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WESTCOAST HOSPITALITY CORP

Form 8-K

October 30, 2003

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 30, 2003

WESTCOAST HOSPITALITY CORPORATION
Exact Name of Registrant as Specified in Charter)

Washington (State or other jurisdiction of incorporation)	001-13957 (Commission file number)	91-1032187 (I.R.S. Employer Identification No.)
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201 W. North River Drive Suite 100 Spokane, Washington (Address of Principal Executive Offices)	99201 (Zip Code)
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(509) 459-6100
(Registrant's telephone number, including area code)

ITEM 7. Financial Statements and Exhibits

(c) Exhibits.

The following exhibit is furnished pursuant to Item 12 hereof:

Exhibit No.	Exhibit
99.1	Press release dated October 30, 2003 reporting third quarter 2003 financial results

ITEM 12. Results of Operations and Financial Condition

On October 30, 2003, the registrant issued a press release setting forth its third quarter 2003 financial results. A copy of the press release is furnished as Exhibit 99.1 to this Form 8-K.

The information furnished in this report on Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

By filing this report on Form 8-K, WestCoast Hospitality Corporation makes no admission as to the materiality of any information in this report. WestCoast Hospitality Corporation reserves the right to discontinue the availability of the information in the attached exhibit from its website at any time.

SIGNATURE

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WESTCOAST HOSPITALITY CORPORATION
(Registrant)

Date: October 30, 2003

/s/ Peter P. Hausback
Vice President, Chief Financial Officer
(Signature)

EXHIBIT INDEX

Exhibit No.	Exhibit
99.1	Press release dated October 30, 2003 reporting third quarter 2003 financial results

Exhibit 99.1

WestCoast Hospitality Corporation Announces Third Quarter Results; Reports Positive RevPAR Comparisons

October 30, 2003 SPOKANE, Wash. - WestCoast Hospitality Corporation (NYSE:WEH) today reported financial results for the three and nine months ended September 30, 2003. The Company returned to positive RevPAR (Revenue Per Available Room) comparisons during the 2003 quarter with RevPAR increasing slightly, from \$49.98 to \$50.08, or 0.2%. The Company reported third quarter 2003 revenue of \$54.5 million, compared to \$55.7 million in the third quarter of 2002. Net income to common shareholders was \$2.6 million in the third quarter of 2003, compared to \$3.9 million in the third quarter of 2002. Adjusted EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization and other items. See "Adjusted EBITDA" in attachment) was \$11.4 million in the third quarter of 2003, versus \$12.0 million in the comparable period of 2002. Diluted earnings per share in the third quarter of 2003 was \$0.20, compared to \$0.29 in the prior year comparable period. Net income and earnings per share were negatively impacted by a \$1.6 million pre-tax non-cash depreciation expense associated with assets previously held for sale on the balance sheet, negatively impacting earnings per share by \$0.09. The depreciation was recaptured in accordance with generally accepted accounting principles because the Company has not entered into purchase and sales agreements on the assets and does not expect to do so in the allotted timeframe. The Company continues to market these non-core assets and intends to sell these Washington assets in the next year. Proceeds from the sales are intended to be used to reduce debt, enhance the hotel division growth, and general corporate purposes.

Arthur Coffey, President and Chief Executive Officer of WestCoast Hospitality Corporation, stated, "Revenue in our hotel division began to stabilize during the third quarter, and our brand repositioning efforts that took place in the first quarter already appear to be having a positive effect. We are pleased with our operating margins, which reflect the execution of our cost containment measures. We have also started to see positive results from our ADS (Alternate Distribution System) channel management initiatives which were launched in select hotels during the third quarter. We are still cautious about predicting the strength of the economic recovery and will continue to be focused on efforts to gain market share and operating our properties with the efficiencies and cost containment measures that have been put in place during the past year. We continue to hone our yield management practices with the technology that we put in place in our central reservations office earlier in the year. This technology

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continues to provide us with opportunities for improvement in yield and electronic distribution channel management and we will work towards realizing those benefits. Lastly, in addition to our ongoing efforts to gain market share and maintain cost control, we are excited about the added depth to our management team."

