

UNIVEST CORP OF PENNSYLVANIA  
Form 10-Q  
August 08, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-Q**

x **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
for the quarterly period ended June 30, 2012.

or

.. **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
for the transition period from            to            .

Commission File Number: 0-7617

**UNIVEST CORPORATION OF PENNSYLVANIA**

(Exact name of registrant as specified in its charter)

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**Pennsylvania** **23-1886144**  
(State or other jurisdiction of **(IRS Employer**  
incorporation of organization) **Identification No.)**  
**14 North Main Street, Souderton, Pennsylvania 18964**  
(Address of principal executive offices)(Zip Code)

**Registrant's telephone number, including area code: (215) 721-2400**

**Not applicable**

**(Former name, former address and former fiscal year, if changed since last report)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$5 par value (Title of Class)	16,759,893 (Number of shares outstanding at July 31, 2012)
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UNIVEST CORPORATION OF PENNSYLVANIA AND SUBSIDIARIES

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**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****UNIVEST CORPORATION OF PENNSYLVANIA****CONSOLIDATED BALANCE SHEETS**

(Dollars in thousands, except per share data)	(UNAUDITED) At June 30, 2012	(SEE NOTE) At December 31, 2011
<b>ASSETS</b>		
Cash and due from banks	\$ 46,571	\$ 39,857
Interest-earning deposits with other banks	59,373	67,520
Investment securities held-to-maturity (fair value \$46,296 and \$45,639 at June 30, 2012 and December 31, 2011, respectively)	45,538	45,804
Investment securities available-for-sale	393,554	425,361
Loans held for sale	1,333	3,157
Loans and leases	1,465,449	1,446,406
Less: Reserve for loan and lease losses	(30,502)	(29,870)
<b>Net loans and leases</b>	<b>1,434,947</b>	<b>1,416,536</b>
Premises and equipment, net	34,271	34,303
Goodwill	56,238	53,169
Other intangibles, net of accumulated amortization and fair value adjustments of \$12,542 and \$11,646 at June 30, 2012 and December 31, 2011, respectively	6,000	4,870
Bank owned life insurance	60,581	61,387
Accrued interest receivable and other assets	50,321	54,875
<b>Total assets</b>	<b>\$ 2,188,727</b>	<b>\$ 2,206,839</b>
<b>LIABILITIES</b>		
Demand deposits, noninterest-bearing	\$ 334,828	\$ 304,006
Demand deposits, interest-bearing	543,987	547,034
Savings deposits	508,230	489,692
Time deposits	356,877	408,500
<b>Total deposits</b>	<b>1,743,922</b>	<b>1,749,232</b>
Securities sold under agreements to repurchase	100,134	109,740
Accrued interest payable and other liabilities	45,611	47,394
Long-term debt		5,000
Subordinated notes	1,125	1,875
Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding junior subordinated debentures of Company (Trust Preferred Securities)	20,619	20,619
<b>Total liabilities</b>	<b>1,911,411</b>	<b>1,933,860</b>
<b>SHAREHOLDERS EQUITY</b>		
Common stock, \$5 par value: 48,000,000 shares authorized at June 30, 2012 and December 31, 2011; 18,266,404 shares issued at June 30, 2012 and December 31, 2011; 16,759,893 and 16,702,376 shares outstanding at June 30, 2012 and December 31, 2011, respectively	91,332	91,332

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Additional paid-in capital	<b>58,404</b>	58,495
Retained earnings	<b>160,633</b>	157,566
Accumulated other comprehensive loss, net of taxes	<b>(5,895)</b>	(6,101)
Treasury stock, at cost; 1,506,511 shares and 1,564,028 shares at June 30, 2012 and December 31, 2011, respectively	<b>(27,158)</b>	(28,313)
Total shareholders' equity	<b>277,316</b>	272,979
Total liabilities and shareholders' equity	<b>\$ 2,188,727</b>	\$ 2,206,839

Note: The consolidated balance sheet at December 31, 2011 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by U. S. generally accepted accounting principles for complete financial statements. Certain amounts have been reclassified to conform to the current-year presentation. See accompanying notes to the unaudited consolidated financial statements.

**Table of Contents****UNIVEST CORPORATION OF PENNSYLVANIA****CONSOLIDATED STATEMENTS OF INCOME****(Unaudited)**

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
(Dollars in thousands, except per share data)				
<b>Interest income</b>				
Interest and fees on loans and leases:				
Taxable	<b>\$ 16,413</b>	\$ 17,191	<b>\$ 32,750</b>	\$ 34,375
Exempt from federal income taxes	<b>1,229</b>	1,223	<b>2,422</b>	2,377
<b>Total interest and fees on loans and leases</b>	<b>17,642</b>	18,414	<b>35,172</b>	36,752
Interest and dividends on investment securities:				
Taxable	<b>1,481</b>	2,166	<b>3,234</b>	4,412
Exempt from federal income taxes	<b>1,097</b>	1,112	<b>2,207</b>	2,231
Other interest income	<b>38</b>	12	<b>76</b>	15
<b>Total interest income</b>	<b>20,258</b>	21,704	<b>40,689</b>	43,410
<b>Interest expense</b>				
Interest on deposits	<b>1,654</b>	2,290	<b>3,507</b>	4,756
Interest on short-term borrowings	<b>156</b>	80	<b>262</b>	160
Interest on long-term borrowings	<b>301</b>	353	<b>609</b>	704
<b>Total interest expense</b>	<b>2,111</b>	2,723	<b>4,378</b>	5,620
<b>Net interest income</b>	<b>18,147</b>	18,981	<b>36,311</b>	37,790
Provision for loan and lease losses	<b>1,343</b>	5,556	<b>5,443</b>	10,690
<b>Net interest income after provision for loan and lease losses</b>	<b>16,804</b>	13,425	<b>30,868</b>	27,100
<b>Noninterest income</b>				
Trust fee income	<b>1,625</b>	1,625	<b>3,250</b>	3,250
Service charges on deposit accounts	<b>1,079</b>	1,356	<b>2,179</b>	2,692
Investment advisory commission and fee income	<b>1,350</b>	1,194	<b>2,606</b>	2,356
Insurance commission and fee income	<b>2,057</b>	2,072	<b>4,324</b>	4,272
Other service fee income	<b>1,368</b>	1,437	<b>2,890</b>	2,792
Bank owned life insurance income	<b>336</b>	268	<b>1,842</b>	612
Other-than-temporary impairment on equity securities	<b>(6)</b>	(3)	<b>(9)</b>	(10)
Net gain on sales of securities	<b>24</b>	569	<b>282</b>	569
Net gain on mortgage banking activities	<b>1,074</b>	328	<b>2,346</b>	303
Net loss on dispositions of fixed assets	<b>(10)</b>	(9)	<b>(9)</b>	(9)
Net loss on sales and write-downs of other real estate owned	<b>(1,071)</b>	(265)	<b>(1,102)</b>	(617)
Other	<b>174</b>	124	<b>422</b>	245
<b>Total noninterest income</b>	<b>8,000</b>	8,696	<b>19,021</b>	16,455
<b>Noninterest expense</b>				

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Salaries and benefits	<b>10,733</b>	9,634	<b>22,296</b>	18,617
Net occupancy	<b>1,402</b>	1,361	<b>2,796</b>	2,911
Equipment	<b>1,111</b>	965	<b>2,145</b>	1,942
Marketing and advertising	<b>584</b>	393	<b>903</b>	982
Deposit insurance premiums	<b>429</b>	427	<b>873</b>	1,140
Other	<b>4,377</b>	3,626	<b>8,499</b>	7,560
Total noninterest expense	<b>18,636</b>	16,406	<b>37,512</b>	33,152
Income before income taxes	<b>6,168</b>	5,715	<b>12,377</b>	10,403
Applicable income taxes	<b>1,405</b>	1,199	<b>2,351</b>	2,025
Net income	<b>\$ 4,763</b>	\$ 4,516	<b>\$ 10,026</b>	\$ 8,378
<b>Net income per share:</b>				
Basic	<b>\$ .28</b>	\$ .27	<b>\$ .60</b>	\$ .50
Diluted	<b>.28</b>	.27	<b>.60</b>	.50
Dividends declared	<b>.20</b>	.20	<b>.40</b>	.40

Note: Certain amounts have been reclassified to conform to the current-year presentation. See accompanying notes to the unaudited consolidated financial statements.

