

MESA AIR GROUP INC
Form 10-Q
May 15, 2007

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

Form 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
For the quarterly period-ended March 31, 2007
- or
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number 0-15495

Mesa Air Group, Inc.

(Exact name of registrant as specified in its charter)

Nevada

*(State or other jurisdiction of
incorporation or organization)*

85-0302351

*(I.R.S. Employer
Identification No.)*

**410 North 44th Street, Suite 100,
Phoenix, Arizona**

(Address of principal executive offices)

85008

(Zip code)

Registrant's telephone number, including area code:

(602) 685-4000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the last 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

On May 1, 2007, the registrant had outstanding 31,410,065 shares of Common Stock.

TABLE OF CONTENTS

INDEX

	Page No.
<u>PART I FINANCIAL INFORMATION</u>	
<u>Item 1.</u>	
<u>Financial Statements:</u>	
<u>Condensed Consolidated Statements of Operations</u>	3
<u>Condensed Consolidated Balance Sheets</u>	4
<u>Condensed Consolidated Statements of Cash Flows</u>	5
<u>Notes to Condensed Consolidated Financial Statements</u>	6
<u>Item 2.</u>	
<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	19
<u>Item 3.</u>	
<u>Quantitative and Qualitative Disclosures about Market Risk</u>	36
<u>Item 4.</u>	
<u>Controls and Procedures</u>	36
<u>PART II OTHER INFORMATION</u>	
<u>Item 1.</u>	
<u>Legal Proceedings</u>	37
<u>Item 1A.</u>	
<u>Risk Factors</u>	38
<u>Item 2.</u>	
<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	39
<u>Item 3.</u>	
<u>Defaults Upon Senior Securities</u>	39
<u>Item 4.</u>	
<u>Submission of Matters to Vote for Security Holders</u>	39
<u>Item 5.</u>	
<u>Other Information</u>	40
<u>Item 6.</u>	
<u>Exhibits</u>	40
<u>Signatures</u>	41
<u>EX-10.1</u>	
<u>EX-10.2</u>	
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>EXS-32.2</u>	

Table of Contents**PART 1. FINANCIAL INFORMATION****Item 1. Financial Statements****MESA AIR GROUP, INC.****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

	Three Months Ended		Six Months Ended	
	March 31,	March 31,	March 31,	March 31,
	2007	2006	2007	2006
	(Unaudited)			
	(In thousands, except per share data)			
Operating revenues:				
Passenger	\$ 326,140	\$ 305,652	\$ 665,114	\$ 621,066
Freight and other	10,291	6,412	18,930	14,615
Gross operating revenues	336,431	312,064	684,044	635,681
Impairment of contract incentives	(25,324)		(25,324)	
Net operating revenues	311,107	312,064	658,720	635,681
Operating expenses:				
Flight operations	95,107	90,833	191,829	180,697
Fuel	105,103	103,157	222,901	208,006
Maintenance	72,684	47,606	136,088	103,144
Aircraft and traffic servicing	23,914	18,310	45,289	34,520
Promotion and sales	1,807	882	3,380	1,654
General and administrative	16,208	14,515	33,670	32,906
Depreciation and amortization	10,255	8,824	20,965	18,007
Bankruptcy settlement	(1,473)		(2,093)	
Impairment of long-lived assets	12,367		12,367	
Total operating expenses	335,972	284,127	664,396	578,934
Operating (loss) income	(24,865)	27,937	(5,676)	56,747
Other income (expense):				
Interest expense	(9,490)	(8,710)	(20,160)	(18,296)
Interest income	3,902	2,600	8,446	5,598
Other expense	(8,108)	(13,229)	(7,972)	(14,326)
Total other expense	(13,696)	(19,339)	(19,686)	(27,024)
(Loss) income before taxes	(38,561)	8,598	(25,362)	29,723
Income tax (benefit) provision	(14,575)	3,310	(9,389)	11,443

Edgar Filing: MESA AIR GROUP INC - Form 10-Q

Net (loss) income	\$ (23,986)	\$ 5,288	\$ (15,973)	\$ 18,280
Income (loss) per common share:				
Basic	\$ (0.75)	\$ 0.15	\$ (0.49)	\$ 0.58
Diluted	\$ (0.75)	\$ 0.14	\$ (0.49)	\$ 0.48

See accompanying notes to condensed consolidated financial statements.

Table of Contents**MESA AIR GROUP, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS**

	March 31, 2007	September 30, 2006
	(Unaudited)	
	(In thousands, except share data)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 44,056	\$ 35,559
Marketable securities	141,495	186,764
Restricted cash	12,555	12,001
Receivables, net	60,136	47,382
Income tax receivable	539	615
Expendable parts and supplies, net	38,406	32,771
Prepaid expenses and other current assets	157,908	139,563
Deferred income taxes	4,505	4,115
Total current assets	459,600	458,770
Property and equipment, net	673,432	669,912
Lease and equipment deposits	22,869	27,389
Equity method investments	10,241	12,510
Other assets	38,085	69,632
Total assets	\$ 1,204,227	\$ 1,238,213

LIABILITIES AND STOCKHOLDERS EQUITY

Current liabilities:		
Current portion of long-term debt	\$ 34,059	\$ 29,659
Short-term debt		123,076
Accounts payable	73,303	56,097
Air traffic liability	5,347	6,677
Accrued compensation	4,469	4,545
Income taxes payable	113	1,008
Other accrued expenses	43,794	42,001
Total current liabilities	161,085	263,063
Long-term debt, excluding current portion	657,446	542,569
Deferred credits	101,315	101,723
Deferred income taxes	35,353	44,531
Other noncurrent liabilities	24,106	22,117
Total liabilities	979,305	974,003

Stockholders equity:

Edgar Filing: MESA AIR GROUP INC - Form 10-Q

Preferred stock of no par value, 2,000,000 shares authorized; no shares issued and outstanding		
Common stock of no par value and additional paid-in capital, 75,000,000 shares authorized; 30,705,950 and 33,904,053 shares issued and outstanding, respectively	126,386	149,701
Retained earnings	98,536	114,509
Total stockholders' equity	224,922	264,210

See accompanying notes to condensed consolidated financial statements.

Table of Contents**MESA AIR GROUP, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Six Months Ended	
	March 31,	March 31,
	2007	2006
	(Unaudited)	
	(In thousands)	
Cash Flows from Operating Activities:		
Net (loss) income	\$ (15,973)	\$ 18,280
Adjustments to reconcile (loss) income to net cash flows provided by (used in) operating activities:		
Depreciation and amortization	20,965	18,007
Impairment chargeS	37,691	
Deferred income taxes	(9,568)	8,265
Unrealized (gain) loss on investment securities	4,776	962
Loss from equity metod investment	3,579	
Amortization of deferred credits	(6,397)	(5,688)
Amortization of restricted stock awards	707	589
Other	994	
Gain (Loss) on Sale of Assets	(254)	
Stock option expense	662	1,450
Excess tax benefit from stock compensation		(2,609)
Provision for obsolete expendable parts and supplies		(17)
Provision for doubtful accounts	773	540
Changes in assets and liabilities:		
Net (purchases) sales of investment securities	40,493	(40,274)
Receivables	(12,527)	8,496
Income tax receivables	76	(505)
Expendable parts and supplies	(5,610)	1,911
Prepaid expenses and other current assets	(18,345)	(8,469)
Contract incentive payments		(20,000)
Accounts payable	17,206	(7,025)
Income taxes payable	(895)	(254)
Other accrued liabilities	2,376	3,530
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	60,729	(22,811)
Cash Flows from Investing Activities:		
Capital expenditures	(13,468)	(9,164)
Proceeds from sale of flight equipment	24	16,034
Change in restricted cash	(554)	(2,824)
Equity method investment	(1,310)	
Change in other assets	4,694	1,147
Net returns (payments) of lease and equipment deposits	4,520	1,356

NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	(6,094)	6,549
Cash Flows from Financing Activities:		
Principal payments on long-term debt	(27,444)	(16,015)
Proceeds from exercise of stock options and issuance of warrants	148	5,565
Proceeds (payments) on financing rotatable inventory		(17,768)
Tax benefit-stock compensation		2,609
Common stock purchased and retired	(24,831)	(193)
Proceeds from receipt of deferred credits	5,989	1,917
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(46,138)	(23,885)
NET CHANGE IN CASH AND CASH EQUIVALENTS	8,497	(40,147)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	35,559	143,428
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 44,056	\$ 103,281
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash paid for interest, net of amounts capitalized	20,087	19,310
Cash paid for income taxes, net	1,000	6,618
SUPPLEMENTAL NON-CASH INVESTING AND FINANCING ACTIVITIES:		
Short-term debt permanently financed 135,378 as long-term debt	135,378	
Aircraft delivered under interim financing	23,644	27,516
Conversion of convertible debentures to common stock		62,278
Inventory and other credits received in conjunction with aircraft financing	1,000	4,604

See accompanying notes to condensed consolidated financial statements.

Table of Contents

MESA AIR GROUP, INC.

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)**

1. Business and Basis of Presentation

The accompanying unaudited, condensed consolidated financial statements of Mesa Air Group, Inc. (Mesa or the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for a complete set of financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the results for the periods presented have been made. Operating results for the three and six month period ended March 31, 2007, are not necessarily indicative of the results that may be expected for the fiscal year ending September 30, 2007. These condensed consolidated financial statements should be read in conjunction with the Company s consolidated financial statements and notes thereto included in the Company s annual report on Form 10-K for the fiscal year ended September 30, 2006.

The accompanying condensed consolidated financial statements include the accounts of Mesa Air Group, Inc. and its wholly-owned operating subsidiaries: Mesa Airlines, Inc. (Mesa Airlines), a Nevada corporation and certificated air carrier; Freedom Airlines, Inc. (Freedom), a Nevada corporation and certificated air carrier; Air Midwest, Inc. (Air Midwest), a Kansas corporation and certificated air carrier; Air Midwest, LLC, a Nevada limited liability company, MPD, Inc., a Nevada corporation, doing business as Mesa Pilot Development; Regional Aircraft Services, Inc. (RAS) a California company; Mesa Air Group Airline Inventory Management, LLC (MAG-AIM), an Arizona Limited Liability Company; Ritz Hotel Management Corp., a Nevada Corporation; Nilchii, Inc. (Nilchii), a Nevada corporation, Patar, Inc. (Patar), a Nevada corporation, Ping Shan, SRL (Ping Shan), a Barbados, West Indies based investment company, and MAGI Insurance, Ltd. (MAGI), a Barbados, West Indies based captive insurance company. Air Midwest, LLC was formed for the purpose of a contemplated conversion of Air Midwest from a corporation to a limited liability company (which has not yet occurred). MPD, Inc. provides pilot training in coordination with San Juan College in Farmington, New Mexico and with Arizona State University in Tempe, Arizona. RAS performs aircraft component repair and overhaul services. MAG-AIM purchases, distributes and manages the Company s inventory of rotatable and expendable spare parts. Ritz Hotel Management is a Phoenix area hotel property that is used for crew-in-training accommodations. MAGI is a captive insurance company established for the purpose of obtaining more favorable aircraft liability insurance rates. Ping Shan was established to invest in a Joint Venture in the People s Republic of China. Nilchii was established to invest in certain airline related businesses. Patar was established to invest in certain non-aviation related businesses. All significant intercompany accounts and transactions have been eliminated in consolidation.

New Accounting Pronouncements

In June 2006, the Financial Accounting Standards Board (FASB) ratified Emerging Issues Task Force Issue No. 06-3 (EITF 06-3), How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation). EITF 06-3 applies to any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer. EITF 06-3 allows companies to present taxes either gross within revenue and expense or net. If taxes subject to this issue are significant, a company is required to disclose its accounting policy for presenting taxes and the amount of such taxes that are recognized on a gross basis. The Company adopted EITF 06-3 during the second quarter of 2007 by continuing to present such taxes on a net basis. These amounts are not material to the Company s consolidated

financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements. This standard defines fair value, establishes a framework for measuring fair value in accounting principles generally accepted in the United States of America, and expands disclosure about fair value measurements. This pronouncement applies to other accounting standards that require or permit fair value

Table of Contents**MESA AIR GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

measurements. Accordingly, this statement does not require any new fair value measurement. This statement is effective for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company will be required to adopt SFAS No. 157 in the first quarter of fiscal year 2009. Management has not yet determined the impact of adopting this statement.

In September, 2006, the FASB issued FASB Staff Position (FSP) No. AUG AIR-1 Accounting for Planned Major Maintenance Activities. This position amends the existing major maintenance accounting guidance contained within the AICPA Industry Audit Guide Audits of Airlines and prohibits the use of the accrue in advance method of accounting for planned major maintenance activities for owned aircraft. The provisions of the announcement are applicable for fiscal years beginning after December 15, 2006. Mesa currently uses the direct expense method of accounting for planned major maintenance; therefore, the adoption of FSP No. AUG AIR-1 will not have an impact on the Company's consolidated financial statements.

In June 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 (FIN 48), which clarifies the accounting for uncertainty in income taxes recognized in financial statements. FIN 48 requires the impact of a tax position to be recognized in the financial statements if that position is more likely than not of being sustained by the taxing authority. Mesa will be required to adopt FIN 48 in the first quarter of fiscal year 2008. Management has not yet determined the impact on the Company's consolidated financial statements.

2. Segment Reporting

Statement of Financial Accounting Standards No. 131, Disclosures about Segments of an Enterprise and Related Information, requires disclosures related to components of a company for which separate financial information is available that is evaluated regularly by a company's chief operating decision maker in deciding the allocation of resources and assessing performance. The Company has three airline operating subsidiaries, Mesa Airlines, Freedom Airlines and Air Midwest, as well as various other subsidiaries organized to provide support for the Company's airline operations. The Company has aggregated these subsidiaries into three reportable segments: Mesa Airlines/Freedom, Air Midwest/*go!* and Other. Operating revenues in the Other segment are primarily sales of rotatable and expendable parts to the Company's operating subsidiaries and ground handling services performed by employees of RAS for Mesa Airlines.

Mesa Airlines and Freedom Airlines provide passenger service under revenue-guarantee contracts with United Airlines, Inc. (United), Delta Air Lines, Inc. (Delta) and US Airways, Inc. (US Airways). As of March 31, 2007, Mesa Airlines and Freedom Airlines operated a fleet of 181 aircraft - 61 CRJ 200s, 18 CRJ 700s, 38 CRJ 900s, 36 ERJ 120s and 28 Dash-8 s.

Air Midwest and Mesa Airlines, operating as *go!*, provide passenger service where revenue is derived from ticket sales either independently or through pro-rate agreements. Air Midwest provides passenger service under pro-rate contracts with US Airways, and Midwest Airlines, as well as independently under the brand name Mesa Airlines. As of March 31, 2007, Air Midwest operated a fleet of 20 Beechcraft 1900D turboprop aircraft. Mesa Airlines, operating as *go!*, provides independent inter-island Hawaiian passenger service. As of March 31, 2007, Mesa's *go!* operation operated a fleet of five CRJ-200 aircraft. Air Midwest and Mesa, operating as *go!*, do not receive contractually-guaranteed revenue for their operations. Air Midwest LLC will be included in Air Midwest/*go!* when

the contemplated conversion to a limited liability company occurs.

The Other reportable segment includes Mesa Air Group (the holding company), RAS, MPD, MAG-AIM, MAGI, Shan Yue, Ping Shan, Nilchii, Patar, and Ritz Hotel Management Corp. Activity in the Other category consists primarily of sales of rotatable and expendable parts and ground handling services to the Company's operating subsidiaries, but also includes all administrative functions not directly attributable to any specific operating company. These administrative costs are allocated to the operating companies based upon specific criteria including headcount, available seat miles (ASM's) and other operating statistics.

Table of Contents**MESA AIR GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Three Months Ended March 31, 2007 (000 s)	Mesa/ Freedom	Air Midwest/ go!	Other	Eliminations	Total
Total net operating revenues	\$ 292,141	\$ 20,362	\$ 65,538	\$ (66,934)	\$ 311,107
Depreciation and amortization	8,526	641	1,088		10,255
Operating income (loss)	(18,874)	(6,040)	9,298	(9,249)	(24,865)
Interest expense	(7,289)	(0)	(2,347)	146	(9,490)
Interest income	2,781	42	1,225	(146)	3,902
Income (loss) before income tax	(27,688)	(5,997)	4,372	(9,248)	(38,561)
Income tax (benefit)	(10,465)	(2,266)	1,652	(3,496)	(14,575)
Total assets	1,395,118	19,441	536,066	(746,398)	1,204,227
Capital expenditures (including non-cash)	1,561	142	5,462		7,165

Three Months Ended March 31, 2006 (000 s)	Mesa/ Freedom	Air Midwest/ go!	Other	Eliminations	Total
Total operating revenues	\$ 298,035	\$ 12,585	\$ 61,488	\$ (60,044)	\$ 312,064
Depreciation and amortization	7,897	31	896		8,824
Operating income (loss)	25,942	(1,298)	11,504	(8,211)	27,937
Interest expense	(6,395)		(2,460)	145	(8,710)
Interest income	2,258	3	484	(145)	2,600
Income (loss) before income tax	21,441	(1,905)	(2,727)	(8,211)	8,598
Income tax (benefit)	8,233	(712)	(1,050)	(3,161)	3,310
Total assets	1,343,416	7,425	413,218	(595,156)	1,168,903
Capital expenditures (including non-cash)	2,409	7	3,672		6,088

Six Months Ended March 31, 2007 (000 s)	Mesa/ Freedom	Air Midwest/ go!	Other	Eliminations	Total
Total net operating revenues	\$ 620,328	\$ 41,157	\$ 121,985	\$ (124,750)	\$ 658,720
Depreciation and amortization	17,575	1,181	2,209		20,965
Operating income (loss)	3,817	(9,436)	16,765	(16,822)	(5,676)
Interest expense	(15,713)	(0)	(4,742)	295	(20,160)
Interest income	5,831	108	2,802	(295)	8,446
Income (loss) before income tax	(9,859)	(9,326)	10,644	(16,821)	(25,362)
Income tax (benefit)	(3,457)	(3,575)	4,116	(6,473)	(9,389)
Total assets	1,395,118	19,441	536,066	(746,398)	1,204,227

Capital expenditures (including non-cash)	28,325	383	8,972	37,680
---	--------	-----	-------	--------

Table of Contents**MESA AIR GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Six Months Ended		Air			
March 31, 2006 (000 s)	Mesa/ Freedom	Midwest/ go!	Other	Eliminations	Total
Total operating revenues	\$ 605,343	\$ 25,608	\$ 104,636	\$ (99,906)	\$ 635,681
Depreciation and amortization	15,374	57	2,576		18,007
Operating income (loss)	56,778	(2,504)	16,123	(13,650)	56,747
Interest expense	(12,680)		(5,906)	290	(18,296)
Interest income	5,314	8	566	(290)	5,598
Income (loss) before income tax	48,524	(3,105)	(2,046)	(13,650)	29,723
Income tax (benefit)	18,682	(1,196)	(788)	(5,255)	11,443
Total assets	1,343,416	7,425	413,218	(595,156)	1,168,903
Capital expenditures (including non-cash)	31,463	15	5,202		36,680

3. Marketable Securities

The Company has a cash management program which provides for the investment of excess cash balances primarily in short-term money market instruments, US Treasury securities, intermediate-term debt instruments, and common equity securities of companies operating in the airline industry.

SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, requires that all applicable investments be classified as trading securities, available for sale securities or held-to-maturity securities. The Company currently has \$141.5 million in marketable securities that include US Treasury notes, government bonds and corporate bonds. These investments are classified as trading securities during the periods presented and accordingly, are carried at market value with changes in value reflected in the current period operations. Unrealized losses relating to trading securities held at March 31, 2007 and September 30, 2006, were (\$4.8) million and (\$0.3) million, respectively.

The Company has determined that investments in auction rate securities (ARS) should be classified as short-term investments. ARS generally have long-term maturities; however, these investments have characteristics similar to short-term investments because at predetermined intervals, generally every 28 days, there is a new auction process. As such, the Company classifies ARS as short-term investments. The balance of marketable securities at March 31, 2007 and September 30, 2006 includes investments in ARS of \$0 and \$17.4 million, respectively.

