

CLECO CORP  
Form 10-Q  
May 02, 2007

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

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**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**For the quarterly period ended March 31, 2007**

**Or**

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

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**Commission file number 1-15759**

**CLECO CORPORATION**

*(Exact name of registrant as specified in its charter)*

**Louisiana**

*(State or other jurisdiction of incorporation or organization)*

**72-1445282**

*(I.R.S. Employer Identification No.)*

**2030 Donahue Ferry Road, Pineville, Louisiana**

*(Address of principal executive offices)*

**71360-5226**

*(Zip Code)*

**Registrant's telephone number, including area code: (318) 484-7400**

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**Commission file number 1-05663**

**CLECO POWER LLC**

*(Exact name of registrant as specified in its charter)*

**Louisiana**

*(State or other jurisdiction of incorporation or organization)*

**72-0244480**

*(I.R.S. Employer Identification No.)*

2030 Donahue Ferry Road, Pineville, Louisiana  
(Address of principal executive offices)

71360-5226  
(Zip Code)

Registrant's telephone number, including area code: (318) 484-7400

Indicate by check mark whether the Registrants: (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrants were required to file such reports) and (2) have been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether Cleco Corporation is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether Cleco Power LLC is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the Registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act) Yes  No

Number of shares outstanding of each of Cleco Corporation's classes of Common Stock, as of the latest practicable date.

| <u>Registrant</u> | <u>Description of Class</u>    | <u>Shares Outstanding at April 30, 2007</u> |
|-------------------|--------------------------------|---|
| Cleco Corporation | Common Stock, \$1.00 Par Value | 59,684,966                                  |

**Cleco Power LLC, a wholly owned subsidiary of Cleco Corporation, meets the conditions set forth in General Instructions H(1)(a) and (b) of Form 10-Q and is therefore filing this Form 10-Q with the reduced disclosure format.**

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This combined Form 10-Q is separately filed by Cleco Corporation and Cleco Power. Information in this filing relating to Cleco Power is filed by Cleco Corporation and separately by Cleco Power on its own behalf. Cleco Power makes no representation as to information relating to Cleco Corporation (except as it may relate to Cleco Power) or any other affiliate or subsidiary of Cleco Corporation.

This report should be read in its entirety as it pertains to each respective Registrant. The Notes to the Unaudited Condensed Financial Statements are combined.

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## GLOSSARY OF TERMS

References in this filing, including all items in Parts I and II, to “Cleco” mean Cleco Corporation and its subsidiaries, including Cleco Power, and references to “Cleco Power” mean Cleco Power LLC, unless the context clearly indicates otherwise. Additional abbreviations or acronyms used in this filing, including all items in Parts I and II are defined below:

| ABBREVIATION OR<br>ACRONYM          | DEFINITION  |
|-------------------------------------|---|
| 401(k) Plan                         | Cleco Power 401(k) Savings and Investment Plan  |
| Acadia                              | Acadia Power Partners, LLC and its 1,160-MW combined-cycle, natural gas-fired power plant near Eunice, Louisiana, 50% owned by APH and 50% owned by a subsidiary of Calpine |
| AFUDC                               | Allowance for Funds Used During Construction  |
| Amended EPC<br>Contract             | Amended and Restated EPC Contract between Cleco Power and Shaw Constructors, Inc., executed on May 12, 2006, to engineer, design, and construct Rodemacher Unit 3.          |
| APH                                 | Acadia Power Holdings LLC, a wholly owned subsidiary of Midstream   |
| Attala                              | Attala Transmission LLC, a wholly owned subsidiary of Cleco Corporation. Prior to February 1, 2007, Attala was a wholly owned subsidiary of Midstream.                      |
| Calpine                             | Calpine Corporation   |
| Calpine Debtors                     | Calpine, CES, and certain other Calpine subsidiaries  |
| Calpine Debtors<br>Bankruptcy Court | U.S. Bankruptcy Court for the Southern District of New York   |
| Calpine Tolling<br>Agreements       | Capacity Sale and Tolling Agreements between Acadia and CES which were suspended in March 2006  |
| CCN                                 | Certificate of Public Convenience and Necessity   |
| CES                                 | Calpine Energy Services, L.P.   |
| Cleco Energy                        | Cleco Energy LLC, a wholly owned subsidiary of Midstream  |
| Compliance Plan                     | The three-year plan included in the Consent Agreement in FERC Docket IN03-1-000   |
| Consent Agreement                   | Stipulation and Consent Agreement, dated as of July 25, 2003, between Cleco and the FERC Staff  |
| Diversified Lands                   | Diversified Lands LLC, a wholly owned subsidiary of Cleco Innovations LLC, a wholly owned subsidiary of Cleco Corporation   |
| EITF                                | Emerging Issues Task Force of the FASB  |
| EITF No. 03-6                       | Participating Securities and the Two-Class Method under FASB Statement No. 128, Earnings per Share  |
| Entergy                             | Entergy Corporation   |
| Entergy Gulf States                 | Entergy Gulf States, Inc.   |
| Entergy Louisiana                   | Entergy Louisiana, Inc.   |
| Entergy Mississippi                 | Entergy Mississippi, Inc.   |
| Entergy Services                    | Entergy Services, Inc., as agent for Entergy Louisiana and Entergy Gulf States  |
| EPA                                 | United States Environmental Protection Agency   |
| EPC                                 | Engineering, Procurement, and Construction  |
| ERO                                 | Electric Reliability Organization   |
| ESOP                                | Cleco Corporation Employee Stock Ownership Plan   |
| ESPP                                | Cleco Corporation Employee Stock Purchase Plan  |
| Evangeline                          |   |

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Cleco Evangeline LLC, a wholly owned subsidiary of Midstream, and its 775-MW combined-cycle, natural gas-fired power plant located in Evangeline Parish, Louisiana

|                              |  |
|------------------------------|--|
| Evangeline Tolling Agreement | Capacity Sale and Tolling Agreement between Evangeline and Williams which expires in 2020                                      |
| FASB                         | Financial Accounting Standards Board   |
| FERC                         | Federal Energy Regulatory Commission   |
| FIN                          | FASB Interpretation No.  |
| FIN 45                       | Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness to Others     |
| FIN 46R                      | Consolidation of Variable Interest Entities - an Interpretation of Accounting Research Bulletin No. 51 (revised December 2003) |
| FIN 48                       | Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109                                       |
| ICT                          | Independent Coordinator of Transmission  |
| Interconnection Agreement    | Interconnection Agreement and Real Estate Agreement between Attala and Entergy Mississippi                                     |
| IRP                          | Integrated Resource Planning   |
| kWh                          | Kilowatt-hour(s) as applicable   |
| LIBOR                        | London Inter-Bank Offer Rate   |
| Lignite Mining Agreement     | Dolet Hills Mine Lignite Mining Agreement, dated as of May 31, 2001  |
| LPSC                         | Louisiana Public Service Commission  |
| LTICP                        | Cleco Corporation Long-Term Incentive Compensation Plan  |
| MAI                          | Mirant Americas, Inc., a wholly owned subsidiary of Mirant Corporation   |
| Midstream                    | Cleco Midstream Resources LLC, a wholly owned subsidiary of Cleco Corporation  |
| Moody's                      | Moody's Investors Service  |
| MW                           | Megawatt(s) as applicable  |

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| ABBREVIATION OR<br>ACRONYM     | DEFINITION   |
|--------------------------------|--|
| Not meaningful                 | A percentage comparison of these items is not statistically meaningful because the percentage difference is greater than 1,000%  |
| PEH<br>Perryville              | Perryville Energy Holdings LLC, a wholly owned subsidiary of Midstream Perryville Energy Partners, L.L.C., a wholly owned subsidiary of Cleco Corporation. Prior to February 1, 2007, Perryville was a wholly owned subsidiary of PEH. |
| Power Purchase<br>Agreement    | Power Purchase Agreement, dated as of January 28, 2004, between Perryville and Entergy Services  |
| Registrant(s)                  | Cleco Corporation and Cleco Power  |
| RFP                            | Request for Proposal   |
| Rodemacher Unit 3              | A 600-MW solid fuel generating unit under construction by Cleco Power at its existing Rodemacher plant site in Boyce, Louisiana  |
| RSP                            | Rate Stabilization Plan  |
| RTO                            | Regional Transmission Organization   |
| Sale Agreement                 | Purchase and Sale Agreement, dated as of January 28, 2004, between Perryville and Entergy Louisiana  |
| SEC                            | Securities and Exchange Commission   |
| Senior Loan<br>Agreement       | Construction and Term Loan Agreement, dated as of June 7, 2001, between Perryville and KBC Bank N.V., as Agent Bank  |
| SERP                           | Cleco Corporation Supplemental Executive Retirement Plan   |
| SFAS                           | Statement of Financial Accounting Standards  |
| SFAS No. 71                    | Accounting for the Effects of Certain Types of Regulation  |
| SFAS No. 109                   | Accounting for Income Taxes  |
| SFAS No. 123(R)                | Share-Based Payment  |
| SFAS No. 131                   | Disclosures about Segments of an Enterprise and Related Information  |
| SFAS No. 133                   | Accounting for Derivative Instruments and Hedging Activities   |
| SFAS No. 140                   | Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities  |
| SFAS No. 149                   | Amendment of Statement 133 on Derivative Instruments and Hedging Activities  |
| SFAS No. 155                   | Accounting for Certain Hybrid Financial Instruments - an amendment of FASB Statements No. 133 and 140  |
| SFAS No. 156                   | Accounting for Servicing of Financial Assets - an amendment of FASB Statement No. 140  |
| SFAS No. 157                   | Fair Value Measurements  |
| SFAS No. 159                   | The Fair Value Option For Financial Assets and Financial Liabilities - including an amendment to FAS 115   |
| Shaw                           | Shaw Constructors, Inc., a subsidiary of The Shaw Group Inc.   |
| Subordinated Loan<br>Agreement | Subordinated Loan Agreement, dated as of August 23, 2002, between Perryville and MAI   |
| Support Group                  | Cleco Support Group LLC, a wholly owned subsidiary of Cleco Corporation  |
| SWEPCO                         | Southwestern Electric Power Company  |
| VaR                            | Value-at-risk  |
| Williams                       | Williams Power Company, Inc.   |



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DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

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This Quarterly Report on Form 10-Q includes “forward-looking statements” about future events, circumstances, and results. All statements other than statements of historical fact included in this Quarterly Report are forward-looking statements, including, without limitation, statements regarding the construction, timing and cost of Rodemacher Unit 3; Acadia settlement agreement between Cleco and Calpine; future capital expenditures; and future environmental regulations. Although the Registrants believe that the expectations reflected in such forward-looking statements are reasonable, such forward-looking statements are based on numerous assumptions (some of which may prove to be incorrect) and are subject to risks and uncertainties that could cause the actual results to differ materially from the Registrants’ expectations. In addition to any assumptions and other factors referred to specifically in connection with these forward-looking statements, the following list identifies some of the factors that could cause the Registrants’ actual results to differ materially from those contemplated in any of the Registrants’ forward-looking statements:

- § Factors affecting utility operations, such as unusual weather conditions or other natural phenomena; catastrophic weather-related damage (such as hurricanes and other storms); unscheduled generation outages; unanticipated maintenance or repairs; unanticipated changes to fuel costs, cost of and reliance on natural gas as a component of Cleco’s generation fuel mix and their impact on competition and franchises, fuel supply costs or availability constraints due to higher demand, shortages, transportation problems or other developments; environmental incidents; or power transmission system constraints;
- § Cleco Corporation’s holding company structure and its dependence on the earnings, dividends, or distributions from its subsidiaries to meet its debt obligations and pay dividends on its common stock;
- § Cleco Power’s ability to construct, operate, and maintain, within its projected costs (including financing) and timeframe, Rodemacher Unit 3, in addition to any other self-build projects identified in future IRP and RFP processes;
- § Dependence of Cleco Power for energy from sources other than its facilities and the uncertainty of future long-term sources of such additional energy;
- § Nonperformance by and creditworthiness of counterparties under tolling, power purchase, and energy service agreements, or the restructuring of those agreements, including possible termination;
- § Outcome of the proposed settlement agreement, between Cleco and Calpine, associated with Calpine’s bankruptcy filing and its effect on Acadia;
  - § The final amount of storm restoration costs and storm reserve, if any, approved by the LPSC and the method through which such amounts can be recovered from Cleco Power’s customers;
- § The final amount of recoverable lignite costs, as approved by the LPSC, that are currently deferred by Cleco Power;
- § Regulatory factors such as changes in rate-setting policies, recovery of investments made under traditional regulation, the frequency and timing of rate increases or decreases, the results of periodic fuel audits, the results of IRP and RFP processes, the formation of RTOs and ICTs, and the establishment by an ERO of reliability standards for bulk power systems and compliance with these standards by Cleco Power, Acadia, Attala, Evangeline, and Perryville;

- § Financial or regulatory accounting principles or policies imposed by the FASB, the SEC, the Public Company Accounting Oversight Board, the FERC, the LPSC or similar entities with regulatory or accounting oversight;
- § Economic conditions, including the ability of customers to continue paying for high energy costs, related growth and/or down-sizing of businesses in Cleco's service area, monetary fluctuations, changes in commodity prices, and inflation rates;
  - § Credit ratings of Cleco Corporation, Cleco Power, and Evangeline;
- § Changing market conditions and a variety of other factors associated with physical energy, financial transactions, and energy service activities, including, but not limited to, price, basis, credit, liquidity, volatility, capacity, transmission, interest rates, and warranty risks;
  - § Acts of terrorism;
  - § Availability or cost of capital resulting from changes in Cleco's business or financial condition, interest rates or market perceptions of the electric utility industry and energy-related industries;
  - § Employee work force factors, including work stoppages and changes in key executives;
- § Legal, environmental, and regulatory delays and other obstacles associated with mergers, acquisitions, capital projects, reorganizations, or investments in joint ventures;
- § Costs and other effects of legal and administrative proceedings, settlements, investigations, claims and other matters;
- § Changes in federal, state, or local legislative requirements, tax laws or rates, regulating policies or environmental laws and regulations; and
- § Ability of Cleco Power to recover, from its retail customers, the costs of compliance with environmental laws and regulations.

For additional discussion of these factors and other factors that could cause actual results to differ materially from those contemplated in the Registrants' forward-looking statements, please read "Risk Factors" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

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All subsequent written and oral forward-looking statements attributable to the Registrants or persons acting on their behalf are expressly qualified in their entirety by the factors identified above.

The Registrants undertake no obligation to update any forward-looking statements, whether as a result of changes in actual results, changes in assumptions, or other factors affecting such statements.

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PART I— FINANCIAL INFORMATION

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**ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

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**Cleco Corporation**

These unaudited condensed consolidated financial statements should be read in conjunction with Cleco Corporation's Consolidated Financial Statements and Notes included in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006. For more information on the basis of presentation, see "Notes to the Unaudited Condensed Financial Statements — Note 1 — Summary of Significant Accounting Policies — Basis of Presentation."

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CLECO CORPORATION  
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CLECO CORPORATION

Condensed Consolidated Statements of Income (Unaudited)

| (THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)  | FOR THE THREE MONTHS ENDED |                   |
|--|----------------------------|-------------------|
|  | 2007                       | MARCH 31,<br>2006 |
| <b>Operating revenue</b>   |                            |                   |
| Electric operations  | \$ 213,020                 | \$ 210,989        |
| Other operations   | 9,269                      | 6,596             |
| Affiliate revenue  | 1,461                      | 1,451             |
| Gross operating revenue  | 223,750                    | 219,036           |
| Electric customer credits  | -                          | 4,382             |
| Operating revenue, net   | 223,750                    | 223,418           |
| <b>Operating expenses</b>  |                            |                   |
| Fuel used for electric generation  | 55,496                     | 48,363            |
| Power purchased for utility customers  | 84,147                     | 99,832            |
| Other operations   | 26,315                     | 18,088            |
| Maintenance  | 10,241                     | 5,933             |
| Depreciation   | 20,098                     | 15,645            |
| Taxes other than income taxes  | 9,799                      | 9,584             |
| Total operating expenses   | 206,096                    | 197,445           |
| <b>Operating income</b>  | 17,654                     | 25,973            |
| Interest income  | 2,567                      | 2,492             |
| Allowance for other funds used during construction   | 5,131                      | 669               |
| Equity (loss) income from investees  | (1,399)                    | 373               |
| Other income   | 89                         | 108               |
| Other expense  | (1,266)                    | (328)             |
| <b>Interest charges</b>  |                            |                   |
| Interest charges, including amortization of debt expenses, premium and discount, net of capitalized interest | 13,657                     | 11,176            |
| Allowance for borrowed funds used during construction  | (1,670)                    | (227)             |
| Total interest charges   | 11,987                     | 10,949            |
| <b>Income from continuing operations before income taxes</b>   | 10,789                     | 18,338            |
| Federal and state income tax expense   | 2,143                      | 6,113             |
| <b>Income from continuing operations</b>   | 8,646                      | 12,225            |
| <b>Discontinued operations</b>   |                            |                   |
| Loss from discontinued operations, net of tax  | -                          | (87)              |
| <b>Net income</b>  | 8,646                      | 12,138            |
| Preferred dividends requirements, net of tax   | 423                        | 459               |
| <b>Net income applicable to common stock</b>   | \$ 8,223                   | \$ 11,679         |
| <b>Average shares of common stock outstanding</b>  |                            |                   |
| Basic  | 57,854,737                 | 49,851,812        |
| Diluted  | 58,198,391                 | 52,120,948        |
| <b>Basic earnings per share</b>  |                            |                   |

|  |    |       |    |       |
|--|----|-------|----|-------|
| From continuing operations                           | \$ | 0.14  | \$ | 0.23  |
| Net income applicable to common stock                | \$ | 0.14  | \$ | 0.23  |
| <b>Diluted earnings per share</b>                    |    |       |    |       |
| From continuing operations                           | \$ | 0.14  | \$ | 0.23  |
| Net income applicable to common stock                | \$ | 0.14  | \$ | 0.23  |
| <b>Cash dividends paid per share of common stock</b> | \$ | 0.225 | \$ | 0.225 |

The accompanying notes are an integral part of the condensed consolidated financial statements.

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CLECO CORPORATION

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

| (THOUSANDS)   | FOR THE THREE MONTHS ENDED |                   |
|---|----------------------------|-------------------|
|   | 2007                       | MARCH 31,<br>2006 |
| Net income  | \$ 8,646                   | \$ 12,138         |
| Other comprehensive income, net of tax:   |                            |                   |
| Net unrealized (loss) gain from available-for-sale securities (net of tax (benefit) expense of \$(18) in 2007 and \$30 in 2006) | (28)                       | 48                |
| Postretirement expense component (net of tax benefit of \$3 in 2007)  | (2)                        | -                 |
| Other comprehensive (loss) income   | (30)                       | 48                |
| <b>Comprehensive income, net of tax</b>   | <b>\$ 8,616</b>            | <b>\$ 12,186</b>  |

The accompanying notes are an integral part of the condensed consolidated financial statements.

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CLECO CORPORATION

Condensed Consolidated Balance Sheets (Unaudited)

| (THOUSANDS)  | At MARCH 31,<br>2007 | AT DECEMBER 31,<br>2006 |
|--|----------------------|-------------------------|
| <b>Assets</b>  |                      |                         |
| Current assets   |                      |                         |
| Cash and cash equivalents  | \$ 98,608            | \$ 192,471              |
| Restricted cash  | 11,247               | 24,361                  |
| Customer accounts receivable (less allowance for doubtful accounts of \$855 in 2007 and \$789 in 2006) | 34,882               | 38,889                  |
| Accounts receivable - affiliate  | 14,044               | 11,451                  |
| Other accounts receivable  | 33,477               | 28,708                  |
| Unbilled revenue   | 16,006               | 18,382                  |
| Fuel inventory, at average cost  | 44,191               | 43,236                  |
| Material and supplies inventory, at average cost   | 40,178               | 34,755                  |
| Risk management assets   | 6,574                | 39                      |
| Accumulated deferred fuel  | 34,928               | 77,435                  |
| Cash surrender value of company-/trust-owned life insurance policies                                   | 26,618               | 26,275                  |
| Margin deposits  | 3,544                | 18,638                  |
| Prepayments  | 3,442                | 4,570                   |
| Regulatory assets - other  | 20,100               | 17,453                  |
| Other current assets   | 491                  | 645                     |
| <b>Total current assets</b>  | <b>388,330</b>       | <b>537,308</b>          |
| Property, plant and equipment  |                      |                         |
| Property, plant and equipment  | 1,898,786            | 1,892,533               |
| Accumulated depreciation   | (892,197)            | (876,747)               |
| Net property, plant and equipment  | 1,006,589            | 1,015,786               |
| Construction work in progress  | 381,482              | 289,101                 |
| <b>Total property, plant and equipment, net</b>  | <b>1,388,071</b>     | <b>1,304,887</b>        |
| Equity investment in investees   | 315,033              | 307,136                 |
| Prepayments  | 6,540                | 6,515                   |
| Restricted cash  | 91                   | 90                      |
| Regulatory assets and liabilities - deferred taxes, net  | 101,069              | 94,653                  |
| Regulatory assets - other  | 185,259              | 192,061                 |
| Other deferred charges   | 21,796               | 18,454                  |
| <b>Total assets</b>  | <b>\$ 2,406,189</b>  | <b>\$ 2,461,104</b>     |

The accompanying notes are an integral part of the condensed consolidated financial statements.

(Continued on next page)

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CLECO CORPORATION

Condensed Consolidated Balance Sheets (Unaudited) (Continued)

| (THOUSANDS)   | At MARCH 31,<br>2007 | AT DECEMBER 31,<br>2006 |
|---|----------------------|-------------------------|
| <b>Liabilities and shareholders' equity</b>   |                      |                         |
| <b>Liabilities</b>  |                      |                         |
| Current liabilities   |                      |                         |
| Long-term debt due within one year  | \$ 40,000            | \$ 50,000               |
| Accounts payable  | 111,632              | 134,172                 |
| Retainage   | 18,066               | 12,409                  |
| Accounts payable - affiliate  | 19,364               | 5,072                   |
| Customer deposits   | 25,532               | 25,312                  |
| Provision for rate refund   | 6                    | 3,174                   |
| Taxes accrued   | 23,354               | 49,002                  |
| Interest accrued  | 27,057               | 8,874                   |
| Accumulated current deferred taxes, net   | 20,036               | 23,233                  |
| Risk management liability   | 17,290               | 55,931                  |
| Regulatory liabilities - other  | 605                  | 636                     |
| Deferred compensation   | 5,763                | 5,350                   |
| Other current liabilities   | 13,802               | 11,535                  |
| Total current liabilities   | 322,507              | 384,700                 |
| Deferred credits  |                      |                         |
| Accumulated deferred federal and state income taxes, net  | 352,047              | 436,775                 |
| Accumulated deferred investment tax credits   | 13,742               | 14,100                  |
| Regulatory liabilities - other  | 10,221               | 5,827                   |
| Other deferred credits  | 194,562              | 104,140                 |
| Total deferred credits  | 570,572              | 560,842                 |
| Long-term debt, net   | 619,270              | 619,341                 |
| Total liabilities   | 1,512,349            | 1,564,883               |
| Commitments and Contingencies (Note 8)  |                      |                         |
| <b>Shareholders' equity</b>   |                      |                         |
| Preferred stock   |                      |                         |
| Not subject to mandatory redemption, \$100 par value, authorized<br>1,491,900 shares, issued 10,288 and 200,922 shares at<br>March 31, 2007 and December 31, 2006, respectively                                     | 1,029                | 20,092                  |
| Common shareholders' equity   |                      |                         |
| Common stock, \$1 par value, authorized 100,000,000 shares, issued<br>59,598,835 and 57,605,695 shares and outstanding 59,453,159 and<br>57,524,498 shares at March 31, 2007 and December 31, 2006,<br>respectively | 59,453               | 57,524                  |
| Premium on common stock   | 378,235              | 358,707                 |
| Retained earnings   | 465,053              | 469,824                 |
| Treasury stock, at cost, 30,747 and 31,957 shares at March 31, 2007 and   | (590)                | (616)                   |

December 31, 2006, respectively

|   |                     |                     |
|---|---------------------|---------------------|
| Accumulated other comprehensive loss              | (9,340)             | (9,310)             |
| Total common shareholders' equity                 | 892,811             | 876,129             |
| Total shareholders' equity                        | 893,840             | 896,221             |
| <b>Total liabilities and shareholders' equity</b> | <b>\$ 2,406,189</b> | <b>\$ 2,461,104</b> |

The accompanying notes are an integral part of the condensed consolidated financial statements.

