#### PEGASYSTEMS INC

Form 4

August 14, 2013

#### FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1(b).

1. Name and Address of Reporting Person \* **KOUNINIS EFSTATHIOS A** 

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to Issuer

(Last)

(First)

(Middle)

PEGASYSTEMS INC [PEGA] 3. Date of Earliest Transaction

(Month/Day/Year)

(Check all applicable)

C/O PEGASYSTEMS INC., 1

08/13/2013

Director 10% Owner X\_ Officer (give title \_ Other (specify below)

VP of Finance & CAO

**OMB APPROVAL** 

3235-0287

January 31,

2005

0.5

OMB

Number:

Expires:

response...

Estimated average

burden hours per

ROGERS STREET

(Street) 4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check

Applicable Line)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

Person

CAMBRIDGE, MA 02142

(City)	(State)	(Zip) Tabl	le I - Non-D	<b>Derivative</b>	Secui	ities Acq	uired, Disposed o	f, or Beneficial	ly Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)		3. Transaction Code (Instr. 8)			5. Amount of Securities Form: Direct Indirect (D) or Bene Owned Indirect (I) Ownership 7. Na Form: Direct Indirect		7. Nature of Indirect Beneficial Ownership (Instr. 4)	
			Code V	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)		
Common Stock	08/13/2013		M	281	A	\$ 0	289	D	
Common Stock	08/13/2013		F	255	D	\$ 37.47 (2)	34	D	
Common Stock	08/13/2013		S	26	D	\$ 37.47	8	D	
Common Stock	08/14/2013		M	281	A	\$ 0	289	D	
Common Stock	08/14/2013		F	253	D	\$ 37.97	36	D	

#### Edgar Filing: PEGASYSTEMS INC - Form 4

					(2)	
Common Stock	08/14/2013	S	28	D	\$ 37.97 8	D
Common Stock	08/14/2013	S	8	D	\$ 37.97 0	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474 (9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Stock Option - Right to Acquire	\$ 32.29	08/13/2013		M	281	12/15/2010(1)	12/15/2019	Common Stock	803
Stock Option - Right to Acquire	\$ 32.29	08/14/2013		M	281	12/15/2010(1)	12/15/2019	Common Stock	803

## **Reporting Owners**

Reporting Owner Name / Address	Relationships						
	Director	10% Owner	Officer	Other			
MOLINIA DEGENERAÇÃO							

KOUNINIS EFSTATHIOS A C/O PEGASYSTEMS INC. 1 ROGERS STREET CAMBRIDGE, MA 02142

VP of Finance & CAO

Reporting Owners 2

#### Edgar Filing: PEGASYSTEMS INC - Form 4

# **Signatures**

/s/ Janet Mesrobian, Esq., as Attorney-In-Fact for Efstathios A. Kouninis

08/14/2013

\*\*Signature of Reporting Person

Date

### **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) All options vest 20% on December 15, 2010, and the remaining 80% vesting in equal quarterly installments over the remaining four years.
- (2) Represents the exercise price of the Stock Option referenced in Table II, which was paid by way of the withholding by the Company of shares with a value equal to the exercise price.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

Signatures 3