VONAGE HOLDINGS CORP Form S-3/A December 18, 2008 Table of Contents

As filed with the Securities and Exchange Commission on December 18, 2008

Registration No. 333-154974

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

Amendment No. 1

To

FORM S-3

REGISTRATION STATEMENT

UNDER

THE SECURITIES ACT OF 1933

VONAGE HOLDINGS CORP.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

11-3547680 (I.R.S. Employer

incorporation or organization)

Identification Number)

23 Main Street

Holmdel, New Jersey 07733

(732) 528-2600

(Address, including zip code, and telephone number,

including area code, of registrant s principal executive offices)

John S. Rego

Executive Vice President,

Chief Financial Officer and Treasurer

Vonage Holdings Corp.

23 Main Street

Holmdel, New Jersey 07733

(732) 528-2600

(Name, address, including zip code, and telephone number,

including area code, of agent for service)

Copies to:

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New York, New York 10022-6069

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Approximate date of commencement of proposed sale to the public: From time to time after this registration statement becomes effective.

If the only securities being registered on this Form are being offered pursuant to dividend or interest reinvestment plans, please check the following box.

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, other than securities offered only in connection with dividend or interest reinvestment plans, check the following box.

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a registration statement pursuant to General Instruction I.D. or a post-effective amendment thereto that shall become effective upon filing with the Commission pursuant to Rule 462(e) under the Securities Act, check the following box.

If this Form is a post-effective amendment to a registration statement filed pursuant to General Instruction I.D. filed to register additional securities or additional classes of securities pursuant to Rule 413(b) under the Securities Act, check the following box.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x Smaller reporting company) Smaller reporting company

The registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the registrant shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the registration statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.

The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

Subject to Completion, Dated December 18, 2008

PRELIMINARY PROSPECTUS

66,068,966 SHARES OF COMMON STOCK OFFERED BY SELLING STOCKHOLDERS

We previously issued 20% senior secured third lien notes due 2015 in the aggregate principal amount of \$18.0 million, which we refer to as the Convertible Notes, in a private placement completed on November 3, 2008. This prospectus may be used by the selling stockholders named herein or their respective transferees, pledgees, donees or their successors, to resell, from time to time, any shares of our common stock, par value \$0.001 per share, issuable upon conversion of the Convertible Notes at an initial conversion rate of 3,448.2759 shares per \$1,000 principal amount of Convertible Notes. In addition, this prospectus may be used by certain stockholders who currently hold shares of our outstanding common stock, which we collectively refer to as the Existing Selling Stockholders, or their respective transferees, pledgees, donees or their successors, to resell up to 4,000,000 shares of our common stock. If required, we will set forth the names of any other selling stockholders in a prospectus supplement or post-effective amendment to the registration statement of which this prospectus is a part. We will not receive any proceeds from the sale of any shares of our common stock offered by this prospectus.

The shares of our common stock may be offered through public or private transactions at market prices prevailing at the time of sale, at a fixed price or fixed prices, at negotiated prices, at various prices determined at the time of sale or at prices related to prevailing market prices. In addition, shares of our common stock may be offered from time to time through ordinary brokerage transactions on the New York Stock Exchange. The timing and amount of any sale are within the sole discretion of the selling stockholder, subject to certain restrictions. See Plan of Distribution.

Our common stock is listed on the New York Stock Exchange under the symbol VG. On December 12, 2008, the closing sale price of our common stock as reported on the New York Stock Exchange was \$1.08.

Pursuant to a registration rights agreement, we agreed to file the shelf registration statement of which this prospectus is a part, to cover the resale of shares of our common stock issuable upon conversion of the Convertible Notes and the resale by the Existing Selling Stockholders of any shares of our common stock that they may hold.

Investing in our common stock involves a high degree of risk. See <u>Risk Factors</u> beginning on page 5 to read about risk factors you should consider before buying shares of our common stock.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

Prospectus dated , 2008

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ABOUT THIS PROSPECTUS

The information contained in this prospectus is not complete and may be changed. You should rely only on the information provided in or incorporated by reference in this prospectus, any prospectus supplement, free writing prospectus or documents to which we otherwise refer you. We have not authorized anyone else to provide you with different information. We are not making an offer of any securities in any jurisdiction where the offer is not permitted. You should not assume that the information in this prospectus, any prospectus supplement or any document incorporated by reference is accurate as of any date other than the date of the document in which such information is contained or such other date referred to in such document, regardless of the time of any sale or issuance of a security.

This prospectus is part of a registration statement we filed with the Securities and Exchange Commission (the SEC) using a shelf registration process. Under this shelf registration process, the selling stockholders may, from time to time, offer shares of our common stock issued upon conversion of the Convertible Notes owned by them, and the Existing Selling Stockholders may, from time to time, offer up to an aggregate of 4,000,000 shares of our common stock. Each time a selling stockholder offers shares of common stock under this prospectus, it is required to provide to potential purchasers a copy of this prospectus and, if applicable, a copy of a prospectus supplement or free writing prospectus. You should read both this prospectus and, if applicable, any prospectus supplement. See Where You Can Find Additional Information for more information.

Unless the context otherwise requires, all references in this prospectus to Vonage, us, our, we, the Company or other similar terms are to Vo Holdings Corp. Additionally, when we refer to the selling stockholders in this prospectus, the term includes the Existing Selling Stockholders, as well as the other selling stockholders named herein, unless the context otherwise requires.

