HARRODSBURG FIRST FINANCIAL BANCORP INC Form 10KSB December 23, 2003

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-KSB

(Mark One)

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended September 30, 2003

- or -

# " TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission Number: 0-26570

## HARRODSBURG FIRST FINANCIAL BANCORP, INC.

(Exact name of Registrant as specified in its Charter)

**Delaware** (State or other jurisdiction of incorporation) 61-1284899 (I.R.S. Employer or Organization Identification No.)

104 South Chiles Street, Harrodsburg, Kentucky (Address of principal executive offices) 40330-1620 Zip Code

Registrant s telephone number, including area code:

(859) 734-5452

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, par value \$.10 per share

(Title of Class)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO  $\ddot{}$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-B is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB. x

State issuer s revenues for its most recent fiscal year: \$9.6 million.

The aggregate market value of the voting stock held by non-affiliates of the Registrant, based on the closing price of the Registrant s Common Stock as quoted on the NASDAQ National Market on December 1, 2003, was approximately \$16.9 million.

As of December 1, 2003 there were issued and outstanding 1,222,978 shares of the Registrant s Common Stock.

DOCUMENTS INCORPORATED BY REFERENCE: NONE

#### PART I

Harrodsburg First Financial Bancorp, Inc. (the Company or Registrant ) may from time to time make written or oral forward-looking statements, including statements contained in the Company s filings with the Securities and Exchange Commission (including this Annual Report on Form 10-KSB and the exhibits thereto), in its reports to Stockholders and in other communications by the Company, which are made in good faith by the Company pursuant to the Safe Harbor provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements involve risks and uncertainties, such as statements of the Company's plans, objectives, expectations, estimates and intentions, that are subject to change based on various important factors (some of which are beyond the Company's control). The following factors, among others, could cause the Company's financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System (FRB), inflation, interest rate, market and monetary fluctuations; the timely development of and acceptance of new products and services of the company and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services; the willingness of users to substitute competitors' products and services for the Company's products and services and regulations (including laws concerning taxes, banking, securities and insurance); technological changes; acquisitions; changes in consumer spending and savings habits; and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not exclusive. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the company.

Item 1. Business

#### General

The Registrant is a bank holding company that serves as the holding company for First Financial Bank (First Financial), a federally-chartered stock savings bank of which it is the sole shareholder, and for Citizens Financial Bank, Inc. (Citizens), a state-chartered commercial bank in which it holds a 55.80% interest at September 30, 2003. The Registrant completed its acquisition of Citizens on July 15, 2001. First Financial and Citizens are referred to herein as the Banks. The Company conducts no significant business or operations of its own other than holding all or a majority of the outstanding stock of the Banks, and owning 22.5% of Independence Bancorp, New Albany, Indiana. References to the Company or Registrant generally refers to the consolidated entity including the Banks, unless the context indicates otherwise.

On June 30, 2003, the Company completed its Dutch Tender Offer and repurchased approximately 111,000 of its shares for \$16.50 a shares, or approximately \$1.9 million.

First Financial is a federally chartered stock savings bank headquartered in Harrodsburg, Kentucky. It is subject to examination and comprehensive regulation by the Office of Thrift Supervision (OTS) and its deposits are federally insured by the Savings Association Insurance Fund (SAIF). First Financial is a member of and owns capital stock in the Federal Home Loan Bank (FHLB) in Cincinnati, which is one of the 12 regional banks in the FHLB System.

First Financial operates a traditional savings bank business, attracting deposit accounts from the general public and using those deposits, together with other funds, primarily to originate and invest in loans secured by one- to four-family residential real estate, non-residential real estate, and commercial loans. To a lesser extent, First Financial also originates multi-family real estate loans and consumer loans.

Citizens, a newly organized de novo Kentucky-chartered commercial bank located in Glasgow, Kentucky, commenced operations on July 17, 2001. Citizens operates as a commercial bank, attracting deposit accounts from the general public and using these deposits, together with other funds primarily to originate residential and non-residential, commercial and consumer loans. It is subject to examination and regulation by the Federal Deposit Insurance Corporation (FDIC) and the Kentucky Department of Financial Institutions, and its deposits are insured by the Bank Insurance Fund (BIF). Citizens is a member of and owns capital stock in the FHLB in Cincinnati.

On September 16, 2003 (the Effective Date ), in connection with a routine regulatory examination, Citizens entered into a memorandum of understanding between the Regional Director of the Federal Deposit Insurance Corporation, Chicago Region (the Regional Director ) and the Commissioner of the Kentucky Department of Financial Institutions (the Commissioner ). Pursuant to the understanding, Citizens may not increase its total assets by more than 5% during any consecutive three-month period without first providing at least 30 days advance written notice to the Regional Director and the Commissioner. Additionally, among other things, the understanding also required Citizens to revise certain of its loan policies and review procedures. The understanding will remain in place until terminated by the Regional Director and the Commissioner. See Loan Approval Authority and Underwriting and Management s Discussion and Analysis of Financial Condition and Results of Operation.

#### Competition

The competition for deposit products comes from other insured financial institutions such as commercial banks, thrift institutions, credit unions, and multi-state regional banks in the Registrant s market area of Mercer, Anderson and Barren Counties, Kentucky. Deposit competition also includes a number of insurance products sold by local agents and investment products such as mutual funds and other securities sold by local agents and regional brokers. Loan competition varies depending upon market conditions and comes from other insured financial institutions such as commercial banks, thrift institutions, credit unions, multi-state regional banks, and mortgage bankers.

**Analysis of Loan Portfolio.** The following table sets forth information concerning the composition of the Registrant s loan portfolio in dollar amounts and in percentages of the total loan portfolio (before deductions for loans in process, deferred loan origination fees and costs and allowance for loan losses) as of the dates indicated.

		At September 30,			
	200	3	200	2	
	Amount	Percent	Amount	Percent	
		(Dollars in 7	Thousands)		
Type of Loans:					
Real Estate:					
One-to four-family residential	\$ 72,075	60.45%	\$ 74,437	65.05%	
Multi-family	2,220	1.86	2,419	2.12	
Agricultural	14,317	12.07	7,283	6.36	
Commercial	19,616	16.46	14,217	12.42	
Construction	4,602	3.86	5,433	4.75	
Consumer:					
Home equity	1,923	1.61	2,666	2.33	
Other (1)	3,864	3.24	7,227	6.32	
Savings account	533	0.45	741	0.65	
Total loans receivable	119,150	100.00%	114,423	100.00%	
Less:					
Deferred loan origination fees and costs, net	489		439		
Allowance for loan losses	1.006		632		
Anowance for Joan 105565	1,000		032		
Loans receivable, net	\$ 117,655		\$ 113,352		

(1) Includes home improvement, personal loans, auto and commercial loans.

### Loan Maturity Tables

The following table sets forth the maturity of the Banks loan portfolio at September 30, 2003. The table does not include prepayments or scheduled principal repayments. Prepayments and scheduled principal repayments on loans totaled approximately \$39.1 million for the year ended September 30, 2003. Adjustable-rate mortgage loans are shown as maturing based on contractual maturities.

		Due after 1			
	Due within 1	ue within 1 through 5			
	year	years	years	Total	
		(Doll	ars in Thousands)		
One- to four-family residential	\$ 2,111	\$ 5,5	596 \$ 64,368	\$ 72,075	
Multi-family, agricultural and commercial	7,209	5,4	33 23,511	36,153	
Construction	3,615		26 961	4,602	
Consumer	2,614	3,6	63 43	6,320	
Total	\$ 15,549	\$ 14,7	18 \$ 88,883	\$ 119,150	

The following table sets forth as of September 30, 2003 the dollar amount of all loans, which have fixed rates of interest and floating or adjustable interest rates. At September 30, 2003, of the total loan maturity due within one year of \$15.5 million, Citizens loan maturity was approximately \$7.9 million.

	Floating or			
	Fixed Rates	Adjustable Rates		Total
		(Dollars	s in Thousands)	
One- to four-family residential	\$ 16,310	\$	55,765	\$ 72,075
Multi-family, agricultural and commercial	6,046		30,107	36,153
Construction	3,916		686	4,602
Consumer	5,129		1,191	6,320
Total	\$ 31,401	\$	87,749	\$ 119,150

**One- to Four-Family Residential Loans.** First Financial s primary lending activity consists of the origination of one- to four-family residential mortgage loans secured by property located in their primary market area. First Financial generally originates one- to four-family residential mortgage loans without private mortgage insurance in amounts up to 85% of the lesser of the appraised value or selling price of the mortgaged property. Loans in excess of 89.9% of the value of the mortgaged property typically require private mortgage insurance in the amount of 25% to 30% of the loan amount.

First Financial offers three types of residential adjustable rate mortgage loans, all of which use the index value of the National Monthly Median Cost of Funds Ratio to SAIF-Insured Institutions plus a set margin added to it. The interest rates on these loans have an initial adjustment period of between one and five years, and generally adjust annually thereafter, with a maximum adjustment of 2% per year and a maximum increase of 5% over the life of the loan. The index margin on a non owner-occupied one- to four-family property loan is 50 basis points higher than on an owner-occupied property loan. First Financial s adjustable-rate one-to- four family mortgage loans are for terms of up to 30 years, amortized on a monthly basis, with principal and interest due each month. Borrowers may refinance or prepay loans at their option without penalty. First Financial originates, to a limited extent, 10 year, 15 year, 25 and 30 year term fixed-rate mortgages on one- to four-family, owner-occupied homes with loan to value ratios of 85% or less.

Loan originations are generally obtained from existing and walk-in customers, members of the local community, and referrals from realtors, depositors and borrowers within the Bank s lending area. Mortgage loans originated and held by First Financial in its portfolio generally include due-on-sale clauses which provide First Financial with the contractual right to deem the loan immediately due and payable in the event that the borrower transfers ownership of the property without the Registrant s consent.

During periods of rising interest rates, the risk of default on adjustable-rate loans may increase due to increases in interest costs to borrowers. Further, adjustable-rate loans that provide for initial rates of interest below the fully indexed rates may be subject to increased risk of delinquency or default as the higher, fully indexed rate of interest subsequently replaces the lower, initial rate.

**Construction Loans.** The Banks engage in construction lending involving loans to qualified borrowers for construction of one- to four-family dwellings, multi-family residential units, commercial buildings and churches, with the intent of such loans converting to permanent financing upon completion of construction. All construction loans are secured by a first lien on the property under construction. Loan proceeds are disbursed in increments as construction progresses and as inspections warrant.

Construction/permanent loans generally have adjustable or fixed interest rates and are underwritten in accordance with the same terms and requirements as permanent mortgages, except the loans generally provide for disbursement in stages during a construction period of up to twelve months, during which the borrower is not required to make monthly payments. If construction improvements are not completed at the end of six months, accrued interest must be paid to date. Accrued interest must be paid at completion of construction to the first day of the following month, and monthly payments start the first day of the following month if the loan is converted to permanent financing. Borrowers must satisfy all credit requirements that would apply to permanent mortgage loan financing for the subject property and must execute a construction loan agreement.

Construction financing generally is considered to involve a higher degree of risk of loss than long term financing on improved, occupied real estate. Risk of loss on a construction loan is dependent largely upon the accuracy of the initial estimate of the property s value at completion of construction or development and the estimated cost (including interest) of construction. During the construction phase, a number of factors could result in delays and cost overruns. If the estimate of construction cost proves to be inaccurate, the Banks may be required to advance funds beyond the amount originally committed to permit completion of the development. The Banks have sought to minimize this risk by requiring precise construction cost estimates, specifications, and drawing plans from qualified borrowers in their market area.

**Multi-Family and Commercial Real Estate Loans.** In order to serve its community and enhance yields on its assets, the Banks originate loans secured by commercial real estate and multi-family properties. The multi-family and commercial real estate loans originated have generally been made to individuals, small businesses and partnerships. They have primarily been secured by first mortgages on apartment buildings, office buildings, churches and other properties. The Banks benefit from originating such loans due to higher adjustable interest rates. Adjustable-rate loans for this type of lending have a margin that is 50 basis points higher than the margin added to single-family owner-occupied property loan. First Financial s multi-family residential and commercial real estate loans are adjustable-rate loans with terms of 30 years or less, with loan-to-value ratios not exceeding 80%. Citizens multi-family residential and commercial real estate loans are adjustable rate loans are adjustable rate loans on exceeding 80%. Citizens multi-family residential and commercial real estate loans are adjustable rate loans on multi-family residential and commercial real estate loans are adjustable rate loans on multi-family residential and commercial real estate loans are adjustable rate loans on multi-family residential and commercial real estate properties constituted approximately \$36.1 million, or 30% of the Banks total loan portfolio.

