SMITH & NEPHEW PLC Form 6-K July 27, 2017

### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

**Report of Foreign Private Issuer** 

Pursuant to Rule 13a-16 or 15d-16 of the

**Securities Exchange Act of 1934** 

July 27, 2017

Commission File Number 001-14978

**SMITH & NEPHEW plc** 

(Registrant s name)

15 Adam Street

London, England, WC2N 6LA

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1).

Yes No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7).

Yes No

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing information to the Commission pursuant to Rule 12g3-2 (b) under the Securities Exchange Act of 1934.

Yes No

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2 (b): 82-n/a.

# Smith & Nephew plc

### INDEX TO EXHIBITS

Item 1. Press release entitled Smith & Nephew Second Quarter and First Half 2017 Results , dated July 27, 2017.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Smith & Nephew plc

(Registrant)

Date: July 27, 2017 By: /s/ Susan Swabey

Susan Swabey

Company Secretary

### Smith & Nephew Second Quarter and First Half 2017 Results

Improved execution with revenue growth and trading profit margin on-track; full year guidance unchanged

27 July 2017

Smith & Nephew plc (LSE:SN, NYSE:SNN) results for second quarter and first half ended 1 July 2017:

	1 July 2017 \$m	Reported 2 July 2016 \$m	Reported growth	1 July 2017 \$m	Trading <sup>2</sup> 2 July 2016 \$m	Underlying growth
Second Quarter						
Results <sup>1</sup>						
Revenue	1,194	1,191	0%	1,194	1,191	3%
First Half						
Results <sup>1</sup>						
Revenue	2,336	2,328	0%	2,336	2,328	3%
Operating profit	414	357				
Trading profit				493	483	
Operating/trading						
profit margin (%)	17.7	15.3		21.1	20.8	
EPS/ EPSA (cents)	37.0	27.0		43.0	37.4	
Second Quarter High	llights <sup>1</sup>					

Q2 revenue of \$1,194 million reflects 0% reported and 3% underlying growth. Reported growth rate includes -1% FX headwind and -2% impact of 2016 disposal of Gynaecology

Sustained recovery in Emerging Markets with revenue up 13% in the quarter

Strong growth in Knee Implants and Advanced Wound Devices

Expansion of NAVIOà handheld robotics platform with launch of Total Knee application First Half Highlights¹

H1 revenue of \$2,336 million reflects 0% reported and 3% underlying growth. Reported growth rate includes -1% FX headwind and -2% impact of 2016 disposal of Gynaecology

H1 operating profit of \$414 million, with operating profit margin of 17.7%, an increase of 240bps

H1 trading profit of \$493 million, with trading profit margin of 21.1%, an increase of 30bps

Strong growth in EPS (up 37%) and EPSA (up 15%) reflecting one-off tax benefit along with improvements in trading profit margin and tax rate

Tax rate on trading is expected to reduce to around 22% in FY 2017 and around 25% thereafter

Cash generated from operating activities of \$438 million (H1 2016: \$380 million). Trading cash flow of \$327 million (H1 2016: \$255 million) with trading profit to cash conversion ratio of 66%

Interim dividend of 12.3¢ per share, in-line with policy (2016: 12.3¢)

### Olivier Bohuon, Chief Executive Officer of Smith & Nephew, said:

I am pleased with the first half of 2017, where our focus on execution is delivering improvements in performance at the top and bottom line. In particular, we have returned the Emerging Markets to double-digit growth and driven strong returns from disruptive innovations in areas such as Knee Implants and Negative Pressure Wound Therapy.

We are taking good momentum into the second half and I am confident that we are on-track to deliver our full year revenue and trading margin guidance, which is unchanged. We continue to expect underlying revenue growth of 3-4% and a 20-70bps improvement in trading profit margin for the full year.

Our new products, such as the Total Knee Application on our NAVIO robotics-assisted surgery system, position us well for further progress. I am also confident that our pipeline of innovation and improved execution will underpin our medium-term ambition to consistently outgrow our markets whilst building trading profit margin.

### **Analyst conference call**

An analyst meeting and conference call to discuss Smith & Nephew s second quarter trading and first half 2017 results for the period ended 1 July 2017 will be held today, Thursday 27 July at 9:00am BST / 4:00am EDT. This will be webcast live and available for replay shortly after. The details can be found on the Smith & Nephew website at <a href="https://www.smith-nephew.com/results">www.smith-nephew.com/results</a>.

#### **Enquiries**

#### **Investors**

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FTI Consulting

**Notes** 

1. Unless otherwise specified as reported all revenue growth throughout this document is underlying after adjusting for the effects of currency translation and including the comparative impact of acquisitions and excluding disposals. All percentages compare to the equivalent 2016 period.

Underlying revenue growth is used to compare the revenue in a given period to the comparative period on a like-for-like basis. Underlying revenue growth reconciles to reported revenue growth, the most directly comparable financial measure calculated in accordance with IFRS, by making adjustments for the effect of acquisitions and disposals and the impact of movements in exchange rates (currency impact), as described below.

