

Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

BUCKEYE TECHNOLOGIES INC

Form 10-Q

January 28, 2005

=====

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

-----

FORM 10-Q

-----

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2004

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period From \_\_\_\_ to \_\_\_\_

-----

Commission file number: 33-60032

Buckeye Technologies Inc.  
Delaware  
(state or other jurisdiction of incorporation)

Internal Revenue Service -- Employer Identification No. 62-1518973

1001 Tillman Street, Memphis, TN 38112  
901-320-8100

-----

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes ☒ No ☐

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

As of January 25, 2005, there were outstanding 37,458,812 Common Shares of the Registrant.

=====

## INDEX

BUCKEYE TECHNOLOGIES INC.

-----

### ITEM

#### PART I - FINANCIAL INFORMATION

##### 1. Financial Statements:

Condensed Consolidated Statements of Operations for the Three and Six Months Ended  
31, 2004 and 2003.....  
Condensed Consolidated Balance Sheets as of December 31, 2004 and June 30, 2004....  
Condensed Consolidated Statements of Cash Flows for the Six Months Ended December  
and 2003.....  
Notes to Condensed Consolidated Financial Statements.....  
2. Management's Discussion and Analysis of Financial Condition and Results of Operatio  
3. Quantitative and Qualitative Disclosures About Market Risk.....  
4. Controls and Procedures.....

#### PART II - OTHER INFORMATION

4. Submission of Matters to a Vote of Security Holders.....  
6. Exhibits.....

#### SIGNATURES

### Item 1. Financial Statements

#### PART I - FINANCIAL INFORMATION

BUCKEYE TECHNOLOGIES INC.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

(In thousands, except per share data)

	Three Months Ended December 31	
	2004	2003 (1)
Net sales.....	\$180,622	\$160,279
Cost of goods sold.....	149,475	152,148
Gross margin.....	31,147	8,131
Selling, research and administrative expenses.....	10,748	12,948
Impairment of long-lived assets.....	12,010	942
Restructuring costs.....	363	2,691
Amortization of intangibles and other.....	603	569
Operating income (loss).....	7,423	(9,019)
Net interest expense and amortization of debt costs....	(11,279)	(12,510)
Loss on early extinguishment of debt.....	-	(1,640)
Gain on sale of assets held for sale.....	7,173	-
Foreign exchange and other.....	267	(556)
Income (loss) before income taxes.....	3,584	(23,725)
Income tax expense (benefit).....	671	(8,574)
Income (loss) before cumulative effect of change in accounting.....	2,913	(15,151)
Cumulative effect of change in accounting (net of tax \$3,359).....	-	-
Net income (loss).....	\$ 2,913	\$ (15,151)
Earnings (loss) per share before cumulative effect of change in accounting		
Basic earnings (loss) per share.....	\$ 0.08	\$ (0.41)
Diluted earnings (loss) per share.....	\$ 0.08	\$ (0.41)
Cumulative effect of change in accounting		
Basic earnings (loss) per share.....	\$ -	\$ -
Diluted earnings (loss) per share.....	\$ -	\$ -
Earnings (loss) per share		
Basic earnings (loss) per share.....	\$ 0.08	\$ (0.41)
Diluted earnings (loss) per share.....	\$ 0.08	\$ (0.41)
Weighted average shares for basic earnings per share...	37,390	36,975
Adjusted weighted average shares for diluted earnings per share.....	37,605	36,975

(1) Restated based on change in accounting

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

See accompanying notes.

3

## BUCKEYE TECHNOLOGIES INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)

	December 31 2004	June 30 2004
	<hr style="border-top: 1px dashed black;"/> (Unaudited) <hr style="border-top: 1px dashed black;"/>	
Assets		
Current assets:		
Cash and cash equivalents.....	\$ 28,115	\$ 27,235
Accounts receivable-net.....	117,892	112,367
Inventories.....	109,436	107,439
Deferred income taxes and other.....	7,785	10,207
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Total current assets.....	263,228	257,248
Property, plant and equipment.....	884,764	883,613
Less accumulated depreciation.....	(360,756)	(345,981)
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Goodwill.....	524,008	537,632
Intellectual property and other, net.....	140,334	130,172
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Total assets.....	\$967,060	\$966,075
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Liabilities and stockholders' equity		
Current liabilities:		
Trade accounts payable.....	\$ 24,764	\$ 27,130
Accrued expenses.....	43,143	45,337
Current portion of capital lease obligation.....	658	632
Current portion of long-term debt.....	1,500	16,972
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Total current liabilities.....	70,065	90,071
Long-term debt.....	569,046	587,076
Accrued post retirement benefits.....	19,520	18,931
Deferred income taxes.....	41,763	37,956
Capital lease obligation.....	1,732	2,068
Other liabilities.....	193	628
Stockholders' equity.....	264,741	229,345
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Total liabilities and stockholders' equity.....	\$967,060	\$966,075
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>

See accompanying notes.

4

Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

BUCKEYE TECHNOLOGIES INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)  
(In thousands)

	Six Months Ended December 31	
	2004	2003
Operating activities		
Net income (loss).....	\$ 7,328	\$ (12,000)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Cumulative effect of change in accounting.....	-	(5,000)
Impairment of long-lived assets.....	12,010	-
Depreciation.....	23,136	22,000
Amortization .....	1,674	2,000
Loss on early extinguishment of debt.....	-	4,000
Deferred income taxes and other.....	3,196	3,000
Gain on sale of assets held for sale.....	(7,173)	-
Changes in operating assets and liabilities:		
Accounts receivable.....	(2,048)	17,000
Inventories.....	(336)	13,000
Other assets.....	(245)	(5,000)
Accounts payable and other current liabilities.....	(7,977)	(13,000)
Net cash provided by operating activities.....	29,565	27,000
Investing activities		
Purchases of property, plant and equipment.....	(11,779)	(21,000)
Proceeds from sale of assets.....	13,811	-
Other.....	(236)	-
Net cash provided by (used in) investing activities.....	1,796	(21,000)
Financing activities		
Proceeds from exercise of stock options.....	1,250	-
Net payments under revolving lines of credit.....	-	(212,000)
Issuance of long term debt.....	-	350,000
Payments for debt issuance costs.....	(5)	(9,000)
Payments related to early extinguishment of debt.....	-	(2,000)
Proceeds from termination of swap.....	-	4,000
Payments on long-term debt and other.....	(33,585)	(172,000)
Net cash used in financing activities.....	(32,340)	(42,000)
Effect of foreign currency rate fluctuations on cash.....	1,859	1,000
Increase (decrease) in cash and cash equivalents.....	880	(34,000)
Cash and cash equivalents at beginning of period.....	27,235	49,000
Cash and cash equivalents at end of period.....	\$28,115	\$15,000

(1) Restated based on change in accounting.

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

See accompanying notes.

5

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(In thousands)

#### NOTE A -- BASIS OF PRESENTATION

Our accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (including normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and six months ended December 31, 2004 are not necessarily indicative of the results that may be expected for the year ending June 30, 2005. All significant intercompany accounts and transactions have been eliminated in consolidation. For further information and a listing of our significant accounting policies, refer to the financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended June 30, 2004 and Form 10-K/A for the year ended June 30, 2004. Except as otherwise specified, references to years indicate our fiscal year ending June 30, 2005 or ended June 30 of the year referenced and comparisons are to the corresponding period of the prior year. Certain amounts for the three and six months ended December 31, 2003 have been restated based on the application of the change in accounting made in the third quarter of fiscal 2004 which was effective as of July 1, 2003.

#### Reclassifications

Certain prior year amounts have been reclassified to conform to current year presentation. In fiscal 2005, amortization of intangibles is included in operating income. Previously, these expenses were in foreign exchange and other. Amortization of intangibles was \$603 and \$1,206 for the three and six months ended December 31, 2004 and \$569 and \$1,129 for the same periods in 2003.

#### Translation adjustment

Management has determined that the local currency of our German, Irish, Canadian, and Brazilian subsidiaries is the functional currency, and accordingly European euro, Canadian dollar, and Brazilian real denominated balance sheet accounts are translated into United States dollars at the rate of exchange in effect at December 31, 2004. Income and expense activity for the period is translated at the weighted average exchange rate during the period. Translation adjustments are included as a separate component of stockholders' equity.

#### Use of estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from the estimates and assumptions used.

Changes in estimates are recognized in accordance with the accounting rules for the estimate, which is typically in the period when new information becomes available to management. Areas where the nature of the estimate makes it

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

reasonably possible that actual results could materially differ from amounts estimated include: impairment assessments on long-lived assets (including goodwill), allowance for doubtful accounts, inventory reserves, assets held for sale, income tax liabilities, and contingent liabilities.

6

### NOTE B -- CHANGE IN ACCOUNTING METHOD

Through June 30, 2003, we accounted for major planned maintenance activities at our specialty fibers plant in Perry, Florida by accruing the cost of the maintenance activities over the period between each planned maintenance activity (the accrue in advance method), which ranged from two to five year intervals. All other facilities expensed maintenance costs as incurred.

During the third quarter of fiscal 2004, we re-evaluated this critical accounting policy and, effective July 1, 2003, changed our method of accounting from the accrue-in-advance method to the direct expense method. Under the new accounting method, maintenance costs are expensed as incurred. We believe the new method is preferable in this circumstance because the maintenance liability is not recorded until there is an obligating event (when the maintenance event is actually being performed). The direct expense method eliminates significant estimates and judgments inherent under the accrual method, and it is the predominant method used in the industry.

The following table reflects the restated net income and earnings per share as if the change in accounting for planned maintenance activities were handled retroactively.

