ENTERCOM COMMUNICATIONS CORP Form 10-Q August 03, 2012 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: <u>001-14461</u>

Entercom Communications Corp.

(Exact name of registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of

23-1701044 (I.R.S. employer

incorporation or organization)

identification no.)

401 City Avenue, Suite 809

Bala Cynwyd, Pennsylvania 19004

(Address of principal executive offices and zip code)

(610) 660-5610

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer x

Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class A common stock, \$0.01 par value 31,311,051 Shares Outstanding as of July 26, 2012

(Class A Shares Outstanding include 1,783,364 unvested and vested but deferred restricted stock units)

Class B common stock, \$0.01 par value 7,197,532 Shares Outstanding as of July 26, 2012.

ENTERCOM COMMUNICATIONS CORP.

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Private Securities Litigation Reform Act Safe Harbor Statement

In addition to historical information, this report contains statements by us with regard to our expectations as to financial results and other aspects of our business that involve risks and uncertainties and may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934.

Forward-looking statements are presented for illustrative purposes only and reflect our current expectations concerning future results and events. All statements other than statements of historical fact are forward-looking statements for purposes of federal and state securities laws, including, without limitation, any projections of earnings, revenues or other financial items; any statements of the plans, strategies and objectives of management for future operations; any statements concerning proposed new services or developments; any statements regarding future economic conditions or performance; any statements of belief; and any statements of assumptions underlying any of the foregoing.

You can identify forward-looking statements by our use of words such as anticipates, believes, continues. expects, intends. likely, opportunity, plans, potential, project, will, could, would, should, seeks, estimates, predicts and similar expressions which i forward-looking statements, whether in the negative or the affirmative. We cannot guarantee that we actually will achieve these plans, intentions or expectations. These forward-looking statements are subject to risks, uncertainties and other factors, some of which are beyond our control, which could cause actual results to differ materially from those forecasted or anticipated in such forward-looking statements. You should not place undue reliance on these forward-looking statements, which reflect our view only as of the date of this report. We undertake no obligation to update these statements or publicly release the result of any revision(s) to these statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.

Key risks to our company are described in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 29, 2012 and as may be supplemented by the risks described under Part II, Item 1A, of our quarterly reports on Form 10-Q and in our Current Reports on Form 8-K.

PART I

FINANCIAL INFORMATION

ITEM 1. Financial Statements

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED BALANCE SHEETS

(amounts in thousands)

(unaudited)

ASSETS:	JUNE 30, 2012	DECEMBER 31, 2011
Cash and cash equivalents	\$ 6.741	\$ 3.625
Accounts receivable, net of allowance for doubtful accounts	74,477	69,053
Prepaid expenses, deposits and other	5,569	5,376
Prepaid and refundable federal and state income taxes	61	317
Deferred tax assets	3,035	3,035
Total current assets	89,883	81,406
Net property and equipment	53,921	58,368
Radio broadcasting licenses	718,355	715,902
Goodwill	39,103	38,891
Deferred charges and other assets, net of accumulated amortization	22,327	24,702
TOTAL ASSETS	\$ 923,589	\$ 919,269
LIABILITIES:		
Accounts payable	\$ 177	\$ 404
Accrued expenses	16,007	12,509
Accrued compensation and other current liabilities	13,740	14,682
Financing method lease obligations, current portion	12,610	
Senior debt, current portion	15,738	3,778
Total current liabilities	58,272	31,373
	505.000	500 446
Long-term debt, net of current portion	595,092	598,446
Financing method lease obligations	(540	12,610
Deferred tax liabilities	6,548	11,317
Other long-term liabilities	14,447	14,379
Total long-term liabilities	616,087	636,752
Total liabilities	674,359	668,125
CONTINGENCIES AND COMMITMENTS		
SHAREHOLDERS EQUITY:		
Desire De		

Preferred stock		
Class A, B and C common stock	385	382
Additional paid-in capital	599,657	597,327
Accumulated deficit	(350,812)	(346,565)
Total shareholders equity	249,230	251,144
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 923,589	\$ 919,269

See notes to condensed consolidated financial statements.

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(amounts in thousands, except share and per share data)

(unaudited)

	SIX MONTHS ENDED JUNE 30,		DED	
		2012		2011
NET REVENUES	\$	184,537	\$	187,164
OPERATING EXPENSE:				
Station operating expenses, including non-cash compensation expense		127,401		133,168
Depreciation and amortization expense		5,496		5,764
Corporate general and administrative expenses, including non-cash compensation expense		12,830		15,087
Impairment loss		22,307		
Merger and acquisition costs				1,542
Net time brokerage agreement (income) fees		242		244
Net (gain) loss on sale or disposal of assets		3		69
Total operating expense		168,279		155,874
OPERATING INCOME (LOSS)		16,258		31,290
OI EMITTING INCOME (E000)		10,230		31,270
OTHER (INCOME) EXPENSE:				
Net interest expense		27,569		11,226
Net (gain) loss on derivative instruments		(1,346)		11,220
Other income		(46)		(5)
Other income		(40)		(3)
TOTAL OTHER EXPENSE		26.155		11.001
TOTAL OTHER EXPENSE		26,177		11,221
INCOME (LOSS) BEFORE INCOME TAXES (BENEFIT)		(9,919)		20,069
INCOME TAXES (BENEFIT)		(5,663)		(29,686)
NET INCOME (LOSS)	\$	(4,256)	\$	49,755
NET INCOME (LOSS) PER SHARE BASIC	\$	(0.12)	\$	1.37
		()		
NET INCOME (LOSS) PER SHARE DILUTED	\$	(0.12)	\$	1.31
THE INCOME (LOGO) I ENGLIAND DILUTED	Ψ	(0.12)	Ψ	1.01
WEIGHTED AVEDACE CHADEC.				
WEIGHTED AVERAGE SHARES:	24	((0) 247	2	C 227 900
Basic	30	5,668,347	3	6,337,899
Diluted	36	5,668,347	3	7,954,596

See notes to condensed consolidated financial statements.

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ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(amounts in thousands, except share and per share data)

(unaudited)

	THREE MONTHS ENDED JUNE 30,			ENDED
		2012		2011
NET REVENUES	\$	104,571	\$	104,650
OPERATING EXPENSE:				
Station operating expenses, including non-cash compensation expense		67,728		71,248
Depreciation and amortization expense		2,737		2,872
Corporate general and administrative expenses, including non-cash compensation expense		6,202		6,466
Impairment loss		22,307		
Net time brokerage agreement (income) fees		242		
Net (gain) loss on sale or disposal of assets		(13)		49
Total operating expense		99,203		80,635
OPERATING INCOME (LOSS)		5,368		24,015
OTHER (INCOME) EXPENSE:				
Net interest expense		13,496		5,254
Net (gain) loss on derivative instruments		(558)		
Other income		(33)		(5)
TOTAL OTHER EXPENSE		12,905		5,249
INCOME (LOSS) BEFORE INCOME TAXES (BENEFIT)		(7,537)		18,766
INCOME TAXES (BENEFIT)		(4,330)		(29,968)
INCOME TAXES (DEMERTI)		(4,330)		(2),)00)
NET INCOME (LOSS)	\$	(3,207)	\$	48,734
NET INCOME (LOSS) PER SHARE BASIC	\$	(0.09)	\$	1.34
NET INCOME (LOSS) PER SHARE DILUTED	\$	(0.09)	\$	1.29
WEIGHTED AVERAGE SHARES:				
Basic	36	5,685,635	3	6,352,750
Diluted	36	5,685,635	3	7,741,589

See notes to condensed consolidated financial statements.

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(amounts in thousands)

(unaudited)

	SIX MONTI JUNI	
	2012	2011
NET INCOME (LOSS)	\$ (4,256)	\$ 49,755
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAXES (BENEFIT):		
Net unrealized gain (loss) on derivatives, net of taxes (benefit)		8,135
COMPREHENSIVE INCOME (LOSS)	\$ (4.256)	\$ 57.890

See notes to condensed consolidated financial statements.

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ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(amounts in thousands)

(unaudited)

	THRE	THREE MONTHS ENDED JUNE 30,	
	20	12	2011
NET INCOME (LOSS)	\$ (3	3,207)	\$ 48,734
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAXES (BENEFIT):			
Net unrealized gain (loss) on derivatives, net of taxes (benefit)			6,146
COMPREHENSIVE INCOME (LOSS)	\$ (3	3.207)	54,880

See notes to condensed consolidated financial statements.

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ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

SIX MONTHS ENDED JUNE 30, 2012 AND YEAR ENDED DECEMBER 31, 2011

(amounts in thousands, except share data)

(unaudited)

	Class A	Common	Stock Class	В	Additional Paid-in	Retained Earnings (Accumulated	Accumulated Other Comprehensive	
	Shares	Amount	Shares	Amount	Capital	Deficit)	Income (Loss)	Total
Balance, December 31, 2010	30,700,568	\$ 307	7,367,532	\$ 74	\$ 592,643	\$ (415,080)	\$ (7,277)	\$ 170,667
Net income (loss)	, ,		, ,		,	68,510		68,510
Conversion of Class B common								
stock to Class A common stock	170,000	2	(170,000)	(2)				
Compensation expense related to								
granting of stock options					462			462
Compensation expense related to								
granting of restricted stock units	416,906	4			7,205			7,209
Exercise of stock options	53,625				71			71
Purchase of vested employee								
restricted stock units	(297,098)	(3)			(3,054)			(3,057)
Forfeitures of dividend								
equivalents						5		5
Net unrealized gain (loss) on								
derivatives							7,277	7,277
Balance, December 31, 2011	31,044,001	310	7,197,532	72	597,327	(346,565)		251,144
Net income (loss)						(4,256)		(4,256)
Compensation expense related to								
granting of stock options					123			123
Compensation expense related to								
granting of restricted stock units	275,042	3			2,592			2,595
Exercise of stock options	66,600	1			88			89
Purchase of vested employee								
restricted stock units	(71,692)	(1)			(473)			(474)
Forfeitures of dividend								
equivalents						9		9
Balance, June 30, 2012	31,313,951	\$ 313	7,197,532	\$ 72	\$ 599,657	\$ (350,812)	\$	\$ 249,230

See notes to condensed consolidated financial statements.

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)

(unaudited)

	SIX MONTHS ENDEI JUNE 30,	
	2012	2011
OPERATING ACTIVITIES:		
Net income (loss)	\$ (4,256)	\$ 49,755
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	5,496	5,764
Amortization of deferred financing costs (including original issue discount)	2,292	1,884
Net deferred taxes (benefit) and other	(5,663)	(27,998)
Provision for bad debts	33	694
Net (gain) loss on sale or disposal of assets	3	69
Non-cash stock-based compensation expense	2,718	4,666
Net (gain) loss on derivatives	(1,346)	
Deferred rent	514	61
Unearned revenue long-term		5
Deferred compensation	724	529
Impairment loss	22,307	
Accretion expense, net of asset retirement obligation payments	(101)	84
Other income	(46)	(5)
Changes in assets and liabilities:		
Accounts receivable	(5,344)	(4,623)
Prepaid expenses and deposits	(193)	(2,463)
Prepaid and refundable income taxes	256	445
Accounts payable and accrued liabilities	4,509	8,541
Accrued interest expense	(623)	(49)
Accrued liabilities long-term	(432)	(87)
Prepaid expenses long-term	657	152
Net cash provided by (used in) operating activities	21,505	37,424
INVESTING ACTIVITIES:		
Additions to property and equipment	(962)	(2,273)
Proceeds from sale of property, equipment, intangibles and other assets	19	199
Purchases of radio station assets	(25,025)	(9,000)
Deferred charges and other assets	(722)	(1,083)
Proceeds from investments and capital projects	410	(1,065)
Station acquisition deposits and costs	410	1,350
Net cash provided by (used in) investing activities	(26,280)	(10,802)

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)

(unaudited)

	SIX MONTHS ENDED JUNE 30,	
	2012	2011
FINANCING ACTIVITIES:		
Deferred financing expenses related to the senior unsecured notes	(167)	
Proceeds from issuance of long-term debt	29,000	22,500
Payments of long-term debt	(20,514)	(47,513)
Proceeds from the exercise of stock options	89	66
Purchase of vested restricted stock units	(474)	(2,976)
Payment of dividend equivalents on vested restricted stock units	(43)	(510)
Net cash provided by (used in) financing activities	7,891	(28,433)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	3,116	(1,811)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	3,625	3,768
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 6,741	\$ 1,957
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
Cash paid during the period for:		
Interest	\$ 25,963	\$ 9,447
Income taxes	\$ 99	\$ 82

See notes to condensed consolidated financial statements.

