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BIO KEY INTERNATIONAL INC

| Form 10-Q May 16, 2016 |
|---|
| U.S. SECURITIES AND EXCHANGE COMMISSION |
| WASHINGTON, D.C. 20549 |
| FORM 10-Q |
| QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| For the quarterly period ended March 31, 2016 |
| TRANSITION REPORT UNDER SECTION 13 OR 15(D) OF THE EXCHANGE ACT |
| For the Transition Period from to |
| Commission file number 1-13463 |
| BIO-KEY INTERNATIONAL, INC. |
| (Exact Name of registrant as specified in its charter) |
| DELAWARE 41-1741861 (State or Other Jurisdiction of (IRS Employer Incorporation of Organization) Identification Number) |
| |

3349 HIGHWAY 138, BUILDING A, SUITE E, WALL, NJ 07719

(Address of Principal Executive Offices)

1

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| (732) | 359-1 | 100 |
|-------|--|------|
| (134) | <i> </i> | LIVU |

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined by rule 12b-2 of the Exchange Act) Yes No

Number of shares of Common Stock, \$.0001 par value per share, outstanding as of May 13, 2016 was 66,339,656.

BIO-KEY INTERNATIONAL, INC.

INDEX

PART I. FINANCIAL INFORMATION

| Item 1 | | | |
|----------------------|---------------|---|----|
| | | Balance Sheets as of March 31, 2016 (unaudited) and December 31 2015 | '3 |
| | | Statements of Operations for the three months ended March 31, 2016 and 2015 (unaudited) | 4 |
| | | Statements of Cash Flows for the three months ended March 31, 2016 and 2015 (unaudited) | 5 |
| | | Notes to Condensed Consolidated Financial Statements (unaudited) | 7 |
| Item 2 | _ | Management's Discussion and Analysis of Financial Condition and Results of Operations | 17 |
| Item 4 | _ | Controls and Procedures | 23 |
| PART II. OTHER INFOR | <u>MATION</u> | | |
| Item 2 | _ | Unregistered Sales of Equity Securities and Use of Proceeds | 23 |
| Item 5 | _ | Other Information | 23 |
| Item 6 | _ | Exhibits | 23 |
| Signatures | | | 24 |
| | | | |
| 2 | | | |

PART I — FINANCIAL INFORMATION

BIO-KEY International, Inc. and Subsidiary CONDENSED CONSOLIDATED BALANCE SHEETS

| | March 31, | December 31, |
|--|---------------------|----------------------|
| | 2016 (Unaudited) | 2015 |
| ASSETS | Φ2 474 640 | Φ.4.221.0 7 0 |
| Cash and cash equivalents | \$3,474,648 | \$4,321,078 |
| Accounts receivable, net of allowance for doubtful accounts of \$13,785 at March 31, 2016 and December 31, 2015 | 2,223,647 | 3,391,405 |
| Due from factor | 147,102 | 37,421 |
| Inventory | 458,853 | 348,645 |
| Software license rights | 5,000,000 | 5,000,000 |
| Prepaid expenses and other | 100,727 | 97,203 |
| Total current assets | 11,404,977 | 13,195,752 |
| Software license rights, less current portion | 7,000,000 | 7,000,000 |
| Equipment and leasehold improvements, net | 71,646 | 63,877 |
| Deposits and other assets | 8,712 | 8,712 |
| Intangible assets—less accumulated amortization | 144,337 | 147,738 |
| Total non-current assets | 7,224,695 | 7,220,327 |
| TOTAL ASSETS | \$18,629,672 | \$20,416,079 |
| LIABILITIES | | |
| Accounts payable | \$628,631 | \$1,158,555 |
| Accrued liabilities | 312,066 | 493,067 |
| Dividends payable | 200,625 | 133,851 |
| Deferred revenue | 455,291 | 376,405 |
| Warrant liabilities | 104,322 | 104,284 |
| Total current liabilities | 1,700,935 | 2,266,162 |
| TOTAL LIABILITIES | 1,700,935 | 2,266,162 |
| Commitments and Contingencies STOCKHOLDERS' EQUITY: | | |
| Series A-1 convertible preferred stock: authorized, 100,000 (liquidation preference of \$100 per share); issued and outstanding 90,000 of \$.0001 par value | 9 | 9 |
| Series B-1 convertible preferred stock: authorized, 105,000 (liquidation preference of \$100 per share); issued and outstanding 105,000 of \$.0001 par value | 11 | 11 |

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| Common stock — authorized, 170,000,000 shares; issued and outstanding; 66,198,482 | | | |
|---|--------------|--------------|--|
| and 66,098,482 of \$.0001 par value at March 31, 2016 and December 31, 2015, | 6,620 | 6,610 | |
| respectively | | | |
| Additional paid-in capital | 76,696,761 | 76,754,737 | |
| Accumulated deficit | (59,774,664) | (58,611,450) | |
| TOTAL STOCKHOLDERS' EQUITY | 16,928,737 | 18,149,917 | |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$18,629,672 | \$20,416,079 | |
| The accompanying notes to the condensed consolidated financial statements are an integral part of these statements. | | | |

BIO-KEY International, Inc. and Subsidiary CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

| | Three months ended March 31, | | |
|--------------------------------|------------------------------|-----------|--|
| | 2016 | 2015 | |
| Revenues | | | |
| Services | \$284,726 | \$250,353 | |
| License fees and other | 145,866 | 398,473 | |
| | 430,592 | 648,826 | |
| Costs and other expenses | | | |
| Cost of services | 55,782 | 67,063 | |
| Cost of license fees and other | 56,066 | 72,293 | |
| | 111,848 | 139,356 | |
| Gross Profit | 318,744 | 509,470 | |
| | | | |

Operating Expenses