

SOUTHERN MISSOURI BANCORP INC  
Form 10-Q  
November 14, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 0-23406

Southern Missouri Bancorp, Inc.  
(Exact name of registrant as specified in its charter)

Missouri 43-1665523  
(State or jurisdiction of incorporation)  
employer id. no.)

(IRS

531 Vine Street Poplar Bluff, MO 63901  
(Address of principal executive offices) (Zip code)

(573) 778-1800  
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data file required to be submitted and posted pursuant to Rule 405 of regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

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Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

|                            |                      |                          |  |
|----------------------------|----------------------|--------------------------|--|
| Large accelerated<br>filer | Accelerated<br>filer | Non-accelerated<br>filer | Smaller reporting<br>company <input checked="" type="checkbox"/> |
|----------------------------|----------------------|--------------------------|--|

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12 b-2 of the Exchange Act)

Yes No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date:

| Class                         | Outstanding at November 14,<br>2012 |
|-------------------------------|-------------------------------------|
| Common Stock, Par Value \$.01 | 3,252,076 Shares                    |

SOUTHERN MISSOURI BANCORP, INC.  
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## PART I: Item 1: Condensed Consolidated Financial Statements

SOUTHERN MISSOURI BANCORP, INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 SEPTEMBER 30, 2012, AND JUNE 30, 2012

|   | September 30,<br>2012<br>(unaudited) | June 30, 2012 |
|---|--------------------------------------|---------------|
| Cash and cash equivalents   | \$9,006,056                          | \$33,421,099  |
| Interest-bearing time deposits  | 2,154,000                            | 1,273,000     |
| Available for sale securities   | 71,973,898                           | 75,126,845    |
| Stock in FHLB of Des Moines   | 2,819,200                            | 2,018,200     |
| Stock in Federal Reserve Bank of St. Louis  | 1,001,050                            | 1,001,050     |
| Loans receivable, net of allowance for loan losses of<br>\$8,080,838 and \$7,492,054 at September 30, 2012<br>and June 30, 2012, respectively                               | 608,689,480                          | 583,464,521   |
| Accrued interest receivable   | 4,432,400                            | 3,694,344     |
| Premises and equipment, net   | 13,085,526                           | 11,347,064    |
| Bank owned life insurance – cash surrender value  | 16,083,321                           | 15,957,500    |
| Intangible assets, net  | 1,353,274                            | 1,457,557     |
| Prepaid expenses and other assets   | 12,993,319                           | 10,427,788    |
| Total assets  | \$743,591,524                        | \$739,188,968 |
| Deposits  | \$571,884,338                        | \$584,813,623 |
| Securities sold under agreements to repurchase  | 22,940,577                           | 25,642,407    |
| Advances from FHLB of Des Moines  | 42,500,000                           | 24,500,000    |
| Accounts payable and other liabilities  | 1,492,583                            | 1,662,208     |
| Accrued interest payable  | 545,289                              | 625,659       |
| Subordinated debt   | 7,217,000                            | 7,217,000     |
| Total liabilities   | 646,579,787                          | 644,460,897   |
| Commitments and contingencies   | -                                    | -             |
| Preferred stock, \$.01 par value, \$1,000 liquidation value; 500,000<br>shares authorized; 20,000 shares issued and outstanding<br>at September 30, 2012, and June 30, 2012 | 20,000,000                           | 20,000,000    |
| Common stock, \$.01 par value; 4,000,000 shares authorized;<br>3,252,706 shares issued at September 30 and June 30, 2012  | 32,527                               | 32,527        |
| Warrants to acquire common stock  | 176,790                              | 176,790       |
| Additional paid-in capital  | 22,538,803                           | 22,479,767    |
| Retained earnings   | 53,345,861                           | 51,365,401    |
| Treasury stock of 630 and 2,230 shares at September 30 and June 30,<br>2012, at cost, respectively  | (7,435                               | ) (26,315     |
| Accumulated other comprehensive income  | 925,191                              | 699,901       |
| Total stockholders' equity  | 97,011,737                           | 94,728,071    |
| Total liabilities and stockholders' equity  | \$743,591,524                        | \$739,188,968 |

See Notes to Condensed Consolidated Financial Statements

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SOUTHERN MISSOURI BANCORP, INC  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
FOR THE THREE-MONTH PERIODS ENDED SEPTEMBER 30, 2012 AND 2011 (Unaudited)

|  | Three months<br>ended<br>September 30, |                    |
|--|--|--------------------|
|  | 2012                                   | 2011               |
| <b>INTEREST INCOME:</b>  |  |                    |
| Loans  | \$8,853,934                            | \$9,555,125        |
| Investment securities  | 362,703                                | 353,177            |
| Mortgage-backed securities                                     | 125,763                                | 276,567            |
| Other interest-earning assets                                  | 19,249                                 | 29,034             |
| Total interest income  | 9,361,649                              | 10,213,903         |
| <b>INTEREST EXPENSE:</b>                                       |  |                    |
| Deposits   | 1,579,702                              | 2,282,984          |
| Securities sold under agreements to repurchase                 | 48,302                                 | 59,702             |
| Advances from FHLB of Des Moines                               | 254,712                                | 339,391            |
| Subordinated debt  | 59,126                                 | 54,048             |
| Total interest expense   | 1,941,842                              | 2,736,125          |
| <b>NET INTEREST INCOME</b>                                     | <b>7,419,807</b>                       | <b>7,477,778</b>   |
| <b>PROVISION FOR LOAN LOSSES</b>                               | <b>610,689</b>                         | <b>516,683</b>     |
| <b>NET INTEREST INCOME AFTER<br/>PROVISION FOR LOAN LOSSES</b> | <b>6,809,118</b>                       | <b>6,961,095</b>   |
| <b>NONINTEREST INCOME:</b>                                     |  |                    |
| Deposit account charges and related fees                       | 431,816                                | 371,151            |
| Bank credit transaction fees                                   | 298,519                                | 263,606            |
| Loan late charges  | 51,556                                 | 58,924             |
| Other loan fees  | 72,560                                 | 50,303             |
| Net realized gains on sale of loans                            | 53,156                                 | 93,678             |
| Earnings on bank owned life insurance                          | 125,821                                | 71,553             |
| Other income   | 26,553                                 | 207,279            |
| Total noninterest income                                       | 1,059,981                              | 1,116,494          |
| <b>NONINTEREST EXPENSE:</b>                                    |  |                    |
| Compensation and benefits                                      | 2,461,166                              | 2,252,091          |
| Occupancy and equipment, net (inc data)                        | 691,911                                | 582,205            |
| Deposit insurance premiums                                     | 94,546                                 | 93,072             |
| Legal and professional fees                                    | 99,059                                 | 98,151             |
| Advertising  | 58,899                                 | 87,068             |
| Postage and office supplies                                    | 103,523                                | 122,585            |
| Intangible amortization  | 104,283                                | 104,283            |
| Bank card network fees   | 144,110                                | 132,076            |
| Other operating expense  | 380,462                                | 311,459            |
| Total noninterest expense                                      | 4,137,959                              | 3,782,990          |
| <b>INCOME BEFORE INCOME TAXES</b>                              | <b>3,731,140</b>                       | <b>4,294,599</b>   |
| <b>INCOME TAXES</b>  | <b>1,140,886</b>                       | <b>1,444,207</b>   |
| <b>NET INCOME</b>  | <b>\$2,590,254</b>                     | <b>\$2,850,392</b> |
| Less: effective dividend on preferred shares                   | 195,115                                | 230,398            |
| Net income available to common shareholders                    | \$2,395,139                            | \$2,619,994        |