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## UNIVEST CORPORATION OF PENNSYLVANIA

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

	Three Months Ended June 30,					
	Before Tax Amount	2012 Tax Expense (Benefit)	Net of Tax Amount	Before Tax Amount	2011 Tax Expense (Benefit)	Net of Tax Amount
(Dollars in thousands)						
Net income	\$ 6,168	\$ 1,405	\$ 4,763	\$ 5,715	\$ 1,199	\$ 4,516
Other comprehensive income:						
Net unrealized gains on available-for-sale investment securities:						
Net unrealized holding gains arising during the period	1,417	496	921	5,161	1,806	3,355
Less: reclassification adjustment for net gains on sales realized in net income	(24)	(9)	(15)	(569)	(199)	(370)
Less: reclassification adjustment for other-than-temporary impairment on equity securities realized in net income	6	2	4	3	1	2
Total net unrealized gains on available-for-sale investment securities	1,399	489	910	4,595	1,608	2,987
Net change in fair value of derivatives used for cash flow hedges	(563)	(197)	(366)	(601)	(210)	(391)
Defined benefit pension plans:						
Less: amortization of net loss included in net periodic pension costs	292	102	190	176	61	115
Less: accretion of prior service cost included in net periodic pension costs	(64)	(22)	(42)	(63)	(21)	(42)
Total defined benefit pension plans	228	80	148	113	40	73
Other comprehensive income	1,064	372	692	4,107	1,438	2,669
Total comprehensive income	\$ 7,232	\$ 1,777	\$ 5,455	\$ 9,822	\$ 2,637	\$ 7,185

	Six Months Ended June 30,					
	Before Tax Amount	2012 Tax Expense (Benefit)	Net of Tax Amount	Before Tax Amount	2011 Tax Expense (Benefit)	Net of Tax Amount
(Dollars in thousands)						
Net income	\$ 12,377	\$ 2,351	\$ 10,026	\$ 10,403	\$ 2,025	\$ 8,378
Other comprehensive income:						
Net unrealized gains on available-for-sale investment securities:						
Net unrealized holding gains arising during the period	517	181	336	6,318	2,211	4,107
Less: reclassification adjustment for net gains on sales realized in net income	(282)	(99)	(183)	(569)	(199)	(370)
Less: reclassification adjustment for other-than-temporary impairment on equity securities realized in net income	9	3	6	10	3	7
Total net unrealized gains on available-for-sale investment securities	244	85	159	5,759	2,015	3,744
Net change in fair value of derivatives used for cash flow hedges	(389)	(136)	(253)	(372)	(130)	(242)
Defined benefit pension plans:						



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Less: amortization of net loss included in net periodic pension costs	<b>589</b>	<b>206</b>	<b>383</b>	381	133	248
Less: accretion of prior service cost included in net periodic pension costs	<b>(128)</b>	<b>(45)</b>	<b>(83)</b>	(127)	(44)	(83)
Total defined benefit pension plans	<b>461</b>	<b>161</b>	<b>300</b>	254	89	165
Other comprehensive income	<b>316</b>	<b>110</b>	<b>206</b>	5,641	1,974	3,667
Total comprehensive income	<b>\$ 12,693</b>	<b>\$ 2,461</b>	<b>\$ 10,232</b>	\$ 16,044	\$ 3,999	\$ 12,045

Note: Certain amounts have been reclassified to conform to the current-year presentation. See accompanying notes to the unaudited consolidated financial statements.

**Table of Contents****UNIVEST CORPORATION OF PENNSYLVANIA****CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY****(Unaudited)**

(Dollars in thousands, except per share data)	Common Shares Outstanding	Accumulated Other Comprehensive (Loss) Income	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Total
<b>For the Six Months Ended June 30, 2012</b>							
Balance at December 31, 2011	16,702,376	\$ (6,101)	\$ 91,332	\$ 58,495	\$ 157,566	\$ (28,313)	\$ 272,979
Net income					10,026		10,026
Other comprehensive income, net of taxes		206					206
Cash dividends declared (\$0.40 per share)					(6,706)		(6,706)
Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs	90,339				(65)	1,526	1,461
Cancelled stock options and awards	(13,125)			300	(54)	(213)	33
Tax expense on stock based compensation				(84)			(84)
Purchases of treasury stock	(90,854)					(1,446)	(1,446)
Restricted stock awards granted	71,157			(1,154)	(134)	1,288	
Vesting of restricted stock awards				847			847
Balance at June 30, 2012	16,759,893	\$ (5,895)	\$ 91,332	\$ 58,404	\$ 160,633	\$ (27,158)	\$ 277,316

(Dollars in thousands, except per share data)	Common Shares Outstanding	Accumulated Other Comprehensive (Loss) Income	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Total
<b>For the Six Months Ended June 30, 2011</b>							
Balance at December 31, 2010	16,648,303	\$ (6,766)	\$ 91,332	\$ 59,080	\$ 151,978	\$ (29,400)	\$ 266,224
Net income					8,378		8,378
Other comprehensive income, net of taxes		3,667					3,667
Cash dividends declared (\$0.40 per share)					(6,688)		(6,688)
Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs	73,345			62	13	1,215	1,290
Purchases of treasury stock	(3,005)					(52)	(52)
Restricted stock awards granted	58,736			(1,019)	47	972	
Vesting of restricted stock awards				203			203
Balance at June 30, 2011	16,777,379	\$ (3,099)	\$ 91,332	\$ 58,326	\$ 153,728	\$ (27,265)	\$ 273,022

Note: Certain amounts have been reclassified to conform to the current-year presentation. See accompanying notes to the unaudited consolidated financial statements.



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**UNIVEST CORPORATION OF PENNSYLVANIA**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Unaudited)

(Dollars in thousands)	Six Months Ended June 30, 2012	2011
<b>Cash flows from operating activities:</b>		
Net income	\$ 10,026	\$ 8,378
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan and lease losses	5,443	10,690
Depreciation of premises and equipment	1,369	1,287
Other-than-temporary impairment on equity securities	9	10
Net gain on sales of investment securities	(282)	(569)
Net gain on mortgage banking activities	(2,346)	(303)
Net loss on dispositions of fixed assets	9	9
Net loss on sales and write-downs of other real estate owned	1,102	617
Bank owned life insurance income	(1,842)	(612)
Other adjustments to reconcile net income to cash provided by operating activities	3,145	1,829
Originations of loans held for sale	(122,521)	(71,240)
Proceeds from the sale of loans held for sale	125,854	74,087
Decrease (increase) in accrued interest receivable and other assets	400	(1,595)
Decrease in accrued interest payable and other liabilities	(1,557)	(730)
<b>Net cash provided by operating activities</b>	<b>18,809</b>	<b>21,858</b>
<b>Cash flows from investing activities:</b>		
Net cash paid due to acquisitions	(3,225)	
Net capital expenditures	(1,337)	(857)
Proceeds from maturities of securities held-to-maturity		15
Proceeds from maturities and calls of securities available-for-sale	81,001	105,018
Proceeds from sales of securities available-for-sale	57,162	5,928
Purchases of investment securities available-for-sale	(106,536)	(55,827)
Net (increase) decrease in loans and leases	(23,854)	19,079
Net decrease in interest-bearing deposits	8,147	10,782
Proceeds from bank owned life insurance	2,415	
Proceeds from sales of other real estate owned	1,482	1,390
<b>Net cash provided by investing activities</b>	<b>15,255</b>	<b>85,528</b>
<b>Cash flows from financing activities:</b>		
Net decrease in deposits	(5,310)	(64,976)
Net decrease in short-term borrowings	(14,606)	(15,801)
Repayment of subordinated debt	(750)	(375)
Purchases of treasury stock	(1,446)	(52)
Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs	1,461	1,290
Cash dividends paid	(6,699)	(6,663)
<b>Net cash used in financing activities</b>	<b>(27,350)</b>	<b>(86,577)</b>
<b>Net increase in cash and due from banks</b>	<b>6,714</b>	<b>20,809</b>

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Cash and due from banks at beginning of year	<b>39,857</b>	11,624
Cash and due from banks at end of period	<b>\$ 46,571</b>	\$ 32,433
<b>Supplemental disclosures of cash flow information</b>		
Cash paid during the year for:		
Interest	<b>\$ 4,759</b>	\$ 5,923
Income taxes, net of refunds received	<b>1,282</b>	3,606
Non cash transactions:		
Noncash transfer of loans to other real estate owned	<b>\$</b>	\$ 4,413
Contingency consideration recorded as goodwill	<b>\$ 842</b>	\$

Note: Certain amounts have been reclassified to conform to the current-year presentation. See accompanying notes to the unaudited consolidated financial statements.