ENTERCOM COMMUNICATIONS CORP.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

SIX MONTHS ENDED JUNE 30, 2012 AND 2011

1. BASIS OF PRESENTATION AND SIGNIFICANT POLICIES

The condensed consolidated interim unaudited financial statements included herein have been prepared by Entercom Communications Corp. and its subsidiaries (collectively, the Company) in accordance with: (i) generally accepted accounting principles (U.S. GAAP) for interim financial information; and (ii) the instructions of the Securities and Exchange Commission (the SEC) for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for annual financial statements. In the opinion of management, the financial statements reflect all adjustments considered necessary for a fair statement of the results of operations and financial position for the interim periods presented. All such adjustments are of a normal and recurring nature. The Company s results are subject to seasonal fluctuations and, therefore, the results shown on an interim basis are not necessarily indicative of results for a full year.

Separate condensed consolidating financial information is not included as Entercom Communications Corp. does not have independent assets or operations, Entercom Radio, LLC (Radio) is a 100% owned finance subsidiary of Entercom Communications Corp., and all guarantees by Entercom Communications Corp. and its subsidiaries are full, unconditional (subject to the customary automatic release provisions), joint and several under its senior credit facility and are full, unconditional, joint and several under its senior unsecured notes.

This Form 10-Q should be read in conjunction with the financial statements and related notes included in the Company s audited financial statements as of and for the year ended December 31, 2011 and filed with the SEC on February 29, 2012, as part of the Company s Annual Report on Form 10-K. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations.

There have been no material changes from the Significant Accounting Policies described in our Form 10-K, for the year ended December 31, 2011 that was filed with the SEC on February 29, 2012.

Reclassifications

Certain reclassifications have been made to the prior year s financial statements to conform to the presentation in the current year.

Prior Period Correction

During the six and three months ended June 30, 2011, the Company recorded a prior period correction to income tax expense and to other comprehensive income (loss) as described in Note 8, Income Taxes, and Note 9, Accumulated Other Comprehensive Income (Loss), respectively.

2. INTANGIBLE ASSETS AND GOODWILL

(A) Indefinite-Lived Intangibles

Goodwill and certain intangible assets are not amortized. The Company accounts for its acquired broadcasting licenses as indefinite-lived intangible assets and, similar to goodwill, these assets are reviewed at least annually for impairment. At the time of each review, if the fair value is less than the carrying value of goodwill and certain intangibles (such as broadcasting licenses), then a charge is recorded to the results of operations.

(1) Broadcasting Licenses Impairment Test

The Company performs its annual broadcasting license impairment test during the second quarter of each year by evaluating its broadcasting licenses for impairment at the market level using the direct method.

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Each market s broadcasting licenses are combined into a single unit of accounting for purposes of testing impairment, as the broadcasting licenses in each market are operated as a single asset. The Company determines the fair value of the broadcasting licenses in each of its markets by relying on a discounted cash flow approach (a 10-year income model) assuming a start-up scenario in which the only assets held by an investor are broadcasting licenses. The Company s fair value analysis contains assumptions based upon past experience and reflecting expectations of industry observers and including judgments about future performance using industry normalized information for an average station within a certain market. These assumptions include, but are not limited to: (1) the discount rate; (2) the market share and profit margin of an average station within a market based upon market size and station type; (3) the forecast growth rate of each radio market; (4) the estimated capital start-up costs and losses incurred during the early years; (5) the likely media competition within the market area; (6) a tax rate; and (7) future terminal values.

The methodology used by the Company in determining its key estimates and assumptions was applied consistently to each market. Of the seven variables identified above, the Company believes that the first three (in clauses (1) through (3) above) are the most important to the determination of fair value.

The following table presents the changes in broadcasting licenses for the periods indicated:

		Broadcasting Licenses Carrying Amount	
	2012	2011	
	(amounts in	thousands)	
Beginning of period balance as of January 1,	\$ 715,902	\$ 707,852	
Impairment loss	(22,307)		
Acquisition	24,760	8,050	
Ending period balance as of June 30,	\$ 718,355	\$ 715,902	

Broadcasting License Impairment Testing During The Quarter Ended June 30, 2012

The following table reflects the estimates and assumptions used in the second quarter of 2012 as compared to the second quarter of 2011, the date of the most recent prior impairment test.

	Estimates And Assumptions	
	Second Quarter 2012	Second Quarter 2011
Discount rate	10.0%	10.0%
Operating profit margin ranges expected for average stations in the markets where the Company operates	20.7% to 40.9%	19.5% to 41.5%
Long-term revenue growth rate range of the Company s markets	1.5% to 2.0%	1.5% to 2.0%

The Company completed its annual impairment test for broadcasting licenses and determined that the fair value of its broadcasting licenses in Boston was less than the amount reflected in the balance sheet. The impairment was principally due to a change in the relative market share attributable to the different classes of broadcast license signals in the Boston market. As a result, the Company recorded an impairment loss of \$22.3 million.

The Company has made reasonable estimates and assumptions to calculate the fair value of its broadcasting licenses, however, these estimates and assumptions could be materially different from actual results. If actual market conditions are less favorable than those projected by the industry or the Company, or if events occur or circumstances change that would reduce the fair value of the Company s broadcasting licenses below the amount reflected in the balance sheet, the Company may be required to conduct an interim test and possibly recognize impairment charges, which may be material, in future periods.

(2) Goodwill Impairment Test

The Company performs its annual goodwill impairment test during the second quarter of each year by evaluating its goodwill for each reporting unit.

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The Company has determined that a radio market is a reporting unit and, in total, the Company assesses goodwill at 19 separate reporting units (4 of the Company s 23 reporting units have no goodwill). If the fair value of any reporting unit is less than the amount reflected on the balance sheet, an indication exists that the amount of goodwill attributed to a reporting unit may be impaired, and the Company is required to perform a second step of the impairment test. In the second step, the Company compares the amount reflected on the balance sheet to the implied fair value of the reporting unit s goodwill, determined by allocating the reporting unit s fair value to all of its assets and liabilities in a manner similar to a purchase price allocation.

To determine the fair value, the Company uses a market approach and, when appropriate, an income approach for each reporting unit. The market approach compares recent sales and offering prices of similar properties. The income approach uses the subject property s income generated over a specified time and capitalized at an appropriate market rate to arrive at an indication of the most probable selling price.

In September 2011, the accounting guidance for how an entity tests goodwill for impairment was revised. The new guidance allows an entity to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. An entity is no longer required to calculate the fair value of a reporting unit unless the entity determines, based on a qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. This guidance was available but not used for the Company s annual goodwill testing during the second quarter of 2012.

The following table presents the changes in goodwill for each of the periods indicated:

	Goodwill Carrying Amo 2012 201 (amounts in thousands		
Goodwill balance before cumulative loss on impairment as of January 1,	\$ 164,506	\$ 163,783	
Accumulated loss on impairment as of January 1,	(125,615)	(125,615)	
Goodwill beginning balance after cumulative loss on impairment as of January 1,	38,891	38,168	
Acquisition	212	723	
Goodwill ending balance as of June 30,	\$ 39,103	\$ 38,891	

Goodwill Impairment Testing During The Second Quarter Ended June 30, 2012

In step one of the Company s goodwill analysis, the Company considered the results of the market approach and the income approach in computing the fair value of the Company s reporting units. In the market approach, the Company applied an estimated market multiple of 8.0 times (7.5 times for smaller markets) to each reporting unit s operating performance to calculate the fair value. In the income approach, the Company utilized the discounted cash flow methodology to calculate the fair value of the reporting unit (the key estimates and assumptions are included in the table below). Management believes that these approaches are commonly used and appropriate methodologies for valuing broadcast radio stations. Factors contributing to the determination of the reporting unit s operating performance were historical performance and/or management s estimates of future performance.

The results of step one indicated that it was not necessary to perform the second step analysis in any of the 19 reporting units that contained goodwill.

The Company also performed a reasonableness test on the fair value results for goodwill on a combined basis for the Company. The Company compared the fair value results for goodwill by comparing it to the enterprise value of the Company based upon its stock price. The Company determined that the results were reasonable.

The following table reflects certain key estimates and assumptions used in the current and the most recent prior impairment test.

	Estimates And	l Assumptions
	Second	Second
	Quarter	Quarter
	2012	2011
Discount rate	10.0%	10.0%
Long-term revenue growth rate range of the Company s markets	1.5% to 2.0%	1.5% to 2.0%
Market multiple used in step one of the market valuation approach	7.5x to 8.0x	7.5x to 8.0x

If actual market conditions are less favorable than those projected by the industry or the Company, or if events occur or circumstances change that would reduce the fair value of the Company s goodwill below the amount reflected in the balance sheet, the Company may be required to conduct an interim test and possibly recognize impairment charges, which could be material, in future periods.

3. OTHER CURRENT LIABILITIES

Other Current Liabilities

Accrued compensation and other current liabilities consist of the following as of the periods indicated:

	Accrue	Accrued Compensation And Other Current Liabilities		
	June 201	· /	cember 31, 2011	
Accrued compensation	· · · · · · · · · · · · · · · · · · ·	,757 \$	6,323	
Accounts receivable credits	The second secon	,545	1,657	
Derivative valuation short-term			1,346	
Advertiser obligations	1	,214	1,067	
Accrued interest payable	2	,507	3,130	
Other		717	1,159	
	\$ 13	.740 \$	14.682	

4. LONG-TERM DEBT

(A) Senior Debt

The Credit Facility

On November 23, 2011, the Company entered into a new credit agreement with a syndicate of lenders for a \$425 million senior secured credit facility (the Credit Facility), that is comprised of: (a) a \$50 million revolving credit facility (the Revolver) that matures on November 23, 2016; and (b) a \$375 million term loan (the Term B Loan) that matures on November 23, 2018.

As of June 30, 2012, the amount outstanding under the Revolver was \$36.0 million and the amount outstanding under the Term B Loan was \$357.5 million. The undrawn amount of the Revolver was \$13.4 million as of June 30, 2012. The amount of the Revolver available to the Company is a function of covenant compliance at the time of borrowing. Based on the Company s financial covenant analysis as of June 30, 2012, the Company would not be limited in these borrowings.

The Term B Loan requires mandatory prepayments equal to 50% of Excess Cash Flow, as defined within the agreement, subject to incremental step-downs to 0%, depending on the Consolidated Leverage Ratio. The first Excess Cash Flow payment is due in the first quarter of 2013 based on the Excess Cash Flow and Leverage Ratio for calendar year 2012. The Company estimates that the Excess Cash Flow payment due in the first quarter of 2013, which is recorded under the current portion of long-term debt, will be approximately \$14 million, which is net of prepayments through June 30, 2012. The amount of the Excess Cash Flow prepayment required is subject to change based on actual results, which could differ materially from the Company s financial projections as of June 30, 2012.