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VONAGE HOLDINGS CORP.

We are a leading provider of broadband telephone services with over 2.6 million subscriber lines as of September 30, 2008. Our services use Voice over Internet Protocol, or VoIP, technology, which enables voice communications over the Internet through the conversion and compression of voice signals into data packets. In order to use our service offerings, customers must have access to a broadband Internet connection with sufficient bandwidth (generally 60 kilobits per second or more) for transmitting those data packets.

We earn revenue and generate cash primarily through our broadband telephone service plans, each of which offers a different pricing structure based on a fixed monthly or annual fee. We generate most of our revenue from those fees, substantially all of which we bill to our customers credit cards, debit cards or electronic check payments, or ECP, one month in advance.

We have invested heavily in an integrated marketing strategy to build brand awareness and drive response rates that supports our sales and distribution efforts. We acquire customers through a number of sales channels, including our websites, toll free numbers, kiosks in shopping malls and a presence in major retailers located in the United States, Canada and the United Kingdom. We also acquire new customers through Refer-a-Friend, our online customer referral program.

We launched our service in the United States in October 2002, in Canada in November 2004 and in the United Kingdom in May 2005. Since our U.S. launch, we initially experienced rapid revenue and subscriber line growth, which has slowed in recent quarters. However, we have also experienced net losses. Although our net losses initially were driven primarily by start-up costs and the cost of developing our technology, more recently our net losses have been driven by patent litigation settlements and investments in marketing. In addition, we plan to continue to invest in research and development and customer care. In 2007, we announced we are seeking to balance growth with profitability. We intend to continue to pursue investments in growth marketing because we believe it will position us as a strong competitor in the long term. Although we believe we will achieve net income in the future, we ultimately may not be successful and we may never achieve net income.

Our corporate headquarters is located at 23 Main Street, Holmdel, New Jersey 07733, and our telephone number is (732) 528-2600. General information, financial news releases and filings with the SEC, including annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to these reports are available free of charge on our website at http://ir.vonage.com/. We are not including the information contained on our web site as part of, or incorporating it by reference into, this prospectus.

For additional information concerning our business and affairs, please refer to the documents incorporated by reference that are listed under the caption Where You Can Find More Information.

Recent Developments

On October 19, 2008, we entered into definitive agreements for a financing consisting of (i) a \$130.3 million senior secured first lien credit facility (the First Lien Senior Facility), (ii) a \$72.0 million senior secured second lien credit facility (the Second Lien Senior Facility) and (iii) the sale of \$18.0 million of the Convertible Notes (together with the First Lien Senior Facility and the Second Lien Senior Facility, the Financing). The Financing was funded on November 3, 2008.

The co-borrowers and co-issuers of the Convertible Notes under the Financing are Vonage Holdings Corp. and its wholly owned subsidiary, Vonage America Inc. Obligations under the Financing will be guaranteed, fully and unconditionally, by Vonage Holdings Corp. s other U.S. subsidiaries, and may in the future be guaranteed by Vonage Limited, a United Kingdom subsidiary of Vonage Holdings Corp.

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The lenders under the First Lien Senior Facility and the Second Lien Senior Facility and the purchasers of the Convertible Notes are Silver Point Finance, LLC, certain of its affiliates, other third parties and certain of our affiliates.

We used the net proceeds of the Financing, plus cash on hand, to repurchase approximately \$253.5 million of our existing convertible notes in a tender offer that we commenced on July 30, 2008, and which expired on November 3, 2008. We estimate that we have incurred aggregate costs in connection with the Financing, including all fees and expenses, of between \$28 million and \$31 million.

For more information about the Financing, please see our Current Report on Form 8-K, dated October 19, 2008 and filed with the SEC on October 20, 2008 and incorporated herein by reference.

FORWARD-LOOKING STATEMENTS

This prospectus and the documents incorporated herein by reference contain forward-looking statements, which include information relating to future events, future financial performance, strategies, expectations, competitive environment and regulation. Words such as anticipate, believe, estimate, intend, will, should, expect, continue, and similar expressions, as well as statements in future tense, identify forward-looking statements. These forward-looking statements include, without limitation, statements regarding:

statements. These forward-looking statements include, without limitation, statements regarding:
projections, predictions, expectations, estimates or forecasts as to broadband Internet access, VoIP adoption, our business, financial and operating results and future economic performance;
proposed new product and service offerings;
expectations that regulatory developments or other matters will not have a material adverse effect on our consolidated financial position, results of operations or liquidity; and
our management s goals and objectives and other similar expressions concerning matters that are not historical facts. Forward-looking statements should not be read as a guarantee of future performance or results and will probably not be accurate indications of when such performance or results will be achieved. Forward-looking statements are based on information we have when those statements are made or our management s good faith belief as of that time with respect to future events, and are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements. Important factors that could cause such differences include, but are not limited to:
our history of net operating losses and our need for cash to finance our growth;
worsening economic conditions;
restrictions in our debt agreements that may limit our operating flexibility;
results of pending litigation and intellectual property and other litigation that may be brought against us;
the competition we face;
our dependence on our customers existing broadband connections;
the differences between our service and traditional phone services, including our 911 service;
uncertainties relating to regulation of VoIP services;

system disruptions or flaws in our technology; and

the risk that VoIP technology does not gain broader acceptance.

Investors are cautioned not to unduly rely on any forward-looking statements. We assume no obligation to update forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information, except to the extent required by applicable securities laws.