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**UNIVEST CORPORATION OF PENNSYLVANIA AND SUBSIDIARIES**

**Notes to the Unaudited Consolidated Financial Statements**

**Note 1. Summary of Significant Accounting Policies**  
***Principles of Consolidation and Basis of Presentation***

The accompanying unaudited consolidated financial statements include the accounts of Unvest Corporation of Pennsylvania (the Corporation) and its wholly owned subsidiaries; the Corporation's primary subsidiary is Unvest Bank and Trust Co. (the Bank). All significant intercompany balances and transactions have been eliminated in consolidation. The unaudited interim consolidated financial statements included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) have been condensed or omitted pursuant to such rules and regulations for interim financial information. The accompanying unaudited consolidated financial statements reflect all adjustments which are of a normal recurring nature and are, in the opinion of management, necessary for a fair presentation of the financial statements for the interim periods presented. Certain prior period amounts have been reclassified to conform to the current-year presentation. Operating results for the six-month period ended June 30, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012. It is suggested that these unaudited consolidated financial statements be read in conjunction with the audited financial statements and the notes thereto included in the registrant's Annual Report on Form 10-K for the year ended December 31, 2011, which was filed with the SEC on March 2, 2012.

***Use of Estimates***

The preparation of the unaudited consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes include fair value measurement of investment securities available for sale and assessment for impairment of certain investment securities, reserve for loan and lease losses, valuation of goodwill and other intangible assets, mortgage servicing rights, deferred tax assets and liabilities, benefit plans and stock-based compensation expense.

***Recent Accounting Pronouncements***

In June 2011, the Financial Accounting Standards Board (FASB) issued an Accounting Standards Update (ASU) regarding the presentation of comprehensive income and to increase the prominence of items reported in other comprehensive income and facilitate the convergence of U.S. GAAP and International Financial Reporting Standards (IFRS). The guidance requires entities to report the total of comprehensive income, the components of net income and the components of other comprehensive income either in a single continuous financial statement or in two separate but consecutive financial statements. This update is effective for fiscal years and interim periods within those years, beginning after December 15, 2011, or March 31, 2012 for the Corporation, and is to be applied retrospectively. In December 2011, the FASB issued an ASU deferring the effective date for amendments to the presentation of reclassifications of items out of accumulated other comprehensive income. The Corporation adopted the two separate but consecutive financial statements approach for the three months ended March 31, 2012 and retrospectively for the three months ended March 31, 2011 by including consolidated statements of comprehensive income after the consolidated statements of income in this report. The standard did not have any material impact on the Corporation's financial statements.

In May 2011, the FASB issued an ASU regarding fair value measurements which establishes a global standard in U.S. GAAP and IFRS for applying fair value measurements and disclosures. Consequently, the amendments in this update change the wording to describe many of the requirements for measuring fair value and for disclosing information about fair value measurements. The amendments do not require additional fair value measurements and most of the amendments are not intended to result in a change of the application of fair value measurement requirements. Additional disclosures required include: 1) for fair value measurements categorized within Level 3 of the fair value hierarchy: a) the valuation processes used by the reporting entity; and b) the sensitivity of the fair value measurement to changes in unobservable inputs and the interrelationships between those unobservable inputs,

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if any; and 2) the categorization by level of the fair value hierarchy for items that are not measured at fair value in the statement of financial position but for which the fair value is required to be disclosed. This amendment is effective for fiscal years and interim periods within those years, beginning after December 15, 2011, or March 31, 2012 for the Corporation, and is to be applied prospectively. The application of the provisions of this standard did not have a material impact on the Corporation's financial statements although it resulted in expanded disclosures effective March 31, 2012, which are included in Note 11, Fair Value Disclosures.

**Note 2. Acquisition**

On May 31, 2012, the Corporation and its insurance subsidiary, Univest Insurance, Inc., completed the acquisition of the Javers Group, a full-service employee benefits agency that specializes in comprehensive human resource management, payroll and administrative services to businesses with 50 to 1,000 employees. The acquisition expands the Corporation's insurance and employee benefits business and further diversifies its solutions to include human resource consulting services and technology.

The Corporation paid \$3.2 million in cash at closing with additional contingent consideration to be paid in annual installments over the three-year period ended June 30, 2015 based on the achievement of certain levels of revenue. As of the acquisition date, the Corporation recorded the estimated fair value of the contingent consideration of \$842 thousand in other liabilities. The estimated fair value of the contingent consideration liability was calculated using a discounted cash flow model of future contingent payments based on projected revenue related to the acquired business. The potential cash payments that could result from the contingent consideration arrangement range from \$0 thousand to a maximum of \$1.7 million over the next three years. The fair value of the contingent consideration liability will be reviewed on a quarterly basis and any valuation adjustments resulting from a change in the discount rate or change in projected revenue of the acquired business which affect the contingent consideration liability will be recorded through non-interest expense.

As a result of the Javers Group acquisition, the Corporation recorded goodwill of \$3.1 million (inclusive of contingent consideration) and customer related intangibles of \$989 thousand. The goodwill is expected to be deductible for tax purposes. The customer related intangibles will be amortized over nine years using the sum-of-the-years-digits amortization method. The allocation of the purchase price to goodwill, customer related intangibles and the contingent consideration liability, as of June 30, 2012, are preliminary estimates and are subject to adjustment within the measurement period. The acquisition was accounted for in accordance with FASB Accounting Standards Codification Topic 805, Business Combinations.

**Note 3. Investment Securities**

The following table shows the amortized cost and the estimated fair value of the held-to-maturity securities and available-for-sale securities at June 30, 2012 and December 31, 2011 by contractual maturity within each type.

(Dollars in thousands)	Amortized Cost	At June 30, 2012		Fair Value	Amortized Cost	At December 31, 2011		Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses			Gross Unrealized Gains	Gross Unrealized Losses	
<b>Securities Held-to-Maturity</b>								
Corporate bonds:								
After 1 year to 5 years	\$ 45,538	\$ 776	\$ (18)	\$ 46,296	\$ 45,804	\$ 154	\$ (319)	\$ 45,639
	45,538	776	(18)	46,296	45,804	154	(319)	45,639
<b>Total</b>	<b>\$ 45,538</b>	<b>\$ 776</b>	<b>\$ (18)</b>	<b>\$ 46,296</b>	<b>\$ 45,804</b>	<b>\$ 154</b>	<b>\$ (319)</b>	<b>\$ 45,639</b>