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Management believes that the Company is in compliance with all financial covenants and all other terms of the Credit Facility as of June 30, 2012. The Company s ability to maintain compliance with its covenants will be highly dependent on its results of operations. A default under the Company s Credit Facility or the indenture governing the Company s Senior Notes could cause a cross default in the other. Any event of default could have a material adverse effect on our business and financial condition.

Management believes that over the next 12 months the Company can continue to maintain its compliance with these covenants. Management believes that cash on hand and cash from operating activities, together with available borrowings under the Revolver, will be sufficient to permit the Company to meet its liquidity requirements over the next 12 months, including its debt repayments. The Company s operating cash flow is positive, and management believes that it is adequate to fund the Company s operating needs. As a result, the Company has not been required to rely upon, and the Company does not anticipate being required to rely upon, the Revolver to fund its operations.

Failure to comply with the Company s financial covenants or other terms of its Credit Facility and any subsequent failure to negotiate and obtain any required relief from its lenders could result in the acceleration of the maturity of all outstanding debt. Under these circumstances, the acceleration of the Company s debt could have a material adverse effect on its business. The Company may seek from time to time to amend its Credit Facility or obtain other funding or additional funding, which may result in higher interest rates.

As of June 30, 2012, the Company s Consolidated Leverage Ratio was 5.7 times versus a covenant limit of 7.25 times as of June 30, 2012. The Consolidated Interest Coverage Ratio was 2.9 times versus a covenant minimum of 1.5 times through December 31, 2012. These covenants become more restrictive over time.

(B) Senior Unsecured Debt

The Senior Notes

Simultaneously with entering into the Credit Facility on November 23, 2011, the Company issued 10.5% unsecured senior notes (the Senior Notes), which mature on December 1, 2019 in the amount of \$220 million. The Company received net proceeds of \$212.7 million, which includes a discount of \$2.9 million, and incurred deferred financing costs of \$6.1 million. These amounts will be amortized over the term under the effective interest rate method. Interest on the Senior Notes accrues at the rate of 10.5% per annum and is payable semi-annually in arrears on June 1 and December 1 of each year, commencing on June 1, 2012.

(C) Net Interest Expense

The components of net interest expense are as follows:

		Net Interest Expense Six Months Ended		
		June 30,		
	2012	2011		
	(amounts in t	housands)		
Interest expense	\$ 23,891	\$ 5,355		
Amortization of deferred financing costs	2,172	1,884		
Amortization of original issue discount of senior notes	120			
Interest expense on interest rate hedging agreements	1,392	3,994		
Interest income and other investment income	(6)	(7)		
Total net interest expense	\$ 27.569	\$ 11.226		

	Three Mont	Net Interest Expense Three Months Ended June 30,		
	2012	2011		
	(amounts in t	chousands)		
Interest expense	\$ 11,839	\$ 2,624		
Amortization of deferred financing costs	1,054	921		
Amortization of original issue discount of senior notes	61			
Interest expense on interest rate hedging agreements	545	1,712		
Interest income and other investment income	(3)	(3)		
Total net interest expense	\$ 13,496	\$ 5,254		

The Company s interest expense was materially higher in 2012 primarily due to the higher borrowing costs under the Credit Facility and Senior Notes as compared to the Company s former credit agreement (the Former Facility). Under the Credit Facility and the Former Facility, the Company could elect to borrow under the LIBOR Rate or the Base Rate; however, the Company s borrowings have historically been primarily under the LIBOR Rate. Specifically, under the Company s Former Facility, the Company could elect an interest rate equal to the LIBOR Rate plus fees that ranged from 0.5% to 2.5%. By contrast, under the Credit Facility, depending on the Consolidated Leverage Ratio, the Company may elect an interest rate per annum equal to the LIBOR Rate plus fees that can range from 4.5% to 5.0% for the Revolver and from 4.75% to 5.0% for the Term B Loan. The Term B Loan includes a LIBOR Rate floor of 1.25%. In addition, the Senior Notes accrue interest at 10.5% annually.

5. DERIVATIVES AND HEDGING ACTIVITIES

The Company from time to time enters into derivative financial instruments, including interest rate exchange agreements (Swaps) and interest rate collar agreements (Collars), to manage its exposure to fluctuations in interest rates.

As of June 30, 2012, there were no remaining derivative interest rate transactions outstanding.

Hedge Accounting Treatment

All of the Company s interest rate transactions entered into in 2008 received hedge accounting treatment, which treatment continued throughout their terms for all hedges other than the hedge with an expiration date of May 28, 2012. In connection with the refinancing on November 23, 2011, this hedge, which was not terminated, no longer received hedge accounting treatment as the hedge was not effective due to the refinancing. As a result, the Company reclassified, as of November 23, 2011, all amounts remaining in accumulated other comprehensive income to the statement of operations.

Non-Hedge Accounting Treatment

For the interest rate transaction with an expiration date of May 28, 2012, the Company recognized non-hedge accounting treatment for the period from November 23, 2011 through May 28, 2012.

The following is a listing of derivatives that expired as indicated:

			Derivatives led June 30, 2012		
Type					
Of				Fixed	
	Notional			LIBOR	Expiration
Hedge	Amount	Effective Date	Collar	Rate	Date
	(amounts				
	(in millions)				

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Swap \$ 100.0 May 28, 2008 n/a 3.62% May 28, 2012

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Expired Derivatives Year Ended December 31, 2011

	Notional				Fixed LIBOR		
Type Of Hedge	Amount (amounts (in millions)	Effective Date		Collar	Rate		Expiration Date
Swap	\$ 150.0	January 28, 2008		n/a	3.03%		January 28, 2011
Collar	100.0	February 28, 2008	[Cap Floor	4.00% 2.14%]	February 28, 2011
Swap	125.0	March 28, 2008		n/a	2.91%		September 28, 2011

The following is a summary of the gains (losses) related to the Company s cash flow hedges for the periods indicated:

375.0

	Six Months Ended June 30,	
Description	2012	2011
	(amounts in thousands)	
Type Of Derivative Designated As A Cash Flow Hedge	Interest Rate	Interest Rate
Amount Of Gain (Loss) Recognized In Other Comprehensive Income (Loss)		
(OCI)	\$	\$ 8,135
Location Of Gain (Loss) Reclassified From Accumulated OCI To Statement Of		
Operations	Interest Expense	Interest Expense
Amount Of Gain (Loss) Reclassified From Accumulated OCI To Statement Of		
Operations	\$	\$
Location Of Gain (Loss) In Statement Of Operations	Interest Expense	Interest Expense
Amount Of Gain (Loss) In Statement Of Operations Due To Ineffectiveness	\$ 1.346	\$

	Three Months Ended June 30,		
Description	2012	2011	
	(amounts i	in thousands)	
Type Of Derivative Designated As A Cash Flow Hedge	Interest Rate	Interest Rate	
Amount of Gain (Loss) Recognized In OCI	\$	\$ 6,146	
Location Of Gain (Loss) Reclassified From Accumulated			
OCI To Statement Of Operations	Interest Expense	Interest Expense	
Amount Of Gain (Loss) Reclassified From Accumulated			
OCI To Statement Of Operations	\$	\$	
Location Of Gain (Loss) In Statement Of Operations	Interest Expense	Interest Expense	
Amount Of Gain (Loss) In Statement Of Operations			
Due To Ineffectiveness	\$ 558	\$	

The gains and losses were recorded to the statement of comprehensive income (loss) as these derivatives qualified for hedge accounting treatment (except as disclosed above under Non-Hedge Accounting Treatment). The fair value of these derivatives was determined using observable market-based inputs (a Level 2 measurement) and the impact of credit risk on a derivative s fair value (the creditworthiness of the transaction s counterparty for assets and the creditworthiness of the Company for liabilities).

As of November 23, 2011, the remaining amount in accumulated other comprehensive income related to these derivatives was reclassified to the statement of operations for the reasons described above.

The following table presents the accumulated net derivative gain (loss) recorded in the statements of other comprehensive income (loss) as of the periods indicated:

	Fair Value Of Accumulated Derivatives Outstanding		
	June 30, Decembe 2012 2011 Assets (Liabilitie (amounts in thousa		
Beginning balance as of January 1 Net unrealized gain (loss) on derivatives, net of taxes (benefit)	\$	\$	(7,277) 7,277
Ending balance	\$	\$	

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The following is a summary of the fair value of the derivatives outstanding as of the periods indicated:

		F	air Val	ue
	Balance Sheet Location		et (Liab	ember 31, 2011 oility) ousands)
Designated Derivatives				
Interest rate hedge transactions	Current liabilities	\$	\$	(1,346)

6. SHARE-BASED COMPENSATION

Equity Compensation Plan

Under the Entercom Equity Compensation Plan (the Plan), the Company is authorized to issue share-based compensation awards to key employees, directors and consultants.

RSU Activity

The following is a summary of the changes in RSUs under the Plan during the current period:

		Number Of Restricted	Weighted Average Purchase	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value As Of
DOLL CO.	Period Ended	Stock Units	Price	(Years)	June 30, 2012
RSUs outstanding as of:	December 31, 2011	1,860,577			
RSUs awarded		288,056			
RSUs released		(329,755)			
RSUs forfeited		(13,014)			
RSUs outstanding as of:	June 30, 2012	1,805,864	\$	1.5	\$ 10,871,301
RSUs vested and expected to vest as of:	June 30, 2012	1,659,512	\$	1.4	\$ 9,466,549
RSUs exercisable (vested and deferred) as of:	June 30, 2012	86,996	\$		\$ 523,716
Weighted average remaining recognition period in years		2.1			
Unamortized compensation expense, net of estimated forfeitures		\$ 7,854,915			

Options

Option Activity

The following table provides summary information related to the exercise of stock options:

	Six Months Ended		
	June 3	30,	
Other Option Disclosures	2012	2011	
	(amounts in th	nousands)	
Intrinsic value of options exercised	\$ 331	\$ 512	
Tax benefit from options exercised, before impact of any valuation allowance	\$ 126	\$ 195	
Cash received from exercise price of options exercised	\$ 89	\$ 66	

The following table presents the option activity during the current period under the Plan:

	Period Ended	Number of Options	A Ex	eighted verage xercise Price	Weighted Average Remaining Contractual Term (Years)	Intrinsic Value As of June 30, 2012
Options outstanding as of:	December 31, 2011	876,025	\$	2.84		
Options granted						
Options exercised		(66,600)		1.34		
Options forfeited		(8,000)		3.02		
Options expired		(19,625)		27.49		
Options outstanding as of:	June 30, 2012	781,800	\$	2.35	6.5	\$ 3,387,294
Options vested and expected to vest as of:	June 30, 2012	771,400	\$	2.36	6.5	\$ 3,340,847
Options vested and exercisable as of:	June 30, 2012	547,989	\$	2.71	6.4	\$ 2,332,714
Weighted average remaining recognition period in years		0.7				
Unamortized compensation expense, net of estimated forfeitures		\$ 117,931				

The following table summarizes significant ranges of outstanding and exercisable options as of the current period:

		Options Outstanding		Options Exercisable		
	Number			Number		
	Of	Weighted		Of		
	Options	Average	Weighted	Options	Weighted	
	Outstanding	Remaining	Average	Exercisable	Average	
	June 30,	Contractual	Exercise	June 30,	Exercise	
Exercise Prices	2012	Life	Price	2012	Price	

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\$1.34	\$ 1.34	720,800	6.6	\$ 1.34	496,739	\$ 1.34
\$2.02	\$ 10.90	22,000	7.2	\$ 6.01	12,250	\$ 6.33
\$11.31	\$ 11.78	27,250	5.4	\$ 11.60	27,250	\$ 11.60
\$12.08	\$ 48.21	11,750	1.8	\$ 36.16	11,750	\$ 36.16
\$1.34	\$ 48.21	781,800	6.5	\$ 2.35	547,989	\$ 2.71

