

SANDY SPRING BANCORP INC  
Form 10-Q  
November 09, 2009

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-19065

Sandy Spring Bancorp, Inc.  
(Exact name of registrant as specified in its charter)

Maryland  
(State of incorporation)

52-1532952  
(I.R.S. Employer Identification Number)

17801 Georgia Avenue, Olney, Maryland 20832  
(Address of principal office) (Zip Code)

301-774-6400  
(Telephone Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

YES  NO

The number of shares of common stock outstanding as of October 31, 2009 is 16,472,693 shares.

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PART I - FINANCIAL INFORMATION  
Item 1. FINANCIAL STATEMENT  
Sandy Spring Bancorp, Inc. and Subsidiaries  
CONSOLIDATED BALANCE SHEETS

| (Dollars in thousands)  | (Unaudited)           |                      |
|---|-----------------------|----------------------|
|   | September 30,<br>2009 | December 31,<br>2008 |
| <b>ASSETS</b>   |                       |                      |
| Cash and due from banks   | \$ 42,079             | \$ 44,738            |
| Federal funds sold  | 1,271                 | 1,110                |
| Interest-bearing deposits with banks  | 45,660                | 59,381               |
| Cash and cash equivalents   | 89,010                | 105,229              |
| Residential mortgage loans held for sale (at fair value)  | 10,926                | 11,391               |
| Investments available-for-sale (at fair value)  | 807,145               | 291,727              |
| Investments held-to-maturity — fair value of \$146,800 (2009) and \$175,908 (2008)  | 140,528               | 171,618              |
| Other equity securities   | 32,773                | 29,146               |
| Total loans and leases  | 2,334,282             | 2,490,646            |
| Less: allowance for loan and lease losses   | (62,937)              | (50,526)             |
| Net loans and leases  | 2,271,345             | 2,440,120            |
| Premises and equipment, net   | 49,827                | 51,410               |
| Other real estate owned   | 6,873                 | 2,860                |
| Accrued interest receivable   | 13,325                | 11,810               |
| Goodwill  | 76,816                | 76,248               |
| Other intangible assets, net  | 9,033                 | 12,183               |
| Other assets  | 124,790               | 109,896              |
| <b>Total assets</b>   | <b>\$ 3,632,391</b>   | <b>\$ 3,313,638</b>  |
| <b>LIABILITIES</b>  |                       |                      |
| Noninterest-bearing deposits  | \$ 573,601            | \$ 461,517           |
| Interest-bearing deposits   | 2,109,886             | 1,903,740            |
| Total deposits  | 2,683,487             | 2,365,257            |
| Short-term borrowings   | 491,702               | 421,074              |
| Other long-term borrowings  | 4,263                 | 66,584               |
| Subordinated debentures   | 35,000                | 35,000               |
| Accrued interest payable and other liabilities  | 37,368                | 33,861               |
| <b>Total liabilities</b>  | <b>3,251,820</b>      | <b>2,921,776</b>     |
| <b>STOCKHOLDERS' EQUITY</b>   |                       |                      |
| Preferred stock—par value \$1.00 (liquidation preference of \$1,000 per share) shares issued and outstanding 83,094 (discount of \$3,164 and \$3,654, respectively) | 79,930                | 79,440               |
| Common stock — par value \$1.00; shares authorized 49,916,906; shares issued and outstanding 16,470,078 (2009) and 16,398,523 (2008)                                | 16,470                | 16,399               |
| Warrants  | 3,699                 | 3,699                |
| Additional paid in capital  | 87,572                | 85,486               |
| Retained earnings   | 193,210               | 214,410              |
| Accumulated other comprehensive loss  | (310)                 | (7,572)              |
| Total stockholders' equity  | 380,571               | 391,862              |
| <b>Total liabilities and stockholders' equity</b>   | <b>\$ 3,632,391</b>   | <b>\$ 3,313,638</b>  |

See Notes to Consolidated Financial Statements.

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Sandy Spring Bancorp, Inc. and Subsidiaries  
CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| (Dollars in thousands, except per share data)                        | Three Months Ended |                 | Nine Months Ended  |                  |
|--|--------------------|-----------------|--------------------|------------------|
|  | September 30,      |                 | September 30,      |                  |
|  | 2009               | 2008            | 2009               | 2008             |
| <b>Interest Income:</b>  |                    |                 |                    |                  |
| Interest and fees on loans and leases                                | \$ 31,280          | \$ 37,263       | \$ 96,579          | \$ 112,428       |
| Interest on loans held for sale                                      | 121                | 100             | 654                | 318              |
| Interest on deposits with banks                                      | 23                 | 6               | 112                | 79               |
| <b>Interest and dividends on securities:</b>                         |                    |                 |                    |                  |
| Taxable  | 5,947              | 3,171           | 13,673             | 7,749            |
| Exempt from federal income taxes                                     | 1,814              | 1,409           | 5,560              | 6,712            |
| Interest on federal funds sold                                       | -                  | 99              | 3                  | 529              |
| <b>TOTAL INTEREST INCOME</b>   | <b>39,185</b>      | <b>42,048</b>   | <b>116,581</b>     | <b>127,815</b>   |
| <b>Interest Expense:</b>   |                    |                 |                    |                  |
| Interest on deposits   | 8,743              | 9,325           | 28,118             | 32,930           |
| Interest on short-term borrowings                                    | 3,697              | 3,544           | 10,757             | 9,886            |
| Interest on long-term borrowings                                     | 343                | 1,092           | 1,831              | 3,214            |
| <b>TOTAL INTEREST EXPENSE</b>  | <b>12,783</b>      | <b>13,961</b>   | <b>40,706</b>      | <b>46,030</b>    |
| <b>NET INTEREST INCOME</b>   | <b>26,402</b>      | <b>28,087</b>   | <b>75,875</b>      | <b>81,785</b>    |
| Provision for loan and lease losses                                  | 34,450             | 6,545           | 55,678             | 15,401           |
| <b>NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES</b> | <b>(8,048)</b>     | <b>21,542</b>   | <b>20,197</b>      | <b>66,384</b>    |
| <b>Noninterest Income:</b>   |                    |                 |                    |                  |
| Securities gains   | 15                 | 9               | 207                | 662              |
| Service charges on deposit accounts                                  | 2,823              | 3,249           | 8,537              | 9,481            |
| Gains on sales of mortgage loans                                     | 1,011              | 397             | 2,819              | 1,772            |
| Fees on sales of investment products                                 | 740                | 820             | 2,062              | 2,547            |
| Trust and investment management fees                                 | 2,406              | 2,380           | 7,063              | 7,282            |
| Insurance agency commissions   | 1,048              | 1,282           | 4,138              | 4,725            |
| Income from bank owned life insurance                                | 740                | 742             | 2,176              | 2,183            |
| Visa check fees  | 758                | 727             | 2,144              | 2,184            |
| Other income   | 1,121              | 1,273           | 4,520              | 4,434            |
| <b>TOTAL NONINTEREST INCOME</b>                                      | <b>10,662</b>      | <b>10,879</b>   | <b>33,666</b>      | <b>35,270</b>    |
| <b>Noninterest Expenses:</b>   |                    |                 |                    |                  |
| Salaries and employee benefits                                       | 14,411             | 11,949          | 41,319             | 39,574           |
| Occupancy expense of premises  | 2,685              | 2,732           | 8,008              | 8,150            |
| Equipment expenses   | 1,444              | 1,515           | 4,332              | 4,514            |
| Marketing  | 484                | 526             | 1,389              | 1,511            |
| Outside data services  | 987                | 1,116           | 2,754              | 3,319            |
| FDIC insurance   | 1,219              | 480             | 4,968              | 1,293            |
| Amortization of intangible assets                                    | 1,048              | 1,103           | 3,150              | 3,344            |
| Goodwill impairment loss   | -                  | 2,250           | -                  | 2,250            |
| Other expenses   | 4,289              | 3,596           | 11,755             | 10,901           |
| <b>TOTAL NONINTEREST EXPENSES</b>                                    | <b>26,567</b>      | <b>25,267</b>   | <b>77,675</b>      | <b>74,856</b>    |
| Income (loss) before income taxes                                    | (23,953)           | 7,154           | (23,812)           | 26,798           |
| Income tax expense (benefit)   | (10,379)           | 1,795           | (12,175)           | 7,583            |
| <b>NET INCOME (LOSS)</b>   | <b>\$ (13,574)</b> | <b>\$ 5,359</b> | <b>\$ (11,637)</b> | <b>\$ 19,215</b> |

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|   |                    |                 |                    |                  |
|---|--------------------|-----------------|--------------------|------------------|
| Preferred stock dividends and discount accretion          | 1,205              | -               | 3,607              | -                |
| <b>NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS</b> | <b>\$ (14,779)</b> | <b>\$ 5,359</b> | <b>\$ (15,244)</b> | <b>\$ 19,215</b> |

**NET INCOME (LOSS) PER SHARE AMOUNTS:**

|  |           |         |           |         |
|--|-----------|---------|-----------|---------|
| Basic net income (loss) per share          | \$ (0.83) | \$ 0.33 | \$ (0.71) | \$ 1.18 |
| Basic net income (loss) per common share   | (0.90)    | 0.33    | (0.93)    | 1.18    |
| Diluted net income (loss) per share        | \$ (0.83) | \$ 0.33 | \$ (0.71) | \$ 1.17 |
| Diluted net income (loss) per common share | (0.90)    | 0.33    | (0.93)    | 1.17    |
| Dividends declared per share               | \$ 0.12   | \$ 0.24 | \$ 0.36   | \$ 0.72 |

See Notes to Consolidated Financial Statements.



| (Dollars in thousands)  | Nine Months Ended |           |
|---|-------------------|-----------|
|   | 2009              | 2008      |
| Cash flows from operating activities:   |                   |           |
| Net income (loss)   | \$ (11,637)       | \$ 19,215 |
| Adjustments to reconcile net income (loss) to net cash (used in ) provided by operating activities: |                   |           |
| Depreciation and amortization   | 7,849             | 10,420    |
| Provision for loan and lease losses   | 55,678            | 15,401    |
| Charge-offs on loans and leases   | (43,267)          | (2,226)   |
| Stock compensation expense  | 1,105             | 551       |
| Deferred income tax benefit   | (5,868)           | (5,401)   |
| Origination of loans held for sale  | (285,116)         | (136,330) |
| Proceeds from sales of loans held for sale  | 288,253           | 140,614   |
| Common stock issued pursuant to West Financial Services acquisition                                 | 628               | -         |
| Gains on sales of loans held for sale   | (2,672)           | (1,772)   |
| Securities gains  | (207)             | (662)     |
| Gains on sales of premises and equipment  | -                 | (66)      |
| Net (increase) decrease in accrued interest receivable  | (1,515)           | 2,464     |
| Net increase in other assets  | (13,083)          | (344)     |
| Net increase in accrued expenses and other liabilities  | 3,278             | 2,262     |
| Other – net   | 2,675             | (2,340)   |
| Net cash (used) provided by operating activities  | (3,899)           | 41,786    |
| Cash flows from investing activities:   |                   |           |
| Purchases of other equity securities  | (3,628)           | (8,581)   |
| Purchases of investments available-for-sale   | (719,202)         | (176,327) |
| Proceeds from the sales of other real estate owned  | 788               | 240       |
| Proceeds from maturities, calls and principal payments of investments held-to-maturity              | 31,229            | 56,065    |
| Proceeds from maturities, calls and principal payments of investments available-for-sale            | 213,407           | 152,748   |
| Net decrease (increase) in loans and leases   | 151,475           | (206,858) |
| Proceeds from redemption of VISA stock  | -                 | 429       |
| Contingent consideration payout   | (2,308)           | (1,620)   |
| Expenditures for premises and equipment   | (2,200)           | (1,821)   |
| Net cash used in investing activities   | (330,439)         | (185,725) |
| Cash flows from financing activities:   |                   |           |
| Net increase (decrease) in deposits   | 318,230           | (25,056)  |
| Net increase in short-term borrowings   | 8,307             | 109,898   |
| Proceeds from issuance of long-term borrowings  | -                 | 60,000    |
| Proceeds from issuance of common stock  | 424               | 579       |
| Dividends paid  | (8,842)           | (11,818)  |
| Net cash provided by financing activities   | 318,119           | 133,603   |
| Net decrease in cash and cash equivalents   | (16,219)          | (10,336)  |
| Cash and cash equivalents at beginning of period  | 105,229           | 85,852    |
| Cash and cash equivalents at end of period  | \$ 89,010         | \$ 75,516 |

| (Dollars in thousands)    | Nine Months Ended |      |
|---------------------------|-------------------|------|
|                           | 2009              | 2008 |
| Supplemental Disclosures: |                   |      |

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|   |    |        |    |        |
|---|----|--------|----|--------|
| Interest payments   | \$ | 41,378 | \$ | 45,597 |
| Income tax payments   |    | 3,920  |    | 13,715 |
| Transfers from loans to other real estate owned             |    | 4,889  |    | 1,471  |
| Reclassification of borrowings from long-term to short-term |    | 62,321 |    | 725    |

See Notes to Consolidated Financial Statements.

