

CHAMPIONSHIP AUTO RACING TEAMS INC

Form 10-Q

August 09, 2001

1

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

(X) Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 2001.

( ) Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period \_\_\_\_\_ to \_\_\_\_\_.

Commission File No. 1-13925

CHAMPIONSHIP AUTO RACING TEAMS, INC.

(Exact name of registrant as specified in its charter)

Delaware

38-3389456

(State or other jurisdiction of  
Incorporation or organization)

(IRS Employer Identification No.)

755 West Big Beaver Rd., Suite 800, Troy, MI 48084

(Address of principal executive offices)  
(Zip Code)

(248) 362-8800

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

COMMON STOCK \$0.01 PAR VALUE

15,186,234 SHARES

CLASS

OUTSTANDING AT AUGUST 1, 2001

This report contains 18 pages.

Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

TABLE OF CONTENTS

PART I - FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

Consolidated Balance Sheets as of June 30, 2001 and December 31, 2000

Consolidated Statements of Income for the Three and Six Months Ended June 30, 2001 and 2000

Consolidated Statement of Stockholders' Equity for the Six Months Ended June 30, 2001

Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2001 and 2000

Notes to Consolidated Financial Statements

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

SIGNATURES

CHAMPIONSHIP AUTO RACING TEAMS, INC.  
CONSOLIDATED BALANCE SHEETS  
AS OF JUNE 30, 2001 AND DECEMBER 31, 2000  
(DOLLARS IN THOUSANDS)

JUNE 30, 2001  
-----  
(UNAUDITED)

Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

ASSETS

CURRENT ASSETS:

Cash and cash equivalents	\$ 46,181
Short-term investments	89,490
Accounts receivable (net of allowance for doubtful accounts of \$6,599 and \$6,539 at June 30, 2001 and December 31, 2000, respectively)	5,565
Current portion of notes receivable	102
Inventory	123
Prepaid expenses	1,464
Deferred income taxes	2,477

-----  
Total current assets 145,402

NOTES RECEIVABLE

119

PROPERTY AND EQUIPMENT- Net

7,094

GOODWILL (net of accumulated amortization of \$590 and \$493  
at June 30, 2001 and December 31, 2000, respectively)

7,151

OTHER ASSETS (net of accumulated amortization of \$102 and \$88 at  
June 30, 2001 and December 31, 2000, respectively)

341

TOTAL ASSETS

-----  
\$160,107  
=====

LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES:

Accounts payable	\$ 4,083
Accrued liabilities:	
Race expenses and point awards	1,149
Royalties	148
Payroll	325
Taxes	2,366
Other	3,255
Deferred revenue	18,116
Deposits	--

-----  
Total current liabilities 29,442

DEFERRED INCOME TAXES

1,292

COMMITMENTS AND CONTINGENCIES

--

STOCKHOLDERS' EQUITY:

Preferred stock, \$.01 par value; 5,000,000 shares authorized, none issued and outstanding at June 30, 2001 and December 31, 2000	--
Common stock \$.01 par value, 50,000,000 shares authorized, 15,179,567 and 15,765,467 shares issued and outstanding at June 30, 2001 and December 31, 2000, respectively	152
Additional paid-in capital	94,341
Retained earnings	34,008
Unrealized gain on investments	872

-----  
Total stockholders' equity 129,373  
-----

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

-----  
\$160,107  
=====

See accompanying notes to consolidated financial statements.

Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

CHAMPIONSHIP AUTO RACING TEAMS, INC.  
CONSOLIDATED STATEMENTS OF INCOME  
FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2001 AND 2000  
(UNAUDITED)  
(IN THOUSANDS, EXCEPT EARNINGS PER SHARE)