4. Restricted Cash

At March 31, 2007, the Company had \$12.6 million in restricted cash on deposit with two financial institutions. In September 2004, the Company entered into an agreement with a financial institution for a \$9.0 million letter of credit facility and to issue letters of credit for landing fees, workers' compensation insurance and other business needs. Pursuant to the agreement and amounts held on deposit, the Company had \$11.5 million of outstanding letters of credit at March 31, 2007. The Company also maintains \$5.0 million on deposit with another financial institution to collateralize its direct deposit payroll obligations.

5. Concentrations

The Company has code-share agreements with Delta Air Lines, US Airways and United Airlines. Approximately 98% of the Company's consolidated passenger revenue for the three month period ended March 31, 2007 was derived from these agreements. Accounts receivable from the Company's code-share partners were 42% and 45% of total gross accounts receivable at March 31, 2007 and September 30, 2006, respectively.

US Airways accounted for approximately 45% of the Company's total passenger revenue in the three month period ended March 31, 2007. A termination of the US Airways revenue-guarantee code-share agreements would

Table of Contents

MESA AIR GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

have a material adverse effect on the Company's business prospects, financial condition, results of operations and cash flows.

United Airlines accounted for approximately 35% of the Company's total passenger revenue in the three month period ended March 31, 2007. A termination of the United agreement would have a material adverse effect on the Company's business prospects, financial condition, results of operations and cash flows.

Delta Air Lines accounted for approximately 18% of the Company's total passenger revenue in the three month period ended March 31, 2007. A termination of the Delta agreement would have a material adverse effect on the Company's business prospects, financial condition, results of operations and cash flows.

The Company is currently engaged in a dispute with US Airways over fees payable pursuant to its Code Share and Revenue Sharing Agreement (the Code Share Agreement). The disagreement stems from payments due the Company from US Airways with respect to reimbursable operating costs and expenses relating to certain of the Company's CRJ-900 aircraft. The disputed amount that has not been paid by US Airways is \$6.9 million. The balance due at March 31, 2007 is \$6.9 million and increases by \$0.2 million per month during the term of the Code Share Agreement that the dispute remains unresolved. The Company believes that these reimbursable costs and expenses are in accordance with the terms and conditions of the Code Share Agreement and are immediately due and payable. The Company is currently working to amicably resolve this dispute in the near term prior to initiating litigation. If an amicable resolution cannot be reached, the Company is prepared to litigate its claim and believes it has a reasonable probability of succeeding in any such proceedings, although no assurances can be given in that regard.

6. Contract Incentives

In May 2005, the Company amended its code-sharing arrangement with United to allow the Company to put up to an additional 30 50-seat regional jet aircraft into the United Express system. The agreement with respect to the additional 30 50-seat regional jet aircraft expires in April 2010. Additionally, the expiration dates under the existing code-share agreement with respect to certain aircraft were extended. In connection with the amendment, the Company made three \$10 million payments to United in the first and second quarter of fiscal 2006. Amounts paid were recorded as a deferred charge and included in other assets on the balance sheet. The deferred charge was then being amortized over the term of the code-share agreement as a reduction of passenger revenue. The unamortized balance of these deferred charges were written off in the second quarter of 2007. See Note 14 regarding impairment.

7. Deferred Credits

Deferred credits consist of aircraft purchase incentives provided by the aircraft manufacturers and deferred gains on the sale and leaseback of interim financed aircraft. These incentives include credits that may be used to purchase spare parts, pay for training expenses or reduce other aircraft operating costs. These deferred credits and gains are amortized on a straight-line basis as a reduction of lease expense over the term of the respective leases.

8. Short-Term Debt

At September 30, 2006, the Company had \$123.1 million in notes payable to an aircraft manufacturer for five aircraft on interim financing. During the second quarter of 2007, the Company permanently financed these five aircraft as well

as a sixth aircraft delivered during the first quarter of 2007 with \$135.0 million in long-term debt. Under interim financing arrangements, the Company takes delivery and title to the aircraft prior to securing permanent financing and the acquisition of the aircraft is accounted for as a purchase with debt financing. Accordingly, the Company reflects the aircraft and debt under interim financing on its balance sheet during the interim financing period. After taking delivery of the aircraft, it is the Company's intention to permanently finance the aircraft as an operating lease through a sale and leaseback transaction with an independent third-party lessor. Upon permanent financing, the proceeds are used to retire the notes payable to the manufacturer. Any gain

Table of Contents**MESA AIR GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

recognized on the sale and leaseback transaction is deferred and amortized over the life of the lease. The current interim financing agreement with the manufacturer provides for the Company to have a maximum of 15 aircraft on interim financing at a given time.

9. Notes Payable and Long-Term Debt

Long-term debt consisted of the following:

	March 31, 2007	September 30, 2006
	(In thousands)	
Notes payable to bank, collateralized by the underlying aircraft, due 2019	\$ 319,614	\$ 329,478
Senior convertible notes due June 2023	37,834	37,834
Senior convertible notes due February 2024	100,000	100,000
Notes payable to manufacturer, principal and interest due monthly through 2011, interest at LIBOR plus 1.8% (7.2% at March 31, 2007), collateralized by the underlying aircraft	76,078	79,290
Note payable to financial institution due 2013, principal and interest due monthly at 7% per annum through 2008 converting to 12.5% thereafter, collateralized by the underlying aircraft	22,120	22,831
Notes payable to financial institution, principal and interest due monthly through 2022, interest at LIBOR plus 2.25% (7.6% at March 31, 2007), collateralized by the underlying aircraft	119,954	
Notes payable to financial institution, principal and interest due monthly through 2012, interest at 8.3% per annum, collateralized by the underlying aircraft	14,920	
Note payable to manufacturer, principal due semi-annually, interest at 7% due quarterly through 2007		1,792
Mortgage note payable to bank, principal and interest at 7 1/2% due monthly through 2009	860	882
Other	125	121
Total debt	691,505	572,228
Less current portion	(34,059)	(29,659)
Long-term debt	\$ 657,446	\$ 542,569

10. Earnings Per Share

The Company accounts for earnings per share in accordance with SFAS No. 128, Earnings per Share. Basic net income per share is computed by dividing net income by the weighted average number of common shares outstanding during the periods presented. Diluted net income per share reflects the potential dilution that could occur if

outstanding stock options and warrants were exercised. In addition, dilutive convertible securities are

Table of Contents**MESA AIR GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

included in the denominator while interest on convertible debt, net of tax, is added back to the numerator. A reconciliation of the numerator and denominator used in computing net income (loss) per share is as follows:

	Three Months Ended		Six Months Ended	
	March 31,		March 31,	
	2007	2006	2007	2006
	(In thousands)		(In thousands)	
Share calculation:				
Weighted average shares basic	31,999	34,304	32,825	31,459
Effect of dilutive outstanding stock options and warrants		1,258		1,430
Effect of restricted stock		11		
Effect of dilutive outstanding convertible debt		10,705		10,704
Weighted average shares diluted	31,999	46,278	32,825	43,593
Adjustments to net income:				
Net (loss) income	\$ (23,986)	\$ 5,288	\$ (15,973)	\$ 18,280
Interest expense on convertible debt, net of tax		1,018		2,533
Adjusted net (loss) income	\$ (23,986)	\$ 6,306	\$ (15,973)	\$ 20,813

The effect of converting the senior convertible notes into 10.7 million shares of common stock in the three and six months ended March 31, 2007, respectively would have been antidilutive to the per share calculation. Accordingly, those convertible shares were excluded from the calculation of dilution.

Options to purchase 1,137,064 and 642,480 shares of common stock were outstanding during the three and six months ended March 31, 2007. Options to purchase 1,980,581 and 1,852,277 shares of common stock were excluded from the calculation of dilutive earnings per share for the three and six month periods ended March 31, 2007 because the options' exercise prices were greater than the average market price of the common shares and, therefore, the effect would have been antidilutive. The remaining options outstanding during the three and six month periods ended March 31, 2007 of 419,425 and 459,280, respectively, were excluded from the calculation of dilutive earnings per share because the Company incurred a net loss during those periods and the effect of including those options would also have been antidilutive.

11. Stock Repurchase Program

The Company's Board of Directors has authorized the Company to purchase up to 19.4 million shares of the Company's outstanding common stock. As of March 31, 2007, the Company has acquired and retired approximately 13.7 million shares of its outstanding common stock at an aggregate cost of approximately \$91.5 million, leaving approximately 5.7 million shares available for purchase under the current Board authorizations. Purchases are made at management's discretion based on market conditions and the Company's financial resources.

The Company repurchased the following shares for \$20.6 million during the three months ended March 31, 2007:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plan	Maximum Number of Shares That May yet be Purchased Under the Plan
Mar-07	2,692,174	\$ 7.64	13,652,939	5,769,322

Subsequent to the end of the second quarter of 2007 Mesa announced that its Board of Directors has authorized Mesa to repurchase up to an additional 10 million shares of its outstanding common stock. The 10.0 million shares

Table of Contents

MESA AIR GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

subject to the newly authorized repurchase program are in addition to the 5.7 million shares remaining under the prior repurchase programs.

12. Beechcraft 1900D Cost Reductions

In February 2002, the Company entered into an agreement with Raytheon Aircraft Company (the Raytheon Agreement) to, among other things, reduce the operating costs of the Company's Beechcraft 1900D fleet. In connection with the Raytheon Agreement and subject to the terms and conditions contained therein, Raytheon agreed to provide up to \$5.5 million in annual operating subsidy payments to the Company contingent upon the Company remaining current on its payment obligations to Raytheon. The amount was subsequently reduced to \$5.3 million as a result of a reduction in the Company's fleet of B1900D aircraft. Approximately \$1.3 million was recorded as a reduction to expense during each of the three months ended March 31, 2007 and 2006. In return, the Company granted Raytheon a warrant to purchase up to 233,068 shares of the Company's common stock at a per share exercise price of \$10. The Company recorded the issuance of the warrant at a value of \$0.4 million within stockholders' equity as a debit and credit to common stock. The contra equity value of the warrant was amortized to expense over the vesting period of three years. Raytheon must pay a purchase price of \$1.50 per common share underlying the warrant. The warrant was exercisable at any time over a three-year period following its date of purchase. Raytheon is completely vested in the 233,068 shares of common stock underlying the warrant.

13. Bankruptcy Settlement

In the first half of fiscal 2007, the Company received approximately 41,000 shares of US Airways common stock from its bankruptcy claim against US Airways, Inc. prior to its merger with America West (Pre-Merger US Airways). The Company sold the stock and realized proceeds of \$2.1 million. In connection with an amendment to and assumption of our existing Delta Connection Agreement, we received a general unsecured claim of \$35.0 million as part of Delta's bankruptcy proceeding. The receipt of this \$35.0 million general unsecured claim is not included in the consolidated financial statements for the quarter ended March 31, 2007, but will be reflected in income in the future at its fair market value.

14. Impairment of Long-Lived Assets

In accordance with FAS 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company continually considers events or changes in circumstances that indicate the carrying amount of a long-term asset may not be recoverable. During the second quarter of 2007 the Company evaluated two such cases. In each instance the gross undiscounted cash flows related to a long-term asset was computed and found to be less than the carrying value of the long-lived asset. The fair market value of the two assets was then determined and an impairment charge, equal to the excess of the carrying value over fair value, was recorded totaling \$37.7 million.

The first impairment charge, totaling \$31.7 million, related to the unamortized balance of a \$30.0 million nonrefundable cash incentive (Incentive) paid to United in the first and second quarter of fiscal 2006, upon amending our code share agreement with United (the Amendment). The Amendment primarily allowed us to place 30 additional aircraft with United, bringing the total aircraft in the United code share to 70, and to extend the expiration dates under the existing code share agreement with respect to certain of the other aircraft. The Incentive was included in other assets and was being amortized as a reduction to revenue over the term of the amended code share agreement.

Beginning with the second quarter of fiscal 2006 we began experiencing declining margins related to this code share and management initiated an operational analysis in the fourth quarter of fiscal 2006, which was completed in the second quarter of fiscal 2007. During the second quarter of fiscal 2007 the margins deteriorated further, resulting in management concluding that the Company will incur operating losses over the remaining term of the amended code share agreement. The analysis determined that these losses were due primarily to increases in (1) maintenance costs from certain contractual increases in maintenance support agreements that went into effect in the second quarter of fiscal 2007; (2) lower total completion factors primarily attributable to the locations from

Table of Contents**MESA AIR GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

which we operate the additional 30 aircraft added in the amended code share agreement, resulting in higher operational costs and higher labor costs resulting from employee turnover and; (3) other underlying costs increasing at greater rates than we had originally anticipated when we entered into the amended code share agreement. In order to determine whether or not this asset was impaired, we estimated the future gross undiscounted cash flows related to this code share agreement and found them to be less than the asset's unamortized balance. The fair value of the asset was determined to be zero. Accordingly, an impairment charge was taken for \$25.3 million. We expect the negative cash flows experienced in the second quarter of fiscal 2007 from this code share agreement to continue at this level and could worsen in the future. The largest single item affecting the cash flows from this code share agreement are the 30 incremental 50-seat regional jets the Company added in early fiscal 2006. In addition, leasehold improvements related to certain aircraft under the United code share agreement were evaluated for recoverability and were determined to be impaired and accordingly an impairment charge was taken for \$6.4 million. Management is evaluating various alternatives to address the situation, however there can be no assurance that we will be successful in our efforts.

The second impairment charge, totaling \$6.0 million related to the unamortized balance of leasehold improvements for 12 Dash 8-100 aircraft operating under one of our Delta code share agreements. During the second quarter of fiscal 2007, Delta exercised its right to reduce the number of aircraft in the code share agreement by notifying us of its intention to remove all 12 aircraft from service by September 2007. In order to determine whether or not this asset was impaired, we estimated the future gross undiscounted cash flows related to these aircraft and found them to be less than the leasehold improvements' unamortized balance. Accordingly, an impairment charge of \$6.0 million was taken. We expect the negative cash flows experienced during the second quarter of fiscal 2007 from this code share agreement to continue into the third and fourth quarter of fiscal 2007 when the aircraft are removed from service with Delta. At this time, unless alternative uses can be found for the aircraft, the Company anticipates that it will continue to incur the respective aircrafts' lease costs until the aircraft are scheduled to be returned to their respective lessors in the first and second quarters of fiscal 2008. In addition to the negative operational cash flows we expect to incur additional costs for early termination with the respective lessors. These costs will be recognized when the aircraft are no longer in service. Management is evaluating various alternative uses for the aircraft, including additional flying or subleasing the aircraft to other lessors, however there can be no assurance that we will be successful in our efforts.

15. Equity Method Investment

In fiscal 2006, the Company participated with a private equity fund in making an investment in the common stock and notes of a closely held airline related business (the Investee). The Company, through its subsidiary Nilchii, invested \$15 million, which represents approximately 20% and 12% of the Investee's common stock and notes, respectively.

The Company accounts for its investment using the equity method of accounting. Under the equity method, the Company adjusts the carrying amount of its investment for its share of the earnings or losses of the Investee subsequent to the date of investment and reports the recognized earnings or losses in income. The Company's share of the Investee's losses subsequent to the date of investment has exceeded the carrying value of the common stock investment, which has been reduced to zero. In accordance with EITF Issue No. 99-10, Percentage Used to Determine the Amount of Equity Method Losses, the Company recognized equity method losses based on the ownership level of the Investee common stock held by the Company until the carrying value of its investment in the common stock was reduced to zero, then by the ownership level of the Investee notes held by the Company. During the second quarter of fiscal 2007, the Company recorded equity method losses from this investment of \$3.6 million.

The Investee notes held by the Company bear interest at 17%. At March 31, 2007, the Company has a receivable for and has recorded interest income related to these notes in the amount of \$1.8 million.

Table of Contents**MESA AIR GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

During the second quarter of fiscal 2007 we placed \$1.3 million on deposit pursuant to a subscription agreement in a limited partnership. Upon closing, the Company will account for this investment using the equity method of accounting.

16. Stock-Based Compensation

Stock based compensation expense is calculated by estimating the fair value of stock options at the time of grant and amortized over the stock options vesting period.

The following amounts were recognized for stock-based compensation (in thousands):

	Three Months Ended March 31, 2007 (In thousands)	Six Months Ended March 31, 2007 (In thousands)
General and administrative expenses:		
Stock options expense	\$ 310	\$ 662
Restricted stock expense	358	707
Total	\$ 668	\$ 1,369

17. Commitments and Contingencies

As of March 31, 2007, the Company had firm orders with Bombardier Aerospace, Inc. for two CRJ-700 aircraft and two CRJ-900 which can be converted to CRJ-700s. In conjunction with this purchase agreement, Mesa had \$16.0 million on deposit with Bombardier Regional Aircraft Division that was included in lease and equipment deposits at September 30, 2006. The remaining deposits are expected to be returned upon completion of permanent financing on each of the last four aircraft.

The Company accrues for potential income tax contingencies when it is probable that a liability has been incurred and the amount of the contingency can be reasonably estimated. The Company's accrual for income tax contingencies is adjusted for changes in circumstances and additional uncertainties, such as amendments to existing tax law, both legislated and concluded through the various jurisdictions tax court systems. At March 31, 2007, the Company had an accrual for income tax contingencies of approximately \$2.9 million. If the amounts ultimately settled are greater than the accrued contingencies, the Company would record additional income tax expense in the period in which the assessment is determined. To the extent amounts are ultimately settled for less than the accrued contingencies, or the Company determines that a liability is no longer probable, the liability is reversed as a reduction of income tax expense in the period the determination is made.

The Company also has long-term contracts for the performance of engine maintenance and rotatable spare parts. A description of each of these contracts is as follows:

During the second quarter of fiscal 2007, the Company entered into a memorandum of understanding (MOU) with Delta's Technical Operations division (DTO) for its previously uncovered General Electric Aircraft Engines (GE) engines. The MOU requires a monthly payment based upon the prior month's flight hours incurred by the covered engines. The hourly rate increases over time based upon the engine overhaul costs that are expected to be incurred in that year and is subject to escalation based on changes in certain price indices. Maintenance expense is recognized based upon the product of flight hours flown and the rate in effect for the period.

In January 1997, the Company entered into a 10-year engine maintenance contract with GE for certain of its CRJ-200 aircraft engines. The agreement was subsequently amended in the first quarter of fiscal 2003. The amended contract requires a monthly payment based upon the prior month's flight hours incurred by the covered engines. The hourly rate increases over time based upon the engine overhaul costs that are expected to be incurred in that year and is subject to escalation based on changes in certain price indices. Maintenance expense is recognized

Table of Contents

MESA AIR GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

based upon the product of flight hours flown and the rate in effect for the period. The contract also provides for a fixed number of engine overhauls per year. To the extent that the number of actual overhauls is less than the fixed number, GE is required to issue to Mesa a credit for the number of events less than the fixed number multiplied by an agreed upon price. To the extent that the number of actual overhauls is greater than the fixed number, Mesa is required to pay GE for the number of events greater than the fixed number multiplied by the same agreed upon price. Any adjustment payments or credits are recognized in the period they occur.

In April 1997, the Company entered into a 10-year engine maintenance contract with Pratt & Whitney Canada Corp. (PWC) for its Dash-8 aircraft. The contract requires Mesa to pay PWC for the engine overhaul upon completion of the maintenance based upon a fixed dollar amount per flight hour. The rate under the contract is subject to escalation based on changes in certain price indices.

In April 2000, the Company entered into a 10-year engine maintenance contract with Rolls-Royce Allison (Rolls-Royce) for its ERJ aircraft. The contract requires Mesa to pay Rolls-Royce for the engine overhaul upon completion of the maintenance based upon a fixed dollar amount per flight hour. The rate per flight hour is based upon certain operational assumptions and may vary if the engines are operated differently than these assumptions. The rate is also subject to escalation based on changes in certain price indices. The agreement with Rolls-Royce also contains a termination clause and look back provision to provide for any shortfall between the cost of maintenance incurred by the provider and the amount paid up to the termination date by the Company and includes a 15% penalty on such amount. The Company does not anticipate an early termination under the contract.

