JA Solar Holdings Co., Ltd. Form 20-F April 26, 2017 Table of Contents

UNITED STATES

| Washington, D.C. 20549 | |
|--|----------|
| | |
| FORM 20-F | |
| (Mark One) | |
| o REGISTRATION STATEMENT PURSUANT TO SECTION (g) OF THE SECURITIES EXCHANGE ACT OF 1934 | 12(b) OR |
| OR | |
| ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OSECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2016 | OF THE |
| OR | |
| o TRANSITION REPORT PURSUANT TO SECTION 13 OR 1: THE SECURITIES EXCHANGE ACT OF 1934 | 5(d) OF |
| OR | |
| o SHELL COMPANY REPORT PURSUANT TO SECTION 13 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 | OR |

For the transition period from

COMMISSION FILE NUMBER 001-33290

JA Solar Holdings Co., Ltd.

(Exact name of Registrant as specified in its charter)

The Cayman Islands

(Jurisdiction of Incorporation or Organization)

Building No.8, Noble Center, Automobile Museum East Road

Fengtai, Beijing 100070

The People s Republic of China

(Address of Principal Executive Offices)

Mr. Hexu Zhao

JA Solar Holdings Co., Ltd.

Building No.8, Noble Center, Automobile Museum East Road

Fengtai, Beijing 100070

The People s Republic of China

Tel: +86-10-63611888

Fax: +86-10-63611999

(Name, Telephone, E-mail and/or Facsimile and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

Title of each class

American depositary shares, each representing five ordinary share, par value US\$0.0001 per share Ordinary shares, par value US\$0.0001 per share* Name of each exchange on which registered The NASDAQ Stock Market LLC

^{*} Not for trading but only in connection with the registration of American depositary shares

| Edgar Filing: JA Solar Holdings Co., Ltd Form 20-F | |
|---|--|
| | |
| | |
| Securities registered or to be registered pursuant to Section 12(g) of the Act: | |
| | |
| | |
| None (Title of Class) | |
| | |
| | |

| Table of Contents |
|--|
| Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: |
| None (Title of Class) |
| Indicate the number of outstanding shares of each of the issuer s classes of capital or common stock as of the close of the period covered by the annual report: 237,853,602 ordinary shares, par value US\$0.0001 per share, as of December 31, 2016. |
| Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. |
| o Yes x No |
| If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. |
| o Yes x No |
| Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. |
| x Yes o No |
| Indicate by check mark whether the registrant has submitted electronically and posted on its Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files). |
| x Yes o No |
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, and emerging growth company in Rule 12b-2 of the Exchange Act |

Non-accelerated filer o

Large accelerated filer o

Accelerated filer x

Emerging growth company o

| If an emerging growth company that prepares its financial statements in accordance with U.S. GAAP, indicate by check ma | rk if the registrant |
|--|----------------------|
| has elected not to use the extended transition period for complying with any new or revised financial accounting standards | provided pursuant to |
| Section 13(a) of the Exchange Act. o | |

| | | ncial accounting standard ion after April 5, 2012. | refers to any update is | ssued by the Financial A | accounting Standards Board to its | |
|---------------------|-------------------------|---|--|---------------------------|---|------------|
| Indicate b | y check mark which b | asis of accounting the regi | istrant has used to prepa | are the financial stateme | nts included in this filing: | |
| | US GAAP x | | Financial Reporting Stanational Accounting Sta | | Other o | |
| If Other to follow. | | response to the previous q | question, indicate by ch | eck mark which financia | al statement item the registrant has | s elected |
| | | | | | o Item 17 o I | tem 18 |
| If this is a | n annual report, indica | te by check mark whether | the registrant is a shell | company (as defined in | a Rule 12b-2 of the Exchange Act o Yes |). x No |
| (APPLIC | ABLE ONLY TO ISS | UERS INVOLVED IN BA | ANKRUPTCY PROCE | EDINGS DURING THI | E PAST FIVE YEARS) | |
| | | the registrant has filed all 4 subsequent to the distrib | | | Sections 12, 13 or 15(d) of the court. | |
| | | | | | o Yes | o No |

