DEERE & CO Form 10-Q September 01, 2011

### UNITED STATES

### SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 31, 2011

Commission file no: 1-4121

### **DEERE & COMPANY**

(Exact name of registrant as specified in its charter)

Delaware (State of incorporation)

36-2382580

(IRS employer identification no.)

**One John Deere Place** 

Moline, Illinois 61265

(Address of principal executive offices)

Telephone Number: (309) 765-8000

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject

to such filing requirements for the past 90 days.
Yes <u>X</u> No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes X No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):
Large Accelerated Filer X Accelerated Filer Non-Accelerated Filer Smaller Reporting Company (Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes NoX_
At July 31, 2011, 413,924,013 shares of common stock, \$1 par value, of the registrant were outstanding.
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## PART I. FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

DEERE & COMPANY

STATEMENT OF CONSOLIDATED INCOME

For the Three Months Ended July 31, 2011 and 2010

(In millions of dollars and shares except per share amounts) Unaudited

	2011			2010		
Net Sales and Revenues						
Net sales	\$	7,721.6	\$	6,224.0		
Finance and interest income		492.2		448.4		
Other income		158.1		164.5		
Total		8,371.9		6,836.9		
Costs and Expenses						
Cost of sales		5,792.2		4,519.6		
Research and development expenses		312.0		256.3		
Selling, administrative and general expenses		815.8		751.2		
Interest expense		184.3		193.1		
Other operating expenses		188.5		195.0		
Total		7,292.8		5,915.2		
Income of Consolidated Group before Income Taxes		1,079.1		921.7		
Provision for income taxes		369.5		308.1		
Income of Consolidated Group		709.6		613.6		
Equity in income of unconsolidated affiliates		5.2		5.9		
Net Income		714.8		619.5		
Less: Net income attributable to noncontrolling interests		2.5		2.5		
Net Income Attributable to Deere & Company	\$	712.3	\$	617.0		
Per Share Data						
Basic	\$	1.71	\$	1.45		
Diluted	\$	1.69	\$	1.44		
Average Shares Outstanding						
Basic		417.4		424.5		
Diluted		422.0		429.0		

See Condensed Notes to Interim Consolidated Financial Statements.

## DEERE & COMPANY

## STATEMENT OF CONSOLIDATED INCOME

For the Nine Months Ended July 31, 2011 and 2010

(In millions of dollars and shares except per share amounts) Unaudited

	2011			2010	
Net Sales and Revenues					
Net sales	\$	21,563.0	\$	17,009.5	
Finance and interest income		1,420.7		1,350.7	
Other income		417.1		442.4	
Total		23,400.8		18,802.6	
Costs and Expenses					
Cost of sales		15,993.2		12,490.3	
Research and development expenses		879.3		758.1	
Selling, administrative and general expenses		2,309.0		2,126.5	
Interest expense		579.1		618.9	
Other operating expenses		474.3		533.9	
Total		20,234.9		16,527.7	
Income of Consolidated Group before Income Taxes		3,165.9		2,274.9	
Provision for income taxes		1,040.7		866.4	
Income of Consolidated Group		2,125.2		1,408.5	
Equity in income of unconsolidated affiliates		10.6		6.4	
Net Income		2,135.8		1,414.9	
Less: Net income attributable to noncontrolling interests		5.5		7.2	
Net Income Attributable to Deere & Company	\$	2,130.3	\$	1,407.7	
Per Share Data					
Basic	\$	5.07	\$	3.32	
Diluted	\$	5.01	\$	3.28	
Average Shares Outstanding					
Basic		419.9		424.1	
Diluted		425.2		428.4	

See Condensed Notes to Interim Consolidated Financial Statements.

## DEERE & COMPANY CONDENSED CONSOLIDATED BALANCE SHEET (In millions of dollars) Unaudited

	July 31 2011		October 31 2010		July 31 2010	
Assets	ф	2 (10 2	ф	2.700 (	¢	2 752 7
Cash and cash equivalents  Marketable securities	2	3,618.3 459.4	2	3,790.6	\$	3,753.7