## Sandy Spring Bancorp, Inc. and Subsidiaries

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (LOSS)

| (Dollars in thousands,<br>except per share data)   | Preferred | Common    |          | Additional         | Retained   | Accumulated                    | Total                   |
|--|-----------|-----------|----------|--------------------|------------|--------------------------------|-------------------------|
|  | Stock     | Stock     | Warrants | Paid-In<br>Capital | Earnings   | Other<br>Comprehensive<br>Loss | Stockholders'<br>Equity |
| Balances at December 31,<br>2008   | \$ 79,440 | \$ 16,399 | \$ 3,699 | \$ 85,486          | \$ 214,410 | \$ (7,572)                     | \$ 391,862              |
| Comprehensive Income:  |           |           |          |                    |            |                                |                         |
| Net income (loss)  | -         | -         | -        | -                  | (11,637)   | -                              | (11,637)                |
| Other comprehensive<br>income, net of tax effects  | -         | -         | -        | -                  | -          | 7,262                          | 7,262                   |
| Total Comprehensive<br>Income  |           |           |          |                    |            |                                | (4,375)                 |
| Cash dividends - \$0.36<br>per share   | -         | -         | -        | -                  | (5,957)    | -                              | (5,957)                 |
| Preferred stock<br>dividends - \$34.98 per<br>share  | -         | -         | -        | -                  | (3,116)    | -                              | (3,116)                 |
| Stock compensation<br>expense  | -         | -         | -        | 1,105              | -          | -                              | 1,105                   |
| Discount accretion   | 490       | -         | -        | -                  | (490)      | -                              | -                       |
| Common stock issued<br>pursuant to:  |           |           |          |                    |            |                                |                         |
| Contingent consideration<br>relating to 2005<br>acquisition of West<br>Financial - 31,663 shares | -         | 32        | -        | 596                | -          | -                              | 628                     |
| Employee stock purchase<br>plan - 28,909 shares  | -         | 29        | -        | 324                | -          | -                              | 353                     |
| Director stock purchase<br>plan - 2,988 shares   | -         | 3         | -        | 37                 | -          | -                              | 40                      |
| Restricted stock- 5,608<br>shares  | -         | 5         | -        | (6)                | -          | -                              | (1)                     |
| DRIP plan - 2,441 shares   | -         | 2         | -        | 30                 | -          | -                              | 32                      |
| Balances at September<br>30, 2009  | \$ 79,930 | \$ 16,470 | \$ 3,699 | \$ 87,572          | \$ 193,210 | \$ (310)                       | \$ 380,571              |
| Balances at December 31,<br>2007   | \$ -      | \$ 16,349 | \$ -     | \$ 83,970          | \$ 216,376 | \$ (1,055)                     | \$ 315,640              |
| Adjustment to reflect<br>adoption of EITF Issue<br>06-04 effective January 1,<br>2008            | -         | -         | -        | -                  | (1,647)    | -                              | (1,647)                 |
|  | -         | 16,349    | -        | 83,970             | 214,729    | (1,055)                        | 313,993                 |

Balance as of January 1,  
2008 following adoption  
of EITF issue 06-04

|   |    |    |    |        |          |         |          |        |    |         |    |         |    |         |
|---|----|----|----|--------|----------|---------|----------|--------|----|---------|----|---------|----|---------|
| <b>Comprehensive Income:</b>  |    |    |    |        |          |         |          |        |    |         |    |         |    |         |
| Net income  | -  | -  | -  | -      | 19,215   | -       | 19,215   |        |    |         |    |         |    |         |
| Other comprehensive<br>income (loss), net of tax<br>effects and<br>reclassification<br>adjustment | -  | -  | -  | -      | -        | (2,820) | (2,820)  |        |    |         |    |         |    |         |
| Total Comprehensive<br>Income   |    |    |    |        |          |         | 16,395   |        |    |         |    |         |    |         |
| Cash dividends- \$0.72<br>per share   | -  | -  | -  | -      | (11,818) | -       | (11,818) |        |    |         |    |         |    |         |
| Stock compensation<br>expense   | -  | -  | -  | 551    | -        | -       | 551      |        |    |         |    |         |    |         |
| <b>Common stock issued<br/>pursuant to:</b>   |    |    |    |        |          |         |          |        |    |         |    |         |    |         |
| Director stock purchase<br>plan – 1,479 shares  | -  | 2  | -  | 38     | -        | -       | 40       |        |    |         |    |         |    |         |
| Stock option plan – 9,127<br>shares (16,837 shares<br>issued less 7,710 shares<br>retired)        | -  | 9  | -  | 53     | -        | -       | 62       |        |    |         |    |         |    |         |
| Employee stock purchase<br>plan- 23,748 shares  | -  | 24 | -  | 453    | -        | -       | 477      |        |    |         |    |         |    |         |
| Balances at September<br>30, 2008   | \$ | -  | \$ | 16,384 | \$       | -       | \$       | 85,065 | \$ | 222,126 | \$ | (3,875) | \$ | 319,700 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### Note 1 – Principles of Consolidation and Basis of Presentation

The unaudited Consolidated Financial Statements include the accounts of Sandy Spring Bancorp (“the Company”) and its wholly owned subsidiary, Sandy Spring Bank (“the Bank”) and its subsidiaries, Sandy Spring Insurance Corporation, The Equipment Leasing Company, and West Financial Services, Inc. Consolidation has resulted in the elimination of all significant intercompany accounts and transactions. In the opinion of Management, all adjustments (comprising only normal recurring accruals) necessary for a fair presentation of the results of the interim periods have been included. These statements should be read in conjunction with the financial statements and accompanying notes included in Sandy Spring Bancorp's 2008 Annual Report on Form 10-K. There have been no significant changes to the Company’s accounting policies as disclosed in the 2008 Annual Report on Form 10-K. The results shown in this interim report are not necessarily indicative of results that may be expected for any future quarters or for the year ending December 31, 2009.

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America and to general practices within the financial services industry. Certain reclassifications have been made to amounts previously reported to conform to those amounts used in the current classifications. These reclassifications have no effect on stockholders’ equity or net income as previously reported. Subsequent events have been evaluated through November 6, 2009, which is the date the financial statements were available to be issued.

### Cash Flows

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks and federal funds sold (which have original maturities of three months or less).

### Note 2 - New Accounting Pronouncements

#### Adopted Accounting Pronouncements

The Company applies the guidance by the Financial Accounting Standards Board (“FASB”) Accounting Standards Topic (“ASC”) 820-10-35 regarding the measurement of the fair value of a liability. This guidance is effective for the first reporting period subsequent to August 2009. The guidance provides clarification regarding what techniques may be used to measure the fair value of a liability when a quoted price for a liability in an active market is not available. It further clarifies that an adjustment to the fair value is not required due to the existence of a restriction that prevents the transfer of the liability.

The Company accounts for other-than-temporary impairment (“OTTI”) of debt securities and uses the criteria used to assess the collectability of cash flows to determine potential OTTI under the provision of FASB ASC 320-10-65. This topic is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 31, 2009. This topic modifies the presentation of OTTI losses and increases the frequency of and expands existing disclosure requirements. The Company’s adoption of this accounting standard in the second quarter of 2009 did not have a material impact on the Company’s financial position, results of operations or cash flows.

The Company applies the guidance provided by FASB ASC 820-10-65 relating to the use of judgment in evaluating the relevance of inputs when determining fair value, estimating fair values when the volume and level of activity for an asset or liability decreased significantly and identifying transactions that are not orderly. The Company’s adoption of this accounting standard in the second quarter of 2009 did not have a material impact on the Company’s financial

position, results of operations or cash flows.

Required disclosures about the fair value of the Company's financial instruments for interim reporting periods are outlined in FASB ASC 825-10-65. These disclosures are effective for interim periods ending after June 15, 2009. The adoption of the disclosure requirements in the second quarter of 2009 did not have a material impact on the Company's financial position, results of operations or cash flows.

The Company includes non-forfeitable rights to dividends or dividend equivalents on unvested shared based payment awards on participating securities in the earnings allocation when computing earnings per share ("EPS") as outlined in FASB ASC 260-10. These EPS computation requirements are effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior period per share data presented must be adjusted retrospectively. The adoption of these EPS calculation requirements did not have a material impact on the Company's financial position, results of operations or cash flows.

The Company applies the general standards of accounting for and disclosure of events that occurred after the balance sheet date but before financial statements are issued or are available to be issued as outlined by FASB ASC 855. These accounting and disclosure requirements are effective for interim or annual financial periods ending after June 15, 2009 and shall be applied prospectively. There are two types of subsequent events that must be evaluated: recognized and non-recognized subsequent events. An entity must recognize in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. An entity may not recognize subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet but that arose after the balance sheet date but prior to the issuance of the financial statements. Certain non-recognized subsequent events may be of such a nature that they must be disclosed to keep the financial statements from being misleading. The adoption of these accounting and disclosure standards did not have an impact on the Company's financial position, results of operations or cash flows.

#### Pending Accounting Pronouncements

In December 2008, the FASB issued FASB staff position ("FSP") FAS 132(R)-1, "Employers' Disclosures about Postretirement Benefit Plan Assets." This FSP amends SFAS No. 132(revised 2003), "Employers' Disclosures about Pensions and Other Postretirement Benefits", to provide guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan ("FSP FASB 132(R)-1"). The FSP is effective for financial statements issued for fiscal years ending after December 15, 2009. The FSP requires employers to disclose information about fair value measurements of plan assets that would be similar to the currently required disclosures about fair value measurements. The Company does not expect that the adoption of this FSP will have a material impact on its financial position, results of operations or cash flows

In June 2009, the FASB issued SFAS No. 166, "Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140" ("SFAS No. 166"). The disclosure requirements apply to transfers that occur both before and after the effective date of the statement. SFAS No. 166 is effective as of the beginning of a reporting entity's first annual reporting period beginning after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. Earlier application is prohibited. This statement changes the derecognition guidance for transferors of financial assets, including entities that sponsor securitizations, to align that guidance with the original intent of FASB Statement No. 140, "Accounting for the Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." In addition, on and after the effective date, existing qualifying special-purpose entities must be evaluated for consolidation by the reporting entity.

SFAS No. 166 eliminates the concept of a qualifying special purpose entity ("QSPE"). The statement eliminates any reference to a QSPE and requires a transferor to evaluate transfers to such entities under the amended guidance. SFAS No. 166 also introduces the concept of a participating interest. A participating interest is defined as a proportionate interest ownership interest in a financial asset in which the cash flows from the asset are allocated to the participating interest holders in proportion to their ownership share.

Additionally, the SFAS No. 166 significantly modifies the conditions required for a transfer of a financial asset or a participating interest therein to qualify as a sale. SFAS No. 166 also changes the measurement guidance for transfers of financial assets in that it requires that a transferor recognize and initially measure at fair value any servicing assets, servicing liabilities, and any other assets obtained and liabilities incurred in a sale. The statement amends the disclosure requirements that will allow financial statement users to understand the nature and extent of the transferor's continuing involvement with financial assets that have been transferred. The Company does not expect that the adoption of this statement will have a material impact on its financial position, results of operations or cash flows.

In June 2009, the FASB issued SFAS No. 167, “Amendments to FASB Interpretation No.46(R)” (“SFAS No. 167”). This statement is effective as of the beginning of a reporting entity’s first annual reporting period that begins after November 15, 2009 and for interim periods within the first annual reporting period. Earlier application is prohibited. The objective of this Statement is to improve the accounting and disclosure of any involvement with variable interest entities (“VIEs”). SFAS No. 167 eliminates the existing approach for identifying the primary beneficiary of a VIE. It changes that approach with an analysis to determine if an enterprise’s variable interests give it a controlling financial interest in the VIE. The statement also expands the disclosure requirements for an enterprise that has a variable interest in a VIE. The Company does not expect that the adoption of this statement will have a material impact on its financial position, results of operations or cash flows.

In June 2009, the FASB issued SFAS No. 168, “The FASB Accounting Standards Codification™ and the Hierarchy of Generally Accepted Accounting Principles – a replacement of FASB No. 162” (“SFAS No. 168”). This statement is effective for financial statements issued for interim and annual periods ending after September 15, 2009. SFAS No. 168 modifies the hierarchy of generally accepted accounting principles (“GAAP”) to include two levels of GAAP: authoritative and nonauthoritative to be applied by nongovernmental entities. Authoritative GAAP will include all rules and interpretive releases of the Securities and Exchange Commission (“SEC”). Subsequent to the effective date of the SFAS No. 168, all references to GAAP will conform to the codification standards. Management has determined that this guidance does not impact the financial statements of the Company.



## Note 3 – Investments

## Portfolio quality discussion

At September 30, 2009, any unrealized losses associated with AAA-rated U.S. Government Agencies are caused by changes in interest rates and are not considered credit related as the contractual cash flows of these investments are either explicitly or implicitly backed by the full faith and credit of the U.S. government. Unrealized losses that are related to the prevailing interest rate environment will decline over time and recover as these securities approach maturity. The municipal securities portfolio segment is not experiencing any significant credit problems at September 30, 2009 and the Company believes it will receive all contractual cash flows due on this portfolio. The mortgage-backed securities portfolio at September 30, 2009 is composed entirely of either the most senior tranches of GNMA collateralized mortgage obligations (\$106.6 million), or GNMA, FNMA or FHLMC mortgage-backed securities (\$283.7 million). Any associated unrealized losses are caused by changes in interest rates and are not considered credit related as the contractual cash flows of these investments are either explicitly or implicitly backed by the full faith and credit of the U.S. government. Unrealized losses that are related to the prevailing interest rate environment will decline over time and recover as these securities approach maturity. Trust preferred securities are comprised of the senior tranches of three securities. The Company has received all payments on a timely basis. At September 30, 2009, the Company believes that the credit quality of these securities remains adequate to absorb further economic declines. The unrealized losses on this portfolio are the result of illiquidity and reduced demand for these securities resulting in widening credit spreads. Marketable equity securities are composed almost entirely of FHLB stock and Federal Reserve Bank stock, at cost. With respect to the FHLB stock, the Company has received the most recent quarterly dividend that was due. The Company has determined through a comprehensive earnings and liquidity review that there have been no other events that would result in a significant adverse effect on the fair value of the FHLB stock and that the par value of this investment will ultimately be recovered.

