Bank of Marin Bancorp	
Form 10-Q	
August 07, 2015	
UNITED STATES	
SECURITIES AND EXCHANGE COMMISSION	
Washington, D.C. 20549	
FORM 10-Q	
(Mark One)	
« QUARTERLY REPORT PURSUANT TO SECTION	ON 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
1934	
For the quarterly period ended June 30, 2015	
OR	
o TRANSITION REPORT PURSUANT TO SECTION 1934	ON 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
For the transition period from	to
Commission File Number 001-33572	
Bank of Marin Bancorp	
Exact name of Registrant as specified in its charter)	
Califa : a	20.0050754
California	20-8859754
State or other jurisdiction of incorporation)	(IRS Employer Identification No.)
504 Redwood Blvd., Suite 100, Novato, CA	94947
(Address of principal executive office)	(Zip Code)
Registrant's telephone number, including area code:	(415) 763-4520
•	filed all reports to be filed by Section 13 or 15(d) of the g 12 months (or for such shorter period that the registrant was to such filing requirements for the past 90 days.
ndicate by check mark whether the registrant has sub-	omitted electronically and posted on its corporate web site, if any
every Interactive Data File required to be submitted a	nd posted pursuant to Rule 405 of Regulation S-T (\$232.405 of uch shorter period that the registrant was required to submit and

Yes x

No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer x Non-accelerated filer o Smaller reporting company o

Indicate by check mark if the registrant is a shell company, as defined in Rule 12b-2 of the Exchange Act. Yes o No x

As of July 31, 2015, there were 5,988,926 shares of common stock outstanding.

TABLE OF CONTENTS

PART I	FINANCIAL INFORMATION	Page-3
ITEM 1.	Financial Statements	Page-3
	Consolidated Statements of Condition Consolidated Statements of Comprehensive Income Consolidated Statements of Changes in Stockholders' Equity Consolidated Statements of Cash Flows Notes to Consolidated Financial Statements	Page-3 Page-4 Page-5 Page-6 Page-7
ITEM 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	Page-33
ITEM 3.	Quantitative and Qualitative Disclosure about Market Risk	<u>Page-50</u>
ITEM 4.	Controls and Procedures	Page-50
PART II	OTHER INFORMATION	<u>Page-51</u>
ITEM 1.	<u>Legal Proceedings</u>	Page-51
ITEM 1A.	Risk Factors	Page-51
ITEM 2.	Unregistered Sales of Equity Securities and Use of Proceeds	Page-51
ITEM 3.	Defaults Upon Senior Securities	Page-51
ITEM 4.	Mine Safety Disclosures	Page-51
ITEM 5.	Other Information	Page-51
ITEM 6.	<u>Exhibits</u>	Page-52
<u>SIGNATUI</u>	<u>RES</u>	Page-54

PART I FINANCIAL INFORMATION

ITEM 1. Financial Statements

BANK OF MARIN BANCORP CONSOLIDATED STATEMENTS OF CONDITION		
at June 30, 2015 and December 31, 2014		5 1 21 2011
(in thousands, except share data; 2015 unaudited)	June 30, 2015	December 31, 2014
Assets	Ф 1 1 7 5 2 2	Φ.41.267
Cash and due from banks	\$117,533	\$41,367
Investment securities	0.4.477	116.10
Held-to-maturity, at amortized cost	94,475	116,437
Available-for-sale, at fair value (amortized cost \$252,709 and \$199,045 a	t _{254.018}	200,848
June 30, 2013 and December 31, 2014, respectively)		
Total investment securities	348,493	317,285
Loans, net of allowance for loan losses of \$14,354 and \$15,099 at June	1,324,851	1,348,252
30, 2015 and December 31, 2014, respectively		
Bank premises and equipment, net	9,673	9,859
Goodwill	6,436	6,436
Core deposit intangible	3,423	3,732
Interest receivable and other assets	60,353	60,199
Total assets	\$1,870,762	\$1,787,130
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
Liabilities and Stockholders' Equity		
Liabilities		
Deposits Non-interest baseins	¢741 107	¢ (70,000
Non-interest-bearing	\$741,107	\$670,890
Interest-bearing	05.600	02.750
Transaction accounts	95,622	93,758
Savings accounts	132,377	133,714
Money market accounts	502,263	503,543
Time accounts	159,114	149,714
Total deposits	1,630,483	1,551,619
Federal Home Loan Bank ("FHLB") borrowings	15,000	15,000
Subordinated debentures	5,291	5,185
Interest payable and other liabilities	12,806	15,300
Total liabilities	1,663,580	1,587,104
Stockholders' Equity		
Preferred stock, no par value		
Authorized - 5,000,000 shares, none issued	_	_
Common stock, no par value		
Authorized - 15,000,000 shares;	83,826	82,436
Issued and outstanding - 5,983,551 and 5,939,482 at		
June 30, 2015 and December 31, 2014, respectively	100 (07	116 700
Retained earnings	122,625	116,502
Accumulated other comprehensive income, net	731	1,088
Total stockholders' equity	207,182	200,026
Total liabilities and stockholders' equity	\$1,870,762	\$1,787,130