In May 2002, the Company entered into a six-year fleet management program with PWC to provide maintenance for the Company's Beechcraft 1900D turboprop engines. The contract requires a monthly payment based upon flight hours incurred by the covered aircraft. The hourly rate is subject to annual adjustment based on changes in certain price indices and is guaranteed to increase by no less than 1.5% per year. Pursuant to the agreement, the Company sold certain assets of its Desert Turbine Services unit, as well as all spare PT6 engines to PWC for \$6.8 million, which approximated the net book value of the assets. Pursuant to the agreement, the Company provided a working capital loan to PWC for the same amount, which is to be repaid through a reduced hourly rate being charged for maintenance. The agreement covers all of the Company's Beechcraft 1900D turboprop aircraft and engines. The agreement also contains a termination clause and look back provision to provide for any shortfall between the cost of maintenance incurred by the provider and the amount paid up to the termination date by the Company and provides for return of a pro-rated share of the prepaid amount upon early termination. The Company does not anticipate an early termination under the contract.

In August 2005, the Company entered into a ten-year agreement with AAR Corp. (the AAR Agreement) for the management and repair of certain of the Company's CRJ-200, -700, -900 and ERJ-145 aircraft rotatable spare parts inventory. Under the agreement, the Company sold certain existing spare parts inventory to AAR for \$39.6 million in cash and \$21.5 million in notes receivable (discounted to \$18.8 million) to be paid over four years. The AAR agreement was contingent upon the Company terminating an agreement for the Company's CRJ-200 aircraft rotatable spare parts inventory with GE Commercial Aviation Services (GECAS) and including these rotatables in the arrangement. The Company terminated the GECAS agreement and finalized the AAR agreement in November 2005. Upon entering into the agreement, the Company received \$22.8 million (\$23.8 million less \$1 million deposit that was retained by AAR), which was recorded as a deposit at September 30, 2005, pending the termination of the GECAS agreement. An additional \$15.8 million was received in the quarter ended December 31, 2005. Under the agreement, the Company is required to pay AAR a monthly fee based upon flight hours for access to and maintenance and

servicing of the inventory. The agreement also contains certain minimum monthly payments that Mesa must make to AAR. Based on this arrangement, the Company accounts for the transaction as a service agreement and an operating lease of rotatable spare parts with AAR. The sale of the rotatable spare parts resulted in a gain of \$2.1 million, which has been deferred and is being recognized over the term of the agreement. At termination, the Company may elect to purchase the covered inventory at fair value, but is not contractually obligated to do so.

Table of Contents

MESA AIR GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In June 2006, the Company entered into a separate two-year agreement with AAR for the management and repair of the Company's CRJ-200 aircraft rotatable spare parts inventory associated with its *go!* operations. Under this agreement, the Company transferred certain existing spare parts inventory to AAR for \$1.2 million in cash. AAR was required to purchase an additional \$2.9 million in rotatable spare parts to support the agreement. Under the agreement, the Company is required to pay AAR a monthly fee based upon flight hours for access to and maintenance of the inventory. At termination, the Company has guaranteed the fair value of the underlying rotatables. Based on this arrangement, the Company accounts for the transaction as a financing arrangement, thus recording both the rotatable spare parts inventory as an asset and the related payable to AAR as a liability.

During the second quarter of fiscal 2007, the Company amended a five-year heavy equipment maintenance agreement with a vendor. The agreement provides a rebate based upon annual volumes up to \$10.0 million over the next five years. The agreement also includes penalties in the event our annual volumes fall below certain levels. The maximum penalty possible would be \$19.0 million if our annual volumes were zero for all five years. Rebates of approximately \$1.0 million have been included in the current quarter.

In February 2006, Hawaiian Airlines, Inc. (Hawaiian) filed a complaint against the Company in the United States Bankruptcy Court for the District of Hawaii (the Bankruptcy Court) alleging that the Company breached the terms of a Confidentiality Agreement entered into in April 2004 with the Trustee in Hawaiian's bankruptcy proceedings. Hawaiian's complaint alleges, among other things, that the Company breached the Confidentiality Agreement by (a) using the evaluation material to obtain a competitive advantage over Hawaiian, through the development and implementation of a business plan to compete with Hawaiian in the inter-island market, and (b) failing to return or destroy any evaluation materials after being notified by Hawaiian on or about May 12, 2004 that the Company had not been selected as a potential investor for a transaction with Hawaiian. Hawaiian, in its complaint, seeks unspecified damages, requests that the Company turn over to Hawaiian any evaluation material in the Company's possession, custody or control (the Turnover Claim), and an injunction preventing the Company from providing inter-island transportation services in the State of Hawaii for a period of two years from the date of such injunctive relief.

The Company vigorously denies Hawaiian's allegations and requests for relief contained in its complaint. The Company filed both an answer and an antitrust counterclaim against Hawaiian in response to its complaint. In May 2006, the Company filed a motion to dismiss the Turnover Claim contained in Hawaiian's complaint, but the Bankruptcy Court denied that motion. On December 8, 2006 the Bankruptcy Court, based on constitutional access to the courts, also granted Hawaiian's motion for summary judgment against the Company on its antitrust counterclaim. The Company does not believe that either of these decisions has a material impact on the Company's position in the lawsuit. Finally, in October 2006, the Bankruptcy Court denied Hawaiian's effort to enjoin the Company's *go!* operation from selling tickets claiming that *go!*'s entry into the inter-island air transport business was based on trade secrets furnished to Mesa during the Hawaiian bankruptcy. The Court found no such misuse of confidential information and rejected Hawaiian's motion for a preliminary injunction.

In June 2006, Hawaiian requested a preliminary injunction to prevent the Company from issuing new airline tickets for the Hawaiian inter-island market for a period of one year. In this request, Hawaiian alleges that initial discovery conducted reveals that the Company breached the Confidentiality Agreement. The Court has recently denied Hawaiian's request for a preliminary injunction. The case will be tried in September 2007.

On October 13, 2006, Aloha Airlines filed suit against Mesa Air Group and two of its Hawaii based employees (individual defendants subsequently dismissed without prejudice). The complaint was filed in State Court in Hawaii

and contains 11 counts and seeks damages and injunctive relief. The Company believes the purpose of the complaint is to blunt Mesa's entry into the Hawaii inter-island market segment. Aloha alleges that Mesa's inter-island air fares are below cost and that Mesa is, therefore, violating specific provisions of Hawaii antitrust and unfair competition law. Aloha also alleges breach of contract and fraud by Mesa in connection with two confidentiality agreements, one in 2005 and the other in 2006.

Table of Contents

MESA AIR GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In 1992, The Supreme Court of the United States decided Morales v. TWA, in which it construed the Airline Deregulation Act as prohibiting any state court, under any state law legal theory, from adjudicating issues which implicated an air carrier's pricing (or other service) practices. Accordingly, an airline's pricing decisions can be attacked only under federal laws. In response to the complaint, Mesa filed a motion on December 8, 2006 seeking dismissal of all claims based upon Hawaii Statutory Law that rest on Mesa's alleged below-cost pricing. Following the filing of Mesa's Motion to Dismiss, Aloha, on January 10, 2007, voluntarily chose to dismiss the action filed in State Court, and simultaneously filed a new complaint in the United States District Court for the District of Hawaii (filed on January 9, 2007). Aloha's federal complaint abandoned claims regarding below-cost pricing under Hawaii's Statutory Law and instead asserted claims under contract and federal antitrust law. On March 19, 2007, the US District Court denied Mesa's motion to dismiss the contract claims under the authority of Morales and its progeny. Mesa has asked the District Court to certify that ruling for immediate appellate review.

Mesa denies any improper use of the data furnished by Aloha while Mesa was considering a bid for Aloha during its bankruptcy. The case is in its early stages and has been set for trial in April 2008.

The Company is also involved in various legal proceedings and FAA civil action proceedings that the Company does not believe will have a material adverse effect upon its business, financial condition or results of operations, although no assurance can be given to the ultimate outcome of any such proceedings.

Table of Contents

Item 2. *Management's Discussion and Analysis of Financial Condition and Results of Operations.*

The following discussion and analysis provides information which management believes is relevant to an assessment and understanding of the Company's results of operations and financial condition. The discussion should be read in conjunction with the Consolidated Financial Statements and the related notes thereto, and the Selected Financial Data and Operating Data contained elsewhere herein.

Forward-Looking Statements

This Quarterly Report on Form 10-Q contains certain statements including, but not limited to, information regarding the replacement, deployment, and acquisition of certain numbers and types of aircraft, and projected expenses associated therewith; costs of compliance with Federal Aviation Administration regulations and other rules and acts of Congress; the passing of taxes, fuel costs, inflation, and various expenses to the consumer; the relocation of certain operations of Mesa; the resolution of litigation in a favorable manner and certain projected financial obligations. These statements, in addition to statements made in conjunction with the words expect, anticipate, intend, plan, believe, seek, estimate, and similar expressions, are forward-looking statements within the meaning of the Safe Harbor provision of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements relate to future events or the future financial performance of Mesa and only reflect management's expectations and estimates. The following is a list of factors, among others, that could cause actual results to differ materially from the forward-looking statements: changing business conditions in certain market segments and industries; changes in Mesa's code-sharing relationships; the inability of Delta Air Lines, US Airways or United Airlines to pay their obligations under the code-share agreements; an increase in competition along the routes Mesa operates or plans to operate; material delays in completion by the manufacturer of the ordered and yet-to-be delivered aircraft; availability and cost of funds for financing new aircraft; changes in general economic conditions; changes in fuel price; changes in regional economic conditions; Mesa's relationship with employees and the terms of future collective bargaining agreements; the impact of current and future laws; additional terrorist attacks; Congressional investigations, and governmental regulations affecting the airline industry and Mesa's operations; bureaucratic delays; amendments to existing legislation; consumers unwilling to incur greater costs for flights; our ability to operate our new Hawaiian airline service profitably; unfavorable resolution of legal proceedings involving Hawaiian Airlines and Aloha Airlines regarding our Hawaiian operation; unfavorable resolution of negotiations with municipalities for the leasing of facilities; and risks associated with the outcome of litigation. One or more of these or other factors may cause Mesa's actual results to differ materially from any forward-looking statement. Mesa is not undertaking any obligation to update any forward-looking statements contained in this Form 10-Q.

All references to we, our, us, or Mesa refer to Mesa Air Group, Inc. and its predecessors, direct and indirect subsidiaries and affiliates.

GENERAL

The following discussion and analysis provides information which management believes is relevant to an assessment and understanding of the Company's results of operations and financial condition. The discussion should be read in conjunction with the Condensed Consolidated Financial Statements and the related notes thereto, contained elsewhere in this Form 10-Q.

Executive Overview and Summary Financial Results

The second quarter of fiscal year 2007 was a difficult quarter for us resulting in a loss of \$24.0 million or \$0.54 per diluted share compared with net income of \$5.3 million and \$0.14 per diluted share in the second quarter of fiscal 2006. Total gross revenue increased \$24.4 million or 7.8% to \$336.4 million on 3.8% more capacity over the same period in the preceding year. Due to certain impairment charges reflected against revenue discussed below, our

Table of Contents

net revenues were \$311.1 million for the second fiscal quarter representing a decrease of \$1.0 million or 0.3% below that of the preceding year. Our fleet has grown from 180 as of March 31, 2006, to 201 as of March 31, 2007. The results for the second quarter of fiscal 2007 reflected a number of significant non-cash charges totaling \$45.7 million comprised of impairment charges (\$37.7 million), unrealized losses on investment securities (\$4.5 million), and equity method losses (\$3.6 million). These amounts were partially offset by \$12.2 million debt conversion costs taken in the second quarter of fiscal 2006. The impairment charges are discussed below.

Excluding the impairment charges associated with certain assets related to the Delta and United code share agreements, operational challenges associated with the effects of inclement weather and air traffic control in our United Express operations resulted in a total completion factor well below that of our other operations, adversely affecting operating income as revenue was reduced and many of our expenses were not fully reimbursed. These operational challenges had the greatest effect on Mesa's 50-seat United Express operations.

Our maintenance expenses increased during the quarter on a year over year and sequential basis due primarily to a new power-by-the-hour engine memorandum of understanding covering all of our previously uncovered General Electric engines, contractual increases in our existing power-by-the-hour engine agreement with General Electric, and increased volume due to higher than anticipated usage in our United Express operations as well as contractual increases in our auxiliary power unit (APU) overhauls.

During the current quarter, United assumed responsibility for a portion of our United Express fuel purchases. As a result going forward, our revenues, as well as our fuel expenses related thereto, will be reduced by approximately 4.3 million gallons of fuel per quarter. Due to the pass-through feature of our contracts, this will not impact our income from operations.

In accordance with FAS 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company continually considers events or changes in circumstances that indicate the carrying amount of a long-term asset may not be recoverable. During the second quarter of 2007 the Company evaluated two such cases. In each instance the gross undiscounted cash flows related to a long-term asset was computed and found to be less than the carrying value of the long-lived asset. The fair market value of the two assets was then determined and an impairment charge, equal to the excess of the carrying value over fair value, was recorded totaling \$37.7 million.

The first impairment charge, totaling \$31.7 million, related to the unamortized balance of a \$30.0 million nonrefundable cash incentive (Incentive) paid to United in the first and second quarter of fiscal 2006 upon amending our code share agreement with United (the Amendment). The Amendment primarily allowed us to place 30 additional aircraft with United, bringing the total aircraft in the United code share to 70, and to extend the expiration dates under the existing code share agreement with respect to certain of the other aircraft. The Incentive was included in other assets and was being amortized as a reduction to revenue over the term of the amended code share agreement. Beginning with the second quarter of fiscal 2006 we began experiencing declining margins related to this code share and management initiated an operational analysis in the fourth quarter of fiscal 2006, which was completed in the second quarter of fiscal 2007. During the second quarter of fiscal 2007 the margins deteriorated further, resulting in management concluding that the Company will incur operating losses over the remaining term of the amended code share agreement. The analysis determined that these losses were due primarily to increases in (1) maintenance costs from certain contractual increases in maintenance support agreements that went into effect in the second quarter of fiscal 2007; (2) lower total completion factors primarily attributable to the locations from which we operate the additional 30 aircraft added in the amended code share agreement, resulting in higher operational costs and higher labor costs resulting from employee turnover and; (3) other underlying costs increasing at greater rates than we had originally anticipated when we entered into the amended code share agreement. In order to determine whether or not this asset was impaired, we estimated the future gross undiscounted cash flows related to this code share agreement and found them to be less than the asset's unamortized balance of \$25.3 million. The fair value of the asset was

determined to be zero. Accordingly, an impairment charge was taken for \$25.3 million. We expect the negative cash flows experienced in the second quarter of fiscal 2007 from this code share agreement to continue at this level and could worsen in the future. The largest single item affecting the cash flows from this code share agreement are the 30 incremental 50-seat regional jets the Company added in early fiscal 2006. In addition, leasehold improvements related to certain aircraft under the United code share agreement were evaluated for recoverability and were determined to be impaired and accordingly an impairment charge was taken for

Table of Contents

\$6.4 million. Management is evaluating various alternatives to address the situation, however there can be no assurance that we will be successful in our efforts.

The second impairment charge, totaling \$6.0 million related to the unamortized balance of leasehold improvements for 12 Dash 8-100 aircraft operating under one of our Delta code share agreement. During the second quarter of fiscal 2007, Delta exercised its right to reduce the number of aircraft in the code share agreement by notifying us of its intention to remove all 12 aircraft from service by September 2007. In order to determine whether or not this asset was impaired, we estimated the future gross undiscounted cash flows related to these aircraft and found them to be less than the leasehold improvements unamortized balance of \$6.0 million. Based on the nature of these leasehold improvements the fair value of the leasehold improvements was determined to be zero. Accordingly, an impairment charge was taken for 6.0 million. We expect the negative cash flows experienced during the second quarter of fiscal 2007 from this code share agreement to continue into the third and fourth quarter of fiscal 2007 when the aircraft are removed from service with Delta. At this time, unless alternative uses can be found for the aircraft, the Company anticipates that it will continue to incur the respective aircrafts lease costs until the aircraft are scheduled to be returned to their respective lessors in the first and second quarters of fiscal 2008. In addition to the negative operational cash flows we expect to incur additional costs for early termination with the respective lessors. These costs will be recognized when the aircraft are no longer in service. Management is evaluating various alternative uses for the aircraft, including additional flying or subleasing the aircraft to other lessors, however there can be no assurance that we will be successful in our efforts.

Our gross operating revenues were \$684.0 million for the six months ended March 31, 2007, an increase of \$48.4 million or 7.6% over the same period in the preceding year. Due to certain impairment charges reflected against revenue discussed above, our net revenues were \$658.7 million for the six months ended March 31, 2007 representing an increase of \$23.0 million or 3.6% above that of the preceding year. The net loss for the first six months of fiscal 2007 was \$16.0 million or \$0.49 per diluted share compared with net income of \$18.3 million and \$0.48 per diluted share in the first six months of fiscal 2006. The year over year variances for the first six months of 2007 versus 2006 are largely explained above, except for a \$2.1 million decrease in operating costs resulting from a bankruptcy settlement in the first half of fiscal 2007.

The new CRJ-900s are expected to begin service in November 2007. We began removing the twelve Dash-8 aircraft in April 2007 and expect to have all twelve Dash-8 s removed from service by August 2007.

Our joint venture agreement with Shenzhen Airlines to operate regional jets throughout China is progressing, with plans to send the initial aircraft by the end of summer.

Code-Share Agreements

The Company has reached an agreement with Delta Air Lines (Delta) under its Delta Connection Agreements (DCA) to remove twelve Dash-8 aircraft operated under the DCA by Mesa s subsidiary Freedom Airlines. Mesa s recently announced expanded code share agreement with Delta to operate 14 CRJ-900 regional jet aircraft (Expansion DCA) will remain in place. After service begins pursuant to the Expansion DCA and the amended DCA, the Mesa regional jet fleet flying for Delta will consist of 14 CRJ-900s and 36 ERJ-145s.

Table of Contents*Fleet*

Aircraft in operation at March 31, 2007:

Type of Aircraft

CRJ-200/100 Regional Jet	61
CRJ-700 Regional Jet	18
CRJ-900 Regional Jet	38
Embraer 145 Regional Jet	36
Beechcraft 1900D	20
Dash-8	28
Total	201

Approximately 98% of our consolidated passenger revenues for the quarter ended March 31, 2007 were derived from operations associated with code-share agreements. Our subsidiaries have code-share agreements with US Airways, Delta Air Lines, Midwest Airlines and United Airlines. The remaining passenger revenues are derived from our independent operations, go! and Mesa Airlines.

