

FIRST NORTHERN COMMUNITY BANCORP  
Form 10-Q  
August 15, 2011

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-30707

First Northern Community Bancorp  
(Exact name of registrant as specified in its charter)

California 68-0450397  
(State or other jurisdiction of incorporation or (I.R.S. Employer Identification Number)  
organization)

195 N. First Street, Dixon, California 95620  
(Address of principal executive offices) (Zip Code)

707-678-3041  
(Registrant's telephone number including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or Section 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No r

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company (as defined by Rule 12b-2 of the Exchange Act). See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer   
Non-accelerated filer  (Do not check if a  
smaller reporting company)

Accelerated filer   
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of shares of Common Stock outstanding as of August 12, 2011 was 9,116,316.

---

FIRST NORTHERN COMMUNITY BANCORP

INDEX

PART I – Financial Information

ITEM I – Financial Statements (unaudited) .....

Condensed Consolidated Balance Sheets (unaudited) .....

Condensed Consolidated Statements of Income (unaudited) .....

Condensed Consolidated Statement of Stockholders' Equity and Comprehensive Income (unaudited) .....

Condensed Consolidated Statements of Cash Flows (unaudited) .....

Notes to Condensed Consolidated Financial Statements .....

ITEM 2. – Management’s Discussion and Analysis of Financial Condition and Results of Operations .....

ITEM 3. – Quantitative and Qualitative Disclosures About Market Risk .....

ITEM 4. – Controls and Procedures .....

PART II – Other Information .....

ITEM 1. – Legal Proceedings .....

ITEM 1A. – Risk Factors .....

ITEM 6. – Exhibits .....

SIGNATURES .....

## PART I – FINANCIAL INFORMATION

## FIRST NORTHERN COMMUNITY BANCORP

## ITEM I – FINANCIAL STATEMENTS (UNAUDITED)

## CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands, except shares and share amounts)	June 30, 2011 (unaudited)	December 31, 2010
<b>Assets</b>		
Cash and due from banks	\$ 132,982	\$ 139,707
Investment securities – available-for-sale	134,830	107,346
Loans, net of allowance for loan losses of \$10,784 at June 30, 2011 and \$11,039 at December 31, 2010	431,402	442,015
Loans held-for-sale	678	2,345
Stock in Federal Home Loan Bank and other equity securities, at cost	3,075	2,823
Premises and equipment, net	8,086	8,035
Other real estate owned	1,682	2,682
Interest receivable and other assets	34,261	32,264
<b>Total Assets</b>	<b>\$746,996</b>	<b>\$737,217</b>
<b>Liabilities and Stockholders' Equity</b>		
<b>Liabilities:</b>		
Demand deposits	\$ 193,592	\$ 180,382
Interest-bearing transaction deposits	147,470	146,579
Savings and MMDA's	204,019	204,360
Time, under \$100,000	38,871	40,083
Time, \$100,000 and over	66,477	68,854
<b>Total deposits</b>	<b>650,429</b>	<b>640,258</b>
Federal Home Loan Bank advances and other borrowings	8,200	10,529
Interest payable and other liabilities	6,768	6,834
<b>Total liabilities</b>	<b>665,397</b>	<b>657,621</b>
<b>Stockholders' Equity:</b>		
Preferred stock, par value \$0.01 per share; \$1,000 per share liquidation preference, 18,500 shares authorized; 17,390 shares issued and outstanding at June 30, 2011 and December 31, 2010	17,009	16,944
Common stock, no par value; 16,000,000 shares authorized; 9,116,316 shares issued and outstanding at June 30, 2011 and 9,103,158 shares issued and outstanding at December 31, 2010	62,953	62,869

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

Additional paid in capital	977	977
Retained earnings (accumulated deficit)	660	(401 )
Accumulated other comprehensive loss, net	—	(793 )
Total stockholders' equity	81,599	79,596
Total Liabilities and Stockholders' Equity	\$746,996	\$737,217

See notes to unaudited condensed consolidated financial statements.

---

## FIRST NORTHERN COMMUNITY BANCORP

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per share amounts)	Three months ended June 30, 2011	Three months ended June 30, 2010	Six months ended June 30, 2011	Six months ended June 30, 2010
<b>Interest and dividend income:</b>				
Loans	\$6,346	\$6,764	\$12,603	\$13,562
Due from banks interest bearing accounts	91	88	176	182
Investment securities				
Taxable	688	407	1,258	782
Non-taxable	108	206	219	441
Other earning assets	4	3	4	3
Total interest and dividend income	7,237	7,468	14,260	14,970
<b>Interest expense:</b>				
Deposits	554	862	1,125	1,866
Other borrowings	91	108	181	215
Total interest expense	645	970	1,306	2,081
Net interest income	6,592	6,498	12,954	12,889
Provision for loan losses	1,490	863	2,480	2,313
Net interest income after provision for loan losses	5,102	5,635	10,474	10,576
<b>Other operating income:</b>				
Service charges on deposit accounts	720	842	1,413	1,667
Gains on sales of other real estate owned	19	17	215	44
Gains on sales of loans held-for-sale	131	179	268	296
Investment and brokerage services income	295	247	540	491
Mortgage brokerage income	15	2	27	10
Loan servicing income	53	107	388	379
Fiduciary activities income	89	72	186	142
ATM fees	123	72	224	134
Signature based transaction fees	234	201	444	374
Gains on sales of available-for-sale securities	456	353	456	353
Other income	231	237	392	442
Total other operating income	2,366	2,329	4,553	4,332
<b>Other operating expenses:</b>				
Salaries and employee benefits	3,561	3,790	7,334	7,558
Occupancy and equipment	809	810	1,632	1,658
Data processing	400	408	784	856
Stationery and supplies	88	77	163	158
Advertising	148	145	285	276
Directors' fees	60	54	124	106
Other real estate owned expense and impairment	308	214	514	444
Other expense	1,162	1,969	2,384	3,284

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

Total other operating expenses	6,536	7,467	13,220	14,340
Income before income tax expense (benefit)	932	497	1,807	568
Income tax expense (benefit)	137	(102 )	246	(392 )
Net income	\$795	\$599	\$1,561	\$960
Preferred stock dividends and accretion	\$(251 )	\$(249 )	\$(500 )	\$(495 )
Net income available to common shareholders	\$544	\$350	\$1,061	\$465
Basic income per share	\$0.06	\$0.04	\$0.12	\$0.05
Diluted income per share	\$0.06	\$0.04	\$0.12	\$0.05

See notes to unaudited condensed consolidated financial statements.

## FIRST NORTHERN COMMUNITY BANCORP

## CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (UNAUDITED)

(in thousands, except share data)

	Preferred Stock		Common Stock		Comprehensive Income	(Accumulated/Additional Deficit)/		Other Comprehensive Loss	Total
	Shares	Amounts	Shares	Amounts		Paid-in Capital	Retained Earnings		
Balance at December 31, 2010	17,390	\$16,944	9,103,158	\$62,869		\$977	\$ (401 )	\$ (793 )	\$79,596
Comprehensive income:									
Net income					\$ 1,561		1,561		1,561
Other comprehensive income, net of tax:									
Unrealized holding gains on securities arising during the current period, net of tax effect of \$711					1,067				
Reclassification adjustment due to gains realized on sales of securities, net of tax effect of \$182					(274 )				
Total other comprehensive income, net of tax effect of \$529					793			793	793



Comprehensive income					\$ 2,354				
Dividend on preferred stock						(435 )			(435 )
Discount accretion on preferred stock	65					(65 )			—
Stock-based compensation and related tax benefits					84				84
Common shares issued			13,158						
Balance at June 30, 2011	17,390	\$17,009	9,116,316	\$62,953		\$ 977	\$ 660	\$ —	\$81,599

See notes to unaudited condensed consolidated financial statements.

## FIRST NORTHERN COMMUNITY BANCORP

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	(in thousands)	
	Six months ended June 30, 2011	Six months ended June 30, 2010
<b>Cash Flows From Operating Activities</b>		
Net Income	\$1,561	\$960
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	363	409
Provision for loan losses	2,480	2,313
Stock plan accruals	84	134
Gains on sales of available-for-sale securities	(456 )	(353 )
Gains on sales of other real estate owned	(215 )	(44 )
Impairment on other real estate owned	312	304
Gains on sales of loans held-for-sale	(268 )	(296 )
Proceeds from sales of loans held-for-sale	13,818	19,993
Originations of loans held-for-sale	(11,883 )	(19,570 )
Changes in assets and liabilities:		
(Increase) decrease in interest receivable and other assets	(2,526 )	1,189
Decrease in interest payable and other liabilities	(66 )	(20 )
Net cash provided by operating activities	3,204	5,019
<b>Cash Flows From Investing Activities</b>		
Net increase in investment securities	(25,706 )	(2,052 )
Net decrease in loans	6,600	18,695
Net increase in stock in Federal Home Loan Bank and other equity securities, at cost	(252 )	(316 )
Proceeds from the sale of other real estate owned	2,436	1,716
(Purchases) sales of premises and equipment, net	(414 )	5
Net cash (used in) provided by investing activities	(17,336 )	18,048
<b>Cash Flows From Financing Activities</b>		
Net increase (decrease) in deposits	10,171	(10,558 )
Net decrease in FHLB advances and other borrowings	(2,329 )	(1,978 )
Cash dividends paid on preferred stock	(435 )	(435 )
Net cash provided by (used in) financing activities	7,407	(12,971 )
Net (decrease) increase in Cash and Cash Equivalents	(6,725 )	10,096
Cash and Cash Equivalents, beginning of period	139,707	147,076
Cash and Cash Equivalents, end of period	\$132,982	\$157,172
<b>Supplemental Disclosures of Cash Flow Information:</b>		
Cash paid during the period for:		
Interest	\$1,324	\$2,156
Income Taxes	\$1,065	\$152

Supplemental disclosures of non-cash investing and financing activities:		
Preferred stock dividend payable and accretion	\$ 176	\$ 171
Transfer of loans held-for-investment to other real estate owned	\$1,533	\$975
Unrealized holding gains on available for sale securities, net of taxes	\$793	\$441

See notes to unaudited condensed consolidated financial statements.

---

FIRST NORTHERN COMMUNITY BANCORP

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2011 and 2010 and December 31, 2010

1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of First Northern Community Bancorp (the “Company”) have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and with the instructions to Form 10-Q and Articles 9 and 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The results of operations for any interim period are not necessarily indicative of results expected for the full year. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto contained in the Company’s Annual Report on Form 10-K for the year ended December 31, 2010 as filed with the Securities and Exchange Commission. The preparation of financial statements in conformity with GAAP also requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could differ from those estimates. All material intercompany balances and transactions have been eliminated in consolidation.

Recently Issued Accounting Pronouncements:

In January 2010, Financial Accounting Standards Board (FASB) amended FASB ASC Topic 820, “Fair Value Measurements and Disclosures.” This amendment requires disclosures about significant transfers in and out of Level 1 and Level 2 fair value measurements and the reasons for the transfers, and requires the reconciliation of activity in Level 3 fair value measurements be made on a gross basis. The amendment also clarifies the level of disaggregation required in disclosures and the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements for Level 2 or Level 3 items. The part of the amendment related to the reconciliation of Level 3 activity is effective for interim and annual periods beginning after December 15, 2010. The remaining parts of the amendment are effective for interim and annual periods beginning after December 15, 2009. The Company adopted the amendment on January 1, 2010 and adopted the part of the amendment related to the reconciliation of Level 3 activity on January 1, 2011. Adoption of the new guidance did not significantly impact the Company’s consolidated financial statements.

In July 2010, FASB amended FASB ASC Topic 310, “Receivables.” This amendment modified the disclosures that an entity provides about the credit quality of its financing receivables and the related allowance for credit losses. As a result of these amendments, an entity is required to disaggregate, by portfolio segment or class of financing receivable, certain existing disclosures and provide certain new disclosures about its financing receivables and related allowance for credit losses. The disclosures are effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. Adoption of the new guidance did not have a significant impact on the Company’s consolidated financial statements.

In January 2011, FASB issued Accounting Standards Update (ASU) 2011-01. This update temporarily delays the effective date of the disclosures about troubled debt restructurings required in FASB ASC Topic 310, “Receivables.” The disclosures about troubled debt restructurings for public entities are effective for the first interim or

annual period beginning on or after June 15, 2011.

In April 2011, FASB issued ASU 2011-02. This update provides additional guidance in determining whether a restructuring constitutes a troubled debt restructuring. In evaluating whether a restructuring is a troubled debt restructuring, a creditor must separately conclude that the restructuring constitutes a concession and the debtor is experiencing financial difficulties. The amendment clarifies the guidance on a creditor's evaluation of whether it has granted a concession and whether a debtor is experiencing financial difficulties. The amendments in this update are effective for the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. The Company does not expect the adoption of this update to have a significant impact on its consolidated financial statements.

---

In May 2011, FASB issued ASU 2011-04. This update represents the converged guidance of the FASB and the International Accounting Standards Board (the Boards) on fair value measurement. The collective efforts of the Boards and their staffs have resulted in common requirements for measuring fair value and for disclosing information about fair value measurements, including a consistent meaning of the term “fair value.” The amendments in this ASU are to be applied prospectively and are effective during interim and annual periods beginning after December 15, 2011. The Company does not expect the adoption of this update to have a significant impact on its consolidated financial statements.

In June 2011, FASB issued ASU 2011-05. This update allows an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. This update eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders’ equity. The amendments in this ASU are to be applied retrospectively and are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011.

