SIGNALIFE, INC. Form 10QSB August 10, 2007

United States

Securities And Exchange Commission

Washington, D.C. 20549

FORM 10-QSB

(Mark One)

 x Quarterly Report Under Section 13 Or 15(d) Of The Securities Exchange Act Of 1934 For The Quarterly Period Ended June 30, 2007
 o Transition Report Under Section 13 Or 15(d) Of The Securities Exchange Act Of 1934 For The Transition Period From _____ To _____ Commission File No. _____

SIGNALIFE, INC.

(Exact name of small business issuer as specified in its charter) Delaware

87-0441351

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

531 South Main Street, Suite 301 Greenville, South Carolina 29601 (864) 233-2300

(Address Of Principal Executive Offices) (Issuer s Telephone Number)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes x No o

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Securities

Exchange Act of 1934): Yes o No x

State the number of shares outstanding of each of the issuer s classes of common equity, as of the latest practicable date: As of August 1, 2007, there were issued and outstanding or accrued for issuance a total of 47,207,050 shares of common stock, par value \$0.001 per share and 14,574 shares of series A preferred stock, par value \$0.001 per share (plus an additional 39,681 unissued series A preferred shares accrued as dividends for issuance).

i

Table Of Contents

ADVISEMENTS

Page

<u>ii</u>

INTERIM FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2007 AND 2006

<u>1</u>

Balance Sheet

<u>F-1</u>

Statements Of Operations

<u>F-2</u>

Statement Of Stockholders Equity

<u>F-3</u>

Statements Of Cash Flows

<u>F-4</u>

Notes To Interim Financial Statements

<u>F-6</u>

MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

<u>2</u>

<u>General</u>

<u>2</u>

<u>Overview</u>

<u>2</u>

Results of Operations

<u>3</u>

Plan Of Operation

<u>4</u>

Capital Resources

<u>5</u>

Critical Accounting Policies

<u>7</u>

Recent Accounting Pronouncements

<u>8</u>

UNCERTAINTIES AND OTHER RISK FACTORS THAT MAY AFFECT OUR FUTURE RESULTS AND FINANCIAL CONDITION

<u>8</u>

Risks Relating To An Investment In Our Securities

<u>12</u>

CONTROLS AND PROCEDURES

<u>15</u>

Evaluation Of Disclosure Controls And Procedures

<u>15</u>

Changes In Internal Control Over Financial Reporting

<u>15</u>

LEGAL PROCEEDINGS

<u>16</u>

CHANGES IN SECURITIES AND USE OF PROCEEDS

<u>17</u>

Recent Sales Of Unregistered Equity Securities

<u>17</u>

Use Of Proceeds Of Registered Offerings

<u>17</u>

Repurchases Of Equity Securities

<u>17</u>

DEFAULTS UPON SENIOR SECURITIES

<u>17</u>

SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

<u>18</u>

OTHER INFORMATION

<u>18</u>

Matters Not Previously Reported On Form 8-K

<u>18</u>

Voluntary Reports

<u>18</u>

Material Changes To Director Nominee Procedures

<u>18</u>

EXHIBITS

<u>18</u>

SIGNATURES

<u>19</u>

ADVISEMENTS

Unless the context requires otherwise, *Signalife*, *the company*, *we*, *us*, *our* and similar terms refer to Signalife, In Our common stock, par value \$.001 per share, and our series A preferred stock, par value \$.001 per share, are commonly referred to in this quarterly report as our *common shares* and *series A preferred shares*, respectively. The information in this quarterly report is current as of the date of this quarterly report (June 30, 2007), unless another date is specified.

We prepare our interim financial statements in accordance with United States generally accepted accounting principles. Our financial condition and results of operations for the six-month interim period ended June 30, 2007, are not necessarily indicative of our prospective financial condition and results of operations for the pending full fiscal year ended December 31, 2007. The interim financial statements presented in this quarterly report as well as other information relating to our company contained in this quarterly report should be read in conjunction with the annual financial statements and more detailed background information relating to our company and our business contained in our annual report on form 10-KSB for our fiscal year ended December 31, 2006, as it may be amended, together with any reports, statements and information filed with the United States Securities and Exchange Commission (the SEC) relating to periods or events occurring after December 31, 2006.