	THREE MONTHS ENDED JUNE 30,		SIX ENDED
	2001	2000	2001
	-----	-----	-----
REVENUES:			
Sanction fees	\$13,299	\$15,761	\$15,889
Sponsorship revenue	3,453	5,127	6,407
Television revenue	1,580	1,768	1,839
Engine leases, rebuilds and wheel sales	312	636	583
Other revenue	1,141	1,610	1,506
	-----	-----	-----
Total revenues	19,785	24,902	26,224
EXPENSES:			
Race distributions	4,620	5,192	5,361
Race expenses	2,746	2,792	4,572
Cost of engine rebuilds and wheel sales	115	245	214
Administrative and indirect expenses (includes severance expense of \$810,000 and \$1.2 million for the three months and six months ended June 30, 2001, respectively, and \$2.8 million for the three and six months ended June 30, 2000)	7,745	8,654	12,965
Depreciation and amortization	402	305	804
	-----	-----	-----
Total expenses	15,628	17,188	23,916
OPERATING INCOME	4,157	7,714	2,308
Interest income (net)	1,965	1,798	3,940
	-----	-----	-----
INCOME BEFORE INCOME TAXES	6,122	9,512	6,248
Income tax expense	2,173	3,388	2,218
	-----	-----	-----
NET INCOME	\$ 3,949	\$ 6,124	\$ 4,030
	=====	=====	=====
EARNINGS PER SHARE:			
BASIC	\$ 0.25	\$ 0.39	\$ 0.26
	=====	=====	=====
DILUTED	\$ 0.25	\$ 0.39	\$ 0.26
	=====	=====	=====
WEIGHTED AVERAGE SHARES OUSTANDING:			
BASIC	15,547	15,588	15,655
	=====	=====	=====
DILUTED	15,547	15,722	15,658
	=====	=====	=====

See accompanying notes to consolidated financial statements.

4

5

CHAMPIONSHIP AUTO RACING TEAMS, INC.  
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
FOR THE SIX MONTHS ENDED JUNE 30, 2001  
(UNAUDITED)  
(IN THOUSANDS)

	COMMON STOCK		ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	UNREALIZED GAIN ON INVESTMENTS
	SHARES	AMOUNT			
BALANCES, DECEMBER 31, 2000	15,765	\$158	\$103,130	\$29,978	\$ 628
Net income	--	--	--	4,030	--
Unrealized gain on investments	--	--	--	--	244
Comprehensive income					
Acquisition and retirement of common stock	-- (586)	-- (6)	-- (8,789)	-- --	-- --
BALANCES, JUNE 30, 2001	15,179	\$152	\$ 94,341	\$34,008	\$ 872

See accompanying notes to consolidated financial statements.

5

6

CHAMPIONSHIP AUTO RACING TEAMS, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE SIX MONTHS ENDED JUNE 30, 2001 AND 2000  
(UNAUDITED)  
(DOLLARS IN THOUSANDS)

	2001	2000
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 4,030	\$
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	804	
Net gain from sale of property and equipment	(62)	
Deferred income taxes	166	

## Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

Changes in assets and liabilities that provided (used) cash:		
Accounts receivable	13	
Inventory	28	
Prepaid expenses	(897)	
Other assets	(3)	
Accounts payable	2,108	
Accrued liabilities	3,375	
Deferred revenue	15,664	
Deposits	(778)	
	-----	-----
Net cash provided by operating activities	24,448	
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of investments	(19,937)	
Proceeds from sale and maturities of investments	28,898	
Notes receivable	2,461	
Acquisition of property and equipment	(483)	
Proceeds from sale of property and equipment	86	
Acquisition of trademark	(1)	
	-----	-----
Net cash provided by (used in) investing activities	11,024	
CASH FLOWS FROM FINANCING ACTIVITIES:		
Issuance of common stock	--	
Repurchase of common stock	(8,795)	
	-----	-----
Net cash provided by (used in) financing activities	(8,795)	
	-----	-----
NET INCREASE IN CASH AND CASH EQUIVALENTS	26,677	
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	19,504	
	-----	-----
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 46,181	\$
	=====	=====
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION--		
Cash paid during the period for:		
Income taxes	\$ 265	\$
	=====	=====
Interest	\$ --	\$
	=====	=====

See accompanying notes to consolidated financial statements.

