

Edgar Filing: CNE GROUP INC - Form 10QSB

CNE GROUP INC
Form 10QSB
May 23, 2005

U.S. SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-QSB

(Mark One)

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2005

Transition report under Section 13 or 15(d) of the Exchange Act of 1934

For the transition period from _____ to _____

Commission file number 1-9224

CNE GROUP, INC.

(Exact Name of Small Business Issuer as Specified in Its Charter)

DELAWARE

56-2346563

(State or Other Jurisdiction of
Incorporation or Organization)

(I.R.S. Employer
Identification No.)

200 West 57th Street, Suite 507, New York, N.Y. 10019

(Address of Principal Executive Offices)

212-977-2200

(Issuer's Telephone Number, Including Area Code)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

The number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date.

| Class ----- | Outstanding at May 1, 2005 ----- |
|--------------------------------------------|-------------------------------------|
| Common stock - par value \$.00001 ----- | 10,790,915 shares ----- |

PART I

FINANCIAL INFORMATION

Edgar Filing: CNE GROUP INC - Form 10QSB

Item 1. Financial Statements.

1

CNE GROUP, INC. AND SUBSIDIARIES

Consolidated Balance Sheet

| | March 31, 2005 | December 31, 2004 |
|---------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|
| | ----- | ----- |
| | (Unaudited) | |
| ASSETS | | |
| Current: | | |
| Cash and cash equivalents | \$ 71,195 | \$ 84,408 |
| Accounts receivable, net of allowance for doubtful accounts of \$61,000 in 2005 and \$51,000 in 2004 | 386,872 | 172,010 |
| Inventory | 283,174 | 260,487 |
| Other | 10,293 | 8,273 |
| | ----- | ----- |
| Total current assets | 751,534 | 525,178 |
| Fixed assets, net | 373,713 | 394,509 |
| Intellectual property rights, net | 1,333,648 | 1,361,948 |
| Goodwill | 7,285,894 | 7,285,894 |
| Prepaid expenses and other assets | 16,962 | 21,265 |
| | ----- | ----- |
| Total assets | \$ 9,761,751 | \$ 9,588,794 |
| | ===== | ===== |
| LIABILITIES | | |
| Current: | | |
| Accounts payable and accrued expenses | \$ 1,790,990 | \$ 1,476,124 |
| Interest payable | 187,477 | 128,050 |
| Short-term credit arrangements | 131,314 | 191,395 |
| Line of credit | 12,917 | 19,199 |
| Current portion of notes payable | 12,148 | 17,243 |
| Notes and debenture payable | 860,000 | 850,000 |
| 10% subordinated notes payable | 991,673 | 966,710 |
| Other notes payable | 27,217 | 23,330 |
| | ----- | ----- |
| Total current liabilities | 4,013,736 | 3,672,051 |
| Notes payable, net of current portion | 18,677 | 22,059 |
| Deferred grant revenue | 300,000 | 300,000 |
| | ----- | ----- |
| Total liabilities | 4,332,413 | 3,994,110 |
| | ----- | ----- |
| Commitments and contingencies | | |
| STOCKHOLDERS' EQUITY | | |
| Preferred stock | 134 | 134 |
| Common stock | 121 | 121 |
| Paid-in surplus | 29,919,185 | 29,919,185 |
| Accumulated deficit | (21,617,002) | (21,451,656) |
| | ----- | ----- |
| Less treasury stock, at cost - 1,238,656 shares | 8,302,438 (2,873,100) | 8,467,784 (2,873,100) |

Edgar Filing: CNE GROUP INC - Form 10QSB

| | | |
|--------------------------------------------|--------------|--------------|
| Total stockholders' equity | 5,429,338 | 5,594,684 |
| Total liabilities and stockholders' equity | \$ 9,761,751 | \$ 9,588,794 |

See Notes to Consolidated Financial Statements.

2

CNE GROUP, INC. AND SUBSIDIARIES

Consolidated Statements of Operations

| | Three Months Ended March 31, | |
|--------------------------------------------|---------------------------------|---------------------|
| | 2005 (Unaudited) | 2004 (Unaudited) |
| Revenues: | | |
| Product sales | \$ 380,125 | \$ 631,438 |
| Service fee income | 200,184 | 320,135 |
| Internet related income | 46,462 | 31,369 |
| | ----- | ----- |
| Costs of goods sold | 626,771 | 982,962 |
| | 177,529 | 503,699 |
| | ----- | ----- |
| Gross profit | 449,242 | 479,263 |
| Other expenses: | | |
| Advertising | 17,808 | 24,720 |
| Compensation and related costs | 211,601 | 368,562 |
| General and administrative | 241,166 | 300,216 |
| Product development | -- | 6,241 |
| Depreciation and amortization | 49,205 | 47,499 |
| | ----- | ----- |
| | 519,780 | 747,238 |
| | ----- | ----- |
| Loss before other income (expenses) | (70,538) | (267,975) |
| Other income (expenses): | | |
| Amortization of debt discount | (24,963) | (124,821) |
| Interest expense | (69,873) | (81,182) |
| Interest income | 28 | 144 |
| | ----- | ----- |
| Loss before provision for income taxes | (473,834) | (473,834) |
| Provision for income tax provision | -- | -- |
| | ----- | ----- |
| Net loss | \$ (165,346) | \$ (473,834) |
| | ===== | ===== |
| Loss per common share - basic and diluted: | \$ (.02) | \$ (.05) |
| | ===== | ===== |

Edgar Filing: CNE GROUP INC - Form 10QSB

| | | |
|------------------------------------------------------------------------------|---------------------|---------------------|
| Weighted average number of common shares outstanding - basic and diluted: | 10,790,915 ===== | 10,057,582 ===== |
|------------------------------------------------------------------------------|---------------------|---------------------|

See Notes to Consolidated Financial Statements.

