

Edgar Filing: CNF INC - Form 11-K

CNF INC  
Form 11-K  
June 28, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 11-K

FOR ANNUAL REPORTS OF EMPLOYEE STOCK PURCHASE, SAVINGS AND SIMILAR PLANS  
PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

X ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES AND  
--- EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

OR

--- TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from N/A to N/A

COMMISSION FILE NUMBER 1-5046

MENLO WORLDWIDE FORWARDING, INC. SAVINGS PLAN

CNF INC.  
Incorporated in the State of Delaware  
I.R.S. Employer Identification No. 94-1444798  
3240 Hillview Avenue, Palo Alto, California 94304  
Telephone Number (650) 494-2900

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons administering the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

Menlo Worldwide Forwarding, Inc. Savings Plan

/s/ Mark C. Thickpenny

June 27, 2005

-----  
Mark C. Thickpenny  
Chairman, CNF Inc. Benefits Administrative  
Committee

MENLO WORLDWIDE FORWARDING, INC.  
SAVINGS PLAN

Financial Statements and Supplemental Schedule

# Edgar Filing: CNF INC - Form 11-K

December 31, 2004 and 2003

(With Report of Independent Registered Public Accounting Firm)

MENLO WORLDWIDE FORWARDING, INC.

SAVINGS PLAN

December 31, 2004 and 2003

## Index

	Page
Report of Independent Registered Public Accounting Firm	1
Financial Statements:	
Statement of Net Assets Available for Benefits as of December 31, 2004	3
Statement of Net Assets Available for Benefits as of December 31, 2003	4
Statement of Changes in Net Assets Available for Benefits for the Year ended December 31, 2004	5
Notes to Financial Statements	6
Supplemental Schedule	
Schedule I: Schedule H, Line 4i - Schedule of Assets (Held at End of Year) as of December 31, 2004	11

Report of Independent Registered Public Accounting Firm

The Finance Committee  
CNF Inc. Board of Directors:

We have audited the accompanying statements of net assets available for benefits of the Menlo Worldwide Forwarding, Inc. Savings Plan as of December 31, 2004 and 2003, and the related statement of changes in net assets available for benefits for the year ended December 31, 2004. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

## Edgar Filing: CNF INC - Form 11-K

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2004 and 2003, and the changes in its net assets available for benefits for the year ended December 31, 2004, in conformity with U.S. generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) is presented for purposes of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects, in relation to the basic financial statements taken as a whole.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The fund information in the statements of net assets available for benefits and statement of changes in net assets available for benefits is presented for purposes of additional analysis rather than to present the net assets available for benefits and changes in net assets available for benefits of each fund. The fund information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects, in relation to the basic financial statements taken as a whole.

/s/ KPMG LLP

-----  
KPMG LLP

Portland, Oregon  
June 17, 2005

Edgar Filing: CNF INC - Form 11-K

December 31, 2004

	Nonparticipant-Directed			Total
	Participant-Directed	Restricted CNF common stock fund	CNF preferred stock fund	
Assets:				
Investments, at fair value:				
Shares in registered investment companies	\$ 11,301,996	\$ -	\$ -	\$11,301,996
Common trust funds	3,437,513	-	-	3,437,513
Participant loans	450,674	-	-	450,674
CNF equity	712,477	557,236	1,351,369	2,621,082
Total investments	15,902,660	557,236	1,351,369	17,811,265
Net assets available for benefits	\$ 15,902,660	\$ 557,236	\$1,351,369	\$17,811,265

See accompanying notes to financial statements.

MENLO WORLDWIDE FORWARDING, INC. SAVINGS PLAN  
Statement of Net Assets Available for Benefits  
December 31, 2003

	Nonparticipant-Directed			Total
	Participant-Directed	Restricted CNF common stock fund	CNF preferred stock fund	
Assets:				
Investments, at fair value:				
Shares in registered investment companies	\$ 11,310,920	\$ -	\$ -	\$11,310,920
Common trust funds	3,707,023	-	-	3,707,023
Participant loans	407,271	-	-	407,271
CNF equity	491,954	508,641	1,218,497	2,219,092
Total investments	15,917,168	508,641	1,218,497	17,644,306
Participant contributions receivable	10,354	-	-	10,354
Cash	30	86	-	116

Edgar Filing: CNF INC - Form 11-K

Net assets available for benefits	\$ 15,927,552	\$ 508,727	\$1,218,497	\$17,654,776
	=====	=====	=====	=====

See accompanying notes to financial statements.

