CareView Communications Inc

Form 10-K March 29, 2019	
UNITED STATES	
SECURITIES AND EXCHANGE COMMISSION	
Washington, D.C. 20549	
FORM 10-K	
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(1934	d) OF THE SECURITIES EXCHANGE ACT OF
For the fiscal year ended: <u>December 31, 2018</u>	
TRANSITION REPORT PURSUANT TO SECTION 13 OF 1934	R 15(d) OF THE SECURITIES EXCHANGE ACT
For the transition period from to	
Commission File No.: <u>000-54090</u>	
CAREVIEW COMMUNICATIONS, INC.	
(Exact name of registrant as specified in its charter)	
<del></del>	5-4659068 R.S. Employer Identification No.)

405 State Highway 121, Suite B-240, Lewisville, TX 75067

(Address of principal executive offices)

Registrant's telephone number, including area code: (972) 943-6050

Securities registered pursuant to Section 12(b) of the Exchange Act: None

Securities registered pursuant to Section 12(g) of the Exchange Act: Common Stock, Par Value \$0.001 (Title of class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Non-accelerated filer	Accelerated filer Smaller reporting company Emerging growth company
	company, indicate by check mark if the registrant has elected not to use the extended transition ith any new or revised financial accounting standards provided pursuant to Section 31(a) of the
Indicate by check mark	whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).
Yes No	
business day of the regi purposes of this comput	alue of the common stock held by non-affiliates of the registrant as June 30, 2018 (the last strant's most recently completed second fiscal quarter) was approximately \$2,800,000. For ation, all officers, directors, and 10% beneficial owners of the registrant are deemed to be nation should not be deemed to be an admission that such officers, directors, or 10% beneficial iates of the registrant.
As of March 29, 2019, to its only class of commo	the registrant had outstanding 139,380,748 shares of common stock, \$0.001 par value, which is n stock.
DOCUMENTS INCOR	PORATED BY REFERENCE:
None.	

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# **Statement Regarding Forward-Looking Information**

This Annual Report on Form 10-K contains forward-looking statements. For example, statements regarding our financial position, business strategy, product development, and other plans and objectives for future operations, and assumptions and predictions about future product demand, research and development, marketing, expenses and revenue are all forward-looking statements. These statements may be found in the items of this Annual Report entitled "Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," as well as in this Annual Report generally. These statements are generally accompanied by words such as "intend," "anticipate," "believe," "estimate," "potential(ly)," "plan," "may," "will," "continue," "forecast," "predict," "could," "would," "expenses the product of such terms or other comparable terminology.

#### INTRODUCTORY COMMENT

Throughout this Annual Report, the terms "we," "us," "our," "CareView," or the "Company" refers to CareView-NV, and unle otherwise specified, includes our wholly owned subsidiaries, CareView Communications, Inc., a Texas corporation ("CareView-TX") and CareView Operations, LLC, a Nevada limited liability company ("CareView Operations").

### **PART I**

ITEM 1.

**BUSINESS.** 

# **Our Business-Hospital/Healthcare Facilities**

Our mission is to be the leading provider of products and on-demand application services for the healthcare industry, specializing in bedside video monitoring, software tools to improve hospital communications and operations, and patient education and entertainment packages. Our proprietary, high-speed data network system is the next generation of patient care monitoring that allows real-time bedside and point-of-care video monitoring designed to improve patient safety and overall hospital costs. The entertainment packages and patient education enhance the patient's quality of stay. Reported results from CareView-driven facilities prove that our products reduce falls, reduce the cost of sitter fees, increase patient satisfaction and reduce bed turnaround time to increase patient flow. For patients, we have a convenient in-room, entertainment package that includes high-speed Internet, access to first-run on-demand movies and visual connectivity to family and friends from anywhere in the world. For the hospital, we offer tools to provide superior patient care, peace of mind and customer service satisfaction.

Our CareView System® suite of video monitoring, guest services and related applications connect patients, families and healthcare providers. Through the use of telecommunications technology and the Internet, our evolving products and on-demand services greatly increase the access to quality medical care and education for patients/consumers and healthcare professionals. We understand the importance of providing high quality patient care in a safe environment and believe in partnering with hospitals to improve the quality of patient care and safety by providing a system that monitors continuously. We are committed to providing an affordable video monitoring tool to improve the practice of nursing, create a better work environment and make the patient's hospital stay more informative and satisfying. Our suite of products and services can simplify and streamline the task of preventing and managing patients' falls, enhance patient safety, improve quality of care and reduce costs associated with bringing information technology directly to patients, families and healthcare providers. Our products and services can be used in all types of hospitals, nursing homes, adult living centers and selected outpatient care facilities domestically and internationally.

CareView's secure video monitoring system connects the patient room to a touch-screen monitor at the nursing station or a mobile handheld device, allowing the nursing staff to maintain a level of visual contact with each patient. This configuration enhances the use of the nurse call system, reduces unnecessary steps to and from patient rooms, and facilitates a host of modules for patient safety and workflow improvements. The CareView System suite can be easily configured to meet the individual privacy and security requirements of any hospital or nursing facility. The Health Insurance Portability and Accountability Act of 1996 ("HIPAA") compliant, patient approved video record can be included as part of the patient's medical record and serves as additional documentation of bedside care, procedures performed, patient and hospital ancillary activities, safety or care incidents, support to necessitate additional clinical services, and, if necessary, as evidence. Additional HIPAA-compliance features allow privacy options to be enabled at any time by the patient, nurse or physician.

In addition to patient safety and security, we also provide a suite of services to increase patient satisfaction scores and enhance the overall image of the hospital including first-run on-demand movies, Internet access via the patient's television, and video visits with family and friends from most places throughout the world. Through continued investment in patient care technology, our products and services help hospitals and assisted living facilities build a safe, high quality healthcare delivery system that best serves the patient, while striving for the highest level of satisfaction and comfort.

#### Our Products and Services

We offer a variety of products and services designed to meet individual hospital needs to enhance quality patient care and safety. Our services are offered with no capital expenditure by the hospital and do not require extensive integration with the facility's management information system. For healthcare facilities looking for an effective, affordable and innovative way to improve performance throughout the facility, our products are the answer. CareView-driven facilities have shown documented success in reducing patient falls and sitter costs, improving overall patient satisfaction, streamlining and documenting patient education at the bedside, and improving patient flow and overcrowding. These successes protect the facilities' reimbursement from loss due to never events and poor patient satisfaction.

The CareView System offers the following service packages:

#### PRIMARY PACKAGE

1. NurseView®. The NurseView module allows authorized users to view monitored rooms from the nurse's station. All privacy and access options are determined and configured by the hospital.

- 2. PhysicianView®. The PhysicianView module enables the admitting physicians and non-physician staff members to view their patients from any personal computer. All privacy and access options are determined by the hospital. Virtual Bed Rails®. The Virtual Bed Rails fall prevention module allows the hospital to activate a safety feature
- **3.** that will notify the nursing station or the caregiver's mobile device when a patient breaches a defined area in the patient room.
  - Virtual Chair Rails®. The Virtual Chair Rails fall prevention module allows the hospital to activate a safety
- **4.** feature that will notify the nursing station or the caregiver's mobile device when a patient breaches a defined area in the patient room.
  - Fall Management Program<sup>TM</sup>. The Fall Management Program allows the hospital to separately file, identify and
- **5.** research the activity of patients for whom the Virtual Bed Rails or Virtual Chair Rails fall prevention modules were engaged.
- **Sitter Management Program.** The CareView Sitter Management Program allows authorized users to monitor an unlimited number of patient rooms from one nursing station or mobile device.
  - **Rounding.** We offer a timed rounding module to help nursing staff monitor patients.

#### ADDITIONAL CAREVIEW PRODUCTS

- 1. **BedView**<sup>®</sup>. The BedView module allows authorized users to monitor the status and availability of facility beds remotely.
  - 2. **Patient Education.** We provide a delivery mechanism for patient education materials.
- 3. **FacilityView**®. The FacilityView module monitors and records activity in any area that the hospital would desire security cameras to be placed. All privacy and access options are determined and configured by the hospital.
- 4. **Nurse Alerts and Reminders.** The CareView System monitoring system can be configured to provide nursing alerts and reminders.
- 5. **Ulcer Management.** The CareView System can be configured to ensure that patients who are at risk for developing pressure ulcers are turned from position to position.
  - CareView Mobile®TM. This communications device and mobile monitoring system allows all CareView modules to
- 6. be utilized with handheld mobile devices. CareView Mobile can be used to deliver voice communication between mobile devices, patient rooms, and the hospital's phone infrastructure.
- **CareView Mobile App.** The CareView Mobile App (the "App") can be used by the customer on an Apple or Android mobile device used in connection with the CareView System. The App will display video feeds from
- 7. NurseView as well as give caregivers the ability to receive and resolve Virtual Bed Rail and Virtual Chair Rail alarms.
  - NICUView®. The NICUView module provides a live, continual feed from the Neo-Natal Intensive Care Unit
- 8. ("NICU") to allow parents who have been discharged from the hospital, or friends and family, to view the newborn and obtain clinical information from home.
  - **The CareView Broadcast System.** We provide the hospitals with the capability to broadcast to each room a
- 9. variety of educational, informational and service communications to patients and guests alike. We do not provide educational content. The hospitals are allowed to access the system for:
  - a. Welcome message a pre-recorded message welcoming the patient to the facility.
- b. Pre-procedure Education to inform and educate the patient regarding a procedure to be performed (i.e. angioplasty, hip replacement, spine surgery, etc.).
  - c. Patient Condition Education to inform and educate the patient regarding a condition they have and suggested lifestyle improvements to live with those conditions (i.e. high blood pressure, diabetes, etc.).
  - d. <u>SerenityView</u> to select scenes and sounds to create a relaxing atmosphere for patients during their stay.

### Pricing Structure and Revenue Streams

The CareView System suite is provided and installed in healthcare facilities at no charge to the facility after which we generate revenue from subscriptions to its services. We work with each hospital on pricing to offer an affordable package based on the demographics of the hospital's patients. The pricing structure with each hospital is negotiated separately and may vary depending on the hospital's desire to include premium services at no charge to the patient. Typically, we offer the Primary Package at a price per bed with varying price structures based on number of beds in each facility. All of our revenue generated during the years ended December 31, 2018 and 2017 was derived from the sale of the Primary Package, Additional CareView Products and related services to hospitals.

# **Products in Development**

- Next Generation Hardware. We are in the final stages of research and development for the next generation Room
- 1. Control Platform. This platform will provide improved performance and reliability in a smaller, portable form factor. We expect the next generation hardware will be in production in the fourth quarter of 2019.

  Next Generation NurseView. We are finalizing development on the next generation version of NurseView. This
- 2. update is a complete overhaul, focused on improved performance, reliability and patient safety. We expect the next generation NurseView to be available in second quarter of 2019.
  - Reporting Dashboard. We are developing a real-time dashboard report. This dashboard helps the hospital
- 3. understand system utilization and ROI based on per-facility benchmarks. We expect the reporting dashboard to be available in third quarter of 2019.
  - Server Virtualization. We are developing a virtual server. This effort impacts the existing server hardware
- 4. requirement, offering the facility an option to host the virtual server on their existing infrastructure. We expect server virtualization to be available in fourth quarter of 2019.
  - Improving Detection Algorithms. We are continuing to develop and hone new techniques and algorithms geared
- 5. towards improving system functionality in the Virtual Rails product. Advances include techniques based on machine learning and statistical probability.

# Update to Products and Services Agreement with Healthcare Facilities

We offer our products and services through a subscription-based model with healthcare facilities through a Products and Services Agreement (the "P&S Agreement(s)"). During the term of the P&S Agreement, we provide continuous monitoring of the CareView System's products and services deployed to a healthcare facility and maintain and service all equipment installed by us. Terms of each P&S Agreement require the healthcare facility to pay us a monthly subscription fee based on the number of selected, installed and activated services. None of the services provided through the Primary Package or GuestView module are paid or reimbursed by any third-party provider including insurance companies, Medicare or Medicaid. We also enter into corporate-wide agreements with healthcare companies (the "Master Agreement(s)"), wherein the healthcare facilities that are a part of these healthcare companies enter into individual facility level agreements that are substantially similar to our P&S Agreements.

Master Agreements and P&S Agreements are currently negotiated for a period of five years with a minimum of two or three years; however, older P&S Agreements were negotiated for a five-year period with a provision for automatic renewal. P&S Agreements specific to pilot programs ("P&S Pilot Agreements") contain pricing terms substantially similar to P&S Agreements, are generally three or six-months in length and can be extended on a month-to-month basis as required. We own all rights, title, and interest in and to the equipment we install at each location and agree to maintain and repair it; although, we may charge for repairs or replacements due to damage or misuse. We are not responsible for maintaining data arising from use of the CareView System or for transmission errors, corruption or compromise of data carried over local or interchange telecommunication carriers. We grant each healthcare facility a limited, revocable, non-transferable and non-exclusive license to use the software, network facilities, content and documentation on and in the CareView System suite to the extent, and only to the extent, necessary to access, explore

and otherwise use the CareView System suite in real time. Such non-exclusive license expires upon termination of the P&S Agreement.

We use specific terminology in an effort to better define and track the staging and billing of the individual components of the CareView System suite. The CareView System suite includes three components which are separately billed; the Room Control Platform (the "RCP"), the Nurse Station, and mobile devices (each component referred to as a "unit"). The term "bed" refers to each healthcare facility bed as part of the overall potential volume that a healthcare facility represents. For example, if a healthcare facility has 200 beds, the aggregate of those beds is the overall potential volume of that healthcare facility. The term "bed" is often used interchangeably with "RCP" or "Room Control Platform" as this component of the CareView System consistently resides within each room where the "bed" is located. On average, there are six Nurse Stations for each 100 beds. The term "deployed" means that the units have been delivered to the healthcare facility but have not yet been installed at their respective locations within the facility. The term "installed" means that the units have been mounted and are operational. The term "billable" refers to the aggregate of all units on which we charge fees. Units become billable once they are installed and the required personnel have been trained in their use. Units are only deployed upon the execution of a P&S Agreement or P&S Pilot Agreement.

Update •	on Signific	cant Customer	Agreements

### **HealthTrust**

On December 14, 2016, the Company entered into a Group Purchasing Agreement with HealthTrust Purchasing Group, L.P. ("HealthTrust") (the "HealthTrust GPO Agreement"), the nation's only committed-model Group Purchasing Organization ("GPO") headquartered in Nashville, Tennessee. HealthTrust serves approximately 1,600 acute care facilities and members in more than 26,000 other locations, including ambulatory surgery centers, physician practices, long-term care and alternate care sites. The agreement was effective on January 1, 2017 and all CareView System components and modules are available for purchase by HealthTrust's exclusive membership. HealthTrust members may order CareView's products and services included in the agreement directly from CareView.

On October 1, 2018, the Company added CareView Connect to the HealthTrust GPO Agreement.

### Hospital Corporation of America

West Florida Division

On April 26, 2016, we entered into a Master Agreement with the West Florida Division of Health Corporation of America ("HCA"), the nation's leading provider of healthcare services. The West Florida Division has approximately

2,600 beds. The three-year divisional Master Agreement follows the successful P&S Pilot Agreement with HCA's Blake Medical Center. Currently, we are billing 439 units monthly.

Capital Division

On January 1, 2017, we entered into a P&S Agreement with HCA Capital Division pursuant to the HealthTrust GPO Agreement. We now have signed P&S Agreements for three facilities in the Capital Division, Lewis-Gale Medical Center, CJW Medical Center and Henrico Doctor's Hospital totaling 169 units. There are 14 facilities in the division totaling approximately 3,200 staffed beds.

East Florida Division

On January 25, 2017, we entered into a P&S Agreement with HCA East Florida Division pursuant to the HealthTrust GPO Agreement. Under this agreement, our products and services will be available to all 13 facilities in the division, totaling approximately 3,600 staffed beds. Currently, we have 42 units in place at one facility.

#### Community Health Systems, Inc.

On April 1, 2015, we closed a Master Agreement with Community Health Systems, Inc. ("CHS"). Under the terms of the Master Agreement, currently, we are billing 787 units monthly in 14 hospitals. In early 2016, Mat-Su Regional Medical Center, a legacy CHS facility completed policy revision for patient video monitoring for CHS. With the policy revision complete, we have approval to contact all CHS facilities. We have had meetings with CHS market leaders and their Chief Nursing Officer and have their support, which could result in a potential roll-out of approximately 15,000 additional beds out of their estimated 27,000 staffed beds.

# The Community Medical Centers HealthCare Network-Central California

On July 7, 2016, we signed a P&S Pilot Agreement with Clovis Community Medical Center, owned by The Community Medical Centers HealthCare Network-Central California ("Community Medical HealthCare"), which owns approximately 1,120 beds. We have completed the initial rollout of 64 units at Clovis Community Medical Center and 84 units at Community Regional Medical Center. Both facilities became billable in May 2017.

### Tenet Healthsystem Medical, Inc.

In February 2014, we entered into a Master Agreement with Tenet Healthsystem Medical, Inc. ("Tenet"). The terms of the Master Agreement provide for the execution of a facilities level agreement with each hospital. We are currently billing 418 units monthly.

### Kaiser Permanente

We currently are billing 508 units monthly in seven Kaiser Permanente ("Kaiser") facilities. In April and May 2014, we executed P&S Pilot Agreements with Kaiser's Baldwin Park and Panorama City facilities, respectively. This is in addition to our P&S Pilot Agreement with Kaiser Orange County covering its facilities in Anaheim and Irvine, California which was executed in October 2013. The P&S Pilot Agreements for these four facilities provide for a monthly renewal until termination or replacement by a Master Agreement or individual P&S Agreements. We finalized a P&S Agreement with the Irvine facility in October 2016 and we are now in the process of finalizing a conversion from a P&S Pilot Agreement to a P&S Agreement with the Anaheim facility. Both of these facilities are in the process of determining their needs as it relates to adding additional units.

On November 2, 2015, we signed a P&S Agreement with Kaiser's San Diego Medical Center. We currently have 28 installed units at this facility and anticipate adding additional beds once use and need has been determined.

In early 2016 we commenced discussions with Kaiser Northwest Region for deployment of the CareView System in Kaiser's hospitals in Oregon. On November 10, 2016, we signed a P&S Pilot Agreement with the Northwest Division of Kaiser Permanente. Execution of this agreement signals our expanded growth within the Kaiser system. The agreement calls for the installation of 81 units at the Westside Medical Center.

After a successful pilot, in February 2016 we executed a P&S Agreement with Kaiser's Los Angeles Medical Center for a total of 136 units. We are also in pilot discussions with other Kaiser facilities in the San Diego area. While we are continuing our sales efforts at the hospital and regional level, there are still discussions regarding a possible Master Agreement. Notwithstanding those discussions we will continue to sell into other Kaiser Regions and look to convert our P&S Pilot Agreements into P&S Agreements that can be replaced by a Master Agreement if and when one is finalized.

# **Parkland**

In September 2015 we signed a P&S Agreement with Dallas County Hospital District d/b/a Parkland Health & Hospital System and are currently billing 425 units.

### Geisinger Health System

In 2015 we signed a P&S Pilot Agreement with Geisinger Medical Center ("GMC"). Currently there are 144 monthly billable units at GMC. The results of the pilot were favorable and we have finalized the terms of a Master Agreement with GMC. There are approximately 1,800 beds within Geisinger System Services ("GSS"). Upon completion of the Master Agreement, we anticipate rolling out product and services to all owned and affiliated facilities. Currently we are in discussions with two GSS facilities who have expressed interest in installing the CareView System. We will also continue our sales efforts to the balance of GSS.

### Baptist Health South Florida

Baptist Health South Florida ("BHSF") is a system comprised of 6 hospitals with 1,700 beds in the Miami area. They entered into a P&S Pilot Agreement in January 2016 to cover 99 beds. After a successful pilot BHSF has decided to move forward with a Master Agreement, which was finalized in July 2017. As of February 28, 2019, we are billing for 294 units. CareView is in discussions with two additional BHSF facilities.

### Adventist Health

In March 2017 we entered into a P&S Agreement with White Memorial Hospital for 78 units ("White Memorial") following a successful pilot. White Memorial is part of the Adventist Health. There are a total of 16 facilities in the Adventist Health network. We are working on collecting data in anticipation of setting up a meeting to discuss a Master Agreement and system-wide roll-out. To that end, we began billing on a P&S Agreement with Glendale Adventist for 68 units on January 1, 2018 and on November 14, 2017 we began billing Adventist Health Bakersfield for 58 units.

#### Baylor Scott & White Health

On June 30, 2017 we executed a Master Agreement with Baylor Scott & White Health ("BSW") corporate. We have had meetings with the following BSW facilities as we move toward a corporate roll-out, which include: BSW Temple, BSW All-Saints, BSW Hillcrest, BSW Round Rock, BSW Waxahachie, and BSW White Rock. These facilities are gathering data so we can generate proposals. CareView is being used in three facilities where we are billing for a total of 309 units.

### VA Central Arkansas Veterans Healthcare System

The Company accomplished its first contract with a VA facility, specifically the Central Arkansas Veterans Healthcare System ("CAVHS"). Central Arkansas Memorial Veterans Hospital added 40 beds to the CareView contract in June 2018. The CareView System is now completely installed at John L. McClellan Memorial Veterans Hospital in Little Rock with 146 units installed and billable.

The Eugene J. Towbin Healthcare Center awarded CareView a contract for 85 beds in June 2018. This is the first Community Living Center, a VA Nursing Home, to use CareView, and could lead to adoption by other VA Community Living Centers.

These agreements are pursuant to the Company's General Service Administration ("GSA") Multiple Award Schedule contract ("MAS"). The MAS allows us to sell the CareView System at a negotiated rate to the approximate 169 VA facilities with over 39,000 licensed beds and the approximate 42 DOD hospitals with over 2,600 licensed beds. The MAS is one of the most widely accepted government contract vehicles available to agency procurement officers. GSA's application process requires potential vendors to be recognized as highly credible and well established. We are hopeful that once installation and training is complete, the other VA hospitals will also want to participate. Our products and services represent an enormous opportunity to improve the health and safety of our Nation's veterans.

# Other VA Opportunities

The Company is currently in discussions with several other large VA Hospitals and anticipates additional orders under its MAS. Specifically, the Company is in the contracting process with other VA facilities, including the Mountain Home VA Healthcare System in Tennessee, the VA Puget Sound Health Care System in Seattle Washington, the Oklahoma City VA Health Care System, in Oklahoma City, Oklahoma and the Lexington VA Medical Center in Lexington Kentucky.

### Steward Healthcare

On April 13, 2017 the Company signed a Master Agreement under the HealthTrust GPO Agreement with Steward Health Care ("Steward"). Steward is headquartered in Boston, Massachusetts. Steward recently announced the acquisition of IASIS Healthcare and eight hospitals from CHS bringing its total to 35 hospital facilities in its network. Under the Master Agreement, CareView will install approximately 867 units in 11 hospitals in Massachusetts and 66 units in one hospital in Pennsylvania. CareView is installed in 20 facilities with 2,134 billable units. All totaled, we anticipate being installed in all 35 of the Steward Hospital facilities with a total of over 3,200 units installed.

#### Atlantic Health System

On January 24, 2017 the Company executed a P&S Agreement under its HealthTrust GPO Agreement with Atlantic Health System ("AHS"). AHS is headquartered in Morristown, New Jersey and one of the leading non-profit health care systems in the state of New Jersey. In March 2018 AHS notified us of their intent to extend their use of the CareView System to the full 36-month term and contracted to add 41 units to Morristown Medical Center. In July 2018 AHS and the Company entered into an agreement to place 11 units at Newton Medical Center. In September 2018 AHS and the Company entered into an agreement to place 43 units at Chilton Medical Center. Discussions have begun with other AHS facilities regarding further expansion. AHS consists of 5 hospitals and approximately 893 staffed beds.

### **Baptist Southeast Texas**

On May 15, 2017 we executed a Purchase Agreement under its HealthTrust GPO Agreement with Baptist Southeast Texas. Billing for 105 units began on November 1, 2017.

### Montefiore Medical Center

On June 8, 2017 the Company executed a P&S Pilot Agreement with Montefiore Medical Center ("Montefiore") located in New York City. The P&S Pilot Agreement called for the installation of 46 units. On November 27, 2018 Montefiore cancelled the P&S Pilot Agreement. On December 18, 2017, CareView executed a three-year P&S Agreement with a Montefiore rehabilitation hospital for 31 units. This became billable on April 11, 2018

#### <u>LifePoint Health System</u>

On September 29, 2017 the Company executed a P&S Pilot Agreement with Jackson Purchase Medical Center located in Mayfield, Kentucky. This is our first agreement in the LifePoint Health System ('LifePoint''). We began billing for 42 units in January 2018 and finalized a P&S Agreement with LifePoint in April 2018. We signed a P&S Agreement with Logan Regional Medical Center located in Logan, West Virginia in July 2018 for 40 units and will begin billing during the 4<sup>th</sup> Quarter of 2018.

#### Kootenai Health

On October 3, 2017, the Company executed a three-year P&S Agreement with Kootenai Health ("Kootenai") located in Coeur d' Alene, Idaho. The agreement calls for the installation of 48 units. Kootenai provides a comprehensive range of medical services to patients in north Idaho, eastern Washington, Montana and the Inland Northwest at several facility locations. We began billing Kootenai in February 2018. Following positive results, we anticipate future growth in the Kootenai system.

### Hays Medical Center

On November 10, 2017, the Company executed a P&S Agreement with Hays Medical Center located in Hays, Kansas. The agreement calls for the installation of 53 units. The Hays Medical Center is part of the University of Kansas Health System.

#### Franciscan Missionaries of Our Lady Health System

In November 2017, we executed a 6-month P&S Pilot Agreement with Franciscan Missionaries of Our Lady Health System's ("FMOL") Our Lady of the Lake Regional Medical Center for 139 units and in December 2018, we moved into a P&S Agreement and added an additional 116 units. We anticipate future growth in the FMOL which consists of six hospitals and 1,735 staffed beds. Conversations have begun with two other FMOL facilities.

#### Texas Health Resources

On December 13, 2017, we executed a Master Agreement with Texas Health Resources ("THR") and a 6-month P&S Pilot Agreement with Texas Health Presbyterian Hospital Dallas for 53 units. Following positive results, we anticipate future growth in the THR system which consists of 14 hospitals and 2,853 staffed beds.

### Kindred Healthcare

On September 5, 2018 we executed a 6-month P&S Pilot Agreement with Kindred Hospital Westminster for 68 units. Kindred Healthcare operates 22 inpatient rehabilitation hospitals in 11 states.

# **Our Business-CareView Connect**

Our mission is to be the leading provider of resident monitoring products and services for the long-term care industry. We took what we learned in our medical facility business and applied it to developing a product to serve the long-term care market. With CareView Connect<sup>TM</sup> Quality of Life System ("CareView Connect"), CareView has again positioned itself as a technology leader with its innovative suite of products specifically designed for all aspects of the long-term care market, including: Nursing Care, Home Care, Assisted Living and Independent Living.

With this mission in mind, in the second quarter of 2018, the Company introduced a new sensor product that will have application in both the assisted living center market and the home health market. CareView Connect leverages both passive and active sensors to track the activities of daily life. CareView Connect provides peace of mind by using data from the resident's activity, existing conditions, and environment to notify a caregiver of potential emergencies and identify the need for dignified support. CareView Connect consists of a small emergency assist button, two motion sensors, one sleep sensor, and one event sensor. Resident activity levels, medication administration, sleep patterns, and requests for assistance can all be monitored depending on which options are selected.

The skilled nursing home market consists of approximately 2,000,000 beds, which is double the size of the current hospital/healthcare facility bed market. The assisted living center market is even larger at approximately 3,000,000 beds. Our products flow naturally into the nursing home space as it is substantially the same setting as hospital rooms. To service this intended expansion, we have hired sales staff to pursue new business in these markets and we anticipate that we will sign new contracts in these markets before the end of 2019.

### Our Products and Services

CareView Connect is a platform consisting of several products and applications targeted at improving level of care and efficiency. CareView is building a cohesive and tightly integrated solution that solves several problems that long-term care facilities face. We offer an array of wearable and stationary buttons that allow a resident to summon help either for an emergency or assistance, which can be anything from toileting help to assistance putting on their shoes. We offer a mobile app capable of delivering an alert to the caregiver and allows them document information around that alert. This allows for workflows and reports around the alerts, i.e. how long before the alert was handled, what was the cause of the alert, and if not acknowledged in a timely manner then escalate the alert to another individual or group. This ensures that every alert is responded to timely and is verifiable. In addition, the caregiver usually is carrying out a litany of daily activities directed at each facility resident.

### Alert Management and Monitoring System

CareView Connect provides a suite of hardware and software that facilitate a data-driven solution for alert management and monitoring. CareView Connect's solution provides additional context, including location of the resident, which improves response time by the staff. The alert system includes a documentation platform that allows the facility's staff to classify reason for alerts and provides metrics around response time. CareView Connect's solution involves several passive sensors that monitor the resident.

### **Caregiver Platform**

The caregiver platform includes a "Leave of Absence" component, which allows the facility to document when the resident is outside of their room for a duration of time. This information is incorporated with known data from the workflows and sensors to improve awareness. The Caregiver Connect mobile application provides a convenient and intuitive interface to the CareView Connect platform. The caregiver can use the mobile app to capture important information and interface with critical workflows, such as acknowledging and documenting alert presses by the resident. CareView Connect also provides a product focused on capturing and measuring the mental state and pain experienced by the resident. "How are you feeling today?" provides a convenient way to capture information about the

mental state of the resident using emojis. Similarly, "What is your pain today?" allows the staff to categorize and document pain. Connect Resident is a tablet application intended for the resident's direct use. This product currently supports video conferencing with a remote caregiver, becoming a communications conduit for tele-health. Connect Resident also supports "How are you feeling today?", which allows the resident to submit this information directly.