CHAMPIONSHIP AUTO RACING TEAMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

BASIS OF PRESENTATION. The accompanying unaudited consolidated financial statements have been prepared by management and, in the opinion of management, contain all adjustments, consisting of normal recurring adjustments, necessary to present fairly the financial position of Championship Auto Racing Teams, Inc. and subsidiaries (the "Company") as of June 30, 2001 and the results of its operations and its cash flows for the three months and six months ended June 30, 2001 and 2000.

The unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements included in the Company's Form 10-K filed with the Securities and Exchange Commission.

Because of the seasonal concentration of racing events, the results of operations for the three months and six months ended June 30, 2001 and 2000 are not indicative of the results to be expected for the year.

PRINCIPLES OF CONSOLIDATION. The consolidated financial statements of the Company include the financial statements of Championship Auto Racing Teams and its wholly-owned subsidiaries - CART, Inc., American Racing Series, Inc., Pro-Motion Agency, Ltd. and CART Licensed Products, Inc. All significant intercompany balances have been eliminated in consolidation.

ACCOUNTING PRONOUNCEMENTS. The Company has adopted Financial Accounting Standards Board's ("FASB") Statement of Financial Accounting Standard ("SFAS") No. 133, "Accounting For Derivative Instruments and Hedging Activities," effective January 1, 2001. Management has determined that the impact of adoption of SFAS 133 on the Company's financial position, results of operations and cash flows is insignificant.

In July 2001, the FASB issued SFAS No. 141, "Business Combinations." SFAS 141 requires the purchase method of accounting for business combinations initiated after June 30, 2001 and eliminates the pooling-of-interests method. The Company does not believe that the adoption of SFAS 141 will have a significant impact on its financial statements.

In July 2001, the FASB issued SFAS No. 142, "Goodwill and Other Intangible Assets," which is effective January 1, 2002. SFAS 142 requires, among other things, the discontinuance of goodwill amortization. In addition, the standard includes provisions for the reclassification of certain existing recognized intangibles such as goodwill, reassessment of the useful lives of existing recognized intangibles, reclassification of certain intangibles out of previously reported goodwill and the identification of reporting units for purposes of assessing potential future impairments of goodwill. SFAS 142 also requires the Company to complete a transitional goodwill impairment test six months from the date of adoption. The Company is currently assessing, but has not yet determined, the impact of SFAS 142 on its financial position and results of operations.

RECLASSIFICATIONS. Certain reclassifications have been made to the 2000 unaudited consolidated financial statements in order for them to conform to the 2001 presentation.

7

8

### 2. SHORT-TERM INVESTMENTS

The following is a summary of the estimated fair value of available-for-sale short-term investments by balance sheet classification:

Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

(IN THOUSANDS)	COST	FAIR VALUE	GROSS UNREALIZED	
			GAIN	LOSS
JUNE 30, 2001				
Corporate bonds	\$ 1,512	\$ 1,513	\$ 1	\$ --
U.S. agencies securities	87,106	87,977	871	--
Total short-term investments	\$88,618	\$89,490	\$ 872	\$ --
DECEMBER 31, 2000				
Corporate bonds	\$ 1,502	\$ 1,507	\$ 5	\$ --
U.S. agencies securities	96,076	96,699	623	--
Total short-term investments	\$97,578	\$98,206	\$ 628	\$ --

Proceeds from sales of investments were approximately \$2.4 million and \$12.0 million for the six months ended June 30, 2001 and 2000, respectively.

Contractual maturities range from less than one year to two years. The weighted average maturity of the portfolio does not exceed one year.

3. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30, 2001 and December 31, 2000:

	(IN THOUSANDS)	
	JUNE 30, 2001	DECEMBER 31, 2000
Engines	\$ 2,456	\$ 2,397
Equipment	4,582	4,448
Furniture and fixtures	415	405
Vehicles	3,518	3,562
Other	234	230
Total	11,205	11,042
Less accumulated depreciation	(4,111)	(3,715)
Property and equipment (net)	\$ 7,094	\$ 7,327

4. CAPITAL STOCK

During the quarter ended June 30, 2001, the Company repurchased and retired 585,900 shares of its common stock for an aggregate cost of \$8.8 million, pursuant to its stock repurchase program authorized by the Board of Directors in



## Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

April 2001. The program allows the Company to repurchase up to 2.5 million shares of its outstanding common stock from time to time in open market or privately negotiated transactions. Repurchases under the program will be made at the discretion of management based upon market, business, legal, accounting and other factors, and accordingly, there is not a guarantee as to the timing or number of shares to be repurchased.

