

DIGITAL ANGEL CORP
Form 10-Q
May 03, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

FORM 10-Q

ý

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR
15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934.**

For the quarterly period ended March 31, 2006

Or

o

**TRANSITION REPORT PURSUANT TO SECTION 13 OR
15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934.**

For the transition period from to

Commission File Number: 1-15177

DIGITAL ANGEL CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of
incorporation or organization)

52-1233960
(IRS Employer
Identification No.)

490 Villaume Avenue, South Saint Paul, Minnesota, 55075

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

(Address of registrant's principal executive offices)

(651) 455-1621

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at May 1, 2006
Common Stock, \$.005 par value per share	44,191,708 shares

DIGITAL ANGEL CORPORATION

TABLE OF CONTENTS

Item	Description
<u>PART I FINANCIAL INFORMATION</u>	
<u>1.</u>	<u>Financial Statements</u>
<u>2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>
<u>3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>
<u>4.</u>	<u>Controls and Procedures</u>
<u>PART II OTHER INFORMATION</u>	
<u>1.</u>	<u>Legal Proceedings</u>
<u>1A.</u>	<u>Risk Factors</u>
<u>5.</u>	<u>Other Information</u>
<u>6.</u>	<u>Exhibits</u>
<u>SIGNATURE</u>	
<u>CERTIFICATIONS</u>	
<u>EXHIBITS</u>	

PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

DIGITAL ANGEL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except par value)

	March 31, 2006 (Unaudited)	December 31, 2005
Assets		
Current Assets		
Cash	\$ 8,707	\$ 10,049
Restricted cash	173	310
Accounts receivable (net of allowance for doubtful accounts of \$204 in 2006 and \$212 in 2005)	9,960	10,152
Accounts receivable from VeriChip Corporation	358	232
Inventories	9,044	8,657
Other current assets	1,657	1,418
Total Current Assets	29,899	30,818
Property and Equipment, net	8,035	8,602
Goodwill	49,165	48,491
Other Intangible Assets, net	1,768	1,813
Other Assets, net	379	483
	\$ 89,246	\$ 90,207
Liabilities and Stockholders Equity		
Current Liabilities		
Line of credit and current maturities of long-term debt	\$ 2,490	\$ 2,380
Accounts payable	4,902	5,381
Accrued expenses and other current liabilities	2,504	3,232
Deferred revenue	940	1,324
Net liabilities from discontinued operations	78	84
Total Current Liabilities	10,914	12,401
Long-Term Debt And Notes Payable	3,525	3,656
Other Long Term Liabilities	1,575	1,086
Total Liabilities	16,014	17,143
Commitments And Contingencies (See Note 11)		
Minority Interest	662	618
Stockholders Equity		
Preferred stock: Authorized 1,000 shares, of \$1.75 par value, none outstanding		
Common stock: Authorized 95,000 shares, of \$.005 par value; 44,570 shares issued and 44,192 shares outstanding in 2006 and 44,225 shares issued and 43,847 outstanding in 2005	223	223
Additional paid-in capital	213,297	212,564

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

Accumulated deficit	(138,536)	(137,950)
Deferred compensation	(565)	(481)
Treasury stock (carried at cost, 378 shares)	(1,580)	(1,580)
Accumulated other comprehensive (loss) income	(269)	(330)
Total Stockholders Equity	72,570	72,446
	\$ 89,246	\$ 90,207

See the accompanying notes to condensed consolidated financial statements.

DIGITAL ANGEL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)

(Unaudited)

	For the Three Months Ended March 31,	
	2006	2005
Product revenue	\$ 15,142	\$ 12,697
Service revenue	680	706
Total net revenue	15,822	13,403
Cost of products sold	8,767	7,103
Cost of services sold	279	305
Gross profit	6,776	5,995
Selling, general and administrative expenses	6,232	5,328
Research and development expenses	1,190	1,086
Operating loss	(646)	(419)
Interest income	93	76
Interest expense	(95)	(101)
Other income	17	26
Loss before income taxes and minority interest	(631)	(418)
Income tax benefit	84	
Minority interest share of income	(39)	(75)
Net loss	\$ (586)	\$ (493)
Net loss per common share - basic and diluted	\$ (0.01)	\$ (0.01)
Weighted average number of common shares outstanding basic and diluted	43,907	43,666

See the accompanying notes to condensed consolidated financial statements.

DIGITAL ANGEL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY
For The Three Months Ended March 31, 2006
(In Thousands)
(Unaudited)

	Preferred Stock Number	Preferred Stock Amount	Common Stock Number	Common Stock Amount	Additional Paid-In Capital	Accumulated Deficit	Deferred Compensation	Treasury Stock	Accumulated Other Comprehensive Loss	Total Stockholders Equity
Balance-December 31, 2005		\$	44,225	\$ 223	\$ 212,564	\$ (137,950)	\$ (481)	\$ (1,580)	\$ (330)	\$ 72,446
Net loss						(586)				(586)
Comprehensive loss-foreign currency translation									61	61
Total comprehensive loss						(586)			61	(525)
Compensation expense related to stock options granted					187		(187)			
Exercise of stock options			278		498					498
Restricted stock issued			67							
Amortization of deferred compensation							103			103
Issuance of stock options to non-employees					48					48
Balance-March 31, 2006		\$	44,570	\$ 223	\$ 213,297	\$ (138,536)	\$ (565)	\$ (1,580)	\$ (269)	\$ 72,570

DIGITAL ANGEL CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

	For the Three Months Ended March 31,	
	2006	2005
Cash Flows From Operating Activities		
Net loss	\$ (586)	\$ (493)
Adjustments to reconcile net loss to net cash used in operating activities:		
Equity-based compensation	151	
Depreciation and amortization	455	502
Minority interest	39	75
Loss on disposal of equipment	15	
Change in assets and liabilities:		
Decrease in restricted cash	137	129
Decrease in accounts receivable		229
Increase in due from VeriChip Corporation	(126)	
Increase in inventories	(241)	(487)
Increase in other current assets	(174)	(15)
Decrease in due to ADS		(411)
Increase in deferred taxes	(117)	
Decrease in accounts payable, accrued expenses and deferred revenue	(948)	(1,071)
Net cash (used in) provided by discontinued operations	(6)	85
Net Cash Used In Operating Activities	(1,401)	(1,457)
Cash Flows From Investing Activities		
Decrease (increase) in other assets	101	(26)
Payments for property and equipment	(432)	(375)
Payments for acquisition costs	(8)	(871)
Net Cash Used in Investing Activities	(339)	(1,272)
Cash Flows From Financing Activities		
Amounts borrowed on line of credit	997	
Amounts paid on line of credit	(943)	(32)
Payments on notes payable and long-term debt	(164)	(54)
Exercise of stock options and warrants	498	358
Purchase of treasury stock		(231)
Net Cash Provided by Financing Activities	388	41
Effect of Exchange Rate Changes on Cash	10	68
Net Decrease In Cash	(1,342)	(2,620)
Cash - Beginning Of Period	10,049	17,492
Cash - End Of Period	\$ 8,707	\$ 14,872

See the accompanying notes to condensed consolidated financial statements.

DIGITAL ANGEL CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands)
(Unaudited)

1. The Company and Basis of Presentation

Digital Angel Corporation and its subsidiaries (the Company) develops and deploys sensor and communications technologies that enable rapid and accurate identification, location tracking, and condition monitoring of high-value assets. The Company operates in two segments: (1) Animal Applications and (2) GPS and Radio Communications.

