CAPITOL FEDERAL FINANCIAL
Form 10-K
November 29, 2010

UNITED STATES SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549<br>Form 10-K

(Mark One)
b ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended September 30, 2010

or<br>TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934<br>Commission file number: 000-25391

Capitol Federal Financial
(Exact name of registrant as specified in its charter)

United States
(State or other jurisdiction of incorporation
or organization)
700 Kansas Avenue, Topeka, Kansas
(Address of principal executive offices) 48-1212142
(I.R.S. Employer Identification No.)

Registrant's telephone number, including area code:
(785) 235-1341

Securities registered pursuant to Section 12(b) of the Act: Common Stock, par value $\$ 0.01$ per share (Title of Class)

The NASDAQ Stock Market LLC (Name of Each Exchange on Which Registered)

Securities registered pursuant to Section 12(g) of the Act: None
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes p No o
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15 d of the Act. Yes o Nop

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes p Noo
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Act. (Check one): Large accelerated filer p Accelerated filer o Non-accelerated filer o Smaller reporting company o
(do not check if smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yeso Nop
The aggregate market value of the voting and non-voting stock held by non-affiliates of the registrant, computed by reference to the average of the closing bid and asked price of such stock on the NASDAQ Stock Market as of March 31,2010 , was $\$ 739.2$ million. The exclusion from such amount of the market value of the shares owned by any person shall not be deemed an admission by the Registrant that such person is an affiliate of the registrant.

As of November 12, 2010, there were issued and outstanding 73,992,678 shares of the Registrant's common stock.
DOCUMENTS INCORPORATED BY REFERENCE
Part II of Form 10-K - Portions of the Annual Report to Stockholders for the year ended September 30, 2010. Part III of Form 10-K - Portions of the proxy statement for the Annual Meeting of Stockholders for the year ended September 30, 2010.

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## PRIVATE SECURITIES LITIGATION REFORM ACT—SAFE HARBOR STATEMENT

Capitol Federal Financial (the "Company"), and its wholly-owned subsidiaries, Capitol Federal Financial, Inc. and Capitol Federal Savings Bank ("Capitol Federal Savings" or the "Bank"), may from time to time make written or oral "forward-looking statements", including statements contained in the Company's filings with the Securities and Exchange Commission ("SEC"). These forward-looking statements may be included in this Annual Report on Form 10-K and the exhibits attached to it, in the Company's reports to stockholders and in other communications by the Company, which are made in good faith by us pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements about our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions that are subject to significant risks and uncertainties, and are subject to change based on various factors, some of which are beyond our control. The words "may", "could", "should", "would", "believe", "anticipate", "estimate", "expect", "intend", "plan" and similar expressions are intended to identify forward-looking statements The following factors, among others, could cause our future results to differ materially from the plans, objectives, goals, expectations, anticipations, estimates and intentions expressed in the forward-looking statements:

- our ability to continue to maintain overhead costs at reasonable levels;
- our ability to continue to originate a significant volume of one- to four-family mortgage loans in our market areas;
- our ability to acquire funds from or invest funds in wholesale or secondary markets;
- the future earnings and capital levels of the Bank and the continued non-objection by our primary regulator, the Office of Thrift Supervision (the "OTS"), to distribute capital from the Bank to the Company, which could affect the ability of the Company to pay dividends in accordance with its dividend policies;
- the continued ability of the MHC to waive the receipt of dividends from the Company, the loss of which, whether due to a change in law, regulation or regulatory policy or otherwise, could adversely affect the ability of the Company to pay dividends in accordance with its dividend policies;
- fluctuations in deposit flows, loan demand, and/or real estate values, as well as unemployment levels, which may adversely affect our business;
- the credit risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses ("ALLL");
- results of examinations of the Bank by the OTS, including the possibility that the OTS may, among other things, require the Bank to increase its ALLL;
- the strength of the U.S. economy in general and the strength of the local economies in which we conduct operations;
- the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System;
- the effects of, and changes in, foreign and military policies of the United States government;
- inflation, interest rate, market and monetary fluctuations;
- our ability to access cost-effective funding;
- the timely development and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;
- the willingness of users to substitute competitors' products and services for our products and services;
- our success in gaining regulatory approval of our products and services and branching locations, when required;
- the impact of changes in financial services laws and regulations, including laws concerning taxes, banking, securities and insurance and the impact of other governmental initiatives affecting the financial services industry;
- implementing business initiatives may be more difficult or expensive than anticipated;
- technological changes;
- acquisitions and dispositions;
- changes in consumer spending and saving habits; and
- our success at managing the risks involved in our business

This list of important factors is not all inclusive. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company or the Bank.

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## PART I

As used in this Form 10-K, unless we specify otherwise, "the Company," "we," "us," and "our" refer to Capitol Federal Financial, a United States corporation. "Capitol Federal Savings," and "the Bank," refer to Capitol Federal Savings Bank, a federal savings bank and the wholly-owned subsidiary of Capitol Federal Financial. "MHC" refers to Capitol Federal Savings Bank MHC, a mutual holding company and majority-owner of Capitol Federal Financial.

Item 1. Business

## General

The Company is a federally chartered mid-tier mutual holding company incorporated in March 1999. Capitol Federal Financial, Inc. is a wholly-owned subsidiary of the Company. Capitol Federal Financial, Inc. is a Maryland corporation that was incorporated in April 2010 to be the successor corporation to the Company upon completion of the mutual-to-stock conversion of MHC. The Bank is a wholly-owned subsidiary of the Company, which is majority-owned by MHC, a federally chartered mutual holding company. The Company's common stock is traded on the Global Select tier of the NASDAQ Stock Market under the symbol "CFFN."

The Boards of Directors of MHC, the Company and the Bank adopted a Plan of Conversion and Reorganization ("the Plan") on May 5, 2010. Pursuant to the Plan, MHC intends to convert from the mutual holding company form of organization to a stock form of organization. MHC will be merged into the Company, and MHC will no longer exist. As part of the conversion, MHC's ownership interest of the Company is being offered for sale in a public offering. The existing publicly held shares of the Company, which represent the remaining ownership interest in the Company, will be exchanged for new shares of common stock of Capitol Federal Financial, Inc. When the conversion and public offering are completed, all of the outstanding capital stock of the Bank will be owned by Capitol Federal Financial, Inc. and all of the outstanding capital stock of Capitol Federal Financial, Inc. will be owned by the public.

The Bank is a federally-chartered and insured savings bank headquartered in Topeka, Kansas. The Bank is examined and regulated by the OTS, its primary regulator, and its deposits are insured up to applicable limits by the Deposit Insurance Fund ("DIF"), which is administered by the Federal Deposit Insurance Corporation ("FDIC"). We primarily serve the metropolitan areas of Topeka, Wichita, Lawrence, Manhattan, Emporia and Salina, Kansas and a portion of the metropolitan area of greater Kansas City through 35 traditional and 11 in-store banking offices. At September 30, 2010, we had total assets of $\$ 8.49$ billion, loans of $\$ 5.17$ billion, deposits of $\$ 4.39$ billion and total equity of $\$ 962.0$ million.

We have been, and intend to continue to be, a community-oriented financial institution offering a variety of financial services to meet the needs of the communities we serve. We attract retail deposits from the general public and invest those funds primarily in permanent loans secured by first mortgages on owner-occupied, one- to four-family residences. To a much lesser extent, we also originate consumer loans, loans secured by first mortgages on non-owner-occupied one- to four-family residences, multi-family and commercial real estate loans and construction loans. While our primary business is the origination of one- to four-family mortgage loans funded through retail deposits, we also purchase whole one- to four-family mortgage loans from correspondent lenders located within our market areas and select market areas in Missouri and from nationwide lenders, and invest in certain investment and mortgage-backed securities ("MBS") funded through retail deposits, advances from Federal Home Loan Bank Topeka ("FHLB,") and repurchase agreements. We occasionally originate loans outside of our market areas, and the majority of the whole loans we purchase from nationwide lenders are secured by properties located outside of our market areas.

Our revenues are derived principally from interest on loans, MBS and investment securities. Our primary sources of funds are retail deposits, borrowings, repayments on and maturities of loans and MBS, calls and maturities of investment securities, and funds generated by operations.

We offer a variety of deposit accounts having a wide range of interest rates and terms, which generally include savings accounts, money market accounts, interest-bearing and non-interest-bearing checking accounts, and certificates of deposit with terms ranging from 91 days to 96 months.

Our executive offices are located at 700 South Kansas Avenue, Topeka, Kansas 66603, and our telephone number at that address is (785) 235-1341.

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Available Information
Our Internet website address is www.capfed.com. Financial information, including our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form $8-\mathrm{K}$ and all amendments to those reports can be obtained free of charge from our website. These reports are available on our website as soon as reasonably practicable after they are electronically filed with or furnished to the SEC. These reports are also available on the SEC's website at http://www.sec.gov.

## Market Area and Competition

Our corporate office is located in Topeka, Kansas. We currently have a network of 46 branches located in nine counties throughout the state of Kansas and two counties in Missouri. We primarily serve the metropolitan areas of Topeka, Wichita, Lawrence, Manhattan, Emporia and Salina, Kansas and a portion of the metropolitan area of greater Kansas City. In addition to providing full service banking offices, we also provide our customers telephone and internet banking capabilities.

The Bank ranked second in deposit market share in the state of Kansas as reported in the FDIC "Summary of Deposits Market Share Report" dated June 30, 2010. Deposit market share is measured by total deposits, without consideration for type of deposit. We do not offer commercial deposit accounts, while many of our competitors have both commercial and retail deposits in their total deposit base. Some of our competitors also offer products and services that we do not, such as trust services and private banking, that add to their total deposits. In recent years, although our overall deposit base has grown, the Bank has experienced a slight decrease in market share due to the entrance of new sources for deposit services such as credit unions, newly chartered banks (de novo institutions), and additional banking locations by established financial institutions which historically have not had locations in Kansas. Consumers also have the ability to utilize online financial institutions and investment brokerages that are not confined to any specific market area. Management considers our well-established retail banking network together with our reputation for financial strength and customer service to be major factors in our success at attracting and retaining customers in our market areas.