Recognized Non-Cash Compensation Expense

Stock-based compensation expense consisted primarily of RSU awards. The following summarizes recognized stock-based compensation expense included in the Company s line item expense related to awards of RSUs and employee stock options:

	Six Months Ended June 30,		
	2012	e 50, 2011	
		thousands)	
Station operating expenses	\$ 264	\$ 327	
Corporate general and administrative expenses	2,454	4,339	
Stock-based compensation expense included in operating expenses	2,718	4,666	
Income tax benefit	761	1,149	
Total stock-based compensation expense, net of income tax benefit	\$ 1,957	\$ 3,517	

	Three Months		
	Ended June 30,		
	2012	2011	
	(amounts i	n thousands)	
Station operating expenses	\$ 158	\$ 222	
Corporate general and administrative expenses	1,163	1,304	
Stock-based compensation expense included in operating expenses	1,321	1,526	
Income tax benefit	372	1,149	
Total stock-based compensation expense, net of income tax benefit	\$ 949	\$ 377	

7. NET INCOME (LOSS) PER COMMON SHARE

For the periods indicated, the following tables present the computations of basic and diluted net income (loss) per share:

	Six Months Ended						
		June 30, 2012			June 30, 2011		
		(amounts in t	housands, exce	pt share and	per share data)		
			Net Loss	Net		Net	Income
	Net Loss	Shares	Per Share	Income	Shares	Per	Share
Basic net income (loss) per common share:							
Net income (loss)	\$ (4,256)	36,668,347	\$ (0.12)	\$ 49,755	36,337,899	\$	1.37
Impact of equity awards					1,616,697		
Diluted net income (loss) per common share:							
Net income (loss)	\$ (4,256)	36,668,347	\$ (0.12)	\$ 49,755	37,954,596	\$	1.31

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	Three Months Ended						
		June 30, 2012			June 30, 2011		
		(amounts in t	housands, exce	pt share and	per share data)		
			Net Loss	Net		Net :	Income
	Net Loss	Shares	Per Share	Income	Shares	Per	Share
Basic net income (loss) per common share:							
Net income (loss)	\$ (3,207)	36,685,635	\$ (0.09)	\$ 48,734	36,352,750	\$	1.34
Impact of equity awards					1,388,839		
Diluted net income (loss) per common share:							
Net income (loss)	\$ (3,207)	36,685,635	\$ (0.09)	\$ 48,734	37,741,589	\$	1.29

Incremental Shares Disclosed As Anti-Dilutive

For the periods indicated, the following table provides the incremental shares excluded as they were anti-dilutive under the treasury stock method:

Impact Of Equity Awards	Six Months Ended June 30, 2012 2011 (amounts in thousands, except per share amounts)			2011
Dilutive or anti-dilutive for all potentially dilutive equivalent shares	ant	i-dilutive		lilutive
Excluded shares as anti-dilutive when reporting a net loss		1,025		
Excluded shares as anti-dilutive under the treasury stock method:				
Options		53		54
Price range of options: from	\$	6.36	\$	10.22
Price range of options: to	\$	48.21	\$	48.21
RSUs with service conditions		1,081		672
RSUs with service and market conditions as market conditions not met		200		200
Total RSUs		1,281		872
Impact Of Equity Awards	Three Months Ended June 30, 2012 2011 (amounts in thousands, except per share data)			2011
Dilutive or anti-dilutive for all potentially dilutive equivalent shares:	ant	i-dilutive	Ċ	lilutive
Excluded shares as anti-dilutive when reporting a net loss		913		
Excluded shares as anti-dilutive under the treasury stock method:				
Excluded shares as anti-dilutive under the treasury stock method: Options		50		54
	\$	50 5.56	\$	54 9.39
Options	\$		\$	

RSUs with service and market conditions	200	200
Total RSUs	1,418	1,253

8. INCOME TAXES

Tax Rates For The Six Months And Three Months Ended June 30, 2012

The effective income tax rates were 57.1% and 57.4% for the six months and three months ended June 30, 2012, respectively. These rates were impacted by an adjustment for expenses that are not deductible for tax purposes and a tax benefit associated with a reduction in liabilities for uncertain tax positions due to the expiration of the statute of limitations in certain jurisdictions.

Tax Rates For The Six Months And Three Months Ended June 30, 2011

The effective income tax rates were 147.9% and 159.7% for the six months and three months ended June 30, 2011, respectively. These effective income tax rates reflect: (1) a reversal of the full valuation allowance against its deferred tax assets; and (2) certain discrete items of tax. The income tax benefit from the reversal of the full valuation allowance was offset by a prior period correction in the current period that increased deferred income tax expense by \$6.0 million (see Note 8 below for further discussion).

Deferred Tax Assets And Liabilities

As of June 30, 2012 and December 31, 2011, net deferred tax liabilities were \$3.5 million and \$8.3 million, respectively. The income tax accounting process to determine the deferred tax liabilities involves estimating all temporary differences between the tax and financial reporting bases of the Company s assets and liabilities, based on enacted tax laws and statutory tax rates applicable to the period in which the differences are expected to affect taxable income. The Company estimated the current exposure by assessing the temporary differences and computing the provision for income taxes by applying the estimated effective tax rate to income.

Prior Period Tax Provision Correction

Included in the six and three months ended June 30, 2011 is a prior period correction to the year ended December 31, 2008 of \$6.0 million that was made to record an income tax benefit to other comprehensive income (loss) and to increase deferred income tax expense by the same amount. The prior period financial statements were not restated as this correction was considered to be immaterial to both the Company s previously reported and current results of operations and financial position and had no impact on previously reported cash flows from operating, financing or investing activities.

9. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The Company s accumulated comprehensive income (loss) consists of net income (loss) and other items recorded directly to the equity accounts.

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The following table summarizes the types of other comprehensive income (loss) recorded to the statements of comprehensive income (loss) for the periods indicated:

Category	Six Months Ended June 30, 2012 2011		
Category		ts in th	ousands)
Accumulated other comprehensive income (loss) beginning balance	\$	\$	(7,277)
Interest Rate Derivatives			
Prior period correction recorded in the current period			5,998
Net gain (loss) on derivatives			3,450
Income (taxes) benefit			(1,313)
Net gain (loss) on derivatives, net of taxes and before valuation allowance			8,135
Valuation allowance (decrease) increase			0,133
Net gain (loss), net of taxes			8,135
Accumulated other comprehensive income (loss) ending balance	\$	\$	858

Accumulated Other Comprehensive Income (Loss)

Three Months

			Ended June 30,			
Category	2012 (amounts	_	2011			
Accumulated other comprehensive income (loss) beginning balance	\$	\$	(5,288)			
Interest Rate Derivatives						
Prior period correction in the current period			5,998			
Net gain (loss) on derivatives			1,461			
Income (taxes) benefit			(617)			
Net gain (loss) on derivatives, net of taxes and before valuation allowance			6,842			
Valuation allowance (decrease) increase			696			
Net gain (loss), net of taxes			6,146			
			•			
Accumulated other comprehensive income (loss) ending balance	\$	\$	858			
1						

Prior Period Tax Provision Correction

Included in the six months and three months ended June 30, 2011 is a prior period correction for the year ended December 31, 2008 of \$6.0 million that was made to record an income tax benefit to other comprehensive income (loss) and to increase deferred income tax expense by the same amount. The prior period financial statements were not restated as this correction was considered to be immaterial to both our previously reported and current results of operations and financial position and had no impact on previously reported cash flows from operating, financing or investing activities.

10. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair Value Of Financial Instruments Subject To Fair Value Measurements

Recurring Fair Value Measurements

The following tables set forth, by level within the fair value hierarchy, the Company s financial assets and liabilities that were accounted for at fair value on a recurring basis as of the periods indicated. The financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Company s assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

June 30, 2012 Value Measurements At Reporting Date Using Quoted Prices In Active Markets For Significant Identical Other Significant Assets Or Observable Unobservable Inputs Liabilities Inputs Description Total (Level 1) (Level 2) (Level 3) Assets (Liabilities) (amounts in thousands) **Assets** Cash equivalents (1) \$ 5,798 \$ 5,798 \$ \$ Liabilities Deferred Compensation (2) (7,548)\$ \$ \$ (7,548) \$ Lease abandonment liability (3): \$ Short-term (63)\$ \$ (63)Long-term \$ (648) (648)

		December 31, 2011				
	Valu	Value Measurements At Reporting Date Using				
		Quoted				
		Prices In				
		Active				
		Markets For	Significant			
		Identical	Other	Significant		
		Assets Or	Observable	Unobservable		
		Liabilities	Inputs	Inputs		
Description	Total	(Level 1)	(Level 2)	(Level 3)		
			iabilities)			
		(amounts in	thousands)			
Assets			_	_		
Cash equivalents (1)	\$ 3,625	\$ 3,625	\$	\$		
Liabilities						
Deferred Compensation (2)	\$ (6,824)	\$ (6,824)	\$	\$		
Lease abandonment liability (3):						
Short-term	\$ (54)	\$	\$ (54)	\$		
Long-term	\$ (681)	\$	\$ (681)	\$		
			, ,	·		
Interest Rate Cash Flow Hedges Designated						
As Qualifying Instruments (4):						
Short-term	\$ (1,346)	\$	\$ (1,346)	\$		
SHOIT-TEITH	φ(1,340)	Ф	φ (1,5 4 0)	Ф		

⁽¹⁾ Cash equivalents, which are included under current assets as cash and cash equivalents, are invested in institutional money market funds. This investment is considered a Level 1 measurement, using quoted prices in active markets for identical investments.

⁽²⁾ The Company s deferred compensation liability, which is included in other long-term liabilities, is recorded at fair value on a recurring basis. The unfunded plan allows participants to hypothetically invest in various specified investment options such as equity funds, stock funds, capital appreciation funds, money market funds, bond funds, mid-cap value funds and growth funds. The non-qualified deferred

compensation plan liability is valued based on quoted market prices of the underlying investments. The Company classifies its non-qualified deferred compensation plan liability as Level 1.

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- (3) The Company s lease abandonment liability is recorded at fair value on a recurring basis. The Company uses Level 2 inputs for its valuation methodology as the fair value of the underlying lease is based on expected future cash flows which are adjusted for a nonperformance risk by the Company. The Company reflects the short-term lease abandonment liability under current liabilities and long-term lease abandonment liability under other long-term liabilities.
- (4) For the Company s interest rate hedges, the Company pays a fixed rate and receives a variable interest rate that is observable based upon a forward LIBOR interest rate curve and is therefore considered a Level 2 measurement. The Company factors into the fair value of its interest rate hedges an adjustment for a non-performance risk by either the Company and/or by the Company s counterparty. The Company reflects the short-term derivative liability under current liabilities and long-term derivative liability under other long-term liabilities.

Non-Recurring Fair Value Measurements

The Company has certain assets that are measured at fair value on a non-recurring basis and are adjusted to fair value only when the carrying values are more than the fair values. The categorization of the framework used to price the assets is considered Level 3, due to the subjective nature of the unobservable inputs used to determine the fair value.

Included in the following table are the major categories of assets measured at fair value on a non-recurring basis along with the fair value measurement of the impairment loss recognized:

Non-Recurring A	Assets Subject To Fair (bas	June ed on the valuat	ment 30, 2012 ion as of June 30 easurements Using Significant Other Observable Inputs	· · · · · · · · · · · · · · · · · · ·	For The Period Ended June 30, 2012 Impairment
Description	Total	(Level 1)	(Level 2) amounts in thous	(Level 3)	Loss
Radio broadcasting licenses	\$ 100,512	\$	amounts in thous	\$ 100,512	\$ 22,307

As a result of the Company s second quarter annual impairment testing during the six months ended June 30, 2012, the Company determined that an adjustment was required to reduce the carrying value of its radio broadcasting licenses.

