# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended March 31, 2010.
or
.. Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Commission File Number: 001-31486

# WEBSTER FINANCIAL CORPORATION 

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| Delaware <br> (State or other jurisdiction of | $06-1187536$ <br> (I.R.S. Employer |
| :---: | :---: |
| incorporation or organization) | Identification No.) |
| Webster Plaza, Waterbury, Connecticut <br> (Address of principal executive offices) | (203) 465-4364 |

(Registrant s telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. b Yes " No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). "Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule $12 \mathrm{~b}-2$ of the Exchange Act. (Check one):

Large accelerated filer p Accelerated filer
Non-accelerated filer $\quad \cdots$ (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No p

The number of shares of common stock, par value $\$ .01$ per share, outstanding as of April 29, 2010 was $78,475,237$.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial statements

## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

| (In thousands, except share and per share data) | $\begin{gathered} \text { March 31, } \\ 2010 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets: |  |  |
| Cash and due from banks | \$ 158,065 | \$ 171,184 |
| Interest-bearing deposits | 162,193 | 390,310 |
| Investment securities: |  |  |
| Available for sale, at fair value | 2,365,956 | 2,126,043 |
| Held-to-maturity (fair value of \$2,992,958 and \$2,720,180) | 2,915,923 | 2,658,869 |
| Total investment securities | 5,281,879 | 4,784,912 |
| Federal Home Loan Bank and Federal Reserve Bank stock, at cost | 140,874 | 140,874 |
| Loans held for sale (included \$21,286 and \$4,790 of mortgage loans carried at fair value, respectively) | 29,790 | 12,528 |
| Loans | 10,896,520 | 11,036,709 |
| Allowance for loan losses | $(343,871)$ | $(341,184)$ |
| Loans, net | 10,552,649 | 10,695,525 |
| Deferred tax asset, net | 121,010 | 121,733 |
| Premises and equipment, net | 171,178 | 178,422 |
| Goodwill | 529,887 | 529,887 |
| Other intangible assets, net | 25,468 | 26,865 |
| Cash surrender value of life insurance policies | 290,786 | 289,486 |
| Prepaid FDIC premiums | 73,752 | 79,241 |
| Accrued interest receivable and other assets | 487,184 | 318,230 |
| Total assets | \$ 18,024,715 | \$ 17,739,197 |

## Liabilities and Equity:

| Deposits: |  |  |
| :---: | :---: | :---: |
| Noninterest bearing deposits | \$ 1,662,122 | \$ 1,664,958 |
| Interest bearing deposits | 12,331,404 | 11,967,169 |
| Total deposits | 13,993,526 | 13,632,127 |
| Federal Home Loan Bank advances | 574,378 | 544,651 |
| Securities sold under agreements to repurchase and other short-term borrowings | 849,876 | 856,846 |
| Long-term debt | 588,540 | 588,419 |
| Accrued expenses and other liabilities | 162,678 | 159,120 |
| Total liabilities | 16,168,998 | 15,781,163 |
| Shareholders equity: |  |  |
| Preferred stock, \$.01 par value; Authorized - 3,000,000 shares; |  |  |
| Series A issued and outstanding - 28,939 shares | 28,939 | 28,939 |
| Series B issued and outstanding - 300,000 shares and 400,000 shares (net of discount \$4,795 and \$6,830) | 295,205 | 393,170 |


| Common stock, $\$ .01$ par value; Authorized $-200,000,000$ shares | 820 | 820 |
| :--- | ---: | ---: |
| Issued $-81,969,280$ shares and $81,963,734$ shares | $1,007,153$ | $1,007,740$ |
| Paid-in capital | 699,642 | 708,024 |
| Retained earnings | $(159,363)$ | $(161,911)$ |
| Less: Treasury stock, (at cost; $4,019,023$ shares and $4,067,057$ shares) | $(28,389)$ |  |
| Accumulated other comprehensive loss, net | $1,846,076$ |  |
| Total Webster Financial Corporation shareholders equity | $9,948,393$ |  |
| Non controlling interests | $1,855,717$ | $9,9,941$ |
| Total equity | $\$ 18,024,715$ | $\$ 17,739,197$ |

See accompanying Notes to Condensed Consolidated Financial Statements.

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

| (In thousands, except per share data) | Three months ended March 31,2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income: |  |  |  |  |
| Interest and fees on loans and leases | \$ | 123,350 | \$ | 140,767 |
| Taxable interest and dividends on securities |  | 46,625 |  | 42,844 |
| Non-taxable interest and dividends on securities |  | 7,531 |  | 7,983 |
| Loans held for sale |  | 314 |  | 164 |
| Total interest income |  | 177,820 |  | 191,758 |
| Interest Expense: |  |  |  |  |
| Deposits |  | 31,951 |  | 52,908 |
| Borrowings |  | 14,485 |  | 20,653 |
| Total interest expense |  | 46,436 |  | 73,561 |
| Net interest income |  | 131,384 |  | 118,197 |
| Provision for loan losses |  | 43,000 |  | 66,000 |
| Net interest income after provision for loan losses |  | 88,384 |  | 52,197 |
| Non-interest Income: |  |  |  |  |
| Deposit service fees |  | 27,784 |  | 27,959 |
| Loan related fees |  | 6,005 |  | 6,482 |
| Wealth and investment services |  | 5,835 |  | 5,750 |
| Mortgage banking activities |  | (138) |  | 606 |
| Increase in cash surrender value of life insurance policies |  | 2,578 |  | 2,592 |
| Gain on early extinguishment of subordinated notes |  |  |  | 5,993 |
| Net gain on sale of investment securities |  | 4,318 |  | 4,457 |
| Total other-than-temporary impairment losses on securities |  | $(8,214)$ |  |  |
| Portion of the loss recognized in other comprehensive income |  | 4,534 |  |  |
| Net impairment losses recognized in earnings |  | $(3,680)$ |  |  |
| Other income |  | 4,314 |  | 276 |
| Total non-interest income |  | 47,016 |  | 54,115 |
| Non-interest Expense: |  |  |  |  |
| Compensation and benefits |  | 61,079 |  | 56,469 |
| Occupancy |  | 14,440 |  | 14,295 |
| Technology and equipment expense |  | 15,268 |  | 15,140 |
| Intangible assets amortization |  | 1,397 |  | 1,464 |
| Marketing |  | 4,791 |  | 3,106 |
| Professional and outside services |  | 2,602 |  | 3,784 |
| Deposit insurance |  | 6,085 |  | 4,590 |
| Other including fraud related costs |  | 27,962 |  | 19,170 |
| Total non-interest expense |  | 133,624 |  | 118,018 |


| Income (loss) from continuing operations before income tax expense (benefit) | 1,776 |  | $(11,706)$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Income tax expense (benefit) |  | 355 |  | (593) |
| Income (loss) from continuing operations |  | 1,421 |  | $(11,113)$ |
| Income (loss) from discontinued operations, net of tax |  |  |  |  |
| Consolidated net income (loss) |  | 1,421 |  | $(11,113)$ |
| Less: Net income attributable to non controlling interests |  |  |  | 13 |
| Net income (loss) attributable to Webster Financial Corporation |  | 1,421 |  | $(11,126)$ |
| Preferred stock dividends, accretion of preferred stock discount |  | $(7,490)$ |  | $(10,431)$ |
| Net loss available to common shareholders | \$ | $(6,069)$ | \$ | $(21,557)$ |

See accompanying Notes to Condensed Consolidated Financial Statements.

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited), continued
$\left.\begin{array}{l|cc|}\hline \text { (In thousands, except per share data) } & \begin{array}{c}\text { Three months ended March 31, } \\ \text { 31, } \\ \text { Net loss per common share: }\end{array} & \mathbf{2 0 1 0}\end{array}\right]$

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY (Unaudited)



| Total comprehensive income, net of taxes |  |  |  |  | $(10,465)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends paid on common stock of $\$ .01$ per share |  |  | (529) |  | (529) |
| Dividends paid on Series A preferred stock $\$ 21.25$ per share |  |  | $(4,779)$ |  | $(4,779)$ |
| Dividends incurred on Series B preferred stock $\$ 12.50$ per share |  |  | $(5,000)$ |  | $(5,000)$ |
| Subsidiary preferred stock dividends per share |  |  | (216) |  | (216) |
| Exercise of stock options |  |  |  |  |  |
| Repurchase of 6,123 common shares |  |  |  | (36) | (36) |
| Stock-based compensation expense |  | 635 |  |  | 635 |
| Accretion of preferred stock discount | 436 |  | (436) |  |  |
| Restricted stock grants and expense |  | 3,427 |  | $(1,690)$ | 1,737 |
| Additional issuance costs associated with the issuance of the Series B preferred stock and warrant |  | (24) |  |  | (24) |

Balance, March 31, $2009 \quad \$ 616,762 \$ 566 \quad \$ 737,525 \quad \$ 761,789 \quad \$(155,951) \quad \$(105,196) \quad \$ \quad 9,632 \quad \$ 1,865,127$
See accompanying Notes to Condensed Consolidated Financial Statements.

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY (Unaudited), continued

| (In thousands, except share and per share data) | Three months ended March 31, 2010 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Preferred Stock | Common Stock | Paid In <br> Capital | Retained <br> Earnings | Treasury Stock |  | umulated <br> Other <br> prehensive <br> (Loss) |  | ntrolli terest | Total |
| Balance, December 31, 2009 | \$ 422,109 | \$ 820 | \$ 1,007,740 | \$ 708,024 | \$ $(161,911)$ | \$ | $(28,389)$ | \$ | 9,641 | \$ 1,958,034 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  | 1,421 |  |  |  |  |  | 1,421 |
| Other comprehensive income (loss), net of taxes: |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gain on securities available for sale, net of taxes |  |  |  |  |  |  | 4,273 |  |  | 4,273 |
| Noncredit related impairment change in fair value on securities |  |  |  |  |  |  | $(2,947)$ |  |  | $(2,947)$ |
| Amortization of unrealized loss on securities transferred to held to maturity |  |  |  |  |  |  |  |  |  |  |
| Realized portion of deferred <br> hedging gain |  |  |  |  |  |  |  |  |  |  |
| Net actuarial gain and prior service cost for pension and other postretirement benefits |  |  |  |  |  |  |  |  |  |  |
| Unrealized gain on cash flow hedge |  |  |  |  |  |  | 354 |  |  | 354 |
| Amortization of deferred hedging gain |  |  |  |  |  |  | (38) |  |  | (38) |
| Other comprehensive income, net of taxes <br> 2,069 <br> 2,069 |  |  |  |  |  |  |  |  |  |  |
| Total comprehensive income, net of taxes |  |  |  |  |  |  |  |  |  |  |
| Dividends paid on common stock of $\$ .01$ per share |  |  |  |  |  |  |  |  |  |  |
| Dividends paid on Series A <br> preferred stock $\$ 21.66$ per share (615) |  |  |  |  |  |  |  |  |  |  |
| Dividends incurred on Series B <br> preferred stock $\$ 12.50$ per share $(4,583)$ |  |  |  |  |  |  |  |  |  |  |
| Redemption of Preferred Stock | $(98,365)$ |  |  | $(1,635)$ |  |  |  |  |  | $(100,000)$ |
| Subsidiary preferred stock dividends |  |  |  |  |  |  |  |  |  |  |
| Exercise of stock options |  |  | 308 |  | 110 |  |  |  |  | 418 |
| Repurchase of common shares |  |  |  |  |  |  |  |  |  |  |
| Stock-based compensation expense |  |  | (927) | (813) | 1,493 |  |  |  |  | (247) |
| Accretion of preferred stock |  |  |  |  |  |  |  |  |  |  |
| Issuance of common stock |  |  | 32 | (759) | 1,233 |  |  |  |  | 506 |
| Balance, March 31, 2010 | \$ 324,144 | \$ 820 | \$ 1,007,153 | \$ 699,642 | \$ $(159,363)$ | \$ | $(26,320)$ |  | 9,641 | \$ 1,855,717 |

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

| (In thousands) | Three months ended March 31,2010 |  |
| :---: | :---: | :---: |
| Operating Activities: |  |  |
| Consolidated net income (loss) | \$ 1,421 | \$ (11,126) |
| Income (loss) from continuing operations | 1,421 | $(11,126)$ |
| Adjustments to reconcile (loss) income from continuing operations to net cash provided by operating activities: |  |  |
| Provision for loan losses | 43,000 | 66,000 |
| Deferred tax benefit | $(1,554)$ | $(10,423)$ |
| Depreciation and amortization | 21,966 | 14,060 |
| Gain on early extinguishment of subordinated notes |  | $(4,504)$ |
| Stock-based compensation | (247) | 2,373 |
| Foreclosed and repossessed asset write-downs | 2,061 | 3,840 |
| Write-down of fixed assets | 9 |  |
| Loss on write-down of investments to fair value | 3,680 |  |
| Gain on fair value adjustment of direct investments | (694) |  |
| Net gain on the sale of securities | $(4,318)$ | $(4,458)$ |
| Net loss on trading securities |  | 77 |
| Increase in cash surrender value of life insurance | $(1,300)$ | $(2,592)$ |
| Net (increase) in loans held for sale | $(17,262)$ | $(24,352)$ |
| Net (increase) in accrued interest receivable and other assets | $(154,026)$ | $(15,414)$ |
| Net (decrease) increase in accrued expenses and other liabilities | $(2,392)$ | 2,062 |
| Net cash (used for) provided by operating activities | $(109,656)$ | 15,543 |
| Investing Activities: |  |  |
| Net decrease in interest-bearing deposits | 228,117 | 2,212 |
| Purchases of available for sale securities | $(528,208)$ | $(353,222)$ |
| Proceeds from maturities and principal payments of available for sale securities | 164,095 | 47,430 |
| Proceeds from sales of available for sale securities | 120,622 | 402,309 |
| Purchases of held-to-maturity securities | $(378,214)$ | $(2,675)$ |
| Proceeds from maturities and principal payments of held-to-maturity securities | 119,500 | 95,031 |
| Net decrease in loans | 89,448 | 49,335 |
| Proceeds from sale of foreclosed properties | 3,842 | 3,165 |
| Proceeds from sale of fixed assets | 675 |  |
| Purchases of fixed assets | $(2,575)$ | $(5,632)$ |
| Net cash (used for) provided by investing activities | $(182,698)$ | 237,953 |
| Financing Activities: |  |  |
| Net increase in deposits | 361,399 | 809,869 |
| Proceeds from Federal Home Loan Bank advances | 243,000 | 9,329,810 |
| Repayments of Federal Home Loan Bank advances | $(213,115)$ | $(9,993,703)$ |
| Net (decrease) in securities sold under agreements to repurchase and other short-term debt | $(6,489)$ | $(423,639)$ |
| Redemption of Preferred Stock | $(100,000)$ |  |
| Repayment of long-term debt |  | $(15,928)$ |
| Issuance of Preferred Stock, net of issuance costs |  | (24) |
| Cash dividends paid to common shareholders | (782) | (529) |
| Cash dividends paid to preferred shareholders of consolidated affiliate |  | (216) |
| Cash dividends paid to preferred shareholders | $(5,414)$ | $(9,446)$ |

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements

(Unaudited)

## NOTE 1: Summary of Significant Accounting Policies

Nature of Operations. Webster Financial Corporation (Webster or the Company ) is a financial holding company and a bank holding company headquartered in Waterbury, Connecticut that delivers, through its subsidiaries, financial services to individuals, families and businesses throughout New England and into Westchester County, New York. Webster also offers equipment financing, asset-based lending, health savings accounts and, prior to November 2009, insurance premium financing on a national basis and commercial real estate lending on a regional basis.

Basis of Presentation. The Condensed Consolidated Financial Statements include the accounts of Webster and all other entities in which Webster has a controlling financial interest (collectively referred to as Webster or the Company ). All significant intercompany balances and transactions have been eliminated in consolidation. The accounting and financial reporting policies Webster follows conform, in all material respects, to accounting principles generally accepted in the United States (GAAP ) and to general practices within the financial services industry.

The Company determines whether it has a controlling financial interest in an entity by first evaluating whether the entity is a voting interest entity or a variable interest entity under accounting principles generally accepted in the United States. Voting interest entities are entities in which the total equity investment at risk is sufficient to enable the entity to finance itself independently and provides the equity holders with the obligation to absorb losses, the right to receive residual returns and the right to make decisions about the entity s activities. Subsidiaries of the Company that have issued trust preferred securities are not consolidated.

The Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q have not been audited by an independent registered public accounting firm, but in the opinion of management, reflect all adjustments necessary for a fair presentation of the Company s financial position and results of operations. All such adjustments were of a normal and recurring nature. The Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q adopted by the Securities and Exchange Commission ( SEC ). Accordingly, the Condensed Consolidated Financial Statements do not include all of the information and footnotes required by accounting GAAP for complete financial statements and should be read in conjunction with the Company s Consolidated Financial Statements, and notes thereto, for the year ended December 31, 2009, included in Webster s Annual Report on Form 10-K filed with the SEC on March 1, 2010 (the 2009 Form 10-K ). Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.

Use of Estimates. The preparation of the Condensed Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Consolidated Financial Statements. Actual results could differ from those estimates. The allowance for loan losses, the fair values of financial instruments, the deferred tax asset valuation allowance and the status of goodwill evaluation are particularly subject to change.

Earnings Per Share. Earnings per share is computed using the two-class method prescribed under FASB ASC Topic 260, Earnings Per Share, which provides that unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share. The Company has determined that its outstanding non-vested restricted stock awards are participating securities. Under the two-class method, basic earnings per common share is computed by dividing net earnings allocated to common stock by the weighted-average number of common shares outstanding during the applicable period, excluding outstanding participating securities. Diluted earnings per common share is computed using the weighted-average number of shares determined for the basic earnings per common share computation plus the dilutive effect of stock compensation using the treasury stock method. A reconciliation of the weighted-average shares used in calculating basic earnings per common share and the weighted average common shares used in calculating diluted earnings per common share for the reported periods is provided in Note 11 Earnings Per Common Share.

Comprehensive Income. Comprehensive income includes all changes in shareholders equity during a period, except those resulting from transactions with shareholders. Besides net income, other components of Webster s comprehensive income include the after-tax effect of changes in the net unrealized gain/loss on securities available for sale, non-credit related impairment changes in fair value on securities, amortization of unrealized losses on securities transferred to held to maturity, changes in the net actuarial gain/loss on defined benefit post-retirement benefit
plans and changes in the accumulated gain/loss on effective cash flow hedging instruments.
Reclassifications. Certain items in prior financial statements have been reclassified to conform to current presentation.
There have been no other changes to our significant accounting policies that were disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

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## Recent Accounting Standards

FASB ASC Topic 810, Consolidation. As disclosed in the Company s summary of significant accounting policies in Note 1 of Notes to Consolidated Financial Statements in the Company s Annual reporting on Form 10-K for the fiscal year ended December 31, 2009, new authoritative accounting guidance under FASB ASC Topic 810 amends prior guidance to change how a company determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. The determination of whether a company is required to consolidate an entity is based on, among other things, an entity s purpose and design and a company s ability to direct the activities of the entity that most significantly impact the entity s economic performance. The new authoritative accounting guidance requires additional disclosures about the reporting entity s involvement with variable-interest entities and any significant changes in risk exposure due to that involvement as well as its affect on the entity s financial statements. The new authoritative accounting guidance under FASB ASC Topic 810 was effective on January 1, 2010 and did not have a significant impact on the Company s Condensed Consolidated Financial Statements as of the three months ended March 31, 2010.

Additional new authoritative accounting guidance under FASB ASC Topic 810 clarifies the scope related to the accounting and reporting for decreases in ownership of a subsidiary. This related guidance applies to; a subsidiary or group of assets that is a business or nonprofit activity, a subsidiary that is a business or nonprofit activity that is transferred to an equity method investee or joint venture, and an exchange of a group of assets that constitutes a business or nonprofit activity for a non-controlling interest in an entity (including an equity method investee or a joint venture). Additionally, the new authoritative accounting guidance requires expanded disclosures related to valuation techniques used to measure the fair value of any retained investment, nature of any continuing involvement, and whether the transaction that was with a related party or whether the former subsidiary or entity acquiring the assets will become a related party. The forgoing new authoritative accounting guidance under FASB ASC Topic 810 became effective for the Company s Consolidated Financial Statements for the annual reporting period ended on December 31, 2009 and did not have a significant impact on the Company s Consolidated Financial Statements.

FASB ASC Topic 820, Fair Value Measurements and Disclosures. FASB ASC Topic 820, Fair Value Measurements and Disclosures, defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of FASB ASC Topic 820 became effective for the Company on January 1, 2008 for financial assets and financial liabilities and on January 1, 2009 for non-financial assets and non-financial liabilities (see Note 13-Fair Value Measurements).

New authoritative accounting guidance under FASB ASC Topic 820 requires additional disclosures relating to Level 1, Level 2, and Level 3 fair value measurements. Specifically, the entity is required to disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reason for the transfer. Additionally, the entity is required to present separately purchases, sales, issuances, and settlements of fair value measurements using significant unobservable inputs (Level 3). In addition, the Company should provide fair value measurement disclosures for each class of assets and liabilities and disclosures for the valuation techniques and inputs used to measure fair value for both recurring and non recurring fair value measurements that fall into Level 2 or Level 3. The new authoritative accounting guidance under FASB ASC Topic 820 is effective for annual reporting periods beginning after December 15, 2009, with the exception of the separate disclosure of purchases, sales, issuances and settlements of fair value measurements using significant unobservable inputs (Level 3) which is effective for the first quarter ended 2011. The Company included the required disclosures for the period ended March 31, 2010 in Note 13 Fair Value Measurements.

FASB ASC Topic 860, Accounting for Transfers of Financial Assets. FASB ASC Topic 860, Accounting for Transfers of Financial Assets, represents a revision to the provisions of former FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, and requires more information about transfers of financial assets, including securitization transactions, and where entities have continuing exposure to the risks related to the transferred financial assets. The new authoritative accounting guidance under FASB ASC Topic 860 is to be applied prospectively, with past agreements grandfathered under the previous guidance. The forgoing new authoritative accounting guidance under FASB ASC Topic 860 became effective for the Company s Consolidated Financial Statements for periods ending after January 1, 2010 and did not have a significant impact on the Company s Consolidated Financial Statements.