The Bank is consistently one of the top one- to four-family lenders with regard to loan volume in the state of Kansas. Through our strong relationships with real estate agents and marketing efforts which reflect our reputation and pricing, we attract mortgage loan business from walk-in customers, customers that apply online, and existing customers. Competition in originating one- to four-family mortgage loans primarily comes from other savings institutions, commercial banks, credit unions, and mortgage bankers. Other savings institutions, commercial banks, credit unions, and finance companies provide vigorous competition in consumer lending.

We purchase one- to four-family conventional mortgage loans from correspondent lenders located within our market areas and select market areas in Missouri, and from nationwide lenders. At September 30, 2010 loans purchased from nationwide lenders represented $11 \%$ of our total loan portfolio and were secured by properties located in 47 of the continental United States. At September 30, 2010, purchases from nationwide lenders in the following states comprised greater than $5 \%$ of nationwide purchased loans: Illinois $11 \%$; Texas $8 \%$; Florida 7\%; and New York 7\%.

During fiscal year 2010, the Bank opened three branches in our Kansas City market area and a branch in our Wichita market area. Management continues to consider expansion opportunities in all of our market areas.

Lending Practices and Underwriting Standards
General. The Bank's primary lending activity is the origination of loans and the purchase of loans from a select group of correspondent lenders. These loans are generally secured by first mortgages on owner-occupied, one- to four-family residences in the Bank's primary market areas and select market areas in Missouri. The Bank also makes

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consumer loans, construction loans secured by residential or commercial properties, and real estate loans secured by multi-family dwellings. Additional lending volume has been generated by purchasing whole one- to four-family conventional mortgage loans from nationwide lenders. By purchasing loans from nationwide lenders, the Bank is able to attain some geographic diversification in its loan portfolio, and to help mitigate the Bank's interest rate risk exposure as the purchased loans are predominantly adjustable-rate or 15 -year fixed-rate loans. We have experienced some performance problems and losses on loans purchased from nationwide lenders prior to fiscal year 2008. At the time these loans were purchased, they met our underwriting standards. However, as a result of the continued elevated levels of unemployment and the declines in real estate values, we have experienced an increase in non-performing purchased loans during the past two fiscal years. See additional discussion regarding non-performing purchased loans in "Critical Accounting Policies - Allowance for Loan Losses" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K and "Asset Quality - Loans and Real Estate Owned." The Bank purchased \$44.1 million of one- to four-family loans from nationwide lenders during fiscal year 2010, the majority of which were adjustable-rate.

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These loans had an average credit score of 723 at origination and a weighted average LTV ratio of $47 \%$, based upon the loan balance at the time of purchase and the lower of the purchase price or appraisal at origination. The Bank purchased fewer loans under our nationwide purchase loan program during fiscal year 2010 than in fiscal year 2009 due to the lack of loans meeting our underwriting criteria from our existing relationships. The Bank is working to expand the number of relationships from which it may buy loans in the future. See additional discussion regarding loans purchased during fiscal year 2010 in "Financial Condition - Loans Receivable" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

The ability of financial institutions, including us, to originate or purchase large dollar volumes of one- to four-family real estate loans may be substantially reduced or restricted under certain economic and regulatory conditions, with a resultant decrease in interest income from these assets. At September 30, 2010, our one- to four-family residential real estate loan portfolio totaled $\$ 4.92$ billion, a decrease of $\$ 406.3$ million, or $7.6 \%$, from the total portfolio at September 30, 2009. At September 30, 2010, our one- to four-family residential real estate loan portfolio constituted $94 \%$ of our loan portfolio and $58 \%$ of our total assets. For a discussion of our market risk associated with loans see "Management's Discussion and Analysis of Financial Condition and Results of Operations - Quantitative and Qualitative Disclosure about Market Risk" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

Loans over $\$ 500$ thousand must be underwritten by two of our highest class of underwriters. Any loan greater than $\$ 750$ thousand must be approved by the Asset and Liability Management Committee ("ALCO") and loans over \$1.5 million must be approved by the Board of Directors. For loans requiring ALCO and/or Board of Directors' approval, lending management is responsible for presenting to ALCO and/or the Board of Directors information about the creditworthiness of the borrower and the value of the subject property. Information pertaining to the creditworthiness of the borrower generally consists of a summary of the borrower's credit history, employment stability, sources of income, assets, net worth, and debt ratios. The value of the property must be supported by an independent appraisal report prepared in accordance with our appraisal policy. Loans over $\$ 500$ thousand are priced above the standard mortgage rate.

Under the Financial Institutions Reform, Recovery, and Enforcement Act of 1989, the maximum amount which we could have loaned to any one borrower and the borrower's related entities at September 30, 2010 was $\$ 125.3$ million. Our largest lending relationship to a single borrower or a group of related borrowers at September 30, 2010 consisted of 15 multi-family real estate projects located in Kansas, one single-family home located in Colorado, and four commercial real estate projects with two located in Kansas, one located in Colorado, and one located in Texas. Total commitments and loans outstanding to this group of related borrowers was $\$ 42.9$ million as of September 30, 2010. Most of the multi-family real estate loans qualify for the low income housing tax credit program. We have over 30 years of experience with this group of borrowers, who usually build and manage their own properties. Each of the loans to this group of borrowers was current and performing in accordance with the original/refinance repayment terms at September 30, 2010. See additional information under the heading "Multi-family and Commercial Real Estate Lending."

The second largest lending relationship at September 30, 2010, consisted of nine loans totaling $\$ 11.2$ million. Five loans are secured by multi-family real estate units and four are secured by one- to four-family real estate. We have over 30 years of experience with the borrowers. All units were built and are presently being managed by the borrowers. Each of the loans to this group of borrowers was current and performing in accordance with the original repayment terms at September 30, 2010.

One- to Four-Family Residential Real Estate Lending. The Bank originates and services conventional mortgage loans, or loans not insured or guaranteed by a government agency. The Bank also originates Federal Housing
Administration ("FHA") insured loan products which are generally sold, along with the servicing of these loans. New loans are originated through referrals from real estate brokers and builders, our marketing efforts, and our existing and
walk-in customers. While the Bank originates both adjustable and fixed-rate loans, our ability to originate loans is dependent upon customer demand for loans in our market areas. Demand is affected by the local housing market, competition and the interest rate environment. During the 2010 and 2009 fiscal years, the Bank originated and refinanced $\$ 482.9$ million and $\$ 961.5$ million of one- to four-family fixed-rate mortgage loans, and $\$ 63.6$ million and $\$ 35.9$ million of one- to four-family adjustable-rate mortgage ("ARM") loans, respectively.

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## Repayment

The Bank's one- to four-family loans are primarily fully amortizing fixed-rate or ARM loans with contractual maturities of up to 30 years, except for interest-only ARM loans, which require only the payment of interest during the interest-only period, all with payments due monthly. Our one- to four-family loans are generally not assumable and do not contain prepayment penalties. A "due on sale" clause, allowing the Bank to declare the unpaid principal balance due and payable upon the sale of the secured property, is generally included in the security instrument.

## Pricing

Our pricing strategy for first mortgage loan products includes setting interest rates based on secondary market prices and competitor pricing within our local lending markets. ARM loans are offered with either a three-year, five-year or seven-year term to the initial repricing date. After the initial period, the interest rate for each ARM loan generally adjusts annually for the remainder of the term of the loan. A number of different indices are used to reprice our ARM loans.

Adjustable rate loans
Current adjustable-rate one- to four-family conventional mortgage loans originated by the Bank generally provide for a specified rate limit or cap on the periodic adjustment to the interest rate, as well as a specified maximum lifetime cap and minimum rate, or floor. As a consequence of using caps, the interest rates on these loans may not be as rate sensitive as our cost of funds. Negative amortization of principal is not allowed. For three, five, or seven year ARM loans, borrowers are qualified based on the principal, interest, taxes and insurance payments at either the initial rate or the fully indexed accrual rate, whichever is greater. After the initial three, five, or seven year period, the interest rate is repriced annually and the new principal and interest payment is based on the new interest rate, remaining unpaid principal balance and term of the ARM loan. Our ARM loans are not automatically convertible into fixed-rate loans; however, we do allow borrowers to pay a modification fee to convert an ARM loan to a fixed-rate loan. ARM loans can pose different credit risks than fixed-rate loans, primarily because as interest rates rise, the borrower's payment also rises, increasing the potential for default. This specific risk type is known as repricing risk.

During 2008, the Bank discontinued offering an interest-only ARM product. The Bank does, however, still hold in its portfolio originated and purchased interest-only ARM loans. The interest-only ARM product was discontinued to reduce future credit risk exposure. Additionally, the Bank has not purchased any interest-only ARM loans since fiscal year 2006 that were not in their amortization period. At the time of origination, these loans did not require principal payments for a period of up to ten years. Borrowers were qualified based on a fully amortizing payment at the initial loan rate. The Bank was more restrictive on debt-to-income ratios and credit scores on interest-only ARM loans than on other ARM loans to offset the potential risk of payment shock at the time the loan rate adjusts and/or the principal and interest payments begin. At September 30, 2010, $\$ 121.6$ million, or approximately $3 \%$ of our one- to four-family loan portfolio, consisted of non-amortizing interest-only ARM loans. The majority of these loans were purchased from nationwide lenders during fiscal year 2005. These loans had an initial interest-only term of either five or ten years, with approximately equal distribution between the two terms.

