SHORE BANCSHARES INC
Form 10-K
March 15, 2012

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES EXCHANGE ACT OF 1934

For the Year Ended December 31, 2011

Commission File No. 0-22345

SHORE BANCSHARES, INC.

(Exact name of registrant as specified in its charter)

Maryland (State or Other Jurisdiction of Incorporation or Organization)	52-1974638 (I.R.S. Employer Identification No.)
18 East Dover Street, Easton, Maryland (Address of Principal Executive Offices)	21601 (Zip Code)

(410) 763-7800

Registrant's Telephone Number, Including Area Code

Securities Registered pursuant to Section 12(b) of the Act:

Title of Each Class:	Name of Each Exchange on Which Registered:
Common stock, par value $.01 per share	Nasdaq Global Select Market

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. £

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 16(d) of the Act. £

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days Yes R No £

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes R No £

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (check one):

Large accelerated filer £ Accelerated filer R Non-accelerated filer £ Smaller Reporting Company £

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes £ No R

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter: $56,100,996.

The number of shares outstanding of the registrant's common stock as of the latest practicable date: 8,457,359 as of February 29, 2012.

Documents Incorporated by Reference

Certain information required by Part III of this annual report is incorporated therein by reference to the definitive proxy statement for the 2012 Annual Meeting of Stockholders.

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This Annual Report on Form 10-K of Shore Bancshares, Inc. (the “Company” and “we”, “our” or “us” on a consolidated basis) contains forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Such statements include projections, predictions, expectations or statements as to beliefs or future events or results or refer to other matters that are not historical facts. Forward-looking statements are subject to known and unknown risks, uncertainties and other factors that could cause the actual results to differ materially from those contemplated by the statements. The forward-looking statements contained in this annual report are based on various factors and were derived using numerous assumptions. In some cases, you can identify these forward-looking statements by words like “may”, “will”, “should”, “expect”, “plan”, “anticipate”, intend”, “believe”, “estimate”, “predict”, “potential”, or “continue” or t those words and other comparable words. You should be aware that those statements reflect only our predictions. If known or unknown risks or uncertainties should materialize, or if underlying assumptions should prove inaccurate, actual results could differ materially from past results and those anticipated, estimated or projected. You should bear this in mind when reading this annual report and not place undue reliance on these forward-looking statements. Factors that might cause such differences include, but are not limited to:

- the risk that the weak national and local economies and depressed real estate and credit markets caused by the recent global recession will continue to decrease the demand for loan, deposit and other financial services and/or increase loan delinquencies and defaults;
- changes in market rates and prices may adversely impact the value of securities, loans, deposits and other financial instruments and the interest rate sensitivity of our balance sheet;
- our liquidity requirements could be adversely affected by changes in our assets and liabilities;
- the effect of legislative or regulatory developments, including changes in laws concerning taxes, banking, securities, insurance and other aspects of the financial services industry;
- competitive factors among financial services organizations, including product and pricing pressures and our ability to attract, develop and retain qualified banking professionals;
- the effect of changes in accounting policies and practices, as may be adopted by the Financial Accounting Standards Board, the Securities and Exchange Commission (the “SEC”), the Public Company Accounting Oversight Board and other regulatory agencies; and
- the effect of fiscal and governmental policies of the United States federal government.

You should also consider carefully the Risk Factors contained in Item 1A of Part I of this annual report, which address additional factors that could cause our actual results to differ from those set forth in the forward-looking statements and could materially and adversely affect our business, operating results and financial condition. The risks discussed in this annual report are factors that, individually or in the aggregate, management believes could cause our actual

results to differ materially from expected and historical results. You should understand that it is not possible to predict or identify all such factors. Consequently, you should not consider such disclosures to be a complete discussion of all potential risks or uncertainties.

The forward-looking statements speak only as of the date on which they are made, and, except to the extent required by federal securities laws, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

PART I

Item 1. Business.

BUSINESS

General

The Company was incorporated under the laws of Maryland on March 15, 1996 and is a financial holding company registered under the Bank Holding Company Act of 1956, as amended (the “BHC Act”). The Company is the largest independent financial holding company located on the Eastern Shore of Maryland. The Company’s primary business is acting as the parent company to several financial institution and insurance entities. The Company engages in the banking business through CNB, a Maryland commercial bank with trust powers, The Talbot Bank of Easton, Maryland, a Maryland commercial bank (“Talbot Bank”), and, until January 1, 2011, The Felton Bank, a Delaware commercial bank (“Felton Bank”). On January 1, 2011, Felton Bank merged into CNB, with CNB as the surviving bank. Until December 31, 2009, CNB did business as The Centreville National Bank of Maryland, a national banking association. It was converted to a Maryland charter on that date. As used in this annual report, the term “Banks” refers to CNB, Talbot Bank and Felton Bank for periods prior to January 1, 2011 and to CNB and Talbot Bank for all other periods.

The Company engages in the insurance business through two general insurance producer firms, The Avon-Dixon Agency, LLC, a Maryland limited liability company, and Elliott Wilson Insurance, LLC, a Maryland limited liability company; one marine insurance producer firm, Jack Martin & Associates, Inc., a Maryland corporation; three wholesale insurance firms, Tri-State General Insurance Agency, LTD, a Maryland corporation, Tri-State General Insurance Agency of New Jersey, Inc., a New Jersey corporation, and Tri-State General Insurance Agency of Virginia, Inc., a Virginia corporation (collectively “TSGIA”); and two insurance premium finance companies, Mubell Finance, LLC, a Maryland limited liability company, and ESFS, Inc., a Maryland corporation (all of the foregoing are collectively referred to as the “Insurance Subsidiaries”).

The Company engages in the mortgage brokerage business under the name “Wye Mortgage Group” through a minority series investment in an unrelated Delaware limited liability company. The Company also has three inactive subsidiaries, Wye Financial Services, LLC, Shore Pension Services, LLC, and Wye Mortgage, LLC, all of which were organized under Maryland law.

Talbot Bank owns all of the issued and outstanding securities of Dover Street Realty, Inc., a Maryland corporation that engages in the business of holding and managing real property acquired by Talbot Bank as a result of loan foreclosures.

We operate in two business segments: community banking and insurance products and services. Financial information related to our operations in these segments for each of the two years ended December 31, 2011 is provided in Note 26 to the Company’s Consolidated Financial Statements included in Item 8 of Part II of this annual report.

Banking Products and Services

CNB is a Maryland commercial bank with trust powers that commenced operations in 1876. CNB was originally chartered as a national banking association but converted to its present charter in 2009. Effective January 1, 2010, the National Bank converted into a Maryland commercial bank. Talbot Bank is a Maryland commercial bank that commenced operations in 1885 and was acquired by the Company in its December 2000 merger with Talbot Bancshares, Inc. Felton Bank was a Delaware commercial bank that commenced operations in 1908 and was acquired by the Company in April 2004 when it merged with Midstate Bancorp, Inc. The Banks operate 18 full service branches and 21 ATMs and provide a full range of commercial and consumer banking products and services to individuals, businesses, and other organizations in Kent County, Queen Anne’s County, Caroline County, Talbot County and Dorchester County in Maryland and in Kent County, Delaware. The Banks’ deposits are insured by the Federal Deposit Insurance Corporation (the “FDIC”).

The Banks are independent community banks and serve businesses and individuals in their respective market areas. Services offered are essentially the same as those offered by larger regional institutions that compete with the Banks. Services provided to businesses include commercial checking, savings, certificates of deposit and overnight investment sweep accounts. The Banks offer all forms of commercial lending, including secured and unsecured loans, working capital loans, lines of credit, term loans, accounts receivable financing, real estate acquisition development, construction loans and letters of credit. Merchant credit card clearing services are available as well as direct deposit of payroll, internet banking and telephone banking services.

Services to individuals include checking accounts, various savings programs, mortgage loans, home improvement loans, installment and other personal loans, credit cards, personal lines of credit, automobile and other consumer financing, safe deposit boxes, debit cards, 24-hour telephone banking, internet banking, and 24-hour automatic teller machine services. The Banks also offer nondeposit products, such as mutual funds and annuities, and discount brokerage services to their customers. Additionally, the Banks have Saturday hours and extended hours on certain evenings during the week for added customer convenience.

Lending Activities

The Banks originate secured and unsecured loans for business purposes. Commercial loans are typically secured by real estate, accounts receivable, inventory, equipment and/or other assets of the business. Commercial loans generally involve a greater degree of credit risk than one to four family residential mortgage loans. Repayment is often dependent on the successful operation of the business and may be affected by adverse conditions in the local economy or real estate market. The financial condition and cash flow of commercial borrowers is therefore carefully analyzed during the loan approval process, and continues to be monitored by obtaining business financial statements, personal financial statements and income tax returns. The frequency of this ongoing analysis depends upon the size and complexity of the credit and collateral that secures the loan. It is also the Company’s general policy to obtain personal guarantees from the principals of the commercial loan borrowers.

Commercial real estate loans are primarily those secured by land for residential and commercial development, agricultural purpose properties, service industry buildings such as restaurants and motels, retail buildings and general purpose business space. The Banks attempt to mitigate the risks associated with these loans through thorough financial analyses, conservative underwriting procedures, including prudent loan to value ratio standards, obtaining additional collateral when prudent, closely monitoring construction projects to control disbursement of funds on loans, and management's knowledge of the local economy in which the Banks lend.

The Banks provide residential real estate construction loans to builders and individuals for single family dwellings. Residential construction loans are usually granted based upon "as completed" appraisals and are secured by the property under construction. Additional collateral may be taken if loan to value ratios exceed 80%. Site inspections are performed to determine pre-specified stages of completion before loan proceeds are disbursed. These loans typically have maturities of six to 12 months and may have fixed or variable rate features. Permanent financing options for individuals include fixed and variable rate loans with three- and five-year balloon features and one-, three- and five-year adjustable rate mortgage loans. The risk of loss associated with real estate construction lending is controlled through conservative underwriting procedures such as loan to value ratios of 80% or less at origination, obtaining additional collateral when prudent, and closely monitoring construction projects to control disbursement of funds on loans.

The Banks originate fixed and variable rate residential mortgage loans. As with any consumer loan, repayment is dependent on the borrower's continuing financial stability, which can be adversely impacted by job loss, divorce, illness, or personal bankruptcy. Underwriting standards recommend loan to value ratios not to exceed 80% at origination based on appraisals performed by approved appraisers. The Banks rely on title insurance to protect their lien priorities and protect the property securing the loans by requiring fire and casualty insurance.

Wye Mortgage Group brokers long-term fixed rate residential mortgage loans for sale on the secondary market for which it receives commissions upon settlement. The Company adjusts the balance of its investment in Wye Mortgage Group by the Company's share of Wye Mortgage Group's undistributed income or loss.

A variety of consumer loans are offered to customers, including home equity loans, credit cards and other secured and unsecured lines of credit and term loans. Careful analysis of an applicant's creditworthiness is performed before granting credit, and ongoing monitoring of loans outstanding is performed in an effort to minimize risk of loss by identifying problem loans early.

Deposit Activities

The Banks offer a full array of deposit products including checking, savings and money market accounts, regular and IRA certificates of deposit, and Christmas Savings accounts. The Banks also offer the CDARS program, providing up to $50 million of FDIC insurance to our customers. In addition, we offer our commercial customers packages which include Cash Management services and various checking opportunities.

Trust Services

CNB has a trust department through which it markets trust, asset management and financial planning services to customers within our market areas using the trade name Wye Financial & Trust.

Insurance Activities

The Avon-Dixon Agency, LLC, Elliott Wilson Insurance, LLC, and Mubell Finance, LLC were formed as a result of the Company's acquisition of the assets of The Avon-Dixon Agency, Inc., Elliott Wilson Insurance, Inc., Avon-Dixon Financial Services, Inc., Joseph M. George & Son, Inc. and 59th Street Finance Company on May 1, 2002. In November 2002, The Avon-Dixon Agency, LLC acquired certain assets of W. M. Freestate & Son, Inc., a full-service insurance producer firm located in Centreville, Maryland. Jack Martin & Associates, Inc., Tri-State General Insurance Agency, LTD, Tri-State General Insurance Agency of New Jersey, Inc., Tri-State General Insurance Agency of Virginia, Inc., and ESFS, Inc. were acquired on October 1, 2007.

The Insurance Subsidiaries offer a full range of insurance products and services to customers, including insurance premium financing.

Seasonality

Management does not believe that our business activities are seasonal in nature.

Employees

At February 29, 2012, we employed 340 persons, of which 307 were employed on a full-time basis.

COMPETITION

The banking business, in all of its phases, is highly competitive. Within our market areas, we compete with commercial banks (including local banks and branches or affiliates of other larger banks), savings and loan associations and credit unions for loans and deposits, with money market and mutual funds and other investment alternatives for deposits, with consumer finance companies for loans, with insurance companies, agents and brokers for insurance products, and with other financial institutions for various types of products and services. There is also competition for commercial and retail banking business from banks and financial institutions located outside our market areas.

The primary factors in competing for deposits are interest rates, personalized services, the quality and range of financial services, convenience of office locations and office hours. The primary factors in competing for loans are interest rates, loan origination fees, the quality and range of lending services and personalized services. The primary factors in competing for insurance customers are competitive rates, the quality and range of insurance products offered, and quality, personalized service.

To compete with other financial services providers, we rely principally upon local promotional activities, including advertisements in local newspapers, trade journals and other publications and on the radio, personal relationships established by officers, directors and employees with customers, and specialized services tailored to meet its customers' needs. In those instances in which we are unable to accommodate the needs of a customer, we will arrange for those services to be provided by other financial services providers with which we have a relationship. We additionally rely on referrals from satisfied customers.

The following tables set forth deposit data for FDIC-insured institutions in Kent County, Queen Anne's County, Caroline County, Talbot County and Dorchester County in Maryland and in Kent County, Delaware as of June 30, 2011, the most recent date for which comparative information is available.

Kent County, Maryland	Deposits	% of Total

	(in thousands)	
Peoples Bank of Kent County, Maryland	$ 180,738	35.87 %
PNC Bank, NA	133,143	26.43
Chesapeake Bank and Trust Co.	69,220	13.74
Branch Banking & Trust	48,094	9.55
CNB	44,604	8.85
SunTrust Bank	28,011	5.56
Total	$ 503,810	100.00 %

Source: FDIC DataBook

Queen Anne's County, Maryland	Deposits (in thousands)	% of Total
The Queenstown Bank of Maryland	$ 361,014	43.13 %
CNB	206,815	24.71
Bank of America, NA	61,519	7.35
PNC Bank, NA	58,582	7.00
Bank Annapolis	45,486	5.43
M&T	44,087	5.27
Branch Banking & Trust	21,748	2.60
Peoples Bank	16,255	1.94
Capital One Bank	12,491	1.49
Sun Trust Bank	8,972	1.07
Total	$ 836,969	100.00%

Source: FDIC DataBook

Caroline County, Maryland	Deposits (in thousands)	% of Total
Provident State Bank, Inc	$ 146,821	37.72 %
PNC Bank, NA	95,970	24.65
CNB	59,601	15.31
Branch Banking & Trust	29,670	7.62
M&T	25,019	6.43
Bank of America, NA	15,603	4.01
Easton Bank & Trust	12,620	3.24
The Queenstown Bank of Maryland	3,978	1.02
Total	$ 389,282	100.00%

Source: FDIC DataBook

Talbot County, Maryland	Deposits (in thousands)	% of Total
The Talbot Bank of Easton, Maryland	$578,351	48.77 %
PNC Bank, NA	130,197	10.98
Easton Bank & Trust	125,879	10.61
Bank of America, NA	123,444	10.41

Branch Banking & Trust	47,322	3.99
The Queenstown Bank of Maryland	45,723	3.86
SunTrust Bank	42,391	3.57
M&T	32,291	2.72
Provident State Bank, Inc	22,053	1.86
First Mariner Bank	19,368	1.63
Capital One Bank	18,919	1.60
Total	$1,185,938	100.00%

Source: FDIC DataBook

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Dorchester County, Maryland	Deposits (in thousands)	% of Total
The National Bank of Cambridge	$ 182,865	30.81 %
Bank of the Eastern Shore	167,382	28.20
Hebron Savings Bank	66,732	11.24
Provident State Bank, Inc	47,831	8.06
Branch Banking & Trust	41,139	6.93
SunTrust Bank	24,773	4.17
Bank of America, NA	24,185	4.07
M&T	21,309	3.59
The Talbot Bank of Easton, Maryland	17,384	2.93
Total	$ 593,600	100.00 %

Source: FDIC DataBook

Kent County, Delaware	Deposits (in thousands)	% of Total
M&T	$ 530,295	30.74 %
PNC Bank Delaware	253,045	14.67
First NB of Wyoming	223,219	12.94
RBS Citizens NA	180,620	10.47
Wells Fargo	164,793	9.55
Wilmington Savings Fund Society	129,075	7.48
CNB	68,734	3.98
Artisans Bank	53,934	3.13
TD Bank NA	52,335	3.03
County Bank	38,365	2.22
Midcoast Community Bank	25,130	1.46
Fort Sill National Bank	5,289	0.31
Total	$ 1,724,834	100.00 %

Source: FDIC DataBook

For further information about competition in our market areas, see the Risk Factor entitled “We operate in a highly competitive market and our inability to effectively compete in our markets could have an adverse impact on our financial condition and results of operations” in Item 1A of Part I of this annual report.

SUPERVISION AND REGULATION

The following is a summary of the material regulations and policies applicable to us and is not intended to be a comprehensive discussion. Changes in applicable laws and regulations may have a material effect on our business, financial condition and results of operations.

General

The Company is a financial holding company registered with the Board of Governors of the Federal Reserve System (the "FRB") under the BHC Act and, as such, is subject to the supervision, examination and reporting requirements of the BHC Act and the regulations of the FRB.

CNB and Talbot Bank are Maryland commercial banks subject to the banking laws of Maryland and to regulation by the Commissioner of Financial Regulation of Maryland, who is required by statute to make at least one examination in each calendar year (or at 18-month intervals if the Commissioner determines that an examination is unnecessary in a particular calendar year). The primary federal regulator of CNB is the FRB. The primary federal regulator of Talbot Bank is the FDIC, which is also entitled to conduct regular examinations. The deposits of the Banks are insured by the FDIC, so certain laws and regulations administered by the FDIC also govern their deposit taking operations. In addition to the foregoing, the Banks are subject to numerous state and federal statutes and regulations that affect the business of banking generally.

Nonbank affiliates of the Company are subject to examination by the FRB, and, as affiliates of the Banks, may be subject to examination by the Banks' regulators from time to time. In addition, the Insurance Subsidiaries are each subject to licensing and regulation by the insurance authorities of the states in which they do business. Retail sales of insurance products by the Insurance Subsidiaries to customers of the Banks are also subject to the requirements of the Interagency Statement on Retail Sales of Nondeposit Investment Products promulgated in 1994, as amended, by the FDIC, the FRB and the other federal banking agencies. Wye Mortgage Group is subject to supervision by the banking agencies of the states in which it does business.

Regulation of Financial Holding Companies

In November 1999, the federal Gramm-Leach-Bliley Act (the "GLB Act") was signed into law. Effective in pertinent part on March 11, 2000, the GLB Act revised the BHC Act and repealed the affiliation provisions of the Glass-Steagall Act of 1933, which, taken together, limited the securities, insurance and other non-banking activities of any company that controls an FDIC insured financial institution. Under the GLB Act, a bank holding company can elect, subject to certain qualifications, to become a "financial holding company". The GLB Act provides that a financial holding company may engage in a full range of financial activities, including insurance and securities underwriting and agency activities, merchant banking, and insurance company portfolio investment activities, with new expedited notice procedures.

Under FRB policy, the Company is expected to act as a source of strength to its subsidiary banks, and the FRB may charge the Company with engaging in unsafe and unsound practices for failure to commit resources to a subsidiary bank when required. In addition, under the Financial Institutions Reform, Recovery and Enforcement Act of 1989 ("FIRREA"), depository institutions insured by the FDIC can be held liable for any losses incurred by, or reasonably anticipated to be incurred by, the FDIC in connection with (i) the default of a commonly controlled FDIC-insured depository institution or (ii) any assistance provided by the FDIC to a commonly controlled FDIC-insured depository institution in danger of default. Accordingly, in the event that any insured subsidiary of the Company causes a loss to the FDIC, other insured subsidiaries of the Company could be required to compensate the FDIC by reimbursing it for the estimated amount of such loss. Such cross guaranty liabilities generally are superior in priority to obligations of a financial institution to its stockholders and obligations to other affiliates.

Federal Regulation of Banks

Federal and state banking regulators may prohibit the institutions over which they have supervisory authority from engaging in activities or investments that the agencies believe are unsafe or unsound banking practices. These banking regulators have extensive enforcement authority over the institutions they regulate to prohibit or correct activities that violate law, regulation or a regulatory agreement or which are deemed to be unsafe or unsound practices. Enforcement actions may include the appointment of a conservator or receiver, the issuance of a cease and desist order, the termination of deposit insurance, the imposition of civil money penalties on the institution, its directors, officers,

employees and institution-affiliated parties, the issuance of directives to increase capital, the issuance of formal and informal agreements, the removal of or restrictions on directors, officers, employees and institution-affiliated parties, and the enforcement of any such mechanisms through restraining orders or other court actions.

The Banks are subject to the provisions of Section 23A and Section 23B of the Federal Reserve Act. Section 23A limits the amount of loans or extensions of credit to, and investments in, the Company and its nonbank affiliates by the Banks. Section 23B requires that transactions between any of the Banks and the Company and its nonbank affiliates be on terms and under circumstances that are substantially the same as with non-affiliates.