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RISK FACTORS

An investment in our common stock involves significant risks. You should carefully consider the important factors set forth in the documents incorporated by reference in this prospectus, including the risk factors incorporated herein by reference from our Annual Report on Form 10-K for the year ended December 31, 2007 and our Quarterly Report on Form 10-Q for the quarter ended September 30, 2008, before investing in our common stock. Any of these risks could materially and adversely affect our business, results of operations and financial condition, which in turn could materially and adversely affect the price of our common stock and the value of your investment in us.

USE OF PROCEEDS

All of the shares of common stock offered by this prospectus are being sold by the selling stockholders. We will not receive any proceeds from the sale of shares sold in this offering.

DIVIDEND POLICY

We have never paid cash dividends on our common stock, and we do not anticipate paying any cash dividends on our common stock for at least the next 12 months. We intend to retain all of our earnings, if any, for general corporate purposes, and, if appropriate, to finance the expansion of our business.

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DESCRIPTION OF CONVERTIBLE NOTES

The following description summarizes provisions of the Convertible Notes relating to the conversion of the Convertible Notes into shares of our common stock. This summary is subject to and is qualified by reference to all of the provisions of the Convertible Notes and the Third Lien Note Purchase Agreement, dated as of October 19, 2008, which we refer to as the Note Purchase Agreement, pursuant to which the Convertible Notes were issued, including the definitions of certain terms. The Note Purchase Agreement is filed as an exhibit to the registration statement of which this prospectus forms a part.

On November 3, 2008, we and Vonage America Inc., as co-issuers, issued \$18.0 million aggregate principal amount of the Convertible Notes to the selling stockholders pursuant to a private placement exempt from registration under the Securities Act of 1933, as amended (the Securities Act).

General. The obligors under the Convertible Notes are Vonage Holdings Corp., which we refer to as we or Vonage, and Vonage America Inc., which we refer to as Vonage America. We refer to Vonage and Vonage America together as the Co-Issuers for purposes of this description. Additionally, the Convertible Notes are guaranteed by certain of our subsidiaries.

Maturity. The Convertible Notes will mature on October 31, 2015.

Interest. Interest on the Convertible Notes will either accrue and compound quarterly or be payable in cash quarterly.

Conversion. Each holder may have the right, at its option, to convert, in whole or in part, the principal amount of its Convertible Notes into common stock at any time prior to maturity of the Convertible Notes. The Convertible Notes initially will be convertible into shares of our common stock at a conversion rate of 3,448.2759 shares per \$1,000 principal amount of Convertible Notes, equal to an initial conversion price of approximately \$0.29 per share, which is adjustable from time to time as described below under Conversion Rate Adjustments (as so adjustable, the Applicable Conversion Rate).

Conversion of the entire \$18.0 million aggregate principal amount of Convertible Notes at such conversion rate would have resulted in the issuance of 62,068,966 shares of our common stock. In addition, as a result of the provisions described below under Conversion Upon a Fundamental Change, we will upon conversion in connection with a fundamental change, such as a merger or acquisition of Vonage, issue additional shares of common stock to converting holders in accordance with a formula. As a result of such provisions, the number of shares issuable upon conversion would increase.

Conversion Rate Adjustments. The Applicable Conversion Rate shall be adjusted, without duplication, from time to time by us in accordance with the provisions below, except that we will not make any adjustment if holders of Convertible Notes are entitled to participate on the relevant distribution or payment date, as a result of holding the Convertible Notes, in the transactions described in sections (b), (d) or (e) below without having to convert their Convertible Notes (based on the Applicable Conversion Rate in effect immediately before the relevant Ex-Dividend Date):

(a) If Vonage, at any time or from time to time while any of the Convertible Notes are outstanding, issues shares of common stock as a dividend or distribution on all or substantially all shares of common stock, or if Vonage effects a share split or share combination, then the Applicable Conversion Rate will be adjusted based on the following formula:

$$CR' = CR_0 \times \frac{OS'}{OS_0}$$

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where

CR₀ = the Applicable Conversion Rate in effect immediately prior to the Ex-Dividend Date of such dividend or distribution, or the effective date of such share split or share combination, as applicable;

CR' = the Applicable Conversion Rate in effect immediately on and after such Ex-Dividend Date, or effective date of such share split or combination, as applicable;

OS₀ = the number of shares of common stock outstanding immediately before such Ex-Dividend Date or effective date, as applicable; and

OS' = the number of shares of common stock outstanding immediately before such Ex-Dividend Date or effective date, but after giving effect to such dividend, distribution, share split or combination, as applicable.

Such adjustment shall become effective immediately after the Ex-Dividend Date for such dividend or distribution, or the effective date for such share split or share combination. If any dividend or distribution of the type described in this section (a) is declared but not so paid or made, the Applicable Conversion Rate shall again be adjusted, as of the date that is the earlier of (i) the public announcement of the non-payment of the dividend or distribution and (ii) the date that the dividend or distribution was to be paid, to the Applicable Conversion Rate which would then be in effect if such dividend or distribution had not been declared.