#### Reclassifications

Certain reclassifications have been made to prior period balances in order to conform to the current year presentation.

---

## 2. LOANS

The composition of the Company's loan portfolio is as follows:

(\$ in thousands)	June 30, 2011	December 31, 2010
Commercial	\$81,388	\$82,815
Commercial Real Estate	182,000	186,405
Agriculture	51,964	53,040
Residential Mortgage	51,439	52,347
Residential Construction	7,931	10,246
Consumer	67,409	68,374
	442,131	453,227
Allowance for loan losses	(10,784 )	(11,039 )
Net deferred origination fees and costs	55	(173 )
Loans, net	\$431,402	\$442,015

The Company manages asset quality and credit risk by maintaining diversification in its loan portfolio and through review processes that include analysis of credit requests and ongoing examination of outstanding loans and delinquencies, with particular attention to portfolio dynamics and loan mix. The Company strives to identify loans experiencing difficulty early enough to correct the problems, to record charge-offs promptly based on realistic assessments of collectability and current collateral values and to maintain an adequate allowance for loan losses at all times. Asset quality reviews of loans and other non-performing assets are administered using credit risk rating standards and criteria similar to those employed by state and federal banking regulatory agencies.

Residential mortgage loans, which are secured by real estate, are primarily susceptible to four risks; non-payment due to diminished or lost income, over-extension of credit, a lack of borrower's cash flow to sustain payments, and shortfalls in collateral value. In general, non-payment is usually due to loss of employment and follows general economic trends in the economy, particularly the upward movement in the unemployment rate, loss of collateral value, and demand shifts.

Commercial real estate loans generally fall into two categories, owner-occupied and non-owner occupied. Loans secured by owner occupied real estate are primarily susceptible to changes in the market conditions of the related business. This may be driven by, among other things, industry changes, geographic business changes, changes in the individual financial capacity of the business owner, general economic conditions and changes in business cycles. These same risks apply to commercial loans whether secured by equipment, receivables or other personal property or unsecured. Losses on loans secured by owner occupied real estate, equipment, or other personal property generally are dictated by the value of underlying collateral at the time of default and liquidation of the collateral. When default is driven by issues related specifically to the business owner, collateral values tend to provide better repayment support and may result in little or no loss. Alternatively, when default is driven by more general economic conditions, underlying collateral generally has devalued more and results in larger losses due to default. Loans secured by

non-owner occupied real estate are primarily susceptible to risks associated with swings in occupancy or vacancy and related shifts in lease rates, rental rates or room rates. Most often, these shifts are a result of changes in general economic or market conditions or overbuilding and resulting over-supply of space. Losses are dependent on the value of underlying collateral at the time of default. Values are generally driven by these same factors and influenced by interest rates and required rates of return as well as changes in occupancy costs. Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, sales invoices, or other appropriate means. Collateral valuations are obtained at origination of the credit and periodically thereafter (generally every 3 – 6 months depending on the collateral type), once repayment is questionable, and the loan has been deemed classified.

---



Construction loans, whether owner occupied or non-owner occupied residential development loans, are not only susceptible to the related risks described above but the added risks of construction, including cost over-runs, mismanagement of the project, or lack of demand and market changes experienced at time of completion. Losses are primarily related to underlying collateral value and changes therein as described above. Problem construction loans are generally identified by periodic review of financial information that may include financial statements, tax returns and payment history of the borrower. Based on this information the Company may decide to take any of several courses of action including demand for repayment, requiring the borrower to provide a significant principal payment and/or additional collateral or requiring similar support from guarantors, or repossession or foreclosure of the underlying collateral. Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, purchase invoices, or other appropriate documentation. Collateral valuations are obtained at origination of the credit and periodically thereafter (generally every 3 – 6 months depending on the collateral type), once repayment is questionable, and the loan has been deemed classified.

Agricultural loans, whether secured or unsecured, generally are made to producers and processors of crops and livestock. Repayment is primarily from the sale of an agricultural product or service. Agricultural loans are generally secured by inventory, receivables, equipment, and other real property. Agricultural loans primarily are susceptible to changes in market demand for specific commodities. This may be exacerbated by, among other things, industry changes, changes in the individual financial capacity of the business owner, general economic conditions and changes in business cycles, as well as adverse weather conditions. Problem agricultural loans are generally identified by periodic review of financial information that may include financial statements, tax returns, crop budgets, payment history, and crop inspections. Based on this information, the Company may decide to take any of several courses of action including demand for repayment, requiring the borrower to provide a significant principal payment and/or additional collateral or requiring similar support from guarantors. Notwithstanding, when repayment becomes unlikely based on the borrower's income and cash flow, repossession or foreclosure of the underlying collateral may become necessary. Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, purchase invoices, or other appropriate documentation. Collateral valuations are obtained at origination of the credit and periodically thereafter (generally every 3 – 6 months depending on the collateral type), once repayment is questionable, and the loan has been deemed classified.

Commercial loans, whether secured or unsecured, generally are made to support the short-term operations and other needs of small businesses. These loans are generally secured by the receivables, equipment, and other real property of the business and are susceptible to the related risks described above. Problem commercial loans are generally identified by periodic review of financial information that may include financial statements, tax returns, and payment history of the borrower. Based on this information, the Company may decide to take any of several courses of action including demand for repayment, requiring the borrower to provide a significant principal payment and/or additional collateral or requiring similar support from guarantors. Notwithstanding, when repayment becomes unlikely based on the borrower's income and cash flow, repossession or foreclosure of the underlying collateral may become necessary. Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, purchase invoices, or other appropriate documentation. Collateral valuations are obtained at origination of the credit and periodically thereafter (generally every 3 – 6 months depending on the collateral type), once repayment is questionable, and the loan has been deemed classified.

Consumer loans, whether unsecured or secured are primarily susceptible to four risks; non-payment due to diminished or lost income, over-extension of credit, a lack of borrower's cash flow to sustain payments, and shortfall in collateral value. In general, non-payment is usually due to loss of employment and will follow general economic trends in the economy, particularly the upward movements in the unemployment rate, loss of collateral value, and demand shifts.

As of June 30, 2011, approximately 41% in principal amount of the Company's loans were for commercial real estate, which consists of construction and land development loans and real estate loans. Approximately 12% of the

Company's loans were residential mortgage loans. Approximately 2% of the Company's loans were residential construction loans. Approximately 30% of the Company's loans were for general commercial uses including professional, retail, agriculture and small businesses. Approximately 15% of the Company's loans were consumer loans.

---

Once a loan becomes delinquent and repayment becomes questionable, a Company collection officer will address collateral shortfalls with the borrower and attempt to obtain additional collateral or a principal payment. If this is not forthcoming and payment in full is unlikely, the Company will estimate its probable loss, using a recent valuation as appropriate to the underlying collateral less estimated costs of sale, and charge-off the loan down to the estimated net realizable amount. Depending on the length of time until final collection, the Company may periodically revalue the underlying collateral and take additional charge-offs as warranted. Revaluations may occur as often as every 3-12 months depending on the underlying collateral and volatility of values. Final charge-offs or recoveries are taken when collateral is liquidated and actual loss is known. Unpaid balances on loans after or during collection and liquidation may also be pursued through legal action and attachment of wages or judgment liens on the borrower's other assets.

All loans at June 30, 2011 and December 31, 2010 were pledged under a blanket collateral lien to secure actual and potential borrowings from the Federal Home Loan Bank and Federal Reserve.

#### Non-accrual and Past Due Loans

The Company's non-accrual loans by loan class, as of June 30, 2011 and December 31, 2010 were as follows:

(\$ in thousands)	June 30, 2011	December 31, 2010
Commercial	\$624	\$1,817
Commercial Real Estate	9,648	5,864
Agriculture	1,843	1,752
Residential Mortgage	1,629	2,301
Residential Construction	258	272
Consumer	301	268
	\$14,303	\$12,274

Non-accrual loans amounted to \$14,303,000 at June 30, 2011 and were comprised of five residential mortgage loans totaling \$1,629,000, two residential construction loans totaling \$258,000, eight commercial real estate loans totaling \$9,648,000, two agricultural loan totaling \$1,843,000, eight commercial loans totaling \$624,000 and five consumer loans totaling \$301,000. Non-accrual loans amounted to \$12,274,000 at December 31, 2010 and were comprised of seven residential mortgage loans totaling \$2,301,000, four residential construction loans totaling \$272,000, nine commercial real estate loans totaling \$5,864,000, one agricultural loan totaling \$1,752,000, ten commercial loans totaling \$1,817,000 and five consumer loans totaling \$268,000. It is generally the Company's policy to charge-off the portion of any non-accrual loan for which the Company does not expect to collect by writing the loan down to the estimated net realizable value of the underlying collateral.

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

An age analysis of past due loans, segregated by loan class, as of June 30, 2011 and December 31, 2010 is as follows:

(\$ in thousands)	30-59 Days Past Due	60-89 Days Past Due	90 Days or more Past Due	Total Past Due	Current	Total Loans
June 30, 2011						
Commercial	\$409	\$24	\$155	\$588	\$80,800	\$81,388
Commercial Real Estate	163	521	1,608	2,292	179,708	182,000
Agriculture	203	—	1,641	1,844	50,120	51,964
Residential Mortgage	769	158	530	1,457	49,982	51,439
Residential Construction	518	—	—	518	7,413	7,931
Consumer	109	114	166	389	67,020	67,409
Total	\$2,171	\$817	\$4,100	\$7,088	\$435,043	\$442,131
December 31, 2010						
Commercial	\$1,606	\$193	\$228	\$2,027	\$80,788	\$82,815
Commercial Real Estate	1,270	1,974	3,767	7,011	179,394	186,405
Agriculture	—	—	1,751	1,751	51,289	53,040
Residential Mortgage	749	—	1,326	2,075	50,272	52,347
Residential Construction	462	—	63	525	9,721	10,246
Consumer	421	88	242	751	67,623	68,374
Total	\$4,508	\$2,255	\$7,377	\$14,140	\$439,087	\$453,227

The Company had no loans 90 days or more past due and still accruing at June 30, 2011 and December 31, 2010.

## Impaired Loans

Impaired loans, segregated by loan class, as of June 30, 2011 and December 31, 2010 were as follows:

(\$ in thousands)	Unpaid Contractual Principal Balance	Recorded Investment with no Allowance	Recorded Investment with Allowance	Total Recorded Investment	Related Allowance
June 30, 2011					
Commercial	\$ 3,928	\$ 2,368	\$ 1,392	\$ 3,760	\$ 277
Commercial Real Estate	13,539	9,648	2,554	12,202	221
Agriculture	2,791	1,843	—	1,843	—
Residential Mortgage	5,936	1,629	4,122	5,751	622
Residential Construction	1,498	258	1,138	1,396	606
Consumer	432	276	25	301	2
Total	\$ 28,124	\$ 16,022	\$ 9,231	\$ 25,253	\$ 1,728
December 31, 2010					
Commercial	\$ 3,725	\$ 1,660	\$ 1,334	\$ 2,994	\$ 89
Commercial Real Estate	7,414	5,864	1,224	7,088	22
Agriculture	2,785	1,752	383	2,135	41
Residential Mortgage	6,544	2,123	3,910	6,033	543
Residential Construction	2,058	272	1,349	1,621	575
Consumer	312	258	36	294	12
Total	\$ 22,838	\$ 11,929	\$ 8,236	\$ 20,165	\$ 1,282

Impaired loans are loans for which it is probable that the Company will not be able to collect all amounts due. Non-performing impaired loans totaled approximately \$14,303,000 and \$12,274,000 at June 30, 2011 and December 31, 2010, respectively, and had related valuation allowances of approximately \$258,000 and \$95,000 at June 30, 2011 and December 31, 2010, respectively. Performing impaired loans are generally restructured loans in compliance with modified terms and totaled \$10,950,000 and \$7,891,000 at June 30, 2011 and December 31, 2010, respectively, and had related valuation allowances of approximately \$1,470,000 and \$1,187,000 at June 30, 2011 and December 31, 2010, respectively.

Interest income on impaired loans recognized during the six-month periods ended June 30, 2011 and 2010 was as follows:

(\$ in thousands)	Six Months Ended June 30, 2011		Six Months Ended June 30, 2010	
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
Commercial	\$3,163	\$ 40	\$3,381	\$ 51
Commercial Real Estate	8,754	300	8,888	145

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

Agriculture	2,037	5	3,331	11
Residential Mortgage	6,059	88	5,426	135
Residential Construction	1,669	40	4,127	32
Consumer	339	4	254	—
Total	\$22,021	\$ 477	\$25,407	\$ 374

---

The average outstanding balance of non-performing impaired loans was approximately \$12,941,000 and \$16,926,000 for the six-month periods ended June 30, 2011 and June 30, 2010, respectively. Interest income recognized on non-performing impaired loans related to cash payments received was approximately \$265,000 and \$163,000 for the six-month periods ended June 30, 2011 and June 30, 2010, respectively. The average outstanding balance of performing impaired loans was approximately \$9,080,000 and \$8,481,000 for the six-month periods ended June 30, 2011 and June 30, 2010, respectively. Interest income recognized on performing impaired loans was approximately \$212,000 and \$211,000 for the six-month periods ended June 30, 2011 and June 30, 2010.