RECENT EVENTS

The Company recently added depth to its management team by naming John Taffin as Executive Vice President of Hotel Operations. Mr. Taffin has 21 years of hospitality industry experience including various management roles with Red Lion Hotels, from 1982 to 1995, and WestCoast Hospitality Corporation, from 1995 to 2002, most recently as Senior Vice President of Hotel Operations. Mr. Taffin's proven track record in hotel operations, both at the property level and in overseeing large groups of hotels, is an asset to the Company. WestCoast also recently added Tom McKeirnan as Vice President and Assistant General Counsel. Mr. McKeirnan previously represented WestCoast as outside counsel. He has a strong background in hospitality, acquisitions, real estate and entertainment law and provides leadership as an excellent strategic planner.

The Company also recently appointed Jon Eliassen to its Board of Directors. Mr. Eliassen recently retired as Chief Financial Officer for Avista Corporation, where his career spanned 33 years. As Avista's CFO, Mr. Eliassen presided over all accounting, treasury, audit and information services for the diversified utility. Mr. Eliassen's financial background will be extremely valuable on the WestCoast Board of Director's Audit Committee. With the addition of Mr. Eliassen, the Company has seven Directors, four of which are independent from the Company.

The Company has recently exercised the option to acquire the Red Lion Hotel Yakima Gateway, located adjacent to the Yakima Convention Center. The Company has leased the 172-room property since 1997.

During the month of October the Company replaced its existing credit facility with a new credit facility provided by Wells Fargo Bank, National Association, which will provide revolving lines of credit totaling \$10 million and a \$4 million term loan for acquisition of the Red Lion Yakima Gateway Hotel.

OPERATING RESULTS

The Company reported hotel and restaurant revenue of \$49.2 million at owned and leased hotels for the third quarter of 2003, compared to \$50.5 million in the third quarter of 2002. Combined hotel RevPAR (owned, managed and franchised) increased 0.2% during the quarter. Combined average daily rate declined 1.4% and occupancy increased 1.1 percentage points. Operating margins in the division remained approximately flat at 21% despite increased medical and insurance costs. The Company launched a new ADS channel management program in select hotels on August 1 and has realized positive revenue trends in those properties during the trial period. The Company has now expanded the program throughout its system of hotels. ADS channels are third party internet sites and WestCoast has corporate agreements with all of the leading ADS providers.

Franchise, central services and development revenue was \$1.0 million in the third quarter of 2003, versus \$1.4 million in the comparable period of 2002. The revenue decline was primarily due to a net decline in the number of hotels franchised by the company and the associated royalty fees. The decline in franchised properties included a group of hotels whose license agreements expired at the end of the first quarter.

Entertainment division revenue was \$2.0 million in the third quarter of 2003, compared to \$1.5 million in the third quarter of 2002. The revenue increase was primarily a result of the presentation of a six performance Broadway production

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during the period, as compared to no presentations during the third quarter of 2002. Expenses increased from \$1.2 million in the third quarter of 2002, to \$1.8 million in the comparable period of 2003, primarily due to expenses associated with the Broadway production. During the quarter, TicketsWest continued to add venues and announced an agreement to provide ticketing services to Montana State University.

Real estate division revenue remained stable during the third quarter of 2003 at \$2.2 million. Expenses in the division declined 7.9%, from \$1.3 million to \$1.2 million. The Company plans to expand its development, management and leasing for third parties. It also continues to market certain Washington commercial real estate assets it owns and intends to sell properties having \$21.7 million of book value in the coming year.