Fair Value Of Financial Instruments Subject To Disclosures

The estimated fair value of financial instruments is determined using the best available market information and appropriate valuation methodologies. Considerable judgment is necessary, however, in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented are not necessarily indicative of the amounts that the Company could realize in a current market exchange, or the value that ultimately will be realized upon maturity or disposition. The use of different market assumptions may have a material effect on the estimated fair value amounts.

Cash and cash equivalents (other than the cash equivalents separately identified under this Note as a Level 1 measurement), accounts receivable and accounts payable, including accrued liabilities: The carrying amount of these assets and liabilities approximates fair value because of the short maturity of these instruments.

The following table presents the carrying value of financial instruments and, where practicable, the fair value as of the periods indicated:

	=	June 30, 2012		ber 31, 11
	Carrying Value	Fair Value (amounts ir	Carrying Value 1 thousands)	Fair Value
Credit Facility (1)	\$ 357,500	\$ 359,734	\$ 385,000	\$ 385,000
Senior Notes (2)	\$ 217,223	\$ 231,886	\$ 217,103	\$ 216,696
Finance method lease obligations (3)	\$ 12,610		\$ 12,610	
Letter of credit (4)	\$ 570		\$ 570	

The following methods and assumptions were used to estimate the fair value of financial instruments:

- (1) Senior debt: The Company s determination of the fair value was based on a risk adjusted rate and is considered a Level 3 measurement.
- (2) The Senior Notes: We utilize a Level 2 valuation input based upon the market trading prices of the Senior Notes to compute the fair value as these Senior Notes are traded in the debt securities market.
- (3) Finance method lease obligations: The Company does not believe it is practicable to estimate the fair value of this obligation as it is highly unlikely that the Company will be required to repay the amount outstanding.
- (4) Outstanding standby letter of credit: The Company does not believe it is practicable to estimate the fair value of this financial instrument and does not expect any material loss since the performance of the letter of credit is not likely to be required.

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11. ACQUISITION AND OTHER

On June 28, 2012, the Company acquired the assets of KBLX-FM, a radio station serving the San Francisco, California, radio market, for a purchase price of \$25.0 million in cash, of which \$7.0 million was paid from cash available from operating cash flow and \$18.0 was borrowed under the Company s Revolver. The Company commenced operations under a time brokerage agreement effective May 1, 2012.

In connection with this acquisition, the Company recorded goodwill of \$0.2 million, which is fully deductible for tax purposes, and indefinite lived intangible assets in the form of broadcasting licenses of \$24.8 million. The acquisition of this station was not material to the Company s results of operations for any of the periods presented herein.

Including this acquisition, the Company owns four radio stations serving the San Francisco radio market and one station serving the San Jose radio market. Management believes that the addition of KBLX-FM to the Company s cluster of existing stations in this market will allow the Company to compete more effectively by sharing certain synergies in sales, programming and administration.

12. CONTINGENCIES, GUARANTOR ARRANGEMENTS AND COMMITMENTS

The Company is subject to various outstanding claims which arise in the ordinary course of business and to other legal proceedings. Management anticipates that any potential liability of the Company, which may arise out of or with respect to these matters, will not materially affect the Company s financial position, results of operations or cash flows.

13. SUBSEQUENT EVENTS

Events occurring after June 30, 2012 were evaluated to ensure that any subsequent events that met the criteria for recognition have been included.

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ITEM 2. Management s Discussion And Analysis Of Financial Condition And Results Of Operations

In preparing the discussion and analysis contained in this Item 2, we presume that readers have read or have access to the discussion and analysis contained in our Annual Report on Form 10-K filed with the Securities and Exchange Commission (the SEC) on February 29, 2012. In addition, you should read the following discussion and analysis of our financial condition and results of operations in conjunction with our consolidated financial statements and related notes included elsewhere in this report. The following results of operations include a discussion of the six and three months ended June 30, 2012 as compared to the six and three months ended June 30, 2011. Our results of operations during the relevant periods represent the operations of the radio stations owned and operated by us.

We evaluate net revenues, station operating expenses and operating income by comparing the performance of stations owned or operated by us throughout a relevant period to the performance of those same stations in the prior period whether or not owned or operated by us. Same station comparisons are used by us and those in the industry to assess the effect of acquisitions and dispositions on our operations throughout the periods measured. For those acquisitions and dispositions that management considers as material, we include these stations in our same station computations. None of the acquisitions noted below were considered material.

On May 1, 2012, we commenced operations under a time brokerage agreement (TBA) of KBLX-FM, a station licensed to San Francisco, California. On June 28, 2012, we acquired KBLX-FM for \$25.0 million in cash.

On January 19, 2011, we commenced operations under a TBA of KUFX-FM, a station licensed to San Jose, California. During January 2011, we began simulcasting the format of KUFX-FM on the frequency of one of our three San Francisco stations owned and operated by us, thereby providing a complement to the signal coverage of the KUFX-FM format in the San Francisco metropolitan market. On February 28, 2011, we acquired KUFX-FM for \$9.0 million in cash.

Results Of Operations For The Year-To-Date

The following significant factors affected our results of operations for the six months ended June 30, 2012 as compared to the six months ended June 30, 2011:

In June 2012, we acquired KBLX-FM, a station in San Francisco, California, which complemented our existing San Francisco station cluster. We commenced operations of KBLX-FM under a TBA on May 1, 2012 that increased our revenues and station operating expenses.

During the second quarter of 2012, we recorded an impairment loss of \$22.3 million as a result of a write-down in the carrying value of our broadcasting licenses.

During November 2011, we refinanced our debt by entering into a new \$425 million senior secured credit agreement (the Credit Facility) and issuing \$220 million of senior unsecured notes (the Senior Notes). The refinancing increased our interest expense as our new debt has higher borrowing rates than our prior credit facility (Former Facility). In addition, our interest expense increased as we incurred new deferred financing fees as part of the refinancing that were higher than the deferred financing fees from the prior credit facility.

In February 2011, we acquired KUFX-FM, a station in San Jose, California, which complemented our existing San Francisco station cluster. The KUFX acquisition also provided enhanced coverage of the San Francisco market and allowed us to launch the first classic rock superstation in the Bay Area.

During the second quarter of 2011, management determined that on a more likely than not realization basis, a full valuation allowance against our deferred tax assets was no longer required. Based on this assessment, management reversed the valuation allowance, which was a significant factor in the reduction of our income tax rate in 2011.

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Six Months Ended June 30, 2012 As Compared To The Six Months Ended June 30, 2011

Net Revenues

	Six Mon	Six Months Ended			
	June 30, 2012	June 30, 2011			
	(dollars i	(dollars in millions)			
Net Revenues	\$ 184.5	\$	187.2		
Amount of Change	\$ (2.7)				
Percentage Change	(1.4%)				

Despite revenue growth in more than half of our markets, revenue declined slightly in the first half of 2012. The decline in revenue was primarily due to the negative impact to first quarter revenues of format changes made during 2011 that included the establishment of FM simulcasts of three core AM stations. In the second quarter, the revenue performance of the stations with new formats improved and was in-line with our overall performance. We believe that the new formats, together with the establishment of the FM simulcasts, will improve the longer-term growth prospects for these brands.

Our net revenues increased the most for those radio stations located in our Greensboro, Indianapolis and Memphis markets, offset by a decrease for those radio stations located in our Portland and Kansas City markets as well as those radio stations in our Boston market. The majority of the year-to-date revenue decline in our Boston market took place in the first quarter and was primarily due to recent format changes.

Due to the uncertainties surrounding the economy, it is difficult for management to provide any guidance on future revenue trends.

Station Operating Expenses

	Six Months Ended				
	June 30, 2012	June 30, 2011			
	(dollars i	(dollars in millions)			
Station Operating Expenses	\$ 127.4	\$	133.2		
Amount of Change	\$ (5.8)				
Percentage Change	(4.4%)				

The decrease in station operating expenses was primarily due to: (1) certain cost reduction initiatives; and (2) a decrease in music royalty expenses as a result of an industry settlement with American Society of Composers, Authors and Publishers (ASCAP).

Management expects that station operating expenses will continue to decline, versus the prior year s comparable period, for the balance of the year.

Depreciation And Amortization Expense

	Six Months Ended			
	June 30, 2012 Jun		June 30, 2011	
	(dollars in	n millions))	
Depreciation And Amortization Expense	\$ 5.5	\$	5.8	
Amount of Change	\$ (0.3)			
Percentage Change	(5.2%)			

Depreciation and amortization expense decreased in 2012 primarily due to the decrease in capital expenditures over the past several years.

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Corporate General And Administrative Expenses

	Six Months Ended			
	June 30, 2012	June	30, 2011	
	(dollars i	n millions)	
Corporate General And Administrative Expenses	\$ 12.8	\$	15.1	
Amount of Change	\$ (2.3)			
Percentage Change	(15.2%)			

Corporate general and administrative expenses decreased primarily due to a decrease in non-cash compensation expense of \$1.8 million. In the first quarter of 2011, certain equity awards were issued and vested during the quarter which increased that year s non-cash compensation expense.

Operating Income

	Six Mon	Six Months Ended		
	June 30, 2012	June	30, 2011	
	(dollars i	(dollars in millions)		
Operating Income	\$ 16.3	\$	31.3	
Amount of Change	\$ (15.0)			
Percentage Change	(47.9%)			

The decrease in operating income was primarily due to: (1) an impairment loss of \$22.3 million in our Boston market in connection with our review of broadcasting licenses during the second quarter of 2012; and (2) a reduction in net revenues of \$2.6 million.

The decrease in operating income was offset by: (1) a \$5.8 million reduction in station operating expenses; (2) a \$2.3 million decrease in corporate general and administrative expenses for the reasons described under Corporate General And Administrative Expenses; and (3) a decrease of \$1.5 million in merger and acquisition costs incurred in 2011.

Interest Expense

	Six Mon	Six Months Ended		
	June 30, 2012	June	30, 2011	
	(dollars i	(dollars in millions)		
Interest Expense	\$ 27.6	\$	11.2	
Amount of Change	\$ 16.4			
Percentage Change	146.4%			

The increase in interest expense was primarily due to the higher rates associated with our new financing that was entered into during the fourth quarter of 2011.

The rates were higher under our Credit Facility and Senior Notes as compared to our Former Facility. For example, under the Former Facility, the applicable borrowing rate was a function of LIBOR plus 0.5% to 2.5%. By contrast, under the present Credit Facility the applicable borrowing rate is a function of LIBOR plus 4.5% to 5.0% for the Revolver and LIBOR plus 4.75% to 5.0% for the Term B Loan (where the Term B Loan includes a LIBOR floor of 1.25%). Moreover, the Senior Notes accrue interest at 10.5% annually.

Income (Loss) Before Income Tax Benefit

	Six Months Ended		
	June 30, 2012	June 30, 2011	
	(dollars	in millions)	
Income (Loss) Before Income Tax Benefit	\$ (9.9)	\$	20.1
Amount of Change	\$ (30.0)		
Percentage Change	(149.3%)		

The decrease was primarily attributable to the impairment loss as described above under Operating Income and an increase in net interest expense described above under Net Interest Expense.