## Underwriting

One- to four-family loans are underwritten manually or by an automated underwriting system developed by a third party. The system's components closely resemble the Bank's manual underwriting standards which are generally in accordance with Federal Home Loan Mortgage Corporation ("FHLMC") and Federal National Mortgage Association ("FNMA") manual underwriting guidelines. The automated underwriting system analyzes the applicant's data, with emphasis on credit history, employment and income history, qualifying ratios reflecting the applicant's ability to repay, asset reserves, and LTV ratio. Full documentation to support the applicant's credit, income, and sufficient funds to cover all applicable fees and reserves at closing are required on all loans. Loans that do not meet the automated underwriting standards are referred to a staff underwriter for manual underwriting. Properties securing one- to
four-family loans are appraised by either staff appraisers or fee appraisers, both of which are independent of the loan origination function and have been approved by the Board of Directors.

## Mortgage Insurance

For a conventional mortgage with an LTV ratio in excess of $80 \%$ at the time of origination, private mortgage insurance ("PMI") is required in order to reduce the Bank's loss exposure to less than $80 \%$ of either the appraised value or the purchase price of the property, whichever is less. The Bank will lend up to $97 \%$ of the lesser of the appraised value or purchase price for conventional one- to four-family loans, provided PMI is obtained. Management continuously monitors the claim-paying ability of our PMI counterparties. At this time, we believe that our PMI counterparties have the ability to meet potential claim obligations we may file in the foreseeable future.

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FHA loans have mortgage insurance provided by the federal government. The loans are up to $96.5 \%$ LTV, prior to including the FHA insuring premium, which is calculated using the lesser of the appraised value or purchase price. The loans are originated and underwritten manually according to private investor and FHA guidelines. The Bank began offering FHA loans in late September 2009 to accommodate customers who may not qualify for a conventional mortgage loan. FHA loans are originated by the Bank with the intention of selling the loans on a flow basis to a private investor, with servicing released. The Bank began selling FHA loans in fiscal year 2010. The Bank originated $\$ 12.1$ million and sold $\$ 10.5$ million of FHA loans during fiscal year 2010.

## Purchased loans

The Bank purchases approved conventional one- to four-family loans and the related servicing rights, on a loan-by-loan basis, from correspondent lenders. During the 2010 and 2009 fiscal years, the Bank purchased $\$ 67.3$ million and $\$ 141.6$ million, respectively, of one- to four-family loans from correspondent lenders. These loans generally have an interest rate $0.125 \%$ higher than loans we originate; however, we pay a premium of $0.50 \%$ of the loan balance for these loans.

The underwriting of loans purchased through correspondent lenders is generally performed by our underwriters, using our underwriting standards. Lenders are located within the metropolitan Kansas City market area and select market areas in Missouri. The products offered by our correspondents are underwritten to standards that are at least as restrictive as the Bank's own internal products and underwriting standards. The Bank requires fully documented loan files. Our underwriting standards do not permit loans with no documentation, stated income, or stated assets. Lenders are required to fully document all data sources for each application. Management believes these requirements reduce the credit risk associated with these loans. The Bank has not requested any correspondent lender to repurchase loans during fiscal year 2010.

The Bank also purchases conventional one- to four-family loans from nationwide lenders in bulk. The servicing rights are generally retained by the lender. The servicing is governed by a servicing agreement, which outlines collection policies and procedures, as well as oversight requirements, such as servicer certifications attesting to and providing proof of compliance with the servicing agreement. The underwriting standards are generally similar to the Bank's internal underwriting standards. The Bank requires fully documented loan files. The Bank does not permit loans that were originated with no documentation, stated income, or stated assets. Lenders are required to fully document all data sources for each application. Management believes these requirements reduce the credit risk associated with these loans. Before committing to purchase a pool of loans from a lender, the Bank's Chief Lending Officer or Secondary Marketing Manager reviews specific criteria such as loan amount, credit scores, LTV ratios, geographic location, and debt ratios of each loan in the pool. If the specific criteria do not meet the Bank's underwriting standards and compensating factors are not sufficient, then a loan will be removed from the pool. Once the review of the specific criteria is complete and loans not meeting the Bank's standards are removed from the pool, changes are sent back to the lender for acceptance and pricing. Before the pool is funded, an internal Bank underwriter reviews at least $25 \%$ of the loan files to confirm loan terms, credit scores, debt service ratios, property appraisals and other underwriting related documentation. Our standard contractual agreement with the lender includes recourse options for any breach of representation or warranty with respect to the loans purchased. The Bank has not requested any nationwide lenders to repurchase loans during fiscal year 2010. During fiscal years 2010 and 2009, the Bank purchased $\$ 44.1$ million and $\$ 191.8$ million, respectively, of one- to four-family loans from nationwide lenders.

Loan modification program
In an effort to offset the impact of repayments and to retain our customers, the Bank offers existing loan customers whose loans have not been sold to third parties and who have been current on their contractual loan payments for the previous 12 months, the opportunity to modify their original loan rate and/or term to a new loan rate and/or term generally consistent with those currently being offered. Through our modification program a borrower can modify the rate and/or term of their loan in less time than it takes to process a refinance, and for a cost that is less than a
refinance. The Bank does not solicit customers for this program, but considers it a valuable opportunity to retain customers who, due to our conservative initial underwriting, could likely obtain similar financing elsewhere. During fiscal years 2010 and 2009, we modified $\$ 545.1$ million and $\$ 1.14$ billion, respectively of our originated loans.

## Loan sales

Conventional one- to four-family loans may be sold on a bulk basis for portfolio restructuring or on a flow basis as loans are originated to reduce interest rate risk and/or maintain a certain liquidity position. The Bank generally retains the servicing on these loans. ALCO determines which conventional one- to four-family loans are to be originated as held for sale or held for investment. Conventional one- to four-family loans originated as held for sale are to be sold in accordance with policies set forth by ALCO. Conventional one- to four-family loans originated as held for investment are generally not eligible for sale unless a specific segment of the portfolio is identified for asset restructuring purposes. Generally, the Bank will continue to service these loans. The Bank sold $\$ 34.7$ million and $\$ 96.9$ million of conventional one- to four-family loans during fiscal years 2010 and 2009, respectively. As a result of our traditional underwriting guidelines requiring complete documentation for originated loans, the Bank was required to repurchase only one sold loan during fiscal year 2010.

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Construction Lending. The Bank also originates construction-to-permanent loans primarily secured by one- to four-family residential real estate. The majority of the one- to four-family construction loans are secured by property located within the Bank's Kansas City market areas. Construction loans are obtained primarily by homeowners who will occupy the property when construction is complete. Construction loans to builders for speculative purposes are not permitted. The application process includes submission of complete plans, specifications, and costs of the project to be constructed. All construction loans are manually underwritten using the Bank's internal underwriting standards. At September 30, 2010, we had $\$ 33.2$ million in construction-to-permanent loans outstanding, including undisbursed loan funds, representing almost $1 \%$ of our total loan portfolio.

The Bank's one- to four-family construction-to-permanent loan program combines the construction loan and the permanent loan into one loan allowing the borrower to secure the same interest rate throughout the construction period and the permanent loan. The interest rate and loan products offered on the one- to four-family construction-to-permanent loan program are the same as what is offered for non-construction-to-permanent one- to four-family loans. The loan term is longer than the non-construction one- to four-family loans due to consideration for the construction period, which is generally 18 months.

Construction draw requests and the supporting documentation are reviewed and approved by management. The Bank also performs regular documented inspections of the construction project to ensure the funds are being used for the intended purpose and the project is being completed according to the plans and specifications provided. The Bank charges a $1 \%$ fee at closing, based on the loan amount, for these administrative requirements. Interest is billed and collected monthly based on the amount of funds disbursed. Once the construction period is complete, the payment method is modified from interest-only to an amortized principal and interest payment for the remaining term of the loan.

Consumer Lending. The Bank offers a variety of secured consumer loans, including home equity loans and lines of credit, home improvement loans, auto loans, and loans secured by savings deposits. The Bank also originates a very limited amount of unsecured loans. The Bank does not originate any consumer loans on an indirect basis, such as contracts purchased from retailers of goods or services which have extended credit to their customers. All consumer loans are originated in the Bank's market areas. At September 30, 2010, our consumer loan portfolio totaled \$194.0 million, or $3.7 \%$ of our total loan portfolio.

The majority of the consumer loan portfolio is comprised of home equity lines of credit, which have interest rates that can adjust monthly based upon changes in the Prime rate, to a maximum of $18 \%$. Home equity loans originated after June 2010 may be originated in amounts, together with the existing first mortgage, of up to $90 \%$ of the value of the property. Home equity loans originated prior to June 2010 may have been originated in amounts, together with the amount of the existing first mortgage, of up to $100 \%$ of the value of the property securing the loan. Closed end equity home loans may be originated up to $95 \%$ of the value of the property securing the loans, taking into consideration the existing first mortgage. In order to minimize risk of loss, home equity loans that are greater than $80 \%$ of the value of the property, when combined with the first mortgage, require PMI. The term-to-maturity of closed-end home equity and home improvement loans may be up to 20 years. Home equity lines of credit originated after June 2010, have a seven year draw period with a ten year repayment term. The majority of home equity lines of credit loans originated prior to June 2010 have no stated term-to-maturity. All home equity lines of credit require a payment of $1.5 \%$ of the outstanding loan balance per month during the draw period with an amortizing payment during the repayment period. Interest-only home equity lines of credit have a maximum term of 12 months, monthly payments of accrued interest, and a balloon payment at maturity. Repaid principal may be re-advanced at any time, not to exceed the original credit limit of the loan. Other consumer loan terms vary according to the type of collateral and the length of the contract. Home equity loans, including lines of credit and home improvement loans, comprised $3.6 \%$ of our total loan portfolio, or $\$ 186.3$ million, at September 30, 2010. As of September 30, 2010, $74.5 \%$ of the home equity portfolio was adjustable-rate.