In this quarterly report we make a number of statements, referred to as *forward-looking statements*, which are intended to convey our expectations or predictions regarding the occurrence of possible future events or the existence of trends and factors that may impact our future plans and operating results. These forward-looking statements are derived, in part, from various assumptions and analyses we have made in the context of our current business plan and information currently available to us and in light of our experience and perceptions of historical trends, current conditions and expected future developments and other factors we believe to be appropriate in the circumstances. You can generally identify forward-looking statements through words and phrases such as seek, anticipate, believe, estimate, expect, intend, plan, budget, project, may be, may continue, may likely result, and similar When reading any forward looking statement you should remain mindful that actual results or developments may vary substantially from those expected as expressed in or implied by that statement for a number of reasons or factors, such as those relating to: (1) whether or not a market for our various heart monitoring devices and services develops and physicians, patients, insurance companies and government and other third-party reimbursement agents accept those products and services and, if a market develops, the pace at which it develops; (2) our ability to successfully sell our various heart monitoring devices and services to the extent a market develops; (3) our ability to attract the qualified personnel to implement our growth strategies; (4) our ability to develop sales, marketing and distribution capabilities for our biomedical devices and services, either internally or through outside contractors or partners; (5) the success of our research and development activities in developing additional heart monitoring devices and other biomedical devices using our proprietary technologies, and our ability to obtain federal or state regulatory approvals governing those biomedical products and services; (6) the accuracy of our estimates and projections; (7) our ability to fund our short-term and long-term financing needs; (8) changes in our business plan and corporate strategies; and (9) other risks and uncertainties discussed in greater detail in the sections of this quarterly report, including those captioned Management s Discussion And Analysis Of Financial Condition And Results Of Operations and Uncertainties And Risk Factors That May Affect Our Future Results And Financial Condition .

Each forward-looking statement should be read in context with, and with an understanding of, the various other disclosures concerning our company and our business made elsewhere in this quarterly report as well as other public reports we file with the SEC, including our annual report on form 10-KSB for our fiscal year ended December 31, 2006, as it may be amended. You should not place undue reliance on any forward-looking statement as a prediction of actual results or developments. We are not obligated to update or revise any forward-looking

Edgar Filing: SIGNALIFE, INC. - Form 10QSB

statement contained in this quarterly report to reflect new events or circumstances unless and to the extent required by applicable law.

INTERIM FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2007 AND 2006

(UNAUDITED)

Contents

-

Interim Financial Statements (Unaudited)	Page
Balance Sheet as of June 30, 2007	
Statements Of Operations For The Three And Six Months Ended June 30, 2007 And 2006	F-1
Statement Of Stockholders Equity For The Six Months Ended June 30, 2007	F-2
Statements Of Cash Flows For The Six Months Ended June 30, 2007 And 2006	F-3
Notes To Interim Financial Statements	F-4
	F-6

Balance Sheet

June 30, 2007

(Unaudited)

ASSETS

Current assets: Cash and cash equivalents

Inventory	\$ 74,487
	147,086
Prepaid expenses and other current assets	
Total current assets	67,161
	288,734
Prepaid sales commissions	200,701
Descerts and equipment not of economicted desceriction of \$212,402	2,498,651
Property and equipment, net of accumulated depreciation of \$312,493.	240,755
Intangible patents, including related party amounts, net of accumulated amortization of \$50,158	240,755
	591,379
TOTAL ASSETS	
LIABILITIES AND STOCKHOLDERS EQUITY	\$ 3,619,519
Current liabilities:	

Accounts payable and accrued expenses	
Line of credit	\$ 377,736
Total liabilities	202,148
Commitments and contingencies	579,884
Stockholders equity: Series A convertible preferred stock, \$.001 par value; 10,000,000 shares authorized; 14,574 shares issued and outstanding	
Series A convertible preferred stock to be issued for accrued dividends, 39,681 shares	14
Common stock, \$0.001 par value; 100,000,000 shares authorized; 46,323,939 shares issued and outstanding	40
Additional paid-in capital	46,324
Accumulated deficit	45,368,807
Total stockholders equity	(42,375,550)
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	3,039,635
	\$ 3,619,519

The accompanying notes are an integral part of these financial statements

Statements Of Operations

For The Three And Six Months Ended June 30, 2007 And 2006

(Unaudited)

