### **KOUNINIS EFSTATHIOS A**

Form 4

December 16, 2010

## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB 3235-0287 Number:

Estimated average

burden hours per

Check this box if no longer subject to Section 16.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

January 31, Expires: 2005

0.5

**OMB APPROVAL** 

Form 4 or Form 5 obligations may continue.

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

response...

See Instruction 1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person ** KOUNINIS EFSTATHIOS A			2. Issuer Name <b>and</b> Ticker or Trading Symbol	5. Relationship of Reporting Person(s) to Issuer  (Check all applicable)		
			PEGASYSTEMS INC [PEGA]			
(Last)	(First)	(Middle)	3. Date of Earliest Transaction			
			(Month/Day/Year)	Director 10% Owner		
C/O PEGASYSTEMS INC., 101 MAIN STREET			12/14/2010	_X_ Officer (give title Other (specif below)		
MAIN STRE	1 داد			VP of Finance; CAO		
(Street)			4. If Amendment, Date Original	6. Individual or Joint/Group Filing(Check		
			Filed(Month/Day/Year)	Applicable Line)		
				_X_ Form filed by One Reporting Person		
G 1 3 4 D D 1 D 6 D 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4				Form filed by More than One Reporting		

#### CAMBRIDGE, MA 02142

(City)	(State) (2	Zip) Table	e I - Non-D	erivative	Securi	ties Acq	quired, Disposed o	of, or Beneficial	ly Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired on(A) or Disposed of (D) (Instr. 3, 4 and 5)			5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code V	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)		
Common Stock	12/15/2010		M	63 (1)	A	\$0	322	D	
Common Stock	12/15/2010		F	21	D	\$ 35.1	301	D	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

Person

### Edgar Filing: KOUNINIS EFSTATHIOS A - Form 4

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)	Secu Acqu (A) ( Disp (D)	urities uired or oosed of rr. 3, 4,	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amoun or Number of Shares
Stock Options	\$ 35.1	12/14/2010		A		1,405	12/14/2011(3)	12/14/2020	Common Stock	1,405
Restricted Stock Units (2)	\$ 0	12/14/2010		A		503	12/14/2011(4)	(5)	Common Stock	503
Restricted Stock Units (2)	\$ 0	12/15/2010		M		63	12/15/2010 <u>(1)</u>	(5)	Common Stock	63

# **Reporting Owners**

Reporting Owner Name / Address	Relationships							
	Director	10% Owner	Officer	Other				
KOUNINIS EFSTATHIOS A			VP of					
C/O PEGASYSTEMS INC.			Finance;					
101 MAIN STREET			CAO					
CAMBRIDGE, MA 02142			CAO					

## **Signatures**

/s/ Janet Mesrobian, Esq., as Attorney-In-Fact for Efstathios A.
Kouninis

\*\*Signature of Reporting Person Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents 20% vesting on December 15, 2010. Original grant was 315 RSUs, with 20% vested on December 15, 2010, and the remaining 80% vesting in equal quarterly installments over the remaining four years.
- (2) Each restricted stock unit represents the right to receive, following vesting, one share of Pegasystems Inc.'s common stock.
- (3) All options vest 20% on December 14, 2011, and the remaining 80% vest in equal quarterly installments over the remaining four years.
- (4) All RSUs vest 20% on December 14, 2011, and the remaining 80% vest in equal quarterly installments over the remaining four years.

Reporting Owners 2

### Edgar Filing: KOUNINIS EFSTATHIOS A - Form 4

(5) Once vested, the shares of common stock are not subject to expiration.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.