SYNALLOY CORP Form 10-Q May 14, 2007

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

	FORM 10-Q
[X] QUARTERLY REPORT PURSUA	NT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXC	CHANGE ACT OF 1934
For the Qua	arterly Period Ended March 31, 2007
[] TRANSITION REPORT PURSUA	NT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXC	CHANGE ACT OF 1934
	ansition Period From to nmission file number <u>0-19687</u>
SY	NALLOY CORPORATION
	of registrant as specified in its charter)
Delaware (State or other jurisdiction of incorporation or organization)	57-0426694 (IRS Employer Identification Number)
2155 West Croft Circle Spartanburg, South Carolina (Address of principal executive offices)	29302 (Zip code)
	(864) 585-3605
(Registrant's	telephone number, including area code)
Securities Exchange Act of 1934 during the	(1) has filed all reports required to be filed by Section 13 or 15(d) of the preceding 12 months (or for such shorter period that the registrant was subject to such filing requirements for the past 90 days.
•	nt is a large accelerated filer, an accelerated filer, or a non-accelerated large accelerated filer" in Rule 12b-2 of the Exchange Act.
Larger accelerated Filer Accelerated file	er Non-accelerated filer X

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes ___ No<u>_X</u>

The number of shares outstanding of the registrant's common stock as of March 31, 2007was 6,197,190.

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Item 1. FINANCIAL STATEMENTS				
Synalloy Corporation Condensed Consolidated Balance Sheets	V	Iar 31, 2007	Г	ec 30, 2006
Conuciscu Consolidateu Dalance Succes	(Unaudited)		L	(Note)
Assets		(Chadanca)		(11010)
Current assets				
Cash and cash equivalents	\$	2,370	\$	21,413
Accounts receivable, less allowance	·	,	·	, -
for doubtful accounts		22,435,684		22,428,829
Inventories		, ,		, ,
Raw materials		10,466,490		17,361,355
Work-in-process		12,437,886		13,323,868
Finished goods		16,277,684		10,860,239
Total inventories		39,182,060		41,545,462
Deferred income taxes		1,919,000		1,793,000
Prepaid expenses and other current assets		334,954		307,740
Total current assets		63,874,068		66,096,444
Cash value of life insurance		2,735,565		2,723,565
Property, plant & equipment, net of accumulated				
depreciation of \$38,666,000 and \$37,898,000		19,643,483		18,951,820
Deferred charges and other assets		1,565,737		1,585,337
Total assets	\$	87,818,853	\$	89,357,166
Liabilities and Shareholders' Equity				
Current liabilities				
Current portion of long-term debt	\$	466,667	\$	466,667
Accounts payable	•	10,312,649	-	11,775,703
Accrued expenses		6,719,637		6,043,750
Current portion of environmental reserves		224,480		226,053
Income taxes payable		1,925,761		1,200,198
Total current liabilities		19,649,194		19,712,371
		- , , -		. ,. ,. ,.
Long-term debt		13,707,724		17,731,431
Environmental reserves		616,000		616,000
Deferred compensation		463,274		470,212
Deferred income taxes		2,327,000		3,700,000
Shareholders' equity				
Common stock, par value \$1 per share - authorized				
12,000,000 shares; issued 8,000,000 shares		8,000,000		8,000,000
Capital in excess of par value		364,494		56,703
Retained earnings		58,513,627		54,921,022
Less cost of Common Stock in treasury:		30,313,027		51,721,022
1,802,810 and 1,864,433 shares		(15,822,460)		(15,850,573)
Total shareholders' equity		51,055,661		47,127,152
Total shareholders equity		51,055,001		71,121,132

Total liabilities and shareholders' equity \$ 87,818,853 \$ 89,357,166

Note: The balance sheet at December 30, 2006 has been derived from the audited consolidated financial statements at that date.

See accompanying notes to condensed consolidated financial statements.