MENLO WORLDWIDE FORWARDING, INC. SAVINGS PLAN  
Statement of Changes in Net Assets Available for Benefits  
Year ended December 31, 2004

	Nonparticipant-Directed			Total
	Participant-Directed	Restricted CNF common stock fund	CNF preferred stock fund	
Additions (deductions):				
Participant contributions	\$ 662,994	\$ -	\$ -	\$ 662,994
Allocation of preferred shares to participants at cost (note 1)	-	-	72,269	72,269
Dividend and interest income	45,846	5,230	-	51,076
Transfers in from other plans	20,725	7,496	15,999	44,220
Net appreciation in fair value of investments (note 3)	1,296,442	203,130	218,119	1,717,691
Distributions to participants (note 1)	(2,090,124)	(301,637)	-	(2,391,761)
Total additions (deductions)	(64,117)	(85,781)	306,387	156,489
Interfund transfers, net	39,225	134,290	(173,515)	-
Net increase (decrease)	(24,892)	48,509	132,872	156,489
Net assets available for benefits, beginning of year	\$ 15,927,552	\$ 508,727	\$1,218,497	\$17,654,776
Net assets available for benefits, end of year	\$ 15,902,660	\$ 557,236	\$1,351,369	\$17,811,265
	=====	=====	=====	=====

See accompanying notes to financial statements.

## Edgar Filing: CNF INC - Form 11-K

### MENLO WORLDWIDE FORWARDING, INC. SAVINGS PLAN Notes to Financial Statements

#### (1) Description of Plan

The following description of the Menlo Worldwide Forwarding, Inc. Savings Plan (the Plan), formerly the CNF Inc. EWW Savings Plan, is provided for general information purposes only. Participants should refer to the Employee Benefits Handbook or the Plan document for more complete information.

##### (a) General

The Plan is a defined contribution plan and is subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended (ERISA). Overall responsibility for administering the Plan rests with the CNF Inc. (CNF) Benefits Administrative Committee (the Committee), which is appointed by the Chief Executive Officer of CNF. Menlo Worldwide Forwarding, Inc. is a subsidiary of Menlo Worldwide, LLC that was sold in December 2004, as discussed below. Menlo Worldwide, LLC is a wholly owned subsidiary of CNF Inc. The Plan's trustee, T. Rowe Price Trust Company (the Trustee), is responsible for the management and control of the Plan's assets, which are held in individual participant investment accounts, collectively known as "the Trust."

##### (b) Amendments

During 2000, CNF amended the plan and the CNF Thrift and Stock Plan (TASP). Effective September 19, 2000, the pilots of Emery Worldwide Airlines (EWA) ceased participation in the TASP and their elective deferrals began being contributed to the Plan. The pilots' vested balance in the TASP was transferred to the Plan effective December 20, 2000.

Effective January 1, 2004, the Plan was amended to permit in-service withdrawals for financial hardship, in accordance with four "safe-harbor" reasons (medical expenses, college tuition, purchase of primary residence, or to prevent eviction). Participants who are receiving benefits under a CNF-sponsored long-term disability plan are eligible for in-service withdrawals from the Plan. Previously, such withdrawals were only available if the participant qualified for Social Security disability benefits.

In December 2004, CNF completed the sale of Menlo Worldwide Forwarding, Inc. and its subsidiaries and Menlo Worldwide Expedite!, Inc. (collectively referred to as MWF) to United Parcel Service, Inc. (UPS). The active employees of MWF ceased participation in the Plan as of the sale date and were permitted to transfer their Plan account balances to a UPS-sponsored defined contribution plan. In February and March 2005, transfers were made from the Plan to the UPS defined contribution plan totaling \$474,808 in rollover assets and \$110,599 in outstanding loans.

##### (c) Eligibility

Employees were eligible to participate in the Plan if they were covered by a collective bargaining unit that specifically provided for

## Edgar Filing: CNF INC - Form 11-K

participation in the Plan. Employees were eligible to participate in the Plan upon hire if they were regular full-time employees. Supplemental or part-time employees became eligible upon completion of one year of service during which the employee worked 750 hours.