3

CNE GROUP, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

| | Three Months Ended Ma | |
|----------------------------------------------------------------------------------------------|-----------------------|-------|
| | ----- | |
| | 2005 | |
| | ----- | ----- |
| | (Unaudited) | (Una |
| Cash flows from operating activities: | | |
| Net loss | \$ (165,346) | \$ (|
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Depreciation and amortization | 49,205 | |
| Provision for doubtful accounts | 10,000 | |
| Amortization of debt discount | 24,963 | |
| Changes in: | | |
| Accounts receivable | (224,862) | (|
| Inventory | (22,687) | |
| Prepaid expenses and other assets | 2,283 | |
| Accrued expenses and other liabilities | 265,500 | |
| | ----- | ----- |
| Net cash used in operating activities | (60,944) | (|
| | ----- | ----- |
| Cash flows from investing activities: | | |
| Purchase of furniture and equipment | | |
| | ----- | ----- |
| Net cash used in investing activities | (109) | |
| | ----- | ----- |
| Cash flows from financing activities: | | |
| Net proceeds from issuance of 1,750,000 shares of Common Stock | | |
| Proceeds from notes payable | 10,000 | |
| Principal repayments on notes payable, lines of credit and short-term credit arrangements | (70,953) | (|
| | ----- | ----- |
| Net cash provided by financing activities | (60,953) | |
| | ----- | ----- |
| Decrease in cash and cash equivalents | (122,006) | (|
| Cash and cash equivalents at beginning of period | 193,201 | |
| | ----- | ----- |

Edgar Filing: CNE GROUP INC - Form 10QSB

| | | | |
|------------------------------------------------------------------------------------------------------------------------------|----|--------|-------|
| Cash and cash equivalents at end of period | \$ | 71,195 | \$ |
| | | ===== | ===== |
| Supplemental disclosures of cash flow information related to continuing operations: | | | |
| Cash paid during the period for: | | | |
| Interest | \$ | 13,974 | \$ |
| Income taxes | \$ | -- | \$ |
| Non-cash financing activities relating to forgiveness of interest indebtedness to an officer and an employee of the Company: | | | |
| Interest payable | | | |
| Paid in surplus | | | |

See Notes to Consolidated Financial Statements.

4

CNE GROUP, INC. AND SUBSIDIARIES Notes to Consolidated Financial Statements

NOTE A - THE COMPANY

The following consolidated financial statements of CNE Group, Inc. and subsidiaries (collectively referred to as the "Company" or "CNE," unless the context requires otherwise) are prepared in accordance with the rules and regulations of the Securities and Exchange Commission for Form 10-QSB and reflect all adjustments (consisting of normal recurring accruals) and disclosures which, in the opinion of management, are necessary for a fair statement of results for the interim periods presented. It is suggested that these financial statements be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2004, which was filed with the Securities and Exchange Commission.

The results of operations for the three months ended March 31, 2005 are not necessarily indicative of the results to be expected for the entire fiscal year.

Business

CNE Group, Inc. is a holding company whose primary operating subsidiaries are SRC Technologies, Inc. ("SRC") and U.S. CommLink, Ltd. ("USCL"). SRC, also a holding company, is the parent of Connectivity, Inc. ("Connectivity") and Econo-Comm, Inc. (d/b/a Mobile Communications) ("ECI"). Connectivity, ECI and USCL market, manufacture, repair and maintain remote radio and cellular-based emergency response products to a variety of federal, state and local government institutions, and other vertical markets throughout the United States. The Company has intellectual property rights to certain key elements of these products - specifically, certain communication, data entry and telemetry devices.

The Company also generates revenue from its subsidiary, CareerEngine, Inc., which is engaged in the business of e-recruiting. This segment is not significant to the operations of the Company.

Going Concern

Edgar Filing: CNE GROUP INC - Form 10QSB

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. The Company has incurred substantial losses, sustained substantial operating cash outflows and has a working capital deficit at both March 31, 2005 and December 31, 2004. The above factors raise substantial doubt about the Company's ability to continue as a going concern. The Company's continued existence depends on its ability to obtain additional equity and/or debt financing to fund its operations and ultimately to achieve profitable operations. The Company is attempting to raise additional financing and has initiated a cost reduction strategy. At March 31, 2005 management believes that the working capital deficit, losses and negative cash flow will ultimately be improved by (i) cost reduction strategies initiated in January and June 2004 and (ii) additional equity and debt financing activities in addition to those set forth in these financial statements. The Company has been notified that, subject to the procedural requirements of the American Stock Exchange, its stock could be delisted (see "American Stock Exchange Listing" below). There is no assurance that the Company can obtain additional financing or achieve profitable operations or generate positive cash flow. The 2005 and 2004 financial statements do not include any adjustments relating to the recoverability or classification of recorded asset amounts or the amount and classification of liabilities that might be necessary as a result of this going concern uncertainty.

5

CNE GROUP, INC. AND SUBSIDIARIES Notes to Consolidated Financial Statements

NOTE A - THE COMPANY (CONTINUED)

Private Financings

1. On or about April 1, 2005, two individuals, both of whom are adult children of the Company's Chief Executive Officer, purchased 545,000 shares of the Company's Series G Preferred Stock at a price of \$0.20 per share. The Series G Preferred Stock is non voting, has no liquidating preference over the Common Stock and each share is automatically convertible into two shares of Common Stock when such conversion has been approved by the Company's Common Stockholders.
2. On or about April 12, 2005, four individuals, three of whom are adult children or related thereto of the Company's Chief Executive Officer, purchased 500,000 shares of the Company's Series G Preferred Stock at a price of \$0.20 per share.
3. On or about March 15, 2005, the Company borrowed \$25,000 from a lender evidenced by a secured convertible subordinated note due on September 15, 2005 and bearing interest at the annual rate of 20% payable at maturity. The note is (i) secured by approximately \$42,000 in one of the Company's bank accounts; (ii) convertible into the Company's Common Stock at the rate of \$0.24 per share, subject to certain anti-dilution provisions; and (iii) subordinated to the Company's Senior Indebtedness as that term is defined therein. At May 15, 2005 the outstanding principal balance of the note was \$10,000. In addition, on or about April 11, 2005, the Company sold to this lender, for an aggregate purchase price of \$100,000, 333,333 shares of restricted Common Stock and three-year warrants to purchase an aggregate of 100,000 shares of Common Stock at \$0.50 per share, subject to appropriate anti-dilution provisions.

Edgar Filing: CNE GROUP INC - Form 10QSB

American Stock Exchange Listing

On May 5, 2005, the Company received notice from the American Stock Exchange ("AMEX") Staff indicating that at December 31, 2004 it did not meet certain of AMEX's continuing listing standards, specifically its (i) Stockholders' Equity being less than \$6,000,000 (Section 1003(a)(iii) of the AMEX Company Guide) and (ii) financial condition has become so impaired that it appears questionable that it will be able to continue operations and/or meet its obligations as they mature (Section 1003(a)(iv) of the AMEX Company Guide).

AMEX has requested the Company to submit a plan, by June 6, 2005, that will demonstrate to AMEX the Company's ability to regain compliance (the "Plan"), which the Company intends to do. The Plan is subject to the approval and to periodic monitoring by AMEX. Assuming the Company achieves its scheduled financial milestones as determined by AMEX, the Company will have until November 5, 2005 to regain compliance with the continuing listing requirements. If the Company it does not achieve its scheduled financial milestones as determined by AMEX, the Company will lose its AMEX listing.

At March 31, 2005, the Company's Stockholders' Equity was approximately \$5,429,000, its current assets were \$752,000, and its current liabilities were \$4,014,000 of which primarily included notes payable (\$1,602,000 due April 30, 2005 and \$150,000 due June 30, 2005) and related interest payable amounting to approximately \$2,039,000. No event of default has been declared by any holder thereof as of the date hereof. Management and the noteholders, who include directors, officers and an employee of the Company who is also a director, are currently renegotiating the terms of these notes.