Animal Applications develops, manufactures, and markets a broad line of electronic and visual identification devices for the companion animal, livestock, laboratory animal, fish and wildlife markets worldwide. The Animal Applications segment consists of our operations located in Minnesota and DSD Holdings A/S and its wholly-owned subsidiaries, located in Denmark. The positive identification and tracking of cattle and hogs are crucial for asset management and for disease control and food safety. In addition to the visual ear tags which have been sold by the Company since the late 1940 s, Animal Applications utilizes radio frequency transmission (RFID) technologies in its electronic ear tags and implantable microchips.

GPS and Radio Communications consists of the design, manufacture and support of global positioning system (GPS) enabled equipment. The GPS and Radio Communications segment consists of the Company s subsidiaries Signature Industries Limited (90.9% owned), located in the United Kingdom and OuterLink Corporation, located in Massachusetts. Applications for the segment s products include location tracking and message monitoring of vehicles, aircraft and people in remote locations through systems that integrate geosynchronous satellite communications and GPS enabled equipment and intelligent communications products and services for telemetry, mobile data and radio communications applications serving commercial and military markets. Technology development in this segment includes the integration and miniaturization into marketable products of two technologies: wireless communications and position location technology (including GPS and other systems).

On February 28, 2005, the Company acquired Denmark-based DSD Holdings A/S and its wholly-owned subsidiaries Daploma International A/S and Digitag A/S, including Daploma International A/S s 70%-owned subsidiary, Daploma Polska. DSD Holdings A/S became a wholly-owned subsidiary of Digital Angel Corporation. DSD Holdings A/S produces visual and RFID tags. DSD Holdings A/S s operations are included from the date of acquisition.

As of March 31, 2006, Applied Digital Solutions, Inc. (Applied Digital or ADS) owned 24,291,673 shares or approximately 55.0% of the Company s common stock.

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

The accompanying unaudited condensed consolidated financial statements of the Company as of March 31, 2006 and for the three month periods ended March 31, 2006 and 2005 have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X under the Securities Exchange Act of 1934. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of the Company's management, all adjustments (including normal recurring adjustments) considered necessary to present fairly the financial statements have been made.

The consolidated statements of operations for the three months ended March 31, 2006 and 2005 are not necessarily indicative of the results that may be expected for the entire year. These statements should be read in conjunction with the Digital Angel Corporation's audited consolidated financial statements and related notes thereto for the year ended December 31, 2005 which are included in the Company's Annual Report on Form 10-K.

Certain items in the condensed consolidated financial statements for the 2005 periods have been reclassified for comparative purposes.

2. Principles of Consolidation

The March 31, 2006 and 2005 condensed consolidated financial statements include the accounts of the Company and its wholly-owned and majority-owned subsidiaries (DSD Holdings A/S operations are included from the date of acquisition, February 28, 2005). All significant intercompany accounts and transactions have been eliminated in consolidation.

3. Revenue Recognition

The Company, except for its subsidiary OuterLink Corporation, recognizes product revenue at the time product is shipped and title has transferred, provided that a purchase order has been received or a contract has been executed, there are no uncertainties regarding customer acceptance, the sales price is fixed and determinable and collectibility is deemed probable. If uncertainties regarding customer acceptance exist, revenue is recognized when such uncertainties are resolved. There are no significant post-contract support obligations at the time of revenue recognition. Digital Angel Corporation's accounting policy regarding vendor and post contract support obligations is based on the terms of the customers' contracts, billable upon occurrence of the post-sale support. Costs of products sold and services provided are recorded as the related revenue is recognized. Digital Angel Corporation offers a warranty on its products. For non-fixed and fixed fee jobs, service revenue is recognized based on the actual direct labor hours in the job multiplied by the standard billing rate and adjusted to net realizable value, if necessary. Other revenue is recognized at the time service or goods are provided. It is the Company's policy to record contract losses in their entirety in the period in which such losses are foreseeable.

The Company's subsidiary, OuterLink Corporation, earns revenue from messaging services and from the sale of related products to customers (communication terminals and software). OuterLink Corporation's messaging service is only available through use of its products and such products have no alternative use. Accordingly, service revenue is recognized as the services are performed. OuterLink Corporation's product revenue, for which title and risk of loss transfers to the customer on shipment, is deferred upon shipment and is recognized ratably over the estimated customer service period of 42 months in the three month period ended March 31, 2006 and 30 months in the three month period ended March 31, 2005.

The Company records a liability for product warranties at the time it is probable that a warranty liability has been incurred and the amount of loss can be reasonably estimated. The Company's warranty liability was \$34,000 as of March 31, 2006. Following is a reconciliation of the Company's product warranties (in thousands):

	Amount of Liability
Balance as of December 31, 2005	\$ 34
Accruals for warranties issued during the period	
Accruals related to pre-existing warranties (including changes in estimates)	
Settlements made (in cash or in kind) during the period	

Balance as of March 31, 2006	\$	34
------------------------------	----	----

4. **Stock-Based Compensation**

On January 1, 2006 we adopted SFAS No. 123 (revised 2004), Share-Based Payment (SFAS 123R). SFAS 123R replaced SFAS No. 123 and supercedes APB Opinion No. 25. SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values. The pro forma disclosures previously permitted under SFAS 123 are no longer an alternative to financial statement recognition. We adopted SFAS 123R using the modified prospective method

which requires the application of the accounting standard as of January 1, 2006. Our consolidated financial statements as of and for the quarter ended March 31, 2006 reflect the impact of adopting SFAS 123R. In accordance with the modified prospective method, the consolidated financial statements for prior periods have not been restated to reflect, and do not include, the impact of SFAS 123R. See Note 8, Stock Options and Restricted Stock for further details.

5. Inventory (in thousands)

	March 31, 2006	December 31, 2005
Raw materials	\$ 3,617	\$ 3,198
Work in process	121	122
Finished goods	6,993	7,006
	10,731	10,326
Allowance for excess and obsolescence	(1,687)	(1,669)
Net inventory	\$ 9,044	\$ 8,657

6. Stock Exchange with Applied Digital Solutions, Inc.

On February 25, 2005, the Company entered into a Stock Purchase Agreement with Applied Digital. The purpose of the stock exchange was to use the shares as partial consideration for the acquisition of DSD Holdings A/S and its wholly-owned subsidiaries, Daploma International A/S and Digitag A/S, including Daploma International A/S's 70%-owned subsidiary, Daploma Polska, as described more fully in Note 10. The Company and Applied Digital entered into the share exchange because of the selling shareholders' desire, at the time the transaction was negotiated, to receive their consideration in Applied Digital common stock as opposed to the Company's common stock. In addition, the stock purchase represented a strategic investment by Applied Digital whereby Applied Digital could increase its ownership interest in the Company. Pursuant to the agreement, the Company issued 644,140 shares of its common stock to Applied Digital. The Company received 684,543 shares of Applied Digital common stock as consideration. The exchange ratio of shares was based upon the average of the volume-weighted-average price of the Company's common stock and Applied Digital's common stock for the ten trading days immediately preceding, and not including, the transaction closing date which was \$5.434 for the Company's common stock and \$5.113 for Applied Digital's common stock. The value of the stock exchanged was \$3.5 million.

