

STERLING BANCORP
Form 10-Q
August 09, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 1-5273-1

Sterling Bancorp

(Exact name of registrant as specified in its charter)

New York

13-2565216

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification)

650 Fifth Avenue, New York, N.Y.

10019-6108

(Address of principal executive offices)

(Zip Code)

212-757-3300

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Edgar Filing: STERLING BANCORP - Form 10-Q

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of July 31, 2006 there were 18,712,072 shares of common stock,
\$1.00 par value, outstanding.

STERLING BANCORP

	<u>Page</u>
PART I FINANCIAL INFORMATION	
Item 1.	Financial Statements
	<u>Consolidated Financial Statements (Unaudited)</u> 3
	<u>Notes to Consolidated Financial Statements</u> 8
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>
	<u>Overview</u> 14
	<u>Income Statement Analysis</u> 15
	<u>Balance Sheet Analysis</u> 20
	<u>Capital</u> 24
	<u>Cautionary Statement Regarding Forward-Looking Statements</u> 24
	<u>Average Balance Sheets</u> 26
	<u>Rate/Volume Analysis</u> 28
	<u>Regulatory Capital and Ratios</u> 30
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>
	<u>Asset/Liability Management</u> 31
	<u>Interest Rate Sensitivity</u> 36
<u>Item 4.</u>	<u>Controls and Procedures</u> 37
<u>PART II OTHER INFORMATION</u>	
<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u> 38
<u>Item 4.</u>	<u>Submission of matters to a vote of security holders</u> 39
<u>Item 6.</u>	<u>Exhibits</u> 40
<u>SIGNATURES</u>	41
<u>EXHIBIT INDEX</u>	
<u>Exhibit 11</u>	<u>Statement Re: Computation of Per Share Earnings</u> 43
<u>Exhibit 31.1</u>	<u>Certification of the CEO pursuant to Exchange Act Rule 13a-14(a)</u> 44
<u>Exhibit 31.2</u>	<u>Certification of the CFO pursuant to Exchange Act Rule 13a-14(a)</u> 45
<u>Exhibit 32.1</u>	<u>Certification of the CEO required by Section 1350 of Chapter 63 of Title 18 of the U.S. Code</u> 46
<u>Exhibit 32.2</u>	<u>Certification of the CFO required by Section 1350 of Chapter 63 of Title 18 of the U.S. Code</u> 47

STERLING BANCORP AND SUBSIDIARIES
Consolidated Balance Sheets
(Unaudited)

	June 30, 2006	December 31, 2005
ASSETS		
Cash and due from banks	\$ 83,340,064	\$ 69,148,683
Interest-bearing deposits with other banks	1,155,614	1,212,227
Securities available for sale (at estimated fair value; pledged: \$116,248,999 in 2006 and \$111,233,053 in 2005)	161,001,519	201,259,112
Securities held to maturity (pledged: \$319,056,478 in 2006 and \$301,246,338 in 2005) (estimated fair value: \$454,700,045 in 2006 and \$504,514,084 in 2005)	473,568,235	514,039,476
Total investment securities	634,569,754	715,298,588
Loans held for sale	29,632,251	40,977,538
Loans held in portfolio, net of unearned discounts	1,142,967,782	1,128,799,286
Less allowance for loan losses	17,901,479	16,517,330
Loans, net	1,125,066,303	1,112,281,956
Customers liability under acceptances	136,234	589,667
Goodwill	22,962,416	21,158,440
Premises and equipment, net	11,081,561	10,903,870
Other real estate	1,464,821	859,541
Accrued interest receivable	5,068,916	6,116,107
Bank owned life insurance	27,452,940	26,964,575
Other assets	53,002,808	50,531,294
	\$ 1,994,933,682	\$ 2,056,042,486
LIABILITIES AND SHAREHOLDERS EQUITY		
Deposits		
Demand deposits	\$ 495,256,813	\$ 510,883,966
Savings, NOW and money market deposits	436,929,418	436,173,517
Time deposits	483,256,309	501,268,657
Total deposits	1,415,442,540	1,448,326,140
Securities sold under agreements to repurchase - customers	57,932,072	61,067,073
Securities sold under agreements to repurchase - dealers	110,346,000	88,729,000
Federal funds purchased	20,000,000	55,000,000
Commercial paper	43,717,120	38,191,016
Short-term borrowings - FHLB	56,000,000	35,000,000
Short-term borrowings - other	1,448,813	3,851,246
Long-term borrowings - FHLB	30,000,000	60,000,000
Long-term borrowings - subordinated debentures	25,774,000	25,774,000

Edgar Filing: STERLING BANCORP - Form 10-Q

Total borrowings	345,218,005	367,612,335
Acceptances outstanding	136,234	589,667
Accrued expenses and other liabilities	87,021,847	91,926,784
Total liabilities	1,847,818,626	1,908,454,926
Shareholders' equity		
Common stock, \$1 par value. Authorized 50,000,000 shares; issued 21,177,084 and 21,066,916 shares, respectively	21,177,084	21,066,916
Capital surplus	167,926,809	166,313,566
Retained earnings	24,920,907	20,739,352
Accumulated other comprehensive loss, net of tax	(7,205,449)	(5,229,620)
	206,819,351	202,890,214
Less		
Common shares in treasury at cost, 2,465,012 and 2,231,442 shares, respectively	59,704,295	55,280,647
Unearned compensation		22,007
Total shareholders' equity	147,115,056	147,587,560
	\$ 1,994,933,682	\$ 2,056,042,486

See Notes to Consolidated Financial Statements.

STERLING BANCORP AND SUBSIDIARIES
Consolidated Statements of Income
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
INTEREST INCOME				
Loans	\$ 24,408,636	\$ 19,477,434	\$ 46,433,878	\$ 37,853,849
Investment securities				
Available for sale	1,978,003	2,467,142	4,179,789	4,968,786
Held to maturity	5,551,640	5,732,568	11,295,114	10,942,791
Federal funds sold	34,886	112,635	74,871	222,496
Deposits with other banks	20,563	15,918	50,644	22,101
Total interest income	31,993,728	27,805,697	62,034,296	54,010,023
INTEREST EXPENSE				
Deposits				
Savings, NOW and money market	1,672,459	766,102	3,455,379	1,395,359
Time	4,714,822	3,319,975	9,175,673	6,142,313
Securities sold under agreements to repurchase				
- customers	767,373	416,717	1,462,221	753,752
- dealers	1,344,153	420,308	2,328,141	668,920
Federal funds purchased	251,081	157,251	386,221	178,033
Commercial paper	537,923	222,421	942,524	382,487
Short-term borrowings - FHLB	642,197	55,836	835,365	55,836
Short-term borrowings - other	7,369	5,457	17,781	10,460
Long-term borrowings - FHLB	460,501	852,874	1,046,852	1,808,390
Long-term borrowings - subordinated debt	523,437	523,438	1,046,875	1,046,875
Total interest expense	10,921,315	6,740,379	20,697,032	12,442,425
Net interest income	21,072,413	21,065,318	41,337,264	41,567,598
Provision for loan losses	2,477,229	2,005,500	5,042,229	4,654,000
Net interest income after provision for loan losses	18,595,184	19,059,818	36,295,035	36,913,598
NONINTEREST INCOME				
Customer related service charges and fees	6,054,378	3,894,505	9,694,467	7,295,689
Mortgage banking income	2,567,420	4,558,000	4,783,972	8,433,847
Trust fees	137,798	151,245	289,520	323,523
Bank owned life insurance income	268,305	437,350	488,365	687,364
Securities gains/(losses)	14,866		(444,631)	196,680
Other income	57,314	272,454	170,899	372,651
Total noninterest income	9,100,081	9,313,554	14,982,592	17,309,754
NONINTEREST EXPENSES				

Edgar Filing: STERLING BANCORP - Form 10-Q

Salaries	9,677,399	8,198,595	17,983,208	16,355,198
Employee benefits	2,829,116	2,344,658	5,785,723	4,094,863
Total personnel expense	12,506,515	10,543,253	23,768,931	20,450,061
Occupancy and equipment expenses, net	2,503,283	2,179,211	4,819,451	4,258,051
Advertising and marketing	822,700	1,014,070	1,856,898	2,130,393
Professional fees	825,990	1,434,229	2,749,730	2,965,408
Communications	481,245	484,533	912,959	867,814
Other expenses	2,542,553	2,535,370	4,942,139	4,495,367
Total noninterest expenses	19,682,286	18,190,666	39,050,108	35,167,094
Income before income taxes	8,012,979	10,182,706	12,227,519	19,056,258
Provision for income taxes	3,147,494	4,126,553	921,901	7,233,382
Net income	\$ 4,865,485	\$ 6,056,153	\$ 11,305,618	\$ 11,822,876
Average number of common shares outstanding				
Basic	18,754,271	19,249,263	18,769,265	19,207,818
Diluted	19,286,286	19,923,379	19,310,135	19,826,021
Earnings per average common share				
Basic	\$ 0.26	\$ 0.32	\$ 0.60	\$ 0.62
Diluted	0.26	0.31	0.59	0.60
Dividends per common share	0.19	0.18	0.38	0.36

See Notes to Consolidated Financial Statements.

STERLING BANCORP AND SUBSIDIARIES
Consolidated Statements of Comprehensive Income
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
Net Income	\$ 4,865,485	\$ 6,056,153	\$ 11,305,618	\$ 11,822,876
Other comprehensive (loss)/income, net of tax:				
Unrealized holding (losses)/gains arising during the period	(985,184)	1,328,455	(2,219,531)	(907,691)
Reclassification adjustment for (gains)/losses included in net income	(8,148)		243,702	(106,404)
Comprehensive income	<u>\$ 3,872,153</u>	<u>\$ 7,384,608</u>	<u>\$ 9,329,789</u>	<u>\$ 10,808,781</u>

See Notes to Consolidated Financial Statements.

