## PACIFIC PREMIER BANCORP INC

Form 10-Q
August 13, 2012

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, DC 20549 

FORM 10-Q
(Mark One)
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012
OR
() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ Commission File Number 0-22193
(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

33-0743196
(I.R.S Employer Identification No.)

1600 SUNFLOWER AVENUE, 2ND FLOOR, COSTA MESA, CALIFORNIA 92626
(Address of principal executive offices and zip code)
(714) 431-4000
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [ X ] No [_]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

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( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No [_]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer", "large accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act).

| Large accelerated filer | [] | Accelerated filer | [] | Non-accelerated filer <br> (Do not check if a smaller reporting company) | [] | Smaller reporting company |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes [ ] No [X]

The number of shares outstanding of the registrant's common stock as of August 10, 2012 was 10,329,934.

## PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES FORM 10-Q <br> INDEX <br> FOR THE QUARTER ENDED JUNE 30, 2012

## PART I - FINANCIAL INFORMATION

Item 1 - Financial Statements
Consolidated Statements of Financial Condition: At June 30, 2012 (unaudited). December 31, 2011 (audited) and June 30, 2011 (unaudited)

Consolidated Statements of Operations: For the three and six months ended June 30, 2012 and 2011 (unaudited)
Consolidated Statements of Comprehensive Income: For the six months ended June 30, 2012 and 2011 (unaudited)
Consolidated Statements of Stockholders' Equity and Other Comprehensive Income: For the six months ended June 30, 2012 and 2011 (unaudited)

Consolidated Statements of Cash Flows: For the six months ended June 30, 2012 and 2011 (unaudited)

## Notes to Consolidated Financial Statements (unaudited)

Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations
Item 3 - Quantitative and Qualitative Disclosures About Market Risk
Item 4 - Controls and Procedures

## PART II - OTHER INFORMATION

Item 1 -Legal Proceedings
Item 1A - Risk Factors
Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds
Item 3 - Defaults Upon Senior Securities
Item 4 - Mine Safety Disclosures
Item 5 - Other Information
Item 6 - Exhibits

## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (dollars in thousands)

| ASSETS | June 30, 2012 <br> (Unaudited) | December <br> 31, 2011 <br> (Audited) | $\begin{gathered} \text { June 30, } \\ 2011 \\ \text { (Unaudited) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ 64,945 | \$ 60,207 | \$ 36,034 |
| Federal funds sold | 27 | 28 | 10,998 |
| Cash and cash equivalents | 64,972 | 60,235 | 47,032 |
| Investment securities available for sale | 146,134 | 115,645 | 141,304 |
| FHLB stock/Federal Reserve Bank stock, at cost | 12,744 | 12,475 | 13,492 |
| Loans held for sale, net | 2,401 | - | - |
| Loans held for investment | 795,319 | 738,589 | 708,096 |
| Allowance for loan losses | (7,658 ) | (8,522 ) | (8,517 ) |
| Loans held for investment, net | 787,661 | 730,067 | 699,579 |

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| shares at June 30, |  |  |  |
| :--- | :--- | :--- | :--- |
| 2011 issued and <br> outstanding |  |  |  |
| Additional paid-in <br> capital | 76,258 | 76,310 | 76,509 |
| Retained earnings <br> Accumulated other <br> comprehensive <br> income, net of tax <br> of \$810 at June 30, | 18,549 | 10,046 | 5,031 |
| 2012, \$221 at <br> December 31, 2011, <br> and \$123 at June |  |  |  |
| 30, 2011 <br> TOTAL |  |  |  |
| STOCKHOLDERS' <br> EQUITY | 1,159 |  |  |
| TOTAL |  |  |  |

Accompanying notes are an integral part of these consolidated financial statements.

## PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES

 CONSOLIDATED STATEMENTS OF OPERATIONS(dollars in thousands, except per share data) (unaudited)

| Three Months Ended |  |
| :--- | :---: |
| June 30, | June 30 |
| 2012 | 2011 |

Six Months Ended
June 30, June 30,

| June 30, |  |
| :---: | :---: |
| 2012 | June 30, |
| 2011 |  |

INTEREST
INCOME
Loans \$ 12,098 \$ 11,750 \$ 23,335 \$ 22,283

Investment securities
and other
interest-earning

| assets | 948 | 1,059 | 1,827 | 2,260 |
| :--- | :--- | :--- | :--- | :--- |
| Total interest income | 13,046 | 12,809 | 25,162 | 24,543 |

INTEREST
EXPENSE
Interest-bearing
deposits:
Interest on
$\begin{array}{lllll}\text { transaction accounts } & 223 & 369 & 552 & 814\end{array}$
Interest on
$\begin{array}{lllll}\text { certificates of deposit } & 1,224 & 1,792 & 2,651 & 3,615\end{array}$

Total interest-bearing

| deposits | 1,447 | 2,161 | 3,203 | 4,429 |
| :---: | :---: | :---: | :---: | :---: |
| Other borrowings | 235 | 235 | 470 | 523 |
| Subordinated debentures | 82 | 77 | 166 | 153 |
| Total interest expense | 1,764 | 2,473 | 3,839 | 5,105 |
| NET INTEREST INCOME BEFORE PROVISION FOR |  |  |  |  |
| LOAN LOSSES | 11,282 | 10,336 | 21,323 | 19,438 |
| PROVISION FOR LOAN LOSSES | - | 1,300 | - | 1,406 |
| NET INTEREST INCOME AFTER PROVISION FOR |  |  |  |  |
| LOAN LOSSES NONINTEREST INCOME | 11,282 | 9,036 | 21,323 | 18,032 |
| Loan servicing fees | 214 | 160 | 391 | 377 |
| Deposit fees | 472 | 635 | 973 | 1,083 |
| Net gain (loss) from sales of loans | 10 | (2,547 | 10 | (2,461 |

Net gain from sales of investment $\begin{array}{lllll}\text { securities } & 174 & 316 & 174 & 480\end{array}$
Other-than-temporary impairment loss on investment securities,

| net | $(45$ | $)$ | $(154$ | $)$ | $(82$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Gain on FDIC <br> transaction | 5,340 | - | 5,340 | $(368)$ |  |
| Other income | 364 | 497 | 662 | 4,189 |  |
| Total noninterest <br> income (loss) | 6,529 | $(1,093$ | $)$ | 7,468 | 4,146 |

NONINTEREST
EXPENSE

| Compensation and <br> benefits | 3,947 | 3,489 | 7,467 | 6,670 |
| :--- | :--- | :--- | :--- | :--- |
| Premises and <br> occupancy | 981 | 878 | 1,859 | 1,678 |
| Data processing and <br> communications | 817 | 347 | 1,184 | 648 |
| Other real estate <br> owned operations, net | 590 | 167 | 737 | 430 |
| FDIC insurance <br> premiums | 168 | 303 | 301 | 567 |
| Legal and audit <br> Marketing expense | 552 | 264 | 301 | 1,038 |
| Office and postage <br> expense | 217 | 194 | 479 | 893 |
| Other expense | 669 | 648 | 380 | 557 |


| Total noninterest <br> expense | 8,205 | 6,855 | 14,846 | 13,214 |
| :--- | :---: | :---: | :---: | ---: |
| NET INCOME |  |  |  |  |
| BEFORE INCOME | 9,606 | 1,088 | 13,945 | 8,964 |
| TAXES | 3,795 | 303 | 5,442 | 3,407 |
| INCOME TAX | $\$ 5,811$ | $\$ 785$ | $\$ 8,503$ | $\$ 5,557$ |

EARNINGS PER
SHARE

| Basic | $\$ 0.56$ | $\$ 0.08$ | $\$ 0.82$ | $\$ 0.55$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$ 0.55$ | $\$ 0.08$ | $\$ 0.80$ | $\$ 0.52$ |

WEIGHTED
AVERAGE
SHARES
OUTSTANDING

| Basic | $10,329,934$ | $10,084,626$ | $10,332,935$ | $10,067,066$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $10,669,005$ | $10,578,928$ | $10,647,590$ | $10,717,257$ |

Accompanying notes are an integral part of these consolidated financial statements.

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(dollars in thousands) (unaudited)

|  | Three Months Ended June 30, |  |  |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 |  |  | 2011 |  |  | 2012 |  | 2011 |
| Net Income | \$ | 5,811 |  | \$ | 785 |  | \$ | 8,503 | \$ | 5,557 |
| Other comprehensive income (loss), net of tax: |  |  |  |  |  |  |  |  |  |  |
| Unrealized holding gains on securities arising during the period, net of tax |  | 760 |  |  | 1,648 |  |  | 944 |  | 1,426 |
| Reclassification adjustment for net gain on sale of securities included in net income, net of tax |  | (103 | ) |  | (468 | ) |  | (103 |  | (336 |
| Net unrealized gain (loss) on securities, net of tax |  | 657 |  |  | 1,180 |  |  | 841 |  | 1,090 |

Accompanying notes are an integral part of these consolidated financial statements.

## PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND OTHER COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED JUNE 30, 2012 AND 2011
(dollars in thousands)
(unaudited)

|  |  | Accumulated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common |  | Additional | Accumulated | Retained | Other |
| Comprehensive | Total |  |  |  |  |
| Stock | Common | Paid-in | Earnings | Income | Stockholders' |
| Shares | Stock | Capital | (Deficit) | (Loss) | Equity |

Balance at
December 31,
$2011 \quad 10,337,626 \quad \$ 103 \quad \$ 76,310 \quad \$ 10,046 \quad \$ 318 \quad \$ 86,777$

Total
comprehensive
$\begin{array}{llll}\text { income } & 8,503 & 841 & 9,344\end{array}$
Share-based
compensation
expense
27
27
Common stock
repurchased
and retired (13,022 ) - (102 ) (102 )
Stock options
$\begin{array}{llll}\text { exercised } & 5,330 & - & 23\end{array}$
Balance at June 30, $2012 \quad 10,329,934 \quad \$ 103 \quad \$ 76,258 \quad \$ 18,549 \quad \$ 1,159 \quad \$ 96,069$

Balance at
December 31,
$2010 \quad 10,033,836 \quad \$ 100 \quad \$ 79,942 \quad \$(526)$ \$ (914 ) \$ 78,602

Total comprehensive
income $\quad 5,557 \quad 1,090 \quad 6,647$

Share-based
compensation
expense 196196

Common stock
repurchased
and retired $\quad(10,610) \quad(1 \quad) \quad(69) \quad(70)$
(3,660 )

| Warrants <br> purchased and <br> retired |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Warrants <br> exercised | 41,400 | 1 | 31 |  |  | 32 |
| Stock options <br> exercised | 20,000 | 1 | 69 |  |  | 70 |
| Balance at June <br> 30,2011 | $10,084,626$ | $\$ 101$ | $\$ 76,509$ | $\$ 5,031$ | $\$ 176$ | $\$ 81,817$ |

Accompanying notes are an integral part of these consolidated financial statements.

| PACIFIC PREMIER BANCORP, INC. AND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (in thousands) (unaudited) |  |  |  |  |
|  | Six Months Ended June 30, |  |  |  |
|  | 2012 |  | 2011 |  |
| CASH FLOWS FROM |  |  |  |  |
| OPERATING |  |  |  |  |
| ACTIVITIES |  |  |  |  |
| Net income | \$ 8,503 |  | \$ 5,557 |  |
| Adjustments to net income: |  |  |  |  |
| Depreciation and |  |  |  |  |
| Provision for loan losses | - |  | 1,406 |  |
| Share-based compensation expense | 27 |  | 196 |  |
| Loss on sale and disposal of premises and equipment | - |  | 63 |  |
| Loss on sale of other real estate owned | 305 |  | 21 |  |
| Write down of other real estate owned | 302 |  | - |  |
| Amortization of premium/discounts on |  |  |  |  |
| Amortization of loan mark-to-market discount | (1,048 | ) | (807 | ) |
| Gain on sale of loans held for sale | (10 | ) | - |  |
| Gain on sale of investment securities available for sale | (174 | ) | (480 | ) |
| Other-than-temporary impairment loss on investment securities, net | 82 |  | 368 |  |

Loss on sale of loans held for investment loans held for sale
Recoveries on loans

| Proceeds from the sales of |  |  |
| :--- | :--- | :--- |
| and principal payments <br> from loans held for sale | 595 | - |
| Gain on FDIC transaction | $(5,340$ | $)$ |
| Deferred income tax <br> provision | 3,413 | $(4,189)$ |
| Change in accrued expenses <br> and other liabilities, net | $(159$ | $)$ |
| Income from bank owned <br> life insurance, net | $(263$ | $(3,695)$ |

Change in accrued interest receivable and other assets,

| net | $(1,364$ | $)$ |
| :--- | :--- | :--- |
| Net cash provided by <br> operating activities | 2,989 | 6,008 |

CASH FLOWS FROM
INVESTING ACTIVITIES
Proceeds from sale and principal payments on loans
held for investment $\quad 92,770 \quad 49,386$

Net change in undisbursed
loan funds $\quad 57,361 \quad 11,096$
Purchase and origination of
loans held for investment $\quad(143,900) \quad(58,938)$

| Proceeds from sale of other |
| :--- |
| real estate owned |$\quad 5,315 \quad 9,626$


| Principal payments on |  |  |
| :--- | :--- | :--- |
| securities available for sale | 7,505 | 8,977 |

Purchase of securities
available for sale $\quad(70,467) \quad(19,612)$

| Proceeds from sale or |
| :--- |
| maturity of securities |
| available for sale |$\quad 44,151 \quad 43,141$

Purchases of premises and
equipment

Redemption of Federal
Reserve Bank stock 63155

Redemption of Federal
Home Loan Bank of San
Francisco stock 1,058 1,009

Cash acquired in FDIC
transaction 39,491 26,389

Net cash provided by
investing activities
33,095
68,758
CASH FLOWS FROM
FINANCING ACTIVITIES

Net decrease in deposit accounts
Repayment of FHLB
advances and other
borrowings
$(31,268)(47,568)$

Proceeds from exercise of stock options 23 $(40,000)$

Warrants purchased and retired

- (3,660 )

Repurchase of common stock (102 )
Net cash used in financing activities $(31,347) \quad(91,196)$

NET
INCREASE/(DECREASE)
IN CASH AND CASH
EQUIVALENTS $\quad 4,737 \quad(16,430)$
CASH AND CASH
EQUIVALENTS,
beginning of period
60,235
63,462
CASH AND CASH
EQUIVALENTS, end of period \$ 64,972 \$ 47,032

```
PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH
```


## FLOWS (Continued)

```
(in thousands)
(unaudited) Six Months Ended
June 30,
20122011
```


## SUPPLEMENTAL

CASH FLOW
DISCLOSURES

| Interest paid | $\$ 3,827$ | $\$$ | 5,030 |
| :--- | ---: | ---: | :--- |
| Income taxes paid | 3,775 |  | 2,445 |

Assets acquired
(liabilities
assumed) in FDIC
transaction (See
Note 3):
Investment
securities $101 \quad 12,753$

FRB and FHLB
Stock 1,390 1,323

| FDIC receivable | 167 | 2,838 |
| :--- | :--- | :--- |
| Loans <br> Core deposit <br> intangible | 63,773 | 149,739 |
| Other real estate <br> owned | 840 | 2,270 |
| Fixed assets | 11,533 | 11,953 |
| Other assets  <br> Deposits  <br> Other liabilities 3,656 | 42 |  |
|  | $(115,582)$ | 1,599 |

NONCASH
INVESTING
ACTIVITIES
DURING THE
PERIOD
Transfers from
loans to other real

| estate owned | \$ | 2,497 |
| :--- | :--- | :--- | :--- | :--- |

Investment securities available for sale purchased and not settled \$ 10,460 \$ 5,083

Accompanying notes are an integral part of these consolidated financial statements.

## PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2012
(UNAUDITED)
Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of Pacific Premier Bancorp, Inc. (the "Corporation") and its wholly owned subsidiaries, including Pacific Premier Bank (the "Bank") (collectively, the "Company," "we," "our" or "us"). significant intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, the consolidated financial statements contain all adjustments (consisting of normal recurring accruals) necessary to present fairly the Company's financial position as of June 30, 2012, December 31, 2011, and June 30, 2011, the results of its operations and comprehensive income for the three and six months ended June 30, 2012 and 2011 and the changes in stockholders' equity and cash flows for the six months ended June 30, 2012 and 2011. Operating results or comprehensive income for the three and six months ended June 30, 2012 are not necessarily indicative of the results or comprehensive income that may be expected for any other interim period or the full year ending December 31, 2012.

Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). The unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and

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notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.
The Company accounts for its investments in its wholly owned special purpose entity, PPBI Trust I, under the equity method whereby the subsidiary's net earnings are recognized in the Company's statement of operations.

Note 2 - Recently Issued Accounting Pronouncements
In April 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2011-03 modifies the criteria for determining when repurchase agreements would be accounted for as a secured borrowing rather than as a sale. Currently, an entity that maintains effective control over transferred financial assets must account for the transfer as a secured borrowing rather than as a sale. The provisions of ASU No. 2011-03 removes from the assessment of effective control the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee. The FASB believes that contractual rights and obligations determine effective control and that there does not need to be a requirement to assess the ability to exercise those rights. ASU No. 2011-03 does not change the other existing criteria used in the assessment of effective control. The provisions of ASU No. 2011-03 are effective prospectively for transactions, or modifications of existing transactions, that occur on or after January 1, 2012. The Company accounts for all of its repurchase agreements as collateralized financing arrangements. The Company adopted the provisions of ASU No. 2011-03 effective January 1, 2012. The provisions of ASU No. 2011-03 had no impact on the Company's Consolidated Financial Statements.

In May 2011, the FASB issued ASU No. 2011-04, "Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs." The provisions of ASU No. 2011-04 result in a consistent definition of fair value and common requirements for the measurement of and disclosure about fair value between U.S. GAAP and International Financial Reporting Standards ("IFRS"). The changes to U.S. GAAP as a result of ASU No. 2011-04 are as follows: (1) The concepts of highest and best use and valuation premise are only relevant when measuring the fair value of nonfinancial assets (that is, it does not apply to financial assets or any liabilities); (2) U.S. GAAP currently prohibits application of a blockage factor in valuing financial instruments with quoted prices in active markets, which prohibition extends to all fair value measurements; (3) An exception is provided to the basic fair value measurement principles for an entity that holds a group of financial assets and financial liabilities with offsetting positions in market risks or counterparty credit risk that are managed on the basis of the entity's net exposure to either of those risks, which exception allows the entity, if certain criteria are met, to measure the fair value of the net asset or liability position in a manner consistent with how market participants would price the net risk position; (4) Aligns the fair value measurement of instruments classified within an entity's shareholders' equity with the guidance for liabilities; and (5) Disclosure requirements have been enhanced for Level 3 fair value measurements to disclose quantitative information about unobservable inputs and assumptions used, to describe the valuation processes used by the entity, and to qualitatively describe the sensitivity of fair value measurements to changes in unobservable inputs and the interrelationships between those inputs. In addition, entities must report the level in the fair value hierarchy of items that are not measured at fair value in the statement of condition but whose fair value must be disclosed. The Company adopted the provisions of ASU No. 2011-04 effective January 1, 2012. The fair value measurement provisions of ASU No. 2011-04 had no impact on the Company's Consolidated Financial Statements. See Note 9 to the Consolidated Financial Statements for the enhanced disclosures required by ASU No. 2011-04.