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Condensed Consolidated Statements of Cash Flows (Unaudited)

| (THOUSANDS)   | FOR THE THREE MONTHS ENDED |                   |
|---|----------------------------|-------------------|
|   | 2007                       | MARCH 31,<br>2006 |
| <b>Operating activities</b>   |                            |                   |
| Net income  | \$ 8,646                   | \$ 12,138         |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |                            |                   |
| Depreciation and amortization   | 21,001                     | 16,506            |
| Provision for doubtful accounts   | 501                        | 646               |
| Return on equity investment in investee   | -                          | 32                |
| Loss (income) from equity investments   | 1,399                      | (373)             |
| Unearned compensation expense   | 3,028                      | 831               |
| ESOP expense  | 890                        | 92                |
| Allowance for other funds used during construction  | (5,131)                    | (669)             |
| Amortization of investment tax credits  | (359)                      | (383)             |
| Net deferred income taxes   | 1,939                      | 3,931             |
| Deferred fuel costs   | (9,125)                    | 15,698            |
| (Gain) loss on economic hedges  | (1,459)                    | 1,876             |
| Cash surrender value of company-/trust-owned life insurance                                 | (343)                      | (348)             |
| Changes in assets and liabilities:  |                            |                   |
| Accounts receivable   | (5,616)                    | 15,314            |
| Accounts and notes receivable, affiliate  | (2,256)                    | 47                |
| Unbilled revenue  | 2,376                      | 2,508             |
| Fuel, materials and supplies inventory  | (5,246)                    | (24,984)          |
| Prepayments   | 1,103                      | 450               |
| Accounts payable  | (21,045)                   | (41,675)          |
| Accounts and notes payable, affiliate   | 697                        | 4,165             |
| Accrued payroll   | (1,331)                    | (1,366)           |
| Customer deposits   | 1,409                      | 1,857             |
| Regulatory assets and liabilities, net  | 3,951                      | (42,177)          |
| Other deferred accounts   | (613)                      | 2,482             |
| Retainage payable   | 5,657                      | 303               |
| Taxes accrued   | (15,657)                   | (267)             |
| Interest accrued  | 5,342                      | 1,643             |
| Margin deposits   | 15,094                     | (16,918)          |
| Other, net  | 2,655                      | 120               |
| Net cash provided by (used in) operating activities   | 7,507                      | (48,521)          |
| <b>Investing activities</b>   |                            |                   |
| Additions to property, plant and equipment  | (96,711)                   | (20,213)          |
| Allowance for other funds used during construction  | 5,131                      | 669               |
| Return of equity investment in investee   | 95                         | 2,771             |

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|   |                  |                   |
|---|------------------|-------------------|
| Proceeds from sale of property, plant and equipment                   | -                | 229               |
| Equity investment in investee   | (20)             | (7,026)           |
| Transfer of cash from restricted accounts                             | 13,113           | -                 |
| Net cash used in investing activities                                 | (78,392)         | (23,570)          |
| <b>Financing activities</b>   |                  |                   |
| Conversion of options to common stock                                 | 382              | 571               |
| Issuance of common stock under employee stock purchase plan           | 424              | 422               |
| Stock based compensation tax benefit                                  | 43               | 68                |
| Stock issuance costs  | (4)              | -                 |
| Retirement of long-term obligations                                   | (10,111)         | (66)              |
| Deferred financing costs  | (341)            | (112)             |
| Change in ESOP trust  | -                | 1,661             |
| Dividends paid on preferred stock                                     | (423)            | (910)             |
| Dividends paid on common stock  | (12,948)         | (11,267)          |
| Net cash used in financing activities                                 | (22,978)         | (9,633)           |
| <b>Net decrease in cash and cash equivalents</b>                      | <b>(93,863)</b>  | <b>(81,724)</b>   |
| <b>Cash and cash equivalents at beginning of period</b>               | <b>192,471</b>   | <b>219,153</b>    |
| <b>Cash and cash equivalents at end of period</b>                     | <b>\$ 98,608</b> | <b>\$ 137,429</b> |
| <b>Supplementary cash flow information</b>                            |                  |                   |
| Interest paid (net of amount capitalized)                             | \$ 7,716         | \$ 8,996          |
| Income taxes paid   | \$ 15,000        | \$ 23             |
| <b>Supplementary non-cash investing and financing activities</b>      |                  |                   |
| Issuance of treasury stock - LTICP and ESOP plans                     | \$ 25            | \$ 27             |
| Issuance of common stock - LTICP/ESOP/ESPP <sup>1</sup>               | \$ 20,030        | \$ 1,538          |
| Accrued additions to property, plant and equipment not reported above | \$ 50,092        | \$ 20,453         |

<sup>1</sup> Includes conversion of preferred stock to common stock (\$19,063/2007, \$799/2006)

The accompanying notes are an integral part of the condensed consolidated financial statements.

CLECO CORPORATION  
CLECO POWER

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PART I— FINANCIAL INFORMATION

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**ITEM 1. CONDENSED FINANCIAL STATEMENTS**

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**Cleco Power**

These unaudited condensed financial statements should be read in conjunction with Cleco Power's Financial Statements and Notes included in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006. For more information on the basis of presentation, see "Notes to the Unaudited Condensed Financial Statements — Note 1 — Summary of Significant Accounting Policies — Basis of Presentation."

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CLECO CORPORATION  
 CLECO POWER

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CLECO POWER

Condensed Statements of Income (Unaudited)

| (THOUSANDS)   | FOR THE THREE MONTHS ENDED |                   |
|---|----------------------------|-------------------|
|   | 2007                       | MARCH 31,<br>2006 |
| <b>Operating revenue</b>  |                            |                   |
| Electric operations   | \$ 213,020                 | \$ 210,989        |
| Other operations  | 9,260                      | 6,549             |
| Affiliate revenue   | 513                        | 512               |
| Gross operating revenue   | 222,793                    | 218,050           |
| Electric customer credits   | -                          | 4,382             |
| Operating revenue, net  | 222,793                    | 222,432           |
| <b>Operating expenses</b>   |                            |                   |
| Fuel used for electric generation   | 55,496                     | 48,363            |
| Power purchased for utility customers   | 84,147                     | 99,832            |
| Other operations  | 25,613                     | 17,622            |
| Maintenance   | 9,727                      | 5,347             |
| Depreciation  | 19,761                     | 15,225            |
| Taxes other than income taxes   | 8,902                      | 8,881             |
| Total operating expenses  | 203,646                    | 195,270           |
| <b>Operating income</b>   | 19,147                     | 27,162            |
| Interest income   | 1,406                      | 2,336             |
| Allowance for other funds used during construction                              | 5,131                      | 669               |
| Other income  | 94                         | 67                |
| Other expense   | (342)                      | (325)             |
| <b>Interest charges</b>   |                            |                   |
| Interest charges, including amortization of debt expenses, premium and discount | 11,714                     | 9,206             |
| Allowance for borrowed funds used during construction                           | (1,670)                    | (227)             |
| Total interest charges  | 10,044                     | 8,979             |
| <b>Income before income taxes</b>   | 15,392                     | 20,930            |
| Federal and state income taxes  | 3,116                      | 7,057             |
| <b>Net income</b>   | \$ 12,276                  | \$ 13,873         |

The accompanying notes are an integral part of the condensed financial statements.

CLECO CORPORATION  
CLECO POWER

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## CLECO POWER

## Condensed Balance Sheets (Unaudited)

| (THOUSANDS)  | AT MARCH 31,<br>2007 | AT DECEMBER 31,<br>2006 |
|--|----------------------|-------------------------|
| <b>Assets</b>  |                      |                         |
| Utility plant and equipment  |                      |                         |
| Property, plant and equipment  | \$ 1,884,125         | \$ 1,877,850            |
| Accumulated depreciation   | (883,649)            | (868,516)               |
| Net property, plant and equipment  | 1,000,476            | 1,009,334               |
| Construction work in progress  | 380,702              | 288,455                 |
| Total utility plant, net   | 1,381,178            | 1,297,789               |
| Current assets   |                      |                         |
| Cash and cash equivalents  | 4,891                | 101,878                 |
| Restricted cash  | 11,247               | 24,361                  |
| Customer accounts receivable (less allowance for doubtful accounts of \$855 in 2007 and \$789 in 2006) | 34,882               | 38,889                  |
| Other accounts receivable  | 33,099               | 28,399                  |
| Accounts receivable - affiliate  | 5,006                | 2,860                   |
| Unbilled revenue   | 16,006               | 18,382                  |
| Fuel inventory, at average cost  | 44,191               | 43,236                  |
| Material and supplies inventory, at average cost   | 40,178               | 34,755                  |
| Margin deposits  | 3,544                | 18,638                  |
| Risk management assets   | 6,574                | 39                      |
| Prepayments  | 2,847                | 3,713                   |
| Regulatory assets - other  | 20,100               | 17,453                  |
| Accumulated deferred fuel  | 34,928               | 77,435                  |
| Cash surrender value of life insurance policies  | 5,377                | 5,265                   |
| Other current assets   | 233                  | 439                     |
| Total current assets   | 263,103              | 415,742                 |
| Prepayments  | 6,540                | 6,515                   |
| Regulatory assets and liabilities - deferred taxes, net  | 101,069              | 94,653                  |
| Regulatory assets - other  | 185,259              | 192,061                 |
| Other deferred charges   | 20,585               | 17,092                  |
| <b>Total assets</b>  | <b>\$ 1,957,734</b>  | <b>\$ 2,023,852</b>     |
| <b>Liabilities and member's equity</b>   |                      |                         |
| Member's equity  | \$ 658,589           | \$ 646,404              |
| Long-term debt, net  | 519,270              | 519,341                 |
| Total capitalization   | 1,177,859            | 1,165,745               |
| Current liabilities  |                      |                         |
| Long-term debt due within one year   | 40,000               | 50,000                  |
| Accounts payable   | 108,861              | 128,411                 |
| Accounts payable - affiliate   | 18,757               | 35,469                  |
| Retainage  | 18,066               | 12,409                  |

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|  |                     |                     |
|--|---------------------|---------------------|
| Customer deposits  | 25,532              | 25,312              |
| Provision for rate refund                                | 6                   | 3,174               |
| Taxes accrued  | 12,962              | 19,889              |
| Interest accrued   | 21,503              | 7,707               |
| Accumulated deferred taxes, net                          | 19,355              | 22,582              |
| Risk management liability                                | 17,290              | 55,931              |
| Regulatory liabilities - other                           | 605                 | 636                 |
| Other current liabilities                                | 8,995               | 7,965               |
| Total current liabilities                                | 291,932             | 369,485             |
| Deferred credits   |                     |                     |
| Accumulated deferred federal and state income taxes, net | 322,576             | 388,570             |
| Accumulated deferred investment tax credits              | 13,742              | 14,100              |
| Regulatory liabilities - other                           | 10,221              | 5,827               |
| Other deferred credits                                   | 141,404             | 80,125              |
| Total deferred credits                                   | 487,943             | 488,622             |
| <b>Total liabilities and member's equity</b>             | <b>\$ 1,957,734</b> | <b>\$ 2,023,852</b> |

The accompanying notes are an integral part of the condensed financial statements.

CLECO CORPORATION  
 CLECO POWER

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CLECO POWER

Statements of Cash Flows (Unaudited)

| (THOUSANDS)   | FOR THE THREE MONTHS ENDED |                   |
|---|----------------------------|-------------------|
|   | 2007                       | MARCH 31,<br>2006 |
| <b>Operating activities</b>   |                            |                   |
| Net income  | \$ 12,276                  | \$ 13,873         |
| Adjustments to reconcile net income to net cash used in operating activities: |                            |                   |
| Depreciation and amortization   | 20,521                     | 15,949            |
| Provision for doubtful accounts   | 501                        | 646               |
| Unearned compensation expense   | 1,381                      | 473               |
| Allowance for other funds used during construction                            | (5,131)                    | (669)             |
| Amortization of investment tax credits  | (359)                      | (383)             |
| Net deferred income taxes   | (11,819)                   | 1,346             |
| Deferred fuel costs   | (9,125)                    | 15,698            |
| (Gain) loss on economic hedges  | (1,459)                    | 1,876             |
| Cash surrender value of company-owned life insurance                          | (112)                      | (108)             |
| Changes in assets and liabilities:  |                            |                   |
| Accounts receivable   | (5,547)                    | 13,654            |
| Accounts and notes receivable, affiliate                                      | (2,079)                    | 1,074             |
| Unbilled revenue  | 2,376                      | 2,508             |
| Fuel, materials and supplies inventory  | (5,246)                    | (24,984)          |
| Prepayments   | 841                        | 149               |
| Accounts payable  | (18,128)                   | (36,695)          |
| Accounts and notes payable, affiliate   | (16,941)                   | 6,286             |
| Accrued payroll   | (956)                      | (973)             |
| Customer deposits   | 1,409                      | 1,857             |
| Regulatory assets and liabilities, net  | 3,951                      | (42,177)          |
| Other deferred accounts   | (313)                      | 2,075             |
| Retainage payable   | 5,657                      | 303               |
| Taxes accrued   | 658                        | (1,842)           |
| Interest accrued  | 3,588                      | (107)             |
| Margin deposits   | 15,094                     | (16,918)          |
| Other, net  | 760                        | (898)             |
| Net cash used in operating activities   | (8,202)                    | (47,987)          |
| <b>Investing activities</b>   |                            |                   |
| Additions to property, plant and equipment                                    | (96,578)                   | (20,089)          |
| Allowance for other funds used during construction                            | 5,131                      | 669               |
| Proceeds from sale of property, plant and equipment                           | -                          | 229               |
| Transfer of cash from restricted accounts                                     | 13,114                     | -                 |
| Net cash used in investing activities   | (78,333)                   | (19,191)          |
| <b>Financing activities</b>   |                            |                   |

|   |                 |                   |
|---|-----------------|-------------------|
| Retirement of long-term obligations                                   | (10,111)        | (66)              |
| Deferred financing costs  | (341)           | (112)             |
| Net cash used in financing activities                                 | (10,452)        | (178)             |
| <b>Net decrease in cash and cash equivalents</b>                      | <b>(96,987)</b> | <b>(67,356)</b>   |
| <b>Cash and cash equivalents at beginning of period</b>               | <b>101,878</b>  | <b>183,381</b>    |
| <b>Cash and cash equivalents at end of period</b>                     | <b>\$ 4,891</b> | <b>\$ 116,025</b> |
| <b>Supplementary cash flow information</b>                            |                 |                   |
| Interest paid (net of amount capitalized)                             | \$ 7,716        | \$ 8,961          |
| <b>Supplementary non-cash investing and financing activities</b>      |                 |                   |
| Accrued additions to property, plant and equipment not reported above | \$ 50,092       | \$ 20,453         |

The accompanying notes are an integral part of the condensed financial statements.

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Index to Applicable Notes to the Unaudited Condensed Financial Statements of Registrants

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|         |  |                                      |
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Notes to the Unaudited Condensed Financial Statements

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**Note 1 — Summary of Significant Accounting Policies**

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***Principles of Consolidation***

The accompanying consolidated condensed financial statements of Cleco include the accounts of Cleco and its majority-owned subsidiaries after elimination of intercompany accounts and transactions. Cleco has adopted the provisions of FIN 46R on its scheduled effective dates. Through a review of equity interests and other contractual relationships, Cleco has determined that it is not the primary beneficiary of one of its indirect, wholly owned subsidiaries and two of its wholly owned subsidiaries. Evangeline, Perryville, and Attala are considered variable interest entities. In accordance with FIN 46R, Cleco reports its investment in these entities on the equity method of accounting. As a result, the assets and liabilities of these entities are represented by one line item corresponding to Cleco's equity investment in these entities. The pre-tax results of operations are reported as equity income from investees on Cleco Corporation's Condensed Consolidated Statements of Income. For additional information on the operations of these entities, see Note 4 — "Equity Investment in Investees."

***Basis of Presentation***

The condensed consolidated financial statements of Cleco Corporation and the condensed financial statements of Cleco Power have been prepared pursuant to the rules and regulations of the SEC. Accordingly, certain information and note disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although Cleco believes that the disclosures are adequate to make the information presented not misleading.

The year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by generally accepted accounting principles. The unaudited financial information included in the condensed financial statements of Cleco Corporation and Cleco Power reflects all adjustments of a normal recurring nature which are, in the opinion of the management of Cleco Corporation and Cleco Power, necessary for a fair statement of the financial position and the results of operations for the interim periods. Information for interim periods is affected by seasonal variations in sales, rate changes, timing of fuel expense recovery and other factors, and is not indicative necessarily of the results that may be expected for the full fiscal year. For more information on recent accounting standards and their effect on financial results, see Note 5 — "Recent Accounting Standards."

***Reclassifications***

Certain reclassifications have been made to prior period financial statements to conform them to the presentation used in the current year's financial statements. These reclassifications had no effect on Cleco Corporation's net income applicable to common stock or total common shareholders' equity or Cleco Power's net income or total member's equity.

***Risk Management***

Market risk inherent in Cleco's market risk-sensitive instruments and positions includes the potential change arising from changes in interest rates and the commodity market prices of power and natural gas on different energy exchanges. Cleco's Trading Risk Management Policy authorizes the use of various derivative instruments, including futures and option contracts, forward purchase and sales contracts, and swap transactions to reduce exposure to fluctuations in the price of power and natural gas. Cleco Power's market risk-sensitive instruments and positions

qualify for the normal-purchase, normal-sale exception to mark-to-market accounting of SFAS No. 133, as modified by SFAS No. 149, since Cleco Power generally takes physical delivery and the instruments and positions are used to satisfy customer requirements.

Cleco Power has entered into certain financial transactions it considers economic hedges to mitigate the risk associated with the fixed-price power to be provided to a wholesale customer through December 2010. The economic hedges cover approximately 97% of the estimated daily peak hour power sales to the wholesale customer. These transactions are derivatives as defined by SFAS No. 133 but do not meet the accounting criteria to be considered hedges. These transactions are marked-to-market with the resulting gain or loss recorded on the income statement as a component of operating revenue, net. For the three months ended March 31, 2007, there was a net mark-to-market gain of \$1.5 million and a realized loss of less than \$0.1 million recorded in other operations revenue related to these economic hedge transactions.

Cleco Power has entered into other positions to mitigate some of the volatility in fuel costs passed on to customers. These positions are marked-to-market with the resulting gain or loss recorded on the balance sheet as a component of the accumulated deferred fuel asset or liability and a component of risk management assets or liabilities. When these positions close, actual gains or losses will be included in the fuel adjustment clause and reflected on customers' bills as a component of the fuel cost adjustment. Based on market prices at March 31, 2007, the net mark-to-market impact relating to these positions was a loss of \$13.2 million. Deferred losses relating to closed natural gas positions at March 31, 2007, totaled \$3.5 million.

Cleco Power maintains margin accounts with commodity brokers used to partially fund the acquisition of natural gas futures, options and swap contracts. These contracts/positions are used to mitigate the risks associated with the fixed-price power sales and volatility in customer fuel costs noted above. At March 31, 2007, Cleco Power had deposited collateral of

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\$3.5 million to cover margin requirements relating to open natural gas futures, options and swap positions. Cleco and Cleco Power maintain a master netting agreement policy and monitor credit risk exposure through review of counterparty credit quality, corporate-wide aggregate counterparty credit exposure and corporate-wide aggregate counterparty concentration levels. Cleco actively manages these risks by establishing appropriate credit and concentration limits on transactions with counterparties and by requiring contractual guarantees, cash deposits or letters of credit from counterparties or their affiliates, as deemed necessary. Cleco Power has agreements in place with various counterparties that authorize the netting of financial buys and sells and contract payments to mitigate credit risk for transactions entered into for risk management purposes.

**Earnings per Average Common Share**

Earnings per share is calculated in accordance with EITF No. 03-6 utilizing the “two-class” method by dividing earnings allocated to holders of common stock by the weighted average number of shares of common stock outstanding during the period. The following table shows the calculation of basic and diluted earnings per share.

| (THOUSANDS, EXCEPT<br>SHARES AND PER SHARE<br>AMOUNTS)           |          |            | FOR THE THREE MONTHS ENDED |                   |            |                        |
|--|----------|------------|----------------------------|-------------------|------------|------------------------|
|  |          |            | 2007                       | MARCH 31,<br>2006 |            |                        |
|  | INCOME   | SHARES     | PER<br>SHARE<br>AMOUNT     | INCOME            | SHARES     | PER<br>SHARE<br>AMOUNT |
| Income from continuing operations                                | \$ 8,646 |            |                            | \$ 12,225         |            |                        |
| Deduct: non-participating stock dividends (4.5% preferred stock) | 12       |            |                            | 12                |            |                        |
| Deduct: participating preferred stock dividends                  | 411      |            |                            | 449               |            |                        |
| Deduct: amount allocated to participating preferred              | -        |            |                            | 22                |            |                        |
| <b>Basic earnings per share</b>                                  |          |            |                            |                   |            |                        |
| Income from continuing operations                                | \$ 8,223 |            | \$ 0.14                    | \$ 11,742         |            | \$ 0.23                |
| Loss from discontinued operations                                | -        |            | -                          | (87)              |            | -                      |
| Total basic net income applicable to common stock                | \$ 8,223 | 57,854,737 | \$ 0.14                    | \$ 11,655         | 49,851,812 | \$ 0.23                |
| <b>Effect of Dilutive Securities</b>                             |          |            |                            |                   |            |                        |
| Add: stock option grants   | -        | 170,251    |                            | -                 | 94,382     |                        |
| Add: restricted stock (LTICP)                                    | 6        | 173,403    |                            | 8                 | 197,800    |                        |
| Add: convertible ESOP preferred stock                            | -        | -          |                            | 471               | 1,976,954  |                        |
| <b>Diluted earnings per share</b>                                |          |            |                            |                   |            |                        |

|  |          |            |            |           |
|--|----------|------------|------------|-----------|
| Income from continuing operations plus assumed conversions | \$ 8,229 | \$ 0.14    | \$ 12,221  | \$ 0.23   |
| Loss from discontinued operations                          | -        | -          | (87)       | -         |
| Total diluted net income applicable to common stock        | \$ 8,229 | 58,198,391 | \$ 0.14    | \$ 12,134 |
|  |          |            | 52,120,948 | \$ 0.23   |

There were no stock option grants excluded from the computation of diluted earnings per share for the three months ended March 31, 2007, due to the average market price being higher than the exercise prices of the stock option grants. The stock option grants excluded from the computation of diluted earnings per share for the three months ended March 31, 2006, are presented in the table below. The stock option grants excluded from the computation of diluted earnings per share had exercise prices higher than the average market price.