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|                                   |        |        |
|-----------------------------------|--------|--------|
| Basic earnings per common share   | \$0.74 | \$1.25 |
| Diluted earnings per common share | \$0.71 | \$1.21 |
| Dividends per common share        | \$0.15 | \$0.12 |

See Notes to Condensed Consolidated Financial Statements

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SOUTHERN MISSOURI BANCORP, INC  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 FOR THE THREE-MONTH PERIODS ENDED SEPTEMBER 30, 2012 AND 2011 (Unaudited)

|  | Three months ended<br>September 30, |             |
|--|-------------------------------------|-------------|
|  | 2012                                | 2011        |
| Net income   | \$2,590,254                         | \$2,850,392 |
| Other comprehensive income:  |                                     |             |
| Unrealized gains on securities available-for-sale  | 357,688                             | 425,956     |
| Unrealized losses on available-for-sale securities for<br>which a portion of an other-than-temporary impairment<br>has been recognized in income | (84                                 | ) (14,030   |
| Tax expense  | (132,313                            | ) (152,413  |
| Total other comprehensive income   | 225,291                             | 259,513     |
| Comprehensive income   | \$2,815,545                         | \$3,109,905 |

See Notes to Condensed Consolidated Financial Statements



SOUTHERN MISSOURI BANCORP, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE THREE-MONTH PERIODS ENDED SEPTEMBER 30, 2012 AND 2011 (Unaudited)

|  | Three months ended<br>September 30, |             |
|--|-------------------------------------|-------------|
|  | 2012                                | 2011        |
| Cash Flows From Operating Activities:  |                                     |             |
| Net income   | \$2,590,254                         | \$2,850,392 |
| Items not requiring (providing) cash:  |                                     |             |
| Depreciation   | 262,864                             | 214,363     |
| Loss on disposal of fixed assets   | 20,875                              |             |
| MRP and SOP expense  | 53,548                              | 5,508       |
| Loss on sale of foreclosed assets  | (20,874)                            | (73,983)    |
| Amortization of intangible assets  | 104,283                             | 104,283     |
| Increase in cash surrender value of bank owned life insurance                | (125,821)                           | (71,553)    |
| Provision for loan losses and off-balance sheet credit exposures             | 610,689                             | 516,683     |
| Net amortization of premiums and discounts on securities                     | 135,976                             | 50,558      |
| Changes in:  |                                     |             |
| Accrued interest receivable  | (738,056)                           | (502,260)   |
| Prepaid expenses and other assets  | (2,455,486)                         | 210,029     |
| Accounts payable and other liabilities                                       | (709,708)                           | (1,926,929) |
| Accrued interest payable   | (80,370)                            | (8,452)     |
| Net cash provided by operating activities                                    | (351,826)                           | 1,368,639   |
| Cash flows from investing activities:  |                                     |             |
| Net increase in loans  | (25,916,148)                        | (7,928,546) |
| Net change in interest-bearing deposits                                      | (881,000)                           | -           |
| Proceeds from maturities of available for sale securities                    | 11,688,771                          | 6,058,908   |
| Net purchases of Federal Home Loan Bank stock                                | (801,000)                           | -           |
| Purchases of available-for-sale securities                                   | (8,314,197)                         | (7,054,020) |
| Purchases of premises and equipment  | (2,048,701)                         | (606,015)   |
| Proceeds from sale of fixed assets   | 26,500                              | -           |
| Proceeds from sale of foreclosed assets                                      | 399,100                             | 186,075     |
| Net cash used in investing activities  | (25,846,675)                        | (9,343,598) |
| Cash flows from financing activities:  |                                     |             |
| Net (decrease) increase in demand deposits and savings accounts              | (6,745,685)                         | 17,216,235  |
| Net (decrease) increase in certificates of deposits                          | (6,183,601)                         | 1,460,533   |
| Net (decrease) increase in securities sold<br>under agreements to repurchase | (2,701,830)                         | 144,920     |
| Proceeds from Federal Home Loan Bank advances                                | 18,000,000                          | -           |
| Redemption of preferred stock  | -                                   | (9,550,000) |
| Issuance of preferred stock  | -                                   | 19,973,208  |
| Dividends paid on preferred stock  | (116,438)                           | (87,542)    |
| Dividends paid on common stock   | (493,356)                           | (251,877)   |
| Exercise of stock options  | 24,368                              | 15,230      |
| Purchase of treasury stock   | --                                  | --          |
| Net cash provided by financing activities                                    | 1,783,458                           | 28,920,707  |

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|  |             |   |              |
|--|-------------|---|--------------|
| (Decrease) increase in cash and cash equivalents | (24,415,043 | ) | 20,945,748   |
| Cash and cash equivalents at beginning of period | 33,421,099  |   | 33,895,706   |
| Cash and cash equivalents at end of period       | \$9,006,056 |   | \$54,841,454 |
| Supplemental disclosures of                      |             |   |              |
| Cash flow information:                           |             |   |              |
| Noncash investing and financing activities:      |             |   |              |
| Conversion of loans to foreclosed real estate    | \$20,000    |   | \$292,000    |
| Conversion of foreclosed real estate to loans    | 45,000      |   | 507,050      |
| Conversion of loans to repossessed assets        | 105,500     |   | 110,005      |
| Cash paid during the period for:                 |             |   |              |
| Interest (net of interest credited)              | \$1,914,897 |   | \$634,616    |
| Income taxes                                     | 1,541,084   |   | 2,831,570    |

See Notes to Condensed Consolidated Financial Statements

SOUTHERN MISSOURI BANCORP, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1: Basis of Presentation

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Securities and Exchange Commission (SEC) Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all material adjustments (consisting only of normal recurring accruals) considered necessary for a fair presentation have been included. The consolidated balance sheet of the Company as of June 30, 2012, has been derived from the audited consolidated balance sheet of the Company as of that date. Operating results for the three-month periods ended September 30, 2012, are not necessarily indicative of the results that may be expected for the entire fiscal year. For additional information, refer to the audited consolidated financial statements included in the Company's June 30, 2012, Form 10-K, which was filed with the SEC.

The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, Southern Bank (Bank). All significant intercompany accounts and transactions have been eliminated in consolidation.

Note 2: Organization and Summary of Significant Accounting Policies

**Organization.** Southern Missouri Bancorp, Inc., a Missouri corporation (the Company) was organized in 1994 and is the parent company of Southern Bank (the Bank). Substantially all of the Company's consolidated revenues are derived from the operations of the Bank, and the Bank represents substantially all of the Company's consolidated assets and liabilities.

The Bank is primarily engaged in providing a full range of banking and financial services to individuals and corporate customers in its market areas. The Bank and Company are subject to competition from other financial institutions. The Bank and Company are subject to regulation by certain federal and state agencies and undergo periodic examinations by those regulatory authorities.

