

INTERPOOL INC
Form 10-K
March 28, 2002

**SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2001

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

COMMISSION FILE NUMBER 1-11862

INTERPOOL, INC.

(Exact name of registrant as specified in the charter)

DELAWARE
(State or other jurisdiction of
incorporation or organization)

13-3467669
(I.R.S. Employer
Identification Number)

211 COLLEGE ROAD EAST, PRINCETON, NEW JERSEY 08540
(Address of principal executive office) (Zip Code)

(609) 452-8900
(Registrant's telephone number including area code)

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

| Title of Each Class | Name of Each Exchange on which Registered |
|---------------------------------------|---|
| COMMON STOCK, PAR VALUE \$.001 | NEW YORK STOCK EXCHANGE |

SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT:

NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

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The aggregate market value of the voting stock held by non-affiliates of the registrant was approximately \$159,909,886 as of March 25, 2002.

At March 25, 2002, there were 27,363,352 shares of the registrant's Common Stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Proxy Statement for the Annual Meeting of Shareholders to be held on May 8, 2002 are incorporated by reference into Part III of the Form 10-K.

INTERPOOL, INC.

FORM 10-K

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PART I

ITEM 1. BUSINESS

General

We are the largest lessor of intermodal chassis in the United States and one of the world's leading lessors of intermodal dry freight standard containers. At December 31, 2001, our chassis fleet totaled approximately 190,000 chassis and our container fleet totaled approximately 703,000 twenty-foot equivalent units (TEUs). From 1996 to 2001, we increased the size of our chassis fleet at a compound annual rate of 27% and our container fleet at a compound annual rate of 19%.

We concentrate on leasing equipment to our customers on a long-term basis. Substantially all of our new equipment is initially leased for terms of five to eight years and approximately 70% of our total fleet of chassis and 84% of our total fleet of containers are currently on long-term lease. We believe our focus on long-term leasing has enabled us to:

maintain high utilization rates of our equipment, which over the last five years averaged 98%;

achieve stable and predictable earnings;

concentrate on the expansion of our asset base through the purchase and lease of new equipment to fulfill specific orders for new long-term leases; and

operate with low overhead and staff levels.

Approximately 30% of our chassis are currently leased on a short-term basis to satisfy customers' peak or seasonal requirements, generally at higher rates than under long-term leases. For customers who require daily or weekly chassis rentals, we operate chassis pools at major domestic shipping ports and terminals. These chassis pools consist of our chassis and those of our customers.

Approximately 16% of our containers are currently leased on a short-term basis. Our 50%-owned affiliate, Container Applications International, Inc. (CAI), markets our containers available for short-term leasing as part of its fleet, thereby facilitating redeployment of our containers at the end of long-term leases. Our relationship with CAI maximizes utilization of our container fleet and increases our leverage in the marketplace by giving us the world's third largest container lessor fleet on a combined basis.

We lease our chassis and containers to over 400 shipping and transportation customers throughout the world, including all of the world's 20 largest international container shipping lines and major North American railroads. We provide customer service and market to our customers through a worldwide network of offices, agents and marketing representatives. We believe one of the key factors in our ability to compete effectively has been the long-standing relationships that our management and marketing representatives have established with most of the world's large shipping lines and major North American railroads. As a result of these relationships, 7 of our top 10 customers have been customers for at least 10 years.

Industry Overview

The fundamental components of intermodal transportation are the chassis and the container. When a container vessel arrives in port, each marine container is loaded onto a chassis or rail car. A chassis is a rectangular, wheeled steel frame, generally 20 or 40 feet in length, built specifically for the purpose of transporting a container. Once mounted, the chassis and container are the functional equivalent of a trailer. When mounted on a chassis, the container may be trucked either to its final destination or to a railroad terminal for loading onto a rail car. Similarly, a container shipped by rail may be transferred to a chassis to travel over-the-road to its final destination. As the use of containers has become a predominant factor in the intermodal movement of cargo, the chassis has become a prerequisite for the domestic segment of the journey. A chassis seldom travels permanently with a single container, but instead serves as a transport vehicle for containers that are loaded or unloaded at ports or railroad terminals. Because of differing international road regulations and the lack of international standards for chassis, chassis used in the United States are seldom used in other countries.

Containers provide a secure and cost-effective method of transporting finished goods and component parts because they are generally freely interchangeable between different modes of transport, making it possible to move cargo from a point of origin to a final destination without the repeated unpacking and repacking of the goods required by traditional shipping methods. The same container may be carried successively on a ship, rail car and truck and across international borders with minimal customs formalities. Containerization is more efficient, more economical and safer in the transportation of cargo than break bulk transport in which the goods are unpacked and repacked at various intermediate points en route to their final destination. By eliminating manual repacking operations when differing modes of transportation are used, containerization reduces freight and labor costs. In addition, automated handling of containers permits faster loading and unloading and more efficient utilization of transportation equipment, thereby reducing transit time. The protection provided by sealed containers also reduces damage to goods and loss and theft of goods during shipment. Containers may also be picked up, dropped off, stored and repaired at independent common user depots located throughout the world.

The adoption of uniform standards for containers in 1968 by the International Standards Organization precipitated a rapid growth of the container industry, as shipping companies recognized the advantages of containerization over traditional break bulk transportation of cargo. This growth resulted in substantial investments in containers, container ships, port facilities, chassis, specialized rail cars and handling equipment.

Most containers are constructed of steel in accordance with recommendations of the International Standards Organization. The basic container type is the general-purpose dry freight standard container (accounting for approximately 87% of the world's container fleet), which measures 20 or 40 feet long, 8 feet wide and 8 1/2 or 9 1/2 feet high. In general, 20-foot containers are used to carry heavy, dense cargo loads (such as industrial parts and certain food products) and in areas where transport facilities are less developed, while 40-foot containers are used for lighter weight finished goods (such as apparel, electronic appliances and other consumer goods) in areas with better developed transport facilities.

Worldwide container traffic at the world's major ports has grown at a compound annual rate of 9% since 1990. The demand for containers is influenced primarily by the volume of international and domestic trade. In recent years, however, the rate of growth in the container industry has exceeded that of world trade as a whole due to several factors, including:

- the existence of geographical trade imbalances;
- the expansion of shipping lines;
- the growing reliance by manufacturers on just-in-time delivery methods; and
- increased exports by technologically advanced countries of component parts for assembly in other countries and the subsequent re-importation of finished products.

In recent years domestic railroads and trucking lines have begun actively marketing intermodal services for the domestic transportation of freight. Management believes that this trend should serve to accelerate the growth of intermodal transportation, and hence result in increased chassis and container demand.

The Leasing Market

Leasing companies own approximately half of the domestic chassis and half of the world's container fleet with the balance owned predominantly by shipping lines and railroads. Leasing companies have maintained this market position because container shipping lines and railroads receive both financial and operational benefits by leasing a portion of their equipment. The principal benefits of leasing are the following:

- provide lessees with an alternative source of financing in a traditionally capital-intensive industry;
- enable shipping lines to expand their routes and market shares at a relatively inexpensive cost without making a permanent commitment to support their new structure;
- enable lessees to benefit from leasing companies' relationships with equipment manufacturers;

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enable lessees to accommodate seasonal use and/or geographic concentration, thereby limiting their capital investment and storage costs; and

enable lessees to maintain an optimal mix of equipment types in their fleets.

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Because of these benefits, container shipping lines and railroads generally obtain a significant portion of their container fleets from leasing companies, either on short-term or long-term leases. Short-term leases provide considerable operational flexibility in allowing a customer to pick up and drop off containers at various worldwide locations at any time. However, customers pay for this flexibility in the form of substantially higher lease rates for short-term leases and drop-off charges for the privilege of returning equipment to certain locations. Most short-term leases are master leases, under which a customer reserves the right to lease a certain number of containers, as needed under a general agreement between the lessor and the lessee. Long-term leases provide the lessee with advantageous pricing structures, but usually contain an early termination provision allowing the lessee to return equipment prior to expiration of the lease only upon payment of an early termination fee or a retroactive increase in lease payments.

Business Strategy

Our objective is to continue to expand on our market position as a leading long-term lessor of intermodal transportation equipment. To achieve this objective, we intend to continue to:

Focus on our core business of domestic chassis and international marine container leasing. Our strong market position in the chassis and container leasing businesses provide us with economies of scale that benefit our customers. Our equipment and operations are located worldwide to meet our domestic and international customers' needs in a timely manner. In addition, we are able to focus our management and financial resources to compete effectively for equipment leasing requirements of all quantities.

Concentrate on long-term leasing to achieve high utilization rates and more stable and predictable earnings. Over the past 5 years, the annual utilization of our total chassis and container fleet has averaged approximately 98%. We concentrate on long-term leases in order to minimize the impact of economic cycles on our revenues and to achieve high utilization and more stable and predictable earnings. The lower rate of turnover provided by long-term leases enables us to concentrate on the expansion of our asset base through the purchase and lease of new equipment, rather than on the repeated re-marketing of our existing fleet.

Be a low cost provider of intermodal equipment. We believe a key part of our success has been our ability to obtain equipment on a low cost basis and to operate as a lean and efficient organization. Our focus on long-term leasing allows us to operate with less overhead and staff.

Purchase chassis and containers to fulfill specific customer orders. We generally purchase new containers to fulfill new long-term lease orders. Management believes that as a result, we currently have one of the youngest container fleets of the world's ten largest container lessors. The average age of our chassis is approximately 9 years and the average age of our containers is approximately 4 years. Due to the young age of the fleet, our equipment spends less time being inspected, repaired and refurbished.

Make strategic acquisitions of complementary businesses and asset portfolios on an opportunistic and financially disciplined basis. We intend to continue to review acquisition opportunities whenever asset prices and market conditions are favorable.

Operations

Lease Terms. Approximately 70% of our chassis and 84% of our containers are leased on a long-term basis. Our long-term leases generally have five to eight year initial terms.

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We offer our customers both operating leases and direct finance leases. Under a direct finance lease, the customer owns the container at the expiration of the lease term. Although customers pay a higher per diem rate under a direct finance lease than under a long-term operating lease, a direct finance lease enables us to provide customers with access to financing on terms generally comparable to those available from financial institutions, which provide this type of financing.

Lease rentals are typically calculated on a per diem basis, regardless of the term of the lease. Our leases generally provide for monthly or quarterly billing and require payment by the lessee within 30 to 60 days after presentation of an invoice. Generally, the lessee is responsible for payment of all taxes and other charges arising out of use of the equipment and must carry specified amounts of insurance to cover physical damage to and loss of equipment, as well as bodily injury and property damage to third parties. In addition, our leases usually require lessees to repair any damage to the chassis and containers. Lessees are also required to indemnify us against our losses arising from accidents or similar occurrences involving the leased equipment. Our leases generally provide for pick-up, drop-off and other charges and set forth a list of locations where lessees may pick-up or return equipment.

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Long-term leases provide the lessee with advantageous pricing structures, but usually contain an early termination provision allowing the lessee to return equipment prior to expiration of the lease only upon payment of an early termination fee or a retroactive increase in lease payments. Since 1991, we have experienced minimal early returns under our long-term leases, primarily because of the penalties involved and because customers must return all containers covered by the particular long-term lease being terminated, generally totaling several hundred units, and bear substantial costs related to their repositioning and repair.

Frequently, a lessee will desire to retain long-term leased equipment well beyond the initial lease term. In these cases, long-term leases will be renewed at the then prevailing market rate, either for one or more additional one-year periods or as part of a short-term agreement. In some cases, the customer has the right to purchase the equipment at the end of a long-term lease.

Equipment Tracking and Billing. We use a real time, internet accessible proprietary computer software system to enable sophisticated equipment tracking and billing and to provide a central operating database that coordinates our chassis leasing activities. The system processes information received electronically from our regional offices. The system records the movement and status of each chassis and links that information with the complex data comprising the specific lease terms in order to generate billings to lessees. More than 83,000 movement transactions per month are processed through the system, which is capable of tracking revenue on the basis of individual chassis. The system also generates a wide range of management reports containing information on all aspects of our leasing activities. The equipment acquired from Transamerica was integrated into our billing system on July 1, 2001.

Chassis Pools. For customers who require daily or weekly chassis rentals, we operate chassis pools at most of the major port authorities and terminal operations on the Eastern seaboard and the Gulf coast. These chassis pools consist of our chassis and those of our customers. The principal ports in the United States where we operate chassis pools are Baltimore, Boston, Charleston, Houston, New Orleans, Norfolk and Savannah. We also operate chassis pools at railroad locations within the United States.

Depots. We and our affiliate CAI operate in over 90 locations in all major transportation markets throughout the world. Depots are facilities owned by third parties at which containers and other items of transportation equipment are stored, maintained and repaired. We retain independent agents at these depots to handle and inspect equipment delivered to or returned by lessees, to store equipment that is not leased and to handle maintenance and repairs of chassis and containers. Some agents are paid a fixed monthly retainer to defray recurring operating expenses and some are guaranteed a minimum level of commission income. In addition, we generally reimburse our agents for incidental expenses.

Logistic Support. Our worldwide network of offices and relationships and our industry experience enables us to provide logistic services in order to facilitate the movement of chassis and containers to meet our customers' needs.

Repositioning and Related Expenses. If lessees return large numbers of equipment to a location which has a larger supply than demand, we may incur expenses in repositioning the equipment to a better location. Repositioning expenses generally range between \$50 and \$500 per item of equipment, depending on geographic location, distance and other factors, and may not be fully covered by the drop-off charge collected from the lessee. In connection with necessary repositioning, we may also incur

storage costs, which generally range between \$0.20 and \$2.50 per TEU per day. In addition, we bear certain operating expenses associated with our chassis and containers, such as the cost of maintenance and repairs not required to be made by lessees, agent fees, depot expenses for handling, inspection and storage and any insurance coverage in excess of that maintained by the lessee.

Maintenance, Repairs and Refurbishment. As chassis and containers age, the need for maintenance increases, and they may eventually require extensive maintenance. With the exception of chassis pool customers, our customers are responsible for maintenance and repairs of equipment other than normal wear and tear. When normal wear and tear of equipment is extensive, the equipment may have to be refurbished or remanufactured. Refurbishing and remanufacturing involve substantial cost, although chassis can be remanufactured for substantially less than the cost of purchasing a new chassis. Alternatively, we may elect to sell equipment requiring refurbishment.

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Disposition of Chassis and Containers and Residual Values. On an ongoing basis, we sell equipment that was previously leased. The decision whether to sell depends on the equipment's condition, remaining useful life and suitability for continued leasing or for other uses, as well as prevailing local market resale prices and an assessment of the economic benefits of repairing and continuing to lease the equipment compared to the benefits of selling. Pursuant to our relationship with CAI, containers that have come off long-term lease and have been designated for short-term leasing (not including renewals with existing lessees) are provided to CAI for deployment in CAI's short-term fleet. For each of our containers in its fleet, CAI pays us its average total fleet per diem rate less a management fee. Containers tendered for short-term leasing under our agreement with CAI are accounted for by us as fully utilized. Containers are also sold to shipping or transportation companies for continued use in the intermodal transportation industry or to secondary market buyers, such as wholesalers, depot operators, mini storage operators, construction companies and others, for use as storage sheds and similar structures. Because old chassis are more easily remanufactured than old containers, chassis are less likely to be sold than containers.