The underwriting standards for consumer loans include a determination of the applicant's payment history on other debts and an assessment of their ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is a primary consideration, the underwriting process also includes a comparison of the value of the security in relation to the proposed loan amount.

Consumer loans generally have shorter terms to maturity or reprice more frequently, which reduces our exposure to changes in interest rates, and usually carry higher rates of interest than do one- to four-family loans. However, consumer loans may entail greater risk than do one- to four-family loans, particularly in the case of consumer loans that are secured by rapidly depreciable assets, such as automobiles. Management believes that offering consumer loan products helps to expand and create stronger ties to our existing customer base by increasing the number of customer relationships and providing cross-marketing opportunities.

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Multi-family and Commercial Real Estate Lending. At September 30, 2010, multi-family and commercial real estate loans totaled $\$ 66.5$ million, or $1.3 \%$ of our total loan portfolio. The Bank's multi-family and commercial real estate loans are secured primarily by multi-family dwellings and small commercial buildings generally located in the Bank's market areas. These loans are granted based on the income producing potential of the property and the financial strength of the borrower. LTV ratios on multi-family and commercial real estate loans do not exceed $80 \%$ of the appraised value of the property securing the loans. The net operating income, which is the income derived from the operation of the property less all operating expenses, must be sufficient to cover the payments related to the outstanding debt at the time of origination. The Bank generally requires personal guarantees of the borrowers covering a portion of the debt in addition to the security property as collateral for these loans. Appraisals on properties securing these loans are performed by independent state certified fee appraisers approved by the Board of Directors. Our multi-family and commercial real estate loans are originated with either a fixed or adjustable interest rate. The interest rate on ARM loans is based on a variety of indices, generally determined through negotiation with the borrower. While maximum maturities may extend to 30 years, these loans frequently have shorter maturities and may not be fully amortizing, requiring balloon payments of unamortized principal at maturity.

We generally do not maintain a tax or insurance escrow account for multi-family or commercial real estate loans. In order to monitor the adequacy of cash flows on income-producing properties with a principal balance of $\$ 1.5$ million or more, the borrower is notified annually to provide financial information including rental rates and income, maintenance costs and an update of real estate property tax payments, as well as personal financial information.

Our multi-family and commercial real estate loans are generally large dollar loans and involve a greater degree of credit risk than one- to four-family loans. Such loans typically involve large balances to single borrowers or groups of related borrowers. Because payments on multi-family and commercial real estate loans are often dependent on the successful operation or management of the properties, repayment of such loans may be subject to adverse conditions in the real estate market or the economy. If the cash flow from the project is reduced, or if leases are not obtained or renewed, the borrower's ability to repay the loan may be impaired.

The Bank is a participant with four other banking institutions on a $\$ 42.5$ million commercial construction loan secured by a retail shopping center in Kansas. The Bank's original participant share was $\$ 15.0$ million, which was to be disbursed as the improvements were completed. The loan was converted from a construction loan to a permanent loan in April 2009, but still had funds to advance for tenant finish. Due to economic factors, the lead bank and the borrower requested to restructure the project and reduce the overall commitment to $\$ 31.0$ million, which reduced the Bank's commitment to $\$ 10.9$ million as of August 2009. The overall commitment was reduced further to $\$ 23.1$ million in December 2009, which reduced the Bank's commitment to $\$ 8.2$ million at December 31, 2009. The change in commitment involved completing the tenant finish for retail space that was already started, of which $88 \%$ was tenant leased as of September 30, 2010, and postponing the development of additional retail space. The loan matured in April 2010 and was refinanced into two loans with a 12 month term to maturity. The Bank's total commitment was further reduced to $\$ 8.0$ million at that time. One loan represents the retail portion of the project and the other loan represents the land portion of the project. At September 30, 2010, the loans had an aggregate outstanding principal balance of $\$ 7.6$ million and an outstanding commitment of $\$ 290$ thousand. These loans are part of our largest lending relationship to a single borrower or a group of related borrowers at September 30, 2010. Although the loans have performed per the terms of the agreement, the change in the agreement has prompted management to classify the loans as "Special Mention" at September 30, 2010. See "Asset Quality - Loans and Real Estate Owned - Classified Assets."

Loan Portfolio. The following table presents information concerning the composition of our loan portfolio in dollar amounts and in percentages (before deductions for undisbursed loan funds, unearned loan fees and deferred costs, and the ALLL) as of the dates indicated.

| September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 | 200 |  | 2008 | 200 |  | 20 |  |
| Amount Percent | Amount | Percent | Amount Percent (Dollars in thousands) | Amount | Percent | Amount | Percent |

## Real Estate

Loans:
One- to
four-family $\quad \$ 4,915,651 \quad 94.4 \% ~ \$ 5,321,935 \quad 94.2 \% ~ \$ 5,026,358 \quad 93.4 \% ~ \$ 4,992,398 \quad 93.4 \% \quad \$ 4,931,505 \quad 93.8 \%$

Multi-family

| and commercial | 66,476 | 1.3 | 80,493 | 1.4 | 56,081 | 1.0 | 60,625 | 1.1 | 56,774 | 1.1 |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Construction | 33,168 | 0.6 | 39,535 | 0.7 | 85,178 | 1.6 | 74,521 | 1.4 | 45,452 | 0.8 |

Total real

| estate loans | $5,015,295$ | 96.3 | $5,441,963$ | 96.3 | $5,167,617$ | 96.0 | $5,127,544$ | 95.9 | $5,033,731$ | 95.7 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Consumer Loans:

| Home equity | 186,347 | 3.6 | 195,557 | 3.5 | 202,956 | 3.8 | 208,642 | 3.9 | 212,938 | 4.1 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 7,671 | 0.1 | 9,430 | 0.2 | 9,272 | 0.2 | 10,440 | 0.2 | 10,804 | 0.2 |
| Total <br> consumer loans | 194,018 | 3.7 | 204,987 | 3.7 | 212,228 | 4.0 | 219,082 | 4.1 | 223,742 | 4.3 |
| $\quad$Total loans <br> receivable | $5,209,313$ | $100.0 \%$ | $5,646,950$ | $100.0 \%$ | $5,379,845$ | $100.0 \%$ | $5,346,626$ | $100.0 \%$ | $5,257,473$ | $100.0 \%$ |

Less:
Undisbursed

| loan funds |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| Unearned loan <br> fees and deferred | 15,489 | 20,649 | 43,186 | 42,481 | 22,605 |
| costs | 10,730 | 12,186 |  |  |  |
| $\quad$ ALLL | 14,892 | 10,150 | 10,088 | 9,893 | 9,318 |
| Total loans |  |  | 5,791 | 4,181 | 4,433 |
| receivable, net | $\$ 5,168,202$ | $\$ 5,603,965$ | $\$ 5,320,780$ | $\$ 5,290,071$ | $\$ 5,221,117$ |

The following table presents the contractual maturity of our loan portfolio at September 30, 2010. Loans which have adjustable or renegotiable interest rates are shown as maturing in the period during which the contract is due. The table does not reflect the effects of possible prepayments or enforcement of due on sale clauses.


Amounts due:

| Within one <br> year (1) | $\$ 2,161$ | $5.64 \%$ | $\$ 7,643$ | $6.05 \%$ | $\$ 19,422$ | $5.06 \%$ | $\$ 509$ | $6.54 \%$ | $\$ 778$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## After one

year:
Over one to

| two | 4,333 | 5.71 | 723 | 5.70 | 13,746 | 4.66 | 445 | 6.75 | 758 | 8.06 | 20,005 | 5.10 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Over two to <br> three | 20,164 | 5.14 | 4,295 | 6.38 | -- | -- | 619 | 6.79 | 1,482 | 5.85 | 26,560 | 5.42 |
| Over three to <br> five | 23,315 | 5.42 | 304 | 5.79 | -- | -- | 5,637 | 5.11 | 4,216 | 4.96 | 33,472 | 5.31 |
| Over five to <br> ten | 430,490 | 5.12 | 17,692 | 6.24 | -- | -- | 21,450 | 6.22 | 412 | 8.97 | 470,044 | 5.21 |

## Less:

## Undisbursed

loan funds 15,489
Unearned loan fees and
deferred costs
10,730
ALLL
14,892
Total loans
receivable,
net
\$5,168,202
(1) Includes demand loans, loans having no stated maturity, and overdraft loans.
(2) Construction loans are presented based upon the term to complete construction.
(3) For home equity loans, the maturity date calculated assumes the customer always makes the required minimum payment. The majority of interest-only home equity lines of credit assume a balloon payment of unpaid principal at 120 months. All other home equity lines of credit generally assume a term of 240 months.