#### **Quality of Life Metrics**

CareView is developing its own algorithm for measuring quality of life based on "best of breed" research and leveraging the data collected by the platform. CareView Connect's Quality of Life Metrics focuses on several categories, including Physical Activity, Bodily Pain, General Health, Vitality, Social Interaction, Mental Health, and Sleep Quality. Leveraging this data, the facility and their staff have improved visibility into the health and well-being of their residents. By applying machine learning and predictive analytics, subtle patterns and trends that may not otherwise be visible become actionable. The facility can use this information to present a more compassionate and capable level of care, differentiating the facility from their competition. The Quality of Life Metrics information can be made available to the family and loved ones, opening a new channel of remote awareness and care. Because the information is collected automatically, the family gains awareness on issues of which their loved ones may normally be unaware. The Connect Family mobile application allows family members to monitor their loved one and receive alerts and notifications based on their preferences.

CareView is working to integrate additional sensors into the platform, including a ballistocardiogram (BCG) sensor, which allows for improved monitoring and metrics around sleep quality, such as heart and respiration rate. Additional sensors include medical devices, such as scales, pulse oximeters, blood glucose meters, and blood pressure monitors.

# Pricing Structure and Revenue Streams

The CareView Connect suite of products and services offers multiple pricing models. We work with each facility on pricing to offer an affordable package based on the demographics of the residents of the facility. The pricing structure with each facility is negotiated separately. Typically, we offer the CareView Connect basic package at a price per monitored room with varying price structures based on number of sensors and number of residents in each facility.

# **Products in Development**

- Additional Sensors. We are finalizing efforts around two new sensors, door sensor and improved stationary button.
- 1. These sensors round out our existing family of sensors and improve accuracy of passive data collected about the resident. We expect both sensors to be available in the second quarter of 2019.
  - Next Generation Gateway. We are in the final steps of research and development for the next generation Gateway.
- 2. This platform will provide integrated audio capabilities with an optional touch screen. We expect the Next Generation Gateway to be in production in the fourth quarter of 2019.
  - Improved Quality of Life Report. We are in the early steps of research and development on an improved Quality of
- 3. Life Report. This report builds on top of best of breed research and incorporates additional data sources. We expect the improved Quality of Life report to available in the third quarter of 2019.

# Contracts with Long-Term Care Providers

### Life Care Services, LLC

In June 2018 the Company executed a Pilot Services Agreement ("PSA") with LCS-Westminster, a life plan community in Austin, Texas. Westminster is managed by Life Care Services LLC, ("LCS") the nation's third largest developer and manager of over 130 senior living communities nationwide.

In July 2018, the Company executed a PSA with CHRISTUS St. Joseph Village, a life plan community in Coppell, Texas. St. Joseph Village is owned by CHRISTUS Health. The PSA has proven to be a success and the Company anticipates expanding its presence in other CHRISTUS Health locations.

#### Pandion GPO

On October 1, 2018, the Company executed a Group Purchasing Agreement with Pandion Optimization Alliance a Group Purchasing Organization (GPO) and Supply Chain Management Company ("Pandion"). Pandion is an owner of Premier, Inc., one of the nation's largest GPOs with more than \$56 billion in purchasing volume from 2,900 US community hospitals and 100,000+ member organizations.

# HealthTrust GPO

On October 1, 2018, the Company executed an amendment to its HealthTrust GPO Agreement to add CareView Connect to the GPO Agreement. Thereafter, the Company will be able to begin to market and sell CareView Connect to the approximately 300 LTC facilities who are members of the HealthTrust GPO.

Events Occurring During Fourth Quarter 2018

None

# Summary of Product and Service Usage

The following table shows the number of healthcare facilities using our products and services including the number of deployed units, installed units and billable units as of January 31, 2019. The table also shows the number of pilot programs in place and hospital proposals pending approval, estimated bed count if the pilot programs and pending proposals result in executed contracts, and the estimated total number of licensed beds available under the pilot programs and hospital proposals. There are no assurances that the pilot programs will be extended or the pending proposals will be approved to ultimately result in the number of estimated beds. Further, there are no assurances that we will have access to the total number of licensed beds in each healthcare facility.

			Potential	
		Total	Units	<b>T</b> I •4 •
		Staffed Beds	Available	Units in
Installed Installed	Billable	in	Under	Negotiation
<b>Hospitals Units</b>	Units	Contracted/	Current	Prior to
		Pilot	Contract/	Contract/
		Hospitals	Pilot	Pilot
			Contracts(*)	

128 10,446 7,828 160,116 59,158 54,285

(\*) This number represents management's best estimate of the number of units available to us in hospitals that are currently under contract. We assume that in any given acute care facility, our products and services are appropriate for deployment in approximately 70% of the total staffed beds. If we have specific information from a current contracted or pilot hospital that the number of potential units in that hospital is either higher or lower than 70%, specific number has been used in the aggregate estimate.

# **Availability of Suppliers**

We are not dependent on, nor do we expect to become dependent on, any one or a limited number of suppliers. We purchase parts and components to assemble our equipment and products. We do not manufacture or fabricate our own products or systems but rely on sub-suppliers and third-party vendors to procure and/or fabricate components based on our designs, engineering and specifications. Along with our employee installers, we enter into subcontracts for field installation of our products which we supervise. We manage all technical, physical and commercial aspects of the performance of our contracts with sub-suppliers and third-party vendors. To date, we have experienced no difficulties in obtaining fabricated components, materials and parts or in identifying qualified subcontractors for installation work.

### Sales, Marketing and Customer Service

We do not consider our business to be seasonal, however the availability of hospital staff is typically less available in December which impacts our ability to sell/install our CareView System. We generate sales leads through a variety of means including direct one-to-one marketing, email and web campaigns, customer and industry referrals, strategic partnerships, and trade shows and events. Our sales team consists of highly trained professionals with many years of experience in the healthcare market.

Our initial focus has been to pursue large for-profit hospital management companies that own multiple facilities and large not-for-profit integrated delivery networks in major metropolitan areas. Our sales staff approaches decision makers for hospitals, integrated delivery networks, and major owners and operators of hospitals to demonstrate the CareView product line. In 2013, we expanded our sales process to include an inside sales team and have expanded our capabilities of providing web-based demonstrations and presentations. In addition, we have begun to rely more heavily on arranging reference calls and site visits between our current customers and our prospects. These efforts have provided a higher volume of qualified sales leads and have resulted in more substantive conversations with a larger number of prospects.

We ensure high levels of customer service through our account representatives and through our technical support processes. We attempt to position our account representatives geographically close to our customer hospitals to allow them to make regular visits to proactively train staff and address any issues. We offer 24/7 monitoring and phone support through our technical support team which allows us to quickly identify and resolve any technical issues. From time to time we are called upon to service the installed hardware at customer facilities. To facilitate expedient service, our account representatives typically maintain a small supply of RCPs should they need repair or replacement. Historically, our RCPs and Nursing Station units have required little, if any, servicing. We believe that we handle requests quickly and efficiently, and that overall, our customers are satisfied with our level of service.

### **Intellectual Property**

Our success depends, in part, on our ability to obtain patents, maintain trade secret protection and operate without infringing the proprietary rights of others. Our intellectual property portfolio is one of the means by which we attempt to protect our competitive position. We rely primarily on a combination of know-how, trade secrets, patents, trademarks and contractual restrictions to protect our products and to maintain our competitive position. We are constantly seeking ways to protect our intellectual property through registrations in relevant jurisdictions.

We have received patents from the U.S. Patent and Trademark Office and have numerous patents pending. We intend to file additional patent applications when appropriate; however, we may not file any such applications or, if filed, the patents may not be issued. We also have numerous registered trademarks.

We intend to aggressively prosecute, enforce and defend our patents, trademarks and proprietary technology. The loss, by expiration or otherwise, of any one patents may have a material effect on our business. Defense and enforcement of our intellectual property rights can be expensive and time consuming, even if the outcome is favorable to us. It is possible that the patents issued to or licensed to us will be successfully challenged, that a court may find that we are infringing validly issued patents of third parties, or that we may have to alter or discontinue the development of our products or pay licensing fees to take into account patent rights of third parties.

# Joint Venture with Rockwell Holdings

On November 16, 2009, we entered into a Master Investment Agreement (the "Rockwell Agreement") with Rockwell Holdings I, LLC, a Wisconsin limited liability ("Rockwell"). Under the terms of the Rockwell Agreement, we used funds from Rockwell to fully implement the CareView System<sup>TM</sup> in Hillcrest Medical Center in Tulsa, Oklahoma ("Hillcrest") and Saline Memorial Hospital in Benton, Arkansas ("Saline") (the "Project Hospital(s)"). CareView-Hillcrest, LLC and CareView-Saline, LLC were created as the operating entities for the Project Hospitals under the Rockwell Agreement (the "Project LLC(s)").

On January 31, 2017, under the terms of the Rockwell Agreement, wherein we have the option to purchase Rockwell's interest in the Project LLCs, we exercised that right by entering into a Settlement and LLC Interest Purchase Agreement with Rockwell (the "Settlement Agreement). Pursuant to the terms of the Settlement Agreement, we paid Rockwell the aggregate amount of \$1,213,786 by the issuance of a promissory note to Rockwell for \$1,113,786 (the "Rockwell Note") and a cash payment of \$100,000. Pursuant to the terms of the Rockwell Note, we will make quarterly principal payments of \$100,000, with each payment being made on the last day of each calendar quarter beginning with the first payment date of March 31, 2017 and continuing on the last business day of each subsequent calendar quarter through September 30, 2019. We were not in default of any conditions under the Settlement Agreement as of December 31, 2018. The final payment due on December 31, 2019 was to be a balloon payment of \$13,786 representing the remaining principal balance plus all accrued and unpaid interest. Effective February 2, 2018, pursuant to the terms of the modification agreement with PDL and PDL Modification Agreement, we entered into an amendment to the Rockwell Note wherein the quarterly payments under the Rockwell Note were reduced to \$50,000 per quarter during the term of the PDL Modification Agreement, with the final payment due on December 31, 2019 a balloon payment of \$263,786 representing the remaining principal balance plus all accrued and unpaid interest.

As additional consideration to Rockwell for entering into the Rockwell Agreement, we granted Rockwell Warrants to purchase 1,151,206 shares of our Common Stock on the date of the Rockwell Agreement, and, using the Black-Scholes Model, valued the Warrants at \$1,124,728 (the "Project Warrant"), which amount was fully amortized at December 31, 2015. Pursuant to the terms of the Settlement Agreement, the expiration date of the Project Warrant was extended from November 16, 2017 to November 16, 2022. All other provisions of the Project Warrant remained unchanged. At the time of the extension, the Project Warrant were revalued resulting in a \$11,512 increase in fair value, which has been recorded as non-cash costs included in general and administration expense in the accompanying consolidated financial statements. Effective February 2, 2018, pursuant to the terms of the PDL Modification Agreement, we entered into an amendment to the Project Warrant wherein the Project Warrant's exercise price was changed from \$0.52 to \$0.05, resulting in a \$13,814 increase in fair value, and this transaction was recorded as non-cash costs included in general and administration expense in the consolidated financial statements for the year ended December 31, 2018.

### **Installation and Technical Support**

Along with our employee installers and technical support staff, we provide installation and technical support for our customers through third-party providers located across the United States that we contract on a per-job basis.

### Competition

We offer products in four distinct categories: clinical video monitoring and fall prevention, patient education and entertainment, patient flow, and mobile communications. We have competitors in each of these product areas;

however, we believe that we offer the only integrated suite of products that combines all of these areas into one cost-effective platform. Some of our competitors may be larger, may have greater financial resources, and may have a longer history than us. We compete with them based on price, engineering and technological expertise, knowledge, and the quality of our products, systems and services. Additionally, we believe that the successful performance of our installed products and systems is a key factor in retaining current business and gaining new business as customers typically prefer to make significant purchases from a company with a solid performance history.

Clinical Video Monitoring and Fall Prevention: Cisco Systems, Inc., Avasure (a division of AvaSure Holdings, Inc.), Royal Philips Electronics and Cerner Corporation all provide clinical video monitoring tools. Cisco offers Virtual Patient Observation, a video monitoring tool aimed at reducing sitter costs and preventing patient falls. AvaSure offers a similar application using cameras mounted on a rolling camera stand, aimed at preventing patient falls. Philips offers the eICU product, which primarily targets a high-definition monitoring of patients in intensive-care applications and also provides telephonic consults. Cerner offers the Cerner Patient Observer product, which uses depth sensors aimed at preventing patient falls.

Alternative fall prevention mechanisms include physical sensors manufactured by Stanley and Posey, and beds which include fall alarms manufactured by Stryker and Hill-Rom. Customers may consider these physical fall prevention mechanisms to be alternatives to a video-based fall prevention system such as the one we offer.

<u>Patient Education and Entertainment:</u> There are many vendors who offer patient entertainment products, and most of them also provide a portal for accessing patient educational content either authored by themselves or by third parties. Our major competitors include The GetWellNetwork (privately held by Welsh, Carson, Anderson and Stowe), Skylight Healthcare Systems, and Sonifi Solutions, Inc., all of which offer interactive patient communications systems.

<u>Patient Flow:</u> These systems may be called patient flow, census, bed tracking, patient tracking, or "bed board" applications. Our major competitors include companies that offer focused solutions such as TeleTracking Technologies, Inc., Aionex, Inc., and BedWatch, Inc. Additionally, some Electronic Medical Record vendors offer similar products which may compete with our patient flow product.

<u>Mobile Communications:</u> Some competitors offer mobile communications on smart phones or voice-activated pendants which operate over the hospitals Wi-Fi system, including Vocera, Inc., and Voalte, Inc. Other competitors offer special-purpose phones that operate on the cellular network or other wireless technology and provide notifications to caregivers within the hospital.

In addition to favorable economics and enhanced patient care, safety and satisfaction, we also compete on the basis of quality of services provided. Our management believes that our GuestView patient services suite will provide revenue protection for our contracted hospitals under the Value Based Purchasing initiative which is part of the Patient Protection and Affordable Care Act, prompting hospitals to focus on Patient Satisfaction and Hospital Consumer Assessment of Healthcare Providers and Systems to (i) prompt each healthcare facility to promote patients' use of NetView, and PatientView, and (ii) encourage the hospital to expand its use of pre-procedure and condition videos, welcome videos, and other ancillary services.

We believe we also compete based on the success of our products and services which provide our customers with:

significant and tangible cost savings, reductions in patient falls and pressure ulcers, improved documentation, quality and timeliness of patient care, enhanced safety and security for patients and facilities, support for new technologies,

business growth, return on investment, and enhanced patient satisfaction.

We are currently unable to predict what competitive impact any regulatory development and advances in technology will have on our future business and results of operations. We believe our success depends upon our ability to maintain and enhance the performance, content and reliability of our products in response to the evolving demands of the industry and any competitive products that may emerge. We cannot give assurances that we will be able to do so successfully or that any enhancements or new products that we introduce will gain acceptance in the marketplace. If we are not successful or if our products are not accepted, we could lose potential customers to our competitors.

### **Domain Names**

The Company's maintains a website at www.care-view.com.

### **Major Customers**

For the years ended December 31, 2018 and 2017, 100 and 103 hospitals accounted for all of our revenue. During 2018, one customer comprised 25% of our revenue, while no other customer comprised more than 10%. During 2017, four customers comprised 57% of our revenue, while no other customer comprised more than 10%.

### **Backlog**

Our estimated backlog is driven by signed Master and P&S Agreements. Each Master and P&S Agreement establishes the rates that we will charge for the use of our products and services as well as an approximate number of billable units that will be installed. Our RCPs, Nursing Stations and mobile devices are billed on a per unit basis. Most Master and P&S Agreements are for five years but include options to cancel after a minimum of two or three years. Backlog, which covers the non-cancellable period, as of December 31, 2018 is approximately \$8,300,000, of which approximately \$4,500,000 is expected to be billed during 2019. Most of the current backlog will have future value as the Master and P&S Agreements continue beyond the minimum two or three years and the Master and P&S Agreements move toward expiration and potential renewal. The amount of the non-cancellable backlog to be billed beyond December 31, 2019 is approximately \$3,800,000.

#### Governmental Approval

Neither our Company nor our products are subject to government approval beyond required Federal Communication Commission ("FCC") certifications. Certain medical devices and applications may be subject to Section 510(k) of the Food, Drug, and Cosmetics Act, which regulates the ability of medical device manufacturers to market their devices. CareView has reviewed the requirements for registration, and at the current time, we do not believe that our suite of applications is subject to 510(k) regulation. Although the parameters of our CareView System products and services complies with HIPAA as far as use by health care providers, CareView itself, as the manufacturer and installer of the units, is not subject to HIPAA regulations. We do not know of any other privacy laws that affect our business as we are not in control of nor do we keep patient medical records in our possession. We are unaware of any probable government regulations that may affect our business in the future. We have received Underwriters Laboratories ("UL") and FCC approval on our products. Additionally, the Center for Medicare and Medicaid Services does not pay or reimburse any party for use of our products and services.

#### **Environmental Laws**

Our Company and our products are not affected by any federal, state, or local environmental laws; therefore, we have reserved no funds for compliance purposes.

# **Employees**

As of March 6, 2019, we employed 51 persons on a full-time basis, two of whom are executive officers. None of our employees are covered by collective bargaining agreements and we have never experienced a major work stoppage, strike or dispute. We consider our relationship with our employees to be outstanding.

# Reports to Security Holders

We are subject to the requirements of Section 13(a) under the Exchange Act which requires us to file annual reports on Form 10-K, quarterly reports on Form 10-Q, and current reports on Form 8-K, and we are required to comply with all other obligations of the Exchange Act applicable to issuers filing registration statements pursuant to Section 12(g) of the Exchange Act. You may read and copy any materials we file with the Securities and Exchange Commission (the "SEC") at the SEC's Public Reference Room at 100 F Street NE, Washington, DC 20549. You may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC also maintains an Internet site that contains reports, proxy and information statements, and other information filed electronically with the SEC at http://www/sec.gov.

You may obtain a copy, free of charge, of our annual reports on Form 10-K, quarterly reports on Form 10-Q, and current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after we electronically file such material with the SEC. You may obtain these reports by making a request in writing addressed to Steven G. Johnson, Chief Executive Officer, CareView Communications, Inc., 405 State Highway 121, Suite B-240, Lewisville, TX 75067 or by downloading these reports and further information about our company on our website at http://www.care-view.com.

We have adopted a Code of Business Conduct and Ethics for all of our officers and directors and a Code of Ethics for Financial Executives. These codes are available for download on our website or may be obtained free of charge by making a request in writing to Steven G. Johnson, as indicated hereinabove.

ITEM 1A.

RISK FACTORS.

We are a smaller reporting company, and as such, are not required to provide information pursuant to this item.

ITEM 1B.

UNRESOLVED STAFF COMMENTS.

N/A.

ITEM 2.

**PROPERTIES.** 

We lease approximately 16,610 square feet of office and warehouse space at 405 State Highway 121, Suite B-240, Lewisville, TX 75067. On December 8, 2014, we entered into a Lease Extension Agreement (the "Lease Extension"), wherein we extended the Lease through June 30, 2020. The Lease Extension contains a renewal provision under which we may renew the Lease for an additional five-year period under the same terms and conditions. The current base lease rate through June 30, 2019 is \$15,503 monthly. The average base lease rate for the Lease Extension is \$15,065. We believe that these premises are adequate and sufficient for our current needs.

ITEM 3.

LEGAL PROCEEDINGS.

None.

ITEM 4.	MINE SAFETY DISCLOSURE.
11121114.	MINE SALETT DISCLOSURE.

N/A.

**PART II** 

# ITEM MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS 5. AND ISSUER PURCHASES OF EQUITY SECURITIES.

# **Market Information**

Our Common Stock is traded on the OTCQB as provide by OTC Market Group, Inc. ("OTCQB") under the symbol "CRVW." Any over-the-counter market quotations reflect inter-dealers prices, without retail mark-up, mark-down or commission and may not necessarily represent actual transactions.

# **Holders**

Records of our stock transfer agent indicate that as of March 6, 2019, we had approximately 90 record holders of our Common Stock. The number of registered shareholders excludes any estimate by us of the number of beneficial owners of shares of our Common Stock held in "street name." We estimate that there are approximately 950 beneficial shareholders who hold their shares in street name.

# Securities Authorized for Issuance under Equity Compensation Plans

As of December 31, 2018, the following table shows the number of securities to be issued upon exercise of outstanding stock options under equity compensation plans approved by our shareholders, which plans do not provide for the issuance of warrants or other rights.

Plan Category	Number of Securities to be issued upon exercise of outstanding options  (a)	Weighted- average exercise price of outstanding options (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)
Equity compensation plan approved by security holders: 2007 Plan	25,000	\$ 0.52	(c) —
Equity compensation plan approved by security holders: 2009 Plan	5,825,260	\$ 0.60	_

Equity compensation plan not approved by security holders: 2015 Plan	4,233,667	\$ 0.29	_
Equity compensation plan not approved by security holders: 2016 Plan	11,616,366	\$ 0.09	7,737,967
Total	21,700,293	\$ 0.26	7,737,967

# Recent Sales of Unregistered Securities

None.

# Cancellation and Expiration of Options

During the year ended December 31, 2018, options to purchase an aggregate of 248,331 shares of our Common Stock were cancelled due to resignation and termination of employees. In addition, during the same time period, options to purchase an aggregate of 711,835 shares of our Common Stock expired.

#### Purchases of Equity Securities by the Issuer and Affiliated Purchasers

None.

# ITEM 6.

# **SELECTED FINANCIAL DATA.**

We are a smaller reporting company as defined by Rule 229.10(f)(1) and are not required to provide information under this item.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

You should read the following discussion and analysis in conjunction with the information set forth under our consolidated financial statements and the notes to those financial statements included elsewhere in this Annual Report. This discussion contains forward-looking statements based upon current expectations that involve risks and uncertainties. Our actual results may differ materially from those contained in or implied by any forward-looking statements.

#### **Company Overview**

Our mission is to be the leading provider of products and on-demand application services for the healthcare industry, specializing in bedside video monitoring, software tools to improve hospital communications and operations, and patient education and entertainment packages. Our proprietary, high-speed data network system is the next generation of patient care monitoring that allows real-time bedside and point-of-care video monitoring designed to improve patient safety and overall hospital costs. The entertainment packages and patient education enhance the patient's quality of stay. Reported results from CareView-driven facilities prove that our products reduce falls, reduce the cost of sitter fees, increase patient satisfaction and reduce bed turnaround time to increase patient flow. For patients, we have a convenient in-room, entertainment package that includes high-speed Internet, access to first-run on-demand movies and visual connectivity to family and friends from anywhere in the world. For the hospital, we offer tools to provide superior patient care, peace of mind and customer service satisfaction.

#### Liquidity and Capital Resources

Our cash position at December 31, 2018 was approximately \$1,201,000. At December 31, 2018, we also had \$750,000 included in restricted cash in other assets on the consolidated balance sheet.

Pursuant to the terms of a Note and Warrant Purchase Agreement dated April 21, 2011 (as subsequently amended) with HealthCor Partners Fund, LP and HealthCor Hybrid Offshore Master Fund, LP ("HealthCor") we are required to maintain a minimum cash balance of \$2,000,000 (see *NOTES* 11 and 15 for further details). At December 31, 2018, we were not in compliance with this provision; however, on March 27, 2019, HealthCor removed the minimum cash balance provision and waived in full the aforementioned breach of the terms.

Accounting standards require management to evaluate our ability to continue as a going concern for a period of one year subsequent to the date of the filing of the Form 10-K ("evaluation period"). As such, we have evaluated if cash and cash equivalents on hand and cash generated through operating activities would be sufficient to sustain projected operating activities through March 30, 2020. We anticipate that our current resources, along with cash generated from operations, will not be sufficient to meet our cash requirements throughout the evaluation period, including funding anticipated losses and scheduled debt maturities. In February and July 2018, we raised \$2,050,000 and \$1,000,000, respectively, through the sale and issuance of Senior Secured Convertible Notes (see NOTE 12 for further details). We expect to seek additional funds from a combination of dilutive and/or non-dilutive financings in the future. Because such transactions have not been finalized, receipt of additional funding is not considered probable under current accounting standards. If we do not generate sufficient cash flows from operations and obtain sufficient funds when needed, we expect that we would scale back our operating plan by deferring or limiting some, or all, of our capital spending, reducing our spending on travel, and/or eliminating planned headcount additions, as well as other cost reductions to be determined. Because such contingency plans have not been finalized (the specifics would depend on the situation at the time), such actions also are not considered probable for purposes of current accounting standards. Because, under current accounting standards, neither future cash generated from operating activities, nor management's contingency plans to mitigate the risk and extend cash resources through the evaluation period, are considered probable, substantial doubt is deemed to exist about the Company's ability to continue as a going concern. As we continue to incur losses, our transition to profitability is dependent upon achieving a level of revenues adequate to support its cost structure. We may never achieve profitability, and unless and until doing so, we intend to fund future operations through additional dilutive or non-dilutive financings. There can be no assurances, however, that additional funding will be available on terms acceptable to us, if at all.

As of December 31, 2018, our working capital deficit was approximately \$13,553,000, our accumulated deficit was approximately \$161,987,000, and our stockholders' deficit was approximately \$77,819,000. Operating loss was approximately \$3,651,000 and \$6,616,000 for the years ended December 31, 2018 and 2017, respectively. Our net loss was approximately \$16,078,000 and \$20,072,014 for the years ended December 31, 2018 and 2017, respectively.

The following is a summary of cash flow activity for the years ended December 31, 2018 and 2017.

	2018	2017
	(000's)	
Net cash flows used in operating activities	\$(4,841)	\$(6,260)
Net cash flows used in investing activities	(624)	(1,262)
Net cash provided by (used in) financing activities	2,850	(500)
Decrease in cash	(2,615)	(8,022)
Cash, cash equivalents and restricted cash at beginning of period	4,566	12,588
Cash, cash equivalents and restricted cash at end of period	\$1,951	\$4,566

The principal use of cash in operating activities for the year ended December 31, 2018 was to fund our current expenses primarily related to research and development activities and administrative changes, adjusted for non-cash items. The decrease in cash flows used in operating activities of approximately \$1,419,000 is primarily a result of changes in the components of working capital. The decrease in cash flows used in investing activities of approximately \$638,000 is primarily a result of the reduction of purchases and installation of CareView Systems and costs associated with patents and trademarks. The change in cash provided by financing activities is a result of funding provided by certain officers and directors totaling \$3,050,000 partially offset by payments made to Rockwell Holdings I, LCC during 2018 (see *NOTE 13* in the accompanying consolidated financial statements for further details).

#### **Results of Operations**

Year ended December 31, 2018 compared to year ended December 31, 2017

	Year Ended		
	December 31,		
	2018	2017	Change
	(000's)		
Revenue, net	\$6,096	\$6,264	\$(168)
Operating expenses:			
Network operations	3,405	4,640	(1,235)

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General and administration	3,234	4,013	(779)
Sales and marketing	394	691	(297)
Research and development	1,429	1,649	(220)
Depreciation and amortization	1,285	1,887	(602)
Operating expenses	9,747	12,880	(3,133)
Operating loss	\$(3,651)	\$(6,616)	\$2,965

#### Revenue, net

Revenue decreased approximately \$168,000 for the year ended December 31, 2018 as compared to the year ended December 31, 2017. Hospitals with billable units decreased to 100 for the year ended December 31, 2018 as compared to 103 for the comparable period for the prior year. Of the 100 hospitals with billable units on December 31, 2018, four hospitals groups accounted for 49 hospitals or 52% of the total. Billable units (RCPs and Nurse Stations) for all hospitals totaled 7,737 (7,218 and 519, respectively) on December 31, 2018 as compared to 8400 (7,852 and 548, respectively) on December 31, 2017.

#### Operating Expenses

Our principal operating costs include the following items as a percentage of total expense.

	Year Ended	1	
	Decer 31, 2018	201	7
Human resource costs, including benefits	50%		%
Depreciation and amortization expense	13%	15	%
Travel and entertainment	6 %	9	%
Other expenses	8 %	8	%
Other product deployment costs, excluding human resources and travel and entertainment expense	6 %	7	%
Professional fees and consulting expenses	9 %	6	%
Non-cash expense related to option grants	3 %	3	%
Research and development costs	3 %	3	%
Other sales and marketing costs, excluding human resources costs, travel and entertainment expense, and consulting expenses	2 %	1	%

Operating expenses decreased by approximately \$3,133,000 (24%) as a result of the following items:

(000's)

Increase:

Professional and consulting expenses

\$21

Decrease:

Human resource costs, including benefits	(1,375)
Depreciation and amortization	(603)
Travel and entertainment	(512)
Other product deployment costs, excluding human resources and travel and entertainment expense	(301)
Other expenses	(176)
Non-cash expense related to option grants	(135)
Research and development costs	(35)
Other sales and marketing costs, excluding human resources costs, travel and entertainment expense, and consulting expenses	(17)
	\$(3,133)

Professional and consulting expenses increased primarily as a result of legal expenses and consulting expense related to investor relation services. Human resource related costs (including salaries and benefits) decreased primarily as a result of a lower average head count in 2018 compared to 2017. While we had 54 employees at December 31, 2018 as compared to 72 for the comparable date for the prior year, on average we employed 61 employees over the course of 2018 as compared to 81 for the comparable prior year period. Travel and entertainment expense decreased as a result of decreases in product deployment and installation efforts partially offset by increases in meetings with hospital administrators and training efforts related to supporting our existing installed base. Other product development costs decreased primarily as a result of decreases in product deployment and installation costs and related non-capital equipment costs. In 2017, the Company was charge approximately \$159,000 for common area maintenance (CAM) fees for prior periods inadvertently omitted by the landlord. Other expenses decreased primarily as a result of this one-time 2017 charge. Non-cash expense related to option grants decreased in 2018 compared to 2017 as a result of a decrease in amortization expense related to options granted in periods prior to 2017 and no options grants made during 2018.

# Critical Accounting Estimates and New Accounting Pronouncements

Critical Accounting Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect reported amounts and related disclosures in the financial statements. Management considers an accounting estimate to be critical if:

if requires assumptions to be made that were uncertain at the time the estimate was made, and changes in the estimate or different estimates that could have been selected could have a material impact on our results of operations or financial condition.

