

STARWOOD PROPERTY TRUST, INC.

Form 10-Q

November 07, 2013

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2013

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission file number 001-34436

---

**Starwood Property Trust, Inc.**

(Exact name of registrant as specified in its charter)

**Maryland**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**27-0247747**  
(I.R.S. Employer  
Identification No.)

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

**591 West Putnam Avenue**  
**Greenwich, Connecticut**  
(Address of Principal Executive Offices)

**06830**  
(Zip Code)

Registrant's telephone number, including area code:

**(203) 422-8100**

---

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the issuer's common stock, \$0.01 par value, outstanding as of November 7, 2013 was 195,261,425.

---

**Special Note Regarding Forward Looking Statements**

This Quarterly Report on Form 10-Q contains certain forward-looking statements, including without limitation, statements concerning our operations, economic performance and financial condition. These forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are developed by combining currently available information with our beliefs and assumptions and are generally identified by the words believe, expect, anticipate and other similar expressions. Forward-looking statements do not guarantee future performance, which may be materially different from that expressed in, or implied by, any such statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

These forward-looking statements are based largely on our current beliefs, assumptions and expectations of our future performance taking into account all information currently available to us. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to us or within our control, and which could materially affect actual results, performance or achievements. Factors that may cause actual results to vary from our forward-looking statements include, but are not limited to:

- factors described in our Annual Report on Form 10-K for the year ended December 31, 2012 and in our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2013, June 30, 2013 and September 30, 2013, including those set forth under the captions Risk Factors and Business ;
- defaults by borrowers in paying debt service on outstanding items;
- impairment in the value of real estate property securing our loans;
- availability of mortgage origination and acquisition opportunities acceptable to us;
- the Company's ability to integrate LNR Property LLC, a Delaware limited liability company ( LNR ), which was acquired on April 19, 2013, into our business and achieve the benefits that we anticipate from this acquisition;
- potential mismatches in the timing of asset repayments and the maturity of the associated financing agreements;
- the Company's ability to complete the spin-off of its single family residential segment to its stockholders, as described below;
- national and local economic and business conditions;

- general and local commercial real estate property conditions;
- changes in federal government policies;
- changes in federal, state and local governmental laws and regulations;
- increased competition from entities engaged in mortgage lending;
- changes in interest rates; and
- the availability of and costs associated with sources of liquidity.

In light of these risks and uncertainties, there can be no assurances that the results referred to in the forward-looking statements contained in this Quarterly Report on Form 10-Q will in fact occur. Except to the extent required by applicable law or regulation, we undertake no obligation to, and expressly disclaim any such obligation to, update or revise any forward-looking statements to reflect changed assumptions, the occurrence of anticipated or unanticipated events, changes to future results over time or otherwise.

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## Starwood Property Trust, Inc. and Subsidiaries

## Condensed Consolidated Balance Sheets

(Unaudited, amounts in thousands, except share data)

	As of September 30, 2013	As of December 31, 2012
<b>Assets:</b>		
Cash and cash equivalents	\$ 536,834	\$ 177,671
Restricted cash	82,706	3,429
Loans held-for-investment, net (subject to \$95,000 participation liability)	3,790,262	2,914,434
Loans held-for-sale (\$279,121 and \$0 held at fair value)	345,139	
Loans transferred as secured borrowings	85,590	85,901
Investment securities (\$529,423 and \$884,254 held at fair value)	566,793	884,254
Intangible assets – servicing rights (\$158,023 and \$0 held at fair value)	187,732	
Residential real estate, net	548,022	99,115
Non-performing residential loans	197,716	68,883
Investment in unconsolidated entities	138,168	32,318
Goodwill	107,099	
Derivative assets	9,513	9,227
Accrued interest receivable	20,952	24,120
Other assets	98,383	25,021
Variable interest entity ( VIE ) assets, at fair value	97,359,666	
<b>Total Assets</b>	<b>\$ 104,074,575</b>	<b>\$ 4,324,373</b>
<b>Liabilities and Equity</b>		
<b>Liabilities:</b>		
Accounts payable, accrued expenses and other liabilities	\$ 189,172	\$ 30,094
Related-party payable	26,788	1,803
Dividends payable	90,130	73,796
Derivative liabilities	32,252	27,770
Secured financing agreements, net	1,312,044	1,305,812
Convertible senior notes, net	995,072	
Loan transfer secured borrowings	86,682	87,893
Loan participation liability	95,000	
VIE liabilities, at fair value	96,934,006	
<b>Total Liabilities</b>	<b>99,761,146</b>	<b>1,527,168</b>
Commitments and contingencies (Note 23)		
<b>Equity:</b>		
<b>Starwood Property Trust, Inc. Stockholders' Equity:</b>		
Preferred stock, \$0.01 per share, 100,000,000 shares authorized, no shares issued and outstanding		
Common stock, \$0.01 per share, 500,000,000 shares authorized, 195,887,275 issued and 195,261,425 outstanding as of September 30, 2013 and 136,125,356 issued and 135,499,506 outstanding as of December 31, 2012	1,959	1,361

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Additional paid-in capital	4,295,058	2,721,353
Treasury stock (625,850 shares)	(10,642)	(10,642)
Accumulated other comprehensive income	69,287	79,675
Accumulated deficit	(85,339)	(72,401)
Total Starwood Property Trust, Inc. Stockholders' Equity	4,270,323	2,719,346
Non-controlling interests in consolidated subsidiaries	43,106	77,859
<b>Total Equity</b>	<b>4,313,429</b>	<b>2,797,205</b>
<b>Total Liabilities and Equity</b>	<b>\$ 104,074,575</b>	<b>\$ 4,324,373</b>

See notes to condensed consolidated financial statements.

## Starwood Property Trust, Inc. and Subsidiaries

## Condensed Consolidated Statements of Operations

(Unaudited, amounts in thousands, except per share data)

	For the Three Months		For the Nine Months	
	Ended September 30,		Ended September 30,	
	2013	2012	2013	2012
<b>Revenues:</b>				
Interest income from loans	\$ 94,045	\$ 56,261	\$ 236,671	\$ 179,078
Interest income from investment securities	17,804	16,585	52,621	40,404
Servicing fees	36,509		75,644	
Other revenues	2,098	66	4,077	180
Rental income	5,080	59	8,733	59
<b>Total revenues</b>	<b>155,536</b>	<b>72,971</b>	<b>377,746</b>	<b>219,721</b>
<b>Costs and expenses:</b>				
Management fees	24,235	14,659	58,675	42,673
Interest expense	36,743	12,030	77,678	34,345
General and administrative	48,335	3,084	97,769	8,838
Business combination costs	342		17,958	
Acquisition and investment pursuit costs	1,177	622	4,495	2,737
Residential properties and non-performing loans other operating costs	6,023	327	10,622	327
Depreciation and amortization	4,988	78	8,644	78
Loan loss allowance	1,160		1,915	
Other expense	304		533	
<b>Total costs and expenses</b>	<b>123,307</b>	<b>30,800</b>	<b>278,289</b>	<b>88,998</b>
<b>Income before other income, income taxes and non-controlling interests</b>	<b>32,229</b>	<b>42,171</b>	<b>99,457</b>	<b>130,723</b>
<b>Other income:</b>				
Income of consolidated VIEs, net	47,963		79,912	
Change in fair value of servicing rights	(1,867)		1,031	
Change in fair value of investment securities, net	(2,278)		(3,265)	
Change in fair value of mortgage loans held-for-sale, net	25,857		26,315	(5,760)
Earnings from unconsolidated entities	4,577	787	10,915	2,739
Gain on sale of investments, net	8,059	9,017	22,968	19,147
Loss on derivative financial instruments, net	(22,451)	(7,561)	(65)	(9,784)
Foreign currency gain, net	9,580	6,725	3,495	11,222
Total other-than-temporary impairment ( OTTI )	(86)	(737)	(1,460)	(5,582)
Noncredit portion of OTTI recognized in other comprehensive income (loss)	34	61	1,007	2,854
Net impairment losses recognized in earnings	(52)	(676)	(453)	(2,728)
Other income	3,705	180	3,744	530
<b>Total other income</b>	<b>73,093</b>	<b>8,472</b>	<b>144,597</b>	<b>15,366</b>
<b>Income before income taxes and non-controlling interests</b>	<b>105,322</b>	<b>50,643</b>	<b>244,054</b>	<b>146,089</b>
Income tax provision	13,721	301	25,691	840
<b>Net income</b>	<b>91,601</b>	<b>50,342</b>	<b>218,363</b>	<b>145,249</b>
Net income attributable to non-controlling interests	1,886	130	4,124	388
	\$ 89,715	\$ 50,212	\$ 214,239	\$ 144,861

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

**Net income attributable to Starwood Property  
Trust, Inc.**

**Net income per share of common stock:**

Basic	\$	0.52	\$	0.43	\$	1.36	\$	1.34
Diluted	\$	0.52	\$	0.43	\$	1.36	\$	1.34
Distributions declared per common share	\$	0.46	\$	0.44	\$	1.36	\$	1.32

See notes to condensed consolidated financial statements.



## Starwood Property Trust, Inc. and Subsidiaries

## Condensed Consolidated Statements of Comprehensive Income

(Unaudited, amounts in thousands)

	For the Three Months		For the Nine Months	
	Ended September 30,		Ended September 30,	
	2013	2012	2013	2012
<b>Net income</b>	\$ 91,601	\$ 50,342	\$ 218,363	\$ 145,249
Other comprehensive income (loss) (net change by component):				
Cash flow hedges	(197)	(411)	1,583	(1,623)
Unrealized gain (loss) on available-for-sale securities	(1,768)	50,307	(15,895)	67,804
Foreign currency remeasurement	10,967		3,924	
Other comprehensive income (loss)	9,002	49,896	(10,388)	66,181
Comprehensive income	100,603	100,238	207,975	211,430
Less: Comprehensive income attributable to non-controlling interests	(1,886)	(130)	(4,124)	(388)
<b>Comprehensive income attributable to Starwood Property Trust, Inc.</b>	\$ 98,717	\$ 100,108	\$ 203,851	\$ 211,042

See notes to condensed consolidated financial statements.

## Starwood Property Trust, Inc. and Subsidiaries

## Condensed Consolidated Statements of Equity

(Unaudited, amounts in thousands, except share data)

	Common stock Shares	Par Value	Additional Paid-In Capital	Treasury Stock Shares	Treasury Stock Amount	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Starwood Property Trust, Inc. Stockholders Equity	Non- Controlling Interests	Total Equity
<b>Balance, January 1, 2012</b>	<b>93,811,351</b>	<b>\$ 938</b>	<b>\$ 1,828,319</b>	<b>625,850</b>	<b>\$ (10,642)</b>	<b>\$ (55,129)</b>	<b>\$ (3,998)</b>	<b>\$ 1,759,488</b>	<b>\$ 5,659</b>	<b>\$ 1,765,147</b>
Proceeds from public offering of common stock	23,000,000	230	457,091					457,321		457,321
Equity offering costs			(2,250)					(2,250)		(2,250)
Stock-based compensation	584,427	6	12,290					12,296		12,296
Manager incentive fee paid in stock	120,423	1	2,521					2,522		2,522
Net income						144,861		144,861	388	145,249
Dividends declared, \$1.32 per share						(144,670)		(144,670)		(144,670)
Other comprehensive income, net							66,181	66,181		66,181
Distribution to non-controlling interests									(558)	(558)
<b>Balance, September 30, 2012</b>	<b>117,516,201</b>	<b>\$ 1,175</b>	<b>\$ 2,297,971</b>	<b>625,850</b>	<b>\$ (10,642)</b>	<b>\$ (54,938)</b>	<b>\$ 62,183</b>	<b>\$ 2,295,749</b>	<b>\$ 5,489</b>	<b>\$ 2,301,238</b>

	Common stock Shares	Par Value	Additional Paid-In Capital	Treasury Stock Shares	Treasury Stock Amount	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Starwood Property Trust, Inc. Stockholders Equity	Non- Controlling Interests	Total Equity
<b>Balance, January 1, 2013</b>	<b>136,125,356</b>	<b>\$ 1,361</b>	<b>\$ 2,721,353</b>	<b>625,850</b>	<b>\$ (10,642)</b>	<b>\$ (72,401)</b>	<b>\$ 79,675</b>	<b>\$ 2,719,346</b>	<b>\$ 77,859</b>	<b>\$ 2,797,205</b>
Proceeds from public offering of common stock	59,225,000	593	1,512,926					1,513,519		1,513,519
Equity offering costs			(955)					(955)		(955)
Convertible senior notes			48,502					48,502		48,502
Stock-based compensation	523,731	5	12,865					12,870		12,870
Manager incentive fee paid in stock	13,188		367					367		367

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Net income			214,239		214,239	4,124	218,363			
Dividends declared, \$1.36 per share			(227,177)		(227,177)		(227,177)			
Other comprehensive loss, net			(10,388)		(10,388)		(10,388)			
VIE non-controlling interests						(1,067)	(1,067)			
Non-controlling interests assumed through LNR acquisition						8,705	8,705			
Contribution from non-controlling interests						1,399	1,399			
Distribution to non-controlling interests						(47,914)	(47,914)			
<b>Balance,</b> <b>September 30, 2013</b>	<b>195,887,275</b>	<b>\$ 1,959</b>	<b>\$ 4,295,058</b>	<b>625,850</b>	<b>\$ (10,642)</b>	<b>\$ (85,339)</b>	<b>\$ 69,287</b>	<b>\$ 4,270,323</b>	<b>\$ 43,106</b>	<b>\$ 4,313,429</b>

See notes to condensed consolidated financial statements.

## Starwood Property Trust, Inc. and Subsidiaries

## Condensed Consolidated Statements of Cash Flows

(Unaudited, amounts in thousands)

	For the Nine Months Ended September 30,	
	2013	2012
<b>Cash Flows from Operating Activities:</b>		
Net income	\$ 218,363	\$ 145,249
Adjustments to reconcile net income to net cash (used in) provided by operating activities:		
Amortization of deferred financing costs	7,044	3,896
Amortization of net convertible debt discount and deferred fees	5,693	
Accretion of net discount on investment securities	(23,484)	(25,064)
Accretion of net deferred loan fees and discounts	(26,917)	(35,026)
Amortization of premium from loan transfer secured borrowings	(1,211)	(669)
Stock-based compensation	12,870	12,296
Stock-based component of incentive fees	367	2,522
Change in fair value of fair value option investment securities	3,265	
Change in fair value of consolidated VIEs	(22,428)	
Change in fair value of servicing rights	(1,031)	
Change in fair value of loans held-for-sale	(26,315)	5,760
Change in fair value of derivatives	(2,196)	3,328
Foreign currency gain, net	(3,481)	(11,516)
Gain on sale of investments	(23,728)	(19,274)
Impairment of real estate	536	
Other-than-temporary impairment of investment securities	453	2,728
Loan loss allowance	1,915	
Depreciation and amortization	8,022	
Earnings from unconsolidated entities	(7,427)	
Distributions of earnings from unconsolidated entities	2,315	
Capitalized costs written off	1,517	
Changes in operating assets and liabilities:		
Related party payable, net	25,475	4,197
Accrued interest receivable, less purchased interest	(8,603)	(5,280)
Other assets	(6,874)	5,819
Accounts payable, accrued expenses and other liabilities	36,087	10,473
Originations of loans held-for-sale, net of principal collections	(847,844)	
Net proceeds from sale of loans held-for-sale	402,475	132,012
<b>Net cash (used in) provided by operating activities</b>	<b>(275,142)</b>	<b>231,451</b>
<b>Cash Flows from Investing Activities:</b>		
Purchase of LNR, net of cash acquired	(586,383)	
Purchase of investment securities	(82,754)	(575,690)
Proceeds from sales of investment securities	442,877	199,510
Proceeds from principal collections on investment securities	56,793	67,452
Origination and purchase of loans held-for-investment	(1,658,240)	(943,330)
Proceeds from principal collections on loans	394,616	494,307
Proceeds from loans sold	369,621	28,740
Acquisition and improvement of single family homes	(458,733)	
Proceeds from sale of single family homes	6,696	
Purchase of other assets	(1,631)	(30,496)
Purchase of non-performing loans	(153,141)	
Proceeds from sale of non-performing loans	27,198	

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Investment in unconsolidated entities	(8,558)	
Proceeds from sale of interest in unconsolidated entities		874
Distribution of capital from unconsolidated entities	3,210	892
Payments for purchase or termination of derivatives	(648)	
Proceeds from termination of derivatives	9,940	
Return of investment basis in purchased derivative asset	1,533	2,780
Increase in restricted cash	(54,860)	
<b>Net cash used in investing activities</b>	<b>(1,692,464)</b>	<b>(754,961)</b>

See notes to condensed consolidated financial statements.

## Starwood Property Trust, Inc. and Subsidiaries

## Condensed Consolidated Statements of Cash Flows (Continued)

(Unaudited, amounts in thousands)

	For the Nine Months Ended September 30,	
	2013	2012
<b>Cash Flows from Financing Activities:</b>		
Borrowings under financing agreements	\$ 2,691,382	\$ 1,370,306
Proceeds from issuance of convertible senior notes	1,037,926	
Principal repayments on borrowings	(2,674,437)	(1,164,373)
Payment of deferred financing costs	(13,281)	(8,029)
Proceeds from loan participation liability	95,000	35,738
Proceeds from common stock offering	1,513,519	457,321
Payment of equity offering costs	(955)	(2,250)
Payment of dividends	(210,843)	(134,473)
Contributions from non-controlling interests	1,399	
Distributions to non-controlling interests	(47,914)	(558)
Issuance of debt of consolidated VIEs	8,760	
Repayment of debt of consolidated VIEs	(93,293)	
Distributions of cash from consolidated VIEs	18,598	
<b>Net cash provided by financing activities</b>	<b>2,325,861</b>	<b>553,682</b>
Net increase in cash and cash equivalents	358,255	30,172
Cash and cash equivalents, beginning of period	177,671	114,027
Effect of exchange rate changes on cash	908	
Cash and cash equivalents, end of period	\$ 536,834	\$ 144,199
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ 54,548	\$ 34,640
Income taxes paid	\$ 24,794	\$ 990
Supplemental disclosure of non-cash investing and financing activities:		
Fair value of assets acquired	\$ 1,041,927	\$
Fair value of liabilities assumed	\$ 562,279	\$
Dividends declared, but not yet paid	\$ 90,130	\$ 51,629
Unsettled trade receivable	\$ 14,338	\$
Consolidation of VIEs (VIE asset/liability additions)	\$ 15,033,274	\$
Deconsolidation of VIEs (VIE asset/liability reductions)	\$ 584,804	\$
Repurchase agreements settled net with proceeds from sale of loans held-for-sale	\$ 449,134	\$
Interest only security received in connection with securitization	\$ 1,889	\$

See notes to condensed consolidated financial statements.

**Starwood Property Trust, Inc. and Subsidiaries**

**Notes to Condensed Consolidated Financial Statements**

**As of September 30, 2013**

**(Unaudited)**

**1. Business and Organization**

Starwood Property Trust, Inc. (the Trust together with its subsidiaries, we or the Company) is a Maryland corporation that commenced operations on August 17, 2009 upon the completion of its initial public offering (IPO). From our inception in 2009 through the end of the first quarter of 2013, we have been focused primarily on originating, acquiring, financing and managing commercial mortgage loans and other commercial real estate debt investments, commercial mortgage-backed securities, and other commercial real estate-related debt investments. We have traditionally referred to the following as our target assets:

- Commercial real estate mortgage loans;
- Commercial real estate mortgage-backed securities (CMBS);
- Other commercial real estate-related debt investments;
- Residential mortgage-backed securities (RMBS); and
- Residential real estate owned (REO) and residential non-performing mortgage loans.

On April 19, 2013, we acquired the equity of LNR Property LLC (LNR) and certain of its subsidiaries for an initial agreed upon purchase price of approximately \$859 million, which was reduced for transaction expenses and distributions occurring after September 30, 2012, resulting in cash consideration of approximately \$730 million. Immediately prior to the acquisition, an affiliate acquired the remaining equity comprising LNR's commercial property division for a purchase price of \$194 million. The portion of the LNR business acquired by us includes the following: (i) a servicing business that manages and works out problem assets, (ii) a finance business that is focused on selectively acquiring and managing real estate finance investments, including unrated, investment grade and non-investment grade rated CMBS, including subordinated interests of securitization and resecuritization transactions, and high yielding real estate loans; and (iii) a mortgage loan business which originates conduit loans for the primary purpose of selling these loans into securitization transactions. Refer to Note 3 for further discussion.

We are organized and conduct our operations to qualify as a real estate investment trust (REIT) under the Internal Revenue Code of 1986, as amended (the Code). As such, we will generally not be subject to U.S. federal corporate income tax on that portion of our net income that is distributed to stockholders if we distribute at least 90% of our taxable income to our stockholders by prescribed dates and comply with various other requirements.

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

In connection with the LNR acquisition, we established several taxable REIT subsidiaries ( TRSs ). TRSs permit us to participate in certain activities from which REITs are generally precluded, as long as these activities meet specific criteria, are conducted within the parameters of certain limitations established by the Code, and are conducted in entities which elect to be treated as taxable subsidiaries under the Code. To the extent these criteria are met, we will continue to maintain our qualification as a REIT.

The newly established TRSs engage in various real estate related operations, including special servicing of commercial real estate, originating and securitizing commercial mortgage loans, and investing in entities which engage in real estate related operations. As of September 30, 2013, \$1.1 billion of the LNR assets were owned by TRS entities. Our TRSs are not consolidated for federal income tax purposes, but are instead taxed as corporations. For financial reporting purposes, a provision for current and deferred taxes is established for the portion of earnings recognized by us with respect to our interest in TRSs.

We are organized as a holding company and conduct our business primarily through our various wholly owned subsidiaries. We are externally managed and advised by SPT Management, LLC (our Manager ) pursuant to the terms of a Management Agreement. Our Manager is controlled by Barry Sternlicht, our Chairman and Chief Executive Officer. Our Manager is an affiliate of Starwood Capital Group, a privately-held private equity firm founded and controlled by Mr. Sternlicht.

### **2. Summary of Significant Accounting Policies**

#### ***Balance Sheet Presentation of LNR Variable Interest Entities***

The acquisition of LNR substantially changed the presentation of our financial statements in accordance with generally accepted accounting principles ( GAAP ). As noted above, LNR operates a finance business that acquires unrated, investment grade and non-investment grade rated CMBS. These securities represent interests in securitization structures (commonly referred to as special purpose entities, or SPEs ). These SPEs are structured as pass through entities that receive principal and interest on the underlying collateral and distribute those payments to the certificate holders. Under GAAP, SPEs typically qualify as variable interest entities ( VIEs ). These are entities that, by design, either (1) lack sufficient equity to permit the entity to finance its activities without additional subordinated financial support from other parties, or (2) have equity investors that do not have the ability to make



significant decisions relating to the entity's operations through voting rights, or do not have the obligation to absorb the expected losses, or do not have the right to receive the residual returns of the entity.

Because LNR often serves as the special servicer of the trusts in which they invest, consolidation of these structures is required pursuant to the accounting guidance outlined in detail below. This results in a consolidated balance sheet which presents the gross assets and liabilities of the SPEs. The assets and other instruments held by these SPEs are restricted and can only be used to fulfill the obligations of the entity. Additionally, the obligations of the SPEs do not have any recourse to the general credit of any other consolidated entities, nor to us as the consolidator of these SPEs.

The SPE liabilities initially represent investment securities on our balance sheet (pre-consolidation). Upon consolidation of these VIEs, our associated investment securities and any associated components of equity, such as unrealized holding gains or losses or OTTI are eliminated, as is the interest income and any impairment losses related to those securities. Similarly, the fees we earn in our roles as special servicer of the bonds issued by the consolidated VIEs or as collateral administrator of the consolidated VIEs are also eliminated. Finally, an allocable portion of the identified servicing intangible associated with the eliminated fee streams is eliminated in consolidation.

Please refer to the segment presentation in Note 24 for a presentation of the LNR business without consolidation of these VIEs.

#### ***Basis of Accounting and Principles of Consolidation***

The accompanying condensed consolidated financial statements include our accounts and those of our consolidated subsidiaries. Our results include those of LNR for the period from April 19, 2013 (LNR acquisition date) through September 30, 2013 (the LNR Stub Period). Intercompany amounts have been eliminated. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position, results of operations, and cash flows have been included.

These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2012 (the Form 10-K), as filed with the Securities and Exchange Commission (SEC). The results of operations for the three and nine months ended September 30, 2013 are not necessarily indicative of the operating results for the full year.

Refer to our Form 10-K for a description of our recurring accounting policies. We have included disclosure in this Note 2 regarding principles of consolidation and other accounting policies that either (i) became significant as a result of our acquisition of LNR, or (ii) became significant due to an increase in the significance of the underlying business activity.

Entities not deemed to be variable interest entities (VIEs) are consolidated if we own a majority of the voting securities or interests or hold the general partnership interest, except in those instances in which the minority voting interest owner or limited partner effectively participates through substantive participative rights. Substantive participative rights include the ability to select, terminate and set compensation of the investee's management, if applicable, and the ability to participate in capital and operating decisions of the investee, including budgets, in the ordinary course of business.

We invest in entities with varying structures, many of which do not have voting securities or interests, such as general partnerships, limited partnerships, and limited liability companies. In many of these structures, control of the entity rests with the general partners or managing members, while other members hold passive interests. The general partner or managing member may hold anywhere from a relatively small percentage of the total financial interests to a majority of the financial interests. For entities not deemed to be VIEs, where we serve as the sole general partner or managing member, we are considered to have the controlling financial interest and therefore the entity is consolidated, regardless of our financial interest percentage, unless there are other limited partners or investing members that effectively participate through substantive participative rights. In those circumstances where we, as majority controlling interest owner, cannot cause the entity to take actions that are significant in the ordinary course of business, because such actions could be vetoed by the minority controlling interest owner, we do not consolidate the entity.

As noted above, the most common type of VIE is an SPE. SPEs are commonly used in securitization transactions in order to isolate certain assets and distribute the cash flows from those assets to investors. SPEs are an important part of the financial markets, including the mortgage- and asset-backed securities and commercial paper markets, as they provide market liquidity by facilitating investors' access to specific portfolios of assets and risks. SPEs may be organized as trusts, partnerships or corporations and are typically established for a single, discrete purpose. SPEs are not typically operating entities and usually have a limited life and no employees. The basic SPE structure involves a company selling assets to the SPE; the SPE funds the purchase of those assets by issuing securities to investors. The legal documents that govern the transaction specify how the cash earned on the assets must be

allocated to the SPE's investors and other parties that have rights to those cash flows. SPEs are generally structured to insulate investors from claims on the SPE's assets by creditors of other entities, including the creditors of the seller of the assets.

When we consolidate entities other than SPEs, the ownership interests of any minority parties are reflected as non-controlling interests. A non-controlling interest in a consolidated subsidiary is defined as the portion of the equity (net assets) in a subsidiary not attributable, directly or indirectly, to a parent. Non-controlling interests are presented as a separate component of equity in the consolidated balance sheets. In addition, the presentation of net income attributes earnings to controlling and non-controlling interests.

When we consolidate SPEs, beneficial interests payable to third parties are reflected as liabilities when the interests are legally issued in the form of debt. Investments in entities which are not consolidated are accounted for by the equity method or by the cost method if either our investment is considered to be minor or we lack significant influence over the investee.

### ***Variable Interest Entities***

We evaluate all of our interests in VIEs for consolidation. When our interests are determined to be variable interests, we assess whether we are deemed to be the primary beneficiary of the VIE. The primary beneficiary of a VIE is required to consolidate the VIE. Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 810, *Consolidation*, defines the primary beneficiary as the party that has both (i) the power to direct the activities of the VIE that most significantly impact its economic performance, and (ii) the obligation to absorb losses and the right to receive benefits from the VIE which could be potentially significant. We consider our variable interests as well as any variable interests of our related parties in making this determination. Where both of these factors are present, we are deemed to be the primary beneficiary and we consolidate the VIE. Where either one of these factors is not present, we are not the primary beneficiary and do not consolidate the VIE.

To assess whether we have the power to direct the activities of a VIE that most significantly impact the VIE's economic performance, we consider all facts and circumstances, including our role in establishing the VIE and our ongoing rights and responsibilities. This assessment includes first, identifying the activities that most significantly impact the VIE's economic performance; and second, identifying which party, if any, has power over those activities. In general, the parties that make the most significant decisions affecting the VIE or have the right to unilaterally remove those decision makers are deemed to have the power to direct the activities of a VIE.

To assess whether we have the obligation to absorb losses of the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE, we consider all of our economic interests, including debt and equity investments, servicing fees, and other arrangements deemed to be variable interests in the VIE. This assessment requires that we apply judgment in determining whether these interests, in the aggregate, are considered potentially significant to the VIE. Factors considered in assessing significance include: the design of the VIE, including its capitalization structure; subordination of interests; payment priority; relative share of interests held across various classes within the VIE's capital structure; and the reasons why the interests are held by us.

Our purchased investment securities include CMBS which are unrated and non-investment grade rated securities issued by CMBS trusts. In certain cases, we may contract to provide special servicing activities for these CMBS trusts, or, as holder of the controlling class, we may have the right to name and remove the special servicer for these trusts. In our role as special servicer, we provide services on defaulted loans within the trusts, such as foreclosure or work-out procedures, as permitted by the underlying contractual agreements. In exchange for these services, we receive a fee. These rights give us the ability to direct activities that could significantly impact the trust's economic performance. However, in

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

those instances where an unrelated third party has the right to unilaterally remove us as special servicer, we do not have the power to direct activities that most significantly impact the trust's economic performance. We evaluated all of our positions in such investments for consolidation.

For VIEs in which we are determined to be the primary beneficiary, all of the underlying assets, liabilities and equity of the structures are recorded on our books, and the initial investment, along with any associated unrealized holding gains and losses, are eliminated in consolidation. Similarly, the interest income earned from these structures, as well as the fees paid by these trusts to us in our capacity as special servicer, are eliminated in consolidation. Further, an allocable portion of the identified servicing intangible asset associated with the servicing fee streams, and the corresponding allocable amortization or change in fair value of the servicing intangible asset are also eliminated in consolidation.

We perform ongoing reassessments of: (1) whether any entities previously evaluated under the majority voting interest framework have become VIEs, based on certain events, and therefore subject to the VIE consolidation framework, and (2) whether changes in the facts and circumstances regarding our involvement with a VIE causes our consolidation conclusion regarding the VIE to change.