#### Credit Quality Indicators

All new loans are rated using the credit risk ratings and criteria adopted by the Company. Risk ratings are adjusted as future circumstances warrant. All credits risk rated 1, 2, 3 or 4 equate to a Pass as indicated by Federal and State regulatory agencies; a 5 equates to a Special Mention; a 6 equates to Substandard; a 7 equates to Doubtful; and 8 equates to a Loss. General definitions for each risk rating are as follows:

**Risk Rating “1” – Pass (High Quality):** This category is reserved for loans fully secured by Company CD’s or savings and properly margined (as defined in the Company’s Credit Policy) and actively traded securities (including stocks, as well as corporate, municipal and U.S. Government bonds).

**Risk Rating “2” – Pass (Above Average Quality):** This category is reserved for borrowers with strong balance sheets that are well structured with manageable levels of debt and good liquidity. Cash flow is sufficient to service all debt as agreed. Historical earnings, cash flow, and payment performance have all been strong and trends are positive and consistent. Collateral protection is better than the Company’s Credit Policy guidelines.

**Risk Rating “3” – Pass (Average Quality):** Credits within this category are considered to be of average, but acceptable, quality. Loan characteristics, including term and collateral advance rates, meet the Company’s Credit Policy guidelines; unsecured lines to borrowers with above average liquidity and cash flow may be considered for this category; the borrower’s financial strength is well documented, with adequate, but consistent, cash flow to meet all obligations. Liquidity should be sufficient and leverage should be moderate. Monitoring of collateral may be required, including a borrowing base or construction budget. Alternative financing is typically available.

**Risk Rating “4” – Pass (Below Average Quality):** Credits within this category are considered sound, but merit additional attention due to industry concentrations within the borrower’s customer base, problems within their industry, deteriorating financial or earnings trends, declining collateral values, increased frequency of past due payments and/or overdrafts, discovery of documentation deficiencies which may impair our borrower’s ability to repay, or the Company’s ability to liquidate collateral. Financial performance is average but inconsistent. There also may be changes of ownership, management or professional advisors, which could be detrimental to the borrower’s future performance.

**Risk Rating “5” – Special Mention (Criticized):** Loans in this category are currently protected by their collateral value and have no loss potential identified, but have potential weaknesses which may, if not monitored or corrected, weaken our ability to collect payments from the borrower or satisfactorily liquidate our collateral position. Loans where terms have been modified due to their failure to perform as agreed may be included in this category. Adverse trends in the borrower’s operation, such as reporting losses or inadequate cash flow, increasing and unsatisfactory leverage, or an adverse change in economic or market conditions may have weakened the borrower’s business and impaired their ability to repay based on original terms. The condition or value of the collateral has deteriorated to the point where adequate protection for our loan may be jeopardized in the future. Loans in this category are in transition and,

generally, do not remain in this category beyond 12 months. During this time, efforts are focused on strategies aimed at upgrading the credit or locating alternative financing.

Risk Rating “6” – Substandard (Classified): Loans in this category are inadequately protected by the borrower’s net worth, capacity to repay or collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the repayment of the debt. There exists a strong possibility of loss if the deficiencies are not corrected. Loans that are dependent on the liquidation of collateral to repay are included in this category, as well as borrowers in bankruptcy or where legal action is required to effect collection of our debt.

---



Risk Rating “7” – Doubtful (Classified): Loans in this category indicate all of the weaknesses of a Substandard classification, however, collection of loan principal, in full, is highly questionable and improbable; possibility of loss is very high, but there is still a possibility that certain collection strategies may, yet, be successful, rendering a definitive loss difficult to estimate, at the time. Loans in this category are in transition and, generally, do not remain in this category more than 6 months.

Risk Rating “8” – Loss (Classified):

Active Charge-Off. Loans in this category are considered uncollectible and of such little value that their removal from the Company’s books is required. The charge-off is pending or already processed. Collateral positions have been or are in the process of being liquidated and the borrower/guarantor may or may not be cooperative in repayment of the debt. Recovery prospects are unknown at the time, but we are still actively engaged in the collection of the loan.

Inactive Charge-Off. Loans in this category are considered uncollectible and of such little value that their removal from the Company’s books is required. The charge-off is pending or already processed. Collateral positions have been liquidated and the borrower/guarantor has nothing of any value remaining to apply to the repayment of our loan. Any further collection activities would be of little value.

The following table presents the risk ratings by loan class as of June 30, 2011 and December 31, 2010.

(\$ in thousands)	Pass	Special Mention	Substandard	Doubtful	Loss	Total
June 30, 2011						
Commercial	\$60,707	\$5,796	\$13,966	\$842	\$77	\$81,388
Commercial Real Estate	149,370	10,605	22,025	—	—	182,000
Agriculture	41,466	3,741	6,757	—	—	51,964
Residential Mortgage	43,165	111	8,163	—	—	51,439
Residential Construction	5,360	478	2,093	—	—	7,931
Consumer	60,471	2,470	4,468	—	—	67,409
Total	\$360,539	\$23,201	\$57,472	\$842	\$77	\$442,131
December 31, 2010						
Commercial	\$57,966	\$7,764	\$15,862	\$1,146	\$77	\$82,815
Commercial Real Estate	147,350	26,040	13,015	—	—	186,405
Agriculture	43,384	4,991	4,665	—	—	53,040
Residential Mortgage	41,437	3,235	7,675	—	—	52,347
Residential Construction	5,890	2,315	2,041	—	—	10,246
Consumer	59,824	4,617	3,933	—	—	68,374
Total	\$355,851	\$48,962	\$47,191	\$1,146	\$77	\$453,227

## Allowance for Loan Losses

The following table details activity in the allowance for loan losses by loan class for the three-month and six-month periods ended June 30, 2011.

## Three-month period ended June 30, 2011

(\$ in thousands)	Commercial						Unallocated	Total
	Commercial	Real Estate	Agriculture	Residential Mortgage	Residential Construction	Consumer		
Balance as of March 31, 2011	\$ 3,403	\$ 2,870	\$ 2,120	\$ 1,030	\$ 1,401	\$ 689	\$ 199	\$ 11,712
Provision for loan losses	681	15	639	83	(16 )	9	79	1,490
Charge-offs	(458 )	(1,406 )	(320 )	(173 )	(198 )	(228 )	—	(2,783 )
Recoveries	3	147	116	10	51	38	—	365
Net charge-offs	(455 )	(1,259 )	(204 )	(163 )	(147 )	(190 )	—	(2,418 )
Balance as of June 30, 2011	3,629	1,626	2,555	950	1,238	508	278	10,784

## Six-month period ended June 30, 2011

(\$ in thousands)	Commercial						Unallocated	Total
	Commercial	Real Estate	Agriculture	Residential Mortgage	Residential Construction	Consumer		
Balance as of December 31, 2010	\$ 3,761	\$ 1,957	\$ 2,141	\$ 830	\$ 1,719	\$ 556	\$ 75	\$11,039
Provision for loan losses	482	935	618	300	(334 )	276	203	2,480
Charge-offs	(636 )	(1,413 )	(320 )	(191 )	(198 )	(448 )	—	(3,206 )
Recoveries	22	147	116	11	51	124	—	471
Net charge-offs	(614 )	(1,266 )	(204 )	(180 )	(147 )	(324 )	—	(2,735 )
Balance as of June 30, 2011	3,629	1,626	2,555	950	1,238	508	278	10,784

The following table details the allowance for loan losses allocated to loans individually and collectively evaluated for impairment by loan class as of June 30, 2011.

(\$ in thousands)	Commercial						Unallocated	Total
	Commercial	Real Estate	Agriculture	Residential Mortgage	Residential Construction	Consumer		
Period-end amount allocated to:								
Loans individually evaluated for impairment	277	221	—	622	606	2	—	1,728
Loans collectively evaluated for impairment	3,352	1,405	2,555	328	632	506	278	9,056

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

Ending Balance	\$ 3,629	\$ 1,626	\$ 2,555	\$ 950	\$ 1,238	\$ 508	\$ 278	\$10,784
----------------	----------	----------	----------	--------	----------	--------	--------	----------

---

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

The following table details activity in the allowance for loan losses by loan class for the three-month and six-month periods ended June 30, 2010.

Three-month period ended June 30, 2010

(\$ in thousands)	Commercial							Unallocated	Total
	Commercial	Real Estate	Agriculture	Residential Mortgage	Residential Construction	Consumer			
Balance as of March 31, 2010	\$ 4,046	\$ 2,320	\$ 1,647	\$ 682	\$ 1,542	\$ 496	\$ 579	\$ 11,311	
Provision for loan losses	9	107	275	220	(114 )	331	34	863	
Charge-offs	(208 )	(110 )	—	(137 )	(11 )	(154 )	—	(620 )	
Recoveries	432	2	—	—	—	42	—	476	
Net charge-offs	224	(108 )	—	(137 )	(11 )	(112 )	—	(144 )	
Balance as of June 30, 2010	4,279	2,319	1,922	765	1,417	715	613	12,030	

Six-month period ended June 30, 2010

(\$ in thousands)	Commercial							Unallocated	Total
	Commercial	Real Estate	Agriculture	Residential Mortgage	Residential Construction	Consumer			
Balance as of December 31, 2009	\$ 4,036	\$ 2,706	\$ 1,681	\$ 735	\$ 1,611	\$ 506	\$ 641	\$ 11,916	
Provision for loan losses	646	(162 )	608	434	156	659	(28 )	2,313	
Charge-offs	(837 )	(227 )	(367 )	(404 )	(356 )	(545 )	—	(2,736 )	
Recoveries	434	2	—	—	6	95	—	537	
Net charge-offs	(403 )	(225 )	(367 )	(404 )	(350 )	(450 )	—	(2,199 )	
Balance as of June 30, 2010	4,279	2,319	1,922	765	1,417	715	613	12,030	

The following table details the allowance for loan losses allocated to loans individually and collectively evaluated for impairment by loan class as of June 30, 2010.

(\$ in thousands)	Commercial							Unallocated	Total
	Commercial	Real Estate	Agriculture	Residential Mortgage	Residential Construction	Consumer			
Period-end amount allocated to:									
Loans individually evaluated for impairment	52	24	121	444	469	125	—	1,235	
Loans collectively evaluated for impairment	4,227	2,295	1,801	321	948	590	613	10,795	
Ending Balance	\$ 4,279	\$ 2,319	\$ 1,922	\$ 765	\$ 1,417	\$ 715	\$ 613	\$ 12,030	



The following table details activity in the allowance for loan losses and the amount allocated to loans individually and collectively evaluated for impairment as of and for the period ended December 31, 2010.

(\$ in thousands)	Commercial		Agriculture	Residential		Consumer	Unallocated	Total
	Commercial	Real Estate		Mortgage	Residential Construction			
Beginning balance	\$ 4,036	\$ 2,706	\$ 1,681	\$ 735	\$ 1,611	\$ 506	\$ 641	\$ 11,916
Provision for loan losses	1,115	741	1,118	788	932	786	(566 )	4,914
Charge-offs	(1,930 )	(1,491 )	(736 )	(715 )	(830 )	(914 )	—	(6,616 )
Recoveries	540	1	78	22	6	178	—	825
Net charge-offs	(1,390 )	(1,490 )	(658 )	(693 )	(824 )	(736 )	—	(5,791 )
Ending Balance	3,761	1,957	2,141	830	1,719	556	75	11,039
Period-end amount allocated to:								
Loans individually evaluated for impairment	89	22	41	543	575	12	—	1,282
Loans collectively evaluated for impairment	3,672	1,935	2,100	287	1,144	544	75	9,757
Ending Balance	\$ 3,761	\$ 1,957	\$ 2,141	\$ 830	\$ 1,719	\$ 556	\$ 75	\$ 11,039

The Company's investment in loans as of June 30, 2011, June 30, 2010, and December 31, 2010 related to each balance in the allowance for loan losses by loan class and disaggregated on the basis of the Company's impairment methodology was as follows:

(\$ in thousands)	Commercial		Agriculture	Residential		Consumer	Total
	Commercial	Real Estate		Mortgage	Residential Construction		
June 30, 2011							
Loans individually evaluated for impairment	\$ 3,760	\$ 12,202	\$ 1,843	\$ 5,751	\$ 1,396	\$ 301	\$ 25,253
Loans collectively evaluated for impairment	77,628	169,798	50,121	45,688	6,535	67,108	416,878
Ending Balance	\$ 81,388	\$ 182,000	\$ 51,964	\$ 51,439	\$ 7,931	\$ 67,409	\$ 442,131
June 30, 2010							
Loans individually evaluated for impairment	\$ 1,675	\$ 8,713	\$ 3,207	\$ 5,235	\$ 3,272	\$ 364	\$ 22,466

Loans collectively evaluated for impairment	85,365	182,010	50,079	49,271	7,937	67,522	442,184
Ending Balance	\$ 87,040	\$ 190,723	\$ 53,286	\$ 54,506	\$ 11,209	\$ 67,886	\$ 464,650

December 31, 2010

Loans individually evaluated for impairment	\$ 2,994	\$ 7,088	\$ 2,135	\$ 6,033	\$ 1,621	\$ 294	\$ 20,165
---	----------	----------	----------	----------	----------	--------	-----------

Loans collectively evaluated for impairment	79,821	179,317	50,905	46,314	8,625	68,080	433,062
Ending Balance	\$ 82,815	\$ 186,405	\$ 53,040	\$ 52,347	\$ 10,246	\$ 68,374	\$ 453,227

---

### 3. MORTGAGE OPERATIONS

Transfers and servicing of financial assets and extinguishments of liabilities are accounted for and reported based on consistent application of a financial-components approach that focuses on control. Transfers of financial assets that are sales are distinguished from transfers that are secured borrowings. Retained interests (mortgage servicing rights) in loans sold are measured by allocating the previous carrying amount of the transferred assets between the loans sold and retained interests, if any, based on their relative fair value at the date of transfer. Fair values are estimated using discounted cash flows based on a current market interest rate.