We base our estimates and judgments on our experience, our current knowledge, our beliefs of what could occur in the future, our observation of trends in the industry, information provided by our customers and information available from other sources. Actual results may differ from these estimates under different assumptions or conditions. We have identified the following accounting policies and estimates as those that we believe are most critical to our financial condition and results of operations and that require management's most subjective and complex judgments in estimating the effect of inherent uncertainties: share-based compensation expense, income taxes, complex derivative financial instruments and impairment of long-lived assets.

Share-Based Compensation Expense. We calculate share-based compensation expense for option awards and certain warrant issuances ("Share-based Award(s)") based on the estimated grant/issue date fair value using the Black-Scholes-Merton option pricing model ("Black-Sholes Model") and recognize the expense on a straight-line basis over the vesting period, net of estimated forfeitures. We have not included an estimate for forfeitures due to our limited history and we revise based on actual forfeitures each period. The Black-Scholes Model requires the use of a number of assumptions including volatility of the stock price, the weighted average risk-free interest rate, and the vesting period of the Share-based Award in determining the fair value of Share-based Awards. Although we believe our assumptions used to calculate share-based compensation expense are reasonable, these assumptions can involve complex judgments about future events, which are open to interpretation and inherent uncertainty. In addition, significant changes to our assumptions could significantly impact the amount of expense recorded in a given period.

<u>Income Taxes.</u> As part of the process of preparing our consolidated financial statements, we are required to estimate income taxes in each of the jurisdictions in which we operate. Our provision for income taxes is determined using the asset and liability approach to account for income taxes. A current liability is recorded for the estimated taxes payable for the current year. Deferred tax assets and liabilities are recorded for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their

respective tax bases. Deferred tax assets and liabilities are measured using the enacted tax rates in effect for the year in which the timing differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of changes in tax rates or tax laws are recognized in the provision for income taxes in the period that includes the enactment date. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount more-likely-than-not to be realized. Changes in valuation allowances will flow through the statement of operations unless related to deferred tax assets that expire unutilized or are modified through translation, in which case both the deferred tax asset and related valuation allowance are similarly adjusted. Where a valuation allowance was established through purchase accounting for acquired deferred tax assets, any future change will be credited or charged to income tax expense. See NOTE 5 in the accompanying Notes to Consolidated Financial Statements for discussion related to Tax Reform.

The determination of our provision for income taxes requires significant judgment, the use of estimates, and the interpretation and application of complex tax laws. In the ordinary course of our business, there are transactions and calculations for which the ultimate tax determination is uncertain. In spite of our belief that we have appropriate support for all the positions taken on our tax returns, we acknowledge that certain positions may be successfully challenged by the taxing authorities. We determine the tax benefits more likely than not to be recognized with respect to uncertain tax positions. Although we believe our recorded tax assets and liabilities are reasonable, tax laws and regulations are subject to interpretation and inherent uncertainty; therefore, our assessments can involve both a series of complex judgments about future events and rely on estimates and assumptions. Although we believe these estimates and assumptions are reasonable, the final determination could be materially different than that which is reflected in our provision for income taxes and recorded tax assets and liabilities.

Complex Derivative Financial Instruments. From time to time we sell common stock and we issue convertible debt, both with common stock purchase warrants, which may include terms requiring conversion price or exercise price adjustments based on subsequent issuance of securities at prices lower than those in the agreements of such securities. In these situations, the instruments may be accounted for as liabilities and recorded at fair value each reporting period. Due to the complexity of the agreement, we use an outside expert to assist in providing the mark to market fair valuation of the liabilities over the reporting periods in which the original agreement was in effect. It was determined that a Binomial Lattice option pricing model using a Monte Carlo simulation would provide the most accuracy given all the potential variables encompassing a future dilutive event. This model incorporated transaction assumptions such as our stock price, contractual terms, maturity, risk free rates, as well as estimates about future financings, volatility, and holder behavior. Although we believe our estimates and assumptions used to calculate the fair valuation liabilities and related expense were reasonable, these assumptions involved complex judgments about future events, which are open to interpretation and inherent uncertainty. In addition, significant changes to our assumptions could significantly impact the amount of expense recorded in a given period.

Impairment of Long-Lived Assets. Carrying values of property and equipment and finite-lived intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that their carrying values may not be recoverable. If impairment indicators are present, we determine whether an impairment loss should be recognized by testing the applicable asset or asset group's carrying value for recoverability. This assessment requires the exercise of judgment in assessing the future use of and projected value to be derived from the eventual disposal of the assets to be held and used. Assessments also consider changes in asset utilization, including the temporary idling of capacity and the expected timing for placing this capacity back into production. If the carrying value of the assets is not recoverable, then a loss is recorded for the difference between the assets' fair value and respective carrying value. The fair value of the assets is determined using an "income approach" based upon a forecast of all the expected discounted future net cash flows associated with the subject assets. Some of the more significant estimates and assumptions include market size and growth, market share, projected selling prices, manufacturing cost and discount rate. Our estimates are based upon historical experience, commercial relationships, market conditions and available external information about future trends.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments* ("ASU 2016-13"). ASU 2016-13 sets forth an "expected credit loss" impairment model to replace the current "incurred loss" method of recognizing credit losses. The standard requires measurement and recognition of expected credit losses for most financial assets held. ASU 2016-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for periods beginning after December 15, 2018. We are currently evaluating the impact of this guidance on our consolidated financial statements and disclosures.

In February 2016, the FASB issued ASU 2016-02, *Leases* ("ASU 2016-02"). The new standard establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. We currently expect to recognize a ROU asset and corresponding lease liability of between approximately \$140,000 and \$233,000 on our consolidated balance sheet based on the present value of future minimum lease payments under operating leases in effect on January 1, 2019.

Recent Events Since December 31, 2018

See NOTE 11 in the accompanying consolidated financial statements for details of the Modification Agreement.

#### Tenth Amendment to Modification Agreement

On January 31, 2019, the Company and PDL Investment Holdings, LLC (the "Lender") entered into a Tenth Amendment to Modification Agreement (the "Tenth Modification Agreement Amendment"), pursuant to which the parties agreed to amend the Modification Agreement to provide that the dates on which the Lender may elect, in the Lender's sole discretion, to terminate the Modification Period would be July 31, 2018 and February 28, 2019 (with each such date permitted to be extended by the Lender in its sole discretion); that the Borrower could satisfy its obligations under the Modification Agreement to obtain financing by obtaining (i) at least \$2,050,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to February 23, 2018 and (ii) an additional (A) \$750,000 in net cash proceeds from the issuance of Capital Stock) or Debt on or prior to July 13, 2018 and (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to February 28, 2019 (rather than January 31, 2019) (resulting in aggregate net cash proceeds of at least \$3,550,000); and that the Borrower's interest payment that would otherwise be due to Lender on December 31, 2018 would be deferred until February 28, 2019 (the end of the extended Modification Period) and that such deferral would be a Covered Event.

#### Eleventh Amendment to Modification Agreement

On February 28, 2019, the Company and PDL Investment Holdings, LLC entered into a Eleventh Amendment to Modification Agreement (the "Eleventh Modification Agreement Amendment"), pursuant to which the parties agreed to

amend the Modification Agreement to provide that the dates on which the Lender may elect, in the Lender's sole discretion, to terminate the Modification Period would be July 31, 2018 and March 31, 2019 (with each such date permitted to be extended by the Lender in its sole discretion); that the Borrower could satisfy its obligations under the Modification Agreement to obtain financing by obtaining (i) at least \$2,050,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to February 23, 2018 and (ii) an additional (A) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to July 13, 2018 and (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to March 31, 2019 (rather than February 28, 2019) (resulting in aggregate net cash proceeds of at least \$3,550,000); and that the Borrower's interest payment that would otherwise be due to Lender on February 28, 2019 would be deferred until March 31, 2019 (the end of the extended Modification Period) and that such deferral would be a Covered Event.

# Eleventh Amendment to the Note and Warrant Purchase Agreement

On March 27, 2019, the Company, HealthCor Partners Fund, L.P., HealthCor Hybrid Offshore Master Fund, L.P. and certain additional investors that purchased additional Notes and additional Warrants on February 17, 2015, additional Notes and additional Warrants on February 23, 2018 and additional Notes on July 13, 2018 entered into an amendment to the Note and Warrant Purchase Agreement, as amended (the "Eleventh Amendment") pursuant to which all parties agreed to amend and restate Section 5.3 *Minimum Cash Balance* ("Section 5.3"), wherein the requirement of maintaining a minimum cash balance has been removed and any breach of Section 5.3 has been waived.

# Twelfth Amendment to Modification Agreement

On March 29, 2019, the Company and PDL Investment Holdings, LLC entered into a Twelfth Amendment to Modification Agreement (the "Twelfth Modification Agreement Amendment"), pursuant to which the parties agreed to amend the Modification Agreement to provide that the dates on which the Lender may elect, in the Lender's sole discretion, to terminate the Modification Period would be July 31, 2018 and April 30, 2019 (with each such date permitted to be extended by the Lender in its sole discretion); that the Borrower could satisfy its obligations under the Modification Agreement to obtain financing by obtaining (i) at least \$2,050,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to February 23, 2018 and (ii) an additional (A) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to July 13, 2018 and (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to April 30, 2019 (rather than March 31, 2019) (resulting in aggregate net cash proceeds of at least \$3,550,000); and that the Borrower's interest payment that would otherwise be due to Lender on March 31, 2019 would be deferred until April 30, 2019 (the end of the extended Modification Period) and that such deferral would be a Covered Event.

#### Off-Balance Sheet Arrangements

As of December 31, 2018, we had no material off-balance sheet arrangements.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We are a smaller reporting company as defined by Rule 229.10(f)(1) and are not required to provide information under this item.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

Financial statements begin on page F-1 following this Report.

# ${\it ITEM 9.} \frac{\it CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND }{\it FINANCIAL DISCLOSURE.}$

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#### ITEM 9A.

#### **CONTROLS AND PROCEDURES.**

#### **Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is accumulated and communicated to management, including our chief executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

As of December 31, 2018, management carried out an evaluation, under the supervision and with the participation of our chief executive officer and principal financial officer, of the effectiveness of our disclosure controls and procedures. Based upon the evaluation, our chief executive officer and principal financial officer concluded that, as of December 31, 2018, our disclosure controls and procedures were effective at the reasonable assurance level.

There are inherent limitations to the effectiveness of any system of disclosure controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurances of achieving their control objectives.

# Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act, is a process designed by, or under the supervision of, the chief executive officer and chief financial officer, or persons performing similar functions, and effected by the board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP and includes those policies and procedures that: (i) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company, (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that receipts and expenditures of the Company are being made

only in accordance with authorizations of management and directors of the Company, and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

Our management, under the supervision and with the participation of our chief executive officer and principal financial officer, conducted an evaluation of the effectiveness of our internal control over financial reporting using the criteria set forth in 2013 by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control—Integrated Framework*. Based on this evaluation our management concluded that our internal control over financial reporting was effective as of December 31, 2018.

#### Changes in Internal Control Over Financial Reporting

There were no material changes in our internal control over financial reporting that occurred during the fourth quarter of 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

ITEM 9B. <u>OTHER INFORMATION.</u>

None

#### **PART III**

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE.

#### Directors, Executive Officers, Promoter and Control Persons

The following table sets forth information on our executive officers and directors as of the filing of this Report. All executive officers serve at the discretion of the Board of Directors. The term of office of each of our directors expire at our next Annual Meeting of Shareholders or until their successors are duly elected and qualified. We do not have any promoters or control persons.

Name	Age	Position	Date Elected Director	Date Appointed Officer
Steven G. Johnson	59	Chief Executive Officer, President, Secretary, Treasurer Director	'April 11, 2006	April 11, 2006
Jason T. Thompson	44	Director, Principal Financial Officer, Chief Accounting Officer	January 1, 2014	January 24, 2018
Sandra K. McRee	63	Chief Operating Officer	N/A	November 1, 2013
L. Allen Wheeler	86	Chairman of the Board	January 26, 2006	N/A
Jeffrey C. Lightcap	60	Director	April 21, 2011	N/A
David R. White	71	Director	January 1, 2014	N/A
Steven B Epstein	75	Director	April 1, 2014	N/A
Dr. James R. Higgins	69	Director	April 1, 2014	N/A

Mr. Lightcap was elected to serve on our Board of Directors pursuant to the terms of the HealthCor Note Purchase Agreement executed on April 21, 2011. Other than Mr. Lightcap, there are no arrangements or understandings between our directors and executive officers and any other person pursuant to which any director or officer was or is to be selected as a director or officer, and there are no arrangements, plans or understandings as to whether non-management shareholders will exercise their voting rights to continue to elect the current board of directors. There are also no arrangements, agreements or understandings to our knowledge between non-management shareholders that may directly or indirectly participate in or influence the management of our affairs.

In December 2017, our Chief Financial Officer, Treasurer and Secretary resigned. Until such time as those positions are filled, Steven Johnson, our Chief Executive Officer and President, will also serve as our Secretary and Treasurer.

In addition, Jason T. Thompson, our Chairman of the Audit Committee, will serve as our Principal Financial Officer and Chief Accounting Officer as those positions relate to our annual and quarterly filings with the SEC.

# Identification of Certain Significant Employees

Kyle Johnson, our Director of Engineering, and Matthew E. Jackson, General Counsel, are considered significant employees. An overview of their business experience follows in *Business Experience* found within this Item 10.

# Family Relationships

There are no family relationships between our officers and members of our Board of Directors.

# Business Experience of Directors, Executive Officers and Significant Employees

The business experience of each of our directors, executive officers and significant employee follows:

Steve G. Johnson - Chief Executive Officer, President, Secretary, Treasurer, Director

Steven G. Johnson currently serves as Chief Executive Officer (effective January 1, 2014), President, Secretary, Treasurer and Director. Mr. Johnson also served as Chief Operating Officer until November 1, 2013. In December 2003, he filed for patent protection as the inventor of a Non-Intrusive Data Transmission Network for Use in an Enterprise Facility and Method for Implementing in the United States, which invention was subsequently assigned to CareView and was issued a patent number by the USPTO. The technology underlying this patent is the basis of the CareView System suite. Mr. Johnson is also one of the inventors on three issued patents for a Non-intrusive data transmission network for use in an enterprise facility and method for implementing in the U.S., a System and Method for Documenting Patient Procedures in the U.S., and a System and Method for Using a Video Monitoring System to Prevent and Manage Decubitus Ulcers in Patients in the U.S., and five additional pending patent applications for a System and Method for Predicting Falls in the U.S., a continuation patent for System and Method for Using a Video Monitoring System to Prevent and Manage Decubitus Ulcers, an Electronic Patient Sitter Management System and Method for Implementing in the U.S., a Noise Correcting Patient Fall Risk State System and Method for Predicting Patient Falls in the U.S., and a System and method for monitoring a fall state of a patient and minimizing false alarms in the U.S., all technology currently being deployed or in further development by CareView. Mr. Johnson has over 20 years of experience in the cable and wireless industry.

Before joining CareView in 2006, he served as Chief Executive Officer of Cadco Systems, a manufacturer of CATV and telecommunications equipment from 1997. From February 1991 to February 1996, he served as CEO, President and Director of American Wireless Systems, which he restructured and sold to Heartland Wireless Communications. Mr. Johnson also served as founder and President of Hanover Systems, a manufacturer of telecommunications equipment. Mr. Johnson has been actively involved with the wireless cable industry since 1984 and has served on the board of directors of the Wireless Cable Association and its FCC regulatory committee. Mr. Johnson developed various electronic telecommunications equipment for the wireless cable industry including microwave downconverters, wireless cable set top converters, antennas, and transmitters. Mr. Johnson's accumulated knowledge in the field of technology, coupled with his development of patentable technology, makes him an invaluable member of our management team. Mr. Johnson earned his BA in Economics and Business Administration from Simpson College and currently serves as a Trustee on the Simpson College Board of Trustees. Mr. Johnson is the father of Kyle Johnson, our Director of Engineering.

Jason T. Thompson – Director, Principal Financial Officer, Chief Accounting Officer

Jason T. Thompson was elected as a Director of CareView effective as of January 1, 2014. In addition, he currently serves as our Principal Financial Officer and Chief Accounting Officer while we seek a qualified candidate to fill those positions. Mr. Thompson is a partner and a member of the transactional group of Michael Best & Friedrich LLP where he focuses on mergers and acquisitions and general corporate matters, having joined Michael Best in September 2006. Mr. Thompson assists his clients with negotiating and structuring many types of transactions and agreements, including those related to corporate reorganizations, buyout transactions and venture capital investment transactions.

In addition, he is President of Thompson Family Holdings, LLC, which invests in, and consults for, a number of healthcare companies, having joined Thompson Holdings in 2010. From 1999 to 2004, Mr. Thompson served as Vice President of Development and Planning for Bulk Petroleum Corporation, where he oversaw sales, operations, client maintenance, scheduling accounting and workforce management for its construction projects. Prior to joining Bulk Petroleum, Mr. Thompson was a senior auditor with Arthur Andersen. He is a certified public accountant. Mr. Thompson received a BBA in Accounting from the University of Wisconsin – Madison in 1996 and in 2006, received his JD from the University of Wisconsin, where he was a member of the Wisconsin Law Review. His business, accounting and legal experience makes him well-qualified to serve as one of the Company's directors.

Sandra K. McRee – Chief Operating Officer

Sandra K. McRee joined CareView as Chief Operating Officer effective November 1, 2013. Ms. McRee also currently serves as President of McRee Consulting. Ms. McRee most recently served as the Vice Chair of the Board of Directors of IASIS Healthcare Corporation ("IASIS") from April 2010 until October 2011. Previously, she served as Chief Operating Officer of IASIS from May 2001 until October 2010, and President from May 2004 to April 2010. At IASIS, she was responsible for overseeing all aspects of IASIS's hospital operations and was responsible for overseeing clinical systems; developing an appropriate mix of quality services, physician relationships, effective staffing and supply utilization; and managing capital investments related to operations. From April 1999 through May 2001, Ms. McRee was Regional Vice President for Province Healthcare Corporation where she oversaw five facilities in Florida, Louisiana and Mississippi. Ms. McRee has more than 35 years of healthcare management experience. Ms. McRee has spent her entire professional career in the healthcare industry. She currently serves on the Board of Directors of Denver School of Nursing. Ms. McRee previously served on the Boards of EDCare, a national emergency room management company owned by Gemini Investors from August 2005 to July 2008, Mid-Western University from July 2000 to August 2004 and All About Women. Ms. McRee is a member of Women Business Leaders of the U.S. HealthCare Industry Foundation, a nonprofit organization that was established in 2001 to address the unique needs of women serving in a senior executive capacity in the U.S. healthcare industry and was a member of the Executive Leadership Team of Go Red for Women.

L. Allen Wheeler - Chairman of the Board

Mr. Wheeler has served as a Director of CareView since January 2006 and on January 1, 2014 became our Chairman of the Board. Mr. Wheeler has been a private investor for over 50 years with interests in nursing homes, banks, cable television, radio stations, real estate and ranching. Currently, Mr. Wheeler owns and operates three Abstract and Title companies in Bryan County, Oklahoma. Mr. Wheeler served on the Board of Directors of Texoma Medical Center from 1994 to 2005 and acted as Chairman of the Board from 2002 to 2005. Mr. Wheeler served as President of the Durant Industrial Authority for numerous years. Mr. Wheeler's knowledge of the healthcare industry (as it relates to nursing homes), his technical knowledge of the broadcast television industry, and his expertise relative to investments and equity placements, qualifies him as a significant member of our board of directors. Mr. Wheeler earned his B.A. from Southeastern Oklahoma State University. Mr. Wheeler was elected Alumni of the Year of Southeastern Oklahoma State University in 2001.

Jeffrey D. Lightcap – Director

Mr. Lightcap was elected as a Director of CareView on April 21, 2011. Since October 2006, Mr. Lightcap has served as a Senior Managing Director at HealthCor Partners Management, LP, a growth equity investor in early and near commercial stage healthcare companies in the diagnostic, therapeutic, medtech, and HCIT sectors. From 1997 to

mid-2006, Mr. Lightcap served as a Senior Managing Director at JLL Partners, a leading middle-market private equity firm. Prior to JLL Partners, Mr. Lightcap served as a Managing Director at Merrill Lynch & Co., Inc. in charge of leverage buyout coverage for Merrill Lynch's mergers and acquisitions group. Prior to joining Merrill Lynch, Mr. Lightcap was a Senior Vice President in the mergers and acquisitions group at Kidder, Peabody & Co. and briefly at Salomon Brothers. Mr. Lightcap received a B.E. in Mechanical Engineering from the State University of New York at Stony Brook in 1981 and in 1985 received an MBA from the University of Chicago. Mr. Lightcap currently also serves as Chairman of the Board of Directors at Corindus Vascular Robotics, Inc. (NYSE: CVRS), a robotic medical device company and serves as a director of the following companies: Practice Partners in HealthCare, a privately-held company specializing in management and operation of ambulatory surgical centers; Paradigm Spine, LLC, a leader in the field of non-fusion, spinal implant technology; Heartflow Inc., a company focused on the non-invasive diagnosis of coronary artery disease; and KellBenx, Inc., a prenatal diagnostic technology company. Mr. Lightcap's experience with fundraising in the private equity market and his leadership skills exhibited throughout his career make him well-qualified to serve as one of the Company's directors.

David R. White - Director

David R. White was elected as a director on January 1, 2014. From December 1, 2000 to November 1, 2010, Mr. White served as the Chief Executive Officer of IASIS Healthcare Corporation and he served as the Chief Executive Officer of IASIS Healthcare LLC from December 1, 2000 to October 2010. Mr. White served as the President of IASIS Healthcare Corporation from May 22, 2001 to May 2004 and also served as the President of IASIS Healthcare LLC from May 22, 2001 to May 2004. He served as the President and Chief Executive Officer of LifeTrust, from November 1998 to November 2000. From June 1994 to September 1998, Mr. White served as President of the Atlantic Group at Columbia/HCA, where he was responsible for 45 hospitals located in nine states. He has also served as Regional Vice President of Republic Health Corporation. Previously, Mr. White served as an Executive Vice President and Chief Operating Officer at Community Health Systems, Inc. He was Executive Chairman of Anthelio Healthcare Solutions Inc. from June 2012 to September 2016 and was its Independent Director from July 28, 2011 to September 2016. He has been Chairman of the Board at IASIS Healthcare Corporation since October 1999. He has been a Member of Strategic Advisory Board of Satori World Medical, Inc. since 2011. He was a Director of REACH Health, Inc. from August 30, 2011 to June 2015. He also serves as a director to CareView Communications, Inc. (OTCOB: CRVW), a healthcare technology company. He served as Non-Executive Director at Parkway Holdings Limited from July 15, 2005 to March 8, 2007. Mr. White earned a B.S. in Business Administration from the University of Tennessee in Knoxville, TN in 1970, and an MS in Healthcare Administration from Trinity University in San Antonio, TX in 1973. Mr. White's lifetime career and knowledge in the healthcare industry makes him well-qualified to serve as a director of the Company.

Steven B Epstein – Director

Steven B. Epstein was elected as a Director of CareView effective as of April 1, 2014. Mr. Epstein is the founder of Epstein Becker & Green, P.C., a leading law firm in health care law with over 250 lawyers in 12 cities, where he serves as a senior health adviser. Mr. Epstein is a pioneer in the legal specialty known as health care law and provides a wide range of health care organizations and providers with strategic legal guidance responding to the legal challenges and opportunities of the rapidly changing American health care system. Mr. Epstein was instrumental in the acceptance of managed care as the prominent form of health care delivery and has been referred to as the "father of the healthcare [legal] industry", as stated in Chambers USA. Mr. Epstein received his Bachelor of Arts from Tufts University in 1965, where he was awarded the Tufts University Distinguished Alumni Award and served as a member of the Board of Trustees from 1999-2009. He received his Juris Doctor from Columbia Law School in 1968. He is the recipient of Columbia University's Distinguished Alumni Award and Columbia Law School's Medal for Excellence, Columbia Law School's most prestigious award and served as chairman of the Columbia Law School Board of Visitors from 2002-2015. Mr. Epstein has previously served as a director of the following companies: Accumen, Inc., a private lab services company; National Compliance Solutions, Inc.; a private drug and background search company; OrthoSensor, Inc.; a private orthopedic medical device company; ResCare, Inc. a private disability care company and Solis Women's Health, a private mammography company; and currently serves as a director of Restorix Health, a private wound care company. Mr. Epstein's lifetime legal career and knowledge in the healthcare industry makes him well-qualified to serve as a director of the Company.

Dr. James R. Higgins - Director

Dr. James R. Higgins was elected as a director of CareView effective as of April 1, 2014. Dr. Higgins is a cardiologist practicing in Tulsa, Oklahoma. In addition to being boarded in cardiology he has sub specialty boards in nuclear cardiology, electrophysiology, invasive cardiology, cardiac CT angiography, echocardiography, carotid and peripheral sonography, pacemakers and defibrillators. He graduated summa cum laude with a BS degree in electrical engineering from South Dakota State University and sum cum laude with a MD degree from the University of Rochester School of Medicine and Dentistry. He was an extern at the Massachusetts General Hospital in Boston, and intern, resident, and chief resident at Barnes Hospital, Washington University, in St. Louis Missouri. His cardiology fellowship was obtained at the University of California, San Francisco, Moffitt and Long Hospital. He was then the Director of research and invasive cardiology at Wilford Hall Medical Center, United States Air Force, San Antonio, Texas. In addition to his busy cardiology practice, Dr. Higgins has started and owns a real estate company, an electronic medical billing company, an oil pipeline supply company, and has a large cattle ranch operation in Oklahoma. He has published more than 300 peer review articles and has multiple patents on medical devices, mainly related to pacemakers and internal defibrillators. Dr. Higgin's vast experience in the healthcare industry makes him well-qualified to serve as a director of the Company

Kyle Johnson – Director of Engineering

Kyle Johnson has served as our Director of Engineering since August 2006 and is responsible for the design and development of our Room Control Platform and deployment of systems to hospitals. From June 2004 to August 2006, he served as Senior Product Manager of Cadco Systems, a company that specializes in broadband electronic design and manufacturing. As Senior Project Manager, Mr. Johnson managed the design and development of several products including the development of the technology used in the CareView System suite. Mr. Johnson is also one of the inventors on an issued patent for a System and Method for Using a Video Monitoring System to Prevent and Manage Decubitus Ulcers in Patients in the U.S. and an issued patent for a System and Method for Predicting Falls in the U.S. (the technology underlying CareView's Virtual Bed Rails). From February 2000 to June 2004, Mr. Johnson served as General Manager and Chief Engineer for 391 Communications, a company that is a service provider to cable and wireless cable companies. Mr. Johnson has been involved in several large-scale deployments of CATV, MMDS, and DBS satellite systems, as well as designing and building numerous CATV/MMDS head-ends for major domestic and foreign CATV/MMDS providers. Mr. Johnson is the son of Steven Johnson, our Chief Executive Officer and President.

Matthew E. Jackson - General Counsel

Mr. Jackson joined CareView in 2012. Mr. Jackson is responsible for all company legal matters including drafting and negotiating contracts, litigation, risk management, labor and employment, corporate securities and corporate

governance. Mr. Jackson is admitted to practice law in both Texas and California.

# Other Directorships

Other than as indicated within this section at <u>Business Experience</u>, none of our directors hold or have been nominated to hold a directorship in any company with a class of securities registered pursuant to Section 12 of the Exchange Act (the "Act") or subject to the requirements of Section 15(d) of the Securities Act of 1933, or any company registered as an investment company under the Investment Company Act of 1940.

#### Committees of the Board

Audit Committee

The Audit Committee reviews and discusses the audited consolidated financial statements with management, discusses with our independent registered public accounting firm matters required to be discussed by Public Company Accounting Oversight Board Auditing Standard 1301: Communications with Audit Committees, and makes recommendations to the Board of Directors regarding the inclusion of our audited financial statements in this Annual Report on Form 10-K.

Our Audit Committee's primary function is to provide advice with respect to our financial matters and to assist our Board of Directors in fulfilling its oversight responsibilities regarding finance, accounting, and legal compliance. The Audit Committee's primary duties and responsibilities are to: (i) serve as an independent and objective party to monitor our financial reporting process and internal control system, (ii) review and appraise the audit efforts of our independent registered accounting firm, (iii) evaluate our quarterly financial performance as well as its compliance with laws and regulations, (iv) oversee management's establishment and enforcement of financial policies and business practices, and (v) provide an open avenue of communication among the independent accountants, management and our Board of Directors.

For the year ended December 31, 2018, and as of the filing date of this Report, our Audit Committee consisted of three members of our Board of Directors, namely Jason Thompson as Chair, Allen Wheeler and Jeffrey Lightcap. Messrs. Thompson and Lightcap are deemed to be financial experts. Although our Board of Directors believes the members of our Audit Committee will exercise their judgment independently, no member is totally free of relationships that, in the opinion of the Board of Directors, might interfere with their exercise of independent judgment as a committee member. The Audit Committee's Chair and members are to be designated annually by a majority vote of the Board of Directors. Any member may be removed at any time, with or without cause, and vacancies may be filled by a majority vote of the Board of Directors.

### Compensation Committee

Our Compensation Committee's function is to provide assistance to our Board of Directors in fulfilling their responsibility to our shareholders, potential shareholders, and the investment community relating to developing policies and making specific recommendations to the Board of Directors with respect to the direct and indirect compensation of our executive officers. The goal of such policies is to ensure that an appropriate relationship exists between executive pay and the creation of shareholder value, while at the same time motivating and retaining key

employees. Our Compensation Committee's primary duties and responsibilities are to: (i) review and approve our Company's goals relevant to the compensation of our Chief Executive Officer, evaluate the Chief Executive Officer's performance with respect to those goals, and set the Chief Executive Officer's compensation based on that evaluation; (ii) assess the contributions of individual executives and recommend to our Board of Directors levels of salary and incentive compensation payable to them; (iii) compare compensation levels with those of other leading companies in the industry; (iv) grant stock incentives to key employees and administer our stock incentive plans; (v) monitor compliance with legal prohibition on loans to directors and executive officers; and (vi) recommend to our Board of Directors compensation packages for new corporate officers and termination packages for corporate officers as requested.