## Investments available-for-sale

The amortized cost and estimated fair values of investments available-for-sale for the periods indicated are as follows:

| (In thousands)                       | As of September 30, 2009 |                        |                         |                      | As of December 31, 2008 |                        |                         |                      |
|--------------------------------------|--------------------------|------------------------|-------------------------|----------------------|-------------------------|------------------------|-------------------------|----------------------|
|                                      | Amortized Cost           | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value | Amortized Cost          | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
| U.S. government agencies             | \$ 376,992               | \$ 4,242               | \$ (18)                 | \$ 381,216           | \$ 135,418              | \$ 2,003               | \$ (101)                | \$ 137,320           |
| State and municipal                  | 27,772                   | 1,817                  | (1)                     | 29,588               | 2,663                   | 78                     | (41)                    | 2,700                |
| Mortgage-backed                      | 382,363                  | 7,557                  | (262)                   | 389,658              | 144,638                 | 1,358                  | (920)                   | 145,076              |
| Trust preferred                      | 7,841                    | 167                    | (1,675)                 | 6,333                | 7,890                   | 24                     | (1,633)                 | 6,281                |
| Total debt securities                | 794,968                  | 13,783                 | (1,956)                 | 806,795              | 290,609                 | 3,463                  | (2,695)                 | 291,377              |
| Marketable equity securities         | 350                      | -                      | -                       | 350                  | 350                     | -                      | -                       | 350                  |
| Total investments available-for-sale | \$ 795,318               | \$ 13,783              | \$ (1,956)              | \$ 807,145           | \$ 290,959              | \$ 3,463               | \$ (2,695)              | \$ 291,727           |

Gross unrealized losses and fair value by length of time that the individual available-for-sale securities have been in an unrealized loss position for the periods indicated are as follows:

As of September 30, 2009

| (In thousands)           | Number<br>of<br>securities | Fair Value | Continuous Unrealized<br>Losses Existing for: |                        | Total<br>Unrealized<br>Losses |
|--------------------------|----------------------------|------------|---|------------------------|-------------------------------|
|                          |                            |            | Less than<br>12 months                        | More than<br>12 months |                               |
| U.S. government agencies | 2                          | \$ 9,975   | \$ 18   | \$ -                   | \$ 18                         |
| State and municipal      | 1                          | 199        | -   | 1                      | 1                             |
| Mortgage-backed          | 16                         | 32,964     | 221   | 41                     | 262                           |
| Trust preferred          | 3                          | 6,017      | 24  | 1,651                  | 1,675                         |
| Total                    | 22                         | \$ 49,155  | \$ 263  | \$ 1,693               | \$ 1,956                      |

As of December 31, 2008

| (In thousands)           | Number<br>of<br>securities | Fair Value | Continuous Unrealized<br>Losses Existing for: |                        | Total<br>Unrealized<br>Losses |
|--------------------------|----------------------------|------------|---|------------------------|-------------------------------|
|                          |                            |            | Less than<br>12 months                        | More than<br>12 months |                               |
| U.S. government agencies | 2                          | \$ 14,898  | \$ 101  | \$ -                   | \$ 101                        |
| State and municipal      | 4                          | 1,131      | 41  | -                      | 41                            |
| Mortgage-backed          | 30                         | 66,640     | 911   | 9                      | 920                           |
| Trust preferred          | 6                          | 4,950      | 1,633   | -                      | 1,633                         |
| Total                    | 42                         | \$ 87,619  | \$ 2,686                                      | \$ 9                   | \$ 2,695                      |

Approximately 86% of the bonds carried in the available-for-sale investment portfolio experiencing unrealized losses as of September 30, 2009 were rated AAA, 1% were rated B, 3% were rated BBB+ and 10% were rated CC. Approximately 94% of the bonds carried in the available-for-sale investment portfolio experiencing losses as of December 31, 2008 were rated AAA, 4% were rated B+ and 2% were not rated. The securities representing the unrealized losses in the available-for-sale portfolio as of September 30, 2009 and December 31, 2008 all have modest duration risk (2.54 years in 2009 and 2.41 years in 2008), low credit risk, and minimal loss (approximately 3.96% in 2009 and 2.98% in 2008) when compared to book value. The unrealized losses that exist are the result of changes in market interest rates that have occurred subsequent to the original purchase and not considered credit related. These factors coupled with the fact that the Company has both the intent and sufficient liquidity to hold these investments for an adequate period of time, which may be maturity, to allow for any anticipated recovery in fair value substantiates that the unrealized losses in the available-for-sale portfolio are temporary.

The amortized cost and estimated fair values of investment securities available-for-sale at September 30, 2009 and December 31, 2008 by contractual maturity are shown on the following page. The Company has allocated mortgage-backed securities into the four maturity groupings shown using the expected average life of the individual securities based upon statistics provided by independent third party industry sources. Expected maturities will differ from contractual maturities as borrowers may have the right to prepay obligations with or without prepayment penalties.

There were no sales of investments available-for-sale during 2009 or 2008.

| (In thousands)                           | September 30, 2009 |                            | December 31, 2008 |                            |
|--|--------------------|----------------------------|-------------------|----------------------------|
|  | Amortized<br>Cost  | Estimated<br>Fair<br>Value | Amortized<br>Cost | Estimated<br>Fair<br>Value |
| Due in one year or less                  | \$ 204,274         | \$ 203,739                 | \$ 99,232         | \$ 99,677                  |
| Due after one year through five years    | 549,710            | 560,165                    | 190,302           | 190,625                    |
| Due after five years through ten years   | 40,984             | 42,891                     | 1,075             | 1,075                      |
| Due after ten years                      | -                  | -                          | -                 | -                          |
| Total debt securities available for sale | \$ 794,968         | \$ 806,795                 | \$ 290,609        | \$ 291,377                 |

At September 30, 2009 and December 31, 2008, investments available-for-sale with a book value of \$212.5 million and \$217.2 million, respectively, were pledged as collateral for certain government deposits and for other purposes as required or permitted by law. The outstanding balance of no single issuer, except for U.S. Agencies and Corporations securities, exceeded ten percent of stockholders' equity at September 30, 2009 and December 31, 2008.

#### Investments held-to-maturity

The amortized cost and estimated fair values of investments held-to-maturity for the periods indicated are as follows:

| (In thousands)                        | As of September 30, 2009 |                              |                               |                            | As of December 31, 2008 |                              |                               |                            |
|---------------------------------------|--------------------------|------------------------------|-------------------------------|----------------------------|-------------------------|------------------------------|-------------------------------|----------------------------|
|                                       | Amortized<br>Cost        | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value | Amortized<br>Cost       | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
| State and municipal                   | \$ 139,904               | \$ 6,233                     | \$ (3)                        | \$ 146,134                 | \$ 170,871              | \$ 4,415                     | \$ (159)                      | \$ 175,127                 |
| Mortgage-backed                       | 624                      | 42                           | -                             | 666                        | 747                     | 34                           | -                             | 781                        |
| Total investments<br>held-to-maturity | \$ 140,528               | \$ 6,275                     | \$ (3)                        | \$ 146,800                 | \$ 171,618              | \$ 4,449                     | \$ (159)                      | \$ 175,908                 |

Gross unrealized losses and fair value by length of time that the individual held-to-maturity securities have been in a continuous unrealized loss position for the periods indicated are as follows:

| (In thousands)      | As of September 30, 2009   |            | Continuous Unrealized<br>Losses Existing for: |                        |                               |
|---------------------|----------------------------|------------|---|------------------------|-------------------------------|
|                     | Number<br>of<br>securities | Fair Value | Less than<br>12 months                        | More than<br>12 months | Total<br>Unrealized<br>Losses |
| State and municipal | 3                          | \$ 657     | \$ 3  | \$ -                   | \$ 3                          |
| Total               | 3                          | \$ 657     | \$ 3  | \$ -                   | \$ 3                          |

| (In thousands)      | As of December 31, 2008    |            | Continuous Unrealized<br>Losses Existing for: |                        |                               |
|---------------------|----------------------------|------------|---|------------------------|-------------------------------|
|                     | Number<br>of<br>securities | Fair Value | Less than<br>12 months                        | More than<br>12 months | Total<br>Unrealized<br>Losses |
| State and municipal | 14                         | \$ 10,658  | \$ 159  | \$ -                   | \$ 159                        |
| Total               | 14                         | \$ 10,658  | \$ 159  | \$ -                   | \$ 159                        |

All of the bonds carried in the held-to-maturity investment portfolio experiencing continuous unrealized losses as of September 30, 2009, were rated AAA. As of December 31, 2008, approximately 16% of such bonds were rated AAA and approximately 84% were rated AA. The securities representing the unrealized losses in the held-to-maturity portfolio had duration risk of 12.28 years in 2009 compared to 6.27 years in 2008. These securities have low credit risk and minimal unrealized losses (approximately 0.51% in 2009 and 1.47% in 2008) when compared to book value. The unrealized losses that exist are the result of changes in market interest rates since the original purchase. These factors coupled with the Company's intent and ability to hold these investments for a sufficient period of time, which may be maturity, to allow for any anticipated recovery in fair value substantiates that the unrealized losses in the held-to-maturity portfolio are temporary.

The amortized cost and estimated fair values of debt securities held to maturity at September 30, 2009 and December 31, 2008 by contractual maturity are shown below. Expected maturities will differ from contractual maturities as borrowers may have the right to prepay obligations with or without prepayment penalties.

| (In thousands)                         | September 30, 2009 |                      | December 31, 2008 |                      |
|--|--------------------|----------------------|-------------------|----------------------|
|  | Amortized Cost     | Estimated Fair Value | Amortized Cost    | Estimated Fair Value |
| Due in one year or less                | \$ 42,965          | \$ 43,708            | \$ 55,231         | \$ 55,941            |
| Due after one year through five years  | 90,582             | 95,591               | 108,406           | 111,718              |
| Due after five years through ten years | 898                | 936                  | 1,997             | 2,043                |
| Due after ten years                    | 6,083              | 6,565                | 5,984             | 6,206                |
| Total debt securities held-to-maturity | \$ 140,528         | \$ 146,800           | \$ 171,618        | \$ 175,908           |

At September 30, 2009 and December 31, 2008, investments held to maturity with a book value of \$116.4 million and \$140.6 million, respectively, were pledged as collateral for certain government deposits and for other purposes as required or permitted by law. The outstanding balance of no single issuer, except for U.S. Agency and Corporations securities, exceeded ten percent of stockholders' equity at September 30, 2009 or December 31, 2008.

Other equity securities for the periods indicated are as follows:

| (In thousands)                          | September 30, 2009 | December 31, 2008 |
|---|--------------------|-------------------|
| Federal Reserve Bank stock              | \$ 7,531           | \$ 5,037          |
| Federal Home Loan Bank of Atlanta stock | 25,167             | 24,034            |
| Atlantic Central Bank stock             | 75                 | 75                |
| Total                                   | \$ 32,773          | \$ 29,146         |

#### Note 4 – Stock Based Compensation

At September 30, 2009, the Company had two stock-based compensation plans in existence, the 1999 Stock Option Plan (expired but having outstanding options that may still be exercised) and the 2005 Omnibus Stock Plan, which is described below.

The Company's 2005 Omnibus Stock Plan ("Omnibus Plan") provides for the granting of non-qualifying stock options to the Company's directors, and incentive and non-qualifying stock options, stock appreciation rights and restricted stock grants to selected key employees on a periodic basis at the discretion of the Board. The Omnibus Plan authorizes the issuance of up to 1,800,000 shares of common stock of which 1,184,750 are available for issuance at September 30, 2009, has a term of ten years, and is administered by a committee of at least three directors appointed by the Board of Directors. Options granted under the plan have an exercise price which may not be less than 100% of the fair market value of the common stock on the date of the grant and must be exercised within seven to ten years from the date of grant. The exercise price of stock options must be paid for in full in cash or shares of common stock, or a combination of both. The Stock Option Committee has the discretion when making a grant of stock options to impose restrictions on the shares to be purchased upon the exercise of such options. Options granted under the expired 1999 Stock Option Plan remain outstanding until exercised or they expire. The Company generally issues authorized but previously unissued shares to satisfy option exercises.

During 2009, 73,560 stock options were granted, subject to a three year vesting schedule with one third of the options vesting each year on the anniversary date of the grant. Additionally, 97,008 shares of restricted stock were granted,

subject to a five year vesting schedule with one fifth of the shares vesting each year on the grant date anniversary. Compensation expense is recognized on a straight-line basis over the vesting period of the respective stock option or restricted stock grant. The fair value method for expense recognition of employee awards resulted in stock compensation expense of approximately \$1.1 million and \$0.6 million for the nine month periods ended September 30, 2009 and 2008, respectively. The fair values of all of the options granted have been estimated using a binomial option-pricing model.

For the nine months ended September 30, 2009, no stock options have been exercised resulting in no intrinsic value for options exercised during this period. The total intrinsic value of options exercised during the nine months ended September 30, 2008 was \$0.2 million.

A summary of share option activity for the six month period ended September 30, 2009 is reflected in the table below:

| (In thousands, except per share data):                         | Number of Common Shares | Weighted Average Exercise Share Price | Weighted Average Contractual Remaining Life(Years) | Aggregate Intrinsic Value (in thousands) |
|--|-------------------------|---------------------------------------|--|--|
| Balance at January 1, 2009                                     | 973,730                 | \$ 33.51                              |  | \$ 112                                   |
| Granted  | 73,560                  | 12.01                                 |  | 314                                      |
| Exercised  | -                       | -                                     |  | -  |
| Forfeited or expired   | (176,684)               | 32.13                                 |  | (37)                                     |
| Balance at September 30, 2009                                  | 870,606                 | \$ 31.98                              | 4.0  | \$ 389                                   |
| Exercisable at September 30, 2009                              | 707,846                 | \$ 34.13                              | 3.6  | \$ 91                                    |
| Weighted average fair value of options granted during the year |                         | \$ 3.22                               |  |  |

A summary of the status of the Company's nonvested options and restricted stock as of September 30, 2009, and changes during the nine month period then ended, is presented below:

| (In dollars, except share data):        | Number of Shares | Weighted Average Grant-Date Fair Value |
|---|------------------|--|
| Nonvested options at January 1, 2009    | 134,010          | \$ 5.15                                |
| Granted                                 | 73,560           | 3.22                                   |
| Vested                                  | (35,289)         | 4.55                                   |
| Forfeited or expired                    | (9,521)          | 4.23                                   |
| Nonvested options at September 30, 2009 | 162,760          | \$ 4.46                                |

| (In dollars, except share data):       | Number Of Shares | Weighted Average Grant-Date Fair Value |
|--|------------------|--|
| Restricted stock at January 1, 2009    | 41,202           | \$ 29.91                               |
| Granted                                | 97,008           | 12.01                                  |
| Vested                                 | (5,608)          | 24.65                                  |
| Forfeited or expired                   | (3,292)          | 22.51                                  |
| Restricted stock at September 30, 2009 | 129,310          | \$ 16.90                               |

Total unrecognized compensation cost related to nonvested share-based compensation arrangements was approximately \$2.3 million as of September 30, 2009. That cost is expected to be recognized over a weighted average period of approximately 3.2 years.