In June 2011, the FASB issued ASU No. 2011-05, "Presentation of Comprehensive Income." The provisions of ASU No. 2011-05 allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both options, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. Under either method, entities are required to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of

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other comprehensive income are presented. ASU No. 2011-05 also eliminates the option to present the components of other comprehensive income as part of the statement of changes in shareholders' equity but does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU No. 2011-05 was effective for the Company's interim reporting period beginning on or after January 1, 2012, with retrospective application required. In December 2011, the FASB issued ASU No. 2011-12, "Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05." The provisions of ASU No. 2011-12 defer indefinitely the requirement for entities to present reclassification adjustments out of accumulated other comprehensive income by component in both the statement in which net income is presented and the statement in which other comprehensive income is presented. ASU No. 2011-12, which shares the same effective date as ASU No. 2011-05, does not defer the requirement for entities to present components of comprehensive income in either a single continuous statement of comprehensive income or in two separate but consecutive statements. The Company adopted the provisions of ASU No. 2011-05 and ASU No. 2011-12 which resulted in a new statement of comprehensive income beginning with the interim period ended March 31, 2012. The adoption of ASU No. 2011-05 and ASU No. 2011-12 had no impact on the Company's statements of income and condition.

In September 2011, the FASB issued ASU No. 2011-08, "Intangibles - Goodwill and Other Intangible Assets: Testing Goodwill for Impairment". The provisions of ASU No. 2011-08 allows an entity the option to first assess the qualitative factors to determine whether the existence of events or circumstances leads to a determination that is it more likely than not that the fair value of a reporting unit is less than its carrying amount. Under ASU 2011-08, if, after that assessment is made, an entity determines that it is more likely than not that the carrying value of goodwill is not impaired, then the two-step impairment test is not required. However, if the entity concludes otherwise, the two-step impairment test would be required. The provisions of ASU 2011-08 are effective for interim and annual periods beginning after December 15, 2011, although early adoption was allowed. Adoption of ASU 2011-08 had no material impact on the Company's financial condition, results of operations or liquidity.

## Future Application of Accounting Pronouncements

In December 2011, the FASB issued ASU No. 2011-11, "Disclosures About Offsetting Assets and Liabilities." This project began as an attempt to converge the offsetting requirements under U.S. GAAP and IFRS. However, as the financial accounting Boards were not able to reach a converged solution with regards to offsetting requirements, the Boards developed convergent disclosure requirements to assist in reconciling differences in the offsetting requirements under U.S. GAAP and IFRS. The new disclosure requirements mandate that entities disclose both gross and net information about instruments and transactions eligible for offset in the statement of financial position as well as instruments and transactions subject to an agreement similar to a master netting arrangement. ASU No. 2011-11 also requires disclosure of collateral received and posted in connection with master netting agreements or similar arrangements. ASU No. 2011-11 is effective for interim and annual reporting periods beginning on or after January 1, 2013. As the provisions of ASU No. 2011-11 only impact the disclosure requirements related to the offsetting of assets and liabilities, the adoption will have no impact on the Company's Consolidated Financial Statements.

Note 3 - Federal Deposit Insurance Corporation ("FDIC") Acquisitions

## Palm Desert National Bank Acquisition

Effective April 27, 2012, the Bank acquired certain assets and assumed certain liabilities of Palm Desert National Bank ("Palm Desert National") from the FDIC as receiver for Palm Desert National (the "Palm Desert National Acquisition"), pursuant to the terms of a purchase and assumption agreement entered into by the Bank and the FDIC on April 27, 2012. The Palm Desert National Acquisition included one branch of Palm Desert National that became a branch of the Bank upon consummation of the Palm Desert National Acquisition. The Bank did not enter into any loss sharing agreements with the FDIC in connection the Palm Desert national Acquisition. As a result of the Palm

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Desert National Acquisition, the Bank acquired and recorded at the acquisition date certain assets with a fair value of approximately $\$ 120.9$ million, including:
$\$ 63.8$ million of loans;
$\$ 39.5$ million of cash and cash equivalents;
$\$ 11.5$ million of other real estate owned ("OREO");
$\$ 1.5$ million in investment securities, including Federal Home Loan Bank ("FHLB") and Federal Reserve Bank stock;
$\$ 840,000$ of a core deposit intangible; and
$\$ 3.8$ million of other types of assets.
Also as a result of the Palm Desert National Acquisition, the Bank assumed and recorded at acquisition date certain liabilities with a fair value of approximately $\$ 118.0$ million, including:
$\$ 50.1$ million in deposit transaction accounts;
$\$ 30.8$ million in retail certificates of deposit;
$\$ 34.1$ million in whole sale certificates of deposits, which were purposefully run off during the second quarter of 2012;
$\$ 2.4$ million in deferred tax liability; and
\$578,000 of other liabilities.
The fair values of the assets acquired and liabilities assumed were determined based on the requirements of FASB Accounting Standards Codification ("ASC") Topic 820: Fair Value Measurements and Disclosures.

## Canyon National Bank Acquisition

Effective February 11, 2011, the Bank acquired certain assets and assumed certain liabilities of Canyon National Bank ("Canyon National") from the FDIC as receiver for Canyon National (the "Canyon National Acquisition"), pursuant to the terms of a purchase and assumption agreement entered into by the Bank and the FDIC on February 11, 2011. The Canyon National Acquisition included the three branches of Canyon National, all of which became branches of the Bank upon consummation of the Canyon National Acquisition. The Bank did not enter into any loss sharing agreements with the FDIC in connection with the Canyon National Acquisition. As a result of the Canyon National Acquisition, the Bank acquired and received certain assets with a fair value of approximately $\$ 208.9$ million, including $\$ 149.7$ million of loans, $\$ 16.1$ million of a FDIC receivable, $\$ 13.2$ million of cash and cash equivalents, $\$ 12.8$ million of investment securities, $\$ 12.0$ million of OREO, $\$ 2.3$ million of a core deposit intangibles, $\$ 1.5$ million of other assets and $\$ 1.3$ million of FHLB and Federal Reserve Bank stock. Liabilities with a fair value of approximately $\$ 206.6$ million were also assumed, including $\$ 204.7$ million of deposits, $\$ 1.9$ million in deferred tax liability and $\$ 39,000$ of other liabilities. The fair values of the assets acquired and liabilities assumed were determined based on the requirements of FASB ASC Topic 820: Fair Value Measurements and Disclosures.

Note 4 - Loans Held for Investment

The following table sets forth the composition of our loan portfolio in dollar amounts at the dates indicated:

|  | June 30, 2012 |  | $\begin{gathered} \text { December } \\ 31,2011 \\ \text { (in thousands) } \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |
| Multi-family | \$ | 183,742 | \$ | 193,830 | \$ | 231,604 |
| Commercial |  |  |  |  |  |  |
| non-owner occupied |  | 242,700 |  | 164,341 |  | 155,419 |
| One-to-four family (1) |  | 56,694 |  | 60,027 |  | 64,550 |
| Construction |  | 281 |  | - |  |  |
| Land |  | 11,191 |  | 6,438 |  | 8,752 |
| Business loans: |  |  |  |  |  |  |
| Commercial owner occupied (2) |  | 150,428 |  | 152,299 |  | 147,186 |
| Commercial and industrial |  | 84,191 |  | 86,684 |  | 70,744 |
| Warehouse facilities |  | 61,111 |  | 67,518 |  | 21,758 |
| SBA |  | 3,995 |  | 4,727 |  | 4,682 |
| Other loans |  | 4,019 |  | 3,390 |  | 6,497 |
| Total gross loans (3) |  | 798,352 |  | 739,254 |  | 711,192 |
| Less loans held for sale, net |  | 2,401 |  | - |  | - |
| Total gross loans held for investment |  | 795,951 |  | 739,254 |  | 711,192 |
| Less: |  |  |  |  |  |  |
| Deferred loan <br> origination costs/(fees) <br> and <br> premiums/(discounts), <br> net <br> (632 ) <br> (665 ) <br> (3,096 |  |  |  |  |  |  |
| Allowance for loan |  |  |  |  |  |  |
| Loans held for investment, net | \$ | 787,661 | \$ | 730,067 | \$ | 699,579 |
| (1) Includes second trust deeds. |  |  |  |  |  |  |
| (2) Majority secured by real estate. |  |  |  |  |  |  |
| (3) Total gross loans for June 30, 2012 is net of the mark-to-market discounts on Canyon National loans of $\$ 3.7$ million and on Palm Desert National loans of $\$ 11.0$ million. |  |  |  |  |  |  |

From time to time, we may purchase or sell loans in order to manage concentrations, maximize interest income, change risk profiles, improve returns and generate liquidity.

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The Company grants residential and commercial loans held for investment to customers located primarily in Southern California. Consequently, the underlying collateral for our loans and a borrower's ability to repay may be impacted unfavorably by adverse changes in the economy and real estate market in the region.

Under applicable laws and regulations, the Bank may not make secured loans to one borrower in excess of $25 \%$ of unimpaired capital plus surplus and likewise in excess of $15 \%$ for unsecured loans. These loans-to-one borrower limitations result in a dollar limitation of $\$ 25.6$ million for secured loans and $\$ 15.4$ million for unsecured loans at June 30, 2012. At June 30, 2012, the Bank's largest aggregate outstanding balance of loans to one borrower was $\$ 11.9$ million of secured credit.

Purchase Credit Impaired
The following table provides a summary of the Company's investment in purchase credit impaired loans, acquired from Canyon National and Palm Desert National, as of the period indicated:

June 30, 2012
Palm
$\begin{array}{ccc}\text { Canyon } & \text { Desert } & \\ \text { National } & \text { National } & \text { Total }\end{array}$
(in thousands)
Real estate
loans:
Multi-family \$ - \$ 2,835 \$ 2,835
Commercial non-owner

| occupied | 1,061 | 4,950 | 6,011 |
| :--- | :--- | :--- | :--- |
| One-to-four <br> family | - | 36 | 36 |
| Land | 2,272 | 691 | 2,963 |

Business
loans:
Commercial
owner

| occupied | 1,760 | 1,135 | 2,895 |
| :--- | :--- | :--- | :--- |

Commercial
and
industrial 75 - 75
Total
purchase
credit
impaired $\$ 5,168$ \$ 9,647 \$ 14,815

On the acquisition date, the amount by which the undiscounted expected cash flows of the purchased credit impaired loans exceed the estimated fair value of the loan is the "accretable yield." The accretable yield is measured at each financial reporting date and represents the difference between the remaining undiscounted expected cash flows and the current carrying value of the purchased credit impaired loan. At June 30, 2012, the Company had $\$ 14.8$ million of purchased credit impaired loans, of which $\$ 4.6$ million were placed on nonaccrual status.

The following table summarizes the accretable yield on the purchased credit impaired for the six months ended June 30, 2012:


## Impaired Loans

The following tables provide a summary of the Company's investment in impaired loans as of the period indicated:

> Impaired Loans

| Contractual | Allowance |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Unpaid | With | Without | for | Average | Interest |
| Principal | Recorded Specific | Specific | Impaired | Recorded | Income |
| Balance | InvestmentAllowance | Allowance | Loans | InvestmentRecognized |  |
| (in thousands) |  |  |  |  |  |

June 30,
2012
Real estate
loans:

| Multi-family <br> Commercial | 1,442 | $\$ 1,404$ | $\$-$ | $\$ 1,404$ | $\$-$ | $\$ 1,412$ | $\$ 45$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| non-owner <br> occupied | 2,304 | 2,095 | - | 2,095 | - | 1,279 | 32 |
| One-to-four <br> family | 670 | 667 | - | 667 | - | 708 | 22 |
| Construction | - | - | - | - | - | - | - |
| Land <br> Business <br> loans: | - | - | - | - | - | - |  |

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| Commercial <br> owner <br> occupied | 507 | 478 | - | 478 | - | 889 | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial |  |  |  |  |  |  |  |
| and <br> industrial | - | - | - | - | - | 200 | - |
| Warehouse <br> facilities | - | - | - | - |  |  |  |
| SBA | 1,723 | 549 | - | 549 | - | - | - |
| Other loans | - | - | - | - | - | - | 16 |
| Totals | $\$ 6,646$ | $\$ 5,193$ | $\$-$ | $\$ 5,193$ | $\$-$ | $\$ 5,052$ | $\$ 115$ |

Impaired Loans

| Contractual | Allowance |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Unpaid | With | Without | for | Average |
| Interest |  |  |  |  |
| Principal | Recorded | Specific | Specific | Impaired Recorded | Income

December
31, 2011
Real estate
loans:
Multi-family $\$ 1,450 \quad \$ 1,423 \quad \$-\quad \$ 1,423 \quad \$-\quad \$ 2,309 \quad \$ 88$
Commercial
non-owner

| occupied | 1,592 | 1,495 | - | 1,495 | - | 2,283 | 198 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| One-to-four <br> family | 705 | 521 | - | 521 | - | 311 | 47 |


| Land | - | - | - | - | - | 11 | 1 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Business
loans:
Commercial

| owner <br> occupied <br> Commercial | 1,771 | 1,641 | - | 1,641 | - | 1,635 | 64 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| and |  |  |  |  |  |  |  |
| industrial | 1,321 | 1,138 | - | 1,138 | - | 373 | 62 |
| SBA | 2,427 | 773 | - | 773 | - | 887 | 68 |
| Other loans | - | - | - | - | - | 2 | - |
| Totals | $\$ 9,266$ | $\$ 6,991$ | $\$-$ | $\$ 6,991$ | $\$-$ | $\$ 7,811$ | $\$ 528$ |

Impaired Loans

| Contractual | Allowance |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Unpaid | With | Without | for | Average | Interest |
| Principal | Recorded | Specific | Specific | Impaired | Recorded | Income 0

June 30,
2011

| Real estate <br> loans: |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Multi-family <br> Commercial | 4,149 | $\$ 4,149$ | $\$-$ | $\$ 4,149$ | $\$-$ | $\$ 2,786$ | $\$ 52$ |  |
| non-owner <br> occupied | 3,427 | 3,427 | 462 | 2,965 | 44 | 2,736 | 82 |  |
| One-to-four <br> family | 1,569 | 1,567 | - | 1,567 | - | 2,893 | 42 |  |
| Construction | - | - | - | - | - | 309 | - |  |
| Land | 2,523 | 2,523 | - | 2,523 | - | 2,627 | 54 |  |
| Business <br> loans: |  |  |  |  |  |  |  |  |
| Commercial <br> owner |  |  |  |  |  |  |  |  |
| occupied | 5,267 | 5,124 | - | 5,124 | - | 5,945 | 124 |  |
| Commercial |  |  |  |  |  |  |  |  |
| and <br> industrial | 2,143 | 2,143 | - | 2,143 | - | 4,200 | 61 |  |
| SBA | 1,659 | 930 | - | 930 | - | 1,001 | 28 |  |
| Other loans | 22 | 22 | - | 22 | - | 9 | 2 |  |
| Totals | $\$ 20,759$ | $\$ 19,885$ | $\$ 462$ | $\$ 19,423$ | $\$ 44$ | $\$ 22,506$ | $\$ 445$ |  |

The Company considers a loan to be impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement or it is determined that the likelihood of the Company receiving all scheduled payments, including interest, when due is remote. The Company has no commitments to lend additional funds to debtors whose loans have been impaired.

The Company reviews loans for impairment when the loan is classified as substandard or worse, delinquent 90 days, or determined by management to be collateral dependent, or when the borrower files bankruptcy or is granted a troubled debt restructurings ("TDRs"). Measurement of impairment is based on the loan's expected future cash flows discounted at the loan's effective interest rate, measured by reference to an observable market value, if one exists, or the fair value of the collateral if the loan is deemed collateral dependent. All loans are generally charged-off at such time the loan is classified as a loss. Valuation allowances are determined on a loan-by-loan basis or by aggregating loans with similar risk characteristics.

The following table provides additional detail on the components of impaired loans at the period end indicated:

|  | June 30, <br> 2012 | December <br> 31,2011 <br> (in thousands) | June 30, <br> 2011 |
| :--- | ---: | :---: | :---: | :---: |
| Nonaccruing <br> loans | $\$ 3,826$ | $\$ 5,590$ | $\$ 10,808$ |
| Accruing <br> loans <br> Total <br> impaired <br> loans | 1,367 | 1,401 | 9,077 |
|  | $\$ 5,193$ | $\$ 6,991$ | $\$ 19,885$ |

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When loans are placed on nonaccrual status all accrued interest is reversed from earnings. Payments received on nonaccrual loans are generally applied as a reduction to the loan principal balance. If the likelihood of further loss is remote, the Company will recognize interest on a cash basis only. Loans may be returned to accruing status if the Company believes that all remaining principal and interest is fully collectible and there has been at least three months of sustained repayment performance since the loan was placed on nonaccrual.

The Company does not accrue interest on loans 90 days or more past due or when, in the opinion of management, there is reasonable doubt as to the collection of interest. The Company had impaired loans on nonaccrual status at June 30, 2012 of $\$ 3.8$ million, December 31, 2011 of $\$ 5.6$ million, and June 30, 2011 of $\$ 10.8$ million. The Company had no loans 90 days or more past due and still accruing at June 30, 2012, December 31, 2011 or June 30, 2011.

The Company had an immaterial amount of TDRs related to three U.S. Small Business Administration ("SBA") loans which were all completed prior to 2011.

## Concentration of Credit Risk

As of June 30, 2012, the Company's loan portfolio was collateralized by various forms of real estate and business assets located principally in Southern California. The Company's loan portfolio contains concentrations of credit in multi-family real estate, commercial non-owner occupied real estate and commercial owner occupied business loans. The Company maintains policies approved by the Company's Board of Directors (the "Board") that address these concentrations and continues to diversify its loan portfolio through loan originations, purchases and sales to meet approved concentration levels. While management believes that the collateral presently securing these loans is adequate, there can be no assurances that further significant deterioration in the California real estate market and economy would not expose the Company to significantly greater credit risk.

## Credit Quality and Credit Risk Management

The Company's credit quality is maintained and credit risk managed in two distinct areas. The first is the loan origination process, wherein the Bank underwrites credit quality and chooses which risks it is willing to accept. The second is in the ongoing oversight of the loan portfolio, where existing credit risk is measured and monitored, and where performance issues are dealt with in a timely and comprehensive fashion.

The Company maintains a comprehensive credit policy which sets forth minimum and maximum tolerances for key elements of loan risk. The policy identifies and sets forth specific guidelines for analyzing each of the loan products the Company offers from both an individual and portfolio wide basis. The credit policy is reviewed annually by the Board. The Bank's seasoned underwriters ensure all key risk factors are analyzed with nearly all underwriting including a comprehensive global cash flow analysis of the prospective borrowers. The credit approval process mandates multiple-signature approval by the management credit committee for every loan that requires any subjective credit analysis.