STERLING BANCORP AND SUBSIDIARIES
Consolidated Statements of Changes in Shareholders' Equity
(Unaudited)

	Six Months Ended June 30,	
	2006	2005
Common Stock		
Balance at January 1	\$ 21,066,916	\$ 19,880,521
Common shares issued under stock incentive plan	110,168	175,328
Balance at June 30	\$ 21,177,084	\$ 20,055,849
Capital Surplus		
Balance at January 1	\$ 166,313,566	\$ 145,310,745
Common shares issued under stock incentive plan and related tax benefits	1,613,243	2,936,384
Balance at June 30	\$ 167,926,809	\$ 148,247,129
Retained Earnings		
Balance at January 1	\$ 20,739,352	\$ 28,664,568
Net Income	11,305,618	11,822,876
Cash dividends paid - common shares	(7,124,063)	(6,963,472)
Balance at June 30	\$ 24,920,907	\$ 33,523,972
Accumulated Other Comprehensive Loss		
Balance at January 1	\$ (5,229,620)	\$ (1,921,060)
Unrealized holding losses arising during the period:		
Before tax	(3,837,020)	(1,684,476)
Tax effect	1,617,489	776,785
Net of tax	(2,219,531)	(907,691)
Reclassification adjustment for losses/(gains) included in net income:		
Before tax	444,631	(196,680)
Tax effect	(200,929)	90,276
Net of tax	243,702	(106,404)
Balance at June 30	\$ (7,205,449)	\$ (2,935,155)
Treasury Stock		
Balance at January 1	\$ (55,280,647)	\$ (42,939,969)
Purchase of common shares	(3,809,856)	(547,460)
Surrender of shares issued under stock incentive plan	(613,792)	(444,787)
Balance at June 30	\$ (59,704,295)	\$ (43,932,216)

Edgar Filing: STERLING BANCORP - Form 10-Q

Unearned Compensation		
Balance at January 1	\$ (22,007)	\$ (291,212)
Amortization of unearned compensation	22,007	137,181
Balance at June 30	\$	\$ (154,031)
Total Shareholders' Equity		
Balance at January 1	\$ 147,587,560	\$ 148,703,593
Net changes during the period	(472,504)	6,101,955
Balance at June 30	\$ 147,115,056	\$ 154,805,548

See Notes to Consolidated Financial Statements.

STERLING BANCORP AND SUBSIDIARIES
Consolidated Statements of Cash Flows
(Unaudited)

	Six Months Ended June 30,	
	2006	2005
Operating Activities		
Net Income	\$ 11,305,618	\$ 11,822,876
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Provision for loan losses	5,042,229	4,654,000
Depreciation and amortization of premises and equipment	1,131,812	1,006,556
Securities losses (gains)	444,631	(196,680)
Income from bank owned life insurance	(488,365)	(687,364)
Deferred income tax provision (benefit)	1,282,520	(1,463,038)
Proceeds from sale of loans	312,440,005	317,419,323
Gains on sales of loans, net	(4,783,972)	(8,433,847)
Originations of loans held for sale	(296,310,746)	(308,694,015)
Amortization of unearned compensation	22,007	137,181
Amortization of premiums on securities	318,295	480,003
Accretion of discounts on securities	(262,433)	(296,378)
Decrease (Increase) in accrued interest receivable	1,047,191	(45,152)
Decrease in accrued expenses and other liabilities	(15,824,054)	(14,413,984)
Increase in other assets	(768,454)	(2,750,536)
Other, net	(762,004)	465,604
	13,834,280	(995,451)
Investing Activities		
Purchase of premises and equipment	(776,411)	(1,246,316)
Net decrease in interest-bearing deposits with other banks	56,613	289,609
Net decrease in loans held in portfolio	44,159,720	9,265,460
(Increase) Decrease in other real estate	(605,280)	471,568
Proceeds from prepayments, redemptions or maturities of securities - held to maturity	40,563,283	47,443,324
Purchases of securities - held to maturity	(115,870)	(112,476,006)
Proceeds from sales of securities - available for sale	25,369,800	2,932,250
Proceeds from prepayments, redemptions or maturities of securities - available for sale	21,208,122	41,938,821
Purchases of securities - available for sale	(10,045,571)	(25,706,370)
Cash paid in acquisition	(44,901,402)	
	74,913,004	(37,087,660)
Financing Activities		
Net (decrease) increase in deposits	(42,951,065)	30,786,959
Net (decrease) increase in borrowings	(22,394,330)	15,387,165
Purchase of treasury stock	(3,809,856)	(547,460)
Net proceeds from issuance of common stock including the exercise of stock options	1,723,411	2,121,001
Cash dividends paid on common stock	(7,124,063)	(6,963,472)
	(74,555,903)	40,784,193

Edgar Filing: STERLING BANCORP - Form 10-Q

Net increase in cash and due from banks	14,191,381	2,701,082
Cash and due from banks - beginning of period	69,148,683	48,842,418
Cash and due from banks - end of period	\$ 83,340,064	\$ 51,543,500
Supplemental disclosures:		
Interest paid	\$ 20,833,908	\$ 11,720,360
Income taxes paid	4,216,362	10,501,100
<i>See Notes to Consolidated Financial Statements.</i>		

STERLING BANCORP AND SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

1. The consolidated financial statements include the accounts of Sterling Bancorp (the parent company) and its subsidiaries, principally Sterling National Bank and its subsidiaries (the bank), after elimination of material intercompany transactions. The term the Company refers to Sterling Bancorp and its subsidiaries. The consolidated financial statements as of and for the interim periods ended June 30, 2006 and 2005 are unaudited; however, in the opinion of management, all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of such periods have been made. Certain reclassifications have been made to the 2005 consolidated financial statements to conform to the current presentation. The interim consolidated financial statements should be read in conjunction with the Company's annual report on Form 10-K for the year ended December 31, 2005. The Company effected a 5% stock dividend on December 12, 2005. Fractional shares were cashed-out and payments were made to shareholders in lieu of fractional shares. All capital and share amounts as well as basic and diluted average number of shares outstanding and earnings per average common share information for all prior reporting periods have been restated to reflect the effect of the stock dividend.
2. As of April 3, 2006, Sterling Resource Funding Corp., a subsidiary of the bank, completed the acquisition of the business and certain assets (\$64.1 million) and liabilities (\$21.0 million) of PL Services, L.P., a provider of credit and accounts receivable management services to the staffing industry, in an all cash transaction. A general allowance for loan losses in the amount of \$1.8 million was carried over. Preliminary goodwill recognized in this transaction amounted to \$1.8 million and was assigned to the Corporate Lending segment. This acquisition when considered under relevant disclosure guidance does not require the presentation of separate pro forma financial information.
3. At June 30, 2006, the Company has a stock-based employee compensation plan, which is described more fully in Note 1 and Note 14 to the consolidated financial statements in the Company's annual report on Form 10-K for the year ended December 31, 2005. Prior to January 1, 2006, the Company accounted for this plan under the recognition and measurement principles of Accounting Principles Board (APB) Opinion No. 25, *Accounting for Stock Issued to Employees*, and related Interpretations. No stock-based employee compensation cost was reflected in net income, as all options granted under those plans had an exercise price equal to the market value of the underlying common stock on the date of grant. In accordance with Statement of Financial Accounting Standards (SFAS) No. 148, the following table illustrates the effect on net income and earnings per average common share if the Company had applied the fair value recognition provisions of SFAS No. 123, *Accounting for Stock-Based Compensation*, to the stock-based employee compensation plans.

	Three Months Ended June 30, 2005	Six Months Ended June 30, 2005
Net income available for common shareholders	\$ 6,056,153	\$ 11,822,876
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(61,395)	(122,790)
Pro forma, net income	\$ 5,994,758	\$ 11,700,086
Earnings per average common share:		
Basic- as reported	\$ 0.32	\$ 0.62
Basic- pro forma	0.31	0.61
Diluted- as reported	0.31	0.60
Diluted- pro forma	0.30	0.59

STERLING BANCORP AND SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

As of January 1, 2006, the Company adopted SFAS No. 123R, *Share-Based Payment*, which among other provisions, eliminated the ability to account for stock-based compensation using APB 25 and requires that such transactions be recognized as compensation cost in the income statement for awards expected to be vested based on their fair values on the measurement date, which is generally the date of the grant. On June 30, 2006, 2,000 nonqualified stock options were granted to each nonmanagement member of the Company's Board of Directors; the exercise price was equal to the closing price of the Company's common shares on that date. These options expire five years from the date of grant and become exercisable in four annual installments starting one year from the date of grant, or upon the earlier death or disability of the grantee.

4. The major components of domestic loans held for sale and loans held in portfolio are as follows:

	June 30,	
	2006	2005
Loans held for sale		
Real estate-residential mortgage	\$ 29,632,251	\$ 36,767,212
Loans held in portfolio		
Commercial and industrial	\$ 660,101,277	\$ 547,377,444
Lease financing	245,719,670	190,449,866
Real estate-residential mortgage	137,112,336	140,079,784
Real estate-commercial mortgage	118,890,969	113,965,155
Real estate-construction		2,310,464
Installment	14,213,090	11,463,248
Loans to depository institutions		27,000,000
Loans held in portfolio, gross	1,176,037,342	1,032,645,961
Less unearned discounts	33,069,560	24,451,546
Loans held in portfolio, net of unearned discounts	\$ 1,142,967,782	\$ 1,008,194,415

5. SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*, established standards for the way that public business enterprises report and disclose selected information about operating segments in interim financial statements provided to stockholders.

The Company provides a broad range of financial products and services, including commercial loans, asset-based financing, factoring and accounts receivable management services, trade financing, equipment leasing, corporate and consumer deposit services, commercial and residential mortgage lending and brokerage, trust and estate administration and investment management services. The Company's primary source of earnings is net interest income, which represents the difference between interest earned on interest-earning assets and the interest incurred on interest-bearing liabilities. The Company's 2006 year-to-date average interest-earning assets were 61.8% loans (corporate lending was 68.7% and real estate lending was 27.4% of total loans, respectively) and 38.2% investment securities and money market investments. There are no industry concentrations exceeding 10% of loans, gross, in the corporate lending segment. Approximately 67% of loans are to borrowers located in the metropolitan New York area. In order to comply with the provisions of SFAS No. 131, the Company has determined that it has three reportable operating segments: corporate lending, real estate lending and company-wide treasury.