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## NOTE 2: Investment Securities

The following table presents a summary of the cost, carrying value and fair value of Webster s investment securities.


| Held to maturity: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Municipal bonds and notes | \$ 675,515 |  |  | \$ | 675,515 | \$ 13,372 | \$ | $(4,449)$ | \$ | 684,438 |
| Agency collateralized mortgage obligations |  |  |  |  |  |  |  |  |  |  |
| ( CMOs ) - GSE | 341,617 |  |  |  | 341,617 | 3,140 |  |  |  | 344,757 |
| Mortgage-backed securities - GSE | 1,849,588 |  |  |  | 1,849,588 | 67,645 |  | $(2,849)$ |  | 1,914,384 |
| Mortgage-backed securities - Private Label | 49,203 |  |  |  | 49,203 | 212 |  | (36) |  | 49,379 |
| Total held to maturity | \$ 2,915,923 |  |  |  | 2,915,923 | \$ 84,369 | \$ | $(7,334)$ |  | 2,992,958 |
| Total investment securities | \$ 5,282,631 | \$ 49,525 | \$ (50,277) |  | 5,281,879 | \$ 84,369 | \$ | $(7,334)$ |  | 5,358,914 |

[^1]
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| (Dollars in thousands) | December 31, 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost ${ }^{(a)(b)}$ | Recognized in OCI |  | Carrying value | Not Recognized in OCI |  | Fair value |
|  |  | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { gains } \end{gathered}$ | Gross unrealized losses |  | Gross unrealized gains | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { losses } \end{gathered}$ |  |
| Available for sale: |  |  |  |  |  |  |  |
| U.S. Treasury Bills | 200 | \$ | \$ | 200 |  |  | \$ 200 |
| Agency notes - GSE | 130,343 |  | (196) | 130,147 |  |  | 130,147 |
| Agency collateralized mortgage obligations ( CMOs )-GSE | 320,682 | 260 | $(2,085)$ | 318,857 |  |  | 318,857 |
| Pooled trust preferred securities ${ }^{(a)}$ | 76,217 | 5,288 | $(10,816)$ | 70,689 |  |  | 70,689 |
| Single issuer trust preferred securities | 50,692 |  | $(11,978)$ | 38,714 |  |  | 38,714 |
| Equity securities - financial institutions ${ }^{(b)}$ | 6,826 | 251 | (478) | 6,599 |  |  | 6,599 |
| Mortgage-backed securities - GSE | 1,365,005 | 45,782 | (845) | 1,409,942 |  |  | 1,409,942 |
| Mortgage-backed securities - Private Label | 178,870 | 1,113 | $(29,088)$ | 150,895 |  |  | 150,895 |
| Total available for sale | \$ 2,128,835 | \$ 52,694 | \$ (55,486) | \$ 2,126,043 |  |  | \$ 2,126,043 |
| Held to maturity: |  |  |  |  |  |  |  |
| Municipal bonds and notes | \$ 686,495 |  |  | \$ 686,495 | \$ 14,663 | \$ (4,018) | \$ 697,140 |
| Mortgage-backed securities - GSE | 1,919,882 |  |  | 1,919,882 | 55,109 | $(4,151)$ | 1,970,840 |
| Mortgage-backed securities - Private Label | 52,492 |  |  | 52,492 |  | (292) | 52,200 |
| Total held to maturity | \$ 2,658,869 |  |  | \$ 2,658,869 | \$ 69,772 | \$ (8,461) | \$ 2,720,180 |
| Total investment securities | \$4,787,704 | \$ 52,694 | \$ (55,486) | \$ 4,784,912 | \$ 69,772 | \$ (8,461) | \$ 4,846,223 |

(a) Amortized cost is net of $\$ 43.5$ million of credit related other-than-temporary impairments at December 31, 2009.
(b) Amortized cost is net of $\$ 21.6$ million of other-than-temporary impairments at December 31, 2009.

Securities with a carrying value totaling $\$ 2.5$ billion at March 31, 2010 and $\$ 2.2$ billion at December 31, 2009 were pledged to secure public funds, trust deposits, repurchase agreements and for other purposes, as required or permitted by law.

The amortized cost and fair value of debt securities at March 31, 2010, by contractual maturity, are set for the below.

|  | Available for Sale |  |  |  | Held to Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  |
| Due in one year or less | \$ | 130,455 | \$ | 130,438 | \$ | 5,615 | \$ | 5,619 |
| Due after one year through five years |  | 27,337 |  | 27,511 |  | 3,053 |  | 3,077 |
| Due after five through ten years |  | 49,719 |  | 39,097 |  | 403,195 |  | 421,052 |
| Due after ten years |  | 2,152,437 |  | 2,162,395 |  | 2,504,060 |  | 2,563,210 |
| Totals |  | 2,359,948 |  | 2,359,441 |  | 2,915,923 |  | 2,992,958 |

For the purposes of the maturity schedule, mortgage-backed securities, which are not due at a single maturity date, have been allocated over maturity groupings based on the expected maturity of the underlying collateral. Actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay obligations with or without call or prepayment penalties. At March 31, 2010, the Company had $\$ 705.0$ million of callable securities in its investment portfolio.

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At March 31, 2010 and December 31, 2009, the Company had no investments in obligations of individual states, counties, or municipalities, which exceed $10 \%$ of shareholders equity.

Management evaluates securities for other than temporary impairment ( OTTI ) on a quarterly basis. All securities classified as held to maturity or available for sale that are in an unrealized loss position are evaluated for OTTI. Consideration is given to, among other qualitative factors; current market conditions, fair value in relationship to cost, extent and nature of change in fair value, issuer rating changes and trends, volatility of earnings, current analysts evaluations, all available information relevant to the collectability of debt securities. If the Company intends to sell the security or, if it is more likely than not that the Company will be required to sell the security prior to recovery of its amortized cost basis, the security is written down to fair value and the respective loss is recorded as non-interest expense in the Consolidated Statement of Operations. If the Company does not intend to sell the security and if it is more likely than not that the Company will not be required to sell the security prior to recovery of its amortized cost basis, only the credit component of any impairment charge of a debt security is be recognized as a loss in non-interest expense in the consolidated statement of income. The remaining impairment is recorded in OCI. A decline in the value of an equity security that is considered OTTI is recorded as a loss in non-interest expense on the Consolidated Statements of Operations.

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The following table provides information on the gross unrealized losses and fair value of the Company s investment securities with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment security category and length of time that individual investment securities have been in a continuous unrealized loss position at March 31, 2010.

| (Dollars in thousands) | \# of Holdings | Less Than Twelve Months |  |  |  | March 31, 2010 |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |  | nealized <br> Losses |  | air Value |  | realized Losses | Fair <br> Value |  | Unrealized Losses |  |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| Agency notes - GSE | 3 | \$ 80,151 | \$ | (39) | \$ |  | \$ |  | \$ | 80,151 | \$ | (39) |
| Agency CMOs - GSE | 2 | 76,002 |  | (724) |  |  |  |  |  | 76,002 |  | (724) |
| Pooled trust preferred securities | 9 | 51,371 |  | $(17,054)$ |  |  |  |  |  | 51,371 |  | $(17,054)$ |
| Single issuer trust preferred securities | 9 |  |  |  |  | 42,413 |  | $(8,318)$ |  | 42,413 |  | $(8,318)$ |
| Equity securities | 14 | 2,422 |  | (440) |  |  |  |  |  | 2,422 |  | (440) |
| Mortgage-backed securities-GSE | 15 | 222,813 |  | $(1,363)$ |  |  |  |  |  | 222,813 |  | $(1,363)$ |
| Mortgage-backed securities-Private Label | 7 | 39,879 |  | (349) |  | 62,313 |  | $(21,990)$ |  | 102,192 |  | $(22,339)$ |
| Total available for sale | 59 | \$ 472,638 |  | $(19,969)$ | \$ | 104,726 |  | $(30,308)$ |  | 577,364 |  | $(50,277)$ |

Held-to-maturity:

| Municipal bonds and notes | 182 | \$ 161,427 | \$ | $(3,277)$ | \$ | 12,888 | \$ | $(1,173)$ | \$ 174,315 | \$ | $(4,450)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities-GSE | 4 | 115,815 |  | $(2,849)$ |  |  |  |  | 115,815 |  | $(2,849)$ |
| Mortgage-backed securities-Private Label | 1 | 12,601 |  | (35) |  |  |  |  | 12,601 |  | (35) |
| Total held-to-maturity | 187 | \$ 289,843 | \$ | $(6,161)$ | \$ | 12,888 | \$ | $(1,173)$ | \$ 302,731 | \$ | $(7,334)$ |
| Total investment securities | 246 | \$ 762,481 | \$ | $(26,130)$ | \$ | 117,614 | \$ | $(31,481)$ | \$ 880,095 | \$ | $(57,611)$ |

The following table provides information on the gross unrealized losses and fair value of the Company s investment securities with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment security category and length of time that individual investment securities have been in a continuous unrealized loss position at December 31, 2009.

| (Dollars in thousands) | \# of <br> Holdings | Less Than Twelve Months |  |  | December 31, 2009 <br> Twelve Months or Longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair <br> Value |  | nealized <br> Losses |  | air Value |  | realized Losses |  | ir Value |  | realized Losses |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| Agency notes - GSE | 4 | \$ 130,147 | \$ | (196) | \$ |  | \$ |  | \$ | 130,147 | \$ | (196) |
| Agency CMOs - GSE | 4 | 168,383 |  | $(2,085)$ |  |  |  |  |  | 168,383 |  | $(2,085)$ |
| Pooled trust preferred securities | 11 | 60,154 |  | $(10,816)$ |  |  |  |  |  | 60,154 |  | $(10,816)$ |
| Single issuer trust preferred securities | 5 |  |  |  |  | 38,714 |  | $(11,978)$ |  | 38,714 |  | $(11,978)$ |
| Equity securities - financial institutions | 26 | 969 |  | (134) |  | 2,411 |  | (344) |  | 3,380 |  | (478) |
| Mortgage-backed securities-GSE | 4 | 40,705 |  | (845) |  |  |  |  |  | 40,705 |  | (845) |
| Mortgage-backed securities-Private Label | 8 | 43,840 |  | $(1,118)$ |  | 56,313 |  | $(27,970)$ |  | 100,153 |  | $(29,088)$ |
| Total available for sale | 62 | \$ 444,198 | \$ | $(15,194)$ | \$ | 97,438 | \$ | $(40,292)$ | \$ | 541,636 | \$ | $(55,486)$ |
| Held-to-maturity: |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal bonds and notes | 164 | \$ 142,028 | \$ | $(2,841)$ | \$ | 13,072 | \$ | $(1,177)$ | \$ | 155,100 | \$ | $(4,018)$ |
| Mortgage-backed securities-GSE | 8 | 314,003 |  | $(4,151)$ |  |  |  |  |  | 314,003 |  | $(4,151)$ |
| Mortgage-backed securities-Private Label | 3 | 52,200 |  | (292) |  |  |  |  |  | 52,200 |  | (292) |


| Total held-to-maturity | 175 | $\$ 508,231$ | $\$$ | $(7,284)$ | $\$$ | 13,072 | $\$$ | $(1,177)$ | $\$$ | 521,303 | $\$$ | $(8,461)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :--- |
| Total investment securities | 237 | $\$ 952,429$ | $\$(22,478)$ | $\$ 110,510$ | $\$(41,469)$ | $\$ 1,062,939$ | $\$(63,947)$ |  |  |  |  |  |

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The following summarizes, by investment security type, the basis for evaluating if the applicable investment securities within the Company s available for sale portfolio that were other-than-temporarily impaired at March 31, 2010.

Trust Preferred Securities Pooled Issuers At March 31, 2010, the fair value of the pooled trust preferred securities was $\$ 58.0$ million, a decrease of $\$ 12.7$ million from the fair value of $\$ 70.7$ million at December 31, 2009. The gross unrealized loss of $\$ 17.1$ million, at March 31, 2010 is primarily attributable to changes in interest rates including a liquidity spread premium to reflect the inactive and illiquid nature of the trust preferred securities market at this time. For the period ended March 31, 2010, the Company recognized $\$ 3.6$ million in OTTI for these securities, reflective of assumed reductions in quality of insurance company credit ratings. Non credit related OTTI of $\$ 4.5$ million on securities not expected to be sold and for which it is not more likely than not that we will be required to sell the securities before recovery of their amortized cost basis, was recognized in OCI during the three months ended March 31, 2010. The pooled trust preferred portfolio consists of collateralized debt obligations ( CDOs ) containing predominantly bank and insurance collateral that are investment grade and below investment grade. The Company employs an internal CDO model for projection of future cash flows and discounting those cash flows to a net present value. An internal model is used to value the securities due to the continued inactive market and illiquid nature of pooled trust preferreds in the entire capital structure. Each underlying issuer in the pools is rated internally using the latest financial data on each institution, and future deferrals, defaults and losses are then estimated on the basis of continued stress in the financial markets. Further, all current and projected deferrals are not assumed to cure, and all current and projected defaults are assumed to have no recovery value. The resulting net cash flows are then discounted at current market levels for similar types of products that are actively trading. To determine potential OTTI due to credit losses, management compares the amortized cost to the present value of expected cash flows adjusted for deferrals and defaults using the discount margin at time of purchase. Other factors considered include an analysis of excess subordination and temporary interest shortfall coverage. Based on the valuation analysis as of March 31, 2010, management expects to fully recover amortized cost. However, additional interest deferrals, defaults, or ratings changes could result in future OTTI charges.

The following table summarizes pertinent information that was considered by management in evaluating Trust Preferred Securities Pooled Issuers for OTTI.

## Trust Preferred Securities - Pooled Issuers

| Deal Name ${ }^{(d)}$ <br> (Dollars in thousands) | Unrealized |  |  |  |  |  | Lowest Credit <br> Ratings as of <br> March 31, <br> $2010{ }^{(a)}$ | Total Other-ThanTemporary Impairment thru March 31, 2010 |  | Number of <br> Performing Banks and Insurance Cos. In Issuance | Current <br> Deferrals/ <br> Defaults <br> (As a \% of <br> Remaining <br> Collateral) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Class | $\begin{gathered} \text { Amortized } \\ \text { Cost }{ }^{(b)} \end{gathered}$ |  | Gains | (Losses) | Fair <br> Value |  |  |  |  |  |
| Security A | MEZ | \$ | 815 | \$ 139 |  | \$ 954 | C | \$ | $(1,866)$ | 26 | 24.9\% |
| Security B | C |  | 917 | 500 |  | 1,417 | CCC |  | $(4,094)$ | 17 | 9.0 |
| Security D ${ }^{(c)}$ | B |  | 740 |  | (357) | 383 | CC |  | $(9,073)$ | 60 | 27.4 |
| Security E | B |  | 2,130 |  | (133) | 1,997 | C |  | $(7,909)$ | 36 |  |
| Security F-1 | C |  | 2,213 | 2,000 |  | 4,213 | C |  | $(10,850)$ | 49 |  |
| Security F-2 | C |  | 473 |  | (322) | 151 | C |  |  | 49 |  |
| Security G ${ }^{(c)}$ | B |  | 2,721 |  | $(1,308)$ | 1,413 | CC |  | $(4,219)$ | 56 | 26.9 |
| Security H | B |  | 3,506 |  | $(1,325)$ | 2,181 | B |  | (326) | 29 |  |
| Security I | B |  | 4,481 |  | $(1,694)$ | 2,787 | B |  | (345) | 17 | 9.0 |
| Security J | B |  | 5,243 |  | $(2,106)$ | 3,137 | B |  | (806) | 31 | 4.2 |
| Security K ${ }^{\text {(c) }}$ | A |  | 7,303 |  | $(1,428)$ | 5,875 | B |  | $(2,040)$ | 53 | 31.0 |
| Security L | B |  | 8,784 |  | $(3,409)$ | 5,375 | B |  | (793) | 24 | 5.8 |
| Security M ${ }^{(c)}$ | A |  | 8,571 |  | $(1,442)$ | 7,129 | D |  | $(3,680)$ | 91 |  |
| Security N | A |  | 24,473 |  | $(3,530)$ | 20,943 | AA |  | $(1,104)$ | 31 | 4.2 |
|  |  |  | 72,370 | \$ 2,639 | \$ $(17,054)$ | \$ 57,955 |  | \$ | $(47,105)$ |  |  |

(a) The Company utilized credit ratings provided by Moody s, S\&P and Fitch in its evaluation of issuers.

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(b) For the securities deemed impaired, the amortized cost reflects previous OTTI recognized in earnings.
(c) OTTI of $\$ 3.6$ million was recognized on these 4 securities during the three months ended March 31, 2010.
(d) Security C was sold during the fourth quarter of 2009.

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Based on the review of qualitative and quantitative factors, the remaining securities were not deemed to be other-than-temporarily impaired at March 31, 2010. The Company does not intend to sell these investments and has determined, based upon available evidence that it is more likely than not that the Company will not be required to sell the security before the recovery of its amortized cost.

Trust Preferred Securities Single Issuers At March 31, 2010, the fair value of the single issuer trust preferred portfolio was $\$ 42.4$ million, an increase of $\$ 3.7$ million from the fair value of $\$ 38.7$ million at December 31, 2009. The increase in fair value is directly related to the favorable improvement in the credit spreads of these securities. The single issuer portfolio consists of five investments issued by three large cap, money center financial institutions. During the three months ended March 31, 2010, two issuers were downgraded. However, impairment was not warranted due to the issuers continued ability to service their debt and indications of stabilization in their capital structures.

The following table summarizes pertinent information that was considered by management in determining if OTTI existed within the single issuer trust preferred securities portfolio in the current reporting period.

## Trust Preferred Securities - Single Issuers

$\left.\begin{array}{lcccccc} & & & \begin{array}{c}\text { Total } \\ \text { Other-Than- } \\ \text { Temporary } \\ \text { Impairment }\end{array} \\ \text { thru March }\end{array}\right)$
(a) Security A was sold during fourth quarter of 2009.

Based on the review of the qualitative and quantitative factors presented above, these securities were not deemed to be other-than-temporarily impaired at March 31, 2010 as the Company does not intend to sell these investments and has determined, based upon available evidence that it is more likely than not that the Company will not be required to sell the security before the recovery of its amortized cost.

Agency notes GSE The unrealized losses on the Company s investment in agency notes decreased to $\$ 39$ thousand at March 31, 2010 from $\$ 196$ thousand at December 31, 2009. The contractual cash flows for these investments are performing as expected. As the decline in market value is attributable to cumulative changes in interest rates and not due to underlying credit deterioration, management does not have the intent to sell the securities, and based upon available evidence it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2010.

Agency CMOs GSE The unrealized loss on the Company s investment in agency CMOs decreased to $\$ 0.7$ million at March 31 , 2010 from $\$ 2.1$ million at December 31, 2009. The contractual cash flows for these investments are performing as expected. As the decline in market value is attributable to cumulative changes in interest rates and not due to underlying credit deterioration, management does not have the intent to sell the securities, and based upon available evidence it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2010.

Equity securities The unrealized losses on the Company s investment in equity securities decreased to $\$ 0.4$ million at March 31 , 2010 from $\$ 0.5$ million at December 31, 2009. This portfolio consists primarily of investments in the common stock of small capitalization financial institutions based in New England ( $\$ 4.8$ million of the total fair value) and auction rate preferred securities ( $\$ 1.7$ million of the total fair value at March 31, 2010). When estimating the recovery period for equity securities in an unrealized loss position, management utilizes analyst forecasts, earnings

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assumptions and other company specific financial performance metrics. In addition, this assessment incorporates general market data, industry and sector cycles and related trends to determine a reasonable recovery period. The Company evaluated the near-term prospects of the issuers in relation to the severity and duration of the impairment. The Company determined its holdings of equity securities were not deemed to be other-than-temporarily impaired at March 31, 2010.

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Mortgage-backed securities GSE The unrealized losses on the Company s investment in residential mortgage-backed securities issued by the GSEs increased to $\$ 1.4$ million at March 31, 2010 from $\$ 0.8$ million at December 31, 2009. The contractual cash flows for these investments are performing as expected with the exception of unexpected principal prepayments resulting from GSE policy changes regarding the treatment of defaulted loans. As the decline in market value is attributable to cumulative changes in interest rates and GSE policy changes and not due to underlying credit deterioration, and because management does not have the intent to sell the securities, and based upon available evidence it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2010.

Mortgage-backed securities Private Label The unrealized losses on the Company s investment in commercial mortgage-backed securities issued by entities other than GSEs decreased to $\$ 22.3$ million at March 31, 2010 from $\$ 29.1$ million at December 31, 2009. This decrease is primarily the result of improvement in credit spreads in 2010 compared to 2009. The contractual cash flows for these investments are performing as expected. As the decline in market value is attributable to cumulative changes in interest rates and not due to underlying credit deterioration, and because management does not have the intent to sell the securities, and based upon available evidence it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2010.

The following summarizes by investment security type the basis for the conclusion that the applicable investment securities within the Company s held-to-maturity portfolio were not other-than-temporarily impaired at March 31, 2010:

Municipal bonds and notes The unrealized losses on the Company s investment in municipal bonds and notes increased to $\$ 4.4$ million at March 31, 2010 from $\$ 4.0$ million at December 31, 2009. This increase is primarily the result of interest rate changes in 2010 compared to 2009. These securities are primarily insured AA and A rated general obligation bonds with stable ratings. The Company does not intend to sell these investments and has determined, based upon available evidence, it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, therefore the Company has determined that these investments were not other-than-temporarily impaired at March 31, 2010.

Mortgage-backed securities GSE The unrealized losses on the Company s investment in residential mortgage-backed securities issued by the GSEs was $\$ 2.8$ million at March 31, 2010 a decrease of $\$ 1.4$ million as compared to $\$ 4.2$ million at December 31, 2009. The contractual cash flows for these investments are performing as expected with the exception of unexpected principal prepayments resulting from GSE policy changes regarding the treatment of defaulted loans. As the increase in market value is attributable to cumulative changes in interest rates versus underlying credit deterioration, and because management does not have the intent to sell the securities and based upon available evidence, it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2010.

Mortgage-backed securities Private Label The unrealized losses on the Company s investment in residential mortgage-backed securities issued by entities other than GSEs decreased to $\$ 36$ thousand at March 31, 2010 from $\$ 0.3$ million at December 31, 2009. These securities carry AAA ratings and are currently performing as expected. The Company does not intend to sell these investments and has determined, based upon available evidence, that it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost and therefore the Company has determined that these investments were not other-than-temporarily impaired at March 31, 2010.

There were no significant credit downgrades on held-to-maturity securities during the three months ended March 31, 2010, which are currently performing as anticipated. Management expects that recovery of these temporarily impaired securities will occur over the weighted-average estimated remaining life of these securities.

For the three months ended March 31, 2010 and 2009, proceeds from sale of available for sale securities were $\$ 120.7$ million and $\$ 402.3$ million, respectively. Gross gains and losses realized from the sale of available for sale securities was $\$ 4.3$ million and $\$ 0.0$ million and $\$ 5.9$ million and $\$ 1.4$ million, respectively, for the three months ended March 31, 2010 and 2009. When securities are sold, the adjusted cost of the specific security sold is used to compute the gain or loss on the sale.

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The following tables summarize the impact of net realized gains and losses on sales of securities and the impact of the recognition of other-than-temporary impairments for the three months ended March 31, 2010 and 2009.


The following is a roll forward of the amount of credit related OTTI recognized in earnings for the three months ended March 31, 2010:

| (In thousands) | Three months ended March 31, 2010 |  |
| :---: | :---: | :---: |
| Balance of credit related OTTI, beginning of year | \$ | 43,492 |
| Additions for credit related OTTI not previously recognized ${ }^{(a)}$ |  | 3,613 |
| Reduction for securities sold |  |  |
| Reduction for non-credit related OTTI previously recognized when there is no intent and/or requirement to sell before recovery of the amortized cost basis |  |  |
| Subtotal of net additions (reductions) |  | 3,613 |
| Balance of credit-related OTTI end of period | \$ | 47,105 |

(a) The $\$ 3.6$ million addition to credit-related OTTI is primarily the result of assumed reductions in the quality of insurance company credit ratings. To the extent that changes in interest rates, credit movements and other factors that influence the fair value of investments occur, the Company may be required to record impairment charges for other-than-temporary impairment in future periods.

In addition to investment securities, the Company carries investments in private equity funds. These investments, which totaled $\$ 13.0$ million at March 31, 2010, are included in other assets in the Condensed Consolidated Balance Sheet. The Company recognized a $\$ 0.7$ million gain, net of OTTI charges, on these investments during the three months ended March 31, 2010. This amount is included in other non-interest income on the Condensed Consolidated Statement of Operations.