Synalloy Corporation

Condensed Consolidated Statements of Income

(Unaudited)		nded		
		Mar 31, 2007		Apr 1, 2006
Net sales	\$	44,398,288	\$	36,163,472
Cost of goods sold		35,578,911		32,163,787
Gross profit		8,819,377		3,999,685
Selling, general and administrative expense		3,344,809		2,752,311
Operating income		5,474,568		1,247,374
Other (income) and expense Interest expense Other, net		208,803 (1,029)		147,053 (539)
Income before income taxes		5,266,794		1,100,860
Provision for income taxes		1,742,000		403,000
Net income	\$	3,524,794	\$	697,860
Net income per common share:				
Basic	\$.57	\$.11
Diluted	\$.56	\$.11
Average shares outstanding Basic		6,162,110		6,108,989
Dilutive effect from stock options and stock grants		132,443		99,434
Diluted		6,294,553		6,208,423
See accompanying notes to condensed consolidated financial staten	nents.			
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Synalloy Corporation				
Condensed Consolidated Statements of Cash Flows		Three Months En	dod	
(Unaudited)	Three Months Ended		Apr 1, 2006	
Operating activities		Mar 31, 2007	Apr 1, 2000	
Net income	\$	3,524,794	\$ 697,86	50
Adjustments to reconcile net income to net cash	Ψ	3,324,774	Ψ 071,00	,0
provided by operating activities:				
Depreciation expense		767,533	731,54	11
Amortization of deferred charges		13,731	13,73	
Deferred income taxes		(504,000)	15,75	_
Provision for losses on accounts receivable		117,467	73,63	31
Cash value of life insurance		(12,000)	(12,00	
Environmental reserves		(1,573)	24,90	
Issuance of treasury stock for director fees		-	6,25	
Employee stock option and stock grant			-, -	
compensation		33,641	18,90)6
Changes in operating assets and liabilities:		, .	-,-	
Accounts receivable		(124,322)	299,49	99
Inventories		2,363,402	(1,801,04	
Other assets and liabilities		(28,283)	(19,40	
Accounts payable		(1,463,054)	4,168,99	
Accrued expenses		675,887	(2,688,10	
Income taxes payable		725,563	(1,331,33	
Net cash provided by operating activities		6,088,786	183,42	26
Investing activities				
Investing activities Purchases of property, plant and equipment		(1,459,196)	(1,610,60	171
Proceeds from note receivable		(1,439,190)	400,00	
Net cash used in investing activities		(1,459,196)	(1,210,60	
Net cash used in investing activities		(1,439,190)	(1,210,00	,,,
Financing activities				
(Payments on) net proceeds from long-term debt		(4,023,707)	1,003,24	16
Dividends paid		(927,189)		-
Capital contributed		20,340		-
Proceeds from exercised stock options		281,923	22,32	20
Net cash (used in) provided by financing				
activities		(4,648,633)	1,025,56	56
Decree in such and such assistants		(10.042)	(1.61	15)
Decrease in cash and cash equivalents		(19,043)	(1,61	
Cash and cash equivalents at beginning of period		21,413	2,37	9
Cash and cash equivalents at end of period	\$	2,370	\$ 76	64
See accompanying notes to condensed consolidated financial statements.				

Synalloy Corporation Notes To Condensed Consolidated Financial Statements (Unaudited)

March 31, 2007

NOTE 1-- BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended March 31, 2007, are not necessarily indicative of the results that may be expected for the year ending December 29, 2007. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the period ended December 30, 2006.

NOTE 2--INVENTORIES

Inventories are stated at the lower of cost (first-in, first-out method) or market.

NOTE 3--STOCK OPTIONS AND EMPLOYEE STOCK GRANTS

The Company has three stock option plans in effect at March 31, 2007. A summary of plan activity for 2007 is as follows:

	7	Weighted		Weighted		
	Average		Average		Intrinsic	
		Exercise	Options	Contractual	Value of	Options
		Price	Outstanding	Term	Options	Available
Outstanding at				(in years)		
December 30, 2006	\$	9.64	282,150	4.1 \$	2,512,000	207,100
Exercised	\$	11.39	(93,107)	\$	1,268,000	
Expired	\$	8.82	(9,000)	\$	172,000	
Outstanding at						
March 31, 2007	\$	8.77	180,043	4.9 \$	3,448,000	207,100
Exercisable options	\$	8.23	124,887	3.5 \$	2,445,000	
Options expected to vest	\$	9.96	55,856	7.8 \$	1,003,000	
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Synalloy Corporation Notes To Condensed Consolidated Financial Statements (Unaudited)

March 31, 2007

During the first quarter of 2007, options for 93,107 shares were exercised by employees and directors for an aggregate exercise price of \$1,060,000 with the proceeds generated from the repurchase of 31,484 shares from employees and directors totaling \$778,000, and cash received of \$282,000. Stock options Compensation cost has been charged against income before taxes for the unvested options of approximately \$19,000 for the three months ended March 31, 2007 and April 1, 2006. As of March 31, 2007, there was \$215,000 of total unrecognized compensation cost related to non-vested stock options granted under the Company's stock option plans which is expected to be recognized over a period of 3 years.