The Company recognizes a gain and a related asset for the fair value of the rights to service loans for others when loans are sold. The Company sold substantially its entire portfolio of conforming long-term residential mortgage loans originated during the six months ended June 30, 2011 for cash proceeds equal to the fair value of the loans.

The recorded value of mortgage servicing rights is included in other assets, and is amortized in proportion to, and over the period of, estimated net servicing revenues. The Company assesses capitalized mortgage servicing rights for impairment based upon the fair value of those rights at each reporting date. For purposes of measuring impairment, the rights are stratified based upon the product type, term and interest rates. Fair value is determined by discounting estimated net future cash flows from mortgage servicing activities using discount rates that approximate current market rates and estimated prepayment rates, among other assumptions. The amount of impairment recognized, if any, is the amount by which the capitalized mortgage servicing rights for a stratum exceeds their fair value. Impairment, if any, is recognized through a valuation allowance for each individual stratum.

At June 30, 2011, the Company had \$678,000 of mortgage loans held-for-sale. At June 30, 2011 and December 31, 2010, the Company serviced real estate mortgage loans for others of \$211,642,000 and \$211,124,000, respectively.

The following table summarizes the Company's mortgage servicing rights assets as of June 30, 2011 and December 31, 2010.

	(in thousands)			
	December 31, 2010	Additions	Reductions	June 30, 2011
Mortgage servicing rights	\$1,712	\$133	\$186	\$1,659
Valuation allowance	(345 )	—	(175 )	(170 )
Mortgage servicing rights, net of valuation allowance	\$1,367	\$133	\$11	\$1,489



## 4. OUTSTANDING SHARES AND EARNINGS PER SHARE

## Earnings Per Share (EPS)

Basic EPS includes no dilution and is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS includes all common stock equivalents (“in-the-money” stock options, unvested restricted stock, stock units, warrants and rights, convertible bonds and preferred stock), which reflects the potential dilution of securities that could share in the earnings of an entity.

The following table presents a reconciliation of basic and diluted EPS for the three-month and six-month periods ended June 30, 2011 and 2010.

	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
Basic earnings per share:				
Net income	\$795	\$599	\$1,561	\$960
Preferred stock dividend and accretion	\$(251)	\$(249)	\$(500)	\$(495)
Net income available to common shareholders	\$544	\$350	\$1,061	\$465
Weighted average common shares outstanding	9,070,746	9,020,354	9,064,167	9,014,661
Basic EPS	\$0.06	\$0.04	\$0.12	\$0.05
Diluted earnings per share:				
Net income	\$795	\$599	\$1,561	\$960
Preferred stock dividend and accretion	\$(251)	\$(249)	\$(500)	\$(495)
Net income available to common shareholders	\$544	\$350	\$1,061	\$465
Weighted average common shares outstanding	9,070,746	9,020,354	9,064,167	9,014,661
Effect of dilutive options	1,130	3,525	1,739	2,148
Adjusted weighted average common shares outstanding	9,071,876	9,023,879	9,065,906	9,016,809
Diluted EPS	\$0.06	\$0.04	\$0.12	\$0.05

Stock options which were not included in the computation of diluted earnings per share because they would have had an anti-dilutive effect amounted to 395,277 and 499,687 for the three months ended June 30, 2011 and 2010 respectively. In addition, warrants for 352,977 shares issued to the U.S. Treasury were not used in the computation of diluted earnings per share for both periods because they would have had an anti-dilutive effect.

Stock options which were not included in the computation of diluted earnings per share because they would have had an anti-dilutive effect amounted to 403,015 and 499,687 for the six months ended June 30, 2011 and 2010 respectively. In addition, warrants for 352,977 shares issued to the U.S. Treasury were not used in the computation of diluted earnings per share for both periods because they would have had an anti-dilutive effect.

## 5. STOCK PLANS

The following table presents the activity related to stock options for the three months ended June 30, 2011.

	Number of Shares	Weighted Average Exercise Price	Aggregate Intrinsic Value	Weighted Average Remaining Contractual Term (in years)
Options outstanding at Beginning of Period	446,967	\$ 11.86		
Granted	—	—		
Expired	—	—		
Cancelled / Forfeited	(29,423 )	\$ 13.30		
Exercised	—	—	—	
Options outstanding at End of Period	417,544	\$ 11.76	\$ 6,925	3.60
Exercisable (vested) at End of Period	384,190	\$ 12.33	\$ 1,931	3.14

The following table presents the activity related to stock options for the six months ended June 30, 2011.

	Number of Shares	Weighted Average Exercise Price	Aggregate Intrinsic Value	Weighted Average Remaining Contractual Term (in years)
Options outstanding at Beginning of Period	507,947	\$ 11.07		
Granted	13,750	\$ 4.75		
Expired	(74,730 )	\$ 5.13		
Cancelled / Forfeited	(29,423 )	\$ 13.30		
Exercised	—	—	—	
Options outstanding at End of Period	417,544	\$ 11.76	\$ 6,925	3.60
Exercisable (vested) at End of Period	384,190	\$ 12.33	\$ 1,931	3.14

The weighted average fair value of options granted during the six-month period ended June 30, 2011 was \$2.18 per share.

As of June 30, 2011, there was \$63,000 of total unrecognized compensation cost related to non-vested stock options. This cost is expected to be recognized over a weighted average period of approximately 2.83 years.

There was \$14,000 of recognized compensation cost related to non-vested stock options for the six months ended June 30, 2011.

A summary of the weighted average assumptions used in valuing stock options during the three months and six months ended June 30, 2011 is presented below.

---

	Three Months Ended June 30, 2011*	Six months Ended June 30, 2011
Risk Free Interest Rate	—	1.91%
Expected Dividend Yield	—	0.00%
Expected Life in Years	—	5
Expected Price Volatility	—	50.98%

\* There were no stock options or restricted stock granted during the three-month period ended June 30, 2011.

The following table presents the activity related to restricted stock for the three months ended June 30, 2011.

	Number of Shares	Weighted Average Grant-Date Fair Value	Aggregate Intrinsic Value	Weighted Average Remaining Contractual Term (in years)
Restricted stock outstanding at Beginning of Period	45,570	\$7.23		
Granted	—	—		
Cancelled / Forfeited	—	—		
Exercised/Released/Vested	—	—		
Restricted stock outstanding at End of Period	45,570	\$7.23	\$209,622	8.26

The following table presents the activity related to restricted stock for the six months ended June 30, 2011.

	Number of Shares	Weighted Average Grant-Date Fair Value	Aggregate Intrinsic Value	Weighted Average Remaining Contractual Term (in years)
Restricted stock outstanding at Beginning of Period	39,528	\$10.26		
Granted	13,158	\$4.75		
Cancelled / Forfeited	—	—		
Exercised/Released/Vested	(7,116 )	\$19.47	\$31,666	
Restricted stock outstanding at End of Period	45,570	\$7.23	\$209,622	8.26

The weighted average fair value of restricted stock granted during the six-month period ended June 30, 2011 was \$4.75 per share.

As of June 30, 2011, there was \$147,000 of total unrecognized compensation cost related to non-vested restricted stock. This cost is expected to be recognized over a weighted average period of approximately 2.58 years.

There was \$47,000 of recognized compensation cost related to non-vested stock options for the six months ended June 30, 2011.

---

The Company has an Employee Stock Purchase Plan (“ESPP”). Under the ESPP, the Company is authorized to issue to eligible employees shares of common stock. There are 292,136 shares authorized under the ESPP. The ESPP will terminate February 27, 2017. The ESPP is implemented by participation periods of not more than twenty-seven months each. The Board of Directors determines the commencement date and duration of each participation period. The Board of Directors approved the current participation period of November 24, 2010 to November 23, 2011. An eligible employee is one who has been continually employed for at least 90 days prior to commencement of a participation period. Under the terms of the ESPP, employees can choose to have up to 10 percent of their compensation withheld to purchase the Company’s common stock each participation period. The purchase price of the stock is 85 percent of the lower of the fair market value on the last trading day before the date of participation or the fair market value on the last trading day during the participation period.

As of June 30, 2011, there was \$22,600 of unrecognized compensation cost related to ESPP issuances. This cost is expected to be recognized over a weighted average period of approximately 0.50 years.

There was \$22,600 of recognized compensation cost related to ESPP issuances for the six-month period ended June 30, 2011.

The weighted average fair value at issuances date during the six-month period ended June 30, 2011 was \$1.22.

A summary of the weighted average assumptions used in valuing ESPP issuances during the three months and six months ended June 30, 2011 is presented below.

	Three Months Ended June 30, 2011	Six Months Ended June 30, 2011
Risk Free Interest Rate	0.26%	0.26%
Expected Dividend Yield	0.00%	0.00%
Expected Life in Years	1.00	1.00
Expected Price Volatility	30.00%	30.00%

## 6. FAIR VALUE MEASUREMENT

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available-for-sale and trading securities are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a non-recurring basis, such as loans held-for-sale, loans held-for-investment and certain other assets. These non-recurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets. Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally corresponds with the Company's quarterly valuation process.

### Fair Value Hierarchy

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable or can be corroborated by observable market data.
- Level 3 Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models, and similar techniques and include management judgment and estimation which may be significant.

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value.

### Investment Securities Available-for-Sale

Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, if available. If quoted market prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions, and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

### Loans Held-for-Sale

Loans held-for-sale are carried at the lower of cost or market value. The fair value of loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Company classifies loans subjected to non-recurring fair value adjustments as Level 2. At June 30, 2011 there were no loans

held-for-sale that required a write-down.

#### Impaired Loans

The Company does not record loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, the Company measures impairment. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans.

---



At June 30, 2011, substantially all of the total impaired loans were considered collateral dependent and were evaluated based on the fair value of the underlying collateral securing the loan. Impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the impaired loan as non-recurring Level 3.

#### Other Real Estate Owned

Other real estate assets (“OREO”) acquired through, or in lieu of, foreclosure are held-for-sale and are initially recorded at the lower of cost or fair value, less selling costs. Any write-downs to fair value at the time of transfer to OREO are charged to the allowance for loan losses, subsequent to foreclosure. Appraisals or evaluations are then done periodically thereafter charging any additional write-downs or valuation allowances to the appropriate expense accounts. Values are derived from appraisals of underlying collateral and discounted cash flow analysis. OREO is classified within Level 3 of the hierarchy.

#### Loan Servicing Rights

Loan servicing rights are subject to impairment testing. A valuation model, which utilizes a discounted cash flow analysis using interest rates and prepayment speed assumptions currently quoted for comparable instruments and a discount rate determined by management, is used in the completion of impairment testing. If the valuation model reflects a value less than the carrying value, loan servicing rights are adjusted to fair value through a valuation allowance as determined by the model. As such, the Company classifies loan servicing rights subjected to non-recurring fair value adjustments as Level 3.

#### Assets Recorded at Fair Value on a Recurring Basis

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis as of June 30, 2011.

June 30, 2011	(in thousands)			
	Total	Level 1	Level 2	Level 3
U.S. Treasury securities	\$2,307	\$2,307	\$—	\$—
Securities of U.S. government agencies and corporations	44,347	—	44,347	—
Obligations of states and political subdivisions	22,230	—	22,230	—
Mortgage-backed securities	65,946	—	65,946	—
Total investments at fair value	\$134,830	\$2,307	\$132,523	\$—

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis as of December 31, 2010.

December 31, 2010	Total	Level 1	Level 2	Level 3
U.S. Treasury securities	\$4,226	\$4,226	\$—	\$—
Securities of U.S. government agencies and corporations	40,775	—	40,775	—
Obligations of states and political subdivisions	20,045	—	20,045	—

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

Mortgage-backed securities	42,300	—	42,300	—
Total investments at fair value	\$107,346	\$4,226	\$103,120	\$—

---

## Assets Recorded at Fair Value on a Non-Recurring Basis

The Company may be required, from time to time, to measure certain assets at fair value on a non-recurring basis in accordance with U.S. GAAP. These include assets that are measured at the lower of cost or market where fair value is below cost at the end of the period.

Assets measured at fair value on a non-recurring basis are included in the table below by level within the fair value hierarchy as of June 30, 2011.

(in thousands)

June 30, 2011	Total	Level 1	Level 2	Level 3	Total gains/losses for the six month period ended June 30, 2011
Impaired loans	\$10,303	\$—	\$—	\$10,303	\$(2,111)
Other real estate owned	1,597	—	—	1,597	(590)
Loan servicing rights	1,489	—	—	1,489	175
<b>Total assets at fair value</b>	<b>\$13,389</b>	<b>\$—</b>	<b>\$—</b>	<b>\$13,389</b>	<b>\$(2,526)</b>

Assets measured at fair value on a non-recurring basis are included in the table below by level within the fair value hierarchy as of December 31, 2010.

(in thousands)

December 31, 2010	Total	Level 1	Level 2	Level 3	Total gains/losses for the year ended December 31, 2010
Impaired loans	\$7,807	\$—	\$—	\$7,807	\$(2,578)
Other real estate owned	1,517	—	—	1,517	(689)
Loan servicing rights	1,367	—	—	1,367	(69)
<b>Total assets at fair value</b>	<b>\$10,691</b>	<b>\$—</b>	<b>\$—</b>	<b>\$10,691</b>	<b>\$(3,336)</b>

There were no liabilities measured at fair value on a recurring or non-recurring basis at June 30, 2011 and December 31, 2010.