We have elected the fair value option in measuring the assets and liabilities of any VIEs we consolidate. Fluctuations in the fair values of the VIE assets and liabilities, along with trust interest income and trust interest and administrative expenses, are presented net in income of consolidated VIEs in our condensed consolidated statements of operations.

### ***Segment Reporting***

Prior to the acquisition of LNR, we focused primarily on originating and acquiring real estate-related debt investments and operated in one reportable segment. As a result of the acquisition of LNR, as well as the increased significance of our single family home business, we now have the following three reportable segments: real estate investment lending, single family residential, and LNR. Refer to Note 24 for further discussion of our reportable segments.

### ***Business Combinations***

Under FASB ASC Topic 805, *Business Combinations*, the acquirer in a business combination must recognize, with certain exceptions, the fair values of assets acquired, liabilities assumed, and non-controlling interests when the acquisition constitutes a change in control of the acquired entity. As goodwill is calculated as a residual, all goodwill of the acquired business, not just the acquirer's share, is recognized under this full goodwill approach.

We applied the provisions of ASC 805 in accounting for our acquisition of LNR. In doing so, we recorded provisional amounts for certain items as of the date of the acquisition, including the fair value of certain assets and liabilities. During the measurement period, a period which shall not exceed one year, we retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of such date that, if known, would have affected the measurement of the amounts recognized. See further discussion in Note 3.

### ***Goodwill and Intangible Assets***

Goodwill is not amortized, but rather tested for impairment annually or more frequently if events or changes in circumstances indicate potential impairment. Goodwill at September 30, 2013 represents the excess of the consideration paid in connection with the acquisition of LNR over the fair value of net assets acquired.

In testing goodwill for impairment, we follow ASC Topic 350, *Intangibles - Goodwill and Other*, which permits a qualitative assessment of whether it is more likely than not that the fair value of a reporting unit is less than its carrying value including goodwill. If the qualitative assessment determines that it is not more likely than not that the fair value of a reporting unit is less than its carrying value including goodwill, then no impairment is determined to exist for the reporting unit. However, if the qualitative assessment determines that it is more likely than not that the fair value of the reporting unit is less than its carrying value including goodwill, we compare the fair value of that reporting unit with its carrying value, including goodwill. If the carrying value of a reporting unit exceeds its fair value, goodwill is considered impaired with the impairment loss equal to the amount by which the carrying value of the goodwill exceeds the implied fair value of that goodwill.

Our identifiable intangible assets include special servicing rights for both our domestic and European servicing operations. The fair value measurement method has been elected for measurement of our domestic servicing asset. Election of this method is necessary to conform to our election of the fair value option for measuring the assets and liabilities of the VIEs consolidated pursuant to ASC 810. The amortization method has been elected for our European servicing asset. This asset is amortized in proportion to and over the period of estimated net servicing income, and is tested for potential impairment whenever events or changes in circumstances suggest that its carrying value may not be recoverable.

For purposes of testing our European servicing intangible for impairment, we first determine whether facts and circumstances exist that would suggest the carrying value of the intangible is not recoverable. If so, we then compare the fair value of the servicing intangible with its carrying value. The estimated fair value of the intangible is determined using discounted cash flow modeling techniques which require management to make estimates regarding future net servicing cash flows, taking into consideration historical and forecasted loan defeasance rates, delinquency rates and anticipated maturity defaults. If the carrying value of the intangible exceeds its fair value, the intangible is considered impaired and an impairment loss is recognized for the amount by which carrying value exceeds fair value.

*Loans Held-For-Sale*

Our loans that we intend to sell or liquidate in the short-term are classified as held-for-sale and are carried at the lower of amortized cost or fair value, unless we have elected to apply the fair value option at origination or purchase. Refer to Note 21 for further disclosure regarding loan transfer activity. The conduit business we acquired from LNR originates fixed rate commercial mortgage loans for future sale to multi-seller securitization trusts. We periodically enter into derivative financial instruments to hedge unpredictable changes in fair value of this loan portfolio, including changes resulting from both interest rates and credit quality. Because these derivatives are not designated, changes in their fair value are recorded in earnings. In order to best reflect the results of the hedged loan portfolio in earnings, we have elected the fair value option for these loans. As a result, changes in the fair value of the loans are also recorded in earnings.

### ***Fair Value Option***

The guidance in ASC 825, *Financial Instruments*, provides a fair value option election that allows entities to make an irrevocable election of fair value as the initial and subsequent measurement attribute for certain eligible financial assets and liabilities. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. The decision to elect the fair value option is determined on an instrument by instrument basis and must be applied to an entire instrument and is irrevocable once elected. Assets and liabilities measured at fair value pursuant to this guidance are required to be reported separately in our consolidated balance sheets from those instruments using another accounting method.

We have elected the fair value option for eligible financial assets and liabilities of our consolidated VIEs, loans held-for-sale originated by LNR's conduit platform, purchased CMBS issued by VIEs we could consolidate in the future and certain investments in marketable equity securities. The fair value elections for VIE and securitization related items were made in order to mitigate accounting mismatches between the carrying value of the instruments and the related assets and liabilities that we consolidate at fair value. The fair value elections for mortgage loans held-for-sale originated by LNR's conduit platform were made due to the short-term nature of these instruments. The fair value elections for investments in marketable equity securities were made because the shares are listed on an exchange, which allows us to determine the fair value using a quoted price from an active market.

### ***Fair Value Measurements***

We measure our mortgage-backed securities, derivative assets and liabilities, domestic servicing rights intangible asset and any assets or liabilities where we have elected the fair value option at fair value. When actively quoted observable prices are not available, we either use implied pricing from similar assets and liabilities or valuation models based on net present values of estimated future cash flows, adjusted as appropriate for liquidity, credit, market and/or other risk factors.

As discussed above, we measure the assets and liabilities of consolidated VIEs at fair value pursuant to our election of the fair value option. The VIEs in which we invest are static; that is, no reinvestment is permitted, and there is no active management of the underlying assets. In determining the fair value of the assets and liabilities of the VIE, we maximize the use of observable inputs over unobservable inputs. We also acknowledge that our principal market for selling CMBS assets is the securitization market where the market participant is considered to be a CMBS trust or a collateralized debt obligation (CDO). This methodology results in the fair value of the assets of a static CMBS trust being equal to the fair value of its liabilities.

### ***Residential Real Estate & Non-Performing Residential Loans***

#### **Residential Real Estate**

Acquired residential real estate is evaluated to determine whether it meets the definition of a business or of an asset under GAAP. For asset acquisitions, we capitalize (1) pre-acquisition costs to the extent such costs would have been capitalized had we owned the asset when the cost was incurred, and (2) closing and other direct acquisition costs. We then allocate the total asset acquisitions cost among land, building and furniture and fixtures, based on their relative fair values, generally utilizing the relative allocation that was contained in the property tax

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

assessment of the same or a similar property, adjusted as deemed necessary.

If, at acquisition, a property needs to be renovated before it is ready for its intended use, we commence the necessary development activities. During this development period, we capitalize all direct and indirect costs incurred in renovating the property. Once a property is ready for its intended use, expenditures for ordinary maintenance and repairs thereafter are expensed as incurred, and we capitalize expenditures that improve or extend the life of a home and for furniture, fixtures and equipment.

We begin depreciating properties to be held and used when they are ready for their intended use. We compute depreciation using the straight-line method over the estimated useful lives of the respective assets. We depreciate buildings over 30 years, and we depreciate furniture and fixtures over five years. Land is not depreciated.

Properties are classified as held for sale when they meet the applicable GAAP criteria, including that the property is being listed for sale and that it is ready to be sold in its current condition. Held for sale properties are reported at the lower of their carrying amount or estimated fair value less costs to sell.

We evaluate our properties to be held and used for indications of impairment at least quarterly, typically in connection with preparing the quarter-end financial statements. We assess impairment at the lowest level for which cash flows are available, which is on a per-property basis. If an impairment indicator exists, we compare the property's expected future undiscounted cash flows to the carrying amount of the property. If the sum of the estimated undiscounted cash flows is less than the carrying amount of the property, we record an impairment charge equal to the excess of the property's carrying amount over the estimated fair value. In estimating fair



value, we primarily consider the local broker price opinion, but also consider any other comparable home sales or other market data, as necessary.

#### Non-Performing Residential Loans

We have purchased pools of distressed and non-performing residential mortgage loans, which we generally seek to (1) convert into homes through the foreclosure or other resolution process that can then either be contributed to our rental portfolio or sold or, to a lesser extent, (2) modify and hold or resell at higher prices if circumstances warrant. In situations where property foreclosure is subject to an auction process and a third party submits the winning bid, we recognize the resulting gain as a gain on the sale of loans held for investment.

Our distressed and non-performing residential mortgage loans are on nonaccrual status at the time of purchase as it is probable that principal or interest is not fully collectible. Any payments received thereafter are applied as a reduction to the remaining principal balance as long as concern exists as to the ultimate collection of amounts contractually due.

We evaluate our non-performing residential mortgage loans for impairment at least quarterly, typically in connection with preparing the quarter-end financial statements. As our loans held for investment were non-performing when acquired, we generally look to the estimated fair value of the underlying property collateral to assess the recoverability of our investments. As described in our real estate accounting policy above, we primarily utilize the local broker price opinion, but also consider any other comparable home sales or other market data as considered necessary, in estimating a property's fair value. If the carrying amount of a loan exceeds the estimated fair value of the underlying collateral, we will record an impairment loss for the difference between the estimated fair value of the property collateral and the carrying amount of the loan. Through September 30, 2013, no impairments have been recorded on any of our loans.

#### ***Revenue Recognition***

##### *Interest Income*

Interest income on performing loans and financial instruments is accrued based on the outstanding principal amount and contractual terms of the instrument. Discounts or premiums associated with the purchase of non-performing loans and investment securities are amortized or accreted into interest income as a yield adjustment on the effective interest method, based on expected cash flows through the expected maturity date of the investment. On at least a quarterly basis, we review and, if appropriate, make adjustments to our cash flow projections. For loans and CMBS in which we expect to collect all contractual amounts due, we do not adjust the projected cash flows to reflect anticipated credit losses.

Conversely, for the majority of our RMBS, which have been purchased at a discount to par value, we do not expect to collect all amounts contractually due at the time we acquired the securities. Accordingly, we expect that a portion of the purchase discount will not be recognized as interest income, and is instead viewed as a non-accretable yield. The amount considered as non-accretable yield may change over time based on the actual performance of these securities, their underlying collateral, actual and projected cash flow from such collateral, economic conditions and other factors. If the performance of a credit deteriorated security is more favorable than forecasted, we will generally accrete more credit discount into interest income than initially or previously expected. These adjustments are made prospectively beginning in the period subsequent to the determination that a favorable change in performance is projected. Conversely, if the performance of a credit deteriorated security is less

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

favorable than forecasted, an other-than-temporary impairment may be taken, and the amount of discount accreted into income will generally be less than previously expected.

For loans where we have not elected the fair value option, origination fees and direct loan origination costs are also recognized in interest income over the loan term as a yield adjustment using the effective interest method. When we elected the fair value option, origination fees and direct loan costs are recorded directly in income and are not deferred.

Upon the sale of loans or securities which are not accounted for pursuant to the fair value option, the excess (or deficiency) of net proceeds over the net carrying value of such loans or securities is recognized as a realized gain (or loss).

### *Servicing Fees*

We typically seek to be the special servicer on CMBS transactions in which we invest. When we are appointed to serve in this capacity, we earn special servicing fees from the related activities performed, which consist primarily of overseeing the workout of under-performing and non-performing loans underlying the CMBS transactions. These fees are recognized in income in the period in which the services are performed and the revenue recognition criteria have been met.

### *Transfers*

Transfers of investment securities, mortgage loans, and investments in unconsolidated entities are accounted for as sales pursuant to the accounting guidance governing transfers and servicing of financial assets, providing that we have surrendered control

over the assets and to the extent that we received consideration other than beneficial interests in the assets. The cost of assets sold is based on the specific identification method.

We recognize sales of residential real estate when the sale has closed, title has passed, adequate initial and continuing investment by the buyer is received, possession and other attributes of ownership have been transferred to the buyer, and we are not obligated to perform significant additional activities after closing. All these conditions are typically met at or shortly after closing.

#### *Rental Income*

Rental income attributable to residential leases is recorded when due from tenants, which approximates the amount that would result from straight-lining rents over the lease term. The initial term of our residential leases is generally one year, with renewals upon consent of both parties on an annual or monthly basis.

#### *Investment in Unconsolidated Entities*

We own non-controlling equity interests in various privately-held partnerships and limited liability companies. Unless we elect the fair value option under ASC 825, we use the cost method to account for investments in which we own less than 20% and do not have significant influence over the underlying investees. We use the equity method to account for all other non-controlling interests in partnerships and limited liability companies. Cost method investments are initially recorded at cost and income is generally recorded when distributions are received. Equity method investments are initially recorded at cost and subsequently adjusted for our share of income or loss, as well as contributions made or distributions received.

Investments in unconsolidated entities are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is measured based on the excess of the carrying amount of an investment over its estimated fair value. Impairment analyses are based on current plans, intended holding periods and available information at the time the analyses are prepared.

For investments in publicly traded companies where we have virtually no influence over the activities of these companies and minimal ownership percentages, such investments are classified as available-for-sale and reported at fair value in the balance sheet, with unrealized gains and losses reported as a component of other comprehensive income (loss). For investments in publicly traded securities where we have the ability to exercise significant influence, but not control, over underlying investees, we have elected the fair value option and report the assets at fair value on the balance sheet with unrealized gains and losses reported in earnings. Dividends on our available-for-sale equity securities are recorded in the statement of operations on the record date.

#### *Securitization/Sale and Financing Arrangements*

We periodically sell our financial assets, such as commercial mortgage loans, CMBS and other assets. In connection with these transactions, we may retain or acquire senior or subordinated interests in the related assets. Gains and losses on such transactions are recognized using the guidance in ASC Topic 860, *Transfers and Servicing*, which is based on a financial components approach that focuses on control. Under this approach, after a transfer of financial assets that meets the criteria for treatment as a sale legal isolation, ability of transferee to pledge or exchange the transferred assets without constraint, and transferred control an entity recognizes the financial assets it retains and any liabilities it has incurred, derecognizes the financial assets it has sold, and derecognizes liabilities when extinguished. We determine the gain or loss on sale of the assets by allocating the carrying value of the sold asset between the sold asset and the interests retained based on their relative fair values, as applicable. The gain or loss on sale is the difference between the cash proceeds from the sale and the amount allocated to the sold asset. If the sold asset is being accounted for pursuant to the fair value option, there is no gain or loss.

### ***Income Taxes***

The Company has elected to be qualified and taxed as a REIT under the Code. The Company is subject to federal income taxation at corporate rates on its REIT taxable income, however, the Company is allowed a deduction for the amount of dividends paid to its shareholders, thereby subjecting the distributed net income of the Company to taxation at the shareholder level only. In addition, the Company is allowed several other deductions in computing its REIT taxable income, including non-cash items such as depreciation expense and certain specific reserve amounts that the Company deems to be uncollectable. The Company intends to operate in a manner consistent with and to elect to be treated as a REIT for tax purposes.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The Company evaluates the realizability of its deferred tax assets and recognizes a valuation allowance if, based on the available evidence, both positive and negative, it is more likely than not that some portion or all of its deferred tax assets will not be realized. When evaluating the realizability of its deferred tax assets, the Company considers, among other matters, estimates of expected future taxable income, nature of current and cumulative losses, existing and projected book/tax differences, tax planning strategies available, and the general and industry specific

economic outlook. This realizability analysis is inherently subjective, as it requires the Company to forecast its business and general economic environment in future periods.

We recognize tax positions in the financial statements only when it is more likely than not that the position will be sustained upon examination of the relevant taxing authority, based on the technical merits of the tax position. A tax position is measured at the largest amount of benefit that will more likely than not be realized upon settlement. A liability is established for the differences between positions taken in a tax return and amounts recognized in the financial statements and no portion of the benefit is recognized in our condensed consolidated statements of operations. We report interest and penalties related to income tax matters as a component of income tax expense.

### *Foreign Currency Transactions*

Our assets and liabilities denominated in foreign currencies are translated into U.S. dollars using foreign currency exchange rates at the end of the reporting period. Income and expenses are translated at the average exchange rates for each reporting period. The effects of translating the assets, liabilities and income of our foreign investments held by entities with a U.S. dollar functional currency are included in foreign currency gain (loss) in the condensed consolidated statements of operations or other comprehensive income for securities available for sale for which the fair value option has not been elected. The effects of translating the assets, liabilities and income of our foreign investments held by entities with functional currencies other than the U.S. dollar are included in other comprehensive income. Realized foreign currency gains and losses and changes in the value of foreign currency denominated monetary assets and liabilities are included in the determination of net income and are reported as foreign currency gain (loss) in our condensed consolidated statements of operations.

### *Earnings Per Share*

We calculate basic earnings per share by dividing net income attributable to the Company for the period by the weighted-average of shares of common stock outstanding for that period after consideration of the earnings allocated to our restricted stock units, which are participating securities as defined in GAAP. Diluted earnings per share reflects the potential dilution that that could occur from shares issuable in connection with the incentive fee paid to our Manager under the management agreement and conversion of the convertible senior notes into shares of common stock, except when doing so would be anti-dilutive.

### *Underwriting Commissions and Offering Costs*

Underwriting and offering costs related to our equity offering activities, which consist primarily of our equity offerings in September 2013, April 2013 and October 2012 as well as our at-the-market offering program, were \$0.3 million and \$1.0 million for the three and nine months ended September 30, 2013, respectively, and are reflected as a reduction of additional paid-in capital in the condensed consolidated statements of equity. Underwriting and offering costs were \$2.3 million and \$2.3 million for the three and nine months ended September 30, 2012, respectively.

### *Use of Estimates*

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. The most significant and subjective estimate that we make is the projection of cash flows we expect to receive on our investments, which has a significant impact on the amounts of interest income, credit losses (if any), and fair values that we record and/or disclose. In addition, the fair value of financial instruments that are estimated using a discounted cash flows method are significantly impacted by the rates at which we estimate market participants would discount the expected cash flows.

### *Reclassification*

As a result of the LNR acquisition as well as the increased significance of our single family home segment as discussed above (also refer to Note 24), certain items in our December 31, 2012 consolidated balance sheet and condensed consolidated statements of operations for the three and nine months ended September 30, 2012 as well as in our condensed consolidated statements of cash flows for the nine months ended September 30, 2012, have been reclassified to conform to the current presentation. The tables below describe the reclassifications to these respective financial statements:

## December 31, 2012 Consolidated Balance Sheet (amounts in thousands)

Financial Statement Caption	Amount As Previously Reported	Reclassification Adjustment	Amount as Adjusted
Mortgage-backed securities, available-for-sale, at fair value	862,587	(862,587)(a)	
Investment securities		862,587 (a)	
		21,667 (b)	884,254
Other investments	221,983	(21,667)(b)	
		(167,998)(c)	
		(32,318)(d)	
Residential real estate, net		99,115 (c)	99,115
Non-performing residential loans		68,883 (c)	68,883
Investment in unconsolidated entities		32,318 (d)	32,318
Accounts payable, accrued expenses and other liabilities		21,204 (e)	
		8,890 (e)	30,094
Accounts payable and accrued expenses	8,890	(8,890)(e)	
Other liabilities	21,204	(21,204)(e)	

(a) Mortgage-backed securities, available-for-sale, at fair value are now included in Investment securities, which is a new caption in the September 30, 2013 balance sheet.

(b) There were \$21.7 million of marketable equity securities reported within Other investments as of December 31, 2012, which are now classified as Investment securities, a new caption in the September 30, 2013 balance sheet.

(c) Our investments in residential real estate and non-performing residential loans have increased significantly during 2013, and are now separately reported in the September 30, 2013 balance sheet. Such amounts were classified within Other investments as of December 31, 2012.

(d) Represents investments in unconsolidated entities that were classified within Other investments as of December 31, 2012. Such investments are now reported within Investment in unconsolidated entities, which is a new caption in the September 30, 2013 balance sheet.

(e) We have combined accounts payable, accrued expenses and other liabilities into one caption in the September 30, 2013 balance sheet. Other liabilities were presented separately in the December 31, 2012 balance sheet.

Given the nature and significance of LNR's operations, we removed the Net interest margin, subtotal from our condensed consolidated statement of operations, with interest income now included in a new total revenues subtotal, and interest expense now included within the new Total costs and expenses subtotal. The tables below describe the reclassification adjustments made to specific financial statement captions.

**Condensed Consolidated Statements of Operations for the Nine Months Ended September 30, 2012**  
(amounts in thousands)

Other revenues	180 (a)	180
----------------	---------	-----

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Earnings from unconsolidated entities	2,739 (b)	2,739	
Residential segment, other operating costs	327 (b)	327	
Other income	2,923	(2,393)(b)	530
Net gains (losses) on interest rate hedges	608	(608)(c)	
Net realized foreign currency gains (losses)	8,515	(8,515)(d)	
Foreign currency gain, net	11,222 (d)	11,222	

**Condensed Consolidated Statements of Operations for the Three Months Ended September 30, 2012**  
(amounts in thousands)

Other revenues	66 (a)	66	
Earnings from unconsolidated entities	787 (b)	787	
Residential segment, other operating costs	327 (b)	327	
Other income	621	(441)(b)	180
Net gains (losses) on interest rate hedges	(51)	51 (c)	
Net realized foreign currency gains (losses)	(337)	337 (d)	
Foreign currency gain, net	6,725 (d)	6,725	



(a) Interest income from cash balances has been reclassified into Other revenues, a new caption in the income statement for the three and nine months ended September 30, 2013.

(b) Earnings from unconsolidated entities and various other items are now separate captions in the income statement for the three and nine months ended September 30, 2013. We previously classified such items for the three and nine months ended September 30, 2012, within Other income.

(c) The amounts in Net gains (losses) on currency hedges and Net gains (losses) on interest rate hedges have been reclassified into Loss on derivative financial instruments, a new caption in the income statement for the three and nine months ended September 30, 2013.

(d) The amounts in Net realized foreign currency gains (losses) and Unrealized foreign currency remeasurement gains (losses) have been reclassified into Foreign currency gain, net, which is a new caption in the income statement for the three and nine months ended September 30, 2013.

**Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2012**

(amounts in thousands)

Financial Statement Caption	Amount As Previously Reported	Reclassification Adjustment	Amount as Adjusted
Gain on sale of available-for-sale securities	(12,097)	12,097 (a)	
Gain on sale of loans	(7,177)	7,177 (a)	
Gain on sale of investments		(19,274)(a)	(19,274)
Unrealized gains (losses) on interest rate hedges	(9,991)	9,991 (b)	
Unrealized losses on currency hedges	13,319	(13,319)(b)	
Change in fair value of derivatives		3,328 (b)	3,328
Gain on foreign currency remeasurement	(8,809)	8,809 (c)	
Unrealized foreign currency remeasurement losses (gains)	(2,707)	2,707 (c)	
Foreign currency gain, net		(11,516)(c)	(11,516)
Purchased interest on investments	(638)	638 (d)	
Origination and purchase of loans held-for-investment	(942,692)	(638)(d)	(943,330)
Loan maturities	460,789	(460,789)(e)	
Loan investment principal repayments	33,518	(33,518)(e)	
Proceeds from principal collections on loans		494,307 (e)	494,307

(a) We have combined Gain on sale of available-for-sale securities and Gain on sale of loans into Gain on sale of investments, a new caption in our cash flow statement for the nine months ended September 30, 2013.

(b) We have combined Unrealized gains (losses) on interest rate hedges and Unrealized (gains) losses on currency hedges into Change in fair value of derivatives, which is a new caption in our cash flow statement for the nine months ended September 30, 2013.

(c) We have combined Gain on foreign currency remeasurement and Unrealized foreign currency remeasurement losses (gains) into Foreign currency gain, net, which is a new caption in our cash flow statement for the nine months ended September 30, 2013.

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

(d) We have combined Purchased interest on investments into Origination and purchase of loans held-for-investment.

(e) We have combined Loan maturities and Loan investment principal repayments into Proceeds from principal collections on loans, which is a new caption in our cash flow statement for the nine months ended September 30, 2013.

**Recent Accounting Developments**

As noted above, the consolidation of securitization VIEs has a significant impact on our balance sheet and statement of operations presentation on a GAAP basis. Also as noted above, we measure the assets and liabilities of consolidated VIEs at fair value pursuant to our election of the fair value option. In doing so, we maximize the use of observable inputs over unobservable inputs, which results in the fair value of the assets of a static CMBS trust, or collateralized financing entity ( CFE ), being equal to the fair value of its liabilities.

On July 19, 2013, the Financial Accounting Standards Board ( FASB ) issued an exposure draft ( ED ) related to Emerging Issues Task Force ( EITF ) Issue No. 12-G, *Accounting for the Difference Between the Fair Value of Assets and Liabilities of a Consolidated Collateralized Financing Entity*. The ED attempts to address diversity in practice related to the measurement of a CFE s assets and liabilities at fair value. In doing so, the ED indicates that the fair value measurement of a CFE s financial liabilities should be consistent with the fair value measurement of its financial assets. This is consistent with our current treatment, as described above and in the Fair Value section herein.

However, the ED also concludes that reporting entities must use the fair value of the financial assets (and carrying value of any non-financial assets temporarily held by the CFE) to measure the financial liabilities. This is inconsistent with the methodology we apply, which uses the fair value of the financial liabilities to measure the financial assets.

Comment letters on the ED were due by October 17, 2013. We have submitted a comment letter to the FASB expressing our concerns with respect to this issue. We have also engaged in discussions with the FASB regarding our comment letter and the significant limitations that the ED would impose on our ability to prepare GAAP financial statements.

**3. Acquisition of LNR Property LLC**

As described in Note 1, on April 19, 2013, we acquired certain net assets of LNR for an initial agreed upon purchase price of \$859 million, which was reduced for transaction expenses and distributions occurring after September 30, 2012, resulting in cash consideration of approximately \$730 million. The transaction was accounted for as a business combination under the acquisition method of accounting as discussed in Note 2.

The following table summarizes the initial and adjusted provisional estimates of identified assets acquired and liabilities assumed at the acquisition date, before consolidation of securitization VIEs, which had no impact on the purchase price (in thousands):

	Initial Provisional Amounts	Measurement Period Adjustments	Adjusted Provisional Amounts
<b>Assets acquired:</b>			
Cash and cash equivalents	\$ 143,771	\$	\$ 143,771
Restricted cash	24,413		24,413
Loans held-for-investment	8,015		8,015
Loans held-for-sale	256,502		256,502

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Investment securities	314,471		314,471
Intangible assets - servicing rights	276,989		276,989
Investment in unconsolidated entities	97,588	(1,170)	96,418
Derivative assets	3,103		3,103
Interest receivable	1,315		1,315
Other assets	60,853	(152)	60,701
<b>Total assets acquired</b>	<b>1,187,020</b>	<b>(1,322)</b>	<b>1,185,698</b>
<b>Liabilities assumed:</b>			
Accounts payable, accrued expenses and other liabilities	118,621	4,927	123,548
Secured financing agreements	438,377		438,377
Derivative liabilities	354		354
<b>Total liabilities assumed</b>	<b>557,352</b>	<b>4,927</b>	<b>562,279</b>
<b>Net assets acquired</b>	<b>\$ 629,668</b>	<b>\$ (6,249)</b>	<b>\$ 623,419</b>

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Goodwill represents the excess of the purchase price over the fair value of the underlying net tangible and identifiable intangible assets acquired and liabilities assumed. This determination of goodwill is as follows (amounts in thousands):

Purchase price	\$	730,518	\$	730,518
Goodwill	\$	100,850	6,249	\$ 107,099

On the acquisition date, we repaid LNR's senior credit facility for its outstanding balance and accrued interest of \$268.9 million.

During the three months ended September 30, 2013, we retrospectively adjusted our initial provisional estimates of the identified assets acquired and liabilities assumed for new information obtained regarding facts and circumstances that existed as of the acquisition date. Such balance sheet adjustments had no retrospective effect on previously reported results of operations.

Since the acquisition date and before consolidation of securitization VIEs, LNR has recognized revenues of \$152.6 million and net earnings of \$79.8 million which are reflected in our condensed consolidated statements of operations. We incurred acquisition-related costs such as advisory, legal, and due diligence services of approximately \$0.3 million and \$18.0 million during the three and nine months ended September 30, 2013, respectively, which are included in business combination costs within our condensed consolidated statements of operations.

The pro forma revenue and net income of the combined entity for the three and nine months ended September 30, 2013 and 2012, assuming the business combination was consummated on January 1, 2012, are as follows (amounts in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Revenues	\$ 155,536	\$ 150,058	\$ 459,856	\$ 416,109
Net income	97,288	112,757	299,338	263,908

Pro forma revenues and expenses were adjusted to exclude interest expense on LNR's senior credit facility, which was repaid at the acquisition date, and certain other non-recurring acquisition related costs. We included an estimated income tax provision and management fee expense for periods prior to the acquisition date and estimated interest expense for the term loan facility discussed in Note 10. The amounts of these adjustments are as follows (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Net interest expense addition (deduction)	\$	\$ (1,416)	\$ 752	\$ (4,385)
Non-recurring acquisition costs addition (deduction)	(7,291)	7,699	(125,936)	23,097
Income tax provision addition	1,604	15,722	15,577	28,647
Management fee expense addition		23,164	18,657	32,907

**4. Restricted Cash**

In connection with the LNR acquisition, we assumed a \$23.1 million escrow account funded by the sellers of LNR on behalf of certain employees. The cash from this account is payable to the employees upon the occurrence of certain events, including involuntary termination without cause or the employees rendering of service through the nine month anniversary of the acquisition date. Also in connection with the LNR acquisition, we were required to cash collateralize certain obligations of LNR, including letters of credit and performance obligations. The Company funded \$3.3 million for these obligations and our affiliate funded the remaining \$6.2 million. The full amount is in the name of a subsidiary of the Company and is therefore reflected as the Company's restricted cash. An offsetting payable to our affiliate of \$6.2 million is recorded in related party payable in our condensed consolidated balance sheets. A summary of our restricted cash as of September 30, 2013 and December 31, 2012, is as follows (amounts in thousands):

	<b>September 30, 2013</b>		<b>December 31, 2012</b>	
Funds held in escrow for employees	\$	19,587	\$	
Cash collateral for derivative financial instruments		14,608		
Cash collateral for performance obligations		9,482		
Funds held in escrow on behalf of borrowers and other		39,029		3,429
	\$	82,706	\$	3,429

## 5. Loans

Our investments in loans held-for-investment are accounted for at amortized cost and the loans held-for-sale are accounted for at the lower of cost or fair value, unless we have elected the fair value option. The following table summarizes our investments in mortgages and loans by subordination class as of September 30, 2013 and December 31, 2012 (amounts in thousands):

	Carrying Value	Face Amount	Weighted Average Coupon	WAL (years)(2)
<b>September 30, 2013</b>				
First mortgages	\$ 1,928,052	\$ 1,975,959	6.1%	4.3
Subordinated mortgages(1)	523,393	560,147	7.9%	3.5
Mezzanine loans	1,342,793	1,354,863	10.8%	3.5
Total loans held-for-investment	3,794,238	3,890,969		
First mortgages held-for-sale, lower of cost or fair value	66,018	67,000	3.5%	4.9
First mortgages held-for-sale, fair value option elected	279,121	273,110	5.3%	9.3
Loans transferred as secured borrowings	85,590	85,740	4.7%	2.4
Total gross loans	4,224,967	4,316,819		
Loan loss allowance	(3,976)			
Total net loans	\$ 4,220,991	\$ 4,316,819		

	Carrying Value	Face Amount	Weighted Average Coupon	WAL (years)(2)
<b>December 31, 2012</b>				
First mortgages	\$ 1,461,666	\$ 1,502,382	6.2%	3.8
Subordinated mortgages(1)	397,159	430,444	9.8%	4.0
Mezzanine loans	1,057,670	1,079,897	10.3%	3.6
Total loans held-for-investment	2,916,495	3,012,723		
Loans transferred as secured borrowings	85,901	86,337	4.7%	3.2
Total gross loans	3,002,396	3,099,060		
Loan loss allowance	(2,061)			
Total net loans	\$ 3,000,335	\$ 3,099,060		

(1) Subordinated mortgages include (i) subordinated mortgages that we retain after having sold first mortgage positions related to the same collateral, (ii) B-Notes, and (iii) subordinated loan participations.