On February 8, 2007, the Board of Directors of the Company approved stock grants under the Company's 2005 Stock Awards Plan, which was approved by shareholders at the April 28, 2005 Annual Meeting. On February 12, 2007, 22,510 shares were granted under the Plan to certain management employees of the Company. The stock awards vest in 20 percent increments annually on a cumulative basis, beginning one year after the date of grant. In order for the awards to vest, the employee must be in the continuous employment of the Company since the date of the award. Any portion of an award that has not vested will be forfeited upon termination of employment. The Company may terminate any portion of the award that has not vested upon an employee's failure to comply with all conditions of the award or the Plan. Shares representing awards that have not yet vested will be held in escrow by the Company. An employee is not entitled to any voting rights with respect to any shares not yet vested, and the shares are not transferable. Compensation expense totaling \$563,000, before income taxes of approximately \$203,000, is being recorded against earnings equally over the following 60 months from the date of grant with the offset recorded in Shareholders' Equity. As of March 31, 2007, approximately \$15,000 of compensation cost has been charged against income before taxes.

NOTE 4--INCOME TAXES

The Company has adopted FASB Interpretation 48, "Accounting for Uncertainty in Income Taxes", at the beginning of fiscal year 2007. As a result of the implementation the Company recognized a \$995,000 decrease to reserves for uncertain tax positions. This decrease was accounted for as an adjustment to the beginning balance of retained earnings on the Balance Sheet. Including the cumulative effect decrease, at the beginning of 2007, the Company had approximately \$350,000 of total gross unrecognized tax benefits that, if recognized, would favorably affect the effective income tax rate in any future periods. The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of multiple state jurisdictions. The Company has substantially concluded all U.S. federal income tax matters and substantially all material state and local income tax matters for years through 2002. The Company's continuing practice is to recognize interest and/or penalties related to income tax matters in income tax expense. The Company had \$93,000 accrued for interest and \$0 accrued for penalties at March 31, 2007.

Synalloy Corporation Notes To Condensed Consolidated Financial Statements (Unaudited)

March 31, 2007

NOTE 5--PAYMENT OF DIVIDENDS

On February 8, 2007, the Board of Directors of the Company voted to pay an annual dividend of \$.15 per share payable on March 15, 2007 to holders of record on February 23, 2007, for a total cash payment of \$927,000. The Board presently plans to review at the end of each fiscal year the financial performance and capital needed to support future growth to determine the amount of cash dividend, if any, which is appropriate.

NOTE 6--SEGMENT INFORMATION

		Three Months Ended		
	I	Mar 31, 2007	Apr 1, 2006	
Net sales				
Specialty Chemicals Segment	\$	12,445,000	\$	12,887,000
Metals Segment		31,953,000		23,276,000
	\$	44,398,000	\$	36,163,000
Segment income				
Specialty Chemicals Segment	\$	607,000	\$	801,000
Metals Segment		5,620,000		1,120,000
		6,227,000		1,921,000
Unallocated expenses				
Corporate		752,000		461,000
Plant relocation costs		-		213,000
Interest expense		209,000		147,000
Other income		(1,000)		(1,000)
Income before income taxes	\$	5,267,000	\$	1,101,000

NOTE 7--SALE OF ASSETS

The Company completed the movement of Organic Pigments' operations from Greensboro, NC to Spartanburg, SC in the first quarter of 2006, recording plant relocation costs of \$213,000 in administrative expense in the first quarter of 2006. The Greensboro plant was closed at the end of the first quarter of 2006 and sold for a pre-tax gain of \$596,000 in the third quarter of 2006.

Synalloy Corporation

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is management's discussion of certain significant factors that affected the Company during the quarter ended March 31, 2007.

Consolidated sales for the quarter were up, increasing 23 percent compared to the same period one year ago. The Company generated consolidated net income of \$3,525,000, or \$.56 per share compared to net earnings of \$698,000, or \$.11 per share, in 2006's first quarter.