The effect of acquisitions and disposals measures the impact on revenue from newly acquired business combinations and recent business disposals. This is calculated by comparing the current year, constant currency actual revenue (which include acquisitions and exclude disposals from the relevant date of completion) with prior year, constant currency actual revenue, adjusted to include the results of acquisitions and exclude disposals for the corresponding period in the prior year.

Currency impact measures the increase/decrease in revenue resulting from currency movements on non-US Dollar sales and is measured as the difference between: 1) the increase/decrease in current year revenue translated into US Dollars at the current year average rate and the prior year revenue translated at the prior year average rate; and 2) the increase/decrease being measured by translating current and prior year revenue into US Dollars using a constant fixed rate.

2. Certain items included in trading results, such as trading profit, trading profit margin, trading cash flow, EPSA and underlying growth are non-IFRS financial measures. The non-IFRS financial measures reported in this announcement are explained in Note 8 and are reconciled to the most directly comparable financial measure prepared in accordance with IFRS. Reported results represent IFRS financial measures as shown in the Condensed Consolidated Interim Financial Statements.

### Smith & Nephew Second Quarter Trading and First Half 2017 Results

### **Second Quarter 2017 Trading Update**

Our second quarter revenue was \$1,194 million (2016: \$1,191 million), flat on a reported basis including a foreign exchange headwind of -1% and the -2% effect of the disposal of Gynaecology in August 2016. Excluding these factors, underlying revenue growth was up 3% in the quarter, in-line with guidance.

The second quarter 2017 comprised 63 trading days, one fewer than in the same period of 2016, which typically impacts our surgical businesses more than our Advanced Wound Management businesses and the Established Markets more than the Emerging Markets.

Unless otherwise specified as reported all revenue growth rates throughout this document are underlying increases/decreases after adjusting for the effects of currency translation and including the comparative impact of acquisitions and excluding disposals. All percentages compare to the equivalent 2016 period.

### **Second Quarter Consolidated Revenue Analysis**

Smith & Nephew trading results for the second quarter ended 1 July 2017:

	1 July	2 July	_		<b>A</b> cquisitions	Currency
	2017	2016	_		/disposals	impact
Consolidated revenue by franchise	\$m	\$m	%	%	%	%
Sports Medicine, Trauma & Other	480	487	-2	3	-4	-1
Sports Medicine Joint Repair	152	147	4	5		-1
Arthroscopic Enabling Technologies	151	160	-6	-4		-2
Trauma & Extremities	127	119	7	7		
Other Surgical Businesses	50	61	-19	11	-29	-1
Reconstruction	396	391	1	2		-1
Reconstruction	390	391	1	2		-1
Knee Implants	246	238	3	4		-1
Hip Implants	150	153	-2	-1		-1
Advanced Wound Management	318	313	1	3		-2
navancea would management	310	313	1			_
Advanced Wound Care	177	177		2		-2
Advanced Wound Bioactives	92	93	-1			-1
Advanced Wound Devices	49	43	12	14		-2
Total	1 104	1 101		3	-2	-1
Total	1,194	1,191		3	-2	-1
Consolidated revenue by geography						
US	582	582		2	-2	
Other Established Markets <sup>(ii)</sup>	408	429	-5	-1		-4
	.00	,	J	•		•

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Emerging Markets	204	180	13	13		
Total	1,194	1,191		3	-2	-1

- (i) Underlying growth is defined in Note 1 on page 2
- (ii) Other Established Markets are Europe, Canada, Japan, Australia and New Zealand

# **Regional performance**

Revenue grew 1% in the **Established Markets** in the quarter, with the US, our largest market, up 2%. In Europe we continue to make progress, although headline growth was held back by the impact of the Easter holiday which fell in the first quarter last year.

Performance in the **Emerging Markets** was good, with revenue up 13%. China maintained the improved dynamic seen last quarter and growth across our other Emerging Markets countries remained strong.

### **Q2 2017 Franchise Highlights**

**Sports Medicine Joint Repair** delivered 5% revenue growth in the quarter, with a good performance from our shoulder repair portfolio. In **Arthroscopic Enabling Technologies** revenue was down -4% as the softness in resection continued. The roll-out of our LENSà visualisation system is proceeding at pace and the introduction of the WEREWOLFà COBLATIONà system is accelerating. We expect growth from these new products to increasingly offset the drag from legacy resection.

**Trauma & Extremities** delivered strong growth, with revenue up 7% in the quarter. We continued to build good momentum behind our TRIGEN<sup>à</sup> INTERTAN<sup>à</sup> hip fracture system and also benefitted from a tender order in the Middle East.

Our **Other Surgical Businesses** franchise delivered revenue growth of 11% in the quarter. This included another strong quarter from our Ear, Nose & Throat ( ENT ) business and continued strong demand for our hand-held robotics NAVIO Surgical System. During the quarter we launched the total knee arthroplasty (TKA) application on NAVIO. Total knees comprise 80% of all knee replacement surgeries globally.