Table of Contents

Table of Contents

| | | | Page |
|----------------|---|---|------|
| PART I | TO ENTERTY OF DIDECTORS OF ME | AD MANA CENTENTE AND ADMICEDO | 3 |
| ITEM 1. | | OR MANAGEMENT AND ADVISERS | 3 |
| ITEM 2. | OFFER STATISTICS AND EXPECT | ED HMETABLE | 3 |
| <u>ITEM 3.</u> | KEY INFORMATION | CELECTED EINANCIAL DATA | 3 |
| | <u>A.</u> | SELECTED FINANCIAL DATA CARITAL IZATION AND INDEPTEDNIESS | 3 |
| | <u>B.</u> | CAPITALIZATION AND INDEBTEDNESS PEASONS FOR THE OFFER AND LISE OF PROCEEDS | |
| | <u>C.</u> | REASONS FOR THE OFFER AND USE OF PROCEEDS | 3 |
| TOTAL A | D. | RISK FACTORS | 26 |
| <u>ITEM 4.</u> | INFORMATION ON THE COMPAN | | 38 |
| | <u>A.</u> | HISTORY AND DEVELOPMENT OF THE COMPANY | 38 |
| | <u>B.</u> | BUSINESS OVERVIEW | 39 |
| | <u>C.</u> | ORGANIZATIONAL STRUCTURE | 52 |
| | <u>D.</u> | PROPERTY, PLANTS AND EQUIPMENT | 52 |
| <u>ITEM 5.</u> | OPERATING AND FINANCIAL RE | | 53 |
| | <u>A.</u> | OPERATING RESULTS | 53 |
| | <u>B.</u> <u>C.</u> | LIQUIDITY AND CAPITAL RESOURCES | 71 |
| | <u>C.</u> | RESEARCH AND DEVELOPMENT, PATENTS AND LICENSES, ETC. | 75 |
| | <u>D.</u> | TREND INFORMATION | 75 |
| | <u>E.</u> | OFF-BALANCE SHEET ARRANGEMENTS | 76 |
| | <u>F.</u> | TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS | 76 |
| | <u>G.</u> | SAFE HARBOR | 77 |
| <u>ITEM 6.</u> | DIRECTORS, SENIOR MANAGEM | | 78 |
| | <u>A.</u> | DIRECTORS AND SENIOR MANAGEMENT | 78 |
| | <u>B.</u> | COMPENSATION | 80 |
| | <u>C.</u> | BOARD PRACTICES | 83 |
| | <u>D.</u> | <u>EMPLOYEES</u> | 85 |
| | <u>E.</u> | SHARE OWNERSHIP | 86 |
| <u>ITEM 7.</u> | MAJOR SHAREHOLDERS AND RE | | 87 |
| | <u>A.</u> | MAJOR SHAREHOLDERS | 87 |
| | <u>B.</u> | RELATED PARTY TRANSACTIONS | 88 |
| | <u>C.</u> | INTERESTS OF EXPERTS AND COUNSEL | 89 |
| <u>ITEM 8.</u> | FINANCIAL INFORMATION | | 89 |
| | <u>A.</u> | CONSOLIDATED STATEMENTS AND OTHER FINANCIAL | |
| | | <u>INFORMATION</u> | 89 |
| | <u>B.</u> | SIGNIFICANT CHANGES | 90 |
| <u>ITEM 9.</u> | THE OFFER AND LISTING | | 90 |
| | <u>A.</u> | OFFER AND LISTING DETAILS | 90 |
| | | PLAN OF DISTRIBUTION | 91 |
| | <u>B.</u> <u>C.</u> | MARKETS | 91 |
| | <u>D.</u> | SELLING SHAREHOLDERS | 91 |
| | <u>E.</u> | DILUTION | 91 |
| | <u>F.</u> | EXPENSES OF THE ISSUE | 91 |
| ITEM 10. | ADDITIONAL INFORMATION | | 92 |
| | <u>A.</u> | SHARE CAPITAL | 92 |
| | <u></u> B. | MEMORANDUM AND ARTICLES OF ASSOCIATION | 92 |
| | <u>В.</u> С. <u>D.</u> <u>Е.</u> <u>F.</u> <u>G.</u> Н. | MATERIAL CONTRACTS | 94 |
| | <u>D</u> . | EXCHANGE CONTROLS | 94 |
| | — E. | TAXATION | 94 |
| | F. | DIVIDENDS AND PAYING AGENTS | 100 |
| | G. | STATEMENT BY EXPERTS | 100 |
| | <u>у.</u> Н. | DOCUMENTS ON DISPLAY | 100 |
| | | 2 C C C LI TI DI CI I DI DI LI | 100 |