The Banks are also subject to certain restrictions on extensions of credit to executive officers, directors, and principal stockholders or any related interest of such persons, which generally require that such credit extensions be made on substantially the same terms as are available to third parties dealing with the Banks and not involve more than the normal risk of repayment. Other laws tie the maximum amount that may be loaned to any one customer and its related interests to capital levels.

As part of the Federal Deposit Insurance Company Improvement Act of 1991 (“FDICIA”), each federal banking regulator adopted non-capital safety and soundness standards for institutions under its authority. These standards include internal controls, information systems and internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, and compensation, fees and benefits. An institution that fails to meet those standards may be required by the agency to develop a plan acceptable to meet the standards. Failure to submit or implement such a plan may subject the institution to regulatory sanctions. The Company, on behalf of the Banks, believes that the Banks meet substantially all standards that have been adopted. FDICIA also imposes capital standards on insured depository institutions.

The Community Reinvestment Act (“CRA”) requires that, in connection with the examination of financial institutions within their jurisdictions, the federal banking regulators evaluate the record of the financial institution in meeting the credit needs of their communities including low and moderate income neighborhoods, consistent with the safe and sound operation of those banks. These factors are also considered by all regulatory agencies in evaluating mergers, acquisitions and applications to open a branch or facility. As of the date of its most recent examination report, each of the Banks has a CRA rating of “Satisfactory.”

On October 14, 2008, the FDIC announced the creation of the Temporary Liquidity Guarantee Program (the “TLGP”) to decrease the cost of bank funding and, hopefully, normalize lending. This program is comprised of two components. The first component guarantees senior unsecured debt issued between October 14, 2008 and June 30, 2009. The guarantee will remain in effect until June 30, 2012 for such debts that mature beyond June 30, 2009. The second component, called the Transaction Accounts Guarantee Program (“TAG”), provided full coverage for non-interest bearing transaction deposit accounts, IOLTAs, and NOW accounts with interest rates of 0.25% or less, regardless of account balance, initially until December 31, 2009. The TAG program expired on December 31, 2010. We elected to participate in both programs and paid additional FDIC premiums in 2010 and 2009 as a result. See the section below entitled “Deposit Insurance”.

On July 21, 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”), which made sweeping changes to the financial regulatory landscape and will impact all financial institutions, including the Company and the Banks.

On November 9, 2010, the FDIC issued a final rule to implement Section 343 of the Dodd-Frank Act that provides temporary unlimited deposit insurance coverage for non-interest bearing transaction accounts at all FDIC-insured depository institutions. The coverage is automatic for all FDIC-insured institutions and does not include an opt out option. The separate coverage for noninterest-bearing transaction accounts became effective on December 31, 2010 and terminates on December 31, 2012.

These new laws, regulations and regulatory actions will cause our regulatory expenses to increase. Additionally, due in part to numerous bank failures throughout the country since 2008, the FDIC imposed an emergency insurance assessment to help restore the Deposit Insurance Fund and further required insured depository institutions to prepay their estimated quarterly risk-based deposit assessments through 2012 on December 30, 2009. Given the current state of the national economy, there can be no assurance that the FDIC will not impose future emergency assessments or further revise its rate structure.

The Dodd-Frank Act’s significant regulatory changes include the creation of a new financial consumer protection agency, known as the Bureau of Consumer Financial Protection (the “Consumer Protection Bureau”), that is empowered to promulgate new consumer protection regulations and revise existing regulations in many areas of consumer compliance. Moreover, the Dodd-Frank Act permits states to adopt stricter consumer protection laws and states’ attorneys general may enforce consumer protection rules issued by the Bureau. The Dodd-Frank Act also imposes more stringent capital requirements on bank holding companies by, among other things, imposing leverage ratios on bank holding companies and prohibiting new trust preferred securities issuances from counting as Tier 1 capital. These developments may limit our future capital strategies. The Dodd-Frank Act also increases regulation of derivatives and hedging transactions, which could limit our ability to enter into, or increase the costs associated with, interest rate and other hedging transactions.

The other provisions of the Dodd-Frank Act will increase our regulatory compliance burden and costs and may restrict the financial products and services we offer to our customers. In particular, the Dodd-Frank Act will require us to invest significant management attention and resources so that we can evaluate the impact of this law and make any necessary changes to our product offerings and operations.

Capital Requirements

FDICIA established a system of prompt corrective action to resolve the problems of undercapitalized institutions. Under this system, federal banking regulators are required to rate supervised institutions on the basis of five capital categories: "well -capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," and "critically undercapitalized;" and to take certain mandatory actions, and are authorized to take other discretionary actions, with respect to institutions in the three undercapitalized categories. The severity of the actions will depend upon the category in which the institution is placed. A depository institution is "well capitalized" if it has a total risk based capital ratio of 10% or greater, a Tier 1 risk based capital ratio of 6% or greater, and a leverage ratio of 5% or greater and is not subject to any order, regulatory agreement, or written directive to meet and maintain a specific capital level for any capital measure. An "adequately capitalized" institution is defined as one that has a total risk based capital ratio of 8% or greater, a Tier 1 risk based capital ratio of 4% or greater and a leverage ratio of 4% or greater (or 3% or greater in the case of a bank with a composite CAMELS rating of 1).

FDICIA generally prohibits a depository institution from making any capital distribution, including the payment of cash dividends, or paying a management fee to its holding company if the depository institution would thereafter be undercapitalized. Undercapitalized depository institutions are subject to growth limitations and are required to submit capital restoration plans. For a capital restoration plan to be acceptable, the depository institution's parent holding company must guarantee (subject to certain limitations) that the institution will comply with such capital restoration plan.

Significantly undercapitalized depository institutions may be subject to a number of other requirements and restrictions, including orders to sell sufficient voting stock to become adequately capitalized and requirements to reduce total assets and stop accepting deposits from correspondent banks. Critically undercapitalized depository institutions are subject to the appointment of a receiver or conservator, generally within 90 days of the date such institution is determined to be critically undercapitalized.

As of December 31, 2011, the Banks were each deemed to be "well capitalized." For more information regarding the capital condition of the Company, see Note 18 to the Consolidated Financial Statements appearing in Item 8 of Part II of this annual report.

Deposit Insurance

The deposits of the Banks are insured to a maximum of $250,000 per depositor through the Deposit Insurance Fund, which is administered by the FDIC, and the Banks are required to pay quarterly deposit insurance premium assessments to the FDIC. The Deposit Insurance Fund was created pursuant to the Federal Deposit Insurance Reform Act of 2005 (the "Reform Act"). This law (i) required the then-existing $100,000 deposit insurance coverage to be indexed for inflation (with adjustments every five years, commencing January 1, 2011), and (ii) increased the deposit insurance coverage for retirement accounts to $250,000 per participant, subject to adjustment for inflation. Effective October 3, 2008, however, the Emergency Economic Stabilization Act of 2008 (the "EESA") was enacted and, among other things, temporarily raised the basic limit on federal deposit insurance coverage from $100,000 to $250,000 per depositor. EESA initially contemplated that the coverage limit would return to $100,000 after December 31, 2009, but the expiration date has since been extended to December 31, 2013. The coverage for retirement accounts did not change and remains at $250,000. On July 21, 2010, as part of the Dodd-Frank Act, the current standard maximum deposit insurance amount was permanently raised to $250,000.

The Reform Act also gave the FDIC greater latitude in setting the assessment rates for insured depository institutions which could be used to impose minimum assessments. On May 22, 2009, the FDIC imposed an emergency insurance assessment of five basis points in an effort to restore the Deposit Insurance Fund to an acceptable level. On November 12, 2009, the FDIC adopted a final rule requiring insured depository institutions to prepay their estimated quarterly risk-based deposit assessments for the fourth quarter of 2009, and for all of 2010, 2011, and 2012, on December 30, 2009, along with each institution's risk based deposit insurance assessment for the third quarter of 2009. It was also announced that the assessment rate will increase by 3 basis points effective January 1, 2011. The prepayment will be accounted for as a prepaid expense to be amortized quarterly. The prepaid assessment will qualify for a zero risk weight under the risk-based capital requirements. The Banks' three-year prepaid assessment was $5.4 million. The Banks expensed a total of $1.3 million in FDIC premiums during 2011.

USA PATRIOT Act

Congress adopted the USA PATRIOT Act (the “Patriot Act”) on October 26, 2001 in response to the terrorist attacks that occurred on September 11, 2001. Under the Patriot Act, certain financial institutions, including banks, are required to maintain and prepare additional records and reports that are designed to assist the government’s efforts to combat terrorism. The Patriot Act includes sweeping anti-money laundering and financial transparency laws and required additional regulations, including, among other things, standards for verifying client identification when opening an account and rules to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism or money laundering.

Federal Securities Laws

The shares of the Company’s common stock are registered with the SEC under Section 12(b) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and listed on the NASDAQ Global Select Market. The Company is subject to information reporting requirements, proxy solicitation requirements, insider trading restrictions and other requirements of the Exchange Act, including the requirements imposed under the federal Sarbanes-Oxley Act of 2002. Among other things, loans to and other transactions with insiders are subject to restrictions and heightened disclosure, directors and certain committees of the Board must satisfy certain independence requirements, and the Corporation is generally required to comply with certain corporate governance requirements.

Governmental Monetary and Credit Policies and Economic Controls

The earnings and growth of the banking industry and ultimately of the Company are affected by the monetary and credit policies of governmental authorities, including the FRB. An important function of the FRB is to regulate the national supply of bank credit in order to control recessionary and inflationary pressures. Among the instruments of monetary policy used by the FRB to implement these objectives are open market operations in U.S. Government securities, changes in the federal funds rate, changes in the discount rate of member bank borrowings, and changes in reserve requirements against member bank deposits. These means are used in varying combinations to influence overall growth of bank loans, investments and deposits and may also affect interest rates charged on loans or paid for deposits. The monetary policies of the FRB authorities have had a significant effect on the operating results of commercial banks in the past and are expected to continue to have such an effect in the future. In view of changing conditions in the national economy and in the money markets, as well as the effect of actions by monetary and fiscal authorities, including the FRB, no prediction can be made as to possible future changes in interest rates, deposit levels, loan demand or their effect on the business and earnings of the Company and its subsidiaries.

AVAILABLE INFORMATION

The Company maintains an Internet site at www.shbi.com on which it makes available, free of charge, its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to the foregoing as soon as reasonably practicable after these reports are electronically filed with, or furnished to, the SEC. In addition, stockholders may access these reports and documents on the SEC's web site at www.sec.gov.

Item 1A. RISK FACTORS.

The significant risks and uncertainties related to us, our business and the Company's securities of which we are aware are discussed below. You should carefully consider these risks and uncertainties before making investment decisions in respect of the Company's securities. Any of these factors could materially and adversely affect our business, financial condition, operating results and prospects and could negatively impact the market price of the Company's securities. If any of these risks materialize, you could lose all or part of your investment in the Company. Additional risks and uncertainties that we do not yet know of, or that we currently think are immaterial, may also impair our business operations. You should also consider the other information contained in this annual report, including our financial statements and the related notes, before making investment decisions.

Risks Relating to Our Business

The Company may not be successful if it is not able to grow its subsidiaries and their businesses.

The Company's primary business activity for the foreseeable future will be to act as the holding company of CNB, Talbot Bank, and its other subsidiaries. Therefore, the Company's future profitability will depend on the success and growth of these subsidiaries. In the future, part of the Company's growth may come from buying other banks and buying or establishing other companies. Such entities may not be profitable after they are purchased or established, and they may lose money, particularly at first. A new bank or company may bring with it unexpected liabilities, bad loans, or bad employee relations, or the new bank or company may lose customers.

A majority of our business is concentrated in Maryland and Delaware, a significant amount of which is concentrated in real estate lending, so a decline in the local economy and real estate markets could adversely impact our financial condition and results of operations

Because most of our loans are made to customers who reside on the Eastern Shore of Maryland and in Delaware, a decline in local economic conditions may have a greater effect on our earnings and capital than on the earnings and capital of larger financial institutions whose loan portfolios are geographically diverse. Further, we make many real estate secured loans, including construction and land development loans, all of which are in greater demand when interest rates are low and economic conditions are good. Accordingly, a decline in local economic conditions would likely have an adverse impact on our financial condition and results of operations, and the impact on us would likely be greater than the impact felt by larger financial institutions whose loan portfolios are geographically diverse. We cannot guarantee that any risk management practices that we implement to address our geographic and loan concentrations will be effective to prevent losses relating to our loan portfolio.

The national and local economies have significantly weakened during the past three years in large part due to the widely-reported problems in the sub-prime mortgage loan market and the meltdown of the financial industry as a whole. As a result, real estate values across the country, including in our market areas, have decreased and the general availability of credit, especially credit to be secured by real estate, has also decreased. These conditions have made it more difficult for real estate owners and owners of loans secured by real estate to sell their assets at the times and at the prices they desire. Not only has this impacted the demand for credit to finance the acquisition and development of real estate, but it has also impaired the ability of banks, including the Banks, to sell real estate acquired through foreclosure. In the case of real estate acquisition, construction and development projects that we have financed, these challenging economic conditions have caused some of our borrowers to default on their loans. Because of the deterioration in the market values of real estate collateral caused by the recession, banks, including the Banks, have been unable to recover the full amount due under their loans when forced to foreclose on and sell real estate collateral. As a result, the Banks have realized significant impairments and losses in their loan portfolios, which have materially and adversely impacted our financial condition and results of operations. These conditions and their consequences are likely to continue until the nation fully recovers from the recent economic recession. Management cannot predict the extent to which these conditions will cause future impairments or losses, nor can it provide any assurances as to when, or if, economic conditions will improve.

Our concentrations of commercial real estate loans could subject us to increased regulatory scrutiny and directives, which could force us to preserve or raise capital and/or limit our future commercial lending activities.

The FRB and the FDIC, along with the other federal banking regulators, issued guidance in December 2006 entitled "Concentrations in Commercial Real Estate Lending, Sound Risk Management Practices" directed at institutions that have particularly high concentrations of commercial real estate loans within their lending portfolios. This guidance suggests that these institutions face a heightened risk of financial difficulties in the event of adverse changes in the economy and commercial real estate markets. Accordingly, the guidance suggests that institutions whose concentrations exceed certain percentages of capital should implement heightened risk management practices appropriate to their concentration risk. The guidance provides that banking regulators may require such institutions to reduce their concentrations and/or maintain higher capital ratios than institutions with lower concentrations in commercial real estate. Based on our concentration of commercial real estate and construction lending as of December 31, 2011, we may be subject to heightened supervisory scrutiny during future examinations and/or be required to take steps to address our concentration and capital levels. Management cannot predict the extent to which this guidance will impact our operations or capital requirements. Further, we cannot guarantee that any risk management practices we implement will be effective to prevent losses relating from concentrations in our commercial real estate portfolio.

Interest rates and other economic conditions will impact our results of operations

Our results of operations may be materially and adversely affected by changes in prevailing economic conditions, including declines in real estate values, rapid changes in interest rates and the monetary and fiscal policies of the federal government. Our profitability is in part a function of the spread between the interest rates earned on assets and the interest rates paid on deposits and other interest-bearing liabilities (*i.e.*, net interest income), including advances from the Federal Home Loan Bank (the "FHLB") of Atlanta. Interest rate risk arises from mismatches (*i.e.*, the interest sensitivity gap) between the dollar amount of repricing or maturing assets and liabilities. If more assets reprice or mature than liabilities during a falling interest rate environment, then our earnings could be negatively impacted. Conversely, if more liabilities reprice or mature than assets during a rising interest rate environment, then our earnings could be negatively impacted. Fluctuations in interest rates are not predictable or controllable. There can be no assurance that our attempts to structure our asset and liability management strategies to mitigate the impact on net interest income of changes in market interest rates will be successful in the event of such changes.

The Banks may experience credit losses in excess of their allowances, which would adversely impact our financial condition and results of operations

The risk of credit losses on loans varies with, among other things, general economic conditions, the type of loan being made, the creditworthiness of the borrower over the term of the loan and, in the case of a collateralized loan, the value and marketability of the collateral for the loan. Management of each of the Banks bases the allowance for credit losses

upon, among other things, historical experience, an evaluation of economic conditions and regular reviews of delinquencies and loan portfolio quality. Based upon such factors, management makes various assumptions and judgments about the ultimate collectability of the loan portfolio and provides an allowance for credit losses based upon a percentage of the outstanding balances and for specific loans when their ultimate collectability is considered questionable. If management's assumptions and judgments prove to be incorrect and the allowance for credit losses is inadequate to absorb future losses, or if the bank regulatory authorities, as a part of their examination process, require our bank subsidiaries to increase their respective allowance for credit losses, our earnings and capital could be significantly and adversely affected. Moreover, future adjustments may be necessary if economic conditions differ substantially from the assumptions used or adverse developments arise with respect to the Banks' nonperforming or performing loans. Material additions to the allowance for credit losses of one of the Banks would result in a decrease in that Bank's net income and capital and could have a material adverse effect on our financial condition.

The market value of our investments might decline

As of December 31, 2011, we had classified 95% of our investment securities as available-for-sale pursuant to the Accounting Standards Codification ("ASC") Topic 320 ("ASC 320") of the Financial Accounting Standards Board ("FASB") relating to accounting for investments. ASC 320 requires that unrealized gains and losses in the estimated value of the available-for-sale portfolio be "marked to market" and reflected as a separate item in stockholders' equity (net of tax) as accumulated other comprehensive income. The remaining investment securities are classified as held-to-maturity in accordance with ASC 320 and are stated at amortized cost.

In the past, gains on sales of investment securities have not been a significant source of income for us. There can be no assurance that future market performance of our investment portfolio will enable us to realize income from sales of securities. Stockholders' equity will continue to reflect the unrealized gains and losses (net of tax) of these investments. There can be no assurance that the market value of our investment portfolio will not decline, causing a corresponding decline in stockholders' equity.

CNB and Talbot Bank are members of the FHLB of Atlanta. Prior to its merger with CNB, Felton Bank was a member of the FHLB of Pittsburgh. A member of the FHLB system is required to purchase stock issued by the relevant FHLB bank based on how much it borrows from the FHLB and the quality of the collateral pledged to secure that borrowing. Accordingly, our investments include stock issued by the FHLB of Atlanta and the FHLB of Pittsburgh. These investments could be subject to future impairment charges and there can be no guaranty of future dividends.

Management believes that several factors will affect the market values of our investment portfolio. These include, but are not limited to, changes in interest rates or expectations of changes, the degree of volatility in the securities markets, inflation rates or expectations of inflation and the slope of the interest rate yield curve (the yield curve refers to the differences between shorter-term and longer-term interest rates; a positively sloped yield curve means shorter-term rates are lower than longer-term rates). Also, the passage of time will affect the market values of our investment securities, in that the closer they are to maturing, the closer the market price should be to par value. These and other factors may impact specific categories of the portfolio differently, and management cannot predict the effect these factors may have on any specific category.

The banking industry is heavily regulated; significant regulatory changes could adversely affect our operations

Our operations are and will be affected by current and future legislation and by the policies established from time to time by various federal and state regulatory authorities. The Company is subject to supervision by the FRB; and CNB and Talbot Bank are subject to supervision and periodic examination by the Maryland Commissioner and the FDIC. Banking regulations, designed primarily for the safety of depositors, may limit a financial institution’s growth and the return to its investors by restricting such activities as the payment of dividends, mergers with or acquisitions by other institutions, investments, loans and interest rates, interest rates paid on deposits, expansion of branch offices, and the offering of securities or trust services. The Company and the Banks are also subject to capitalization guidelines established by federal law and could be subject to enforcement actions to the extent that those institutions are found by regulatory examiners to be undercapitalized. It is not possible to predict what changes, if any, will be made to existing federal and state legislation and regulations or the effect that such changes may have on our future business and earnings prospects. Management also cannot predict the nature or the extent of the effect on our business and earnings of future fiscal or monetary policies, economic controls, or new federal or state legislation. Further, the cost of compliance with regulatory requirements may adversely affect our ability to operate profitably.

We operate in a highly competitive market, and our inability to effectively compete in our markets could have an adverse impact on our financial condition and results of operations

We operate in a competitive environment, competing for loans, deposits, insurance products and customers with commercial banks, savings associations and other financial entities. Competition for deposits comes primarily from other commercial banks, savings associations, credit unions, money market and mutual funds and other investment

alternatives. Competition for loans comes primarily from other commercial banks, savings associations, mortgage banking firms, credit unions and other financial intermediaries. Competition for other products, such as insurance and securities products, comes from other banks, securities and brokerage companies, insurance companies, insurance agents and brokers, and other nonbank financial service providers in our market areas. Many of these competitors are much larger in terms of total assets and capitalization, have greater access to capital markets, and/or offer a broader range of financial services than those offered by us. In addition, banks with a larger capitalization and financial intermediaries not subject to bank regulatory restrictions have larger lending limits and are thereby able to serve the needs of larger customers. Our growth and profitability will depend upon our ability to attract and retain skilled managerial, marketing and technical personnel. Competition for qualified personnel in the financial services industry is intense, and there can be no assurance that we will be successful in attracting and retaining such personnel.