8

9

### 5. SEGMENT REPORTING

The Company has one reportable segment, racing operations.

This reportable segment encompasses all the business operations of organizing, marketing and staging all of our open-wheel racing events.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company's long-lived assets are substantially used in the racing operations segment in the United States. The Company evaluates performance based on income before income taxes.

(\$ in thousands)	THREE MONTHS ENDED JUNE 30,		
-----	RACING OPERATIONS	OTHER*	TOTAL
2001			
----			
Revenues	\$ 19,677	\$ 108	\$ 19,785
Interest income (net)	1,959	6	1,965
Depreciation and amortization	378	24	402
Segment income before income taxes	6,099	23	6,122
2000			
----			
Revenues	\$ 24,747	\$ 155	\$ 24,902
Interest income (net)	1,792	6	1,798
Depreciation and amortization	278	27	305
Segment income (loss) before income taxes	9,652	(140)	9,512

(\$ in thousands)	SIX MONTHS ENDED JUNE 30,		
-----	RACING OPERATIONS	OTHER*	TOTAL
2001			
----			
Revenues	\$ 26,043	\$ 181	\$ 26,224
Interest income (net)	3,929	11	3,940

Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

Depreciation and amortization	755	49	
Segment income before income taxes	6,204	44	6,
2000			
----			
Revenues	\$ 32,312	\$ 438	\$ 32,
Interest income (net)	3,285	8	3,
Depreciation and amortization	538	54	
Segment income (loss) before income taxes	12,848	(191)	12,

\*Segment is below the quantitative thresholds for determining reportable segments and commenced operations on January 1, 1997. This segment is related to the Company's licensing royalties.

9

10

Reconciliations to consolidated financial statement totals are as follows:

(\$ in thousands)	JUNE 30, 2001	DECEMBER 31, 2000
-----	-----	-----
Total assets for reportable segment	\$159,063	\$ 143,095
Other assets	1,044	1,006
	-----	-----
Total consolidated assets	\$160,107	\$ 144,101
	=====	=====
Total liabilities for reportable segment	\$ 30,428	\$ 9,910
Other liabilities	306	297
	-----	-----
Total consolidated liabilities	\$ 30,734	\$ 10,207
	=====	=====

6. COMMITMENTS AND CONTINGENCIES

LITIGATION. On September 8, 2000, a complaint for damages was filed against the Company by the heirs of Gonzolo Rodriguez, a race car driver who died on September 11, 1999 while driving his race car at the Laguna Seca Raceway in a practice session for the CART race event. The suit seeks damages in an unspecified amount for negligence and wrongful death.

On October 30, 2000, a complaint for damages was filed against the Company by the estate of Greg Moore, a race car driver who died on October 31, 1999 while driving his race car at the California Speedway during the CART race event. The suit seeks actual and punitive damages from the Company in an unspecified amount for breach of duty, wanton and reckless misconduct, breach of implied contract, battery, wrongful death and negligent infliction of emotional

## Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

distress.

The Company intends to vigorously defend itself in each of these lawsuits and does not believe that it is liable for either of these incidents. The Company requires each promoter to indemnify the Company against any liability for personal injuries sustained at such promoter's racing event. In addition, the Company requires each promoter to carry liability insurance, naming the Company as a named insured. The Company also maintains liability insurance to cover racing incidents. Management does not believe that the outcome of these lawsuits will have a material adverse affect on the Company's financial position or future results of operations.

On February 28, 2001, the Company filed a lawsuit against ISL Marketing AG ("ISL") in the Circuit Court for the County of Oakland, State of Michigan. The lawsuit alleges fraudulent inducement, breach of agreement and failure to pay more than \$6 million due the Company. In April 2001, ISL filed a counterclaim seeking damages in excess of \$150 million, plus punitive damages in an unspecified amount, interest and attorney fees. Management does not believe that the counterclaim filed by ISL has merit. In June 2001, ISL was declared bankrupt by the Swiss courts. The Company will continue to pursue its claim under Swiss bankruptcy laws.