(b) If Vonage, at any time or from time to time while any of the Convertible Notes are outstanding, issues or sells (i) any common stock at a price per share that is less than the Common Stock Trading Price or (ii) any Common Stock Equivalents (which term refers to any securities which by their terms are convertible into or exchangeable for shares of common stock or another Common Stock Equivalent, and any option, warrant or other subscription or purchase right with respect to shares of common stock) that entitle the holder thereof to subscribe for, purchase or exercise a conversion or exchange right for, shares of common stock at price per share of common stock that is less than the Common Stock Trading Price, then, in each case, the Applicable Conversion Rate shall be adjusted based on the following formula:

$$CR' = CR_0 x \quad {(OS_0 + X) \atop (OS_0 + Y)}$$

where

CR₀ = the Applicable Conversion Rate in effect immediately prior to such issuance or sale;

CR' = the Applicable Conversion Rate in effect immediately on and after such issuance or sale;

OS₀ = the number of shares of common stock outstanding immediately before such issuance or sale;

X = (i) the total number of shares of common stock issued (in the case of an issuance or sale of common stock) or (ii) the total number of shares of common stock issuable upon exercise, conversion or exchange of the Common Stock Equivalents issued or sold (in the case of an issuance or sale of Common Stock Equivalents); and

Y = the number of shares of common stock equal to the quotient of (A) the aggregate price payable (i) in respect of such shares of common stock issued or sold (in the case of an issuance or sale of common stock) or (ii) in respect of the shares of common stock issuable upon exercise, conversion or exchange of the Common Stock Equivalents issued or sold (in the case of an issuance or sale of Common Stock Equivalents) divided by (B) the Common Stock Trading Price.

To the extent Common Stock Equivalents are not exercised, exchanged or converted prior to the expiration of the exercisability, exchangeability or convertibility thereof, the Applicable Conversion Rate shall be readjusted, as of such expiration date, to the Applicable Conversion Rate which would then be in effect had the

adjustments made upon the distribution of such Common Stock Equivalents been made on the basis of the delivery of only the number of shares of common stock actually delivered. In determining whether any Common Stock Equivalents entitle the holders to subscribe for or purchase, or exercise a conversion or exchange right for, shares of common stock at less than the Common Stock Trading Price, and in determining the aggregate exercise, conversion or exchange price payable for such shares of common stock, there shall be taken into account any consideration received for such Common Stock Equivalents and the value of such consideration, if other than cash, shall be determined in good faith by our board of directors, with the advice of a nationally-recognized valuation or investment advisory firm.

Notwithstanding the foregoing, if an adjustment to the Applicable Conversion Rate in respect of any issuance or sale of common stock or Common Stock Equivalents would be required pursuant to this section (b) and also pursuant to section (c) below, only the adjustment that results in the higher as-adjusted Applicable Conversion Rate shall be made.

(c) If Vonage, at any time or from time to time while any of the Convertible Notes are outstanding, issues or sells (i) any common stock at a price per share that is less than the Applicable Conversion Price then in effect or (ii) any Common Stock Equivalents that entitle the holder thereof to subscribe for, purchase or exercise a conversion or exchange right for, shares of common stock at price per share of common stock that is less than the Applicable Conversion Price then in effect, (in each case, such price per share of common stock, the New Issue Price) then, and in each such case, the Applicable Conversion Rate then in effect shall be adjusted to equal the Adjusted Conversion Rate . For purposes of determining the New Issue Price, there shall be taken into account any consideration received for such Common Stock Equivalents, there shall be taken into account any consideration received for any such Common Stock Equivalents, and the value of such consideration, if other than cash, shall be determined in good faith by our board of directors, with the advice of a nationally-recognized valuation or investment advisory firm.

The Adjusted Conversion Rate shall be determined according to the following formula:

$$CR' = CR_0 x$$
 $(OS_0 + X)$
 $(OS_0 + Y)$

where

CR₀ = the Applicable Conversion Rate in effect immediately prior to such issuance or sale;

CR' = the Adjusted Conversion Rate;

OS₀ = the number of shares of common stock outstanding immediately before such issuance or sale;

X = (i) the total number of shares of common stock issued (in the case of an issuance or sale of common stock) or (ii) the total number of shares of common stock issuable upon exercise, conversion or exchange of the Common Stock Equivalents issued or sold (in the case of an issuance or sale of Common Stock Equivalents); and

Y = the number of shares of common stock equal to the quotient of (A) the aggregate price payable (i) in respect of such shares of common stock issued or sold (in the case of an issuance or sale of common stock) or (ii) in respect of the shares of common stock issuable upon exercise, conversion or exchange of the Common Stock Equivalents issued or sold (in the case of an issuance or sale of Common Stock Equivalents) divided by (B) the Applicable Conversion Price in effect immediately preceding such issuance or sale.

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Notwithstanding the foregoing, if an adjustment to the Applicable Conversion Rate in respect of any issuance or sale of common stock or Common Stock Equivalents would be required pursuant to this Section (c) and also pursuant to Section (b) above, only the adjustment that results in the higher as-adjusted Applicable Conversion Rate shall be made.