The Specialty Chemicals Segment experienced declines in sales and operating income, of three percent and 24 percent respectively from the first quarter of 2006. The modest decrease in sales resulted from less sales in the first 6 weeks of 2007 in the Segment's proprietary chemical and pigment businesses and was mostly offset by increased contract revenues. The operating income decline resulted from a combination of the decline in sales and a change in contract revenues' product mix where profit margins can be significantly different. Sales and profits improved as the quarter progressed with March generating almost one-half of operating income in the quarter.

The Metal Segment's sales increased 37 percent in the first quarter of 2007 from the same quarter a year earlier and operating income surged 402 percent to \$5,620,000. The sales increase resulted from a 54 percent increase in average selling prices partially offset by eleven percent lower unit volumes. The significant increase in first quarter selling prices reflects a change in product mix to larger pipe sizes, higher priced alloys and a larger proportion of non-commodity products, combined with higher costs of stainless steel, including surcharges, in the first quarter of 2007 compared to 2006's first quarter. The change in product mix is the result of the successful development of business from LNG, biofuels and electric utility scrubber projects, Most of the products produced for these markets are subject to more stringent specifications including 100 percent x-ray of the weld seams. In addition, some of these non-commodity products are made from expensive alloys and are more difficult to produce. Accordingly, their cost and sales price is much higher than commodity products. The change in product mix along with increased efficiencies from new equipment contributed significantly to the increase in operating income realized in the quarter. Part of the improved profits resulted from the increase in stainless prices including surcharges. Surcharges are assessed each month by the stainless steel producers to cover the change in their costs of certain raw materials. The Company in turn, passes on the surcharge in the sales prices charged to its customers. Under the Company's first-in-first-out inventory method, cost of goods sold is charged for the surcharges that were in effect three or more months prior to the month of sale. Accordingly, if surcharges are in an upward trend, reported profits will benefit. Conversely, when surcharges go down, profits are reduced. During the first quarter of 2007, the Segment continued to experience the upward trend in surcharges experienced in the third and fourth quarters of 2006. As a result surcharges were significantly higher in the quarter than they were in the first quarter of 2006 with an accompanying significant benefit to profits. Piping systems has begun to experience the favorable impact of its strong backlog as operating income more than doubled in the first quarter of 2007 from the same quarter last year. Piping systems' backlog as of the end of the first quarter of 2007 continues to remain at an excellent level at \$48,600,000 compared to \$19,300,000 at the end of the first quarter of 2006.

Consolidated selling and administrative expense for the first quarter of 2007 increased \$592,000, or 22 percent, compared to the first quarter of last year. However, the expense was eight percent of sales for the quarter compared to eight percent for the same quarter last year. The dollar increase for the quarter resulted principally from higher profit incentives incurred in the first quarter of 2007 generated from the higher profits earned in the quarter compared to last year's first quarter.

Synalloy Corporation

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Continued

Cash provided from operations of \$6,089,000 in the first quarter more than covered a reduction in debt of \$4,024,000 and the payment of a \$927,000 cash dividend. Management anticipates continued strong cash flow in the second quarter as inventories in the Metals Segment continue to decline from the planned high level at last year end.

Management remains confident in the potential success of its fire retardant products over the balance of 2007. During the first quarter, our Sleep-Safe products achieved successful results from required testing and plant production trials at several significant potential customers. Since federal regulations will require mattresses manufactured after July 1, 2007, to meet the new federal standards, we are anticipating an increase in revenues from these products to begin in the second quarter and grow to significant volumes steadily throughout the year. This source of anticipated new business together with management's expectation of continued growth in other products and based on current conditions in the general economy leads us to believe that the Specialty Chemicals Segment should produce improved results in the last three quarters of 2007. Piping systems' backlog, of which management expects about 85 percent to be completed over the next 12 months, should continue to provide a much higher level of sales and profits for piping systems over the balance of 2007 compared to the same period last year. Our optimism about the future is also based on the large dollar amount of projects we expect to bid during the balance of 2007. With over 80 percent of the backlog coming from energy and wastewater treatment projects management is confident that they have positioned the Metals Segment to benefit from the long term growth of these areas. Assuming no significant decline in demand and a continuation of the surcharges currently in effect, pipe sales and profits should continue to provide good results over the next three quarters which combined with anticipated results from piping systems should enhance profitability compared to the same periods in 2006.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