(2) Represents the WAL of each respective group of loans. The WAL of each individual loan is calculated as a fraction, the numerator of which is the sum of the timing (in years) of each expected future principal payment multiplied by the balance of the respective payment, and with a denominator equal to the sum of the expected principal payments using the contractually extended maturity dates of the assets. This calculation was made as of September 30, 2013 and December 31, 2012. Assumptions for the calculation of the WAL are adjusted as necessary for changes in projected principal repayments and/or maturity dates of the loan.

As of September 30, 2013, approximately \$2.7 billion, or 64.1%, of the loans are variable rate and pay interest at LIBOR or EURIBOR plus a weighted-average spread of 6.17%. The following table summarizes our investments in floating rate loans (amounts in thousands):

Index	September 30, 2013		December 31, 2012	
	Rate	Carrying Value	Rate	Carrying Value

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

1 Month LIBOR	0.1789%	\$	453,690	0.2087%	\$	674,327
1 Month Citibank LIBOR(1)	N/A			0.1900%		93,195
3 Month Citibank LIBOR(1)	N/A			0.3000%		7,217
3 Month EURIBOR	0.225%		54,091	N/A		
	0.19% -					
LIBOR Floor	3.0%(2)		2,201,216	0.5% - 2.0%		1,143,443
Total		\$	2,708,997		\$	1,918,182

---

(1) The Citibank LIBOR rate is equal to the rate per annum at which deposits in United States dollars are offered by the principal office of Citibank, N.A. in London, England to prime banks in the London interbank market.

(2) The weighted-average LIBOR Floor is 0.52% as of September 30, 2013.

As of September 30, 2013, the risk ratings for loans subject to our rating system, which is described in our Form 10-K, and excludes loans on cost recovery method and loans for which the fair value option has been elected, by class of loan were as follows (amounts in thousands):



Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Balance Sheet Classification

Risk Rating Category	Loans Held-For-Investment				Loans Transferred As Secured Borrowings		Total
	First Mortgages	Subordinated Mortgages	Mezzanine Loans	Loans Held-For-Sale			
1	\$	\$	\$	\$	\$	\$	
2		25,473	2,422	343,818		13,046	384,759
3		1,740,951	489,430	919,293	66,018	72,544	3,288,236
4		153,845	31,541	79,682			265,068
5							
Not Rated		7,783			279,121		286,904
	\$	1,928,052	\$ 523,393	\$ 1,342,793	\$ 345,139	\$ 85,590	\$ 4,224,967

As of December 31, 2012, the risk ratings by class of loan, excluding loans where we have elected the fair value option, were as follows (amounts in thousands):

Balance Sheet Classification

Risk Rating Category	Loans Held-For-Investment				Loans Transferred As Secured Borrowings		Total
	First Mortgages	Subordinated Mortgages	Mezzanine Loans	Loans Held-For-Sale			
1	\$	\$	\$	\$	\$	\$	
2		39,734	2,434	370,671		13,113	425,952
3		1,350,455	363,275	679,371		72,788	2,465,889
4		59,970	31,450	7,628			99,048
5		11,507					11,507
	\$	1,461,666	\$ 397,159	\$ 1,057,670	\$	\$ 85,901	\$ 3,002,396

After completing the impairment evaluation process described in our Form 10-K, we concluded that no impairment charges were required on any individual loans held for investment as of September 30, 2013 or December 31, 2012. As of September 30, 2013, none of our loans held for investment were in default. Additionally, none of our held-for-sale loans where we have elected the fair value option were 90 days or more past due or on nonaccrual status.

We recorded an allowance for loan losses equal to (i) 1.5% of the aggregate carrying amount of loans rated as a 4, plus (ii) 5% of the aggregate carrying amount of loans rated as a 5. These groups accounted for 6.3% and 3.7% of our loan portfolio as of September 30, 2013 and December 31, 2012, respectively (amounts in thousands):

	For the Nine Months Ended September 30, 2013		For the Nine Months Ended September 30, 2012	
Reserve for loan losses at beginning of year	\$	2,061	\$	
Provision for loan losses		1,915		
Charge-offs				
Recoveries				
Reserve for loan losses at end of period	\$	3,976	\$	
Recorded investment in loans related to the allowance for loan loss	\$	265,068	\$	

For the nine months ended September 30, 2013, the activity in our loan portfolio was as follows (amounts in thousands):

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Balance December 31, 2012	\$	3,000,335
Acquisition of LNR loans		264,517
Acquisitions/originations		2,506,378
Capitalized interest (1)		12,481
Basis of loans sold (2)		(1,221,396)
Loan maturities		(329,636)
Principal repayments		(65,272)
Discount accretion/premium amortization		26,917
Changes in fair value		26,315
Unrealized foreign currency remeasurement gain		3,784
Capitalized cost written off		(1,517)
Loan loss allowance		(1,915)
Balance September 30, 2013	\$	4,220,991

- (1) Represents accrued interest income on loans whose terms do not require current payment of interest.
- (2) See Note 12 of the condensed consolidated financial statements for additional disclosure on these transactions.

We acquired or originated \$2.5 billion (face value) in loans during the nine months ended September 30, 2013, which included: (1) 74 first mortgage loans originated for future securitization by LNR's conduit platform (2) an \$86.0 million first mortgage construction financing for the development of 30 luxury condominium residences and a ground floor retail space in Manhattan, New York. Of this total loan amount, \$50.6 million was funded at closing; (3) an origination of a \$350.0 million first mortgage and mezzanine loan for the construction of the Hudson Yards South Tower located on Manhattan's West side with \$98.9 million funded at close; (4) an origination of a \$158.5 million first mortgage and mezzanine loan, with \$122.9 million funded at closing, secured by the fee interest in an 11 story office building in New York; (5) an origination of a \$275.0 million first mortgage loan of which \$225.0 million was funded at close; (6) recapitalization of an existing loan with a \$140.0 million first mortgage of which \$115.0 million was funded at close. The A-Note was subsequently sold to another lender for proceeds that approximated our carrying amount; (7) refinancing of an existing loan collateralized by a portfolio of hotel properties located throughout the United States. We co-originated a \$142.5 million first mortgage loan with a strategic partner. The \$100.0 million A-note was sold in securitization shortly after, resulting in gross proceeds of approximately \$99.4 million; (8) an origination of a \$145.6 million first mortgage and mezzanine loan, of which \$115.0 million was funded at close, secured by a media campus located in Burbank, CA; (9) an origination of an \$136.8 million first mortgage loan and mezzanine loan, of which \$112.0 million was funded at close, collateralized by eight, two-story office/research & development buildings located on a campus in San Jose, CA; (10) co-originated a Euro-denominated first mortgage loan with an affiliate of the Manager (loan is secured by a portfolio of 225 retail properties in Finland with \$53.8 million funded at close and \$12.9 million in future funding); and (11) an origination of a \$112.0 million first mortgage loan secured by 844,820 square feet of land, which currently consists of 15 parking lots totaling 2,509 spaces, located in Boston's Seaport District. Additionally, eight loans, totaling \$147.5 million, were prepaid or matured during the nine months ended September 30, 2013.

## 6. Investment Securities

Investment securities are comprised of the following as of September 30, 2013 and December 31, 2012, (amounts in thousands):

	September 30, 2013 Carrying Value	December 31, 2012 Carrying Value
CMBS	\$ 112,436	\$ 529,434
CMBS, fair value option (1)	85,710	
RMBS	316,261	333,153
Held-to-maturity ( HTM ) Securities	37,370	
Equity Securities	15,016	21,667
Total	\$ 566,793	\$ 884,254

- (1) We also had \$324.4 million of fair value option CMBS that are eliminated in consolidation against VIE liabilities pursuant to ASC 810.

During the three and nine months ended September 30, 2013, purchases, sales and principal collections for all investment securities were as follows (amounts in thousands):

Three months ended September 30, 2013	RMBS	CMBS	Total
---------------------------------------	------	------	-------

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

	Equity Securities	HTM Security			CMBS, fair value option		
Purchases	\$	\$	\$	\$	1,889	\$	23,871
Sales					(206,972)		(206,972)
Principal collections			(14,124)		(2,546)		(16,670)

On September 16, 2013, we sold a CMBS position for proceeds of \$206.9 million, resulting in a gain of \$6.4 million.

Nine months ended September 30, 2013	Equity Securities	HTM Security	RMBS	CMBS	CMBS, fair value option	Total
Purchases	\$	\$ 37,174	\$ 20,090	\$ 1,889	\$ 23,601	\$ 82,754
Sales	(6,769)		(12,713)	(413,323)	(10,072)	(442,877)
Principal collections			(46,762)	(10,031)		(56,793)

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

During the three and nine months ended September 30, 2012, purchases, sales and principal collections for all investment securities were as follows (amounts in thousands):

Three months ended September 30, 2012	RMBS	CMBS	Total
Purchases	\$ 95,820	\$ 95,820	\$ 95,820
Sales	(9,425)	(173,461)	(182,886)
Principal collections	(18,542)	(5,874)	(24,416)

Nine months ended September 30, 2012	RMBS	CMBS	Total
Purchases	\$ 203,438	\$ 372,252	\$ 575,690
Sales	(26,049)	(173,461)	(199,510)
Principal collections	(52,310)	(15,142)	(67,452)

For the three and nine months ended September 30, 2012, there were no purchases, sales or principal collections on Equity Securities, Held-to-Maturity Securities, or CMBS where the fair value option has been elected.

**CMBS, Fair Value Option**

As discussed in the Fair Value Option section in Note 2, we elect the fair value option for LNR's CMBS in an effort to eliminate accounting mismatches resulting from the current or potential consolidation of securitization VIEs. As of September 30, 2013, the fair value and unpaid principal balance of CMBS where we have elected the fair value option, before consolidation of securitization VIEs, were \$410.1 million and \$2.9 billion, respectively. These balances represent our economic interests in these assets. However, as a result of our consolidation of securitization VIEs, the vast majority of this fair value (\$324.4 million at September 30, 2013) is eliminated against VIE liabilities before arriving at our GAAP balance for fair value option CMBS. During the three and nine months ended September 30, 2013, we purchased \$33.4 million and \$116.8 million, respectively, of CMBS for which we elected the fair value option. Due to our consolidation of securitization VIEs, a significant portion of this amount (\$11.4 million and \$93.2 million during the three and nine months ended September 30, 2013, respectively) is reflected as repayment of debt of consolidated VIEs in our condensed consolidated statements of cash flows.

As of September 30, 2013, none of our CMBS where we have elected the fair value option are variable rate. The table below summarizes various attributes of our investment in fair value option CMBS as of September 30, 2013 (amounts in thousands):

September 30, 2013	Weighted Average Coupon	Weighted Average Rating	Weighted Average Life (WAL) (Years)(1)
CMBS, fair value option	5.6%	D(2)	3.4

(1) The WAL of each security is calculated based on the period of time over which we expect to receive principal cash flows. Expected principal cash flows are based on contractual payments net of expected losses.

(2) Includes \$56.1 million in fair value option CMBS that are not rated. The remaining \$29.6 million in fair value option CMBS have a weighted average rating of CCC-.

*CMBS and RMBS*

The Company classified all of its CMBS and RMBS investments where the fair value option has not been elected as available-for-sale as of September 30, 2013 and December 31, 2012. These CMBS and RMBS are reported at fair value in the balance sheet with changes in fair value recorded in accumulated other comprehensive income (loss).

The tables below summarize various attributes of our investments in available-for-sale CMBS and RMBS where the fair value option has not been elected as of September 30, 2013 and December 31, 2012, (amounts in thousands):

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Unrealized Gains or (Losses) Recognized in  
Accumulated Other Comprehensive Income

September 30, 2013	Purchase Amortized Cost	Credit OTTI	Recorded Amortized Cost	Non-Credit OTTI	Unrealized Gains	Unrealized Losses	Net Fair Value Adjustment	Fair Value
CMBS	\$ 99,081	\$	\$ 99,081	\$	\$ 13,355	\$	\$ 13,355	\$ 112,436
RMBS	273,836	(10,573)	263,263	(34)	56,390	(3,358)	52,998	316,261
Total	\$ 372,917	\$ (10,573)	\$ 362,344	\$ (34)	\$ 69,745	\$ (3,358)	\$ 66,353	\$ 428,697

September 30, 2013	Weighted Average Coupon(1)	Weighted Average Rating	Weighted Average Life ( WAL ) (Years)(2)
CMBS	11.5%	BB+	6.0
RMBS	1.0%	CCC	5.9

(1) Calculated using the one-month LIBOR rate as of September 30, 2013 of 0.17885% for variable rate securities.

(2) Represents the WAL of each respective group of MBS. The WAL of each individual security is calculated as a fraction, the numerator of which is the sum of the timing (in years) of each expected future principal payment multiplied by the balance of the respective payment, and with the denominator equal to the sum of the expected principal payments using the contractually extended maturity dates of the assets. This calculation was made as of September 30, 2013. Assumptions for the calculation of the WAL are adjusted as necessary for changes in projected principal repayments and/or maturity dates of the security.

Unrealized Gains or (Losses) Recognized in  
Accumulated Other Comprehensive Income

December 31, 2012	Purchase Amortized Cost	Credit OTTI	Recorded Amortized Cost	Non-Credit OTTI	Unrealized Gains	Unrealized Losses	Net Fair Value Adjustment	Fair Value
CMBS	\$ 498,064	\$	\$ 498,064	\$	\$ 31,370	\$	\$ 31,370	\$ 529,434
RMBS	293,321	(10,194)	283,127		50,717	(691)	50,026	333,153
Total	\$ 791,385	\$ (10,194)	\$ 781,191	\$	\$ 82,087	\$ (691)	\$ 81,396	\$ 862,587

December 31, 2012	Weighted Average Coupon(1)	Weighted Average Rating	Weighted Average Life ( WAL ) (Years)(3)
CMBS	4.3%	BB+(2)	3.3
RMBS	1.1%	CCC+	5.4

(1) Calculated using the December 31, 2012 one-month LIBOR rate of 0.2087% for floating rate securities.

(2) Approximately 20.4% of the CMBS securities are rated BB+. The remaining 79.6% are securities where the obligors are certain special purpose entities that were formed to hold substantially all of the assets of a worldwide operator of hotels, resorts and timeshare properties; the securities are not rated but the loan-to-value ratio was estimated to be in the range of 39%-44% at December 31, 2012.

(3) Represents the WAL of each respective group of MBS. The WAL of each individual security or loan is calculated as a fraction, the numerator of which is the sum of the timing (in years) of each expected future principal payment multiplied by the balance of the respective payment, and with a denominator equal to the sum of the expected principal payments using the contractually extended maturity dates of the assets. This calculation was made as of December 31, 2012. Assumptions for the calculation of the WAL are adjusted as necessary for changes

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

in projected principal repayments and/or maturity dates of the security.

As of September 30, 2013, 1.5% of the CMBS where we have not elected the fair value option are variable rate. As of December 31, 2012, 79.6% of our CMBS are variable rate and paid interest at LIBOR plus a weighted average spread of 2.3%. As of September 30, 2013, approximately \$275.4 million, or 87.1%, of the RMBS are variable rate and pay interest at LIBOR plus a weighted average spread of 0.37%. As of December 31, 2012, approximately \$281.2 million, or 84.4%, of the RMBS were variable rate and pay interest at LIBOR plus a weighted average spread of 0.38%. We purchased all of the RMBS at a discount that will be accreted into income over the expected remaining life of the security. The majority of the income from this strategy is earned from the accretion of these discounts.

The following table contains a reconciliation of aggregate principal balance to amortized cost for our CMBS and RMBS as of September 30, 2013 and December 31, 2012, excluding CMBS where we have elected the fair value option (amounts in thousands):

	September 30, 2013		December 31, 2012	
	CMBS	RMBS	CMBS	RMBS
Principal balance	\$ 99,081	\$ 452,868	\$ 519,575	\$ 489,218
Accretable yield		(110,265)	(21,511)	(108,486)
Non-accretable difference		(79,340)		(97,605)
Total discount		(189,605)	(21,511)	(206,091)
Amortized cost	\$ 99,081	\$ 263,263	\$ 498,064	\$ 283,127



Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The principal balance of credit deteriorated RMBS was \$350.4 million and \$438.0 million as of September 30, 2013 and December 31, 2012, respectively. Accretible yield related to these securities totaled \$85.5 million and \$93.6 million, as of September 30, 2013 and December 31, 2012, respectively.

The following table discloses the changes to accretible yield and non-accretible difference for our CMBS and RMBS during the three month period ended September 30, 2013, excluding CMBS where we have elected the fair value option (amounts in thousands):

	For the three months ended September 30, 2013					
	Accretible Yield			Non-Accretible Difference		
	CMBS	RMBS		CMBS	RMBS	
Balance as of June 30, 2013	\$	7,081	\$	107,317	\$	\$ 89,306
Accretion of discount		(885)		(5,940)		
Principal write-downs						(1,130)
Purchases						
Sales		(6,196)				
OTTI				52		
Transfer to/from non-accretible difference				8,836		(8,836)
Balance as of September 30, 2013	\$		\$	110,265	\$	\$ 79,340

The following table discloses the changes to accretible yield and non-accretible difference for our CMBS and RMBS during the nine month period ended September 30, 2013, excluding CMBS where we have elected the fair value option (amounts in thousands):

	For the nine months ended September 30, 2013					
	Accretible Yield			Non-Accretible Difference		
	CMBS	RMBS		CMBS	RMBS	
Balance as of December 31, 2012	\$	21,511	\$	108,486	\$	\$ 97,605
Accretion of discount		(5,442)		(17,846)		
Principal write-downs						(2,133)
Purchases				5,738		1,758
Sales		(16,069)		(2,418)		(2,038)
OTTI				453		
Transfer to/from non-accretible difference				15,852		(15,852)
Balance as of September 30, 2013	\$		\$	110,265	\$	\$ 79,340

Subject to certain limitations on durations, we have allocated an amount to invest in RMBS that cannot exceed 10% of our total assets excluding LNR VIEs. We have engaged a third party manager who specializes in RMBS to execute the trading of RMBS, the cost of which was \$0.3 million and \$1.7 million for the three and nine months ended September 30, 2013, respectively, which has been recorded as management fees in the accompanying condensed consolidated statements of operations. These costs for the three and nine months ended September 30, 2012 were \$0.7 million and \$1.5 million, respectively.

The following table presents the gross unrealized losses and estimated fair value of the available-for-sale securities where (i) we have not elected the fair value option, (ii) that were in an unrealized loss position as of September 30, 2013, and (iii) for which OTTI (full or partial) have not been recognized in earnings (amounts in thousands):

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

As of September 30, 2013	Estimated Fair Value		Unrealized Losses	
	Securities with a loss less than 12 months	Securities with a loss greater than 12 months	Securities with a loss less than 12 months	Securities with a loss greater than 12 months
CMBS	\$	\$	\$	\$
RMBS	45,304	1,604	(2,874)	(519)
Total	45,304	\$ 1,604	\$ (2,874)	\$ (519)

As of September 30, 2013, there were 11 securities with unrealized losses. After evaluating each security we determined that the impairments on 2 of these securities, totaling \$86 thousand, were other-than-temporary. Credit losses represented \$52 thousand of this total, which we calculated by comparing (i) the estimated future cash flows of each security discounted at the yield determined as

of the initial acquisition date or, if since revised, as of the last date previously revised, to (ii) our amortized cost basis. We further determined that the remaining security was not other-than-temporarily impaired. We considered a number of factors in reaching this conclusion, including that we did not intend to sell any individual security, it was not considered more likely than not that we would be forced to sell any individual security prior to recovering our amortized cost, and there were no material credit events that would have caused us to otherwise conclude that we would not recover our cost. Significant judgment is used in projecting cash flows for our non-agency RMBS. As a result, actual income and/or impairments could be materially different from what is currently projected and/or reported. For the three months ended September 30, 2012, our aggregate MBS credit losses (as reported in the condensed consolidated statement of operations) were \$0.7 million.

The following table presents the gross unrealized losses and estimated fair value of our securities that were in an unrealized loss position as of December 31, 2012 for which OTTI (full or partial) had not been recognized in earnings (amounts in thousands):

As of December 31, 2012	Estimated Fair Value		Unrealized Losses	
	Securities with a loss less than 12 months	Securities with a loss greater than 12 months	Securities with a loss less than 12 months	Securities with a loss greater than 12 months
CMBS	\$	\$	\$	\$
RMBS	4,096	599	(654)	(37)
Total	\$ 4,096	\$ 599	\$ (654)	\$ (37)

#### *HTM Securities*

In March 2013, we originated a preferred equity interest of \$37.2 million in a limited liability company that owns commercial real estate. The preferred equity interest matures in October 2014. Due to this mandatory redemption feature, we have classified this investment as a debt security in accordance with GAAP, and we expect to hold the investment to its maturity. The preferred equity investment is to receive a monthly return on investment at a rate of 1-Month LIBOR plus a spread of 10.0%.

#### *Equity Securities*

On December 14, 2012, we acquired 9,140,000 ordinary shares (approximately a 4% interest) in Starwood European Real Estate Finance Limited ( SEREF ), a debt fund that is externally managed by an affiliate of our Manager and is listed on the London Stock Exchange, for approximately \$14.7 million. We have elected to report the investment at fair value because the shares are listed on an exchange, which allows us to determine the fair value using a quoted price from an active market, and also due to potential lags in reporting resulting from differences in the respective regulatory requirements. We have not received any distributions from SEREF, and the fair value of the investment remeasured in USD was \$15.0 million as of September 30, 2013.

### **7. Residential Real Estate**

During the second quarter of 2012, we began to purchase single family residential homes and non-performing residential loans. At acquisition, a significant portion of the properties were either vacant or had occupants that were not subject to a lease and/or were not paying rent to the previous owner. Upon acquisition, we began actively preparing the properties to be either rented or sold, as applicable. For the three and nine months ended September 30, 2013, we incurred approximately \$9.7 million and \$31.3 million, respectively, in costs of preparing these properties for their intended use, and such costs were added to our investment basis.

Type	Depreciable Life	Acquisition Cost	Cost Capitalized Subsequent to Acquisition	Accumulated Depreciation	Net Book Value
Building	30 years	\$ 173,554	\$ 19,909	\$ 3,086	\$ 190,377
Land		49,706			49,706
Furniture & Fixtures	5 years	167	616	105	678
Development Assets (1)		291,058	16,203		307,261
		\$ 514,485	\$ 36,728	\$ 3,191	\$ 548,022

(1) Development Assets represent residential properties that are being renovated or otherwise prepared for their intended use, which is either sale or rental. Costs incurred during the development period are capitalized.

#### 8. Investment in Unconsolidated Entities

In connection with our acquisition of LNR, we acquired a 50% interest in a joint venture which holds an investment in a privately-held commercial real estate services provider. We account for our interest in the joint venture under the equity method of accounting. The investment is reflected at a balance of \$55.8 million as of September 30, 2013.

In connection with our acquisition of LNR, we acquired a 50% interest in a venture which holds investments in real estate, real estate-related income-bearing debt instruments and other forms of real estate related income bearing securities consisting of, but not limited to CMBS, B-notes, mezzanine debt and distressed debt products across Europe. The investment, which is accounted for under the equity method, is reflected at a balance of \$23.8 million as of September 30, 2013.

In connection with our acquisition of LNR, we acquired a 50% interest in a venture which originates small balance real estate loans to commercial customers. The investment, which is accounted for under the equity method, is reflected at a balance of \$21.1 million as of September 30, 2013.

In June 2011, we acquired a non-controlling 49% interest in a privately-held limited liability company ( LLC ) for \$25.5 million, which is accounted for under the equity method. In December 2011 we sold 20% of this investment for an amount that approximated our carrying amount. The LLC owns a mezzanine loan participation, and our share of earnings for the three and nine months ended September 30, 2013 was \$0.7 million and \$2.2 million, respectively, which is included in earnings from unconsolidated entities in our condensed consolidated statements of operations. Our share of earnings for the three and nine months ended September 30, 2012 was \$0.6 million and \$1.7 million, respectively. As of September 30, 2013 and December 31, 2012, our carrying value was \$24.0 million and \$24.3 million, respectively.

Prior to 2011, we had committed \$9.7 million to acquire at least a 5% interest in a privately-held limited liability company formed to acquire assets of a commercial real estate debt management and servicing business primarily for the opportunity to participate in debt opportunities arising from the venture's special servicing business (the Participation Right ). As of September 30, 2013, we had funded \$8.0 million of our commitment. As of both September 30, 2013, and December 31, 2012, the cost basis was \$8.0 million, and we recognized \$0.2 million and \$1.3 million of income from distributions during the three and nine months ended September 30, 2013, respectively, related to this investment, which is included in earnings from unconsolidated entities in our condensed consolidated statements of operations. We recognized \$0.2 million and \$1.0 million income from distributions during the three and nine months ended September 30, 2012, respectively, related to this investment.

## 9. Goodwill and Intangible Assets

### *Goodwill*

Goodwill at September 30, 2013 represents the excess of consideration transferred over the fair value of net assets acquired on April 19, 2013 for the acquisition of LNR. The goodwill recognized is attributable to value embedded in LNR's existing platform, which includes an international network of commercial real estate asset managers, work-out specialists, underwriters and administrative support professionals as well as proprietary historical performance data on commercial real estate assets. The tax deductible component of our goodwill as of April 19, 2013 is \$101.7 million and is deductible over 15 years.

### *Servicing Rights Intangibles*

In connection with the LNR acquisition, we identified domestic and European servicing rights that existed at the purchase date, based upon the expected future cash flows of the associated servicing contracts. All of our servicing fees are specified by these Pooling and Servicing Agreements. The table below presents information about our GAAP servicing intangibles for the LNR Stub Period (in thousands). At

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

September 30, 2013, the balance of the domestic servicing intangible is net of \$88.6 million that is eliminated in consolidation pursuant to ASC 810 against VIE assets in connection with our consolidation of securitization VIEs. Before VIE consolidation, the domestic servicing intangible has a balance of \$246.6 million, which represents our economic interest in this asset.

<b>Domestic servicing rights, at fair value</b>		
Fair value at April 19, 2013	\$	156,993
Changes in fair value due to changes in inputs and assumptions		1,030
Fair value at September 30, 2013		158,023
<b>European servicing rights</b>		
Carrying value at April 19, 2013 (fair value)		32,649
Amortization		(4,765)
Foreign exchange gain		1,825
Carrying value at September 30, 2013 (fair value of \$31.4 million)		29,709
<b>Total servicing rights at September 30, 2013</b>	<b>\$</b>	<b>187,732</b>

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The future amortization expense for the European servicing intangible is expected to be as follows (in thousands):

2013 (remainder of)	\$	3,160
2014		12,961
2015		8,808
2016		3,472
2017 and thereafter		1,308
Total	\$	29,709

## 10. Secured Financing Agreements

The following table is a summary of our secured financing agreements in place as of September 30, 2013 (in thousands). Refer to our Form 10-K for additional information regarding our secured financing agreements:

	Facility Type	Revolver	Eligible Assets	Current Maturity	Extended Maturity (a)	Pricing	Pledged Asset Carrying Value	Maximum Facility Size	Carrying Value
<b>Wells Fargo II</b>	Repurchase	Yes	Identified Loans	Aug 2014	Aug 2015	LIBOR + 1.75% to 6%	\$ 842,044	\$ 550,000	\$ 246,810
<b>Wells Fargo III</b>	Repurchase	Yes	Identified RMBS	(c)	N/A	LIBOR + 1.90%	\$ 289,830	\$ 175,000	\$ 72,719
<b>Wells Fargo IV</b>	Repurchase	No	Identified Loans	Dec 2014	Dec 2016	LIBOR + 2.75%	\$ 210,949	\$ 154,935	\$ 154,935
<b>Goldman III</b>			Single Borrower Secured Note						
	Repurchase	No	Note	Sep 2015	N/A	LIBOR + 3.70%	\$ 210,125	\$ 149,989	\$ 149,989
<b>Citibank</b>	Repurchase	Yes	Identified Loans	Mar 2014	Mar 2017	LIBOR + 1.75% to 3.75%	\$ 158,643	\$ 125,000	\$ 100,952
<b>Borrowing Base</b>	Bank Credit Facility	Yes	Identified Loans	Sep 2015	Sep 2017	LIBOR + 3.25% (b)	\$ 591,916	\$ 250,000	
<b>Onewest Bank</b>	Repurchase	No	Identified Loans	Jul 2015	Jul 2017	LIBOR + 3.00%	\$ 124,822	\$ 84,012	\$ 84,012
<b>Conduit I</b>	Repurchase	Yes	Identified Loans	Sep 2014	Sep 2014	LIBOR + 2.20%	\$ 75,234	\$ 250,000	\$ 55,395
<b>Conduit II</b>	Repurchase	Yes	Identified Loans	Nov 2014	Nov 2014	LIBOR + 2.10%	\$ 203,887	\$ 150,000	\$ 149,438
<b>Term Loan</b>	Syndicated Facility	Yes	Specifically Identified Assets	Apr 2020	Apr 2020	LIBOR + 2.75% (b)	\$ 1,726,171	\$ 298,500	\$ 297,794(d)
								Total	\$ 1,312,044

(a) Subject to certain conditions as defined in facility agreement.