At the time of sale, the residual value of a container or chassis will depend, among other factors, upon mechanical or economic obsolescence, the current newly manufactured equipment price, as well as its physical condition. While there have been no major technological advances in the short history of containerization that have made active equipment obsolete, several changes in standards have decreased the demand for older equipment, such as the increase in the standard height of containers from 8 feet to 8 1/2 feet in the early 1970's.

Sources of Supply. Most chassis used in the United States are manufactured domestically due to the high cost of transportation to the United States of chassis manufactured abroad. Manufacturers of chassis frequently produce over-the-road trailers as well, and can convert some production capability to chassis as needed. Because of the rising demand for containers and the availability of relatively inexpensive labor in the Pacific Rim, approximately 80% of world container production now occurs in China. Containers are also produced in other countries, such as South Korea, India, Indonesia, Malaysia, Taiwan, Turkey, South Africa, and, to a lesser extent, other parts of the world.

Upon completion of manufacture, new chassis and containers are inspected to insure that they conform to applicable standards of the International Standards Organization and other international self-regulatory bodies, as well as our internal standards.

PoolStat Chassis Pool Management

We have developed a proprietary internet-based real-time chassis management system which we call PoolStat. PoolStat has enabled us to operate, on a cooperative basis, pools of chassis which are owned by us and by shipping lines. Under this program, shipping lines can pool their chassis at common locations such as marine terminals and railroad depots. The billing and tracking features of PoolStat enable us to operate chassis pools. Our PoolStat software compiles data from each location and reports on levels of chassis contribution as compared to levels of chassis usage by each shipping line in the cooperative pool. In addition, centralized maintenance and repair improves service levels to customers and the trucking community and we receive a management fee.

PoolStat provides several benefits to customers, including allowing customers to:

maintain lower overall inventory requirement at each location;

decrease maintenance, repair and other operating expenses;

improve equipment control capabilities;

reduce time and expense of managing a chassis fleet; and

participate in cooperative pool net revenues.

By providing the PoolStat service, we are able to forge closer relationships with our customers for both short-term and long-term leasing opportunities. PoolStat now has approximately 240,000 chassis under its management and is actively looking to increase its level of business. We believe that PoolStat is the leading provider of chassis management tools in the United States.

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Marketing and Customers

We lease our chassis and containers to over 400 shipping and transportation companies throughout the world, including all of the world's 20 largest international container shipping lines and major North American railroads. The customers for our chassis are a large number of domestic companies, many of which are domestic subsidiaries or branches of international shipping lines to which we also lease containers. With a network of offices and agents covering major ports in the United States, Europe and the Far East, we have been able to supply containers in nearly all locations requested by our customers. Our customer base is diverse. As of December 31, 2001, our top 25 customers represented approximately 69% of our consolidated revenues, with no single customer accounting for more than 6%.

We perform detailed credit risk analysis on our customers. Our credit policy sets different maximum exposure limits depending on our relationship and previous experience with each customer. Credit criteria may include, but are not limited to, customer trade route, country, social and political climate, assessments of net worth, asset ownership, bank and trade credit references, credit bureau reports, and operational history.

We seek to reduce credit risk by maintaining insurance coverage against defaults and equipment losses. Although there can be no assurance that such coverage will be available in the future, during 2001 we maintained contingent physical damage, recovery/repatriation and loss of revenue insurance, which provides coverage in the event of a customer's default. The policy covered the cost of recovering our equipment from the customer, including repositioning costs, the cost of repairing the equipment and the value of equipment which cannot be located or is uneconomical to recover. It also covered a portion of the lease revenues we may lose as a result of the customer's default (i.e., 180 days of lease payments following default). We are currently negotiating the renewal of our insurance coverage which terminated on January 31, 2002 and expect that premium rates and deductibles could increase as a result of general rate increases for this type of insurance as well as our historical claim experience and that of our competitors in the industry.

Competition

There are many companies leasing intermodal transportation equipment with which we compete. Some of our competitors have greater financial resources than we do, or are subsidiaries or divisions of much larger companies. Over the last several years, there has been consolidation in the container leasing business resulting from several acquisitions. The result of the consolidation has been fewer lessors, a more rationalized industry and a stabilizing pricing environment.

In addition, the containerized shipping industry, which we service, competes with providers of alternative methods of transporting goods, such as by air, truck and rail. We believe that in most instances these alternative methods are not as cost-effective as shipping of containerized cargo.

Because rental rates for chassis and containers are not subject to regulation by any government authority but are determined principally by the demand for and supply of equipment in each geographical area, price is one of the principal methods by which we compete. In times of low demand and excess supply, leasing companies tend to grant price concessions, such as free days or pick-up credits, in order to keep their equipment on lease and to avoid storage charges. We attempt to design lease

packages tailored to the requirements of individual customers and consider our long-term relationships with customers to be important to our ability to compete effectively. We also compete on the basis of our ability to deliver equipment in a timely manner in accordance with customer requirements.

Other Business Operations

In addition to our chassis and container leasing operations we also receive revenues from other activities. We lease approximately 500 freight rail cars to railroad companies through our Chicago based Railpool division.

In December 2001, we sold our investment in Personal Computer Rentals (PCR) and have initiated a plan to liquidate the operations of Microtech Leasing Corporation. Both companies are involved in the computer rental business. They have been accounted for as discontinued operations in the consolidated financial statements.

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Employees

As of December 31, 2001 we had approximately 196 employees, approximately 173 of whom are based in the United States, excluding discontinued operations. None of our employees is covered by a collective bargaining agreement. We believe our relations with our employees are good.

ITEM 2. PROPERTIES

In connection with our acquisition of Transamerica Leasing, Inc.'s North American Intermodal Division (TA) in October 2000, we purchased real property located in Chicago, Illinois and Atlanta, Georgia. The purchase price for these two properties was included in the acquisition's aggregate purchase price. The Chicago site consists of an office and garage building containing approximately 20,000 square feet on approximately 38 acres. The Atlanta, Georgia site was sold on July 31, 2001.

In July 1998 we purchased approximately 18,000 square feet of condominium office space located on the 27th floor at 633 Third Avenue, New York, NY 10017 which serves as our New York office. All of our other commercial office space, aggregating approximately 42,438 square feet, is leased. Our executive offices are located at 211 College Road East, Princeton, New Jersey. We also lease office facilities in Chicago, Atlanta, Jacksonville, Barbados, Aberdeen, Antwerp, Basel, Hong Kong and Singapore.

On January 28, 2002 we executed a Purchase and Sale Agreement, pursuant to which we will acquire the building in Princeton, New Jersey, which houses our corporate offices. The fair market value purchase price of the approximately 39,000 square foot building will be \$6,250,000.00 as determined by an independent property appraisal firm and approved by our Board of Directors. We expect to conclude the transaction during the second quarter of 2002. See Note 13 to the 2001 consolidated financial statements for further information regarding this transaction.

ITEM 3. LEGAL PROCEEDINGS

We are engaged in various legal proceedings from time to time incidental to the conduct of our business. In the opinion of management, we are adequately insured against the claims relating to such proceedings, and any ultimate liability arising out of such proceedings will not have a material adverse effect on our financial condition or results of operations.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders through solicitation of proxies during the fourth quarter of fiscal 2001.

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PART II**ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY AND RELATED SHAREHOLDER MATTERS**

Our Common Stock is traded on the New York Stock Exchange under the symbol **IPX**. The following table sets forth for the periods indicated commencing on January 1, 1999, the high and low last reported sale prices for the Common Stock on the New York Stock Exchange. All share and per share data have been rounded to the nearest cent.

| | <u>HIGH</u> | <u>LOW</u> |
|---------------------------|-------------|------------|
| Calendar Year 1999 | | |
| First Quarter | \$16.75 | \$12.44 |
| Second Quarter | 15.25 | 10.50 |
| Third Quarter | 13.50 | 7.50 |
| Fourth Quarter | 9.13 | 6.88 |
| Calendar Year 2000 | | |
| First Quarter | \$ 8.00 | \$ 5.25 |
| Second Quarter | 9.75 | 5.31 |
| Third Quarter | 13.63 | 8.31 |
| Fourth Quarter | 17.63 | 11.56 |
| Calendar Year 2001 | | |
| First Quarter | \$18.44 | \$12.56 |
| Second Quarter | 17.00 | 13.55 |
| Third Quarter | 19.45 | 14.60 |
| Fourth Quarter | 19.25 | 11.65 |

As of March 25, 2002 there were approximately 1,500 record holders of our Common Stock. On March 25, 2002 the last reported sale price of the Common Stock on the New York Stock Exchange was \$18.06 per share.

We paid a quarterly dividend on our Common Stock in the amount of 3.75 cents per share in January and April 2001 and 5 cents per share in July and October 2001. Effective January 2002, the quarterly dividend rate was increased to 5.5 cents per share.

ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth our selected historical consolidated financial data, for the periods and at the dates indicated. The historical financial data for each of the five years in the period ended December 31, 2001, and at December 31, 2001, 2000, 1999, 1998 and 1997, are derived from and qualified by reference to the historical consolidated financial statements that have been audited and reported upon by Arthur Andersen LLP, independent public accountants. This information should be read in conjunction with our historical consolidated financial statements and the notes thereto.

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SELECTED FINANCIAL DATA
(in thousands, except per share amounts)

| | YEAR ENDED DECEMBER 31, (1) | | | | |
|--|-----------------------------|----------|----------|----------|----------|
| | 2001 (2) | 2000 (3) | 1999 (4) | 1998 (5) | 1997 (6) |

INCOME STATEMENT DATA:

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| | YEAR ENDED DECEMBER 31, (1) | | | | |
|--|-----------------------------|-------------|-------------|-------------|-------------|
| | \$305,133 | \$242,255 | \$189,788 | \$174,241 | \$155,309 |
| Revenues | | | | | |
| Earnings from continuing operations before interest and taxes | 135,367 | 118,060 | 76,105 | 94,640 | 85,210 |
| Income from continuing operations before change in accounting principle, extraordinary gain/loss and discontinued operations | \$42,998 | \$41,800 | \$20,925 | \$37,270 | \$32,897 |
| Income from continuing operations per share before change in accounting principle, extraordinary gain/loss and discontinued operations | | | | | |
| Basic | \$1.57 | \$1.52 | \$0.76 | \$1.35 | \$1.16 |
| Diluted | \$1.48 | \$1.50 | \$0.74 | \$1.30 | \$1.12 |
| Weighted average shares outstanding: | | | | | |
| Basic | 27,417 | 27,421 | 27,571 | 27,561 | 27,552 |
| Diluted | 28,965 | 27,834 | 28,234 | 28,615 | 29,370 |
| Cash dividends declared per common share: | \$0.1925 | \$0.15 | \$0.15 | \$0.15 | \$0.15 |
| | 2001 | 2000 | 1999 | 1998 | 1997 |

BALANCE SHEET DATA:

| | | | | | |
|--|-------------|-------------|-------------|-------------|-------------|
| Cash, short-term investments and marketable securities | \$102,827 | \$155,689 | \$207,002 | \$112,032 | \$42,941 |
| Total assets | \$1,917,785 | \$2,194,831 | \$1,443,259 | \$1,362,234 | \$1,114,456 |
| Debt and capital lease obligations | \$1,335,310 | \$1,596,275 | \$972,366 | \$912,229 | \$728,027 |
| Stockholders' equity | \$362,464 | \$342,231 | \$301,367 | \$283,215 | \$250,446 |

- (1) All prior year financial information has been adjusted to reflect the operations of Personal Computer Rentals (PCR) and Microtech Leasing Corporation (Microtech) as discontinued operations.
- (2) The 2001 income statement data excludes net of tax extraordinary gains of \$558 resulting from the retirement of debt, \$833 resulting from the cumulative effect of change in accounting principle and a loss, net of tax, of \$1,909 from discontinued operations.
- (3) The 2000 income statement data excludes net of tax extraordinary gains of \$840 resulting from the retirement of debt, \$660 resulting from the cumulative effect of change in accounting principle, and \$1,156 in income from discontinued operations, net of tax. The 2000 results include contributions from the North American Intermodal division of Transamerica Leasing, Inc., which we acquired on October 24, 2000, with an effective date of October 1, 2000. The 2000 results include only the chassis acquired from TA as the rail trailers and domestic containers were identified as assets held for sale at the time of purchase.
- (4) The 1999 income statement data excludes a net of tax extraordinary gain of \$740 resulting from the retirement of debt, and \$946 in income from discontinued operations, net of tax.

- (5) The 1998 income statement data excludes income from discontinued operations of \$344, net of tax.
- (6) The 1997 income statement data excludes a net of tax extraordinary loss of \$5,428 resulting from the retirement of debt and \$194 in income from discontinued operations, net of tax.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our historical financial condition and results of operations should be read in conjunction with the historical consolidated financial statements and the notes thereto and the other financial information appearing elsewhere in this report.

Certain of the matters discussed herein and elsewhere in this Form 10-K may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and as such may involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Interpool to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements.

General

We generate revenues through leasing transportation equipment, primarily intermodal chassis and dry freight standard containers. Most of our revenues are derived from payments under operating leases and income earned under finance leases, under which the lessee has the right to purchase the equipment at the end of the lease term.

Revenue derived from an operating lease generally consists of the total lease payment from the customer. In 1999, 2000, and 2001, revenues derived from operating leases were \$173.9 million (92% of revenues), \$226.3 million (93% of revenues) and \$283.9 million (93% of revenues), respectively.

Revenue derived from a direct finance lease consists only of income recognized over the term of the lease using the effective interest method. The principal component of the direct finance lease payment is reflected as a reduction to the net investment in the direct finance lease. In 1999, 2000, and 2001, total payments from direct finance leases were \$68.9 million, \$65.0 million, and \$63.9 million, respectively. In 1999, 2000 and 2001, the revenue component of total lease payments totaled \$15.9 million (8% of revenues), \$15.9 million (7% of revenues) and \$21.2 million (7% of revenues).

Our mix of operating and direct finance leases is a function of customer preference and demand and our success in meeting those customer requirements. During the initial two years of either an operating lease or a direct finance lease, the contribution to our earnings before interest and taxes is very similar. In subsequent periods however, the operating lease will generally be more profitable than a direct finance lease, primarily due to the return of principal inherent in a direct finance lease. However, after the long-term portion (and any renewal) of an operating lease expires, the operating lease will have redeployment costs and related risks which are avoided under a direct finance lease.

We conduct business with shipping line customers throughout the world and are thus subject to the risks of operating in disparate political and economic conditions. Offsetting this risk is the worldwide nature of the shipping business and the ability of our shipping line customers to ship their operations from areas of unfavorable political and/or economic conditions to more promising areas. Substantially all of our revenues are billed and paid in U.S. dollars. We believe these factors substantially mitigate foreign currency rate risks.

Our container leasing operations are conducted through our subsidiary, Interpool Limited, a Barbados corporation. Our effective tax rate benefits substantially from the application of an income tax convention, pursuant to which the profits of Interpool Limited from container leasing operations are exempt from federal taxation in the United States. These profits are subject to Barbados tax at rates which are significantly lower than the applicable rates in the United States. See United States Federal Income Tax. Our chassis leasing operations are conducted primarily through Trac Lease and Interpool. The short-term portion of our container leasing operations is conducted through our 50%-owned affiliate, CAI. A portion of our other United States equipment leasing activities are conducted through Interpool itself.