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(Dollars in thousands)	Amortized Cost	At June 30, 2012		Fair Value	Amortized Cost	At December 31, 2011		Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses			Gross Unrealized Gains	Gross Unrealized Losses	
<b>Securities Available-for-Sale</b>								
U.S. treasuries:								
Within 1 year	\$	\$	\$	\$	\$ 2,525	\$	\$	\$ 2,525
					2,525			2,525
U.S. government corporations and agencies:								
Within 1 year	6,540	47		6,587	10,009	77		10,086
After 1 year to 5 years	126,300	1,173		127,473	143,189	1,022	(33)	144,178
	132,840	1,220		134,060	153,198	1,099	(33)	154,264
State and political subdivisions:								
Within 1 year					752	5		757
After 1 year to 5 years	8,441	251	(15)	8,677	10,082	308	(16)	10,374
After 5 years to 10 years	26,850	1,029	(92)	27,787	11,846	664	(3)	12,507
Over 10 years	79,808	4,872		84,680	87,896	5,472	(1)	93,367
	115,099	6,152	(107)	121,144	110,576	6,449	(20)	117,005
Residential mortgage-backed securities:								
After 5 years to 10 years	17,969	801		18,770	20,745	743		21,488
Over 10 years	78,487	2,532		81,019	55,328	2,665	(680)	57,313
	96,456	3,333		99,789	76,073	3,408	(680)	78,801
Commercial mortgage obligations:								
After 5 years to 10 years	1,983	34		2,017	5,547	124		5,671
Over 10 years	24,260	505		24,765	54,994	799		55,793
	26,243	539		26,782	60,541	923		61,464
Corporate bonds:								
After 1 year to 5 years	4,992		(35)	4,957	4,991		(224)	4,767
	4,992		(35)	4,957	4,991		(224)	4,767
Money market mutual funds:								
Within 1 year	4,147			4,147	3,851			3,851
	4,147			4,147	3,851			3,851
Equity securities:								
No stated maturity	2,292	697	(314)	2,675	2,364	544	(224)	2,684
	2,292	697	(314)	2,675	2,364	544	(224)	2,684
Total	\$ 382,069	\$ 11,941	\$ (456)	\$ 393,554	\$ 414,119	\$ 12,423	\$ (1,181)	\$ 425,361



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Expected maturities may differ from contractual maturities because debt issuers may have the right to call or prepay obligations without call or prepayment penalties.

Securities with a fair value of \$310.4 million and \$338.5 million at June 30, 2012 and December 31, 2011, respectively, were pledged to secure public deposits and for other purposes as required by law.

The following table presents information related to sales of securities available for sale during the six months ended June 30, 2012 and 2011.

(Dollars in thousands)	<b>Six Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>
<b>Securities available for sale:</b>		
Proceeds from sales	<b>\$ 57,162</b>	\$ 5,928
Gross realized gains on sales	<b>1,178</b>	569
Gross realized losses on sales	<b>896</b>	
Tax expense related to net realized gains on sales	<b>99</b>	199

Accumulated other comprehensive income related to securities of \$7.5 million and \$7.3 million, net of taxes, has been included in shareholders equity at June 30, 2012 and December 31, 2011, respectively. Unrealized losses in investment securities at June 30, 2012 and December 31, 2011 do not represent other-than-temporary impairments.

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The Corporation realized other-than-temporary impairment charges to noninterest income of \$9 thousand and \$10 thousand, respectively, on its equity portfolio during the six months ended June 30, 2012 and 2011. The Corporation determined that it was probable that the fair value of certain equity securities would not recover to the Corporation's cost basis within a reasonable period of time due to a decline in the financial stability of the underlying companies. The Corporation carefully monitors all of its equity securities and has not taken impairment losses on certain other equity securities in an unrealized loss position, at this time, as the financial performance of the underlying companies is not indicative of the market deterioration of their stock and it is probable that the market value of the equity securities will recover to the Corporation's cost basis in the individual securities in a reasonable amount of time. The equity securities within the following table consist of common stocks of other financial institutions, which have experienced declines in value consistent with the industry as a whole. Management evaluated the near-term prospects of the issuers in relation to the severity and duration of the impairment. The Corporation has the positive intent to hold these securities and believes it is more likely than not, that it will not have to sell these securities until recovery to the Corporation's cost basis occurs. The Corporation does not consider these investments to be other-than-temporarily impaired at June 30, 2012 and December 31, 2011.

Management evaluates debt securities, which are comprised of U. S. Government, Government Sponsored Agencies, municipalities, corporate bonds and other issuers, for other-than-temporary impairment and considers the current economic conditions, the length of time and the extent to which the fair value has been less than cost, interest rates and the bond rating of each security. All of the debt securities are rated as investment grade and management believes that it will not incur any losses. The unrealized losses on the Corporation's investments in debt securities are temporary in nature since they are primarily related to market interest rates and are not related to the underlying credit quality of the issuers within our investment portfolio. The Corporation does not have the intent to sell the debt securities and believes it is more likely than not, that it will not have to sell the securities before recovery of their cost basis. The Corporation has not recognized any other-than-temporary impairment charges on debt securities for the six months ended June 30, 2012 and 2011.

At June 30, 2012 and December 31, 2011, there were no investments in any single non-federal issuer representing more than 10% of shareholders' equity.

The following table shows the amount of securities that were in an unrealized loss position at June 30, 2012 and December 31, 2011:

	Less than Twelve Months		At June 30, 2012 Twelve Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(Dollars in thousands)						
State and political subdivisions	\$ 8,183	\$ (90)	\$ 958	\$ (17)	\$ 9,141	\$ (107)
Corporate bonds	9,990	(53)			9,990	(53)
Equity securities	23	(3)	769	(311)	792	(314)
Total	\$ 18,196	\$ (146)	\$ 1,727	\$ (328)	\$ 19,923	\$ (474)

	Less than Twelve Months		At December 31, 2011 Twelve Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(Dollars in thousands)						
U.S. government corporations and agencies	\$ 24,967	\$ (33)			\$ 24,967	\$ (33)
State and political subdivisions			1,997	(20)	1,997	(20)
Residential mortgage-backed securities	5,184	(20)	3,311	(660)	8,495	(680)
Corporate bonds	34,851	(543)			34,851	(543)
Equity securities	920	(224)			920	(224)
Total	\$ 65,922	\$ (820)	\$ 5,308	\$ (680)	\$ 71,230	\$ (1,500)



**Table of Contents****Note 4. Loans and Leases***Summary of Major Loan and Lease Categories*

(Dollars in thousands)	At June 30, 2012	At December 31, 2011
Commercial, financial and agricultural	\$ 497,955	\$ 484,687
Real estate-commercial	517,282	514,953
Real estate-construction	79,910	90,397
Real estate-residential secured for business purpose	32,097	32,481
Real estate-residential secured for personal purpose	140,217	125,220
Real estate-home equity secured for personal purpose	78,696	80,478
Loans to individuals	44,037	44,965
Lease financings	75,255	73,225
<b>Total loans and leases, net of deferred income</b>	<b>\$ 1,465,449</b>	<b>\$ 1,446,406</b>
Unearned lease income, included in the above table	\$ (10,768)	\$ (9,965)
Net deferred costs, included in the above table	\$ 897	\$ 876
Overdraft deposits included in the above table	\$ 103	\$ 123

Overdraft deposits are re-classified as loans and are included in the total loans and leases on the balance sheet.

*Age Analysis of Past Due Loans and Leases*

The following presents, by class of loans and leases, an aging of past due loans and leases, loans and leases which are current and the recorded investment in loans and leases greater than 90 days past due which are accruing interest at June 30, 2012 and December 31, 2011:

(Dollars in thousands)	30-59 Days Past Due*	60-89 Days Past Due*	Greater Than 90 Days Past Due*	Total Past Due*	Current*	Total Loans and Leases	Recorded Investment Greater than 90 Days Past Due and Accruing Interest*
<b>At June 30, 2012</b>							
Commercial, financial and agricultural	\$ 137	\$ 272	\$ 20	\$ 429	\$ 491,879	\$ 497,955	\$ 20
Real estate commercial real estate and construction:							
Commercial real estate	1,890			1,890	494,516	517,282	
Construction					63,241	79,910	
Real estate residential and home equity:							
Residential secured for business purpose	295			295	31,625	32,097	
Residential secured for personal purpose	112			112	139,793	140,217	
Home equity secured for personal purpose	375	266	58	699	77,997	78,696	58
Loans to individuals	393	173	237	803	43,185	44,037	237
Lease financings	562	310	69	941	73,691	75,255	69
<b>Total</b>	<b>\$ 3,764</b>	<b>\$ 1,021</b>	<b>\$ 384</b>	<b>\$ 5,169</b>	<b>\$ 1,415,927</b>	<b>\$ 1,465,449</b>	<b>\$ 384</b>

\* Excludes impaired loans and leases.