## 7. REFERRED STOCK AND COMMON STOCK WARRANTS

On March 13, 2009, we issued to the U.S. Treasury 17,390 shares of our Fixed Rate Cumulative Perpetual Preferred Stock, Series A, par value \$0.01 per share, having a liquidation preference per share equal to \$1,000. The Series A Preferred Stock pays cumulative dividends at a rate of 5% per year for the first five years and thereafter at a rate of 9% per year. At any time, we may, at our option, subject to any necessary bank regulatory approval, redeem the Series A Preferred Stock at a price equal to its liquidation preference plus accrued and unpaid dividends. The Series A Preferred Stock is generally non-voting. We are not permitted to increase dividends on our common shares above the amount of the last quarterly cash dividend per share declared prior to March 13, 2009 without the U.S. Treasury's approval unless all of the Series A Preferred Shares have been redeemed or transferred by the U.S. Treasury to unaffiliated third parties. The consent of the U.S. Treasury generally is required for us to make any stock repurchase (other than in connection with the administration of any employee benefit plan in the ordinary course of business and consistent with past practice), unless all of the Series A Preferred Shares have been redeemed or transferred by the U.S. Treasury to unaffiliated third parties. Further, our common shares may not be repurchased if we are in arrears on the payment of Series A Preferred Shares dividends. The U.S. Treasury, as part of the preferred stock issuance, received a warrant to purchase 352,977 shares of our common stock at an initial exercise price of \$7.39. The warrant, if not exercised, will expire ten years after the issuance date. The proceeds from the U.S. Treasury were allocated based on the relative fair value of the warrants as compared with the fair value of the preferred stock. The fair value of the warrants was determined using a valuation model which incorporates assumptions including our common stock price, dividend yield, stock price volatility and the risk-free interest rate. The fair value of the preferred stock is determined based on assumptions regarding the discount rate (market rate) on the preferred stock which was estimated to be approximately 12% at the date of issuance. The discount on the preferred stock will be accreted to par value using a constant effective yield of approximately 5.9% over a ten-year term, which is the expected life of the preferred stock. Both the preferred stock and the warrant are accounted for as components of Tier 1 Capital.

## 8. FAIR VALUES OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

### Cash and Cash Equivalents

The carrying amounts reported in the balance sheet for cash and short-term instruments are a reasonable estimate of fair value.

### Investment Securities

Fair values for investment securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

### Federal Home Loan Bank and Other Equity Securities

The carrying amounts reported in the balance sheet approximate fair value.

### Loans Receivable

For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. The fair values for other loans (e.g., commercial real estate and rental property mortgage loans, commercial and industrial loans, and agricultural loans) are estimated using discounted cash flow analyses, using

interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The carrying amount of interest receivable approximates its fair value. The allowance for loan losses is considered to be a reasonable estimate of loan discount due to credit risks.

---

#### Commitments to Extend Credit and Standby Letters of Credit

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counterparties at the reporting date.

#### Deposit Liabilities

The fair values disclosed for demand deposits (e.g., interest and non-interest checking, passbook savings, and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits. The carrying amount of interest payable approximates its fair value.

#### FHLB Advances and Other Borrowings

The fair values of borrowed funds were estimated by discounting future cash flows related to these financial instruments using current market rates for financial instruments with similar characteristics.

---

## Limitations

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on-and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Other significant assets and liabilities that are not considered financial assets or liabilities include deferred tax liabilities and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in many of the estimates.

The estimated fair values of the Company's financial instruments for the period ended June 30, 2011 and December 31, 2010 are approximately as follows:

(in thousands)	June 30, 2011		December 31, 2010	
	Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets:</b>				
Cash and cash equivalents	\$132,982	\$132,982	\$139,707	\$139,707
Investment securities	134,830	134,830	107,346	107,346
Other equity securities	3,075	3,075	2,823	2,823
<b>Loans:</b>				
Net loans	431,402	428,738	442,015	439,274
Loans held-for-sale	678	695	2,345	2,344
Interest receivable	2,574	2,574	2,486	2,486
<b>Financial liabilities:</b>				
Deposits	650,429	641,593	640,258	631,281
FHLB advances and other borrowings	8,200	8,347	10,529	10,775
Interest payable	133	133	151	151

(in thousands)	June 30, 2011		December 31, 2010	
	Contract amount	Fair value	Contract amount	Fair Value
<b>Unrecognized financial instruments:</b>				
Commitments to extend credit	\$148,237	\$1,112	\$140,408	\$1,053
Standby letters of credit	2,919	29	3,739	37

## 9. INVESTMENT SECURITIES

The amortized cost, unrealized gains and losses and estimated fair values of investments in debt and other securities at June 30, 2011 are summarized as follows:

(in thousands)	Amortized cost	Unrealized gains	Unrealized losses	Estimated fair value
Investment securities available-for-sale:				
U.S. Treasury securities	\$2,292	\$15	\$—	\$2,307
Securities of U.S. government agencies and corporations	44,300	150	(103 )	44,347
Obligations of states and political subdivisions	22,105	316	(191 )	22,230
Mortgage-backed securities	65,603	395	(52 )	65,946
Total debt securities	\$134,300	\$876	\$(346 )	\$134,830

The amortized cost, unrealized gains and losses and estimated fair values of investments in debt and other securities at December 31, 2010 are summarized as follows:

(in thousands)	Amortized cost	Unrealized gains	Unrealized losses	Estimated fair value
Investment securities available-for-sale:				
U.S. Treasury securities	\$4,225	\$1	\$—	\$4,226
Securities of U.S. government agencies and corporations	40,937	63	(225 )	40,775
Obligations of states and political subdivisions	20,663	103	(721 )	20,045
Mortgage-backed securities	42,313	177	(190 )	42,300
Total debt securities	\$108,138	\$344	\$(1,136 )	\$107,346

Proceeds from sales of available-for-sale securities were \$18,082,000 for the six-month and three-month periods ended June 30, 2011. Proceeds from sales of available-for-sale securities were \$20,552,000 for the six-month and three-month periods ended June 30, 2010. Gross realized gains from sales of available-for-sale securities were \$456,000 for the six-month and three-month periods ended June 30, 2011. Gross realized gains from sales of available-for-sale securities were \$353,000 for the six-month and three-month periods ended June 30, 2010. There were no gross realized losses from sales of available-for-sale securities for the six-month and three-month periods ended June 30, 2011. Gross realized losses from sales of available-for-sale securities were \$9,000 for the six-month and three-month periods ended June 30, 2010.

The amortized cost and estimated market value of debt and other securities at June 30, 2011, by contractual maturity, are shown in the following table.

(in thousands)	Amortized cost	Estimated fair value
Due in one year or less	\$18,540	\$18,638
Due after one year through five years	83,351	83,699
Due after five years through ten years	17,506	17,589



Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

Due after ten years	14,903	14,904
	\$134,300	\$134,830

---

Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities due after one year through five years included mortgage-backed securities with expected maturities totaling \$62,523,000. The maturities on these securities were based on the average lives of the securities.

An analysis of gross unrealized losses of the available-for-sale investment securities portfolio as of June 30, 2011, follows:

(in thousands)	Less than 12 months Fair Value	Unrealized losses	12 months or more Fair Value	Unrealized losses	Total Fair Value	Unrealized losses
Securities of U.S. government agencies and corporations	\$10,961	\$(103 )	\$—	\$—	\$10,961	\$(103 )
Obligations of states and political subdivisions	6,306	(156 )	1,149	(35 )	7,455	(191 )
Mortgage-backed securities	10,719	(52 )	—	—	10,719	(52 )
<b>Total</b>	<b>\$27,986</b>	<b>\$(311 )</b>	<b>\$1,149</b>	<b>\$(35 )</b>	<b>\$29,135</b>	<b>\$(346 )</b>

No decline in value was considered “other-than-temporary” during 2011. Twenty-nine securities that had a fair value of \$27,986,000 and a total unrealized loss of \$311,000 have been in an unrealized loss position for less than twelve months as of June 30, 2011. In addition, three securities with a fair value of \$1,149,000 and a total unrealized loss of \$35,000 have been in an unrealized loss position for more than twelve months as of June 30, 2011. The declines in market value were primarily attributable to changes in interest rates. As the Company does not intend to sell these securities and it is not more likely than not that the Company will be required to sell these securities prior to their anticipated recovery, these investments are not considered other-than-temporarily impaired.

An analysis of gross unrealized losses of the available-for-sale investment securities portfolio as of December 31, 2010, follows:

(in thousands)	Less than 12 months Fair Value	Unrealized losses	12 months or more Fair Value	Unrealized losses	Total Fair Value	Unrealized losses
Securities of U.S. government agencies and corporations	\$11,847	\$(225 )	\$—	\$—	\$11,847	\$(225 )
Obligations of states and political subdivisions	12,631	(620 )	1,084	(101 )	13,715	(721 )
Mortgage-backed securities	26,186	(190 )	—	—	26,186	(190 )

Total	\$50,664	\$(1,035 )	\$1,084	\$(101 )	\$51,748	\$(1,136 )
-------	----------	------------	---------	----------	----------	------------

No decline in value was considered “other-than-temporary” during 2010. Sixty-eight securities that had a fair value of \$50,664,000 and a total unrealized loss of \$1,035,000 have been in an unrealized loss position for less than twelve months as of December 31, 2010. In addition, three securities with a fair value of \$1,084,000 and a total unrealized loss of \$101,000 that have been in an unrealized loss position for more than twelve months as of December 31, 2010. As the Company does not intend to sell these securities and it is not more likely than not that the Company will be required to sell these securities prior to their anticipated recovery, these investments are not considered other-than-temporarily impaired.

Investment securities carried at \$37,318,000 and \$35,009,000 at June 30, 2011 and December 31, 2010, respectively, were pledged to secure public deposits or for other purposes as required or permitted by law.

---

FIRST NORTHERN COMMUNITY BANCORP

ITEM 2. – MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING STATEMENTS

This report includes forward-looking statements, which include forecasts of our financial results and condition, expectations for our operations and business, and our assumptions for those forecasts and expectations. Do not rely unduly on forward-looking statements. Actual results might differ significantly compared to our forecasts and expectations. See Part I, Item 1A. “Risk Factors,” and the other risks described in our 2010 Annual Report on Form 10-K for factors to be considered when reading any forward-looking statements in this filing.

This report includes forward-looking statements, which are subject to the “safe harbor” created by section 27A of the Securities Act of 1933, as amended, and section 21E of the Securities Exchange Act of 1934, as amended. We may make forward-looking statements in our Securities and Exchange Commission (SEC) filings, press releases, news articles and when we are speaking on behalf of the Company. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. Often, they include the words “believe,” “expect,” “target,” “anticipate,” “intend,” “plan,” “seek,” “strive,” “estimate,” “potential,” “project,” or words of similar meaning, or future or conditional verbs such as “will,” “would,” “should,” “could,” “might,” or “may.” These forward-looking statements are intended to provide investors with additional information with which they may assess our future potential. All of these forward-looking statements are based on assumptions about an uncertain future and are based on information available to us at the date of these statements. We do not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made.

In this document, for example we make forward-looking statements relating to the following topics:

- Our business objectives, strategies and initiatives, our organizational structure, the growth of our business and our competitive position
  - Credit quality and provision for credit losses
- Our allowances for credit losses, including the conditions we consider in determining the unallocated allowance and our portfolio credit quality, underwriting standards, and risk grade
  - Our assessment of significant factors and developments that have affected or may affect our results
- Pending and recent legal and regulatory actions, and future legislative and regulatory developments, including the effects of legislation and governmental measures enacted or introduced in response to the financial crises affecting the banking system, financial markets and the U.S. economy
  - Regulatory controls and processes and their impact on our business
    - The costs and effects of legal actions
    - Our regulatory capital requirements
  - We do not anticipate paying a cash dividend in the foreseeable future

- Our assessment of economic conditions and trends and credit cycles and their impact on our business
-

- The impact of changes in interest rates and our strategy to manage our interest rate risk profile
- Loan portfolio composition and risk grade trends, expected charge offs, delinquency rates and our underwriting standards
- The Company believes that the Bank's deposit base does not involve any undue concentration levels from one person or industry
  - Our intent to sell, and the likelihood that we would be required to sell, various investment securities
    - Our liquidity position
- Critical accounting policies and estimates, the impact or anticipated impact of recent accounting pronouncements or change in accounting principles
  - Expected rates of return, yields and projected results

There are numerous risks and uncertainties that could and will cause actual results to differ materially from those discussed in our forward-looking statements. Many of these factors are beyond our ability to control or predict and could have a material adverse effect on our financial condition and results of operations or prospects. Such risks and uncertainties include, but are not limited to those listed in Item 1A "Risk Factors" of Part II, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations" of Part I of this Form 10-Q, and "Supervision and Regulation" of our 2010 Annual Report on Form 10-K.

---

## INTRODUCTION

This overview of Management's Discussion and Analysis highlights selected information in this report and may not contain all of the information that is important to you. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources and critical accounting estimates, you should carefully read this entire report, together with our Consolidated Financial Statements and the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2010.

Our subsidiary, First Northern Bank of Dixon (the "Bank"), is a California state-chartered bank that derives most of its revenues from lending and deposit taking in the Sacramento Valley region of Northern California. Interest rates, business conditions and customer confidence all affect our ability to generate revenues. In addition, the regulatory environment and competition can present challenges to our ability to generate those revenues.