On April 29, 2001, the Company announced the postponement of the race at Texas Motor Speedway ("TMS"). On May 8, 2001, a complaint for unspecified damages was filed by TMS against the Company and certain Company employees. The suit alleges breach of contract, negligence, fraud and negligent misrepresentation claims. The Company intends to defend itself against this action. The Company is unable to determine the overall impact of this suit on its financial position.

10

11

### ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### OVERVIEW

The following discussion and analysis of the financial condition and results of operations should be read in conjunction with the unaudited consolidated financial statements of the Company, including the respective notes thereto which are included in this Form 10-Q.

#### SEASONALITY AND QUARTERLY RESULTS

A substantial portion of our total revenues during the race season is expected to remain seasonal, based on our race schedule. Our quarterly results vary based on the number of races held during the quarter. The results reported for the second quarter of 2001 do not include revenue or race purse expenses associated with the CART event scheduled to be held at the Texas Motor Speedway. During the second quarter ended June 30, 2001, we held six races: Long Beach, California; Nazareth, Pennsylvania; Motegi, Japan; West Allis, Wisconsin; Detroit, Michigan; and Portland, Oregon. During the second quarter ended June 30, 2000, we held seven races: Nazareth, Pennsylvania; Long Beach, California; Rio de Janeiro, Brazil; Motegi, Japan; West Allis, Wisconsin; Detroit, Michigan; and Portland, Oregon. In addition, the mix between the type of race (street course, superspeedway, etc.) and the sanction fees attributed to those races affect quarterly results.

## Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

### RESULTS OF OPERATIONS

Three Months Ended June 30, 2001 Compared to Three Months Ended June 30, 2000

REVENUES. Total revenues for the quarter ended June 30, 2001 were \$19.8 million, a decrease of \$5.1 million, or 21%, from the same period in the prior year. This decrease was due to lower sanction fees, sponsorship revenue, TV revenue, engine leases, rebuilds and wheel sales and other revenue as described below.

Sanction fees for the quarter ended June 30, 2001 were \$13.3 million, a decrease of \$2.5 million, or 16%, from the same period in the prior year. This decrease was primarily the result of running six events in the second quarter of 2001 compared to seven events in the same period in the prior year. This decrease was partially offset by the annual escalation of sanction fees for these events.

Sponsorship revenue for the quarter ended June 30, 2001 was \$3.5 million, a decrease of \$1.7 million, or 33%, from the same period in the prior year. This decrease was primarily attributable to the loss of guaranteed sponsorship income from our former sponsorship partner.

Television revenue for the quarter ended June 30, 2001 was \$1.6 million, a decrease of \$188,000, or 11%, from the same period in the prior year. This decrease was primarily due to six events taking place in the second quarter of 2001 compared to seven events in the same period in the prior year.

Engine leases, rebuilds and wheel sales revenue for the quarter ended June 30, 2001 was \$312,000, a decrease of \$324,000, or 51%, from the same period in the prior year. This decrease was primarily the result of fewer Indy Lights entries in the second quarter of 2001 compared to the same period in the prior year.

Other revenue for the quarter ended June 30, 2001 was \$1.1 million, a decrease of \$469,000, or 29%, from the same period in the prior year. This decrease was partially attributable to a decrease in royalty revenue in the second quarter 2001 when compared to the same period in the prior year and a decrease in entry fees from our two support series due to fewer entries in the second quarter 2001 when compared to the

11

12

same period in the prior year. This decrease was also partially attributable to certain non-recurring revenue in the second quarter of 2000 that was not received in the second quarter of 2001.

EXPENSES. Total expenses for the quarter ended June 30, 2001 were \$15.6 million, a decrease of \$1.6 million, or 9%, from the same period in the prior year. This decrease was due to a decrease in race distributions, race expenses, cost of engine rebuilds and wheel sales and severance expense, partially offset by an increase in administrative and indirect expenses as described below.