	Three Months Ended December 31		Six De
	2004	2003	2004
Net income (loss) as reported.....	\$2,913	\$ (15,151)	\$7,3
Deduct: Cumulative effect of change in accounting for planned maintenance costs, net of tax.....	-	-	
Pro forma net income (loss).....	\$2,913	\$ (15,151)	\$7,3
Earnings (loss) per share as reported			
Basic.....	\$0.08	\$ (0.41)	\$0.
Diluted.....	\$0.08	\$ (0.41)	\$0.
Pro forma earnings (loss) per share			
Basic.....	\$0.08	\$ (0.41)	\$0.
Diluted.....	\$0.08	\$ (0.41)	\$0.

### NOTE C -- SEGMENT INFORMATION

We report results for two segments, specialty fibers and nonwoven materials. The specialty fiber segment is an aggregation of cellulosic fibers based on both wood and cotton. Management makes financial decisions and allocates resources based on the sales and operating income of each segment. We

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

allocate selling, research, and administration expenses to each segment and management uses the resulting operating income to measure the performance of the segments. The financial information attributed to these segments is included in the following table:

Three Months Ended December 31		Specialty Fibers	Nonwoven Materials	Corporate
Net sales	2004	\$129,854	\$58,065	\$ (7,297)
	2003	114,588	51,185	(5,494)
Operating income (loss)	2004	17,050	3,448	(13,075)
	2003	(5,333)	1,149	(4,835)
Depreciation and amortization of intangibles	2004	7,123	4,403	877
	2003	6,897	4,467	837
Capital expenditures	2004	6,288	261	260
	2003	10,767	543	155

7

Six Months Ended December 31		Specialty Fibers	Nonwoven Materials	Corporate
Net sales	2004	\$247,900	\$113,987	\$ (13,942)
	2003	221,906	104,395	(10,191)
Operating income (loss)	2004	33,948	7,016	(15,437)
	2003	4,588	3,636	(6,842)
Depreciation and amortization of intangibles	2004	14,084	8,626	1,743
	2003	13,601	8,735	1,662
Capital expenditures	2004	10,202	1,237	340
	2003	19,856	1,142	192

Management evaluates operating performance of the specialty fibers and nonwoven materials segments excluding amortization of intangibles, the impact of impairment of long-lived assets and charges related to restructuring. Therefore, the corporate segment includes operating elements such as segment eliminations, amortization of intangibles, impairment of long-lived assets and charges related to restructuring. Corporate net sales represent the elimination of intersegment sales included in the specialty fibers reporting segment. We account for intersegment sales as if the sales were made to third parties, that is, at current market prices.

### NOTE D -- ASSETS HELD FOR SALE

In July 2004, we ceased production of nonwoven materials at our Cork,



## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

Ireland facility. See Note F - Restructuring costs for more information on this closure. Subsequent to the July 2004 closure of the facility, we began to actively market the building and equipment with carrying values of \$4,494 and \$1,505, respectively and reclassified them as assets held for sale. In late December of 2004, we completed the sale of the building to the Port of Cork Company for \$13,408. Although the carrying values of these assets were based on appraisals and available market information at the time of the impairment in March of 2004, the purchase of this building for strategic purposes by the Port of Cork Company was not contemplated in those appraisals. As a result of the sale and disposition of the building and equipment for net proceeds of \$13,172 (net of \$1,965 of decommissioning and selling costs), we recognized a net gain of \$7,173 (\$4,662 net of tax and \$0.12 per share net of tax) during the quarter ended December 31, 2004. The gain is presented under the "Gain on sale of assets held for sale" caption in the statement of operations.

### NOTE E -- IMPAIRMENT COSTS

In January 2005, we announced our decision to discontinue producing cotton linter pulp at our Glueckstadt, Germany facility. Our decision is due to a combination of factors which have come together to increase the plant's costs to a level at which it is uneconomical to continue operations. The most significant factor impacting cost at the site has been the substantial strengthening of the euro over the past two years. Specialty fibers are normally priced and sold in U.S. dollars around the world. As most of Glueckstadt's costs are denominated in euros, this substantial strengthening has had a negative impact on Glueckstadt's cost position. Additionally, Glueckstadt's process water, waste treatment and energy costs are more than twice the cost of these utilities at our Memphis, Tennessee cotton-based specialty fibers facility. Faced with these difficulties, we reduced the number of employees at the facility from approximately 150 to approximately 100 and are currently operating at 55% of capacity.

After careful consideration of all the options available, management reached the decision to close the Glueckstadt facility and consolidate production at our two other manufacturing facilities. We expect production at Glueckstadt to cease during the second quarter of fiscal 2006. Closing our Glueckstadt facility and transferring a majority of its cotton-based specialty fiber production to our Memphis, Tennessee and Americana, Brazil facilities later this calendar year, will yield a competitive cost structure.

8

During the second quarter of 2005 leading up to the decision to discontinue production, we evaluated the recoverability of the long-lived assets at the Glueckstadt facility in accordance with SFAS No. 144, Accounting for Impairment or Disposal of Long-Lived Assets. Based on this evaluation, we determined that these long-lived assets, with a carrying amount of \$15,280 (net of \$3,215 of foreign currency translation adjustment), were impaired and wrote them down to their estimated fair value of \$3,270, resulting in an impairment charge of \$12,010. Fair value was based on the remaining service potential of the facility through its expected closure in the second quarter of fiscal 2006, plus the estimated salvage value as we do not believe the facility can be utilized for its intended purpose as it is uneconomical for us or a third party to continue operations. We will eventually sell the land, buildings and equipment.

### NOTE F -- RESTRUCTURING COSTS

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

During fiscal 2003 we initiated the first phase of a restructuring program designed to deliver cost reductions through reduced expenses across our company. The main component of this phase was the partial closure of our Lumberton, North Carolina facility resulting in the consolidation of our U.S. cotton linter pulp production at our Memphis, Tennessee facility and included the elimination of approximately 100 positions within the specialty fibers segment. We expect this phase will be completed this fiscal year.

During the first quarter of fiscal 2004, we entered into a second phase of our restructuring program. This program was a continuation of the program initiated in the fourth quarter of fiscal 2003 and will enable us to improve our operating results through reduced salaries, benefits, other employee-related expenses and operating expenses. As a result of this restructuring, 76 positions were eliminated and two additional positions will be eliminated over the next year. These positions include manufacturing, sales, product development and administrative functions throughout the organization. We expect payments related to this phase of the restructuring program to continue through calendar 2005 and expect costs to total approximately \$3,500.

During the fourth quarter of fiscal 2004, we announced the cessation of production of nonwoven materials at our Cork, Ireland facility. We have continued to meet customer needs for nonwoven materials by producing these products at our facilities in Delta, British Columbia, Canada; Steinfurt, Germany; and Gaston County, North Carolina. This consolidation reduced working capital needs by \$4,000 and we expect will enable us to improve our overall nonwoven materials operating results by about \$7,000 annually. The closure of the Cork facility and related reorganization of the nonwoven materials organization resulted in the termination of 89 employees and expenses totaling \$3,046. We do not expect any further expenses related to this program.

During January 2005, we announced that we will discontinue production of cotton-based specialty fibers at our Glueckstadt, Germany facility during the second quarter of fiscal 2006. We will continue to meet customer needs for cotton-based specialty fibers by producing these products at our facilities in Memphis, Tennessee and Americana, Brazil. We expect this consolidation will enable us to improve our overall specialty fibers operating results by about \$9,000 annually and reduce working capital needs by approximately \$6,000. The closure of the Glueckstadt facility will result in the termination of approximately 100 employees, and we expect restructuring expenses related to the closure to be approximately \$10,000 over the remainder of fiscal 2005 and 2006. We expect payments related to this restructuring program will extend through the end of fiscal 2006.

Restructuring expenses are included in "Restructuring costs" in our condensed consolidated statements of operations. The additional charges below reflect severance and employee benefits accrued over the retention period, and other miscellaneous expenses which are expensed as incurred. Accrual balances are included in "Accrued expenses" in the balance sheet. The following table summarizes the expenses and accrual balances by reporting segments for the six months ended December 31, 2004.

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

	Six Months Ended December 31, 2004				
	Accrual Balance as of June 30, 2004	Additional Charges	Impact Of Foreign Currency	Payments	Accrual Balance of Decemb 31, 20
2003 Restructuring Program-Phase 1					
Severance and employee benefits					
Specialty fibers.....	-	-	-	-	
Nonwoven materials.....	-	-	-	-	
Other miscellaneous expenses					
Specialty fibers.....	-	64	-	(64)	
Nonwoven materials.....	-	-	-	-	
Total 2003 Program-Phase 1	-	64	-	(64)	
2003 Restructuring Program-Phase 2					
Severance and employee benefits					
Specialty fibers.....	263	256	17	(494)	
Nonwoven materials.....	-	-	-	-	
Corporate.....	121	-	-	(121)	
Total 2003 Program-Phase 2	384	256	17	(615)	
2004 Restructuring Program					
Nonwoven materials					
Severance and employee benefits.....	1,750	1,007	16	(2,739)	
Other miscellaneous expenses.....	-	232	-	(232)	
Total 2004 Program.....	1,750	1,239	16	(2,971)	
2005 Restructuring Program					
Specialty fibers					
Severance and employee benefits.....	-	-	-	-	
Other miscellaneous expenses.....	-	-	-	-	
Total 2005 Program.....	-	-	-	-	
Total All Programs.....	\$2,134	\$1,559	\$33	\$ (3,650)	

## NOTE G -- INVENTORIES

Inventories are valued at the lower of cost or market. The costs of manufactured cotton-based specialty fibers and costs for nonwoven raw materials are generally determined on the first-in, first-out (FIFO) basis. Other manufactured products and raw materials are generally valued on an average cost basis. Manufactured inventory costs include material, labor and manufacturing overhead. Slash pine timber, cotton fibers and chemicals are the principal raw materials used in the manufacture of our specialty fiber products. Fluff pulp is the principal raw material used in our nonwoven materials products. We take

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

physical counts of inventories at least annually, and we review periodically the provision for potential losses from obsolete, excess or slow-moving inventories.