STERLING BANCORP AND SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

The following tables provide certain information regarding the Company's operating segments for the three- and six-month periods ended June 30, 2006 and 2005:

	<u>Corporate Lending</u>	<u>Real Estate Lending</u>	<u>Company-wide Treasury</u>	<u>Totals</u>
<u>Three Months Ended June 30, 2006</u>				
Net interest income	\$ 11,404,154	\$ 5,414,600	\$ 3,994,866	\$ 20,813,620
Noninterest income	5,561,581	2,621,722	348,091	8,531,394
Depreciation and amortization	178,689	101,271	615	280,575
Segment income before taxes	7,178,584	3,268,018	3,387,009	13,833,611
Segment assets	877,741,192	337,932,342	750,566,462	1,966,239,996
<u>Three Months Ended June 30, 2005</u>				
Net interest income	\$ 9,752,277	\$ 5,358,477	\$ 5,727,296	\$ 20,838,050
Noninterest income	3,159,755	4,675,451	680,231	8,515,437
Depreciation and amortization	97,688	90,610	612	188,910
Segment income before taxes	4,705,504	5,282,423	6,388,429	16,376,356
Segment assets	694,763,164	341,785,149	849,383,287	1,885,931,600
<u>Six Months Ended June 30, 2006</u>				
Net interest income	\$ 21,386,109	\$ 10,839,233	\$ 8,581,267	\$ 40,806,609
Noninterest income	8,810,707	4,937,193	186,442	13,934,342
Depreciation and amortization	285,879	202,002	1,229	489,110
Segment income before taxes	11,929,904	6,191,656	7,681,298	25,802,858
Segment assets	877,741,192	337,932,342	750,566,462	1,966,239,996
<u>Six Months Ended June 30, 2005</u>				
Net interest income	\$ 19,467,643	\$ 10,212,489	\$ 11,446,867	\$ 41,126,999
Noninterest income	6,123,240	8,613,096	1,204,524	15,940,860
Depreciation and amortization	190,497	179,570	1,218	371,285
Segment income before taxes	9,597,139	10,381,926	12,461,846	32,440,911
Segment assets	694,763,164	341,785,149	849,383,287	1,885,931,600

Edgar Filing: STERLING BANCORP - Form 10-Q

STERLING BANCORP AND SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

The following table sets forth reconciliations of net interest income, noninterest income, profits and assets of reportable operating segments to the Company's consolidated totals:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
Net interest income:				
Total for reportable operating segments	\$ 20,813,620	\$ 20,838,050	\$ 40,806,609	\$ 41,126,999
Other ^[1]	258,793	227,268	530,655	440,599
Consolidated net interest income	\$ 21,072,413	\$ 21,065,318	\$ 41,337,264	\$ 41,567,598
Noninterest income:				
Total for reportable operating segments	\$ 8,531,394	\$ 8,515,437	\$ 13,934,342	\$ 15,940,860
Other ^[1]	568,687	798,117	1,048,250	1,368,894
Consolidated noninterest income	\$ 9,100,081	\$ 9,313,554	\$ 14,982,592	\$ 17,309,754
Income before taxes:				
Total for reportable operating segments	\$ 13,833,611	\$ 16,376,356	\$ 25,802,858	\$ 32,440,911
Other ^[1]	(5,820,632)	(6,193,650)	(13,575,339)	(13,384,653)
Consolidated income before income taxes	\$ 8,012,979	\$ 10,182,706	\$ 12,227,519	\$ 19,056,258
Assets:				
Total for reportable operating segments	\$ 1,966,239,996	\$ 1,885,931,600	\$ 1,966,239,996	\$ 1,885,931,600
Other ^[1]	28,693,686	22,879,868	28,693,686	22,879,868
Consolidated assets	\$ 1,994,933,682	\$ 1,908,811,468	\$ 1,994,933,682	\$ 1,908,811,468

[1] Represents operations not considered to be a reportable segment and/or general operating expenses of the Company.

STERLING BANCORP AND SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

6. The following information is provided in connection with the sales and/or calls of available for sale securities:

Three Months Ended June 30,	2006	2005
Proceeds	\$ 831,300	\$
Gross Gains	14,866	
Gross Losses		
Six Months Ended June 30,	2006	2005
Proceeds	\$ 25,369,800	\$ 2,932,250
Gross Gains	14,866	196,680
Gross Losses	459,497	

During the first quarter of 2006, the Company sold lower yielding available for sale securities at a loss to partially fund the acquisition of PL Services, L.P.

7. The following table sets forth components of net periodic benefit cost for the Company's noncontributory defined benefit pension plan and unfunded supplemental retirement plan.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
COMPONENTS OF NET PERIODIC BENEFIT COST				
Service cost	\$ 446,747	\$ 403,843	\$ 914,246	\$ 807,686
Interest cost	583,642	509,493	1,200,542	1,018,986
Expected return on plan assets	(565,806)	(442,549)	(1,108,782)	(885,098)
Amortization of prior service cost	18,115	19,116	37,806	38,232
Recognized actuarial loss	319,270	207,354	656,188	414,708
Net periodic benefit cost	\$ 801,968	\$ 697,257	\$ 1,700,000	\$ 1,394,514

The Company previously disclosed in its financial statements for the year ended December 31, 2005, that it expected to contribute approximately \$1,000,000 to the defined benefit pension plan in 2006. No contribution has been made as of June 30, 2006.

8. In July 2006, the Financial Accounting Standards Board (FASB) issued Financial Accounting Standards Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes*. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with Statement of Financial Accounting Standards (SFAS) No. 109, *Accounting for Income Taxes*. FIN 48 prescribes a recognition threshold and measurement attributable for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and

Edgar Filing: STERLING BANCORP - Form 10-Q

penalties, accounting in interim periods, disclosures and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company is currently analyzing the effects of FIN 48.

STERLING BANCORP AND SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

In March 2006, the FASB issued SFAS No. 156, *Accounting for Servicing of Financial Assets* (SFAS No. 156). This statement amends SFAS No. 140 with respect to the accounting for separately recognized servicing assets and servicing liabilities. SFAS No. 156 requires companies to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract. The statement permits a company to choose either the amortized cost method or fair value measurement method for each class of separately recognized servicing assets or servicing liabilities. This statement is effective as of the beginning of the Company's first fiscal year that begins after September 15, 2006. The Company is still in the process of analyzing the impact of SFAS No. 156 on its financial statements.

In February 2006, the FASB issued SFAS No. 155, *Accounting for Certain Hybrid Financial Instruments*, (SFAS No. 155). SFAS No. 155 amends SFAS No.133, *Accounting for Derivative Instruments and Hedging Activities*, (SFAS No. 133) and SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* (SFAS No. 140). SFAS No. 155 (1) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, (2) clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS No. 133, (3) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, (4) clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives, and (5) amends SFAS No. 140 to eliminate the prohibition on a qualifying special purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. This statement is effective for all financial instruments acquired or issued after the beginning of the Company's first fiscal year that begins after September 15, 2006. The Company is still in the process of analyzing the impact of SFAS No. 155 on its financial statements.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following commentary presents management's discussion and analysis of the financial condition and results of operations of Sterling Bancorp (the "parent company"), a financial holding company under the Gramm-Leach-Bliley Act of 1999, and its subsidiaries, principally Sterling National Bank (the "bank"). Throughout this discussion and analysis, the term the "Company" refers to Sterling Bancorp and its subsidiaries. This discussion and analysis should be read in conjunction with the consolidated financial statements and supplemental data contained elsewhere in this quarterly report and the Company's annual report on Form 10-K for the year ended December 31, 2005. Certain reclassifications have been made to prior years' financial data to conform to current financial statement presentations as well as to reflect the effect of the 5% stock dividend effected on December 12, 2005.

OVERVIEW

The Company provides a broad range of financial products and services, including business and consumer loans, commercial and residential mortgage lending and brokerage, asset-based financing, factoring/accounts receivable management services, deposit services, trade financing, equipment leasing, trust and estate administration, and investment management services. The Company has operations in the metropolitan New York area, New Jersey, Virginia and North Carolina and conducts business throughout the United States. The general state of the U.S. economy and, in particular, economic and market conditions in the metropolitan New York area have a significant impact on loan demand, the ability of borrowers to repay these loans and the value of any collateral securing these loans and may also affect deposit levels. Accordingly, future general economic conditions are a key uncertainty that management expects will materially affect the Company's results of operations.

For the three months ended June 30, 2006, the bank's average earning assets represented approximately 96.4% of the Company's average earning assets. Loans represented 61.8% and investment securities represented 38.0% of the bank's average earning assets for the second quarter of 2006.

For the six months ended June 30, 2006, the bank's average earning assets represented approximately 96.4% of the Company's average earning assets. Loans represented 60.3% and investment securities represented 39.3% of the bank's average earning assets for the six months ended June 30, 2006.

The Company's primary source of earnings is net interest income, and its principal market risk exposure is interest rate risk. The Company is not able to predict market interest rate fluctuations, and its asset-liability management strategy may not prevent interest rate changes from having a material adverse effect on the Company's results of operations and financial condition.

Although management endeavors to minimize the credit risk inherent in the Company's loan portfolio, it must necessarily make various assumptions and judgments about the collectibility of the loan portfolio based on its experience and evaluation of economic conditions. If such assumptions or judgments prove to be incorrect, the current allowance for loan losses may not be sufficient to cover loan losses and additions to the allowance may be necessary, which would have a negative impact on net income.

There is intense competition in all areas in which the Company conducts its business. The Company competes with banks and other financial institutions, including savings and loan associations, savings banks, finance companies and credit unions. Many of these competitors have substantially greater resources and lending limits and provide a wider array of banking services. To a limited extent, the Company also competes with other providers of financial services, such as money market mutual funds, brokerage firms, consumer finance companies and insurance companies. Competition is based on a number of factors, including prices, interest rates, service, availability of products, and geographic location.

The Company regularly evaluates acquisition opportunities and conducts due diligence activities in connection with possible acquisitions. As a result, acquisition discussions, and in some cases negotiations, regularly take place and future acquisitions could occur.

INCOME STATEMENT ANALYSIS

Net interest income, which represents the difference between interest earned on interest-earning assets and interest incurred on interest-bearing liabilities, is the Company's primary source of earnings. Net interest income can be affected by changes in market interest rates as well as the level and composition of assets, liabilities and shareholders' equity. Net interest spread is the difference between the average rate earned, on a tax-equivalent basis, on interest-earning assets and the average rate paid on interest-bearing liabilities. The net yield on interest-earning assets (net interest margin) is calculated by dividing tax-equivalent net interest income by average interest-earnings assets. Generally, the net interest margin will exceed the net interest spread because a portion of interest-earning assets are funded by various noninterest-bearing sources, principally noninterest-bearing deposits and shareholders' equity. The increases (decreases) in the components of interest income and interest expense, expressed in terms of fluctuation in average volume and rate, are provided in the Rate/Volume Analysis shown on pages 28 and 29. Information as to the components of interest income and interest expense and average rates is provided in the Average Balance Sheets shown on pages 26 and 27.

Comparison of the Three Months Ended June 30, 2006 and 2005

The Company reported net income for the three months ended June 30, 2006 of \$4.9 million, representing \$0.26 per share, calculated on a diluted basis, compared to \$6.1 million, or \$0.31 per share calculated on a diluted basis, for the second quarter of 2005. This decrease reflects higher interest and noninterest expenses coupled with a higher provision for loan losses and lower noninterest income which were partially offset by an increase in interest income coupled with a decrease in provision for income taxes.

Net Interest Income

Net interest income, on a tax-equivalent basis, was \$21.3 million for the second quarter of 2006 compared to \$21.2 million for the 2005 period, as the higher rates paid on interest-bearing deposits and borrowings and higher balances for borrowings in the second quarter of 2006 substantially offset the effects of higher earning assets outstanding and higher average yield on loans for that quarter. The net interest margin, on a tax-equivalent basis, was 4.71% for the second quarter of 2006 compared to 4.84% for the 2005 period. The net interest margin was impacted by the flattening of the yield curve, the higher interest rate environment in 2006, the level of noninterest-bearing demand deposits and the effect of higher average loans outstanding. The flattening yield curve and more competitive pricing practices in the Company's markets have caused the costs of deposits and borrowings to increase faster than the yield on earning assets.