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	30-59 Days Past Due*	60-89 Days Past Due*	Greater Than 90 Days Past Due*	Total Past Due*	Current*	Total Loans and Leases	Recorded Investment Greater than 90 Days Past Due and Accruing Interest*
(Dollars in thousands)							
<b>At December 31, 2011</b>							
Commercial, financial and agricultural	\$ 3,741	\$ 33	\$	\$ 3,774	\$ 476,222	\$ 484,687	\$
Real estate commercial real estate and construction:							
Commercial real estate	2,212	723		2,935	491,498	514,953	
Construction					74,656	90,397	
Real estate residential and home equity:							
Residential secured for business purpose	340			340	32,026	32,481	
Residential secured for personal purpose	1,783			1,783	123,380	125,220	
Home equity secured for personal purpose	298	68	117	483	79,968	80,478	117
Loans to individuals	386	236	204	826	44,089	44,965	204
Lease financings	1,203	544	44	1,791	70,535	73,225	44
Total	\$ 9,963	\$ 1,604	\$ 365	\$ 11,932	\$ 1,392,374	\$ 1,446,406	\$ 365

\* Excludes impaired loans and leases.

**Nonaccrual and Troubled Debt Restructured Loans and Lease Modifications**

The following presents, by class of loans and leases, nonaccrual loans and leases (including nonaccrual troubled debt restructured loans and lease modifications) and accruing troubled debt restructured loans and lease modifications at June 30, 2012 and December 31, 2011.

	At June 30, 2012			At December 31, 2011		
	Nonaccrual Loans and Leases*	Accruing Troubled Debt Restructured Loans and Lease Modifications	Total Impaired Loans and Leases	Nonaccrual Loans and Leases*	Accruing Troubled Debt Restructured Loans and Lease Modifications	Total Impaired Loans and Leases
(Dollars in thousands)						
Commercial, financial and agricultural	\$ 3,948	\$ 1,699	\$ 5,647	\$ 4,614	\$ 77	\$ 4,691
Real estate commercial real estate and construction:						
Commercial real estate	17,861	3,015	20,876	18,085	2,435	20,520
Construction	13,887	2,782	16,669	14,479	1,262	15,741
Real estate residential and home equity:						
Residential secured for business purpose	177		177	107	8	115
Residential secured for personal purpose	312		312	57		57
Home equity secured for personal purpose				27		27
Loans to individuals		49	49		50	50
Lease financings	577	46	623	838	61	899
Total	\$ 36,762	\$ 7,591	\$ 44,353	\$ 38,207	\$ 3,893	\$ 42,100

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\* Includes non-accrual troubled debt restructured loans and lease modifications of \$8.3 million and \$8.6 million at June 30, 2012 and December 31, 2011, respectively.

### ***Credit Quality Indicators***

The following tables present by class, the recorded investment in loans and leases by credit quality indicator at June 30, 2012 and December 31, 2011.

The Corporation employs a ten (10) grade risk rating system related to the credit quality of commercial loans and residential real estate loans secured for a business purpose of which the first six categories are pass categories (credits not adversely rated). The following is a description of the internal risk ratings and the likelihood of loss related to each risk rating. Loans with risk ratings of one through five are reviewed based on the relationship dollar

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amount with the borrower: loans with a relationship total of \$2.5 million or greater are reviewed quarterly; loans with a relationship balance of less than \$2.5 million but greater than \$500 thousand are reviewed annually based on the borrower's fiscal year; loans with a relationship balance of less than \$500 thousand are reviewed only if the loan becomes 60 days or more past due. Loans with risk ratings of six are also reviewed based on the relationship dollar amount with the borrower: loans with a relationship balance of \$2.0 million or greater are reviewed quarterly; loans with a relationship balance of less than \$2.0 million but greater than \$500 thousand are reviewed annually; loans with a relationship balance of less than \$500 thousand are reviewed only if the loan becomes 60 days or more past due. Loans with risk ratings of seven are reviewed at least quarterly, and as often as monthly, at management's discretion. Loans with risk ratings of eight through ten are reviewed monthly.

1. Cash Secured No credit risk
2. Fully Secured Negligible credit risk
3. Strong Minimal credit risk
4. Satisfactory Nominal credit risk
5. Acceptable Moderate credit risk
6. Pre-Watch Marginal, but stable credit risk
7. Special Mention Potential weakness
8. Substandard Well-defined weakness
9. Doubtful Collection in-full improbable
10. Loss Considered uncollectible

**Commercial Credit Exposure Credit Risk by Internally Assigned Grades**

	Commercial, Financial and Agricultural		Real Estate Commercial		Real Estate Construction		Real Estate Residential Secured for Business Purpose	
	At June 30, 2012	At December 31, 2011	At June 30, 2012	At December 31, 2011	At June 30, 2012	At December 31, 2011	At June 30, 2012	At December 31, 2011
	(Dollars in thousands)							
<b>Grade:</b>								
1. Cash secured/2. Fully secured	\$ 2,135	\$ 2,426	\$	\$	\$	\$	\$	\$



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3. Strong	<b>8,631</b>	4,441	<b>9,039</b>	9,365	<b>585</b>	1,124		
4. Satisfactory	<b>37,464</b>	32,730	<b>32,282</b>	28,517	<b>2,672</b>	89	<b>349</b>	1,309
5. Acceptable	<b>297,403</b>	296,860	<b>286,562</b>	296,499	<b>30,487</b>	35,207	<b>18,418</b>	18,990
6. Pre-watch	<b>85,253</b>	79,402	<b>112,196</b>	100,581	<b>27,368</b>	33,993	<b>10,026</b>	8,853
7. Special Mention	<b>18,194</b>	26,162	<b>25,872</b>	29,055	<b>1,477</b>	1,715	<b>731</b>	663
8. Substandard	<b>47,302</b>	40,634	<b>50,338</b>	49,943	<b>17,321</b>	18,269	<b>2,573</b>	2,666
9. Doubtful	<b>1,573</b>	2,032	<b>993</b>	993				
10. Loss								
<b>Total</b>	<b>\$ 497,955</b>	\$ 484,687	<b>\$ 517,282</b>	\$ 514,953	<b>\$ 79,910</b>	\$ 90,397	<b>\$ 32,097</b>	\$ 32,481

The Corporation monitors the credit risk profile by payment activity for the following classifications of loans and leases: residential real estate loans secured for a personal purpose, home equity loans secured for a personal purpose, loans to individuals and lease financings by payment activity. Nonperforming loans and leases are loans past due 90 days or more, loans and leases on non-accrual of interest and troubled debt restructured loans and lease modifications. Performing loans and leases are reviewed only if the loan becomes 60 days or more past due. Nonperforming loans and leases are reviewed monthly. Performing loans and leases have a nominal to moderate risk of loss. Nonperforming loans and leases are loans or leases with a well-defined weakness and where collection in-full is improbable.

*Credit Exposure Real Estate Residential Secured for Personal Purpose, Real Estate Home Equity Secured for Personal Purpose, Loans to individuals, Lease Financing Credit Risk Profile by Payment Activity*

	Real Estate Residential Secured for Personal Purpose		Real Estate Home Equity Secured for Personal Purpose		Loans to individuals		Lease Financing	
	At June 30, 2012	At December 31, 2011	At June 30, 2012	At December 31, 2011	At June 30, 2012	At December 31, 2011	At June 30, 2012	At December 31, 2011
(Dollars in thousands)								
Performing	<b>\$ 139,905</b>	\$ 125,163	<b>\$ 78,638</b>	\$ 80,334	<b>\$ 43,751</b>	\$ 44,711	<b>\$ 74,563</b>	\$ 72,282
Nonperforming	<b>312</b>	57	<b>58</b>	144	<b>286</b>	254	<b>692</b>	943
<b>Total</b>	<b>\$ 140,217</b>	\$ 125,220	<b>\$ 78,696</b>	\$ 80,478	<b>\$ 44,037</b>	\$ 44,965	<b>\$ 75,255</b>	\$ 73,225

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Risks associated with lending activities include, among other things, the impact of changes in interest rates and economic conditions, which may adversely impact the ability of borrowers to repay outstanding loans, and impact the value of the associated collateral.

Commercial, financial and agricultural loans, commercial real estate loans, construction loans and residential real estate loans with a business purpose are generally perceived as having more risk of default than residential real estate loans with a personal purpose and consumer loans. These types of loans involve larger loan balances to a single borrower or groups of related borrowers. Commercial real estate loans may be affected to a greater extent than residential loans by adverse conditions in real estate markets or the economy because commercial real estate borrowers' ability to repay their loans depends on successful development of their properties and factors affecting residential real estate borrowers.