(b) Subject to borrower's option to choose alternative benchmark based rates pursuant to the terms of the credit agreement. The Term Loan is also subject to a 75 basis point floor.

(c) The date that is 180 days after the buyer delivers notice to seller, subject to a maximum date of March 13, 2015.

(d) Term loan outstanding balance is net of \$706 thousand in discount amortization.

On April 19, 2013, we assumed two repurchase facilities from LNR. The first is an agreement between Starwood Mortgage Funding I LLC (SMFI), an indirect wholly owned subsidiary, and Goldman Sachs Mortgage Company (the Conduit Repurchase Agreement I). Conduit

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Repurchase Agreement I provides for funding of up to \$250.0 million for the origination of commercial mortgage loans for securitization. This facility is secured by the mortgage loans originated under this facility and accrues interest at one-month LIBOR plus a pricing margin of 2.20%. As of September 30, 2013, \$55.4 million was outstanding under this agreement and the carrying value of the pledged collateral was \$75.2 million. The Company guarantees certain of the obligations of SMF I under the agreement up to a maximum liability of 25% of the then currently outstanding repurchase price of all purchased assets.

The second agreement is between Starwood Mortgage Funding II LLC ( SMF II ), an indirect wholly owned subsidiary and Barclays Bank PLC (the Conduit Repurchase Agreement II ). Conduit Repurchase Agreement II provides for funding of up to \$150.0 million for the origination of commercial mortgage loans for securitization. This facility is secured by the mortgage loans originated under this facility and accrues interest at one-month LIBOR plus a pricing margin of 2.10%. As of September 30, 2013, \$149.4 million was outstanding under this agreement and the carrying value of the pledged collateral was \$203.9 million. The Company guarantees certain of the obligations of SMF II under the agreement up to a maximum liability of 20% of the then currently outstanding repurchase price of all purchased assets.



Also on April 19, 2013, we assumed LNR's senior credit facility. Simultaneously with the acquisition, we repaid the outstanding balance plus accrued interest totaling \$268.9 million, and entered into a new \$300 million term loan facility which is rated BB+/Ba2(S&P/Moody's). The term loan facility has a seven year term maturing in April 2020. Advances under the Term Loan Facility accrue interest at a per annum rate of one-month LIBOR plus a spread of 2.75% with a 0.75% LIBOR floor and an overall borrowing cost of 3.84% per annum. In addition, the fees to obtain the facility were \$7.1 million, which are reflected as other assets.

The following table sets forth our five-year principal repayments schedule for the secured financings, assuming no defaults or expected extensions and excluding the loan transfer secured borrowings (amounts in thousands). Our credit facilities generally require principal to be paid down prior to the facilities' respective maturities if and when we receive principal payments on, or sell, the investment collateral that we have pledged. The amount reflected in each period includes principal repayments on our credit facilities that would be required if (i) we received the repayments that we expect to receive on the investments that have been pledged as collateral under the credit facilities, as applicable, and (ii) if the credit facilities that are expected to have amounts outstanding at their current maturity dates are not extended or if the respective amounts outstanding are not otherwise refinanced:

2013 (remainder of)	\$	239,106
2014		589,295
2015		192,599
2016		3,000
2017 and thereafter (1)		288,750
Total	\$	1,312,750

(1) Principal paydown of the Term Loan in 2020 excludes \$706 thousand in discount amortization.

Secured financing maturities for 2013 primarily relate to \$32.4 million on the OneWest Bank Repurchase Agreement, \$55.4 million on the Conduit Repurchase Agreement I and \$149.4 million on the Conduit Repurchase Agreement II.

As of September 30, 2013 and December 31, 2012, we had approximately \$11.6 million and \$7.8 million, respectively, of capitalized financing costs, net of amortization which is included in other assets on our consolidated balance sheets. For the three and nine months ended September 30, 2013, approximately \$2.1 million and \$7.0 million, respectively, of amortization was included in interest expense on our condensed consolidated statements of operations. For the three and nine months ended September 30, 2012, approximately \$1.5 million and \$3.9 million, respectively, of amortization was included in interest expense on our condensed consolidated statements of operations.

**11. Convertible Senior Notes**

On February 15, 2013, we issued \$600.0 million of 4.55% Convertible Senior Notes due 2018 (the 2018 Notes). The 2018 Notes were sold to the underwriters at a discount of 2.05%, resulting in net proceeds to us of \$587.7 million. On July 3, 2013, we issued \$460.0 million of 4.00% Convertible Senior Notes due 2019 (the 2019 Notes). The 2019 Notes were sold to the underwriters at a discount of 2.125%, resulting in net proceeds to us of \$450.2 million. The following summarizes the unsecured convertible senior notes (collectively, the Convertible Notes) outstanding as of September 30, 2013 (amounts in thousands, except rates):

	Principal Amount	Coupon Rate	Effective Rate (1)	Conversion Rate (2)	Maturity Date	Remaining Period of Amortization
2018 Notes	\$ 600,000	4.55%	6.08%	35.5981	2/15/2018	4.4 years
2019 Notes	\$ 460,000	4.00%	5.37%	37.9896	1/15/2019	5.3 years

As of  
September 30, 2013

Total principal	\$ 1,060,000
Net unamortized discount	(64,928)
Carrying amount of debt components	\$ 995,072
Carrying amount of conversion option equity components recorded in additional paid-in capital	\$ 48,502

(1) Effective rate includes the effects of underwriter purchase discount and the adjustment for the conversion option, the value of which reduced the initial liability and was recorded in additional paid-in-capital.

(2) The conversion rate represents the number of common shares issuable per \$1,000 principal amount of Convertible Notes converted. The initial conversion rate for the 2018 Notes was 35.5391, but was adjusted to 35.5981 in accordance with the applicable indenture because the dividend distributions of \$0.46 per share declared in each of the second and third quarters of 2013 exceeded the initial dividend threshold amount of \$0.44 per share specified in the indenture. No such adjustment was necessary with respect to the 2019 Notes because the initial dividend threshold amount is \$0.46 per share in the applicable indenture. The Company has the option to settle any conversions in cash, common shares or a combination thereof. The if-converted value of the Convertible Notes does not exceed their principal amount at September 30, 2013 since the closing market price of the Company's common stock of \$23.97 per share does not exceed the implicit conversion prices of \$28.09 per share for the 2018 Notes and \$26.32 for the 2019 Notes.

ASC Topic 470-20 requires the liability and equity components of convertible debt instruments that may be settled in cash upon conversion (including partial cash settlement) to be separately accounted for in a manner that reflects the issuer's nonconvertible debt borrowing rate. ASC 470-20 requires that the initial proceeds from the sale of these notes be allocated between a liability component and an equity component in a manner that reflects interest expense at the interest rate of similar nonconvertible debt that could have been issued by the Company at such time. The Company measured the fair value of the debt components of the 2018 Notes and 2019 Notes as of their respective issuance dates based on effective interest rates of 6.08% and 5.37%, respectively. As a result, the Company attributed an aggregate of approximately \$48.5 million of the proceeds to the equity components of the notes, which represents the excess proceeds received over the fair value of the liability components of the notes at the date of issuance. The equity components of the Convertible Notes have been reflected within additional paid-in capital in the condensed consolidated balance sheet as of September 30, 2013. The resulting debt discount is being amortized over the period during which the Convertible Notes are expected to be outstanding (the maturity date) as additional non-cash interest expense. The additional non-cash interest expense attributable to each of the Convertible Notes will increase in subsequent reporting periods through the maturity date as the notes accrete to their par value over the same period. The aggregate contractual interest expense was approximately \$11.4 million and \$21.5 million for the

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

three and nine months ended September 30, 2013, respectively. With respect to the amortization of the discount on the liability components of the Convertible Notes, the Company reported additional non-cash interest expense of approximately \$3.0 and \$5.7 million for the three and nine months ended September 30, 2013, respectively.

Prior to the close of the business day immediately preceding September 1, 2017 for the 2018 Notes and July 15, 2018 for the 2019 Notes, the Convertible Notes will be convertible only upon satisfaction of one or more of the following conditions: (1) the closing market price of the Company's common stock is at least 130% of the conversion price of the respective Convertible Notes for at least 20 out of 30 trading days prior to the end of the preceding fiscal quarter, (2) the trading price of the Convertible Notes was less than 98% of the product of (i) the conversion rate and (ii) the closing price of the Company's common stock during any five consecutive trading day period, (3) the Company issues certain equity instruments at less than the 10-day average closing market price of its common stock or the per-share value of certain distributions exceeds the market price of the Company's common stock by more than 10% or (4) other specified corporate events (significant consolidation, sale, merger, share exchange, fundamental change, etc.).

On or after September 1, 2017 for the 2018 Notes and July 15, 2018 for the 2019 Notes, holders may convert each of their notes at the applicable conversion rate at any time prior to the close of business on the second scheduled trading day immediately preceding the maturity date irrespective of the foregoing conditions.

## **12. Loan Securitization/Sale Activities**

As described below, we regularly sell loans and notes under various strategies. We evaluate such sales as to whether they meet the criteria for treatment as a sale legal isolation, ability of transferee to pledge or exchange the transferred assets without constraint, and transfer of control. Unless otherwise described below, the sales during the three and nine months ended September 30, 2013 met the criteria for sale accounting.

Within LNR, we originate commercial mortgage loans with the intent to sell these mortgage loans to SPEs for the purposes of securitization. These SPEs then issue CMBS that are collateralized in part by these assets, as well as other assets transferred to the SPE. In certain instances, we retain a subordinated interest in the SPE and serve as special servicer for the SPE. During the three months ended September 30, 2013 and the LNR Stub Period, we sold \$363.7 million and \$814.8 million, respectively, par value of loans held-for-sale from our conduit platform for their fair values of \$375.2 million and \$851.5 million, respectively. During the three months ended September 30, 2013 and the LNR Stub Period, the sale proceeds were used in part to repay \$272.1 million and \$610.4 million, respectively, of the outstanding balance of the repurchase agreements associated with these loans.

Within the Real Estate Investment Lending segment (refer to Note 24), we originate or acquire loans and then subsequently sell a senior portion, which can be represented in various forms including first mortgages, A-Notes and senior participations. Typically, our motivation for entering into these transactions is to effectively create leverage on the subordinated position that we will retain and hold for investment. During the third quarter 2013, we sold \$261.6 million in face amount of first mortgage loans, including a \$100.0 million A-note into securitization. LNR was engaged as the special servicer in the securitization transaction, which represents a form of continuing involvement that we concluded was not significant and therefore accounted for the transaction as a sale. During the second quarter 2013, we concurrently sold senior participations in two separate B-Notes, which generated \$95.0 million in aggregate proceeds. We retained the subordinated interests and therefore accounted for the sales as secured borrowings as required by GAAP. In addition, we sold first mortgages in May and June where we held and retained mezzanine loans. These sales generated \$52.9 million in total proceeds. During the three months ended March 31, 2013, a related party venture that we consolidate (refer to Note 11) sold its first mortgage loan to independent third parties. We immediately thereafter purchased a pari-passu participation in the loan such that our economic interest in the loan was effectively unchanged. We did not recognize any gain on sale from these transactions given that we held the same economic interest in the first mortgage loan after they were consummated.

## **13. Derivatives and Hedging Activity**

### ***Risk Management Objective of Using Derivatives***

We are exposed to certain risk arising from both our business operations and economic conditions. Refer to our consolidated financial statements and notes thereto included in our Form 10-K for further discussion of our risk management objectives and policies.

### ***Cash Flow Hedges of Forecasted Interest Payments***

In connection with our repurchase agreements, we have entered into eight outstanding interest rate swaps that have been designated as cash flow hedges of the interest rate risk associated with forecasted interest payments. As of September 30, 2013, the aggregate notional of our interest rate swaps designated as cash flow hedges of interest rate risk totaled \$183.4 million. Under these agreements, we will pay fixed monthly coupons at a fixed rates ranging from 0.557% to 2.228% of the notional amount to the counterparty and receive floating rate LIBOR. Our interest rate swaps designated as cash flow hedges of interest rate risk have maturities ranging from May 2014 to May 2021.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive income and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the three and nine months ended September 30, 2013 and 2012 we did not recognize any hedge ineffectiveness in earnings.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the associated variable-rate debt. Over the next twelve months, we estimate that an additional \$1.4 million will be reclassified as an increase to interest expense. We are hedging our exposure to the variability in future cash flows for forecasted transactions over a maximum period of 93 months.

**Non-designated Hedges**

Derivatives not designated as hedges are derivatives that do not meet the criteria for hedge accounting under GAAP or for which we have not elected to designate as hedges. Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in gain (loss) on derivative financial instruments in the consolidated statements of operations.

During the three months ended September 30, 2013, we entered into 14 forward contracts whereby we agree to sell an amount of GBP or EUR for agreed upon amount of USD at various dates from October 2013 through March 2016. These forward contracts were executed to economically fix the USD amounts of foreign denominated cash flows expected to be received by us related to foreign denominated loan investments.

As of September 30, 2013, we had 45 foreign exchange forward derivatives to sell GBP with a total notional amount of GBP 198.3 million, one foreign exchange forward derivative to buy GBP with a total notional amount of GBP 64.1 million and 20 foreign exchange forward derivatives to sell EUR with a total notional of EUR 132.4 million that were not designated as hedges in qualifying hedging relationships.

The LNR conduit platform uses interest rate and credit index instruments to manage exposures related to commercial mortgage loans held-for-sale. As of September 30, 2013, there were 34 interest rate swaps where the Company is paying fixed rates, with maturities ranging from 3 to 10 years and a total notional amount of \$239.1 million. As of September 30, 2013, there were four credit index instruments with a total notional amount of \$50.0 million.

The table below presents the fair value of our derivative financial instruments as well as their classification on the balance sheet as of September 30, 2013 and December 31, 2012 (amounts in thousands):

**Tabular Disclosure of Fair Values of Derivative Instruments**

	Derivatives in an Asset Position				Derivatives in a Liability Position			
	As of September 30, 2013		As of December 31, 2012		As of September 30, 2013		As of December 31, 2012	
	Balance Sheet	Fair Value	Balance Sheet	Fair Value	Balance Sheet	Fair Value	Balance Sheet	Fair Value
	Location		Location		Location		Location	
<b>Derivatives designated as hedging instruments:</b>								
Interest rate swaps	Derivative Assets	\$ 96	Derivative Assets	\$	Derivative Liabilities	\$ 1,084	Derivative Liabilities	\$ 2,571
Total derivatives designated as hedging instruments		96				1,084		2,571

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

**Derivatives not designated as hedging instruments:**

Interest rate swaps	Derivative Assets	3,243	Derivative Assets	4,892	Derivative Liabilities	6,186	Derivative Liabilities	1,772
Foreign exchange contracts	Derivative Assets	3,243	N/A	4,335	Derivative Liabilities	24,982	Derivative Liabilities	23,427
Credit index instruments	Derivative Assets	2,931	N/A		Derivative Liabilities		N/A	
Total derivatives not designated as hedging instruments		9,417		9,227		31,168		25,199
Total derivatives		\$ 9,513		\$ 9,227		\$ 32,252		\$ 27,770

Cash flow hedges impact for the three months ended September 30, 2013:

Derivative type for cash flow hedge	Amount of Loss recognized in OCI on derivative (effective portion)	Location of loss reclassified from accumulated OCI into income (effective portion)	Amount of loss reclassified from accumulated OCI into income (effective portion)	Location of loss recognized in income on derivative (ineffective portion)	Amount of loss recognized in income on derivative (ineffective portion)
Interest Rate	\$ 594	Interest Expense	\$ 397	Interest Expense	\$

Cash flow hedges impact for the three months ended September 30, 2012:

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Derivative type for cash flow hedge	Amount of loss recognized in OCI on derivative (effective portion)	Location of loss reclassified from accumulated OCI into income (effective portion)	Amount of loss reclassified from accumulated OCI into income (effective portion)	Location of gain recognized in income on derivative (ineffective portion)	Amount of gain recognized in income on derivative (ineffective portion)
Interest Rate	\$ 1,072	Interest Expense	\$ 661	Interest Expense	\$

Cash flow hedges impact for the nine months ended September 30, 2013:

Derivative type for cash flow hedge	Amount of Gain recognized in OCI on derivative (effective portion)	Location of loss reclassified from accumulated OCI into income (effective portion)	Amount of loss reclassified from accumulated OCI into income (effective portion)	Location of loss recognized in income on derivative (ineffective portion)	Amount of loss recognized in income on derivative (ineffective portion)
Interest Rate	\$ 332	Interest Expense	\$ 1,251	Interest Expense	\$

Cash flow hedges impact for the nine months ended September 30, 2012:

Derivative type for cash flow hedge	Amount of loss recognized in OCI on derivative (effective portion)	Location of loss reclassified from accumulated OCI into income (effective portion)	Amount of loss reclassified from accumulated OCI into income (effective portion)	Location of gain recognized in income on derivative (ineffective portion)	Amount of gain recognized in income on derivative (ineffective portion)
Interest Rate	\$ 3,534	Interest Expense	\$ 1,911	Interest Expense	\$

Non-Designated derivatives impact for the three months ended September 30, 2013 and 2012:

Derivatives Not Designated as Hedging Instruments	Location of Gain/(Loss) Recognized in Income on Derivative	Amount of Gain/(Loss) Recognized in Income on Derivative	
		2013	2012
Interest Rate Swaps	Gain (loss) on derivative financial instruments	\$ (4,261)	\$ (51)
Foreign Exchange Contracts	Gain (loss) on derivative financial instruments	(17,459)	(7,510)
Credit Index Instruments	Gain (loss) on derivative financial instruments	(731)	
		\$ (22,451)	\$ (7,561)

Non-Designated derivatives impact for the nine months ended September 30, 2013 and 2012:

Derivatives Not Designated as Hedging Instruments	Location of Gain/(Loss) Recognized in Income on Derivative	Amount of Gain/(Loss) Recognized in Income on Derivative	
		2013	2012
Interest Rate Swaps		\$ 2,752	\$ 608



Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

	Gain (loss) on derivative financial instruments			
Foreign Exchange Contracts	Gain (loss) on derivative financial instruments	(2,692)		(10,392)
Credit Index Instruments	Gain (loss) on derivative financial instruments	(125)		
		\$ (65)	\$	(9,784)

***Credit-risk-related Contingent Features***

We have entered into agreements with certain of our derivative counterparties that contain provisions where if we were to default on any of our indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, we may also be declared in default on our derivative obligations. We also have certain agreements that contain provisions where if our ratio of principal amount of indebtedness to total assets at any time exceeds 75%, then we could be declared in default of our derivative obligations.

As of September 30, 2013, the fair value of derivatives in a liability position was \$32.3 million. As of September 30, 2013, we had posted collateral of \$14.6 million related to our derivative financial instruments.

**14. Offsetting Assets and Liabilities**

In accordance with Accounting Standards Update ( ASU ) No. 2011-11 and ASU No. 2013-01, we are disclosing the following information to enable users of our financial statements to understand the potential effect of netting arrangements on our financial position for recognized assets and liabilities within the scope of these standards, which for us are derivative assets and liabilities as well as repurchase agreement liabilities (amounts in thousands):

As of September 30, 2013 Description	(i) Gross Amounts of Recognized Assets	(ii) Gross Amounts Offset in the Statement of Financial Position	(iii) = (i) - (ii) Net Amounts of Assets Presented in the Statement of Financial Position	(iv) Gross Amounts Not Offset in the Statement of Financial Position Cash Financial Instruments	Collateral Received	(v) = (iii) - (iv) Net Amount
Derivatives	\$ 9,513	\$	\$ 9,513	\$ 6,269	\$ 2,080	\$ 1,164
Total	\$ 9,513	\$	\$ 9,513	\$ 6,269	\$ 2,080	\$ 1,164

As of September 30, 2013 Description	(i) Gross Amounts of Recognized Liabilities	(ii) Gross Amounts Offset in the Statement of Financial Position	(iii) = (i) - (ii) Net Amounts of Assets Presented in the Statement of Financial Position	(iv) Gross Amounts Not Offset in the Statement of Financial Position Cash Financial Instruments	Collateral Pledged	(v) = (iii) - (iv) Net Amount
Derivatives	\$ 32,252	\$	\$ 32,252	\$ 6,269	\$ 2,239	\$ 23,744
Secured financing facilities (1)	1,014,250		1,014,250	1,014,250		
Total	\$ 1,046,502	\$	\$ 1,046,502	\$ 1,020,519	\$ 2,239	\$ 23,744

(1) The fair value of assets pledged against the Company's repurchase agreements was \$2,115.5 million at September 30, 2013.

With regard to the repurchase agreement liabilities above, the actual fair values and carrying values (if carried at amortized cost) exceed the respective liabilities. However, the amount required to be disclosed as offsetting collateral is limited to the repurchase agreement liability.

As of December 31, 2012 Description	(i) Gross Amounts of Recognized Assets	(ii) Gross Amounts Offset in the Statement of Financial Position	(iii) = (i) - (ii) Net Amounts of Assets Presented in the Statement of Financial Position	(iv) Gross Amounts Not Offset in the Statement of Financial Position Cash Financial Instruments	Collateral Received	(v) = (iii) - (iv) Net Amount
Derivatives	\$ 9,227	\$	\$ 9,227	\$ 4,335	\$ 2,989	\$ 1,903
Total	\$ 9,227	\$	\$ 9,227	\$ 4,335	\$ 2,989	\$ 1,903

(ii)

(iv)

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

As of December 31, 2012 Description	(i) Gross Amounts of Recognized Liabilities	Gross Amounts Offset in the Statement of Financial Position	(iii) = (i) - (ii) Net Amounts of Assets Presented in the Statement of Financial Position	Gross Amounts Not Offset in the Statement of Financial Position Financial Instruments	Cash Collateral Pledged	(v) = (iii) - (iv) Net Amount
Derivatives	\$ 27,770	\$	\$ 27,770	\$ 4,335	\$	\$ 23,435
Secured financing facilities (1)	1,305,812		1,305,812	1,305,812		
Total	\$ 1,333,582	\$	\$ 1,333,582	\$ 1,310,147	\$	\$ 23,435

With regard to the repurchase agreement liabilities above, the actual fair values and carrying values (if carried at amortized cost) exceed the respective liabilities. However, the amount required to be disclosed as offsetting collateral is limited to the repurchase agreement liability.

---

(1) The fair value of assets pledged against the Company's repurchase agreements was \$2,502.9 million at December 31, 2012.

## 15. Variable Interest Entities

### *Investment Securities*

As discussed in Note 2, we evaluate all of our investments and other interests in entities for consolidation, including our investments in CMBS and our retained interests in securitization transactions we initiated, all of which are generally considered to be variable interests in VIEs.

The VIEs consolidated in accordance with ASC 810 are structured as pass through entities that receive principal and interest on the underlying collateral and distribute those payments to the certificate holders. The assets and other instruments held by these securitization entities are restricted and can only be used to fulfill the obligations of the entity. Additionally, the obligations of the securitization entities do not have any recourse to the general credit of any other consolidated entities, nor to us as the primary beneficiary. The SPE liabilities initially represent investment securities on our balance sheet (pre-consolidation). Upon consolidation of these VIEs, our associated investment securities and any associated components of equity, such as unrealized holding gains or losses or OTTI are eliminated, as is the interest income and any impairment losses related to those securities. Similarly, the fees we earn in our roles as special servicer of the bonds issued by the consolidated VIEs or as collateral administrator of the consolidated VIEs are also eliminated. Finally, an allocable portion of the identified servicing intangible associated with the eliminated fee streams is eliminated in consolidation.

### *VIEs in which we are the Primary Beneficiary*

The inclusion of the assets and liabilities of VIEs in which we are deemed the primary beneficiary has no economic effect on us. Our exposure to the obligations of VIEs is generally limited to our investment in these entities. We are not obligated to provide, nor have we provided, any financial support for any of these consolidated structures.

### *VIEs in which we are not the Primary Beneficiary*

In certain instances, we hold a variable interest in a VIE in the form of CMBS, but either (i) we are not appointed, or do not serve as, special servicer or (ii) an unrelated third party has the rights to unilaterally remove us as special servicer. In these instances, we do not have the power to direct activities that most significantly impact the trust's economic performance. In other cases, the variable interest we hold does not obligate us to absorb losses or provide us with the right to receive benefits from the VIE which could potentially be significant. For these structures, we are not deemed to be the primary beneficiary of the VIE, and we do not consolidate these VIEs.

Two of our CDO structures are currently in default, which pursuant to the underlying indentures, changes the rights of the variable interest holders. Upon default of a CDO, the trustee or senior note holders are allowed to exercise certain rights, including liquidation of the collateral, which at that time, is the activity which would most significantly impact the CDO's economic performance. Further, when the CDO is in default, the collateral administrator no longer has the option to purchase securities from the CDO. In cases where the CDO is in default and we do not have the ability to exercise rights which would most significantly impact the CDO's economic performance, we do not consolidate the VIE. As of September 30, 2013, neither of these CDO structures was consolidated.

As noted above, we are not obligated to provide, nor have we provided, any financial support for any of our securitization SPEs, whether or not we are deemed to be the primary beneficiary. As such, the risk associated with our involvement in these VIEs is limited to the carrying value of our investment in the entity. As of September 30, 2013, our maximum risk of loss related to VIEs in which we were not the primary beneficiary was \$85.7 million on a fair value basis.

As of September 30, 2013, the securitization SPEs which we do not consolidate have debt obligations to beneficial interest holders with unpaid principal balances of \$142.4 billion. The corresponding assets are comprised primarily of commercial mortgage loans with unpaid principal balances corresponding to the amounts of the outstanding debt obligations.

## **16. Related-Party Transactions**

### *Management Agreement*

We entered into a Management Agreement with our Manager upon closing of our IPO, which provides for an initial term of three years with automatic one-year extensions thereafter unless terminated as described below. Under the Management Agreement,

our Manager, subject to the oversight of our board of directors, is required to manage our day-to-day activities, for which our Manager receives a base management fee and is eligible for an incentive fee and stock awards. Our Manager is also entitled to charge us for certain expenses incurred on our behalf, as described below. Refer to our consolidated financial statements and notes thereto included in our Form 10-K for further discussion of this agreement.

*Base Management Fee.* For the three and nine months ended September 30, 2013, approximately \$13.5 million and \$35.9 million, respectively, was incurred for base management fees. For the three and nine months ended September 30, 2012, approximately \$8.5 million and \$23.3 million, respectively, was incurred for base management fees. Management fee payable as of September 30, 2013 and December 31, 2012 was \$13.5 million and \$0, respectively.

*Incentive Fee.* For the three and nine months ended September 30, 2013, approximately \$4.8 million and \$4.8 million, respectively, was incurred in incentive fees. For the three and nine months ended September 30, 2012, \$2.1 million and \$7.5 million, respectively, were incurred in incentive fees. During the quarter ended September 30, 2012, we paid the Manager \$2.3 million of the incentive fee earned, 50% in cash and the remaining 50% in stock through the issuance of 50,203 shares of common stock at a price of \$22.61 per share. Incentive fee payable as of September 30, 2013 and December 31, 2012 was \$4.8 million and \$0.7 million, respectively.

*Expense Reimbursement.* For the three and nine months ended September 30, 2013, approximately \$1.8 million and \$6.3 million was incurred, respectively, for executive compensation and other reimbursable expenses of which approximately \$1.1 million and \$1.1 million was payable as of September 30, 2013 and December 31, 2012, respectively. For the three and nine months ended September 30, 2012, approximately \$1.7 million and \$4.6 million was incurred, respectively, for executive compensation and other reimbursable expenses.

#### ***Loan Investments***

On October 16, 2012, we co-originated \$475.0 million in financing for the acquisition and redevelopment of a 10 story retail building located at 701 Seventh Avenue in the Times Square area of Manhattan through a joint venture with Starwood Distressed Opportunity Fund IX ( Fund IX ), an affiliate of our Manager. The financing consists of a fully funded \$237.5 million first mortgage loan and a \$237.5 million mezzanine loan, of which \$137.5 million was funded at close. The remaining \$100.0 million will be funded upon reaching certain milestones during the transformation of the property. On October 22, 2012, the joint venture sold a 25% participation in both the first mortgage and mezzanine loan to Vornado Realty Trust ( Vornado ). Upon settling this sale, the Company, Fund IX, and Vornado interest in the first mortgage and mezzanine loans are 56.25%, 18.75% and 25.0%, respectively, and each party will fund their pro rata share of any future fundings. On March 27, 2013, the joint venture, along with Vornado, sold its interest in the first mortgage to Berkadia Proprietary, LLC. Immediately following the sale of the first mortgage, the Company repurchased a 56.25% participation interest in the same first mortgage loan through a wholly owned subsidiary, resulting in no change in net interest for the Company. The joint venture distributed \$43.9 million from the sale, net of fees, to Fund IX. The joint venture remains the holder of the mezzanine loan.

On April 17, 2013, we purchased two B-notes for \$146.7 million from entities substantially all of whose equity was owned by an affiliate of our Manager. The B-Notes are secured by two Class-A office buildings located in Austin, Texas. On May 17, 2013, we sold senior participation interests in the B-notes to a third party, generating \$95.0 million in aggregate proceeds. We retained the subordinated interests.

On August 12, 2013, we co-originated GBP-denominated first mortgage and mezzanine loans with Starfin Lux S.a.r.l. ( Starfin ), an affiliate of our Manager. The loans are collateralized by a development of a 109 unit retirement community and a 30 key nursing home in Battersea Park, London, England. We and Starfin committed \$11.3 million and \$22.5 million, respectively, in aggregate for the two loans. The first mortgage

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

loan bears interest at 5.02% and the mezzanine loan bears interest at 15.12%, and the loans each have three-year terms.

On September 13, 2013, we co-originated a EUR-denominated first mortgage loan with Starfin. The loan had an initial funding of approximately \$102.3 million (\$53.8 million for us and \$48.5 million for Starfin), and future funding commitments totaling \$24.6 million, of which the Company is committed to fund \$12.9 million and Starfin is committed to fund \$11.7 million. The loan bears interest at three-month EURIBOR plus 7.0% and is secured by a portfolio of approximately 20 retail properties located throughout Finland. The loan matures in October 2016.