- (d) If Vonage, at any time or from time to time while the Convertible Notes are outstanding, distributes shares of any class of capital stock of Vonage, evidences of indebtedness or other assets or property of Vonage to all, or substantially all, holders of its common stock, excluding:
- (i) dividends or distributions referred to in Section (a) above;
- (ii) shares of common stock or Common Stock Equivalents referred to in Section (b) above and Section (c) above;
- (iii) dividends or distributions paid exclusively in cash; and
- (iv) Spin-Offs (as defined below) to which the provisions set forth below in this Section (d) shall apply;

then the Applicable Conversion Rate will be adjusted based on the following formula:

$$CR' = CR_0 x \quad \begin{array}{c} SP_0 \\ (SP_0 \quad FMV) \end{array}$$

where

CR₀ = the Applicable Conversion Rate in effect immediately prior to the Ex-Dividend Date for such distribution;

CR' = the Applicable Conversion Rate in effect immediately on and after such Ex-Dividend Date for such distribution;

SP₀ = the average of the Closing Sale Prices of the common stock over the 10 consecutive Trading Day period ending on the Trading Day immediately preceding the Ex-Dividend Date for such distribution; and

FMV = the Fair Market Value (as determined in good faith by our board of directors) of the shares of capital stock, evidences of indebtedness, assets or property distributed with respect to each outstanding share of common stock on the earlier of the Record Date or the Ex-Dividend Date for such distribution.

Such adjustment shall become effective immediately prior to the Opening of Business on the day following the Ex-Dividend Date for such distribution.

Where there has been a payment of a dividend or other distribution to all or substantially all holders of common stock of shares of capital stock of any class or series, or similar equity interest, of or relating to a Subsidiary or other business unit, in each case, that is listed on a national securities exchange (a Spin-Off), the Applicable Conversion Rate in effect immediately before the Close of Business on the 10th Trading Day immediately following and including the effective date of the Spin-Off shall be increased based on the following formula:

$$CR' = CR_0 x \qquad \frac{(FMV_0 + MP_0)}{MP_0}$$

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where

- CR₀ = the Applicable Conversion Rate in effect on the 10th Trading Day immediately following, and including, the effective date of the Spin-Off;
- CR' = the Applicable Conversion Rate in effect immediately after the 10th Trading Day immediately following, and including, the effective date of the Spin-Off;
- FMV₀ = the average of the Closing Sale Prices of the capital stock or similar equity interest distributed to holders of common stock applicable to one share of common stock over the first 10 consecutive Trading Day period after, and including, the effective date of the Spin-Off; and
- MP₀ = the average of the Closing Sale Prices of common stock over the first 10 consecutive Trading Day period after the effective date of the Spin-Off.

An adjustment to the Applicable Conversion Rate made pursuant to the immediately preceding paragraph will occur at the Close of Business on the 10th Trading Day from, and including, the effective date of the Spin-Off; provided that in respect of any conversion within the 10 Trading Days following the effective date of any Spin-Off, references within this section (d) to 10 Trading Days shall be deemed replaced with such lesser number of Trading Days as have elapsed between the effective date of such Spin-Off and the Conversion Date in determining the Applicable Conversion Rate.

If any dividend or distribution described in this section (d) is declared but not paid or made, the Applicable Conversion Rate shall be readjusted, as of the date that is the earlier of (i) the public announcement of the non-payment of the dividend or distribution and (ii) the date that the dividend or distribution was to have been paid, in which case, the Applicable Conversion Rate will be the Applicable Conversion Rate that would then be in effect if such dividend or distribution had not been declared.

For the purposes of this Section (d), rights, warrants or options distributed by Vonage to all holders of common stock entitling them to subscribe for or purchase shares of the capital stock of Vonage (either initially or under certain circumstances), which rights, warrants or options until the occurrence of a specified event or events (a Trigger Event): (1) are deemed to be transferred with such shares of common stock; (2) are not exercisable; and (3) are also issued in respect of future issuances of common stock, shall be deemed not to have been distributed for purposes of this Section (d) (and no adjustment to the Applicable Conversion Rate under this Section (d) will be required) until the occurrence of the earliest Trigger Event, whereupon such rights and warrants shall be deemed to have been distributed and an appropriate adjustment (if any is required) to the Applicable Conversion Rate shall be made under this Section (d). If any such right, warrant or option, including any such existing rights, warrants or options distributed prior to the date of the Note Purchase Agreement, is subject to events, upon the occurrence of which such rights, warrants or options become exercisable to purchase different securities, evidences of indebtedness or other assets, then the date of the occurrence of any and each such event shall be deemed to be the date of distribution and Record Date with respect to new rights, warrants or options with such rights (and a termination or expiration of the existing rights, warrants or options without exercise by any of the holders thereof). In addition, in the event of any distribution (or deemed distribution) of rights, warrants or options or any Trigger Event or other event (of the type described in the preceding sentence) with respect thereto that was counted for purposes of calculating a distribution amount for which an adjustment to the Applicable Conversion Rate under this Section (d) was made, (1) in the case of any such rights, warrants or options which shall all have been redeemed or purchased without exercise by any holders thereof, the Applicable Conversion Rate shall be readjusted upon such final purchase to give effect to such distribution or Trigger Event, as the case may be, as though it were a cash distribution, equal to the per share redemption or purchase price received by a holder of common stock with respect to such rights, warrants or options (assuming such holder had retained such rights, warrants or options), made to all applicable holders of common stock as of the date of such redemption or purchase, and (2) in the case of such rights, warrants or options which shall have expired or been terminated without exercise by any holders thereof, the Applicable Conversion Rate shall be readjusted as if such rights, warrants or options had not been issued.

(e) If any cash dividend or other distribution is made to all, or substantially all, holders of common stock, the Applicable Conversion Rate shall be adjusted based on the following formula:

$$CR' = CR_0 x \frac{SP_0}{(SP_0 C)}$$

where

CR₀ = the Applicable Conversion Rate in effect immediately prior to the Ex-Dividend Date for such distribution;

CR' = the Applicable Conversion Rate in effect immediately on or after the Ex-Dividend Date for such distribution;

SP₀ = the Closing Sale Price of a share of common stock on the Trading Day immediately preceding the earlier of the Record Date and the day immediately preceding the Ex-Dividend Date for such distribution; and

C = the amount in cash per share Vonage distributes to holders of common stock.