7. Discontinued Operations

In April 2004, our Board of Directors approved a plan to sell our Medical Systems segment. The Medical Systems segment represented the business operations of Medical Advisory Systems, Inc, which we acquired on March 27, 2002. The Medical Systems segment was one of our reporting units in accordance with SFAS 131, Disclosures about Segments of an Enterprise and Related Information. Accordingly, the financial condition, results of operations and cash flows of our Medical Systems segment have been reported as discontinued operations for all periods presented. For the three months ended March 31, 2006 and 2005, there were no losses attributable to the Medical Systems segment. The Company does not anticipate the Medical Systems division incurring additional losses in the future. However, in accordance with SFAS 144, Accounting for the Impairment or Disposal of Long-Lived Assets, any additional operating losses or changes in the values of assets or liabilities

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

will be reflected in the financial condition and results of operations as incurred.

The net liabilities of discontinued operations as of March 31, 2006 and December 31, 2005, were comprised of accrued expenses aggregating \$78,000 and \$84,000, respectively.

8. Stock Options and Restricted Stock

Stock Option Plans

As of March 31, 2006 the Company maintains the Amended And Restated Digital Angel Corporation Transition Stock Option Plan (DAC Stock Option Plan), which is described below, and has outstanding stock options which were issued pursuant to another plan which was terminated on February 23, 2006. On January 1, 2006 we adopted SFAS 123R, using the modified prospective transition method. Accordingly, during the three month period ended March 31, 2006 we recorded stock-based compensation expense for awards granted prior to, but not yet vested as of January 1, 2006, as if the fair value method required for pro forma disclosure under SFAS 123 were in effect for expense recognition purposes. Upon adoption of SFAS 123R we elected to continue using the Black-Scholes option pricing and we have recognized compensation expense using a straight-line amortization method. During the three months ended March 31, 2006 we recorded \$151,000 (this amount reflects compensation for options granted to non-employees and for restricted stock grants) in stock-based employee compensation expense.

As of March 31, 2006, the DAC Stock Option Plan, which is stockholder-approved, has 18,195,312 shares of common stock reserved for issuance, of which 15,601,516 shares have been issued and 2,593,796 remain available for issuance. As of March 31, 2006 awards consisting of options to purchase 7,645,196 shares were outstanding under the DAC Stock Option Plan and awards consisting of options to purchase 476,820 shares were outstanding under the Company's terminated stock option plan. Additionally, restricted stock awards for 154,230 shares of common stock have been granted under the DAC Stock Option Plan. Option awards are generally granted with an exercise price equal to 110% the market price of the Company's stock at the date of grant; those option awards generally vest over 3 years and have 10-year contractual terms. Certain option and share awards provide for accelerated vesting if there is a change in control (as defined in the DAC Stock Option Plan).

Stock Option Activity

The fair value of each option award is estimated on the date of grant using a Black-Scholes valuation model. The following assumptions were used for options granted in the three month period ended March 31, 2005. There were no options granted in the three month period ended March 31, 2006.

	For the Three Months Ended March 31, 2005
Risk-free interest rate	3.81%
Expected life (in years)	5
Dividend yield	0%
Expected volatility	106.09%-109.70%
Weighted-average volatility	108.54%

Prior to 2006, our computation of expected volatility was determined based on historical volatility. Our computation of expected life in 2005 was determined based on historical experience of similar awards, giving consideration to the contractual terms of the stock-based awards, vesting schedules and expectations of future employee behavior. The interest rate is based on the U.S. Treasury yield curve in effect at the time of grant.

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

A summary of option activity under the Company's option plans (the DAC Stock Option Plan and the Company's terminated plan) as of March 31, 2006, and changes during the quarter then ended is presented below (in thousands, except per share amounts):

	Stock Options	Weighted Average Exercise Price	Weighted Average Contractual Term	Aggregate Intrinsic Value
Outstanding at January 1, 2006	8,455	\$ 3.97		
Granted				
Exercised	(278)	1.80		
Forfeited or Expired	(55)	4.49		
Outstanding at March 31, 2006	8,122	\$ 4.04	7.85	\$ 5,331*
Exercisable at March 31, 2006	7,922	\$ 4.05	7.81	\$ 5,191*

* The intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option. The market value of our stock was \$4.30 at March 31, 2006.

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

The weighted-average grant-date fair value of options granted during the quarter ended March 31, 2005 was \$3.41. The total intrinsic value of options exercised during the quarters ended March 31, 2006 and 2005 was \$534,000 and \$72,000, respectively.

A summary of the status of the Company's nonvested stock options as of March 31, 2006, and changes during the three month period ended March 31, 2006, is presented below (in thousands, except per share amounts):

	Stock Options	Weighted Average Grant-Date Fair Value
Nonvested at January 1, 2006	216,667	\$ 2.42
Granted		
Vested	(16,667)	1.29
Nonvested at March 31, 2006	200,000	\$ 2.52

As of March 31, 2006, there was \$0.6 million of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the DAC Stock Option Plan. That cost is expected to be recognized over a weighted-average period of 2.0 years. The total fair value of shares vested during the quarter ended March 31, 2006, was \$17,000.

Cash received from option exercise under all share-based payment arrangements for the three months ended March 31, 2006, was \$0.5 million.

On January 13, 2004, the Company granted its Chief Executive Officer (CEO) a ten-year option to purchase 1,000,000 shares of the Company's common stock at \$3.92 per share. This option was granted outside the Company's stock plans. The option became exercisable on December 30, 2005. As of March 31, 2006 the option remains outstanding.

On February 18, 2004, the Company granted its Chairman of the Board of Directors a ten-year option to purchase 500,000 shares of the Company's common stock at \$3.43 per share. This option was granted outside the Company's stock plans. The option became exercisable on February 18, 2005. As of March 31, 2006 the option remains outstanding.

Restricted Stock

In March 2005, the Company granted its Chairman of the Board 100,000 shares of the Company's restricted stock. The restricted stock vests 50% on March 7, 2006 and 50% on March 7, 2007. The Company determined the value of the stock to be \$506,000 based on the closing price of the Company's stock on the date of grant. The value of the restricted stock has been recorded as deferred compensation and is being amortized to compensation expense over the two year vesting period. In the three month period March 31, 2006, \$63,000 was recognized as compensation expense in the Company's results of operations.

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

In February 2005, the Company granted an employee 54,230 shares of the Company's restricted stock. The restricted stock vests 30% on February 25, 2006, 30% on February 25, 2006 and 40% on February 25, 2007. The Company determined the value of the stock to be \$250,000 based on the closing price of the Company's stock on the date of grant. The value of the restricted stock has been recorded as deferred compensation and is being amortized to compensation expense over the vesting period. In the three month period March 31, 2006 \$17,000 was recognized as compensation expense in the Company's results of operations.

Pro Forma Information for Periods Prior to the Adoption of SFAS 123R

Prior to the adoption of SFAS 123R, we provided the disclosures required under SFAS 123 as amended by SFAS No. 148, Accounting for Stock-Based Compensation-Transition and Disclosures. Employee stock-based compensation expenses recognized under SFAS 123R was not reflected in our results of operations for the three month period ended March 31, 2005 for employee stock option awards as all stock options were granted with an exercise price greater than or equal to the market value of the underlying common stock on the date of grant. Previously reported results have not been restated.