WestCoast Hospitality Corporation owns, manages, franchises and develops hotels under its Red Lion and WestCoast brands focusing on serving business, convention and leisure travelers in first, second and third tier markets. WestCoast provides entertainment services through TicketsWest, including event ticketing for venues in the United States and Canada, and aggregates content for travel and entertainment that is sold in real time at its www.ticketswest.com website. The Entertainment division also includes WestCoast Entertainment, a Broadway and special event presenting company. G&B Real Estate Services, the real estate division of WestCoast Hospitality Corporation, develops, owns, manages and leases commercial and residential properties. Registered trademarks of WestCoast Hospitality Corporation and its affiliates protect the use of "WestCoast", "Red Lion", "TicketsWest" and "G&B" and various derivatives of those usages.

This press release contains forward-looking statements within the meaning of federal securities law, including statements concerning plans, objectives, goals, strategies, projections of future events or performance and underlying assumptions (many of which are based, in turn upon further assumptions). The forward-looking statements in this press release are inherently subject to a variety of risks and uncertainties that could cause actual results to differ materially from those expressed. Such risks and uncertainties include, among others, economic cycles; international conflicts; changes in future demand and supply for hotel rooms; competitive conditions in the lodging industry; relationships with franchisees and properties; impact of government regulations; ability to obtain financing; changes in energy, healthcare, insurance and other operating expenses; ability to sell non-core assets; ability to locate lessees for rental property and managing and leasing properties owned by third parties; dependency upon the ability and experience of executive officers and ability to retain or replace such officers as well as other matters discussed in the Company's annual report on Form 10-K for the 2002 fiscal year and in other documents filed by the Company with the Securities and Exchange Commission.

WestCoast Hospitality Corporation
Consolidated Statements of Operations
(unaudited)
(\$ in thousands)

	Three months ended September 30,		
	2003	2002	\$ Chang
Revenues:			
Hotels and restaurants	\$ 49,230	\$ 50,518	\$ (1,288)
Franchise, central services and development	973	1,406	(433)
Entertainment	2,023	1,508	515
Real estate	2,177	2,186	(9)
Corporate services	81	67	14

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Total revenues	54,484	55,685	(1,20)
=====			
Operating expenses:			
Hotels and restaurants	38,848	39,824	(97)
Franchise, central services and development	376	535	(15)
Entertainment	1,845	1,245	60
Real estate	1,191	1,293	(10)
Corporate services	83	61	2
Depreciation and amortization	4,284	2,561	1,72
Gain on asset dispositions including recoveries	(117)	(69)	(4)
Conversion expenses	24	1	2

Total direct expenses	46,534	45,451	1,08
Undistributed corporate expenses	712	747	(3)

Total expenses	47,246	46,198	1,04

Operating income	7,238	9,487	(2,24)
Other income (expense):			
Interest expense	(2,886)	(2,613)	(27)
Interest income	96	96	
Other income, net	87	1	8
Equity income in investments	20	42	(2)
Minority interest in partnerships	14	(42)	5

Income before income taxes	4,569	6,971	(2,40)
Income tax expense	1,337	2,461	(1,12)

Net income	3,232	4,510	(1,27)
Preferred stock dividend	(634)	(646)	1

Income applicable to common shareholders	\$ 2,598	\$ 3,864	\$ (1,26)
=====			
Adjusted EBITDA(1)	\$ 11,405	\$ 11,979	(57)
Adjusted EBITDA as a percentage of revenues	20.9%	21.5%	

(1) The definition of "Adjusted EBITDA" and how that measure relates to net income before interest expense, taxes on income, depreciation, and amortization ("EBITDA") and how Adjusted EBITDA relates to net income is discussed on the attached page. These measures are not intended to represent net income as defined by generally accepted accounting principles and such information should not be considered as an alternative to net income, cash flow from operations or any other measure of performance prescribed by generally accepted accounting principles. Adjusted EBITDA is included herein because management believes that certain investors find it to be a useful tool for measuring the Company's operating performance and its ability to service debt and invest in property and equipment. Adjusted EBITDA is not necessarily available for management's discretionary use due to restrictions included in the Company's various borrowing agreements and other considerations.