10

The components of inventory consist of the following:

	December 31 2004	June 30 2004
Raw materials.....	\$ 28,887	\$ 28,073
Finished goods.....	58,718	57,118
Storeroom and other supplies.....	21,831	22,248
	\$109,436	\$107,439

### NOTE H -- DEBT

The components of long-term debt consist of the following:

	December 31 2004	June 30 2004
Senior Notes due:		
2013.....	\$200,000	\$200,000
Senior Subordinated Notes due:		
2008.....	99,762	99,737
2010.....	152,809	153,061
Credit facilities.....	110,975	144,250
Other.....	7,000	7,000
	570,546	604,048
Less current portion.....	1,500	16,972
	\$569,046	\$587,076

Senior notes - On September 22, 2003, we placed privately \$200,000 in aggregate principal amount of 8.5% senior notes due October 1, 2013. The notes are unsecured obligations and are senior to any of our subordinated debt. The notes are guaranteed by our direct and indirect domestic subsidiaries that are also guarantors on our senior secured indebtedness. The senior notes are redeemable at our option, in whole or part, at any time on or after October 1, 2008, at redemption prices varying from 104.25% of principal amount to 100% of principal amount on or after October 1, 2011, together with accrued and unpaid interest to the date of redemption. We used the net proceeds from the private placement to redeem our \$150,000 senior subordinated notes due 2005, make a permanent reduction of \$40,000 to our revolving credit facility and pay the related transaction costs. Total costs for the issuance of these notes were \$5,274 and will be amortized over the life of the senior notes using the effective interest method. On September 22, 2003, we called the senior subordinated notes due in 2005. These notes were redeemed on October 22, 2003. On December 18, 2003, we completed our offer to exchange the privately placed unregistered senior notes for debt securities of like principal amount of senior notes that have been registered under the Securities Act of 1933, as amended.

During the six months ended December 31, 2003, \$3,300 was expensed

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

related to the early extinguishment of the \$150,000 senior subordinated notes due 2005. These expenses included a \$2,115 call premium and \$1,185 related to the write-off of deferred financing costs.

Senior subordinated notes - During July 1996, we completed a public offering of \$100,000 principal amount of 9.25% unsecured Senior Subordinated Notes due September 15, 2008 ("2008 notes"). These notes are redeemable at our option, in whole or in part, at any time after September 15, 2002, at redemption prices varying from 103.8% of principal amount to 100% of principal amount on or after September 15, 2004, together with accrued and unpaid interest to the date of redemption.

11

During June 1998, we completed a private placement of \$150,000 principal amount of 8% unsecured Senior Subordinated Notes due October 15, 2010. In fiscal 1999, we exchanged these outstanding notes for public notes with the same terms. These notes are redeemable at our option, in whole or in part, at any time on or after October 15, 2003, at redemption prices varying from 104% of principal amount to 100% of principal amount on or after October 15, 2006, together with accrued and unpaid interest to the date of redemption.

Under the indentures governing our senior subordinated notes, as well as the indenture that governs the senior notes, our ability to incur additional debt is limited. Under these indentures, additional debt must be incurred as so-called "ratio debt" or, alternatively, must be permitted in form and amount as "Permitted Indebtedness." In order to incur ratio debt, a specified consolidated fixed charge coverage ratio (as defined in the indentures) must equal or exceed 2:1 (measured on a rolling four-quarter basis). At March 31, 2002, our fixed charge coverage ratio fell below 2:1. This development did not breach any covenant or constitute an event of default under any of our debt agreements. As of December 31, 2004 we exceeded the required 2:1 ratio and are no longer limited to the "ratio debt" restrictions under the indentures governing the senior notes and the senior subordinated notes. While we can offer no assurance in this regard, we believe that our operating results and recent reductions in our outstanding debt will enable us to continue to exceed this ratio in the coming quarters.

On October 16, 2003, we successfully completed a solicitation of consents from holders of our 2008 notes to amend this indenture to conform certain provisions of the 2008 notes to the provisions in our notes due in 2010 and to current market practice. This amendment allowed us to refinance our revolving credit facility (discussed later in this note).

Interest rate swap - In May 2001, we entered into an interest rate swap on \$100,000 of 8% fixed rate notes maturing in October 2010. The swap converted interest payments from a fixed rate to a floating rate of LIBOR plus 1.97%. This arrangement qualified as a fair value hedge under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. As such, the net effect from the interest rate swap was recorded as part of interest expense. On October 15, 2003, the swap counter party exercised its right to change the termination date of the swap from October 15, 2010 to October 15, 2003. By exercising this right, the swap counter party paid us \$4,000 as an early termination fee, which is being amortized as a reduction to interest expense through October 15, 2010. At December 31, 2004 the unamortized portion of the termination fee was recorded as an increase in debt of \$3,310. During the three months ended December 31, 2004 and 2003, the swap reduced our interest expense by \$143 and \$324, respectively and will continue to reduce interest expense through the amortization period of the termination fee.

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

Revolving credit facility - On November 5, 2003, we established a \$220,000 senior secured credit facility, comprised of a \$70,000 revolving credit facility (the "revolver") maturing on September 15, 2008 and a \$150,000 term loan (the "term loan") with serial maturities of \$375 quarterly through September 2008, \$71,250 maturing March 31, 2009 and final maturity on April 15, 2010. The term loan also requires an annual excess cash flow payment (as defined under the credit agreement). During the first six months of fiscal 2005, we made an excess cash flow payment of \$15,472 based on fiscal 2004 performance and additional voluntary payments of \$17,803 for total payments of \$33,275 during the period. Due to many contingent variables that effect this payment, we are currently unable to estimate an excess cash flow payment, if any, for the current fiscal year. We had \$110,975 outstanding on this facility at an average variable interest rate of 4.8% as of December 31, 2004. This facility amended and restated our then existing \$215,000 revolving credit facility. We used the proceeds of the new credit facility to pay the outstanding balance on the former revolving credit facility plus transaction fees and expenses. The interest rate applicable to borrowings under the revolver is the agent's prime rate plus 1.50% to 1.75% or a LIBOR-based rate ranging from LIBOR plus 2.50% to LIBOR plus 3.25%. The interest rate applicable to the term loan is the agent's prime rate plus 1.50% or a LIBOR-based rate plus 2.50%. The credit facility is secured by substantially all of our assets located in the United States.

12

The credit facility contains covenants customary for financing of this type. The financial covenants include: maximum ratio of consolidated net senior secured debt to consolidated earnings before interest, taxes, depreciation and amortization ("EBITDA"), minimum ratio of consolidated EBITDA to consolidated interest expense and minimum ratio of consolidated EBITDA minus capital expenditures and taxes to consolidated fixed charges; as well as limitations on capital expenditures. During the three and six months ended December 31, 2004, we were in compliance with these financial covenants.

As of December 31, 2004, we had \$67,272 borrowing capacity on our revolving credit facility. The portion of this capacity that we could borrow will depend on our financial results and ability to comply with certain borrowing conditions under the revolving credit facility. The commitment fee on the unused portion of the revolving credit facility is 0.40% - 0.50% per annum. Total costs for the issuance of the new facility were approximately \$3,300 and are being amortized using the effective interest method over the life of the facility. During the three months ended December 31, 2003, \$1,640 was expensed related to the early extinguishment of the previous credit facility.

Other credit facilities - On December 5, 2003, we paid off the remaining balance on our receivables-based credit facility. We used cash on hand and the restricted cash held as collateral for the facility to make the final payment. Effective October 1, 2004, we cancelled our Canadian credit facility which did not have an outstanding balance.

### NOTE I -- COMPREHENSIVE INCOME

The components of comprehensive income consist of the following:

Three Months Ended  
December 31

Six  
D

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

	2004	2003	2004
	-----	-----	-----
Net income (loss).....	\$ 2,913	\$ (15,151)	\$ 7,328
Foreign currency translation adjustments - net....	15,562	18,150	26,754
	-----	-----	-----
Comprehensive income.....	\$18,475	\$ 2,999	\$34,082
	=====	=====	=====

For the three and six months ended December 31, 2004, the change in the foreign currency translation adjustment is primarily due to fluctuations in the exchange rate of the US dollar and the euro of \$7,235 and \$9,399, the Brazilian real of \$1,604 and \$3,460 and the Canadian dollar of \$6,723 and \$13,895.

For the three and six months ended December 31, 2003, the change in the foreign currency translation adjustment is primarily due to fluctuations in the exchange rate of the US dollar and the euro of \$12,961 and \$17,158, the Brazilian real of \$201 and \$(224) and the Canadian dollar of \$4,988 and \$5,123.