### *Related Party Arrangements Resulting from the LNR Acquisition*

As discussed in Note 8, we acquired 50% of a joint venture in connection with our acquisition of LNR. An affiliate of ours, Fund IX, owns the remaining 50% of the venture.

As described in Note 4, in connection with the LNR acquisition, we were required to cash collateralize certain obligations of LNR, including letters of credit and performance obligations. Fund IX funded \$6.2 million of this obligation, but the account is within our name and is thus reflected within our restricted cash balance. We have recognized a corresponding payable to Fund IX of \$6.2 million within related party payable in our condensed consolidated balance sheets as of September 30, 2013.

## 17. Stockholders Equity

The Company's authorized capital stock consists of 100,000,000 shares of preferred stock, \$0.01 par value per share, and 500,000,000 shares of common stock, \$0.01 par value per share.

Our board of directors declared the following dividends in 2013 and 2012:

Ex-Dividend Date	Record Date	Announce Date	Pay Date	Amount	Frequency
9/26/13	9/30/13	8/6/13	10/15/13	\$ 0.46	Quarterly
6/26/13	6/28/13	5/8/13	7/15/13	\$ 0.46	Quarterly
3/26/13	3/28/13	2/27/13	4/15/13	\$ 0.44	Quarterly
12/27/12	12/31/12	12/13/12	1/15/13	\$ 0.10	Special
12/17/12	12/31/12	11/6/12	1/15/13	\$ 0.44	Quarterly
9/26/12	9/28/12	8/3/12	10/15/12	\$ 0.44	Quarterly
6/27/12	6/29/12	5/8/12	7/13/13	\$ 0.44	Quarterly
3/28/12	3/30/12	2/29/12	4/13/12	\$ 0.44	Quarterly

### Equity Incentive Plans

The Company currently maintains the Starwood Property Trust, Inc. Manager Equity Plan (the *Manager Equity Plan*), which provides for the grant of stock options, stock appreciation rights, restricted shares of Common stock, restricted stock units and other equity-based awards, including dividend equivalents, to the Manager. The Company also maintains the Starwood Property Trust, Inc. Equity Plan (the *Equity Plan*), which provides for the same types of equity-based awards to natural persons who provide services to the Company, including employees of the Manager. The maximum number of shares that may be made subject to awards granted under either the Manager Equity Plan or the Equity Plan, determined on a combined basis, was initially 3,112,500 shares. On March 26, 2013, the Company amended, subject to stockholder approval, the Manager Equity Plan (the *Amended Manager Equity Plan*) and the Equity Plan (the *Amended Equity Plan*, and together with the Amended Manager Equity Plan, the *Amended Plans*) to (i) increase the number of shares available under such plans for awards granted on or after January 1, 2013 to 6,000,000 shares of common stock (ii) clarify the prohibitions on the repricing of stock options and stock appreciation rights, and (iii) remove the restriction that no more than an aggregate of 50,000 shares may be subject to awards granted to the Company's chief financial officer and/or compliance officer. On May 2, 2013, the Company's stockholders voted to approve the Amended Plans. Additionally, we have reserved 100,000 shares of common stock for issuance under the Starwood Property Trust, Inc. Non-Executive Director Stock Plan (Non-Executive Director Stock Plan) which provides for the issuance of restricted stock, restricted stock units and other equity-based awards to non-executive directors. To date, we have only granted restricted stock and restricted stock units under the three equity incentive plans. The holders of awards of restricted stock or restricted stock units are entitled to receive dividends or distribution equivalents, which will be payable at such time dividends are paid on our outstanding shares of common stock.

Effective August 19, 2011, we granted each of our four independent directors an additional 2,877 shares of restricted stock, with a total fair value of approximately \$200,000. The grant will vest in one annual installment on the first anniversary of the grant, subject to the director's



## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

continued service. Effective August 19, 2012, we granted each of our four independent directors an additional 2,201 shares of restricted stock, with a total fair value of approximately \$200,000. The grant will vest in one annual installment on the first anniversary of the grant, subject to the director's continued service. Effective September 4, 2013, we granted each of our four directors an additional 2,807 shares of restricted stock, with a total fair value of approximately \$281,000. These grants will vest in one annual installment of the first anniversary of the grant, subject to the director's continued service. For the three months ended September 30, 2013 and 2012, approximately \$47 thousand and \$87 thousand were included in general and administrative expense, respectively, related to the grants. For the nine months ended September 30, 2013 and 2012, approximately \$147 thousand and \$216 thousand were included in general and administrative expense, respectively, related to the grants.

In August 2009, we granted 1,037,500 restricted stock units with a fair value of approximately \$20.8 million at the grant date to our Manager under the Manager Equity Plan. The grant vested ratably in quarterly installments over three years beginning on October 1, 2009, with 86,458 shares vesting each quarter, respectively. In connection with the supplemental equity offering in December 2010, we granted 1,075,000 restricted stock units with a fair value of approximately \$21.8 million at the grant date to our Manager under the Manager Equity Plan. The grant vests ratably in quarterly installments over three years beginning on March 31, 2011, with 89,583 shares vesting each quarter. In May 2012, we granted 30,000 restricted common shares to the Manager under the Manager Equity Plan. In connection with the supplemental equity offering in October 2012, we granted 875,000 restricted stock units with a fair value of approximately \$19.9 million at the grant date to our Manager under the Manager Equity Plan. The grants vest ratably in quarterly installments over three years beginning on December 31, 2012, with 72,917 shares vesting each quarter. For the

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

three months ended September 30, 2013 and September 30, 2012, approximately 162,501 and 178,542 shares have vested, respectively, and approximately \$3.9 million and \$4.1 million has been included in management fees related to these grants, respectively.

In May 2012, we issued 70,220 shares of common stock to our Manager at a price of \$19.76 per share. The shares were issued to our Manager as a part of the incentive compensation due to our Manager under the Management Agreement with respect to the first quarter of 2012.

In March 2013, we issued 13,188 shares of common stock to our Manager at a price of \$27.83 per share. The shares were issued to our Manager as a part of the incentive compensation due to our Manager under the Management Agreement with respect to the fourth quarter of 2012.

In February 2011, we granted 11,082 restricted shares with a fair value of \$250 thousand to an employee under the Equity Plan. The award vests ratably in quarterly installments over three years beginning on March 31, 2011. In March 2012, we granted 17,500 restricted shares with a fair value of \$368 thousand to employees under the Equity Plan. Of the total award, 12,500 restricted shares vest in quarterly installments over three years beginning on March 31, 2012 and 5,000 shares vest in annual installments over three years beginning on December 31, 2012. In March 2013, we granted 25,000 restricted shares with a fair value of \$694 thousand to an employee under the Equity Plan. The award vests ratably in quarterly installments over three years beginning on March 31, 2013. For the three months ended September 30, 2013 and September 30, 2012, 4,048 and 1,965 shares have vested, respectively, and for the quarters ended September 30, 2013 and September 30, 2012, approximately \$98 thousand and \$52 thousand was included in general and administrative expense related to the grants, respectively.

### Schedule of Non-Vested Share and Share Equivalents

	Restricted Stock Grants to Independent Directors	Restricted Stock Grants to Employees	Restricted Stock Unit and Restricted Stock Grants to Manager	Total
Balance as of June 30, 2013	8,804	32,265	835,417	876,486
Granted	11,228			11,228
Vested	(8,804)	(4,048)	(162,501)	(175,353)
Forfeited				
Balance as of September 30, 2013	11,228	28,217	672,916	712,361

### Vesting Schedule

	Restricted Stock Grants to Independent Directors	Restricted Stock Unit Grants to Employees	Restricted Stock Unit Grants to Manager	Total
2013 (remainder of)		5,715	162,501	168,216
2014	11,228	14,168	291,667	317,063
2015		8,334	218,748	227,082
Total	11,228	28,217	672,916	712,361

### 18. Benefit Plans

*Savings Plan*

In connection with the acquisition of LNR, we assumed LNR's obligation pursuant to the LNR Property Corporation Savings Plan (the "Savings Plan"), which allows employees to participate and make contributions to the Savings Plan. We may also make discretionary matching contributions to the Savings Plan for the benefit of employees. Participants in the plan self-direct both salary deferral and any employer discretionary matching contributions. The Savings Plan offers various investment options for participants to direct their contributions. Matching contributions to the Savings Plan are recorded as general and administrative expense in the condensed consolidated statements of operations. During the LNR Stub Period, matching contributions to the Savings Plan were immaterial.

*Long-Term Incentive Arrangements*

In connection with the LNR acquisition, we also assumed long-term incentive compensation arrangements with certain employees. These arrangements provide for fixed cash payments which vest over three to four year periods and are payable at certain dates within these periods. During the LNR Stub Period, compensation expense associated with these arrangements was immaterial.

*Change in Control Retention Arrangements*

In connection with the LNR acquisition, we assumed certain performance obligations under the LNR Property LLC Change in Control Bonus Plan (the Change in Control Plan). The purpose of the Change in Control Plan was to provide an incentive to certain key employees upon a change in control, as defined in the plan document. Pursuant to the plan document, cash bonus awards are payable to participants as follows: (i) 50% upon a change in control, which was paid by the sellers on April 19, 2013, and (ii) the remaining 50% on the nine-month anniversary of a change in control, or sooner if the employee is terminated without cause. The remaining 50% totaled \$23.1 million at the acquisition date and was pre-funded by the sellers into a Rabbi Trust account. The balance of this account totaled \$19.6 million at September 30, 2013 and is reflected within restricted cash on our condensed consolidated balance sheet (see Note 4). We recognized \$15.8 million in general and administrative expense during the LNR Stub Period with respect to this plan.

**19. Accumulated Other Comprehensive Income**

The changes in accumulated other comprehensive income by component for the three months ended September 30, 2013 are as follows:

	Effective Portion of Cumulative Loss on Cash Flow Hedges	Cumulative Unrealized Gain on Available-for- Sale Securities	Foreign Currency Translation	Total
Beginning balance	\$ (791)	\$ 68,119	\$ (7,043)	\$ 60,285
Other comprehensive (loss) income before reclassifications	(594)	6,821	10,967	17,194
Amounts reclassified from accumulated other comprehensive income	397	(8,589)		(8,192)
Net current period other comprehensive income	(197)	(1,768)	10,967	9,002
Ending balance	\$ (988)	\$ 66,351	\$ 3,924	\$ 69,287

The changes in accumulated other comprehensive income by component for the nine months ended September 30, 2013 are as follows:

	Effective Portion of Cumulative Loss on Cash Flow Hedges	Cumulative Unrealized Gain on Available-for- Sale Securities	Foreign Currency Translation	Total
Beginning balance	\$ (2,571)	\$ 82,246	\$	\$ 79,675
Other comprehensive income before reclassifications	332	7,360	3,924	11,616
Amounts reclassified from accumulated other comprehensive income	1,251	(23,255)		(22,004)
Net current period other comprehensive income	1,583	(15,895)	3,924	(10,388)
Ending balance	\$ (988)	\$ 66,351	\$ 3,924	\$ 69,287

The reclassifications out of accumulated other comprehensive income impacted the statement of operations for the three months ended September 30, 2013 as follows:

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Details about Accumulated Other Comprehensive Income Components	Amounts Reclassified from Accumulated Other Comprehensive Income	Affected Line Item in the Statement of Operations
Losses on cash flow hedges		
Interest rate contracts	\$ 397	Interest expense
Total	397	
Unrealized gains and losses on available for sale securities		
Net realized gain/(loss) on sale of investments	(8,537)	Gain on sale of investments, net
OTTI	(52)	OTTI
Total	(8,589)	
Total reclassifications for the period	\$ (8,192)	

The reclassifications out of accumulated other comprehensive income impacted the statement of operations for the nine months ended September 30, 2013 as follows:

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Details about Accumulated Other Comprehensive Income Components	Amounts Reclassified from Accumulated Other Comprehensive Income	Affected Line Item in the Statement of Operations
Losses on cash flow hedges		
Interest rate contracts	1,251	Interest expense
Total	1,251	
Unrealized gains and losses on available for sale securities		
Net realized gain/(loss) on sale of investments	(22,802)	Gain on sale of investments, net
OTTI	(453)	OTTI
Total	(23,255)	
Total reclassifications for the period	\$ (22,004)	

## 20. Net Income per Share

The following table provides a reconciliation of both net income and the number of common shares used in the computation of basic and diluted income per share. We use the two-class method in calculating both basic and diluted earnings per share as our unvested restricted stock units (refer to Note 17) are participating securities as defined in GAAP (amounts in thousands, except share and per share amounts):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Net income attributable to Starwood Property Trust, Inc.	\$ 89,715	\$ 50,212	\$ 214,239	\$ 144,861
Net income allocated to participating securities	(310)	(275)	(1,133)	(980)
Numerator for basic and diluted net income per share	\$ 89,405	\$ 49,937	\$ 213,106	\$ 143,881
Basic weighted average shares outstanding	171,520,231	116,673,477	156,614,647	107,077,837
Diluted weighted average shares outstanding(1)	172,394,882	117,381,559	157,650,258	107,958,047
Basic income per share	\$ 0.52	\$ 0.43	\$ 1.36	\$ 1.34
Diluted income per share	\$ 0.52	\$ 0.43	\$ 1.36	\$ 1.34

(1) The weighted average number of diluted shares outstanding includes the impact of (i) unvested restricted stock units and restricted stock awards totaling 712,361 and 478,947 as of September 30, 2013 and September 30, 2012, respectively, and (ii) 99,601 and 47,736 shares that were estimated to be issued in connection with the incentive fee payable to the Manager for the quarters ended September 30, 2013 and September 30, 2012, respectively.

As of September 30, 2013, there were 38.8 million potential common shares contingently issuable upon the conversion of the Convertible Notes excluded from the calculation of diluted income per share because the effect would have been anti-dilutive.

## 21. Fair Value of Financial Instruments

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

GAAP establishes a hierarchy of valuation techniques based on the observability of inputs utilized in measuring financial instruments at fair values. GAAP establishes market-based or observable inputs as the preferred source of values, followed by valuation models using management assumptions in the absence of market inputs. The three levels of the hierarchy are described below:

*Level I* Inputs are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date.

*Level II* Inputs (other than quoted prices included in Level I) are either directly or indirectly observable for the asset or liability through correlation with market data at the measurement date and for the duration of the instrument's anticipated life.

*Level III* Inputs reflect management's best estimate of what market participants would use in pricing the asset or liability at the measurement date. Consideration is given to the risk inherent in the valuation technique and the risk inherent in the inputs to the model.

We have implemented valuation control processes to validate the fair value of our financial instruments measured at fair value including those derived from pricing models. These control processes are designed to assure that the values used for financial reporting are based on observable inputs wherever possible. In the event that observable inputs are not available, the control processes are designed to assure that the valuation approach utilized is appropriate and consistently applied and the assumptions are reasonable. Refer to our Form 10-K for further discussion of our valuation control process.

We determine the fair value of our assets and liabilities measured at fair value on a recurring and nonrecurring basis in accordance with the methodology described in our Form 10-K. For those assets and liabilities acquired in connection with our acquisition of LNR, and arising due to other material transactions, and measured at fair value on a recurring or nonrecurring basis, we have determined fair value as follows:

#### *Available-for-sale CMBS*

Available-for-sale CMBS are valued utilizing both observable and unobservable market inputs. These factors include projected future cash flows, ratings, subordination levels, vintage, remaining lives, credit issues, recent trades of similar securities and the spreads used in the prior valuation. We obtain current market spread information where available and use this information in evaluating and validating the market price of all CMBS. Depending upon the significance of the fair value inputs used in determining these fair values, these securities are classified in either Level II or Level III of the fair value hierarchy. CMBS may shift between Level II and Level III of the fair value hierarchy if the significant fair value inputs used to price the CMBS become or cease to be observable.

#### *Derivatives*

The valuation of derivative contracts are determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market based inputs, including interest rate curves, spot and market forward points and implied volatilities. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash payments and the discounted expected variable cash receipts. The variable cash receipts are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

We incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although we have determined that the majority of the inputs used to value our derivatives fall within Level II of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level III inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of September 30, 2013, we have assessed the significance of the impact of the credit valuation adjustments on the overall valuation of our derivative positions and have determined that the credit valuation adjustments are not as significant to the overall valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level II of the fair value hierarchy.



## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

As of January 1, 2013, the Company changed its valuation methodology for over-the-counter ( OTC ) derivatives to discount cash flows based on Overnight Index Swap ( OIS ) rates. Fully collateralized trades are discounted using OIS with no additional economic adjustments to arrive at fair value. Uncollateralized or partially-collateralized trades are also discounted at OIS, but include appropriate economic adjustments for funding costs (i.e., a LIBOR-OIS basis adjustment to approximate uncollateralized cost of funds) and credit risk. The Company is making the changes to better align its inputs, assumptions, and pricing methodologies with those used in its principal market by most dealers and major market participants. The changes in valuation methodology are applied prospectively as a change in accounting estimate and are immaterial to the Company's financial statements.

For credit index instruments acquired in connection with our acquisition of LNR, fair value is determined based on changes in the relevant indices from the date of initiation of the instrument to the reporting date, as these changes determine the amount of any future cash settlement between us and the counterparty. These indices are considered Level II inputs as they are directly observable. We have assessed the significance of the impact of the credit valuation adjustments on the overall valuation of our credit index instruments and have determined that any credit valuation adjustment would not be significant to the overall valuation as the counterparty to these contracts is a highly rated global financial institution. As a result, we have determined that credit index instruments are classified in Level II of the fair value hierarchy.

### *Loans held-for-investment*

The fair value of our loans held-for-investment acquired in connection with our acquisition of LNR is based on the estimated fair value of the underlying real estate, which was determined through a combination of appraisals, discounted future cash

flows and market capitalization rates. Since the most significant of these inputs are unobservable, we have determined that the fair value of these loans in their entirety should be classified in Level III of the fair value hierarchy.

*Loans held-for-sale*

We measure the fair value of our mortgage loans held-for-sale within LNR's conduit platform using a discounted cash flow analysis unless observable market data (i.e. securitized pricing) is available. A discounted cash flow analysis requires management to make estimates regarding future interest rates and credit spreads. The most significant of these inputs relates to credit spreads and is unobservable. Thus, we have determined that the fair values of mortgage loans valued using a discounted cash flow analysis should be classified in Level III of the fair value hierarchy, while mortgage loans valued using securitized pricing should be classified in Level II of the fair value hierarchy. Mortgage loans classified in Level III are transferred to Level II if securitized pricing becomes available.

*Intangible asset Domestic servicing rights*

The fair value of this intangible is determined using discounted cash flow modeling techniques which require management to make estimates regarding future net servicing cash flows, including forecasted loan defeasance, delinquency and anticipated maturity defaults which are calculated assuming a debt yield at which default occurs. Since the most significant of these inputs are unobservable, we have determined that the fair values of these intangibles in their entirety should be classified in Level III of the fair value hierarchy.

*Intangible assets European servicing rights*

The fair value of this intangible was determined using discounted cash flow modeling techniques which require management to make estimates regarding future net servicing cash flows. Since the most significant of these inputs are unobservable, we have determined that the fair values of these intangibles in their entirety should be classified in Level III of the fair value hierarchy.

*Non-performing residential loans*

We estimate the fair value of our non-performing loans by applying an estimated current market discount to the estimated fair value of the underlying residential property collateral.

*Investment in unconsolidated entities*

The fair value of these investments acquired in connection with our acquisition of LNR was determined using discounted expected future cash flows from the ventures. Since these inputs are unobservable, we have determined that the fair values of these investments should be classified in

Level III of the fair value hierarchy at the date of our acquisition of LNR.

*Liabilities of consolidated VIEs*

We utilize several inputs and factors in determining the fair value of VIE liabilities, including future cash flows, market transaction information, ratings, subordination levels, and current market spread and pricing information where available. Quoted market prices are used when this debt trades as an asset. Depending upon the significance of the fair value inputs used in determining these fair values these liabilities are classified in either Level II or Level III of the fair value hierarchy. VIE liabilities may shift between Level II and Level III of the fair value hierarchy if the significant fair value inputs used to price the VIE liabilities become observable or cease to be observable.

*Assets of consolidated VIEs*

The VIEs in which we invest are static; that is, no reinvestment is permitted, and there is no active management of the underlying assets. In determining the fair value of the assets of the VIE, we maximize the use of observable inputs over unobservable inputs. We also acknowledge that our principal market for selling CMBS assets is the securitization market where the market participant is considered to be a CMBS trust or a CDO. This methodology results in the fair value of the assets of a static CMBS trust being equal to the fair value of its liabilities. The individual assets of a VIE are inherently incapable of precise measurement given their illiquid nature and the limitations on available information related to these assets. Because our methodology for valuing these assets does not value the individual assets of a VIE, but rather uses the value of the VIE liabilities as an indicator of the fair value of VIE assets as a whole, we have determined that our valuations of VIE assets in their entirety should be classified in Level III of the fair value hierarchy.

*Secured financing agreements*

The fair value of the secured financing agreements acquired in connection with our acquisition of LNR approximates the carrying value of these instruments due to their short-term nature.

*Convertible senior notes*

The fair value of our convertible senior notes is estimated by discounting the contractual cash flows at the interest rate we estimate such notes would bear if sold in the current market.

*Non-controlling interests*

The fair value of non-controlling interests acquired in connection with our acquisition of LNR are based on the estimated underlying fair value of equity associated with the non-wholly owned consolidated entity. This fair value is determined using a combination of the above techniques, depending upon the exact nature of the assets and liabilities of the entity. Since most of these inputs are unobservable, we have determined that the fair value of non-controlling interests at the date of our acquisition of LNR should be classified in Level III of the fair value hierarchy.

The following table presents our financial instruments carried at fair value on a recurring basis in the consolidated balance sheet by their level in the fair value hierarchy as of September 30, 2013 (amounts in thousands):

	Total	September 30, 2013		
		Level I	Level II	Level III
<b>Financial Assets:</b>				
Loans held-for-sale, fair value option	\$ 279,121	\$	\$	\$ 279,121
RMBS	316,261			316,261
CMBS	198,146			198,146
Domestic servicing rights	158,023			158,023
Equity securities	15,016	15,016		
Derivative assets	9,513		9,513	
VIE assets	97,359,666			97,359,666
<b>Total</b>	<b>\$ 98,335,746</b>	<b>\$ 15,016</b>	<b>\$ 9,513</b>	<b>\$ 98,311,217</b>
<b>Financial Liabilities:</b>				
Derivative liabilities	\$ 32,252	\$	\$ 32,252	\$
VIE liabilities	96,934,006		95,150,366	1,783,640
<b>Total</b>	<b>\$ 96,966,258</b>	<b>\$</b>	<b>\$ 95,182,618</b>	<b>\$ 1,783,640</b>

During the three and nine months ended September 30, 2013, we transferred \$5.1 million and \$117.4 million, respectively, of CMBS investments from Level II to Level III due to a decrease in the observable, relevant market activity.

The changes in financial instruments classified as Level III are as follows for the three months ended September 30, 2013 (amounts in thousands):

Loans Held-for-sale	RMBS	CMBS	Domestic Servicing Rights	VIE assets	VIE liabilities	Total
---------------------	------	------	---------------------------	------------	-----------------	-------

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

<b>Beginning balance, June 30, 2013</b>	\$	171,176	\$	319,655	\$	164,399	\$	159,891	\$	97,284,473	\$	(2,334,660)	\$	95,764,934
Total realized and unrealized (losses) gains:														
Included in earnings:														
Change in fair value		25,856				4,620		(1,868)		(4,283,956)		239,094		(4,016,254)
Impairment				(52)										(52)
Included in other comprehensive income				4,842		474								5,316
Net accretion				5,940										5,940
Purchases / Originations		457,468				23,871								481,339
Sales		(375,204)												(375,204)
Issuances												(8,760)		(8,760)
Cash repayments / receipts		(175)		(14,124)		(163)						(5,041)		(19,503)
Transfers into Level III						5,098						(88,806)		(83,708)
Transfers out of Level III												483,608		483,608
Consolidations of VIEs										4,359,149		(69,075)		4,290,074
Deconsolidations of VIEs						(153)								(153)
<b>Ending balance, as of September 30, 2013</b>	\$	279,121	\$	316,261	\$	198,146	\$	158,023	\$	97,359,666	\$	(1,783,640)	\$	96,527,577
Amount of total (losses) gains included in earnings attributable to assets still held at September 30, 2013	\$	6,011		7,057		5,428		(1,868)		(4,283,956)		239,094		(4,028,234)

The changes in financial instruments classified as Level III are as follows for the nine months ended September 30, 2013 (amounts in thousands):

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

	Loans Held- for-sale	RMBS	CMBS	Domestic Servicing Rights	VIE assets	VIE liabilities	Total
<b>Beginning balance, December 31, 2012</b>	\$	\$ 333,153	\$	\$	\$	\$	\$ 333,153
Acquisition of LNR	256,502		62,432	156,993	90,989,793	(1,994,243)	89,471,477
Total realized and unrealized (losses) gains:							
Included in earnings:							
Change in fair value	26,315	2,129	3,452	1,030	(8,078,597)	333,542	(7,712,129)
Impairment		(453)					(453)
Included in other comprehensive income		2,970	2,382				5,352
Net accretion		17,846					17,846
Purchases / Originations	848,137	20,090	23,910				892,137
Sales	(851,539)	(12,712)	(10,072)				(874,323)
Issuances						(8,760)	(8,760)
Cash repayments / receipts	(294)	(46,762)	(163)			74,694	27,475
Transfers into Level III			117,413			(578,319)	(460,906)
Transfers out of Level III						636,291	636,291
Consolidations of VIEs			(1,208)		15,033,274	(247,706)	14,784,360
Deconsolidations of VIEs					(584,804)	861	(583,943)
<b>Ending balance, as of September 30, 2013</b>	\$ 279,121	\$ 316,261	\$ 198,146	\$ 158,023	\$ 97,359,666	\$ (1,783,640)	\$ 96,527,577
Amount of total (losses) gains included in earnings attributable to assets still held at September 30, 2013	\$ 6,011	21,363	1,854	1,030	(8,078,597)	333,542	\$ (7,714,797)

The following table presents our financial instruments carried at fair value on a recurring basis in the consolidated balance sheet by their level in the fair value hierarchy as of December 31, 2012 (amounts in thousands):

	December 31, 2012			
	Total	Level I	Level II	Level III
Available-for-sale debt securities:				
RMBS	\$ 333,153	\$	\$	\$ 333,153
CMBS	529,434		529,434	
Total available-for-sale debt securities	862,587		529,434	333,153
Available-for-sale equity securities:				
Real estate industry	21,667	21,667		
Total available-for-sale equity securities:	21,667	21,667		
Total investments	884,254	21,667	529,434	333,153
Derivative assets:				
Foreign exchange contracts	\$ 4,335	\$	\$ 4,335	\$
Interest rate contracts	4,892		4,892	
Derivatives liabilities:				
Interest rate contracts	(4,343)		(4,343)	
Foreign exchange contracts	(23,427)		(23,427)	
Total derivatives	(18,543)		(18,543)	
<b>Total</b>	\$ 865,711	\$ 21,667	\$ 510,891	\$ 333,153

The changes in investments classified as Level III are as follows for the three months ended September 30, 2012 (amounts in thousands):

**Fair Value Measurements Using Significant Unobservable Inputs**

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

(Level III)

	Loans held-for-sale, at fair value	MBS available- for-sale, at fair value	Total
<b>Beginning balance, June 30, 2012</b>	\$	\$ 233,456	\$ 233,456
Purchases		95,814	95,814
Originations			
Transfer out			
Sales		(9,425)	(9,425)
Maturities			
Principal amortization		(18,542)	(18,542)
Net decrease in assets		67,847	67,847
Gain (loss) amounts from Level III investments:			
Unrealized (loss) gain on assets		30,575	30,575
Realized gain on assets		730	730
Accretion of discount		5,924	5,924
OTTI		(637)	(637)
Other		5	5
Net gain on assets		36,597	36,597
<b>Ending balance, as of September 30, 2012</b>	\$	\$ 337,900	\$ 337,900

The changes in investments classified as Level III are as follows for the nine months ended September 30, 2012 (amounts in thousands):

**Fair Value Measurements Using Significant Unobservable Inputs**

(Level III)

	Loans held-for-sale, at fair value		MBS available- for-sale, at fair value		Total
<b>Beginning balance, January 1, 2012</b>	\$	128,593	\$	341,734	\$ 470,327
Purchases				203,433	203,433
Originations					
Transfer out				(176,786)	(176,786)
Sales		(132,128)		(26,049)	(158,177)
Maturities					
Principal amortization		(122)		(52,310)	(52,432)
Net decrease in assets		(132,250)		(51,712)	(183,962)
Gain (loss) amounts from Level III investments:					
Unrealized (loss) gain on assets		(5,760)		34,371	28,611
Realized gain on assets		9,417		3,643	13,060
Accretion of discount				12,548	12,548
OTTI				(2,689)	(2,689)
Other				5	5
Net gain on assets		3,657		47,878	51,535
<b>Ending balance, as of September 30, 2012</b>	\$		\$	337,900	\$ 337,900

The following table presents the fair value of our financial instruments, which are classified as Level III, including loans transferred as secured borrowings, not carried at fair value on the condensed consolidated balance sheet (amounts in thousands):

	Carrying Value as of September 30, 2013		Fair Value as of September 30, 2013		Carrying Value as of December 31, 2012		Fair Value as of December 31, 2012	
Financial instruments not carried at fair value:								
Loans held-for-investment and loans transferred as secured borrowings	\$	3,875,852	\$	3,974,875	\$	3,000,335	\$	3,097,089
Loans held-for-sale		66,018		66,813				
Securities, held-to-maturity		37,370		37,600				
European servicing rights		29,709		31,448				
Non-performing residential loans		197,716		203,700		68,883		68,883
Financial Liabilities:								
Secured financing agreements, loan transfer secured borrowings, and loan participation liability	\$	1,493,726	\$	1,493,257	\$	1,393,705	\$	1,397,128
Convertible senior notes		995,072		1,102,300				

The following is quantitative information about significant unobservable inputs in our Level III measurements for those assets and liabilities measured at fair value on a recurring basis (dollar amounts in thousands):





**Quantitative Information about Level III Fair Value Measurements**

	Carrying Value at September 30, 2013	Valuation Technique	Unobservable Input	Range (1)
Loans held-for-sale, fair value option	\$ 279,121	Discounted cash flow	Yield (b) Duration (c)	4.65% - 5.61%
RMBS	316,261	Discounted cash flow	Constant prepayment rate (a) Constant default rate (b) Loss severity (b) Delinquency Rate (c) Servicer Advances (a) Annual Coupon Deterioration (b)  Putback Amount per Projected  Total Collateral Loss (d)	(0.6)%-14.9% 2.0%-13.3% 10%-83%(e) 5%-47% 8%-100% 0.025%-0.18%  0%-9%
CMBS and CMBS, fair value option	198,146	Discounted cash flow	Yield (b) Duration (c)	0% to 767.0% 0 to 10.0 years
Domestic servicing rights	158,023	Discounted cash flow	Debt yield (a) Discount rate (b)	8.75% 15%
VIE assets	97,359,666	Discounted cash flow	Yield (b) Duration (c)	0% to 791.8% 0 to 23.5 years
VIE liabilities	1,783,640	Discounted cash flow	Yield (b) Duration (c)	0% to 791.8% 0 to 23.5 years

(1) The ranges of significant unobservable inputs are represented in percentages and years.

