

POWELL INDUSTRIES INC  
Form 8-K  
February 27, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

**FORM 8-K**

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT: February 25, 2004  
(Date of earliest event reported)

**POWELL INDUSTRIES, INC.**

(Exact Name of Registrant as Specified in Its Charter)

**Nevada**  
(State or other jurisdiction of  
incorporation or organization)

**0-6050**  
(Commission File Number)

**88-0106100**  
(I.R.S. Employer  
Identification Number)

**8550 Mosley Drive**  
**Houston, Texas**  
(Address of Principal Executive  
Offices)

**77075-1180**  
(Zip Code)

**(713) 944-6900**

(Registrant's Telephone Number, Including Area Code)

**N/A**  
(Former Name or Former Address, if Changed Since Last Report)

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**Item 7 Financial Statements, Pro Forma Financial Statements and Exhibits**

On February 25, 2004, Powell Industries, Inc. (NASDAQ: POWL) announced results for the fiscal 2004 first quarter ended January 31, 2004. A copy of the press release announcing the results is attached hereto as Exhibit 99.1 and incorporated herein by this reference.

(c) Exhibits:

<u>Exhibit Number</u>	<u>Description</u>
99.1	Press Release dated February 25, 2004

**Item 12 Results of Operations and Financial Condition**

On February 25, 2004, the Company held a conference call to discuss its fiscal 2004 first quarter results, as reflected in the attached press release dated February 25, 2004 released earlier that day. The press release refers to free cash flow for the first quarter of \$269,000 which is defined as total cash flow from operations of \$1.804 million less all capital expenditures of \$1.535 million. A replay of our audio webcast can be accessed through the Investor Relations/Events tab at [www.powellind.com](http://www.powellind.com). The webcast contains forward-looking statements, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Readers are cautioned that such forward-looking statements involve risks and uncertainties in that actual results may differ materially from those projected in the forward-looking statements. In the course of operations, the Company is subject to certain risk factors, including but not limited to competition and competitive pressures, sensitivity to general economic and industrial conditions, international political and economic risks, availability and price of raw materials and execution of business strategy. The information in this Current Report is being furnished pursuant to Item 12, Results of Operations and Financial Condition. Pursuant to general instruction B.6. of Form 8-K, the information in this Current Report shall not be deemed filed for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement pursuant to the Securities Act of 1933.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

POWELL INDUSTRIES, INC.

Date: February 27, 2004

By: /s/ DON R. MADISON  
Don R. Madison  
Vice President  
Chief Financial Officer  
(Principal Accounting and Financial Officer)