HONDA MOTOR CO LTD
Form 6-K
June 03, 2010
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# SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 OR 15d-16

UNDER THE SECURITIES EXCHANGE ACT OF 1934

FOR THE MONTH OF May 2010

COMMISSION FILE NUMBER: 1-07628

## HONDA GIKEN KOGYO KABUSHIKI KAISHA

(Name of registrant)
HONDA MOTOR CO., LTD.
(Translation of registrant s name into English)

1-1, Minami-Aoyama 2-chome, Minato-ku, Tokyo 107-8556, Japan
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

## Form 20-F x Form 40-F *

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

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Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

$$
\text { Yes }{ }^{*} \text { No }{ }^{*}
$$

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-

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## Exhibit 1:

The Board of Directors of Honda Motor Co., Ltd. (the Company ), at its meeting held on May 14, 2010, resolved that the Company will purchase its own shares pursuant to Article 156 of the Company Law, which applies pursuant to Article 165, Paragraph 3, of that law.

## Exhibit 2:

Notice of Convocation of the 86th Ordinary General Meeting of Shareholders of Honda Motor Co., Ltd. (the Company ) has become available on May 28, 2010 on the Company s website written below.
http://world.honda.com/investors/stockholder/notice-convocation-e.pdf

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HONDA GIKEN KOGYO KABUSHIKI KAISHA ( HONDA MOTOR CO., LTD. )
/s/ Yoichi Hojo
Yoichi Hojo
Director
Chief Operating Officer for
Business Management Operations
Honda Motor Co., Ltd.

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To: Shareholders of Honda Motor Co., Ltd.
From: Honda Motor Co., Ltd.
1-1, Minami-Aoyama 2-chome,
Minato-ku, 107-8556 Tokyo
Takanobu Ito
President and Representative Director
Notice Concerning Acquisition of the Company s Own Shares
(Acquisition of the Company s own shares as set forth in the Articles of Incorporation of the Company pursuant to Article 165, Paragraph 2, of the Company Law)

The Board of Directors of Honda Motor Co., Ltd. (the Company ), at its meeting held on May 14, 2010, resolved that the Company will purchase its own shares pursuant to Article 156 of the Company Law, which applies pursuant to Article 165, Paragraph 3, of that law.

## Particulars

1. Basis for acquisition of the Company s own shares

The Company resolved to acquire its own shares for the purpose of enhancing its capital efficiency and enabling greater flexibility in its capital policies.
2. Details of the acquisition
(1) Type of shares to be acquired:

Shares of Common Stock
(2) Maximum number of shares to be acquired:
$3,500,000$ shares ( $0.19 \%$ of the issued shares, excluding treasury stock)
(3) Maximum amount of acquisition:

10 billion yen
(4) Period of acquisition:

Starting on May 19, 2010 and ending on June 4, 2010

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Reference: The Company s own shares held as of May 14, 2010

| Total number of shares outstanding (excluding treasury stock): | $1,814,832,896$ shares |
| :--- | ---: |
| Total number of treasury stock: | $19,995,534$ shares |

NOTICE OF CONVOCATION OF

THE 86TH ORDINARY GENERAL MEETING OF SHAREHOLDERS TO BE HELD AT GRAND PACIFIC LE DAIBA, TOKYO, JAPAN ON JUNE 24, 2010 AT 10:00 A.M.
(This is a translation of the original notice
in the Japanese language mailed on May 28, 2010
to stockholders in Japan, and is for reference purposes only.)

HONDA MOTOR CO., LTD.
(HONDA GIKEN KOGYO KABUSHIKI KAISHA)
TOKYO, JAPAN

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[Translation]

May 28, 2010

To Stockholders:

## Notice of Convocation of the 86th

## Ordinary General Meeting of Shareholders

Dear Stockholders:
You are hereby notified that the 86th Ordinary General Meeting of Shareholders will be held as stated below. You are respectfully requested to attend the meeting.

Please note that, if you do not plan to attend the annual meeting, you may vote by one of the two methods outlined below. We request that you exercise your vote after examining the reference documents and other materials enclosed that are related to the annual meeting.

Vote by mail: Please indicate whether you are in favor of, or opposed to, the proposals on the enclosed Annual Meeting Proxy Card, and then send the proxy card to arrive no later than 6 pm on Wednesday, June 23, 2010.

Yours faithfully,
Honda Motor Co., Ltd.
1-1, Minami-Aoyama, 2-chome
Minato-ku, Tokyo
By: Takanobu Ito
President and Representative Director
Request: We request that when arriving at the meeting you present the voting right exercise form enclosed herewith to the meeting hall receptionist.

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## Particulars

1. Time and Date: $\quad$ 10:00 a.m. on June 24, 2010 (Thursday)
2. Place: GRAND PACIFIC LE DAIBA

Palais Royal on the first basement level, at 2-6-1 Daiba, Minato-ku, Tokyo

## 3. Agenda:

## Matters to be reported:

1. Report on the Business Report, Consolidated Balance Sheets, Consolidated Statements of Income, Unconsolidated Balance Sheets and Unconsolidated Statements of Operations for the 86th Fiscal Year (from April 1, 2009 to March 31, 2010);
2. Report on the results of the audit of the consolidated financial statements for the 86th Fiscal Year (from April 1, 2009 to March 31, 2010) by the independent auditors and the Board of Corporate Auditors.

## Matters to be resolved:

## First Item:

Distribution of Dividends

## Second Item:

Election of Twenty (20) Directors

## Third Item:

Payment of Bonus to Directors and Corporate Auditors for the 86th Fiscal Year
Details regarding these agenda items are contained in the Business Report for the 86th Fiscal Year, which is appended to this Notice of Convocation.

* In the case that revisions are made to the general shareholders meeting reference materials or attached materials, the revised items will be posted on the Company s website.
Japanese http://www.honda.co.jp/investors English http://world.honda.com/investors


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## REFERENCE DOCUMENTS

## CONCERNING EXERCISE OF VOTING RIGHT

Reference matters with respect to the proposals:

## FIRST ITEM: Distribution of Dividends

The Company strives to maintain a global perspective, to develop its operations in many countries throughout the world and to increase its corporate value.

With respect to the distribution of profits, the Company regards the distribution of profits to its stockholders to be one of the most important issues for management. The Company will make dividend distributions after taking into account its long-term strategy and consolidated earnings performance and will also acquire its own stock from time to time with the objectives of improving capital efficiency and flexibly implementing capital policies.

Retained earnings will be allocated toward financing R\&D activities that are essential for the future growth of the Company and toward capital expenditures and investment programs that will expand the Company soperations for the purpose of improving business results and strengthening the Company s financial condition.

Regarding the year-end dividends for the fiscal year under review, after considering various factors such as the Company s goals of strengthening its condition and developing its business operations, the following conditions are proposed:
(1) Conditions and Total Value of Dividend Assets Allocated to Stockholders
$¥ 12$ per share of common stock

Total value of $¥ 21,775,232,832$
(2) Effective Date of Distribution of Dividends

June 25, 2010

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## SECOND ITEM: Election of Twenty (20) Directors

The term of office of each of the twenty-one (21) current Directors is due to expire at the close of this meeting. It is proposed that twenty (20) Directors be elected at this meeting. The names and particulars of the twenty (20) candidates for the position of Director are provided below.

|  |  | Resume, current position and responsibilities |  | Special interest |
| :---: | :---: | :---: | :---: | :---: |
|  | Name | * denotes important concurrent positions | Number of shares | between the candidate |
| Candidate No. 1. | (Date of birth) <br> Takanobu Ito | in other companies or organizations Joined Honda in April 1978 | of the Company held $12,900$ | and the Company None |
|  | (August 29, 1953) | Executive Vice President of Honda R\&D Americas, Inc. in April 1998 |  |  |
|  |  | Director of the Company in June 2000 |  |  |
|  |  | Senior Managing Director of Honda R\&D Co., Ltd. in June 2001 |  |  |
|  |  | Managing Director of the Company in June 2003 |  |  |
|  |  | Motor Sports in June 2003 |  |  |
|  |  | President and Director of Honda R\&D Co., Ltd. in June 2003 |  |  |
|  |  | General Supervisor, Motor Sports in April 2004 |  |  |
|  |  | General Manager of Suzuka Factory of Production Operations in April 2005 |  |  |
|  |  | April 2005 <br> Managing Officer of the Company in June 2005 |  |  |
|  |  | Chief Operating Officer for Automobile Operations in April 2007 |  |  |
|  |  | Senior Managing Director of the Company in June 2007 |  |  |
|  |  | President and Director of Honda R\&D Co., Ltd. in April 2009 |  |  |
|  |  | President and Director of the Company in June 2009 (present) |  |  |
| 2. | Koichi Kondo <br> (February 13, 1947) | Joined Honda in April 1970 | 16,900 | None |
|  |  | President and Director of Honda Motor do Brasil Ltda. (presently |  |  |
|  |  | Honda South America Ltda.) in June 1996 |  |  |
|  |  | President and Director of Moto Honda da Amazonia Ltda. in June |  |  |
|  |  | 1996 |  |  |
|  |  | President and Director of Honda Automoveis do Brasil Ltda. in |  |  |
|  |  | June 1996 |  |  |
|  |  | Director of the Company in June 1997 |  |  |
|  |  | Chief Operating Officer for Regional Operations (Latin America) in April 2000 |  |  |
|  |  | Managing Director of the Company in June 2002 |  |  |
|  |  | Executive Vice President and Director of American Honda Motor |  |  |
|  |  | Co., Inc. in April 2003 |  |  |
|  |  | President and Director of American Honda Motor Co., Inc. in |  |  |
|  |  | June 2003 ( |  |  |
|  |  | Chief Operating Officer for Regional Operations (North America) in April 2004 |  |  |
|  |  | President and Director of Honda North America, Inc. in April |  |  |
|  |  | 2005 ( |  |  |
|  |  | Senior Managing Director of the Company in June 2005 |  |  |
|  |  | Chief Operating Officer for Regional Sales Operations (Japan) in April 2007 |  |  |
|  |  | April 2007 |  |  |
|  |  | Chairman and Director of American Honda Motor Co., Inc. in |  |  |
|  |  | April 2007 |  |  |
|  |  | Executive Vice President and Director of the Company in June |  |  |
|  |  | 2007 (present) |  |  |

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Compliance Officer in April 2010 (present)
Government \& Industrial Affairs in April 2010 (present)

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|  |  | Resume, current position and responsibilities |  | Special interest |
| :---: | :---: | :---: | :---: | :---: |
|  | Name | * denotes important concurrent positions | Number of shares | between the candidate |
| Candidate |  |  |  |  |
| 3. | Shigeru Takagi | Joined Honda in April 1974 | $16,200$ | None |
|  | (February 4, 1952) | President and Director of Honda Canada Inc. in June 1998 |  |  |
|  |  | Director of the Company in June 1998 |  |  |
|  |  | Chief Operating Officer for Regional Operations (Europe, the |  |  |
|  |  | Middle \& Near East and Africa) in April 2004 (present) |  |  |
|  |  | President and Director of Honda Motor Europe Limited in April |  |  |
|  |  | 2004 (present) |  |  |
|  |  | Managing Director of the Company in June 2004 |  |  |
|  |  | Senior Managing Director of the Company in June 2008 (present) (Important concurrent positions in other companies or organizations) |  |  |
|  |  | * President and Director of Honda Motor Europe Limited |  |  |
| 4. |  | Joined Honda in April 1971 | 12,600 | None |
|  | (December 2, 1948) | Stationed at Honda Canada Inc. in June 1998 |  |  |
|  |  | Director of the Company in June 1999 |  |  |
|  |  | President and Director of Honda Engineering Co., Ltd. in June |  |  |
|  |  | $2001$ |  |  |
|  |  | President and Director of Honda of America Mfg., Inc. in April |  |  |
|  |  | 2005 ( |  |  |
|  |  | Managing Officer of the Company in June 2005 |  |  |
|  |  | Chief Operating Officer for Production Operations in April 2008 (present) |  |  |
|  |  | Risk Management Officer in April 2008 (present) |  |  |
|  |  | General Supervisor, Information Systems in April 2008 (present) |  |  |
|  |  | Senior Managing Director of the Company in June 2008 (present) |  |  |
|  |  | General Supervisor, Quality in April 2009 (present) |  |  |
| 5. | Tetsuo Iwamura (May 30, 1951) | Joined Honda in April 1978 | 13,800 | None |
|  |  | Chief Operating Officer for Parts Operations in April 2000 |  |  |
|  |  | Director of the Company in June 2000 |  |  |
|  |  | Chief Operating Officer for Regional Operations (Latin America) in April 2003 |  |  |
|  |  | President and Director of Honda South America Ltda. in April |  |  |
|  |  | $2003$ |  |  |
|  |  | President and Director of Moto Honda da Amazonia Ltda. in |  |  |
|  |  | April 2003 |  |  |
|  |  | President and Director of Honda Automoveis do Brasil Ltda. in |  |  |
|  |  | April 2003 |  |  |
|  |  | Managing Director of the Company in June 2006 |  |  |
|  |  | Chief Operating Officer for Regional Operations (North America) in April 2007 (present) |  |  |
|  |  | President and Director of Honda North America, Inc. in April |  |  |
|  |  | 2007 (present) |  |  |
|  |  | President and Director of American Honda Motor Co., Inc. in |  |  |
|  |  | April 2007 (present) |  |  |
|  |  | Senior Managing Director of the Company in June 2008 (present) (Important concurrent positions in other companies or organizations) |  |  |
|  |  | * President and Director of Honda North America, Inc. |  |  |
|  |  | * President and Director of American Honda Motor Co., Inc. |  |  |

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| Candidate <br> No. $6 .$ | Resume, current position and responsibilities |  |  | Special interest between the candidate and the Company None |
| :---: | :---: | :---: | :---: | :---: |
|  | Name <br> (Date of birth) <br> Tatsuhiro Oyama | * denotes important concurrent positions in other companies or organizations Joined Honda in April 1969 | Number of shares <br> of the Company held 16,300 |  |
|  | (July 9, 1950) | General Manager of Motorcycle Sales Division for Regional Sales Operations (Japan) in April 2001 |  |  |
|  |  | Director of the Company in June 2001 |  |  |
|  |  | President and Director of Honda Motorcycle Japan Co., Ltd. in August 2001 |  |  |
|  |  | Chief Operating Officer for Parts Operations in April 2003 |  |  |
|  |  | Chief Operating Officer for Regional Operations (Asia \& Oceania) in April 2006 |  |  |
|  |  | President and Director of Asian Honda Motor Co., Ltd. in April 2006 |  |  |
|  |  | Managing Director of the Company in June 2006 (present) |  |  |
|  |  | Chief Operating Officer for Motorcycle Operations in April 2008 (present) |  |  |
|  |  | Chief Officer of Driving Safety Promotion Center in April 2010 (present) |  |  |
| 7. | Fumihiko Ike | Joined Honda in February 1982 | 15,100 | None |
|  | (May 26, 1952) | Chief Operating Officer for Power Product Operations in April 2003 |  |  |
|  |  | Director of the Company in June 2003 |  |  |
|  |  | Chief Operating Officer for Business Management Operations in April 2006 |  |  |
|  |  | Managing Director of the Company in June 2007 (present) |  |  |
|  |  | Chief Operating Officer for Regional Operations (Asia \& Oceania) in April 2008 (present) |  |  |
|  |  | President and Director of Asian Honda Motor Co., Ltd. in April 2008 (present) |  |  |
|  |  | (Important concurrent positions in other companies or organizations) |  |  |

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* President and Director of Asian Honda Motor Co., Ltd.

