UFP TECHNOLOGIES INC Form 10-Q August 08, 2014 Table of Contents

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# **FORM 10-Q**

(Mark one)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended JUNE 30, 2014

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-12648

**UFP Technologies, Inc.** 

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

04-2314970

(IRS Employer Identification No.)

172 East Main Street, Georgetown, Massachusetts 01833, USA

(Address of principal executive offices) (Zip Code)

(978) 352-2200

(Registrant s telephone number, including area code)

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x; No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x; No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer x

Non accelerated filer o
[Do not check if a smaller reporting company]

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o; No x

7,054,173 shares of registrant s Common Stock, \$0.01 par value, were outstanding as of August 1, 2014.

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PART I: FINANCIAL INFORMATION

ITEM 1: FINANCIAL STATEMENTS

#### UFP Technologies, Inc.

#### **Condensed Consolidated Balance Sheets**

(In thousands, except share data)

|  |    | June 30,<br>2014<br>(Unaudited) |    | December 31,<br>2013 |
|--|----|---------------------------------|----|----------------------|
| Assets   |    |                                 |    |                      |
| Current assets:  | Φ. | 24.040                          |    | 27 202               |
| Cash and cash equivalents  | \$ | 31,960                          | \$ | 37,303               |
| Receivables, less allowance for doubtful accounts of \$473 at June 30, 2014 and \$512 at |    | 17.700                          |    | 17.022               |
| December 31, 2013  |    | 17,622                          |    | 17,032               |
| Inventories  |    | 13,429                          |    | 11,048               |
| Prepaid expenses   |    | 1,681                           |    | 690                  |
| Refundable income taxes  |    | 1,625                           |    | 1,537                |
| Deferred income taxes  |    | 1,256                           |    | 1,222                |
| Total current assets   |    | 67,573                          |    | 68,832               |
| Property, plant, and equipment   |    | 68,546                          |    | 64,574               |
| Less accumulated depreciation and amortization   |    | (40,755)                        |    | (39,067)             |
| Net property, plant, and equipment   |    | 27,791                          |    | 25,507               |
| Goodwill   |    | 7,322                           |    | 7,322                |
| Intangible assets, net Other assets  |    | 1,114<br>5,084                  |    | 1,346<br>2,013       |
|  | ¢  |                                 | d. | ,                    |
| Total assets  Liabilities and Stockholders Equity  | \$ | 108,884                         | \$ | 105,020              |
| Current liabilities:   |    |                                 |    |                      |
| Accounts payable   | \$ | 4,161                           | \$ | 3,081                |
| Accrued expenses   | Ψ  | 6.834                           | Ψ  | 8,265                |
| Current installments of long-term debt   |    | 985                             |    | 976                  |
| Total current liabilities  |    | 11,980                          |    | 12,322               |
| Long-term debt, excluding current installments   |    | 2,372                           |    | 2,867                |
| Deferred income taxes  |    | 2,245                           |    | 2,436                |
| Retirement and other liabilities   |    | 1,589                           |    | 1,805                |
| Total liabilities  |    | 18,186                          |    | 19,430               |
| Commitments and contingencies  |    | 10,100                          |    | 15,.50               |
| Stockholders equity:   |    |                                 |    |                      |
| Preferred stock, \$.01 par value. Authorized 1,000,000 shares; zero shares issued or     |    |                                 |    |                      |
| outstanding  |    |                                 |    |                      |
| Common stock, \$.01 par value. Authorized 20,000,000 shares; issued and outstanding      |    |                                 |    |                      |
| 7,054,173 at June 30, 2014 and 6,900,683 at December 31, 2013                            |    | 71                              |    | 69                   |
| Additional paid-in capital   |    | 21,475                          |    | 20,291               |
| Retained earnings  |    | 69,152                          |    | 65,230               |
| Total stockholders equity  |    | 90,698                          |    | 85,590               |
| Total liabilities and stockholders equity  | \$ | 108,884                         | \$ | 105,020              |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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#### UFP Technologies, Inc.

#### **Condensed Consolidated Statements of Income**

(In thousands, except share data)

(Unaudited)

|  | Three Mon<br>June | <br>led      |           | Ionths E<br>June 30, |        |
|--|-------------------|--------------|-----------|----------------------|--------|
|  | 2014              | 2013         | 2014      |                      | 2013   |
| Net sales                                  | \$<br>34,025      | \$<br>35,832 | \$ 68,634 | 4 \$                 | 69,529 |
| Cost of sales                              | 24,549            | 25,113       | 50,050    | )                    | 49,908 |
| Gross profit                               | 9,476             | 10,719       | 18,584    | 4                    | 19,621 |
| Selling, general & administrative expenses | 6,466             | 6,075        | 12,290    | )                    | 12,021 |
| Restructuring costs                        | 234               |              | 324       | 4                    |        |
| (Gain) loss on sale of fixed assets        | (12)              | 11           | (1)       | 2)                   | 11     |
| Operating income                           | 2,788             | 4,633        | 5,982     | 2                    | 7,589  |
| Interest expense, net                      | (27)              | (45)         | (48       | 3)                   | (85)   |
| Other income, net                          | 100               |              | 100       | )                    |        |