Knee Implants delivered another good quarter, with revenue up 4%. Our JOURNEY II Total Knee System continued to drive growth, and new additions to the LEGION Revision Knee System started to contribute. Revenue from our **Hip Implants** franchise was down -1%. We expect the new REDAPT<sup>à</sup> Revision System, where we launched a Monolithic Sleeved variant in the quarter, and the POLARSTEM<sup>à</sup> Cementless Stem System, to contribute more to growth in the second half of 2017.

**Advanced Wound Care** delivered 2% revenue growth. This included strong double-digit growth in the US, led by the ALLEVYN<sup>à</sup> range of foam dressings and our comprehensive pressure ulcer prevention and treatment proposition. We returned China to positive growth, as expected, but continued to see softness in Europe, as previously reported.

**Advanced Wound Bioactives** delivered an improved performance. Whilst SANTYL® returned to growth, OASISà remained a headwind, meaning overall Q2 revenue growth for the franchise was flat. We continue to expect SANTYL to drive positive revenue growth in the second half of the year.

**Advanced Wound Devices** delivered good revenue growth of 14% in the quarter. This was led by our disposable negative pressure wound therapy (NPWT) device PICOwhich continued to perform strongly in the quarter.

#### First Half 2017 Review of Strategic Priorities

We entered 2017 confident that we had the right structure and capability in place and focused on improving execution across the Group. We have a clear set of actions underway in areas such as commercial and R&D that are starting to deliver benefits to the top and bottom line. We take good momentum into the second half of 2017.

Group revenue for the first half was \$2,336 million (H1 2016: \$2,328 million), flat on a reported basis (after -1% FX and -2% impact of the Gynaecology disposal) and up 3% on an underlying basis. There was one fewer sales day in the first half of 2017 over 2016.

In the **Established Markets** we delivered 1% underlying revenue growth in the first half. Revenue in our US business grew 2%, driven by continued strong performance in areas such as Knee Implants and Advanced Wound Care and Advanced Wound Devices. Growth in our Other Established Markets was

flat. In Europe we are making progress improving our execution, although the slight headwinds seen last year in some European countries continued during the first half.

In the **Emerging Markets** we delivered 12% revenue growth in the first half, having successfully addressed the issues seen in China last year and returned the Middle East to growth. As a matter of course, we expect to see some volatility in the Emerging Markets, as flagged previously, but this much improved performance is in-line with where we see the medium term prospects for this increasingly important segment of Smith & Nephew s business.

We are beginning to benefit from a suite of exciting new products as we deliver on our strategic priority to **innovate for value**. In robotics, NAVIO is a unique and compelling proposition, and we are successfully extending its indications, and taking it to new geographies, such as India. Our portfolio in Sports Medicine, Negative Pressure Wound Therapy and Reconstruction are all benefiting from new products that address the unmet needs of our customers. Our R&D organisation has been strengthened with new leadership and we have an exciting pipeline of future disruptive innovation nearing commercialisation.

We continue to **simplify and improve our operating model**. Our new sales force excellence and global pricing teams, established at the start of the year, are fully resourced and working to enhance our commercial execution. We continue to believe that there are further opportunities to drive performance and increase efficiency across the Group, including in the commercial organisation, R&D, operations, supply chain and inventory management.

Whilst our focus in the first half of 2017 has been on improving our execution across our existing business, we have made a number of strategic agreements that give us access to new technologies. These include Leaf Healthcare, a developer of a unique wireless patient monitoring system for pressure ulcer/injury prevention and MolecuLight i:X<sup>TM</sup>, a handheld point-of-care imaging device that uses fluorescence imaging to display potentially harmful concentrations of bacteria in wounds in real-time. In recent years we have undertaken a number of successful **acquisitions** and we continue to seek further opportunities to strengthen our technology and product portfolio and Emerging Markets business.

### First Half 2017 Consolidated Analysis

Smith & Nephew results for the first half ended 1 July 2017:

	Half year 2017 \$m	Half year 2016 \$m	Growth
Revenue	2,336	2,328	0
Operating profit	414	357	16
Acquisition and disposal related items	2	6	
Restructuring and rationalisation costs		35	
Amortisation and impairment of acquisition intangibles	65	67	
Legal and other	12	18	
Trading profit (non-IFRS)	493	483	2
	¢	¢	
Earnings per share EPS	37.0	27.0	37

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Adjusted Earnings per share EPSA	43.0	37.4	15
Legal and other	1.1	1.5	
Amortisation and impairment of acquisition intangibles	4.7	5.1	
Restructuring and rationalisation costs		3.2	
Acquisition and disposal related items	0.2	0.6	

### First Half 2017 Analysis

Reported operating profit of \$414 million (H1 2016: \$357 million) is after integration and acquisition costs, as well as restructuring and rationalisation costs, amortisation of acquisition intangibles and legal and other items incurred in the first half (see Note 8 to the Interim Financial Statements).