In addition, current banking laws facilitate interstate branching, merger activity among banks, and expanded activities. Since September 1995, certain bank holding companies have been authorized to acquire banks throughout the United States. Since June 1, 1997, certain banks have been permitted to merge with banks organized under the laws of different states. As a result, interstate banking is now an accepted element of competition in the banking industry and the Corporation may be brought into competition with institutions with which it does not presently compete. Moreover, as discussed above, the GLB Act revised the BHC Act in 2000 and repealed the affiliation provisions of the Glass-Steagall Act of 1933, which, taken together, limited the securities, insurance and other non-banking activities of any company that controls an FDIC insured financial institution. These laws may increase the competition we face in our market areas in the future, although management cannot predict the degree to which such competition will impact our financial condition or results of operations.

Our regulatory expenses will likely increase due to federal laws, rules and programs that have been enacted or adopted in response to the recent banking crisis and the current national recession

In response to the banking crisis that began in 2008 and the resulting national recession, the federal government took drastic steps to help stabilize the credit market and the financial industry. These steps included the enactment of EESA, which, among other things, raised the basic limit on federal deposit insurance coverage to $250,000, and the FDIC's adoption of the TLGP, which, under the TAG portion, provides full deposit insurance coverage through December 31, 2012 for non-interest bearing transaction deposit accounts, IOLTAs, and NOW accounts with certain interest rates, regardless of account balance. The TLGP requires participating institutions, like us, to pay 10 basis points per annum for the additional insured deposits. These actions will cause our regulatory expenses to increase. Additionally, due in part to the failure of depository institutions around the country since the banking crisis began, the FDIC imposed an emergency insurance assessment to help restore the Deposit Insurance Fund and further required insured depository institutions to prepay their estimated quarterly risk-based deposit assessments through 2012 on December 30, 2009. Given the current state of the national economy, there can be no assurance that the FDIC will not impose future emergency assessments or further revise its rate structure.

In addition, and as noted above, the Dodd-Frank Act recently became law and implements significant changes in the financial regulatory landscape that will impact all financial institutions, including the Company and the Banks. The Dodd-Frank Act is likely to increase our regulatory compliance burden. It is too early, however, for us to assess the full impact that the Dodd-Frank Act may have on our business, financial condition or results of operations. Many of the Dodd-Frank Act's provisions require subsequent regulatory rulemaking. The Dodd-Frank Act's significant regulatory changes include the creation of the Consumer Protection Bureau that is empowered to promulgate new consumer protection regulations and revise existing regulations in many areas of consumer compliance, which will increase our regulatory compliance burden and costs and may restrict the financial products and services we offer to our customers. Moreover, the Dodd-Frank Act permits states to adopt stricter consumer protection laws and states' attorneys general may enforce consumer protection rules issued by the Bureau. The Dodd-Frank Act also imposes more stringent capital requirements on bank holding companies by, among other things, imposing leverage ratios on bank holding companies and prohibiting new trust preferred issuances from counting as Tier 1 capital. These restrictions may limit our future capital strategies. The Dodd-Frank Act also increases regulation of derivatives and hedging transactions, which could limit our ability to enter into, or increase the costs associated with, interest rate and other hedging transactions. The changes resulting from the legislation will impact our business, and they will also require us to invest significant management attention and resources to evaluate and make necessary changes.

Customer concern about deposit insurance may cause a decrease in deposits held at the Banks

With increased concerns about bank failures over the past three years, customers increasingly are concerned about the extent to which their deposits are insured by the FDIC. Customers may withdraw deposits from the Banks in an effort to ensure that the amount they have on deposit with us is fully insured. Decreases in deposits may adversely affect our funding costs and net income.

Our funding sources may prove insufficient to replace deposits and support our future growth

We rely on customer deposits, advances from the FHLB, and lines of credit at other financial institutions to fund our operations. Although we have historically been able to replace maturing deposits and advances if desired, no assurance can be given that we would be able to replace such funds in the future if our financial condition or the financial condition of the FHLB or market conditions were to change. Our financial flexibility will be severely constrained and/or our cost of funds will increase if we are unable to maintain our access to funding or if financing necessary to accommodate future growth is not available at favorable interest rates. Finally, if we are required to rely more heavily on more expensive funding sources to support future growth, our revenues may not increase proportionately to cover our costs. In this case, our profitability would be adversely affected.

The loss of key personnel could disrupt our operations and result in reduced earnings

Our growth and profitability will depend upon our ability to attract and retain skilled managerial, marketing and technical personnel. Competition for qualified personnel in the financial services industry is intense, and there can be no assurance that we will be successful in attracting and retaining such personnel. Our current executive officers provide valuable services based on their many years of experience and in-depth knowledge of the banking industry. Due to the intense competition for financial professionals, these key personnel would be difficult to replace and an unexpected loss of their services could result in a disruption to the continuity of operations and a possible reduction in earnings.

Our lending activities subject us to the risk of environmental liabilities

A significant portion of our loan portfolio is secured by real property. During the ordinary course of business, we may foreclose on and take title to properties securing certain loans. In doing so, there is a risk that hazardous or toxic substances could be found on these properties. If hazardous or toxic substances are found, we may be liable for remediation costs, as well as for personal injury and property damage. Environmental laws may require us to incur substantial expenses and may materially reduce the affected property's value or limit our ability to use or sell the affected property. In addition, future laws or more stringent interpretations of enforcement policies with respect to existing laws may increase our exposure to environmental liability. Although we have policies and procedures to perform an environmental review before initiating any foreclosure action on real property, these reviews may not be sufficient to detect all potential environmental hazards. The remediation costs and any other financial liabilities associated with an environmental hazard could have a material adverse effect on our financial condition and results of operations.

We may be subject to other claims

We may from time to time be subject to claims from customers for losses due to alleged breaches of fiduciary duties, errors and omissions of employees, officers and agents, incomplete documentation, the failure to comply with applicable laws and regulations, or many other reasons. Also, our employees may knowingly or unknowingly violate laws and regulations. Management may not be aware of any violations until after their occurrence. This lack of knowledge may not insulate the Company or our subsidiaries from liability. Claims and legal actions may result in legal expenses and liabilities that may reduce our profitability and hurt our financial condition.

We may be adversely affected by other recent legislation

As discussed above, the GLB Act repealed restrictions on banks affiliating with securities firms and it also permitted bank holding companies that become financial holding companies to engage in additional financial activities, including insurance and securities underwriting and agency activities, merchant banking, and insurance company portfolio investment activities that are currently not permitted for bank holding companies. Although the Company is a financial holding company, this law may increase the competition we face from larger banks and other companies. It is not possible to predict the full effect that this law will have on us.

The Sarbanes-Oxley Act of 2002 requires management of publicly traded companies to perform an annual assessment of their internal controls over financial reporting and to report on whether the system is effective as of the end of the Company's fiscal year. Disclosure of significant deficiencies or material weaknesses in internal controls could cause an unfavorable impact to shareholder value by affecting the market value of our stock.

The Patriot Act requires certain financial institutions, such as the Banks, to maintain and prepare additional records and reports that are designed to assist the government's efforts to combat terrorism. This law includes sweeping anti-money laundering and financial transparency laws and required additional regulations, including, among other things, standards for verifying client identification when opening an account and rules to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism or money laundering. If we fail to comply with this law, we could be exposed to adverse publicity as well as fines and penalties assessed by regulatory agencies.

We may not be able to keep pace with developments in technology in which case we may become less competitive and lose customers

We use various technologies in our business, including telecommunication, data processing, computers, automation, internet-based banking, and debit cards. Technology changes rapidly. Our ability to compete successfully with other banks and non-bank entities may depend on whether we can exploit technological changes. We may not be able to exploit technological changes, and any investment we do make may not make us more profitable.

Risks Relating to the Company's Securities

The shares of the Company's common stock are not insured

The shares of the Company's common stock are not deposits and are not insured against loss by the FDIC or any other governmental or private agency.

The Company's ability to pay dividends is limited by applicable banking and corporate law

The Company's stockholders are entitled to dividends on their shares of common stock if, when, and as declared by the Company's Board of Directors out of funds legally available for that purpose. The Company's current ability to pay dividends to stockholders is largely dependent upon its earnings in future periods and upon the receipt of dividends from the Banks. FRB guidance requires a bank holding company, like the Company, to consult with the FRB before paying dividends if the Company's earnings do not exceed the aggregate amount of the proposed dividend. The FRB has the ability to prohibit a dividend in such a situation. Both federal and state laws impose restrictions on the ability of the Banks to pay dividends. Federal law prohibits the payment of a dividend by an insured depository institution if the depository institution is considered "undercapitalized" or if the payment of the dividend would make the institution "undercapitalized". Maryland banking law provides that a state-chartered bank may pay dividends out of undivided profits or, with the prior approval of the Maryland Commissioner, from surplus in excess of 100% of required capital

stock. If, however, the surplus of a Maryland bank is less than 100% of its required capital stock, then cash dividends may not be paid in excess of 90% of net earnings. In addition to these specific restrictions, bank regulatory agencies also have the ability to prohibit proposed dividends by a financial institution that would otherwise be permitted under applicable regulations if the regulatory body determines that such distribution would constitute an unsafe or unsound practice. Because of these limitations, there can be no guarantee that the Company's Board will declare dividends in any fiscal quarter.

The shares of the Company’s common stock is not heavily traded

Shares of the Company’s common stock are listed on the NASDAQ Global Select Market, but shares are not heavily traded. Securities that are not heavily traded can be more volatile than stock trading in an active public market. Factors such as our financial results, the introduction of new products and services by us or our competitors, and various factors affecting the banking industry generally may have a significant impact on the market price of the shares of the common stock. Management cannot predict the extent to which an active public market for the shares of the common stock will develop or be sustained in the future. Accordingly, holders of shares of the common stock may not be able to sell them at the volumes, prices, or times that they desire.

The Company’s Articles of Incorporation and By-Laws and Maryland law may discourage a corporate takeover

The Company’s Amended and Restated Articles of Incorporation, as supplemented (the “Charter”), and Amended and Restated By-Laws, as amended (the “By-Laws”), contain certain provisions designed to enhance the ability of the Board of Directors to deal with attempts to acquire control of the Company. The Charter and By-Laws provide for the classification of the Board into three classes; directors of each class generally serve for staggered three-year periods. No director may be removed except for cause and then only by a vote of at least two-thirds of the total eligible stockholder votes. The Charter gives the Board certain powers in respect of the Company’s securities. First, the Board has the authority to classify and reclassify unissued shares of stock of any class or series of stock by setting, fixing, eliminating, or altering in any one or more respects the preferences, rights, voting powers, restrictions and qualifications of, dividends on, and redemption, conversion, exchange, and other rights of, such securities. Second, a majority of the Board, without action by the stockholders, may amend the Charter to increase or decrease the aggregate number of shares of stock or the number of shares of stock of any class that the Company has authority to issue. The Board could use these powers, along with its authority to authorize the issuance of securities of any class or series, to issue securities having terms favorable to management to persons affiliated with or otherwise friendly to management.

Maryland law also contains anti-takeover provisions that apply to the Company. The Maryland Business Combination Act generally prohibits, subject to certain limited exceptions, corporations from being involved in any “business combination” (defined as a variety of transactions, including a merger, consolidation, share exchange, asset transfer or issuance or reclassification of equity securities) with any “interested shareholder” for a period of five years following the most recent date on which the interested shareholder became an interested shareholder. An interested shareholder is defined generally as a person who is the beneficial owner of 10% or more of the voting power of the outstanding voting stock of the corporation after the date on which the corporation had 100 or more beneficial owners of its stock or who is an affiliate or associate of the corporation and was the beneficial owner, directly or indirectly, of 10% percent or more of the voting power of the then outstanding stock of the corporation at any time within the two-year period immediately prior to the date in question and after the date on which the corporation had 100 or more beneficial owners of its stock. The Maryland Control Share Acquisition Act applies to acquisitions of “control shares”, which, subject to certain exceptions, are shares the acquisition of which entitle the holder, directly or indirectly, to exercise or direct the exercise of the voting power of shares of stock of the corporation in the election of directors

within any of the following ranges of voting power: one-tenth or more, but less than one-third of all voting power; one-third or more, but less than a majority of all voting power or a majority or more of all voting power. Control shares have limited voting rights. The By-Laws exempt the Company’s capital securities from the Maryland Control Share Acquisition Act, but the Board has the authority to eliminate the exemption without stockholder approval.

Although these provisions do not preclude a takeover, they may have the effect of discouraging, delaying or deferring a tender offer or takeover attempt that a shareholder might consider in his or her best interest, including those attempts that might result in a premium over the market price for the common stock. Such provisions will also render the removal of the Board of Directors and of management more difficult and, therefore, may serve to perpetuate current management. These provisions could potentially adversely affect the market price of the Company’s common stock.

Item 1B. Unresolved Staff Comments.

None.

Item 2. Properties.

Our offices are listed in the tables below. The Company's main office is the same as Talbot Bank's main office. The Company owns real property at 28969 Information Lane in Easton, Maryland, which houses the Operations, Information Technology and Finance departments of the Company and its subsidiaries, and certain operations of The Avon-Dixon Agency, LLC.

The Talbot Bank of Easton, Maryland

Branches

Main Office	Elliott Road Branch	Tred Avon Square Branch
18 East Dover Street	8275 Elliott Road	212 Marlboro Road
Easton, Maryland 21601	Easton, Maryland 21601	Easton, Maryland 21601
St. Michaels Branch	Sunburst Branch	Tilghman Branch
1013 South Talbot Street	424 Dorchester Avenue	5804 Tilghman Island Road
St. Michaels, Maryland 21663	Cambridge, Maryland 21613	Tilghman, Maryland 21671
	Trappe Branch	
	29349 Maple Avenue, Suite 1	
	Trappe, Maryland 21673	
	ATMs	

Memorial Hospital at Easton	Talbottown
219 South Washington Street	218 North Washington Street
Easton, Maryland 21601	Easton, Maryland 21601

CNB

Branches

Main Office	Route 213 South Branch	Chester Branch
109 North Commerce Street	2609 Centreville Road	300 Castle Marina Road
Centreville, Maryland 21617	Centreville, Maryland 21617	Chester, Maryland 21619
Denton Branch	Grasonville Branch	Stevensville Branch
850 South 5th Avenue	202 Pullman Crossing	408 Thompson Creek Road
Denton, Maryland 21629	Grasonville, Maryland 21638	Stevensville, Maryland 21666
Tuckahoe Branch	Washington Square Branch	Felton Branch
22151 WES Street	899 Washington Avenue	120 West Main Street
Ridgely, Maryland 21660	Chestertown, Maryland 21620	Felton, Delaware 19943
Milford Branch	Camden Wal-Mart Supercenter	Division Office - Wye Financial & Trust
698-A North Dupont Boulevard	263 Wal-Mart Drive	16 North Washington Street, Suite 1
Milford, Delaware 19963	Camden, Delaware 19934	Easton, Maryland 21601

ATM

Queenstown Harbor Golf Links

Queenstown, Maryland 21658

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The Avon-Dixon Agency, LLC

Headquarters

106 North Harrison Street

Easton, Maryland 21601

Benefits Office

28969 Information Lane

Easton, Maryland 21601

Grasonville Office

202 Pullman Crossing

Grasonville, Maryland 21638

Centreville Office

105 Lawyers Row

Centreville, Maryland 21617

Elliott-Wilson Insurance, LLC

106 North Harrison Street Easton, Maryland 21601

Mubell Finance, LLC

106 North Harrison Street Easton, Maryland 21601

Tri-State General Insurance Agencies and ESFS, Inc.

One Plaza East, 4th Floor

Salisbury, Maryland 21802

Jack Martin & Associates, Inc.

135 Old Solomon's Island Road

Annapolis, Maryland 21401

Talbot Bank owns the real property on which all of its offices are located, except that it operates under leases at its St. Michaels, Tilghman and Trappe branches. CNB owns the real property on which all of its Maryland offices are located, except that it operates under a lease at the office of Wye Financial and Trust in Easton. CNB leases the real property on which all of its Delaware offices are located. The Insurance Subsidiaries do not own any real property, but operate under leases. For information about rent expense for all leased premises, see Note 5 to the Consolidated Financial Statements appearing in Item 8 of Part II of this annual report.

Item 3. Legal Proceedings.

We are at times, in the ordinary course of business, subject to legal actions. Management, upon the advice of counsel, believes that losses, if any, resulting from current legal actions will not have a material adverse effect on our financial condition or results of operations.

Item 4. Mine Safety Disclosures.

This item is not applicable.

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

MARKET PRICE, HOLDERS AND CASH DIVIDENDS

The shares of the Company's common stock are listed on the NASDAQ Global Select Market under the symbol "SHBI". As of February 29, 2012, the Company had approximately 1,607 holders of record. The high and low sales prices for the shares of common stock of the Company, as reported on the NASDAQ Global Select Market, and the cash dividends declared on those shares for each quarterly period of 2011 and 2010 are set forth in the table below.

	2011			2010		
	Price Range		Dividends	Price Range		Dividends
	High	Low	Paid	High	Low	Paid
First Quarter	$11.11	$9.42	$ 0.06	$14.75	$10.21	$ 0.06
Second Quarter	10.21	6.51	0.01	14.80	11.75	0.06
Third Quarter	7.06	3.95	0.01	12.10	9.20	0.06
Fourth Quarter	6.13	4.20	0.01	10.73	9.25	0.06
			$ 0.09			$ 0.24

On February 29, 2012, the closing sales price for the shares of common stock as reported on the NASDAQ Global Select Market was $6.17 per share.

Stockholders received cash dividends totaling $760 thousand and $2.0 million in 2011 and 2010, respectively. Dividends paid per share exceeded earnings per share in both 2011 and 2010. Cash dividends are typically declared on a quarterly basis and are at the discretion of the Board of Directors, based upon such factors as operating results, financial condition, capital adequacy, regulatory requirements, and stockholder return. The Company’s ability to pay dividends is limited by federal banking and state corporate law and is generally dependent on the ability of the Company’s subsidiaries, particularly the Banks, to declare dividends to the Company. For more information regarding these limitations, see Item 1A of Part I of this annual report under the headings, “The Company’s ability to pay dividends is limited by applicable banking and corporate law”, which is incorporated herein by reference.

In an effort to preserve the Company’s capital, the quarterly common stock dividend was reduced to $0.01 from $0.06 per share, beginning with the dividend that was payable May 31, 2011.

The transfer agent for the Company’s common stock is:

Registrar & Transfer Company

10 Commerce Drive

Cranford, New Jersey 07016

Investor Relations: 1-800-368-5948

E-mail for investor inquiries: info@rtco.com.

The performance graph below compares the cumulative total shareholder return on the common stock of the Company with the cumulative total return on the equity securities included in the NASDAQ Composite Index (reflecting overall stock market performance), the NASDAQ Bank Index (reflecting changes in banking industry stocks), and the SNL Small Cap Bank Index (reflecting changes in stocks of banking institutions of a size similar to the Company) assuming in each case an initial $100 investment on December 31, 2006 and reinvestment of dividends as of the end of the Company's fiscal years. Returns are shown on a total return basis. The performance graph represents past performance and should not be considered to be an indication of future performance.

	Period Ending					
Index	12/31/06	12/31/07	12/31/08	12/31/09	12/31/10	12/31/11
Shore Bancshares, Inc.	100.00	74.64	83.86	52.62	39.06	19.30
NASDAQ Composite	100.00	110.66	66.42	96.54	114.06	113.16
NASDAQ Bank	100.00	80.09	62.84	52.60	60.04	53.74
SNL Small Cap Bank	100.00	72.30	60.78	42.72	52.19	49.84

ISSUER REPURCHASES

On February 2, 2006, the Company's Board of Directors authorized the Company to repurchase up to 165,000 shares of its common stock over a period not to exceed 60 months. Since the expiration of that repurchase program on February 2, 2011, the Board has not authorized additional repurchases.

EQUITY COMPENSATION PLAN INFORMATION

Pursuant to the SEC's Regulation S-K Compliance and Disclosure Interpretation 106.01, the information regarding the Corporation's equity compensation plans required by this Item pursuant to Item 201(d) of Regulation S-K is located in Item 12 of Part III of this annual report and is incorporated herein by reference.

Item 6. Selected Financial Data.

The following table sets forth certain selected financial data for the five years ended December 31, 2011, and is qualified in its entirety by the detailed statistical and other information contained in this annual report, including "Management's Discussion and Analysis of Financial Condition and Results of Operations" appearing in Item 7 of Part II of this annual report and the financial statements and notes thereto appearing in Item 8 of Part II of this annual report.