The following table presents, as of September 30, 2010, the amount of loans due after September 30, 2011, and whether these loans have fixed or adjustable interest rates.

|  | Fixed <br> (Dollars in thousands) | Adjustable | Total |
| :--- | :---: | :--- | :---: |
| Real Estate Loans: | $\$ 4,016,966$ | $\$ 896,524$ | $\$ 4,913,490$ |
| $\quad$ One- to four-family | 58,635 | 198 | 58,833 |
| Multi-family and commercial | 10,984 | 2,762 | 13,746 |
| $\quad$ Construction |  |  |  |
| Consumer Loans: | 47,539 | 138,299 | 185,838 |
| $\quad$ Home equity | 3,031 | 3,862 | 6,893 |
| $\quad$ Other | $\$ 4,137,155$ | $\$ 1,041,645$ | $\$ 5,178,800$ |
| Total |  |  |  |

The following table shows our loan originations and refinances, loan purchases and participations, transfers, and repayment activity for the periods indicated. Purchased loans include loans purchased from correspondent and nationwide lenders. The table below does not include $\$ 545.1$ million and $\$ 1.14$ billion of originated loans that were modified during fiscal years 2010 and 2009, respectively.

|  | $\begin{aligned} & \text { Year F } \\ & 2010 \\ & \text { (Do } \end{aligned}$ | Ended Septem $2009$ <br> lars in thous | er 30 , 2008 <br> ds) |
| :---: | :---: | :---: | :---: |
| Originations and Refinances by type: Adjustable-rate: |  |  |  |
| Real estate - one- to four-family | \$60,108 | \$33,601 | \$66,429 |
| - multi-family and commercial | -- | -- | 1,800 |
| - construction | 3,492 | 2,261 | 11,250 |
| Home Equity | 83,199 | 91,053 | 87,614 |
| Other consumer | 3,068 | 4,391 | 1,731 |
| Total adjustable-rate loans originated | 149,867 | 131,306 | 168,824 |
| Fixed-rate: |  |  |  |
| Real estate - one- to four-family | 456,620 | 937,430 | 586,982 |
| - multi-family and commercial | 5,420 | 14,891 | 975 |
| - construction | 26,241 | 24,063 | 44,783 |
| Home equity | 5,429 | 10,069 | 14,475 |
| Other consumer | 1,551 | 1,922 | 4,796 |
| Total fixed-rate loans originated | 495,261 | 988,375 | 652,011 |
| Total loans originated | 645,128 | 1,119,681 | 820,835 |
|  |  |  |  |
| Purchases and Participations: |  |  |  |
| Real estate - one- to four-family | 110,388 | 332,932 | 116,141 |
| - multi-family and commercial | 7,713 | -- | -- |
| - construction | 1,000 | 500 | 3,490 |
| Total loans purchased/participations | 119,101 | 333,432 | 119,631 |
|  |  |  |  |
| Transfer of loans to loans held-for-sale, net | (194,759) | (94,672 | -- |
|  |  |  |  |
| Principal repayments | (989,826 ) | (1,079,777) | (899, 178 ) |


| Decrease in other items, net | $(17,281)$ | $(11,559)$ | $(8,069)$ |
| :---: | :---: | :---: | :---: | :---: |
| Net (decrease) increase | $\$(437,637)$ | $\$ 267,105$ | $\$ 33,219$ |

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## Asset Quality - Loans and Real Estate Owned ("REO")

The Bank's traditional underwriting guidelines have provided the Bank with loans of high quality and generally low delinquencies and low levels of non-performing assets compared to national levels. Of particular importance is the complete and full documentation required for each loan the Bank originates and purchases. This allows the Bank to make an informed credit decision based upon a thorough assessment of the borrower's ability to repay the loan compared to underwriting methodologies that do not require full documentation.

In the following asset quality discussion, loans purchased from correspondent lenders are included with originated loans and loans purchased from nationwide lenders are reported as purchased loans.

For one- to four-family loans and home equity loans, when a borrower fails to make a loan payment 15 days after the due date, a late charge is assessed and a notice is mailed. Collection personnel review all delinquent loan balances more than 16 days past due. Attempts to contact the borrower occur by personal letter and, if no response is received, by telephone, with the purpose of establishing repayment arrangements for the borrower to bring the loan current. Repayment arrangements must be approved by a designated bank officer. Once a loan becomes 90 days delinquent, a demand letter is issued requiring the loan to be brought current or foreclosure procedures will be implemented. Generally when a loan becomes 120 days delinquent, and an acceptable repayment plan has not been established, the loan is forwarded to legal counsel to initiate foreclosure. We also monitor whether mortgagors who filed for bankruptcy are meeting their obligation to pay the mortgage debt in accordance with the terms of the bankruptcy petition.

We monitor delinquencies on our purchased loan portfolio with reports we receive from the servicers. We monitor these servicer reports to ensure that the servicer is upholding the terms of the servicing agreement. The reports generally provide total principal and interest due and length of delinquency, and are used to prepare monthly management reports and perform delinquent loan trend analysis. Management also utilizes information from the servicers to monitor property valuations and identify the need to record specific valuation allowances. The servicers handle collection efforts per the terms of the servicing agreement.

As a result of recent industry-wide issues related to the foreclosure practices, the Bank evaluated its foreclosure procedures and guidelines and management believes the Bank is handling foreclosures in an appropriate manner. Additionally, the servicers of our nationwide purchased loans, except for one, have not reported any issues with respect to their foreclosure processes. At September 30, 2010, we had no loans in foreclosure with the one servicer who has reported issues with their foreclosure processes.

The following matrix shows the balance of one- to four-family loans at September 30, 2010 by LTV ratio and credit score. The LTV ratios used in the matrix were based on the current loan balance and either the lesser of the purchase price or original appraisal, or the most recent bank appraisal, broker price opinion or automated valuation model, if available. In most cases, the most recent appraisal was obtained at the time of origination. The LTV ratios based upon appraisals obtained at the time of origination may not necessarily indicate the extent to which we may incur a loss on any given loan that may go into foreclosure as the value of the underlying collateral may have declined since the time of origination. Credit scores were most recently updated in September 2010. Management will continue to update credit scores as deemed necessary based upon economic conditions. Per the matrix, the greatest concentration of loans fall into the " 751 and above" credit score category and have a LTV ratio of less than $70 \%$. The average LTV ratio and credit score for our one- to four-family purchased loans at September 30, 2010 was $59 \%$ and 741, respectively. The average LTV ratio and credit score for our one- to four-family originated loans at September 30, 2010 was $66 \%$ and 760 , respectively.

| LTV <br> ratio | Less than 660 |  | Credit Score |  |  |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ of |  | $\begin{aligned} & \% \\ & \text { of } \end{aligned}$ |  | \% of |  | \% of |  | \% of |
|  | Amount | total | Amount | total | Amount (Dollars in | total <br> thousan | Amount nds) | total | Amount | total |
| Less than |  |  |  |  |  |  |  |  |  |  |
| 70\% | \$117,323 | 2.4\% | \$139,706 | 2.8\% | \$388,555 | 7.9 \% | \$ 1,922,577 | 39.2\% | \$2,568,161 | 52.3 \% |
| 70\% |  |  |  |  |  |  |  |  |  |  |
| to |  |  |  |  |  |  |  |  |  |  |
| 80\% | 102,139 | 2.1 | 109,367 | 2.2 | 321,663 | 6.5 | 1,085,865 | 22.1 | 1,619,034 | 32.9 |
| More |  |  |  |  |  |  |  |  |  |  |
| 80\% | 83,561 | 1.7 | 68,981 | 1.4 | 183,776 | 3.7 | 392,138 | 8.0 | 728,456 | 14.8 |
| Total | \$303,023 | 6.2\% | \$318,054 | 6.4\% | \$893,994 | 18.1\% | \$3,400,580 | 69.3 \% | \$4,915,651 | 100.0\% |

Delinquent Loans. The following tables set forth our loans 30 to 89 days delinquent by type, number and amount as of the periods presented.


Loans 30 to 89 days delinquent decreased $\$ 2.1$ million from $\$ 26.8$ million at September 30, 2009 to $\$ 24.7$ million at September 30, 2010. The $\$ 2.1$ million decrease was primarily composed of a $\$ 4.5$ million decrease in purchased oneto four-family loans, partially offset by a $\$ 2.1$ million increase in originated one- to four-family loans. The decrease in purchased one- to four-family loans was primarily due to borrowers making the necessary payments during fiscal year 2010 to no longer be delinquent at September 30, 2010 and fewer loans moving into the 30 to 89 day delinquent

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category. Our local market areas did not feel the impact of the negative economic conditions felt by a large portion of the U.S. until recently, thereby resulting in a lag in delinquencies on our originated loan portfolio compared to our purchased loan portfolio.

The following table presents the weighted average percentage of one- to four-family loans, by principal balance, that entered the 30 to 89 days delinquent category during the 12 months ended September 30, 2010 that paid off, returned to performing status, stayed 30 to 89 days delinquent, or progressed to the non-performing or REO categories.

30 to 89 Day Delinquent Loan Trend Analysis
30 to 89
Days Non-

|  | Paid Off | Performing | Delinquent | Performing | REO |  | Total |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Originated | 4.0 | $\%$ | 43.1 | $\%$ | 32.8 | $\%$ | 17.7 | $\%$ | 2.4 | $\%$ | 100.0 | $\%$ |
| Purchased | 1.5 |  | 26.5 |  | 39.5 |  | 31.5 |  | 1.0 |  | 100.0 |  |
| Total Portfolio Average | 3.0 | $\%$ | 37.4 | $\%$ | 34.7 | $\%$ | 23.0 | $\%$ | 1.9 | $\%$ | 100.0 | $\%$ |

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Non-performing Assets. The table below sets forth the number, amount and categories of non-performing assets. Non-performing assets consist of non-performing loans and REO. Purchased loans include loans purchased from nationwide lenders. Correspondent purchased loans are included with originated loans. Non-performing loans are non-accrual loans that are 90 or more days delinquent or are in the process of foreclosure. REO includes assets acquired in settlement of loans. At all dates presented, we had no loans past due 90 days or more that were still accruing interest. The amount of interest income on non-performing loans included in interest income was $\$ 880$ thousand for the year ended September 30, 2010. The amount of interest income that would have been recorded on non-performing loans if they were not on non-accruing status was $\$ 1.6$ million for the year ended September 30, 2010.