8. 
9. Kensaku Hogen
(August 2, 1941) Director of the Company in June 2005 (present)
10. Nobuo Kuroyanagi President and CEO of Mitsubishi UFJ Financial Group, Inc. (MUFG) in October 2005
(December 18, 1941)
Chairman of The Bank of Tokyo-Mitsubishi UFJ, Ltd. (BTMU) in April 2008 (present)

Director of the Company in June 2009 (present)

Director of MUFG in April 2010
(Important concurrent positions in other companies or organizations)

* Director of MUFG
* Chairman of BTMU
* Outside Director of Senshu Ikeda Holdings, Inc.
* Outside Director of Isetan Mitsukoshi Holdings Ltd.
* Outside Director of Mitsubishi Research Institute, Inc.
* Outside Corporate Auditor of Mitsubishi Heavy Industries, Ltd.

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Resume, current position and responsibilities

| Candidate No. | Name <br> (Date of birth) | * denotes important concurrent positions in other companies or organizations | Number of shares <br> of the Company held | Special interest between the candidate and the Company |
| :---: | :---: | :---: | :---: | :---: |
| 11. | Takeo Fukui (November 28, 1944) | Joined Honda in April 1969 <br> President and Director of Honda Racing Corporation in May 1987 <br> Managing Director of Honda R\&D Co., Ltd. in May 1987 <br> Director of the Company in June 1988 <br> Senior Managing Director of Honda R\&D Co., Ltd. in June 1990 <br> Executive Vice President and Director of Honda of America Mfg., <br> Inc. in June 1994 <br> Managing Director of the Company in June 1996 <br> President and Director of Honda of America Mfg., Inc. in June 1996 <br> President and Director of Honda R\&D Co., Ltd. in June 1998 <br> Motor Sports in June 1999 <br> Senior Managing Director of the Company in June 1999 <br> President and Director of the Company in June 2003 <br> Director and Advisor of the Company in June 2009 (present) | 31,900 | None |
| 12. | Hiroshi Kobayashi <br> (November 12, 1954) | Joined Honda in April 1978 <br> Executive Vice President and Director of Honda Motor Europe <br> Limited in April 2003 <br> Director of the Company in June 2003 <br> President and Director of Honda Canada Inc. in April 2004 <br> Operating Officer of the Company in June 2005 <br> Deputy Chief Operating Officer for Regional Sales Operations <br> (Japan); General Manager of Automobile Sales Operations for <br> Regional Sales Operations (Japan); General Manager of <br> Aftermarket Operations in Regional Sales Operations (Japan); <br> General Manager of ASIMO Business Office in Regional Sales <br> Operations (Japan) in April 2008 <br> Chief Operating Officer for Regional Sales Operations (Japan) in <br> April 2009 (present) <br> Director of the Company in June 2009 (present) | 16,100 | None |
| 13. | Sho Minekawa (October 27, 1954) | Joined Honda in April 1978 <br> President of Guangzhou Honda Automobile Co., Ltd. in April 2004 <br> Director of the Company in June 2004 <br> Operating Officer of the Company in June 2005 <br> Chief Operating Officer for Regional Operations (Latin America) <br> in April 2007 (present) <br> President and Director of Honda South America Ltda. in April 2007 (present) <br> President and Director of Moto Honda da Amazonia Ltda. in April 2007 (present) <br> President and Director of Honda Automoveis do Brasil Ltda. in April 2007 (present) <br> Director of the Company in June 2007 (present) <br> (Important concurrent positions in other companies or organizations) <br> * President and Director of Honda South America Ltda. <br> * President and Director of Moto Honda da Amazonia Ltda. <br> * President and Director of Honda Automoveis do Brasil Ltda. | 14,400 | None |

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| Candidate <br> No. <br> 14. | Resume, current position and responsibilities |  |  | Special interest between the candidate and the Company None |
| :---: | :---: | :---: | :---: | :---: |
|  | Name <br> (Date of birth) Takuji Yamada | * denotes important concurrent positions in other companies or organizations Joined Honda in April 1980 | Number of shares <br> of the Company held 12,600 |  |
|  | (September 28, 1956) | Executive Vice President of American Honda Motor Co., Inc. in December 2004 |  |  |
|  |  | Operating Officer of the Company in June 2005 |  |  |
|  |  | President and Director of Honda Motor Europe (North) GmbH in April 2006 |  |  |
|  |  | Chief Operating Officer for Power Product Operations in April 2008 (present) |  |  |
|  |  | Director of the Company in June 2008 (present) |  |  |
| 15. | Yoichi Hojo | Joined Honda in April 1978 | 13,200 | None |
|  | (February 17, 1956) | General Manager of Automobile Purchasing Division 2 in Purchasing Operations in April 2006 |  |  |
|  |  | Operating Officer of the Company in June 2006 |  |  |
|  |  | Chief Operating Officer for Business Management Operations in April 2008 (present) |  |  |
|  |  | Director of the Company in June 2008 (present) |  |  |
| 16. | Tsuneo Tanai | Joined Honda in April 1981 | 13,100 | None |
|  | (January 24, 1957) | Executive Vice President and Director of Honda of America Mfg., Inc. in April 2006 |  |  |
|  |  | Operating Officer of the Company in June 2006 |  |  |
|  |  | President and Director of Honda of America Mfg, Inc. in April 2008 |  |  |
|  |  | Chief Operating Officer for Automobile Operations in April 2009 (present) |  |  |
|  |  | Director of the Company in June 2009 (present) |  |  |
| 17. | Hiroyuki Yamada | Joined Honda in April 1982 | 5,400 | None |
|  | (December 14, 1956) | Chief Operating Officer for Customer Service Operations in April 2009 (present) |  |  |
|  |  | Director of the Company in June 2009 (present) |  |  |
| 18. | Tomohiko Kawanabe | Joined Honda in April 1977 | 7,400 | None |

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(May 17, 1952)
19. Masahiro Yoshida
(March 5, 1957)

Managing Director of Honda R\&D Co., Ltd. in June 2002

Senior Managing Director of Honda R\&D Co., Ltd. in June 2005
President and Director of Honda R\&D Co., Ltd. in April 2010 (present)
(Important concurrent positions in other companies or organizations)

* President and Director of Honda R\&D Co., Ltd.

| Masahiro Yoshida <br> (March 5, 1957) | Joined Honda in April 1979 |
| :--- | :--- |
|  | Executive Vice President of Honda of America Mfg., Inc. in June <br>  <br> 2004 |
|  | General Manager of Human Resources Division for Business <br> Support Operations of the Company in April 2006 |
|  | Human Resources and Associate Relations for Business Support <br>  <br> Operations in April 2007 |
|  | Operating Officer of the Company in June 2007 (present) |
|  | General Manager of Hamamatsu Factory of Production Operations <br> in April 2008 |
|  | Chief Operating Officer for Business Support Operations in April |
|  | 2010 (present) |

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## Resume, current position and responsibilities



[^0]Notes: 1. denotes new candidates.
2. Matters related to outside Director candidates are as follows:
(1) Kensaku Hogen and Nobuo Kuroyanagi are candidates for the position of outside Director as defined in Article 2, Paragraph 3, Item 7 of the Enforcement Regulations of the Company Law.
(2) Kensaku Hogen has been registered as an independent director as provided for in the rules of the Tokyo Stock Exchange and the Osaka Securities Exchange, and if he is elected, he is scheduled to continue to serve as an independent director.
(3) Reasons for selection of candidates for the position of outside Director

Kensaku Hogen is proposed as a candidate because the Company wishes to receive his advice about the Company s activities given from an objective, broad-ranging and high level perspective, and based on his rich experience and high level of insight regarding diplomacy. Although he has not engaged in corporate management, the Company believes that he can perform the duties of an outside Director based on his experience and insight mentioned above.

Nobuo Kuroyanagi is proposed as a candidate because the Company wishes to receive his advice on the Company sactivities given from an objective, broad-ranging and high level perspective, and based on his rich experience and high level of insight regarding corporate

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management.
(4) Incidence of inappropriate corporate operations at other companies for which the candidate was serving as an officer (during the past five years).

The candidate Nobuo Kuroyanagi has been serving as a director of Mitsubishi UFJ Financial Group, Inc. (MUFG) and as a representative director of The Bank of Tokyo-Mitsubishi UFJ, Ltd. (BTMU), and, in December 2006, those companies received enforcement actions ordering improvement of then-current operations from the competent U.S. regulatory authorities with respect to the failure to implement the anti-money laundering compliance regulations in the United States. BTMU was also ordered by Japan s Financial Services Agency (FSA) to improve its operations in connection with transactions of corporate banking service marketing units that were problematic from the perspective of compliance administration in February 2007; and in connection with problems related to management administration systems, legal and other compliance systems, and internal administration systems, etc. regarding overseas operations, investment trust marketing operations, and other operations in June 2007.
(5) Number of years since the candidate initially assumed the position of outside Director (up to the end of this general meeting of shareholders)

Kensaku Hogen Five years

Nobuo Kuroyanagi One year

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## THIRD ITEM: Payment of Bonus to Directors and Corporate Auditors for the 86th Fiscal Year

It is proposed that the Company, after taking into consideration the business performance for the fiscal year under review, the amount of the bonuses that have been paid in the past to the Directors and the Corporate Auditors and other various circumstances, pay a bonus in the total amount of 316 million, 670 thousand yen ( $¥ 316,670,000$ ) to the twenty-one (21) Directors in office as of the end of the fiscal year (including the total amount of $¥ 5,600,000$ to the two (2) outside Directors) and a bonus in the total amount of 34 million, 910 thousand yen $(¥ 34,910,000$ ) to the five (5) Corporate Auditors in office as of the end of the fiscal year in order to reward those Directors and Corporate Auditors for their service during the fiscal year. The amount of the bonus payable to each of the Directors and the Corporate Auditors would be left to the determination of the Board of Directors with regard to each Director s bonus, and to the consultation among the Corporate Auditors with regard to each Corporate Auditor s bonus.

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# Business Report for the 86th Fiscal Year 

For the Period From: April 1, 2009 To: March 31, 2010

## 1. OUTLINE OF BUSINESS

## (1) Review of Operations

Honda s consolidated revenue for the period amounted to $¥ 8,579.1$ billion, a decrease of $14.3 \%$ from the previous fiscal year, primarily due to unfavorable currency translation effects and decreased revenue in the automobile business.

Consolidated operating income for the period totaled $¥ 363.7$ billion, an increase of $91.8 \%$, due primarily to decreased SG\&A expenses and R\&D expenses and continuing cost reduction efforts, despite decreased profit attributable to decreased revenue, the unfavorable impact of currency effects and the increase in fixed costs per vehicle as a result of reduced production. Consolidated net income attributable to Honda Motor Co., Ltd. for the period totaled $¥ 268.4$ billion, an increase of $95.9 \%$ from the previous fiscal year.

## Motorcycles

## Sales Volume and Profitability

With respect to Honda s motorcycle sales for the fiscal year ended March 31, 2010, unit sales of motorcycles totaled 9,639 thousand units, a decrease of $4.7 \%$ from the previous fiscal year. Unit sales in Japan totaled 190 thousand units, a decrease of $18.1 \%$ from the previous fiscal year. Unit sales outside of Japan totaled 9,449 thousand units, a decrease of $4.4 \%$ from the previous fiscal year*, due mainly to decreased unit sales in Other Regions, including South America, and North America, more than offsetting increased unit sales in Asia. Revenue from sales to external customers decreased $19.2 \%$, to $¥ 1,140.2$ billion, from the previous fiscal year, due mainly to decreased unit sales and the unfavorable currency translation effects. Operating income decreased by $41.1 \%$, to $¥ 58.8$ billion from the previous fiscal year, due primarily to decreased profit attributable to decreased revenue and the unfavorable impact of currency effects, more than offsetting decreased SG\&A expenses and R\&D expenses.