Significant results and developments during the second quarter and year-to-date 2011 include:

- Net income of \$1.56 million for the six months ended June 30, 2011, up 62.6% from the \$0.96 million for the same fiscal period last year.
- Diluted income per share for the six month period ended June 30, 2011 was \$0.12, up 140.0% from the diluted income per share of \$0.05 reported in the same period last year.
- Net interest income increased in the six months ended June 30, 2011 by \$65,000, or 0.5%, to \$12.95 million from \$12.89 million in the same period last year. The increase in net interest income was primarily attributable to a decrease in interest costs, which was partially offset by a decrease in interest yields. Net interest margin was stable at 3.77% for the six-month periods ending June 30, 2011 and June 30, 2010.
- Provision for loan losses of \$2.48 million for the six-month period ended June 30, 2011 compared to a provision for loan losses of \$2.31 million for the same period in 2010.
- Total assets at June 30, 2011 were \$747.0 million, an increase of \$9.8 million, or 1.3%, from levels at December 31, 2010.
- Total net loans at June 30, 2011 (including loans held-for-sale) decreased \$12.3 million, or 2.8%, to \$432.1 million compared to December 31, 2010.
- Total investment securities at June 30, 2011 increased \$27.5 million, or 25.6%, to \$134.8 million compared to December 31, 2010.
- Total deposits of \$650.4 million at June 30, 2011, represented an increase of \$10.2 million, or 1.6%, compared to December 31, 2010.
- Net income of \$0.80 million for the three months ended June 30, 2011, up 32.7% from the \$0.60 million for the same fiscal period last year.
- Diluted income per share for the three month period ended June 30, 2011 was \$0.06, up 50.0% from the diluted income per share of \$0.04 reported in the same period last year.





## SUMMARY

The Company recorded net income of \$1,561,000 for the six-month period ended June 30, 2011, representing an increase of \$601,000 from net income of \$960,000 for the same period in 2010.

The following tables present a summary of the results for the three-month and six-month periods ended June 30, 2011 and 2010, and year ended December 31, 2010.

	Three months ended June 30, 2011	Three months ended June 30, 2010	Six months ended June 30, 2011	Six months ended June 30, 2010
--	---	---	--------------------------------------	--------------------------------------

(in thousands except for per share amounts)

For the Period:

Net Income	\$795	\$599	\$1,561	\$960
Basic Earnings Per Common Share	\$0.06	\$0.04	\$0.12	\$0.05
Diluted Earnings Per Common Share	\$0.06	\$0.04	\$0.12	\$0.05

	June 30, 2011	December 31, 2010
--	------------------	----------------------

(in thousands except for ratios)

At Period End:

Total Assets	\$746,996	\$737,217	
Total Loans, Net (including loans held-for-sale)	\$432,080	\$444,360	
Total Investment Securities	\$134,830	\$107,346	
Total Deposits	\$650,429	\$640,258	
Loan-To-Deposit Ratio	66.4	% 69.4	%

## FIRST NORTHERN COMMUNITY BANCORP

Distribution of Average Statements of Condition and Analysis of Net Interest Income  
(in thousands, except percentage amounts)

	Three months ended June 30, 2011			Three months ended June 30, 2010				
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate		
Assets								
Interest-earning assets:								
Loans (1)	\$426,369	\$6,346	5.97	%	\$454,520	\$6,764	5.97	%
Interest bearing due from banks	130,388	91	0.28	%	139,951	88	0.25	%
Investment securities, taxable	121,596	688	2.27	%	71,083	407	2.30	%
Investment securities, non-taxable (2)	10,266	108	4.22	%	19,903	206	4.15	%
Other interest earning assets	2,992	4	0.54	%	2,725	3	0.44	%
Total average interest-earning assets	691,611	7,237	4.20	%	688,182	7,468	4.35	%
Non-interest-earning assets:								
Cash and due from banks	15,571				13,820			
Premises and equipment, net	8,133				7,106			
Other real estate owned	2,312				3,437			
Interest receivable and other assets	33,302				33,802			
Total average assets	750,929				746,347			
Liabilities and Stockholders' Equity:								
Interest-bearing liabilities:								
Interest-bearing transaction								
deposits	151,452	86	0.23	%	138,824	98	0.28	%
Savings and MMDA's	207,707	232	0.45	%	194,426	301	0.62	%
Time, under \$100,000	39,507	61	0.62	%	50,489	96	0.76	%
Time, \$100,000 and over	65,037	175	1.08	%	87,519	367	1.68	%
FHLB advances and other borrowings	10,150	91	3.60	%	11,841	108	3.66	%
Total average interest-bearing liabilities	473,853	645	0.55	%	483,099	970	0.80	%
Non-interest-bearing liabilities:								
Non-interest-bearing demand								
deposits	189,611				179,165			
Interest payable and other liabilities	6,954				6,109			
Total liabilities	670,418				668,373			
Total average stockholders' equity	80,511				77,974			
Total average liabilities and stockholders' equity	\$750,929				\$746,347			

Net interest income and net interest margin (3)	\$6,592	3.82	%	\$6,498	3.79	%
---	---------	------	---	---------	------	---

1. Average balances for loans include loans held-for-sale and non-accrual loans and are net of the allowance for loan losses, but non-accrued interest thereon is excluded. Loan interest income includes loan fees of approximately \$168 and \$228 for the three months

ended June 30, 2011 and 2010, respectively.

2. Interest income and yields on tax-exempt securities are not presented on a taxable equivalent basis.

3. Net interest margin is computed by dividing net interest income by total average interest-earning assets.

## FIRST NORTHERN COMMUNITY BANCORP

Distribution of Average Statements of Condition and Analysis of Net Interest Income  
(in thousands, except percentage amounts)

	Six months ended June 30, 2011			Six months ended June 30, 2010			Yield/ Rate	
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate		
Assets								
Interest-earning assets:								
Loans (1)	\$428,776	\$12,603	5.93	%	\$458,218	\$13,562	5.97	%
Interest bearing due from banks	138,175	176	0.26	%	142,273	182	0.26	%
Investment securities, taxable	112,872	1,258	2.25	%	65,799	782	2.40	%
Investment securities, non-taxable (2)	10,335	219	4.27	%	21,257	441	4.18	%
Other interest earning assets	2,908	4	0.28	%	2,616	3	0.23	%
Total average interest-earning assets	693,066	14,260	4.15	%	690,163	14,970	4.37	%
Non-interest-earning assets:								
Cash and due from banks	15,675				14,047			
Premises and equipment, net	8,075				7,222			
Other real estate owned	2,788				3,545			
Interest receivable and other assets	32,968				34,004			
Total average assets	752,572				748,981			
Liabilities and Stockholders' Equity:								
Interest-bearing liabilities:								
Interest-bearing transaction								
deposits	149,638	171	0.23	%	137,410	212	0.31	%
Savings and MMDA's	209,723	474	0.46	%	194,236	645	0.67	%
Time, under \$100,000	39,659	124	0.63	%	51,843	255	0.99	%
Time, \$100,000 and over	66,295	356	1.08	%	91,284	754	1.67	%
FHLB advances and other borrowings	10,143	181	3.60	%	11,820	215	3.67	%
Total average interest-bearing liabilities	475,458	1,306	0.55	%	486,593	2,081	0.86	%
Non-interest-bearing liabilities:								
Non-interest-bearing demand								
deposits	190,612				178,647			
Interest payable and other liabilities	6,658				6,123			
Total liabilities	672,728				671,363			
Total average stockholders' equity	79,844				77,618			
Total average liabilities and stockholders' equity	\$752,572				\$748,981			

Net interest income and net interest margin (3)	\$12,954	3.77	%	\$12,889	3.77	%
---	----------	------	---	----------	------	---

1. Average balances for loans include loans held-for-sale and non-accrual loans and are net of the allowance for loan losses, but non-accrued interest thereon is excluded. Loan interest income includes loan fees of approximately \$358 and \$450 for the six months

ended June 30, 2011 and 2010, respectively.

2. Interest income and yields on tax-exempt securities are not presented on a taxable equivalent basis.

3. Net interest margin is computed by dividing net interest income by total average interest-earning assets.

---

## CHANGES IN FINANCIAL CONDITION

The assets of the Company set forth in the Unaudited Condensed Consolidated Balance Sheets reflect a \$6,725,000 decrease in cash and due from banks, a \$27,484,000 increase in investment securities available-for-sale, a \$10,613,000 decrease in net loans held-for-investment, a \$1,667,000 decrease in loans held-for-sale, a \$1,000,000 decrease in other real estate owned and a \$1,997,000 increase in interest receivable and other assets from December 31, 2010 to June 30, 2011. The decrease in cash and due from banks was due to a decrease in interest bearing due from bank accounts, which was partially offset by an increase in non-interest bearing due from bank accounts. The increase in investment securities available-for-sale was primarily the result of purchases of U.S. Treasury securities, agency bonds, municipal securities and mortgage backed securities, slightly offset by calls of agency bonds and sales of U.S. Treasury securities, agency bonds and mortgage backed securities. The decrease in loans held-for-investment was due to decreases in the following loan categories: commercial and industrial; agricultural; true equipment leases; consumer; real estate; real estate commercial and construction; and home equity. The decrease in loans held-for-investment was partially offset by increases in the following loan categories: equipment; financed equipment leases; and real estate SBA (Small Business Administration). The decrease in loans held-for-sale was due to decreases in real estate loans held-for-sale. The Company originated approximately \$11,883,000 in residential mortgage loans during the first six months of 2011, which was offset by approximately \$13,818,000 in loan sales during this period. The decrease in other real estate owned is due to sales of other real estate owned properties, which was partially offset by additions of other real estate owned properties. The increase in interest receivable and other assets was mainly due to increases in accrued income on securities, income taxes receivable, cash surrender value of bank owned life insurance, sold loan settlement, unamortized loan costs, mortgage servicing asset and suspense & holdovers, which was partially offset by decreases in accrued income on loans, housing tax credits and prepaid expenses.

The liabilities of the Company set forth in the Unaudited Condensed Consolidated Balance Sheets reflect an increase in total deposits of \$10,171,000 from December 31, 2010 to June 30, 2011. The increase in deposits was due to increases in demand deposits, interest-bearing transaction deposits, and savings accounts, which were partially offset by decreases in money market accounts and time deposits.

Federal Home Loan Bank advances (“FHLB advances”) and other borrowings decreased \$2,329,000 from December 31, 2010 to June 30, 2011, due to maturing FHLB advances and a decrease in secured borrowings from the U.S. Treasury’s Treasury Tax and Loan Program.

---

## CHANGES IN RESULTS OF OPERATIONS

### Interest Income

The Federal Open Market Committee made no changes to the Federal Funds rate during the twelve-month period ended June 30, 2011.

Interest income on loans for the six-month period ended June 30, 2011 was down 7.1% from the same period in 2010, decreasing from \$13,562,000 to \$12,603,000 and was down 6.2% for the three-month period ended June 30, 2011 over the same period in 2010, from \$6,764,000 to \$6,346,000. The decrease in interest income on loans for the six-month period ended as compared to the same period a year ago was primarily due to a 4 basis point decrease in loan yields combined with a decrease in average loans. The decrease in loan yields was primarily due to repricing of loans at lower rates. The decrease for the three-month period ended June 30, 2011 as compared to the same period a year ago was primarily due to a decrease in average loans.

Interest income on investment securities available-for-sale for the six-month period ended June 30, 2011 was up 20.8% from the same period in 2010, increasing from \$1,223,000 to \$1,477,000 and was up 29.9% for the three-month period ended June 30, 2011 over the same period in 2010, from \$613,000 to \$796,000. The increase in interest income on investment securities for the six-month period ended June 30, 2011 as compared to the same period a year ago was primarily due to an increase in average investment securities partially offset by a 41 basis point decrease in investment securities yields. The increase for the three-month period ended June 30, 2011 as compared to the same period a year ago was primarily due to an increase in average investment securities partially offset by a 28 basis point decrease in investment securities yields. The decrease in investment securities yields for the three-month and six-month periods ended June 30, 2011 was primarily due to repricing of investment securities at lower rates.

Interest income on interest-bearing due from banks for the six-month period ended June 30, 2011 was down 3.3% from the same period in 2010, decreasing from \$182,000 to \$176,000 and was up 3.4% for the three-month period ended June 30, 2011 over the same period in 2010, from \$88,000 to \$91,000. The decrease in interest income on interest-bearing due from banks for the six-month period ended June 30, 2011 as compared to the same period a year ago was primarily due to a decrease in average interest-bearing due from banks. The increase in interest income on interest-bearing due from banks for the three-month period ended June 30, 2011 as compared to the same period a year ago was primarily due to a 3 basis point increase in interest-bearing due from bank yields partially offset by a decrease in average interest-bearing due from banks.

The Company had no Federal Funds sold balances during the three-month and six-month periods ended June 30, 2011 and June 30, 2010.

### Interest Expense

The sustained low interest rate environment decreased the Company's cost of funds in the first six months of 2011 compared to the same period a year ago.