September 30,
2010
2009
2008
2007
2006
Number Amount Number Amount Number Amount NumberAmount NumberAmount
(Dollars in thousands)
Non-performing
loans:
One- to
four-family:

| Originated | 109 | $\$ 12,884$ | 99 | $\$ 9,248$ | 70 | $\$ 6,488$ | 68 | $\$ 4,941$ | 56 | $\$ 3,534$ |
| :---: | :--- | :--- | :--- | :--- | :--- | ---: | :--- | ---: | ---: | ---: |
| Purchased | 60 | 18,375 | 70 | 21,259 | 25 | 6,708 | 9 | 2,163 | 13 | 1,857 |
| Multi-family |  |  |  |  |  |  |  |  |  |  |
| and commercial | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |

Construction -- -- -- -- -- -- -- -- --

Consumer
Loans:

| Home equity | 31 | 685 | 22 | 367 | 19 | 379 | 13 | 207 | 12 | 177 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 6 | 12 | 8 | 45 | 11 | 91 | 7 | 41 | 3 | 41 |
|  | 206 | 31,956 | 199 | 30,919 | 125 | 13,666 | 97 | 7,352 | 84 | 5,609 |

Non-performing
loans as a
percentage of
total loans
$\begin{array}{lllllllll}\text { receivable, net } & 0.62 & \% & 0.55 & \% & 0.26 & \% & 0.14 & \%\end{array} \quad 0.11 \%$

## REO:

One- to
four-family:

| Originated |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1) | 73 | 6,172 | 48 | 5,702 | 31 | 2,228 | 26 | 2,036 | 34 | 2,401 |
| Purchased | 17 | 3,748 | 8 | 1,702 | 12 | 2,918 | 1 | 61 | -- | -- |
| Multi-family and commercial | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Construction | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Home equity | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |

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| Other | -- | -- | -- | -- | -- | -- | -- | -- | 1 | 8 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 90 | 9,920 | 56 | 7,404 | 43 | 5,146 | 27 | 2,097 | 35 | 2,409 |
| Total <br> non-performing <br> assets | 296 | $\$ 41,876$ | 255 | $\$ 38,323$ | 168 | $\$ 18,812$ | 124 | $\$ 9,449$ | 119 | $\$ 8,018$ |
| Non-performing <br> assets |  |  |  |  |  |  |  |  |  |  |
| as a <br> percentage of <br> total assets | 0.49 | $\%$ | 0.46 | $\%$ | 0.23 | $\%$ | 0.12 | $\%$ | 0.10 | $\%$ |

(1) Real estate related consumer loans are included in the one- to four-family category as the underlying collateral is a one- to four-family property.

Non-performing loans increased $\$ 1.1$ million from $\$ 30.9$ million at September 30, 2009 to $\$ 32.0$ million at September 30, 2010. The $\$ 1.1$ million was primarily composed of a $\$ 3.6$ million increase in originated one- to four-family loans, partially offset by a $\$ 2.9$ million decrease in purchased one- to four-family loans. The increase in originated one- to four family loans was due to the factors discussed in the 30 to 89 day delinquent loan category above. Originated loans in the 30 to 89 day delinquent loans recently started moving to the non-performing loan and REO categories. The decrease in purchased one- to four-family loans was due to the loans moving to REO, short sales and loans paying off, and fewer loans moving into the non-performing loan category.

At September 30, 2010, one- to four-family non-performing loans totaled $\$ 31.3$ million, $64 \%$ of which had LTV ratios greater than $80 \%$. At origination, these loans generally had LTV ratios at or less than $80 \%$, but as a result of declines in real estate values as reflected in updated appraisals, broker price opinions and automated valuation model, the LTV ratios are now in excess of $80 \%$. Of these loans, $20 \%$ have PMI which reduces or eliminates the Bank's exposure to loss. The balance of one- to four-family non-performing loans with LTV ratios greater than $80 \%$ with no PMI was $\$ 16.0$ million at September 30, 2010.

The following table presents the year of origination for originated and purchased one- to four-family loans, and the origination year for non-performing originated and purchased one- to four-family loans at September 30, 2010. The origination date for modified loans is based on when the loan was originated, not the modification date.

Total

| Origination Calendar | Originated | Purchased |  | Originated Non-Performin | Non | Purchased -Performin | Total <br> Non- <br> Performing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Loans | Loans | Total Loans (Dollars in | Loans <br> in thousands) |  | Loans | Total |
| 2002 and prior | \$637,310 | \$13,856 | \$651,166 | \$ 3,204 | \$ | 501 | \$3,705 |
| 2003 | 357,338 | 27,435 | 384,773 | 1,016 |  | 640 | 1,656 |
| 2004 | 275,758 | 188,833 | 464,591 | 1,626 |  | 6,391 | 8,017 |
| 2005 | 356,744 | 176,436 | 533,180 | 819 |  | 10,127 | 10,946 |
| 2006 | 378,558 | 16,431 | 394,989 | 4,080 |  | 716 | 4,796 |
| 2007 | 504,721 | 174 | 504,895 | 1,490 |  | -- | 1,490 |
| 2008 | 565,741 | 63,079 | 628,820 | 649 |  | -- | 649 |
| 2009 | 892,025 | 72,302 | 964,327 | -- |  | -- | -- |
| 2010 | 382,577 | 6,333 | 388,910 | -- |  | -- | -- |
|  | \$4,350,772 | \$564,879 | \$4,915,651 | \$ 12,884 | \$ | 18,375 | \$31,259 |

The following table presents the top twelve states where the properties securing our one- to four-family loans are located and the corresponding balance of 30 to 89 day delinquent loans, non-performing loans and the weighted average LTV ratios for non-performing loans at September 30, 2010. The LTV ratios were based on the current loan balance and either the lesser of the purchase price or original appraisal or the most recent bank appraisal, broker price opinion or automated valuation model, if available. As a result of updated estimated fair values, the LTV of various non-performing loans in the table below are now in excess of $100 \%$. We have recorded specific valuation allowances on these loans, after taking into consideration potential PMI proceeds.

|  | Loans 30 to 89 Nen Performing Loans |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State | Balance | $\begin{aligned} & \% \text { of } \\ & \text { Total } \end{aligned}$ |  | Balance <br> (Dol | \% of <br> Total <br> rs in tho | sands) | Balance <br> ds) | \% of <br> Total |  | Aver |  |
| Kansas | \$3,629,879 | 73.8 | \% | \$13,748 | 58.1 |  | \$11,245 | 36.0 | \% | 80 | \% |
| Missouri | 739,240 | 15.1 |  | 4,314 | 18.2 |  | 2,192 | 7.0 |  | 94 |  |
| Illinois | 63,217 | 1.3 |  | -- | -- |  | 2,718 | 8.7 |  | 110 |  |
| Texas | 44,385 | 0.9 |  | 681 | 2.9 |  | 247 | 0.8 |  | 82 |  |
| New York | 40,889 | 0.8 |  | -- | -- |  | 720 | 2.3 |  | 126 |  |
| Florida | 42,038 | 0.9 |  | 1,482 | 6.3 |  | 2,740 | 8.8 |  | 119 |  |
| Colorado | 29,368 | 0.6 |  | 813 | 3.4 |  | 830 | 2.6 |  | 91 |  |
| Arizona | 27,285 | 0.6 |  | 668 | 2.8 |  | 2,421 | 7.7 |  | 156 |  |
| Connecticut | 26,872 | 0.5 |  | -- | -- |  | 148 | 0.5 |  | 93 |  |
| Virginia | 24,789 | 0.5 |  | -- | -- |  | 1,021 | 3.3 |  | 102 |  |
| New Jersey | 24,095 | 0.5 |  | -- | -- |  | 664 | 2.1 |  | 67 |  |
| Minnesota | 25,596 | 0.5 |  | 452 | 1.9 |  | 433 | 1.4 |  | 58 |  |
| Other states | 197,998 | 4.0 |  | 1,502 | 6.4 |  | 5,880 | 18.8 |  | 96 |  |
|  | \$4,915,651 | 100.0 | \% | \$23,660 | 100.0 | \% \$ | \$31,259 | 100.0 | \% | 97 | \% |

Impaired Loans. A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the loan agreement. Impaired loans totaled $\$ 57.1$ million, $\$ 41.4$ million, and $\$ 13.7$ million at September 30, 2010, 2009 , and 2008, respectively.

A troubled debt restructuring is the situation where, due to a borrower's financial difficulties, the Bank grants a concession to the borrower that the Bank would not otherwise have considered. The majority of the Bank's troubled debt restructurings involve a restructuring of loan terms such as a temporary reduction in the payment amount to require only interest and escrow (if required) and extending the maturity date of the loan. All troubled debt restructurings that have not been performing under the modified loan terms for 12 consecutive months are considered to be impaired loans. At September 30, 2010, 2009, 2008, and 2007, the Bank had troubled debt restructurings of $\$ 27.2$ million, $\$ 10.8$ million, $\$ 918$ thousand and $\$ 230$ thousand, respectively. The increase in troubled debt restructurings from September 30, 2007 to September 30, 2010 was primarily due to the increase in, and continued elevated level of, unemployment which has resulted in some borrowers experiencing financial difficulties. We had no troubled debt restructurings at September 30, 2006. Of the $\$ 27.2$ million of troubled debt restructurings at September $30,2010,80 \%$, or $\$ 21.7$ million, were originated loans and $\$ 2.5$ million were greater than 90 days delinquent and were included in the non-performing loan balance at September 30, 2010. The amount of interest recognized in interest income on total troubled debt restructurings was $\$ 1.4$ million for the year ended September 30, 2010.

Classified Assets. Federal regulations provide for the classification of loans and other assets, such as debt and equity securities considered by the OTS to be of lesser quality, as "substandard", "doubtful" or "loss." In addition, the regulations also provide for a "special mention" category, which are performing loans on which known information about the collateral pledged or the possible credit problems of the borrowers have caused management to have doubts as to the ability of the borrowers to comply with present loan repayment terms and which may result in the future inclusion of such assets in the non-performing asset categories. Troubled debt restructurings that were performing prior to restructuring are reported as special mention until they have been performing for 12 consecutive months under the new loan terms. An asset is considered "substandard" if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the
"distinct possibility" that the insured institution will sustain "some loss" if the deficiencies are not corrected. Troubled debt restructurings that were more than 90 days delinquent at the time of restructuring are reported as substandard until they have been performing for 12 consecutive months under the new loan terms. Assets classified as "doubtful" have all of the weaknesses inherent as those classified "substandard," with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of currently existing facts, conditions and values "highly questionable and improbable." Assets classified as "loss" are those considered "uncollectible" and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted.