Total interest income, on a tax-equivalent basis, aggregated \$32.2 million for the second quarter of 2006, up from \$28.0 million for the 2005 period. The tax-equivalent yield on interest-earning assets was 7.23% for the second quarter of 2006 compared to 6.42% for the 2005 period.

Interest earned on the loan portfolio amounted to \$24.4 million for the second quarter of 2006, up \$4.9 million from a year ago. Average loan balances amounted to \$1,141.4 million, an increase of \$122.2 million from an average of \$1,019.2 million in the prior year period. The increase in average loans (across virtually all segments of the Company's loan portfolio), primarily due to the acquisition of PL Services, L.P. coupled with the Company's other business development activities and the ongoing consolidation of banks in the Company's marketing area, accounted for \$2.5 million of the \$4.9 million increase in interest earned on loans. The increase in the yield on the loan portfolio to 8.83% for the second quarter of 2006 from 7.92% for the 2005 period was primarily attributable to the mix (including the acquisition of PL Services, L.P.) of average outstanding balances among the components of the loan portfolio and the higher interest rate environment in 2006.

Interest earned on the securities portfolio, on a tax-equivalent basis, decreased to \$7.7 million for the second quarter of 2006 from \$8.4 million in the prior year period. Average outstandings decreased to \$661.6 million (36.6% of average earning assets) for the second quarter of 2006 from \$733.8 million (41.4% of average earning assets) in the prior year period. The average life of the securities portfolio was approximately 4.5 years at June 30, 2006 compared to 4.2 years at June 30, 2005.

Edgar Filing: STERLING BANCORP - Form 10-Q

Total interest expense increased by \$4.2 million for the second quarter of 2006 from \$6.7 million for the 2005 period, primarily due to higher rates paid for interest-bearing deposits and for borrowed funds and higher average balances for borrowed funds.

Interest expense on deposits increased to \$6.4 million for the second quarter of 2006 from \$4.1 million for the 2005 period primarily due to an increase in the cost of those funds. Average rate paid on interest-bearing deposits was 2.81% which was 104 basis points higher than the prior year period. The increase in average cost of deposits reflects the higher interest rate environment during 2006.

Interest expense on borrowings increased to \$4.5 million for the second quarter of 2006 from \$2.7 million for the 2005 period due to an increase in the cost of those funds coupled with higher average balances. The average rate paid in borrowings was 4.87% which was 149 basis points higher than the prior year period. The increase in average cost of borrowings reflects the higher interest rate environment during 2006. Average borrowing balances increased to \$373.7 million for the second quarter of 2006 from \$314.4 million on the 2005 period.

Provision for Loan Losses

Based on management's continuing evaluation of the loan portfolio (discussed under *Asset Quality* below), the provision for loan losses for the second quarter of 2006 increased to \$2.5 million from \$2.0 million for the prior year period. Factors affecting the level of provision included the growth in the loan portfolios, changes in general economic conditions and the amount of nonaccrual loans.

Noninterest Income

Noninterest income decreased to \$9.1 million for the second quarter of 2006 from \$9.3 million in the 2005 period, primarily due to lower mortgage banking income, income from bank owned life insurance, and other income. The decrease in mortgage banking income was principally due to the continued yield compression in the secondary market for loans which is impacting the entire industry. Partially offsetting these decreases were higher customer related service charges and fees primarily due to revenues attributable to the acquisition of PL Services, L.P.

Noninterest Expenses

Noninterest expenses increased \$1.5 million for the second quarter of 2006 when compared to the 2005 period. The increase was primarily due to higher salaries, employee benefits and occupancy and equipment expenses, primarily due to investments in the Sterling franchise, including the acquisition of Sterling Resource Funding Corp. Also contributing to higher employee benefits expense were increases in pension costs coupled with higher payroll taxes and life insurance costs, primarily due to timing of recognition. Partially offsetting those increases were lower expenses for advertising and marketing and professional fees.

Provision for Income Taxes

The provision for income taxes decreased by \$1.0 million to \$3.1 million for the second quarter of 2006 from an expense of \$4.1 million for the 2005 period. The decrease was primarily due to the lower level of pre-tax income in the 2006 period.

Comparisons of the Six Months Ended June 30, 2006 and 2005

The Company reported net income for the six months ended June 30, 2006 of \$11.3 million, representing \$0.59 per share, calculated on a diluted basis, compared to \$11.8 million, or \$0.60 per share calculated on a diluted basis, for the first half of 2005. This decrease reflected higher interest and noninterest expenses coupled with a higher provision for loan losses and lower noninterest income which were partially offset by an increase in interest income coupled with a decrease in the provision for income taxes.

Net Interest Income

Net interest income, on a tax-equivalent basis, decreased to \$41.7 million for the first six months of 2006 from \$41.9 million for the 2005 period, due to higher rates paid on interest-bearing deposits and borrowed funds coupled with higher balances for interest-bearing deposits and borrowed funds partially offset by higher average earning assets outstanding coupled with a higher average yield on loans. The net interest margin, on a tax-equivalent basis, was 4.70% for the first six months of 2006 compared to 4.94% for the 2005 period. The net interest margin was impacted by the flattening of the yield curve, the higher interest rate environment in 2006, the level of noninterest-bearing demand deposits and the effect of higher average loans outstanding. The flattening yield curve and more competitive pricing practices in the Company's markets have caused the costs of deposits and borrowings to increase faster than the yield on earning assets.

Total interest income, on a tax-equivalent basis, aggregated \$62.4 million for the first six months of 2006, up from \$54.4 million for the 2005 period. The tax-equivalent yield on interest-earning assets was 7.10% for the first six months of 2006 compared to 6.43% for the 2005 period.

Interest earned on the loan portfolio amounted to \$46.4 million for the first six months of 2006, up \$8.6 million from a year ago. Average loan balances amounted to \$1,115.6 million an increase of \$109.5 million from an average of \$1,006.1 million in the prior year period. The increase in average loans (across virtually all segments of the Company's loan portfolio), primarily due to the acquisition of PL Services, L.P. coupled with the Company's other business development activities and the ongoing consolidation of banks in the Company's marketing area, accounted for \$4.5 million of the \$8.6 million increase in interest earned on loans. The increase in the yield on the loan portfolio to 8.71% for the first six months of 2006 from 7.94% for the 2005 period was primarily attributable to the mix (including the acquisition of PL Services, L.P.) of outstanding balances on average among the components of the loan portfolio and the higher interest rate environment in 2006.

Interest earned on the securities portfolio, on a tax-equivalent basis, decreased to \$15.9 million for the first six months of 2006 from \$16.3 million in the prior year period. Average outstandings increased to \$685.0 million (37.9% of average earning assets for the first six months of 2006) from \$713.3 million (41.0% of average earning assets) in the prior year period. The average life of the securities portfolio was approximately 4.5 years at June 30, 2006 compared to 4.2 years at June 30, 2005.

Edgar Filing: STERLING BANCORP - Form 10-Q

Total interest expense increased to \$20.7 million for the first six months of 2006 from \$12.4 million for the 2005 period, primarily due to higher rates paid for interest-bearing deposits and for borrowed funds and higher average balances.

Interest expense on deposits increased to \$12.6 million for the first six months of 2006 from \$7.5 million for the 2005 period primarily due to an increase in the cost of those funds. Average rate paid on interest-bearing deposits was 2.70% which was 103 basis points higher than the prior year period. The increase in average cost of deposits reflects the higher interest rate environment during 2006. Average interest-bearing deposit balances increased to \$944.0 million for the first six months of 2006 from \$909.8 million in the 2005 period primarily the result of the Company's branching initiatives and other business development activities.

Interest expense on borrowings increased to \$8.1 million for the first six months of 2006 from \$4.9 million for the 2005 period primarily due to the higher interest rate environment during 2006. The average rate paid on borrowed funds was 4.71% which was 144 basis points higher than the prior year period. The increase in average cost of borrowings reflects the high interest rate environment during 2006. Average borrowing balances increased to \$345.4 million for the first six months of 2006 from \$300.5 million in the 2005 period.

Provision for Loan Losses

Based on management's continuing evaluation of the loan portfolio (discussed under "Asset Quality" below), the provision for loan losses for the first half of 2006 increased to \$5.0 million from \$4.7 million for the prior year period. Factors affecting the level of provision included the growth in the loan portfolios, changes in general economic conditions and the amount of nonaccrual loans.

Noninterest Income

Noninterest income decreased to \$15.0 million for the first six months of 2006 from \$17.3 million in the 2005 period, primarily due to lower revenues from mortgage banking activities, bank owned life insurance and other income coupled with higher losses from sales of available for sale securities. The decrease in mortgage banking income was principally due to the continued yield compression in the secondary market for loans which is impacting the entire industry. Partially offsetting these decreases was increased revenues from customer related service charges and fees primarily due to revenues attributable to the acquisition of PL Services, L.P.

Noninterest Expenses

Noninterest expenses increased to \$39.1 million for the first six months of 2006 from \$35.2 million in the 2005 period. Increases in salaries, employee benefits and occupancy and equipment expenses reflected the continued investments in the Sterling franchise, including the acquisition of PL Services, L.P. and the impact of new branches. Also contributing to higher employee benefits expense were increases in pension costs coupled with higher payroll taxes and life insurance costs, primarily due to timing of recognition.

Provision for Income Taxes

The provision for income taxes for the first six months of 2006 decreased by \$6.3 million from the 2005 period. The decrease was primarily due to a \$3.7 million reversal (during the first quarter of 2006) of reserve for state and local taxes,

net of federal tax effect, as a result of the resolution of certain state tax issues, and to the lower level of pre-tax income.

BALANCE SHEET ANALYSIS

Securities

The Company's securities portfolios are comprised principally of mortgage-backed securities of U.S. government corporations and government sponsored enterprises, and obligations of state and political institutions, along with other debt and equity securities. At June 30, 2006, the Company's portfolio of securities totaled \$634.6 million, of which mortgage-backed securities and collateralized mortgage obligations of U.S. government corporations and government sponsored enterprises having an average life of approximately 4.8 years amounted to \$554.8 million. The Company has the intent and ability to hold to maturity securities classified as held to maturity. These securities are carried at cost, adjusted for amortization of premiums and accretion of discounts. The gross unrealized gains and losses on held to maturity securities were \$0.3 million and \$19.3 million, respectively. Securities classified as available for sale may be sold in the future, prior to maturity. These securities are carried at market value. Net aggregate unrealized gains or losses on these securities are included in a valuation allowance account and are shown net of taxes, as a component of shareholders' equity. Given the generally high credit quality of the portfolio, management expects to realize all of its investment upon market recovery or the maturity of such instruments and thus believes that any market value impairment is interest rate related and therefore temporary. Available for sale securities included gross unrealized gains of \$0.2 million and gross unrealized losses of \$7.7 million.

