# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# FORM 8-K

**CURRENT REPORT PURSUANT** 

TO SECTION 13 OR 15(d) OF THE

**SECURITIES EXCHANGE ACT OF 1934** 

Date of Report: September 22, 2004

# **POTLATCH CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction 1-5313 (Commission File Number) 82-0156045 (I.R.S. Employer

**Identification Number**)

of Incorporation)

601 W. Riverside Avenue, Suite 1100, Spokane WA (Address of principal executive offices) 99201

(Zip Code)

509-835-1500

# Edgar Filing: POTLATCH CORP - Form 8-K

#### (Registrant s telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- " Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- " Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- " Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- " Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.01. Completion of Acquisition or Disposition of Assets

On August 25, 2004, Potlatch Corporation announced that it had signed a definitive agreement for the sale of Potlatch s three oriented strand board (OSB) manufacturing facilities and related assets in Bemidji, Cook and Grand Rapids, Minnesota, to Ainsworth Lumber Co. Ltd. The announcement was included in a Current Report on Form 8-K filed with the Commission on August 30, 2004.

On September 22, 2004, Potlatch Corporation completed the previously announced sale. In consideration for the transfer of the assets, Ainsworth Lumber Co. Ltd. paid Potlatch Corporation approximately \$454.7 million in cash and assumed certain working capital liabilities and other liabilities related to the OSB business. Actual cash proceeds are subject to various post-closing adjustments, principally with respect to changes in working capital. There is no material relationship, other than in respect of the transaction, between Ainsworth Lumber Co. Ltd. and Potlatch Corporation or any of its affiliates, or a director or officer of Potlatch Corporation, or any associate of any such director or officer.

#### Item 9.01. Financial Statements and Exhibits

(a) Financial Statements of Businesses Acquired.

Not applicable.

(b) Pro Forma Financial Information.

Potlatch Corporation and Consolidated Subsidiaries

Pro Forma Statements of Operations

Six Months Ended June 30, 2004

Unaudited (Dollars in thousands - except per-share amounts)

	Historical	Pro Forma Adjustments (a)		Pro Forma Results	
Net sales	\$ 893,061	\$	(233,287)	\$	659,774
				_	
Costs and expenses:					
Depreciation, amortization and cost of fee timber harvested	52,124		(7,793)		44,331
Materials, labor and other operating expenses	652,554		(106,380)		546,174
Selling, general and administrative expenses	45,477		(2,491)		42,986
Restructuring charges	1,193				1,193
	751,348		(116,664)		634,684
Franking from constitute	141 712		(116 622)		25.000
Earnings from operations	141,713		(116,623)		25,090
Interest expense	(24,338)				(24,338)
Interest income	619				619
Earnings before taxes	117,994		(116,623)		1,371
Provision for taxes	46,608		(46,066)		542
Francisco francesco entre ent	71.386		(70,557)		829
Earnings from continuing operations	/1,380		(70,557)		829
Discontinued operations:					
Earnings from discontinued operations			116,623		116,623
Income tax provision			46,066		46,066
Net earnings	\$ 71,386	\$		\$	71,386
iver carmings	\$ 71,500	ψ		ψ	/1,500
Earnings per common share from continuing operations:					
Basic	\$ 2.43	\$	(2.40)	\$	.03
Diluted	2.42		(2.39)		.03
Net earnings per common share:					
Basic	2.43				2.43
Diluted	2.42				2.42
Average shares outstanding (in thousands):					
Basic	29,372				29,372
Diluted	29,487				29,487

(a) see Explanatory Notes

### Potlatch Corporation and Consolidated Subsidiaries

Pro Forma Statements of Operations

Year Ended December 31, 2003

Unaudited (Dollars in thousands - except per-share amounts)

