

GENERAL ELECTRIC CO  
Form 10-Q  
November 03, 2010  
Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **September 30, 2010**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number **001-00035**

**GENERAL ELECTRIC COMPANY**

(Exact name of registrant as specified in its charter)

**New York**  
(State or other jurisdiction of incorporation or  
organization)

**14-0689340**  
(I.R.S. Employer Identification No.)

**3135 Easton Turnpike, Fairfield, CT**  
(Address of principal executive offices)

**06828-0001**  
(Zip Code)

(Registrant's telephone number, including area code) **(203) 373-2211**

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

(Former name, former address and former fiscal year,

if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 10,654,718,000 shares of common stock with a par value of \$0.06 per share outstanding at September 24, 2010.

**Table of Contents****General Electric Company**

	<b>Page</b>
<b><u>Part I Financial Information</u></b>	
<u>Item 1. Financial Statements</u>	
<u>Condensed Statement of Earnings</u>	3
<u>Three Months Ended September 30, 2010</u>	3
<u>Nine Months Ended September 30, 2010</u>	4
<u>Condensed Statement of Financial Position</u>	5
<u>Condensed Statement of Cash Flows</u>	6
<u>Summary of Operating Segments</u>	7
<u>Notes to Condensed, Consolidated Financial Statements (Unaudited)</u>	8
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	50
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	76
<u>Item 4. Controls and Procedures</u>	77
<b><u>Part II Other Information</u></b>	
<u>Item 1. Legal Proceedings</u>	77
<u>Item 2. Purchases of Equity Securities by the Issuer and Affiliated Purchasers</u>	77
<u>Item 6. Exhibits</u>	78
<u>Signatures</u>	79
<b>Forward-Looking Statements</b>	

This document contains forward-looking statements that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as expect, anticipate, intend, plan, believe, seek, see, or will. Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: current economic and financial conditions, including volatility in interest and exchange rates, commodity and equity prices and the value of financial assets; the impact of conditions in the financial and credit markets on the availability and cost of General Electric Capital Corporation's (GECC) funding and on our ability to reduce GECC's asset levels as planned; the impact of conditions in the housing market and unemployment rates on the level of commercial and consumer credit defaults; changes in Japanese consumer behavior that may affect our estimates of liability for excess interest refund claims (Grey Zone); our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; the adequacy of our cash flow and earnings and other conditions which may affect our ability to pay our quarterly dividend at the planned level; the level of demand and financial performance of the major industries we serve, including, without limitation, air and rail transportation, energy generation, network television, real estate and healthcare; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks, including the impact of financial services regulation; strategic actions, including acquisitions and dispositions and our success in integrating acquired businesses; and numerous other matters of national, regional and global scale, including those of a political, economic, business and competitive nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

**Table of Contents****Part I. Financial Information****Item 1. Financial Statements.****General Electric Company and consolidated affiliates****Condensed Statement of Earnings**

	Three months ended September 30 (Unaudited)					
	Consolidated 2010	2009	GE(a) 2010	2009	Financial Services (GECS) 2010	2009
<i>(In millions, except share amounts)</i>						
<b>Revenues</b>						
Sales of goods	\$ 14,525	\$ 14,627	\$ 14,485	\$ 14,486	\$ 40	\$ 213
Sales of services	9,076	10,516	9,108	10,639		
Other income	187	438	223	476		
GECS earnings from continuing operations			832	133		
GECS revenues from services	12,100	12,218			12,429	12,533
<b>Total revenues</b>	<b>35,888</b>	<b>37,799</b>	<b>24,648</b>	<b>25,734</b>	<b>12,469</b>	<b>12,746</b>
<b>Costs and expenses</b>						
Cost of goods sold	10,557	11,775	10,517	11,666	39	181
Cost of services sold	6,069	6,773	6,102	6,897		
Interest and other financial charges	4,039	4,322	393	352	3,790	4,128
Investment contracts, insurance losses and insurance annuity benefits	741	732			796	785
Provision for losses on financing receivables	1,696	2,868			1,696	2,868
Other costs and expenses	9,146	9,354	3,632	3,714	5,680	5,781
<b>Total costs and expenses</b>	<b>32,248</b>	<b>35,824</b>	<b>20,644</b>	<b>22,629</b>	<b>12,001</b>	<b>13,743</b>
<b>Earnings (loss) from continuing operations before income taxes</b>						
	3,640	1,975	4,004	3,105	468	(997)
Benefit (provision) for income taxes	(318)	484	(705)	(654)	387	1,138
<b>Earnings from continuing operations</b>	<b>3,322</b>	<b>2,459</b>	<b>3,299</b>	<b>2,451</b>	<b>855</b>	<b>141</b>
Earnings (loss) from discontinued operations, net of taxes	(1,105)	40	(1,105)	40	(1,104)	40
<b>Net earnings (loss)</b>	<b>2,217</b>	<b>2,499</b>	<b>2,194</b>	<b>2,491</b>	<b>(249)</b>	<b>181</b>
Less net earnings (loss) attributable to noncontrolling interests	162	5	139	(3)	23	8
<b>Net earnings (loss) attributable to the Company</b>	<b>2,055</b>	<b>2,494</b>	<b>2,055</b>	<b>2,494</b>	<b>(272)</b>	<b>173</b>
Preferred stock dividends declared	(75)	(75)	(75)	(75)		
<b>Net earnings (loss) attributable to GE common shareowners</b>	<b>\$ 1,980</b>	<b>\$ 2,419</b>	<b>\$ 1,980</b>	<b>\$ 2,419</b>	<b>\$ (272)</b>	<b>\$ 173</b>
<b>Amounts attributable to the Company</b>						
Earnings from continuing operations	\$ 3,160	\$ 2,454	\$ 3,160	\$ 2,454	\$ 832	\$ 133

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Earnings (loss) from discontinued operations, net of taxes	(1,105)	40	(1,105)	40	(1,104)	40
<b>Net earnings (loss) attributable to the Company</b>	\$ 2,055	\$ 2,494	\$ 2,055	\$ 2,494	\$ (272)	\$ 173
<b>Per-share amounts</b>						
Earnings from continuing operations						
Diluted earnings per share	\$ 0.29	\$ 0.22				
Basic earnings per share	\$ 0.29	\$ 0.22				
Net earnings						
Diluted earnings per share	\$ 0.18	\$ 0.23				
Basic earnings per share	\$ 0.18	\$ 0.23				
<b>Dividends declared per common share</b>	\$ 0.12	\$ 0.10				

(a) Represents the adding together of all affiliated companies except General Electric Capital Services, Inc. (GECS or financial services), which is presented on a one-line basis.

See Note 3 for other-than-temporary impairment amounts.

See accompanying notes. Separate information is shown for GE and Financial Services (GECS). Transactions between GE and GECS have been eliminated from the Consolidated columns.

(3)

**Table of Contents****General Electric Company and consolidated affiliates****Condensed Statement of Earnings**

	Nine months ended September 30 (Unaudited)					
	Consolidated 2010	2009	GE(a) 2010	2009	Financial Services (GECS) 2010 2009	
<i>(In millions, except share amounts)</i>						
<b>Revenues</b>						
Sales of goods	\$ 43,195	\$ 44,605	\$ 42,710	\$ 44,000	\$ 489	\$ 691
Sales of services	28,583	30,743	28,795	31,159		
Other income	815	900	903	1,035		
GECS earnings from continuing operations			2,193	1,479		
GECS revenues from services	37,344	39,097			38,299	39,969
<b>Total revenues</b>	<b>109,937</b>	<b>115,345</b>	<b>74,601</b>	<b>77,673</b>	<b>38,788</b>	<b>40,660</b>
<b>Costs and expenses</b>						
Cost of goods sold	32,258	35,658	31,803	35,175	458	569
Cost of services sold	19,076	19,760	19,288	20,177		
Interest and other financial charges	12,371	14,302	1,166	1,076	11,598	13,717
Investment contracts, insurance losses and insurance annuity benefits	2,210	2,257			2,353	2,381
Provision for losses on financing receivables	5,968	8,021			5,968	8,021
Other costs and expenses	27,300	27,624	10,758	10,634	17,050	17,381
<b>Total costs and expenses</b>	<b>99,183</b>	<b>107,622</b>	<b>63,015</b>	<b>67,062</b>	<b>37,427</b>	<b>42,069</b>
<b>Earnings (loss) from continuing operations before income taxes</b>						
	10,754	7,723	11,586	10,611	1,361	(1,409)
Benefit (provision) for income taxes	(1,634)	566	(2,479)	(2,393)	845	2,959
<b>Earnings from continuing operations</b>	<b>9,120</b>	<b>8,289</b>	<b>9,107</b>	<b>8,218</b>	<b>2,206</b>	<b>1,550</b>
Loss from discontinued operations, net of taxes	(1,683)	(175)	(1,683)	(175)	(1,679)	(157)
<b>Net earnings</b>	<b>7,437</b>	<b>8,114</b>	<b>7,424</b>	<b>8,043</b>	<b>527</b>	<b>1,393</b>
Less net earnings attributable to noncontrolling interests	328	102	315	31	13	71
<b>Net earnings attributable to the Company</b>	<b>7,109</b>	<b>8,012</b>	<b>7,109</b>	<b>8,012</b>	<b>514</b>	<b>1,322</b>
Preferred stock dividends declared	(225)	(225)	(225)	(225)		
<b>Net earnings attributable to GE common shareowners</b>	<b>\$ 6,884</b>	<b>\$ 7,787</b>	<b>\$ 6,884</b>	<b>\$ 7,787</b>	<b>\$ 514</b>	<b>\$ 1,322</b>
<b>Amounts attributable to the Company</b>						
Earnings from continuing operations	\$ 8,792	\$ 8,187	\$ 8,792	\$ 8,187	\$ 2,193	\$ 1,479
Loss from discontinued operations, net of taxes	(1,683)	(175)	(1,683)	(175)	(1,679)	(157)
<b>Net earnings attributable to the Company</b>	<b>\$ 7,109</b>	<b>\$ 8,012</b>	<b>\$ 7,109</b>	<b>\$ 8,012</b>	<b>\$ 514</b>	<b>\$ 1,322</b>

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

### Per-share amounts

Earnings from continuing operations

Diluted earnings per share	\$	0.80	\$	0.75
Basic earnings per share	\$	0.80	\$	0.75

Net earnings

Diluted earnings per share	\$	0.64	\$	0.73
Basic earnings per share	\$	0.64	\$	0.73

<b>Dividends declared per common share</b>	\$	0.32	\$	0.51
--	----	------	----	------

(a) Represents the adding together of all affiliated companies except General Electric Capital Services, Inc. (GECS or financial services), which is presented on a one-line basis.

See Note 3 for other-than-temporary impairment amounts.

See accompanying notes. Separate information is shown for GE and Financial Services (GECS). Transactions between GE and GECS have been eliminated from the Consolidated columns.

(4)

**Table of Contents****General Electric Company and consolidated affiliates****Condensed Statement of Financial Position**

<i>(In millions, except share amounts)</i>	<b>Consolidated</b>		<b>GE(a)</b>		<b>Financial Services (GECS)</b>	
	<b>September 30, 2010 (Unaudited)</b>	<b>December 31, 2009</b>	<b>September 30, 2010 (Unaudited)</b>	<b>December 31, 2009</b>	<b>September 30, 2010 (Unaudited)</b>	<b>December 31, 2009</b>
<b>Assets</b>						
Cash and equivalents	\$ 78,392	\$ 72,260	\$ 12,999	\$ 8,654	\$ 66,016	\$ 64,356
Investment securities	45,690	51,941	18	30	45,674	51,913
Current receivables	17,738	16,458	9,704	9,818		
Inventories	11,997	11,987	11,935	11,916	62	71
Financing receivables net	322,294	329,232			331,343	336,926
Other GECS receivables	8,672	14,177			13,324	18,752
Property, plant and equipment net	65,538	69,212	11,848	12,495	53,690	56,717
Investment in GECS			66,853	70,833		
Goodwill	64,128	65,574	36,300	36,613	27,828	28,961
Other intangible assets net	10,231	11,929	7,954	8,450	2,277	3,479
All other assets	98,842	103,417	17,409	17,097	82,440	87,471
Assets of businesses held for sale	33,969	34,111	33,183	33,986	786	125
Assets of discontinued operations	1,333	1,520	50	50	1,283	1,470
<b>Total assets(b)</b>	<b>\$ 758,824</b>	<b>\$ 781,818</b>	<b>\$ 208,253</b>	<b>\$ 209,942</b>	<b>\$ 624,723</b>	<b>\$ 650,241</b>
<b>Liabilities and equity</b>						
Short-term borrowings	\$ 114,879	\$ 130,252	\$ 393	\$ 504	\$ 115,750	\$ 131,137
Accounts payable, principally trade accounts	14,617	19,703	10,438	10,373	8,335	13,275
Progress collections and price adjustments accrued	11,048	12,192	11,653	12,957		
Other GE current liabilities	14,864	14,527	14,864	14,527		
Non-recourse borrowings of consolidated securitization entities	30,497	3,883			30,497	3,883
Bank deposits	41,928	38,923			41,928	38,923
Long-term borrowings	307,517	337,134	9,962	11,681	298,277	326,391
Investment contracts, insurance liabilities and insurance annuity benefits	31,255	31,641			31,688	32,009
All other liabilities	56,602	58,861	35,075	35,232	21,646	23,756
Deferred income taxes	1,993	2,173	(3,926)	(4,620)	5,919	6,793
Liabilities of businesses held for sale	10,592	6,092	10,146	6,037	446	55
Liabilities of discontinued operations	2,422	1,301	164	163	2,258	1,138
<b>Total liabilities(b)</b>	<b>638,214</b>	<b>656,682</b>	<b>88,769</b>	<b>86,854</b>	<b>556,744</b>	<b>577,360</b>
Preferred stock (30,000 shares outstanding at both September 30, 2010 and December 31, 2009)						
Common stock (10,654,718,000 and 10,663,075,000 shares outstanding at September 30, 2010 and December 31, 2009, respectively)	702	702	702	702	1	1
Accumulated other comprehensive income net(c)						
Investment securities	(615)	(435)	(615)	(435)	(617)	(436)
Currency translation adjustments	(963)	3,836	(963)	3,836	(1,592)	1,372
Cash flow hedges	(1,529)	(1,734)	(1,529)	(1,734)	(1,529)	(1,769)
Benefit plans	(15,657)	(16,932)	(15,657)	(16,932)	(383)	(434)
Other capital	36,982	37,729	36,982	37,729	27,583	27,591
Retained earnings	128,126	126,363	128,126	126,363	43,390	44,508
Less common stock held in treasury	(31,510)	(32,238)	(31,510)	(32,238)		



## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Total GE shareowners equity	115,536	117,291	115,536	117,291	66,853	70,833
Noncontrolling interests(d)	5,074	7,845	3,948	5,797	1,126	2,048
Total equity	120,610	125,136	119,484	123,088	67,979	72,881
Total liabilities and equity	\$ 758,824	\$ 781,818	\$ 208,253	\$ 209,942	\$ 624,723	\$ 650,241

- (a) Represents the adding together of all affiliated companies except General Electric Capital Services, Inc. (GECS or financial services), which is presented on a one-line basis.
- (b) Our consolidated assets at September 30, 2010 include total assets of \$49,945 million of certain variable interest entities (VIEs) that can only be used to settle the liabilities of those VIEs. These assets include net financing receivables of \$40,168 million and investment securities of \$7,213 million. Our consolidated liabilities at September 30, 2010 include liabilities of certain VIEs for which the VIE creditors do not have recourse to GE. These liabilities include non-recourse borrowings of consolidated securitization entities (CSEs) of \$29,833 million. See Note 16.
- (c) The sum of accumulated other comprehensive income - net was \$(18,764) million and \$(15,265) million at September 30, 2010 and December 31, 2009, respectively.
- (d) Included accumulated other comprehensive income - net attributable to noncontrolling interests of \$(161) million and \$(188) million at September 30, 2010 and December 31, 2009, respectively.

See accompanying notes. Separate information is shown for GE and Financial Services (GECS). Transactions between GE and GECS have been eliminated from the Consolidated columns.

(5)

**Table of Contents****General Electric Company and consolidated affiliates****Condensed Statement of Cash Flows**

<i>(In millions)</i>	Nine months ended September 30 (Unaudited)					
	Consolidated		GE(a)		Financial Services (GECS)	
	2010	2009	2010	2009	2010	2009
<b>Cash flows operating activities</b>						
Net earnings	\$ 7,437	\$ 8,114	\$ 7,424	\$ 8,043	\$ 527	\$ 1,393
Less net earnings attributable to noncontrolling interests	328	102	315	31	13	71
Net earnings attributable to the Company	7,109	8,012	7,109	8,012	514	1,322
Loss from discontinued operations	1,683	175	1,683	175	1,679	157
Adjustments to reconcile net earnings attributable to the Company to cash provided from operating activities						
Depreciation and amortization of property, plant and equipment	7,477	7,893	1,668	1,696	5,809	6,197
Earnings from continuing operations retained by GECS			(2,193)	(1,479)		
Deferred income taxes	(1,735)	281	(198)	(179)	(1,537)	460
Decrease (increase) in GE current receivables	689	2,181	307	2,330		
Decrease (increase) in inventories	(118)	350	(82)	412	9	(2)
Increase (decrease) in accounts payable	1,037	(1,355)	639	(869)	609	(1,288)
Increase (decrease) in GE progress collections	(1,291)	(194)	(1,366)	5		
Provision for losses on GECS financing receivables	5,968	8,021			5,968	8,021
All other operating activities	5,836	(11,374)	2,575	1,339	3,464	(12,898)
Cash from (used for) operating activities continuing operations	26,655	13,990	10,142	11,442	16,515	1,969
Cash from (used for) operating activities discontinued operations	(179)	(62)		(2)	(179)	(60)
<b>Cash from (used for) operating activities</b>	<b>26,476</b>	<b>13,928</b>	<b>10,142</b>	<b>11,440</b>	<b>16,336</b>	<b>1,909</b>
<b>Cash flows investing activities</b>						
Additions to property, plant and equipment	(4,415)	(5,808)	(1,484)	(1,770)	(3,138)	(4,231)
Dispositions of property, plant and equipment	3,106	3,689			3,106	3,689
Net decrease (increase) in GECS financing receivables	25,798	37,117			26,543	36,953
Proceeds from principal business dispositions	2,787	9,676	1,712	858	905	8,818
Payments for principal businesses purchased	(576)	(5,994)	(15)	(357)	(561)	(5,637)
Capital contribution from GE to GECS				(9,500)		
All other investing activities	7,728	(3,707)	(270)	(2)	7,842	(2,781)
Cash from (used for) investing activities continuing operations	34,428	34,973	(57)	(10,771)	34,697	36,811
Cash from (used for) investing activities discontinued operations	112	66		2	112	64
<b>Cash from (used for) investing activities</b>	<b>34,540</b>	<b>35,039</b>	<b>(57)</b>	<b>(10,769)</b>	<b>34,809</b>	<b>36,875</b>
<b>Cash flows financing activities</b>						
Net increase (decrease) in borrowings (maturities of 90 days or less)	(1,985)	(23,578)	(1,288)	(12)	(822)	(24,390)
Net increase (decrease) in bank deposits	4,159	(6,072)			4,159	(6,072)
Newly issued debt (maturities longer than 90 days)	31,424	70,270	4,133	1,825	27,075	68,623
Repayments and other reductions (maturities longer than 90 days)	(78,774)	(66,517)	(2,251)	(1,598)	(76,523)	(64,919)
Net dispositions (purchases) of GE shares for treasury	(438)	498	(438)	498		
Dividends paid to shareowners	(3,434)	(7,845)	(3,434)	(7,845)		

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Capital contribution from GE to GECS						9,500
Purchase of subsidiary shares from noncontrolling interest	(2,000)		(2,000)			
All other financing activities	(2,678)	(2,324)	(274)	(445)	(2,404)	(1,879)
Cash from (used for) financing activities continuing operations	(53,726)	(35,568)	(5,552)	(7,577)	(48,515)	(19,137)
Cash from (used for) financing activities discontinued operations						
<b>Cash from (used for) financing activities</b>	<b>(53,726)</b>	<b>(35,568)</b>	<b>(5,552)</b>	<b>(7,577)</b>	<b>(48,515)</b>	<b>(19,137)</b>
Effect of currency exchange rate changes on cash and equivalents	(1,225)	(208)	(188)	23	(1,037)	(231)
<b>Increase (decrease) in cash and equivalents</b>	<b>6,065</b>	<b>13,191</b>	<b>4,345</b>	<b>(6,883)</b>	<b>1,593</b>	<b>19,416</b>
Cash and equivalents at beginning of year	72,444	48,367	8,654	12,090	64,540	37,666
Cash and equivalents at September 30	78,509	61,558	12,999	5,207	66,133	57,082
Less cash and equivalents of discontinued operations at September 30	117	184			117	184
Cash and equivalents of continuing operations at September 30	\$ 78,392	\$ 61,374	\$ 12,999	\$ 5,207	\$ 66,016	\$ 56,898

(a) Represents the adding together of all affiliated companies except General Electric Capital Services, Inc. (GECS or financial services), which is presented on a one-line basis.  
See accompanying notes. Separate information is shown for GE and Financial Services (GECS). Transactions between GE and GECS have been eliminated from the Consolidated columns and are discussed in Note 17.

(6)

**Table of Contents****Summary of Operating Segments****General Electric Company and consolidated affiliates**

<i>(In millions)</i>	Three months ended September 30 (Unaudited)		Nine months ended September 30 (Unaudited)	
	2010	2009	2010	2009
<b>Revenues</b>				
Energy Infrastructure(a)	\$ 8,359	\$ 9,769	\$ 26,554	\$ 29,310
Technology Infrastructure(a)	9,210	9,306	26,930	28,466
NBC Universal	4,069	4,079	12,139	11,168
GE Capital(a)	11,616	12,005	36,244	38,516
Home & Business Solutions(a)	2,125	2,136	6,315	6,229
Total segment revenues	35,379	37,295	108,182	113,689
Corporate items and eliminations	509	504	1,755	1,656
<b>Consolidated revenues</b>	<b>\$ 35,888</b>	<b>\$ 37,799</b>	<b>\$ 109,937</b>	<b>\$ 115,345</b>
<b>Segment profit(b)</b>				
Energy Infrastructure(a)	\$ 1,656	\$ 1,649	\$ 5,047	\$ 4,830
Technology Infrastructure(a)	1,474	1,645	4,431	5,090
NBC Universal	625	732	1,431	1,662
GE Capital(a)	871	141	2,308	1,601
Home & Business Solutions(a)	104	104	318	239
Total segment profit	4,730	4,271	13,535	13,422
Corporate items and eliminations	(472)	(811)	(1,098)	(1,766)
GE interest and other financial charges	(393)	(352)	(1,166)	(1,076)
GE provision for income taxes	(705)	(654)	(2,479)	(2,393)
Earnings from continuing operations attributable to the Company	3,160	2,454	8,792	8,187
Earnings (loss) from discontinued operations, net of taxes, attributable to the Company	(1,105)	40	(1,683)	(175)
<b>Consolidated net earnings attributable to the Company</b>	<b>\$ 2,055</b>	<b>\$ 2,494</b>	<b>\$ 7,109</b>	<b>\$ 8,012</b>

(a) Effective January 1, 2010, we reorganized our segments. We have reclassified prior-period amounts to conform to the current-period presentation. See Note 1 for a description of the reorganization.

(b) Segment profit always excludes the effects of principal pension plans, results reported as discontinued operations, earnings attributable to noncontrolling interests of consolidated subsidiaries and accounting changes, and may exclude matters such as charges for restructuring; rationalization and other similar expenses; in-process research and development and certain other acquisition-related charges and balances; technology and product development costs; certain gains and losses from acquisitions or dispositions; and litigation settlements or other charges, responsibility for which preceded the current management team. Segment profit excludes or includes interest and other financial charges and income taxes according to how a particular segment's management is measured. Excluded in determining segment profit, which we sometimes refer to as operating profit, for Energy Infrastructure, Technology Infrastructure, NBC Universal and Home & Business Solutions; included in determining segment profit, which we sometimes refer to as net earnings, for GE Capital.

See accompanying notes.

(7)

---

**Table of Contents**

**Notes to Condensed, Consolidated Financial Statements (Unaudited)**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accompanying condensed, consolidated financial statements represent the consolidation of General Electric Company and all companies that we directly or indirectly control, either through majority ownership or otherwise. See Note 1 to the consolidated financial statements for the year ended December 31, 2009, included in our Form 8-K filed on May 6, 2010, which discusses our consolidation and financial statement presentation. As used in this report on Form 10-Q (Report) and in our 2009 consolidated financial statements, GE represents the adding together of all affiliated companies except General Electric Capital Services, Inc. (GECS or financial services), which is presented on a one-line basis; GECS consists of General Electric Capital Services, Inc. and all of its affiliates; and Consolidated represents the adding together of GE and GECS with the effects of transactions between the two eliminated.

Effective January 1, 2010, we reorganized our segments to better align our Consumer & Industrial and Energy businesses for growth. As a result of this reorganization, we created a new segment called Home & Business Solutions that includes the Appliances and Lighting businesses from our previous Consumer & Industrial segment and the retained portion of the GE Fanuc Intelligent Platforms business of our previous Enterprise Solutions business (formerly within our Technology Infrastructure segment). In addition, the Industrial business of our previous Consumer & Industrial segment and the Sensing & Inspection Technologies and Digital Energy businesses of our previous Enterprise Solutions business are now part of the Energy business within the Energy Infrastructure segment. The Security business of Enterprise Solutions is reported in Corporate Items and Eliminations for periods prior to its sale in the first quarter of 2010. Also, effective January 1, 2010, the Capital Finance segment was renamed GE Capital and includes all of the continuing operations of General Electric Capital Corporation (GECC). In addition, the Transportation Financial Services business, previously reported in GE Capital Aviation Services (GECAS), is now included in Commercial Lending and Leasing (CLL) and our Consumer business in Italy, previously reported in Consumer, is now included in CLL. GE includes Energy Infrastructure, Technology Infrastructure, NBC Universal (NBCU) and Home & Business Solutions. GECS includes GE Capital.

Beginning in the first quarter of 2010, we have included a separate line on the statement of cash flows for the effect of currency exchange rate changes on cash and equivalents. We had previously included the effect of currency exchange rate changes on cash and equivalents in All other operating activities for GE and All other investing activities for GECS, as the effect was insignificant.

We have reclassified certain prior-period amounts to conform to the current-period presentation. Unless otherwise indicated, information in these notes to the condensed, consolidated financial statements relates to continuing operations.

**Accounting Changes**

On January 1, 2010, we adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2009-16 and ASU 2009-17, amendments to Accounting Standards Codification (ASC) 860, *Transfers and Servicing*, and ASC 810, *Consolidation*, respectively (ASU 2009-16 & 17). ASU 2009-16 eliminates the Qualified Special Purpose Entity (QSPE) concept, and ASU 2009-17 requires that all such entities be evaluated for consolidation as Variable Interest Entities (VIEs). Adoption of these amendments resulted in the consolidation of all of our sponsored QSPEs. In addition, we consolidated assets of VIEs related to direct investments in entities that hold loans and fixed income securities, a media joint venture and a small number of companies to which we have extended loans in the ordinary course of business and subsequently were subject to a troubled debt restructuring (TDR).

## **Table of Contents**

We consolidated the assets and liabilities of these entities at amounts at which they would have been reported in our financial statements had we always consolidated them. We also deconsolidated certain entities where we did not meet the definition of the primary beneficiary under the revised guidance; however the effect was insignificant at January 1, 2010. The incremental effect on total assets and liabilities, net of our investment in these entities, was an increase of \$31,097 million and \$33,042 million, respectively, at January 1, 2010. The net reduction of total equity (including noncontrolling interests) was \$1,945 million at January 1, 2010, principally related to the reversal of previously recognized securitization gains as a cumulative effect adjustment to retained earnings. See Note 16 for additional information.