During the three months ended September 30, 2001, we initiated a plan to dispose of PCR, a 51%-owned subsidiary engaged in leasing computers and related equipment, and to discontinue the operations of Microtech, a 75.5%-owned subsidiary, also engaged in computer leasing. As a result, PCR and Microtech have been classified as discontinued operations in the consolidated financial statements. On December 31, 2001, we completed the sale of our 51% ownership stake in PCR to an investment group comprised of the management of PCR.

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Results of Operations

Year Ended December 31, 2001 Compared to Year Ended December 31, 2000

Revenues. Our revenues increased to \$305.1 million for the year ended December 31, 2001, from \$242.3 million in the year ended December 31, 2000, an increase of \$62.8 million or 26%. The increase was primarily attributable to our October 2000 acquisition of the North American Intermodal division of Transamerica Leasing Inc. (TA) which resulted in \$58.2 million of additional leasing revenues generated from the assets acquired which were not included as assets held for sale. In addition, finance lease revenues increased \$5.3 million, which includes the favorable impact of an adjustment to income earned on finance lease receivables of \$1.1 million related to prior periods, partially offset by decreased operating lease revenues of \$.7 million. Our revenue includes \$6.8 million due from a customer in default which is recoverable from insurance. Utilization rates of the container and chassis operating lease fleet at December 31, 2001 were 96% and 92%, respectively, and at December 31, 2000 were 99% and 97%, respectively.

Lease Operating and Administrative Expenses. Our lease operating and administrative expenses increased to \$90.0 million for the year ended December 31, 2001 from \$58.7 million in the year ended December 31, 2000, an increase of \$31.3 million or 53%. The increase was primarily due to our October 2000 acquisition of assets from TA which resulted in \$21.1 million of additional lease operating and administrative expenses. In addition we had expanded operations generating increased equipment rental of \$7.7 million, minority interest expense of 1.6 million, storage expense of \$1.3 million and employee benefits expense of \$.6 million, partially offset by reduced insurance expense of \$.3 million and legal fees of \$.3 million. Maintenance and repairs expense decreased \$.7 million which resulted from additional repairs on our operating lease equipment of \$1.6 million, offset by \$2.3 million of billable repairs to a customer in default which is recoverable from insurance.

Provision for Doubtful Accounts. The provision for doubtful accounts increased to \$2.3 million for the year ended December 31, 2001 from \$2.2 million for the year ended December 31, 2000, an increase of \$.1 million or 5%.

Depreciation and Amortization of Leasing Equipment. Our depreciation and amortization expenses increased to \$74.3 million for the year ended December 31, 2001 from \$60.8 million for the year ended December 31, 2000, an increase of \$13.5 million or 22%. The increase was primarily a result of the October 2000 acquisition of assets from TA, partially offset by reduced depreciation expense of \$3.9 million as a result of our sale of rail trailers and domestic containers to TIP in March 2001 as detailed in Note 7 to the consolidated financial statements. Additionally, effective October 1, 2000, we revised our estimate of the depreciation life of chassis from 15 years to 17.5 years. The effect of this change was to decrease depreciation expense by \$1.0 million for the three months ended December 31, 2000. For the year ended December 31, 2001, the effect of this change was to decrease depreciation expense by \$3.7 million.

Other (Income)/Expense, Net. The change in other (income)/expense, net of \$2.0 million was primarily due to a gain of \$1.8 million on the sale of the rail trailers and domestic containers previously owned by us to TIP Intermodal Services (TIP), a GE Capital Company. These rail trailers and domestic containers were not acquired from TA as part of the October 2000 acquisition. Additionally, our net loss on the sale of leasing equipment increased \$.2 million during the year ended December 31, 2001, partially offset by an increase in our income from unconsolidated subsidiaries of \$.4 million during the year ended December 31, 2001. During the year ended December 31, 2001, our net loss on the sale of leasing equipment includes losses on sales of equipment recovered from a customer in default of \$1.4 million.

Interest Expense, Net. Our net interest expense increased to \$85.6 million in the year ended December 31, 2001 from \$68.1 million in the year ended December 31, 2000, an increase of \$17.5 million or 26%. The increase in net interest expense was due to increased interest expense of \$10.4 million, as well as decreased investment income of \$7.1 million. The increase in interest expense was primarily due to increased borrowings to acquire assets from TA and fund capital expenditures, resulting in incremental interest expense of \$11.0 million, partially offset by reduced interest rates resulting in reduced interest expense of

\$.6 million.

Provision for Income Taxes. Our provision for income taxes decreased to \$6.7 million from \$8.2 million primarily due to a lower effective tax rate resulting from greater income contribution from the international container division, which is subject to a lower statutory tax rate than our domestic intermodal division.

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Income from Continuing Operations Before Cumulative Effect of Change in Accounting Principle and Extraordinary Gain.

As a result of the factors described above, our income from continuing operations before cumulative effect of change in accounting principle and extraordinary gain was \$43.0 million in the year ended December 31, 2001 versus \$41.8 million in the year ended December 31, 2000.

(Loss) Gain from Discontinued Operations. During the three months ended September 30, 2001, we initiated a plan to dispose of PCR, a 51%-owned subsidiary, and to discontinue the operations of Microtech, a 75.5%-owned subsidiary and liquidate its lease portfolio. As a result of this decision, PCR and Microtech have been classified as discontinued operations in the consolidated financial statements. On December 31, 2001, we completed the sale of our 51% ownership stake of PCR to an investment group comprised of the management of PCR. Our loss from discontinued operations was \$1.9 million for the year ended December 31, 2001, as compared to a gain from discontinued operations of \$1.2 million for the year ended December 31, 2000. The increased loss is primarily due to \$1.7 million of losses incurred by PCR during the year ended December 31, 2001, as compared to \$.7 million of income during the year ended December 31, 2000. In addition, Microtech incurred \$.2 million of losses during the year ended December 31, 2001, as compared to \$.5 million of income during the year ended December 31, 2000. The increased losses are primarily the result of a weaker economic environment.

Cumulative Effect of Change in Accounting Principle. We recorded the cumulative effect of a change in accounting principle of \$.8 million in the three months ended March 31, 2001. This represents the cumulative effect through December 31, 2000 regarding our accounting for swap transactions not accounted for as hedges in accordance with the Financial Accounting Standards Board issued statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*. The adoption of Statement 133 on January 1, 2001 increased liabilities by approximately \$9.0 million, with offsetting amounts recorded as decreases to deferred tax liabilities of \$2.4 million and accumulated other comprehensive income of \$7.4 million.

We recorded the cumulative effect of a change in accounting principle of \$.7 million in the three months ended March 31, 2000. This represents a change in our accounting for its maintenance and repairs expense from an accrual to cash basis.

Extraordinary Gain. We recorded an extraordinary gain on the retirement of debt of \$.6 million in the year ended December 31, 2001 and \$.8 million in the year ended December 31, 2000.

Net Income. As a result of the factors described above, our net income decreased to \$42.5 million in the year ended December 31, 2001 from \$44.5 million in the year ended December 31, 2000.

Year Ended December 31, 2000 Compared to Year Ended December 31, 1999

Revenues. Our revenues increased to \$242.3 million for the year ended December 31, 2000, from \$189.8 million in the year ended December 31, 1999, an increase of \$52.5 million or 28%. The increase was primarily attributable to our October 2000 acquisition of the North American Intermodal division of TA which resulted in \$20.8 million of additional leasing revenues generated from the assets acquired which were not included as assets held for sale and increased operating lease revenues of \$31.7 million primarily generated by an expanded container and chassis fleet. Utilization rates of the container and chassis operating lease fleet at December 31, 2000 were 99% and 97%, respectively, and at December 31, 1999 were 98% and 95%, respectively.

Lease Operating and Administrative Expenses. Our lease operating and administrative expenses increased to \$58.7 million for the year ended December 31, 2000 from \$48.3 million in the year ended December 31, 1999, an increase of \$10.4 million or 22%. The increase was primarily due to our October 2000 acquisition of assets from TA which resulted in \$6.4 million of additional lease operating and administrative expenses. In addition we had higher operating and administrative expenses resulting from expanded operations generating increased equipment rental of \$2.7 million, licensing expense of \$1.1 million,

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insurance expense of \$1.0 million, consulting expense of \$.7 million and salary expense of \$.2 million, partially offset by reduced maintenance and repairs expense of \$1.7 million.

Provision for Doubtful Accounts. Our provision for doubtful accounts decreased to \$2.2 million for the year ended December 31, 2000 from \$6.9 million for the year ended December 31, 1999, a decrease of \$4.7 million. The decrease was primarily due to additional bad debt reserves for specific losses of \$4.7 million incurred during 1999.

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Depreciation and Amortization of Leasing Equipment. Our depreciation and amortization expenses increased to \$60.8 million for the year ended December 31, 2000 from \$55.6 million for the year ended December 31, 1999, an increase of \$5.2 million or 9%. The increase was primarily a result of the October 2000 acquisition of assets from TA, partially offset by a \$6.8 million write down during 1999 for certain container equipment for which the residual value was impaired. A specific manufacturer provided us with defective containers subject to a warranty claim, for which the expenses are not recoverable due to the bankruptcy of the manufacture. We isolated the unit numbers of the defective containers and analyzed the proceeds received upon the sale of these defective containers. We then reduced the book value of these defective containers to scrap value in order to approximate their net realizable value. Additionally, effective October 1, 2000, we revised our estimate of the depreciation life of chassis from 15 years to 17.5 years. The effect of this change was to decrease depreciation expense by \$1.0 million for the three months ended December 31, 2000.

Other (Income)/Expense, Net. The change in other (income)/expense, net of \$.3 million was due to an increase in our income from unconsolidated subsidiaries of \$.4 million. Additionally our net loss on sale of leasing equipment was \$1.5 million in the year ended December 31, 2000 as compared to a loss of \$1.4 million in 1999.

Interest Expense, Net. Our net interest expense increased to \$68.1 million in the year ended December 31, 2000 from \$52.4 million in the year ended December 31, 1999, an increase of \$15.7 million or 30%. The increase in net interest expense was due to increased interest expense of \$20.2 million, partially offset by increased investment income of \$4.5 million. The increase in interest expense was primarily due to increased borrowings to fund capital expenditures resulting in incremental interest expense of \$19.0 million, as well as increased interest rates resulting in incremental interest expense of \$1.2 million.

Provision for Income Taxes. Our provision for income taxes increased to \$8.2 million from \$2.8 million primarily due to higher taxable income, as well as a higher effective tax rate resulting from greater income contribution from the domestic intermodal division, which is subject to a higher statutory tax rate than our international container division.

Income from Continuing Operations Before Cumulative Effect of Change in Accounting Principle and Extraordinary Gain. As a result of the factors described above, our income from continuing operations before cumulative effect of change in accounting principle and extraordinary gain was \$41.8 million in the year ended December 30, 2000 versus \$20.9 million in the year ended December 31, 1999.

(Loss) Gain from Discontinued Operations. Our gain from discontinued operations was \$1.2 million for the year ended December 31, 2000, as compared to a gain from discontinued operations of \$.9 million for the year ended December 31, 1999. The increased gain is primarily due to \$.7 million of income earned by PCR during the year ended December 31, 2000, as compared to \$.3 million of income during the year ended December 31, 1999. In addition, Microtech earned \$.5 million of income during the year ended December 31, 2000, as compared to \$.7 million of income during the year ended December 31, 1999.

Cumulative Effect of Change in Accounting Principle. We recorded the cumulative effect of a change in accounting principle of \$.7 million in the three months ended March 31, 2000. This represents a change in our accounting for its maintenance and repairs expense from an accrual to cash basis.

Extraordinary Gain. We recorded an extraordinary gain on the retirement of debt of \$.8 million in the year ended December 31, 2000 and \$.7 million in the year ended December 31, 1999.

Net Income. As a result of the factors described above, our net income increased to \$44.5 million in the year ended December 31, 2000 from \$22.6 million in the year ended December 31, 1999.

Liquidity and Capital Resources

We use funds from various sources to finance the acquisition of equipment for lease to customers. The primary funding sources are cash provided by operations, borrowings (generally from banks), securitization of lease receivables, the issuance of capital lease obligations and the sale of our securities. In addition, we generate cash from the sale of equipment being retired from our fleet. In general, we seek to meet debt service requirements from the leasing revenue generated by our equipment. Since 1990, we have been steadily increasing our fleet of chassis and containers and adding to our portfolio of finance leases. We generated cash flow from operations of \$111.5 million, \$115.6 million, and \$72.8 million in 2001, 2000, and 1999, respectively. In 2001, 2000 and 1999 net cash (used for) provided by financing activities was \$(218.9) million, \$621.9 million and \$244.0 million, respectively. We have purchased equipment costing \$280.8 million in 2001, \$293.5 million in 2000, and \$296.3 million in 1999.

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The following table sets forth certain historical cash flow information for the three years ended December 31, 2001.

| | Year Ended December 31, | | |
|--|------------------------------|---------|---------|
| | 2001 | 2000 | 1999 |
| | <i>(Dollars in millions)</i> | | |
| Net cash provided by operating activities | \$111.5 | \$115.6 | \$72.8 |
| Proceeds from disposition of leasing equipment | 30.9 | 84.4 | 22.9 |
| Acquisition of leasing equipment | (157.1) | (245.8) | (196.2) |
| Investment in direct financing leases | (123.7) | (47.7) | (100.1) |
| Net collections on direct finance leases | 43.0 | 49.1 | 53.0 |
| Net proceeds (payments) of issuance of long-term debt and capital lease obligations in excess of payment of long-term debt and capital lease obligations | (99.7) | 474.4 | 80.8 |

In March 1999, we established a container securitization facility of \$250.0 million. This program provides us with a lower cost of capital for our finance lease business and access to an additional source of funding. On March 31, 1999, we securitized approximately \$235.5 million of lease receivables through utilization of \$190.0 million of this facility. This transaction was accounted for as a sale and we recorded a pre-tax gain of \$7.9 million which is included in revenues; other costs and associated tax effect brought the net gain to \$5.5 million. A portion of the gain has been deferred to record an estimate of the losses under recourse provisions for the lease receivables securitized. Included in other investment securities at December 31, 2001, is approximately \$16.0 million of retained interests in the securitized lease receivables. In July 2001, the container securitization facility, which was originally established as an off-balance sheet source of financing, was amended allowing additional financings to be accounted for as on-balance sheet secured debt financing. At December 31, 2001, \$108.6 million of the container securitization facility was utilized, of which \$64.5 million relates to off-balance sheet financing, while \$44.1 million relates to on-balance sheet financing and is included in debt and capital lease obligations in the consolidated balance sheets.

In October 2000, we established a secured financing facility in the amount of \$300.0 million, to fund the TA transaction. At December 31, 2001, \$97.7 million of this facility was outstanding with an interest rate of 3.94%. The principal balance is payable in quarterly installments of \$.5 million, with a balloon payment in October 2002.

In July 2000, we established a chassis securitization facility of \$280.0 million. In October 2000, this chassis securitization facility was increased to \$300.0 million. At December 31, 2001, \$277.4 million of this facility was outstanding with an interest rate of 4.75%, including the effect of interest rate swap contracts in place as of December 31, 2001. This facility provides us an additional source of funding and is accounted for as on-balance sheet secured debt financing.

