

SALEM COMMUNICATIONS CORP /DE/  
Form 8-K  
April 11, 2003

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

---

**FORM 8-K**

**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): April 7, 2003

SALEM COMMUNICATIONS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

Delaware  
(State or Other Jurisdiction  
of Incorporation)

000-26497  
(Commission  
File Number)

77-0121400  
(IRS Employer  
Identification No.)

4880 Santa Rosa Road, Suite 300 Camarillo, California  
(Address of Principal Executive Offices)

93012  
(Zip Code)

Registrant's telephone number, including area code: (805) 987-0400

Not Applicable  
(Former Name or Former Address, if Changed Since Last Report)

---

**TABLE OF CONTENTS**

**ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND**  
**ITEM 9. REGULATION FD DISCLOSURE AND ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION**  
**EXHIBITS.**  
**SIGNATURE**  
**EXHIBIT INDEX**  
**Exhibit 4.24**  
**Exhibit 99.1**

---

**SPECIAL CAUTIONARY NOTICE REGARDING FORWARD LOOKING STATEMENTS**

From time to time, in both written reports (such as this report) and oral statements, Salem Communications Corporation (Salem or the company), including references to Salem by we, us and our, makes forward-looking statements within the meaning of Federal and state securities laws. Disclosures that use words such as the company believes, anticipates, expects, may, projects or plans and similar expressions are intended to identify forward-looking statements, as defined under the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect the company's current expectations and are based upon data available to the company at the time of the statements. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from expectations including, but not limited to, Salem's ability to close and integrate announced transactions, competition in the radio broadcast, publishing and Internet industries and from new technologies; Salem's funding needs and financing sources; market acceptance of recently launched music formats and adverse economic conditions. These risks as well as other risks and uncertainties are detailed from time to time in Salem's reports on Forms 10-K, 10-Q and 8-K filed with the Securities and Exchange Commission. Forward-looking statements made in this report speak as of the date hereof. The company

## Edgar Filing: SALEM COMMUNICATIONS CORP /DE/ - Form 8-K

undertakes no obligation to update or revise any forward-looking statements made in this report. Any such forward-looking statements, whether made in this report or elsewhere, should be considered in context with the various disclosures made by Salem about its business. These projections or forward-looking statements fall under the safe harbors of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended.

### ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL STATEMENTS AND EXHIBITS.

(c) Exhibits. The following exhibits are filed with this report on Form 8-K:

Exhibit No.	Description
4.24	Fourth Amendment to the Fourth Amended and Restated Credit Agreement, dated as of March 28, 2003, by and among Salem Holding, The Bank of New York, in its individual capacity and as administrative agent for the lenders thereunder, and the lenders party thereto.
99.1	Press release of Salem Communications Corporation dated April 7, 2003.

### ITEM 9. Regulation FD Disclosure and Item 12. Results of Operations and Financial Condition.\*

The following information and the exhibits relating thereto are furnished pursuant to Item 9 and Item 12 of this Current Report on Form 8-K. On April 7, 2003, Salem Communications Corporation issued a press release regarding its projected results of operations for the fiscal quarter ended March 31, 2003 and the amendment of its credit facility, including certain debt covenants and financial ratio tests. A copy of the amendment and the press release is attached hereto as Exhibits 4.24 and 99.1, respectively.

\* The information furnished under Item 9 and Item 12 of this Current Report on Form 8-K, including Exhibits 4.24 and 99.1, shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section.

2

---

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SALEM COMMUNICATIONS CORPORATION

Date: April 11, 2003

By: /s/ EILEEN HILL

\_\_\_\_\_  
Eileen Hill  
Vice President of Finance

3

---

### EXHIBIT INDEX

EXHIBIT NUMBER	DESCRIPTION
4.24	

Edgar Filing: SALEM COMMUNICATIONS CORP /DE/ - Form 8-K

Fourth Amendment to the Fourth Amended and Restated Credit Agreement, dated as of March 28, 2003, by and among Salem Holding, The Bank of New York, in its individual capacity and as administrative agent for the lenders thereunder, and the lenders party thereto.