Trading profit was \$493 million in the first half (H1 2016: \$483 million), and the trading profit margin was 21.1% (H1 2016: 20.8%), up 30bps, in-line with guidance.

The net interest charge within reported results was \$25 million (H1 2016: \$24 million).

The tax rate on reported results for the 2017 half year was 15.4% compared to 26.3% for the 2016 half year reflecting the lower tax rate on trading results (see Note 8 for a reconciliation between tax rate on trading and reported results). The tax rate on trading results for the 2017 first half was 19.0% compared to 26.3% for the first half of 2016, with the reduction mainly due to a one-off benefit following the conclusion of a US tax audit.

Basic earnings per share (EPS) was up 37% at  $37.0\phi$  (74.0 $\phi$  per ADS) (H1 2016: 27.0 $\phi$ ). Adjusted earnings per share (EPSA) was up 15% at 43.0 $\phi$  (86.0 $\phi$  per ADS) (H1 2016: 37.4 $\phi$ ) primarily reflecting the one-off tax benefit, along with improvements in trading profit margin and tax rate on trading.

Cash generated from operations was \$438 million in the first half (H1 2016: \$380 million), reflecting the higher profit-before-tax in the period. Trading cash flow was \$327 million (H1 2016: \$255 million) (see Note 8 for a reconciliation between cash generated from operating activities and trading cash flow). The trading profit to cash conversion ratio was 66% (H1 2016: 53%).

### **Interim Dividend**

Consistent with previous periods, the interim dividend is set by a formula and is equivalent to 40% of the total dividend for the previous year. The interim dividend for the first half of 2017 is therefore 12.3¢ per share (24.6¢ per ADS), in-line with last year. This equates to 9.5 pence per share at prevailing exchange rates as of 21 July 2017. The interim dividend will be paid on 1 November 2017 to shareholders on the register at the close of business on 6 October 2017.

#### Outlook

Smith & Nephew is on-track to deliver on its full year revenue and trading margin guidance, which is unchanged. We continue to expect underlying revenue growth in the 3-4% range and a 20-70bps improvement in trading profit margin in 2017. On a reported basis, we expect 2017 revenue growth to be in the range of 2.5-3.5% based on prevailing exchange rates at 21 July 2017 and taking into account the 80bps headwind from the loss of revenues from the disposal of the Gynaecology business.

We expect the 2017 tax rate on trading results for the full year to be around 22%. As a result of our progress improving our tax rate, and excluding the one-off benefit seen in H1 2017, we expect a tax rate on trading results of around 25% to be sustainable, barring any changes to tax legislation or other one-off items.

Looking further ahead, we are confident that our pipeline of innovation and improved execution will underpin our medium-term ambition to consistently outgrow our markets whilst building trading profit margin.

#### Forward calendar

The Q3 Trading Report will be released on 3 November 2017.

### **About Smith & Nephew**

Smith & Nephew is a global medical technology business dedicated to supporting healthcare professionals in their daily efforts to improve the lives of their patients. With leadership positions in Orthopaedic Reconstruction, Advanced Wound Management, Sports Medicine and Trauma & Extremities, Smith & Nephew has more than 15,000 employees and a presence in more than 100 countries. Annual sales in 2016 were almost \$4.7 billion. Smith & Nephew is a member of the FTSE100 (LSE:SN, NYSE:SNN).

For more information about Smith & Nephew, <u>please visit our corporate website www.smith-nephew.com</u>, <u>follow</u> @ SmithNephewplc on Twitter or visit SmithNephewplc on Facebook.com.

#### **Forward-looking Statements**

This document may contain forward-looking statements that may or may not prove accurate. For example, statements regarding expected revenue growth and trading margins, market trends and our product pipeline are forward-looking statements. Phrases such as aim, plan, intend, anticipate, well-placed, believe, estimate, expect, target, consider and similar expressions are generally intended to identify forward-looking statements. Forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause actual results to differ materially from what is expressed or implied by the statements. For Smith & Nephew, these factors include: economic and financial conditions in the markets we serve, especially those affecting health care providers, payers and customers; price levels for established and innovative medical devices; developments in medical technology; regulatory approvals, reimbursement decisions or other government actions; product defects or recalls or other problems with quality management systems or failure to comply with related regulations; litigation relating to patent or other claims; legal compliance risks and related investigative, remedial or enforcement actions; disruption to our supply chain or operations or those of our suppliers; competition for qualified personnel; strategic actions, including acquisitions and dispositions, our success in performing due diligence, valuing and integrating acquired businesses; disruption that may result from transactions or other changes we make in our business plans or organisation to adapt to market developments; and numerous other matters that affect us or our markets, including those of a political, economic, business, competitive or reputational nature. Please refer to the documents that Smith & Nephew has filed with the U.S. Securities and Exchange Commission under the U.S. Securities Exchange Act of 1934, as amended, including Smith & Nephew s most recent annual report on Form 20-F, for a discussion of certain of these factors. Any forward-looking statement is based on information available to Smith & Nephew as of the date of the statement. All written or oral forward-looking statements attributable to Smith & Nephew are qualified by this caution. Smith & Nephew does not undertake any obligation to update or revise any forward-looking statement to reflect any change in circumstances or in Smith & Nephew s expectations.