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## NOTE 3: Loans, Net

A summary of loans, net follows:

| (In thousands) | At March 31, 2010 |  |  | At December 31, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | \% |  | Amount | \% |
| Residential mortgage loans: |  |  |  |  |  |  |
| 1-4 family | \$ | 2,821,892 | 25.9 | \$ | 2,825,938 | 25.6 |
| Permanent-NCLC |  | 32,578 | 0.3 |  | 36,790 | 0.3 |
| Construction |  | 28,376 | 0.2 |  | 27,408 | 0.2 |
| Liquidating portfolio-construction loans |  | 3,309 | 0.1 |  | 4,817 | 0.1 |
| Total residential mortgage loans |  | 2,886,155 | 26.5 |  | 2,894,953 | 26.2 |
| Consumer loans: |  |  |  |  |  |  |
| Home equity loans |  | 2,694,469 | 24.7 |  | 2,745,154 | 24.9 |
| Liquidating portfolio-home equity loans |  | 207,258 | 1.9 |  | 219,125 | 2.0 |
| Other consumer |  | 28,150 | 0.3 |  | 27,590 | 0.2 |
| Total consumer loans |  | 2,929,877 | 26.9 |  | 2,991,869 | 27.1 |
| Commercial loans: |  |  |  |  |  |  |
| Commercial non-mortgage |  | 1,539,200 | 14.1 |  | 1,505,181 | 13.6 |
| Asset-based loans |  | 504,175 | 4.6 |  | 527,187 | 4.8 |
| Equipment financing |  | 836,494 | 7.7 |  | 886,892 | 8.1 |
| Total commercial loans |  | 2,879,869 | 26.4 |  | 2,919,260 | 26.5 |
| Commercial real estate: |  |  |  |  |  |  |
| Commercial real estate |  | 1,925,664 | 17.7 |  | 1,921,685 | 17.4 |
| Commercial construction |  | 132,404 | 1.2 |  | 148,173 | 1.3 |
| Residential development |  | 97,455 | 0.9 |  | 114,586 | 1.1 |
| Total commercial real estate |  | 2,155,523 | 19.8 |  | 2,184,444 | 19.8 |
| Net unamortized premiums |  | 11,958 | 0.1 |  | 12,512 | 0.1 |
| Net deferred costs |  | 33,138 | 0.3 |  | 33,671 | 0.3 |
| Total unamortized premiums and deferred costs |  | 45,096 | 0.4 |  | 46,183 | 0.4 |
| Total loans |  | 10,896,520 | 100.0 |  | 11,036,709 | 100.0 |
| Less: allowance for loan losses |  | $(343,871)$ |  |  | $(341,184)$ |  |
| Loans, net |  | 10,552,649 |  |  | 10,695,525 |  |

A majority of mortgage loans are secured by real estate in the State of Connecticut. Accordingly, the ultimate collectability of a substantial portion of the loan portfolio is dependent on economic and market conditions in Connecticut.

Loans totaling $\$ 3.9$ billion at March 31, 2010 and $\$ 4.1$ billion at December 31, 2009 were pledged as collateral for borrowings, as required or permitted by law.

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Non-Performing Loans. Accrual of interest is discontinued if the loan is placed on nonaccrual status. Residential real estate and consumer loans are placed on nonaccrual status at 90 days past due. All commercial loans are subject to a detailed review by the Company s credit risk team when 90 days past due and a specific determination is made to put a loan on non-accrual status. When a loan is transferred to nonaccrual status, unpaid accrued interest is reversed and charged against interest income. Interest on loans that are more than 90 days past due, as well as certain other loans as determined by management, is no longer accrued and all previously accrued and unpaid interest is charged to interest income. Nonaccrual loans totaled $\$ 348.8$ million and $\$ 373.0$ million at March 31, 2010 and December 31, 2009, respectively. Interest on nonaccrual loans that would have been recorded as additional interest income for the three months ended March 31, 2010 and 2009 had the loans been current in accordance with their original terms totaled $\$ 6.9$ million and $\$ 6.1$ million, respectively.

Impaired Loans. Webster individually reviews loans not expected to be collected in accordance with the original terms of the contractual agreement for impairment based on the fair value of expected cash flows or collateral. At March 31, 2010, impaired loans totaled $\$ 434.5$ million, including loans with specific reserves of $\$ 166.7$ million. At December 31, 2009, impaired loans totaled $\$ 401.2$ million, including loans with specific reserves of $\$ 118.5$ million. The increase in impaired loans is primarily related to the restructuring of $\$ 35.1$ million of commercial real estate loans and Webster s continued participation in the mortgage assistance program.

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The following table summarizes impaired loans for the periods presented:

| (In thousands) | March 31, 2010 |  |  |  | December 31, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Specific <br> Reserves |  | Without Reserves | Total | With <br> Specific <br> Reserves |  | Without Reserves |  | Total |
| Loans impaired and still accruing |  |  |  |  |  |  |  |  |  |
| Residential | \$ | 18,255 | \$ | \$ 18,255 | \$ | 11,496 |  | 2,732 | \$ 14,228 |
| Equipment financing |  | 2,628 | 248 | 2,876 |  | 1,454 |  |  | 1,454 |
| Consumer |  | 2,220 | 201 | 2,421 |  | 764 |  | 759 | 1,523 |
| Commercial |  | 72,527 | 114,712 | 187,239 |  | 22,305 |  | 138,391 | 160,696 |
| Total loans impaired and still accruing | \$ | 95,630 | \$ 115,161 | \$ 210,791 | \$ | 36,019 |  | 141,882 | \$ 177,901 |
| Loans impaired and not accruing |  |  |  |  |  |  |  |  |  |
| Residential | \$ | 16,007 | \$ 38,827 | \$ 54,834 | \$ | 23,834 |  | 28,147 | \$ 51,981 |
| Equipment financing |  | 2,857 | 20,052 | 22,909 |  | 739 |  | 17,190 | 17,929 |
| Consumer |  | 2,312 | 13,164 | 15,476 |  | 4,041 |  | 9,976 | 14,017 |
| Commercial |  | 49,900 | 80,619 | 130,519 |  | 53,847 |  | 85,524 | 139,371 |
| Total loans impaired and not accruing | \$ | 71,076 | \$ 152,662 | \$ 223,738 | \$ | 82,461 |  | 140,837 | \$ 223,298 |
| Total impaired loans |  | 166,706 | \$ 267,823 | \$ 434,529 |  | 118,480 |  | 282,719 | \$ 401,199 |

The average recorded investment in impaired loans was $\$ 417.9$ million and $\$ 302.3$ million at March 31, 2010 and December 31, 2009, respectively.

Troubled Debt Restructures. A loan whose terms have been modified due to the financial difficulties of a borrower is reported by Webster as a troubled debt restructure ( TDR ). All TDRs are placed on non-accrual status until the loan qualifies for return to accrual status. Loans qualify for return to accrual status once they have demonstrated performance with the restructured terms of the loan agreement for a minimum of six months. TDRs are by definition impaired loans and have been reported within the impaired loan categories in the preceding table. In accordance with Webster s credit risk policy, loans or portions of loans are charged off against the allowance for loan losses when deemed by management to be uncollectible. For the three months ended March 31, 2010, Webster charged off $\$ 1.9$ million for the portion of TDRs deemed to be uncollectible. For the three months ended March 31, 2009 there were no charge-offs on TDRs. At March 31, 2010, there were no commitments to lend any additional funds to debtors in troubled debt restructurings.

At March 31, 2010 and December 31, 2009, total troubled debt restructurings approximated $\$ 201.5$ million and $\$ 190.6$ million, respectively as follows:

|  | March 31, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| Residential | $\$ 36,788$ | $\$$ |
| Equipment financing | 89,438 |  |
| Consumer | 8,996 | 9,611 |
| Commercial | 7,127 | 12,453 |
|  | 148,572 | 109,139 |
| Total | $\$ 201,483$ | $\$$ |

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Allowance for loan losses. The following table provides detail of activity in the Company s allowance for loan losses for the three months ended March 31:

| (In thousands) | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| Continuing portfolio: |  |  |
| Balance at beginning of period | \$ 287,784 | \$ 191,426 |
| Provision | 34,821 | 53,834 |
| Charge-offs: |  |  |
| Residential | $(4,455)$ | $(2,964)$ |
| Consumer | $(9,896)$ | $(6,541)$ |
| Commercial ${ }^{(a)}$ | $(14,208)$ | $(10,605)$ |
| Residential development | $(5,131)$ | (48) |
| Total charge-offs - continuing portfolio | $(33,690)$ | $(20,158)$ |
| Recoveries | 2,256 | 1,460 |
| Net charge-offs - continuing portfolio | $(31,434)$ | $(18,698)$ |
| Ending balance - continuing portfolio | \$ 291,171 | \$ 226,562 |
| Liquidating portfolio: |  |  |
| Balance at beginning of period | \$ 53,400 | \$ 43,903 |
| Provision | 8,179 | 11,866 |
| Charge-offs: |  |  |
| NCLC | (70) | $(2,086)$ |
| Consumer (home equity) | $(9,315)$ | $(9,911)$ |
| Total charge-offs - liquidating portfolio | $(9,385)$ | $(11,997)$ |
| Recoveries | 506 | 595 |
| Net charge-offs - liquidating portfolio | $(8,879)$ | $(11,402)$ |
| Ending balance - liquidating portfolio | 52,700 | 44,367 |
| Ending balance - allowance for loan losses | \$ 343,871 | \$ 270,929 |

(a) All Small Business loans, both commercial and commercial real estate, are considered commercial for purposes of reporting charge-offs and recoveries.

## NOTE 4: Goodwill and Other Intangible Assets

The following tables set forth the carrying values of goodwill and other intangible assets, net of accumulated amortization:

|  | March 31, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | $\mathbf{2 0 1 0}$ |  |

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| Goodwill | $\$ 529,887$ | $\$$ |
| :--- | :---: | :---: |
| Balances subject to amortization: | 529,887 |  |
| Core deposit intangibles | 25,468 | 26,865 |
|  | $\$ 555,355$ | $\$$ |
| Total goodwill and other intangible assets | 556,752 |  |

Goodwill is allocated to Webster s business segments as follows:

|  | March 31, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| Retail Banking | $\$ 516,560$ | $\$$ |
| Other | 516,560 |  |
|  | 13,327 | 13,327 |
| Total | $\$ 529,887$ | $\$$ |

No impairment losses on goodwill or other intangible assets were incurred during the three months ended March 31, 2010.

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Amortization of intangible assets for the three months ended March 31, 2010, totaled $\$ 1.4$ million. Estimated annual amortization expense of current intangible assets with finite useful lives, absent any future impairment or change in estimated useful lives, is summarized below for each of the next five years and thereafter.

## (In thousands)

| For years ending December 31, | $\$ 5,588$ |
| :--- | ---: |
| 2010 | 5,588 |
| 2011 | 5,420 |
| 2012 | 4,918 |
| 2013 | 2,685 |
| 2014 | 2,666 |

## NOTE 5: Deposits

A summary of deposit types follows:

|  | March 31, 2010 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{\%}$ of |  |  |
| total deposits |  |  |$)$

Interest expense on deposits is summarized as follows:

|  | Three months ended <br> March 31, |  |
| :--- | ---: | ---: |
| ( $\boldsymbol{n}$ thousands) | $\mathbf{2 0 1 0} \mathbf{2 0 0 9}$ |  |
| NOW | $\$ 1,273$ | $\$ \mathbf{5 4 7}$ |
| Money market | 4,069 | 5,676 |
| Savings | 6,285 | 6,815 |
| Health savings accounts | 2,251 | 2,673 |
| Certificates of deposit | 17,651 | 35,557 |
| Brokered deposits | 422 | 1,640 |
|  | $\$ 31,951$ | $\$ 52,908$ |

The scheduled maturities of time deposits (in thousands) at March 31, 2010 are as follows:

## (In thousands)

| Maturing in the years ending December 31: | $\$ 2,538,633$ |
| :--- | ---: |
| 2010 | 620,261 |
| 2011 | 110,438 |
| 2012 | 225,779 |
| 2013 | 104,394 |
| 2014 | 65,605 |
| Thereafter | $\$ 3,665,110$ |

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## NOTE 6: Federal Home Loan Bank Advances

Advances payable to the Federal Home Loan Bank are summarized as follows:

| (In thousands) | $\begin{gathered} \text { March 3 } \\ \text { Total } \\ \text { Outstanding } \end{gathered}$ | 1,2010 | Decembe Total Outstanding | 31, 2009 Callable |
| :---: | :---: | :---: | :---: | :---: |
| Fixed Rate: |  |  |  |  |
| $4.16 \%$ to $4.95 \%$ due in 2010 | \$ 115,000 | \$ 115,000 | \$ 135,015 | \$ 135,000 |
| $3.19 \%$ to 6.60 \% due in 2011 | 100,331 |  | 100,404 |  |
| $4.00 \%$ to $4.00 \%$ due in 2012 | 51,400 |  | 51,400 |  |
| 0.28 \% to 5.49 \% due in 2013 | 299,000 | 49,000 | 249,000 | 49,000 |
| $0.00 \%$ to 6.00 \% due after 2014 | 5,972 |  | 6,000 |  |
|  | 571,703 | 164,000 | 541,819 | 184,000 |
| Unamortized premiums | 1,693 |  | 1,898 |  |
| Hedge accounting adjustments | 982 |  | 934 |  |
| Total advances | \$ 574,378 | \$ 164,000 | \$ 544,651 | \$ 184,000 |

Webster Bank had additional borrowing capacity from the FHLB of approximately $\$ 1.6$ billion and $\$ 1.9$ billion at March 31, 2010 and December 31, 2009, respectively. At March 31, 2010 and December 31, 2009, investment securities were not fully utilized as collateral, and had all securities been used for collateral, Webster Bank would have had additional borrowing capacity of approximately $\$ 2.3$ billion and $\$ 1.7$ billion, respectively. At March 31, 2010 and December 31, 2009, Webster Bank was in compliance with FHLB collateral requirements.

## NOTE 7: Securities Sold Under Agreements to Repurchase and Other Short-term Debt

The following table summarizes securities sold under agreements to repurchase and other short-term borrowings:

|  | March 31, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| Securities sold under agreements to repurchase | $\$ 839,994$ | $\$$ |
| Treasury tax and loan | 9,162 | 12,096 |
|  |  |  |
| Unamortized premiums | 849,156 | 855,646 |
|  | 720 | 1,200 |
| Total | $\$ 849,876$ | $\$$ |

The following table sets forth certain information concerning short-term repurchase agreements (with original maturities of one year or less):

|  | March 31, | December 31, |
| :--- | :--- | :--- |
| (Dollars in thousands) | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| Average amount outstanding during the quarter | $\$ 273,992$ | $\$$ |
| Amount outstanding at end of quarter | 366,993 | 279,800 |
| Highest month end balance during quarter | 366,993 | 270,096 |
| Weighted-average interest rate at end of quarter | $0.36 \%$ | 286,492 |
| Weighted-average interest rate during the quarter | $0.40 \%$ | $0.41 \%$ |

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## NOTE 8: Long-Term Debt

Long-term debt consists of the following:
$\left.\begin{array}{l|rc} & \text { March 31, } & \text { December 31, } \\ \text { (In thousands) } & \mathbf{2 0 1 0} & \mathbf{2 0 0 9}\end{array}\right]$

## NOTE 9: Preferred Stock

On February 26, 2010 Webster received approval to repurchase $\$ 100$ million of its Series B preferred stock that was issued to the U.S. Department of Treasury under its Capital Repurchase Program. Webster s redemption of the preferred stock was not subject to any additional conditions or stipulations from the Treasury Department, including the issuance of additional capital. The repurchase occurred on March 3, 2010 and required the acceleration of $\$ 1.6$ million of the unamortized discount related to the redeemed shares.

## NOTE 10: Regulatory Matters

Capital adequacy guidelines issued by the federal banking agencies require Webster and Webster Bank to maintain certain minimum ratios, as set forth below. Failure to meet capital requirements may result in certain actions by regulators that could have a direct material effect on the consolidated financials. At March 31, 2010, Webster and Webster Bank, were deemed to be well capitalized under regulatory capital adequacy standards.

The following table provides information on the capital ratios for Webster and Webster Bank:

| (Dollars in thousands) | ActualAmount |  | Capital Requirements |  |  | Well Capitalized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount | Ratio | Amount | Ratio |
| At March 31, 2010 |  |  |  |  |  |  |  |
| Webster Financial Corporation |  |  |  |  |  |  |  |
| Total risk-based capital | \$ 1,730,378 | 14.4\% | \$ | 963,047 | 8.0\% | \$ 1,203,808 | 10.0\% |
| Tier 1 capital | 1,506,401 | 12.5 |  | 481,523 | 4.0 | 722,285 | 6.0 |
| Tier 1 leverage capital ratio | 1,506,401 | 8.7 |  | 690,214 | 4.0 | 862,767 | 5.0 |
| Webster Bank, N.A. |  |  |  |  |  |  |  |
| Total risk-based capital | \$ 1,600,960 | 13.3\% | \$ | 960,457 | 8.0\% | \$ 1,200,572 | 10.0\% |
| Tier 1 capital | 1,377,383 | 11.5 |  | 480,229 | 4.0 | 720,343 | 6.0 |
| Tier 1 leverage capital ratio | 1,377,383 | 8.0 |  | 688,967 | 4.0 | 861,209 | 5.0 |
| At December 31, 2009 |  |  |  |  |  |  |  |
| Webster Financial Corporation |  |  |  |  |  |  |  |
| Total risk-based capital | \$ 1,866,459 | 15.4\% | \$ | 969,512 | 8.0\% | \$ 1,211,890 | 10.0\% |


| Tier 1 capital | $1,606,018$ | 13.3 | 484,756 | 4.0 | 727,134 | 6.0 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Tier 1 leverage capital ratio | $1,606,018$ | 9.4 | 682,980 | 4.0 | 853,726 | 5.0 |
| Webster Bank, N.A. | $\$ 1,525,481$ | $12.6 \%$ | $\$ 967,002$ | $8.0 \%$ | $\$ 1,208,753$ | $10.0 \%$ |
| Total risk-based capital | $1,265,427$ | 10.5 | 483,501 | 4.0 | 725,252 | 6.0 |
| Tier 1 capital | $1,265,427$ | 7.5 | 679,615 | 4.0 | 849,519 | 5.0 |
| Tier 1 leverage capital ratio |  |  |  |  |  |  |

In the first quarter of 2010 the Company downstreamed $\$ 100$ million from Webster to Webster Bank to improve its overall capital position; which also had the effect of increasing the bank-level leverage and total capital ratios. Starting June 30, 2010, Webster Bank, N.A. will be subject to individual minimum capital ratios. Webster Bank, N.A. will be required to maintain a Tier 1 leverage ratio of at least $7.5 \%$ of adjusted total assets and a total risk-based capital ratio of at least $12 \%$ of risk weighted assets. The Bank currently exceeds these requirements at March 31, 2010.

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## NOTE 11: Earnings Per Common Share

The following table presents the components of the total weighted average shares available for allocation of undistributed income for the three months ended March 31, 2010 and 2009:

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
| (In thousands) | 2010 | 2009 |
| Weighted average common stock outstanding | 77,922 | 52,102 |
| Weighted average unvested participating securities | 430 | 371 |
| Weighted average shares available for allocation of undistributed income | 78,352 | 52,473 |
| Less: weighted average unvested participating securities not contractually obligated to fund undistributed losses | (430) | (371) |
| Weighted average basic shares outstanding | 77,922 | 52,102 |
| Add: dilutive effects of preferred stock conversion |  |  |
| Add: dilutive effects of stock-based compensation |  |  |
| Weighted average dilutive shares outstanding | 77,922 | 52,102 |

For the three months ended March 31, 2010 and 2009, Webster reported a loss available to common shareholders. The unvested participating securities were not contractually obligated to fund the undistributed loss nor was the contractual redemption amount of the unvested participating securities reduced as a result of the undistributed losses. As a result, the full amount of the undistributed loss from was allocated to the common shareholders for the computation of basic and diluted earnings per share for the three months ended March 31, 2010 and 2009.

The following table presents undistributed and distributed earnings (losses) allocated to common shareholders:

| (In thousands) | For three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| Net (loss) income applicable to common shareholders | \$ $(6,069)$ | \$ $(21,557)$ |
| Less: (loss) income from discontinued operations, net of tax |  |  |
| (Loss) income from continuing operations applicable to common shareholders | $(6,069)$ | $(21,557)$ |
| Less: |  |  |
| Dividends paid - common shareholders | \$ 779 | \$ 521 |
| Dividends paid - participating shares | 3 | 6 |
| Losses undistributed to common shareholders | \$ $(6,851)$ | \$ $(22,084)$ |
| (Loss) income from continuing operations available to common shareholders |  |  |
| Distributed earnings to common shareholders | \$ 779 | \$ 521 |
| Allocation of undistributed losses to common shareholders | $(6,851)$ | $(22,084)$ |
| Loss from continuing operations available to common shareholders | \$ (6,072) | \$ $(21,563)$ |

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The following table provides the calculation of basic and diluted earnings per common share from continuing and discontinued operations:

| (In thousands except per share information) | For three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| Basic: |  |  |
| Loss from continuing operations available to common shareholders | \$ $(6,072)$ | \$ $(21,563)$ |
| Shares outstanding (average) | 77,922 | 52,102 |
| Basic loss per common share from continuing operations | \$ (0.08) | \$ (0.41) |
| Basic loss per common share | \$ (0.08) | \$ (0.41) |
| Diluted: |  |  |
| Loss from continuing operations available to common shareholders | \$ $(6,072)$ | \$ $(21,563)$ |
| Diluted loss from continuing operations available to common shareholders | $(6,072)$ | $(21,563)$ |
| Diluted shares (average) | 77,922 | 52,102 |
| Diluted loss per common share from continuing operations | \$ (0.08) | \$ (0.41) |

The following table presents the weighted average potential common shares from non participating stock options and warrants whose exercise price was less than the weighted average market price of Webster s common stock for the respective periods. These classes of potential common shares were deemed to be anti-dilutive to the earnings per share calculation and therefore were excluded from the computation of diluted earnings per share for the respective periods.

|  | Three months ended |
| :--- | :---: |
| March 31, |  |
| ( thousands) | $\mathbf{2 0 0 9}$ |
| Non-participating stock options | 917 |
| Stock Options |  |

Options to purchase 2.4 million and 2.3 million shares for the three months ended March 31, 2010 and 2009, respectively, were excluded from the calculation of diluted earnings per share because the options exercise price was greater than the average market price of the shares for the respective periods.

## Restricted Stock

Non-participating restricted stock awards of 150,830 and 177,426 for the three months ended March 31, 2010 and 2009, respectively, whose issuance is contingent upon the satisfaction of certain performance conditions, were deemed to be anti-dilutive and therefore were excluded from the calculation of diluted earnings per share for the respective periods.

## Series A Preferred Stock

The Series A Preferred Stock at March 31, 2010 and 2009 represent potential common stock of 1.1 million and 4.1 million, respectively. The affect of the potential common stock associated with the Series A Preferred Stock was deemed to be anti-dilutive and therefore was excluded from the calculation of diluted earnings per share for the three months ended March 31, 2010 and 2009.

Warrants Series A1 and A2

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The Series A1 and A2 warrants to purchase an aggregate 8.6 million shares of common stock issued in connection with the Warburg investment was excluded from the calculation of diluted earnings per share because of the net loss available to common shareholders for the three months ended March 31, 2010.

Warrant U.S. Treasury

The warrant to purchase an aggregate 3.3 million shares of common stock issued in connection with the Series B Preferred Stock on November 21, 2008 was also excluded from the calculation of diluted earnings per share because the exercise price of $\$ 18.28$ per share was greater than the average market price of Webster s common stock for the three months ended March 31, 2010 and 2009.

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## NOTE 12: Derivative Financial Instruments

## Risk Management Objective of Using Derivatives

Webster is exposed to certain risks arising from both its business operations and economic conditions. Webster principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. Webster manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its debt funding and the use of derivative financial instruments. Specifically, Webster enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. Webster s derivative financial instruments are used to manage differences in the amount, timing, and duration of Webster s known or expected cash receipts and its known or expected cash payments principally related to its investments and borrowings.

## Cash Flow Hedges of Interest Rate Risk

Webster s primary objective in using interest rate derivatives is to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, Webster uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for Webster making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

During April 2008, the Company entered into an interest rate swap contract on an FHLB advance with a total notional amount of $\$ 100$ million. The interest rate swap contract was designated as a cash flow hedge with the objective of making the quarterly interest payments fixed on the Company s variable-rate (three month LIBOR plus a margin of three basis points) FHLB advance made on April 2008 and ending in April 2013 from the risk of variability of those payments resulting from changes in the three month LIBOR interest rate. On April 30, 2009 the cash flow swap contract for the FHLB advance was terminated. At the time of termination, the swap had an unrealized loss of $\$ 5.9$ million, which will be amortized over the remaining life of the advance. Approximately $\$ 0.4$ million of the gain has been reclassified into earnings in the three months ended March 31, 2010.