6

CNE GROUP, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements

NOTE B - SIGNIFICANT ACCOUNTING POLICIES

[1] Inventory:

Inventory is stated at the lower of cost (determined by first-in, first-out method) or market. The Company's inventory consists of the following:

| | March 31, 2005 | December 31, 2004 |
|------------------|-------------------|----------------------|
| | ----- | ----- |
| Raw materials | \$ 256,447 | \$ 242,061 |
| Work in progress | 24,227 | 15,926 |
| Finished goods | 2,500, | 2,500 |
| | ----- | ----- |
| Total | \$ 283,174 | \$ 260,487 |
| | ===== | ===== |

[2] Income (loss) per share:

Basic and diluted earnings (loss) per common share have been computed in accordance with SFAS No. 128, "Earnings Per Share." Basic earnings per share ("BEPS") is computed by dividing net income (loss) by the weighted-average number of common shares outstanding during the three month periods ended March 31, 2005 and 2004. Common Stock equivalents to

Edgar Filing: CNE GROUP INC - Form 10QSB

purchase Common Stock of the Company that were outstanding at March 31, 2005 and 2004 were not included in the computation of diluted net loss per share as their effect would have been anti-dilutive.

[3] Stock-based compensation:

As permitted under SFAS No. 123, Accounting for Stock-based Compensation (SFAS No. 123), the Company has elected to continue to follow the guidance of APB Opinion No. 25, Accounting for Stock Issued to Employees (APB No. 25), and Financial Accounting Standards Board Interpretation No. 44, Accounting for Certain Transactions Involving Stock Compensation--an interpretation of APB Opinion No. 25 (FIN No. 44), in accounting for its stock-based employee compensation arrangements. Accordingly, no compensation cost is recognized for any of the Company's fixed stock options granted to employees when the exercise price of each option equals or exceeds the fair value of the underlying Common Stock as of the grant date for each stock option. Changes in the terms of stock option grants, such as extensions of the vesting period or changes in the exercise price, result in variable accounting in accordance with APB Opinion No. 25. Accordingly, compensation expense is measured in accordance with APB No. 25 and recognized over the vesting period. If the modified grant is fully vested, any additional compensation costs is recognized immediately. The Company accounts for equity instruments issued to non-employees in accordance with the provisions of SFAS No. 123.

At March 31, 2005 and December 31, 2004, the Company had a stock-based employee compensation plan - the 2003 Plan.

As permitted under SFAS No. 148, Accounting for Stock-Based Compensation--Transition and Disclosure, which amended SFAS No. 123, the Company has elected to continue to follow the intrinsic value method in accounting for its stock-based employee compensation arrangements as

7

CNE GROUP, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements

NOTE B - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

defined by APB No. 25 and related interpretations including FIN No. 44. The following table illustrates the effect on net loss and loss per share if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock-based employee compensation for options granted under its plan.

| | Three Month Period Ended March 31, | |
|-------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|--------------|
| | 2005 | 2004 |
| Net loss, as reported | \$ (165,346) | \$ (473,834) |
| Less, Total stock-based employee compensation expense determined under fair value-based method for all awards, net of related tax effects | -- | (168,280) |

Edgar Filing: CNE GROUP INC - Form 10QSB

| | | |
|-----------------------------------------|-----------------------|-----------------------|
| Pro forma net loss | \$ (165,346) ===== | \$ (642,114) ===== |
| | | |
| Net loss per share - basic and diluted: | | |
| As reported | \$ (0.02) ===== | \$ (0.05) ===== |
| Pro forma | \$ (0.02) ===== | \$ (0.06) ===== |

On May 10, 2005, pursuant to a litigation Settlement Agreement dated January 10, 2005, the Company tendered an aggregate of 850,000 shares of the Company's Common Stock to Larry M. Reid, Michael J. Gutowski and Carol L. Gutowski in exchange for all of their (i) incentive stock options (1,550,000), (ii) Series AA Preferred Stock (1,000,000), (iii) Series A Preferred Stock (305,336) and related Class A Warrants (305,336), and (iv) Series C Preferred Stock (4,867,937) and related Class C Warrants (4,867,937). These tendered securities will be delivered to Messrs. Reid and Gutowski and Ms. Gutowski when the securities for which they are being exchanged are delivered to the Company.

[4] Recent accounting pronouncements:

In January 2003, the FASB issued FIN 46, Consolidation of Variable Interest Entities (VIE's), and a revision to FIN 46 in December 2003 (together, "FIN 46"), which requires identification of the Company's participation in VIE's. VIE's are defined as entities with a level of invested equity that is not sufficient to fund future activities to permit them to operate on a stand-alone basis, or whose equity holders lack certain characteristics of a controlling financial interest. For entities identified as VIE's, FIN 46 sets forth a model to evaluate potential consolidation based on the assessment of which party to a VIE, if any, bears a majority of the risk of the VIE's expected losses, or stands to gain from a majority of the VIE's expected returns. FIN 46 also sets forth certain disclosures regarding interest in VIE's that are deemed significant, even if consolidation is not required. FIN 46 is effective for all VIE's created after January 31, 2003. The Company adopted FIN 46 during 2003 and the adoption of this interpretation did not have an impact on the Company's consolidated financial statements in 2005 or 2004.

In May 2003, the FASB issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity. SFAS No. 150 establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances). Many of those instruments were previously classified as equity. SFAS No. 150 is effective for financial instruments entered into

CNE GROUP, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements

NOTE B - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

or modified after May 31, 2003. The Company adopted this standard during 2003 and the adoption did not have an impact on the Company's consolidated financial statements in 2004 or 2003. During December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 153, Exchanges of

Edgar Filing: CNE GROUP INC - Form 10QSB

Nonmonetary Assets -- An Amendment of APB Opinion No. 29. APB Opinion No. 29, Accounting for Nonmonetary Transactions ("APB 29") required that nonmonetary exchanges be accounted for at fair value, subject to certain exceptions. SFAS 153 has removed the exception for nonmonetary exchanges of similar productive assets, and replaced it with an exception for exchanges that lack commercial substance. The provisions of SFAS 153 are effective prospectively for all nonmonetary asset exchanges in fiscal periods beginning after June 15, 2004. The adoption of this standard did not have an impact on the Company's consolidated financial statements in 2005 and 2004.

