IMMUCELL CORP /DE/ Form 10-Q November 13, 2017

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

001-12934

(Commission file number)

ImmuCell Corporation

(Exact name of registrant as specified in its charter)

Delaware 01-0382980 (State of Incorporation) (I.R.S. Employer Identification No.)

56 Evergreen Drive, Portland, ME 04103 (Address of principal executive office) (Zip Code)

(207) 878-2770

(Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Non-accelerated filer

(Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares of the Registrant's common stock outstanding at November 6, 2017 was 5,051,390.

ImmuCell Corporation

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PART 1. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

(Unaudited Condensed)

BALANCE SHEETS

	As of September 30, 2017	As of December 31, 2016
ASSETS CURRENT ASSETS:		
Cash and cash equivalents Short-term investments Accounts receivable, net Inventory	\$ 2,305,264 - 868,919 2,732,025	\$ 5,150,344 5,474,013 992,390 2,126,899
Prepaid expenses and other current assets Total current assets	361,799 6,268,007	604,482 14,348,128
PROPERTY, PLANT AND EQUIPMENT, net	23,543,490	9,846,293
DEFERRED TAX ASSETS	189,968	201,003
INTANGIBLE ASSETS, net	157,608	171,936
GOODWILL	95,557	95,557
OTHER ASSETS, net	35,184	34,264
TOTAL ASSETS	\$ 30,289,814	\$ 24,697,181
LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES:		
Accounts payable and accrued expenses Current portion of bank debt Deferred revenue Total current liabilities	\$ 3,431,661 145,016 - 3,576,677	\$ 1,891,763 133,269 33,856 2,058,888
LONG-TERM LIABILITIES: Bank debt, net of current portion Interest rate swaps	5,727,182 32,005	2,878,805 37,346

Total long-term liabilities	5,759,187		2,916,151	
TOTAL LIABILITIES	9,335,864		4,975,039	
CONTINGENT LIABILITIES AND COMMITMENTS (See Note 15)				
STOCKHOLDERS' EQUITY:				
Common stock, \$0.10 par value per share, 8,000,000 and 8,000,000 shares authorized, 5,244,838 and 5,044,838 shares issued and 5,051,390 and 4,847,390 shares outstanding, as of September 30, 2017 and December 31, 2016, respectively	524,484		504,484	
Additional paid-in capital	19,699,514		18,526,383	
Retained earnings	1,173,628		1,147,120	
Treasury stock, at cost, 193,448 and 197,448 shares as of September 30, 2017 and December 31, 2016, respectively	(423,193)	(431,943)
Accumulated other comprehensive loss	(20,483)	(23,902)
Total stockholders' equity	20,953,950	,	19,722,142	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 30,289,814	,	\$ 24,697,181	

The accompanying notes are an integral part of these unaudited condensed financial statements.

(Unaudited Condensed)

STATEMENTS OF (LOSS) INCOME

	For the Three-Month Periods	For the Nine-Month Periods	
	Ended September 30, 2017 2016	Ended September 30, 2017 2016	
Product sales Costs of goods sold Gross margin	\$ 2,004,961 \$1,968,122 1,069,110 763,495 935,851 1,204,627	\$7,298,496 \$7,330,143 3,289,361 3,128,095 4,009,135 4,202,048	
Sales and marketing expenses Product development expenses Administrative expenses Operating expenses	446,733 483,709 585,834 307,721 385,695 362,730 1,418,262 1,154,160	1,361,653 1,365,017 1,312,456 990,598 1,164,533 1,075,538 3,838,642 3,431,153	
NET OPERATING (LOSS) INCOME	(482,411) 50,467	170,493 770,895	
Other expenses, net (LOSS) INCOME BEFORE INCOME TAXES	49,238 26,510 (531,649) 23,957	115,877 81,195 54,616 689,700	
Income tax (benefit) expense	(192,303) (10,913)	28,108 211,537	
NET (LOSS) INCOME	(\$339,346) \$34,870	\$26,508 \$478,163	
Weighted average common shares outstanding: Basic Diluted	4,992,803 4,182,529 4,992,803 4,302,280	4,896,782 4,065,243 4,999,245 4,179,181	
NET (LOSS) INCOME PER SHARE: Basic Diluted	(\$0.07) \$0.01 (\$0.07) \$0.01	\$0.01 \$0.12 \$0.01 \$0.11	

The accompanying notes are an integral part of these unaudited condensed financial statements.

(Unaudited Condensed)

STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

	For the Three-Month Periods Ended September 30,		For the Nine-Month Periods Ended September 30,	
	2017	2016	2017	2016
Net (loss) income	(\$339,346)	\$34,870	\$26,508	\$478,163
Other comprehensive income (loss):				
Interest rate swaps, before taxes	2,850	24,255	5,342	(124,635)
Income tax applicable to interest rate swaps	(1,026)	(8,732)	(1,923)	44,868
Other comprehensive income (loss), net of taxes	1,824	15,523	3,419	(79,767)
Total comprehensive (loss) income	(\$337,522)	\$50,393	\$29,927	\$398,396

The accompanying notes are an integral part of these unaudited condensed financial statements.

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(Unaudited Condensed)

STATEMENTS OF CASH FLOWS

	For the Nine-Month Periods Ended September 30, 2017 2016	
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$26,508	\$478,163
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	627,141	569,081
Amortization	14,328	15,309
Non-cash interest expense	11,120	6,367
Deferred income taxes	9,112	206,911
Stock-based compensation	148,035	50,312
(Gain) loss on disposal of fixed assets	(3,663)	2,109
(Recovery of) provision for uncollectible accounts, net	(17,643)	2,225
Changes in:		
Accounts receivable, gross	141,114	38,723
Accrued interest income	24,013	(10,843)
Inventory	(605,126)	
Prepaid expenses and other current assets	242,683	(460,184)
Other assets	(920)	_
Accounts payable and accrued expenses	262,270	891
Deferred revenue	(33,856)	
Net cash provided by operating activities	845,116	149,730
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CASH FLOWS FROM INVESTING ACTIVITIES: