

COMERICA INC /NEW/  
Form 10-Q  
May 01, 2012  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 10-Q

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(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 1-10706

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Comerica Incorporated  
(Exact name of registrant as specified in its charter)

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Delaware (State or other jurisdiction of incorporation or organization)	38-1998421 (I.R.S. Employer Identification No.)
Comerica Bank Tower 1717 Main Street, MC 6404 Dallas, Texas 75201 (Address of principal executive offices) (Zip Code) (214) 462-6831 (Registrant's telephone number, including area code)	

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

\$5 par value common stock:

Outstanding as of April 27, 2012: 196,672,892 shares

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COMERICA INCORPORATED AND SUBSIDIARIES

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## Part I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## CONSOLIDATED BALANCE SHEETS

## Comerica Incorporated and Subsidiaries

(in millions, except share data)	March 31, 2012 (unaudited)	December 31, 2011	March 31, 2011 (unaudited)
<b>ASSETS</b>			
Cash and due from banks	\$984	\$982	\$875
Federal funds sold	10	—	—
Interest-bearing deposits with banks	2,966	2,574	3,570
Other short-term investments	180	149	154
Investment securities available-for-sale	10,061	10,104	7,406
Commercial loans	25,640	24,996	21,360
Real estate construction loans	1,442	1,533	2,023
Commercial mortgage loans	10,079	10,264	9,697
Lease financing	872	905	958
International loans	1,256	1,170	1,326
Residential mortgage loans	1,485	1,526	1,550
Consumer loans	2,238	2,285	2,262
Total loans	43,012	42,679	39,176
Less allowance for loan losses	(704)	) (726)	) (849)
Net loans	42,308	41,953	38,327
Premises and equipment	670	675	637
Accrued income and other assets	5,414	4,571	4,048
Total assets	\$62,593	\$61,008	\$55,017
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
Noninterest-bearing deposits	\$20,741	\$19,764	\$16,357
Money market and NOW deposits	20,502	20,311	17,888
Savings deposits	1,586	1,524	1,457
Customer certificates of deposit	6,145	5,808	5,672
Foreign office time deposits	332	348	499
Total interest-bearing deposits	28,565	27,991	25,516
Total deposits	49,306	47,755	41,873
Short-term borrowings	82	70	61
Accrued expenses and other liabilities	1,301	1,371	1,090
Medium- and long-term debt	4,919	4,944	6,116
Total liabilities	55,608	54,140	49,140
Common stock - \$5 par value:			
Authorized - 325,000,000 shares			
Issued - 228,164,824 shares at 3/31/12 and 12/31/11 and 203,878,110 shares at 3/31/11	1,141	1,141	1,019
Capital surplus	2,154	2,170	1,464

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Accumulated other comprehensive loss	(326	)	(356	)	(382	)
Retained earnings	5,630		5,546		5,317	
Less cost of common stock in treasury - 31,032,920 shares at 3/31/12, 30,831,076 shares at 12/31/11 and 27,103,941 shares at 3/31/11	(1,614	)	(1,633	)	(1,541	)
Total shareholders' equity	6,985		6,868		5,877	
Total liabilities and shareholders' equity	\$62,593		\$61,008		\$55,017	
See notes to consolidated financial statements.						

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## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Comerica Incorporated and Subsidiaries

(in millions, except per share data)	Three Months Ended March 31,	
	2012	2011
<b>INTEREST INCOME</b>		
Interest and fees on loans	\$411	\$375
Interest on investment securities	64	57
Interest on short-term investments	3	2
Total interest income	478	434
<b>INTEREST EXPENSE</b>		
Interest on deposits	19	22
Interest on medium- and long-term debt	16	17
Total interest expense	35	39
Net interest income	443	395
Provision for loan losses	23	49
Net interest income after provision for loan losses	420	346
<b>NONINTEREST INCOME</b>		
Service charges on deposit accounts	56	52
Fiduciary income	38	39
Commercial lending fees	25	21
Letter of credit fees	17	18
Card fees	11	15
Foreign exchange income	9	9
Bank-owned life insurance	10	8
Brokerage fees	6	6
Net securities gains	5	2
Other noninterest income	29	37
Total noninterest income	206	207
<b>NONINTEREST EXPENSES</b>		
Salaries	201	188
Employee benefits	60	50
Total salaries and employee benefits	261	238
Net occupancy expense	41	40
Equipment expense	17	15
Outside processing fee expense	26	24
Software expense	23	23
FDIC insurance expense	10	15
Advertising expense	7	7
Other real estate expense	4	8
Other noninterest expenses	59	45
Total noninterest expenses	448	415
Income before income taxes	178	138
Provision for income taxes	48	35
<b>NET INCOME</b>	<b>130</b>	<b>103</b>
Less income allocated to participating securities	1	1
Net income attributable to common shares	\$129	\$102
Earnings per common share:		
Basic	\$0.66	\$0.58
Diluted	0.66	0.57

Comprehensive income	160	110
Cash dividends declared on common stock	20	17
Cash dividends declared per common share	0.10	0.10
See notes to consolidated financial statements.		

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## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

Comerica Incorporated and Subsidiaries

(in millions, except per share data)	Common Stock		Capital Surplus	Accumulated Other Comprehensive Loss	Retained Earnings	Treasury Stock	Total Shareholders' Equity
	Shares Outstanding	Amount					
BALANCE AT DECEMBER 31, 2010	176.5	\$1,019	\$1,481	\$ (389 )	\$5,247	\$(1,565 )	\$5,793
Net income	—	—	—	—	103	—	103
Other comprehensive income, net of tax	—	—	—	7	—	—	7
Cash dividends declared on common stock (\$0.10 per share)	—	—	—	—	(17 )	—	(17 )
Purchase of common stock	(0.5 )	—	—	—	—	(21 )	(21 )
Net issuance of common stock under employee stock plans	0.8	—	(30 )	—	(16 )	45	(1 )
Share-based compensation	—	—	13	—	—	—	13
BALANCE AT MARCH 31, 2011	176.8	\$1,019	\$1,464	\$ (382 )	\$5,317	\$(1,541 )	\$5,877
BALANCE AT DECEMBER 31, 2011	197.3	\$1,141	\$2,170	\$ (356 )	\$5,546	\$(1,633 )	\$6,868
Net income	—	—	—	—	130	—	130
Other comprehensive income, net of tax	—	—	—	30	—	—	30
Cash dividends declared on common stock (\$0.10 per share)	—	—	—	—	(20 )	—	(20 )
Purchase of common stock	(1.2 )	—	—	—	—	(36 )	(36 )
Net issuance of common stock under employee stock plans	1.1	—	(32 )	—	(26 )	58	—
Share-based compensation	—	—	13	—	—	—	13
Other	(0.1 )	—	3	—	—	(3 )	—
BALANCE AT MARCH 31, 2012	197.1	\$1,141	\$2,154	\$ (326 )	\$5,630	\$(1,614 )	\$6,985

See notes to consolidated financial statements.



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## CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

Comerica Incorporated and Subsidiaries

(in millions)	Three Months Ended March 31,	
	2012	2011
<b>OPERATING ACTIVITIES</b>		
Net income	\$130	\$103
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	23	49
Provision for deferred income taxes	22	13
Depreciation and amortization	33	29
Share-based compensation expense	13	13
Net amortization of securities	10	7
Accretion of loan purchase discount	(25)	) —
Net securities gains	(5)	) (2)
Excess tax benefits from share-based compensation arrangements	(1)	) (1)
Net change in:		
Trading securities	(33)	) (13)
Accrued income receivable	(1)	) (2)
Accrued expenses payable	(85)	) (59)
Other, net	77	13
Net cash provided by operating activities	158	150
<b>INVESTING ACTIVITIES</b>		
Investment securities available-for-sale:		
Maturities and redemptions	937	592
Purchases	(869)	) (448)
Net change in loans	(357)	) 946
Other, net	(14)	) (4)
Net cash (used in) provided by investing activities	(303)	) 1,086
<b>FINANCING ACTIVITIES</b>		
Net change in:		
Deposits	600	1,226
Short-term borrowings	12	(69)
Medium- and long-term debt:		
Repayment	(4)	) —
Common stock:		
Repurchased	(36)	) (21)
Cash dividends paid	(20)	) (18)
Excess tax benefits from share-based compensation arrangements	1	1
Other, net	(4)	) 7
Net cash provided by financing activities	549	1,126
Net increase in cash and cash equivalents	404	2,362
Cash and cash equivalents at beginning of period	3,556	2,083
Cash and cash equivalents at end of period	\$3,960	\$4,445
Interest paid	\$32	\$34
Income taxes, tax deposits and tax-related interest paid	5	14
Noncash investing and financing activities:		
Loans transferred to other real estate	5	13
See notes to consolidated financial statements.		



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Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

**NOTE 1 - BASIS OF PRESENTATION AND ACCOUNTING POLICIES**

The accompanying unaudited consolidated financial statements were prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, the statements do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation were included. The results of operations for the three months ended March 31, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012. Certain items in prior periods were reclassified to conform to the current presentation. For further information, refer to the consolidated financial statements and footnotes thereto included in the Annual Report of Comerica Incorporated and Subsidiaries (the Corporation) on Form 10-K for the year ended December 31, 2011.

**Recently Adopted Accounting Standards**

In the first quarter 2012, the Corporation adopted amendments to GAAP which revise the presentation of comprehensive income in the financial statements. As a result, the Corporation presents on an interim basis the components of net income and a total for comprehensive income in one continuous consolidated statement of comprehensive income and will present on an annual basis the components of net income and other comprehensive income in two separate, but consecutive statements. Information on the components of other comprehensive income is provided on an interim basis in Note 9 to these unaudited financial statements.

In the first quarter 2012, the Corporation adopted an amendment to GAAP which generally aligns the principles of fair value measurements with International Financial Reporting Standards (IFRSs) and requires expanded disclosures. The adoption of the amendment had no impact on the Corporation's financial condition or results of operations. The required disclosures are provided in Note 2 to these unaudited financial statements.

**Pending Accounting Pronouncements**

In December 2011, the Financial Accounting Standards Board issued an amendment to GAAP which requires enhanced disclosures about the nature and effect or potential effect of an entity's rights of setoff associated with its financial and derivative instruments. The Corporation will adopt the amendment in the first quarter 2013. While the amendment will expand the Corporation's financial and derivative instruments disclosures, the Corporation does not expect the adoption of the amendment to have any effect on the Corporation's financial condition and results of operations.

**NOTE 2 – FAIR VALUE MEASUREMENTS**

The Corporation utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The determination of fair values of financial instruments often requires the use of estimates. In cases where quoted market values in an active market are not available, the Corporation uses present value techniques and other valuation methods to estimate the fair values of its financial instruments. These valuation methods require considerable judgment and the resulting estimates of fair value can be significantly affected by the assumptions made and methods used.

Fair value is an estimate of the exchange price that would be received to sell an asset or paid to transfer a liability in an orderly transaction (i.e., not a forced transaction, such as a liquidation or distressed sale) between market participants at the measurement date. However, the calculated fair value estimates in many instances cannot be substantiated by comparison to independent markets and, in many cases, may not be realizable in a current sale of the financial instrument.

Trading securities, investment securities available-for-sale, derivatives and deferred compensation plan liabilities are recorded at fair value on a recurring basis. Additionally, from time to time, the Corporation may be required to record other assets and liabilities at fair value on a nonrecurring basis, such as impaired loans, other real estate (primarily foreclosed property), nonmarketable equity securities and certain other assets and liabilities. These nonrecurring fair value adjustments typically involve write-downs of individual assets or application of lower of cost or fair value accounting.

The Corporation categorizes assets and liabilities recorded at fair value on a recurring or nonrecurring basis and the estimated fair value of financial instruments not recorded at fair value on a recurring basis into a three-level hierarchy, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

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Notes to Consolidated Financial Statements (unaudited)  
Comerica Incorporated and Subsidiaries

Level 1	Valuation is based upon quoted prices for identical instruments traded in active markets.
Level 2	Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
Level 3	Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

The Corporation generally utilizes third-party pricing services to value Level 1 and Level 2 trading and investment securities, as well as certain derivatives designated as fair value hedges. Management reviews the methodologies and assumptions used by the third-party pricing services and evaluates the values provided, principally by comparison with other available market quotes for similar instruments and/or analysis based on internal models using available third-party market data. The Corporation may occasionally adjust certain values provided by the third-party pricing service when management believes, as the result of its review, that the adjusted price most appropriately reflects the fair value of the particular security.

Following are descriptions of the valuation methodologies and key inputs used to measure financial assets and liabilities recorded at fair value, as well as a description of the methods and significant assumptions used to estimate fair value disclosures for financial instruments not recorded at fair value in their entirety on a recurring basis. The descriptions include an indication of the level of the fair value hierarchy in which the assets or liabilities are classified. Transfers of assets or liabilities between levels of the fair value hierarchy are recognized at the beginning of the reporting period, when applicable.

**Cash and due from banks, federal funds sold and interest-bearing deposits with banks**

Due to their short-term nature, the carrying amount of these instruments approximates the estimated fair value. As such, the Corporation classifies the estimated fair value of these instruments as Level 1.

**Trading securities and associated deferred compensation plan liabilities**

Securities held for trading purposes and associated deferred compensation plan liabilities are recorded at fair value on a recurring basis and included in “other short-term investments” and “accrued expenses and other liabilities,” respectively, on the consolidated balance sheets. Level 1 securities held for trading purposes include assets related to employee deferred compensation plans, which are invested in mutual funds, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and other securities traded on an active exchange, such as the New York Stock Exchange. Deferred compensation plan liabilities represent the fair value of the obligation to the employee, which corresponds to the fair value of the invested assets. Level 2 trading securities include municipal bonds and residential mortgage-backed securities issued by U.S. government-sponsored entities and corporate debt securities. Securities classified as Level 3 include securities in less liquid markets and securities not rated by a credit agency. The methods used to value trading securities are the same as the methods used to value investment securities available-for-sale, discussed below.

**Loans held-for-sale**

Loans held-for-sale, included in “other short-term investments” on the consolidated balance sheets, are recorded at the lower of cost or fair value. Loans held-for-sale may be carried at fair value on a nonrecurring basis when fair value is less than cost. The fair value is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Corporation classifies both loans held-for-sale subjected to nonrecurring fair value adjustments and the estimated fair value of loans held-for sale as Level 2.

**Investment securities available-for-sale**

Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available or the market is deemed to be inactive at the measurement date, an adjustment to the quoted prices may be necessary. In some circumstances, the Corporation may conclude that a change in valuation technique or the use of multiple valuation techniques may be appropriate to estimate an instrument's fair value. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include residential mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored entities and corporate debt securities. The fair value of Level 2 securities was determined using quoted prices of securities with similar characteristics, or pricing models based on observable market data inputs, primarily interest rates, spreads and prepayment information.

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Comerica Incorporated and Subsidiaries

Securities classified as Level 3, of which the substantial majority is auction-rate securities, represent securities in less liquid markets requiring significant management assumptions when determining fair value. Due to the lack of a robust secondary auction-rate securities market with active fair value indicators, fair value for all periods presented was determined using an income approach based on a discounted cash flow model. The discounted cash flow model utilizes two significant inputs: discount rate and workout period. The discount rate was calculated using credit spreads of the underlying collateral or similar securities plus a liquidity risk premium. The liquidity risk premium was derived from observed liquidity premiums based on auction-rate securities valuations performed by third parties and incorporated the rate at which the various types of similar auction-rate securities had been redeemed or sold since acquisition in 2008. The workout period was based on an assessment of publicly available information on efforts to re-establish functioning markets for these securities and the Corporation's own redemption experience. As of March 31, 2012, approximately 72 percent of the aggregate auction-rate securities par value had been redeemed or sold since acquisition. Significant increases in any of these inputs in isolation would result in a significantly lower fair value. Additionally, as the discount rate incorporates the liquidity risk premium, a change in an assumption used for the liquidity risk premium would be accompanied by a directionally similar change in the discount rate. On an annual basis, an independent third party verifies the fair value by reviewing the appropriateness of the discounted cash flow model and its significant inputs.

## Loans

The Corporation does not record loans at fair value on a recurring basis. However, periodically, the Corporation records nonrecurring adjustments to the carrying value of loans based on fair value measurements. Loans for which it is probable that payment of interest or principal will not be made in accordance with the contractual terms of the original loan agreement are considered impaired, which are reported as nonrecurring fair value measurements when a specific allowance for the impaired loan is established based on the fair value of collateral. Collateral values supporting individually evaluated impaired loans are evaluated quarterly. When management determines that the fair value of the collateral requires additional adjustments, either as a result of non-current appraisal value or when there is no observable market price, the Corporation classifies the impaired loan as Level 3.

The Corporation provides fair value estimates for loans not recorded at fair value. The estimated fair value is determined based on characteristics such as loan category, repricing features and remaining maturity, and includes prepayment and credit loss estimates. For variable rate business loans that reprice frequently, the estimated fair value is based on carrying values adjusted for estimated credit losses inherent in the portfolio at the balance sheet date. For other business loans and retail loans, fair values are estimated using a discounted cash flow model that employs a discount rate that reflect the Corporation's current pricing for loans with similar characteristics and remaining maturity, adjusted by an amount for estimated credit losses inherent in the portfolio at the balance sheet date. The rates take into account the expected yield curve, as well as an adjustment for prepayment risk, when applicable. The Corporation classifies the estimated fair value of loans held for investment as Level 3.

## Customers' liability on acceptances outstanding and acceptances outstanding

The carrying amount of these instruments approximates the estimated fair value, due to their short-term nature. As such, the Corporation classifies the estimated fair value of these instruments as Level 1.

## Derivative assets and derivative liabilities

Derivative instruments held or issued for risk management or customer-initiated activities are traded in over-the-counter markets where quoted market prices are not readily available. Fair value for over-the-counter derivative instruments is measured on a recurring basis using internally developed models that use primarily market observable inputs, such as yield curves and option volatilities. The Corporation manages credit risk for its over-the-counter derivative positions on a counterparty-by-counterparty basis and calculates credit valuation adjustments, included in the fair value of these instruments, on the basis of its relationships at the counterparty portfolio/master netting agreement level. These credit valuation adjustments are determined by applying a credit spread for the counterparty or the Corporation, as appropriate, to the total expected exposure of the derivative after

considering collateral and other master netting arrangements. These adjustments, which are considered Level 3 inputs, are based on estimates of current credit spreads to evaluate the likelihood of default. The Corporation assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and determined that the credit valuation adjustments were not significant to the overall valuation of its derivatives. As a result, the Corporation classifies its over-the-counter derivative valuations in Level 2 of the fair value hierarchy. Examples of Level 2 derivative instruments are interest rate swaps and energy derivative and foreign exchange contracts.

The Corporation holds a portfolio of warrants for generally nonmarketable equity securities. These warrants are primarily from high technology, non-public companies obtained as part of the loan origination process. Warrants which contain a net exercise provision or a non-contingent put right embedded in the warrant agreement are accounted for as derivatives and recorded at fair



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## Notes to Consolidated Financial Statements (unaudited)

## Comerica Incorporated and Subsidiaries

value on a recurring basis using a Black-Scholes valuation model. The Black-Scholes valuation model utilizes five inputs: risk-free rate, expected life, volatility, exercise price, and the per share market value of the underlying company. Significant increases in any of these inputs in isolation, with the exception of exercise price, would result in a significantly higher fair value. Significant increases in exercise price in isolation would result in a significantly lower fair value. The Corporation classifies warrants accounted for as derivatives as Level 3.

The Corporation also holds a derivative contract associated with the 2008 sale of its remaining ownership of Visa Inc. (Visa) Class B shares. Under the terms of the derivative contract, the Corporation will compensate the counterparty primarily for dilutive adjustments made to the conversion factor of the Visa Class B to Class A shares based on the ultimate outcome of litigation involving Visa. Conversely, the Corporation will be compensated by the counterparty for any increase in the conversion factor from anti-dilutive adjustments. The recurring fair value of the derivative contract is based on unobservable inputs consisting of management's estimate of the litigation outcome, timing of litigation settlements and payments related to the derivative. Significant increases in the estimate of litigation outcome and the timing of litigation settlements in isolation would result in a significantly higher liability fair value. Significant increases in payments related to the derivative in isolation would result in a significantly lower liability fair value. The Corporation classifies the derivative liability as Level 3.

## Nonmarketable equity securities

The Corporation has a portfolio of indirect (through funds) private equity and venture capital investments. These funds generally cannot be redeemed and the majority are not readily marketable. Distributions from these funds are received by the Corporation as a result of the liquidation of underlying investments of the funds and/or as income distributions. It is estimated that the underlying assets of the funds will be liquidated over a period of up to 15 years. The value of these investments is at risk to changes in equity markets, general economic conditions and a variety of other factors. The investments are accounted for on the cost or equity method and are individually reviewed for impairment on a quarterly basis by comparing the carrying value to the estimated fair value. These investments may be carried at fair value on a nonrecurring basis when they are deemed to be impaired and written down to fair value. Where there is not a readily determinable fair value, the Corporation estimates fair value for indirect private equity and venture capital investments based on the Corporation's percentage ownership in the net asset value of the entire fund, as reported by the fund, after indication that the fund adheres to applicable fair value measurement guidance. For those funds where the net asset value is not reported by the fund, the Corporation derives the fair value of the fund by estimating the fair value of each underlying investment in the fund. In addition to using qualitative information about each underlying investment, as provided by the fund, the Corporation gives consideration to information pertinent to the specific nature of the debt or equity investment, such as relevant market conditions, offering prices, operating results, financial conditions, exit strategy and other qualitative information, as available. The lack of an independent source to validate fair value estimates, including the impact of future capital calls and transfer restrictions, is an inherent limitation in the valuation process. The Corporation classifies both nonmarketable equity securities subjected to nonrecurring fair value adjustments and the estimated fair value of nonmarketable equity securities not recorded at fair value in their entirety on a recurring basis as Level 3. Commitments to fund additional investments in nonmarketable equity securities recorded at fair value on a nonrecurring basis were \$2 million and \$1 million at March 31, 2012 and December 31, 2011, respectively.

The Corporation also holds restricted equity investments, primarily Federal Home Loan Bank (FHLB) and Federal Reserve Bank (FRB) stock. Restricted equity securities are not readily marketable and are recorded at cost (par value) and evaluated for impairment based on the ultimate recoverability of the par value. No significant observable market data for these instruments is available. The Corporation considers the profitability and asset quality of the issuer, dividend payment history and recent redemption experience, when determining the ultimate recoverability of the par value. The Corporation's investment in FHLB stock totaled \$92 million and its investment in FRB stock totaled \$85 million at both March 31, 2012 and December 31, 2011, respectively. The Corporation believes its investments in FHLB and FRB stock are ultimately recoverable at par.

Other real estate

Other real estate is included in “accrued income and other assets” on the consolidated balance sheets and includes primarily foreclosed property. Foreclosed property is initially recorded at fair value, less costs to sell, at the date of foreclosure, establishing a new cost basis. Subsequently, foreclosed property is carried at the lower of cost or fair value, less costs to sell. Other real estate may be carried at fair value on a nonrecurring basis when fair value is less than cost. Fair value is based upon independent market prices, appraised value or management's estimate of the value of the property. Throughout each quarter, the Corporation obtains updated independent market prices and appraised values as are required by state regulation or as are deemed necessary based on market conditions and determines if additional write-downs are necessary. On a quarterly basis, senior management reviews all other real estate and determines whether the carrying values are reasonable, based on collateral values and other current market

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Notes to Consolidated Financial Statements (unaudited)  
Comerica Incorporated and Subsidiaries

factors. Other real estate carried at fair value based on an observable market price or a current appraised value is classified by the Corporation as Level 2. When management determines that the fair value of other real estate requires additional adjustments, either as a result of a non-current appraisal or when there is no observable market price, the Corporation classifies the other real estate as Level 3.

Loan servicing rights

Loan servicing rights, included in “accrued income and other assets” on the consolidated balance sheets and primarily related to Small Business Administration loans, are subject to impairment testing. Loan servicing rights may be carried at fair value on a nonrecurring basis when impairment testing indicates that the fair value of the loan servicing rights is less than the recorded value. A valuation model is used for impairment testing on a quarterly basis, which utilizes a discounted cash flow model, using interest rates and prepayment speed assumptions currently quoted for comparable instruments and a discount rate determined by management. If the valuation model reflects a value less than the carrying value, loan servicing rights are adjusted to fair value through a valuation allowance as determined by the model. As such, the Corporation classifies loan servicing rights as Level 3.

Deposit liabilities

The estimated fair value of checking, savings and certain money market deposit accounts is represented by the amounts payable on demand. The estimated fair value of term deposits is calculated by discounting the scheduled cash flows using the period-end rates offered on these instruments. As such, the Corporation classifies the estimated fair value of deposit liabilities as Level 2.

Short-term borrowings

The carrying amount of federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings approximates the estimated fair value. As such, the Corporation classifies the estimated fair value of short-term borrowings as Level 1.

Medium- and long-term debt

The carrying value of variable-rate FHLB advances approximates the estimated fair value. The estimated fair value of the Corporation's remaining variable- and fixed-rate medium- and long-term debt is based on quoted market values when available. If quoted market values are not available, the estimated fair value is based on the market values of debt with similar characteristics. The Corporation classifies the estimated fair value of medium- and long-term debt as Level 2.

Credit-related financial instruments

Credit-related financial instruments include unused commitments to extend credit and standby and commercial letters of credit. These instruments generate ongoing fees which are recognized over the term of the commitment. In situations where credit losses are probable, the Corporation records an allowance. The carrying value of these instruments, which includes the carrying value of the deferred fees plus the related allowance, approximates the estimated fair value. The Corporation classifies the estimated fair value of credit-related financial instruments as Level 3.

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Comerica Incorporated and Subsidiaries

## ASSETS AND LIABILITIES RECORDED AT FAIR VALUE ON A RECURRING BASIS

The following tables present the recorded amount of assets and liabilities measured at fair value on a recurring basis as of March 31, 2012 and December 31, 2011.

(in millions)	Total	Level 1	Level 2	Level 3
March 31, 2012				
Trading securities:				
Deferred compensation plan assets	\$94	\$94	\$—	\$—
Residential mortgage-backed securities (a)	5	—	5	—
State and municipal securities	46	—	46	—
Corporate debt securities	2	—	2	—
Total trading securities	147	94	53	—
Investment securities available-for-sale:				
U.S. Treasury and other U.S. government agency securities	20	20	—	—
Residential mortgage-backed securities (a)	9,584	—	9,584	—
State and municipal securities (b)	23	—	—	23
Corporate debt securities:				
Auction-rate debt securities	1	—	—	1
Other corporate debt securities	47	—	47	—
Equity and other non-debt securities:				
Auction-rate preferred securities	320	—	—	320
Money market and other mutual funds	66	66	—	—
Total investment securities available-for-sale	10,061	86	9,631	344
Derivative assets:				
Interest rate contracts	564	—	564	—
Energy derivative contracts	152	—	152	—
Foreign exchange contracts	33	—	33	—
Warrants	3	—	—	3
Total derivative assets	752	—	749	3
Total assets at fair value	\$10,960	\$180	\$10,433	\$347
Derivative liabilities:				
Interest rate contracts	\$235	\$—	\$235	\$—
Energy derivative contracts	151	—	151	—
Foreign exchange contracts	28	—	28	—
Total derivative liabilities	414	—	414	—
Deferred compensation plan liabilities	94	94	—	—
Total liabilities at fair value	\$508	\$94	\$414	\$—

(a) Residential mortgage-backed securities issued and/or guaranteed by U.S. government agencies or U.S. government-sponsored enterprises.

(b) Primarily auction-rate securities.

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Comerica Incorporated and Subsidiaries

(in millions)	Total	Level 1	Level 2	Level 3
December 31, 2011				
Trading securities:				
Deferred compensation plan assets	\$90	\$90	\$—	\$—
Residential mortgage-backed securities (a)	2	—	2	—
Other government-sponsored enterprise securities	9	—	9	—
State and municipal securities	12	—	12	—
Corporate debt securities	1	—	1	—
Other securities	1	1	—	—
Total trading securities	115	91	24	—
Investment securities available-for-sale:				
U.S. Treasury and other U.S. government agency securities	20	20	—	—
Residential mortgage-backed securities (a)	9,512	—	9,512	—
State and municipal securities (b)	24	—	—	24
Corporate debt securities:				
Auction-rate debt securities	1	—	—	1
Other corporate debt securities	46	—	46	—
Equity and other non-debt securities:				
Auction-rate preferred securities	408	—	—	408
Money market and other mutual funds	93	93	—	—
Total investment securities available-for-sale	10,104	113	9,558	433
Derivative assets:				
Interest rate contracts	602	—	602	—
Energy derivative contracts	115	—	115	—
Foreign exchange contracts	40	—	40	—
Warrants	3	—	—	3
Total derivative assets	760	—	757	3
Total assets at fair value	\$10,979	\$204	\$10,339	\$436
Derivative liabilities:				
Interest rate contracts	\$253	\$—	\$253	\$—
Energy derivative contracts	115	—	115	—
Foreign exchange contracts	35	—	35	—
Other	6	—	—	6
Total derivative liabilities	409	—	403	6
Deferred compensation plan liabilities	90	90	—	—
Total liabilities at fair value	\$499	\$90	\$403	\$6

(a) Residential mortgage-backed securities issued and/or guaranteed by U.S. government agencies or U.S. government-sponsored enterprises.

(b) Primarily auction-rate securities.

There were no transfers of assets or liabilities recorded at fair value on a recurring basis into or out of Level 1, Level 2 and Level 3 fair value measurements during the three-month periods ended March 31, 2012 and 2011.

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Comerica Incorporated and Subsidiaries

The following table summarizes the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the three-month periods ended March 31, 2012 and 2011.

(in millions)	Balance at Beginning of Period	Net Realized/Unrealized Gains (Losses)		Recorded in		Sales	Settlements	Balance at End of Period
		Realized	Unrealized	Recorded in Earnings	Other Comprehensive Income (Pre-tax)			
<b>Three Months Ended March 31, 2012</b>								
Investment securities								
available-for-sale:								
State and municipal securities (a)	\$ 24	\$—	\$—	\$ (1	) (b)	\$—	\$—	\$ 23
Auction-rate debt securities	1	—	—	—		—	—	1
Auction-rate preferred securities	408	5	—	4	(b)	(97 )	—	320
Total investment securities	433	5	—	3	(b)	(97 )	—	344
available-for-sale								
Derivative assets:								
Warrants	3	1	—	—		(1 )	—	3
Derivative liabilities:								
Other	6	—	—	—		—	(6 )	—
<b>Three Months Ended March 31, 2011</b>								
Trading securities:								
Other securities	1	—	—	—		(1 )	—	—
Total trading securities	1	—	—	—		(1 )	—	—
Investment securities								
available-for-sale:								
State and municipal securities (a)	39	—	—	—		(13 )	—	26
Auction-rate debt securities	1	—	—	—		—	—	1
Other corporate debt securities	1	—	—	—		—	—	1
Auction-rate preferred securities	570	3	—	(11	) (b)	(58 )	—	504
Total investment securities	611	3	—	(11	) (b)	(71 )	—	532
available-for-sale								
Derivative assets:								
Warrants	7	2	1	—		(2 )	—	8
Derivative liabilities:								
Other	1	—	(1	)	—	—	—	2

(a) Primarily auction-rate securities.

(b) Recorded in "net unrealized gains (losses) on investment securities available-for-sale" in other comprehensive income.

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## Notes to Consolidated Financial Statements (unaudited)

## Comerica Incorporated and Subsidiaries

The following table presents the income statement classification of realized and unrealized gains and losses due to changes in fair value recorded in earnings for the three months ended March 31, 2012 and 2011 for recurring Level 3 assets and liabilities, as shown in the previous table.

(in millions)	Net Securities Gains (Losses)		Other Noninterest Income		Total	
	Realized	Unrealized	Realized	Unrealized	Realized	Unrealized
Three Months Ended March 31, 2012						
Investment securities available-for-sale:						
Auction-rate preferred securities	\$5	\$—	\$—	\$—	\$5	\$—
Derivative assets:						
Warrants	—	—	1	—	1	—
Three Months Ended March 31, 2011						
Investment securities available-for-sale:						
Auction-rate preferred securities	3	—	—	—	3	—
Derivative assets:						
Warrants	—	—	2	1	2	1
Derivative liabilities:						
Other	—	(1 )	—	—	—	(1 )

**ASSETS AND LIABILITIES RECORDED AT FAIR VALUE ON A NONRECURRING BASIS**

The Corporation may be required, from time to time, to record certain assets and liabilities at fair value on a nonrecurring basis. These include assets that are recorded at the lower of cost or fair value that were recognized at fair value below cost at the end of the period. Assets recorded at fair value on a nonrecurring basis are presented in the following table. No liabilities were recorded at fair value on a nonrecurring basis at March 31, 2012 and December 31, 2011.

(in millions)	Total	Level 3
March 31, 2012		
Loans:		
Commercial	\$133	\$133
Real estate construction	72	72
Commercial mortgage	288	288
Lease financing	3	3
International	4	4
Total loans	500	500
Nonmarketable equity securities	1	1
Other real estate	10	10
Loan servicing rights	3	3
Total assets at fair value	\$514	\$514
December 31, 2011		
Loans:		
Commercial	\$164	\$164

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Real estate construction	87	87
Commercial mortgage	302	302
Lease financing	3	3
International	8	8
Total loans	564	564
Nonmarketable equity securities	1	1
Other real estate	29	29
Loan servicing rights	3	3
Total assets at fair value	\$597	\$597

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Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

The following table presents quantitative information related to the significant unobservable inputs utilized in the Corporation's Level 3 recurring fair value measurements as of March 31, 2012. No liabilities were recorded as Level 3 at March 31, 2012.

March 31, 2012	Fair Value (in millions)	Discounted Cash Flow Model Unobservable Input	
		Discount Rate	Workout Period (in years)
State and municipal securities (a)	\$23	5% - 10%	4 - 5
Equity and other non-debt securities: Auction-rate preferred securities (a) Primarily auction-rate securities.	320	3% - 7%	2 - 4

Level 3 assets recorded at fair value on a nonrecurring basis at March 31, 2012 included loans for which a specific allowance was established based on the fair value of collateral and other real estate for which fair value of the properties was less than the cost basis. For both asset classes, the unobservable inputs were the additional adjustments applied by management to the appraised values to reflect such factors as non-current appraisals and revisions to estimated time to sell. These adjustments are determined based on qualitative judgments made by management on a case-by-case basis and are not quantifiable inputs, although they are used in the determination of fair value.

#### ESTIMATED FAIR VALUES OF FINANCIAL INSTRUMENTS NOT RECORDED AT FAIR VALUE ON A RECURRING BASIS

The Corporation typically holds the majority of its financial instruments until maturity and thus does not expect to realize many of the estimated fair value amounts disclosed. The disclosures also do not include estimated fair value amounts for items that are not defined as financial instruments, but which have significant value. These include such items as core deposit intangibles, the future earnings potential of significant customer relationships and the value of trust operations and other fee generating businesses. The Corporation believes the imprecision of an estimate could be significant.

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## Notes to Consolidated Financial Statements (unaudited)

## Comerica Incorporated and Subsidiaries

The carrying amount and estimated fair value of financial instruments not recorded at fair value in their entirety on a recurring basis on the Corporation's consolidated balance sheets are as follows:

(in millions)	Carrying Amount	Estimated Fair Value				
		Total	Level 1	Level 2	Level 3	
March 31, 2012						
Assets						
Cash and due from banks	\$984	\$984	\$984	\$—	\$—	
Federal funds sold	10	10	10	—	—	
Interest-bearing deposits with banks	2,966	2,966	2,966	—	—	
Loans held-for-sale	32	32	—	32	—	
Total loans, net of allowance for loan losses (a)	42,308	42,597	—	—	42,597	
Customers' liability on acceptances outstanding	17	17	17	—	—	
Nonmarketable equity securities (b)	15	28	—	—	28	
Liabilities						
Demand deposits (noninterest-bearing)	20,741	20,741	—	20,741	—	
Interest-bearing deposits	22,420	22,420	—	22,420	—	
Customer certificates of deposit	6,145	6,144	—	6,144	—	
Total deposits	49,306	49,305	—	49,305	—	
Short-term borrowings	82	82	82	—	—	
Acceptances outstanding	17	17	17	—	—	
Medium- and long-term debt	4,919	4,805	—	4,805	—	
Credit-related financial instruments	(97	) (97	) —	—	(97	)
December 31, 2011						
Assets						
Cash and due from banks	\$982	\$982	\$982	\$—	\$—	
Interest-bearing deposits with banks	2,574	2,574	2,574	—	—	
Loans held-for-sale	34	34	—	34	—	
Total loans, net of allowance for loan losses (a)	41,953	42,233	—	—	42,233	
Customers' liability on acceptances outstanding	22	22	22	—	—	
Nonmarketable equity securities (b)	16	27	—	—	27	
Liabilities						
Demand deposits (noninterest-bearing)	19,764	19,764	—	19,764	—	
Interest-bearing deposits	22,183	22,183	—	22,183	—	
Customer certificates of deposit	5,808	5,809	—	5,809	—	
Total deposits	47,755	47,756	—	47,756	—	
Short-term borrowings	70	70	70	—	—	
Acceptances outstanding	22	22	22	—	—	
Medium- and long-term debt	4,944	4,794	—	4,794	—	
Credit-related financial instruments	(101	) (101	) —	—	(101	)

(a) Included \$500 million and \$564 million of impaired loans recorded at fair value on a nonrecurring basis at March 31, 2012 and December 31, 2011, respectively.

(b) Included \$1 million of nonmarketable equity securities recorded at fair value on a nonrecurring basis at both March 31, 2012 and December 31, 2011.



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Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

## NOTE 3 - INVESTMENT SECURITIES

A summary of the Corporation's investment securities available-for-sale follows:

(in millions)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
March 31, 2012				
U.S. Treasury and other U.S. government agency securities	\$20	\$—	\$—	\$20
Residential mortgage-backed securities (a)	9,334	250	—	9,584
State and municipal securities (b)	29	—	6	23
Corporate debt securities:				
Auction-rate debt securities	1	—	—	1
Other corporate debt securities	47	—	—	47
Equity and other non-debt securities:				
Auction-rate preferred securities	331	—	11	320
Money market and other mutual funds	66	—	—	66
Total investment securities available-for-sale	\$9,828	\$250	\$17	\$10,061
December 31, 2011				
U.S. Treasury and other U.S. government agency securities	\$20	\$—	\$—	\$20
Residential mortgage-backed securities (a)	9,289	224	1	9,512
State and municipal securities (b)	29	—	5	24
Corporate debt securities:				
Auction-rate debt securities	1	—	—	1
Other corporate debt securities	46	—	—	46
Equity and other non-debt securities:				
Auction-rate preferred securities	423	—	15	408
Money market and other mutual funds	93	—	—	93
Total investment securities available-for-sale	\$9,901	\$224	\$21	\$10,104

(a) Residential mortgage-backed securities issued and/or guaranteed by U.S. government agencies or U.S.

government-sponsored enterprises.

(b) Primarily auction-rate securities.

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## Notes to Consolidated Financial Statements (unaudited)

## Comerica Incorporated and Subsidiaries

A summary of the Corporation's investment securities available-for-sale in an unrealized loss position as of March 31, 2012 and December 31, 2011 follows:

(in millions)	Temporarily Impaired				Total			
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses		
March 31, 2012								
Residential mortgage-backed securities (a)	\$362	\$—	(c)	\$—	\$—	\$362	\$—	(c)
State and municipal securities (b)	—	—		23	6	23	6	
Corporate debt securities:								
Auction-rate debt securities	—	—		1	—	(c)	1	—
Equity and other non-debt securities:								
Auction-rate preferred securities	88	—	(c)	232	11	320	11	
Total impaired securities	\$450	\$—		\$256	\$17	\$706	\$17	
December 31, 2011								
Residential mortgage-backed securities (a)	\$249	\$1		\$—	\$—	\$249	\$1	
State and municipal securities (b)	—	—		24	5	24	5	
Corporate debt securities:								
Auction-rate debt securities	—	—		1	—	(c)	1	—
Equity and other non-debt securities:								
Auction-rate preferred securities	88	1		320	14	408	15	
Total impaired securities	\$337	\$2		\$345	\$19	\$682	\$21	

(a) Residential mortgage-backed securities issued and/or guaranteed by U.S. government agencies or U.S. government-sponsored enterprises.

(b) Primarily auction-rate securities.

(c) Unrealized losses less than \$0.5 million.

As of March 31, 2012, 92 percent of the Corporation's auction-rate portfolio was rated Aaa/AAA by the credit rating agencies.

At March 31, 2012, the Corporation had 158 securities in an unrealized loss position with no credit impairment, including 121 auction-rate preferred securities, 24 state and municipal auction-rate securities, 12 residential mortgage-backed securities and one auction-rate debt security. The unrealized losses for these securities resulted from changes in market interest rates and liquidity. The Corporation ultimately expects full collection of the carrying amount of these securities, does not intend to sell the securities in an unrealized loss position, and it is not more-likely-than-not that the Corporation will be required to sell the securities in an unrealized loss position prior to recovery of amortized cost. The Corporation does not consider these securities to be other-than-temporarily impaired at March 31, 2012.

Sales, calls and write-downs of investment securities available-for-sale resulted in the following gains and losses, recorded in "net securities gains" on the consolidated statements of comprehensive income, computed based on the adjusted cost of the specific security.

(in millions)	Three Months Ended March 31,	
	2012	2011
Securities gains	\$5	\$3
Securities losses (a)	—	(1)

Total net securities gains	\$5	\$2
(a) Primarily charges related to a derivative contract tied to the conversion rate of Visa Class B shares.		

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## Notes to Consolidated Financial Statements (unaudited)

## Comerica Incorporated and Subsidiaries

The following table summarizes the amortized cost and fair values of debt securities by contractual maturity. Securities with multiple maturity dates are classified in the period of final maturity. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(in millions)	March 31, 2012	
	Amortized Cost	Fair Value
Contractual maturity		
Within one year	\$67	\$67
After one year through five years	239	248
After five years through ten years	139	140
After ten years	8,986	9,220
Subtotal	9,431	9,675
Equity and other nondebt securities:		
Auction-rate preferred securities	331	320
Money market and other mutual funds	66	66
Total investment securities available-for-sale	\$9,828	\$10,061

Included in the contractual maturity distribution in the table above were auction-rate securities with a total amortized cost and fair value of \$28 million and \$23 million, respectively. Auction-rate securities are long-term, floating rate instruments for which interest rates are reset at periodic auctions. At each successful auction, the Corporation has the option to sell the security at par value. Additionally, the issuers of auction-rate securities generally have the right to redeem or refinance the debt. As a result, the expected life of auction-rate securities may differ significantly from the contractual life. Also included in the table above were residential mortgage-backed securities with a total amortized cost and fair value of \$9.3 billion and \$9.6 billion, respectively. The actual cash flows of mortgage-backed securities may differ from contractual maturity as the borrowers of the underlying loans may exercise prepayment options. At March 31, 2012, investment securities with a carrying value of \$2.8 billion were pledged where permitted or required by law to secure \$2.1 billion of liabilities, primarily public and other deposits of state and local government agencies and derivative instruments.

**NOTE 4 – CREDIT QUALITY AND ALLOWANCE FOR CREDIT LOSSES**

The following table summarizes nonperforming assets.

(in millions)	March 31, 2012	December 31, 2011
Nonaccrual loans	\$830	\$860
Reduced-rate loans (a)	26	27
Total nonperforming loans	856	887
Foreclosed property	67	94
Total nonperforming assets	\$923	\$981

(a) Reduced-rate business loans totaled \$7 million and \$8 million, respectively, and reduced-rate retail loans totaled \$19 million at both March 31, 2012 and December 31, 2011.

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## Notes to Consolidated Financial Statements (unaudited)

## Comerica Incorporated and Subsidiaries

The following table presents an aging analysis of the recorded balance of loans.

(in millions)	Loans Past Due and Still Accruing				Nonaccrual Loans	Current Loans (c)	Total Loans
	30-59 Days	60-89 Days	90 Days or More	Total			
March 31, 2012							
Business loans:							
Commercial	\$113	\$8	\$4	\$125	\$205	\$25,310	\$25,640
Real estate construction:							
Commercial Real Estate business line (a)	54	—	—	54	77	924	1,055
Other business lines (b)	1	1	1	3	8	376	387
Total real estate construction	55	1	1	57	85	1,300	1,442
Commercial mortgage:							
Commercial Real Estate business line (a)	21	15	7	43	174	2,284	2,501
Other business lines (b)	26	8	18	52	275	7,251	7,578
Total commercial mortgage	47	23	25	95	449	9,535	10,079
Lease financing	—	—	—	—	4	868	872
International	23	—	3	26	4	1,226	1,256
Total business loans	238	32	33	303	747	38,239	39,289
Retail loans:							
Residential mortgage	18	7	8	33	69	1,383	1,485
Consumer:							
Home equity	9	5	4	18	9	1,585	1,612
Other consumer	4	2	5	11	5	610	626
Total consumer	13	7	9	29	14	2,195	2,238
Total retail loans	31	14	17	62	83	3,578	3,723
Total loans	\$269	\$46	\$50	\$365	\$830	\$41,817	\$43,012
December 31, 2011							
Business loans:							
Commercial	\$45	\$6	\$8	\$59	\$237	\$24,700	\$24,996
Real estate construction:							
Commercial Real Estate business line (a)	15	5	—	20	93	990	1,103
Other business lines (b)	1	1	1	3	8	419	430
Total real estate construction	16	6	1	23	101	1,409	1,533
Commercial mortgage:							
Commercial Real Estate business line (a)	62	16	1	79	159	2,269	2,507
Other business lines (b)	34	22	31	87	268	7,402	7,757
Total commercial mortgage	96	38	32	166	427	9,671	10,264
Lease financing	—	—	—	—	5	900	905
International	2	—	—	2	8	1,160	1,170
Total business loans	159	50	41	250	778	37,840	38,868
Retail loans:							



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Residential mortgage	28	6	6	40	71	1,415	1,526
Consumer:							
Home equity	11	8	6	25	5	1,625	1,655
Other consumer	11	2	5	18	6	606	630
Total consumer	22	10	11	43	11	2,231	2,285
Total retail loans	50	16	17	83	82	3,646	3,811
Total loans	\$209	\$66	\$58	\$333	\$860	\$41,486	\$42,679

(a) Primarily loans to real estate investors and developers.

(b) Primarily loans secured by owner-occupied real estate.

(c) Included acquired purchase credit-impaired (PCI) loans with a total carrying value of \$72 million and \$87 million at March 31, 2012 and December 31, 2011, respectively.

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## Comerica Incorporated and Subsidiaries

The following table presents loans by credit quality indicator, based on internal risk ratings assigned to each business loan at the time of approval and subjected to subsequent reviews, generally at least annually, and to pools of retail loans with similar risk characteristics.

(in millions)	Internally Assigned Rating				Total
	Pass (a)	Special Mention (b)	Substandard (c)	Nonaccrual (d)	
March 31, 2012					
Business loans:					
Commercial	\$23,920	\$879	\$ 636	\$ 205	\$25,640
Real estate construction:					
Commercial Real Estate business line (e)	766	117	95	77	1,055
Other business lines (f)	344	14	21	8	387
Total real estate construction	1,110	131	116	85	1,442
Commercial mortgage:					
Commercial Real Estate business line (e)	1,751	391	185	174	2,501
Other business lines (f)	6,445	363	495	275	7,578
Total commercial mortgage	8,196	754	680	449	10,079
Lease financing	840	13	15	4	872
International	1,173	39	40	4	1,256
Total business loans	35,239	1,816	1,487	747	39,289
Retail loans:					
Residential mortgage	1,390	13	13	69	1,485
Consumer:					
Home equity	1,575	18	10	9	1,612
Other consumer	602	11	8	5	626
Total consumer	2,177	29	18	14	2,238
Total retail loans	3,567	42	31	83	3,723
Total loans	\$38,806	\$1,858	\$ 1,518	\$ 830	\$43,012
December 31, 2011					
Business loans:					
Commercial	\$23,206	\$898	\$ 655	\$ 237	\$24,996
Real estate construction:					
Commercial Real Estate business line (e)	768	139	103	93	1,103
Other business lines (f)	370	23	29	8	430
Total real estate construction	1,138	162	132	101	1,533
Commercial mortgage:					
Commercial Real Estate business line (e)	1,728	409	211	159	2,507
Other business lines (f)	6,541	415	533	268	7,757
Total commercial mortgage	8,269	824	744	427	10,264
Lease financing	865	18	17	5	905
International	1,097	33	32	8	1,170
Total business loans	34,575	1,935	1,580	778	38,868
Retail loans:					
Residential mortgage	1,434	12	9	71	1,526
Consumer:					
Home equity	1,600	22	28	5	1,655

Other consumer	603	12	9	6	630
Total consumer	2,203	34	37	11	2,285
Total retail loans	3,637	46	46	82	3,811
Total loans	\$38,212	\$1,981	\$ 1,626	\$ 860	\$42,679

(a) Includes all loans not included in the categories of special mention, substandard or nonaccrual.

Special mention loans are accruing loans that have potential credit weaknesses that deserve management's close attention, such as loans to borrowers who may be experiencing financial difficulties that may result in deterioration

(b) of repayment prospects from the borrower at some future date. Included in the special mention category were \$409 million and \$481 million at March 31, 2012 and December 31, 2011, respectively, of loans proactively monitored by management that were considered "pass" by regulatory authorities.

Substandard loans are accruing loans that have a well-defined weakness, or weaknesses, such as loans to borrowers who may be experiencing losses from operations or inadequate liquidity of a degree and duration that jeopardizes

(c) the orderly repayment of the loan. Substandard loans also are distinguished by the distinct possibility of loss in the future if these weaknesses are not corrected. PCI loans are included in the substandard category. This category is generally consistent with the "substandard" category as defined by regulatory authorities.

Nonaccrual loans are loans for which the accrual of interest has been discontinued. For further information regarding nonaccrual loans, refer to the Nonperforming Assets subheading in Note 1 - Summary of Significant

(d) Accounting Policies - on page F-59 in the Corporation's 2011 Annual Report. A significant majority of nonaccrual loans are generally consistent with the "substandard" category and the remainder are generally consistent with the "doubtful" category as defined by regulatory authorities.

(e) Primarily loans to real estate investors and developers.

(f) Primarily loans secured by owner-occupied real estate.

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## Allowance for Credit Losses

The following table details the changes in the allowance for loan losses and related loan amounts.

(in millions)	2012			2011		
	Business Loans	Retail Loans	Total	Business Loans	Retail Loans	Total
Three Months Ended March 31						
Allowance for loan losses:						
Balance at beginning of period	\$648	\$78	\$726	\$824	\$77	\$901
Loan charge-offs	(55)	(7)	(62)	(113)	(10)	(123)
Recoveries on loans previously charged-off	14	3	17	21	1	22
Net loan charge-offs	(41)	(4)	(45)	(92)	(9)	(101)
Provision for loan losses	25	(2)	23	39	10	49
Balance at end of period	\$632	\$72	\$704	\$771	\$78	\$849
As a percentage of total loans	1.61	% 1.94	% 1.64	% 2.18	% 2.02	% 2.17

## March 31

Allowance for loan losses:

Individually evaluated for impairment	\$143	\$1	\$144	\$168	\$5	\$173
Collectively evaluated for impairment	489	71	560	603	73	676
Total allowance for loan losses	\$632	\$72	\$704	\$771	\$78	\$849

Loans:

Individually evaluated for impairment	\$702	\$50	\$752	\$854	\$46	\$900
Collectively evaluated for impairment	38,523	3,665	42,188	34,510	3,766	38,276
PCI loans (a)	64	8	72	—	—	—
Total loans evaluated for impairment	\$39,289	\$3,723	\$43,012	\$35,364	\$3,812	\$39,176

(a) No allowance for loan losses was required for PCI loans at March 31, 2012.

Changes in the allowance for credit losses on lending-related commitments, included in "accrued expenses and other liabilities" on the consolidated balance sheets, are summarized in the following table.

(in millions)	Three Months Ended March 31,	
	2012	2011
Balance at beginning of period	\$26	\$35
Provision for credit losses on lending-related commitments	(1)	(3)
Balance at end of period	\$25	\$32
Unfunded lending-related commitments sold	\$—	\$2

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## Individually Evaluated Impaired Loans

The following table presents additional information regarding individually evaluated impaired loans.

(in millions)	Recorded Investment In:			Unpaid Principal Balance	Related Allowance for Loan Losses
	Impaired Loans with No Related Allowance	Impaired Loans with Related Allowance	Total Impaired Loans		
March 31, 2012					
Business loans:					
Commercial	\$—	\$227	\$227	\$345	\$51
Real estate construction:					
Commercial Real Estate business line (a)	—	68	68	101	10
Other business lines (b)	—	5	5	7	2
Total real estate construction	—	73	73	108	12
Commercial mortgage:					
Commercial Real Estate business line (a)	3	175	178	240	36
Other business lines (b)	5	212	217	313	42
Total commercial mortgage	8	387	395	553	78
Lease financing	—	3	3	6	1
International	—	4	4	4	1
Total business loans	8	694	702	1,016	143
Retail loans:					
Residential mortgage	16	26	42	45	1
Consumer:					
Home equity	3	2	5	6	—
Other consumer	—	3	3	9	—
Total consumer	3	5	8	15	—
Total retail loans	19	31	50	60	1
Total individually evaluated impaired loans	\$27	\$725	\$752	\$1,076	\$144
December 31, 2011					
Business loans:					
Commercial	\$2	\$244	\$246	\$348	\$57
Real estate construction:					
Commercial Real Estate business line (a)	—	102	102	146	18
Other business lines (b)	—	5	5	7	1
Total real estate construction	—	107	107	153	19
Commercial mortgage:					
Commercial Real Estate business line (a)	—	148	148	198	34
Other business lines (b)	6	201	207	299	36
Total commercial mortgage	6	349	355	497	70
Lease financing	—	3	3	6	1
International	—	8	8	10	2
Total business loans	8	711	719	1,014	149
Retail loans:					

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Residential mortgage	16	30	46	51	3
Consumer:					
Home equity	—	1	1	1	—
Other consumer	—	5	5	12	1
Total consumer	—	6	6	13	1
Total retail loans	16	36	52	64	4
Total individually evaluated impaired loans	\$24	\$747	\$771	\$1,078	\$153

(a) Primarily loans to real estate investors and developers.

(b) Primarily loans secured by owner-occupied real estate.

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The following table presents information regarding average individually evaluated impaired loans and the related interest recognized. Interest income recognized for the period primarily related to reduced-rate loans.

(in millions)	2012		2011	
	Average Impaired Loans for the Period	Interest Income Recognized for the Period	Average Impaired Loans for the Period	Interest Income Recognized for the Period
Three Months Ended March 31				
Business loans:				
Commercial	\$236	\$1	\$231	\$1
Real estate construction:				
Commercial Real Estate business line (a)	85	—	219	—
Other business lines (b)	5	—	—	—
Total real estate construction	90	—	219	—
Commercial mortgage:				
Commercial Real Estate business line (a)	163	—	189	—
Other business lines (b)	212	1	241	1
Total commercial mortgage	375	1	430	1
Lease financing	3	—	7	—
International	6	—	3	—
Total business loans	710	2	890	2
Retail loans:				
Residential mortgage	44	—	39	—
Consumer loans:				
Home equity	3	—	—	—
Other consumer	4	—	8	—
Total consumer	7	—	8	—
Total retail loans	51	—	47	—
Total individually evaluated impaired loans	\$761	\$2	\$937	\$2

(a) Primarily loans to real estate investors and developers.

(b) Primarily loans secured by owner-occupied real estate.

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## Troubled Debt Restructurings (TDRs)

The following tables detail the recorded balance at March 31, 2012 and 2011 of loans considered to be TDRs that were restructured during the three months ended March 31, 2012 and 2011, by type of modification. In cases of loans with more than one type of modification, the loans were categorized based on the most significant modification.

(in millions)	Type of Modification			Total
	Principal Deferrals (a)	Interest Rate Reductions	AB Note Restructures (b)	
Three Months Ended March 31, 2012				
Business loans:				
Commercial	\$21	\$—	\$—	\$21
Commercial mortgage:				
Commercial Real Estate business line (c)	24	—	6	30
Other business lines (d)	9	—	—	9
Total commercial mortgage	33	—	6	39
Total business loans	54	—	6	60
Total loans	\$54	\$—	\$6	\$60
Three Months Ended March 31, 2011				
Business loans:				
Commercial	\$32	\$8	\$—	\$40
Commercial mortgage:				
Other business lines (d)	14	5	—	19
Total commercial mortgage	14	5	—	19
Total business loans	46	13	—	59
Retail loans:				
Residential mortgage	—	2	—	2
Total retail loans	—	2	—	2
Total loans	\$46	\$15	\$—	\$61

(a) Primarily represents loan balances where terms were extended 90 days or more at or above contractual interest rates.

(b) Loan restructurings whereby the original loan is restructured into two notes: an "A" note, which generally reflects the portion of the modified loan which is expected to be collected; and a "B" note, which is either fully charged off or exchanged for an equity interest.

(c) Primarily loans to real estate investors and developers.

(d) Primarily loans secured by owner-occupied real estate.

At March 31, 2012 and December 31, 2011, commitments to lend additional funds to borrowers whose terms have been modified in TDRs totaled \$11 million and \$13 million, respectively.

The majority of the modifications considered to be TDRs that occurred during the three-month period ended March 31, 2012 were principal deferrals. The Corporation charges interest on principal balances outstanding during deferral periods. Additionally, none of the modifications involved forgiveness of principal. As a result, the current and future financial effects of the recorded balance of loans considered to be TDRs that were restructured during the three-month period ended March 31, 2012 were insignificant.

On an ongoing basis, the Corporation monitors the performance of modified loans to their restructured terms. For reduced-rate loans and AB Note restructures, a subsequent payment default is defined in terms of delinquency, when a principal or interest payment is 90 days past due. During the twelve-month period from April 1, 2011 to March 31, 2012, loans with a carrying value of \$32 million at March 31, 2012 had been modified by reducing the rate on the



loans. Of these modifications, \$7 million, primarily consisting of commercial mortgage loans included in other business lines and residential mortgage loans, subsequently defaulted during the same twelve-month period. During the twelve-month period from April 1, 2011 to March 31, 2012, loans with a carrying value of \$33 million at March 31, 2012 had been restructured into two notes. Of these modifications, \$2 million of commercial loans subsequently defaulted during the same twelve-month period. For principal deferrals, incremental deterioration in the credit quality of the loan, represented by a downgrade in the risk rating of the loan, for example, due to missed interest payments or a reduction of collateral value, is considered a subsequent default. During the twelve-month period from April 1, 2011 to March 31, 2012, loans with a carrying value of \$187 million at March 31, 2012 had been modified by principal deferral. Of these principal deferral modifications, \$91 million, primarily consisting of commercial loans and commercial mortgage loans included in the

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Commercial Real Estate and other business lines, subsequently experienced a change in the risk rating such that the loans are currently included in non-performing loans. In the event of a subsequent default, the allowance for loan losses continues to be reassessed on the basis of an individual evaluation of the loan.

**Purchased Credit-Impaired (PCI) Loans**

In connection with the acquisition of Sterling Bancshares, Inc. (Sterling) on July 28, 2011, the Corporation acquired loans both with and without evidence of credit quality deterioration since origination. The acquired loans were initially recorded at fair value with no carryover of any allowance for loan losses.

Loans acquired with evidence of credit quality deterioration at acquisition for which it was probable that the Corporation would not be able to collect all contractual amounts due were accounted for as PCI. The Corporation aggregated the acquired PCI loans into pools of loans based on common risk characteristics.

The carrying amount of acquired PCI loans included in the consolidated balance sheet and the related outstanding balance at March 31, 2012 and December 31, 2011 were as follows. The outstanding balance represents the total amount owed as of March 31, 2012 and December 31, 2011, including accrued but unpaid interest and any amounts previously charged off. No allowance for loan losses was required on the acquired PCI loan pools at both March 31, 2012 and December 31, 2011.

(in millions)	March 31, 2012	December 31, 2011
Acquired PCI loans:		
Carrying amount	\$72	\$87
Outstanding balance	210	234

Changes in the accretable yield for acquired PCI loans for the three months ended March 31, 2012 were as follows.

(in millions)	Three Months Ended March 31, 2012
Balance at December 31, 2011	\$25
Accretion	(5 )
Balance at March 31, 2012	\$20

**NOTE 5 - GOODWILL**

The Corporation performs its annual evaluation of goodwill impairment in the third quarter of each year and on an interim basis if events or changes in circumstances between annual tests indicate goodwill might be impaired.

In January 2012, the Federal Reserve announced their expectation for the Federal Funds target rate to remain at currently low levels through 2014. Given the potential for a continued low interest rate environment, the Corporation determined that an additional interim goodwill impairment test should be performed in the first quarter 2012.

At the conclusion of the first step of the interim goodwill impairment tests performed in the first quarter 2012, the estimated fair values of all reporting units exceeded their carrying amounts, including goodwill.

**NOTE 6 - DERIVATIVE AND CREDIT-RELATED FINANCIAL INSTRUMENTS**

In the normal course of business, the Corporation enters into various transactions involving derivative and credit-related financial instruments to manage exposure to fluctuations in interest rate, foreign currency and other market risks and to meet the financing needs of customers (customer-initiated derivatives). These financial instruments involve, to varying degrees, elements of market and credit risk. Derivatives are carried at fair value in the consolidated financial statements. Market and credit risk are included in the determination of fair value.

Market risk is the potential loss that may result from movements in interest rates, foreign currency exchange rates or energy commodity prices that cause an unfavorable change in the value of a financial instrument. The Corporation manages this risk by establishing monetary exposure limits and monitoring compliance with those limits. Market risk inherent in interest rate and energy contracts entered into on behalf of customers is mitigated by taking offsetting positions, except in those circumstances when the amount, tenor and/or contract rate level results in negligible economic risk, whereby the cost of purchasing an offsetting contract is not economically justifiable. The Corporation

mitigates most of the inherent market risk in foreign exchange contracts entered into on behalf of customers by taking offsetting positions and manages the remainder through individual foreign currency position limits and aggregate value-at-risk limits. These limits are established annually and reviewed quarterly. Market risk inherent

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in derivative instruments held or issued for risk management purposes is typically offset by changes in the fair value of the assets or liabilities being hedged.

Credit risk is the possible loss that may occur in the event of nonperformance by the counterparty to a financial instrument. The Corporation attempts to minimize credit risk arising from customer-initiated derivatives by evaluating the creditworthiness of each customer, adhering to the same credit approval process used for traditional lending activities and obtaining collateral as deemed necessary. For derivatives with dealer counterparties, the Corporation utilizes counterparty risk limits and monitoring procedures as well as master netting arrangements and bilateral collateral agreements to facilitate the management of credit risk. Master netting arrangements effectively reduce credit risk by permitting settlement, on a net basis, of contracts entered into with the same counterparty. Bilateral collateral agreements require daily exchange of cash or highly rated securities issued by the U.S. Treasury or other U.S. government entities to collateralize amounts due to either party beyond certain risk limits. At March 31, 2012, counterparties had pledged marketable investment securities to secure 89 percent of the fair value of contracts with bilateral collateral agreements in an unrealized gain position. For those counterparties not covered under bilateral collateral agreements, collateral is obtained, if deemed necessary, based on the results of management's credit evaluation of the counterparty. Collateral varies, but may include cash, investment securities, accounts receivable, equipment or real estate. Included in the fair value of derivative instruments are credit valuation adjustments reflecting counterparty credit risk. These adjustments are determined by applying a credit spread for the counterparty or the Corporation, as appropriate, to the total expected exposure of the derivative.

The aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a liability position on March 31, 2012 was \$82 million, for which the Corporation had pledged collateral of \$67 million in the normal course of business. The credit-risk-related contingent features require the Corporation's debt to maintain an investment grade credit rating from each of the major credit rating agencies. If the Corporation's debt were to fall below investment grade, the counterparties to the derivative instruments could require additional overnight collateral on derivative instruments in net liability positions. If the credit-risk-related contingent features underlying these agreements had been triggered on March 31, 2012, the Corporation would have been required to assign an additional \$15 million of collateral to its counterparties.

**Derivative Instruments**

Derivative instruments utilized by the Corporation are negotiated over-the-counter and primarily include swaps, caps and floors, forward contracts and options, each of which may relate to interest rates, energy commodity prices or foreign currency exchange rates. Swaps are agreements in which two parties periodically exchange cash payments based on specified indices applied to a specified notional amount until a stated maturity. Caps and floors are agreements which entitle the buyer to receive cash payments based on the difference between a specified reference rate or price and an agreed strike rate or price, applied to a specified notional amount until a stated maturity. Forward contracts are over-the-counter agreements to buy or sell an asset at a specified future date and price. Options are similar to forward contracts except the purchaser has the right, but not the obligation, to buy or sell the asset during a specified period or at a specified future date.

Over-the-counter contracts are tailored to meet the needs of the counterparties involved and, therefore, contain a greater degree of credit risk and liquidity risk than exchange-traded contracts, which have standardized terms and readily available price information. The Corporation reduces exposure to market and liquidity risks from over-the-counter derivative instruments entered into for risk management purposes, and transactions entered into to mitigate the market risk associated with customer-initiated transactions, by conducting hedging transactions with investment grade domestic and foreign financial institutions and subjecting counterparties to credit approvals, limits and collateral monitoring procedures similar to those used in making other extensions of credit.

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The following table presents the composition of the Corporation's derivative instruments held or issued for risk management purposes or in connection with customer-initiated and other activities at March 31, 2012 and December 31, 2011. The table excludes commitments, warrants accounted for as derivatives and a derivative related to the Corporation's 2008 sale of its remaining ownership of Visa shares.

(in millions)	March 31, 2012			December 31, 2011		
	Notional/ Contract Amount (b)	Fair Value (a)		Notional/ Contract Amount (b)	Fair Value (a)	
		Asset Derivatives	Liability Derivatives		Asset Derivatives	Liability Derivatives
Risk management purposes						
Derivatives designated as hedging instruments						
Interest rate contracts:						
Swaps - fair value - receive fixed/pay floating	\$1,450	\$299	\$—	\$1,450	\$317	\$—
Derivatives used as economic hedges						
Foreign exchange contracts:						
Spot, forwards and swaps	301	1	—	229	1	1
Total risk management purposes	\$1,751	\$300	\$—	\$1,679	\$318	\$1
Customer-initiated and other activities						
Interest rate contracts:						
Caps and floors written	\$399	\$—	\$3	\$421	\$—	\$3
Caps and floors purchased	399	3	—	421	3	—
Swaps	10,204	262	232	9,699	282	250
Total interest rate contracts	11,002	265	235	10,541	285	253
Energy contracts:						
Caps and floors written	1,563	—	108	1,141	—	86
Caps and floors purchased	1,563	108	—	1,141	86	—
Swaps	893	44	43	379	29	29
Total energy contracts	4,019	152	151	2,661	115	115
Foreign exchange contracts:						
Spot, forwards, options and swaps	2,547	32	28	2,842	39	34
Total customer-initiated and other activities	\$17,568	\$449	\$414	\$16,044	\$439	\$402
Total derivatives	\$19,319	\$749	\$414	\$17,723	\$757	\$403

Asset derivatives are included in "accrued income and other assets" and liability derivatives are included in "accrued expenses and other liabilities" on the consolidated balance sheets. Included in the fair value of derivative assets and (a) liabilities are credit valuation adjustments reflecting counterparty credit risk and credit risk of the Corporation. The fair value of derivative assets included credit valuation adjustments for counterparty credit risk totaling \$6 million and \$4 million at March 31, 2012 and December 31, 2011, respectively.

Notional or contract amounts, which represent the extent of involvement in the derivatives market, are used to determine the contractual cash flows required in accordance with the terms of the agreement. These amounts are (b) typically not exchanged, significantly exceed amounts subject to credit or market risk and are not reflected in the consolidated balance sheets.

## Risk Management

As an end-user, the Corporation employs a variety of financial instruments for risk management purposes, including cash instruments, such as investment securities, as well as derivative instruments. Activity related to these instruments is centered predominantly in the interest rate markets and mainly involves interest rate swaps. Various other types of instruments also may be used to manage exposures to market risks, including interest rate caps and floors, total return swaps, foreign exchange forward contracts and foreign exchange swap agreements.

As part of a fair value hedging strategy, the Corporation entered into interest rate swap agreements for interest rate risk management purposes. These interest rate swap agreements effectively modify the Corporation's exposure to interest rate risk by converting fixed-rate debt to a floating rate. These agreements involve the receipt of fixed-rate interest amounts in exchange for floating-rate interest payments over the life of the agreement, without an exchange of the underlying principal amount.

Risk management fair value interest rate swaps generated net interest income of \$17 million and \$18 million for the three-month periods ended March 31, 2012 and 2011, respectively.

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The net gains (losses) recognized in "other noninterest income" (i.e., the ineffective portion) in the consolidated statements of comprehensive income on risk management derivative instruments designated as fair value hedges of fixed-rate debt were as follows.

(in millions)	Three Months Ended March 31,	
	2012	2011
Interest rate swaps	\$—	\$1

As of and for the three-month period ended March 31, 2012 the Corporation had no interest rate swap agreements designated as cash flow hedges of loans. In the first quarter 2011, the remaining interest rate swap agreements outstanding matured. The net gains (losses) recognized in income and OCI on risk management derivatives designated as cash flow hedges of loans for the three-month period ended March 31, 2011 are displayed in the table below.

(in millions)	Three Months Ended March 31, 2011
Interest rate swaps	
Gain recognized in OCI (effective portion)	\$(2)
Gain recognized in other noninterest income (ineffective portion)	1
Gain reclassified from accumulated OCI into interest and fees on loans (effective portion)	1

Foreign exchange rate risk arises from changes in the value of certain assets and liabilities denominated in foreign currencies. The Corporation employs spot and forward contracts in addition to swap contracts to manage exposure to these and other risks.

The Corporation recognized an insignificant amount of net gains (losses) on risk management derivative instruments used as economic hedges in "other noninterest income" in the consolidated statements of comprehensive income for both the three-month periods ended March 31, 2012 and 2011.

The following table summarizes the expected weighted average remaining maturity of the notional amount of risk management interest rate swaps and the weighted average interest rates associated with amounts expected to be received or paid on interest rate swap agreements as of March 31, 2012 and December 31, 2011.

(dollar amounts in millions)	Notional Amount	Weighted Average Remaining Maturity (in years)	Receive Rate	Pay Rate (a)
March 31, 2012				
Swaps - fair value - receive fixed/pay floating rate Medium- and long-term debt designation	\$1,450	5.2	5.45	% 0.72 %
December 31, 2011				
Swaps - fair value - receive fixed/pay floating rate Medium- and long-term debt designation	1,450	5.4	5.45	% 0.60 %

(a) Variable rates paid on receive fixed swaps are based on prime and six-month LIBOR rates in effect at March 31, 2012 and December 31, 2011.

Management believes these hedging strategies achieve the desired relationship between the rate maturities of assets and funding sources which, in turn, reduce the overall exposure of net interest income to interest rate risk, although there can be no assurance that such strategies will be successful.

**Customer-Initiated and Other**

The Corporation enters into derivative transactions at the request of customers and generally takes offsetting positions with dealer counterparties to mitigate the inherent market risk. Income primarily results from the spread between the customer derivative and the offsetting dealer position.

For customer-initiated foreign exchange contracts where offsetting positions have not been taken, the Corporation manages the remaining inherent market risk through individual foreign currency position limits and aggregate value-at-risk limits. These limits are established annually and reviewed quarterly. For those customer-initiated derivative contracts which were not offset or



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where the Corporation holds a speculative position within the limits described above, the Corporation recognized an insignificant amount of net gains in “other noninterest income” in the consolidated statements of comprehensive income in both the three-month periods ended March 31, 2012 and 2011.

Fair values of customer-initiated and other derivative instruments represent the net unrealized gains or losses on such contracts and are recorded in the consolidated balance sheets. Changes in fair value are recognized in the consolidated statements of comprehensive income. The net gains recognized in income on customer-initiated derivative instruments, net of the impact of offsetting positions, were as follows.

(in millions)	Location of Gain	Three Months Ended March 31,	
		2012	2011
Interest rate contracts	Other noninterest income	\$2	\$6
Energy contracts	Other noninterest income	1	—
Foreign exchange contracts	Foreign exchange income	9	8
Total		\$12	\$14

Additional information regarding the nature, terms and associated risks of derivative instruments can be found in the Corporation's 2011 Annual Report on page F-38 and F-39 and in Notes 1 and 9 to the consolidated financial statements.

## Credit-Related Financial Instruments

The Corporation issues off-balance sheet financial instruments in connection with commercial and consumer lending activities. The Corporation's credit risk associated with these instruments is represented by the contractual amounts indicated in the following table.

(in millions)	March 31, 2012	December 31, 2011
Unused commitments to extend credit:		
Commercial and other	\$26,016	\$24,819
Bankcard, revolving check credit and home equity loan commitments	1,636	1,612
Total unused commitments to extend credit	\$27,652	\$26,431
Standby letters of credit	\$5,246	\$5,325
Commercial letters of credit	122	132
Other credit-related financial instruments	—	6

The Corporation maintains an allowance to cover probable credit losses inherent in lending-related commitments, including unused commitments to extend credit, letters of credit and financial guarantees. At March 31, 2012 and December 31, 2011, the allowance for credit losses on lending-related commitments, included in “accrued expenses and other liabilities” on the consolidated balance sheets, was \$25 million and \$26 million, respectively. The Corporation recorded a purchase discount for lending-related commitments acquired from Sterling on July 28, 2011. An allowance for credit losses will be recorded on Sterling lending-related commitments only to the extent that the required allowance exceeds the remaining purchase discount. At both March 31, 2012 and December 31, 2011, no allowance was recorded for Sterling lending-related commitments and \$3 million of purchase discount remained.

## Unused Commitments to Extend Credit

Commitments to extend credit are legally binding agreements to lend to a customer, provided there is no violation of any condition established in the contract. These commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many commitments expire without being drawn upon, the total contractual amount of commitments does not necessarily represent future cash requirements of the

Corporation. Commercial and other unused commitments are primarily variable rate commitments. The allowance for credit losses on lending-related commitments included \$8 million and \$9 million at March 31, 2012 and December 31, 2011, respectively, for probable credit losses inherent in the Corporation's unused commitments to extend credit.

**Standby and Commercial Letters of Credit**

Standby letters of credit represent conditional obligations of the Corporation which guarantee the performance of a customer to a third party. Standby letters of credit are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. Commercial letters of credit are issued to finance foreign

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or domestic trade transactions. These contracts expire in decreasing amounts through the year 2021. The Corporation may enter into participation arrangements with third parties that effectively reduce the maximum amount of future payments which may be required under standby and commercial letters of credit. These risk participations covered \$292 million and \$271 million, respectively, of the \$5.4 billion and \$5.5 billion standby and commercial letters of credit outstanding at March 31, 2012 and December 31, 2011, respectively.

The carrying value of the Corporation's standby and commercial letters of credit, included in "accrued expenses and other liabilities" on the consolidated balance sheets, totaled \$86 million at March 31, 2012, including \$69 million in deferred fees and \$17 million in the allowance for credit losses on lending-related commitments. At December 31, 2011, the comparable amounts were \$89 million, \$72 million and \$17 million, respectively.

The following table presents a summary of internally classified watch list standby and commercial letters of credit at March 31, 2012 and December 31, 2011. The Corporation's internal watch list is generally consistent with the Special mention, Substandard and Doubtful categories defined by regulatory authorities. The Corporation manages credit risk through underwriting, periodically reviewing and approving its credit exposures using Board committee approved credit policies and guidelines.

(dollar amounts in millions)	March 31, 2012	December 31, 2011
Total watch list standby and commercial letters of credit	\$200	\$195
As a percentage of total outstanding standby and commercial letters of credit	3.7	% 3.6
Other Credit-Related Financial Instruments		%

The Corporation enters into credit risk participation agreements, under which the Corporation assumes credit exposure associated with a borrower's performance related to certain interest rate derivative contracts. The Corporation is not a party to the interest rate derivative contracts and only enters into these credit risk participation agreements in instances in which the Corporation is also a party to the related loan participation agreement for such borrowers. The Corporation manages its credit risk on the credit risk participation agreements by monitoring the creditworthiness of the borrowers, which is based on the normal credit review process had it entered into the derivative instruments directly with the borrower. The notional amount of such credit risk participation agreement reflects the pro-rata share of the derivative instrument, consistent with its share of the related participated loan. As of March 31, 2012 and December 31, 2011, the total notional amount of the credit risk participation agreements was approximately \$439 million and \$394 million, respectively, and the fair value, included in customer-initiated interest rate contracts recorded in "accrued expenses and other liabilities" on the consolidated balance sheets, was insignificant for each period. The maximum estimated exposure to these agreements, as measured by projecting a maximum value of the guaranteed derivative instruments, assuming 100 percent default by all obligors on the maximum values, was approximately \$12 million at both March 31, 2012 and December 31, 2011, respectively. In the event of default, the lead bank has the ability to liquidate the assets of the borrower, in which case the lead bank would be required to return a percentage of the recouped assets to the participating banks. As of March 31, 2012, the weighted average remaining maturity of outstanding credit risk participation agreements was 2.5 years.

In 2008, the Corporation sold its remaining ownership of Visa Class B shares and entered into a derivative contract. Under the terms of the derivative contract, the Corporation will compensate the counterparty primarily for dilutive adjustments made to the conversion factor of the Visa Class B shares to Class A shares based on the ultimate outcome of litigation involving Visa. Conversely, the Corporation will be compensated by the counterparty for any increase in the conversion factor from anti-dilutive adjustments. The notional amount of the derivative contract was equivalent to approximately 780,000 Visa Class B shares. The fair value of the derivative liability, included in "accrued expenses and other liabilities" on the consolidated balance sheets, was insignificant at March 31, 2012 and \$6 million at December 31, 2011, respectively.

**NOTE 7 - VARIABLE INTEREST ENTITIES (VIEs)**

The Corporation evaluates its interest in certain entities to determine if these entities meet the definition of a VIE and whether the Corporation is the primary beneficiary and should consolidate the entity based on the variable interests it

held both at inception and when there is a change in circumstances that requires a reconsideration. The following provides a summary of the VIEs in which the Corporation has an interest.

The Corporation has a limited partnership interest in 157 low income housing tax credit/historic rehabilitation tax credit partnerships. These entities meet the definition of a VIE; however, the Corporation is not the primary beneficiary of the entities, as the general partner has both the power to direct the activities that most significantly impact the economic performance of the entities and the obligation to absorb losses or the right to receive benefits that could be significant to the entities. While the partnership agreements allow the limited partners, through a majority vote, to remove the general partner, this right is not deemed to be substantive as the general partner can only be removed for cause.

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The Corporation accounts for its interest in these partnerships on either the cost or equity method. Exposure to loss as a result of the Corporation's involvement with these entities at March 31, 2012 was limited to approximately \$351 million, which reflected the book basis of the Corporation's investment and unfunded commitments for future investments.

As a limited partner, the Corporation obtains income tax credits and deductions from the operating losses of these low income housing tax credit/historic rehabilitation tax credit partnerships, which are recorded as a reduction of income tax expense (or an increase to income tax benefit) and a reduction of federal income taxes payable. These income tax credits and deductions are allocated to the funds' investors based on their ownership percentages. Investment balances, including all legally binding commitments to fund future investments, are included in "accrued income and other assets" on the consolidated balance sheets, with amortization and other write-downs of investments recorded in "other noninterest income" on the consolidated statements of comprehensive income. In addition, a liability is recognized in "accrued expenses and other liabilities" on the consolidated balance sheets for all legally binding unfunded commitments to fund low income housing partnerships (\$98 million at March 31, 2012).

The Corporation provided no financial or other support that was not contractually required to any of the above VIEs during the three-month periods ended March 31, 2012 and 2011.

The following table summarizes the impact of these VIEs on line items on the Corporation's consolidated statements of comprehensive income.

(in millions)	Three Months Ended March 31,	
	2012	2011
Other noninterest income	\$(14 )	\$(13 )
Provision (benefit) for income taxes (a)	(14 )	(13 )
(a) Income tax credits from low income housing tax credit/historic rehabilitation tax credit partnerships.		

For further information on the Corporation's consolidation policy, see Note 1 to the consolidated financial statements in the Corporation's 2011 Annual Report.

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## NOTE 8 - MEDIUM- AND LONG-TERM DEBT

Medium- and long-term debt is summarized as follows:

(in millions)	March 31, 2012	December 31, 2011
Parent company		
Subordinated notes:		
4.80% subordinated notes due 2015	\$336	\$338
Floating-rate subordinated notes related to trust preferred securities due 2012	26	30
Total subordinated notes	362	368
Medium-term notes:		
3.00% notes due 2015	298	298
Total parent company	660	666
Subsidiaries		
Subordinated notes:		
7.375% subordinated notes due 2013	53	53
5.70% subordinated notes due 2014	274	276
5.75% subordinated notes due 2016	695	699
5.20% subordinated notes due 2017	590	595
Floating-rate based on LIBOR index subordinated notes due 2018	26	26
8.375% subordinated notes due 2024	189	189
7.875% subordinated notes due 2026	235	243
Total subordinated notes	2,062	2,081
Medium-term notes:		
Floating-rate based on LIBOR indices due 2012	158	158
Federal Home Loan Bank advances:		
Floating-rate based on LIBOR indices due 2013 to 2014	2,000	2,000
Other notes:		
6.0% - 6.4% fixed-rate notes due 2020	39	39
Total subsidiaries	4,259	4,278
Total medium- and long-term debt	\$4,919	\$4,944

The carrying value of medium- and long-term debt has been adjusted to reflect the gain or loss attributable to the risk hedged with interest rate swaps.

Subordinated notes with remaining maturities greater than one year qualify as Tier 2 capital.

On July 28, 2011, the Corporation assumed \$83 million of subordinated notes from Sterling related to trust preferred securities issued by unconsolidated subsidiaries. At December 31, 2011, \$30 million of the subordinated notes remained. On January 7, 2012, the Corporation fully redeemed \$4 million of floating rate subordinated notes, and the related trust preferred securities, with an original maturity date of July 7, 2033. Further, on April 24, 2012, the Corporation announced its intention to redeem the remaining \$26 million of floating rate subordinated notes, with an original maturity of June 15, 2037, and the related trust preferred securities, effective June 15, 2012.

Comerica Bank (the Bank), a subsidiary of the Corporation, is a member of the FHLB, which provides short- and long-term funding collateralized by mortgage-related assets to its members. FHLB advances bear interest at variable rates based on LIBOR and were secured by a blanket lien on \$15 billion of real estate-related loans at March 31, 2012.

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## NOTE 9 - ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following table presents reconciliations of the components of accumulated other comprehensive income (loss) for the three-month periods ended March 31, 2012 and 2011.

(in millions)	Three Months Ended March 31,	
	2012	2011
Accumulated net unrealized gains on investment securities available-for-sale:		
Balance at beginning of period, net of tax	\$129	\$14
Net unrealized holding gains (losses) arising during the period	35	(2 )
Less: Reclassification adjustment for net gains included in net income	5	3
Change in net unrealized gains before income taxes	30	(5 )
Less: Provision (benefit) for income taxes	11	(1 )
Change in net unrealized gains on investment securities available-for-sale, net of tax	19	(4 )
Balance at end of period, net of tax	\$148	\$10
Accumulated net gains on cash flow hedges:		
Balance at beginning of period, net of tax	\$—	\$2
Net cash flow hedge losses arising during the period	—	(2 )
Less: Reclassification adjustment for net gains included in net income	—	1
Change in net cash flow hedge gains (losses) before income taxes	—	(3 )
Less: Provision (benefit) for income taxes	—	(1 )
Change in net cash flow hedge gains, net of tax	—	(2 )
Balance at end of period, net of tax	\$—	\$—
Accumulated defined benefit pension and other postretirement plans adjustment:		
Balance at beginning of period, net of tax	\$(485 )	\$(405 )
Net defined benefit pension and other postretirement adjustment arising during the period	—	8
Less: Adjustment for amounts recognized as components of net periodic benefit cost during the period	(17 )	(12 )
Change in defined benefit pension and other postretirement plans adjustment before income taxes	17	20
Less: Provision for income taxes	6	7
Change in defined benefit pension and other postretirement plans adjustment, net of tax	11	13
Balance at end of period, net of tax	\$(474 )	\$(392 )
Total accumulated other comprehensive loss at end of period, net of tax	\$(326 )	\$(382 )

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## NOTE 10 - NET INCOME PER COMMON SHARE

Basic and diluted net income per common share is presented in the following table.

(in millions, except per share data)	Three Months Ended March 31,	
	2012	2011
Basic and diluted		
Net income	\$130	\$103
Less:		
Income allocated to participating securities	1	1
Net income attributable to common shares	\$129	\$102
Basic average common shares	195	175
Basic net income per common share	\$0.66	\$0.58
Basic average common shares	195	175
Dilutive common stock equivalents:		
Net effect of the assumed exercise of stock options	1	1
Net effect of the assumed exercise of warrants	—	2
Diluted average common shares	196	178
Diluted net income per common share	\$0.66	\$0.57

The following average shares related to outstanding options and warrants to purchase shares of common stock were not included in the computation of diluted net income per common share because the prices of the options and warrants were greater than the average market price of common shares for the period.

(shares in millions)	Three Months Ended March 31,	
	2012	2011
Average outstanding options	17.6	15.5
Range of exercise prices	\$30.77 - \$64.50	\$39.10 - \$64.50
Average outstanding warrants	0.6	
Exercise price	\$30.36	

## NOTE 11 - EMPLOYEE BENEFIT PLANS

Net periodic benefit costs are charged to "employee benefits expense" on the consolidated statements of comprehensive income. The components of net periodic benefit cost for the Corporation's qualified pension plan, non-qualified pension plan and postretirement benefit plan are as follows.

Qualified Defined Benefit Pension Plan (in millions)	Three Months Ended March 31,	
	2012	2011
Service cost	\$8	\$8
Interest cost	19	19
Expected return on plan assets	(28	) (29
Amortization of prior service cost	1	1
Amortization of net loss	13	9
Net periodic defined benefit cost	\$13	\$8
Non-Qualified Defined Benefit Pension Plan (in millions)	Three Months Ended March 31,	
	2012	2011
Service cost	\$1	\$1
Interest cost	2	2
Amortization of net loss	2	1



Net periodic defined benefit cost	\$5	\$4
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Comerica Incorporated and Subsidiaries

Postretirement Benefit Plan (in millions)	Three Months Ended March 31,	
	2012	2011
Interest cost	\$1	\$1
Expected return on plan assets	(1	) (1
Amortization of transition obligation	1	1
Net periodic postretirement benefit cost	\$1	\$1

For further information on the Corporation's employee benefit plans, refer to Note 18 to the consolidated financial statements in the Corporation's 2011 Annual Report.

**NOTE 12 - INCOME TAXES AND TAX-RELATED ITEMS**

The provision for federal income taxes is computed by applying the statutory federal income tax rate to income before income taxes as reported in the consolidated financial statements after deducting non-taxable items, principally income on bank-owned life insurance, and deducting tax credits related to investments in low income housing partnerships. Tax-related interest and penalties, state taxes and foreign taxes are then added to the federal tax provision.

At March 31, 2012, net unrecognized tax benefits were \$21 million, compared to \$9 million at March 31, 2011. The increase in unrecognized tax benefits of \$12 million from March 31, 2011 to March 31, 2012 was primarily the result of the recognition of a settlement agreement with the Internal Revenue Service (IRS) regarding the repatriation of foreign earnings on a structured investment transaction and the recognition of other federal and state settlements. The Corporation anticipates that it is reasonably possible that final settlement of federal and state tax issues will result in a decrease of net unrecognized tax benefits of \$21 million within the next twelve months. At March 31, 2012, the Corporation had no investment structures with uncertain tax positions. Included in "accrued expense and other liabilities" on the consolidated balance sheets was a \$7 million receivable for tax-related interest at March 31, 2012 compared to a \$7 million liability for tax-related interest and penalties at March 31, 2011. The \$14 million decrease in accrued interest payable from March 31, 2011 to March 31, 2012 was primarily the result of the aforementioned settlements with tax authorities.

In the ordinary course of business, the Corporation enters into certain transactions that have tax consequences. From time to time, the Internal Revenue Service may review and/or challenge specific interpretive tax positions taken by the Corporation with respect to those transactions. The Corporation believes that its tax returns were filed based upon applicable statutes, regulations and case law in effect at the time of the transactions. The IRS, an administrative authority or a court, if presented with the transactions, could disagree with the Corporation's interpretation of the tax law.

Based on current knowledge and probability assessment of various potential outcomes, the Corporation believes that current tax reserves are adequate, and the amount of any potential incremental liability arising is not expected to have a material adverse effect on the Corporation's consolidated financial condition or results of operations. Probabilities and outcomes are reviewed as events unfold, and adjustments to the reserves are made when necessary.

**NOTE 13 - CONTINGENT LIABILITIES****Legal Proceedings**

The Corporation and certain of its subsidiaries are subject to various pending or threatened legal proceedings arising out of the normal course of business or operations. The Corporation believes it has meritorious defenses to the claims asserted against it in its currently outstanding legal proceedings and, with respect to such legal proceedings, intends to continue to defend itself vigorously, litigating or settling cases according to management's judgment as to what is in the best interests of the Corporation and its shareholders. Settlement may result from the Corporation's determination that it may be more prudent financially to settle, rather than litigate, and should not be regarded as an admission of liability. On at least a quarterly basis, the Corporation assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. On a case-by-case basis, reserves are established for those legal claims for which it is probable that a loss will be incurred either as a result of a settlement

or judgment, and the amount of such loss can be reasonably estimated. The actual costs of resolving these claims may be substantially higher or lower than the amounts reserved. Litigation-related expense of \$11 million and \$1 million and legal fees of \$9 million each period were included in “other noninterest expenses” on the consolidated statements of comprehensive income for the three-month periods ended March 31, 2012 and 2011, respectively. Based on current knowledge, and after consultation with legal counsel, management believes that current reserves are adequate, and the amount of any incremental liability arising from these matters is not expected to have a material adverse effect on the Corporation’s consolidated financial condition, consolidated results of operations or consolidated cash flows. However, in the event of significant unexpected future developments on existing cases, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the

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## Notes to Consolidated Financial Statements (unaudited)

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Corporation's consolidated financial condition, consolidated results of operations or consolidated cash flows. For other matters, where a loss is not probable, the Corporation has not established legal reserves. In determining whether it is possible to provide an estimate of loss or range of possible loss, the Corporation reviews and evaluates its material litigation on an ongoing basis, in conjunction with legal counsel, in light of potentially relevant factual and legal developments. Based on current knowledge, expectation of future earnings, and after consultation with legal counsel, management believes the maximum amount of reasonably possible losses would not have a material adverse effect on the Corporation's consolidated financial condition, consolidated results of operations or consolidated cash flows. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation's consolidated financial condition, consolidated results of operations or consolidated cash flows.

The damages alleged by plaintiffs or claimants may be overstated, unsubstantiated by legal theory, unsupported by the facts, and/or bear no relation to the ultimate award that a court, jury or agency might impose. In view of the inherent difficulty of predicting the outcome of such matters, the Corporation cannot state with confidence a range of reasonably possible losses, nor what the eventual outcome of these matters will be. However, based on current knowledge and after consultation with legal counsel, management believes the maximum amount of reasonably possible losses would not have a material adverse effect on the Corporation's consolidated financial condition, consolidated results of operations or consolidated cash flows.

For information regarding income tax contingencies, refer to Note 12.

**NOTE 14 - BUSINESS SEGMENT INFORMATION**

The Corporation has strategically aligned its operations into three major business segments: the Business Bank, the Retail Bank and Wealth Management. These business segments are differentiated based on the type of customer and the related products and services provided. In addition to the three major business segments, the Finance Division is also reported as a segment. Business segment results are produced by the Corporation's internal management accounting system. This system measures financial results based on the internal business unit structure of the Corporation. The performance of the business segments is not comparable with the Corporation's consolidated results and is not necessarily comparable with similar information for any other financial institution. Additionally, because of the interrelationships of the various segments, the information presented is not indicative of how the segments would perform if they operated as independent entities. The management accounting system assigns balance sheet and income statement items to each business segment using certain methodologies, which are regularly reviewed and refined. For comparability purposes, amounts in all periods are based on business segments and methodologies in effect at March 31, 2012. These methodologies may be modified as the management accounting system is enhanced and changes occur in the organizational structure and/or product lines.

For a description of the business activities of each business segment and further information on the methodologies, which form the basis for these results, refer to Note 23 to the consolidated financial statements in the Corporation's 2011 Annual Report.

Business segment financial results are as follows:

(dollar amounts in millions)	Business Bank	Retail Bank	Wealth Management	Finance	Other	Total
Three Months Ended March 31, 2012						
Earnings summary:						
Net interest income (expense) (FTE)	\$379	\$167	\$47	\$(156)	) \$7	\$444
Provision for loan losses	1	4	14	—	4	23
Noninterest income	81	42	65	13	5	206
Noninterest expenses	159	184	81	3	21	448
	94	7	6	(54)	) (4)	) 49

## Provision (benefit) for income taxes (FTE)

Net income (loss)	\$206	\$14	\$11	\$(92)	) \$(9)	) \$130
Net credit-related charge-offs	\$28	\$12	\$5	\$—	\$—	\$45

## Selected average balances:

Assets	\$33,184	\$6,173	\$4,636	\$12,095	\$5,525	\$61,613
Loans	32,242	5,462	4,565	—	—	42,269
Deposits	23,997	20,373	3,611	161	169	48,311

## Statistical data:

Return on average assets (a)	2.49	% 0.27	% 0.97	% N/M	N/M	0.84	%
Efficiency ratio	34.74	87.73	75.23	N/M	N/M	69.50	

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(dollar amounts in millions)

Three Months Ended March 31, 2011	Business Bank	Retail Bank	Wealth Management	Finance	Other	Total
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## Earnings summary:

Net interest income (expense) (FTE)	\$341	\$139	\$44	\$(135)	) \$7	\$396
Provision for loan losses	18	23	8	—	—	49
Noninterest income	77	42	64	18	6	207
Noninterest expenses	160	162	78	2	13	415
Provision (benefit) for income taxes (FTE)	73	(2)	) 8	(44)	) 1	36
Net income (loss)	\$167	\$(2)	) \$14	\$(75)	) \$(1)	) \$103
Net credit-related charge-offs	\$73	\$23	\$5	\$—	\$—	\$101

## Selected average balances:

Assets	\$30,092	\$5,558	\$4,809	\$9,370	\$3,946	\$53,775
Loans	29,638	5,106	4,807	—	—	39,551
Deposits	20,084	17,360	2,800	249	105	40,598

## Statistical data:

Return on average assets (a)	2.22	% (0.05)	)% 1.14	% N/M	N/M	0.77	%
Efficiency ratio	38.14	89.19	74.38	N/M	N/M	69.05	

(a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

FTE - Fully Taxable Equivalent

N/M – not meaningful

The Corporation also produces market segment results for the Corporation's four primary geographic markets: Midwest, Western, Texas, and Florida. In addition to the four primary geographic markets, Other Markets and International are also reported as market segments. Market segment results are provided as supplemental information to the business segment results and may not meet all operating segment criteria as set forth in ASC Topic 280, Segment Reporting. For comparability purposes, amounts in all periods are based on business segments and methodologies in effect at March 31, 2012.

The Midwest market consists of operations located in the states of Michigan, Ohio and Illinois. Michigan operations represent the significant majority of this geographic market.

The Western market consists of the states of California, Arizona, Nevada, Colorado and Washington. California operations represent the significant majority of the Western market.

The Texas and Florida markets consist of operations located in the states of Texas and Florida, respectively.

Other Markets include businesses with a national perspective, the Corporation's investment management and trust alliance businesses as well as activities in all other markets in which the Corporation has operations, except for the International market, as described below.

The International market represents the activity of the Corporation's International Finance division, which provides banking services primarily to foreign-owned, North American-based companies and secondarily to international operations of North American-based companies.

The Finance & Other segment includes the Corporation's securities portfolio, asset and liability management activities, discontinued operations, the income and expense impact of equity and cash not assigned to specific business/market segments, tax benefits not assigned to specific business/market segments and miscellaneous other expenses of a

corporate nature. This segment includes responsibility for managing the Corporation's funding, liquidity and capital needs, performing interest sensitivity analysis and executing various strategies to manage the Corporation's exposure to liquidity, interest rate risk and foreign exchange risk.

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Market segment financial results are as follows:

(dollar amounts in millions)

Three Months Ended	Midwest	Western	Texas	Florida	Other Markets	International	Finance & Other	Total
March 31, 2012								
Earnings summary:								
Net interest income (expense) (FTE)	\$198	\$171	\$151	\$10	\$45	\$18	\$(149)	\$444
Provision for loan losses	10	(7)	14	6	(3)	(1)	4	23
Noninterest income	98	33	31	4	14	8	18	206
Noninterest expenses	183	107	92	9	24	9	24	448
Provision (benefit) for income taxes (FTE)	35	39	27	—	—	6	(58)	49
Net income (loss)	\$68	\$65	\$49	\$(1)	\$38	\$12	\$(101)	\$130
Net credit-related charge-offs	\$18	\$11	\$7	\$2	\$6	\$1	\$—	\$45

Selected average balances:

Assets	\$14,095	\$12,623	\$10,082	\$1,416	\$4,021	\$1,756	\$17,620	\$61,613
Loans	13,829	12,383	9,295	1,418	3,693	1,651	—	42,269
Deposits	19,415	13,897	10,229	424	2,628	1,388	330	48,311

Statistical data:

Return on average assets (a)	1.33	% 1.75	% 1.72	% (0.21)	% 3.77	% 2.73	% N/M	0.84	%
Efficiency ratio	61.78	52.50	50.33	68.94	44.62	33.02	N/M	69.50	

(dollar amounts in millions)

Three Months Ended March	Midwest	Western	Texas	Florida	Other Markets	International	Finance & Other	Total
31, 2011								
Earnings summary:								
Net interest income (expense) (FTE)	\$203	\$164	\$87	\$11	\$41	\$18	\$(128)	\$396
Provision for loan losses	34	11	4	8	(7)	(1)	—	49
Noninterest income	100	37	23	4	11	8	24	207
Noninterest expenses	188	109	61	12	21	9	15	415
Provision (benefit) for income taxes (FTE)	28	30	16	(1)	—	6	(43)	36
Net income (loss)	\$53	\$51	\$29	\$(4)	\$38	\$12	\$(76)	\$103
Net credit-related charge-offs	\$46	\$26	\$8	\$8	\$9	\$4	\$—	\$101

Selected average balances:

Assets	\$14,303	\$12,590	\$7,031	\$1,553	\$3,247	\$1,735	\$13,316	\$53,775
Loans	14,104	12,383	6,824	1,580	2,960	1,700	—	39,551



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Deposits	18,230	12,235	5,786	367	2,298	1,328	354	40,598
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