The following tables set forth quarterly comparisons for the periods indicated below:

OPERATING DATA

	Three Months Ended		Six Months Ended	
	31-Mar-07	31-Mar-06	31-Mar-07	31-Mar-06
Passengers	3,970,948	3,441,501	7,952,239	6,930,917
Available seat miles (000 s)	2,267,858	2,185,602	4,618,546	4,493,686
Revenue passenger miles (000 s)	1,675,132	1,599,381	3,387,796	3,254,882
Load factor	73.90%	73.20%	73.40%	72.40%
Yield per revenue passenger mile (cents)	20.2	19.5	20.3	19.5
Revenue per available seat mile (cents)	14.9	14.3	14.9	14.1
Operating cost per available seat mile (cents)	14.3	13	14.2	12.9
Operating cost per available seat mile, excluding fuel (cents)	9.7	8.3	9.3	8.3
Average stage length (miles)	361	403	365	405
Number of operating aircraft in fleet	199	180	199	180
Gallons of fuel consumed	53,011,214	50,359,903	109,817,761	101,713,317
Block hours flown	156,457	135,408	313,797	277,599
Departures	109,991	91,533	219,794	186,964

Table of Contents**CONSOLIDATED FINANCIAL DATA**

	Three Months Ended				Six Months Ended			
	31-Mar-07		31-Mar-06		31-Mar-07		31-Mar-06	
	Costs per ASM (cents)	% of Total Revenues	Costs per ASM (cents)	% of Total Revenues	Costs per ASM (cents)	% of Total Revenues	Costs per ASM (cents)	% of Total Revenues
Flight operations	4.2	31.00%	4.2	29.10%	4.2	29.12%	4.0	28.40%
Fuel	4.6	34.00%	4.7	33.10%	4.8	33.84%	4.6	32.70%
Maintenance	3.2	23.00%	2.2	15.30%	2.9	20.66%	2.3	16.20%
Aircraft and traffic servicing	1.1	8.00%	0.8	5.90%	1.0	6.88%	0.8	5.40%
Promotion and sales	0.1	1.00%		0.30%	0.1	0.51%		0.30%
General and administrative	0.7	5.00%	0.7	4.70%	0.7	5.11%	0.7	5.20%
Depreciation and amortization	0.5	3.00%	0.4	2.80%	0.5	3.18%	0.4	2.80%
Bankruptcy settlement	(0.1)	0.00%		(0.20)%		(3.2)%		0.00%
Impairment and restructuring charges (credits)	0.5	4.00%		0.00%	0.3	1.88%		0.00%
Total operating expenses	14.8	108.00%	13.0	91.00%	14.4	100.36%	12.9	91.10%
Interest expense	(0.4)	(3.00)%	0.4	2.80%	(0.4)	(3.06)%	0.4	2.90%
Interest income	0.2	1.00%	0.1	1.00%	0.2	1.28%	0.1	0.88%
Other income (expense)	(0.4)	(3.00)%	(0.6)	(0.40)%	(0.2)	(1.21)%	(0.3)	(2.25)%

Note: numbers in table may not recalculate due to rounding

FINANCIAL DATA BY OPERATING SEGMENT

	Three Months Ended March 31, 2007 (000 \$)				
	Mesa/Freedom	Air Midwest <i>/go!</i>	Other	Elimination	Total
Total operating revenues	\$ 292,141	\$ 20,362	\$ 65,538	\$ (66,934)	\$ 311,107
Total operating expenses	311,016	26,402	56,240	(57,686)	335,972
Operating income (loss)	\$ (18,875)	\$ (6,040)	\$ 9,298	\$ (9,248)	\$ (24,865)

Three Months Ended March 31, 2006 (000 \$)

	Mesa/Freedom	Air Midwest /go!	Other	Elimination	Total
Total operating revenues	\$ 298,035	\$ 12,585	\$ 61,488	\$ (60,044)	\$ 312,064
Total operating expenses	272,093	13,883	49,984	(51,833)	284,127
Operating income (loss)	\$ 25,942	\$ (1,298)	\$ 11,504	\$ (8,211)	\$ 27,937

Six Months Ended March 31, 2007 (000 s)

	Mesa/Freedom	Air Midwest /go!	Other	Elimination	Total
Total operating revenues	\$ 620,328	\$ 41,157	\$ 121,985	\$ (124,750)	\$ 658,720
Total operating expenses	616,512	50,593	105,221	(107,930)	664,396
Operating income (loss)	\$ 3,816	\$ (9,436)	\$ 16,764	\$ (16,820)	\$ (5,676)

Six Months Ended March 31, 2006 (000 s)

	Mesa/Freedom	Air Midwest /go!	Other	Elimination	Total
Total operating revenues	\$ 605,343	\$ 25,608	\$ 104,636	\$ (99,906)	\$ 635,681
Total operating expenses	548,565	28,112	88,513	(86,256)	578,934
Operating income (loss)	\$ 56,778	\$ (2,504)	\$ 16,123	\$ (13,650)	\$ 56,747

Table of Contents**RESULTS OF OPERATIONS*****For the three months ended March 31, 2007 versus the three months ended March 31, 2006******Operating Revenues***

In the three months ended March 31, 2007, gross operating revenue increased by \$24.3 million or 7.8% from \$312.1 million in the three months ended March 31, 2006 to \$336.4 million. The increase in revenue is primarily attributable to a \$19.4 million increase in contract revenue at Mesa/Freedom, driven by higher activity-based revenue as a result of the increased number of aircraft in service with our code-share partners. In addition, Air Midwest/go! revenue increased \$7.8 million primarily due to a \$4.5 million increase in prorate revenue and a \$2.0 million increase in Essential Air Service revenue. Due to certain impairment charges reflected against revenue discussed above, our net revenues were \$311.1 million for the second fiscal quarter representing a decrease of \$0.9 million or .3% below that of the preceding year.

Operating Expenses***Flight Operations***

In the three months ended March 31, 2007, flight operations expense increased \$4.3 million, or 4.7%, to \$95.1 million from \$90.8 million for the three months ended March 31, 2006. On an ASM basis in the three months ended March 31, 2007, flight operations expense of \$0.042 per ASM remained unchanged from the three months ended March 31, 2006. The increase is due primarily to incremental aircraft leases associated with additional Delta Dash-8 s at Mesa/Freedom and CRJ-200s at *go!* and increased lodging expenses due to the startup of our Delta Dash-8 operation in JFK.

Fuel

In the three months ended March 31, 2007, fuel expense increased \$1.9 million, or 1.9%, to \$105.1 million from \$103.2 million for the three months ended March 31, 2006. On an ASM basis, fuel expense decreased 1.8% to \$0.046 per ASM in the three months ended March 31, 2007 compared to \$0.047 per ASM in the three months ended March 31, 2006. Overall consumption of fuel increased by 2.7 million gallons or 5.3% in the three months ended in March 31, 2007 to 53.0 million gallons from 50.3 million gallons in the three months ended March 31, 2006; resulting in a \$5.3 million expense increase due to volume. The additional fuel expense was mainly driven by the addition of *go!* and the increase in flights flown for Delta. These increases were offset by a 3.2% reduction in our into-plane fuel cost in the three months ended March 31, 2007 to \$1.98 per gallon from \$2.05 per gallon in the three months ended March 31, 2006. However, total gallons would have increased more in line with the increase in block hours, which increased 15.5% in the three months ended March 31, 2007, except that United, beginning in January 2007 in the Chicago O Hare station, began purchasing its own fuel which reduced Mesa s fuel expense and revenue by 4.25 million gallons or approximately \$8.4 million, respectively.

Maintenance Expense

In the three months ended March 31, 2007, maintenance expense increased \$25.1 million, or 52.7%, to \$72.7 million from \$47.6 million for the three months ended March 31, 2006. Maintenance expense increased primarily due to (1) higher engine overhaul costs driven by a new power-by-the-hour engine agreement covering all of our previously uncovered GE engines and contractual rate increases, (2) high costs related to airframe checks which did not occur in the three months ended March 31, 2006, and (3) increased material/repair services expense primarily for engine components and landing gear overhauls. Maintenance expense at Air Midwest/*go!* increased \$2.0 million year over

year. On an ASM basis, maintenance expense increased 47.1% to \$0.032 per ASM in the three months ended March 31, 2007 from \$0.022 per ASM in the three months ended March 31, 2006.

Aircraft and Traffic Servicing

In the three months ended March 31, 2007, aircraft and traffic servicing expense increased by \$5.6 million, or 30.6%, to \$23.9 million from \$18.3 million for the three months ended March 31, 2006. On an ASM basis, aircraft and traffic servicing expense increased 25.9% to \$0.011 per ASM in the three months ended March 31, 2007 from

Table of Contents

\$0.008 per ASM in the three months ended March 31, 2006. Aircraft and traffic servicing expense in the Mesa/Freedom segment increased \$3.1 million, which included a \$1.3 million increase in station rents and a \$2.2 million increase in passenger related costs, primarily landing fees. These increases were primarily a result of moving into higher cost East Coast cities for United and Delta. These costs are reimbursed by our code-share partners. Aircraft and traffic servicing expense in the Air Midwest/ go! segment increased \$2.5 million primarily due to the start up of go!

Promotion and Sales

In the three months ended March 31, 2007, promotion and sales expense increased by \$0.9 million, or 105%, to \$1.8 million from \$0.9 million for the three months ended March 31, 2006. The increase is primarily due to promotional expenses at go!.

General and Administrative

In the three months ended March 31, 2007, general and administrative expense increased \$1.7 million, or 11.7%, to \$16.2 million from \$14.5 million for the three months ended March 31, 2006 due primarily to increased workers compensation costs.

Depreciation and Amortization

In the three months ended March 31, 2007, depreciation and amortization expense increased \$1.4 million, or 16.2%, to \$10.3 million from \$8.8 million for the three months ended March 31, 2006. The increase is primarily due to the addition of 3 CRJ-700 aircraft during the second quarter of 2007. Depreciation and amortization for Air Midwest /go! increased \$0.6 million primarily due to the launch of go! and the depreciation of certain assets acquired to support go! s operations.

Bankruptcy Settlement

In the three months ended March 31, 2007, the Company received approximately 28,000 shares which it sold for \$1.5 million. This benefit was recorded as a settlement of its US Airways related bankruptcy claim. There were no such settlements in the three months ended March 31, 2006.

Interest Expense

In the three months ended March 31, 2007, interest expense increased \$0.8 million, or 9.0%, to \$9.5 million from \$8.7 million for the three months ended March 31, 2006. The net increase in interest expense is primarily due to additional debt associated with the addition of 3 CRJ-700 aircraft during the second quarter of 2007.

Interest Income

In the three months ended March 31, 2007, interest income increased \$1.3 million to \$3.9 million from \$2.6 million for the three months ended March 31, 2006. The increase is due to increases in the rates of return on our cash and marketable securities portfolio.

Other Expense

In the three months ended March 31, 2007, other expense decreased \$5.1 million or 38.7% to \$8.1 million from \$13.2 million for the three months ended March 31, 2006. This decrease is due primarily to a \$12.2 million reduction

in debt conversion costs offset by increases of \$4.6 million in unrealized losses on investment securities and \$3.5 million from equity method losses. The equity method losses were due primarily to the investee recording noncash accounting charges.

Table of Contents***Income Taxes***

In the second quarter of fiscal 2007 we recorded a tax benefit of \$14.6 million compared to income tax expense of \$3.3 million in the second quarter of fiscal 2006. The effective tax rates of 37.8% and 38.5%, respectively, are higher than the statutory rate due to varying state income tax rates and non-deductible permanent differences.

RESULTS OF OPERATIONS***For the six months ended March 31, 2007 versus the six months ended March 31, 2006******Operating Revenues***

In the six months ended March 31, 2007, gross operating revenue increased by \$48.3 million or 7.6% from \$635.7 million in the six months ended March 31, 2006 to \$684.0 million. The increase in revenue is primarily attributable to a \$40.3 million increase in contract revenue for Mesa/Freedom, driven primarily by higher activity-based revenue as a result of the increased number of aircraft in service with our code-share partners. Air Midwest/**go!** revenue increased \$15.5 million primarily due to a \$10.9 million increase in prorate revenue and a \$3.3 million increase in Essential Air Service revenue due to additional EAS cities. Due to certain impairment charges reflected against revenue as discussed above, our net revenues were \$658.7 million for the six months ended March 31, 2007 representing an increase of \$23.0 million or 3.6% above that of the preceding year.

Operating Expenses***Flight Operations***

In the six months ended March 31, 2007, flight operations expense increased \$11.1 million, or 6.2%, to \$191.8 million from \$180.7 million for the six months ended March 31, 2006. On an ASM basis in the six months ended March 31, 2007, flight operations expense increased 3.3% to \$0.042 per ASM compared to \$0.040 per ASM in the six months ended March 31, 2006. The increase is primarily due to increased aircraft lease expenses associated with additional Delta Dash-8 s at Mesa/Freedom and CRJ-200s at **go!** and increased lodging expenses due to the startup of our Delta Dash-8 operation in JFK.

Fuel

In the six months ended March 31, 2007, fuel expense increased \$14.9 million, or 7.2%, to \$222.9 million from \$208.0 million for the six months ended March 31, 2006. On an ASM basis, fuel expense increased 4.3% to \$0.048 per ASM in the six months ended March 31, 2007 compared to \$0.046 per ASM in the six months ended March 31, 2006. This increased volume was mainly driven by the addition of **go!** and the increase in flights flown for Delta by Mesa/Freedom. These increases were partially offset by a slight reduction in our into-plane fuel cost in the six months ended March 31, 2007 versus that of the proceeding year. However, total gallons would have increased more in line with the increase in block hours, which increased 13.0% in the six months ended March 31, 2007, except that United, beginning in January 2007 in the Chicago O Hare airport, began purchasing its own fuel and reduced Mesa/Freedom s fuel expense and revenue by 4.25 million gallons or \$8.4 million, respectively.

Maintenance Expense

In the six months ended March 31, 2007, maintenance expense increased \$33.0 million, or 31.9%, to \$136.1 million from \$103.1 million for the six months ended March 31, 2006. Maintenance expense increased primarily due to (1) high cost airframe checks, (2) increased material repair/services, (3) increased base maintenance expense related to

increased costs to support our JFK and Dulles operations, and (4) higher engine overhaul costs driven by contractual rate increases and a new power-by-the-hour engine agreement covering all of our previously uncovered GE engines. Maintenance expense at Air Midwest/*go!* increased \$3.3 million year over year. On an ASM basis, maintenance expense increased 28.4% to \$0.029 per ASM in the six months ended March 31, 2007 from \$0.023 per ASM in the six months ended March 31, 2006.

Table of Contents

Aircraft and Traffic Servicing

In the six months ended March 31, 2007, aircraft and traffic servicing expense increased by \$10.8 million, or 31.2%, to \$45.3 million from \$34.5 million for the six months ended March 31, 2006. On an ASM basis, aircraft and traffic servicing expense increased 27.7% to \$0.010 per ASM in the six months ended March 31, 2007 from \$0.008 per ASM in the six months ended March 31, 2006. Aircraft and traffic servicing expense in the Mesa/Freedom segment increased \$6.7 million, which included an increase in station rents and an increase in passenger related costs, primarily landing fees. These increases were primarily the result of moving into higher cost East Coast cities for United and Delta. These costs are largely reimbursed by our code-share partners. Aircraft and traffic servicing expense in the Air Midwest/ go! segment increased \$4.2 million primarily due to the start up of **go!**

Promotion and Sales

In the six months ended March 31, 2007, promotion and sales expense increased by \$1.7 million, or 104.4%, to \$3.4 million from \$1.7 million for the six months ended March 31, 2006. The increase is primarily due to promotional expenses at **go!**.

General and Administrative

In the six months ended March 31, 2007, general and administrative expense was comparable to the same period in 2006 increasing \$0.8 million, or 2.3%, to \$33.7 million from \$32.9 million due primarily to increases related to workers compensation.

Depreciation and Amortization

In the six months ended March 31, 2007, depreciation and amortization expense increased \$3.0 million, or 16.4%, to \$21.0 million from \$18.0 million for the six months ended March 31, 2006. The increase is primarily due to the addition of 3 CRJ-700 aircraft during the second quarter of 2007. Depreciation and amortization for Air Midwest/ **go!** increased \$1.3 million primarily due to the launch of **go!** and the depreciation of certain assets acquired to support **go!** s operations .

Bankruptcy Settlement

In the six months ended March 31, 2007, the Company received approximately 41,000 shares of US Airways stock which it sold for \$2.1 million. This benefit was recorded as a settlement of its US Airways related bankruptcy claim. There were no such settlements in the six months ended March 31, 2006.

Interest Expense

In the six months ended March 31, 2007, interest expense increased \$1.9 million, or 10.2%, to \$20.2 million from \$18.3 million for the six months ended March 31, 2006. The net increase in interest expense is primarily due to additional debt associated with the addition of 3 CRJ-700 aircraft during the second quarter of 2007.

Interest Income

In the six months ended March 31, 2007, interest income increased \$2.8 million to \$8.4 million from \$5.6 million for the six months ended March 31, 2006. The increase is due to increases in the rates of return on our cash and marketable securities portfolio.

Other Expense

In the six months ended March 31, 2007, other expense decreased \$6.3 million or 44.4% to \$8.0 million from \$14.3 million for the six months ended March 31, 2006. This decrease is due primarily to a \$12.2 million reduction in debt conversion costs offset by increases of \$4.6 million in unrealized losses on investment securities and \$3.5 million from equity method losses. The equity method losses were due primarily to the investee recording noncash accounting charges.

Table of Contents

Income Taxes

In the six months ended March 31, 2007 we recorded a tax benefit of \$9.4 million compared to income tax expense of \$11.4 million in the six months ended March 31, 2006. The effective tax rates of 37.0% and 38.5%, respectively differ from the statutory rate due to varying state income taxes and to non-deductible permanent differences.

LIQUIDITY AND CAPITAL RESOURCES

Sources and Uses of Cash

At March 31, 2007, we had cash, cash equivalents, and marketable securities (including restricted cash) of \$198.1 million, compared to \$234.3 million at September 30, 2006. Our cash and cash equivalents and marketable securities are intended to be used for working capital, capital expenditures, acquisitions, and to fund our obligations with respect to regional jet deliveries.

Sources of cash for the six months ended March 31, 2007 were due primarily to cash flow from operations before changes in assets and liabilities of \$38.0 million. Changes in assets and liabilities added \$22.7 million in positive cash flow to obtain \$60.7 million in cash provided by operating activities. The \$23.5 million was due primarily to proceeds from sales of investment securities, and an increase in accounts payable offset by an increase in receivables, prepaid expenses and expendable parts.

Cash used in operating activities was \$6.1 million due primarily to capital expenditures of \$13.5 million related to the expansion of our regional jet fleet and related provisioning of rotatable inventory to support the additional jets and an additional equity method investment of \$1.3 million. These amounts were offset by returns of deposits previously paid on leases and equipment and a decrease in other assets.

Cash used in financing activities were \$46.1 million due primarily to net paydowns on long-term debt totaling \$27.4 million and \$24.8 million in common stock repurchased by the Company.

As of March 31, 2007, we had net receivables of approximately \$60.1 million (net of an allowance for doubtful accounts of \$1.8 million), compared to receivables of approximately \$47.4 million (net of an allowance for doubtful accounts of \$1.6 million) as of September 30, 2006. The amounts due consist primarily of receivables due from our code-share partners, subsidy payments due from Raytheon, Federal excise tax refunds on fuel, insurance proceeds, manufacturers credits and passenger ticket receivables due through the Airline Clearing House. Accounts receivable from our code-share partners was 42.0% of total gross accounts receivable at March 31, 2007.

Sources of cash for the six months ended March 31, 2006 were due primarily to cash flow from operations before changes in assets and liabilities of \$39.8 million. Changes in assets and liabilities used \$62.6 million in negative cash flow to obtain \$22.8 million in cash used by operating activities. The \$62.6 million was due primarily to purchases of investment securities and incentive payments made in connection with the United amendment. Cash provided by investing activities was \$6.5 million due primarily to proceeds from the sale of flight equipment offset by capital expenditures and an increase in restricted cash. Cash flows used in financing activities totaling \$23.9 million consisted primarily of principal payments on long-term debt and payments made to finance our rotatable inventory.

Subsequent to the end of the second quarter of 2007 Mesa announced that its Board of Directors has authorized Mesa to repurchase up to an additional 10 million shares of its outstanding common stock. The 10 million shares subject to the newly authorized repurchase program are in addition to the 5.7 million shares remaining under the prior repurchase programs.

Operating Leases

We have significant long-term lease obligations primarily relating to our aircraft fleet. These leases are classified as operating leases and are therefore excluded from our consolidated balance sheets. At March 31, 2007, we leased 157 aircraft with remaining lease terms ranging from one to 18.3 years. Future minimum lease payments due under all long-term operating leases were approximately \$2.1 billion at March 31, 2007.

Table of Contents***3.625% Senior Convertible Notes due 2024***

In February 2004, we completed the private placement of senior convertible notes due 2024, which resulted in gross proceeds of \$100.0 million (\$97.0 million, net). Cash interest is payable on the notes at the rate of 2.115% per year on the aggregate amount due at maturity, payable semiannually in arrears on February 10 and August 10 of each year, beginning August 10, 2004, until February 10, 2009. After that date, we will not pay cash interest on the notes prior to maturity, and the notes will begin accruing original issue discount at a rate of 3.625% until maturity. On February 10, 2024, the maturity date of the notes, the principal amount of each note will be \$1,000. The aggregate amount due at maturity, including interest accrued from February 10, 2009, will be \$171.4 million. Each of our wholly owned domestic subsidiaries guarantees the notes on an unsecured senior basis. The notes and the note guarantees are senior unsecured obligations and rank equally with our existing and future senior unsecured indebtedness. The notes and the note guarantees are junior to the secured obligations of our wholly owned subsidiaries to the extent of the collateral pledged.