Credit risk is managed within the loan portfolio by the Company's Portfolio Management department based on a comprehensive credit and investment review policy. This policy requires a program of financial data collection and analysis, comprehensive loan reviews, property and/or business inspections and monitoring of portfolio concentrations and trends. The Portfolio Management department also monitors asset-based lines of credit, loan covenants and other conditions associated with the Company's business loans as a means to help identify potential credit risk. Individual loans, excluding the homogeneous loan portfolio, are reviewed at least biennially, and in most cases more often, including the assignment of a risk grade.

Risk grades are based on a six-grade Pass scale, along with Special Mention, Substandard, Doubtful and Loss classifications as such classifications are defined by the regulatory agencies. The assignment of risk grades allows the Company to, among other things, identify the risk associated with each credit in the portfolio, and to provide a basis

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for estimating credit losses inherent in the portfolio. Risk grades are reviewed regularly by the Company's Credit and Investment Review committee, and are reviewed annually by an independent third-party, as well as by regulatory agencies during scheduled examinations.

The following provides brief definitions for risk grades assigned to loans in the portfolio:
Pass - Pass credits are well protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Such credits exhibit few weaknesses, if any, but may include credits with exposure to certain factors that may adversely impact the credit if they materialize. The Company has established six subcategories within the pass grade to stratify risk associated with pass loans. The Company maintains a subset of pass credits designated as "watch" loans which, for any of a variety of reasons, require close monitoring.

Special Mention - Loans graded special mention exhibit potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may, at some future date, result in the deterioration of the repayment prospects for the loan or the institution's credit position. Special mention credits are not considered as part of the classified extensions of credit category and do not expose the Company to sufficient risk to warrant classification.

Substandard - Substandard credits are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Extensions of credit classified as substandard have a well-defined weakness or weaknesses that jeopardizes the orderly payment of the debt. Substandard credits are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard credits, does not have to exist in individual extensions of credit classified substandard.

Doubtful - Doubtful credits have all the weaknesses inherent in substandard credits, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors that may work to the advantage of and strengthen the credit, its classification as an estimated loss is deferred until its more exact status may be determined.

The Portfolio Management department also manages loan performance risks, collections, workouts, bankruptcies and foreclosures. Loan performance risks are mitigated by our portfolio managers acting promptly and assertively to address problem credits when they are identified. Collection efforts are commenced immediately upon non-payment, and the portfolio managers seek to promptly determine the appropriate steps to minimize the Company's risk of loss. When foreclosure will maximize the Company's recovery for a non-performing loan, the portfolio managers will take appropriate action to initiate the foreclosure process.

When a loan is graded as special mention or substandard or doubtful, the Company obtains an updated valuation of the underlying collateral. If the credit in question is also identified as impaired, a valuation allowance, if necessary, is established against such loan or a loss is recognized by a charge to the allowance for loan losses ("ALLL") if management believes that the full amount of the Company's recorded investment in the loan is no longer collectable. The Company typically continues to obtain updated valuations of underlying collateral for special mention and classified loans on an annual basis in order to have the most current indication of fair value. Once a loan is identified as impaired, an analysis of the underlying collateral is performed at least quarterly, and corresponding changes in any related valuation allowance are made or balances deemed to be fully uncollectable are charged-off.

The following tables stratifies the loan portfolio by the Company's internal risk grading system as well as certain other information concerning the credit quality of the loan portfolio as of the periods indicated:

|  | Special |  | Total Gross |
| :---: | :---: | :---: | :---: |
| Pass | Mention | Substandard | Loans |

June 30,
2012
(in thousands)
Real estate
loans:
Multi-family \$ 166,309 \$ 9,898 \$ 7,535 \$ 183,742
Commercial non-owner

| occupied | 236,685 | 668 | 5,347 | 242,700 |
| :--- | :--- | :--- | :--- | :--- |
| One-to-four |  |  |  |  |
| family | 55,303 | - | 1,391 | 56,694 |
| Construction | 281 | - | - | 281 |
| Land | 8,591 | - | 2,600 | 11,191 |

Business
loans:
Commercial owner

| occupied | 134,749 | 4,036 | 11,643 | 150,428 |
| :--- | :--- | :--- | :--- | :--- |

Commercial
and

| industrial | 81,359 | 1,753 | 1,079 | 84,191 |
| :--- | :--- | :--- | :--- | :--- |
| Warehouse |  |  |  |  |
| facilities | 61,111 | - | - | 61,111 |
| SBA | 3,858 | - | 137 | 3,995 |
| Other loans | 3,892 | - | 127 | 4,019 |
| Totals | $\$ 752,138$ | $\$ 16,355$ | $\$$ | 29,859 |

Credit Risk Grades
Special Total Gross
Pass Mention Substandard Loans
December
31, 2011 (in thousands)

Real estate
loans:
Multi-family \$ 176,477 \$ 13,286 \$ 4,067 \$ 193,830
Commercial non-owner

| occupied | 160,051 | 676 | 3,614 | 164,341 |
| :--- | :--- | :--- | :--- | :--- |
| One-to-four |  |  |  |  |
| family | 57,685 | - | 2,342 | 60,027 |
| Land | 6,386 | - | 52 | 6,438 |

Business
loans:
Commercial owner

| occupied | 138,975 | 5,689 | 7,635 | 152,299 |
| :--- | :--- | :--- | :--- | :--- |

Commercial
and

| industrial | 83,441 | 1,046 | 2,197 | 86,684 |
| :--- | :--- | :--- | :--- | :--- |


| 67,518 | - | 67,518 |
| :--- | :--- | :--- | :--- |

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Warehouse
facilities

| SBA | 4,548 | - | 179 | 4,727 |
| :--- | :--- | :--- | :--- | :--- |
| Other loans | 3,352 | - | 38 | 3,390 |
| Totals | $\$ 698,433$ | $\$ 20,697$ | $\$$ | 20,124 |$\$ 739,254$


|  | Credit Risk Grades |  |  |
| :---: | :---: | :---: | :---: |
| Pass | Special |  | Total Gross |
|  | Mention | Substandard | Loans |

June 30, 2011 (in thousands)
Real estate
loans:
Multi-family \$ 211,734 \$ 13,058 \$ 6,812 \$ 231,604
Commercial non-owner

| occupied | 149,974 | 604 | 4,841 | 155,419 |
| :--- | :--- | :--- | :--- | :--- |
| One-to-four <br> family | 59,991 | 1,951 | 2,608 | 64,550 |
| Land | 8,367 | - | 385 | 8,752 |

Business
loans:
Commercial owner

| occupied | 131,777 | 6,376 | 9,033 | 147,186 |
| :--- | :--- | :--- | :--- | :--- |

Commercial
and

| industrial | 64,145 | 1,665 | 4,934 | 70,744 |
| :--- | :--- | :--- | :--- | :--- |
| Warehouse |  |  |  |  |
| facilities | 21,758 | - | - | 21,758 |
| SBA | 4,474 | - | 208 | 4,682 |
| Other loans | 6,396 | - | 101 | 6,497 |
| Totals | $\$ 658,616$ | $\$ 23,654$ | $\$ 28,922$ | $\$ 711,192$ |

The following tables set forth delinquencies in the Company's loan portfolio at the dates indicated:

|  | Days Past Due |  |  |  |  |  | Non- |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current | $30-59$ | $60-89$ | $90+$ | Total | Accruing |  |

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| Construction | 281 | - | - | - | 281 | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Land <br> Business <br> loans: | 10,934 | - | - | 257 | 11,191 | 691 |
| Commercial <br> owner |  |  |  |  |  |  |
| occupied <br> Commercial <br> and | 148,900 | - | - | 1,528 | 150,428 | 1,528 |
| industrial | 84,141 | - | 50 | - | 84,191 | 9 |
| Warehouse <br> facilities | 61,111 | - | - | - | 61,111 | - |
| SBA | 3,475 | 46 | - | 474 | 3,995 | 503 |
| Other loans | 4,018 | 1 | - | - | 4,019 | - |
| Totals | $\$ 791,645$ | $\$ 399$ | $\$ 2,885$ | $\$ 3,423$ | $\$ 798,352$ | $\$ 8,426$ |


|  | Days Past Due |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Current | $30-59$ |  | $60-89$ | 90 | Total | $\begin{array}{c}\text { Non- } \\ \text { Accruing }\end{array}$ |
| $\begin{array}{l}\text { December } \\ \text { 31, 2011 }\end{array}$ |  |  |  | (in thousands) |  |  |  |$)$


|  | Days Past Due |  |  |  | Non- |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Current | $30-59$ | $60-89$ | 90 | Total | Accruing |

June 30,
2011 (in thousands)
Real estate
loans:
$\begin{array}{rcccrr}\text { Multi-family } & \$ 228,899 & \$- & \$- & \$ 2,705 & \$ 231,604 \\ 153,280 & 328 & 989 & 822 & 155,419 & 2,502\end{array}$

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| Commercial <br> non-owner <br> occupied |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| One-to-four <br> family | 63,591 | 116 | 518 | 325 | 64,550 | 332 |
| Land <br> Business <br> loans: | 8,433 | 62 | - | 257 | 8,752 | 257 |
| Commercial <br> owner |  |  |  |  |  |  |
| occupied | 142,756 | 852 | 1,709 | 1,869 | 147,186 | 1,869 |
| Commercial <br> and |  |  |  |  |  |  |
| industrial | 68,557 | 1,089 | 20 | 1,078 | 70,744 | 2,063 |
| Warehouse |  |  |  |  |  |  |
| facilities | 21,758 | - | - | - | 21,758 | - |
| SBA | 3,890 | 72 | - | 720 | 4,682 | 834 |
| Other loans | 6,415 | 37 | 26 | 19 | 6,497 | 20 |
| Totals | $\$ 697,579$ | $\$ 2,556$ | $\$ 3,262$ | $\$ 7,795$ | $\$ 711,192$ | $\$ 10,888$ |

Note 5 - Allowance for Loan Losses

The Company's ALLL covers estimated credit losses on individually evaluated loans that are determined to be impaired as well as estimated credit losses inherent in the remainder of the loan portfolio. The ALLL is prepared using the information provided by the Company's credit and investment review process together with data from peer institutions and economic information gathered from published sources.

The loan portfolio is segmented into groups of loans with similar risk characteristics. Each segment possesses varying degrees of risk based on, among other things, the type of loan, the type of collateral, and the sensitivity of the borrower or industry to changes in external factors such as economic conditions. An estimated loss rate calculated using the Company's actual historical loss rates adjusted for current portfolio trends, economic conditions, and other relevant internal and external factors, is applied to each group's aggregate loan balances.

The following provides a summary of the ALLL calculation for the major segments within the Company's loan portfolio.

## Multi-Family and Non-Owner Occupied Commercial Real Estate Loans

The Company's base ALLL factor for multi-family and non-owner occupied commercial real estate loans is determined by management using the Bank's actual trailing 24 month, trailing 12 month and annualized trailing six month charge-off data. Adjustments to those base factors are made for relevant internal and external factors. For multi-family and non-owner occupied commercial real estate loans, those factors include:

Changes in national, regional and local economic conditions, including trends in real estate values and the interest rate environment,

Changes in volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified or graded loans, and

The existence and effect of concentrations of credit, and changes in the level of such concentrations.

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The resulting total ALLL factor is compared for reasonableness against the 10-year average, 15 -year average, and trailing 12 month total charge-off data for all FDIC insured commercial banks and savings institutions based in California. This factor is applied to balances graded pass-1 through pass-5. For loans risk graded as watch or worse, progressively higher potential loss factors are applied based on management's judgment, taking into consideration the specific characteristics of the Bank's portfolio and analysis of results from a select group of the Company's peers.

Owner Occupied Commercial Real Estate Loans, Commercial and Industrial Loans and SBA Loans
The Company's base ALLL factor for owner occupied commercial real estate loans, commercial business loans and SBA loans is determined by management using the Bank's actual trailing 24 month, trailing 12 month and annualized trailing six month charge-off data. Adjustments to those base factors are made for relevant internal and external factors. For owner occupied commercial real estate loans, commercial business loans and SBA loans, those factors include:

Changes in national, regional and local economic conditions, including trends in real estate values and the interest rate environment,

Changes in the nature and volume of the loan portfolio, including new types of lending,
Changes in volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified or graded loans, and

The existence and effect of concentrations of credit, and changes in the level of such concentrations.
The resulting total ALLL factor is compared for reasonableness against the 10 -year average, 15 -year average, and trailing 12 month total charge-off data for all FDIC insured commercial banks and savings institutions based in California. This factor is applied to balances graded pass-1 through pass-5. For loans risk graded as watch or worse, progressively higher potential loss factors are applied based on management's judgment, taking into consideration the specific characteristics of the Bank's portfolio and analysis of results from a select group of the Company's peers.

## One-to-Four Family and Consumer Loans

The Company's base ALLL factor for one-to-four family and consumer loans is determined by management using the Bank's actual trailing 24 month, trailing 12 month and annualized trailing six month charge-off data. Adjustments to those base factors are made for relevant internal and external factors. For one-to-four family and consumer loans, those factors include, changes in national, regional and local economic conditions, including trends in real estate values and the interest rate environment.

The resulting total ALLL factor is compared for reasonableness against the 10 -year average, 15 -year average, and trailing 12 month total charge-off data for all FDIC insured commercial banks and savings institutions based in California. This factor is applied to balances graded pass-1 through pass-5. For loans risk graded as watch or worse, progressively higher potential loss factors are applied based on management's judgment, taking into consideration the specific characteristics of the Bank's portfolio and analysis of results from a select group of the Company's peers.

## Warehouse Facilities

The Company's warehouse facilities are structured as repurchase facilities, whereby we purchase funded one-to-four family loans on an interim basis. Therefore, the base ALLL factor for warehouse facilities is equal to that for one-to-four family and consumer loans as discussed above. Adjustments to the base factor are made for relevant internal and external factors. Those factors include changes in national, regional and local economic conditions,

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including trends in real estate values and the interest rate environment.

The resulting total ALLL factor is compared for reasonableness against the 10-year average, 15-year average, and trailing 12 month total charge-off data for one-to-four family loans for all FDIC insured commercial banks and savings institutions based in California. This factor is applied to balances graded pass- 1 through pass-5. For loans risk graded as watch or worse, progressively higher potential loss factors are applied based on management's judgment, taking into consideration the specific characteristics of the Bank's portfolio and analysis of results from a select group of the Company's peers.

The following tables summarize the allocation of the ALLL as well as the activity in the ALLL attributed to various segments in the loan portfolio as of and for the six months ended for the periods indicated:



## uated for

airment
eral
ves to
loans
ctively
uated for
$\begin{array}{lllllllllllllllllllll}\text { airment } & 1.25 & \% & 0.69 & \% & 0.54 & \% & 0.00 & \% & 0.00 & \% & 0.72 & \% & 1.48 & \% & 1.49 & \% & 4.38 & \% & 0.47 & \% \\ 0.97\end{array}$

1 gross

| $\$ 183,742$ | $\$ 242,700$ | $\$ 56,694$ | $\$ 281$ | $\$ 11,191$ | $\$ 150,428$ | $\$ 84,191$ | $\$ 61,111$ | $\$ 3,995$ | $\$ 4,019$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |$\$ 798,3$

vance to $\begin{array}{lllllllllllllllllllll}\text { s loans } & 1.24 & \% & 0.69 & \% & 0.53 & \% & 0.00 & \% & 0.00 & \% & 0.72 & \% & 1.48 & \% & 1.49 & \% & 3.78 & \% & 0.47 & \% \\ 0.96\end{array}$

Commercial CommercialCommercial
non-owner One-to-four awner and Other
Multi-family occupied family Land occupied industrial Warehouse SBA loans Total (dollars in thousands)

Balance,
December 31,

| 2010 | $\$ 2,730$ | $\$ 1,580$ | $\$ 332$ | $\$-$ | $\$ 1,687$ | $\$ 2,356$ | $\$-$ | $\$ 145$ | $\$ 49$ | $\$ 8,879$ |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs | $(321$ | - | $(274$ | $)$ | $(161)$ | $(98$ | $)$ | $(712$ | $)$ | - | $(52$ | $)$ |
| Recoveries | - | - | 1 | - | - | - | - | 5 | $)$ | $(1,673)$ |  |  |

Provisions for
(reduction in)

| loan losses | 47 | $(90$ | $)$ | 265 | 161 | $(53$ | $)$ | 315 | 602 | $(1)$ | 54 | 1,300 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Balance, June

| 30,2011 | $\$ 2,456$ | $\$ 1,490$ | $\$ 324$ | $\$-$ | $\$ 1,536$ | $\$ 1,959$ | $\$ 602$ | $\$ 97$ | $\$ 53$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Amount of
allowance
attributed to:
Specifically
evaluated

| impaired loans \$- <br> General <br> portfolio <br> allocation | $\$ 44$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 44$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Loans individually evaluated for $\left.\begin{array}{lcccccccccccccccc}\text { impairment } & \$ 4,149 & \$ 3,427 & & \$ 1,567 & \$ 2,523 & \$ 5,124 & & \$ 2,143 & \$- & & \$ 930 & \$ 22 & & \$ 19,885 & \\ \text { Specific } & 0.00 & \% & 1.28 & \% & 0.00 & \% & 0.00 & \% & 0.00 & \% & 0.00 & \% & 0.00 & \% & 0.00 & \%\end{array}\right) 0.00$ reserves to total loans individually

```
evaluated for
impairment
Loans
collectively
evaluated for
impairment $227,455 $151,992 $62,983 $6,229 $142,062 $68,601 $21,758 $3,752 $6,475 $691,307
General
reserves to
total loans
collectively
evaluated for
impairment 1.08
Total gross
\begin{tabular}{llllllllll} 
loans & \(\$ 231,604\) & \(\$ 155,419\) & \(\$ 64,550\) & \(\$ 8,752\) & \(\$ 147,186\) & \(\$ 70,744\) & \(\$ 21,758\) & \(\$ 4,682\) & \(\$ 6,497\)
\end{tabular}\(\quad \$ 711,192\)
Total
allowance to
gross loans
1.06 % 0.96 % 0.50
```


## Note 6 - Subordinated Debentures

In March 2004, the Corporation issued $\$ 10.3$ million of Floating Rate Junior Subordinated Deferrable Interest Debentures (the "Subordinated Debentures") to PPBI Trust I, which funded the payment of $\$ 10.0$ million of Floating Rate Trust Preferred Securities ("Trust Preferred Securities") issued by PPBI Trust I in March 2004. The net proceeds from the offering of Trust Preferred Securities were contributed as capital to the Bank to support further growth. Interest is payable quarterly on the Subordinated Debentures at three-month LIBOR plus $2.75 \%$ per annum, for an effective rate of $3.22 \%$ per annum as of June 30, 2012.

The Corporation is not allowed to consolidate PPBI Trust I into the Company's consolidated financial statements. The resulting effect on the Company's consolidated financial statements is to report only the Subordinated Debentures as a component of the Company's liabilities.

Note 7 - Earnings Per Share
Basic earnings per share excludes dilution and is computed by dividing net income or loss available to common stockholders by the weighted average number of common shares outstanding for the period, excluding common shares in treasury. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that would then share in earnings and excludes common shares in treasury. Stock options exercisable for shares of common stock are excluded from the computation of diluted earnings per share if they are anti-dilutive due to their exercise price exceeding the average market price during the period.