On June 15, 2007, Webster terminated an interest rate swap entered to hedge the forecasted issuance of the Trust Securities which qualified for cash flow hedge accounting. The $\$ 2.7$ million termination gain was deferred and is being amortized from accumulated other comprehensive income (loss) and recorded to interest expense over ten years, which represents the fixed rate term of the Junior Subordinated Notes. The effect of this transaction reduces the net cost of the Trust Securities to $7.5 \%$ through June 15,2017 . Approximately $\$ 45$ thousand of the gain has been reclassified into earnings in the three months ended March 31, 2010.

In 2003, Webster entered into a futures derivative contract, which qualified for cash flow hedge accounting to hedge the forecasted issuance of the Subordinated Notes. Upon issuance of the Subordinated Notes, the futures contract was terminated resulting in the realization of a $\$ 1.7$ million gain which was deferred and is being amortized into interest expense over the life of the subordinated notes. In connection with the fixed price cash tender offer of Webster Bank s outstanding 5.875\% Subordinated Notes due in 2013, described below, Webster recognized approximately $\$ 72$ thousand of the deferred gain for the portion of the Subordinated Notes tendered in 2009. Approximately $\$ 38$ thousand of the remaining gain has been reclassified into earnings in the three months ended March 31, 2010.

During March 2010, Webster entered into a $\$ 100$ million forward settle interest rate swap which qualifies for cash flow hedge accounting to protect against adverse fluctuations in interest rates by reducing the exposure to variability in cash flows relating to interest payments on a forecasted issuance of $\$ 100$ million short term 3-year debt. The forecasted debt borrowing is expected to occur between February 1 , 2011 and June 1, 2011.

Also during March 2010, Webster entered into a $\$ 100$ million interest rate swap designated as a cash flow hedge of a variable rate FHLB advance maturing on April 29, 2013. The interest rate swap effectively fixes the interest payments on $\$ 100$ million of $3-\mathrm{month}$ LIBOR indexed variable rate debt at $1.85375 \%$.

The table below presents the fair value of Webster s derivative financial instruments designated as cash flow hedges as well as their classification on the Condensed Consolidated Balance Sheet as of March 31, 2010.

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| (In thousands) | Balance Sheet <br> Location | \# of <br> Instruments | Notional <br> Amount | Estimated <br> Fair Value |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Interest rate derivatives designated as hedges of cash flow: | Other assets |  | 1 | $\$ 100,000$ | $\$$ |
| Interest rate swap on FHLB advances | Other liabilities | 1 | 100,000 |  | $(77)$ |
| Forward settle interest rate swap on anticpated debt |  |  |  |  |  |

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## Fair Value Hedges of Interest Rate Risk

Webster is exposed to changes in the fair value of certain of its fixed rate obligations due to changes in benchmark interest rates. Webster uses interest rate swaps to manage its exposure to changes in fair value on these instruments attributable to changes in the benchmark interest rate. Interest rate swaps designated as fair value hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for Webster making variable-rate payments over the life of the agreements without the exchange of the underlying notional amount.

The table below presents the fair value of Webster s derivative financial instruments designated as fair value hedges as well as their classification on the Condensed Consolidated Balance Sheets as of March 31, 2010 and December 31, 2009.

|  | Consolidated |  | March | 1, 2010 |  | Decembe |  | 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Balance Sheet Location | \# of Instruments | Notional Amount | Estimated <br> Fair Value | \# of Instruments | Notional Amount |  | timated <br> ir Value |
| Interest rate derivatives designated as hedges of fair value: |  |  |  |  |  |  |  |  |
| Interest rate swaps on subordinated notes | Other assets |  | \$ | \$ | 2 | \$ 175,000 | \$ | 11,262 |
| Interest rate swap on FHLB advances | Other assets | 1 | 100,000 | 463 | 1 | 100,000 |  | 350 |

For derivatives designated and that qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in earnings. Webster includes the gain or loss from the period end mark to market ( MTM ) adjustments on the hedged items in the same line item as the offsetting loss or gain on the related derivatives. The impact of derivative net settlements, hedge ineffectiveness, basis amortization adjustments and amortization of deferred hedge terminations are also recognized in earnings. The net impact on interest expense related to fair value hedges for the three months ended March 31, 2010 and 2009 is presented below:


On March 10, 2009, the Company announced the commencement of a fixed price cash tender offer, which expired on March 18, 2009, for any and all of Webster Bank s outstanding $5.875 \%$ Subordinated Notes due in 2013. In connection with the tender offer, the Company terminated $\$ 25$ million of the fair value hedge associated with the subordinated notes. The termination of that portion of the swap resulted in a net gain of $\$ 1.9$ million. The pro-rata share of the gain not directly related to the debt redemption was $\$ 188,480$ which was deferred and is being amortized over the remaining life of the subordinated notes. Approximately $\$ 12$ thousand of the gain was recognized into earnings in the three months ended March 31, 2010.

On December 8, 2009, Webster terminated an interest rate swap fair value hedge against a $\$ 100$ million $4.99 \%$ FHLB advance due August 2010. The FHLB advance was restructured into a new $3.21 \% \$ 100$ million advance due 2013. The new advance qualifies as a modification versus debt extinguishment in accordance with FASB ASC Topic 470, Debt. The $\$ 389$ thousand swap termination gain was deferred and is being amortized over 4 years or the life of the modified FHLB advance due December 9, 2013. $\$ 24$ thousand of the gain was recognized into earnings in the three months ended March 31, 2010.

In December 2009, Webster terminated the fair value hedge of the outstanding $\$ 150$ million Senior Notes $5.125 \%$ debt due April 15, 2014. The interest rate swap was terminated in two transactions for $\$ 75$ million each with a total gain of $\$ 14$ million. The gain will be deferred and
amortized over the remaining life of the Senior Notes until April 15, 2014. $\$ 0.8$ million of the gain was recognized into earnings in the three months ended March 31, 2010.

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## Non-designated Hedges

Derivatives not designated as hedges are not speculative and are used to manage Webster s exposure to interest rate movements and other identified risks but do not meet the strict hedge accounting requirements of FASB ASC 815, Derivatives and Hedging. Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in earnings. As of March 31, 2010 and December 31, 2009, Webster had the following outstanding derivatives that were not designated as hedges in qualifying hedging relationships:

| (In thousands) | Consolidated Balance Sheet Location | March 31, 2010 |  |  |  |  | December 31, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \# of Instruments | Notional Amount | Estimated |  | Instruments | Notional Amount | Estimated <br> Fair Value |  |
| Customer position: |  |  |  |  |  |  |  |  |  |
| Commercial loan interest rate swaps | Other assets | 89 | \$ 431,082 | \$ | 30,348 | 89 | \$ 432,325 | \$ | 28,544 |
| Commercial loan interest rate swaps | Other liabilities | 2 | 8,082 |  | (62) | 3 | 15,064 |  | (247) |
| Commercial loan interest rate swaps with floors | Other assets | 12 | 27,939 |  | 844 | 10 | 21,093 |  | 528 |
| Commercial loan interest rate caps | Other liabilities | 4 | 16,324 |  | (164) | 4 | 16,710 |  | (284) |
| Webster position: |  |  |  |  |  |  |  |  |  |
| Commercial loan interest rate swaps | Other liabilities | 86 | 422,593 |  | $(28,269)$ | 85 | 429,314 |  | $(26,370)$ |
| Commercial loan interest rate swaps | Other liabilities | 4 | 16,530 |  | 204 | 6 | 18,036 |  | 423 |
| Commercial loan interest rate swaps with floors | Other liabilities | 11 | 27,194 |  | (397) | 6 | 12,129 |  | (259) |
| Commercial loan interest rate swaps with floors | Other liabilities | 1 | 745 |  | 8 | 4 | 8,964 |  | 43 |
| Commercial loan interest rate caps | Other liabilities | 4 | 16,324 |  | 164 | 4 | 16,710 |  | 284 |

Webster reported the changes in the fair value of derivatives not designated in hedging relationships as a component of other non-interest
income in the accompanying condensed consolidated statements of operations as follows for the three months ended March 31, 2010 and 2009.

|  | Three months ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  | 2009 |  |  |
|  | Interest <br> Income <br> (Expense) | MTM <br> Gain <br> (Loss) | Net Interest Income (Expense) | Interest Income (Expense) | $\begin{gathered} \text { MTM } \\ \text { Gain } \\ \text { (Loss) } \end{gathered}$ | Net Interest Income (Expense) |
| Impact reported in other non-interest income |  |  |  |  |  |  |
| Visa Swap | \$ | \$ | \$ | \$ | \$ | \$ |
| Commercial loan interest rate derivatives, net | 175 | 15 | 190 | 162 | 172 | 334 |
| Net impact on other non-interest income | \$ 175 | \$ 15 | 190 | \$ 162 | \$ 172 | 334 |

The weighted average rates paid and received for interest rate swaps outstanding at March 31, 2010 were as follows:

|  | Weighted-Average <br> Interest <br> Interest <br> Rate Paid | Rate Received |
| :--- | :---: | :---: |
| Interest rate swaps: | 2.4488 | 3.1900 |
| Fair value hedge interest rate swaps on FHLB advances | 1.8538 | 0.3209 |
| Cash flow hedge interest rate swaps on FHLB advances | 2.0994 | 2.1743 |
| Non-hedging interest rate swaps |  |  |

The weighted-average strike rates for interest rate caps and floors outstanding at March 31, 2010 were as follows:
Strike Rate
Non-hedging commercial loan interest rate caps ..... 0.97
Non-hedging commercial loan interest rate floors (embedded in interest rate swaps)Mortgage Banking Derivatives. Certain derivative instruments, primarily forward sales of mortgage loans and mortgage-backed securities( MBS ) are utilized by Webster in its efforts to manage risk of loss associated with its mortgage loan commitments and mortgage loans held forsale. Prior to closing and funding certain single-family residential mortgage loans, an interest-rate locked commitment is generally

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extended to the borrower. During the period from commitment date to closing date, Webster is subject to the risk that market rates of interest may change. If market rates rise, investors generally will pay less to purchase such loans resulting in a reduction in the gain on sale of the loans or, possibly, a loss. In an effort to mitigate such risk, forward delivery sales commitments, under which Webster agrees to deliver whole mortgage loans to various investors or issue MBS, are established. At March 31, 2010, outstanding rate locks totaled approximately $\$ 14.5$ million and the outstanding commitments to sell residential mortgage loans totaled approximately $\$ 36.0$ million. Forward sales, which include mandatory forward commitments of approximately $\$ 35.0$ million at March 31, 2010, establish the price to be received upon the sale of the related mortgage loan, thereby mitigating certain interest rate risk. There is, however, still certain execution risk specifically related to Webster s ability to close and deliver to its investors the mortgage loans it has committed to sell.

The interest rate locked loan commitments and forward sales commitments are recorded at fair value, with changes in fair value recorded in current period earnings. As of March 31, 2010, the fair value of interest rate locked loan commitments and forward sales commitments totaled $\$(214,313)$ and were recorded as a component of other assets in the accompanying Condensed Consolidated Balance Sheets. As of December 31, 2009, the fair value of interest rate locked loan commitments and forward sales commitments totaled $\$ 168,138$ and were recorded as a component of other assets in the accompanying Condensed Consolidated Balance Sheets.

Foreign Currency Derivatives. The Company enters into foreign currency forward contracts that are not designated as hedging instruments primarily to accommodate the business needs of its customers. Upon the origination of a foreign currency forward contract with a customer, the Company simultaneously enters into an offsetting contract with a third party to negate the exposure to fluctuations in foreign currency exchange rates. The notional amounts and fair values of open foreign currency forward contracts were not material at March 31, 2010 and December 31, 2009.

Futures Contracts. On March 30, 2010, to hedge against a rise in short term rates over the next twelve months, Webster entered into a short-selling of a one year strip of Fed funds future contracts. This transaction is designed to work in conjunction with floating rate assets with interest rate floors which will not be affected if there is an increase in short-term interest rates. The contracts will be reflected as trading assets on the balance sheet and as non-interest income on the income statement. During the three months ended March 31, 2010, the Company recognized $\$ 152,000$ in losses.

Counterparty Credit Risk. Derivative contracts involve the risk of dealing with both bank customers and institutions derivative counterparties and their ability to meet contractual terms. The Company has Master ISDA agreements including the Credit Support Annex with each of its derivative counterparties. Under these agreements daily net exposure in excess of our negotiated threshold is secured by posted collateral. In accordance with Webster policies, in order to conduct business with Webster, institutional counterparties must have an investment grade credit rating and be approved by the Company s Chief Credit Risk Officer. The Company s credit exposure on interest rate swaps is limited to the net favorable value and interest payments of all swaps by each counterparty for the amounts up to the established threshold for collateralization. Credit exposure may be reduced by the amount of collateral pledged by the counterparty. The Company s credit exposure relating to interest rate swaps with bank customers was approximately $\$ 31.2$ million at March 31, 2010. This credit exposure is partly mitigated as transactions with customers are secured by the collateral, if any, securing the underlying transaction being hedged. The Company s credit exposure, net of collateral pledged, relating to interest rate swaps with upstream financial institution counterparties was approximately $\$ 20$ million at March 31, 2010. The company has adopted a zero threshold with the majority of its upstream financial institution counterparties thus the credit exposure represents collateral held at those institutions. Collateral levels for upstream financial institution counterparties are monitored on a daily basis and adjusted as necessary. In the event of default, should the collateral not be returned, the exposure would be offset by terminating the transactions.

## NOTE 13: Fair Value Measurements

The Company uses fair value to record adjustments to certain assets and liabilities and to prepare required disclosures. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined using market quotes. However, in many instances, there are no quoted market prices available. In such instances, fair values are determined using various valuation techniques. Various assumptions and observable inputs must be relied upon in applying these techniques. Accordingly, the fair value estimates may not be realized in an immediate transfer of the respective asset or liability.

## Fair Value Hierarchy

FASB ASC Topic 820 Fair Value Measurements establishes a fair value hierarchy for use in grouping assets and liabilities. The three levels within the hierarchy are as follows:

Level 1: Valuation is based upon unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2: Fair value is calculated using inputs other than quoted market prices that are directly or indirectly observable for the asset or liability. The valuation may rely on quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit ratings, etc.) or inputs that are derived principally or corroborated by market data by correlation or other means.

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Level 3: Inputs for determining the fair value of the respective assets or liabilities are not observable. Level 3 valuations are reliant upon pricing models and techniques that require significant management judgment or estimation.
Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. A description of the valuation methodologies used by the Company is presented below.

## Cash, Due from Banks, and Interest bearing deposits

The carrying amount of cash, due from banks, and short term investments is used to approximate fair value, given the short timeframe to maturity and as such assets do not present unanticipated credit concerns.

## Securities

When quoted prices are available in an active market, the Company classifies securities within level 1 of the valuation hierarchy. Level 1 securities include equity securities and U.S. Treasury bills.

If quoted market prices are not available, the Company employs an independent pricing service who utilizes matrix pricing to calculate fair value. Such fair value measurements consider observable data such as dealer quotes, market spreads, cash flows, yield curves, live trading levels, trade execution data, market consensus prepayments speeds, credit information, and the respective terms and conditions for debt instruments. Level 2 securities include CMOs, mortgage backed securities and corporate bonds issued by GSEs.

When a market is illiquid or there is a lack of transparency around the inputs to valuation, the respective securities are classified as level 3 and reliance is placed upon internally developed models and management judgment and evaluation for valuation. Pooled trust preferred securities and auction rate preferred securities are currently classified as level 3.

Management uses an internally developed model to value pooled trust preferred securities. There are various inputs to the model including actual and estimated deferral and default rates that are implied from the underlying performance of the issuers in the structure. Adjusted cash flows are discounted at a rate that considers both the liquidity and credit risk of each security. Discount rates are implied from observable market inputs.

The Company engaged an independent pricing service to provide pricing for auction rate preferred securities. The pricing methodology employed uses the income approach and considers future cash flows of the underlying securities using a discount rate derived from observable market inputs.

On a quarterly basis, management reviews the trust preferred securities pricing generated from our internal model as well as the auction rate preferred securities pricing provided by our independent pricing service.

## Loans Receivable

Loans held for sale are accounted for at the lower of cost or market. The fair value of loans held for sale are based on quoted market prices of similar or identical loans sold in conjunction with securitization transactions, adjusted as required for changes in loan characteristics. The Company employs an independent third party to provide fair value estimates for loans held for investment. Such estimates are calculated using discounted cash flow analysis, using market interest rates for comparable loans. The associated cash flows are adjusted for credit and other potential losses. Fair value for impaired loans is estimated using the net present value of the expected cash flows or the fair value of the underlying collateral if repayment is collateral dependent.

## Mortgage Servicing Assets

The Company accounts for servicing assets at cost, subject to impairment testing. When the carrying value exceeds fair value, a valuation allowance is established to reduce the carrying cost to fair value.

Fair value is calculated as the present value of estimated future net servicing income and relies on market based assumptions for loan prepayment speeds, servicing costs, discount rates, and other economic factors.

## Foreclosed Property and Repossessed Assets

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Foreclosed property and repossessed assets are recorded as held for sale initially at the lower of the loan balance or fair value of the collateral less estimated selling costs. For the three months ended March 31, 2010 and 2009, foreclosed properties and repossessed assets with a carrying value of $\$ 7.4$ million and $\$ 10.3$ million were transferred to foreclosed property and repossessed assets from loans. Prior to the transfer, the assets whose fair value less costs to sell was less than their carrying value, were written down to fair value through a charge to the allowance for loan losses. Subsequent to foreclosure, valuations are updated periodically, and the assets may be marked down further, reflecting a new cost basis. Subsequent valuation adjustments to foreclosed properties and repossessed assets totaled $\$ 2.4$ million and $\$ 3.4$ million for the three months ended March 31, 2010 and 2009 reflective of continued deterioration in fair market values. Fair value measurements may be based upon appraisals or third-party price opinions and, accordingly, those measurements are classified as

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Level 2. Other fair value measurements may be based on internally developed pricing methods, and those measurements are classified as Level 3. Foreclosed and repossessed assets are included in other assets in the accompanying Condensed Consolidated Balance Sheets and totaled $\$ 30.5$ million and $\$ 29.0$ million at March 31, 2010 and December 31, 2009, respectively.

## Deposit Liabilities

The fair values disclosed for demand deposits are by definition equal to the amount payable on demand at the reporting date which is also their carrying value. The carrying amounts of variable-rate, fixed term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates on comparable instruments to a schedule of aggregated expensed monthly maturities on time deposits

## Short Term Borrowings

Carrying value is as an estimate of fair value for securities sold under agreements to repurchase and other short term debt that matures within 90 days. The fair values of other short term borrowings are estimated using discounted cash flow analyses based on current market rates adjusted, as appropriate, for associated credit and option risks.

## Long Term Debt

The fair value of long term debt is estimated using a discounted cash flow technique. Discount rates are matched with the time period of the expected cash flow and are adjusted, as appropriate, to reflect credit and option risk.

## Derivative Instruments

Derivative instruments are internally valued using level 2 inputs obtained from third parties. The resulting fair values are validated against valuations performed by independent third parties.

Assets and Liabilities Measured at Fair Value on a Recurring Basis


## Financial liabilities held at fair value:

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| Derivative instruments: | $\$$ | 28,745 | $\$$ | $\$$ | 28,745 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

There were no significant transfers between levels 1 and 2 during the three months ended March 31, 2010.

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$\left.\begin{array}{llllll} & & \begin{array}{c}\text { December 31, 2009 } \\ \text { Quoted Prices in } \\ \text { Active Markets for } \\ \text { Identical Assets } \\ \text { (Level 1) }\end{array} & \begin{array}{c}\text { Significant Other } \\ \text { Observable Inputs } \\ \text { (Level 2) }\end{array} & \begin{array}{c}\text { Significant } \\ \text { Unobservable } \\ \text { Inputs }\end{array} \\ \text { (Level 3) }\end{array}\right]$

The following table below presents the changes in level 3 assets and liabilities that are measured at fair value on a recurring basis, for the three months ended March 31, 2010:

## (In thousands)

Level 3 - available for sale securities, beginning of period $\$ 70,689$
Transfers into Level 3 (a)
Change in unrealized losses included in other comprehensive income
Realized loss on sale of available for sale securities
Net other-than-temporary impairment charges
Purchases, sales, issuances and settlements, net
(234)

Level 3 - available for sale securities, end of period \$ 59,671
(a) Auction rate preferred securities transferred from Level 2 to Level 3 because of lack of observable market data due to decrease in market activity for these securities. Transfer occurred in March 2010.
Under certain circumstances we make adjustment to fair value for our assets although they are not measured at fair value on an ongoing basis. These include assets that are measured at the lower of cost or market that were recognized at fair value (i.e., below cost) at the end of the period, as well as assets that are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (e.g., when there is evidence of impairment).

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Certain non-financial assets measured at fair value on a non-recurring basis include foreclosed assets (upon initial recognition or subsequent impairment), non-financial assets and non-financial liabilities measured at fair value in the second step of a goodwill impairment test, and intangible assets and other non-financial long-lived assets measured at fair value for impairment assessment.

Assets and Liabilities Measured at Fair Value on a Non- Recurring Basis

| (In thousands) | Balance as of March 31, 2010 |  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |
| Impaired loans (a) | \$ | 23,593 | \$ | \$ | \$ | 23,593 |
| Loans held for sale |  | 8,504 |  |  |  | 8,504 |
|  | \$ | 32,097 | \$ | \$ | \$ | 32,097 |

(a) Represents carrying value of loans for which adjustments are based on the appraised value of the collateral, excluding loans fully charged-off.

A summary of estimated fair values of significant financial instruments consisted of the following at:


Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings or any part of a particular financial instrument. Because no active market exists for a certain portion of Webster s financial instruments, fair value estimates for these instruments are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These factors are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

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## NOTE 14: Pension and Other Benefits

The following table provides the components of net benefit costs for the periods shown:

| (In thousands) | Pension Benefits |  |  |  | Other <br> Benefits |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended March 31, |  | 2010 |  | 2009 | 2010 | 2009 |
| Service cost | \$ | 63 | \$ | 63 | \$ | \$ |
| Interest cost |  | 2,166 |  | 1,957 | 70 | 70 |
| Expected return on plan assets |  | $(2,450)$ |  | $(1,817)$ |  |  |
| Amortization of prior service cost |  |  |  |  | 18 | 18 |
| Amortization of the net actuarial loss |  | 584 |  | 797 |  |  |
| Net periodic benefit cost | \$ | 363 |  | 1,000 | \$88 | \$ 88 |

On December 31, 2007, both the Webster Bank Pension Plan and the supplemental pension plan were frozen. Thus, employees will accrue no additional qualified or supplemental retirement benefits after 2007.

Additional contributions will be made as deemed appropriate by management in conjunction with information provided by the Plan sactuaries. There were no contributions made to the Webster Bank Pension Plan for the three months ended March 31, 2010. Webster does not expect to make a contribution in 2010.

The Bank is also a sponsor of a multi-employer plan administered by Pentegra (the Fund ) for benefit of former employees of a firm acquired by Webster. The Fund does not segregate the assets or liabilities of its participating employers in the ongoing administrations of this plan. According to the Fund s administrators, as of July 1, 2009, the date of the latest actuarial valuation, the Fund was underfunded by $\$ 3.6$ million, Webster made a $\$ 129,739$ contribution to the Pentegra plan during the three months ended March 31, 2010.