**Basis of Financial Statement Presentation.** The financial statements of the Company have been prepared in conformity with accounting principles generally accepted in the United States of America and general practices within the banking industry. In the normal course of business, the Company encounters two significant types of risk: economic and regulatory. Economic risk is comprised of interest rate risk, credit risk, and market risk. The Company is subject to interest rate risk to the degree that its interest-bearing liabilities reprice on a different basis than its interest-earning assets. Credit risk is the risk of default on the Company's investment or loan portfolios resulting from the borrowers' inability or unwillingness to make contractually required payments. Market risk reflects changes in the value of the investment portfolio, collateral underlying loans receivable, and the value of the Company's investments in real estate.

**Principles of Consolidation.** The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, the Bank. All significant intercompany accounts and transactions have been eliminated.

**Use of Estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ

from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses, estimated fair values of purchased loans, other-than-temporary impairments (OTTI), and fair value of financial instruments.

Cash and Cash Equivalents. For purposes of reporting cash flows, cash and cash equivalents includes cash, due from depository institutions and interest-bearing deposits in other depository institutions with original maturities of three months or less. Interest-bearing deposits in other depository institutions were \$6,582, 000 and \$31,048,000 at September 30 and June 30, 2012, respectively. The deposits are held in various commercial banks in amounts not exceeding the FDIC's deposit insurance limits, as well as at the Federal Reserve, the Federal Home Loan Bank of Des Moines, and the Federal Home Loan Bank of Dallas.

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Available for Sale Securities. Available for sale securities, which include any security for which the Company has no immediate plan to sell but which may be sold in the future, are carried at fair value. Unrealized gains and losses, net of tax, are reported in accumulated other comprehensive income, a component of stockholders' equity. All securities have been classified as available for sale.

Premiums and discounts on debt securities are amortized or accreted as adjustments to income over the estimated life of the security using the level yield method. Realized gains or losses on the sale of securities is based on the specific identification method. The fair value of securities is based on quoted market prices or dealer quotes. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

The Company does not invest in collateralized mortgage obligations that are considered high risk.

When the Company does not intend to sell a debt security, and it is more likely than not the Company will not have to sell the security before recovery of its cost basis, it recognizes the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income. As a result, the Company's balance sheet as of the dates presented reflects the full impairment (that is, the difference between the security's amortized cost basis and fair value) on debt securities that the Company intends to sell or would more likely than not be required to sell before the expected recovery of the amortized cost basis. For available-for-sale debt securities that management has no intent to sell and believes that it more likely than not will not be required to sell prior to recovery, only the credit loss component of the impairment is recognized in earnings, while the noncredit loss is recognized in accumulated other comprehensive income. The credit loss component recognized in earnings is identified as the amount of principal cash flows not expected to be received over the remaining term of the security as projected based on cash flow projections.

Federal Reserve Bank and Federal Home Loan Bank Stock. The Bank is a member of the Federal Reserve and the Federal Home Loan Bank (FHLB) systems. Capital stock of the Federal Reserve and the FHLB is a required investment based upon a predetermined formula and is carried at cost.

Loans. Loans are generally stated at unpaid principal balances, less the allowance for loan losses and net deferred loan origination fees.

Interest on loans is accrued based upon the principal amount outstanding. The accrual of interest on loans is discontinued when, in management's judgment, the collectibility of interest or principal in the normal course of business is doubtful. The Company complies with regulatory guidance which indicates that loans should be placed in nonaccrual status when 90 days past due, unless the loan is both well-secured and in the process of collection. A loan that is "in the process of collection" may be subject to legal action or, in appropriate circumstances, through other collection efforts reasonably expected to result in repayment or restoration to current status in the near future. A loan is considered delinquent when a payment has not been made by the contractual due date. Interest income previously accrued but not collected at the date a loan is placed on nonaccrual status is reversed against interest income. Cash receipts on a nonaccrual loan are applied to principal and interest in accordance with its contractual terms unless full payment of principal is not expected, in which case cash receipts, whether designated as principal or interest, are applied as a reduction of the carrying value of the loan. A nonaccrual loan is generally returned to accrual status when principal and interest payments are current, full collectability of principal and interest is reasonably assured, and a consistent record of performance has been demonstrated.

The allowance for losses on loans represents management's best estimate of losses probable in the existing loan portfolio. The allowance for losses on loans is increased by the provision for losses on loans charged to expense and reduced by loans charged off, net of recoveries. Loans are charged off in the period deemed uncollectible, based on management's analysis of expected cash flow (for non-collateral dependent loans) or collateral value (for

collateral-dependent loans). Subsequent recoveries of loans previously charged off, if any, are credited to the allowance when received. The provision for losses on loans is determined based on management's assessment of several factors: reviews and evaluations of specific loans, changes in the nature and volume of the loan portfolio, current economic conditions and the related impact on specific borrowers and industry groups, historical loan loss experience, the level of classified and nonperforming loans and the results of regulatory examinations.

Loans are considered impaired if, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Depending on a particular loan's circumstances, we measure impairment of a loan based upon either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the fair value of the collateral less estimated costs to sell if the loan is collateral dependent. Valuation allowances are established for collateral-dependent impaired loans for the difference between the loan amount and fair value of collateral less estimated selling costs. For impaired loans that are not collateral dependent, a valuation allowance is established for the difference between the loan amount and the present value of expected future cash flows discounted at the historical effective interest rate or the



observable market price of the loan. Impairment losses are recognized through an increase in the required allowance for loan losses. Cash receipts on loans deemed impaired are recorded based on the loan's separate status as a nonaccrual loan or an accrual status loan.

As a result of the acquisition of the former First Southern Bank, Batesville, Arkansas, the Company acquired certain loans with an outstanding principal balance of \$14.2 million for which it was deemed probable that we would be unable to collect all contractually required payments. These loans are accounted for in accordance with ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. The Company recorded a fair value discount of \$3.9 million related to these loans acquired with deteriorated credit quality ("purchased credit impaired loans"), and began carrying them at a value of \$10.3 million. For these loans, we determined the contractual amount and timing of undiscounted principal and interest payments (the "undiscounted contractual cash flows"), and estimated the amount and timing of undiscounted expected principal and interest payments, including expected prepayments (the "undiscounted expected cash flows"). Under acquired impaired loan accounting, the difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is the nonaccretable difference. The nonaccretable difference is an estimate of the loss exposure of principal and interest related to the purchased credit impaired loans, and the amount is subject to change over time based on the performance of the loans. The carrying value of purchased credit impaired loans is initially determined as the discounted expected cash flows. The excess of expected cash flows at acquisition over the initial fair value of the purchased credit impaired loans is referred to as the "accretable yield" and is recorded as interest income over the estimated life of the acquired loans using the level-yield method, if the timing and amount of the future cash flows is reasonably estimable. The carrying value of purchased credit impaired loans is reduced by payments received, both principal and interest, and increased by the portion of the accretable yield recognized as interest income. Subsequent to acquisition, the Company evaluates the purchased credit impaired loans on a quarterly basis. Increases in expected cash flows compared to those previously estimated increase the accretable yield and are recognized as interest income prospectively. Decreases in expected cash flows compared to those previously estimated decrease the accretable yield and may result in the establishment of an allowance for loan losses and a provision for loan losses. Purchased credit impaired loans are generally considered accruing and performing loans, as the loans accrete interest income over the estimated life of the loan when expected cash flows are reasonably estimable. Accordingly, purchased credit impaired loans that are contractually past due are still considered to be accruing and performing as long as there is an expectation that the estimated cash flows will be received. If the timing and amount of cash flows is not reasonably estimable, the loans may be classified as nonaccrual loans.