The amended guidance on ASC 860 changed existing derecognition criteria in a manner that significantly narrows the types of transactions that will qualify as sales. The revised criteria apply to transfers of financial assets occurring after December 31, 2009.

### **Interim Period Presentation**

The condensed, consolidated financial statements and notes thereto are unaudited. These statements include all adjustments (consisting of normal recurring accruals) that we considered necessary to present a fair statement of our results of operations, financial position and cash flows. The results reported in these condensed, consolidated financial statements should not be regarded as necessarily indicative of results that may be expected for the entire year. It is suggested that these condensed, consolidated financial statements be read in conjunction with the financial statements and notes thereto included in our 2009 consolidated financial statements. We label our quarterly information using a calendar convention, that is, first quarter is labeled as ending on March 31, second quarter as ending on June 30, and third quarter as ending on September 30. It is our longstanding practice to establish interim quarterly closing dates using a fiscal calendar, which requires our businesses to close their books on either a Saturday or Sunday, depending on the business. The effects of this practice are modest and only exist within a reporting year. The fiscal closing calendar from 1993 through 2013 is available on our website, [www.ge.com/secretreports](http://www.ge.com/secretreports).

## **2. ASSETS AND LIABILITIES OF BUSINESSES HELD FOR SALE AND DISCONTINUED OPERATIONS**

### **Assets and Liabilities of Businesses Held for Sale**

#### **NBC Universal**

On December 3, 2009, we entered into an agreement with Comcast Corporation (Comcast) to transfer the assets of the NBCU business to a newly formed entity, which will consist of our NBCU businesses and Comcast's cable networks, regional sports networks, certain digital properties and certain unconsolidated investments. Pursuant to the transaction, we currently expect to receive \$6,400 million in cash from Comcast (\$7,100 million less certain adjustments based on various events between contract signing and closing) and will own a 49% interest in the newly formed entity, which we will account for under the equity method. The transaction is subject to receipt of various regulatory approvals and is expected to close within the next three months.

On September 26, 2010, we acquired approximately 38% of Vivendi S.A.'s (Vivendi) interest in NBCU (7.7% of NBCU's outstanding shares) for \$2,000 million. Provided the transaction described above subsequently closes, we will acquire the remaining Vivendi interest in NBCU for \$3,578 million and make an additional payment of \$222 million related to the previously purchased shares.

---

**Table of Contents**

On March 19, 2010, NBCU entered into a three-year credit agreement and a 364-day bridge loan agreement. On April 30, 2010, NBCU issued \$4,000 million of senior, unsecured notes with maturities ranging from 2015 to 2040 (interest rates ranging from 3.65% to 6.40%). On October 4, 2010, NBCU issued \$5,100 million of senior, unsecured notes with maturities ranging from 2014 to 2041 (interest rates ranging from 2.10% to 5.95%). Subsequent to these issuances, the credit agreement and bridge loan agreement were terminated, with a \$750 million revolving credit agreement remaining in effect. If the transaction described above has not closed before June 10, 2011 or such earlier date as the master agreement governing the transaction is terminated, NBCU will redeem the senior, unsecured notes at a redemption price equal to 101% of the aggregate principal amount. Proceeds from these issuances were transferred to us. Following the completion of the sale, we expect to realize approximately \$7,900 million in cash after debt reduction, transaction fees and the buyout of the Vivendi interest in NBCU.

With respect to our 49% interest in the newly formed entity, we will hold redemption rights, which, if exercised, cause the entity to purchase half of our ownership interest after 3.5 years and the remaining half after 7 years subject to certain exceptions, conditions and limitations. Our interest will also be subject to call provisions, which, if exercised, allow Comcast to purchase our interest at specified times subject to certain exceptions. The redemption price for such transactions is determined pursuant to a formula specified in the agreement.

At December 31, 2009, we classified the NBCU assets and liabilities of \$32,150 million and \$5,751 million, respectively, as held for sale. The major classes of assets are current receivables (\$2,136 million), property, plant and equipment net (\$1,805 million), goodwill and other intangible assets net (\$21,574 million) and all other assets (\$6,514 million), including film and television production costs of \$4,507 million. The major classes of liabilities are accounts payable (\$398 million), other GE current liabilities (\$4,051 million) and all other liabilities (\$1,300 million).

At September 30, 2010, NBCU assets and liabilities of \$33,180 million and \$10,146 million, respectively, were classified as held for sale. The major classes of assets are current receivables (\$2,019 million), property, plant and equipment net (\$1,976 million), goodwill and other intangible assets net (\$22,239 million) and all other assets (\$6,813 million), including film and television production costs of \$4,551 million. The major classes of liabilities are accounts payable (\$516 million), other GE current liabilities (\$3,745 million), all other liabilities (\$1,207 million) and long-term borrowings (\$4,810 million).

**Other**

On February 28, 2010, we completed the sale of our Security business for \$1,787 million. Assets and liabilities of \$1,780 million and \$282 million, respectively, were classified as held for sale at December 31, 2009.

In June 2010, we committed to sell our GE Capital Consumer businesses in Indonesia and Argentina. In September 2010, we committed to sell our GE Capital Consumer business in Brazil. Assets of \$756 million and liabilities of \$396 million were classified as held for sale at September 30, 2010.



**Table of Contents**

Summarized financial information for businesses held for sale is shown below.

<i>(In millions)</i>	September 30, 2010	December 31, 2009
<b>Assets</b>		
Cash and equivalents	\$ 66	\$
Current receivables	2,019	2,188
Financing receivables net	590	
Property, plant and equipment net	2,018	1,978
Goodwill	19,601	20,086
Other intangible assets net	2,676	2,866
All other assets	6,838	6,621
Other	161	372
Assets of businesses held for sale	\$ 33,969	\$ 34,111
<b>Liabilities</b>		
Accounts payable	\$ 533	\$ 451
Other GE current liabilities	3,745	4,139
All other liabilities	1,193	1,447
Long-term borrowings	4,860	2
Other	261	53
Liabilities of businesses held for sale	\$ 10,592	\$ 6,092

**Discontinued Operations**

Discontinued operations comprised GE Money Japan (our Japanese personal loan business, Lake, and our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd.), our U.S. mortgage business (WMC) and Plastics. Associated results of operations, financial position and cash flows are separately reported as discontinued operations for all periods presented.

Summarized financial information for discontinued GECS operations is shown below.

<i>(In millions)</i>	Three months ended September 30		Nine months ended September 30	
	2010	2009	2010	2009
Total revenues	\$ (1)	\$ 4	\$ (4)	\$ (4)
Earnings (loss) from discontinued operations, net of taxes				
Loss from operations	\$ (4)	\$ (5)	\$ (13)	\$ (75)
Earnings (loss) on disposal	(1,100)	45	(1,666)	(82)
Total earnings (loss) from discontinued operations, net of taxes	\$ (1,104)	\$ 40	\$ (1,679)	\$ (157)

Assets of GECS discontinued operations were \$1,283 million and \$1,470 million at September 30, 2010 and December 31, 2009, respectively, and primarily comprised a deferred tax asset for a loss carryforward, which expires in 2015, related to the sale of our GE Money Japan business. Liabilities of GECS discontinued operations were \$2,258 million and \$1,138 million at September 30, 2010 and December 31, 2009, respectively. During the nine months ended September 30, 2010, we recorded incremental reserves of \$1,666 million for excess interest claims

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

related to our loss-sharing arrangement on the 2008 sale of GE Money Japan. During the first quarter of 2010, we also reduced tax reserves by \$325 million related to resolution of an uncertain tax position in Japan, but were required to record an offsetting valuation allowance on our deferred tax asset in Japan.

(11)

**Table of Contents**

**GE Money Japan**

During the third quarter of 2007, we committed to a plan to sell our Japanese personal loan business, Lake, upon determining that, despite restructuring, Japanese regulatory limits for interest charges on unsecured personal loans did not permit us to earn an acceptable return. During the third quarter of 2008, we completed the sale of GE Money Japan, which included Lake, along with our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd. As a result, we recognized an after-tax loss of \$908 million in 2007 and an incremental loss of \$361 million in 2008. In connection with the sale, we reduced the proceeds on the sale for estimated interest refund claims in excess of the statutory interest rate. Proceeds from the sale were to be increased or decreased based on the actual claims experienced in accordance with loss-sharing terms specified in the sale agreement, with all claims in excess of 258 billion Japanese Yen (approximately \$3,000 million) remaining our responsibility. The underlying portfolio to which this obligation relates is in runoff and interest rates were capped for all designated accounts by mid-2009. In the third quarter of 2010, we began making reimbursements under this arrangement.

We update our estimate of our share of expected excess interest refund claim losses quarterly. We recorded a reserve of \$132 million in the second quarter of 2009 for our estimated share of incremental losses under the loss-sharing provisions of the agreement based on our experience at that time. In 2010, our overall claims experience has developed unfavorably. While the number of new claims continues to decline from 2009, the pace of the decline has been slower than expected and claims severity has increased. We believe that the level of excess interest refund claims has been impacted by the challenging global economic conditions, in addition to Japanese legislative and regulatory changes. During the first six months of 2010, we accrued \$566 million of incremental reserves for these claims.

While our average daily claims continued to decline through August 2010, we observed an increase in claims during September 2010 and higher call and claim volume in October 2010. Additionally, a large independent personal loan company in Japan filed for bankruptcy in September 2010. Based on these factors and additional analysis completed in the third quarter, we recorded an adjustment to our reserves of \$1,100 million to bring the reserve to a better estimate of our probable loss. This adjustment primarily reflects revisions in our assumptions and calculations of the number of estimated probable future incoming claims, increases in claims severity assumptions, reflecting recent trends in amounts paid per claim, and higher estimates of loss for claims in process of settlement. As of September 30, 2010, our reserve for reimbursement of claims in excess of the statutory interest rate was \$1,667 million.

The amount of these reserves is based on analyses of recent and historical claims experience, pending and estimated future excess interest refund requests, the estimated percentage of customers who present valid requests, and our estimated payments related to those requests. Our estimated liability for excess interest refund claims at September 30, 2010 assumes the pace of incoming claims will decelerate (but at a lower rate than we had previously assumed), average exposure per claim remains consistent with recent experience, and we see the impact of our loss mitigation efforts. Estimating the pace of decline in incoming claims can have a significant effect on the total amount of our liability. For example, our estimate assumes incoming average daily claims will decline at a long-term average of four percent monthly. Holding all other assumptions constant, if claims declined at a rate of one percent higher or lower than assumed, our liability estimate would change by approximately \$250 million.

Based on what we know today, we believe that our reserve for excess interest refund claims represents a better estimate of our probable loss. Uncertainties around the impact of laws and regulations, challenging economic conditions, the runoff status of the underlying book of business and the effects of our mitigation efforts make it difficult to develop a meaningful estimate of the aggregate possible claims exposure. Recent trends, including the effect of governmental actions, market activity regarding other personal loan companies and consumer activity, may continue to have an adverse effect on claims development.

**Table of Contents**

GE Money Japan revenues from discontinued operations were an insignificant amount in both the third quarter of 2010 and 2009 and both the nine months ended September 30, 2010 and 2009, respectively. In total, GE Money Japan losses from discontinued operations, net of taxes, were \$1,101 million and \$10 million in the third quarters of 2010 and 2009, respectively, and \$1,672 million and \$142 million for the nine months ended September 30, 2010 and 2009, respectively.

**WMC**

During the fourth quarter of 2007, we completed the sale of WMC, our U.S. mortgage business. WMC substantially discontinued all new loan originations by the second quarter of 2007, and is not a servicer of any loans. In connection with our sale transaction, WMC retained certain obligations related to loans sold prior to the disposal of the business, including WMC's contractual obligations to repurchase previously sold loans as to which there was an early payment default or with respect to which certain contractual representation and warranties were not met. All claims received for early payment default have either been resolved or are no longer being pursued.

Pending claims for unmet representations and warranties have declined from approximately \$800 million at December 31, 2009 to approximately \$250 million at September 30, 2010. Reserves related to unmet contractual representations and warranties were \$101 million at September 30, 2010, and \$205 million at December 31, 2009. The amount of these reserves is based upon pending and estimated future loan repurchase requests, the estimated percentage of loans validly tendered for repurchase, and our estimated losses on loans repurchased. Based on our historical experience, we estimate that a small percentage of the total loans we originated and sold will be tendered for repurchase, and of those tendered, only a limited amount will qualify as validly tendered, meaning the loans sold did not satisfy specified contractual obligations.

Through September 30, 2010, WMC has not experienced a significant change in the trends related to repurchase requests and WMC's current reserve represents our best estimate of losses with respect to WMC's repurchase obligation. Actual losses could exceed the reserve amount if actual claim rates, valid tenders or losses WMC incurs on repurchased loans are higher than historically observed.

WMC revenues from discontinued operations were \$(1) million and \$4 million in the third quarters of 2010 and 2009, respectively, and \$(4) million and \$(5) million for the nine months ended September 30, 2010 and 2009, respectively. In total, WMC's earnings (loss) from discontinued operations, net of taxes, were \$(2) million and \$3 million in the third quarters of 2010 and 2009, respectively, and \$(5) million and \$(8) million for the nine months ended September 30, 2010 and 2009, respectively.

**GE Industrial**

GE industrial losses from discontinued operations, net of taxes, were \$1 million and an insignificant amount in the third quarters of 2010 and 2009, respectively, and \$4 million and \$18 million for the nine months ended September 30, 2010 and 2009, respectively. The sum of GE industrial earnings (loss) from discontinued operations, net of taxes, and GECS earnings (loss) from discontinued operations, net of taxes, is reported as GE industrial earnings (loss) from discontinued operations, net of taxes, on the Condensed Statement of Earnings.

Assets of GE industrial discontinued operations were \$50 million at both September 30, 2010 and December 31, 2009. Liabilities of GE industrial discontinued operations were \$164 million and \$163 million at September 30, 2010, and December 31, 2009, respectively, and primarily represent taxes payable and pension liabilities related to the sale of our Plastics business in 2007.

**Table of Contents****3. INVESTMENT SECURITIES**

Substantially all of our investment securities are classified as available-for-sale. These comprise mainly investment-grade debt securities supporting obligations to annuitants and policyholders in our run-off insurance operations and holders of guaranteed investment contracts (GICs) in Trinity (which ceased issuing new investment contracts beginning in the first quarter of 2010), and investment securities held at our global banks. We do not have any securities classified as held to maturity.

		At							
		September 30, 2010			December 31, 2009				
<i>(In millions)</i>		Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
<b>GE</b>									
Debt	U.S. corporate	\$ 2	\$	\$	\$ 2	\$ 12	\$ 4	\$ (1)	\$ 15
Equity	available-for-sale	16			16	14	1		15
		18			18	26	5	(1)	30
<b>GECS</b>									
Debt									
	U.S. corporate	22,194	2,357	(199)	24,352	22,778	973	(724)	23,027
	State and municipal	2,960	185	(176)	2,969	2,638	42	(278)	2,402
	Residential mortgage- backed(a)	3,335	138	(460)	3,013	4,005	79	(766)	3,318
	Commercial mortgage-backed	2,834	193	(182)	2,845	3,053	89	(440)	2,702
	Asset-backed	3,360	99	(233)	3,226	2,994	48	(305)	2,737
	Corporate non-U.S.	2,369	91	(82)	2,378	1,831	59	(50)	1,840
	Government non-U.S.	2,482	101	(48)	2,535	2,902	63	(29)	2,936
	U.S. government and federal agency	3,086	73	(9)	3,150	2,628	46		2,674
	Retained interests(b)	56	10	(25)	41	8,479	392	(40)	8,831
Equity									
	Available-for-sale	550	183	(26)	707	489	242	(5)	726
	Trading	458			458	720			720
		43,684	3,430	(1,440)	45,674	52,517	2,033	(2,637)	51,913
<b>Eliminations</b>		(2)			(2)	(2)			(2)
<b>Total</b>		\$ 43,700	\$ 3,430	\$ (1,440)	\$ 45,690	\$ 52,541	\$ 2,038	\$ (2,638)	\$ 51,941

(a) Substantially collateralized by U.S. mortgages. Of our total residential mortgage-backed securities (RMBS) portfolio at September 30, 2010, \$1,233 million relates to securities issued by government sponsored entities and \$1,780 million relates to securities of private label issuers. Securities issued by private label issuers are collateralized primarily by pools of individual direct mortgage loans of individual financial institutions.

(b) Included \$1,918 million of retained interests at December 31, 2009 accounted for at fair value in accordance with ASC 815, *Derivatives and Hedging*. See Note 16.

The fair value of investment securities decreased to \$45,690 million at September 30, 2010, from \$51,941 million at December 31, 2009, primarily driven by a decrease in retained interests as a result of our adoption of ASU 2009-16 & 17 and maturities, partially offset by improved market conditions and purchases in our run-off insurance operations.

(14)

**Table of Contents**

The following tables present the estimated fair values and gross unrealized losses of our available-for-sale investment securities.

<i>(In millions)</i>	Less than 12 months		In loss position for	
	Estimated fair value	Gross unrealized losses(a)	12 months or more	Gross unrealized losses(a)
	Estimated fair value	Gross unrealized losses(a)	Estimated fair value	Gross unrealized losses(a)
<b>September 30, 2010</b>				
Debt				
U.S. corporate	\$ 216	\$ (7)	\$ 2,324	\$ (192)
State and municipal	165	(11)	548	(165)
Residential mortgage-backed	32	(2)	1,353	(458)
Commercial mortgage-backed	25	(1)	784	(181)
Asset-backed	81	(16)	944	(217)
Corporate non-U.S.	333	(30)	722	(52)
Government non-U.S.	682	(3)	137	(45)
U.S. government and federal agency	272	(9)		
Retained interests			14	(25)
Equity	169	(25)	5	(1)
<b>Total</b>	<b>\$ 1,975</b>	<b>\$ (104)</b>	<b>\$ 6,831</b>	<b>\$ (1,336)</b>
<b>December 31, 2009</b>				
Debt				
U.S. corporate	\$ 2,818	\$ (78)	\$ 4,802	\$ (647)
State and municipal	920	(139)	614	(139)
Residential mortgage-backed	118	(14)	1,678	(752)
Commercial mortgage-backed	167	(5)	1,293	(435)
Asset-backed	126	(11)	1,342	(294)
Corporate non-U.S.	374	(18)	481	(32)
Government non-U.S.	399	(4)	224	(25)
U.S. government and federal agency				
Retained interests	208	(16)	27	(24)
Equity	92	(2)	10	(3)
<b>Total</b>	<b>\$ 5,222</b>	<b>\$ (287)</b>	<b>\$ 10,471</b>	<b>\$ (2,351)</b>

(a) At September 30, 2010, other-than-temporary impairments previously recognized through other comprehensive income (OCI) on securities still held amounted to \$(399) million, of which \$(296) million related to RMBS. Gross unrealized losses related to those securities at September 30, 2010 amounted to \$(271) million, of which \$(185) million related to RMBS.

We adopted amendments to ASC 320 and recorded a cumulative effect adjustment to increase retained earnings as of April 1, 2009 of \$62 million.

We regularly review investment securities for impairment using both qualitative and quantitative criteria. We presently do not intend to sell our debt securities and believe that it is not more likely than not that we will be required to sell these securities that are in an unrealized loss position before recovery of our amortized cost. We believe that the unrealized loss associated with our equity securities will be recovered within the foreseeable future. The methodologies and significant inputs used to measure the amount of credit loss for our investment securities during the nine months ended September 30, 2010 have not changed from those described in our 2009 consolidated financial statements. See Note 3 in our

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

2009 consolidated financial statements, for additional information regarding these methodologies and inputs.

(15)



**Table of Contents**

During the third quarter of 2010, we recorded pre-tax, other-than-temporary impairments of \$38 million, of which \$31 million was recorded through earnings (\$23 million relates to equity securities) and \$7 million was recorded in accumulated other comprehensive income (AOCI). At July 1, 2010, cumulative impairments recognized in earnings associated with debt securities still held were \$428 million. During the third quarter, we recognized first time impairments of \$2 million and incremental charges on previously impaired securities of \$1 million. These amounts included \$1 million related to securities that were subsequently sold.

During the nine months ended September 30, 2010, we recorded pre-tax, other-than-temporary impairments of \$297 million, of which \$166 million was recorded through earnings (\$24 million relates to equity securities) and \$131 million was recorded in AOCI. At January 1, 2010, cumulative impairments recognized in earnings associated with debt securities still held were \$340 million. During the nine months ended September 30, 2010, we recognized first time impairments of \$94 million and incremental charges on previously impaired securities of \$37 million. These amounts included \$40 million related to securities that were subsequently sold.

During the third quarter of 2009, we recorded pre-tax, other-than-temporary impairments of \$325 million, of which \$161 million was recorded through earnings (\$26 million relates to equity securities), and \$164 million was recorded in AOCI. At July 1, 2009, cumulative impairments recognized in earnings associated with debt securities still held were \$499 million. During the third quarter, we recognized first time impairments of \$48 million and incremental charges on previously impaired securities of \$55 million. Previous credit impairments related to securities sold were \$82 million.

During the nine months ended September 30, 2009, we recognized impairments of \$921 million, of which \$33 million was reclassified to retained earnings at April 1, 2009, as a result of the amendments to ASC 320, *Investments - Debt and Equity Securities*. Subsequent to April 1, 2009, first time and incremental credit impairments were \$74 million and \$204 million, respectively. Previous credit impairments related to securities sold were \$82 million.

**Contractual Maturities of GECS Investment in Available-for-Sale Debt Securities (Excluding Mortgage-****Backed and Asset-Backed Securities)**

<i>(In millions)</i>	<b>Amortized cost</b>	<b>Estimated fair value</b>
<b>Due in</b>		
2010	\$ 3,944	\$ 3,967
2011-2014	7,241	7,499
2015-2019	4,362	4,581
2020 and later	17,544	19,337

We expect actual maturities to differ from contractual maturities because borrowers have the right to call or prepay certain obligations.

**Table of Contents**

Supplemental information about gross realized gains and losses on available-for-sale investment securities follows.

<i>(In millions)</i>	Three months ended September 30		Nine months ended September 30	
	2010	2009	2010	2009
<b>GE</b>				
Gains	\$	\$	\$	\$
Losses, including impairments				(172)
Net				(172)
<b>GECS</b>				
Gains	35	55	168	114
Losses, including impairments	(46)	(186)	(191)	(534)
Net	(11)	(131)	(23)	(420)
<b>Total</b>	<b>\$ (11)</b>	<b>\$ (131)</b>	<b>\$ (23)</b>	<b>\$ (592)</b>

Although we generally do not have the intent to sell any specific securities at the end of the period, in the ordinary course of managing our investment securities portfolio, we may sell securities prior to their maturities for a variety of reasons, including diversification, credit quality, yield and liquidity requirements and the funding of claims and obligations to policyholders. In some of our bank subsidiaries, we maintain a certain level of purchases and sales volume principally of non-U.S. government debt securities. In these situations, fair value approximates carrying value for these securities.

Proceeds from investment securities sales and early redemptions by the issuer totaled \$4,878 million and \$3,786 million in the third quarters of 2010 and 2009, respectively, and \$12,467 million and \$7,418 million for the nine months ended September 30, 2010 and 2009, respectively, principally from the sales of short-term securities in our bank subsidiaries.

We recognized net pre-tax gains on trading securities of \$33 million and \$29 million in the third quarters of 2010 and 2009, respectively, and \$52 million and \$273 million for the nine months ended September 30, 2010 and 2009, respectively.

**4. INVENTORIES**

Inventories consisted of the following.

<i>(In millions)</i>	September 30, 2010	At December 31, 2009
Raw materials and work in process	\$ 7,262	\$ 7,581
Finished goods	4,806	4,176
Unbilled shipments	388	759
	12,456	12,516
Less revaluation to LIFO	(459)	(529)
Total	\$ 11,997	\$ 11,987

(17)

**Table of Contents****5. GECS FINANCING RECEIVABLES AND ALLOWANCE FOR LOSSES ON FINANCING RECEIVABLES**

GECS financing receivables net, consisted of the following.

<i>(In millions)</i>	September 30, 2010	At January 1, 2010(a)	December 31, 2009
Loans, net of deferred income	\$ 293,133	\$ 331,710	\$ 290,586
Investment in financing leases, net of deferred income	47,357	55,209	54,445
	340,490	386,919	345,031
Less allowance for losses	(9,147)	(9,805)	(8,105)
<b>Financing receivables net(b)</b>	<b>\$ 331,343</b>	<b>\$ 377,114</b>	<b>\$ 336,926</b>

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Financing receivables at September 30, 2010 and December 31, 2009 included \$1,631 million and \$2,704 million, respectively, relating to loans that had been acquired in a transfer but have been subject to credit deterioration since origination per ASC 310, *Receivables*.

Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively. Details of financing receivables net follow.

<i>(In millions)</i>	September 30, 2010	At January 1, 2010(a)	December 31, 2009
<b>CLL(b)</b>			
Americas	\$ 89,769	\$ 99,666	\$ 87,496
Europe	36,969	43,403	41,455
Asia	12,192	13,159	13,202
Other	2,651	2,836	2,836
	141,581	159,064	144,989
<b>Consumer(b)</b>			
Non-U.S. residential mortgages	49,239	58,345	58,345
Non-U.S. installment and revolving credit	22,729	24,976	24,976
U.S. installment and revolving credit	42,782	47,171	23,190
Non-U.S. auto	10,038	13,344	13,344
Other	10,035	11,688	11,688
	134,823	155,524	131,543

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

<b>Real Estate</b>	42,481	48,673	44,841
<b>Energy Financial Services</b>	7,291	7,790	7,790
<b>GECAS(b)</b>	12,227	13,254	13,254
<b>Other(c)</b>	2,087	2,614	2,614
	340,490	386,919	345,031
Less allowance for losses	(9,147)	(9,805)	(8,105)
Total	\$ 331,343	\$ 377,114	\$ 336,926

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

(c) Primarily consisted of loans and financing leases related to certain consolidated, liquidating securitization entities.

(18)

**Table of Contents**

Individually impaired loans are defined by U.S. generally accepted accounting principles (GAAP) as larger balance or restructured loans for which it is probable that the lender will be unable to collect all amounts due according to original contractual terms of the loan agreement. The vast majority of our consumer and a portion of our CLL nonearning receivables are excluded from this definition, as they represent smaller balance homogeneous loans that we evaluate collectively by portfolio for impairment.

Further information pertaining to loans classified as impaired and specific reserves is included in the tables below.

<i>(In millions)</i>	September 30, 2010	At January 1, 2010(a)	December 31, 2009
Loans requiring allowance for losses	\$ 12,764	\$ 9,541	\$ 9,145
Loans expected to be fully recoverable	4,405	3,914	3,741
<b>Total impaired loans</b>	<b>\$ 17,169</b>	<b>\$ 13,455</b>	<b>\$ 12,886</b>
Allowance for losses (specific reserves)	\$ 3,175	\$ 2,376	\$ 2,331
Average investment during the period	14,956	(c)	8,493
Interest income earned while impaired(b)	339	(c)	227

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Recognized principally on cash basis for the nine months ended September 30, 2010, and the year ended December 31, 2009, respectively.

(c) Not applicable.

<i>(In millions)</i>	September 30, 2010		At January 1, 2010(a)		December 31, 2009	
	Impaired Loans	Specific Reserves	Impaired Loans	Specific Reserves	Impaired Loans	Specific Reserves
Commercial(b)	\$ 5,662	\$ 1,141	\$ 5,084	\$ 1,031	\$ 4,985	\$ 1,073
Consumer	2,418	516	1,747	307	1,383	241
Real Estate	9,089	1,518	6,624	1,038	6,518	1,017
<b>Total</b>	<b>\$ 17,169</b>	<b>\$ 3,175</b>	<b>\$ 13,455</b>	<b>\$ 2,376</b>	<b>\$ 12,886</b>	<b>\$ 2,331</b>

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Comprises CLL, GECAS and Energy Financial Services.