* Of the net sales of Honda-brand motorcycle products that are manufactured and sold by overseas affiliates accounted for under the equity method, those with respect to which parts for manufacturing were not supplied from Honda or its subsidiaries are not included in net sales and other operating revenue, in conformity with U.S. generally accepted accounting principles. Accordingly, these unit sales are not included in the financial results.


## Automobiles

## Sales Volume and Profitability

Honda s unit sales of automobiles for the fiscal year totaled 3,392 thousand units, a decrease of $3.6 \%$ from the same period last year. In Japan, unit sales totaled 646 thousand units, an increase of $16.2 \%$ compared to the same period last year. Unit sales outside of Japan decreased $7.3 \%$ compared to the previous fiscal year, to 2,746 thousand units, due mainly to decreased unit sales in North America and Europe, despite increased unit sales in Asia. Revenue from sales to external customers decreased $14.6 \%$, to $¥ 6,554.8$ billion, from the previous fiscal year, due mainly to decreased unit sales and the unfavorable currency translation effects. Operating income increased by $416.5 \%$, to $¥ 126.7$ billion, from the previous fiscal year, due primarily to decreased SG\&A expenses and R\&D expenses and continuing cost reduction efforts, more than offsetting decreased profit attributable to decreased unit sales and unfavorable impact of currency effects.

## Financial Services

Revenue from sales to external customers in the financial services business increased $4.1 \%$, to $¥ 606.3$ billion, from the previous fiscal year. Operating income increased $141.6 \%$, to $¥ 194.9$ billion, from the previous fiscal year, due primarily to the decreased allowance for losses on credit and lease residual values and a decrease in funding costs.

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## Power Products and Others

## Sales Volume and Profitability

Honda s unit sales of power products totaled 4,744 thousand units, down by $8.5 \%$ from the previous fiscal year. In Japan, unit sales totaled 322 thousand units, a decrease of $37.6 \%$ from the same period last year. Unit sales outside of Japan decreased $5.3 \%$ from the previous fiscal year, to 4,422 thousand units, due mainly to decreased unit sales in Europe and North America, despite increased unit sales in Asia. Revenue from sales to external customers in power product and other businesses decreased by $19.1 \%$, to $¥ 277.6$ billion, from the previous fiscal year, due mainly to decreased unit sales of power products and unfavorable currency translation effects. Honda reported an operating loss of $¥ 16.7$ billion, a deterioration of $¥ 1.2$ billion from the loss of $¥ 15.4$ billion recorded in the same period last year, primarily due to decreased profit attributable to decreased revenue, more than offsetting decreased SG\&A expenses and R\&D expenses.

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¡ Unit Sales and Net Sales Breakdown

|  | FY2009 (reference) From <br> April 1, 2008 to <br> March 31, 2009 |  |  | 10 <br> 1, 2009 <br> 31, 2010 | Change from the previous fiscal year (reference) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business Segment | Unit sales | Net sales | Unit sales | Net sales | Unit sales | (\%) | Net sales | (\%) |
| Grand Total |  | 10,011,241 |  | 8,579,174 |  |  | -1,432,067 | -14.3 |
| Domestic |  | 1,446,541 |  | 1,577,318 |  |  | 130,777 | 9.0 |
| Overseas |  | 8,564,700 |  | 7,001,856 |  |  | -1,562,844 | -18.2 |
| North America |  | 4,514,190 |  | 3,736,447 |  |  | -777,743 | -17.2 |
| Europe |  | 1,186,012 |  | 764,785 |  |  | -421,227 | -35.5 |
| Asia |  | 1,595,472 |  | 1,543,397 |  |  | -52,075 | -3.3 |
| Other regions |  | 1,269,026 |  | 957,227 |  |  | -311,799 | -24.6 |
| Motorcycle Business (motorcycles only) | 10,114 | 1,411,511 | 9,639 | 1,140,292 | -475 | -4.7 | -271,219 | -19.2 |
|  | $(9,956)$ |  | $(9,530)$ |  | (-426) | (-4.3) |  |  |
| Domestic (motorcycles only) | 232 | 81,822 | 190 | 70,461 | -42 | -18.1 | -11,361 | -13.9 |
|  | (232) |  | (190) |  | (-42) | (-18.1) |  |  |
| Overseas (motorcycles only) | 9,882 | 1,329,689 | 9,449 | 1,069,831 | -433 | -4.4 | -259,858 | -19.5 |
|  | $(9,724)$ |  | $(9,340)$ |  | (-384) | (-3.9) |  |  |
| North America (motorcycles only) | 320 | 182,284 | 189 | 103,956 | -131 | -40.9 | -78,328 | -43.0 |
|  | (188) |  | (98) |  | (-90) | (-47.9) |  |  |
| Europe (motorcycles only) | 276 | 178,621 | 199 | 124,665 | -77 | -27.9 | -53,956 | -30.2 |
|  | (267) |  | (192) |  | (-75) | (-28.1) |  |  |
| Asia (motorcycles only) | 7,523 | 460,412 | 7,628 | 461,067 | 105 | 1.4 | 655 | 0.1 |
|  | $(7,523)$ |  | $(7,628)$ |  | (105) | (1.4) |  |  |
| Other regions (motorcycles only) | 1,763 | 508,372 | 1,433 | 380,143 | -330 | -18.7 | -128,229 | -25.2 |
|  | $(1,746)$ |  | $(1,422)$ |  | (-324) | (-18.6) |  |  |
| Automobile Business | 3,517 | 7,674,404 | 3,392 | 6,554,848 | -125 | -3.6 | -1,119,556 | -14.6 |
| Domestic | 556 | 1,225,384 | 646 | 1,383,855 | 90 | 16.2 | 158,471 | 12.9 |
| Overseas | 2,961 | 6,449,020 | 2,746 | 5,170,993 | -215 | -7.3 | -1,278,027 | -19.8 |
| North America | 1,496 | 3,723,877 | 1,297 | 3,013,432 | -199 | -13.3 | -710,445 | -19.1 |
| Europe | 350 | 923,580 | 249 | 575,326 | -101 | -28.9 | -348,254 | -37.7 |
| Asia | 793 | 1,079,585 | 950 | 1,041,258 | 157 | 19.8 | -38,327 | -3.6 |
| Other regions | 322 | 721,978 | 250 | 540,977 | -72 | -22.4 | -181,001 | -25.1 |
| Financial Services Business |  | 582,261 |  | 606,352 |  |  | 24,091 | 4.1 |
| Domestic |  | 24,083 |  | 24,635 |  |  | 552 | 2.3 |
| Overseas |  | 558,178 |  | 581,717 |  |  | 23,539 | 4.2 |
| North America |  | 527,905 |  | 553,169 |  |  | 25,264 | 4.8 |
| Europe |  | 12,685 |  | 10,428 |  |  | -2,257 | -17.8 |
| Asia |  | 4,736 |  | 4,318 |  |  | -418 | -8.8 |
| Other regions |  | 12,852 |  | 13,802 |  |  | 950 | 7.4 |
| Power Product \& Other Businesses | 5,187 | 343,065 | 4,744 | 277,682 | -443 | -8.5 | -65,383 | -19.1 |

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| Domestic | 516 | 115,252 | 322 | 98,367 | -194 | -37.6 | $-16,885$ | -14.7 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Overseas | 4,671 | 227,813 | 4,422 | 179,315 | -249 | -5.3 | $-48,498$ | -21.3 |
| North America | 1,893 | 80,124 | 1,818 | 65,890 | -75 | -4.0 | $-14,234$ | -17.8 |
| Europe | 1,306 | 71,126 | 1,066 | 54,366 | -240 | -18.4 | $-16,760$ | -23.6 |
| Asia | 970 | 50,739 | 1,069 | 36,754 | 99 | 10.2 | $-13,985$ | -27.6 |
| Other regions | 502 | 25,824 | 469 | 22,305 | -33 | -6.6 | $-3,519$ | -13.6 |

Notes: 1. Figures in this table above are the sum of completed vehicles manufactured by Honda and its consolidated subsidiaries plus units sold by affiliated companies accounted for under the equity method, for which Honda supplied the parts and components.
2. Unit sales of the Power Product and Other Businesses segment are the unit sales of power products. Net sales of this segment include power products and relevant parts, leisure businesses, trading and others.
3. Unit sales of the Power Product Business include all trilateral trade transactions from the fiscal year ended March 31, 2010. The change in the presentation for unit sales of the Power Product Business for the fiscal year ended March 31, 2010 resulted in an increase of 54 thousand units as compared to the presentation used in the prior periods. Trilateral trade transactions represent the transactions in which the Company purchases products from the vendors overseas and sells them to third countries.

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## (2) Capital Expenditures

Capital expenditures during the fiscal year totaled $¥ 329,735$ million. The breakdown of capital expenditures by business segment was as follows:
$\left.\begin{array}{lrrrr} & & & \begin{array}{c}\text { Yen (millions), \% }\end{array} \\ \text { Change in } \\ \text { amount }\end{array} \quad \begin{array}{c}\text { Change (\%) } \\ \text { (reference) }\end{array}\right)$

Note: Intangible assets are not included in the table above.
In addition to those for the installation of new equipment, the Company s capital investments included those for expanding, strengthening, rationalizing and renovating manufacturing facilities as well as those for expanding and strengthening marketing and $\mathrm{R} \& \mathrm{D}$ facilities, etc.

## (3) Liquidity and Capital Resources

Funds for financing capital investments in Honda s manufacturing and sales businesses are provided mainly from cash generated by operating activities, bank loans and the issuance of corporate bonds. The outstanding balance of funds for Honda s manufacturing and sales businesses at the end of the fiscal year under review was $¥ 410.3$ billion.

Honda funds its financial programs for customers and dealers primarily from medium-term notes, commercial paper, corporate bonds, bank loans, securitization of monetary assets and from operating companies. The outstanding balance of funds for Honda s financial services subsidiaries at the end of the fiscal year under review was $¥ 4,243.7$ billion.

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## (4) Employees of the Group and the Parent Company

(a) Honda Employees

\left.|  |  | Number of Employees |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Cusiness Segment |  |  | FY2009 (reference) | FY2010 |  | (reference) |$\right)$

(b) Employees of the Parent Company

|  |  |  |  |  | Change <br> (reference) |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Number of employees | FY2009 (reference) | FY2010 | ( ) |  |  |
| Average age | 26,471 | $(4,199)$ | $\mathbf{2 6 , 1 2 1}$ | ( ) | -350 |
| Average number of years employed by the Company | 43.5 | $\mathbf{4 3 . 3}$ | -0.2 |  |  |

Note: The number of employees of the Honda Group and the Company refers to full-time employees. The average number of temporary employees is shown in parentheses. The number of temporary employees and increase or decrease in this number for the year ended March 31, 2010 is omitted as the number is less than $10 \%$ of the number of full-time employees.

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## 2. COMMON STOCK

(1) Total Number of Shares Issued
(2) Number of Stockholders

219,866 shares

## (3) Principal Stockholders

|  | Number of Shares | Percentage as against <br> Total Shares Issued (\%) |
| :--- | :---: | :---: |
| Name | Held (thousands) | 133,296 |

Notes: 1. The number of shares described above disregards and rounds off figures of less than 1,000 shares.
2. All stocks held by Japan Trustee Services Bank, Ltd. (Trust Account) and The Master Trust Bank of Japan, Ltd. (Trust Account) are owned in connection with the respective bank s trust business.
3. JPMorgan Chase Bank 380055 is engaged principally in providing custody services for stocks owned by U.S. and European institutional investors as well as acting as stock transfer agent.
4. Moxley \& Co. is an official holder of stock of JPMorgan Chase Bank, which is a depositary institution for American Depositary Receipts (ADRs).