Income Tax Benefit

	Six Mont	Six Months Ended			
	June 30, 2012	June 30, 2011			
	(dollars in	(dollars in millions)			
Income Tax Benefit	\$ (5.7)	\$	(29.7)		
Amount of Change	\$ 24.0				
Percentage Change	80.8%				

For the current period, the income tax rate was 57.1%, which includes adjustments for expenses that are not deductible for tax purposes, and the recognition of tax benefits related to discrete items arising during the period. We estimate that our 2012 annual tax rate before discrete items, which may fluctuate from quarter to quarter, will be in the high 40% range. This rate is higher than previously estimated primarily due to the reduction in estimated annual income before income taxes as a result of the impairment loss of \$22.3 million in the second quarter of 2012.

For the prior period, the income tax rate was 147.9%. During the second quarter of 2011, management determined that on a more likely than not realization basis, a full valuation allowance against our deferred tax assets was no longer required (the full valuation allowance was initially established in 2008).

As of June 30, 2012 and December 31, 2011, net deferred tax liabilities (net of deferred tax assets) were \$3.5 million and \$8.3 million, respectively. The deferred tax liabilities primarily relate to differences between book and tax bases of certain of our indefinite-lived intangibles (broadcasting licenses and goodwill).

Net Income (Loss)

	Six Mon	Six Months Ended			
	June 30, 2012	June	30, 2011		
	(dollars i	(dollars in millions)			
Net Income (Loss)	\$ (4.3)	\$	49.8		
Amount of Change	\$ (54.1)				
Percentage Change	(108.6%)				

The net change was primarily attributable to the reasons described above under Income (Loss) Before Income Taxes (Benefit) and Income Taxes (Benefit).

Results Of Operations For The Quarter

The following significant factors affected our results of operations for the three months ended June 30, 2012 as compared to the three months ended June 30, 2011:

On May 1, 2012, we commenced operations of KBLX-FM, a station licensed to San Francisco, California, under a TBA. On June 28, 2012, we acquired KBLX-FM for \$25.0 million in cash.

During the second quarter of 2012, we recorded an impairment loss of \$22.3 million as a result of a write-down in the carrying value of our broadcasting licenses.

During November 2011, we refinanced our existing debt by entering into a new \$425 million Credit Facility and issuing \$220 million of Senior Notes. The refinancing increased our interest expense as our new debt has higher borrowing rates than our prior credit facility. In addition, our interest expense increased as we incurred new deferred financing fees as part of the refinancing that were higher than the deferred financing fees from the prior credit facility.

During the second quarter of 2011, management determined that on a more likely than not realization basis, a full valuation allowance against our deferred tax assets was no longer required. Based on this assessment, management reversed the valuation allowance, which was a significant factor in the reduction of our income tax rate in 2011.

Three Months Ended June 30, 2012 As Compared To The Three Months Ended June 30, 2011

Net Revenues

	Three Mo	Three Months Ended			
	June 30, 2012	June	June 30, 2011		
	(dollars i	(dollars in millions)			
Net Revenues	\$ 104.6	\$	104.7		
Amount of Change	\$ (0.1)				
Percentage Change	(0.1%)				

Net revenues were flat during the second quarter and revenues increased the most for those radio stations in our Indianapolis and Memphis markets, offset by a decrease for those radio stations in our Kansas City and Portland markets. The net revenues in San Francisco were favorably impacted by two months of net revenues from the operation of KBLX-FM, which commenced on May 1, 2012.

Due to the uncertainties surrounding the economy, it is difficult for management to provide any guidance on future revenue trends.

Station Operating Expenses

	Three Mon	Three Months Ended		
	June 30, 2012	June	30, 2011	
	(dollars in	(dollars in millions)		
Station Operating Expenses	\$ 67.7	\$	71.2	
Amount of Change	\$ (3.5)			
Percentage Change	(4.9%)			

The decrease in station operating expenses was primarily due to certain cost reduction initiatives and an industry settlement with ASCAP.

Management expects that station operating expenses will continue to decline, versus the prior year s comparable period, for the balance of the year.

Depreciation And Amortization Expense

	Three Mo	Three Months Ended			
	June 30, 2012	June :	30, 2011		
	(dollars i	in millions)			
Depreciation And Amortization Expense	\$ 2.7	\$	2.9		
Amount of Change	\$ (0.2)				
Percentage Change	(6.9%)				

Depreciation and amortization expense decreased in 2012 primarily due to the decrease over the past several years in capital expenditures.

Corporate General And Administrative Expenses

	Three Months Ended		
	June 30, 2012	June 2	30, 2011
	(dollars i	n millions))
Corporate General And Administrative Expenses	\$ 6.2	\$	6.5
Amount of Change	\$ (0.3)		
Percentage Change	(4.6%)		

A contributing factor to the decrease in corporate general and administrative expenses was a decrease in deferred compensation expense of \$0.2 million as our deferred compensation liability generally tracks movements in the stock market.

Operating Income

	Three Mor	Three Months Ended		
	June 30, 2012	June	30, 2011	
	(dollars in	n millions)	
Operating Income	\$ 5.4	\$	24.0	
Amount of Change	\$ (18.6)			
Percentage Change	(77.5%)			

The decrease in operating income was primarily due to the impairment loss of \$22.3 million for the reasons as described in our accompanying notes to our financial statements.

Interest Expense

	Three Mo	Three Months Ended		
	June 30, 2012	June 3	30, 2011	
	(dollars i	n millions)		
Interest Expense	\$ 13.5	\$	5.3	
Amount of Change	\$ 8.2			
Percentage Change	154.7%			

The increase in interest expense was primarily due to the higher fees associated with our new financing that was entered into during the fourth quarter of 2011.

The fees were higher under our Credit Facility and Senior Notes as compared to our Former Facility. For example, under the Former Facility, the applicable borrowing rate was a function of LIBOR plus 0.5% to 2.5%. By contrast, under the present Credit Facility the applicable borrowing rate is a function of LIBOR plus 4.5% to 5.0% for the Revolver and LIBOR plus 4.75% to 5.0% for the Term B Loan (where the Term B Loan includes a LIBOR floor of 1.25%). Moreover, the Senior Notes accrue interest at 10.5% annually.

Income (Loss) Before Income Tax Benefit

	Three Months Ended		
	June 30, 2012	June	30, 2011
	(dollars i	n millions)	
Income (Loss) Before Income Tax Benefit	\$ (7.5)	\$	18.8
Amount of Change	\$ (26.3)		
Percentage Change	(139.9%)		

The decrease was primarily attributable to a decrease in operating income for the reasons as described above under Operating Income and an increase in interest expense for the reasons described under Interest Expense.

Income Tax Benefit

	Three Mon	Three Months Ended		
	June 30, 2012	June	30, 2011	
	(dollars in	(dollars in millions)		
Income Tax Benefit	\$ (4.3)	\$	(30.0)	
Amount of Change	\$ 25.7			
Percentage Change	85.7%			

For the current period, the income tax rate was 57.4%, which includes adjustments for expenses that are not deductible for tax purposes, and the recognition of tax benefits related to discrete items arising during the period.

For the prior period, the income tax rate was 159.7%. During the second quarter of 2011, management determined that on a more likely than not realization basis, a full valuation allowance against our deferred tax assets was no longer required (the full valuation allowance was initially established in 2008).

Net Income (Loss)

	Three Mon	Three Months Ended		
	June 30, 2012	June	30, 2011	
	(dollars in	millions)		
Net Income (Loss)	\$ (3.2)	\$	48.7	
Amount of Change	\$ (51.9)			
Percentage Change	(106.6%)			

The net change was primarily attributable to the reasons described above under Income (Loss) Before Income Tax Benefit and Income Tax Benefit.

Future Impairments

We performed an impairment test of our broadcasting licenses and goodwill during the second quarter of 2012 and recorded an impairment loss of \$22.3 million. We may determine that it will be necessary to take impairment charges in future periods based on conditions at that time. Any such impairment could be material.

Liquidity And Capital Resources

Liquidity

Historically, we have carried significant amounts of debt. As of June 30, 2012, we had \$393.5 million outstanding under our Credit Facility and \$220 million principal amount of our Senior Notes. In addition, we have outstanding financing method lease obligations of \$12.6 million and a \$0.6 million letter of credit. As of June 30, 2012, we had \$6.7 million in cash and cash equivalents. The outstanding debt under our Former

Facility was paid in full on November 23, 2011 with the proceeds from new financing as described below.

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During the six months ended June 30, 2012, we increased our outstanding debt by \$8.6 million (net of accretion on our Senior Notes), primarily due to the \$25.0 million cash acquisition of KBLX-FM. During the year ended 2011, we decreased our outstanding debt by \$47.9 million.

The Credit Facility

On November 23, 2011, we entered into a new credit agreement with a syndicate of lenders for a \$425 million Credit Facility, which is comprised of: (a) a \$50 million revolving credit facility (the Revolver) that matures on November 23, 2016; and (b) a \$375 million term loan (the Term B Loan) that matures on November 23, 2018. The Term B Loan amortizes in quarterly installments of \$0.9 million with the first such payment due and payable on March 31, 2012 and any remaining principal and interest is due at maturity (except for certain mandatory principal prepayments of excess cash flow and other events as described below).

The undrawn amount of the Revolver was \$13.4 million as of June 30, 2012. The amount of the Revolver available to us is a function of covenant compliance at the time of borrowing. Based on our financial covenant analysis as of June 30, 2012, we would not be limited in these borrowings.

The Term B Loan requires: (1) mandatory prepayments equal to 50% of Excess Cash Flow, as defined within the agreement, subject to incremental step-downs to 0%, depending on the Consolidated Leverage Ratio; and (2) mandatory prepayments from certain events such as the sale of certain property or the issuance of debt. Under the Term B Loan, the first Excess Cash Flow payment is due in the first quarter of 2013 based on the Excess Cash Flow and Leverage Ratio for calendar year 2012. We estimate that the Excess Cash Flow payment due in the first quarter of 2013, which is included under the current portion of long-term debt, will be approximately \$14 million, net of prepayments through June 30, 2012. The amount of Excess Cash Flow prepayments required is subject to change based on actual results, which could differ materially from our financial projections as of June 30, 2012.

Management believes we are in compliance with all financial covenants and all other terms of the Credit Facility as of June 30, 2012. Our ability to maintain compliance with our covenants will be highly dependent on our results of operations. A default under our Credit Facility or the indenture governing our Senior Notes could cause a cross default in the other. Any event of default could have a material adverse effect on our business and financial condition.

We believe that over the next 12 months we can continue to maintain our compliance with these covenants. We believe that cash on hand and cash from operating activities, together with available borrowings under the Revolver, will be sufficient to permit us to meet our liquidity requirements over the next 12 months, including our debt repayments. Our operating cash flow remains positive, and we believe that it is adequate to fund our operating needs. As a result, we have not been required to rely upon, and we do not anticipate being required to rely upon, the Revolver to fund our operations.

Failure to comply with our financial covenants or other terms of our Credit Facility and any subsequent failure to negotiate and obtain any required relief from our lenders could result in the acceleration of the maturity of all outstanding debt. Under these circumstances, the acceleration of our debt could have a material adverse effect on our business. We may seek from time to time to amend our Credit Facility or obtain other funding or additional financing, which may result in higher interest rates.

Credit Facility s Financial Covenants

As of June 30, 2012, our Consolidated Leverage Ratio was 5.7 times versus a covenant maximum of 7.25 times as of June 30, 2012. Our Consolidated Interest Coverage Ratio was 2.9 times versus a covenant minimum of 1.5 times through December 31, 2012. These covenants become more restrictive over time.