	For the Three M June 3			For the Six Months Ended June 30,		
	2007	2006	2007	2006		
Product sales						
	\$	\$	\$	\$		
Cost of products sold						
Gross profit						
Operating expenses:						
Research and development						
	337,460	258,850	622,731	428,113		
General and administrative						
	2,182,477	3,047,313	7,508,202	5,367,609		
Total operating expenses						
	2,519,937	3,306,163	8,130,933	5,795,722		
Loss from operations						
	(2,519,937)	(3,306,163)	(8,130,933)	(5,795,722)		
Other income:						
Exclusivity fee income						
		500,000	500,000	500,000		

Interest income				
	6,387	26,852	54,039	69,031
Total other income				
	6,387	526,852	554,039	569,031
Loss before provision for income taxes				
	(2,513,550)	(2,779,311)	(7,576,894)	(5,226,691)
Provision for income taxes				
Net loss				
	(2,513,550)	(2,779,311)	(7,576,894)	(5,226,691)
Preferred dividend				
	3,185	7,582	11,209	18,751
Net loss attributable to common				
stockholders	\$	\$	\$	¢
	م (2,516,735)	ۍ (2,786,893)	, (7,588,103)	\$ (5,245,442)
Basic and diluted loss per share				
*	\$	\$	\$	\$
	(0.06)	(0.07)	(0.17)	(0.14)
Weighted average shares outstanding basic and diluted				
	45,538,764	38,952,010	44,483,645	38,804,542

The accompanying notes are an integral part of these financial statements

Statement Of Stockholders Equity

For The Six Months Ended June 30, 2007

(Unaudited)

	Common Stock		Series A Series A Convertible Preferred Stock Preferred Stock To Be Issued			Additional Paid-in	Accumulated	Total Stockhold	
	Shares	Amount	Shares	Amount	Shares	Amount	Capital	Deficit	Equity
ance ember 31, 2006									
		\$		\$		\$	\$	\$	• • • • •
ance of imon stock for rices	42,413,248	42,413	97,909	98	35,944	36	37,700,728	(34,798,656)	2,944,6
value of ployee options	3,827,356	3,827					6,233,147		6,236,9
ions and							758,334		758,3
rants issued for rices							676,602		676,0
es A preferred k accrued dends	l						010,002		070,0
						4	(11,209) 11,205		(11,2 11,2

16

Edgar Filing: SIGNALIFE, INC. - Form 10QSB

res for series A erred dividends	L.				3,737				
iversion of es A erred stock									
loss	83,335	84	(83,335)	(84)					
								(7,576,894)	(7,576,8
ance e 30, 2007		\$		\$		\$	\$	\$	
	46,323,939	ۍ 46,324	14,574	پ 14	39,681	ф 40	۹ 45,368,807	م (42,375,550)	3,039,6

The accompanying notes are an integral part of these financial statements

3

Statements Of Cash Flows

For The Six Months Ended June 30, 2007 And 2006

(Unaudited)

	For the Six Months Ended June 30,		
	2007	2006	
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net loss			
	\$	\$	
	(7,576,894)	(5,226,691)	
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization			
	51 000	50.000	
	51,082	50,908	
Amortization of deferred compensation			
		1,504	
Stock issued for services			
	6,236,974	1,211,667	
Options and warrants issued for services			
	676,602	551,381	
Evir value of stock options under SEAS 122D	070,002	551,561	
Fair value of stock options under SFAS 123R			
	758,334	1,064,454	
Changes in assets and liabilities:			
Inventory			
	8,385	(108,228)	
Prepaid expenses and other currents assets	(2,463,481)	48,441	