Impaired loans increased by \$3,714 million from January 1, 2010, to September 30, 2010, primarily relating to increases at Real Estate. Impaired loans consolidated as a result of our adoption of ASU 2009-16 & 17 primarily related to our Consumer business. We regularly review our Real Estate loans for impairment using both quantitative and qualitative factors, such as debt service coverage and loan-to-value ratios. We classify Real Estate loans as impaired when the most recent valuation reflects a projected loan-to-value ratio at maturity in excess of 100%, even if the loan is currently paying in accordance with contractual terms. The increase in Real Estate impaired loans reflects deterioration in commercial real estate values, particularly in U.S. and Japanese collateral. The increase in Real Estate specific reserves is consistent with the increase in impaired loans, as well as value declines since January 1, 2010. Of our \$9,089 million impaired loans at Real Estate at September 30, 2010,

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

\$6,527 million are currently paying in accordance with the contractual terms of the loan. Impaired loans at CLL primarily represent senior secured lending positions.

(19)

**Table of Contents**

Our loss mitigation strategy intends to minimize economic loss and, at times, can result in rate reductions, principal forgiveness, extensions, forbearance or other actions, which may cause the related loan to be classified as a TDR. Such loans are classified as impaired, and specific reserves are determined based upon the present value of expected future cash flows discounted at the loan's original effective interest rate, or collateral value as a practical expedient in accordance with the requirements of ASC 310-10-35. As of September 30, 2010, TDRs included in impaired loans were \$7,829 million, primarily relating to Real Estate (\$3,118 million), CLL (\$2,463 million) and Consumer (\$2,162 million). TDRs consolidated as a result of our adoption of ASU 2009-16 & 17 primarily related to our Consumer business (\$364 million).

**GECS Allowance for Losses on Financing Receivables**

<i>(In millions)</i>	<b>Balance December 31, 2009</b>	<b>Adoption of ASU 2009- 16 &amp; 17(a)</b>	<b>Balance January 1, 2010</b>	<b>Provision charged to operations</b>	<b>Other(b)</b>	<b>Gross write-offs(d)</b>	<b>Recoveries(d)</b>	<b>Balance September 30, 2010</b>
<b>CLL(c)</b>								
Americas	\$ 1,179	\$ 66	\$ 1,245	\$ 823	\$ (20)	\$ (787)	\$ 95	\$ 1,356
Europe	575		575	190	(47)	(348)	41	411
Asia	244	(10)	234	131	(10)	(118)	15	252
Other	11		11	(3)				8
<b>Consumer(c)</b>								
Non-U.S. residential mortgages								
	949		949	243	(57)	(281)	68	922
Non-U.S. installment and revolving credit								
	1,181		1,181	874	(44)	(1,401)	433	1,043
U.S. installment and revolving credit								
	1,698	1,602	3,300	2,405	(4)	(3,401)	372	2,672
Non-U.S. auto	308		308	78	(34)	(286)	142	208
Other	300		300	213	(24)	(298)	64	255
<b>Real Estate</b>	<b>1,494</b>	<b>42</b>	<b>1,536</b>	<b>918</b>	<b>(2)</b>	<b>(597)</b>	<b>2</b>	<b>1,857</b>
<b>Energy Financial Services</b>	<b>28</b>		<b>28</b>	<b>56</b>	<b>1</b>			<b>85</b>
<b>GECAS(c)</b>	<b>104</b>		<b>104</b>	<b>17</b>		<b>(96)</b>		<b>25</b>
<b>Other</b>	<b>34</b>		<b>34</b>	<b>23</b>	<b>(2)</b>	<b>(3)</b>	<b>1</b>	<b>53</b>
<b>Total</b>	<b>\$ 8,105</b>	<b>\$ 1,700</b>	<b>\$ 9,805</b>	<b>\$ 5,968</b>	<b>\$ (243)</b>	<b>\$ (7,616)</b>	<b>\$ 1,233</b>	<b>\$ 9,147</b>

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Other primarily included the effects of currency exchange.

(c) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.



## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

- (d) Net write-offs (write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as our revolving credit portfolios turn over more than once per year or, in all portfolios, can reflect losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year which may identify further deterioration on existing financing receivables.

(20)

**Table of Contents**

<i>(In millions)</i>	<b>Balance January 1, 2009</b>	<b>Provision charged to operations</b>	<b>Other(a)</b>	<b>Gross write-offs</b>	<b>Recoveries</b>	<b>Balance September 30, 2009</b>
<b>CLL(b)</b>						
Americas	\$ 843	\$ 969	\$ (34)	\$ (746)	\$ 66	\$ 1,098
Europe	311	458	10	(299)	53	533
Asia	163	188	8	(136)	19	242
Other	4	4	3	(5)		6
<b>Consumer(b)</b>						
Non-U.S. residential mortgages	381	804	82	(423)	129	973
Non-U.S. installment and revolving credit	1,049	1,335	40	(1,691)	375	1,108
U.S. installment and revolving credit	1,700	2,631	(761)	(2,134)	132	1,568
Non-U.S. auto	203	346	45	(435)	137	296
Other	226	257	9	(273)	39	258
<b>Real Estate</b>	301	903	13	(190)	1	1,028
<b>Energy Financial Services</b>	58	42	1			101
<b>GECAS</b>	58	69	(1)			126
<b>Other</b>	28	15		(22)	2	23
<b>Total</b>	\$ 5,325	\$ 8,021	\$ (585)	\$ (6,354)	\$ 953	\$ 7,360

(a) Other primarily included the effects of securitization activity and currency exchange.

(b) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

**6. Property, Plant and Equipment**

Property, plant and equipment net, consisted of the following.

<i>(In millions)</i>	<b>September 30, 2010</b>	<b>At December 31, 2009</b>
Original cost	\$ 110,234	\$ 113,315
Less accumulated depreciation and amortization	(44,696)	(44,103)
<b>Property, plant and equipment net</b>	<b>\$ 65,538</b>	<b>\$ 69,212</b>

Consolidated depreciation and amortization related to property, plant and equipment was \$2,622 million and \$2,658 million for the third quarters of 2010 and 2009, respectively, and \$7,477 million and \$7,893 million for the nine months ended September 30, 2010 and 2009, respectively.

**Table of Contents****7. GOODWILL AND OTHER INTANGIBLE ASSETS**

Goodwill and other intangible assets net, consisted of the following.

<i>(In millions)</i>	September 30, 2010	At December 31, 2009
<b>Goodwill</b>	\$ 64,128	\$ 65,574
<b>Other intangible assets</b>		
Intangible assets subject to amortization	\$ 10,127	\$ 11,824
Indefinite-lived intangible assets(a)	104	105
<b>Total</b>	<b>\$ 10,231</b>	<b>\$ 11,929</b>

(a) Indefinite-lived intangible assets principally comprised trademarks and tradenames. Changes in goodwill balances follow.

<i>(In millions)</i>	Balance January 1, 2010	Acquisitions	Dispositions, currency exchange and other	Balance September 30, 2010
Energy Infrastructure	\$ 12,777	\$ 36	\$ (84)	\$ 12,729
Technology Infrastructure	22,648	10	(104)	22,554
GE Capital	28,961	21	(1,154)	27,828
Home & Business Solutions	1,188		(171)	1,017
<b>Total</b>	<b>\$ 65,574</b>	<b>\$ 67</b>	<b>\$ (1,513)</b>	<b>\$ 64,128</b>

Goodwill balances decreased \$1,446 million during the nine months ended September 30, 2010, primarily as a result of the stronger U.S. dollar (\$802 million) and the deconsolidation of Regency Energy Partners L.P. (Regency) at GE Capital (\$557 million).

On May 26, 2010, we sold our general partnership interest in Regency, a midstream natural gas services provider, and retained a 21% limited partnership interest. This resulted in the deconsolidation of Regency and the remeasurement of our limited partnership interest to fair value. We recorded a pre-tax gain of \$119 million, which is reported in GECS revenues from services.

We test goodwill for impairment annually and more frequently if circumstances warrant. We determine fair values for each of the reporting units using an income approach. When available and appropriate, we use comparative market multiples to corroborate discounted cash flow results. For purposes of the income approach, fair value is determined based on the present value of estimated future cash flows, discounted at an appropriate risk-adjusted rate. We use our internal forecasts to estimate future cash flows and include an estimate of long-term future growth rates based on our most recent views of the long-term outlook for each business. Actual results may differ from those assumed in our forecasts. We derive our discount rates using the capital asset pricing model and analyzing published rates for industries relevant to our reporting units to estimate the cost of equity financing. We use discount rates that are commensurate with the risks and uncertainty inherent in the respective businesses and in our internally developed forecasts. Discount rates used in our reporting unit valuations ranged from 9% to 14.5%. Valuations

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

using the market approach reflect prices and other relevant observable information generated by market transactions involving comparable businesses.

(22)

**Table of Contents**

Compared to the market approach, the income approach more closely aligns each reporting unit valuation to our business profile, including geographic markets served and product offerings. Required rates of return, along with uncertainty inherent in the forecasts of future cash flows are reflected in the selection of the discount rate. Equally important, under this approach, reasonably likely scenarios and associated sensitivities can be developed for alternative future states that may not be reflected in an observable market price. A market approach allows for comparison to actual market transactions and multiples. It can be somewhat more limited in its application because the population of potential comparables is often limited to publicly-traded companies where the characteristics of the comparative business and ours can be significantly different, market data is usually not available for divisions within larger conglomerates or non-public subsidiaries that could otherwise qualify as comparable, and the specific circumstances surrounding a market transaction (e.g., synergies between the parties, terms and conditions of the transaction, etc.) may be different or irrelevant with respect to our business. It can also be difficult, under current market conditions, to identify orderly transactions between market participants in similar businesses. We assess the valuation methodology based upon the relevance and availability of the data at the time we perform the valuation and weight the methodologies appropriately.

We performed our annual impairment test of goodwill for all of our reporting units in the third quarter using data as of July 1, 2010. The impairment test consists of two steps: in step one, the carrying value of the reporting unit is compared with its fair value; in step two, which is applied when the carrying value is more than its fair value, the amount of goodwill impairment, if any, is derived by deducting the fair value of the reporting unit's assets and liabilities from the fair value of its equity, and comparing that amount with the carrying amount of goodwill. In performing the valuations, we used cash flows that reflected management's forecasts and discount rates that included risk adjustments consistent with the current market conditions. Based on the results of our step one testing, the fair values of each of the GE Industrial reporting units and the CLL, Consumer, Energy Financial Services and GECAS reporting units exceeded their carrying values; therefore, the second step of the impairment test was not required to be performed and no goodwill impairment was recognized.

Our Real Estate reporting unit had a goodwill balance of \$1,099 million at September 30, 2010. As the carrying amount exceeded the fair value of our Real Estate reporting unit by about \$3 billion as of July 1, 2010, we performed step two of the goodwill impairment test. Based on the results of the step two analysis for Real Estate, the implied fair value of goodwill exceeded the carrying value of goodwill by about \$3 billion, and accordingly, no goodwill impairment was required. The performance of the step one and two tests for evaluating our Real Estate goodwill is dependent upon several assumptions related to this business, including loss estimates for our portfolio, new origination volume and margins, anticipated stabilization of the commercial real estate market, discount rates and fair values of the business's assets and liabilities. Relatively minor changes to these assumptions could adversely affect the results of the impairment test.

Estimating the fair value of reporting units involves the use of estimates and significant judgments that are based on a number of factors including actual operating results. If current conditions persist longer or deteriorate further than expected, it is reasonably possible that the judgments and estimates described above could change in future periods.

**Table of Contents****Intangible Assets Subject to Amortization**

<i>(In millions)</i>	September 30, 2010			At December 31, 2009		
	Gross carrying amount	Accumulated amortization	Net	Gross carrying amount	Accumulated amortization	Net
Customer-related	\$ 5,645	\$ (1,545)	\$ 4,100	\$ 6,044	\$ (1,392)	\$ 4,652
Patents, licenses and trademarks	5,393	(2,529)	2,864	5,198	(2,177)	3,021
Capitalized software	6,712	(4,404)	2,308	6,549	(4,127)	2,422
Lease valuations	1,660	(883)	777	1,754	(793)	961
Present value of future profits(a)	474	(474)		921	(470)	451
All other	393	(315)	78	745	(428)	317
<b>Total</b>	<b>\$ 20,277</b>	<b>\$ (10,150)</b>	<b>\$ 10,127</b>	<b>\$ 21,211</b>	<b>\$ (9,387)</b>	<b>\$ 11,824</b>

(a) Balance at September 30, 2010 reflects a third quarter 2010 adjustment to the present value of future profits in our run-off insurance operation to reflect the effects that would have been recognized had the related unrealized investment securities holding gains and losses actually been realized in accordance with ASC 320-10-S99-2.

Consolidated amortization related to intangible assets subject to amortization was \$435 million and \$616 million for the three months ended September 30, 2010 and 2009, respectively. Consolidated amortization related to intangible assets subject to amortization for the nine months ended September 30, 2010 and 2009, was \$1,294 million and \$1,629 million, respectively.

**Table of Contents****8. GECS BORROWINGS AND BANK DEPOSITS**

GECS borrowings are summarized in the following table.

<i>(In millions)</i>	September 30, 2010	At December 31, 2009
<b>Short-term borrowings</b>		
Commercial paper		
U.S.	\$ 31,129	\$ 37,775
Non-U.S.	10,191	9,525
Current portion of long-term borrowings(a)(b)(c)	62,777	69,883
GE Interest Plus notes(d)	8,824	7,541
Other(c)	2,829	6,413
 GECS short-term borrowings	 \$ 115,750	 \$ 131,137
<b>Long-term borrowings</b>		
Senior unsecured notes(a)(b)	\$ 277,076	\$ 305,306
Subordinated notes(e)	2,523	2,686
Subordinated debentures(f)	7,204	7,647
Other(c)(g)	11,474	10,752
 GECS long-term borrowings	 \$ 298,277	 \$ 326,391
<b>Non-recourse borrowings of consolidated securitization entities(h)</b>	<b>\$ 30,497</b>	<b>\$ 3,883</b>
 <b>Bank deposits(i)</b>	 <b>\$ 41,928</b>	 <b>\$ 38,923</b>
 <b>Total borrowings and bank deposits</b>	 <b>\$ 486,452</b>	 <b>\$ 500,334</b>

- (a) GECC had issued and outstanding \$54,795 million and \$59,336 million of senior, unsecured debt that was guaranteed by the Federal Deposit Insurance Corporation (FDIC) under the Temporary Liquidity Guarantee Program at September 30, 2010 and December 31, 2009, respectively. Of the above amounts \$9,750 million and \$5,841 million is included in current portion of long-term borrowings at September 30, 2010 and December 31, 2009, respectively.
- (b) Included in total long-term borrowings were \$2,535 million and \$3,138 million of obligations to holders of guaranteed investment contracts at September 30, 2010 and December 31, 2009, respectively. GECC could be required to repay up to approximately \$2,500 million if its long-term credit rating were to fall below AA-/Aa3 or its short-term credit rating were to fall below A-1+/P-1.
- (c) Included \$11,002 million and \$10,604 million of secured funding at September 30, 2010 and December 31, 2009, respectively, of which \$3,991 million and \$5,667 million is non-recourse to GECS at September 30, 2010 and December 31, 2009, respectively.

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

- (d) Entirely variable denomination floating rate demand notes.
- (e) Included \$417 million of subordinated notes guaranteed by GE at both September 30, 2010 and December 31, 2009.
- (f) Subordinated debentures receive rating agency equity credit and were hedged at issuance to the U.S. dollar equivalent of \$7,725 million.
- (g) Included \$1,839 million and \$1,649 million of covered bonds at September 30, 2010 and December 31, 2009, respectively. If the short-term credit rating of GECC were reduced below A -1/P -1, GECC would be required to partially cash collateralize these bonds in an amount up to \$767 million.
- (h) Included at September 30, 2010 was \$1,935 million of commercial paper, \$9,316 million of current portion of long-term borrowings and \$19,246 million of long-term borrowings related to former QSPEs consolidated on January 1, 2010 upon our adoption of ASU 2009-16 & 17, previously consolidated liquidating securitization entities and other on-book securitization borrowings. Included at December 31, 2009, was \$2,424 million of commercial paper, \$378 million of current portion of long-term borrowings and \$1,081 million of long-term borrowings issued by consolidated liquidating securitization entities. See Note 16.
- (i) Included \$23,884 million and \$21,252 million of deposits in non-U.S. banks at September 30, 2010 and December 31, 2009, respectively, and \$11,787 million and \$10,476 million of certificates of deposits distributed by brokers with maturities greater than one year at September 30, 2010 and December 31, 2009, respectively.

(25)



**Table of Contents****9. POSTRETIREMENT BENEFIT PLANS**

We sponsor a number of pension and retiree health and life insurance benefit plans. Principal pension plans include the GE Pension Plan and the GE Supplementary Pension Plan. Principal retiree benefit plans generally provide health and life insurance benefits to employees who retire under the GE Pension Plan with 10 or more years of service. Other pension plans include the U.S. and non-U.S. pension plans with pension assets or obligations greater than \$50 million. Smaller pension plans and other retiree benefit plans are not material individually or in the aggregate. The effect on operations of the pension plans follows.

<i>(In millions)</i>	<b>Principal Pension Plans</b>			
	<b>Three months ended September 30 2010</b>	<b>2009</b>	<b>Nine months ended September 30 2010</b>	<b>2009</b>
Expected return on plan assets	\$ (1,084)	\$ (1,125)	\$ (3,254)	\$ (3,378)
Service cost for benefits earned	275	522	844	1,211
Interest cost on benefit obligation	678	667	2,020	2,001
Prior service cost amortization	59	81	178	242
Net actuarial loss amortization	331	86	993	259
Pension plans cost	\$ 259	\$ 231	\$ 781	\$ 335

<i>(In millions)</i>	<b>Other Pension Plans</b>			
	<b>Three months ended September 30 2010</b>	<b>2009</b>	<b>Nine months ended September 30 2010</b>	<b>2009</b>
Expected return on plan assets	\$ (126)	\$ (110)	\$ (380)	\$ (321)
Service cost for benefits earned	65	84	209	249
Interest cost on benefit obligation	116	117	360	338
Prior service cost amortization	3	3	11	8
Net actuarial loss amortization	48	37	159	93
Pension plans cost	\$ 106	\$ 131	\$ 359	\$ 367

The effect on operations of principal retiree health and life insurance plans follows.

<i>(In millions)</i>	<b>Principal Retiree Health and Life Insurance Plans</b>			
	<b>Three months ended September 30 2010</b>	<b>2009</b>	<b>Nine months ended September 30 2010</b>	<b>2009</b>
Expected return on plan assets	\$ (29)	\$ (32)	\$ (87)	\$ (96)
Service cost for benefits earned	50	177	162	336
Interest cost on benefit obligation	175	177	525	531
Prior service cost amortization	158	168	474	504
Net actuarial gain amortization	(6)	(27)	(18)	(81)
Retiree benefit plans cost	\$ 348	\$ 463	\$ 1,056	\$ 1,194

**Table of Contents****10. INCOME TAXES**

The balance of unrecognized tax benefits, the amount of related interest and penalties we have provided and what we believe to be the range of reasonably possible changes in the next 12 months, were:

<i>(In millions)</i>	September 30, 2010	At December 31, 2009
Unrecognized tax benefits	\$ 7,112	\$ 7,251
Portion that, if recognized, would reduce tax expense and effective tax rate(a)	4,675	4,918
Accrued interest on unrecognized tax benefits	1,572	1,369
Accrued penalties on unrecognized tax benefits	106	99
Reasonably possible reduction to the balance of unrecognized tax benefits in succeeding 12 months	0-1,500	0-1,800
Portion that, if recognized, would reduce tax expense and effective tax rate(a)	0-1,000	0-1,400

(a) Some portion of such reduction may be reported as discontinued operations.

The IRS is currently auditing our consolidated income tax returns for 2003-2007. We expect the 2003-2005 audit to be completed during the fourth quarter of 2010, with the exception of certain items including the disallowance by the IRS of the loss on our 2003 disposition of shares of ERC Life Reinsurance Corporation. We expect to contest the disallowance of this loss. In addition, certain other U.S. tax deficiency issues and refund claims for previous years remain unresolved. The conclusion of the 2003-2005 audit could result in a decrease in our balance of unrecognized tax benefits that is, the aggregate tax effect of differences between tax return positions and the benefits recognized in our financial statements. We believe that there are no other jurisdictions in which the outcome of unresolved issues or claims is likely to be material to our results of operations, financial position or cash flows. We further believe that we have made adequate provision for all income tax uncertainties.

GE and GECS file a consolidated U.S. federal income tax return. The GECS provision for current tax expense includes its effect on the consolidated return. The effect of GECS on the consolidated liability is generally settled in cash as GE tax payments are due. The effect of GECS on the amount of the consolidated tax liability from the formation of the NBCU joint venture will be settled in cash when it otherwise would have reduced the liability of the group absent the tax on formation.

During the first quarter of 2009, following the change in our external credit ratings, funding actions taken and review of our operations, liquidity and funding, we determined that undistributed prior-year earnings of non-U.S. subsidiaries of GECS, on which we had previously provided deferred U.S. taxes, would be indefinitely reinvested outside the U.S. This change increased the amount of prior-year earnings indefinitely reinvested outside the U.S. by approximately \$2 billion, resulting in an income tax benefit of \$700 million in the first quarter of 2009.

**Table of Contents****11. SHAREOWNERS EQUITY**

A summary of increases (decreases) in GE shareowners equity that did not result directly from transactions with shareowners, net of income taxes, follows.

<i>(In millions)</i>	<b>Three months ended September 30</b>		<b>Nine months ended September 30</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Net earnings attributable to the Company	\$ 2,055	\$ 2,494	\$ 7,109	\$ 8,012
Investment securities net(a)	(906)	1,697	(180)	2,615
Currency translation adjustments net	2,356	1,857	(4,799)	4,342
Cash flow hedges net	(239)	71	205	1,476
Benefit plans net	351	180	1,275	659
<b>Total</b>	<b>\$ 3,617</b>	<b>\$ 6,299</b>	<b>\$ 3,610</b>	<b>\$ 17,104</b>

(a) Includes adjustments as of September 30, 2010 to deferred acquisition costs, present value of future profits, and investment contracts, insurance liabilities and insurance annuity benefits in our run-off insurance operation to reflect the effects that would have been recognized had the related unrealized investment securities holding gains and losses actually been realized in accordance with ASC 320-10-S99-2.

On January 1, 2010, we adopted ASU 2009-16 & 17. This resulted in a reduction of GE shareowners equity primarily related to the reversal of a portion of previously recognized securitization gains. This adjustment is reflected as a cumulative effect adjustment of the opening balances of retained earnings (\$1,708 million) and accumulated other comprehensive income (\$265 million). See Notes 1 and 16 for additional information.

Changes to noncontrolling interests are as follows.

<i>(In millions)</i>	<b>Three months ended September 30</b>		<b>Nine months ended September 30</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Beginning balance	\$ 6,791	\$ 8,340	\$ 7,845	\$ 8,947
Net earnings	162	5	328	102
Dividends	(18)	(152)	(277)	(444)
NBCU share purchase(a)	(1,876)		(1,876)	
Dispositions(b)			(979)	(331)
AOCI and other(c)	15	87	33	6
<b>Ending balance</b>	<b>\$ 5,074</b>	<b>\$ 8,280</b>	<b>\$ 5,074</b>	<b>\$ 8,280</b>

(a) On September 26, 2010, we acquired 7.7% of NBCU's outstanding shares from Vivendi for \$2,000 million, of which \$1,876 million was recorded as a reduction in noncontrolling interest and \$124 million was recorded as a reduction in additional paid in capital reflecting the amount paid in excess of the carrying value of the noncontrolling interest.

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

- (b) Includes the effects of deconsolidating both Regency \$(979) million during the second quarter of 2010 and Penske Truck Leasing Co., L.P. (PTL) \$(331) million during the first quarter of 2009.
  
- (c) Changes to the individual components of AOCI attributable to noncontrolling interests were insignificant.

(28)

**Table of Contents****12. GECS REVENUES FROM SERVICES**

GECS revenues from services are summarized in the following table.

<i>(In millions)</i>	<b>Three months ended September 30</b>		<b>Nine months ended September 30</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Interest on loans(a)	\$ 5,363	\$ 4,933	\$ 16,693	\$ 15,113
Equipment leased to others	2,799	2,902	8,329	9,314
Fees(a)	1,236	1,160	3,725	3,419
Investment income(a)(b)	600	755	1,686	2,413
Financing leases(a)	694	795	2,153	2,533
Premiums earned by insurance activities	511	515	1,490	1,525
Net securitization gains(a)		449		1,169
Real estate investments	330	410	961	1,128
Associated companies	491	277	1,548	751
Other items(c)(d)	405	337	1,714	2,604
<b>Total</b>	<b>\$ 12,429</b>	<b>\$ 12,533</b>	<b>\$ 38,299</b>	<b>\$ 39,969</b>

- (a) On January 1, 2010, we adopted ASU 2009-16 & 17 which required us to consolidate substantially all of our former QSPEs. As a result, 2010 GECS revenues from services include interest and fee income from these entities, which were not presented on a consolidated basis in 2009. Also beginning in 2010, we no longer record gains for substantially all of our securitizations as they are recorded as on-book financings. See Note 16.
- (b) Included net other-than-temporary impairments on investment securities of \$31 million and \$161 million in the third quarters of 2010 and 2009, respectively, and \$166 million and \$251 million for the nine months ended September 30, 2010 and 2009, respectively. See Note 3.
- (c) Included a gain on the sale of a limited partnership interest in PTL and a related gain on the remeasurement of the retained investment to fair value totaling \$296 million in the first quarter of 2009.
- (d) Included a gain of \$343 million on the remeasurement to fair value of our equity method investment in BAC Credomatic GECS Inc. (BAC), following our acquisition of a controlling interest in the second quarter of 2009.

**Table of Contents****13. EARNINGS PER SHARE INFORMATION**

GE's authorized common stock consists of 13,200,000,000 shares having a par value of \$0.06 each. Information related to the calculation of earnings per share follows.

<i>(In millions; per-share amounts in dollars)</i>	<b>Three months ended September 30</b>			
	<b>2010</b>		<b>2009</b>	
	<b>Diluted</b>	<b>Basic</b>	<b>Diluted</b>	<b>Basic</b>
<b>Amounts attributable to the Company:</b>				
<b>Consolidated</b>				
Earnings from continuing operations for per-share calculation(a)	\$ 3,148	\$ 3,148	\$ 2,438	\$ 2,438
Preferred stock dividends declared	(75)	(75)	(75)	(75)
Earnings from continuing operations attributable to common shareowners for per-share calculation	\$ 3,073	\$ 3,073	\$ 2,363	\$ 2,363
Earnings (loss) from discontinued operations for per-share calculation	(1,102)	(1,102)	40	40
Net earnings attributable to GE common shareowners for per-share calculation	1,971	1,970	2,403	2,402
<b>Average equivalent shares</b>				
Shares of GE common stock outstanding	10,674	10,674	10,638	10,638
Employee compensation-related shares, including stock options	17			
Total average equivalent shares	10,691	10,674	10,638	10,638
<b>Per-share amounts</b>				
Earnings from continuing operations	\$ 0.29	\$ 0.29	\$ 0.22	\$ 0.22
Loss from discontinued operations	(0.10)	(0.10)		
Net earnings	0.18	0.18	0.23	0.23

**Table of Contents**

<i>(In millions; per-share amounts in dollars)</i>	Nine months ended September 30			
	2010		2009	
	Diluted	Basic	Diluted	Basic
<b>Amounts attributable to the Company:</b>				
<b>Consolidated</b>				
Earnings from continuing operations for per-share calculation(a)	\$ 8,738	\$ 8,738	\$ 8,157	\$ 8,156
Preferred stock dividends declared	(225)	(225)	(225)	(225)
Earnings from continuing operations attributable to common shareowners for per-share calculation	\$ 8,513	\$ 8,513	\$ 7,932	\$ 7,931
Loss from discontinued operations for per-share calculation	(1,678)	(1,678)	(175)	(175)
Net earnings attributable to GE common shareowners for per-share calculation	6,834	6,834	7,757	7,756
<b>Average equivalent shares</b>				
Shares of GE common stock outstanding	10,672	10,672	10,601	10,601
Employee compensation-related shares, including stock options	17			
Total average equivalent shares	10,689	10,672	10,601	10,601
<b>Per-share amounts</b>				
Earnings from continuing operations	\$ 0.80	\$ 0.80	\$ 0.75	\$ 0.75
Loss from discontinued operations	(0.16)	(0.16)	(0.02)	(0.02)
Net earnings	0.64	0.64	0.73	0.73

(a) Included an insignificant amount of dividend equivalents in each of the periods presented and an insignificant amount related to accretion of redeemable securities for the three and nine months ended September 30, 2010.