The pro forma information for the three months ended March 31, 2005 was as follows (in thousands, except per share amounts):

Reported net loss	\$	(493)
Stock-based compensation expense in reported net loss		
Stock-based compensation expense determined under the fair value based method		(1,275)
Pro forma net loss	\$	(1,768)
Loss per share (basic and diluted)		
As reported	\$	(0.01)
Pro forma	\$	(0.04)

9. Segment Information

The Company is an advanced technology company in the field of rapid and accurate identification, location tracking, and condition monitoring of high-value assets. The Company's operating segments are: (1) Animal Applications and (2) GPS and Radio Communications.

It is on the basis of segment reporting that management utilizes the financial information to assist in making internal operating decisions. The Company evaluates performance based on stand-alone segment operating income.

Following is the selected segment data for the three months ended March 31, 2006 (in thousands):

	Animal Applications	GPS and Radio Communications	Corporate / Unallocated	Consolidated
Net revenue from external customers:				
Product	\$ 11,085	\$ 4,057	\$	\$ 15,142
Service	417	263		680
Total revenue	\$ 11,502	\$ 4,320	\$	\$ 15,822
Operating loss	\$ (96)	\$ (550)	\$	\$ (646)

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

Loss before income taxes and minority interest share of income	\$	(71)	\$	(560)	\$	(631)
Total assets	\$	80,288	\$	8,958	\$	89,246

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

Following is the selected segment data as of and for the three months ended March 31, 2005 (in thousands):

	Animal Applications	GPS and Radio Communications	Corporate / Unallocated	Consolidated
Net revenue from external customers:				
Product	\$ 7,881	\$ 4,816	\$	\$ 12,697
Service	416	290		706
Total revenue	\$ 8,297	\$ 5,106	\$	\$ 13,403
Operating loss	\$ (44)	\$ (375)	\$	\$ (419)
Loss before taxes, minority interest share of income and discontinued operations	\$ (21)	\$ (397)	\$	\$ (418)
Total assets	\$ 84,761	\$ 14,923	\$	\$ 99,684

10. Acquisitions

The following describes the acquisitions by the Company (in thousands) in the three months ended March 31, 2006 and the year ended December 31, 2005:

Company Acquired	Date Acquired	Acquisition Price	Goodwill and Other Intangibles Acquired	Other Net Assets and Liabilities	Business Description
DSD Holdings A/S	2/28/05	\$ 3,902	\$ 6,008	\$ (2,106)	Manufactures and markets visual and electronic RFID tags for livestock.

On February 28, 2005, the Company acquired DSD Holdings A/S and its wholly-owned subsidiaries Daploma International A/S and Digitag A/S, including Daploma International A/S's 70%-owned subsidiary. DSD Holdings A/S became a wholly-owned subsidiary of Digital Angel Corporation. Denmark-based DSD Holdings A/S through its subsidiaries manufactures and markets visual and electronic RFID tags for livestock. The acquisition was accounted for under the purchase method of accounting. The excess of purchase price over the fair value of the assets and liabilities of DSD Holdings A/S has been recorded as goodwill of \$4.0 million and intangible assets of \$2.0 million. The intangible assets are customer relationships, tradename, patents and a non-compete agreement. The customer relationships, patents and a non-compete agreement are being amortized over periods ranging from 3 to 15 years. Amortization recorded in the three months ended March 31, 2006 was \$45,000. The tradename has an indefinite life.

Under the terms of the DSD Holdings A/S acquisition, the Company purchased all of the outstanding capital stock of DSD Holdings A/S in consideration for a purchase price of seven times DSD Holdings A/S's average annual EBITDA over the next three years less outstanding

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

indebtedness at the end of the time period. An initial payment of \$3.5 million was made at closing through the delivery of Applied Digital common stock valued at \$3.5 million which the Company acquired from Applied Digital in exchange for \$3.5 million of Digital Angel Corporation common stock. To account for pre-closing pricing fluctuations the Company paid additional consideration of \$195,000 to the shareholders of DSD Holdings A/S on June 7, 2005. Pursuant to the terms of the stock purchase agreement, at any time between the closing date of the acquisition and December 31, 2006 the Company had the right to buyout the remaining purchase price. On April 13, 2006 the Company exercised its right to buyout the remaining purchase price by electing to pay the set amount, as defined in the agreement, of \$2 million. The \$2 million buyout price will be satisfied by a cash payment of \$1 million and shares of the Company's unregistered common stock valued at \$1 million. The \$1 million cash payment was made on April 13, 2006.

In addition, Digital Angel entered into employment agreements with the Chief Executive Officer of DSD Holdings A/S and its subsidiaries, Lasse Nordfjeld and his son, the President of Daploma, Torsten Nordfjeld.

Digital Angel Corporation operates DSD Holdings A/S and its operating subsidiaries from their current headquarters near Copenhagen, Denmark.

The results of DSD Holdings A/S have been included in the consolidated financial statements since its date of acquisition. Unaudited pro forma results of operations for the three months ended March 31, 2005 are included below. Such pro forma information assumes that the above acquisition had occurred as of January 1, 2005, and revenue is presented in accordance with the Company's accounting policies. This summary is not necessarily indicative of what the results of operations of the Company would have been had it been a combined entity during such periods, nor does it purport to represent results of operations for any future periods.

(In thousands)	For the Three Months Ended March 31, 2005	
Net revenue	\$	14,286
Net loss	\$	(524)
Net loss per common share - basic and diluted	\$	(0.01)

11. Litigation

Digital Angel Corporation vs. Allflex USA, Inc and Pet Health Services (USA), Inc.

On October 20, 2004, the Company commenced an action in the United States District Court for the District of Minnesota against Allflex USA, Inc. and Pet Health Services (USA), Inc. This suit claimed that Allflex was marketing and selling a syringe implantable identification transponder that infringed a 1993 patent granted to the Company for syringe implantable identification transponders previously found by the United States District Court for the District of Colorado to be enforceable. The suit also claimed that PetHealth was using, selling and/or distributing the same transponder in violation of the Company's patent. The suit sought, among other things, an adjudication of infringement and that the infringing parties be enjoined from further improper action. The suit sought actual damages, punitive damages and interest, costs and attorneys' fees. Allflex asserted a counterclaim for breach of contract of an existing license agreement between the Company and Allflex and asserted a counterclaim seeking a declaration of the parties' rights and obligations under the license agreement. Allflex also moved for a judgment on the pleadings, asserting that the license agreement should act as a bar to a case for infringement. The Company contested the motion on the ground that Allflex's actions exceed the scope of the license and constituted an impermissible infringement of the patent and asked the Court for leave to amend the complaint to assert a claim for infringement of a separate patent licensed exclusively to the Company by Bio Medic Data Systems. On June 23, 2005, the Court issued a ruling granting the Defendant's motion for judgment on the pleadings and denying the Company's motion for leave to amend.

On July 21, 2005, Allflex filed an action in the United States District Court for the Northern District of Texas seeking a declaratory judgment that it did not infringe the Bio Medic patent. The Company has not been served with this complaint and Allflex agreed to withdraw the complaint without prejudice.

On September 28, 2005, Allflex sought an award of attorneys' fees and costs based on a fee-shifting clause in the license agreement and under 35 U.S.C. §285, which provides for an award of attorneys' fees and costs in exceptional cases. The Company contested this motion, and on October 6, 2005, the Court denied the motion in its entirety. Final judgment in the action was entered on February 21, 2006. On March 20, 2006,

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

the Company filed a notice of appeal with the Federal Circuit Court of Appeals in Washington, D.C. The appeal is presently pending.