The notes were sold at an issue price of \$583.40 per note and are convertible into shares of our common stock at a conversion rate of 40.3737 shares per note, which equals a conversion price of \$14.45 per share. This conversion rate is subject to adjustment in certain circumstances. Holders of the notes may convert their notes only if: (i) after March 31, 2004, the sale price of our common stock exceeds 110% of the accreted conversion price for at least 20 trading days in the 30 consecutive trading days ending on the last trading day of the preceding quarter; (ii) on or prior to February 10, 2019, the trading price for the notes falls below certain thresholds; (iii) the notes have been called for redemption; or (iv) specified corporate transactions occur. These notes are not yet convertible. We may redeem the notes, in whole or in part, beginning on February 10, 2009, at a redemption price equal to the issue price, plus accrued original issue discount, plus any accrued and unpaid cash interest. The holders of the notes may require us to repurchase the notes on February 10, 2009 at a price of \$583.40 per note plus accrued and unpaid cash interest, if any, on February 10, 2014 at a price of \$698.20 per note plus accrued and unpaid cash interest, if any, and on February 10, 2019 at a price of \$835.58 per note plus accrued and unpaid cash interest, if any.

6.25% Senior Convertible Notes Due 2023

In June 2003, we completed the private placement of senior convertible notes due 2023, which resulted in gross proceeds of \$100.1 million (\$96.9 million net). Cash interest is payable on the notes at the rate of 2.4829% per year on the aggregate amount due at maturity, payable semiannually in arrears on June 16 and December 16 of each year, beginning December 16, 2003, until June 16, 2008. After that date, we will not pay cash interest on the notes prior to maturity, and the notes will begin accruing original issue discount at a rate of 6.25% until maturity. On June 16, 2023, the maturity date of the notes, the principal amount of each note will be \$1,000. The aggregate amount due at maturity, including interest accrued from June 16, 2008, will be \$252 million. Each of our wholly owned domestic subsidiaries guarantees the notes on an unsecured senior basis. The notes and the note guarantees are senior unsecured obligations and rank equally with our existing and future senior unsecured indebtedness. The notes and the note guarantees are junior to the secured obligations of our wholly owned subsidiaries to the extent of the collateral pledged.

The notes were sold at an issue price of \$397.27 per note and are convertible into shares of our common stock at a conversion rate of 39.727 shares per note, which equals a conversion price of \$10 per share. This conversion rate is subject to adjustment in certain circumstances. Holders of the notes may convert their notes only if: (i) the sale price of our common stock exceeds 110% of the accreted conversion price for at least 20 trading days in the 30 consecutive trading days ending on the last trading day of the preceding quarter; (ii) prior to June 16, 2018, the trading price for the notes falls below certain thresholds; (iii) the notes have been called for redemption; or (iv) specified corporate transactions occur. These notes became convertible in 2003. The Company may redeem the notes, in whole or in part, beginning on June 16, 2008, at a redemption price equal to the issue price, plus accrued original issue discount, plus

any accrued and unpaid cash interest. The holders of the notes may require the Company to repurchase the notes on June 16, 2008 at a price of \$397.27 per note plus accrued and unpaid cash interest, if any, on June 16, 2013 at a price of \$540.41 per note plus accrued and unpaid cash interest, if any, and on June 16, 2018 at a price of \$735.13 per note plus accrued and unpaid cash interest, if any.

Table of Contents

In fiscal 2006, holders of \$156.8 million in aggregate principal amount at maturity (\$62.3 million carrying amount) of these senior convertible notes due 2023 converted their notes into shares of Mesa common stock. In connection with these conversions, we issued an aggregate of 6.2 million shares of Mesa common stock and also paid approximately \$11.3 million in debt conversion costs to these noteholders. We also wrote off \$1.8 million in debt issue costs related to these notes.

Interim and Permanent Aircraft Financing Arrangements

At September 30, 2006, the Company had an aggregate of \$123.1 million in notes payable to an aircraft manufacturer for five aircraft on interim financing. During the second quarter of 2007, the Company permanently financed these five aircraft as well as a sixth aircraft delivered during the first quarter of 2007 with \$135.0 million in long-term debt. Under interim financing arrangements, we take delivery and title of the aircraft prior to securing permanent financing and the acquisition of the aircraft is accounted for as a purchase with debt financing. Accordingly, we reflect the aircraft and debt under interim financing on our balance sheet during the interim financing period. After taking delivery of the aircraft, it is our practice and our intention to subsequently enter into a sale and leaseback transaction with an independent third-party lessor. Upon permanent financing, the proceeds from the sale and leaseback transaction are used to retire the notes payable to the aircraft manufacturer. Any gain recognized on the sale and leaseback transaction is deferred and amortized over the life of the lease. These interim financing agreements typically have a term of six months and provide for monthly interest only payments at LIBOR plus three percent. The current interim financing agreement with the manufacturer provides for us to have a maximum of 15 aircraft on interim financing at any one time.

Other Indebtedness and Obligations

In October 2004, the Company permanently financed five CRJ-900 aircraft with \$118.0 million in debt. The debt bears interest at the monthly LIBOR plus three percent and requires monthly principal and interest payments.

In January and March 2004, the Company permanently financed five CRJ-700 and six CRJ-900 aircraft with \$254.7 million in debt. The debt bears interest at the monthly LIBOR plus three percent and requires monthly principal and interest payments.

In December 2003, we assumed \$24.1 million of debt in connection with our purchase of two CRJ-200 aircraft in the Midway Chapter 7 bankruptcy proceedings. The debt, due in 2013, bears interest at the rate of 7% per annum through 2008, converting to 12.5% thereafter, with principal and interest due monthly.

As of March 31, 2007, we had \$12.6 million in restricted cash on deposit collateralizing various letters of credit outstanding and the ACH funding of our payroll.

Contractual Obligations

As of March 31, 2007, we had \$691.5 million of long-term debt (including current maturities). This amount consisted of \$552.7 million in notes payable related to owned aircraft, \$137.8 million in aggregate principal amount of our senior convertible notes due 2023 and 2024 and \$1.0 million in other miscellaneous debt.

Table of Contents

The following table sets forth our cash obligations (including principal and interest) as of March 31, 2007.

Obligations	2007	2008	Payment Due by Period			Thereafter	Total
			2009	2010	2011		
				(In thousands)			
Long-term debt:							
Note payable related to CRJ700s and 900s(1)	\$ 23,310	\$ 46,086	\$ 45,206	\$ 44,320	\$ 43,395	\$ 297,553	\$ 499,870
2003 senior convertible debt notes (assuming no conversions)	1,182	2,365				95,234	98,781
2004 senior convertible debt notes (assuming no conversions)	1,813	3,625	1,813			171,409	178,660
Senior CR7 CR9	6,848	13,699	13,702	13,706	13,709	134,542	196,205
Subordinate CR7 CR9	1,359	2,719	2,719	2,719	5,698	3,619	18,833
Notes payable related to B1900Ds	5,969	11,938	11,938	28,858	24,978	8,965	92,646
Note payable related to CRJ200s(1)	1,500	3,000	3,000	3,000	3,000	14,952	28,452
Mortgage note payable	54	109	824				987
Other	25	25	25	25	25	25	150
Total long-term debt	42,061	83,565	79,226	92,627	90,805	726,299	1,114,585
Payments under operating leases:							
Cash aircraft rental payments(1)	101,200	216,084	192,163	185,402	190,281	1,244,395	2,129,524
Lease payments on equipment and operating facilities	677	1,392	962	947	956	1,198	6,132
Total lease payments	101,877	217,476	193,124	186,349	191,237	1,245,593	2,135,655

Future aircraft acquisition costs(2)	50,000	0	0	50,000	0	0	100,000
Rotable inventory financing commitments	291	563	540	2,241	0	0	3,634

(1) Aircraft ownership costs, including depreciation and interest expense on owned aircraft and rental payments on operating leased aircraft, of aircraft flown pursuant to our guaranteed-revenue agreements are reimbursed by the applicable code-share partner.

(2) Represents the estimated cost of commitments to acquire CRJ-900 aircraft.

Maintenance Commitments

During the second quarter of fiscal 2007, the Company entered into a memorandum of understanding (MOU) with Delta's Technical Operations division (DTO) for its previously uncovered General Electric Aircraft Engines (GE) engines. The MOU requires a monthly payment based upon the prior month's flight hours incurred by the covered engines. The hourly rate increases over time based upon the engine overhaul costs that are expected to be incurred in that year and is subject to escalation based on changes in certain price indices. Maintenance expense is recognized based upon the product of flight hours flown and the rate in effect for the period.

In January 1997, the Company entered into a 10-year engine maintenance contract with GE for certain of our CRJ-200 aircraft engines. The agreement was subsequently amended in the first quarter of fiscal 2003. The amended contract requires a monthly payment based upon the prior month's flight hours incurred by the covered engines. The hourly rate increases over time based upon the engine overhaul costs that are expected to be incurred in that year and is subject to escalation based on changes in certain price indices. The contract also provides for a fixed number of engine overhauls per year. To the extent that the number of actual overhauls is less than the fixed number, GE is required to issue a credit to us for the number of events less than the fixed number multiplied by an agreed upon price. To the extent that the number of actual overhauls is greater than the fixed number, we are required to pay GE for the number of events greater than the fixed number multiplied by the same agreed upon price.

Table of Contents

In April 1997, we entered into a 10-year engine maintenance contract with Pratt & Whitney Canada Corp. (PWC) for our Dash 8-200 aircraft. The contract requires us to pay PWC for the engine overhaul upon completion of the maintenance based upon a fixed dollar amount per flight hour. The rate under the contract is subject to escalation based on changes in certain price indices.

In April 2000, we entered into a 10-year engine maintenance contract with Rolls-Royce Allison (Rolls-Royce) for its ERJ aircraft. The contract requires us to pay Rolls-Royce for the engine overhaul upon completion of the maintenance based upon a fixed dollar amount per flight hour. The rate per flight hour is based upon certain operational assumptions and may vary if the engines are operated differently than these assumptions. The rate is also subject to escalation based on changes in certain price indices. The agreement with Rolls-Royce also contains a termination clause and look back provision to provide for any shortfall between the cost of maintenance incurred by the provider and the amount paid up to the termination date by us and includes a 15% penalty on such amount. We do not anticipate an early termination under the contract.

In May 2002, we entered into a new six-year fleet management program with PWC to provide maintenance for our Beechcraft 1900D turboprop engines. The contract requires a monthly payment based upon flight hours incurred by the covered aircraft. The hourly rate is subject to annual adjustment based on changes in certain price indices and is guaranteed to increase by no less than 1.5% per year. Pursuant to the agreement, we sold certain assets of our Desert Turbine Services unit, as well as all spare PT6 engines to PWC for \$6.8 million, which approximated the net book value of the assets. Pursuant to the agreement, we provided a working capital loan to PWC for the same amount, which is to be repaid through a reduced hourly rate being charged for maintenance. The agreement covers all of our Beechcraft 1900D turboprop aircraft and engines. The agreement also contains a termination clause and look back provision to provide for any shortfall between the cost of maintenance incurred by the provider and the amount paid up to the termination date by us and provides for return of a pro-rated share of the prepaid amount upon early termination. We do not anticipate an early termination under the contract.

In August 2005, the Company entered into a ten-year agreement with AAR Corp. (the AAR Agreement), for the management and repair of certain of the Company's CRJ-200, -700, -900 and ERJ-145 aircraft rotatable spare parts inventory. Under the agreement, the Company sold certain existing spare parts inventory to AAR for \$39.6 million in cash and \$21.5 million in notes receivable (discounted to \$18.8 million) to be paid over four years. The AAR agreement was contingent upon the Company terminating an agreement for the Company's CRJ-200 aircraft rotatable spare parts inventory with GE Capital Aviation Services (GECAS) and including these rotatables in the arrangement. The Company terminated the GECAS agreement and finalized the AAR agreement in November 2005. Upon entering into the agreement, the Company received \$22.8 million (\$23.8 million less \$1 million deposit that was retained by AAR), which was recorded as a deposit at September 30, 2005, pending the termination of the GECAS agreement. An additional \$15.8 million was received in the quarter ended March 31, 2006. Under the agreement, the Company is required to pay AAR a monthly fee based upon flight hours for access to and maintenance and servicing of the inventory. The agreement also contains certain minimum monthly payments that Mesa must make to AAR. Based on this arrangement, the Company accounts for the transaction as a service agreement and an operating lease of rotatable spare parts with AAR. The sale of the rotatable spare parts resulted in a gain of \$2.1 million, which has been deferred and is being recognized over the term of the agreement. At termination, the Company may elect to purchase the covered inventory at fair value, but is not contractually obligated to do so.

In June 2006, the Company entered into a separate two-year agreement with AAR for the management and repair of the Company's CRJ-200 aircraft rotatable spare parts inventory associated with its *go!* operations. Under this agreement, the Company transferred certain existing spare parts inventory to AAR for \$1.2 million in cash. AAR was required to purchase an additional \$2.9 million in rotatable spare parts to support the agreement. Under the agreement, the Company is required to pay AAR a monthly fee based upon flight hours for access to and maintenance of the inventory. At termination, the Company has guaranteed the fair value of the underlying rotatables. Based on this

arrangement, the Company accounts for the transaction as a financing arrangement, thus recording both the rotatable spare parts inventory as an asset and the related payable to AAR as a liability.

Table of Contents

Critical Accounting Policies and Estimates

The discussion and analysis of our financial condition and results of operations is based upon our financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. In connection with the preparation of these financial statements, we are required to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue, and expenses, and related disclosure of contingent liabilities. On an ongoing basis, we evaluate our estimates, including those related to revenue recognition, the allowance for doubtful accounts, medical claims reserve, valuation of assets held for sale and costs to return aircraft and a valuation allowance for certain deferred tax assets. We base our estimates on historical experience and on various other assumptions that we believe are reasonable under the circumstances. Such historical experience and assumptions form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

We have identified the accounting policies below as critical to our business operations and the understanding of our results of operations. The impact of these policies on our business operations is discussed throughout Management's Discussion and Analysis of Financial Condition and Results of Operations where such policies affect our reported and expected financial results. The discussion below is not intended to be a comprehensive list of our accounting policies. For a detailed discussion on the application of these and other accounting policies, see Note 1 in the Notes to the Consolidated Financial Statements for the year ended September 30, 2006, which contains accounting policies and other disclosures required by accounting principles generally accepted in the United States of America.

Revenue Recognition

The US Airways, United and Delta regional jet code-share agreements are revenue-guarantee flying agreements. Under a revenue-guarantee arrangement, the major airline generally pays a fixed monthly minimum amount, plus certain additional amounts based upon the number of flights flown and block hours performed. The contracts also include reimbursement of certain costs incurred by us in performing flight services. These costs, known as pass-through costs, may include aircraft ownership costs, passenger and hull insurance, aircraft property taxes as well as, fuel, landing fees and catering. The contracts also include a profit component that may be determined based on a percentage of revenue on the Mesa flown flights, a profit margin on certain reimbursable costs as well as a profit margin based on certain operational benchmarks. We recognize revenue under our revenue-guarantee agreements when the transportation is provided. The majority of the revenue under these contracts is known at the end of the accounting period and is booked as actual. We perform an estimate of the profit component based upon the information available at the end of the accounting period. All revenue recognized under these contracts is presented at the gross amount billed.

Under the Company's revenue-guarantee agreements with US Airways, United and Delta, the Company is reimbursed under a fixed rate per block-hour plus an amount per aircraft designed to reimburse the Company for certain aircraft ownership costs. In accordance with Emerging Issues Task Force Issue No. 01-08, *Determining Whether an Arrangement Contains a Lease*, the Company has concluded that a component of its revenue under the agreement discussed above is rental income, inasmuch as the agreement identifies the right of use of a specific type and number of aircraft over a stated period of time. The amount deemed to be rental income during the quarters ended March 31, 2007 and 2006 was \$65.3 million and \$56.5 million, respectively, and has been included in passenger revenue on the Company's consolidated statements of operations.

In connection with providing service under the Company's revenue-guarantee agreement with Pre-Merger US Airways, the Company's fuel reimbursement was capped at \$0.85 per gallon. Under this agreement, the Company had the option to purchase fuel from a subsidiary of US Airways at the capped rate. As a result, amounts included in revenue for fuel reimbursement and expense for fuel cost may not represent market rates for fuel for the Company's

Pre-Merger US Airways flying. The Company purchased 9.4 million gallons of fuel under this arrangement in the quarter ended March 31, 2006. This agreement ended May 31, 2006.

The US Airways and Midwest Airlines B1900D turboprop code-share agreements are pro-rate agreements. Under a prorate agreement, we receive a percentage of the passenger's fare based on a standard industry formula

Table of Contents

that allocates revenue based on the percentage of transportation provided. Revenue from our pro-rate agreements and our independent operation is recognized when transportation is provided. Tickets sold but not yet used are included in air traffic liability on the condensed consolidated balance sheets.

We also receive subsidies for providing scheduled air service to certain small or rural communities. Such revenue is recognized in the period in which the air service is provided. The amount of the subsidy payments is determined by the United States Department of Transportation on the basis of its evaluation of the amount of revenue needed to meet operating expenses and to provide a reasonable return on investment with respect to eligible routes. EAS rates are normally set for two-year contract periods for each city.

Allowance for Doubtful Accounts

Amounts billed by the Company under revenue guarantee arrangements are subject to our interpretation of the applicable code-share agreement and are subject to audit by our code-share partners. Periodically our code-share partners dispute amounts billed and pay amounts less than the amount billed. Ultimate collection of the remaining amounts not only depends upon Mesa prevailing under audit, but also upon the financial well-being of the code-share partner. As such, we periodically review amounts past due and record a reserve for amounts estimated to be uncollectible. The allowance for doubtful accounts was \$1.8 million and \$1.6 million at March 31, 2007 and September 30, 2006, respectively. If our actual ability to collect these receivables and the actual financial viability of its partners is materially different than estimated, the Company's estimate of the allowance could be materially understated or overstated. The Company is currently engaged in a dispute with US Airways over fees payable pursuant to its Code Share and Revenue Sharing Agreement (the "Code Share Agreement"). The disagreement stems from payments due the Company from US Airways with respect to reimbursable operating costs and expenses relating to certain of the Company's CRJ-900 aircraft. The disputed amount that has not been paid by US Airways is \$6.9 million. The balance due at March 31, 2007 is \$6.9 million and increases by \$0.2 million per month during the term of the Code Share Agreement that the dispute remains unresolved. The Company believes that these reimbursable costs and expenses are in accordance with the terms and conditions of the Code Share Agreement and are immediately due and payable. The Company is currently working to amicably resolve this dispute in the near term prior to initiating litigation. If an amicable resolution cannot be reached, the Company is prepared to litigate its claim and believes it has a reasonable probability of succeeding in any such proceedings, although no assurances can be given in that regard.

Aircraft Leases

The majority of the Company's aircraft are leased from third parties. In order to determine the proper classification of a lease as either an operating lease or a capital lease, the Company must make certain estimates at the inception of the lease relating to the economic useful life and the fair value of an asset as well as select an appropriate discount rate to be used in discounting future lease payments. These estimates are utilized by management in making computations as required by existing accounting standards that determine whether the lease is classified as an operating lease or a capital lease. All of the Company's aircraft leases have been classified as operating leases, which results in rental payments being charged to expense over the terms of the related leases. Additionally, operating leases are not reflected in the Company's condensed consolidated balance sheet and accordingly, neither a lease asset nor an obligation for future lease payments is reflected in the Company's condensed consolidated balance sheet.

Accrued Health Care Costs

We are self-insured up to a cap for health care costs and as such, a reserve for the cost of claims that have not been paid as of the balance sheet date is estimated. Our estimate of this reserve is based upon historical claim experience and upon the recommendations of our health care provider. At March 31, 2007 and September 30, 2006, we accrued

\$2.7 million and \$2.6 million, respectively, for the cost of future health care claims. If the ultimate development of these claims is significantly different than those that have been estimated, the accrual for future health care claims could be materially overstated or understated.

Table of Contents***Accrued Worker s Compensation Costs***

We are self-insured up to a cap for worker s compensation claims and as such, a reserve for the cost of claims that have not been paid as of the balance sheet date is estimated. Our estimate of this reserve is based upon historical claim experience and upon the recommendations of our third-party administrator. At March 31, 2007 and September 30, 2006, we accrued \$3.3 million and \$3.4 million, respectively, for the cost of worker s compensation claims. If the ultimate development of these claims is significantly different than those that have been estimated, the accrual for future worker s compensation claims could be materially overstated or understated.