## NOTE 15: Business Segments

Webster s operations are divided into four business segments that represent its core businesses - Commercial Banking, Retail Banking, Consumer Finance and Other. Other includes Health Savings Accounts ( HSA ) and Government and Institutional Banking. These segments reflect how executive management responsibilities are assigned by the chief executive officer for each of the core businesses, the products and services provided, or the type of customer served, and they reflect the way that financial information is currently evaluated by management. The Company s Treasury unit is included in Corporate and Reconciling category along with the results of discontinued operations and the amounts required to reconcile profitability metrics to GAAP reported amounts. As of January 1, 2009, executive management realigned its business segment balances transferring the equipment finance, wealth management and insurance premium finance operating units from the Other reporting segment to the Commercial Banking reporting segment to reflect the realignment of responsibilities. In addition, certain support functions were realigned within the corporate function.

Webster uses an internal profitability reporting system to generate information by operating segment, which is based on a series of management estimates and allocations regarding funds transfer pricing, the provision for loan losses, non-interest expense and income taxes. These estimates and allocations, certain of which are subjective in nature, are continually being reviewed and refined. Changes in estimates and allocations that affect the reported results of any operating segment do not affect the consolidated financial position or results of operations of Webster s as a whole.

The Company uses a matched maturity funding concept, also known as coterminous funds transfer pricing ( FTP ), to allocate interest income and interest expense to each business while also transferring the primary interest rate risk exposures to the Other business segment. The allocation process considers the specific interest rate risk and liquidity risk of financial instruments and other assets and liabilities in each line of business. The matched maturity funding concept basically considers the origination date and the earlier of the maturity date or the repricing date of a financial instrument to assign an FTP rates for loans and deposits originated each day. Loans are assigned an FTP rate for funds used and deposits are assigned an FTP rate for funds provided. From a governance perspective, this process is executed by the Company s Financial Planning and Analysis division and the process is overseen by the Company s Asset-Liability Committee. The 2009 segment Performance Summary has been adjusted for comparability to the 2010 Performance Summary.

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As of January 1, 2010, the company began attributing the provision for loan losses ( PLL ) to each segment based on management s estimate of the inherent loss content in each of the specific loan portfolios. Provision expense for certain elements of risk that are not deemed specifically attributable to a business segment, such as environmental factors, are shown as other reconciling items. For the three months ended March 31, $2010,96 \%$ of the provision expense is specifically attributable to business segments and reported accordingly. The 2009 segment Performance Summary has been adjusted for comparability to the 2010 Performance Summary.

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Webster allocates a majority of non-interest expenses to each business segment using a full-absorption costing process. Direct and indirect costs are analyzed and pooled by process and assigned to the appropriate business segment and corporate overhead costs are allocated to the business segments. Income tax expense is allocated to each business segment based on the effective income tax rate for the period shown.

The full profitability measurement reports which are prepared for each operating segment reflect non-GAAP reporting methodologies. The difference between these report based measures are reconciled to GAAP values in the reconciling amounts column.

The following table presents the operating results and total assets for Webster s reportable segments.

## Three months ended March 31, 2010

| (In thousands) | Commercial Banking |  | Retail <br> Banking |  | Consumer Finance |  | Other |  | Total Reportable Segments |  | Reconciling Amounts |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 31,187 | \$ | 47,505 | \$ | 25,789 | \$ | 8,153 | \$ | 112,634 | \$ | 18,750 | \$ | 131,384 |
| Provision for loan losses |  | 12,639 |  | 3,653 |  | 24,978 |  |  |  | 41,270 |  | 1,730 |  | 43,000 |
| Net interest income after provision |  | 18,548 |  | 43,852 |  | 811 |  | 8,153 |  | 71,364 |  | 17,020 |  | 88,384 |
| Non-interest income |  | 8,931 |  | 27,147 |  | 2,236 |  | 3,199 |  | 41,513 |  | 5,503 |  | 47,016 |
| Non-interest expense |  | 23,849 |  | 72,498 |  | 17,628 |  | 7,899 |  | 121,874 |  | 11,750 |  | 133,624 |
| Income (loss) from continuing operations before income taxes |  | 3,630 |  | $(1,499)$ |  | $(14,581)$ |  | 3,453 |  | $(8,997)$ |  | 10,773 |  | 1,776 |
| Income tax expense (benefit) |  | 726 |  | (300) |  | $(2,915)$ |  | 690 |  | $(1,799)$ |  | 2,154 |  | 355 |
| Income from continuing operations |  | 2,904 |  | $(1,199)$ |  | $(11,666)$ |  | 2,763 |  | $(7,198)$ |  | 8,619 |  | 1,421 |
| Income (loss) from discontinued operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income (loss) before non controlling interests |  | 2,904 |  | $(1,199)$ |  | $(11,666)$ |  | 2,763 |  | $(7,198)$ |  | 8,619 |  | 1,421 |
| Non controlling interest |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 2,904 | \$ | $(1,199)$ | \$ | $(11,666)$ | \$ | 2,763 | \$ | $(7,198)$ | \$ | 8,619 | \$ | 1,421 |
| Total assets at period end |  | 253,386 |  | ,534,156 |  | ,021,853 |  | 1,930 |  | ,831,325 |  | 93,390 |  | ,024,715 |

## Three months ended March 31, 2009

| (In thousands) | Commercial Banking |  | Retail Banking |  | Consumer Finance |  | Other |  | Total Reportable Segments |  | Reconciling Amounts |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 29,255 | \$ | 41,397 | \$ | 26,963 | \$ | 2,647 | \$ | 100,262 | \$ | 17,935 | \$ | 118,197 |
| Provision for loan losses |  | 19,135 |  | 7,710 |  | 38,086 |  |  |  | 64,931 |  | 1,069 |  | 66,000 |
| Net interest income after provision |  | 10,120 |  | 33,687 |  | $(11,123)$ |  | 2,647 |  | 35,331 |  | 16,866 |  | 52,197 |
| Non-interest income |  | 8,515 |  | 27,671 |  | 1,991 |  | 3,138 |  | 41,315 |  | 12,800 |  | 54,115 |
| Non-interest expense |  | 26,084 |  | 71,331 |  | 15,572 |  | 6,495 |  | 119,482 |  | $(1,464)$ |  | 118,018 |
| Income (loss) from continuing operations before income taxes |  | $(7,449)$ |  | $(9,973)$ |  | $(24,704)$ |  | (710) |  | $(42,836)$ |  | 31,130 |  | $(11,706)$ |

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| Income tax expense (benefit) |  | (377) |  | (505) |  | $(1,252)$ |  | (36) |  | $(2,170)$ |  | 1,577 |  | (593) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income from continuing operations |  | $(7,072)$ |  | $(9,468)$ |  | $(23,452)$ |  | (674) |  | $(40,666)$ |  | 29,553 |  | $(11,113)$ |
| Income (loss) from discontinued operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income (loss) before non controlling interests |  | $(7,072)$ |  | $(9,468)$ |  | $(23,452)$ |  | (674) |  | $(40,666)$ |  | 29,553 |  | $(11,113)$ |
| Non controlling interest |  |  |  |  |  | (13) |  |  |  | (13) |  |  |  | (13) |
| Net income (loss) | \$ | $(7,072)$ | \$ | $(9,468)$ | \$ | $(23,465)$ | \$ | (674) | \$ | $(40,679)$ | \$ | 29,553 | \$ | $(11,126)$ |
| Total assets at period end |  | 4,84,939 |  | 605,281 |  | ,496,177 |  | 4,128 |  | 2,970,525 |  | 286,209 |  | ,256,734 |

## NOTE 16: Commitments and Contingencies

Financial Instruments with Off-Balance-Sheet Risk. In the normal course of business, the Company enters into various transactions, which, in accordance with generally accepted accounting principles, are not included in its Condensed Consolidated Balance Sheets. The Company enters into these transactions to meet the financing needs of its customers. These transactions include commitments to extend credit and standby letters of credit, which involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amounts recognized in the Condensed Consolidated Balance Sheets. The Company minimizes its exposure to loss under these commitments by subjecting them to credit approval and monitoring procedures.

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The following table summarizes financial instruments with off-balance sheet risk for the following periods ending:

|  | March 31, <br> (In thousands) | December 31, |
| :--- | :---: | :---: |
| Unused commercial letters and lines of credit | $\$ 1,742,872$ | $\$ 2,138,029$ |
| Unused portion of home equity credit lines: |  |  |
| Continuing portfolio | $1,723,775$ | $1,737,621$ |
| Liquidating portfolio | 13,039 | 13,989 |
| Unadvanced portion of closed construction consumer loans | 10,703 | 13,718 |
| Unadvanced portion of closed commercial construction loans | 81,888 | 112,454 |
| Outstanding residential loan commitments | 14,931 | 54,223 |
|  |  |  |
| Total financial instruments with off-balance sheet risk | $\$ 3,587,208$ | $\$ 4,070,034$ |

The following table provides detail of activity in the Company s reserve for unfunded commitments for the periods presented:

| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Reserve for unfunded credit commitments: (a) |  |  |  |  |
| Beginning balance | \$ | 10,105 | \$ | 10,500 |
| Provision (benefit) |  | (278) |  | 300 |
| Ending balance-reserve for unfunded credit commitments | \$ | 9,827 |  | 10,800 |

(a) The reserve for unfunded credit commitments is reported as a component of accrued expenses and other liabilities in the accompanying Condensed Consolidated Balance Sheets.
Commitments to Extend Credit. The Company enters into contractual commitments to extend credit, normally with fixed expiration dates or termination clauses, at specified rates and for specific purposes. Substantially all of the Company s commitments to extend credit are contingent upon customers maintaining specific credit standards at the time of loan funding. Commitments to extend credit totaled $\$ 3.6$ billion at March 31, 2010 and $\$ 4.1$ billion at December 31, 2009.

Standby Letters of Credit. Standby letters of credit are written conditional commitments issued by the Company to guarantee the performance of a customer to a third party. In the event the customer does not perform in accordance with the terms of the agreement with the third party, the Company would be required to fund the commitment. The maximum potential amount of future payments the Company could be required to make is represented by the contractual amount of the commitment. If the commitment were funded, the Company would be entitled to seek recovery from the customer. The Company s policies generally require that standby letter of credit arrangements contain security and debt covenants similar to those contained in loan agreements. Standby letters of credit totaled $\$ 149.1$ million at March 31,2010 and $\$ 159.4$ million at December 31, 2009.

Lease Commitments. At March 31, 2010, Webster was obligated under various non-cancelable operating leases for properties used as banking offices and other office facilities. The leases contain renewal options and escalation clauses which provide for increased rental expense based primarily upon increases in real estate taxes over a base year. Rental expense under leases was $\$ 5.2$ million and $\$ 5.1$ million for the three months ended March 31, 2010 and 2009, respectively, and is recorded as a component of occupancy expense in the accompanying Condensed Consolidated Statements of Operations. Webster is also entitled to rental income under various non-cancelable operating leases for properties owned. Rental income was $\$ 0.3$ million and $\$ 0.7$ million for the three months ended March 31, 2010 and 2009, respectively, and is recorded as a component of other non-interest income in the accompanying Condensed Consolidated Statements of Operations. There has been no significant change in future minimum lease payments payable since December 31, 2009. See the 2009 Form 10-K for information regarding these commitments.

Litigation. Webster is involved in routine legal proceedings occurring in the ordinary course of business, which in the aggregate, management believes are immaterial to Webster s Condensed Consolidated Balance Sheets and Statements of Operations.

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## Item 2. Management s Discussion And Analysis Of Financial Condition And Results Of Operations

The following discussion should be read in conjunction with the Company s consolidated financial statements, and notes thereto, for the year ended December 31, 2009, included in the 2009 Form $10-\mathrm{K}$ and in conjunction with the condensed consolidated financial statements and notes thereto included in Item 1 to this report. Operating results for the three months ended March 31, 2010 are not necessarily indicative of the results for the full year ending December 31, 2010 or any future period.

Dollar amounts in tables are stated in thousands, except for per share amounts.

## Forward-Looking Statements and Factors that Could Affect Future Results

Certain statements contained in this Quarterly Report on Form 10-Q that are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the Act ), notwithstanding that such statements are not specifically identified as such. In addition, certain statements may be contained in the Company s future filings with the SEC, in press releases, and in oral and written statements made by or with the approval of the Company that are not statements of historical fact and constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to:
(i) projections of revenues, expenses, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of Webster or its management or Board of Directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as believes, anticipates , expects, intends, targeted, continue , remain , will , should, may and other similar expressi identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those in such statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to:

Local, regional, national and international economic conditions and the impact they may have on the Company and its customers and the Company s assessment of that impact.

Volatility and disruption in national and international financial markets.

Government intervention in the U.S. financial system.

Changes in the level of non-performing assets and charge-offs.

Inflation, interest rate, securities market and monetary fluctuations.

Acts of God or of war or terrorism.

The timely development and acceptance of new products and services and perceived overall value of these products and services by users.

Changes in consumer spending, borrowings and savings habits.

Technological changes.

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The ability to increase market share and control expenses.

Changes in the competitive environment among financial holding companies and other financial service providers.

The effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which the Company and its subsidiaries must comply.

The effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters.

Changes in the Company s organization, compensation and benefit plans.

The costs and effects of legal and regulatory developments including the resolution of legal proceedings or regulatory or other governmental inquiries and the results of regulatory examinations or reviews.

The Company s success at managing the risks involved in the foregoing items.
Forward-looking statements speak only as of the date on which such statements are made. The Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events.

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## Critical Accounting Policies

The Company s significant accounting policies are described in Note 1 to the consolidated financial statements included in its 2009 Annual Report on Form 10-K and in Note 1 to the condensed consolidated financial statements included in Item 1 to this report. The preparation of the consolidated financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and to disclose contingent assets and liabilities. Actual results could differ from those estimates. Management has identified accounting for the allowance for loan losses, valuation and analysis for impairment of goodwill and other intangible assets, and the analysis of other-than-temporary impairment for its investment securities, income taxes and pension and other post retirement benefits as the Company s most critical accounting policies and estimates in that they are important to the portrayal of the Company $s$ financial condition and results, and they require management $s$ most subjective and complex judgment as a result of the need to make estimates about the effects of matters that are inherently uncertain. These accounting policies, including the nature of the estimates and types of assumptions used, are described throughout this Item 2, Management s Discussion and Analysis of Financial Condition and Results of Operations and Part II, Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations included in the Company s 2009 Annual Report on Form 10-K.

## Results Of Operations

## Summary of Performance

Webster s consolidated net income after tax was $\$ 1.4$ million for the three months ended March 31, 2010, compared to a net loss of $\$ 11.1$ million for the three months ended March 31, 2009. The net loss available to common shareholders was $\$ 6.1$ million, or $\$(0.08)$ per diluted common share, for the three months ended March 31, 2010, compared to a net loss of $\$ 21.6$ million, or $\$(0.41)$ per diluted common share, for the three months ended March 31, 2009. The year-over-year increase in consolidated net income is primarily attributable to a reduction in loan provisions. Loan provisions for the three months ended March 31, 2010 were $\$ 43.0$ million, a reduction of $\$ 23.0$ million compared to $\$ 66.0$ million at March 31, 2009. Net interest income increased $\$ 13.2$ million for the three months ended March 31, 2010 from the comparable period in the prior year primarily due to a 29 basis point increase in the net interest margin. Non interest income decreased by $\$ 7.1$ million and non-interest expenses increased by $\$ 15.6$ million for the three months ended March 31, 2010 from the comparable period in the prior year.

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Selected financial highlights are presented in the table below.
$\left.\begin{array}{l|rr} & \begin{array}{c}\text { At or for the Three } \\ \text { months ended March 31, } \\ \text { (In thousands, except per share data) }\end{array} & \mathbf{2 0 1 0}\end{array}\right)$
(a) For the three months ended March 31, 2010 and 2009, respectively, the effect of stock options, restricted stock, convertible preferred stock outstanding at March 31, 2010 and the outstanding warrant to purchase common stock on the computation of diluted earnings per share were anti-dilutive. Therefore, the effects of these instruments were not included in the determination of diluted shares (weighted average).
(b) Calculated using SNL s methodology-non-interest expense (excluding foreclosed property expenses, intangible amortization, goodwill impairments and other charges) as a percentage of net interest income (FTE basis) plus non-interest income (excluding gain/loss on securities and other charges).

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The following summarizes the major categories of assets and liabilities together with their respective interest income or expense and the rates earned or paid by Webster:


Liabilities and equity
Interest-bearing liabilities:

| Demand deposits | \$ | 1,641,654 | \$ | \% | \$ 1,507,206 | \$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings, NOW \& money market deposits |  | 8,365,705 | 13,878 | 0.67 | 5,943,285 | 15,711 | 1.07 |
| Certificates of deposit |  | 3,783,167 | 18,073 | 1.94 | 4,838,449 | 37,197 | 3.12 |
| Total interest-bearing deposits |  | 13,790,526 | 31,951 | 0.94 | 12,288,940 | 52,908 | 1.75 |
| Repurchase agreements and other short-term borrowings |  | 828,213 | 4,003 | 1.93 | 1,695,580 | 5,800 | 1.37 |
| Federal Home Loan Bank advances |  | 576,674 | 4,418 | 3.06 | 870,368 | 7,054 | 3.24 |
| Long-term debt |  | 588,800 | 6,064 | 4.12 | 681,371 | 7,799 | 4.58 |
| Total borrowings |  | 1,993,687 | 14,485 | 2.91 | 3,247,319 | 20,653 | 2.54 |
| Total interest-bearing liabilities |  | 15,784,213 | 46,436 | 1.19\% | 15,536,259 | 73,561 | 1.91\% |
| Noninterest-bearing liabilities |  | 150,447 |  |  | 199,648 |  |  |
| Total liabilities |  | 15,934,660 |  |  | 15,735,907 |  |  |
| Noncontrolling interests |  | 9,641 |  |  | 9,632 |  |  |
| Equity |  | 1,916,631 |  |  | 1,858,515 |  |  |
| Total liabilities and equity |  | 17,860,932 |  |  | \$ 17,604,054 |  |  |
| Fully tax-equivalent net interest income |  |  | 134,941 |  |  | 121,913 |  |
| Less: tax equivalent adjustments |  |  | $(3,557)$ |  |  | $(3,716)$ |  |
| Net interest income |  |  | \$ 131,384 |  |  | \$ 118,197 |  |


| Interest-rate spread | $3.23 \%$ | $2.91 \%$ |
| :--- | :--- | :--- |
| Net interest margin $^{(b)}$ | $3.28 \%$ | $2.99 \%$ |

(a) On a fully tax-equivalent basis.
(b) For purposes of this computation, net unrealized gains (losses) on available for sale securities of $\$ 8.7$ million and $\$(122.3)$ million as of March 31 , 2010 and 2009, respectively, are excluded from the average balance for rate calculations.

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The following table describes the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have impacted interest income and interest expense during the periods indicated. Information is provided in each category with respect to changes attributable to changes in volume (changes in volume multiplied by prior rate), changes attributable to changes in rates (changes in rates multiplied by prior volume) and the total net change. The change attributable to the combined impact of volume and rate has been allocated proportionately to the change due to volume and the change due to rate. The table presented below is based upon reported net interest income.

| (In thousands) | Three months ended March 31, $2010 \text { vs. } 2009$ <br> Increase (decrease) due to |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  | Rate | Volume | Total |
| Interest on interest-earning assets: |  |  |  |  |
| Loans |  | $(4,137)$ | \$ $(13,280)$ | \$ $(17,417)$ |
| Loans held for sale |  | 83 | 67 | 150 |
| Securities and short-term investments |  | $(11,740)$ | 15,069 | 3,329 |
| Total interest income |  | $(15,794)$ | 1,856 | $(13,938)$ |
| Interest on interest-bearing liabilities: |  |  |  |  |
| Deposits |  | $(26,975)$ | 6,018 | $(20,957)$ |
| Borrowings |  | 2,672 | $(8,840)$ | $(6,168)$ |
| Total interest expense |  | $(24,303)$ | $(2,822)$ | $(27,125)$ |
| Net change in net interest income |  | 8,509 | \$ 4,678 | \$ 13,187 |

## Net Interest Income

Net interest income totaled $\$ 131.4$ million for the three months ended March 31, 2010, compared to $\$ 118.2$ million for the three months ended March 31, 2009, an increase of $\$ 13.2$ million. Average interest-earning assets grew by $2.0 \%$ to $\$ 16.5$ billion at March 31,2010 from $\$ 16.1$ billion at March 31, 2009 while average interest-bearing liabilities grew by $1.6 \%$ to $\$ 15.8$ billion at March 31, 2010 from $\$ 15.5$ billion at March 31, 2009. As a result of the greater decline in the cost of interest bearing liabilities than the decline in yield on interest-earning assets to interest-bearing liabilities, the net interest margin grew by 29 basis points to $3.28 \%$ for the three months ended March 31,2010 from $2.99 \%$ for the three months ended March 31, 2009. The yield on interest-earning assets declined by 40 basis points for the three months ended March 31, 2010 while the cost of interest-bearing liabilities declined 72 basis points for the three months ended March 31, 2009.

Net interest income is affected by changes in interest rates, by loan and deposit pricing strategies, competitive conditions, the volume and mix of interest-earning assets and interest-bearing liabilities as well as the level of non-performing assets; among other factors. Webster manages the risk of changes in interest rates on its net interest income through an Asset/Liability Management Committee and through related interest rate risk monitoring and management policies. See Asset/Liability Management and Market Risk below for further discussion of Webster sinterest rate risk policy.

## Interest Income

Interest income decreased $\$ 13.9$ million, or $7.3 \%$, to $\$ 177.8$ million for the three months ended March 31, 2010 as compared to 2009. The decrease in the average yield of 40 basis points was partially offset by an increase in average interest earning assets of $\$ 324.3$ million. The average loan portfolio, excluding loans held for sale, decreased by $\$ 1.2$ billion for the three months ended March 31,2010 , or $9.7 \%$, compared to 2009. Average investment securities increased by $\$ 1.3$ billion for the three months ended March 31, 2010, or $32.9 \%$, compared to 2009.

The 40 basis point decrease in the average yield earned on interest-earning assets for the three months ended March 31, 2010 to $4.42 \%$ compared to $4.82 \%$ for the three months ended March 31, 2009 is a result of repayment of higher yielding loans and securities and purchase of lower yielding securities. The loan portfolio yield decreased 14 basis points to $4.51 \%$ for the three months ended March 31, 2010 and comprised $66.7 \%$ of average interest-earning assets at March 31, 2010 compared to the loan portfolio yield of $4.65 \%$ and $75.3 \%$ of average interest-earning assets
for the three months ended March 31, 2009. Additionally, the yield on investment securities was $4.49 \%$, a 99 basis point decrease compared to the three months ended March 31, 2009.

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## Interest Expense

Interest expense for the three months ended March 31, 2010 decreased $\$ 27.1$ million, or $36.9 \%$, compared to the three months ended March 31, 2009. The cost of interest-bearing liabilities was $1.19 \%$ for the three months ended March 31, 2010, a decrease of 72 basis points compared to $1.91 \%$ for the three months ended March 31, 2009. The decrease was primarily due to declines in the cost of deposits to $0.94 \%$ from $1.75 \%$ a year ago, and an increase in average deposits of $\$ 1.5$ billion compared to a year ago, offset somewhat by a 37 basis point increase in the cost of borrowings to $2.91 \%$ from $2.54 \%$ the year ago period as a result of runoff of lower cost borrowings.

## Provision for Loan Losses

The provision for loan losses was $\$ 43.0$ million for the three months ended March 31, 2010; a decrease of $\$ 23.0$ million compared to $\$ 66.0$ million for the three months ended March 31, 2009. The decrease in the provision is primarily due to management s perspective regarding the level of inherent losses in Webster s existing book of business and management s belief that the overall reserve levels are adequate. For the three months ended March 31, 2010, total net charge-offs were $\$ 40.3$ million compared to $\$ 30.1$ million in the three months ended March 31, 2009.

Management performs a quarterly review of the loan portfolio and unfunded commitments to determine the adequacy of the allowance for loan losses. Several factors influence the amount of the provision, including loan growth, portfolio composition, credit performance changes in the levels of non-performing loans, net charge-offs and the general economic environment. At March 31, 2010, the allowance for loan losses totaled $\$ 343.9$ million or $3.2 \%$ of total loans compared to $\$ 341.2$ million or $3.1 \%$ at December 31, 2009. See the Allowance for Loan Losses Methodology section later in Management s Discussion and Analysis for further details.

