

YPF SOCIEDAD ANONIMA  
Form 6-K  
March 10, 2014

**FORM 6-K**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**Report of Foreign Issuer**

**Pursuant to Rule 13a-16 or 15d-16**

**of the Securities Exchange Act of 1934**

**For the month of March, 2014**

**Commission File Number: 001-12102**

**YPF Sociedad Anónima**

**(Exact name of registrant as specified in its charter)**

**Macacha Güemes 515**

**C1106BKK Buenos Aires, Argentina**

**(Address of principal executive office)**

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Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F       Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes       No

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Yes       No

**YPF Sociedad Anonima**

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Full Year 2013 & 4th Quarter 2013  
Earnings Webcast  
March 10, 2014. Buenos Aires, Argentina

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Disclaimer

Safe harbor statement under the US Private Securities Litigation Reform Act of 1995.

This document contains statements that YPF believes constitute forward-looking statements within the meaning of the US Private Securities Litigation Reform Act of 1995.

These forward-looking statements may include statements regarding the intent, belief, plans, current expectations or objectives of YPF, including statements with respect to YPF's future financial condition, financial, operating, reserve replacement and other ratios, business strategy, geographic concentration, business concentration, production and marketed volumes and reserves, as well as YPF's plans and objectives with respect to future capital expenditures, investments, expansion and other projects, exploration activities, ownership interests, savings and dividend payout policies. These forward-looking statements may also include assumptions regarding future economic conditions, as future crude oil and other prices, refining and marketing margins and exchange rates. These statements are not guarantees of performance, margins, exchange rates or other events and are subject to material risks, uncertainties, changes and other factors which may be difficult to predict.

YPF's actual future financial condition, financial, operating, reserve replacement and other ratios, results of operations, business strategy, geographic concentration, business concentration, production and marketed volumes, reserves, capital expenditures, investments, expansion and other projects, exploration activities, ownership interests, divestments, cost savings and dividend payout policies, as well as actual future economic conditions, as future crude oil and other prices, refining margins and exchange rates, could differ materially from those expressed or implied in these forward-looking statements. Important factors that could cause such differences include, but are not limited to, oil, gas and other price fluctuations.

currency fluctuations, exploration, drilling and production results, changes in reserves estimates, success in partnering with third parties, industry competition, environmental risks, physical risks, the risks of doing business in developing countries, legislative, tax, labor, economic and financial market conditions in various countries and regions, political risks, wars and acts of terrorism, natural disasters, technological advancements and lack of approvals, as well as those factors described in the filings made by YPF and its affiliates with the Securities and Exchange Commission, in particular, those described in Item 3. Key Information Risk Factors and Item 5. Operating and Financial Review of the Annual Report on Form 20-F for the fiscal year ended December 31, 2012 filed with the US Securities and Exchange Commission. The forward-looking statements included in this document may not occur.

Except as required by law, YPF does not undertake to publicly update or revise these forward-looking statements even if experience indicates that the projected performance, conditions or events expressed or implied therein will not be realized.

These materials do not constitute an offer for sale of YPF S.A. bonds, shares or ADRs in the United States or otherwise.

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Crude Oil Production

(2)

(Kbbl/d)

Natural Gas Production

(2)

(Mm /d)

Highlights 2013

Production

(1)

Production from fields where YPF is the operator and accounting for a 100% stake (Secretaría de Energía criteria)

(2)

Production

includes,

as

from

August

1,



2013,

a

27%

stake

with

Ramos

Joint

Venture

for

exploration

and

production

of

hydrocarbon,

currently

part

of

YPF

Energía

Eléctrica.

Total Production

(2)

(Kboe/d)

Production increase reaffirms turn around: first in last 15 years with growth in both oil and gas.

Production

growth

is

higher

when

YPF

is

operator:

+3.4%

in

oil

and

+2.2%

in

gas

(1)

.

3

Liquids  
(Mbbbl)  
Natural  
Gas  
(Mboe)  
Highlights 2013  
Reserves

Total  
Hydrocarbon  
(Mboe)

+6.4%  
+17.0%  
+10.6%

Boosted proved reserves by 10.6%.

Solid  
results  
coming  
from

secondary  
recovery  
projects,  
tight  
gas  
and  
shale  
formations.

979

1,083

2012

2013

590

628

2012

2013

389

455

2012

2013

5

158%

RRR

137%

RRR

185%

RRR

former Pluspetrol Energy and thus disclosed under Equity-accounted Entities reserves.

(1) Approximately 6.5 Mboe were transferred to Consolidated Entities as a result of YPF Energía Eléctrica working interest on

6

+41%

Today

68 rigs

Highlights 2013

Activity

Increased activity according to plan; additional 15 rigs recently contracted.

Continued investments in Downstream to increase capacity in the long term.