Loan fees and certain direct loan origination costs are deferred, and the net fee or cost is recognized as an adjustment to interest income using the interest method over the contractual life of the loans.

Foreclosed Real Estate. Real estate acquired by foreclosure or by deed in lieu of foreclosure is initially recorded at fair value less estimated selling costs. Costs for development and improvement of the property are capitalized.

Valuations are periodically performed by management, and an allowance for losses is established by a charge to operations if the carrying value of a property exceeds its estimated fair value, less estimated selling costs.

Loans to facilitate the sale of real estate acquired in foreclosure are discounted if made at less than market rates. Discounts are amortized over the fixed interest period of each loan using the interest method.

Premises and Equipment. Premises and equipment are stated at cost less accumulated depreciation and include expenditures for major betterments and renewals. Maintenance, repairs, and minor renewals are expensed as incurred. When property is retired or sold, the retired asset and related accumulated depreciation are removed from the accounts and the resulting gain or loss taken into income. The Company reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If such assets are considered to be impaired, the impairment loss recognized is measured by the amount by which the

carrying amount exceeds the fair value of the assets.

Depreciation is computed by use of straight-line and accelerated methods over the estimated useful lives of the assets. Estimated lives are generally 10 to 40 years for premises, five to seven years for equipment, and three years for software.

Intangible Assets. Identifiable intangible assets are being amortized on a straight-line basis over periods ranging from five to fifteen years. Such assets are periodically evaluated as to the recoverability of their carrying value. Goodwill is tested periodically for impairment.

Income Taxes. The Company accounts for income taxes in accordance with income tax accounting guidance (ASC 740, Income Taxes). The income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences

between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

The Company recognizes interest and penalties on income taxes as a component of income tax expense.

The Company files consolidated income tax returns with its subsidiary.

**Equity Incentive Plan.** The Company accounts for its Equity Incentive Plan (EIP) and Management Recognition Plan (MRP) in accordance with ASC 718, "Share-Based Payment." Compensation expense is based on the market price of the Company's stock on the date the shares are granted and is recorded over the vesting period.

**Outside Directors' Retirement.** The Bank adopted a directors' retirement plan in April 1994 for outside directors. The directors' retirement plan provides that each non-employee director (participant) shall receive, upon termination of service on the Board on or after age 60, other than termination for cause, a benefit in equal annual installments over a five year period. The benefit will be based upon the product of the participant's vesting percentage and the total Board fees paid to the participant during the calendar year preceding termination of service on the Board. The vesting percentage shall be determined based upon the participant's years of service on the Board.

In the event that the participant dies before collecting any or all of the benefits, the Bank shall pay the participant's beneficiary. No benefits shall be payable to anyone other than the beneficiary, and shall terminate on the death of the beneficiary.

**Stock Options.** With limited exceptions, the amount of compensation cost is measured based on the grant-date fair value of the equity instruments issued. Compensation cost is recognized over the vesting period during which an employee provides service in exchange for the award. Stock-based compensation has been recognized for all stock options granted or modified after July 1, 2005.

**Earnings Per Share.** Basic earnings per share available to common stockholders is computed using the weighted-average number of common shares outstanding. Diluted earnings per share available to common stockholders includes the effect of all weighted-average dilutive potential common shares (stock options and warrants) outstanding during each period.

**Comprehensive Income.** Comprehensive income consists of net income and other comprehensive income, net of applicable income taxes. Other comprehensive income includes unrealized appreciation (depreciation) on available-for-sale securities, unrealized appreciation (depreciation) on available-for-sale securities for which a portion of an other-than-temporary impairment has been recognized in income, and changes in the funded status of defined benefit pension plans.

Treasury Stock. Treasury stock is stated at cost. Cost is determined by the first-in, first-out method.

Reclassification. Certain amounts included in the consolidated financial statements have been reclassified to conform to the 2012 presentation. These reclassifications had no effect on net income.

The following paragraphs summarize the impact of new accounting pronouncements:

In July 2012, the Financial Accounting Standards board (FASB) issued Accounting Standards Update (ASU) 2012-02, Intangibles – Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment. The amendments in this ASU allow an entity to first assess qualitative factors to determine whether it is necessary to perform a quantitative impairment test. An entity would not be required to calculate the fair value of an indefinite-lived intangible assets unless the entity determines, based on qualitative assessment, that it is more likely than not the indefinite-lived intangible asset is impaired. The ASU is effective for annual and interim impairment tests performed for fiscal years beginning after September 15 2012. The

Company adopted the standard on July 1, 2012, and adoption did not have a significant impact on the Company's financial statements.

In October 2012, the FASB issued ASU 2012-04, Technical Corrections and Improvements. The amendments in this ASU make technical corrections, clarifications, and limited-scope improvements to various Topics throughout the Codification. This ASU is effective for public entities for fiscal periods beginning after December 15, 2012.

### Note 3: Securities

The amortized cost, gross unrealized gains, gross unrealized losses, and approximate fair value of securities available for sale consisted of the following:

|  | Amortized<br>Cost | September 30, 2012           |                               | Estimated<br>Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|----------------------------|
|  |                   | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |                            |
| Investment and mortgage backed securities:       |                   |                              |                               |                            |
| U.S. government-sponsored enterprises (GSEs)     | \$ 14,033,274     | \$ 55,190                    | \$(1,633 )                    | \$ 14,086,831              |
| State and political subdivisions                 | 36,832,089        | 2,129,587                    | (80,612 )                     | 38,881,064                 |
| Other securities                                 | 2,643,778         | 42,014                       | (1,233,735 )                  | 1,452,057                  |
| Mortgage-backed: GSE residential                 | 11,317,686        | 533,408                      | -                             | 11,851,094                 |
| Mortgage-backed: other U.S. government agencies  | 5,706,837         | 47                           | (4,032 )                      | 5,702,852                  |
| Total investments and mortgage-backed securities | \$ 70,533,664     | \$ 2,760,246                 | \$(1,320,012 )                | \$ 71,973,898              |

|  | Amortized<br>Cost | June 30, 2012                |                               | Estimated<br>Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|----------------------------|
|  |                   | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |                            |
| Investment and mortgage backed securities:       |                   |                              |                               |                            |
| U.S. government-sponsored enterprises (GSEs)     | \$ 18,046,654     | \$ 53,348                    | \$(384 )                      | \$ 18,099,618              |
| State and political subdivisions                 | 34,656,284        | 1,823,625                    | (98,656 )                     | 36,381,253                 |
| Other securities                                 | 2,646,719         | 14,310                       | (1,267,772 )                  | 1,393,257                  |
| Mortgage-backed: GSE residential                 | 15,657,921        | 565,989                      | (7,861 )                      | 16,216,049                 |
| Mortgage-backed: other U.S. government agencies  | 3,036,637         | 31                           | -                             | 3,036,668                  |
| Total investments and mortgage-backed securities | \$ 74,044,215     | \$ 2,457,303                 | \$(1,374,673 )                | \$ 75,126,845              |

The amortized cost and estimated fair value of investment and mortgage-backed securities, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalties.