For the three and nine months ended September 30, 2010 and 2009, there were approximately 354 million and 331 million, respectively, and 329 million and 337 million, respectively, of outstanding stock awards that were not included in the computation of diluted earnings per share because their effect was anti-dilutive.

Earnings-per-share amounts are computed independently for earnings from continuing operations, loss from discontinued operations and net earnings. As a result, the sum of per-share amounts from continuing operations and discontinued operations may not equal the total per-share amounts for net earnings.

**14. FAIR VALUE MEASUREMENTS**

For a description on how we estimate fair value, see Note 1 in our 2009 consolidated financial statements for information.

The following tables present our assets and liabilities measured at fair value on a recurring basis. Included in the tables are investment securities of \$28,218 million and \$25,729 million at September 30, 2010 and December 31, 2009, respectively, primarily supporting obligations to annuitants and policyholders in our run-off insurance operations, and \$6,248 million and \$6,629 million at September 30, 2010 and December 31, 2009, respectively, supporting obligations to holders of GICs in Trinity (which ceased issuing new investment contracts beginning in the first quarter of 2010), and investment securities held at our global banks. Such securities are mainly investment-grade.

**Table of Contents**

<i>(In millions)</i>	Level 1(a)	Level 2(a)	Level 3(b)	Netting adjustment(c)	Net balance
<b>September 30, 2010</b>					
<b>Assets</b>					
Investment securities					
Debt					
U.S. corporate	\$ 137	\$ 20,756	\$ 3,461	\$	\$ 24,354
State and municipal		2,788	181		2,969
Residential mortgage-backed		2,882	131		3,013
Commercial mortgage-backed		2,796	49		2,845
Asset-backed		823	2,403		3,226
Corporate non-U.S.	163	1,153	1,062		2,378
Government non-U.S.	1,096	1,261	178		2,535
U.S. government and federal agency	71	2,808	271		3,150
Retained interests(d)			41		41
Equity					
Available-for-sale	632	67	22		721
Trading	458				458
Derivatives(e)		12,980	627	(5,127)	8,480
Other(f)			898		898
<b>Total</b>	<b>\$ 2,557</b>	<b>\$ 48,314</b>	<b>\$ 9,324</b>	<b>\$ (5,127)</b>	<b>\$ 55,068</b>
<b>Liabilities</b>					
Derivatives	\$	\$ 7,666	\$ 237	\$ (5,141)	\$ 2,762
Other(g)		29			29
<b>Total</b>	<b>\$</b>	<b>\$ 7,695</b>	<b>\$ 237</b>	<b>\$ (5,141)</b>	<b>\$ 2,791</b>
<b>December 31, 2009</b>					
<b>Assets</b>					
Investment securities					
Debt					
U.S. corporate	\$ 723	\$ 19,061	\$ 3,258	\$	\$ 23,042
State and municipal		2,229	173		2,402
Residential mortgage-backed		3,195	123		3,318
Commercial mortgage-backed		2,647	55		2,702
Asset-backed		860	1,877		2,737
Corporate non-U.S.	159	692	989		1,840
Government non-U.S.	1,277	1,483	176		2,936
U.S. government and federal agency	85	2,307	282		2,674
Retained interests			8,831		8,831
Equity					
Available-for-sale	536	184	19		739
Trading	720				720
Derivatives(e)		11,056	804	(3,851)	8,009
Other(f)			1,006		1,006
<b>Total</b>	<b>\$ 3,500</b>	<b>\$ 43,714</b>	<b>\$ 17,593</b>	<b>\$ (3,851)</b>	<b>\$ 60,956</b>
<b>Liabilities</b>					
Derivatives	\$	\$ 7,295	\$ 222	\$ (3,860)	\$ 3,657
Other(g)		798			798
<b>Total</b>	<b>\$</b>	<b>\$ 8,093</b>	<b>\$ 222</b>	<b>\$ (3,860)</b>	<b>\$ 4,455</b>



## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

- (a) Included in Level 1 at September 30, 2010 was \$76 million of available-for-sale equity transferred from Level 2 due to the expiration of sale restrictions on the security. Other transfers between Level 1 and Level 2 were insignificant.
- (b) Level 3 investment securities valued using non-binding broker quotes totaled \$762 million and \$1,055 million at September 30, 2010 and December 31, 2009, respectively, and were classified as available-for-sale securities.
- (c) The netting of derivative receivables and payables is permitted when a legally enforceable master netting agreement exists. Included fair value adjustments related to our own and counterparty credit risk.
- (d) Substantially all of our retained interests were consolidated in connection with our adoption of ASU 2009-16 & 17 on January 1, 2010.
- (e) The fair value of derivatives included an adjustment for non-performance risk. At September 30, 2010 and December 31, 2009, the cumulative adjustment was a gain of \$14 million and \$9 million, respectively. See Note 15 for additional information on the composition of our derivative portfolio.
- (f) Included private equity investments and loans designated under the fair value option.
- (g) Primarily represented the liability associated with certain of our deferred incentive compensation plans.

(32)

**Table of Contents**

The following tables present the changes in Level 3 instruments measured on a recurring basis for the three months ended September 30, 2010 and 2009 and the nine months ended September 30, 2010 and 2009. The majority of our Level 3 balances consist of investment securities classified as available-for-sale with changes in fair value recorded in shareowners' equity.

**Changes in Level 3 Instruments for the Three Months Ended September 30, 2010**

(In millions)

	July 1, 2010	Net realized/ unrealized gains(losses) included in earnings(a)	Net realized/ unrealized gains (losses) included in accumulated other comprehensive income	Purchases, issuances and settlements	Transfers in and/or out of Level 3(b)	September 30, 2010	Net change in unrealized gains (losses) relating to instruments still held at September 30, 2010(c)
<b>Investment securities</b>							
<b>Debt</b>							
U.S. corporate	\$ 3,309	\$ 16	\$ 125	\$ 38	\$ (27)	\$ 3,461	\$
State and municipal	238		(48)	(9)		181	
<b>Residential mortgage-backed</b>							
Commercial mortgage-backed	131	(1)	7	3	(9)	131	
Asset-backed	52			(3)		49	
Corporate non-U.S.	1,885	6	13	506	(7)	2,403	
Government non-U.S.	1,085	9	32	(27)	(37)	1,062	
U.S. government and federal agency	143		8	1	26	178	
Retained interests	253		18			271	
Equity	41	1	1	(2)		41	
Available-for-sale	17		2		3	22	
<b>Trading</b>							
Derivatives(d)(e)	266	51	12	(40)	149	438	46
Other	897	(10)	20	(9)		898	(20)
<b>Total</b>	<b>\$ 8,317</b>	<b>\$ 72</b>	<b>\$ 190</b>	<b>\$ 458</b>	<b>\$ 98</b>	<b>\$ 9,135</b>	<b>\$ 26</b>

(a) Earnings effects are primarily included in the GECS revenues from services and Interest and other financial charges captions in the Condensed Statement of Earnings.

(b) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.

(c) Represented the amount of unrealized gains or losses for the period included in earnings.

(d) Represented derivative assets net of derivative liabilities and included cash accruals of \$48 million not reflected in the fair value hierarchy table.

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

- (e) Gains included in net realized/unrealized gains (losses) included in earnings were offset by the earnings effects from the underlying items that were economically hedged. See Note 15.

(33)

**Table of Contents****Changes in Level 3 Instruments for the Three Months Ended September 30, 2009***(In millions)*

	July 1, 2009	Net realized/ unrealized gains(losses) included in earnings(a)	Net realized/ unrealized gains (losses) included in accumulated other comprehensive income	Purchases, issuances and settlements	Transfers in and/or out of Level 3(b)	September 30, 2009	Net change in unrealized gains (losses) relating to instruments still held at September 30, 2009(c)
<b>Investment securities</b>							
<b>Debt</b>							
U.S. corporate	\$ 2,925	\$ (33)	\$ 258	\$ (46)	\$ 41	\$ 3,145	\$ 1
State and municipal	157		6	73	11	247	
<b>Residential</b>							
mortgage-backed	62	(1)	5		(9)	57	
<b>Commercial</b>							
mortgage-backed	50		4		5	59	
Asset-backed	1,814	(10)	17	(30)	111	1,902	
Corporate non-U.S.	639	15	72	(4)	28	750	
Government non-U.S.	143		10	14	(1)	166	
U.S. government and federal agency	266	22	4	(1)		291	
Retained interests	7,525	275	74	544		8,418	75
<b>Equity</b>							
Available-for-sale	18		2		1	21	1
<b>Trading</b>							
Derivatives(d)(e)	789	47	27	(68)	(184)	611	62
Other	1,031	(90)	21	9		971	(90)
<b>Total</b>	<b>\$ 15,419</b>	<b>\$ 225</b>	<b>\$ 500</b>	<b>\$ 491</b>	<b>\$ 3</b>	<b>\$ 16,638</b>	<b>\$ 49</b>

(a) Earnings effects are primarily included in the GECS revenues from services and Interest and other financial charges captions in the Condensed Statement of Earnings.

(b) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.

(c) Represented the amount of unrealized gains or losses for the period included in earnings.

(d) Earnings from derivatives were more than offset by \$83 million in losses from related derivatives included in Level 2.

(e) Represented derivative assets net of derivative liabilities and included cash accruals of \$38 million not reflected in the fair value hierarchy table.

**Table of Contents****Changes in Level 3 Instruments for the Nine Months Ended September 30, 2010**

(In millions)

	January 1, 2010(a)	Net realized/ unrealized gains(losses) included in earnings(b)	Net realized/ unrealized gains (losses) included in accumulated other comprehensive income	Purchases, issuances and settlements	Transfers in and/or out of Level 3(c)	September 30, 2010	Net change in unrealized gains (losses) relating to instruments still held at September 30, 2010(d)
Investment securities							
Debt							
U.S. corporate	\$ 3,258	\$ 48	\$ 207	\$ (19)	\$ (33)	\$ 3,461	\$
State and municipal	173		21	(13)		181	
Residential mortgage-backed	123	(1)	17	2	(10)	131	
Commercial mortgage-backed	1,038	30	(3)	(1,016)		49	
Asset-backed	1,872	27	40	568	(104)	2,403	
Corporate non-U.S.	1,206	7	(45)	126	(232)	1,062	
Government non-U.S.	176		(15)	16	1	178	
U.S. government and federal agency	282		(9)	(2)		271	
Retained interests	45		3	(7)		41	
Equity							
Available-for-sale	19		1		2	22	1
Trading							
Derivatives(e)(f)	236	194	10	(91)	89	438	119
Other	960	(35)	(48)	21		898	(34)
<b>Total</b>	<b>\$ 9,388</b>	<b>\$ 270</b>	<b>\$ 179</b>	<b>\$ (415)</b>	<b>\$ (287)</b>	<b>\$ 9,135</b>	<b>\$ 86</b>

(a) Included \$1,015 million in debt securities, a reduction in retained interests of \$8,782 million and a reduction in derivatives of \$365 million related to adoption of ASU 2009-16 & 17.

(b) Earnings effects are primarily included in the GECS revenues from services and Interest and other financial charges captions in the Condensed Statement of Earnings.

(c) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.

(d) Represented the amount of unrealized gains or losses for the period included in earnings.

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

- (e) Represented derivative assets net of derivative liabilities and included cash accruals of \$48 million not reflected in the fair value hierarchy table.
  
- (f) Gains included in net realized/unrealized gains (losses) included in earnings were offset by the earnings effects from the underlying items that were economically hedged. See Note 15.

(35)

**Table of Contents****Changes in Level 3 Instruments for the Nine Months Ended September 30, 2009***(In millions)*

	January 1, 2009	Net realized/ unrealized gains(losses) included in earnings(a)	Net realized/ unrealized gains (losses) included in accumulated other comprehensive income	Purchases, issuances and settlements	Transfers in and/or out of Level 3(b)	September 30, 2009	Net change in unrealized gains (losses) relating to instruments still held at September 30, 2009(c)
Investment securities							
Debt							
U.S. corporate	\$ 3,220	\$ (151)	\$ 320	\$ (106)	\$ (138)	\$ 3,145	\$ 4
State and municipal	247		(101)	65	36	247	
Residential mortgage-backed	173	(1)	(10)	(20)	(85)	57	
Commercial mortgage-backed	66		(4)		(3)	59	
Asset-backed	1,605	(1)	244	84	(30)	1,902	
Corporate non-U.S.	659	2	87	31	(29)	750	
Government non-U.S.	424		6	17	(281)	166	
U.S. government and federal agency	183	22	88	(2)		291	
Retained interests	6,356	924	244	894		8,418	166
Equity							
Available-for-sale	23	(1)	5	(2)	(4)	21	2
Trading							
Derivatives(d)(e)	1,003	56	(38)	(241)	(169)	611	(117)
Other	1,105	(227)	32	54	7	971	(298)
<b>Total</b>	<b>\$ 15,064</b>	<b>\$ 623</b>	<b>\$ 873</b>	<b>\$ 774</b>	<b>\$ (696)</b>	<b>\$ 16,638</b>	<b>\$ (243)</b>

- (a) Earnings effects are primarily included in the GECS revenues from services and Interest and other financial charges captions in the Condensed Statement of Earnings.
- (b) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.
- (c) Represented the amount of unrealized gains or losses for the period included in earnings.
- (d) Earnings from derivatives were partially offset by \$40 million in losses from related derivatives included in Level 2.

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

- (e) Represented derivative assets net of derivative liabilities and included cash accruals of \$38 million not reflected in the fair value hierarchy table.

(36)



**Table of Contents****Non-Recurring Fair Value Measurements**

The following table represents non-recurring fair value amounts (as measured at the time of the adjustment) for those assets remeasured to fair value on a non-recurring basis during the fiscal year and still held at September 30, 2010 and at December 31, 2009.

<i>(In millions)</i>	Remeasured during the nine months ended September 30, 2010		Remeasured during the year ended December 31, 2009	
	Level 2	Level 3	Level 2	Level 3
Financing receivables and loans held for sale	\$ 95	\$ 7,376	\$ 81	\$ 5,420
Cost and equity method investments(a)		631		1,006
Long-lived assets, including real estate	1,108	5,650	435	5,105
Retained investments in formerly consolidated subsidiaries(b)		113		5,903
<b>Total</b>	<b>\$ 1,203</b>	<b>\$ 13,770</b>	<b>\$ 516</b>	<b>\$ 17,434</b>

(a) Includes the fair value of private equity and real estate funds included in Level 3 of \$124 million and \$409 million at September 30, 2010 and December 31, 2009, respectively.

(b) During the nine months ended September 30, 2010, we had a retained investment in Regency, a formerly consolidated subsidiary, in Level 1 that was remeasured to a fair value of \$549 million.

The following table represents the fair value adjustments to assets measured at fair value on a non-recurring basis and still held at September 30, 2010 and September 30, 2009.

<i>(In millions)</i>	Three months ended September 30		Nine months ended September 30	
	2010	2009	2010	2009
Financing receivables and loans held for sale	\$ (512)	\$ (658)	\$ (1,524)	\$ (1,339)
Cost and equity method investments(a)	(44)	(354)	(117)	(822)
Long-lived assets, including real estate	(879)	(417)	(2,196)	(692)
Retained investments in formerly consolidated subsidiaries	1		184	237
<b>Total</b>	<b>\$ (1,434)</b>	<b>\$ (1,429)</b>	<b>\$ (3,653)</b>	<b>\$ (2,616)</b>

(a) Includes fair value adjustments associated with private equity and real estate funds of \$(14) million and \$(48) million in the third quarters of 2010 and 2009, respectively, and \$(40) million and \$(219) million for the nine months ended September 30, 2010 and 2009, respectively.

**15. FINANCIAL INSTRUMENTS**

The following table provides information about the assets and liabilities not carried at fair value in our Condensed Statement of Financial Position. Consistent with ASC 825, *Financial Instruments*, the table excludes financing leases and non-financial assets and liabilities. Apart from certain of our borrowings and certain marketable securities, few of the instruments identified below are actively traded and their fair values

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

must often be determined using financial models. Realization of the fair value of these instruments depends upon market forces beyond our control, including marketplace liquidity. For a description on how we estimate fair value, see Note 22 in our 2009 consolidated financial statements.

(37)

**Table of Contents**

<i>(In millions)</i>	At					
	September 30, 2010			December 31, 2009		
	Assets (liabilities)			Assets (liabilities)		
	Notional amount	Carrying amount (net)	Estimated fair value	Notional amount	Carrying amount (net)	Estimated fair value
<b>GE</b>						
Assets						
Investments and notes receivable	\$ (a)	\$ 418	\$ 418	\$ (a)	\$ 412	\$ 412
Liabilities						
Borrowings	(a)	(10,355)	(11,409)	(a)	(12,185)	(12,757)
<b>GECS</b>						
Assets						
Loans(b)	(a)	284,426	279,725	(a)	283,135	269,283
Other commercial mortgages	(a)	1,058	1,136	(a)	1,151	1,198
Loans held for sale	(a)	189	189	(a)	1,303	1,343
Other financial instruments(c)	(a)	2,090	2,508	(a)	2,096	2,385
Liabilities						
Borrowings and bank deposits(b)(d)	(a)	(486,452)	(495,233)	(a)	(500,334)	(506,148)
Investment contract benefits	(a)	(3,783)	(4,485)	(a)	(3,940)	(4,397)
Guaranteed investment contracts	(a)	(6,374)	(6,371)	(a)	(8,310)	(8,394)
Insurance credit life(e)	1,711	(89)	(58)	1,595	(80)	(53)

(a) These financial instruments do not have notional amounts.

(b) Amounts at September 30, 2010 reflect our adoption of ASU 2009-16 & 17 on January 1, 2010. See Notes 5, 8 and 16.

(c) Principally cost method investments.

(d) Fair values exclude interest rate and currency derivatives designated as hedges of borrowings. Had they been included, the fair value of borrowings at September 30, 2010 and December 31, 2009 would have been reduced by \$6,617 million and \$2,856 million, respectively.

(e) Net of reinsurance of \$2,500 million and \$2,800 million at September 30, 2010 and December 31, 2009, respectively.

**Loan Commitments**

<i>(In millions)</i>	Notional amount at	
	September 30, 2010	December 31, 2009
Ordinary course of business lending commitments (a)(b)	\$ 4,539	\$ 6,676
Unused revolving credit lines(c)		
Commercial	23,009	31,803
Consumer principally credit cards	259,598	231,880

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

- (a) Excluded investment commitments of \$2,297 million and \$2,659 million at September 30, 2010 and December 31, 2009, respectively.
- (b) Included a \$972 million commitment as of December 31, 2009 associated with a secured financing arrangement that could have increased to a maximum of \$4,998 million based on the asset volume under the arrangement. This commitment was terminated during the third quarter of 2010.
- (c) Excluded inventory financing arrangements, which may be withdrawn at our option, of \$12,638 million and \$13,889 million as of September 30, 2010 and December 31, 2009, respectively. Included commitments of \$15,656 million and \$17,643 million as of September 30, 2010 and December 31, 2009, respectively, associated with secured financing arrangements that could have increased to a maximum of \$20,550 million and \$23,992 million at September 30, 2010 and December 31, 2009, respectively, based on asset volume under the arrangement.

(38)

**Table of Contents****Derivatives and Hedging**

As a matter of policy, we use derivatives for risk management purposes, and we do not use derivatives for speculative purposes. A key risk management objective for our financial services businesses is to mitigate interest rate and currency risk by seeking to ensure that the characteristics of the debt match the assets they are funding. If the form (fixed versus floating) and currency denomination of the debt we issue do not match the related assets, we typically execute derivatives to adjust the nature and tenor of funding to meet this objective. The determination of whether we enter into a derivative transaction or issue debt directly to achieve this objective depends on a number of factors, including customer needs for specific types of financing, and market related factors that affect the type of debt we can issue.

Of the outstanding notional amount of \$318,000 million at September 30, 2010, approximately 88% or \$280,000 million, is associated with reducing or eliminating the interest rate, currency or market risk between financial assets and liabilities in our financial services businesses. The remaining derivative activities primarily relate to hedging against adverse changes in currency exchange rates and commodity prices related to anticipated sales and purchases, providing certain derivatives and/or support arrangements to our customers, and contracts containing certain clauses which meet the accounting definition of a derivative. The instruments used in these activities are designated as hedges when practicable. In certain cases, the hedged item is already recorded in earnings currently, such as when we hedge a recognized foreign currency transaction (e.g., a receivable or payable) with a derivative. In such instances, hedge accounting is not necessary and the derivatives are classified as freestanding.

The following table provides information about the fair value of our derivatives, by contract type, separating those accounted for as hedges and those that are not.

<i>(In millions)</i>	At September 30, 2010		At December 31, 2009	
	Fair value		Fair value	
	Assets	Liabilities	Assets	Liabilities
<b>Derivatives accounted for as hedges</b>				
Interest rate contracts	\$ 8,301	\$ 2,189	\$ 4,477	\$ 3,469
Currency exchange contracts	2,504	4,076	4,273	2,361
Other contracts	6		16	4
	10,811	6,265	8,766	5,834
<b>Derivatives not accounted for as hedges</b>				
Interest rate contracts	534	753	977	889
Currency exchange contracts	1,810	825	1,639	658
Other contracts	452	60	478	136
	2,796	1,638	3,094	1,683
<b>Netting adjustment(a)</b>	<b>(5,127)</b>	<b>(5,141)</b>	<b>(3,851)</b>	<b>(3,860)</b>
<b>Total</b>	<b>\$ 8,480</b>	<b>\$ 2,762</b>	<b>\$ 8,009</b>	<b>\$ 3,657</b>

Derivatives are classified in the captions All other assets and All other liabilities in our financial statements.

(a) The netting of derivative receivables and payables is permitted when a legally enforceable master netting agreement exists. Amounts included fair value adjustments related to our own and counterparty non-performance risk. At September 30, 2010 and December 31, 2009, the cumulative adjustment for

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

non-performance risk was a gain of \$14 million and \$9 million, respectively.

(39)

**Table of Contents****Fair value hedges**

We use interest rate and currency exchange derivatives primarily to hedge the fair value effects of interest rate and currency exchange rate changes on local and non-functional currency denominated fixed-rate debt. For relationships designated as fair value hedges, changes in fair value of the derivatives are recorded in earnings along with offsetting adjustments to the carrying amount of the hedged debt. The following tables provide information about the earnings effects of our fair value hedging relationships for the three and nine months ended September 30, 2010 and 2009.

		Three months ended				
		September 30, 2010		September 30, 2009		
		Gain				
		(loss)	Gain (loss)	Gain (loss)	Gain (loss)	
Financial statement caption		on hedging derivatives	on hedged items	on hedging derivatives	on hedged items	
(In millions)	Interest rate contracts	Interest and other financial charges	\$ 1,862	\$ (2,048)	\$ 1,559	\$ (1,768)
	Currency exchange contracts	Interest and other financial charges	57	(60)	(36)	53

Fair value hedges resulted in \$(189) million and \$(192) million of ineffectiveness for the three months ended September 30, 2010 and 2009, respectively. For the three months ended September 30, 2010, and 2009, there were insignificant amounts and \$(153) million excluded from the assessment of effectiveness, respectively.

		Nine months ended				
		September 30, 2010		September 30, 2009		
		Gain				
		(loss)	Gain (loss)	(loss)	Gain (loss)	
Financial statement caption		on hedging derivatives	on hedged items	on hedging derivatives	on hedged items	
(In millions)	Interest rate contracts	Interest and other financial charges	\$ 5,673	\$ (6,178)	\$ (3,621)	\$ 3,478
	Currency exchange contracts	Interest and other financial charges	48	(59)	(1,094)	1,085

Fair value hedges resulted in \$(516) million and \$(152) million of ineffectiveness for the nine months ended September 30, 2010 and 2009, respectively. For the nine months ended September 30, 2010, and 2009, there were insignificant amounts and \$(228) million excluded from the assessment of effectiveness, respectively.

**Cash flow hedges and net investment hedges in foreign operations**

We use interest rate, currency exchange and commodity derivatives to reduce the variability of expected future cash flows associated with variable rate borrowings and commercial purchase and sale transactions, including commodities. For derivatives that are designated in a cash flow hedging relationship, the effective portion of the change in fair value of the derivative is reported as a component of AOCI and reclassified into earnings contemporaneously and in the same caption with the earnings effects of the hedged transaction. Hedge ineffectiveness is recognized in earnings, primarily in GECS revenues from services each reporting period.

We use currency exchange derivatives to protect our net investments in global operations conducted in non-U.S. dollar currencies. For derivatives that are designated as hedges of net investment in a foreign operation, we assess effectiveness based on changes in spot currency exchange rates. Changes in spot rates on the derivative are recorded as a component of AOCI until such time as the foreign entity is substantially liquidated or sold. The change in fair value of the forward points, which reflects the interest rate differential between the two countries on the derivative, are excluded from the effectiveness assessment and are recorded currently in Interest and other financial charges.

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

The following tables provide information about the amounts recorded in AOCI for the three months ended September 30, 2010 and 2009, and the nine months ended September 30, 2010 and 2009, as well as the amounts recorded in each caption in the Condensed Statement of Earnings when derivative amounts are reclassified out of AOCI related to our cash flow hedges and net investment hedges.

(40)



**Table of Contents**

<i>(In millions)</i>	Gain (loss) recognized in AOCI for the three months ended		Financial statement caption	Gain (loss) reclassified from AOCI into earnings for the three months ended	
	September 30, 2010	September 30, 2009		September 30, 2010	September 30, 2009
<b>Cash flow hedges</b>					
Interest rate contracts	\$ (221)	\$ 27	Interest and other financial charges	\$ (297)	\$ (495)
			GECS revenues from services	1	7
Currency exchange contracts	661	275	Interest and other financial charges	(42)	228
			Other costs and expenses	(10)	(73)
			GECS revenues from services	969	(36)
			Sales of goods and services	35	53
			Other income		(2)
Commodity contracts	5	(34)	GECS revenues from services		(24)
			Other costs and expenses		
<b>Total</b>	<b>\$ 445</b>	<b>\$ 268</b>		<b>\$ 656</b>	<b>\$ (342)</b>

<i>(In millions)</i>	Gain (loss) recognized in CTA for the three months ended		Financial statement caption	Gain (loss) reclassified from CTA for the three months ended	
	September 30, 2010	September 30, 2009		September 30, 2010	September 30, 2009
<b>Net investment hedges</b>					
Currency exchange contracts	\$ (3,183)	\$ (1,702)	GECS revenues from services	\$ (7)	\$ (2)

(41)

**Table of Contents**

<i>(In millions)</i>	Gain (loss) recognized in AOCI for the nine months ended		Financial statement caption	Gain (loss) reclassified from AOCI into earnings for the nine months ended	
	September 30, 2010	September 30, 2009		September 30, 2010	September 30, 2009
<b>Cash flow hedges</b>					
Interest rate contracts	\$ (665)	\$ 703	Interest and other financial charges	\$ (1,073)	\$ (1,539)
			GECS revenues from services	6	7
Currency exchange contracts	(943)	2,603	Interest and other financial charges	(133)	1,221
			Other costs and expenses	(6)	(181)
			GECS revenues from services	(519)	(98)
			Sales of goods and services	(75)	115
			Other income		(2)
Commodity contracts	14		GECS revenues from services		
			Other costs and expenses		(3)
<b>Total</b>	<b>\$ (1,594)</b>	<b>\$ 3,306</b>		<b>\$ (1,800)</b>	<b>\$ (480)</b>

<i>(In millions)</i>	Gain (loss) recognized in CTA for the nine months ended		Financial statement caption	Gain (loss) reclassified from CTA for the nine months ended	
	September 30, 2010	September 30, 2009		September 30, 2010	September 30, 2009
<b>Net investment hedges</b>					
Currency exchange contracts	\$ (966)	\$ (4,976)	GECS revenues from services	\$ (16)	\$ (32)

Of the total pre-tax amount in AOCI at September 30, 2010, \$2,031 million related to cash flow hedges of forecasted transactions of which we expect to transfer \$1,130 million to earnings as an expense in the next 12 months contemporaneously with the earnings effects of the related forecasted transactions. For the nine months ended September 30, 2010 and 2009, we recognized insignificant gains and losses related to hedged forecasted transactions and firm commitments that did not occur by the end of the originally specified period. At September 30, 2010 and 2009, the maximum term of derivative instruments that hedge forecasted transactions was 25 years and 26 years, respectively, and related to hedges of anticipated interest payments associated with external debt.