For the three and six months ended June 30, 2012 and 2011, the impact of 410,179 stock options for the three months ended June 30, 2012, 362,198 stock options for the three months ended June 30, 2011, 434,595 stock options for the six months ended June 30, 2012 and 362,992 stock options for the six months ended June 30, 2011 were anti-dilutive and excluded from the computations. The dilutive impact of these securities could be included in future computations of diluted earnings per share if the market price of the common stock increases.

The following tables set forth the Company's unaudited earnings per share calculations for the periods indicated:

Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-Q
Three Months Ended June 30,

2012

|  | Per | Per |
| :---: | :---: | :---: | :---: |
| Net | Share Net | Share |
| Income | Shares <br> (dollars in thousands, except per share data) |  |

Net income \$5,811 \$785
Basic income
available to
common
stockholders $\begin{array}{llllll}5,811 & 10,329,934 & \$ 0.56 & 785 & 10,084,626 & \$ 0.08\end{array}$
Effect of
warrants and
dilutive stock
options - $339,071 \quad$ - 494,302
Diluted
income
available to
common
stockholders
plus assumed
conversions $\$ 5,811 \quad 10,669,005 \quad \$ 0.55 \quad \$ 785 \quad 10,578,928 \quad \$ 0.08$
Six Months Ended June 30,
20122011

|  | Per | Per |
| :---: | :---: | :---: |
| Net | Share Net | Share |
| Income | Shares | Amount Income |
| (dollars in thousands, except per share data) |  |  |
| $\$ 8,503$ |  |  |

Net income \$8,503 \$5,557
Basic income
available to
common
stockholders $\quad 8,503 \quad 10,332,935 \quad \$ 0.82 \quad 5,557 \quad 10,067,066 \quad \$ 0.55$
Effect of
warrants and
dilutive stock
options - 314,655 - 650,191
Diluted
income
available to
common
stockholders
plus assumed
conversions $\$ 8,503 \quad 10,647,590 \quad \$ 0.80 \quad \$ 5,557 \quad 10,717,257 \quad \$ 0.52$

Note 8 - Fair Value of Financial Instruments
The Company's estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to develop the

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estimates of fair value. Accordingly, the estimates are not necessarily indicative of the amounts the Company could have realized in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since the balance sheet date and, therefore, current estimates of fair value may differ significantly from the amounts presented. The following methods were used to estimate the fair value of each class of financial instruments identified in the table immediately below.

Cash and cash equivalents-The carrying amounts of cash and cash equivalents approximate the fair value and are classified as either Level I or Level II in the fair value hierarchy.

Securities available for sale-Fair values are based on quoted market prices from securities dealers or readily available market quote systems and are classified as either Level I, Level II, or Level III in the fair value hierarchy.

FHLB of San Francisco and Federal Reserve Bank Stock -The carrying value approximates the fair value based upon the redemption provisions of the stock resulting in a Level II classification in the fair value hierarchy.

Loans held for sale-Fair values are based on quoted market prices or dealer quotes resulting in a Level II classification in the fair value hierarchy.

Loans held for investment- The fair value of variable rate loans that reprice frequently and with no significant change in credit risk is based on the carrying value and results in a classification of Level III within the fair value hierarchy. Fair value for other loans are estimated using discounted cash flows analysis using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality resulting in a Level III classification in the fair value hierarchy. The methods used to estimate the fair value of loans do not necessarily represent an exit price.

Accrued interest receivable/payable-The carrying amount approximates fair value.

Deposit accounts- The fair value of demand deposits (e.g. interest and non-interest bearing, savings and certain types of money market accounts) are, by definition, equal to the amount payable in demand at the reporting date (i.e. carrying value) resulting in a Level II classification in the fair value hierarchy. The carrying amounts of variable rate, fixed-term money market accounts and certificate of deposits approximates their fair value at the reporting date in a Level II classification in the fair value hierarchy. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flows calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits resulting in a Level II classification.

Other borrowings-The fair value disclosed for other borrowings is determined by discounting contractual cash flows at current market interest rates for similar instruments with similar terms resulting in a Level II classification in the fair value hierarchy.

Subordinated debentures-The fair value of subordinated debentures is estimated by discounting the balance by the current three-month LIBOR rate plus the current market spread. The fair value is determined based on the maturity date as the Company does not currently have intentions to call the debenture resulting in a Level II classification in the fair value hierarchy.

Off-balance sheet commitments and standby letters of credit-The notional amount disclosed for off-balance sheet commitments and standby letters of credit is the amount available to be drawn down on all lines and letters of credit. The cost to assume is calculated at $10 \%$ of the notional amount, resulting in a Level II classification in the fair value hierarchy.

Based on the above methods and pertinent information available to management as of the periods indicated, the following table presents the carrying amount and estimated fair value of our financial instruments:

|  | At June 30, $2012 \quad$ At December 31, |  |  |  | At June 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount | Estimated Fair Value | Carrying <br> Amount (in thou | Estimated Fair Value usands) | Carrying <br> Amount | Estimated Fair Value |
| Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ 64,972 | \$64,972 | \$60,235 | \$ 60,235 | \$47,032 | \$47,032 |
| Securities available for sale | 146,134 | 146,134 | 115,645 | 115,645 | 141,304 | 141,304 |
| Federal |  |  |  |  |  |  |
| Reserve Bank and FHLB stock, at cost | 12,744 | 12,744 | 12,475 | 12,475 | 13,492 | 13,492 |
| Loans held for investment, net | 787,661 | 869,751 | 730,067 | 794,906 | 699,579 | 779,001 |
| Accrued interest receivable | 3,968 | 3,968 | 3,885 | 3,885 | 3,984 | 3,984 |
| Liabilities: |  |  |  |  |  |  |
| Deposit accounts | 913,191 | 916,989 | 828,877 | 833,241 | 815,985 | 820,232 |
| Other borrowings | 28,500 | 32,177 | 28,500 | 31,361 | 28,500 | 30,925 |
| Subordinated debentures | 10,310 | 7,513 | 10,310 | 5,405 | 10,310 | 5,119 |
| Accrued interest payable | 151 | 151 | 147 | 147 | 176 | 176 |
|  | Notional <br> Amount | Cost to Cede or Assume | Notional <br> Amount | Cost to Cede or Assume | Notional <br> Amount | Cost to Cede or Assume |
| Off-balance sheet commitments | \$ 126,544 | \$ 12,654 | \$73,053 | \$7,305 | \$ 65,495 | \$6,550 |

and standby
letters of
credit

Note 9 - Fair Value Disclosures
The Company determines the fair market values of certain financial instruments based on the fair value hierarchy established in U.S. GAAP under ASC 820, "Fair Value Measurements and Disclosures", and as modified by ASU No. 2010-06, "Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements". U.S. GAAP requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value and describes three levels of inputs that may be used to measure fair value.

The following provides a summary of the hierarchical levels used to measure fair value:
Level 1—Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities may include debt and equity securities that are actively traded in an exchange market or an over-the-counter market and are considered highly liquid. This category generally includes U.S. Government and agency mortgage-backed debt securities.

Level 2-Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities may include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and other instruments whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes corporate debt securities, derivative contracts, residential mortgage and loans held-for-sale.

Level 3-Unobservable inputs supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private equity investments, retained residual interests in securitizations, residential mortgage servicing rights, asset-backed securities ("ABS"), highly structured or long-term derivative contracts and certain collateralized debt obligations ("CDO") where independent pricing information could not be obtained for a significant portion of the underlying assets.

The Company's financial assets and liabilities measured at fair value on a recurring basis include securities available for sale and equity securities. Securities available for sale include U.S. Treasuries, municipal bonds and mortgage-backed securities. The Company's financial assets and liabilities measured at fair value on a non-recurring basis include impaired loans and OREO.

Marketable Securities. Where possible, the Company utilizes quoted market prices to measure debt and equity securities; such items are classified as Level 1 in the hierarchy and include equity securities, U.S. Treasuries and securities issued by government sponsored enterprises ("GSE"). When quoted market prices for identical assets are unavailable or the market for the asset is not sufficiently active, varying valuation techniques are used. Common inputs in valuing these assets include, among others, benchmark yields, issuer spreads, forward mortgage-backed securities trade prices and recently reported trades. Such assets are classified as Level 2 in the hierarchy and typically include private label mortgage-backed securities and corporate bonds. Pricing on these securities are provided to the Company by a pricing service vendor. In the Level 3 category, the Company is classifying all the securities that its
pricing service vendor cannot price due to lack of trade activity in these securities.
Impaired Loans. A loan is considered impaired when it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement. Impairment is measured based on the fair value of the underlying collateral less the anticipated selling costs or the discounted expected future cash flows. The Company does not measure loan impairment on loans less than $\$ 100,000$. As such, the Company records impaired loans as non-recurring Level 2 when the fair value of the underlying collateral is based on an observable market price or current appraised value. When current market prices are not available or the Company determines that the fair value of the underlying collateral is further impaired below appraised values, the Company records impaired loans as Level 3. At June 30, 2012, substantially all the Company's impaired loans were evaluated based on the fair value of their underlying collateral based upon the most recent appraisal available to management.

OREO. The Company generally obtains an appraisal and/or a market evaluation from a qualified third party on all OREO prior to obtaining possession. After foreclosure, an updated appraisal and/or a market evaluation is periodically performed, as deemed appropriate by management, due to changing market conditions or factors specifically attributable to the property's condition. If the carrying value of the property exceeds its fair value less estimated cost to sell, a charge to operations is recorded and the OREO value is reduced accordingly.

The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following fair value hierarchy tables present information about the Company's assets measured at fair value on a recurring basis at the dates indicated:

June 30, 2012
Fair Value Measurement
Using

|  |  | Securities <br> at |
| :---: | :---: | :---: |
| Level 1 | Fevel 2 Level 3 <br> (in thousands) | Value |


| Investment <br> securities <br> available for <br> sale: |  |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| U.S. Treasury | $\$ 261$ | $\$-$ | $\$-$ | $\$ 261$ |
| Corporate | - | - | - | - |
| Municipal bonds <br> Mortgage-backed <br> securities | 41,116 | - | - | 41,116 |
| Total securities <br> available for sale | 101,743 | 2,087 | 927 | 104,757 |
| Stock: |  |  |  |  |
| FHLB stock | $\$ 10,725$ | $\$-$ | $\$-$ | $\$ 10,725$ |
| Federal Reserve <br> Bank stock | 2,019 | - | - | 2,019 |

# Edgar Filing: PACIFIC PREMIER BANCORP INC - Form 10-Q <br> <div class="inline-tabular"><table id="tabular" data-type="subtable">
<tbody>
<tr style="border-top: none !important; border-bottom: none !important;">
<td style="text-align: left; border-left: none !important; border-right: none !important; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">Total stock</td>
<td style="text-align: left; border-right: none !important; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">$\$ 12,744$</td>
<td style="text-align: left; border-right: none !important; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">$\$-$</td>
<td style="text-align: left; border-right: none !important; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">$\$-$</td>
<td style="text-align: left; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">$\$ 12,744$</td>
</tr>
<tr style="border-top: none !important; border-bottom: none !important;">
<td style="text-align: left; border-left: none !important; border-right: none !important; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">Total securities</td>
<td style="text-align: left; border-right: none !important; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">$\$ 155,864$</td>
<td style="text-align: left; border-right: none !important; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">$\$ 2,087$</td>
<td style="text-align: left; border-right: none !important; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">$\$ 927$</td>
<td style="text-align: left; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">$\$ 158,878$</td>
</tr>
</tbody>
</table>
<table-markdown style="display: none">| Total stock | $\$ 12,744$ | $\$-$ | $\$-$ | $\$ 12,744$ |
| :--- | :--- | :--- | :--- | :--- |
| Total securities | $\$ 155,864$ | $\$ 2,087$ | $\$ 927$ | $\$ 158,878$ |</table-markdown></div> 

June 30, 2011
Fair Value Measurement
Using

|  |  | Securities <br> at |
| :---: | :---: | :---: | :---: |
| Level 1 | Level 2 <br> (in thousands) | Value |

Investment
securities
available for
sale:

| U.S. Treasury | $\$ 161$ | $\$-$ | $\$-$ | $\$ 161$ |
| :--- | :--- | :--- | :--- | :--- |
| Municipal bonds | 23,184 | - | - | 23,184 |
| Mortgage-backed <br> securities | 113,150 | 3,555 | 1,254 | 117,959 |
| Total securities |  |  |  |  |
| available for sale | $\$ 136,495$ | $\$ 3,555$ | $\$ 1,254$ | $\$ 141,304$ |
| Stock: | FHLB stock | $\$ 11,473$ | $\$-$ | $\$-$ |
| Federal Reserve |  |  |  | $\$ 11,473$ |
| Bank stock <br> Total stock | 2,019 | - | - | 2,019 |
| Total securities | $\$ 149,492$ | $\$-$ | $\$-$ | $\$ 13,492$ |
|  | $\$ 3,555$ | $\$ 1,254$ | $\$ 154,796$ |  |

The following table reconciles the beginning and ending balance of assets measured at fair value on a recurring basis using significant unobservable (Level 3) inputs during the periods indicated:

Six Months Ended
June June
30, 30 ,
20122011
(in thousands)
Balance, beginning
of period \$ 991 \$ 1,505

Total gains or
(losses) realized/unrealized:
Included in earnings (or changes in net assets) (102) (394 )
Included in other
comprehensive
income
144 (189 )

Purchases,
issuances, and settlements
(146) (256 )

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| Transfer in and/or <br> out of Level 3 | 40 | 588 |
| :--- | :---: | :---: |
| Balance, end of <br> period | $\$ 927$ | $\$ 1,254$ |

The fair value using significant unobservable (Level 3) inputs is determined based on third party analysis. The values may be further discounted based on management's historical knowledge, changes in market conditions from the time of valuation, and/or management's expertise and knowledge.

The following fair value hierarchy tables present information about the Company's assets measured at fair value on a non-recurring basis at the dates indicated:

June 30, 2012
Fair Value Measurement
Using

| Level |  | Level | Assets at |
| :---: | :---: | :---: | :---: |
| Fair |  |  |  |
| 1 | Level 2 | 3 | Value |
|  | (in thousands) |  |  |


| Assets |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Impaired |  |  |  |  |
| loans | \$ - | \$ 5,193 | \$ - | \$ 5,193 |
| Loans held for sale | - | 2,401 | - | 2,401 |
| Other real estate |  |  |  |  |
| owned | - | 9,339 | - | 9,339 |
| Total assets | \$ - | \$ 16,933 | \$ - | \$ 16,933 |

June 30, 2011
Fair Value Measurement
Using

|  |  | Assets at |  |
| :---: | :---: | :---: | :---: |
| Level |  | Level | Fair |
| 1 | Level 2 | 3 | Value |
|  | (in thousands) |  |  |

Assets
Impaired
loans $\quad \$ \quad \$ 19,885 \quad \$-\quad \$ 19,885$

Other
real
estate

| owned | - | 4,447 | - | 4,447 |
| :--- | :---: | :---: | :---: | :---: |
| Total <br> assets | $\$-$ | $\$ 24,332$ | $\$-$ | $\$ 24,332$ |

Note 10 - Subsequent Events
In July 2012, the Company entered into a long-term operating lease agreement for office space to move its corporate offices from the city of Costa Mesa to 17901 Von Karman Avenue, Irvine, California. It is intended that part of the corporate facility will house a branch office of the Bank and a majority of the administrative operations of the Company. The lease commences on March 1, 2013 with an early access period commencing on November 1, 2012, for which no rent is payable. The lease is non-cancelable and has a term of seven-years expiring on February 28, 2021 with options to renew and extend. The cost of any leasehold improvements will be amortized using the straight-line method over the shorter of the estimated useful life of the asset or the term of the lease. The following table summarizes the Company's future minimum lease commitments under this non-cancelable lease:

Lease
Commitment

| 2012 | $\$ 0$ |
| :--- | :--- |
| 2013 | $\$ 80$ |
| 2014 | $\$ 1,210$ |
| 2015 | $\$ 1,260$ |
| 2016 | $\$ 1,304$ |
| Thereafter | $\$ 4,265$ |
| Total | $\$ 8,119$ |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains information and statements that are considered "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements represent plans, estimates, objectives, goals, guidelines, expectations, intentions, projections and statements of our beliefs concerning future events, business plans, objectives, expected operating results and the assumptions upon which those statements are based. Forward-looking statements include without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and are typically identified with words such as "may," "could," "should," "will," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan," or words or phrases of similar meaning. We ca that the forward-looking statements are based largely on our expectations and are subject to a number of known and unknown risks and uncertainties that are subject to change based on factors which are, in many instances, beyond our control. Actual results, performance or achievements could differ materially from those contemplated, expressed, or implied by the forward-looking statements.

The following factors, among others, could cause our financial performance to differ materially from that expressed in such forward-looking statements:

The strength of the United States economy in general and the strength of the local economies in which we conduct operations;

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The effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System (the "Federal Reserve");

Inflation/deflation, interest rate, market and monetary fluctuations;
The timely development of competitive new products and services and the acceptance of these products and services by new and existing customers;

The willingness of users to substitute competitors' products and services for our products and services;
The impact of changes in financial services policies, laws and regulations, including those concerning taxes, banking, securities and insurance, and the application thereof by regulatory bodies;

Technological changes;
The effect of the Palm Desert National Acquisition, the Canyon National Acquisition and other acquisitions we may make, if any, including, without limitation, the failure to achieve the expected revenue growth and/or expense savings from such acquisitions;

> Changes in the level of our nonperforming assets and charge-offs;

Oversupply of inventory and continued deterioration in values of California real estate, both residential and commercial;

The effect of changes in accounting policies and practices, as may be adopted from time-to-time by bank regulatory agencies, the SEC, the Public Company Accounting Oversight Board, the FASB or other accounting standards setters;

Possible other-than-temporary impairments ("OTTI") of securities held by us;
The impact of current governmental efforts to restructure the United States financial regulatory system, including enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act");

Changes in consumer spending, borrowing and savings habits;
The effects of our lack of a diversified loan portfolio, including the risks of geographic and industry concentrations;
Ability to attract deposits and other sources of liquidity;
Changes in the financial performance and/or condition of our borrowers;
Changes in the competitive environment among financial and bank holding companies and other financial service providers;

Geopolitical conditions, including acts or threats of terrorism, actions taken by the United States or other governments in response to acts or threats of terrorism and/or military conflicts, which could impact business and economic conditions in the United States and abroad;

Unanticipated regulatory or judicial proceedings; and
Our ability to manage the risks involved in the foregoing.

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If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained in this Quarterly Report on Form 10-Q and other reports and registration statements filed by us with the SEC. Therefore, we caution you not to place undue reliance on our forward-looking information and statements. We will not update the forward-looking information and statements to reflect actual results or changes in the factors affecting the forward-looking information and statements. For information on the factors that could cause actual results to differ from the expectations stated in the forward-looking statements, see "Risk Factors" under Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2011.

Forward-looking information and statements should not be viewed as predictions, and should not be the primary basis upon which investors evaluate us. Any investor in our common stock should consider all risks and uncertainties disclosed in our filings with the SEC, all of which are accessible on the SEC's website at http://www.sec.gov.