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# First Half Consolidated Revenue Analysis

	1 July 2017	2 July 2016	_		Acquisitions /disposals	•
Consolidated revenue by franchise	\$m	2010 \$m	growin %	%	/uisposais %	mipaci %
Sports Medicine, Trauma & Other	946	955	-1	3	-3	-1
Sports Medicine Joint Repair	303	288	5	6		-1
Arthroscopic Enabling Technologies	304	316	-4	-3		-1
Trauma & Extremities	246	233	6	6		
Other Surgical Businesses	93	118	-21	9	-29	-1
Reconstruction	792	778	2	3		-1
Knee Implants	490	472	4	5		-1
Hip Implants	302	306	-1			-1
Advanced Wound Management	598	595		2		-2
Advanced Wound Care	347	348		2		-2
Advanced Wound Bioactives	158	165	-4	-4		
Advanced Wound Devices	93	82	13	15		-2
Total	2,336	2,328		3	-2	-1
10001	2,000	2,020		v	_	-
Consolidated revenue by geography	1 107	1 1 4 5		2	2	
US	1,137	1,145	-1	2	-3	
Other Established Markets(ii)	822	850	-3	4.5		-3
Emerging Markets	377	333	13	12		1
Total	2,336	2,328		3	-2	-1

<sup>(</sup>i) Underlying growth is defined in Note 1 on page 2

<sup>(</sup>ii) Other Established Markets are Europe, Canada, Japan, Australia and New Zealand

# 2017 HALF YEAR CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

# Unaudited Group Income Statement for the half year to 1 July 2017

	Notes	Half year 2017 \$m	Half year 2016 \$m
Revenue	2	2,336	2,328
Cost of goods sold		(603)	(632)
Gross profit		1,733	1,696
Selling, general and administrative expenses		(1,212)	(1,226)
Research and development expenses		(107)	(113)
Operating profit	8	414	357
Operating profit Interest income	0	3	2
		(28)	(26)
Interest expense Other finance costs		(6)	(6)
Share of result from associates		(0)	(0)
Profit before taxation		383	327
Taxation	3	(59)	(86)
Attributable profit <sup>A</sup>		324	241
Earnings per share <sup>A</sup>			
Basic	8	37.0¢	27.0¢
Diluted		37.0¢	26.9¢

# Unaudited Group Statement of Comprehensive Income for the half year to 1 July 2017

	Half year 2017 \$m	Half year 2016 \$m
Attributable profit <sup>A</sup>	324	241
Other comprehensive income		
Items that will not be reclassified to income statement		
Remeasurement of net retirement benefit obligations	11	(62)
Taxation on other comprehensive income	3	19
Total items that will not be reclassified to income statement	14	(43)
Items that may be reclassified subsequently to income statement		
Exchange differences on translation of foreign operations	114	(2)
Fair value remeasurement of available for sale asset	(9)	

Net losses on cash flow hedges	(23)	(22)
Total items that may be reclassified subsequently to income statement	82	(24)
Other comprehensive income/(loss) for the period, net of taxation	96	(67)
Total comprehensive income for the period <sup>A</sup>	420	174

A Attributable to the equity holders of the parent and wholly derived from continuing operations.

# **Unaudited Group Balance Sheet as at 1 July 2017**

		1 July	31 Dec	2 July
	Notes	2017 \$m	2016 \$m	2016 \$m
ASSETS				
Non-current assets				
Property, plant and equipment		1,032	982	946
Goodwill		2,227	2,188	2,227
Intangible assets		1,360	1,411	1,535
Investments		23	25	13
Investment in associates		112	112	114
Retirement benefit assets		106	07	5
Deferred tax assets		106	97	110
		4,860	4,815	4,950
Current assets				
Inventories		1,298	1,244	1,291
Trade and other receivables		1,212	1,185	1,166
Cash at bank	6	69	100	85
		2,579	2,529	2,542
Assets held for sale	10			10
TOTAL ASSETS		7,439	7,344	7,502
EQUITY AND LIABILITIES				
Equity attributable to equity holders of the parent				
Share capital		178	180	182
Share premium		603	600	595
Capital redemption reserve		17	15	13
Treasury shares		(260)	(432)	(283)
Other reserves		(293)	(375)	(280)
Retained earnings		3,956	3,970	3,717
Total equity		4,201	3,958	3,944
Non-current liabilities		1.604	1 7 5 4	1.500
Long-term borrowings	6	1,604	1,564	1,708
Retirement benefit obligations	7b	153	164	230
Other payables		64	82	94
Provisions Defended to the little of		121	134	143
Deferred tax liabilities		111	94	38
		2,053	2,038	2,213