13

## NOTE J - INCOME TAXES

Our effective tax rates for the three and six month periods ended December 31, 2004 were 18.7% and 29.4%, respectively. Our effective tax rates for the same periods of 2003 were 35.7% and 35.0%. The lower rates were primarily due to the large tax benefit received as part of the impairment of the Glueckstadt, Germany facility which is in a high tax jurisdiction. Excluding the tax benefit of the impairment of long-lived assets, our effective tax rates for the three and six month periods of 2004 would have been 34.2% and 34.0%. Our income tax expense (benefit) differs from the amount computed by applying the statutory federal income tax rate of 35% to income (loss) before income taxes due to the following:

	Three Months Ended December 31		Six D
	2004	2003	2004
	-----	-----	-----
Expected tax expense (benefit) at 35%.....	\$1,254	\$ (8,304)	\$3,632
Impairment of long-lived assets.....	(360)	-	(360)
Extraterritorial income benefit.....	(245)	(196)	(490)
Other.....	22	(74)	267
	-----	-----	-----
	\$ 671	\$ (8,574)	\$3,049
	=====	=====	=====

## NOTE K - STOCK-BASED COMPENSATION

At December 31, 2004, we have stock-based compensation plans which we account for under the recognition and measurement principles of APB 25,

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

Accounting for Stock Issued to Employees, and related Interpretations. The following table illustrates the effect on net income (loss) and earnings (loss) per share if we had applied the fair value recognition provisions of SFAS 123, Accounting for Stock-Based Compensation, to stock-based compensation.

	Three Months Ended December 31	
	2004	2003
Net income (loss) as reported	\$2,913	\$ (15,151)
Deduct: Total stock-based compensation expense determined under fair value based method , net of related tax effects	(449)	(211)
Pro forma net income (loss)	\$2,464	\$ (15,362)
Basic earnings (loss) per share:		
As reported	\$ 0.08	\$ (0.41)
Pro forma	\$ 0.07	\$ (0.42)
Diluted earnings (loss) per share:		
As reported	\$ 0.08	\$ (0.41)
Pro forma	\$ 0.07	\$ (0.42)

On December 16, 2004, the Financial Accounting Standards Board (FASB) issued SFAS 123 (revised 2004), Share-Based Payment, which is a revision of SFAS 123. SFAS 123(R) supersedes APB 25, Accounting for Stock Issued to Employees, and amends SFAS 95, Statement of Cash Flows. Generally, the approach in SFAS 123(R) is similar to the approach described in SFAS 123. However, SFAS 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. This revised standard will be effective for our reporting period beginning July 1, 2005.

14

As permitted by SFAS 123, the company currently accounts for share-based payments to employees using APB 25 intrinsic value method and, as such, generally recognizes no compensation cost for employee stock options. Accordingly, the adoption of SFAS 123(R)'s fair value method will have an impact on our result of operations, although it will have no impact on our overall financial position. The impact of adoption of SFAS 123(R) cannot be predicted at this time because it will depend on levels of share-based payments granted in the future. However, had we adopted SFAS 123(R) in prior periods, the impact of that standard would have approximated the impact of SFAS 123 as described in the disclosure of pro forma net income and earnings per share as shown in the table above. SFAS 123(R) also requires the benefits of tax deductions in excess of recognized compensation cost to be reported as a financing cash flow, rather than as an operating cash flow as required under current literature. This requirement will reduce net operating cash flows and increase net financing cash flows in periods after adoption. We cannot estimate what those amounts will be in the future because they depend on, among other things, when employees exercise stock options.



# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

## NOTE L - EMPLOYEE BENEFIT PLANS

We provide medical, dental and life insurance postretirement plans covering certain U.S. employees who meet specified age and service requirements. The components of net periodic benefit costs are as follows:

	Three Months Ended December 31		
	2004	2003	2002
Service cost for benefits earned.....	\$175	\$188	\$3
Interest cost on benefit obligation.....	358	313	7
Amortization of unrecognized prior service cost.....	(281)	(281)	(5)
(Gain)/loss.....	98	84	1
Total cost.....	\$350	\$304	\$7

In accordance with Financial Staff Position No. FAS 160-1, the impact of the Medicare Prescription Drug, Improvement and Modernization Act of 2003 has been evaluated and has not been recognized in the condensed consolidated financial statements as of December 31, 2004 due to its immateriality.

15

## NOTE M -- COMPUTATION OF EARNINGS PER SHARE

The calculation of basic and diluted earnings per common share for the three and six month periods ended December 31, 2004 and 2003 was as follows:

	Three Months Ended December 31		Six De
	2004	2003	2004
Net income (loss) applicable to common shareholders....	\$2,913	\$(15,151)	\$7,32
Weighted-average shares of common stock outstanding....	37,390	36,975	37,35
Effect of diluted shares.....	215	-	18
Weighted-average common and common equivalent shares outstanding.....	37,605	36,975	37,53
Earnings (loss) per share before cumulative effect of change in accounting			
Basic.....	\$0.08	\$(0.41)	\$0.2
Diluted.....	\$0.08	\$(0.41)	\$0.2

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

Cumulative effect of change in accounting			
Basic.....	\$ -	\$ -	\$
Diluted.....	\$ -	\$ -	\$
Earnings (loss) per share			
Basic.....	\$0.08	\$ (0.41)	\$0.2
Diluted.....	\$0.08	\$ (0.41)	\$0.2

## NOTE N - CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

The guarantor subsidiaries presented below represent our subsidiaries that are subject to the terms and conditions outlined in the indenture governing the senior notes and that guarantee the notes, jointly and severally, on a senior unsecured basis. The non-guarantor subsidiaries presented below represent the foreign subsidiaries and the receivables subsidiary which do not guarantee the senior notes. Each subsidiary guarantor is 100% owned directly or indirectly by Buckeye Technologies Inc. and all guarantees are full and unconditional.

Supplemental financial information for Buckeye Technologies Inc. and our guarantor subsidiaries and non-guarantor subsidiaries for the senior notes is presented in the following tables.

16

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS Three Months Ended December 31, 2004

	Guarantors		
	Buckeye Technologies Inc.	US Subsidiaries	Non- Guarantor Subsidiaries
Net sales	\$29,129	\$108,060	\$51,366
Cost of goods sold	23,189	87,550	46,551
Gross margin	5,940	20,510	4,815
Selling, research and administrative expenses, and other	4,034	5,075	2,242
Restructuring and impairment costs	-	1	12,372
Operating income (loss)	1,906	15,434	(9,799)
Other income (expense):			
Net interest expense and amortization of debt	(11,526)	63	184
Other income (expense), including equity income (loss) in affiliates	6,962	20	7,322
Intercompany interest income (expense)	7,663	(5,824)	(1,838)
Income (loss) before income taxes	5,005	9,693	(4,131)
Income tax expense (benefit)	2,092	4,086	(2,601)
Net income (loss)	\$2,913	\$5,607	\$ (1,530)

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS Three Months Ended December 31, 2003

	Guarantors		
	Buckeye Technologies Inc.	US Subsidiaries	Non- Guarantor Subsidiaries
Net sales	\$ 22,244	\$91,950	\$52,394
Cost of goods sold	18,794	91,230	47,936
Gross margin	3,450	720	4,458
Selling, research and administrative expenses, and other	6,067	5,333	2,117
Restructuring and impairment costs	1,471	1,815	347
Operating income (loss)	(4,088)	(6,428)	1,994
Other income (expense):			
Net interest expense and amortization of debt	(12,254)	(94)	(162)
Other income (expense), including equity income (loss) in affiliates	(14,914)	199	(700)
Intercompany interest income (expense)	8,519	(6,079)	(2,440)
Intercompany miscellaneous income (expense)	(126)	(264)	390
Income (loss) before income taxes	(22,863)	(12,666)	(918)
Income tax expense (benefit)	(7,712)	(4,834)	(376)
Net income (loss)	\$ (15,151)	\$ (7,832)	\$ (542)

17

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS Six Months Ended December 31, 2004

	Guarantors		
	Buckeye Technologies Inc.	US Subsidiaries	Non- Guarantor Subsidiaries
Net sales	\$52,411	\$208,049	\$102,677
Cost of goods sold	41,800	168,220	92,061
Gross margin	10,611	39,829	10,616
Selling, research and administrative			

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

expenses, and other	7,129	10,411	4,140
Restructuring and impairment costs	1	121	13,447
<hr/>			
Operating income (loss)	3,481	29,297	(6,971)
Other income (expense):			
Net interest expense and amortization of debt	(22,857)	24	276
Other income (expense), including equity income in affiliates	15,878	174	7,203
Intercompany interest income (expense)	15,511	(11,972)	(3,539)
<hr/>			
Income (loss) before income taxes	12,013	17,523	(3,031)
<hr/>			
Income tax expense (benefit)	4,685	6,745	(2,091)
<hr/>			
Net income (loss)	\$ 7,328	\$ 10,778	\$ (940)
<hr/>			

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS Six Months Ended December 31, 2003

	Guarantors		
	Buckeye Technologies Inc.	US Subsidiaries	Non-Guarantor Subsidiaries
Net sales	\$ 40,985	\$182,054	\$106,927
Cost of goods sold	33,572	168,997	97,104
<hr/>			
Gross margin	7,413	13,057	9,823
Selling, research and administrative expenses, and other	8,661	10,644	4,364
Restructuring and impairment costs	1,685	2,407	579
<hr/>			
Operating income (loss)	(2,933)	6	4,880
Other income (expense):			
Net interest expense and amortization of debt	(22,771)	(166)	(750)
Other income (expense), including equity income in affiliates	(7,861)	246	(569)
Intercompany interest income (expense)	15,800	(11,001)	(4,799)
Intercompany miscellaneous income (expense)	(446)	(950)	1,396
<hr/>			
Income (loss) before income taxes and cumulative effect of change in accounting	(18,211)	(11,865)	158
<hr/>			
Income tax expense (benefit)	(6,116)	(4,559)	65
<hr/>			