The following table presents information regarding securities available for sale:

June 30, 2006	Gross Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Market Value
Mortgage-backed securities				
CMOs (Federal National Mortgage Association)	\$ 9,006,970	\$	\$ 711,739	\$ 8,295,231
CMOs (Federal Home Loan Mortgage Company)	23,085,253		1,725,685	21,359,568
Federal National Mortgage Association	50,700,504	13,273	2,492,227	48,221,550
Federal Home Loan Mortgage Company	46,885,681	3,997	2,360,880	44,528,798
Government National Mortgage Association	4,766,264	77,637	6,229	4,837,672
Total mortgage-backed securities	134,444,672	94,907	7,296,760	127,242,819
Obligations of state and political institutions	25,662,217	101,052	357,527	25,405,742
Federal Reserve Bank stock	1,130,700			1,130,700
Federal Home Loan Bank stock	5,689,100			5,689,100
Other securities	1,482,467	52,276	1,585	1,533,158
Total	\$ 168,409,156	\$ 248,235	\$ 7,655,872	\$ 161,001,519

The following table presents information regarding securities held to maturity:

June 30, 2006	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Market Value
Mortgage-backed securities				
CMOs (Federal National Mortgage Association)	\$ 13,287,392	\$	\$ 845,291	\$ 12,442,101
CMOs (Federal Home Loan Mortgage Company)	23,983,114		1,611,755	22,371,359
Federal National Mortgage Association	224,896,399	167,004	8,790,506	216,272,897
Federal Home Loan Mortgage Company	153,394,596	58,131	7,257,553	146,195,174
Government National Mortgage Association	12,020,428	157,245	53,632	12,124,041
Total mortgage-backed securities	427,581,929	382,380	18,558,737	409,405,572
Federal Home Loan Bank	24,986,306		261,306	24,725,000
Federal Farm Credit Bank	20,000,000		425,000	19,575,000
Total obligations of U.S. government corporations and agencies	472,568,235	382,380	19,245,043	453,705,572
Debt securities issued by foreign governments	1,000,000		5,527	994,473
Total	\$ 473,568,235	\$ 382,380	\$ 19,250,570	\$ 454,700,045

Loan Portfolio

A management objective is to maintain the quality of the loan portfolio. The Company seeks to achieve this objective by maintaining rigorous underwriting standards coupled with regular evaluation of the creditworthiness of and the designation of lending limits for each borrower. The portfolio strategies include seeking industry and loan size diversification in order to minimize credit exposure and originating loans in markets with which the Company is familiar.

The Company's commercial and industrial loan portfolio represents approximately 56% of all loans. Loans in this category are typically made to small and medium-sized businesses and range between \$25,000 and \$10 million. The Company's real estate mortgage portfolio, which represents approximately 24% of all loans, is secured by mortgages on real property located principally in the states of New York, New Jersey, Virginia and North Carolina. The Company's leasing portfolio, which consists of finance leases for various types of business equipment, represents approximately 18% of all loans. Sources of repayment are from the borrower's operating profits, cash flows and liquidation of pledged collateral. Based on underwriting standards, loans may be secured in whole or in part by collateral such as liquid assets, accounts receivable, equipment, inventory, and real property. The collateral securing any loan or lease may depend on the type of loan or lease and may vary in value based on market conditions.

Edgar Filing: STERLING BANCORP - Form 10-Q

The following table sets forth the composition of the Company's loans held for sale and loans held in portfolio:

	June 30,			
	2006		2005	
	Balances	(\$ in thousands) % of Total	Balances	% of Total
Domestic				
Commercial and industrial	\$ 659,859	56.3%	\$ 547,142	52.4%
Equipment lease financing	212,892	18.2	166,236	15.9
Real estate - residential mortgage	166,745	14.2	176,847	16.9
Real estate- commercial mortgage	118,891	10.1	113,965	10.9
Real estate - construction			2,310	0.2
Installment - individuals	14,213	1.2	11,462	1.1
Loans to depository institutions			27,000	2.6
	\$ 1,172,600	100.0%	\$ 1,044,962	100.0%

Asset Quality

Intrinsic to the lending process is the possibility of loss. In times of economic slowdown, the risk of loss inherent in the Company's portfolio of loans may increase. While management endeavors to minimize this risk, it recognizes that loan losses will occur and that the amount of these losses will fluctuate depending on the risk characteristics of the loan portfolio which in turn depend on current and expected economic conditions, the financial condition of borrowers, the realization of collateral, and the credit management process.

Management views the allowance for loan losses as a critical accounting policy due to its subjectivity. The allowance for loan losses is maintained through the provision for loan losses, which is a charge to operating earnings. The adequacy of the provision and the resulting allowance for loan losses is determined by a management evaluation process of the loan portfolio, including identification and review of individual problem situations that may affect the borrower's ability to repay, review of overall portfolio quality through an analysis of current charge-offs, delinquency and nonperforming loan data, estimates of the value of any underlying collateral, an assessment of current and expected economic conditions and changes in the size and character of the loan portfolio. Other data utilized by management in determining the adequacy of the allowance for loan losses include, but are not limited to, the results of regulatory reviews, the amount of, trend of and/or borrower characteristics on loans that are identified as requiring special attention as part of the credit review process, and peer group comparisons. The impact of this other data might result in an allowance which will be greater than that indicated by the evaluation process previously described. The allowance reflects management's evaluation both of loans presenting identified loss potential and of the risk inherent in various components of the loan portfolio, including loans identified as impaired as required by SFAS No. 114. Thus, an increase in the size of the portfolio or in any of its components could necessitate an increase in the allowance even though there may not be a decline in credit quality or an increase in potential problem loans. A significant change in any of the evaluation factors described above could result in future additions to the allowance. At June

30, 2006, the ratio of the allowance to loans held in portfolio, net of unearned discounts, was 1.57% and the allowance was \$17.9 million, including a general allowance of \$1.8 million carried over as a result of the acquisition of Sterling Resource Funding Corp. At such date, the Company's nonaccrual loans amounted to \$4.0 million; \$0.7 million of such loans was judged to be impaired within the scope of SFAS No. 114. Loans 90 days past due and still accruing amounted to \$2.0 million. Based on the foregoing, as well as management's judgment as to the current risks inherent in loans held in portfolio, the Company's allowance for loan losses was deemed adequate to absorb all reasonably anticipated losses on specifically known and other possible credit risks associated with the portfolio as of June 30, 2006. Net losses within loans held in portfolio are not statistically predictable and changes in conditions in the next twelve months could result in future provisions for loan losses varying from the level taken in the first six months of 2006. Potential problem loans, which are loans that are currently performing under present loan repayment terms but where known information about possible credit problems of borrowers causes management to have serious doubts as to the ability of the borrowers to continue to comply with the present repayment terms, aggregated \$2.5 million at June 30, 2006.

Deposits

A significant source of funds for the Company continues to be deposits, consisting of demand (noninterest-bearing), NOW, savings, money market and time deposits (principally certificates of deposit).

The following table provides certain information with respect to the Company's deposits:

	June 30,			
	2006		2005	
	Balances	(\$ in thousands) % of Total	Balances	% of Total
Domestic				
Demand	\$ 495,257	35.0%	\$ 457,565	33.3%
NOW	213,823	15.1	144,646	10.5
Savings	22,579	1.6	27,698	2.0
Money market	200,528	14.2	233,474	17.0
Time deposits	480,228	33.9	508,240	37.0
Total domestic deposits	1,412,415	99.8	1,371,623	99.8
Foreign				
Time deposits	3,028	0.2	3,015	0.2
Total deposits	\$ 1,415,443	100.0%	\$ 1,374,638	100.0%

Fluctuations of balances in total or among categories at any date may occur based on the Company's mix of assets and liabilities as well as on customers' balance sheet strategies. Historically, however, average balances for deposits have been relatively stable. Information regarding these average balances is presented on pages 26 and 27.

CAPITAL

The Company and the bank are subject to risk-based capital regulations which quantitatively measure capital against risk-weighted assets, including certain off-balance sheet items. These regulations define the elements of the Tier 1 and Tier 2 components of Total Capital and establish minimum ratios of 4% for Tier 1 capital and 8% for Total Capital for capital adequacy purposes. Supplementing these regulations is a leverage requirement. This requirement establishes a minimum leverage ratio (at least 3% or 4%, depending upon an institution's regulatory status) which is calculated by dividing Tier 1 capital by adjusted quarterly average assets (after deducting goodwill). Information regarding the Company's and the bank's risk-based capital is presented on page 30. In addition, the bank is subject to the Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) which imposes a number of mandatory supervisory measures. Among other matters, FDICIA established five capital categories, ranging from well capitalized to critically under capitalized, which are used by regulatory agencies to determine a bank's deposit insurance premium, approval of applications authorizing institutions to increase their asset size or otherwise expand business activities or acquire other institutions. Under FDICIA, a well capitalized bank must maintain minimum leverage, Tier 1 and Total Capital ratios of 5%, 6% and 10%, respectively. The Federal Reserve Board applies comparable tests for holding companies such as the Company. At June 30, 2006, the Company and the bank exceeded the requirements for well capitalized institutions.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

Certain statements contained or incorporated by reference in this quarterly report on Form 10-Q, including but not limited to, statements concerning future results of operations or financial position, borrowing capacity and future liquidity, future investment results, future credit exposure, future loan losses and plans and objectives for future operations, and other statements contained herein regarding matters that are not historical facts, are forward-looking statements as defined in the Securities Exchange Act of 1934. These statements are not historical facts but instead are subject to numerous assumptions, risks and uncertainties, and represent only our belief regarding future events, many of which, by their nature, are inherently uncertain and outside our control. Any forward-looking statements we may make speak only as of the date on which such statements are made. Our actual results and financial position may differ materially from the anticipated results and financial condition indicated in or implied by these forward-looking statements.

Factors that could cause our actual results to differ materially from those in the forward-looking statements include, but are not limited to, the following: inflation, interest rates, market and monetary fluctuations; geopolitical developments including acts of war and terrorism and their impact on economic conditions; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Federal Reserve Board; changes, particularly declines, in general economic conditions and in the local economies in which the Company operates; the financial condition of the Company's borrowers; competitive pressures on loan and deposit pricing and demand; changes in technology and their impact on the marketing of new products and services and the acceptance of these products and services by new and existing customers; the willingness of customers to substitute competitors' products and services for the Company's products and services; the impact of changes in financial services laws and

regulations (including laws concerning taxes, banking, securities and insurance); changes in accounting principles, policies and guidelines; the success of the Company at managing the risks involved in the foregoing as well as other risks and uncertainties detailed from time to time in press releases and other public filings. The foregoing list of important factors is not exclusive, and we will not update any forward-looking statement, whether written or oral, that may be made from time to time.