## 3. STOCK WARRANTS

No relevant information

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## 4. CORPORATE OFFICERS

## (1) Directors and Corporate Auditors

Please refer to the Company s website, http://world.honda.com/investors/annualreport/2009/pdf/2009-page46-48.pdf
(2) Remuneration of Directors and Corporate Auditors, Etc.

|  |  |  |  |  | Yen (millions) |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total |  |  |  |  |  |  |  |

Notes: 1. Remuneration is limited to $¥ 90$ million per month for Directors and $¥ 18$ million per month for Corporate Auditors.
2. The above figures are those for Directors and Corporate Auditors for the fiscal year under review. Remuneration figures represent the amount of money paid during the fiscal year under review. Bonuses figures represent the amount of money provided for in the reserve for corporate officer bonuses during the fiscal year under review.
(3) Outside Corporate Officers
(a) Concurrent Posts as Outside Corporate Officers, Etc., of Other Companies

| Post <br> Director | Nobuo Kuroyanagi | Concurrent Posts as Outside Directors, Etc. |
| :---: | :---: | :---: |
|  |  | President and CEO of Mitsubishi UFJ Financial Group, Inc. |
|  |  | Chairman of The Bank of Tokyo-Mitsubishi UFJ, Ltd. |
|  |  | Outside Director of Senshu Ikeda Holdings, Inc. |
|  |  | Outside Director of Isetan Mitsukoshi Holdings Ltd. |
|  |  | Outside Director of Mitsubishi Research Institute, Inc. |
|  |  | Outside Corporate Auditor of Mitsubishi Heavy Industries, Ltd. |
| Corporate Auditor | Koukei Higuchi | Outside Director of NOHMI BOSAI LTD. |
|  |  | Outside Corporate Auditor of Daiichi Sankyo Co., Ltd. |
|  |  | Outside Corporate Auditor of Japan Airport Terminal Co., Ltd. |
| Corporate Auditor | Yuji Matsuda | President and Director of Mitsubishi UFJ Trust Investment Technology Institute Co., Ltd. |

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The Bank of Tokyo-Mitsubishi UFJ, Ltd. (BTMU) is one of the Company s principal shareholders. The Company has borrowings from and conducts various other transactions with BTMU. There are no capital transactions or other special interest relationships between the Company and the other companies listed.
(b) Total Value of Remuneration, Etc., of Outside Corporate Officers

## Number of Persons

6

## Value of Payments (millions of yen)

67

## Table of Contents

## 5. FINANCIAL AUDIT COMPANY

(1) Name of Financial Audit Company

KPMG AZSA \& Co.
(2) Financial Audit Company Remuneration, Etc., for the Fiscal Year under Review
(a) Remuneration, etc.
$¥ 432$ million
(b) Total profit on monetary and other assets to be paid by the Company and its subsidiaries
$¥ 490$ million

Notes: 1. The audit contract between the Company and its financial audit company does not itemize remuneration for auditing work based on the Company Law of Japan, auditing work based on the Financial Instruments and Exchange Law of Japan and auditing work based on the Securities Exchange Law of the United States. Because of this and because it is impractical to itemize these categories of remuneration, the figure shown in line item (a) above is a total figure.
2. In addition to the services specified in Article 2, Paragraph 1 of the Japanese Certified Public Accountants Law, the Company paid the independent accounting firm for advisory and other services related to the application of the International Financial Reporting Standards.
3. Of the Company s principal subsidiaries, Yachiyo Industry Co., Ltd., as well as overseas subsidiaries are audited by financial audit companies other than the financial audit company employed by the Company.

## (3) Policy Regarding Dismissal or Non-Re-Employment of Financial Audit Company

In the case that the Company sfinancial audit company was recognized to have committed a serious legal infraction, sharply lowered the quality of its audit services or otherwise shown grounds for determining it was inappropriate for employment as a financial audit company, the Company has the policy of, in accordance with procedures stipulated in the Company Law, dismissing its financial audit company or submitting resolutions proposing the financial audit company s dismissal or non- re-employment to the general meeting of shareholders.

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## 6. POLICY REGARDING DECISIONS FOR DISTRIBUTION OF DIVIDENDS, ETC.

The Company strives to carry out its operations from a global perspective and to increase its corporate value. With respect
to the redistribution of profits to our shareholders, which we consider to be one of the most important management issues, the Company s basic policy for dividends is to make distributions after taking into account its long-term consolidated earnings performance.

The Company will also acquire its own shares at the optimal timing with the goal of improving efficiency of the Company s capital structure. The present goal is to maintain a shareholders return ratio (i.e., the ratio of the total of the dividend payment and the repurchase of the Company s own shares to consolidated net income) of approximately $30 \%$. Retained earnings will be allocated toward financing R\&D activities that are essential for the future growth of the Company and capital expenditures and investment programs that will expand its operations for the purpose of improving business results and strengthening the Company s financial condition.

The Company plans to distribute year-end cash dividends of $¥ 12$ per share for the year ended March 31, 2010. As a result, total cash dividends for the year ended March 31, 2010, together with the first quarter cash dividends of $¥ 8$, the second quarter cash dividends of $¥ 8$ and the third quarter cash dividends of $¥ 10$, are planned to be $¥ 38$ per share, a decrease of $¥ 25$ per share from the annual dividends paid for the year ended March 31, 2009.

Also, please note that the year-end cash dividends for the year ended March 31, 2010 are matters to be resolved at the general meeting of shareholders.

The Company plans to distribute quarterly cash dividends of $¥ 12$ per share for each quarter for the year ending March 31, 2011. As a result, total cash dividends for the year ending March 31, 2011 are planned to be $¥ 48$ per share, an increase of $¥ 10$ from the annual dividends paid for the year ended March 31, 2010.

The Company intends to continue doing its utmost to meet shareholders expectations.

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Trends in Dividends (reference)


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## Consolidated Balance Sheets



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$\left.\begin{array}{l|r|r} & \begin{array}{c}\text { Yen (millions) } \\ \mathbf{2 0 1 0}\end{array} \\ \text { LIABILITIES, MINORITY INTERESTS AND STOCKHOLDERS } & \text { EQUITY } & \\ \hline \text { (reference) }\end{array}\right]$

Note: Please refer to Significant Accounting Policy Change.

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## Consolidated Statements of Income

|  | Yen (millions) |  |
| :---: | :---: | :---: |
| Years ended March 31, 2009 and 2010 | $\begin{gathered} 2009 \\ \text { (reference) } \end{gathered}$ | 2010 |
| Net sales and other operating revenue | ¥ 10,011,241 | ¥ 8,579,174 |
| Operating costs and expenses: |  |  |
| Cost of sales | 7,419,582 | 6,414,721 |
| Selling, general and administrative | 1,838,819 | 1,337,324 |
| Research and development | 563,197 | 463,354 |
| Total operating costs and expenses | 9,821,598 | 8,215,399 |
| Operating income | 189,643 | 363,775 |
| Other income (expenses): |  |  |
| Interest income | 41,235 | 18,232 |
| Interest expense | $(22,543)$ | $(12,552)$ |
| Other, net | $(46,601)$ | $(33,257)$ |
| Total other income (expenses) | $(27,909)$ | $(27,577)$ |
| Income before income taxes and equity in income of affiliates | 161,734 | 336,198 |
| Income tax expense: |  |  |
| Current | 68,062 | 90,263 |
| Deferred | 41,773 | 56,606 |
| Total income taxes | 109,835 | 146,869 |
| Income before equity in income of affiliates | 51,899 | 189,329 |
| Equity in income of affiliates | 99,034 | 93,282 |
| Net income | 150,933 | 282,611 |
| Less: Net income attributable to noncontrolling interests | 13,928 | 14,211 |
| Net income attributable to Honda Motor Co., Ltd. | ¥ 137,005 | $\geq \mathbf{2 6 8 , 4 0 0}$ |
|  | Y |  |
| Basic net income attributable to Honda Motor Co., Ltd. per common share | $¥ \quad 75.50$ | $\geq 147.91$ |

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## Consolidated Statements of Stockholders Equity and Comprehensive Income

|  | $\begin{aligned} & \text { Common } \\ & \text { stock } \end{aligned}$ | Capital surplus | Legal reserves | Retained earnings |  | Yen (millio cumulated other prehensive me (loss), net | ns) <br> Treasury Stock | Honda Motor Co., Ltd. stockholders Equity | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at March 31, 2008 | $¥ 86,067$ | ¥ 172,529 | ¥ 39,811 | $¥ 5,106,197$ | $¥$ | $(782,198)$ | $¥(71,927)$ | $¥ 4,550,479$ | ¥ 141,806 | $¥ 4,692,285$ |
| Transfer to legal reserves |  |  | 4,154 | $(4,154)$ |  |  |  |  |  |  |
| Dividends paid to Honda Motor Co., Ltd. shareholders |  |  |  | $(139,724)$ |  |  |  | $(139,724)$ |  | $(139,724)$ |
| Dividends paid to noncontrolling interests |  |  |  |  |  |  |  |  | $(10,841)$ | $(10,841)$ |
| Capital transactions and others |  |  |  |  |  |  |  |  | (172) | (172) |
| Comprehensive income (loss): |  |  |  |  |  |  |  |  |  |  |
| Net income attributable to Honda Motor Co., Ltd. |  |  |  | 137,005 |  |  |  | 137,005 | 13,928 | 150,933 |
| Other comprehensive income (loss), net of tax |  |  |  |  |  |  |  |  |  |  |
| Adjustments from foreign currency translation |  |  |  |  |  | $(477,316)$ |  | $(477,316)$ | $(19,865)$ | $(497,181)$ |
| Unrealized gains (losses) on marketable securities, net |  |  |  |  |  | $(25,063)$ |  | $(25,063)$ | (60) | $(25,123)$ |
| Unrealized gains (losses) on derivative instruments, net |  |  |  |  |  | (460) |  | (460) |  | (460) |
| Pension and other postretirement benefits adjustments |  |  |  |  |  | $(37,791)$ |  | $(37,791)$ | $(1,740)$ | $(39,531)$ |
| Total comprehensive income |  |  |  |  |  |  |  | $(403,625)$ | $(7,737)$ | $(411,362)$ |
| Purchase of treasury stock |  |  |  |  |  |  | (62) | (62) |  | (62) |
| Reissuance of treasury stock |  |  |  | (57) |  |  | 277 | 220 |  | 220 |
| Balance at March 31, $2009$ | 86,067 | 172,529 | 43,965 | 5,099,267 |  | $(1,322,828)$ | $(71,712)$ | 4,007,288 | 123,056 | 4,130,344 |
| Transfer to legal reserves |  |  | 1,498 | $(1,498)$ |  |  |  |  |  |  |
| Dividends paid to Honda Motor Co., Ltd. shareholders |  |  |  | $(61,696)$ |  |  |  | $(61,696)$ |  | $(61,696)$ |
| Dividends paid to noncontrolling interests |  |  |  |  |  |  |  |  | $(16,278)$ | $(16,278)$ |
| Capital transactions and others |  |  |  |  |  |  |  |  | 127 | 127 |



Note: Please refer to Significant Accounting Policy Change.

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## Consolidated Statements of Cash Flows (Reference)

| Years ended March 31, 2009 and 2010 | Yen (millions) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2010 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income | ¥ | 150,933 | ¥ | 282,611 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation excluding property on operating leases |  | 441,868 |  | 401,743 |
| Depreciation of property on operating leases |  | 195,776 |  | 227,931 |
| Deferred income taxes |  | 41,773 |  | 56,606 |
| Equity in income of affiliates |  | $(99,034)$ |  | $(93,282)$ |
| Dividends from affiliates |  | 65,140 |  | 140,901 |
| Provision for credit and lease residual losses on finance subsidiaries receivables |  | 77,016 |  | 40,062 |
| Impairment loss on investments in securities |  | 26,001 |  | 603 |
| Impairment loss on long-lived assets and goodwill excluding property on operating leases |  | 21,597 |  | 548 |
| Impairment loss on property on operating leases |  | 18,528 |  | 3,312 |
| Loss (gain) on derivative instruments, net |  | $(15,506)$ |  | $(37,753)$ |
| Decrease (increase) in assets: |  |  |  |  |
| Trade accounts and notes receivable |  | $(30,025)$ |  | $(6,910)$ |
| Inventories |  | $(262,782)$ |  | 352,994 |
| Other current assets |  | $(82,838)$ |  | 103,071 |
| Other assets |  | 8,640 |  | 24,150 |
| Increase (decrease) in liabilities: |  |  |  |  |
| Trade accounts and notes payable |  | $(133,662)$ |  | 151,345 |
| Accrued expenses |  | $(102,711)$ |  | $(20,457)$ |
| Income taxes payable |  | $(12,861)$ |  | $(14,524)$ |
| Other current liabilities |  | 10,630 |  | 5,662 |
| Other liabilities |  | 74,872 |  | $(30,146)$ |
| Other, net |  | $(9,714)$ |  | $(44,255)$ |
| Net cash provided by operating activities |  | 383,641 |  | 1,544,212 |
| Cash flows from investing activities: |  |  |  |  |
| Increase in investments and advances |  | $(4,879)$ |  | $(19,419)$ |
| Decrease in investments and advances |  | 1,921 |  | 14,078 |
| Payment for purchase of available-for-sale securities |  | $(31,936)$ |  | $(5,871)$ |
| Proceeds from sales of available-for-sale securities |  | 26,896 |  | 4,945 |
| Payment for purchase of held-to-maturity securities |  | $(17,348)$ |  | $(21,181)$ |
| Proceeds from redemption of held-to-maturity securities |  | 32,667 |  | 6,283 |
| Capital expenditures |  | $(635,190)$ |  | $(392,062)$ |
| Proceeds from sales of property, plant and equipment |  | 18,843 |  | 24,472 |
| Acquisitions of finance subsidiaries receivables |  | $(2,303,930)$ |  | $(1,448,146)$ |
| Collections of finance subsidiaries receivables |  | 2,023,031 |  | 1,595,235 |
| Sales (purchases) of finance subsidiaries receivables, net |  | 324,672 |  | $(55,168)$ |
| Purchase of operating lease assets |  | $(668,128)$ |  | $(544,027)$ |
| Proceeds from sales of operating lease assets |  | 100,017 |  | 245,110 |
| Net cash used in investing activities |  | $(1,133,364)$ |  | $(595,751)$ |
| Cash flows from financing activities: |  |  |  |  |
| Increase (decrease) in short-term debt, net |  | 270,795 |  | $(649,641)$ |
| Proceeds from long-term debt |  | 1,299,984 |  | 1,132,222 |
| Repayment of long-term debt |  | $(889,483)$ |  | $(963,833)$ |
| Dividends paid |  | $(139,724)$ |  | $(61,696)$ |
| Dividends paid to noncontrolling interests |  | $(10,841)$ |  | $(16,278)$ |


| Net cash provided by (used in) financing activities | 530,862 | $(\mathbf{5 5 9 , 2 4 4 )}$ |
| :--- | :---: | :---: |
| Effect of exchange rate changes on cash and cash equivalents | $(141,672)$ | $\mathbf{4 0 , 3 1 6}$ |
| Net change in cash and cash equivalents | $(360,533)$ | $\mathbf{4 2 9 , 5 3 3}$ |
| Cash and cash equivalents at beginning of the period | $1,050,902$ | $\mathbf{6 9 0 , 3 6 9}$ |
| Cash and cash equivalents at end of the period | $¥$ | 690,369 |

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## The Notes to the Consolidated Statutory Report

## Significant Accounting Policies:

1. Consolidated subsidiaries

Number of consolidated subsidiaries: 390

Corporate names of principal consolidated subsidiaries:

American Honda Motor Co., Inc., Honda of America Mfg., Inc., Honda Canada Inc., Honda R\&D Co., Ltd., American Honda Finance Corporation
2. Affiliated companies

Number of affiliated companies: 102

Corporate names of major affiliated companies accounted for under the equity method:
Guangqi Honda Automobile Co., Ltd., Dongfeng Honda Automobile Co., Ltd., Hero Honda Motors Ltd.
3. Changes of consolidated subsidiaries and affiliated companies

Consolidated subsidiaries:

Newly formed consolidated subsidiaries: 10
Reduced through reorganization: 16

Affiliated companies:
Newly formed affiliated companies: 1; Blue Energy Co., Ltd.