For cash flow hedges, the amount of ineffectiveness in the hedging relationship and amount of the changes in fair value of the derivatives that are not included in the measurement of ineffectiveness are both reflected in earnings each reporting period. These amounts primarily appear in GECS revenues from services and totaled \$14 million and \$9 million for the three months ended September 30, 2010 and 2009, respectively, of which \$(3) million represents amounts excluded from the assessment of effectiveness for the three months ended September 30, 2009. These amounts totaled \$(13) million and \$11 million for the nine months ended September 30, 2010 and 2009, respectively, of which \$(17) million represents amounts excluded from the assessment of effectiveness for the nine months ended September 30, 2009.

Amounts from net investment hedges related to the change in the fair value of the forward points were \$(204) million and \$(99) million for the three months ended September 30, 2010 and 2009, respectively, and \$(616) million and \$(656) million for the nine months ended September 30, 2010 and 2009, respectively.

---

**Table of Contents****Free-standing derivatives**

Changes in the fair value of derivatives that are not designated as hedges are recorded in earnings each period. As discussed above, these derivatives are typically entered into as economic hedges of changes in interest rates, currency exchange rates, commodity prices and other risks. Gains or losses related to the derivative are typically recorded in GECS revenues from services or Other income, based on our accounting policy. In general, the earnings effects of the item that represent the economic risk exposure are recorded in the same caption as the derivative. Losses for the nine months ended September 30, 2010 on derivatives not designated as hedges were \$(726) million comprised of amounts related to interest rate contracts of \$177 million, currency exchange contracts of \$(946) million, and other derivatives of \$43 million. These losses were more than offset by the earnings effects from the underlying items that were economically hedged. Gains for the nine months ended September 30, 2009 on derivatives not designated as hedges, without considering the offsetting earnings effects from the item representing the economic risk exposure, were \$562 million comprised of amounts related to interest rate contracts of \$140 million, currency exchange contracts of \$171 million, and other derivatives of \$251 million.

**Counterparty credit risk**

Fair values of our derivatives can change significantly from period to period based on, among other factors, market movements and changes in our positions. Accordingly, we actively monitor these exposures and take appropriate actions in response. We manage counterparty credit risk (the risk that counterparties will default and not make payments to us according to the terms of our standard master agreements) on an individual counterparty basis. Where we have agreed to netting of derivative exposures with a counterparty, we offset our exposures with that counterparty and apply the value of collateral posted to us to determine the exposure. When net exposure to a counterparty, based on the current market values of agreements and collateral, exceeds credit exposure limits, we typically take action to reduce such exposures. These actions may include prohibiting additional transactions with the counterparty, requiring additional collateral from the counterparty (as described below) and terminating or restructuring transactions.

As discussed above, we have provisions in certain of our master agreements that require counterparties to post collateral (typically, cash or U.S. Treasuries) when our receivable due from the counterparty, measured at current market value, exceeds a specified limit. At September 30, 2010, our exposure to counterparties, net of collateral we hold, was \$1,022 million. The fair value of such collateral was \$9,570 million, of which \$2,745 million was cash and \$6,825 million was in the form of securities held by a custodian for our benefit. Under certain of these same agreements, we post collateral to our counterparties for our derivative obligations, the fair value of which was \$1,044 million at September 30, 2010.

Additionally, our standard master agreements typically contain mutual downgrade provisions that provide the ability of each party to require termination if the long-term credit rating of the counterparty were to fall below A-/A3. In certain of these master agreements, each party also has the ability to require termination if the short-term rating of the counterparty were to fall below A-1/P-1. The net amount relating to our derivative liability of \$2,762 million subject to these provisions, after consideration of collateral posted by us, was \$1,540 million at September 30, 2010.

More information regarding our counterparty credit risk and master agreements can be found in Note 22 in our 2009 consolidated financial statements.

**Support of customer derivatives**

For information related to support of customer derivatives, see Note 22 in our 2009 consolidated financial statements. The fair value of support agreements was \$24 million at both September 30, 2010 and December 31, 2009. Because we are supporting the performance of the customer under these arrangements, our exposure to loss at any point in time is limited to the fair value of the customer's derivative contracts that are in a liability position. The aggregate fair value of customer derivative contracts in a liability position at September 30, 2010 and December 31, 2009, was \$209 million and \$260 million, respectively, before consideration of any offsetting effect of collateral. At September 30, 2010 and December 31, 2009, collateral value was sufficient to cover the loan amount and the fair value of the customer's derivative, in the event we had been called upon to perform under the derivative. Given our underwriting criteria, we believe that the likelihood that we will be required to perform under these arrangements is remote.

---

**Table of Contents****16. VARIABLE INTEREST ENTITIES**

We securitize financial assets and arrange other forms of asset-backed financing in the ordinary course of business. The securitization transactions we engage in are similar to those used by many financial institutions. Beyond improving returns, these securitization transactions serve as alternative funding sources for a variety of diversified lending and securities transactions. Historically, we have used both GE-supported and third-party VIEs to execute off-balance sheet securitization transactions funded in the commercial paper and term markets. The largest group of VIEs that we are involved with are QSPEs, which under guidance in effect through December 31, 2009 were excluded from the scope of consolidation standards based on their characteristics. Except as noted below, investors in these entities only have recourse to the assets owned by the entity and not to our general credit. We do not have implicit support arrangements with any VIE or QSPE. We did not provide non-contractual support for previously transferred financing receivables to any VIE or QSPE in 2010 or 2009.

On January 1, 2010, we adopted FASB ASU 2009-16 & 17, which amended ASC 860, *Transfers and Servicing*, and ASC 810, *Consolidation*, respectively. These amendments eliminated the scope exception for QSPEs and required that all such entities be evaluated for consolidation as VIEs, which resulted in the consolidation of all of our sponsored QSPEs. Among other changes, the amendments to ASC 810 replaced the existing quantitative approach for identifying the party that should consolidate a VIE, which was based on exposure to a majority of the risks and rewards, with a qualitative approach, based on determination of which party has the power to direct the most economically significant activities of the entity. The revised guidance will sometimes change the composition of entities that meet the definition of a VIE and the determination about which party should consolidate a VIE, as well as requiring the latter to be evaluated continuously.

In evaluating whether we have the power to direct, as defined in the standard, we consider the purpose for which the VIE was created, the importance of each of the activities in which it is engaged and our decision-making role, if any, in those activities that significantly determine the entity's economic performance as compared to other economic interest holders. This evaluation requires consideration of all facts and circumstances relevant to decision-making that affects the entity's future performance and the exercise of professional judgment in deciding which decision-making rights are most important.

In determining whether we have the right to receive benefits or the obligation to absorb losses that could potentially be significant to the VIE, we evaluate all of our economic interests in the entity, regardless of form (debt, equity, management and servicing fees, and other contractual arrangements). This evaluation considers all relevant factors of the entity's design, including: the entity's capital structure, contractual rights to earnings (losses), subordination of our interests relative to those of other investors, contingent payments, as well as other contractual arrangements that have potential to be economically significant. The evaluation of each of these factors in reaching a conclusion about the potential significance of our economic interests is a matter that requires the exercise of professional judgment.

As of January 1, 2010 and subsequently, we evaluated all entities that fall within the scope of the amended ASC 810 to determine whether we were required to consolidate or deconsolidate them based on the approach described above. In addition to the securitization QSPEs described above, we were required to consolidate assets of VIEs related to direct investments in entities that hold loans and fixed income securities, a media joint venture and a small number of companies to which we have extended loans in the ordinary course of business and have subsequently been subject to a TDR. The incremental effect of these entities on our total assets and liabilities, net of our investment in them, was an increase of approximately \$31,097 million and \$33,042 million, respectively, at January 1, 2010. There also was a net reduction of total equity (including noncontrolling interests) of approximately \$1,945 million at January 1, 2010, principally related to the reversal of previously recognized securitization gains as a cumulative effect adjustment to retained earnings.

---

**Table of Contents**

The assets of QSPEs that we consolidated were \$29,792 million, net of our existing retained interests of \$8,782 million, and liabilities were \$31,616 million at January 1, 2010. Significant assets of the QSPEs included net financing receivables and trade receivables of \$39,463 million and investment securities of \$1,015 million at January 1, 2010. Significant liabilities included non-recourse borrowings of \$36,112 million. The assets and liabilities of other VIEs we consolidated were \$1,305 million and \$1,426 million, respectively.

**Consolidated Variable Interest Entities**

We consolidate VIEs because we have the power to direct the activities that significantly affect the VIEs economic performance, typically because of our role as either servicer or manager for the VIE. Our consolidated VIEs fall into four main groups, which are further described below:

Trinity is a group of sponsored special purpose entities that holds investment securities, the majority of which are investment grade, and are funded by the issuance of GICs. These entities were consolidated in 2003, and ceased issuing new investment contracts beginning in the first quarter of 2010.

If the long-term credit rating of GECC were to fall below AA-/Aa3 or its short-term credit rating were to fall below A-1+/P-1, GECC would be required to provide approximately \$1,775 million to such entities as of September 30, 2010 pursuant to letters of credit issued by GECC. To the extent that the entities' liabilities exceed the ultimate value of the proceeds from the sale of their assets and the amount drawn under the letters of credit, GECC could be required to provide such excess amount. As the borrowings of these entities are already reflected in our consolidated Statement of Financial Position, there would be no change in our debt if this were to occur. As of September 30, 2010, the carrying value of the liabilities of these entities was \$6,604 million and the fair value of their assets was \$6,503 million (which included net unrealized losses on investment securities of \$799 million). With respect to these investment securities, we intend to hold them at least until such time as their individual fair values exceed their amortized cost. We have the ability to hold all such debt securities until maturity.

Consolidated liquidating securitization entities comprise entities that were consolidated in 2003 and which have been in run-off since then. These entities hold financing receivables and other financial assets. There has been no significant difference between the performance of these financing receivables and our on-book receivables on a blended basis. Contractually the cash flows from these financing receivables must first be used to pay down outstanding commercial paper and interest thereon as well as other expenses of the entity. Excess cash flows are available to GE. The creditors of these entities have no claim on the other assets of GE.

If the short-term credit rating of GECC or these entities were reduced below A-1+/P-1, GECC would be required to provide substitute liquidity for those entities or provide funds to retire the outstanding commercial paper. The maximum net amount that we would be required to provide in the event of such a downgrade is determined by contract, and totaled \$1,991 million at September 30, 2010. As the borrowings of these entities are reflected in our Statement of Financial Position, our total debt would not change as a result of such an event.

**Table of Contents**

Securitization QSPEs comprise previously off-book QSPEs that were consolidated on January 1, 2010 in connection with our adoption of ASU 2009-16 & 17. These entities were created to facilitate securitization of financial assets and other forms of asset-backed financing which serve as an alternative funding source by providing access to the commercial paper and term markets. The securitization transactions executed with these entities are similar to those used by many financial institutions and substantially all are non-recourse. We provide servicing for substantially all of the assets in these entities.

The financing receivables in these entities have similar risks and characteristics to our other financing receivables and were underwritten to the same standard. Accordingly, the performance of these assets has been similar to our other financing receivables; however, the blended performance of the pools of receivables in these entities reflects the eligibility criteria that we apply to determine which receivables are selected for transfer. Contractually the cash flows from these financing receivables must be used to pay third-party debt holders as well as other expenses of the entity. Excess cash flows are available to GE. The creditors of these entities have no claim on the other assets of GE.

Other remaining assets and liabilities of consolidated VIEs relate primarily to five categories of entities: (1) enterprises we acquired that had previously created asset-backed financing entities to fund commercial real estate, middle-market and equipment loans; we are the collateral manager for these entities; (2) joint ventures that lease light industrial equipment and that hold a limited partnership interest in certain media properties; (3) entities that have executed on-balance sheet securitizations of financial assets and of third party trade receivables; (4) insurance entities that, among other lines of business, provide property and casualty and workers' compensation coverage for GE, and (5) other entities that are involved in power generating, leasing and real estate activities.

**Table of Contents**

The table below summarizes the assets and liabilities of consolidated VIEs described above.

<i>(In millions)</i>	Trinity(a)	Consolidated Liquidating Securitization Entities(a)	Securitization QSPEs(b)(c)	Other(c)	Total
<b>September 30, 2010</b>					
<b>Assets</b>					
Financing receivables, net	\$	\$ 2,034	\$ 34,370	\$ 5,011	\$ 41,415
Investment securities	6,248			965	7,213
Other assets(d)	255	25	505	3,979	4,764
Total	6,503	2,059	34,875	9,955	53,392
<b>Liabilities</b>					
Borrowings(d)	\$	\$	\$ 224	\$ 1,280	\$ 1,504
Non-recourse borrowings of consolidated securitization entities		1,935	26,253	1,645	29,833
Other liabilities(d)	6,604	83	160	2,793	9,640
Total	\$ 6,604	\$ 2,018	\$ 26,637	\$ 5,718	\$ 40,977
<b>December 31, 2009</b>					
<b>Assets</b>					
Financing receivables, net	\$	\$ 2,576	\$	\$ 4,277	\$ 6,853
Investment securities	6,629			944	7,573
Other assets(d)	716	32		1,820	2,568
Total	\$ 7,345	\$ 2,608	\$	\$ 7,041	\$ 16,994
<b>Liabilities</b>					
Borrowings(d)	\$	\$	\$	\$ 1,835	\$ 1,835
Non-recourse borrowings of consolidated securitization entities		2,424		684	3,108
Other liabilities(d)	8,519	80		1,689	10,288
Total	\$ 8,519	\$ 2,504	\$	\$ 4,208	\$ 15,231

(a) Entities consolidated on July 1, 2003 or January 1, 2004 as a result of amendments to U.S. GAAP.

(b) Entities consolidated on January 1, 2010 by the initial application of ASU 2009-16 & 17.

(c)

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

In certain transactions entered into prior to December 31, 2004, we provided contractual credit and liquidity support to third parties who funded the purchase of securitized or participated interests in assets. We have not entered into additional arrangements since that date. Liquidity and credit support was \$945 million at September 30, 2010 and \$2,088 million at December 31, 2009.

(d) Other assets, borrowings and other liabilities exclude intercompany balances that are eliminated in consolidation. GECS revenues from services from our consolidated VIEs were \$1,584 million and \$5,258 million in the third quarter of 2010 and the nine months ended September 30, 2010, respectively. Related expenses consisted primarily of provisions for losses of \$460 million and \$1,207 million and interest and other financial charges of \$176 million and \$592 million in the third quarter of 2010 and the nine months ended September 30, 2010, respectively. These amounts do not include intercompany revenues and costs, principally fees and interest between GE and the VIEs, which are eliminated in consolidation.

(47)



**Table of Contents**

The collateral and outstanding debt in Securitization QSPEs at September 30, 2010 and December 31, 2009 is provided below.

<i>(In millions)</i>	<b>Credit card receivables</b>	<b>Real estate</b>	<b>Equipment(a)</b>	<b>Other</b>	<b>Total</b>
<b>September 30, 2010</b>					
Asset amount outstanding	\$ 21,010	\$ 4,591	\$ 8,194	\$ 2,404	\$ 36,199
Outstanding debt	12,943	4,415	6,392	2,727	26,477
<b>December 31, 2009</b>					
Asset amount outstanding	\$ 25,573	\$ 7,381	\$ 10,414	\$ 3,528	\$ 46,896
Outstanding debt	18,799	7,367	9,312	4,206	39,684

(a) Included floorplan receivables.

**Unconsolidated Variable Interest Entities**

Our involvement with unconsolidated VIEs consists of the following activities: assisting in the formation and financing of the entity, providing recourse and/or liquidity support, servicing the assets and receiving variable fees for services provided. We are not required to consolidate these entities because the nature of our involvement with the activities of the VIEs does not give us power over decisions that significantly affect their economic performance.

Unconsolidated VIEs at September 30, 2010 include our non-controlling stake in PTL (\$5,773 million); investments in real estate entities (\$2,235 million), which generally consist of passive limited partnership investments in tax-advantaged, multi-family real estate and investments in various European real estate entities; and exposures to joint ventures that purchase factored receivables (\$1,290 million). Substantially all of our other unconsolidated entities consist of passive investments in various asset-backed financing entities.

The largest unconsolidated VIE with which we are involved is PTL, which is a truck rental and leasing joint venture. The total consolidated assets and liabilities of PTL at December 31, 2008 were \$7,444 million and \$1,339 million, respectively. As part of our strategy to reduce our investment in the equipment management market, we reduced our partnership interest in PTL from 79% at December 31, 2005 to 50.9% at December 31, 2008 through a series of dispositions to Penske Truck Leasing Corporation (PTLC), the general partner of PTL, and an entity affiliated with PTLC. In addition, in the first quarter of 2009, we sold a 1% partnership interest in PTL, a previously consolidated VIE, to PTLC. The disposition of this partnership interest, coupled with our resulting minority position on the PTL advisory committee and related changes in our contractual rights, resulted in the deconsolidation of PTL. We recognized a pre-tax gain on the sale of \$296 million, including a gain on the remeasurement of our retained investment of \$189 million. The transaction price was determined on an arm's-length basis and GE obtained a fairness opinion from a third-party financial advisor because of the related party nature of the transaction. The measurement of the fair value of our retained investment in PTL was based on a methodology that incorporated both discounted cash flow information and market data. In applying this methodology, we utilized different sources of information, including actual operating results, future business plans, economic projections and market observable pricing multiples of similar businesses. The resulting fair value of our retained interest reflected our position as a noncontrolling shareowner at the conclusion of the transaction. At September 30, 2010, our remaining investment in PTL of \$5,773 million comprised a 49.9% partnership interest of \$916 million and loans and advances of \$4,857 million. GECC continues to provide loans under long-term revolving credit and letter of credit facilities to PTL.

**Table of Contents**

The classification of our variable interests in these entities in our financial statements is based on the nature of the entity and the type of investment we hold. Variable interests in partnerships and corporate entities are classified as either equity method or cost method investments. In the ordinary course of business, we also make investments in entities in which we are not the primary beneficiary but may hold a variable interest such as limited partner interests or mezzanine debt investments. These investments are classified in two captions in our financial statements: All other assets for investments accounted for under the equity method, and Financing receivables net for debt financing provided to these entities. Our investments in unconsolidated VIEs at September 30, 2010 and December 31, 2009 follow.

<i>(In millions)</i>	September 30, 2010	At December 31, 2009
Other assets and investment securities	\$ 10,233	\$ 8,911
Financing receivables net	2,143	769
<b>Total investment</b>	<b>12,376</b>	<b>9,680</b>
Contractual obligations to fund new investments	2,192	1,396
<b>Maximum exposure to loss</b>	<b>\$ 14,568</b>	<b>\$ 11,076</b>

Our maximum exposure to loss is limited to our investment in the entities and related contractual obligations to fund further investments.

In addition to the entities included in the table above, we also hold passive investments in residential mortgage-backed securities (RMBS), commercial mortgage-backed securities (CMBS) and asset-backed securities issued by VIEs. Such investments were, by design, investment grade at issuance and held by a diverse group of investors. Further information about such investments is provided in Note 3.

**17. INTERCOMPANY TRANSACTIONS**

Transactions between related companies are made on an arms-length basis, are eliminated and consist primarily of capital contributions from GE to GECS; GE customer receivables sold to GECS; GECS services for trade receivables management and material procurement; buildings and equipment (including automobiles) leased between GE and GECS; information technology (IT) and other services sold to GECS by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GECS from third-party producers for lease to others; and various investments, loans and allocations of GE corporate overhead costs.

These intercompany transactions are reported in the GE and GECS columns of our financial statements, but are eliminated in deriving our consolidated financial statements. Effects of these eliminations on our consolidated cash flows from operating, investing and financing activities include the following. Net decrease (increase) in GE customer receivables sold to GECS of \$54 million and \$(372) million have been eliminated from consolidated cash from operating and investing activities for the nine months ended September 30, 2010 and 2009, respectively. A capital contribution from GE to GECS of \$9,500 million has been eliminated from consolidated cash from investing and financing activities for the nine months ended September 30, 2009. There were no such capital contributions for the nine months ended September 30, 2010. Eliminations of intercompany borrowings (includes GE investment in GECS short-term borrowings, such as commercial paper) of \$341 million and \$646 million have been eliminated from financing activities for the nine months ended September 30, 2010 and 2009, respectively. Other reclassifications and eliminations of \$(56) million and \$951 million have been eliminated from consolidated cash from operating activities and \$(158) million and \$(939) million have been eliminated from consolidated cash from investing activities for the nine months ended September 30, 2010 and 2009, respectively.

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

**A. Results of Operations**

General Electric Company's consolidated financial statements represent the combination of the industrial manufacturing and product services businesses of General Electric Company (GE) and the financial services businesses of General Electric Capital Services, Inc. (GECS or financial services).

In the accompanying analysis of financial information, we sometimes use information derived from consolidated financial information but not presented in our financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP). Certain of these data are considered non-GAAP financial measures under the U.S. Securities and Exchange Commission (SEC) rules. For such measures, we have provided supplemental explanations and reconciliations in Exhibit 99(a) to this Form 10-Q Report.

Unless otherwise indicated, we refer to captions such as revenues and earnings from continuing operations attributable to the Company simply as revenues and earnings throughout this Management's Discussion and Analysis. Similarly, discussion of other matters in our condensed, consolidated financial statements relates to continuing operations unless otherwise indicated.

**Overview**

Earnings from continuing operations attributable to the Company increased 29% to \$3.160 billion in the third quarter of 2010 compared with \$2.454 billion in the third quarter of 2009. Earnings per share (EPS) from continuing operations were \$0.29 in the third quarter of 2010, up 32% compared with \$0.22 in the third quarter of 2009.

For the nine months ended September 30, 2010, earnings from continuing operations attributable to the Company increased 7% to \$8.792 billion compared with \$8.187 billion for the same period in 2009. EPS from continuing operations were \$0.80 for the nine months ended September 30, 2010, up 7% compared with \$0.75 for the same period in 2009.

Loss from discontinued operations, net of taxes, was \$1.1 billion in the third quarter of 2010 compared with an insignificant amount of earnings for the same period in 2009, and included the results of GE Money Japan (our Japanese personal loan business, Lake, and our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd.), our U.S. mortgage business (WMC) and Plastics. This increase in loss was primarily due to \$1.1 billion of incremental reserves for excess interest claims related to our loss-sharing arrangement on the 2008 disposal of GE Money Japan. For additional information related to discontinued operations, see Note 2 to the condensed, consolidated financial statements.

Loss from discontinued operations, net of taxes, was \$1.7 billion for the nine months ended September 30, 2010 compared with \$0.2 billion for the same period in 2009. This increase in loss was primarily due to \$1.7 billion of incremental reserves for excess interest claims related to our loss-sharing arrangement on the 2008 disposal of GE Money Japan.

Net earnings attributable to GE common shareowners decreased 18% to \$1.980 billion and EPS decreased 22% to \$0.18 in the third quarter of 2010 compared with \$2.419 billion and \$0.23 respectively, in the third quarter of 2009.

For the nine months ended September 30, 2010, net earnings attributable to GE common shareowners decreased 12% to \$6.884 billion, compared with \$7.787 billion for the same period in 2009, and EPS decreased 12% to \$0.64, compared with \$0.73 for the same period in 2009.

---

**Table of Contents**

Revenues of \$35.9 billion in the third quarter of 2010 were 5% lower compared with the third quarter of 2009, reflecting the net effects of acquisitions and dispositions, organic revenue declines and the stronger U.S. dollar. Industrial sales decreased 6% to \$23.6 billion, reflecting organic revenue declines, the net effects of acquisitions and dispositions and the stronger U.S. dollar. Sales of product services (including sales of spare parts and related services) of \$8.2 billion in the third quarter of 2010 decreased 3% compared with the third quarter of 2009. Financial services revenues decreased 2% over the comparable period of last year to \$12.5 billion, reflecting the net effects of acquisitions and dispositions and the stronger U.S. dollar, partially offset by an increase in organic revenues.

Revenues of \$109.9 billion for the nine months ended September 30, 2010 were 5% lower compared with the same period of 2009, reflecting organic revenue declines and the net effects of acquisitions and dispositions, partially offset by the weaker U.S. dollar and the effects of the 2010 Olympics broadcasts. Industrial sales decreased 5% to \$71.5 billion, reflecting organic revenue declines and the net effects of acquisitions and dispositions, partially offset by the effects of the 2010 Olympics broadcasts and the weaker U.S. dollar. Financial services revenues decreased 5% to \$38.8 billion compared to the same period for 2009, reflecting the net effects of acquisitions and dispositions and organic revenue declines, partially offset by the weaker U.S. dollar.

Overall, acquisitions contributed an insignificant amount and \$0.9 billion to consolidated revenues in the third quarters of 2010 and 2009, respectively, excluding the effects of acquisition gains following an amendment to the Accounting Standards Codification (ASC) 810, *Consolidation*, effective January 1, 2009, which requires us to remeasure previously held equity investments upon acquisition of a controlling interest. Our consolidated earnings in the third quarters of 2010 and 2009 included an insignificant amount and \$0.1 billion, respectively, from acquired businesses. We integrate acquisitions as quickly as possible. Only revenues and earnings from the date we complete the acquisition through the end of the fourth following quarter are attributed to such businesses. Dispositions also affected our operations through lower revenues of \$0.8 billion and \$1.5 billion in the third quarters of 2010 and 2009, respectively. The effects of dispositions on earnings were insignificant amounts in both the third quarters of 2010 and 2009.

Acquisitions contributed \$0.7 billion and \$2.9 billion to consolidated revenues for the nine months ended September 30, 2010 and 2009, respectively, excluding the effects of acquisition gains following our adoption of an amendment to ASC 810 on January 1, 2009. Our consolidated earnings for the nine months ended September 30, 2010 and 2009 included approximately \$0.1 billion and \$0.5 billion, respectively, from acquired businesses. Dispositions also affected our operations through lower revenues of \$2.3 billion and \$3.6 billion for the nine months ended September 30, 2010 and 2009, respectively. The effects of dispositions on earnings were an increase of \$0.2 billion and \$0.4 billion for the nine months ended September 30, 2010 and 2009, respectively.

The most significant acquisition affecting results for the nine months ended September 30, 2010 was BAC Credomatic GECF Inc. (BAC) at GE Capital.

**Segment Operations**

Effective January 1, 2010, we reorganized our segments to better align our Consumer & Industrial and Energy businesses for growth. As a result of this reorganization, we created a new segment called Home & Business Solutions that includes the Appliances and Lighting businesses from our previous Consumer & Industrial segment and the retained portion of the GE Fanuc Intelligent Platforms business of our previous Enterprise Solutions business (formerly within our Technology Infrastructure segment). In addition, the Industrial business of our previous Consumer & Industrial segment and the Sensing & Inspection Technologies and Digital Energy businesses of our previous Enterprise Solutions business are now part of the Energy business within the Energy Infrastructure segment. The Security business of Enterprise Solutions is reported in Corporate Items and Eliminations for periods prior to its sale in the first quarter of 2010. Also, effective January 1, 2010, the Capital Finance segment was renamed GE Capital and includes all of the continuing operations of General Electric Capital Corporation (GECC). In addition, the Transportation Financial Services business, previously reported in GE Capital Aviation Services (GECAS), is now included in Commercial Lending and Leasing (CLL) and our Consumer business in Italy, previously reported in Consumer, is now included in CLL.