Note 5 - Per Share Data

The calculations of net income (loss) per common share for the three and nine month periods ended September 30, 2009 and 2008 are reflected in the following table. Basic net income (loss) per common share is computed by dividing net income (loss) available to common stockholders by the weighted average number of common shares outstanding and does not include the impact of any potentially dilutive common stock equivalents. The diluted income (loss) per common share calculation method is derived by dividing net income (loss) available to common stockholders by the weighted average number of common shares outstanding adjusted for the dilutive effect of common stock equivalents.



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| (Dollars and amounts in thousands, except per share data) | Three Months Ended |          | Nine Months Ended |           |
|---|--------------------|----------|-------------------|-----------|
|   | September 30,      |          | September 30,     |           |
|   | 2009               | 2008     | 2009              | 2008      |
| <b>Basic:</b>   |                    |          |                   |           |
| Net income (loss)   | \$ (13,574)        | \$ 5,359 | \$ (11,637)       | \$ 19,215 |
| Less: Dividends - preferred stock                         | 1,205              | -        | 3,607             | -         |
| Net income (loss) available to common stockholders        | \$ (14,779)        | \$ 5,359 | \$ (15,244)       | \$ 19,215 |
| Basic EPS shares  | 16,467             | 16,380   | 16,439            | 16,367    |
| Basic net income (loss)                                   | \$ (0.83)          | \$ 0.33  | \$ (0.71)         | \$ 1.18   |
| Basic net income (loss) per common share                  | \$ (0.90)          | \$ 0.33  | \$ (0.93)         | \$ 1.18   |
| <b>Diluted:</b>   |                    |          |                   |           |
| Net income (loss)   | \$ (13,574)        | \$ 5,359 | \$ (11,637)       | \$ 19,215 |
| Less: Dividends - preferred stock                         | 1,205              | -        | 3,607             | -         |
| Net income (loss) available to common stockholders        | \$ (14,779)        | \$ 5,359 | \$ (15,244)       | \$ 19,215 |
| Basic EPS shares  | 16,467             | 16,380   | 16,439            | 16,367    |
| Dilutive common stock equivalents                         | -                  | 39       | -                 | 52        |
| Dilutive EPS shares                                       | 16,467             | 16,419   | 16,439            | 16,419    |
| Diluted net income (loss) per share                       | \$ (0.83)          | \$ 0.33  | \$ (0.71)         | \$ 1.17   |
| Diluted net income (loss) per common share                | \$ (0.90)          | \$ 0.33  | \$ (0.93)         | \$ 1.17   |
| Antidilutive shares                                       | 789                | 909      | 961               | 924       |

Note 6 – Comprehensive Income (Loss)

The components of total comprehensive income (loss) for the periods indicated are as follows:

| (In thousands)  | Nine Months Ended  |                    |
|---|--------------------|--------------------|
|   | September 30, 2009 | September 30, 2008 |
| Net income (loss)   | \$ (11,637)        | \$ 19,215          |
| <b>Investments available-for-sale:</b>                                    |                    |                    |
| Net change in unrealized gains (losses) on investments available-for-sale | 10,852             | (2,733)            |
| Related income tax expense (loss)   | (4,328)            | 1,088              |
| Net investment gains (losses) reclassified into earnings                  | 207                | (662)              |
| Related income tax (expense) benefit                                      | (82)               | 265                |
| Net effect on other comprehensive income (loss) for the period            | 6,649              | (2,042)            |
| <b>Defined benefit pension plan:</b>                                      |                    |                    |
| Amortization of prior service costs                                       | -                  | (1,589)            |
| Related income tax benefit (expense)                                      | -                  | 634                |
| Recognition of unrealized gain  | 1,020              | 295                |
| Related income tax benefit (expense)                                      | (407)              | (118)              |
| Net effect on other comprehensive income (loss) for the period            | 613                | (778)              |
| Total other comprehensive income (loss)                                   | 7,262              | (2,820)            |

|                             |    |         |    |        |
|-----------------------------|----|---------|----|--------|
| Comprehensive income (loss) | \$ | (4,375) | \$ | 16,395 |
|-----------------------------|----|---------|----|--------|

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The activity in accumulated other comprehensive income for the periods indicated:

| (In thousands)                | Unrealized Gains                       |                    |            |
|-------------------------------|--|--------------------|------------|
|                               | Defined Benefit(Losses) on Investments |                    | Total      |
|                               | Pension Plan                           | Available-for-Sale |            |
| Balance at December 31, 2007  | \$ (2,097)                             | \$ 1,042           | \$ (1,055) |
| Period change, net of tax     | (778)                                  | (2,042)            | (2,820)    |
| Balance at September 30, 2008 | \$ (2,875)                             | \$ (1,000)         | \$ (3,875) |

| (In thousands)                | Unrealized Gains                       |                    |            |
|-------------------------------|--|--------------------|------------|
|                               | Defined Benefit(Losses) on Investments |                    | Total      |
|                               | Pension Plan                           | Available-for-Sale |            |
| Balance at December 31, 2008  | \$ (8,033)                             | \$ 461             | \$ (7,572) |
| Period change, net of tax     | 613                                    | 6,649              | 7,262      |
| Balance at September 30, 2009 | \$ (7,420)                             | \$ 7,110           | \$ (310)   |

#### Note 7 - Pension, Profit Sharing, and Other Employee Benefit Plans

##### Defined Benefit Pension Plan

The Company has a qualified, noncontributory, defined benefit pension plan covering substantially all employees. Benefits after January 1, 2005, are based on the benefit earned as of December 31, 2004, plus benefits earned in future years of service based on the employee's compensation during each such year. On November 14, 2007, the Company informed employees that the plan would be frozen for new and existing entrants after December 31, 2007. All benefit accruals for employees were frozen as of December 31, 2007 based on past service and thus future salary increases will no longer affect the defined benefit provided by the plan, although additional vesting may continue to occur.

The Company's funding policy is to contribute amounts to the plan sufficient to meet the minimum funding requirements of the Employee Retirement Income Security Act of 1974 ("ERISA"), as amended. In addition, the Company contributes additional amounts as it deems appropriate based on benefits attributed to service prior to the date of the plan freeze. The Plan invests primarily in a diversified portfolio of managed fixed income and equity funds. The Company has not yet determined the amount of its 2009 contribution to the plan.

Net periodic benefit cost for the periods indicated includes the following components:

| (Dollars in thousands)                        | Three Months Ended |            | Nine Months Ended |            |
|---|--------------------|------------|-------------------|------------|
|   | September 30,      |            | September 30,     |            |
|   | 2009               | 2008       | 2009              | 2008       |
| Interest cost on projected benefit obligation | \$ 361             | \$ 356     | \$ 1,076          | \$ 1,066   |
| Expected return on plan assets                | (300)              | (326)      | (942)             | (978)      |
| Amortization of prior service cost            | -                  | (1,501)    | -                 | (1,589)    |
| Recognized net actuarial loss                 | 342                | 97         | 1,020             | 295        |
| Net periodic benefit cost                     | \$ 403             | \$ (1,374) | \$ 1,154          | \$ (1,206) |

##### Cash and Deferred Profit Sharing Plan

The Company has a qualified Cash and Deferred Profit Sharing Plan that includes a 401(k) provision with a Company match. The 401(k) provision is voluntary and covers all eligible employees after ninety days of service. Employees

contributing to the 401(k) provision receive a matching contribution of 100% of the first 3% of compensation and 50% of the next 2% of compensation subject to employee contribution limitations. The Company match vests immediately. The Plan permits employees to purchase shares of Sandy Spring Bancorp, Inc. common stock with their 401(k) contributions, Company match, and other contributions under the Plan. Profit sharing contributions and the Company match are included in noninterest expenses and totaled \$1.0 million and \$1.1 million for the nine month periods ended September 30, 2009 and 2008, respectively, and \$0.3 million and \$0.4 million for the three month periods ended September 30, 2009 and 2008, respectively.

The Company has a short-term incentive plan named the Sandy Spring Leadership Incentive Plan which provides a cash bonus to key members of management based on the Company's financial results using a weighted formula. Payments under this plan to senior executive officers may be limited under the Emergency Economic Stabilization Act of 2008, as amended. The expense for this plan is included in noninterest expenses. There was no expense recognized for the nine and three months ended September 30, 2009. The expense recognized for the nine month periods ended September 30, 2008 was \$0.4 million. There was no expense for the three month period ended September 30, 2008.

#### Executive Incentive Retirement Plan

In past years, the Company had Supplemental Executive Retirement Agreements ("SERAs") with its executive officers providing for retirement income benefits as well as pre-retirement death benefits. Retirement benefits payable under the SERAs, if any, were integrated with other pension plan and Social Security retirement benefits expected to be received by the executive. The Company accrued the present value of these benefits over the remaining number of years to the executives' retirement dates. Effective January 1, 2008, these agreements were replaced with a defined contribution plan, the "Executive Incentive Retirement Plan" or "the Plan". Benefits under the SERAs were reduced to a fixed amount as of December 31, 2007, and those amounts accrued were transferred to the new plan on behalf of each participant. Additionally, under the new Plan, officers designated by the board of directors earn a deferral bonus which is accrued annually based on the Company's financial performance compared to a selected group of peer banks. For current participants, accruals after January 1, 2008 vest immediately. Amounts transferred to the Plan from the SERAs on behalf of each participant continue to vest based on years of service. Allocations to executive officers for 2009 and subsequent periods may be subject to restrictions pursuant to the Emergency Economic Stabilization Act of 2008, as amended. The Company had expenses related to the new Plan of \$0.3 million and \$0.4 million for the nine months ended September 30, 2009 and 2008, respectively, and \$0.1 million and \$0.2 million for the three month periods ended September 30, 2009 and 2008, respectively.

#### Note 8 - Segment Reporting

The Company operates in four operating segments—Community Banking, Insurance, Leasing, and Investment Management. Each of the operating segments is a strategic business unit that offers a specific set of products and services. The Insurance, Leasing, and Investment Management segments are businesses that were acquired in previous years in acquisition transactions. The accounting policies of the segments are the same as those described in Note 1 to the Consolidated Financial Statements included in the 2008 Annual Report on Form 10-K. However, the segment data reflect intersegment transactions and balances.

The Community Banking segment is conducted through Sandy Spring Bank and involves delivering a broad range of financial products and services, including various loan and deposit products to both individuals and businesses. Parent company income is included in the Community Banking segment, as the majority of parent company activities are related to this segment. Major revenue sources include net interest income, gains on sales of mortgage loans, trust income, fees on sales of investment products and service charges on deposit accounts. Expenses include personnel, occupancy, marketing, equipment and other expenses. Included in Community Banking expenses are noncash charges associated with amortization of intangibles related to the acquired entities totaling \$0.8 million and \$0.6 million for the three month periods ended September 30, 2009 and 2008, respectively. For the nine month periods ended September 30, 2009 and 2008, the amortization related to acquired entities totaled \$2.4 million and \$2.5 million, respectively.

The Insurance segment is conducted through Sandy Spring Insurance Corporation, a subsidiary of the Bank, and offers annuities as an alternative to traditional deposit accounts. In addition, Sandy Spring Insurance Corporation operates the Chesapeake Insurance Group and Wolfe and Reichelt Insurance Agency, general insurance agencies

located in Annapolis, Maryland, and Neff & Associates, located in Ocean City, Maryland. Major sources of revenue are insurance commissions from commercial lines and personal lines. Expenses include personnel and support charges. Included in insurance expenses are non-cash charges associated with amortization of intangibles totaling \$0.1 million for both the three month periods ended September 30, 2009 and 2008, respectively. For the nine month periods ended September 30, 2009 and 2008, respectively, amortization related to acquired entities totaled \$0.2 million and \$0.3 million.

The Leasing segment is conducted through The Equipment Leasing Company, a subsidiary of the Bank that provides leases for essential commercial equipment used by small to medium sized businesses. Equipment leasing is conducted through vendor relations and direct solicitation to end-users located primarily in states along the east coast from New Jersey to Florida. The typical lease is categorized as a financing lease and is characterized as a “small ticket” by industry standards, averaging less than \$100 thousand, with individual leases generally not exceeding \$500 thousand. Major revenue sources include interest income. Expenses include personnel and support charges.

The Investment Management segment is conducted through West Financial Services, Inc., a subsidiary of the Bank that was acquired in October 2005. This asset management and financial planning firm, located in McLean, Virginia, provides comprehensive financial planning to individuals, families, small businesses and associations including cash flow analysis, investment review, tax planning, retirement planning, insurance analysis and estate planning. West Financial has approximately \$695.0 million in assets under management as of September 30, 2009. Major revenue sources include noninterest income earned on the above services. Expenses include personnel and support charges. Included in investment management expenses are non-cash charges associated with amortization of intangibles totaling \$0.2 million for both of the three month periods ended September 30, 2009 and 2008, and \$0.6 million for both of the nine month periods ended September 30, 2009 and 2008.