Race distributions for the quarter ended June 30, 2001 were \$4.6 million, a decrease of \$572,000, or 11%, from the same period in the prior year. This decrease is primarily due to six races being held in the second quarter of 2001 compared with seven races held in the same period in the prior year. This decrease was partially offset by having one additional Atlantics race in the

## Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

second quarter of 2001 compared to the same period in the prior year.

Race expenses for the quarter ended June 30, 2001 were \$2.7 million, a decrease of \$46,000, or 2%.

Cost of engine rebuilds and wheel sales for the quarter ended June 30, 2001 was \$115,000, a decrease of \$130,000, or 53%, from the same period in the prior year. This decrease is due to decreased engine rebuilds as noted above.

Administrative and indirect expenses for the quarter ended June 30, 2001 were \$7.7 million, a decrease of \$909,000, or 11%, from the same period in the prior year. This decrease was primarily attributable to a decrease in severance payments made under severance agreements with former employees. This decrease was partially offset by an increased investment in strategic planning, personnel and marketing and advertising expenditures that are focused on building our strategic plan and branding awareness.

Depreciation and amortization for the quarter ended June 30, 2001 was \$402,000, compared to depreciation and amortization of \$305,000 for the same period in the prior year.

OPERATING INCOME. Operating income for the quarter ended June 30, 2001 was \$4.2 million, a decrease in income of \$3.6 million from the corresponding period in the prior year due to the factors described above.

INTEREST INCOME (NET). Interest income (net) for the quarter ended June 30, 2001 was \$2.0 million, an increase of \$167,000, or 9%, from the same period in the prior year. This is primarily due to reinvestment of cash flows from operations.

INCOME BEFORE INCOME TAXES. Income before income taxes for the quarter ended June 30, 2001 was \$6.1 million, compared to \$9.5 million from the same period in the prior year.

INCOME TAX EXPENSE. Income tax expense for the quarter ended June 30, 2001 was \$2.2 million, compared to an income tax expense of \$3.4 million for the corresponding period in the prior year.

NET INCOME. Net income for the quarter ended June 30, 2001 was \$3.9 million, a decrease of \$2.2 million from the corresponding period in the prior year as a result of the factors described above.

Six Months Ended June 30, 2001 Compared to Six Months Ended June 30, 2000

REVENUES. Total revenues for the six months ended June 30, 2001 were \$26.2 million, a decrease of \$6.5 million, or 20%, from the same period in the prior year. This decrease was due to lower sanction fees, sponsorship revenue, TV revenue, engine leases, rebuilds and wheel sales and other revenue as described below.

Sanction fees for the six months ended June 30, 2001 were \$15.9 million, a decrease of \$1.3 million, or 8%, from the same period in the prior year. This decrease was primarily the result of seven events taking place in the six months ended June 30, 2001 compared to eight races in the same period in the prior year. This decrease was partially offset by annual escalation of sanction fees

## Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

and a different mix of race venues, with a higher paying race exchanged for a lower paying race in the six months of 2001 when compared to the same period in the prior year.

Sponsorship revenue for the six months ended June 30, 2001 was \$6.4 million, a decrease of \$3.6 million, or 36%, from the same period in the prior year. This decrease was primarily attributable to the loss of guaranteed income from our former sponsor partner.

Television revenue for the six months ended June 30, 2001 was \$1.8 million, a decrease of \$189,000, or 9%, from the same period in the prior year. This decrease was primarily due to seven events taking place in the six months ended June 30, 2001 compared to eight events in the same period in the prior year.

Engine leases, rebuilds and wheel sales for the six months ended June 30, 2001 was \$583,000, a decrease of \$504,000, or 46%, from the same period in the prior year. This decrease was primarily the result of having fewer Indy Lights entries in the six months ended June 30, 2001 compared to the same period in the prior year.

Other revenue for the six months ended June 30, 2001 was \$1.5 million, a decrease of \$907,000, or 38%, from the same period in the prior year. This decrease was partially attributable to a decrease in royalty revenue for the six months ended June 30, 2001 when compared to the same period in the prior year and a decrease in entry fees from our two support series due to fewer entries in the six months ended June 30, 2001 when compared to the same period in the prior year. This decrease was also partially attributable to certain non-recurring revenue in the first six months of 2000 that was not received in the first six months of 2001.