Digital Angel Corporation vs. Datamars, Inc., Datamars, S.A., The Crystal Import Corporation and Medical Management International, Inc.

On October 20, 2004, the Company commenced an action in the United States District Court for the District of Minnesota against Datamars, Inc., Datamars, S.A., The Crystal Import Corporation, and Medical

Management International, Inc. (Banfield). This suit claims that the defendants are marketing and selling syringe implantable identification transponders manufactured by Datamars that infringe the Company's 1993 patent for syringe implantable identification transponders previously found by the United States District Court for the District of Colorado to be enforceable. Certain of the locations in which the infringing transponders are or have been sold, include, but are not limited to, Banfield, The Pet Hospital of which certain locations are associated with PetSmart stores. The suit seeks, among other things, an adjudication of infringement and that the infringing parties be enjoined from further improper action. The suit also seeks actual damages, punitive damages and interest, costs and attorneys' fees. The Company believes that the suit is well-grounded in law and fact. Discovery in the action has been commenced and is continuing. On February 28, 2006, the Court conducted a hearing (the Markman Hearing) in which each of the parties presented the Court with their views regarding the scope of the claims set forth in the subject patent. Following the hearing, the Court took the matter under advisement, and indicated that a ruling on the scope of the claims would be issued in the ordinary course. As of the date of this filing, no ruling has been received by the Company.

Crystal Import Corporation v. Digital Angel, et al.

On or about December 29, 2004, The Crystal Import Corporation filed an action against AVID Identification Systems, Inc. and the Company in the United States District Court for the Northern District of Alabama. Crystal's complaint primarily asserted federal and state antitrust and related claims against AVID, though it also asserted similar claims against the Company. The Company filed a motion to dismiss the action for failure to state a claim on which relief could be granted, or in the alternative, to have the action transferred to the United States District Court for the District of Minnesota. On October 12, 2005, the Alabama Court denied the Company's motion to dismiss the complaint, but granted the Company's motion to transfer the action to Minnesota. Following the docketing of the action in Minnesota, the Company and AVID filed a motion seeking to stay the case until the corresponding patent infringement actions have been resolved. This motion has been scheduled for hearing in May, 2006. Given the uncertainties associated with all litigation and given the early stage of this proceeding, the Company is unable to offer any assessment on the potential liability exposure, if any, to the Company from this lawsuit.

Digital Angel Corporation v. Corporativo SCM, S.A. de C.V.

On or about June 2, 2005, the Company filed a declaratory judgment action in the U.S. District Court for the District of Minnesota seeking to have the Court determine the rights and liabilities of the Company under a 2002 distribution agreement with Corporativo SCM, S.A. de C.V., a Mexican company which entered into a distribution agreement for a product that was then under development by the Company but the development of which was subsequently abandoned. Although the distribution agreement required that any actions arising out of or related to the agreement be filed within two years of the occurrence of the events giving rise to the claim, the Company received a letter in 2005 from the defendant threatening to assert a claim notwithstanding the two year limit set forth in the agreement. The defendant accordingly filed a motion to dismiss the declaratory judgment action, which the Court denied. On or about January 10, 2006, the defendant filed an answer and asserted a counterclaim against the Company for fraud seeking damages in an amount in excess of \$75,000. The Company filed a response denying the allegations of the counterclaim, and has asked that the Court dismiss the claim both because the claim was not timely filed in accordance with the provisions of the agreement and because the counterclaim was not plead with the specificity required by the applicable rules of Civil Procedure. The defendant filed a responsive brief and, in addition, filed an amended complaint repleading its claims and adding a counterclaim for fraud in the inducement. Arguments on the Company's motion to dismiss were heard on March 22, 2006. The Court took the matter under advisement, and as of the date of the filing of this quarterly report, the Court has not ruled on the merits of the motion. Given the uncertainties associated with all litigation and given the early stage of this proceeding, the Company is unable to offer any assessment on the potential liability exposure, if any, to the Company from this lawsuit.

12. Supplemental Cash Flow Information (in thousands)

	Three Months Ended March 31,	
	2006	2005
Interest paid	\$ 93	\$ 89
Taxes paid	36	
Non-cash activity:		
Issuance of common stock for ADS common stock		3,500

13. Related Party Activity

The Company has an exclusive eleven-year Distribution and Licensing Agreement dated March 4, 2002, amended December 28, 2005, with VeriChip Corporation (VeriChip), a wholly-owned subsidiary of Applied Digital, covering the manufacturing, purchasing and distribution of the Company's implantable microchip and the maintenance of the VeriChip Registry by the Company. The amended agreement contains, among other things, minimum purchase requirements in order to maintain exclusivity, whereby VeriChip is required to purchase \$875,000, \$1,750,000 and \$2,500,000 for each of 2007, 2008 and 2009, respectively, and \$3,750,000 for 2010 and each year thereafter. The agreement continues until March 2013, and, as long as VeriChip continues to meet the minimum purchase requirements, will automatically renew annually under its terms. The Distribution and Licensing agreement includes a license for the use of the Company's technology in VeriChip's identified markets. Under the Distribution and Licensing Agreement the Company is the sole manufacturer and supplier to VeriChip. The existing terms with the Company's sole supplier of implantable microchips, Raytheon Microelectronics Espana, SA, expire on June 30, 2010. The Distribution and Licensing Agreement also includes indemnity and hold harmless provisions for VeriChip. Further, the agreement provides that the Company shall, at VeriChip's option, furnish and operate a computer database to provide data collection, storage and related services for VeriChip's customers for a fee.

Revenue recognized under the Distribution and Licensing Agreement was \$0.2 million and \$0.4 million for the three months ended March 31, 2006 and 2005, respectively.

See Note 6 for a description of the stock exchange transactions with Applied Digital.

Following is a summary of amounts due from and amounts due to related parties as of March 31, 2006 and December 31, 2005. (In thousands)

	March 31, 2006	December 31, 2005
Due from VeriChip Corporation	\$ 358	\$ 232
Due to Applied Digital		

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the accompanying financial statements and related notes thereto.

We consist of Digital Angel Corporation and our subsidiaries - Digital Angel Technology Corporation (DATC), Fearing Manufacturing, Inc., Timely Technology Corp., Signature Industries Limited (90.9% owned subsidiary), OuterLink Corporation, DSD Holdings A/S and its subsidiaries Daploma International A/S (including its 70%-owned subsidiary, Daploma Polska) and Digitag A/S, Digital Angel Holdings, LLC and Digital Angel International, Inc. and its subsidiaries Digital Angel S.A. and Digital Angel do Brasil Produtos de Informatica LTDA.

RESULTS OF OPERATIONS

The following table summarizes our results of operations as a percentage of net operating revenue for the three months ended March 31, 2006 and 2005 and is derived from the accompanying consolidated statements of operations included in this report.

	2006 %	Three Months Ended March 31,	2005 %
Product revenue	95.7		94.7
Service revenue	4.3		5.3
Total net revenue	100.0		100.0
Cost of products sold	55.4		53.0
Cost of services sold	1.8		2.3
Total cost of products and services sold	57.2		55.3
Gross profit	42.8		44.7
Selling, general and administrative expenses	39.4		39.8
Research and development expenses	7.5		8.0
Operating loss	(4.1)		(3.1)
Interest income	0.6		0.6
Interest expense	(0.6)		(0.8)
Other income	0.1		0.2
Loss before income taxes and minority interest share of income	(4.0)		(3.1)
Income tax benefit	0.5		
Minority interest share of income	(0.2)		(0.6)
Net loss	(3.7)		(3.7)

Three Months Ended March 31, 2006 Compared to the Three Months Ended March 31, 2005**Revenue**

Revenue for the three months ended March 31, 2006 increased \$2.4 million, or 18.0%, to \$15.8 million when compared to \$13.4 million in revenue for the three months ended March 31, 2005.