99.1 April 7, 2003 press release of Salem Communications Corporation dated April 7, 2003.

EXHIBIT 4.24

SALEM COMMUNICATIONS HOLDING CORPORATION

AMENDMENT NO. 4

AMENDMENT NO. 4 (this Amendment), dated as of March 28, 2003, to the Fourth Amended and Restated Credit Agreement, dated as of June 15, 2001, by and among SALEM COMMUNICATIONS HOLDING CORPORATION (the Borrower), THE BANK OF NEW YORK, as administrative agent for the Lenders party thereto, the Administrative Agent, the other agents party thereto, and the Lenders party thereto, by Amendment No. 1, dated as of December 27, 2001, Amendment No. 2, dated as of April 30, 2002, and Amendment No. 3, dated as of December 13, 2002 (the Credit Agreement).

RECITALS

I. Except as otherwise provided herein, capitalized terms used herein which are not defined herein shall have the meanings set forth in the Credit Agreement.

II. The Borrower has requested that the Administrative Agent and the Required Lenders agree upon the terms and conditions contained herein, and the Administrative Agent and the Required Lenders are willing to do so.

Accordingly, in consideration of the covenants, conditions and agreements hereinafter set forth and other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the parties to Section 11.1 of the Credit Agreement, the parties hereto agree as follows:

- The definition of Interest Expense is amended to add the following at the end of the definition:
 

Solely for purposes of calculating the ratio of Consolidated Annual Operating Cash Flow to Interest Expense for purposes of Section 6.3, Interest Expense shall be adjusted to reflect the refinance of the 1997 Subordinated Indenture Notes with the proceeds of the Refinancing Subordinated Indenture Notes by subtracting from Interest Expense for each of the four consecutive fiscal quarter periods ending on the following dates the following amounts:

Date	Amount
March 31, 2003	\$2,183,333
June 30, 2003	\$1,745,833
September 30, 2003	\$1,308,333
December 31, 2003	\$701,667

- Section 6.1(b) of the Credit Agreement is amended by amending and restating the

Edgar Filing: SALEM COMMUNICATIONS CORP /DE/ - Form 8-K

therein to read as follows:

Period	Ratio
2001 Subordinated Indenture Issuance Date through December 30, 2001	6.50:1.00
December 31, 2001 to but excluding the KFIS Acquisition Date	6.75:1.00
KFIS Acquisition Date through December 30, 2002	7.25:1.00
December 31, 2002 through September 29, 2003	7.00:1.00
September 30, 2003 through December 30, 2003	6.75:1.00
December 31, 2003 through March 30, 2004	6.50:1.00
March 31, 2004 through June 29, 2004	6.00:1.00
June 30, 2004 through December 30, 2004	5.75:1.00
December 31, 2004 through December 30, 2005	5.25:1.00
December 31, 2005 through December 30, 2006	4.75:1.00
December 31, 2006 and thereafter	4.25:1.00

3. Paragraphs 1 and 2 of this Amendment shall not become effective until:

(a) The Administrative Agent shall have received counterparts of this Amendment duly executed by the Borrower, the Guarantors, the Administrative Agent and the Required Lenders;

(b) The Borrower shall have paid all fees and expenses required to be paid in connection with the effectiveness of this Amendment.

4. In all other respects the Credit Agreement and other Loan Documents shall remain in full force and effect.

5. In order to induce the Administrative Agent and the Required Lenders to execute this Amendment, the Borrower and the Guarantors each (a) certifies that, immediately before the effectiveness of this Amendment, all representations and warranties contained in the Loan Documents made by the party shall be true and correct in all respects with the same effect as though such representations and warranties had been made on the date hereof, except as the context otherwise requires or as otherwise provided by the Loan Documents or this Amendment, (b) certifies that, immediately before and after giving effect to this Amendment, no Default or Event of Default shall exist under the Loan Documents, as amended, and all of the reasonable fees and disbursements of counsel to the Administrative Agent incurred in the preparation, negotiation and closing of this Amendment.