EXPENSES. Total expenses for the six months ended June 30, 2001 were \$23.9 million, an increase of \$530,000, or 2%, from the same period in the prior year. This increase was due to an increase in administrative and indirect expenses and race expenses, partially offset by a decrease in race distributions, cost of engine rebuilds and wheel sales and severance expense as described below.

Race distributions for the six months ended June 30, 2001 were \$5.4 million, a decrease of \$651,000, or 11%, from the same period in the prior year. This decrease was primarily due to seven races being held in the six months ended June 30, 2001 compared to eight races in the same period in the prior year.

Race expenses for the six months ended June 30, 2001 were \$4.6 million, an increase of \$351,000, or 8%, from the same period in the prior year. This increase is primarily due to added personnel, travel and operating expenses in our race departments.

Cost of engine rebuilds and wheel sales for the six months ended June 30, 2001 was \$214,000, a decrease of \$166,000, or 44%, from the same period in the prior year. This decrease is due to decreased engine rebuilds as noted above.

Administrative and indirect expenses for the six months ended June 30, 2001 were \$13.0 million, an increase of \$784,000, or 6%, from the same period in the prior year. This increase was primarily attributable to an increased investment in strategic planning, personnel and marketing and advertising expenditures that are focused on building our strategic plan and branding awareness. This increase was partially offset by a decrease in severance payments made under severance agreements with former employees. The increase was also partially offset by a decrease in operating expenses and personnel due to the consolidation of our Atlanta licensed product office into our headquarters in Troy, Michigan at the end of 2000.

Depreciation and amortization for the six months ended June 30, 2001 was \$804,000, compared to depreciation and amortization of \$592,000 for the same period in the prior year.

OPERATING INCOME. Operating income for the six months ended June 30, 2001 was \$2.3 million, a decrease of \$7.1 million from the same period in the prior year.

INTEREST INCOME (NET). Interest income (net) for the six months ended June 30, 2001 was \$3.9 million, an increase of \$647,000, or 20%, from the same period in the prior year. This is primarily due to reinvestment of cash flows from operations.

INCOME BEFORE INCOME TAXES. Income before income taxes for the six months ended June 30, 2001 was \$6.2 million, compared to income before income taxes of \$12.7 million for the same period in the prior year.

INCOME TAX EXPENSE. Income tax expense for the six months ended June 30, 2001 was \$2.2 million, compared to an income tax expense of \$4.5 million for the same period in the prior year.

NET INCOME. Net income for the six months ended June 30, 2001 was \$4.0 million compared to net income of \$8.1 million for the same period in the prior year.

#### LIQUIDITY AND CAPITAL RESOURCES

We have relied on the proceeds from our initial public offering and cash flow from operations to finance working capital, investments and capital expenditures during the past year.

We have a \$1.5 million revolving line of credit with a commercial bank. As of June 30, 2001, there was no outstanding balance under the line of credit. The line of credit contains no significant covenants or restrictions. Advances on the line of credit are payable on demand and bear interest at the bank's prime rate. The line is secured by our deposits with the bank.

Our cash balance on June 30, 2001 was \$46.2 million, a net increase of \$26.7 million from December 31, 2000. This increase was primarily the result of net cash provided by operations of \$24.4 million and net cash provided by investing activities of \$11.0 million, which was offset by net cash used in financing activities of \$8.8 million.

We anticipate capital expenditures of approximately \$2.5 million during the next twelve months. We believe that existing cash, cash flow from operations and available bank borrowings will be sufficient for capital expenditures and other cash needs. In addition, we may incur additional expenditures to increase our marketing budget, build our strategic plan and infrastructure and expand our TV relationships or otherwise to increase the visibility and appeal of our products.

We have also implemented a stock repurchase program that was authorized by our Board of Directors in April 2001. The program allows us to repurchase up to 2.5 million shares of our outstanding stock, of which 585,900 shares have been repurchased in the market for an aggregate of \$8.8 million through June 30,

## Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

2001. Repurchases under the program will be made at the discretion of management based upon market, business, legal, accounting and other factors. Accordingly, there is not a guarantee as to the timing or number of shares to be repurchased.