### (d) Contributions

Prior to the sale of MWF in December 2004, participants could contribute up to 50% of their compensation into the Plan, as defined in the Plan document and subject to certain limitations. Each participating employee could direct contributions to any one or more of the investment funds established under the Plan. CNF makes no matching contributions for participants of the Plan.

Participants who formerly participated in the TASP, as discussed under "Amendments" above and participants who transferred from noncontractual to contractual positions within CNF, are awarded CNF preferred stock as a substitute for cash dividends used for debt service on TASP debt. For 2004, these participants received CNF preferred stock with a historical cost of \$72,269, as shown on the Statement of Changes in Net Assets Available for Benefits.

### (e) Participant Accounts

A separate account is maintained for each participant of the Plan. Allocations of net Plan earnings are based upon participant account balances. The benefits to which participants are entitled are the benefits that can be provided from participants' vested accounts.

### (f) Vesting

Participants are fully vested at all times in all contributions made to the Plan plus net earnings thereon.

### (g) Participant Loans

The Plan had a loan provision allowing participants access to funds on a tax-free basis. Each participant could borrow from a minimum of \$1,000 up to a maximum of \$50,000 from the participant's fund account, reduced by the excess of the participant's highest outstanding loan balance during the one-year period on the day before the loan was made over the participant's current outstanding loan balance on the date of the loan. Loans do not exceed 50% of a participant's vested account balance (subject to administrative adjustment to assure compliance with the 50% limit). The loans are secured by the vested balance in the participant's account. Loans outstanding at December 31, 2004 bear interest at rates ranging from 5.00% to 10.50%.

In connection with the sale of MWF, as described above, participants with an outstanding loan balance could either transfer the balance to a UPS-sponsored plan (if eligible for a UPS plan) or pay off the loan balance. If the loan was not paid off within 75 days the loan was defaulted and offset against the participants vested balance, in accordance with plan rules.

### (h) Distribution to Participants

Employees became eligible for distribution in connection with the sale of MWF, as described above. Distributions are payable in the form of lump-sum payments or in a series of substantially equal annual installments.

## Edgar Filing: CNF INC - Form 11-K

### (i) Plan Termination

Although it has not expressed any intent to do so, CNF has the right under the Plan to terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, CNF shall direct the Trustee with respect to the distribution of accounts to or for the exclusive benefit of participants or their beneficiaries.

### (2) Summary of Significant Accounting Policies

#### (a) Basis of Accounting

The accompanying financial statements have been prepared using the accrual method of accounting.

#### (b) Financial Instruments

The investments in the accompanying financial statements are stated at quoted market prices, which approximate fair value as of December 31, 2004 and 2003, except for (1) participant loans outstanding that are valued at cost, which approximates fair value and, (2) CNF preferred stock, which does not have a quoted market value, and is stated at fair value as determined by an annual independent appraisal.

#### (c) Investments

The Plan offers various investments. Investment securities are generally exposed to various risks, such as interest rate, credit and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the value of investment securities will occur in the near term and that such changes could materially affect amounts reported in the Statements of Net Assets Available for Benefits.

#### (d) Income Recognition

The difference in market value from one period to the next is included in net appreciation in fair value of investments in the accompanying Statement of Changes in Net Assets Available for Benefits. The net appreciation in fair value of investments also includes realized gains and losses.

Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Purchases and sales of securities are recorded on the trade-date basis.

#### (e) Operating Expenses

During 2004, all administrative expenses of the Plan were paid by CNF.

#### (f) Payment of Benefits

Benefits paid to participants are recorded upon distribution.

#### (g) Estimates

CNF makes estimates and assumptions when preparing the financial statements in conformity with U.S. generally accepted accounting principles. These estimates and assumptions affect the amounts reported in the accompanying financial statements and notes. Actual results could differ from those estimates.



## Edgar Filing: CNF INC - Form 11-K

### (3) Investments

The following presents investments that represent 5% or more of the Plan's net assets:

	December 31	
	2004	2003
Participant directed investments:		
Shares in registered investment companies:		
T. Rowe Price Growth Stock Fund, 142,812 and 155,705 shares, respectively	\$ 3,808,807	\$ 3,788,311
T. Rowe Price Science and Technology Fund, 151,999 and 178,730 shares, respectively	2,903,174	3,360,129
T. Rowe Price Equity Income Fund, 87,271 and 98,158 shares, respectively	2,320,543	2,371,486
Common trust funds:		
T. Rowe Price U.S. Treasury Money Market Trust, 2,009,137 and 2,239,651 shares, respectively	2,009,137	2,239,651
Nonparticipant-directed investments:		
CNF preferred stock, 5,299 and 5,641 shares, respectively	1,351,369	1,218,497