STERLING BANCORP AND SUBSIDIARIES
Average Balance Sheets [1]
Three Months Ended June 30,
(Unaudited)
(dollars in thousands)

	2006			2005		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
ASSETS						
Interest-bearing deposits with other banks	\$ 1,788	\$ 20	4.61%	\$ 3,155	\$ 16	2.02%
Securities available for sale	143,428	1,684	4.70	197,236	2,185	4.43
Securities held to maturity	488,398	5,551	4.55	511,387	5,733	4.48
Securities tax-exempt [2]	29,793	485	6.53	25,130	459	7.33
Total investment securities	661,619	7,720	4.67	733,753	8,377	4.57
Federal funds sold	2,802	35	4.93	16,066	112	2.77
Loans, net of unearned discounts [3]	1,141,393	24,409	8.83	1,019,245	19,478	7.92
TOTAL INTEREST-EARNING ASSETS	1,807,602	32,184	7.23%	1,772,219	27,983	6.42%
Cash and due from banks	62,980			61,229		
Allowance for loan losses	(17,365)			(17,652)		
Goodwill	23,070			21,158		
Other assets	90,737			79,013		
TOTAL ASSETS	\$ 1,967,024			\$ 1,915,967		
LIABILITIES AND SHAREHOLDERS						
EQUITY						
Interest-bearing deposits						
Domestic						
Savings	\$ 23,646	24	0.41%	\$ 28,577	28	0.40%
NOW	176,292	691	1.57	155,218	269	0.69
Money market	205,165	957	1.87	214,740	469	0.88
Time	504,428	4,707	3.74	523,697	3,312	2.54
Foreign						
Time	3,027	8	1.02	3,012	8	1.09
Total interest-bearing deposits	912,558	6,387	2.81	925,244	4,086	1.77
Borrowings						
Securities sold under agreements to repurchase - customers	81,439	767	3.78	86,793	417	1.93
Securities sold under agreements to repurchase - dealers	106,438	1,344	5.07	54,284	420	3.11
Federal funds purchased	19,912	251	4.99	20,223	157	3.12
Commercial paper	49,371	538	4.37	37,211	223	2.40
Short-term borrowings - FHLB	50,498	642	5.10	7,045	56	3.18
Short-term borrowings - other	581	7	5.09	715	5	3.06
Long-term borrowings - FHLB	39,670	461	4.64	82,308	854	4.14
Long-term borrowings - sub debt	25,774	524	8.37	25,774	523	8.38
Total borrowings	373,683	4,534	4.87	314,353	2,655	3.38

Edgar Filing: STERLING BANCORP - Form 10-Q

TOTAL INTEREST-BEARING LIABILITIES	1,286,241	10,921	3.41%	1,239,597	6,741	2.18%
Noninterest-bearing deposits	441,630			445,933		
Other liabilities	93,828			79,973		
Total liabilities	1,821,699			1,765,503		
Shareholders equity	145,325			150,464		
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 1,967,024			\$ 1,915,967		
Net interest income/spread		21,263	3.82%		21,242	4.24%
Net yield on interest-earning assets (margin)			4.71%			4.84%
Less: Tax equivalent adjustment		191			177	
Net interest income		\$ 21,072			\$ 21,065	

[1] The average balances of assets, liabilities and shareholders equity are computed on the basis of daily averages. Average rates are presented on a tax-equivalent basis. Certain reclassifications have been made to amounts for prior periods to conform to the current presentation.

[2] Interest on tax-exempt securities is presented on a tax-equivalent basis.

[3] Includes loans held for sale and loans held in portfolio; all loans are domestic. Nonaccrual loans are included in amounts outstanding and income has been included to the extent earned.

STERLING BANCORP AND SUBSIDIARIES
Average Balance Sheets [1]
Six Months Ended June 30,
(Unaudited)
(dollars in thousands)

	2006			2005		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
ASSETS						
Interest-bearing deposits with other banks	\$ 2,413	\$ 50	4.23%	\$ 2,770	\$ 22	1.61%
Securities available for sale	156,907	3,571	4.55	200,717	4,399	4.38
Securities held to maturity	497,371	11,295	4.54	486,814	10,943	4.50
Securities tax-exempt [2]	30,752	1,004	6.59	25,777	930	7.28
Total investment securities	685,030	15,870	4.64	713,308	16,272	4.56
Federal funds sold	3,204	75	4.65	17,304	222	2.56
Loans, net of unearned discounts [3]	1,115,592	46,434	8.71	1,006,064	37,854	7.94
TOTAL INTEREST-EARNING ASSETS	1,806,239	62,429	7.10%	1,739,446	54,370	6.43%
Cash and due from banks	64,122			62,625		
Allowance for loan losses	(17,301)			(17,450)		
Goodwill	22,120			21,158		
Other assets	89,740			79,559		
TOTAL ASSETS	\$ 1,964,920			\$ 1,885,338		
LIABILITIES AND SHAREHOLDERS EQUITY						
Interest-bearing deposits						
Domestic						
Savings	\$ 24,666	50	0.41%	\$ 28,804	54	0.38%
NOW	179,385	1,426	1.60	148,748	463	0.63
Money market	223,379	1,979	1.79	220,595	879	0.80
Time	513,542	9,160	3.60	508,667	6,126	2.43
Foreign						
Time	3,025	16	1.06	3,007	16	1.09
Total interest-bearing deposits	943,997	12,631	2.70	909,821	7,538	1.67
Borrowings						
Securities sold under agreements to repurchase - customers	80,756	1,462	3.65	86,281	754	1.76
Securities sold under agreements to repurchase - dealers	96,683	2,328	4.86	46,416	669	2.91
Federal funds purchased	16,117	386	4.77	11,826	178	2.99
Commercial paper	45,776	943	4.15	36,412	383	2.12
Short-term borrowings - FHLB	33,814	835	4.98	3,542	56	3.18
Short-term borrowings - other	746	18	4.81	745	10	2.83
Long-term borrowings - FHLB	45,746	1,047	4.58	89,502	1,808	4.04
Long-term borrowings - sub debt	25,774	1,047	8.38	25,774	1,047	8.38
Total borrowings	345,412	8,066	4.71	300,498	4,905	3.27

Edgar Filing: STERLING BANCORP - Form 10-Q

TOTAL INTEREST-BEARING LIABILITIES	1,289,409	20,697	3.24%	1,210,319	12,443	2.07%
Noninterest-bearing deposits	441,683			441,247		
Other liabilities	89,179			84,760		
Total liabilities	1,820,271			1,736,326		
Shareholders equity	144,649			149,012		
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 1,964,920			\$ 1,885,338		
Net interest income/spread		41,732	3.86%		41,927	4.36%
Net yield on interest-earning assets (margin)			4.70%			4.94%
Less: Tax equivalent adjustment		395			360	
Net interest income		\$ 41,337			\$ 41,567	

[1] The average balances of assets, liabilities and shareholders equity are computed on the basis of daily averages. Average rates are presented on a tax-equivalent basis. Certain reclassifications have been made to amounts for prior periods to conform to the current presentation.

[2] Interest on tax-exempt securities is presented on a tax-equivalent basis.

[3] Includes loans held for sale and loans held in portfolio; all loans are domestic. Nonaccrual loans are included in amounts outstanding and income has been included to the extent earned.

STERLING BANCORP AND SUBSIDIARIES
Rate/Volume Analysis [1]
(Unaudited)

(in thousands)

	Increase/ (Decrease) Three Months Ended June 30, 2006 to June 30, 2005		
	Volume	Rate	Net [2]
INTEREST INCOME			
Interest-bearing deposits with other banks	\$ (9)	\$ 13	\$ 4
Securities available for sale	(627)	126	(501)
Securities held to maturity	(267)	85	(182)
Securities tax-exempt	79	(53)	26
Total investment securities	(815)	158	(657)
Federal funds sold	(129)	52	(77)
Loans, net of unearned discounts [3]	2,518	2,413	4,931
TOTAL INTEREST INCOME	\$ 1,565	\$ 2,636	\$ 4,201
INTEREST EXPENSE			
Interest-bearing deposits			
Domestic			
Savings	\$ (5)	\$ 1	\$ (4)
NOW	40	382	422
Money market	(22)	510	488
Time	(126)	1,521	1,395
Foreign			
Time			
Total interest-bearing deposits	(113)	2,414	2,301
Borrowings			
Securities sold under agreements to repurchase - customers	(27)	377	350
Securities sold under agreements to repurchase - dealers	558	366	924
Federal funds purchased	(2)	96	94
Commercial paper	90	225	315
Short-term borrowings - FHLB	533	53	586
Short-term borrowings - other	(1)	3	2
Long-term borrowings - FHLB	(485)	92	(393)
Long-term borrowings - sub debt		1	1
Total borrowings	666	1,213	1,879

	_____	_____	_____
TOTAL INTEREST EXPENSE	\$ 553	\$ 3,627	\$ 4,180
	_____	_____	_____
NET INTEREST INCOME	\$ 1,012	\$ (991)	\$ 21
	_____	_____	_____

- [1] This table is presented on a tax-equivalent basis.
- [2] Changes in interest income and interest expense due to a combination of both volume and rate have been allocated to the change due to volume and the change due to rate in proportion to the relationship of the change due solely to each.
- [3] Includes loans held for sale and loans held in portfolio; all loans are domestic. Nonaccrual loans are included in amounts outstanding and income has been included to the extent earned.