**Table of Contents**

Operating segments comprise our five businesses focused on the broad markets they serve: Energy Infrastructure, Technology Infrastructure, NBC Universal, GE Capital and Home & Business Solutions.

Segment profit is determined based on internal performance measures used by the Chief Executive Officer to assess the performance of each business in a given period. In connection with that assessment, the Chief Executive Officer may exclude matters such as charges for restructuring; rationalization and other similar expenses; in-process research and development and certain other acquisition-related charges and balances; technology and product development costs; certain gains and losses from acquisitions or dispositions; and litigation settlements or other charges, responsibility for which preceded the current management team.

Segment profit always excludes the effects of principal pension plans, results reported as discontinued operations, earnings attributable to noncontrolling interests of consolidated subsidiaries and accounting changes. Segment profit excludes or includes interest and other financial charges and income taxes according to how a particular segment's management is measured—excluded in determining segment profit, which we sometimes refer to as operating profit, for Energy Infrastructure, Technology Infrastructure, NBC Universal and Home & Business Solutions; included in determining segment profit, which we sometimes refer to as net earnings, for GE Capital.

We have reclassified certain prior-period amounts to conform to the current-period presentation. In addition to providing information on segments in their entirety, we have also provided supplemental information for certain businesses within the segments.

**Energy Infrastructure**

<i>(In millions)</i>	<b>Three months ended September 30</b>		<b>Nine months ended September 30</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Revenues</b>	\$ 8,359	\$ 9,769	\$ 26,554	\$ 29,310
<b>Segment profit</b>	\$ 1,656	\$ 1,649	\$ 5,047	\$ 4,830
<b>Revenues</b>				
Energy	\$ 6,812	\$ 7,979	\$ 22,044	\$ 24,449
Oil & Gas	1,778	1,953	5,145	5,444
<b>Segment profit</b>				
Energy	\$ 1,393	\$ 1,340	\$ 4,393	\$ 4,150
Oil & Gas	287	338	770	800

Energy Infrastructure revenues decreased 14% or \$1.4 billion, in the third quarter of 2010 as lower volume (\$1.2 billion) and the stronger U.S. dollar (\$0.2 billion) were partially offset by higher prices (\$0.1 billion). Lower volume at Energy primarily related to decreases in wind and thermal equipment sales. Higher prices at Energy were partially offset by lower prices at Oil & Gas. The effects of the stronger U.S. dollar were at both Energy and Oil & Gas.

Segment profit was flat as higher prices (\$0.1 billion), lower material costs (\$0.1 billion) and increased productivity (\$0.1 billion) were partially offset by lower volume (\$0.2 billion). Lower volume, lower material costs and increased productivity were primarily at Energy. Higher prices at Energy were partially offset by lower prices at Oil & Gas.

Energy Infrastructure revenues decreased 9%, or \$2.8 billion, for the nine months ended September 30, 2010 as lower volume (\$3.1 billion) and the stronger U.S. dollar (\$0.1 billion) were partially offset by higher prices (\$0.4 billion). Lower volume primarily reflected decreases in thermal and wind equipment sales at Energy. The effects of the stronger U.S. dollar were at Oil & Gas. Higher prices at Energy were partially offset by lower prices at Oil & Gas.

Segment profit for the nine months ended September 30, 2010 increased 4%, or \$0.2 billion, as higher prices (\$0.4 billion) and lower material costs (\$0.4 billion) were partially offset by lower volume (\$0.5 billion). Lower material costs were at both Energy and Oil & Gas and lower volume was primarily at Energy. Higher prices at Energy were partially offset by lower prices at Oil & Gas.



**Table of Contents****Technology Infrastructure**

<i>(In millions)</i>	<b>Three months ended September 30</b>		<b>Nine months ended September 30</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Revenues</b>	\$ 9,210	\$ 9,306	\$ 26,930	\$ 28,466
<b>Segment profit</b>	\$ 1,474	\$ 1,645	\$ 4,431	\$ 5,090
<b>Revenues</b>				
Aviation	\$ 4,391	\$ 4,542	\$ 12,815	\$ 13,978
Healthcare	3,958	3,801	11,793	11,310
Transportation	869	970	2,344	3,210
<b>Segment profit</b>				
Aviation	\$ 805	\$ 970	\$ 2,483	\$ 2,973
Healthcare	581	508	1,739	1,509
Transportation	101	177	242	630

Technology Infrastructure revenues decreased 1%, or \$0.1 billion, in the third quarter of 2010. Revenue decreases at Aviation (\$0.2 billion) and Transportation (\$0.1 billion), due primarily to declines in volume, were partially offset by an increase in revenues at Healthcare (\$0.2 billion), primarily driven by higher volume.

Segment profit decreased 10%, or \$0.2 billion, in the third quarter of 2010, primarily from lower productivity (\$0.1 billion) and lower other income (\$0.1 billion). The decreases in productivity were primarily at Transportation and Aviation, partially offset by Healthcare. Lower productivity at Transportation was primarily due to higher service costs and at Aviation was primarily due to launch and production costs associated with the initial GENx engine shipments.

Technology Infrastructure revenues decreased 5%, or \$1.5 billion, for the nine months ended September 30, 2010 as lower volume (\$1.5 billion) and lower other income (\$0.2 billion), reflecting lower transaction gains, were partially offset by the weaker U.S. dollar (\$0.1 billion). The decrease in volume reflected decreased commercial and military equipment sales and services at Aviation and decreased equipment sales and services at Transportation, partially offset by increased equipment sales and services at Healthcare. Lower transaction gains reflect the absence of gains related to the Airfoils Technologies International Singapore Pte. Ltd. (ATI) acquisition and the Times Microwave Systems disposition in the first quarter of 2009, partially offset by a gain on a partial sale of a materials business and a franchise fee at Aviation. The effects of the weaker U.S. dollar were primarily at Healthcare.

Segment profit for the nine months ended September 30, 2010 decreased 13%, or \$0.7 billion, primarily from lower productivity (\$0.3 billion), lower volume (\$0.2 billion), lower other income (\$0.2 billion) reflecting lower transaction gains, and higher labor and other costs (\$0.1 billion), partially offset by the weaker U.S. dollar (\$0.1 billion). Lower productivity at Transportation, primarily due to higher service costs, and Aviation was partially offset by Healthcare. The decreases in volume were at Aviation and Transportation, partially offset by Healthcare. Lower transaction gains reflect the absence of gains related to the ATI acquisition and the Times Microwave Systems disposition in the first quarter of 2009, partially offset by a gain on a partial sale of a materials business and a franchise fee at Aviation. Higher labor and other costs were primarily at Healthcare and Aviation. The effects of the weaker U.S. dollar were primarily at Healthcare.

**NBC Universal** revenues of \$4.1 billion in the third quarter of 2010 were flat with the third quarter of 2009 as the lack of a current year counterpart to 2009 impairments related to associated companies (\$0.3 billion), higher revenues in film (\$0.1 billion), higher revenues in cable (\$0.1 billion) and higher revenues in parks (\$0.1 billion) were offset by the lack of a current year counterpart to a 2009 gain related to A&E Television Network (AETN) (\$0.6 billion). Segment profit of \$0.6 billion decreased 15%, or \$0.1 billion, as higher earnings in cable (\$0.1 billion), film (\$0.1 billion) and parks (\$0.1 billion) were more than offset by the net effect of lower impairments and gains (\$0.3 billion) and lower earnings in our broadcast television business (\$0.1 billion).

**Table of Contents**

NBC Universal revenues of \$12.1 billion increased 9%, or \$1.0 billion, for the nine months ended September 30, 2010 as higher revenues in our broadcast television business (\$0.5 billion), lower impairments related to associated companies and investment securities (\$0.5 billion), higher revenues in film (\$0.3 billion), higher revenues in cable (\$0.2 billion) and higher revenues in parks (\$0.1 billion) were partially offset by the lack of a current year counterpart to a 2009 gain related to AETN (\$0.6 billion). The increase in broadcast revenues reflects the 2010 Olympic broadcasts, partially offset by the absence of revenues from the 2009 Super Bowl broadcast. Segment profit of \$1.4 billion decreased 14%, or \$0.2 billion, as lower gains related to associated companies (\$0.7 billion) and lower earnings in our broadcast television business (\$0.3 billion) were partially offset by lower impairments related to associated companies and investment securities (\$0.5 billion), higher earnings in cable (\$0.2 billion), higher earnings in film (\$0.1 billion) and higher earnings in parks (\$0.1 billion). The decrease in broadcast television earnings reflects losses from the Olympics broadcast, partially offset by the lack of losses related to the 2009 Super Bowl broadcast.

**GE Capital**

<i>(In millions)</i>	<b>Three months ended September 30</b>		<b>Nine months ended September 30</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Revenues</b>	\$ 11,616	\$ 12,005	\$ 36,244	\$ 38,516
<b>Segment profit</b>	\$ 871	\$ 141	\$ 2,308	\$ 1,601

<i>(In millions)</i>	<b>September 30,</b>	<b>At</b>	<b>December 31,</b>
	<b>2010</b>	<b>September 30,</b>	<b>2009</b>
		<b>2009</b>	<b>2009</b>
<b>Total assets</b>	\$ 594,815	\$ 628,710	\$ 621,232

<i>(In millions)</i>	<b>Three months ended September 30</b>		<b>Nine months ended September 30</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Revenues</b>				
CLL(a)	\$ 4,551	\$ 4,725	\$ 13,651	\$ 15,711
Consumer(a)	4,612	4,848	14,408	14,411
Real Estate	953	981	2,888	2,970
Energy Financial Services	291	483	1,677	1,617
GECAS(a)	1,321	1,125	3,819	3,391
<b>Segment profit</b>				
CLL(a)	\$ 443	\$ 130	\$ 987	\$ 611
Consumer(a)	826	443	2,154	1,432
Real Estate	(405)	(538)	(1,332)	(948)
Energy Financial Services	55	41	334	181
GECAS(a)	158	187	763	733



**Table of Contents**

<i>(In millions)</i>	September 30, 2010	At September 30, 2009	December 31, 2009
<b>Assets</b>			
CLL(a)	\$ 203,634	\$ 219,106	\$ 210,742
Consumer(a)	166,520	177,913	174,019
Real Estate	75,227	83,684	81,505
Energy Financial Services	19,847	22,598	22,616
GECAS(a)	48,696	47,444	48,178

(a) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

GE Capital revenues decreased 3% and net earnings were favorable compared with the third quarter of 2009. Revenues for the third quarter of 2010 included an insignificant amount from acquisitions and were reduced by \$0.3 billion as a result of dispositions. Revenues for the quarter decreased compared with the third quarter of 2009 as a result of the stronger U.S. dollar, partially offset by organic revenue growth. Net earnings increased by \$0.7 billion in the third quarter of 2010 compared with the third quarter of 2009, primarily due to lower provisions for losses on financing receivables and lower selling, general and administrative costs, partially offset by higher marks and impairments.

GE Capital revenues decreased 6% and net earnings increased 44% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 and 2009 included \$0.6 billion and \$0.5 billion of revenues from acquisitions, respectively, and in 2010 were increased by \$0.1 billion and in 2009 were reduced by \$1.9 billion as a result of dispositions, including the effects of the 2010 deconsolidation of Regency Energy Partners L.P. (Regency) and the 2009 deconsolidation of Penske Truck Leasing Co., L.P. (PTL). The 2010 deconsolidation of Regency included a \$0.1 billion gain on the sale of our general partnership interest in Regency and remeasurement of our retained investment (the Regency transaction). Revenues for the nine months ended September 30, 2010 also decreased \$0.2 billion compared with the nine months ended September 30, 2009 as a result of organic revenue declines primarily driven by a lower asset base and a lower interest rate environment, partially offset by the weaker U.S. dollar. Net earnings increased for the nine months ended September 30, 2010 compared with the nine months ended September 30, 2009, primarily due to lower provisions for losses on financing receivables, lower selling, general and administrative costs and the gain on the Regency transaction, offset by higher marks and impairments, the absence of the first quarter 2009 tax benefit from the decision to indefinitely reinvest prior-year earnings outside the U.S., the absence of the first quarter 2009 gain on the PTL sale and remeasurement and the absence of the BAC acquisition gain. GE Capital net earnings also included restructuring, rationalization and other charges of \$0.1 billion in both the nine months ended September 30, 2010 and 2009.

During the nine months ended September 30, 2010, GE Capital provided approximately \$62 billion of new financings in the U.S. to various companies, infrastructure projects and municipalities. Additionally, we extended approximately \$54 billion of credit to approximately 48 million U.S. consumers. GE Capital provided credit to approximately 21,000 new commercial customers and 30,000 new small businesses in the U.S. during the first nine months of 2010 and ended the period with outstanding credit to more than 318,000 commercial customers and 177,000 small businesses through retail programs in the U.S.

Additional information about certain GE Capital businesses follows.

CLL revenues decreased 4% and net earnings were favorable compared with the third quarter of 2009. Revenues for the quarter decreased \$0.2 billion compared with the third quarter of 2009 as a result of organic revenue declines (\$0.1 billion). Net earnings increased in the third quarter of 2010, reflecting lower provisions for losses on financing receivables (\$0.1 billion), lower marks and impairments (\$0.1 billion) and core growth (\$0.1 billion), including lower selling, general and administrative costs and higher gains.

---

**Table of Contents**

CLL revenues decreased 13% and net earnings increased 62% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 and 2009 included \$0.2 billion and \$0.1 billion, respectively, from acquisitions, and in 2009 were reduced by \$1.2 billion from dispositions, primarily related to the deconsolidation of PTL, which included \$0.3 billion related to a gain on the sale of a partial interest in a limited partnership in PTL and remeasurement of our retained investment. Revenues for the nine months ended September 30, 2010 also decreased \$0.9 billion compared with the nine months ended September 30, 2009 as a result of organic revenue declines (\$1.2 billion), partially offset by the weaker U.S. dollar (\$0.2 billion). Net earnings increased for the nine months ended September 30, 2010, reflecting lower provisions for losses on financing receivables (\$0.4 billion), lower selling, general and administrative costs (\$0.2 billion) and higher gains (\$0.1 billion). These increases were partially offset by the absence of the gain on the PTL sale and remeasurement (\$0.3 billion) and declines in lower-taxed earnings from global operations (\$0.1 billion).

Consumer revenues decreased 5% and net earnings increased 86% compared with the third quarter of 2009. Revenues for the third quarter of 2010 were reduced by \$0.1 billion as a result of dispositions. Revenues for the third quarter also decreased \$0.1 billion compared with the third quarter of 2009 as a result of organic revenue declines (\$0.1 billion). The increase in net earnings resulted primarily from core growth (\$0.4 billion), including lower provisions for losses on financing receivables primarily in the U.S., our global banks, and the U.K. (\$0.5 billion).

Consumer revenues were flat and net earnings increased 50% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 and 2009 included \$0.5 billion and \$0.3 billion (including the BAC acquisition gain), respectively, from acquisitions and were reduced by \$0.3 billion as a result of dispositions. Revenues for the nine months of 2010 also increased \$0.2 billion compared with the nine months ended September 30, 2009 as a result of the weaker U.S. dollar (\$0.5 billion), partially offset by organic revenue declines (\$0.3 billion). The increase in net earnings resulted primarily from core growth (\$0.9 billion) and the weaker U.S. dollar (\$0.1 billion), partially offset by the absence of the BAC acquisition gain (\$0.2 billion) and the effects of dispositions (\$0.1 billion). Core growth included lower provisions for losses on financing receivables across most platforms (\$1.3 billion) and lower selling, general and administrative costs (\$0.2 billion), partially offset by the absence of the first quarter 2009 tax benefit (\$0.5 billion) from the decision to indefinitely reinvest prior-year earnings outside the U.S.

Real Estate revenues decreased 3% and net earnings increased 25% compared with the third quarter of 2009. Revenues for the quarter decreased compared with the third quarter of 2009 as a result of organic revenue declines. Real Estate net earnings increased \$0.1 billion compared with the third quarter of 2009, primarily from a decrease in provisions for losses on financing receivables and core increases (\$0.3 billion), partially offset by higher impairments (\$0.1 billion). Depreciation expense on real estate equity investments totaled \$0.3 billion in both the third quarters of 2010 and 2009.

Real Estate revenues decreased 3% and net earnings decreased 41% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 decreased \$0.1 billion compared with the nine months ended September 30, 2009 as a result of organic revenue declines, partially offset by the weaker U.S. dollar and an increase in property sales. Real Estate net earnings decreased \$0.4 billion compared with the nine months ended September 30, 2009, primarily from an increase in provisions for losses on financing receivables and impairments (\$0.7 billion), partially offset by core increases (\$0.3 billion). Depreciation expense on real estate equity investments totaled \$0.8 billion and \$0.9 billion for the nine months ended September 30, 2010 and 2009, respectively.

Energy Financial Services revenues decreased 40% and net earnings increased 34% compared with the third quarter of 2009. Revenues for the quarter decreased compared with the third quarter of 2009, primarily as a result of the deconsolidation of Regency, partially offset by organic revenue growth (\$0.1 billion), primarily increases in associated company revenues resulting from an asset sale by an investee, and higher gains. The increase in net earnings resulted primarily from core increases, primarily increases in associated company revenue resulting from an asset sale by an investee, and higher gains, partially offset by higher credit losses.

---

**Table of Contents**

Energy Financial Services revenues increased 4% and net earnings increased 85% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 included a \$0.1 billion gain related to the Regency transaction and in 2009 were reduced by \$0.1 billion of gains from dispositions. Revenues for the nine months ended September 30, 2010 increased compared with the nine months ended September 30, 2009 as a result of organic revenue growth (\$0.4 billion), primarily increases in associated company revenues resulting from an asset sale by an investee (\$0.2 billion), partially offset by the deconsolidation of Regency. The increase in net earnings resulted primarily from core increases, primarily increases in associated company earnings resulting from an asset sale by an investee (\$0.2 billion), and the gain related to the Regency transaction (\$0.1 billion).

GECAS revenues increased 17% and net earnings decreased 16% compared with the third quarter of 2009. Revenues for the quarter increased compared with the third quarter of 2009 as a result of organic revenue growth (\$0.2 billion). The decrease in net earnings resulted primarily from higher impairments related to our operating lease portfolio of commercial aircraft, partially offset by lower credit losses and core increases.

GECAS revenues increased 13% and net earnings increased 4% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 increased compared with the nine months ended September 30, 2009 as a result of organic revenue growth (\$0.4 billion), including higher investment income (\$0.1 billion). The increase in net earnings resulted primarily from core increases, including higher investment income and lower credit losses, partially offset by higher impairments related to our operating lease portfolio of commercial aircraft.

**Home & Business Solutions** revenues of \$2.1 billion decreased 1% in the third quarter of 2010 compared with the third quarter of 2009 primarily as a result of lower prices. Segment profit was flat in the third quarter of 2010.

Home & Business Solutions revenues of \$6.3 billion increased 1% for the nine months ended September 30, 2010 compared with the nine months ended September 30, 2009, as higher volume (\$0.3 billion) was partially offset by lower prices (\$0.2 billion). The increase in volume primarily reflected increased lighting sales. Segment profit increased 33%, or \$0.1 billion, to \$0.3 billion for the nine months ended September 30, 2010, primarily as a result of the effects of productivity (\$0.2 billion) partially offset by lower prices (\$0.2 billion).

**Corporate items and eliminations** revenues in the third quarter of 2010 were flat reflecting lower revenues from the disposed businesses (\$0.4 billion), offset by lower eliminations, reflecting lower volume of intersegment sales (\$0.3 billion) and higher asset management revenues (\$0.1 billion). Corporate items and eliminations costs decreased by \$0.3 billion compared with the third quarter of 2009 due to a decrease in restructuring, rationalization and other charges (\$0.8 billion), partially offset by higher long-term incentive costs (\$0.2 billion) and higher costs of our principal pension plans (\$0.2 billion).

Corporate items and eliminations revenues for the nine months ended September 30, 2010 increased by \$0.1 billion as lower eliminations, reflecting lower volume of intersegment sales (\$0.6 billion), higher asset management revenues (\$0.2 billion) and increased insurance revenues (\$0.2 billion) were partially offset by lower revenues from disposed businesses (\$0.8 billion). Corporate items and eliminations costs decreased by \$0.7 billion compared with the nine months ended September 30, 2009 due to a decrease in restructuring, rationalization and other charges (\$1.1 billion) and higher net gains on dispositions (\$0.1 billion), partially offset by higher costs of our principal pension plans (\$0.6 billion).

Certain amounts included in Corporate items and eliminations cost are not allocated to GE operating segments because they are excluded from the measurement of their operating performance for internal purposes. For the third quarter of 2010, these included \$0.1 billion at each of Technology Infrastructure and Energy Infrastructure, primarily for restructuring, rationalization and other charges. For the nine months ended September 30, 2010, these included \$0.3 billion at Technology Infrastructure and \$0.1 billion at each of Home & Business Solutions and Energy Infrastructure, primarily for restructuring, rationalization and other charges.

**Table of Contents****Discontinued Operations**

<i>(In millions)</i>	Three months ended September 30		Nine months ended September 30	
	2010	2009	2010	2009
Earnings (loss) from discontinued operations, net of taxes	\$ (1,105)	\$ 40	\$ (1,683)	\$ (175)

Discontinued operations primarily comprised GE Money Japan, WMC and Plastics. Results of these businesses are reported as discontinued operations for all periods presented.

Loss from discontinued operations, net of taxes, for the third quarter and nine months ended September 30, 2010, primarily reflected \$1.1 billion and \$1.7 billion, respectively, of incremental reserves for excess interest claims related to our loss-sharing arrangement on the 2008 disposal of GE Money Japan.

Earnings from discontinued operations, net of taxes, for the third quarter of 2009 primarily related to certain tax items in our discontinued insurance operations. Loss from discontinued operations, net of taxes, for the nine months ended September 30, 2009, primarily reflected \$0.1 billion of incremental reserves for excess interest claims related to our loss-sharing arrangement on the 2008 disposal of GE Money Japan.

For additional information related to discontinued operations, see Note 2 to the condensed, consolidated financial statements.

**B. Statement of Financial Position****Overview of Financial Position**

Major changes in our financial position for the nine months ended September 30, 2010 resulted from the following:

Increase of \$31.1 billion in assets and \$33.0 billion in liabilities and a net reduction of total equity (including noncontrolling interests) of \$1.9 billion on January 1, 2010, as a result of the adoption of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2009-16 and ASU 2009-17 (ASU 2009-16 & 17);

At GECS, repayments exceeded new issuances of total borrowings by \$50.3 billion and collections on financing receivables exceeded originations by \$26.5 billion;

On February 28, 2010, we completed the sale of our Security business for \$1.8 billion in cash;

On September 26, 2010, we purchased 7.7% of NBCU from Vivendi S.A. (Vivendi) for \$2.0 billion; and

The U.S. dollar was stronger at September 30, 2010 than at December 31, 2009, decreasing the translated levels of our non-U.S. dollar assets and liabilities.

Consolidated assets were \$758.8 billion at September 30, 2010, a decrease of \$23.0 billion from December 31, 2009. GE assets decreased \$1.7 billion, and financial services assets decreased \$25.5 billion.

GE assets were \$208.3 billion at September 30, 2010, a \$1.7 billion decrease from December 31, 2009. The decrease reflects a \$4.0 billion decrease in investment in GECS mainly due to the impact of the adoption of ASU 2009-16 & 17 and the effects of the stronger U.S. dollar.



## **Table of Contents**

Financial Services assets were \$624.7 billion at September 30, 2010 and reflect the effect of our adoption of ASU 2009-16 & 17 (see Note 16). Excluding the effect of the adoption of ASU 2009-16 & 17, assets decreased \$56.1 billion, reflecting a reduction of financing receivables of \$45.8 billion, primarily through collections exceeding originations (\$26.5 billion), the effects of the stronger U.S. dollar (\$6.0 billion), net write-offs (\$6.4 billion), a reduction in property, plant and equipment (\$3.0 billion), mainly from the disposition of Regency (\$1.7 billion), and a decrease in all other assets (\$7.1 billion), mainly from a reduction in Real Estate investments (\$3.7 billion).

Consolidated liabilities were \$638.2 billion at September 30, 2010, an \$18.5 billion decrease from December 31, 2009. GE liabilities increased \$1.9 billion and financial services liabilities decreased \$20.6 billion.

GE liabilities were \$88.8 billion at September 30, 2010. The \$1.9 billion increase from December 31, 2009 was primarily attributable to an increase in liabilities of businesses held for sale of \$4.1 billion, mainly related to the NBCU notes offering and other liabilities of \$0.9 billion, partially offset by net repayment of total borrowings of \$1.8 billion and decrease in progress collections of \$1.3 billion. The ratio of borrowings to total capital invested for GE at the end of the third quarter was 8.0% compared with 9.0% at the end of last year and September 30, 2009.

Financial Services liabilities decreased \$20.6 billion from December 31, 2009 to \$556.7 billion and reflect the adoption of ASU 2009-16 & 17 (see Note 16). Excluding the effect of the adoption of ASU 2009-16 & 17, liabilities decreased \$53.0 billion primarily attributable to a \$50.3 billion net reduction in borrowings, including non-recourse borrowings of consolidated securitization entities (CSEs), mainly due to maturities which were pre-funded in 2009 and consistent with our overall reduction in financial services assets, and the effects of the stronger U.S. dollar.

## **Cash Flows**

Consolidated cash and equivalents were \$78.4 billion at September 30, 2010, an increase of \$6.1 billion during the nine months ended September 30, 2010. Cash and equivalents totaled \$61.4 billion at September 30, 2009, an increase of \$13.2 billion during the nine months ended September 30, 2009.

We evaluate our cash flow performance by reviewing our industrial (non-financial services) businesses and financial services businesses separately. Cash from operating activities (CFOA) is the principal source of cash generation for our industrial businesses. The industrial businesses also have liquidity available via the public capital markets. Our financial services businesses use a variety of financial resources to meet our capital needs. Cash for financial services businesses is primarily provided from the issuance of term debt and commercial paper in the public and private markets, time deposits, as well as financing receivables collections, sales and securitizations.

## **GE Cash Flow**

GE cash and equivalents were \$13.0 billion at September 30, 2010, compared with \$5.2 billion at September 30, 2009. GE CFOA totaled \$10.1 billion for the nine months ended September 30, 2010 compared with \$11.4 billion for the nine months ended September 30, 2009. With respect to GE CFOA, we believe that it is useful to supplement our GE Condensed Statement of Cash Flows and to examine in a broader context the business activities that provide and require cash.

**Table of Contents**

<i>(In billions)</i>	<b>Nine months ended September 30</b>	
	<b>2010</b>	<b>2009</b>
Operating cash collections(a)	\$ 70.2	\$ 77.3
Operating cash payments	(60.1)	(65.9)
<b>GE cash from operating activities (GE CFOA)(a)</b>	<b>\$ 10.1</b>	<b>\$ 11.4</b>

- (a) GE sells customer receivables to GECS in part to fund the growth of our industrial businesses. These transactions can result in cash generation or cash use. During any given period, GE receives cash from the sale of receivables to GECS. It also foregoes collection of cash on receivables sold. The incremental amount of cash received from sale of receivables in excess of the cash GE would have otherwise collected had those receivables not been sold, represents the cash generated or used in the period relating to this activity. The incremental impact to GE CFOA from selling these receivables to GECS was a decrease in GE CFOA of \$0.3 billion for the nine months ended September 30, 2010 and an increase to GE CFOA of \$0.2 billion for the nine months ended September 30, 2009. See Note 17 to the condensed, consolidated financial statements for additional information about the elimination of intercompany transactions between GE and GECS.