Reduced through reorganization: 4
4. The Company prepares its consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, since the Company has listed its American Depositary Shares on the New York Stock Exchange and files reports with the U.S. Securities and Exchange Commission.
5. The average exchange rates for the fiscal year ended March 31,2010 were $¥ 92.85=$ U.S. $\$ 1$ and $¥ 131.15=$ Euro 1 as compared with $¥ 100.54=$ U.S. $\$ 1$ and $¥ 143.48=$ Euro 1 for the same period last year.
6. Honda s common stock-to-ADS exchange ratio is one share of common stock to one ADS.
7. Inventories are stated at the lower of cost, determined principally by the first-in, first-out method, or market.

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8. Honda classifies its debt and equity securities in the following categories: available-for-sale, trading, or held-to-maturity. Debt securities that are classified as held-to-maturity securities are reported at amortized cost. Debt and equity securities classified as trading securities are reported at fair value, with unrealized gains and losses included in earnings. Other marketable debt and equity securities are classified as available-for-sale securities and are reported at fair value, with unrealized gains or losses, net of deferred taxes included in accumulated other comprehensive income (loss) in the stockholders equity section of the consolidated balance sheets.
9. Goodwill, all of which is allocated to Honda s reporting units, is not amortized but instead is tested for impairment at least annually.
10. Depreciation of property, plant and equipment is calculated principally by the declining-balance method based on estimated useful lives and salvage values of the respective assets.
11. Honda applies hedge accounting for certain foreign currency forward contracts related to forecasted foreign currency transactions between the Company and its subsidiaries.
12. The allowance for credit losses on finance subsidiaries receivables is maintained at an amount management deems adequate to cover estimated losses on finance receivables. The allowance is based on management s evaluation of many factors, including current economic trends, industry experience, inherent risks in the portfolio and the borrower s ability to pay.
13. Finance subsidiaries of the Company purchase insurance to cover a substantial amount of the estimated residual value of vehicles leased to customers. The allowance for losses on lease residual values is maintained at an amount management deems adequate to cover estimated losses on the uninsured portion of the vehicles lease residual values. The allowance is also based on management sevaluation of many factors, including current economic conditions, industry experience and the finance subsidiaries historical experience with residual value losses.
14. Provisions for retirement benefits are provided based on the fair value of both projected benefit obligations and plan assets at the end of the fiscal year to cover for employees retirement benefits. The Company recognizes its overfunded or underfunded status for the defined benefit postretirement plan as an asset or liability in its consolidated balance sheets and recognizes changes in the funded status in accumulated comprehensive income (loss), net of taxes. Prior service cost (benefit) is amortized by using the straight-line method and the estimated average remaining service years of employees. Actuarial loss is amortized if unrecognized net gain or loss exceeds ten percent of the greater of the projected benefit obligation or the market-related value of plan assets by using the straight-line method and the estimated average remaining service years of employees.
15. Estimated warranty expenses are provided based on historical warranty claim experience with consideration given to the expected level of future warranty costs as well as current information on repair costs. Included in warranty expenses accruals are costs for general warranties on vehicles Honda sells and product recalls.

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Significant Accounting Policy Change

Honda adopted the FASB Accounting Standards Codification (ASC) 810 Consolidation , which is previously known as Statement of Financial Accounting Standards No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51 , effective April 1, 2009. This statement requires a noncontrolling interest in a subsidiary to be reported as equity in the consolidated financial statements, and requires that changes in a parent s ownership interest while the parent retains its controlling financial interest in its subsidiary to be accounted for as equity transactions. Upon the adoption of ASC 810, noncontrolling interests, which were previously referred to as minority interests and classified between total liabilities and stockholders equity on the consolidated balance sheets, are now included as a separate component of total equity. In addition, the presentation of consolidated statements of income and stockholders equity and comprehensive income has been changed. As the presentation and disclosure requirements of ASC 810 have been applied retrospectively, Honda has made reclassifications to the prior consolidated financial statements to conform to the presentation used for the year ended March 2010. The adoption of ASC 810 did not have a material impact on the Company s consolidated financial position or results of operations.

## Notes to Consolidated Balance Sheets:

1. The allowance for assets are as follows:

|  | Yen (millions) |  |
| :--- | ---: | ---: |
|  | Mar. 31, $\mathbf{2 0 0 9}$ | Mar. $\mathbf{3 1 , \mathbf { 2 0 1 0 }}$ |
| The allowance for doubtful trade accounts and notes receivables | 7,455 | $\mathbf{8 , 5 5 5}$ |
| The allowance for credit losses for finance subsidiaries receivables | 35,617 | $\mathbf{3 4 , 9 2 7}$ |
| The allowance for losses on lease residual values for finance subsidiaries receivables | 20,393 | $\mathbf{9 , 2 5 3}$ |
| The allowance for inventory losses and obsolescence | 25,690 | $\mathbf{2 5 , 5 6 9}$ |

2. Net book value of property, plant and equipment that were subject to specific collateral securing indebtedness and debt-related mortgages are as follows:

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | Mar. 31, 2009 | Mar. 31, 2010 |
| Mortgaged assets: |  |  |
| Trade accounts and notes receivable |  | 8,655 |
| Inventories |  | 3,777 |
| Property, plant and equipment | 24,750 | 20,492 |
| Finance subsidiaries receivables |  | 352,618 |
| Mortgage-related debts: |  |  |
| Short-term debt | 3,513 | 44,503 |
| Long-term debt | 14,615 | 326,851 |

3. Honda has entered into various guarantee and indemnification agreements which are primarily for employee bank loans to cover their housing costs as follows:

|  | Yen | ons) |
| :---: | :---: | :---: |
|  | Mar. 31, 2009 | Mar. 31, 2010 |
| Bank loans of employees for their housing costs | 33,691 | 31,772 |

If an employee defaults on his/her loan payments, Honda is required to perform under the guarantee. The undiscounted maximum amount of Honda s obligation to make future payments in the event of defaults is shown above. As of March 31, 2010, no amount has been accrued for any estimated losses under these obligations, as it is probable that the employees will be able to make all scheduled payments.

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## Notes to Consolidated Statements of Stockholders Equity:

1. The number of shares outstanding
2. The number of treasury shares
20,219,430 20,225,694
3. The total amount of dividends for the fiscal year ended March 31,2010 , was $¥ 61,696$ million. The Company intends to distribute year-end cash dividends of $¥ 21,775$ million to the stockholders of record on March 31, 2010.

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## Note on Financial Instruments:

Current Status of Financial Instruments

1. Policy Regarding Financial Instruments The policy of Honda is to support its business activities by maintaining sufficient capital resources, a sufficient level of liquidity and a sound balance sheet. In its cash management activities, the Company invests principally in highly safe, short-term financial instruments. Honda meets its operating capital requirements primarily through cash generated by operations, bank loans and the issuance of commercial paper. In addition, the Company s finance subsidiaries fund those financial programs for customers and dealers primarily from corporate bonds, medium-term notes, commercial paper, securitization of finance receivables and intercompany loans.
2. Risk Associated with Financial Instruments and Related Risk Management System The Company reduces the credit risk arising from trade and note receivables and finance subsidiaries receivables by requiring compliance with its internal credit management regulations. To minimize the foreign currency fluctuation risk of the foreign currency denominated receivables, the Company enters into forward currency forward exchange contracts and foreign currency purchased option contracts. Regarding the lease receivables held by the Company s finance subsidiaries, losses may incur when proceeds from the sale of the returned vehicles are less than the contractual residual value. The Company sfinance subsidiaries periodically review the estimated residual value of the leased vehicles to monitor the residual value risk. Available-for-sale securities mainly consist of equity securities. Held-to-maturity securities mainly consist of government and agency debt securities. In order to manage the price fluctuation risk, the Company periodically estimates the fair value of these securities.

To manage the liquidity risk associated with short-term and long-term debt, the Company diversifies its sources of funds. To reduce the interest rate fluctuation risk, the Company enters into interest rate swap contracts. To minimize the foreign currency fluctuation risk of the foreign currency denominated payables, the Company enters into currency swap contracts.

The Company enters into derivative contracts within the actual demand of its business activities in accordance with the risk management policy. The derivative instruments contain an element of risk in the event the counterparties are unable to meet the terms of the agreement. However, Honda minimizes the risk exposure by limiting the counterparties to major international banks and financial institutions meeting established credit guidelines.

The Company applies hedge accounting for certain foreign currency forward exchange contracts related to forecasted foreign currency transactions between the Company and its subsidiaries.

## Fair Value of Financial Instruments

The carrying amount, estimated fair value and difference of financial instruments at March 31, 2010 are as follows:

|  | Carrying Amount | Yen (millions) <br> Estimate Fair Value | Difference |
| :--- | ---: | ---: | ---: | ---: |
| Finance subsidiaries receivables | $3,569,760$ | $3,638,964$ | 69,204 |
| Available-for-sale securities | 104,601 | 104,601 |  |
| Held-to-maturity securities | 18,766 | 18,862 | 96 |
| Short-term and long-term debt | $(4,101,675)$ | $(4,191,389)$ | $(89,714)$ |
| Derivative instruments | 22,763 | 22,763 |  |

Note: The carrying amount of finance subsidiaries receivables at March 31, 2010 in the table excludes $¥ 411,288$ million of direct financing leases, net, classified as finance subsidiaries receivables in the consolidated balance sheets. The carrying amount of finance subsidiaries receivables at March 31, 2010 in the table also includes $¥ 519,495$ million of finance receivables classified as trade receivables and other assets in the consolidated balance sheets.

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The methodologies used to estimate the fair value of financial instruments are as follows.

1. Cash and cash equivalents, trade and note receivables and note and account payables The carrying amounts approximate fair values because of the short maturity of these instruments.

## 2. Finance subsidiaries receivables

The fair values of retail receivables and term loans to dealers are estimated by discounting future cash flows using the current rates for these instruments of similar remaining maturities. Given the short maturities of wholesale receivables, the carrying amount of those receivables approximates fair value. The fair values of the retained interests in securitizations are estimated by calculating the present value of the future cash flows using a discount rate commensurate with the risks involved.

## 3. Available-for-sale securities and held-to-maturity securities

The fair value of available-for-sale securities and held-to-maturity securities is estimated using the quoted market price. The fair value of auction rate securities is estimated by discounting future cash flows considering liquidity risk and other factors.

## 4. Short-term debt and long-term debt

The fair values of bonds and notes are estimated based on the quoted market prices for the same or similar issues. The fair value of long-term loans is estimated by discounting future cash flows using rates currently available for loans of similar terms and remaining maturities. The carrying amounts of short-term bank loans and commercial paper approximate fair values because of the short maturity of these instruments.

## 5. Derivative instruments

The Company holds foreign currency and interest rate derivative instruments. The fair values of foreign currency instruments are estimated based on foreign exchange rates, discount rates and implied volatility. The fair values of interest rate instruments are estimated by discounting future cash flows using LIBOR rates, swap rates and foreign exchange rates. The fair values of a limited number of interest rate swap agreements related to certain off-balance sheet securitizations are estimated using internally developed prepayment assumptions in order to forecast future notional amounts on these structured derivative contracts.

Non-marketable securities are excluded from the above table as it is not possible to estimate the future cash flow and it is deemed to be extremely difficult to measure the fair value. The carrying amount of non-marketable securities is $¥ 11,888$ million at March $31,2010$.

## Notes to Information about Per Common Share:

Honda Motor Co., Ltd. shareholders equity per common share and basic net income attributable to Honda Motor Co., Ltd. per common share are as follows: Yen

|  | Mar. 31, 2009 | Mar. 31, $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: |
| Honda Motor Co., Ltd. shareholders equity per common share | $2,208.35$ | $\mathbf{2 , 3 8 5 . 4 5}$ |
| Basic net income attributable to Honda Motor Co., Ltd. per common share | $\mathbf{7 5 . 5 0}$ | $\mathbf{1 4 7 . 9 1}$ |
| Basic net income attributable to Honda Motor Co., Ltd. per common share has been computed by dividing net income attributable to Honda |  |  |
| Motor Co., Ltd. by the weighted average number of shares outstanding during each period. The weighted average number of shares outstanding |  |  |
| for the year ended March 31, 2009 and 2010 were $1,814,560,728$ and $1,814,605,803$, respectively. There were no potentially dilutive shares |  |  |
| issued during the years ended March 31, 2009 or 2010. |  |  |

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## Reclassifications and Revision:

Certain reclassifications have been made to the prior years consolidated financial statements to conform to the presentation used for the fiscal year ended March 31, 2010.

## Regarding the Notes for the Previous Fiscal Year

The notes for the previous fiscal year, including the note entitled Revisions of Classifications, contain additional information for reference.