During 2004, the Plan's investments (including gains and losses on investments bought and sold, as well as held during the year) appreciated in value as follows:

Shares in registered investment companies	\$ 936,181
Common trust funds	123,771
CNF common stock	439,620
CNF preferred stock	218,119
	\$ 1,717,691
	=====

### (4) Income Tax Status

The Internal Revenue Service has determined and informed CNF by a letter dated October 3, 2001, that the Plan and related trust are designed in accordance with applicable sections of the Code. The Plan has been amended since receiving the determination letter. However, the plan administrator believes that the Plan is designed and is currently being operated in compliance with the applicable requirements of the Code. Therefore, the plan administrator believes that the Plan was qualified and the related trust was tax exempt as of the financial statement date.

### (5) Related Party Transactions

Certain Plan investments are shares in funds managed by T. Rowe Price Trust Company, the Trustee as defined by the Plan. Therefore, these investments and investment transactions qualify as party-in-interest.

Edgar Filing: CNF INC - Form 11-K

Schedule I

MENLO WORLDWIDE FORWARDING, INC.SAVINGS PLAN

EIN 94-1444798  
PLAN NO. 112

Schedule H, Line 4i - Schedule of Assets (Held at End of Year)

December 31, 2004

Identity of issue borrower, lessor, or similar party	Description of investment including maturity date, rate of interest, collateral, par, or maturity value	Cost	Current value
	Shares in registered investment companies:		
*T.Rowe Price	Growth Stock Fund (142,812.424 shares)	\$ 3,621,413	\$ 3,808,807
*T.Rowe Price	Equity Income Fund (87,271.274 shares)	2,092,506	2,320,543
*T.Rowe Price	Science and Technology Fund (151,998.622 shares)	4,079,763	2,903,174
*T.Rowe Price	International Stock Fund (56,174.574 shares)	711,499	726,337
*T.Rowe Price	Small-Cap Stock Fund (14,218.306 shares)	371,641	452,426
*T.Rowe Price	Retirement 2005 Fund (3,714.508 shares)	36,605	39,262
*T.Rowe Price	Retirement 2010 Fund (89.378 shares)	1,213	1,255
*T.Rowe Price	Retirement 2015 Fund (14,947.417 shares)	148,938	160,535
*T.Rowe Price	Retirement 2020 Fund (3,462.339 shares)	48,684	51,554
*T.Rowe Price	Retirement 2025 Fund (13,063.206 shares)	128,928	142,258
*T.Rowe Price	Retirement 2030 Fund (25.544 shares)	371	396
*T.Rowe Price	Retirement Income Fund (4,150.290 shares)	50,387	50,883
PIMCO	PIMCO Total Return Fund (58,088.330 shares)	621,500	619,802
J.P. Morgan Investment Management, Inc.	Undiscovered Managers Small-Cap Growth Fund (2,425.492 shares)	22,872	24,764
	Common trust funds:		
*T.Rowe Price	Equity Index Trust (15,562.336 shares)	491,228	531,765
*T.Rowe Price	Bond Index Trust (5,783.878 shares)	112,839	127,072

## Edgar Filing: CNF INC - Form 11-K

*T.Rowe Price	U.S. Treasury Money Market Trust (2,009,137.080 shares)	2,009,137	2,009,137
*T.Rowe Price	Retirement Strategy Trust - Balanced (31,054.856 shares)	667,825	769,539
*Plan participants	Participant loans with interest from 5.00% to 10.50% and maturity dates from 2005 to 2009	-	450,674
	Common stock:		
*CNF Inc.	Unrestricted CNF Common Stock (14,221.106 shares)	412,928	712,477
*CNF Inc.	Restricted CNF Common Stock Fund (11,122.468 shares)	305,276	557,236
	Preferred stock:		
*CNF Inc.	CNF Preferred Stock (5,299.486 shares)	805,842	1,351,369
	Total investments		-----
			\$ 17,811,265
			=====

\*Represents a party-in-interest transaction as of December 31, 2004.

Note: Cost is calculated using the historical rolling-average-cost method.

See accompanying report of independent registered public  
accounting firm.