(697,932)104,292Deferred revenue(500,000)1,500,000Net cash used in operating activities(3,506,930)(802,272)CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of property and equipment(6,733)(60,382)Capitalized patent cost(6,733)(60,382)Capitalized patent cost(650)(78,827)Net cash used in investing activities(7,383)(139,209)CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from line of credit, net202,148Net cash provided by financing activities202,148Net cash provided by financing activities202,148Net decrease in cash and cash equivalents(3,312,165)(941,481)Cash and cash equivalents, beginning of period(3,312,165)(941,481)	Accounts payable and accrued expenses		
(500,000)1,500,000Net cash used in operating activities(3,506,930)(802,272)CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of property and equipment(6,733)(60,382)Capitalized patent cost(6,733)(78,827)Net cash used in investing activities(7,383)(139,209)CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from line of credit, net202,148Net cash provided by financing activities202,148Net cash and cash equivalents(3,312,165)(941,481)		(697,932)	104,292
Net cash used in operating activities (3,506,930) (802,272) CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of property and equipment (6,733) (6,733) (60,382) Capitalized patent cost (650) (7,383) (139,209) CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from line of credit, net 202,148 Net cash provided by financing activities 202,148 Net cash provided by financing activities 202,148 Net decrease in cash and cash equivalents (3,312,165) (941,481)	Deferred revenue		
(3,506,930)(802,272)CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of property and equipment(6,733)(60,382)Capitalized patent cost(650)(78,827)Net cash used in investing activities(7,383)(139,209)CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from line of credit, net202,148Net cash provided by financing activities202,148Net cash provided by financing activities(3,312,165)(941,481)	Net cash used in operating activities	(500,000)	1,500,000
CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of property and equipment (6,733) (60,382) (6,733) (60,382) (6,738) (6,50) (7,8827) Net cash used in investing activities (7,383) (139,209) CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from line of credit, net 202,148 Net cash provided by financing activities (3,312,165) (941,481)	Net easil used in operating activities	(2,50,6,020)	(000 070)
$\begin{array}{c} (6,733) \\ (60,382) \\ \end{array} \\ \begin{array}{c} \\ (650) \\ (78,827) \\ \end{array} \\ \end{array} \\ \begin{array}{c} \\ (550) \\ (78,827) \\ \end{array} \\ \end{array} \\ \begin{array}{c} \\ (7,383) \\ (139,209) \\ \end{array} \\ \begin{array}{c} \\ (7,383) \\ (139,209) \\ \end{array} \\ \begin{array}{c} \\ \\ (3,312,165) \\ \end{array} \\ \begin{array}{c} \\ \\ (941,481) \\ \end{array} \end{array}$	CASH FLOWS FROM INVESTING ACTIVITIES:	(3,506,930)	(802,272)
Capitalized patent cost (650) (78,827) Net cash used in investing activities (7,383) (139,209) CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from line of credit, net 202,148 Net cash provided by financing activities 202,148 (3,312,165) (941,481)	Purchases of property and equipment		
(650)(78,827)Net cash used in investing activities(7,383)(139,209)CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from line of credit, net202,148Net cash provided by financing activities202,148Net decrease in cash and cash equivalents(3,312,165)(941,481)		(6,733)	(60,382)
Net cash used in investing activities (7,383) (139,209) CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from line of credit, net 202,148 Net cash provided by financing activities 202,148 (3,312,165) (941,481)	Capitalized patent cost		
(7,383)(139,209)CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from line of credit, net202,148Net cash provided by financing activities202,148Net decrease in cash and cash equivalents202,148(3,312,165)(941,481)	Not each used in investing activities	(650)	(78,827)
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from line of credit, net 202,148 Net cash provided by financing activities 202,148 Net decrease in cash and cash equivalents (3,312,165) (941,481)	Net cash used in investing activities	(= 200)	(100 000)
202,148Net cash provided by financing activities202,148202,148Net decrease in cash and cash equivalents(3,312,165)(941,481)	CASH FLOWS FROM FINANCING ACTIVITIES:	(7,383)	(139,209)
Net cash provided by financing activities 202,148 Net decrease in cash and cash equivalents (3,312,165) (941,481)	Proceeds from line of credit, net		
202,148 Net decrease in cash and cash equivalents (3,312,165) (941,481)		202,148	
Net decrease in cash and cash equivalents (3,312,165) (941,481)	Net cash provided by financing activities		
(3,312,165) (941,481)	Not decrease in each and each acquivalents	202,148	
	Net decrease in cash and cash equivalents		
	Cash and cash equivalents, beginning of period	(3,312,165)	(941,481)
3,386,652 4,776,277		3 386 652	4 776 277
Cash and cash equivalents, end of period	Cash and cash equivalents, end of period		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
\$ \$ 74,487 3,384,796			\$ 3,384,796

(continued on next page)

The accompanying notes are an integral part of these financial statements

Statements Of Cash Flows