**Sensitivity of the Fair Value to Changes in the Unobservable Inputs**

(a) Significant increase (decrease) in the unobservable input in isolation would result in a significantly higher (lower) fair value measurement.

(b) Significant increase (decrease) in the unobservable input in isolation would result in a significantly lower (higher) fair value measurement.

(c) Significant increase (decrease) in the unobservable input in isolation would result in either a significantly lower or higher (lower or higher) fair value measurement depending on the structural features of the security in question.

(d) Any delay in the Putback Recovery Date leads to a decrease in fair value, for the majority of securities in our RMBS portfolio.

(e) 90% of the portfolio falls within a range of 40%-80%.

## 22. Income Taxes

As described in Note 1, we established several TRSs to house certain operations of the LNR segment. As a result, our income tax provision significantly increased during the LNR Stub Period. Our income tax provision consisted of the following for the three and nine months ended September 30, 2013 and 2012 (in thousands):

	For the three months ended September 30,		For the nine months ended September 30,	
	2013	2012	2013	2012
Current				
Federal	\$ 11,465	\$ 244	21,396	\$ 682
Foreign	1,011		1,581	
State	1,892	57	3,753	158
Total current	14,368	301	26,730	840
Deferred				
Federal	59		122	
Foreign	(716)		(1,181)	
State	10		20	
Total deferred	(647)		(1,039)	
Total income tax provision	\$ 13,721	\$ 301	\$ 25,691	\$ 840

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of the assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred tax assets and liabilities are presented net by tax jurisdiction and are reported in other assets and other liabilities, respectively. At September 30, 2013, our U.S. tax jurisdiction was in a net deferred tax asset position, while our European tax jurisdiction was in a net deferred tax liability position. The following table presents each of these tax jurisdictions and the tax effects of temporary differences on their respective net deferred tax assets and liabilities (in thousands):

	September 30, 2013	December 31, 2012
<b><u>U.S.</u></b>		
<b>Deferred tax asset, net</b>		
Reserves and accruals	\$ 10,595	\$
Domestic intangible assets	(4,844)	
Investment securities and loans	(165)	
Investment in unconsolidated entities	(2,102)	
Deferred income	39	
Other U.S. temporary differences	(287)	
	3,236	
<b><u>Europe</u></b>		
<b>Deferred tax liability, net</b>		
European servicing rights	(7,368)	
Net operating and capital loss carryforwards	9,935	
Valuation allowance	(9,935)	
Other European temporary differences	215	
	(7,153)	
<b>Net deferred tax assets (liabilities)</b>	<b>\$ (3,917)</b>	<b>\$</b>

Based on our assessment, it is more likely than not that the U.S. deferred tax assets will be realized through future taxable income.

The following table is a reconciliation of our federal income tax determined using our statutory federal tax rate to our reported income tax provision for the three and nine months ended September 30, 2013 and 2012 (dollar amounts in thousands):

	Three months ended September 30,		2013		2012		Nine months ended September 30,		2013		2012	
Federal statutory tax rate	\$	36,933	35.0%	\$	17,725	35.0%	\$	85,489	35.0%	\$	51,131	35.0%
REIT and other non-taxable income		(24,886)	(23.6)%		(17,481)	(34.5)%		(62,818)	(25.7)%		(50,449)	(34.5)%
State income taxes		1,902	1.8%		57	0.1%		3,774	1.5%		158	0.1%
Federal benefit of state tax deduction		(666)	(0.6)%					(1,321)	(0.5)%			%
Other		438	0.4%					567	0.2%			%
Effective tax rate	\$	13,721	13.0%	\$	301	0.6%	\$	25,691	10.5%	\$	840	0.6%

### 23. Commitments and Contingencies

As of September 30, 2013, we had future funding commitments on 34 loans totaling \$608.7 million, primarily related to construction projects capital improvements, tenant improvements, and leasing commissions. Generally, funding commitments are subject to certain conditions that must be met, such as minimum debt service coverage ratios or executions of new leases before advances are made to the borrower.

In connection with our acquisition of LNR, we recognized an intangible unfavorable lease liability of \$15.3 million related to an operating lease for LNR's offices in Miami Beach, Florida. This liability is included in accounts payable, accrued expenses and other liabilities and is being amortized over the remaining eight years of the underlying lease term. Amortization of this liability is reflected in depreciation and amortization expense in our condensed consolidated statements of operations. The liability balance was \$14.4 million as of September 30, 2013.

Management is not aware of any other contractual obligations, legal proceedings, or any other contingent obligations incurred in the normal course of business that would have a material adverse effect on our condensed consolidated financial statements.

#### **24. Segment Reporting**

In its operation of the business, management, including our chief operating decision maker, the company's Chief Executive Officer, reviews certain financial information, including segmented internal profit and loss statements prepared on a basis prior to the impact of consolidating VIEs under ASC 810. The segment information within this note is reported on that basis. We have also provided the reconciliation adjustments to the GAAP amounts which appear in the LNR VIEs column.

Prior to the acquisition of LNR, we operated in one reportable business segment. As a result of the LNR acquisition and the expansion of our residential property business, we currently have three reportable business segments:

- Real estate investment lending includes all business activities of Starwood Property Trust, excluding the residential and LNR businesses, which generally represents investments in real estate related loans and securities that are held for investment.
- Single family residential includes the business activities associated with our investments in single-family residential properties and non-performing single-family residential mortgage loans.
- LNR includes all business activities of the acquired LNR business excluding the consolidation of securitization VIEs.

Due to the structure of our business, certain costs incurred by one segment may benefit other segments. Costs that are identifiable are allocated to the segments that benefit so that one segment is not solely burdened by this cost. Allocated costs currently include interest expense related to our consolidated debt (excluding VIEs) and management fees payable to our Manager, both of which represent shared costs. Each allocation is measured differently based on the specific facts and circumstances of the costs being allocated. As we work to integrate LNR into our legacy business, we expect future allocations to include costs relating to services performed by one segment on behalf of other segments.

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

We have recast certain prior period amounts within this note to conform to the way we internally manage and monitor segment performance in the current periods. The table below presents our results of operations for the three months ended September 30, 2013 by business segment (amounts in thousands):

	Real Estate Investment Lending	Single Family Residential	LNR	Subtotal	LNR VIEs	Total
<b>Revenues:</b>						
Interest income from loans	\$ 90,837	\$	\$ 3,208	\$ 94,045	\$	\$ 94,045
Interest income from investment securities	12,301		18,792	31,093	(13,289)	17,804
Servicing fees			59,566	59,566	(23,057)	36,509
Other revenues	116	75	2,229	2,420	(322)	2,098
Rental income		5,080		5,080		5,080
<b>Total revenues</b>	<b>103,254</b>	<b>5,155</b>	<b>83,795</b>	<b>192,204</b>	<b>(36,668)</b>	<b>155,536</b>
<b>Costs and expenses:</b>						
Management fees	15,581	3,310	5,298	24,189	46	24,235
Interest expense	29,866	2,287	4,590	36,743		36,743
General and administrative	3,748	652	43,752	48,152	183	48,335
Business combination costs	342			342		342
Acquisition and investment pursuit costs	742	223	212	1,177		1,177
Residential segment, other operating costs		6,023		6,023		6,023
Depreciation and amortization		1,553	3,435	4,988		4,988
Loan loss allowance	1,160			1,160		1,160
Other expense	59		245	304		304
<b>Total costs and expenses</b>	<b>51,498</b>	<b>14,048</b>	<b>57,532</b>	<b>123,078</b>	<b>229</b>	<b>123,307</b>
<b>Income before other income (loss), income taxes and non-controlling interests</b>	<b>51,756</b>	<b>(8,893)</b>	<b>26,263</b>	<b>69,126</b>	<b>(36,897)</b>	<b>32,229</b>
<b>Other income:</b>						
Income of consolidated VIEs, net					47,963	47,963
Change in fair value of servicing rights			(3,939)	(3,939)	2,072	(1,867)
Change in fair value of investment securities, net	(157)		9,820	9,663	(11,941)	(2,278)
Change in fair value of mortgage loans held-for-sale, net			25,857	25,857		25,857
Earnings from unconsolidated entities	896		4,459	5,355	(778)	4,577
Gain on sale of investments, net	6,184	1,875		8,059		8,059
Loss on derivative financial instruments, net	(17,166)		(5,285)	(22,451)		(22,451)
Foreign currency gain, net	9,555		25	9,580		9,580
OTTI	(52)			(52)		(52)
Other income		3,320	385	3,705		3,705
<b>Total other income (loss)</b>	<b>(740)</b>	<b>5,195</b>	<b>31,322</b>	<b>35,777</b>	<b>37,316</b>	<b>73,093</b>
<b>Income (loss) before income taxes</b>	<b>51,016</b>	<b>(3,698)</b>	<b>57,585</b>	<b>104,903</b>	<b>419</b>	<b>105,322</b>
Income tax provision	619		13,102	13,721		13,721
<b>Net income (loss)</b>	<b>50,397</b>	<b>(3,698)</b>	<b>44,483</b>	<b>91,182</b>	<b>419</b>	<b>91,601</b>
	1,451	16		1,467	419	1,886

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Net income attributable to  
non-controlling interests

**Net income (loss) attributable  
to Starwood Property**

<b>Trust, Inc.</b>	\$	<b>48,946</b>	\$	<b>(3,714)</b>	\$	<b>44,483</b>	\$	<b>89,715</b>	\$	<b>89,715</b>
--------------------	----	---------------	----	----------------	----	---------------	----	---------------	----	---------------



Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The table below presents our results of operations for the three months ended September 30, 2012 by business segment (amounts in thousands):

	Real Estate		
	Investment Lending	Single Family Residential	Total
<b>Revenues:</b>			
Interest income from loans	\$ 56,261	\$	\$ 56,261
Interest income from investment securities	16,585		16,585
Other revenues	64	2	66
Rental income		59	59
<b>Total revenues</b>	<b>72,910</b>	<b>61</b>	<b>72,971</b>
<b>Costs and expenses:</b>			
Management fees	14,563	96	14,659
Interest expense	12,030		12,030
General and administrative	3,084		3,084
Acquisition and investment pursuit costs	465	157	622
Residential segment, other operating costs		327	327
Depreciation and amortization		78	78
<b>Total costs and expenses</b>	<b>30,142</b>	<b>658</b>	<b>30,800</b>
<b>Income before other income (loss), income taxes and non-controlling interests</b>	<b>42,768</b>	<b>(597)</b>	<b>42,171</b>
<b>Other income:</b>			
Earnings from unconsolidated entities	787		787
Gain (loss) on sale of investments, net	9,019	(2)	9,017
Loss on derivative financial instruments, net	(7,561)		(7,561)
Foreign currency gain, net	6,725		6,725
OTTI	(676)		(676)
Other income	180		180
<b>Total other income (loss)</b>	<b>8,474</b>	<b>(2)</b>	<b>8,472</b>
<b>Income (loss) before income taxes</b>	<b>51,242</b>	<b>(599)</b>	<b>50,643</b>
Income tax provision	301		301
<b>Net income (loss)</b>	<b>50,941</b>	<b>(599)</b>	<b>50,342</b>
Net income attributable to non-controlling interests	130		130
<b>Net income (loss) attributable to Starwood Property Trust, Inc.</b>	<b>\$ 50,811</b>	<b>\$ (599)</b>	<b>\$ 50,212</b>

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The table below presents our results of operations for the nine months ended September 30, 2013 by business segment (amounts in thousands):

	Real Estate Investment Lending	Single Family Residential	LNR	Subtotal	LNR VIEs	Total
<b>Revenues:</b>						
Interest income from loans	\$ 231,203	\$	\$ 5,468	\$ 236,671	\$	\$ 236,671
Interest income from investment securities	42,179		30,550	72,729	(20,108)	52,621
Servicing fees			112,426	112,426	(36,782)	75,644
Other revenues	291	180	4,201	4,672	(595)	4,077
Rental income		8,733		8,733		8,733
<b>Total revenues</b>	<b>273,673</b>	<b>8,913</b>	<b>152,645</b>	<b>435,231</b>	<b>(57,485)</b>	<b>377,746</b>
<b>Costs and expenses:</b>						
Management fees	44,504	6,535	7,572	58,611	64	58,675
Interest expense	66,794	3,587	7,297	77,678		77,678
General and administrative	11,401	1,713	84,325	97,439	330	97,769
Business combination costs	17,958			17,958		17,958
Acquisition and investment pursuit costs	1,787	2,105	603	4,495		4,495
Residential segment, other operating costs		10,622		10,622		10,622
Depreciation and amortization		2,981	5,663	8,644		8,644
Loan loss allowance	1,915			1,915		1,915
Other expense	150		383	533		533
<b>Total costs and expenses</b>	<b>144,509</b>	<b>27,543</b>	<b>105,843</b>	<b>277,895</b>	<b>394</b>	<b>278,289</b>
<b>Income (loss) before other income, income taxes and non-controlling interests</b>	<b>129,164</b>	<b>(18,630)</b>	<b>46,802</b>	<b>157,336</b>	<b>(57,879)</b>	<b>99,457</b>
<b>Other income:</b>						
Income of consolidated VIEs, net					79,912	79,912
Change in fair value of servicing rights			2,175	2,175	(1,144)	1,031
Change in fair value of investment securities, net	(83)		16,208	16,125	(19,390)	(3,265)
Change in fair value of mortgage loans held-for-sale, net			26,315	26,315		26,315
Earnings from unconsolidated entities	3,488		8,401	11,889	(974)	10,915
Gain on sale of investments, net	19,690	3,278		22,968		22,968
Gain (loss) on derivative financial instruments, net	(2,939)		2,874	(65)		(65)
Foreign currency gain (loss), net	3,537		(42)	3,495		3,495
OTTI	(453)			(453)		(453)
Other income		3,320	424	3,744		3,744
<b>Total other income</b>	<b>23,240</b>	<b>6,598</b>	<b>56,355</b>	<b>86,193</b>	<b>58,404</b>	<b>144,597</b>
<b>Income (loss) before income taxes</b>	<b>152,404</b>	<b>(12,032)</b>	<b>103,157</b>	<b>243,529</b>	<b>525</b>	<b>244,054</b>
Income tax provision	1,645	12	24,034	25,691		25,691
<b>Net income (loss)</b>	<b>150,759</b>	<b>(12,044)</b>	<b>79,123</b>	<b>217,838</b>	<b>525</b>	<b>218,363</b>
Net income attributable to non-controlling interests	3,599			3,599	525	4,124

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

<b>Net income (loss) attributable to Starwood Property Trust, Inc.</b>	<b>\$</b>	<b>147,160</b>	<b>\$</b>	<b>(12,044)</b>	<b>\$</b>	<b>79,123</b>	<b>\$</b>	<b>214,239</b>	<b>\$</b>	<b>214,239</b>
--	-----------	----------------	-----------	-----------------	-----------	---------------	-----------	----------------	-----------	----------------

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The table below presents our results of operations for the nine months ended September 30, 2012 by business segment (amounts in thousands):

	Real Estate		
	Investment Lending	Single Family Residential	Total
<b>Revenues:</b>			
Interest income from loans	\$ 179,078	\$	\$ 179,078
Interest income from investment securities	40,404		40,404
Other revenues	178	2	180
Rental income		59	59
<b>Total revenues</b>	<b>219,660</b>	<b>61</b>	<b>219,721</b>
<b>Costs and expenses:</b>			
Management fees	42,526	147	42,673
Interest expense	34,345		34,345
General and administrative	8,838		8,838
Acquisition and investment pursuit costs	2,032	705	2,737
Residential segment, other operating costs		327	327
Depreciation and amortization		78	78
<b>Total costs and expenses</b>	<b>87,741</b>	<b>1,257</b>	<b>88,998</b>
<b>Income (loss) before other income (loss), income taxes and non-controlling interests</b>	<b>131,919</b>	<b>(1,196)</b>	<b>130,723</b>
<b>Other income:</b>			
Change in fair value of mortgage loans held-for-sale	(5,760)		(5,760)
Earnings from unconsolidated entities	2,739		2,739
Gain (loss) on sale of investments, net	19,149	(2)	19,147
Loss on derivative financial instruments, net	(9,784)		(9,784)
Foreign currency gain, net	11,222		11,222
OTTI	(2,728)		(2,728)
Other income	530		530
<b>Total other income (loss)</b>	<b>15,368</b>	<b>(2)</b>	<b>15,366</b>
<b>Income (loss) before income taxes</b>	<b>147,287</b>	<b>(1,198)</b>	<b>146,089</b>
Income tax provision	840		840
<b>Net income (loss)</b>	<b>146,447</b>	<b>(1,198)</b>	<b>145,249</b>
Net income attributable to non-controlling interests	388		388
<b>Net income (loss) attributable to Starwood Property Trust, Inc.</b>	<b>\$ 146,059</b>	<b>\$ (1,198)</b>	<b>\$ 144,861</b>

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The table below presents our condensed consolidated balance sheet as of September 30, 2013 by business segment (amounts in thousands):

	Real Estate Investment Lending	Single Family Residential	LNR	Subtotal	LNR VIEs	Total
<b>Assets:</b>						
Cash and cash equivalents	\$ 282,553	\$ 30,089	\$ 223,915	\$ 536,557	\$ 277	\$ 536,834
Restricted cash	38,052	1,836	42,818	82,706		82,706
Loans held-for-investment, net	3,782,479		7,783	3,790,262		3,790,262
Loans held-for-sale	66,018		279,121	345,139		345,139
Loans transferred as secured borrowings	85,590			85,590		85,590
Investment securities	481,082		410,071	891,153	(324,360)	566,793
Intangible assets servicing rights			276,295	276,295	(88,563)	187,732
Residential real estate, net		548,022		548,022		548,022
Non-performing residential loans		197,716		197,716		197,716
Investment in unconsolidated entities	35,413		106,675	142,088	(3,920)	138,168
Goodwill			107,099	107,099		107,099
Derivative assets	6,582		2,931	9,513		9,513
Accrued interest receivable	20,679		273	20,952		20,952
Other assets	41,415	18,882	38,799	99,096	(713)	98,383
VIE assets, at fair value					97,359,666	97,359,666
<b>Total Assets</b>	<b>\$ 4,839,863</b>	<b>\$ 796,545</b>	<b>\$ 1,495,780</b>	<b>\$ 7,132,188</b>	<b>\$ 96,942,387</b>	<b>\$ 104,074,575</b>
<b>Liabilities and Equity</b>						
<b>Liabilities:</b>						
Accounts payable, accrued expenses and other liabilities	\$ 55,953	\$ 10,489	\$ 122,512	\$ 188,954	\$ 218	\$ 189,172
Related-party payable	20,780		6,008	26,788		26,788
Dividends payable	90,130			90,130		90,130
Derivative liabilities	27,082		5,170	32,252		32,252
Secured financing agreements, net	1,107,211		204,833	1,312,044		1,312,044
Convertible senior notes, net	995,072			995,072		995,072
Loan transfer secured borrowings	86,682			86,682		86,682
Loan participation liability	95,000			95,000		95,000
VIE liabilities, at fair value					96,934,006	96,934,006
<b>Total Liabilities</b>	<b>2,477,910</b>	<b>10,489</b>	<b>338,523</b>	<b>2,826,922</b>	<b>96,934,224</b>	<b>99,761,146</b>
Commitments and contingencies						
<b>Equity:</b>						
<b>Starwood Property Trust, Inc. Stockholders</b>						
<b>Equity:</b>						
Preferred stock						
Common stock	1,959			1,959		1,959
Additional paid-in capital	2,320,035	791,817	1,183,206	4,295,058		4,295,058
Treasury stock	(10,642)			(10,642)		(10,642)
Accumulated other comprehensive income	64,955		4,332	69,287		69,287
Accumulated deficit	(47,800)	(7,258)	(30,281)	(85,339)		(85,339)
	2,328,507	784,559	1,157,257	4,270,323		4,270,323

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Total Starwood Property Trust, Inc. Stockholders Equity						
Non-controlling interests in consolidated subsidiaries	33,446	1,497		34,943	8,163	43,106
<b>Total Equity</b>	<b>2,361,953</b>	<b>786,056</b>	<b>1,157,257</b>	<b>4,305,266</b>	<b>8,163</b>	<b>4,313,429</b>
<b>Total Liabilities and Equity</b>	<b>\$ 4,839,863</b>	<b>\$ 796,545</b>	<b>\$ 1,495,780</b>	<b>\$ 7,132,188</b>	<b>\$ 96,942,387</b>	<b>\$ 104,074,575</b>

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The table below presents our condensed consolidated balance sheet as of December 31, 2012 by business segment (amounts in thousands):

	Real Estate Investment		Single Family Residential	Total
	Lending			
<b>Assets:</b>				
Cash and cash equivalents	\$	169,427	\$ 8,244	\$ 177,671
Restricted cash		3,298	131	3,429
Loans held-for-investment, net		2,914,434		2,914,434
Loans held-for-sale				
Loans transferred as secured borrowings		85,901		85,901
Investment securities		884,254		884,254
Intangible assets servicing rights				
Residential real estate, net			99,115	99,115
Non-performing residential loans			68,883	68,883
Investment in unconsolidated entities		32,318		32,318
Goodwill				
Derivative assets		9,227		9,227
Accrued interest receivable		24,120		24,120
Other assets		19,299	5,722	25,021
VIE assets, at fair value				
<b>Total Assets</b>	<b>\$</b>	<b>4,142,278</b>	<b>\$ 182,095</b>	<b>\$ 4,324,373</b>
<b>Liabilities and Equity</b>				
<b>Liabilities:</b>				
Accounts payable, accrued expenses and other liabilities	\$	28,987	1,107	30,094
Related-party payable		1,803		1,803
Dividends payable		73,796		73,796
Derivative liabilities		27,770		27,770
Secured financing agreements, net		1,305,812		1,305,812
Convertible senior notes, net				
Loan transfer secured borrowings		87,893		87,893
VIE liabilities, at fair value				
<b>Total Liabilities</b>		<b>1,526,061</b>	<b>1,107</b>	<b>1,527,168</b>
Commitments and contingencies				
<b>Equity:</b>				
<b>Starwood Property Trust, Inc. Stockholders</b>				
<b>Equity:</b>				
Preferred stock				
Common stock		1,361		1,361
Additional paid-in capital		2,538,860	182,493	2,721,353
Treasury stock		(10,642)		(10,642)
Accumulated other comprehensive income		79,675		79,675
Accumulated deficit		(70,396)	(2,005)	(72,401)
Total Starwood Property Trust, Inc. Stockholders Equity		<b>2,538,858</b>	<b>180,488</b>	<b>2,719,346</b>
Non-controlling interests in consolidated subsidiaries		77,359	500	77,859
<b>Total Equity</b>		<b>2,616,217</b>	<b>180,988</b>	<b>2,797,205</b>
<b>Total Liabilities and Equity</b>	<b>\$</b>	<b>4,142,278</b>	<b>\$ 182,095</b>	<b>\$ 4,324,373</b>

## 25. Subsequent Events

Our significant events subsequent to September 30, 2013 were as follows:

Spin-off of Single Family Residential ( SFR ) Segment

On October 31, 2013, our Board of Directors unanimously approved a spin-off of the SFR segment to our stockholders. The newly-formed real estate investment trust, to be called Starwood Waypoint Residential Trust, will apply to list on the New York Stock Exchange and trade under the ticker symbol SWAY. Upon completion of the spin-off, SWAY will be one of the largest publicly traded investors, owners and operators of U.S. single-family rental homes and non-performing residential mortgage loans ( NPLs ) in the United States.

As part of the spin-off, the Company expects to contribute \$100 million in cash to the anticipated unlevered balance sheet of SWAY to fund its growth and operations. In addition, at the time of the spin-off, SWAY also expects to have a fully committed financing line of credit with initial available borrowing capacity in excess of \$400 million. Together, the available cash and credit facility will provide SWAY with significant financial capacity to support its growth and operating plans.



Starwood Property Trust's stockholders of record at the close of business on January 24, 2014, subject to the completion of the merger of Waypoint with SWAY Management, will receive one common share of SWAY for every five shares of Starwood Property Trust common stock. Notice of the spin-off has been given to holders of Starwood Property Trust's convertible senior notes. Starwood Property Trust expects that the spin-off will be treated for tax purposes as a distribution equal to the value of the distributed SWAY shares. The transaction is expected to close during the first quarter of 2014.

#### Investment Lending Activity

Loans originated within the Real Estate Investment Lending segment subsequent to September 30, 2013 included the following:

- Co-origination, with Starwood European Real Estate Finance, of a £288 million first mortgage loan collateralized by the Heron Tower in London. In conjunction with the loan closing, we obtained a LIBOR-based £210 million collateralized term financing facility, and retained a £60 million junior investment.
- Origination of a \$106.0 million mezzanine loan secured by the Hyatt Regency in New Orleans. Approximately \$84.0 million was funded at close.
- Origination of an \$86.0 million first mortgage secured by 432 multifamily units and 23 ground floor retail units in San Francisco, CA.
- As of September 30, 2013, we owned a \$217.6 million participation in a mezzanine loan that was secured by indirect equity interests in subsidiaries that own substantially all of the assets of a worldwide operator of hotels, resorts, and timeshare properties. In October 2013, the loan was repaid resulting in net proceeds to us of \$63.6 million, after the repayment of a \$140.2 million financing facility secured by this investment.
- Origination of a \$250.0 million preferred equity investment on a 41 property portfolio of single tenant office and industrial buildings comprised of approximately 9.1 million square feet located across the United States.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the information included elsewhere in this Quarterly Report on Form 10-Q and in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012 (the Form 10-K). This description contains forward-looking statements that involve risks and uncertainties. Actual results could differ significantly from the results discussed in the forward-looking statements due to the factors set forth in Risk Factors and elsewhere in this Quarterly Report on Form 10-Q and in the Form 10-K.

### Overview

Starwood Property Trust, Inc. (the Trust together with its subsidiaries, we or the Company) is a Maryland corporation that commenced operations on August 17, 2009 upon the completion of its initial public offering (IPO). From our inception in 2009 through the end of the first quarter of 2013, we had been focused primarily on originating, acquiring, financing and managing commercial mortgage loans and other commercial real estate debt investments, commercial mortgage-backed securities, and other commercial real estate-related debt investments. We have traditionally referred to the following as our target assets:

- Commercial real estate mortgage loans;
- Commercial real estate mortgage-backed securities (CMBS);
- Other commercial real estate-related debt investments;
- Residential mortgage-backed securities (RMBS); and
- Residential real estate owned and residential non-performing mortgage loans.

On April 19, 2013, we acquired the equity of LNR Property, LLC (LNR) and certain of its subsidiaries for an initial agreed upon purchase price of approximately \$859 million, which was reduced for transaction expenses and distributions occurring after September 30, 2012, resulting in cash consideration of approximately \$730 million. Immediately prior to the acquisition, an affiliate of ours acquired the remaining equity comprising LNR's commercial property division for a purchase price of \$194 million. The portion of the LNR business acquired by us includes the following: (i) a servicing business that manages and works out problem assets, (ii) a finance business that is focused on selectively acquiring and managing real estate finance investments, including unrated, investment grade and non-investment grade rated CMBS, subordinated interests of securitization and resecuritization transactions, and high yielding real estate loans; and (iii) a mortgage loan business which originates conduit loans for the primary purpose of selling these loans into securitization transactions. Refer to Note 3 for further discussion.

We may also invest in distressed or non-performing commercial loans and commercial properties subject to net leases. As market conditions change over time, we may adjust our strategy to take advantage of changes in interest rates and credit spreads as well as economic and credit conditions.

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

We elected to be taxed as a real estate investment trust ( REIT ) for U.S. federal income tax purposes, commencing with our initial taxable year ended December 31, 2009. We also operate our business in a manner that will permit us to maintain our exemption from registration under the 1940 Act.

### Subsequent Events

#### Spin-off of Single Family Residential Segment

On October 31, 2013, our Board of Directors unanimously approved a spin-off of the SFR segment to our stockholders. The newly-formed real estate investment trust, to be called Starwood Waypoint Residential Trust, will apply to list on the New York Stock Exchange and trade under the ticker symbol SWAY. Upon completion of the spin-off, SWAY will be one of the largest publicly traded investors, owners and operators of U.S. single-family rental homes and non-performing residential mortgage loans ( NPLs ) in the United States.

Refer to Note 25 in the notes to condensed consolidated financial statements for disclosure regarding significant transactions that occurred subsequent to September 30, 2013.

### Developments During the Third Quarter of 2013

- On July 3, 2013, we issued \$460 million in aggregate principal amount of 4.00% Convertible Senior Notes due 2019 (the Notes ) for total gross proceeds of \$460 million. The underwriters' discount and other offering costs aggregated \$10.2 million, resulting in net proceeds to us of \$450.2 million. The Notes pay interest semiannually at a rate of 4.00% per annum and mature on January 15, 2019. The Notes have an initial conversion rate of 37.9896 per \$1,000 principal amount of the Notes (equivalent to a conversion price of approximately \$26.32 per share of common stock and a conversion premium of approximately 10% based on the closing share price of \$23.93 per share of the Company's common stock on June 27, 2013, the date the offering was priced).
- On September 13, 2013, we issued 25.0 million shares of common stock for total proceeds (net of underwriter's discount) of approximately \$601.0 million. The underwriters had a 30-day option to purchase an additional 3.75 million shares of common stock, which they exercised, resulting in additional proceeds of \$90.15 million.