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

Income (loss) before cumulative effect of change in accounting	(12,095)	(7,306)	93
Cumulative effect of change in accounting	-	5,720	-
Net income (loss)	\$ (12,095)	\$ (1,586)	\$ 93

18

## CONDENSED CONSOLIDATING BALANCE SHEETS As of December 31, 2004

	Guarantors		
	Buckeye Technologies Inc.	US Subsidiaries	Non- Guarantor Subsidiaries
Assets			
Current assets			
Cash and cash equivalents	\$ 704	\$ 253	\$27,158
Accounts receivable, net	17,933	69,655	30,304
Inventories	17,196	60,442	32,635
Other current assets	3,596	3,975	214
Intercompany accounts receivable	9,964	6,460	-
Total current assets	49,393	140,785	90,311
Property, plant and equipment, net	53,206	343,326	127,476
Goodwill and intangibles, net	21,032	54,368	93,273
Intercompany notes receivable	341,518	-	-
Other assets, including investment in subsidiaries	301,188	322,417	127,971
Total assets	\$766,337	\$860,896	\$439,031
Liabilities and stockholders' equity			
Current liabilities			
Trade accounts payable	\$ 5,369	\$ 15,176	\$ 4,219
Other current liabilities	21,031	15,114	9,156
Intercompany accounts payable	-	-	16,424
Total current liabilities	26,400	30,290	29,799
Long-term debt	567,046	2,000	-
Deferred income taxes	(37,213)	62,672	16,304
Other long-term liabilities	5,526	14,545	1,374
Intercompany notes payable	-	212,790	128,728
Stockholders'/invested equity	204,578	538,599	262,826
Total liabilities and stockholders' equity	\$766,337	\$860,896	\$439,031

19

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

## CONDENSED CONSOLIDATING BALANCE SHEETS As of June 30, 2004

	Guarantors		
	Buckeye Technologies Inc.	US Subsidiaries	Non- Guarantor Subsidiaries
Assets			
Current assets			
Cash and cash equivalents.....	\$14,746	\$ 103	\$12,386
Accounts receivable, net.....	15,502	58,631	38,234
Inventories.....	21,770	51,722	34,503
Other current assets.....	9,408	5,008	(4,209)
Intercompany accounts receivable.....	-	22,604	6,109
Total current assets	61,426	138,068	87,023
Property, plant and equipment, net.....	54,042	347,782	135,808
Goodwill and intangibles, net.....	21,012	55,241	83,114
Intercompany notes receivable.....	369,279	-	-
Other assets, including investment in subsidiaries.....	290,493	330,210	114,164
Total assets	\$796,252	\$871,301	\$420,109
Liabilities and stockholders' equity			
Current liabilities			
Trade accounts payable.....	\$ 5,860	\$16,118	\$ 5,152
Other current liabilities.....	34,493	17,390	11,058
Intercompany accounts payable.....	17,063	-	11,650
Total current liabilities	57,416	33,508	27,860
Long-term debt.....	585,076	2,000	-
Deferred income taxes.....	(40,480)	61,732	16,704
Other long-term liabilities.....	5,385	14,657	1,585
Intercompany notes payable.....	-	236,883	132,396
Stockholders' / invested equity.....	188,855	522,521	241,564
Total liabilities and stockholders' equity	\$796,252	\$871,301	\$420,109

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS Six Months Ended December 31, 2004

Guarantors

Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

	Buckeye Technologies Inc.	US Subsidiaries	Non- Guarantor Subsidiaries
Net cash provided by (used in) operations	\$ (8,413)	\$33,761	\$4,217
Investing activities:			
Purchases of property, plant and equipment	(1,361)	(8,989)	(1,429)
Proceeds from sale of assets and other	-	(219)	13,794
Net cash used in investing activities	(1,361)	(9,208)	12,365
Financing activities			
Payments for debt issuance and extinguishment	(5)	-	-
Net issuance of (payments on) long-term debt and other	(4,263)	(24,403)	(3,669)
Net cash provided by (used in) financing activities	(4,268)	(24,403)	(3,669)
Effect of foreign currency rate fluctuations on cash	-	-	1,859
Increase (decrease) in cash and cash equivalents	(14,042)	150	14,772
Cash and cash equivalents at beginning of period	14,746	103	12,386
Cash and cash equivalents at end of period	\$ 704	\$ 253	\$27,158

STATEMENTS OF CASH FLOWS

Six Months Ended December 31, 2003

	Guarantors		
	Buckeye Technologies Inc.	US Subsidiaries	Non- Guarantor Subsidiaries
Net cash provided by operations	\$ 7,851	\$ 12,228	\$7,817
Investing activities:			
Purchases of property, plant and equipment	(5,353)	(14,683)	(1,154)
Proceeds from sale of assets and other	-	(292)	(1)
Net cash used in investing activities	(5,353)	(14,975)	(1,155)
Financing activities			
Net borrowings (payments) under revolving line of credit	(205,526)	-	(7,189)
Payments for debt issuance and extinguishment	(9,228)	-	-
Net issuance of (payments on) long-term			

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

debt and other	186,346	1,710	(8,399)
<hr/>			
Net cash provided by (used in) financing activities	(28,408)	1,710	(15,588)
Effect of foreign currency rate fluctuations on cash	-	-	1,165
Decrease in cash and cash equivalents	(25,910)	(1,037)	(7,761)
Cash and cash equivalents at beginning of period	26,075	4,349	19,553
<hr/>			
Cash and cash equivalents at end of period	\$ 165	\$3,312	\$ 11,792
<hr/>			

21

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following Management's Discussion and Analysis of Results of Operations and Financial Condition ("MD&A") summarizes the significant factors affecting our results of operations, liquidity, capital resources and contractual obligations, as well as discussing our critical accounting policies. This discussion should be read in conjunction with the accompanying unaudited financial statements and our Annual Report on Form 10-K for the year ended June 30, 2004 ("Annual Report"), which include additional information about our significant accounting policies, practices and transactions that underlie our financial results. Our MD&A is composed of four major sections: Executive Summary, Results of Operations, Financial Condition, and Critical Accounting Policies.

Except as otherwise specified, references to years indicate our fiscal year ending June 30, 2005 or ended June 30 of the year referenced and comparisons are to the corresponding period of the prior year. The following discussion includes a comparison of the results of operations for the three and six months ended December 31, 2004 to the three and six months ended December 31, 2003.

#### Executive Summary

Buckeye manufactures and distributes value-added cellulose-based specialty products used in numerous applications, including disposable diapers, personal hygiene products, engine, air and oil filters, food casings, rayon filaments, acetate plastics, thickeners and papers. Our products are produced in the United States, Canada, Germany and Brazil, and we sell these products in approximately 60 countries worldwide. We generate revenues, operating income and cash flows from two reporting segments: specialty fibers and nonwoven materials. Specialty fibers are derived from wood and cotton cellulose materials using wetlaid technologies. Our nonwoven materials are derived from wood pulps, synthetic fibers and other materials using an airlaid process.

Our strategy is to continue to strengthen our position as a leading supplier of cellulose-based specialty products. We believe that we can continue to expand market share, improve profitability and decrease our exposure to cyclical downturns by pursuing the following strategic objectives: focus on technically demanding niche markets, develop and commercialize innovative



## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

proprietary products, strengthen long-term alliances with customers, provide our products at an attractive value, and significantly reduce our debt. While we are still not satisfied with our current financial performance, we are pleased with the progress made during the six months ended December 31, 2004 in improving the financial results of our business. Revenue and profitability continued to improve in both our specialty fibers and nonwoven materials segments. The changes we made to improve our operations are continuing to have a positive impact.

We ceased producing airlaid nonwoven materials at our Cork, Ireland facility in late July and successfully transitioned the majority of the product previously produced at Cork to our larger dual-line plants in Europe and North America. This has increased the capacity utilization at our other airlaid nonwovens facilities. As part of this closure, we completed the sale of the facility's building and equipment during the three months ended December 31, 2004 and recognized a gain on the sale of \$7.2 million.

Over the last year, we have improved the product mix of our wood-based specialty fibers by transferring a portion of our wood cellulose production away from fluff pulp into higher value chemical applications. Our overall wood-based specialty volume increased 22% during the first six months of fiscal 2005 versus the same period in fiscal 2004. Although the price of commodity pulps is reported to have declined during the six-month period, the price of fluff pulp has remained steady. We continue to believe that over the long run we will be better served by having more of our production in high value specialty grades and a smaller exposure to the more volatile fluff pulp market.

We are encouraged by favorable trends in our markets. Demand for our products remains strong. However, we remain concerned about the sizeable price increases currently impacting both fuel and chemicals. Both of these areas have the potential to negatively impact our short term financial results. Although

22

contractual obligations have limited our ability to increase the prices of our specialty wood pulps, we have been implementing price increases for our specialty fibers and nonwoven materials not under contract since July 1, 2004. We are hopeful that these price increases, combined with continued strong demand, will offset rising chemical and energy prices.

In early January 2005, we announced the planned closure of our Glueckstadt, Germany specialty fibers facility during the second quarter of fiscal 2006. Although cotton linter pulp remains an important part of the specialty fibers business, we can no longer economically justify operating this high fixed cost facility. We will retain most of the volume currently produced at Glueckstadt by more completely utilizing our Memphis, Tennessee facility and bringing the Americana, Brazil facility, which we expect will have market capability by the fall of 2005, to near capacity levels on an accelerated schedule. The inability to recover the remaining value of these long-lived assets resulted in an impairment charge of \$12.0 million in the second quarter of fiscal 2005 and will result in restructuring charges and payments of approximately \$10 million during fiscal 2005 and 2006.