WestCoast Hospitality Corporation
Earnings Per Share and Hotel Statistics
(unaudited)
(shares in thousands)

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Three months ended September 30,

	2003	2002	\$ Chang
Earnings per share:			
Basic	\$ 0.20	\$ 0.30	
Diluted	\$ 0.20	\$ 0.29	
Weighted average shares - basic	13,003	12,982	
Weighted Average shares - diluted (1)	13,289	13,268	
Hotel Statistics:			
Combined (owned, managed and franchised) (2)			
Average Occupancy(3) (6)	68.6%	67.5%	
ADR(4)	\$ 73.05	\$ 74.08	\$ (1.03)
RevPAR(5) (6)	\$ 50.08	\$ 49.98	\$ 0.10

(1)September 30, 2003 balance reflects dilution from operating partnership units outstanding. Options to purchase common stock for that period were anti-dilutive.

(2)Includes hotels owned, managed and franchised for greater than one year by WestCoast Hospitality Corporation.

(3)Average occupancy represents total paid rooms occupied divided by total available rooms. Total available rooms represents the number of rooms available multiplied by the number of days in the reported period.

(4)Average daily rate ("ADR") represents total room revenues divided by the total number of paid rooms occupied by hotel guests.

(5)Revenue per available room ("RevPAR") represents total room and related revenues divided by total available rooms, net of rooms out of service due to significant renovations.

(6)Rooms under renovation were excluded from RevPAR and average occupancy percentage. Due to the short duration of renovation, in the opinion of management, excluding these rooms did not have a material impact on RevPAR and average occupancy.

WestCoast Hospitality Corporation
Consolidated Statements of Operations
(unaudited)
(\$ in thousands)

Nine months ended September 30,

	2003	2002	\$ Chang
Revenues:			
Hotels and restaurants	\$ 126,671	\$ 134,459	\$ (7,78)
Franchise, central services and development	2,950	3,340	(39)
Entertainment	6,008	4,980	1,02
Real estate	6,843	6,797	4
Corporate services	256	201	5
Total revenues	142,728	149,777	(7,04)
Operating expenses:			
Hotels and restaurants	106,603	111,517	(4,91)
Franchise, central services and development	1,268	1,554	(28)
Entertainment	5,327	4,156	1,17

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Real estate	3,624	3,535	8
Corporate services	242	162	8
Depreciation and amortization	10,047	7,938	2,109
(Gain) loss on asset dispositions including recoveries	579	(3,165)	3,744
Conversion expenses	392	8	384
<hr/>			
Total direct expenses	128,082	125,705	2,377
Undistributed corporate expenses	2,040	1,650	390
<hr/>			
Total expenses	130,122	127,355	2,767
<hr/>			
Operating income	12,606	22,422	(9,816)
Other income (expense):			
Interest expense	(8,241)	(8,135)	(106)
Interest income	303	254	49
Other income (expense), net	(205)	4	(209)
Equity income in investments	99	30	69
Minority interest in partnerships	144	(108)	252
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Income before income taxes	4,706	14,467	(9,761)
Income tax expense	1,449	5,107	(3,658)
<hr/>			
Net income	3,257	9,360	(6,103)
Preferred stock dividend	(1,915)	(1,937)	22
<hr/>			
Income applicable to common shareholders	\$ 1,342	\$ 7,423	\$ (6,081)
<hr/>			
Adjusted EBITDA(1)	\$ 23,232	\$ 27,195	(3,963)
Adjusted EBITDA as a percentage of revenues	16.3%	18.2%	

(1) The definition of "Adjusted EBITDA" and how that measure relates to net income before interest expense, taxes on income, depreciation, and amortization ("EBITDA") and how Adjusted EBITDA relates to net income is discussed on the attached page. These measures are not intended to represent net income as defined by generally accepted accounting principles and such information should not be considered as an alternative to net income, cash flow from operations or any other measure of performance prescribed by generally accepted accounting principles. Adjusted EBITDA is included herein because management believes that certain investors find it to be a useful tool for measuring the Company's operating performance and its ability to service debt and invest in property and equipment. Adjusted EBITDA is not necessarily available for management's discretionary use due to restrictions included in the Company's various borrowing agreements and other considerations.