Commercial, financial and agricultural business loans are typically based on the borrowers' ability to repay the loans from the cash flow of their businesses. These loans may involve greater risk because the availability of funds to repay each loan depends substantially on the success of the business itself. In addition, the collateral securing the loans often depreciates over time, is difficult to appraise and liquidate and fluctuates in value based on the success of the business.

Risk of loss on a construction loan depends largely upon whether our initial estimate of the property's value at completion of construction equals or exceeds the cost of the property construction (including interest). During the construction phase, a number of factors can result in delays and cost overruns. If estimates of value are inaccurate or if actual construction costs exceed estimates, the value of the property securing the loan may be insufficient to ensure full repayment when completed through a permanent loan or by seizure of collateral. Included in real estate-construction is track development financing. Risk factors related to track development financing include the demand for residential housing and the real estate valuation market. When projects move slower than anticipated, the properties may have significantly lower values than when the original underwriting was completed, resulting in lower collateral values to support the loan. Extended time frames also cause the interest carrying cost for a project to be higher than the builder projected, negatively impacting the builder's profit and cash flow and, therefore, their ability to make principal and interest payments.

Commercial real estate loans and residential real estate loans with a business purpose secured by owner-occupied properties are dependent upon the successful operation of the borrower's business. If the operating company suffers difficulties in terms of sales volume and/or profitability, the borrower's ability to repay the loan may be impaired. Loans secured by properties where repayment is dependent upon payment of rent by third party tenants or the sale of the property may be impacted by loss of tenants, lower lease rates needed to attract new tenants or the inability to sell a completed project in a timely fashion and at a profit.

Commercial, financial and agricultural loans, commercial real estate loans, construction loans and residential real estate loans secured for a business purpose are more susceptible to a risk of loss during a downturn in the business cycle. The Corporation has strict underwriting, review, and monitoring procedures in place, however, these procedures cannot eliminate all of the risks related to these loans.

The Corporation focuses on both assessing the borrower's capacity and willingness to repay and on obtaining sufficient collateral. Commercial, financial and agricultural loans are generally secured by the borrower's assets and by personal guarantees. Commercial real estate and residential real estate loans secured for a business purpose are originated primarily within the Eastern Pennsylvania market area at conservative loan-to-value ratios and often by a guarantee of the borrowers. Management closely monitors the composition and quality of the total commercial loan portfolio to ensure that any credit concentrations by borrower or industry are closely monitored.

The Corporation originates fixed-rate and adjustable-rate real estate-residential mortgage loans that are secured by the underlying 1- to 4-family residential properties for personal purposes. Credit risk exposure in this area of lending is minimized by the evaluation of the credit worthiness of the borrower, including debt-to-equity ratios, credit scores and adherence to underwriting policies that emphasize conservative loan-to-value ratios of generally no more than 80%. Residential mortgage loans granted in excess of the 80% loan-to-value ratio criterion are generally insured by private mortgage insurance.

In the real estate-home equity loan portfolio secured for a personal purpose, combined loan-to-value ratios at origination are generally limited to 80%. Other credit considerations may warrant higher combined loan-to-value ratios and are generally insured by private mortgage insurance.

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Credit risk in the loans to individuals portfolio, which includes, direct consumer loans and credit cards, is controlled by strict adherence to conservative underwriting standards that consider debt-to-income levels and the creditworthiness of the borrower and, if secured, collateral values.

The primary risks that are involved with lease financing receivables are credit underwriting and borrower industry concentrations. The Corporation has strict underwriting, review, and monitoring procedures in place to mitigate this risk. Risk also lies in the residual value of the underlying equipment. Residual values are subject to judgments as to the value of the underlying equipment that can be affected by changes in economic and market conditions and the financial viability of the residual guarantors and insurers. To the extent not guaranteed or assumed by a third party, or otherwise insured against, the Corporation bears the risk of ownership of the leased assets. This includes the risk that the actual value of the leased assets at the end of the lease term will be less than the residual value. The Corporation greatly reduces this risk primarily by using \$1.00 buyout leases, in which the entire cost of the leased equipment is included in the contractual payments, leaving no residual payment at the end of the lease terms.

**Reserve for Loan and Lease Losses and Recorded Investment in Loans and Leases**

The following presents, by portfolio segment, a summary of the activity in the reserve for loan and lease losses, the balance in the reserve for loan and lease losses disaggregated on the basis of impairment method and the recorded investment in loans and leases disaggregated on the basis of impairment method for the three and six months ended June 30, 2012 and 2011:

(Dollars in thousands)	Commercial, Financial and Agricultural	Real Estate Commercial and Construction	Real Estate Residential Secured for Business Purpose	Real Estate Residential and Home Equity Secured for Personal Purpose	Loans to Individuals	Lease Financings	Unallocated	Total
<b>For the Three Months Ended June 30, 2012</b>								
<b>Reserve for loan and lease losses:</b>								
Beginning balance	\$ 11,701	\$ 13,352	\$ 948	\$ 732	\$ 704	\$ 1,160	\$ 2,000	\$ 30,597
Charge-offs	(1,458)	(133)		(2)	(119)	(310)	N/A	(2,022)
Recoveries	362	44	3	1	26	148	N/A	584
Provision (recovery of provision)	1,416	(947)	(117)	153	108	163	567	1,343
Ending balance	\$ 12,021	\$ 12,316	\$ 834	\$ 884	\$ 719	\$ 1,161	\$ 2,567	\$ 30,502
<b>For the Three Months Ended June 30, 2011</b>								
<b>Reserve for loan and lease losses:</b>								
Beginning balance	\$ 11,098	\$ 16,464	\$ 995	\$ 594	\$ 701	\$ 1,946	\$ 1,006	\$ 32,804
Charge-offs	(1,644)	(3,375)	(136)	(35)	(396)	(391)	N/A	(5,977)
Recoveries	49	17	3	1	34	114	N/A	218
Provision (recovery of provision)	1,374	2,986	157	136	356	243	304	5,556
Ending balance	\$ 10,877	\$ 16,092	\$ 1,019	\$ 696	\$ 695	\$ 1,912	\$ 1,310	\$ 32,601



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(Dollars in thousands)	Commercial, Financial and Agricultural	Real Estate Commercial and Construction	Real Estate Residential Secured for Business Purpose	Real Estate Residential and Home Equity Secured for Personal Purpose	Loans to Individuals	Lease Financings	Unallocated	Total
<b>For the Six Months Ended June 30, 2012</b>								
<b>Reserve for loan and lease losses:</b>								
Beginning balance	\$ 11,262	\$ 13,317	\$ 823	\$ 735	\$ 730	\$ 1,344	\$ 1,659	\$ 29,870
Charge-offs	(3,165)	(1,675)		(2)	(240)	(646)	N/A	(5,728)
Recoveries	415	140	55	3	57	247	N/A	917
Provision (recovery of provision)	3,509	534	(44)	148	172	216	908	5,443
Ending balance	\$ 12,021	\$ 12,316	\$ 834	\$ 884	\$ 719	\$ 1,161	\$ 2,567	\$ 30,502

**For the Six Months Ended June 30, 2011**

<b>Reserve for loan and lease losses:</b>								
Beginning balance	\$ 9,630	\$ 15,288	\$ 1,333	\$ 544	\$ 734	\$ 1,950	\$ 1,419	\$ 30,898
Charge-offs	(2,774)	(5,063)	(194)	(38)	(597)	(859)	N/A	(9,525)
Recoveries	181	80	6	3	78	190	N/A	538
Provision (recovery of provision)	3,840	5,787	(126)	187	480	631	(109)	10,690
Ending balance	\$ 10,877	\$ 16,092	\$ 1,019	\$ 696	\$ 695	\$ 1,912	\$ 1,310	\$ 32,601