We continued to make debt reductions during the second quarter of fiscal 2005 as we believe strengthening our balance sheet is important to our business. We made payments on our senior secured credit facility of \$13.3 million during the second quarter of fiscal 2005 and a total of \$33.3 million for the six months ending December 31, 2004.

Results of Operations

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

## Consolidated results

The following table compares components of operating income for the three and six months ended December 31, 2004 and 2003.

(millions)	Three Months Ended December 31				Six Months Ended	
	2004	2003	Change	& Change	2004	2003
Net sales	\$180.6	\$160.3	\$20.3	13%	\$347.9	\$316.1
Cost of goods sold	149.5	152.2	(2.7)	(2)%	287.1	286.1
Gross margin	31.1	8.1	23.0	284%	60.8	29.0
Selling, research and administrative expenses	10.7	12.9	(2.2)	(17)%	20.5	22.0
Impairment costs	12.0	0.9	11.1	*	12.0	0.0
Restructuring costs	0.4	2.7	(2.3)	(85)%	1.6	3.0
Amortization of intangibles and other	0.6	0.6	-	-	1.2	1.0
Operating income (loss)	\$ 7.4	\$ (9.0)	\$16.4	*	\$25.5	\$ 1.0

\* Percent change is not meaningful

Net sales improved during the three and six months ended December 31, 2004 versus the same period in 2003 due to increased sales in both specialty fibers and nonwoven materials. Increases in both shipments and pricing during the period contributed to the improvement.

Gross margin improvements were primarily the result of the absence of several additional specialty fibers charges related to unusual events and special circumstances including an extended maintenance shutdown at our Perry, Florida specialty fiber facility that occurred during the six months ended December 31, 2003. These items are discussed further in the "Segment Results" section of this discussion and analysis.

Selling, research and administrative expenses decreased for the three and six months ending December 31, 2004 versus 2003. This decrease is primarily due to \$3.2 million bad debt reserve established as a result of the bankruptcy filing of a large specialty fibers customer during the second quarter of fiscal 2004. This improvement was partially offset by increased accounting and consulting fees related to the implementation of the Sarbanes-Oxley Act of 2002.

23

In arriving at our decision to close our Glueckstadt, Germany, cotton-based specialty fibers facility, we evaluated the recoverability of our long-lived assets at the facility and recognized an impairment charge of \$12.0 million during the three months ended December 31, 2004. As of December 31, 2004, we had not incurred any restructuring costs as part of this planned closure. The restructuring costs incurred during the three and six months ended December 31, 2004 were primarily related to the program initiated as part of the closure of our Cork, Ireland facility.

Further discussion on revenue, operating trends, impairment and

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

restructuring costs are discussed later in this MD&A. Additional information on the impairment and restructuring programs and charges may also be found in Note E and Note F of the accompanying interim financial statements.

### Segment results

Although nonwoven materials, processes, customers, distribution methods and regulatory environment are very similar to specialty fibers, we believe it is appropriate for nonwoven materials to be disclosed as a separate reporting segment from specialty fibers. The specialty fibers segment is an aggregation of cellulosic fibers based on both wood and cotton. We make financial decisions and allocate resources based on the sales and operating income of each segment. We allocate selling, research, and administrative expenses to each segment and we use the resulting operating income to measure the performance of the segments. We exclude items that are not included in measuring business performance, such as amortization of intangibles, restructuring costs, asset impairment and certain financing and investing costs.

### Specialty fibers

The following table compares specialty fibers net sales and operating income for the three and six months ended December 31, 2004 and 2003.

(millions)	Three Months Ended December 31				Six Months Ended	
	2004	2003	Change	% Change	2004	2003
Net sales	\$129.9	\$114.6	\$15.3	13%	\$247.9	\$221.9
Operating income						
(loss)	17.1	(5.3)	22.4	*	33.9	4.6

\* Percent change not meaningful.

Net sales increased during the three and six months ended December 31, 2004 versus 2003 due to improved pricing, mix and volume. Improvements in selling prices and mix were driven by several factors. Continued overall strengthening of the economy increased the demand for pulp and paper products, driving up commodity pulp prices. While our average fluff pulp price increased by 14.4% and 12.4% year over year for the three and six month periods ending December 31, 2004, we can offer no assurances that this increase in fluff pulp pricing will continue or that this trend will not reverse direction during fiscal 2005. Also, the tight supply conditions due to facility closures helped to increase overall specialty fibers volume by 2.5% and 3.4% during the three and six-month periods ended December 31, 2004 versus 2003.

Sales price increases and decreases for cotton-based products are influenced by, among other things, the variability in the cost and supply of cotton fibers. As the cost of these fibers increased, we increased our sales prices. Although these price increases had a positive impact on revenue and operating income during the first six months of fiscal 2005, they were partially offset by the higher fiber costs, low utilization rates at our Glueckstadt, Germany cotton-based specialty fibers facility, and the weaker U.S. dollar which negatively impacts manufacturing costs at our Glueckstadt, Germany facility.

Operating income substantially improved during the three and six months ending December 31, 2004 over the same periods in the prior year based on the strong improvement in sales and the absence of several additional charges related to unusual events and special situations that occurred during the three

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

months ended December 31, 2003. These unusual events and special situations included; the planned maintenance shutdown of our Perry, Florida facility

24

(\$9.6 million), the bankruptcy of a large customer (\$3.2 million), the ratification of a new labor agreement that included a one-time retroactive payment (\$0.8 million), and high costs associated with reduced production at our Perry, Florida and Memphis, Tennessee specialty fibers facilities.

Rising energy and chemical costs continued to push manufacturing costs higher for the three and six months ended December 31, 2004. While we were able to recover these costs through increased revenues, we expect that rising energy and chemical costs will continue to put pressure on our margins during the upcoming quarters.

We are moving forward with the important step of further developing our capability to supply a wide range of products based on cotton cellulose to customers worldwide by upgrading the capability of our Americana, Brazil manufacturing facility. Because Brazil benefits from low manufacturing costs and a large and increasing raw material supply, we expect that, when this conversion is completed in the fall of 2005, it will be a significant contributor to our profitability.

### Nonwoven materials

The following table compares nonwoven materials net sales and operating income for the three and six months ended December 31, 2004 and 2003.

(millions)	Three Months Ended December 31				Six Months Ended	
	2004	2003	Change	% Change	2004	2003
Net sales	\$58.1	\$51.2	6.9	13%	\$114.0	\$104.4
Operating income	3.4	1.1	2.3	209%	7.0	3.6

The increase in net sales during the three and six months ended December 31, 2004 was due to an increase in shipment volume, improved pricing, and the strengthening of the euro versus the U.S. dollar. Although we ceased production at our Cork, Ireland facility in July, we continued shipping inventory from Cork through November and completed the transition of sales to our other nonwoven materials facilities.

Operating income improved significantly for the three and six months ended December 31, 2004. The improvement was due to higher revenues and the closure of our high cost Cork, Ireland plant. Overall, our nonwoven materials business was able to support increased shipment and production volume with one less manufacturing location for most of the period, and we successfully transitioned a majority of Cork's business to other manufacturing sites. Our Gaston, North Carolina facility continued to show improvement in their operating performance compared to the prior year due to significant increases in shipment volume and the resulting improvement in capacity utilization. These improvements were partially offset by price increases on raw materials.

25

# Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

## Restructuring and impairment activities

During fiscal years 2004 and 2003, we entered into various restructuring programs, which resulted in restructuring and impairment charges. In order to continue to provide both specialty fibers and nonwoven materials at attractive values, we will continue to look for ways to reduce costs and optimize our operating structure. The following table summarizes restructuring expense by program for the six-month periods ended December 31, 2004 and 2003.

(millions)	Six Months Ended December 31		Total Estimated Program Charges	Esti Com at Dec 2
	2004	2003		
Restructuring costs				
2005 Restructuring program.....	\$ -	\$ -	\$10.0	\$
2004 Restructuring program.....	1.2	-	3.0	
2003 Restructuring program - phase 2.....	0.3	2.9	3.5	
2003 Restructuring program - phase 1.....	0.1	0.8	2.8	
Total restructuring costs	\$ 1.6	\$3.7	\$19.3	\$
Impairment charges.....	\$12.0	\$0.9		

### 2005 Restructuring program

In January 2005, we announced our decision to discontinue producing cotton linter pulp at our Glueckstadt, Germany facility. Our decision was due to a combination of factors which came together to increase the plant's costs to a level at which it is uneconomical to continue operations. The most significant factor impacting cost at the site has been the substantial strengthening of the euro over the past two years. Specialty fibers are normally priced and sold in U.S. dollars around the world. As most of Glueckstadt's costs are denominated in euros, this substantial strengthening has had a negative impact on Glueckstadt's cost position. While we began to invoice many Glueckstadt customers in euros rather than dollars, our customers still benchmarked the euro prices to the U.S. dollar equivalent level. We also raised the selling price of our product by approximately 15% over the past year to partially offset the higher costs. However, prices are now at a level that are negatively impacting our volume.

We also attempted to address the situation by focusing on new high value grades, offered at higher selling prices. While some of these new grades such as extra high strength paper pulps developed considerable customer interest, we have been unable to generate enough volume to make them economical. Additionally, Glueckstadt's process water, waste treatment and energy costs are supplied by a site partner through a supply agreement that expires at the end of 2005. The cost of the services provided under the current agreement is more than twice what we pay for these utilities at our Memphis cotton-based specialty fibers facility. The provider of these services has indicated that these costs will likely increase in 2006 and beyond. Faced with these challenges, we reduced the number of employees at Glueckstadt by about one-third over the past year (from approximately 150 to approximately 100) and are currently operating at 55% of capacity.