Multi-family and commercial real estate lending entails significant additional risks as compared to one- to four-family residential lending. For example, such loans typically involve large loans to single borrowers or related borrowers, the payment experience on such loans is typically dependent on the successful operation of the project, and these risks can be significantly affected by the supply and demand conditions in the market for commercial property and multi-family residential units.

Loans secured by commercial real estate generally involve a greater degree of risk than residential mortgage loans and carry larger loan balances. This increased credit risk is a result of several factors, including the concentration of principal in a limited number of loans and borrowers, the effects of general economic conditions on income producing properties, and the increased difficulty of evaluating and monitoring these types of loans. Furthermore, the repayment of loans secured by commercial real estate is typically dependent upon the successful operation of the related real estate project. If the cash flow from the project is reduced, the borrower s ability to repay the loan may be impaired. To minimize these risks, the Banks generally limits loans of this type to its market area and to borrowers with which it

has substantial experience or who are otherwise well known to them. The Banks underwriting procedures require verification of the borrower s credit history, income, financial statements, banking relationships, credit references, and income projections for the property. It is their current practice to obtain personal guarantees from all principals obtaining this type of loan. For the small total dollar amount of loans secured by church real estate that are originated by the Banks, repayment is dependent upon the continuing financial support of the church s members. The Banks also obtain appraisals on each property. All appraisals on commercial and multi-family real estate are reviewed by the Banks management.

**Agricultural Loans.** The Banks engage in lending on improved farm land with no dwelling, building lots and building acreage sites. The Banks benefit from originating such loans due to higher origination fees and adjustable interest rates. These properties must have good road access. The loan to value ratio for this type of loan is generally 75% or less with a maximum loan term of 15 years for First Financial and 20 years for Citizens. An adjustable- rate loan for this type of lending has a margin that is 50 basis points higher than the margin added to one- to four-family owner-occupied property loans.

The Banks also engage in loans for improved farm land with dwellings. The-loan-to-value ratio for this type of loan is generally 85% or less with a maximum term of 30 years for First Financial and 20 years for Citizens. These loans can be set up with payment of interest collected semi-annually and principal yearly as well as monthly principal and interest payments.

**Consumer Lending.** The Banks originate consumer loans on either a secured or unsecured basis. These loans generally require a pre-existing relationship with the Banks. The Banks generally make certificate of deposit loans for terms of up to six months in amounts up to the face amount of the certificate. The interest rate charged on these loans is up to 2% higher than the rate paid on the certificate, and interest is billed on a quarterly basis. These loans are payable on demand and the account must be assigned to the Banks as collateral for the loan.

Consumer loans may entail greater risk than residential loans, particularly in the case of consumer loans that are unsecured or secured by assets that depreciate rapidly. Repossessed collateral for a defaulted consumer loan may not be sufficient for repayment of the outstanding loan, and the remaining deficiency may not be collectible.

Loan Approval Authority and Underwriting. First Financial has established various lending limits for its officers and maintains a loan committee. The loan committee consists of Arthur L. Freeman, Chairman of the Board and Chief Executive Officer, Jack D. Hood, Treasurer and Chief Financial Officer, and Wickliffe T. Asbury, Executive Vice President, Charles W. Graves, Jr., Senior Vice President, and Vice Presidents Gay Gaines and James Baxter. Messrs. Freeman, Graves, Hood, and Asbury, each have the authority to approve secured loan applications up to \$300,000 and unsecured loans of up to \$30,000. Messrs. Baxter and Gaines, each have the authority to approve secured loan applications up to \$200,000 and unsecured loans of \$20,000. Any two officers may join together to approve loans, but only to the limit of the higher authority of the two officers. The loan committee approves loans that exceed the limits established for individual officers and may approve secured loans of up to \$500,000 and unsecured loans of \$50,000. The Board of Directors must approve all loans that exceed the lending limit of the loan committee.

For all loans originated by First Financial, upon receipt of a completed loan application from a prospective borrower, a credit report is generally ordered, income and certain other information is verified and, if necessary, additional financial information is requested. An appraisal of the real estate intended to be used as security for the proposed loan is obtained. All appraisals are reviewed by officers of First Financial designated by the Board of Directors. An independent appraiser designated and approved by

the Board of Directors of First Financial is utilized for all real estate mortgage loans. For construction/permanent loans, the funds advanced during the construction phase are held in a loan-in- process account and disbursed based upon various stages of completion in accordance with the results of inspection reports that are based upon physical inspection of the construction by an independent contractor hired by First Financial or in some cases by an officer of the Bank. For real estate loans First Financial will require either title insurance or a title opinion. Borrowers must also obtain fire and casualty, hazard or flood insurance (for loans on property located in a flood zone, flood insurance is required) prior to the closing of the loan.

Citizens has established various lending limits for its officers and maintains an officers loan committee. The officers loan committee consists of Terry Bunnell, President, Larry Ramey, Chief Operating Officer, and Vice Presidents, Nancy Hale, Jeff Constant and Jennie Wilson. In connection with the memorandum of understanding between the Regional Director and the Commissioner, the lending limits for Citizen s officers have been revised. Mr. Bunnell has the authority to approve secured loans up to \$250,000 and unsecured loans up to \$25,000. Mr. Ramey has the authority to approve secured loans up to \$200,000 and unsecured loans up to \$20,000. Ms. Hale and Mr. Constant each have the authority to approve secured loans up to \$100,000 and unsecured loans up to \$10,000. Ms. Wilson has the authority to approve secured loans up to \$20,000.

Officers may not join authorities to approve loans but officers may have an officer with higher authority approve loans up to the limit of that officer. The loan committee approves loans exceeding officer limits up to the loan committee limit of \$250,000 for secured loans and \$25,000 for unsecured loans. The loan committee consists of officers Bunnell, Constant, Ramey, Hale and Wilson. The Board loan committee consists of Terry Bunnell, Larry Ramey, Henry H. Dickinson, Chairman of the Board, Thomas K. Lyons, Samuel D. Dickinson, Philip J. Rutledge and Arthur Freeman and approves loans in excess of \$250,000 for secured loan and in excess of \$25,000 for unsecured loans.

The Board of Directors approves all insider loans and other loans as presented by the Board loan committee for full board approval.

For all loans originated by Citizens, upon receipt of a completed loan application from a prospective borrower, a credit report is generally ordered, income and certain other information is verified and, if necessary additional financial information is requested. An appraisal of the real estate intended to be used as security for the proposed loan is obtained as required by regulations. For loans for which appraisals are not required, written evaluations of the real estate collateral are prepared. Officers of Citizens review all appraisals or written evaluations prepared. Independent appraisers as approved by the Board of Directors are utilized. For construction/permanent loans a line of credit is established and advances are drawn against the line based upon various stages of completion in accordance with the results of inspection reports based on physical inspection of the construction by an independent contractor or bank officer. For real estate loans Citizens requires either title insurance or a title opinion. Borrowers must also obtain fire and casualty, hazard or flood insurance if in a flood zone prior to closing the loan.

Loan Commitments. First Financial issues written commitments to prospective borrowers on all approved real estate loans. Generally, the commitment requires acceptance within 20 days of the date of issuance. At September 30, 2003, First Financial had approximately \$0.9 million of commitments to cover originations, undisbursed funds for loans-in-process and unused lines of credit.

Citizens issues written commitments to prospective borrowers on all approved real estate loans. Generally, the commitment requires acceptance within 20 days of the date of issuance. At September 30, 2003, Citizens had approximately \$2.9 million of commitments to cover unused lines of credit.

#### **Non-Performing and Problem Assets**

Loan Delinquencies. First Financial monitors delinquencies on all types of loans closely. If such loans later become delinquent, First Financial contacts and works with the borrower to resolve the delinquency before initiating foreclosure proceedings. First Financial s collection procedures provide that when a mortgage loan is 10 days past due, a notice of nonpayment is sent. Delinquent notices are sent if the loan becomes delinquent for more than 30 days. If payment is still delinquent after 60 days, the customer will receive a letter and/or telephone call and may receive a visit from a representative of the Registrant. If the delinquency continues, similar subsequent efforts are made to eliminate the delinquency. If the loan continues in a delinquent status for 90 days past due and no repayment plan is in effect, management will generally initiate legal proceedings.

Loans are reviewed on a monthly basis by management and are generally placed on a non-accrual status when the loan becomes more than 90 days delinquent and, in the opinion of management, the collection of additional interest is doubtful. Interest accrued and unpaid at the time a loan is placed on non- accrual status is charged against interest income. Subsequent interest payments, if any, are either applied to the outstanding principal balance or recorded as interest income, depending on the assessment of the ultimate collectibility of the loan.

Citizens monitors delinquencies on all types of loans closely. If such loans later become delinquent, Citizens contacts and works with the borrower to resolve the delinquency before initiation of foreclosure proceedings. Citizens collection procedures provide that when a mortgage loan is 15 days past due (10 days for other loans), a notice of nonpayment is sent. Delinquent notices are sent if the loan becomes delinquent for more than 30 days. At 30 days past due, the customer also receives a letter, phone call or officer visit to discuss the loan status. If the delinquency continues, similar subsequent efforts are made to eliminate the delinquency. If the loan continues in a delinquent status for up to 90 days past due and no repayment plan is in effect, management will generally initiate legal proceedings.

Loans are reviewed on a monthly basis by management and will be placed on non-accrual status when the loan becomes more than 90 days past due and, in the opinion of management, the collection of additional interest is doubtful. Interest accrued and unpaid at the time a loan is placed on non-accrual status is charged against interest income. Subsequent interest payments, if any, are either applied to principal then to interest that would have been contractually accrued.

Non-Performing Assets. The following table sets forth information regarding non-accrual loans, real estate owned and certain other repossessed assets and loans. As of the dates indicated, the Registrant had no loans categorized as troubled debt restructuring within the meaning of Statement of Financial Accounting Standards (SFAS) 15 and no impaired loans within the meaning of meaning of SFAS 114, as amended by SFAS 118.

	At Septe	mber 30,
	2003	2002
	(In Tho	usands)
Loans accounted for on a non-accrual basis:		
Total	\$ 425	\$ 41
Accruing loans which are contractually past due 90 days or more:		
Mortgage loans:		
Permanent loans secured by 1 to 4 family dwelling units	189	217
All other mortgage loans	7	5
Non-mortgage loans:		
Commercial	85	
Consumer	129	112
Total	410	334
Total non-accrual loan	835	375
Real estate owned		233
Total non-performing assets	\$ 835	\$ 608
r C		
Total non-performing loans to net loans	.71%	.33%
Total non-performing loans to total assets	.48%	.25%
Total non-performing assets to total assets	.48%	.40%

**Classified Assets.** Federal regulations provide for a classification system for problem assets of insured institutions that covers all problem assets. Under this classification system, problem assets of insured institutions are classified as substandard, doubtful, or loss. An asset is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets include those characterized by the distinct possibility that the insured institution will sustain some loss if the deficiencies are not corrected. Assets classified as doubtful have all of the weaknesses inherent in those classified substandard, with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Assets classified as loss are those considered uncollectible and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted. Assets may be designated special mention because of potential weakness that do not currently warrant classification in one of the aforementioned categories.

When an insured institution classifies problem assets as either substandard or doubtful, it may establish general allowances for loan losses in an amount deemed prudent by management. General allowances represent loss allowances which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. When an insured institution classifies problem assets as loss, it is required either to establish a specific allowance for losses equal to 100% of that portion of the asset so classified or to charge off such amount. First Financial and Citizens determination as to the classification of its assets and the amount of its valuation allowances is subject to review by the OTS and the FDIC, respectively, which may order the establishment of additional general or specific loss allowances. A portion of general loss allowances established to cover possible losses related to assets classified as substandard or doubtful may be included in determining an institution s regulatory capital, while specific valuation allowances for loan losses generally do not qualify as regulatory capital.

The following table sets forth the Registrant s classified assets in accordance with its classification system:

	At Septer	nber 30, 2003
	(In T	housands)
Special Mention	\$	12
Substandard		2,465
Doubtful		1
Loss		1
Total	\$	2,479

Allowance for Loan Losses. It is management s policy to provide for losses on loans in its loan portfolio. A provision for loan losses is charged to operations based on management s evaluation of the losses that may be incurred in the Registrant s loan portfolio. Such evaluation, which includes a review of all loans of which full collectibility of interest and principal may not be reasonably assured, considers the Registrant s past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower s ability to repay, estimated value of any underlying collateral, current economic conditions, and the relationship of the allowance for loan losses to outstanding loans.