Revenue for each of the operating segments was as follows (in thousands):

	Three Months Ended March 31, 2006	Three Months Ended March 31, 2005
Animal Applications	\$ 11,502	\$ 8,297
GPS and Radio Communications	4,320	5,106
Total	\$ 15,822	\$ 13,403

The Animal Applications segment's revenue increased approximately \$3.2 million, or 38.6%, in the three months ended March 31, 2006 compared to the three month period ended March 31, 2005. The increase in revenue was principally due to an increase in electronic and visual product sales to livestock customers of approximately \$0.9 million, an increase in sales to companion animal customers of approximately \$1.5 million, and an increase in revenue of approximately \$0.8 million at our subsidiary DSD Holdings A/S. The increase in sales at DSD Holdings A/S results primarily from the inclusion of three months of results in the three month period ended March 31, 2006 compared to the inclusion of one month of results in the three month period ended March 31, 2005. DSD Holdings A/S was acquired on February 28, 2005.

The GPS and Radio Communications segment's revenue decreased approximately \$0.8 million, or 15.4% to approximately \$4.3 million in the three months ended March 31, 2006 from approximately \$5.1 million in the three months ended March 31, 2005. The decrease in revenue was principally due to a decrease in sales in Signature's Sarbe Division of \$1.0 million, a decrease in sales in Signature's Clifford and Snell division of \$0.1 million offset by increases of \$0.2 million in each of Signature's Control Products and Radio divisions. In the three months ended March 31, 2006 there were no shipments by Signature Industries Limited of the G2R Sarbe locator beacon under the contract with the government of India compared to approximately \$0.9 million of shipments in the three months ended March 31, 2005. Signature completed shipments under the contract with the government of India occurred in May 2005.

Gross Profit and Gross Profit Margin

Gross profit for the three month period ended March 31, 2006 was approximately \$6.8 million, an increase of approximately \$0.8 million, or 13.0%, compared to approximately \$6.0 million in the three month period ended March 31, 2005. As a percentage of revenue, the gross profit margin decreased to 42.8% for the three months ended March 31, 2006 from 44.7% for the three months ended March 31, 2005.

Gross profit from operations for each operating segment was as follows (in thousands):

	Three Months Ended March 31, 2006		Three Months Ended March 31, 2005	
Animal Applications	\$	4,651	\$	3,414
GPS and Radio Communications		2,125		2,581
Total	\$	6,776	\$	5,995

Gross profit margin from operations for each operating segment was:

	Three Months Ended March 31, 2006 %		Three Months Ended March 31, 2005 %	
Animal Applications		40.4		41.1
GPS and Radio Communications		49.2		50.5

The Animal Applications segment's gross profit increased approximately \$1.2 million, or 36.2%, in the three month period ended March 31, 2006 compared to the three months ended March 31, 2005. We attribute approximately \$0.4 million of the increase to the previously mentioned sales increases and \$0.4 million to the inclusion of DSD Holdings A/S for an additional two months of operations in three month period ended March 31, 2006. DSD Holdings A/S was acquired on February 28, 2005. The gross margin percentage was 40.4% for the three month period ended March 31, 2006 compared to 41.1% for the three month period ended March 31, 2005. The gross margin percentage decreased in the three month period ended March 31, 2006 due to increased freight, brokerage and customs expenses.

The GPS and Radio Communications segment's gross profit decreased approximately \$0.5 million, or 17.7%, in the three month period ended March 31, 2006 as compared to the three month period ended March 31, 2005. The decrease in gross profit relates to the decrease in sales and decreased gross margin percentage. The gross margin percentage decreased to 49.2% in the three month period ended March 31, 2006 as compared to 50.5% in the three month period ended March 31, 2005. The decrease in gross margin percentage relates primarily to higher margins on G2R Sarbe locator beacons shipped under the contract with the government of India in the first three months of 2005. Signature completed shipments under the contract with the government of India occurred in May 2005.

Selling, General and Administrative Expenses

Selling, general and administrative expenses increased approximately \$0.9 million, or 17.0%, in the three month period ended March 31, 2006 as compared to the three month period ended March 31, 2005. As a percentage of revenue, selling, general and administrative expenses were 39.4% and 39.8% for the three months ended March 31, 2006 and 2005, respectively.

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

Selling, general and administrative expenses for each of the operating segments were as follows (dollars in thousands):

	Three Months Ended March 31, 2006	Three Months Ended March 31, 2005
Animal Applications	\$ 3,952	\$ 2,783
GPS and Radio Communications	2,280	2,545
Total	\$ 6,232	\$ 5,328

Selling, general and administrative expenses as a percentage of revenue for each of the operating segments were:

	Three Months Ended March 31, 2006 %	Three Months Ended March 31, 2005 %
Animal Applications	34.4	33.5
GPS and Radio Communications	52.8	49.8

The Animal Applications segment's selling, general and administrative expenses increased approximately \$1.2 million in the three month period ended March 31, 2006 as compared to the three month period ended March 31, 2005 and selling, general and administrative expense as a percentage of revenue increased to 34.4% from 33.5% in the same respective periods. The increase in selling, general and administrative expense relates primarily to a charge of approximately \$0.2 million in acquisition expenses, approximately \$0.6 million of increased compensation expense, and approximately \$0.3 million of expense related to DSD Holding A/S. DSD Holding A/S was acquired on February 28, 2005. The increase in compensation expense relates primarily to increased bonus expense of \$0.3 million, increased salaries of \$0.2 million and increased stock based compensation expense of \$0.1 million related to options granted to non-employees and restricted stock granted to in 2005. All of the Company's out-of-the-money, unvested stock options issued to current employees, officers and directors prior to November 15, 2005 were vested on December 30, 2005 and no stock options were granted in the first quarter of 2006, therefore equity based compensation expense related to unvested stock options was immaterial in the three month period ended March 31, 2006.

The GPS and Radio Communications segment's selling, general and administrative expenses decreased approximately \$0.3 million to approximately \$2.3 million in the three month period ended March 31, 2006 from approximately \$2.6 million in the three month period ended March 31, 2005. The decrease in selling, general and administrative expense relates primarily to reduced salary expense and intangible amortization expense at our subsidiary, OuterLink Corporation. As a percentage of revenue, selling, general and administrative expenses increased to 52.8% in the three month period ended March 31, 2006 from 49.8% in the three month period ended March 31, 2005. The increase in selling, general and administrative expense as a percentage of sales resulted primarily from the decrease in sales in the current period.

Research and Development Expense

Research and development expense was approximately \$1.2 million in the three month period ended March 31, 2006, an increase of approximately \$0.1 million, or 9.6%, from approximately \$1.1 million for the three month period ended March 31, 2005. As a percentage of revenue, research and development expense was 7.5% and 8.0% for the three months ended March 31, 2006 and 2005, respectively.