Long-lived Assets, Aircraft and Parts Held for Sale

Property and equipment are stated at cost and depreciated over their estimated useful lives to their estimated salvage values using the straight-line method. Long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amount may be impaired. Under the provisions of Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company records an impairment loss if the undiscounted future cash flows are found to be less than the carrying amount of the asset. If an impairment loss has occurred, a charge is recorded to reduce the carrying amount of the asset to fair value. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to sell see Note 14 on impairments.

Valuation of Deferred Tax Assets

The Company records deferred tax assets for the value of benefits expected to be realized from the utilization of alternative minimum tax credit carryforwards and state and federal net operating loss carryforwards. We periodically review these assets for realizability based upon expected taxable income in the applicable taxing jurisdictions. To the extent we believe some portion of the benefit may not be realizable, an estimate of the unrealized portion is made and an allowance is recorded. At March 31, 2007, we had a valuation allowance of \$0.6 million for certain state net operating loss carryforwards because we believe we will not be able to generate sufficient taxable income in these jurisdictions in the future to realize the benefits of these recorded deferred tax assets. We believe the Company will generate sufficient taxable income in the future to realize the benefits of its other deferred tax assets. This belief is based upon the Company having had pretax income in fiscal 2006, 2005 and 2004 and we have taken steps to minimize the financial impact of its unprofitable subsidiaries. Realization of these deferred tax assets is dependent upon generating sufficient taxable income prior to expiration of any net operating loss carryforwards. Although realization is not assured, management believes it is more likely than not that the remaining, recorded deferred tax assets will be realized. If the ultimate realization of these deferred tax assets is significantly different from our expectations, the value of its deferred tax assets could be materially overstated.

AIRCRAFT

The following table lists the aircraft owned and leased by the Company for scheduled operations as of March 31, 2007:

Type of Aircraft	Number of Aircraft				Operating on Mar. 31, 2007	Passenger Capacity
	Owned	Interim Financing	Leased	Total		

Edgar Filing: MESA AIR GROUP INC - Form 10-Q

CRJ-200/100 Regional Jet	2		59	61	61	50
CRJ-700 Regional Jet	8		10	18	18	66
CRJ-900 Regional Jet	14		24	38	38	86
Embraer 145 Regional Jet			36	36	36	50
Beechcraft 1900D	20			20	20	19
Dash-8			28	28	28	37
Embraer EMB-120			0	0	0	30
Total	44	0	157	201	201	

Table of Contents

Fleet Plans

CRJ Program

As of March 31, 2007, we operated 117 Canadair Regional Jets (61 CRJ-200/100, 18 CRJ-700 and 38 CRJ-900s).

In January 2004, we exercised options to purchase 20 CRJ-900 aircraft (seven of which can be converted to CRJ-700 aircraft). As of March 31, 2007, we have taken delivery of 13 CRJ-900 aircraft and three CRJ-700 aircraft. In April 2007, we accepted delivery of two more CRJ-700 aircraft. The delivery dates for the remaining two CRJ-900s (which can be converted to CRJ-700s) has not been finalized.

ERJ Program

As of March 31, 2007, we operated 36 Embraer 145 aircraft. We acquired all 36 ERJ-145s through a June 1999 agreement with Empresa Brasileira de Aeronautica S.A. (Embraer). We also have options for 25 additional aircraft. In September 2006, our contract with Embraer was amended to extend the option exercise date to August 2007 for deliveries beginning in January 2009.

Beechcraft 1900D

As of March 31, 2007, we owned 34 Beechcraft 1900D aircraft and were operating 20 of these aircraft. We lease four of our Beechcraft 1900D to Gulfstream International Airlines, a regional turboprop air carrier based in Ft. Lauderdale, Florida and lease an additional ten Beechcraft 1900D aircraft to Big Sky Transportation Co., a regional turboprop carrier based in Billings, Montana (Big Sky).

Dash-8

As of March 31, 2007, we operated 28 Dash-8 aircraft. In the fourth quarter of fiscal 2006, we took delivery of four Dash-8 aircraft and placed them into revenue service during the first quarter of fiscal 2007. As discussed in Note 14 on impairment we will ground these aircraft by September 2008. Losses will be incurred as each aircraft is returned for early termination penalties, lease settle up and other charges.

Aircraft Financing Relationships with the Manufacturer

At September 30, 2006, the Company had \$123.1 million in notes payable to an aircraft manufacturer for five aircraft on interim financing. During the second quarter of 2007, the Company permanently financed these five aircraft as well as a six aircraft delivered during the first quarter of 2007 with \$135.0 million in long-term debt. Under interim financing arrangements, the Company takes delivery and title to the aircraft prior to securing permanent financing and the acquisition of the aircraft is accounted for as a purchase with debt financing. Accordingly, the Company reflects the aircraft and debt under interim financing on its balance sheet during the interim financing period. After taking delivery of the aircraft, it is the Company's intention to permanently finance the aircraft as an operating lease through a sale and leaseback transaction with an independent third-party lessor. Upon permanent financing, the proceeds are used to retire the notes payable to the manufacturer. Any gain recognized on the sale and leaseback transaction is deferred and amortized over the life of the lease. The current interim financing agreement with the manufacturer provides for the Company to have a maximum of 15 aircraft on interim financing at a given time.

Item 3. *Qualitative and Quantitative Disclosure about Market Risk.*

There were no material changes in the Company's market risk from September 30, 2006 to March 31, 2007.

Item 4. *Controls and Procedures.*

In accordance with Rule 13a-15(b) of the Securities Exchange Act of 1934 as amended (the Exchange Act), as of the end of the period covered by this *Quarterly Report on Form 10-Q*, the Company s management evaluated, with the participation of the Company s principal executive officer and principal financial officer, the effectiveness

Table of Contents

of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Exchange Act). Disclosure controls and procedures are defined as those controls and other procedures of an issuer that are designed to ensure that the information required to be disclosed by the issuer in the reports it files or submits under the Act is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated and communicated to the issuer's management, including its principal executive officer and principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Based on their evaluation of these disclosure controls and procedures, the Company's chairman of the board and chief executive officer and the Company's executive vice president and chief financial officer have concluded that the disclosure controls and procedures were effective as of the date of such evaluation to ensure that material information relating to the Company, including its consolidated subsidiaries, was made known to them by others within those entities, particularly during the period in which this *Quarterly Report on Form 10-Q* was being prepared. There were no changes in our internal control over financial reporting during the quarter ended March 31, 2007, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting except for certain turnover in senior accounting and finance positions during the current quarter. These positions were backfilled with a combination of permanent employees, consultants and contractors.

* * *

Table of Contents

PART II. OTHER INFORMATION

Item 1. *Legal Proceedings.*

In February 2006, Hawaiian Airlines, Inc. (Hawaiian) filed a complaint against the Company in the United States Bankruptcy Court for the District of Hawaii (the Bankruptcy Court) alleging that the Company breached the terms of a Confidentiality Agreement entered into in April 2004 with the Trustee in Hawaiian s bankruptcy proceedings. Hawaiian s complaint alleges, among other things, that the Company breached the Confidentiality Agreement by (a) using the evaluation material to obtain a competitive advantage over Hawaiian, through the development and implementation of a business plan to compete with Hawaiian in the inter-island market, and (b) failing to return or destroy any evaluation materials after being notified by Hawaiian on or about May 12, 2004 that the Company had not been selected as a potential investor for a transaction with Hawaiian. Hawaiian, in its complaint, seeks unspecified damages, requests that the Company turn over to Hawaiian any evaluation material in the Company s possession, custody or control (the Turnover Claim), and an injunction preventing the Company from providing inter-island transportation services in the State of Hawaii for a period of two years from the date of such injunctive relief.

The Company vigorously denies Hawaiian s allegations and requests for relief contained in its complaint. The Company filed both an answer and an antitrust counterclaim against Hawaiian in response to its complaint. In May 2006, the Company filed a motion to dismiss the Turnover Claim contained in Hawaiian s complaint, but the Bankruptcy Court denied that motion. On December 8, 2006 the Bankruptcy Court, based on constitutional access to the courts, also granted Hawaiian s motion for summary judgment against the Company on its antitrust counterclaim. The Company does not believe that either of these decisions has a material impact on the Company s position in the lawsuit. Finally, in October 2006, the Bankruptcy Court denied Hawaiian s effort to enjoin the Company s *go!* operation from selling tickets claiming that *go!* s entry into the inter-island air transport business was based on trade secrets furnished to Mesa during the Hawaiian bankruptcy. The Court found no such misuse of confidential information and rejected Hawaiian s motion for a preliminary injunction.

In June 2006, Hawaiian requested a preliminary injunction to prevent the Company from issuing new airline tickets for the Hawaiian inter-island market for a period of one year. In this request, Hawaiian alleges that initial discovery conducted reveals that the Company breached the Confidentiality Agreement. The Court has recently denied Hawaiian s request for a preliminary injunction. The case will be tried in September 2007.

On October 13, 2006, Aloha Airlines filed suit against Mesa Air Group and two of its Hawaii based employees (individual defendants subsequently dismissed without prejudice). The complaint was filed in state court in Hawaii and contains 11 counts and seeks damages and injunctive relief. The clear purpose of the complaint is to blunt Mesa s entry into the Hawaii inter-island market segment. Aloha alleges that Mesa s inter-island air fares are below cost and that Mesa is, therefore, violating specific provisions of Hawaii antitrust and unfair competition law. Aloha also alleges breach of contract and fraud by Mesa in connection with two confidentiality agreements, one in 2005 and the other in 2006.

In 1992, The Supreme Court of the United States decided *Morales v. TWA*, in which it construed the Airline Deregulation Act as prohibiting any state court, under any state law legal theory, from adjudicating issues which implicated an air carrier s pricing (or other service) practices. Accordingly, an airline s pricing decisions can be attacked only under federal laws. In response to the complaint, Mesa filed a motion on December 8, 2006 seeking dismissal of all claims based upon Hawaii Statutory Law that rest on Mesa s alleged below-cost pricing. Following the filing of Mesa s Motion to Dismiss, Aloha, on January 10, 2007, voluntarily chose to dismiss the action filed in State Court, and simultaneously filed a new complaint in the United States District Court for the District of Hawaii (filed on

January 9, 2007). Aloha's federal complaint abandoned claims regarding below-cost pricing under Hawaii's Statutory Law and instead asserted claims under contract and federal antitrust law. On March 19, 2007, the US District Court denied Mesa's motion to dismiss the contract claims under the authority of Morales and its progeny. Mesa has asked the District Court to certify that ruling for immediate appellate review.

Mesa also denies any improper use of the data furnished by Aloha while Mesa was considering a bid for Aloha during its bankruptcy. The case is in its early stages and has been set for trial in April 2008.

Table of Contents

As part of Delta's bankruptcy, on March 13, 2007, the Company announced that it reached an agreement with Delta for an amendment to and assumption of its existing Delta Connection Agreement (Amended DCA), as well as for a new code share agreement to operate 14 CRJ-900 regional jet aircraft (Expansion DCA). After service begins pursuant to the Expansion DCA and the Amended DCA, the Mesa regional jet fleet flying for Delta will consist of 14 CRJ-900s and 36 ERJ-145s.

Expansion DCA

The Expansion DCA authorizes Mesa to operate 14 CRJ-900 regional jet aircraft as a Delta Connection Carrier for a term of up to ten (10) years. This new service is expected to begin in September 2007. The compensation structure for the Expansion DCA will be similar to the structure in the existing Delta Connection agreement, except in the following areas:

- * The CRJ-900 aircraft will be owned by Delta and leased to Mesa for a nominal amount.
- * No mark-up or incentive compensation will be paid on fuel costs above a certain level or on fuel provided by Delta.

Amended DCA

The Amended DCA provides for, among other things:

- * Adding six (6) additional ERJ-145 aircraft to the scope of existing DCA for up to three (3) years beginning immediately.
- * Commencing in August 2008, the removal of eight (8) of the original thirty (30) ERJ-145 aircraft at a rate of three (3) aircraft per month.
- * Mesa receiving a general unsecured claim of \$35 million as part of Delta's bankruptcy proceedings in connection with the amendment. Such claim is in full and final satisfaction of any and all claims Mesa may have against Delta for pre-petition debt.

We are involved in various legal proceedings and FAA civil action proceedings that the Company does not believe will have a material adverse effect upon the Company's business, financial condition or results of operations, although no assurance can be given to the ultimate outcome of any such proceedings.

Item 1.A. Risk Factors.

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part 1, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended September 30, 2006, which could materially affect our business, financial condition or future results. We caution the reader that these risk factors may not be exhaustive. We operate in a continually changing business environment and new risk facts emerge from time to time. Management cannot predict such new risk factors, nor can we assess the impact, if any, of such new risk factors, nor can we assess the impact, if any, of such new risk factors on our business or to the extent to which any factor or combination of factors may impact our business. There have not been any material changes during the quarter ended March, 2007 from the risk factors disclosed in the above-mentioned Form 10-K for the year ended September 30, 2006 except as provide below:

If we experience a lack of labor availability or strikes, it could result in a decrease of revenues due to the cancellation of flights.

The operation of our business is significantly dependent on the availability of qualified employees, including, specifically, flight crews, mechanics and avionics specialists. Historically, regional airlines have periodically experienced high pilot turnover as a result of air carriers operating larger aircraft hiring their commercial pilots. Further, the addition of aircraft, especially new aircraft types, can result in pilots upgrading between aircraft types and becoming unavailable for duty during the required extensive training periods. There can be no assurance that we will be able to maintain an adequate supply of qualified personnel or that labor expenses will not increase.

Table of Contents

At March 31, 2007, we had approximately 5,124 employees, approximately 2,813 of whom are members of labor unions, including ALPA and the AFA. Our collective bargaining agreement with ALPA becomes amendable in September 2007 and our collective bargaining agreement with the AFA became amendable in June 2006 and the Company is in the early stages of negotiations with its flight attendants. The inability to negotiate acceptable contracts with existing unions as agreements become amendable or with new unions could result in work stoppages by the affected workers, lost revenues resulting from the cancellation of flights and increased operating costs as a result of higher wages or benefits paid to union members. We cannot predict which, if any, other employee groups may seek union representation or the outcome or the terms of any future collective bargaining agreement and therefore the effect, if any, on our business financial condition and results of operations. If negotiations with unions over collective bargaining agreements prove to be unsuccessful, following specified cooling off periods, the unions may initiate a work action, including a strike, which could have a material adverse effect on our business, financial condition and results of operations.

The Company is currently observing increased pilot turnover, pilot turnover at times is a significant issue among regional carriers when major carriers are hiring experienced commercial pilots away from regional carriers. The addition of aircraft, especially new aircraft types, can result in pilots upgrading between aircraft types and becoming unavailable for duty during the extensive training periods required. No assurances can be made that pilot turnover and unavailability will not be a significant problem in the future, particularly if major carriers expand their operations. Similarly, there can be no assurance that sufficient numbers of new pilots will be available to support any future growth. Currently the Company is observing an approximate 34.0% year over year increase in pilot turnover. The Company is currently observing the highest turnover among its pilots serving in the United Express system. We believe the operational challenges unique to the United Express system, particularly the schedules developed by United and difficulties experienced during irregular operations are driving this trend. While the Company is taking steps to address increased turnover, no assurances can be made that adequate replacement pilots can be retained and trained in a timely manner or that the Company will have sufficient staffing to cover Company flight operations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

(A) None

(B) None

(C) The Company's Board of Directors authorized the Company to purchase up to 19.4 million shares of the Company's outstanding common stock. As of March 31, 2007, the Company has acquired and retired approximately 13.7 million shares of its outstanding common stock at an aggregate cost of approximately \$91.5 million, leaving approximately 5.7 million shares available for purchase under existing Board authorizations. Purchases are made at management's discretion based on market conditions and the Company's financial resources.

The Company repurchased the following shares for \$20.6 million during the three months ended March 31, 2007:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plan	Maximum Number of Shares That May yet be Purchased Under the Plan

Mar-07	2,692,174	\$	7.64	13,652,939	5,769,322
--------	-----------	----	------	------------	-----------

Item 3. *Defaults upon Senior Securities.*

Not applicable

Item 4. *Submission of Matters to vote for Security Holders.*

The Company held its Annual Meeting of Stockholders on February 6, 2007, at which the stockholders re-elected eight directors, ratified the appointment of Deloitte & Touche LLP as the Company's registered independent public accountants for 2007, and ratified and approved the Company's amended and restated Director Incentive

Table of Contents

Plan. Abstentions are included in the determination of the number of shares represented for a quorum and have the same effect as no votes in determining whether proposals are approved. To the extent applicable for each individual proposal, broker non-votes are counted for the purpose of determining the presence of or absence of a quorum but are not counted for determining the number of votes cast for or against the proposal.

Results of the voting in connection with each issue were as follows:

Election of Directors	For	Withhold
Jonathan G. Ornstein	27,188,371	3,304,804
Daniel J. Altobello	27,161,555	3,331,620
Robert Beleson	29,038,581	1,454,594
Carlos Bonilla	28,924,472	1,568,703
Joseph L. Manson	17,501,181	12,991,994
Peter F. Nostrand	28,924,980	1,568,195
Maurice A. Parker	28,679,318	1,813,857
Richard R. Thayer	29,033,312	1,459,863

Ratification of Deloitte & Touche LLP as the Company's independent registered public accountants:

For	Against	Abstain
30,193,100	283,770	16,305

Proposal to ratify and adopt the Company's amended and restated Director Incentive Plan:

For	Against	Abstain
21,116,716	1,636,387	61,478

Item 5. Other Information.

The Company has reached an agreement with Delta Air Lines (Delta) under its Delta Connection Agreements (DCA) to remove twelve Dash-8 aircraft operated under the DCA by Mesa's subsidiary Freedom Airlines. Mesa's recently announced expanded code share agreement with Delta to operate 14 CRJ-900 regional jet aircraft (Expansion DCA) will remain in place. After service begins pursuant to the Expansion DCA and the amended DCA, the Mesa regional jet fleet flying for Delta will consist of 14 CRJ-900s and 36 ERJ-145s.

The new CRJ-900s are expected to begin service in November 2007. We began removing the twelve Dash-8 aircraft in April 2007 and expect to have all twelve Dash-8's removed from service by September 2007.

Item 6. Exhibits.

Exhibit Number	Description	Reference
-----------------------	--------------------	------------------

10.1	Amendment Number One to Delta Connection Agreement dated as of March 13, 2007, between Freedom Airlines, Inc. and Delta Air Lines, Inc.	*
10.2	Delta Connection Agreement dated as of March 13, 2007 between Freedom Airlines, Inc. and Delta Air Lines, Inc. (certain portions deleted pursuant to confidentiality treatment request)	*
31.1	Certification Pursuant to Rule 13a- 14(a)/15d-14(a)of the Securities Exchange Act of 1934, as Amended	*
31.2	Certification Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Amended	*
32.1	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	*
32.2	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	*

* Filed herewith

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MESA AIR GROUP, INC.