	Years Ended December 31,				
(Dollars in thousands, except per share data)	**2011**	2010	2009	2008	2007
RESULTS OF OPERATIONS:					
Interest income	**$50,852**	$55,461	$58,789	$61,474	$65,141
Interest expense	**11,088**	12,822	17,411	21,555	24,105
Net interest income	**39,764**	42,639	41,378	39,919	41,036
Provision for credit losses	**19,470**	21,119	8,986	3,337	1,724
Net interest income after provision for credit losses	**20,294**	21,520	32,392	36,582	39,312
Noninterest income	**17,318**	18,041	19,541	20,350	14,679
Noninterest expense	**39,167**	41,720	40,248	38,370	32,539
(Loss) income before income taxes	**(1,555)**	(2,159)	11,685	18,562	21,452
Income tax (benefit) expense	**(658)**	(492)	4,412	7,092	8,002
Net (loss) income	**(897)**	(1,667)	7,273	11,470	13,450
Preferred stock dividends and discount accretion	**-**	-	1,876	-	-
Net (loss) income available to common shareholders	**$(897)**	$(1,667)	$5,397	$11,470	$13,450
PER COMMON SHARE DATA:					
Net (loss) income – basic	**$(0.11)**	$(0.20)	$0.64	$1.37	$1.61
Net (loss) income – diluted	**(0.11)**	(0.20)	0.64	1.37	1.60
Dividends paid	**0.09**	0.24	0.64	0.64	0.64
Book value (at year end)	**14.34**	14.51	15.18	15.16	14.35
Tangible book value (at year end)[1]	**12.37**	12.32	12.64	12.55	11.68
FINANCIAL CONDITION (at year end):					
Loans	**$841,050**	$895,404	$916,557	$888,528	$776,350
Assets	**1,158,193**	1,130,311	1,156,516	1,044,641	956,911
Deposits	**1,009,919**	979,516	990,937	845,371	765,895
Long-term debt	**455**	932	1,429	7,947	12,485
Stockholders' equity	**121,249**	122,513	127,810	127,385	120,235
PERFORMANCE RATIOS (for the year):					
Return on average total assets	**(0.08)%**	(0.15)%	0.48%	1.13%	1.42%
Return on average stockholders' equity	**(0.74)**	(1.33)	4.00	9.22	11.79

Net interest margin	**3.74**	4.02	3.90	4.23	4.64
Efficiency ratio[2]	**68.35**	68.75	66.07	63.66	58.40
Dividend payout ratio	**(81.82)**	(120.00)	100.00	46.72	39.75
Average stockholders' equity to average total assets	**10.66**	11.05	11.96	12.30	12.04

[1]Total stockholders' equity, net of goodwill and other intangible assets, divided by the number of shares of common stock outstanding at year end.

[2]Noninterest expense as a percentage of total revenue (net interest income plus total noninterest income). Lower ratios indicate improved productivity.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion compares the Company's financial condition at December 31, 2011 to its financial condition at December 31, 2010 and the results of operations for the years ended December 31, 2011, 2010, and 2009. This discussion should be read in conjunction with the Consolidated Financial Statements and the Notes thereto appearing in Item 8 of Part II of this annual report.

PERFORMANCE OVERVIEW

The Company recorded a net loss of $897 thousand in 2011, compared to a net loss of $1.7 million for 2010 and net income of $5.4 million for 2009. The basic and diluted loss per common share was $0.11 for 2011 and $0.20 for 2010. The basic and diluted earnings per common share was $0.64 for 2009.

When comparing 2011 to 2010, the principal factors resulting in the lower net loss were a $1.7 million decrease in goodwill and other intangible assets impairment charges and a $1.6 million decrease in the provision for credit losses, which were partially offset by a decline in net interest income of $2.9 million. During 2011, the economic downturn continued to negatively impact our loan portfolio performance and our overall financial performance. For 2010, the main contributors to the net loss were goodwill and other impairment charges of $3.1 million and a higher provision for credit losses of $12.1 million when compared to 2009.

During 2009, net income available to common stockholders was negatively impacted by dividends and discount accretion associated with the sale and subsequent redemption of the Company's Series A Preferred Stock issued to the United States Department of the Treasury (the "Treasury") under the Treasury's Troubled Asset Relief Program Capital Purchase Program (the "TARP CPP"). The impact on 2009 earnings from the preferred stock activity was $1.9 million.

Return on average assets was (0.08)% for 2011, compared to (0.15)% for 2010 and 0.48% for 2009. Return on average stockholders' equity for 2011 was (0.74)%, compared to (1.33)% for 2010 and 4.00% for 2009. Average assets were $1.140 billion for 2011, a slight increase when compared to 2010. Average loans decreased 3.7% to $873.2 million while average earning assets increased slightly to $1.069 billion. Average deposits increased 1.2% to $992.1 million while average stockholders' equity decreased 3.3% to $121.5 million for 2011. Comparing 2010 to 2009, average assets increased less than 1.0%, average loans decreased less than 1.0%, and average earning assets remained relatively unchanged. Average deposits increased 3.2% while average stockholders' equity decreased 7.0% for 2010.

CRITICAL ACCOUNTING POLICIES

The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America and follow general practices within the industries in which it operates. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available.

The most significant accounting policies that the Company follows are presented in Note 1 to the Consolidated Financial Statements. These policies, along with the disclosures presented in the notes to the financial statement and in this discussion, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, management has determined that the accounting policy with respect to the allowance for credit losses to be the accounting area that requires the most subjective or complex judgments, and, as such, could be most subject to revision as new information becomes available. Accordingly, the allowance for credit losses is considered to be a critical accounting policy, along with goodwill and other intangible assets and fair value, as discussed below.

The allowance for credit losses represents management's estimate of credit losses inherent in the loan portfolio as of the balance sheet date. Determining the amount of the allowance for credit losses is considered a critical accounting estimate because it requires significant judgment and the use of estimates related to the amount and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans based on historical loss experience, and consideration of current economic trends and conditions, all of which may be susceptible to significant change. The loan portfolio also represents the largest asset type on the consolidated balance sheets. Note 1 to the Consolidated Financial Statements describes the methodology used to determine the allowance for credit losses. A discussion of the factors driving changes in the amount of the allowance for credit losses is included in the Provision for Credit Losses and Risk Management section of this discussion.

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Other intangible assets represent purchased assets that also lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset or liability. Goodwill and other intangible assets are required to be recorded at fair value. Determining fair value is subjective, requiring the use of estimates, assumptions and management judgment. Goodwill and other intangible assets with indefinite lives are tested at least annually for impairment, usually during the third quarter, or on an interim basis if circumstances dictate. Intangible assets that have finite lives are amortized over their estimated useful lives and also are subject to impairment testing. Impairment testing requires that the fair value of each of the Company's reporting units be compared to the carrying amount of its net assets, including goodwill. The Company's reporting units were identified based on an analysis of each of its individual operating segments. If the fair value of a reporting unit is less than book value, an expense may be required to write down the related goodwill or purchased intangibles to record an impairment loss.

The Company measures certain financial assets and liabilities at fair value, with the measurements made on a recurring or nonrecurring basis. Significant financial instruments measured at fair value on a recurring basis are investment securities and interest rate caps. Impaired loans and other real estate and other assets owned are significant financial instruments measured at fair value on a nonrecurring basis. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. In determining fair value, the Company is required to maximize the use of observable inputs and minimize the use of unobservable inputs, reducing subjectivity.

RECENT ACCOUNTING PRONOUNCEMENTS AND DEVELOPMENTS

The FASB's ASC became effective on July 1, 2009. At that date, the codification became FASB's officially recognized source of authoritative U.S. generally accepted accounting principles ("GAAP") applicable to all public and non-public non-governmental entities, superseding existing FASB, American Institute of Certified Public Accountants ("AICPA"), Emerging Issues Task Force ("EITF") and related literature. Rules and interpretive releases of the SEC under the authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. All other accounting literature is considered non-authoritative. The switch to the codification affects the way companies refer to U.S. GAAP in financial statements and accounting policies. Citing particular content in the codification involves specifying the unique numeric path to the content through the Topic, Subtopic, Section and Paragraph structure.

Note 1 to the Consolidated Financial Statements discusses new accounting policies that the Company adopted during 2011 and the expected impact of accounting policies recently issued or proposed but not yet required to be adopted. To the extent the adoption of new accounting standards materially affects our financial condition, results of operations or liquidity, the impacts are discussed in the applicable section(s) of this discussion and Notes to the Consolidated Financial Statements.

RESULTS OF OPERATIONS

Net Interest Income and Net Interest Margin

Net interest income remains the most significant component of our earnings. It is the excess of interest and fees earned on total average earning assets (loans, investment securities, federal funds sold and interest-bearing deposits with other banks) over interest owed on average interest-bearing liabilities (deposits and borrowings). As shown in the table below, tax-equivalent net interest income for 2011 was $40.0 million, a 6.8% decrease from 2010. The decrease was primarily due to lower yields earned on average earning assets and a decline in higher-yielding average loan balances. Tax-equivalent net interest income for 2010 was $42.9 million, a 2.9% increase over 2009. The increase was primarily due to lower rates paid on interest-bearing liabilities offsetting the decline in yields on earning assets

Our net interest margin (*i.e.*, tax-equivalent net interest income divided by average earning assets) represents the net yield on earning assets. The net interest margin is managed through loan and deposit pricing and asset/liability strategies. The net interest margin was 3.74% for 2011, compared to 4.02% for 2010, representing a decline of 28 basis points due to the decrease in net interest income. The increase in net interest income in 2010 when compared to 2009 was enough to improve the net interest margin by 12 basis points. The net interest spread, which is the difference between the average yield on earning assets and the rate paid for interest-bearing liabilities, was 3.52% for 2011, 3.76% for 2010 and 3.52% for 2009.

The following table sets forth the major components of net interest income, on a tax-equivalent basis, for the years ended December 31, 2011, 2010, and 2009.

	2011			2010			2009		
(Dollars in thousands)	**Average Balance**	**Interest (1)**	**Yield/ Rate**	Average Balance	Interest (1)	Yield/ Rate	Average Balance	Interest (1)	Yield /Rate
Earning assets									
Loans (2) (3)	**$873,155**	**$47,688**	**5.46 %**	$906,732	$52,118	5.75 %	$913,631	$55,369	6.06 %
Investment securities:									
Taxable	**109,059**	**3,031**	**2.78**	101,162	3,209	3.17	84,283	3,184	3.78
Tax-exempt	**4,509**	**234**	**5.19**	6,080	321	5.29	8,071	458	5.67
Federal funds sold	**23,808**	**25**	**0.10**	39,770	60	0.15	59,416	84	0.14
Interest-bearing deposits	**58,927**	**93**	**0.16**	14,520	18	0.12	3,200	11	0.35
Total earning assets	**1,069,458**	**51,071**	**4.78 %**	1,068,264	55,726	5.22 %	1,068,601	59,106	5.53 %
Cash and due from banks	**19,198**			16,567			17,049		
Other assets	**67,695**			65,774			54,016		
Allowance for credit losses	**(16,408)**			(13,689)			(10,754)		
Total assets	**$1,139,943**			$1,136,916			$1,128,912		
Interest-bearing liabilities									
Demand deposits	**$145,533**	**300**	**0.21 %**	$130,297	315	0.24 %	$124,758	315	0.25 %
Money market and savings deposits (4)	**265,910**	**2,654**	**1.00**	258,650	1,970	0.76	218,125	1,354	0.62
Certificates of deposit, $100,000 or more	**245,214**	**3,965**	**1.62**	256,393	5,128	2.00	258,879	7,670	2.96
Other time deposits	**205,154**	**4,076**	**1.99**	214,121	5,268	2.46	234,468	7,679	3.28
Interest-bearing deposits	**861,811**	**10,995**	**1.28**	859,461	12,681	1.48	836,230	17,018	2.04
Short-term borrowings	**15,319**	**56**	**0.37**	16,348	83	0.51	25,519	127	0.50
Long-term debt	**814**	**37**	**4.50**	1,304	58	4.41	4,792	266	5.55
Total interest-bearing liabilities	**877,944**	**11,088**	**1.26 %**	877,113	12,822	1.46 %	866,541	17,411	2.01 %
Noninterest-bearing deposits	**130,260**			120,871			113,430		
Other liabilities	**10,243**			13,346			13,963		
Stockholders' equity	**121,496**			125,586			134,978		

Total liabilities and stockholders' equity	**$1,139,943**			$1,136,916			$1,128,912	
Net interest spread		**$39,983**	**3.52 %**		$42,904	3.76 %	$41,695	3.52 %
Net interest margin			**3.74 %**			4.02 %		3.90 %

(1) All amounts are reported on a tax-equivalent basis computed using the statutory federal income tax rate of 34.0% for 2011 and 2010 and 34.2% for 2009, exclusive of the alternative minimum tax rate and nondeductible interest expense. The tax-equivalent adjustment amounts used in the above table to compute yields aggregated $219 thousand in 2011, $265 thousand in 2010 and $317 thousand in 2009.

(2) Average loan balances include nonaccrual loans.

(3) Interest income on loans includes amortized loan fees, net of costs, and all are included in the yield calculations.

(4) Interest expense on money market and savings deposits includes expense on deposits related to the Promontory Insured Network Deposits Program. The interest expense for these deposits was $1.3 million for 2011, $429 thousand for 2010 and $8 thousand for 2009.

On a tax-equivalent basis, total interest income was $51.1 million for 2011, compared to $55.7 million for 2010 and $59.1 million for 2009. For 2011, average earning assets remained relatively unchanged but yields earned decreased 44 basis points, mainly due to loan activity, which reduced interest income by $4.6 million when compared to 2010. During 2011, average loans decreased $33.6 million and the yield earned on loans decreased 29 basis points. Interest income for 2010 also declined when compared to 2009 mainly due to a decrease of $6.9 million in average loans and a decrease of 31 basis points in the yield on loans. Excluding average nonaccrual loans, the yield on loans would have been 5.78%, 5.97% and 6.15% for 2011, 2010, and 2009, respectively. The changes in all other average earning assets included increases in interest-bearing deposits with other banks and taxable investment securities of $44.4 million and $7.9 million, respectively, when compared to 2010 and decreases in federal funds sold and tax-exempt investment securities of $16.0 million and $1.6 million, respectively, when compared to 2010. During 2011, the investment of excess cash from customers' deposits shifted from federal funds sold to interest-bearing deposits in other banks, primarily with the Federal Reserve Bank, to take advantage of higher yields on these deposits. Similarly for 2010, average taxable investment securities and interest-bearing deposits increased while average federal funds sold and tax-exempt investment securities decreased. As a percentage of total average earning assets, loans, investment securities, federal funds sold and interest-bearing deposits were 81.7%, 10.6% , 2.2% and 5.5%, respectively, for 2011. The comparable percentages were 84.9%, 10.0% , 3.7%, and 1.4%, respectively, for 2010 and, 85.5%, 8.6%, 5.6% and 0.3%, respectively, for 2009. The yields on all other earning assets in 2011 declined when compared to 2010 except for the yield on interest-bearing deposits which increased four basis points. Likewise, the yields on all other earning assets decreased in 2010 when compared to yields in 2009 except for the yield on federal funds sold which increased one basis point. When comparing 2011 to 2010, the overall decrease in yields on earning assets produced $3.0 million less in interest income and the decrease in average balances of earning assets produced $1.7 million less in interest income, as seen in the Rate/Volume Variance Analysis below. Both rate and volume variances for interest income were primarily impacted by loan activity. In 2010, the $3.4 million decrease in interest income was almost all due to lower rates.

Interest expense was $11.1 million for 2011, compared to $12.8 million for 2010 and $17.4 million for 2009. Although overall volume increased slightly, lower rates paid for interest-bearing liabilities were the main reason for the decrease in interest expense in 2011. A similar situation prevailed during 2010, with overall volumes of interest-bearing liabilities increasing but rates decreasing enough to reduce interest expense. Interest expense on time deposits (certificates of deposit of $100,000 or more and other time deposits) had the largest effect on the decrease in interest expense, declining $2.4 million when compared to 2010. The decrease in interest expense was due to a decrease of $20.1 million in average time deposits and a decrease of 42 basis points on rates paid on these deposits when compared to 2010. The decrease in average time deposits reflected a decrease in the Company's liquidity needs and the lower rates reflected current market conditions. For 2010, average time deposits decreased $22.8 million and rates paid decreased 90 basis points when compared to 2009. During 2011, average interest-bearing demand deposits and money market and savings deposits increased $22.5 million, offsetting the decline in average time deposits. The rates paid on average interest-bearing demand deposits decreased 3 basis points but the rates paid on money market and savings deposits increased 24 basis points. The changes in average balances and rates paid on these deposits increased interest expense by $669 thousand when compared to 2010. Interest expense for money market deposits included $881.5 thousand more in 2011 than in 2010 related to the Promontory Insured Network Deposits Program (the "IND Program"). See the section below entitled "Deposits" for additional information. In 2011, the movement from time deposits to interest-bearing demand and money market and other savings deposits reflected a shift in customer investment needs. For 2010, average interest-bearing demand deposits and money market and savings deposits increased $46.1 million and the rates paid on these deposits increased 10 basis points. During 2011, lower rates on interest-bearing liabilities produced $1.4 million less in interest expense and decreased volume produced $372 thousand less in interest expense, as shown in the table below. Both rate and volume variances for interest expense were primarily impacted by time deposit activity. In 2010, lower rates produced $4.8 million less in interest expense while increased volume produced $211 thousand more in interest expense.

The following Rate/Volume Variance Analysis identifies the portion of the changes in tax-equivalent net interest income attributable to changes in volume of average balances or to changes in the yield on earning assets and rates paid on interest-bearing liabilities.

	2011 over (under) 2010			2010 over (under) 2009		
	Total	Caused By		Total	Caused By	
(Dollars in thousands)	Variance	Rate	Volume	Variance	Rate	Volume
Interest income from earning assets:						
Loans	$(4,430)	$(2,554)	$(1,876)	$(3,251)	$(2,768)	$ (483)
Taxable investment securities	(178)	(415)	237	25	(558)	583
Tax-exempt investment securities	(87)	(6)	(81)	(137)	(29)	(108)
Federal funds sold	(35)	(16)	(19)	(24)	6	(30)
Interest-bearing deposits	75	8	67	7	(11)	18
Total interest income	(4,655)	(2,983)	(1,672)	(3,380)	(3,360)	(20)
Interest expense on deposits and borrowed funds:						
Interest-bearing demand deposits	(15)	(46)	31	-	(13)	13
Money market and savings deposits	684	628	56	616	90	526
Time deposits	(2,355)	(1,923)	(432)	(4,953)	(4,834)	(119)

Short-term borrowings	(27)	(22)	(5)	(44)	3	(47)
Long-term debt	(21)	1	(22)	(208)	(46)	(162)
Total interest expense	(1,734)	(1,362)	(372)	(4,589)	(4,800)	211
Net interest income	$(2,921)	$(1,621)	$(1,300)	$1,209	$1,440	$ (231)

The rate and volume variance for each category has been allocated on a consistent basis between rate and volume variances, based on a percentage of rate, or volume, variance to the sum of the absolute two variances.

Noninterest Income

Noninterest income decreased $723 thousand, or 4.0%, in 2011 when compared to 2010. This compared to a decrease of $1.5 million, or 7.7%, in 2010 when compared to 2009. The decrease in noninterest income in 2011 when compared to 2010 was mainly due to declines in insurance agency commissions of $755 thousand, service charges on deposit accounts of $412 thousand and other noninterest income of $179 thousand. The decline in insurance agency commissions reflected the ongoing soft market in the insurance industry and the decline in service charges on deposit accounts reflected a decrease in customer use of overdraft protection programs. The primary reasons for the lower amount in other noninterest income was a $224 thousand gain relating to the surrender of directors' life insurance policies in 2010 and $182 thousand less in mortgage broker fees in 2011. The Company terminated the operations of its mortgage subsidiary during 2010 and now conducts brokerage activities through a minority series investment in an unrelated Delaware limited liability company under the name "Wye Mortgage Group". During 2011 and 2010, Wye Mortgage Group generated income of $169 thousand and a loss of $6 thousand, respectively. In 2011, the decreases in noninterest income were partially offset by $563 thousand in gains on sales of investment securities.

The decrease in noninterest income in 2010 when compared to 2009 was mainly due to a decline in insurance agency commissions of $1.0 million, a decline in mortgage broker fees of $666 thousand and a mark to market gain of $420 thousand on interest rate swaps in 2009. The decline in insurance agency commissions reflected the continuing soft market in the insurance industry. Mortgage broker fees declined since the Company began conducting brokerage activities in 2010 through its unconsolidated subsidiary,Wye Mortgage Group, the results of which were reported in other noninterest income. The decrease in noninterest income was partially offset by increases in trust and investment fee income and other noninterest income of $403 thousand and $423 thousand, respectively. Other noninterest income included the $224 thousand gain relating to the surrender of directors' life insurance policies.

The following table summarizes our noninterest income for the years ended December 31.

	Years Ended			Change from Prior Year			
				2011/10		2010/09	
(Dollars in thousands)	2011	2010	2009	Amount	Percent	Amount	Percent
Service charges on deposit accounts	$2,845	$3,257	$3,424	$(412)	(12.6)%	$(167)	(4.9)%
Trust and investment fee income	1,563	1,503	1,100	60	4.0	403	36.6
Gains on sales of investment securities	563	-	49	563	-	(49)	(100.0)
Insurance agency commissions income	9,358	10,113	11,131	(755)	(7.5)	(1,018)	(9.1)
Other noninterest income:							
Interest rate swaps	-	-	420	-	-	(420)	(100.0)
Mortgage broker fees	-	182	848	(182)	(100.0)	(666)	(78.5)
Earnings – unconsolidated subsidiary	169	(6)	-	175	2,916.7	(6)	-
Other	2,820	2,992	2,569	(172)	(5.7)	423	16.5
Total other noninterest income	2,989	3,168	3,837	(179)	(5.7)	(669)	(17.4)
Total	$17,318	$18,041	$19,541	$(723)	(4.0)	$(1,500)	(7.7)

Noninterest Expense

Total noninterest expense decreased $2.6 million, or 6.1%, in 2011, compared to an increase of $1.5 million, or 3.7%, in 2010. A significant portion of the decrease in 2011 was due to $1.7 million less in goodwill and other intangible assets impairment charges when compared to 2010. As a result of the 2011 annual assessment for goodwill and other intangible assets impairment, it was determined that goodwill and other intangible assets were impaired primarily in our retail insurance business. The Company recorded goodwill impairment charges of $1.2 million and other intangible assets impairment charges of $120 thousand. See Note 7 to the Consolidated Financial Statements for further information regarding the impact of goodwill and other intangible assets on the financial statements. When comparing 2011 to 2010, in addition to the large decrease in impairment charges, salaries and wages declined $652 thousand due to cost containment measures, FDIC insurance premium expense declined $536 thousand due to regulatory changes in the calculation of the premium, and insurance agency commissions expense declined $302 thousand. These decreases in expenses were somewhat offset by higher expenses related to other real estate owned activities (reported in other noninterest expense) and higher data processing charges related to the merger of The Felton Bank into CNB during the first quarter of 2011.