When an insured institution reports problem assets as either special mention, substandard or doubtful, it may establish specific valuation allowances in an amount deemed prudent by management and approved by the Board of Directors. General valuation allowances may be established to recognize the inherent risk associated with lending activities, but unlike specific valuation allowances, have not been allocated to specific problem assets within a portfolio of similar assets. When an insured institution classifies problem assets as "loss," it is required either to establish a specific valuation allowance for losses equal to $100 \%$ of that portion of the asset so classified or to charge off such amount. An institution's determination as to the classification of its assets and the amount of its ALLL is subject to review by the OTS and, in limited circumstances, the FDIC, which may order the establishment of additional loss allowances.

In connection with the filing of the Bank's periodic reports with the OTS and in accordance with our asset classification policy, we regularly review the problem assets in our portfolio to determine whether any assets require classification in accordance with applicable regulations. The following table sets forth the balance of assets, less specific valuation allowances, classified as special mention, or substandard at September 30, 2010. At that date, we had no assets, less specific valuation allowances, classified as doubtful or loss. Purchased loans and purchased REO represent loans purchased from nationwide lenders.

|  | SpecialMention <br> Number <br> Amount <br> (Dollars in thousands) |  | Substandard <br> Number |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| Amount |  |  |  |  |  |

Allowance for Loan Losses and Provision for Loan Losses. Management maintains an ALLL to absorb known and inherent losses in the loan portfolio based on ongoing quarterly assessments of the loan portfolio. Our allowance for loan loss methodology considers a number of quantitative and qualitative factors, including the trend and composition of our delinquent and non-performing loans, results of foreclosed property transactions, and the status and trends of the local and national economies and housing markets. Our local market areas did not experience significant fluctuations in home values over the past ten years as did other areas of the U.S. The ALLL is maintained through provisions for loan losses which are charged to income. The provision for loan losses is established after considering the results of management's quarterly assessment of the ALLL. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" in the Annual Report to Stockholders

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attached as Exhibit 13 to this Annual Report on Form 10-K for a full discussion of our ALLL methodology. At September 30, 2010, our ALLL was $\$ 14.9$ million, or $0.29 \%$ of the total loan portfolio and $47 \%$ of total non-performing loans. This compares with an ALLL of $\$ 10.2$ million, or $0.18 \%$ of the total loan portfolio and $33 \%$ of total non-performing loans as of September 30, 2009.

During fiscal year 2010, the Company recorded a provision for loan losses of $\$ 8.9$ million. The $\$ 8.9$ million provision for loan losses was composed of $\$ 5.0$ million for increases in certain loss factors in our general valuation allowance model and $\$ 3.9$ million related to establishing or increasing specific valuation allowances. The increase in certain loss factors in our general valuation allowance model reflects the risks inherent in our loan portfolio due to decreases in real estate values in certain geographic regions where the Bank has purchased loans, the continued high level of unemployment, and the elevated level of non-performing loans and net loan charge-offs, compared to historical levels. The increase in specific valuation allowances primarily related to our purchased loan portfolio. These factors, when combined, contributed to the increase in the provision for loan losses in fiscal year 2010 and resulted in an increase in our ALLL from $\$ 10.2$ million at September 30, 2009 to $\$ 14.9$ million at September 30, 2010. Although management believes the ALLL is established and maintained at adequate levels, additions may be necessary if economic conditions fail to improve or if other conditions differ substantially from the current operating environment. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K for a full discussion of our ALLL methodology.

The following table presents the Company's activity for the ALLL and related ratios at the dates and for the periods indicated. Charge-offs represent losses on loans transferred to REO and losses on short sales. Recoveries represent amounts recovered after a loan has been charged-off. Once a loan enters REO, any future write downs or recoveries are reported in REO operations in other expenses on the consolidated statement of income; therefore, recoveries of charge-offs are rare.

\left.| Year Ended September 30, |  |  |  |
| :--- | :--- | :--- | :--- |
| 2010 | 2009 | 2008 |  |
| (Dollars in thousands) |  |  |  |$\right)$


| Balance at beginning of period | \$ 10,150 |  | \$5,791 | \$4,181 | \$4,433 |  | \$4,598 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs: |  |  |  |  |  |  |  |  |
| One- to four-family loans originated | 424 |  | 226 | 86 | 8 |  | 95 |  |
| One- to four-family loans purchased | 3,707 |  | 1,781 | 321 | -- |  | -- |  |
| Multi-family and commercial | -- |  | -- | -- | -- |  | -- |  |
| Construction | -- |  | -- | -- | -- |  | -- |  |
| Home equity | 28 |  | 1 | 2 | 3 |  | -- |  |
| Other consumer loans | 17 |  | 24 | 32 | 16 |  | 37 |  |
| Total charge-offs | 4,176 |  | 2,032 | 441 | 27 |  | 132 |  |
| Recoveries: |  |  |  |  |  |  |  |  |
| One- to four-family loans originated | -- |  | -- | -- | -- |  | 1 |  |
| One- to four-family loans purchased | 172 |  | -- | -- | -- |  | -- |  |
| Multi-family and commercial | -- |  | -- | -- | -- |  | -- |  |
| Construction | -- |  | -- | -- | -- |  | -- |  |
| Home equity | -- |  | -- | -- | -- |  | -- |  |
| Other consumer loans | -- |  | -- | -- | -- |  | -- |  |
| Total recoveries | 172 |  | -- | -- | -- |  | 1 |  |
| Net charge-offs | 4,004 |  | 2,032 | 441 | 27 |  | 131 |  |
| Allowance on loans in the loan swap transaction | (135 | ) | -- | -- | -- |  | (281 | ) |
| Provision (recovery) | 8,881 |  | 6,391 | 2,051 | (225 | ) | 247 |  |
| Balance at end of period | \$14,892 |  | \$10,150 | \$5,791 | \$4,181 |  | \$4,433 |  |
| Ratio of net charge-offs during the period to average loans outstanding |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| during the period (1) | 0.07 | \% | 0.04 | \% -- | \% -- | \% | -- | \% |


| Ratio of net charge-offs during the <br> period <br> to average non-performing assets | 9.99 | $\%$ | 7.11 | $\%$ | 3.12 | $\%$ | 0.31 | $\%$ | 1.77 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| ALLL to non-performing loans | 46.60 | $\%$ | 32.83 | $\%$ | 42.37 | $\%$ | 56.87 | $\%$ | 79.03 | $\%$ |
| ALLL to loans receivable, net | 0.29 | $\%$ | 0.18 | $\%$ | 0.11 | $\%$ | 0.08 | $\%$ | 0.08 | $\%$ |

(1) Ratios for the years ended September 30, 2008, 2007 and 2006 calculate to be less than $0.01 \%$.

The distribution of our ALLL at the dates indicated is summarized as follows:

| September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Percent } \\ & \text { of } \end{aligned}$ | Percent of |  | Percent of |  | Percent of |  | Percent of |  |
|  | Loans in | Loans in |  | Loans in |  | Loans |  | $\begin{aligned} & \text { Loans } \\ & \text { in } \end{aligned}$ |  |
|  | Each |  | Each |  | Each |  | Each |  | Each |
|  | Category | Category |  | Category |  | Category |  | Category |  |
| Amount | to | Amount | to | Amount | to | Amount | to | Amount | to |
| of | Total | of | Total | of | Total | of | Total | of | Total |
| ALLL | Loans | ALLL | Loans | ALLL | Loans | ALLL | Loans | ALLL | Loans |
|  |  |  |  | Dollars in | thousands) |  |  |  |  |

One- to
four-family:

| Originated | \$3,801 | 83.5 \% | \$ 3,604 | 81.9 \% | \$3,075 | 80.7 \% | \$ 2,962 | 77.0 \% | \$ 2,819 | 72.9 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Purchased | 10,425 | 10.8 | 5,972 | 12.3 | 2,307 | 13.6 | 773 | 17.1 | 977 | 21.3 |
| Multi-family and |  |  |  |  |  |  |  |  |  |  |
| commercial | 275 | 1.3 | 227 | 1.4 | 54 | 1.1 | 57 | 1.1 | 54 | 1.1 |
| Construction | 12 | 0.6 | 22 | 0.7 | 41 | 0.6 | 69 | 0.6 | 258 | 0.4 |
| Home equity | 319 | 3.6 | 268 | 3.5 | 229 | 3.8 | 227 | 4.0 | 249 | 4.1 |
| Other consumer | 60 | 0.2 | 57 | 0.2 | 85 | 0.2 | 93 | 0.2 | 76 | 0.2 |
|  | \$ 14,892 | 100.0\% | \$ 10,150 | 100.0\% | \$ 5,791 | 100.0\% | \$4,181 | 100.0\% | \$4,433 | 100.0\% |

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## Investment Activities

Federally chartered savings institutions have the authority to invest in various types of liquid assets, including U.S. Treasury obligations; securities of various federal agencies; government-sponsored enterprises ("GSEs"), including callable agency securities and municipal bonds; certain certificates of deposit of insured banks and savings institutions; certain bankers' acceptances; repurchase agreements; and federal funds. Subject to various restrictions, federally chartered savings institutions may also invest their assets in investment grade commercial paper, corporate debt securities, and mutual funds whose assets conform to the investments that a federally chartered savings institution is otherwise authorized to make directly. As a member of the FHLB, the Bank is required to maintain a specified investment in the capital stock of the FHLB. See "Regulation - Federal Home Loan Bank System," "Capitol Federal Savings Bank," and "Qualified Thrift Lender Test" for a discussion of additional restrictions on our investment activities.