WestCoast Hospitality Corporation
Earnings Per Share and Hotel Statistics
(unaudited)

	Nine months ended September 30,		
	2003	2002	\$ Change
<hr/>			
Earnings per share:			
Basic	\$ 0.10	\$ 0.57	
Diluted	\$ 0.10	\$ 0.56	
<hr/>			
Weighted average shares - basic	12,997	12,974	

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Weighted Average shares - diluted (1) (2) 13,283 13,301

Hotel Statistics:

Combined (owned, managed and franchised) (3)

Average Occupancy(4) (7)	59.4%	59.6%	
ADR(5)	\$ 70.80	\$ 73.09	\$ (2.29)
RevPAR(6) (7)	\$ 42.04	\$ 43.53	\$ (1.49)

(1)September 30, 2003 balance reflects dilution from operating partnership units outstanding. Options to purchase common stock for that period were anti-dilutive.

(2)September 30, 2002 balance reflects dilution from both outstanding options to purchase common stock and operating partnership units outstanding.

(3)Includes hotels owned, managed and franchised for greater than one year by WestCoast Hospitality Corporation.

(4)Average occupancy represents total paid rooms occupied divided by total available rooms. Total available rooms represents the number of rooms available multiplied by the number of days in the reported period.

(5)Average daily rate ("ADR") represents total room revenues divided by the total number of paid rooms occupied by hotel guests.

(6)Revenue per available room ("RevPAR") represents total room and related revenues divided by total available rooms, net of rooms out of service due to significant renovations.

(7)Rooms under renovation were excluded from RevPAR and average occupancy percentage. Due to the short duration of renovation, in the opinion of management, excluding these rooms did not have a material impact on RevPAR and average occupancy.

WestCoast Hospitality Corporation
Consolidated Balance Sheets
(unaudited)
(\$ in thousands, except share data)

	September 30, 2003	Decem 2
	-----	-----
Assets:		
Current assets:		
Cash and cash equivalents	\$ 10,068	\$
Restricted cash	4,089	1,
Accounts receivable, net	9,846	9,
Inventories	1,960	2,
Assets held for sale	-	34,
Prepaid expenses and other	2,593	2,
	-----	-----
Total current assets	28,556	51,
Property and equipment, net	268,050	241,
Goodwill	28,042	28,
Intangible assets, net	14,601	15,
Other assets, net	20,138	20,
	-----	-----
Total assets	\$ 359,387	\$ 356,
	=====	=====

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Liabilities:

Current liabilities:

Accounts payable	\$ 6,690	\$ 6,
Accrued payroll and related benefits	6,291	6,
Accrued interest payable	780	
Advance deposits	267	
Other accrued expenses	10,064	8,
Long-term debt, due within one year	5,947	4,
Notes payable to bank	-	52,
Capital lease obligations, due within one year	-	

Total current liabilities 30,039 79,

Long-term debt, due after one year	152,542	101,
Deferred revenue	2,411	2,
Deferred income taxes	16,761	16,
Minority interest in partnerships	2,767	2,

Total liabilities 204,520 202,

Stockholders' equity:

Preferred stock - 5,000,000 shares authorized; \$0.01 par value 588,724 and 602,630 shares issued and outstanding	6	
Additional paid-in capital, preferred stock	29,430	30,
Common stock - 50,000,000 shares authorized; \$0.01 par value; 13,004,573 and 12,981,878 shares issued and outstanding	130	
Additional paid-in capital, common stock	84,187	84,
Retained earnings	41,114	39,

Total stockholders' equity 154,867 154,

Total liabilities and stockholders' equity \$ 359,387 \$ 356,

WestCoast Hospitality Corporation
Consolidated Statement of Cash Flows
(unaudited)
(\$ in thousands)