A significant portion of the increase in noninterest expense in 2010 when compared to 2009 was due to goodwill and other intangible assets impairment charges of $3.1 million. As a result of the 2010 annual assessment for goodwill and other intangible assets impairment, it was determined that goodwill was impaired at one of the Banks and goodwill and other intangible assets were impaired in our wholesale insurance business. The Company recorded goodwill impairment charges of $1.5 million at that Bank and goodwill impairment charges of $1.5 million and other intangible assets impairment charges of $51 thousand at the wholesale insurance business. Other noninterest expenses for 2010 increased $723 thousand when compared to 2009, over half of which included expenses related to collection and other real estate owned activities. Partially offsetting these increases in expense were a decrease in salaries and wages of $1.1 million and a decrease in employee benefits of $802 thousand reflecting lower expenses accrued for bonus and profit sharing plans which are a part of overall cost containment measures taken by the Company. Insurance agency commissions expense and FDIC insurance premium expense decreased $344 thousand and $244 thousand, respectively.

We had 319 full-time equivalent employees at December 31, 2011, compared to 321 and 335 at December 31, 2010 and 2009, respectively.

The following table summarizes our noninterest expense for the years ended December 31.

	Years Ended			Change from Prior Year			
				2011/10		2010/09	
(Dollars in thousands)	2011	2010	2009	Amount	Percent	Amount	Percent
Salaries and wages	$16,825	$17,477	$18,488	$(652)	(3.7)%	$(1,011)	(5.5)%
Employee benefits	3,840	3,829	4,631	11	0.3	(802)	(17.3)
Occupancy expense	2,312	2,328	2,324	(16)	(0.7)	4	0.2
Furniture and equipment expense	1,059	1,200	1,183	(141)	(11.8)	17	1.4
Data processing	2,852	2,607	2,463	245	9.4	144	5.8
Directors' fees	500	412	478	88	21.4	(66)	(13.8)
Goodwill and other intangible assets impairment	1,344	3,051	-	(1,707)	(55.9)	3,051	-
Amortization of intangible assets	512	515	515	(3)	(0.6)	-	-
Insurance agency commissions expense	1,267	1,569	1,913	(302)	(19.2)	(344)	(18.0)
FDIC insurance premium expense	1,298	1,834	2,078	(536)	(29.2)	(244)	(11.7)
Other noninterest expense	7,358	6,898	6,175	460	6.7	723	11.7
Total	$39,167	$41,720	$40,248	$(2,553)	(6.1)	$1,472	3.7

Income Taxes

The Company reported an income tax benefit of $658 thousand for 2011, compared to an income tax benefit of $492 thousand for 2010 and an income tax expense of $4.4 million for 2009. The effective tax rate was a 42.3% benefit for 2011, a 22.8% benefit for 2010 and a 37.8% expense for 2009. The higher tax rate for 2011when compared to 2010 and the lower tax rate for 2010 when compared to 2009 reflected that $1.5 million of the goodwill impairment charge recorded in 2010 was not tax deductible.

REVIEW OF FINANCIAL CONDITION

Asset and liability composition, capital resources, asset quality, market risk, interest sensitivity and liquidity are all factors that affect our financial condition.

Assets

Total assets increased 2.5% from $1.130 billion at December 31, 2010 to $1.158 billion at December 31, 2011. Total assets increased 2.3% from the end of 2009 to the end of 2010. Average total assets were $1.140 billion, $1.137 billion and $1.129 billion for 2011, 2010 and 2009, respectively. The loan portfolio is the primary source of our income, and it represented 81.7%, 84.9% and 85.5% of average earning assets for 2011, 2010 and 2009, respectively.

Funding for loans is provided primarily by core deposits. Additional funding is obtained through short-term and long-term borrowings. Average total deposits increased 1.2% to $992.1 million at December 31, 2011, compared to a 3.2% increase for 2010. Deposits provided funding for approximately 92.8%, 91.8% and 88.9% of average earning assets for 2011, 2010 and 2009, respectively.

The following table sets forth the average balance of the components of average earning assets as a percentage of total average earning assets for the year ended December 31.

	2011	2010	2009	2008	2007
Loans	81.7 %	84.9 %	85.5 %	87.8 %	81.6 %
Investment securities	10.6	10.0	8.6	10.1	14.1
Federal funds sold	2.2	3.7	5.6	1.7	2.4
Interest-bearing deposits with other banks	5.5	1.4	0.3	0.4	1.9
	100.0%	100.0%	100.0%	100.0%	100.0%

Interest-Bearing Deposits With Other Banks and Federal Funds Sold

We invest excess cash balances (*i.e.*, the excess cash remaining after funding loans and investing in securities with deposits and borrowings) in interest-bearing accounts and federal funds sold offered by our correspondent banks. These liquid investments are maintained at a level necessary to meet immediate liquidity needs. Total interest-bearing deposits with other banks and federal funds sold increased $46.5 million from $58.3 million at December 31, 2010 to $104.8 million at December 31, 2011. Average interest-bearing deposits with other banks and federal funds sold increased $28.4 million to $82.7 million for the year ended December 31, 2011. During 2011, the investment of excess cash from customers' deposits shifted from federal funds sold, which decreased $16.0 million, to interest-bearing deposits in other banks, which increased $44.4 million, to take advantage of higher yields on these deposits. Total interest-bearing deposits with other banks and federal funds sold decreased 4.8% from the end of 2009 to the end of 2010. Average interest-bearing deposits with other banks and federal funds sold decreased $8.3 million in 2010. The fluctuations in these accounts reflected that there was less excess cash in 2010 than in 2009.

Investment Securities

The investment portfolio is structured to provide us with liquidity and also plays an important role in the overall management of interest rate risk. Investment securities available for sale are stated at estimated fair value based on quoted market prices. They represent securities which may be sold as part of the asset/liability management strategy or which may be sold in response to changing interest rates. Net unrealized holding gains and losses on these securities are reported net of related income taxes as accumulated other comprehensive income, a separate component of stockholders' equity. Investment securities in the held to maturity category are stated at cost adjusted for amortization of premiums and accretion of discounts. We have the intent and current ability to hold such securities until maturity. At December 31, 2011, 95% of the portfolio was classified as available for sale and 5% as held to maturity, compared to 94% and 6%, respectively, at December 31, 2010 and 92% and 8%, respectively, at December 31, 2009. The percentage of securities designated as available for sale reflects the amount needed to support our anticipated growth and liquidity needs. With the exception of municipal securities, our general practice is to classify all newly-purchased securities as available for sale.

Investment securities available for sale were $129.8 million at the end of 2011 and $99.1 million at the end of 2010. Investment securities available for sale increased $30.7 million, or 31.0%, in 2011, much higher than the $1.5 million, or 1.5%, in 2010. The larger increase in investment securities available for sale reflected that there were more funds available for investing in securities than were needed for funding loans during 2011 than in 2010. At year-end 2011, 32.5% of the securities in the portfolio were U.S. Government agencies and 67.1% of the securities were mortgage-backed securities, compared to 59.5% and 40.0% , respectively, at year-end 2010, reflecting a shift in the composition of the portfolio to higher-yielding mortgage-backed securities. Our investments in mortgage-backed securities are issued or guaranteed by U.S. Government agencies or government-sponsored agencies.

Investment securities held to maturity, consisting primarily of tax-exempt municipal bonds, totaled $6.5 million at December 31, 2011, compared to $6.7 million at December 31, 2010 and $8.9 million at December 31, 2009. The balance continues to decline because there were only maturities and no purchases of investment securities held to maturity during 2011 and 2010. We do not typically invest in structured notes or other derivative securities.

The following table sets forth the maturities and weighted average yields of the bond investment portfolio as of December 31, 2011.

	1 Year or Less			1-5 Years			5-10 Years			Over 10 Years		
(Dollars in thousands)	Carrying Amount	Average Yield		Carrying Amount	Average Yield		Carrying Amount	Average Yield		Carrying Amount	Average Yield	
Available for sale:												
U.S. Government agencies	$7,123	3.70	%	$21,164	0.80	%	$1,713	2.68	%	$12,148	4.40	%
Mortgage-backed securities	-	-		609	4.86		3,688	2.43		82,736	2.56	
Total available for sale	$7,123	3.70		$21,773	0.91		$5,401	2.51		$94,884	2.79	

Held to maturity:												
Obligations of states and political subdivisions[1]	$2,583	4.91	%	$1,590	5.26	%	$1,297	5.20	%	$1,010	5.19	%

[1]Yields adjusted to reflect a tax equivalent basis assuming a federal tax rate of 34.0%.

Loans

During 2011, loans declined when compared to the prior year because fewer high-quality loan opportunities and historically high levels of loan charge-offs continued to deter loan growth. Loans, net of unearned income, totaled $841.1 million at December 31, 2011, a decrease of $54.4 million, or 6.1%, from 2010. Loans decreased $21.2 million, or 2.3%, in 2010 when compared to 2009. Most of our loans are secured by real estate. Real estate loans are classified as construction, residential or commercial real estate loans. Total real estate loans decreased $39.5 million, or 5.0%, from year-end 2010 to year-end 2011. Most of the decrease in real estate loans was due to a decline in construction loans of $24.1 million, or 16.7%. Commercial loans, which include financial and agricultural loans, decreased $13.3 million, or 16.1%, and consumer loans, a small percentage of the overall loan portfolio, decreased $1.6 million, or 9.6%, from the end of 2010 to the end of 2011. At the end of 2010, real estate loans decreased by $8.9 million, or 1.1%, commercial loans decreased $9.0 million, or 9.8%, and consumer loans decreased $3.3 million or, 17.1%, when compared to the end of 2009. At December 31, 2011, 56.6% of the loan portfolio had fixed interest rates and 43.4% had adjustable interest rates. At December 31, 2011 and 2010, there were no loans held for sale. We do not engage in foreign or subprime lending activities.

The table below sets forth trends in the composition of the loan portfolio over the past five years (including net deferred loan fees/costs).

	December 31,				
(Dollars in thousands)	2011	2010	2009	2008	2007
Construction	$119,883	$143,952	$161,437	$179,847	$155,513
Residential real estate	321,604	333,738	327,873	289,510	256,195
Commercial real estate	315,439	318,726	315,930	304,396	248,953
Commercial	69,485	82,787	91,783	91,644	92,258
Consumer	14,639	16,201	19,534	23,131	23,431
Total	$841,050	$895,404	$916,557	$888,528	$776,350

The table below sets forth the maturities and interest rate sensitivity of the loan portfolio at December 31, 2011.

(Dollars in thousands)	Maturing within one year	Maturing after one but within five years	Maturing after five years	Total
Construction	$ 82,435	$ 34,917	$ 2,531	$119,883
Residential real estate	118,291	88,383	114,930	321,604
Commercial real estate	118,061	175,351	22,027	315,439
Commercial	37,804	20,681	11,000	69,485
Consumer	7,518	6,054	1,067	14,639
Total	$ 364,109	$ 325,386	$ 151,555	$841,050
Rate terms:				
Fixed-interest rate loans	$ 164,438	$ 272,856	$ 38,679	$475,973
Adjustable-interest rate loans	199,671	52,530	112,876	365,077
Total	$ 364,109	$ 325,386	$ 151,555	$841,050

Deposits

We use core deposits primarily to fund loans and to purchase investment securities. Total deposits increased $30.4 million from $979.5 million at December 31, 2010 to $1.010 billion at December 31, 2011. The increase in noninterest-bearing demand ($9.6 million), interest-bearing demand ($33.6 million), and money market and savings deposits ($13.7 million) more than offset the decrease in time deposits ($26.5 million), primarily in certificates of deposit of $100,000 or more ($20.1 million). Average deposits increased $11.7 million, or 1.2%, in 2011, compared to a 3.2% increase in 2010. The majority of the average deposit growth was in interest-bearing demand deposits, followed by noninterest-bearing deposits, and money market and savings deposits which increased in aggregate by $31.9 million, or 6.3%. Average time deposits decreased $20.1 million, or 4.3%, during 2011 mainly due to a reduction in rates to reflect current market conditions, a reduction in the Company’s liquidity needs, and a shift in customer investment needs. As with 2010, average time deposits also declined because some of our largest customers are local government municipalities and their deposits have decreased due to reduced tax revenues.

For 2010, the majority of the average deposit growth was in money market and savings deposits which increased $40.5 million, or 18.6%. These deposits increased primarily from participation in the IND Program during all of 2010. The Company began participation in the IND program during the second quarter of 2009. The program has a five-year term and a guaranteed minimum funding level of $70 million. Average time deposits decreased $22.7 million, or 4.6%, during 2010 mainly due to a reduction in rates to reflect current market conditions and the Company's liquidity needs. Average time deposits also declined because the deposits of some of the local government municipalities have decreased due to reduced tax revenues. Average interest-bearing demand deposits increased $5.5 million, or 4.4%, and noninterest-bearing deposits increased $7.4 million, or 6.6%, during 2010 when compared to 2009.

The following table sets forth the average balances of deposits and the percentage of each category to total average deposits for the years ended December 31.

	Average Balances					
(Dollars in thousands)	2011		2010		2009	
Noninterest-bearing demand	$130,260	13.1 %	$120,871	12.3 %	$113,430	11.9 %
Interest-bearing deposits						
Demand	145,533	14.7	130,297	13.3	124,758	13.1
Money market and savings	265,910	26.8	258,650	26.4	218,125	23.0
Certificates of deposit, $100,000 or more	245,214	24.7	256,393	26.2	258,879	27.3
Other time deposits	205,154	20.7	214,121	21.8	234,468	24.7
Total	**$992,071**	**100.0** %	$980,332	100.0%	$949,660	100.0%

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The following table sets forth the maturity ranges of certificates of deposit with balances of $100,000 or more as of December 31, 2011.

(Dollars in thousands)	
Three months or less	$47,939
Over three through 12 months	96,538
Over 12 months	99,070
Total	$243,547

Short-Term Borrowings

Short-term borrowings generally consist of securities sold under agreements to repurchase and short-term borrowings from the FHLB. Securities sold under agreements to repurchase are issued in conjunction with cash management services for commercial depositors. We also borrow from the FHLB on a short-term basis and occasionally borrow from correspondent banks under federal fund lines of credit arrangements to meet short-term liquidity needs. At December 31, 2011 and 2010, short-term borrowings included only repurchase agreements.

The average balance of short-term borrowings decreased $1.0 million, or 6.3%, in 2011, while the balance decreased $9.2 million, or 35.9%, in 2010. The need for short-term borrowings declined due to increases in average deposits and fewer funding requirements for loans during 2011 and 2010.

The following table sets forth our position with respect to short-term borrowings.

	2011		2010		2009	
(Dollars in thousands)	Balance	Interest Rate	Balance	Interest Rate	Balance	Interest Rate
Average outstanding for the year	$15,319	0.37 %	$16,348	0.51 %	$25,519	0.50 %
Outstanding at year end	17,817	0.34	16,041	0.35	20,404	0.82
Maximum outstanding at any month end	18,251	-	18,447	-	46,270	-

Long-Term Debt

We use long-term borrowings to meet longer term liquidity needs, specifically to fund loan growth where deposit growth is not sufficient. Average long-term debt declined $490 thousand during 2011 and $3.5 million during 2010 because deposit growth was sufficient to meet funding needs. All long-term debt at the end of 2011 and 2010 was related to the acquisition of TSGIA. Acquisition-related debt was $455 thousand and $932 thousand at year-end 2011 and 2010, respectively.

Capital Management

Total stockholders’ equity for the Company was $121.2 million at December 31, 2011, 1.0% lower than in the previous year. Stockholders’ equity at December 31, 2010 decreased 4.1% from December 31, 2009. The decrease in stockholders’ equity in 2011 was due primarily to the $897 thousand loss and $760 thousand in dividends paid on shares of the common stock of the Company. The decrease in stockholders’ equity in 2010 was due primarily to the $1.7 million loss and $2.0 million in dividends paid.

In 2011, the Company reduced the quarterly common stock dividend to $0.01 from $0.06 per share which was reduced in 2010 from $0.16 per share. The reduction in dividends was intended primarily to mitigate declines in stockholders’ equity and capital ratios. Even though stockholders’ equity has decreased since the end of 2009, the Company and the Banks continued to maintain capital at levels in excess of the risk-based capital guidelines adopted by the federal banking agencies, as seen in the table below. At year-end 2011, the Company remained well in excess of regulatory requirements for well capitalized institutions.

We record unrealized holding gains (losses), net of tax, on investment securities available for sale and on cash flow hedging activities as accumulated other comprehensive income (loss), a separate component of stockholders’ equity. At December 31, 2011, the portion of the investment portfolio designated as “available for sale” had net unrealized holding gains, net of tax, of $1.4 million, compared to net unrealized holding gains, net of tax, of $970 thousand at December 31, 2010 and net unrealized holding gains, net of tax, of $728 thousand at December 31, 2009. There were $3.1 million, $2.8 million and $568 thousand in net unrealized holding losses on cash flow hedging activities at the end of 2011, 2010 and 2009, respectively. See Note 21 to the Consolidated Financial Statements for further information on hedging activities.

On January 9, 2009, as a requirement of its participation in the TARP CPP, the Company issued a common stock purchase warrant covering 172,970 shares of common stock (the “Warrant”) to the Treasury. On November 16, 2011, the Company paid $25,000 to repurchase the Warrant from the Treasury. The repurchase price was based on the fair market value of the Warrant as agreed on by the Company and the Treasury. With the repurchase of the Warrant, the Company concluded its participation in the TARP CPP.

The following table compares the Company's capital ratios to the minimum regulatory requirements as of December 31.

(Dollars in thousands)	2011		2010		2009		Minimum Regulatory Requirements	
Tier 1 capital	$106,276		$105,808		$106,391			
Tier 2 capital	10,641		11,249		10,537			
Total risk-based capital	116,917		117,057		116,928			
Net risk-weighted assets	846,936		895,581		928,933			
Adjusted average total assets	1,143,990		1,109,999		1,148,077			
Risk-based capital ratios:								
Tier 1	12.55	%	11.81	%	11.45	%	4.0	%
Total capital	13.80		13.07		12.59		8.0	
Tier 1 leverage ratio	9.29		9.53		9.27		4.0	

See Note 18 to the Consolidated Financial Statements for further information about the regulatory capital positions of the Company and the Banks.

Provision for Credit Losses and Risk Management

Originating loans involves a degree of risk that credit losses will occur in varying amounts according to, among other factors, the types of loans being made, the credit-worthiness of the borrowers over the term of the loans, the quality of the collateral for the loan, if any, as well as general economic conditions. The Company's Board of Directors demands accountability of management, keeping the interests of shareholders in focus. Through the Company's and Banks' Asset/Liability Management Committees and the Company's Audit Committee, the Board actively reviews critical risk positions, including credit, market, liquidity and operational risk. The Company's goal in managing risk is to reduce earnings volatility, control exposure to unnecessary risk, and ensure appropriate returns for risk assumed. Senior members of management actively manage risk at the product level, supplemented with corporate level oversight through the Asset/Liability Management Committee and internal audit function. The risk management structure is designed to identify risk issues through a systematic process, enabling timely and appropriate action to avoid and mitigate risk.

Credit risk is mitigated through loan portfolio diversification, limiting exposure to any single industry or customer, collateral protection and standard lending policies and underwriting criteria. The following discussion provides information and statistics on the overall quality of the Company's loan portfolio. Note 1 to the Consolidated Financial Statements describes the accounting policies related to nonperforming loans (nonaccrual, delinquent 90 days or more and troubled debt restructurings) and loan charge-offs and describes the methodologies used to develop the allowance for credit losses, including the specific, formula and nonspecific components (also discussed below). Management believes the policies governing nonperforming loans and charge-offs are consistent with regulatory standards. The amount of the allowance for credit losses and the resulting provision are reviewed monthly by senior members of

management and approved quarterly by the Board of Directors.

The allowance is increased by provisions for credit losses charged to expense and recoveries of loans previously charged-off. It is decreased by loans charged-off in the current period. Loans, or portions thereof, are charged off when considered uncollectible. Provisions for credit losses are made to bring the allowance for credit losses within the range of balances that are considered appropriate based on the results of the allowance methodology and to reflect losses within the loan portfolio as of the balance sheet date.

The adequacy of the allowance for credit losses is determined based on management's estimate of the inherent risks associated with lending activities, estimated fair value of collateral, past experience and present indicators such as loan delinquency trends, nonaccrual loans and current market conditions. Management believes the allowance is adequate to provide for probable losses inherent in our loan portfolio; however, future changes in the composition of the loan portfolio and financial condition of borrowers may result in additions to the allowance. Examination of the portfolio and allowance by various regulatory agencies and consultants engaged by the Company may result in the need for additional provisions based on information available at the time of the examination. Each of the Banks maintains a separate allowance for credit losses, which is only available to absorb losses from their respective loan portfolios. The allowance set by each of the Banks is subject to regulatory examination and determination as to its adequacy.