During December 2004, FASB issued SFAS No. 123 (Revised 2004), Share-Based Payment ("SFAS 123R"). SFAS 123R replaces SFAS No. 123, Accounting for Stock-Based Compensation (SFAS 123), and supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees. SFAS 123R requires companies to recognize the compensation cost related to share-based payment transactions with employees in the financial statements. The compensation cost is measured based upon the fair value of the instrument issued. Share-based compensation transactions with employees covered within SFAS 123R include share options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. SFAS 123 included a fair-value-based method of accounting for share-based payment transactions with employees, but allowed companies to continue to apply the guidance in APB 25 provided that they disclose in the footnotes to the financial statements the pro forma net income if the fair-value-based method been applied. The Company is currently reporting share-based payment transactions with employees in accordance with APB 25 and provides the required disclosures. SFAS 123R will be effective for the Company beginning January 1, 2006.

In implementing SFAS 123R the Company will apply the modified prospective application transition method. The modified prospective application transition method requires the application of this standard to:

- o All new awards issued after the effective date;
- o All modifications, repurchased or cancellations of existing awards after the effective date; and
- o Unvested awards at the effective date.

For unvested awards, the compensation cost related to the remaining "requisite service" that has not been rendered at the effective date will be determined by the compensation cost calculated currently for either recognition or pro forma disclosures under SFAS 123. The Company will be adopting the modified prospective application of SFAS 123R.

CNE GROUP, INC. AND SUBSIDIARIES Notes to Consolidated Financial Statements

NOTE C - RESTRUCTURING OF CERTAIN NOTES PAYABLE

As of April 30, 2005, the Company's (i) 10% Subordinated Notes amounting to \$1,000,000, (ii) 18% Promissory Note amounting to \$300,000, (iii) 10% Secured Note amounting to \$150,000, and (iv) 24% Secured Notes amounting to \$150,000, were all due and payable. Unpaid interest relating to these notes amounting to approximately \$165,000 is also due and payable. As of the date hereof, no event of default has been declared by any holder thereof. Management and the

Edgar Filing: CNE GROUP INC - Form 10QSB

noteholders, which includes directors, officers and an employee of the Company who is also a director, are currently renegotiating the terms of these notes.

NOTE D - LITIGATION

- [1] The Company is a party to various vendor related litigations. Based on the opinion of legal counsel, the Company has accrued a liability of approximately \$100,000 and, accordingly, this liability has been reflected in accounts payable and accrued expenses.
- [2] On August 19, 2004, two of the Company's then officers, Michael J. Gutowski and Larry M. Reid, who were then also directors, informed the Company that their employment contracts may have been breached. On August 27, 2004, these officers filed suit against the Company in the United States District Court, Southern District of Florida, alleging that (i) their employment contracts had been breached and (ii) certain future compensation relating thereto to be paid to them amounting up to an aggregate of \$1,003,000 had been accelerated. On October 5, 2004, Carol L. Gutowski, then an officer of one of the Company's subsidiaries and a former director of the Company, instituted a suit against the subsidiary in the Circuit Court, 17th Judicial Circuit, Broward County, Florida, alleging (i) a breach of her employment agreement with the subsidiary and (ii) that certain future compensation relating thereto to be paid to her from the subsidiary amounting up to an aggregate of \$274,000 had been accelerated.

The Company reported that it did not believe that it had committed any breach of these agreements and, accordingly, had not incurred the claims that these officers alleged. In addition, the Company reported that it believed that these officers had committed violations of their employment agreements and had taken other actions that had damaged the Company. Accordingly, the Company filed a defense to these actions and asserted appropriate counterclaims.

On January 10, 2005, both of the aforementioned actions were settled. In accordance therewith, the parties agreed, among other things, as follows:

1. Each party will release the other from any and all claims except for any obligations set forth in the settlement agreement and the legal actions between the parties, including both the Federal Court and Florida Circuit Court actions, will be dismissed with prejudice;
2. The parties shall bear their own fees and expenses relating to the litigation;
3. Messrs. Reid and Gutowski and Ms. Gutowski shall be released from the non-competition provisions of their respective employment contracts;
4. Messrs. Reid and Gutowski agreed to resign as directors of the Company; and

Edgar Filing: CNE GROUP INC - Form 10QSB

5. Messrs. Reid and Gutowski and Ms. Gutowski shall exchange, in the aggregate, (i) all of their Class AA (1,000,000 shares), Class A (305,336 shares), and Class C (4,867,937 shares) Preferred Stock of the Company, and (ii) all issued incentive stock options of the Company, aggregating 1,550,000 in the aggregate, for 850,000 shares of our Common Stock if the exchange is made on or prior to May 10, 2005, 950,000 shares if the exchange is made on or prior to June 9, 2005, or 1,050,000 shares if the exchange is made on or prior to July 9, 2005 subject to certain restrictions relating to the sale thereof.

The settlement agreement has been being filed with the United States District Court Southern District of Florida, Case No: 04-61125-Civ-Cooke/McAliley, Michael J. Gutowski and Larry M. Reid, Plaintiffs, v. CNE Group, Inc., Defendant/Counter-Plaintiff, v. Michael J. Gutowski, Larry M. Reid and Carol L. Gutowski, Counter-Defendants.

NOTE E - SUBSEQUENT EVENTS

- [1] As of January 1, 2005, certain holders of the Company's 10% subordinated notes agreed to defer \$18,750 of interest due on such date and further defer the interest that was due and deferred on July 1, 2004 (\$13,750) and October 1, 2004 (\$18,750) to April 1, 2005 in consideration for the Company issuing to them 384,375 of its Class B Warrants, each to give the holder thereof the right to purchase one share of Common Stock at \$0.40 per share. On April 1, 2005, the holders of the Company's 10% subordinated notes were asked to agree to defer \$25,000 of interest due on such date and further defer the interest that was due and deferred on July 1, 2004 (\$13,750), October 1, 2004 (\$18,750) and January 1, 2005 (\$187,50) to April 30, 2005 in consideration for the Company issuing to them 254,167 of its Class B Warrants, each to give the holder thereof the right to purchase one share of Common Stock at \$0.30 per share. The noteholders include two officers of the Company. The Company is currently awaiting a response to this proposal.
- [2] On January 1, 2005, the holders of the Company's 24% Secured Notes agreed to defer \$9,200 of interest due on such date and further defer the interest that was due and deferred on October 1, 2004 (\$5,867) to April 30, 2005 in consideration of the Company issuing to them 113,000 Class H Warrants of the Company, each to give the holder thereof the right to purchase a share of Common Stock at \$0.30 per share. On April 1, 2005, the holders of the Company's 24% Secured Notes were asked to agree defer \$9,200 of interest due on such date and further defer the interest that was due and deferred on October 1, 2004 (\$5,867) and January 1, 2005 (\$92,00) to April 30, 2005 in consideration for the Company issuing to them 80,222 of its Class H Warrants, each to give the holder thereof the right to purchase one share of Common Stock at \$0.30 per share. The Company is currently awaiting a response to this proposal.
- [3] On or about April 1, 2005, two individuals, both of whom are adult children of the Company's Chief Executive Officer, purchased 545,000 shares of the Company's Series G Preferred Stock at a price of \$0.20 per share. The Series G Preferred Stock is non voting, has no liquidating preference over the Common Stock and each share is automatically convertible into two shares of Common Stock when such conversion has been approved by the Company's common stockholders. The Company used the funds obtained from this financing primarily for working capital purposes.