Capex (MARS)

Active Drilling Rigs

(1)

+81.1%

Upstream

Shale Oil (VM)

Tight Gas (Lajas)

Manantiales Behr

Chachahuén  
Downstream

New Coke Unit

Main projects

(1) Period end drilling rigs.

16,485

29,848

2012

2013

Upstream

Downstream

Others

46

65

2012

2013

7

Highlights 2013

Unconventional developments

Shale development

Objective: Vaca Muerta formation

Tight Gas development

Objective: Lajas formation

Invested over USD 1.3 bn

More than 100 wells drilled (19 drilling rigs)

150+ wells in production

Launched Factory Drilling Mode;

Achieved 18 drilling days/well

Pumped more than 500 frac stages

15 New AC, 1500 HP, walking rigs

10% increase in 1st year avg. Cum. Prod.

Total  
gross  
production  
(Kboe/d)

Invested 300 MUSD

24 wells drilled (4 drilling rigs)

8 / 10 stage fracs per well

Net pay: 100 / 300 m (gross 1,000 m)

Depth (TVD): 2600 / 2800 m

Gross  
natural  
gas  
production  
(Mm3/d)

5.9

7.9

9.8

13.3

17.3

Q4 12

Q1 13

Q2 13

Q3 13

Q4 13

0.60

0.61

0.65

0.64

0.89

1.53

2.19

2.37

May-13

Jun-13

Aug-13

Sep-13

Oct-13

Nov-13

Dec-13

Jul-13

8  
Crude  
processed  
(kbbbl/d)  
Domestic  
sales  
of  
refined  
products  
(Km )  
Highlights 2013 -  
Downstream Results  
Solid demand growth: +10% in gasoline and +1% in diesel.  
Average price increases of 29.8% in gasoline and 25.4% in diesel.  
3



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Recurring  
Operating  
Income  
(MARS)

Recurring  
EBITDA  
(MARS)

Highlights 2013 -  
Financial Results

Recurring  
Net  
Income  
(MARS)

Production and sales volume growth, coupled with pricing discipline, led to solid financial results and healthy margins.

Recurring results exclude 855 MARS impact of non cash provision relating to claims arising from discontinuity of gas export c

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Revenues of ARS 25.3 bn (+34.1% vs. Q4 2012)

Crude oil production of 239.3 Kbbbl/d (+6.3%)

Natural gas production of 35.5 Mm3/d (+10.2%)

Maintained market share:

Gasoline 54.1% and diesel 56.4% (December 2013)

EBITDA reached ARS 10.6 bn (+110%)

Refineries running at 90% capacity (-2%)

Crude oil processed 287 Kbbbl/d

Operating Income was ARS 3.8 bn (+107%)

Net Income was ARS 1.9 bn (+88%)

Total Capex was ARS 11 bn (+62%)

Q4 2013 **Results Highlights**

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In million of ARS

**Q4 2013 Operating Income**

Operating income reached ARS 3.8 billion during Q4 2013, 107% above same period of 2012, although heavily lifted by the ARS 1.9 bn insurance recovery.

(1)

(1) Includes a receivable advance payment corresponding to insurance covering the incident at the La Plata refinery , the total a million, approximately ARS 1,406 million for material damage affecting the refinery and ARS 550 million for payment on acc

1,846

3,820

6,432

2,246

-2,648

-2,120

-1,279

-471

-186

Q4 2012

Revenues  
Others  
Purchases  
Other costs of  
sales  
DD&A  
SG&A  
Exploration  
expenses  
Q4 2013

13

**Q4 2013 Upstream Results**

Upstream

operating

income

grew

42%

due

to

higher

revenues

driven

by

an

increase

of

both prices and production of crude oil and natural gas.

In million of ARS

1,222

1,729

4,443

-2,119

-1,093

-547

-155

-22

Q4 2012

Revenues

Production

costs

DD&A

Royalties

Exploration

expenses

Others

Q4 2013

(1)

(1) Includes affiliates.

Crude oil production

(1)

(kbbbl/d)

Natural gas production

(1)

(Mm

/d)

**Q4 2013 Upstream Results**

Production

Total production

(1)

(kboe/d)

+6.3%

+10.2%

+7.5%

Total production grew by 7.5%.

Production

in



YPF-operated  
fields  
increased  
8.6%  
both  
in  
crude  
oil  
and  
in  
natural  
gas  
(2)

.

480.9

517.0

Q4 2012

Q4 2013

225.2

239.3

Q4 2012

Q4 2013

32.2

35.5

Q4 2012

Q4 2013

14

(1)

Production includes, as from August 1, 2013, a 27% stake with Ramos Joint Venture for exploration and production of hydrocarbons. In Q4 2013 it includes 0.3 Kbbld of crude oil, 0.5 Kbbld of LNG, 0.6 Mm3d of gas and a total of 4.7 Kboed.