Interest expense on deposits and other borrowings for the six-month period ended June 30, 2011 was down 37.2% from the same period in 2010, decreasing from \$2,081,000 to \$1,306,000 and was down 33.5% for the three-month period ended June 30, 2011 over the same period in 2010 from \$970,000 to \$645,000. The decrease in interest expense during the six-month period ended June 30, 2011 was due to a 31 basis point decrease in the Company's average cost of funds combined with a decrease in average interest-bearing liabilities. The decrease in interest expense during the three-month period ended June 30, 2011 was primarily due to a 25 basis point decrease in the Company's average cost of funds combined with a decrease in average interest-bearing liabilities. The decrease in average cost of funds for the three-month and six-month periods ended June 30, 2011 is primarily due to the maturing and repricing of time deposits and a change in the mix of interest-bearing liabilities, which resulted in an increase in lower cost deposits.

### Provision for Loan Losses

There was a provision for loan losses of \$2,480,000 for the six-month period ended June 30, 2011 compared to a provision for loan losses of \$2,313,000 for the same period in 2010. There was a provision for loan losses of \$1,490,000 for the three-month period ended June 30, 2011 compared to a \$863,000 provision for the same period in 2010. The allowance for loan losses was approximately \$10,784,000, or 2.44% of total loans, at June 30, 2011 compared to \$11,039,000, or 2.44% of total loans, at December 31, 2010. The allowance for loan losses is maintained at a level considered adequate by management to provide for probable loan losses inherent in the loan portfolio.

The increase in the provision for loan losses during the three-month and six-month periods in 2011 was primarily due to increased net charge-offs as a percentage of the allowance for loan losses, partially offset by decreased loan volumes compared to the three-month and six-month periods in 2010.

### Provision for Unfunded Lending Commitment Losses

There was a recovery of provision for unfunded lending commitment losses of \$24,000 for the six-month period ended June 30, 2011 compared to no recovery of provision for the same period in 2010. There was a recovery of provision for unfunded lending commitment losses of \$24,000 for the three-month period ended June 30, 2011 compared to no recovery of provision for the same period in 2010.

The provision for unfunded lending commitment losses is included in non-interest expense.

---



## Other Operating Income

Other operating income was up 5.1% for the six-month period ended June 30, 2011 from the same period in 2010, increasing from \$4,332,000 to \$4,553,000.

This increase was primarily due to increases in gains on sales of other real estate owned, investment and brokerage services income, mortgage brokerage income, loan servicing income, fiduciary activities income, ATM fees, signature based transaction fees, and gains on sales of available for sale securities, which was partially offset by decreases in service charges on deposit accounts, gains on sales of loans held-for-sale, and other income. The increase in gains on sales of other real estate owned was primarily due to successful sales of other real estate owned. The increase in investment and brokerage services income, mortgage brokerage income, and fiduciary activities income was due to an increase in the demand for those services. The increase in loan servicing income was primarily due to the reversal of mortgage servicing impairment expense and increases in fee income, partially offset by a decrease in mortgage servicing assets recorded. The increase in ATM fees and signature based transaction fees was primarily due to an increase in the volume of transactions. The increase in gains on sales of available-for-sale securities was primarily due to increased values of securities sold. The decrease in service charges on deposit accounts was primarily due to decreases in service charges on checking accounts, partially offset by increases in analysis service charges, decreases in waived fees, and increases in wire transfer fees and check cashing fees. The decrease in gains on sales of loans held-for-sale was primarily due to decreased sales volume of loans held-for-sale. The decrease in other income is primarily due to decreases in letter of credit deferred fees, miscellaneous income, and gain on sale of equipment, which was partially offset by increases in rental income and common area maintenance income.

Other operating income was up 1.6% for the three-month period ended June 30, 2011 from the same period in 2010, increasing from \$2,329,000 to \$2,366,000.

This increase was primarily due to increases in gains on sales of other real estate owned, investment and brokerage services income, mortgage brokerage income, fiduciary activities income, ATM fees, signature based transaction fees, and gains on sales of available for sale securities, which was partially offset by decreases in service charges on deposit accounts, gains on sales of loans held-for-sale, loan servicing income, and other income. The increase in gains on sales of other real estate owned was primarily due to successful sales of other real estate owned. The increase in investment and brokerage services income, mortgage brokerage income, and fiduciary activities income was due to an increase in the demand for those services. The increase in ATM fees and signature based transaction fees was primarily due to an increase in the volume of transactions. The increase in gains on sales of available-for-sale securities was primarily due to increased values of securities sold. The decrease in service charges on deposit accounts was primarily due to decreases in service charges on checking accounts, partially offset by increases in analysis service charges, wire transfer fees, and check cashing fees. The decrease in gains on sales of loans held-for-sale was primarily due to decreased sales volume of loans held-for-sale. The decrease in loan servicing income was primarily due to an increase in mortgage servicing impairment expense and a decrease in mortgage servicing assets recorded, partially offset by increases in fee income. The decrease in other income is primarily due to decreases in letter of credit deferred fees and gain on sale of equipment, which was partially offset by increases in rental income on other real estate owned properties, rental income, and common area maintenance income.

## Other Operating Expenses

Total other operating expenses was down 7.8% for the six-month period ended June 30, 2011 from the same period in 2010, decreasing from \$14,340,000 to \$13,220,000.

The decrease was primarily due to decreases in salaries and employee benefits, occupancy and equipment expense, data processing expense, and other miscellaneous operating expense, which was partially offset by increases in stationary and supplies, advertising, directors' fees, and other real estate owned expense and impairment. The decrease in salaries and employee benefits was primarily due to decreases in regular salaries, commissions, loan origination costs, and stock compensation, which was partially offset by increases in profit sharing expense, worker's compensation insurance, retirement compensation expense, and split-dollar obligation insurance expense. The decrease in occupancy and equipment was primarily due to decreases in rent expense, depreciation expense, and utilities expense, which was partially offset by increases in branch moving expense and common area maintenance expense. The decrease in data processing was primarily due to a reduction in contract pricing and general data processing costs. The decrease in other miscellaneous operating expense was primarily due to a recovery of provision for unfunded loan commitments, decreases in FDIC assessments, legal fees, loan origination expense, sundry losses, and loan collection expense, which was partially offset by increases in accounting and audit fees, consulting fees, and other miscellaneous expenses. The decrease in loan collection expense was due to a decrease in activities requiring loan collection. The increase in stationary and supplies was primarily due to an increase in the use of stationary and supplies. The increase in directors' fees is primarily due to the increase in the number of meetings and number of directors receiving fees. The increase in other real estate owned expense and impairment was primarily due to an increase in maintenance expenses related to other real estate owned properties.

Total other operating expenses was down 12.5% for the three-month period ended June 30, 2011 from the same period in 2010, decreasing from \$7,467,000 to \$6,536,000.

The decrease was primarily due to decreases in salaries and employee benefits, occupancy and equipment expense, data processing expense, and other miscellaneous operating expense, which was partially offset by increases in stationary and supplies, advertising, directors' fees, and other real estate owned expense and impairment. The decrease in salaries and employee benefits was primarily due to decreases in regular salaries, commissions, contingent compensation bonus and related payroll taxes, loan origination costs, stock compensation, and profit sharing expense, which was partially offset by increases in welfare & recreation expense, worker's compensation insurance, and retirement compensation expense. The decrease in occupancy and equipment was primarily due to decreases in rent expense, depreciation expense, and an increase in utility rebates on solar equipment, which was partially offset by increases in building maintenance expense, branch moving expense, and common area maintenance expense. The decrease in data processing was primarily due to a reduction in general data processing costs, partially offset by an increase in contract pricing. The decrease in other miscellaneous operating expense was primarily due to a recovery of provision for unfunded loan commitments, decreases in FDIC assessments, legal fees, sundry losses, and loan collection expense, which was partially offset by increases in accounting and audit fees, and other miscellaneous expenses. The decrease in loan collection expense was due to a decrease in activities requiring loan collection. The increase in stationary and supplies was primarily due to an increase in the use of stationary and supplies. The increase in directors' fees is primarily due to the increase in the number of meetings and number of directors receiving fees. The increase in other real estate owned expense and impairment was primarily due to an increase in write-downs and maintenance expenses related to other real estate owned properties.

The following table sets forth other miscellaneous operating expenses by category for the three-month and six-month periods ended June 30, 2011 and 2010.

	(in thousands)			
	Three months ended June 30, 2011	Three months ended June 30, 2010	Six months ended June 30, 2011	Six months ended June 30, 2010
Other miscellaneous operating expenses				
Recovery of provision for unfunded loan commitments expense	\$(24 )	\$—	\$(24 )	\$—
FDIC assessments	184	288	472	573
Contributions	27	25	43	50
Legal fees	81	144	127	199
Accounting and audit fees	97	70	196	132
Consulting fees	89	78	158	131
Postage expense	95	107	192	194
Telephone expense	54	51	106	113
Public relations	34	40	67	77
Training expense	35	21	58	43
Loan origination expense	55	54	58	147
Computer software depreciation	48	46	86	90
(Recovery of) sundry losses	(27 )	304	16	350
Loan collection expense	40	399	94	532
Other miscellaneous expense	374	342	735	653
<b>Total other miscellaneous operating expenses</b>	<b>\$1,162</b>	<b>\$1,969</b>	<b>\$2,384</b>	<b>\$3,284</b>

## Income Taxes

The Company's tax rate, the Company's income or loss before taxes and the amount of tax relief provided by non-taxable earnings primarily affect the Company's provision for income taxes.

In the six months ended June 30, 2011, the Company's expense for income taxes increased \$638,000 from the same period last year, from a \$392,000 benefit to an expense of \$246,000. Although the Company generated net income in the prior period, the Company realized a tax benefit primarily due to the recordation of various tax credits.

In the three months ended June 30, 2011, the Company's expense for income taxes increased \$239,000 from the same period last year, from a \$102,000 benefit to an expense of \$137,000. Although the Company generated net income in the prior period, the Company realized a tax benefit primarily due to the recordation of various tax credits.

The increase in expense for income taxes for the period presented is primarily attributable to the respective level of earnings combined with the interim effective tax rate and the incidence of allowable deductions, in particular non-taxable municipal bond income, tax credits generated from low-income housing investments, solar tax credits, excludable interest income and, for California franchise taxes, higher excludable interest income on loans within designated enterprise zones.

## Off-Balance Sheet Commitments

The following table shows the distribution of the Company's undisbursed loan commitments at the dates indicated.

	(in thousands)	
	June 30, 2011	December 31, 2010
Undisbursed loan commitments	\$ 148,237	\$ 140,408
Standby letters of credit	2,919	3,739
Commitments to sell loans	1,091	1,826
	\$ 152,247	\$ 145,973

The reserve for unfunded lending commitments amounted to \$718,000 and \$742,000 at June 30, 2011 and December 31, 2010, respectively. The reserve for unfunded lending commitments is included in other liabilities.

## Asset Quality

The Company manages asset quality and credit risk by maintaining diversification in its loan portfolio and through review processes that include analysis of credit requests and ongoing examination of outstanding loans and delinquencies, with particular attention to portfolio dynamics and loan mix. The Company strives to identify loans experiencing difficulty early enough to correct the problems, to record charge-offs promptly based on realistic assessments of collectability and current collateral values and to maintain an adequate allowance for loan losses at all times. Asset quality reviews of loans and other non-performing assets are administered using credit risk rating standards and criteria similar to those employed by state and federal banking regulatory agencies. The federal bank and thrift regulatory agencies utilize the following definitions for assets adversely classified for supervisory purposes:

- **Substandard Assets** – A substandard asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.
- **Doubtful Assets** – An asset classified doubtful has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Other Real Estate Owned and loans rated Substandard and Doubtful are deemed "classified assets". This category, which includes both performing and non-performing assets, receives an elevated level of attention regarding collection.

The following tables summarize the Company's non-accrual loans net of guarantees of the State of California and U.S. Government by loan category at June 30, 2011, March 31, 2011 and December 31, 2010.

	At June 30, 2011			At March 31, 2011		
	Gross	Guaranteed	Net	Gross	Guaranteed	Net
(dollars in thousands)						
Residential mortgage	\$1,629	\$—	\$1,629	\$2,264	\$—	\$2,264
Residential construction	258	—	258	511	—	511
Commercial real estate	9,648	—	9,648	5,748	—	5,748
Agriculture	1,843	—	1,843	1,752	—	1,752
Commercial	624	77	547	1,575	77	1,498
Consumer	301	—	301	396	—	396
Total non-accrual loans	\$14,303	\$77	\$14,226	\$12,246	\$77	\$12,169

	At December 31, 2010		
	Gross	Guaranteed	Net
(dollars in thousands)			
Residential mortgage	\$2,301	\$—	\$2,301
Residential construction	272	—	272
Commercial real estate	5,864	—	5,864
Agriculture	1,752	—	1,752

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

Commercial	1,817	77	1,740
Consumer	268	—	268
Total non-accrual loans	\$12,274	\$77	\$12,197

---

It is generally the Company's policy to discontinue interest accruals once a loan is past due for a period of 90 days as to interest or principal payments. When a loan is placed on non-accrual, interest accruals cease and uncollected accrued interest is reversed and charged against current income. Payments received on non-accrual loans are applied against principal. A loan may only be restored to an accruing basis when it again becomes well secured and in the process of collection or all past due amounts have been collected.

Non-accrual loans amounted to \$14,303,000 at June 30, 2011 and were comprised of five residential mortgage loans totaling \$1,629,000, two residential construction loans totaling \$258,000, eight commercial real estate loans totaling \$9,648,000, two agricultural loan totaling \$1,843,000, eight commercial loans totaling \$624,000 and five consumer loans totaling \$301,000. Non-accrual loans amounted to \$12,274,000 at December 31, 2010 and were comprised of seven residential mortgage loans totaling \$2,301,000, four residential construction loans totaling \$272,000, nine commercial real estate loans totaling \$5,864,000, one agricultural loan totaling \$1,752,000, ten commercial loans totaling \$1,817,000 and five consumer loans totaling \$268,000. It is generally the Company's policy to charge-off the portion of any non-accrual loan for which the Company does not expect to collect by writing the loan down to the estimated net realizable value of the underlying collateral.