By: /s/ GEORGE MURNANE III
George Murnane III
Executive Vice President and CFO

Dated: May 15, 2007

Table of Contents

Index to Exhibits

Exhibits:

- Exhibit 10.1 Amendment Number One to Delta Connection Agreement dated as of March 13, 2007, between Freedom Airlines, Inc. and Delta Air Lines, Inc.
- Exhibit 10.2 Delta Connection Agreement dated as of March 13, 2007 between Freedom Airlines, Inc. and Delta Air Lines, Inc. (certain portions deleted pursuant to confidentiality treatment request)
- Exhibit 31.1 Certification Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Amended
- Exhibit 31.2 Certification Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Amended
- Exhibit 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- Exhibit 32.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

und-color: #auto;padding:0pt;">

At or For the Six Months Ended June 30, 2018

Commercial

Real Estate

Consumer

Business

Unallocated

Total

ALLOWANCE FOR LOAN LOSSES

Beginning balance

\$

4,770

\$

2,814

\$

2,014

\$

1,158

\$

10,756

Provision for loan losses

343

370

550

(463)

800

Charge-offs

(4)

(451)

—

—

(455)

Recoveries

Table of Contents

16

451

3

—

470

Net recoveries

12

—

3

—

15

Ending balance

\$

5,125

\$

3,184

\$

2,567

\$

695

\$

11,571

Period end amount allocated to:

Loans individually evaluated for impairment

\$

21

\$

109

\$

—

\$

—

\$

130

Loans collectively evaluated for impairment

5,104

3,075

2,567

695

11,441

Ending balance

\$

5,125

\$

3,184

\$

2,567

\$

695

\$

11,571

LOANS RECEIVABLE

Loans individually evaluated for impairment

\$

317

\$

310

\$

—

\$

—

\$

627

Loans collectively evaluated for impairment

475,946

239,564

177,643

—

893,153

Ending balance

\$

476,263

\$

239,874

\$

177,643

\$

—

\$

893,780

17

Table of Contents

	At or For the Three Months Ended June 30, 2017				
	Real Estate	Consumer	Commercial Business	Unallocated	Total
ALLOWANCE FOR LOAN LOSSES					
Beginning balance	\$ 3,813	\$ 2,588	\$ 2,169	\$ 1,577	\$ 10,147
Provision for loan losses	331	87	282	(700)	—
Charge-offs	—	(179)	—	—	(179)
Recoveries	—	173	2	—	175
Net (charge-offs) recoveries	—	(6)	2	—	(4)
Ending balance	\$ 4,144	\$ 2,669	\$ 2,453	\$ 877	\$ 10,143
Period end amount allocated to:					
Loans individually evaluated for impairment	\$ —	\$ —	\$ —	\$ —	\$ —
Loans collectively evaluated for impairment	4,144	2,669	2,453	877	10,143
Ending balance	\$ 4,144	\$ 2,669	\$ 2,453	\$ 877	\$ 10,143
LOANS RECEIVABLE					
Loans individually evaluated for impairment	\$ 439	\$ —	\$ —	\$ —	\$ 439
Loans collectively evaluated for impairment	397,256	190,729	131,878	—	719,863
Ending balance	\$ 397,695	\$ 190,729	\$ 131,878	\$ —	\$ 720,302

	At or For the Six Months Ended June 30, 2017				
	Real Estate	Consumer	Commercial Business	Unallocated	Total
ALLOWANCE FOR LOAN LOSSES					
Beginning balance	\$ 3,547	\$ 2,082	\$ 2,675	\$ 1,907	\$ 10,211
Provision for loan losses	596	661	(227)	(1,030)	—
Charge-offs	—	(384)	—	—	(384)
Recoveries	1	310	5	—	316
Net recoveries (charge-offs)	1	(74)	5	—	(68)
Ending balance	\$ 4,144	\$ 2,669	\$ 2,453	\$ 877	\$ 10,143
Period end amount allocated to:					
Loans individually evaluated for impairment	\$ —	\$ —	\$ —	\$ —	\$ —
Loans collectively evaluated for impairment	4,144	2,669	2,453	877	10,143
Ending balance	\$ 4,144	\$ 2,669	\$ 2,453	\$ 877	\$ 10,143
LOANS RECEIVABLE					
Loans individually evaluated for impairment	\$ 439	\$ —	\$ —	\$ —	\$ 439
Loans collectively evaluated for impairment	397,256	190,729	131,878	—	719,863
Ending balance	\$ 397,695	\$ 190,729	\$ 131,878	\$ —	\$ 720,302

Non-accrual and Past Due Loans. Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are automatically placed on non-accrual once the loan is 90 days past due or sooner if, in management's opinion, the borrower may be unable to meet payment obligations as they become due, or as required by regulatory authorities.

18

Table of Contents

The following tables provide information pertaining to the aging analysis of contractually past due loans and non-accrual loans at June 30, 2018 and December 31, 2017:

	June 30, 2018		90 Days or More Past Due	Total Past Due	Current	Total Loans Receivable	Non- Accrual
	30-59 Days Past Due	60-89 Days Past Due					
REAL ESTATE LOANS							
Commercial	\$ —	\$ —	\$ —	\$ —	\$ 64,599	\$ 64,599	\$ —
Construction and development	—	—	—	—	160,521	160,521	—
Home equity	—	—	72	72	25,388	25,460	176
One-to-four-family	—	141	—	141	177,847	177,988	141
Multi-family	—	—	—	—	47,695	47,695	—
Total real estate loans	—	141	72	213	476,050	476,263	317
CONSUMER LOANS							
Indirect home improvement	360	127	114	601	146,466	147,067	274
Solar	24	44	16	84	42,105	42,189	35
Marine	16	—	—	16	48,575	48,591	—
Other consumer	11	1	—	12	2,015	2,027	1
Total consumer loans	411	172	130	713	239,161	239,874	310
COMMERCIAL BUSINESS LOANS							
Commercial and industrial	—	—	—	—	110,962	110,962	—
Warehouse lending	—	—	—	—	66,681	66,681	—
Total commercial business loans	—	—	—	—	177,643	177,643	—
Total loans	\$ 411	\$ 313	\$ 202	\$ 926	\$ 892,854	\$ 893,780	\$ 627

	December 31, 2017		90 Days or More Past Due	Total Past Due	Current	Total Loans Receivable	Non- Accrual
	30-59 Days Past Due	60-89 Days Past Due					
REAL ESTATE LOANS							
Commercial	\$ —	\$ —	\$ —	\$ —	\$ 63,611	\$ 63,611	\$ —
Construction and development	—	—	—	—	143,068	143,068	—
Home equity	122	—	136	258	25,031	25,289	151
One-to-four-family	142	—	—	142	163,513	163,655	142
Multi-family	—	—	—	—	44,451	44,451	—
Total real estate loans	264	—	136	400	439,674	440,074	293
CONSUMER LOANS							
Indirect home improvement	255	215	99	569	129,607	130,176	195

Edgar Filing: MESA AIR GROUP INC - Form 10-Q

Solar	49	19	—	68	40,981	41,049	—
Marine	—	—	—	—	35,397	35,397	—
Other consumer	—	—	—	—	2,046	2,046	—
Total consumer loans	304	234	99	637	208,031	208,668	195
COMMERCIAL							
BUSINESS LOANS							
Commercial and industrial	—	551	—	551	82,755	83,306	551
Warehouse lending	—	—	—	—	41,397	41,397	—
Total commercial business loans	—	551	—	551	124,152	124,703	551
Total loans	\$ 568	\$ 785	\$ 235	\$ 1,588	\$ 771,857	\$ 773,445	\$ 1,039

There were no loans 90 days or more past due and still accruing interest at June 30, 2018 and December 31, 2017.

Table of Contents

The following tables provide additional information about our impaired loans that have been segregated to reflect loans for which an allowance for credit losses has been provided and loans for which no allowance was provided at June 30, 2018 and December 31, 2017:

	June 30, 2018			
	Unpaid Principal Balance	Impairment	Recorded Investment	Related Allowance
WITH NO RELATED ALLOWANCE RECORDED				
Home equity	\$ 176	\$ —	\$ 176	\$ —
WITH RELATED ALLOWANCE RECORDED				
One-to-four-family	141	—	141	21
Consumer loans	310	—	310	109
	451	—	451	130
Total	\$ 627	\$ —	\$ 627	\$ 130

	December 31, 2017			
	Unpaid Principal Balance	Impairment	Recorded Investment	Related Allowance
WITH NO RELATED ALLOWANCE RECORDED				
Home equity	\$ 151	\$ —	\$ 151	\$ —
One-to-four-family	67	(12)	55	—
Total real estate loans	218	(12)	206	—
Commercial business loans	551	—	551	—
	769	(12)	757	—
WITH RELATED ALLOWANCE RECORDED				
One-to-four-family	142	—	142	21
Consumer loans	195	—	195	68
	337	—	337	89
Total	\$ 1,106	\$ (12)	\$ 1,094	\$ 89

The following table presents the average recorded investment in loans individually evaluated for impairment and the interest income recognized and received for the three and six months ended June 30, 2018 and 2017:

	At or For the Three Months Ended			
	June 30, 2018		June 30, 2017	
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
WITH NO RELATED ALLOWANCE RECORDED				
Home equity	\$ 148	\$ 1	\$ 240	\$ —
One-to-four-family(1)	—	—	201	1
Total real estate loans	148	1	441	1
WITH RELATED ALLOWANCE RECORDED				

Edgar Filing: MESA AIR GROUP INC - Form 10-Q

One-to-four-family	271	1	—	—
Consumer loans	292	6	—	—
	563	7	—	—
Total	\$ 711	\$ 8	\$ 441	\$ 1

(1) Includes loans supported by Federal Housing Administration (“FHA”) guarantees.

20

Table of Contents

	At or For the Six Months Ended			
	June 30, 2018		June 30, 2017	
	Average Recouped Investment	Interest Income Recognized	Average Recouped Investment	Interest Income Recognized
WITH NO RELATED ALLOWANCE RECORDED				
Home equity	\$ 182	\$ 3	\$ 230	\$ —
One-to-four-family (1)	—	—	178	4
Total real estate loans	182	3	408	4
WITH AN ALLOWANCE RECORDED				
One-to-four-family	271	3	—	—
Consumer loans	276	11	—	—
	547	14	—	—
Total	\$ 729	\$ 17	\$ 408	\$ 4

(1) Includes loans supported by FHA guarantees.

Credit Quality Indicators

As part of the Company's on-going monitoring of credit quality of the loan portfolio, management tracks certain credit quality indicators including trends related to (i) the risk grading of loans, (ii) the level of classified loans, (iii) net charge-offs, (iv) non-performing loans and (v) the general economic conditions in the Company's markets.

The Company utilizes a risk grading matrix to assign a risk grade to its real estate and commercial business loans. Loans are graded on a scale of 1 to 10, with loans in risk grades 1 to 6 considered "Pass" and loans in risk grades 7 to 10 are reported as classified loans in the Company's allowance for loan loss analysis.

A description of the 10 risk grades is as follows:

Grades 1 and 2 - These grades include loans to very high quality borrowers with excellent or desirable business credit.

Grade 3 - This grade includes loans to borrowers of good business credit with moderate risk.

Grades 4 and 5 - These grades include "Pass" grade loans to borrowers of average credit quality and risk.

Grade 6 - This grade includes loans on management's "Watch" list and is intended to be utilized on a temporary basis for "Pass" grade borrowers where frequent and thorough monitoring is required due to credit weaknesses and where significant risk-modifying action is anticipated in the near term.

Grade 7 - This grade is for "Other Assets Especially Mentioned" ("OAEM") in accordance with regulatory guidelines and includes borrowers where performance is poor or significantly less than expected.

Grade 8 - This grade includes "Substandard" loans in accordance with regulatory guidelines which represent an unacceptable business credit where a loss is possible if loan weakness is not corrected.

Edgar Filing: MESA AIR GROUP INC - Form 10-Q

Grade 9 - This grade includes “Doubtful” loans in accordance with regulatory guidelines where a loss is highly probable.

Grade 10 - This grade includes “Loss” loans in accordance with regulatory guidelines for which total loss is expected and when identified are charged off.

21

Table of Contents

Consumer, Home Equity, and One-to-Four-Family Real Estate Loans

Homogeneous loans are risk rated based upon the Federal Financial Institutions Examination Council's Uniform Retail Credit Classification and Account Management Policy. Loans classified under this policy at the Company are consumer loans which include indirect home improvement, solar, marine, other consumer, and one-to-four-family first and second liens. Under the Uniform Retail Credit Classification Policy, loans that are current or less than 90 days past due are graded "Pass" and risk rated "4" or "5" internally. Loans that are past due more than 90 days are classified "Substandard" and risk rated "8" internally until the loan has demonstrated consistent performance, typically six months of contractual payments. Closed-end loans that are 120 days past due and open-end loans that are 180 days past due are charged off based on the value of the collateral less cost to sell.

The following tables summarize risk rated loan balances by category at the dates indicated:

	June 30, 2018						Total
	Pass (1 - 5)	Watch (6)	Special Mention (7)	Substandard (8)	Doubtful (9)	Loss (10)	
REAL ESTATE LOANS							
Commercial	\$ 64,599	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 64,599
Construction and development	160,521	—	—	—	—	—	160,521
Home equity	25,284	—	—	176	—	—	25,460
One-to-four-family	177,847	—	—	141	—	—	177,988
Multi-family	47,695	—	—	—	—	—	47,695
Total real estate loans	475,946	—	—	317	—	—	476,263
CONSUMER LOANS							
Indirect home improvement	146,793	—	—	274	—	—	147,067
Solar	42,154	—	—	35	—	—	42,189
Marine	48,591	—	—	—	—	—	48,591
Other consumer	2,026	—	—	1	—	—	2,027
Total consumer loans	239,564	—	—	310	—	—	239,874
COMMERCIAL BUSINESS LOANS							
Commercial and industrial	103,262	2,228	338	5,134	—	—	110,962
Warehouse lending	66,681	—	—	—	—	—	66,681
Total commercial business loans	169,943	2,228	338	5,134	—	—	177,643
Total loans receivable, gross	\$ 885,453	\$ 2,228	\$ 338	\$ 5,761	\$ —	\$ —	\$ 893,780

Table of Contents

	December 31, 2017						
	Pass (1 - 5)	Watch (6)	Special Mention (7)	Substandard (8)	Doubtful (9)	Loss (10)	Total
REAL ESTATE LOANS							
Commercial	\$ 62,057	\$ —	\$ 1,554	\$ —	\$ —	\$ —	\$ 63,611
Construction and development	143,068	—	—	—	—	—	143,068
Home equity	25,138	—	—	151	—	—	25,289
One-to-four-family	163,513	—	—	142	—	—	163,655
Multi-family	44,451	—	—	—	—	—	44,451
Total real estate loans	438,227	—	1,554	293	—	—	440,074
CONSUMER LOANS							
Indirect home improvement	129,981	—	—	195	—	—	130,176
Solar	41,049	—	—	—	—	—	41,049
Marine	35,397	—	—	—	—	—	35,397
Other consumer	1,998	—	—	48	—	—	2,046
Total consumer loans	208,425	—	—	243	—	—	208,668
COMMERCIAL BUSINESS LOANS							
Commercial and industrial	76,942	—	425	5,939	—	—	83,306
Warehouse lending	40,724	673	—	—	—	—	41,397
Total commercial business loans	117,666	673	425	5,939	—	—	124,703
Total loans receivable, gross	\$ 764,318	\$ 673	\$ 1,979	\$ 6,475	\$ —	\$ —	\$ 773,445

NOTE 4 - SERVICING RIGHTS

Loans serviced for others are not included on the Consolidated Balance Sheets. The unpaid principal balances of permanent loans serviced for others were \$955.1 million and \$778.9 million at June 30, 2018 and December 31, 2017, respectively, and are carried at the lower of cost or market.

The following table summarizes servicing rights activity for the three and six months ended June 30, 2018 and 2017:

	At or For the Three Months Ended June 30,	
	2018	2017
Beginning balance	\$ 7,515	\$ 8,939
Additions	1,381	1,253
Sales	—	(4,751)

Edgar Filing: MESA AIR GROUP INC - Form 10-Q

Servicing rights amortized	(544)	(541)
Impairment on servicing rights	—	(1)
Ending balance	\$ 8,352	\$ 4,899

Table of Contents

	At or For the Six Months Ended June 30,	
	2018	2017
Beginning balance	\$ 6,795	\$ 8,459
Additions	2,519	2,242
Sales	—	(4,751)
Servicing rights amortized	(962)	(1,050)
Impairment on servicing rights	—	(1)
Ending balance	\$ 8,352	\$ 4,899

The fair market value of the permanent servicing rights' assets was \$12.0 million and \$8.6 million at June 30, 2018 and December 31, 2017, respectively. Fair value adjustments to servicing rights are mainly due to market based assumptions associated with discounted cash flows, loan prepayment speeds, and changes in interest rates. A significant change in prepayments of the loans in the servicing portfolio could result in significant changes in the valuation adjustments, thus creating potential volatility in the carrying amount of servicing rights.

The following provides valuation assumptions used in determining the fair value of mortgage servicing rights ("MSR") at the dates indicated:

Key assumptions:	At June 30,	
	2018	2017
Weighted average discount rate	9.5 %	9.5 %
Conditional prepayment rate ("CPR")	9.0 %	10.3 %
Weighted average life in years	8.0	7.1

Key economic assumptions and the sensitivity of the current fair value for single family MSR to immediate adverse changes in those assumptions at June 30, 2018 and December 31, 2017 were as follows:

		June 30, 2018		December 31, 2017	
Aggregate portfolio principal balance		\$	952,257	\$	775,093
Weighted average rate of note			4.2 %		4.1 %
At June 30, 2018	Base		0.5% Adverse Rate Change		1.0% Adverse Rate Change
Conditional prepayment rate	9.0 %		10.9 %		15.3 %
Fair value MSR	\$ 12,016		\$ 10,752		\$ 9,162
Percentage of MSR	1.3 %		1.1 %		1.0 %
Discount rate	9.8 %		10.3 %		10.8 %
Fair value MSR	\$ 12,016		\$ 11,754		\$ 11,503
Percentage of MSR	1.3 %		1.2 %		1.2 %

Edgar Filing: MESA AIR GROUP INC - Form 10-Q

At December 31, 2017	Base		0.5% Adverse Rate Change		1.0% Adverse Rate Change	
Conditional prepayment rate	10.9	%	17.7	%	24.5	%
Fair value MSR	\$ 8,602		\$ 6,811		\$ 5,614	
Percentage of MSR	1.1	%	0.9	%	0.7	%
Discount rate	9.6	%	10.1	%	10.6	%
Fair value MSR	\$ 8,602		\$ 8,433		\$ 8,271	
Percentage of MSR	1.1	%	1.1	%	1.1	%

The above table shows the sensitivity to market rate changes for the par rate coupon for a conventional one-to-four-family FNMA, FHLMC, GNMA, or FHLB serviced home loan. The above tables reference a 50 basis point and 100 basis point decrease in note rates.

Table of Contents

These sensitivities are hypothetical and should be used with caution as the tables above demonstrate the Company's methodology for estimating the fair value of MSR, which is highly sensitive to changes in key assumptions. For example, actual prepayment experience may differ and any difference may have a material effect on MSR fair value. Changes in fair value resulting from changes in assumptions generally cannot be extrapolated because the relationship of the change in the assumption to the change in fair value may not be linear. Also, in these tables, the effects of a variation in a particular assumption on the fair value of the MSR is calculated without changing any other assumption; in reality, changes in one factor may be associated with changes in another (for example, decreases in market interest rates may provide an incentive to refinance, however, this may also indicate a slowing economy and an increase in the unemployment rate, which reduces the number of borrowers who qualify for refinancing), which may magnify or counteract the sensitivities. Thus, any measurement of MSR fair value is limited by the conditions existing and assumptions made at a particular point in time. Those assumptions may not be appropriate if they are applied to a different point in time.

The Company recorded \$573,000 and \$682,000 of gross contractually specified servicing fees, late fees, and other ancillary fees resulting from servicing mortgage and commercial loans for the three months ended June 30, 2018 and 2017, respectively, and \$1.1 million and \$1.3 million for the six months ended June 30, 2018 and 2017, respectively. The income, net of amortization, is reported in noninterest income on the Consolidated Statements of Income.

NOTE 5 - DERIVATIVES

The Company regularly enters into commitments to originate and sell loans held for sale. The Company has established a hedging strategy to protect itself against the risk of loss associated with interest rate movements on loan commitments. The Company enters into contracts to sell forward To-Be-Announced ("TBA") mortgage-backed securities. These commitments and contracts are considered derivatives but have not been designated as hedging instruments for reporting purposes under U.S. GAAP. Rather, they are accounted for as free-standing derivatives, or economic hedges, with changes in the fair value of the derivatives reported in noninterest income. The Company recognizes all derivative instruments as either other assets or other liabilities on the Consolidated Balance Sheets and measures those instruments at fair value.