6. Each of the Borrower and the Guarantors (a) reaffirms and admits the validity of the

Edgar Filing: SALEM COMMUNICATIONS CORP /DE/ - Form 8-K

and continuing effect of all Loan Documents to which it is a party, and its obligations thereunder. It agrees and admits that as of the date hereof it has no valid defenses to or offsets against its obligations to any Credit Party under any Loan Document to which it is a party.

7. This Amendment may be executed in any number of separate counterparts. Counterparts taken together shall be deemed to constitute one and the same document. It shall not be necessary for making proof of this Amendment to produce or account for more than one counterpart signed and duly authorized and charged.

8. This Amendment shall be governed by, and construed and interpreted in accordance with the law of the State of New York, without regard to principles of conflict of laws.

9. The parties have caused this Amendment to be duly executed as of the date first set forth above.

[signature pages follow]

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

SALEM COMMUNICATIONS HOLDING CORPORATION

By:           /s/ DAVID EVANS          

Name: David Evans  
Title: Chief Financial Officer

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

SALEM COMMUNICATIONS CORPORATION

By:           /s/ DAVID EVANS          

Name: David Evans  
Title: Chief Financial Officer

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

SALEM COMMUNICATIONS CORPORATION  
ATEP RADIO, INC.  
BISON MEDIA, INC.

Edgar Filing: SALEM COMMUNICATIONS CORP /DE/ - Form 8-K

CARON BROADCASTING, INC.  
CCM COMMUNICATIONS, INC.  
COMMON GROUND BROADCASTING, INC.  
GOLDEN GATE BROADCASTING COMPANY, INC.  
INSPIRATION MEDIA, INC.  
KINGDOM DIRECT, INC.  
NEW ENGLAND CONTINENTAL MEDIA, INC.  
NEW INSPIRATION BROADCASTING COMPANY, INC.  
PENNSYLVANIA MEDIA ASSOCIATES, INC.  
RADIO 1210, INC.  
REACH SATELLITE NETWORK, INC.  
SALEM COMMUNICATIONS ACQUISITION CORPORATION  
SALEM MEDIA CORPORATION  
SALEM MEDIA OF COLORADO, INC.  
SALEM MEDIA OF GEORGIA, INC.  
SALEM MEDIA OF HAWAII, INC.  
SALEM MEDIA OF KENTUCKY, INC.  
SALEM MEDIA OF OHIO, INC.  
SALEM MEDIA OF OREGON, INC.  
SALEM MEDIA OF PENNSYLVANIA, INC.  
SALEM MEDIA OF VIRGINIA, INC.  
SALEM MEDIA OF TEXAS, INC.  
SALEM MUSIC NETWORK, INC.  
SALEM RADIO NETWORK INCORPORATED  
SALEM RADIO OPERATIONS- PENNSYLVANIA, INC.  
SALEM RADIO PROPERTIES, INC.  
SALEM RADIO REPRESENTATIVES, INC.  
SCA LICENSE CORPORATION  
SCA-PALO ALTO, LLC  
SOUTH TEXAS BROADCASTING, INC.  
SRN NEWS NETWORK, INC.  
VISTA BROADCASTING, INC.

By: /s/ DAVID EVANS

Name: David Evans  
Title: Chief Financial Officer

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

INSPIRATION MEDIA OF PENNSYLVANIA, LP  
By: Salem Radio Operations-Pennsylvania, Inc. its General Partner

By: /s/ DAVID EVANS

Name: David Evans  
Title: Chief Financial Officer

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

INSPIRATION MEDIA OF TEXAS, LLC  
SALEM MEDIA OF ILLINOIS, LLC  
SALEM MEDIA OF NEW YORK, LLC  
SALEM RADIO OPERATIONS, LLC  
By: Salem Media Corporation, as Manager

By: /s/ DAVID EVANS

---

Name: David Evans  
Title: Chief Financial Officer

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

ONEPLACE, LLC  
By: Salem Communications Corporation, as Manager

By: /s/ DAVID EVANS

---

Name: David Evans  
Title: Chief Financial Officer

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

THE BANK OF NEW YORK,  
in its individual capacity  
and as Administrative Agent

By: /s/ STEPHEN M. NETTLER

---

Name: Stephen M. Nettler  
Title: Vice President

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

FLEET NATIONAL BANK

By: /s/ SRBUI SEFERIAN

Name: Srbui Seferian  
Title: Vice President

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

UNION BANK OF CALIFORNIA, N.A.