Edgar Filing: CNE GROUP INC - Form 10QSB

CNE GROUP, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements

NOTE E - SUBSEQUENT EVENTS (CONTINUED)

- [4] On or about April 12, 2005, four individuals, three of whom are adult children or related thereto of the Company's Chief Executive Officer, purchased 500,000 shares of the Company's Series G Preferred Stock at a price of \$0.20 per share. The Company used the funds obtained from this financing primarily for working capital purposes.
- [5] On or about March 15, 2005, the Company borrowed \$25,000 from a lender evidenced by a secured convertible subordinated note due on September 15, 2005 and bearing interest at the annual rate of 20% payable at maturity. The note is (i) secured by approximately \$42,000 in one of the Company's bank accounts; (ii) convertible into the Company's Common Stock at the rate of \$0.24 per share, subject to certain anti-dilution provisions; and (iii) subordinated to the Company's Senior Indebtedness as that term is defined therein. At May 15, 2005 the outstanding principal balance of the note was \$10,000. In addition, on or about April 11, 2005, the Company sold to this lender, for an aggregate purchase price of \$100,000, 333,333 shares of restricted Common Stock and three-year warrants to purchase an aggregate of 100,000 shares at \$0.50 per share, subject to appropriate anti-dilution provisions. The Company used the funds obtained from this financing primarily for working capital purposes.

12

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

General

We are a holding company whose primary operating subsidiaries are SRC and US CommLink. SRC, also a holding company, is the parent of Connectivity and ECI. These companies, which we acquired on April 23, 2003, market, manufacture, repair and maintain remote radio and cellular-based emergency response products to a variety of federal, state and local government agencies as well as other vertical markets located throughout the United States. In addition, we engage in the business of e-recruiting through our subsidiary, CareerEngine, Inc. The e-recruiting business does not generate a significant part of our revenue, and is not significant to the operations of the Company.

Catastrophe of September 11, 2001

In 2001, our headquarters were located at Suite 2112 of Two World Trade Center in New York City. In April and September 2002, and August 2003, we received governmental assistance grants related to the catastrophe aggregating \$300,000. The grants have a restriction that could require their repayment, specifically if we were to relocate a substantial portion our operations outside of New York City before May 1, 2005. Until such time as this restriction no longer applies, we will classify the grants as a liability of the Company. We will remove the liability and record grant income on our financial statements when these restrictions lapse or are satisfied or, alternatively, repay such grants if the above condition is not satisfied.

Edgar Filing: CNE GROUP INC - Form 10QSB

Critical Accounting Policies and Estimates

The preparation of financial statements in accordance with U.S. generally accepted accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of net revenue and expenses during the reporting period. On an ongoing basis, we evaluate our estimates, including those related to our allowance for doubtful accounts, inventory reserves, goodwill and purchased intangible asset valuations, and asset impairments. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities. Actual results may differ from these estimates under different assumptions or conditions.

We believe the following critical accounting policies, among others, affect the significant judgments and estimates we use in the preparation of our consolidated financial statements:

Allowance for Doubtful Accounts, Revenue Recognition

13

We evaluate the collectibility of our accounts receivable based on a combination of factors. In circumstances where we are aware of a specific customer's inability to meet its financial obligations to us, we record a specific allowance to reduce the net receivable to the amount we reasonably believe will be collected. For all other customers, we record allowances for doubtful accounts based on the length of time the receivables are past due, the prevailing business environment and our historical experience. If the financial condition of our customers were to deteriorate or if economic conditions were to worsen, additional allowances may be required in the future.

We recognize product revenue when persuasive evidence of an arrangement exists, the sales price is fixed, the service is performed or products are shipped to customers, which is when title and risk of loss transfers to the customers, and collectibility is reasonably assured.

At March 31, 2005, our allowance for doubtful accounts was \$61,000 or 13.6% of gross receivables, compared to \$51,000 or 22.9% of gross receivables as of December 31, 2004. The decrease in the reserve as a percentage of gross receivables at March 31, 2005 as compared to December 31, 2004 is the result of an increase in accounts receivable from December 31, 2004 to March 31, 2005 and a lessor requirement for an allowance for doubtful accounts at March 31, 2005 than at December 31, 2004.

Inventory Valuation

At each balance sheet date, we evaluate our ending inventories for excess quantities and obsolescence. This evaluation includes analyses of sales levels by product and projections of future demand. If inventories on hand are in excess of forecasted demand, we provide appropriate reserves for such excess inventory. If we have previously recorded the value of such inventory determined to be in excess of projected demand, or if we

Edgar Filing: CNE GROUP INC - Form 10QSB

determine that inventory is obsolete, we write off these inventories in the period the determination is made. Remaining inventory balances are adjusted to approximate the lower of our cost or market value. If future demand or market conditions are less favorable than our projects, additional inventory write-downs may be required, and would be reflected in cost of revenues in the period the revision is made.

Valuation of Goodwill, Purchased Intangible Assets and Long-Lived

Assets

We perform goodwill impairment tests on an annual basis and on an interim basis if an event or circumstance indicates that it is more likely than not that impairment has occurred. We assess the impairment of other amortizable intangible assets and long-lived assets whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Factors we consider important that could trigger an impairment review include significant underperformance to historical or projected operating results, substantial changes

14

in our business strategy and significant negative industry or economic trends. If such indicators are present, we evaluate the fair value of the goodwill. For other intangible assets and long-lived assets we determine whether the sum of the estimated undiscounted cash flows attributable to the assets in question is less than their carrying value. If less, we recognize an impairment loss based on the excess of the carrying amount of the assets over their respective fair values. Fair value of goodwill is determined by using a valuation model based on market capitalization. Fair value of other intangible assets and long-lived assets is determined by future cash flows, appraisals or other methods. If the long-lived asset determined to be impaired is to be held and used, we recognize an impairment charge to the extent the anticipated net cash flows attributable to the asset are less than the asset's carrying value. The fair value of the long-lived asset then becomes the asset's new carrying value, which we depreciate over the remaining estimated useful life of the asset.