This Form 10-Q includes and incorporates by reference "forward-looking statements" within the meaning of the securities laws. All statements that are not historical facts are "forward-looking statements." The words "estimate," "project," "intend," "expect," "believe," "anticipate," "plan" and similar expressions identify forward-looking statements. The forward-looking statements are subject to certain risks and uncertainties, including without limitation those identified below, which could cause actual results to differ materially from historical results or those anticipated. Readers are cautioned not to place undue reliance on these forward-looking statements. The following factors could cause actual results to differ materially from historical results or those anticipated: adverse economic conditions, the impact of competitive products and pricing, product demand and acceptance risks, raw material and other increased costs, customer delays or difficulties in the production of products, unavailability of debt financing on acceptable terms and exposure to increased market interest rate risk, inability to comply with covenants and ratios required by our debt financing arrangements and other risks detailed from time-to-time in Synalloy's Securities and Exchange Commission filings. Synalloy Corporation assumes no obligation to update the information included in this Form 10-Q.

Synalloy Corporation

Item 3. Market Risk.

Information about the Company's exposure to market risk was disclosed in its Annual Report on Form 10-K for the year ended December 30, 2006, which was filed with the Securities and Exchange Commission on March 29, 2007. There have been no material quantitative or qualitative changes in market risk exposure since the date of that filing.

Item 4. Controls and Procedures.

Based on the evaluation required by 17 C.F.R. Section 240.13a-15(b) or 240.15d-15(b) of the Company's disclosure controls and procedures (as defined in 17 C.F.R. Sections 240.13a-15(e) and 240.15d-15(e)), the Company's chief executive officer and chief financial officer concluded that such controls and procedures, as of the end of the period covered by this quarterly report, were effective.

There has been no change in the registrant's internal control over financial reporting during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

PART II: OTHER INFORMATION

Item 1A. Risk Factors.

There has been no material change in the risk factors as previously disclosed in the Company's Form 10-K filed for the period ended December 30, 2006.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the first quarter ended March 31, 2007, the Registrant issued shares of common stock to the following classes of persons upon the exercise of options issued pursuant to the Registrant's 1998 Stock Option Plan. Issuance of these shares was exempt from registration pursuant to Section 4(2) of the Securities Act of 1933 because the issuance did not involve a public offering.

		Number	
		of	Aggregate
		Shares	Exercise
Date	Class of		
Issued	Purchasers	Issued	Price
	Officers and		
1/10/2007		5 000	\$75.605
1/18/2007	employees	5,000	\$75,625
	Officers and	. =	
1/31/2007	employees	1,700	\$7,905
	Officers and		
2/9/2007	employees	7,500	\$113,438
	Officers and		
2/12/2007	employees	19,000	\$159,325
2/9/2007	Directors	3,000	\$14,490
	Officers and		
2/13/2007	employees	5,000	\$75,625
2/13/2007	Directors	15,000	\$226,875

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Officers and		
2/15/2007 employees	4,000	\$60,500
Officers and		
2/20/2007 employees	5,907	\$58,834
2/20/2007 Directors	9,000	\$79,366
Officers and		
3/12/2007 employees	8,000	\$37,200
Officers and		
3/22/2007 employees	6,000	\$90,750
Officers and		
3/26/2007 employees	4,000	\$60,500
	93,107	\$1,060,433

Synalloy Corporation

Issuer Purch Securities	nases of Equity		Total Number of Shares Purchased as Part of	Maximum Number of Shares that may yet be Purchased
Quarter		Average	Publically	Under
Ended	Total	Price		
2007	Number	Paid	Announced	the Plans
		per		
for the	of Shares	Share	Plans or	or
Period	(1)	(1)	Programs	Programs
1-1 to				
1-27	-	-	-	-
1-28 to				
2-24	29,416	\$ 24.41	-	-
2-25 to				
3-31	2,068	\$ 29.26	-	-
Total	31,484	\$ 24.73	-	-

(1) This column reflects the surrender of previously owned shares of common stock to pay the exercise price in connection with the exercise of stock options.

Item 6. Exhibits

The following exhibits are included herein:

- Rule 13a-14(a)/15d-14(a) Certifications of Chief Executive Officer and Chief Financial Officer
- 32 Certifications Pursuant to 18 U.S.C. Section 1350

Synalloy Corporation

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SYNALLOY CORPORATION

(Registrant)

Date: May 14, 2007 By: /s/ Ronald H. Braam

Ronald H. Braam

President and Chief Executive Officer

Date: May 14, 2007 By: /s/ Gregory M. Bowie

Gregory M. Bowie

Vice President Finance and Chief Financial

Officer