The allowance for credit losses is comprised of three parts: the specific allowance, the formula allowance and the nonspecific allowance. The specific allowance is established against impaired loans until charge offs are made. Loans are considered impaired (i.e., nonaccrual loans and accruing troubled debt restructurings) when it is probable that the Company will not collect all principal and interest payments according to the loan's contractual terms. The formula allowance is determined based on management's assessment of industry trends and economic factors in the markets in which we operate. The determination of the formula allowance involves a higher risk of uncertainty and considers current risk factors that may not have yet manifested themselves in our historical loss factors. The nonspecific allowance captures losses that have impacted the portfolio but have yet to be recognized in either the specific or formula allowance.

The specific allowance is used to individually allocate an allowance to loans identified as impaired. An impaired loan may involve deficiencies in the borrower's overall financial condition, payment history, support available from financial guarantors and/or the fair market value of collateral. If it is determined that there is a loss associated with an impaired loan, a specific allowance is established until a charge off is made. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

The formula allowance is used to estimate the loss on internally risk-rated loans, exclusive of those identified as impaired. Loans that are identified as special mention, substandard and doubtful are adversely rated. These loans are assigned higher allowance factors than favorably rated loans due to management's concerns regarding collectability or management's knowledge of particular elements regarding the borrower. Loans that are favorably rated are grouped by type (commercial real estate and construction, residential real estate, commercial or consumer). Each loan type is assigned an allowance factor based on management's estimate of the risk, complexity and size of individual loans within a particular category.

The nonspecific allowance is used to estimate the loss on loans stemming from more global factors such as delinquencies, loss history, trends in volume and terms of loans, effects of changes in lending policy, the experience and depth of management, national and local economic trends, concentrations of credit, the quality of the loan review system and the effect of external factors such as competition and regulatory requirements.

The economic downturn has continued to materially impact our performance since the second half of 2009. Because most of our loans are secured by real estate, persistent weaknesses in our local real estate market and construction industry, and lack of improvement in general economic conditions have had a material adverse effect on the credit quality and performance of our loan portfolio. Factors affecting the loan portfolio performance and our overall financial performance included higher provisions for credit losses, loan charge-offs and nonperforming assets (nonperforming loans and other real estate and other assets owned).

As seen in the table below, the allowance for credit losses was $14.3 million, or 1.64% of average outstanding loans and 28% of total nonaccrual loans at December 31, 2011, compared to an allowance of $14.2 million, or 1.57% of average outstanding loans and 39% of nonaccrual loans at December 31, 2010. Although the allowance was relatively unchanged from year-end 2010 to year-end 2011, the allowance for credit losses as a percentage of average loans increased. At December 31, 2009, the allowance for credit losses was $10.9 million, or 1.19% of average outstanding loans and 67% of nonaccrual loans. The ratio of net charge-offs to average loans was 2.22% in 2011, 1.96% in 2010 and 0.81% in 2009.

The allowance for credit losses as a percentage of nonaccrual loans has declined in each of the last three years as a result of the increased volume of impaired nonaccrual loans. When a loan is determined to be impaired, the uncollectible portion is charged-off. Impaired nonaccrual loans were reduced by partial charge-offs totaling $13.5 million, or 20.8%, of the unpaid principal balance at December 31, 2011, compared to $8.3 million, or 18.6%, at

December 31, 2010.

The provision for credit losses was $19.5 million for 2011, compared to $21.1 million and $9.0 million for 2010 and 2009, respectively. Net loan charge-offs totaled $19.4 million in 2011, $17.8 million in 2010 and $7.4 million in 2009. When comparing 2011 to 2010, residential and commercial real estate were the two loan categories that reflected increases in charge offs. When comparing 2010 to 2009, all loan categories reflected increases in charge offs except for commercial real estate. Construction loans had the largest amount of charge offs in 2010. These losses primarily related to two significant construction loan relationships.

Although credit quality has been negatively impacted by weak economic conditions, we continue to observe strong underwriting guidelines. However, as management identifies problem loans, it quantifies and attempts to minimize losses and pursues loan workouts, which result in either mutually acceptable resolutions or the disposal of the problem loans. In light of the impact that the recession has had on our loan quality over the past few years, we have been more focused in our efforts to dispose of existing problem loans in an attempt to improve our financial performance. The historically low real estate values that we are experiencing delay this process.

The following table sets forth a summary of our loan loss experience for the years ended December 31.

(Dollars in thousands)	2011	2010	2009	2008	2007
Balance, beginning of year	$14,227	$10,876	$9,320	$7,551	$6,300
Loans charged off					
Construction	(4,236)	(7,910)	(674)	(536)	-
Residential real estate	(7,693)	(5,818)	(2,621)	(316)	(137)
Commercial real estate	(5,037)	(492)	(1,695)	(238)	-
Commercial	(3,388)	(3,710)	(2,304)	(447)	(276)
Consumer	(202)	(589)	(417)	(276)	(301)
Total	(20,556)	(18,519)	(7,711)	(1,813)	(714)
Recoveries					
Construction	49	14	2	-	-
Residential real estate	120	215	70	19	-
Commercial real estate	361	108	6	-	-
Commercial	549	214	66	136	165
Consumer	68	200	137	90	76
Total	1,147	751	281	245	241
Net loans charged off	(19,409)	(17,768)	(7,430)	(1,568)	(473)
Provision for credit losses	19,470	21,119	8,986	3,337	1,724
Balance, end of year	$14,288	$14,227	$10,876	$9,320	$7,551
Average loans outstanding	$873,155	$906,732	$913,631	$837,739	$728,766
Percentage of net charge-offs to average loans outstanding during the year	2.22%	1.96%	0.81%	0.19%	0.06%
Percentage of allowance for credit losses at year end to average loans	1.64%	1.57%	1.19%	1.11%	1.04%

During 2011, there was no significant change in the processes or assumptions affecting the allowance methodology. The amount of the provision is determined based on management’s analysis of the portfolio, growth and changes in the condition of credits and their resultant specific loss allocations. Historically, we have experienced the majority of our losses in the commercial loan portfolio, which are typically not secured by real estate. However, beginning in 2008, the Company experienced significantly higher losses on real estate secured loans due to declining real estate values and the economic downturn.

Included in the balance of the allowance for credit losses were specific reserves of $1.5 million, $203 thousand and $468 thousand at the end of 2011, 2010 and 2009, respectively. These specific reserves were primarily for residential

real estate loans at year-end 2011 and 2010, and commercial loans at year-end 2009. As seen in the table below, the unallocated portion of the allowance for credit losses was a fairly small percent of the total allowance with $22 thousand at December 31, 2011, $343 thousand at December 31, 2010 and $124 thousand at December 31, 2009. As stated previously, most of our loans are secured by real estate with the portfolio comprised of 14.3% construction, 38.2% residential real estate and 37.5% commercial real estate at December 31, 2011. That compares to 16.1%, 37.3% and 35.6%, respectively, at December 31, 2010 and 17.6%, 35.8% and 34.5 %, respectively, at December 31, 2009.

The following table sets forth the allocation of the allowance for credit losses and the percentage of loans in each category to total loans for the years ended December 31.

	2011		2010		2009		2008		2007	
(Dollars in thousands)	Amount	% of Loans	Amount	% of Loans	Amount	% of Loans	Amount	% of Loans	Amount	% of Loans
Construction	$3,745	14.3 %	$3,327	16.1 %	$2,630	17.6 %	$2,749	20.2 %	$1,398	20.0 %
Residential real estate	5,014	38.2	4,833	37.3	1,528	35.8	644	32.6	538	33.0
Commercial real estate	3,415	37.5	3,665	35.6	3,947	34.5	3,357	34.3	3,537	32.1
Commercial	1,498	8.3	1,422	9.2	2,132	10.0	2,073	10.3	1,826	11.9
Consumer	594	1.7	637	1.8	515	2.1	281	2.6	252	3.0
Unallocated	22	-	343	-	124	-	216	-	-	-
Total	$14,288	100.0%	$14,227	100.0%	$10,876	100.0%	$9,320	100.0%	$7,551	100.0%

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Nonperforming assets were $88.7 million, $69.6 million and $28.0 million at December 31, 2011, 2010 and 2009, respectively. For 2011, total nonperforming loans increased $13.4 million, primarily in nonaccrual residential and commercial real estate loans, and other real estate and other assets owned increased $5.7 million. See Note 20 to the Consolidated Financial Statements for further information about the changes in the balances of nonaccrual loans and troubled debt restructurings. For 2010, total nonperforming loans increased $40.4 million, primarily in nonaccrual real estate loans and troubled debt restructurings, and other real estate and other assets owned increased $1.1 million. From year-end 2009 to year-end 2010, the increase in nonaccrual loans was primarily in construction loans that related largely to two borrowing relationships while the increase in troubled debt restructurings reflected a rise in concessionary workouts relating to problem loans.

The following table summarizes our nonperforming and past due assets as of December 31.

(Dollars in thousands)	2011	2010	2009	2008	2007
Nonperforming assets					
Nonaccrual loans					
Construction	$15,555	$17,261	$7,163	$5,277	$1,668
Residential real estate	20,106	9,969	4,246	1,015	876
Commercial real estate	14,012	5,133	2,828	1,682	877
Commercial	1,669	3,845	2,028	137	114
Consumer	28	30	37	4	5
Total nonaccrual loans	51,370	36,238	16,302	8,115	3,540
Loans 90 days or more past due and still accruing					
Construction	325	-	5,096	64	637
Residential real estate	2,331	3,454	2,274	583	473
Commercial real estate	-	986	-	726	137
Commercial	66	174	-	3	337
Consumer	1	88	55	5	22
Total loans 90 days or more past due and still accruing	2,723	4,702	7,425	1,381	1,606
Accruing troubled debt restructurings					
Construction	11,781	10,914	-	237	267
Residential real estate	3,792	5,367	1,722	-	-
Commercial real estate	9,566	8,147	-	-	-
Commercial	69	529	-	-	-
Consumer	-	-	-	-	-
Total accruing troubled debt restructurings	25,208	24,957	1,722	237	267
Total nonperforming loans	79,301	65,897	25,449	9,733	5,413
Other real estate and other assets owned	9,385	3,702	2,572	148	176
Total nonperforming assets	$88,686	$69,599	$28,021	$9,881	$5,589
Nonaccrual loans to total loans	6.11 %	4.05 %	1.78 %	0.91 %	0.46 %
Nonaccrual loans to total assets	4.44 %	3.21 %	1.41 %	0.78 %	0.37 %
	10.43 %	7.74 %	3.05 %	1.11 %	0.72 %

Nonperforming assets to total loans and other real estate and other assets owned					
Nonperforming assets to total assets	7.66 %	6.16 %	2.42 %	0.95 %	0.58 %

Market Risk Management

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates or equity pricing. Our principal market risk is interest rate risk that arises from our lending, investing and deposit taking activities. Our profitability is largely dependent on the Banks' net interest income. Interest rate risk can significantly affect net interest income to the degree that interest-bearing liabilities mature or reprice at different intervals than interest-earning assets. The Company's and Banks' Asset/Liability Management Committees oversee the management of interest rate risk. The primary purpose of these committees is to manage the exposure of net interest margins to unexpected changes due to interest rate fluctuations. These efforts affect our loan pricing and deposit rate policies as well as asset mix, volume guidelines, and liquidity and capital planning.

During 2009, the Company began using derivative instruments to hedge its exposure to changes in interest rates. The Company does not use derivatives for any trading or other speculative purposes. See Note 21 to the Consolidated Financial Statements for further information on hedging activities.

Because we are not exposed to market risk from trading activities and do not use off-balance sheet management strategies, the Asset/Liability Management Committees of the Company and Banks rely on “gap” analysis as its primary tool in managing interest rate risk. Gap analysis summarizes the amount of interest sensitive assets and liabilities, which will reprice over various time intervals. The excess between the volume of assets and liabilities repricing in each interval is the interest sensitivity “gap”. “Positive gap” occurs when more assets reprice in a given time interval, while “negative gap” occurs when more liabilities reprice. At December 31, 2011, as seen in the table below, we had an overall negative gap position within the one-year repricing interval because the interest sensitive liabilities exceeded the interest sensitive assets within the one-year repricing interval by $34.5 million, or 3.0% of total assets. The negative gap position within the one-year interval at December 31, 2010 totaled $37.0 million, or 3.3% of total assets, similar to the negative gap position at the end of 2011. The negative gap position within the one-year interval at December 31, 2009, totaled $150.8 million, or 13.0% of total assets. The $113.8 million decrease in the one-year negative gap for 2010 when compared to 2009 was primarily due to fewer time deposits in the one-year interval gap at the end of 2010 than at the end of 2009 which was attributable to management reducing rates on time deposits.

The following table summarizes our interest sensitivity at December 31, 2011. Loans, federal funds sold, time deposits and short-term borrowings are classified based on contractual maturities if fixed rate or earliest repricing date if variable rate. Investment securities are classified by contractual maturities or, if they have call provisions, by the most likely repricing date.

December 31, 2011	Within 3 Months	3 Months through 12 Months	1 Year through 3 Years	3 Years through 5 Years	After 5 Years	Non-Sensitive Funds	Total
(Dollars in thousands)							
ASSETS							
Loans, net	$447,983	$78,723	$180,627	$91,358	$42,359	$(14,288)	$826,762
Investment securities	14,057	14,149	31,679	27,987	47,789	599	136,260
Federal funds sold	4,980	-	-	-	-	-	4,980
Interest-bearing deposits with other banks	99,776	-	-	-	-	-	99,776
Other assets	-	-	-	-	-	90,415	90,415
Total assets	566,796	92,872	212,306	119,345	90,148	76,726	1,158,193
LIABILITIES							
Noninterest-bearing demand deposits	-	-	-	-	-	133,801	133,801
Interest-bearing demand deposits	161,999	-	-	-	-	-	161,999
Money market and savings deposits	269,214	-	-	-	-	-	269,214
Certificates of deposit, $100,000 or more	47,939	96,538	52,775	46,295	-	-	243,547
Other time deposits	26,321	73,917	63,811	37,309	-	-	201,358

Short-term borrowings	17,817	-	-	-	-	-	17,817
Long-term debt	-	455	-	-	-	-	455
Other liabilities	-	-	-	-	-	8,753	8,753
STOCKHOLDERS' EQUITY	-	-	-	-	-	121,249	121,249
Total Liabilities and Stockholders' Equity	523,290	170,910	116,586	83,604	-	263,803	1,158,193
Excess (deficit)	$43,506	$(78,038)	$95,720	$35,741	$90,148	$(187,077)	$-
Cumulative excess (deficit)	$43,506	$(34,532)	$61,188	$96,929	$187,077	$-	$-
Cumulative excess (deficit) as percent of total assets	3.8 %	(3.0)%	5.3 %	8.4 %	16.2 %	-%	-%

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In addition to gap analysis, the Banks use simulation models to quantify the effect a hypothetical immediate plus or minus 100, 200 and 300 basis point change in rates would have on their net interest income and the fair value of capital. The model takes into consideration the effect of call features of investment securities as well as prepayments of loans in periods of declining rates. The chart below summarizes the forecasted results provided by the simulation model for net interest income and the fair value of capital as of year-end 2011 and 2010. For example, the model projects that, compared with net interest income under stable rates, net interest income would increase 3.0% if interest rates increased 100 basis points. Conversely, net interest income would decrease 1.4% if interest rates decreased 100 basis points. When actual changes in interest rates occur, the changes in interest-earning assets and interest-bearing liabilities may differ from the assumptions used in the model. Due to the low interest-rate environment, we believe the results of the minus 300 basis point change in rates are not meaningful.

	Immediate Change in Rates					
	-300 Basis Points	-200 Basis Points	-100 Basis Points	+100 Basis Points	+200 Basis Points	+300 Basis Points
2011						
% Change in Net Interest Income	N/A	(6.6)%	(1.4)%	3.0%	8.0%	14.6%
% Change in Value of Capital	N/A	12.8%	6.9%	3.3%	7.8%	11.6%
2010						
% Change in Net Interest Income	N/A	(4.0)%	0.9%	1.1%	3.2%	7.9%
% Change in Value of Capital	N/A	8.4%	3.9%	4.4%	7.4%	9.3%

Off-Balance Sheet Arrangements

In the normal course of business, to meet the financing needs of its customers, the Banks are parties to financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit and standby letters of credit. The Banks' exposure to credit loss in the event of nonperformance by the other party to these financial instruments is represented by the contractual amount of the instruments. The Banks use the same credit policies in making commitments and conditional obligations as they use for on-balance sheet instruments. The Banks generally require collateral or other security to support the financial instruments with credit risk. The amount of collateral or other security is determined based on management's credit evaluation of the counterparty. The Banks evaluate each customer's creditworthiness on a case-by-case basis.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Letters of credit are conditional commitments issued by the Banks to guarantee the performance of a customer to a third party. Letters of credit and other commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Because many of the letters of credit and commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. Further information about these arrangements is provided in Note 22 to the Consolidated Financial Statements.

Management does not believe that any of the foregoing arrangements have or are reasonably likely to have a current or future effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

Liquidity Management

Liquidity describes our ability to meet financial obligations that arise during the normal course of business. Liquidity is primarily needed to meet the borrowing and deposit withdrawal requirements of customers and to fund current and planned expenditures. Liquidity is derived through increased customer deposits, maturities in the investment portfolio, loan repayments and income from earning assets. To the extent that deposits are not adequate to fund customer loan demand, liquidity needs can be met in the short-term funds markets. We have arrangements with correspondent banks whereby we have $15.5 million available in federal funds lines of credit and a reverse repurchase agreement available to meet any short-term needs which may not otherwise be funded by the Banks' portfolio of readily marketable investments that can be converted to cash. The Banks are also members of the FHLB, which provides another source of liquidity, and had credit availability of approximately $31.6 million from the FHLB as of December 31, 2011. Further information is provided in Note 19 to the Consolidated Financial Statements.

At December 31, 2011, our loan to deposit ratio was approximately 83.3%, which represents a more liquid position than the 91.4% and 92.5% at year-end 2010 and 2009, respectively. During 2009, we began participating in the IND program which increased liquidity. Investment securities available for sale totaling $129.8 million at the end of 2011 were available for the management of liquidity and interest rate risk. The comparable amounts were $99.1 million and $97.6 million at December 31, 2010 and 2009, respectively. Cash and cash equivalents were $127.7 million at December 31, 2011, compared to $78.0 million at year-end 2010 and $75.6 million at year-end 2009. Overall, we were in a more liquid position at the end of 2011 than we were at the end of 2010. Our liquidity position at the end of 2010 was similar to that at the end of 2009. Management is not aware of any demands, commitments, events or uncertainties that will materially affect our ability to maintain liquidity at satisfactory levels.

We have various financial obligations, including contractual obligations and commitments that may require future cash payments.

The following table presents significant fixed and determinable contractual obligations to third parties by payment date as of December 31, 2011.

(Dollars in thousands)	Within one year	One to three years	Three to five years	Over five years	Total
Long-term debt	$455	$-	$-	$-	$455
Operating leases	725	865	491	1,387	3,468
Purchase obligations	2,736	3,360	2,771	6,014	14,881
Total	$3,916	$4,225	$3,262	$7,401	$18,804

Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

The information required by this item may be found in Item 7 of Part II of this annual report under the caption “Market Risk Management”, which is incorporated herein by reference.

Item 8. Financial Statements and Supplementary Data.

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MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management of Shore Bancshares, Inc. (the "Company") is responsible for the preparation, integrity and fair presentation of the consolidated financial statements included in this annual report. The Company's consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and, as such, include some amounts that are based on the best estimates and judgments of management.

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting. This internal control system is designed to provide reasonable assurance to management and the Board of Directors regarding the reliability of the Company's financial reporting and the preparation and presentation of financial statements for external reporting purposes in conformity with accounting principles generally accepted in the United States of America, as well as to safeguard assets from unauthorized use or disposition. The system of internal control over financial reporting is evaluated for effectiveness by management and tested for reliability through a program of internal audit with actions taken to correct potential deficiencies as they are identified. Because of inherent limitations in any internal control system, no matter how well designed, misstatement due to error or fraud may occur and not be detected, including the possibility of the circumvention or overriding of controls. Accordingly, even an effective internal control system can provide only reasonable assurance with respect to financial statement preparation. Further, because of changes in conditions, internal control effectiveness may vary over time.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2011 based upon criteria set forth in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Based on this assessment and on the foregoing criteria, management has concluded that, as of December 31, 2011, the Company's internal control over financial reporting is effective. Stegman & Company, the Company's independent registered public accounting firm that audited the financial statements included in this annual report, has issued a report on the Company's internal control over financial reporting, which appears on the following page.

March 14, 2012

/s/ W. Moorhead Vermilye	/s/ Susan E. Leaverton
W. Moorhead Vermilye	Susan E. Leaverton, CPA
Chief Executive Officer	Principal Accounting Officer

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and

Stockholders of Shore Bancshares, Inc.

We have audited the accompanying consolidated balance sheets of Shore Bancshares, Inc. (the "Company") as of December 31, 2011 and 2010, and the consolidated statements of (loss) income, comprehensive (loss) income, changes in stockholders' equity and cash flows for each of the years in the three-year period ended December 31, 2011. We also have audited the Company's internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying *Management's Report on Internal Control over Financial Reporting*. Our responsibility is to express an opinion on these consolidated financial statements and an opinion on the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the consolidated financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Shore Bancshares, Inc. as of December 31, 2011 and 2010, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2011 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, Shore Bancshares, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Baltimore, Maryland

March 14, 2012

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SHORE BANCSHARES, INC.