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# **Current liabilities**

Bank overdrafts and loans	6	64	86	71
Trade and other payables		792	884	842
Provisions		115	147	155
Current tax payable		214	231	277
		1,185	1,348	1,345
Total liabilities		3,238	3,386	3,558
TOTAL EQUITY AND LIABILITIES		7,439	7,344	7,502

# **Unaudited Condensed Group Cash Flow Statement for the half year to 1 July 2017**

	Half year 2017	Half year 2016
	\$m	<b>\$m</b>
Cash flows from operating activities	·	·
Profit before taxation	383	327
Net interest payable	25	24
Depreciation, amortisation and impairment	219	214
Share-based payments expense	15	14
Net post-retirement obligations movements	(8)	(11)
Movement in working capital and provisions	(196)	(188)
Cash generated from operating activities	438	380
Net interest and finance costs paid	(25)	(24)
Income taxes paid	(62)	(87)
Net cash inflow from operating activities	351	269
Cash flows from investing activities		
Acquisitions, net of cash acquired	(32)	(214)
Capital expenditure	(178)	(174)
Purchase of investments	(7)	
Net cash used in investing activities	(217)	(388)
Net cash inflow/(outflow) before financing activities	134	(119)
Cash flows from financing activities		
Proceeds from issue of ordinary share capital	3	5
Proceeds from own shares	1	1
Purchase of own shares	(35)	(47)
Equity dividends paid	(162)	(170)
Cash movements in borrowings	53	276
Settlement of currency swaps	10	4
Net cash (used in)/from financing activities	(130)	69
Net increase/(decrease) in cash and cash equivalents	4	(50)
Cash and cash equivalents at beginning of period	38	102
Exchange adjustments	2	1
Cash and cash equivalents at end of period <sup>B</sup>	44	53

B Cash and cash equivalents at the end of the period are net of overdrafts of \$25 million (2 July 2016: \$32 million).

# **Unaudited Group Statement of Changes in Equity for the half year to 1 July 2017**

# Capital

	Share capital \$m	Share premium \$m	redemption reserve \$m	Treasury shares \$m	Other reserves \$m	Retained earnings \$m	Total equity \$m
At 1 January 2017	180	600	15	(432)	(375)	3,970	3,958
Attributable profit <sup>A</sup>	100		10	(132)	(373)	324	324
Other comprehensive							
income <sup>A</sup>					82	14	96
Purchase of own shares <sup>C</sup>				(35)			(35)
Equity dividends paid Share-based						(162)	(162)
payments recognised						15	15
Taxation on share-based							
payments Cost of shares transferred to						1	1
beneficiaries				11		(10)	1
Cancellation of treasury							
shares <sup>C</sup> Issue of	(2)		2	196		(196)	
ordinary share capital		3					3
At 1 July 2017	178	603	17	(260)	(293)	3,956	4,201

# Capital

	Share capital \$m	Share premium \$m	redemption reserve \$m	Treasury shares \$m	Other reserves \$m	Retained earnings \$m	Total equity \$m
At 1 January							
2016	183	590	12	(294)	(256)	3,731	3,966
Attributable profit <sup>A</sup>						241	241
					(24)	(43)	(67)

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Other							
comprehensive							
income <sup>A</sup>							
Purchase of							
own shares <sup>C</sup>				(47)			(47)
Equity							
dividends paid						(170)	(170)
Share-based							
payments							
recognised						14	14
Taxation on							
share-based							
payments						1	1
Cost of shares							
transferred to							
beneficiaries				18		(17)	1
Cancellation of							
treasury							
shares <sup>C</sup>	(1)		1	40		(40)	
Issue of							
ordinary share							
capital		5					5
At 2 July 2016	182	595	13	(283)	(280)	3,717	3,944

A Attributable to the equity holders of the parent and wholly derived from continuing operations.

C Shares issued in connection with the Group s share incentive plans are bought back on a quarterly basis. During the half year ended 1 July 2017, a total of 2.2 million ordinary shares were purchased at a cost of \$35 million and 13.2 million ordinary shares were cancelled (2016: 2.9 million ordinary shares were purchased at a cost of \$47 million and 2.9 million ordinary shares were cancelled).