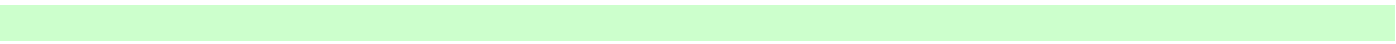
Information about operating segments and reconciliation of such information to the Consolidated Financial Statements is reflected in the following tables for the periods indicated:

## Three Months Ended September 30, 2009

| (In thousands)                      | Community<br>Banking | Insurance | Leasing   | Investment<br>Mgmt. | Inter-Segment<br>Elimination | Total        |
|-------------------------------------|----------------------|-----------|-----------|---------------------|------------------------------|--------------|
| Interest income                     | \$ 38,823            | \$ 2      | \$ 551    | \$ 1                | \$ (192)                     | \$ 39,185    |
| Interest expense                    | 12,785               | -         | 190       | -                   | (192)                        | 12,783       |
| Provision for loan and lease losses | 34,450               | -         | -         | -                   | -                            | 34,450       |
| Noninterest income                  | 8,302                | 1,224     | 88        | 1,201               | (153)                        | 10,662       |
| Noninterest expenses                | 24,563               | 1,174     | 126       | 857                 | (153)                        | 26,567       |
| Income (loss) before income taxes   | (24,673)             | 52        | 323       | 345                 | -                            | (23,953)     |
| Income tax expense (benefit)        | (10,653)             | 21        | 118       | 135                 | -                            | (10,379)     |
| Net income (loss)                   | \$ (14,020)          | \$ 31     | \$ 205    | \$ 210              | \$ -                         | \$ (13,574)  |
| Assets                              | \$ 3,644,641         | \$ 12,348 | \$ 28,147 | \$ 11,931           | \$ (64,676)                  | \$ 3,632,391 |

## Three Months Ended September 30, 2008

| (In thousands)                      | Community<br>Banking | Insurance | Leasing  | Investment<br>Mgmt. | Inter-Segment<br>Elimination | Total     |
|-------------------------------------|----------------------|-----------|----------|---------------------|------------------------------|-----------|
| Interest income                     | \$ 41,618            | \$ 8      | \$ 730   | \$ 6                | \$ (314)                     | \$ 42,048 |
| Interest expense                    | 13,975               | -         | 300      | -                   | (314)                        | 13,961    |
| Provision for loan and lease losses | 6,545                | -         | -        | -                   | -                            | 6,545     |
| Noninterest income                  | 8,292                | 1,474     | 128      | 1,137               | (152)                        | 10,879    |
| Noninterest expenses                | 21,033               | 1,273     | 2,301    | 812                 | (152)                        | 25,267    |
| Income (loss) before income taxes   | 8,357                | 209       | (1,743)  | 331                 | -                            | 7,154     |
| Income tax expense (benefit)        | 2,355                | 88        | (778)    | 130                 | -                            | 1,795     |
| Net income (loss)                   | \$ 6,002             | \$ 121    | \$ (965) | \$ 201              | \$ -                         | \$ 5,359  |



|        |              |           |           |           |             |              |
|--------|--------------|-----------|-----------|-----------|-------------|--------------|
| Assets | \$ 3,201,243 | \$ 12,296 | \$ 36,421 | \$ 11,432 | \$ (66,275) | \$ 3,195,117 |
|--------|--------------|-----------|-----------|-----------|-------------|--------------|

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## Nine Months Ended September 30, 2009

| (In thousands)                      | Community<br>Banking | Insurance | Leasing   | Investment<br>Mgmt. | Inter-Segment<br>Elimination | Total        |
|-------------------------------------|----------------------|-----------|-----------|---------------------|------------------------------|--------------|
| Interest income                     | \$ 115,434           | \$ 5      | \$ 1,785  | \$ 4                | \$ (647)                     | \$ 116,581   |
| Interest expense                    | 40,714               | -         | 639       | -                   | (647)                        | 40,706       |
| Provision for loan and lease losses | 55,678               | -         | -         | -                   | -                            | 55,678       |
| Noninterest income                  | 25,773               | 4,733     | 231       | 3,388               | (459)                        | 33,666       |
| Noninterest expenses                | 71,247               | 3,767     | 479       | 2,641               | (459)                        | 77,675       |
| Income (loss) before income taxes   | (26,432)             | 971       | 898       | 751                 | -                            | (23,812)     |
| Income tax expense (benefit)        | (13,210)             | 392       | 350       | 293                 | -                            | (12,175)     |
| Net income (loss)                   | \$ (13,222)          | \$ 579    | \$ 548    | \$ 458              | \$ -                         | \$ (11,637)  |
| Assets                              | \$ 3,644,641         | \$ 12,348 | \$ 28,147 | \$ 11,931           | \$ (64,676)                  | \$ 3,632,391 |

## Nine Months Ended September 30, 2008

| (In thousands)                      | Community<br>Banking | Insurance | Leasing   | Investment<br>Mgmt. | Inter-Segment<br>Elimination | Total        |
|-------------------------------------|----------------------|-----------|-----------|---------------------|------------------------------|--------------|
| Interest income                     | \$ 126,515           | \$ 40     | \$ 2,186  | \$ 26               | \$ (952)                     | \$ 127,815   |
| Interest expense                    | 46,095               | -         | 887       | -                   | (952)                        | 46,030       |
| Provision for loan and lease losses | 15,221               | -         | 180       | -                   | -                            | 15,401       |
| Noninterest income                  | 26,692               | 5,203     | 386       | 3,446               | (457)                        | 35,270       |
| Noninterest expenses                | 65,608               | 4,052     | 2,988     | 2,665               | (457)                        | 74,856       |
| Income (loss) before income taxes   | 26,283               | 1,191     | (1,483)   | 807                 | -                            | 26,798       |
| Income tax expense (benefit)        | 7,383                | 485       | (600)     | 315                 | -                            | 7,583        |
| Net income (loss)                   | \$ 18,900            | \$ 706    | \$ (883)  | \$ 492              | \$ -                         | \$ 19,215    |
| Assets                              | \$ 3,201,243         | \$ 12,296 | \$ 36,421 | \$ 11,432           | \$ (66,275)                  | \$ 3,195,117 |

## Note 9- Fair Value Measurements

Generally accepted accounting principles provides entities the option to measure eligible financial assets, financial liabilities and commitments at fair value (i.e. the fair value option), on an instrument-by-instrument basis, that are otherwise not permitted to be accounted for at fair value under other accounting standards. The election to use the fair value option is available when an entity first recognizes a financial asset or financial liability or upon entering into a commitment. Subsequent changes in fair value must be recorded in earnings

As of January 1, 2008, the Company adopted the fair value option for mortgage loans held for sale. The Company believes by electing the fair value option on residential mortgage loans held for sale, it will allow the accounting for gains on sale of mortgage loans to more accurately reflect the timing and economics of the transaction. The effect of this adjustment was immaterial to the Company's financial results for the three and nine month periods ending September 30, 2009 and 2008, respectively.

Simultaneously with the adoption of the fair value option, the Company adopted the standards for fair value measurement which clarifies that fair value is an exit price, representing the amount that would be received to sell an

asset or paid to transfer a liability in an orderly transaction between market participants. Fair value measurements are not adjusted for transaction costs. The standard for fair value measurement establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below.

Basis of Fair Value Measurement:

Level 1- Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2- Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability;

Level 3- Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e. supported by little or no market activity).

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The types of instruments valued based on quoted market prices in active markets include most U.S. government and agency securities, many other sovereign government obligations, liquid mortgage products, active listed equities and most money market securities. Such instruments are generally classified within level 1 or level 2 of the fair value hierarchy. As required the Company does not adjust the quoted price for such instruments.

The types of instruments valued based on quoted prices in markets that are not active, broker or dealer quotations, or alternative pricing sources with reasonable levels of price transparency include most investment-grade and high-yield corporate bonds, less liquid mortgage products, less liquid equities, state, municipal and provincial obligations, and certain physical commodities. Such instruments are generally classified within level 2 of the fair value hierarchy.

Level 3 are positions that are not traded in active markets or are subject to transfer restrictions. Valuations are adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence. In the absence of such evidence, management's best estimate is used.

Interest rate swap agreements are measured by alternative pricing sources with reasonable levels of price transparency in markets that are not active. Based on the complex nature of interest rate swap agreements, the markets these instruments trade in are not as efficient and are less liquid than that of the more mature level 1 markets. These markets do however have comparable, observable inputs in which an alternative pricing source values these assets in order to arrive at a fair market value. These characteristics classify interest rate swap agreements as level 2.

#### Assets Measured at Fair Value on a Recurring Basis

The following table set forth the Company's financial assets and liabilities at September 30, 2009, that were accounted for or disclosed at fair value. Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

| (In thousands)                           | At September 30, 2009   |   |  |      | Total     |
|--|---|---|--|------|-----------|
|  | Quoted<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |      |           |
| <b>Assets</b>                            |   |   |  |      |           |
| Residential mortgage loans held-for-sale | \$ -  | \$ 10,926   | \$ -   | \$ - | \$ 10,926 |
| Investments available-for-sale           | -   | 804,065   | 3,080  | -    | 807,145   |
| Interest rate swap agreements            | -   | 565   | -  | -    | 565       |
| <b>Liabilities</b>                       |   |   |  |      |           |
| Interest rate swap agreements            | \$ -  | \$ (565)  | \$ -   | \$ - | \$ (565)  |

| (In thousands) | At December 31, 2008 |                      |                             | Total |
|----------------|----------------------|----------------------|-----------------------------|-------|
|                | Quoted<br>Prices in  | Significant<br>Other | Significant<br>Unobservable |       |

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|  | Active<br>Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Observable<br>Inputs<br>(Level 2) | Inputs<br>(Level 3) |
|--|--|-----------------------------------|---------------------|
| <b>Assets</b>                            |  |                                   |                     |
| Residential mortgage loans held-for-sale | \$ -   | \$ 11,391                         | \$ - \$ 11,391      |
| Investments available-for-sale           | -  | 288,573                           | 3,154 291,727       |
| Interest rate swap agreements            | -  | 307                               | - 307               |
| <b>Liabilities</b>                       |  |                                   |                     |
| Interest rate swap agreements            | \$ -   | \$ (307)                          | \$ - \$ (307)       |

The Company owns \$4.7 million of collateralized debt obligation securities that are backed by pooled trust preferred securities issued by banks, thrifts, and insurance companies that have exhibited limited activity due to the state of the economy at September 30, 2009 and December 31, 2008. There are currently very few market participants who are willing and or able to transact for these securities.

Given current conditions in the debt markets and the absence of observable transactions in the secondary markets, the Company has determined:

- The few observable transactions and market quotations that are available are not reliable for purposes of determining fair value at September 30, 2009.
- An income valuation approach technique (present value technique) that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs will be equally or more representative of fair value than the market approach valuation technique used at prior measurement dates.
- The pooled trust preferred securities will be classified within Level 3 of the fair value hierarchy because the Company has determined that significant adjustments are required to determine fair value at the measurement date.

The following table provides unrealized losses included in assets measured in the consolidated balance sheets at fair value on a recurring basis that are still held at September 30, 2009.

| (In thousands)  | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---|--|
| <b>Investments available-for-sale:</b>                                |  |
| Balance at December 31, 2008  | \$ 3,154   |
| Total unrealized losses included in other comprehensive income (loss) | (74)   |
| Balance at September 30, 2009   | \$ 3,080   |

#### Assets Measured at Fair Value on a Nonrecurring Basis

The following table sets forth the Company's financial assets subject to fair value adjustments (impairment) on a nonrecurring basis as they are valued at the lower of cost or market. Assets classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

| (In thousands) | At September 30, 2009  |   |  |           | Total<br>Losses |
|----------------|--|---|--|-----------|-----------------|
|                | Quoted<br>Prices in<br>Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total     |                 |
| Impaired loans | \$ -   | \$ -  | \$ 93,121  | \$ 93,121 | \$ 4,385        |

Impaired loans totaling \$110.2 million were written down to fair value of \$93.1 million as a result of loan loss reserves of \$17.1 million associated with the impaired loans which was included in our allowance for loan losses. Impaired loans totaled \$52.6 million at December 31, 2008.

Impaired loans are evaluated and valued at the lower of cost or market value at the time the loan is identified as impaired. Market value is measured based on the value of the collateral securing these loans and is classified at a level in the fair value hierarchy. Collateral may be real estate and/or business assets including equipment, inventory and/or accounts receivable. The value of business equipment, inventory and accounts receivable collateral is based on net book value on the business' financial statements and, if necessary, discounted based on management's review and

analysis. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of valuation, and/or management's expertise and knowledge of the client and client's business. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors identified above.

#### Fair Value of Financial Instruments

The Company discloses fair value information about financial instruments for which it is practicable to estimate the value, whether or not such financial instruments are recognized on the balance sheet. Financial instruments have been defined broadly to encompass 96.5% of the Company's assets and 99.0% of its liabilities at September 30, 2009 and December 31, 2008, respectively. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists.

Quoted market prices, where available, are shown as estimates of fair market values. Because no quoted market prices are available for a significant part of the Company's financial instruments, the fair value of such instruments has been derived based on the amount and timing of future cash flows and estimated discount rates.

Present value techniques used in estimating the fair value of many of the Company's financial instruments are significantly affected by the assumptions used. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate cash settlement of the instrument. Additionally, the accompanying estimates of fair values are only representative of the fair values of the individual financial assets and liabilities, and should not be considered an indication of the fair value of the Company.

The estimated fair values of the Company's financial instruments are as follows for the periods indicated:

| (In thousands)   | At September 30, 2009 |                      | At December 31, 2008 |                      |
|--|-----------------------|----------------------|----------------------|----------------------|
|  | Carrying Amount       | Estimated Fair Value | Carrying Amount      | Estimated Fair Value |
| <b>Financial Assets</b>                                  |                       |                      |                      |                      |
| Cash and temporary investments (1)                       | \$ 99,936             | \$ 99,936            | \$ 116,620           | \$ 116,620           |
| Investments available-for-sale                           | 807,145               | 807,145              | 291,727              | 291,727              |
| Investments held-to-maturity and other equity securities | 173,301               | 179,573              | 200,764              | 205,054              |
| Loans, net of allowances                                 | 2,334,282             | 2,235,808            | 2,440,120            | 2,467,993            |
| Accrued interest receivable and other assets (2)         | 89,377                | 89,377               | 85,219               | 85,219               |
| <b>Financial Liabilities</b>                             |                       |                      |                      |                      |
| Deposits   | \$ 2,683,487          | \$ 2,575,949         | \$ 2,365,257         | \$ 2,380,527         |
| Short-term borrowings                                    | 491,702               | 518,740              | 421,074              | 462,130              |
| Long-term borrowings                                     | 39,263                | 25,005               | 101,584              | 103,495              |
| Accrued interest payable and other liabilities (2)       | 3,366                 | 3,366                | 4,330                | 4,330                |

(1) Temporary investments include federal funds sold, interest-bearing deposits with banks and residential mortgage loans held for sale.