We have a \$215.0 million revolving credit facility with a group of commercial banks; on December 31, 2001, \$215.0 million was outstanding, with an interest rate of 6.21%, including the effect of interest rate swap contracts in place as of December 31, 2001. In July 2000, this facility was renewed and amended with the term extended to July 31, 2005. The credit limit remains at \$215.0 million through July 31, 2003; thereafter the credit limit declines to \$193.5 million through July 31, 2004 and \$172.0 million through July 31, 2005. In addition, as of December 31, 2001, we had an available line of credit of \$10.0 million under one facility, of which \$3.2 million was outstanding. The interest rate under this facility as of December 31, 2001 was 4.3%.

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Subsequent to December 31, 2001 we have continued to incur and repay debt obligations in connection with financing our equipment leasing activities. Under our revolving credit facility and most of our other debt instruments, we are required to maintain a tangible net worth (as defined) of \$125.0 million, a fixed charge coverage ratio of 1.5 to 1 and a funded debt to net worth ratio of 4.0 to 1. At December 31, 2001, we were in compliance with these requirements.

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In February 1998, we issued \$100.0 million principal amount of 6-5/8% Notes due 2003 (the 6-5/8% Notes). The net proceeds were used to repay \$83.0 million in borrowings under the revolving credit agreement and for other general corporate purposes. During the fourth quarter of 1999, we retired \$17.0 million of the 6-5/8% Notes and recognized an extraordinary gain of \$.7 million net of tax expense of \$.5 million. During the first quarter of 2000, we retired \$8.2 million of the 6-5/8% Notes and recognized an extraordinary gain of \$.5 million net of tax expense of \$.3 million. During 2001, we retired \$27.2 million of the 6-5/8% Notes and recognized an extraordinary gain of \$.4 million net of tax expense of \$.3 million. As of December 31, 2001, \$47.6 million principal amount of the 6-5/8% Notes remains outstanding.

In July and August, 1997, we issued \$225.0 million of ten year notes, comprised of \$150.0 million of 7.35% Notes due 2007 and \$75.0 million of 7.20% Notes due 2007. The net proceeds from these offerings were used to repay secured indebtedness, to purchase equipment and for other investments. During the first quarter of 2000, we retired \$3.0 million of the 7.35% Notes and recognized an extraordinary gain of \$.4 million net of tax expense of \$.2 million. During 2001, we retired \$2.1 million of the 7.20% Notes and recognized an extraordinary gain of \$.1 million. As of December 31, 2001, \$72.9 million and \$147.0 million principal amount of the 7.20% and 7.35% Notes, respectively, remains outstanding.

In April 1998, we acquired a 50% interest in CAI, a container leasing company which primarily engages in short term master leases. We also advanced CAI subordinated debt. Our investment in and advances to CAI totaled approximately \$51.2 million at December 31, 2001.

In October 2000, we completed the acquisition of the North American Intermodal Division of Transamerica Leasing, Inc., a subsidiary of Transamerica Finance Corporation and AEGON N.V. Under the terms of the agreement, we acquired substantially all of the domestic containers, chassis and trailers of the North American Intermodal Division and related assets and assumed most of the liabilities of the business. We paid approximately \$672.0 million, with the acquisition being financed through a combination of cash and proceeds from committed secured financing facilities equal to approximately \$365.0 million. In the acquisition, we acquired approximately 70,000 chassis, 23,000 rail trailers and 18,000 domestic containers. In March 2001, we sold 40,000 rail trailers and domestic containers previously acquired in the Transamerica transaction along with 10,000 of our existing rail trailers and domestic containers to GE Capital for approximately \$345.0 million.

In May 1999, our Microtech subsidiary acquired a 51% interest in Personal Computer Rentals, Inc. (PCR), a nationwide lessor of computers and related equipment. We also provided financing to PCR. During the three months ended September 30, 2001, we initiated a plan to dispose of PCR, a 51%-owned subsidiary, and to discontinue the operations of Microtech, a 75.5%-owned subsidiary and liquidate its lease portfolio. As a result of this decision, PCR and Microtech have been classified as discontinued operations in the consolidated financial statements. On December 31, 2001, we completed the sale of our 51% ownership stake of PCR to an investment group comprised of the management of PCR.

During the three months ended June 30, 2001, we initiated a bankruptcy claim against a customer and sought to collect receivables and to recover equipment values through its insurance policies. We have demanded the return of approximately \$48.6 million of equipment, including \$8.5 million of direct finance leases which were reclassified to leasing equipment. The total net book value of equipment leased to this customer as of December 31, 2001 was approximately \$10.7 million. We anticipate that approximately \$8.5 million of this equipment will not be recovered from the customer. In addition, the outstanding receivables from this customer as of December 31, 2001 totaled approximately \$19.7 million of which \$18.8 million is covered by insurance, with the balance reserved for in the allowance for doubtful accounts.

At this time, we estimate no impairment upon the liquidation and/or re-lease of these assets after considering anticipated insurance proceeds. The maximum insurance coverage related to this claim is \$35.0 million. The overall recovery of the asset values has been evaluated taking into consideration the equipment book value, the cost to recover and re-lease the equipment, and the total outstanding receivables, as well as the likelihood to collect through the recovery and sale of the equipment or the stipulated equipment values within the insurance policy. We recorded revenue from these leases through August 20, 2001 at which time, revenue recognition was discontinued, as lease payments through August 20, 2001 were covered by the insurance

policies.

We will continue to assess the overall recovery of the asset values and adjust the assumptions used in evaluating the total insurance claim with respect to this customer's bankruptcy. As additional information becomes available, reserves for the impairment of the asset values may be necessary based upon changes in economic conditions and the assumptions used in evaluating the total insurance claim.

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As of December 31, 2001, commitments for capital expenditures totaled approximately \$70.6 million. We believe that cash on hand, cash flow from operations, borrowings under credit facilities and the net proceeds of the issuance of debt and equity securities in appropriate markets will be sufficient to meet our working capital needs, capital expenditures and required debt repayments for the next twelve months. Required debt repayments are \$179.7 million for the next twelve months. In addition, we expect to rely in substantial part on long-term financing for any purchase of equipment or strategic acquisitions to expand our business in the future. We cannot assure that additional long-term financing will be available for these purposes on acceptable terms or at all. In addition, from time to time, we explore new sources of capital both at the parent and subsidiary levels.

As previously announced, we have authorized the repurchase up to 1,000,000 shares of our common stock. The shares will be purchased from time to time through open market purchases or privately negotiated transactions. During the fourth quarter of 2001, we purchased 58,100 shares for an aggregate purchase price of \$.9 million. A total of 158,500 shares were purchased by us during the fourth quarter of 1999, for an aggregate purchase price of \$1.2 million.

From time to time, we enter into discussions with third parties regarding potential acquisitions or business combinations. If additional capital were to be required for any such acquisition, there can be no assurance that such additional capital would be available on terms acceptable to us.

We previously announced that we were evaluating a possible restructuring that would involve a distribution to our stockholders of shares in a newly-formed company that would operate our short-term chassis leasing business. We are not actively pursuing such a restructuring at the present time.

In 2001, we entered into an interest rate swap contract with notional amounts totaling \$51.5 million. These amounts relate to on and off balance sheet financing, of which the notional amounts are \$43.3 million and \$8.2 million, respectively. The terms of the interest rate swap contract are for six years. The interest rate swap contracts convert variable rate debt into fixed rate debt. The maturity of the contract coincides with the maturity of the underlying debt instruments hedged. At December 31, 2001, the on and off balance sheet notional amounts are approximately \$39.6 million and \$7.4 million, respectively.

In 2000, we entered into interest rate swap contracts with notional amounts totaling \$334.9 million. The terms of the interest rate swap contracts are for two and seven years. The interest rate swap contracts convert variable rate debt into fixed rate debt. The maturity of these contracts coincides with the maturity of the underlying debt instruments hedged. At December 31, 2001, the notional amount was approximately \$323.3 million.

In 1998, we entered into interest rate swap contracts with notional amounts totaling \$79.7 million. The terms of the interest rate swap contracts are for three, five and seven years. The interest rate swap contracts convert variable rate debt into fixed rate debt. The maturity of these contracts coincides with the maturity of the underlying debt instruments hedged. In 2000, a portion of the debt instrument hedged was retired and the related portion of the swap contract was closed. At December 31, 2001, the notional amount was approximately \$34.2 million.

Prior to the adoption of Statement 133, interest differentials paid or received under these contracts are recognized as yield adjustments to the effective yield of the underlying debt instruments hedged. Interest rate swap contracts would only be recognized at fair value if the hedged relationship is terminated. Gains or losses accumulated prior to termination of the relationship would be amortized as a yield adjustment over the shorter of the remaining life of the contract, or the remaining period to maturity of the underlying debt instrument hedged. If the contract remained outstanding after termination of the hedged relationship, subsequent changes in market value of the contract would be recognized in earnings. We do not use leverage swaps and do not use leverage in any of our investment activities that would put principal capital at risk.

United States Federal Income Tax

We are subject to federal and state income taxes as a Subchapter C corporation under the Internal Revenue Code. Interpool, Trac Lease and other United States subsidiaries file a consolidated United States federal income tax return. This consolidated group is liable for federal income taxes on its worldwide income.

Personal Holding Company Issues. The federal income tax laws have two requirements for classifying a company as a personal holding company. We and our subsidiaries currently satisfy the first requirement, the ownership of more than 50% of the value of Interpool's stock by five or fewer individuals. Whether or not we or any of our subsidiaries satisfy the second requirement, that at least 60% of such corporation's adjusted ordinary gross income constitutes personal holding company income, will depend upon such corporation's income mix.

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Based upon current management projections, we will be considered a personal holding company for federal income tax purposes for 2001 (and possibly in subsequent years). If we or any of our subsidiaries are classified as a personal holding company for federal income tax purposes, in addition to our regular federal income tax liability, our subsidiary's undistributed personal holding company income (generally taxable income with certain adjustments, including a deduction for federal income taxes and dividends paid) would be subject to a personal holding company tax at the highest marginal federal income tax rate applicable to unmarried individuals. Management anticipates that for 2001 our current level of dividends will be sufficient to avoid having any undistributed personal holding company income, and thus does not anticipate that there will be any personal holding company tax imposed for 2001. There can be no assurance, however, that we will not at some point in the future become liable for personal holding company tax. Furthermore, we may at some point in the future elect to increase the dividend rate on our common stock in order to avoid personal holding company tax.

We have incurred certain losses from leasing activities that are characterized for tax purposes as Suspended Passive Losses. These losses can be carried forward indefinitely to offset income from future leasing activities. As of December 31, 2001 such suspended passive losses totaled approximately \$286.3 million.

Trac Lease. Trac Lease has approximately \$15.6 million of net operating loss carry-forwards for federal income tax purposes, which may be used only to offset the income of Trac Lease and, if not utilized, will expire between 2005 and 2006. The use of substantially all these loss carry-forwards is subject to a number of limitations under federal tax laws.

Interpool Limited. Under certain circumstances, Interpool may be liable for United States federal income taxes on earnings of Interpool Limited and any other foreign subsidiaries of ours, whether or not such earnings are distributed to us. This would occur if Interpool Limited realized Subpart F income as defined in the Code, if it were deemed to be a foreign personal holding company or a passive foreign investment company, or if it were to have an increase in earnings invested in United States property.

Subpart F income includes foreign personal holding company income, such as dividends, interest and rents. Although a substantial portion of Interpool Limited's income consists of rents from container leasing activities, we believe that such rents are not Subpart F income because they are derived from the active conduct of a trade or business and received from unrelated persons. However, Interpool Limited has received some dividend and interest income in past years, which was taxed as Subpart F income.

If Interpool Limited were treated as a foreign personal holding company for any year, we would be taxed on the amount we would have received if Interpool Limited had distributed all its income to us as a dividend. One of the conditions for treating a foreign subsidiary as a foreign personal holding company is that a minimum of 60% of the foreign subsidiary's gross income must be foreign personal holding company income. Foreign personal holding company income does not include rental income that constitutes at least 50% of the subsidiary's gross income. Because we expect that rental income will constitute at least 50% of Interpool Limited's gross income, we do not anticipate that Interpool Limited will be deemed a foreign personal holding company.

A parent company is also subject to taxation when a foreign subsidiary increases the amount of its earnings invested in United States property during any calendar year. We do not expect that Interpool Limited will invest any earnings in United States property.

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At December 31, 2001 unremitted earnings of this subsidiary were approximately \$236.6 million. The deferred U.S. Federal Income taxes related to the unremitted earnings of this subsidiary would be approximately \$82.8 million, assuming these earnings are taxable at the U.S. statutory rate, net of foreign tax credits.

United States/Barbados income tax convention. Interpool Limited's business is managed and controlled in Barbados; it also has a permanent establishment in the United States. Under the income tax convention between the United States and Barbados, including any protocols and amendments (the Tax Convention), any profits of Interpool Limited from leasing of containers used in international trade generally are taxable only in Barbados and not in the United States. Interpool Limited is entitled to the benefits of the Tax Convention for each year that more than 50% of the shares of Interpool Limited are owned, directly or indirectly, by United States citizens or residents and its income is not used in substantial part, directly or indirectly, to meet liabilities to persons who are not residents or citizens of the United States. We believe that Interpool Limited passes both of these tests and should continue to be eligible for the benefits of the Tax Convention, but there can be no assurance as to this continued eligibility. If Interpool Limited ceased to be eligible for the benefits of the Tax Convention, a substantial portion of its income would become subject to the 35% United States federal income tax and the 30% branch profits tax.

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The Tax Convention does not afford Interpool Limited any relief from the personal holding company tax or any other tax that may be imposed on the undistributed earnings of a Barbados corporation. To the extent that Interpool Limited has United States source income that is personal holding company income or is not needed in its business, Interpool Limited could be taxed on this income unless it is distributed to Interpool as a dividend. We expect that Interpool Limited would distribute this income to Interpool.

State and Local Taxes

Income taxes. Interpool and Trac Lease are liable for state and local income taxes on their income, and Interpool Limited is liable for state and local income taxes on its earnings attributable to operations in the United States.

Sales tax. To date, Interpool Limited and Trac Lease generally have not paid sales taxes on their leasing revenues to the states in which they conduct business because management has believed such revenues to be exempt from state sales taxes on several grounds, including a long-standing interpretation of the Commerce Clause of the United States Constitution that would prohibit the imposition of a tax on cargo containers and chassis used primarily for transportation of goods in interstate commerce or international trade. Recently, IteL Containers International Corp. (IteL), a container leasing company, challenged an attempt by the State of Tennessee to collect sales tax on IteL's proceeds from the leasing of containers delivered in Tennessee. In a ruling by the United States Supreme Court in February 1993, IteL's position was rejected and the Court upheld the right of Tennessee to impose sales tax on leasing revenues from containers delivered in Tennessee. We cannot predict the extent to which states other than Tennessee will now attempt to collect sales tax on our equipment leasing revenues based on this Supreme Court decision. Under the terms of our equipment leases, we would be entitled to pass any such sales tax on to our lessees.

Inflation

Management believes that inflation has not had a material adverse effect on our results of operations. In the past, the effects of inflation on administrative and operating expenses have been largely offset through economies of scale achieved through expansion of the business.