Recent Accounting Pronouncements

In January 2003, the FASB issued FIN 46, Consolidation of Variable Interest Entities (VIE's), and a revision to FIN 46 in December 2003 (together, "FIN 46"), which requires identification of our participation in VIE's. VIE's are defined as entities with a level of invested equity that is not sufficient to fund future activities to permit them to operate on a stand-alone basis, or whose equity holders lack certain characteristics of a controlling financial interest. For entities identified as VIE's, FIN 46 sets forth a model to evaluate potential consolidation based on the assessment of which party to a VIE, if any, bears a majority of the risk of the VIE's expected losses, or stands to gain from a majority of the VIE's expected returns. FIN 46 also sets forth certain disclosures regarding interest in VIE's that are deemed significant, even if consolidation is not required. FIN 46 is effective for all VIE's created after January 31, 2003. We adopted FIN 46 during 2003 and the adoption of this interpretation did not have an impact on our consolidated financial statements in 2005 or 2004.

Edgar Filing: CNE GROUP INC - Form 10QSB

In May 2003, the FASB issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity. SFAS No. 150 establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances). Many of those instruments were previously classified as equity. SFAS No. 150 is effective for financial instruments entered into or modified after May 31, 2003. We adopted this standard during 2003 and the adoption did not have an impact on our consolidated financial statements in 2005 or 2004.

During December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 153, Exchanges of Nonmonetary Assets -- An Amendment of APB Opinion No. 29. APB Opinion No. 29, Accounting for Nonmonetary Transactions ("APB 29") required that nonmonetary exchanges be accounted for at fair value, subject to certain exceptions. SFAS 153 has removed the exception

15

for nonmonetary exchanges of similar productive assets, and replaced it with an exception for exchanges that lack commercial substance. The provisions of SFAS 153 are effective prospectively for all nonmonetary asset exchanges in fiscal periods beginning after June 15, 2004. The adoption of this standard did not have an impact on our consolidated financial statements in 2005 or 2004.

During December 2004, FASB issued SFAS No. 123 (Revised 2004), Share-Based Payment ("SFAS 123R"). SFAS 123R replaces SFAS No. 123, Accounting for Stock-Based Compensation (SFAS 123), and supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees. SFAS 123R requires companies to recognize the compensation cost related to share-based payment transactions with employees in the financial statements. The compensation cost is measured based upon the fair value of the instrument issued. Share-based compensation transactions with employees covered within SFAS 123R include share options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. SFAS 123 included a fair-value-based method of accounting for share-based payment transactions with employees, but allowed companies to continue to apply the guidance in APB 25 provided that they disclose in the footnotes to the financial statements the pro forma net income if the fair-value-based method been applied. We are currently reporting share-based payment transactions with employees in accordance with APB 25 and provides the required disclosures. SFAS 123R will be effective for us beginning January 1, 2006.

In implementing SFAS 123R we will apply the modified prospective application transition method. The modified prospective application transition method requires the application of this standard to:

- o All new awards issued after the effective date;
- o All modifications, repurchased or cancellations of existing awards after the effective date; and
- o Unvested awards at the effective date.

For unvested awards, the compensation cost related to the remaining "requisite service" that has not been rendered at the effective date will

Edgar Filing: CNE GROUP INC - Form 10QSB

be determined by the compensation cost calculated currently for either recognition or pro forma disclosures under SFAS 123. We will be adopting the modified prospective application of SFAS 123R.

A. Results of Operations:

Three-Month Period Ended March 31, 2005 Compared to the Three-Month Period

Ended March 31, 2004

Revenues

16

Total revenues decreased to \$626,771 for the three-month period ended March 31, 2005 from \$982,962 for the three-month period ended March 31, 2004 due to a decrease in the dollar amount of the awarded contracts to USCL.

Product sales income decreased to \$380,125 for the three-month period ended March 31, 2005 from \$631,438 for the three-month period ended March 31, 2004 due to a decrease in the dollar amount of the awarded contracts to USCL.

Service fee income decreased to \$200,184 for the three-month period ended March 31, 2005 from \$320,135 for the three-month period ended March 31, 2004 due to the loss of certain maintenance contracts by ECI.

Internet related income increased to \$46,463 for the three-month period ended March 31, 2005 from \$31,369 for the three-month period ended March 31, 2004 as the operations of our subsidiary, CareerEngine, Inc. have stabilized, although we have relatively small operations within the e-recruiting industry.

Cost of Goods Sold

Costs of goods sold, which relates to product sales and related service fee income, decreased to \$177,529 for the three-month period ended March 31, 2005 from \$503,699 for the three-month period ended March 31, 2004 due to the decrease in related revenues.

Other Expenses

Total other expenses decreased to \$519,780 for the three-month period ended March 31, 2005 from \$747,238 for the three-month period ended March 31, 2004 as the effect of certain cost reduction initiatives, including the reduction of our executive personnel, were in effect during the three-month period ended March 31, 2005 that were not in effect during in the three month period ended March 31, 2004.

Advertising expenses decreased to \$17,808 for the three-month period ended March 31, 2005 from \$24,720 for the three-month period ended March 31, 2004 as we decreased our attendance at industry trade shows. These expenditures relate to the acquired operations of USCL and SRC and its subsidiaries.

Compensation and related costs decreased to \$211,601 for the three-month period ended March 31, 2005 from \$368,562 for the three-month period ended

Edgar Filing: CNE GROUP INC - Form 10QSB

March 31, 2004 as we instituted certain payroll reduction initiatives in 2004, including the reduction of our executive personnel.

General and administrative expenses decreased to \$241,166 for the three-month period ended March 31, 2005 from \$300,216 for the three-month period ended March 31, 2004 due to the decreased cost and use of professional services in the operations of the Company.

17

Product development expenses decreased to nil for the three-month period ended March 31, 2005 from \$6,241 for the three-month period ended March 31, 2004 due to the cessation of certain initiatives commenced by USCL to develop products to meet our customers' future requirements.

Depreciation and amortization expenses modestly increased to \$49,205 for the three-month period ended March 31, 2005 from \$47,499 for the three-month period ended March 31, 2004.

Other Items

Amortization of debt discount decreased to \$24,963 for the three-month period ended March 31, 2005 from \$124,821 for the three-month period ended March 31, 2004 due to the change in the monthly rate of amortization of the debt discount (\$699,000) related to the 10% subordinated notes issued on April 23, 2003 from \$58,250 to \$8,321. The change in the amortization rate was caused by the extension of the maturity date of the notes from April 30, 2004 to April 30, 2005.

Interest expense decreased to \$69,873 for the three-month period ended March 31, 2005 from \$81,182 for the three-month period ended March 31, 2004 due primarily to a decrease in the use, by SRC and its subsidiaries, of accounts receivable financing commonly referred to as factoring. Factoring, when utilized, has an annual interest rate in excess of 36%.

Operating Loss

On a pre-tax basis, we had a loss from operations of \$165,346 for the three-month period ended March 31, 2005 compared with a loss from operations of \$473,834 for the three-month period ended March 31, 2004.