	Historic	al A	Pro Forma Adjustments (a)		Pro Forma Results	
Net sales	\$ 1,506,6	34 \$	\$ (314,197)	\$ 1	,192,437	
Costs and expenses:						
Depreciation, amortization and cost of fee timber harvested	104,8	59	(15,872)		88,987	
Materials, labor and other operating expenses	1,207,0		(200,300)	1	,006,786	
Selling, general and administrative expenses	80,2		(4,480)	-	75,800	
Restructuring charges		76)	())		(476)	
	1,391,7	49	(220,652)	1	,171,097	
Earnings from operations	114,8	85	(93,545)		21,340	
Interest expense	(48,1	72)			(48,172)	
Debt retirement costs		48)			(248)	
Interest income	14,0	90			14,090	
Earnings (loss) before taxes	80,5	55	(93,545)		(12,990)	
Provision (benefit) for taxes	27,3		(36,482)		(9,148)	
Earnings (loss) from continuing operations	53,2	21	(57,063)		(3,842)	
Discontinued operations:						
Earnings (loss) from discontinued operations	(4,0	89)	93,545		89,456	
Income tax provision (benefit)	(1,5	95)	36,482		34,887	
Net earnings	\$ 50,7	27 \$	\$	\$	50,727	
Earnings (loss) per common share from continuing operations:		_ •				
Basic	\$ 1	85 \$	\$ (1.98)	\$	(.13)	
Diluted		85 s	(1.98)	ψ	(.13)	
Net earnings per common share:	1	05	(1.90)		(.15)	
Basic	1	77			1.77	
Diluted		77			1.77	
Average shares outstanding (in thousands):						
Basic	28,7	06			28,706	
Diluted	28,7				28,718	

(a) see Explanatory Notes

# Potlatch Corporation and Consolidated Subsidiaries

Pro Forma Balance Sheet

June 30, 2004

Unaudited (Dollars in thousands)

	Historical	Pro Forma corical Adjustments (b)		Pro Forma Results	
Assets					
Current assets:					
Cash	\$ 9,981	\$	454,650	\$ 464,631	
Short-term investments	194,625			194,625	
Receivables, net	123,027		(18,902)	104,125	
Inventories	138,219		(24,834)	113,385	
Prepaid expenses	20,511		(78)	20,433	
Total current assets	486,363		410,836	897,199	
Land other than timberlands	9,325		(981)	8,344	
Plant and equipment, at cost less accumulated depreciation	718,212		(134,175)	584,037	
Timber, timberlands and related logging facilities	401,936		(1,928)	400,008	
Other assets	119,479		(215)	119,264	
	\$ 1,735,315	\$	273,537	\$ 2,008,852	
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Liabilities and Stockholders Equity					
Current liabilities:					
Current installments on long-term debt	\$ 1,106	\$		\$ 1,106	
Accounts payable and accrued liabilities	171,127	Ψ	74,062	245,189	
recounts puguote and accraca nationales			71,002	213,105	
Total current liabilities	172.233		74.062	246.295	
Long-term debt	617.194		71,002	617,194	
Other long-term obligations	271,999			271,999	
Deferred taxes	118,331		32,034	150,365	
Stockholders equity	555,558		167,441	722,999	
1 5		_	,		
	\$ 1,735,315	\$	273,537	\$ 2,008,852	
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(b) see Explanatory Notes

## Explanatory Notes

(a) The unaudited pro forma statements of operations presented herein reflect the results for Potlatch Corporation as historically reported, adjusted for the company s ale of its oriented strand board (OSB) manufacturing facilities and related assets in Bemidji, Cook and Grand Rapids, Minnesota, to Ainsworth Lumber Co. Ltd. Net sales, costs and expenses and the provision for taxes on income have been adjusted to remove from continuing operations for the respective periods the historical results for the OSB operations.

(b) The unaudited pro forma balance sheet presented reflects the financial position of Potlatch Corporation as of June 30, 2004, as historically reported, and as adjusted for the sale described in the previous paragraph as if it had occurred on the balance sheet date. Included in the balance sheet are assumed proceeds from the sale of the OSB manufacturing facilities of \$454.7 million and an estimated accrual for expenses related to the sale of \$8 million, as well as the corresponding effect on accrued income taxes, deferred income taxes and stockholders equity for the resulting net gain.

The pro forma financial information is illustrative of the effects of the sale of the OSB manufacturing facilities on our operations and does not necessarily reflect the results of operations that would have been reported had the sale actually occurred on those dates. In addition, the pro forma financial information is not necessarily indicative of our future financial condition or results of operations.

(c) Exhibits.

The following exhibit is filed as part of this report:

2.1 Asset Purchase Agreement, dated as of August 25, 2004, between Potlatch Corporation and Ainsworth Lumber Co. Ltd. (the Registrant agrees to furnish supplementally to the Commission upon request a copy of any omitted schedule).

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: September 27, 2004

POTLATCH CORPORATION

By: /s/ Malcolm A. Ryerse

Malcolm A. Ryerse Corporate Secretary

## EXHIBIT INDEX

# Exhibit Description

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