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## ; Segment Information (reference)

## (a) Business Segment Information

For the year ended March 31, 2009

|  | Motorcycle <br> Business | Automobile <br> Business | Financial <br> Services <br> Business | Power Product <br> \& Other <br> Businesses | Segment <br> Total | Reconciling <br> Items | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

For the year ended March 31, 2010

|  | Motorcycle Business | Automobile Business | Financial Services Business | Power Product \& Other Businesses | Segment Total | Reconciling Items | Yen (millions) Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales and other operating revenue: |  |  |  |  |  |  |  |
| External customers | 1,140,292 | 6,554,848 | 606,352 | 277,682 | 8,579,174 |  | 8,579,174 |
| Intersegment |  |  | 12,459 | 26,936 | 39,395 | $(39,395)$ |  |
| Total | 1,140,292 | 6,554,848 | 618,811 | 304,618 | 8,618,569 | $(39,395)$ | 8,579,174 |
| Cost of sales, SG\&A and R\&D expenses | 1,081,455 | 6,428,090 | 423,910 | 321,339 | 8,254,794 | $(39,395)$ | 8,215,399 |
| Segment income (loss) | 58,837 | 126,758 | 194,901 | $(16,721)$ | 363,775 |  | 363,775 |
| Assets | 1,025,665 | 5,044,247 | 5,541,788 | 281,966 | 11,893,666 | $(264,551)$ | 11,629,115 |
| Depreciation and amortization | 48,683 | 337,787 | 230,453 | 12,751 | 629,674 |  | 629,674 |
| Capital expenditures | 38,332 | 284,586 | 546,342 | 23,748 | 893,008 |  | 893,008 |
| Notes: |  |  |  |  |  |  |  |

1. Intersegment sales and revenues are generally made at values that approximate arm s-length prices.
2. Unallocated corporate assets, included in reconciling items, amounted to $¥ 257,291$ million as of March 31,2009 and $¥ 338,135$ million as of March 31, 2010, respectively, which consist primarily of cash and cash equivalents and marketable securities held by the Company. Reconciling items also include elimination of intersegment transactions.
3. Depreciation and amortization of Financial Services Business include $¥ 195,776$ million for the year ended March 31, 2009 and $¥ 227,931$ million for the year ended March 31, 2010, respectively, of depreciation of property on operating leases.

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4. Capital expenditures of Financial Services Business include $¥ 668,128$ million for the year ended March 31,2009 and $¥ 544,027$ million for the year ended March 31, 2010, respectively, of purchase of operating lease assets.

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## (b) Geographic Segment Information

For the year ended March 31, 2009

|  | Japan | North America | Europe | Asia | Other Regions | Total | ReconcilingItems | Yen (millions) <br> Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Net sales and other operating revenue: |  |  |  |  |  |  |  |  |
| External customers | 1,871,962 | 4,534,684 | 1,191,540 | 1,335,091 | 1,077,964 | 10,011,241 |  | 10,011,241 |
| Transfers between geographic areas | 2,290,625 | 244,440 | 87,362 | 273,140 | 66,256 | 2,961,823 | (2,961,823) |  |
| Total | 4,162,587 | 4,779,124 | 1,278,902 | 1,608,231 | 1,144,220 | 12,973,064 | $(2,961,823)$ | 10,011,241 |
| Cost of sales, SG\&A and R\&D expenses | 4,324,203 | 4,699,422 | 1,268,701 | 1,504,628 | 1,009,158 | 12,806,112 | (2,984,514) | 9,821,598 |
| Operating income (loss) | $(161,616)$ | 79,702 | 10,201 | 103,603 | 135,062 | 166,952 | 22,691 | 189,643 |
| Assets | 3,078,478 | 6,547,880 | 766,594 | 1,016,059 | 450,081 | 11,859,092 | $(40,175)$ | 11,818,917 |
| Long-lived assets | 1,140,316 | 1,918,579 | 110,543 | 253,113 | 119,373 | 3,541,924 |  | 3,541,924 |

## For the year ended March 31, 2010

|  | Japan | North America | Europe | Asia | Other <br> Regions | Total | Reconciling Items | Yen (millions) <br> Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Net sales and other operating revenue: |  |  |  |  |  |  |  |  |
| External customers | 1,864,513 | 3,752,417 | 769,857 | 1,320,047 | 872,340 | 8,579,174 |  | 8,579,174 |
| Transfers between geographic areas | 1,441,264 | 155,799 | 55,615 | 198,533 | 24,151 | 1,875,362 | (1,875,362) |  |
| Total | 3,305,777 | 3,908,216 | 825,472 | 1,518,580 | 896,491 | 10,454,536 | (1,875,362) | 8,579,174 |
| Cost of sales, SG\&A and R\&D expenses | 3,334,912 | 3,671,837 | 836,344 | 1,405,574 | 850,683 | 10,099,350 | $(1,883,951)$ | 8,215,399 |
| Operating income (loss) | $(29,135)$ | 236,379 | $(10,872)$ | 113,006 | 45,808 | 355,186 | 8,589 | 363,775 |
| Assets | 2,947,764 | 6,319,896 | 591,423 | 1,050,727 | 619,345 | 11,529,155 | 99,960 | 11,629,115 |
| Long-lived assets | 1,113,386 | 1,861,596 | 107,262 | 240,704 | 162,198 | 3,485,146 |  | 3,485,146 |

Notes:

1. The geographic areas are based on the location of the company and its subsidiaries.

Major countries or regions in each geographic segment:

| North America | United States, Canada, Mexico |
| :--- | :--- |
| Europe | United Kingdom, Germany, France, Italy, Belgium |
| Asia | Thailand, Indonesia, China, India |
| Others | Brazil, Australia |

2. Sales and revenues between geographic areas are generally made at values that approximate arm s-length prices.
3. Unallocated corporate assets, included in reconciling items, amounted to $¥ 257,291$ million as of March 31,2009 and $¥ 338,135$ million as of March 31, 2010, respectively, which consist primarily of cash and cash equivalents and marketable securities held by the Company.

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Reconciling items also include elimination of transactions between geographic areas.
(c) Overseas Sales

For the year ended March 31, 2009

|  | North America | Europe | Asia | Other Regions | $\begin{gathered} \text { Yen (millions) } \\ \text { Total } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas sales | 4,514,190 | 1,186,012 | 1,595,472 | 1,269,026 | 8,564,700 |
| Consolidated sales |  |  |  |  | 10,011,241 |
| Overseas sales ratio to consolidated sales | 45.1\% | 11.8\% | 15.9\% | 12.8\% | 85.6\% |

For the year ended March 31, 2010

|  | North America | Europe | Asia | Other Regions | $\begin{gathered} \text { Yen (millions) } \\ \text { Total } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas sales | 3,736,447 | 764,785 | 1,543,397 | 957,227 | 7,001,856 |
| Consolidated sales |  |  |  |  | 8,579,174 |
| Overseas sales ratio to consolidated sales | 43.6\% | 8.9\% | 18.0\% | 11.1\% | 81.6\% |

## Note:

The geographic areas are based on the location where sales originate
Major countries or regions in each geographic segment:

| North America | United States, Canada, Mexico |
| :--- | :--- |
| Europe | United Kingdom, Germany, France, Italy, Belgium |
| Asia | Thailand, Indonesia, China, India |
| Other Regions | Brazil, Australia |

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## Unconsolidated Balance Sheets

| Years ended March 31, 2009 and 2010 | Yen (millions) |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} 2009 \\ \text { (reference) } \end{gathered}$ | 2010 |
| ASSETS: |  |  |
| 1. Current assets: |  |  |
| Cash and bank deposits | $¥ 91,778$ | ¥ 82,997 |
| Notes receivable | 738 | 441 |
| Accounts receivable | 301,525 | 300,324 |
| Securities | 94,500 | 163,000 |
| Finished goods | 93,712 | 81,344 |
| Work in process | 28,609 | 14,912 |
| Raw materials and supplies | 41,098 | 28,331 |
| Advance payments | 13,147 | 23,093 |
| Prepaid expenses | 4,558 | 3,545 |
| Deferred income taxes | 52,813 | 53,956 |
| Short-term loans receivable | 10,034 | 42 |
| Short-term loans receivable subsidiaries and affiliates | 68,901 | 33,153 |
| Other receivables | 50,304 | 80,753 |
| Income taxes receivable | 47,582 |  |
| Others | 27,642 | 17,488 |
| Allowance for doubtful accounts | $(1,428)$ | $(2,892)$ |
| Total current assets | 925,520 | 880,494 |
| 2. Fixed assets |  |  |
| Tangible fixed assets: |  |  |
| Buildings | 596,591 | 607,781 |
| Accumulated depreciation | $(343,031)$ | $(365,498)$ |
| Buildings, net | 253,560 | 242,282 |
| Structures | 120,763 | 124,965 |
| Accumulated depreciation | $(80,607)$ | $(86,059)$ |
| Structures, net | 40,156 | 38,906 |
| Machinery and equipment | 551,162 | 567,920 |
| Accumulated depreciation | $(471,779)$ | $(494,304)$ |
| Machinery and equipment, net | 79,382 | 73,615 |
| Vehicles | 15,318 | 15,750 |
| Accumulated depreciation | $(11,045)$ | $(11,796)$ |
| Vehicles, net | 4,273 | 3,953 |
| Tools, furniture and fixtures | 227,039 | 230,068 |
| Accumulated depreciation | $(205,221)$ | $(210,460)$ |
| Tools, furniture and fixtures, net | 21,817 | 19,607 |
| Land | 321,984 | 338,503 |
| Lease assets | 5,637 | 4,864 |
| Accumulated depreciation | $(3,036)$ | $(3,016)$ |
| Lease assets, net | 2,601 | 1,848 |
| Construction in progress | 39,997 | 61,568 |
| Total tangible fixed assets | 763,774 | 780,286 |
| Intangible assets: |  |  |
| Patents | 104 | 83 |
| Leaseholds | 2,112 | 2,112 |
| Trademarks | 16 | 15 |
| Software | 2,018 | 1,285 |
| Lease assets | 25 | 142 |

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| Others | 310 |  |
| :--- | ---: | ---: |
|  |  |  |
| Total intangible assets | 4,589 | $\mathbf{4 0 4}$ |
|  | $\mathbf{4 , 0 4 4}$ |  |
| Investments and other assets: | 58,078 | $\mathbf{9 2 , 1 3 1}$ |
| Investment securities | 490,349 | $\mathbf{5 0 6 , 8 3 9}$ |
| Investment securities subsidiaries and affiliates | 6 | $\mathbf{6}$ |
| Investments and other assets | 92,548 | $\mathbf{9 2 , 4 3 5}$ |
| Investments subsidiaries and affiliates | 232 | $\mathbf{2 4 0}$ |
| Long-term loans | 323 | $\mathbf{2 6 8}$ |
| Long-term loans receivable employees | 6,626 | $\mathbf{6 , 6 9 0}$ |
| Long-term loans receivable subsidiaries and affiliates | 12,910 | $\mathbf{7 , 9 9 1}$ |
| Receivables in bankruptcy | 416 | $\mathbf{4 3 3}$ |
| Long-term prepaid expenses | 153,504 | $\mathbf{1 5 3 , 1 0 4}$ |
| Deferred income taxes | 20,731 | $\mathbf{1 8 , 4 4 8}$ |
| Deposits | 4,868 | $\mathbf{4 , 8 7 2}$ |
| Others | $(13,200)$ | $\mathbf{( 9 , 0 0 3 )}$ |
| Allowance for doubtful accounts | 827,396 | $\mathbf{8 7 4 , 4 5 9}$ |
| Total investments and other assets | $1,595,760$ | $\mathbf{1 , 6 5 8 , 7 9 0}$ |
| Total fixed assets | $¥ 2,521,280$ | $¥ \mathbf{2 , 5 3 9 , 2 8 4}$ |
| Total assets |  |  |

Yen amounts described above are rounded down to the nearest one million yen.