Our loss from operations for the three-month period ended March 31, 2005 was \$165,346 compared with a loss from continuing operations of \$473,834 for the three-month period ended March 31, 2004. For the three-month period ended March 31, 2005, loss per common share from continuing operations, basic and diluted, was \$.02 per share. For the three-month period ended March 31, 2004, income per common share from continuing operations, basic and diluted, was \$.05 per share.

Our net loss for the three-month period ended March 31, 2005 was \$165,346 compared with net loss of \$473,834 for the three-month period ended March 31, 2004. For the three-month period ended March 31, 2005, net loss per common share, basic and diluted, was \$.02 per share. For the three-month period ended March 31, 2004, net loss per common share, basic and diluted, was \$.05 per share.

B. Liquidity and Capital Resources

We have incurred substantial losses, sustained substantial cash outflows from operating activities and had a working capital deficit at March 31, 2005 and December 31, 2004. The above factors raise substantial doubt about our ability to continue as a going concern. Our continued existence depends on our ability to obtain additional equity and/or debt financing to fund our operations, financial obligations as they become due, and ultimately to achieve profitable operations. We are continuously in the process of raising additional financing and have initiated a cost reduction strategy. At March 31, 2005 and December 31, 2004 management believes that the working capital deficit, losses and negative cash flow will ultimately be improved by (i) cost reduction strategies initiated in January and June 2004 and (ii) additional equity and debt financing activities in addition to those set forth in the financial statements. On May 5, 2005, we received notice from the American Stock Exchange ("AMEX") Staff indicating that at December 31, 2004 we did not meet certain of AMEX's continuing listing standards, specifically our (i) Stockholders' Equity being less than \$6,000,000 (Section 1003(a)(iii) of the AMEX Company Guide) and (ii) financial condition has become so impaired that it appears questionable that we will be able to continue operations and/or meet our obligations as they mature (Section 1003(a)(iv) of the AMEX Company Guide). AMEX has requested us to submit a plan, by June 6, 2005, that will demonstrate to AMEX our ability to regain compliance (the "Plan"), which we intend to do. The Plan is subject to the approval and to periodic monitoring by AMEX. Assuming we achieve our scheduled financial milestones as determined by AMEX, we will have until November 5, 2005 to regain compliance with the continuing listing requirements. If we do not achieve our scheduled financial milestones as determined by AMEX, we will lose our AMEX listing. At March 31, 2005, our Stockholders' Equity was approximately \$5,429,000, our current assets were \$752,000, and our current liabilities were \$4,014,000 that primarily included notes payable (\$1,602,000 due as of April 30, 2005 and \$150,000 due June 30, 2005) and related interest payable amounting to approximately \$2,039,000. No event of default has been declared by any holder thereof as of the date hereof. Management and the noteholders, who include certain of our directors, officers and an employee who is also a director, are currently renegotiating the terms of these notes. There is no assurance that we can obtain additional financing or achieve profitable operations or generate possible cash flow or that we can retain our listing. Our 2005 and 2004 financial statements do not include any adjustments relating to the recoverability or classification of recorded asset amounts or the amount and classification of liabilities that might be necessary as a result of this ongoing concern uncertainty.

Off-Balance Sheet Arrangements

At March 31, 2005 and December 31, 2004, we had no off-balance sheet arrangements.

Operating Activities

We utilized \$60,944 of cash in operating activities during the three-month period ended March 31, 2005. We had a net loss of \$165,346 during this period, which included an aggregate of \$84,168 of non-cash items,

Edgar Filing: CNE GROUP INC - Form 10QSB

including depreciation and amortization, amortization of debt discount and an allowance for doubtful accounts. In addition to the impact of non-cash items, our operating activities for the three-month period ended March 31, 2005 also reflected an increase in inventory, accounts payable, accrued expenses and other liabilities, and accounts receivable and a decrease in other assets.

We utilized \$722,589 of cash in operating activities during the three-month period ended March 31, 2004. We had a net loss of \$473,834 during this period, which included an aggregate of \$179,320 of non-cash items, including depreciation and amortization, amortization of debt discount and allowance for doubtful accounts. In addition to the impact of non-cash items, our operating activities for the three-month period ended March 31, 2004 also reflected an increase in accounts receivable, inventory, prepaid expenses and other assets, and accrued expenses and other liabilities. Our significant increase in accounts receivable is principally due to the completion of our contract with the Nevada Department of Transportation.

On January 21, 2004, we took several initiatives to address our operating cash deficiency, which included, but were not limited to, the reduction and/or elimination of certain executive salaries, waiving of certain interest payments due officers and/or directors, waiving of certain accounts receivable due an officer and employee, and the reduction of certain administrative costs. In addition, we raised gross proceeds of \$700,000 in February 2004 from the sale of our Common Stock (see "Financing Activities" below), and restructured certain short-term credit arrangements into a \$300,000 note payable due in February 2005. Furthermore, in July through December 2004 we restructured and issued approximately \$450,000 of our debt securities. We are currently attempting to restructure the debt due April 30, 2005 amounting to \$1,600,000 with the holders thereof.

Financing Activities

On April 23, 2003, we completed a private financing pursuant to which we issued notes (the "Notes") in the aggregate principal amount of \$1,000,000, of which \$650,000 was to certain of our officers, and 4,165,800 ten year cashless Class B Warrants, each to purchase one share of our Common Stock at \$0.50 per share. The Notes bear interest at the annual rate of 10% payable quarterly and were due on April 30, 2004. The aggregate number of shares for which the Warrants may be exercised equal 15% of our outstanding Common Stock on a fully-diluted basis. The Warrants are anti-dilutive until the Notes have been repaid. The due date of the Notes may be extended at our option for an additional year in consideration for the issuance of 10-year warrants to purchase 4% of our then outstanding Common Stock at \$0.50 per share. These Warrants would also be anti-dilutive until the Notes have been repaid. In addition, we valued the Warrants, utilizing the Black-Scholes Pricing Model, at \$699,000, which is being

20

accounted for as debt discount and is being amortized ratably over the one-year term of the Notes.

On March 12, 2004, we notified the Class B Warrant holders that, to satisfy the 15% non-dilutive provisions of their Warrants, these Warrants were then exercisable for an aggregate of 5,245,200 shares of our Common

Edgar Filing: CNE GROUP INC - Form 10QSB

Stock at approximately \$0.40 per share. On this date, we also exercised our option to extend the maturity date of the Notes to April 30, 2005 and satisfied the requirement for the additional 4% non-dilutive interest in the Company by issuing to the Noteholders Class B Warrants to purchase an additional 1,708,900 shares of our Common Stock at \$0.50 per share. The non-dilutive provisions of the Warrants terminate when all of the Notes have been paid in full. In May 2005, we will notify the Class B Warrant holders that, to satisfy the now 19% non-dilutive provisions of their Warrants, these Warrants will now be exercisable for an additional of 1,122,100 shares of our Common Stock at approximately \$0.40 per share.