## Non-Interest Income

The following summarizes the major categories of non-interest income for the three months ended March 31, 2010 and 2009:

| (In thousands) | $\begin{array}{cc}\text { Three months ended March 31, } \\ 2010 & 2009\end{array}$ |  |  |  | Increase (decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Amount | Percent |
| Non-Interest Income: |  |  |  |  |  |  |
| Deposit service fees | \$ | 27,784 | \$ | 27,959 | \$ (175) | (0.6)\% |
| Loan related fees |  | 6,005 |  | 6,482 | (477) | (7.4) |
| Wealth and investment services |  | 5,835 |  | 5,750 | 85 | 1.5 |
| Mortgage banking activities |  | (138) |  | 606 | (744) | (122.8) |
| Increase in cash surrender value of life insurance policies |  | 2,578 |  | 2,592 | (14) | (0.5) |
| Gain on early extinguishment of subordinated notes |  |  |  | 5,993 | $(5,993)$ | 100.0 |
| Net gain on sale of investment securities |  | 4,318 |  | 4,457 | (139) | (3.1) |
| Total other-than-temporary impairment losses on securities |  | $(8,214)$ |  |  | $(8,214)$ | 100.0 |
| Portion of the loss recognized in other comprehensive income |  | 4,534 |  |  | 4,534 | 100.0 |
| Net impairment losses recognized in earnings |  | $(3,680)$ |  |  | $(3,680)$ | 100.0 |
| Other income |  | 4,314 |  | 276 | 4,038 | 1,463.0 |
| Total non-interest income | \$ | 47,016 | \$ | 54,115 | \$ $(7,099)$ | (13.1)\% |

Total non-interest income was $\$ 47.0$ million for the three months ended March 31, 2010, a decrease of $\$ 7.1$ million, or $13.1 \%$, from the comparable period in 2009. The decrease for three months ended March 31, 2010 compared to the three months ended March 31, 2009 is primarily attributable to an increase in other non-interest income and a difference of $\$ 6.0$ million in the gain on the early extinguishment of subordinated debt in the comparable period of 2009.

Deposit Service Fees. Deposit service fees totaled $\$ 27.8$ million for the three months ended March 31, 2010, down $\$ 0.2$ million from the comparable period in 2009 due to lower volume of ATM transactions and a decrease in cash processing fees collected from small businesses.

Loan-Related Fees. Loan-related fees were $\$ 6.0$ million for the three months ended March 31, 2010, a decrease of $\$ 0.5$ million from the comparable period in 2009 due to lower volume of origination fees and a decrease in late fees.

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Wealth and Investment Services. Wealth and investment services income was unchanged at $\$ 5.8$ million for the three months ended March 31, 2010 and 2009. An increase in fees for Webster Financial Advisors, driven by growth in assets under management, was offset by a decline in sales of retail investment products originated from Webster Investment Services.

Mortgage Banking Activities. Mortgage banking activities were $\$(0.1)$ million for the three months ended March 31, 2010, down $\$ 0.7$ million from the comparable period in 2009 due primarily to repurchase and settlement of loans of $\$ 1.0$ million at March 31, 2010.

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Sale of Investments. Net gains from the sale of investment securities were approximately $\$ 4.3$ million for the three months ended March 31, 2010 and related to sales of fixed rate agency MBS, a decrease of $\$ 0.1$ million from the comparable period a year ago.

Net Impairment Losses on Securities Recognized in Earnings. Net impairment losses on securities recognized in earnings were approximately $\$ 3.7$ million for the three months ended March 31, 2010 reflective of assumed reductions in the quality of insurance company credit ratings, an increase of $\$ 3.7$ million from the comparable period in 2009.

Other. Other non-interest income was $\$ 4.3$ million for the three months ended March 31, 2010 compared to $\$ 0.3$ million a year ago. The increase in other income is due to a $\$ 1.1$ million legal settlement and Bank owned life insurance income of $\$ 0.9$ million

## Non-Interest Expense

The following summarizes the major categories of non-interest expense for the three months ended March 31, 2010 and 2009:


Total non-interest expenses were $\$ 133.6$ million for the three months ended March 31, 2010 compared to $\$ 118.0$ million for the comparable period in 2009. The $\$ 15.6$ million increase in non-interest expenses is primarily due to fraud charges recognized of $\$ 11.1$ million and increases of FDIC deposit insurance premiums in the three months ended March 31, 2010, and an increase in incentive compensation from the comparable period in 2009.

Compensation and benefits. Compensation and benefits were $\$ 61.1$ million for the three months ended March 31, 2010; an increase of $\$ 4.6$ million when compared to the $\$ 56.5$ million for the three months ended March 31, 2009. The increase in compensation and benefits is due to lower incentive compensation in the three months ended March 31, 2009 as compared to the current year period.

Marketing. Marketing expense was $\$ 4.8$ million for the three months ended March 31, 2010; an increase of $\$ 1.7$ million when compared to the $\$ 3.1$ million for the three months ended March 31, 2009. The increase in marketing expense is reflective of an increase in marketing campaigns and brand advertising compared to the three months ended March 31, 2009.

FDIC deposit insurance assessment. The FDIC deposit insurance assessment for the three months ended March 31, 2010 was $\$ 6.1$ million as compared to $\$ 4.6$ million for the three months ended March 31, 2009. The $\$ 1.5$ million increase is due to an increase in FDIC insured deposits coupled with an increase of 200 basis points in premium.

Other including fraud related costs. Other including fraud related costs were $\$ 28.0$ million for the three months ended March 31, 2010 increase of $\$ 8.8$ million when compared to the $\$ 19.2$ million for the three months ended March 31, 2009. The increase is primarily due to previously disclosed fraud related charges of $\$ 11.1$ million as a result of an embezzlement scheme at a subcontractor that provides bulk cash processing on behalf of a major vendor of Webster.

## Income Taxes

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During the three months ended March 31, 2010, Webster recognized income tax expense of $\$ 0.4$ million applicable to its $\$ 1.8$ million pre-tax income from continuing operations. In the comparable period of 2009, Webster recognized a tax benefit of $\$ 0.6$ million applicable to the $\$ 11.7$ million pre-tax loss from continuing operations in that year.

The $\$ 0.4$ million tax expense in the three months ended March 31, 2010 reflected the $20 \%$ effective tax rate for the full year 2010 being applied to the earnings in the quarter. Webster s 2009 first quarter tax benefit reflected the $20 \%$ effective tax rate estimated for the full year 2009 being applied to the loss in the three months ended March 31,2009 , reduced by $\$ 0.9$ million expense related to the early extinguishment of subordinated notes at the $35 \%$ U.S. statutory rate and by no tax benefit being available on certain losses treated as capital and limited for U.S. tax-deductibility purposes ( $\$ 1.0$ million).

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## Business Segment Results

Webster s operations are divided into four business segments that represent its core businesses - Commercial Banking, Retail Banking, Consumer Finance and Other. Other currently includes Health Savings Accounts (HSA) and Government and Institutional Banking. These segments reflect how executive management responsibilities are assigned by the chief executive officer for each of the core businesses, the products and services provided, or the type of customer served, and they reflect the way that financial information is currently evaluated by management. The Company s Treasury unit is included in Corporate and Reconciling category along with the results of discontinued operations and the amounts required to reconcile profitability metrics to GAAP reported amounts. As of January 1, 2009, executive management realigned its business segment balances transferring the equipment finance, wealth management and insurance premium finance operating units from the Other reporting segment to the Commercial Banking reporting segment to reflect the realignment of responsibilities. In addition, certain support functions were realigned within the corporate function. See Note 15 of Notes to Condensed Consolidated Financial Statements contained elsewhere within this report for further information.

Webster s business segments results are intended to reflect each segment as if it were a stand-alone business. The following tables present the results for Webster s business segments for the three months ended March 31, 2010 and 2009, and incorporates the allocation of the increased provision for loan losses, other-than-temporary impairment charges and income tax benefit to each of Webster s business segments for the periods ended:

| (In thousands) | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |
| Net Income (Loss) |  |  |  |  |
| Commercial Banking | \$ | 2,904 |  | $(7,072)$ |
| Retail Banking |  | $(1,199)$ |  | $(9,468)$ |
| Consumer Finance |  | $(11,666)$ |  | $(23,465)$ |
| Other |  | 2,763 |  | (674) |
| Total reportable segments |  | $(7,198)$ |  | $(40,679)$ |
| Corporate and reconciling items |  | 8,619 |  | 29,553 |
| Net income (loss) attributable to Webster Financial Corporation | \$ | 1,421 |  | $(11,126)$ |

Webster uses an internal profitability reporting system to generate information by operating segment, which is based on a series of management estimates and allocations regarding funds transfer pricing, the provision for loan losses, non-interest expense and income taxes. These estimates and allocations, certain of which are subjective in nature, are continually being reviewed and refined. Changes in estimates and allocations that affect the reported results of any operating segment do not affect the consolidated financial position or results of operations of Webster as a whole.

The Company uses a matched maturity funding concept, also known as coterminous funds transfer pricing ( FTP ), to allocate interest income and interest expense to each business while also transferring the primary interest rate risk exposures to the Treasury group which is reflected in Corporate and Reconciling items. The allocation process considers the specific interest rate risk and liquidity risk of financial instruments and other assets and liabilities in each line of business. The matched maturity funding concept basically considers the origination date and the earlier of the maturity date or the repricing date of a financial instrument to assign an FTP rates for loans and deposits originated each day. Loans are assigned an FTP rate for funds used and deposits are assigned an FTP rate for funds provided. From a governance perspective, this process is executed by the Company s Financial Planning and Analysis division and the process is overseen by the Company s Asset Liability Committee. The 2009 segment Performance Summary has been adjusted for comparability to the 2010 Performance Summary.

As of January 1, 2010, the company began attributing the provision for loan losses ( PLL ) to each segment based on management $s$ estimate of the inherent loss content in each of the specific loan portfolios. Provision expense for certain elements of risk that are not deemed specifically attributable to a business segment, such as environmental factors, are shown as other reconciling items. For the three months ended March 31, $2010,96 \%$ of the provision expense is specifically attributable to business segments and reported accordingly. The 2009 segment Performance Summary has been adjusted for comparability to the 2010 Performance Summary.

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Webster allocates a majority of non-interest expenses to each business segment using a full-absorption costing process. Direct and indirect costs are analyzed and pooled by process and assigned to the appropriate business segment and corporate overhead costs are allocated to the business segments. Income tax expense is allocated to each business segment based on the effective income tax rate for the period shown.

The full profitability measurement reports which are prepared for each operating segment reflect non-GAAP reporting methodologies. The differences between these report based measures are reconciled to GAAP values in the reconciling amounts column.

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## Commercial Banking

The Commercial Banking segment includes middle market, asset-based lending, commercial real estate, equipment finance, and wealth management. Webster sold its insurance premium financing subsidiary on November 2, 2009.

## Commercial Banking Results:

| (In thousands) | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Net interest income | \$ | 31,187 | \$ | 29,255 |
| Provision for loan losses |  | 12,639 |  | 19,135 |
| Net interest income after provision |  | 18,548 |  | 10,120 |
| Non-interest income |  | 8,931 |  | 8,515 |
| Non-interest expense |  | 23,849 |  | 26,084 |
| Income (loss) before income taxes |  | 3,630 |  | $(7,449)$ |
| Income tax expense (benefit) |  | 726 |  | (377) |
| Net income (loss) | \$ | 2,904 | \$ | $(7,072)$ |
| Total assets at period end |  | 253,386 |  | 844,939 |
| Total loans at period end |  | 266,714 |  | ,825,061 |
| Total deposits at period end | \$ | 72,317 | \$ | 455,071 |

Net interest income increased $\$ 1.9$ million or $6.6 \%$ in the three months ended March 31, 2010 compared to March 31, 2009. The increase was due to the Commercial Bank sfocus on improving risk adjusted spreads in its various portfolios. The provision for loan losses decreased $\$ 6.5$ million or $33.9 \%$ in the three months ended March 31, 2010 compared to March 31, 2009. The decrease in the provision is primarily due to management s perspective regarding the level of inherent losses in this segment s existing book of business and management s belief that the overall reserve levels are adequate. Non-interest income increased $\$ 0.4$ million or $4.9 \%$ in the three months ended March 31, 2010 compared to March 31, 2009 and non-interest expense decreased $\$ 2.2$ million or $8.6 \%$ reflecting lower headcount related expenses.

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## Retail Banking

Included in the Retail Banking segment is retail, business and professional banking and investment services.
Retail Banking Results:

| (In thousands) | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Net interest income | \$ | 47,505 | \$ | 41,397 |
| Provision for loan losses |  | 3,653 |  | 7,710 |
| Net interest income after provision |  | 43,852 |  | 33,687 |
| Non-interest income |  | 27,147 |  | 27,671 |
| Non-interest expense |  | 72,498 |  | 71,331 |
| Loss before income taxes |  | $(1,499)$ |  | $(9,973)$ |
| Income tax benefit |  | (300) |  | (505) |
| Net loss | \$ | $(1,199)$ | \$ | $(9,468)$ |
| Total assets at period end | \$ | 1,534,156 |  | ,605,281 |
| Total loans at period end |  | 866,348 |  | 928,605 |
| Total deposits at period end |  | 10,193,294 |  | ,972,843 |

The Retail Banking business segment recorded a net loss for the three months ended March 31, 2010 of $\$ 1.2$ million, an improvement of $\$ 8.3$ million from the comparable period of 2009. The improvement in the Retail Banking Segment s earnings was driven by an increase in net interest income and a decrease in provision for loan losses. The decrease in the provision is primarily due to management s perspective regarding the level of inherent losses in this segment $s$ existing book of business and management $s$ belief that the overall reserve levels are adequate. Non-Interest Income decreased by $\$ 0.5$ million from the comparable period in 2009 due to lower volume of ATM transactions, a decrease in cash processing fees and a decline in sales of retail investment products. With a loan to deposit ratio of less than $9 \%$, the Retail Banking Segment s contribution is driven largely by deposit balances which fund other business segments. Based upon Webster s FTP methodology, the reduction in market interest rates has reduced the current internal valuation on the full range of deposit products including checking and savings accounts that are now priced at or near historic minimums. This internal FTP methodology will negatively impact the near-term operating contribution of this business segment as long as this unprecedented low interest rate environment persists. These results are near-term and do not reflect the long-term value of the liquidity provided by Webster $s$ retail deposit base which would be more evident in a higher interest rate environment.

At March 31, 2010 retail deposits grew by $\$ 220$ million over the comparable period in 2009, an increase of $2.2 \%$. The growth was concentrated in the core deposit categories of Demand, MMDA and Savings. CD balances declined as customers shifted deposits into products with more liquidity as rates declined. Loan balances declined by $\$ 62$ million due to diminished credit demand in 2009 and an increase in loan payoffs and charge-offs. The cost of retail deposits for the three months ended was $1.05 \%$, a decline of 75 basis points from the comparable period of 2009 . The Provision for loan losses was $\$ 4.1$ million lower when compared with the same period in 2009. Last year s results reflected a significant increase in the allowance for credit losses on the Business Professional Banking loan portfolio that has remained stable over the past 4 quarters. Total non-interest expense for three months ended March 31, 2010 increased $\$ 1.2$ million over the comparable period in 2009 due to increases in Employee Benefit and FDIC insurance costs that were partially offset by cost savings generated from the One Webster initiative.

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## Consumer Finance

Consumer Finance includes residential mortgage and consumer lending, as well as mortgage banking activities.

Consumer Finance Results:
$\left.\begin{array}{l|ccc} & \begin{array}{c}\text { For the three months ended } \\ \text { March 31, }\end{array} \\ \text { (In thousands } \text { ) } & \mathbf{2 0 1 0} & \mathbf{2 0 0 9}\end{array}\right)$

The net loss for the three months ended March 31,2010 was $\$ 11.7$ million, an improvement of $\$ 11.8$ million, or $50.2 \%$, compared to the net loss of $\$ 23.5$ million recorded for the three months ended March 31, 2009. The decrease in loss is due primarily to lower provisions for loan losses recorded in 2010. The decrease in the provision is primarily due to management s perspective regarding the level of inherent losses in this segment sexisting book of business and management sbelief that the overall reserve levels are adequate. The $\$ 1.2$ million decrease in net interest income directly results from lower earning assets in 2010 compared to 2009 . The $\$ 572.9$ million decrease in loans and $\$ 1.8$ million decrease in loans held-for-sale is attributable to a loan securitization in the second quarter of 2009 coupled with loan prepayments exceeding new loan originations throughout 2009. Partially offsetting the reduced asset levels are continued short-term interest rates resulting in increased funding spreads on loan products as well as an increase in the interest on loans held-for-sale due to increased mortgage originations sold. The 2010 decrease in provision for loan losses of $\$ 13.1$ million is directly related higher provision levels required in 2009 to build reserves against the consumer loan and residential mortgage portfolios as well as to cover net charge-off activity in the respective periods. The $\$ 0.2$ million increase in non-interest income results from fee income related to increased credit card sales and proceeds from a legal settlement, partially offset by lower gains realized from loans sold in the secondary markets. The $\$ 2.1$ million increase in non-interest expense is attributed to increased loan workout expenses and charges related to the disposition of foreclosed properties. These expenses are partially offset by lower expenses related to business line restructurings and efficiencies. The decrease in assets and loans are attributable to the aforementioned 2009 loan securitization and higher levels of net loan prepayments activity.

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## Other

Other includes HSA Bank and Government and Institutional Banking.
Other Results:
$\left.\begin{array}{l|ccc} & \begin{array}{c}\text { For the three months ended } \\ \text { March 31, }\end{array} \\ \text { (In thousands }) & \mathbf{2 0 1 0} \mathbf{2 0 0 9}\end{array}\right)$

Net interest income increased $\$ 5.5$ million to $\$ 8.2$ million compared to net interest income of $\$ 2.6$ million in the three months ended March 31 , 2009. Government and Institutional Banking growth in deposits accounts for $\$ 4.3$ million of the increase in net interest income. During the three months ended March 31, 2010 net income increased $\$ 3.5$ million to $\$ 2.8$ million compared to a net loss of $\$ 0.7$ million in the three months ended March 31, 2009. Non-interest income increased $\$ 0.1$ million primarily due to an increase in deposit service fees generated by HSA and an increase in cash management fees from Government and Institutional Banking. At March 31, 2010 non-interest expense increased by $\$ 1.4$ million primarily due to increases in HSA wages and processing fees due to deposit growth of $26.8 \%$ compared to the three months ended March 31, 2009.

At March 31, 2010 other deposits grew by $\$ 1.1$ billion over the comparable period in 2009, an increase of $62.2 \%$. Government and Institutional Banking experienced $\$ 965.4$ million growth during this period, concentrated in Demand, NOWs and MMDAs, and HSA deposits grew by $\$ 166.0$ million.

Reconciliation of reportable segments net income (loss) to condensed consolidated net income (loss):

| (In thousands) | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Net loss from reportable segments | \$ | $(7,198)$ | \$ | $(40,679)$ |
| Adjustments, net of taxes: |  |  |  |  |
| Corporate Treasury Unit |  | 4,760 |  | 19,526 |
| Allocation of provision for credit losses |  | $(1,383)$ |  | $(1,015)$ |
| Allocation of net interest income |  | 13,339 |  | 11,261 |
| Allocation of non-interest income |  | 952 |  | $(1,857)$ |
| Allocation of non-interest expense |  | $(9,049)$ |  | 1,638 |

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Net income (loss) attributable to Webster Financial Corporation $\quad \$ \quad 1,421 \quad \$(11,126)$

## Financial Condition

Webster had total assets of $\$ 18.0$ billion and $\$ 17.7$ billion at March 31, 2010 and December 31, 2009, respectively.

Total loans, net decreased by $\$ 142.9$ million, or $1.3 \%$, to $\$ 10.6$ billion from $\$ 10.7$ billion at December 31, 2009. The decrease from December 31, 2009 reflects lower loan demand given economic conditions resulting in lower loan originations, an increase in payoffs given refinancing activity and an increase in the allowance for loan losses of $\$ 2.7$ million. Total deposits increased $\$ 361.4$ billion, or $2.7 \%$, from December 31, 2009, primarily as a result of continued increases in Retail, Government and Institutional Banking and HSA deposits. Government Banking and HSA are included in Other for segment reporting. Webster s loan to deposit ratio improved to $77.9 \%$ at March 31, 2010 compared with $81.0 \%$ at December 31, 2009 and $95.3 \%$ at March 31, 2009, respectively.

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At March 31, 2010, total equity was $\$ 1.9$ billion, a decrease of $\$ 102.3$ million or $5.2 \%$ from $\$ 2.0$ billion at December 31, 2009. Changes in equity for the three months ended March 31, 2010 consisted of the $\$ 100.0$ million partial repayment of the TARP funds, $\$ 5.4$ million of dividends to preferred shareholders and $\$ 0.8$ million of dividends to common shareholders, partially offset by an increase of $\$ 2.1$ million of other comprehensive income and net income of $\$ 1.4$ million. At March 31, 2010, the tangible capital ratio was $7.39 \%$ compared to $8.10 \%$ at December 31, 2009. See Note 10 of Notes to Condensed Consolidated Financial Statements for information on Webster s regulatory capital levels and ratios.

## Investment Securities Portfolio

Webster, either directly or through Webster Bank, maintains an investment securities portfolio that is primarily structured to provide a source of liquidity for operating needs, to generate interest income and to provide a means to balance interest-rate sensitivity. The investment portfolio is classified into three major categories: available for sale, held-to-maturity and trading. At March 31, 2010, the combined investment securities portfolios of Webster and Webster Bank totaled $\$ 5.3$ billion compared to $\$ 4.8$ billion at December 31, 2009. On a tax-equivalent basis, the yield in the securities portfolio for the three months ended March 31, 2010 was $4.49 \%$ as compared to $5.36 \%$ for the three months ended March 31, 2009. At March 31, 2010, Webster Bank s portfolio consisted primarily of mortgage-backed and municipal securities in held-to-maturity, mortgage-backed, agency and corporate trust preferred securities in available for sale. See Note 2 of Notes to Condensed Financial Statements contained elsewhere within this report for additional information.

Webster Bank may acquire, hold and transact various types of investment securities in accordance with applicable federal regulations and within the guidelines of its internal investment policy. The type of investments that it may invest in include: interest-bearing deposits of federally insured banks, federal funds, U.S. government treasury and agency securities, including mortgage-backed securities ( MBS ) and collateralized mortgage obligations ( CMOs ), private issue MBSs and CMOs, municipal securities, corporate debt, commercial paper, banker s acceptances, trust preferred securities, mutual funds and equity securities subject to restrictions applicable to federally charted institutions.

Webster Bank has the ability to use the investment portfolio, as well as interest-rate financial instruments within internal policy guidelines, to hedge and manage interest-rate risk as part of its asset/liability strategy. See Note 12 of Notes to Condensed Financial Statements contained elsewhere within this report for additional information concerning derivative financial instruments.

The securities portfolios are managed in accordance with regulatory guidelines and established internal corporate investment policies. These policies and guidelines include limitations on aspects such as investment grade, concentrations and investment type to help manage risk associated with investing in securities. While there may be no statutory limit on certain categories of investments, the OCC may establish an individual limit on such investments, if the concentration in such investments presents a safety and soundness concern.

## Investment Securities

Total investment securities at March 31, 2010 increased by $\$ 0.5$ billion from $\$ 4.8$ billion as of December 31, 2009. The available for sale securities portfolio increased by $\$ 239.9$ million primarily due to the investment of funds generated from deposit growth, loan repayments and excess cash held at the Federal Reserve into commercial mortgage backed securities and shorter duration agency collateralized mortgage obligations with limited extension risk and good liquidity while the held-to-maturity portfolio increased by $\$ 257.1$ million, primarily due to purchases of agency collateralized mortgage obligations securities.