## FOR THE THREE MONTHS ENDED MARCH 31, 2006

|                              | STRIKE PRICE      | AVERAGE MARKET PRICE | SHARES  |
|------------------------------|-------------------|----------------------|---------|
| Stock option grants excluded | \$22.00 - \$24.25 | \$21.90              | 350,336 |

**Stock-Based Compensation**

At March 31, 2007, Cleco had one share-based compensation plan: the LTICP. Options or restricted shares of stock, known as non-vested stock as defined by SFAS No. 123(R), common stock equivalents, and stock appreciation rights may be granted to certain officers, key employees, or directors of Cleco Corporation and its subsidiaries pursuant to the LTICP.

On January 26, 2007, Cleco granted 71,863 shares of non-vested stock and 55,249 of common stock equivalent units to certain officers, key employees and directors of Cleco Corporation and its subsidiaries pursuant to the LTICP.

Cleco and Cleco Power reported pre-tax compensation expense for their share-based compensation plans as shown in the following table:

| (THOUSANDS)  | CLECO CORPORATION |        | CLECO POWER |        |
|--|-------------------|--------|-------------|--------|
|  | 2007              | 2006   | 2007        | 2006   |
| <b>Equity classification</b>                       |                   |        |             |        |
| Non-vested stock                                   | \$ 625            | \$ 300 | \$ 250      | \$ 190 |
| Stock options                                      | 23                | 22     | 4           | 6      |
| Non-forfeitable dividends                          | 6                 | 8      | 4           | 5      |
| <b>Total</b>                                       | \$ 654            | \$ 330 | \$ 258      | \$ 201 |
| <b>Liability classification</b>                    |                   |        |             |        |
| Common stock equivalent units                      | \$ 209            | \$ 113 | \$ 80       | \$ 45  |
| Company funded participants income tax obligations | 2,085             | 331    | 1,043       | 227    |
| <b>Total</b>                                       | \$ 2,294          | \$ 444 | \$ 1,123    | \$ 272 |
| <b>Total pre-tax compensation expense</b>          | \$ 2,948          | \$ 774 | \$ 1,381    | \$ 473 |
| <b>Tax benefit (excluding income tax gross-up)</b> | \$ 332            | \$ 171 | \$ 130      | \$ 95  |

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## Note 2 — Regulatory Assets and Liabilities

Cleco Power follows SFAS No. 71, which allows utilities to capitalize or defer certain costs based on regulatory approval and management's ongoing assessment that it is probable these items will be recovered through the ratemaking process.

The following chart summarizes Cleco Power's regulatory assets and liabilities at March 31, 2007, and December 31, 2006:

| (THOUSANDS)   | AT MARCH 31,<br>2007 | AT DECEMBER<br>31,<br>2006 |
|---|----------------------|----------------------------|
| Regulatory assets and liabilities - deferred taxes, net | \$ 101,069           | \$ 94,653                  |
| Deferred mining costs                                   | \$ 21,222            | \$ 20,096                  |
| Deferred storm restoration costs - Lili/Isidore         | 2,425                | 2,772                      |
| Deferred storm restoration costs - Katrina/Rita         | 134,940              | 138,935                    |
| Deferred interest costs                                 | 8,159                | 8,430                      |
| Deferred asset removal costs                            | 574                  | 562                        |
| Deferred postretirement plan costs                      | 38,039               | 38,719                     |
| Regulatory assets - other                               | \$ 205,359           | \$ 209,514                 |
| Deferred fuel transportation revenue                    | \$ (1,399)           | \$ (1,566)                 |
| Deferred construction carrying costs                    | (9,427)              | (4,897)                    |
| Regulatory liabilities - other                          | \$ (10,826)          | \$ (6,463)                 |
| Deferred fuel and purchased power                       | 34,928               | 77,435                     |
| Total regulatory assets and liabilities, net            | \$ 330,530           | \$ 375,139                 |

The decrease of \$44.6 million in total regulatory assets and liabilities, net from December 31, 2006, to March 31, 2007, was primarily due to a reduction in the amount of Cleco Power's deferred fuel and purchased power costs. This reduction is the result of a \$47.1 million increase in the market value of open natural gas hedge positions and \$4.5 million of lower deferred losses on closed natural gas hedge positions, both due to increases in natural gas prices. The increase in the mark-to-market and the lower deferred losses were partially offset by the deferral of \$9.1 million in additional fuel and purchased power costs. For additional information on deferred fuel and purchased power costs, see Note 13 — "Deferred Fuel and Purchased Power Costs." For additional information on natural gas hedges, see Note 1 — "Summary of Significant Accounting Policies — Risk Management."

### *Deferred Taxes*

Cleco Power has recorded SFAS No. 109 net regulatory assets related to probable future taxes payable that will be recovered from customers through future rates. Amounts recorded as regulatory assets are partially offset by deferred tax liabilities resulting from the regulatory requirement to flow through the current tax benefits to customers of certain accelerated deductions that are recovered from customers as they are paid. The recovery periods for regulatory assets and liabilities are based on assets' lives, which are typically 30 years or greater. The amounts deferred are attributable to differences between book and tax recovery periods.

### *Deferred Storm Restoration Costs*

At March 31, 2007, Cleco Power had approximately \$2.4 million and \$134.9 million of unamortized storm restoration costs relating to damage caused by Tropical Storm Isidore and Hurricane Lili and damage caused by Hurricanes Katrina and Rita, respectively. According to an agreement with the LPSC, approximately \$8.2 million of restoration costs related to Isidore and Lili were recorded as a regulatory asset (\$7.0 million in 2002 and \$1.2 million in 2003)

and are being amortized to maintenance expense over the six-year period which began in January 2003. The restoration costs relating to Hurricanes Katrina and Rita were being amortized to depreciation expense based on the amounts collected monthly from customers through a surcharge, according to the terms of an interim rate increase approved by the LPSC, until a review of the restoration costs could be completed by the LPSC. In March 2007, after completing this review, Cleco Power and the LPSC Staff filed a settlement agreement allowing the recovery of essentially all of Cleco Power's Hurricanes Katrina and Rita storm costs. The agreement also allows Cleco Power to securitize the storm costs and to recover the costs through a customer billing surcharge. Management expects the settlement agreement to be approved by the LPSC in the third quarter of 2007.

### **Note 3 — Disclosures about Segments**

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Cleco's reportable segments are based on its method of internal reporting, which disaggregates business units by first-tier subsidiary. Reportable segments were determined by applying SFAS No. 131. Cleco's reportable segments are Cleco Power and Midstream. The reconciling items in the following tables consist of the holding company, a shared services subsidiary, two transmission substations, and an investment subsidiary. Effective February 1, 2007, the ownership interests of Midstream's transmission interconnection facilities were transferred to Cleco Corporation. In accordance with SFAS No. 131, the prior period has been adjusted to reflect this change in organizational structure. Each reportable segment engages in business activities from which it earns revenue and incurs expenses. Segment managers report periodically to Cleco's Chief Executive Officer (the chief operating decision-maker) with discrete financial information and, at least quarterly, present discrete financial information to Cleco Corporation's Board of Directors. Each reportable segment prepared budgets for 2007 that were presented to and approved by Cleco Corporation's Board of Directors.

The financial results of Cleco's segments are presented on an accrual basis. Management evaluates the performance of its segments and allocates resources to them based on segment profit and the requirements to implement new strategic initiatives and projects to meet current business objectives. Material intercompany transactions occur on a regular basis. These intercompany transactions relate primarily to joint and common administrative support services provided by Support Group.

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## SEGMENT INFORMATION FOR THE THREE MONTHS ENDED MARCH 31,

| 2007 (THOUSANDS)  | CLECO        |  | RECONCILING |              |                 | CONSOLIDATED |
|---|--------------|--|-------------|--------------|-----------------|--------------|
|   | POWER        | MIDSTREAM                                    | ITEMS       | ELIMINATIONS |                 |              |
| Revenue   |              |  |             |              |                 |              |
| Electric operations   | \$ 213,020   | \$ -   | \$ -        | \$ -         | \$ -            | \$ 213,020   |
| Other operations  | 9,260        | 7  | 7           | (5)          |                 | 9,269        |
| Affiliate revenue   | 12           | 986  | 463         | -            |                 | 1,461        |
| Intercompany revenue  | 501          | -  | 12,396      | (12,897)     |                 | -            |
| Operating revenue   | \$ 222,793   | \$ 993                                       | \$ 12,866   | \$ (12,902)  |                 | \$ 223,750   |
| Depreciation expense  | \$ 19,761    | \$ 75  | \$ 262      | \$ -         |                 | \$ 20,098    |
| Interest charges  | \$ 10,044    | \$ 5,042                                     | \$ 1,913    | \$ (5,012)   |                 | \$ 11,987    |
| Interest income   | \$ 1,406     | \$ -   | \$ 6,173    | \$ (5,012)   |                 | \$ 2,567     |
| Equity (loss) income from investees                                 | \$ -         | \$ (1,827)                                   | \$ 428      | \$ -         |                 | \$ (1,399)   |
| Federal and state income tax expense (benefit)                      | \$ 3,116     | \$ (2,953)                                   | \$ 1,980    | \$ -         |                 | \$ 2,143     |
| Segment profit (loss) <sup>(1)</sup>                                | \$ 12,276    | \$ (4,714)                                   | \$ 1,084    | \$ -         |                 | \$ 8,646     |
| Additions to long-lived assets                                      | \$ 99,738    | \$ -   | \$ 134      | \$ -         |                 | \$ 99,872    |
| Equity investment in investees                                      | \$ -         | \$ 296,355                                   | \$ 18,678   | \$ -         |                 | \$ 315,033   |
| Total segment assets  | \$ 1,957,734 | \$ 316,919                                   | \$ 478,867  | \$ (347,331) |                 | \$ 2,406,189 |
| <b>(1) Reconciliation of segment profit to consolidated profit:</b> |              | <b>Segment profit</b>                        |             |              | <b>\$ 8,646</b> |              |
|   |              | <b>Unallocated items:</b>                    |             |              |                 |              |
|   |              | <b>Preferred dividends requirements</b>      |             |              | <b>(423)</b>    |              |
|   |              | <b>Net income applicable to common stock</b> |             |              | <b>\$ 8,223</b> |              |

| 2006 (THOUSANDS)                                      | CLECO      |            | RECONCILING |              |      | CONSOLIDATED |
|---|------------|------------|-------------|--------------|------|--------------|
|   | POWER      | MIDSTREAM  | ITEMS       | ELIMINATIONS |      |              |
| Revenue   |            |            |             |              |      |              |
| Electric operations                                   | \$ 210,989 | \$ -       | \$ -        | \$ -         | \$ - | \$ 210,989   |
| Other operations                                      | 6,549      | 4          | 43          | -            |      | 6,596        |
| Electric customer credits                             | 4,382      | -          | -           | -            |      | 4,382        |
| Affiliate revenue                                     | 12         | 1,050      | 389         | -            |      | 1,451        |
| Intercompany revenue                                  | 500        | -          | 9,137       | (9,637)      |      | -            |
| Operating revenue, net                                | \$ 222,432 | \$ 1,054   | \$ 9,569    | \$ (9,637)   |      | \$ 223,418   |
| Depreciation expense                                  | \$ 15,225  | \$ 78      | \$ 342      | \$ -         |      | \$ 15,645    |
| Interest charges                                      | \$ 8,979   | \$ 4,231   | \$ 1,948    | \$ (4,209)   |      | \$ 10,949    |
| Interest income                                       | \$ 2,336   | \$ -       | \$ 4,365    | \$ (4,209)   |      | \$ 2,492     |
| Equity (loss) income from investees                   | \$ -       | \$ (28)    | \$ 401      | \$ -         |      | \$ 373       |
| Federal and state income tax expense (benefit)        | \$ 7,057   | \$ (1,695) | \$ 806      | \$ (55)      |      | \$ 6,113     |
| Segment profit (loss) from continuing operations, net | \$ 13,873  | \$ (3,271) | \$ 1,623    | \$ -         |      | \$ 12,225    |

|  |  |            |            |              |              |
|--|--|------------|------------|--------------|--------------|
| Loss from discontinued operations, net of tax                | -  | (87)       | -          | -            | (87)         |
| Segment profit (loss) <sup>(1)</sup>                         | \$ 13,873                                    | \$ (3,358) | \$ 1,623   | \$ -         | \$ 12,138    |
| Additions to long-lived assets                               | \$ 50,690                                    | \$ 8       | \$ 116     | \$ -         | \$ 50,814    |
| Equity investment in investees <sup>(2)</sup>                | \$ -   | \$ 302,167 | \$ 4,969   | \$ -         | \$ 307,136   |
| Total segment assets <sup>(2)</sup>                          | \$ 2,023,852                                 | \$ 325,157 | \$ 751,376 | \$ (639,281) | \$ 2,461,104 |
| (1) Reconciliation of segment profit to consolidated profit: | Segment profit                               |            |            | \$ 12,138    |              |
| (2) Balances as of December 31, 2006                         | Unallocated items:                           |            |            |              |              |
|  | Preferred dividends requirements, net of tax |            |            | (459)        |              |
|  | Net income applicable to common stock        |            | \$         | 11,679       |              |

#### Note 4 - Equity Investment in Investees

Equity investment in investees represents primarily Midstream's \$236.9 million investment in Acadia, owned 50% by APH and 50% by Calpine, and its \$59.4 million investment in Evangeline, owned 100% by Midstream. Equity investment in investees also represents a \$7.1 million investment in Attala and a \$11.5 million equity investment in Perryville, both owned 100% by Cleco Corporation. The remaining \$0.1 million relates to equity investments held by Cleco Innovations LLC, a wholly owned subsidiary of Cleco Corporation.

Effective February 1, 2007, the ownership interests of Attala and Perryville were transferred from Midstream to Cleco Corporation. Cleco reports its investment in Acadia, Attala, Evangeline, Perryville and the investments held by Cleco Innovations LLC using the equity method of accounting. Under the equity method, the assets and liabilities of these entities are reported as equity investment in investees on Cleco Corporation's Condensed Consolidated Balance Sheets. The revenue and expenses (excluding income taxes) of these entities are netted and reported as equity income from investees on Cleco Corporation's Condensed Consolidated Statements of Income.

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The table below presents the equity (loss) income from each investment accounted for using the equity method.

| (THOUSANDS)                | FOR THE THREE MONTHS ENDED |         |
|----------------------------|----------------------------|---------|
|                            | MARCH 31,                  |         |
|                            | 2007                       | 2006    |
| APH                        | \$ (2,395)                 | \$ (65) |
| Attala                     | 219                        | 185     |
| Evangeline                 | 568                        | 38      |
| Perryville                 | 219                        | 240     |
| Other                      | (10)                       | (25)    |
| Total equity (loss) income | \$ (1,399)                 | \$ 373  |

APH's equity income for the three-month period ended March 31, 2006, includes a \$2.8 million draw against the \$15.0 million letter of credit issued by Calpine. The remaining \$12.2 million was drawn in August 2006. The letter of credit, of which APH is the beneficiary, was posted by Calpine to support its obligations under the Calpine Tolling Agreements.

**Acadia**

Cleco's current assessment of its maximum exposure to loss at March 31, 2007, consists of its equity investment of \$236.9 million.

The table below presents the components of Midstream's equity investment in Acadia.

| INCEPTION TO DATE (THOUSANDS)       | AT DECEMBER          |             |
|-------------------------------------|----------------------|-------------|
|                                     | AT MARCH 31,<br>2007 | 31,<br>2006 |
| Contributed assets (cash and land)  | \$ 250,612           | \$ 250,612  |
| Net income                          | 103,303              | 105,698     |
| Capitalized interest and other      | 19,469               | 19,469      |
| Less: Cash distributions            | 136,464              | 136,464     |
| Total equity investment in investee | \$ 236,920           | \$ 239,315  |

Midstream's equity, as reported on the balance sheet of Acadia at March 31, 2007, was \$267.3 million. The difference of \$30.4 million between the equity investment in investee of \$236.9 million as shown in the table above and Midstream's equity includes \$19.5 million of interest capitalized on funds contributed to Acadia. It also includes other miscellaneous charges related to the construction of the Acadia facility offset by \$57.4 million which represents the difference between the accounting treatments used by the partnership entities to record the allocation of termination agreement income. The remaining \$7.5 million is due to the difference in accounting treatment of the letter of credit draws between Acadia and APH. The cash distributions of \$136.5 million were used to pay interest and repay principal on debt at Cleco Corporation relating to this investment.

In December 2005, the Calpine Debtors, including CES and the subsidiary which owns the other 50% of Acadia, filed voluntary petitions in the Calpine Debtors Bankruptcy Court for protection under Chapter 11 of the U.S. Bankruptcy Code. In February 2006, APH drew \$2.8 million against the \$15.0 million Calpine letter of credit due to the default of CES under the tolling agreements. In August 2006, APH drew the remaining \$12.2 million available under Calpine's \$15.0 million letter of credit. These amounts were reported as equity income from investees on Cleco Corporation's Condensed Consolidated Statements of Income in the respective periods.

On April 23, 2007, Cleco announced that a settlement had been reached with Calpine that resolves issues surrounding the Calpine bankruptcy filing and its effect on the Acadia facility. For additional information, see Note 16 — "Subsequent

Event.”

The table below contains summarized financial information for Acadia.

| (THOUSANDS)                             | AT MARCH 31,<br>2007 | AT DECEMBER<br>31,<br>2006 |
|---|----------------------|----------------------------|
| Current assets                          | \$ 5,356             | \$ 5,233                   |
| Property, plant and equipment, net      | 433,512              | 437,281                    |
| Total assets                            | \$ 438,868           | \$ 442,514                 |
| Current liabilities                     | \$ 3,928             | \$ 3,327                   |
| Partners' capital                       | 434,940              | 439,187                    |
| Total liabilities and partners' capital | \$ 438,868           | \$ 442,514                 |

| (THOUSANDS)              | FOR THE THREE MONTHS ENDED<br>MARCH 31,<br>2007 | FOR THE THREE MONTHS ENDED<br>MARCH 31,<br>2006 |
|--------------------------|---|---|
| Total revenue            | \$ 23,242                                       | \$ 17,292                                       |
| Total operating expenses | 28,038  | 23,020  |
| Other income             | 6   | 3   |
| Loss before taxes        | \$ (4,790)                                      | \$ (5,725)                                      |

Income tax benefit recorded on APH's financial statements related to Midstream's 50% ownership interest in Acadia was \$2.9 million and \$1.7 million for the three months ended March 31, 2007, and 2006, respectively.

#### *Attala*

Cleco's current assessment of its maximum exposure to loss at March 31, 2007, consists of its equity investment of \$7.1 million. The table below presents the components of Cleco Corporation's equity investment in Attala.

| INCEPTION TO DATE (THOUSANDS)       | AT MARCH 31,<br>2007 | AT DECEMBER<br>31,<br>2006 |
|-------------------------------------|----------------------|----------------------------|
| Contributed assets (cash)           | \$ 7,006             | \$ 7,006                   |
| Income before taxes                 | 1,121                | 902                        |
| Less: distributions                 | 1,011                | 972                        |
| Total equity investment in investee | \$ 7,116             | \$ 6,936                   |

The table below contains summarized financial information for Attala.

| (THOUSANDS)                           | AT MARCH 31,<br>2007 | AT DECEMBER<br>31,<br>2006 |
|---------------------------------------|----------------------|----------------------------|
| Current assets                        | \$ 240               | \$ 249                     |
| Other assets                          | 6,933                | 6,930                      |
| Total assets                          | \$ 7,173             | \$ 7,179                   |
| Current liabilities                   | \$ 45                | \$ 63                      |
| Accounts payable - affiliate          | 12                   | 180                        |
| Other liabilities                     | 45                   | -                          |
| Member's equity                       | 7,071                | 6,936                      |
| Total liabilities and member's equity | \$ 7,173             | \$ 7,179                   |

| (THOUSANDS)         | FOR THE THREE MONTHS ENDED |                   |
|---------------------|----------------------------|-------------------|
|                     | 2007                       | MARCH 31,<br>2006 |
| Operating revenue   | \$ 260                     | \$ 207            |
| Operating expenses  | 41                         | 22                |
| Income before taxes | \$ 219                     | \$ 185            |

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The \$6.9 million in Other assets in the summarized financial information for Attala listed above primarily consists of the transmission assets utilized by Attala in the Interconnection Agreement. These transmission assets are accounted for as a direct financing lease on Attala's Balance Sheet at March 31, 2007.

Income tax expense recorded on Cleco's financial statements related to Cleco Corporation's 100% interest in Attala was \$0.1 million for the three months ended March 31, 2007, and 2006.

***Evangeline***

Cleco's current assessment of its maximum exposure to loss at March 31, 2007, consists of its equity investment of \$59.4 million.

The table below presents the components of Midstream's equity investment in Evangeline.

| INCEPTION TO DATE (THOUSANDS)       | AT MARCH 31,<br>2007 | AT DECEMBER<br>31,<br>2006 |
|-------------------------------------|----------------------|----------------------------|
| Contributed assets (cash)           | \$ 43,580            | \$ 43,580                  |
| Net income                          | 136,750              | 136,182                    |
| Less: distributions                 | 120,895              | 116,910                    |
| Total equity investment in investee | \$ 59,435            | \$ 62,852                  |

The table below contains summarized financial information for Evangeline.

| (THOUSANDS)                            | AT MARCH 31,<br>2007 | AT DECEMBER<br>31,<br>2006 |
|--|----------------------|----------------------------|
| Current assets                         | \$ 9,639             | \$ 17,162                  |
| Accounts receivable - affiliate        | 5,948                | 5,052                      |
| Property, plant and equipment, net     | 184,933              | 185,958                    |
| Other assets                           | 48,367               | 48,429                     |
| Total assets                           | \$ 248,887           | \$ 256,601                 |
| Current liabilities                    | \$ 15,695            | \$ 17,453                  |
| Accounts payable - affiliate           | 812                  | 4,611                      |
| Long-term debt                         | 172,965              | 177,064                    |
| Other liabilities                      | 62,823               | 61,233                     |
| Member's deficit                       | (3,408)              | (3,760)                    |
| Total liabilities and member's deficit | \$ 248,887           | \$ 256,601                 |

| (THOUSANDS)         | FOR THE THREE MONTHS ENDED<br>MARCH 31, |           |
|---------------------|---|-----------|
|                     | 2007                                    | 2006      |
| Operating revenue   | \$ 10,545                               | \$ 10,343 |
| Operating expenses  | 4,524                                   | 4,894     |
| Depreciation        | 1,286                                   | 1,308     |
| Interest charges    | 4,522                                   | 4,265     |
| Interest income     | 358                                     | 294       |
| Other expense       | 3                                       | 132       |
| Income before taxes | \$ 568                                  | \$ 38     |

Since its inception, Cleco has had 100% ownership and voting interest of Evangeline. All of the capacity and output of the power plant has been tolled to Williams, which pays Evangeline certain fixed and variable amounts.