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The following tables present the computations as defined under our Credit Facility:

Consolidated Leverage Ratio Computations:	
(amounts in thousands, except ratios)	
Numerator: Consolidated Funded Indebtedness	
Senior debt outstanding	\$ 393,607
Senior Notes at maturity	220,000
Letter of credit outstanding	570
Total debt outstanding	614,177
Less cash outstanding, not to exceed \$40 million	(6,741)
Consolidated Funded Indebtedness	\$ 607,436
	, , , , , , ,
Denominator: Consolidated Operating Cash Flow	
Net income	\$ 14,499
Income taxes	7,579
Depreciation and amortization	11,008
Impairment loss	22,306
Interest expense	41,284
Loss on early extinguishment of debt	1,144
Non-cash compensation expense	5,723
Non-recurring expenses for restructuring or similar charges	393
Deferred non-cash charges	313
Investment loss	313
	3,455
Pro forma adjustment to reflect the ten-month period prior to the commencement of operating KBLX FM on May 1, 2012	,
Pro forma for tower disposition as of beginning of period	(730)
Consolidated Operating Cash Flow	\$ 107,004
	. ,
Consolidated Leverage Ratio	5.68
Consolidated Leverage Ratio	5.00
Consolidated Interest Coverage Ratio Computations:	
(amounts in thousands, except ratios)	
Numerator: Consolidated Operating Cash Flow	\$ 107,004
Numerator. Consolidated Operating Cash Flow	ψ 107,00+
Denominatory Consolidated Interest Changes	
Denominator: Consolidated Interest Charges	¢ 41.204
Interest expense	\$ 41,284
Less interest expense associated with the tower transaction	(730)
Less interest expense associated with the KBLX FM acquisition as of beginning of period	1,247
Less: interest income and certain deferred financing expense	(4,229)
Consolidated Interest Charges	\$ 37,572
Consolidated Interest Coverage Ratio	2.85

The Senior Notes

Simultaneously with entering into the Credit Facility, on November 23, 2011 we issued the Senior Notes which mature on December 1, 2019 in the amount of \$220 million. We received net proceeds of \$212.7 million, which includes a discount of \$2.9 million and deferred financing costs of \$6.1 million, which will be amortized over the term under the effective interest rate method. Interest on the Senior Notes accrues at the rate of 10.5% per annum and is payable semi-annually in arrears on June 1 and December 1 of each year, commencing on June 1, 2012.

In addition to the parent, Entercom Communications Corp., all of the Company s existing subsidiaries (other than Entercom Radio, LLC, which is a finance subsidiary and is the issuer of the Senior Notes), jointly and severally guaranteed the Senior Notes. Under certain covenants, our subsidiary guarantors are restricted from paying dividends or distributions in excess of amounts defined under the Senior Notes, and the subsidiary guarantors are limited in their ability to incur additional indebtedness under certain restrictive covenants.

A default under our Senior Notes could cause a default under our Credit Facility. Any event of default could have a material adverse effect on our business and financial condition.

Operating Activities

Net cash flows provided by operating activities were \$21.5 million and \$37.4 million for the six months ended June 30, 2012 and 2011, respectively. The cash flows from operating activities declined primarily due to the increase in interest expense associated with the refinancing of our outstanding debt during the fourth quarter of 2011.

Investing Activities

Net cash flows used in investing activities were \$26.3 million and \$10.8 million for the six months ended June 30, 2012 and 2011, respectively.

For the six months ended June 30, 2012, the cash used in investing activities primarily reflects \$25.0 million for the purchase of a radio station in San Francisco, California and for the six months ended June 30, 2011, the cash used in investing activities primarily reflects \$9.0 million for the purchase of a radio station in San Jose, California.

Financing Activities

Net cash flows provided by financing activities were \$7.9 million and net cash flows used in financing activities were \$28.4 million for the six months ended June 30, 2012 and 2011, respectively.

For the six months ended June 30, 2012, the cash flows provided by financing activities primarily reflect the net increase to our Credit Facility of \$8.5 million. For the six months ended June 30, 2011, the cash flows used in financing activities primarily reflect the reduction to our net borrowings of \$25.0 million under our Former Facility.

Dividends

We do not currently pay, and have not paid for the past several years, any dividends on our common stock. Any future dividends will be at the discretion of the Board of Directors based upon the relevant factors at the time of such consideration, including, without limitation, compliance with the restrictions set forth in our Credit Facility.

Income Taxes

During the six months ended June 30, 2012, we paid a nominal amount in state income taxes. We anticipate that it will not be necessary to make any quarterly estimated federal and state income tax payments for the remainder of 2012 based upon existing prepayments, expected quarterly income subject to tax and available net operating loss carryovers.

Contractual Obligations

There have been no material changes from the Contractual Obligations listed in our Form 10-K, filed with the SEC on February 29, 2012.

Off-Balance Sheet Arrangements

As of June 30, 2012, we had no off-balance sheet arrangements, other than as disclosed in our Annual Report on Form 10-K for the year ended December 31, 2011, filed with the Securities and Exchange Commission on February 29, 2012.

Critical Accounting Policies

The SEC defines critical accounting policies as those that are most important to the portrayal of a company s financial condition and results and that require management s most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

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There have been no material changes to our critical accounting policies from the information provided in Part II, Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies, in our Annual Report on Form 10-K for the year ended December 31, 2011. We have, however, provided additional disclosures to one of our critical accounting policies for impairment testing of radio broadcasting licenses and goodwill as we conducted our annual impairment test of broadcasting licenses and goodwill during the second quarter of 2012.

Radio Broadcasting Licenses And Goodwill

We have made acquisitions in the past for which a significant amount of the purchase price was allocated to broadcasting licenses and goodwill assets. As of June 30, 2012, we have recorded approximately \$757.5 million in radio broadcasting licenses and goodwill, which represents 82.0% of our total assets at that date. We must conduct impairment testing at least annually, or more frequently, if events or changes in circumstances indicate that the assets might be impaired, and charge to operations an impairment expense only in the periods in which the recorded value of these assets is more than their fair value. After an impairment expense is recognized, the recorded value of these assets will be reduced by the impairment recognized and will be the assets new accounting basis. In 2012, 2009 and 2008, we recorded impairment losses of \$22.3 million, \$67.7 million and \$835.7 million, respectively.

We believe our estimate of the value of our radio broadcasting licenses and goodwill assets is a critical accounting estimate as the value is significant in relation to our total assets, and our estimate of the value uses assumptions that incorporate variables based on past experiences and judgments about future performance of our stations.

Broadcasting Licenses Impairment Test

We perform our broadcasting license impairment test by evaluating our broadcasting licenses for impairment using the direct method at the market level. Each market s broadcasting licenses are combined into a single unit of accounting for the purpose of testing impairment, as the broadcasting licenses in each market are operated as a single asset. We determine the fair value of broadcasting licenses in each of our markets by relying on a discounted cash flow approach (a 10-year income model) assuming a start-up scenario in which the only assets held by an investor are broadcasting licenses. Our fair value analysis contains assumptions based upon past experience and reflecting expectations of industry observers and including judgments about future performance using industry normalized information for an average station within a certain market. These assumptions include, but are not limited to: (1) the discount rate; (2) the market share and profit margin of an average station within a market based upon market size and station type; (3) the forecast growth rate of each radio market; (4) the estimated capital start-up costs and losses incurred during the early years; (5) the likely media competition within the market area; (6) a tax rate; and (7) future terminal values. Changes in our estimates of the fair value of these assets could result in material future period write-downs in the carrying value of our broadcasting licenses and goodwill assets.

The methodology used by us in determining our key estimates and assumptions was applied consistently to each market. Of the seven variables identified above, we believe that the first three (in clauses (1) through (3) above) are the most important to the determination of fair value.

We completed our annual impairment test for broadcasting licenses during the second quarter of 2012 and determined that the fair value of the broadcasting licenses was less than the carrying value in our Boston market and as a result, we recorded an impairment loss of \$22.3 million.

The following table reflects these estimates and assumptions used in 2012 as compared to the second quarter of 2011, the date of the most recent prior impairment test.

	Second Quarter 2012	Second Quarter 2011
Discount rate	10.0%	10.0%
Operating profit margin ranges expected for average stations in the markets where the		
Company operates	20.7% to 40.9%	19.5% to 41.5%
Long-term revenue growth rate range of the Company s markets	1.5% to 2.0%	1.5% to 2.0%

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We believe we have made reasonable estimates and assumptions to calculate the fair value of our broadcasting licenses; however, these estimates and assumptions could be materially different from actual results. If actual market conditions are less favorable than those projected by the industry or by us, or if events occur or circumstances change that would reduce the fair value of our broadcasting licenses below the amount reflected in the balance sheet, we may be required to recognize impairment charges, which could be material, in future periods.

The table below presents the percentage within a range by which the fair value exceeded the carrying value of our radio broadcasting licenses as of June 30, 2012 for 20 units of accounting where the carrying values of the licenses are considered material to our financial statements (20 geographical markets). Rather than presenting the percentage separately for each unit of accounting, management s opinion is that this table in summary form is more meaningful to the reader in assessing the recoverability of the broadcasting licenses. In addition, the units of accounting are not disclosed with the specific market name as such disclosure could be competitively harmful to us.

	Units Of Accounting As Of June 30, 2012 Percentage Range By Which Fair Value Exceeds Carrying Val			
	0% To 5%	Greater Than 5% To 10%	Greater Than 10% To 15%	Greater Than 15%
Number of units of accounting	3	4	6	7
Carrying value (in thousands)	\$ 227,608	\$ 90,224	\$ 238,215	\$ 135,641

Broadcasting Licenses Valuation At Risk

As a result of the second quarter 2012 impairment test of our broadcasting licenses, there were seven units of accounting where the fair value exceeded their carrying value by 10% or less as of June 30, 2012. In aggregate, these seven units of accounting at risk have a carrying value of \$317.8 million. If overall market conditions or the performance of the economy deteriorates, advertising expenditures and radio industry results could be negatively impacted, including expectations for future growth. This could result in future impairment charges for these, or other of our units of accounting.

Goodwill Impairment Test

We perform our annual goodwill impairment test during the second quarter of each year by evaluating our goodwill for each reporting unit. We determined that a radio market is a reporting unit and, in total, we assessed goodwill at 19 separate reporting units (four of our 23 reporting units have no goodwill recorded as of June 30, 2012). If the fair value of any reporting unit is less than the amount reflected in the balance sheet, an indication exists that the amount of goodwill attributed to a reporting unit may be impaired, and we are required to perform a second step of the impairment test. In the second step, we compare the amount reflected in the balance sheet to the implied fair value of the reporting unit s goodwill, determined by allocating the reporting unit s fair value to all of its assets and liabilities in a manner similar to a purchase price allocation.

To determine the fair value, we use a market approach and, when appropriate, an income approach for each reporting unit. The market approach compares recent sales and offering prices of similar properties. The income approach uses the subject property s income generated over a specified time and capitalized at an appropriate market rate to arrive at an indication of the most probable selling price.

In step one of our goodwill analysis, we considered the results of the market approach and the income approach in computing the fair value of our reporting units. In the market approach, we applied an estimated market multiple of between seven and a half times and eight times to each reporting unit s operating performance to calculate the fair value. This multiple was consistent with the multiple applied to all markets in the second quarter of 2011. Management believes that these approaches are an appropriate measurement given the current market valuations of broadcast radio stations together with the historical market transactions, including those in recent months. Factors contributing to the determination of the reporting unit s operating performance were historical performance and management s estimates of future performance.

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In the income approach, we utilized the discounted cash flow method to calculate the fair value of the reporting unit (the key estimates and assumptions are included in the table below). The results of step one indicated that it was not necessary to perform the second step analysis in any of the markets tested. As a result of the step one test, no impairment loss was recorded during the second quarter of 2012. We performed a reasonableness test by comparing the fair value results for goodwill (by using the implied multiple based on our cash flow performance and our current stock price) to prevailing radio broadcast transaction multiples.