Recent Accounting Pronouncements

In June 1998, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*. In June 1999, the FASB issued Statement No. 137, *Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133*. In June 2000, the FASB issued Statement 138, *Accounting for Certain Derivative Instruments and Certain Hedging Activities, an amendment of FASB Statement No. 133*. Statement 133, as amended, establishes accounting and reporting standards requiring that every derivative instrument (including certain derivative instruments embedded in other contracts) be recorded in the balance sheet as either an asset or liability measured at its fair value. The Statement requires that changes in the derivative instrument's fair value be recognized currently in earnings unless specific hedge accounting criteria are met. Special accounting for qualifying hedges allows a derivative instrument's gains and losses to offset related results on the hedged item in the income statement, to the

extent effective, and requires that a company must formally document, designate, and assess the effectiveness of transactions that receive hedge accounting.

On January 1, 2001, we adopted Statement 133. We apply Statement 133 to only those hybrid instruments that were issued, acquired or substantively modified after December 31, 1998. Statement 133, in part, allows special hedge accounting for *fair value* and *cash flow* hedges. Statement 133 provides that the gain or loss on a derivative instrument designated and qualifying as a *fair value* hedging instrument as well as the offsetting loss or gain on the hedged item attributable to the hedged risk be recognized currently in earnings in the same accounting period. Statement 133 provides that the effective portion of the gain or loss on a derivative instrument designated and qualifying as a *cash flow* hedging instrument be reported as a component of other comprehensive income and be reclassified into earnings in the same period or periods during which the hedged forecasted transaction affects earnings. (The remaining gain or loss on the derivative instrument, if any, must be recognized currently in earnings.)

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As of December 31, 2000, we had entered into 13 interest rate swap agreements with various financial institutions. The aggregate notional balance of the swaps was \$389.5 million as of December 31, 2000. We use these agreements to manage interest rate risks created by loans indexed to a floating rate index, primarily LIBOR, and contractually terminate at various dates between 2001 and 2007. Under previous generally accepted accounting principals, as interest rates change we accrued the interest differential payable or receivable by us on our interest rate swaps and we recognized this accrued interest differential over the life of the swap agreement. In contrast, Statement 133 requires that changes in the fair value of the swap agreements which are designated as effective cash flow hedges be reported as a component of other comprehensive income and changes in the fair value of the swap agreements that do not qualify for hedge accounting to be reported in earnings. We have determined that of the 13 interest rate swap agreements held, 10 qualify under Statement 133 as effective cash flow hedges with no ineffectiveness, while the remaining 3 interest rate swap agreements intended as cash flow hedges do not qualify for hedge accounting treatment. Upon the adoption of Statement 133 on January 1, 2001, we recorded the swap contracts at their fair value resulting in an increase in liabilities of approximately \$9.0 million, with offsetting amounts recorded as decreases to deferred tax liabilities of \$2.4 million and accumulated other comprehensive income of \$7.4 million and an increase to earnings (net of tax) of \$0.8 million.

On June 29, 2001, the Financial Accounting Standards Board approved Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets.

Statement 142 will apply to all acquired intangible assets whether acquired singly, as part of a group, or in a business combination. The statement will supersede Accounting Principles Board, or APB, Opinion No. 17, Intangible Assets, and will carry forward provisions in APB Opinion No 17 related to internally developed intangible assets. Adoption of Statement 142 will result in ceasing amortization of goodwill. All of the provisions of the statement should be applied in fiscal years beginning after December 15, 2001 to all goodwill and other intangible assets recognized in an entity's statement of financial position at that date, regardless of when those assets were initially recognized. We are currently evaluating our goodwill as prescribed by Statement 142 and do not expect the adoption of Statement 142 to result in an adjustment to recorded goodwill. Total goodwill recorded by the Company was approximately \$9.7 million related to certain investments accounted for under the equity method of accounting.

In August 2001, the Financial Accounting Standards Board (FASB) approved its proposed Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment of Disposal of Long Lived Assets*. Statement 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This Statement supersedes FASB Statement No. 121, *Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of*, and the accounting and reporting provisions of APB Opinion No. 30, *Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions*, for the disposal of a *segment of a business* (as previously defined in that Opinion). This Statement also amends ARB No. 51, *Consolidated Financial Statements*, to eliminate the exception to consolidation for a subsidiary for which control is likely to be temporary. All the provisions of the statement should be applied to fiscal years beginning after December 15, 2001. We are currently evaluating the carrying value of our long lived assets as prescribed by Statement 144 and do not expect that the adoption of this statement in the first quarter of 2002 to have a material effect on our consolidated financial statements.

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ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest Rate Risk

The nature of our business exposes us to market risk arising from changes in interest rates. We manage interest rate risk to protect its margins on existing transactions. Interest rate risk is the risk of earnings volatility attributable to changes in interest rates. Additionally, we consider interest rate swap contracts as an integral part of borrowing transactions. We seek to minimize our exposure by entering into amortizing interest rate swap contracts, which coincide with the principal and maturity of the underlying debt instruments hedged. We do not use leveraged swaps and do not use leverage in any of our investment activities that would put principal capital at risk.

For 2001, a 10% change in interest rates would result in a \$1.3 million change in pretax earnings.

For further information regarding our floating and fixed rate debt, reference is made to Note 4 to the 2001 Consolidated Financial Statements.

Credit Risk

We maintain detailed credit records about our customers. Our credit policy sets different maximum exposure limits for our customers. Credit criteria may include, but are not limited to, customer trade route, country, social and political climate, assessments of net worth, asset ownership, bank and trade credit references, credit bureau reports, and operational history.

We seek to reduce credit risk by maintaining insurance coverage against defaults and equipment losses. Although there can be no assurance that such coverage will be available in the future, during 2001 we maintained contingent physical damage, recovery/repatriation and loss of revenue insurance, which provides coverage in the event of a customer's default. The policy covered the cost of recovering our equipment from the customer, including repositioning costs, the cost of repairing the equipment and the value of equipment which cannot be located or is uneconomical to recover. It also covered a portion of the lease revenues we may lose as a result of the customer's default (i.e., 180 days of lease payments following default). We are currently negotiating the renewal of our insurance coverage which terminated on January 31, 2002 and expect that premium rates and deductibles could increase as a result of general rate increases for this type of insurance as well as our historical claim experience and that of our competitors in the industry.

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ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

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REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Stockholders of Interpool, Inc.:

We have audited the accompanying consolidated balance sheets of Interpool, Inc. (a Delaware corporation) and subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Interpool, Inc. and subsidiaries as of December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States of America.

As explained in Note 1 to the consolidated financial statements, effective January 1, 2001, the Company changed its method of accounting for derivative instruments.

Arthur Andersen LLP

New York, New York
February 26, 2002

**INTERPOOL, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
DECEMBER 31, 2001 AND 2000**

(dollars in thousands, except share and per share amounts)

2001 **2000**

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| | <u>2001</u> | <u>2000</u> |
|--|---------------------|---------------------|
| ASSETS | | |
| CASH AND SHORT-TERM INVESTMENTS | \$ 102,189 | \$ 155,553 |
| MARKETABLE SECURITIES, at fair value | 638 | 136 |
| ACCOUNTS AND NOTES RECEIVABLE, less allowance of \$5,862 and \$14,271, respectively | 64,891 | 63,470 |
| ASSETS HELD FOR SALE | | 348,389 |
| NET INVESTMENT IN DIRECT FINANCING LEASES | 229,239 | 151,386 |
| OTHER RECEIVABLES, net, including amounts from related parties of \$-0- and \$13,433, respectively | 43,434 | 53,354 |
| LEASING EQUIPMENT, net of accumulated depreciation and amortization of \$322,702 and \$275,405, respectively | 1,372,326 | 1,254,935 |
| OTHER INVESTMENT SECURITIES, at fair value | 15,970 | 30,454 |
| OTHER ASSETS | 79,078 | 99,111 |
| ASSETS RELATED TO DISCONTINUED OPERATIONS | 10,020 | 38,043 |
| | <u>\$ 1,917,785</u> | <u>\$ 2,194,831</u> |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| ACCOUNTS PAYABLE AND ACCRUED EXPENSES | \$ 80,683 | \$ 122,673 |
| INCOME TAXES: | | |
| Current | 353 | 1,075 |
| Deferred | 29,890 | 28,892 |
| | <u>30,243</u> | <u>29,967</u> |
| DEFERRED INCOME | 766 | 911 |
| DEBT AND CAPITAL LEASE OBLIGATIONS | | |
| Due within one year | 179,664 | 199,487 |
| Due after one year | 1,155,646 | 1,396,788 |
| | <u>1,335,310</u> | <u>1,596,275</u> |
| LIABILITIES RELATED TO DISCONTINUED OPERATIONS | 6,072 | 25,823 |
| COMPANY-OBLIGATED MANDATORILY REDEEMABLE PREFERRED SECURITIES IN SUBSIDIARY GRANTOR TRUSTS (holding solely junior Subordinated Deferrable interest debentures of the Company) (75,000 shares 9-7/8% Capital Securities outstanding, liquidation preference \$75,000) | 75,000 | 75,000 |
| MINORITY INTEREST IN EQUITY OF SUBSIDIARIES | 27,247 | 1,951 |
| STOCKHOLDERS EQUITY: | | |
| Preferred stock, par value \$.001 per share; 1,000,000 authorized, none issued | | |
| Common stock, par value \$.001 per share; 100,000,000 shares authorized, 27,579,952 issued at December 31, 2001 and 2000 | 28 | 28 |
| Additional paid-in capital | 124,184 | 124,184 |
| Treasury stock, at cost, 216,600 and 158,500 shares at December 31, 2001 and 2000, respectively | (2,099) | (1,170) |
| Retained earnings | 255,154 | 217,955 |
| Accumulated other comprehensive income (loss) | (14,803) | 1,234 |
| | <u>362,464</u> | <u>342,231</u> |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | <u>\$ 1,917,785</u> | <u>\$ 2,194,831</u> |

2001

2000

The accompanying notes to consolidated financial statements are an integral part of these balance sheets.

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INTERPOOL, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
FOR THE YEARS ENDED DECEMBER 31, 2001, 2000 AND 1999
(dollars in thousands, except share and per share amounts)

| | 2001 | 2000 | 1999 |
|---|-------------------|-------------------|-------------------|
| | <u> </u> | <u> </u> | <u> </u> |
| REVENUES | \$305,133 | \$242,255 | \$189,788 |
| COST AND EXPENSES: | | | |
| Lease operating expenses | 63,870 | 36,865 | 28,391 |
| Administrative expenses | 26,170 | 21,862 | 19,910 |
| Provision for doubtful accounts | 2,302 | 2,192 | 6,925 |
| Market value adjustment for derivative instruments | 2,647 | | |
| Depreciation and amortization of leasing equipment | 74,311 | 60,767 | 55,635 |
| Other expense, net | 466 | 2,509 | 2,822 |
| Interest expense | 95,044 | 84,596 | 64,429 |
| Interest income | (9,400) | (16,511) | (12,049) |
| | <u>255,410</u> | <u>192,280</u> | <u>166,063</u> |
| Income from continuing operations before provision for income taxes, results from discontinued operations, cumulative effect of change in accounting principle and extraordinary gain | 49,723 | 49,975 | 23,725 |
| PROVISION FOR INCOME TAXES | 6,725 | 8,175 | 2,800 |
| | <u>42,998</u> | <u>41,800</u> | <u>20,925</u> |
| Income from continuing operations before results from discontinued operations, cumulative effect of change in accounting principle and extraordinary gain | 42,998 | 41,800 | 20,925 |
| (Loss) income from discontinued operations, net of applicable taxes of \$29, \$450 and \$600 | (1,909) | 1,156 | 946 |
| Cumulative effect of change in accounting principle, net of applicable taxes of \$44 and \$440 | 833 | 660 | |
| Extraordinary gain of debt retirement, net of applicable taxes of \$372, \$560 and \$494 | 558 | 840 | 740 |
| | <u>\$42,480</u> | <u>\$44,456</u> | <u>\$22,611</u> |
| NET INCOME | | | |
| INCOME PER SHARE FROM CONTINUING OPERATIONS BEFORE RESULTS FROM DISCONTINUED OPERATIONS, CUMMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE AND EXTRAORDINARY GAIN: | | | |
| Basic | <u>\$1.57</u> | <u>\$1.52</u> | <u>\$0.76</u> |
| Diluted | <u>\$1.48</u> | <u>\$1.50</u> | <u>\$0.74</u> |

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| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|--|-------------|-------------|-------------|
| (LOSS) INCOME FROM DISCONTINUED OPERATIONS: | | | |
| Basic | (\$0.07) | \$0.04 | \$0.03 |
| Diluted | (\$0.06) | \$0.04 | \$0.03 |
| CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE: | | | |
| Basic | \$0.03 | \$0.02 | NA |
| Diluted | \$0.03 | \$0.02 | NA |
| EXTRAORDINARY GAIN: | | | |
| Basic | \$0.02 | \$0.03 | \$0.03 |
| Diluted | \$0.02 | \$0.03 | \$0.03 |
| NET INCOME PER SHARE: | | | |
| Basic | \$1.55 | \$1.62 | \$0.82 |
| Diluted | \$1.47 | \$1.60 | \$0.80 |
| WEIGHTED AVERAGE SHARES OUTSTANDING (in thousands): | | | |
| Basic | 27,417 | 27,421 | 27,571 |
| Diluted | 28,965 | 27,834 | 28,234 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

**INTERPOOL, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2001, 2000 AND 1999**

(dollars and shares in thousands)

| | <u>Preferred Stock</u> | | <u>Common Stock</u> | | <u>Additional Paid-in Capital</u> | <u>Treasury Stock</u> | <u>Retained Earnings</u> | <u>Accum. Other Comp. Income (Loss)</u> | <u>Comp. Income</u> |
|-------------------------------|------------------------|----------------------|---------------------|----------------------|---|---------------------------|------------------------------|---|-------------------------|
| | <u>Shares</u> | <u>Par Value</u> | <u>Shares</u> | <u>Par Value</u> | | | | | |
| BALANCE, December 31, 1998 | | \$ 27,566 | | \$28 | \$124,046 | | \$ 159,138 | \$3 | |
| Net income | | | | | | | 22,611 | | \$22,611 |
| Other comprehensive income | | | | | | | | 710 | 710 |
| Comprehensive income | | | | | | | | | \$23,321 |
| Shares issued on exercise of | | | | | | | | | |

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| | Preferred Stock | Common Stock | Additional | Accum. Other Comp. | | | | |
|--|-----------------|--------------|------------|--------------------------|-----------|-----------|------------|---------|
| stock option | | 14 | 138 | | | | | |
| Purchase of 158,500 shares of treasury stock | | | (1,170) | | | | | |
| Cash dividends declared: Common stock, \$0.15 per share | | | | (4,137) | | | | |
| BALANCE, December 31, 1999 | | 27,580 | 28 | 124,184 | (1,170) | 177,612 | 713 | |
| Net income | | | | | | 44,456 | \$44,456 | |
| Other comprehensive income | | | | | | | 521 | 521 |
| Comprehensive income | | | | | | | \$44,977 | |
| Cash dividends declared: Common stock, \$0.15 per share | | | | | | (4,113) | | |
| BALANCE, December 31, 2000 | | 27,580 | 28 | 124,184 | (1,170) | 217,955 | 1,234 | |
| Net Income | | | | | | 42,480 | \$42,480 | |
| Adoption of FAS 133- Cumulative effect through December 31, 2000 | | | | | | | (7,411) | (7,411) |
| Other comprehensive loss | | | | | | | (8,626) | (8,626) |
| Comprehensive Income | | | | | | | \$26,443 | |
| Purchase of 58,100 shares of treasury stock | | | | | | (929) | | |
| Cash dividends declared: Common stock, \$0.1925 per share | | | | | | (5,281) | | |
| BALANCE, December 31, 2001 | | \$ 27,580 | \$28 | \$124,184 | \$(2,099) | \$255,154 | \$(14,803) | |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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INTERPOOL, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2001, 2000 AND 1999
(dollars in thousands)

| | 2001 | 2000 | 1999 |
|---|----------|----------|----------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Net income | \$42,480 | \$44,456 | \$22,611 |
| Adjustments to reconcile net income to net cash provided by operating activities | | | |
| Loss (Gain) from discontinued | | | |