At March 31, 2007, Evangeline had a member's deficit of \$3.4 million. This deficit was caused by Evangeline's ability to generate cash, either through operations or through income tax savings, that was distributed to its member in excess of its net income. The deficit did not cause a default under Evangeline's 8.82% Senior Secured Bonds due 2019 and is not expected to impact Evangeline's ability to fund its operations.

Income tax expense recorded on Midstream's financial statements related to Midstream's 100% ownership interest in Evangeline was \$0.2 million for the three months ended March 31, 2007, and 2006.

### **Perryville**

Cleco's current assessment of its maximum exposure to loss at March 31, 2007, consists of its equity investment of \$11.5 million.

The table below presents the components of Cleco Corporation's equity investment in Perryville.

| INCEPTION TO DATE (THOUSANDS)                   | AT MARCH 31,<br>2007 | AT DECEMBER<br>31,<br>2006 |
|---|----------------------|----------------------------|
| Contributed assets (cash)                       | \$ 102,174           | \$ 102,174                 |
| Net income                                      | 50,505               | 50,285                     |
| Less: distributions                             | 141,137              | 154,532                    |
| Total equity (return of) investment in investee | \$ 11,542            | \$ (2,073)                 |

The table below contains summarized financial information for Perryville.

| (THOUSANDS)                           | AT MARCH 31,<br>2007 | AT DECEMBER<br>31,<br>2006 |
|---------------------------------------|----------------------|----------------------------|
| Current assets                        | \$ 289               | \$ 42                      |
| Accounts receivable - affiliate       | 13,416               | 107                        |
| Other assets                          | 10,221               | 9,385                      |
| Total assets                          | \$ 23,926            | \$ 9,534                   |
| Current liabilities                   | \$ 4,640             | \$ 16                      |
| Accounts payable - affiliate          | 9,645                | 11                         |
| Other liabilities                     | 328                  | 329                        |
| Member's equity                       | 9,313                | 9,178                      |
| Total liabilities and member's equity | \$ 23,926            | \$ 9,534                   |

The transmission assets utilized by Perryville in an interconnection agreement with Entergy Louisiana are accounted for as a direct financing lease by Perryville, and are included in Other assets in the summarized financial information above.

| (THOUSANDS)         | FOR THE THREE MONTHS ENDED<br>MARCH 31, |        |
|---------------------|---|--------|
|                     | 2007                                    | 2006   |
| Operating revenue   | \$ 263                                  | \$ 264 |
| Operating expenses  | 44                                      | 163    |
| Interest income     | -                                       | 139    |
| Income before taxes | \$ 219                                  | \$ 240 |

Income tax expense recorded on Cleco's financial statements related to Cleco Corporation's 100% interest in Perryville was \$0.1 million for the three months ended March 31, 2007, and 2006.

**Note 5 — Recent Accounting Standards**

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The Registrants adopted, or will adopt, the recent accounting standards listed below on their respective effective dates. In February 2006, the FASB issued SFAS No. 155 which amends SFAS No. 133 and SFAS No. 140. The provisions of this statement:

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- § permit fair value accounting for hybrid financial instruments that contain an embedded derivative that otherwise would require bifurcation;
  - § clarify the exemption from SFAS No. 133 for certain interest-only and principal-only strips;
- § establish a requirement to evaluate interests in securitized financial assets that contain an embedded derivative requiring bifurcation;
  - § clarify that concentrations of credit risk in the form of subordination are not embedded derivatives; and
  - § amend SFAS No. 140 as it relates to qualifying special-purpose entities and derivative financial instruments.

This statement is effective for all financial instruments acquired, issued or subject to a remeasurement event occurring after the beginning of an entity's first fiscal year that begins after September 15, 2006. The adoption of SFAS No. 155 did not have an impact on the financial condition or results of operations of the Registrants.

In March 2006, the FASB issued SFAS No. 156 which amends SFAS No. 140 with respect to the accounting for separately recognized servicing assets and liabilities. This statement requires all separately recognized servicing assets and liabilities to be initially measured at fair value, requires fair value accounting for derivative instruments used to mitigate risks of the servicing assets and liabilities, and allows for the election to use fair value accounting for the servicing assets and liabilities in subsequent periods. SFAS No. 156 is effective for the first fiscal year beginning after September 15, 2006. The adoption of SFAS No. 156 did not have an impact on the financial condition or results of operations of the Registrants.

In July 2006, the FASB issued FIN 48, which provides guidance on accounting for uncertain tax positions. FIN 48 allows recognition of those tax benefits that satisfy a greater than 50% probability threshold. This interpretation requires each tax position to be evaluated using a two-step process. The first step is a determination of the likelihood the position will be sustained upon examination based upon the technical merits of the position. For tax positions that result from permanent differences between book and tax income, the company must evaluate the likelihood that the position will be sustained to determine whether a tax benefit can be recognized. Once it is determined that a tax benefit can be recognized, the second step is to measure and record the tax benefit to be realized. For tax positions that do not meet the requirements of the first step, no tax benefit should be recognized. This interpretation also provides for the recognition and measurement of expected penalties and interest, as well as disclosure requirements about tax positions. This interpretation is effective for fiscal years beginning after December 15, 2006. For additional information regarding the impact the adoption of FIN 48 had on the financial condition and results of operations of the Registrants, see Note 12 — "Income Taxes."

In September 2006, the FASB issued SFAS No. 157, which provides guidance on how companies should measure fair value when required for recognition or disclosure purposes under generally accepted accounting principles. Specifically, SFAS No. 157 creates a common definition of fair value throughout generally accepted accounting principles, establishes a fair value hierarchy, and requires companies to make expanded disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007. Management is currently evaluating the impact this statement will have on the financial condition and results of operations of the Registrants.

In February 2007, the FASB issued SFAS No. 159, which allows entities to choose, at specified election dates, to measure eligible financial assets and liabilities at fair value that are not otherwise required to be measured at fair value. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. Management is currently evaluating the impact this statement will have on the financial condition and results of operations of the Registrants.

#### **Note 6 — Restricted Cash**

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Various agreements to which Cleco is subject contain covenants that restrict its use of cash. As certain provisions under these agreements are met, cash is transferred out of related escrow accounts and becomes available for general corporate purposes. At March 31, 2007, and December 31, 2006, \$0.1 million of cash was restricted under the

Diversified Lands mitigation escrow agreement. Also, at March 31, 2007, and December 31, 2006, \$11.2 million and \$24.4 million of cash, respectively, was restricted under the Cleco Power solid waste disposal bonds indenture. Restricted cash at Cleco Power decreased \$13.2 million compared to December 31, 2006, due to the release of funds for construction of the solid waste disposal facility at Rodemacher Unit 3.

**Note 7 — Electric Customer Credits**

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Cleco's and Cleco Power's reported earnings for the three months ended March 31, 2006, reflect reversals of previously accrued credits of \$4.4 million under terms of a RSP established in an earnings review settlement with the LPSC in 1996. Neither Cleco nor Cleco Power accrued or reversed any previously accrued credits for the three months ended March 31, 2007.

The original terms of the 1996 LPSC earnings review settlement were extended without modification to September 30, 2006, through subsequent amendments and two approved one-year extensions. As part of the settlement, Cleco Power was allowed to retain all regulated earnings up to a 12.25% return on equity, and to share equally with customers, as credits on their bills, all regulated earnings between 12.25% and 13% return on equity. All regulated earnings above a 13% return on equity were credited to customers. This effectively allowed Cleco Power the opportunity to realize a regulatory rate of return up to 12.625%. The amount of credits due customers, if any, is determined by Cleco Power and the LPSC annually, based on results for each 12-month period ended September 30. The 1996 LPSC settlement provided for such credits to be made on customers' bills the following summer.

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In July 2006, Cleco Power's request for an extension of the RSP to the in-service date of Rodemacher Unit 3, targeted for the fourth quarter of 2009, was approved by the LPSC with several modifications to the terms of the original RSP. Effective October 1, 2006, Cleco Power began operating under the new RSP, which allows Cleco Power to earn a maximum regulated return on equity of 11.65%. This maximum return is based on a return on equity of 11.25%, with any regulated earnings between 11.25% and 12.25% shared between shareholders and customers in a 40/60 ratio. All regulated earnings over 12.25% will be returned to customers. The terms relating to the sharing of regulated earnings were modified by the LPSC in its order approving the recovery of storm restoration costs discussed below.

In April 2006, the LPSC approved a recommendation of the LPSC Staff requiring Cleco Power to refund \$1.3 million to customers relating to Cleco Power's RSP filings for the 12-month periods ended September 30, 2002, 2003, and 2004. Cleco Power refunded the amount as credits on customers' September 2006 utility bills. Coincident with the \$1.3 million refund, in the first quarter of 2006 Cleco Power reversed previously accrued customer credits of \$3.2 million for the periods ended September 30, 2002, 2003, and 2004. In this same proceeding, the LPSC also reserved the right to further review Cleco Power's calculation of working capital included in the filings for the 12-month periods ended September 30, 2002, 2003, and 2004. Cleco Power reached an agreement of the working capital issue with the LPSC and refunded an additional \$3.2 million of previously accrued customer credits to customers in March 2007.

In April 2006, Cleco Power filed its required monitoring report for the 12-month period ended September 30, 2005. Based on the reassessment of amounts filed in this monitoring report, the results of the Staff's review as discussed above, and projections for the year 2006, in the first quarter of 2006 Cleco Power reversed \$1.2 million of customer credits previously accrued for the 12-month periods ended September 30, 2005, and 2006. The LPSC consultants completed the review of the 2005 monitoring report in March 2007. Cleco Power received the LPSC Staff's report in April 2007, indicating that no refund is due based on the 2005 RSP filing.

Cleco Power filed its RSP monitoring report with the LPSC for the 12-month period ended September 30, 2006, on March 30, 2007. The LPSC consultants have begun their review of the 2006 filing. Cleco Power anticipates the review will be completed by the end of 2007.

Cleco Power's Balance Sheets at March 31, 2007, and December 31, 2006, reflect the following accruals for estimated electric customer credits relating to the 12-month periods ended September 30, 2002, through September 30, 2007.

| (THOUSANDS)               | AT MARCH 31,<br>2007 | AT DECEMBER<br>31,<br>2006 |
|---------------------------|----------------------|----------------------------|
| Provision for rate refund | \$ 6                 | \$ 3,174                   |
| Other deferred credits    | 1,933                | 1,933                      |
| Total customer credits    | \$ 1,939             | \$ 5,107                   |

Amounts reported under the line item provision for rate refund relate to the 12-month period ended September 30, 2002, and reflect estimated amounts due currently. The amounts reported under the line item other deferred credits currently are not due. All customer credits relating to Cleco Power's RSP were recorded as a reduction in revenue due to the nature of the credits. The accruals are based upon the original 1996 settlement, the modified terms of the RSP extension, the resolution of the 2001-2002 fuel audit which was settled in 2004, annual issues as agreed to between Cleco and the LPSC, and Cleco's assessment of issues that remain outstanding.

In February 2006, the LPSC approved Cleco Power's request to recover storm restoration costs incurred for Hurricanes Katrina and Rita. As part of this approval, the LPSC required that effective during the interim recovery period (Phase I), which began with the May 2006 billing cycle, Cleco Power's portion of the shared regulated earnings between the 12.25% and 13.00% allowed return on equity (between 11.25% and 12.25% effective October 1, 2006) be credited against outstanding Hurricanes Katrina and Rita storm restoration costs, rather than being shared between shareholders and customers. In March 2007, as a result of Phase II of the LPSC Staff's review of storm restoration costs, Cleco Power and the LPSC Staff filed a settlement agreement with the LPSC allowing the recovery of

essentially all of Cleco Power's Hurricanes Katrina and Rita storm costs. As part of the agreement, Cleco Power will continue to forgo its share of any excess earnings calculated according to the terms of the current RSP (unless modified in a subsequent base rate proceeding). For information concerning this agreement, see Note 2 — "Regulatory Assets and Liabilities." As of March 31, 2007, Cleco Power had not credited any earnings against storm restoration costs.

**Note 8 — Litigation and Other Commitments and Contingencies**

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***Other Litigation***

On June 22, 2005, the City of Alexandria, Louisiana (the City), a current wholesale municipal customer of Cleco Power, filed a lawsuit in Ninth Judicial District Court against Cleco Corporation, Cleco Power, and certain other subsidiaries. The lawsuit alleges unspecified damages as a result of certain sales made to the City, revenue derived by Cleco using the City's power generating facilities under contracts with the City, and other alleged improper conduct, including, without limitation, allegations that Cleco fraudulently mishandled the management of the City's power requirements under the contracts. The lawsuit was removed to and currently is pending in the U.S. District Court for the Western District of Louisiana. Cleco filed responses which include claims for unspecified amounts owed by the City to Cleco. On January 13, 2006, Cleco and the City agreed upon guidelines whereby an audit and subsequent mediation of the disputed transactions would be performed. On February 21, 2006, the court designated KPMG LLP (KPMG) to examine the claims made by both parties and subsequently serve as the mediator. On February 23, 2007,

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KPMG delivered a preliminary audit report to outside counsel for each party. Pursuant to a court order, the report's distribution is limited and its contents are confidential. In March 2007, the parties met to mediate the dispute and have agreed to continue to negotiate a framework for resolution of the dispute under the supervision of the mediator and U.S. District Judge. Management believes the dispute will not have a material adverse effect on the Registrants' financial condition, results of operations, or cash flows.

Cleco is involved in regulatory, environmental, and legal proceedings before various courts, regulatory commissions, and governmental agencies regarding matters arising in the ordinary course of business. Some of these proceedings, such as fuel review and environmental issues, could involve substantial amounts. Management regularly analyzes current information and, as necessary, provides accruals for probable liabilities on the eventual disposition of these matters. Management believes the disposition of these matters will not have a material adverse effect on the Registrants' financial condition, results of operations, or cash flows. In several lawsuits, Cleco has been named as a defendant by individuals who claim injury due to exposure to asbestos while working at sites in central Louisiana. Most of the claimants were workers who participated in the construction of various generation facilities, and some of the claimants had worked at locations owned by Cleco. With two exceptions, all filed, asbestos-related lawsuits have been settled. The result of the settlements had no material impact on Cleco's financial condition, results of operations, or cash flows. The two remaining lawsuits were dismissed by the trial court; however, the claimants appealed the trial court's dismissal. On March 21, 2007, the appeals court affirmed the trial court's dismissal. On April 19, 2007, the claimants filed a request for review of the appeals court decision with the Louisiana Supreme Court. Management believes that the eventual disposition of these lawsuits will have no material impact on the Registrants' financial condition, results of operations, or cash flows. There is no assurance that new asbestos-related lawsuits will not be filed against the Registrants in the future.

#### ***Off-Balance Sheet Commitments***

Cleco Corporation and Cleco Power have entered into various off-balance sheet commitments, in the form of guarantees and standby letters of credit, in order to facilitate their activities and the activities of Cleco Corporation's subsidiaries and equity investees (affiliates). Cleco Corporation entered into these off-balance sheet commitments in order to entice desired counterparties to contract with its affiliates by providing some measure of credit assurance to the counterparty in the event Cleco's affiliates do not fulfill certain contractual obligations. If Cleco Corporation had not provided the off-balance sheet commitments, the desired counterparties may not have contracted with Cleco's affiliates or may have contracted with them at terms less favorable to its affiliates.

The off-balance sheet commitments are not recognized on Cleco's Condensed Consolidated Balance Sheets, because it has been determined that Cleco's affiliates are able to perform these obligations under their contracts and that it is not probable that payments by Cleco will be required. Some of these commitments reduce borrowings available to Cleco Corporation under its credit facility pursuant to the terms of the credit facility. Cleco's off-balance sheet commitments as of March 31, 2007, are summarized in the following table, and a discussion of the off-balance sheet commitments follows the table. The discussion should be read in conjunction with the table to understand the impact of the off-balance sheet commitments on Cleco's financial condition.

AT MARCH 31,  
 2007  
 REDUCTIONS  
 TO THE  
 AMOUNT  
 AVAILABLE  
 TO BE DRAWN  
 ON

FACE

NET

| (THOUSANDS)   | AMOUNT REDUCTIONS |                   | AMOUNT            |           | CLECO<br>CORPORATION'S<br>CREDIT<br>FACILITY |
|---|-------------------|-------------------|-------------------|-----------|--|
| <b>Cleco Corporation</b>  |                   |                   |                   |           |  |
| Guarantee issued to Entergy companies for performance obligations of Perryville                         | \$ 277,400        | \$ 135,000        | \$ 142,400        | \$        | 328  |
| Guarantees issued to purchasers of the assets of Cleco Energy   | 1,400             | -                 | 1,400             |           | 1,400  |
| Obligations under standby letter of credit issued to the Evangeline Tolling Agreement counterparty      | 15,000            | -                 | 15,000            |           | 15,000                                       |
| Guarantee issued to Entergy Mississippi on behalf of Attala   | 500               | -                 | 500               |           | 500  |
| <b>Cleco Power</b>  |                   |                   |                   |           |  |
| Obligations under standby letter of credit issued to the Louisiana Department of Labor                  | 525               | -                 | 525               |           | -  |
| Obligations under the Lignite Mining Agreement  | 10,920            | -                 | 10,920            |           | -  |
| Obligations under standby letter of credit issued to the Louisiana Department of Wildlife and Fisheries | 85                | -                 | 85                |           | -  |
| <b>Total</b>  | <b>\$ 305,830</b> | <b>\$ 135,000</b> | <b>\$ 170,830</b> | <b>\$</b> | <b>17,228</b>                                |

Cleco Corporation provided a limited guarantee to Entergy Louisiana and Entergy Gulf States for Perryville's performance, indemnity, representation, and warranty obligations under the Sale Agreement, the Power Purchase Agreement, and other ancillary agreements related to the sale of the Perryville facility. As of March 31, 2007, the aggregate guarantee of \$277.4 million is limited to \$142.4 million (other than with respect to the indemnification of environmental matters to which there is no limit) due to the performance of some of the underlying obligations that were guaranteed. The discounted probability-weighted liability under the guarantees and indemnifications as of March 31, 2007, was \$0.3 million, resulting in a corresponding reduction in the available credit under Cleco's credit facility, which was determined in accordance with the facility's definition of a contingent obligation. The contingent obligation reduces the amount available under the credit agreement by an amount equal to the reasonably anticipated liability in respect of the contingent obligation as determined in good faith.

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For additional information on this guarantee, see Note 9 — “Disclosures about Guarantees.”

In November 2004, Cleco completed the sale of substantially all of the assets of Cleco Energy. Cleco Corporation provided guarantees to the buyers of Cleco Energy’s assets for the payment and performance of the indemnity obligations of Cleco Energy. The aggregate amount of the guarantees is \$1.4 million, and the guarantees expire in 2009.

If Evangeline fails to perform certain obligations under its tolling agreement, Cleco Corporation will be required to make payments to the Evangeline Tolling Agreement counterparty. Cleco Corporation’s obligation under the Evangeline commitment is in the form of a standby letter of credit from investment grade banks and is limited to \$15.0 million. Rating triggers do not exist in the Evangeline Tolling Agreement. Cleco expects Evangeline to be able to meet its obligations under the tolling agreement and does not expect Cleco Corporation to be required to make payments to the counterparty. However, under the covenants associated with Cleco Corporation’s credit facility, the entire net amount of the Evangeline commitment reduces the amount that can be borrowed under the credit facility. The letter of credit for Evangeline is expected to be renewed annually until 2020.

In March 2005, Cleco Corporation issued a guarantee to Central Mississippi Generating Company, LLC for Attala’s obligations and liabilities under the purchase and sale agreement between Central Mississippi Generating Company, LLC and Attala. On January 20, 2007, the guarantee expired. In addition, in January 2006, Cleco Corporation provided a \$0.5 million guarantee to Entergy Mississippi for Attala’s obligations under the Interconnection Agreement. This guarantee has no time limit.

The State of Louisiana allows employers of certain financial net worth to self-insure their workers’ compensation benefits. Cleco Power has a certificate of self-insurance from the Louisiana Office of Workers’ Compensation and is required to post a \$0.5 million letter of credit, an amount equal to 110% of the average losses over the previous three years, as surety.

As part of the Lignite Mining Agreement entered into in 2001, Cleco Power and SWEPCO, joint owners of Dolet Hills, have agreed to pay the lignite miner’s loan and lease principal obligations when due, if the lignite miner does not have sufficient funds or credit to pay. Any amounts paid on behalf of the miner would be credited by the lignite miner against the next invoice for lignite delivered. At March 31, 2007, Cleco Power’s 50% exposure for this obligation was approximately \$10.9 million. The lignite mining contract is in place until 2011 and does not affect the amount Cleco Corporation can borrow under its credit facility.

In December 2006, Cleco Power issued a standby letter of credit to the Louisiana Department of Wildlife and Fisheries in order to obtain a permit to allow for dredging operations at the Rodemacher Unit 3 site. The letter of credit was for approximately \$0.1 million and expired on April 1, 2007.

The following table summarizes the expected termination date of the guarantees and standby letters of credit discussed above:

|                              | AT MARCH 31, 2007          |                             |   |            |                         |
|------------------------------|----------------------------|-----------------------------|---|------------|-------------------------|
|                              | NET<br>AMOUNT<br>COMMITTED | LESS<br>THAN<br>ONE<br>YEAR | AMOUNT OF COMMITMENT EXPIRATION PER<br>PERIOD |            |                         |
|                              |                            |                             | 1-3 YEARS                                     | 3-5 YEARS  | MORE<br>THAN<br>5 YEARS |
| (THOUSANDS)                  |                            |                             |   |            |                         |
| Guarantees                   | \$ 155,220                 | \$ -                        | \$ 1,400                                      | \$ 110,920 | \$ 42,900               |
| Standby letters of credit    | 15,610                     | 610                         | -   | -          | 15,000                  |
| Total commercial commitments | \$ 170,830                 | \$ 610                      | \$ 1,400                                      | \$ 110,920 | \$ 57,900               |

*Acadia*

In May 2005, a detailed review of the gas and electric metering at the Acadia plant resulted in the discovery of a potential electric metering error whereby Acadia unknowingly generated excess power to its electric interconnections for the period beginning June 1, 2002, and ending May 31, 2005. Acadia has made a claim against Cleco Power for the delivery of the excess generation for which it has not received compensation. Cleco Power has evaluated the claim and communicated to Acadia that to the extent any unmetered power was generated, Entergy received the predominant benefit of that power and therefore Acadia's claim, if any, is primarily against Entergy rather than Cleco Power. Acadia has responded, insisting that its claim against Cleco Power is valid. As such, in a letter dated July 19, 2006, Acadia demanded compensation from Cleco Power totaling approximately \$4.5 million, allegedly representing the value of the energy delivered. Cleco Power continues to assert that Acadia's claim is against Entergy, not Cleco Power. The three parties are attempting to resolve the dispute.