|  | September 30, 2012 |                            |
|--|--------------------|----------------------------|
|  | Amortized<br>Cost  | Estimated<br>Fair<br>Value |
| Available for Sale:                              |                    |                            |
| Within one year                                  | \$215,000          | \$215,168                  |
| After one year but less than five years          | 8,327,233          | 8,392,528                  |
| After five years but less than ten years         | 16,409,641         | 16,960,995                 |
| After ten years                                  | 28,557,267         | 28,851,261                 |
| Total investment securities                      | 53,509,141         | 54,419,952                 |
| Mortgage-backed securities                       | 17,024,523         | 17,553,946                 |
| Total investments and mortgage-backed securities | \$70,533,664       | \$71,973,898               |

The following tables show our investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at September 30 and June 30, 2012:

|  | September 30, 2012  |                   |                     |                   |             |                   |
|--|---------------------|-------------------|---------------------|-------------------|-------------|-------------------|
|  | Less than 12 months |                   | More than 12 months |                   | Total       |                   |
|  | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value  | Unrealized Losses |
| U.S. government-sponsored enterprises (GSEs)     | \$993,918           | \$1,633           | \$-                 | \$-               | \$993,918   | \$1,633           |
| State and political subdivisions                 | 5,529,636           | 80,612            | -                   | -                 | 5,529,636   | 80,612            |
| Other securities                                 | -                   | -                 | 318,844             | 1,233,735         | 318,844     | 1,233,735         |
| Mortgage-backed: other U.S. government agencies  | 2,823,396           | 4,032             | -                   | -                 | 2,823,396   | 4,032             |
| Total investments and mortgage-backed securities | \$9,346,950         | \$86,277          | \$318,844           | \$1,233,735       | \$9,665,794 | \$1,320,012       |

|  | June 30, 2012       |                   |                     |                   |             |                   |
|--|---------------------|-------------------|---------------------|-------------------|-------------|-------------------|
|  | Less than 12 months |                   | More than 12 months |                   | Total       |                   |
|  | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value  | Unrealized Losses |
| U.S. government-sponsored enterprises (GSEs)     | \$999,616           | \$384             | \$-                 | \$-               | \$999,616   | \$384             |
| State and political subdivisions                 | 5,525,825           | 98,656            | -                   | -                 | 5,525,825   | 98,656            |
| Other securities                                 | -                   | -                 | 282,639             | 1,267,772         | 282,639     | 1,267,772         |
| Mortgage-backed: GSE residential                 | 1,943,968           | 7,861             | -                   | -                 | 1,943,968   | 7,861             |
| Total investments and mortgage-backed securities | \$8,469,409         | \$106,901         | \$282,639           | \$1,267,772       | \$8,752,048 | \$1,374,673       |

Other securities. At September 30, 2012, there were four pooled trust preferred securities with an estimated fair value of \$319,000 and unrealized losses of \$1.2 million in a continuous unrealized loss position for twelve months or more. These unrealized losses were primarily due to the long-term nature of the pooled trust preferred securities, a lack of demand or inactive market for these securities, and concerns regarding the financial institutions that have issued the underlying trust preferred securities.

The September 30, 2012, cash flow analysis for three of these securities showed it is probable the Company will receive all contracted principal and related interest projected. The cash flow analysis used in making this determination was based on anticipated default and recovery rates, amounts of prepayments, and the resulting cash flows were discounted based on the yield anticipated at the time the securities were purchased. Other inputs include the actual collateral attributes, which include credit ratings and other performance indicators of the underlying financial institutions, including profitability, capital ratios, and asset quality. Assumptions for these three securities included prepayments by banks of \$15 billion or more in assets of all fixed rate securities by mid-2013; adjustable rate securities are expected to prepay based on spreads. For banks of less than \$15 billion in assets, the only material prepayments are assumed to be those with relatively high fixed rates. No recoveries are assumed for issuers currently in default; recoveries of 29% to 32% on currently deferred issuers within the next two years; no net new deferrals for the next two years; and annual defaults of 36 basis points (with 10% recoveries, lagged two years) thereafter.

One of these three securities continues to receive cash interest payments in full and our cash flow analysis indicates that these payments are likely to continue. Because the Company does not intend to sell this security and it is not more-likely-than-not that the Company will be required to sell the security prior to recovery of its amortized cost basis, which may be maturity, the Company does not consider this investment to be other-than-temporarily impaired at June 30, 2012.

For the other two of these three securities, the Company is receiving principal-in-kind (PIK), in lieu of cash interest. These securities all allow, under the terms of the issue, for issuers to defer interest for up to five consecutive years. After five years, if not cured, the securities are considered to be in default and the trustee may demand payment in full of principal and accrued interest. Issuers are also considered to be in default in the event of the failure of the issuer or a subsidiary. Both deferred and defaulted issuers are considered non-performing, and the trustee calculates, on a quarterly or semi-annual basis, certain coverage tests prior to the payment of cash interest to owners of the various tranches of the securities. The tests must show that performing collateral is sufficient to meet requirements for senior tranches, both in terms of cash flow and collateral value, before cash interest can be paid to subordinate tranches. If the tests are not met, available cash flow is diverted to pay down the principal balance of senior tranches until the coverage tests are met, before cash interest payments to subordinate tranches may resume. The Company is receiving PIK for these two securities due to failure of the required coverage tests described above at senior tranche levels of these securities. The risk to holders of a tranche of a security in PIK status is that the pool's total cash flow will not be sufficient to repay all principal and accrued interest related to the investment. The impact of payment of PIK to subordinate tranches is to strengthen the position of senior tranches, by reducing the senior tranches' principal balances relative to available collateral and cash flow, while increasing principal balances, decreasing cash flow, and increasing credit risk to the



tranches receiving PIK. For our securities in receipt of PIK, the principal balance is increasing, cash flow has stopped, and, as a result, credit risk is increasing. The Company expects these securities to remain in PIK status for a period of five to seven years. Despite these facts, because the Company does not intend to sell these two securities and it is not more-likely-than-not that the Company will be required to sell these two securities prior to recovery of their amortized cost bases, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2012.

At December 31, 2008, analysis of the fourth pooled trust preferred security indicated other-than-temporary impairment (OTTI) and the Company performed further analysis to determine the portion of the loss that was related to credit conditions of the underlying issuers. The credit loss was calculated by comparing expected discounted cash flows based on performance indicators of the underlying assets in the security to the carrying value of the investment. The discounted cash flow was based on anticipated default and recovery rates, and resulting projected cash flows were discounted based on the yield anticipated at the time the security was purchased. Based on this analysis, the Company recorded an impairment charge of \$375,000 for the credit portion of the unrealized loss for this trust preferred security. This loss established a new, lower amortized cost basis of \$125,000 for this security, and reduced non-interest income for the second quarter and the twelve months ended June 30, 2009. At September 30, 2012, cash flow analyses showed it is probable the Company will receive all of the remaining cost basis and related interest projected for the security. The cash flow analysis used in making this determination was based similar inputs and factors as those described above. Assumptions for these three securities included prepayments by banks of \$15 billion or more in assets of all fixed rate securities by mid-2013; adjustable rate securities are expected to prepay based on spreads. For banks of less than \$15 billion in assets, the only material prepayments are assumed to be those with relatively high fixed rates. No recoveries are assumed for issuers currently in default; recoveries of 48% on currently deferred issuers within the next two years; no net new deferrals for the next two years; and annual defaults of 36 basis points (with 10% recoveries, lagged two years) thereafter. This security is in PIK status due to similar criteria and factors as those described above, with similar impact to the Company. This security is projected to remain in PIK status for a period of two years. Because the Company does not intend to sell this security and it is not more-likely-than-not the Company will be required to sell this security before recovery of its new, lower amortized cost basis, which may be maturity, the Company does not consider the remainder of the investment in this security to be other-than-temporarily impaired at September 30, 2012.