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| | 2001 | 2000 | 1999 |
|---|------------|------------|-----------|
| operations, net of tax | 1,909 | (1,156) | (946) |
| Depreciation and amortization | 79,044 | 66,694 | 50,954 |
| Loss on sale of leasing equipment | 1,659 | 1,520 | 470 |
| Gain on sale of assets held for sale | (1,774) | | |
| Provision for uncollectible accounts | 2,302 | 2,192 | 6,925 |
| Gain on securitized lease receivables | | | (7,942) |
| Gain on retirement of debt, net of tax | (558) | (840) | (740) |
| Cumulative effect of change in accounting principle, net of tax | (833) | (660) | |
| Loss on market value adjustment for derivative instruments | 2,647 | | |
| Changes in assets and liabilities - | | | |
| Accounts and notes receivable | (7,555) | (4,287) | (5,005) |
| Other receivables | (3,513) | (917) | 4,321 |
| Other assets | 10,542 | (11,002) | 10,562 |
| Accounts payable and accrued expenses | (18,016) | 9,061 | (9,172) |
| Income taxes payable | 4,377 | 9,373 | 1,172 |
| Deferred income | (145) | 330 | (950) |
| Minority interest in equity of subsidiaries | (1,030) | 807 | 520 |
| | <hr/> | <hr/> | <hr/> |
| Net cash provided by operating activities | 111,536 | 115,571 | 72,780 |
| | <hr/> | <hr/> | <hr/> |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Acquisition of leasing equipment | (157,116) | (245,756) | (196,234) |
| Proceeds from dispositions of leasing equipment | 30,948 | 84,419 | 22,921 |
| Proceeds from disposition of assets held for sale | 299,105 | | |
| Investment in direct financing leases | (123,728) | (47,717) | (100,092) |
| Cash collections on direct financing leases, net of income recognized | 43,014 | 49,074 | 53,025 |
| Changes in marketable securities and other investing activities | (512) | 112 | 4,818 |
| Investment in and advances to subsidiary | | | (3,500) |
| Change in accrued equipment purchases | (44,033) | 48,857 | 2,661 |
| Changes in assets and liabilities related to discontinued operations | 6,363 | (4,334) | (530) |
| Acquisitions, net of cash acquired | | (673,369) | |
| | <hr/> | <hr/> | <hr/> |
| Net cash provided by (used for) investing activities | 54,041 | (788,714) | (216,931) |
| | <hr/> | <hr/> | <hr/> |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Proceeds from issuance of debt | 145,200 | 570,742 | 134,570 |
| Payment of long-term debt and capital lease obligations | (244,930) | (96,373) | (53,749) |
| Borrowings of revolving credit lines | 165,384 | 304,814 | 240,190 |
| Repayment of revolving credit lines | (278,867) | (153,138) | (260,974) |
| Proceeds from issuance of common stock | | | 136 |
| Proceeds from securitized lease receivables | | | 189,087 |
| Purchase of treasury stock | (929) | | (1,170) |
| Dividends paid | (4,799) | (4,113) | (4,136) |
| | <hr/> | <hr/> | <hr/> |
| Net cash provided by (used for) financing activities | (218,941) | 621,932 | 243,954 |
| | <hr/> | <hr/> | <hr/> |
| Net increase (decrease) in cash and short-term investments | \$(53,364) | \$(51,211) | \$99,803 |

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| | 2001 | 2000 | 1999 |
|--|-----------|-----------|-----------|
| CASH AND SHORT-TERM INVESTMENTS, beginning of period | 155,553 | 206,764 | 106,961 |
| CASH AND SHORT-TERM INVESTMENTS, end of period | \$102,189 | \$155,553 | \$206,764 |
| Supplemental schedule of non-cash financing activities: | | | |
| Assumption of debt in connection with Assets Held for Sale | \$52,551 | | |
| Increase in minority interest in consolidated subsidiary from contribution of equipment | \$26,326 | | |
| Liability on unrealized loss on swap agreements | \$19,798 | | |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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INTERPOOL, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(dollars in thousands, except per share amounts)

(1) Nature of operations and significant accounting policies:

The nature of operations and the significant accounting policies used by Interpool, Inc. and subsidiaries (the Company or Interpool) in the preparation of the accompanying consolidated financial statements are summarized below. The Company's accounting records are maintained in United States dollars and the consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States.

Nature of operations

The Company and its subsidiaries conduct business principally in a single industry segment, the leasing of intermodal dry freight standard containers, chassis and other transportation related equipment. Within this single industry segment, the Company has two reportable segments: container leasing and domestic intermodal equipment leasing. The container-leasing segment specializes in the leasing of intermodal dry freight standard containers, while the domestic intermodal equipment segment specializes in the leasing of intermodal container chassis and freight rail cars. The Company leases its containers principally to international container shipping lines located throughout the world. The customers for the Company's chassis are a large number of domestic companies, many of which are domestic subsidiaries or branches of international shipping lines, as well as major U.S. railroads. Equipment is purchased directly or acquired through conditional sales contracts and lease agreements, many of which qualify as capital leases.

The Company had formerly operated in a third reportable segment, computer equipment leasing. The Company operated in this segment through two majority owned subsidiaries, Microtech Leasing Corporation (Microtech) and Personal Computer Rentals (PCR). Microtech Leasing Corporation specializes in leasing microcomputers and related equipment to venture capital backed and emerging growth companies. PCR Corporation focuses on the computer and audio/visual (AV) equipment needs of companies for trade shows, conferences, training classes, meetings and events. During the third quarter of 2001, management, having the authority to do so, adopted a formal plan to exit this segment through the sale of PCR and liquidation of Microtech. See Note 9 to the 2001 consolidated financial statements for further information regarding the sale of PCR and discontinued

(dollars in thousands, except per share amounts)

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operations of the computer leasing segment.

Basis of consolidation

The consolidated financial statements include the accounts of the Company and subsidiaries more than 50% owned. All significant intercompany transactions have been eliminated. Minority interest in equity of subsidiaries represents the minority stockholders' proportionate share of the equity in the income of the subsidiaries. In connection with acquisitions in 1988 and 1993 of certain consolidated subsidiaries, the excess of fair value of assets acquired over the acquisition cost was allocated proportionately to certain assets to reduce the value assigned to those assets. For accounting purposes this allocation has only been recorded in the consolidation of the Company and its subsidiaries.

In connection with certain investments in which the Company does not own a majority interest, these investments are accounted for using the equity method of accounting. The excess of costs over the fair value of net assets acquired is being amortized on a straight-line basis over twenty years. In addition, the Company's equity in the income and/or loss from such equity investments is included in other (income)/expense, net. The Company's investment in its equity method investees is included in other assets.

The Company's equity in the income and/or loss from such equity investments, net of goodwill amortization, is included in other (income)/expense, net and was approximately \$426, \$835 and \$1,315 for the years ended December 31, 2001, 2000 and 1999, respectively.

Goodwill

Goodwill represents the excess of costs over the fair value of net assets acquired and is being amortized on a straight-line basis over twenty years and is included in other assets.

(dollars in thousands, except per share amounts)

Translation of foreign currencies

The Company considers the U. S. dollar its functional currency and therefore, translates foreign currency statements using an average exchange rate for revenue and expense accounts and the rate of exchange in effect at the balance sheet date for assets and liabilities. Substantially all transactions are U.S. dollar denominated.

Revenues

Equipment leasing revenues include revenue from operating leases and income on direct financing leases, which is recognized over the term of the lease using the effective interest method. Rental income on operating leases is recognized on the accrual basis based on the contractual agreement with the leased customer.

Leasing equipment

As of December 31, 2001, in excess of 94% of leasing equipment is on lease to customers. The net value of equipment available for hire is not material.

Depreciation and amortization of leasing equipment (both equipment currently on-lease to customers and available for hire) are provided under the straight-line method based on the following estimated useful lives:

| | |
|---------------------------------|--------------------|
| Dry freight standard containers | 12-1/2 to 15 years |
| Chassis | 17.5 years |
| Other | 3 to 25 years |

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Effective October 1, 2000, the Company revised its estimate of the depreciation life of chassis from 15 years to 17.5 years. The effect of this change was to decrease depreciation expense by \$955 for the three months ended December 31, 2000. For the year ended December 31, 2001, the effect of this change was to decrease depreciation expense by \$3,736.

Gains or losses resulting from the disposition of leasing equipment are recorded in the year of disposition.

The residual value of leasing equipment is estimated based on the projections for the economic value and market value of intermodal equipment as well as the Company's experience in leasing and selling similarly aged equipment. Such projected values are reviewed and updated when market and/or economic conditions change. The Company continually reviews leasing equipment and other long-lived assets to evaluate whether changes have occurred that would suggest these assets may be impaired based on the estimated cash flows of the assets over the remaining amortization period. If this review indicates that the remaining estimated useful life requires revision or that the asset is not recoverable, the carrying amount of the asset is reduced to its fair value.

Marketable and other investment securities

Management has determined that all securities are to be held for an indefinite period of time and classified as securities available-for-sale carried at market value. Unrealized holding gains and losses for available-for-sale securities are credited (charged) to a component of stockholders' equity net of related income taxes. Management determines the appropriate classifications of securities at the time of purchase.

Premium and discount on securities are included in interest income over the period from acquisition to maturity using the level-yield method. The specific identification method is used to record gains and losses on security transactions.

The Company classified the retained interest in securitized direct finance lease receivables as an available for sale security, which is included in Other Investment Securities in the accompanying consolidated balance sheets.

During the year ended December 31, 2001, no sales of available-for-sale securities took place.

Sales of available-for-sale securities for the twelve months ended December 31, 2000 and 1999, respectively, resulted in proceeds of \$107 and \$642, gross gains of \$11 and \$88, and gross losses of \$0 and \$131.

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(dollars in thousands, except per share amounts)

The amortized cost and estimated fair value of available for sale securities as of December 31, 2001 and 2000 are as follows:

| | Amortized Cost | Gross Unrealized | | Estimated Fair Value |
|------------------------|-------------------|------------------|-------------------|-------------------------|
| | | Holding Gains | Holding Losses | |
| 2001 | | | | |
| Other Investment Secur | \$15,314 | \$656 | \$ | \$15,970 |
| Equity and Other Secur | 663 | 42 | (67) | 638 |
| | \$15,977 | \$698 | \$(67) | \$16,608 |
| 2000 | | | | |
| Other Investment Secur | \$29,140 | \$1,314 | \$ | \$30,454 |
| Equity and Other Secur | 193 | 10 | (67) | 136 |
| | \$29,333 | \$1,324 | \$(67) | \$30,590 |

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The amortized cost and estimated fair value of other investment securities, by contractual maturity, are shown below:

| | Amortized Cost | Estimated Fair Value |
|---------------------------------------|-------------------|----------------------------|
| Due in one year | \$7,887 | \$8,225 |
| Due after one year through five years | 7,427 | 7,745 |

Comprehensive income

Comprehensive income consists of net income or loss for the current period and losses that have been previously excluded from the income statement and were only reported as a component of equity. All prior periods have been restated.

The tax effect of other comprehensive income (loss) is as follows:

| | Before Tax Amount | Tax Effect | Net of Tax Amount |
|--|----------------------|---------------|----------------------|
| Year Ended December 31, 2001 | | | |
| Unrealized holding losses arising during the period: | | | |
| Marketable securities | \$(28) | \$10 | \$(18) |
| Other investment securities | (658) | 33 | (625) |
| Swap agreements | (9,911) | 1,928 | (7,983) |
| | \$(10,597) | \$1,971 | \$(8,626) |
| Year Ended December 31, 2000 | | | |
| Unrealized holding gains arising during the period: | | | |
| Marketable securities | \$14 | \$(5) | \$9 |
| Other investment securities | 539 | (27) | 512 |
| | \$553 | \$(32) | \$521 |
| Year Ended December 31, 1999 | | | |
| Unrealized holding gains (losses) arising during the period: | | | |
| Marketable securities | \$(34) | \$12 | \$(22) |
| Other investment securities | 771 | (39) | 732 |
| | \$737 | \$(27) | \$710 |

Fair value of financial instruments

The carrying amount of cash and short-term investments, trade receivables and payables, accrued interest receivable and payable approximate fair value. The carrying amount and estimated fair value of the Company's debt and capital securities is \$1,410,310 and \$1,366,077, respectively, at December 31, 2001. The carrying amount and estimated fair value of the Company's debt and capital securities is \$1,671,275 and \$1,580,711, respectively, at December 31, 2000.

On January 1, 2001, the Company adopted Statement 133, and as a result the carrying amount of the interest rate swap contracts approximated fair value as of December 31, 2001.

(dollars in thousands, except per share amounts)

The following table summarizes the carrying and fair values of the interest rate swap contracts in place at December 31, 2000:

| | December 31, 2000 | |
|-------------------------------|--------------------|------------|
| | Carrying Amount | Fair Value |
| Interest rate swap agreements | \$133 | (\$9,012) |

Concentration of credit risk

The Company extends credit to its customers after extensive credit evaluation. At December 31, 2001 approximately 32% of accounts receivable and notes receivable and 74% of the net investment in direct financing leases were from customers outside of the United States. At December 31, 2000, approximately 19% of accounts receivable and notes receivable and 73% of the net investment in direct financing leases were from customers outside of the United States.

The Company's credit exposure to Korean, South American and Indonesian customers at December 31, 2001 and 2000 represented 3% and 6%, respectively, of accounts receivable and notes receivable and 14% and 16%, respectively, of the net investment in direct financing leases. During 2001, 2000 and 1999 respectively, 3%, 6% and 4% of the Company's consolidated revenues were from these customers.

In 2001, 2000 and 1999 the Company's top 25 customers represented approximately 69%, 67% and 67%, respectively, of its consolidated revenues, with no single customer accounting for more than 6%.

Net income per share

Basic net income per share is computed by dividing net income by the weighted average number of shares outstanding during the period (which is net of treasury shares). Diluted income per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. The dilutive effect of stock options have been added to the weighted shares outstanding in the diluted earnings per share computation.

A reconciliation of weighted average common shares outstanding to weighted average common shares outstanding assuming dilution follows:

| | (in thousands) | | |
|---|----------------|--------|--------|
| | 2001 | 2000 | 1999 |
| Average common shares outstanding | 27,417 | 27,421 | 27,571 |
| Common shares issuable (1) | 1,548 | 413 | 663 |
| Average common shares outstanding assuming dilution | 28,965 | 27,834 | 28,234 |

(1) Issuable primarily under stock option plans.

The Company authorized a stock repurchase plan on November 9, 1999. See Note 17 to the 2001 consolidated financial statements for further information.