The following table sets forth information with respect to the Registrant s allowance for loan losses at the dates and for the periods indicated:

	At or f	or the Year
	Ended S	eptember 30,
	2003	2002
	(Dollars ]	n Thousands)
Total Loans Outstanding	\$ 119,150	\$ 115,977
Average Loans Outstanding	\$ 116,664	\$ 109,011
Allowance balances (at beginning of period)	\$ 632	\$ 411
Provision (credit):		
Residential	428	241
Consumer		
Net Charge-offs (recoveries):		
Residential	54	20
Consumer		
		<u> </u>
Allowance balance (at end of period)	\$ 1,006	\$ 632
Allowance for loan losses as a percent of total loans outstanding	.84%	.54%
Net loans charged off as a percent of average loans outstanding	.05%	.02%

Management will continue to review the entire loan portfolio to determine the extent, if any, to which further additional loss provisions may be deemed necessary. There can be no assurance that the allowance for loan losses will be adequate to cover losses that may in fact be realized in

the future and that additional provisions for losses will not be required.

#### Analysis of the Allowance for Loan Losses

The following table sets forth the allocation of the allowance by category, which management believes can be allocated only on an approximate basis. The allocation of the allowance to each category is not necessarily indicative of future loss and does not restrict the use of the allowance to absorb losses in any category.

		At Septem	ber 30,	
		2003		2002
		Percent of Loans to Total		
	Amount	Loans	Amount	Loans
		(Dollars in Th	ousands)	
gage:				
family residential	\$ 323	60.45%	\$414	65.05%
ly		1.86	13	2.12
	53	12.07	40	6.36
	556	16.46	77	12.42
construction	9	3.86	30	4.75
	65	5.30	58	9.30
ce for loan losses	\$ 1,006	100.00%	\$ 632	100.00%

### **Return On Equity And Assets Ratios**

	At Or For '	The Years
	Ended Sept	tember 30,
	2003	2002
Average equity to average assets	13.08%	14.42%
Return on average equity	5.62%	3.02%
Return on average assets	.73%	.46%
Dividend payout ratio	54.92	100.83

#### **Investment Activities**

The Registrant is required under federal regulations to maintain a sufficient amount of liquid assets that may be invested in specified short-term securities and certain other investments. However, neither the OTS nor the FDIC prescribes by regulation to a minimum or percentage of liquid assets. The level of liquid assets varies depending upon several factors, including: (i) the yields on investment alternatives, (ii) management s judgment as to the attractiveness of the yields then available in relation to other opportunities, (iii) expectation of future yield levels, and (iv) management s projections as to the short-term demand for funds to be used in loan origination and other activities. Investment securities,

including mortgage-backed securities, are classified at the time of purchase, based upon management s intentions and abilities, as securities held to maturity or securities available for sale. Debt securities acquired with the intent and ability to hold to maturity are classified as held to maturity and are stated at

cost and adjusted for amortization of premium and accretion of discount, which are computed using the level yield method and recognized as adjustments of interest income. All other debt securities are classified as available for sale to serve principally as a source of liquidity.

Current regulatory and accounting guidelines regarding investment securities (including mortgage backed securities) require the Registrant to categorize securities as held to maturity, available for sale or trading. As of September 30, 2003, Registrant had securities (including mortgage-backed securities) classified as held to maturity and available for sale in the amount of \$4.4 million and \$31.7 million, respectively and had no securities classified as trading. Securities classified as available for sale are reported for financial reporting purposes at the fair market value with net changes in the fair market value from period to period included as a separate component of stockholders equity, net of income taxes. At September 30, 2003, the Registrant s securities available for sale had an amortized cost of \$27.5 million and fair market value of \$31.7 million. Changes in the fair market value of securities available for sale do not affect the Bank s regulatory capital requirements or its loan-to-one borrower limit.

At September 30, 2003, the Registrant s investment portfolio policy allowed investments in instruments such as: (i) U.S. Treasury obligations, (ii) U.S. federal agency or federally sponsored agency obligations, (iii) local municipal obligations, (iv) mortgage-backed securities, (v) banker s acceptances, (vi) certificates of deposit, (vii) equity investments, and (viii) investment grade corporate bonds and commercial paper. The board of directors may authorize additional investments. In fiscal 2003, the Registrant purchased a 22.5% equity interest in Independence Bancorp. The investment was recorded using the equity method of accounting and accordingly, a proportionate share of the earnings of Independence Bancorp is recognized by the Registrant.

As a source of liquidity and to supplement Registrant s lending activities, the Registrant has invested in residential mortgage-backed securities. Mortgage-backed securities can serve as collateral for borrowings and, through repayments, as a source of liquidity. Mortgage-backed securities represent a participation interest in a pool of single-family or other type of mortgages. Principal and interest payments are passed from the mortgage originators, through intermediaries (generally quasi-governmental agencies) that pool and repackage the participation interests in the form of securities to investors. The quasi- governmental agencies guarantee the payment of principal and interest to investors and include FreddieMac, GinnieMae, and FannieMae.

Mortgage-backed securities typically are issued with stated principal amounts. The securities are backed by pools of mortgages that have loans with interest rates that are within a set range and have varying maturities. The underlying pool of mortgages can be composed of either fixed rate or adjustable rate mortgage loans. Mortgage-backed securities are generally referred to as mortgage participation certificates or pass-through certificates. The interest rate risk characteristics of the underlying pool of mortgages (i.e., fixed rate or adjustable rate) and the prepayment risk, are passed on to the certificate holder. The life of a mortgage-backed pass-through security is equal to the life of the underlying mortgages. Expected maturities will differ from contractual maturities due to scheduled repayments and because borrowers may have the right to call or prepay obligations with or without prepayment penalties. Mortgage-backed securities issued by FreddieMac, GinnieMae, and FannieMae, make up a majority of the pass-through certificates market.

At September 30, 2003, the Registrant s securities portfolio did not contain securities of any issuer, other than those issued by U.S. government or its agencies, with an aggregate book value in excess of 10% of the Registrant s equity.

Investment Portfolio. The following table sets forth the carrying value of the Registrant s investment securities at the dates indicated.

	At Septe	mber 30,
	2003	2002
	(In Tho	usands)
Investment Securities available for sale:		
Mortgaged backed securities	\$ 21,444	\$ 8,034
U.S. government and federal agencies securities	6,209	4,932
FHLMC stock	4,036	4,309
Total	\$ 31,689	\$ 17,275
Investment securities held to maturity:		
U.S. government and federal agencies debt securities	\$ 3,002	\$ 2,007
Municipal bonds	1,402	214
Total	\$ 4,404	\$ 2,221
Total investment securities	\$ 36,093	\$ 19,496

**Investment Portfolio Maturities**. The following table sets forth information regarding the scheduled maturities, carrying values, market value and weighted average yields for the Registrant s investment securities portfolio at September 30, 2003. The following table does not include the Registrant s equity investment in Independence Bancorp and does not take into consideration the effects of scheduled repayments or the effects of possible prepayments.

	As of September 30, 2003										
	One Yea	r or Less	1	'han One to Years	-	nan Five o Years	More that	n ten years	Total I	nvestment Se	curities
	Carrying Value	Average Yield	Carrying Value	Average Yield	Carrying Value	Average Yield	Carrying Value	Average Yield	Carrying Value	Average Yield	Market Value
					(Do	llars in Tho	usands)				
Investments securities available for sale:											
Mortgage-backed securities	\$ 21,444	4.84%	\$	Ģ	%\$	ç	%\$	ç	% \$21,444	4.84%	\$ 21,444
U.S. government and federal agencies debt securities	612	4.88	764	4.07	4,833	3.95			6,209	4.06	6,209
FHLMC stock	4,036	1.91							4,036	1.91	4,036
Total	\$ 26,092	4.39%	\$ 764	4.07%	\$ 4,833	3.95%			\$ 31,689	4.32%	\$ 31,689
Investment securities held to maturity:											
U.S. government and federal agencies											
debt securities Municipal bonds	\$ 65	4.25	%\$	¢,	% \$ 2,002	5.00%	\$ 1,000 1,337	6.35% 4.89	\$ 3,002 1,402	4.86% 5.45	\$ 3,038 1,432
intumorpur condis							1,557		1,102		
Total	65	4.25%			\$ 2,002	5.00%	\$ 2,337	5.52%	\$ 4,404	5.26%	\$ 4,470
Total investment securities	\$ 26,157	4.39%	\$ 764	4.07%	\$ 6,835	4.26%	\$ 2,337	5.52%	\$ 36,093	4.43%	\$ 36,159

#### Sources of Funds

**General.** Deposits are the major external source of the Registrant s funds for lending and other investment purposes. The Registrant derives funds from amortization and prepayment of loans and, to a much lesser extent, maturities of investment securities, borrowings, mortgage-backed securities and operations. Scheduled loan principal repayments are a relatively stable source of funds, while deposit inflows and outflows and loan prepayments are significantly influenced by general interest rates and market conditions.

**Deposits.** Consumer and commercial deposits are attracted principally from within the Registrant s primary market area through the offering of a selection of deposit instruments including regular savings accounts, money market accounts, and term certificate accounts. Deposit account terms vary according to the minimum balance required, the time period the funds must remain on deposit, and the interest rate, among other factors. At September 30, 2003, the Registrant had no brokered accounts.

**Jumbo Certificates of Deposit.** The following table indicates the amount of the Registrant s certificates of deposit of \$100,000 or more by time remaining until maturity as of September 30, 2003.

	Certificates of D	Deposit
	(In Thousan	ds)
Maturity Period		
Three months or less	\$ 1	2,589
More than three through six months	:	8,154
More than six through twelve months	·	7,324
Over twelve months		2,985
Total	\$ 3	1,052

The following table sets forth the average balances and interest rates based on month-end balances for interest-bearing demand deposits and time deposits as of the dates indicated.

		At September 30,				
	200	2003		02		
	Average Balance	Average Rate	Average Balance	Average Rate		
		(Dollars in T	Thousands)			
Deposit Category:						
Demand and Savings Accounts(1)	\$ 24,615	1.25%	\$ 23,155	1.59%		
Certificates	107,218	3.54	92,385	3.98		
	\$ 131,833	3.11%	\$ 115,540	3.50%		

(1) Includes non-interest bearing and savings accounts, which represent less than 10% of total deposits.

**Borrowings.** Deposits are the primary source of funds of the Banks lending and investment activities and for its general business purposes. The Banks may obtain advances from the FHLB of Cincinnati to supplement its supply of lendable funds. Advances from the FHLB of Cincinnati are typically secured by a pledge of the Banks stock in the FHLB of Cincinnati and a portion of their first mortgage loans and certain other assets. The Banks, if the need arises, may also access the Federal Reserve Bank discount window to supplement its supply of lendable funds and to meet deposit withdrawal requirements. At September 30, 2003, the Registrant borrowings totaled \$2.7 million, which \$0.1 million was short-term and \$2.6 million was long-term.

#### Personnel

As of September 30, 2003, the Registrant had 34 full-time employees and 2 part-time employees. None of the Registrant s employees are represented by a collective bargaining group. The Registrant believes that its relationship with its employees is good.

#### **Regulation of the Company**

**General.** The Company is a registered bank holding company subject to regulation under the Bank Holding Company Act of 1956, as amended (the BHC Act ). In addition, the Company is subject to the provisions of Kentucky s banking laws regulating bank acquisitions and various activities of controlling bank shareholders. As a bank holding company, the Company is subject to regulation, supervision, and examination by the Board of Governors of the Federal Reserve System (the FRB ) and is required to file periodic reports with the FRB. The Kentucky Department of Financial Institutions may also conduct examinations of the Company to determine whether it is in compliance with applicable Kentucky banking laws and regulations. In addition, the FRB has enforcement authority over the Company and any non-financial institution subsidiaries of the Company. This regulation and oversight is intended primarily for the protection of the depositors of the Banks and not for the benefit of the Company s stockholders.

**Regulatory Capital Requirements.** The FRB has adopted capital adequacy guidelines pursuant to which it assesses the adequacy of capital in examining and supervising a bank holding company and in analyzing applications to it under the Bank Holding Company Act. The FRB s capital adequacy guidelines are similar to those imposed on the Banks by the OTS and the FDIC. See Regulation of the Banks - Regulatory Capital Requirements.

**Restrictions on Dividends.** The FRB has issued a policy statement on the payment of cash dividends by bank holding companies, which expresses the FRB s view that a bank holding company should pay cash dividends only to the extent that the holding company s net income for the past year is sufficient to cover both the cash dividends and a rate of earnings retention that is consistent with the holding company s capital needs, asset quality and overall financial condition. The FRB also indicated that it would be inappropriate for a company experiencing serious financial problems to borrow funds to pay dividends. Furthermore, under the federal prompt corrective action regulations, the FRB may prohibit a bank holding company from paying any dividends if the holding company s bank subsidiary is classified as undercapitalized.