The Chief Investment Officer has the primary responsibility for the management of the Bank's investment portfolio, subject to the direction and guidance of ALCO. The Chief Investment Officer considers various factors when making decisions, including the marketability, maturity, and tax consequences of the proposed investment. The composition of the investment portfolio will be affected by various market conditions, including the slope of the yield curve, the level of interest rates, the impact on the Bank's interest rate risk, the trend of net deposit flows, the volume of loan sales, the anticipated demand for funds via withdrawals, repayments of borrowings, and loan originations and purchases.

The general objectives of our investment portfolio are to provide liquidity when loan demand is high, to assist in maintaining earnings when loan demand is low, and to maximize earnings while satisfactorily managing liquidity risk, interest rate risk, reinvestment risk, and credit risk. Liquidity may increase or decrease depending upon the availability of funds and comparative yields on investments in relation to the return on loans. Cash flow projections are reviewed regularly and updated to assure that adequate liquidity is maintained. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Quantitative and Qualitative Disclosure about Market Risk" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

We classify securities as trading, available-for-sale ("AFS") or held-to-maturity ("HTM") at the date of purchase. Securities that are purchased and held principally for resale in the near future are classified as trading securities and are reported at fair value, with unrealized gains and losses reported in the consolidated statements of income. AFS securities are reported at fair value, with unrealized gains and losses reported as a component of accumulated other comprehensive income (loss) within stockholders' equity, net of deferred income taxes. HTM securities are reported at cost, adjusted for amortization of premium and accretion of discount. We have both the ability and intent to hold the HTM securities to maturity.

All security purchases during fiscal year 2010 were classified as HTM. Management is no longer classifying purchased securities as AFS due to the potential fluctuations in stockholders' equity caused by market yield changes. Management will continue to monitor the size of the AFS securities portfolio and will begin classifying purchased securities as AFS when appropriate. See additional discussion regarding unrealized gain and losses on AFS securities and the impact to stockholders' equity in "Management's Discussion and Analysis of Financial Condition and Results of Operations - Financial Condition - Stockholders' Equity" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

Management monitors the securities portfolio for other-than-temporary impairments on an ongoing basis and performs a formal review quarterly. Management determines whether other-than-temporary impairment losses should be recognized for impaired securities by assessing all known facts and circumstances surrounding the securities. If the

Company intends to sell an impaired security or if it is more likely than not that the Company will be required to sell an impaired security before recovery of its amortized cost basis, an other-than-temporary impairment will be recognized and the difference between amortized cost and fair value will be recognized as a loss in earnings. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K for a full discussion of our other-than-temporary impairment policy. At September 30, 2010, no securities had been identified as other-than-temporarily impaired.

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Investment Securities. Our investment securities portfolio consists primarily of securities issued by GSEs (primarily issued by FNMA, FHLMC, and FHLB) and taxable and non-taxable municipal bonds. At September 30, 2010, our investment securities portfolio totaled $\$ 1.33$ billion. The portfolio consists of securities classified as either HTM or AFS. See "Notes to Consolidated Financial Statements - Note 3 - Securities" and "Management's Discussion and Analysis of Financial Condition and Results of Operations - Financial Condition - Investment Securities" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

During fiscal year 2010, our investment securities portfolio increased $\$ 852.0$ million from $\$ 480.7$ million at September 30, 2009 to $\$ 1.33$ billion at September 30, 2010. The increase in the balance was primarily a result of purchases of $\$ 1.53$ billion in short-term securities, partially offset by maturities and calls of $\$ 674.2$ million. During the first quarter of fiscal year 2010, the Bank swapped originated fixed-rate mortgage loans for MBS ("loan swap transaction"). The $\$ 192.7$ million of related MBS, at amortized cost, were sold and the proceeds were primarily invested into investment securities. The loan swap transaction was primarily undertaken for interest rate risk management purposes. Additionally, funds for the purchase of securities came from MBS and loan principal repayments and, to a lesser extent, from an increase in retail deposits. The purchases during fiscal year 2010 were fixed-rate and had a weighted average yield of $1.39 \%$ and a weighted average life of approximately 1.13 years, due to the majority of the securities being callable. If market rates were to rise, the short-term nature of these securities may allow management the opportunity to reinvest the maturing funds at a higher yield. See "Notes to Consolidated Financial Statements - Note 3 - Securities" and "Management's Discussion and Analysis of Financial Condition and Results of Operations - Financial Condition - Investment Securities" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

Mortgage-Backed Securities. Our MBS portfolio consists primarily of securities issued by GSEs (primarily issued by FNMA and FHLMC). The principal and interest payments of MBS issued by FNMA and FHLMC are collateralized by the underlying mortgage assets with principal and interest payments guaranteed by the agencies. The underlying mortgage assets are conforming mortgages that comply with FNMA and FHLMC underwriting guidelines, as applicable, and are therefore not considered subprime. At September 30, 2010, our MBS portfolio totaled $\$ 1.61$ billion.

A small portion of the MBS portfolio consists of non-agency collateralized mortgage obligations ("CMOs"). CMOs are special types of pass-through debt securities in which the stream of principal and interest payments on the underlying mortgages or MBS are used to create investment classes with different maturities and, in some cases, different amortization schedules, as well as a residual interest, with each such class possessing different risk characteristics. At September 30, 2010, we held CMOs with a carrying value of $\$ 32.8$ million, none of which qualified as high risk mortgage securities as defined under OTS regulations. Our CMOs are currently classified as either HTM or AFS. We do not purchase residual interest bonds.

During fiscal year 2010, our MBS portfolio decreased $\$ 384.6$ million from $\$ 1.99$ billion at September 30, 2009, to $\$ 1.61$ billion at September 30, 2010. The decrease in the portfolio was primarily a result of principal repayments that were not reinvested in their entirety in the MBS portfolio; rather, the funds were reinvested into shorter-term investment securities. All of the $\$ 131.4$ million of MBS purchased during fiscal year 2010 were fixed-rate with a weighted average life of 3.85 years and a weighted average yield of $2.60 \%$. See "Notes to Consolidated Financial Statements - Note 3 - Securities" and "Management's Discussion and Analysis of Financial Condition and Results of Operations - Financial Condition - Mortgage-Backed Securities" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

MBS generally yield less than the loans that underlie such securities because of the servicing fee retained by the servicer and the cost of payment guarantees or credit enhancements that reduce credit risk. However, MBS are generally more liquid than individual mortgage loans and may be used to collateralize certain borrowings and public
unit deposits of the Bank. In general, MBS issued or guaranteed by FNMA and FHLMC are weighted at no more than $20 \%$ for risk-based capital purposes compared to the $50 \%$ risk-weighting assigned to most non-securitized mortgage loans.

When securities are purchased for a price other than par, the difference between the price paid and par is accreted to or amortized against the interest earned over the life of the security, depending on whether a discount or premium to par is paid. Movements in interest rates affect prepayment rates which, in turn, affect the average lives of MBS and the speed at which the discount or premium is accreted to or amortized against earnings.

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While MBS issued or backed by FNMA and FHLMC carry a reduced credit risk compared to whole loans, these securities remain subject to the risk that a fluctuating interest rate environment, along with other factors such as the geographic distribution of the underlying mortgage loans, may alter the prepayment rate of the underlying mortgage loans and so affect both the prepayment speed, and value, of the securities. As noted above, the Bank, on some transactions, pays a premium over par value for MBS purchased. Large premiums may cause significant negative yield adjustments due to accelerated prepayments on the underlying mortgages.

The following table sets forth the composition of our investment and MBS portfolio at the dates indicated. Our investment securities portfolio at September 30, 2010 did not contain securities of any issuer with an aggregate book value in excess of $10 \%$ of our stockholders' equity, excluding those issued by GSEs.

| September 30, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Carrying | 2010 | \% of | Fair | Carrying | 2009 of | Fair | Carrying | \% of |$\quad$ Fair

AFS
securities:
$\left.\begin{array}{lllllllllll}\text { MBS } & \$ 1,004,496 & 94.7 & \% & \$ 1,004,496 & \$ 1,389,211 & 85.5 & \% & \$ 1,389,211 & \$ 1,484,055 & 96.7\end{array}\right) \$ 1,484,055$

## HTM

securities:

| MBS | 603,368 | 32.1 | $\%$ | 629,574 | 603,256 | 71.0 | $\%$ | 627,829 | 750,284 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 89.0 | $\%$ | 743,764 |  |  |  |  |  |  |  |
| GSE <br> debentures | $1,208,829$ | 64.3 | $1,213,270$ | 175,394 | 20.7 | 175,929 | 37,397 | 4.4 | 36,769 |
| Municipal <br> bonds | 67,957 | 3.6 | 70,610 | 70,526 | 8.3 | 73,000 | 55,376 | 6.6 | 55,442 |
| Total |  |  |  |  |  |  |  |  |  |
| HTM <br> securities | $1,880,154$ | $100.0 \%$ | $1,913,454$ | 849,176 | $100.0 \%$ | 876,758 | 843,057 | $100.0 \%$ | 835,975 |

$\begin{array}{lllll}\$ 2,940,520 & \$ 2,973,820 & \$ 2,473,171 & \$ 2,500,753 & \$ 2,376,698\end{array}$

The composition and maturities of the investment and MBS portfolio at September 30, 2010 are indicated in the following table by remaining contractual maturity, without consideration of call features or pre-refunding dates. Yields on tax-exempt investments are not calculated on a taxable equivalent basis.

| 1 year or less | More than 1 to 5 years | More tha ye | $5 \text { to } 10$ | Over 10 years |  | Total Securities |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted | Weighted |  | Weighted |  | Weighted |  | Weighted |
| Carrying verage | CarryingAverage | Carrying | Average | Carrying | Average | Carrying | AveragEair |
| Value Yield | Value Yield | Value | Yield | Value | Yield | Value | YieldValue |

## AFS

securities:
MBS $\quad \$ \quad--\quad$-- $\% ~--\quad$-- $\% ~ \$ ~ 138,563 \quad 4.95 \% ~ \$ 865,933 \quad 4.21 \% ~ \$ ~ 1,004,496$