Adoption of New Accounting Standard

Prior to the adoption of Statement 133, interest differentials paid or received under these contracts are recognized as yield adjustments to the effective yield of the underlying debt instruments hedged. Interest rate swap contracts would only be recognized at fair value if the hedged relationship is terminated. Gains or losses accumulated prior to termination of the relationship would be amortized as a yield adjustment over the shorter of the remaining life of the contract, or the remaining period to maturity of the underlying debt instrument hedged. If the contract remained outstanding after termination of the hedged relationship, subsequent changes in market value of the contract would be recognized in earnings. The Company does not use leveraged swaps and does not use leverage in any of its investment activities that would put principal capital at risk.

In June 1998, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*. In June 1999, the FASB issued Statement No. 137, *Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133*. In June 2000, the FASB issued Statement 138, *Accounting for Certain Derivative Instruments and Certain Hedging Activities, an amendment of FASB Statement No. 133*. Statement 133, as amended, establishes accounting and reporting standards requiring that every derivative instrument (including certain derivative instruments embedded in other contracts) be recorded in the balance sheet as either an asset or liability measured at its fair value. The Statement requires that changes in the derivative instrument's fair value be recognized currently in earnings unless specific hedge accounting criteria are met. Special accounting for qualifying hedges allows a derivative instrument's gains and losses to offset related results on the hedged item in the income statement, to the extent effective, and requires that a company must formally document, designate, and assess the effectiveness of transactions that receive hedge accounting.

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(dollars in thousands, except per share amounts)

Statement 133, as amended, is effective for fiscal years beginning after June 15, 2000. A company may also implement the Statement as of the beginning of any fiscal quarter after issuance (that is, fiscal quarters beginning June 16, 1998, and thereafter). Statement 133 cannot be applied retroactively. Statement 133 must be applied to (a) derivative instruments and (b) certain derivative instruments embedded in hybrid instruments. The Company does not hold any such hybrid instruments.

On January 1, 2001, the Company adopted Statement 133. Statement 133, in part, allows special hedge accounting for fair value and cash flow hedges. Statement 133 provides that the gain or loss on a derivative instrument designated and qualifying as a fair value hedging instrument as well as the offsetting loss or gain on the hedged item attributable to the hedged risk be recognized currently in earnings in the same accounting period. Statement 133 provides that the effective portion of the gain or loss on a derivative instrument designated and qualifying as a cash flow hedging instrument be reported as a component of other comprehensive income and be reclassified into earnings in the same period or periods during which the hedged forecasted transaction affects earnings. (The remaining gain or loss on the derivative instrument, if any, must be recognized currently in earnings.)

As of December 31, 2000, the Company had entered into 13 interest rate swap agreements with various financial institutions. The aggregate notional balance of the swaps was \$389,500 as of December 31, 2000. These agreements are used by the Company to manage interest rate risks created by loans indexed to a floating rate index, primarily LIBOR and contractually terminate at various dates between 2001 and 2007. Under previous generally accepted accounting principals (GAAP), the interest differential payable or receivable by the Company on its interest rate swaps is accrued by the Company as interest rates change, and is recognized by the Company over the life of the swap agreement as an adjustment of interest expense. In contrast Statement 133 effectively requires that changes in the fair value of the swap agreements which are designated as effective cash flow hedges, be reported as a component of other comprehensive income and changes in the fair value of the swap agreements that do not qualify for hedge accounting to be reported in earnings. Upon adoption of Statement 133 on January 1, 2001, the Company recorded the swap contracts at their fair value resulting in an increase in liabilities of approximately \$9,012, with offsetting amounts recorded as decreases to deferred tax liabilities of \$2,435 and accumulated other comprehensive income of \$7,411 and an increase to earnings (net of tax) of \$833.

Prospective accounting pronouncements

On June 29, 2001, the Financial Accounting Standards Board approved its proposed Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets.

Statement 142 will apply to all acquired intangible assets whether acquired singly, as part of a group, or in a business combination. The statement will supersede Accounting Principles Board, or APB, Opinion No. 17, Intangible Assets, and will carry forward provisions in APB Opinion No 17 related to internally developed intangible assets. Adoption of Statement 142 will result in ceasing amortization of goodwill. All of the provisions of the statement should be applied in fiscal years beginning after December 15, 2001 to all goodwill and other intangible assets recognized in an entity's statement of financial position at that date, regardless of when those assets were initially recognized.

The Company is currently evaluating its goodwill of \$9,653 as prescribed by Statement 142 and does not expect the adoption of this statement to result in an adjustment to recorded goodwill.

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(dollars in thousands, except per share amounts)

In August 2001, the Financial Accounting Standards Board (FASB) approved its proposed Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment of Disposal of Long Lived Assets*. Statement 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This Statement supersedes FASB Statement No. 121, *Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of*, and the accounting and reporting provisions of APB Opinion No. 30, *Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions*, for the disposal of a segment of a business (as previously defined in that Opinion). This Statement also amends ARB No. 51, *Consolidated Financial Statements*, to eliminate the exception to consolidation for a subsidiary for which control is likely to be temporary. All the provisions of the statement should be applied to fiscal years beginning after December 15, 2001. The Company is currently evaluating the carrying value of its long lived assets as prescribed by Statement 144 and does not expect the adoption of this statement in the first quarter of 2002 to have a material effect on our consolidated financial statements.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain prior year amounts have been reclassified to conform to the current year presentation.

Reclassifications

Certain reclassifications have been made to the 2000 amounts in order to conform to the 2001 presentation.

(2) Income taxes:

Significant components of deferred tax assets and liabilities as of December 31, 2001 and 2000 were as follows:

| | <u>2001</u> | <u>2000</u> |
|-------------------------------------|-------------|-------------|
| Deferred tax assets: | | |
| Loss carry forwards | \$105,662 | \$75,844 |
| Finance leases receivable | 3,704 | 3,392 |
| Other, primarily operating reserves | 8,617 | 4,934 |

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| | <u>2001</u> | <u>2000</u> |
|--------------------------------|-------------|-------------|
| Total deferred tax assets | 117,983 | 84,170 |
| Deferred tax liabilities: | | |
| Operating property, net | 135,765 | 103,603 |
| Other | 12,108 | 9,459 |
| Total deferred tax liabilities | 147,873 | 113,062 |
| Net deferred tax liability | \$29,890 | \$28,892 |

One of the Company's subsidiaries has tax net operating loss carryforwards (NOLs) for Federal income tax purposes totaling approximately \$15,602, which may be used only to offset that subsidiary's income. These NOLs, if not utilized, will expire between 2005 and 2006. In addition, NOLs of approximately \$286,288 have been granted as a result of certain losses from leasing activities that are characterized as suspended passive losses. These losses can be carried forward indefinitely to offset income from future leasing activities.

A significant subsidiary of the Company is a Barbados corporation. Under the terms of a protocol between the United States and Barbados, the subsidiary's leasing income is fully taxable by Barbados, but exempt from U.S. Federal taxation. Since 1991, the Barbados tax rate was a maximum of 2½% of income earned in Barbados. No deferred U.S. Federal income taxes have been provided on the unremitted earnings of the subsidiary since it is the Company's intention to indefinitely reinvest such earnings. At December 31, 2001 unremitted earnings of this subsidiary were approximately \$236,600. The deferred U.S. Federal income taxes related to the unremitted earnings of this subsidiary would be approximately \$82,800, assuming these earnings are taxable at the U.S. statutory rate, net of foreign tax credits.

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(dollars in thousands, except per share amounts)

A reconciliation of the U. S. statutory tax rate to the actual tax rate follows:

| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|---|-------------|-------------|-------------|
| U.S. statutory rate | 35.0% | 35.0% | 35.0% |
| Difference due to operation of subsidiary in Barbados | (23.6) | (23.1) | (25.7) |
| Federal taxes on foreign income | 1.0 | 0.9 | 1.3 |
| State taxes | 0.6 | 3.1 | 0.9 |
| Other | 0.5 | 0.5 | 0.3 |
| Actual tax rate | 13.5% | 16.4% | 11.8% |

The provision for income taxes reflected in the accompanying consolidated statements of income is as follows:

| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|-------|-------------|-------------|-------------|
| U.S. | \$5,981 | \$7,459 | \$2,400 |
| Other | 744 | 716 | 400 |

Reclassifications

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| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|----------|----------------|----------------|----------------|
| | \$6,725 | \$8,175 | \$2,800 |
| Current | \$2,144 | \$2,691 | \$2,248 |
| Deferred | 4,581 | 5,484 | 552 |
| | <u>\$6,725</u> | <u>\$8,175</u> | <u>\$2,800</u> |

For further information regarding the Company's tax structure reference is made to Item 7 of this Form 10-K.

(3) Leasing activities:

As lessee

The net book value of assets acquired through capital leases was \$351,040 at December 31, 2001. The aggregate capital lease obligations, secured by equipment, with installments payable in varying amounts through 2011, were \$355,252 at December 31, 2001.

As of December 31, 2001, the annual maturities of capital leases and related interest were as follows:

| | <u>Payment</u> | <u>Interest</u> | <u>Principal</u> |
|------------|------------------|-----------------|------------------|
| 2002 | \$54,128 | \$15,482 | \$38,646 |
| 2003 | 69,741 | 13,767 | 55,974 |
| 2004 | 60,226 | 10,658 | 49,568 |
| 2005 | 67,797 | 8,662 | 59,135 |
| 2006 | 40,989 | 6,084 | 34,905 |
| Thereafter | 124,988 | 7,964 | 117,024 |
| | <u>\$417,869</u> | <u>\$62,617</u> | <u>\$355,252</u> |

The Company leases office space and certain leasing equipment under operating leases expiring at various dates through 2010. Rental expense under operating leases aggregated \$16,902, \$7,581 and \$4,226 for the periods ended December 31, 2001, 2000 and 1999, respectively.

As of December 31, 2001, the aggregate minimum rental commitment under operating leases having initial or remaining noncancellable lease terms in excess of one year was as follows:

| | |
|------------|----------|
| 2002 | \$11,625 |
| 2003 | 9,411 |
| 2004 | 9,388 |
| 2005 | 9,397 |
| 2006 | 8,966 |
| Thereafter | 44,910 |

As lessor

The Company has entered into various leases of equipment that qualify as direct financing leases. At the inception of a direct finance lease, the Company records a net investment based on the gross investment (representing the total future minimum lease payments plus unguaranteed residual value), net of unearned lease income. The unguaranteed residual value is generally equal to the purchase option of the lessee, which in the case of the Company's lease contracts is insignificant and is included in total lease receivables. Unearned income represents the excess of gross investment over equipment cost. Receivables under these direct financing leases, net of unearned income, are collectible through 2011 as follows:

As lessee

(dollars in thousands, except per share amounts)

| | December 31, 2001 | | |
|------------|---------------------------------------|--------------------------------------|---------------------------------|
| | Total Lease Receivable | Unearned Lease Income | Net Lease Receivable |
| 2002 | \$69,732 | \$23,376 | \$46,356 |
| 2003 | 59,776 | 18,551 | 41,225 |
| 2004 | 55,521 | 13,699 | 41,822 |
| 2005 | 42,258 | 9,295 | 32,963 |
| 2006 | 33,355 | 6,213 | 27,142 |
| Thereafter | 48,000 | 8,269 | 39,731 |
| | <u>\$308,642</u> | <u>\$79,403</u> | <u>\$229,239</u> |

As of December 31, 2000, the Company had total lease receivable, unearned lease income and net lease receivable of \$189,989, \$38,603 and \$151,386 respectively.

As of December 31, 2001 the Company also had noncancelable operating leases, under which it will receive future minimum rental payments as follows:

| | |
|------------|----------|
| 2002 | \$70,402 |
| 2003 | 62,194 |
| 2004 | 40,689 |
| 2005 | 23,314 |
| 2006 | 6,735 |
| Thereafter | 3,928 |

Effective January 1, 1995, the Company began capitalizing lease commissions and amortizing this cost over the average life of the related lease contract. At December 31, 2001 and 2000, \$3,268 and \$3,801 of these commissions were included in other assets.

During the three months ended June 30, 2001, the Company initiated a bankruptcy claim against a customer and sought to collect receivables and to recover equipment values through its insurance policies. The Company has demanded the return of approximately \$48,588 of equipment, including \$8,482 of direct finance leases which were reclassified to leasing equipment. The total net book value of equipment leased to this customer as of December 31, 2001 was approximately \$10,651. The Company anticipates that approximately \$8,500 of this equipment will not be recovered from the customer. In addition, the outstanding receivables from this customer as of December 31, 2001 totaled approximately \$19,735 of which \$18,785 is covered by insurance, with the balance reserved for in the allowance for doubtful accounts.

At this time, the Company has estimated no impairment upon the liquidation and/or re-lease of these assets after considering anticipated insurance proceeds. The maximum insurance coverage related to this claim is \$35,000. The overall recovery of the asset values has been evaluated taking into consideration the equipment book value, the cost to recover and re-lease the equipment, and the total outstanding receivables, as well as the likelihood to collect through the recovery and sale of the equipment or the stipulated equipment values within the insurance policy. The Company continued to record revenue from these leases through August 20, 2001 at which time, revenue recognition was discontinued, as lease payments through August 20, 2001 were covered by the insurance policies.

The Company will continue to assess the overall recovery of the asset values and adjust the assumptions used in evaluating the total insurance claim with respect to this customer's bankruptcy. As additional information becomes available, reserves for the

impairment of the asset values may be necessary based upon changes in economic conditions and the assumptions used in evaluating the total insurance claim.

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(dollars in thousands, except per share amounts)

Allowance for doubtful accounts

The following summarizes the activity in the allowance for doubtful accounts:

| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|-------------------------------|-------------------|-------------------|-------------------|
| Balance, beginning of year | \$14,271 | \$10,260 | \$4,632 |
| Provision charged to expense | 2,302 | 2,192 | 6,925 |
| Acquired | | 1,281 | |
| Write-offs, net of recoveries | (10,711) | 538 | (1,297) |
| | <u> </u> | <u> </u> | <u> </u> |
| Balance, end of year | <u>\$5,862</u> | <u>\$14,271</u> | <u>\$10,260</u> |

The allowance for doubtful accounts includes the Company's estimate of allowances necessary for receivables on both operating and finance lease receivables. Once a finance lease is determined to be non-performing, Company procedures provide for the following events to take place in order to evaluate collectibility:

The past due amounts are reclassified to accounts and notes receivable,

The equipment value supporting such financing lease is reclassified to leasing equipment, and

Collectibility is evaluated taking into consideration equipment book value, the total outstanding receivable, as well as the likelihood to collect through the recovery of equipment and the Company's insurance policies.

As of December 31, 2001 and 2000, included in accounts and notes receivable are non-performing receivables of \$4,887 and \$10,034, respectively.

As all outstanding amounts due for non-performing finance lease accounts are reclassified to accounts and notes receivable, an allowance for doubtful accounts for the net investment in direct financing leases is not required.

(4) Debt:

Debt consists of notes and loans with installments payable in varying amounts through 2008, with effective interest rates of approximately 3.9% to 7.9% and a weighted average rate of 5.78% in 2001. The principal amount of debt payable under fixed rate contracts is \$309,298. Remaining debt is payable under floating rate arrangements. Approximately \$397,028 of floating rate debt outstanding has been converted to fixed rate debt through the use of interest rate swaps as described below. The agreements contain certain covenants, which, among other things, provide for the maintenance of specified levels of tangible net worth (as defined) and a maximum debt to net worth ratio. At December 31, 2001, under covenants in the Company's loan agreement approximately \$177,500 of retained earnings were available for dividends. The Company was in compliance with its debt covenants at December 31, 2001.