## GENERAL

This discussion should be read in conjunction with our Management Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2011, plus the unaudited consolidated financial statements and the notes thereto appearing elsewhere in this Quarterly Report on Form 10-Q. The results for the three and six months ended June 30, 2012 are not necessarily indicative of the results expected for the year ending December 31, 2012.

We are a California-based bank holding company incorporated in the state of Delaware and registered as a bank holding company under the Bank Holding Company Act of 1956, as amended ("BHCA"). Our wholly owned subsidiary, Pacific Premier Bank, is a California state chartered commercial bank. As a bank holding company, the Corporation is subject to regulation and supervision by the Federal Reserve. We are required to file with the Federal Reserve quarterly and annual reports and such additional information as the Federal Reserve may require pursuant to the BHCA. The Federal Reserve may conduct examinations of bank holding companies, such as the Corporation, and its subsidiaries. The Corporation is also a bank holding company within the meaning of the California Financial Code (the "Financial Code"). As such, the Corporation and its subsidiaries are subject to examination by, and may be required to file reports with, the California Department of Financial Institutions ("DFI").

Under a policy of the Federal Reserve, a bank holding company is required to serve as a source of financial strength to its subsidiary depository institutions and to commit resources to support such institutions in circumstances where it might not do so absent such a policy. The Dodd-Frank Act codified this policy as a statutory requirement. The Federal Reserve, under the BHCA, has the authority to require a bank holding company to terminate any activity or to relinquish control of a nonbank subsidiary (other than a nonbank subsidiary of a bank) upon the Federal Reserve's determination that such activity or control constitutes a serious risk to the financial soundness and stability of any bank subsidiary of the bank holding company.

As a California state-chartered commercial bank which is a member of the Federal Reserve, the Bank is subject to supervision, periodic examination and regulation by the DFI and the Federal Reserve. The Bank's deposits are insured by the FDIC through the Deposit Insurance Fund. In general terms, insurance coverage is unlimited for non-interest bearing transaction accounts until December 31, 2012 and up to $\$ 250,000$ per depositor for all other accounts in accordance with the Dodd-Frank Act. As a result of this deposit insurance function, the FDIC also has certain supervisory authority and powers over the Bank. If, as a result of an examination of the Bank, the regulators should determine that the financial condition, capital resources, asset quality, earnings prospects, management, liquidity or other aspects of the Bank's operations are unsatisfactory or that the Bank or our management is violating or has violated any law or regulation, various remedies are available to the regulators. Such remedies include the power to enjoin unsafe or unsound practices, to require affirmative action to correct any conditions resulting from any violation

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or practice, to issue an administrative order that can be judicially enforced, to direct an increase in capital, to restrict growth, to assess civil monetary penalties, to remove officers and directors and ultimately to request the FDIC to terminate the Bank's deposit insurance. As a California-chartered commercial bank, the Bank is also subject to certain provisions of California law.

We provide banking services within our targeted markets in Southern California to businesses, including the owners and employees of those businesses, professionals, real estate investors and non-profit organizations, as well as consumers in the communities we serve. At June 30, 2012, the Bank operated ten depository branches in Southern California located in the cities of Costa Mesa, Huntington Beach, Los Alamitos, Newport Beach, Palm Springs, Palm Desert, San Bernardino, and Seal Beach. Our corporate headquarters are located in Costa Mesa, California. Through our branches and our web site at www.ppbi.com, we offer a broad array of deposit products and services for both business and consumer customers, including checking, money market and savings accounts, cash management services, electronic banking, and on-line bill payment. We also offer a variety of loan products, including commercial business loans, lines of credit, commercial real estate loans, SBA loans, residential home loans, and home equity loans. The Bank funds its lending and investment activities with retail deposits obtained through its branches, advances from the FHLB, lines of credit, and wholesale and brokered certificates of deposits.

Our principal source of income is the net spread between interest earned on loans and investments and the interest costs associated with deposits and borrowings used to finance the loan and investment portfolios. Additionally, the Bank generates fee income from loan and investment sales and various products and services offered to both depository and loan customers.

## CRITICAL ACCOUNTING POLICIES

Management has established various accounting policies that govern the application of U.S. GAAP in the preparation of our financial statements. Our significant accounting policies are described in the Notes to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2011. There have been no significant changes to our Critical Accounting Policies as described in our Annual Report on Form 10-K for the year ended December 31, 2011.
Certain accounting policies require management to make estimates and assumptions which have a material impact on the carrying value of certain assets and liabilities; management considers these to be critical accounting policies. The estimates and assumptions management uses are based on historical experience and other factors, which management believes to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at balance sheet dates and our results of operations for future reporting periods.

We consider the ALLL to be a critical accounting policy that requires judicious estimates and assumptions in the preparation of our financial statements that is particularly susceptible to significant change. For further information, see "Allowances for Loan Losses" discussed in Note 5 to the Consolidated Financial Statements in this report and in our Annual Report on Form 10-K for the year ended December 31, 2011.

## PALM DESERT NATIONAL BANK ACQUISITION

Effective April 27, 2012, the Bank acquired certain assets and assumed certain liabilities of Palm Desert National Bank from the FDIC as receiver for Palm Desert National Acquisition, pursuant to the terms of a purchase and assumption agreement entered into by the Bank and the FDIC on April 27, 2012. The Palm Desert National Acquisition included one branch of Palm Desert National that became a branch of the Bank upon consummation of the Palm Desert National Acquisition. The Bank did not enter into any loss sharing agreements with the FDIC in connection with the Palm Desert National Acquisition. As a result of the Palm Desert National Acquisition, the Bank acquired and recorded at the acquisition date certain assets with a fair value of approximately $\$ 120.9$ million, including:
$\$ 63.8$ million of loans;
\$39.5 million of cash and cash equivalents;
$\$ 11.5$ million of OREO;
\$1.5 million in investment securities, including FHLB and Federal Reserve Bank stock;
$\$ 840,000$ of a core deposit intangible; and
$\$ 3.8$ million of other types of assets.
Also as a result of the Palm Desert National Acquisition the Bank assumed and recorded at acquisition date certain liabilities with a fair value of approximately $\$ 118.0$ million, including:
$\$ 50.1$ million in deposit transaction accounts;
$\$ 30.8$ million in retail certificates of deposit;
\$34.1 million in whole sale certificates of deposits, which were purposefully run off during the second quarter of 2012;
$\$ 2.4$ million in deferred tax liability associated with the bargain purchase gain; and
\$578,000 of other liabilities.
The fair values of the assets acquired and liabilities assumed were determined based on the requirements of FASB ASC Topic 820: Fair Value Measurements and Disclosures.

## RESULTS OF OPERATIONS

In the second quarter of 2012, we recorded net income of $\$ 5.8$ million, or $\$ 0.55$ per diluted share, up from net income of $\$ 785,000$, or $\$ 0.08$ per diluted share, for the second quarter of 2011 . For the three months ended June 30, 2012, our return on average assets was $2.28 \%$ and return on average equity was $25.21 \%$, up from a return on average assets of $0.33 \%$ and a return on average equity of $3.88 \%$ for the same comparable period of 2011 . The increase in our net income and returns was primarily related to the Palm Desert National Acquisition from the FDIC, as receiver, on April 27, 2012. The Palm Desert National Acquisition at the acquisition date included assets with a fair market value of $\$ 120.9$ million, liabilities with a fair market value of $\$ 115.6$ million and a bargain purchase pre-tax gain of $\$ 5.3$ million.

For the first six months of 2012, the Company's net income totaled $\$ 8.5$ million or $\$ 0.80$ per diluted share, up from $\$ 5.6$ million or $\$ 0.52$ per diluted share for the first six months of 2011 . For the six months ended June 30, 2012, our return on average assets was $1.71 \%$ and return on average equity was $18.88 \%$, up from a return on average assets of $1.19 \%$ and a return on average equity of $13.94 \%$ for the same comparable period of 2011 . The increase was primarily due to a $\$ 2.5$ million loss from the sale of loans generated in the first six months of 2011, compared to a gain of less than $\$ 100,000$ in 2012 and the Palm Desert National Acquisition, which added a larger bargain purchase pre-tax gain by $\$ 1.2$ million in 2012 than in 2011.

Net Interest Income

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Our earnings are derived predominately from net interest income, which is the difference between the interest income earned on interest-earning assets, primarily loans and securities, and the interest expense incurred on interest-bearing liabilities, primarily deposits and borrowings. The spread between the yield on interest-earning assets and the cost of interest-bearing liabilities and the relative dollar amounts of these assets and liabilities principally affect net interest income.

Net interest income totaled $\$ 11.3$ million in the second quarter of 2012 , up $\$ 946,000$ or $9.2 \%$ from the second quarter of 2011. The increase in net interest income reflected an increase in average interest-earning assets of $\$ 68.7$ million in the current quarter to total $\$ 972.3$ million and a higher net interest margin of $4.64 \%$ in the current quarter, compared with $4.58 \%$ in the second quarter of 2011. The increase in average interest-earning assets during the current quarter was primarily due to the Palm Desert National Acquisition, which added $\$ 65.3$ million in interest earning assets on April 27, 2012 with a weighted average rate of $5.61 \%$. The increase in the current quarter net interest margin of 6 basis points primarily reflected a decrease in deposit costs of 39 basis points to $0.66 \%$ that more than offset the decrease in the yield on loans of 30 basis points to $6.57 \%$. The Palm Desert National Acquisition added $\$ 80.9$ million in deposits as of the closing of the transaction, excluding the runoff of $\$ 34.1$ million in wholesale certificates of deposits in the subsequent month to the acquisition, at a weighted average cost of 42 basis points.

For the first six months of 2012, our net interest income totaled $\$ 21.3$ million, up $\$ 1.9$ million or $9.7 \%$ from the same period in the prior year. The increase in net interest income was associated with higher interest-earning assets, which grew by $\$ 67.4$ million to $\$ 951.8$ million and a higher net interest margin which increased by 8 basis points to $4.48 \%$. The increase in average interest-earning assets was primarily related to the Palm Desert National Acquisition. The increase in net interest margin was predominantly impacted by a decrease in our deposit costs of 38 basis points that more than offset the decrease in our loan yield of 27 basis points.

The following tables present for the periods indicated the average dollar amounts from selected balance sheet categories calculated from daily average balances and the total dollar amount, including adjustments to yields and costs, of:

Interest income earned from average interest-earning assets and the resultant yields; and
Interest expense incurred from average interest-bearing liabilities and resultant costs, expressed as rates.
The tables also set forth our net interest income, net interest rate spread and net interest rate margin for the periods indicated. The net interest rate margin reflects the relative level of interest-earning assets to interest-bearing liabilities and equals our net interest rate spread divided by average interest-earning assets for the periods indicated:

Average Balance Sheet
Three Months Ended
June 30, 2012
Three Months Ended June 30, 2011

| Average |  | Average | Average |  | Average |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance | Interest | Yield/Cost | Balance | Interest | Yield/Cost |

Balance Interest Yield/Cost Balance Interest Yield/Cost
Assets
Interest-earning
assets:

| Loans receivable, net (1) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest-earning assets | 972,344 | 13,046 | 5.36 | \% | 903,648 | 12,809 | 5.67 | \% |
| Noninterest-earning assets | 48,880 |  |  |  | 49,164 |  |  |  |
| Total assets | \$ 1,021,224 |  |  |  | \$ 952,812 |  |  |  |
| Liabilities and Equity |  |  |  |  |  |  |  |  |
| Deposit accounts: |  |  |  |  |  |  |  |  |
| Noninterest-bearing | \$ 140,352 | \$ - | 0.00 | \% | \$ 121,678 | \$ | 0.00 | \% |
| Interest-bearing: |  |  |  |  |  |  |  |  |
| Transaction accounts | 323,813 | 223 | 0.28 | \% | 283,418 | 369 | 0.52 | \% |
| Retail certificates of deposit | 416,818 | 1,221 | 1.18 | \% | 410,022 | 1,777 | 1.74 | \% |
| Wholesale certificates of deposit | 3,514 | 3 | 0.34 | \% | 11,792 | 15 | 0.51 | \% |
| Total deposits | 884,497 | 1,447 | 0.66 | \% | 826,910 | 2,161 | 1.05 | \% |
| Other borrowings | 28,588 | 235 | 3.31 | \% | 28,676 | 235 | 3.29 | \% |
| Subordinated debentures | 10,310 | 82 | 3.20 | \% | 10,310 | 77 | 3.00 | \% |
| Total borrowings | 38,898 | 317 | 3.28 | \% | 38,986 | 312 | 3.21 | \% |
| Total deposits and borrowings | 923,395 | 1,764 | 0.77 | \% | 865,896 | 2,473 | 1.15 | \% |
| Other liabilities | 5,627 |  |  |  | 5,948 |  |  |  |
| Total liabilities | 929,022 |  |  |  | 871,844 |  |  |  |
| Stockholders' equity | 92,202 |  |  |  | 80,968 |  |  |  |
| Total liabilities and equity | \$ 1,021,224 |  |  |  | \$ 952,812 |  |  |  |
| Net interest income |  | \$ 11,282 |  |  |  | \$ 10,336 |  |  |
| Net interest rate spread (2) |  |  | 4.59 | \% |  |  | 4.52 | \% |
| Net interest margin (3) |  |  | 4.64 | \% |  |  | 4.58 | \% |
| Ratio of interest-earn and borrowings | ing assets to | posits | 105.3 |  |  |  | 104.3 |  |

(1) Average balance includes loans held for sale and nonperforming loans and is net of deferred loan origination fees, unamortized discounts and premiums, and ALLL.
(2) Represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.
(3) Represents net interest income divided by average interest-earning assets.

Average Balance Sheet
Six Months Ended
Six Months Ended
June 30, 2012 June 30, 2011
Average Average Average Average Balance Interest Yield/Cost Balance Interest Yield/Cost
Assets Interest-earning assets:
Cash and cash

| equivalents | $\$ 84,583$ | $\$ 86$ | 0.20 | $\%$ | $\$ 59,779$ | $\$ 61$ | 0.21 | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Federal funds sold | 27 | - | 0.00 | $\%$ | 8,165 | 3 | 0.07 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Investment

| securities | 149,683 | 1,741 | 2.33 | $\%$ | 158,125 | 2,196 | 2.78 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Loans receivable, <br> net (1) | 717,551 | 23,335 | 6.50 | $\%$ | 658,365 | 22,283 | 6.77 | $\%$ |

Total

| interest-earning |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| assets | 951,844 | 25,162 | 5.28 | $\%$ | 884,434 | 24,543 | 5.55 | $\%$ |

Noninterest-earning assets
44,690 46,658

Total assets \$ 996,534 \$ 931,092
Liabilities and
Equity
Deposit accounts:
Noninterest-bearing \$ 129,269 \$ - 0.00 \% \$ 104,520 \$ - $\quad 0.00$ \%
Interest-bearing:

| Transaction <br> accounts | 309,614 | 552 | 0.36 | $\%$ | 268,284 | 814 | 0.61 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Retail certificates <br> of deposit | 420,226 | 2,649 | 1.27 | $\%$ | 410,602 | 3,590 | 1.76 | $\%$ |

Wholesale
certificates of

| deposit | 1,757 | 2 | 0.23 | $\%$ | 9,841 | 25 | 0.51 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total deposits | 860,866 | 3,203 | 0.75 | $\%$ | 793,247 | 4,429 | 1.13 | $\%$ |
| Other borrowings | 28,577 | 470 | 3.31 | $\%$ | 41,793 | 523 | 2.52 | $\%$ |
| Subordinated <br> debentures | 10,310 | 166 | 3.24 | $\%$ | 10,310 | 153 | 2.99 | $\%$ |
| Total borrowings | 38,887 | 636 | 3.29 | $\%$ | 52,103 | 676 | 2.62 | $\%$ |
| Total deposits and <br> borrowings | 899,753 | 3,839 | 0.86 | $\%$ | 845,350 | 5,105 | 1.22 | $\%$ |
| Other liabilities <br> Total liabilities | 6,689 | 906,442 |  |  |  | 6,034 |  |  |
| Stockholders' <br> equity | 90,092 |  |  |  | 851,384 |  |  |  |

Total liabilities and
equity \$ 996,534 \$ 931,092
Net interest income \$ 21,323 \$ 19,438
Net interest rate

| spread (2) | 4.42 | $\%$ | 4.33 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |
| Net interest margin |  |  | 4.40 | $\%$ |

Ratio of interest-earning assets to deposits and borrowings
$105.79 \%$
$104.62 \%$
(1) Average balance includes loans held for sale and nonperforming loans and is net of deferred loan origination fees, unamortized discounts and premiums, and ALLL.
(2) Represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.
(3) Represents net interest income divided by average interest-earning assets.

Changes in our net interest income are a function of changes in both volumes and rates of interest-earning assets and interest-bearing liabilities. The following table presents the impact the volume and rate changes have had on our net interest income for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, we have provided information on changes to our net interest income with respect to:

> Changes in interest rates (changes in interest rates multiplied by prior volume);

Changes in volume (changes in volume multiplied by prior rate); and
The net change or the combined impact of volume and rate changes allocated proportionately to changes in volume and changes in interest rates.


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$\left.\begin{array}{lccccccc}\begin{array}{l}\text { deposit } \\ \begin{array}{l}\text { FHLB advances } \\ \text { and other } \\ \text { borrowings }\end{array} \\ \begin{array}{l}\text { Subordinated } \\ \text { debentures }\end{array} \\ \begin{array}{l}\text { Total }\end{array} \\ \text { interest-bearing } \\ \text { liabilities }\end{array} & 1 & 5 & (1 & ) & - & 139 & (192)\end{array}\right)(53 \quad)$

## Provision for Loan Losses

The Company did not record a provision for loan losses during the second quarter of 2012, compared with a $\$ 1.3$ million provision recorded in the second quarter of 2011. Strong credit quality metrics and recent charge-off history within our loan portfolio were significant factors in estimating the adequacy of our ALLL and our resultant decision not to provision additional amounts during the second quarter of 2012. Net loan charge-offs amounted to $\$ 458,000$ in the current quarter, down $\$ 1.2$ million from the $\$ 1.7$ million experienced during the second quarter of 2011. Of the loan charge offs we experienced in the second quarter of 2012, $\$ 183,000$ related to the Palm Desert National Acquisition and $\$ 265,000$ related to previously purchased credit impaired loans due to the decrease of estimated cash flows from original cash flow estimates.

For the first six months of 2012, no provision for loan losses was recorded and net loan charge-offs were $\$ 864,000$. This compares with a provision for loan losses of $\$ 1.4$ million and net charge-offs of $\$ 1.8$ million for the first six months of 2011. Strong credit quality metrics and recent charge-off history within our loan portfolio were significant factors in estimating the adequacy of our ALLL and our resultant decision not to provision additional amounts during the first six months of 2012.