The following table reflects certain key estimates and assumptions used in the second quarter of 2012 and in the second quarter of 2011, the date of the most recent prior impairment test. The ranges for operating profit margin and revenue growth rates are for our markets. In general, when comparing the second quarter of 2012 to the second quarter of 2011: (1) the discount rate, which was estimated using required returns on debt and equity of publicly traded radio companies, did not change; (2) the market specific operating profit margin range was relatively stable; and (3) the market long-term revenue growth rate did not change.

	Second Second	
	Quarter 2012	Quarter 2011
Discount rate	10.0%	10.0%
Long-term revenue growth rate range of the Company s markets	1.5% to 2.0%	1.5% to 2.0%
Market multiple used in step one of the market valuation approach	7.5x to 8.0x	7.5x to 8.0x

If actual market conditions are less favorable than those projected by the industry or us, or if events occur or circumstances change that would reduce the fair value of our goodwill below the amount reflected in the balance sheet, we may be required to conduct an interim test and possibly recognize impairment charges, which could be material, in future periods.

The table below presents the percentage within a range by which the fair value exceeded the carrying value of the reporting unit as of June 30, 2012 for 19 reporting units under step one of the goodwill impairment test during the second quarter of 2012. Rather than presenting the percentage separately for each reporting unit, management s opinion is that this table in summary form is more meaningful to the reader in assessing the recoverability of the reporting unit, including goodwill. In addition, the reporting units are not disclosed with the specific market name as such disclosure could be competitively harmful to us.

	Perc	Reporting Units As Of June 30, 2012 Percentage Range By Which Fair Value Exceeds Carrying Value					
	0	% To 5%	Greater Than 5% To 10%	T	Greater Than 10% To 15%		Greater Than 15%
Number of reporting units		1			2		16
Carrying value (in thousands) Goodwill Valuation At Risk	\$	103,441	\$	\$	131,897	\$	499,727

As a result of the second quarter 2012 impairment test of our goodwill, there was one reporting unit that exceeded the carrying value by 10% or less as of June 30, 2012. In aggregate, this one reporting unit has a goodwill carrying value of \$103.4 million. Future impairment charges may be required on this, or other of our reporting units, as the discounted cash flow and market-based models are subject to change based upon our performance, our stock price, peer company performance and their stock prices, overall market conditions, and the state of the credit markets.

Sensitivity Of Key Broadcasting Licenses And Goodwill Assumptions

If we were to assume a 100 basis point change in certain of our key assumptions (a reduction in the long-term revenue growth rate, a reduction in the operating performance cash flow margin and an increase in the weighted average cost of capital) used to determine the fair value of our broadcasting licenses and goodwill using the income approach during the second quarter of 2012, the following would be the incremental impact:

	Results Of Long-Term Revenue Growth Rate Decrease (ar	Results Of Operating Performance Cash Flow Margin Decrease nounts in thousan	Results Of Weighted Average Cost Of Capital Increase	
Broadcasting Licenses				
Impairment assumption sensitivity result	\$ 39,299	\$ 25,826	\$ 68,889	
Impairment recorded during the second quarter of 2012	22,307	22,307	22,307	
Incremental broadcasting licenses impairment	16,993	3,519	46,582	
<u>Goodwill</u>				
Impairment assumption sensitivity result	3,704		9,750	
Impairment recorded during the second quarter of 2012				
Incremental goodwill impairment	\$ 3,704	\$	\$ 9,750	

The discount rate to be used by a typical market participant reflects the risk inherent in future cash flows for the broadcast industry. The same discount rate was used for each of our markets. The discount rate is calculated by weighting the required returns on interest-bearing debt and common equity capital in proportion to their estimated percentages in an expected capital structure. The capital structure was estimated based upon data available for publicly traded companies in the broadcast industry.

Operating profit is defined as profit before interest, depreciation and amortization, income tax and corporate allocation charges. Operating profit is then divided by broadcast revenues, net of agency and national representative commissions, to compute the operating profit margin. Operating profit margins are projected based upon industry operating profit norms, which reflect market size and station type. This assumption is not specific to the performance of our radio stations in a market, but is predicated on the expectation that a new entrant into the market could reasonably be expected to perform at a level similar to a typical competitor. If the outlook for the industry s growth declines, then operating profit margins would be negatively impacted, which would negatively impact the value of our broadcasting licenses.

To determine the radio broadcasting industry s future revenue growth rate, management uses publicly available information on industry expectations rather than management s own estimates, which could be different. In addition, these long-term market growth rate estimates could vary in each of our markets. Using the publicly available information on industry expectations, each market s revenues were forecasted over a ten-year projection period to reflect the expected long-term growth rate for the radio broadcast industry, which was further adjusted for each of our markets. If the industry s growth is less than forecasted, then the fair value of our broadcasting licenses could be negatively impacted.

ITEM 3. Quantitative And Qualitative Disclosures About Market Risk

We are exposed to market risk from changes in interest rates on our variable rate senior debt. From time to time, we may seek to limit our exposure to interest rate volatility through the use of derivative rate hedging instruments. If the borrowing rates under LIBOR were to increase 1% above the current rates as of June 30, 2012, our interest expense on our senior debt would increase marginally on an annual basis. With the expiration during the second quarter of 2012 of the last remaining derivative rate hedging instrument, there will be no further interest benefit or interest expense associated with the use of derivative rate hedging instruments unless we enter into new interest rate hedging instruments.

Due to the impact of the debt refinancing during the fourth quarter of 2011, interest expense will be substantially higher in 2012.

As of June 30, 2012, the fair value of our derivative instrument was zero as there were no instruments outstanding. This represented a decrease in liability from the balance as of December 31, 2011. The change was due to the maturity during the current period of the last remaining derivative instrument that was previously outstanding.

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The fair value (based upon current market rates) of rate hedging transactions is included as derivative instruments in long-term assets and/or liabilities for those instruments with maturity dates greater than one year and short-term assets and/or liabilities for those instruments with maturity dates less than one year. The fair value of a hedging transaction is affected by a combination of several factors, including the remaining period to maturity and the forward interest rate to maturity. Assuming the hedging transaction is a liability: (i) any decrease in the remaining period to maturity and/or an increase in the forward interest rate to maturity results in a more favorable valuation; and (ii) any decrease in the forward interest rate to maturity results in a less favorable valuation. Our credit exposure under these hedging agreements, or similar agreements we may enter into in the future, is the cost of replacing an agreement in the event of non-performance by our counterparty.

Our cash equivalents are money market instruments consisting of short-term government securities and repurchase agreements that are fully collateralized by government securities. We do not believe that we have any material credit exposure with respect to these assets.

Our credit exposure related to our accounts receivable does not represent a significant concentration of credit risk due to the quantity of advertisers, the minimal reliance on any one advertiser, the multiple markets in which we operate and the wide variety of advertising business sectors.

See also additional disclosures regarding liquidity and capital resources made under Liquidity and Capital Resources in Part 1, Item 2, above.

ITEM 4. Controls And Procedures Evaluation Of Controls And Procedures

We maintain disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) that are designed to ensure that: (i) information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms; and (ii) such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, our management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on the foregoing, our President/Chief Executive Officer and Executive Vice President Operations/Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level.

Changes In Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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PART II

OTHER INFORMATION

ITEM 1. Legal Proceedings

There were no material developments relating to the legal proceedings described in our Annual Report on Form 10-K for the year ended December 31, 2011, filed with the Securities and Exchange Commission on February 29, 2012.

ITEM 1A. Risk Factors

There have been no material changes from the Risk Factors described in our Annual Report on Form 10-K for the year ended December 31, 2011, filed with the Securities and Exchange Commission on February 29, 2012.

ITEM 2. Unregistered Sales Of Equity Securities And Use Of Proceeds

During the three-month period ending June 30, 2012, we withheld shares of stock upon the vesting of restricted stock units to cover withholding tax obligations, unless an employee elected to pay such tax in cash. The following table provides information on shares withheld (which are considered repurchased) during the three-month period ended June 30, 2012:

			(c)	(d)
			Total	Maximum
			Number	Approximate
			Of	Dollar
			Shares	Value
			Purchased	Of Shares
			As Part	That May
	(a)	(b)	Of	Yet Be
	Total	Average	Publicly	Purchased
	Number	Price	Announced	Under The
	Of Shares	Paid	Plans Or	Plans Or
Period	Purchased	Per Share	Programs	Programs
April 1, 2012 April 30, 2012		\$		\$
May 1, 2012 May 31, 2012	33,816	\$ 5.11		\$
June 1, 2012 June 30, 2012		\$		\$

In connection with employee tax obligations related to the vesting of restricted stock units during the three months ended June 30, 2012 and in accordance with elections by certain employees, we are deemed to have repurchased the following shares withheld to satisfy employees tax obligations: 33,816 shares at an average price of \$5.11 per share in May 2012. These shares are included in the table above.

33,816

ITEM 3. Defaults Upon Senior Securities

None.

Total

ITEM 4. Mine Safety Disclosures

N/A

ITEM 5. Other Information

None.

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ITEM 6. Exhibits

Exhibit Number	Description
3.01	Amended and Restated Articles of Incorporation of the Entercom Communications Corp. as further amended on December 19, 2007 and May 15, 2009. (1)
3.02	Amended and Restated Bylaws of the Entercom Communications Corp. (2)
4.01	Credit Agreement, dated as of November 23, 2011, among Entercom Radio, LLC, as the Borrower, Entercom Communications Corp., as the Parent, Bank of America, N.A. as Administrative Agent and the lenders party thereto. (3) (Originally filed as Exhibit 4.1)
4.02	Indenture, dated as of November 23, 2011, by and among Entercom Radio, LLC, as the Issuer, the Note Guarantors (as defined therein) and Wilmington Trust, National Association, as trustee. (3) (Originally filed as Exhibit 4.2)
4.03	Form of Note. (3) (Originally filed as Exhibit 4.3)
31.01	Certification of President and Chief Executive Officer required by Rule 13a-14(a) or Rule 15d-14(a), as created by Section 302 of the Sarbanes-Oxley Act of 2002. (4)
31.02	Certification of Executive Vice President and Chief Financial Officer required by Rule 13a-14(a) or Rule 15d-14(a), as created by Section 302 of the Sarbanes-Oxley Act of 2002. (4)
32.01	Certification of President and Chief Executive Officer pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002. (5)
32.02	Certification of Executive Vice President and Chief Financial Officer pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002. (5)
101.INS	XBRL Instance Document (4)
101.SCH	XBRL Taxonomy Extension Schema Document (4)
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document (4)
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document (4)
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document (4)
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document (4)

⁽¹⁾ Incorporated by reference to Exhibit 3.01 of our Amendment to Registration Statement on Form S-1, as filed on January 27, 1999 (File No. 333-61381), Exhibit 3.1 of our Current Report on Form 8-K as filed on December 21, 2007 and Exhibit 3.02 of our Quarterly Report on Form 10-Q for the quarter ended June 30, 2009, as filed on August 5, 2009.

- (2) Incorporated by reference to Exhibit 3.1 of our Current Report on Form 8-K as filed on February 21, 2008.
- (3) Incorporated by reference to an exhibit (as indicated above) to our Current Report on Form 8-K filed on November 25, 2011.
- (4) Filed herewith.
- (5) These exhibits are submitted herewith as accompanying this Quarterly Report on Form 10-Q and shall not be deemed to be filed as part of such Quarterly Report on Form 10-Q.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ENTERCOM COMMUNICATIONS CORP.

(Registrant)

Date: August 3, 2012 /S/ David J. Field

Name: David J. Field

Title: President and Chief Executive Officer

(principal executive officer)

Date: August 3, 2012 /S/ Stephen F. Fisher

Name: Stephen F. Fisher

Title: Executive Vice President - Operations and Chief Financial

Officer (principal financial officer)

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