As of December 31, 2001, the annual maturities of notes and loans, net of interest thereon were as follows:

| | |
|------|-----------|
| 2002 | \$141,018 |
| 2003 | 95,561 |
| 2004 | 56,357 |

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| | |
|------------|-----------|
| 2005 | 219,804 |
| 2006 | 19,365 |
| Thereafter | 447,953 |
| | \$980,058 |

The Company has a \$215,000 revolving credit facility with a group of commercial banks; on December 31, 2001, \$215,000 was outstanding, with an interest rate of 6.21%, including the effect of interest rate swap contracts in place as of December 31, 2001. In July 2000, this facility was renewed and amended with the term extended to July 31, 2005. The credit limit remains at \$215,000 through July 31, 2003; thereafter the credit limit declines to \$193,500 through July 31, 2004 and \$172,000 through July 31, 2005. In addition, as of December 31, 2001, the Company had an available line of credit of \$10,000 under one facility, under which \$3,246 was outstanding. The interest rate under this facility as of December 31, 2001 was 4.3%. Subsequent to December 31, 2001 the Company has continued to incur and repay debt obligations in connection with financing its equipment leasing activities. Under our revolving credit facility and most of our other debt instruments, the Company is required to maintain a tangible net worth (as defined) of \$125,000, a fixed charge coverage ratio of 1.5 to 1 and a funded debt to net worth ratio of 4.0 to 1. At December 31, 2001, the Company was in compliance with these requirements.

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(dollars in thousands, except per share amounts)

In October 2000, the Company established a secured financing facility in the amount of \$300,000, to fund the TA transaction. At December 31, 2001, \$97,656 of this facility was outstanding with an interest rate of 3.94%. The principal balance is payable in quarterly installments of \$500, with a balloon payment due in October 2002.

In July 2001, the container securitization facility, which was originally established as an off-balance sheet source of financing in March 1999, was amended allowing additional financings to be accounted for as on-balance sheet secured debt financing. At December 31, 2001, \$44,089 of the on-balance sheet container securitization facility was outstanding with an interest rate of 5.10%, including the effect of interest rate swap contracts in place as of December 31, 2001.

In July 2000, the Company established a chassis securitization facility of \$280,000. In October 2000, this chassis securitization facility was increased to \$300,000. At December 31, 2001, \$277,410 of this facility was outstanding with an interest rate of 4.75%, including the effect of interest rate swap contracts in place as of December 31, 2001. This facility provides the Company an additional source of funding and is accounted for as on-balance sheet secured debt financing.

In February 1998, the Company issued \$100,000 principal amount of 6-5/8% Notes due 2003 (the 6-5/8% Notes). The net proceeds were used to repay \$83,000 in borrowings under the revolving credit agreement and for other general corporate purposes. During the fourth quarter of 1999, the Company retired \$17,000 of the 6-5/8% Notes and recognized an extraordinary gain of \$740 net of tax expense of \$494. During the first quarter of 2000, the Company retired \$8,200 of the 6-5/8% Notes and recognized an extraordinary gain of \$471 net of tax expense of \$314. During 2001, the Company retired \$27,174 of the 6-5/8% Notes and recognized an extraordinary gain of \$435 net of tax expense of \$290. As of December 31, 2001, \$47,626 principal amount of the 6-5/8% Notes remains outstanding.

In July and August, 1997, the Company issued \$225,000 of ten year notes, comprised of \$150,000 of 7.35% Notes due 2007 and \$75,000 of 7.20% Notes due 2007. The net proceeds from these offerings were used to repay secured indebtedness, to purchase equipment and for other investments. During the first quarter of 2000, the Company retired \$3,000 of the 7.35% Notes and recognized an extraordinary gain of \$369 net of tax expense of \$246. During 2001, the Company retired \$2,075 of the 7.20% Notes and recognized an extraordinary gain of \$123 net of tax expense of \$82. As of December 31, 2001, \$72,925 and \$147,000 principal amount of the 7.20% and 7.35% Notes, respectively, remains outstanding.

In addition to the debt specifically identified above, the Company has additional notes and loan outstanding with various financial institutions totaling \$75,106, as of December 31, 2001, with installments payable in varying amounts through 2008 with interest rates of approximately 4.2% to 7.9%.

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In 2001, the Company entered into an interest rate swap contract with notional amounts totaling \$51,467. These amounts relate to on and off balance sheet financing, of which the notional amounts are \$43,330 and \$8,137, respectively. The terms of the interest rate swap contract are for six years. The interest rate swap contracts convert variable rate debt into fixed rate debt. The maturity of the contract coincides with the maturity of the underlying debt instruments hedged. At December 31, 2001, the on and off balance sheet notional amounts are approximately \$39,575 and \$7,432, respectively.

In 2000, the Company entered into interest rate swap contracts with notional amounts totaling \$334,882. The terms of the interest rate swap contracts are for two and seven years. The interest rate swap contracts convert variable rate debt into fixed rate debt. The maturity of these contracts coincides with the maturity of the underlying debt instruments hedged. At December 31, 2001, the notional amount was approximately \$323,268.

In 1998, the Company entered into interest rate swap contracts with notional amounts totaling \$79,709. The terms of the interest rate swap contracts are for three, five and seven years. The interest rate swap contracts convert variable rate debt into fixed rate debt. The maturity of these contracts coincides with the maturity of the underlying debt instruments hedged. In 2000, a portion of the debt instrument hedged was retired and the related portion of the swap contract was closed. At December 31, 2001, the notional amount was approximately \$34,185.

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(dollars in thousands, except per share amounts)

(5) Derivative instruments:

The Company's assets are primarily fixed rate in nature while its debt instruments are primarily floating rate. The Company employs derivative financial instruments (interest rate swap agreements) to effectively convert certain floating rate debt instruments into fixed rate instruments and thereby manage its exposure to fluctuations in interest rates.

The unrealized pre-tax losses on cash flow hedges as of December 31, 2001 of \$9,911 have been reported in the Company's consolidated balance sheet as a component of accumulated other comprehensive income (loss), along with the related deferred income tax benefit of \$1,928.

Amounts recorded in accumulated other comprehensive income would be reclassified into earnings upon termination of these interest rate swap agreements prior to their contractual maturity. The Company does not intend to terminate any such interest rate swap agreements prior to maturity and therefore does not expect any gains or losses to be reclassified into income within the next twelve months.

Pre-tax losses for the year ended December 31, 2001 resulting from the change in fair value of interest rate swap agreements held which do not qualify as cash flow hedges under Statement 133 of \$1,647 have been recorded on the consolidated statements of income as market value adjustment for derivative instruments. Interest rate swap agreements which qualify as perfect cash flow hedges have no ineffectiveness and therefore are not reflected in the consolidated statements of income. Interest rate swap agreements which qualify as cash flow hedges but are not perfectly correlated have associated ineffectiveness of approximately \$1,000 which has been recorded in the consolidated statements of income as market value adjustment for derivative instruments.

(6) Acquisition of North American Intermodal Division of Transamerica Leasing, Inc.:

In October, 2000, the Company completed the acquisition of the North American Intermodal division of Transamerica Leasing, Inc. (TA), a subsidiary of Transamerica Finance Corporation and AEGON N.V. Under the terms of the agreement, the Company acquired substantially all of the domestic containers, chassis, and trailers of TA and related assets and assumed certain of the liabilities of the business. The Company paid approximately \$681,000 in cash for the acquisition, which includes \$8,400 in fees and other costs for advisors, of which \$1,650 is payable to a director of the Company for consultation services rendered. The acquisition was financed through a combination of cash on hand, proceeds obtained from a committed secured financing facility in the amount of approximately \$300,000, as well as approximately \$101,000 of proceeds obtained from a chassis securitization facility established in July 2000.

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In the acquisition, the Company acquired approximately 70,000 chassis, 23,000 rail trailers and 18,000 domestic containers. The acquisition was effective October 1, 2000 in a transaction accounted for under the purchase method of accounting, accordingly the acquired assets and liabilities have been recorded at the estimated fair values at the date of acquisition. In January 2001, the Company and TIP Intermodal Services (TIP), a GE Capital Company, announced the signing of a definitive agreement for the sale of 50,000 rail trailers and domestic containers by the Company to TIP, including all of the rail trailers and domestic containers the Company acquired from TA in October 2000. The Company established a basis in the assets acquired from TA to be sold to TIP equal to (i) TA's historical net book value of the assets (\$273,572), (ii) the expected gain to be realized from the sale to TIP (\$5,614), (iii) the estimated cash collections (net of cash disbursements) resulting from the operations of these assets from October 1, 2000 through the estimated date of disposition of March 31, 2001 (\$7,296) and (iv) the incremental amount of interest expense from October 1, 2000 through March 31, 2001 associated with the acquisition of these assets (\$18,828). The excess of the purchase price paid over the book value of the assets and liabilities acquired (after establishing the basis associated with the assets held for sale) in an amount approximating \$66,500 has been allocated to the chassis acquired from TA and is being amortized over the remaining depreciable life of those chassis.

During the year ended 2001, the Company adjusted the excess of the purchase price paid over the book value of the assets and liabilities acquired for certain pre-acquisition contingencies and estimated costs included in the original purchase price allocation. This adjustment increased the premium paid over the book value of the assets and liabilities acquired by \$5,112, and is being amortized over the average remaining depreciable life of the chassis acquired.

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(dollars in thousands, except per share amounts)

The following table presents the pro forma consolidated results of operations for the years ended December 31, 2000 and 1999 as if the above acquisition had occurred on January 1:

| | 2000 | 1999 |
|---|-----------|-----------|
| Revenues | \$298,484 | \$258,433 |
| Income from continuing operations before change in accounting principle and extraordinary items | 47,050 | 28,909 |
| Basic net income per share | \$1.72 | \$1.05 |
| Diluted net income per share | \$1.69 | \$1.02 |

(7) Assets Held for Sale:

In March 2001, the Company sold 50,000 rail trailers and domestic containers, including all 41,000 rail trailers and domestic containers the Company acquired from TA in October 2000, to TIP. The assets held for sale as of December 31, 2000 include \$279.2 million related to the units acquired from TA, \$5.9 million of accounts receivable and \$63.3 million of assets previously owned by the Company. The Company recorded a gain of \$1.8 million upon the consummation of this sale, which represents the premium paid for the units previously owned by the Company over their net book value.

(8) Lease securitization program:

On March 30, 1999, the Company entered into an asset backed note program (the ABN Program). The ABN Program involved the sale by the Company of direct finance leases (collateralized by intermodal containers) with a historical net book value of \$228,832 (the Assets). The Assets were sold to a special purpose entity whose sole business activity is issuing asset backed notes (ABNs), supported by the future cash flows of the Assets. Proceeds received by the Company upon selling the Assets were \$189,087 of cash and the lowest priority ABN issued in the ABN Program (the retained interest) with an allocated historical book value of \$47,687.

The transaction was accounted for as a sale by the Company for financial reporting purposes. Accordingly, the Company recorded a pre-tax gain from the sale of \$7,942 (\$5,742 net of expenses) during the quarter ended March 31, 1999, which is included in revenues in the accompanying consolidated statements of income. The gain represents the difference between (i) the historical basis in the net assets sold and (ii) the cash received plus the allocated historical book value of the retained interest.

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The allocated historical book value of the retained interest is determined using the relative amounts of the fair market value of the interests sold to third parties, and the estimated fair market value of retained interest.

The Company classified the retained interest as an available for sale security, which is included in Other Investment Securities in the accompanying consolidated balance sheets. Accordingly, the retained interest is accounted for at fair value, with any changes in fair value over its allocated historical book value recorded as a component of other comprehensive income, net of tax, in the statement of changes in shareholders' equity. As of December 31, 2001, the Company estimated the fair market value of retained interest was \$15,970 using a discounted cash flow model assuming expected credit losses of 1.5% and a discount rate of 12.6%. For the years ended December 31, 2001, 2000 and 1999, the Company recorded interest income on the retained interest totaling \$3,558, \$4,145 and \$3,050, respectively, which is included in revenues in the accompanying consolidated statements of income. In 2001, defaulted finance leases of bankrupt customers were removed from the securitization program resulting in a reduction of the retained interest totaling \$1,798.

Interpool Limited, a subsidiary of the Company (the Servicer), acts as servicer for the Assets. Pursuant to the terms of the servicing agreement, the Servicer is paid a fee of 0.40% of the assets under management. The Company's management has determined that the servicing fee paid approximates the fair value for services provided, as such, no servicing asset or liability has been recorded. Such servicing fees are included in revenues in the accompanying consolidated statement of income.

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(dollars in thousands, except per share amounts)

At December 31, 2001, key economic assumptions and the sensitivity of the current fair value of residual cash flows to immediate 10 percent and 20 percent adverse changes in those assumptions are as follows:

| | Securitized Lease Receivables |
|---|--|
| Carrying amount/fair value of retained interests | \$15,970 |
| Weighted-average life (in years) | 2.0 |
| Expected credit losses (annual rate) | 1.5% |
| Impact on fair value of 10% adverse change | \$129 |
| Impact on fair value of 20% adverse change | \$275 |
| Residual cash flows discount rate (annual) | 12.6% |
| Impact on fair value of 10% adverse change | \$310 |
| Impact on fair value of 20% adverse change | \$619 |

The table below summarizes certain cash flows received from and paid to securitization trusts:

| | Year Ended December 31 2001 | 2000 |
|--|--|-------------|
| Proceeds from new securitizations | \$ | \$ |
| Servicing fees received | \$486 | \$611 |
| Cash flows received on retained interest | \$15,585 | \$7,593 |

(9) Discontinued Operations:

During the three months ended September 30, 2001, the Company adopted a formal plan to dispose of PCR, a 51%-owned subsidiary, and to discontinue the operations of Microtech, a 75.5%-owned subsidiary, and liquidate its lease portfolio. Within the historical financial statements of the Company, PCR and Microtech comprised the computer-leasing segment and specialized in the leasing of microcomputers and related equipment.

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As a result of the decision made by the Company, PCR and Microtech have been classified as discontinued operations. Pursuant to Accounting Principles Board Opinion No. 30, Reporting the Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions, the accompanying Consolidated Financial Statements and notes thereto have been restated for all comparative periods presented to reflect the decision to discontinue the computer leasing segment. Accordingly, the assets and liabilities, results of operations and cash flows of PCR and Microtech have been accounted for as Discontinued Operations in the accompanying Consolidated Financial Statements.

On December 31, 2001, the Company completed the sale of its 51% ownership stake of PCR to an investment group comprised of the management of PCR. Under the agreement, the Company sold its share of PCR for \$2,297. As payment for the transaction, the management of PCR transferred its 24.5% ownership in Microtech valued at \$792 to the Company, thereby increasing the Company's ownership in Microtech to 100%. The balance of the purchase price is in the form of a non-recourse note issued by PCR to the Company in the amount of \$1,657 at an effective interest rate of 15%, after considering a payment of \$640 received by the Company on January 2, 2002. The original terms of the note are interest only at 5% through December 31, 2004 and an annual rate of 7.5% for the period from December