For the year ended December 31, 2018, and as of the filing date of this Report, our Compensation Committee consisted of three members of ours Board of Directors, namely Allen Wheeler as Chair, Jeffrey Lightcap and David White. Although our Board of Directors believes the members of our Compensation Committee will exercise their judgment independently, no member is totally free of relationships that, in the opinion of our Board of Directors, might interfere with their exercise of independent judgment as a committee member. Our Compensation Committee's Chair and members are to be designated annually by a majority vote of our Board. Any member may be removed at any time, with or without cause, and vacancies may be filled by a majority vote of our Board.

#### Nominating Committee

We do not currently have a Nominating Committee; therefore, our Board, as a whole, identifies director nominees by reviewing the desired experience, mix of skills and other qualities to assure appropriate Board composition, taking into consideration our current Board members and the specific needs of our Company and our Board. Among the qualifications to be considered in the selection of candidates, our Board considers the following attributes and criteria of candidates: experience, knowledge, skills, expertise, diversity, personal and professional integrity, character, business judgment and independence. Our Board recognizes that nominees for the Board should reflect a reasonable diversity of backgrounds and perspectives, including those backgrounds and perspectives with respect to business experience, professional expertise, age, gender and ethnic background. Nominations for the election of directors may be made by any member of the Board.

Our Board will also evaluate whether the nominee's skills are complementary to the existing Board members' skills; our Board's needs for operational, management, financial, technological or other expertise; and whether the individual has sufficient time to devote to the interests of our Company. The prospective Board member cannot be a board member or officer at a competing company nor have relationships with a competing company and must be clear of any investigation or violations that would be perceived as affecting the duties and performance of a director.

Our Board identifies nominees by first evaluating the current members of our Board willing to continue in service. Current members of our Board with skills and experience that are relevant to the business and who are willing to continue in service are considered for re-nomination, balancing the value of continuity of service by existing members of the Board with that of obtaining a new perspective. If any member of our Board does not wish to continue in service, or if our Board decides not to nominate a member for re-election, our Board identifies the desired skills and experience of a new nominee and discusses with our Board suggestions as to individuals that meet the criteria.

Our Board is comprised of accomplished professionals who represent diverse and key areas of expertise including national business, operations, manufacturing, government, finance and investing, management, entrepreneurship, higher education and science, research and technology. We believe our directors' wide range of professional experiences and backgrounds; education and skills has proven invaluable to our Company and we intend to continue leveraging this strength.

#### Board Involvement in Risk Oversight

Our Board of Directors is responsible for oversight of our risk assessment and management process. We believe risk can arise in every decision and action taken by us, whether strategic or operational. Our comprehensive approach is

reflected in the reporting processes by which our management provides timely information to our Board of Directors to support its role in oversight, approval and decision-making.

Our Board of Directors closely monitors the information it receives from management and provides oversight and guidance to our management team concerning the assessment and management of risk. Our Board of Directors approves our high-level goals, strategies and policies to set the tone and direction for appropriate risk taking within the business.

Our Board of Directors serving on the Compensation Committee have basic responsibility for oversight of management's compensation risk assessment, and that committee reports to the Board on its review. Our Board of Directors also delegated tasks related to risk process oversight to our Audit Committee, which reports the results of its review process to our Board of Directors. The Audit Committee's process includes a review, at least annually, of our internal audit process, including the organizational structure, as well as the scope and methodology of the internal audit process. The Board, as a whole, functions as the nominating committee to oversee risks related to our corporate governance, including director performance, director succession, director education and governance documents.

#### Code of Business Conduct and Ethics

Our Board of Directors adopted a Code of Business Conduct and Ethics applicable to all of our directors and executive officers. This code is intended to focus the members of our Board of Directors and each executive officer on areas of ethical risk, provide guidance to directors and executive officers to help them recognize and deal with ethical issues, provide mechanisms to report unethical conduct, and help foster a culture of honesty and accountability. All members of our Board of Directors and all executive officers are required to sign this code on an annual basis.

#### Code of Ethics for Financial Executives

Our Board of Directors adopted a Code of Ethics applicable to all financial executives and any other senior officer with financial oversight responsibilities. This code governs the professional and ethical conduct of our financial executives, and directs that they: (i) act with honesty and integrity; (ii) provide information that is accurate, complete, objective, relevant, and timely; (iii) comply with federal, state, and local rules and regulations; (iv) act in good faith with due care, competence and diligence; and (v) respect the confidentiality of information acquired in the course of their work and not use the information acquired for personal gain. All of our financial executives are required to sign this code on an annual basis.

#### **Insider Trading Policy**

Our Board of Directors adopted an Insider Trading Policy applicable to all directors and officers. Insider trading generally refers to the buying or selling of a security in breach of a fiduciary duty or other relationship of trust and confidence while in possession of material, non-public information about the security. Insider trading violations may also include 'tipping' such information, securities trading by the person 'tipped,' and securities trading by those who misappropriate such information. The scope of insider trading violations can be wide reaching. As such, our Insider Trading Policy outlines the definitions of insider trading, the penalties and sanctions determined, and what constitutes material, non-public information. Illegal insider trading is against our policy as such trading can cause significant harm to our reputation for integrity and ethical conduct. Individuals who fail to comply with the requirements of the policy are subject to disciplinary action including dismissal for cause. All members of our Board of Directors and all executive officers are required to ratify the terms of this policy on an annual basis.

#### Whistleblower Policy

Our Board of Directors adopted a Whistleblower Policy to establish and maintain a complaint program to facilitate (i) the receipt, retention and treatment of complaints received by us regarding our accounting, internal accounting controls, auditing matters or violations of the Code of Conduct and (ii) the confidential, anonymous submission by our employees of concerns regarding questionable accounting or auditing matters. Any person with a concern relating to the Accounting Policies or compliance with our Code of Conduct should submit their concern in writing to the Chair of our Audit Committee. Complaints may be made without fear of dismissal, disciplinary action or retaliation of any kind. We will not discharge, discipline, demote, suspend, threaten or in any manner discriminate against any officer or employee in the terms and conditions of employment based on any lawful actions with respect to (i) good faith reporting of concerns or complaints regarding Accounting Policies, or otherwise specified in Section 806 of the U.S. Sarbanes-Oxley Act of 2002, (ii) compliance with our Code of Conduct or (iii) providing assistance to the Audit Committee, management or any other person or group, including any governmental, regulatory or law enforcement body, investigating a concern.

## Related Party Transactions Policy

Our Board of Directors adopted a Related Party Transactions Policy as we recognize that transactions involving related parties present a heightened risk of conflicts of interest and/or improper valuation (or the perception thereof). Therefore, our Board determined that our Audit Committee shall review, approve and, if necessary, recommend to the Board for its approval all related party transactions and any material amendments to such related party transactions. Our Board may determine that a particular related party transaction or a material amendment thereto shall instead be reviewed and approved by a majority of directors disinterested in the related party transaction. No director shall participate in any approval of a related party transaction for which the director is a related party, except that the director shall provide all material information concerning the related party transaction to the committee. Our President is responsible for providing to the Audit Committee, on a quarterly basis, a summary of all payments made by or to us in connection with duly approved related party transactions during the preceding fiscal quarter. The President is responsible for reviewing and approving all payments made by or to us in connection with duly approved related party transactions and shall certify to the Audit Committee that any payments made by or to us in connection with such related party transactions have been made in accordance with the policy. All related party transactions shall be disclosed in our applicable filings as required by the Securities Act of 1933 and the Securities Exchange Act of 1934 and related rules and regulations.

#### Committee Charters, Corporate Governance Guidelines, and Codes of Ethics

Our Board of Directors adopted charters for the Audit and Compensation Committees describing the authority and responsibilities delegated to each committee. We post on our website the charters of our Audit and Compensation Committees, our Code of Conduct and Ethics, our Code of Ethics for Financial Executive, and any amendments or waivers thereto applicable to our principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions; and any other corporate governance materials contemplated by SEC regulations. These documents are also available in print to any stockholder requesting a copy in writing from our Secretary at our executive offices set forth in this Report.

## Board Meetings and Committees; Annual Meeting Attendance

We held 5 (five) meetings of the Board of Directors during the year ended December 31, 2018 and conducted other business through unanimous written actions.

#### Indemnification

Section 145 of the Nevada Corporation Law provides in relevant parts as follows:

(1) A corporation shall have power to indemnify any person who was or is a party or is threatened to be made a party to any threatened, pending, or completed action, suit, or proceeding, whether civil, criminal, administrative, or investigative (other than an action by or in the right of the corporation) by reason of the fact that he is or was a director, officer, employee, or agent of the corporation, or is or was serving at the request of the corporation as a director, officer, employee, or agent of another corporation, partnership, joint venture, trust, or other enterprise, against expenses (including attorneys' fees), judgments, fines, and amounts paid in settlement actually and reasonably incurred by him in connection with such action, suit, or proceeding if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the corporation, and, with respect to any criminal action or proceeding, had no reasonable cause to believe his conduct was unlawful. The termination of any action, suit, or proceeding by judgment, order, settlement, conviction, or on a plea of nolo contendere or its equivalent, shall not, of itself, create a presumption that the person did not act in good faith and in a manner which he reasonably believed to be in or not opposed to the best interests of the corporation, and with respect to any criminal action or proceeding, had reasonable cause to believe that his conduct was unlawful.

- (2) A corporation shall have power to indemnify any person who was or is a party or is threatened to be made a party to any threatened, pending, or completed action or suit by or in the right of the corporation to procure a judgment in its favor by reason of the fact that he is or was a director, officer, employee, or agent of the corporation, or is or was serving at the request of the corporation as a director, officer, employee, or agent of another corporation, partnership, joint venture, trust, or other enterprise against expenses (including attorneys' fees) actually and reasonably incurred by him in connection with the defense or settlement of such action or suit if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the corporation and except that no indemnification shall be made in respect of any claim, issue, or matter as to which such person shall have been adjudged to be liable for negligence or misconduct in the performance of his duty to the corporation unless and only to the extent that the court in which such action or suit was brought shall determine on application that, despite the adjudication of liability but in view of all circumstances of the case, such person is fairly and reasonably entitled to indemnity for such expenses which such court shall deem proper.
- (3) To the extent that a director, officer, employee, or agent of a corporation has been successful on the merits or otherwise in defense of any action, suit, or proceeding referred to in (1) or (2) of this subsection, or in defense of any claim, issue or matter therein, he shall be indemnified against expenses (including attorneys' fees) actually and reasonably incurred by him in connection therewith.
- (4) The indemnification provided by this section shall not be deemed exclusive of any other rights to which those seeking indemnification may be entitled under any bylaws, agreement, vote of stockholders or disinterested directors or otherwise, both as to action in his official capacity and as to action in another capacity while holding such office, and shall continue as to a person who has ceased to be a director, officer, employee, or agent and shall inure to the benefit of the heirs, executors, and administrators of such a person.

The foregoing discussion of indemnification merely summarizes certain aspects of indemnification provisions and is limited by reference to the above discussed sections of the Nevada Corporation Law.

Our Articles of Incorporation and Bylaws provide that we may indemnify to the full extent of its power to do so, all directors, officers, employees, and/or agents. Insofar as indemnification by us for liabilities arising under the Securities Act that may be permitted to our officers and directors pursuant to the foregoing provisions or otherwise, we are aware that in the opinion of the Commission, such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable.

#### **ITEM 11.**

## **EXECUTIVE COMPENSATION.**

## **Summary Compensation Table**

The table below shows certain compensation information for services rendered in all capacities for the last two fiscal years ended December 31, 2018 and 2017. The information includes the dollar value of base salaries, bonus awards, the number of non-qualified stock options ("Options") granted and certain other compensation, if any, whether paid or deferred.

						Non-Equity	Nonqualifie	ed	
Name and		Salary	Bonus	Stock	Option	Incentive	Deferred	All Other	Total
	Year	•		Award	S Awards	S Plan S Commonact	Compensat	. Compensation	1
Principal Position		(\$)	(\$)	(\$)	$(\$)^{(1)}$	Compensat	Earnings	. Compensation (\$)	(\$)
				(Ψ)		(\$)	(\$)	(Ψ)	
Steven G. Johnson <sup>(2)</sup>	2018	\$250,147						\$ 14,189	\$264,336
	2017	\$250,111				_	_	\$ 14,100	\$264,211
(President, CEO, Sec.,									
Treas.)									
Sandra K McRee <sup>(3)</sup>	2018	\$210,147		_		_		\$ 5,189	\$215,336
	2017	\$210,111						\$ 4,895	\$265,006
(COO)									
Jason T. Thompson <sup>(4)</sup>	2018			_		_	_		_
(D. 1. 1.E) 1.1									
(Principal Financial									
Officer)	2017								
L. Allen Wheeler <sup>(5)</sup>	2017		_					_	
(Principal Financial									
Officer)									
Jon E. Freeman <sup>(6)</sup>	2017	\$106,036	_					\$ 3,062	\$109,098
7011 2. 1 100mm	2017	ψ 100,030						\$ 5,00 <u>2</u>	Ψ102,020

Chief Financial Officer (CFO)

The valuation methodology used to determine the fair value of the options granted during the year was the Black-Scholes Model. The Black-Scholes Model requires the use of a number of assumptions including volatility of the stock price, the weighted average risk-free interest rate, and the weighted average expected life of the options. For more detail, see *NOTE 4* of the Notes to Consolidated Financial Statements attached hereto.

For 2018: All Other Compensation includes \$9,000 for car allowance and \$5,189 for health insurance premiums (2) paid on Mr. Johnson's behalf. For 2017: All Other Compensation includes \$9,000 for car allowance and \$5,100 for health insurance premiums paid on Mr. Johnson's behalf.

- For 2018: All Other Compensation is for health insurance premiums paid on Ms. McRee's behalf. For 2017: All Other Compensation is for health insurance premiums paid on Ms. McRee's behalf.
- Mr. Thompson was named Principal Financial Officer and Chief Accounting Officer effective January 1, 2018, upon the resignation of our former CFO.
  - Mr. Wheeler was named Principal Financial Officer and Chief Accounting Officer effective September 6, 2013
- (5) upon the resignation of our former CFO. Upon the hiring of Jon E. Freeman as Chief Financial Officer, Mr. Wheeler vacated his position as Principal Financial Officer and Chief Accounting Officer.
  - For 2017: Option Awards includes Options to purchase 500,000 shares of our Common Stock. On December 29,
- (6) Mr. Freeman resigned this position as Chief Financial Officer, at which time all Options to purchase share of our Common Stock were canceled.

## Outstanding Equity Awards at Fiscal Year End

The table below shows outstanding equity awards for our executive officers as of the fiscal year ended December 31, 2018, which equity awards consists solely of ten-year, non-qualified stock options (the "Options"). No executive officers have exercised any of their Options.

Name and Office	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisab		Equity Incentive Plan Awards: Number of Securitie Underly Unexerc Unearne Options (#)	Option Exercise S Price (\$) ing ised	Option Expiry Date	of of Shares or Units of Of Stock That	Equity IncentivetPlan Awards Numbers of Unearnet Shares, Units or Other Rights	Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested
Steve G. Johnson	50,000 (1)	_		_	\$ 0.52	01/05/20		_	(\$)
	50,000 (2)				\$ 0.52	03/25/20			_
(Pres., CEO, Sec.,	1,333,334 (3)	666,666	(3)	_	\$ 0.10	12/27/26		_	_
Treas.)	222,222 (4)	444,445	(4)		\$ 0.11	11/30/27			
Sandra K McRee	2,000,000 (5)	_			\$ 0.51	11/01/23			
	1,000,000 (6)	_	(2)	_	\$ 0.53	02/25/25		_	_
(COO)	1,333,334 (3) 666,667 (7)	666,666	(3)		\$ 0.10 \$ 0.10	12/27/26 12/04/27			
Jason T. Thompson	666,667 (7) 150,000 (8)	1,333,333	(7)	_	\$ 0.10	01/02/24			
Juson 1. Inompson	156,864 (9)	<del></del>	(9)	_	\$ 0.30	08/31/26		_	<u>-</u> _
(Principal Financial Officer)	222,222 (10)	444,445	(10)	_	\$ 0.06	11/30/27			_

<sup>(1)</sup> All underlying shares vested on January 6, 2010.

<sup>(2)</sup> All underlying shares vested on December 31, 2010.

<sup>(3)</sup> 

An aggregate of 666,667 underlying shares vested on each of December 7, 2017 and 2018 and 666,666 underlying shares vest on December 7, 2019.

- An aggregate of 222,222 underlying shares vested on November 30, 2018, 222,222 underlying shares vest on
- (4) November 30, 2019 and 222,223 underlying shares vest on November 30, 2020. This Option were awarded for services as a member of the Board of Directors and is included in the Directors Compensation table below.
- An aggregate of 666,666 underlying shares vested on November 1, 2014 and 666,667 vested on each of November 1, 2015 and 2016.
- An aggregate of 333,333 underlying shares vested on each of February 25, 2016 and 2017, and 333,334 vest on February 25, 2018.
- An aggregate of 666,667 underlying shares vested on December 4, 2018, 666,667 underlying shares vest on December 4, 2019 and 666,666 vest on December 4, 2020.
- An aggregate of 50,000 underlying shares vested on each of January 2, 2015, 2016 and 2017. This Option were (8) awarded for services as a member of the Board of Directors and is included in the Directors Compensation table below.
- An aggregate of 78,432 underlying shares vested on each of August 31, 2017 and 2018 and 78,431 underlying (9) shares vest on August 31, 2019. This Option were awarded for services as a member of the Board of Directors and is included in the Directors Compensation table below.
- An aggregate of 222,222 underlying shares vested on each of November 30, 2018, 222,222 underlying shares vest on each of November 30, 2019, and 222,223 underlying shares vest on November 30, 2020. This Option were awarded for services as a member of the Board of Directors and is included in the Directors Compensation table below.

## **Employment Agreements with Executive Officers**

We have no employment agreements with our executive officers.

## **Director Compensation**

Our Directors Compensation Policy state that a cash retainer to outside directors shall be paid quarterly in advance as of the first day of each fiscal quarter. Cash retainers shall commence effective as of January 1, 2017, or at such later date as the Company is in a position to pay cash retainers. No cash retainers were paid in 2018 and 2017 per the terms of the Directors Compensation Policy as the Company was not in a financial position to pay such cash retainers.

Our directors have also been granted non-qualified stock options from time to time as detailed in the table below. No options were granted to directors in 2018.

The table below shows outstanding equity awards for our directors who are not executive officers, which equity awards consists solely of ten-year, non-qualified stock options. No options have been exercised.

Name	Fees Earned or Paid in Cash	Stock Awards (\$)	Option Awards (\$) <sup>(1)</sup>	Non-Equity Incentive Plan Compensation (\$)	Nonqualified Deferred Compensation Earnings (\$)	All Other Compensation (\$)	Total (\$)
L. Allen Wheeler <sup>(2)</sup>			\$ 52,650	. ,			\$ 52,650
			\$ 49,650				\$ 49,650
			\$ 50,700				\$ 50,700
			\$ 24,000				\$ 24,000
	_	_	\$ 24,000	_	_	_	\$ 24,000
Steven B. Epstein <sup>(3)</sup>			\$ 221,500				\$ 221,500
			\$ 16,900				\$ 16,900
			\$ 24,000				\$ 24,000
	_		\$ 24,000	_			\$ 24,000
Dr. James R. Higgins <sup>(4)</sup>			\$ 66,450				\$ 66,450
			\$ 24,000				\$ 24,000
	_		\$ 24,000	_	_	_	\$ 24,000
Jeffery C. Lightcap	_	_	_		_	_	_
Jason T. Thompson <sup>(5)</sup>			\$ 39,000				\$ 39,000
			\$ 24,000				\$ 24,000

	 	\$ 24,000	 _	 \$ 24,000
David R. White <sup>(6)</sup>		\$ 130,000		\$ 130,000
		\$ 24,000		\$ 24,000
	 	\$ 24,000	 	 \$ 24,000

The valuation methodology used to determine the fair value of the options granted during the year was the Black-Scholes Model. The Black-Scholes-Merton model requires the use of a number of assumptions including volatility of the stock price, the weighted average risk-free interest rate, and the weighted average expected life of the options. For more detail, see *NOTE 4* of the Notes to Consolidated Financial Statements attached hereto. An aggregate of 75,000 underlying shares vested on each of January 6, 2010 and December 31, 2010. An aggregate 50,000 underlying shares vested on each of February 25, 2016, 2017 and 2018. An aggregate of 78,432 underlying (2) shares vested on each of August 31, 2017 and, 2018 and 78,431 underlying shares vest on August 31, 2019. An aggregate of 222,222 underlying shares vested on each of November 30, 2018, 222,222 underlying shares vest on November 30, 2019, and 222,223 underlying shares vest on November 30, 2020.

- An aggregate of 166,667 underlying shares vested on each of April 1, 2015 and 2016, and 166,666 underlying shares vested on April 1, 2017. An aggregate 16,667 underlying shares vested on each of February 25, 2016 and 2017, and 16,666 underlying shares vested on February 25, 2018. An aggregate of 78,432 underlying shares vested
- on each of August 31, 2017 and, 2018 and 78,431 underlying shares vest on August 31, 2019. An aggregate of 222,222 underlying shares vested on each of November 30, 2018, 222,222 underlying shares vest on November 30, 2019, and 222,223 underlying shares vest on November 30, 2020.
- An aggregate of 50,000 underlying shares vested on each of April 1, 2015, 2016 and 2017. An aggregate of 78,432 underlying shares vested on each of August 31, 2017 and, 2018 and 78,431 underlying shares vest on August 31,
- (4) 2019. An aggregate of 222,222 underlying shares vested on each of November 30, 2018, 222,222 underlying shares vest on November 30, 2019, and 222,223 underlying shares vest on November 30, 2020.
- An aggregate of 50,000 underlying shares vested on each of January 2, 2015, 2016 and 2017. An aggregate of 78,432 underlying shares vested on each of August 31, 2017 and 2018 and 78,431 underlying shares vest on August 31, 2019. An aggregate of 222,222 underlying shares vested on November 30, 2018, 222,222 underlying shares vest on each of November 30, 2019, and 222,223 underlying shares vest on November 30, 2020.
  - An aggregate of 166,667 underlying shares vested on each of April 1, 2015 and 2016 and 166,666 underlying shares vested on April 1, 2017. An aggregate of 78,432 underlying shares vested on each of August 31, 2017 and 2018 and
- (6)78,431 underlying shares vest on August 31, 2019. An aggregate of 222,222 underlying shares vested on each of November 30, 2018, 222,222 underlying shares vest on November 30, 2019, and 222,223 underlying shares vest on November 30, 2020.

## ITEM SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

## Beneficial Security Ownership Table

As of the date of this filing, the following table sets forth certain information with respect to the beneficial ownership of our Common Stock by (i) each shareholder known by us to be the beneficial owner of more than five percent (5%) of our Common Stock, (ii) by each of our current directors and executive officers as identified herein, and (iii) all of our directors and executive officers as a group. Each person has sole voting and investment power with respect to the shares of Common Stock, except as otherwise indicated. Beneficial ownership is determined in accordance with the rules of the SEC and generally includes voting or investment power with respect to securities. Shares of Common Stock and non-qualified stock options ("Options"), common stock purchase warrants ("Warrants"), and convertible securities that are currently exercisable or convertible into shares of our Common Stock within sixty (60) days of the date of this document, are deemed to be outstanding and to be beneficially owned by the person holding the Options, Warrants, or convertible securities for the purpose of computing the percentage ownership of the person, but are not treated as outstanding for the purpose of computing the percentage ownership of any other person. Unless otherwise noted, the address for all officers and directors listed below is 405 State Highway 121, Suite B-240, Lewisville, Texas 75067.

Title of Class Name and Address of Officer and Directors

Amount and NaturePercent of Beneficial Ownership<sup>(1)</sup> of

			Class
Common Stock	Steve G. Johnson (Chief Executive Officer, President, Secretary, Treasurer, Director)	43,902,661(2)	26.21%
Common Stock	Jason T. Thompson (Director and Chief Accounting Officer, Principal Financial Officer)	3,697,975(3)	2.60%
Common Stock	L. Allen Wheeler (Chairman of the Board	25,362,486(4)	17.06%
Common Stock	Sandra K. McRee (Chief Operating Officer)	8,738,040 <sup>(5)</sup>	5.93%
Common Stock	Jeffrey C. Lightcap (Director)	45,224,086(6)	24.50%
Common Stock	David R. White (Director)	1,149,086 <sup>(7)</sup>	0.82%
Common Stock	Steven B. Epstein (Director)	6,941 609(8)	4.80%
Common Stock	Dr. James R. Higgins (Director)	29,212,978(9)	18.58%
Common Stock	All Officers & Directors as a Group (8 persons)	164,228,921(10)	63.94%
	Name and Address of Shareholders Robert J. Smith		
Common Stock	13650 Fiddlesticks Blvd., Suite 202-324	9,590,506 <sup>(11)</sup>	6.88%
	Ft. Myers, FL 33912		

- Unless otherwise noted, we believe that all shares are beneficially owned and that all persons named in the table have sole voting and investment power with respect to all shares of Common Stock owned by them. Applicable percentage of ownership is based on 139,380,748 shares of Common Stock currently outstanding, as adjusted for each shareholder
  - This amount includes (i) 208,977 shares directly owned by Johnson, (ii) 1,655,556 shares due to Johnson upon exercise of vested Options, (iii) 550,001 shares due to Johnson upon exercise of vested warrants, (iv) 25,926,511
- shares that may be acquired upon conversion of convertible debt (including interest paid in kind through May 28, 2019), and (v) 15,561,616 shares beneficially owned by SJ Capital, LLC, a company controlled by Johnson. The percentage of class for Johnson is based on 167,512,816 shares which would be outstanding if all of Johnson's vested Options and Warrants were exercised and convertible debt was converted.
  - This amount includes (i) 737,500 shares directly owned by Thompson, (ii) 529,086 shares due to Thompson upon exercise of vested Options, (iii) 55,769 shares due to Thompson upon exercise of vested warrants, and (iv)
- (3)2,375,620 shares that may be acquired upon conversion of convertible debt (including interest paid in kind through May 28, 2019). The percentage of class for Thompson is based on 142,341,223 shares which would be outstanding if all of Thompson's vested Options and Warrants were exercised and convertible debt was converted. This amount includes (i) 1,856,345 shares directly owned by Wheeler, (ii) 679,086 shares due to Wheeler upon exercise of Options, (iii) 382,692 shares due to Wheeler upon exercise of vested warrants (iv) 8,210,327 shares that may be acquired upon conversion of convertible debt (including interest paid in kind through May 28, 2019), (v)
- (4) 14,201,820 shares beneficially owned by Dozer Man, LLC, an entity controlled by Wheeler, and (vi) 32,216 shares beneficially owned by Global FG, LLC, an entity of which Wheeler owns 50%. The percentage of class for Wheeler is based on 148,652,853 shares which would be outstanding if all of Wheeler's vested Options and Warrants were exercised and convertible debt was converted.
  - This amount includes (i) 750,000 shares directly owned by McRee, (ii) 5,000,001 shares due to McRee upon exercise of vested Options, (iii) 148,076 shares due to McRee upon exercise of vested warrants, and (iv) 2,839,963
- (5) shares that may be acquired upon conversion of convertible debt (including interest paid in kind through May 28,2019). The percentage of class for McRee is based on 147,368,788 shares which would be outstanding if all of McRee's vested Options and Warrants were exercised and convertible debt was converted.

  HealthCor Management, LP, HealthCor Associates, LLC, HealthCor Hybrid Offshore Master Fund, LP, HealthCor
  - Hybrid Offshore GP, LLC, HealthCor Group, LLC, HealthCor Partners Management, L.P., HealthCor Partners Management GP, LLC, HealthCor Partners Fund, LP, HealthCor Partners, LP HealthCor Partners GP, LLC, and Jeffrey C. Lightcap (collectively, the Reporting Persons), beneficially own an aggregate of 45,224,086 shares, representing (i) 26,101,737 shares that may be acquired upon conversion of convertible debt (including interest paid
- (6) in kind through May 28,2019) and (ii) 5,615,384 shares that may be acquired upon exercise of Warrants. The amounts detailed above include (i) 493,269 shares due to Lightcap upon exercise of vested Warrants and (ii) 13,013,696 shares that may be acquired upon conversion of convertible debt (including interest paid in kind through May 28, 2019). The percentage of class for Reporting Persons and Lightcap as an individual is based on 184,604,834 shares which would be outstanding if the Reporting Persons notes and convertible debt held by Lightcap were converted and all Warrants held by the Reporting Persons and Lightcap were exercised.
- This amount includes (i) 270,000 shares directly owned by White (ii) 879,086 shares due to White upon exercise of (7) vested Options. The percentage of class for White is based on 140,259,834 shares which would be outstanding if all of White's vested Options were exercised.
  - This amount includes (i) 1,780,000 shares directly owned by Epstein, (ii) 929,086 shares due to Epstein upon exercise of vested Options, (iii) 178,846 shares due to Epstein upon exercise of vested warrants, and (iv) 4,053,677
- (8) shares that may be acquired upon conversion of convertible debt (including interest paid in kind through May 28, 2019). The percentage of class for Epstein is based on 144,542,357 shares which would be outstanding if all of Epstein's vested Options and Warrants were exercised and convertible debt was converted.
- (9) This amount includes (i) 4,731,445 shares directly owned by Higgins, (ii) 1,361,538 shares jointly owned by Higgins and his wife, (iii) 5,270,484 shares held in trust by Higgins' wife, (iv) 529,086 shares due to Higgins upon

exercise of vested Options, (v) 432,692 shares due to Higgins upon exercise of vested warrants, and (vi) 16,887,733 shares that may be acquired upon conversion of convertible debt (including interest paid in kind through May 28, 2019). The percentage of class for Higgins is based on 157,230,259 shares which would be outstanding if all of Higgins' vested Options and Warrants were exercised and convertible debt was converted.