i

Table of Contents

| <u>ITEM 11.</u> | QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK | 101 |
|------------------|--|-----|
| <u>ITEM 12.</u> | DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES | 102 |
| | A. <u>DEBT SECURITIES</u> | 102 |
| | B. WARRANTS AND RIGHTS | 102 |
| | <u>C.</u> <u>OTHER SECURITIES</u> | 102 |
| | <u>D.</u> <u>AMERICAN DEPOSITARY SHARES</u> | 103 |
| PART II | | 103 |
| <u>ITEM 13.</u> | DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES | 103 |
| <u>ITEM 14.</u> | MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF | |
| | <u>PROCEEDS</u> | 104 |
| <u>ITEM 15.</u> | CONTROLS AND PROCEDURES | 104 |
| <u>ITEM 16A.</u> | AUDIT COMMITTEE FINANCIAL EXPERT | 105 |
| <u>ITEM 16B.</u> | CODE OF ETHICS | 105 |
| <u>ITEM 16C.</u> | PRINCIPAL ACCOUNTANT FEES AND SERVICES | 105 |
| <u>ITEM 16D.</u> | EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES | 106 |
| <u>ITEM 16E.</u> | PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS | 106 |
| <u>ITEM 16F.</u> | CHANGE IN REGISTRANT S CERTIFYING ACCOUNTANT | 106 |
| <u>ITEM 16G.</u> | CORPORATE GOVERNANCE | 106 |
| <u>ITEM 16H.</u> | MINE SAFETY DISCLOSURE | 107 |
| PART III | | 107 |
| <u>ITEM 17.</u> | FINANCIAL STATEMENTS | 107 |
| <u>ITEM 18.</u> | FINANCIAL STATEMENTS | 107 |
| ITEM 19. | EXHIBITS | 107 |

Table of Contents

Unless otherwise indicated, in this annual report:

CERTAIN TERMS AND CONVENTIONS

| | | ····· | | |
|--|------|-----------|--|--|
| | | | | |
| | | | | |
| | | | | |

- ADS refers to American depositary shares, each representing five ordinary share of JA Solar, par value US\$0.0001 per share;
- China and the PRC refer to the People s Republic of China, excluding, for the purposes of this annual report only, Taiwan and the special administrative regions of Hong Kong and Macau;
- conversion efficiency refers to the ability of solar power products to convert sunlight into electricity; conversion efficiency rate is commonly used in the solar power industry to measure the percentage of light energy from the sun that is actually converted into electricity;
- price per watt refer to the price of solar power products, respectively, relative to the number of watts of electricity a solar power product generates;
- Hebei Jinglong refers to Jinglong Industry and Commerce Group Co., Ltd., which is controlled by the shareholders of Jinglong BVI;
- JA BVI refers to JA Development Co., Ltd., our directly wholly-owned subsidiary, a British Virgin Islands company;
- JA Fengxian refers to Shanghai JA Solar Technology Co., Ltd., our indirectly wholly-owned subsidiary in Shanghai, China;
- JA Hebei refers to JingAo Solar Co., Ltd., our predecessor and indirectly wholly-owned subsidiary in Hebei, China;