The accompanying notes are an integral part of these consolidated financial statements.

BANK OF MARIN BANCORP CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

CONSOLIDATED STATEMENTS OF COMPREHENSIVE					
	Three mont	ths ended	Six months	s ended	
(in thousands, avant per share amounts, unaudited)	June 30,	June 30,	June 30,	June 30,	
(in thousands, except per share amounts; unaudited)	2015	2014	2015	2014	
Interest income					
Interest and fees on loans	\$15,287	\$16,363	\$30,666	\$32,682	
Interest on investment securities					
Securities of U.S. government agencies	990	1,193	2,025	2,425	
Obligations of state and political subdivisions	511	607	1,051	1,241	
Corporate debt securities and other	179	256	384	524	
Interest on Federal funds sold and due from banks	51	37	72	88	
Total interest income	17,018	18,456	34,198	36,960	
Interest expense	17,010	10,120	3 1,170	30,700	
Interest on interest-bearing transaction accounts	30	26	60	49	
Interest on savings accounts	13	11	25	22	
Interest on money market accounts	123	131	250	289	
Interest on time accounts	215	231	437	466	
Interest on FHLB and overnight borrowings	78	78	156	156	
Interest on subordinated debentures	105	105	209	210	
	564	582			
Total interest expense Net interest income			1,137	1,192	
Provision for loan losses	16,454	17,874	33,061	35,768	
	16 45 4	600	22.061	750	
Net interest income after provision for loan losses	16,454	17,274	33,061	35,018	
Non-interest income	504	520	1.020	1.004	
Service charges on deposit accounts	504	528	1,029	1,084	
Wealth Management and Trust Services	603	613	1,241	1,177	
Debit card interchange fees	368	360	715	660	
Merchant interchange fees	129	207	259	405	
Earnings on bank-owned life insurance	203	211	406	424	
Dividends on FHLB stock	461	130	608	260	
Gain on sale of securities		97	8	89	
Other income	340	222	531	485	
Total non-interest income	2,608	2,368	4,797	4,584	
Non-interest expense					
Salaries and related benefits	6,672	6,232	13,462	13,162	
Occupancy and equipment	1,493	1,329	2,835	2,663	
Depreciation and amortization	650	403	1,071	819	
Federal Deposit Insurance Corporation insurance	253	269	489	519	
Data processing	792	748	1,578	2,108	
Professional services	515	412	1,079	1,040	
Directors' expense	247	157	438	312	
Information technology	216	173	368	338	
Reversal of losses on off-balance sheet commitments	(109) (15) (310) (15)
Other expense	1,590	1,749	3,166	3,354	
Total non-interest expense	12,319	11,457	24,176	24,300	
Income before provision for income taxes	6,743	8,185	13,682	15,302	
Provision for income taxes	2,457	3,017	4,939	5,601	
Net income	\$4,286	\$5,168	\$8,743	\$9,701	

Edgar Filing: Bank of Marin Bancorp - Form 10-Q

Net income per common share:				
Basic	\$0.72	\$0.88	\$1.47	\$1.65
Diluted	\$0.71	\$0.86	\$1.44	\$1.62
Weighted average shares used to compute net income per				
common share:				
Basic	5,945	5,888	5,933	5,879
Diluted	6,062	5,993	6,055	5,987
Dividends declared per common share	\$0.22	\$0.19	\$0.44	\$0.38
Comprehensive income:				
Net income	\$4,286	\$5,168	\$8,743	\$9,701
Other comprehensive income				
Change in net unrealized (loss) gain on available-for-sale securities	(1,803) 976	(486) 2,391
Reclassification adjustment for (gain) loss on				
available-for-sale securities			(8) 15
included in net income		_	(0) 13
Net change in unrealized (loss) gain on				
available-for-sale securities, before	(1,803) 976	(494) 2,406
tax	(1,003) 710	(1)1	2,100
Deferred tax (benefit) expense	(691) 450	(137) 969
Other comprehensive (loss) income, net of tax	(1,112)) 526	(357) 1,437
Comprehensive income	\$3,174	\$5,694	\$8,386	\$11,138
The accompanying notes are an integral part of these consolid			ψ0,500	Ψ11,130
The accompanying notes are an integral part of these consone	1111u11010	a statements.		