This amount includes all shares directly and beneficially owned by all officers and directors and all shares to be issued directly and beneficially upon exercise of vested shares under Options and Warrants and upon conversion of (10) convertible securities. The percentage of class for all officers and directors is based on 256,847,728 shares which would be outstanding if all the aforementioned Options, Warrants and convertible securities were exercised or converted.

This amount includes: (i) 265,000 shares directly owned by Smith, (ii) 60,000 shares held in trust for Smith's minor children, (iii) 6,210,723 shares beneficially owned by Plato & Associates, LLC, a company controlled by Smith,

(11) and (iv) 3,054,783 shares beneficially owned by Energy Capital, LLC, a company controlled by Smith. The percentage of class for Smith is based on 139,380,748 shares which would be outstanding if all Warrants owned by Plato & Associates, LLC were exercised.

Under Rule 144 promulgated under the Securities Act, our officers, directors and beneficial shareholders may sell up to one percent (1%) of the total outstanding shares (or an amount of shares equal to the average weekly reported volume of trading during the four calendar weeks preceding the sale) every three months provided that (1) current public information is available about our Company, (2) the shares have been fully paid for at least one year, (3) the shares are sold in a broker's transaction or through a market-maker, and (4) the seller files a Form 144 with the SEC if seller is an affiliate.

Section 16(a) I	Beneficial (	Ownership	Reporting	Compliance
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During the year ended December 31, 2018, we acknowledge that none of our officers or directors failed to file on a timely basis certain ownership forms required by Section 16(a) of the Exchange Act.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.

Exclusive of the participation of certain funding activity in February and July 2018 (for more detail, see *NOTE 11* of the Notes to Consolidated Financial Statements attached hereto), none of our directors, officers or principal shareholders, nor any associate or affiliate of the foregoing, has any interest, direct or indirect, in any transaction or in any proposed transaction, which materially affected us during the year ended December 31, 2018.

## Related Party Transactions Policy

As indicated hereinabove, our Board of Directors adopted a Related Party Transactions Policy and all related party transactions have been disclosed in our applicable filings as required by the Securities Act of 1933 and the Securities Exchange Act of 1934 and related rules and regulations.

## Director Independence

Although our Board of Directors believes that our directors will exercise their judgment independently, no director is totally free of relationships that, in the opinion of the Board of Directors, might interfere with their exercise of independent judgment as a director.

#### **Promoters and Certain Control Persons**

None.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

Audit Fees. The aggregate amount expected to be billed for professional services rendered by BDO USA, LLP ("BDO") for the 2018 quarterly reviews and the annual audit for the year ended December 31, 2018 is \$280,000. BDO billed us \$285,000 for professional services rendered for the annual audit for the year ended December 31, 2017 and for quarterly review of our financial statements for 2017, and other services that are normally provided by an accountant in connection with statutory and regulatory filings or engagements for the fiscal year.

Tax Fees. The aggregate amount expected to be billed for tax return preparation for the year ended December 31, 2018 rendered by BDO is \$39,936. BDO billed us \$35,500 for tax return preparation for the year ended December 31, 2017.

All Other Fees. We incurred no other fees for the years ended December 31, 2018 and 2017.

The Audit Committee of our Board of Directors adopted a policy requiring that it pre-approve all fees paid to our independent registered public accounting firm, regardless of the type of service. All non-audit services were reviewed with the Audit Committee, which concluded that the provision of such services by BDO USA, LLP was compatible with the maintenance of that firm's independence in the conduct of its auditing functions.

## ITEM 15. <u>EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.</u>

Exhibi No.	t Date of Documen	Name of Document
<u>3.8</u>	11/06/07	Notice of Conversion filed in State of Nevada (to convert CareView Communications, Inc. from a California corporation to a Nevada corporation) (1)
<u>3.9</u>	11/06/07	Articles of Incorporation for CareView Communications, Inc. filed in State of Nevada <sup>(1)</sup>
3.12	n/a	Bylaws of CareView Communications, Inc., a Nevada corporation <sup>(1)</sup>
10.00	02/28/05	Subscription and Investor Rights Agreement <sup>(1)</sup>
10.01	n/a	Products and Services Agreement (a/k/a Hospital Agreement), form of <sup>(1)</sup>
10.09	12/03/07	CareView Communications, Inc. 2007 Stock Incentive Plan <sup>(1)</sup>
10.10	12/03/07	Non-Qualified Stock Option, form of <sup>(1)</sup>
<u>10.11</u>	12/13/07	Audit Committee Charter <sup>(1)</sup>
<u>10.12</u>	12/13/07	Compensation Committee Charter <sup>(1)</sup>
<u>10.14</u>	02/13/08	Advisory Board Charter <sup>(1)</sup>
<u>10.42</u>	09/11/09	CareView Communications, Inc. 2009 Stock Incentive Plan <sup>(1)</sup>
10.43	10/01/09	Commercial Lease Agreement (for Lewisville location) (1)
10.44	11/16/09	Rockwell JV – Master Investment Agreemen(1)
<u>10.45</u>	11/16/09	Rockwell JV – Project Hospital Contract Assignment, form of
<u>10.46</u>	11/16/09	Rockwell JV – Project Escrow Deposit Agreement, form of
<u>10.47</u>	11/16/09	Rockwell JV – Limited License of Intellectual Property Rights, form of
<u>10.48</u>	11/16/09	Rockwell JV – Project Note, form of <sup>1)</sup>
<u>10.49</u>	11/16/09	Rockwell JV – Amended and Restated Project Note, form of ₱)
<u>10.50</u>	11/16/09	Rockwell JV – Project LLC Operating Agreement, form of
<u>10.51</u>	11/16/09	Rockwell JV – Project Security Agreement, form of
<u>10.52</u>	11/16/09	Rockwell JV – Project Services Subcontract Agreement, form of
<u>10.53</u>	11/16/09	Rockwell JV – Project Warrant, form of
<u>10.62</u>	06/29/10	First Amendment to Commercial Lease Agreement <sup>(1)</sup>
10.72	04/21/11	Note and Warrant Purchase Agreement between the Company and HealthCor Partners Fund, LP and HealthCor Hybrid Offshore Master Fund, LP <sup>(4)</sup>
<u>10.73</u>	04/21/11	Senior Secured Convertible Note of the Company payable to HealthCor Partners Fund, LP <sup>(4)</sup>
<u>10.74</u>	04/21/11	Senior Secured Convertible Note of the Company payable to HealthCor Hybrid Offshore Master Fund, LP <sup>(4)</sup>
10.75	04/21/11	Warrant to Purchase 5,488,456 shares of the Company issued to HealthCor Partners Fund, LP <sup>(4)</sup>
<u>10.76</u>	04/21/11	Warrant to Purchase 6,293,403 shares of the Company issued to HealthCor Hybrid Offshore Master Fund, LP <sup>(4)</sup>
<u>10.77</u>	04/21/11	Registration Rights Agreements between the Company and HealthCor Partners Fund, LP and HealthCor Hybrid Offshore Master Fund, LP <sup>(4)</sup>
10.78	04/21/11	Pledge and Security Agreement between the Company and HealthCor Partners Fund, LP and HealthCor Hybrid Offshore Master Fund, LP <sup>(4)</sup>
10.79	04/21/11	Intellectual Property Security Agreement between the Company and HealthCor Partners Fund, LP and HealthCor Hybrid Offshore Master Fund, LP <sup>(4)</sup>
10.83	08/31/11	Loan and Security Agreement between Comerica Bank and Bridge Bank and CareView Communications, Inc., a Nevada corporation, CareView Communications, Inc., a Texas corporation, and CareView Operations, LLC, a Texas limited liability company <sup>(6)</sup>
<u>10.84</u>	08/31/11	Prime Referenced Rated Addendum between the Company and Comerica Bank as Collateral Agent for the Banks <sup>(6)</sup>
<u>10.85</u>	08/31/11	

		Subordination Agreement between Comerica Bank and HealthCor Partners Fund, L.P. and
		HealthCor Hybrid Offshore Master Fund, L.P. (6)
<u>10.86</u>	08/31/11	Intellectual Property Security Agreement, form of (6)
<u>10.87</u>	08/31/11	Warrant issued to Comerica Bank to purchase 714,286 shares of the Company's Common Stock <sup>6</sup> )
<u>10.88</u>	08/31/11	Warrant issued to Bridge Bank to purchase 714,286 shares of Company's Common Stock <sup>6</sup> )
<u>10.90</u>	12/31/11	Note and Warrant Amendment Agreement with HealthCor <sup>(8)</sup>

10.91 01/09/12 Binding Term Sheet with HealthCor<sup>(9)</sup> 10.92 12/31/11 Note and Warrant Amendment Agreement<sup>(2)</sup> 10.94 01/31/12 Second Amendment to Note and Warrant Purchase Agreement<sup>(10)</sup> 10.95 01/31/12 Senior Secured Convertible Note of the Company payable to HealthCor Partners Fund, LP<sup>(10)</sup> Senior Secured Convertible Note of the Company payable to HealthCor Hybrid Offshore Master 10<u>.96</u> Fund, LP(10) First Amendment to Loan and Security Agreement among the Company, certain of its subsidiaries, 01/31/12 10.97 Comerica Bank and Bridge Bank, National Association<sup>(10)</sup> 10.98 01/31/12 Amendment to and Affirmation of Subordination Agreement<sup>(10)</sup> 10.100 n/a Insider Trading Policy, form of<sup>(11)</sup> 10.101 n/a Whistleblower Policy<sup>(11)</sup> 10.102 n/a Related Party Transactions Policy(11) 10.106 03/20/11 Master Agreement with Health Management Associates, Inc. (15) 10.108 03/27/13 Securities Purchase Agreement, form of (16) Common Stock Purchase Warrant, form of (16) 10.109 n/a 10.111 01/15/13 Second Amendment to Loan and Security Agreement among the Company, certain of its subsidiaries, Comerica Bank and Bridge Bank, National Association<sup>(17)</sup> 10.112 01/15/13 Amendment to and Affirmation of Subordination Agreement<sup>(17)</sup> 10.113 05/24/13 Extension of Maturity Date for Promissory Note and Investment Interest (related to Hillcrest) (18) 10.114 07/19/13 Extension of Maturity Date for Promissory Note and Investment Interest (related to Saline) (18) 10.115 08/20/13 Third Amendment to Note and Warrant Purchase Agreement between the Company and HealthCor(19) Third Amendment to Loan and Security Agreement among the Company, certain of its subsidiaries, 10.116 08/20/13 Comerica Bank and Bridge Bank, National Association<sup>(19)</sup> 10.117 08/20/13 Affirmation of Subordination Agreement<sup>(19)</sup> 10.119 12/31/13 Separation Agreement and General Release between the Company and Samuel A. Greco<sup>(21)</sup> 10.120 12/31/13 Consulting Agreement between the Company and Samuel A. Greco (attached as Exhibit "A" to Separation Agreement and General Release (Exhibit 10.119 herein))(21) Resignation of Samuel A. Greco (attached as Exhibit "A" to Separation Agreement and General 10.121 12/31/13 Release (Exhibit 10.119 herein))(21) Warrant, form of (attached as Exhibit "C" to Separation Agreement and General Release (Exhibit 10.122 12/31/13 10.119 herein))(21) Indemnification Agreement between the Company and Samuel A. Greco (attached as Exhibit "D" to 10.123 06/21/10 Separation Agreement and General Release (Exhibit 10.119 herein))(21) 10.124 12/31/13 Resignation of Tommy G. Thompson<sup>(21)</sup> Fourth Amendment to Note and Warrant Purchase Agreement between the Company and <u>10.126</u> 01/16/14 HealthCor(22) 10.127 01/16/14 Fourth Amendment to Loan and Security Agreement among the Company, certain of its subsidiaries, Comerica Bank and Bridge Bank, National Association<sup>(22)</sup> 10.128 01/16/14 2014 Supplemental Closing Note of the Company payable to HealthCor Partners Fund, LP<sup>(22)</sup> 2014 Supplemental Closing Note of the Company payable to HealthCor Hybrid Offshore Master 10.129 01/16/14 Fund, LP(22) 2014 Supplemental Warrant issued to HealthCor Partners Fund, LP to purchase 1,863,200 shares of 10.130 01/16/14 the Company's Common Stock<sup>22)</sup> 2014 Supplemental Warrant issued to HealthCor Hybrid Offshore Master Fund, LP to purchase <u>10.131</u> 01/16/14 2,136,800 shares of the Company's Common Stock<sup>22</sup>) 10.132 01/16/14 Amendment to and Affirmation of Subordination Agreement<sup>(22)</sup> 10.133 01/16/14 Replacement 2011 Senior Secured Convertible Note of the Company payable to HealthCor Partners

10.134 01/16/14 Replacement 2011 Senior Secured Convertible Note of the Company payable to HealthCor Hybrid Offshore Master Fund, LP<sup>(22)</sup>

10.135 01/16/14 Replacement 2012 Senior Secured Convertible Note of the Company payable to HealthCor Partners Fund, LP<sup>(22)</sup>

10.136 01/16/14 Replacement 2012 Senior Secured Convertible Note of the Company payable to HealthCor Hybrid Offshore Master Fund, LP(22) 10.137 12/04/14 Fifth Amendment to Note and Warrant Purchase Agreement between the Company and HealthCor(23) 10.138 12/04/14 Form of Fifth Amendment Supplemental Closing Note<sup>(23)</sup> 10.139 12/04/14 Form of Fifth Amendment Supplemental Warrant<sup>(23)</sup> 10.140 12/04/14 Amended Pledge and Security Agreement between the Company and HealthCor Partners Fund, LP and HealthCor Hybrid Offshore Master Fund, LP(25) 10.141 12/04/14 Amended Intellectual Property Security Agreement between the Company and HealthCor Partners Fund, LP and HealthCor Hybrid Offshore Master Fund, LP<sup>(25)</sup> 10.142 02/19/15 Extension of Maturity Date for Promissory Note and Investment Interest (related to Hillcrest)<sup>(25)</sup> 10.143 02/19/15 Extension of Maturity Date for Promissory Note and Investment Interest (related to Saline)<sup>(25)</sup> 10.144 02/25/15 CareView Communications, Inc. 2015 Stock Option Plan<sup>(24)</sup> 10.145 03/31/15 Sixth Amendment to Note and Warrant Purchase Agreement between the Company and HealthCor Funds(25) 10.146 03/31/15 Sixth Amendment Supplemental Warrant, form of (25) 10.147 06/26/15 Credit Agreement between the Company and PDL BioPharma, Inc. (26) 10.148 06/26/15 Subordination and Intercreditor Agreement between the Company, PDL BioPharma, Inc., the HealthCor Funds and the Second Lien Claimholders<sup>(26)</sup> 10.149 06/26/15 Guarantee and Collateral Agreement between the Company and PDL BioPharma, Inc. (26) 10.151 06/26/15 Warrant to purchase 4,444,445 shares of the Company's common stock issued to PDL BioPharma, Inc. (26)

Inc. (26) 10.150 06/26/15 Registration Rights Agreement between the Company and PDL BioPharma, Inc. (26) 10.152 06/26/15 Seventh Amendment to Note and Warrant Purchase Agreement between the Company and the HealthCor Funds and the Investors named therein<sup>(26)</sup> 10.153 06/26/15 Amendment to Registration Rights Agreement the Company and the HealthCor Fund<sup>(26)</sup> 10.154 10/07/15 First Amendment to Credit Agreement between the Company and PDL BioPharma, Inc. (27) 10.155 10/07/15 Tranche One Term Note in the Principal amount of \$20 million issued to PDL BioPharma, Inc. (27) 10.156 10/17/15 Amended and Restated Warrant to purchase 4,444,445 shares of the Company's common stock issued to PDL BioPharma, Inc. (27) Settlement and LLC Interest Purchase Agreement between the Company and Rockwell Holdings I, 10.157 01/13/17 10.158 01/13/17 Interest Transfer Agreement between the Company and Rockwell Holdings I, LLC<sup>(28)</sup> 10.159 01/13/17 CareView Communications Inc. Promissory Note to Rockwell Holdings I, LLC<sup>(28)</sup> 10.160 01/13/17 Amended Warrant to Rockwell Holdings I, LLC<sup>(28)</sup> Modification Agreement by and among the Company, CareView Communications, Inc., a Texas 10.161 02/02/18 corporation, CareView Operations, L.L.C., a Texas limited liability company, and PDL Investment Holdings, LLC (29) Second Amended and Restated Warrant to Purchase Common Stock of the Company, issued to PDL 10.162 02/02/18 Investment Holdings, LLC<sup>(29)</sup> Amended and Restated Registration Rights Agreement by and between the Company and PDL 10.163 02/02/18 Investment Holdings, LLC<sup>(29)</sup> Consent and Amendment to Note and Warrant Purchase Agreement and Subordination and Intercreditor Agreement by and among the Company, CareView Communications, Inc., a Texas 10.164 02/02/18 corporation, PDL Investment Holdings, LLC and the note investors signatory to the Note and Warrant Purchase Agreement, as amended<sup>(29)</sup> Consent to Credit Agreement by and among the Company, CareView Communications, Inc., a 10.165 02/02/18 Texas corporation, and PDL Investment Holdings, LLC<sup>(29)</sup> 10.166 02/02/18 Amendment to Promissory Note to Rockwell Holdings I, LLC<sup>(29)</sup>

10.167 02/02/18 Amendment to Common Stock Purchase Warrant issued to Rockwell Holdings I, LLC<sup>(29)</sup>
10.168 02/23/18 Eighth Amendment to Note and Warrant Purchase Agreement, among the Company HealthCor
Partners Fund LP, HealthCor Hybrid Offshore Master Fund, LP and the investors party thereto<sup>(30)</sup>
10.169 02/23/18 Form of Eighth Amendment Supplemental Closing Note<sup>(30)</sup>

10.170	00/02/10	
<u>10.170</u>	02/23/18	Form of Eighth Amendment Supplemental Warrant <sup>(30)</sup>
10.171	02/23/18	Second Amendment to Credit Agreement, by and among the Company, CareView
		Communications, Inc., and PDL Investment Holding, LLC <sup>(30)</sup>
10 172	05/21/10	Amendment to Modification Agreement, by and among the Company, CareView Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
<u>10.172</u>	03/31/18	liability company, and PDL Investment Holdings, LLC <sup>(31)</sup>
		Second Amendment to Modification Agreement, by and among the Company, CareView
10.173	06/14/18	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
10.175	00/14/10	liability company, and PDL Investment Holdings, LLC <sup>(32)</sup>
		Third Amendment to Modification Agreement, by and among the Company, CareView
10.174	06/28/18	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
10117.	00/20/10	liability company, and PDL Investment Holdings, LLC <sup>(33)</sup>
40.455	0=4040	Ninth Amendment to Note and Warrant Purchase Agreement, among the Company HealthCor
<u>10.175</u>	07/10/18	Partners Fund LP, HealthCor Hybrid Offshore Master Fund, LP and the investors party thereto <sup>(34)</sup>
10/17/	07/12/10	Tenth Amendment to Note and Warrant Purchase Agreement, among the Company HealthCor
<u>10/176</u>	07/13/18	Partners Fund LP, HealthCor Hybrid Offshore Master Fund, LP and the investors party thereto <sup>(35)</sup>
10 177	07/13/18	Third Amendment to Credit Agreement, by and among the Company, CareView
<u>10.177</u>	0//13/18	Communications, Inc., a Texas corporation, and PDL Investment Holdings, LLC <sup>(35)</sup>
		Fourth Amendment to Modification Agreement, by and among the Company, CareView
<u>10.178</u>	08/31/18	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
		liability company, and PDL Investment Holdings, LLC <sup>(36)</sup>
		Fifth Amendment to Modification Agreement, by and among the Company, CareView
<u>10.179</u>	09/28/18	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
		liability company, and PDL Investment Holdings, LLC <sup>(37)</sup>
10.100	11/10/10	Sixth Amendment to Modification Agreement, by and among the Company, CareView
<u>10.180</u>	11/12/18	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
		liability company, and PDL Investment Holdings, LLC <sup>(38)</sup>
10 101	11/10/10	Seventh Amendment to Modification Agreement, by and among the Company, CareView
<u>10.181</u>	11/19/18	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited liability company, and PDL Investment Holdings, LLC <sup>(39)</sup>
		Eighth Amendment to Modification Agreement, by and among the Company, CareView
10.182	12/03/18	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
10.102	12/03/10	liability company, and PDL Investment Holdings, LLC <sup>(40)</sup>
		Ninth Amendment to Modification Agreement, by and among the Company, CareView
10.182	12/17/18	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
		liability company, and PDL Investment Holdings, LLC <sup>(41)</sup>
		Tenth Amendment to Modification Agreement, by and among the Company, CareView
<u>10.183</u>	01/31/19	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
		liability company, and PDL Investment Holdings, LLC <sup>(42)</sup>
		Eleventh Amendment to Modification Agreement, by and among the Company, CareView
<u>10.184</u>	02/28/19	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
		liability company, and PDL Investment Holdings, LLC <sup>(43)</sup>
10.185	03/27/19	Eleventh Amendment to Note and Warrant Purchase Agreement, among the Company, HealthCor
10.103	03/2//17	Partners Fund LP, HealthCor Hybrid Offshore Master Fund, LP and the investors party thereto*
		Twelfth Amendment to Modification Agreement, by and among the Company, CareView
<u>10.186</u>	03/29/19	Communications, Inc., a Texas corporation, CareView Operations, L.L.C., a Texas limited
1.4.00	,	liability company, and PDL Investment Holdings, LLC*
14.00	n/a	2011 Code of Business Conduct and Ethics, form of <sup>(1)</sup>
<u>14.01</u>	n/a	2011 Code of Business Ethics for Financial Executives, form of <sup>(1)</sup>

<u>21.00</u>	03/29/18	Subsidiaries of the Registrant*
<u>31.1</u>	03/29/18	Certification of Chief Executive Officer of Periodic Report pursuant to Rule 13a-14a and Rule 14d-14(a).*
<u>31.2</u>	03/29/18	Certification of Chief Financial Officer of Periodic Report pursuant to Rule 13a-14a and Rule 15d-14(a).*
<u>32.1</u>	03/29/18	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350.*
<u>32.2</u>	03/29/18	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350.*
101.INS	n/a	XBRL Instance Document*
101.SCH	n/a	XBRL Taxonomy Extension Schema Document*

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101.CAL n/a XBRL Taxonomy Extension Calculation Linkbase Document*
101.DEF n/a XBRL Taxonomy Extension Definition Linkbase Document*
101.LAB n/a XBRL Taxonomy Extension Label Linkbase Document*
101.PRE n/a XBRL Taxonomy Extension Presentation Linkbase Document*
(1) Filed as an exhibit to our Form 10 filed with the SEC on August 23, 2010.
(2) Filed as an exhibit to our quarterly report on Form 10-Q filed with the SEC on November 7, 2010.
(3) Filed as an exhibit to our annual report on Form 10-K filed with the SEC on April 15, 2011.
(4) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on April 27, 2011.
(5) Filed as an exhibit to our quarterly report on Form 10-Q filed with the SEC on August 22, 2011.
(6) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on September 7, 2011.
(7) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on November 10, 2011.
(8) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on January 5, 2012.
(9) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on January 9, 2012.
(10) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on February 2, 2012.
(11) Filed as an exhibit to our annual report on Form 10-K filed with the SEC on March 15, 2012.
(12) Filed as an exhibit to our quarterly report on Form 10-O filed with the SEC on May 9, 2012.
(13) Filed as an exhibit to our quarterly report on Form 10-Q filed with the SEC on August 8, 2012.
(14) Filed as an exhibit to our quarterly report on Form 10-O filed with the SEC on November 8, 2012.
   Filed as an exhibit to our quarterly report on Form 10-Q, Amendment No. 1, filed with the SEC on February 1,
(15)2013. Certain information in this exhibit has been omitted and filed separately with the Securities and Exchange
   Commission. Confidential treatment has been requested with respect to the omitted portions.
(16) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on March 28, 2013.
(17) Filed as an exhibit to our annual report on Form 10-K filed with the SEC on April 1, 2013.
(18) Filed as an exhibit to our quarterly report on Form 10-Q filed with the SEC on August 9, 2013.
(19) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on August 26, 2013.
(20) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on September 10, 2013.
(21) Filed as an exhibit to our Current Report on Form, 8-K filed with the SEC on January 3, 2014.
(22) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on January 22, 2014.
(23) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on December 10, 2014.
(24) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on March 19, 2015.
(25) Filed as an exhibit to our annual report on Form 10-K filed with the SEC on March 31, 2015
(26) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on June 29, 2015.
(27) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on October 13, 2015.
(28) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on February 2, 2017.
(29) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on February 5, 2018.
(30) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on February 26, 2018.
(31) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on June 4, 2018.
(32) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on June 15, 2018.
(33) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on July 5, 2018.
(34) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on July 11, 2018.
(35) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on July 16, 2018.
(36) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on September 5, 2018.
(37) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on October 4, 2018.
(38) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on November 16, 2018.
(39) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on November 21, 2018.
(40) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on December 6, 2018.
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(41) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on December 21, 2018.

(42) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on February 17, 2019.(43) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on March 4, 2019.\*Filed herewith.

ITEM 16.

FORM 10-K SUMMARY.

None

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

DATE: March 29, 2019

CAREVIEW COMMUNICATIONS, INC.

By: /s/ Steven G. Johnson Steven G. Johnson Chief Executive Officer Principal Executive Officer

By: /s/ Jason T. Thompson Jason T. Thompson Principal Financial Officer Chief Accounting Officer

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Steven G. Johnson and Jason T. Thompson and each of them, his attorney-in-fact with power of substitution for him in any and all capacities, to sign any amendments, supplements or other documents relating to this Annual Report on Form 10-K he deems necessary or appropriate, and to file the same, with exhibits thereto, and other documents in connection therewith, with the SEC, hereby ratifying and confirming all that such attorney-in-fact or their substitute may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Steven G. Johnson Steven G. Johnson	Chief Executive Officer, President, Secretary, Treasurer, Director	March 29, 2019
/s/ Jason T. Thompson Jason T. Thompson	Director, Principal Financial Officer, Chief Accounting Officer	March 29, 2019
/s/ Sandra K. McRee Sandra K. McRee	Chief Operating Officer	March 29, 2019
/s/ L. Allen Wheeler L. Allen Wheeler	Chairman of the Board,	March 29, 2019
/s/ Jeffrey C. Lightcap Jeffrey C. Lightcap	Director	March 29, 2019
/s/ David R. White David R. White	Director	March 29, 2019
/s/ Steven B. Epstein Steven B. Epstein	Director	March 29, 2019
/s/ Dr. James R. Higgins Dr. James R. Higgins	Director	March 29, 2019

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## **Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders

CareView Communications, Inc.

Lewisville, TX

## **Opinion on the Consolidated Financial Statements**

We have audited the accompanying consolidated balance sheets of CareView Communications, Inc. (the "Company") and subsidiaries as of December 31, 2018 and 2017, the related consolidated statements of operations, stockholders' deficit, and cash flows for each of the two years in the period ended December 31, 2018. In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company and subsidiaries at December 31, 2018 and 2017, and the results of their operations and their cash flows for each of the two years in the period ended December 31, 2018, in conformity with accounting principles generally accepted in the United States of America.

#### **Going Concern Uncertainty**

The accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 3 to the consolidated financial statements, the Company has suffered recurring losses from operations and has accumulated losses since inception that raise substantial doubt about its ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 3. The consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

#### **Basis for Opinion**

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ BDO USA, LLP

We have served as the Company's auditor since 2010.

Dallas, Texas

March 29, 2019

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## CAREVIEW COMMUNICATIONS, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

	December 31, 2018	2017
ASSETS		
Current Assets:		
Cash and cash equivalents	\$1,200,725	\$2,066,392
Accounts receivable, net of allowance for doubtful accounts of \$7,588 and \$0, respectively	1,276,992	1,210,968
Other current assets	1,408,426	585,622
Total current assets	3,886,143	3,862,982
Property and equipment, net	2,486,666	3,321,541
Other Assets:		
Restricted cash	750,000	2,500,000
Intangible assets, net	746,140	665,918
Other assets, net	1,125,654	1,767,909
Total other assets	2,621,794	4,933,827
Total assets	\$8,994,603	\$12,118,350
LIABILITIES AND STOCKHOLDERS' DEFICIT Current Liabilities:		
Accounts payable	\$509,298	\$365,300
Notes payable, current portion	15,513,786	8,533,334
Other current liabilities	1,416,240	750,056
Total current liabilities	17,439,324	9,648,690
Long-term Liabilities:		
Senior secured convertible notes, net of debt discount and debt costs of \$14,431,614 and \$18,161,723, respectively	64,374,606	52,397,089
Loan payable	5,000,000	11,666,666
Note payable		513,786
Accrued interest	_	43,583
Total long-term liabilities	69,374,606	64,621,124
Total liabilities	86,813,930	74,269,814
Commitments and Contingencies		
Stockholders' Deficit: Preferred stock - par value \$0.001; 20,000,000 shares authorized; no shares issued and outstanding	_	_

Common stock - par value \$0.001; 300,000,000 shares authorized; 139,380,748	139.381	120 201
issued and outstanding	139,381	139,381
Additional paid in capital	84,027,883	83,617,896
Accumulated deficit	(161,986,591)	(145,908,741)
Total stockholders' deficit	(77,819,327)	(62,151,464)
Total liabilities and stockholders' deficit	\$8,994,603	\$12,118,350

The accompanying footnotes are an integral part of these consolidated financial statements.