(2) Only financial instruments as defined in SFAS No. 107, "Disclosure about Fair Value of Financial Instruments," are included in other assets and other liabilities.

The following methods and assumptions were used to estimate the fair value of each category of financial instruments for which it is practicable to estimate that value:

#### Cash and Temporary Investments:

Cash and due from banks, federal funds sold and interest-bearing deposits with banks. The carrying amount approximated the fair value.

Residential mortgage loans held for sale. The fair value of residential mortgage loans held for sale was derived from secondary market quotations for similar instruments.

Investments. The fair value for U.S. Treasury, U.S. Agency, state and municipal, corporate debt and some trust preferred securities was based upon quoted market bids; for mortgage-backed securities upon bid prices for similar pools of fixed and variable rate assets, considering current market spreads and prepayment speeds; and, for equity securities upon quoted market prices. Certain trust preferred securities were estimated by utilizing the discounted value of estimated cash flows.

Loans. The fair value was estimated by computing the discounted value of estimated cash flows, adjusted for potential loan and lease losses, for pools of loans having similar characteristics. The discount rate was based upon the current loan origination rate for a similar loan. Non-performing loans have an assumed interest rate of 0%.

Accrued interest receivable. The carrying amount approximated the fair value of accrued interest, considering the short-term nature of the receivable and its expected collection.

Other assets. The carrying amount approximated the fair value considering their short-term nature.



Deposits. The fair value of demand, money market savings and regular savings deposits, which have no stated maturity, were considered equal to their carrying amount, representing the amount payable on demand. While management believes that the Bank's core deposit relationships provide a relatively stable, low-cost funding source that has a substantial intangible value separate from the value of the deposit balances, these estimated fair values do not include the intangible value of core deposit relationships, which comprise a significant portion of the Bank's deposit base.

The fair value of time deposits was based upon the discounted value of contractual cash flows at current rates for deposits of similar remaining maturity.

Short-term borrowings. The carrying amount approximated the fair value of repurchase agreements due to their variable interest rates. The fair value of Federal Home Loan Bank of Atlanta advances was estimated by computing the discounted value of contractual cash flows payable at current interest rates for obligations with similar remaining terms.

Long-term borrowings. The fair value of the Federal Home Loan Bank of Atlanta advances and subordinated debentures was estimated by computing the discounted value of contractual cash flows payable at current interest rates for obligations with similar remaining terms.

Accrued interest payable and other liabilities. The carrying amount approximated the fair value of accrued interest payable, accrued dividends and premiums payable, considering their short-term nature and expected payment.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

GENERAL

Forward-looking Statements

Sandy Spring Bancorp makes forward-looking statements in this report. These forward-looking statements may include: statements of goals, intentions, earnings expectations, and other expectations; estimates of risks and of future costs and benefits; assessments of probable loan and lease losses; assessments of market risk; and statements of the ability to achieve financial and other goals. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "outlook," "estimate," "forecast," "project" and other similar words and expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made. The Company does not assume any duty and does not undertake to update its forward-looking statements. Because forward-looking statements are subject to assumptions and uncertainties, actual results or future events could differ, possibly materially, from those that the Company anticipated in its forward-looking statements, and future results could differ materially from historical performance.

The Company's forward-looking statements are subject to the following principal risks and uncertainties: general economic conditions and trends, either nationally or locally; conditions in the securities markets; changes in interest rates; changes in deposit flows, and in the demand for deposit, loan, and investment products and other financial services; changes in real estate values; changes in the quality or composition of the Company's loan or investment portfolios; changes in competitive pressures among financial institutions or from non-financial institutions; the Company's ability to retain key members of management; changes in legislation, regulation, and policies; and a variety of other matters which, by their nature, are subject to significant uncertainties. The Company provides greater detail regarding some of these factors in its Form 10-K for the year ended December 31, 2008, including in the Risk Factors section of that report. The Company's forward-looking statements may also be subject to other risks and uncertainties, including those that it may discuss elsewhere in this report or in its other filings with the SEC.

The Company

The Company is the registered bank holding company for Sandy Spring Bank (the "Bank"), headquartered in Olney, Maryland. The Bank operates forty two community offices in Anne Arundel, Carroll, Frederick, Howard, Montgomery, and Prince George's Counties in Maryland and Fairfax and Loudoun counties in Virginia, together with an insurance subsidiary, equipment leasing company and an investment management company in McLean, Virginia.

The Company offers a broad range of financial services to consumers and businesses in this market area. Through September 30, 2009, year-to-date average commercial loans and leases and commercial real estate loans accounted for approximately 58% of the Company's loan and lease portfolio, and year-to-date average consumer and residential real estate loans accounted for approximately 42%. The Company has established a strategy of independence and intends to establish or acquire additional offices, banking organizations, and non-banking organizations as appropriate opportunities arise.

Critical Accounting Policies

The Company's consolidated financial statements are prepared in accordance with generally accepted accounting principles ("GAAP") in the United States of America and follow general practices within the industry in which it operates. Application of these principles requires management to make estimates, assumptions, and judgments that

affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements may reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. The following accounting policies comprise those that management believe are the most critical to aid in fully understanding and evaluating our reported financial results:

- Allowance for loan and lease losses;
- Goodwill impairment;
- Accounting for income taxes;
- Fair value measurements, including assessment of other than temporary impairment;
- Defined benefit pension plan.

#### Allowance for loan and lease losses

The allowance for loan and lease losses is an estimate of the losses that may be sustained in the loan and lease portfolio. The allowance is based on two basic principles of accounting: (1) the requirement that a loss be accrued when it is probable that the loss has occurred at the date of the financial statements and the amount of the loss can be reasonably estimated and (2) the requirement that losses be accrued when it is probable that the Company will not collect all principal and interest payments according to the loan's or lease's contractual terms.

Management believes that the allowance is adequate. However, its determination requires significant judgment, and estimates of probable losses in the loan and lease portfolio can vary significantly from the amounts actually observed. While management uses available information to recognize probable losses, future additions to the allowance may be necessary based on changes in the loans and leases comprising the portfolio and changes in the financial condition of borrowers, such as may result from changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination process, and independent consultants engaged by the Company, periodically review the loan and lease portfolio and the allowance. Such review may result in additional provisions based on their judgments of information available at the time of each examination.

The Company's allowance for loan and lease losses has two basic components: a general reserve reflecting historical losses by loan category, as adjusted by several factors whose effects are not reflected in historical loss ratios, and specific allowances. Each of these components, and the systematic allowance methodology used to establish them, are described in detail in Note 1 of the Notes to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. The amount of the allowance is reviewed monthly by the Credit Risk Committee of the board of directors and formally approved quarterly by that same committee of the board.

The general reserve portion of the allowance that is based upon historical loss factors, as adjusted, establishes allowances for the major loan categories based upon adjusted historical loss experience over the prior eight quarters, weighted so that losses realized in the most recent quarters have the greatest effect. The use of these historical loss factors is intended to reduce the differences between estimated losses inherent in the loan and lease portfolio and actual losses. The factors used to adjust the historical loss ratios address changes in the risk characteristics of the Company's loan and lease portfolio that are related to (1) trends in delinquencies and other non-performing loans, (2) changes in the risk level of the loan portfolio related to large loans, (3) changes in the categories of loans comprising the loan portfolio, (4) concentrations of loans to specific industry segments, (5) changes in economic conditions on both a local and national level, (6) changes in the Company's credit administration and loan and lease portfolio management processes, and (7) quality of the Company's credit risk identification processes. This component comprised 82% of the total allowance at September 30, 2009 and 70% at December 31, 2008.

The specific allowance is used primarily to establish allowances for risk-rated credits on an individual basis, and accounted for 18% of the total allowance at September 30, 2009 and 30% at December 31, 2008. The actual occurrence and severity of losses involving risk-rated credits can differ substantially from estimates, and some risk-rated credits may not be identified.

#### Goodwill

Goodwill is the excess of the fair value of liabilities assumed over the fair value of tangible and identifiable intangible assets acquired in a business combination. Under current accounting guidance, goodwill is not amortized but is tested for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. Impairment testing requires that the fair value of each of the Company's reporting units be compared to the carrying amount of its net assets, including goodwill. The Company's reporting units were identified based upon an analysis of each of its individual operating segments. Determining the fair value of a reporting unit requires the Company to use a high degree of subjectivity. If the fair values of the reporting units exceed their book values, no

write-down of recorded goodwill is necessary. If the fair value of a reporting unit is less than book value, an expense may be required on the Company's books to write down the related goodwill to the proper carrying value. The Company tests for impairment of goodwill as of October 1 of each year, and again at any quarter-end if any triggering events occur during a quarter that may affect goodwill. For this testing the company typically works together with a third-party valuation firm to perform a "step one" test for potential goodwill impairment. The Company and the valuation firm determined that the Income approach and the Market approach were most appropriate in testing whether a "step two test" for impairment was necessary. At September 30, 2009 it was determined that there was no evidence of impairment of goodwill or intangibles.

#### Accounting for Income Taxes

The Company accounts for income taxes by recording deferred income taxes that reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Management exercises significant judgment in the evaluation of the amount and timing of the recognition of the resulting tax assets and liabilities. The judgments and estimates required for the evaluation are updated based upon changes in business factors and the tax laws. If actual results differ from the assumptions and other considerations used in estimating the amount and timing of tax recognized, there can be no assurance that additional expenses will not be required in future periods. The Company's accounting policy follows the prescribed authoritative guidance that a minimal probability threshold of a tax position must be met before a financial statement benefit is recognized. The Company recognized, when applicable, interest and penalties related to unrecognized tax benefits in other noninterest expenses in the consolidated statement of income. Assessment of uncertain tax positions requires careful consideration of the technical merits of a position based on management's analysis of tax regulations and interpretations. Significant judgment may be involved in applying the applicable reporting and accounting requirements.

Management expects that the Company's adherence to the required accounting guidance may result in increased volatility in quarterly and annual effective income tax rates because of the requirement that any change in judgment or measurement of a tax position taken in a prior period be recognized as a discrete event in the period in which it occurs. Factors that could impact management's judgment include changes in income, tax laws and regulations, and tax planning strategies.

#### Fair Value

The Company, in accordance with applicable accounting standards, measures certain financial assets and liabilities at fair value. Significant financial instruments that are measured at fair value on a recurring basis are investment securities available for sale and interest rate swap agreements. In addition, the Company has elected, at its option, to measure mortgage loans held for sale at fair value. Loans where it is probable that the Company will not collect all principal and interest payments according to the contractual terms are considered impaired loans and are measured on a nonrecurring basis.

The Company conducts a review each quarter for all investment securities which reflect possible impairment to determine whether unrealized losses are temporary. Valuations for the investment portfolio are determined using quoted market prices, where available. If quoted market prices are not available, such valuation is based on pricing models, quotes for similar investment securities, and, where necessary, an income valuation approach based on the present value of expected cash flows. In addition, the Company considers the financial condition of the issuer, the receipt of principal and interest according to the contractual terms and the intent and ability of the Company to hold the investment for a period of time sufficient to allow for any anticipated recovery in fair value.

The above accounting policies with respect to fair value are discussed in further detail in Note 9 to the consolidated financial statements.

#### Defined Benefit Pension Plan

The Company has a qualified, noncontributory, defined benefit pension plan covering substantially all employees. On November 14, 2007, the plan was frozen for new and existing entrants after December 31, 2007. All benefit accruals for employees were frozen as of December 31, 2007 based on past service. Thus, future salary increases and additional years of service will no longer affect the defined benefit provided by the plan although additional vesting may continue to occur.

Several factors affect the net periodic benefit cost of the plan to include (1) the size and characteristics of the plan population, (2) the discount rate, (3) the expected long-term rate of return on plan assets and (4) other actuarial

assumptions. Pension cost is directly related to the number of employees covered by the plan and other factors including salary, age, years of employment, and the terms of the plan. As a result of the plan freeze, the characteristics of the plan population should not have a materially different effect in future years. The discount rate is used to determine the present value of future benefit obligations. The discount rate is determined by matching the expected cash flows of the plan to a yield curve based on long term, high quality fixed income debt instruments available as of the measurement date, which is December 31 of each year. The discount rate is adjusted each year on the measurement date to reflect current market conditions. The expected long-term rate of return on plan assets is based on a number of factors that include expectations of market performance and the target asset allocation adopted in the plan investment policy. Should actual asset returns deviate from the projected returns, this can affect the benefit plan expense recognized in the financial statements.

## Non-GAAP Financial Measure

The Company has for many years used a traditional efficiency ratio that is a non-GAAP financial measure as defined in Securities and Exchange Commission Regulation G and Item 10 of Commission Regulation S-K. This traditional efficiency ratio is used as a measure of operating expense control and efficiency of operations. Management believes that its traditional ratio better focuses attention on the operating performance of the Company over time than does a GAAP ratio, and that it is highly useful in comparing period-to-period operating performance of the Company's core business operations. It is used by management as part of its assessment of its performance in managing noninterest expenses. However, this measure is supplemental, and is not a substitute for an analysis of performance based on GAAP measures. The reader is cautioned that the non-GAAP efficiency ratio used by the Company may not be comparable to GAAP or non-GAAP efficiency ratios reported by other financial institutions.

In general, the efficiency ratio is noninterest expenses as a percentage of net interest income plus total noninterest income. This is a GAAP financial measure. Noninterest expenses used in the calculation of the non-GAAP efficiency ratio excludes intangible asset amortization, the goodwill impairment loss and, if applicable, the pension prior service credit. Income for the non-GAAP ratio is increased for the favorable effect of tax-exempt income, and excludes securities gains and losses, which can vary widely from period to period without appreciably affecting operating expenses. The measure is different from the GAAP efficiency ratio. The GAAP measure is calculated using noninterest expense and income amounts as shown on the face of the Consolidated Statements of Income. The non-GAAP and GAAP efficiency ratios are presented and reconciled in Table 1.