BANK OF MARIN BANCORP

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

for the year ended December 31, 2014 and the six months ended June 30, 2015

101 010 9001 01100 2 00011001 0 1, 2011 1110 0110 0	Accumulated				
(in thousands, except share data; 2015 unaudited)	Shares	Amount	Retained Earnings	Other Comprehensive Income, Net of Taxes	Total
Balance at December 31, 2013	5,877,524	\$80,095	\$101,464	\$(672)	\$180,887
Net income			19,771	_	19,771
Other comprehensive income				1,760	1,760
Stock options exercised	49,415	1,452		_	1,452
Excess tax benefit - stock-based compensation	_	172		_	172
Stock issued under employee stock purchase plan	521	23		_	23
Restricted stock granted	8,523	_		_	_
Restricted stock forfeited / cancelled	(2,067)	_		_	_
Stock-based compensation - stock options		200		_	200
Stock-based compensation - restricted stock		246		_	246
Cash dividends paid on common stock			(4,733)		(4,733)
Stock purchased by directors under director stock	260	12			12
plan	200	12		_	12
Stock issued in payment of director fees	5,306	236			236
Balance at December 31, 2014	5,939,482	\$82,436	\$116,502	\$1,088	\$200,026
Net income			8,743		8,743
Other comprehensive loss				(357)	(357)
Stock options exercised	25,233	774	_	_	774
Excess tax benefit - stock-based compensation	_	162	_	_	162
Stock issued under employee stock purchase plan	171	8	_	_	8
Restricted stock granted	15,970	_	_	_	_
Stock-based compensation - stock options	_	127	_	_	127
Stock-based compensation - restricted stock	_	181		_	181
Cash dividends paid on common stock	_	_	(2,620)	_	(2,620)
Stock issued in payment of director fees	2,695	138	_	_	138
Balance at June 30, 2015	5,983,551	\$83,826	\$122,625	\$731	\$207,182

The accompanying notes are an integral part of these consolidated financial statements.

BANK OF MARIN BANCORP CONSOLIDATED STATEMENTS OF CASH FLOWS

for the six months ended June 30, 2015 and 2014				
(in thousands; unaudited)	June 30, 2015		June 30, 2014	
Cash Flows from Operating Activities:				
Net income	\$8,743		\$9,701	
Adjustments to reconcile net income to net cash provided by operating				
activities:				
Provision for loan losses	_		750	
Reversal of losses on off-balance sheet commitments	(310)	(15)
Compensation expense-common stock for director fees	138		133	
Stock-based compensation expense	308		229	
Excess tax benefits from exercised stock options	(141)	(67)
Amortization of core deposit intangible	309		386	
Amortization of investment security premiums, net of accretion of discounts	1,217		1,300	
Accretion of discount on acquired loans	(1,076)	(2,410)
Accretion of discount on subordinated debentures	106		108	
Net amortization of deferred loan origination costs/fees	(294)	(265)
Write-down of other real estate owned	40		_	
Gain on sale of investment securities	(8)	(89)
Depreciation and amortization	1,071		819	
Loss on disposal of premises and equipment	4		_	
Earnings on bank-owned life insurance policies	(406)	(424)
Net change in operating assets and liabilities:				
Interest receivable	109		139	
Interest payable	(4)	(35)
Deferred rent and other rent-related expenses	86		69	
Other assets	1,504		(670)
Other liabilities	(2,271)	(3,176)
Total adjustments	382		(3,218)
Net cash provided by operating activities	9,125		6,483	
Cash Flows from Investing Activities:				
Purchase of held-to-maturity securities	(2,375)		
Purchase of available-for-sale securities	(76,708)	(9,872)
Proceeds from sale of available-for-sale securities	1,559		2,023	
Proceeds from sale of held-to-maturity securities			2,146	
Proceeds from paydowns/maturity of held-to-maturity securities	23,723		10,891	
Proceeds from paydowns/maturity of available-for-sale securities	20,814		23,584	
Proceeds from the sale of loan	1,502			
Loans originated and principal collected, net	22,818		(66,666)
Purchase of FHLB stock	(136)		
Purchase of premises and equipment	(889)	(1,005)
Cash paid for low income housing tax credit investment	(434)	(208)
Net cash provided by investing activities	(10,126)	(39,107)
Cash Flows from Financing Activities:				
Net increase in deposits	78,864		11,721	
Proceeds from stock options exercised	774		672	
Proceeds from stock issued under employee and director stock purchase plan	s8		14	
Cash dividends paid on common stock	(2,620)	(2,243)