(Dollars in thousands)	Commercial, Financial and Agricultural	Real Estate Commercial and Construction	Real Estate Residential Secured for Business Purpose	Real Estate Residential and Home Equity Secured for Personal Purpose	Loans to Individuals	Lease Financings	Unallocated	Total
<b>At June 30, 2012</b>								
<b>Reserve for loan and lease losses:</b>								
Ending balance: individually evaluated for impairment	\$ 432	\$	\$	\$	\$	\$ N/A	\$ N/A	\$ 432
Ending balance: collectively evaluated for impairment	11,589	12,316	834	884	719	1,161	2,567	30,070
Total ending balance	\$ 12,021	\$ 12,316	\$ 834	\$ 884	\$ 719	\$ 1,161	\$ 2,567	\$ 30,502

**Loans and leases:**

Ending balance: individually evaluated for impairment	\$ 5,647	\$ 37,545	\$ 177	\$ 312	\$ 49	\$ N/A	\$ 43,730
Ending balance: collectively evaluated for impairment	492,308	559,647	31,920	218,601	43,988	75,255	1,421,719
<b>Total ending balance</b>	<b>\$ 497,955</b>	<b>\$ 597,192</b>	<b>\$ 32,097</b>	<b>\$ 218,913</b>	<b>\$ 44,037</b>	<b>\$ 75,255</b>	<b>\$ 1,465,449</b>

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(Dollars in thousands)	Commercial, Financial and Agricultural	Real Estate Commercial and Construction	Real Estate Residential Secured for Business Purpose	Real Estate Residential and Home Equity Secured for Personal Purpose	Loans to Individuals	Lease Financings	Unallocated	Total
<b>At June 30, 2011</b>								
<b>Reserve for loan and lease losses:</b>								
Ending balance: individually evaluated for impairment	\$ 372	\$ 933	\$	\$	\$	\$	\$ N/A	\$ 1,305
Ending balance: collectively evaluated for impairment	10,505	15,159	1,019	696	695	1,912	1,310	31,296
<b>Total ending balance</b>	<b>\$ 10,877</b>	<b>\$ 16,092</b>	<b>\$ 1,019</b>	<b>\$ 696</b>	<b>\$ 695</b>	<b>\$ 1,912</b>	<b>\$ 1,310</b>	<b>\$ 32,601</b>

**Loans and leases:**

Ending balance: individually evaluated for impairment	\$ 5,987	\$ 41,149	\$ 218	\$ 250	\$ 52	\$		\$ 47,656
Ending balance: collectively evaluated for impairment	473,683	554,870	32,499	212,534	42,525	74,940		1,391,051
<b>Total ending balance</b>	<b>\$ 479,670</b>	<b>\$ 596,019</b>	<b>\$ 32,717</b>	<b>\$ 212,784</b>	<b>\$ 42,577</b>	<b>\$ 74,940</b>		<b>\$ 1,438,707</b>

**Impaired Loans**

The following presents, by class of loans, the recorded investment and unpaid principal balance of impaired loans, the amounts of the impaired loans for which there is not an allowance for credit losses and the amounts for which there is an allowance for credit losses at June 30, 2012 and December 31, 2011:

(Dollars in thousands)	At June 30, 2012			At December 31, 2011		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
<b>Impaired loans with no related allowance recorded:</b>						
Commercial, financial and agricultural	\$ 4,660	\$ 5,938		\$ 3,384	\$ 4,422	
Real estate commercial real estate	20,876	29,836		19,453	27,146	
Real estate construction	16,669	18,713		15,741	17,268	
Real estate residential secured for business purpose	177	187		115	631	
Real estate residential secured for personal purpose	312	312		57	57	
Real estate home equity secured for personal purpose				27	27	
Loans to individuals	49	57		50	58	
<b>Total impaired loans with no related allowance recorded:</b>	<b>\$ 42,743</b>	<b>\$ 55,043</b>		<b>\$ 38,827</b>	<b>\$ 49,609</b>	
<b>Impaired loans with an allowance recorded:</b>						
Commercial, financial and agricultural	\$ 987	\$ 1,359	\$ 432	\$ 1,307	\$ 1,700	\$ 510
Real estate commercial real estate				1,067	1,067	743

<b>Total impaired loan with an allowance recorded</b>	<b>\$ 987</b>	<b>\$ 1,359</b>	<b>\$ 432</b>	<b>\$ 2,374</b>	<b>\$ 2,767</b>	<b>\$ 1,253</b>
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(Dollars in thousands)	At June 30, 2012			At December 31, 2011		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
<b>Total impaired loans:</b>						
Commercial, financial and agricultural	\$ 5,647	\$ 7,297	\$ 432	\$ 4,691	\$ 6,122	\$ 510
Real estate commercial real estate	20,876	29,836		20,520	28,213	743
Real estate construction	16,669	18,713		15,741	17,268	
Real estate residential secured for business purpose	177	187		115	631	
Real estate residential secured for personal purpose	312	312		57	57	
Real estate home equity secured for personal purpose				27	27	
Loans to individuals	49	57		50	58	
<b>Total impaired loans:</b>	<b>\$ 43,730</b>	<b>\$ 56,402</b>	<b>\$ 432</b>	<b>\$ 41,201</b>	<b>\$ 52,376</b>	<b>\$ 1,253</b>

The following presents by class of loans, the average recorded investment in impaired loans and an analysis of interest on impaired loans:

(Dollars in thousands)	Three Months Ended June 30, 2012			Three Months Ended June 30, 2011		
	Average Recorded Investment	Interest Income Recognized*	Interest Income That Would Have Been Recognized Under Original Terms	Average Recorded Investment	Interest Income Recognized*	Interest Income That Would Have Been Recognized Under Original Terms
Commercial, financial and agricultural	\$ 6,011	\$ 31	\$ 60	\$ 6,387	\$ 12	\$ 105
Real estate commercial real estate	19,863	44	257	16,540	49	311
Real estate construction	16,639	35	190	19,355	27	229
Real estate residential secured for business purpose	161		2	327	1	3
Real estate residential secured for personal purpose	185		3	544	2	5
Real estate home equity secured for personal purpose				23		
Loans to individuals	49	2		58	2	
Total	\$ 42,908	\$ 112	\$ 512	\$ 43,234	\$ 93	\$ 653

\* Includes interest income recognized on accruing troubled debt restructured loans of \$109 thousand and \$73 thousand for the three months ended June 30, 2012 and 2011, respectively.

(Dollars in thousands)	Six Months Ended June 30, 2012			Six Months Ended June 30, 2011		
	Average Recorded Investment	Interest Income Recognized*	Interest Income That Would Have Been Recognized Under Original Terms	Average Recorded Investment	Interest Income Recognized*	Interest Income That Would Have Been Recognized Under Original Terms
Commercial, financial and agricultural	\$ 6,011	\$ 31	\$ 60	\$ 6,387	\$ 12	\$ 105
Real estate commercial real estate	19,863	44	257	16,540	49	311
Real estate construction	16,639	35	190	19,355	27	229
Real estate residential secured for business purpose	161		2	327	1	3
Real estate residential secured for personal purpose	185		3	544	2	5
Real estate home equity secured for personal purpose				23		
Loans to individuals	49	2		58	2	
Total	\$ 42,908	\$ 112	\$ 512	\$ 43,234	\$ 93	\$ 653

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Commercial, financial and agricultural	\$ 5,596	\$ 33	\$ 152	\$ 6,753	\$ 14	\$ 193
Real estate commercial real estate	20,421	87	526	17,380	52	561
Real estate construction	16,250	52	385	16,986	28	458
Real estate residential secured for business purpose	140		3	380	3	9
Real estate residential secured for personal purpose	130		4	750	19	20
Real estate home equity secured for personal purpose	4			13		
Loans to individuals	49	3		62	3	1
<b>Total</b>	<b>\$ 42,590</b>	<b>\$ 175</b>	<b>\$ 1,070</b>	<b>\$ 42,324</b>	<b>\$ 119</b>	<b>\$ 1,242</b>

\* Includes interest income recognized on accruing troubled debt restructured loans of \$167 thousand and \$79 thousand for the six months ended June 30, 2012 and 2011, respectively.

**Table of Contents****Troubled Debt Restructured Loans**

The following presents, by class of loans, information regarding accruing and non-accrual loans that were restructured during the three and six months ended June 30, 2012 and 2011.