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

Research and development expense for each of the operating segments was as follows (in thousands):

	Three Months Ended March 31, 2006		Three Months Ended March 31, 2005	
Animal Applications	\$	795	\$	675
GPS and Radio Communications		395		411
Total	\$	1,190	\$	1,086

The Animal Applications segment's research and development expense was approximately \$0.8 million

in the three month period ended March 31, 2006, an increase of approximately \$0.1 million, or 17.8%, from approximately \$0.7 million for the three month period ended March 31, 2005. The increase is primarily related to new product development.

The GPS and Radio Communications segment's research and development expense was approximately \$0.4 million in the three month periods ended March 31, 2006 and 2005. Research and development in the three month period ended March 31, 2006 relates to the continued development of OuterLink Corporation's next generation of communication system hardware.

Interest Expense

Interest expense was approximately \$0.1 million for the three month periods ended March 31, 2006 and 2005.

Income Taxes

The Company recorded an income tax benefit of \$0.1 million in the three month period ended March 31, 2006 and no tax provision for the three month period ended March 31, 2005. The income tax benefit for the three month period ended March 31, 2006 relates to deferred taxes amounting to \$117,000 associated with intangible assets at our Diploma International A/S subsidiary offset by current income taxes of \$33,000 related to income at a subsidiary of Diploma International A/S. The Company accounts for income taxes under the asset and liability approach. Deferred tax assets and liabilities are recognized for the expected future tax consequences attributed to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to reverse. A valuation allowance is provided against net deferred tax assets when it is more likely than not that a tax benefit will not be realized.

LIQUIDITY AND CAPITAL RESOURCES

As of March 31, 2006, the Company had cash of \$8.7 million. Cash used in operating activities totaled \$1.4 million in the first three months of 2006 and 2005, respectively.

In the first three months of 2006, the use of cash was due primarily to an increase in inventory of \$0.2 million, an increase of \$0.2 million in current assets and a decrease in accounts payable, accrued expenses and deferred revenue of \$0.9 million. Offsetting these uses of cash was depreciation and amortization of \$0.5 million and non-cash equity based compensation of \$0.2 million.

Investing activities used cash of \$0.3 million and \$1.3 million in the first three months of 2006 and 2005, respectively. The Company purchased \$0.4 million of property and equipment in the first three months of 2006.

Financing activities provided cash of \$0.4 million and \$41,000 in the first three months of 2006 and 2005. In the first three months of 2006, proceeds to the Company related to stock option exercises were \$0.5 million.

On April 13, 2006 the Company exercised its right to buyout the remaining purchase price by electing to pay the set amount, as defined in the agreement, of \$2 million. The \$2 million buyout price will be satisfied by a cash payment of \$1 million and \$1 million worth of the Company's unregistered common stock.

The Company expects that current available funds will adequately fund the Company's operations for the next twelve months.

Debt, Covenant Compliance and Liquidity

Invoice Discounting Agreement On April 9, 2003, Signature Industries Limited entered into a two-year

Invoice Discounting Agreement with The Royal Bank of Scotland Commercial Services Limited (RBS). The Invoice Discounting Agreement, as amended October 28, 2003 and June 21, 2005, provides for Signature to sell with full title guarantee most of its receivables, as defined in the Invoice Discounting Agreement, as amended. RBS prepays 80% of the receivables sold in the United Kingdom and 75% of the receivables sold in the rest of the world, not to exceed an outstanding balance of £750,000 (\$1.3 million at March 31, 2006) at any given time. RBS pays Signature the remainder of the receivable upon collection of the receivable. Receivables which remain outstanding 90 days from the end of the invoice month become ineligible and RBS may require Signature to repurchase the receivable back. The discounting charge accrues daily at an annual rate of 1.85% above the base rate, as defined in the amended Invoice Discounting Agreement (6.35% at March 31, 2006). Signature pays a commission charge to RBS of 0.16% of each receivable balance sold. The Invoice Discounting Agreement, as amended, requires a minimum commission charge of £833 per month. Discounting charges of \$10,000 and \$11,000 are included in interest expense for the three months ended March 31, 2006 and 2005, respectively. As of March 31, 2006, \$0.4 million of receivables were financed under the Invoice Discounting Agreement.

Equipment Loans-DSD Holdings DSD Holdings is party to equipment loans which are collateralized by production equipment. Principal and interest payments totaling approximately DKK 0.5 million (\$73,800 USD at March 31, 2006) are payable quarterly. Payments are due through January 2010. The interest rates on the loans are variable and range from 4.55% to 7.06% as of March 31, 2006. As of March 31, 2006, the amount outstanding under the equipment loans was \$1.1 million

Line of Credit-DSD Holdings As of March 31, 2006, DSD Holdings is party to a credit agreement with Danske Bank. The credit facility provides for borrowings up to DKK 12 million (\$1.9 million USD at March 31, 2006). As of March 31, 2006 the amount outstanding under the credit agreement was \$1.8 million. The interest is determined quarterly and is based on the international rates Danske Bank can establish on a loan in the same currency on the international market plus 2.0%. At March 31, 2006, the annual interest rate on the facility was 4.95%. Borrowing availability under the credit facility considers guarantees outstanding. The borrowing availability on the credit agreement was \$15,000 at March 31, 2006. The credit agreement shall remain effective until further notice. DSD Holdings can terminate the credit agreement and pay the outstanding balance or Danske Bank may demand the credit line be settled immediately at any given time, without prior notice.

Note Payable-DSD Holdings As of March 31, 2006, DSD Holdings is party to a note payable with Danske Bank. Principal and interest payments of DKK 0.3 million (\$49,000 USD at March 31, 2006) plus interest are payable quarterly through December 15, 2008. The interest rate on the note is calculated based on the international rates Danske Bank can establish on a loan in DKK in the international market plus 2.0%. The interest rate on the note payable was 4.52% at March 31, 2006. As of March 31, 2006, the amount outstanding under the note payable was \$0.5 million.

Mortgage Notes Payable The Company is party to a mortgage notes payable collateralized by land and building. Principal and interest payments totaling approximately \$30,000 are payable monthly through October 2010. The final payment of \$2.0 million is due in November of 2010. The interest rate on the note is fixed at 8.18%. As of March 31, 2006, the amount outstanding under the mortgage note payable was \$2.2 million.

Stock Issuances to Applied Digital On February 25, 2005, the Company entered into a Stock Purchase Agreement with Applied Digital. Pursuant to the agreement the Company issued 644,140 shares of its common stock to Applied

Digital. The Company received 684,543 shares of Applied Digital common stock as consideration. The value of the stock exchanged was \$3.5 million. The Applied Digital common stock received by the Company was used as partial consideration for the acquisition of DSD Holdings A/S and its wholly-owned subsidiaries, Daploma International A/S and Digitag A/S.

Stock Repurchase On March 29, 2005, the Company's Board of Directors approved the repurchase of up to 1.5 million shares of its common stock over a ninety day period commencing on March 30, 2005. The Company purchased 328,000 shares for a total of \$1.5 million.

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

The following table summarizes the Company's fixed cash obligations as of March 31, 2006 over various future years (in thousands):

Contractual cash obligations	Total	Payments Due by Period			
		Less than 1 Year	1-3 Years	4-5 Years	After 5 Years
Notes Payable and Long-Term Debt	\$ 6,015	\$ 2,490	\$ 1,091	\$ 2,434	\$
Operating Leases	17,548	706	1,244	958	14,640
Employment Contracts	1,782	1,372	410		
	\$ 25,345	\$ 4,568	\$ 2,745	\$ 3,392	\$ 14,640

IMPACT OF RECENTLY ISSUED ACCOUNTING STANDARDS

In December 2004, SFAS No. 123 (revised 2004), Share-Based Payment (SFAS 123R) was issued. SFAS 123R replaced SFAS No. 123 and supercedes APB Opinion No. 25. SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values. The pro forma disclosures previously permitted under SFAS 123 are longer an alternative to financial statement recognition.