The most significant source of cash in GE CFOA is customer-related activities, the largest of which is collecting cash following a product or services sale. GE operating cash collections decreased by \$7.1 billion during the nine months ended September 30, 2010. This decrease is consistent with the changes in comparable GE operating segment revenues. Analyses of operating segment revenues discussed in the preceding Segment Operations section are the best way of understanding their customer-related CFOA.

The most significant operating use of cash is to pay our suppliers, employees, tax authorities and others for a wide range of material and services. GE operating cash payments decreased for the nine months ended September 30, 2010 by \$5.8 billion, consistent with the decrease in GE total costs and expenses.

GE CFOA decreased \$1.3 billion compared with the nine months ended September 30, 2009, primarily reflecting an overall decline in net earnings and a decrease in progress collections of \$1.4 billion, partially offset by working capital improvements of \$0.9 billion.

**GECS Cash Flow**

GECS cash and equivalents were \$66.0 billion at September 30, 2010, compared with \$56.9 billion at September 30, 2009. GECS cash from operating activities totaled \$16.5 billion for the nine months ended September 30, 2010, compared with cash from operating activities of \$2.0 billion for the nine months ended September 30, 2009. This was primarily due to decreases, compared to the prior year, in cash collateral returned to counterparties on derivative contracts of \$7.7 billion and in cash used for other liabilities of \$6.2 billion, primarily related to taxes payable, and lower gains and higher impairments at Real Estate of \$2.7 billion.

Consistent with our plan to reduce GECS asset levels, cash from investing activities was \$34.7 billion during the nine months ended September 30, 2010 resulting from a \$26.5 billion reduction in financing receivables, due to collections exceeding originations, a \$1.6 billion reduction in investment securities, and \$1.2 billion from recoveries of financing receivables previously written off.

GECS cash used for financing activities for the nine months ended September 30, 2010 of \$48.5 billion related primarily to a \$50.3 billion reduction in total borrowings, mainly due to maturities which were pre-funded in 2009, and a reduction in non-recourse borrowings of CSEs on lower volumes, partially offset by an increase in deposits at our global banks.

**Table of Contents****Other Liabilities**

As previously disclosed, under a 2006 consent decree with the Environmental Protection Agency (EPA), GE has agreed to dredge PCB-containing sediment from the upper Hudson River. The dredging is to be performed in two phases and Phase I was completed in May through November of 2009. Between Phase I and Phase II there was an intervening peer review by an independent panel of national experts. The panel evaluated the performance of Phase I dredging operations with respect to Phase I Engineering Performance Standards and recommended proposed changes to the standards. EPA is now considering the peer review panel's recommendations, GE's proposed changes, and its own analysis and is expected to issue its regulatory decision setting forth any changes to the scope of, and performance standards for, Phase II in November 2010. Following EPA's decision, GE has until December 31, 2010 to either elect to perform Phase II or to opt out of the project, at which point GE may be responsible for further costs. Our statement of financial position as of September 30, 2010 included liabilities for the probable and estimable costs of the project under the consent decree. GE believes that a targeted, multi-year dredging project will achieve the intended environmental benefits originally identified by EPA, while minimizing the short-term adverse impacts of an overly expansive, longer dredging project. The amount of additional cost following EPA's decision is uncertain and will depend on a number of factors, including EPA's decision regarding changes to the scope, design and engineering standards and controls of the remedy, the volume of any additional sediment required to be removed, the duration of further remediation and any response to EPA's decision, including future negotiations or legal process; these costs may differ from our current estimates.

**Intercompany Eliminations**

Effects of transactions between related companies are eliminated and consist primarily of capital contributions from GE to GECS; GE customer receivables sold to GECS; GECS services for trade receivables management and material procurement; buildings and equipment (including automobiles) leased between GE and GECS; information technology (IT) and other services sold to GECS by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GECS from third-party producers for lease to others; and various investments, loans and allocations of GE corporate overhead costs. See Note 17 to the condensed, consolidated financial statements for further information related to intercompany eliminations.

**Fair Value Measurements**

See Note 1 to our 2009 consolidated financial statements for disclosures related to our methodology for fair value measurements. Additional information about fair value measurements is provided in Note 14 to the condensed, consolidated financial statements.

At September 30, 2010, the aggregate amount of investments that are measured at fair value through earnings totaled \$4.8 billion and consisted primarily of various assets held for sale in the ordinary course of business, as well as equity investments.

**C. Financial Services Portfolio Quality**

**Investment securities** comprise mainly investment-grade debt securities supporting obligations to annuitants and policyholders in our run-off insurance operations and holders of guaranteed investment contracts (GICs) in Trinity (which ceased issuing new investment contracts beginning in the first quarter of 2010) and investment securities held at our global banks. The fair value of investment securities decreased to \$45.7 billion at September 30, 2010, from \$51.9 billion at December 31, 2009, primarily driven by a decrease in retained interests as a result of our adoption of ASU 2009-16 & 17 and maturities, partially offset by improved market conditions and purchases in our run-off insurance operations. Of the amount at September 30, 2010, we held debt securities with an estimated fair value of \$44.5 billion, which included corporate debt securities, residential mortgage-backed securities (RMBS) and commercial mortgage-backed securities (CMBS) with estimated fair values of \$26.7 billion, \$3.0 billion and \$2.8 billion, respectively. Unrealized losses on debt securities were \$1.4 billion and \$2.6 billion at September 30, 2010 and December 31, 2009, respectively. This amount included unrealized losses on corporate debt securities, RMBS and CMBS of \$0.3 billion, \$0.5 billion and \$0.2 billion, respectively, at September 30, 2010, as compared with \$0.8 billion, \$0.8 billion and \$0.4 billion, respectively, at December 31, 2009.



---

**Table of Contents**

Of the \$3.0 billion of RMBS, our exposure to subprime credit was approximately \$0.7 billion. These securities are primarily held to support obligations to holders of GICs. We purchased no such securities during the nine months ended September 30, 2010 and 2009. These investment securities are collateralized primarily by pools of individual direct mortgage loans, and do not include structured products such as collateralized debt obligations. Additionally, a majority of exposure to residential subprime credit related to investment securities backed by mortgage loans originated in 2006 and 2005. Substantially all of the subprime RMBS were investment grade at the time of purchase and approximately 70% have been subsequently downgraded to below investment grade. The vast majority of the securities we hold are in a senior position in the capital structure of the deal.

The vast majority of our CMBS have investment-grade credit ratings from the major rating agencies and are in a senior position in the capital structure of the deal. Our CMBS investments are collateralized by both diversified pools of mortgages that were originated for securitization (conduit CMBS) and pools of large loans backed by high quality properties (large loan CMBS), a majority of which were originated in 2006 and 2007.

We regularly review investment securities for impairment. Our review uses both qualitative and quantitative criteria. Effective April 1, 2009, the FASB amended ASC 320, *Investments – Debt and Equity Securities*, and modified the requirements for recognizing and measuring other-than-temporary impairment for debt securities. This did not have a material impact on our results of operations. We presently do not intend to sell our debt securities and believe that it is not more likely than not that we will be required to sell these securities that are in an unrealized loss position before recovery of our amortized cost. If we do not intend to sell the security and it is not more likely than not that we will be required to sell the security before recovery of our amortized cost, we evaluate other qualitative criteria to determine whether a credit loss exists, such as the financial health of and specific prospects for the issuer, including whether the issuer is in compliance with the terms and covenants of the security. Quantitative criteria include determining whether there has been an adverse change in expected future cash flows. With respect to corporate bonds, we placed greater emphasis on the credit quality of the issuer. With respect to RMBS and CMBS, we placed greater emphasis on our expectations with respect to cash flows from the underlying collateral and with respect to RMBS, we considered other features of the security, principally monoline insurance. For equity securities, our criteria include the length of time and magnitude of the amount that each security is in an unrealized loss position. Our other-than-temporary impairment reviews involve our finance, risk and asset management functions as well as the portfolio management and research capabilities of our internal and third-party asset managers.

Monoline insurers (Monolines) provide credit enhancement for certain of our investment securities, primarily residential mortgage-backed securities and municipal securities. The credit enhancement is a feature of each specific security that guarantees the payment of all contractual cash flows, and is not purchased separately by GE. The Monoline industry continues to experience financial stress from increasing delinquencies and defaults on the individual loans underlying insured securities. We continue to rely on Monolines with adequate capital and claims paying resources. We have reduced our reliance on Monolines that do not have adequate capital or have experienced regulator intervention. At September 30, 2010, our investment securities insured by Monolines on which we continue to place reliance were \$1.8 billion, including \$0.4 billion of our \$0.6 billion investment in subprime RMBS. At September 30, 2010, the unrealized loss associated with securities subject to Monoline credit enhancement for which there is an expected credit loss was \$0.3 billion.

Total pre-tax other-than-temporary impairment losses during the third quarter of 2010 were not significant.

Total pre-tax other-than-temporary impairment losses during the nine months ended September 30, 2010 were \$0.3 billion, of which \$0.2 billion was recognized in earnings and primarily relates to credit losses on RMBS, non-U.S. government securities, and non-U.S. corporate securities and \$0.1 billion primarily relates to non-credit related losses on RMBS and is included within accumulated other comprehensive income.

## Table of Contents

Our qualitative review attempts to identify issuers' securities that are at-risk of other-than-temporary impairment, that is, for securities that we do not intend to sell and it is not more likely than not that we will be required to sell before recovery of our amortized cost, whether there is a possibility of credit loss that would result in an other-than-temporary impairment recognition in the following 12 months. Securities we have identified as at-risk primarily relate to investments in RMBS and CMBS securities and non-U.S. corporate debt securities across a broad range of industries. The amount of associated unrealized loss on these securities at September 30, 2010, is \$0.4 billion. Credit losses that would be recognized in earnings are calculated when we determine the security to be other-than-temporarily impaired. Uncertainty in the capital markets may cause increased levels of other-than-temporary impairments.

At September 30, 2010, unrealized losses on investment securities totaled \$1.4 billion, including \$1.3 billion aged 12 months or longer, compared with unrealized losses of \$2.6 billion, including \$2.3 billion aged 12 months or longer, at December 31, 2009. Of the amount aged 12 months or longer at September 30, 2010, approximately 65% of our debt securities were considered to be investment grade by the major rating agencies. In addition, of the amount aged 12 months or longer, \$0.9 billion and \$0.2 billion related to structured securities (mortgage-backed, asset-backed and securitization retained interests) and corporate debt securities, respectively. With respect to our investment securities that are in an unrealized loss position at September 30, 2010, the vast majority relate to debt securities held to support obligations to holders of GICs and annuitants and policyholders in our run-off insurance operations. We presently do not intend to sell our debt securities and believe that it is not more likely than not that we will be required to sell these securities that are in an unrealized loss position before recovery of our amortized cost. The fair values used to determine these unrealized gains and losses are those defined by relevant accounting standards and are not a forecast of future gains or losses. For additional information, see Note 3 to the condensed, consolidated financial statements.

**Financing receivables** is our largest category of assets and represents one of our primary sources of revenues. Our portfolio of financing receivables is diverse and not directly comparable to major U.S. banks. A discussion of the quality of certain elements of the financing receivables portfolio follows.

Our consumer portfolio is largely non-U.S. and primarily comprises mortgage, sales finance, auto and personal loans in various European and Asian countries. Our U.S. consumer financing receivables comprise 13% of our total portfolio. Of those, approximately 59% relate primarily to credit cards, which are often subject to profit and loss sharing arrangements with the retailer (the results of which are reflected in revenues), and have a smaller average balance and lower loss severity as compared to bank cards. The remaining 41% are sales finance receivables, which provide electronics, recreation, medical and home improvement financing to customers. In 2007, we exited the U.S. mortgage business and we have no U.S. auto or student loans.

Our commercial portfolio primarily comprises senior, secured positions with comparatively low loss history. The secured receivables in this portfolio are collateralized by a variety of asset classes, which for our CLL business primarily include: industrial-related facilities and equipment; vehicles, corporate aircraft, and equipment used in many industries, including the construction, manufacturing, transportation, media, communications, entertainment and healthcare industries. The portfolios in our Real Estate, GECAS and Energy Financial Services businesses are collateralized by commercial real estate, commercial aircraft and operating assets in the global energy and water industries, respectively. We are in a secured position for substantially all of our commercial portfolio.

## Table of Contents

Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such an estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. As our revolving credit portfolios turn over more than once per year, write-offs in our Consumer Installment and Revolving credit portfolios during a particular fiscal year will be related to both loans with incurred losses that existed in the portfolio as of the beginning of that fiscal year and those that were originated and written-off during that fiscal year. For example, our U.S. credit card portfolio has a weighted average turnover of approximately 6 months as of September 30, 2010. In addition, write-offs in both our consumer and commercial portfolios can also reflect both losses that are incurred subsequent to the beginning of a fiscal year and information becoming available during that fiscal year which may identify further deterioration on exposures existing prior to the beginning of that fiscal year, and for which reserves could not have been previously recognized.

Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, or on a portfolio basis, as appropriate.

For consumer loans, we collectively evaluate each portfolio for impairment quarterly. The allowance for losses on these receivables is established through a process that estimates the probable losses inherent in the portfolio based upon statistical analyses of portfolio data. These analyses include migration analysis, in which historical delinquency and credit loss experience is applied to the current aging of the portfolio, together with other analyses that reflect current trends and conditions. We also consider overall portfolio indicators including nonearning loans, trends in loan volume and lending terms, credit policies and other observable environmental factors such as unemployment rates and home price indices.

For commercial loans, we routinely evaluate our entire portfolio for potential specific credit or collection issues that might indicate an impairment. For larger balance, non-homogenous loans and leases, this survey first considers the financial status, payment history, request for amended contractual terms, collateral value, industry conditions and guarantor support related to specific customers. Any delinquencies or bankruptcies are also indications of potential impairment requiring further assessment of collectability. We routinely receive financial as well as rating agency reports on our customers, and we elevate for further attention those customers whose operations we judge to be marginal or deteriorating. We also elevate customers for further attention when we observe a decline in collateral values for asset-based loans. We consider multiple factors in evaluating the adequacy of our allowance for losses on Real Estate financing receivables, including loan-to-value ratios, collateral values at the individual loan level, debt service coverage ratios, delinquency status, and economic factors including interest rate and real estate market forecasts. In addition to evaluating these factors, we deem a Real Estate loan to be impaired if its projected loan-to-value ratio at maturity is in excess of 100%, even if the loan is currently paying in accordance with its contractual terms.

We provide specific reserves for commercial loans based upon expected cash flows discounted at the loan's effective interest rate or the fair value of the collateral, if the loan is determined to be collateral dependent, as a practical expedient. If foreclosure is deemed probable or if repayment is dependent on the sale of collateral, we deduct estimated selling costs from fair value. Our surveillance process can often result in reserves being established in advance of a modification of terms or designation as a troubled debt restructuring (TDR). After providing for specific incurred losses, we then determine an allowance for losses that have been incurred in the balance of the portfolio but cannot yet be identified to a specific loan or lease. This estimate is based on the historical and projected default rates and loss severity, and is prepared by each respective line of business. For Real Estate, this includes converting economic indicators into real estate market indicators that are calibrated by market and asset class and which are used to project expected performance of the portfolio based on specific loan portfolio metrics.

The remainder of our commercial loans and leases are portfolios of smaller balance homogenous commercial and equipment positions that we evaluate collectively by portfolio for impairment based upon statistical analyses considering historical losses and aging, as well as our view on current market and economic conditions.

**Table of Contents**

This process is further detailed in Note 1 to our 2009 consolidated financial statements.

Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.

For purposes of the discussion that follows, delinquent receivables are those that are 30 days or more past due based on their contractual terms; and nonearning receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under ASC 310, *Receivables*, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying currently under a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to the restructured terms, but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.

(65)

**Table of Contents**

(In millions)	Financing receivables at			Nonearning receivables at			Allowance for losses at		
	September 30, 2010	January 1, 2010(a)	December 31, 2009	September 30, 2010	January 1, 2010(a)	December 31, 2009	September 30, 2010	January 1, 2010(a)	December 31, 2009
<b>CLL(b)</b>									
Americas	\$ 89,769	\$ 99,666	\$ 87,496	\$ 2,777	\$ 3,437	\$ 3,155	\$ 1,356	\$ 1,245	\$ 1,179
Europe	36,969	43,403	41,455	1,095	1,441	1,441	411	575	575
Asia	12,192	13,159	13,202	429	559	576	252	234	244
Other	2,651	2,836	2,836	7	24	24	8	11	11
<b>Consumer(b)</b>									
Non-U.S. residential mortgages(c)	49,239	58,345	58,345	4,248	4,515	4,515	922	949	949
Non-U.S. installment and revolving credit	22,729	24,976	24,976	352	451	451	1,043	1,181	1,181
U.S. installment and revolving credit	42,782	47,171	23,190	1,149	1,633	841	2,672	3,300	1,698
Non-U.S. auto	10,038	13,344	13,344	45	72	72	208	308	308
Other	10,035	11,688	11,688	497	625	625	255	300	300
<b>Real Estate(d)</b>	42,481	48,673	44,841	1,425	1,358	1,252	1,857	1,536	1,494
<b>Energy Financial Services</b>	7,291	7,790	7,790	163	78	78	85	28	28
<b>GECAS(b)</b>	12,227	13,254	13,254		153	153	25	104	104
<b>Other(e)</b>	2,087	2,614	2,614	90	72	72	53	34	34
<b>Total</b>	\$ 340,490	\$ 386,919	\$ 345,031	\$ 12,277	\$ 14,418	\$ 13,255	\$ 9,147	\$ 9,805	\$ 8,105

(a) Reflects the adoption of ASU 2009-16 & 17 on January 1, 2010. See Note 16.

(b) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

(c) At September 30, 2010, net of credit insurance, approximately 24% of this portfolio comprised loans with introductory, below market rates that are scheduled to adjust at future dates; with high loan-to-value ratios at inception; whose terms permitted interest-only payments; or whose terms resulted in negative amortization. At origination, we underwrite loans with an adjustable rate to the reset value. 80% of these loans are in our U.K. and France portfolios, which comprise mainly loans with interest-only payments and introductory below market rates, have a delinquency rate of 16.1% and have loan-to-value ratio at origination of 75%. At September 30, 2010, 3% (based on dollar values) of these loans in our U.K. and France portfolios have been restructured.

(d) Financing receivables included \$224 million and \$317 million of construction loans at September 30, 2010 and December 31, 2009, respectively.

(e) Consisted of loans and financing leases related to certain consolidated, liquidating securitization entities.

Further information on the determination of the allowance for losses on financing receivables is provided in the Critical Accounting Estimates section in Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 1 in our 2009 consolidated financial statements.

On January 1, 2010, we adopted ASU 2009-16 & 17, resulting in the consolidation of \$40,188 million of net financing receivables at January 1, 2010. We have provided comparisons of our financing receivables portfolio at September 30, 2010 to January 1, 2010, as we believe that it provides a more meaningful comparison of our portfolio quality following the adoption of ASU 2009-16 & 17.



**Table of Contents**

The portfolio of financing receivables, before allowance for losses, was \$340.5 billion at September 30, 2010, and \$386.9 billion at January 1, 2010. Financing receivables, before allowance for losses, decreased \$46.4 billion from January 1, 2010, primarily as a result of collections exceeding originations (\$26.5 billion) (which includes sales), write-offs (\$7.6 billion), the stronger U.S. dollar (\$6.0 billion) and dispositions (\$0.9 billion), partially offset by acquisitions (\$1.2 billion).

Related nonearning receivables totaled \$12.3 billion (3.6% of outstanding receivables) at September 30, 2010, compared with \$14.4 billion (3.7% of outstanding receivables) at January 1, 2010. Nonearning receivables decreased from January 1, 2010, primarily due to improvements in our entry rates in our Consumer business and improved performance in commercial lending, offset by increased Real Estate delinquencies driven by continued deterioration in the commercial real estate markets.

The allowance for losses at September 30, 2010 totaled \$9.1 billion compared with \$9.8 billion at January 1, 2010, representing our best estimate of probable losses inherent in the portfolio and reflecting the then current credit and economic environment. Allowance for losses decreased \$0.7 billion from January 1, 2010, primarily due to a reduction in the overall financing receivables balance and the impact of a stronger U.S. dollar. Overall coverage has increased to 2.7% at September 30, 2010 from 2.5% at January 1, 2010.

	Nonearning receivables as a percent of financing receivables			Allowance for losses as a percent of nonearning receivables			Allowance for losses as a percent of total financing receivables		
	September 30, 2010	January 1, 2010(a)	December 31, 2009	September 30, 2010	January 1, 2010(a)	December 31, 2009	September 30, 2010	January 1, 2010(a)	December 31, 2009
<b>CLL(b)</b>									
Americas	3.1 %	3.4 %	3.6 %	48.8 %	36.2 %	37.4 %	1.5 %	1.2 %	1.3 %
Europe	3.0	3.3	3.5	37.5	39.9	39.9	1.1	1.3	1.4
Asia	3.5	4.2	4.4	58.7	41.9	42.4	2.1	1.8	1.8
Other	0.3	0.8	0.8	114.3	45.8	45.8	0.3	0.4	0.4
<b>Consumer(b)</b>									
Non-U.S. residential mortgages	8.6	7.7	7.7	21.7	21.0	21.0	1.9	1.6	1.6
Non-U.S. installment and revolving credit	1.5	1.8	1.8	296.3	261.9	261.9	4.6	4.7	4.7
U.S. installment and revolving credit	2.7	3.5	3.6	232.6	202.1	201.9	6.2	7.0	7.3
Non-U.S. auto	0.4	0.5	0.5	462.2	427.8	427.8	2.1	2.3	2.3
Other	5.0	5.3	5.3	51.3	48.0	48.0	2.5	2.6	2.6
<b>Real Estate</b>	3.4	2.8	2.8	130.3	113.1	119.3	4.4	3.2	3.3
<b>Energy Financial Services</b>	2.2	1.0	1.0	52.1	35.9	35.9	1.2	0.4	0.4
<b>GECAS(b)</b>		1.2	1.2		68.0	68.0	0.2	0.8	0.8
<b>Other</b>	4.3	2.8	2.8	58.9	47.2	47.2	2.5	1.3	1.3
<b>Total</b>	3.6	3.7	3.8	74.5	68.0	61.1	2.7	2.5	2.3

(a) Reflects the adoption of ASU 2009-16 & 17 on January 1, 2010. See Note 16.

(b) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

**Table of Contents**

Impaired loans in the table below are defined as larger balance or restructured loans for which it is probable that the lender will be unable to collect all amounts due according to original contractual terms of the loan agreement. The vast majority of our consumer and a portion of our CLL nonearning receivables are excluded from this definition, as they represent smaller balance homogenous loans that we evaluate collectively by portfolio for impairment.

Impaired loans include nonearning receivables on larger balance or restructured loans, loans that are currently paying interest under the cash basis (but are excluded from the nonearning category), and loans paying currently but which have been previously restructured.

Specific reserves are recorded for individually impaired loans to the extent we have determined that it is probable that we will be unable to collect all amounts due according to original contractual terms of the loan agreement. Certain loans classified as impaired may not require a reserve because we believe that we will ultimately collect the unpaid balance (through collection or collateral repossession).

Further information pertaining to loans classified as impaired and specific reserves is included in the tables below.

<i>(In millions)</i>	September 30, 2010	At January 1, 2010(a)	December 31, 2009
Loans requiring allowance for losses	\$ 12,764	\$ 9,541	\$ 9,145
Loans expected to be fully recoverable	4,405	3,914	3,741
<b>Total impaired loans</b>	<b>\$ 17,169</b>	<b>\$ 13,455</b>	<b>\$ 12,886</b>
Allowance for losses (specific reserves)	\$ 3,175	\$ 2,376	\$ 2,331
Average investment during the period	14,956	(c)	8,493
Interest income earned while impaired(b)	339	(c)	227

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Recognized principally on cash basis for the nine months ended September 30, 2010 and the year ended December 31, 2009, respectively.

(c) Not applicable.

<i>(In millions)</i>	September 30, 2010		At January 1, 2010(a)		December 31, 2009	
	Impaired Loans	Specific Reserves	Impaired Loans	Specific Reserves	Impaired Loans	Specific Reserves
Commercial(b)	\$ 5,662	\$ 1,141	\$ 5,084	\$ 1,031	\$ 4,985	\$ 1,073
Consumer	2,418	516	1,747	307	1,383	241
Real Estate	9,089	1,518	6,624	1,038	6,518	1,017
<b>Total</b>	<b>\$ 17,169</b>	<b>\$ 3,175</b>	<b>\$ 13,455</b>	<b>\$ 2,376</b>	<b>\$ 12,886</b>	<b>\$ 2,331</b>



- (a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.
- (b) Comprises CLL, GECAS and Energy Financial Services.

(68)

**Table of Contents**

Impaired loans increased by \$3.7 billion from January 1, 2010, to September 30, 2010, primarily relating to increases at Real Estate. Impaired loans consolidated as a result of our adoption of ASU 2009-16 & 17 primarily related to our Consumer business. We regularly review our Real Estate loans for impairment using both quantitative and qualitative factors, such as debt service coverage and loan-to-value ratios. We classify Real Estate loans as impaired when the most recent valuation reflects a projected loan-to-value ratio at maturity in excess of 100%, even if the loan is currently paying in accordance with contractual terms. The increase in Real Estate impaired loans reflects deterioration in commercial real estate values, particularly in U.S. and Japanese collateral. The increase in Real Estate specific reserves is consistent with the increase in impaired loans, as well as value declines since January 1, 2010. Of our \$9.1 billion impaired loans at Real Estate at September 30, 2010, \$6.5 billion are currently paying in accordance with the contractual terms of the loan. Impaired loans at CLL primarily represent senior secured lending positions.

Our impaired loan balance at September 30, 2010 and December 31, 2009, classified by the method used to measure impairment was as follows:

<i>(In millions)</i>	September 30, 2010	At December 31, 2009
<b>Method used to measure impairment</b>		
Discounted cash flow	\$ 6,936	\$ 7,020
Collateral value	10,233	5,866
Observable market price		
<b>Total</b>	<b>\$ 17,169</b>	<b>\$ 12,886</b>

We determine whether a loan is collateral-dependent in accordance with ASC 310-10-35, which states that, a loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. Measurement of the impairment on our impaired loans is based on the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is determined to be collateral dependent. If foreclosure is deemed probable or if repayment is dependent on the sale of the collateral, we deduct estimated selling costs from fair value. For Real Estate, reserves are based on a discounted cash flow methodology, except in situations where the loan is within 24 months of maturity or foreclosure is deemed probable, in which case reserves are based on collateral values. Consistent with our other collateral dependent loans, if foreclosure is deemed probable or if repayment is dependent on the sale of collateral, we deduct estimated selling costs from the fair value of the underlying collateral. A substantial majority of our Real Estate impaired loans have specific reserves that are determined based on the fair value of the underlying collateral.

We review collateral values for collateral dependent impaired loans in CLL quarterly. These collateral values are primarily derived internally and are based on observed sales transactions for similar assets (e.g., corporate aircraft and equipment). In other instances, for example, collateral types for which we do not have comparable observed sales transaction data (e.g., franchise-related assets), collateral values are developed internally and corroborated by external appraisal information. Adjustments to third party valuations may be performed in circumstances where market comparables are not specific to the attributes of the specific collateral or appraisal information may not be reflective of current market conditions due to the passage of time and the occurrence of market events since receipt of the information.

Collateral values for our Real Estate loans are determined based upon internal cash flow estimates discounted at an appropriate interest rate and corroborated by external appraisals, as appropriate. These cash flow estimates are based on current market estimates that reflect current and projected lease profiles and available industry information about capitalization rates and expected trends in rents and occupancy. Collateral valuations are updated at least semi-annually, or more frequently for higher risk loans.