An adjustment to the Applicable Conversion Rate made pursuant to this section (e) shall become effective on the Ex-Dividend Date for such dividend or distribution. If any dividend or distribution described in this section (e) is declared but not so paid or made, the new Applicable Conversion Rate shall be adjusted, as of the date that is the earlier of (i) the public announcement of the non-payment of the dividend or distribution and (ii) the date that the dividend or distribution was to be paid, to the Applicable Conversion Rate that would then be in effect if such dividend or distribution had not been declared.

(f) If Vonage or any of its subsidiaries makes a payment in respect of a tender offer or exchange offer for common stock, where the cash and value (which will be, except for the value of traded securities, determined by our board of directors or the board of directors of such subsidiary, whose determination shall be conclusive evidence thereof) of any other consideration included in the payment per share of common stock exceeds the Closing Sale Price of common stock on the Trading Day next succeeding the last date on which tenders or exchanges may be made pursuant to such tender or exchange offer, the Applicable Conversion Rate shall be adjusted as of immediately after the 10th Trading Day immediately following, and including, the date the tender or exchange offer expires based on the following formula:

$$CR' = CR_0 x \frac{(AC + (SP' \times OS'))}{(OS_0 \times SP')}$$

where

CR₀ = the Applicable Conversion Rate in effect on the 10th Trading Day immediately following, and including, the date such tender or exchange offer expires;

CR' = the Applicable Conversion Rate in effect immediately after the 10th Trading Day immediately following, and including, the date such tender or exchange offer expires;

AC = the aggregate value of all cash and any other consideration (as determined by our board of directors) paid or payable for shares of common stock purchased in such tender or exchange offer;

OS₀ = the number of shares of common stock outstanding on the Trading Day immediately prior to the date such tender or exchange offer expires;

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- OS' = the number of shares of common stock outstanding on the Trading Day immediately after the date such tender or exchange offer expires (after giving effect to the purchase or exchange of shares pursuant to such tender or exchange offer); and
- SP' = the average of the Closing Sale Prices of common stock over the 10 consecutive Trading Day period commencing on the Trading Day next succeeding the date such tender or exchange offer expires.

The adjustment to the Applicable Conversion Rate under this section (f) shall occur on the 10th Trading Day from, and including, the Trading Day next succeeding the date such tender or exchange offer expires; *provided* that in respect of any conversion within the 10 Trading Days immediately following, and including, the expiration date of any tender or exchange offer, references within this section (f) to 10 Trading Days shall be deemed replaced with such lesser number of Trading Days as have elapsed between the expiration date of such tender or exchange offer and the Conversion Date in determining the Applicable Conversion Rate.

If Vonage is obligated to purchase shares pursuant to any such tender or exchange offer, but Vonage is permanently prevented by applicable law from effecting any such purchases or all such purchases are rescinded, the Applicable Conversion Rate shall again be adjusted to be the Applicable Conversion Rate that would then be in effect if such tender or exchange had not been made.

- (g) No adjustment to the Applicable Conversion Rate will be required unless the adjustment would require an increase or decrease of at least 1% of the Applicable Conversion Rate. If the adjustment is not made because the adjustment does not change the Applicable Conversion Rate by at least 1%, then the adjustment that is not made will be carried forward and taken into account in any future adjustments. In addition, the Co-Issuers will make any carry-forward adjustments not otherwise effected on every one-year anniversary from the original issue date and on the Record Date immediately prior to the stated maturity date of the Convertible Notes. Adjustments to the Applicable Conversion Rate will be rounded to the nearest ten-thousandth, with five one-hundred-thousandths rounded upward (e.g., 0.76545 would be rounded up to 0.7655).
- (h) The Co-Issuers from time to time may, to the extent permitted by applicable law, increase the Applicable Conversion Rate by any amount for a period of at least 20 days if our board of directors shall have made a determination that such increase would be in the best interests of the Co-Issuers, which determination shall be conclusive. Whenever the Applicable Conversion Rate is increased pursuant to this section (h) or section (i) below, the Co-Issuers shall mail to holders of record of the Convertible Notes a notice of the increase at least 15 days prior to the date the increased Applicable Conversion Rate takes effect, and such notice shall state the increased Applicable Conversion Rate and the period during which it will be in effect.
- (i) The Co-Issuers may (but are not required to) make such increases in the Applicable Conversion Rate, in addition to any adjustments required by sections (a), (b), (c), (d), (e), (f) or (h), as our board of directors considers to be advisable to avoid or diminish income tax to holders of convertible securities resulting from any dividend or distribution of capital stock issuable on conversion of the Convertible Notes (or rights to acquire shares) or from any event treated as such for income tax purposes.

Except as otherwise provided in the Note Purchase Agreement, all calculations under this section Conversion Rate Adjustments shall be made by the Co-Issuers. The Co-Issuers shall make such calculations in good faith and, absent manifest error, such calculations shall be binding on the holders. No adjustment shall be made for the issuance by Vonage of common stock or securities convertible into or exchangeable for shares of common stock or rights to purchase common stock or convertible or exchangeable securities, other than as provided in this section Conversion Rate Adjustments.