### Real Estate Investment Lending Segment

- On July 9, 2013 we originated a \$275 million first mortgage loan with \$225 million initially funded and \$50 million of future funding commitments, on the Four Seasons Resort Hualalai. The loan bears interest at 4.45%.
- On July 16, 2013 we refinanced a previously outstanding loan. The recapitalization includes a \$140 million first mortgage loan with an initial funding of \$115 million and future funding commitments of \$25 million. The loan bears



## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

interest at 4.45% and is collateralized by an office/retail building in San Francisco, CA. The loan is split between a \$95 million A-Note, with an initial funding of \$78 million and future funding commitments of \$17 million, and a \$45 million B-Note, with an initial funding of \$37 million and future funding commitments of \$8 million. On July 22, 2013, we sold the A-Note to another lender for proceeds that approximated our carrying amount, thereby effectively creating leverage on the B-Note that we intend to hold for investment.

- On July 23, 2013, we refinanced an existing loan collateralized by a portfolio of hotel properties located throughout the United States. We co-originated the \$285 million new loan with a strategic partner, with each of us holding a 50% pari-passu interest. As a result, our portion of the loan was \$142.5 million. As the outstanding balance on our previous loan was approximately \$161 million, the refinancing resulted in a net cash inflow to us. The new loan is comprised of a \$200 million A-Note that bears interest at LIBOR plus 3.75%, and an \$85 million B-Note that bears interest at LIBOR plus 7.522%. On August 6, 2013, the A-Note was sold into a securitization trust, thereby effectively creating leverage on the B-Note that we intend to hold for investment. The gross proceeds from the sale of our 50% interest approximated our carrying amount, and our share of the offering costs were approximately \$2.2 million.
- On July 30, 2013, we sold the A-Note on an office/retail building located in Manhattan, NY, to another lender for proceeds of \$83.3 million, which approximated our carrying amount. Through the sale we effectively created leverage on the B-Note that we intend to hold for investment.
- On September 6, 2013, we originated a \$67 million first mortgage and a \$78.6 million mezzanine loan, of which \$115.0 million was funded at close, secured by a media campus located in Burbank Studios. The first mortgage and mezzanine loans bear interest at LIBOR plus 3.25% and 10.08%, respectively.
- On September 13, 2013, we co-originated a EUR-denominated first mortgage loan with Starfin Lux S.a.r.l. ( Starfin ), an affiliate of our Manager. The loan had an initial funding of \$102.3 million (\$53.8 million for us and \$48.5 million for Starfin), and future funding commitments totaling \$24.5 million. The loan bears interest at three-month EURIBOR plus 7.0% and is secured by a portfolio of approximately 225 retail properties in Finland.
- On September 16, 2013, we originated a \$102.6 million first mortgage loan and a \$34.2 million mezzanine loan collateralized by eight, two-story office/research and development buildings located on a campus in San Jose, CA. The first mortgage and mezzanine loans bear interest at LIBOR plus 2.25% and 9.45%, respectively. The combined initial funding on the loans was \$112.0 million with \$24.8 million in future funding commitments.
- Also on September 16, 2013, we sold a CMBS position for proceeds of \$206.9 million, resulting in a gain of \$6.4 million. These securities had been pledged under a repurchase agreement, and although we incurred a \$5.1 million prepayment penalty on the early extinguishment of this debt, the security provided a double digit return based upon the price at which we sold relative to our initial acquisition price, and the structure of the financing.
- On September 17, 2013, we originated a \$112.0 million first mortgage loan secured by 844,820 square feet of land, which currently consists of 15 parking lots totaling 2,509 spaces, located in Boston's Seaport District. The sponsors have gained full entitlement and approval for a 22-building master planned development, known as Seaport Square, that includes retail, office, multifamily, hotel and parking components. The loan is divided into a \$67.0 million A-Note and a \$45.0 million B-Note, which bear interest at LIBOR plus 3.25% and 8.83%, respectively.

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The table below presents the investment portfolio of the real estate investment lending segment as of September 30, 2013 (in thousands):

	Carrying Value	Face Amount	% Owned	Financing	Net Investment	Vintage
Loan Originations	\$ 2,807,350	\$ 2,822,393	100%	\$ 413,106	\$ 2,394,244	2009-2013
Loan Acquisitions	1,130,713	1,209,236	100%	323,592	807,121	1989-2013
Total Loans	3,938,063	4,031,629		736,698	3,201,365	
Loan Loss Allowance	(3,976)				(3,976)	
Total Loans, net of allowance	3,934,087	4,031,629		736,698	3,197,389	
CMBS	112,436	99,090	100%		112,436	2012-2013
RMBS	316,261	452,869	100%	72,719	243,542	2003-2007
HTM Securities	37,370	37,600	100%		37,370	2013
Equity Securities	15,016	15,016	100%		15,016	N/A
Investment in unconsolidated entities	35,413	35,413	100%		35,413	N/A
	\$ 4,450,583	\$ 4,671,617		\$ 809,417	\$ 3,641,166	

The investment portfolio of the real estate investment lending segment has the following characteristics based on carrying values:

<b>Collateral Property Type</b>	<b>As of September 30, 2013</b>	<b>As of December 31, 2012</b>
Hospitality	32.8%	45.3%
Office	22.5%	17.6%
Retail	13.8%	15.7%
Residential	7.4%	8.6%
Industrial	2.2%	2.5%
Mixed Use	10.6%	3.5%
Multi-family	1.5%	2.1%
Other	9.2%	4.7%
	100.0%	100.0%

As of September 30, 2013 and December 31, 2012, \$796.0 and \$329.7 million, respectively, of our loans are secured by assets under development, including ground up construction and redevelopment projects. These loans represented 18.1% and 8.5% of real estate investment leading segment's investment portfolio.

<b>Geographic Location</b>	<b>As of September 30, 2013</b>	<b>As of December 31, 2012</b>
West	28.9%	23.9%
North East	25.2%	22.8%
South East	12.8%	16.5%
Mid Atlantic	10.5%	12.7%
Midwest	7.1%	9.2%
International	8.2%	9.2%
South West	7.3%	5.7%
	100.0%	100.0%

LNR Segment

- Named special servicer on two new issue CMBS deals.
- Purchased \$33.4 million of CMBS, including \$20.6 million in new issue B-pieces.
- Originated new conduit loans of \$457.5 million.
- Received proceeds of \$375.2 million from sales of conduit loans.

Single Family Residential Segment

- On August 22, 2013, we purchased a pool of 143 residential non-performing loans for \$20.2 million, which represents a 49.4% discount to the aggregate unpaid principal balance. The underlying single-family homes are located in Florida.
  
- During the quarter ended September 30, 2013, we invested \$183.9 million and \$9.7 million in the acquisition and renovation of single family homes, respectively.



**Developments During the Second Quarter of 2013**

In addition to the LNR acquisition described in the overview above, significant developments during the second quarter of 2013 included the following:

**Real Estate Investment Lending**

- \$350 million 1st Mortgage and Mezzanine loan for The South Tower - Related Companies and Oxford Properties Groups Hudson Yards Project, located on West Side of Manhattan, NY.
- \$158.5 million 1st Mortgage and Mezzanine Loan on The Brill Building - 180,925 square feet 11-story Class B office/retail building located at 1619 Broadway, New York, NY.
- \$31 million 1st Mortgage and Mezzanine Loan for the acquisition of the 336-key Ritz Carlton in San Francisco, CA.
- \$44.8 million partial recourse loan for the acquisition of a matured Senior Loan collateralized by a 95,005 square feet development site originally planned as the Chicago Spire, located in Chicago, IL.

**LNR Segment**

- Named special servicer on three new issue CMBS deals.
- Purchased \$84.1 million of CMBS, including \$76.9 million in new issue B-pieces.
- Originated new conduit loans of \$390.7 million.
- Received proceeds of \$476.5 million from sales of conduit loans.

Single Family Residential Segment

- Invested \$130 million and \$15 million in the acquisition and renovation of residential properties, respectively.
- Purchased \$28.8M (\$65.2M of current face) pool of non-performing loans in April 2013.

Developments During the First Quarter of 2013

- On January 18, 2013, we originated an \$86.0 million first mortgage construction financing for the development of a proposed 31-story tower containing 30 luxury condominium residences and a ground floor retail space. The first mortgage has an interest rate of one-month LIBOR plus a spread of 8.75% with a LIBOR floor of 1.5%.
- On February 15, 2013, we issued \$600.0 million of 4.55% Convertible Senior Notes due 2018. The notes were sold to the underwriters at a discount of 2.05%, resulting in net proceeds to us of \$587.7 million.
- On March 16, 2013, we originated a \$43.1 million first mortgage and mezzanine loan for the financing of a Class B+ office building located in San Francisco, California. The first mortgage was sold on May 1, 2013. The first mortgage has an interest rate of one-month LIBOR plus a spread of 2.0% with a LIBOR floor of 0.2%. The mezzanine loan has an interest rate of one-month LIBOR plus a spread of 8.6% with a LIBOR floor of 0.2%.
- On March 27, 2013, we acquired a portfolio of 833 non-performing residential loans at an aggregate cost of \$104.1 million. At the time of the acquisition, the unpaid principal balance on the loans was \$213.1 million.
- On March 27, 2013, we entered into an agreement to sell, and on April 2, 2013, we closed on the sale of, a CMBS position with aggregate gross proceeds of \$206.4 million (\$66.5 million after repaying the related financing), which generated a gain of approximately \$11.0 million.
- We invested \$106.7 million in 873 residential real estate owned properties throughout the first quarter of 2013.

### **Critical Accounting Policies and Use of Estimates**

Refer to the section of our Form 10-K entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" for a full discussion of our critical accounting policies. Critical accounting policies adopted during the nine months ended September 30, 2013 relate to assets and liabilities acquired in connection with our purchase of LNR and include consolidation, use of the fair value option and accounting for servicing rights, as discussed in Note 2. We utilize significant management judgments and estimates when valuing our servicing rights and assets where we have elected the fair value option.

### **Results of Operations**

We evaluate our results of operations primarily using Core Earnings, which is described below, but also using net income. We have included reconciliations and analysis of Core Earnings and net income, by segment, for the three and nine months ended September 30, 2013 compared to the three and nine months ended September 30, 2012, as well as a cash flow statement for the nine months ended September 30, 2013.

#### *Core Earnings*

Core Earnings is a non-GAAP financial measure. We calculate Core Earnings as GAAP net income (loss) excluding non-cash equity compensation expense, the incentive fee due under our Management Agreement, depreciation and amortization of real estate (to the extent that we own properties), any unrealized gains, losses or other non-cash items recorded in net income for the period, regardless of whether such items are included in other comprehensive income or loss, or in net income. The amount is adjusted to exclude one-time events pursuant to changes in GAAP and certain other non-cash charges as determined by our Manager and approved by a majority of our independent directors.

We believe that Core Earnings provides an additional measure of our core operating performance by eliminating the impact of certain non-cash expenses and facilitating a comparison of our financial results to those of other comparable REITs with fewer or no non-cash charges and comparison of our own operating results from period to period. Our management uses Core Earnings in this way, and also uses Core Earnings to compute the incentive fee due under our Management Agreement. The Company believes that its investors also use Core Earnings or a comparable supplemental performance measure to evaluate and compare the performance of the Company and its peers, and as such, the Company believes that the disclosure of Core Earnings is useful to (and expected by) its investors.

However, the Company cautions that Core Earnings does not represent cash generated from operating activities in accordance with GAAP and should not be considered as an alternative to net income (determined in accordance with GAAP), or an indication of our cash flows from operating activities (determined in accordance with GAAP), a measure of our liquidity, or an indication of funds available to fund our cash needs, including our ability to make cash distributions. In addition, our methodology for calculating Core Earnings may differ from the methodologies employed by other REITs to calculate the same or similar supplemental performance measures, and accordingly, our reported Core Earnings may not be comparable to the Core Earnings reported by other REITs.

The definition of Core Earnings allows management to make adjustments, subject to the approval of a majority of the independent directors, in non-standard situations where such adjustments are considered appropriate in order for Core Earnings to be calculated in a manner consistent with its definition and objective. We encountered this type of situation in connection with the LNR acquisition, which closed on April 19,

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

2013. The LNR acquisition triggered certain cash bonus obligations under the LNR Property LLC Change in Control Bonus Plan (the Change in Control Plan). The purpose of the Change in Control Plan was to provide an incentive to certain key employees in connection with a change in control of the company. Pursuant to the plan document, cash bonus awards are payable to participants as follows: 50% upon a change in control (which occurred April 19, 2013), and the remaining 50% on the nine-month anniversary of a change in control (in this case, January 19, 2014), assuming the participants have not voluntarily terminated their employment or been terminated for cause prior to that date. On the acquisition date, 50% of the cash bonus obligation was paid to the employees and the remaining 50% was funded into an escrow account as required under the Change in Control Plan. While the sellers did not fund these obligations directly, 100% of the bonus amounts were deducted from our purchase price (as specified in the purchase and sale agreement), thereby reducing the cash we paid to the sellers at closing. GAAP requires that we expense the pre-funded 50% portion over the nine-month service period or sooner if the employee is terminated without cause. As a result, we recorded expense related to the Change in Control Plan of \$15.8 million for the period from April 19, 2013 to September 30, 2013 in our consolidated income statement for the nine months ended September 30, 2013 (\$7.3 million for the three months ended September 30, 2013). In addition, we expect to recognize additional expense of approximately \$7.3 million during the

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

period from October 1, 2013 through January 19, 2014. We did not incur these obligations as they were effectively paid by the sellers through the reduction in their sale proceeds. Since we did not pay for these costs, it is appropriate for them to be excluded in the calculation of our Core Earnings.

We present certain information in this MD&A after adjustment for the impacts of Accounting Standards Codification Topic 810, *Consolidation*, ( ASC 810 ) as such standard relates to the consolidation of securitization VIEs. This standard has a significant impact on the presentation of our consolidated financial statements, as discussed in the footnotes herein. We believe these adjustments are necessary in order to more closely reflect the results of operations, cash flows, and financial position of the Company. This information is not only more useful to investors, but it is also used by our lenders in evaluating compliance with our financial statement covenants and by management in evaluating the Company's performance.

Three months ended September 30, 2013 compared to three months ended September 30, 2012

The following table presents our summarized results of operations and reconciliation to Core Earnings for the three months ended September 30, 2013, by business segment (amounts in thousands):

	<b>Real Estate Investment Lending</b>	<b>Single Family Residential</b>	<b>LNR</b>	<b>Total</b>
Revenues	\$ 103,254	\$ 5,155	\$ 83,795	\$ 192,204
Costs and expenses	(51,498)	(14,048)	(57,532)	(123,078)
Other (loss) income	(740)	5,195	31,322	35,777
Income (loss) before income taxes	51,016	(3,698)	57,585	104,903
Income tax provision	619		13,102	13,721
Income attributable to non-controlling interests	1,451	16		1,467
<b>Net income (loss) attributable to Starwood Property Trust, Inc.</b>	<b>48,946</b>	<b>(3,714)</b>	<b>44,483</b>	<b>89,715</b>
<b>Add / (Deduct):</b>				
Non-cash equity compensation expense	4,041			4,041
Management incentive fee	2,766		2,009	4,775
Change in Control Plan			7,291	7,291
Depreciation and amortization		1,552	234	1,786
Loan loss allowance	1,160			1,160
Interest income adjustment for securities	(344)		874	530
(Gains) / losses on:				
Loans held-for-sale			(14,355)	(14,355)
Securities	(715)		(6,162)	(6,877)
Impairment of real estate		78		78
Gain on foreclosure of non-performing loans		(3,320)		(3,320)
Derivatives	17,180		11,086	28,266
Foreign currency	(9,433)			(9,433)
Earnings from unconsolidated entities			(3,241)	(3,241)
U.S. special servicing intangible			3,939	3,939
<b>Core Earnings (Loss)</b>	<b>63,601</b>	<b>(5,404)</b>	<b>46,158</b>	<b>104,355</b>
<b>Core Earnings (Loss) per Weighted Average Diluted Share</b>	<b>\$ 0.37</b>	<b>\$ (0.03)</b>	<b>\$ 0.27</b>	<b>\$ 0.61</b>

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The following table presents our summarized results of operations and reconciliation to Core Earnings for the three months ended September 30, 2012, by business segment (amounts in thousands):

	Real Estate Investment Lending	Single Family Residential	Total
Revenues	\$ 72,910	\$ 61	\$ 72,971
Costs and expenses	(30,447)	(353)	(30,800)
Other income (loss)	8,474	(2)	8,472
Income (loss) before income taxes	50,937	(294)	50,643
Income tax provision	301		301
Income attributable to non-controlling interests	130		130
<b>Net income (loss) attributable to Starwood Property Trust, Inc.</b>	<b>50,506</b>	<b>(294)</b>	<b>50,212</b>
<b>Add (Deduct):</b>			
Non-cash equity compensation expense	4,236		4,236
Management incentive fee	2,101		2,101
Depreciation and amortization		78	78
Interest income adjustment for securities	676		676
(Gains) losses on:			
Derivatives	402		402
Foreign currency	1,107		1,107
<b>Core Earnings</b>	<b>59,028</b>	<b>(216)</b>	<b>58,812</b>
<b>Core Earnings per Weighted Average Diluted Share</b>	<b>\$ 0.50</b>	<b>\$ 0.00</b>	<b>\$ 0.50</b>

Real Estate Investment Lending Segment

This segment generated Core Earnings of \$63.6 million or \$0.37 per share during the three months ended September 30, 2013. The significant matters to note in comparison to the results of the same period prior year are as follows:

- Total investments were significantly higher during the nine months ended September 30, 2013 than in the same period in the prior year. Total investments were \$4.5 billion and \$3.6 billion as of September 30, 2013 and September 30, 2012, respectively, and \$3.9 billion and \$2.8 billion as of December 31, 2012 and 2011, respectively. We financed this increase primarily through a combination of new equity issuances as well as debt financing. As a result, interest income, management fees, interest expense, and general and administrative expense all increased.
- Acquisition and investment pursuit costs increased to \$0.7 million from \$0.5 million during the three months ended September 30, 2013 when compared to the same period in the prior year. This should not be viewed as a trend as these costs will fluctuate between periods depending on the nature and significance of loan and other investment acquisitions being pursued at the time.
- Gains on sales of investments decreased to \$6.2 million from \$9.0 million. While this segment generally does not acquire and originate investments with the intent of generating returns solely from trading activities, it periodically sells its investments. The nature and timing of investment sales will depend upon a variety of factors, including our current outlook and strategy with respect to an investment, other investment opportunities available at the time, and market pricing. As a result, gains (or losses) from sales of our investments have fluctuated over time, and we would expect this variability to continue for the foreseeable future.

Single Family Residential Segment

Since it commenced operations in the second quarter of 2012, the residential real estate and non-performing residential loan segment was focused primarily on acquiring residential real estate and non-performing residential loans, preparing these investments for their intended use, and establishing various investment management agreements with third parties and the partnership agreement that owns and operates the non-performing loans. This segment has operated at a net loss since inception and we expect this to continue, excluding anticipated gains from the liquidation of investments, unless and until the investment portfolio attains a level of stabilization (i.e., the vast majority of residential properties are leased to qualified residents and at sufficient rents) that generates net rental income that surpasses the expenses of growing, operating, and managing the portfolio, as well as engaging the necessary property management companies and partners. The main components of the \$3.7 million net loss during the three months ended were as follows:

- The segment incurred acquisition and investment pursuit expenses of \$0.2 million, which represent the costs incurred in connection with acquiring loans, engaging third party investment managers and forming a partnership, as well as certain costs related to property acquisitions.
- In connection with the operation of our portfolio, we earned rental income and other revenue of approximately \$5.2 million, and incurred management fees of \$3.3 million, which includes the fees and reimbursable expenses incurred with regard to our third party managers as well as an allocation of the management fees that we paid to our Manager. The residential segment incurred other property operating costs of approximately \$6.0 million, and depreciation expense of \$1.6 million.





## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

- Additionally, the segment results include an allocation of management fees paid to the manager and corporate-level interest expense of \$1.7 million and \$2.3 million, respectively.
- The segment also realized approximately \$1.9 million in net gains from the liquidation of investments.
- Depreciation expense of \$1.6 million and is added back and gain on foreclosure of non-performing loans of \$3.3 million is deducted from the \$3.7 million loss to arrive at the Core Loss of \$5.4 million.

### LNR Segment

The LNR segment contributed Core Earnings of \$46.2 million for the quarter. After making adjustments for the calculation of Core Earnings, revenues were \$84.7 million, costs and expenses were \$48.0 million, other income was \$22.6 million and income taxes were \$13.1 million.

Core revenues benefited from strong servicing fees of \$59.6 million, CMBS interest income of \$19.7 million, interest income on our conduit loans of \$3.2 million, and management fees of \$2.2 million. Our U.S. servicing operation earned \$50.9 million in fees during the period while our European servicer earned \$8.7 million. The treatment of CMBS interest income on a GAAP basis is complicated by our application of the ASC 810 consolidation rules. In an attempt to treat these securities similar to the Trust's other investment securities, we compute core interest income pursuant to an effective yield methodology. In doing so, we segregate the portfolio into various categories based on the components of the bonds' cash flows and the volatility related to each of these components. We then accrete interest income on an effective yield basis using the components of cash flows that are reliably estimable. Other minor adjustments are made to reflect management's expectations for other components of the projected cash flow stream.

Included in core costs and expenses were general and administrative expenses ( G&A ) of \$36.8 million, allocated segment management fees and expenses of \$7.0 million and amortization expense of \$2.9 million. G&A was adjusted to exclude our Change in Control Plan expenses of \$7.3 million (see related discussion above). Amortization expense principally represents the amortization of the European special servicing intangible, which reflects the deterioration of this asset as fees are earned.

Core other income includes profit realized upon securitization of loans by our conduit business, gains on sales of CMBS, gains on derivatives that were either effectively terminated or novated, and earnings from unconsolidated entities. Derivatives include instruments which hedge interest rate risk and credit risk on our conduit loans. For GAAP purposes, the loans, CMBS and derivatives are accounted for at fair value, with all changes in fair value (realized or unrealized) recognized in earnings. The adjustments to Core Earnings outlined above are also applied to the GAAP earnings of our unconsolidated entities.

Income taxes principally relate to the operating results of our servicing business and our conduit business, which are held in a TRS.

Nine months ended September 30, 2013 compared to nine months ended September 30, 2012

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The following table presents our summarized results of operations and reconciliation to Core Earnings for the nine months ended September 30, 2013, by business segment (amounts in thousands):

	Real Estate Investment Lending	Single Family Residential	LNR	Total
Revenues	\$ 273,673	\$ 8,913	\$ 152,645	\$ 435,231
Costs and expenses	(144,509)	(27,543)	(105,843)	(277,895)
Other income	23,240	6,598	56,355	86,193
Income (loss) before income taxes	152,404	(12,032)	103,157	243,529
Income tax provision	1,645	12	24,034	25,691
Income attributable to non-controlling interests	3,599			3,599
<b>Net income (Loss) attributable to Starwood Property Trust, Inc.</b>	<b>147,160</b>	<b>(12,044)</b>	<b>79,123</b>	<b>214,239</b>
<b>Add / (Deduct):</b>				
Non-cash equity compensation expense	12,870			12,870
Management incentive fee	2,813		2,009	4,822
Change in Control Plan			15,803	15,803
Depreciation and amortization		2,981	346	3,327
Loan loss allowance	1,915			1,915
Interest income adjustment for securities	(832)		4,680	3,848
(Gains) / losses on:				
Loans			(6,011)	(6,011)
Securities	(463)		(11,410)	(11,873)
Impairment of real estate		536		536
Gain on foreclosure of non-performing loans		(3,320)		(3,320)
Derivatives	1,744		5,049	6,793
Foreign currency	(3,722)			(3,722)
Earnings from unconsolidated entities			(5,614)	(5,614)
U.S. special servicing intangible			(2,175)	(2,175)
<b>Core Earnings (Loss)</b>	<b>\$ 161,485</b>	<b>\$ (11,847)</b>	<b>\$ 81,800</b>	<b>\$ 231,438</b>
<b>Core Earnings (Loss) per Weight Average Diluted Share</b>	<b>\$ 1.03</b>	<b>\$ (0.08)</b>	<b>\$ 0.52</b>	<b>\$ 1.47</b>

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

The following table presents our summarized results of operations and reconciliation to Core Earnings for the nine months ended September 30, 2012, by business segment (amounts in thousands):

	Real Estate Investment Lending	Single Family Residential	Total
Revenues	\$ 219,660	\$ 61	\$ 219,721
Costs and expenses	(87,741)	(1,257)	(88,998)
Other income (loss)	15,368	(2)	15,366
Income (loss) before income taxes	147,287	(1,198)	146,089
Income tax provision	840		840
Income attributable to non-controlling interests	388		388
<b>Net income (loss) attributable to Starwood Property Trust, Inc.</b>	<b>146,059</b>	<b>(1,198)</b>	<b>144,861</b>
<b>Add / (Deduct):</b>			
Non-cash equity compensation expense	12,296		12,296
Management incentive fee	7,487		7,487
Depreciation and amortization		78	78
Interest income adjustment for securities			
(Gains) / losses on:			
Loans	5,760		5,760
Securities	2,623		2,623
Impairment of real estate			
Derivatives	(19,904)		(19,904)
Foreign currency	10,613		10,613
<b>Core Earnings (Loss)</b>	<b>\$ 164,934</b>	<b>\$ (1,120)</b>	<b>\$ 163,814</b>
<b>Core Earnings (Loss) per Weighted Average Diluted Share</b>	<b>\$ 1.53</b>	<b>\$ (0.01)</b>	<b>\$ 1.52</b>

Real Estate Investment Lending

- Investments were significantly higher during the nine months ended September 30, 2013 compared to the same period in the prior year. Total investments were \$4.5 billion and \$3.6 billion as of September 30, 2013 and September 30, 2012, respectively, and \$3.9 billion and \$2.8 billion as of December 31, 2012 and 2011, respectively. We financed this increase through a combination of new equity issuances as well as debt financing. As a result, interest income, management fees, interest expense, and general and administrative expense increased.

- Acquisition and investment pursuit costs decreased to \$1.8 million from \$2.0 million during the nine months ended September 30, 2013 when compared to the same period in the prior year. These costs will fluctuate between periods depending on the nature and significance of loan and other investment acquisitions being pursued at the time.
- Gains on sales of investments increased to \$19.7 million during the nine months ended September 30, 2013 when compared to the same period in the prior year. While this segment generally does not acquire and originate investments with the intent of generating returns solely from trading activities, it periodically sells its investments. The nature and timing of investment sales will depend upon a variety of factors, including our current outlook and strategy with respect to an investment, other investment opportunities available at the time, and market pricing. As a result, gains (or losses) from sales of our investments have fluctuated over time, and we would expect this variability to continue for the foreseeable future.

#### Single Family Residential

Since it commenced operations in the second quarter of 2012, the real estate residential properties and non-performing residential loan segment was focused primarily on acquiring real estate residential properties and non-performing residential loans, preparing these investments for their intended use, and establishing various investment management agreements with third parties and the partnership agreement that owns and operates the non-performing loans. This segment has operated at a net loss since inception and we expect this to continue, excluding anticipated gains from the liquidation of investments, unless and until the investment portfolio attains a level of stabilization (i.e., residential properties are leased to qualified residents and at sufficient rents) that generates net rental income that surpasses the expenses of growing the portfolio and engaging the necessary property management companies and partners. The main components of the \$12.0 million net loss during the nine months ended September 30, 2013 were as follows:

- The segment incurred acquisition and investment pursuit expenses of \$2.1 million, which represent the costs incurred in connection with acquiring loans, engaging third party investment managers and forming a partnership, as well as certain costs related to property acquisitions.
- In connection with the operation of our portfolio, we earned rental income and other revenue of approximately \$8.9 million, and incurred management fees of \$6.5 million, which includes the fees and reimbursable expenses incurred with regard to our third party managers as well as an allocation of the management fees that we paid to our Manager. The residential segment incurred other property operating costs of approximately \$10.6 million, and depreciation expense of \$3.0 million.
- The segment incurred general and administrative expenses of approximately \$1.7 million.
- Additionally, the segment results include an allocation of management fees paid to the manager and corporate-level interest expense of \$3.2 million and \$3.6 million, respectively.
- The segment also realized approximately \$3.3 million in net gains from the liquidation of investments.
- Depreciation expense of \$3.0 million and property impairment charges of \$0.5 million were both added back to the \$12.0 million loss, while the gain on foreclosure of non-performing loans amount of \$3.3 million was deducted to arrive at the Core Loss of \$11.8 million.

#### LNR Segment

The LNR segment contributed Core Earnings of \$81.8 million for the LNR Stub Period. After making adjustments for the calculation of Core Earnings, revenues were \$157.3 million, costs and expenses were \$87.7 million, other income was \$36.2 million and income taxes were \$24.0

million.

Core revenues benefited from strong servicing fees of \$112.4 million, CMBS interest income of \$35.2 million, interest income on our conduit loans of \$5.5 million, and management fees of \$4.2 million. Our U.S. servicing operation earned \$97.6 million during the period while our European servicer earned \$14.8 million. The treatment of CMBS interest income on a GAAP basis is complicated by our application of the ASC 810 consolidation rules. In an attempt to treat these securities similarly to the Trust's other investment securities, we compute core interest income pursuant to an effective yield methodology. In doing so, we segregate the portfolio into various categories based on the components of the bonds' cash flows and the volatility related to each of these components. We then accrete interest income on an effective yield basis using the components of cash flows that are reliably estimable. Other minor adjustments are made to reflect management's expectations for other components of the projected cash flow stream.

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Included in core costs and expenses were G&A of \$69.1 million, allocated segment management fees and expenses of \$11.2 million and amortization expense of \$4.8 million. G&A was adjusted to exclude our Change in Control Plan expenses of \$15.8 million. Amortization expense principally represents the amortization of the European special servicing intangible, which reflects the deterioration of this asset as fees are earned.

Core other income includes profit realized upon securitization of loans by our conduit business, gains on sales of CMBS, gains on derivatives that were either effectively terminated or novated, and earnings from unconsolidated entities. Derivatives include instruments which hedge interest rate risk and credit risk on our conduit loans. For GAAP purposes, the loans, CMBS and derivatives are accounted for at fair value, with all changes in fair value (realized or unrealized) recognized in earnings. The adjustments to Core Earnings outlined above are also applied to the GAAP earnings of our unconsolidated entities.

Income taxes principally relate to the operating results of our servicing business and our conduit business, which are held in a TRS.