In December 2005, the Calpine Debtors filed for protection under Chapter 11 of the U.S. Bankruptcy Code in the Calpine Debtors Bankruptcy Court. For additional information about the Calpine Bankruptcy, see Note 15 — "Calpine Bankruptcy" and for more information on the proposed Acadia settlement agreement, see Note 16 — "Subsequent Event."

### *Other Contingencies*

#### **General Electric Services Corporation**

Cleco Power has entered into an operating lease agreement with General Electric Services Corporation for leasing of railcars in order to transport coal deliveries to its Rodemacher Power Station. The lease contains a provision for early termination, along with an associated termination fee. The termination provision can only be exercised in December 2010. If exercised by Cleco Power, the termination fee would be approximately \$1.4 million. At this time, Cleco Power has no plans to early terminate this lease.

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### **CBL Capital Corporation**

Cleco Power has entered into an operating lease agreement with CBL Capital Corporation. This is a master leasing agreement for company vehicles and other equipment. The lease contains a provision for early termination, along with an associated termination fee. At any time during the lease, Cleco Power may terminate the agreement. The termination fee is based upon the unamortized residual value of the equipment under lease at the end of the month of termination. The fee is decreased by any sale proceeds obtained by CBL Capital Corporation. Cleco Power would be liable for 87% of the termination fee net of any sale proceeds. Cleco Power's maximum obligation at March 31, 2007, is approximately \$2.3 million. At this time, Cleco Power has no plans to terminate this lease prior to expiration of the lease term.

### **FERC Staff Investigation**

In November 2005, after a review of Cleco's October 2005 quarterly compliance report, the FERC Staff initiated a preliminary, non-public investigation into certain representations made by Cleco. In response to data requests from the FERC Staff, Cleco provided information regarding those representations as well as compliance with the Code of Conduct and Compliance Plan contained in the Consent Agreement. The information primarily concerns the possible sharing of employees and information among Cleco's subsidiaries, as well as the accuracy of information furnished to the FERC Staff in connection with reporting on compliance with the Consent Agreement. Discussions with the FERC Staff are ongoing. Management is unable to predict the results of the outcome of the investigation which could have a material adverse effect on the Registrants' results of operations and cash flows.

### **Fuel Audit**

On July 14, 2006, the LPSC informed Cleco Power that it was planning to conduct a periodic fuel audit. The audit commenced on July 26, 2006, and included fuel adjustment clause filings for January 2003 through December 2004. Cleco Power has produced to the LPSC Staff all of the requested information. The audit is pursuant to the Fuel Adjustment Clause General Order issued November 6, 1997, in Docket No. U-21497 which anticipates that an audit will be performed not less than every other year. The LPSC Staff is performing this review, and Cleco Power expects a preliminary report to be issued when the review is complete. Management is unable to predict the results of the LPSC audit, which could require Cleco Power to refund previously recovered revenue and could result in a significant material adverse effect on the Registrants' results of operations, financial condition, and cash flows.

### ***Other***

Cleco has accrued for liabilities to third parties, employee medical benefits, storm damages, and deductibles under insurance policies that it maintains on major properties, primarily generation stations and transmission substations. Consistent with regulatory treatment, annual charges to operating expenses to provide a reserve for future storm damages are based upon the average amount of noncapital, uninsured storm damages experienced by Cleco Power during the previous six years, excluding costs for Hurricanes Katrina and Rita for which Cleco Power has requested authorization from the LPSC to recover.

### ***Risks and Uncertainties***

#### **Cleco Corporation**

Cleco Corporation could be subject to possible adverse consequences if Cleco's counterparties fail to perform their obligations or if Cleco Corporation or its affiliates are not in compliance with loan agreements or bond indentures.

#### **Williams**

The credit ratings of the senior unsecured debt of The Williams Companies, Inc. (Moody's - Ba2; Standard & Poor's - BB), the parent company of Williams under the Evangeline Tolling Agreement, remains below investment grade. The

following list discusses some possible adverse consequences if Williams should fail to perform its obligations under the Evangeline Tolling Agreement:

- § If Williams' failure to perform constituted a default under the tolling agreement, the holders of the Evangeline bonds would have the right to declare the entire outstanding principal amount (\$180.9 million at March 31, 2007) and interest to be immediately due and payable, which could result in:
  - § Cleco seeking to refinance the bonds, the terms of which may be less favorable than existing terms;
  - § Cleco causing Evangeline to seek protection under federal bankruptcy laws; or
  - § the trustee of the bonds foreclosing on the mortgage and assuming ownership of the Evangeline plant;
- § Cleco may not be able to enter into agreements in replacement of the Evangeline Tolling Agreement on terms as favorable as that agreement or at all;
- § Cleco's equity investment in Evangeline may be impaired, requiring a write-down to its fair market value, which could be substantial; and
- § Cleco's credit ratings could be downgraded, which would increase borrowing costs and limit sources of financing.

CES  
In December 2005, the Calpine Debtors filed for protection under Chapter 11 of the U.S. Bankruptcy Code in the Calpine Debtors Bankruptcy Court and filed a motion with the court seeking to reject the Calpine Tolling Agreements. For additional information about the Calpine bankruptcy, see Note 15 — "Calpine Bankruptcy" and for more information on the proposed Acadia settlement agreement, see Note 16 — "Subsequent Event."

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Although neither Acadia nor Cleco were required to record an impairment of their assets or equity investment at March 31, 2007, future events could cause the valuation of those assets or equity investment to be higher than market whereby an impairment would be required and Cleco's financial condition would be adversely affected.

**Other**

Financing for operational needs and construction requirements is dependent upon the cost and availability of external funds from capital markets and financial institutions. Access to funds is dependent upon factors such as general economic conditions, regulatory authorizations and policies, the credit ratings of Cleco Corporation and Cleco Power, the cash flows from routine operations and the credit ratings of project counterparties. If Cleco Corporation's credit rating was to be downgraded by Moody's or by Standard & Poor's, Cleco Corporation would be required to pay additional fees and higher interest rates under its bank credit and other debt agreements.

**Cleco Power**

Cleco Power supplies a portion of its customers' electric power requirements from its own generation facilities. In addition to power obtained from power purchase agreements, Cleco Power purchases power from other utilities and marketers to supplement its generation at times of relatively high demand or when the purchase price of power is less than its own cost of generation. Because of its location on the transmission grid, Cleco Power relies on two main suppliers of electric transmission when accessing external power markets. At times, constraints limit the amount of purchased power these transmission providers can deliver into Cleco Power's service territory.

Financing for operational needs and construction requirements is dependent upon the cost and availability of external funds from capital markets and financial institutions. Access to funds is dependent upon factors such as general economic conditions, regulatory authorizations and policies, the credit ratings of Cleco Corporation and Cleco Power, the cash flows from routine operations and the credit ratings of project counterparties. If Cleco Power's credit rating was to be downgraded by Moody's or by Standard & Poor's, Cleco Power would be required to pay additional fees and higher interest rates under its bank credit and other debt agreements.

Under the terms of the Amended EPC Contract, in the event Cleco Power does not maintain a senior unsecured credit rating of either: (i) Baa3 or better from Moody's or (ii) BBB- or better from Standard & Poor's, Cleco Power will be required to provide a letter of credit to Shaw in the amount of \$20.0 million. In the event of further downgrade to both of its credit ratings to: (i) Ba2 or below from Moody's, and (ii) BB or below from Standard & Poor's, Cleco Power will be required to provide an additional \$15.0 million letter of credit to Shaw.

**Note 9 — Disclosures about Guarantees**

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Cleco Corporation and Cleco Power have agreed to contractual terms that require them to pay third parties if certain triggering events occur. These contractual terms generally are defined as guarantees in FIN 45. Guarantees issued or modified after December 31, 2002, that fall within the initial recognition scope of FIN 45 are required to be recorded as a liability. Outstanding guarantees that fall within the disclosure scope of FIN 45 are required to be disclosed for all accounting periods ending after December 15, 2002.

Guarantees and indemnifications were issued in connection with the sale of the generation assets to Entergy Louisiana by Perryville. These guarantees and indemnifications fall within the recognition scope of FIN 45 because they relate to the past performance, indemnity, representation, and warranty obligations of the disposed assets and also contain provisions requiring payment for potential damages. The potential length of these liabilities range from a five-year life to an indefinite life. Each indemnification and guarantee was assigned a probability and an estimate of potential damages. The maximum aggregate potential damages under the guarantees and indemnifications are \$42.4 million (excluding maximum aggregate potential damages of \$100.0 million for discharge of project debt discussed in more detail below and the indemnification of environmental matters to which there is no limit). On June 30, 2005, Perryville paid all interest and principal owed under the Senior Loan Agreement, and on July 19, 2005, it exercised

offset rights against MAI to satisfy its obligations of \$98.7 million under the Subordinated Loan Agreement. As a result, it is unlikely that Cleco Corporation will have any other liabilities which would give rise to indemnity claims against Perryville and trigger any actual obligation under the \$100.0 million portion of the guarantee which expires on June 30, 2010. The discounted probability-weighted liability under the guarantees and indemnifications as of March 31, 2007, calculated in accordance with FIN 45, was \$0.3 million.

Guarantees and indemnifications were issued in connection with the asset sales of Cleco Energy's oil and gas properties and natural gas pipelines. These guarantees and indemnifications fall within the recognition scope of FIN 45, because they relate to the past performance obligations of the disposed assets and also contain provisions requiring payment for potential damages. The potential liabilities expire either after a two- or five-year life. Each indemnification and guarantee was assigned probabilities and estimates of potential damages. On September 15, 2006, the portion of the guarantee with a two-year life expired. The maximum aggregate potential payment under the guarantees and indemnifications is \$1.2 million. The discounted probability-weighted liability under the guarantees and indemnifications as of March 31, 2007, was less than \$0.1 million. The buyers of the Cleco Energy assets would be entitled to amounts under the guarantees and indemnifications due to breach or default of performance of Cleco Energy under their respective sale agreements. Cleco Corporation has guaranteed Cleco Energy's indemnification obligations under the sale agreements. Maximum potential payments under the Cleco Corporation

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guarantees are \$1.4 million but are not within the recognition scope of FIN 45.

In its bylaws, Cleco Corporation has agreed to indemnify directors, officers, agents and employees who are made a party to a pending or completed suit, arbitration, investigation, or other proceeding whether civil, criminal, investigative or administrative, if the basis of inclusion arises as the result of acts conducted in the discharge of their official capacity. Cleco Corporation has purchased various insurance policies to reduce the risks associated with the indemnification. In its Operating Agreement, Cleco Power provides for the same indemnification obligations as described above with respect to its managers, officers, agents, and employees.

Cleco Corporation has issued guarantees and a letter of credit to support the activities of Perryville, Attala, and Evangeline. These commitments are not within the scope of FIN 45, since these are guarantees of performance by wholly owned subsidiaries. For information regarding these commitments, see Note 8 — “Litigation and Other Commitments and Contingencies — Off-Balance Sheet Commitments.”

Under the Lignite Mining Agreement, Cleco Power and SWEPSCO have agreed to pay the lignite miner’s loan and lease principal obligation. For information on the Lignite Mining Agreement, see Note 8 — “Litigation and Other Commitments and Contingencies — Off-Balance Sheet Commitments.”

Generally, neither Cleco Corporation nor Cleco Power has recourse that would enable them to recover amounts paid under the guarantees. The one exception is the insurance contracts associated with the indemnification of directors, managers, officers, agents and employees. There are no assets held as collateral for third parties that either Cleco Corporation or Cleco Power could obtain and liquidate to recover amounts paid pursuant to the guarantees.

#### **Note 10 — Preferred Stock**

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Within the ESOP, each share of Cleco Corporation 8.125% Convertible Preferred Stock Series 1991 (ESOP preferred stock) is convertible into 9.6 shares of Cleco Corporation common stock (Cleco common stock). The annual dividend rate on a share of ESOP preferred stock is generally the higher of \$8.125 per share or 9.6 times the annual dividend rate for a share of Cleco common stock.

At December 31, 2006, the ESOP had allocated 190,635 shares of ESOP preferred stock to 401(k) Plan participants. In March 2007, in order to comply with provisions of the Pension Protection Act of 2006, 190,372 shares of ESOP preferred stock were converted into 1.8 million shares of Cleco common stock. The ESOP trustee holds the newly converted shares of Cleco common stock on behalf of the 401(k) Plan participants.

As a result of this conversion, total shareholders’ equity reported on Cleco Corporation’s Condensed Consolidated Balance Sheet at March 31, 2007, did not change. Cleco Corporation recorded a \$19.1 million reduction in preferred stock with a corresponding increase in common shareholders’ equity.

#### **Note 11 — Pension Plan and Employee Benefits**

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##### ***Pension Plan and Other Benefits Plan***

Most employees are covered by a noncontributory, defined benefit pension plan. Benefits under the plan reflect an employee’s years of service, age at retirement, and highest total average compensation for any consecutive five calendar years during the last 10 years of employment with Cleco Corporation. Cleco Corporation’s policy is to base its contributions to the employee pension plan upon actuarial computations utilizing the projected unit credit method, subject to the Internal Revenue Service’s full funding limitation. No contributions to the pension plan were made during the three months ended March 31, 2007. During 2007, a contribution is not expected to be required by funding regulations. A discretionary contribution may be made during 2007; however, the decision by Management to make a contribution and the amount, if any, has not been determined. Cleco Power is considered the plan sponsor, and Support Group is considered the plan administrator.

Cleco Corporation's retirees and their dependents are eligible to receive medical, dental, vision, and life insurance benefits (other benefits). Cleco Corporation recognizes the expected cost of these other benefits during the periods in which the benefits are earned.

The components of net periodic pension and other benefit cost for the three months ended March 31, 2007, and 2006, are as follows:

| (THOUSANDS)                          | PENSION BENEFITS                     |          | OTHER BENEFITS |        |
|--------------------------------------|--------------------------------------|----------|----------------|--------|
|                                      | FOR THE THREE MONTHS ENDED MARCH 31, |          |                |        |
|                                      | 2007                                 | 2006     | 2007           | 2006   |
| Components of periodic benefit costs |                                      |          |                |        |
| Service cost                         | \$ 1,910                             | \$ 1,852 | \$ 355         | \$ 393 |
| Interest cost                        | 3,863                                | 3,704    | 460            | 432    |
| Expected return on plan assets       | (4,748)                              | (4,292)  | -              | -      |
| Transition obligation                | -                                    | -        | 5              | 5      |
| Prior period service cost            | 212                                  | 247      | (515)          | (506)  |
| Net loss                             | 468                                  | 129      | 250            | 212    |
| Net periodic benefit cost            | \$ 1,705                             | \$ 1,640 | \$ 555         | \$ 536 |

Since Cleco Power is the pension plan sponsor and the related trust holds the assets, the prepaid benefit cost of the pension plan is reflected at Cleco Power. The liability of Cleco Corporation's other subsidiaries is transferred, with a like amount of assets, to Cleco Power monthly. The expense of the pension plan related to Cleco Corporation's other subsidiaries for the three months ended March 31, 2007, and 2006, was \$0.5 million and \$0.6 million, respectively. Cleco Corporation is the plan sponsor for the other benefits. There are no assets set aside in a trust, and the liabilities are reported on the individual subsidiaries' financial statements. The expense related to other benefits reflected on Cleco Power's Condensed Statements of Income for the three months ended March 31, 2007, and 2006, was \$0.5 million.

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**SERP**

Certain key executives and key managers are covered by the SERP. The SERP is a non-qualified, non-contributory, defined benefit pension plan. Benefits under the plan reflect an employee's years of service, age at retirement, and the sum of the highest base salary paid out of the last five calendar years and the average of the three highest bonuses paid during the last 60 months prior to retirement, reduced by benefits received from any other defined benefit pension plan. Cleco Corporation does not fund the SERP liability, but instead pays for current benefits out of the general funds available. Cleco Power has formed a "rabbi trust" designated as the beneficiary for life insurance policies issued on the SERP participants. Proceeds from the life insurance policies are expected to be used to pay SERP participants' life insurance benefits, as well as future SERP payments. However, since this is a non-qualified plan, the assets of the trust could be used to satisfy general creditors of Cleco Power in the event of insolvency. No contributions to the SERP were made during the three months ended March 31, 2007, and 2006. Cleco Power is considered the plan sponsor, and Support Group is considered the plan administrator.

The components of the net SERP cost are as follows:

| (THOUSANDS)                          | FOR THE THREE MONTHS ENDED |                   |
|--------------------------------------|----------------------------|-------------------|
|                                      | 2007                       | MARCH 31,<br>2006 |
| Components of periodic benefit costs |                            |                   |
| Service cost                         | \$ 290                     | \$ 340            |
| Interest cost                        | 438                        | 368               |
| Prior period service cost            | 12                         | 14                |
| Net loss                             | 243                        | 202               |
| Net periodic benefit cost            | \$ 983                     | \$ 924            |

The SERP has no assets, and liabilities are reported on the individual subsidiaries' financial statements. The expense related to the SERP reflected on Cleco Power's Condensed Statements of Income for the three months ended March 31, 2007, and 2006, was \$0.3 million.

**401(k) Plan/ESOP**

Most employees are eligible to participate in the 401(k) Plan, which was amended in April 1991 to include a leveraged ESOP. The ESOP was established with 300,000 shares of ESOP preferred stock which served as Cleco Corporation's match to employees' 401(k) Plan contributions and funded dividend payments on allocated shares. Compensation expense related to the 401(k) Plan is based upon the value of the shares of ESOP preferred stock allocated to 401(k) Plan participants and the amount of interest incurred by the ESOP, less dividends on unallocated shares held by the ESOP.

At March 31, 2006, substantially all of the shares of ESOP preferred stock were fully allocated to current and former 401(k) Plan participants. Beginning April 1, 2006, Cleco Corporation made matching contributions to, and funded dividend reinvestments by, 401(k) Plan participants with Cleco common stock. Compensation expense related to the newly issued common shares is based upon the fair market value of the common stock issued to 401(k) Plan participants. At March 31, 2007, and December 31, 2006, Cleco Corporation had issued 186,207 and 140,189 shares of Cleco common stock, respectively, to 401(k) Plan participants, including dividend reinvestments.

On March 26, 2007, the ESOP trustee converted all outstanding 190,372 shares of ESOP preferred stock into 1.8 million shares of Cleco common stock. For more information on the conversion, see Note 10 — "Preferred Stock." The table below contains information about the 401(k) Plan and the ESOP:

FOR THE THREE MONTHS ENDED  
MARCH 31,

| (THOUSANDS)  |    | 2007       |    | 2006 |
|--|----|------------|----|------|
| 401(k) Plan expense  | \$ | <b>899</b> | \$ | 100  |
| Dividend requirements to ESOP on convertible preferred stock | \$ | <b>411</b> | \$ | 449  |
| Interest incurred by ESOP on its indebtedness                | \$ | -          | \$ | 9    |

Cleco Power is the plan sponsor for the 401(k) Plan. The expense of the 401(k) Plan related to Cleco Corporation's other subsidiaries for the three months ended March 31, 2007, and 2006, was \$0.2 million and less than \$0.1 million, respectively. The expense related to the dividend requirements on the shares of ESOP preferred stock is reflected on Cleco Corporation's Condensed Consolidated Statements of Income for the three months ended March 31, 2007, and 2006.

## Note 12 — Income Taxes

The following table summarizes the effective income tax rates for Cleco Corporation and Cleco Power for the three-month periods ended March 31, 2007, and March 31, 2006.

|                   | FOR THE THREE<br>MONTHS ENDED<br>MARCH 31, |       |
|-------------------|--|-------|
|                   | 2007                                       | 2006  |
| Cleco Corporation | <b>19.9%</b>                               | 33.3% |
| Cleco Power       | <b>20.2%</b>                               | 33.7% |

Cleco Corporation's and Cleco Power's effective income tax rates for the three months ended March 31, 2007, decreased compared to the three months ended March 31, 2006, as shown in the chart above. A common contributing factor includes the flow-through of tax benefits associated with AFUDC equity recorded as a result of the construction of Rodemacher Unit 3. Tax rates also were affected by the relative size of pre-tax income related to this item. Effective January 1, 2007, Cleco adopted the provisions of FIN 48 which provides guidance on accounting for uncertain tax positions. During 2006, Cleco included all interest related to uncertain tax positions as a component of tax expense and taxes payable. Subsequent to the adoption of FIN 48, Cleco classified all interest related to uncertain tax positions as a component of interest expense and interest payable. During the first quarter of 2006, \$0.7 million of interest expense was included in tax expense and was not reclassified in the financial statements. The total amount of interest associated with tax positions recognized on the balance sheets of Cleco Corporation and Cleco Power as of the date of adoption was \$16.7 million and \$10.2 million, respectively, and \$19.1 million and \$12.2 million as of March 31, 2007, respectively. There was no additional interest expense recognized at the date of

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adoption. The total amount of unrecognized tax benefits for Cleco Corporation and Cleco Power as of the date of adoption was \$62.3 million and \$30.9 million, respectively, and \$97.9 million and \$66.2 million as of March 31, 2007, respectively. Approximately \$33.9 million of the change was mainly due to adjustments taken on the 2005 federal income tax return for an indirect cost study and a casualty loss deduction. Approximately \$1.5 million was due to a request for refund filed with the Internal Revenue Service due to the deduction for the tax life of street lights and meters from a 1997 cost segregation study. Due to settlement discussions with the Internal Revenue Service, management believes that some of these unrecognized benefits may be recognized, resulting in an approximate \$1.0 million benefit to the effective tax rate.

The federal income tax years that remain subject to examination by the Internal Revenue Service are 2001-2006. The Louisiana state income tax years that remain subject to examination by the Louisiana Department of Revenue are 1998-2006.

During the three months ended March 31, 2007, there were no decreases in unrecognized tax benefits relating to settlements or a lapse of the applicable statute of limitation, and there were no material changes to tax years that remain subject to examination by major tax jurisdictions.

### **Note 13 — Deferred Fuel and Purchased Power Costs**

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The cost of fuel used for electric generation and the cost of power purchased for utility customers are recovered through the LPSC-established fuel adjustment clause, which enables Cleco Power to pass on to its customers substantially all such charges. For the three months ended March 31, 2007, approximately 97% of Cleco Power's total fuel cost was regulated by the LPSC, while the remainder was regulated by the FERC. Deferred fuel and purchased power costs recorded at March 31, 2007, and December 31, 2006, were under-recoveries of \$34.9 million and \$77.4 million, respectively, and are scheduled to be collected from customers in future months. The \$42.5 million decrease in the unrecovered costs was primarily the result of a \$47.1 million increase in the market value of open natural gas hedge positions along with \$4.5 million of lower losses in closed natural gas hedge positions, both due to increases in natural gas prices since December 31, 2006. The increase in market value and lower losses were partially offset by the deferral of \$9.1 million in additional fuel and purchased power costs.

For additional information on Cleco Power's treatment of natural gas hedges, see Note 1 — "Summary of Significant Accounting Policies — Risk Management."