For purposes of conversion rate adjustments, the number of shares of common stock at any time outstanding shall not include shares held in the treasury of Vonage so long as Vonage does not pay any dividend or make any

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distribution on shares of common stock held in the treasury of Vonage, but shall include shares issuable in respect of scrip certificates issued in lieu of fractions of shares of common stock.

- (j) Notwithstanding anything to the contrary in this section Conversion Rate Adjustments , no adjustment to the Applicable Conversion Rate shall be made:
- (i) upon the issuance of any shares of common stock or options or rights to purchase those shares pursuant to Vonage s 2006 incentive plan, as in effect on the closing date of the offering of Convertible Notes (at or above the then current market price at the time of the grant of such shares, options or rights), representing, in the aggregate, not more than 6.0% of the fully-diluted outstanding shares of common stock after giving effect to the issuance of the Convertible Notes issued on the date of the Note Purchase Agreement;
- (ii) upon the issuance of any shares of common stock or options or rights to purchase those shares, representing, in the aggregate, not more than 10.0% of the fully-diluted outstanding shares of common stock, after giving effect to the issuance of the Convertible Notes issued on the date of the Note Purchase Agreement, (A) pursuant to future employee stock purchase plans (at or above 95.0% of the then current market price at the time of the grant of such shares) or (B) pursuant to future employee benefit plans (at or above the then current market price at the time of the grant of such shares, options or rights) or (C) issued in acquisition transactions with respect to businesses reasonably related to the business of Vonage as currently conducted or to vendors, joint venture partners, suppliers, customers in connection with other transactions entered into in the ordinary course of business;
- (iii) for a change in the par value of the common stock; or
- (iv) for accrued and unpaid interest, including Additional Amounts, if any.

Conversion Upon a Fundamental Change. In the event that a fundamental change is announced prior to the stated maturity date of the Convertible Notes, the Applicable Conversion Rate shall be increased to effect the delivery of an additional number of shares of our common stock. The number of additional shares to be added to the Applicable Conversion Rate shall be determined by reference to a formula attached as an exhibit to the Note Purchase Agreement for the Convertible Notes, based on the effective date of such fundamental change transaction and the stock price paid in connection with such transaction. The total number of additional shares that may be issued in respect of the initial amount of Convertible Notes may generally not exceed 62 million (subject to proportional adjustment as described above).

Mandatory Conversion. The Co-Issuers will have the right to cause the automatic conversion of the Convertible Notes as follows:

On or after the third anniversary of the issuance of the Convertible Notes, if our common stock has a volume weighted average price (VWAP) for the 30 consecutive Trading Days prior to such determination date (30-day VWAP) of greater than \$3.00 per share, the Co-Issuers, at their option, may cause the automatic conversion of up to an amount of the then-outstanding Convertible Notes such that the principal amount of Convertible Notes outstanding after such conversion is not less than \$12,000,000;

On or after the third anniversary of the issuance of the Convertible Notes, if the Common Stock has a 30-day VWAP of greater than \$4.50 per share, the Co-Issuers, at their option, may cause the automatic conversion of up to an amount of the then-outstanding Convertible Notes such that the principal amount of Convertible Notes outstanding after such conversion is not less than \$6,000,000; and

On or after the third anniversary of the issuance of the Convertible Notes, if our common stock has a 30-day VWAP of greater than \$6.00 per share, the Co-Issuers, at their option, may cause the automatic conversion of up to all of the then-outstanding Convertible Notes.

The Co-Issuers shall not have the right to cause the mandatory conversion if the Company, Mr. Jeffrey Citron or any of their respective controlled affiliates purchases or takes call-equivalent positions on shares of our common stock in the open market during the period when the above-mentioned 30-day VWAP is measured, or in certain other instances.

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Liquidated Damages. Upon the occurrence of an event of default under the Note Purchase Agreement, all obligations payable under the Note Purchase Agreement will become immediately due and payable, including a make-whole amount equal to the outstanding principal amount of the Convertible Notes plus a premium, accrued interest on the Convertible Notes, and liquidated damages calculated in accordance with a formula specified in the Note Purchase Agreement. Any liquidated damages will be payable in shares of our common stock, based on a price per share of common stock equal to the 30-day VWAP discussed above under Mandatory Conversion. The maximum amount of additional shares payable as liquidated damages on the Convertible Notes is capped at 62 million shares (subject to proportional adjustment as described above).

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DESCRIPTION OF CAPITAL STOCK

The following description of the material terms of our capital stock contained in the restated certificate of incorporation is only a summary. You should read it together with our restated certificate of incorporation and our second amended and restated bylaws, which are filed as exhibits to the registration statement of which this prospectus is a part.

General

Our authorized capital stock consists of 596,949,644 shares of common stock, par value \$0.001 per share, and 5,000,000 shares of preferred stock, par value \$0.001 per share, all of which shares of preferred stock are undesignated. Our board of directors may establish the rights and preferences of the preferred stock from time to time. As of December 12, 2008, there were 156,646,731 shares of common stock issued and outstanding.

Common Stock

Each holder of our common stock is entitled to one vote for each share on all matters to be voted upon by the stockholders and there are no cumulative rights. Subject to any preferential rights of any outstanding preferred stock, holders of our common stock will be entitled to receive ratably the dividends, if any, as may be declared from time to time by the board of directors out of funds legally available therefore. If there is a liquidation, dissolution or winding up of our company, holders of our common stock would be entitled to share in our assets remaining after the payment of liabilities and any preferential rights of any outstanding preferred stock.