Acquisition of Banks. The BHC Act also requires a bank holding company to obtain prior approval from the FRB before acquiring direct or indirect ownership or control of more than 5% of the voting shares of any bank which is not already majority owned or controlled by that bank holding company. Acquisition of any additional banks would require prior approval from both the FRB and the Kentucky Department of Financial Institutions.

**Non-Banking Activities.** The business activities of the Company, as a bank holding company, are restricted by the BHC Act. The Company is authorized by the BHC Act and the FRB s Regulation Y to acquire ownership or control of non-banking companies, provided the activities of the non-banking companies are so closely related to banking or managing or controlling banks that the FRB considers the activities to be proper to the operation and control of banks. Regulation Y sets forth a lengthy list of activities (including the operation of a savings institution such as First Financial) that the FRB has determined to be so closely related to the business of banking as to be a proper incident thereto regarded as closely related to banking or managing or controlling banks and, thus, are permissible activities for bank holding companies.

The Gramm-Leach-Bliley Act, which became effective in March 2001, permits greater affiliation among banks, securities firms, insurance companies, and other companies under a new type of financial services company known as a financial holding company. A financial holding

company essentially is a bank holding company with significantly expanded powers. Financial holding companies are authorized by statute to engage in a number of

financial activities previously impermissible for bank holding companies, including securities underwriting, dealing and market making; sponsoring mutual funds and investment companies; insurance underwriting and agency; and merchant banking activities. The act also permits the FRB and the Treasury Department to authorize additional activities for financial holding companies if they are financial in nature or incidental to financial activities. A bank holding company may become a financial holding company if each of its subsidiary banks is well capitalized, well managed, and has at least a satisfactory CRA rating. A financial holding company must provide notice to the FRB within 30 days after commencing activities previously determined by statute or by the FRB and the Department of the Treasury to be permissible. The Company has not submitted notice to the FRB of its intent to be deemed a financial holding company.

### **Regulation of the Banks**

**General.** Set forth below is a brief description of certain laws that relate to the regulation of the Banks. The description does not purport to be complete and is qualified in its entirety by reference to applicable laws and regulations. First Financial, as a federal stock savings bank, is subject to regulation, supervision and regular examination by the OTS. Citizens, as a Kentucky commercial bank that is not a member of the FRB, is subject to regulation, supervision and regular examination both by the Kentucky Department of Financial Institutions and the FDIC. The deposits of both Banks are insured by the FDIC to the maximum extent provided by law (a maximum of \$100,000 for each insured depositor).

Federal and Kentucky banking laws and regulations control, among other things, the Banks required reserves, investments, loans, mergers and consolidations, issuance of securities, payment of dividends and other aspects of the Banks operations. The regulatory structure also gives the respective regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including polices with respect to the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes. Supervision, regulation and examination of First Financial and Citizens by the bank regulatory agencies are intended primarily for the protection of depositors rather than for holders of the Company s stock or for the Company as the holder of the stock of the Banks.

**Insurance of Deposit Accounts.** The deposit accounts held by First Financial and Citizens are insured by the SAIF and the BIF, respectively, to a maximum of \$100,000 for each insured member (as defined by law and regulation). Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or the institution s primary regulator.

The Banks are required to pay insurance premiums based on a percentage of their insured deposits to the FDIC for insurance of their deposits by the SAIF and the BIF. The FDIC s current deposit insurance assessment rates for SAIF and BIF member institutions are in a range from 0% to .027% of insured deposits on an annualized basis, with the assessment rate for most banks and thrifts set at 0%.

In addition, all FDIC-insured institutions are required through 2017 to pay assessments to the FDIC to fund interest payments on bonds issued by the Financing Corporation (FICO), an agency of the Federal government established to recapitalize the predecessor to the SAIF. For calendar 2003, the average annual assessment rate was .0162% of insured deposits.

**Regulatory Capital Requirements.** The OTS and the FDIC have adopted regulations requiring institutions under their respective jurisdictions maintain specified minimum ratios of capital to total assets and capital to risk-weighted assets. Specifically, all savings institutions and banks must maintain the following ratios: (1) Tier 1 or core capital equal to at least 4% (3% if the institution has received the highest rating, composite 1 CAMELS, on its most recent examination) of total adjusted assets; and (2) total capital (defined as Tier 1 capital plus supplementary (Tier 2) capital) equal to 8% of total risk-weighted assets. In addition, savings institutions are

required under applicable federal law to maintain tangible equity capital equal to at least 1.5% of total adjusted assets. The Banks were in compliance with the respective capital requirements of the FDIC and the OTS as of September 30, 2003.

**Dividend and Other Capital Distribution Limitations.** The OTS and the Kentucky Department of Financial Institutions impose restrictions on the ability of federal savings institutions and Kentucky commercial banks, respectively, to pay dividends and to make other capital distributions. In general, the Banks are prohibited from paying any dividends or other capital distributions if, after the distribution, they would be undercapitalized under applicable federal law.

The prior approval of the OTS would be required for any capital distribution (including a dividend) by First Financial if: (i) the total of its capital distributions, including the proposed distribution, were to exceed its net income for the calendar year to date plus its retained net income for the preceding two calendar years; (ii) First Financial was not eligible for expedited treatment of applications under applicable OTS regulations; (iii) First Financial would not remain adequately capitalized, as defined, after the distribution; or (iv) the capital distribution would violate an agreement between the OTS and First Financial or any OTS regulation. In addition, even if the above application requirement were inapplicable, First Financial would be required to give the OTS prior notice of any capital distribution if it would not remain well capitalized after the distribution.

In addition, under applicable provisions of Kentucky law, the prior approval of the Kentucky Department of Financial Institutions is required if the total of all dividends declared by Citizens in any calendar year exceeds Citizens net profits, as defined, for that year combined with its retained net profits for the preceding two calendar years, less any required transfers to surplus or a fund for the retirement of any preferred stock.

**Federal Home Loan Bank System.** First Financial and Citizens are members of the FHLB of Cincinnati, which is one of 12 regional FHLBs that administers the home financing credit function of savings associations. Each FHLB serves as a reserve or central bank for its members within its assigned region. It is funded primarily from proceeds derived from the sale of consolidated obligations of the FHLB System. It makes loans to members (i.e., advances) in accordance with policies and procedures established by the Board of Directors of the FHLB.

As members, First Financial and Citizens are required to purchase and maintain stock in the FHLB of Cincinnati in an amount equal to at least 1% of aggregate unpaid residential mortgage loans, home purchase contracts or similar obligations at the beginning of each year.

**Federal Reserve System.** The Federal Reserve Board requires all depository institutions to maintain non-interest bearing reserves at specified levels against their transaction accounts (primarily checking, NOW, and Super NOW checking accounts) and non-personal time deposits. At September 30, 2003, the Banks were in compliance with these Federal Reserve Board requirements.

Item 2. Description of Properties

(a) Properties

The Registrant operates from two main offices and two full service branch offices. The following table sets forth information regarding the Registrant s properties:

Location	Leased or Owned	Original Date Acquired or Leased	
First Financial			
MAIN OFFICE:	Owned	1964	
104 South Chiles Street			
Harrodsburg, Kentucky 40330			
BRANCH OFFICE:	Owned	1998	
1015 Cross Road Drive			
Lawrenceburg, Kentucky 04342			
<u>Citizens</u> (1)			
MAIN OFFICE:	Leased	2001	
113 West Public Square			
Glasgow, Kentucky 42142			

(1) Citizens also purchased property in 2003 located at 501 Happy Valley Road, Glasgow, Kentucky.

(b) Investment Policies. See Item 1. Description of Business above for a general description of the Registrant s investment policies and any regulatory or Board of Directors percentage of assets limitations regarding certain investments. The Registrant s investments are primarily acquired to produce income, and to a lesser extent, possible capital gain.

(1) Investments in Real Estate or Interests in Real Estate. See Item 1. Description of Business - Lending Activities and - Regulation of the Bank, and Item 2. Description of Property.

(2) Investments in Real Estate Mortgages. See Item 1. Description of Business - Lending Activities and - Regulation of the Bank.

(3) Investments in Securities of or Interests in Persons Primarily Engaged in Real Estate Activities. See Item 1. Description of Business - Lending Activities and - Regulation of the Bank.

(c) Description of Real Estate and Operating Data. Not Applicable.

Item 3. Legal Proceedings -

The Registrant, from time to time, is a party to ordinary routine litigation, which arises in the normal course of business, such as claims to enforce liens, condemnation proceedings on properties in which the Registrant holds security interests, claims involving the making and

servicing of real property loans, and other issues incident to the business of the Registrant. There were no material lawsuits pending or known to be contemplated against the Banks or the Company at September 30, 2003.

### Item 4. Submission of Matters to a Vote of Security Holders

None.

### PART II

#### Item 5. Market for the Registrant s Common Equity and Related Stockholder Matters

The Registrant common stock is traded on the Nasdaq National Market under the trading symbol of HFFB , and began trading in October 1995, upon completion of the conversion of First Financial. The following table reflects high and low bid quotations. The quotations reflect inter-dealer prices, without retail mark-up, mark-down, or commission, and may not represent actual transactions.

		Fiscal 2003			Fiscal 2002		
	Stock F	Stock Price Range		Stock Pr	Stock Price Range		
			Per Share			Per Share	
Quarter	High	Low	Dividend	High	Low	Dividend	
1 <sup>st</sup>	\$ 13.75	\$ 10.75		\$ 12.11	\$ 10.82	\$	
2 <sup>nd</sup>	15.14	12.44	.30	12.03	11.00	.30	
3 <sup>rd</sup>	17.63	14.55		13.52	11.00		
4 <sup>th</sup>	20.75	16.50	.30	12.49	10.95	.30	

The number of shareholders of record of common stock as of December 1, 2003, was approximately 400. This does not reflect the number of persons or entities who held stock in nominee or street name through various brokerage firms. At December 1, 2003, there were approximately 1.2 million shares outstanding. The Registrant s ability to pay dividends to stockholders is dependent upon the dividends it receives from the Banks. The payment of cash dividends by First Financial and Citizens is limited by regulations of the OTS and the FDIC, respectively. See Regulations of the Banks - Dividend and Other Capital Distribution Limitations.

#### Item 6. Management s Discussion and Analysis of Financial Condition and Results of Operations

The Private Securities Litigation Reform Act of 1995 contains safe harbor provisions regarding forward-looking statements. When used in this discussion, the words believes, anticipates, contemplates, expects, and similar expressions are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties, which could cause actual results to differ materially from those projected. Those risks and uncertainties include changes in interest rates, risks associated with the ability to control costs and expenses, and general economic conditions. Harrodsburg First Financial Bancorp, Inc. undertakes no obligation to publicly release the results of any revisions to those forward looking statements, which may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

Harrodsburg First Financial Bancorp, Inc. ( Company ) is a bank holding company headquartered in Harrodsburg, Kentucky, which provides a full range of deposits and traditional mortgage loan products through its wholly owned subsidiary, First Financial Bank ( First Financial ), a federally chartered savings bank, and Citizens Financial Bank, Inc. ( Citizens ), a state chartered commercial bank, in which the Company has a 55.8% interest. All references to the Company generally refer to the consolidated entity including First Financial and Citizens, unless the context indicates otherwise. Banks refers to the combined operations of First Financial and Citizens, unless the context indicates otherwise.

On September 16, 2003 (Effective Date), in connection with a routine regulatory examination, Citizens entered into a memorandum of understanding between the Regional Director of the Federal Deposit Insurance Corporation, Chicago Region (the Regional Director) and the Commissioner of the Kentucky Department of Financial Institutions (Commissioner). Pursuant to the understanding, Citizens may not increase its total assets by more than 5% during any consecutive three-month period without first providing at least 30 days advance written notice to the Regional Director and the Commissioner. Additionally, among other things, the understanding requires Citizens to revise certain of its loan policies and review procedures. The restriction on Citizens asset growth is effective immediately and the revision of certain of its loan policies and review procedures must be completed within 60 days from the Effective Date.

#### Overview

On July 15, 2001, the Company converted from a unitary savings bank holding company to a bank holding company, and on the same date acquired a 56.27% interest in Citizens Financial Bank, Inc., which is a Kentucky chartered commercial bank. The Company paid a cash price of \$2,816,300 for its controlling interest in Citizens. The acquisition was accounted for under the purchase method of accounting. As a result of the transaction, the Company recorded goodwill of \$356,064 for the excess cost over the net assets acquired. The Company has determined that goodwill is not impaired as of September 30, 2003. The Company's investment in Citizens decreased to 55.8% in fiscal 2002 due to Citizens' issuance of 2,100 shares of stock in lieu of cash for rental of Citizens' banking office. Future rent is payable in cash.