For purchase credit impaired loans, charge-offs are recorded when there is a decrease in the estimated cash flows of the credit from original cash flow estimates. Purchased credit impaired loans were recorded at their estimated fair value, which incorporated our estimated expected cash flows until the ultimate resolution of these credits. To the extent actual or projected cash flows are less than originally estimated, additional provisions for loan losses or charge-offs will be recognized into earnings or against the allowance, if applicable. To the extent actual or projected cash flows are more than originally estimated, the increase in cash flows is prospectively recognized in loan interest income. Due to the accounting rules associated with our purchase credit impaired loans, each quarter we are required to re-estimate cash flows which could cause volatility in our reported net interest margin and provision for loans losses. During the second quarter of 2012, charge-offs associated with purchase credit impaired loans totaled $\$ 265,000$, compared to $\$ 629,000$ for the same period in 2011.

Our Loss Mitigation Department continues collection efforts on loans previously written down and/or charged-off to maximize potential recoveries. See "Allowance for Loan Losses" discussed below in this report.

## Noninterest Income (Loss)

Our noninterest income (loss) amounted to a $\$ 6.5$ million in income in the second quarter of 2012, up from a $\$ 1.1$ million loss experienced in the second quarter of 2011. The $\$ 7.6$ million favorable change was primarily the result of a bargain purchase pre-tax gain of $\$ 5.3$ million recognized on the Palm Desert National Acquisition and a $\$ 2.6$ million favorable change in net gain (loss) on sales of loans from a less than $\$ 100,000$ gain recognized in the current quarter, compared to a $\$ 2.5$ million loss in the year-ago quarter.

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For the first six months of 2012, our noninterest income totaled $\$ 7.5$ million, compared with $\$ 4.1$ million for the same period a year ago. The increase was primarily due to a loss from the sale of loans of $\$ 2.5$ million in the first six months of 2011, compared to a gain of less than $\$ 100,000$ in 2012 and a larger bargain purchase pre-tax gain by $\$ 1.2$ million in 2012 than in 2011.

## Noninterest Expense

Noninterest expense totaled $\$ 8.2$ million in the second quarter of 2012 , up $\$ 1.4$ million or $19.7 \%$ from the same period in the prior year. Most of our noninterest expense categories increased primarily as a result of the Palm Desert National Acquisition, which included increases in compensation and benefits costs of $\$ 458,000$, primarily from an increase in employee count and termination costs; data processing and communication costs of $\$ 470,000$, primarily from estimated system conversion costs; and OREO operations, net category of $\$ 423,000$. Of the total noninterest expense recorded during the second quarter of 2012, there were one-time costs of approximately $\$ 500,000$ that related to the Palm Desert National Acquisition.

For the first six months of 2012, noninterest expense totaled $\$ 14.8$ million, up $\$ 1.6$ million or $12.4 \%$ from the first six months of 2011. This increase during this period was primarily related to the Palm Desert National Acquisition. The increase in noninterest expense included increases in compensation and benefits costs of $\$ 797,000$, data processing and communication costs of $\$ 536,000$; OREO operations, net category of $\$ 307,000$, and premises and occupancy expenses of $\$ 181,000$, partially offset by lower FDIC insurance premiums of $\$ 266,000$.

## Income Taxes

For the three months ended June 30, 2012, we had a tax provision of $\$ 3.8$ million and an effective tax rate of $39.5 \%$, compared to a tax provision of $\$ 303,000$ and an effective tax rate of $27.8 \%$ for the same period in 2011. The increase in the effective tax rate was primarily attributed to higher pre-tax income in relation to the permanent tax differences of income from bank-owned life insurance, enterprise zone deductions and tax free municipal securities in the second quarter of 2012 as compared to the second quarter in 2011. At June 30, 2012, we had no valuation allowance against our deferred tax asset of $\$ 5.6$ million based on management's analysis that the asset was more-likely-than-not to be realized.

## FINANCIAL CONDITION

At June 30, 2012, assets totaled $\$ 1.065$ billion, up $\$ 116.9$ million or $12.3 \%$ from June 30, 2011, and up $\$ 103.9$ million or $10.8 \%$ from December 31, 2011. The increase in assets from a year ago was predominately related to the Palm Desert National Acquisition and an increase in warehouse facility lending. The increase in assets since December 31, 2011 was primarily associated with the Palm Desert National Acquisition, which included at the acquisition date $\$ 63.8$ million in loans, $\$ 39.5$ million in cash, $\$ 11.5$ million in OREO and $\$ 6.1$ million in other types of assets.

Loans
At June 30, 2012, net loans held for investment totaled $\$ 787.7$ million, up $\$ 88.1$ million or $12.6 \%$ from June 30, 2011 and $\$ 57.6$ million or $7.9 \%$ from December 31, 2011. The increase of net loans held for investment from a year ago and since year-end 2011 was primarily related to the Palm Desert National Acquisition and in relation to the year ago period an increase in warehouse facility lending of $\$ 39.4$ million.

The following table sets forth the composition of our loan portfolio in dollar amounts, as a percentage of the portfolio and gives the weighted average interest rate by loan category at the dates indicated:

June 30, 2012
Weighted
Percent Average
of Interest Amount Total Rate

December 31, 2011
Weighted
Percent Average
of Interest Amount Total Rate Amount Total Rate (dollars in thousands)

June 30, 2011
Weighted
Percent Average of Interest

Real estate loans:

| Multi-family | $\$ 183,742$ | 23.0 | $\%$ | $5.95 \%$ | $\$ 193,830$ | 26.2 | $\%$ | $6.00 \%$ | $\$ 231,604$ | 32.6 | $\%$ | $6.15 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |
| non-owner occupied | 242,700 | 30.4 | $\%$ | $5.99 \%$ | 164,341 | 22.2 | $\%$ | $6.60 \%$ | 155,419 | 21.9 | $\%$ | $6.64 \%$ |
| One-to-four family (1) | 56,694 | 7.1 | $\%$ | $5.11 \%$ | 60,027 | 8.1 | $\%$ | $5.10 \%$ | 64,550 | 9.1 | $\%$ | $5.22 \%$ |
| Construction | 281 | 0.1 | $\%$ | $5.25 \%$ | - | 0.0 | $\%$ | $0.00 \%$ | - | 0.0 | $\%$ | $0.00 \%$ |
| Land | 11,191 | 1.4 | $\%$ | $5.37 \%$ | 6,438 | 0.9 | $\%$ | $5.80 \%$ | 8,752 | 1.2 | $\%$ | $5.64 \%$ |

Business loans:
Commercial owner
$\begin{array}{lllllllllllllll}\text { occupied (2) } & 150,428 & 18.8 & \% & 6.31 \% & 152,299 & 20.6 & \% & 6.60 \% & 147,186 & 20.7 & \% & 6.51 \%\end{array}$
Commercial and

| industrial | 84,191 | 10.5 | $\%$ | $5.47 \%$ | 86,684 | 11.7 | $\%$ | $5.80 \%$ | 70,744 | 9.9 | $\%$ | $6.40 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Warehouse facilities | 61,111 | 7.7 | $\%$ | $5.34 \%$ | 67,518 | 9.1 | $\%$ | $5.40 \%$ | 21,758 | 3.0 | $\%$ | $5.30 \%$ |
| SBA | 3,995 | 0.5 | $\%$ | $6.06 \%$ | 4,727 | 0.7 | $\%$ | $6.00 \%$ | 4,682 | 0.7 | $\%$ | $5.99 \%$ |
| Other loans | 4,019 | 0.5 | $\%$ | $6.99 \%$ | 3,390 | 0.5 | $\%$ | $7.60 \%$ | 6,497 | 0.9 | $\%$ | $5.84 \%$ |
| Total gross loans (3) | 798,352 | $100.0 \%$ | $5.88 \%$ | 739,254 | $100.0 \%$ | $6.10 \%$ | 711,192 | $100.0 \%$ | $6.23 \%$ |  |  |  |

Less loans held for
sale 2,401

Total gross loans held for investment 795,951 739,254 711,192
Less:
Deferred loan origination
costs/(fees) and

| premiums/(discounts) <br> Allowance for loan <br> losses | $(632)$ | $(665)$ | $(3,096)$ |
| :--- | :--- | :---: | :---: |
| Loans held for <br> investment, net | $(7,658)$ | $(8,522)$ | $(8,517)$ |

(1) Includes second trust deeds.
(2) Majority secured by real estate.
(3) Total gross loans for June 30, 2012 is net of the mark-to-market discounts on Canyon National loans of $\$ 3.7$ million and on Palm Desert National loans of $\$ 11.0$ million.

Gross loans held for investment totaled \$796.0 million at June 30, 2012, compared to \$711.2 million at June 30, 2011 and $\$ 739.3$ million at December 31, 2011. The increase of $\$ 56.7$ million or $7.7 \%$ since December 31, 2011 was primarily due to included loan originations of $\$ 122.0$ million, loans acquired from the Palm Desert National Acquisition of $\$ 63.8$ million, and loan purchases of $\$ 24.3$ million, partially offset by loan repayments of $\$ 92.2$ million and an increase in undisbursed loan funds of $\$ 57.4$ million. The increase in the undisbursed loan funds was primarily related to addition of new warehouse repurchase facilities combined with our experience of shorter time frames on outstanding loan balances from more rapid purchases by their third party aggregators.

The following table sets forth loan originations, purchases, sales and principal repayments relating to our gross loans for the periods indicated:

|  | Six Months Ended |  |
| :--- | :---: | :---: |
|  | June 30, <br> June 30, <br> (in thousands) |  |
|  |  |  |
|  |  |  |
| Beginning <br> balance gross <br> loans | $\$ 739,254$ | $\$ 567,644$ |
| Loans <br> originated: <br> Real estate <br> loans: |  |  |
| Multi-family <br> Commercial | 6,497 | 2,018 |
| non-owner <br> occupied | 32,529 | - |
| One-to-four <br> family | 6,086 | - |
| Business loans: <br> Commercial <br> owner occupied <br> (1) | 6,516 | 1,363 |
| Commercial <br> and industrial | 16,894 | 8,070 |
| Warehouse <br> facilities | 51,449 | 18,000 |
| SBA <br> Other loans <br> Total loans <br> originated | 663 | 121,966 |

```
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Total loan
production
Principal
repayments (92,186) (30,049)
Sales of loans (584 ) (23,852)
Change in
undisbursed
loan funds, net (57,361) (11,096)
Charge-offs (959 ) (1,843 )
Change in
mark-to-market
discounts from
FDIC
transactions 2,611 4,062
Transfer to
other real estate
owned (2,497 ) (2,107 )
Net increase in
gross loans 59,098 143,548
Ending balance
gross loans $ 798,352 $ 711,192
(1) Majority secured by real estate.
```

The following table sets forth the weighted average interest rates, weighted average number of months to reprice and the periods to repricing for our gross loan portfolio at the date indicated:

June 30, 2012
Weighted Weighted Average

|  | Number <br> Periods to <br> of <br> Repricing | Average <br> Loans <br> Interest <br> Rate <br> (dollars in thousands) | Months <br> to <br> Reprice |  |
| :--- | :---: | :---: | :---: | :---: |
| 1 Year and |  |  |  |  |
| less | 974 | $\$ 451,293$ | $5.94 \%$ | 2.58 |
| Over 1 <br> Year to 3 |  |  |  |  |
| Years | 55 | 48,357 | $6.30 \%$ | 20.63 |
| Over 3 |  |  |  |  |
| Years to 5 | 79 | 77,933 | $4.75 \%$ | 55.14 |
| Years | 79 |  |  |  |
| Over 5 |  |  |  |  |
| Years to 7 | 34 | 43,849 | $5.10 \%$ | 68.23 |
| Years | 34 | 5,371 | $5.08 \%$ | 110.33 |
| Over 7 | 7 |  |  |  |

10 Years
Total

| adjustable | 1,149 | 626,803 | 5.75 | $\%$ | 16.08 |
| :--- | :--- | ---: | ---: | ---: | :--- |
| Fixed | 706 | 171,549 | $6.31 \%$ | - |  |
| Total | 1,855 | $\$ 798,352$ | 5.88 | $\%$ |  |

Delinquent Loans. When a borrower fails to make required payments on a loan and does not cure the delinquency within 30 days, we normally record a notice of default and, after providing the required notices to the borrower, commence foreclosure proceedings. If the loan is not reinstated within the time permitted by law, we may sell the property at a foreclosure sale. At these foreclosure sales, we generally acquire title to the property. At June 30, 2012, loans delinquent 30 or more days as a percentage of total gross loans was $0.84 \%$, up from $0.77 \%$ at December 31, 2011, but down from $1.91 \%$ at June 30, 2011. The increase in the ratio in the first half of the current year was primarily a result of delinquent loans acquired in connection with the Palm Desert National Acquisition.

The following table sets forth delinquencies in the Company's loan portfolio at the dates indicated:
$\left.\begin{array}{ccccccc}\text { 30-59 Days } & 60-89 \text { Days } & \text { 90 Days or } \\ \text { More (1) }\end{array}\right)$

At June 30,
2012
Real estate
loans:
Multi-family - $\quad \$-\quad 1 \quad \$ 2,835 \quad-\quad \$-\quad 1 \quad \$ 2,835$

Commercial
non-owner

| occupied | 1 | 259 | - | - | 2 | 1,151 | 3 | $\$ 1,410$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| One-to-four |  |  |  |  |  |  |  |  |
| family | 1 | 93 | - | - | 1 | 13 | 2 | 106 |
| Land | - | - | - | - | 1 | 257 | 1 | 257 |
| Business <br> loans: |  |  |  |  |  |  |  |  |

Commercial
owner

| occupied | - | - | - | 3 | 1,528 | 3 | 1,528 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Commercial
and

| industrial | - | - | 1 | 50 | - | - | 1 | 50 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| SBA | 1 | 46 | - | - | 6 | 474 | 7 | 520 |
| Other | 2 | 1 | - | - | - | - | 2 | 1 |
| Total | 5 | $\$ 399$ | 2 | $\$ 2,885$ | 13 | $\$ 3,423$ | 20 | $\$ 6,707$ |

Delinquent loans
to total gross

| loans | $0.05 \%$ | 0.36 | $\%$ | 0.43 | $\%$ | 0.84 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

At
December
31, 2011
Real estate
loans:
Commercial non-owner

| occupied | 1 | $\$ 334$ | - | $\$-$ | $\$ 1,244$ | 4 | $\$ 1,678$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

One-to-four

| family | 4 | 201 | - | - | 2 | 323 | 6 | 524 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Land | - | - | 1 | 617 | 1 | 52 | 2 | 669 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Business
loans:
Commercial owner

| occupied | - | - | 3 | 919 | 3 | 919 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Commercial
and

| industrial | 1 | 12 | - | - | 4 | 1,057 | 5 | 1,069 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| SBA | 1 | 49 | 1 | 113 | 8 | 665 | 10 | 827 |
| Other | 2 | 3 | 1 | 1 | - | - | 3 | 4 |
| Total | 9 | $\$ 699$ | 3 | $\$ 731$ | 21 | $\$ 4,260$ | 33 | $\$ 5,690$ |

Delinquent loans
to total gross
$\begin{array}{llllllll}\text { loans } & 0.09 & \% & 0.10 & \% & 0.58 & \% & 0.77\end{array}$

At June 30,
2011
Real estate
loans:
Multi-family - $\$$ - $\quad \$-\quad 3 \quad \$ 2,705 \quad 3 \quad \$ 2,705$
Commercial
non-owner

| occupied | 1 | 328 | 2 | 989 | 3 | 822 | 6 | 2,139 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

One-to-four

| family | 2 | 116 | 4 | 518 | 5 | 325 | 11 | 959 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Land | 1 | 62 | - | - | 6 | 257 | 7 | 319 |

Business
loans:
Commercial
owner
$\begin{array}{lllllllll}\text { occupied } & 2 & 852 & 1 & 1,709 & 4 & 1,869 & 7 & 4,430\end{array}$
Commercial
and
$\begin{array}{lllllllll}\text { industrial } & 6 & 1,089 & 1 & 20 & 4 & 1,078 & 11 & 2,187\end{array}$

| SBA | 1 | 72 | - | - | 7 | 720 | 8 | 792 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllllllll}\text { Other } & 2 & 37 & 2 & 26 & 2 & 19 & 6 & 82\end{array}$
$\begin{array}{lllllllll}\text { Total } & 15 & \$ 2,556 & 10 & \$ 3,262 & 34 & \$ 7,795 & 59 & \$ 13,613\end{array}$
$\begin{array}{llllllll}\text { Delinquent loans } & 0.36 & \% & 0.46 \% & 1.10 & \% & 1.91 & \%\end{array}$ to total gross

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loans
(1) All loans that are delinquent 90 days or more are on nonaccrual status and reported as part of nonperforming loans.

Allowance for Loan Losses. The ALLL represents an estimate of probable losses inherent in our loan portfolio and is determined by applying a systematically derived loss factor to individual segments of the loan portfolio. The adequacy and appropriateness of the ALLL and the individual loss factors is reviewed each quarter by management.

The loss factor for each segment of our loan portfolio is generally based on our actual historical loss rate experience with emphasis on recent past periods to account for current economic conditions and supplemented by management judgment for certain segments where we lack loss history experience. We also consider historical charge-off rates for the last 10 and 15 years for commercial banks and savings institutions headquartered in California as collected and reported by the FDIC. The loss factor is adjusted by qualitative adjustment factors to arrive at a final loss factor for each loan portfolio segment. For additional information regarding the qualitative adjustments, please see "Allowances for Loan Losses" discussed in our Annual Report on Form 10-K for the year ended December 31, 2011. The qualitative factors allow management to assess current trends within our loan portfolio and the economic environment to incorporate their affect when calculating the ALLL. The final loss factors are applied to pass graded loans within our loan portfolio. Higher factors are applied to loans graded below pass, including classified and criticized assets.

No assurance can be given that we will not, in any particular period, sustain loan losses that exceed the amount reserved, or that subsequent evaluation of our loan portfolio, in light of the prevailing factors, including economic conditions which may adversely affect our market area or other circumstances, will not require significant increases in the loan loss allowance. In addition, regulatory agencies, as an integral part of their examination process, periodically review our ALLL and may require us to recognize additional provisions to increase the allowance or take charge-offs in anticipation of future losses.

At June 30, 2012, our ALLL was $\$ 7.7$ million, down from $\$ 8.5$ million at June 30, 2011 and at December 31, 2011. Strong credit quality metrics and recent charge-off history within our subsisting loan portfolio were significant factors in estimating the adequacy of our ALLL and our resultant decision not to provision additional amounts during the first half of 2012. At June 30, 2012, given the composition of our loan portfolio, the ALLL was considered adequate to cover estimated losses inherent in the loan portfolio.