On January 1, 2006 we adopted the provisions of SFAS 123R, using the modified prospective transition method. Accordingly, during the three months ended March 31, 2006 we recorded stock-based compensation expense for awards granted prior to , but not vested as of January 1, 2006, as if the fair value method required for pro forma disclosure under SFAS 123 were in effect for expense recognition purposes. In accordance with modified prospective transition method prior periods have not been restated. However, the pro forma effects of recognizing the estimated fair value of stock based compensation for the first quarter of 2005 are disclosed in Note 8 of the Notes to our Condensed Consolidated Financial Statements. Upon adoption of SFAS 123R we elected to continue using the Black-Scholes option pricing model and have recognized compensation expense using a straight-line amortization method.

All of the Company's out-of-the-money, unvested stock options issued to current employees, officers and directors prior to November 15, 2005 were vested on December 30, 2005, and, therefore, the initial adoption of SFAS 123R did not have a material impact on our consolidated results of operations and earnings (loss) per share. The purpose of the accelerated vesting was to enable the Company to avoid recognizing in our statements of operations non-cash compensation expense associated with the options in future periods. As a result of the acceleration, we avoided recognition of approximately \$8.6 million of compensation expense in our statement of operations over the course of the original vesting periods. Such expense was included in our pro forma stock-based compensation footnote disclosure for the quarter ended December 31, 2005. The majority of the accelerated options, absent the acceleration, would have been vested in 2006, with a smaller percentage vesting over the next 30 months. As of March 31, 2006, there was \$0.6 million of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the DAC Stock Option Plan. That cost is expected to be recognized over a weighted-average period of 2.0 years.

Although the initial adoption of SFAS 123R did not have a material impact on our consolidated results of operations and earnings (loss) per share, as we grant more options or other share based compensation to employees, we expect that the impact may be material.

In November 2004, the FASB issued SFAS No. 151, Inventory Costs, an amendment of ARB No. 43, Chapter 4. SFAS No. 151 amends Accounting Research Bulletin (ARB) No. 43, Chapter 4, to clarify that abnormal amounts of idle facility expense, freight, handling costs and

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

wasted materials (spoilage) should be recognized as current-period charges. In addition, SFAS No. 151 requires that allocation of fixed production overhead to inventory be based on the normal capacity of the production facilities. The Company is required to adopt SFAS 151 beginning January 1, 2006. The adoption of SFAS 151 did not have a material impact on the results of its operations, financial position or cash flows.

In December 2004, the FASB issued SFAS No. 153, Exchanges of Nonmonetary Assets (SFAS 153). This Statement amends Opinion 29 to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. SFAS 153 is effective for nonmonetary asset exchanges

occurring in fiscal periods beginning after June 15, 2005. The adoption of SFAS 153 did not have a material impact on the results of its operations or financial position.

In May 2005, the FASB issued SFAS No. 154, Accounting Changes and Error Corrections a replacement of APB No. 20 and FAS No. 3 (SFAS 154). SFAS 154 changes the requirements for the accounting for and reporting of a change in accounting principle. SFAS 154 also applies to all voluntary changes in accounting principle. It also applies to changes required by an accounting pronouncement in the unusual instance that the pronouncement does not include specific transition provisions. When a pronouncement includes specific transition provisions, those provisions should be followed. SFAS 154 is effective for all accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The adoption of SFAS 154 did not have a material impact on the results of its operations or financial position.

Forward-Looking Statements and Associated Risks

This Form 10-Q contains forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 with respect to our financial condition, results of operations and business, and it includes statements relating to:

our growth strategies including, without limitation, our ability to deploy new products and services;

anticipated trends in our business and demographics;

our ability to successfully integrate the business operations of recently acquired companies;

our future profitability and liquidity; and

regulatory, competitive or other economic influences.

Words such as anticipates, expects, intends, plans, believes, seeks, estimates and similar expressions also identify forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties that could cause actual results to differ materially from estimates or forecasts contained in the forward-looking statements. Some of these risks and uncertainties are beyond our control.

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

Our actual results might differ materially from historical performance or current expectation. We do not undertake any obligation to update or revise publicly any forward-looking statement, whether as a result of new information, future event or otherwise.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We have operations and sales in various regions of the world. Additionally, we may export and import to and from other countries. Our operations may therefore be subject to volatility because of currency fluctuations, inflation, and changes in political and economic conditions in these countries. Sales and expenses may be denominated in local currencies and may be affected as currency fluctuations affect our product prices and operating costs or those of our competitors. We do not believe that any changes in currency fluctuations, inflation, and changes in political and economic conditions would have a material affect on our business or our results of operations.

We presently do not use any derivative financial instruments to hedge our exposure to adverse fluctuations in interest rates, foreign exchange rates, fluctuations in commodity prices or other market risks, nor do we invest in speculative financial instruments.

Item 4. Controls and Procedures

As of the end of the period covered by this Form 10-Q, we carried out an evaluation, under the

supervision and with the participation of our management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective.

During the period covered by the Form 10-Q, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II OTHER INFORMATION

Item 1. Legal Proceedings.

For information with respect to certain legal proceedings, see the information included under the caption entitled, "Litigation" (Note 11) of the Notes to Condensed Consolidated Financial Statements which is incorporated herein by reference.

Item 1A. Risk Factors

There have been no material changes in our risk factors from those disclosed in our 2005 Annual Report on Form 10-K.

Item 5. Other Information

On April 28, 2006, the Company entered into an agreement with Raytheon Microelectronics España, S.A. ("RME"), related to the manufacture and distribution of glass-encapsulated, syringe-implantable transponders ("Product"). The agreement, which is effective as of April 26, 2006 and expires on June 30, 2010, sets forth certain terms on which the Company acquires Product from RME. The agreement also provides the Company and persons acquiring Product from the Company with a license from RME and its affiliates regarding any intellectual property owned by RME and its affiliates which is related to the manufacture, distribution and use of the Product. The license is exclusive to the Company for animal and human applications provided that the Company satisfies certain minimum purchase obligations.

Item 6. Exhibits

(a) Exhibits

3.1

Edgar Filing: DIGITAL ANGEL CORP - Form 10-Q

Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to Amendment No. 1 to our Registration Statement on Form S-3 (No. 333-110817) filed on January 23, 2004)

- 3.2 Bylaws (incorporated by reference to Exhibit 3.2 to Amendment No. 1 to our Registration Statement on Form S-3 (No. 333-110817) filed on January 23, 2004)
- 10.1 Supply Agreement between Digital Angel Corporation and Raytheon Microelectronics Espana dated April 26, 2006
- 31.1 Certification of Chief Executive Officer under Rules 13a-14(a)/15d-14(a) under the Securities and Exchange Act and Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer under Rules 13a-14(a)/15d-14(a) under the Securities and Exchange Act and Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C Section 1350, as Adopted Pursuant to

Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DIGITAL ANGEL CORPORATION
(Registrant)

Dated: May 3, 2006

By:

/s/ JAMES P. SANTELLI

James P. Santelli

Senior Vice President and Chief Financial Officer