The Company does not believe any other individual unrealized loss as of September 30, 2012, represents OTTI. However, given the continued disruption in the financial markets, the Company may be required to recognize OTTI losses in future periods with respect to its available for sale investment securities portfolio. The amount and timing of any additional OTTI will depend on the decline in the underlying cash flows of the securities. Should the impairment of any of these securities become other-than-temporary, the cost basis of the investment will be reduced and the resulting loss recognized in the period the other-than-temporary impairment is identified.

Credit losses recognized on investments. As described above, some of the Company's investments in trust preferred securities have experienced fair value deterioration due to credit losses, but are not otherwise other-than-temporarily impaired. During fiscal 2009, the Company adopted ASC 820, formerly FASB Staff Position 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly." The following table provides information about the trust preferred security for which only a credit loss was recognized in income and other losses are recorded in other comprehensive income (loss) for the three-month period ended September 30, 2012 and 2011.

| Accumulated Credit Losses,<br>Three-Month Period<br>Ended September 30, |      |
|---|------|
| 2012  | 2011 |

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|   |            |            |
|---|------------|------------|
| Credit losses on debt securities held                               |            |            |
| Beginning of period   | \$ 375,000 | \$ 375,000 |
| Additions related to OTTI losses not previously recognized          | -          | -          |
| Reductions due to sales   | -          | -          |
| Reductions due to change in intent or likelihood of sale            | -          | -          |
| Additions related to increases in previously-recognized OTTI losses | -          | -          |
| Reductions due to increases in expected cash flows                  | -          | -          |
| End of period   | \$ 375,000 | \$ 375,000 |

## Note 4: Loans and Allowance for Loan Losses

Classes of loans are summarized as follows:

|                           | September 30,<br>2012 | June 30,<br>2012 |
|---------------------------|-----------------------|------------------|
| Real Estate Loans:        |                       |                  |
| Conventional              | \$ 206,916,266        | \$ 201,012,698   |
| Construction              | 31,279,237            | 40,181,979       |
| Commercial                | 221,912,242           | 200,957,429      |
| Consumer loans            | 28,349,963            | 28,985,905       |
| Commercial loans          | 140,553,260           | 137,004,222      |
|                           | 629,010,968           | 608,142,233      |
| Loans in process          | (12,400,777 )         | (17,370,404 )    |
| Deferred loan fees, net   | 160,127               | 184,746          |
| Allowance for loan losses | (8,080,838 )          | (7,492,054 )     |
| Total loans               | \$ 608,689,480        | \$ 583,464,521   |

The Company's lending activities consist of origination of loans secured by mortgages on one- to four-family residences and commercial and agricultural real estate, construction loans on residential and commercial properties, commercial and agricultural business loans and consumer loans. The Company has also occasionally purchased loan participation interests originated by other lenders and secured by properties generally located in the states of Missouri and Arkansas.

**Residential Mortgage Lending.** The Company actively originates loans for the acquisition or refinance of one- to four-family residences. This category includes both fixed-rate and adjustable-rate mortgage ("ARM") loans amortizing over periods of up to 30 years, and the properties securing such loans may be owner-occupied or non-owner-occupied. Single-family residential loans do not generally exceed 90% of the lower of the appraised value or purchase price of the secured property. Substantially all of the one- to four-family residential mortgage originations in the Company's portfolio are located within the Company's primary market area.

The Company also originates loans secured by multi-family residential properties that are generally located in the Company's primary market area. The majority of the multi-family residential loans that are originated by the Bank are amortized over periods generally up to 20 years, with balloon maturities typically up to five years. Both fixed and adjustable interest rates are offered and it is typical for the Company to include an interest rate "floor" in the loan agreement. Generally, multi-family residential loans do not exceed 85% of the lower of the appraised value or purchase price of the secured property.

**Commercial Real Estate Lending.** The Company actively originates loans secured by commercial real estate including land (improved, unimproved, and farmland), strip shopping centers, retail establishments and other businesses generally located in the Company's primary market area.

Most commercial real estate loans originated by the Company generally are based on amortization schedules of up to 20 years with monthly principal and interest payments. Generally, the interest rate received on these loans is fixed for a maturity for up to five years, with a balloon payment due at maturity. Alternatively, for some loans, the interest rate adjusts at least annually after an initial period up to five years. The Company typically includes an interest rate “floor” in the loan agreement. Generally, improved commercial real estate loan amounts do not exceed 80% of the lower of the appraised value or the purchase price of the secured property. Agricultural real estate terms offered differ slightly, with amortization schedules of up to 25 years with an 80% loan-to-value ratio, or 30 years with a 75% loan-to-value ratio.

**Construction Lending.** The Company originates real estate loans secured by property or land that is under construction or development. Construction loans originated by the Company are generally secured by mortgage loans for the construction of owner occupied residential real estate or to finance speculative construction secured by residential real estate, land development, or owner-operated or non-owner occupied commercial real estate. During construction, these loans typically require monthly interest-only payments and have maturities ranging from six to twelve months. Once construction is completed, permanent construction loans may be converted to monthly payments using amortization schedules of up to 30 years on residential and generally up to 20 years on commercial real estate.

While the Company typically utilizes maturity periods ranging from 6 to 12 months to closely monitor the inherent risks associated with construction loans for these loans, weather conditions, change orders, availability of materials and/or labor, and other factors may contribute to the lengthening of a project, thus necessitating the need to renew the construction loan at the balloon maturity. Such extensions are typically executed in incremental three month periods to facilitate project completion. The Company’s average term of construction loans is approximately 14 months. During construction, loans typically require

monthly interest only payments which may allow the Company an opportunity to monitor for early signs of financial difficulty should the borrower fail to make a required monthly payment. Additionally, during the construction phase, the Company typically obtains interim inspections completed by an independent third party. This monitoring further allows the Company opportunity to assess risk. At September 30, 2012, construction loans outstanding included 16 loans, totaling \$5.8 million, for which a modification had been agreed to; At June 30, 2012, construction loans outstanding included 18 loans, totaling \$11.0 million, for which a modification had been agreed to. All modifications were solely for the purpose of extending the maturity date due to conditions described above. None of these modifications were executed due to financial difficulty on the part of the borrower and, therefore, were not accounted for as TDRs.

**Consumer Lending.** The Company offers a variety of secured consumer loans, including home equity, direct and indirect automobile loans, second mortgages, mobile home loans and loans secured by deposits. The Company originates substantially all of its consumer loans in its primary market area. Usually, consumer loans are originated with fixed rates for terms of up to five years, with the exception of home equity lines of credit, which are variable, tied to the prime rate of interest and are for a period of ten years.