Nine months ended Septe

2003

Operating activities:

Net income	\$ 3,256	\$
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	10,047	
(Gain)/loss on disposition of property and equipment and other assets	579	(
Non-cash reduction of preferred stock resulting in gain	(522)	
Write-off of deferred loan fees	790	
Deferred income tax provision	500	
Minority interest in partnerships	(144)	
Equity in investments	(99)	
Compensation expense related to stock issuance	5	
Provision for doubtful accounts	337	
Change in current assets and liabilities:		
Restricted cash	(2,140)	
Accounts receivable	(314)	(

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Inventories	80	
Prepaid expenses and other	114	
Accounts payable and income taxes payable	476	
Accrued payroll and related benefits	118	
Accrued interest payable	85	
Other accrued expenses and advance deposits	998	
	-----	-----
Net cash provided by operating activities	14,166	2
	-----	-----
Investing activities:		
Additions to property and equipment	(5,141)	(
Proceeds from disposition of property and equipment	398	
Proceeds from disposition of investment	441	
Other, net	62	
	-----	-----
Net cash used in investing activities	(4,240)	(
	-----	-----
Financing activities:		
Proceeds from note payable to bank	47,700	
Repayment of note payable to bank	(99,800)	(1
Proceeds from long-term debt	55,200	
Proceeds from short-term debt	2,658	
Repayment of long-term debt	(2,806)	(
Proceeds from issuance of common stock under employee stock purchase plan	99	
Preferred stock dividend payments	(1,927)	(
Principal payments on capital lease obligations	(268)	
Additions to deferred financing costs	(1,466)	
Distribution to stockholders and partners	-	
	-----	-----
Net cash used in financing activities	(610)	(1
	-----	-----
Change in cash and cash equivalents:		
Net increase in cash and cash equivalents	9,316	
Cash and cash equivalents at beginning of period	752	
	-----	-----
Cash and cash equivalents at end of period	\$ 10,068	\$
	=====	=====

WestCoast Hospitality Corporation
Reconciliation of Adjusted EBITDA to EBITDA and Net Income
(unaudited)
(\$ in thousands)

The following is a reconciliation of Adjusted EBITDA to EBITDA and net income, which is considered by management to be the comparable measurement that is in accordance with generally accepted accounting principles for each of the periods presented:

	Three months ended September 30,		Nine months September
	2003	2002	2003

Adjusted EBITDA	\$ 11,405	\$ 11,979	\$ 23,232
(Gain) loss on asset dispositions	117	69	(579)

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Interest income	96	96	303
Other income (loss), net	87	1	(205)
Equity in investments	20	42	99
Minority interest in partnerships	14	(42)	144
EBITDA	11,739	12,145	22,994
Income tax expense	(1,337)	(2,461)	(1,449)
Interest expense	(2,886)	(2,613)	(8,241)
Depreciation and amortization	(4,284)	(2,561)	(10,047)
Net income	\$ 3,232	\$ 4,510	\$ 3,257

NON-GAAP FINANCIAL MEASURES

Regulation G, "Conditions for Use of Non-GAAP Financial Measures," prescribes the conditions for use of non-GAAP financial information in public disclosures. We believe that our presentation of EBITDA and Adjusted EBITDA, which are non-GAAP financial measures, are important supplemental measures of operating performance to investors. The following discussion defines these terms and why we believe they are useful measures of our performance.

EBITDA and Adjusted EBITDA

Earnings before interest, taxes, depreciation and amortization ("EBITDA") is a commonly used measure of performance in our industry which, when considered with GAAP measures, we believe gives investors a more complete understanding of operating results before the impact of investing and financing transactions and income taxes and facilitates comparisons between us and our competitors. Management has historically adjusted EBITDA when evaluating operating performance because we believe that the inclusion or exclusion of certain recurring and non-recurring items described below is necessary to provide the most accurate measure of our core operating results and as a means to evaluate period-to-period results.