In addition, on December 31, 2002, the Company purchased a 22.53% interest in Independence Bancorp of New Albany ("Independence"), located in New Albany, Indiana for \$2.0 million. The investment is being accounted for using the equity method of accounting.

On September 16, 2003, (effective date) in connection with a routine examination, Citizens entered into a memorandum of understanding between the Regional Director of the Federal Deposit Insurance Corporation, Chicago Region (the Regional Director) and the Commissioner of the Kentucky Department of Financial

Institutions (Commissioner). Pursuant to the understanding, Citizens may not increase its total assets by more than 5% during any consecutive three-month period without first providing at least 30 days advance written notice to the Regional Director and the Commissioner. Additionally, among other things, the understanding required Citizens to also revise certain of its loan policies and review procedures. The understanding will remain in place until terminated by the Regional Director and the Commissioner.

Additional provisions of the agreement are as follows:

Citizens is required to formulate a written plan of action for reducing the principal balance of substandard loans greater than \$100,000 and submit monthly progress reports to the board of directors.

Improve loan documentation.

Review and amend the loan policy.

Enhance its loan review function

Maintain tier I capital at a level at or exceeding 8% of Citizen s total assets.

Formulate and implement a written profit plan.

Formulate and implement a long range planning process.

Review the allowance for loan and lease losses for adequacy.

Provide quarterly progress reports to the Regional Director and Commissioner.

For the fiscal year ended September 30, 2003, net income was \$1.3 million or \$1.05 per diluted share, as compared to \$670,000 or \$.54 cents per diluted share for fiscal 2002. During fiscal 2003 assets increased \$20.5 million to \$173.5 million. Net loans increased by 3.8% to \$117.7 million and asset quality remains strong. Net income increased by 95.1% or \$637,000 during the year. Citizens, as a startup venture achieved profitability for the first time in fiscal 2003 primarily as a result of the reversal of an allowance totaling approximately \$537,680 on the tax benefit related to prior year net operating losses. The Company's share of Citizens net income for fiscal 2003 was \$136,000 compared to a net loss of \$(289,000) for the year ended September 30, 2002. First Financial's net income increased by \$59,000 in fiscal year 2003 compared to the year ended September 30, 2002.

#### Asset/Liability Management

**Market Risk Analysis**. The Banks, like many other financial institutions, are vulnerable to an increase in rates to the extent that interest-bearing liabilities generally mature or reprice more rapidly than interest-earning assets. Historically, the lending activities of savings institutions, such as First Financial, emphasized the origination of long-term, fixed rate loans secured by single-family residences, and the primary source of funds has been deposits with substantially shorter maturities. While having interest-bearing liabilities that reprice more frequently than interest-earning assets is generally beneficial to net interest income during a period of declining interest rates, such an asset/liability mismatch is generally detrimental during periods of rising interest rates.

Historically, the lending activities of commercial banks, such as Citizens, emphasized the origination of short to intermediate variable rate loans, secured by various types of collateral that are more closely matched with the deposit maturities and repricing of interest-earning assets occurs closer to the same general time period.

To reduce the effect of interest rate changes on net interest income the Banks have adopted various strategies to enable them to improve matching of interest-earning asset maturities to interest-bearing liability maturities. The principal elements of these strategies include:

Originate one-to-four family residential mortgage loans with adjustable rate features or fixed rate loans with short maturities;

Lengthen the maturities of our liabilities when it would be cost effective through the pricing and promotion of higher rate certificates of deposit and utilization of FHLB advances or other borrowings;

Attract low cost checking and transaction accounts, which tend to be less interest rate sensitive when interest rates rise;

Maintain interest-bearing deposits, federal funds, and U.S. government securities with short to intermediate terms to maturities; and

Maintain an investment portfolio that provides a stable cash flow, thereby providing investable funds in varying interest rate cycles.

The Banks also monitor their interest rate sensitivity through the use of a model, which estimates the change in its net portfolio value (NPV) in the event of a range of assumed changes in market interest rates. Net portfolio value is defined as the current market value of assets, less the current market value of liabilities, plus or minus the current value of off-balance sheet items. The change in NPV measures the Banks vulnerability to changes in interest rates by estimating the change in the market value of its assets, liabilities, and off-balance sheet items as a result of an instantaneous change in the general level of interest rates.

As market interest rates decrease, the average maturities of loans and investment securities shorten due to quicker prepayments, causing an increase in their value. Deposit accounts have only relatively minor movements in a declining interest rate environment since they are primarily short-term in nature, resulting in the value of deposits decreasing more quickly than the value of assets increase.

The NPV models used by the OTS and the FDIC have certain shortcomings. Based on the models, certain assumptions are made that may or may not actually reflect how actual yields and costs will react to market interest rates. For example, the NPV models assume that the makeup of the Banks interest rate sensitive assets and liabilities will remain constant over the period being measured. Thus, although using such models can be instructive in providing an indication of the Banks exposure to interest rate risk, the Banks cannot precisely forecast the effects of a change in

market interest rates. Additionally, the results indicated by the models are likely to differ from actual results.

First Financial measures their interest rate risks, using the Office of Thrift Supervision NPV method. The OTS defines the sensitivity measure as the change in the NPV ratio with a 200 basis point shock. At September 30, 2003, if interest rates increased by 200 basis points, First Financial s NPV ratio would be 14.2% based on a 197 basis point decrease in its NPV. Additionally, if interest rates decline by 100 basis points, First Financial s NPV ratio would be 16.44% based on a 25 basis point increase in its NPV. Due to the abnormally low prevailing rate environment, the OTS does not currently provide NPV estimates for 200 basis point declines in interest rates.

The FDIC does not require a specific measurement tool for interest rate risk, but sets forth desirable interest rate risk management practices, including adequate risk measurement systems. Citizens measures its exposure to rate movements using a 200 up/down rate shock to determine 12-month impact on net interest margins for assets and liabilities repricing in one year. As of June 30, 2003, if rates increased 200 basis points, net interest margins would increase by 1.6%. If rates decreased 100 basis points, net interest margins would decline by 1.5%

## COMPARISON OF FINANCIAL CONDITION AT SEPTEMBER 30, 2003 and 2002

The Company's consolidated assets increased \$20.6 million, or 13.5% to \$173.6 million at September 30, 2003. The increase in total assets is primarily due to the growth of Citizens, whose total assets increased \$12.7 million, an increase of 45.8% over the prior year. In addition, the Company's consolidated assets increased a net \$3.7 million resulting from the issuance of \$5.0 million of subordinated preferred securities, with \$1.9 million of the proceeds being used for the purchase of Company stock. Consolidated interest-bearing assets increased \$16.7 million, or 78.4%, and loans outstanding increased \$4.3 million, or 3.8% These increases in interest-bearing assets were offset by decreases in interest-bearing demand accounts with banks of \$1.8 million and investments in certificates of deposits totaling \$2.3 million. Non-interest bearing assets increased by \$2.9 million. The most significant increase in non-interest bearing assets was for the purchase of a 22.53% interest in Independence Bancorp of New Albany, Indiana (Independence) for \$2.0 million.

Securities available-for-sale increased \$14.4 million or 83.2% at September 30, 2003 to \$31.7 million compared to \$17.3 million at September 30, 2002. The Company increased its investment in securities backed by U.S. Government agencies by a net \$13.4 million, which was offset by the sale of mortgage derivative securities totaling \$2.5 million. Securities held-to-maturity increased by a net \$2.2 million. The Company purchased \$5.0 million of U.S. Government agency-backed bonds and \$4.7 million of municipal bonds during fiscal year 2003, which was offset by the maturity of \$4.0 million of U.S. Government agency bonds and \$3.6 million in municipal bonds.

Loans receivable, net increased \$4.3 million or 3.8% at September 30, 2003 to \$117.7 million compared to \$113.4 million at September 30, 2002. The increase of \$4.3 million was due to a net increase in loans of \$13.0 million for Citizens offset by a net decrease of \$8.7 million in loans for First Financial. The net increase in loans for Citizens was primarily related to an increase in commercial loans and loans secured by real estate and reflect their continued growth in their market area. The decrease in net loans for First Financial was due to less demand in their market area plus the refinancing of loans that were placed with other lending institutions.

On December 31, 2002, the Company purchased a 22.53% interest in Independence Bancorp of New Albany ("Independence"), located in New Albany, Indiana for \$2.0 million. This investment is being accounted for using the equity method of accounting.

Total interest-bearing liabilities increased \$22.4 million or 17.7% at September 30, 2003 to \$149.5 million compared to \$126.9 million at September 30, 2002. The increase in interest-bearing liabilities was due to an increase of \$19.7 million in deposits, an increase of \$5.0 million in subordinated preferred securities, offset by a \$2.3 million decrease in borrowings from the Federal Home Loan Bank. Deposits for Citizens increased \$11.1 million and deposits for First Financial increased by \$8.6 million. These increases in deposits reflect the competitively priced product lines within the local market areas for First Financial and Citizens. In March of 2003, the Company capitalized a trust, the Harrodsburg Statutory Trust I for \$155,000. The Trust in a private pooled transaction issued \$5.0 million of fixed/floating rate trust preferred securities ("the Preferred Securities"). The Preferred Securities bear an initial fixed interest rate of 6.40% from March 26, 2003 until March 26, 2008. After March 26, 2008, the interest rate will adjust quarterly based on the three-month LIBOR rate, plus 315 basis points. The Preferred Securities mature in 30 years, but the Company may redeem them in whole or in part after March 26, 2008.

Stockholders' equity decreased by \$1.3 million to \$20.8 million at September 30, 2003 compared to \$22.1 million at September 30, 2002. The Company completed a Dutch Tender offering on June 30, 2003, which resulted in the purchase of 111,038 shares of its common stock at a total cost of \$1.9 million. The total cost of common shares purchased by the Company in fiscal 2003 was \$2.0 million. Additional decreases to stockholders' equity included dividends declared of \$718,000 and a decrease in the net unrealized appreciation on investment securities available-for-sale for \$121,000, which were offset in part by net income of \$1.3 million, plus and increase of \$230,000 due to the release of ESOP shares during fiscal year 2003.

## Average Balances, Interest, and Average Yields

Net interest income is affected by (i) the difference ( interest rate spread ) between rates of interest earned on interest-earning assets and rates of interest paid on interest-bearing liabilities and (ii) the relative amounts of interest-earning assets and interest-bearing liabilities. When interest-earning assets approximate or exceed interest-bearing liabilities, any positive interest rate spread will generate net interest income. Banks have traditionally used interest rate spreads as a measure of net interest income. Certificates of deposit constitute approximately 81.1% of the total deposits of the Banks at September 30, 2003 and generally pay higher rates of interest than core deposits. Certificates of deposits were 81.6% of total deposits at September 30, 2002. The emphasis on certificates of deposits may result in a higher average cost of deposits, which may adversely affect the interest rate spread. Another indication of an institution s net interest income is its net yield on interest-earning assets which is net interest income divided by average interest-earning assets. The following table sets forth certain information relating to the average interest-earning assets and costs are derived by dividing income or expense by the average monthly balance of assets or liabilities, respectively, for the periods presented. During the periods indicated, nonaccruing loans are included in the net loan category. Average balances are derived from month-end average balances. Management does not believe that the use of month-end average balances instead of average daily balances has caused any material difference in the information presented.

		Year Ended September 30,						
		2003			2002			
	Average		Average	Average		Average		
	Balance	Interest	Yield/Cost	Balance	Interest	Yield/Cost		
Interest-earning assets:								
Loans receivable	\$ 114,993	\$ 7,737	6.73%	\$ 109,011	\$ 8,099	7.42%		
Investment securities and other <sup>1</sup>	39,792	937	2.35%	29,215	638	2.18%		
Total interest-earning assets	154,785	8,674	5.60%	138,226	8,737	6.32%		
Non-interest earning assets	8,367			6,571				
Total assets	\$ 163,152			\$ 144,797				
Interest-bearing liabilities:								
Deposits	\$ 133,551	4,092	3.06%	\$ 115,540	4,632	4.01%		
Borrowings	4,607	251	5.45%	3,625	109	3.01%		
Total interest-bearing liabilities	138,158	4,343	3.14%	119,165	4,741	3.98%		
Non-interest bearing liabilities:	2,615			1,691				
Total liabilities	140,773			120,856				
Minority interests	1,677			1.755				
Stockholders equity	20,702			22,186				
Total liabilities & stockholders equity	\$ 163,152			\$ 144,797				
Net interest income		\$ 4,331			\$ 3,996			
Interest rate spread <sup>2</sup>			2.46%			2.34%		
Net yield on interest-earning assets <sup>3</sup>			2.80%			2.89%		
Ratio of average interest-earning assets to average								
interest-bearing liabilities			118.09%			116.00%		

#### **Rate/Volume Analysis**

The following table below sets forth certain information regarding changes in interest income and interest expense of the Banks for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (changes in average volume multiplied by old rate); (ii) changes in rates (changes in rate multiplied by old average volume); (iii) changes in rate-volume (changes in rate multiplied by the change in average volume). Average balances are derived from month-end balances. Management does not believe that the use of month-end balances instead of average daily balances has caused any material difference in the information presented.