### **Note 14 — Affiliate Transactions**

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Cleco has affiliate balances that were not eliminated as of March 31, 2007. The balances were not eliminated due to the use of the equity method of accounting for Evangeline, Perryville, Attala, and Acadia. For information on the Evangeline, Perryville, Attala, and Acadia equity investments, see Note 4 — "Equity Investment in Investees." At March 31, 2007, the payable to Evangeline was \$6.0 million, and the payable to Perryville was \$13.4 million. Also, at March 31, 2007, the receivable from Evangeline was \$0.8 million, the receivable from Perryville was \$9.6 million, and the receivable from Acadia was \$3.6 million.

Cleco Power has affiliate balances that are payable to or due from its affiliates. At March 31, 2007, the payable to Support Group was \$8.1 million, the payable to Cleco Corporation was \$10.6 million, and the payable to other affiliates was less than \$0.1 million. Also, at March 31, 2007, the receivable from Cleco Corporation was \$2.7 million, the receivable from Support Group was \$2.2 million, and the receivable from other affiliates was less than \$0.1 million.

### **Note 15 — Calpine Bankruptcy**

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**Bankruptcy Proceedings**

In December 2005, the Calpine Debtors filed for protection under Chapter 11 of the U.S. Bankruptcy Code in the Calpine Debtors Bankruptcy Court. Subsequently, the Calpine Debtors filed a motion with the bankruptcy court seeking to reject the Calpine Tolling Agreements in addition to six other power supply contracts with other entities. The rejection motion was referred to the U.S. District Court for the Southern District of New York, and in January 2006, a federal judge dismissed the motion. The Calpine Debtors have appealed the decision to the U.S. Court of Appeals for the Second Circuit, where it remains pending.

In March 2006, Acadia filed a motion with the Calpine Debtors Bankruptcy Court to compel CES to perform under the Calpine Tolling Agreements, and to pay all amounts due under such agreements since the commencement of the Calpine Debtors' bankruptcy cases. On March 22, 2006, the Calpine Debtors Bankruptcy Court approved amendments to each of the Calpine Tolling Agreements which permitted Acadia to suspend its obligations under those tolling agreements in view of CES' non-performance. Acadia has postponed indefinitely its request for a hearing on the motion to compel pending the outcome of the proposed settlement agreement between Cleco Corporation and Calpine.

**Outstanding Claims**

As of March 31, 2007, Acadia had invoiced CES a total of \$86.2 million for obligations performed under the Calpine Tolling Agreements.

|                                       | (THOUSANDS) |
|---------------------------------------|-------------|
| Pre-petition claims                   |             |
| December 2005                         | \$ 3,581    |
| Post-petition claims                  |             |
| December 2005                         | 1,962       |
| Twelve months ended December 31, 2006 | 64,478      |
| Three months ended March 31, 2007     | 16,143      |
| Total                                 | \$ 86,164   |

As of March 31, 2007, Acadia has recorded a reserve for uncollectible accounts of \$71.2 million, net of the full amount drawn by APH during 2006 against the \$15.0 million letter of credit issued by Calpine.

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***Other***

For information regarding a dispute over electric metering at Acadia, see Note 8 — “Litigation and Other Commitments and Contingencies — Acadia.”

For a discussion of a preliminary settlement reached between Cleco Corporation and Calpine associated with Calpine’s bankruptcy filing and its effect on the Acadia facility, see Note 16 — “Subsequent Event.”

**Note 16 — Subsequent Event**

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On April 23, 2007, Cleco announced that a settlement had been reached with Calpine that resolves issues related to the Acadia power plant. The settlement is subject to approval by the Calpine Debtors Bankruptcy Court.

The first part of the settlement involves claims of Acadia against CES, which is the counterparty to the suspended Calpine Tolling Agreements for CES’ breaches of such agreements, and Calpine’s guarantee of CES’ obligations thereunder. Under the proposal, APH will receive a pre-petition general unsecured claim against each of Calpine and CES for \$85.0 million (which is net of draws made by APH under a letter of credit in the aggregate amount of \$15.0 million), which represents APH’s share of Acadia’s allowed claims against each of CES and Calpine for \$185.0 million on account of CES’s breaches of its obligations under the Calpine Tolling Agreements.

Additionally, APH has agreed to serve as the “stalking horse” bidder for Calpine’s membership interest in Acadia for \$60.0 million plus assumed liabilities through a bankruptcy-court sponsored auction. APH’s \$60.0 million offer, in effect, values an unencumbered 50% interest in the Acadia power plant at \$145.0 million, taking into account the agreed value of certain priority distributions and payments due APH. The terms of the auction, which includes a \$2.9 million breakup fee in favor of APH, are scheduled to be considered for approval at a bankruptcy court hearing on May 9, 2007. The auction process is expected to be completed in late July 2007. Until the auction process is complete, a third party marketer will continue to provide energy management services for the Acadia power plant.

If APH is not the successful bidder, APH will retain its 50% membership interest in Acadia and receive payment from the successful bidder in the amount of \$85.0 million, which represents the agreed upon value of the priority distributions and payments due APH under the current Acadia agreement with Calpine. This \$85.0 million payment is in addition to APH’s \$85.0 million pre-petition general unsecured claims against Calpine and CES for CES’ non-performance under the Calpine Tolling Agreements.

Whether APH or another bidder is the successful purchaser at the auction, upon closing of the sale, a subsidiary of Cleco will assume operations and project management functions of the Acadia facility. At the closing of the sale APH will acquire, for an agreed value of \$1.25 million (subject, in certain circumstances, to reduction), Calpine’s interest in the claim against Cleco Power regarding a potential electric metering error at the Acadia facility.

**ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

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The following discussion and analysis should be read in combination with the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006, and Cleco Corporation’s and Cleco Power’s Condensed Financial Statements contained in this Form 10-Q. The information included therein is essential to understanding the following discussion and analysis. Below is information concerning the consolidated results of operations of Cleco for the three months ended March 31, 2007, and March 31, 2006.

**OVERVIEW**

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Cleco is a regional energy services holding company that conducts substantially all of its business operations through

its two principal operating business segments:

- § Cleco Power, an integrated electric utility services subsidiary regulated by the LPSC and the FERC, among other regulators, which also engages in energy management activities; and
- § Midstream, a merchant energy subsidiary regulated by the FERC, that owns and operates a merchant generation station and invests in a joint venture that owns and operates a merchant generation station.

While management believes that Cleco remains a strong company, Cleco continues to focus on several significant factors affecting Cleco Power and Midstream as described below.

***Cleco Power***

Many factors affect the opportunities, challenges, and risks of Cleco Power's primary business of selling electricity. These factors include the presence of a stable regulatory environment, which includes recovery of costs and maintenance of a competitive return on equity; the ability to achieve energy sales growth while containing costs; and the ability to recover costs related to growing demand and rising fuel prices and increasingly stringent regulatory and environmental standards.

As part of its plan to resolve long-term capacity needs, Cleco Power began construction of Rodemacher Unit 3 in May 2006, which, upon completion, will provide a portion of the utility's future power supply needs and help stabilize customer fuel costs. The project's capital cost, including carrying costs during construction, is estimated at \$1.0 billion. Cleco Power anticipates the plant will be operational no later than the fourth quarter of 2009. For additional information, see “— Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Rodemacher Unit 3.”

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Cleco Power continues to evaluate a range of other power supply options for 2008 and beyond. As such, Cleco Power is continuing to update its IRP to look at future sources of supply. Cleco Power has issued a RFP to meet its 2008 capacity and energy requirements. Cleco Power also plans to release an additional RFP in 2007 to identify long-term resources to fill the needs forecasted by the latest IRP.

In 2005, Hurricanes Katrina and Rita caused catastrophic damage to the Gulf Coast region, including Cleco Power's service territory. Storm restoration costs from Hurricanes Katrina and Rita are currently estimated to total \$158.7 million, a decrease from the original estimate of \$161.8 million filed with the LPSC. In March 2007, Cleco Power and the LPSC Staff filed a settlement agreement allowing the recovery of \$158.7 million of storm restoration costs. For additional information, see Item 1, "Financial Statements and Supplementary Data — Notes to the Unaudited Condensed Financial Statements — Note 2 — Regulatory Assets and Liabilities."

Cleco Power is exploring the potential reimbursement of storm restoration costs from the U.S. Government to reduce the amount to be recovered from customers. In addition, Cleco Power is exploring the possibility of financing the storm restoration costs with tax-exempt bonds through the Gulf Opportunities Zone Act of 2005 (the Act). The Louisiana State Bond Commission has granted preliminary approval to Cleco Power for the issuance of up to \$160.0 million of tax-exempt bonds under the Act. Cleco Power cannot predict with certainty that any reimbursement from the U.S. Government, securitization of costs, or any other financing will be given final approval, and if approved, the certainty that any such financing can be consummated.

### ***Midstream***

In December 2005, the Calpine Debtors filed for protection under Chapter 11 of the Bankruptcy Code and subsequently filed a motion with the Calpine Debtors Bankruptcy Court to reject the Calpine Tolling Agreements. In March 2006, Acadia and CES executed amendments to the Calpine Tolling Agreements, which were approved by the Calpine Debtors Bankruptcy Court, permitting Acadia to suspend its obligations under the agreements.

On April 23, 2007, Cleco announced that a settlement, subject to bankruptcy court approval, had been reached with Calpine that resolves issues surrounding the Calpine bankruptcy filing. Under the proposed settlement, APH will receive allowed unsecured claims against Calpine of \$85.0 million in connection with the Calpine Tolling Agreements and Calpine's guaranty of those agreements. Additionally, APH has agreed to purchase Calpine's ownership interest in Acadia for \$60.0 million, subject to any higher or better offers Calpine may receive in a bankruptcy court-sponsored auction. The auction process is anticipated to begin in May, with the bankruptcy auction expected in July. The terms of the auction will be considered at a May 9, 2007, bankruptcy court hearing. If APH is not the successful bidder, APH will retain its 50% ownership in Acadia and receive payment from the successful bidder in the amount of \$85.0 million representing the value of its priority distributions from the partnership. In either outcome, a Cleco subsidiary will assume operations and project management functions of the Acadia facility. Until the auction process is complete, a third party marketer will continue to provide energy management services for the Acadia power plant. For additional information on Acadia and the Calpine bankruptcy, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 15 — Calpine Bankruptcy" and Note 16 — "Subsequent Event."

Cleco continues to assess the ongoing credit condition of the Evangeline Tolling Agreement counterparty, as Midstream's merchant energy business is heavily dependent on the performance of this tolling agreement. For additional information on the risks associated with this tolling agreement counterparty, see Item 1, "Financial Statements and Supplementary Data — Notes to the Unaudited Condensed Financial Statements — Note 8 — Litigation and Other Commitments and Contingencies — Risks and Uncertainties."

Effective February 1, 2007, the ownership interests of Midstream's transmission interconnection facilities were transferred to Cleco Corporation. In accordance with SFAS No. 131, the net operating results for Midstream for the first quarter of 2006 have been adjusted to reflect this organizational change.

### ***Comparison of the Three Months Ended March 31, 2007, and 2006***

**Cleco Consolidated**FOR THE THREE MONTHS ENDED MARCH 31,  
FAVORABLE/(UNFAVORABLE)

| (THOUSANDS)  | 2007       | 2006       | VARIANCE   | CHANGE    |
|--|------------|------------|------------|-----------|
| Operating revenue, net                             | \$ 223,750 | \$ 223,418 | \$ 332     | 0.15 %    |
| Operating expenses                                 | 206,096    | 197,445    | (8,651)    | (4.38)%   |
| Operating income                                   | \$ 17,654  | \$ 25,973  | \$ (8,319) | (32.03)%  |
| Allowance for other funds used during construction | \$ 5,131   | \$ 669     | \$ 4,462   | 666.97 %  |
| Equity (loss) income from investees                | \$ (1,399) | \$ 373     | \$ (1,772) | (475.07)% |
| Other expense                                      | \$ 1,266   | \$ 328     | \$ (938)   | (285.98)% |
| Interest charges                                   | \$ 11,987  | \$ 10,949  | \$ (1,038) | (9.48)%   |
| Federal and state income taxes                     | \$ 2,143   | \$ 6,113   | \$ 3,970   | 64.94 %   |
| Net income applicable to common stock              | \$ 8,223   | \$ 11,679  | \$ (3,456) | (29.59)%  |

Consolidated net income applicable to common stock decreased \$3.5 million, or 29.6%, in the first quarter of 2007 compared to the first quarter of 2006 primarily due to decreased Cleco Power, Midstream, and corporate earnings. Operating expenses increased \$8.7 million, or 4.4%, in the first quarter of 2007 compared to the first quarter of 2006 primarily due to increased depreciation expense and other operations and maintenance expenses at Cleco Power. Allowance for other funds used during construction increased \$4.5 million, or 667.0%, in the first quarter of 2007 compared to the same period of 2006 primarily due to increased construction activity at Rodemacher Unit 3. Equity income from investees decreased \$1.8 million, or 475.1%, in the first quarter of 2007 compared to the same period of 2006 primarily due to decreased equity earnings at

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APH, partially offset by increased equity earnings at Evangeline.

Other expense increased \$0.9 million, or 286.0%, in the first quarter of 2007 compared to the same period of 2006 primarily due to increased corporate reserves.

Interest charges increased \$1.0 million, or 9.5%, in the first quarter of 2007 compared to the same period of 2006 primarily due to the accrual of interest related to uncertain tax positions at Cleco Power.

Federal and state income taxes decreased \$4.0 million, or 64.9%, in the first quarter of 2007 compared to the same period of 2006. The decrease was due to the flow-through of tax benefits associated with AFUDC equity recorded as a result of the construction of Rodemacher Unit 3.

Results of operations for Cleco Power and Midstream are more fully described below.

**Cleco Power**

Cleco Power's net income in the first quarter of 2007 decreased \$1.6 million, or 11.5%, compared to the first quarter of 2006. Contributing factors include:

- § higher other operations and maintenance expenses,
- § absence of favorable customer credit adjustments,
- § higher depreciation expense,
- § lower interest income, and
- § higher interest charges.

These were partially offset by:

- § higher base revenue,
- § higher allowance for other funds used during construction,
- § higher other operations revenue, and
- § lower effective income tax rate.

| (THOUSANDS)   | FOR THE THREE MONTHS ENDED MARCH 31, |           |                                     |          |
|---|--------------------------------------|-----------|-------------------------------------|----------|
|   | 2007                                 | 2006      | FAVORABLE/(UNFAVORABLE)<br>VARIANCE | CHANGE   |
| Operating revenue                                   |                                      |           |                                     |          |
| Base  | \$ 78,075                            | \$ 67,898 | \$ 10,177                           | 14.99 %  |
| Fuel cost recovery                                  | 134,945                              | 143,091   | (8,146)                             | (5.69)%  |
| Electric customer credits                           | -                                    | 4,382     | (4,382)                             | *        |
| Other operations                                    | 9,260                                | 6,549     | 2,711                               | 41.40 %  |
| Affiliate revenue                                   | 12                                   | 12        | -                                   | *        |
| Intercompany revenue                                | 501                                  | 500       | 1                                   | 0.20 %   |
| Operating revenue, net                              | 222,793                              | 222,432   | 361                                 | 0.16 %   |
| Operating expenses                                  |                                      |           |                                     |          |
| Fuel used for electric generation - recoverable     | 53,367                               | 46,151    | (7,216)                             | (15.64)% |
| Power purchased for utility customers - recoverable | 81,554                               | 96,967    | 15,413                              | 15.90 %  |
| Non-recoverable fuel and power purchased            | 4,722                                | 5,077     | 355                                 | 6.99 %   |
| Other operations                                    | 25,613                               | 17,622    | (7,991)                             | (45.35)% |

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|  |                  |           |            |          |
|--|------------------|-----------|------------|----------|
| Maintenance  | <b>9,727</b>     | 5,347     | (4,380)    | (81.92)% |
| Depreciation                                       | <b>19,761</b>    | 15,225    | (4,536)    | (29.79)% |
| Taxes other than income taxes                      | <b>8,902</b>     | 8,881     | (21)       | (0.24)%  |
| Total operating expenses                           | <b>203,646</b>   | 195,270   | (8,376)    | (4.29)%  |
| Operating income                                   | <b>\$ 19,147</b> | \$ 27,162 | \$ (8,015) | (29.51)% |
| Interest income                                    | <b>\$ 1,406</b>  | \$ 2,336  | \$ (930)   | (39.81)% |
| Allowance for other funds used during construction | <b>\$ 5,131</b>  | \$ 669    | \$ 4,462   | 666.97 % |
| Interest charges                                   | <b>\$ 10,044</b> | \$ 8,979  | \$ (1,065) | (11.86)% |
| Federal and state income taxes                     | <b>\$ 3,116</b>  | \$ 7,057  | \$ 3,941   | 55.85 %  |
| Net income   | <b>\$ 12,276</b> | \$ 13,873 | \$ (1,597) | (11.51)% |

\* Not meaningful

FOR THE THREE MONTHS ENDED MARCH 31,  
FAVORABLE/  
UNFAVORABLE

| (MILLION kWh)                             | 2007         | 2006  |          |
|---|--------------|-------|----------|
| Electric sales                            |              |       |          |
| Residential                               | <b>842</b>   | 750   | 12.27 %  |
| Commercial                                | <b>543</b>   | 407   | 33.42 %  |
| Industrial                                | <b>710</b>   | 692   | 2.60 %   |
| Other retail                              | <b>33</b>    | 131   | (74.81)% |
| Total retail                              | <b>2,128</b> | 1,980 | 7.47 %   |
| Sales for resale                          | <b>102</b>   | 117   | (12.82)% |
| Unbilled                                  | <b>(70)</b>  | (82)  | 14.63 %  |
| Total retail and wholesale customer sales | <b>2,160</b> | 2,015 | 7.20 %   |

FOR THE THREE MONTHS ENDED MARCH 31,  
FAVORABLE/  
UNFAVORABLE

| (THOUSANDS)                               | 2007             | 2006      |          |
|---|------------------|-----------|----------|
| Electric sales                            |                  |           |          |
| Residential                               | <b>\$ 33,265</b> | \$ 30,340 | 9.64 %   |
| Commercial                                | <b>22,295</b>    | 16,946    | 31.56 %  |
| Industrial                                | <b>13,634</b>    | 13,383    | 1.88 %   |
| Other retail                              | <b>1,440</b>     | 5,497     | (73.80)% |
| Storm surcharge                           | <b>5,931</b>     | -         | *        |
| Total retail                              | <b>76,565</b>    | 66,166    | 15.72 %  |
| Sales for resale                          | <b>3,887</b>     | 4,240     | (8.33)%  |
| Unbilled                                  | <b>(2,377)</b>   | (2,508)   | 5.22 %   |
| Total retail and wholesale customer sales | <b>\$ 78,075</b> | \$ 67,898 | 14.99 %  |

\* Not meaningful

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Cleco Power's residential customers' demand for electricity largely is affected by weather. Weather generally is measured in cooling degree-days and heating degree-days. A cooling degree-day is an indication of the likelihood that a consumer will use air conditioning, while a heating degree-day is an indication of the likelihood that a consumer will use heating. An increase in heating degree-days does not produce the same increase in revenue as an increase in cooling degree-days, because alternative heating sources are more available. Normal heating degree-days and cooling degree-days are calculated for a month by separately calculating the average actual heating and cooling degree-days for that month over a period of 30 years.

The following chart shows how cooling and heating degree-days varied from normal conditions and from the prior period. Cleco Power uses temperature data collected by the National Oceanic and Atmospheric Administration to determine degree-days.

|                     | FOR THE THREE MONTHS ENDED<br>MARCH 31,<br>2007 CHANGE |      |        |               |          |
|---------------------|--|------|--------|---------------|----------|
|                     | 2007   | 2006 | NORMAL | PRIOR<br>YEAR | NORMAL   |
| Heating degree-days | <b>869</b>   | 688  | 977    | 26.31%        | (11.05)% |
| Cooling degree-days | <b>112</b>   | 110  | 70     | 1.82%         | 60.00 %  |

**Base**

Base revenue during the first quarter of 2007 increased \$10.2 million, or 15.0%, compared to the same period in 2006. The increase primarily was due to the recovery of storm restoration costs through a monthly customer surcharge that began in May 2006. These storm-related costs are being amortized to expense based on the amounts collected monthly from customers through this surcharge. Also contributing to the increase in base revenue were higher retail and wholesale kWh sales, primarily from colder weather as compared to last winter. During 2007, Cleco Power is expected to begin providing service to expansions of current customers' operations, as well as services to new commercial and new industrial customers. As a result of the expansions and new customers described above, the addition of 13 MWs, which approximates \$1.4 million of base revenue annually, is expected during 2007. This addition partially offsets the loss of customers described below.

In late January 2007, one of Cleco Power's largest industrial customers closed one of its three wood product plants. The closure of the plant was a result of a downturn in its product market, largely due to decreased home construction in various regions of the country. The load for this customer was 8 MW, generating base revenue of approximately \$1.0 million annually.

In the third quarter of 2007, a large industrial customer is expected to begin operations of a cogeneration project. The project is a 15-MW unit on site fueled by waste heat. The project will displace the customer's load of 12 MW, and the remaining 3 MW will be purchased by Cleco Power under a power purchase agreement. The annual base revenue loss from this customer is expected to be approximately \$1.3 million. Another industrial customer is also expected to begin construction of a cogeneration project in 2007. This project is designed to displace all of the customer's 38-MW load. Potential annual base revenue loss from this customer is expected to be approximately \$5.0 million. The project is expected to be operational eighteen months after construction begins.

Cleco Power began selling fixed-priced power to a 30-MW wholesale customer on January 1, 2006. As a result of the fixed-price contract, the new customer is expected to increase base revenue while potentially diluting earnings in years 2007 and 2008. In years 2009 through 2012, Cleco Power anticipates earnings accretion related to this contract. For additional information on Cleco's energy commodity activities, see Item 3, "Quantitative and Qualitative Disclosures about Market Risk — Risk Overview — Commodity Price Risks."

For information on the effects of future energy sales on Cleco Power's financial condition, results of operations, and cash flows, see "Risk Factors — Future Electricity Sales" in the Registrants' Combined Annual Report on Form 10-K for

the fiscal year ended December 31, 2006.

***Fuel Cost Recovery***

Fuel cost recovery revenue billed to customers during the first quarter of 2007 compared to the same period in 2006 decreased \$8.1 million, or 5.7%, primarily due to decreases in the per-unit cost of power purchased for utility customers. Partially offsetting the decrease were increased volumes of power purchased for utility customers and increases in the per-unit cost of fuel used for electric generation. Changes in fuel costs historically have not significantly affected Cleco Power's net income. Generally, fuel and purchased power expenses are recovered through the LPSC-established fuel adjustment clause, which enables Cleco Power to pass on to its customers substantially all such charges. Approximately 97% of Cleco Power's total fuel cost is regulated by the LPSC, while the remainder is regulated by the FERC. Recovery of fuel adjustment clause costs is subject to refund until monthly approval is received from the LPSC. For information on Cleco Power's ongoing 2003-2004 fuel audit, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 8 — Litigation and Other Commitments and Contingencies — Fuel Audit."

***Electric Customer Credits***

The \$4.4 million change in electric customer credits is the result of the absence in the first quarter of 2007 of favorable adjustments made during the first quarter of 2006 related to prior RSP filing periods. The potential refunds associated with the RSP are based on results for each 12-month period ended September 30. For additional information on the accrual of electric customer credits, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 7 — Electric Customer Credits."