The following table sets forth the Company's ALLL and its corresponding percentage of the loan category balance and the percent of loan balance to total gross loans in each of the loan categories listed for the periods indicated:


Commercial

| non-owner <br> occupied | 1,667 | $0.69 \%$ | 30.4 | $\%$ | 1,287 | $0.78 \%$ | 22.2 | $\%$ | 1,490 | $0.96 \%$ | 21.9 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| One-to-four <br> family | 303 | $0.53 \%$ | 7.1 | $\%$ | 931 | $1.55 \%$ | 8.1 | $\%$ | 324 | $0.50 \%$ | 9.1 | $\%$ |
| Construction | - | $0.00 \%$ | 0.1 | $\%$ | - | $0.00 \%$ | 0.0 | $\%$ | - | $0.00 \%$ | 0.0 | $\%$ |
| Land | - | $0.00 \%$ | 1.4 | $\%$ | 39 | $0.61 \%$ | 0.9 | $\%$ | - | $0.00 \%$ | 1.2 | $\%$ |

Business
loans:
Commercial
owner
$\begin{array}{llllllllllll}\text { occupied } & 1,076 & 0.72 \% & 18.8 & \% & 1,119 & 0.73 \% & 20.6 & \% & 1,536 & 1.04 \% & 20.7\end{array}$
Commercial
and

| industrial | 1,250 | $1.48 \%$ | 10.5 | $\%$ | 1,361 | $1.57 \%$ | 11.7 | $\%$ | 1,959 | $2.77 \%$ | 9.9 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Warehouse |  |  |  |  |  |  |  |  |  |  |  |  |
| facilities | 908 | $1.49 \%$ | 7.7 | $\%$ | 1,347 | $2.00 \%$ | 9.1 | $\%$ | 602 | $2.77 \%$ | 3.0 | $\%$ |
| SBA | 151 | $3.78 \%$ | 0.5 | $\%$ | 80 | $1.69 \%$ | 0.7 | $\%$ | 97 | $2.07 \%$ | 0.7 | $\%$ |
| Other Loans | 19 | $0.47 \%$ | 0.5 | $\%$ | 77 | $2.27 \%$ | 0.5 | $\%$ | 53 | $0.82 \%$ | 0.9 | $\%$ |
| Total | $\$ 7,658$ | $0.96 \%$ | $100.0 \%$ | $\$ 8,522$ | $1.15 \%$ | $100.0 \%$ | $\$ 8,517$ | $1.20 \%$ | $100.0 \%$ |  |  |  |

The ALLL as a percent of nonaccrual loans was $90.9 \%$ at June 30, 2012, up from $78.2 \%$ at June 30, 2011, but down from $139.9 \%$ at December 31, 2011. The decrease in ALLL as a percent of nonaccrual loans at June 30, 2012, compared to year-end 2011 was primarily due to the addition of nonaccrual loans acquired from Palm Desert National and to a lesser extent a decrease in the allowance balance. At June 30, 2012, the ratio of ALLL to total gross loans was $0.96 \%$, down from $1.20 \%$ at June 30, 2011 and $1.15 \%$ at December 31, 2011. Our ratio of ALLL plus the remaining unamortized credit discount on the loans acquired from FDIC transactions to total gross loans was $1.20 \%$ at June 30, 2012, down from 1.54\% at December 31, 2011.

The following table sets forth the activity within the Company's ALLL in each of the loan categories listed for the periods indicated:

| Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
| June 30, | Six Months Ended |  |
| 2012 | June 30, |  |
| 2011 | 2012 | 2011 |

Balance, beginning of
period \$8,116 \$8,879 \$8,522 \$ 8,879

Provision for

| loan losses | - | 1,300 | - |
| :--- | :--- | :--- | :--- |
| 1,406 |  |  |  |

Charge-offs:
Real estate:
Multi-family - (321 ) - (349 )
Commercial
non-owner
occupied (87 ) - (88 )
One-to-four family (183) (274 ) (305) (416 )


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losses to
gross loans
at end of
period

## Investment Securities

Investment securities available for sale totaled $\$ 146.1$ million at June 30 , 2012, up $\$ 4.8$ million or $3.4 \%$ from June 30, 2011 and $\$ 30.5$ million or $26.4 \%$ from December 31, 2011. During the first half of 2012, investment securities included purchases of $\$ 80.9$ million, partially offset by sales of $\$ 44.0$ million and principal payments of $\$ 7.5$ million. At June 30, 2012, the end of period yield on investment securities was $2.22 \%$, down from $2.77 \%$ at June 30, 2011 and $2.59 \%$ at December 31, 2011. At June 30, 2012, 48 of our 59 private label mortgage-backed securities ("MBS") were classified as substandard or impaired and had a book value of $\$ 2.4$ million and a market value of $\$ 2.1$ million. Interest received from these securities is applied against their respective principal balances. Our entire private label MBS were acquired when we redeemed our shares in certain mutual funds in 2008.

The following tables set forth the amortized cost, unrealized gains and losses, and estimated fair value of our investment securities portfolio at the dates indicated:

June 30, 2012

|  |  | Estimated |
| :---: | :---: | :---: |
| AmortizedUnrealizeUnrealized | Fair |  |
| Cost | Gain Loss <br> (in thousands) | Value |
|  |  |  |

$\left.\begin{array}{lllll}\begin{array}{l}\text { Investment } \\ \text { securities } \\ \text { available for } \\ \text { sale: }\end{array} & & & & \\ \begin{array}{l}\text { U.S. Treasury }\end{array} & \$ 247 & \$ 14 & \$- & \$ 261 \\ \begin{array}{l}\text { Municipal bonds }\end{array} & 39,928 & 1,259 & (71 & )\end{array}\right) 41,116$

December 31, 2011

|  |  | Estimated |
| :---: | :---: | :---: |
| AmortizedUnrealizeUnrealized | Fair |  |
| Cost | Gain Loss <br> (in thousands) | Value |
|  |  |  |

Investment
securities
available for

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sale:

| U.S. Treasury | $\$ 147$ | $\$ 15$ | $\$-$ | $\$ 162$ |
| :--- | :--- | :--- | :--- | :--- |
| Municipal bonds | 23,354 | 788 | $(3$ | $)$ |
| Mortgage-backed <br> securities | 91,605 | 634 | $(895$ | ) | 91,344

June 30, 2011

|  |  | Estimated |  |
| :---: | :---: | :---: | :---: |
| AmortizedUnrealizeUnrealized | Fair |  |  |
| Cost | Gain Loss <br> (in thousands) | Value |  |

Investment
securities
available for
sale:

| U.S. Treasury | \$147 | \$14 | \$- | \$161 |
| :---: | :---: | :---: | :---: | :---: |
| Municipal bonds | 23,069 | 297 | (182) | 23,184 |
| Mortgage-backed securities | 117,789 | 1,411 | $(1,241)$ | 117,959 |
| Total securities available for sale | 141,005 | 1,722 | $(1,423)$ | 141,304 |
| Stock: |  |  |  |  |
| FHLB stock | 11,473 | - | - | 11,473 |
| Federal Reserve |  |  |  |  |
| Bank stock | 2,019 | - | - | 2,019 |
| Total stock | 13,492 | - | - | 13,492 |
| Total securities | \$154,497 | \$1,722 | \$(1,423) | \$154,796 |

The following table sets forth the fair values and weighted average yields on our investment securities available for sale portfolio by contractual maturity at the date indicated:

June 30, 2012
$\left.\begin{array}{ccccccc}\text { One Year } & \begin{array}{c}\text { More than } \\ \text { One } \\ \text { to Five }\end{array} & \begin{array}{c}\text { More than Five } \\ \text { Years }\end{array} & \text { More than } & & \\ \text { or Less } & \begin{array}{c}\text { Years }\end{array} & \text { to Ten Years }\end{array} \quad \begin{array}{c}\text { Ten Years }\end{array}\right)$

Investment
securities
available for sale:

| U.S. Treasury | $\$ 175$ | 1.48 | $\%$ | $\$-$ | 0.00 | $\%$ | $\$ 86$ | 3.53 | $\%$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Each quarter, we review individual securities classified as available for sale to determine whether a decline in fair value below the amortized cost basis is other-than-temporary. If it is probable that we will be unable to collect all amounts due according to the contractual terms of the debt security, an OTTI write down is recorded against the security and a loss recognized.

In determining if a security has an OTTI loss, we review downgrades in credit ratings and the length of time and extent that the fair value has been less than the cost of the security. We estimate OTTI losses on a security primarily through:

An evaluation of the present value of estimated cash flows from the security using the current yield to accrete beneficial interest and including assumptions in the prepayment rate, default rate, delinquencies, loss severity and percentage of nonperforming assets;

An evaluation of the estimated payback period to recover principal;
An analysis of the credit support available in the underlying security to absorb losses; and
A review of the financial condition and near term prospects of the issuer.
During the quarter ended June 30, 2012, we incurred a net $\$ 45,000$ OTTI charge against our private label MBS deemed to be impaired, compared to $\$ 154,000$ of OTTI charges during the same period last year. These impaired private label MBS are classified as substandard assets with all the interest received since the date of impairment being applied against their principal balances.

Securities with OTTI credit losses recognized in noninterest income and associated OTTI non-credit losses recognized in accumulated other comprehensive loss during the periods indicated were as follows:

Three Months Ended
June 30, 2012

Three Months Ended
June 30, 2011


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$\left.\begin{array}{llllllllll}\text { CC } & 2 & 394 & (33) & 26 & 2 & 13 & (43 & ) & (103\end{array}\right)$

Six Months Ended
June 30, 2012

Six Months Ended
June 30, 2011

| RatingumberValue |  |  | Non |  |  |  | Non |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | OTTI Credit Gain |  |  | Fair | OTTI | Credit Gain (Loss) in AOCI |  |
|  |  |  | loss (dol | AOC <br> lars in |  | Value <br> s) |  |  |  |
| BB | - | \$ | \$ - | \$ | 1 | \$ 7 | \$(7) |  |  |
| C | 1 |  | (3) | 2 | 2 | 152 | (37 |  | 40 |
| CC | 2 | 394 | (33) | 31 | 3 | 504 | (82) |  | (124 |
| CCC | - | - |  |  | 5 | 158 | (91) |  | (86 |
| D | 6 | 180 | (46) | 66 | 9 | 168 | (151) |  | (32 |
| Total | 9 | \$ 574 | \$ (82) | \$ 99 | 20 | \$ 989 | \$ (368) |  | (199 |

The largest OTTI credit loss for any single debt security was $\$ 40,000$ for the three months ended June 30, 2012 and $\$ 34,000$ for the same period in the prior year.

Nonperforming Assets
Nonperforming assets consist of loans on which we have ceased accruing interest (nonaccrual loans), restructured loans and real estate acquired in settlement of loans (OREO). It is our general policy to account for a loan as nonaccrual when the loan becomes 90 days delinquent or when collection of interest appears doubtful.

At June 30, 2012, nonperforming assets totaled $\$ 17.8$ million or $1.67 \%$ of total assets, up from $\$ 15.3$ million or $1.62 \%$ at June 30, 2011 and $\$ 7.3$ million or $0.76 \%$ at December 31, 2011. During the second quarter of 2012, nonperforming loans increased $\$ 4.7$ million to total $\$ 8.4$ million and OREO increased $\$ 7.6$ million to total $\$ 9.3$ million. Of the increase in nonperforming loans, $\$ 4.2$ million related to purchased credit impaired loans that were acquired in connection with the Palm Desert National Acquisition. At June 30, 2012, nonperforming loans of $\$ 4.7$ million and OREO of $\$ 8.2$ million were associated with assets acquired from Palm Desert National Acquisition.

The following table sets forth our composition of nonperforming assets at the dates indicated:

| June 30, December | June 30, |  |
| :---: | :---: | :---: |
| 2012 | 31,2011 | 2011 |
| (dollars in thousands) |  |  |


| Nonperforming <br> assets |  |  |  |
| :--- | :--- | :--- | :--- |
| Real estate: <br> Multi-family <br> Commercial <br> non-owner | $\$ 3,115$ | $\$ 293$ | $\$ 3,011$ |
| occupied | 2,094 | 1,495 | 2,502 |
|  | 486 | 323 | 332 |

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One-to-four
family
Land $691 \quad 52 \quad 257$

Business loans:
Commercial
owner

| occupied | 1,528 | 2,053 | 1,869 |
| :--- | :--- | :--- | :--- |

Commercial
and industrial $9 \quad 1,177 \quad 2,063$
SBA (1) $503 \quad 700 \quad 834$

Other loans - - 20
Total
nonaccrual

| loans | 8,426 | 6,093 | 10,888 |
| :--- | :--- | :--- | :--- |

Other real
estate owned:
Commercial
non-owner
$\begin{array}{llll}\text { occupied } & 117 & 341 & 1,410\end{array}$
One-to-four
family $179 \quad 212 \quad 1,765$
Construction - - 263
$\begin{array}{llll}\text { Land } & 7,579 & 678 & 716\end{array}$
Commercial
owner

| occupied | 1,464 |  |
| :--- | :--- | :--- |

Total other real
estate owned $9,339 \quad 1,231 \quad 4,447$

Total
nonperforming
assets, net \$ 17,765 \$ 7,324 \$ 15,335
Allowance for
loan losses $\quad \$ 7,658 \quad \$ 8,522 \quad \$ 8,517$
Allowance for
loan losses as a
percent of total
nonperforming
loans $\quad 90.89$ \% $\quad 139.87 \% \quad 78.22$ \%
Nonperforming
loans as a
percent of
gross loans $\quad 1.06 \quad \% \quad 0.82 \quad \% \quad 1.53 \quad \%$
Nonperforming assets as a percent of total

| assets | 1.67 | $\%$ | 0.76 | $\%$ | 1.62 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(1) The SBA totals include the guaranteed amount, which was $\$ 237,000$ as of June 30, 2012, $\$ 311,000$ as of December 31, 2011, and $\$ 216,000$ as of June 30,

## Liabilities and Stockholders' Equity

Total liabilities were $\$ 969.0$ million at June 30, 2012, compared to $\$ 866.3$ million at June 30, 2011 and $\$ 874.4$ million at December 31, 2011. The increase from the year ended December 31, 2011 was predominately related to increases in deposit accounts and accrued expenses and other liabilities associated with the Palm Desert National Acquisition.

Deposits. Deposits totaled $\$ 913.2$ million at June 30, 2012, up $\$ 97.2$ million or $11.9 \%$ from June 30, 2011 and $\$ 84.3$ million or $10.2 \%$ from December 31, 2011. The increase during the first half of 2012 was predominately related to the Palm Desert National Acquisition, which added deposits of $\$ 80.9$ million at the closing of the acquisition, excluding the purposeful runoff of $\$ 34.1$ million in wholesale certificates of deposit during the second quarter of 2012. During the first six months of 2012, we had increases in noninterest-bearing accounts of $\$ 38.2$ million, interest-bearing transaction accounts of $\$ 39.7$ million and retail certificates of deposit of $\$ 6.4$ million. At June 30, 2012, we had no brokered deposits.

The total weighted average cost of deposits at June 30, 2012 decreased to $0.63 \%$, from $1.02 \%$ at June 30, 2011 and from $0.89 \%$ at December 31, 2011. The decline since year end 2011 was primarily from adding $\$ 50.1$ million of low cost transaction accounts from the Palm Desert National Acquisition as well as decreases to certificates of deposit pricing over the period. At June 30, 2012, our gross loan to deposit ratio was $87.4 \%$, up from $87.2 \%$ at June 30, 2011 but down from $89.1 \%$ at December 31, 2011.

The following table sets forth the distribution of the Company's deposit accounts at the dates indicated and the weighted average interest rates on each category of deposits presented:

| June 30, 2012 |  |  | December 31, 2011 |  |  | June 30, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% of | Weighted |  | \% of | Weighted |  | \% of | Wei |
|  | Total | Average |  | Total | Average |  | Total | Average |
| Balance | Deposits | Rate | Balance (dollar | Deposits in thous | $\begin{aligned} & \text { s Rate } \\ & \text { sands) } \end{aligned}$ | Balance | Deposits | Rate |


| Transaction <br> accounts: |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Non-interest <br> bearing <br> checking | $\$ 150,538$ | 16.5 | $\%$ | 0.00 | $\$ 112,313$ | 13.5 | $\%$ | 0.00 | $\%$ | $\$ 122,539$ | 15.0 | $\%$ |
| Interest <br> bearing <br> checking | 92,270 | 10.1 | $\%$ | $0.16 \%$ | 63,620 | 7.7 | $\%$ | $0.23 \%$ | 58,090 | 7.1 | $\%$ | $0.24 \%$ |
| Money <br> market | 145,727 | 16.0 | $\%$ | $0.36 \%$ | 132,509 | 16.0 | $\%$ | $0.66 \%$ | 119,289 | 14.7 | $\%$ | $0.57 \%$ |
| Regular <br> passbook | 89,559 | 9.8 | $\%$ | $0.26 \%$ | 91,747 | 11.1 | $\%$ | $0.50 \%$ | 106,186 | 13.0 | $\%$ | $0.49 \%$ |
| Total <br> transaction <br> accounts | 478,094 | 52.4 | $\%$ | $0.19 \%$ | 400,189 | 48.3 | $\%$ | $0.37 \%$ | 406,104 | 49.8 | $\%$ | $0.34 \%$ |
| Certificates <br> of deposit <br> accounts: |  |  |  |  |  |  |  |  |  |  |  |  |


| Less than |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $1.00 \%$ | 128,398 | 14.1 | $\%$ | $0.71 \%$ | 87,191 | 10.5 | $\%$ | $0.68 \%$ | 69,348 | 8.5 | $\%$ | $0.55 \%$ |
| $1.00-1.99$ | 286,137 | 31.3 | $\%$ | $1.16 \%$ | 263,241 | 31.8 | $\%$ | $1.34 \%$ | 195,183 | 23.9 | $\%$ | $1.56 \%$ |
| $2.00-2.99$ | 17,515 | 1.9 | $\%$ | $2.72 \%$ | 73,744 | 8.8 | $\%$ | $2.20 \%$ | 138,183 | 16.9 | $\%$ | $2.30 \%$ |
| $3.00-3.99$ | 1,331 | 0.1 | $\%$ | $3.45 \%$ | 1,464 | 0.2 | $\%$ | $3.41 \%$ | 1,745 | 0.2 | $\%$ | $3.50 \%$ |
| $4.00-4.99$ | 719 | 0.1 | $\%$ | $4.29 \%$ | 1,380 | 0.2 | $\%$ | $4.47 \%$ | 2,024 | 0.3 | $\%$ | $4.45 \%$ |
| 5.00 and <br> greater | 997 | 0.1 | $\%$ | $5.28 \%$ | 1,668 | 0.2 | $\%$ | $5.24 \%$ | 3,398 | 0.4 | $\%$ | $5.22 \%$ |
| Total <br> certificates <br> of deposit |  |  |  |  |  |  |  |  |  |  |  |  |
| accounts | 435,097 | 47.6 | $\%$ | $1.12 \%$ | 428,688 | 51.7 | $\%$ | $1.39 \%$ | 409,881 | 50.2 | $\%$ | $1.69 \%$ |

Borrowings. At June 30, 2012, total borrowings amounted to $\$ 38.8$ million, unchanged from June 30, 2011 and December 31, 2011. Total borrowings at June 30, 2012 represented $3.6 \%$ of total assets with an end of period weighted average cost of $3.25 \%$, compared with $4.1 \%$ of total assets with a weighted average cost of $3.20 \%$ at June 30, 2011 and $4.0 \%$ of total assets with a weighted average cost of $3.23 \%$ at December 31, 2011. At June 30, 2012, total borrowings were comprised of the following:

Three inverse putable reverse repurchase agreements totaling $\$ 28.5$ million at a weighted average rate of $3.26 \%$ and secured by approximately $\$ 38.3$ million of GSE MBS; and

Subordinated Debentures used to fund the issuance of Trust Preferred Securities in 2004 of $\$ 10.3$ million with a rate of $3.22 \%$. For additional information about the Subordinated Debentures and Trust Preferred Securities, see Note 6 to the Consolidated Financial Statements in this report.