<sup>1</sup> Includes interest-bearing overnight deposits and term deposits with FHLB.

<sup>2</sup> Interest-rate spread represents the difference between the average yield on interest-earning assets cost of interest-bearing liabilities.

<sup>3</sup> Net yield on interest-bearing assets represents net interest income as a percentage of average interest-earning assets.

	Year Ended September 30,				
-	2003 vs. 2002 Increase (Decrease) Due to				
-					
-		Rate/			
V	olume	Rate	Volume	Net	
_		(In Thousands)			
\$	444	\$ (763)	\$ (43)	\$ (362)	
_	230	50	19	299	
\$	674	\$ (713)	\$ (24)	\$ (63)	
Ψ		<i>ф</i> (115)	÷ (21)	<i>ф</i> (05)	
\$	5 (722)	\$ 1,098	\$ 164	\$ 540	
	(39)	88	(15)	(142)	
\$	5 (761)	\$ 1,010	\$ 149	\$ 398	
-					
\$	6 (87)	\$ 297	\$ 125	\$ 335	
	_				

## COMPARISON OF THE RESULTS OF OPERATIONS FOR THE YEARS ENDED SEPTEMBER 30, 2003 and 2002

### Net Income

Net income increased by \$637,000 or 92.2% for the year ended September 30, 2003 compared to the same period in 2002. Net interest income increased \$774,000, non-interest income increased \$448,000, and income tax expense decreased \$805,000, which was offset by an increase in the provision for loan losses of \$187,000, an increase of \$427,000 in non-interest expense, plus an increase in the minority ownership's share of Citizens' operations totaling \$337,000.

## **Net Interest Income**

Net interest income increased \$774,000 for the year ended September 30, 2003 to \$4.3 million compared to \$3.6 million for the same period in 2002. The increase in net interest income of \$774,000 in the year ended September 30, 2003 compared to the same period in 2002 was due to a decrease in interest expense of \$398,000, offset by a decrease in interest income of \$63,000. Interest income in the 2003 period was \$8.6 million with an average yield of 5.60% compared to \$8.7 million with an average yield of 6.32% in the 2002 period. Interest expense in the 2003 period was \$4.3 million with an average rate paid of 3.14% compared to \$4.7 million with an average rate paid of 3.98% in the 2002 period.

<sup>&</sup>lt;sup>4</sup> Includes interest-earning overnight deposits and term deposits with FHLB of Cincinnati.

## **Interest Income**

Interest income decreased \$63,000 to \$8.6 million, or 5.60% of average interest-earning assets for the year ended September 30, 2003 compared to \$8.7 million, or 6.32% of average interest-earning assets for the same period in 2002. The decrease in interest income of \$63,000 was due to the reduced yields earned in the year ended September 30, 2003 compared to the same period in 2002, offset in part by an increase in the average balance of interest-earning assets in 2003 compared to 2002. The average balance of interest-earning assets was \$154.8 million for the year ended September 30, 2003 compared to 2002.

#### **Interest Expense**

Interest expense decreased \$398,000 to \$4.3 million, or 3.14% of average interest-bearing liabilities for the year ended September 30, 2003 compared to \$4.7 million, or 3.98% of average interest-bearing liabilities for the same period in 2002. The decrease in interest expense of \$398,000 was due to the reduction in the rates paid on the average interest-bearing liabilities in the 2003 period compared to the same period in 2002, offset in part by an increase in the average balance of interest-bearing liabilities in 2003 compared to 2002. The average balance of interest-bearing liabilities was \$138.2 million in the year ended September 30, 2003 compared to \$119.2 million for the same period in 2002.

#### **Provision for Loan Losses**

The provision for loan losses is charged to operations to bring the total allowance for loan losses to a level that represents management's best estimate of the losses inherent in the portfolio based on:

Historical experience;

Volume;

Type of lending conducted by the Banks;

Industry standards;

The level and status of past due and non-performing loans;

The general economic conditions in the Bank's lending areas;

Other factors affecting the collectibility of the loans in the portfolio.

For the year ended September 30, 2003, the provision for loan losses increased by \$187,000 to \$428,000 compared to \$241,000 for the same period in 2002. The provision in 2003 of \$428,000 was related to the continued growth of Citizens' loan portfolio, which increased by a net \$13.0 million during the year ended September 30, 2003. The loan portfolio for First Financial decreased by a net \$8.7 million in this same period.

The allowance for loan losses is maintained at a level that represents management's best estimates of losses in the loan portfolio at the balance sheet date. However, there can be no assurance that the allowance for losses will be adequate to cover losses, which may be realized in the future and that additional provisions for losses will not be required.

## **Non-Interest Income**

Non-interest income was \$934,000 and \$486,000 for the year ended September 30, 2003 and 2002, respectively. The significant increases include a gain of \$118,000 from the sale of premises and equipment related to the sale by First Financial of branch facilities, which had been replaced by new facilities in 2001, plus income of \$156,520 recognized on the equity basis of accounting for the Company's interest in Independence Bancorp of New Albany.

## Non-Interest Expense

Non-interest expense increased \$427,000, or 12.9% to \$3.7 million for the year ended September 30, 2003 compared to \$3.3 million for the same period in 2002. Other non-interest expense increased \$219,000 due to a \$130,000 increase in legal and accounting expenses incurred in connection with the investment in Independence Bancorp of New Albany, Indiana and increased costs pertaining to compliance with normal regulatory filings, write-off of \$30,000 in core deposit intangible assets related to the Independence investment and \$59,000 in costs associated with the growth of Citizens.

#### **Income Tax Expense**

For the year ended September 30, 2003, the Company's income tax benefit totaled \$311,000 compared to an income tax expense of \$494,000 for the year ended September 30, 2002. The income tax benefit of \$311,000 is due to the elimination of the allowance of approximately \$537,680 placed on the tax benefit of the prior year net operating losses of Citizens, plus the recognition of approximately \$86,000 in tax benefits for Citizen's net operating loss in fiscal year 2003. The income tax expense for fiscal year 2002 is higher than the maximum corporate tax rate of 34% due to the tax benefit of Citizen's net operating loss being fully reserved at September 30, 2002.

## Liquidity

The liquidity of the Company depends primarily on the dividends paid to it by First Financial and Citizens. The payment of cash dividends by the Banks on their common stocks is limited by regulations of the OTS and the FDIC, which are tied to their level of compliance with their regulatory capital requirements.

The Bank s primary sources of funds are deposits and proceeds from principal and interest payments of loans. Additional sources of liquidity are advances from the FHLB of Cincinnati and other borrowings, such as Federal Funds purchased or the issuance of subordinated preferred securities. At September 30, 2003, First Financial had \$1.0 million in advances from the FHLB, and Citizens had \$1.7 million in advances from the FHLB. First Financial and Citizens utilize FHLB borrowings during periods when management believes that such borrowings provide a lower cost source of funds at a lower cost than deposit accounts, and when they desire liquidity in order to help expand the loan portfolio. In addition, the Company had \$5.0 million in subordinated preferred securities outstanding at September 30, 2003.

The Company s operating activities produced positive cash flows for the fiscal years ended September 30, 2003 and 2002. Net cash from operating activities for 2003 totaled \$1.0 million, as compared to \$952,000 for 2002. The increase in operating cash flows in year 2003 results primarily from increased non-cash loan loss provisions.

Net cash used by investing activities for 2003 totaled \$21.7 million, as compared to \$18.5 million for 2002.

Net cash from financing activities for the year ended September 30, 2003 totaled \$19.6 million, as compared to \$16.4 million for 2002.

The Bank's most liquid assets are cash and cash-equivalents, which include investments in highly liquid, short-term investments. At September 30, 2003 and 2002, cash and cash equivalents totaled \$8.5 million and \$9.6 million, respectively.

At September 30, 2003, the Banks had \$68.7 million in certificates of deposits due within one year and \$39.8 million due between one and three years. Management believes, based on past experience, that the Banks will retain much of the deposits or replace them with new deposits or borrowings. At September 30, 2003, the Banks had \$1.7 million in outstanding commitments to originate mortgages. The Banks intend to fund these commitments with short-term investments and proceeds from loan repayments.

## **Impact of Inflation and Changing Prices**

The consolidated financial statements and notes thereto presented herein have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of the Company s operations. Unlike most industrial companies, nearly all the assets and liabilities of the Company are monetary in nature. As a result, interest rates have a greater impact on the Company s performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the price of goods and services.

#### **New Accounting Pronouncements**

The FASB recently adopted SFAS No. 146, Accounting for Costs Associated with exit or Disposal Activities. This statement addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force (EITF) Issue No. 94-3,

Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring). This statement requires recognition of a liability for a cost associated with an exit or disposal activity when the liability is incurred, as opposed to being recognized at the date an entity commits to an exit plan under EITF Issue No. 94-3. This statement also established that fair value is the objective for initial measurement of the liability. This statement is effective for exit or disposal activities that reinitiated after December 31, 2002. There was no material impact on our financial condition or results of operation as a result of adopting SFAS No. 146.

The FASB recently adopted SFAS No. 147, Acquisition of Certain Financial Institutions. This statement addresses the financial accounting and reporting for the acquisition of all or part of a financial institution, except for a transaction between two or more mutual enterprises. This statement removes acquisitions of financial institutions from the scope of SFAS No. 72, Accounting for Certain Acquisitions of Banking or Thrift Institutions and FASB Interpretation No. 9, Applying APB Opinions No. 16 and 17 when a Savings and Loan Association or a Similar Institution is Acquired in a Business Combination Accounted for by the Purchase Method, and requires that those transactions be accounted for in accordance with SFAS No. 141 and SFAS No. 142. In addition, this statement amends SFAS No. 144 to include in its scope long-term customer relationship intangible assets of financial institutions such as depositor and borrower-relationship intangible assets and credit cardholder intangible assets. Consequently, those intangible assets are subject to the same undiscounted cash flow recoverability test and impairment loss recognition and measurement provisions that SFAS No. 144 requires for other long-lived assets that are held and used. This statement was effective October 1, 2002. There was no material impact on our financial condition or results of operation as a result of adopting SFAS No. 147.

The FASB recently adopted SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure An Amendment of FASB Statement No. 128. This statement amends SFAS No. 123, Accounting for Stock-Based Compensation, to provide alternative methods of transition for a voluntary change to the fair value method of accounting for stock-based employee compensation. In addition, this statement amends the disclosure requirements of SFAS No. 123 to require more prominent disclosures about the method of accounting for stock-based employee compensation and the effect of the method used on reported results in both annual and interim financial statements. This statement is effective for financial statements for fiscal years ending after December 15, 2002. There was no material impact on our financial conditions or results of operation as a result of adopting SFAS No. 148.

In November 2002, the FASB issued Interpretation No. 45, (FIN 45), *Guarantor s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*, which elaborates on the disclosures to be made by a guarantor about its obligations under certain guarantees issued. It also clarifies that a guarantor is required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The initial recognition and measurement provisions of this Interpretation apply on a prospective basis to guarantees issued or modified after December 31, 2002. The disclosure requirements in this Interpretation are effective for periods ending after December 15, 2002. Adoption of the requirements of FIN 45 is not expected to have material effect on our financial statements.

In May 2003, the FASB issued SFAS No. 150, *Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity.* This statement establishes standards for how an issuer classifies and measures in its balance sheet certain financial instruments with characteristics of both liabilities and equity. The objective of this Statement is to require issuers to classify as liabilities (or assets in come circumstances) three classes of freestanding financial instruments that embody obligations for the issuer. This Statement is effective for financial instruments entered into or modified after May 31, 2003, except for mandatorily redeemable financial instruments of a nonpublic company. For these instruments, this Statement is effective for existing or new contracts for fiscal periods beginning after December 25, 2003. Adoption of this Statements.