- JA Hefei Technology refers to Hefei JA Solar Technology Co., Ltd., our indirectly wholly-owned subsidiary in Hefei, China;
- JA Lianyungang refers to Jing Hai Yang Semiconductor Material (Donghai) Co., Ltd., our indirectly wholly-owned subsidiary in Jiangsu, China;
- JA Solar, we, us, the company, our company and our refer to JA Solar Holdings Co., Ltd. and, unless otherwise indicated or as the context may otherwise require, its predecessor entities and its consolidated subsidiaries;
- JA Wafer R&D refers to Donghai JA Solar Technology Co., Ltd., our indirectly wholly-owned subsidiary in Jiangsu, China;
- JA Yangzhou refers to JA Solar Technology Yangzhou Co., Ltd., our indirectly wholly-owned subsidiary in Jiangsu, China;
- Jinglong BVI refers to Jinglong Group Co., Ltd., a British Virgin Islands company and our largest shareholder;
- Jinglong Group refers to Hebei Jinglong and its consolidated subsidiaries;
- rated manufacturing capacity refers to the total amount of solar power products that can be made by a manufacturing line per annum operating at its maximum possible rate and is measured in megawatts, or MW;
- RMB and Renminbi refer to the legal currency of the PRC;
- Solar Silicon Valley refers to Solar Silicon Valley Electronics Science and Technology Co., Ltd., our indirectly wholly-owned subsidiary in Hebei, China;
- U.S. refers to the United States.

Table of Contents

- US\$ and U.S. dollars refer to the legal currency of the U.S.;
- voltage or volts refers to the rating of the amount of electrical pressure that causes electricity to flow in the power line; and
- watts refers to the measurement of total electrical power, where kilowatts or KW means one thousand watts, megawatts or MW means one million watts and gigawatts or GW means one billion watts.

FORWARD-LOOKING STATEMENTS

This annual report includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, included in this annual report that address activities, events or developments which we expect or anticipate will or may occur in the future are hereby identified as forward-looking statements for the purpose of the safe harbor provided by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934.

Forward-looking statements typically are identified by words or phrases such as may, will, expect, anticipate, aim, estimate, intend, believe, potential, continue, is/are likely to or other similar expressions or the negative of these words or expressions. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. These forward-looking statements include, among other things, statements relating to:

- our expectations regarding the worldwide demand for electricity and the market for solar energy;
- our beliefs regarding the inability of traditional fossil fuel-based generation technologies to meet the demand for electricity;
- our beliefs regarding the importance of environmentally friendly electricity generation;
- our expectations regarding governmental incentives for the deployment of solar energy;

our beliefs regarding the solar power industry revenue growth; our expectations with respect to advancements in our technologies; our beliefs regarding the low-cost advantage of solar power product production in China; our beliefs regarding the competitiveness of our solar power products; our expectations regarding the scaling of our solar power capacity; our expectations with respect to increased revenue growth and our ability to achieve profitability resulting from increases in our production volumes; our expectations with respect to our ability to secure raw materials in the future; our expectations regarding the price trends of solar power products; our expectations with respect to our ability to develop relationships with customers in our target markets; our expectations with respect to our ability to secure sufficient funds to meet our cash needs for our operations and to service our indebtedness; PRC government policies regarding foreign investments; our ability to maintain and strengthen our position as a low-cost vertically-integrated manufacturer of photovoltaic, or PV products; our future business development, results of operations and financial condition; and

| 7D 1 | 1 | | | _ | | | |
|-------------|----|----|----|-----|----|-----|-----|
| Tal | าเ | e. | Ot | () | Ωn | ter | 1fs |

• competition from other manufacturers of solar power products and conventional energy suppliers.

The forward-looking statements made in this annual report on Form 20-F relate only to events or information as of the date on which the statements are made in this annual report on Form 20-F. Except as required by law, we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, after the date on which the statements are made or to reflect the occurrence of unanticipated events. You should read this annual report on Form 20-F completely and with the understanding that our actual future results may be materially different from what we expect.

PART I

ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS

Not applicable.

ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE

Not applicable.