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The following table presents a summary of the cost and fair value of Webster s investment securities:

| (Dollars in thousands) | March 31, 2010 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost ${ }^{(a)(b)}$ |  | Recognized in OCI |  | Carrying value | Not Recognized in OCI |  |  | Fair value |  |
|  |  |  | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { gains } \end{gathered}$ | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { losses } \end{gathered}$ |  | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { gains } \end{gathered}$ |  | Gross realized losses |  |  |
| Available for sale: |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury Bills | , | 200 | \$ | \$ | \$ 200 |  |  |  | \$ | 200 |
| Agency notes - GSE |  | 130,255 | 22 | (39) | 130,238 |  |  |  |  | 130,238 |
| Agency collateralized mortgage obligations ( CMOs ) - GSE |  | 719,944 | 7,246 | (724) | 726,466 |  |  |  |  | 726,466 |
| Pooled trust preferred securities ${ }^{(a)}$ |  | 72,370 | 2,639 | $(17,054)$ | 57,955 |  |  |  |  | 57,955 |
| Single issuer trust preferred securities |  | 50,731 |  | $(8,318)$ | 42,413 |  |  |  |  | 42,413 |
| Equity securities ${ }^{(b)}$ |  | 6,760 | 195 | (440) | 6,515 |  |  |  |  | 6,515 |
| Mortgage-backed securities - GSE |  | 1,101,102 | 33,958 | $(1,363)$ | 1,133,697 |  |  |  |  | 1,133,697 |
| Mortgage-backed securities - Private Label |  | 285,346 | 5,465 | $(22,339)$ | 268,472 |  |  |  |  | 268,472 |
| Total available for sale |  | 2,366,708 | \$ 49,525 | \$ $(50,277)$ | \$ 2,365,956 |  |  |  |  | 2,365,956 |
| Held to maturity: |  |  |  |  |  |  |  |  |  |  |
| Municipal bonds and notes | \$ | 675,515 |  |  | \$ 675,515 | \$ 13,372 | \$ | $(4,449)$ |  | 684,438 |
| Agency collateralized mortgage obligations |  |  |  |  |  |  |  |  |  |  |
| ( CMOs ) - GSE |  | 341,617 |  |  | 341,617 | \$ 3,140 | \$ |  |  | 344,757 |
| Mortgage-backed securities - GSE |  | 1,849,588 |  |  | 1,849,588 | 67,645 |  | $(2,849)$ |  | 1,914,384 |
| Mortgage-backed securities - Private Label |  | 49,203 |  |  | 49,203 | 212 |  | (36) |  | 49,379 |
| Total held to maturity |  | 2,915,923 |  |  | \$ 2,915,923 | \$ 84,369 | \$ | $(7,334)$ |  | 2,992,958 |
| Total investment securities |  | 5,282,631 | \$ 49,525 | \$ $(50,277)$ | \$ 5,281,879 | \$ 84,369 | \$ | $(7,334)$ |  | 5,358,914 |

(a) Amortized cost is net of $\$ 47.1$ million of credit related other-than-temporary impairments at March 31, 2010.
(b) Amortized cost is net of $\$ 21.7$ million of other-than-temporary impairments at March 31, 2010.

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| (Dollars in thousands) | December 31, 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost ${ }^{(\mathbf{a})(\mathbf{b})}$ |  | Recognized in OCI |  | Carrying value | Not Recognized in OCI |  | Fair value |
|  |  |  | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { gains } \end{gathered}$ | Gross unrealized losses |  | Gross unrealized gains | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { losses } \end{gathered}$ |  |
| Available for sale: |  |  |  |  |  |  |  |  |
| U.S. Treasury Bills | \$ | 200 | \$ | \$ | \$ 200 |  |  | \$ 200 |
| Agency notes - GSE |  | 130,343 |  | (196) | 130,147 |  |  | 130,147 |
| Agency collateralized mortgage obligations ( CMOs ) - GSE |  | 320,682 | 260 | $(2,085)$ | 318,857 |  |  | 318,857 |
| Pooled trust preferred securities ${ }^{(a)}$ |  | 76,217 | 5,288 | $(10,816)$ | 70,689 |  |  | 70,689 |
| Single issuer trust preferred securities |  | 50,692 |  | $(11,978)$ | 38,714 |  |  | 38,714 |
| Equity securities - financial institutions ${ }^{(b)}$ |  | 6,826 | 251 | (478) | 6,599 |  |  | 6,599 |
| Mortgage-backed securities - GSE |  | 1,365,005 | 45,782 | (845) | 1,409,942 |  |  | 1,409,942 |
| Mortgage-backed securities - Private Label |  | 178,870 | 1,113 | $(29,088)$ | 150,895 |  |  | 150,895 |
| Total available for sale |  | 2,128,835 | \$ 52,694 | \$ $(55,486)$ | \$ 2,126,043 |  |  | \$ 2,126,043 |
| Held to maturity: |  |  |  |  |  |  |  |  |
| Municipal bonds and notes |  | 686,495 |  |  | \$ 686,495 | \$ 14,663 | \$ $(4,018)$ | \$ 697,140 |
| Mortgage-backed securities - GSE |  | 1,919,882 |  |  | 1,919,882 | 55,109 | $(4,151)$ | 1,970,840 |
| Mortgage-backed securities - Private Label |  | 52,492 |  |  | 52,492 |  | (292) | 52,200 |
| Total held to maturity |  | 2,658,869 |  |  | \$ 2,658,869 | \$ 69,772 | \$ $(8,461)$ | \$ 2,720,180 |
| Total investment securities |  | 4,787,704 | \$ 52,694 | \$ $(55,486)$ | \$ 4,784,912 | \$ 69,772 | \$ $(8,461)$ | \$ 4,846,223 |

(a) Amortized cost is net of $\$ 43.5$ million of credit related other-than-temporary impairments at December 31, 2009.
(b) Amortized cost is net of $\$ 21.6$ million of other-than-temporary impairments at December 31, 2009.

For the three months ended March 31, 2010, the Federal Reserve maintained the Fed Funds rate flat at or below $0.25 \%$ in response to the economic downturn. Credit spreads continued to narrow as the prospects grew for economic recovery and improved financial conditions. Yields on U.S. Treasury securities trended in a trading range with the Federal Reserve confirming monetary policy would not change in the near term. This development was generally positive for the credit sensitive portion of the investment portfolio, specifically corporate bonds and notes and non-agency mortgage-backed securities.

For the three months ended March 31, 2010 the Company recorded write-downs for other-than-temporary impairments of its available for sale securities of $\$ 3.7$ million ( $\$ 3.6$ million in debt securities and $\$ 0.1$ million in common equity securities). The Company held an additional $\$ 0.9$ billion in investment securities that had been in an unrealized loss position at March 31, 2010. Approximately $\$ 0.8$ billion of this total had been in an unrealized loss position for less than twelve months while the remainder, $\$ 0.1$ billion, had been in an unrealized loss position for twelve months or longer. These investment securities were evaluated by management and were determined not to be other-than-temporarily impaired. The Company does not have the intent to sell these investment securities, and the Company believes it is more-likely-than-not that it will not have to sell the security before the recovery of its cost basis. To the extent that changes in interest rates, credit movements and other factors that influence the fair value of investments continue, the Company may be required to record additional impairment charges for other-than-temporary impairment in future periods. At March 31, 2010, available for sale investment securities with a carrying value of $\$ 6.2$ million had deferred the payment of interest, therefore the securities were placed into a non-accruing status. For additional information on the other-than-temporary charges, refer to the Supplemental Information link on the Investor Relations page at www.wbst.com. This information does not constitute a part of this report and is not incorporated by reference herein. For additional information on the investment securities portfolio, see Note 2 of Notes to Condensed Financial Statements included elsewhere in this report.

## Loan Portfolio

At March 31, 2010, total loans, net were $\$ 10.6$ billion, a decrease of $\$ 142.9$ million from December 31, 2009. The decrease reflects a decline in new origination volume, $\$ 40.3$ million in net charge-offs and $\$ 7.4$ million in loans transferred to foreclosed and repossessed properties.

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Commercial loans (including commercial real estate) represented $46.2 \%$ of the loan portfolio at March 31, 2010, nearly unchanged from $46.2 \%$ at December 31, 2009 and down from $46.8 \%$ at March 31, 2009. Residential mortgage loans increased slightly to $26.5 \%$ of the loan portfolio at March 31, 2010 from $26.2 \%$ at December 31, 2009 and $26.3 \%$ at March 31, 2009. The remaining portion of the loan portfolio consisted of consumer loans, principally home equity loans and lines of credit.

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The following discussion highlights, by business segment, the lending activities in the various portfolios during the three months ended March 31, 2010. The loan balances disclosed for the various portfolios are inclusive of loan premiums, discounts and deferred fees. Please refer to Webster s 2009 Annual Report on Form 10-K, pages 1 through 8, for a complete description of Webster s lending activities by business segment and credit administration policies and procedures.

## Commercial Banking

Webster s Commercial Banking group takes a direct relationship approach to providing lending, deposit and cash management services to middle-market companies in its franchise territory. Additionally, it serves as a primary referral source to wealth management and retail operations. The loan portfolio of the Commercial Banking group totaled $\$ 4.3$ billion at March 31, 2010 and December 31, 2009. The following discussion provides information regarding the components of the Commercial Banking group.

## Middle-Market Banking

The Middle-Market group delivers Webster s broad range of financial services to a diversified group of companies with revenues greater than $\$ 10$ million, primarily privately held companies located within New England. Typical loan facilities include lines of credit for working capital, term loans to finance purchases of equipment and commercial real estate loans for owner-occupied buildings. The Middle-Market loan portfolio was $\$ 743.2$ million at March 31, 2010, an increase of $4.1 \%$, compared to $\$ 713.8$ million at December 31, 2009. Total Middle-Market new loan originations were $\$ 19.3$ million for the three months ended March 31, 2010 compared to $\$ 13.6$ million for the three months ended March 31, 2009. Total Middle-Market new credit lines issued were $\$ 45.3$ million for the three months ended March 31, 2010 compared to $\$ 8.8$ million for the three months ended March 31, 2009. The increase in credit extensions is attributable to improving business development efforts.

## Commercial Real Estate Lending

The Commercial Real Estate group provides variable rate and fixed rate financing alternatives (primarily in Connecticut, Massachusetts, Rhode Island, New York, New Jersey and Pennsylvania) for the purpose of acquiring, developing, constructing, improving or refinancing commercial real estate where the property is the primary collateral securing the loan, and the income generated from the property is the primary repayment source. The commercial real estate portfolio totaled $\$ 1.5$ billion at March 31, 2010 and December 31, 2009. Total new loan originations for the Commercial Real Estate portfolio were $\$ 11.1$ million for the three months ended March 31, 2010 compared to $\$ 24.9$ million in the three months ended March 31, 2009. The lower level of originations reflected an absence of transactions that met our risk return criteria.

## Asset Based Lending

Webster Business Credit Corporation ( WBCC ) is Webster Bank s asset-based lending subsidiary with headquarters in New York, New York and has regional offices in the Northeast. Asset-based loans are generally secured by accounts receivable and inventories of the borrower and, in some cases, also include additional collateral such as property and equipment. The segment of the commercial portfolio underwritten by WBCC was $\$ 508.9$ million at March 31, 2010 a decrease of $4.4 \%$ compared to $\$ 532.6$ at December 31, 2009. Total new loan and line originations for the asset-based lending portfolio were $\$ 7.7$ million for the three months ended March 31,2010 compared to $\$ 6.4$ million for the three months ended March 31, 2009. The decline in balances represents a narrowing of the geographic region served by this business line.

## Equipment Financing

Webster Capital Finance, Inc. (formerly Center Capital Corporation), is Webster Bank s equipment financing subsidiary headquartered in Farmington, CT and focuses its business development in the Eastern United States. It transacts business with end users of equipment, either by soliciting this business on a direct basis or through referrals from various equipment manufacturers, dealers and distributors with whom it has relationships. At March 31, 2010 the equipment financing portfolio was $\$ 846.6$ million a decrease of $5.7 \%$ from $\$ 897.8$ million at December 31, 2009. Webster Capital Finance, Inc. originated $\$ 46.2$ million in loans in the first quarter of 2010 compared to $\$ 67.1$ in the first quarter of 2009. The decline in volume reflects a narrowing of the geographic region served by this business line and the decision to exit the aviation finance business during 2009.

## Industry Segment Banking

The Industry Segment Banking group delivers a broad range of financial services to the business segments where Webster Bank has specialty market knowledge (media, communications, and business services). It conducts its business development primarily in the Northeast with companies and sponsors. The Industry Segment Banking loan portfolio was $\$ 476.2$ million at March 31, 2010, an increase of 3.4\%, compared to $\$ 460.4$ million at December 31, 2009. Total Industry Segment new loan originations were $\$ 21.9$ million for the three months ended March 31,

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2010 compared to $\$ 1.6$ million for the three months ended March, 31, 2009. Total Industry Segment new credit lines issued were $\$ 11.4$ million for the three months ended March 31, 2010 compared to $\$ 0.8$ million for the three months ended March 31, 2009.

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## Investment Planning

Webster Financial Advisors ( WFA ) is Webster Bank s private bank that targets high net worth clients, not-for-profit organizations and business clients for asset management, trust, loan and deposit products and financial planning services. There were approximately $\$ 1.8$ billion of client assets under management and administration at March 31, 2010 and December 31, 2009. These assets are not included in the Condensed Financial Statements. Webster Financial Advisors originated $\$ 6.7$ million in loans for the three months ended March 31, 2010 compared to $\$ 6.6$ million for the three months ended March 31, 2009.

## Retail Banking

## Small Business Banking

At March 31, 2010 the Small Business Banking loan portfolio was $\$ 864.5$ million, a decrease of $0.8 \%$ compared to $\$ 871.2$ million at December 31, 2009. Total new loan originations and credit lines for Small Business Banking were $\$ 23.4$ million for the three months ended March, 312010 compared to $\$ 22.5$ million for the three months ended March 31, 2009.

## Consumer Finance

## Residential Mortgage and Mortgage Banking

At March 31, 2010, new residential mortgage loan originations totaled $\$ 157.9$ million compared to $\$ 319.1$ million at March 31, 2009. These amounts include $\$ 66.4$ million and $\$ 46.3$ million, respectively, of loans sold during the respective three month periods. At the beginning of 2009, the state of the economy lead to a significant decline in residential mortgage interest rates. This triggered increased refinancing activity in the mortgage markets which carried through the balance of 2009. In the three months ended March 31, 2010, interest rates were still at low levels, historically; however, refinancing activity slowed down significantly compared to the prior year and coupled with normal seasonal production, led to the $50.5 \%$ decrease in originations compared to the three months ended March 31, 2009. As a result of balance sheet management initiatives during the first quarter, there are increased levels of loans designated as held for sale. At March 31, 2010 and December 31, 2009, there were $\$ 29.8$ million and $\$ 12.5$ million, respectively, of residential mortgage loans held for sale in the secondary market.

The residential mortgage loan continuing portfolio totaled $\$ 2.9$ billion at March 31, 2010 and December 31, 2009. At March 31, 2010, approximately $\$ 770.8$ million, or $26.6 \%$, of the portfolio consisted of adjustable rate loans. Adjustable rate mortgage loans are offered at initial interest rates discounted from the fully-indexed rate. At March 31, 2010, approximately $\$ 2.1$ billion, or $73.4 \%$, of the total residential mortgage loan portfolio consisted of fixed rate loans.

The liquidating portfolio of residential construction loans totaled $\$ 3.3$ million at March 31, 2010, a decrease of $31.3 \%$, compared with $\$ 4.8$ million at December 31, 2009, the result of continued principal pay downs coupled with property dispositions during the three months ended March 31, 2010.

## Consumer Lending

Consumer finance includes home equity loans and lines of credit and other consumer loans. At March 31, 2010, consumer loans within the continuing portfolio totaled $\$ 2.7$ billion, a decrease of $1.8 \%$, or $\$ 50.1$ million, compared to December 31, 2009. At March 31, 2010, consumer loans within the liquidating portfolio totaled $\$ 207.3$ million, a decrease of $5.4 \%$, or $\$ 11.8$ million, compared to the December 31, 2009 balance of $\$ 219.1$ million. The decline in the liquidating portfolio reflects pay down activity and charge-offs taken in the three months ended March 31, 2010. Total new loan originations and funding of new credit lines were $\$ 33.2$ million at March 31, 2010 compared to $\$ 33.9$ million at March 31, 2009.

## Asset Quality

Webster s primary lending strategy focuses on direct relationship lending within its New England market area. The quality of the assets underwritten is an important factor in the successful operation of a financial institution. Management strives to maintain asset quality through its underwriting standards, servicing of loans and management of non-performing assets.

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Asset Quality information for the following periods:

| (Dollars in thousands) | March 31, 2010 |  | December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| Nonaccrual loans | \$ 275,207 | 72.6\% | \$ 263,415 | 65.5\% |
| Nonaccrual restructured loans | 73,641 | 19.4 | 109,562 | 27.3 |
| Nonaccrual foreclosed property | 30,474 | 8.0 | 28,988 | 7.2 |
| Nonperforming assets | \$ 379,322 | 100.0\% | \$ 401,965 | 100.0\% |
| Loans 90 days or more past due and still accruing | \$ 715 |  | \$ 286 |  |
| Asset Quality Ratios: |  |  |  |  |
| Nonaccrual and restructured loans as a percentage of total loans |  | 3.20\% |  | 3.38\% |
| Non-performing assets as a percentage of: |  |  |  |  |
| Total assets |  | 2.10 |  | 2.27 |
| Total loans plus foreclosed property |  | 3.47 |  | 3.63 |
| Net charge-offs as a percentage of average loans |  | 1.47 |  | 1.68 |
| Allowance for loan losses as a percentage of total loans |  | 3.16 |  | 3.09 |
| Allowance for credit losses as a percentage of total loans |  | 3.25 |  | 3.18 |
| Ratio of allowance for loan losses to: |  |  |  |  |
| Net charge-offs |  | 8.53x |  | 6.59x |
| Nonaccrual and restructured loans |  | 0.99 |  | 0.91 |

Non-performing assets, loan delinquency and credit losses are considered to be key measures of asset quality. Asset quality is one of the key factors in the determination of the level of the allowance for loan losses. See Allowance for Loan Losses Methodology contained elsewhere within this section for further information on the allowance.

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## Nonperforming Assets

The following table details nonperforming assets for the periods presented:
$\left.\begin{array}{l|cccc} & \begin{array}{c}\text { March 31, } \\ \text { 2010 }\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2009 }\end{array} \\ \text { \% (a) }\end{array}\right)$

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(a) Represent the principal balance of non-performing assets as a percentage of the outstanding principal balance within the comparable loan category. The percentage excludes the impact of deferred costs and unamortized premiums.
It is Webster s policy that all loans 90 or more days past due are placed in non-accruing status. There are, on occasion, circumstances that cause commercial loans to be placed in the 90 days and accruing category, for example, loans that are considered to be well secured and in the process of collection.

Non-performing loans were $\$ 348.8$ million at March 31, 2010, compared to $\$ 373.0$ million at December 31, 2009. Non-performing loans are defined as non-accruing loans (including restructured loans). Non-performing assets (non-performing loans plus foreclosed and repossessed assets) from the continuing portfolios totaled $\$ 361.3$ million, or $95.2 \%$ of total non-performing assets at March 31,2010 as compared to $\$ 379.8$ million, or $94.5 \%$ of total non-performing assets at December 31, 2009. Non-performing assets within the continuing portfolio decreased by $\$ 18.5$ million for the three months ended March 31,2010 , of which, $\$ 9.1$ million ( $49.2 \%$ ) was associated with the consumer business and $\$ 10.7$ million ( $57.8 \%$ ) was associated with the commercial business lines.

Non-performing loans in the liquidating indirect national construction portfolio and indirect out of footprint home equity portfolio totaled $\$ 3.3$ million and $\$ 12.9$ million at March 31, 2010, respectively, and $\$ 4.2$ million and $\$ 16.2$ million at December 31 , 2009, respectively. There were $\$ 1.9$ million of foreclosed and repossessed assets from the liquidating portfolio at March 31, 2010 compared to $\$ 1.7$ million at December 31 , 2009. Webster s liquidating portfolios, consisting of indirect, out of market, home equity and national construction loans, had $\$ 210.6$ million outstanding at March 31, 2010 compared to $\$ 423.9$ million when the liquidating portfolios were established at December 31 , 2007 .

Webster individually reviews loans not expected to be collected in accordance with the original terms of the contractual agreement for impairment based on the fair value of expected cash flows or as the value of the associated collateral, adjusted for selling costs. At March

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31, 2010, impaired loans totaled $\$ 434.5$ million, including loans with specific reserves of $\$ 166.7$ million. At December 31, 2009, impaired loans totaled $\$ 401.2$ million, including loans with specific reserves of $\$ 118.5$ million. The increase in impaired loans is primarily related to the restructuring of several commercial real estate loans.

On November 13, 2008 Webster announced a 90-day moratorium on home foreclosures for Webster owned mortgages that were 30 days or more delinquent as of November 4, 2008. The moratorium was subsequently extended to March 31, 2009. Webster also announced a plan to expand mortgage assistance programs to keep families in their homes. Eligible borrowers were required to occupy the home collateralizing the loan as their principal residence, be working in good faith to stay current on their mortgage and provide evidence of sufficient income to support affordable mortgage payments. Mortgage assistance focuses on creating affordable, sustainable payments plans, and may include such options as: temporarily reducing the monthly payment, extending fixed payment periods on adjustable loans, extending mortgages beyond the current length, refinancing or adjusting interest rates. The uses of these options are based on underwriting criteria designed to ensure that borrowers can afford the new terms. As of March 31, 2010, Webster had modified, or was in the process of negotiating modifications, for approximately $\$ 36.8$ million of mortgages.

## Troubled Debt Restructures

A loan whose terms have been modified due to the financial difficulties of a borrower is reported by Webster as a troubled debt restructure ( TDR ). All TDRs are placed on non-accrual status until the loan qualifies for return to accrual status. Loans qualify for return to accrual status once they have demonstrated performance with the restructured terms of the loan agreement for a minimum of six months. TDRs are by definition impaired loans and have been reported within the impaired loan categories in the preceding table. In accordance with Webster scredit risk policy, loans or portions of loans are charged off against the allowance for loan losses when deemed by management to be uncollectible. For the three months ended March 31, 2010, Webster charged off $\$ 1.9$ million for the portion of TDRs deemed to be uncollectible. For the three months ended March 31, 2009, there were no charge offs on TDRs.