CONSOLIDATED BALANCE SHEETS

December 31,

(In thousands, except share data)	2011	2010
ASSETS		
Cash and due from banks	$22,986	$19,680
Interest-bearing deposits with other banks	99,776	21,593
Federal funds sold	4,980	36,691
Investment securities:		
Available for sale, at fair value	129,780	99,055
Held to maturity, at amortized cost – fair value of $6,732 (2011) and $6,851 (2010)	6,480	6,727
Loans	841,050	895,404
Less: allowance for credit losses	(14,288)	(14,227)
Loans, net	826,762	881,177
Premises and equipment, net	14,662	14,483
Goodwill	12,454	13,678
Other intangible assets, net	4,208	4,840
Other real estate and other assets owned, net	9,385	3,702
Other assets	26,720	28,685
Total assets	$1,158,193	$1,130,311
LIABILITIES		
Deposits:		
Noninterest-bearing	$133,801	$124,188
Interest-bearing	876,118	855,328
Total deposits	1,009,919	979,516
Short-term borrowings	17,817	16,041
Other liabilities	8,753	11,309
Long-term debt	455	932
Total liabilities	1,036,944	1,007,798
STOCKHOLDERS' EQUITY		
Common stock, par value $.01, authorized 35,000,000 shares; shares issued and outstanding–8,457,359 (2011) and 8,443,436 (2010)	85	84
Warrant	-	1,543
Additional paid in capital	32,052	30,242
Retained earnings	90,801	92,458
Accumulated other comprehensive loss	(1,689)	(1,814)
Total stockholders' equity	121,249	122,513

Total liabilities and stockholders' equity	$1,158,193	$1,130,311

The notes to the consolidated financial statements are an integral part of these statements.

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SHORE BANCSHARES, INC.

CONSOLIDATED STATEMENTS OF (LOSS) INCOME

For the Years Ended December 31,

(Dollars in thousands, except per share data)	2011	2010	2009
INTEREST INCOME			
Interest and fees on loans	$47,549	$51,962	$55,209
Interest and dividends on investment securities:			
Taxable	3,031	3,209	3,184
Tax-exempt	154	212	301
Interest on federal funds sold	25	60	84
Interest on deposits with other banks	93	18	11
Total interest income	50,852	55,461	58,789
INTEREST EXPENSE			
Interest on deposits	10,995	12,681	17,018
Interest on short-term borrowings	56	83	127
Interest on long-term debt	37	58	266
Total interest expense	11,088	12,822	17,411
NET INTEREST INCOME	39,764	42,639	41,378
Provision for credit losses	19,470	21,119	8,986
NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES	20,294	21,520	32,392
NONINTEREST INCOME			
Service charges on deposit accounts	2,845	3,257	3,424
Trust and investment fee income	1,563	1,503	1,100
Gains on sales of investment securities	563	-	49
Insurance agency commissions income	9,358	10,113	11,131
Other noninterest income	2,989	3,168	3,837
Total noninterest income	17,318	18,041	19,541
NONINTEREST EXPENSE			
Salaries and wages	16,825	17,477	18,488
Employee benefits	3,840	3,829	4,631
Occupancy expense	2,312	2,328	2,324
Furniture and equipment expense	1,059	1,200	1,183
Data processing	2,852	2,607	2,463
Directors’ fees	500	412	478
Goodwill and other intangible assets impairment	1,344	3,051	-
Amortization of other intangible assets	512	515	515
Insurance agency commissions expense	1,267	1,569	1,913

FDIC insurance premium expense	1,298	1,834	2,078
Other noninterest expenses	7,358	6,898	6,175
Total noninterest expense	39,167	41,720	40,248
(LOSS) INCOME BEFORE INCOME TAXES	(1,555)	(2,159)	11,685
Income tax (benefit) expense	(658)	(492)	4,412
NET (LOSS) INCOME	(897)	(1,667)	7,273
Preferred stock dividends and discount accretion	-	-	1,876
Net (loss) income available to common shareholders	$(897)	$(1,667)	$5,397
Basic (loss) earnings per common share	$(0.11)	$(0.20)	$0.64
Diluted (loss) earnings per common share	$(0.11)	$(0.20)	$0.64
Cash dividends paid per common share	$0.09	$0.24	$0.64

The notes to the consolidated financial statements are an integral part of these statements.

SHORE BANCSHARES, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

For the Years Ending December 31,

(Dollars in thousands)	2011	2010	2009
Net (loss) income	$(897)	$(1,667)	$7,273
Other comprehensive (loss) income:			
Securities available for sale:			
Unrealized holding gains (losses) on available-for-sale securities	1,241	406	(1,061)
Tax effect	(505)	(164)	425
Reclassification of gains recognized in net income	(563)	-	(49)
Tax effect	227	-	20
Net of tax amount	400	242	(665)
Cash flow hedging activities:			
Unrealized holding losses on cash flow hedging activities	(460)	(3,717)	(952)
Tax effect	185	1,501	384
Net of tax amount	(275)	(2,216)	(568)
Total other comprehensive income (loss)	125	(1,974)	(1,233)
Comprehensive (loss) income	$(772)	$(3,641)	$6,040

The notes to the consolidated financial statements are an integral part of these statements.

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SHORE BANCSHARES, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the Years Ended December 31, 2011, 2010, and 2009

(Dollars in thousands, except per share data)	Preferred Stock	Common Stock	Warrant	Additional Paid In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity
Balances, December 31, 2008	$-	$ 84	$-	$ 29,768	$ 96,140	$ 1,393	$ 127,385
Comprehensive income:							
Net income	-	-	-	-	7,273	-	7,273
Unrealized losses on available-for-sale securities, net of reclassification adjustment, net of taxes	-	-	-	-	-	(665)	(665)
Unrealized losses on cash flow hedging activities, net of taxes	-	-	-	-	-	(568)	(568)
Total comprehensive income							6,040
Warrant issued	-	-	1,543	-	-	-	1,543
Preferred shares issued pursuant to TARP	25,000	-	-	-	-	-	25,000
Discount from issuance of preferred stock	(1,543)	-	-	-	-	-	(1,543)
Discount accretion	68	-	-	-	(68)	-	-
Redemption of preferred stock	(23,525)	-	-	-	-	-	(23,525)
Shares issued for employee stock-based awards	-	-	-	2	-	-	2
Stock-based compensation	-	-	-	102	-	-	102
Preferred stock dividends	-	-	-	-	(1,808)	-	(1,808)
Cash dividends paid ($0.64 per share)	-	-	-	-	(5,386)	-	(5,386)
Balances, December 31, 2009	-	84	1,543	29,872	96,151	160	127,810
Comprehensive loss:							
Net loss	-	-	-	-	(1,667)	-	(1,667)
Unrealized gains on available-for-sale securities, net of reclassification adjustment, net of taxes	-	-	-	-	-	242	242
Unrealized losses on cash flow hedging activities, net of taxes	-	-	-	-	-	(2,216)	(2,216)

Total comprehensive loss							(3,641)
Stock-based compensation expense	-	-	-	370	-	-	370
Cash dividends paid ($0.24 per share)	-	-	-	-	(2,026)	-	(2,026)
Balances, December 31, 2010	-	84	1,543	30,242	92,458	(1,814)	122,513
Comprehensive loss:							
Net loss	-	-	-	-	(897)	-	(897)
Unrealized gains on available-for-sale securities, net of reclassification adjustment, net of taxes	-	-	-	-	-	400	400
Unrealized losses on cash flow hedging activities, net of taxes	-	-	-	-	-	(275)	(275)
Total comprehensive loss							(772)
Repurchase of warrant	-	-	(1,543)	1,518	-	-	(25)
Shares issued for employee stock-based awards	-	1	-	(1)	-	-	-
Stock-based compensation expense	-	-	-	293	-	-	293
Cash dividends paid ($0.09 per share)	-	-	-	-	(760)	-	(760)
Balances, December 31, 2011	$-	$ 85	$-	$ 32,052	$ 90,801	$ (1,689)	$ 121,249

The notes to the consolidated financial statements are an integral part of these statements.

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SHORE BANCSHARES, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended December 31,

(Dollars in thousands)	2011	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net (loss) income	$(897)	$(1,667)	$7,273
Adjustments to reconcile net (loss) income to net cash provided by operating activities:			
Provision for credit losses	19,470	21,119	8,986
Goodwill and other intangible assets impairment	1,344	3,051	-
Depreciation and amortization	2,341	2,405	1,880
Discount accretion on debt securities	(156)	(128)	(226)
Stock-based compensation expense	338	390	102
Excess tax expense from stock-based arrangements	(45)	(20)	(5)
Deferred income tax benefit	(1,550)	(2,905)	(928)
Gains on sales of investment securities	(563)	-	(49)
Losses on disposals of premises and equipment	36	-	-
Losses on sales of other real estate owned	1,222	735	185
Gains on interest rate swaps	-	-	(420)
Net changes in:			
Accrued interest receivable	1,127	(256)	(198)
Other assets	1,813	2,516	(6,541)
Accrued interest payable	(291)	(921)	(569)
Other liabilities	(2,265)	(4,429)	5,536
Net cash provided by operating activities	21,924	19,890	15,026
CASH FLOWS FROM INVESTING ACTIVITIES:			
Proceeds from maturities and principal payments of investment securities available for sale	53,343	47,945	53,668
Proceeds from sales of investment securities available for sale	20,825	-	2,048
Purchases of investment securities available for sale	(104,305)	(49,626)	(78,376)
Proceeds from maturities and principal payments of investment securities held to maturity	226	2,195	3,934
Purchases of investment securities held to maturity	-	-	(2,623)
Net change in loans	24,233	264	(38,190)
Purchases of premises and equipment	(1,216)	(1,292)	(1,553)
Proceeds from sales of premises and equipment	4	-	-
Proceeds from sales of other real estate owned	3,807	1,255	122
Purchases of interest rate caps	-	-	(6,475)
Investment in unconsolidated subsidiary	(25)	(25)	-
Net cash (used in) provided by investing activities	(3,108)	716	(67,445)

CASH FLOWS FROM FINANCING ACTIVITIES:			
Net changes in:			
Noninterest-bearing deposits	9,613	1,696	19,908
Interest-bearing deposits	20,790	(13,118)	125,658
Short-term borrowings	1,776	(4,363)	(32,565)
Excess tax expense from stock-based arrangements	45	20	5
Repayment of long-term debt	(477)	(497)	(6,518)
Proceeds from issuance of preferred stock and warrant	-	-	25,000
Redemption of preferred stock	-	-	(23,525)
Repurchase of warrant	(25)	-	-
Proceeds from issuance of common stock	-	-	2
Preferred stock dividends paid	-	-	(1,808)
Common stock dividends paid	(760)	(2,026)	(5,386)
Net cash provided by (used in) financing activities	30,962	(18,288)	100,771

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SHORE BANCSHARES, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

For the Years Ended December 31,

(Dollars in thousands)	2011	2010	2009
NET INCREASE IN CASH AND CASH EQUIVALENTS	49,778	2,318	48,352
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	77,964	75,646	27,294
CASH AND CASH EQUIVALENTS AT END OF YEAR	$127,742	$77,964	$75,646
Supplemental cash flow information:			
Interest paid	$11,379	$13,743	$17,980
Income taxes paid	$2,062	$1,193	$4,975
Transfers from loans to other real estate owned	$10,712	$3,140	$2,731

The notes to consolidated financial statements are an integral part of these statements.

SHORE BANCSHARES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Years Ended December 31, 2011, 2010, and 2009

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements include the accounts of Shore Bancshares, Inc. and its subsidiaries (collectively referred to in these Notes as the "Company"), with all significant intercompany transactions eliminated. The investments in subsidiaries are recorded on the Company's books (Parent only) on the basis of its equity in the net assets of the subsidiaries. The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America ("GAAP"). For purposes of comparability, certain reclassifications have been made to amounts previously reported to conform with the current period presentation.

In 2009, the Financial Accounting Standards Board (the "FASB") established the Accounting Standards Codification ("ASC") as the source of authoritative accounting principles recognized by the FASB to be applied by non-governmental entities in the preparation of financial statements in conformity with generally accepted accounting principles. Rules and interpretive releases of the U.S. Securities and Exchange Commission (the "SEC") under authority of federal securities laws are also sources of authoritative guidance for SEC registrants. All guidance contained in the ASC carries an equal level of authority. All non-grandfathered, non-SEC accounting literature not included in the ASC is superseded and deemed non-authoritative. The switch to the ASC affects the way companies refer to U.S. GAAP in financial statements and accounting policies. Citing particular content in the ASC involves specifying the unique numeric path to the content through the Topic, Subtopic, Section and Paragraph structure.

Nature of Operations

The Company engages in the banking business through CNB, a Maryland commercial bank with trust powers, and The Talbot Bank of Easton, Maryland, a Maryland commercial bank ("Talbot Bank"). Through December 31, 2010, the Company also engaged in the banking business through The Felton Bank, a Delaware commercial bank ("Felton Bank" and, together with CNB and Talbot Bank, the "Banks"), which was merged into CNB on January 1, 2011. The Company's primary source of revenue is interest earned on commercial, real estate and consumer loans made to customers located on the Delmarva Peninsula. The Company engages in the insurance business through two general insurance producer firms, The Avon-Dixon Agency, LLC, a Maryland limited liability company, and Elliott Wilson Insurance, LLC, a Maryland limited liability company; one marine insurance producer firm, Jack Martin & Associates, Inc., a Maryland corporation; three wholesale insurance firms, Tri-State General Insurance Agency, LTD, a Maryland corporation, Tri-State General Insurance Agency of New Jersey, Inc., a New Jersey corporation, and Tri-State General Insurance Agency of Virginia, Inc., a Virginia corporation (collectively, "TSGIA"); and two insurance

premium finance companies, Mubell Finance, LLC, a Maryland limited liability company, and ESFS, Inc., a Maryland corporation (all of the foregoing insurance entities are collectively referred to as the “Insurance Subsidiaries”). The Company engages in the mortgage brokerage business under the name “Wye Mortgage Group” through a minority series investment in an unrelated Delaware limited liability company.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The allowance for credit losses is a material estimate that is particularly susceptible to significant changes in the near term. Management believes that the allowance for credit losses is sufficient to address the probable losses in the current portfolio. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination processes, periodically review the Company’s allowance for credit losses. Such agencies may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

Investment Securities Available for Sale

Investment securities available for sale are stated at estimated fair value based on quoted market prices. They represent those securities which management may sell as part of its asset/liability management strategy or which may be sold in response to changing interest rates, changes in prepayment risk or other similar factors. The cost of securities sold is determined by the specific identification method. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Net unrealized holding gains and losses on these securities are reported as accumulated other comprehensive income, a separate component of stockholders’ equity, net of related income taxes. Declines in the fair value of individual available-for-sale securities below their cost that are other than temporary result in write-downs of the individual securities to their fair value and are reflected in earnings as realized losses. Factors affecting the determination of whether an other-than-temporary impairment has occurred include a downgrade of the security by a rating agency, a significant deterioration in the financial condition of the issuer, or a determination that management has the intent to sell the security or will be required to sell the security before recovery of its amortized cost.

Investment Securities Held to Maturity

Investment securities held to maturity are stated at cost adjusted for amortization of premiums and accretion of discounts. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. The Company intends and has the ability to hold such securities until maturity. Declines in the fair value of individual held-to-maturity securities below their cost that are other than temporary result in write-downs of the individual securities to their fair value. Factors affecting the determination of whether an other-than-temporary impairment has occurred include a downgrade of the security by a rating agency, a significant deterioration in the financial condition of the issuer, or a determination that management has the intent to sell the security or will be required to sell the security before recovery of its amortized cost.

Loans

Loans are stated at their principal amount outstanding net of any deferred fees and costs. Interest income on loans is accrued at the contractual rate based on the principal amount outstanding. Fees charged and costs capitalized for originating loans are being amortized substantially on the interest method over the term of the loan. A loan is placed on nonaccrual when it is specifically determined to be impaired or when principal or interest is delinquent for 90 days or more, unless the loan is well secured and in the process of collection. Any unpaid interest previously accrued on those loans is reversed from income. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on nonaccrual loans are applied as a reduction of the loan principal balance unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

A loans is considered impaired when it is probable that the Company will not collect all principal and interest payments according to the loan’s contractual terms. The impairment of a loan is measured at the present value of expected future cash flows using the loan’s effective interest rate, or at the loan’s observable market price or the fair value of the collateral if the loan is collateral dependent. Generally, the Company measures impairment on such loans by reference to the fair value of the collateral. Income on impaired loans is recognized on a cash basis, and payments are first applied against the principal balance outstanding. The allowance for credit losses includes specific reserves related to impaired loans. Impaired loans do not include groups of smaller balance homogeneous loans such as residential mortgage and consumer installment loans that are evaluated collectively for impairment. Reserves for probable credit losses related to these loans are based on historical loss ratios and are included in the formula portion of the allowance for credit losses.

A loan is considered a troubled debt restructuring if a concession is granted due to a deterioration in the borrower’s financial condition. Troubled debt restructurings may include modifications of original loan terms, receipts of assets in partial or full satisfaction of loans or a combination thereof. The Company does not participate in any specific government or Company sponsored loan modification programs. All restructured loan agreements are contracts negotiated with each of the borrowers.

Allowance for Credit Losses

The allowance for credit losses is maintained at a level believed adequate by management to absorb losses inherent in the loan portfolio as of the balance sheet date and is based on the size and current risk characteristics of the loan portfolio, an assessment of individual problem loans and actual loss experience, current economic events in specific industries and geographical areas, including unemployment levels, and other pertinent factors, including regulatory guidance and general economic conditions and other observable data. Determination of the allowance is inherently subjective as it requires significant estimates, including the amounts and timing of expected future cash flows or collateral value of impaired loans, estimated losses on pools of homogeneous loans that are based on historical loss experience, and consideration of current economic trends, all of which may be susceptible to significant change. Loans, or portions thereof, that are considered uncollectible are charged off against the allowance, while recoveries of amounts previously charged off are credited to the allowance. A provision for credit losses is charged to operations based on management's periodic evaluation of the factors previously mentioned, as well as other pertinent factors. Evaluations are conducted at least quarterly and more often if deemed necessary.

The allowance for credit losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on two basic principles of accounting: (i) ASC Topic 450, "Contingencies", which requires that losses be accrued when they are probable of occurring and estimable; and (ii) ASC Topic 310, "Receivables," which requires that losses be accrued based on the differences between the loan balance and the value of collateral, present value of future cash flows or values that are observable in the secondary market. Management uses many factors, including economic conditions and trends, the value and adequacy of collateral, the volume and mix of the loan portfolio, and our internal loan processes in determining the inherent loss that may be present in our loan portfolio. Actual losses could differ significantly from management's estimates. In addition, GAAP itself may change from one previously acceptable method to another. Although the economics of transactions would be the same, the timing of events that would impact the transactions could change.

The allowance for credit losses is comprised of three parts: the specific allowance, the formula allowance and the nonspecific allowance. The specific allowance is established against impaired loans until charge offs are made. The formula allowance, described below, is determined based on management's assessment of industry trends and economic factors in the markets in which we operate. The determination of the formula allowance involves a higher risk of uncertainty and considers current risk factors that may not have yet manifested themselves in our historical loss factors. The nonspecific allowance captures losses that have impacted the portfolio but have yet to be recognized in either the specific or formula allowance.

The formula allowance is used to estimate the loss on internally risk-rated loans, exclusive of those identified as impaired. Loans that are identified as special mention, substandard and doubtful are adversely rated. A special mention loan has potential weaknesses that could result in a future loss to the Company if the weaknesses are realized. A substandard loan has certain deficiencies that could result in a future loss to the Company if these deficiencies are not corrected. A doubtful loan has enough risk that there is a high probability that the Company will sustain a loss. These loans are assigned higher allowance factors than favorably rated loans due to management's concerns regarding collectability or management's knowledge of particular elements regarding the borrower. Loans that are favorably rated are grouped by type (commercial real estate and construction, residential real estate, commercial or consumer). Each loan type is assigned an allowance factor based on management's estimate of the risk, complexity and size of individual loans within a particular category.

Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are calculated using the straight-line method over the estimated useful lives of the assets. Useful lives range from three to 10 years for furniture, fixtures and equipment; three to five years for computer hardware and data handling equipment; and 10 to 40 years for buildings and building improvements. Land improvements are amortized over a period of 15 years and leasehold improvements are amortized over the term of the respective lease. Sale-leaseback transactions are considered normal leasebacks and any realized gains are deferred and amortized to other income on a straight-line basis over the initial lease term. Maintenance and repairs are charged to expense as incurred, while improvements which extend the useful life of an asset are capitalized and depreciated over the estimated remaining life of the asset.

Long-lived assets are evaluated periodically for impairment when events or changes in circumstances indicate the carrying amount may not be recoverable. Impairment exists when the expected undiscounted future cash flows of a long-lived asset are less than its carrying value. In that event, the Company recognizes a loss for the difference between the carrying amount and the estimated fair value of the asset.

Goodwill and Other Intangible Assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Other intangible assets represent purchased assets that also lack physical substance but can be distinguished from goodwill

because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset or liability. Goodwill and other intangible assets with indefinite lives are tested at least annually for impairment, usually during the third quarter, or on an interim basis if circumstances dictate. Intangible assets that have finite lives are amortized over their estimated useful lives and also are subject to impairment testing. The Company's other intangible assets that have finite lives are amortized on a straight-line basis over varying periods not exceeding 21 years.