ITEM 3. KEY INFORMATION

A. SELECTED FINANCIAL DATA

The selected consolidated statements of operations data presented below for the years ended December 31, 2014, 2015 and 2016 and our balance sheet data as of December 31, 2015 and 2016 are derived from our audited consolidated financial statements which are included in this annual report beginning on page F-1. Our consolidated financial statements are prepared and presented in accordance with U.S. generally accepted accounting principles (U.S. GAAP). Our selected consolidated statements of operations data for the years ended December 31, 2012 and 2013 and selected consolidated balance sheet data as of December 31, 2012, 2013 and 2014 have been derived from our audited consolidated financial statements that are not included in this annual report on Form 20-F. Historical results are not necessarily indicative of results to be expected in any future period.

| | 2012 | 2013 | Year ended December 31, 2014 2015 (in millions, except for share and per share data) | | 2016 | |
|--|--------------|---------|--|----------|----------|---------|
| | RMB | RMB | RMB | RMB | RMB | US\$ |
| Consolidated Statements of Operations and Comprehensive Income/(Loss) Data: | | | | | | |
| Revenues | | | | | | |
| Solar modules | 4,044 | 4,388 | 9,292 | 12,689 | 14,781 | 2,129 |
| Solar cells and other products | 2,493 | 2,414 | 1,848 | 762 | 800 | 115 |
| Electricity generation | | | | 64 | 156 | 23 |
| Solar products processing | 182 | 381 | 156 | 10 | | |
| Total revenues | 6,719 | 7,183 | 11,296 | 13,525 | 15,737 | 2,267 |
| Cost of revenues | | | | | | |
| Solar modules | (4,029) | (3,861) | (7,844) | (10,521) | (12,612) | (1,817) |
| Solar cells and other products | (2,561) | (2,270) | (1,602) | (675) | (743) | (107) |
| Electricity generation | | | | (30) | (88) | (13) |
| Solar products processing | (183) | (290) | (93) | (7) | | |
| Total cost of revenues | (6,773) | (6,421) | (9,539) | (11,233) | (13,443) | (1,937) |
| | | | | | | |
| Gross (loss)/profit | (54) | 762 | 1,757 | 2,292 | 2,294 | 330 |
| | | | | | | |
| Operating expenses | | | | | | |
| Selling, general and | | | | | | |
| administrative expenses | (902) | (765) | (954) | (1,245) | (1,058) | (152) |
| Research and development | | | | | | |
| expenses | (86) | (88) | (140) | (149) | (176) | (25) |
| Loss from purchase commitments and contract termination costs | | | | | (149) | (22) |
| Impairment loss on property, | | | | | (149) | (22) |
| plant and equipment | (398) | | | | | |
| Impairment loss on project | (396) | | | | | |
| | | | | (22) | (8) | (1) |
| assets | | | | (33) | (0) | (1) |
| Total anarating aymongos | (1,386) | (952) | (1.004) | (1.427) | (1.201) | (200) |
| Total operating expenses | (1,380) | (853) | (1,094) | (1,427) | (1,391) | (200) |
| (I ass)/income from amountions | (1.440) | (01) | 663 | 865 | 903 | 130 |
| (Loss)/income from operations | (1,440) | (91) | 003 | 803 | 903 | 130 |
| Change in fair value of | | | | | | |
| Change in fair value of | 0 | (52) | 0.4 | 4.4 | 40 | 7 |
| derivatives | 9 | (52) | 84 | 44 | 49 | 7 |
| Convertible notes buy back loss | (8) (489) | (285) | (230) | (249) | (285) | (41) |
| Interest expense | | | | | | (41) |
| Interest income | 36 | 17 | 28 | 26 | 19 | 3 |
| Foreign exchange (loss)/gain | (25) | (44) | (62) | 32 | 81 | 12 |
| (Loss)/income from equity | (42) | (2) | 2 | | 10 | 1 |
| method investment | (43) | (2) | 3 | 6 | 10 | 1 |
| Other income, net | 399 | 16 | 34 | 48 | 66 | 10 |