The following tables summarize the Company's derivative instruments at the dates indicated:

June 30, 2018

	Notional	Fair Value	
		Asset	Liability
Fallout adjusted interest rate lock commitments with customers	\$ 49,621	\$ 1,138	\$ —
Mandatory and best effort forward commitments with investors	24,739	—	18
Forward TBA mortgage-backed securities	70,000	—	199
TBA mortgage-backed securities forward sales paired off with investors	21,500	—	22

December 31, 2017

	Notional	Fair Value	
		Asset	Liability
Fallout adjusted interest rate lock commitments with customers	\$ 31,951	\$ 726	\$ —
Mandatory and best effort forward commitments with investors	12,505	51	—
Forward TBA mortgage-backed securities	66,500	—	65
TBA mortgage-backed securities forward sales paired off with investors	36,500	53	—

At June 30, 2018 and December 31, 2017, the Company had \$70.0 million and \$66.5 million of unsettled TBA trades with counterparties that required margin collateral of \$220,000 and \$75,000, respectively. This collateral is included in interest-bearing deposits at other financial institutions on the Consolidated Balance Sheets.

Changes in the fair value of the derivatives recognized in other noninterest income on the Consolidated Statements of Income and included in gain on sale of loans resulted in net gains of \$403,000 and \$114,000 for the three months ended June 30, 2018 and 2017, respectively, and net gain (loss) of \$484,000 and \$(381,000) for the six months ended June 30, 2018 and 2017, respectively.

Table of Contents

NOTE 6 - DEPOSITS

Deposits are summarized as follows at June 30, 2018 and December 31, 2017:

	June 30, 2018(1)	December 31, 2017(1)
Noninterest-bearing checking	\$ 172,848	\$ 177,739
Interest-bearing checking	128,080	119,872
Savings	77,631	72,082
Money market(2)	210,742	228,742
Certificates of deposit less than \$100,000(3)	144,755	111,489
Certificates of deposit of \$100,000 through \$250,000	79,131	77,934
Certificates of deposit of \$250,000 and over(4)	45,417	32,833
Escrow accounts related to mortgages serviced	11,509	9,151
Total	\$ 870,113	\$ 829,842

(1) Includes \$124.0 million of deposits at June 30, 2018 (that which is remaining from the purchase of four retail bank branches from Bank of America, National Association on January 22, 2016) and \$134.6 million at December 31, 2017.

(2) Includes \$4.0 million of brokered deposits at June 30, 2018 and \$6.5 million at December 31, 2017.

(3) Includes \$86.6 million and \$59.3 million of brokered deposits at June 30, 2018 and December 31, 2017, respectively.

(4) Time deposits that meet or exceed the FDIC insurance limit.

Federal Reserve regulations require that the Bank maintain reserves in the form of cash on hand and deposit balances with the Federal Reserve Bank based on a percentage of deposits. The amounts of such balances at June 30, 2018 and December 31, 2017 were \$17.9 million and \$18.2 million, respectively.

Scheduled maturities of time deposits at June 30, 2018 for future periods ending are as follows:

	At June 30, 2018
Maturing in 2018	\$ 89,416
Maturing in 2019	90,581
Maturing in 2020	46,314
Maturing in 2021	23,286
Maturing in 2022	17,779
Thereafter	1,927
Total	\$ 269,303

Interest expense by deposit category for the three and six months ended June 30, 2018 and 2017 is as follows:

	Three Months Ended	Six Months Ended
--	-----------------------	------------------

Edgar Filing: MESA AIR GROUP INC - Form 10-Q

	June 30,		June 30,	
	2018	2017	2018	2017
Interest-bearing checking	\$ 63	\$ 14	\$ 130	\$ 22
Savings and money market	393	312	712	581
Certificates of deposit	976	570	1,833	1,145
Total	\$ 1,432	\$ 896	\$ 2,675	\$ 1,748

NOTE 7 - COMMITMENTS AND CONTINGENCIES

Commitments - The Company is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized on the Consolidated Balance Sheets.

Table of Contents

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

The following table provides a summary of the Company's commitments at June 30, 2018 and December 31, 2017:

	June 30, 2018	December 31, 2017
COMMITMENTS TO EXTEND CREDIT		
REAL ESTATE LOANS		
Commercial	\$ 108	\$ 107
Construction and development	79,038	73,321
One-to-four-family (includes locks for salable loans)	55,817	37,336
Home equity	35,750	32,889
Multi-family	616	438
Total real estate loans	171,329	144,091
CONSUMER LOANS	10,184	10,041
COMMERCIAL BUSINESS LOANS		
Commercial and industrial	53,995	52,452
Warehouse lending	44,019	78,303
Total commercial business loans	98,014	130,755
Total commitments to extend credit	\$ 279,527	\$ 284,887

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Since many of the commitments are expected to expire without being drawn upon, the amount of the total commitments do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon an extension of credit, is based on management's credit evaluation of the party. Collateral held varies, but may include accounts receivable, inventory, property and equipment, residential real estate, and income-producing commercial properties.

Unfunded commitments under commercial lines of credit, revolving credit lines, and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines of credit are uncollateralized and usually do not contain a specified maturity date and ultimately may not be drawn upon to the total extent to which the Company is committed. The Company has established reserves for estimated losses from unfunded commitments of \$230,000 at June 30, 2018 and \$253,000 at December 31, 2017. One-to-four-family commitments included in the table above are accounted for as fair value derivatives and do not carry an associated loss reserve.

The Company also sells one-to-four-family loans to the FHLB of Des Moines that require a limited level of recourse if the loans default and exceed a certain loss exposure. Specific to that recourse, the FHLB of Des Moines established a first loss account ("FLA") related to the loans and required a credit enhancement ("CE") obligation by the Bank to be utilized after the FLA is used. Based on loans sold through June 30, 2018, the total loans sold to the FHLB of Des Moines were \$57.6 million with the FLA totalling \$633,000 and the CE obligation at \$367,000 or 0.64% of the loans outstanding. The holdback for CE obligations is included in the contingent liabilities detailed below. There were no outstanding delinquencies on the loans sold to the FHLB of Des Moines at June 30, 2018 and December 31, 2017.

Contingent liabilities for loans held for sale - In the ordinary course of business, loans are sold with limited recourse against the Company and may have to subsequently be repurchased due to defects that occurred during the origination of the loan. The defects are categorized as documentation errors, underwriting errors, early payoff, early payment defaults, breach of representation or warranty, servicing errors, and/or fraud. When a loan sold to an investor without recourse fails to perform according to its contractual terms, the investor will typically review the loan file to determine whether defects in the origination process occurred. If a defect is identified, the Company may be required to either repurchase the loan or indemnify the investor for losses sustained. If there are no such defects, the Company has no commitment to repurchase the loan. The Company has recorded reserves of \$971,000 and \$1.0 million to cover loss exposure related to these

Table of Contents

guarantees for one-to-four-family loans sold into the secondary market at June 30, 2018 and December 31, 2017, respectively, which is included in other liabilities on the Consolidated Balance Sheets.

The Company has entered into a severance agreement with its Chief Executive Officer. The severance agreement, subject to certain requirements, generally includes a lump sum payment to the Chief Executive Officer equal to 24 months of base compensation in the event his employment is involuntarily terminated, other than for cause or the executive terminates his employment with good reason, as defined in the severance agreement.

The Company has entered into change of control agreements with its Chief Financial Officer/Chief Operating Officer, Chief Lending Officer, Chief Credit Officer, Chief Risk Officer, Chief Human Resources Officer, Senior Vice President Compliance Officer, Executive Vice President of Retail Banking and Marketing, and two Executive Vice Presidents of Home Lending. The change of control agreements, subject to certain requirements, generally remain in effect until canceled by either party upon at least 24 months prior written notice. Under the change of control agreements, the executive generally will be entitled to a change of control payment from the Company if the executive is involuntarily terminated within six months preceding or 12 months after a change in control (as defined in the change of control agreements). In such an event, the executives would each be entitled to receive a cash payment in an amount equal to 12 months of their then current salary, subject to certain requirements in the change of control agreements.

The Bank received 7,158 shares of Class B common stock in Visa, Inc. as a result of the Visa initial public offering (“IPO”) in March 2008. These Class B shares of stock held by the Bank could be converted to Class A shares at a conversion rate of 1.6298 when all litigation pending as of the date of the IPO is concluded. However, at June 30, 2018, the date that litigation will be concluded cannot be determined. Until such time, the stock cannot be redeemed or sold by the Bank; therefore, it is not readily marketable and has a current carrying value of \$0. Visa, Inc. Class A stock’s market value at June 30, 2018 and December 31, 2017 was \$132.45 per share and \$114.02 per share, respectively.

As a result of the nature of our activities, the Company is subject to various pending and threatened legal actions, which arise in the ordinary course of business. From time to time, subordination liens may create litigation which requires us to defend our lien rights. In the opinion of management, liabilities arising from these claims, if any, will not have a material effect on our financial position. The Company had no material pending legal actions at June 30, 2018.

NOTE 8 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company assumes interest rate risk (the risk that general interest rate levels will change) as a result of its normal operations. Consequently, the fair value of the Company’s consolidated financial instruments will change when interest rate levels change and that change may either be favorable or unfavorable to the Company. Management attempts to match maturities of assets and liabilities to the extent believed necessary to minimize interest rate risk. However, borrowers with fixed interest rate obligations are less likely to prepay in a rising interest rate environment and more likely to prepay in a falling interest rate environment. Conversely, depositors who are receiving fixed interest rates are more likely to withdraw funds before maturity in a rising interest rate environment and less likely to do so in a falling interest rate environment. Management monitors interest rates and maturities of assets and liabilities, and attempts to minimize interest rate risk by adjusting terms of new loans and deposits, and by investing in securities with terms that mitigate the Company’s overall interest rate risk.

On January 1, 2018, the Company adopted ASU 2016-01, Financial Instruments - Overall (Subtopic 825 10), Recognition and Measurement of Financial Assets and Financial Liabilities, which requires us to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes.

The Company determines the fair values of its financial instruments based on the requirements established in Accounting Standards Codification (“ASC”) 820, Fair Value Measurements, which provides a framework for measuring fair value in accordance with U.S. GAAP and requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. ASC 820 defines fair values for financial instruments as the exit price, the price that would be received for an asset or paid to transfer a liability, in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date under current market conditions. The Company’s fair values for financial instruments at June 30, 2018 were determined based on these requirements.

Table of Contents

The following definitions describe the levels of inputs that may be used to measure fair value:

Level 1 - Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 - Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Determination of Fair Market Values at December 31, 2017:

Securities Available-for-Sale - The fair value of securities available-for-sale are recorded on a recurring basis. The fair value of investments and mortgage-backed securities are provided by a third-party pricing service. These valuations are based on market data using pricing models that vary by asset class and incorporate available current trade, bid, and other market information, and for structured securities, cash flow, and loan performance data. The pricing processes utilize benchmark curves, benchmarking of similar securities, sector groupings, and matrix pricing. Option adjusted spread models are also used to assess the impact of changes in interest rates and to develop prepayment scenarios. Transfers between the fair value hierarchy are determined through the third-party service provider which, from time to time will transfer between levels based on market conditions per the related security. All models and processes used take into account market convention (Level 2).

Mortgage Loans Held for Sale - The fair value of loans held for sale reflects the value of commitments with investors and/or the relative price as delivered into a TBA mortgage-backed security (Level 2).

Derivative Instruments - The fair value of the interest rate lock commitments and forward sales commitments are estimated using quoted or published market prices for similar instruments, adjusted for factors such as pull-through rate assumptions based on historical information, where appropriate. TBA mortgage-backed securities are fair valued on similar contracts in active markets (Level 2) while locks and forwards with customers and investors are fair valued using similar contracts in the market and changes in the market interest rates (Level 2 and 3).

Impaired Loans - Fair value adjustments to impaired collateral dependent loans are recorded to reflect partial write-downs based on the current appraised value of the collateral or internally developed models, which contain management's assumptions. Management will utilize discounted cashflow impairment for TDRs when the change in terms results in a discount to the overall cashflows to be received (Level 3).

The following tables present securities available-for-sale measured at fair value on a recurring basis at the dates indicated:

	Securities Available-for-Sale			
	Level 1	Level 2	Level 3	Total
At June 30, 2018				
U.S. agency securities	\$ —	\$ 15,922	\$ —	\$ 15,922
Corporate securities	—	6,895	—	6,895
Municipal bonds	—	10,482	—	10,482
Mortgage-backed securities	—	49,063	—	49,063

Edgar Filing: MESA AIR GROUP INC - Form 10-Q

U.S. Small Business Administration securities	—	16,103	—	16,103
Total	\$ —	\$ 98,465	\$ —	\$ 98,465

Table of Contents

	Securities Available-for-Sale			Total
	Level 1	Level 2	Level 3	
At December 31, 2017				
U.S. agency securities	\$ —	\$ 9,115	\$ —	\$ 9,115
Corporate securities	—	7,026	—	7,026
Municipal bonds	—	12,786	—	12,786
Mortgage-backed securities	—	39,734	—	39,734
U.S. Small Business Administration securities	—	13,819	—	13,819
Total	\$ —	\$ 82,480	\$ —	\$ 82,480

The following table presents mortgage loans held for sale measured at fair value on a recurring basis at the dates indicated:

	Mortgage Loans Held for Sale			
	Level 1	Level 2	Level 3	Total
June 30, 2018	\$ —	\$ 55,191	\$ —	\$ 55,191
December 31, 2017	\$ —	\$ 53,463	\$ —	\$ 53,463

The following tables present the fair value of interest rate lock commitments with customers, individual forward sale commitments with investors, and paired off commitments with investors measured at their fair value on a recurring basis at the dates indicated:

	Interest Rate Lock Commitments with Customers			
	Level 1	Level 2	Level 3	Total
June 30, 2018	\$ —	\$ —	\$ 1,138	\$ 1,138
December 31, 2017	\$ —	\$ —	\$ 726	\$ 726

	Individual Forward Sale Commitments with Investors			
	Level 1	Level 2	Level 3	Total
June 30, 2018	\$ —	\$ (199)	\$ (18)	\$ (217)
December 31, 2017	\$ —	\$ (65)	\$ 51	\$ (14)

	Paired Off Commitments with Investors			
	Level 1	Level 2	Level 3	Total
June 30, 2018	\$ —	\$ (22)	\$ —	\$ (22)
December 31, 2017	\$ —	\$ 53	\$ —	\$ 53

The following table presents impaired loans measured at fair value on a nonrecurring basis for which a nonrecurring change in fair value has been recorded during the reporting periods indicated. The amounts disclosed below represent the fair values at the time the nonrecurring fair value measurements were evaluated.

	Impaired Loans			Total
	Level 1	Level 2	Level 3	
June 30, 2018	\$ —	\$ —	\$ 627	\$ 627
December 31, 2017	\$ —	\$ —	\$ 1,094	\$ 1,094

Table of Contents

Quantitative Information about Level 3 Fair Value Measurements - Shown in the table below is the fair value of financial instruments measured under a Level 3 unobservable input on a recurring and nonrecurring basis at June 30, 2018:

Level 3 Fair Value Instruments	Valuation Technique	Significant Unobservable Inputs	Range (Weighted Average)	Weighted Average	
RECURRING					
Interest rate lock commitments with customers	Quoted market prices	Pull-through expectations	80% - 99%	94.8	%
Individual forward sale commitments with investors	Quoted market prices	Pull-through expectations	80% - 99%	94.8	%
NONRECURRING					
Impaired loans	Fair value of underlying collateral	Discount applied to the obtained appraisal	0% - 25%	20.7	%

An increase in the pull-through rate utilized in the fair value measurement of the interest rate lock commitments with customers and forward sale commitments with investors will result in positive fair value adjustments (and an increase in the fair value measurement). Conversely, a decrease in the pull-through rate will result in a negative fair value adjustment (and a decrease in the fair value measurement).

The following table provides a reconciliation of assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring basis during the three and six months ended June 30, 2018 and 2017:

	Beginning Balance	Purchases and Issuances	Sales and Settlements	Ending Balance	Net change in fair value for gains/ (losses) relating to items held at end of period
Three Months Ended June 30, 2018					
Interest rate lock commitments with customers	\$ 815	\$ 3,140	\$ (2,817)	\$ 1,138	\$ 323
Individual forward sale commitments with investors	4	84	(106)	(18)	(22)
2017					
Interest rate lock commitments with customers	\$ 1,437	\$ 4,067	\$ (4,292)	\$ 1,212	\$ (225)

Individual forward sale commitments with investors	(19)	(107)	209	83	102
					Net change in fair value for gains/ (losses) relating to items held at end of year
		Purchases			
Six Months Ended June 30, 2018	Beginning Balance	and Issuances	Sales and Settlements	Ending Balance	
Interest rate lock commitments with customers	\$ 726	\$ 5,575	\$ (5,163)	\$ 1,138	\$ 412
Individual forward sale commitments with investors	51	656	(725)	(18)	(69)
2017					
Interest rate lock commitments with customers	\$ 818	\$ 7,549	\$ (7,155)	\$ 1,212	\$ 394
Individual forward sale commitments with investors	177	(303)	209	83	(94)
Gains (losses) on interest rate lock commitments carried at fair value are recorded in other noninterest income. Gains (losses) on forward sale commitments with investors carried at fair value are recorded within other noninterest income.					

Table of Contents

Fair Values of Financial Instruments - The following methods and assumptions were used by the Company in estimating the fair values of financial instruments disclosed in the financial statements at December 31, 2017:

Cash, and Cash Equivalents and Certificates of Deposit at Other Financial Institutions - The carrying amounts of cash and short-term instruments approximate their fair value (Level 1).

Federal Home Loan Bank stock - The par value of FHLB stock approximates its fair value (Level 2).

Bank-owned Life Insurance - The estimated fair value is equal to the cash surrender value of policies, net of surrender charges (Level 1).

Accrued Interest - The carrying amount of accrued interest approximates its fair value (Level 2).

Loans Receivable, Net - For variable rate loans that re-price frequently and have no significant change in credit risk, fair values are based on carrying values. Fair values for fixed rate loans are estimated using discounted cashflow analyses, using interest rates currently being offered for loans with similar terms to borrowers or similar credit quality (Level 3).

Servicing Rights - The fair value of mortgage, commercial, and consumer servicing rights are estimated using net present value of expected cash flows using a third party model that incorporates assumptions used in the industry to value such rights, adjusted for factors such as weighted average prepayments speeds based on historical information where appropriate (Level 3).

Deposits - The fair value of deposits with no stated maturity date is included at the amount payable on demand. Fair values for fixed rate certificates of deposit are estimated using a discounted cashflow calculation on interest rates currently offered on similar certificates (Level 2).

Borrowings - The carrying amounts of advances maturing within 90 days approximate their fair values. The fair values of long-term advances are estimated using discounted cashflow analyses based on the Bank's current incremental borrowing rates for similar types of borrowing arrangements (Level 2).

Subordinated Note - The fair value of the Subordinated Note is based upon the average yield of debt issuances for similarly sized issuances (Level 2).

Off-Balance Sheet Instruments - The fair value of commitments to extend credit are estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreement and the present creditworthiness of the customers. The majority of the Company's off-balance sheet instruments consist of non-fee producing, variable-rate commitments, the Company has determined they do not have a distinguishable fair value. The fair value of loan lock commitments with customers and investors reflect an estimate of value based upon the interest rate lock date, the expected pull-through percentage for the commitment, and the interest rate at year end (Level 2 and 3).

Table of Contents

The following table provides estimated fair values of the Company's financial instruments at June 30, 2018 and December 31, 2017, whether or not recognized at fair value in the Consolidated Balance Sheets:

	June 30, 2018		December 31, 2017	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets				
Level 1 inputs:				
Cash and cash equivalents	\$ 21,977	\$ 21,977	\$ 18,915	\$ 18,915
Certificates of deposit at other financial institutions	17,611	17,611	18,108	18,108
Level 2 inputs:				
Securities available-for-sale, at fair value	98,465	98,465	82,480	82,480
Loans held for sale, at fair value	55,191	55,191	53,463	53,463
FHLB stock, at cost	7,742	7,742	2,871	2,871
Accrued interest receivable	4,071	4,071	3,566	3,566
Paired off commitments with investors	—	—	53	53
Level 3 inputs:				
Loans receivable, gross	893,780	882,819	773,445	780,551
Servicing rights, held at lower of cost or fair value	8,352	12,022	6,795	8,608
Fair value interest rate locks with customers	1,138	1,138	726	726
Individual forward sale commitments with investors	—	—	51	51
Financial Liabilities				
Level 2 inputs:				
Deposits	870,113			