By: /s/ MATTHEW H. FLEMING

Name: Matthew H. Fleming  
Title: Vice President

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

THE BANK OF NOVA SCOTIA

By: /s/ IAN A. HODGART

Name: Ian A. Hodgart  
Title: Authorized Signatory

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

ING CAPITAL LLC



By: /s/ ANNIE MOY

Name: Annie Moy  
Title: Vice President

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

DEUTSCHE BANK TRUST COMPANY AMERICAS

By: /s/ GREGORY SHEFRIN

Name: Gregory Shefrin  
Title: Director

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

JPMORGAN CHASE BANK

By: /s/ DAVID M. MALLETT

Name: David M. Mallett  
Title: Vice President

---

SALEM COMMUNICATIONS HOLDING CORPORATION  
AMENDMENT NO. 4  
FOURTH AMENDED AND RESTATED CREDIT AGREEMENT

SUNTRUST BANK

By: /s/ THOMAS C. KING

Name: Thomas C. King  
Title: Vice President

---

EXHIBIT 99.1

SALEM COMMUNICATIONS REITERATES FIRST QUARTER 2003 REVENUE GUIDANCE; COMPANY AMENDS CREDIT FACILITY

## Edgar Filing: SALEM COMMUNICATIONS CORP /DE/ - Form 8-K

Camarillo, Calif., April 7, 2003--Salem Communications, Inc. (Nasdaq:SALM) announced today that it is confirming revenue guidance for the first quarter of 2003. Specifically, the Company is projecting net broadcast revenues of between \$38.2 and \$38.7 million for the first quarter of 2003. This guidance was originally provided on March 5, 2003 in conjunction with the Company's year-end 2002 results.

Salem also announced today the amendment of its credit facility. The amendment redefines various debt covenants and the financial ratio tests to provide Salem Holding with additional borrowing flexibility. For further information on this amendment, please see the Company's Form 10-K for 2003 as filed with the Securities and Exchange Commission.

In addition, the Company presented today at the A.G. Edwards 2003 Media and Entertainment Conference. An archived audio web cast of the presentation may be accessed through the investor relations portion of Salem's website, located at [www.salem.cc](http://www.salem.cc). The webcast will also be archived on the website for 30 days following the conference.

Salem Communications Corporation, headquartered in Camarillo, California, is the leading U.S. radio broadcaster focused on religious and family themed programming. Upon the close of all announced transactions, the company will own and operate 89 radio stations in 36 radio markets, including 57 stations in the top 25 markets. In addition to its radio properties, Salem owns the Salem Radio Network, which syndicates talk, news and music programming to over 1,500 affiliated radio stations; Salem Radio Representatives, a national sales force; Salem Web Network, the leading Internet provider of Christian content; and Salem Publishing, a leading publisher of contemporary Christian music trade and consumer magazines.

Statements used in this press release that relate to future plans, events or performance are forward-looking statements as defined under the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those anticipated as a result of certain risks and uncertainties, including but not limited to the ability of Salem to close on this transaction. Readers are cautioned not to place undue reliance on these forward- looking statements, which speak only as of the date hereof. Salem undertakes no obligation to update or revise any forward-looking statements to reflect new information, changed circumstances or unanticipated events.

Amanda Strong-Larson  
Manager of Investor Relations  
Salem Communications  
(805) 987-0400 x1081  
[amandas@salem.cc](mailto:amandas@salem.cc)

---