	Three Months Ended June 30, 2012				Three Months Ended June 30, 2011			
	Number Of Loans	Pre-Restructuring Outstanding Recorded Investment	Post- Restructuring Outstanding Recorded Investment	Related Allowance	Number Of Loans	Pre-Restructuring Outstanding Recorded Investment	Post- Restructuring Outstanding Recorded Investment	Related Allowance
(Dollars in thousands)								
<b>Accruing Troubled Debt Restructured Loans</b>								
Commercial, financial and agricultural	1	\$ 135	\$ 135	\$		\$	\$	\$
Real estate commercial real estate	1	175	175					
Real estate residential secured for business purpose					1	98	98	
Real estate residential secured for personal purpose					1	156	156	
Real estate home equity secured for personal purpose					1	31	31	
<b>Total</b>	<b>2</b>	<b>\$ 310</b>	<b>\$ 310</b>	<b>\$</b>	<b>3</b>	<b>\$ 285</b>	<b>\$ 285</b>	<b>\$</b>

**Nonaccrual Troubled Debt Restructured Loans**

Commercial, financial and agricultural		\$	\$	\$		\$	\$	\$
Real estate commercial real estate								
<b>Total</b>		<b>\$</b>	<b>\$</b>	<b>\$</b>		<b>\$</b>	<b>\$</b>	<b>\$</b>

	Six Months Ended June 30, 2012				Six Months Ended June 30, 2011			
	Number Of Loans	Pre-Restructuring Outstanding Recorded Investment	Post- Restructuring Outstanding Recorded Investment	Related Allowance	Number Of Loans	Pre-Restructuring Outstanding Recorded Investment	Post- Restructuring Outstanding Recorded Investment	Related Allowance
(Dollars in thousands)								
<b>Accruing Troubled Debt Restructured Loans</b>								
Commercial, financial and agricultural	8	\$ 1,672	\$ 1,672	\$		\$	\$	\$
Real estate commercial real estate	3	962	962		5	2,438	2,435	
Real estate construction	2	1,330	1,330		5	2,182	2,182	
Real estate residential secured for business purpose					1	98	98	
Real estate residential secured for personal purpose					1	156	156	
Real estate home equity secured for personal purpose					1	31	31	
<b>Total</b>	<b>13</b>	<b>\$ 3,964</b>	<b>\$ 3,964</b>	<b>\$</b>	<b>13</b>	<b>\$ 4,905</b>	<b>\$ 4,902</b>	<b>\$</b>

**Nonaccrual Troubled Debt  
Restructured Loans**

Commercial, financial and agricultural	2	\$	448	\$	448	\$		\$		\$	
Real estate commercial real estate	1		124		124		1	2,765		2,765	
Total	3	\$	572	\$	572	\$	1	\$	2,765	\$	2,765

The Corporation grants concessions primarily related to extensions of interest-only payment periods and an occasional payment modification. These modifications typically are on a short-term basis up to one year. Our goal when restructuring a credit is to afford the customer a reasonable period of time to provide cash flow relief to customers experiencing cash flow difficulties.

Accruing loans totaling \$4.0 million were restructured during the first six months of 2012. Accruing troubled debt restructured loans were primarily comprised of two categories of loans on which interest is being accrued under the restructured terms, and the loans were current or less than ninety days past due. The first category primarily consisted of four commercial business loans for one borrower totaling \$1.3 million, which had their interest only payment terms extended due to reduced cash flows. The second category primarily consisted of one construction

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loan totaling \$1.2 million, which had interest only payment terms extended until projected cash flows from rental property income are received. Accruing troubled debt restructured loans charged-off during the six months ended June 30, 2012 subsequent to the restructuring totaled approximately \$372 thousand, primarily due to declines in collateral values for two commercial real estate loans for one borrower.

Nonaccrual loans totaling \$572 thousand were restructured during the first six months of 2012. Nonaccrual troubled debt restructured loans were comprised of two commercial business loans and one commercial real estate loan for one borrower, which were granted principal and interest deferrals for a six month period.

There were no accruing or nonaccrual troubled debt restructured loans which had payment defaults within twelve months following restructuring during the three and six month periods ending June 30, 2012 and 2011.

**Note 5. Mortgage Servicing Rights**

The Corporation has originated mortgage servicing rights which are included in other intangible assets on the consolidated balance sheets. Mortgage servicing rights are amortized in proportion to, and over the period of, estimated net servicing income on a basis similar to the interest method using an accelerated amortization method and are subject to periodic impairment testing. The aggregate fair value of these rights was \$3.3 million and \$2.8 million at June 30, 2012 and December 31, 2011, respectively. The fair value of mortgage servicing rights was determined using discount rates ranging from 3.5% to 7.3% at June 30, 2012 and December 31, 2011.

Changes in the mortgage servicing rights balance are summarized as follows:

(Dollars in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Beginning of period	\$ 3,067	\$ 2,772	\$ 2,739	\$ 2,441
Servicing rights capitalized	609	236	1,036	688
Amortization of servicing rights	(373)	(112)	(684)	(189)
Changes in valuation	(27)	(18)	185	(62)
End of period	\$ 3,276	\$ 2,878	\$ 3,276	\$ 2,878
Mortgage loans serviced for others	\$ 491,536	\$ 355,356	\$ 491,536	\$ 355,356

Activity in the valuation allowance for mortgage servicing rights was as follows:

(Dollars in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Valuation allowance, beginning of period	\$ (581)	\$ (245)	\$ (793)	\$ (201)
Additions	(27)	(18)		(62)
Reductions			185	
Direct write-downs				
Valuation allowance, end of period	\$ (608)	\$ (263)	\$ (608)	\$ (263)

The estimated amortization expense of mortgage servicing rights for the remainder of 2012 and the succeeding fiscal years is as follows:

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<b>Year</b> (Dollars in thousands)	<b>Amount</b>
Remainder of 2012	\$ 375
2013	649
2014	505
2015	387
2016	294
Thereafter	1,066

**Table of Contents****Note 6. Income Taxes**

As of June 30, 2012 and December 31, 2011, the Corporation had no material unrecognized tax benefits, accrued interest or penalties. Penalties are recorded in non-interest expense in the year they are assessed and are treated as a non-deductible expense for tax purposes. Interest is recorded in non-interest expense in the year it is assessed and is treated as a deductible expense for tax purposes. As of June 30, 2012, the Corporation's tax years 2008 through 2011 remain subject to federal examination as well as examination by state taxing jurisdictions.

**Note 7. Retirement Plans and Other Postretirement Benefits**

Substantially all employees who were hired before December 8, 2009 are covered by a noncontributory retirement plan. Employees hired on or after December 8, 2009 are not eligible to participate in the noncontributory retirement plan. The Corporation also provides supplemental executive retirement benefits, a portion of which is in excess of limits imposed on qualified plans by federal tax law. These plans are non-qualified benefit plans. Information on these plans are aggregated and reported under Retirement Plans within this footnote.

The Corporation also provides certain postretirement healthcare and life insurance benefits for retired employees. Information on these benefits is reported under Other Postretirement Benefits within this footnote.

The Corporation sponsors a Supplemental Non-Qualified Pension Plan which was established in 1981 prior to the existence of a 401(k) Deferred Savings Plan, the Employee Stock Purchase Plan and the Long-Term Incentive Plans and therefore is not actively offered to new participants.

Information with respect to the Retirement and Supplemental Retirement Plans and Other Postretirement Benefits follows:

Components of net periodic benefit cost were as follows:

(Dollars in thousands)	Three Months Ended June 30,			
	2012	2011	2012	2011
	Retirement Plans		Other Post Retirement Benefits	
Service cost	\$ 155	\$ 184	\$ 20	\$ 17
Interest cost	432	433	29	30
Expected return on plan assets	(637)	(476)		
Amortization of net loss	287	176	5	
Accretion of prior service cost	(59)	(58)	(5)	(5)
Net periodic cost	\$ 178	\$ 259	\$ 49	\$ 42

(Dollars in thousands)	Six Months Ended June 30,			
	2012	2011	2012	2011
	Retirement Plans		Other Post Retirement Benefits	
Service cost	\$ 313	\$ 278	\$ 41	\$ 33
Interest cost	863	863	59	59
Expected return on plan assets	(1,128)	(948)		
Amortization of net loss	578	364	11	17
Accretion of prior service cost	(118)	(117)	(10)	(10)