STERLING BANCORP AND SUBSIDIARIES
Rate/Volume Analysis [1]
(Unaudited)

(in thousands)

	Increase/ (Decrease) Six Months Ended June 30, 2006 to June 30, 2005		
	Volume	Rate	Net [2]
INTEREST INCOME			
Interest-bearing deposits with other banks	\$ (3)	\$ 31	\$ 28
Securities available for sale	(990)	162	(828)
Securities held to maturity	249	103	352
Securities tax-exempt	109	(35)	74
Total investment securities	(632)	230	(402)
Federal funds sold	(253)	106	(147)
Loans, net of unearned discounts [3]	4,538	4,042	8,580
TOTAL INTEREST INCOME	\$ 3,650	\$ 4,409	\$ 8,059
INTEREST EXPENSE			
Interest-bearing deposits			
Domestic			
Savings	\$ (8)	\$ 4	\$ (4)
NOW	114	849	963
Money market	11	1,089	1,100
Time	59	2,975	3,034
Foreign			
Time			
Total interest-bearing deposits	176	4,917	5,093
Borrowings			
Securities sold under agreements to repurchase - customers	(51)	759	708
Securities sold under agreements to repurchase - dealers	1,024	635	1,659
Federal funds purchased	79	129	208
Commercial paper	118	442	560
Short-term borrowings - FHLB	730	49	779
Short-term borrowings - other		8	8
Long-term borrowings - FHLB	(974)	213	(761)
Long-term borrowings - sub debt			
Total borrowings	926	2,235	3,161

	_____	_____	_____
TOTAL INTEREST EXPENSE	\$ 1,102	\$ 7,152	\$ 8,254
	_____	_____	_____
NET INTEREST INCOME	\$ 2,548	\$ (2,743)	\$ (195)
	_____	_____	_____

- [1] This table is presented on a tax-equivalent basis.
- [2] Changes in interest income and interest expense due to a combination of both volume and rate have been allocated to the change due to volume and the change due to rate in proportion to the relationship of the change due solely to each.
- [3] Includes loans held for sale and loans held in portfolio; all loans are domestic. Nonaccrual loans are included in amounts outstanding and income has been included to the extent earned.

STERLING BANCORP AND SUBSIDIARIES
Regulatory Capital and Ratios

Ratios and Minimums
(dollars in thousands)

	Actual		For Capital Adequacy Minimum		To Be Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of June 30, 2006						
Total Capital (to Risk Weighted Assets):						
The Company	\$ 173,064	12.96%	\$ 106,821	8.00%	\$ 133,527	10.00%
The bank	136,483	10.81	101,026	8.00	126,283	10.00
Tier 1 Capital (to Risk Weighted Assets):						
The Company	156,358	11.71	53,411	4.00	80,116	6.00
The bank	120,686	9.56	50,513	4.00	75,770	6.00
Tier 1 Leverage Capital (to Average Assets):						
The Company	156,358	8.04	77,762	4.00	97,203	5.00
The bank	120,686	6.46	74,780	4.00	93,475	5.00
As of December 31, 2005						
Total Capital (to Risk Weighted Assets):						
The Company	\$ 172,946	13.28%	\$ 104,219	8.00%	\$ 130,274	10.00%
The bank	135,307	10.99	98,520	8.00	123,150	10.00
Tier 1 Capital (to Risk Weighted Assets):						
The Company	156,659	12.03	52,110	4.00	78,165	6.00
The bank	119,910	9.74	49,260	4.00	73,890	6.00
Tier 1 Leverage Capital (to Average Assets):						
The Company	156,659	7.96	78,680	4.00	98,350	5.00
The bank	119,910	6.33	75,722	4.00	94,653	5.00

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
ASSET/LIABILITY MANAGEMENT**

The Company's primary earnings source is its net interest income; therefore, the Company devotes significant time and has invested in resources to assist in the management of interest rate risk and asset quality. The Company's net interest income is affected by changes in market interest rates, and by the level and composition of interest-earning assets and interest-bearing liabilities. The Company's objectives in its asset/liability management are to utilize its capital effectively, to provide adequate liquidity and to enhance net interest income, without taking undue risks or subjecting the Company unduly to interest rate fluctuations.

The Company takes a coordinated approach to the management of its liquidity, capital and interest rate risk. This risk management process is governed by policies and limits established by senior management which are reviewed and approved by the Asset/Liability Committee. This committee, which is comprised of members of senior management, meets to review, among other things, economic conditions, interest rates, yield curve, cash flow projections, expected customer actions, liquidity levels, capital ratios and repricing characteristics of assets, liabilities and financial instruments.

Market Risk

Market risk is the risk of loss in a financial instrument arising from adverse changes in market indices such as interest rates, foreign exchange rates and equity prices. The Company's principal market risk exposure is interest rate risk, with no material impact on earnings from changes in foreign exchange rates or equity prices.

Interest rate risk is the exposure to changes in market interest rates. Interest rate sensitivity is the relationship between market interest rates and net interest income due to the repricing characteristics of assets and liabilities. The Company monitors the interest rate sensitivity of its balance sheet positions by examining its near-term sensitivity and its longer-term gap position. In its management of interest rate risk, the Company utilizes several financial and statistical tools, including traditional gap analysis and sophisticated income simulation models.

A traditional gap analysis is prepared based on the maturity and repricing characteristics of interest-earning assets and interest-bearing liabilities for selected time bands. The mismatch between repricings or maturities within a time band is commonly referred to as the "gap" for that period. A positive gap (asset sensitive) where interest rate sensitive assets exceed interest rate sensitive liabilities generally will result in the net interest margin increasing in a rising rate environment and decreasing in a falling rate environment. A negative gap (liability sensitive) will generally have the opposite result on the net interest margin. However, the traditional gap analysis does not assess the relative sensitivity of assets and liabilities to changes in interest rates and other factors that could have an impact on interest rate sensitivity or net interest income. The Company utilizes the gap analysis to complement its income simulations modeling, primarily focusing on the longer-term structure of the balance sheet.

The Company's balance sheet structure is primarily short-term in nature with a substantial portion of assets and liabilities repricing or maturing within one year. The Company's gap analysis at June 30, 2006, presented on page 36, indicates that net interest income would decrease during periods of rising interest rates and increase during periods of falling interest rates, but, as mentioned above, gap analysis may not be an accurate predictor of net interest income.

As part of its interest rate risk strategy, the Company may use financial instrument derivatives to hedge the interest rate sensitivity of assets. The Company has written policy guidelines, approved by the Board of Directors, governing the use of financial instruments, including approved counterparties, risk limits and appropriate internal control procedures. The credit risk of derivatives arises principally from the potential for a counterparty to fail to meet its obligation to settle a contract on a timely basis.

As of June 30, 2006, the Company was a party to two interest rate floor agreements with notional amounts of \$50,000,000 each and maturities of September 14, 2007 and September 14, 2008, respectively. Interest rate floor contracts require the counterparty to pay the Company at specified future dates the amount, if any, by which the specified interest (prime rate) falls below the fixed floor rates, applied to the notional amounts. The Company utilizes the financial instruments to adjust its interest rate risk position without exposing itself to principal risk and funding requirements. These financial instruments are being used as part of the Company's interest rate risk management and not for trading purposes. At June 30, 2006, all counterparties have investment grade credit ratings from the major rating agencies. Each counterparty is specifically approved for applicable credit exposure.

The interest rate floor contracts require the Company to pay a fee for the right to receive a fixed interest payment. The Company paid up-front premiums of \$141,250. At June 30, 2006, there were no amounts receivable under these contracts. At June 30, 2005, the Company was not a party to any derivative contracts.

The interest rate floor agreements were not designated as hedges for accounting purposes and therefore changes in the fair values of the instruments are required to be recognized as income or expenses in the Company's financial statements. At June 30, 2006 the aggregate fair value of the interest rate floors was \$1,782, and \$4,362 and \$26,248 was charged to Other Expenses for the three and six months ended June 30, 2006, respectively.

The Company utilizes income simulation models to complement its traditional gap analysis. While the Asset/Liability Committee routinely monitors simulated net interest income sensitivity over a rolling two-year horizon, it also utilizes additional tools to monitor potential longer-term interest rate risk. The income simulation models measure the Company's net interest income volatility or sensitivity to interest rate changes utilizing statistical techniques that allow the Company to consider various factors which impact net interest income. These factors include actual maturities, estimated cash flows, repricing characteristics, deposits growth/retention and, most importantly, the relative sensitivity of the Company's assets and liabilities to changes in market interest rates. This relative sensitivity is important to consider as the Company's core deposit base has not been subject to the same degree of interest rate sensitivity as its assets. The core deposit costs are internally managed and tend to exhibit less sensitivity to changes in interest rates than the Company's adjustable rate assets whose yields are based on external indices and generally change in concert with market interest rates.

The Company's interest rate sensitivity is determined by identifying the probable impact of changes in market interest rates on the yields on the Company's assets and the rates that would be paid on its liabilities. This modeling technique involves a degree of estimation based on certain assumptions that management believes to be reasonable. Utilizing this process, management projects the impact of changes in interest rates on net interest margin. The Company has established certain policy limits for the potential volatility of its net interest margin assuming certain levels of changes in market interest rates with the objective of maintaining a stable net interest margin under various probable rate scenarios. Management generally has maintained a risk position well within the policy limits. As of June 30, 2006, the model indicated the impact of a 200 basis point parallel and pro rata rise in rates over 12 months would approximate a 0.8% (\$0.6 million) increase in net interest income, while the impact of a 200 basis point decline in rates over the same period would approximate a 1.6% (\$1.4 million) decline from an unchanged rate environment.

The preceding sensitivity analysis does not represent a Company forecast and should not be relied upon as being indicative of expected operating results. These hypothetical estimates are based upon numerous assumptions including: the nature and timing of interest rate levels including yield curve shape, prepayments on loans and securities, deposit decay rates, pricing decisions on loans and deposits, reinvestment/replacement of asset and liability cash flows, and others. While assumptions are developed based upon current economic and local market conditions, the Company cannot provide any assurances as to the predictive nature of these assumptions, including how customer's preferences or competitor influences might change.

Also, as market conditions vary from those assumed in the sensitivity analysis, actual results will also differ due to: prepayment/refinancing levels likely deviating from those assumed, the varying impact of interest rate change caps or floors on adjustable rate assets, the potential effect of changing debt service levels on customers with adjustable rate loans, depositor early withdrawals and product preference changes, and other variables. Furthermore, the sensitivity analysis does not reflect actions that the Asset/Liability Committee might take in responding to or anticipating changes in interest rates.

The shape of the yield curve can cause downward pressure on net interest income. In general, if and to the extent that the yield curve is flatter (i.e., the differences between interest rates for different maturities are relatively smaller) than previously anticipated, then the yield on the Company's interest-earning assets and its cash flows will tend to be lower. Management believes that a relatively flat yield curve shape could continue to adversely affect the Company's results in 2006.

Liquidity Risk

Liquidity is the ability to meet cash needs arising from changes in various categories of assets and liabilities. Liquidity is constantly monitored and managed at both the parent company and the bank levels. Liquid assets consist of cash and due from banks, interest-bearing deposits in banks and Federal funds sold and securities available for sale. Primary funding sources include core deposits, capital markets funds and other money market sources. Core deposits include domestic noninterest-bearing and interest-bearing retail deposits, which historically have been relatively stable. The parent company and the bank believe that they have significant unused borrowing capacity. Contingency plans exist which we believe could be implemented on a timely basis to mitigate the impact of any dramatic change in market conditions.