Table 1 – GAAP based and Non-GAAP efficiency ratios

| (Dollars in thousands)                                    | Three Months Ended |               | Nine Months Ended |               |
|---|--------------------|---------------|-------------------|---------------|
|   | September 30,      |               | September 30,     |               |
|   | 2009               | 2008          | 2009              | 2008          |
| <b>GAAP efficiency ratio:</b>                             |                    |               |                   |               |
| Noninterest expenses                                      | \$ 26,567          | \$ 25,267     | \$ 77,675         | \$ 74,856     |
| Net interest income plus noninterest income               | 37,064             | 38,966        | 109,541           | 117,055       |
| <b>Efficiency ratio—GAAP</b>                              | <b>71.68%</b>      | <b>64.84%</b> | <b>70.91%</b>     | <b>63.95%</b> |
| <b>Non-GAAP efficiency ratio:</b>                         |                    |               |                   |               |
| Noninterest expenses                                      | \$ 26,567          | \$ 25,267     | \$ 77,675         | \$ 74,856     |
| <b>Less non-GAAP adjustment:</b>                          |                    |               |                   |               |
| Amortization of intangible assets                         | 1,048              | 1,103         | 3,150             | 3,344         |
| Goodwill impairment loss                                  | -                  | 2,250         | -                 | 2,250         |
| <b>Plus non-GAAP adjustment:</b>                          |                    |               |                   |               |
| Pension prior service credit                              | -                  | 1,473         | -                 | 1,473         |
| Noninterest expenses as adjusted                          | \$ 25,519          | \$ 23,387     | \$ 74,525         | \$ 70,735     |
| Net interest income plus noninterest income               | \$ 37,064          | \$ 38,966     | \$ 109,541        | \$ 117,055    |
| <b>Plus non-GAAP adjustment:</b>                          |                    |               |                   |               |
| Tax-equivalent income                                     | 1,331              | 1,180         | 3,463             | 3,381         |
| <b>Less non-GAAP adjustments:</b>                         |                    |               |                   |               |
| Securities gains (losses)                                 | 15                 | 9             | 207               | 662           |
| Net interest income plus noninterest income - as adjusted | \$ 38,380          | \$ 40,137     | \$ 112,797        | \$ 119,774    |



|                           |        |        |        |        |
|---------------------------|--------|--------|--------|--------|
| Efficiency ratio–Non-GAAP | 66.49% | 58.27% | 66.07% | 59.06% |
|---------------------------|--------|--------|--------|--------|

A. FINANCIAL CONDITION

The Company's total assets were \$3.6 billion at September 30, 2009, increasing \$318.8 million or 10% during the first nine months of 2009. Earning assets increased by 10% or \$317.6 million in the first nine months of 2009 to \$3.4 billion at September 30, 2009. These increases were mainly the result of an increase of 99% in investments which was driven by the growth in deposits.

Total loans and leases, excluding loans held for sale, decreased 6% or \$156.4 million during the first nine months of 2009, to \$2.3 billion. This decrease was due primarily to a decline in the residential mortgage loan portfolio which decreased by \$76.2 million or 12% due primarily to a decline in residential construction loans. Consumer loans remained virtually level during the period while commercial loans decreased \$75.5 million or 5% due mainly to declines in commercial and commercial construction loans. Residential mortgage loans held for sale decreased by \$0.5 million from December 31, 2008, to \$10.9 million at September 30, 2009.

Table 2 – Analysis of Loans and Leases

The following table presents the trends in the composition of the loan and lease portfolio for the periods indicated:

| (Dollars in thousands)            | September 30,<br>2009 | %      | December 31,<br>2008 | %      |
|-----------------------------------|-----------------------|--------|----------------------|--------|
| Residential real estate           | \$ 570,570            | 24.4%  | \$ 646,820           | 26.0%  |
| Commercial loans and leases       | 1,362,089             | 58.4   | 1,437,599            | 57.7   |
| Consumer                          | 401,623               | 17.2   | 406,227              | 16.3   |
| Total Loans and Leases            | 2,334,282             | 100.0% | 2,490,646            | 100.0% |
| Less: Allowance for credit losses | (62,937)              |        | (50,526)             |        |
| Net loans and leases              | \$ 2,271,345          |        | \$ 2,440,120         |        |

The total investment portfolio increased by 99% or \$488.0 million from December 31, 2008, to \$980.4 million at September 30, 2009. The increase was due mainly to increases of \$515.4 million or 177% in available-for-sale securities and \$3.6 million or 12% in other equity securities, which were somewhat offset by a decrease of \$31.1 million or 18% in held-to-maturity securities. The increases were the result of an increase in deposits resulting primarily from the introduction of the Company's Premier Money Market product in the second quarter of 2009 and a lack of loan demand. The aggregate of federal funds sold and interest-bearing deposits with banks decreased by \$13.6 million during the first nine months of 2009, reaching \$46.9 million at September 30, 2009.

Table 3 – Analysis of Deposits

The following table presents the trends in the composition of deposits for the periods indicated:

| (Dollars in thousands)            | September 30,<br>2009 | %      | December 31,<br>2008 | %      |
|-----------------------------------|-----------------------|--------|----------------------|--------|
| Noninterest-bearing deposits      | \$ 573,601            | 21.4%  | \$ 461,517           | 19.5%  |
| Interest-bearing deposits:        |                       |        |                      |        |
| Demand                            | 251,456               | 9.4    | 243,986              | 10.3   |
| Money market savings              | 896,658               | 33.4   | 664,837              | 28.1   |
| Regular savings                   | 152,099               | 5.6    | 146,140              | 6.2    |
| Time deposits less than \$100,000 | 452,894               | 16.9   | 477,148              | 20.2   |
| Time deposits \$100,000 or more   | 356,779               | 13.3   | 371,629              | 15.7   |
| Total interest-bearing            | 2,109,886             | 78.6   | 1,903,740            | 80.5   |
| Total deposits                    | \$ 2,683,487          | 100.0% | \$ 2,365,257         | 100.0% |

Total deposits were \$2.7 billion at September 30, 2009, increasing \$318.2 million or 13% from December 31, 2008. During the first nine months of 2009, growth rates of 24% were achieved for noninterest bearing demand deposits (up \$112.1 million), 35% for money market deposits (up \$231.8 million), 4% for interest-bearing regular savings (up \$6.0 million) and 3% for interest bearing demand deposits (up \$7.5 million). Over the same period, decreases of 5% were recorded for time deposits less than \$100,000 (down \$24.3 million) and 4% for time deposits of \$100,000 or more (down \$14.9 million). The growth in both money market and demand deposits was due in part to the increase in the FDIC insurance limits which were put into place late in 2008. The increase in money market deposits was also due in large part to the introduction of the Company's Premier money market product which has been priced very competitively.

Total borrowings were \$531.0 million at September 30, 2009, which represented an increase of \$8.3 million or 2% from December 31, 2008. These additional borrowings were due to growth in retail repurchase agreements.

## Market Risk and Interest Rate Sensitivity

### Overview

The Company's net income is largely dependent on its net interest income. Net interest income is susceptible to interest rate risk to the degree that interest-bearing liabilities mature or reprice on a different basis than interest-earning assets. When interest-bearing liabilities mature or reprice more quickly than interest-earning assets in a given period, a significant increase in market rates of interest could adversely affect net interest income. Similarly, when interest-earning assets mature or reprice more quickly than interest-bearing liabilities, falling interest rates could result in a decrease in net interest income. Net interest income is also affected by changes in the portion of interest-earning assets that are funded by interest-bearing liabilities rather than by other sources of funds, such as noninterest-bearing deposits and stockholders' equity.

The Company's Board of Directors has established a comprehensive interest rate risk management policy, which is administered by Management's Asset Liability Management Committee ("ALCO"). The policy establishes limits of risk, which are quantitative measures of the percentage change in net interest income (a measure of net interest income at risk) and the fair value of equity capital (a measure of economic value of equity ("EVE") at risk) resulting from a hypothetical change in U.S. Treasury interest rates for maturities from one day to thirty years. The Company measures the potential adverse impacts that changing interest rates may have on its short-term earnings, long-term value, and liquidity by employing simulation analysis through the use of computer modeling. The simulation model captures optionality factors such as call features and interest rate caps and floors imbedded in investment and loan portfolio contracts. As with any method of gauging interest rate risk, there are certain shortcomings inherent in the interest rate modeling methodology used by the Company. When interest rates change, actual movements in different categories of interest-earning assets and interest-bearing liabilities, loan prepayments, and withdrawals of time and other deposits, may deviate significantly from assumptions used in the model. Finally, the methodology does not measure or reflect the impact that higher rates may have on adjustable-rate loan customers' ability to service their debts, or the impact of rate changes on demand for loan, lease, and deposit products.

The Company prepares a current base case and eight alternative simulations, at least once a quarter, and reports the analysis to the Board of Directors. In addition, more frequent forecasts are produced when interest rates are particularly uncertain or when other business conditions so dictate.

If a measure of risk produced by the alternative simulations of the entire balance sheet violates policy guidelines, ALCO is required to develop a plan to restore the measure of risk to a level that complies with policy limits within two quarters.

The Company's interest rate risk management goals are (1) to increase net interest income at a growth rate consistent with the growth rate of total assets and, (2) to minimize fluctuations in net interest margin as a percentage of earning assets. Management attempts to achieve these goals by balancing, within policy limits, the volume of floating-rate liabilities with a similar volume of floating-rate assets; by keeping the average maturity of fixed-rate asset and liability contracts reasonably matched; by maintaining a pool of administered core deposits; and by adjusting pricing rates to market conditions on a continuing basis.

The balance sheet is subject to quarterly testing for eight alternative interest rate shock possibilities to indicate the inherent interest rate risk. Average interest rates are shocked by +/- 100, 200, 300, and 400 basis points ("bp"), although the Company may elect not to use particular scenarios that it determines are impractical in a current rate environment. It is management's goal to structure the balance sheet so that net interest earnings at risk over a

twelve-month period and the economic value of equity at risk do not exceed policy guidelines at the various interest rate shock levels.

The Company augments its quarterly interest rate shock analysis with alternative external interest rate scenarios on a monthly basis. These alternative interest rate scenarios may include non-parallel rate ramps and non-parallel yield curve twists.

#### Analysis

Measures of net interest income at risk produced by simulation analysis are indicators of an institution's short-term performance in alternative rate environments. These measures are typically based upon a relatively brief period, usually one year. They do not necessarily indicate the long-term prospects or economic value of the institution.

## ESTIMATED CHANGES IN NET INTEREST INCOME

The Net Interest Income at Risk position increased in all shock bands over the year-end 2008. All of the above measures of net interest income at risk remained well within prescribed policy limits. Although assumed to be unlikely, our largest exposure is at the +400bp level, with a measure of -15.83%. This is also well within our prescribed policy limit of 25%.

## Estimated Changes in Net Interest Income

| Change in Interest Rates: | + 400bp | + 300bp | + 200bp | + 100bp | - 100bp | - 200bp | -300bp  | -400bp  |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Policy Limit              | -25.00% | -20.00% | -17.50% | -12.50% | -12.50% | -17.50% | -20.00% | -25.00% |
| September 30, 2009        | -15.83% | -9.72%  | -4.28%  | -0.99%  | N/A     | N/A     | N/A     | N/A     |
| December 31, 2008         | 4.19%   | 4.81%   | 4.35%   | 2.80%   | N/A     | N/A     | N/A     | N/A     |

The measures of equity value at risk indicate the ongoing economic value of the Company by considering the effects of changes in interest rates on all of the Company's cash flows, and discounting the cash flows to estimate the present value of assets and liabilities. The difference between these discounted values of the assets and liabilities is the economic value of equity, which, in theory, approximates the fair value of the Company's net assets.

## Estimated Changes in Economic Value of Equity (EVE)

| Change in Interest Rates: | + 400bp | + 300bp | + 200bp | + 100bp | - 100bp | - 200bp | -300bp  | -400bp  |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Policy Limit              | -40.00% | -30.00% | -22.50% | -10.00% | -12.50% | -22.50% | -30.00% | -40.00% |
| September 30, 2009        | -20.33% | -10.23% | -4.90%  | 0.15%   | N/A     | N/A     | N/A     | N/A     |
| December 31, 2008         | -4.80%  | 1.92%   | 3.61%   | 1.59%   | N/A     | N/A     | N/A     | N/A     |

Measures of the economic value of equity (EVE) at risk position increased in the +400, +300 and +200 shock bands and decreased over year-end 2008 in the +100 shock band. Although assumed to be highly unlikely, the largest exposure is at the +400bp level, with a measure of -20.33%. This is well within our prescribed policy limit of 40%.

## Liquidity

Liquidity is measured using an approach designed to take into account loan and lease payments, maturities, calls and pay-downs of securities, earnings, balance sheet growth, mortgage banking activities, investment portfolio liquidity, and other factors. Through this approach, implemented by the funds management subcommittee of ALCO under formal policy guidelines, the Company's liquidity position is measured weekly, looking forward at thirty-day intervals out to 360 days. The measurement is based upon the asset-liability management model's projection of a funds' sold or purchased position, along with ratios and trends developed to measure dependence on purchased funds and core growth. Resulting projections as of September 30, 2009 showed short-term investments exceeding short-term borrowings over the subsequent 360 days by \$53.7 million, which decreased from an excess of \$110.1 million at December 31, 2008. This excess of liquidity over projected requirements for funds indicates that the Company can increase its loans and other earning assets without incurring additional borrowings.

The Company also has external sources of funds, which can be drawn upon when required. The main sources of external liquidity are available lines of credit with the Federal Home Loan Bank of Atlanta and the Federal Reserve. The line of credit with the Federal Home Loan Bank of Atlanta totaled \$1.1 billion, of which \$498.5 million was available based on pledged collateral with \$411.8 million outstanding at September 30, 2009. The line of credit at the Federal Reserve totaled \$332.7 million, all of which was available for borrowing based on pledged collateral, with no borrowings against it as of September 30, 2009. Other external sources of liquidity available to the Company in the form of unsecured lines of credit granted by correspondent banks totaled \$40.0 million at September 30, 2009, against which there were no outstanding borrowings. In addition, the Company had a secured line of credit with a correspondent bank of \$20.0 million as of September 30, 2009 against which there were no outstanding borrowings. Based upon its liquidity analysis, including external sources of liquidity available, management believes the liquidity position is appropriate at September 30, 2009.