***Other Operations***

Other operations revenue increased \$2.7 million, or 41.4%, in the first quarter of 2007 compared to the first quarter of 2006

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primarily due to a \$1.5 million mark-to-market gain in the first quarter of 2007 as compared to a \$1.9 million mark-to-market loss in the first quarter of 2006 relating to economic hedge transactions associated with fixed-price power being provided to a wholesale customer. This increase was partially offset by lower transmission services revenue. For information on Cleco's energy commodity activities, see Item 3, "Quantitative and Qualitative Disclosures about Market Risk — Risk Overview — Commodity Price Risks."

### ***Operating Expenses***

Operating expenses increased \$8.4 million, or 4.3%, in the first quarter of 2007 compared to the same period of 2006. Fuel used for electric generation (recoverable) increased \$7.2 million, or 15.6%, primarily due to higher per-unit costs and volumes of fuel used as compared to the same period of 2006. Power purchased for utility customers (recoverable) decreased \$15.4 million, or 15.9%, largely due to lower per-unit costs of purchased power. Fuel used for electric generation and power purchased for utility customers generally are influenced by natural gas prices. However, other factors such as unscheduled outages, unusual maintenance or repairs, or other developments may affect fuel used for electric generation and power purchased for utility customers. Other operations expense increased \$8.0 million, or 45.4%, primarily due to the absence in the first quarter of 2007 of the \$3.5 million recognition of previously recorded storm restoration expenses as a regulatory asset as a result of the LPSC's February 22, 2006, approval of Cleco Power's request to recover these storm restoration costs. Also contributing to the increase were higher professional fees, higher employee benefit costs, and higher payroll and administrative expenses. Maintenance expenses during the first quarter of 2007 increased \$4.4 million, or 81.9%, compared to the same period of 2006 primarily due to the absence of the \$3.0 million recognition of previously recorded storm restoration expenses as a regulatory asset as a result of the LPSC's February 22, 2006 order. Also contributing to the increase was more generating station maintenance work performed during the first quarter of 2007. Depreciation expense increased \$4.5 million, or 29.8%, primarily as a result of \$4.1 million of storm amortization costs and \$0.4 million of normal recurring additions to fixed assets.

### ***Interest Income***

Interest income decreased \$0.9 million, or 39.8%, during the first quarter of 2007 compared to the same period of 2006 primarily due to lower average investment balances.

### ***Allowance for Other Funds Used During Construction***

Allowance for other funds used during construction increased \$4.5 million, or 667.0%, during the first quarter of 2007 compared to the same period of 2006 primarily due to increased construction activity at Rodemacher Unit 3. Allowance for other funds used during construction equaled 41.8% of Cleco Power's net income for the first quarter of 2007, compared to 4.8% for the first quarter of 2006.

### ***Interest Charges***

Interest charges increased \$1.1 million, or 11.9%, during the first quarter of 2007 compared to the same period of 2006 primarily due to the accrual of interest related to uncertain tax positions, which was previously reported in tax expense. For additional information, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 12 — Income Taxes."

### ***Income Taxes***

Income tax expense decreased \$3.9 million, or 55.9%, during the first quarter of 2007 compared to the same period of 2006. Cleco Power's effective income tax rate decreased from 33.7% to 20.2% during the first quarter of 2007 compared to the same period of 2006. The decrease in the rate was primarily due to the flow-through of tax benefits associated with AFUDC equity recorded as a result of the construction of Rodemacher Unit 3. Tax rates also were affected by the relative size of pre-tax income related to this item. Pre-tax income during the first quarter of 2007 decreased \$5.5 million compared to the same period of 2006.

**Midstream**

Midstream's net loss for the first quarter of 2007 increased \$1.4 million, or 40.4%, compared to the first quarter of 2006. Factors affecting Midstream during the first quarter of 2007 are described below.

| (THOUSANDS)                          | FOR THE THREE MONTHS ENDED MARCH 31, |            |                                     |           |
|--------------------------------------|--------------------------------------|------------|-------------------------------------|-----------|
|                                      | 2007                                 | 2006       | FAVORABLE/(UNFAVORABLE)<br>VARIANCE | CHANGE    |
| Operating revenue                    |                                      |            |                                     |           |
| Other operations                     | \$ 7                                 | \$ 4       | \$ 3                                | 75.00 %   |
| Affiliate revenue                    | 986                                  | 1,050      | (64)                                | (6.10) %  |
| Operating revenue                    | 993                                  | 1,054      | (61)                                | (5.79) %  |
| Operating expenses                   |                                      |            |                                     |           |
| Other operations                     | 1,200                                | 1,123      | (77)                                | (6.86) %  |
| Maintenance                          | 460                                  | 502        | 42                                  | 8.37 %    |
| Depreciation                         | 75                                   | 78         | 3                                   | 3.85 %    |
| Taxes other than income taxes        | 55                                   | 57         | 2                                   | 3.51 %    |
| Total operating expenses             | 1,790                                | 1,760      | (30)                                | (1.70) %  |
| Operating loss                       | \$ (797)                             | \$ (706)   | \$ (91)                             | (12.89) % |
| Equity loss from investees           | \$ (1,827)                           | \$ (28)    | \$ (1,799)                          | *         |
| Interest charges                     | \$ 5,042                             | \$ 4,231   | \$ (811)                            | (19.17) % |
| Federal and state income tax benefit | \$ 2,953                             | \$ 1,695   | \$ 1,258                            | 74.22 %   |
| Loss from discontinued operations    | \$ -                                 | \$ (87)    | \$ 87                               | *         |
| Net loss                             | \$ (4,714)                           | \$ (3,358) | \$ (1,356)                          | (40.38) % |

\* Not meaningful

**Equity Loss from Investees**

Equity loss from investees increased \$1.8 million in the first quarter of 2007 compared to the first quarter of 2006.

The increase was due to a \$2.3 million decrease in equity earnings at APH, partially offset by a \$0.5 million increase at Evangeline. The decrease in earnings at APH primarily was due to the absence in the first quarter of 2007 of APH's \$2.8 million drawdown against the \$15.0 million letter of credit issued by

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Calpine. The increase at Evangeline primarily was due to lower gas and turbine maintenance expenses, as well as decreased heat rate penalties. For additional information on Evangeline and Acadia, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 4 — Equity Investment in Investees." As previously discussed, Midstream's ownership interests in Perryville and Attala were transferred to Cleco Corporation effective February 1, 2007, and are no longer reported as equity income from investees on Midstream's financial statements. In accordance with SFAS No. 131, operating results for the first quarter of 2006 have been adjusted to reflect this new structure. For additional information, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 3 — Disclosures about Segments."

### ***Interest Charges***

Interest charges increased \$0.8 million, or 19.2%, during the first quarter of 2007 compared to the same period of 2006 primarily due to a higher interest rate and a higher balance on affiliate debt relating to APH's investment in Acadia.

### ***Income Taxes***

Income tax benefit increased \$1.3 million, or 74.2%, during the first quarter of 2007 compared to the same period of 2006. Midstream's effective income tax rate increased from 34.1% to 38.5% during the first quarter of 2007 compared to the same period of 2006. The difference in the tax rate is primarily due to interest related to tax positions being accounted for as interest expense in 2007, compared to tax expense in 2006. Tax rates also were affected by the relative size of pre-tax income to this item. Pre-tax loss during the first quarter of 2007 increased \$2.7 million compared to the same period of 2006.

## **FINANCIAL CONDITION**

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### **Liquidity and Capital Resources**

#### **General Considerations and Credit-Related Risks**

##### ***Credit Ratings and Counterparties***

At March 31, 2007, Moody's outlook for both Cleco Corporation and Cleco Power was stable. Standard & Poor's ratings outlook for both companies was negative due to continued uncertainties surrounding Cleco's merchant energy activities and risks associated with the construction of Rodemacher Unit 3. If Cleco Corporation or Cleco Power's credit rating were to be downgraded by Moody's or Standard & Poor's, Cleco Corporation and/or Cleco Power would be required to pay additional fees and higher interest rates under their bank credit and other debt agreements.

Under the terms of the Amended EPC Contract, in the event Cleco Power does not maintain a senior unsecured credit rating of either: (i) Baa3 or better from Moody's or (ii) BBB- or better from Standard & Poor's, Cleco Power will be required to provide a letter of credit to Shaw in the amount of \$20.0 million. In the event of further downgrade to both of its credit ratings to: (i) Ba2 or below from Moody's, and (ii) BB or below from Standard & Poor's, Cleco Power will be required to provide an additional \$15.0 million letter of credit to Shaw.

With respect to any open power or gas positions that Cleco may initiate in the future, Cleco may be required to provide credit support (or pay liquidated damages). The amount of credit support that Cleco may be required to provide at any point in the future is dependent on the amount of the initial transaction, changes in the market price of power and gas, the changes in open power and natural gas positions, and changes in the amount counterparties owe Cleco. Changes in any of these factors could cause the amount of requested credit support to increase or decrease. For additional information, as well as a discussion of other factors affecting Cleco's financial condition relating to its credit ratings, the credit ratings of its counterparties, and other credit-related risks, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources —

General Considerations and Credit-Related Risks — Credit Ratings and Counterparties” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

***Debt***

At March 31, 2007, Cleco Corporation and Cleco Power were in compliance with the covenants in their credit facilities. If Cleco Corporation were to default under the covenants in its various credit facilities, it would be unable to borrow additional funds under the facilities. Further, if Cleco Power were to default under its credit facility, Cleco Corporation would be considered in default under its credit facility. The bonds issued by Evangeline are non-recourse to Cleco Corporation, and a default on these bonds would not be considered a default under Cleco Corporation’s credit facility. If Cleco Corporation’s credit rating were to be downgraded one level below investment grade, Cleco Corporation would be required to pay fees and interest at a rate of 0.45% higher than the current level for its \$150.0 million credit facility. The same downgrade at Cleco Power would require Cleco Power to pay fees and interest at a rate of 0.70% higher than the current level on its \$275.0 million credit facility.

***Cleco Consolidated***

Cleco had no short-term debt outstanding at March 31, 2007, or December 31, 2006. At March 31, 2007, and December 31, 2006, Cleco’s long-term debt outstanding was \$619.3 million. On March 15, 2007, Cleco repaid \$10.0 million of 6.53% medium-term notes at maturity. These medium-term notes were classified as long-term debt due within one year; therefore, the repayment did not affect the total amount of long-term debt recorded. For additional information, see “— Cleco Corporation (Holding Company Level)” and “— Cleco Power” below.

At March 31, 2007, and December 31, 2006, Cleco had a working capital surplus of \$65.8 million and \$152.6 million, respectively. The \$86.8 million decrease in working capital is primarily due to the payment of dividends, additions to

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property, plant, and equipment, and construction costs for Rodemacher Unit 3.

Cash and cash equivalents available at March 31, 2007, were \$98.6 million combined with \$407.8 million facility capacity (\$132.8 million from Cleco Corporation and \$275.0 million from Cleco Power) for total liquidity of \$506.4 million. Cash and cash equivalents decreased \$93.9 million, when compared to December 31, 2006. This decrease is primarily due to repayment of debt, payment of dividends, an increase in inventory, and additions to property, plant and equipment, including Rodemacher Unit 3. This was partially offset by collection of customer accounts receivables and lower margin deposit requirements.

***Cleco Corporation (Holding Company Level)***

Cleco Corporation had no short-term debt outstanding at March 31, 2007, or December 31, 2006. At March 31, 2007, and December 31, 2006, Cleco Corporation had \$100.0 million of long-term debt outstanding related to its 7.00% Senior Notes due May 1, 2008.

Cleco Corporation's \$150.0 million five-year credit facility matures on June 2, 2011. This facility provides for working capital and other needs. Cleco Corporation's borrowing costs under the facility are equal to LIBOR plus 0.650%, including facility fees.

At March 31, 2007, off-balance sheet commitments reduced available borrowings by an additional \$17.2 million, leaving available capacity of \$132.8 million. For more information about these commitments, see "— Off-Balance Sheet Commitments." An uncommitted line of credit with a bank in an amount up to \$10.0 million also is available to support Cleco's working capital needs. This line of credit is available to either Cleco Corporation or Cleco Power.

Cash and cash equivalents available at March 31, 2007, were \$93.7 million, combined with \$132.8 million facility capacity for total liquidity of \$226.5 million. Cash and cash equivalents increased \$3.1 million, when compared to December 31, 2006, primarily due to the settlement of affiliate payables and receivables. This was partially offset by the payment of dividends.

***Cleco Power***

There was no short-term debt outstanding at Cleco Power at March 31, 2007, or December 31, 2006. At March 31, 2007, and December 31, 2006, Cleco Power's long-term debt outstanding was \$519.3 million. On March 15, 2007, Cleco Power repaid \$10.0 million of 6.53% medium-term notes at maturity. These medium-term notes were classified as long-term debt due within one year; therefore, the repayment did not affect the total amount of long-term debt recorded.

Cleco Power's \$275.0 million five-year credit facility matures on June 2, 2011. This facility provides for working capital and other needs. Cleco Power's borrowing costs under the facility are equal to LIBOR plus 0.400%, including facility fees.

At March 31, 2007, no amounts were outstanding under Cleco Power's \$275.0 million, five-year facility. An uncommitted line of credit with a bank in an amount up to \$10.0 million also is available to support Cleco Power's working capital needs. This line of credit is available to either Cleco Power or Cleco Corporation.

Cash and cash equivalents available at March 31, 2007, were \$4.9 million, combined with \$275.0 million facility capacity for total liquidity of \$279.9 million. Cash and cash equivalents decreased \$97.0 million, when compared to December 31, 2006. This decrease is primarily due to repayment of debt, an increase in inventory, and additions to property, plant and equipment, including Rodemacher Unit 3. This was partially offset by collection of customer accounts receivable and lower margin deposit requirements.

Storm restoration costs from Hurricanes Katrina and Rita are currently estimated to total \$158.7 million. During 2006, the LPSC agreed to an interim increase in rates of \$23.4 million annually over a ten-year period to recover approximately \$161.8 million of estimated storm restoration costs, until a review of the costs by the LPSC was completed. In March 2007, after completing this review, Cleco Power and the LPSC Staff filed a settlement agreement with the LPSC allowing the recovery of essentially all of Cleco Power's Hurricanes Katrina and Rita storm costs. The agreement also allows Cleco Power to securitize the storm costs and to recover the costs through a

customer billing surcharge. Management expects the settlement agreement to be approved by the LPSC in the third quarter of 2007. Cleco Power is also exploring the reimbursement of storm restoration costs from the U.S. Government.

On February 22, 2006, the LPSC approved Cleco Power's plans to build Rodemacher Unit 3. Terms of the approval included acceptance of an LPSC Staff recommendation that Cleco Power collect from customers an amount equal to 75% of the carrying costs of capital during the construction phase of the unit. In addition to this recovery, Cleco Power plans to fund the construction costs related to Rodemacher Unit 3 by utilizing cash on hand, available funds from its credit facility, the issuance of long-term debt and equity contributions from Cleco Corporation.

The Louisiana State Bond Commission has approved the issuance of up to \$200.0 million of tax-exempt bonds to finance the qualifying costs of the solid waste disposal facilities at Rodemacher Unit 3. Thus far, a total of \$152.9 million of qualifying costs at Rodemacher Unit 3 has been identified. A total of \$60.0 million was allocated by the Governor's office for issuance in 2006. Cleco Power has applied to the Governor's office for allocation in 2007 and can apply again in 2008, if necessary, up to the total amount of qualifying costs identified. The \$60.0 million of bonds allocated for 2006 were issued on November 21, 2006, by the Rapides Finance Authority, and Cleco Power agreed to pay the debt service on the bonds. The fixed interest rate on the bonds is 4.70%, and the maturity date is November 1, 2036. The bonds may be called at the option of the issuer at the direction of Cleco Power after November 1, 2016.

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### ***Midstream***

Midstream had no short-term debt outstanding at March 31, 2007, or December 31, 2006.

Evangeline, deconsolidated and no longer reported in Cleco Corporation's consolidated results, had no short-term debt outstanding at March 31, 2007. Evangeline did have \$173.0 million and \$177.1 million of long-term debt outstanding at March 31, 2007, and December 31, 2006, respectively, in the form of 8.82% Senior Secured Bonds due 2019. In addition, Evangeline had \$7.9 million and \$7.6 million of long-term debt due within one year at March 31, 2007, and December 31, 2006, respectively, relating to these bonds. The bonds issued by Evangeline are non-recourse to Cleco Corporation.

### ***Restricted Cash***

Various agreements to which Cleco is subject contain covenants that restrict its use of cash. As certain provisions under these agreements are met, cash is transferred out of related escrow accounts and becomes available for general corporate purposes. At March 31, 2007, and December 31, 2006, \$36.3 million and \$59.0 million of cash, respectively, was restricted. At March 31, 2007, the \$36.3 million of restricted cash consisted of \$0.1 million under the Diversified Lands mitigation escrow agreement, \$25.0 million under the Evangeline senior secured bond indenture, and \$11.2 million under the Cleco Power solid waste disposal bonds indenture. Restricted cash at Cleco Power decreased \$13.2 million compared to December 31, 2006, due to the release of funds for construction of the solid waste disposal facility at Rodemacher Unit 3. The restricted cash at Evangeline is not included in Cleco Corporation's Condensed Consolidated Balance Sheets at March 31, 2007, due to the deconsolidation of Evangeline.

### ***Contractual Obligations and Other Commitments***

For information regarding Cleco's Contractual Obligations and Other Commitments, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Cash Generation and Cash Requirements — Contractual Obligations and Other Commitments" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### ***Off-Balance Sheet Commitments***

Cleco Corporation and Cleco Power have entered into various off-balance sheet commitments, in the form of guarantees and standby letters of credit, in order to facilitate their activities and the activities of Cleco Corporation's subsidiaries and equity investees (affiliates). Cleco Corporation entered into these off-balance sheet commitments in order to entice desired counterparties to contract with its affiliates by providing some measure of credit assurance to the counterparty in the event Cleco's affiliates do not fulfill certain contractual obligations. If Cleco Corporation had not provided the off-balance sheet commitments, the desired counterparties may not have contracted with Cleco's affiliates or may have contracted with them at terms less favorable to its affiliates.

The off-balance sheet commitments are not recognized on Cleco's Condensed Consolidated Balance Sheets, because it has been determined that Cleco's affiliates are able to perform these obligations under their contracts and that it is not probable that payments by Cleco will be required. Some of these commitments reduce borrowings available to Cleco Corporation under its credit facility pursuant to the terms of the credit facility. Cleco's off-balance sheet commitments as of March 31, 2007, are summarized in the following table, and a discussion of the off-balance sheet commitments follows the table. The discussion should be read in conjunction with the table to understand the impact of the off-balance sheet commitments on Cleco's financial condition.

AT MARCH 31,  
2007  
REDUCTIONS  
TO THE

| (THOUSANDS)   | FACE<br>AMOUNT    | REDUCTIONS        | NET<br>AMOUNT     | AMOUNT<br>AVAILABLE<br>TO BE DRAWN<br>ON<br>CLECO<br>CORPORATION'S<br>CREDIT<br>FACILITY |
|---|-------------------|-------------------|-------------------|--|
| <b>Cleco Corporation</b>  |                   |                   |                   |  |
| Guarantee issued to Entergy companies for performance obligations of Perryville                         | \$ 277,400        | \$ 135,000        | \$ 142,400        | \$ 328   |
| Guarantees issued to purchasers of the assets of Cleco Energy   | 1,400             | -                 | 1,400             | 1,400  |
| Obligations under standby letter of credit issued to the Evangeline Tolling Agreement counterparty      | 15,000            | -                 | 15,000            | 15,000   |
| Guarantee issued to Entergy Mississippi on behalf of Attala   | 500               | -                 | 500               | 500  |
| <b>Cleco Power</b>  |                   |                   |                   |  |
| Obligations under standby letter of credit issued to the Louisiana Department of Labor                  | 525               | -                 | 525               | -  |
| Obligations under the Lignite Mining Agreement  | 10,920            | -                 | 10,920            | -  |
| Obligations under standby letter of credit issued to the Louisiana Department of Wildlife and Fisheries | 85                | -                 | 85                | -  |
| <b>Total</b>  | <b>\$ 305,830</b> | <b>\$ 135,000</b> | <b>\$ 170,830</b> | <b>\$ 17,228</b>   |

Cleco Corporation provided a limited guarantee to Entergy Louisiana and Entergy Gulf States for Perryville's performance, indemnity, representation, and warranty obligations under the Sale Agreement, the Power Purchase Agreement, and other ancillary agreements related to the sale of the Perryville facility in 2005. As of March 31, 2007, the aggregate guarantee of \$277.4 million is limited to \$142.4 million (other than with respect to the indemnification of environmental matters to which there is no limit) due to the performance of some of the underlying obligations that were guaranteed. The discounted probability-weighted liability under the guarantees and indemnifications as of March 31, 2007, was \$0.3 million,

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resulting in a corresponding reduction in the available credit under Cleco Corporation's credit facility, which was determined in accordance with the facility's definition of a contingent obligation. The contingent obligation reduces the amount available under the credit agreement by an amount equal to the reasonably anticipated liability in respect of the contingent obligation as determined in good faith. For additional information on this guarantee, see Note 9 — "Disclosures about Guarantees."

In November 2004, Cleco completed the sale of substantially all of the assets of Cleco Energy. Cleco Corporation provided guarantees to the buyers of Cleco Energy's assets for the payment and performance of the indemnity obligations of Cleco Energy. The aggregate amount of the guarantees is \$1.4 million, and the guarantees expire in 2009.

If Evangeline fails to perform certain obligations under its tolling agreement, Cleco Corporation will be required to make payments to the Evangeline Tolling Agreement counterparty. Cleco Corporation's obligation under the Evangeline commitment is in the form of a standby letter of credit from investment grade banks and is limited to \$15.0 million. Rating triggers do not exist in the Evangeline Tolling Agreement. Cleco expects Evangeline to be able to meet its obligations under the tolling agreement and does not expect Cleco Corporation to be required to make payments to the counterparty. However, under the covenants associated with Cleco Corporation's credit facility, the entire net amount of the Evangeline commitment reduces the amount that can be borrowed under the credit facility. The letter of credit for Evangeline is expected to be renewed annually until 2020.

On March 16, 2005, Cleco Corporation issued a guarantee to Central Mississippi Generating Company, LLC for Attala's obligations and liabilities under the purchase and sale agreement between Central Mississippi Generating Company, LLC and Attala. On January 20, 2007, the guarantee expired. In addition, on January 20, 2006, Cleco Corporation provided a \$0.5 million guarantee to Entergy Mississippi for Attala's obligations under the Interconnection Agreement. This guarantee has no time limit.

The State of Louisiana allows employers of certain financial net worth to self-insure their workers' compensation benefits. Cleco Power has a certificate of self-insurance from the Louisiana Office of Workers' Compensation and is required to post a \$0.5 million letter of credit, an amount equal to 110% of the average losses over the previous three years, as surety.