The five largest non-accrual loans as of June 30, 2011, made up approximately 80.0% in principal amount of total non-accrual loans and consisted of one residential mortgage loan totaling \$751,000, supported by residential property located within the Company's market area, three commercial real estate loans totaling \$8,989,000, supported by commercial properties located within the Company's market area, and one agricultural loan totaling \$1,641,000, supported by real property and the business assets of the borrower. All of the underlying collateral supporting these loans is generally appraised every six months.

In comparison, the five largest non-accrual loans as of December 31, 2010, totaled approximately \$7,222,000 or 58% in principal amount of total non-accrual loans and consisted of one commercial and industrial loan totaling \$1,342,000, supported by the business assets of the borrower, one agricultural loan totaling \$1,752,000, supported by real property and the business assets of the borrower, and three commercial real estate loans totaling \$4,128,000, supported by commercial properties located within the Company's market area.

Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Non-performing impaired loans are non-accrual loans and loans that are 90 days or more past due and still accruing. Total non-performing impaired loans at June 30, 2011 and December 31, 2010 consisting of loans on non-accrual status totaled \$14,303,000 and \$12,274,000, respectively. A restructuring of a loan can constitute a troubled debt restructuring if the Company for economic or legal reasons related to the borrower's financial difficulties grants a concession to the borrower that it would not otherwise consider. A loan that is restructured in a troubled debt restructuring is considered an impaired loan. Performing impaired loans, which generally consist of loans restructured and in compliance with modified terms, totaled \$10,950,000 and \$7,891,000 at June 30, 2011 and December 31, 2010, respectively. The majority of the non-performing impaired loans were in management's opinion adequately collateralized based on recently obtained appraised property values or guaranteed by a governmental entity. See "Allowance for Loan Losses" below for additional information. No assurance can be given that the existing or any additional collateral will be sufficient to secure full recovery of the obligations owed under these loans.

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

As the following table illustrates, total non-performing assets net of guarantees of the State of California and U.S. Government, including its agencies and its government-sponsored agencies, increased \$1,029,000, or 6.9% to \$15,908,000 during the first six months of 2011. Non-performing assets net of guarantees represent 2.1% of total assets at June 30, 2011.

(dollars in thousands)	At June 30, 2011			At March 31, 2011			
	Gross	Guaranteed	Net	Gross	Guaranteed	Net	
Non-accrual loans	\$ 14,303	\$ 77	\$ 14,226	\$ 12,246	\$ 77	\$ 12,169	
Loans 90 days past due and still accruing	—	—	—	—	—	—	
Total non-performing loans	14,303	77	14,226	12,246	77	12,169	
Other real estate owned	1,682	—	1,682	2,664	—	2,664	
Total non-performing assets	15,985	77	15,908	14,910	77	14,833	
Non-performing loans to total loans			3.22	%		2.81	%
Non-performing assets to total assets			2.13	%		1.98	%
Allowance for loan and lease losses to non-performing loans			75.80	%		96.24	%

(dollars in thousands)	At December 31, 2010			
	Gross	Guaranteed	Net	
Non-accrual loans	\$ 12,274	\$ 77	\$ 12,197	
Loans 90 days past due and still accruing	—	—	—	
Total non-performing loans	12,274	77	12,197	
Other real estate owned	2,682	—	2,682	
Total non-performing assets	14,956	77	14,879	
Non-performing loans to total loans			2.69	%
Non-performing assets to total assets			2.02	%
Allowance for loan and lease losses to non-performing loans			90.51	%

The Company had no loans 90 days past due and still accruing at June 30, 2011 and December 31, 2010.

Non-performing assets is comprised of non-performing loans, discussed above, and other real estate owned. OREO is made up of property that the Company has acquired by deed in lieu of foreclosure or through foreclosure proceedings,



and property that the Company does not hold title to but is in actual control of, known as in-substance foreclosure. The estimated fair value of the property is determined prior to transferring the balance to OREO. The balance transferred to OREO is the estimated fair value of the property less estimated cost to sell. Impairment may be deemed necessary to bring the book value of the loan equal to the appraised value. Appraisals or loan officer evaluations are then conducted periodically thereafter charging any additional impairments to the appropriate expense account.

OREO amounted to \$1,682,000 and \$2,682,000 for the periods ended June 30, 2011 and December 31, 2010, respectively. The decrease in OREO at June 30, 2011 from the balance at December 31, 2010 was due, for the most part, to the disposition of five OREO properties, which was partially offset by the addition of four OREO properties.

---

## Allowance for Loan Losses

The Company's Allowance for Loan Losses is maintained at a level believed by management to be adequate to provide for loan losses that can be reasonably anticipated. The allowance is increased by provisions charged to operating expense and reduced by net charge-offs. The Company contracts with vendors for credit reviews of the loan portfolio as well as considers current economic conditions, loan loss experience, and other factors in determining the adequacy of the reserve balance. The allowance for loan losses is based on estimates, and actual losses may vary from current estimates.

The following table summarizes the loan loss experience of the Company for the six-month periods ended June 30, 2011 and 2010, and for the year ended December 31, 2010.

Analysis of the Allowance for Loan Losses  
(Amounts in thousands, except percentage amounts)

	Six months ended June 30,		Year ended December 31,
	2011	2010	2010
Balance at beginning of period	\$11,039	\$11,916	\$11,916
Provision for loan losses	2,480	2,313	4,914
Loans charged-off:			
Commercial	(636 )	(837 )	(1,930 )
Commercial Real Estate	(1,413 )	(227 )	(1,491 )
Agriculture	(320 )	(367 )	(736 )
Residential mortgage	(191 )	(404 )	(715 )
Residential construction	(198 )	(356 )	(830 )
Consumer loans to individuals	(448 )	(545 )	(914 )
Total charged-off	(3,206 )	(2,736 )	(6,616 )
Recoveries:			
Commercial	22	434	540
Commercial Real Estate	147	2	1
Agriculture	116	—	78
Residential mortgage	11	—	22
Residential construction	51	6	6
Consumer loans to individuals	124	95	178
Total recoveries	471	537	825
Net charge-offs	(2,735 )	(2,199 )	(5,791 )
Balance at end of period	\$10,784	\$12,030	\$11,039
Ratio of net charge-offs To average loans outstanding during the period	(0.62 %)	(0.47 %)	(1.27 %)
Allowance for loan losses			

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

To total loans at the end of the period	2.44	%	2.59	%	2.44	%
To non-performing loans at the end of the period	75.40	%	82.17	%	89.94	%

---

## Deposits

Deposits are one of the Company's primary sources of funds. At June 30, 2011, the Company had the following deposit mix: 31.4% in savings and MMDA deposits, 16.2% in time deposits, 22.7% in interest-bearing transaction deposits and 29.7% in non-interest-bearing transaction deposits. Non-interest-bearing transaction deposits increase the Company's net interest income by lowering its cost of funds.

The Company obtains deposits primarily from the communities it serves. The Company believes that no material portion of its deposits has been obtained from or is dependent on any one person or industry. The Company accepts deposits in excess of \$100,000 from customers. These deposits are priced to remain competitive.

Maturities of time certificates of deposits of \$100,000 or more outstanding at June 30, 2011 and December 31, 2010 are summarized as follows:

	(in thousands)	
	June 30, 2011	December 31, 2010
Three months or less	\$20,125	\$22,357
Over three to twelve months	38,268	33,632
Over twelve months	8,084	12,865
Total	\$66,477	\$68,854

The decrease in time certificates of deposit (CD's) of \$100,000 or more is primarily attributable to the maturities of time deposits.

## Liquidity and Capital Resources

In order to serve our market area, the Company must maintain adequate liquidity and adequate capital. Liquidity is measured by various ratios, in management's opinion, the most common being the ratio of net loans to deposits (including loans held-for-sale). This ratio was 66.4% on June 30, 2011. In addition, on June 30, 2011, the Company had the following short-term investments: \$1,766,000 in securities due within one year or less; and \$30,160,000 in securities due in one to five years.

To meet unanticipated funding requirements, the Company maintains short-term unsecured lines of credit with other banks totaling \$34,000,000 at June 30, 2011; additionally, the Company has a line of credit with the Federal Home Loan Bank (the "FHLB"), with a borrowing capacity at June 30, 2011 of \$130,116,000. The line of credit with FHLB is secured under terms of a blanket collateral agreement by a pledge of FHLB stock and certain other qualifying collateral such as commercial and mortgage loans.

The Company's primary source of liquidity on a stand-alone basis is dividends from the Bank. Dividends from the Bank are subject to regulatory restrictions.

As of June 30, 2011, the Bank's capital ratios exceeded applicable regulatory requirements. The following table presents the capital ratios for the Bank, compared to the regulatory standards for well-capitalized depository institutions, as of June 30, 2011.

Edgar Filing: FIRST NORTHERN COMMUNITY BANCORP - Form 10-Q

(amounts in thousands except percentage amounts)

	Actual			Well Capitalized Ratio Requirement	
	Capital	Ratio			
Leverage	\$73,307	9.86	%	5.0	%
Tier 1 Risk-Based	\$73,307	15.66	%	6.0	%
Total Risk-Based	\$79,230	16.92	%	10.0	%

---

### ITEM 3. – QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company believes that there have been no material changes in the quantitative and qualitative disclosures about market risk as of June 30, 2011, from those presented in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010, which are incorporated by reference herein.

### ITEM 4. – CONTROLS AND PROCEDURES

(a) Our Chief Executive Officer (principal executive officer) and Chief Financial Officer (principal financial officer) have concluded that the design and operation of our disclosure controls and procedures are effective as of June 30, 2011. This conclusion is based on an evaluation conducted under the supervision and with the participation of management.

(b) During the quarter ended June 30, 2011, there were no changes in our internal controls over financial reporting that materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

## PART II – OTHER INFORMATION

### ITEM 1 - LEGAL PROCEEDINGS

Neither the Company nor the Bank is a party to any material pending legal proceeding, nor is any of their property the subject of any material pending legal proceeding, except ordinary routine litigation arising in the ordinary course of the Bank's business and incidental to its business, none of which is expected to have a material adverse impact upon the Company's or the Bank's business, financial position or results of operations.

### ITEM 1A. – RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the risk factors set forth in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2010, which could materially affect our business, financial condition or future results and the following information:

Recent developments may adversely impact our residential mortgage lending and loan servicing businesses

On September 30, 2011, the upper limit of \$729,750 for a residential mortgage loan that may be purchased by the Government sponsored enterprises Fannie Mae and Freddie Mac is scheduled to be reduced to \$625,500. This reduction could result in higher mortgage rates for borrowers purchasing homes that exceed the new limit, which, in turn, could reduce the pool of eligible buyers in parts of our market area and could also reduce the collateral value of existing high value homes. These developments could have an adverse impact on our mortgage lending business.

In addition, recent developments in the mortgage servicing industry, including legal settlements with the Attorneys General of many states, an interagency review by the federal banking regulators and other regulatory guidance will likely impact the business practices of the mortgage servicing industry. Changes in business practices, such as increased corporate governance, enhanced documentation practices, streamlined avenues of communication and greater supervision responsibilities over third party vendors, could add to the expense and complexity of our loan servicing operations and have an adverse impact on our business.

Recent and possible future credit rating downgrades of U.S. sovereign debt obligations could create economic challenges and uncertainties globally and in the U.S.

---

Following protracted and contentious debate among the U.S. Congress and the Obama Administration, the Budget Control Act of 2011 (the “Budget Control Act”) was passed by Congress and signed into law by President Obama. While the Budget Control Act averted for the time being the prospect of a default by the U.S. on its sovereign debt obligations, following the enactment of the Budget Control Act, Standard & Poor’s Ratings Services lowered its long-term sovereign credit rating on the U.S. to “AA+” from “AAA” and affirmed its “A-1+” rating on short-term U.S. obligations. This downgrade is unprecedented in modern history and its full impact is not possible to predict at this time. Standard & Poor’s Ratings Services also stated that its outlook on the long-term rating of the U.S. was negative and that it could lower the rating within the next two years if the fiscal and budgetary challenges of the U.S. government were to worsen. In addition, Moody’s Investor Services confirmed its “Aaa” long-term debt rating of the U.S., but assigned a negative outlook to the rating, indicating that there is a risk of a future downgrade if there are future negative economic and political developments in the U.S. The U.S. debt rating by Fitch Ratings remained unchanged at “AAA,” although Fitch Ratings has not formally reaffirmed its rating. This downgrade of the sovereign debt obligations of the U.S. by Standard & Poor’s Rating Services and any further downgrades, together with the possibility of such further downgrades, will likely increase the U.S. government’s cost of borrowing, further exacerbating its budgetary challenges and potentially generating additional economic challenges and uncertainties globally and in the U.S.

---



ITEM 6. – EXHIBITS

Exhibit Number	Exhibit
31.1	Certification of the Company's Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of the Company's Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST NORTHERN COMMUNITY BANCORP

Date: August 12, 2011      By: /s/ Jeremiah Z. Smith

Jeremiah Z. Smith, Executive Vice President / Chief Financial  
Officer  
(Principal Financial Officer and Duly Authorized Officer)