Excess tax benefits from exercised stock options	141		67	
Net cash provided by financing activities	77,167		10,231	
Net increase (decrease) in cash and cash equivalents	76,166		(22,393)
Cash and cash equivalents at beginning of period	41,367		103,773	
Cash and cash equivalents at end of period	\$117,533		\$81,380	
Supplemental disclosure of cash flow information:				
Cash paid for interest	\$1,035		\$1,126	
Cash paid for income taxes	\$5,270		\$4,680	
Supplemental disclosure of non-cash investing and financing activities:				
Change in unrealized (loss) gain on available-for-sale securities	\$(494)	\$2,406	
Securities transferred from available-for-sale to held-to-maturity	\$ —		\$14,297	
Transfer of loan to loans held-for-sale at fair value	\$1,502		\$—	
Subscription in low income housing tax credit investment	\$1,023		\$1,000	
Stock issued in payment of director fees	\$138		\$103	

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1: Basis of Presentation

The consolidated financial statements include the accounts of Bank of Marin Bancorp ("Bancorp"), a bank holding company, and its wholly-owned bank subsidiary, Bank of Marin (the "Bank"), a California state-chartered commercial bank. References to "we," "our," "us" mean the holding company and the Bank that are consolidated for financial reporting purposes. The accompanying unaudited consolidated interim financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles ("GAAP") have been condensed or omitted pursuant to those rules and regulations. Although we believe that the disclosures are adequate and the information presented is not misleading, we suggest that these interim financial statements be read in conjunction with the financial statements and the notes thereto included in our 2014 Annual Report on Form 10-K. In the opinion of Management, the unaudited consolidated financial statements reflect all adjustments which are necessary for a fair presentation of the consolidated financial position, the results of operations, changes in comprehensive income, changes in stockholders' equity, and cash flows for the periods presented. All material intercompany transactions have been eliminated. The results of these interim periods may not be indicative of the results for the full year or for any other period. We have evaluated subsequent events through the date of filing with the SEC and have determined that there are no subsequent events that require additional recognition or disclosure.

In connection with the acquisition of NorCal Community Bancorp ("NorCal") (the "Acquisition"), Bancorp assumed ownership of Norcal Community Bancorp Trusts I and II (the "Trusts"). Bancorp is not considered the primary beneficiary of the Trusts (variable interest entities), therefore the Trusts are not consolidated in our consolidated financial statements, but rather the subordinated debentures due to the Trusts are shown as a liability on our consolidated statements of condition (see Note 6). Bancorp's investment in the common stock of the Trusts is accounted for under the equity method and is included in interest receivable and other assets on the consolidated statements of condition.

The following table shows: 1) weighted average basic shares, 2) potentially dilutive common shares related to stock options, unvested restricted stock awards and stock warrant, and 3) weighted average diluted shares. Basic earnings per share ("EPS") are calculated by dividing net income by the weighted average number of common shares outstanding during each period, excluding unvested restricted stock awards. Diluted EPS are calculated using the weighted average number of potentially dilutive common shares, which is based on the average market prices during the three months of the reporting period, under the treasury stock method. The number of potentially dilutive common shares included in year-to-date diluted EPS is a year-to-date weighted average of potentially dilutive common shares included in each quarterly diluted EPS computation. We have two forms of outstanding stock: common stock and unvested restricted stock awards. Holders of unvested restricted stock awards receive non-forfeitable dividends at the same rate as common shareholders and they both share equally in undistributed earnings. Therefore, under the two-class method, the difference in EPS is not significant for these participating securities.