We have chosen to provide this information to investors to enable them to perform more meaningful comparisons of past, present and future operating results and as a means to evaluate the results of core on-going operations. Due to recent guidance from the Securities and Exchange Commission, we now do not reflect certain items when calculating EBITDA, however, we continue to adjust for these items and refer to this measure as Adjusted EBITDA. We have historically reported this measure to our investors and believe that the continued inclusion of Adjusted EBITDA provides consistency in our financial reporting. We use Adjusted EBITDA in this press release because we believe it is useful to investors in allowing greater transparency related to a significant measure used by management in its financial and operational decision-making.

Adjusted EBITDA is among the more significant factors in management's internal evaluation of total company and individual property performance and in the evaluation of incentive compensation related to property management. Management also uses Adjusted EBITDA as a measure in determining the value of acquisitions and dispositions. Adjusted EBITDA is also widely used by management in the annual budget process. Externally, we believe these measures continue to be used by investors in their assessment of our operating performance and the valuation of our company. Adjusted EBITDA reflects EBITDA adjusted for the following items:

Gains or losses on asset dispositions

 We exclude the effect of gains and losses on asset dispositions and non-recurring items, such as asset write-downs and impairment losses, from Adjusted EBITDA. We believe the inclusion of these items is not consistent with

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reflecting the on-going performance of our assets. Management believes it is useful to exclude gains and losses on asset dispositions as these amounts are not reflective of our operating performance or the performance of our assets and the amount of such items can vary dramatically from period to period. The timing of, and selection of, an asset for disposition is subject to a number of variables that are generally unrelated to our on-going operations.

Interest income

Interest and income from investments and other sources related to operating activities is included in our calculation of Adjusted EBITDA. We do not consider this income to be a part of our core operating results.

Other non-operating income or losses

We exclude other non-operating income or losses from Adjusted EBITDA to provide a more accurate measure of our proportionate share of core operating results before such activities.

Equity in investments

Our consolidated results include the equity earnings or loss from our unconsolidated affiliates. We exclude our proportionate share earnings or loss unconsolidated affiliates from Adjusted EBITDA to provide a more accurate measure of our proportionate share of core operating results before investing activities.

Minority interest in partnerships

We exclude the minority interest in the income or loss of our consolidated partnership because these amounts effectively include our minority partners' proportionate share of depreciation, amortization, interest and taxes, which are excluded from EBITDA.

Limitations on the Use of Non-GAAP Measures

The use of EBITDA and Adjusted EBITDA has certain limitations. Our presentation of EBITDA and Adjusted EBITDA may be different from the presentation used by other companies and therefore comparability may be limited. Depreciation expense for various long-term assets, interest expense, income taxes and other items have been and will be incurred and are not reflected in the presentation of EBITDA or Adjusted EBITDA. Each of these items should also be considered in the overall evaluation of our results. Additionally, EBITDA and Adjusted EBITDA do not consider capital expenditures and other investing activities and should not be considered as a measure of our liquidity. We compensate for these limitations by providing the relevant disclosure of our depreciation, interest and income tax expense, capital expenditures and other items both in our reconciliations to the GAAP financial measures and in our consolidated financial statements, all of which should be considered when evaluating our performance.

EBITDA and Adjusted EBITDA are used in addition to and in conjunction with results presented in accordance with GAAP. EBITDA and Adjusted EBITDA should not be considered as an alternative to net income, operating income, or any other operating performance measure prescribed by GAAP, nor should these measures be relied upon to the exclusion of GAAP financial measures. EBITDA and Adjusted EBITDA reflect additional ways of viewing our operations that, when viewed with our GAAP results and the reconciliations to the corresponding GAAP financial measures, we believe provide a more complete understanding of factors and trends affecting our business than could be obtained absent this disclosure. Management strongly encourages investors to review our financial information in its entirety and not to rely on a single financial measure.