Home equity lines of credit (HELOCs) are secured with a deed of trust and are issued up to 100% of the appraised or assessed value of the property securing the line of credit, less the outstanding balance on the first mortgage and are typically issued for a term of ten years. Interest rates on the HELOCs are generally adjustable. Interest rates are based upon the loan-to-value ratio of the property with better rates given to borrowers with more equity.

Automobile loans originated by the Company include both direct loans and a smaller amount of loans originated by auto dealers. The Company generally pays a negotiated fee back to the dealer for indirect loans. Typically, automobile loans are made for terms of up to 60 months for new and used vehicles. Loans secured by automobiles have fixed rates and are generally made in amounts up to 100% of the purchase price of the vehicle.

**Commercial Business Lending.** The Company's commercial business lending activities encompass loans with a variety of purposes and security, including loans to finance accounts receivable, inventory, equipment and operating lines of credit, including agricultural production and equipment loans. The Company offers both fixed and adjustable rate commercial business loans. Generally, commercial loans secured by fixed assets are amortized over periods up to five years, while commercial operating lines of credit or agricultural production lines are generally for a one year period.

The following tables present the balance in the allowance for loan losses and the recorded investment in loans (excluding loans in process and deferred loan fees) based on portfolio segment and impairment methods as of September 30, 2012, and June 30, 2012, and activity in the allowance for loan losses for the three-month periods ended September 30, 2012 and 2011:

At period end for the three months ended  
September 30, 2012

|  | Conventional<br>Real Estate | Construction<br>Real Estate | Commercial<br>Real Estate | Consumer     | Commercial<br>Unallocated | Total             |
|--|-----------------------------|-----------------------------|---------------------------|--------------|---------------------------|-------------------|
| Allowance for<br>loan losses:  |                             |                             |                           |              |                           |                   |
| Balance,<br>beginning of<br>period   | \$1,635,346                 | \$243,169                   | \$2,985,838               | \$483,597    | \$2,144,104               | \$- \$7,492,054   |
| Provision<br>charged to<br>expense   | 92,776                      | (51,385 )                   | 469,519                   | 45,363       | 54,416                    | - 610,689         |
| Losses<br>charged off  | (13,872 )                   | -                           | (227 )                    | (8,589 )     | (3,244 )                  | - (25,932 )       |
| Recoveries   | 113                         | -                           | 1,630                     | 2,284        | -                         | - 4,027           |
| Balance, end<br>of period  | \$1,714,363                 | \$191,784                   | \$3,456,760               | \$522,655    | \$2,195,276               | \$- \$8,080,838   |
| Ending<br>Balance:<br>individually<br>evaluated<br>for impairment              | \$-                         | \$-                         | \$347,815                 | \$-          | \$-                       | \$- \$347,815     |
| Ending<br>Balance:<br>collectively<br>evaluated<br>for impairment              | \$1,714,363                 | \$191,784                   | \$3,097,996               | \$522,655    | \$1,685,289               | \$- \$7,212,087   |
| Ending<br>Balance: loans<br>acquired<br>with<br>deteriorated credit<br>quality | \$-                         | \$-                         | \$10,949                  | \$-          | \$509,987                 | \$- \$520,936     |
| Loans:<br>Ending<br>Balance:<br>individually<br>evaluated<br>for impairment    | \$-                         | \$-                         | \$963,384                 | \$-          | \$-                       | \$- \$963,384     |
| Ending<br>Balance:<br>collectively<br>evaluated<br>for impairment              | \$205,329,331               | \$18,878,460                | \$219,261,405             | \$28,349,963 | \$139,241,974             | \$- \$611,061,133 |
| Ending<br>Balance: loans<br>acquired   | \$1,586,935                 | \$-                         | \$1,687,453               | \$-          | \$1,311,286               | \$- \$4,585,674   |

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with  
deteriorated credit  
quality

For three months ended  
September 30, 2011

|                                       | Conventional<br>Real Estate | Construction<br>Real Estate | Commercial<br>Real Estate | Consumer   | Commercial   | Unallocated | Total        |
|---------------------------------------|-----------------------------|-----------------------------|---------------------------|------------|--------------|-------------|--------------|
| Allowance for loan losses:            |                             |                             |                           |            |              |             |              |
| Balance, beginning of period          | \$ 1,618,285                | \$ 192,752                  | \$ 2,671,482              | \$ 441,207 | \$ 1,514,725 | \$ -        | \$ 6,438,451 |
| Provision charged to expense          | 165,494                     | 182,546                     | (389,686 )                | 174,723    | 383,606      | -           | 516,683      |
| Losses charged off                    | (76,918 )                   | -                           | (24,825 )                 | (96,604 )  | (11,156 )    | -           | (209,503 )   |
| Recoveries                            | 4,605                       | 233                         | -                         | 1,592      | -            | -           | 6,430        |
| Balance, end of period                | \$ 1,711,466                | \$ 375,531                  | \$ 2,256,971              | \$ 520,918 | \$ 1,887,175 | \$ -        | \$ 6,752,061 |
| Ending Balance:                       |                             |                             |                           |            |              |             |              |
| individually evaluated for impairment | \$-                         | \$ -                        | \$ 109,481                | \$-        | \$-          | \$ -        | \$ 109,481   |
| Ending Balance:                       |                             |                             |                           |            |              |             |              |
| collectively evaluated for impairment | \$ 1,711,466                | \$ 375,531                  | \$ 2,024,010              | \$ 520,918 | \$ 1,775,054 | \$ -        | \$ 6,406,979 |
| Ending Balance: loans acquired        |                             |                             |                           |            |              |             |              |
| with deteriorated credit quality      | \$-                         | \$ -                        | \$ 123,480                | \$-        | \$ 112,121   | \$ -        | \$ 235,601   |

June 30, 2012

|                                       | Conventional<br>Real Estate | Construction<br>Real Estate | Commercial<br>Real Estate | Consumer   | Commercial   | Unallocated | Total        |
|---------------------------------------|-----------------------------|-----------------------------|---------------------------|------------|--------------|-------------|--------------|
| Allowance for loan losses:            |                             |                             |                           |            |              |             |              |
| Balance, end of period                | \$ 1,635,346                | \$ 243,169                  | \$ 2,985,838              | \$ 483,597 | \$ 2,144,104 | \$ -        | \$ 7,492,054 |
| Ending Balance:                       |                             |                             |                           |            |              |             |              |
| individually evaluated for impairment | \$-                         | \$-                         | \$ 347,815                | \$-        | \$-          | \$ -        | \$ 347,815   |
| Ending Balance:                       |                             |                             |                           |            |              |             |              |
| collectively evaluated for impairment | \$ 1,635,346                | \$ 243,169                  | \$ 2,632,679              | \$ 483,597 | \$ 1,767,967 | \$ -        | \$ 6,762,758 |
| Ending Balance: loans acquired        | \$-                         | \$-                         | \$ 5,344                  | \$-        | \$ 376,137   | \$ -        | \$ 381,481   |

with  
deteriorated credit  
quality

Loans:

Ending

Balance:

individually

evaluated

for impairment

\$-

\$-

\$976,881

\$-

\$-

\$-

\$976,881

Ending

Balance:

collectively

evaluated

for impairment

\$205,418,257

\$18,878,460

\$219,251,243

\$28,349,963

\$139,198,551

\$-

\$611,096,474

Ending

Balance: loans

acquired

with

deteriorated credit

quality

\$1,498,009

\$-

\$1,684,118

\$-

\$1,354,709

\$-

\$4,536,836

Management's opinion as to the ultimate collectability of loans is subject to estimates regarding future cash flows from operations and the value of property, real and personal, pledged as collateral. These estimates are affected by changing economic conditions and the economic prospects of borrowers.