In January 2003, the FASB issued Interpretation No. 46 (FIN 46), *Consolidation of Variable Interest Entities*. This Interpretation clarifies the application of ARB No. 51, *Consolidated Financial Statements*, for certain entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated support from other parties. This Interpretation requires variable interest entities to be consolidated by the primary beneficiary which represents the enterprise that will absorb the majority of the variable interest entities expected losses if they occur, receive a majority of the variable interest entities residual returns if they occur, or both. Qualifying Special Purpose Entities (QSOE) are exempt from the consolidation requirements of FIN 46. This Interpretation is effective immediately for variable interest entities created after January 31, 2003, and for variable interest entities in which an enterprise obtains an interest after that date. This Interpretation is effective in the first fiscal year or interim period beginning after June 15, 2003, for variable interest entities in which an enterprise holds a variable interest that was acquired before February 1, 2003, with earlier adoption permitted. Adoption of this interpretation is not expected to have a material effect on our financial statements.

## **Item 7. Financial Statements**

### Independent Accountants Report

Board of Directors

Harrodsburg First Financial Bancorp, Inc.

Harrodsburg, Kentucky

We have audited the accompanying consolidated balance sheets of Harrodsburg First Financial Bancorp, Inc. (Company) as of September 30, 2003, and the related consolidated statements of income, stockholders equity and cash flows for the years then ended. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The financial statements of the Company as of September 30, 2002, were audited by other accountants whose report dated October 24, 2002, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2003 financial statements referred to above present fairly, in all material respects, the financial position of Harrodsburg First Financial Bancorp, Inc. as of September 30, 2003, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

BKD, LLP

November 7, 2003

# **Consolidated Balance Sheets**

September 30, 2003 and 2002

## Assets

	2003	2002
Cash and due from banks	\$ 2,027,407	\$ 1,337,830
Interest-bearing demand deposits	6,028,852	7,799,846
Federal funds sold	482,000	418,000
Cash and cash equivalents	8,538,259	9,555,676
Interest-bearing deposits	596,000	2,892,000
Available-for-sale securities	31,689,002	17,275,431
Held-to-maturity securities	4,404,376	2,221,053
Loans, net of allowance for loan losses of \$1,006,286 and \$632,024 at September 30, 2003 and 2002	117,655,048	113,351,935
Premises and equipment	2,171,449	1,838,733
Federal Home Loan Bank (FHLB) stock	1,945,800	1,831,400
Interest receivable	770,806	667,290
Cash surrender value of life insurance	2,825,948	2,646,941
Equity method investment	2,135,346	
Goodwill	356,064	
Other	521,327	771,579
	165,071,166	143,496,362
Total assets	\$ 173,609,425	\$ 153,052,038

# Liabilities and Stockholders Equity

	2003	2002
Liabilities		
Deposits		
Demand	\$ 2,087,734	\$ 1,287,642
Savings, NOW and money market	24,692,763	21,161,270
Time	114,964,394	99,471,559
Total deposits	141,744,891	121,920,471
FHLB advances	2,706,669	5,000,000
Trust preferred securities	5,000,000	
Deferred income taxes	1,113,684	1,727,493
Interest payable and other liabilities	507,638	676,164
	9,327,991	7,403,657
Total liabilities	151,072,882	129,324,128
Commitments and Contingencies		
Minority Interests	1,764,484	1,661,699
Stockholders Equity		
Common stock, \$0.10 par value; authorized 5,000,000 shares; issued and outstanding 2003 1,222,978		
shares, 2002 1,339,916 shares	218,213	218,213
Additional paid-in capital	21,314,754	21,283,692
Retained earnings	11,491,935	10,906,419
Unearned ESOP compensation	(621,862)	(824,615)
Accumulated other comprehensive income	2,746,618	2,867,743
Treasury stock, at cost		
Common; 2003 959,147 shares, 2002 842,909 shares	(14,377,599)	(12,385,241)
Total stockholders equity	20,772,059	22,066,211
	+ <b>12</b> (00 <b>12</b>	+ 1 <b>72</b> 0 <b>72 6 7</b>
Total liabilities and stockholders equity	\$ 173,609,425	\$ 153,052,038

See Notes to Consolidated Financial Statements

## **Consolidated Statements of Income**

# Years Ended September 30, 2003 and 2002

	2003	2002
Interest and Dividend Income		
Loans	\$ 7,736,787	\$ 8,098,706
Securities	639,297	184,703
Federal funds sold	31,528	93,505
Dividends	154,548	151,021
Deposits with financial institutions	111,838	208,819
Total interest and dividend income	8,673,998	8,736,754
Interest Expenses		
Deposits	4,091,899	4,631,824
FHLB advances	81,209	108,948
Other	169,542	
Total interest expenses	4,342,650	4,740,772
Net Interest Income	4,331,348	3,995,982
Provision for Loan Losses	428,200	241,400
Net Interest Income after Provision for Loan Losses	3,903,148	3,754,582
Noninterest Income		
Loan and other customer service fees	397,593	295,260
Earnings of equity method investee	156,520	275,200
Gain on sale of premises and equipment	114,551	
Increase in cash surrender value of life insurance	179,007	146,941
Realized gains on sales of available-for-sale securities	42,865	,
Other	43,164	44,482
Total noninterest income	933.700	486,683
	933,700	400,083



	2003	2002
Noninterest Expenses		
Salaries and employee benefits	\$ 1,932,586	\$ 1,832,063
Net occupancy expense	363,001	327,856
Data processing fees	384,195	308,911
Professional fees	204,113	120,765
Marketing expense	105,225	83,118
State franchise tax	155,232	150,763
Other	588,683	482,825
Total noninterest expenses	3,733,035	3,306,301
	- )	
Income before Income Tax	1,103,813	934,964
Provision (Credit) for Income Taxes	(310,868)	493,877
Net Income before Minority Interest	1,414,681	441,087
Minority Interest in Net Income (Loss)	107,956	(228,780)
Net Income	\$ 1,306,725	\$ 669,867
Basic Earnings per Share	\$ 1.05	\$.54
Diluted Earnings per Share	\$ 1.05	\$.54

See Notes to Consolidated Financial Statements

Consolidated Statements of Stockholders Equity

Years Ended September 30, 2003 and 2002

	Commo	n Stock				А	ccur	nulated Othe	r	
	Shares	Amount	Additional Paid- Capital	in Retained Earnings	Unearned E Compensat			•	Treasury Stock	Total
Balance, October 1, 2001	1,344,166	\$ 218,213	\$ 21,237,991	\$ 10,978,953	\$ (1,053,3	323)	\$	3,257,257	\$ (12,333,701)	\$ 22,305,390
Comprehensive income Net income Change in unrealized depreciation				669,867						669,867
on available-for-sale securities, net of taxes								(389,514)		(389,514)
Total comprehensive income										280,353
Dividends on common stock, \$.60 per share				(742,401)						(742,401)
Purchase of stock (4,250 shares) Decrease in ownership of subsidiary	(4,250)		3,639						(51,540)	(51,540) 3,639
ESOP shares earned			42,062		228,7	708				270,770
Balance, September 30, 2002	1,339,916	218,213	21,283,692	10,906,419	(824,6	515)		2,867,743	(12,385,241)	22,066,211
Comprehensive income				1 207 705						1 206 525
Net income Change in unrealized depreciation on available-for-sale securities, net				1,306,725						1,306,725
of taxes								(121,125)		(121,125)
Total comprehensive income										1,185,600
Dividends on common stock, \$.60 per share				(717,621)						(717,621)
Purchase of stock (116,938 shares)	(116,938)								(1,992,358)	(1,992,358)
ESOP shares earned			31,062	(3,588)	202,7	753	_			230,227
Balance, September 30, 2003	1,222,978	\$ 218,213	\$ 21,314,754	\$ 11,491,935	\$ (621,8	362)	\$	2,746,618	\$ (14,377,599)	\$ 20,772,059

See Notes to Consolidated Financial Statements

**Consolidated Statements of Cash Flows** 

# Years Ended September 30, 2003 and 2002

	2003	2002
Operating Activities		
Net income	\$ 1,306,725	\$ 669,867
Items not requiring (providing) cash		
Depreciation and amortization	220,680	152,950
Provision for loan losses	428,200	241,400
ESOP compensation	230,227	123,890
Amortization of premiums and discounts on securities	309,092	22,478
Minority interest income (loss)	107,956	(228,780)
Deferred income taxes	(551,411)	(366,714)
FHLB stock dividend	(77,100)	(84,500)
Increase in equity investment of subsidiary	(156,519)	
Amortization of loan fees	(185,104)	(137,661)
Gain on sale of foreclosed assets	(4,839)	
Net realized gains on available-for-sale securities	(42,865)	
(Gain) loss on sale of premises and equipment	(114,551)	2,191
Changes in		
Interest receivable	(103,516)	63,210
Other assets	(214,962)	(51,974)
Interest payable and other liabilities	(133,447)	545,803
Net cash provided by operating activities	1,018,566	952,160
Investing Activities		
Net change in interest-bearing deposits	2,296,000	(2,792,000)
Investment in subsidiary	(2,000,000)	
Purchases of available-for-sale securities	(37,670,548)	(24,168,355)
Proceeds from maturities of available-for-sale securities	6,379,817	270,340
Proceeds from the sales of available-for-sale securities	16,433,078	18,546,073
Purchases of held-to-maturity securities	(9,728,990)	(2,508,125)
Proceeds from maturities of held-to-maturity securities	7,540,000	3,500,000
Net change in loans	(4,323,425)	(9,100,453)
Purchase of premises and equipment	(631,154)	(96,943)
Proceeds from sales of premises and equipment	1,000	
Purchase of Federal Home Loan Bank stock	(37,300)	(41,100)
Additions to foreclosed assets		(41,030)
Proceeds from sale of foreclosed assets	238,517	534,431
Purchase of life insurance		(2,500,000)
Increase in cash value of life insurance	(179,007)	(146,941)
Net cash used in investing activities	(21,682,012)	(18,544,103)

	2003	2002
	2000	
Financing Activities		
Net increase in demand deposits, money market, NOW and savings accounts	\$ 4,331,584	\$ 4,254,192
Net increase in certificates of deposit	15,492,836	14,704,813
Issuance of trust preferred securities	4,860,000	
Proceeds from FHLB advances	1,723,569	13,500,000
Repayment of FHLB advances	(4,016,900)	(15,500,000)
Purchase of treasury stock	(1,992,358)	(51,540)
Dividends paid	(752,702)	(742,401)
Minority interest		186,707
Net cash provided by financing activities	19,646,029	16,351,771
Decrease in Cash and Cash Equivalents	(1,017,417)	(1,240,172)
Cash and Cash Equivalents, Beginning of Year	9,555,676	10,795,848
Cash and Cash Equivalents, End of Year	\$ 8,538,259	\$ 9,555,676
Supplemental Cash Flows Information		
Interest paid	\$ 4,310,976	\$ 4,739,418
Income taxes paid (net of refunds)	\$ 457,844	\$ 683,754
Sale and financing of foreclosed assets	\$ 68,430	\$ 263,366
Real estate acquired in settlement of loans	\$ 69,422	\$ 726,087
Sale and financing of property and equipment	\$ 223,775	\$ 0

See Notes to Consolidated Financial Statements

#### Notes to Consolidated Financial Statements

September 30, 2003 and 2002

## Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

Harrodsburg First Financial Bancorp, Inc. (Company) is a holding company whose principal activity is the ownership and management of its wholly-owned subsidiaries, First Financial Bank and Harrodsburg Statutory Trust I (Trust) and its majority-owned subsidiary, Citizens Financial Bank, Inc. First Financial Bank and Citizens Financial Bank, Inc. (Banks) are primarily engaged in providing a full range of banking and financial services to individual and corporate customers in Kentucky. The Banks are subject to competition from other financial institutions and are subject to the regulation of certain federal and state agencies and undergo periodic examinations by those regulatory authorities.

## Principles of Consolidation

The consolidated financial statements include the accounts of the Company, the Banks and the Trust. All significant intercompany accounts and transactions have been eliminated in consolidation.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses. In connection with the determination of the allowance for loan losses, management obtains independent appraisals for significant properties.

### Cash Equivalents

The Company considers all liquid investments with original maturities of three months or less to be cash equivalents.

## Securities

Available-for-sale securities, which include any security for which the Company has no immediate plan to sell, but which may be sold in the future, are carried at fair value. Unrealized gains and losses are recorded, net of related income tax effects, in other comprehensive income.

#### Notes to Consolidated Financial Statements

#### September 30, 2003 and 2002

Held-to-maturity securities, which include any security for which the Company has the positive intent and ability to hold until maturity, are carried at historical cost adjusted for amortization of premiums and accretion of discounts.