### Cash Flows

The following table presents our summarized cash flows for the nine months ended September 30, 2013 on both a GAAP basis and a basis which excludes the impacts of VIE consolidation and other minor adjustments (amounts in thousands):

	GAAP	VIE Adjustments	Excluding LNR VIEs
<b>Net cash used in operating activities</b>	\$ (275,142)	\$ 89	\$ (275,053)
<b>Cash Flows from Investing Activities:</b>			
Purchase of LNR, net of cash acquired	(586,383)		(586,383)
Purchase of investment securities	(82,754)	(93,293)	(176,047)
Proceeds from sales of investment securities	442,877	8,760	451,637
Proceeds from principal collections on investment securities	56,793	18,598	75,391
Origination and purchases of loans held for investment	(1,658,240)		(1,658,240)
Proceeds from principal collections on loans held for investment	394,616		394,616
Proceeds from sales of loans held for investment	369,621		369,621
Acquisition and improvement of single family homes	(458,733)		(458,733)
Proceeds from sale of single family homes	6,696		6,696
Purchase of other assets	(1,631)		(1,631)
Purchase of non-performing loans	(153,141)		(153,141)
Proceeds from sale of non-performing loans	27,198		27,198
Investment in unconsolidated entities	(8,558)		(8,558)
Distribution of capital from unconsolidated entities	3,210		3,210
Payments for purchases and terminations of derivatives	(648)		(648)
Proceeds from sales and terminations of derivatives	9,940		9,940
Return of investment basis in purchased derivative asset	1,533		1,533
Decrease (increase) in restricted cash	(54,860)		(54,860)
<b>Net cash used in investing activities</b>	<b>(1,692,464)</b>	<b>(65,935)</b>	<b>(1,758,399)</b>
<b>Cash Flows from Financing Activities:</b>			
Borrowings under secured financing agreements	2,691,382		2,691,382
Proceeds from issuance of convertible senior notes	1,037,926		1,037,926

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Principal repayments on borrowings under secured financing arrangements	(2,674,437)		(2,674,437)
Payment of deferred financing costs	(13,281)		(13,281)
Proceeds from loan participation liability	95,000		95,000
Proceeds from common stock offering	1,513,519		1,513,519
Payment of equity offering costs	(955)		(955)
Payment of dividends	(210,843)		(210,843)
Contributions from non-controlling interests	1,399		1,399
Distributions to non-controlling interests	(47,914)		(47,914)
Issuance of debt of consolidated VIEs	8,760	(8,760)	
Repayment of debt of consolidated VIEs	(93,293)	93,293	
Distributions of cash from consolidated VIEs	18,598	(18,598)	
<b>Net cash provided by financing activities</b>	<b>2,325,861</b>	<b>65,935</b>	<b>2,391,796</b>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>358,255</b>	<b>89</b>	<b>358,344</b>
<b>Effect of exchange rate changes on cash</b>	<b>908</b>		<b>908</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>177,671</b>		<b>177,671</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 536,834</b>	<b>\$ 89</b>	<b>\$ 536,923</b>

Real Estate Investment Lending Segment

Net cash provided by operating activities, totaling \$106.8 million, was primarily attributed to (i) cash inflows from the core real estate investment portfolio generating approximately \$38.8 million net financing expenses, amortization of deferred financing costs, amortization of convertible debt discount and deferred fees, accretion of net discount and fees on investment securities and loans, (ii) cash inflows from operating assets and liabilities of \$11.6 million, (iii) an increase of \$2.1 million in fair value option securities and fair value of derivatives.

Net cash used by investing activities totaling \$1.8 billion primarily attributed to the (i) purchase of LNR for \$730.5 million, net of cash acquired in the transaction (ii) purchase of \$59.2 million of investment securities, (iii) acquisition and origination of \$1.7 billion (iv) acquisition and improvements of real estate of \$458.8 million, and (v) purchase of \$153.1 million in non-performing loans. These were offset by positive changes in cash flows resulting from (i) \$802.4 million in proceeds from loan and securities sales, and (ii) \$451.1 million in principal collections from loans and securities.

Net cash provided by financing activities totaling \$1.8 billion, primarily attributed to (i) borrowings of \$2.0 billion on the financing facilities for our core real estate investment portfolio offset by repayments on borrowings of \$2.2 billion, (ii) common stock issuances of \$1.5 billion, (iii) borrowings from our convertible senior notes of \$1.0 billion, offset by (iv) dividend payments to our shareholders of \$210.8 million, and (v) distributions to non-controlling interest holders of \$47.9 million.

LNR Segment

The discussion below is on a non-GAAP basis, after removing adjustments principally resulting from the ASC 810 consolidation of LNR's VIEs. These adjustments principally relate to (i) purchases of CMBS related to consolidated VIEs, which are reflected as repayments of VIE debt on a GAAP basis; (ii) sales of CMBS related to consolidated VIEs, which are reflected as issuances of VIE debt on a GAAP basis and (iii) proceeds resulting from principal collections on these CMBS, which are reflected as VIE distributions on a GAAP basis. There is no net impact to cash flows from operations or to overall cash resulting from these consolidations. Refer to the financial statement footnotes for further discussion.

During the LNR Stub Period, cash and cash equivalents increased by \$79.2 million excluding the impact of changes in foreign exchange rates. The increase resulted from cash provided by financing activities of \$553.2 million offset by cash used in operating and investing activities of \$381.9 million and \$92.2 million, respectively.

Net cash used by operating activities was driven by a net use of cash of \$445.4 million related to our conduit platform, comprising \$847.8 million of originations offset by securitizations of \$402.4 million. The financing of the loans related to this platform is included in financing activities, which distorts cash from operations. Excluding the conduit use of cash, we generated \$64.4 million of cash from operations. The key components of the positive cash from operations are the servicing business and interest on our CMBS investments, offset somewhat by general and administrative expenses and income taxes attributable to our taxable REIT subsidiary.

Net cash used by investing activities was driven by (i) CMBS purchases of \$116.8 million, (ii) an increase in restricted cash of \$18.4 million resulting from both increased amounts of collateral posted pursuant to the central clearing provisions of the Dodd-Frank Act and the funding of



## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

certain performance guarantees in connection with the LNR acquisition, and (iii) a contribution to one of our joint ventures of \$5.0 million. These were offset by cash flows resulting from (i) \$37.4 million in proceeds from CMBS sales and principal collections, (ii) \$9.9 million of proceeds from the termination of derivatives, and (iii) \$2.7 million in distributions from unconsolidated entities.

Net cash provided by financing activities totaled \$553.2 million and principally related to net borrowings on the repurchase agreements for our conduit platform. Borrowings totaled \$645.3 million, offset by repayments of \$91.4 million.

### **Liquidity and Capital Resources**

Liquidity is a measure of our ability to meet our cash requirements, including ongoing commitments to repay borrowings, fund and maintain our assets and operations, make new investments where appropriate, pay any dividends to our stockholders, and other general business needs. We closely monitor our liquidity position and believe that we have sufficient current liquidity and access to additional liquidity to meet our financial obligations for at least the next 12 months. Our strategy for managing liquidity and capital resources has not changed since December 31, 2012, other than as set forth below. Please refer to our Form 10-K for a description of these strategies.

#### *Cash and Cash Equivalents*

As of September 30, 2013, we had cash and cash equivalents of \$536.8 million.

#### *New Credit Facilities*

On February 15, 2013, we issued \$600.0 million of 4.55% Convertible Senior Notes due 2018. The notes were sold to the underwriters at a discount of 2.05%, resulting in net proceeds to us of \$587.7 million.

In connection with the LNR closing on April 19, 2013, we entered into a \$300 million term loan facility that has a seven year term. The term loan bears interest at a rate of 3.5%, and has an overall borrowing cost of 3.84% per annum. In addition, the fees to obtain the facility were approximately \$7.1 million.

On July 3, 2013, we issued \$460 million in aggregate principal amount of 4.00% Convertible Senior Notes due 2019 for total gross proceeds of \$460 million. The underwriters' discount and other offering costs aggregated \$10.2 million, resulting in net proceeds to us of \$450.2 million.

#### *Issuances of Equity Securities*

We may raise funds through capital market transactions by issuing capital stock. There can be no assurance, however, that we will be able to access the capital markets at any particular time or on any particular terms. We have authorized 100,000,000 shares of preferred stock and 500,000,000 shares of common stock. At September 30, 2013, we had 100,000,000 shares of preferred stock available for issuance and 304,738,575 shares of common stock available for issuance.

On April 9, 2013, we sold 30,475,000 shares of common stock at a price of \$26.985 per share, resulting in gross proceeds of \$822.4 million. In addition, on September 13, 2013, we issued 25,000,000 shares of common stock for total proceeds (net of underwriter's discount) of approximately \$601.0 million. In connection with the September offering, the underwriters had a 30-day option to purchase an additional 3,750,000 shares of common stock, which they exercised, resulting in additional proceeds of \$90.2 million in late September.

We maintain an ATM equity offering program with Merrill Lynch and Pierce, Fenner & Smith Incorporated, relating to our shares of common stock. In accordance with the terms of the agreement, we may offer and sell shares of our common stock having an aggregate gross sales price of up to \$250 million from time to time through the agent. Any sales of the shares will be made by means of ordinary brokers' transactions at prices related to prevailing market prices or at negotiated prices.

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Summary of Financing Facilities as of September 30, 2013 (dollar amounts in thousands):

	Facility Type	Revolver	Eligible Assets	Current Maturity	Extended Maturity (a)	Pricing	Pledged Asset Carrying Value	Maximum Facility Size	Outstanding Balance	Approved but Undrawn Capacity (d)	Unallocated Financing Amount (e)
<b>Wells Fargo II</b>	Repurchase	Yes	Identified Loans	Aug 2014	Aug 2015	LIBOR + 1.75% to 6%	\$ 842,044	\$ 550,000	\$ 246,810	\$ 270,676	\$ 32,514
<b>Wells Fargo III</b>	Repurchase	Yes	Identified RMBS	(c)	N/A	LIBOR + 1.90%	289,830	175,000	72,719	101,407	874
<b>Wells Fargo IV</b>	Repurchase	No	Identified Loans	Dec 2014	Dec 2016	LIBOR + 2.75%	210,949	154,935	154,935		
<b>Goldman III</b>	Repurchase	No	Single Borrower Secured Note	Sep 2015	N/A	LIBOR + 3.70%	210,125	149,989	149,989		
<b>Citibank</b>	Repurchase	Yes	Identified Loans	Mar 2014	Mar 2017	LIBOR + 1.75% to 3.75%	158,643	125,000	100,952		24,048
<b>Borrowing Base</b>	Bank Credit Facility	Yes	Identified Loans	Sep 2015	Sep 2017	LIBOR + 3.25%(b)	591,916	250,000			250,000
<b>Onewest Bank</b>	Repurchase	No	Identified Loans	Jul 2015	Jul 2017	LIBOR + 3.00%	124,822	84,012	84,012		
<b>Conduit I</b>	Repurchase	Yes	Identified Loans	Sep 2014	Sep 2014	LIBOR + 2.20%	75,234	250,000	55,395		194,605
<b>Conduit II</b>	Repurchase	Yes	Identified Loans	Nov 2014	Nov 2014	LIBOR + 2.10%	203,887	150,000	149,438		562
<b>Term Loan</b>	Syndicated Facility	Yes	Specifically Identified Assets	Apr 2020	Apr 2020	LIBOR + 2.75%(b)	1,726,171	298,500	298,500		
<b>Total</b>							\$ 4,433,621	\$ 2,187,436	\$ 1,312,750	\$ 372,083	\$ 502,603

- (a) Subject to certain conditions as defined in facility agreement.
- (b) Subject to borrower's option to choose alternative benchmark based rates pursuant to the terms of the credit agreement.
- (c) The date that is 180 days after the buyer delivers notice to the seller, subject to a maximum date of March 13, 2015.
- (d) Approved but undrawn capacity represents the total draw amount that has been approved by the lender related to the assets that have been pledged as collateral, less the actual amount that has been drawn.
- (e) Unallocated financing amount represents the maximum facility size less the total draw capacity that has been approved by the lender.

*Scheduled Principal Repayments on Investments*

The following scheduled and/or projected principal repayments on our investments were based upon the amounts outstanding and contractual terms of the financing facilities in effect as of September 30, 2013 (amounts in thousands):

	Scheduled/Projected Principal Repayments on Loans	Scheduled/Projected Principal Repayments on RMBS and CMBS	Projected Required Repayments of Financing	Total Scheduled Principal Repayments, net of financing
Fourth Quarter 2013	\$ 328,439	\$ 15,695	\$ (239,106)	\$ 105,028
First Quarter 2014 (1)	10,605	14,860	(176,428)	(150,963)
Second Quarter 2014	6,795	34,860	(10,239)	31,416
Third Quarter 2014				
(2)	52,704	20,765	(274,229)	(200,760)
Total	\$ 398,543	\$ 86,180	\$ (700,002)	\$ (215,279)

(1) Approximately \$72.7 million of the projected required repayment in first quarter of 2014 relates to our Wells RMBS facility which has evergreen options we can use to extend the line as long as we meet certain criteria. Approximately \$100.8 million relates to projected required repayments under the Citibank Repurchase Agreement which can be extended as long as certain requirements are met.

(2) Approximately \$246.0 million of the projected required repayment in the third quarter of 2014 relates to our Wells Fargo II facility which can be extended as long as certain requirements are met.

*Variance between Average and Quarter-End Credit Facility Borrowings Outstanding*

The following table compares the average amount of repurchase transactions outstanding during the quarter and the amount of repurchase transactions outstanding as of the end of each quarter, together with an explanation of significant variances:

Quarter Ended	Quarter-End Balance (in 000 s)	Weighted-Average Balance During Quarter (in 000 s)	Variance (in 000 s)	Explanations for Significant Variances
March 31, 2013	\$ 1,027,820	\$ 1,124,392	\$ (96,572)	(a)
June 30, 2013	\$ 1,707,366	\$ 1,492,792	\$ 214,574	(b)
September 30, 2013	\$ 1,312,044	\$ 1,523,634	\$ (210,884)	(c)

(a) Variance primarily due to the following: (i) payoff of the last remaining loan under the Wells Repurchase Agreement in February 2012, (ii) paydown of \$315 million in financing under the Second Wells Repurchase Agreement using proceeds from the convertible debt offering on February 15 offset by a draw of \$ 173.9 million on March 27 to fund the origination of Hudson Yards, and (iii) paydown of \$57 million in financing under the Citibank Repurchase Agreement using proceeds from the convertible debt offering on February 15 .

(b) Variance primarily due to the following: (i) \$93.5 million in draws during June on the Wells III facility; and (ii) \$285.1 million draw under the Wells Repo II agreement in June.

(c) Variance is primarily due to the following transactions: (i) paydown of \$105.9 million under the Second Wells Repurchase Agreement using proceeds from the equity offering in late September 2013; (ii) payoff and termination of the Goldman Repurchase Agreement in late September due to the sale of remaining CMBS pledged to the facility. Approximately \$144.9 million was paid off in conjunction with the sale; and (iii) the drawdown of the conduit loan repurchase facilities at the end of the quarter to fund the origination of additional conduit loans.

Quarter Ended	Quarter-End Balance (in 000 s)	Weighted-Average Balance During Quarter (in 000 s)	Variance (in 000 s)	Explanations for Significant Variances
March 31, 2012	\$ 1,308,860	\$ 1,270,300	\$ 38,560	(a)
June 30, 2012	\$ 1,065,388	\$ 1,074,612	\$ (9,224)	(b)
September 30, 2012	\$ 1,309,450	\$ 1,280,953	\$ 28,497	(c)

(a) Variance is primarily due to the following transactions: (i) paydown of \$92.1 million under the Goldman Repurchase Agreement on March 29, 2012 using proceeds from the sale of 6 conduit loans; (ii) \$81.0 million draw under the BAML Credit Agreement in mid-March 2012 in conjunction with the closing of a \$125.0 million participation in a senior loan; (iii) A draw of \$112.0 million was made under the Second Deutsche Repurchase Agreement on December 27, 2011 to provide liquidity for the acquisition of a separate portfolio of \$333.0 million loans, which closed on December 30, 2011; \$70.0 million was repaid under the Second Deutsche Repurchase Agreement in March 2012 after the loans were approved for financing under the Fourth Wells Repurchase Agreement in Q1 2012; (iv) \$88.0 million additional draw on the Fourth Wells Repurchase Agreement to leverage a \$333.0 million portfolio of loans that closed on December 30, 2011 where the majority of loans were approved for financing in Q1 2012; and (v) \$155.4 million draw under the Second Goldman Repurchase Agreement in the beginning of February in conjunction with the acquisition of \$222.8 million of CMBS.

(b) Variance is primarily due to the following transactions: (i) paydown of \$38.5 million under the Wells Repurchase Agreement in early June 2012 using proceeds from the prepayment of 4 loans in the TIAA portfolio; (ii) various draws and repayments during the quarter under the Second Wells Repurchase Agreement in anticipation of multiple loan closings; (iii) additional draw of \$55.1 million under the Third Wells Repurchase Agreement to lever the RMBS acquired during the quarter; (iv) paydown of \$92.0 million under the Second Deutsche Repurchase Agreement using proceeds from the equity offering in April 2012, subsequent draw of \$45.0 million in early May 2012 in anticipation of the REO pool acquisition, and repayment of \$50.3 million in conjunction with the payoff of the loan pledged under the facility in early May 2012; and (v) paydown of \$24.5 million under the Fourth Wells Repurchase Agreement in conjunction with the prepayment of 3 loans during May and June of 2012.

(c) Variance is primarily due to the following transactions: (i) paydown of \$98.7 million under the Bank of America Merrill Lynch Hilton line in late August 2012 using the proceeds from the repayment of 3 loans; (ii) various draws and repayments during the quarter, including a draw of \$132.3 million, under the Second Wells Repurchase Agreement in anticipation of multiple loan closings; (iii) additional draw of \$30 million under the Third Wells Repurchase Agreement to lever the RMBS acquired during the quarter; (iv) an initial draw of \$32.2 million on a newly created financing line; (v) an initial draw of \$158.8 million on a newly created financing line.

The weighted average cost of the secured financings and convertible senior notes for the three and nine months ended September 30, 2013 was 4.88% and 4.96%, respectively, including the impact of interest rate hedges and financing costs.

*Other Potential Sources of Financing*

In the future, we may also use other sources of financing to fund the acquisition of our target assets, including other secured as well as unsecured forms of borrowing. We may also seek to raise further equity capital or issue debt securities in order to fund our future investments.

**Leverage Policies**

Our strategies with regards to use of leverage have not changed significantly since December 31, 2012. Please refer to our Form 10-K for a description of our strategies regarding use of leverage.

**Contractual Obligations and Commitments**

Contractual obligations as of September 30, 2013 are as follows (amounts in thousands):

	<b>Total</b>	<b>Less than 1 Year</b>	<b>1 to 3 years</b>	<b>3 to 5 years</b>	<b>More than 5 years</b>
Secured financings, including interest payable	1,406,630	730,773	351,013	39,375	285,469
Convertible senior notes	1,298,569	46,569	91,400	1,160,600	
Loans transferred as secured borrowings	95,833	4,843	56,175	34,815	
Loan participation liability(a)	152,105	5,721	11,457	134,927	
Loan funding obligations	608,714	349,025	237,546	22,143	
<b>Total</b>	<b>3,561,851</b>	<b>1,136,931</b>	<b>747,591</b>	<b>1,391,860</b>	<b>285,469</b>

(a) These amounts relate to financial assets sales that were required to be accounted for as secured borrowings. As a result, the assets we sold remain on our balance sheet for financial reporting purposes. Such assets are expected to provide match funding for these liabilities.

The table above does not include amounts due under our Management Agreement as this agreement does not have fixed of determinable payments. Refer to Note 11 of the condensed consolidated financial statements for obligations related to this agreement.

**Off-Balance Sheet Arrangements**

In connection with our purchase of LNR, we now have relationships with unconsolidated entities and/or financial partnerships, such as entities often referred to as special purpose or variable interest entities. We are not obligated to provide, nor have we provided, any financial support for any special purpose or variable interest entities. As such, the risk associated with our involvement is limited to the carrying value of our investment in the entity. Refer to Note 15 for further discussion.

## Dividends

We intend to continue to make regular quarterly distributions to holders of our common stock. U.S. federal income tax law generally requires that a REIT distribute annually at least 90% of its REIT taxable income, without regard to the deduction for dividends paid and excluding net capital gains, and that it pay tax at regular corporate rates to the extent that it annually distributes less than 100% of its net taxable income. We intend to continue to pay regular quarterly dividends to our stockholders in an amount at least equal to our estimated taxable income, if and to the extent authorized by our board of directors. Before we pay any dividend, whether for U.S. federal income tax purposes or otherwise, we must first meet both our operating requirements and debt service on our debt. If our cash available for distribution is less than our net taxable income, we could be required to sell assets or borrow funds to make cash distributions or we may make a portion of the required distribution in the form of a taxable stock distribution or distribution of debt securities.

The Company's board of directors declared the following dividends in 2013 and 2012:

Ex-Dividend Date	Record Date	Announce Date	Pay Date	Amount	Frequency
9/26/13	9/30/13	8/6/13	10/15/13	\$ 0.46	Quarterly
6/26/13	6/28/13	5/8/13	7/15/13	\$ 0.46	Quarterly
3/26/13	3/28/13	2/27/13	4/15/13	\$ 0.44	Quarterly
12/27/12	12/31/12	12/13/12	1/15/13	\$ 0.10	Special
12/17/12	12/31/12	11/6/12	1/15/13	\$ 0.44	Quarterly
9/26/12	9/28/12	8/3/12	10/15/12	\$ 0.44	Quarterly
6/27/12	6/29/12	5/8/12	7/13/13	\$ 0.44	Quarterly
3/28/12	3/30/12	2/29/12	4/13/12	\$ 0.44	Quarterly

On November 6, 2013, our board of directors declared a dividend of \$0.46 per share for the fourth quarter of 2013, which is payable on January 15, 2014 to common stockholders of record as of December 31, 2013.

## Non-GAAP Financial Measures

Please refer to the Results of Operations section above for our calculation and discussion of our Core Earnings, a non-GAAP financial measure.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

We seek to manage our risks related to the credit quality of our assets, interest rates, liquidity, prepayment speeds and market value while, at the same time, seeking to provide an opportunity to stockholders to realize attractive risk-adjusted returns through ownership of our capital stock. While we do not seek to avoid risk completely, we believe the risk can be quantified from historical experience and seek to actively manage that risk, to earn sufficient compensation to justify taking those risks and to maintain capital levels consistent with the risks we undertake.



Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

Our analysis of risks is based on our Manager's experience, estimates, models and assumptions. These analyses rely on models which utilize estimates of fair value and interest rate sensitivity. Actual economic conditions or implementation of decisions

by the Manager may produce results that differ significantly from the estimates and assumptions used in our models and the projected results.

*Credit Risk*

We are subject to varying degrees of credit risk in connection with our investments. We have exposure to credit risk on our loans held for investment, and to a much lesser degree, our loans held for sale (due to the expected sale in near term), on the underlying mortgage loans in our RMBS and CMBS portfolios as well as other assets. Our Manager seeks to manage credit risk by performing deep credit fundamental analysis of potential assets. Credit risk is also addressed through our Manager's on-going surveillance, and investments are monitored for variance from expected prepayments, defaults, severities, losses and cash flow on a monthly basis.

Our investment guidelines do not limit the amount of our equity that may be invested in any type of our target assets; however, not more than 25% of our equity may be invested in any individual asset without the consent of a majority of our independent directors. Our investment decisions depend on prevailing market conditions and may change over time in response to opportunities available in different interest rate, economic and credit environments. As a result, we cannot predict the percentage of our equity that will be invested in any of our target assets at any given time.

**The S&P ratings of our RMBS portfolio were as follows (amounts in thousands):**

S&P Rating	September 30, 2013		December 31, 2012	
	Carrying Value	Percentage	Carrying Value	Percentage
A+	\$	%	28	%
BBB+	5,467	1.7%	103	%
BB+	9,351	3.0%	16,071	4.8%
BB	670	0.2%	1,549	0.5%
BB-	845	0.3%	5,862	1.8%
B+	3,251	1.0%	9,338	2.8%
B		%	3	%
B-	27,102	8.6%	29,597	8.9%
CCC	223,881	70.8%	234,429	70.4%
CC	690	0.2%	5,235	1.6%
D	20,673	6.5%	23,280	6.9%
NR	24,331	7.7%	7,658	2.3%
Total RMBS	\$ 316,261	100.0%	\$ 333,153	100.0%

**The S&P ratings of our CMBS, fair value option, portfolio were as follows (amounts in thousands):**

S&P Rating	September 30, 2013 (1)	
	Carrying Value	Percentage
BBB	\$ 10	%
BB+	15,759	3.8%
BB	29,226	7.1%
B+	199	%
B	19,391	4.7%

Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

CCC		16,606	4.0%
CC		41,030	10.0%
C		23,637	5.8%
D		55,548	13.5%
NR		208,665	51.1%
Total CMBS	\$	410,071	100.0%

---

(1) Includes \$324.4 million of CMBS reflected in VIE liabilities in accordance with ASC 810.

As of September 30, 2013, the non-fair value option CMBS portfolio consists of (1) \$110.7 million of the non-fair value option CMBS were rated BB+ as of September 30, 2013, and (2) a \$1.7 million unrated interest-only debt security

As of December 31, 2012, 20.4% of the CMBS securities are rated BB+. The remaining 79.6% are securities where the obligors are certain special purpose entities that were formed to hold substantially all of the assets of a worldwide operator of hotels, resorts and timeshare properties; the securities are not rated but the loan-to-value ratio was estimated to be in the range of 39%- 44% at December 31, 2012.

*Foreign Currency Risk*

We intend to hedge our currency exposures in a prudent manner. However, our currency hedging strategies may not eliminate all of our currency risk due to, among other things, uncertainties in the timing and/or amount of payments received on the related investments, and/or unequal, inaccurate, or unavailability of hedges to perfectly offset changes in future exchange rates. Additionally, we may be required under certain circumstances to collateralize our currency hedges for the benefit of the hedge counterparty, which could adversely affect our liquidity.

Consistent with our strategy of hedging foreign currency exposure on certain investments, we typically enter into a series of forward to fix the USD amount GBP and EUR-denominated cash flows (interest and principal payments) we expect to receive from our GBP and EUR-denominated loan and CMBS investments. The following table represents our current currency hedge exposure as it relates to our loan investments and a CMBS investment denominated in foreign currencies, along with the aggregate notional amount of the hedges in place (amounts in thousands except for number of contracts, using the September 30, 2013 GBP spot rate of 1.6186 and EUR spot rate of 1.3527):

Carrying Value of Investment	Local Currency	Number of foreign exchange contracts	Aggregate Notional Value of Hedges Applied (\$USD)	Expiration Range of Contracts	
110,709	GBP	5	125,340	March 2014	March 2016
78,587	EUR	4	83,149	October 2013	January 2014
15,015	GBP	17	18,936	January 2014	January 2018
48,382	GBP	11	63,482	October 2013	January 2016
7,930	GBP	11	9,591	October 2013	March 2016
30,541	EUR	4	34,235	November 2013	June 2014
54,091	EUR	12	61,757	January 2014	October 2016

In addition to the hedge positions in the table about we have an additional position which does not relate to a foreign asset we still carry. During 2010, we entered into a series of forward contracts whereby we agreed to sell an amount of GBP for an agreed-upon amount of USD at various dates through October 2013. These forward contracts were executed to fix the USD amount of GBP denominated cash flows we expect to receive from our GBP-denominated loan. During the first quarter of 2012, the GBP-denominated loan was prepaid. As a result of the loan being prepaid in February 2012, the foreign exchange forward contracts were no longer necessary. At that time, the hedge contracts were in a loss position to us of approximately \$10.0 million. In the process of negotiating the termination of the contracts, management was able to lock-in the amount of the loss by entering into new derivative contracts with a separate counterparty that had the same maturity dates and notional amounts, but wherein we would sell USD in exchange for GBP (offsetting positions). We executed this structure as opposed to liquidating the original contracts as it was more cost effective. As of September 30, 2013, the GBP hedging strategies above resulted in one foreign exchange forward sales contracts with a total notional value of \$103.7 million and one such foreign exchange forward purchase contracts with a total notional value of \$103.7 million (using the September 30, 2013 spot rate of 1.6186).

**Item 4. Controls and Procedures.**

*Disclosure Controls and Procedures.* We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed pursuant to the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including the Chief Executive Officer, as appropriate, to allow timely decisions regarding required disclosures.

## Edgar Filing: STARWOOD PROPERTY TRUST, INC. - Form 10-Q

As of the end of the period covered by this report, we conducted an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

*Changes in Internal Control Over Financial Reporting.* No change in internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) occurred during the quarter ended September 30, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings.**

Currently, no material legal proceedings are pending, threatened, or to our knowledge, contemplated against us.

**Item 1A. Risk Factors.**

There have been no material changes to the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2012.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Mine Safety Disclosures.**

Not applicable.

**Item 5. Other Information.**

None.



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**STARWOOD PROPERTY TRUST, INC.**

Date: November 7, 2013

By: /s/ BARRY S. STERNLICHT  
Barry S. Sternlicht  
*Chief Executive Officer*  
*Principal Executive Officer*

Date: November 7, 2013

By: /s/ PERRY STEWART WARD  
Perry Stewart Ward  
*Chief Financial Officer, Treasurer and*  
*Principal Financial Officer*



**Item 6. Exhibits.**

**(a) Index to Exhibits**

**INDEX TO EXHIBITS**

<b>Exhibit No.</b>	<b>Description</b>
(3)(i)	Articles of Amendment and Restatement of Starwood Property Trust, Inc. (Incorporated by reference to Exhibit 3.1 of the Company's Quarterly Report on Form 10-Q filed November 16, 2009)
(3)(ii)	By laws of Starwood Property Trust, Inc. (Incorporated by reference to Exhibit 3.2 of the Company's Quarterly Report on Form 10-Q filed November 16, 2009)
4.1	Second Supplemental Indenture, dated as of July 3, 2013, between the Company and The Bank of New York Mellon, as trustee (incorporated by reference to Exhibit 4.2 of the Company's Current Report on Form 8-K filed July 3, 2013)
4.2	Form of 4.00% Convertible Senior Notes due 2019 (incorporated by reference to Exhibit 4.3 of the Company's Current Report on Form 8-K filed July 3, 2013)
31.1	Certification pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002
31.2	Certification pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002
32.1	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document