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## CAREVIEW COMMUNICATIONS INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

	Year Ended De 2018	eember 31, 2017	
Revenues, net	\$6,096,153	\$6,263,810	
Operating expenses:			
Network operations	3,405,198	4,639,738	
General and administration	3,234,009	4,012,553	
Sales and marketing	394,548	691,095	
Research and development	1,429,022	1,648,985	
Depreciation and amortization	1,284,616	1,887,377	
Total operating expense	9,747,393	12,879,748	
Operating loss	(3,651,240 )	(6,615,938 )	
Other income and (expense)			
Interest expense	(12,452,113)	(13,474,891)	
Change in fair value of warrant liability	_	(10,528)	
Interest income	3,072	9,073	
Other income	22,431	20,270	
Total other income (expense)	(12,426,610)	(13,456,076)	
Loss before taxes	(16,077,850)	(20,072,014)	
Provision for income taxes			
Net loss	\$(16,077,850)	\$(20,072,014)	
Net loss per share	\$(0.12)	\$(0.14)	
Weighted average number of common shares outstanding, basic and diluted	139,380,748	139,380,748	

The accompanying footnotes are an integral part of these consolidated financial statements.

## CAREVIEW COMMUNICATIONS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' DEFICIT

## FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	Common Stoc Shares	k Amount	Additional Paid in Capital	Accumulated Deficit	Noncontrollir Interest	ng Total
Balance, December 31, 2016	139,380,748	\$139,381	\$84,119,834	\$(126,408,409)	\$ (554,753	) \$(42,703,947)
Options granted as compensation	_	_	398,338	_	_	398,338
Beneficial conversion features for senior secured convertible notes	_	_	153,274	_	_	153,274
Adjustment to fair value of warrants for extension of exercise period	_	_	11,512	_	_	11,512
Adjustment to fair value of warrants for modification of loan agreement	_	_	44,445	_	_	44,445
Cost associated with closure of joint ventures	_	_	(1,109,507)	571,682	554,753	16,928
Net loss	_	_	_	(20,072,014)	_	(20,072,014)
Balance, December 31, 2017	139,380,748	139,381	83,617,896	(145,908,741)		(62,151,464)
Options granted as compensation	_	_	262,953	_	_	262,953
Beneficial conversion features for senior secured convertible notes	_	_	133,220	_	_	133,220
Revaluation of Rockwell Holdings I, LLC warrant	_	_	13,814	_	_	13,814
Net loss	_	_	_	(16,077,850 )	_	(16,077,850)

Balance, December 31, 2018 139,380,748 \$139,381 \$84,027,883 \$(161,986,591) \$— \$(77,819,327)

The accompanying footnotes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended I 2018		cember 31, 2017	
CASH FLOWS FROM OPERATING ACTIVITES  Net loss  Adjustments to reconcile net loss to net cash flows used in operating activities:	\$(16,077,850	)):	\$(20,072,014	1)
Depreciation	1,234,582		1,840,606	
Amortization of debt discount and debt costs	3,863,329		3,259,381	
Amortization of deferred installation costs	142,458		304,712	
Amortization of deferred debt issuance and debt financing costs	545,001		291,084	
Amortization of intangible assets	50,034		46,771	
Allowance for doubtful accounts	7,588		_	
Interest incurred and paid in kind	5,197,408		7,019,758	
Stock based compensation related to options granted	262,953		398,338	
Stock based costs related to warrants issued	13,814		11,512	
Loss on disposal of assets	32,592		1,716	
Change in fair value of warrant liability			10,528	
Changes in operating assets and liabilities:				
Accounts receivable	(73,612	)	(141,664	)
Other current assets	(822,804	)	(470,906	)
Other assets	16,394		766,394	
Accounts payable	143,998		169,828	
Other current liabilities	666,184		260,139	
Other long-term liabilities		)	43,583	
Net cash flows used in operating activities	(4,841,514	-	*	)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property and equipment	(432,299	)	(994,521	)
Payment for deferred installation costs	(61,596	)	(166,759	)
Patent, trademark and other intangible asset costs	(130,258	)	(100,352	)
Net cash flows used in investing activities	(624,153	)	(1,261,632	)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from senior secured convertible promissory notes	3,050,000			
Repayment of notes payable	(200,000	)	(500,000	)
Net cash flows provided by (used in) financing activities	2,850,000		(500,000	)
Decrease in cash	(2,615,667	)	(8,021,866	)
Cash, cash equivalents and restricted cash, beginning of period	4,566,392		12,588,258	
Cash, cash equivalents and restricted cash, end of period	\$1,950,725		\$4,566,392	

# SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Cash paid for interest	\$2,029,450	\$2,700,000
Cash paid for income taxes	<b>\$</b> —	<b>\$</b> —
SUPPLEMENTAL SCHEDULE OF NON-CASH FINANCING ACTIVITIES:		
Beneficial conversion features for senior secured convertible notes	\$113,220	\$153,274
Revaluation of warrants for modification of loan	<b>\$</b> —	\$44,445

The accompanying footnotes are an integral part of these consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 – DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION

CareView Communications, Inc., a Nevada corporation ("CareView", the "Company", "we", "us" or "our"), was originally formed in California on July 8, 1997 under the name Purpose, Inc., changing our name to Ecogate, Inc. in April 1999, and CareView Communications, Inc. in October 2007. We began our current operation in 2003 as a healthcare information technology company with a patented patient monitoring and entertainment system.

Our business consists of a single segment of products and services all of which are sold and provided within the United States.

#### **Description of Business**

Our mission is to be the leading provider of products and on-demand application services for the healthcare industry, specializing in bedside video monitoring, software tools to improve hospital communications and operations, and patient education and entertainment packages. Our proprietary, high-speed data network system is the next generation of patient care monitoring that allows real-time bedside and point-of-care video monitoring designed to improve patient safety and overall hospital costs. The entertainment packages and patient education enhance the patient's quality of stay. Reported results from CareView-driven facilities prove that our products reduce falls, reduce the cost of sitter fees, increase patient satisfaction and reduce bed turnaround time to increase patient flow. For patients, we have a convenient in-room, entertainment package that includes high-speed Internet, access to first-run on-demand movies and visual connectivity to family and friends from anywhere in the world. For the hospital, we offer tools to provide superior patient care, peace of mind and customer service satisfaction.

Our CareView System® suite of video monitoring, guest services and related applications connect patients, families and healthcare providers. Through the use of telecommunications technology and the Internet, our evolving products and on-demand services greatly increase the access to quality medical care and education for patients/consumers and healthcare professionals. We understand the importance of providing high quality patient care in a safe environment and believe in partnering with hospitals to improve the quality of patient care and safety by providing a system that monitors continuously. We are committed to providing an affordable video monitoring tool to improve the practice of nursing, create a better work environment and make the patient's hospital stay more informative and satisfying. Our suite of products and services can simplify and streamline the task of preventing and managing patients' falls, enhance

patient safety, improve quality of care and reduce costs associated with bringing information technology directly to patients, families and healthcare providers. Our products and services can be used in all types of hospitals, nursing homes, adult living centers and selected outpatient care facilities domestically and internationally.

CareView's secure video monitoring system connects the patient room to a touch-screen monitor at the nursing station or a mobile handheld device, allowing the nursing staff to maintain a level of visual contact with each patient. This configuration enhances the use of the nurse call system, reduces unnecessary steps to and from patient rooms, and facilitates a host of modules for patient safety and workflow improvements. The CareView System suite can be easily configured to meet the individual privacy and security requirements of any hospital or nursing facility. The Health Insurance Portability and Accountability Act of 1996 ("HIPAA") compliant, patient approved video record can be included as part of the patient's medical record and serves as additional documentation of bedside care, procedures performed, patient and hospital ancillary activities, safety or care incidents, support to necessitate additional clinical services, and, if necessary, as evidence. Additional HIPAA-compliance features allow privacy options to be enabled at any time by the patient, nurse or physician.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In addition to patient safety and security, we also provide a suite of services to increase patient satisfaction scores and enhance the overall image of the hospital including first-run on-demand movies, Internet access via the patient's television, and video visits with family and friends from most places throughout the world. Through continued investment in patient care technology, our products and services help hospitals and assisted living facilities build a safe, high quality healthcare delivery system that best serves the patient, while striving for the highest level of satisfaction and comfort.

## **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of CareView and CareView Communications, Inc., a Texas corporation and CareView Operations, LLC, a Nevada limited liability company (our wholly owned subsidiaries). All material inter-company balances and transactions have been eliminated in consolidation.

Concurrent with the execution, and pursuant to the terms, of the Settlement Agreement, as discussed in NOTE 13, all assets and liabilities of the CareView-Hillcrest, LLC and CareView-Saline, LLC, both Wisconsin limited liability companies (the "Project LLCs") were transferred to our wholly owned subsidiary, CareView Communications, Inc., effective January 1, 2017. On June 12, 2017 we filed Form 510- Limited Liability Company Articles of Dissolution with the State of Wisconsin resulting in the dissolution of the Project LLCs effective that date.

As of and for the years ended December 31, 2018 and 2017, we did not maintain any variable interests in any entities requiring consolidation in our financial statements.

# **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Cash and Cash Equivalents

We consider all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. We maintain cash at financial institutions that at times may exceed federally insured limits.

## Restricted Cash

At December 31, 2018, we had \$750,000 included in restricted cash in other assets on the consolidated balance sheet. On December 28, 2017, the minimum cash requirement in the credit agreement with PDL BioPharma, Inc. was modified to reduce the minimum cash requirement from \$3,250,000 to \$2,500,000. On September 28, 2018, the minimum cash requirement was reduced to \$1,825,000. On December 3, 2018, the minimum cash requirement was reduced to \$750,000. See NOTE 11 for further discussion.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Trade Accounts Receivable

Trade accounts receivable are customer obligations due under normal trade terms. We provide an allowance for doubtful accounts, which is based upon a review of outstanding receivables, historical collection information and existing economic conditions. Trade accounts receivable past due more than 90 days are considered delinquent. Delinquent receivables are written off based on individual credit evaluations, results of collection efforts, and specific circumstances of the customer. Recoveries of accounts previously written off are recorded as reductions of bad debt expense when received. As of December 31, 2018 and 2017, an allowance for doubtful accounts of \$7,588 and \$0, respectively, was recorded.

## **Property and Equipment**

Property and equipment is stated at cost, net of accumulated depreciation. Maintenance costs, which do not significantly extend the useful lives of the respective assets, and repair costs are charged to operating expense as incurred. We include Network Equipment in fixed assets upon receipt and begin depreciating the Network Equipment when such equipment passes our incoming inspection and is available for use. We attribute no salvage value to the Network Equipment and depreciation is computed using the straight-line method based on the estimated useful life of seven years. Depreciation of office and test equipment, warehouse equipment and furniture is computed using the straight-line method based on the estimated useful lives of the assets, generally three years for office and test equipment, and five years for warehouse equipment and furniture.

## Allowance for System Removal

We would remove the CareView System from customer premises due to a number of factors; including, but not limited to, collection/revenue performance issues and contract expiration/non-renewal. We regularly evaluate the installed CareView Systems for such factors and an allowance is set up based on the estimated cost of removal. As of December 31, 2018 and 2017, an allowance of \$236,650 and \$176,750, respectively, was recorded.

Carrying values of property and equipment and finite-lived intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that their carrying values may not be recoverable. Such events or circumstances include, but are not limited to:

Significant declines in an asset's market price;

Significant deterioration in an asset's physical condition;

Significant changes in the nature or extent of an asset's use or operation;

Significant adverse changes in the business climate that could impact an asset's value, including adverse actions or assessments by regulators;

Accumulation of costs significantly in excess of original expectations related to the acquisition or construction of an asset:

Current-period operating or cash flow losses combined with a history of such losses or a forecast that demonstrates continuing losses associated with an asset's use; and

Expectations that it is more likely than not that an asset will be sold or otherwise disposed of significantly before the end of our previously estimated useful life.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

If impairment indicators are present, we determine whether an impairment loss should be recognized by testing the applicable asset or asset groups' carrying value for recoverability. This test requires long-lived assets to be grouped at the lowest level for which identifiable cash flows are largely independent of the cash flows of other assets and liabilities, the determination of which requires judgment. We estimate the undiscounted future cash flows expected to be generated from the use and eventual disposal of the assets and compare that estimate to the respective carrying values in order to determine if such carrying values are recoverable. This assessment requires the exercise of judgment in assessing the future use of and projected value to be derived from the eventual disposal of the assets to be held and used. Assessments also consider changes in asset utilization, including the temporary idling of capacity and the expected timing for placing this capacity back into production. If the carrying value of the assets is not recoverable, then a loss is recorded for the difference between the assets' fair value and respective carrying value. The fair value of the assets is determined using an "income approach" based upon a forecast of all the expected discounted future net cash flows associated with the subject assets. Some of the more significant estimates and assumptions include market size and growth, market share, projected selling prices, manufacturing cost and discount rate. Our estimates are based upon our historical experience, our commercial relationships, market conditions and available external information about future trends. We believe our current assumptions and estimates are reasonable and appropriate; however, unanticipated events and changes in market conditions could affect such estimates resulting in the need for an impairment charge in future periods. During the years ended December 31, 2018 and 2017, no impairment was recognized.

# Research and Development

Research and development costs are expensed as incurred. Costs regarding the development of software to be sold, leased or otherwise marketed are subject to capitalization beginning when a product's technological feasibility has been established and ending when a product is available for general release to customers. We did not capitalize any such costs during the years ended December 31, 2018 and 2017.

#### **Intellectual Property**

We capitalize certain costs of developing software upon the establishment of technological feasibility and prior to the availability of the product for general release to customers for our CareView System in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Capitalized costs are reported at the lower of unamortized cost or net realizable value and are amortized over the estimated useful life of the CareView System not to exceed five years. Additionally, we test our intangible assets for impairment whenever circumstances indicate that

their carrying value may not be recoverable. No impairment was recorded during the years ended December 31, 2018 and 2017.

During the years ended December 31, 2018 and 2017, we capitalized no additional intellectual property costs.

## Patents and Trademarks

We amortize our intangible assets with a finite life on a straight-line basis, over 10 years for trademarks and 20 years for patents. We begin amortization of these costs on the date patents or trademarks are awarded.

## **Derivative Financial Instruments**

Derivatives are recorded on the balance sheet at fair value and changes in fair value are recorded in earnings at each reporting date in accordance with GAAP. See <u>Fair Value of Financial Instruments</u>, below, and NOTES 11 and 12 for further details regarding derivative activity during the years ended December 31, 2018 and 2017.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Fair Value of Financial Instruments

Our financial instruments consist primarily of receivables, accounts payable, accrued expenses and short and long-term debt. The carrying amount of receivables, accounts payable and accrued expenses approximates our fair value because of the short-term maturity of such instruments and they are considered Level 1 assets under the fair value hierarchy. We have elected not to carry our debt instruments at fair value. The carrying amount of our debt approximates fair value. Interest rates that are currently available to us for issuance of short and long-term debt with similar terms and remaining maturities are used to estimate the fair value of our short and long-term debt and would be considered Level 3 inputs under the fair value hierarchy.

We have categorized our assets and liabilities that are valued at fair value on a recurring basis into a three-level fair value hierarchy in accordance with GAAP. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets and liabilities (Level 1) and lowest priority to unobservable inputs (Level 3).

Assets and liabilities recorded in the consolidated balance sheets at fair value are categorized based on a hierarchy of inputs, as follows:

**Level 1** -- Unadjusted quoted prices in active markets for identical assets or liabilities.

**Level 2** -- Quoted prices for similar assets or liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument.

**Level 3** -- Unobservable inputs for the asset or liability.

The Company's financial assets and liabilities recorded at fair value on a recurring basis include the warrant liability discussed in NOTE 4. The fair value of this warrant liability is included in other current liabilities on the accompanying consolidated financial statements.

The following table provides the financial assets and liabilities reported at fair value and measured on a recurring basis at December 31:

Assets/ (Liabilities) Measured at Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)
	,		
\$ —			- \$ —
\$ (11,157)	\$	-\$ —	- \$ (11,157 )
	(Liabilities) Measured at Fair Value	Assets/ Active (Liabilities) Markets Measured at Fair Value Identical Assets (Level 1)  \$ — \$ —	Assets/ (Liabilities) Measured at Fair Value  Prices in Active (Markets Merkets for Identical Assets (Level 1)  S—  Significant Other Observable Inputs (Level 2)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table provides a summary of changes in fair value associated with the Level 3 liabilities for the year ended December 31:

	i aii vaiuc		
	Measurements		
	Using Significan		
	Unobservable		
	Inputs (I	Level3)	
	2018	2017	
Balance, beginning of period	\$(11,157)	\$(629)	
Issuances of derivative liabilities	_	_	
Change in fair value of warrant liability	11,157	(10,528)	
Transfers in and/out of Level 3	_	_	
Balance, end of period	\$	\$(11,157)	

Fair Value

The above table of Level 3 liabilities begins with the prior period balance and adjusts the balance for changes that occurred during the current period. The ending balances of the Level 3 financial instrument presented above represent our best estimates and may not be substantiated by comparisons to independent markets and, in many cases, could not be realized in immediate settlement of the instruments.

# **Income Taxes**

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the related temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized when the rate change is enacted. Valuation allowances are recorded to reduce deferred tax assets to the amount that will more likely than not be realized. In accordance with GAAP, we recognize the effect of uncertain income tax positions only if the positions are more likely than not of being sustained in an audit, based on the technical merits of the position. Recognized uncertain income tax positions are measured at the largest amount that is greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which those changes in judgment occur. We recognize both interest and penalties related to uncertain tax positions as part of the income tax provision.

#### Revenue Recognition

We adopted Accounting Standards Codification ("ASC") Topic 606 ("606") on January 1, 2018 using the full retrospective transition method for recognizing revenue. The adoption of ASC 606 represents a change in accounting principle that will more closely align revenue recognition with the delivery of our services to our customers and will provide financial statement readers with enhanced disclosures. Under ASC 606, there were no differences in the timing of our revenue recognition as compared to the requirements under ASC 605. We have employed the practical expedient discussed in ASC 606-10-55-18 related to invoicing as we have the right to consideration from our customers in the amount that corresponds directly with the value to the customer of our performance completed to date and therefore, we recognize revenue upon invoicing as further discussed below. Further, for those customers for which we are required to collect sales taxes, we record such sales taxes on a net basis which has no effect on the amount of revenue or expenses recognized as the sales taxes are a flow through to the taxing authority.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In accordance with ASC 606, revenue is recognized when a customer obtains control of promised goods or services. The amount of revenue recognized reflects the consideration to which we expect to be entitled to receive in exchange for these goods or services. The provisions of ASC 606 include a five-step process by which we determine revenue recognition, depicting the transfer of goods or services to customers in amounts reflecting the payment to which we expect to be entitled in exchange for those goods or services. ASC 606 requires us to apply the following steps: (1) identify the contract with the customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to the performance obligations in the contract; and (5) recognize revenue when, or as, we satisfy the performance obligation.

We offer CareView's services through a subscription-based contract with each healthcare facility for a standard term of three to five years and have determined we have one performance obligation for our services. We begin to bill monthly subscription fees to the healthcare facility upon official acceptance of the CareView System by the healthcare facility which is when the service is initiated. When services begin, the customer simultaneously receives the use and benefit of that service and we recognize the revenue over time based on the service completed to date as the amount invoiced each month. The contract requires the healthcare facility to pay us the subscription fee monthly. During the term of the contract, we provide continuous monitoring of the CareView System and are required to maintain and service all CareView System equipment. If the healthcare facility requires additional services, the contract is amended accordingly. The Company evaluated the disaggregation criteria of ASC 606 and determine that based on the nature, amount, timing and uncertainty of our service revenues, there were no material differences that merited further disaggregation as compared to the total revenue as reported in the accompanying consolidated statements of operations.

We defer and capitalize all costs associated with the installation of the CareView System into a healthcare facility until the CareView System is fully operational and accepted by the healthcare facility. Installation costs are specifically identifiable based on the amounts we are charged from third party installers or directly identifiable labor hours incurred for each installation. Upon acceptance, the associated costs are expensed on a straight-line basis over the life of the contract with the healthcare facility. These costs are included in network operations on the accompanying consolidated statements of operations. The table below details the activity in these deferred installation costs during the year ended December 31, 2018 and 2017.

For the Years Ended December 31, 2018 2017

Balance, beginning of period \$215,548 \$353,501

Additions 61,596 166,759

Transfer to expense	(142,458)	(304,712)
Balance, end of period	\$134,686	\$215,548

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

From time to time, we enter into contracts with healthcare facilities wherein full payment of the contractual obligation is paid in advance ("PIA Contracts"). The transaction is recorded as a contract liability in our consolidated financial statements, with revenue recorded and the contract liability reduced as services are provided under the contract. The table below details this activity during the years ended December 31, 2018 and 2017.

	For the Years Ended		
	December 31,		
	2018	2017	
Balance, beginning of period	\$17,430	<b>\$</b> —	
Additions	192,506	96,069	
Transfer to revenue	(151,377)	(78,639)	
Balance, end of period	\$58,559	\$17,430	

Based on our contracts, we invoice customers once our performance obligations have been satisfied, at which point payment is unconditional. Accordingly, except in the case of PIA Contracts as detailed above, our contracts do not give rise to contract assets or liabilities under ASC 606. Accounts receivable are recorded when the right to consideration becomes unconditional and are reported accordingly on our consolidated financial statements.

#### **Earnings Per Share**

We calculate earnings per share ("EPS") in accordance with GAAP, which requires the computation and disclosure of two EPS amounts, basic and diluted. Basic EPS is computed based on the weighted average number of common shares outstanding during the period. Diluted EPS is computed based on the weighted average number of common shares outstanding plus all potentially dilutive common shares outstanding during the period under the treasury stock method. Such potential dilutive common shares consist of stock options, warrants to purchase our Common Stock (the "Warrants") and convertible debt. Potential common shares totaling approximately 146,000,000 and 133,000,000 at December 31, 2018 and 2017, respectively, have been excluded from the diluted earnings per share calculation as they are anti-dilutive due to our reported net loss.

#### **Stock Based Compensation**

We recognize compensation expense for all share-based payments granted and amended based on the grant date fair value estimated in accordance with GAAP. Compensation expense is generally recognized on a straight-line basis over the employee's requisite service period based on the award's estimated lives for fixed awards with ratable vesting provisions.

#### **Debt Discount Costs**

Costs incurred with parties who are providing long-term financing, with Warrants issued with the underlying debt, are reflected as a debt discount based on the relative fair value of the debt and Warrants. These discounts are generally amortized over the life of the related debt, using the effective interest rate method or other methods approximating the effective interest method. Additionally, convertible debt issued with a beneficial conversion feature is recorded at a discount based on the difference in the effective conversion price and the fair value of the Company's stock on the date of issuance, if any. Outstanding debt is presented net of any such discounts on the accompanying consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Deferred Debt Issuance and Debt Financing Costs

Costs incurred through the issuance of Warrants to parties who are providing long-term financing availability, which includes revolving credit lines, are reflected as deferred debt issuance based on the fair value of the Warrants issued. Costs incurred with third parties related to issuance of debt are recorded as deferred financing costs. These costs are generally amortized over the life of the financing instrument using the effective interest rate method or other methods approximating the effective interest method. Amounts associated with our senior secured convertible notes are netted with the outstanding debt on the accompanying consolidated financial statements while amount associated with credit facilities are presented in other assets on the accompanying consolidated statements of operations.

## **Shipping and Handling Costs**

We expense all shipping and handling costs as incurred. These costs are included in network operations on the accompanying consolidated statements of operations.

#### **Advertising Costs**

We consider advertising costs as costs associated with the promotion of our products through the various media outlets and trade shows. We expense all advertising costs as incurred. Our advertising expense for the years ended December 31, 2018 and 2017 totaled approximately \$103,000 and \$99,000, respectively.

# Concentration of Credit Risks and Customer Data

For the years ended December 31, 2018 and 2017, 100 and 103 hospitals accounted for all of our revenue. During 2018 four customers comprised 52% of our revenue, while no other customer comprised more than 10%. During 2017 four customers comprised 57% of our revenue, while no other customer comprised more than 10%.

#### Use of Estimates

Our financial statements have been prepared in accordance with GAAP. The preparation of these financial statements requires us to make significant estimates and judgments that affect the reported amounts of assets, liabilities, revenues, expenses and related disclosure of contingent assets and liabilities. We evaluate our estimates, including those related to contingencies, on an ongoing basis. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

## **Recently Adopted Accounting Pronouncements**

In August 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-15, Statement of Cash Flows (Topic 230) ("ASU 2016-15"). ASU 2016-15 is intended to reduce the diversity in practice regarding how certain transactions are classified within the statement of cash flows. ASU 2016-15 is effective for public business entities for annual periods beginning after December 15, 2017, including interim periods within those fiscal years. Early adoption is permitted with retrospective application. There was no material effect on the 2018 or 2017 consolidated financial statements upon adoption.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). The standard's core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. In doing so, companies will need to use more judgment and make more estimates than under previous guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. In July 2015, the FASB approved the proposal to defer the effective date of ASU 2014-09 standard by one year. In 2016, the FASB issued final amendments to clarify the implementation guidance for principal versus agent considerations (ASU 2016-08), accounting for licenses of intellectual property and identifying performance obligations (ASU 2016-10), narrow-scope improvements and practical expedients (ASU 2016-12) and technical corrections and improvements to Topic 606 (ASU 2016-20) in its new revenue standard. The guidance is effective for public entities for annual reporting periods beginning after December 15, 2017 and interim periods therein. Our services are performed over the term of our contracts and customers are billed for those services as they are performed on a monthly basis. Revenue is recognized each month for the services that have been provided to our customers. Additionally, we do not have significant exposure related to uncollectible accounts. We have performed a review of the requirements of the new revenue standard and have performed our analysis of our customer contracts on a portfolio basis (by each hospital group) utilizing the five-step model of the new standard. We have compared the results of our analysis to our current accounting practices. We adopted Topic 606 on January 1, 2018 using the full retrospective transition method for recognizing revenue. The adoption of Topic 606 represents a change in accounting principle that will more closely align revenue recognition with the delivery of our services to our customers and will provide financial statement readers with enhanced disclosures. The adoption of this standard did not have a material effect on the timing and recognition of revenue for the services provided to our customers. See related disclosures above in our Summary of Significant Accounting Policies.

## Recently Issued Accounting Pronouncements

In June 2016, the FASB issued ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments ("ASU 2016-13"). ASU 2016-13 sets forth an "expected credit loss" impairment model to replace the current "incurred loss" method of recognizing credit losses. The standard requires measurement and recognition of expected credit losses for most financial assets held. ASU 2016-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for periods beginning after December 15, 2018. We are currently evaluating the impact of this guidance on our consolidated financial statements and disclosures.

In February 2016, the FASB issued ASU 2016-02, Leases ("ASU 2016-02"). The new standard establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. We currently expect to recognize a ROU asset and corresponding lease liability of between approximately \$140,000 and \$233,000 on our consolidated balance sheet based on the present value of future minimum lease payments under operating leases in effect on January 1, 2019.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 3 - GOING CONCERN, LIQUIDITY AND MANAGMENTS PLAN

Our cash position at December 31, 2018 was approximately \$1,201,000. At December 31, 2018, we also had \$750,000 included in restricted cash in other assets on the consolidated balance sheet.

Pursuant to the terms of a Note and Warrant Purchase Agreement dated April 21, 2011 (as subsequently amended) with HealthCor Partners Fund, LP and HealthCor Hybrid Offshore Master Fund, LP ("HealthCor") we are required to maintain a minimum cash balance of \$2,000,000 (see NOTES 11 and 15 for further details). At December 31, 2018, we were not in compliance with this provision; however, HealthCor removed the minimum cash balance provision and waived in full the aforementioned breach of the terms.

Accounting standards require management to evaluate our ability to continue as a going concern for a period of one year subsequent to the date of the filing of the Form 10-K ("evaluation period"). As such, we have evaluated if cash and cash equivalents on hand and cash generated through operating activities would be sufficient to sustain projected operating activities through March 29, 2020. We anticipate that our current resources, along with cash generated from operations, will not be sufficient to meet our cash requirements throughout the evaluation period, including funding anticipated losses and scheduled debt maturities. In February and July 2018, we raised \$2,050,000 and \$1,000,000, respectively, through the sale and issuance of Senior Secured Convertible Notes (see NOTE 12 for further details). We expect to seek additional funds from a combination of dilutive and/or non-dilutive financings in the future. Because such transactions have not been finalized, receipt of additional funding is not considered probable under current accounting standards. If we do not generate sufficient cash flows from operations and obtain sufficient funds when needed, we expect that we would scale back our operating plan by deferring or limiting some, or all, of our capital spending, reducing our spending on travel, and/or eliminating planned headcount additions, as well as other cost reductions to be determined. Because such contingency plans have not been finalized (the specifics would depend on the situation at the time), such actions also are not considered probable for purposes of current accounting standards. Because, under current accounting standards, neither future cash generated from operating activities, nor management's contingency plans to mitigate the risk and extend cash resources through the evaluation period, are considered probable, substantial doubt is deemed to exist about the Company's ability to continue as a going concern. As we continue to incur losses, our transition to profitability is dependent upon achieving a level of revenues adequate to support its cost structure. We may never achieve profitability, and unless and until doing so, we intend to fund future operations through additional dilutive or non-dilutive financings. There can be no assurances, however, that additional funding will be available on terms acceptable to us, if at all.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 4 – STOCKHOLDERS' EQUITY

#### Preferred Stock

At December 31, 2018 and 2017, we had 20,000,000 shares of Preferred Stock, par value \$0.001 authorized and none outstanding, which can be designated by our Board of Directors.

#### Common Stock

At December 31, 2018 and 2017, we had 300,000,000 shares of Common Stock, \$0.001 par value authorized, and 139,380,748 shares of Common Stock issued and outstanding. There was no Common Stock issued during the years ended December 31, 2018 or 2017.