Amortization of premiums and accretion of discounts are recorded as interest income from securities. Realized gains and losses are recorded as net security gains (losses). Gains and losses on sales of securities are determined on the specific-identification method.

### Loans

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoffs are reported at their outstanding principal balances adjusted for any charge-offs, the allowance for loan losses, any deferred fees or costs on originated loans and unamortized premiums or discounts on purchased loans. Interest income is reported on the interest method and includes amortization of net deferred loan fees and costs over the loan term. Generally, loans are placed on non-accrual status at 90 days past due and interest is considered a loss unless the loan is well-secured and in the process of collection.

#### Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to income. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management s periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower s ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower s prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan s effective interest rate, the

loan s obtainable market price or the fair value of the collateral if the loan is collateral dependent.

#### Notes to Consolidated Financial Statements

September 30, 2003 and 2002

#### **Premises and Equipment**

Depreciable assets are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful lives of the assets.

#### Federal Home Loan Bank Stock

Federal Home Loan Bank (FHLB) stock is a required investment for institutions that are members of the FHLB system. The required investment in the common stock is based on a predetermined formula.

#### Goodwill

Goodwill is tested annually for impairment. If the implied fair value of goodwill is lower than its carrying amount, a goodwill impairment is indicated and goodwill is written down to its implied fair value. Subsequent increases in goodwill value are not recognized in the consolidated financial statements.

#### **Treasury Stock**

Treasury stock is stated at cost. Cost is determined by the first-in, first-out method.

#### Stock Options

Stock options are granted for a fixed number of shares to employees with an exercise price equal to the fair value of the shares at the date of grant. The Company accounts for and will continue to account for stock option grants in accordance with APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and accordingly, recognizes no compensation expense for the stock option grants.

At September 30, 2003, the Company has a stock-based employee compensation plan (Plan), which is described more fully in Note 13. The Company accounts for this Plan under the recognition and measurement principles of APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and related interpretations. No stock-based employee compensation cost is reflected in net income as all options granted under those plans had an exercise price equal to the market value of the underlying common stock on the grant date. The following table illustrates the effect on net income and earnings per share, if the Company had applied the fair value provisions of FASB Statement No. 123, *Accounting for Stock-Based Compensation*, to stock-based employee compensation.

## Notes to Consolidated Financial Statements

#### September 30, 2003 and 2002

	2	2003	20	002
Net income, as reported	\$ 1,	306,725	\$ 66	59,867
Less total stock-based employee compensation cost determined under the fair value based method, net of income taxes		23,785		6,655
Pro forma net income	\$ 1,	282,940	\$ 66	53,212
			_	
Earnings per share				
Basic, as reported	\$	1.05	\$	.54
Basic, pro forma	\$	1.03	\$	.53
Diluted, as reported	\$	1.05	\$	.54
Diluted, pro forma	\$	1.03	\$	.53

## Income Taxes

Deferred tax assets and liabilities are recognized for the tax effects of differences between the consolidated financial statement and tax bases of assets and liabilities. A valuation allowance is established to reduce deferred tax assets if it is more likely than not that a deferred tax asset will not be realized. The Company files consolidated income tax returns with First Financial Bank. Citizens Financial Bank files a separate federal income tax return.

#### Earnings per Share

Earnings per share have been computed based upon the weighted-average common shares outstanding during each year. Unearned ESOP shares have been excluded from the computation of average shares outstanding.

## Reclassifications

Certain reclassifications have been made to the 2002 consolidated financial statements to conform to the 2003 consolidated financial statement presentation. These reclassifications had no effect on net income.

## Notes to Consolidated Financial Statements

September 30, 2003 and 2002

**Note 2: Securities** 

The amortized cost and approximate fair values of securities are as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Approximate Fair Value
Available-for-sale Securities				
September 30, 2003				
U. S. government agencies	\$ 6,207,054	\$ 26,392	\$ (24,332)	\$ 6,209,114
Mortgage-backed securities	21,261,322	246,899	(63,890)	21,444,331
Equity securities	75,482	3,960,075		4,035,557
	\$ 27,543,858	\$ 4,233,366	\$ (88,222)	\$ 31,689,002
September 30, 2002				
U. S. government agencies	\$ 4,920,934	\$ 12,023	\$ 670	\$ 4,932,287
Mortgage-backed securities	7,928,933	104,992		8,033,925
Equity securities	75,482	4,233,737		4,309,219
	\$ 12,925,349	\$ 4,350,752	\$ 670	\$ 17,275,431

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Approximate Fair Value
Held-to-maturity Securities				
September 30, 2003				
U. S. government agencies	\$ 3,002,011	\$ 36,079	\$	\$ 3,038,090
State and political subdivisions	1,402,365	43,061	(12,983)	1,432,443
-				
	\$ 4,404,376	\$ 79,140	\$ (12,983)	\$ 4,470,533

## Notes to Consolidated Financial Statements

September 30, 2003 and 2002

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Approximate Fair Value
September 30, 2002				
U. S. government agencies	\$ 2,007,209	\$ 27,181	\$	\$ 2,034,390
State and political subdivisions	213,844	12,885		226,729
	\$ 2,221,053	\$ 40,066	\$ 0	\$ 2,261,119

The amortized cost and fair value of available-for-sale securities and held-to-maturity securities at September 30, 2003, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Available for Sale		Held to Maturity	
	Amortized	Fair	Amortized	Fair
	Cost	Value	Cost	Value
Within one year	\$ 605,341	\$ 612,375	\$ 64,993	\$ 66,027
One to five years	756,039	764,296		
Five to 10 years	4,845,674	4,832,443	2,002,011	2,018,770
After 10 years			2,337,372	2,385,736
Mortgage-backed securities	21,261,322	21,444,331		
Equity securities	75,482	4,035,557		
	\$ 27,543,858	\$ 31,689,002	\$ 4,404,376	\$ 4,470,533

The carrying value of securities pledged as collateral, to secure public deposits and for other purposes, was \$612,375 and \$4,932,287 at September 30, 2003 and 2002, respectively.

Gross gains of \$47,772 and \$0 and gross losses of \$4,907 and \$0 resulting from sales of available-for-sale securities were realized for 2003 and 2002, respectively.

Notes to Consolidated Financial Statements

September 30, 2003 and 2002

Note 3: Loans and Allowance for Loan Losses

Categories of loans at September 30, include:

	2003	2002
One to four residential properties	\$ 72,075,056	\$ 74,436,747
Multi-family residential properties	2,220,215	2,418,612
Commercial properties	14,317,007	14,216,970
Construction	19,615,923	5,433,353
Agriculture	4,602,221	7,283,115
Consumer loans		
Home equity	1,923,028	2,665,705
Home improvement and personal	233,059	2,177,443
Auto loans	946,057	770,570
Commercial	2,685,063	4,278,982
Loans secured by savings deposits	533,180	741,407
Total loans	119,150,809	114,422,904
Less		
Net deferred loan fees	489,475	438,945
Allowance for loan losses	1,006,286	632,024
Net loans	\$ 117,655,048	\$ 113,351,935

Activity in the allowance for loan losses was as follows:

	2003	2002
Balance, beginning of year	\$ 632,024	\$ 411,000
Provision charged to expense	428,200	241,400
Losses charged off, net of recoveries of \$3,216 for 2003 and \$100 for 2002	(53,938)	(20,376)
Balance, end of year	\$ 1,006,286	\$ 632,024

Impaired loans totaled \$425,958 and \$0 at September 30, 2003 and 2002, respectively. An allowance for loan losses of \$64,504 and \$0 relates to impaired loans of \$425,958 and \$0, at September 30, 2003 and 2002, respectively.

Interest of \$14,876 and \$0 was recognized on average impaired loans of \$213,962 and \$0 for 2003 and 2002, respectively. Interest of \$14,619 and \$0 was recognized on impaired loans on a cash basis during 2003 and 2002, respectively.

## Notes to Consolidated Financial Statements

September 30, 2003 and 2002

At September 30, 2003 and 2002, accruing loans delinquent 90 days or more totaled approximately \$409,892 and \$334,000, respectively. Non-accruing loans at September 30, 2003 and 2002, were approximately \$425,240 and \$41,000, respectively.

## Note 4: Premises and Equipment

Major classifications of premises and equipment, stated at cost, are as follows:

	2003	2002
Land	\$ 664,603	\$ 391,520
Buildings and improvements	1,087,629	1,248,513
Construction in progress	150,451	
Furniture, fixtures and equipment	1,345,122	1,293,223
		·
	3,247,805	2,933,256
Less accumulated depreciation	1,076,356	1,094,523
Net premises and equipment	\$ 2,171,449	\$ 1,838,733

### Note 5: Interest-bearing Deposits

Interest-bearing deposits in denominations of \$100,000 or more were \$30,952,678 and \$23,488,331 on September 30, 2003 and 2002, respectively.

At September 30, 2003, the scheduled maturities of time deposits are as follows:

2004	\$ 68,707,839
2005	29,606,240
2006	6,243,315
2007	3,909,000
2008	6,498,000

\$ 114,964,394

# Note 6: Long-term Debt

Long-term debt consisted of the following components:

	2003	2002
FHLB advances	\$ 2,706,669	\$ 5,000,000

## Notes to Consolidated Financial Statements

September 30, 2003 and 2002

The FHLB advances are secured by mortgage loans totaling \$3,383,336 and \$13,750,000 at September 30, 2003 and 2002, respectively. Advances, at interest rates from 2.64% to 5.94% are subject to restrictions or penalties in the event of prepayment.

Aggregate annual maturities of FHLB borrowings at September 30, 2003, were:

2004	\$ 80,859
2005	77,872
2006	81,085
2007	84,434
2008	105,849
Thereafter	2,276,570
	\$ 2,706,669

## Note 7: Income Taxes

The provision (credit) for income taxes includes these components:

	2003	2002
Taxes currently payable Deferred income taxes	\$ 237,285 (548,153)	\$ 467,936 25,941
Income tax expense (credit)	\$ (310,868)	\$ 493,877

A reconciliation of income tax expense at the statutory rate to the Company s actual income tax expense is shown below:

	2003	2002
Computed at the statutory rate (34%)	\$ 338,591	\$ 395,673
Increase (decrease) resulting from		

	(22,92,4)	(0.470)
Tax exempt interest	(23,834)	(3,473)
Nondeductible expenses	4,037	3,094
Basis in subsidiaries differences		(43,975)
Increase in cash surrender value of life insurance	(60,862)	
Changes in the deferred tax asset valuation allowance	(537,680)	174,362
Other	(31,120)	(31,804)
Actual tax expense (credit)	\$ (310,868)	\$ 493,877

## Notes to Consolidated Financial Statements

## September 30, 2003 and 2002

The tax effects of temporary differences related to deferred taxes shown on the balance sheets were:

	2003	2002
Deferred tax assets		
Allowance for loan losses	\$ 317,788	\$ 196,807
Basis differential in equity method investment	36,532	125,843
ESOP liability	77,830	80,677
Organization and start-up costs	102,350	138,474
Deferred loan fees	160,703	149,127
Net operating loss carryover and charitable contributions	226,890	216,760
Total deferred tax assets	922,093	907,688
Deferred tax liabilities		
Depreciation	155,458	145,261
Section 481 adjustment for bad debt recapture	32,411	64,822
FHLB stock	438,396	412,250
Unrealized gains on available-for-sale securities	1,409,512	1,475,168
	2,035,777	2,097,501
Net deferred tax liability before valuation allowance	(1,113,684)	(1,189,813)
	2003	2002
Valuation allowance		
Beginning balance	\$ (537,680)	\$ (237,475)
(Increase) decrease during the period	537,680	(300,205)
Ending balance	0	(537,680)
Net deferred tax liability	\$ (1,113,684)	\$ (1,727,493)

In the past, the Company established a valuation allowance for the deferred tax asset as it was not more likely than not that the Company would realize the benefit of the deferred tax asset. Now the Company has determined that it is more likely than not that the Company will realize the benefit of the deferred tax asset and, therefore, has reversed the valuation allowance.

As of September 30, 2003, the Citizens Financial Bank had approximately \$663,176 of net operating losses which will begin to expire in the fiscal year ended 2021.

Notes to Consolidated Financial Statements

September 30, 2003 and 2002

Note 8: Other Comprehensive Loss

Other comprehensive loss components and related taxes were as follows:

	2003	2002
Unrealized losses on available-for-sale securities Less reclassification adjustment for realized gains included in income	\$ (140,658) (42,865)	\$ (590,173)
Other comprehensive loss, before tax effect	(183,523)	(590,173)