As part of the Lignite Mining Agreement entered into in 2001, Cleco Power and SWEPCO, joint owners of Dolet Hills, have agreed to pay the lignite miner's loan and lease principal obligations when due, if the lignite miner does not have sufficient funds or credit to pay. Any amounts paid on behalf of the miner would be credited by the lignite miner against the next invoice for lignite delivered. At March 31, 2007, Cleco Power's 50% exposure for this obligation was approximately \$10.9 million. The lignite mining contract is in place until 2011 and does not affect the amount Cleco Corporation can borrow under its credit facility.

On December 1, 2006, Cleco Power issued a standby letter of credit to the Louisiana Department of Wildlife and Fisheries in order to obtain a permit to allow for dredging operations at the Rodemacher Unit 3 site. The letter of credit was for approximately \$0.1 million and expired on April 1, 2007.

The following table summarizes the expected termination date of the guarantees and standby letters of credit discussed above:

|             | AT MARCH 31, 2007                   |      |           |            |           |
|-------------|-------------------------------------|------|-----------|------------|-----------|
|             | AMOUNT OF COMMITMENT EXPIRATION PER |      |           |            |           |
|             | NET                                 | LESS | PERIOD    |            |           |
|             | AMOUNT                              | THAN | MORE      |            |           |
|             |                                     | ONE  | THAN      |            |           |
| (THOUSANDS) | COMMITTED                           | YEAR | 1-3 YEARS | 3-5 YEARS  | 5 YEARS   |
| Guarantees  | \$ 155,220                          | \$ - | \$ 1,400  | \$ 110,920 | \$ 42,900 |

|                              |    |                |    |            |    |              |    |                |    |               |
|------------------------------|----|----------------|----|------------|----|--------------|----|----------------|----|---------------|
| Standby letters of credit    |    | <b>15,610</b>  |    | <b>610</b> |    | -            |    | -              |    | <b>15,000</b> |
| Total commercial commitments | \$ | <b>170,830</b> | \$ | <b>610</b> | \$ | <b>1,400</b> | \$ | <b>110,920</b> | \$ | <b>57,900</b> |

## Regulatory Matters

### *Wholesale Rates of Cleco*

On February 16, 2007, the FERC issued Order No. 890 amending its regulations and the pro forma tariff (a FERC-approved document outlining rates, charges, rules and conditions under which a utility provides wholesale electric service) adopted in FERC Order Nos. 888 and 889 to address apparent deficiencies. The order became effective on March 14, 2007. Cleco Power is in the process of incorporating these new requirements and business practices into its operations.

For additional information on the wholesale rates of Cleco, please read “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Wholesale Rates of Cleco” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### *Retail Rates of Cleco Power*

In March 2007, as a result of Phase II of the LPSC Staff’s review of storm restoration costs, Cleco Power and the LPSC Staff filed a settlement agreement allowing the recovery of essentially all Cleco Power’s Hurricanes Katrina and Rita storm costs, currently estimated to total \$158.7 million. Cleco Power is currently recovering these storm costs under an interim rate increase approved by the LPSC. The settlement agreement also allows Cleco Power to securitize the amount of the storm costs and to fund and securitize a \$50.0 million reserve for future, extraordinary storm damage costs. Management expects the settlement agreement to be approved by the LPSC in the third quarter of 2007.

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In April 2006, the LPSC approved a recommendation of the LPSC Staff requiring Cleco Power to refund \$1.3 million to customers relating to Cleco Power's RSP filings for the 12-month periods ended September 30, 2002, 2003, and 2004. Cleco Power refunded the amount as credits on customers' September 2006 utility bills. However, the LPSC also reserved the right to further review Cleco Power's calculation of working capital included in the filings for the 12-month periods ended September 30, 2002, 2003, and 2004. Cleco Power reached an agreement of the working capital issue with the LPSC in March 2007 and refunded to customers an additional \$3.2 million of previously accrued customer credits in the same month.

In March 2007, the LPSC consultants completed the review of Cleco Power's RSP monitoring report for the 12-month period ended September 30, 2005. Cleco Power received the LPSC Staff's report in April 2007 indicating that no refund is due based on the 2005 RSP filing.

For additional information on other regulatory aspects of retail rates concerning Cleco Power, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Retail Rates of Cleco Power" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

#### ***Wholesale Electric Markets***

On March 16, 2007, to implement the new directives added by Section 215 of the Federal Power Act regarding establishment of reliability standards for all public utilities subject to the FERC's authority, the FERC issued Order No. 693 approving 83 of the 107 standards currently filed by the North American Electric Reliability Council in its capacity as the authorized ERO. The FERC will begin enforcement of these standards on June 1, 2007. Cleco Power is in the process of incorporating these new reliability standards into its operations.

For additional information on regulatory aspects of wholesale electric markets affecting Cleco, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Market Restructuring — Wholesale Electric Markets" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

#### ***Retail Electric Markets***

For a discussion of the regulatory aspects of retail electric markets affecting Cleco Power, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Retail Electric Markets" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

#### ***Generation RFP***

##### **2007 Short-Term RFP for 2008 Resources**

On January 29, 2007, Cleco Power issued a RFP for a minimum of 50 MW up to 350 MW to meet its 2008 capacity and energy requirements. Proposals were received on February 19, 2007. Cleco Power has selected the winning bids and is currently negotiating with those selected bidders.

##### **2007 Long-Term RFP**

Cleco Power also plans to release an additional RFP in 2007 to identify long-term resources to fill the needs forecasted by the latest IRP. This RFP will include self-build options that will compete with market bids to provide the most economic and reliable options for Cleco Power customers.

For additional information on Cleco Power's generation RFPs, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Generation RFP" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended

December 31, 2006.

***Rodemacher Unit 3***

In May 2006, Cleco Power began construction of Rodemacher Unit 3 which will provide a portion of the utility's future power supply needs. Rodemacher Unit 3 will be capable of burning various solid fuels, but primarily is expected to burn petroleum coke produced by several refineries throughout the Gulf Coast region. All environmental permits for the unit have been received. The total capital cost of the project, including AFUDC, Amended EPC Contract costs, and other development expenses, is estimated at \$1.0 billion.

In May 2006, Cleco Power and Shaw entered into the Amended EPC Contract, which provides for substantial completion of construction by the fourth quarter of 2009. The Amended EPC Contract allows for termination at Cleco Power's sole discretion, which would require payment of escalating termination fees, or if certain milestones, approvals, or other typical commercial terms and conditions are not met. At March 31, 2007, the maximum termination fee would have been \$84.7 million. The project remains on schedule for commercial operation no later than the fourth quarter of 2009.

At March 31, 2007, Cleco Power had incurred approximately \$309.7 million in project costs.

For additional information on the CCN and construction of Rodemacher Unit 3, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Rodemacher Unit 3" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006. For a discussion of risks associated with the Rodemacher Unit 3 project, see "Risk Factors — Rodemacher Unit 3 Construction Costs," — "Rodemacher Unit 3 Technical Specifications," and — "Termination of the Rodemacher Unit 3 Project or the Amended EPC Contract" in the

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Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### ***Lignite Deferral***

For information on Cleco Power's deferred lignite mining expenditures, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Other Matters — Lignite Deferral" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

In November 2006, Cleco Power and SWEPCO submitted a joint application to the LPSC requesting that Cleco Power recover its existing deferral balance and eliminate any future benchmarking of lignite mining costs. The application was docketed by the LPSC, and Cleco Power and SWEPCO filed testimony in support of the application on January 29, 2007. Cleco Power expects a favorable response to its request, and current and future deferrals are expected to be collected. It is anticipated the LPSC Staff will finalize its review of this information and issue a recommendation during the third quarter of 2007.

If this request is not granted, Cleco Power may be required to expense a portion of the current deferred balance as well as expense future amounts instead of deferring them.

At March 31, 2007, and December 31, 2006, Cleco Power had \$21.2 million and \$20.1 million, respectively, in deferred costs remaining. Included in the deferred cost balance is interest totaling \$3.4 million and \$3.0 million as of March 31, 2007, and December 31, 2006, respectively.

For a discussion of risks associated with Cleco Power's application to recover deferred lignite mining costs, see "Risk Factors — Deferred Lignite Mining Costs" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### ***Franchises***

On February 13, 2007, the City Council of Eunice voted to accept a city-wide franchise proposal with a local electric cooperative. The cooperative will now have the opportunity to serve customers city-wide. However, both utilities are required to follow the LPSC 300-foot rule regulation to determine which utility can provide electricity to the customer. In general, if a utility's distribution system is within 300 feet of the new customer's meter point, that utility automatically serves the customer. Otherwise, the customer may choose the electricity provider. This decision does not have a material impact on Cleco Power's results of operations or financial condition, but could reduce future customer and load growth as both utilities compete for new customers.

Historically, Cleco Power has been allowed to recover municipal franchise fees as part of base rates it charges retail customers. Consequently, franchise fees are recovered from customers both inside and outside a franchised area. In October 2006, the LPSC approved the practice of billing franchise fees as a separate line item only to the municipal customers affected, rather than included in base rates to all retail customers. In November 2006, the LPSC placed the order on hold requesting comments from the Louisiana Municipal Association and Louisiana mayors. The LPSC is expected to vote on the implementation of the order in the second quarter of 2007. Cleco Power anticipates no material impact to its results of operations or financial condition if the order is approved.

For additional information on Cleco Power's electric service franchises, please read "Business — Regulatory Matters, Industry Developments, and Franchises — Franchises" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### ***Environmental Matters***

Cleco is subject to extensive environmental regulation by federal, state and local authorities and is required to comply with numerous environmental laws and regulations, and to obtain and to comply with numerous governmental permits, in operating its facilities. In addition, existing environmental laws, regulations and permits could be revised or reinterpreted; new laws and regulations could be adopted or become applicable to Cleco or its facilities; and future changes in environmental laws and regulations could occur, including potential regulatory and enforcement

developments related to air emissions. Cleco may incur significant additional costs to comply with these revisions, reinterpretations and requirements. If Cleco fails to comply with these revisions, reinterpretations and requirements, it could be subject to civil or criminal liabilities and fines.

Congress is considering several bills related to climate change, which may include substantial, mandatory cuts in carbon dioxide and other greenhouse gas emissions. The majority of the bills would require reductions in carbon dioxide from electric generating units. On November 29, 2006, the U.S. Supreme Court heard arguments in a case, Massachusetts vs. E.P.A, in which the U.S. Circuit Court of Appeals for the District of Columbia held that the EPA had discretion to refuse to regulate greenhouse gases from mobile sources. On April 2, 2007, the Supreme Court overturned the lower court's ruling and found that carbon dioxide and other greenhouse gases are "air pollutants" under the Clean Air Act (CAA). As air pollutants, the Supreme Court's decision would require the EPA to regulate greenhouse gas emissions from new motor vehicles if, in the EPA's judgment, such greenhouse gas emissions may reasonably be anticipated to endanger public health or welfare. Based on the Supreme Court's decision that greenhouse gases are "air pollutants," the EPA may also decide to use its authority under the CAA to regulate greenhouse gases, such as carbon dioxide, from stationary sources such as power plants. Thus, the Supreme Court ruling could result in federal regulation of carbon dioxide and other greenhouse gas emissions in upcoming years. Cleco will continue to monitor the development of new legislative and regulatory requirements and their potential impacts. While it is unknown at this time what the final outcome of these regulations will entail or whether federal and/or state carbon dioxide laws or regulations will be enacted, any capital and operating costs of

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additional pollution control equipment or carbon dioxide emission reduction measures, such as the cost of sequestration or purchasing allowances, or offset credits, that may be required could materially adversely affect future results of operations, cash flows, and possibly financial condition, unless such costs could be recovered through regulated rates and/or future market prices for energy.

For a discussion of other Cleco environmental matters, please read “Business — Environmental Matters” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### ***Recent Accounting Standards***

For a discussion of recent accounting standards, see Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 5 — Recent Accounting Standards” of this form 10-Q, which discussion is incorporated herein by reference.

## **CRITICAL ACCOUNTING POLICIES**

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Cleco’s critical accounting policies include those accounting policies that are both important to Cleco’s financial condition and results of operations and those that require Management to make difficult, subjective, or complex judgments about future events, which could result in a material impact to the financial statements of Cleco Corporation’s segments or to Cleco as a consolidated entity. The financial statements contained in this report are prepared in accordance with accounting principles generally accepted in the United States of America, which require Cleco to make estimates and assumptions. Estimates and assumptions about future events and their effects cannot be made with certainty. Management bases its current estimates and assumptions on historical experience and on various other factors that are believed to be reasonable under the circumstances. On an ongoing basis, these estimates and assumptions are evaluated and, if necessary, adjustments are made when warranted by new or updated information or by a change in circumstances or environment. Actual results may differ significantly from these estimates under different assumptions or conditions. For a discussion of Cleco’s critical accounting policies, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Critical Accounting Policies” in the Registrant’s Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

## **CLECO POWER — NARRATIVE ANALYSIS OF RESULTS OF OPERATIONS**

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Set forth below is information concerning the results of operations of Cleco Power for the three months ended March 31, 2007, and March 31, 2006. The following narrative analysis should be read in combination with Cleco Power’s Unaudited Condensed Financial Statements and the Notes contained in this Form 10-Q.

Cleco Power meets the conditions specified in General Instructions H(1)(a) and (b) to Form 10-Q and is therefore permitted to use the reduced disclosure format for wholly owned subsidiaries of reporting companies. Accordingly, Cleco Power has omitted from this report the information called for by Item 2 (Management’s Discussion and Analysis of Financial Condition and Results of Operations) and Item 3 (Quantitative and Qualitative Disclosures about Market Risk) of Part I of Form 10-Q and the following Part II items of Form 10-Q: Item 2 (Unregistered Sales of Equity Securities and Use of Proceeds) and Item 3 (Defaults upon Senior Securities). Pursuant to the General Instructions, Cleco Power has included an explanation of the reasons for material changes in the amount of revenue and expense items of Cleco Power between the first quarter of 2007 and the first quarter of 2006. Reference is made to Management’s Discussion and Analysis of Financial Condition and Results of Operations in Item 7 of the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

For an explanation of material changes in the amount of revenue and expense items of Cleco Power between the first quarter of 2007 and the first quarter of 2006, see “— Results of Operations — Comparison of the Three Months Ended March 31, 2007, and 2006 — Cleco Power” of this Form 10-Q, which discussion is incorporated herein by reference.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

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#### *Risk Overview*

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Market risk inherent in Cleco's market risk-sensitive instruments and positions includes potential changes arising from changes in interest rates and the commodity market prices of power and natural gas in the industry on different energy exchanges. Cleco is subject to market risk associated with economic hedges relating to open natural gas contracts. Cleco also is subject to market risk associated with its remaining tolling agreement counterparty. For additional information concerning Cleco's market risk associated with its remaining counterparty, see Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — General Considerations and Credit-Related Risks."

Cleco uses SFAS No. 133 to determine whether the market risk-sensitive instruments and positions are required to be marked-to-market. Generally, Cleco Power's market risk-sensitive instruments and positions qualify for the normal-purchase, normal-sale exception to mark-to-market accounting of SFAS No. 133, as modified by SFAS No. 149, since Cleco Power generally takes physical delivery and the instruments and positions are used to satisfy customer requirements.

Cleco's exposure to market risk, as discussed below, represents an estimate of possible changes in the fair value or future earnings that would occur, assuming possible future

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movements in the interest rates and commodity prices of power and natural gas. Management's views on market risk are not necessarily indicative of actual results, nor do they represent the maximum possible gains or losses. The views do represent, within the parameters disclosed, what management estimates may happen.

Cleco monitors credit risk exposure through reviews of counterparty credit quality, corporate-wide aggregate counterparty credit exposure and corporate-wide aggregate counterparty concentration levels. Cleco actively manages these risks by establishing appropriate credit and concentration limits on transactions with counterparties and requiring contractual guarantees, cash deposits or letters of credit from counterparties or their affiliates, as deemed necessary. Cleco Power has agreements in place with various counterparties that authorize the netting of financial transactions and contract payments to mitigate credit risk for transactions entered into for risk management purposes.

### **Interest Rate Risks**

Cleco monitors its mix of fixed- and variable-rate debt obligations in light of changing market conditions and from time to time may alter that mix, for example, refinancing balances outstanding under its variable-rate credit facility with fixed-rate debt. Calculations of the changes in fair market value and interest expense of the debt securities are made over a one-year period.

Sensitivity to changes in interest rates for fixed-rate obligations is computed by calculating the current fair market value using a net present value model based upon a 1% change in the average interest rate applicable to such debt. Sensitivity to changes in interest rates for variable-rate obligations is computed by assuming a 1% change in the current interest rate applicable to such debt.

As of March 31, 2007, Cleco had no long-term or short-term variable-rate debt.

### **Commodity Price Risks**

Management believes Cleco has controls in place to minimize the risks involved in its financial and energy commodity activities. Independent controls over energy commodity functions consist of a middle office (risk management), a back office (accounting), regulatory compliance staff, as well as oversight by a risk management committee comprised of officers and managers, who are appointed by Cleco's Board of Directors. VaR limits are established by the Risk Management Committee and monitored through a daily risk report that identifies the current VaR and market conditions.

During 2005, Cleco Power entered into certain financial hedge transactions it considers economic hedges to mitigate the risk associated with fixed-price power to be provided to a wholesale customer through December 2010. These transactions are derivatives as defined by SFAS No. 133 but do not meet the accounting criteria to be considered hedges. These transactions are marked-to-market with the resulting gain or loss recorded on the income statement as a component of operating revenue, net. At March 31, 2007, the positions had a mark-to-market value of \$2.4 million, which is an increase of \$1.5 million from the mark-to-market value of \$0.9 million at December 31, 2006. In addition, these positions resulted in a realized loss of less than \$0.1 million for the three months ended March 31, 2007. In light of these economic hedge transactions, volatility in natural gas prices will likely cause fluctuations in the market value of open natural gas positions and ultimately in Cleco Power's future earnings.

Cleco Power provides fuel for generation and purchases power to meet the power demands of customers. Cleco Power has entered into positions to mitigate the volatility in fuel costs passed on to customers as encouraged by an LPSC order. In December 2004, Cleco Power implemented a fuel stabilization policy (which was filed with the LPSC and subsequently amended in June 2006) to target higher levels of minimum hedging percentages and mitigate the volatility in customer fuel costs. The change in positions could result in increased volatility in the marked-to-market amounts for the financial positions. These positions are marked-to-market with the resulting gain or loss recorded on the balance sheet as a component of the accumulated deferred fuel asset or liability and a component of the risk management assets or liabilities. When these positions close, actual gains or losses are deferred and included in the fuel adjustment clause in the month the physical contract settles. Based on market prices at March 31, 2007, the net mark-to-market impact related to open natural gas positions was a loss of \$13.2 million. Deferred losses relating to

closed natural gas positions at March 31, 2007, totaled \$3.5 million.

Cleco utilizes a VaR model to assess the market risk of its hedging portfolios, including derivative financial instruments. VaR represents the potential loss in fair value for an instrument from adverse changes in market factors over a defined period of time with a specified confidence level. VaR is calculated daily, using the variance/covariance method, assuming a holding period of one day, with a 95% confidence level for natural gas and power positions.

Volatility is calculated daily from historical forward prices using the exponentially weighted moving average method. Based on these assumptions, the VaR relating to the economic hedge transactions for the three months ended March 31, 2007, as well as the VaR at December 31, 2006, is summarized below:

| (THOUSANDS) | FOR THE THREE MONTHS |          |          | AT       |          |
|-------------|----------------------|----------|----------|----------|----------|
|             | HIGH                 | LOW      | AVERAGE  | DECEMBER | 31,      |
|             |                      |          |          | 2007     | 2006     |
| Cleco Power | \$ 452.6             | \$ 248.0 | \$ 358.8 | \$ 267.1 | \$ 459.5 |

### *Cleco Power*

Please refer to “— Risk Overview” above for a discussion of market risk inherent in Cleco Power’s market risk-sensitive instruments.

Cleco Power has entered into various fixed- and variable-rate debt obligations. Please refer to “— Interest Rate Risks” above for a discussion of how Cleco Power monitors its mix of fixed- and variable-rate debt obligations and the manner of

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calculating changes in fair market value and interest expense of its debt obligations.

As of March 31, 2007, Cleco Power had no long-term or short-term variable-rate debt.

Please refer to “— Commodity Price Risks” above for a discussion of controls, transactions, VaR, and market value maturities associated with Cleco Power’s energy commodity activities.

**ITEM 4. CONTROLS AND PROCEDURES**

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***Evaluation of Disclosure Controls and Procedures***

In accordance with Rules 13a-15 and 15d-15 under the Securities Exchange Act of 1934, the Registrants’ management has evaluated, as of the end of the period covered by this report, with the supervision and participation of the Registrants’ chief executive officer and chief financial officer, the effectiveness of the Registrants’ disclosure controls and procedures as defined by Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (Disclosure Controls). Based on that evaluation, such officers concluded that the Registrants’ disclosure controls were effective as of the date of that evaluation.

During the Registrants’ first fiscal quarter of 2007, there have been no changes in the Registrants’ internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, the Registrants’ internal control over financial reporting.

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PART II — OTHER INFORMATION

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**ITEM 1. LEGAL PROCEEDINGS**

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**CLECO**

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For information on legal proceedings affecting Cleco, see Part I, Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 8 — Litigation and Other Commitments and Contingencies — Other Litigation,” and Note 15 — “Calpine Bankruptcy.”

**CLECO POWER**

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For information on legal proceedings affecting Cleco Power, see Part I, Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 8 — Litigation and Other Commitments and Contingencies — Other Litigation.”

**ITEM 1A. RISK FACTORS**

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For risks that could affect actual results and cause results to differ materially from those expressed in any forward-looking statements made by, or on behalf of, the Registrants, see the risk factors disclosed under "Risk Factors" in Item 1A of the Registrants' Combined Annual Report of Form 10-K for the fiscal year ended December 31, 2006.

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**ITEM 6. EXHIBITS**

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**CLECO  
 CORPORATION**

- |       |  |
|-------|--|
| 10(a) | Executive Employment Agreement between Cleco Corporation and William G. Fontenot effective as of July 28, 2000   |
| 12(a) | Computation of Ratios of Earnings to Fixed Charges and of Earnings to Combined Fixed Charges and Preferred Stock Dividends for the three- and twelve-month periods ended March 31, 2007, for Cleco Corporation |
| 31(a) | CEO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002<br>CFO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002                                       |
| 32(a) | CEO and CFO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002  |

**CLECO POWER**

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|-------|--|
| 10(b) | 401(k) Savings and Investment Plan, Stock Trust Agreement, Amendment No. 3, Effective January 1, 2007  |
| 12(b) | Computation of Ratios of Earnings to Fixed Charges for the three- and twelve-month periods ended March 31, 2007, for Cleco Power   |
| 31(b) | CEO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002<br>CFO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002 |
| 32(b) | CEO and CFO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002  |

CLECO CORPORATION  
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SIGNATURE

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CLECO CORPORATION**  
(Registrant)

By: /s/ R. Russell  
Davis \_\_\_\_\_

R. Russell Davis  
Vice President and Chief Accounting Officer

Date: May 2, 2007

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CLECO POWER

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SIGNATURE

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CLECO POWER LLC**  
(Registrant)

By: /s/ R. Russell  
Davis \_\_\_\_\_

R. Russell Davis  
Vice President and Chief Accounting Officer

Date: May 2, 2007