After careful consideration of all the options available, management

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

reached the decision to close the Glueckstadt facility and consolidate production at our two other manufacturing facilities. We expect production at Glueckstadt to cease during the second quarter of fiscal 2006. Closing our Glueckstadt facility and transferring the cotton-based specialty fiber production to our Memphis, Tennessee and Americana, Brazil facilities later this calendar year, will yield a superior cost structure and improve margins.

We expect this consolidation will enable us to improve our overall specialty fibers operating results by approximately \$9 million annually and reduce working capital needs by approximately \$6 million. The closure of the Glueckstadt facility will result in the termination of approximately 100

26

employees, and we expect restructuring expenses related to the closure to be approximately \$10 million over the remainder of fiscal 2005 and 2006. We expect payments related to this restructuring program will extend through the end of fiscal 2006.

Based on the inability to recover the remaining value of the long-lived assets at the Glueckstadt, Germany facility, we determined that these long-lived assets, with a carrying amount of \$15.3 million, were impaired and wrote them down to their estimated fair value of \$3.3 million, resulting in an impairment charge of \$12.0 (\$7.4 million after tax).

### 2004 Restructuring program

During March 2004, our Board of Directors approved the discontinuation of production of nonwoven materials at our Cork, Ireland facility. While the demand for nonwoven products is growing in the low to mid-single digits, the growth in demand has not been sufficient to fully utilize existing capacity. As such, industry participants have been rationalizing production by taking down time, reducing operating shifts and closing facilities.

Due to excess production capacity around the globe, we operated Cork below its productive capacity since the plant started up in 1998. Because of its location and small size, our cost to produce at Cork was higher than it is at our other locations. After careful consideration of all the options available, management reached the decision to close the Cork facility and consolidate production at our three other nonwoven manufacturing facilities. Production at Cork ceased in July 2004. Closing our Cork facility reduced our nonwovens capacity by about 10%.

We have continued to meet customer needs for nonwoven materials by producing these products at our facilities in Delta, British Columbia, Canada; Steinfurt, Germany; and Gaston County, North Carolina. This consolidation reduced working capital needs by \$4 million and we expect will enable us to improve our overall nonwoven materials operating results by approximately \$7 million annually. The closure of the Cork facility and related reorganization of the nonwoven materials segment resulted in the termination of 89 employees and resulted in expenses totaling \$3.0 million. We do not expect additional expenses related to this program.

### 2003 Restructuring programs (phase 1 and phase 2)

In April 2003, we announced the discontinuation of production of cotton linter pulp at our specialty fibers Lumberton, North Carolina facility due to the decline in demand for cotton content paper. We completed this partial closure in August 2003 and continue to produce cosmetic cotton products at the Lumberton site. This decision reflects a steady decline in demand in the cotton

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

fiber paper industry, which has contracted by about one-third since the late 1990's. While cotton linter pulp is one of our core businesses, current demand did not economically justify operating a facility that could only produce products for paper applications.

To better meet our customers' needs, we consolidated our U.S. cotton linter pulp production at our larger Memphis, Tennessee and Glueckstadt, Germany facilities. In conjunction with the consolidation, we initiated the first phase of a restructuring program designed to deliver cost reductions through reduced expenses across the company, the main component of which was the partial closure of our Lumberton, North Carolina facility. This phase of restructuring resulted in the elimination of approximately 100 positions within the specialty fibers segment. The resulting increase in facility utilization is enabling us to improve our operating results by an estimated \$6 million annually. This more efficient operating configuration began to reduce our cost of goods sold beginning in January 2004. This closure reduced our working capital needs by approximately \$10 million. We expect this phase to be completed this fiscal year.

During the first quarter of fiscal 2004, we entered into a second phase of this restructuring program. This phase of the program will enable us to improve our operating results by approximately \$6 million annually through reduced salaries, benefits, other employee-related expenses and operating expenses. As a result of this restructuring, 76 positions have been eliminated and two additional positions will be eliminated over the next year. These positions include manufacturing, sales, product development and administrative

27

functions throughout the organization. The full benefit of this restructuring will not be realized until the end of calendar 2005. We expect payments related to this phase of the restructuring program to continue into calendar 2005 and expect costs to total approximately \$3.5 million.

Net interest expense and amortization of debt costs

Net interest expense and amortization of debt costs decreased \$1.2 million and \$1.1 million for the three and six month periods ending December 31, 2004 versus the same periods in the prior year. These decreases were primarily due to the additional interest expense incurred during the last 8 days of September 2003 and the first 22 days of October 2003 when both the \$150 million of senior subordinated notes due 2005 and the \$200 million of senior noted due 2013 were outstanding. Our decrease in outstanding debt of \$50.7 million since December 31, 2003 also had a positive impact on interest expense during both the three and six month periods ending December 31, 2004. Additionally, we were able to more than offset the impact of the increase in variable market interest rates during the year through the restructuring of our senior secured credit facility in November 2003. For further information regarding our debt restructuring, see Note H of the accompanying interim financial statements.

Income tax expense

Our effective tax rate for the three and six months ended December 31, 2004 was 18.7% and 29.4% versus 35.7% and 35.0% for the same periods in 2003. The lower rates were primarily due to the large tax benefit received as part of the impairment of the Glueckstadt, Germany facility which is in a high tax jurisdiction. Excluding the impact of the Glueckstadt impairment, the effective tax rate for the six months ended December 31, 2004 would have been 34.0% versus 35.0% for the same period of 2003. The slightly lower effective tax rate for the period was due primarily to the source of income shifting to lower tax rate

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

jurisdictions. Our effective tax rate may vary in future quarters due to the amount and source of income, results of tax audits and changes in tax legislation. We currently expect the effective tax rate for the remainder of the fiscal year to be 34% resulting in an overall estimated tax rate of 32% for fiscal 2005.

### Loss on early extinguishment of debt costs

On September 22, 2003, we placed privately \$200 million in aggregate principal amount of 8.5% senior notes due October 1, 2013. The notes are unsecured obligations and are senior to any of our subordinated debt. The notes are guaranteed by our direct and indirect domestic subsidiaries that are also guarantors on our senior secured indebtedness. We used the net proceeds from the private placement to redeem our \$150 million senior subordinated notes due 2005. As a result of the extinguishment, \$3.3 million was expensed during the three months ended September 30, 2003. These expenses included a \$2.1 million call premium and \$1.2 million related to the write-off of deferred financing costs.

On November 5, 2003, we established a \$220 million senior secured credit facility. This facility amended and restated our then existing \$215 million revolving credit facility. We used the proceeds of the new credit facility to pay the outstanding balance on the former revolving credit facility plus transaction fees and expenses. During the three months ended December 31, 2003, \$1.6 million was expensed related to the early extinguishment of the previous credit facility.

### Gain on sale of assets held for sale

In July 2004, we ceased production of nonwoven materials at our Cork, Ireland facility. Subsequent to the July 2004 closure of the facility, we began to actively market the building and equipment with carrying values of \$4.5 million and \$1.5 million, respectively. In late December of 2004, we completed the sale of the building to the Port of Cork Company for \$13.4 million. Although the carrying values of these assets were based on appraisals and available market information at the time of the impairment in March of 2004, the purchase of this building for strategic purposes by the Port of Cork Company was not contemplated in those appraisals. As a result of the sale and disposition of the

28

building and equipment for net proceeds after decommissioning and other expenses of \$13.2 million, we recognized a net gain of \$7.2 million (\$4.7 million net of tax) during the quarter ended December 31, 2004.

### Cumulative effect of change in accounting

Historically, we accrued expenses related to extended maintenance shutdowns at our Perry, Florida facility. However, effective July 1, 2003, we changed our method of accounting from the accrue in advance method to the direct expense method. Based on this change, during the three months ended September 30, 2003 we reversed the planned maintenance shutdown accrual of \$9.1 million and recorded a cumulative effect of change in accounting adjustment of \$5.7 million (net-of-taxes of \$3.4 million). See Note B of the accompanying interim financial statements for further discussion of this change in accounting.

### Financial Condition

#### Cash flow

#### Net cash provided by operating activities

We generated cash from operating activities of \$29.6 million and \$27.9



## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

million during the six months ended December 31, 2004 and 2003, respectively. During the six months ended December 31, 2004, improved earnings were partially offset by increases in accounts receivable and inventories. During the six months ended December 31, 2003, cash from operating activities benefited from a change in our cash management strategy. We began discounting large letters of credit, enabling us to reduce our debt and interest costs, resulting in a permanent decrease in account receivables of approximately \$10 million. During the six months ended December 31, 2004, we used \$0.3 million to build inventories versus generating \$13.3 million of cash through reductions in inventories during the same period of 2003.

Net cash provided by (used in) investing activities

During the six months ended December 31, 2004, we generated \$1.8 million cash in investing activities, as compared to using \$21.5 million in the same period of 2003. The unusual generation of cash through investing activities is the result of selling the Cork, Ireland building and equipment during December of 2004 for net proceeds of \$13.2 million. The higher capital expenditures during 2003 included capital improvements made during the planned maintenance shutdown at our Perry, Florida specialty fibers facility and capital expenditures at our Memphis, Tennessee specialty fibers facility to provide the capability to manufacture cotton-based cellulose products previously manufactured at our Lumberton, North Carolina facility.