Holders of our common stock have no preemptive or conversion rights or other subscription rights, and there will be no redemption or sinking fund provisions applicable to the common stock. All outstanding shares of our common stock are fully paid and non-assessable. The rights, preferences and privileges of the holders of our common stock will be subject to, and may be adversely affected by, the rights of the holders of shares of any series of preferred stock which we may designate and issue in the future.

Preferred Stock

Under the terms of our restated certificate of incorporation, our board of directors is authorized to issue shares of preferred stock in one or more series without stockholder approval. Our board of directors has the discretion to determine the rights, preferences, privileges and restrictions, including voting rights, dividend rights, conversion rights, redemption privileges and liquidation preferences, of each series of preferred stock.

The purpose of authorizing our board of directors to issue preferred stock and determine its rights and preferences is to eliminate delays associated with a stockholder vote on specific issuances. The issuance of preferred stock, while providing flexibility in connection with possible future acquisitions and other corporate purposes, will affect, and may adversely affect, the rights of holders of common stock. It is not possible to state the actual effect of the issuance of any shares of preferred stock on the rights of holders of common stock until the board of directors determines the specific rights attached to that preferred stock. The effects of issuing preferred stock could include one or more of the following:

restricting dividends on the common stock;

diluting the voting power of the common stock;

impairing the liquidation rights of the common stock; or

delaying or preventing changes in control or management of our Company.

We have no present plans to issue any shares of preferred stock.

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Registration Rights for Certain Holders of Our Common Stock

In April 2005, we and the holders of all of the formerly outstanding series of our convertible preferred stock entered into a third amended and restated investors rights agreement. On November 13, 2006, we and certain of the holders entered into an amendment to the agreement.

Under the agreement as amended, certain holders of shares of our common stock issued upon conversion of our formerly outstanding convertible preferred stock have the right to demand of us, subject to certain terms and conditions, that we register the shares of common stock issued upon the conversion of their shares of convertible preferred stock under the Securities Act. Finally, if we propose to register any of our securities under the Securities Act, all of the holders of the common stock issued upon conversion of our formerly outstanding convertible preferred stock will be entitled to customary piggyback registration rights. A holder s registration rights under the investors rights agreement will terminate when the shares of common stock issued upon conversion of our formerly outstanding convertible preferred stock held by that holder may be sold without regard to holding periods and volume limitations under Rule 144 under the Securities Act. All of the holders who continue to retain piggyback registration rights under the investors rights agreement have agreed not to exercise their piggyback registration rights with respect to the registration of the shares of common stock covered by this prospectus and therefore, will not register any shares of common stock pursuant to this registration statement.

Registration Rights for Shares of Common Stock Issuable upon Conversion of Our Convertible Notes

On October 19, 2008, in connection with our sale of the Convertible Notes, we entered into a registration rights agreement with the holders of the Convertible Notes pursuant to which we agreed to provide certain registration rights with respect to the shares of common stock issuable upon conversion of the Convertible Notes and all shares of common stock held from time to time by Silver Point Finance, LLC and its controlled affiliates.

Under the registration rights agreement, we are required to use our reasonable best efforts to file a shelf registration statement covering the resale of all shares of common stock issuable upon the conversion of the Convertible Notes no later than the issuance date of the Convertible Notes. We are required to use reasonable best efforts to have such registration statement declared effective within 60 days after the issuance of the Convertible Notes. Under the registration rights agreement, we have also granted piggyback registration rights to holders of the Convertible Notes and Silver Point Finance, LLC and its controlled affiliates pursuant to which they may participate in registered offerings of common stock undertaken by certain existing stockholders upon exercise of such stockholders demand registration rights under the third amended and restated investors rights agreement.

If the registration statement is not filed with the SEC, is not declared effective before the applicable deadline, or ceases to remain effective (or the related prospectus ceases to be usable) until the shares of common stock covered have been transferred, each of which we refer to as a registration default, then we are obligated to pay to the holders of the Convertible Notes (or, under certain circumstances, the holders of shares of our common stock issued upon conversion thereof) an amount in cash equal to 0.25% per annum of the principal amount of the Convertible Notes (or, in the case of holders of our common stock, of the applicable conversion price per share of common stock determined as of the business day immediately preceding the record date for the next scheduled quarterly interest accrual date on the Convertible Notes) during the first 90-day period after such registration default, until the registration default is cured. The amount of liquidated damages will increase by an additional 0.25% per annum with respect to each subsequent 90-day period until all registration defaults have been cured, up to a maximum amount of liquidated damages for all registration defaults of 1.00% per annum.

The registration rights under the registration rights agreement are available only to holders of transfer restricted securities. Under the registration rights agreement, common stock issuable upon conversion of the Convertible Notes are transfer restricted securities until (a) the shares of common stock have been resold pursuant to a transaction registered under the Securities Act, (b) the shares of common stock (x) may be

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transferred freely by the holder without complying with the manner of sale requirements, volume limitations or current public information requirements of Rule 144 (or any other similar provision then in force) under the Securities Act, and (y) the holder (together with its affiliates and related investment funds) does not beneficially own more than 5.0% of the outstanding shares of our common stock, (c) the shares of common stock cease to be outstanding, or (d) the shares of common stock have otherwise been transferred and are not subject to transfer restri