In addition, on September 17, 2003, we sold 1,250,000 shares of our Common Stock at \$0.40 per share to an existing noteholder and stockholder of the Company.

On February 10, 2004, we sold 1,750,000 shares of our Common Stock at \$0.40 per share. The net proceeds of the transaction amounted to \$571,000.

On June 24, 2004 we repaid, in full, one of our outstanding lines of credit amounting to approximately \$146,000. On the same date we issued a secured note payable to an employee of one of our subsidiaries in the amount of \$150,000. This employee is also now one of our directors. The note is secured by the furniture and equipment of the subsidiary. The note bears interest at 10% per annum and the principal and all interest thereon was due on September 24, 2004. In consideration for extending the maturity date of the note to April 30, 2005 and deferring the payment of all accrued interest for the period June 24, 2004 through April 30, 2005, we issued the noteholder individual Warrants to purchase 101,000 shares of our Common Stock at \$0.28 per share. Management and the noteholder are currently renegotiating the terms of these notes.

In July and August 2004, we issued \$150,000 of our 24% Secured Notes due April 30, 2005 to the wife of our Chief Executive Officer who is also the holder of one of our 10% subordinated notes. Interest on the notes is payable quarterly in arrears. The notes are secured by (i) all the stock of SRC and USCL, and (ii) the pledge of Patent Nos. 6,060,979, 6,047,173 and 5,701,338 - all owned by us. On October 1, 2004, the holders of 100% of our 24% Secured Notes agreed to defer \$5,867 of interest due on such date to January 1, 2005 in consideration for our issuing to them 53,333 of our Class B Warrants, each to give the holder thereof the right to purchase one share of our Common Stock at \$0.33 per share. On January 1, 2005, the holders of 100% of our 24% Secured Notes agreed to

21

defer \$9,200 of interest due on such date and further defer the interest that was due and deferred on October 1, 2004 \$5,867 to April 1, 2005 in consideration for our issuing to them 113,000 of our Class B Warrants, each to give the holder thereof the right to purchase one share of our Common Stock at \$0.40 per share. Management and the noteholders, which includes directors, and an officer of the Company, are currently renegotiating the terms of these notes.

In October 2004, we and USCL entered into a two-year Project Financing Agreement with an institutional lender relating to USCL's anticipated participation in the "Cellular Call Box Upgrade and Maintenance Service" projects for numerous Service Authority for Freeway Emergencies ("SAFE") programs within the state of California. We cannot assure you that we will participate in these projects or, if we do, to what extent such participation will be. This agreement provides us with finished goods and

Edgar Filing: CNE GROUP INC - Form 10QSB

accounts receivable financing of up to \$2,000,000 relating to these potential aforementioned projects. The effective interest rate is approximately 3% per month on the outstanding balance of the amount receivables financed. The finished goods and accounts receivable to be financed, as well as all of our other assets not previously pledged, will secure the borrowings under this agreement.

In October, November and December 2004, we issued (i) \$150,000 of our 10% Convertible Subordinated Notes due June 30, 2005 and (ii) 945,000 of our Class C Cashless Warrants, each to give the holder thereof the right to purchase one share of our Common Stock at \$0.50 per share. The notes were sold to the wife of our Chief Executive Officer and other accredited investors and are convertible by the holder, at any time, into our Common Stock at \$0.50 per share. The warrants expire on April 30, 2013. Interest on the notes is due at maturity.

On or about April 1, 2005, two individuals, both of whom are adult children of our Chief Executive Officer, purchased 545,000 shares of our Series G Preferred Stock at a price of \$0.20 per share. The Series G Preferred Stock is non voting, has no liquidating preference over our Common Stock and each share is automatically convertible into two shares of our Common Stock when such conversion has been approved by our Common Stockholders.

On or about April 12, 2005, four individuals, three of whom are adult children or related thereto of our Chief Executive Officer, purchased 500,000 shares of our Series G Preferred Stock at a price of \$0.20 per share.

On or about March 15, 2005, we borrowed \$20,000 from a lender evidenced by a secured convertible subordinated note due on September 15, 2005 and bearing interest at the annual rate of 20% payable at maturity. The note is (i) secured by approximately \$42,000 in one of our bank accounts; (ii) convertible into our Common Stock at the rate of \$0.24 per share, subject to certain anti-dilution provisions; and (iii) subordinated to our Senior Indebtedness as that term is defined therein. At March 31, 2005 the outstanding principal balance of the note was \$10,000. In addition, on or about April 11, 2005, we sold to this lender, for an aggregate purchase price of \$100,000, 333,333 shares of restricted Common

22

Stock and three-year warrants to purchase an aggregate of 100,000 shares of our Common Stock at \$0.50 per share, subject to appropriate anti-dilution provisions.

We are using the funds obtained from these financings for working capital. The financings were effected pursuant to the exemption from the registration provisions of the Securities Act of 1993 provided by Section 4(2) thereof.

We did not have any material commitments for capital expenditures as of March 31, 2005.

C. Inflation

Due to the nature of our business, inflation does not significantly impact our operations.

Edgar Filing: CNE GROUP INC - Form 10QSB

Item 3. Controls and Procedures

Our Chief Executive Officer and Chief Financial Officer have conducted an evaluation of the effectiveness of disclosure controls and procedures pursuant to Rule 13a-14 of the Exchange Act. Based on that evaluation, they have concluded that our disclosure controls and procedures are effective in ensuring that all material information required to be filed in this Quarterly Report on Form 10-QSB has been made known to them in a timely fashion. There have been no significant changes in internal controls, or in other factors that could significantly affect internal controls, subsequent to the date they completed their evaluation.

23

PART II

OTHER INFORMATION

Item 1. Legal Proceedings.

We are a party to various vendor related litigations. Based on the opinion of management and legal counsel, we have accrued an estimated liability of approximately \$100,000.

Item 5. Other Information.

None

Item 6. Exhibits and Reports on Form 8-K.

(a) Exhibits:

- 31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 from the Company's Chief Executive Officer
- 31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 from the Company's Chief Financial Officer
- 32.1 Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

A statement regarding the computation of per share earnings is omitted because the computation is described in Note B of the Notes to Consolidated Financial Statements (Unaudited) in this Form 10-QSB.

(b) Reports on Form 8-K:

The Company filed a report on Form 8-K on January 14, 2005, a report on Form 8-K on April 11, 2005, and a report on Form 8-K on May 11, 2005.

24

Edgar Filing: CNE GROUP INC - Form 10QSB

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CNE GROUP, INC.

/s/ George W. Benoit

Date: May 23, 2005

George W. Benoit, Chairman of the Board
of Directors, and Chief Executive
Officer

/s/ Anthony S. Conigliaro

Date: May 23, 2005

Anthony S. Conigliaro, Vice President and
Chief Financial Officer

25