Impairment testing requires that the fair value of each of the Company's reporting units be compared to the carrying amount of its net assets, including goodwill. The Company's reporting units were identified based on an analysis of each of its individual operating segments. If the fair value of a reporting unit is less than book value, an expense may be required to write down the related goodwill or purchased intangibles to record an impairment loss.

As a result of the 2011 annual assessment for goodwill and other intangible assets impairment, it was determined that goodwill and other intangible assets were impaired primarily in the Company's retail insurance business. The Company recorded goodwill impairment charges of $1.2 million and other intangible assets impairment charges of $120 thousand. In 2010, the annual assessment determined that goodwill was impaired at one of the Banks and goodwill and other intangible assets were impaired in the Company's wholesale insurance business. The Company recorded goodwill impairment charges of $1.5 million at that Bank and goodwill impairment charges of $1.5 million and other intangible assets impairment charges of $51 thousand at the wholesale insurance business.

Other Real Estate Owned

Other real estate owned represents assets acquired in satisfaction of loans either by foreclosure or deeds taken in lieu of foreclosure. Properties acquired are recorded at the lower of cost or fair value less estimated selling costs at the time of acquisition with any deficiency charged to the allowance for credit losses. Thereafter, costs incurred to operate or carry the properties as well as reductions in value as determined by periodic appraisals are charged to operating expense. Gains and losses resulting from the final disposition of the properties are included in noninterest income.

Short-Term Borrowings

Short-term borrowings are comprised primarily of repurchase agreements. The repurchase agreements are securities sold to the Company's customers, at the customers' request, under a continuing "roll-over" contract that matures in one business day. The underlying securities sold are U.S. Government agency securities, which are segregated from the Company's other investment securities by its safekeeping agents.

Income Taxes

Shore Bancshares, Inc. and its subsidiaries file a consolidated federal income tax return. The Company accounts for income taxes using the liability method in accordance with required accounting guidance. Under this method, deferred tax assets and liabilities are determined by applying the applicable federal and state income tax rates to cumulative temporary differences. These temporary differences represent differences between financial statement carrying amounts and the corresponding tax bases of certain assets and liabilities. Deferred taxes result from such temporary differences.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date. The Company recognizes accrued interest and penalties as a component of tax expense. The Company does not have any uncertain tax positions and did not recognize any adjustments for unrecognized tax benefits. The Company remains subject to examination for income tax returns ending after December 31, 2007.

Basic and Diluted Earnings Per Common Share

Basic earnings (loss) per share is calculated by dividing net income (loss) available to common stockholders by the weighted-average number of common shares outstanding and does not include the effect of any potentially dilutive common stock equivalents. Diluted earnings (loss) per share is calculated by dividing net income (loss) by the weighted-average number of shares outstanding, adjusted for the effect of any potentially dilutive common stock equivalents. There is no dilutive effect on the loss per share during loss periods. See Note 16 for further information.

Transfers of Financial Assets

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (i) the assets have been isolated from the Company, (ii) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (iii) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Statement of Cash Flows

Cash and due from banks, interest-bearing deposits with other banks and federal funds sold are considered “cash and cash equivalents” for financial reporting purposes.

Stock-Based Compensation

Accounting guidance for stock-based compensation requires that expense relating to such transactions be recognized as compensation cost in the income statement. Stock-based compensation expense is recognized ratably over the requisite service period for all awards and is based on the grant date fair value. See Note 14 for a further discussion.

Derivative Instruments and Hedging Activities

Under accounting guidance for derivative instruments and hedging activities, all derivatives are recorded as other assets or other liabilities on the balance sheet at their respective fair values. When the purpose of a derivative is to hedge the variability of a floating rate asset or liability, the derivative is considered a “cash flow” hedge. To account for the effective portion of a cash flow hedge, unrealized gains and losses due to changes in the fair value of the derivative designated as a cash flow hedge are recorded in other comprehensive income. Ineffectiveness resulting from differences between the cash flows of the hedged item and changes in fair value of the derivative is recognized as other noninterest income. The net interest settlement on a derivative designated as a cash flow hedge is treated as an adjustment of the interest income or interest expense of the hedged asset or liability.

Fair Value

The Company measures certain financial assets and liabilities at fair value. Significant financial instruments measured at fair value on a recurring basis are investment securities and interest rate caps. Impaired loans and other real estate and other assets owned are significant financial instruments measured at fair value on a nonrecurring basis. See Note 20 for a further discussion of fair value.

Advertising Costs

Advertising costs are generally expensed as incurred. The Company incurred advertising costs of approximately $296 thousand, $347 thousand and $383 thousand for the years ended December 31, 2011, 2010 and 2009, respectively.

New Accounting Pronouncements

Accounting Standards Update ("ASU") No. 2010-28, "Intangibles - Goodwill and Other (Topic 350) - When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts." ASU 2010-28 modifies Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more likely than not that a goodwill impairment exists, an entity should consider whether there are any adverse qualitative factors indicating that an impairment may exist such as if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. ASU 2010-28 became effective for the Company on January 1, 2011 and did not have a significant impact on the Company's financial statements.

ASU No. 2011-02, "Receivables (Topic 310) - A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring." ASU 2011-02 clarifies which loan modifications constitute troubled debt restructurings and is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a troubled debt restructuring, both for purposes of recording an impairment loss and for disclosure of troubled debt restructurings. In evaluating whether a restructuring constitutes a troubled debt restructuring, a creditor must separately conclude, under the guidance clarified by ASU 2011-02, that both of the following exist: (i) the restructuring constitutes a concession; and (ii) the debtor is experiencing financial difficulties. ASU 2011-02 became effective for the Company on July 1, 2011, and applies retrospectively to restructurings occurring on or after January 1, 2011. See Note 4 for further information.

ASU No. 2011-03, "*Reconsideration of Effective Control for Repurchase Agreements.*" ASU No. 2011-03 affects all entities that enter into agreements to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity. The amendments in ASU No. 2011-03 remove from the assessment of effective control the criterion relating to the transferor's ability to repurchase or redeem financial assets on substantially the agreed terms, even in the event of default by the transferee. ASU No. 2011-03 also eliminates the requirement to demonstrate that the transferor possesses adequate collateral to fund substantially all the cost of purchasing replacement financial assets. The guidance is effective for the Company on January 1, 2012 and is not expected to have a significant impact on the Company's financial statements.

ASU No. 2011-04, *"Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs."* ASU No. 2011-04 results in a consistent definition of fair value and common requirements for measurement of and disclosure about fair value between U.S. GAAP and International Financial Reporting Standards ("IFRS"). As a result of ASU No. 2011-04, the following changes were made to U.S. GAAP. First, the concepts of highest and best use and valuation premise are relevant only when measuring the fair value of nonfinancial assets (that is, they do not apply to financial assets or any liabilities). Second, whereas U.S. GAAP currently prohibits application of a blockage factor in valuing financial instruments with quoted prices in active markets, ASU No. 2011-04 extends that prohibition to all fair value measurements. Third, an exception is provided to the basic fair value measurement principles for an entity that holds a group of financial assets and financial liabilities with offsetting positions in market

risks or counterparty credit risk that are managed on the basis of the entity's net exposure to either of those risks. This exception allows the entity, if certain criteria are met, to measure the fair value of the net asset or liability position in a manner consistent with how market participants would price the net risk position. Fourth, the fair value measurement of instruments classified within an entity's stockholders' equity has been aligned with the guidance for liabilities. Fifth, disclosure requirements have been enhanced for recurring Level 3 fair value measurements to disclose quantitative information about unobservable inputs and assumptions used, to describe the valuation processes used by the entity, and to describe the sensitivity of fair value measurements to changes in unobservable inputs and interrelationships between those inputs. In addition, entities must report the level in the fair value hierarchy of items that are not measured at fair value in the statement of condition but whose fair value must be disclosed. The provisions of ASU No. 2011-04 are effective for the Company's interim reporting period beginning on or after December 15, 2011. The adoption of ASU No. 2011-04 is not expected to have a material impact on the Company's financial statements.

ASU 2011-08, "Intangibles - Goodwill and Other (Topic 350) - Testing Goodwill for Impairment." ASU 2011-08 amends Topic 350, "Intangibles – Goodwill and Other," to give entities the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. However, if an entity concludes otherwise, then it is required to perform the first step of the two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. ASU 2011-08 is effective for annual and interim impairment tests beginning after December 15, 2011, and is not expected to have a significant impact on the Company's financial statements.

NOTE 2. CASH AND DUE FROM BANKS

The Board of Governors of the Federal Reserve System (the "FRB") requires banks to maintain certain minimum cash balances consisting of vault cash and deposits in the appropriate Federal Reserve Bank or in other commercial banks. Such balances for the Banks averaged approximately $2.1 million and $1.9 million during 2011 and 2010, respectively.

NOTE 3. INVESTMENT SECURITIES

The following table provides information on the amortized cost and estimated fair values of investment securities.

(Dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Available-for-sale securities:				
December 31, 2011:				
Obligations of U.S. Government agencies and corporations	$41,360	$ 803	$ 15	$42,148
Mortgage-backed securities	85,545	1,587	99	87,033
Equity securities	577	22	-	599
Total	$127,482	$ 2,412	$ 114	$129,780
December 31, 2010:				
Obligations of U.S. Government agencies and corporations	$58,052	$ 921	$ 69	$58,904
Mortgage-backed securities	38,817	933	173	39,577
Equity securities	566	8	-	574
Total	$97,435	$ 1,862	$ 242	$99,055
Held-to-maturity securities:				
December 31, 2011:				
Obligations of states and political subdivisions	$6,480	$ 252	$ -	$6,732
December 31, 2010:				
Obligations of states and political subdivisions	$6,727	$ 143	$ 19	$6,851

The following table provides information about gross unrealized losses and fair value by length of time that the individual available-for-sale securities have been in a continuous unrealized loss position at December 31, 2011.

(Dollars in thousands)	Less than 12 Months		More than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Available-for-sale securities:						
U.S. Gov't agencies and corporations	$13,114	$ 15	$-	$ -	$13,114	$ 15
Mortgage-backed securities	16,085	67	3,856	32	19,941	99
Total	$29,199	$ 82	$3,856	$ 32	$33,055	$ 114

The available-for-sale securities have a fair value of approximately $129.8 million, of which approximately $33.1 million have unrealized losses when compared to their amortized cost. The securities with the unrealized losses in the available-for-sale portfolio all have modest duration risk, low credit risk, and minimal losses (approximately 0.09%) when compared to total amortized cost. The unrealized losses on debt securities that exist are the result of market changes in interest rates since the original purchase. Because the Company does not intend to sell these debt securities and it is not more likely than not that the Company will be required to sell these securities before recovery of their amortized cost bases, which may be at maturity, the Company considers the unrealized losses in the available-for-sale portfolio to be temporary. There were no unrealized losses in the held-to-maturity securities portfolio at December 31, 2011.

The following table provides information on the amortized cost and estimated fair values of investment securities by maturity date at December 31, 2011.

	Available for sale		Held to maturity	
(Dollars in thousands)	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Due in one year or less	$ 7,004	$ 7,123	$ 2,583	$ 2,626
Due after one year through five years	21,722	21,773	1,590	1,648
Due after five years through ten years	5,297	5,401	1,297	1,373
Due after ten years	92,882	94,884	1,010	1,085
	126,905	129,181	6,480	6,732
Equity securities	577	599	-	-
Total	$ 127,482	$ 129,780	$ 6,480	$ 6,732

The maturity dates for debt securities are determined using contractual maturity dates.

The following table sets forth the amortized cost and estimated fair values of securities which have been pledged as collateral for obligations to federal, state and local government agencies, and other purposes as required or permitted by law, or sold under agreements to repurchase. All pledged securities are in the available-for-sale investment portfolio.

	December 31, 2011		December 31, 2010	
(Dollars in thousands)	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Pledged available-for-sale securities	$ 77,762	$ 79,358	$ 63,097	$ 64,651

There were no obligations of states or political subdivisions with carrying values, as to any issuer, exceeding 10% of stockholders' equity at December 31, 2011 or 2010.

Proceeds from sales of investment securities were $20.8 million, $0, and $2.0 million for the years ended December 31, 2011, 2010, and 2009, respectively. Gross gains from sales of investment securities were $595 thousand, $0 and $49 thousand for the years ended December 31, 2011, 2010, and 2009, respectively. Gross losses were $32 thousand for 2011. There were no gross losses for 2010 or 2009.

NOTE 4. LOANS AND ALLOWANCE FOR CREDIT LOSSES

The Company makes residential mortgage, commercial and consumer loans to customers primarily in the Maryland counties of Talbot, Queen Anne’s, Kent, Caroline and Dorchester and in Kent County, Delaware. The following table provides information about the principal classes of the loan portfolio at December 31, 2011 and 2010.

(Dollars in thousands)	2011	2010
Construction	$119,883	$143,952
Residential real estate	321,604	333,738
Commercial real estate	315,439	318,726
Commercial	69,485	82,787
Consumer	14,639	16,201
Total loans	841,050	895,404
Allowance for credit losses	(14,288)	(14,227)
Total loans, net	$826,762	$881,177

Loans include deferred costs net of deferred fees of $188 thousand at year-end 2011 and $38 thousand at year-end 2010.

In the normal course of banking business, loans are made to officers and directors and their affiliated interests. These loans are made on substantially the same terms and conditions as those prevailing at the time for comparable transactions with persons who are not related to the Company and are not considered to involve more than the normal risk of collectibility. As of December 31, 2011, and 2010, such loans outstanding, both direct and indirect (including guarantees), to directors, their associates and policy-making officers, totaled approximately $22.4 million and $20.0 million, respectively. During 2011 and 2010, loan additions were approximately $4.4 million and $2.1 million, respectively, and loan repayments were approximately $2.0 million and $1.3 million, respectively.

A loan is considered impaired if it is probable that the Company will not collect all principal and interest payments according to the loan's contractual terms. An impaired loan may show deficiencies in the borrower's overall financial condition, payment history, support available from financial guarantors and/or the fair market value of collateral. The impairment of a loan is measured at the present value of expected future cash flows using the loan's effective interest rate, or at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. Generally, the Company measures impairment on such loans by reference to the fair value of the collateral. Income on impaired loans is recognized on a cash basis, and payments are first applied against the principal balance outstanding (i.e., placing impaired loans on nonaccrual status). Impaired loans do not include groups of smaller balance homogenous loans such as residential mortgage and consumer installment loans that are evaluated collectively for impairment. Reserves for probable credit losses related to these loans are based on historical loss ratios and are included in the formula portion of the allowance for credit losses.

Loans are evaluated on a case-by-case basis for impairment. Once the amount of impairment has been determined, the uncollectible portion is charged off. In some cases, a specific allocation within the allowance for credit losses is made until such time as a charge off is made. Impaired nonaccrual loans were $51.4 million and $36.2 million at the end of 2011 and 2010, respectively. At December 31, 2011, impaired nonaccrual loans had been reduced by partial charge-offs totaling $13.5 million, or 20.8%, of the aggregate unpaid principal balance. In addition, $1.5 million in specific reserves were established against $4.7 million of impaired nonaccrual loans. At December 31, 2010, impaired nonaccrual loans had been reduced by partial charge-offs totaling $8.3 million, or 18.6%, of the aggregate unpaid principal balance. In addition, $203 thousand in specific reserves were established against $837 thousand of impaired nonaccrual loans.

A loan is considered a troubled debt restructuring if a concession is granted due to a deterioration in a borrower's financial condition. At both December 31, 2011 and 2010, the Company had impaired accruing troubled debt restructurings of $25.2 million.

Gross interest income of $2.6 million, $2.1 million and $859 thousand would have been recorded in 2011, 2010 and 2009, respectively, if impaired loans had been current and performing in accordance with their original terms. There was no interest recorded on such loans during 2011 or 2010. There was $4 thousand in interest recorded during 2009.

The following tables provide information on impaired loans by loan class as of December 31, 2011 and 2010.

(Dollars in thousands)	Unpaid principal balance	Recorded investment with no allowance	Recorded investment with an allowance	Related allowance	Average recorded investment
December 31, 2011					
Impaired nonaccrual loans:					

Construction	$ 22,883	$ 14,005	$ 1,550	$ 170	$ 16,555
Residential real estate	22,431	16,925	3,181	1,296	15,430
Commercial real estate	17,372	14,012	-	-	14,624
Commercial	2,119	1,669	-	-	2,539
Consumer	30	28	-	-	32
Total	64,835	46,639	4,731	1,466	49,180
Impaired accruing restructured loans:					
Construction	11,781	11,781	-	-	10,663
Residential real estate	3,792	3,792	-	-	6,093
Commercial real estate	9,566	9,566	-	-	7,960
Commercial	69	69	-	-	111
Consumer	-	-	-	-	-
Total	25,208	25,208	-	-	24,827
Total impaired loans:					
Construction	34,664	25,786	1,550	170	27,218
Residential real estate	26,223	20,717	3,181	1,296	21,523
Commercial real estate	26,938	23,578	-	-	22,584
Commercial	2,188	1,738	-	-	2,650
Consumer	30	28	-	-	32
Total	$ 90,043	$ 71,847	$ 4,731	$ 1,466	$ 74,007

(Dollars in thousands)	Unpaid principal balance	Recorded investment with no allowance	Recorded investment with an allowance	Related allowance	Average recorded investment
December 31, 2010					
Impaired nonaccrual loans:					
Construction	$ 22,643	$ 17,261	$ -	$ -	$ 19,380
Residential real estate	11,983	9,132	837	203	8,788
Commercial real estate	5,558	5,133	-	-	3,827
Commercial	4,305	3,845	-	-	3,191
Consumer	30	30	-	-	56
Total	44,519	35,401	837	203	35,242
Impaired accruing restructured loans:					
Construction	10,914	10,914	-	-	3,110
Residential real estate	5,561	5,561	-	-	4,658
Commercial real estate	8,147	8,147	-	-	2,129
Commercial	529	529	-	-	171
Consumer	-	-	-	-	-
Total	25,151	25,151	-	-	10,068
Total impaired loans:					
Construction	33,557	28,175	-	-	22,490
Residential real estate	17,544	14,693	837	203	13,446
Commercial real estate	13,705	13,280	-	-	5,956
Commercial	4,834	4,374	-	-	3,362
Consumer	30	30	-	-	56
Total	$ 69,670	$ 60,552	$ 837	$ 203	$ 45,310

The following tables provide information on troubled debt restructurings by loan class as of December 30, 2011 and 2010. The amounts include nonaccrual troubled debt restructurings.

(Dollars in thousands)	Number of contracts	Premodification outstanding recorded investment	Postmodification outstanding recorded investment
Troubled debt restructurings:			
December 31, 2011			
Construction	9	$ 12,981	$ 12,539
Residential real estate	20	11,471	10,359
Commercial real estate	20	15,874	14,175
Commercial	1	69	69
Consumer	-	-	-
Total	50	$ 40,395	$ 37,142

December 31, 2010			
Construction	5	$ 11,075	$ 10,926
Residential real estate	31	7,986	7,388
Commercial real estate	16	9,424	9,417
Commercial	3	529	529
Consumer	-	-	-
Total	55	$ 29,014	$ 28,260

(Dollars in thousands)	Number of contracts	Recorded investment
Troubled debt restructurings that subsequently defaulted:		
December 31, 2011		
Construction	3	$ 758
Residential real estate	10	7,353
Commercial real estate	5	6,751
Commercial	-	-
Consumer	-	-
Total	18	$ 14,862
December 31, 2010		
Construction	1	$ 12
Residential real estate	13	2,752
Commercial real estate	6	4,103
Commercial	-	-
Consumer	-	-
Total	20	$ 6,867

Management uses risk ratings as part of its monitoring of the credit quality in the Company's loan portfolio. Loans that are identified as special mention, substandard and doubtful are adversely rated and are assigned higher risk ratings than favorably rated loans.

The following tables provide information on loan risk ratings as of December 31, 2011 and 2010.

(Dollars in thousands)	Pass/Performing	Special mention	Substandard	Doubtful	Nonaccrual	Total
December 31, 2011						
Construction	$ 50,403	$ 30,373	$ 23,552	$ -	$ 15,555	$ 119,883
Residential real estate	261,910	13,467	25,676	445	20,106	321,604
Commercial real estate	257,247	16,001	28,179	-	14,012	315,439
Commercial	59,178	3,813	4,748	77	1,669	69,485
Consumer	14,520	32	59	-	28	14,639
Total	$ 643,258	$ 63,686	$ 82,214	$ 522	$ 51,370	$ 841,050

(Dollars in thousands)	Pass/Performing	Special mention	Substandard	Doubtful	Nonaccrual	Total
December 31, 2010						
Construction	$ 83,344	$ 23,090	$ 20,257	$ -	$ 17,261	$ 143,952
Residential real estate	283,895	23,847	13,752	2,275	9,969	333,738
Commercial real estate	260,040	17,821	35,732	-	5,133	318,726
Commercial	73,502	2,249	3,088	103	3,845	82,787

Consumer	16,043	-	128	-	30	16,201
Total	$ 716,824	$ 67,007	$ 72,957	$ 2,378	$ 36,238	$ 895,404

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The following tables provide information on the aging of the loan portfolio as of December 31, 2011 and 2010.

(Dollars in thousands)	Accruing Current	30-59 days past due	60-89 days past due	90 days or more past due	Total past due	Non-accrual	Total
December 31, 2011							
Construction	$102,441	$ 1,246	$ 316	$ 325	$ 1,887	$15,555	$119,883
Residential real estate	289,459	4,417	5,291	2,331	12,039	20,106	321,604
Commercial real estate	289,760						