#### Warrants to Purchase Common Stock of the Company

We use the Black-Scholes-Merton option pricing model ("Black-Scholes Model") to determine the fair value of Warrants (except certain Warrants issued to HealthCor in 2011 (the "2011 HealthCor Warrants") as discussed in NOTE 12 and the warrants issued in connection with a private placement completed in April 2013 ("Private Placement Warrants"). The Black-Scholes Model is an acceptable model in accordance with GAAP. The Black-Scholes Model requires the use of a number of assumptions including volatility of the stock price, the weighted average risk-free interest rate, and the weighted average term of the Warrant. The risk-free interest rate assumption is based upon observed interest rates on zero coupon U.S. Treasury bonds whose maturity period is appropriate for the term of the Warrants and is calculated by using the average daily historical stock prices through the day preceding the grant date. Estimated volatility is a measure of the amount by which our stock price is expected to fluctuate each year during the expected life of the award. Our estimated volatility is an average of the historical volatility of our stock prices (and that of peer entities whose stock prices were publicly available) over a period equal to the expected life of the awards. Where appropriate we used the historical volatility of peer entities due to the lack of sufficient historical data of our stock price during 2007-2009.

Due to the down-round provisions associated with the exercise price of the Private Placement Warrants and the 2011 HealthCor Warrants that protects the holders from a decline in the issue price of our Common Stock, we determined that the Binomial Lattice model was the most appropriate model for valuing these instruments. The fair value of the 2011 HealthCor Warrants and the Private Placement Warrants was computed incorporating transaction details such as the price of our Common Stock, contractual terms, maturity and risk-free rates, as well as assumptions about future financings, volatility, and holder behavior. As of December 31, 2018:

Private Placement Warrants. In accordance with the accounting standards, we determined that the Private Placement Warrants qualified as derivative liabilities and should be recorded at their fair value on the date of issuance and re-measured at fair value each reporting period with the change reported in earnings. In March 2018, the Private Placement Warrants expired and the fair value was recovered and recorded as income in the accompanying consolidated financial statements.

2011 HealthCor Warrants. The 2011 HealthCor Warrants were substantially amended in December 2011, pursuant to an amendment to the Note and Warrant Purchase Agreement that, among other things, eliminated the down-round provisions. In July 2018, pursuant to the Ninth Amendment to the Note and Warrant Purchase Agreement, the 2011 HealthCor Warrants were canceled. See NOTE 12 for further details.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

A summary of our Warrants activity and related information follows:

	Number of Shares Under Warrant	Range of Warrant Price Per Share	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life
Balance at December 31, 2016	34,697,698	\$0.33-\$1.65	\$ 0.82	4.7
Expired	(4,643,309)			
Balance at December 31, 2017	30,054,389	\$0.33-\$1.65	\$ 0.85	4.6
Granted	512,500	\$0.05	\$ .05	9.2
Canceled	(11,782,859)			
Expired	(2,500,000)			
Balance at December 31, 2018	16,284,030	\$0.05-\$1.65	\$ 0.49	4.9
Vested and Exercisable at December 31, 2018	16,284,030	\$0.05-\$1.65	\$ 0.49	4.9

As of December 31, 2018 and 2017, we had no unamortized costs associated with capitalized Warrants.

## Warrant Activity During 2018

In February 2018, 512,500 Warrants were issued to an entity and certain officers and directors of the Company. In March 2018, the 2,500,000 Private Placement Warrants expired and in September 2018, the 11,782,859 2011 HealthCor Warrants were canceled.

## Warrant Activity During 2017

No Warrants were granted during 2017. In May, June and December 2017, 50,000, 290,000 and 4,303,309 Warrants expired.

## **Stock Options**

Effective December 3, 2007, we established the CareView Communications, Inc. 2007 Stock Incentive Plan ("2007 Plan") pursuant to which 8,000,000 shares of Common Stock were reserved for issuance upon the exercise of options ("2007 Plan Option(s)"). The 2007 Plan was designed to serve as an incentive for retaining our qualified and competent key employees, officers and directors, and certain consultants and advisors. The 2007 Plan Options vest over three years and have an exercise period of ten years from the date of issuance. At December 31, 2018, 2007 Plan Options to purchase 8,000,000 shares of our Common Stock have been issued with 25,000 remaining outstanding.

Effective September 30, 2009, we established the CareView Communications, Inc. 2009 Stock Incentive Plan (the "2009 Plan") pursuant to which 10,000,000 shares of Common Stock was reserved for issuance upon the exercise of options ("2009 Plan Option(s)"). The 2009 Plan was designed to serve as an incentive for retaining our qualified and competent key employees, officers and directors. The 2009 Plan Options vest over three years and have an exercise period of ten years from the date of issuance. As of December 31, 2018, 2009 Plan Options to purchase 10,000,000 shares of our Common Stock have been issued with 5,825,260 remaining outstanding.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

On February 25, 2015, we established the CareView Communications, Inc. 2015 Stock Option Plan (the "2015 Plan") pursuant to which 5,000,000 shares of Common Stock was reserved for issuance upon the exercise of options ("2015 Plan Option(s)"). The 2015 Plan was designed to serve as an incentive for retaining our qualified and competent key employees, officers and directors. The 2015 Plan Options vest over three years and have an exercise period of ten years from the date of issuance. As of December 31, 2018, 2015 Plan Options to purchase 5,000,000 shares of our Common Stock have been issued with 4,233,667 remaining outstanding.

On December 7, 2016, we established the CareView Communications, Inc. 2016 Stock Option Plan (the "2016 Plan") pursuant to which 20,000,000 shares of Common Stock was reserved for issuance upon the exercise of options ("2016 Plan Option(s)"). The 2016 Plan was designed to serve as an incentive for retaining our qualified and competent key employees, officers and directors. The 2016 Plan Options vest over three years and have an exercise period of ten years from the date of issuance. As of December 31, 2018, 2016 Plan Options to purchase 12,262,033 shares of our Common Stock have been issued 11,616,366 remaining outstanding.

The valuation methodology used to determine the fair value of the 2007 Plan Options, 2009 Plan Options, 2015 Plan Options and 2016 Plan Options, collectively, (the "Option(s)") issued was the Black-Scholes Model. The Black-Scholes Model requires the use of a number of assumptions including volatility of the stock price, the weighted average risk-free interest rate, and the weighted average expected term of the options.

No Options were issued during 2018. The assumptions used in the Black-Scholes Model during the years ended December 31, 2017 are set forth in the table below.

	2017	
Risk-free interest rate	1.17-2.15	%
Volatility	78.40-89.93	%
Expected life	6	
Dividend yield	0.00	%

The risk-free interest rate assumption is based upon observed interest rates on zero coupon U.S. Treasury bonds whose maturity period is appropriate for the expected term of the stock option and is calculated by using the average daily historical stock prices through the day preceding the grant date.

Estimated volatility is a measure of the amount by which our stock price is expected to fluctuate each year during the expected life of the award. Our estimated volatility is an average of the historical volatility of our stock prices (and that of peer entities whose stock prices were publicly available) over a period equal to the expected life of the awards. Where appropriate we used the historical volatility of peer entities due to the lack of sufficient historical data of our stock price during 2007-2009.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

A summary of our Option activity and related information follows:

	Number of Shares Under Option	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggr Intrir Valu	
Balance at December 31, 2016	15,910,975	\$ 0.37	8.0	\$	
Granted	8,017,002	\$ 0.08	9.9	\$	
Exercised					
Expired	(449,521)				
Forfeited	(817,997)				
Balance at December 31, 2017	22,660,459	\$ 0.27	8.1	\$	
Granted					
Exercised					
Expired	(711,835)				
Forfeited	(248,331)				
Balance at December 31, 2018	21,700,293	\$ 0.26	7.1	\$	
Vested and Exercisable at December 31, 2018	14,605,478	\$ 0.35	6.4	\$	_

No Options were issued during 2018. The weighted-average grant date fair value of Options granted during the years ended December 31, 2017 was \$0.03 per share.

Share-based compensation expense for Options charged to our operating results for the years ended December 31, 2018 and 2017 (approximately \$263,000 and \$398,000, respectively) is based on awards vested. The estimate of forfeitures are to be estimated at the time of grant and revised in subsequent periods if actual forfeitures differ from the estimates. We have not included an estimate for forfeitures due to our limited history and we revise based on actual forfeitures each period.

At December 31, 2018, total unrecognized estimated compensation expense related to non-vested Options granted prior to that date was approximately \$268,000, which is expected to be recognized over a weighted-average period of 1.4 years. No tax benefit was realized due to a continued pattern of operating losses.

No Options were issued during 2018. Option Activity During 2017 includes:

In March 2017, we granted 2016 Plan Options to purchase 20,000 shares with an exercise price of \$0.09 per share to an employee,

In May 2017, we granted 2016 Plan Options to purchase 5,000 shares with an exercise price of \$0.17 per share to an employee,

In June 2017, we granted 2016 Plan Options to purchase 520,000 shares with an exercise price of \$0.11 per share to certain employee,

In November 2017, we granted 2016 Plan Options to 5 directors (666,667 each, totaling 4,000,002): to purchase shares with an exercise price of \$0.06 per share.

In December 2017, we granted 2016 Plan Options to purchase 472,000 shares with an exercise price of \$0.10 per share to certain employees, and

In December 2017, we granted 2016 Plan Options to an officer/director (2,000,000), and an officer (1,000,000) to purchase shares with an exercise price of \$0.10 per share.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **NOTE 5 – INCOME TAXES**

At December 31, 2018, we had approximately \$85,000,000 of federal net operating tax loss carry-forward which begins to expire in 2028 and approximately \$19,000,000 of state net operating losses which begins to expire in 2028.

The differences between the actual income tax benefit and the amount computed by applying the statutory federal tax rate (21% for the year ended December 31, 2018 and 35% for the year ended December 31, 2017) to the loss before taxes are as follows:

	Years Ended December		
	31,		
	2018	2017	
Expected income tax benefit at statutory rate	\$(3,374,011)	\$(6,968,974)	
Debt discount amortization	552,382	701,472	
Permanently disallowed interest	293,975	671,234	
Other permanent differences	13,359	24,458	
State income tax benefit, net of tax effect at state statutory rate		_	
Deferred pool true-ups/corrections related to:			
Net operating losses		_	
Other	(57,073)	(83,190)	
Change in federal tax rate		14,245,571	
Change in valuation account	2,571,368	(8,590,571)	
Income tax expense (benefit)	<b>\$</b> —	<b>\$</b> —	

The components of the deferred tax assets and liabilities are as follows:

	December 31,	
	2018	2017
Deferred Tax Assets:		
Tax benefit of net operating loss carry-forward	\$17,794,637	\$16,247,978
Accrued interest	6,142,738	5,195,193
Stock based compensation	1,224,202	1,166,081

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Amortization of intangible assets	147,604	191,457
Depreciation of property and equipment	390,632	305,987
Accrued expenses and other liabilities	73,920	94,619
Research and development credit carry-forward	29,084	29,084
Donations	6,052	7,102
Beneficial conversion feature debt discount	(1,840,060)	(1,840,060)
Total deferred tax assets	23,968,809	21,397,441
Valuation allowance for deferred tax assets	(23,968,809)	(21,397,441)
Deferred tax assets, net of valuation allowance	<b>\$</b> —	\$

In 2018 the deferred tax valuation allowance increased by \$2,571,368. In 2017 the deferred tax valuation allowance decreased by \$8,590,571. The realization of the tax benefits is subject to the sufficiency of taxable income in future years. The combined deferred tax assets represent the amounts expected to be realized before expiration.

We periodically assess the likelihood that we will be able to recover our deferred tax assets. We consider all available evidence, both positive and negative, including historical levels of income, expectations and risks associated with estimates of future taxable income and ongoing prudent and feasible profits.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of December 31, 2018 and 2017, we established valuation allowances equal to the full amount of the net deferred tax assets due to the uncertainty of the utilization of the operating losses in future periods.

For the years ended December 31, 2018 and 2017, no amounts have been recognized for uncertain tax positions and no amounts have been assessed or recognized related to interest or penalties related to uncertain tax positions. We have determined that it is not reasonably likely for the amounts of unrecognized tax benefits to significantly increase or decrease within the next twelve months. We are currently subject to the general three-year statute of limitation for federal tax. Under this general rule, the earliest period subject to potential audit is 2015. For years in which the company may utilize its net operating losses, the IRS the ability to examine the tax year that generated those losses and propose adjustments up to the amount of losses utilized.

The Tax Cuts and Jobs Act (the "Act") was signed into law on December 22, 2017. Among its numerous changes to the Internal Revenue Code, the Act reduces U.S. corporate rates from 35% to 21%. Additionally, the Act limits the use of net operating loss carry backs, however any future net operating losses will instead be carried forward indefinitely. Only 80% of current income will be able to be offset with a net operating loss carryforward, with the remainder of the net operating loss continuing to carry forward. Based on an initial assessment of the Act, the Company believes that the most significant impact on the Company's consolidated financial statements will be reduction of deferred tax assets related to net operating losses and research and development tax credits. Such reduction is expected to be largely offset by changes to the Company's valuation allowance.

## **NOTE 6 – OTHER CURRENT ASSETS**

Other current assets consist of the following:

	December 31,	
	2018	2017
Prepaid expenses	\$1,394,044	\$564,503
Other current assets	14,382	21,119
TOTAL OTHER CURRENT ASSETS	\$1,408,426	\$585,622

# NOTE 7 – PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	December 31,	
	2018	2017
Network equipment	\$12,302,328	\$13,610,280
Office equipment	293,709	291,003
Vehicles	217,004	217,004
Test equipment	175,603	177,386
Furniture	90,827	90,827
Warehouse equipment	9,524	9,524
Leasehold improvements	5,121	5,121
	13,094,116	14,401,145
Less: accumulated depreciation	(10,607,450)	(11,079,604)
TOTAL PROPERTY AND EQUIPMENT	\$2,486,666	\$3,321,541

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Depreciation expense for the years ended December 31, 2018 and 2017 was \$1,234,582 and \$1,840,606, respectively.

# **NOTE 8 – OTHER ASSETS**

Intangible assets consist of the following:

	December 31, 2018		
	Cost	Accumulated Amortization	Net
Patents and trademarks	\$932,149	\$ 192,995	\$739,154
Other intangible assets	63,508	56,522	6,986
TOTAL INTANGIBLE ASSETS	\$995,657	\$ 249,517	\$746,140
	December	- 31 2017	
	December 31, 2017		
	Cost	Accumulated Amortization	Net
Patents and trademarks	\$806,279	\$ 146,246	\$660,033
Other intangible assets	59,122	53,237	5,885
TOTAL INTANGIBLE ASSETS	\$865,401	\$ 199,483	\$665,918

Other assets consist of the following:

	December 31, 2018			
	Cost	Accumulated	Net	
	Cost	Amortization	NCt	
Deferred debt issuance costs	\$1,302,223	\$ 791,259	\$510,964	
Deferred financing costs	805,917	501,819	304,098	
Deferred installation costs	1,810,414	1,675,728	134,686	
Prepaid license fee	249,999	120,217	129,782	
Security deposit	46,124	_	46.124	
TOTAL OTHER ASSETS	\$4,214,677	\$ 3,089,023	\$1,125,654	

	December 31, 2017		
	Cost Accumulated		Net
	Cost	Amortization	TYCL
Deferred debt issuance costs	\$1,257,778	\$ 451,216	\$806,562
Deferred financing costs	850,363	296,863	553,500
Deferred installation costs	1,748,818	1,533,270	215,548
Prepaid license fee	249,999	103,824	146,175

46,124

TOTAL OTHER ASSETS \$4,153,082 \$2,385,173

46,124

\$1,767,909

Security deposit

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **NOTE 9 - OTHER CURRENT LIABILITIES**

Other current liabilities consist of the following:

	December 31,	
	2018	2017
Accrued interest	\$750,548	<b>\$</b> —
Allowance for system removal	236,650	176,750
Accrued paid time off	129,773	112,577
Deferred commission	117,206	_
Accrued rent expense	68,780	120,433
Deferred revenue	58,559	17,430
Accrued taxes	23,156	127,225
Other accrued liabilities	31,568	58,623
Accrued professional services		137,018
TOTAL OTHER CURRENT LIABILITIES	\$1,416,240	\$750,056

## **NOTE 10 - COMMITMENTS AND CONTINGENCIES**

#### **Operating Lease**

On September 8, 2009, we entered into a Commercial Lease Agreement (the "Lease") for 10,578 square feet of office and warehouse space expiring on June 30, 2015. On December 8, 2014, we entered into a Lease Extension Agreement (the "Lease Extension"), wherein we extended the Lease through June 30, 2020. The Lease Extension contains a renewal provision under which we may renew the Lease for an additional five-year period under the same terms and conditions. Rent expense for the years ended December 31, 2018 and 2017 was \$233,497 and \$386,429, respectively.

A summary of the monthly base rent per the Lease and the Lease Extension follows:

Years Ending December 31, 2019 \$15

2019 \$15,503 2020 \$15,968

As of December 31, 2018, future minimum rental payments are as follows:

Years Ending December 31,

2019 183,330 Through June 30, 2020 95,810 Total \$279,140

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **Debt Maturity**

As of December 31, 2018, future debt payments due are as follows:

			Senior	
Years	Total	Loan	Secured	Notes
Ending December 31,	Total	Payable	Convertible	Payable
			Notes(1)	
2019	\$15,513,786	\$15,000,000	<b>\$</b> —	\$513,786
2020	5,000,000	5,000,000	_	_
2021	45,966,949	_	45,966,949	_
2022	10,643,186	_	10,643,186	_
Thereafter	22,196,085	_	22,196,085	_
Total	\$99,320,006	\$20,000,000	\$78,806,220	\$513,786

## NOTE 11 - AGREEMENT WITH PDL BIOPHARMA, INC.

On June 26, 2015, we entered into a Credit Agreement (as subsequently amended) with PDL BioPharma, Inc. ("PDL"), as administrative agent and lender (the "Lender") (the "PDL Credit Agreement"). Under the PDL Credit Agreement the Lender made available to us up to \$40 million in two tranches of \$20 million each. Tranche One was funded on October 8, 2015 (the "Tranche One Loan"). Pursuant to the terms of the PDL Credit Agreement and having not met the Tranche Two Milestones by July 26, 2017, the Tranche Two funding was terminated in full. Outstanding borrowings under the Tranche One Loan bears interest at the rate of 13.5% per annum, payable quarterly in arrears. We also issued Warrants to PDL for the purchase of an aggregate of 4,444,445 shares of our Common Stock at an exercise price of \$0.45 per share on June 26, 2015 (the "PDL Warrant"). On October 7, 2015 we amended and restated the PDL Warrant changing the exercise price from \$0.45 to \$0.40 per share. On December 28, 2017 we amended and restated the PDL Warrant changing the exercise price from \$0.40 to \$0.0273 per share.

<sup>(1)</sup> Senior Secured Convertible Notes are included on the accompanying consolidated financial statements as \$64,374,606, which represents this amount less debt discount of \$14,431,614.

The PDL Credit Agreement, as modified on December 17, 2018, includes a minimum cash balance requirement of \$750,000, which has been recorded as restricted cash on the consolidated balance sheet at December 31, 2018, and should we drop below \$750,000, it will trigger a default.

The PDL Credit Agreement, as amended, contains customary affirmative covenants for transactions of this type and other affirmative covenants agreed to by the Company and the Lender, including, among others, the provision of annual and quarterly reports, maintenance of property, insurance, compliance with laws and contractual obligations and payment of taxes. The PDL Credit Agreement, as amended, contains customary negative covenants for transactions of this type and other negative covenants agreed to by the Company and the Lender, including, among others, restrictions on the incurrence of indebtedness, the granting of liens, making restricted payments and investments, entering into affiliate transactions and transferring assets. The PDL Credit Agreement, as amended, also provides for a number of customary events of default, including payment, bankruptcy, covenant, representation and warranty and judgment defaults. We are in compliance with all covenants of this agreement as of the date of this filing.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The obligations under the PDL Credit Agreement, as amended, are secured by a pledge of substantially all of the assets of the Company and certain of its subsidiaries. We executed a Subordination and Intercreditor Agreement (the "Subordination and Intercreditor Agreement"), with the Lender, HealthCor and the New Investors (as defined in NOTE 12) pursuant to which we granted first-priority liens on our pledged assets to the Lender and second-priority liens on such pledged assets to HealthCor and the New Investors.

In addition, contemporaneously with the execution of the PDL Credit Agreement (subsequently amended) the Company and the Lender executed (i) a Registration Rights Agreement (as amended in the PDL Modification Agreement as discussed below) pursuant to which we agreed to provide the Lender with certain registration rights with respect to the shares of Common Stock issuable upon exercise of the PDL Warrant (the "PDL RRA"), (ii) a Guarantee and Collateral Agreement (the "Guarantee and Collateral Agreement") pursuant to which certain of our subsidiaries guaranteed the performance of our obligations under the PDL Credit Agreement and granted the Lender a security interest in such subsidiaries' tangible and intangible assets securing our performance of the same, and (iii) a Patent Security Agreement and a Trademark Security Agreement pursuant to which we granted the Lender a security interest in a certain subsidiary's tangible and intangible assets securing the performance of our obligations under the PDL Credit Agreement, as amended.

On October 7, 2015, we entered into an amendment to the PDL Credit Agreement (the "First Amendment"). The First Amendment modified the conditions precedent to the funding of each tranche, such that, among other things, we no longer need to attain a specified milestone relating to the placement of our products in order for the Lender to fund us the Tranche One Loan. Contemporaneously with the execution of the First Amendment we borrowed the Tranche One Loan and issued to the Lender a term note in the principal amount of \$20 million (the "Tranche One Term Note"), payable in accordance with the terms of the PDL Credit Agreement, as amended. On October 7, 2015, we also amended and restated the PDL Warrant changing the exercise price from \$0.45 to \$0.40 per share (the "Amended PDL Warrant"). We evaluated whether there was an increase in fair value which would require recognition of additional costs. No such increase in fair value was noted and no adjustment to the PDL Warrant valuation was necessary.

On December 28, 2017, the Company and PDL Investment Holdings, LLC (as assignee of PDL) ("PDL Investment") entered into a Binding Forbearance Term Sheet (the "Forbearance Term Sheet") in order to modify certain provisions of the PDL Credit Agreement to prevent any Events of Default from occurring on December 31, 2017. This Forbearance Term Sheet was the governing document until February 2, 2018, at which time, the Company and PDL Investment entered into a modification agreement (the "PDL Modification Agreement"), effective December 28, 2017, with respect to the PDL Credit Agreement, as amended, which reiterated the terms included in the Forbearance Term Sheet and effective February 2, 2018, entered into certain consents and amendments with respect to other existing agreements. In accordance with GAAP, we accounted for this transaction as a debt modification, wherein consideration given to the

Lender was recorded as deferred closing costs and all third-party payments were considered an expense and recorded as such on the accompanying consolidated financial statements.

In consideration of the Lender's entry into the PDL Modification Agreement, we agreed:

to concurrently amend and restate the warrant to purchase 4,444,445 shares of the Company's common stock that we issued to the Lender on June 26, 2015 (the "PDL Warrant") (amended and restated on October 7, 2015 (the "Amended PDL Warrant")), reducing the exercise price per share from \$0.40 to \$0.0273, all other provisions of the Amended PDL Warrant remained unchanged (the "Second Amendment to the PDL Warrant");

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

to concurrently make a conforming amendment and restatement (the "Amended Registration Rights Agreement") of the registration rights agreement dated June 26, 2015 pursuant to which the Company had agreed to provide the Lender with certain registration rights with respect to the shares of common stock issuable upon exercise of the Second Amendment to the PDL Warrant;

to concurrently provide a written consent and acknowledgement from each holder of the notes issued pursuant to the HealthCor Debt Documents (as defined in the PDL Credit Agreement), in the form of the Consent and Amendment to Note and Warrant Purchase Agreement and Subordination and Intercreditor Agreement (the "Intercreditor Amendment") by and among the Company, the Lender and such noteholders (i) confirming, on the terms set forth therein, that any lien of such noteholders would be automatically released in the event of a sale of the Company's hospital assets, (ii) reaffirming such noteholders' obligations under the Subordination and Intercreditor Agreement dated as of June 26, 2015 and (iii) consenting to certain potential issuances of the Company's capital stock and cash payments to the Lender pursuant to the PDL Modification Agreement;

that we will obtain (i) at least \$2,250,000 (reduced to \$2,050,000 on February 23, 2018 pursuant to the terms of the Second Amendment to the PDL Credit Agreement, wherein the PDL Modification Agreement was amended and restated) in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt (each such term as defined in the Credit Agreement) on or prior to February 23, 2018 and (ii) an additional \$3,000,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to May 31, 2018 (resulting in aggregate net cash proceeds of at least \$5,250,000); provided that any Debt will be subordinated to the Loans (as defined in the PDL Credit Agreement) under the PDL Credit Agreement.

Item (ii) of this section was modified on May 31, 2018 as part of the First PDL Modification Agreement Amendment, as defined below, to read (ii) an additional (A) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to June 15, 2018 (we are in compliance with this covenant as of the date of this filing) and (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to August 31, 2018 (resulting in aggregate net cash proceeds of at least \$3,550,000).

Item (ii) of this section was further modified on June 14, 2018 in a second PDL Modification Agreement amendment, to read (ii) an additional (A) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to July 3, 2018 (rather than June 15, 2018) and (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to August 31, 2018 (resulting in aggregate net cash proceeds of at least \$3,550,000).

Item (ii) of this section was further modified on June 28, 2018 in a third PDL Modification Agreement amendment to read (ii) an additional (A) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to July 13, 2018 (rather than July 3, 2018) and (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to August 31, 2018 (resulting in aggregate net cash proceeds of at least \$3,550,000).

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Item (ii)B of this section was further modified on August 31, 2018 in a fourth PDL Modification Agreement amendment to read (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to September 30, 2018 (rather than August 31, 2018) (resulting in aggregate net cash proceeds of at least \$3,550,000).

Item (ii)B of this section was further modified on September 28, 2018 in the Fifth PDL Modification Agreement Amendment, as defined below, to read (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to November 12, 2018 (rather than September 30, 2018) (resulting in aggregate net cash proceeds of at least \$3,550,000)

Item (ii)B of this section was further modified on November 12, 2018 in a sixth PDL Modification Agreement amendment to read (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to November 19, 2018 (rather than November 12, 2018) (resulting in aggregate net cash proceeds of at least \$3,550,000).

Item (ii)B of this section was further modified on November 19, 2018 in a seventh PDL Modification Agreement amendment to read (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to December 3, 2018 (rather than November 19, 2018) (resulting in aggregate net cash proceeds of at least \$3,550,000).

Item (ii)B of this section was further modified on December 3, 2018 in an eighth PDL Modification Agreement amendment to read (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to December 17, 2018 (rather than December 3, 2018) (resulting in aggregate net cash proceeds of at least \$3,550,000).

Item (ii)B of this section was further modified on December 17, 2018 in a ninth PDL Modification Agreement amendment to read (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to January 31, 2019 (rather than December 17, 2018) (resulting in aggregate net cash proceeds of at least \$3,550,000);

that in the event of any sale or transfer of assets of the Company other than a sale of all or substantially all of the assets of Company, all of the net proceeds of such sale or transfer will be first applied to repay all amounts owed under the PDL Credit Agreement;

that in the event that the Company separates or transfers its senior care business, including but not limited to a sale to, or merger with, a third party of the senior care business or otherwise establishes a senior care business, or in the event that the Company disposes of substantially all business divisions other than the senior care business such that the Company's remaining assets consist substantially of the Company's senior care business, the Lender will be issued 7.5% of the equity in such senior care business on a fully diluted basis (the "Equity Grant"), which Equity Grant will be in addition to any interests represented by warrants held by the Lender; provided, however, that in the event of a sale of the senior care business to an unrelated third party, the Lender will be paid 7.5% of the equity value of such business in cash or in the same equity securities received by the Company or its equity holders from the purchaser of the senior care business;

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

that if all amounts owed to the Lender under the PDL Credit Agreement have been paid in full on or prior to December 31, 2018 (even if the Equity Grant has occurred first), then the Equity Grant (or, as the case may be, a payment in cash or equity received from a purchaser) will have a value, or will be equitably adjusted to have a value, that is equal to the lesser of 7.5% of the equity in the senior care business or \$5,000,000;

that in the event of any sale of all or substantially all of the assets of the Company and its subsidiaries at a time when amounts under the PDL Credit Agreement remain outstanding, then (i) the net proceeds of such sale or transfer will be applied to repay all amounts owed under the PDL Credit Agreement and (ii) the Lender will be paid \$5,000,000 in cash from the proceeds of such sale or transfer; provided, however, that no such payment will be made if the Lender has previously received a cash payment or equity from a purchaser in respect of the Equity Grant; and, provided, further, that the Equity Grant will be automatically terminated if such a \$5,000,000 cash payment is made;

that we will reduce our operating expenses compared to those incurred in October 2017 by at least (i) \$113,000 for January 2018, (ii) \$148,000 for February 2018 and (iii) \$167,000 for each other month for the duration of the Modification Period we are in compliance with this covenant as of the date of this filing (we are in compliance with this covenant as of the date of this filing); and

to grant the Lender observation rights with respect to meetings of the board of directors of the Company and to have the Chief Executive Officer of the Company and a specified member of the board of directors participate in monthly calls with the Lender to discuss updates with respect to the Company's business.

In accordance with the PDL Credit Agreement, as amended, interest only payments of \$675,000 for each of the first nine interest payment dates (December 31, 2015, March 31, June 30, September 30, and December 31, 2016, March 31, June 30, September 30, 2017 and December 31, 2017) were made timely. Pursuant to the terms of the Forbearance Term Sheet and the PDL Modification Agreement, as amended, the first principal payment on the Tranche One Loan due on December 31, 2017 in the amount of \$1,666,667, and similar principal payments due on March 31, 2018, June 30, 2018, September 30, 2018 and December 31, 2018 have been delayed to be included in the payment due on April 30, 2019 (see NOTE 15 for additional details). Quarterly payments under the PDL Credit Agreement subsequent to the PDL Modification Agreement will be due as detailed in the PDL Credit Agreement. We may elect to prepay the Loans at any time without any premium or penalty, subject to certain conditions.