Edgar Filing: Bank of Marin Bancorp - Form 10-Q

	Three months ended		Six months ende	d
(in thousands, except per share data; unaudited)	June 30, 2015	June 30, 2014	June 30, 2015	June 30, 2014
Weighted average basic shares outstanding	5,945	5,888	5,933	5,879
Add: Potentially dilutive common shares related				
to	41	40	44	42
stock options				
Potentially dilutive common shares related to	3	2	4	4
unvested restricted stock	3	2	т	7
Potentially dilutive common shares related to	73	63	74	62
the warrant	73	03	7 -	02
Weighted average diluted shares outstanding	6,062	5,993	6,055	5,987
Net income	\$4,286	\$5,168	\$8,743	\$9,701
Basic EPS	\$0.72	\$0.88	\$1.47	\$1.65
Diluted EPS	\$0.71	\$0.86	\$1.44	\$1.62
Weighted average anti-dilutive shares not	41	54	34	44
included in the calculation of diluted EPS	71	54	34	77
Page-8				

Note 2: Recently Issued Accounting Standards

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606). The ASU is a converged standard involving FASB and International Financial Reporting Standards that provides a single comprehensive revenue recognition model for all contracts with customers across transactions and industries. The core principal of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount and at a time that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In July 2015, the FASB adopted a one-year deferral of the effective date of this amendment to January 1, 2018. Because this ASU does not apply to financial instruments and we do not have a significant source of non-interest income subject to this ASU, we do not expect it to have a material impact on our financial condition or results of operations.

In June 2014, the FASB issued ASU No. 2014-12, Compensation - Stock Compensation (Topic 718) Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period. This ASU provides guidance for entities that grant their employees share-based payment awards where a performance target that affects vesting could be achieved after the requisite service period. That is the case when an employee is eligible to retire or otherwise terminate employment before the end of the period in which a performance target could be achieved and still be eligible to vest in the award if and when the performance target is achieved. This ASU stipulates that compensation expense should be recognized in the period where the performance target becomes probable of being achieved as opposed to the date that the award was granted. ASU 2014-12 is effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. We do not expect this ASU to have a material impact on our financial condition or results of operations.

In April 2015, the FASB issued ASU No. 2015-05, Intangibles - Goodwill and Other - Internal-Use Software (Subtopic 350-40) Customer's Accounting for Fees Paid in a Cloud Computing Arrangement. The amendments in this ASU provide guidance about a customer's accounting for fees paid in a cloud computing arrangement. If a cloud computing arrangement includes a software license, then the customer should account for the software license element of the arrangement consistent with the acquisition of other software licenses. If a cloud computing arrangement does not include a software license, then the customer should account for the arrangement as a service contract. The two criteria that must be met to be considered a software license are: 1) the customer has the contractual right to take possession of the software at any time during the hosting period without significant penalty; and 2) it is feasible for the customer to either run the software on its own hardware or contract with another party unrelated to the vendor to host the software. ASU 2015-05 is effective for annual periods, including interim periods within those annual periods beginning after December 15, 2015. We do not expect this ASU to have a material impact on our financial condition or results of operations.

Pa	σe-	g
ıa	20-	,

Note 3: Fair Value of Assets and Liabilities

Fair Value Hierarchy and Fair Value Measurement

We group our assets and liabilities that are measured at fair value into three levels within the fair value hierarchy, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1: Valuations are based on quoted prices in active markets for identical assets or liabilities. Since valuations are based on quoted prices that are readily and regularly available, valuation of these products does not involve a significant degree of judgment.

Level 2: Valuations are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuations for which all significant assumptions are observable or can be corroborated by observable market data.

Level 3: Valuations are based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Values are determined using pricing models and discounted cash flow models and include Management judgment and estimation which may be significant.

Transfers between levels of the fair value hierarchy are recognized through our monthly and/or quarterly valuation process in the reporting period during which the event or circumstances that caused the transfer occurred.

The following table summarizes our assets and liabilities that were required to be recorded at fair value on a recurring basis.

(in thousands) Description of Financial Instruments	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
At June 30, 2015 (unaudited):				
Securities available-for-sale:				
Mortgage-backed securities and collateralized				
mortgage obligations issued by U.S.	\$175,786	\$—	\$173,149	\$2,637
government-sponsored agencies				
Debentures of government-sponsored agencies	\$31,072	\$ —	\$31,072	\$ —
Privately-issued collateralized mortgage obligations	\$5,209	\$ —	\$5,209	\$ —
Obligations of state and political subdivisions	\$36,937	\$ —	\$36,937	\$ —
Corporate bonds	\$5,014	\$ —	5,014	\$ —
Derivative financial assets (interest rate contracts)	\$116	\$ —	\$116	\$ —
Derivative financial liabilities (interest rate contracts)	\$1,631			