The principal source of parent company liquidity is dividends from the Bank. In addition to its operating expenses, the Company is responsible for the payment of dividends to shareholders of its common stock and preferred stock and the payment of interest to holders of its subordinated debentures. Payment of dividends to the Company by the Bank is limited under law. The amount that can be paid in any calendar year, without prior regulatory approval, cannot exceed the sum of the Bank's net income during the current calendar year and the retained net income of the prior two calendar years. As a result of dividends paid in prior periods, in addition to net losses incurred in the past nine months, further future dividend distributions will be subject to regulatory review and approval.

The following is a schedule of significant commitments:

| (In thousands)                                    | September 30,<br>2009 |
|---|-----------------------|
| <b>Commitments to extend credit:</b>              |                       |
| Unused lines of credit (home equity and business) | \$ 631,840            |
| <b>Other commitments to extend credit</b>         | <b>98,547</b>         |
| Standby letters of credit                         | 65,233                |
| <b>Total commitments to extend credit:</b>        | <b>\$ 795,620</b>     |

### Capital Management

The Company recorded a total risk-based capital ratio of 13.23% at September 30, 2009, compared to 13.82% at December 31, 2008; a tier 1 risk-based capital ratio of 11.96%, compared to 12.56%; and a tier 1 leverage ratio of 9.31%, compared to 11.00%. These decreases resulted from a combination of the decrease in operating results and growth in the Company's assets for the nine month period ending September 30, 2009. Capital adequacy, as measured by these ratios, was well above regulatory requirements. Management believes the level of capital at September 30, 2009, is appropriate.

The net loss for the nine months ended September 30, 2009 coupled with the dividends paid during the same period reduced capital by \$20.7 million from December 31, 2008. This reduction was partially offset by other comprehensive gains of \$7.3 million that were the result of unrealized securities gains on securities available for sale due to the improved market condition during the nine month period. Dividends for the first nine months of the year were \$0.36 per share in 2009, compared to \$0.72 per share in 2008. This reduction was the result of the Company's efforts to preserve capital.

In December 2008, as part of the Troubled Asset Relief Program ("TARP") Capital Purchase Program, the Company entered into a Purchase Agreement with the United States Department of the Treasury, pursuant to which the Company sold 83,094 shares of Fixed Rate Cumulative Perpetual Preferred Stock, Series A and a warrant to purchase 651,547 shares of the Company's common stock, for an aggregate price of \$83.1 million in cash. This capital is considered Tier 1 regulatory capital.

The senior preferred stock pays a dividend of 5% per year for the first five years and resets to 9% per year thereafter. The senior preferred shares are callable at par after three years and can be redeemed prior to three years at 100% of the issue price, subject to the approval of the Company's federal regulator. Dividends paid on the senior shares are cumulative.

The warrant was issued with an initial exercise price of \$19.13. The warrant has a ten year term and is exercisable immediately, in whole or in part. The Treasury Department has agreed not to vote any common shares acquired upon exercise of the warrant. Should the Company raise common or perpetual preferred equity equal to or at least 100% of the senior preferred shares issued under TARP by December 31, 2009, the number of shares relating to the warrant shall be reduced by 50%.

In conjunction with the issuance of the senior preferred shares and the warrant, the warrant was allocated a portion of the \$83.1 million issuance proceeds as required by current accounting standards. The allocation of this value was based on the relative fair value of the senior preferred shares and the warrant to the combined fair value. Accordingly, the allocated value of the warrant was determined to be \$3.7 million, which was allocated from the proceeds and recorded in additional paid-in capital in the consolidated balance sheet. This non-cash amount is considered a discount to the preferred stock and will be amortized over a five year period using the interest method and accreted as a

dividend recorded on the senior preferred shares. The warrant is included in the diluted average common shares outstanding.

The fair value of the preferred stock was determined using the net present value of cash flows projected over seven years and discounted at a 14.00% rate. The rate selected was estimated to be the rate that the Company would have to pay had the Company issued its own preferred stock. This rate was comparable to the rates selected by our peer banks. The seven year cash flow was selected for the preferred stock since it is the Company's intention to redeem the preferred stock prior to the ten year maturity and minimize the impact of 9% dividend rate.



Under the terms of the transaction documents, the preferred stock may be redeemed but the warrant could still be outstanding. The fair value of the warrant was determined using the binomial pricing model and incorporated the following assumptions:

|                                       |          |
|---------------------------------------|----------|
| Contractual Term                      | 10 years |
| Expected Life                         | 10 years |
| Exercise Price                        | \$ 19.13 |
| Fair Value of Company Stock           | \$ 19.36 |
| Risk-free Rate over the Expected Life | 2.65%    |
| Expected Volatility                   | 30.08%   |
| Expected Dividend Yield               | 3.85%    |

The fair value amounts of the preferred stock and the warrant were used to allocate \$83.1 million proceeds received between preferred stock and additional paid-in capital using the relative fair value approach as discussed in the previous paragraphs.

#### B. RESULTS OF OPERATIONS – NINE MONTHS ENDED SEPTEMBER 30, 2009 COMPARED TO SEPTEMBER 30, 2008

Net income available to common shareholders for the first nine months of the year decreased \$34.4 million or 179% to a loss of \$15.2 million in 2009 from net income of \$19.2 million in 2008, representing annualized returns on average common equity of (6.59%) in 2009 and 8.04% in 2008, respectively. Diluted earnings (loss) per common share (“EPS”) for the first nine months of the year was (\$0.93) in 2009, compared to \$1.17 in 2008.

Net interest income declined by \$5.9 million, or 7%, to \$75.9 million for the first nine months of 2009, while total noninterest income decreased by \$1.6 million, or 5% for the period. In addition, noninterest expenses increased by \$2.8 million, or 4% compared to the prior year period.

The decrease in net interest income was due to a 98 basis point decline in the yield on loans and a 157 basis point decline in the yield on investments which exceeded the 52 basis point decline on interest-bearing liabilities. The decline in the net interest margin reflects the shift of a larger proportion of interest-earning assets into investments, the Company’s current asset sensitive position and the growth in nonperforming assets, as well as the growth in the Company’s Premier Money Market product, which has been very competitively priced to grow market share and customer relationships over the long term. These factors produced a net interest margin decrease of 74 basis points to 3.25% for the nine months ended September 30, 2009, from 3.99% for the same period of 2008.

Table 4 — Consolidated Average Balances, Yields and Rates

| (Dollars in thousands and tax equivalent)                                      | For the nine months ended September 30, |              |                    |                 |              |                    |
|--|---|--------------|--------------------|-----------------|--------------|--------------------|
|  | 2009                                    |              |                    | 2008            |              |                    |
|  | Average Balance                         | Interest (1) | Average Yield/Rate | Average Balance | Interest (1) | Average Yield/Rate |
| <b>Assets</b>  |   |              |                    |                 |              |                    |
| Total loans and leases (2)   | \$ 2,446,363                            | \$ 97,233    | 5.31%              | \$ 2,393,470    | \$ 112,746   | 6.29%              |
| Total securities   | 756,939                                 | 22,696       | 4.02               | 427,345         | 17,842       | 5.59               |
| Other earning assets   | 60,071                                  | 115          | 0.26               | 31,500          | 608          | 2.58               |
| Total earning assets   | 3,263,373                               | 120,044      | 4.92               | 2,852,315       | 131,196      | 6.14               |
| Nonearning assets  | 255,057                                 |              |                    | 272,413         |              |                    |
| Total assets   | \$ 3,518,430                            |              |                    | \$ 3,124,728    |              |                    |
| <b>Liabilities and Stockholders' Equity</b>                                    |   |              |                    |                 |              |                    |
| <b>Interest-bearing demand deposits</b>  |   |              |                    |                 |              |                    |
|  | \$ 251,257                              | 326          | 0.17               | \$ 244,943      | 528          | 0.29               |
| <b>Money market savings deposits</b>   |   |              |                    |                 |              |                    |
|  | 809,442                                 | 8,690        | 1.44               | 680,189         | 9,760        | 1.92               |
| <b>Regular savings deposits</b>  |   |              |                    |                 |              |                    |
|  | 151,942                                 | 177          | 0.16               | 156,093         | 365          | 0.31               |
| <b>Time deposits</b>   |   |              |                    |                 |              |                    |
|  | 833,955                                 | 18,925       | 3.03               | 760,569         | 22,277       | 3.91               |
| Total interest-bearing deposits  | 2,046,596                               | 28,118       | 1.84               | 1,841,794       | 32,930       | 2.39               |
| <b>Short-term borrowings</b>   |   |              |                    |                 |              |                    |
|  | 480,969                                 | 10,757       | 3.00               | 397,432         | 9,886        | 3.32               |
| <b>Long-term borrowings</b>  |   |              |                    |                 |              |                    |
|  | 52,838                                  | 1,831        | 4.62               | 100,591         | 3,214        | 4.26               |
| Total interest-bearing liabilities   | 2,580,403                               | 40,706       | 2.11               | 2,339,817       | 46,030       | 2.63               |
| <b>Noninterest-bearing demand deposits</b>                                     |   |              |                    |                 |              |                    |
|  | 512,384                                 |              |                    | 435,725         |              |                    |
| <b>Other noninterest-bearing liabilities</b>                                   |   |              |                    |                 |              |                    |
|  | 33,494                                  |              |                    | 30,115          |              |                    |
| <b>Stockholders' equity</b>  |   |              |                    |                 |              |                    |
|  | 392,149                                 |              |                    | 319,071         |              |                    |
| Total liabilities and stockholders' equity                                     | \$ 3,518,430                            |              |                    | \$ 3,124,728    |              |                    |
| <b>Net interest income and spread</b>  |   |              |                    |                 |              |                    |
|  |   | 79,338       | 2.81%              |                 | 85,166       | 3.51%              |
| <b>Less: tax equivalent adjustment</b>   |   |              |                    |                 |              |                    |
|  |   | 3,463        |                    |                 | 3,381        |                    |
| Net interest income  |   | \$ 75,875    |                    |                 | \$ 81,785    |                    |
| <b>Net interest margin (3)</b>   |   |              |                    |                 |              |                    |
|  |   |              | 3.25%              |                 |              | 3.99%              |
| <b>Ratio of average earning assets to Average interest-bearing liabilities</b> |   |              |                    |                 |              |                    |
|  | 126.47%                                 |              |                    | 121.90%         |              |                    |

(1) Interest income includes the effects of annualized tax-equivalent adjustments (reduced by the nondeductible portion of interest expense) using the appropriate marginal federal income tax rate of 35.00% and, where applicable, the marginal state income tax rate of 8.25% or a combined marginal federal and state tax of 39.88% for 2009 and 2008, to increase tax-exempt interest income to a tax equivalent basis. The annualized tax-equivalent adjustments utilized in the above table to compute yields aggregated to \$4.6 million in 2009 and \$4.5 million in

2008.

(2) Non-accrual loans are included in the average balances.

(3) Net interest margin is equal to the annualized net interest income on a tax-equivalent basis divided by total interest-earning assets.

#### Net Interest Income

Net interest income for the first nine months of 2009 was \$75.9 million, a decrease of 7% from \$81.8 million in 2008, due primarily to a 122 basis point decline in tax equivalent yield on earning assets, which exceeded a 52 basis point decline in the cost of interest bearing liabilities. Non-GAAP tax-equivalent net interest income, which takes into account the benefit of tax advantaged investment securities, decreased by 7%, to \$79.3 million in 2009 from \$85.2 million in 2008. The effects of changes in average balances, yields and rates are presented in Table 5.

For the first nine months of 2009, total interest income decreased by \$11.2 million or 9%, compared to 2008. On a non-GAAP tax-equivalent basis, interest income also decreased by 9%. Average earning assets increased by 14% versus the prior period to \$3.3 billion from \$2.9 billion, while the average yield earned on those assets decreased by 122 basis points to 4.92%. Comparing the first nine months of 2009 versus the same period in 2008, average total loans and leases grew by 2% to \$2.4 billion (a decline to 75% of average earning assets, versus 84% a year ago), while recording a 98 basis point decrease in average yield to 5.31%. Average commercial loans and leases increased by 5% (due to an increase in commercial mortgages); average consumer loans increased by 6% (attributable primarily to home equity line growth); while residential real estate loans decreased by 5% (primarily due to a decrease in construction lending). Over the same period, average total securities increased by 77% to \$756.9 million (23% of average earning assets, versus 15% a year ago), while the average yield earned on those assets decreased by 157 basis points to 4.02%. The lower level of growth in average total loans and leases reflects the lack of quality loan demand in the marketplace as a result of the current negative economic conditions on both a regional and local basis and the Company's more conservative underwriting standards. The increased growth in average total securities was due mainly to the investment of the proceeds resulting from the successful launch of the Premier Money Market product earlier in the year as part of the Company's Operation Take Share campaign to grow deposit market share.

Interest expense for the first nine months of the year decreased by \$5.3 million or 12% in 2009 compared to 2008. Average total interest-bearing liabilities increased by 10% over the prior year period, while the average rate paid on these funds decreased by 52 basis points to 2.11%. As shown in Table 4, all categories of interest-bearing liabilities, except long-term borrowings, showed decreases in the average rate as market interest rates continued to decline.

Table 5 – Effect of Volume and Rate Changes on Net Interest Income

| (Dollars in thousands and tax equivalent) | For the nine months ended September 30,<br>2009 vs. 2008 |                  |             | 2008 vs. 2007 |                  |             |
|---|--|------------------|-------------|---------------|------------------|-------------|
|   | Increase   | Due to Change In |             | Increase      | Due to Change In |             |
|   | Or   | Average:*        |             | Or            | Average:*        |             |
|   | (Decrease)   | Volume           | Rate        | (Decrease)    | Volume           | Rate        |
| Interest income from earning assets:      |  |                  |             |               |                  |             |
| Loans and leases                          | \$ (15,513)  | \$ 2,410         | \$ (17,923) | \$ (711)      | \$ 16,205        | \$ (16,916) |
| Securities                                | 4,854  | 10,891           | (6,037)     | (4,862)       | (3,550)          |             |