While the parent company generates income from its own operations, it also depends for its cash requirements on funds maintained or generated by its subsidiaries, principally the bank. Such sources have been adequate to meet the parent company's cash requirements throughout its history.

Various legal restrictions limit the extent to which the bank can supply funds to the parent company and its nonbank subsidiaries. All national banks are limited in the payment of dividends without the approval of the Comptroller of the Currency to an amount not to exceed the net profits as defined, for the year to date combined with its retained net profits for the preceding two calendar years.

At June 30, 2006, the parent company's short-term debt, consisting principally of commercial paper used to finance ongoing current business activities, was approximately \$43.7 million. The parent company had cash, interest-bearing deposits with banks and other current assets aggregating \$36.5 million. The parent company also has back-up credit lines with banks of \$24.0 million. Since 1979, the parent company has had no need to use the available back-up lines of credit.

Edgar Filing: STERLING BANCORP - Form 10-Q

The following table sets forth information regarding the Company's obligations and commitments to make future payments under contract as of June 30, 2006:

Contractual Obligations	Payments Due by Period				
	Total	Less than 1 Year	1-3 Years	4-5 Years	After 5 Years
(in thousands)					
Long-Term Debt	\$ 55,774	\$	\$ 10,000	\$ 20,000	\$ 25,774 (1)
Operating Leases	28,257	4,130	8,182	5,722	10,223
Total Contractual Cash Obligations	\$ 84,031	\$ 4,130	\$ 18,182	\$ 25,722	\$ 35,997

(1) May be redeemed by the Company on or after March 31, 2007 at a price equal to principal amount plus accrued interest to the date of redemption.

The following table sets forth information regarding the Company's obligations under other commercial commitments as of June 30, 2006:

Other Commercial Commitments	Amount of Commitment Expiration Per Period				
	Total Amount Committed	Less than 1 Year	1-3 Years	4-5 Years	After 5 Years
(in thousands)					
Residential Loans	\$ 24,179	\$ 24,179	\$	\$	\$
Commercial Loans	39,017	23,158	15,105	754	
Total Loans	63,196	47,337	15,105	754	
Standby Letters of Credit	31,580	29,091	2,489		
Other Commercial Commitments	25,221	25,123	46		52
Total Commercial Commitments	\$ 119,997	\$ 101,551	\$ 17,640	\$ 754	\$ 52

INFORMATION AVAILABLE ON OUR WEB SITE

Our Internet address is www.sterlingbancorp.com and the investor relations section of our web site is located at www.sterlingbancorp.com/ir/investor.cfm. We make available free of charge, on or through the investor relations section of our web site, annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission.

Also posted on our web site, and available in print upon request of any shareholder to our Investor Relations Department, are the charters for our Board of Directors Audit Committee, Compensation Committee and Corporate Governance and Nominating Committee, our Corporate Governance Guidelines, our Method for Interested Persons to Communicate with Non-Management Directors and a Code of Business Conduct and Ethics governing our directors, officers and employees. Within the time period required by the Securities and Exchange Commission and the New York Stock Exchange, we will post on our web site any amendment to the Code of Business Conduct and Ethics and any waiver applicable to our senior financial officers, as defined in the Code, or our executive officers or directors. In addition, information concerning purchases and sales of our equity securities by our executive officers and directors is posted on our web site.

STERLING BANCORP AND SUBSIDIARIES
Interest Rate Sensitivity

To mitigate the vulnerability of earnings to changes in interest rates, the Company manages the repricing characteristics of assets and liabilities in an attempt to control net interest rate sensitivity. Management attempts to confine significant rate sensitivity gaps predominantly to repricing intervals of a year or less so that adjustments can be made quickly. Assets and liabilities with predetermined repricing dates are classified based on the earliest repricing period. Amounts are presented in thousands. Based on the interest rate sensitivity analysis shown below, the Company's net interest income would decrease during periods of rising interest rates and increase during periods of falling interest rates.

	Repricing Date					Total
	3 Months or Less	More than 3 Months to 1 Year	More than 1 Year to 5 Years	Over 5 Years	Nonrate Sensitive	
ASSETS						
Interest-bearing deposits with other banks	\$ 1,156					\$ 1,156
Investment securities	2,244	36,057	99,128	489,998	7,143	634,570
Commercial and industrial loans	619,178	16,066	18,869	5,989	(243)	659,859
Equipment lease financing	1,599	7,548	219,915	16,657	(32,827)	212,892
Real estate-residential mortgage	37,569	5,390	97,427	26,359		166,745
Real estate-commercial mortgage	31,016	49,429	33,087	1,613		115,145
Real estate-construction loans	3,746					3,746
Installment-individuals	14,213					14,213
Loans to depository institutions						
Noninterest-earning assets & allowance for loan losses					186,608	186,608
Total Assets	710,721	114,490	468,426	540,616	160,681	1,994,934
LIABILITIES AND SHAREHOLDERS' EQUITY						
Interest-bearing deposits						
Savings [1]			22,579			22,579
NOW [1]			213,823			213,823
Money market [1]	164,283		36,245			200,528
Time - domestic	220,928	197,691	61,609			480,228
- foreign	2,850	178				3,028
Securities sold under agreement to repurchase - customer	57,932					57,932
Securities sold under agreement to repurchase - dealer	110,346					110,346
Federal funds purchased	20,000					20,000
Commercial paper	43,717					43,717
Short-term borrowings - FHLB	56,000					56,000
Short-term borrowings - other	1,449					1,449
Long-term borrowings - FHLB			20,000	10,000		30,000
Long-term borrowings - subordinated debentures					25,774	25,774
Noninterest-bearing liabilities & shareholders' equity					729,530	729,530

Edgar Filing: STERLING BANCORP - Form 10-Q

Total Liabilities and Shareholders Equity	677,505	197,869	354,256	10,000	755,304	1,994,934
Net Interest Rate Sensitivity Gap	\$ 33,216	\$ (83,379)	\$ 114,170	\$ 530,616	\$ (594,623)	\$
Cumulative Gap June 30, 2006	\$ 33,216	\$ (50,163)	\$ 64,007	\$ 594,623	\$	\$
Cumulative Gap June 30, 2005	\$ 130,636	\$ (23,842)	\$ 70,744	\$ 586,783	\$	\$
Cumulative Gap December 31, 2005	\$ 37,715	\$ (51,516)	\$ 82,734	\$ 628,269	\$	\$

[1] Historically, balances in non-maturity deposit accounts have remained relatively stable despite changes in levels of interest rates. Balances are shown in repricing periods based on management's historical repricing practices and run-off experience.

ITEM 4. CONTROLS AND PROCEDURES

The Company's management, with the participation of the Company's principal executive and principal financial officers, evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this quarterly report on Form 10-Q. Based on this evaluation, the Company's management, including the Chief Executive Officer and the Chief Financial Officer, concluded that, as of the end of the period covered by this quarterly report, the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

No change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) occurred during the fiscal quarter ended June 30, 2006 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II - OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Under its share repurchase program, the Company buys back common shares from time to time. The following table discloses the Company's repurchases of the Company's common shares during the second quarter of 2006.

ISSUER PURCHASES OF EQUITY SECURITIES

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
April 1-30, 2006		\$		363,319
May 1-31, 2006	48,000	18.69	48,000	315,319
June 1-30, 2006	75,000	18.41	75,000	240,319
	<hr/>		<hr/>	
Total	123,000		123,000	

All shares were repurchased through the Company's share repurchase program.

The Board of Directors initially authorized the repurchase of common shares in 1997 and since then has approved increases in the number of common shares that the Company is authorized to repurchase. The latest increase was announced on June 16, 2005, when the Board of Directors increased the Company's authority to repurchase common shares by an additional 800,000 shares.

Item 4. Submission of Matters to a Vote of Security Holders

The following sets forth the voting results as to each matter voted upon at the Annual Meeting of Shareholders of the Company held on May 2, 2006:

(1) Election of Directors

Nominee	Total Votes For	Total Votes Withheld
Robert Abrams	16,317,140	199,320
Joseph M. Adamko	15,856,312	660,148
Louis J. Cappelli	16,014,095	502,365
Walter Feldesman	15,947,702	568,758
Fernando Ferrer	16,314,018	202,442
Allan F. Hershfield	16,008,349	508,111
Henry J. Humphreys	15,947,086	569,374
Robert Lazar	16,314,845	201,615
John C. Millman	16,014,716	501,744
Eugene T. Rossides	15,856,438	660,022

There were no abstentions or broker nonvotes.

(2) Reapproval of the Sterling Bancorp Key Executive Incentive Bonus Plan, which was originally approved by the Company's shareholders in 2001.

Total Votes For	15,145,248
Total Votes Against	521,194
Total Absentions	850,015

Edgar Filing: STERLING BANCORP - Form 10-Q

Item 6. Exhibits

The following exhibits are filed as part of this report:

3. (i) Restated Certificate of Incorporation filed with the State of New York Department of State, October 28, 2004 (Filed as Exhibit 3(i) to the Registrant's Form 10-Q for the quarter ended September 30, 2004 and incorporated herein by reference).
- (ii) By-Laws as in effect on August 5, 2004 (Filed as Exhibit 3(ii)(A) to the Registrant's Form 10-Q for the quarter ended June 30, 2004 and incorporated herein by reference).
11. Statement Re: Computation of Per Share Earnings.
- 31.1 Certification of the CEO pursuant to Exchange Act Rule 13a-14(a).
- 31.2 Certification of the CFO pursuant to Exchange Act Rule 13a-14(a).
- 32.1 Certification of the CEO required by Section 1350 of Chapter 63 of Title 18 of the U.S. Code.
- 32.2 Certification of the CFO required by Section 1350 of Chapter 63 of Title 18 of the U.S. Code.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STERLING BANCORP

(Registrant)

Date August 9, 2006

/s/ Louis J. Cappelli

Louis J. Cappelli
Chairman and
Chief Executive Officer

Date August 9, 2006

/s/ John W. Tietjen

John W. Tietjen
Executive Vice President
and Chief Financial Officer

STERLING BANCORP AND SUBSIDIARIES

EXHIBIT INDEX

<u>Exhibit Number</u>	<u>Description</u>	<u>Sequential Page No.</u>
<u>11</u>	<u>Statement re: Computation of Per Share Earnings.</u>	43
<u>31.1</u>	<u>Certification of the CEO pursuant to Exchange Act Rule 13a-14(a).</u>	44
<u>31.2</u>	<u>Certification of the CFO pursuant to Exchange Act Rule 13a-14(a).</u>	45
<u>32.1</u>	<u>Certification of the CEO required by Section 1350 of Chapter 63 of Title 18 of the U.S. Code.</u>	46
<u>32.2</u>	<u>Certification of the CFO required by Section 1350 of Chapter 63 of Title 18 of the U.S. Code.</u>	47