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| Total retained earnings | 1,458,562 | 1,629,466 |
| :---: | :---: | :---: |
| 4. Treasury stock | $(78,854)$ | $(78,872)$ |
| Total stockholders equity | 1,636,088 | 1,806,974 |
| (2) Difference of appreciation and conversion |  |  |
| 1. Net unrealized gains on securities | 12,284 | 29,695 |
| 2. Deferred gain on hedges |  | (324) |
| Total difference of appreciation and conversion | 12,284 | 29,371 |
| Total net assets | 1,648,373 | 1,836,346 |
| Total liabilities and net assets | $¥ 2,521,280$ | ¥ 2,539,284 |

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## Unconsolidated Statements of Operations

|  | Yen (millions) |  |
| :---: | :---: | :---: |
| Years ended March 31, 2009 and 2010 | $\begin{gathered} 2009 \\ \text { (reference) } \end{gathered}$ | 2010 |
| Net sales | $¥ 3,404,554$ | ¥ 2,717,736 |
| Cost of sales: |  |  |
| Finished goods and parts for sale at beginning of year | 100,879 | 93,712 |
| Production cost | 2,224,460 | 1,755,835 |
| Others | 252,623 | 204,069 |
|  | 2,577,963 | 2,053,618 |
| Transfer to other accounts | 3,864 | 2,574 |
| Finished goods and parts for sale at end of year | 93,712 | 81,344 |
| Cost of finished goods sold | 2,480,386 | 1,969,699 |
| Gross profit | 924,167 | 748,037 |
| Selling, general and administrative expenses | 1,082,615 | 819,632 |
| Operating loss | $(158,447)$ | $(71,594)$ |


| Non-operating income: | 3,241 | $\mathbf{8 5 1}$ |
| :--- | ---: | ---: |
| Interest income | 129,561 | $\mathbf{3 0 5 , 1 5 0}$ |
| Dividend income | 26,413 | $\mathbf{2 7 , 7 1 6}$ |
| Rental income | 21,644 | $\mathbf{8 , 4 9 0}$ |
| Others | 180,860 | $\mathbf{3 4 2 , 2 0 9}$ |


| Non-operating expenses: | $\mathbf{1 , 0 2 3}$ |  |
| :--- | ---: | ---: |
| Interest expenses | 601 | $\mathbf{7 1 0}$ |
| Contributions | 1,007 | $\mathbf{1 8 , 0 4 9}$ |
| Depreciation | 4,229 | $\mathbf{4 , 6 8 4}$ |
| Expenses for rental assets | 4,628 | $\mathbf{3 4 8}$ |
| Loss on disposal of inventories | 454 | $\mathbf{4 , 4 0 7}$ |
| Others | 2,736 | $\mathbf{2 9 , 2 2 3}$ |
|  | 25,658 |  |
| Ordinary income (loss) | $(3,244)$ | $\mathbf{2 4 1 , 3 9 1}$ |


| Extraordinary income: |  |
| :--- | :---: |
| Gain on sale of fixed assets | 262 |
| Reversal of allowance for doubtful receivables | 690 |
| Gain on liquidation of subsidiaries and affiliates | 441 |
| Subsidy income | $\mathbf{3 6 3}$ |
| Others | $\mathbf{2 9 9}$ |
|  | 1,399 |

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| Extraordinary losses: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Loss on disposal of fixed assets |  | 4,264 |  | 4,249 |
| Loss on devaluation of investment securities |  | 8,660 |  | 12 |
| Loss on devaluation of investment securities subsidiaries and affiliates |  | 7,898 |  |  |
| Deferment depreciation on fixed assets |  | 56,582 |  |  |
| Others |  | 753 |  | 116 |
|  |  | 78,158 |  | 4,378 |
| Income (loss) before income taxes |  | $(80,003)$ |  | 238,680 |
| Income taxes: |  |  |  |  |
| Current |  | $(5,862)$ |  | 18,262 |
| Deferred |  | $(14,475)$ |  | $(12,181)$ |
|  |  | $(20,337)$ |  | 6,080 |
| Net income (loss) | ¥ | $(59,666)$ | ¥ | 232,600 |

Yen amounts described above are rounded down to the nearest one million yen.

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## Unconsolidated Statements of Stockholders Equity

|  | Common stock | Stockholders |  |  | equity |  | Yen (millions) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Capital surplus |  |  | Retained earnings Other retained earnings |  |  |
|  |  | Capital surplus | Total capital surplus | $\begin{aligned} & \text { Legal } \\ & \text { reserves } \end{aligned}$ | Reserve for dividends | General reserve | Reserve for special depreciation |
| From April 1, 2009 to March 31, 2010 |  |  |  |  |  |  |  |
| Balance at March 31, 2009 | 86,067 | 170,313 | 170,313 | 21,516 | 159,800 | 1,119,300 | 1,481 |
| Changes of items during the period |  |  |  |  |  |  |  |
| Items of appropriation of retained earnings during previous period |  |  |  |  |  |  |  |
| Provision for reserve for dividends |  |  |  |  |  |  |  |
| Provision for general reserves |  |  |  |  | $(46,500)$ |  |  |
| Provision for reserve for special depreciation |  |  |  |  |  |  | 584 |
| Reversal of reserve for special depreciation |  |  |  |  |  |  | (533) |
| Provision reserve for reduction of acquisition cost of fixed assets |  |  |  |  |  |  |  |
| Reversal of reserve for reduction of acquisition cost of fixed assets |  |  |  |  |  |  |  |
| Dividend from surplus |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  |
| Purchase of treasury stock |  |  |  |  |  |  |  |
| Reissuance of treasury stock |  |  |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |
| Total changes of items during the period |  |  |  |  | $(46,500)$ |  | 50 |
| Balance at March 31, 2010 | 86,067 | 170,313 | 170,313 | 21,516 | 113,300 | 1,119,300 | 1,532 |


|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

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| Provision for reserve for special depreciation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reversal of reserve for <br> special depreciation |  |  |  |  |  |  |  |  |  |
| Provision reserve for reduction of acquisition cost of fixed assets |  |  |  |  |  |  |  |  |  |
| Reversal of reserve for reduction of acquisition cost of fixed assets |  |  |  |  |  |  |  |  |  |
| Dividend from surplus |  | $(61,696)$ | $(61,696)$ |  | $(61,696)$ |  |  |  | $(61,696)$ |
| Net income |  | 232,600 | 232,600 |  | 232,600 |  |  |  | 232,600 |
| Purchase of treasury stock |  |  |  | (20) | (20) |  |  |  | (20) |
| Reissuance of treasury stock |  |  |  |  |  |  |  |  |  |
| Others |  |  |  |  |  | 17,410 | (324) | 17,086 | 17,086 |
| Total changes of items during the period | (4) | 217,356 | 170,903 | (17) | 170,885 | 17,410 | (324) | 17,086 | 187,972 |
| Balance at March 31, 2010 | 12,321 | 361,495 | 1,629,466 | $(78,872)$ | 1,806,974 | 29,695 | (324) | 29,371 | 1,836,346 |

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## The Related Notes

## Significant Accounting Policies

1. Securities
(a) Debt securities that are classified as held-to-maturity securities are reported at amortized cost.
(b) Investments in subsidiaries and affiliates are stated at cost, which is determined by the moving-average method.
(c) Marketable securities classified as other securities are stated at fair value based on market prices at fiscal year-end. Any changes in unrealized holding gains or losses, net of applicable income taxes, are included directly in stockholders equity, and cost of securities sold is determined by the moving-average method.
(d) Non-marketable securities classified as other securities are stated at cost, which is determined by the moving-average method.
2. Inventories are stated at the lower of cost, determined principally by the first-in, first-out method, or market.
3. Derivative financial instruments are stated at fair value.
4. Regarding the depreciation method for tangible fixed assets (excluding molds and dies included in tools, furniture and fixtures ), the Company employs the declining-balance method and, after a specified number of fiscal years, over the remaining usable period of years (the usable life of the items less the elapsed period), employs the straight-line method to depreciate the item to memorandum value. For molds and dies included in tools, furniture and fixtures, depreciation is performed using the declining-balance method, and the items are depreciated to memorandum value in the fiscal year in which the usable life of the items elapses.
5. Amortization of intangible fixed assets is computed by using the straight-line method.
6. Depreciation of assets under finance leases, other than those for which the ownership transfers to the lessee, is calculated using the straight-line method, taking the useful lifetimes of the assets as the term of the lease and depreciating the residual value to zero.
7. The allowance for doubtful accounts is provided for possible bad debt at an amount determined based on the historical experience of bad debt for normal receivables; in addition, an estimate of uncollectible amounts is made by reference to specific doubtful receivables from customers which are experiencing financial difficulties.
8. An accrued product warranty has been provided as a total of the following:
(a)

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An estimate of warranty costs to be incurred during the remaining warranty periods based on historical warranty claim experiences and an estimate of the probabilities of future warranty cost
(b) An estimate of future warranty claims mainly associated with reportings to regulatory authorities
9. Accrued employees bonuses are provided for payments of bonuses to employees based on the amount of the estimated employees bonus payments, which is attributable to the fiscal year.
10. Accrued Directors bonuses are provided for the payment of bonuses to Directors and Corporate Auditors based on the amount of the estimated Directors bonus payments.
11. Accrued operating officers bonuses are provided for the payment of bonuses to operating officers based on the amount of the estimated operating officers bonus payments.
12. Accrued employees retirement benefits are provided for payments of retirement benefits at an estimated amount incurred during the fiscal year calculated based on the retirement benefit obligation and the fair value of the pension plan assets at year-end.
The net retirement benefit obligation at transition is amortized by the straight-line method over 15 years.
Prior service costs are amortized by the straight-line method over the average remaining years of service of the employees. Actuarial gains or losses are amortized in the years following the year in which gains or losses are recognized by the straight-line method over the average remaining years of service of the employees.
13. Hedge accounting for some of the forward foreign currency exchange contracts is applied.
14. Transactions subject to consumption taxes are recorded at amounts exclusive of consumption taxes. A consumption tax refund receivable is included in Others of current assets.
15. The consolidated regulatory tax rules and regulations were applied.

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## Changes in Accounting Policy

1. The Company adopted the Partial Amendments to the Accounting Standards for Retirement Benefits (Part 3) (ASBJ Statement No. 19, issued on July 31, 2008) effective April 1, 2009. The adoption of the standard had no impact on the Company s results of operations, as well as retirement benefit obligations.
2. The Company changed the method to determine the cost of inventories from the last cost method to the first-in, first-out method dur- ing the fiscal year ended March 31, 2010, as the Company completed developing the inventory management system which enables it to calculate the costs upon acceptance and shipment. The application of the first-in, first-out method did not have a material impact on the Company s results of operations.

## Changes in Methods of Presentation

(Unconsolidated Balance Sheets)
Income taxes receivable, which were presented as a separate item through the end of the previous fiscal year, have now been included in others because the amount of these taxes receivable has diminished.

Please note that the amount of income taxes receivable contained in others at the end of the fiscal year under review amounted to $¥ 395$ million.
Notes for Balance Sheets (as of March 31, 2009 and 2010)

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | 2009 | 2010 |
| 1. The value of credits from and debts to subsidiaries and affiliates is as follows: |  |  |
| Short-term credits from subsidiaries and affiliates | $¥ 351,860$ | $¥ 316,466$ |
| Short-term debts to subsidiaries and affiliates | ¥ 118,058 | ¥ 140,237 |
| Long-term credits from subsidiaries and affiliates | $\ddagger 12,095$ | $\geq \mathbf{7 , 0 8 1}$ |
| Long-term debts to subsidiaries and affiliates | $\geq 1,628$ | $\geq \mathbf{2 , 0 4 0}$ |

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2. Guarantee issued and similar activities are as follows:
(1) The balance of guarantees issued and similar activities

Guarantee issued



Similar activities

|  | 2009 |  |
| :---: | :---: | :---: |
| Company | Amount <br> Yen (millions) | Nature of liabilities |
| American Honda Finance Corporation | 2,540,759 | Medium-term notes, commercial paper and bank borrowings |
| Honda Finance Co., Ltd. | 401,000 | Unsecured corporate bonds and commercial paper |
| Honda Canada Finance Inc. | 389,278 | Unsecured corporate bonds, commercial paper and medium-term notes |
| Honda Finance Europe plc | 28,090 | Commercial paper |
| Honda Leasing (Thailand) Company Limited | 23,460 | Unsecured corporate bonds |
| Honda Bank GmbH | 10,387 | Commercial paper |
| Total | 3,392,974 |  |


|  | 2010 |  |
| :--- | :---: | :---: |
| Company | Amount |  |
| Yen (millions) | Nature of liabilities |  |

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| American Honda Finance Corporation | $\mathbf{2 , 0 1 0 , 3 8 9}$ | Medium-term notes, commercial paper and bank <br> borrowings |
| :--- | ---: | :--- | :--- |
| Honda Canada Finance Inc. | $\mathbf{4 0 7 , 6 9 2}$ | Unsecured corporate bonds, commercial paper, bank <br> borrowings and medium-term notes |
| Honda Finance Co., Ltd. | $\mathbf{3 9 0 , 0 0 0}$ | Unsecured corporate bonds and commercial paper |
| Honda Finance Europe plc | $\mathbf{2 8 , 0 8 0}$ | Commercial paper |
| Honda Leasing (Thailand) Company Limited | $\mathbf{6 , 2 4 6}$ | Unsecured corporate bonds |
| Honda Bank GmbH |  |  |
| Total | $\mathbf{2 , 8 5 4 , 7 4 9}$ |  |
| Similar activities comprise keep-well agreements between the Company and subsidiaries, which were issued for credit enhancement to support |  |  |
| the subsidiaries financing. |  |  |

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(2) Other

The Company was subjected to income tax examination related to transfer pricing issues on cross-border transactions between the Company and its overseas affiliates for the fiscal years ended March 31, 2005 and 2006. Currently, tax treaty-based bilateral discussions are being held to prevent double taxation for the fiscal years mentioned above and thereafter. These matters have not been reflected in the financial statements for the fiscal year ended March 31, 2010.