Subsequent to year end, we canceled the 2001 race in Brazil due to default of our agreement by the City of Rio de Janeiro. The note receivable from our Brazilian promoter was to be repaid in equal annual installments over the life of the sanction agreement. Due to the uncertainty of future races in Brazil, a letter of credit was received from the Brazilian promoter to secure payment of the remaining balance of the note receivable by May 15, 2001. We received payment for the entire note receivable in May 2001.

14

15

We are continuing our efforts to define our long-term strategic plan. We expect to finalize the strategic plan by the end of this year, and immediately thereafter, we will begin implementation of the plan. As a part of this strategic plan, we may increase our expenditures for marketing and infrastructure, and may make other expenditures in furtherance of our objectives under the plan. As a part of developing our long-term strategic plan, we are also analyzing our ladder system, and each of our development series. This in-depth analysis is expected to be complete by the end of this year and will result in the reorganization of the Dayton Indy Lights Championship and/or the Toyota Atlantics Championship.

As we have previously reported, we are parties to several lawsuits. We cannot predict the outcome of the litigation, and at this time, management is unable to estimate the impact that ultimate resolution of these matters may have on the Company's financial position or future results of operations.

### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

With the exception of historical information contained in this Form 10-Q, certain matters discussed are forward-looking statements. These forward-looking statements involve risks that could cause the actual results and plans for the future to differ from these forward-looking statements. The following factors, and other factors not mentioned, could cause the forward-looking statements to differ from actual results and plans:

- competition in the sports and entertainment industry
- participation by race teams
- continued industry sponsorship
- regulation of tobacco and alcohol advertising and sponsorship
- competition by the Indy Racing League
- liability for personal injuries
- negotiation of television contract
- renewal of sanction agreements

15

16

### ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

INTEREST RATE RISK. Our investment policy was designed to maximize safety



## Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

and liquidity while maximizing yield within those constraints. At June 30, 2001, our investments consisted of corporate bonds, U.S. Agency issues, and repurchase agreements. The weighted average maturity of our portfolio is 170 days. Because of the relatively short-term nature of our investments, our interest rate risk is immaterial.

16

17

### CHAMPIONSHIP AUTO RACING TEAMS, INC.

#### PART II - OTHER INFORMATION

##### Item 1. Legal Proceedings

On February 28, 2001, the Company filed a lawsuit against ISL Marketing AG ("ISL) in the Circuit Court for the County of Oakland, State of Michigan. The lawsuit alleges fraudulent inducement, breach of agreement and failure to pay more than \$6 million due the Company. In April 2001, ISL filed a counterclaim seeking damages in excess of \$150 million, plus punitive damages in unspecified amount, interest and attorney fees. The Company believes the allegations are without merit and intends to vigorously pursue its case against, and defend itself against the claims made by ISL. In June 2001, ISL was declared bankrupt by the Swiss courts. The Company will continue to pursue its claim under Swiss bankruptcy laws.

On April 29, 2001, the Company announced the postponement of the race at Texas Motor Speedway ("TMS"). On May 8, 2001, a complaint for unspecified damages was filed by TMS against the Company and certain Company employees in the District Court for the County of Denton, State of Texas. The suit alleges breach of contract, negligence, fraud and negligent misrepresentation claims. The Company intends to defend itself against this action.

##### Item 6. Exhibits and Reports on Form 8-K.

###### (a) Exhibits

We were not required to file any exhibits for the three months ended June 30, 2001.

###### (b) Reports on Form 8-K.

We were not required to file a Form 8-K during the three months ended June 30, 2001.

17

18

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the

Edgar Filing: CHAMPIONSHIP AUTO RACING TEAMS INC - Form 10-Q

Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CHAMPIONSHIP AUTO RACING TEAMS, INC.

Date: August 8, 2001  
-----

By: /s/ Thomas L. Carter  
-----

Thomas L. Carter  
Chief Financial Officer