#### **Notes to the Condensed Consolidated Interim Financial Statements**

### 1. Basis of preparation and accounting policies

Smith & Nephew plc (the Company ) is a public limited company incorporated in England and Wales. In these condensed consolidated interim financial statements ( Interim Financial Statements ), Group means the Company and all its subsidiaries. These Interim Financial Statements have been prepared in conformity with IAS 34 Interim Financial Reporting. The financial information herein has been prepared on the basis of the accounting policies set out in the annual accounts of the Group for the year ended 31 December 2016. The Group prepares its annual accounts on the basis of International Financial Reporting Standards (IFRS) as adopted by the European Union (EU) and in accordance with the provisions of the Companies Act 2006. IFRS as adopted by the EU differs in certain respects from IFRS as issued by the International Accounting Standards Board. However, the differences have no impact for the periods presented. Under IFRS, the Directors are required to adopt those accounting policies most appropriate to the Group's circumstances for the purpose of presenting fairly the Group's financial position, financial performance and cash flows. In determining and applying accounting policies, judgement is often required in respect of items where the choice of specific policy, accounting estimate or assumption to be followed could materially affect the reported results or net asset position of the Group; it may later be determined that a different choice would have been more appropriate. The Group s significant accounting policies which require the most use of management s judgement are: valuation of inventories; impairment; liability provisioning; taxation and business combinations. There has been no change in the methodology of applying management judgement to these policies since the year ended 31 December 2016. A number of new accounting standards, amendments to standards and interpretations will become effective in 2018 and 2019. The impact of IFRS 16 Leases (effective 1 January 2019) is expected to increase tangible fixed assets and finance lease liabilities as disclosed in the 2016 Annual Report, whilst IFRS 15 Revenue from contracts with customers (effective 1 January 2018) and IFRS 9 Financial Instruments (effective 1 January 2018) are not expected to have a material effect on the consolidated accounts of the Group.

The Group has adequate financial resources and its customers and suppliers are diversified across different geographic areas. The Directors believe that the Group is well placed to manage its business risk appropriately. The Directors have a reasonable expectation that the Group has sufficient resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis for accounting in preparing these Interim Financial Statements.

The principal risks and uncertainties that the Group is exposed to are consistent with those as at 31 December 2016. These continue to be: pricing and reimbursement; product innovation, design and development; operational risks quality and business continuity; mergers and acquisitions; legal, regulatory and compliance risks; cyber security; political and economic forces; and talent management. Further detail on these risks can be found in the Annual Report 2016 of the Group on pages 43-46. The Group is monitoring developments driven by the triggering of Article 50 by the UK government in March 2017. We will monitor the outcome of negotiations with the EU, the withdrawal process and timeframe, and the period for which EU laws for member states will continue to apply to the UK. Further, the new US administration has signalled broad policy changes, including changes to trade and tax policies, which we continue to monitor and assess as their nature and extent is clarified.

The financial information contained in this document does not constitute statutory accounts as defined in sections 434 and 435 of the Companies Act 2006. The auditors issued an unqualified opinion that did not contain a statement under section 498 of the Companies Act 2006 on the Group s statutory financial statements for the year ended 31 December 2016. The Group s statutory financial statements for the year ended 31 December 2016 have been delivered to the Registrar of Companies.

### 2. Business segment information

The Group is engaged in a single business activity, being the development, manufacture and sales of medical technology products and services.

Development, manufacturing, supply chain and central functions are managed globally for the Group as a whole. Sales are managed through two geographical selling regions, with a president for each who is responsible for the commercial review of that region. The Executive Committee (ExCo), comprises geographical presidents and certain heads of function and is chaired by the Chief Executive Officer (CEO). ExCo is the body through which the CEO uses the authority delegated to him by the Board of Directors to manage the operations and performance of the Group. All significant operating decisions regarding the allocation and prioritisation of the Group is resources and assessment of the Group is performance are made by ExCo, and whilst the members have individual responsibility for the implementation of decisions within their respective areas, it is at the ExCo level that these decisions are made. Accordingly, ExCo is

considered to be the Group s chief operating decision maker as defined by IFRS 8 Operating Segments.

In making decisions about the prioritisation and allocation of the Group s resources, ExCo reviews financial information on an integrated basis for the Group as a whole and determines the best allocation of resources to Group-wide projects. This information is prepared substantially on the same basis as the Group s IFRS financial statements aside from the adjustments described in Note 8. In assessing performance, ExCo also considers financial information presented on a geographical selling region and product franchise basis for revenue. Financial information for corporate and functional costs is presented on a Group-wide basis.

The results of the single segment are shown below.

**2a.** ExCo evaluates the performance of the single operating segment by considering its trading profit, which is reconciled to the statutory measure for the Group below:

	Half year	Half year
	2017 \$m	2016 \$m
Revenue	2,336	2,328
Cost of goods sold Selling, general and administration expenses <sup>D</sup> Research and development expenses	(603) (1,133) (107)	(632) (1,100) (113)
Trading profit <sup>D</sup>	493	483
Non-trading items <sup>D</sup>	(79)	(126)
Operating profit	414	357

D The above financial measures are not prepared in accordance with IFRS. The reconciliation to the most directly comparable financial measures calculated in accordance with IFRS is presented in Note 8.

	Underlying Acquisitions &		Currency	Reported	
	growth %	disposals %	impact %	growth %	
Half Year					
Revenue growth	3%	(2)%	(1)%	0%	

Further description of why ExCo focuses on the underlying revenue growth and trading measures, and how this reconciles to operating profit, is detailed in Note 8.