The following table sets forth certain information regarding the Company's borrowed funds at the dates indicated:

June 30, 2012 Weighted Average Balance Rate

December 31, 2011
Weighted
Average
Balance Rate (dollars in thousands)

June 30, 2011 Weighted Average
Balance Rate Ban

Reverse repurchase

| agreements | $\$ 28,500$ | $3.26 \%$ | $\$ 28,500$ | $3.26 \%$ | $\$ 28,500$ | $3.26 \%$ |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Subordinated <br> debentures | 10,310 | $3.22 \%$ | 10,310 | $3.15 \%$ | 10,310 | $3.03 \%$ |
| Total <br> borrowings | $\$ 38,810$ | $3.25 \%$ | $\$ 38,810$ | $3.23 \%$ | $\$ 38,810$ | $3.20 \%$ |

Weighted average cost of borrowings during the

| quarter | 3.28 | $\%$ | 3.24 | $\%$ | 3.21 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 3.6 | $\%$ | 4.0 | $\%$ | 4.1 | $\%$ |

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Borrowings as a percent of total assets

Stockholders' Equity. Total stockholders' equity was $\$ 96.1$ million as of June 30, 2012, up from $\$ 81.8$ million at June 30, 2011 and $\$ 86.8$ million at December 31, 2011. The current year increase of $\$ 9.3$ million was primarily related to net income of $\$ 8.5$ million and an increase in accumulated other comprehensive gain of $\$ 841,000$.

Our basic book value per share increased to $\$ 9.30$ at June 30, 2012 from $\$ 8.11$ at June 30, 2011 and $\$ 8.39$ at December 31, 2011, while our diluted book value per share increased to $\$ 9.18$ at June 30, 2012 from $\$ 7.84$ at June 30, 2011 and $\$ 8.34$ at December 31, 2011. At June 30, 2012, the Company's tangible common equity to total assets ratio was $8.78 \%$, up from $8.42 \%$ at June 30, 2011 but down from $8.83 \%$ at December 31, 2011.

## CAPITAL RESOURCES AND LIQUIDITY

Our primary sources of funds are deposits, advances from the FHLB and other borrowings, principal and interest payments on loans, and income from investments. While maturities and scheduled amortization of loans are a predictable source of funds, deposit inflows and outflows as well as loan prepayments are greatly influenced by general interest rates, economic conditions, and competition.

Our primary sources of funds generated during the first six months of 2012 were from:

Proceeds of $\$ 92.8$ million from the sale and principal payments on loans held for investment; Increase of $\$ 57.4$ million from a net change in undisbursed loan funds;
Proceeds of $\$ 44.2$ million from the sale or maturity of securities available for sale; and Cash of $\$ 39.5$ million acquired from the Palm Desert National Acquisition.

We used these funds to:
Purchase and originate loans held for investment of $\$ 143.9$ million; Purchase securities available for sale of $\$ 70.5$ million; and Absorb deposit outflows of $\$ 31.3$ million.

Our most liquid assets are unrestricted cash and short-term investments. The levels of these assets are dependent on our operating, lending and investing activities during any given period. Our liquidity position is continuously monitored and adjustments are made to the balance between sources and uses of funds as deemed appropriate. At June 30,2012 , cash and cash equivalents totaled $\$ 65.0$ million and the market value of our investment securities available for sale totaled $\$ 146.1$ million. If additional funds are needed, we have additional sources of liquidity that can be accessed, including FHLB advances, Federal Funds lines, the Federal Reserve's lending programs and loan sales. As of June 30, 2012, the maximum amount we could borrow through the FHLB was $\$ 441.3$ million, of which $\$ 277.2$ million was available for borrowing based on collateral pledged of $\$ 441.6$ million in real estate loans. At June 30,2012 , we had unsecured lines of credit aggregating $\$ 62.8$ million, which consisted of $\$ 54.0$ million with other financial institutions from which to draw funds and $\$ 8.8$ million with the Federal Reserve Bank. At June 30, 2012, no funds were drawn against these unsecured lines of credit. For the quarter ended June 30, 2012, our average liquidity ratio was $19.23 \%$.

To the extent that 2012 deposit growth is not sufficient to satisfy our ongoing commitments to fund maturing and withdrawalable deposits, repay maturing borrowings, fund existing and future loans, or make investments, we may access funds through our FHLB borrowing arrangement, unsecured lines of credit or other sources.

The Bank has a policy in place that permits the purchase of brokered funds, in an amount not to exceed 5\% of total deposits, as a secondary source for funding. At June 30, 2012, we had no brokered time deposits.

The Corporation is a corporate entity separate and apart from the Bank that must provide for its own liquidity. The Corporation's primary sources of liquidity are dividends from the Bank. There are statutory and regulatory provisions that limit the ability of the Bank to pay dividends to the Corporation. Management believes that such restrictions will not have a material impact on the ability of the Corporation to meet its ongoing cash obligations.

The board of directors of the Corporation and the Bank Board have adopted certain resolutions which require, among other things, that the Corporation provide prior written notice to the Federal Reserve Bank before (i) receiving any dividends or other distributions from the Bank, (ii) declaring any dividends or making any payments on trust preferred securities or subordinated debt, (iii) making any capital distributions, (iv) incurring, increasing, refinancing or guaranteeing any debt; (v) issuing any trust preferred securities or (iv) repurchasing, redeeming or acquiring any of our stock.

## Contractual Obligations and Off-Balance Sheet Commitments

Contractual Obligations. The Company enters into contractual obligations in the normal course of business primarily as a source of funds for its asset growth and to meet required capital needs.

The following schedule summarizes maturities and payments due on our obligations and commitments, excluding accrued interest, as of the date indicated:

June 30, 2012
More

| Less than | $1-3$ | $3-5$ | than |  |
| :--- | :--- | :--- | :--- | :--- |
| 1 year | years | years | 5 years | Total |

(in thousands)

## Contractual

obligations

| FHLB |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| advances | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ |
| Other <br> borrowings | - | - | - | 28,500 | 28,500 |
| Subordinated <br> debentures | - | - | - | 10,310 | 10,310 |
| Certificates <br> of deposit | 245,082 | 185,970 | 3,260 | 785 | 435,097 |
| Operating <br> leases | 954 | 1,985 | 1,443 | 2,698 | 7,080 |
| Total <br> contractual <br> cash <br> obligations | $\$ 246,036$ | $\$ 187,955$ | $\$ 4,703$ | $\$ 42,293$ | $\$ 480,987$ |

Off-Balance Sheet Commitments. We utilize off-balance sheet commitments in the normal course of business to meet the financing needs of our customers and to reduce our own exposure to fluctuations in interest rates. These financial instruments include commitments to originate real estate, business and other loans held for investment, undisbursed

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loan funds, lines and letters of credit, and commitments to purchase loans and investment securities for portfolio. The contract or notional amounts of those instruments reflect the extent of involvement we have in particular classes of financial instruments.

Commitments to originate loans held for investment are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Undisbursed loan funds and unused lines of credit on home equity and commercial loans include committed funds not disbursed. Letters of credit are conditional commitments we issue to guarantee the performance of a customer to a third party. As of June 30, 2012, we had commitments to extend credit on existing lines and letters of credit of $\$ 126.5$ million, compared to $\$ 65.5$ million at June 30, 2011 and $\$ 73.1$ million at December 31, 2011.

The following table summarizes our contractual commitments with off-balance sheet risk by expiration period at the date indicated:

June 30, 2012

| Less <br> than | $1-3$ | $3-5$ | More <br> than |  |
| :--- | :--- | :--- | :--- | :--- |
| 1 year | years | years <br> (in thousands) | Totars |  |

Other unused commitments

| Home equity <br> lines of credit | $\$ 520$ | $\$-$ | $\$ 1,243$ | $\$ 3,211$ | $\$ 4,974$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial <br> and industrial | 34,567 | 10,997 | 1,350 | 1,087 | 48,001 |
| Warehouse |  |  |  |  |  |
| facilities | - | - | - | 68,714 | 68,714 |
| All Other | 1,395 | 33 | 33 | 313 | 1,774 |
| Standby <br> letters of <br> credit | 1,382 | 1,199 | - | 500 | 3,081 |
| Total <br> commitments | $\$ 37,864$ | $\$ 12,229$ | $\$ 2,626$ | $\$ 73,825$ | $\$ 126,544$ |

## Regulatory Capital Compliance

The Corporation and the Bank are subject to risk-based capital regulations which quantitatively measure capital against risk-weighted assets, including certain off-balance sheet items. These regulations define the elements of the Tier 1 and Tier 2 components of total capital and establish minimum ratios of $4 \%$ for Tier 1 capital and $8 \%$ for total capital for capital adequacy purposes. Supplementing these regulations is a leverage requirement. This requirement establishes a minimum leverage ratio (at least $3 \%$ or $4 \%$, depending upon an institution's regulatory status) which is calculated by dividing Tier 1 capital by adjusted quarterly average assets (after deducting goodwill). In addition, the Bank is subject to the Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA") which imposes a number of mandatory supervisory measures. Among other matters, FDICIA established five capital categories, ranging from "well capitalized" to "critically under capitalized." Such classifications are used by regulatory agencies to determine a bank's deposit insurance premium and approval of applications authorizing institutions to increase their asset size or otherwise expand business activities or acquire other institutions. Under FDICIA, a "well capitalized" bank

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must maintain minimum leverage, Tier 1 and total capital ratios of $5 \%, 6 \%$ and $10 \%$, respectively. The Federal Reserve applies comparable tests for bank holding companies. At June 30, 2012, the Corporation and the Bank exceeded the requirements for "well capitalized" institutions under the tests pursuant to FDICIA and of the Federal Reserve.

The Bank's and the Company's capital amounts and ratios are presented in the following table along with the well capitalized requirement at the dates indicated:

Tier-1
Risk-Based

| Tier-1 Capital to | Capital to | Total Capital to |
| :---: | :---: | :---: | :---: |
| Adjusted | Risk-Weighted | Risk-Weighted |
| Tangible Assets | Assets | Assets |
| Amount Ratio | Amount Ratio | Amount Ratio | (dollars in thousands)

At June 30, 2012
Bank:
Regulatory $\begin{array}{llllll}\text { capital } \quad \$ 96,086 \quad 9.48 \% & \$ 96,086 \quad 11.28 \% & \$ 103,745 \quad 12.18 \%\end{array}$
Adequately capitalized
$\begin{array}{lllllllll}\text { requirement } & 40,526 & 4.00 \% & 34,060 & 4.00 & \% & 68,120 & 8.00 & \%\end{array}$
Well
capitalized
under prompt
corrective
action
$\begin{array}{llllllll}\text { provision } & 50,657 & 5.00 \% & 51,090 & 6.00 & \% & 85,150 & 10.00 \%\end{array}$
Consolidated:
Regulatory

| capital | 97,168 | $9.60 \%$ | 97,168 | $11.35 \%$ | 104,931 | $12.26 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Adequately
capitalized
$\begin{array}{llllllll}\text { requirement } & 40,493 & 4.00 \% & 34,245 & 4.00 & \% & 68,490 & 8.00\end{array}$

At December
31, 2011
Bank:

| Regulatory <br> capital <br> Adequately <br> capitalized <br> requirement | $\$ 88,793$ | $9.44 \%$ | $\$ 88,793$ | $11.68 \%$ | $\$ 97,378$ | $12.81 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Well <br> capitalized <br> under prompt |  |  |  |  |  |  |
| corrective |  |  |  |  |  |  |
| action <br> provision | 47,050 | $5.00 \%$ | 45,611 | $6.00 \%$ |  |  |


| Consolidated: <br> Regulatory <br> capital | 89,396 | $9.50 \%$ | 89,396 | $11.69 \%$ | 97,918 | $12.80 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Adequately <br> capitalized <br> requirement | 37,630 | $4.00 \%$ | 30,590 | $4.00 \%$ | 61,180 | $8.00 \%$ |
| At June 30, |  |  |  |  |  |  |
| 2011 |  |  |  |  |  |  |
| Bank: <br> Regulatory <br> capital | $\$ 83,266$ | $8.80 \%$ | $\$ 83,266$ | $11.68 \%$ | $\$ 91,782$ | $12.88 \%$ |
| Adequately <br> capitalized <br> requirement | 37,836 | $4.00 \%$ | 28,514 | $4.00 \%$ | 57,028 | $8.00 \%$ |
| Well <br> capitalized <br> under prompt <br> corrective |  |  |  |  |  |  |
| action <br> provision | 47,296 | $5.00 \%$ | 42,771 | $6.00 \%$ | 71,285 | $10.00 \%$ |
| Consolidated: <br> Regulatory <br> capital | 84,102 | $8.90 \%$ | 84,102 | $11.73 \%$ | 92,619 | $12.92 \%$ |
| Adequately <br> capitalized <br> requirement | 37,804 | $4.00 \%$ | 28,701 | $4.00 \%$ | 57,402 | $8.00 \%$ |

In June 2012, the Federal Reserve and the other federal banking regulatory agencies published several notices of proposed rulemaking (together, the " 2012 Proposed Rules") that would substantially revise the risk-based capital requirements applicable to bank holding companies and depository institutions, including the Corporation and the Bank, compared to the current U.S. risk-based capital rules, which are based on the international capital accords of the Basel Committee on Banking Supervision (the "Basel Committee") generally referred to as "Basel I." One of the 2012 Proposed Rules (the "Basel III Proposal") deals with the components of capital and other issues affecting the numerator in banking institutions' regulatory capital ratios and would implement the Basel Committee's December 2010 framework known as "Basel III" for strengthening international capital standards. The other 2012 Proposed Rules (the "Standardized Approach Proposal") addresses risk weights and other issues affecting the denominator in banking institutions' regulatory capital ratios and would replace the existing risk-weighting approach with a more conservative risk-sensitive approach. As proposed, the Basel III Proposal and the Standardized Approach Proposal would come into effect on January 1, 2013 and January 1, 2015, respectively.

The Federal Reserve and the other federal banking regulatory agencies are asking financial institutions to provide comment on the 2012 Proposed Rules by October 22, 2012. There can be no guarantee that the Basel III and the Standardized Approach Proposals will be adopted in their current form, what changes may be made before adoption, or when ultimate adoption will occur. We will continue to monitor the 2012 Proposed Rules and the implementation of a final rule by the regulatory agencies.

Item 3. Quantitative and Qualitative Disclosure About Market Risk
Management believes that there have been no material changes in our quantitative and qualitative information about market risk since December 31, 2011. For a complete discussion of our quantitative and qualitative market risk, see

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"Item 7A. Quantitative and Qualitative Disclosure About Market Risk" in our Annual Report on Form 10-K for the year ended December 31, 2011.

Item 4. Controls and Procedures
Evaluation of Disclosure Controls and Procedures
As of the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was carried out by our management, with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of the end of the period covered by this report.

## Changes in Internal Controls

There have not been any changes in our internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter to which this Quarterly Report on Form 10-Q relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

We were not involved in any legal proceedings other than those occurring in the ordinary course of business, except for the class action case captioned "James Baker v. Century Financial, et al" which was discussed in "Item 3. Legal Proceedings" " in our Annual Report on Form 10-K for the year ended December 31, 2011. Management believes that none of these legal proceedings, individually or in the aggregate, will have a material adverse impact on our results of operations or financial condition.

Item 1A. Risk Factors
There were no material changes to the risk factors as previously disclosed under Item 1A. of our Annual Report on Form 10-K for the year ended December 31, 2011.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
As reported in our Current Report on Form 8-K filed with the SEC on June 25, 2012, the board of directors of the Corporation approved a second stock repurchase program, pursuant to which the Corporation's management is authorized to repurchase up to $1,000,000$ shares, or approximately $9.7 \%$, of the 10.3 million outstanding shares of the Corporation's common stock. The stock repurchase program may be limited or terminated at any time without prior notice. Under the stock repurchase program, shares of the Corporation's common stock may be repurchased by the Corporation from time to time in open market transactions or in privately negotiated transactions as permitted under applicable rules and regulations. The extent to which the Corporation repurchases its shares, if any, and the timing of any such repurchases will depend upon market conditions and other considerations as may be considered in the Corporation's sole discretion. No shares of the Corporation's common stock were repurchased under a stock repurchase program during the three months ended June 30, 2012.

Item 3. Defaults Upon Senior Securities

None
Item 4. Mine Safety Disclosures
Not applicable.
Item 5. Other Information
None
Item 6. Exhibits
Exhibit 2 Purchase and Assumption Agreement -Whole Bank All Deposits, Among Federal Deposit Insurance Corporation, Receiver of Palm Desert National Bank, Palm Desert, California, Federal Deposit Insurance Corporation and Pacific Premier Bank, Costa Mesa, California dated as of April 27, 2012. (1)
Exhibit 3.1 Amended and Restated Certificate of Incorporation of the Company, as filed with the Delaware Secretary of State on May 31, 2012 (2)
Exhibit 3.2 Amended and Restated Bylaws of the Company, effective as of May 31, 2012 (2)
Exhibit 10.1 Pacific Premier Bancorp, Inc. 2012 Long-Term Incentive Plan (2)
Exhibit 10.2 Form of Incentive Stock Option Award Agreement (2)
Exhibit 10.3 Form of Non-Qualified Stock Option Award Agreement (2)
Exhibit $10.4 \quad$ Form of Restricted Stock Award Agreement (2)
Exhibit $31.1 \quad$ Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15(d)-14(a) under the Securities Exchange Act of 1934, as amended
Exhibit 31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15(d)-14(a) under the Securities Exchange Act of 1934, as amended
Exhibit $32 \quad$ Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 101.INS XBRL Instance Document (3)
Exhibit
101.SCH XBRL Taxonomy Extension Schema Document (3)

Exhibit
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document (3)

Exhibit
101.DEF XBRL Taxonomy Extension Definitions Linkbase Document (3)

Exhibit
101.LAB XBRL Taxonomy Extension Label Linkbase Document (3)

Exhibit
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document (3)
(1) Incorporated by reference from the Company's Form 8-K/A filed with the SEC on May 3, 2012.
(2) Incorporated by reference from the Company's Form 8-K filed with the SEC on June 4, 2012.

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(3) Pursuant to Rule 406T of Regulation S-T, this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, and is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise is not subject to liability under these sections.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PACIFIC PREMIER BANCORP, INC.,
August 13, 2012
By: /s/ Steven R. Gardner
Date
Steven R. Gardner
President and Chief Executive Officer
(principal executive officer)
August 13, 2012
By: /s/ Kent J. Smith
Date
Kent J. Smith
Executive Vice President and Chief Financial
Officer
(principal financial and accounting officer)

Index to Exhibits

| Exhibit No. | Description of Exhibit <br> Purchase and Assumption Agreement -Whole Bank All Deposits, Among <br> Federal Deposit Insurance Corporation, Receiver of Palm Desert |
| :--- | :--- |
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