The following table presents loans that have been restructured as a TDR as of the dates presented:

|  | March 31, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| Residential | $\mathbf{3 6 , 7 8 8}$ | $\$$ |
| Equipment financing | 89,438 |  |
| Consumer | 7,996 | 9,611 |
| Commercial | 148,572 | 12,453 |
| Total | $\mathbf{y y y}$ | 109,139 |

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## Delinquent loans

The following table sets forth information regarding Webster s over 30-day delinquent loans, excluding loans held for sale and nonaccrual loans:

| (Dollars in thousands) | $\quad$ March 31 2010 Principal Balances | 1, | Decemb 2009 <br> Principal Balances | 31, $\%(\mathbf{a})$ |
| :---: | :---: | :---: | :---: | :---: |
| Past due 30-89 days: |  |  |  |  |
| Continuing Portfolio: |  |  |  |  |
| Residential | \$ 30,843 | 1.07\% | \$ 36,086 | 1.25\% |
| Consumer | 27,099 | 1.00 | 27,214 | 0.98 |
| Commercial | 28,154 | 0.98 | 18,512 | 0.63 |
| Commercial real estate | 16,950 | 0.82 | 8,184 | 0.40 |
| Residential development | 2,528 | 2.59 | 551 | 0.48 |
| Total continuing portfolio | \$ 105,574 | 0.99\% | \$ 90,547 | 0.84\% |
| Liquidating Portfolio: |  |  |  |  |
| NCLC | \$ | \% | \$ 582 | 12.08\% |
| Consumer (home equity) | 8,596 | 4.15 | 9,804 | 4.47 |
| Liquidating portfolio | \$ 8,596 | 4.08\% | \$ 10,386 | 4.64\% |
| Total loans past due 30-89 days | \$ 114,170 | 1.05\% | \$ 100,933 | 0.92\% |
| Past due 90 days or more and accruing: |  |  |  |  |
| Continuing portfolio |  |  |  |  |
| Commercial | \$ 350 | 0.01\% | \$ 50 | 0.01\% |
| Commercial real estate | 365 | 0.02 | 236 | 0.01 |
| Residential development |  |  |  |  |
| Total loans past due 90 days and still accruing | \$ 715 | 0.01\% | \$ 286 | 0.01\% |
| Total over 30-day delinquent loans | \$ 114,885 | 1.05\% | \$ 101,219 | 0.92\% |

(a) Represents the principal balance of past due loans as a percentage of the outstanding principal balance within the comparable loan portfolio category. The percentage excludes the impact of deferred costs and unamortized premiums.
As previously noted, non-performing loans increased as a percentage of the total loan portfolio during the three months ended March 31, 2010. Similarly, non-performing assets, as a percentage of total assets, increased over the December 31, 2009 levels. As a percentage of total loans, loans between 30 and 90 days delinquent were $1.05 \%$ and $0.92 \%$ at March 31, 2010 and December 31, 2009, respectively.

## Allowance for Loan Losses Methodology

The allowance, in the judgment of management, is necessary to provide for estimated loan losses inherent in the loan portfolio. The allowance for loan losses includes allowance allocations calculated in accordance with FASB ASC Topic 310, Receivables and allowance allocations calculated in accordance with FASB ASC Topic 450, Contingencies. The level of the allowance reflects management s continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio, as well as trends in the foregoing. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management s judgment, should be charged off. The provision for possible loan losses reflects loan quality trends, including the levels of and trends related to non-accrual loans, past due loans,

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potential problem loans, criticized loans and net charge-offs or recoveries, among other factors. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company s control, including the performance of the Company s loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

At March 31, 2010, the allowance for loan losses was $\$ 343.9$ million, or $3.2 \%$ of the total loan portfolio and $98.6 \%$ of total non-performing loans. This compares with an allowance of $\$ 341.2$ million or $3.1 \%$ of the total loan portfolio and $91.5 \%$ of total non-performing loans at December 31, 2009. The allowance for loan losses that related to the continuing portfolio was $\$ 291.2$ million at March 31, 2010 and represented $2.7 \%$ of the total loans in the continuing portfolio. Gross charge-offs of the continuing portfolio for the three months ended March 31, 2010 were $\$ 33.7$ million and consisted of $\$ 14.2$ million in gross charges for commercial and commercial real estate loans, $\$ 9.9$ million in gross charges for consumer loans, $\$ 4.5$ million in gross charges for residential lending and $\$ 5.1$ million for residential development. Charge-offs from the continuing portfolios increased by $\$ 13.5$ million during the three months ended March 31, 2010 when compared to charge-offs of $\$ 20.2$ million for the three months ended March 31, 2009. The increase in charge-off activity reflects the focus on non-accrual resolution and updated valuations of non-performing loans for the three months ended March 31, 2010. The allowance for loan losses that related to the liquidating portfolio was $\$ 52.7$ million at March 31, 2010 and represented $25.0 \%$ of the total loans in the

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liquidating portfolio. Liquidating portfolio charge-offs of $\$ 9.4$ million for the three months ended March 31, 2010 consisted of $\$ 0.1$ million in gross charges for construction loans and $\$ 9.3$ million in gross charges for consumer home equity loans. Charge-offs from the liquidating portfolios decreased by $\$ 2.6$ million during the three months ended March 31,2010 when compared to the $\$ 12.0$ million taken during the three months ended March 31, 2009. The allowance for loan losses does not include the reserve for unfunded credit commitments. The increase in the allowance for loan losses year over year reflects the need for increased reserve levels in light of deteriorating economic conditions across all lines of business.

The following table provides detail of activity in the Company $s$ allowance for loan losses for the three months ended March 31:

| (In thousands) | 2010 | 2009 |
| :---: | :---: | :---: |
| Continuing portfolio: |  |  |
| Balance at beginning of period | \$ 287,784 | \$ 191,426 |
| Provision | 34,821 | 53,834 |
| Charge-offs: |  |  |
| Residential | $(4,455)$ | $(2,964)$ |
| Consumer | $(9,896)$ | $(6,541)$ |
| Commercial ${ }^{(a)}$ | $(14,208)$ | $(10,605)$ |
| Residential development | $(5,131)$ | (48) |
| Total charge-offs - continuing portfolio | $(33,690)$ | $(20,158)$ |
| Recoveries | 2,256 | 1,460 |
| Net charge-offs - continuing portfolio | $(31,434)$ | $(18,698)$ |
| Ending balance - continuing portfolio | \$ 291,171 | \$ 226,562 |
| Liquidating portfolio: |  |  |
| Balance at beginning of period | \$ 53,400 | \$ 43,903 |
| Provision | 8,179 | 11,866 |
| Charge-offs: |  |  |
| NCLC | (70) | $(2,086)$ |
| Consumer (home equity) | $(9,315)$ | $(9,911)$ |
| Total charge-offs - liquidating portfolio | $(9,385)$ | $(11,997)$ |
| Recoveries | 506 | 595 |
| Net charge-offs - liquidating portfolio | $(8,879)$ | $(11,402)$ |
| Ending balance - liquidating portfolio | 52,700 | 44,367 |
| Ending balance - allowance for loan losses | \$ 343,871 | \$ 270,929 |

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A summary of annualized net charge-offs to average outstanding loans by category follows for the three months ended March 31:

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Net charge-offs continuing: |  |  |
| Residential | 0.60\% | 0.38\% |
| Consumer | 1.36 | 0.77 |
| Commercial ${ }^{(a)}$ | 1.00 | 0.71 |
| Residential Development | 19.12 | 0.12 |
| Net charge-offs continuing | 1.17\% | 0.63\% |
| Net charge-offs liquidating: |  |  |
| NCLC | (20.36)\% | 39.76\% |
| Consumer (home equity) | 17.11 | 14.26 |
| Net charge-offs liquidating | 16.32 | 15.62 |
| Total net charge-offs to total average loans | 1.47\% | 0.99\% |

(a) All Small Business loans, asset based lending, commercial non-mortgage and equipment financing are considered commercial for purposes of reporting charge-offs and recoveries.
Federal Home Loan Bank and Federal Reserve Bank Stock

The Bank is a member of the Federal Home Loan Bank System, which consists of twelve district Federal Home Loan Banks, each subject to the supervision and regulation of the Federal Housing Finance Agency. As of March 31, 2010, the Bank had $\$ 93.2$ million of capital stock invested in the Federal Home Loan Bank of Boston (FHLB). This investment is required in order for the Bank to access advances and other extensions of credit for liquidity and funding purposes. The capital stock investment is restricted in that there is no market for it, and it can only be redeemed by the FHLB. On December 8, 2008, the FHLB announced a moratorium on the repurchase of excess stock held by its members. Based on requirements to hold a certain amount of capital stock for membership and for advances and other extensions of credit, the Bank was required to hold $\$ 55.2$ million of FHLB stock on March 31, 2010 and $\$ 51.3$ million on December 31, 2009. The FHLB suspended paying dividends on its stock starting the fourth quarter of 2008 and throughout 2009 because of a weakened financial position attributable primarily to OTTI charges taken on private label mortgage-backed securities. The system as a whole and the FHLB remain AAA-rated. The Bank continues to monitor the FHLB s financial condition and progress towards reinstating dividends and its ability to redeem excess stock.

As of March 31, 2010, the Bank had $\$ 47.7$ million of capital stock invested in the Federal Reserve Bank (FRB). Webster is required to have FRB stock equal to $6 \%$ of its capital and surplus of which $3 \%$ is paid. The remaining $3 \%$ is subject to call when deemed necessary by the Board of Governors of the Federal Reserve System. The capital stock investment is restricted in that there is no market for it, and it can only be redeemed by the FRB. The FRB pays a dividend of $6 \%$ annualized. There is no expectation of any change in this payment rate or OTTI at this time.

## Deposits

Total deposits increased $\$ 361.4$ million, or $2.7 \%$, to $\$ 14.0$ billion at March 31, 2010 from $\$ 13.6$ billion at December 31, 2009 and $\$ 1.3$ billion, or $10.2 \%$, from $\$ 12.7$ billion at March 31, 2009. The increase occurred as a result of increases in Retail, Government Banking and HSA deposits.

## Borrowings and Other Debt Obligations

Total borrowed funds, including long-term debt, remained flat at $\$ 2.0$ billion at March 31, 2010 and December 31, 2009 and decreased $\$ 0.5$ billion, or $20.0 \%$, from $\$ 2.5$ billion at March 31, 2009. Borrowings represented $11.2 \%$ of assets at March 31, 2010 and December 31, 2009 and $14.4 \%$ at March 31, 2009. See Notes 6, 7 and 8 of Notes to Condensed Consolidated Financial Statements for additional information.

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## Asset/Liability Management and Market Risk

Interest rate risk is the sensitivity of earnings to changes in interest rates and the sensitivity of the economic value of interest-sensitive assets and liabilities over short-term and long-term time horizons. The Asset/Liability Management Committee manages interest rate risk to maximize net income and net economic value over time in changing interest rate environments, within limits set by the Board of Directors. Management measures interest rate risk using simulation analyses to measure earnings and equity at risk. Earnings at risk are defined as the change in earnings from a base scenario due to changes in interest rates. Earnings simulation analysis incorporates assumptions about balance sheet changes such as asset and liability growth, loan and deposit pricing and changes to the mix of assets and liabilities. Equity at risk is defined as the change in the net economic value of assets and liabilities due to changes in interest rates compared to a base net economic value. Economic value is measured as the net present value of future cash flows. Key assumptions in both Earnings and Equity at risk include the behavior of interest rates and spreads, prepayment speeds and the run-off of deposits. From these interest rate risk measures, interest rate risk is quantified and appropriate strategies are formulated and implemented.

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Interest rate risk simulation analyses cannot precisely measure the impact that higher or lower rate environments will have on net income or net economic value. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes, changes in cash flow patterns and market conditions, as well as changes in management s strategies. Results may also vary based upon actual customer loan and deposit behaviors as compared with those simulated. These simulations assume that management does not take any action to mitigate any negative effects from changing interest rates.

The following table summarizes the estimated impact that gradual parallel changes in interest rates of 100 and 200 basis points over a three month period starting March 31, 2010 and December 31, 2009 might have on Webster s net income for the subsequent twelve month period.

|  | $\mathbf{- 2 0 0 b p}$ | $\mathbf{- 1 0 0 b p}$ | $\mathbf{+ 1 0 0} \mathbf{b p}$ | $\mathbf{+ 2 0 0} \mathbf{~ b p}$ |
| :--- | ---: | ---: | ---: | ---: |
| March 31, 2010 | N/A | N/A | $+1.1 \%$ | $+\mathbf{+ 3 . 0 \%}$ |
| December 31, 2009 | N/A | N/A | $-1.0 \%$ | $-1.2 \%$ |

Interest rates are assumed to change up or down in a parallel fashion and net income results are compared to a flat rate scenario as a base. The flat rate scenario holds the end of period yield curve constant over a twelve month forecast horizon. Webster is within policy limits for all scenarios. The flat rate scenario at the end of 2009 assumed a federal funds rate of $.25 \%$. The flat rate scenario as of March 31,2010 assumed a federal funds rate of $.25 \%$. The decrease in sensitivity to higher rates since year end is primarily due to derivatives transactions, and increases in fixed rate term funding and long term retail time deposits. As the federal funds rate was at $.25 \%$ on March 31, 2010, the -100 and -200 basis point scenarios have been excluded.

The following table summarizes the estimated impact that immediate non-parallel changes in interest rates might have on Webster s net income for the subsequent three month period starting March 31, 2010 and December 31, 2009.

|  | Short End of the Yield Curve |  |  |  | Long End of the Yield Curve |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100bp | -50bp | +50bp | +100bp | -100bp | -50bp | +50bp | +100bp |
| March 31, 2010 | N/A | N/A | -2.5\% | -3.6\% | -7.9\% | -3.7\% | +3.8\% | +6.5\% |
| December 31, 2009 | N/A | N/A | -4.9\% | -8.4\% | -10.3\% | -5.0\% | +5.1\% | +9.1\% |

The non-parallel scenarios are modeled with the short end of the yield curve moving up or down 50 and 100 basis points while the long end of the yield curve remains unchanged and vice versa. The short end of the yield curve is defined as terms less than 18 months and the long end is terms of greater than 18 months. Webster s net income generally benefits from a rise in long term interest rates since more new and existing assets than liabilities are tied to long term rates. A decline in long term interest rates has the opposite effect and is relatively greater in the - 100 basis point scenario due to an acceleration of mortgage related asset prepayments. Webster $s$ net income generally benefits from a fall in short term interest rates since more new and existing liabilities than assets are tied to short term rates over a twelve month period. The ultimate benefit Webster derives from this mismatch is dependent on the pricing elasticity of its large managed rate core deposit base. An increase in short term interest rates has the opposite effect on net income. The primary drivers of decreases in short end sensitivity are derivatives transactions and increases in fixed rate term funding and long term retail time deposits. The primary drivers of decreases in long end sensitivity is lower forecast purchases of fixed rate investment securities; higher volume of long term CDs and higher prevailing market residential mortgage rates. In this slow growth, low earnings environment, base case earnings have been adjusted higher to reflect more normalized credit losses. Webster is within policy for all scenarios.

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The following table summarizes the estimated economic value of assets, liabilities and off-balance sheet contracts at March 31, 2010 and December 31, 2009 and the projected change to economic values if interest rates instantaneously increase or decrease by 100 basis points.

| (Dollars in thousands) | Book <br> Value | Estimated <br> Economic <br> Value | Estimated Economic Value Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | -100 BP | +100 BP |
| March 31, 2010 |  |  |  |  |
| Assets | \$ 18,024,715 | \$ 17,974,980 | N/A | \$ $(435,518)$ |
| Liabilities | 16,168,998 | 15,693,367 | N/A | $(287,005)$ |
| Total | \$ 1,855,717 | \$ 2,281,613 | N/A | \$ $(148,513)$ |
| Net change as \% base net economic value |  |  |  | (6.5)\% |
| December 31, 2009 |  |  |  |  |
| Assets | \$ 17,739,197 | \$ 17,608,132 | N/A | \$ $(407,187)$ |
| Liabilities | 15,781,163 | 15,299,618 | N/A | $(255,669)$ |
| Total | \$ 1,958,034 | \$ 2,308,514 | N/A | \$ $(151,518)$ |

Net change as \% base net economic value
The book value of assets exceeded the estimated economic value at March 31, 2010 and December 31, 2009 principally because the equity at risk model assigns no value to goodwill and other intangible assets, which totaled $\$ 555.4$ million and $\$ 556.8$ million, as of March 31,2010 and December 31, 2009, respectively.

Changes in net economic value are primarily driven by changing durations of assets and liabilities which are caused by changes in the level of interest rates, spreads and volatilities. Changes in rates, spreads, volatility and on and off-balance sheet composition have had a modest impact on equity at risk at March 31, 2010 versus December 31, 2009 in the +100 basis point scenarios as seen in the table above. The change in equity at risk sensitivity was relatively less than the change in earnings at risk sensitivity due to the longer average duration of assets added during the three months ended March 31, 2010 compared to the average duration and amount of derivative transactions and liabilities added during the three months ended March 31, 2010. Due to the low level of interest rates, the -100 basis point scenario has been excluded.

These net income and economic values estimates assume that management does not take any action to mitigate any positive or negative effects from changing interest rates. The estimates are subject to factors that could cause actual results to differ. Management believes that Webster s interest rate risk position at March 31, 2010 represents a reasonable level of risk given the current interest rate outlook. Management is prepared to act in the event that interest rates do change rapidly.

## Liquidity and Capital Resources

Liquidity management allows Webster to meet its cash needs at a reasonable cost under various operating environments. Liquidity is actively managed and reviewed in order to maintain stable, cost-effective funding to support the balance sheet. Liquidity comes from a variety of sources such as cash flows from operating activities, including principal and interest payments on loans and investments, unpledged securities which can be sold or utilized as collateral to secure funding, and by the ability to attract new deposits. Webster s goal is to maintain a strong increasing base of core deposits to support its balance sheet.

Management monitors current and projected cash needs and adjusts liquidity as necessary. Webster has a detailed liquidity contingency plan which is designed to respond to liquidity concerns in a prompt and comprehensive manner. It is designed to provide early detection of potential problems and details specific actions required to address liquidity stress scenarios.

At March 31, 2010 and December 31, 2009, FHLB advances and other extensions of credit totaled $\$ 0.6$ billion and $\$ 0.5$ billion, respectively. Webster Bank is a member of the FHLB system and had additional borrowing capacity from the FHLB of approximately $\$ 1.6$ billion at March 31, 2010 and $\$ 1.9$ billion at December 31, 2009. In addition, unpledged securities could have been used to increase borrowing capacity at the FHLB by an additional $\$ 2.3$ billion at March 31, 2010 or used to collateralize other borrowings such as repurchase agreements. At March 31, 2010 the Bank also had additional borrowing capacity from unused collateral at the Federal Reserve of $\$ 0.5$ billion.

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Webster s primary sources of liquidity at the parent company level are dividends from the Bank, investment income and net proceeds from borrowings, investment sales and capital offerings. The main uses of liquidity are purchases of available for sale securities, the payment of dividends to common stockholders, repurchases of Webster s common stock and the payment of principal and interest to holders of senior notes and capital securities. There are certain restrictions on the payment of dividends by the Bank to the Company. At March 31, 2010, there were no retained earnings available for the payment of dividends to the Company.

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For the three months ended March 31, 2010, a total of 18,854 shares of common stock were repurchased at an average cost of $\$ 15.28$ per share.

## Off-Balance Sheet Arrangements

In the normal course of operations, Webster engages in a variety of financial transactions that, in accordance with GAAP, are not recorded in the financial statements, or are recorded in amounts that differ from the notional amounts. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used for general corporate purposes or for customer needs. Corporate purpose transactions are used to help manage credit, interest rate and liquidity risk or to optimize capital. Customer transactions are used to manage customers requests for funding.

For the three months ended March 31, 2010, Webster did not engage in any off-balance sheet transactions that would have a material effect on its condensed consolidated financial condition.

## Item 3. Quantitative And Oualitative Disclosures About Market Risk

Information regarding quantitative and qualitative disclosures about market risk appears under Item 2, Management s Discussion and Analysis of Financial Condition and Results of Operations , beginning on page 61 under the caption Asset/Liability Management and Market Risk .

## Item 4. Controls and Procedures

As of March 31, 2010, the Company carried out an evaluation, under the supervision and with the participation of the Company s management, including its Chief Executive Officer and its Chief Financial Officer, of the effectiveness of the Company s disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934). Based on this evaluation, the Company s Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures were effective as of March 31, 2010 for recording, processing, summarizing and reporting the information the Company is required to disclose in the reports it files under the Securities Exchange Act of 1934, within the time periods specified in the SEC s rules and forms. There was no change in the Company s internal control over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

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PART II. Other Information

## Item 1. Legal Proceedings

There are no material pending legal proceedings, other than ordinary routine litigation incidental to its business, to which Webster or any of its subsidiaries is a party or of which any of their property is the subject.

## Item 1A. Risk Factors

During the three months ended March 31, 2010 there were no material changes to the risk factors as previously disclosed in Webster s Annual Report on Form 10-K for the year ended December 31, 2009.

## Item 2. Unregistered Sales Of Equity Securities And Use Of Proceeds

(c) The following table provides information with respect to any purchase made by or on behalf of Webster or any affiliated purchaser , as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, of shares of Webster common stock.

| Period | Total Number of Shares Purchased | Average Price Paid Per Share |  | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased under the Plans or Programs ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| January 1 31, 2010 | 5,058 | \$ | 13.26 |  | 2,111,200 |
| February 1 28, 2010 | 8,376 |  | 15.45 |  | 2,111,200 |
| March 1 31, 2010 | 5,420 |  | 16.92 |  | 2,111,200 |
| Total | 18,854 | \$ | 15.28 |  | 2,111,200 |

(1) The Company s current stock repurchase program, which was announced on September 26, 2007, authorized the Company to purchase up to an additional $5 \%$ of Webster s common stock outstanding at the time of authorization, or 2.7 million shares. The program will remain in effect until fully utilized or until modified, superseded or terminated. All 18,854 shares repurchased during the three months ended March 31, 2010 were repurchased outside of the repurchase program in the open market to fund equity compensation plans.

## Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. [Removed and Reserved]

Not applicable.

Item 5. Other Information
Not applicable.

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## Item 6. Exhibits

3.1 Second Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Company s Annual Report on Form 10-K filed within the SEC on March 29, 2000 and incorporated herein by reference).
3.2 Certificate of Amendment (filed as Exhibit 3.2 to the Company s Annual Report on Form 10-K filed with the SEC on March 29, 2000 and incorporated herein by reference).
3.3 Certificate of Amendment of Second Restated Certificate of Incorporation of Webster Financial Corporation (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K filed with the SEC on December 11, 2009 and incorporated herein by reference).
3.4 Certificate of Designations establishing the rights of the Company s $8.50 \%$ Series A Non-Cumulative Perpetual Convertible Preferred Stock (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K filed with the SEC on June 11, 2008 and incorporated herein by reference).
3.5 Certificate of Designations establishing the rights of the Company s Fixed Rate Cumulative Perpetual Preferred Stock, Series B (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K filed with the SEC on November 24, 2008 and incorporated herein by reference).
3.6 Certificate of Designations establishing the rights of the Company s Perpetual Participating Preferred Stock, Series C (filed as exhibit 3.1 to the Company s Current Report on Form 8-K filed with the SEC on July 31, 2009 and incorporated herein by reference).
3.7 Certificate of Designations establishing the rights of the Company s Non-Voting Perpetual Participating Preferred Stock, Series D (filed as exhibit 3.2 to the Company s Current Report on Form 8-K filed with the SEC on July 31, 2009 and incorporated herein by reference).
3.8 Bylaws, as amended effective July 27, 2009 (filed as Exhibit 3.8 to the Company s Annual Report on Form 10-K filed with the SEC on March 1, 2010 and incorporated herein by reference).
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, signed by the Company s Chief Executive Officer.
31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, signed by the Company s Chief Financial Officer.
32.1 Written Statement pursuant to 18 U.S.C. § 1350, as created by section 906 of the Sarbanes-Oxley Act of 2002, signed by the Company s Chief Executive Officer.
32.2 Written Statement pursuant to 18 U.S.C. § 1350, as created by section 906 of the Sarbanes-Oxley Act of 2002, signed by the Company s Chief Financial Officer.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 6, 2010

Date: May 6, 2010

Date: May 6, 2010

## WEBSTER FINANCIAL CORPORATION

Registrant
By: /s/ James C. Smith
James C. Smith
Chairman and Chief Executive Officer

By: /s/ Gerald P. Plush
Gerald P. Plush
Senior Executive Vice President -
Chief Financial Officer and Chief Risk Officer (Principal Financial Officer)

By: /s/ Theresa M. Messina
Theresa M. Messina
Chief Accounting Officer
(Principal Accounting Officer)

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[^0]:    See accompanying Notes to Condensed Consolidated Financial Statements.

[^1]:    (a) Amortized cost is net of $\$ 47.1$ million of credit related other-than-temporary impairments at March 31, 2010.
    (b) Amortized cost is net of $\$ 21.7$ million of other-than-temporary impairments at March 31, 2010.

[^2]:    (a) All Small Business loans, both commercial and commercial real estate, are considered commercial for purposes of reporting charge-offs and recoveries.