# **2b.** The following table shows Group revenue by product franchise:

	Half year	Half year
	2017 \$m	2016 \$m
Sports Medicine, Trauma & Other	946	955
Sports Medicine Joint Repair Arthroscopic Enabling Technologies	303 304	288 316
Trauma & Extremities	246	233
Other Surgical Businesses	93	118
Reconstruction	792	778
Knee Implants	490	472
Hip Implants	302	306
Advanced Wound Management	598	595
Advanced Wound Care Advanced Wound Bioactives	347 158	348 165
Advanced Wound Devices	93	82
Total	2,336	2,328

2c. The following table shows Group revenue by geographic area, including material countries. Sales are attributed to the country of destination. No individual customer comprises more than 10% of the Group s external sales.

	Half year 2017 \$m	Half year 2016 \$m
Revenue by geographic market		
US	1,137	1,145
Other Established Markets <sup>E</sup>	822	850
Emerging Markets	377	333
Total	2,336	2,328

E Other Established Markets comprises Australia, Canada, Europe, Japan and New Zealand. UK revenue for the half year was \$109 million (2016: \$138 million).

#### 3. Taxation

The reported tax rate for the 2017 half year was 15.4% (2016: 26.3%). The tax rate on trading results for the 2017 half year was 19.0% (2016: 26.3%) with the reduction mainly due to a one-off benefit following the conclusion of a US tax audit. Details of the reconciliation between trading results and reported results are set out in Note 8.

#### 4. Dividends

The 2016 final dividend totalling \$162 million was paid on 10 May 2017. The interim dividend of 2017 of 12.3 US cents per ordinary share was declared by the Board on 26 July 2017. This dividend is payable on 1 November 2017 to shareholders whose names appear on the register at the close of business on 6 October 2017. The sterling equivalent per ordinary share will be set following the record date. Shareholders may elect to receive their dividend in either Sterling or US Dollars and the last day for election will be 16 October 2017. Shareholders may participate in the dividend re-investment plan and elections must be made by 16 October 2017.

### 5. Acquisitions

## Half year ended 1 July 2017

The Group made no acquisitions deemed to be business combinations within the scope of IFRS 3 in the half year ended 1 July 2017. The cash outflow of \$32 million relates to acquisitions completed in prior periods.

### Half year ended 2 July 2016

During the half year ended 2 July 2016 the Group acquired two medical technology businesses deemed to be business combinations within the scope of IFRS 3.

On 4 January 2016, the Group completed the acquisition of 100% of the share capital of Blue Belt Holdings Inc, a business specialising in robotic technologies. The fair value of consideration was \$265 million and included \$51 million deferred consideration. The fair values of assets acquired were:

	<b>2016</b> \$m
Identifiable assets acquired and liabilities assumed	
Intangible assets	70
Property, plant & equipment and inventory	13
Other net current liabilities	(11)
Provisions	(10)
Net deferred tax assets	16
Net assets	78
Goodwill	184
Consideration (net of \$3m cash acquired)	262

The goodwill is attributable to the revenue synergies of providing a full robotic surgery offering and future applications of the technological expertise. The goodwill is not expected to be deductible for tax purposes.

On 8 January 2016 the Group completed the acquisition of all product and intellectual property assets related to BST-CarGel, a first-line cartilage repair product from Piramal Healthcare (Canada) Limited. The fair value of the consideration was \$42 million and included \$37 million of deferred and contingent consideration. The fair values of net assets acquired was product intangible assets of \$15 million, inventory of \$1 million, and a deferred tax liability of \$1 million. The goodwill, which is expected to be deductible for tax purposes, arising on the acquisition is \$27 million. It is attributable to the future penetration into new markets expected from the transaction.

During the half year ended 2 July 2016, the contribution to revenue and attributable profit from these acquisitions was immaterial. If the acquisitions had occurred at the beginning of the year, their contribution to revenue and attributable profit would have also been immaterial.

#### 6. Net debt

Net debt as at 1 July 2017 comprises:

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	1 July 2017 \$m	31 Dec 2016 \$m	2 July 2016 \$m
Cash at bank	69	100	85
Long-term borrowings	(1,604)	(1,564)	(1,708)
Bank overdrafts and loans due within one year	(64)	(86)	(71)
Net currency swap assets/(liabilities)	2	1	(7)
Net interest rate swap (liabilities)/assets		(1)	6
	(1,597)	(1,550)	(1,695)
The movements in the period were as follows:			
Opening net debt as at 1 January	(1,550)	(1,361)	(1,361)
Cash flow before financing activities	134	466	(119)
Proceeds from issue of ordinary share capital	3	10	5
Proceeds from own shares	1	6	1
Purchase of own shares	(35)	(368)	(47)
Equity dividends paid	(162)	(279)	(170)
Exchange adjustments	12	(24)	(4)
	(1,597)	(1,550)	(1,695)

### 7a. Financial instruments

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

Carrying amount				Fair val	lue			
1 July	31 Dec	2 July	1 July	31 Dec	2 July	Fair		
2017	2016	2016	2017	2016	2016	value		
\$m								