(2)

Production from fields where YPF is the operator and accounting for a 100% stake (Secretaría de Energía criteria)

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**Q4 2013 Upstream Results**

Conventional Production

Positive results from optimizations and implementation of development projects in conventional fields.

+4.6%

+3.7%

(1) YPF net production excluding projects targeting shale and tight gas formations.

Conventional

crude

oil

production

(kbb/d)

(1)

Conventional

natural

gas

production

(Mm  
/d)  
(1)  
221.6  
222.1  
222.8  
227.2  
229.9  
31.7  
30.7  
32.3  
34.7  
33.2  
Q4 12  
Q1 13  
Q2 13  
Q3 13  
Q4 13  
Q4 12  
Q1 13  
Q2 13  
Q3 13  
Q4 13  
3

**Q4 2013 Downstream Results**

Downstream operating income was positively impacted by higher sales volume and prices.

In million of ARS

16

(1) Includes a receivable advance payment corresponding to insurance covering the incident at the La Plata refinery , the total a 1,406 million for material damage affecting the refinery and ARS 550 million for payment on account of loss of income.

-2.0%

Crude processed

(kbb/d)

Domestic sales of refined products

(Km

3

)

+1.4%

**Q4 2013 Downstream Results -**

Sales

+7.1%

-1.3%

Maintained

market

share

with

average

price

increases  
of  
34.7%  
in  
gasoline  
and  
30.6%  
in  
diesel.  
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**Q4 2013 Capex**

(1)

(1) Economic capex figures as expressed in Note 2.g of Q4 2013 YPF financial statements.

+61.9%

Downstream

Upstream

Progress of the new coke unit  
at the La Plata refinery and  
works at industrial complexes to  
improve our logistics, storage  
and dispatching facilities

Neuquina basin:

Loma Campana, Aguada Toledo,  
and Chihuido Sierra Negra

Golfo San Jorge basin:

Manantiales Behr, El Trebol  
and Los Perales

In million of ARS





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In million of ARS

Notes

Amount

Interest Rate

Maturity

Series XXIV

(Q4 2013)

USD 150M

Libor + 7.5%

58 months

Series XXV

(Q4 2013)

ARS 300M

BADLAR +

3.24%

18 months

Series XXVI

(Q4 2013)  
USD 500M  
8.875%  
60 months  
Series XXVII

(Q4 2013)  
ARS 150M  
19% +  
margin  
18 months  
Series XXVII

(Q4 2014)  
ARS 500M  
BADLAR +  
0%  
72 months  
Series XXVII

(Q1 2014)  
ARS 379M  
BADLAR +  
3.5%  
21 months

**FY 2013 Financial Situation**

Issued  
ARS  
7.6  
bn  
and  
USD  
650  
million  
in  
2013;  
increased  
cash  
to  
ARS  
10.7  
bn

Average life of debt of 3.5 years; Peso denominated debt at 41% of total; average interest rates of 6.1% in USD and 21.5% in ARS

Maintained solid capital structure (Net Debt / EBITDA of 0.74x)

(1) Includes effect of changes in exchange rates / (2) Effective spendings in fixed assets acquisitions net of revenues from asse

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Currency Exposure

Revenues:

65% peso denominated (fuels sold in the local market)

35% dollar denominated (exports, natural gas & others)

Limited long term cash impact from currency fluctuations.

Cash costs:

55% peso denominated

30% Upstream operating costs

25% Downstream operating costs

45% dollar denominated

20% Purchases (imports and crude oil)

17% Upstream operating costs

8% Royalties

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2013

Delivered in line with aggressive plan

Summary

Turned around production downward trend, increasing drilling activity

Increased prices across all products

Maintained healthy margins, proving the value of  
a fully integrated business

Solid financial situation; regained access to international  
capital markets

Executed strategic initiatives to increase production  
through partnerships

Extended concessions

Continued success in unconventional drilling

Prepared organization for future further growth

24  
2014

Profitable growth: production and revenue increase with cost control

Actively manage macro situation changes

Aggressive capex plan but maintaining sound capital structure

Accelerate Vaca Muerta development

Execute strategic initiatives, including Apache

Continue strategy to build liquidity; opportunistic approach to new issue

Continue focus on growth and renewed focus on efficiency

Outlook

Crude Oil

+3%



Natural Gas  
+6%  
Capex  
USD 5.5 bn

Full  
Year  
2013  
&  
4  
Quarter  
2013  
Earnings  
Webcast  
th  
Questions and Answers

Full Year 2013 & 4th Quarter 2013  
Earnings Webcast  
March 10, 2014. Buenos Aires, Argentina

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**YPF Sociedad Anónima**

Date: March 10, 2014

By: /s/ Alejandro Cheriñacov

Name: Alejandro Cheriñacov

Title: Market Relations Officer