Notes for Statements of Income (for the fiscal years ended March 31, 2009 and 2010)

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | 2009 | 2010 |
| 1. Transactions with subsidiaries and affiliates are as follows: |  |  |
| Sales to subsidiaries and affiliates | $¥ 2,693,980$ | ¥2,038,911 |
| Purchases from subsidiaries and affiliates | $\ddagger$ 857,880 | $\geq$ 637,643 |
| Non-operating transactions with subsidiaries and affiliates | $\geq 223,541$ | $\geq 350,679$ |
| 2. Total research and development expenses | ¥ 589,221 | $¥ \mathbf{4 6 9 , 9 7 0}$ |
| Notes for Statements of Stockholders Equity |  |  |


| Number of treasury shares at end of fiscal year are as follows: | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ |
| :--- | :---: | :---: |
| Common stock | $20,219,430$ shares | $\mathbf{2 0 , 2 2 5 , 6 9 4}$ shares |

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## Tax-Effect Accounting

|  | Yen (millions) |  |  |
| :---: | :---: | :---: | :---: |
|  | Mar. 31, 2009 |  | .31, 2010 |
| 1. Breakdown of the principal factors giving rise to deferred tax assets and deferred tax liabilities |  |  |  |
|  |  |  |  |
| Operating loss carryforwards | ¥ 38,256 | ¥ | 61,133 |
| Reserve for retirement benefits surplus | 42,805 |  | 46,687 |
| Reserve for product warranties provision | 41,429 |  | 36,019 |
| Depreciation and amortization surplus | 34,923 |  | 34,304 |
| Software and tax deferred assets provision | 24,760 |  | 22,385 |
| Reserve for bonuses provision | 11,161 |  | 11,460 |
| Inventory assets evaluation related provision | 16,279 |  | 10,975 |
| Negotiable securities write-down provision | 4,709 |  | 4,587 |
| Provision for doubtful accounts surplus | 5,578 |  | 4,110 |
| Reserve for accrued corporate officer retirement bonuses | 2,434 |  | 1,853 |
| Accrued income tax provision |  |  | 131 |
| Foreign tax deduction | 15,317 |  |  |
| Other | 7,803 |  | 8,736 |
| Deferred tax asset subtotal | 245,459 |  | 242,383 |
| Allowance account | $(16,693)$ |  | $(6,169)$ |
| Deferred tax asset total | 228,766 |  | 236,214 |
| (Deferred Tax Liabilities) |  |  |  |
| Evaluation change for other marketable securities | $(8,224)$ |  | $(19,879)$ |
| Advanced depreciation of fixed assets | $(8,251)$ |  | $(8,248)$ |
| Special depreciation and amortization | (996) |  | $(1,025)$ |
| Accrued business tax refund | $(4,977)$ |  |  |
| Deferred tax liability total | $(22,448)$ |  | $(29,153)$ |
| Net deferred tax asset total | ¥ 206,317 | $\geq$ | 207,060 |

## Notes to Information about Per Common Share

Net assets per common share and net income per common share are as follows: Yen

|  | Mar. 31, 2009 | Mar. 31, 2010 |
| :--- | :--- | ---: |
| 1. Net assets per common share | 908.39 | $\mathbf{1 , 0 1 1 . 9 8}$ |


|  | Year ended <br> 2. | Year ended <br> Mar. 31, 2010 |
| :--- | ---: | ---: |
| Mar. |  |  |

Basic net income (loss) per common share has been computed by dividing net income available to common stockholders by the weighted average number of shares outstanding during each year. The weighted average number of shares outstanding for the years ended March 31, 2009 and 2010 was $1,814,609,728$ and $1,814,605,803$, respectively. There were no potentially dilutive shares outstanding during the years ended March 31, 2009 or 2010.

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## Independent Auditors Report

The Board of Directors
May 10, 2010
Honda Motor Co., Ltd.

KPMG AZSA \& Co.
Masanori Sato (Seal) Designated and Engagement Partner, Certified Public Accountant Kenji Tanaka (Seal) Designated and Engagement Partner, Certified Public Accountant Hideaki Koyama (Seal) Designated and Engagement Partner, Certified Public Accountant We have audited the consolidated statutory report, that is the consolidated balance sheet, the consolidated statement of
income, the consolidated statement of stockholders equity and comprehensive income and the notes to the consolidated statutory report of Honda Motor Co., Ltd. for the year from April 1, 2009 to March 31, 2010 in accordance with Article 444 (4) of
the Corporate Law. The consolidated statutory report is the responsibility of the Company s management. Our responsibility
is to express an opinion on the consolidated statutory report based on our audit as independent auditors.

We conducted our audit in accordance with auditing standards generally accepted in Japan. Those auditing standards require that we obtain reasonable assurance about whether the consolidated statutory report is free of material misstatement. An
audit is performed on a test basis, and includes assessing the accounting principles used, the method of their application and estimates made by management, as well as evaluating the overall presentation of the consolidated statutory report. We
believe that our audit provides a reasonable basis for our opinion.
In our opinion, the consolidated statutory report referred to above presents fairly, in all material respects, the consolidated financial position of Honda Motor Co., Ltd. and consolidated subsidiaries as of March 31, 2010 and the consolidated results
of their operations for the year then ended, in conformity with the Article 3, Paragraph 1 of the Supplementary Provision of
the Company Accounting Regulations (the Ministry of Justice Ordinance No. 46 of 2009) and the recognition and measurement criteria of accounting principles generally accepted in the United States of America (Refer to Note 4 of Significant Accounting Policies of the notes to the consolidated statutory report).

Additional information

As described in Significant Changes in Accounting Policy in the Notes to Consolidated Financial Statements, Honda adopted the provision of FASB Accounting Standards Codification (ASC) 810 Consolidation , which includes the accounting standard previously known as Statement of Financial Accounting Standards No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51 as of April 1, 2009.

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Law of Japan.

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The Board of Directors
May 10, 2010
Honda Motor Co., Ltd.
$\begin{array}{ll}\text { KPMG AZSA \& Co. } & \\ \text { Masanori Sato (Seal) } & \text { Designated and Engagement Partner, Certified Public Accountant } \\ \text { Kenji Tanaka (Seal) } & \text { Designated and Engagement Partner, Certified Public Accountant } \\ \text { Hideaki Koyama (Seal) } & \text { Designated and Engagement Partner, Certified Public Accountant }\end{array}$
We have audited the statutory report, comprising the balance sheet, the statement of income, the statement of changes in net assets and the related notes, and its supporting schedules of Honda Motor Co., Ltd. as of March 31, 2010 and for the 86th business year from April 1, 2009 to March 31, 2010 in accordance with Article 436 (2) of the Corporate Law. The statutory report and supporting schedules are the responsibility of the Company s management. Our responsibility is to express an opinion on the statutory report and supporting schedules based on our audit as independent auditors.

We conducted our audit in accordance with auditing standards generally accepted in Japan. Those auditing standards require
us to obtain reasonable assurance about whether the statutory report and supporting schedules are free of material misstatement. An audit is performed on a test basis, and includes assessing the accounting principles used, the method of their application and estimates made by management, as well as evaluating the overall presentation of the statutory report and
supporting schedules. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statutory report and supporting schedules referred to above present fairly, in all material respects, the financial position and the results of operations of Honda Motor Co., Ltd. for the period, for which the statutory report and supporting schedules were prepared, in conformity with accounting principles generally accepted in Japan.

## Additional Information

As described in No. 2-(2) of Notes for Balance Sheets of the related notes, the Company was subjected to income tax examination related to transfer pricing issues on cross-border transactions between the Company and its overseas affiliates for the fiscal years ended March 31 , 2005 and 2006. Currently, tax treaty-based bilateral discussions are being held to prevent double taxation for the fiscal years mentioned above and thereafter. These matters have not been reflected in the financial statements for the fiscal year ended March 31, 2010.

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Law of Japan.

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## Audit Report of the Board of Corporate Auditors


#### Abstract

Audit Report

Mr. Takanobu Ito

President and Representative Director of

Honda Motor Co., Ltd.

The Board of Corporate Auditors has prepared this Audit Report regarding the performance of duties by the Directors for the 86th fiscal year from April 1, 2009 to March 31, 2010, upon deliberation based on the audit reports prepared by each Corporate Auditor, and hereby reports as


 follows:
## 1. Auditing Methods Employed by the Corporate Auditors and the Board of Corporate Auditors and Details of Such Methods

The Board of Corporate Auditors established auditing policies, assignment of duties, etc., and received reports from each Corporate Auditor regarding their execution of audits and results thereof, and received reports from the Directors, etc. and the Accounting Auditor regarding performance of their duties, and sought explanations as necessary.

Each Corporate Auditor, in accordance with the auditing standards of Corporate Auditors established by the Board of Corporate Auditors, following the auditing policies, assignment of duties and other relevant matters, communicated with the Directors, the Audit Office and other employees, etc., made efforts to collect information and establish the environment for auditing, and participated in the meetings of the Board of Directors and other important meetings, received reports from the Directors and employees regarding performance of their duties, sought explanations as necessary, examined important documents on business decisions, etc., and surveyed the status of operations and assets at the head office and principal business offices. In addition, each Corporate Auditor monitored and verified the content of the resolution of the Board of Directors regarding the establishment of the system for ensuring that the performance of duties by the Directors conforms to the laws and regulations and Articles of Incorporation and other systems stipulated in Paragraphs 1 and 3 of Article 100 of the Enforcement Regulations of the Corporation Law as being necessary for ensuring appropriateness of the Company s operations, and the status of the systems established based on such resolution (Internal Control Systems). With respect to subsidiaries, Corporate Auditors communicated and exchanged information with Directors and Corporate Auditors of subsidiaries, and received business reports from subsidiaries as necessary. Based on the above methods, Corporate Auditors examined the business report and the accompanying detailed statements for this fiscal year.

Furthermore, Corporate Auditors monitored and verified whether the Accounting Auditor maintained its independence and implemented appropriate audits, and received reports from the Accounting Auditor regarding the performance of its duties and sought explanations as necessary. In addition, Corporate Auditors received notice from the Accounting Auditor that System for ensuring that duties are performed properly (matters set forth in each item of Article 131 of the Company Accounting Regulations) is established in accordance with the Quality Control Standards Regarding Audits (Business Accounting Council, October 28, 2005), etc., and sought explanations as necessary. Based on the above methods, Corporate Auditors examined the unconsolidated financial statements (unconsolidated balance sheets, unconsolidated statements of operations, unconsolidated statements of stockholders equity and notes to the unconsolidated financial statements) and the supplementary schedules thereto, and the consolidated financial statements (consolidated balance sheet, consolidated statement of income, consolidated statements of stockholders equity and notes to consolidated financial statements) for this fiscal year.

## 2. Results of Audit

(1) Results of Audit of Business Report, etc.

1. The business report and the supplementary schedules thereto fairly represent the status of the Company in accordance with the applicable laws and regulations and Articles of Incorporation.

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2. No misconduct or material violation of laws, regulations or the Articles of Incorporation was found with regard to the performance of duties by the Directors.
3. The content of the resolution of the Board of Directors regarding the Internal Control Systems is appropriate. In addition, no matter was found on which to remark in regard to the performance of duties by the Directors regarding the Internal Control Systems.
(2) Results of Audit of unconsolidated financial statements and the supplementary schedules thereto. The methods and results of the audit performed by the Accounting Auditor, KPMG AZSA \& Co., are appropriate.
(3) Results of Audit of consolidated financial statements.

The methods and results of the audit performed by the Accounting Auditor, KPMG AZSA \& Co., are appropriate.

May 12, 2010
Board of Corporate Auditors

Honda Motor Co., Ltd.

| Corporate Auditor (Full-time) | Toru Onda (Seal) |
| :--- | :--- |
| Corporate Auditor (Full-time) | Hideki Okada (Seal) |
| Corporate Auditor (Outside) | Koukei Higuchi (Seal) |
| Corporate Auditor (Outside) | Fumihiko Saito (Seal) |
| Corporate Auditor (Outside) | Yuji Matsuda (Seal) |

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## REFERENCE

## Forecasts for the Fiscal Year Ending March 31, 2011

In regard to the forecasts of the financial results for the fiscal year ending March 31, 2011, Honda projects consolidated and unconsolidated results to be as shown below:

These forecasts are based on the assumption that the average exchange rates for the Japanese yen to the U.S. dollar and the euro will be $¥ 90$ and $¥ 120$, respectively, for the first half of the year ending March 31,2011 , and $¥ 90$ and $¥ 120$, respectively, for the full year ending March 31, 2011.

## Consolidated

|  | Yen (billions)/Changes from the previous fiscal period |
| :--- | ---: | ---: | ---: | ---: |
| First half ending |  |$\quad$| Fiscal year ending |
| :---: |
| March |

## Unconsolidated

|  | Yen (billions)/Changes from the previous fiscal year |
| :---: | :---: |
|  | Fiscal year ending March 31, 2011 |
| Net sales | 3,090 (13.7)\% |
| Operating loss | -35 |
| Ordinary income | 125 (-48.2)\% |
| Net income | 125 (-46.3)\% |

This announcement contains forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based on management s assumptions and beliefs taking into account information currently available to it. Therefore, please be advised that Honda sactual results could materially differ from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in Honda s principal markets and foreign exchange rates between the Japanese yen and the U.S. dollar, the euro and other major currencies, as well as other factors detailed from time to time. The various factors for increases and decreases in income have been classified in accordance with a method that Honda considers reasonable.

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## Shareholders

|  | FY2008 Year-End (As of March 31, 2008) |  | FY2009 Year-End (As of March 31, 2009) |  | FY2010 Year-End (As of March 31, 2010) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Categories | Thousand shares | Number of shareholders | Thousand shares | Number of shareholders | Thousand shares | Number of shareholders |
| Individuals | 182,430 | 206,654 | 188,845 | 224,632 | 180,939 | 216,851 |
| National and Local Public Entities |  |  | 46 | 2 | 49 | 1 |
| Financial Institutions | 762,810 | 362 | 823,702 | 333 | 792,547 | 294 |
| Securities Companies | 35,275 | 81 | 15,020 | 56 | 23,861 | 73 |
| Other Domestic Corporations | 185,117 | 1,802 | 183,844 | 1,803 | 180,943 | 1,625 |
| Foreigners | 648,974 | 1,012 | 603,149 | 1,051 | 636,260 | 1,021 |
| Treasury Stock | 20,219 | 1 | 20,219 | 1 | 20,225 | 1 |
| Total | 1,834,828 | 209,912 | 1,834,828 | 227,878 | 1,834,828 | 219,866 |

Note: The numbers of shares above disregard and round off amounts of less than one thousand.

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Honda Motor Co., Ltd.


[^0]:    * President of Honda Motor (China) Investment Corporation, Limited