In addition to our normal level of capital expenditures to construct, purchase, modernize, and upgrade our production equipment and facilities, we expect to incur about \$10 million of capital expenditures in the remaining six months of fiscal 2005 and an additional \$8 million during fiscal 2006 related to the upgrade of our Americana, Brazil specialty fibers facility.

Net cash provided by (used in) financing activities

We used cash from operating activities to reduce our debt during the six months ended December 31, 2004. Under our senior secured credit facility, we were required to make a payment on our term loan for our excess cash flow (as defined under the credit agreement), based on fiscal 2004 performance. During the first six months of fiscal 2005, we made an excess cash flow payment of \$15.5 million based on fiscal 2004 performance and additional voluntary payments of \$17.8 million for total payments of \$33.3 million during the period. Due to many contingent variables that effect this payment, we are currently unable to estimate an excess cash flow payment for the current fiscal year.

29

Due to the timing of the cash receipts from the sale of the Cork, Ireland building and equipment, we were unable to utilize the cash received from the sale to make further debt reductions until after December 31, 2004. During January 2005, we made additional payments totaling \$13.0 million to reduce our outstanding long-term debt.

During the first quarter of fiscal 2004, we began the restructuring of our debt position by redeeming our \$150 million senior subordinated notes due 2005 and making a permanent reduction on our revolving credit facility by issuing \$200 million of senior notes due 2013. Further information on this issuance can be found in Note H to the financial statements of this quarterly report.

During the second quarter of fiscal 2004, we established a \$220 million senior secured credit facility, comprised of a \$70 million revolving credit facility and a \$150 million term loan with serial maturities through September 2008. This facility amended and restated our then existing \$215 million

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

revolving credit facility. We used the proceeds of the new credit facility to pay the outstanding balance on the former revolving credit facility plus transaction fees and expenses. Further information on this issuance can be found in Note H to the financial statements of this quarterly report.

Our board of directors has authorized the repurchase of up to 6.0 million shares of our common stock. Under this authorization, we will hold the repurchased shares as treasury stock and such shares will be available for general corporate purposes, including the funding of employee benefit and stock-related plans. We repurchased no shares of our common stock during the first six months of fiscal 2005. Through December 31, 2004, we had repurchased a total of 5,009,300 shares under the current board authority. At December 31, 2004, we were prohibited from repurchasing our common stock under the terms of our senior secured credit facility.

### Contractual obligations

There have been no material changes to our contractual obligations discussed in our Annual Report. The following table summarizes our significant contractual cash obligations as of December 31, 2004. Certain of these contractual obligations are reflected in our balance sheet, while others are disclosed as future obligations under accounting principles generally accepted in the United States.

(In millions)		Payments Due by Period		
Contractual Obligations	Total	Fiscal 2005 (1)	Fiscal 2006 and 2007	Fiscal 2008 and 2009
Long-term obligations (2).....	\$858.5	\$22.6	\$ 96.9	\$254.2
Capital lease obligations (3).. <td>2.8</td> <td>0.4</td> <td>1.6</td> <td>0.8</td>	2.8	0.4	1.6	0.8
Operating leases .....	3.8	1.1	2.3	0.4
Timber commitments .....	81.8	11.6	24.6	25.4
Lint commitments .....	22.8	22.8	–	–
Other purchase commitments (4)	7.9	7.1	0.8	–
Total contractual cash obligations.....	\$977.6	\$65.6	\$126.2	\$280.8

(1) Cash obligations for the remainder of fiscal 2005.

(2) Amounts include related interest payments. Interest payments for variable debt of \$112.0 million are based on the effective rate as of December 31, 2004 of 4.8%.

(3) Capital lease obligations represent principal and interest payments.

(4) The majority of other purchase commitments are take-or-pay contracts made in the ordinary course of business related to utilities and raw material purchases.

### Liquidity and capital resources

We have the following major sources of financing: senior secured credit

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

facility, senior notes and senior subordinated notes. Our senior secured credit facility, senior notes and senior subordinated notes contain various covenants. We were in compliance with these covenants as of December 31, 2004 and believe we will remain in compliance. These sources of financing are described in detail in Note H of the accompanying interim financial statements.

On December 31, 2004, we had \$28.1 million of cash and cash equivalents and \$67.3 million borrowing capacity on our revolving credit facility. The portion of this capacity that we could borrow will depend on our financial results and ability to comply with certain borrowing conditions under the revolving credit facility. As of December 31, 2004, our liquidity, including available borrowings and cash and cash equivalents was approximately \$95.4 million. Management believes this is sufficient liquidity to meet the needs of the business. While we can offer no assurances, we believe that our cash flow from operations, together with current cash and cash equivalents, will be sufficient to fund necessary capital expenditures, meet operating expenses and service our debt obligations for the foreseeable future.

On January 27, 2005 we announced the commencement of a solicitation of consents from the holders of our 8.5% senior notes due October 1, 2013 to amend certain provisions of the indenture governing those notes to permit us to redeem \$100 million of our 2008 notes. In conjunction with the redemption of our 2008 notes, we intend to amend our current credit facilities with, among other things, an incremental increase in our term borrowings of \$85 million.

### Critical Accounting Policies

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to adopt accounting policies and make significant judgments and estimates to develop amounts reflected and disclosed in the financial statements. Management bases these estimates and assumptions on historical data and trends, current fact patterns, expectations and other sources of information they believe are reasonable. In many cases, there are alternative policies or estimation techniques that could be used. We maintain a thorough process to review the application of our accounting policies and to evaluate the appropriateness of the many estimates that are required to prepare the financial statements. However, even under optimal circumstances, estimates routinely require adjustment based on changing circumstances and the receipt of new or better information.

The five critical accounting policies that we believe are either the most judgmental, or involve the selection or application of alternative accounting policies, and are material to our financial statements are those relating to allowance for doubtful accounts, deferred income taxes, depreciation, inventory valuation, and long-lived assets. Further information regarding our "Critical Accounting Policies" can be found in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report. Further information regarding inventories may be found in Note G to the financial statements of this quarterly report. Management has discussed the development and selection of these critical accounting policies and estimates with the Audit Committee of our Board of Directors and with our independent registered public accounting firm. In addition, Note 1 to the financial statements in our Annual Report contains a summary of our significant accounting policies.

## Edgar Filing: BUCKEYE TECHNOLOGIES INC - Form 10-Q

This document contains both historical and forward-looking statements. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements within the meaning of section 27A of the Securities Act of 1933, as amended, and section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are not based on historical facts, but rather reflect management's current expectations concerning future results and events. These forward-looking statements generally can be identified by the use of statements that include phrases such as "believe," "expect," "anticipate," "intend," "plan," "foresee," "likely," "will" or other similar words or phrases. Similarly, statements that describe management's objectives, plans or goals are or may be forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors that are difficult to predict and which may cause the actual results, performance or achievements to be different from any future results, performance and achievements expressed or implied by these statements. The following important factors, among others, could affect future results, causing these results to differ materially from those expressed in our forward-looking statements: pricing fluctuations and worldwide economic conditions; dependence on a single customer; fluctuation in the costs of raw materials; competition; changes in fair values of long-lived assets; inability to predict the scope of future environmental compliance costs or liabilities; inability to predict the scope of future restructuring costs or liabilities; and the ability to obtain additional capital, maintain adequate cash flow to service debt as well as meet operating needs. The forward-looking statements included in this document are only made as of the date of this document and we do not have any obligation to publicly update any forward-looking statements to reflect subsequent events or circumstances. For additional factors that could impact future results, please see our Annual Report.

32

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

As of December 31, 2004, there have been no material changes in our market risk since the disclosure in our Annual Report. While we have global operations, the majority of our transactions are denominated in U.S. dollars. The distribution of our foreign currency denominated transactions is such that foreign currency declines in some areas of the world are often offset by foreign currency gains of equal magnitude in other areas of the world. The principal foreign currency exchange rate risks to which we are exposed are in the Canadian dollar, Brazilian real and European euro.

### Item 4. Controls and Procedures

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation as of December 31, 2004 of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based on that evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective.

No changes in our internal control over financial reporting occurred during the quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Items 1, 2, 3 and 5 are not applicable and have been omitted.

Item 4. Submission of Matters to a Vote of Security Holders

On October 28, 2004, we held our Annual Meeting of Stockholders. At the meeting, Robert E. Cannon, Henry F. Frigon and Samuel M. Mencoﬀ were each re-elected as Class III directors to hold office for a three-year term or until their successors are elected and qualified. For Mr. Cannon, 34,973,828 votes were cast in favor and 1,003,390 votes were withheld. For Mr. Frigon, 35,167,789 votes were cast in favor and 809,429 were withheld. For Mr. Mencoﬀ, 35,013,483 votes were cast in favor and 963,735 were withheld.

Following the election, our Board of Directors consisted of George W. Bryan, R. Howard Cannon, Robert E. Cannon, Red Cavaney, John B. Crowe, Kathy Buckman Davis, David B. Ferraro, Henry F. Frigon, and Samuel M. Mencoﬀ.

The stockholders also ratified the appointment of Ernst & Young LLP as our independent auditors. 35,386,759 votes were cast in favor of the ratification, 587,827 were cast against and 2,632 votes abstained.

Item 6. Exhibits

- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
- 32.1 Section 1350 Certification of Chief Executive Officer
- 32.2 Section 1350 Certification of Chief Financial Officer

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Buckeye Technologies Inc.

By: /s/ David B. Ferraro

-----  
David B. Ferraro, Chief Executive Officer

Date: January 27, 2005

By: /s/ Kristopher J. Matula

-----  
Kristopher J. Matula, Executive Vice President and Chief Financial Officer

Date: January 27, 2005