## Table of Contents

Write-offs on impaired loans are based on amounts deemed uncollectible and are reviewed quarterly. Write-offs on Real Estate loans are generally recorded upon the initiation of foreclosure or early settlement by the borrower, or in some cases, based on the passage of time depending on specific facts and circumstances. In CLL, loans are written-off when deemed uncollectible (e.g., when the borrower enters restructuring or collateral is to be liquidated). In Consumer, loans secured by residential real estate (both revolving and closed-end loans) are written down to the fair value of collateral, less costs to sell, no later than when they become 360 days past due.

Our loss mitigation strategy intends to minimize economic loss and, at times, can result in rate reductions, principal forgiveness, extensions, forbearance or other actions, which may cause the related loan to be classified as a TDR, and also as impaired. As of September 30, 2010, TDRs included in impaired loans were \$7.8 billion, primarily relating to Real Estate (\$3.1 billion), CLL (\$2.5 billion) and Consumer (\$2.2 billion). TDRs consolidated as a result of our adoption of ASU 2009-16 & 17 primarily related to our Consumer business (\$0.4 billion).

We utilize certain short-term loan modification programs for borrowers experiencing temporary financial difficulties in our consumer loan portfolio. These loan modification programs are primarily concentrated in our U.S. credit card and non-U.S. residential mortgage portfolios. We sold our U.S. residential mortgage business in 2007 and as such, do not participate in the U.S. government sponsored mortgage modification programs. During the nine months ended September 30, 2010, we provided short-term modifications of approximately \$1.8 billion of consumer loans for borrowers experiencing financial difficulties. This included approximately \$1.1 billion of credit card loans in the United States and approximately \$0.7 billion of other consumer loans primarily non-U.S. residential mortgages, credit cards and personal loans, which were not classified as TDRs. For these modified loans, we provided short-term (12 months or less) interest rate reductions and payment deferrals, which were not part of the terms of the original contract. During the nine months ended September 30, 2010, approximately \$0.3 billion of these modified loans redefaulted.

Our allowance for losses on financing receivables on these modified loans is determined based upon a formulaic approach that estimates the probable losses inherent in the portfolio based upon statistical analyses of the portfolio. Data related to redefault experience is also considered in our overall reserve adequacy review and we believe that reserves would not be materially different had we not re-aged these accounts. Once the loan has been modified, it returns to current status (re-aged) only after receipt of at least three consecutive minimum monthly payments or the equivalent cumulative amount, subject to a re-aging limitation of once a year, or twice in a five-year period. The allowance for loan losses related to the consumer loans included in the short-term modification programs is not materially different from that which would have been calculated had we applied the requirements of ASC 310-10.

For commercial loans, we evaluate changes in terms and conditions to determine whether those changes meet the criteria for classification as a TDR on a loan-by-loan basis. In CLL, these changes primarily take the following forms: changes to covenants, short-term payment deferrals and maturity extensions. For these changes, we receive economic consideration, including additional fees and/or increased interest rates, and evaluate them under our normal underwriting standards and criteria. Changes to Real Estate loans primarily include maturity extensions, principal payment acceleration, changes to collateral terms, and cash sweeps, which are in addition to, or sometimes in lieu of, fees and rate increases. The determination of whether these changes to the terms and conditions of our commercial loans meet the TDR criteria includes our consideration of all of the relevant facts and circumstances. When the borrower is experiencing financial difficulty, we carefully evaluate these changes to determine whether they meet the form of a concession. In these circumstances, if the change is deemed to be a concession, we classify the loan as a TDR.

Included below is a discussion of financing receivables, allowance for losses, nonearning receivables and related metrics for each of our significant portfolios.

---

**Table of Contents**

**CLL Americas.** Nonearning receivables of \$2.8 billion represented 22.6% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables increased from 36.2% at January 1, 2010, to 48.8% at September 30, 2010 reflecting further loss severity in our equipment, and franchise restaurant and hotel portfolios, combined with an overall decrease in nonearning receivables. The ratio of nonearning receivables as a percent of financing receivables decreased from 3.4% at January 1, 2010, to 3.1% at September 30, 2010, primarily due to reduced nonearning exposures in our corporate lending, corporate aircraft, and industrial materials portfolios, which more than offset deterioration in our healthcare and franchise restaurant and hotel portfolios. Collateral supporting these nonearning financing receivables primarily includes corporate aircraft and assets in the restaurant and hospitality, trucking, and forestry industries, and for our leveraged finance business, equity of the underlying businesses. The underlying collateral values remained adequate to cover the unpaid balance after recognition of specific reserves, if required.

**CLL Europe.** Nonearning receivables of \$1.1 billion represented 8.9% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables decreased slightly from 39.9% at January 1, 2010, to 37.5% at September 30, 2010, as a greater proportion of nonearning receivables was attributable to the Interbanca S.p.A. portfolio, which was acquired in 2009. The loans acquired with Interbanca S.p.A were recorded at fair value, which incorporates an estimate at the acquisition date of credit losses over their remaining life. Accordingly, these loans generally have a lower ratio of allowance for losses as a percent of nonearning receivables compared to the remaining portfolio. Excluding the nonearning loans attributable to the 2009 acquisition of Interbanca S.p.A., the ratio of allowance for losses as a percent of nonearning receivables increased from 68.7% at January 1, 2010, to 80.5% due to the resolution of nonearning receivables in our leveraged finance and equipment finance portfolios, which were restructured and no longer classified as nonearning, removed from nonearning as a result of the loans being sold, or adjusted downward as a result of write-offs. The ratio of nonearning receivables as a percent of financing receivables decreased from 3.3% at January 1, 2010, to 3.0% at September 30, 2010, primarily from the decrease in nonearning receivables across our senior secured lending, equipment finance and asset-based lending portfolios, primarily as a result of the loan resolutions previously mentioned. Collateral supporting these secured nonearning financing receivables are primarily equity of the underlying businesses for our senior secured lending business and equipment, and trade receivables for our equipment finance and asset-based lending portfolios, respectively. The underlying collateral values related to these nonearning financing receivables remained adequate to cover the unpaid balance after recognition of specific reserves, if required.

**CLL Asia.** Nonearning receivables of \$0.4 billion represented 3.5% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables increased from 41.9% at January 1, 2010, to 58.7% at September 30, 2010, primarily due to a larger percentage decrease in nonearning receivables primarily in our asset-based financing businesses in Japan. The ratio of nonearning receivables as a percent of financing receivables decreased from 4.2% at January 1, 2010, to 3.5% at September 30, 2010, primarily due to the decline in nonearning receivables related to our asset-based financing businesses in Japan, partially offset by a lower financing receivable balance. Collateral supporting these nonearning financing receivables is primarily commercial real estate, manufacturing equipment, corporate aircraft, and assets in the auto industry. The underlying collateral values related to these nonearning financing receivables remained adequate to cover the unpaid balance after recognition of specific reserves, if required.

**Consumer Non-U.S. residential mortgages.** Nonearning receivables of \$4.2 billion represented 34.6% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables increased slightly from 21.0% at January 1, 2010, to 21.7% at September 30, 2010. In 2010, our nonearning receivables decreased primarily due to signs of stabilization in the U.K. housing market. Our non-U.S. mortgage portfolio has a loan-to-value ratio of approximately 75% at origination and the vast majority are first lien positions. Our U.K. and France portfolios, which comprise a majority of our total mortgage portfolio, have reindexed loan-to-value ratios of 82% and 65%, respectively. About 4% of these loans are without mortgage insurance and have a reindexed loan-to-value ratio equal to or greater than 100%. Loan-to-value information is updated on a quarterly basis for a majority of our loans and considers economic factors such as the housing price index. At September 30, 2010, we had in repossession stock approximately 700 houses in the U.K., which had a value of approximately \$0.1 billion. The ratio of non-earning receivables as a percent of financing receivables increased from 7.7% at January 1, 2010, to 8.6% at September 30, 2010, primarily due to reduced originations across all platforms.

---

**Table of Contents**

**Consumer Non-U.S. installment and revolving credit.** Nonearning receivables of \$0.4 billion represented 2.9% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables increased from 261.9% at January 1, 2010, to 296.3% at September 30, 2010, reflecting the effects of loan repayments and reduced originations, primarily across Eastern European platforms.

**Consumer U.S. installment and revolving credit.** Nonearning receivables of \$1.1 billion represented 9.4% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables increased from 202.1% at January 1, 2010, to 232.6% at September 30, 2010, as a result of lower entry rates, improved collections resulting in reductions in our delinquency and nonearning receivables balances. The ratio of nonearning receivables as a percentage of financing receivables decreased from 3.5% at January 1, 2010 to 2.7% at September 30, 2010, primarily due to improved collections reducing our nonearning balance.

**Real Estate.** Nonearning receivables of \$1.4 billion represented 11.6% of total nonearning receivables at September 30, 2010. The increase in nonearning receivables from January 1, 2010, was driven primarily by increased delinquencies in the U.S. and European hotel and retail portfolios, partially offset by foreclosures and discounted payoffs primarily related to U.S. office, multi-family and hotel loans. The ratio of allowance for losses as a percent of total financing receivables increased from 3.2% at January 1, 2010, to 4.4% at September 30, 2010, driven primarily by continued rental rate deterioration in the U.S. markets, which resulted in an increase in specific credit loss provisions. The ratio of allowance for losses as a percent of nonearning receivables increased from 113.1% to 130.3% consistent with the decline in collateral values experienced in the overall portfolio. Since our approach identifies loans as impaired even when the loan is currently paying in accordance with contractual terms, increases in nonearning receivables do not necessarily require proportionate increases in reserves upon migration to nonearning status as specific reserves have often been established on the loans prior to their migration to nonearning status.

The Real Estate financing receivables portfolio is collateralized by income-producing commercial properties across a variety of asset classes and markets. At September 30, 2010, financing receivables of \$42.5 billion were primarily collateralized by owner occupied properties (\$10.3 billion), office buildings (\$10.0 billion), apartment buildings (\$6.5 billion) and hotel properties (\$4.7 billion). In 2010, commercial real estate markets have continued to be under pressure, with limited market liquidity and challenging economic conditions. We have and continue to maintain an intense focus on operations and risk management; however, we continue to expect higher losses for Real Estate as compared with 2009. Loan loss reserves related to our Real Estate financing receivables are particularly sensitive to declines in underlying property values. Assuming global property values decline an incremental 1% or 5%, and that decline occurs evenly across geographies and asset classes, we estimate incremental loan loss reserves would be required of approximately \$0.1 billion and \$0.4 billion, respectively. Estimating the impact of global property values on loss performance across our portfolio depends on a number of factors, including macroeconomic conditions, property level operating performance, local market dynamics and individual borrower behavior. As a result, any sensitivity analyses or attempts to forecast potential losses carry a high degree of imprecision and are subject to change. In particular, the distribution of value decline between the impaired loan portfolio and the non-impaired loan portfolio can result in non-linear loss results. At September 30, 2010, real estate held for investment included \$0.7 billion representing 119 foreclosed commercial real estate properties.

**Table of Contents****Delinquencies**

Additional information on delinquency rates at each of our major portfolios follows:

	September 30, 2010(b)	Delinquency rates at(a) December 31, 2009	September 30, 2009
Equipment Financing	2.26%	2.81%	3.01%
Real Estate	5.74	4.22	4.09
Consumer	8.34	8.85	8.82
U.S.	6.17	7.66	7.31
Non-U.S.	9.38	9.38	9.46

(a) Excludes loans purchased at a discount (unless they have deteriorated post acquisition).

(b) Subject to update.

Delinquency rates on equipment financing loans and leases decreased from December 31, 2009 and September 30, 2009, to September 30, 2010, as a result of improvements in the global economic and credit environment. The challenging credit environment may continue to lead to a higher level of commercial delinquencies and provisions for financing receivables and could adversely affect results of operations at CLL.

Delinquency rates on Real Estate loans and leases increased from December 31, 2009 and September 30, 2009, to September 30, 2010, primarily because of continued challenging real estate market fundamentals, including reduced occupancy rates and rents and the effects of limited real estate market liquidity. The overall challenging economic environment may continue to lead to a higher level of delinquencies and provisions for financing receivables and could adversely affect results of operations at Real Estate.

Delinquency rates on consumer financing receivables increased from September 30, 2009 to December 31, 2009, primarily because of rising unemployment, a challenging economic environment and lower volume. In response, we continued to tighten underwriting standards globally, increased focus on collection effectiveness and continued the process of regularly reviewing and adjusting reserve levels. Delinquency rates on consumer financing receivables decreased from December 31, 2009 to September 30, 2010, primarily due to improved collections and lower entry rates in our U.S. markets. We expect the global environment, along with U.S. unemployment levels, to further show signs of stabilization in 2010; however, a continued challenging economic environment may continue to result in higher provisions for loan losses and could adversely affect results of operations at Consumer. At September 30, 2010, approximately 43% of our U.S. managed portfolio, which consisted of credit cards, installment and revolving loans, was receivable from subprime borrowers. We had no U.S. subprime residential mortgage loans at September 30, 2010. See Note 5 to the condensed, consolidated financial statements.

**All other assets** comprise mainly real estate equity investments, equity and cost method investments, derivative instruments and assets held for sale, and totaled \$82.4 billion at September 30, 2010, a decrease of \$5.0 billion, primarily related to declines in our real estate equity investments due to the strengthening of the U.S. dollar, impairments and depreciation. During the nine months ended September 30, 2010, we recognized other-than-temporary impairments of cost and equity method investments of \$0.1 billion.

---

**Table of Contents**

Included in other assets are Real Estate equity investments of \$28.5 billion and \$32.2 billion at September 30, 2010 and December 31, 2009, respectively. Our portfolio is diversified, both geographically and by asset type. We review the estimated values of our commercial real estate investments semi-annually. As of our most recent estimate performed in the second quarter of 2010, the carrying value of our Real Estate investments exceeded their estimated value by approximately \$6.3 billion. The estimated value of the portfolio continues to reflect deteriorating real estate values and market fundamentals, including reduced market occupancy rates and market rents as well as the effects of limited real estate market liquidity. Given the current and expected challenging market conditions, there continues to be risk and uncertainty surrounding commercial real estate values and our unrealized loss on real estate equity properties may continue to increase. Declines in estimated value of real estate below carrying amount result in impairment losses when the aggregate undiscounted cash flow estimates used in the estimated value measurement are below the carrying amount. As such, estimated losses in the portfolio will not necessarily result in recognized impairment losses. When we recognize an impairment, the impairment is measured using the estimated fair value of the underlying asset which is based upon cash flow estimates that reflect current and projected lease profiles and available industry information about capitalization rates and expected trends in rents and occupancy. During the nine months ended September 30, 2010, Real Estate recognized pre-tax impairments of \$1.5 billion in its real estate investments, compared with \$0.5 billion for the same period in 2009. Based on our historical experience, Real Estate investments with undiscounted cash flows in excess of carrying value of 0% to 5% are at most risk of impairment. Real Estate investments in this category at September 30, 2010 had a carrying value of \$1.5 billion and an associated unrealized loss of approximately \$0.4 billion. Continued deterioration in economic and market conditions may result in further impairments being recognized.

**D. Liquidity and Borrowings**

We maintain a strong focus on liquidity. At both GE and GECS we manage our liquidity to help ensure access to sufficient funding at acceptable costs to meet our business needs and financial obligations throughout business cycles.

Our liquidity and borrowing plans for GE and GECS are established within the context of our annual financial and strategic planning processes. At GE, our liquidity and funding plans take into account the liquidity necessary to fund our operating commitments, which include primarily purchase obligations for inventory and equipment, payroll and general expenses. We also take into account our capital allocation and growth objectives, including paying dividends, repurchasing shares, investing in research and development and acquiring industrial businesses. At GE, we rely primarily on cash generated through our operating activities and also have historically maintained a commercial paper program that we regularly access to fund operations in the U.S., principally within fiscal quarters.

Our GECS liquidity and funding plans are designed to meet GECS funding requirements under normal and stress scenarios, which include primarily extensions of credit, payroll, principal payments on outstanding borrowings, interest on borrowings, dividends to GE, and general obligations such as collateral deposits held or collateral posted to counterparties. GECS funding plan also has been developed in connection with our strategy to reduce our ending net investment in GE Capital. GECS relies on cash generated through collection of principal, interest and other payments on our existing portfolio of loans and leases, sales of assets, unsecured and secured funding sources, including commercial paper, term debt, bank borrowings, securitization and other retail funding products.

Our 2010 GECS funding plan anticipates repayment of principal on outstanding short-term borrowings, including the current portion of our long-term debt, (\$133.9 billion at December 31, 2009) through commercial paper issuances; cash on hand; long-term debt issuances; collections of financing receivables exceeding originations; dispositions; asset sales; and deposits and alternative sources of funding. Interest on borrowings is primarily covered by interest earned on existing financing receivables. During the first nine months of 2010, GECS earned interest income on financing receivables of \$18.8 billion, which more than offset interest expense of \$11.6 billion.

---

## **Table of Contents**

Both the GECS Board of Directors and the GE Audit Committee have approved a detailed liquidity policy and contingency funding plan for GECS. The liquidity policy defines GECS liquidity risk tolerance under different scenarios based on its liquidity sources and also establishes procedures to escalate potential issues. We actively monitor GECS liquidity profile through tracking external indicators and testing various stress scenarios. The contingency funding plan provides a framework for handling market disruptions and establishes escalation procedures in the event that such events or circumstances arise.

Actions taken to strengthen and maintain our liquidity are described in the following section, as well as in the Liquidity and Borrowings section in the Management's Discussion and Analysis of Financial Condition and Results of Operations of our 2009 consolidated financial statements.

### **Cash and Equivalents**

We had cash and equivalents of \$78.4 billion at September 30, 2010, which is available to meet our needs. A substantial portion of this is freely available. About \$12 billion is in regulated entities and is subject to regulatory restrictions. About \$12 billion is held outside the U.S. and is available to fund operations and other growth of non-U.S. subsidiaries; it is also available to fund our needs in the U.S. on a short-term basis (without being subject to U.S. tax). We anticipate that we will continue to generate cash from operating activities in the future, which will be available to help meet our liquidity needs. We also generate substantial cash from the principal collections of loans and rentals from leased assets. In connection with the sale of NBCU, we expect to receive approximately \$11.5 billion in additional proceeds; \$6.4 billion in cash from Comcast Corporation and approximately \$5.1 billion from proceeds of borrowings by NBCU completed in October 2010. Of these proceeds, \$3.8 billion will be used to purchase the remaining interest in NBCU from Vivendi.

We had committed, unused credit lines totaling \$52.1 billion that had been extended to us by 59 financial institutions at September 30, 2010. These lines include \$35.6 billion of revolving credit agreements under which we can borrow funds for periods exceeding one year. Additionally, \$16.0 billion are 364-day lines that contain a term-out feature that allows us to extend borrowings for one year from the date of expiration of the lending agreement.

At September 30, 2010, our aggregate cash and equivalents and committed credit lines were more than twice our GECS commercial paper borrowings balance.

### **Funding Plan**

Our strategy has been to reduce our ending net investment in GE Capital and in the first nine months of 2010, we reduced our GE Capital ending net investment, excluding cash and equivalents, to \$489.4 billion through continued reductions, primarily collections exceeding originations by approximately \$26.5 billion.

Our 2010 GECS funding plan anticipates \$38 billion of senior, unsecured long-term debt issuance which we fully pre-funded in 2009. In the first nine months of 2010, we completed issuances of \$18 billion of senior, unsecured debt with maturities up to 14 years (and subsequent to the end of the third quarter, an additional \$4 billion) towards our 2011 long-term funding plan. Average commercial paper borrowings for GECS and GE during the quarter were \$42.1 billion and \$7.9 billion, respectively, and the maximum amount of commercial paper borrowings outstanding for GECS and GE during the quarter were \$45.5 billion and \$10.5 billion, respectively. GECS commercial paper maturities are funded principally through new issuances and at GE are repaid by quarter-end using available cash.

Under the Federal Deposit Insurance Corporation's (FDIC) Temporary Liquidity Guarantee Program (TLGP), the FDIC guaranteed certain senior, unsecured debt issued by GECC on or before October 31, 2009. Our TLGP-guaranteed debt has remaining maturities in 2010 (\$1 billion), 2011 (\$18 billion) and 2012 (\$35 billion). We anticipate funding these and our other long-term debt maturities through a combination of new debt issuances, collections exceeding originations, dispositions, asset sales, deposits and alternative sources of funding and use of existing cash.



---

**Table of Contents**

We securitize a number of types of financial assets in the ordinary course of business. These securitization transactions serve as alternative funding sources for a variety of assets that we originate, including credit card receivables, floorplan receivables, equipment loans and leases, trade receivables and other asset types. In the first nine months of 2010, we issued \$1.7 billion of asset-backed securities and completed \$5.9 billion of issuances through asset-backed commercial paper conduits or other secured lending facilities. Total non-recourse borrowings of CSEs at September 30, 2010 were \$30 billion. We anticipate that securitization will remain a part of our overall funding capabilities notwithstanding the changes in consolidation rules described in Notes 1 and 16 to the condensed, consolidated financial statements. Our issuances of securities repurchase agreements are insignificant and are limited to activities at certain of our foreign banks. At September 30, 2010 and December 31, 2009, we were party to repurchase agreements totaling \$0.2 billion and an insignificant amount, respectively, which were accounted for as on-book financings. We have had no repurchase agreements which were not accounted for as financings and we do not engage in securities lending transactions.

We have deposit-taking capability at 19 banks outside of the U.S. and two banks in the U.S. GE Money Bank, a Federal Savings Bank (FSB), and GE Capital Financial Inc., an industrial bank (IB). The FSB and IB currently issue certificates of deposit (CDs) distributed by brokers in maturity terms from three months to ten years. Total alternative funding at September 30, 2010 is \$65 billion, comprised mainly of \$42 billion bank deposits, \$11 billion secured funding and \$9 billion GE Interest Plus notes. The comparable amount at December 31, 2009 is \$63 billion.

**Dividends and Share Repurchase Program**

On July 23, 2010, the GE Board of Directors increased our quarterly dividend 20% from \$0.10 per outstanding share of common stock to \$0.12 per outstanding share of common stock for shareholders of record at the close of business on September 20, 2010.

Also on July 23, 2010, the GE Board of Directors extended the existing share repurchase plan, which would have otherwise expired on December 31, 2010, through 2013. We repurchased 52.8 million shares for \$0.8 billion under the plan during the third quarter of 2010.

**Income Maintenance Agreement**

As set forth in Exhibit 99(b) hereto, GECC's ratio of earnings to fixed charges was 1.11:1 during the nine months ended September 30, 2010 due to higher pre-tax earnings at GECC, which were primarily driven by lower losses and delinquencies. If we continue to see improvements in GECC's pre-tax results consistent with the first nine months of 2010, we would not expect any payment from GE to GECC in 2011 pursuant to the Income Maintenance Agreement. For additional information, see the Income Maintenance Agreement section in the Management's Discussion and Analysis of Financial Condition and Results of Operations of our 2009 consolidated financial statements.

**E. New Accounting Standards**

On September 23, 2009, the FASB issued amendments to existing standards for revenue arrangements with multiple components. The amendments generally require the allocation of consideration to separate components based on the relative selling price of each component in a revenue arrangement. The amendments also require certain software-enabled products to be accounted for under the general accounting standards for multiple component arrangements as opposed to accounting standards specifically applicable to software arrangements. The amendments are effective prospectively for revenue arrangements entered into or materially modified after January 1, 2011. The impact of adopting these amendments is expected to be insignificant to our financial statements.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

There have been no significant changes to our market risk since December 31, 2009. For a discussion of our exposure to market risk, refer to Part II, Item 7A. Quantitative and Qualitative Disclosures about Market Risk, contained in our Annual Report on Form 10-K for the year ended December 31, 2009.

**Table of Contents****Item 4. Controls and Procedures.**

Under the direction of our Chief Executive Officer and Chief Financial Officer, we evaluated our disclosure controls and procedures and internal control over financial reporting and concluded that (i) our disclosure controls and procedures were effective as of September 30, 2010, and (ii) no change in internal control over financial reporting occurred during the quarter ended September 30, 2010, that has materially affected, or is reasonably likely to materially affect, such internal control over financial reporting.

**Part II. Other Information****Item 1. Legal Proceedings.**

The following information supplements and amends our discussion set forth under Part I, Item 3 – Legal Proceedings – in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

In September 2010, the United States District Court for the Southern District of New York granted our motion to dismiss in its entirety with prejudice a purported class action under the federal securities laws naming us as defendant, as well as our chief executive officer and chief financial officer. In this action, which we previously reported, the plaintiffs alleged that during a conference call with analysts on September 25, 2008, defendants made false and misleading statements concerning (i) the state of GE’s funding, cash flows, and liquidity and (ii) the question of issuing additional equity, which caused economic loss to those shareholders who purchased GE stock between September 25, 2008 and October 2, 2008, when we announced the pricing of a common stock offering. Plaintiffs have filed notice of appeal.

**Item 2. Purchases of Equity Securities by the Issuer and Affiliated Purchasers.**

Period(a) (Shares in thousands)	Total number of shares purchased(a)(b)	Average price paid per share	Total number of shares purchased as part of our share repurchase program(a)(c)	Approximate dollar value  of shares that may yet be purchased under our share repurchase program
<b>2010</b>				
July	4,829	\$ 15.94	4,657	
August	20,099	\$ 15.41	19,946	
September	28,359	\$ 15.94	28,199	
<b>Total</b>	<b>53,287</b>	<b>\$ 15.74</b>	<b>52,802</b>	<b>\$ 10.8 billion</b>

(a) Information is presented on a fiscal calendar basis, consistent with our quarterly financial reporting.

(b) This category includes 485 thousand shares repurchased from our various benefit plans, primarily the GE Savings and Security Program (the S&SP). Through the S&SP, a defined contribution plan with Internal Revenue Service Code 401(k) features, we repurchase shares resulting from changes in investment options by plan participants.

- (c) This balance represents the number of shares that were repurchased from the GE Stock Direct Plan, a direct stock purchase plan that is available to the public. Repurchases from GE Stock Direct are part of the 2007 GE Share Repurchase Program (the Program) under which we are authorized to repurchase up to \$15 billion of our common stock through 2010. The Program is flexible and shares are acquired with a combination of borrowings and free cash flow from the public markets and other sources, including GE Stock Direct. Effective September 25, 2008, we suspended the Program for purchases other than from GE Stock Direct. Effective July 23, 2010, we extended the Program, which would have otherwise expired on December 31, 2010, through 2013 and we resumed repurchases under the Program in the third quarter of 2010.

(77)

---

**Table of Contents**

**Item 6. Exhibits.**

- Exhibit 11 Computation of Per Share Earnings\*.
- Exhibit 12(a) Computation of Ratio of Earnings to Fixed Charges.
- Exhibit 12(b) Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends.
- Exhibit 31(a) Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Amended.
- Exhibit 31(b) Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Amended.
- Exhibit 32 Certification Pursuant to 18 U.S.C. Section 1350.
- Exhibit 99(a) Financial Measures That Supplement Generally Accepted Accounting Principles.
- Exhibit 99(b) Computation of Ratio of Earnings to Fixed Charges (Incorporated by reference to Exhibit 12 to General Electric Capital Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended September 30, 2010 (Commission file number 001-06461)).
- Exhibit 101 The following materials from General Electric Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010, formatted in XBRL (eXtensible Business Reporting Language); (i) Condensed Statement of Earnings for the three months and nine months ended September 30, 2010 and 2009, (ii) Condensed Statement of Financial Position at September 30, 2010 and December 31, 2009, (iii) Condensed Statement of Cash Flows for the nine months ended September 30, 2010 and 2009, and (iv) Notes to Condensed, Consolidated Financial Statements\*\*.
- \* Data required by Financial Accounting Standards Board Accounting Standards Codification 260, *Earnings Per Share*, is provided in Note 13 to the Condensed, Consolidated Financial Statements in this Report.
- \*\* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

**Table of Contents**

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

General Electric Company

(Registrant)

November 3, 2010  
Date

/s/ Jamie S. Miller  
Jamie S. Miller

Vice President and Controller

Duly Authorized Officer and Principal Accounting Officer

(79)