On May 31, 2018, the Company and PDL Investment entered into an amendment to the PDL Modification Agreement (the "PDL Modification Agreement Amendment"), pursuant to which, among other things discussed above, the parties agreed to amend the PDL Modification Agreement to provide that the dates on which the Lender may elect, in the Lender's sole discretion, to terminate the Modification Period would be July 31, 2018 and September 30, 2018 (with

each such date permitted to be extended by the Lender in its sole discretion). On September 28, 2018, pursuant to a fifth amendment to the PDL Modification Agreement, the PDL Modification Period was changed to November 12, 2018 (rather than September 30, 2018); on November 12, 2018, pursuant to a sixth amendment to the PDL Modification Agreement, the PDL Modification Period was changed to November 19, 2018 (rather than November 12, 2018); on November 19, 2018, pursuant to an eighth amendment to the PDL Modification Agreement, the PDL Modification Period was changed to December 3, 2018 (rather than November 19, 2018); and on December 17, 2018, pursuant to an eighth amendment to the PDL Modification Agreement, the PDL Modification Period was changed to December 3, 2018 (rather than December 3, 2018).

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

On September 28, 2018, the Company, and PDL Investment entered into a fifth amendment to the PDL Modification Agreement (the "Fifth PDL Modification Agreement Amendment"), pursuant to which, among other things as discussed above, the parties agreed to lower the Liquidity required during the Modification Period to \$1,825,000 from \$2,500,000. On December 3, 2018, pursuant to an eighth amendment to the PDL Modification Agreement, the Liquidity required during the Modification Period was lowered to \$1,525,000 from \$1,825,000.

On December 17, 2018, the Company, and PDL Investment entered into a ninth amendment to the PDL Modification Agreement (the "Ninth PDL Modification Agreement Amendment"), pursuant to which, among other things as discussed above, the Liquidity required during the Modification Period was lowered to \$750,000 from \$1,525,000; and that the Borrower's interest payment that would otherwise be due to Lender on December 31, 2018 would be deferred until January 31, 2019 (the end of the extended Modification Period) and that such deferral would be an additional Covered Event.

Subsequent to December 31, 2018, the Company entered into a tenth, eleventh and twelfth amendments to the PDL Modification Agreement, see NOTE 15 below for further details.

## **Accounting Treatment**

In connection with the PDL Credit Agreement, as amended, we issued the PDL Warrant to the Lender. The fair value of the PDL Warrant at issuance was \$1,257,778, which has been recorded as deferred issuance costs in the accompanying consolidated financial statements. The deferred debt issuance costs associated with the PDL Credit Agreement, as amended are recorded as assets in accordance with the accounting standards as the PDL Credit Agreement, as amended is considered to be a credit facility and the warrants were payment for the facility and not the drawdowns. These costs are amortized to interest expense using the straight-line method over the term of the PDL Credit Agreement, as amended. In December 2017, in connection with the PDL Modification Agreement, as amended, the Amended PDL Warrant was again amended (the "Second Amendment to the PDL Warrant') resulting in an increase in fair value of \$44,445, which was recorded as additional deferred financing costs in the accompanying consolidated financial statements. In December 2018, pursuant to the terms of Ninth PDL Modification Agreement Amendment, including, but not limited to the change in the Modification Period from December 31, 2018 to January 31, 2019, \$675,000 was recorded as accrued interest on the accompanying consolidated financial statements. We account for the restructuring of our debt agreements in accordance with the accounting standards applicable to troubled debt restructure, debt modification and extinguishment. Under the applicable accounting standards, we determined that the modifications of our agreement with PDL qualified for modification accounting and we expensed the debt issue costs

paid to third parties, recognized the costs paid to PDL as a deferred debt issue cost and accounted for the change in the effective interest rate prospectively. For the years ended December 31, 2018 and 2017, \$340,044 and \$179,688, respectively, was amortized to interest expense. As of December 31, 2018, the PDL Warrant, as amended, has not been exercised. We also incurred certain closing costs related to the PDL Credit Agreement totaling \$805,917 in the accompanying consolidated financial statements. These costs have been recorded as deferred closing costs and are being amortized to interest expense over the term of the PDL Credit Agreement as amended. For the years ended December 31, 2018 and 2017, \$204,957 and \$111,396 was amortized to interest expense.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **NOTE 12 – AGREEMENT WITH HEALTHCOR**

On April 21, 2011, we entered into a Note and Warrant Purchase Agreement (as subsequently amended) (the "HealthCor Purchase Agreement") with HealthCor Partners Fund, LP and HealthCor Hybrid Offshore Master Fund, LP ("HealthCor"). Pursuant to the terms of the HealthCor Purchase Agreement, we sold Senior Secured Convertible Notes to HealthCor in the principal amount of \$9,316,000 and \$10,684,000, respectively (collectively the "2011 HealthCor Notes"). The 2011 HealthCor Notes have a maturity date of April 20, 2021. We also issued Warrants to HealthCor for the purchase of an aggregate of up to 5,488,456 and 6,294,403 shares, respectively, of our Common Stock at an exercise price of \$1.40 per share (subsequently reduces to \$1.25 per share) (collectively the "2011 HealthCor Warrants").

So long as no event of default has occurred, the outstanding principal balances of the 2011 HealthCor Notes accrue interest from April 21, 2011 through April 20, 2016 (the "First Five-Year Note Period") at the rate of 12.5% per annum, compounding quarterly and shall be added to the outstanding principal balances of the 2011 HealthCor Notes on the last day of each calendar quarter. Interest accruing from April 21, 2016 through April 20, 2021 (the "Second Five Year Note Period") at a rate of 10% per annum, compounding quarterly, may be paid quarterly in arrears in cash or, at our option, such interest may be added to the outstanding principal balances of the 2011 HealthCor Notes on the last day of each calendar quarter. For the period from April 21, 2016 through September 30, 2018 interest has been added to the outstanding principal balance. Pursuant to the terms of the Ninth Amendment, as discussed below, the accrual of interest has been suspended after September 30, 2018.

From the date any event of default occurs, the interest rate, then applicable, shall be increased by five percent (5%) per annum. HealthCor has the right, upon an event of default, to declare due and payable any unpaid principal amount of the 2011 HealthCor Notes then outstanding, plus previously accrued but unpaid interest and charges, together with the interest then scheduled to accrue (calculated at the default rate described in the immediately preceding sentence) through the end of the First Five Year Note Period or the Second Five Year Note Period, as applicable.

Subject to the terms of the Ninth Amendment as discussed below, HealthCor's ability to convert any portion of the outstanding and unpaid accrued interest on and principal balances of the 2011 HealthCor Notes into fully paid and non-assessable shares of our Common Stock has been eliminated.

On January 31, 2012, we entered into the Second Amendment to the HealthCor Purchase Agreement with HealthCor (the "Second Amendment") amending the HealthCor Purchase Agreement and sold Senior Secured Convertible Notes to HealthCor in the principal amounts of \$2,329,000 and \$2,671,000, respectively (collectively the "2012 HealthCor Notes"). As provided by the Second Amendment, the 2012 HealthCor Notes are in substantially the same form as the 2011 HealthCor Notes, with changes to the "Issuance Date," "Maturity Date," "First Five-Year Note Period" and other terms to take into account the timing of the issuance of the 2012 HealthCor Notes. The 2012 HealthCor Notes have a maturity date of January 30, 2022. In addition, the provisions regarding interest payments, interest acceleration, optional conversion, negative covenants, and events of default, preemptive rights and registration rights are the same as those of the 2011 HealthCor Notes. At any time after January 30, 2012, HealthCor is entitled to convert any portion of the outstanding and unpaid accrued interest on and principal balances of the 2012 HealthCor Notes into fully paid and non-assessable shares of our Common Stock at a conversion rate of \$1.25 per share, subject to adjustment in accordance with anti-dilution provisions set forth in the 2012 HealthCor Notes. Pursuant to the terms of the Ninth Amendment, as discussed below, the accrual of interest has been suspended after September 30, 2018.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Subject to the terms of the Ninth Amendment as discussed below, HealthCor's ability to convert any portion of the outstanding and unpaid accrued interest on and principal balances of the 2012 HealthCor Notes into fully paid and non-assessable shares of our Common Stock has been eliminated.

On August 20, 2013, we entered into the Third Amendment to the HealthCor Purchase Agreement with HealthCor (the "Third Amendment") to redefine our minimum cash balance requirements. Previously we were required to maintain a minimum cash balance of \$5,000,000 and should we drop below that balance, it triggered a default. The Third Amendment allowed for a reduced minimum cash period, as defined in the HealthCor Purchase Agreement, which allowed us to drop below \$5,000,000, but not below \$4,000,000. All other terms and conditions of the HealthCor Purchase Agreement, including all amendments thereto, remain the same. Upon entering the reduced minimum cash period (which occurred on October 7, 2013), we had 120 days to return our minimum cash balance to the original \$5,000,000. On January 16, 2014, we increased our cash balance to in excess of the original \$5,000,000 minimum allowable balance.

On January 16, 2014, we entered into the Fourth Amendment to the HealthCor Purchase Agreement with HealthCor (the "Fourth Amendment") and sold Senior Secured Convertible Notes to HealthCor in the principal amounts of \$2,329,000 and \$2,671,000 (collectively the "2014 HealthCor Notes"). As provided by the Fourth Amendment, the 2014 HealthCor Notes are in substantially the same form as the 2011 HealthCor Notes, with changes to the "Issuance Date," "Maturity Date," "First Five-Year Note Period" and other terms to take into account the timing of the issuance of the 2014 HealthCor Notes. The 2014 HealthCor Notes have a maturity date of January 15, 2024. In addition, the provisions regarding interest payments, interest acceleration, optional conversion, negative covenants, and events of default, preemptive rights and registration rights are the same as those of the 2011 HealthCor Notes. At any time after January 16, 2014, HealthCor is entitled to convert any portion of the outstanding and unpaid accrued interest on and principal balances of the 2014 HealthCor Notes into fully paid and non-assessable shares of our Common Stock at a conversion rate of \$0.40 per share, subject to adjustment in accordance with anti-dilution provisions set forth in the 2014 HealthCor Notes. Additionally, we issued Warrants to HealthCor for the purchase of an aggregate of up to 4,000,000 shares of our Common Stock at an exercise price of \$0.40 per share (collectively the "2014 HealthCor Warrants"). As of December 31, 2018, the underlying shares of our Common Stock related to the 2014 HealthCor Notes totaled approximately 23,000,000.

On December 4, 2014, we entered into the Fifth Amendment to the HealthCor Purchase Agreement (the "Fifth Amendment") with HealthCor and certain additional investors (such additional investors, the "2015 Additional Investors" and, collectively with HealthCor Partners Fund, LP, the "2015 Investors") and agreed to sell and issue (i) additional notes in the initial aggregate principal amount of \$6,000,000,with a conversion price per share of \$0.52 (subject to adjustment as described therein) (the "Fifth Amendment Notes") and (ii) additional Warrants for an aggregate of up to

3,692,308 shares of our Common Stock at an exercise price per share of \$0.52 (subject to adjustment as described therein) (the "Fifth Amendment Warrants"). As provided by the Fifth Amendment, the Fifth Amendment Notes are in substantially the same form as the 2011 HealthCor Notes, with changes to the "Issuance Date," "Maturity Date," "First Five-Year Note Period" and other terms to take into account the timing of the issuance of the Fifth Amendment Notes. The Fifth Amendment Notes have a maturity date of February 16, 2025. In addition, the provisions regarding interest payments, interest acceleration, optional conversion, negative covenants, and events of default, preemptive rights and registration rights are the same as those of the 2011 HealthCor Notes. The 2015 Investors are composed of all but one of our current directors and one of our officers. On February 17, 2015, the Company and the 2015 Investors closed on the transactions contemplated by the Fifth Amendment. In connection with this closing, the Company and the 2015 Investors entered into an Amended and Restated Pledge and Security Agreement (the "Amended Security Agreement"), amending and restating that certain Pledge and Security Agreement dated as of April 20, 2011, and an Amended and Restated Intellectual Property Security Agreement (the "Amended IP Security Agreement"), amending and restating that certain Intellectual Property Security Agreement dated as of April 20, 2011. As of December 31, 2018, the underlying shares of our Common Stock related to the Fifth Amendment Notes totaled approximately 3,000,000 to HealthCor Partners Fund, LP and 15,000,000 to the 2015 Additional Investors.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

On March 31, 2015, we entered into the Sixth Amendment to the HealthCor Purchase Agreement (the "Sixth Amendment") pursuant to which, among other things, (i) the requirement to maintain a minimum cash balance of \$5,000,000 was reduced to a minimum cash balance of \$2,000,000 and (ii) the amendment provision was revised to permit the HealthCor Purchase Agreement to be amended by the Company and the holders of the majority of the Common Stock underlying the outstanding notes and warrants to purchase shares of our Common Stock sold pursuant to the HealthCor Purchase Agreement. On March 31, 2015, we also issued a warrant to HealthCor to purchase up to an aggregate of 1,000,000 shares of our Common Stock in consideration for certain prior waivers of the minimum cash balance requirement in the HealthCor Purchase Agreement (the "Sixth Amendment Warrant"). The Sixth Amendment Warrant has an exercise price per share of \$0.53 (subject to adjustment as described therein) and an expiration date of March 31, 2025.

On June 26, 2015, we (i) entered into the Seventh Amendment to the HealthCor Purchase Agreement (the "Seventh Amendment") pursuant to which the HealthCor Purchase Agreement was amended to permit the Company to enter into and perform its obligations under the PDL Credit Agreement, as amended, (as detailed in NOTE 9); (ii) executed an Amendment to the Registration Rights Agreement between the Company and HealthCor dated April 21, 2011 (the "RR Agreement") pursuant to which the RR Agreement was amended to make its priority of registration consistent with the Registration Rights Agreement executed by the Company and PDL; (iii) amended the 2011 HealthCor Notes to extend the maturity date, in the event that Tranche Two of the PDL Credit Agreement is funded, for such notes to 90 days after the earlier of the Tranche Two maturity date or repayment date, but not later than December 31, 2022, (iv) amended the 2012 HealthCor Notes, to set the maturity date at January 30, 2022 and, in the event that Tranche Two of the PDL Credit Agreement is funded, to extend such maturity date to 90 days after the earlier of the Tranche Two maturity date or repayment date, but later than December 31, 2022; and (v) amended each of the Senior Secured Convertible Notes issued under the HealthCor Purchase Agreement (the "HealthCor Notes") to, among other things, subordinate the HealthCor Notes to the loans under the PDL Credit Agreement, as amended, and to increase certain event of default acceleration and payment thresholds. As pertains to (iii) and (iv) above, pursuant to the terms of the PDL Credit Agreement, as amended, and having not met the Tranche Two Milestones by July 26, 2017, the Tranche Two funding was terminated in full.

On February 23, 2018, we entered into the Eighth Amendment to the HealthCor Purchase Agreement (the "Eighth Amendment") with HealthCor and certain investors (the "February 2018 Investors") and agreed to sell and issue (i) additional notes in the initial aggregate principal amount of \$2,050,000,with a conversion price per share of \$0.05 (subject to adjustment as described therein) (the "Eighth Amendment Notes") and (ii) additional Warrants for an aggregate of up to 512,500 shares of our Common Stock at an exercise price per share of \$0.05 (subject to adjustment as described therein) (the "Eighth Amendment Warrants"). As provided by the Eighth Amendment, the Eighth Amendment Notes are in substantially the same form as the 2011 HealthCor Notes, with changes to the "Issuance Date," "Maturity Date," "First Five-Year Note Period" and other terms to take into account the timing of the issuance of the Fifth Amendment Notes. The Eighth Amendment Notes have a maturity date of February 22, 2028. In addition, the

provisions regarding interest payments, interest acceleration, optional conversion, negative covenants, and events of default, preemptive rights and registration rights are the same as those of the 2011 HealthCor Notes. The February 2018 Investors are composed of all but one of our current directors, one of our officers and an entity. As of December 31, 2018, the underlying shares of our Common Stock related to the Eighth Amendment Notes totaled approximately 45,000,000 to the February 2018 Investors.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

On July 10, 2018, we entered into the Ninth Amendment to the HealthCor Purchase Agreement (the "Ninth Amendment") with HealthCor, the 2015 Investors and the February 2018 Investors, pursuant to which the parties agreed to amend the HealthCor Purchase Agreement, the 2011 HealthCor Notes, the 2012 HealthCor Notes, the 2014 HealthCor Notes, the Fifth Amendment Notes and the Eighth Amendment Notes, as applicable, to (i) remove the rights of the holders of the 2011 HealthCor Notes and the 2012 HealthCor Notes to convert such notes to Common Stock after September 30, 2018; (ii) suspend the accrual of interest on the 2011 HealthCor Notes and the 2012 HealthCor Notes for periods after September 30, 2018; (iii) provide for the potential earlier repayment of the 2011 HealthCor Notes and the 2012 HealthCor Notes by the Company, 120 calendar days following a written demand for payment by the holder of such notes; provided, however, that such written demand may not be given prior to the twelve-month anniversary of the date on which the obligations of the Company under the PDL Credit Agreement are repaid in full; (iv) cancel the 2011 HealthCor Warrants; (v) provide for the seniority of the 2011 HealthCor Notes and the 2012 HealthCor Notes in right of payment over notes subsequently issued pursuant to the Purchase Agreement, including the 2014 HealthCor Notes, the Fifth Amendment Notes and the Eighth Amendment Notes; (vi) amend the terms of the 2014 HealthCor Notes, the Fifth Amendment Notes and the Eighth Amendment Notes to reflect the seniority in payment of the 2011 HealthCor Notes and 2012 HealthCor Notes; and (vii) reduce the number of shares of Common Stock that the Company must at all times have authorized and reserved for the purpose of issuance upon conversion of the notes issued pursuant to the HealthCor Purchase Agreement (collectively, the "Notes") and exercise of the warrants issued pursuant to the HealthCor Purchase Agreement (collectively, the "Warrants"), from at least 120% of the aggregate number of shares of Common Stock then issuable upon full conversion of the Notes and exercise of the Warrants to at least 100% of such aggregate number of shares.

In addition, on July 10, 2018, along with PDL, HealthCor, the 2015 Investors and the February 2018 Investors, we entered into a Second Amendment to the Subordination and Intercreditor Agreement, to amend the Subordination and Intercreditor Agreement dated as of June 26, 2015, as amended to provide that, in the event of a sale of the Company's hospital assets, after the net proceeds are first applied to repay obligations under the PDL Credit Agreement, as amended, until paid in full, up to the next \$5,000,000 of such net proceeds may be retained by the Company for working capital purposes before all remaining net proceeds are then applied to repay the obligations under the Notes in accordance with the priorities set forth in the HealthCor Purchase Agreement and the Notes.

On July 13, 2018, we entered into the Tenth Amendment to the HealthCor Purchase Agreement with HealthCor and certain investors (all of which are directors of the Company) (the "July 2018 Investors"), pursuant to which we sold and issued convertible secured promissory notes for an aggregate of \$1,000,000 to the July 2018 Investors with a conversion price per share equal to \$0.05 and a maturity date of July 12, 2028. As of December 31, 2018, the underlying shares of our Common Stock related to the Tenth Amendment Notes totaled approximately 21,000,000 to the July 2018 Investors.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **Accounting Treatment**

When issuing debt or equity securities convertible into common stock at a discount to the fair value of the common stock at the date the debt or equity financing is committed, a company is required to record a beneficial conversion feature ("BCF") charge. We had three separate issuances of equity securities convertible into common stock that qualify under this accounting treatment, (i) the 2011 HealthCor Notes, (ii) the 2012 HealthCor Notes and (iii) the 2014 HealthCor Notes. Because the conversion option and the 2011 HealthCor Warrants on the 2011 HealthCor Notes were originally classified as a liability when issued due to the down round provision and the removal of the provision requiring liability treatment, and subsequently reclassified to equity on December 31, 2011 when the 2011 HealthCor Notes were amended, only the accrued interest capitalized as payment in kind ("PIK") since reclassification qualifies under this accounting treatment. We recorded an aggregate of \$3,776,287 and \$3,201,598 in interest for the years ended December 31, 2018 and 2017, respectively, related to these transactions. The face amount of the 2012 HealthCor Notes, 2014 HealthCor Notes, the Fifth Amendment Notes and the Eighth Amendment Notes and all accrued PIK interest also qualify for BCF treatment as discussed above. Under the accounting standards, we determined that the restructuring of the Healthcor notes resulted in a troubled debt restructuring. As the future cash flows were greater than the carrying amount of the debt at the date of the amendment, we accounted for the change prospectively using the new effective interest rate. During the years ended December 31, 2018 and 2017, we recorded a BCF of \$133,220 and \$154,274, respectively. The BCF was recorded as a charge to debt discount and a credit to additional paid in capital, with the debt discount, using the effective interest method, amortized to interest expense over the term of the notes.

As Warrants were issued with the Fifth Amendment Notes, the proceeds were allocated to the instruments based on relative fair value as the warrants did not contain any features requiring liability treatment and therefore were classified as equity. The value allocated to the Fifth Amendment Warrants was \$1,093,105, which was recorded as debt discount with the credit to additional paid in capital. We recorded an aggregate of \$29,239 and \$24,658 in interest for the years ended December 31, 2018 and 2017, respectively, related to the Fifth Amendment Notes and Fifth Amendment Warrants. The carrying value of the Fifth Amendment Notes at December 31, 2018 approximates fair value as the interest rates used are those currently available to us and would be considered level 3 inputs under the fair value hierarchy.

The Warrants issued with the Sixth Amendment also did not contain features requiring liability accounting and were recorded at fair value on the date of issuance with the offsetting credit recorded in equity. The value allocated to the Sixth Amendment Warrant was \$378,000, which was recorded as debt costs with the credit to additional paid in capital. We recorded an aggregate of \$57,803 and \$57,763 in interest for the years ended December 31, 2018 and 2017, respectively.

As Warrants were issued with the Eighth Amendment Notes, the proceeds were allocated to the instruments based on relative fair value as the warrants did not contain any features requiring liability treatment and therefore were classified as equity. The value allocated to the Eighth Amendment Warrants was \$10,707 and was recorded as interest expense with the credit to additional paid in capital. The carrying value of the Eighth Amendment Notes at December 31, 2018 approximates fair value as the interest rates used are those currently available to us and would be considered level 3 inputs under the fair value hierarchy.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 13 – JOINT VENTURE AGREEMENT**

On November 16, 2009, we entered into a Master Investment Agreement (the "Rockwell Agreement") with Rockwell Holdings I, LLC, a Wisconsin limited liability ("Rockwell"). Under the terms of the Rockwell Agreement, we used funds from Rockwell to fully implement the CareView System<sup>TM</sup> in Hillcrest Medical Center in Tulsa, Oklahoma ("Hillcrest") and Saline Memorial Hospital in Benton, Arkansas ("Saline") (the "Project Hospital(s)"). CareView-Hillcrest, LLC and CareView-Saline, LLC were created as the operating entities for the Project Hospitals under the Rockwell Agreement (the "Project LLC(s)").

On January 31, 2017, under the terms of the Rockwell Agreement, wherein we have the option to purchase Rockwell's interest in the Project LLCs, we exercised that right by entering into a Settlement and LLC Interest Purchase Agreement with Rockwell (the "Settlement Agreement). Pursuant to the terms of the Settlement Agreement, we paid Rockwell the aggregate amount of \$1,213,786 by the issuance of a promissory note to Rockwell for \$1,113,786 (the "Rockwell Note") and a cash payment of \$100,000. Pursuant to the terms of the Rockwell Note, we will make quarterly principal payments of \$100,000, with each payment being made on the last day of each calendar quarter beginning with the first payment date of March 31, 2017 and continuing on the last business day of each subsequent calendar quarter through September 30, 2019. We were not in default of any conditions under the Settlement Agreement as of December 31, 2017. The final payment due on December 31, 2019 was to be a balloon payment of \$13,786 representing the remaining principal balance plus all accrued and unpaid interest. Effective February 2, 2018, pursuant to the terms of the modification agreement with PDL and PDL Modification Agreement, we entered into an amendment to the Rockwell Note wherein the quarterly payments under the Rockwell Note were reduced to \$50,000 per quarter during the term of the PDL Modification Agreement, with the final payment due on December 31, 2019 a balloon payment of \$263,786 representing the remaining principal balance plus all accrued and unpaid interest.

As additional consideration to Rockwell for entering into the Rockwell Agreement, we granted Rockwell Warrants to purchase 1,151,206 shares of our Common Stock on the date of the Rockwell Agreement, and, using the Black-Scholes Model, valued the Warrants at \$1,124,728 (the "Project Warrant"), which amount was fully amortized at December 31, 2015. Pursuant to the terms of the Settlement Agreement, the expiration date of the Project Warrant was extended from November 16, 2017 to November 16, 2022. All other provisions of the Project Warrant remained unchanged. At the time of the extension, the Project Warrant were revalued resulting in a \$11,512 increase in fair value, which has been recorded as non-cash costs included in general and administration expense in the accompanying consolidated financial statements. Effective February 2, 2018, pursuant to the terms of the PDL Modification Agreement, we entered into an amendment to the Project Warrant wherein the Project Warrant's exercise price was changed from \$0.52 to \$0.05, resulting in a \$13,814 increase in fair value, this transaction will be recorded as non-cash costs included in general and administration expense in the consolidated financial statements for the year

ended December 31, 2018.

# **NOTE 14 – VARIABLE INTEREST ENTITIES**

The Company consolidates VIEs of which it is the primary beneficiary. The liabilities recognized as a result of consolidating these VIEs do not necessarily represent additional claims on our general assets; rather, they represent claims against the specific assets of the consolidated VIEs. Conversely, assets recognized as a result of consolidating these VIEs do not represent additional assets that could be used to satisfy claims against our general assets. There were no VIEs as of the years ended December 31, 2018 and 2017.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Concurrent with the execution, and pursuant to the terms, of the Settlement Agreement, as discussed in NOTE 13, all assets and liabilities of the Project LLCs were transferred to our wholly owned subsidiary, CareView Communications, Inc., effective January 1, 2017. On June 12, 2017 we filed Form 510- Limited Liability Company Articles of Dissolution with the State of Wisconsin resulting in the dissolution of the Project LLCs effective that date.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 15 – SUBSEQUENT EVENTS**

Tenth Amendment to Modification Agreement (see NOTE 11 for details of the Modification Agreement)

On January 31, 2019, the Company and PDL Investment Holdings, LLC (the "Lender") entered into a Tenth Amendment to Modification Agreement (the "Tenth Modification Agreement Amendment"), pursuant to which the parties agreed to amend the Modification Agreement to provide that the dates on which the Lender may elect, in the Lender's sole discretion, to terminate the Modification Period would be July 31, 2018 and February 28, 2019 (with each such date permitted to be extended by the Lender in its sole discretion); that the Borrower could satisfy its obligations under the Modification Agreement to obtain financing by obtaining (i) at least \$2,050,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to February 23, 2018 and (ii) an additional (A) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to July 13, 2018 and (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to February 28, 2019 (rather than January 31, 2019) (resulting in aggregate net cash proceeds of at least \$3,550,000); and that the Borrower's interest payment that would otherwise be due to Lender on December 31, 2018 would be deferred until February 28, 2019 (the end of the extended Modification Period) and that such deferral would be a Covered Event.

#### Eleventh Amendment to Modification Agreement (see NOTE 11 for details of the Modification Agreement)

On February 28, 2019, the Company and PDL Investment Holdings, LLC entered into a Eleventh Amendment to Modification Agreement (the "Eleventh Modification Agreement Amendment"), pursuant to which the parties agreed to amend the Modification Agreement to provide that the dates on which the Lender may elect, in the Lender's sole discretion, to terminate the Modification Period would be July 31, 2018 and March 31, 2019 (with each such date permitted to be extended by the Lender in its sole discretion); that the Borrower could satisfy its obligations under the Modification Agreement to obtain financing by obtaining (i) at least \$2,050,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to February 23, 2018 and (ii) an additional (A) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to July 13, 2018 and (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to March 31, 2019 (rather than February 28, 2019) (resulting in aggregate net cash proceeds of at least \$3,550,000); and that the Borrower's interest payment that would otherwise be due to Lender on February 28, 2019 would be deferred until March 31, 2019 (the end of the extended Modification Period) and that such deferral would be a Covered Event.

## Eleventh Amendment to the Note and Warrant Purchase Agreement

On March 27, 2019, the Company, HealthCor Partners Fund, L.P., HealthCor Hybrid Offshore Master Fund, L.P. and certain additional investors that purchased additional Notes and additional Warrants on February 17, 2015, additional Notes and additional Warrants on February 23, 2018 and additional Notes on July 13, 2018 entered into an amendment to the Note and Warrant Purchase Agreement, as amended (the "Eleventh Amendment") pursuant to which all parties agreed to amend and restate Section 5.3 *Minimum Cash Balance* ("Section 5.3"), wherein the requirement of maintaining a minimum cash balance has been removed and any breach of Section 5.3 has been waived.

## Twelfth Amendment to Modification Agreement (see NOTE 11 for details of the Modification Agreement)

On March 29, 2019, the Company and PDL Investment Holdings, LLC entered into a Twelfth Amendment to Modification Agreement (the "Twelfth Modification Agreement Amendment"), pursuant to which the parties agreed to amend the Modification Agreement to provide that the dates on which the Lender may elect, in the Lender's sole discretion, to terminate the Modification Period would be July 31, 2018 and April 30, 2019 (with each such date permitted to be extended by the Lender in its sole discretion); that the Borrower could satisfy its obligations under the Modification Agreement to obtain financing by obtaining (i) at least \$2,050,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to February 23, 2018 and (ii) an additional (A) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to July 13, 2018 and (B) \$750,000 in net cash proceeds from the issuance of Capital Stock (other than Disqualified Capital Stock) or Debt on or prior to April 30, 2019 (rather than March 31, 2019) (resulting in aggregate net cash proceeds of at least \$3,550,000); and that the Borrower's interest payment that would otherwise be due to Lender on March 31, 2019 would be deferred until April 30, 2019 (the end of the extended Modification Period) and that such deferral would be a Covered Event.