The allowance for loan losses is maintained at a level that, in management's judgment, is adequate to cover probable credit losses inherent in the loan portfolio at the balance sheet date. The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when an amount is determined to be uncollectible, based on management's analysis of expected cash flow (for non-collateral-dependent loans) or collateral value (for collateral-dependent loans). Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of allocated and general components. The allocated component relates to loans that are classified as impaired. For those loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan.

Under the Company's methodology, loans are first segmented into 1) those comprising large groups of smaller-balance homogeneous loans, including single-family mortgages and installment loans, which are collectively evaluated for impairment, and 2) all other loans which are individually evaluated. Those loans in the second category are further segmented utilizing a defined grading system which involves categorizing loans by severity of risk based on conditions that may affect the ability of the borrowers to repay their debt, such as current financial information, collateral valuations, historical payment experience, credit documentation, public information, and current trends. The loans subject to credit classification represent the portion of the portfolio subject to the greatest credit risk and where adjustments to the allowance for losses on loans as a result of provisions and charge offs are most likely to have a significant impact on operations.

During fiscal 2011, the Company changed its allowance methodology to consider, as the primary quantitative factor, average net charge offs over the most recent twelve-month period. The Company had previously considered average net charge offs over the most recent five-year period as the primary quantitative factor. The impact of the modification was minimal.

A loan is considered impaired when, based on current information and events, it is probable that the scheduled payments of principal or interest will not be able to be collected when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and agricultural loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent.

Groups of loans with similar risk characteristics are collectively evaluated for impairment based on the group's historical loss experience adjusted for changes in trends, conditions and other relevant factors that affect repayment of the loans. Accordingly, individual consumer and residential loans are not separately identified for impairment

measurements, unless such loans are the subject of a restructuring agreement due to financial difficulties of the borrower.

The general component covers non-impaired loans and is based on quantitative and qualitative factors. The loan portfolio is stratified into homogeneous groups of loans that possess similar loss characteristics and an appropriate loss ratio adjusted for qualitative factors is applied to the homogeneous pools of loans to estimate the incurred losses in the loan portfolio.

Included in the Company's loan portfolio are certain loans accounted for in accordance with ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. These loans were written down at acquisition to an amount estimated to be collectible. As a result, certain ratios regarding the Company's loan portfolio and credit quality cannot be used to compare the Company to peer companies or to compare the Company's current credit quality to prior periods. The ratios particularly affected by accounting under ASC 310-30 include the allowance for loan losses as a percentage of loans, nonaccrual loans, and nonperforming assets, and nonaccrual loans and nonperforming loans as a percentage of total loans.

The following tables present the credit risk profile of the Company's loan portfolio (excluding loans in process and deferred loan fees) based on rating category and payment activity as of September 30 and June 30, 2012. These tables include purchased credit impaired loans, which are reported according to risk categorization after acquisition based on the Company's standards for such classification:

|                 | September 30, 2012 |              |               |              |               |
|-----------------|--------------------|--------------|---------------|--------------|---------------|
|                 | Conventional       | Construction | Commercial    |              |               |
|                 | Real Estate        | Real Estate  | Real Estate   | Consumer     | Commercial    |
| Pass            | \$203,819,521      | \$18,878,460 | \$213,507,013 | \$28,300,076 | \$133,830,481 |
| Special Mention | 1,845,891          | -            | 1,319,007     | 32,451       | 5,167,861     |
| Substandard     | 1,250,854          | -            | 7,086,222     | 17,436       | 1,554,918     |
| Doubtful        | -                  | -            | -             | -            | -             |
| Total           | \$206,916,266      | \$18,878,460 | \$221,912,242 | \$28,349,963 | \$140,553,260 |

  

|                 | June 30, 2012 |              |               |              |               |
|-----------------|---------------|--------------|---------------|--------------|---------------|
|                 | Conventional  | Construction | Commercial    |              |               |
|                 | Real Estate   | Real Estate  | Real Estate   | Consumer     | Commercial    |
| Pass            | \$198,847,363 | \$22,811,575 | \$194,280,920 | \$28,967,594 | \$129,572,873 |
| Special Mention | 1,561,263     | -            | 149,940       | -            | 5,398,255     |
| Substandard     | 604,072       | -            | 6,526,569     | 18,311       | 2,033,094     |
| Doubtful        | -             | -            | -             | -            | -             |
| Total           | \$201,012,698 | \$22,811,575 | \$200,957,429 | \$28,985,905 | \$137,004,222 |

The above amounts include purchased credit impaired loans. At September 30, 2012, these loans comprised \$1.6 million of credits rated "Pass"; no credits rated "Special Mention"; \$3.0 million of loans rated "Substandard"; and no credits rated "Doubtful". At June 30, 2012, these loans comprised \$1.5 million of credits rated "Pass"; no credits rated "Special Mention"; \$3.0 million of credits rated "Substandard"; and no credits rated "Doubtful".

**Credit Quality Indicators.** The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on all loans at origination, and is updated on a quarterly basis for loans risk rated "Special Mention", "Substandard", or "Doubtful". In addition, lending relationships over \$250,000 are subject to an independent loan review following origination, and lending relationships in excess of \$2.5 million are subject to an independent loan review annually, as are a sample of lending relationships between \$1.0 million and \$2.5 million, in order to verify risk ratings.

The Company uses the following definitions for risk ratings:

**Watch** – Loans classified as watch exhibit weaknesses that require more than usual monitoring. Issues may include deteriorating financial condition, payments made after due date but within 30 days, adverse industry conditions or management problems.

**Special Mention** – Loans classified as special mention exhibit signs of further deterioration but still generally make payments within 30 days. This is a transitional rating and loans should typically not be rated Special Mention for more than 12 months

Substandard – Loans classified as substandard possess weaknesses that jeopardize the ultimate collection of the principal and interest outstanding. These loans exhibit continued financial losses, ongoing delinquency, overall poor financial condition, and insufficient collateral. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful – Loans classified as doubtful have all the weaknesses of substandard loans, and have deteriorated to the level that there is a high probability of substantial loss.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be Pass rated loans.

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The following tables present the Company's loan portfolio aging analysis (excluding loans in process and deferred loan fees) as of September 30 and June 30, 2012. These tables include purchased credit impaired loans, which are reported according to aging analysis after acquisition based on the Company's standards for such classification:

|                    | September 30, 2012 |               |                 |             |               |               | Total<br>Loans<br>> 90<br>Days<br>&<br>Accruing |
|--------------------|--------------------|---------------|-----------------|-------------|---------------|---------------|---|
|                    | 30-59 Days         | 60-89<br>Days | Greater<br>Than | Total       |               | Total Loans   |   |
|                    | Past Due           | Past Due      | 90 Days         | Past Due    | Current       | Receivable    |   |
| Real Estate Loans: |                    |               |                 |             |               |               |   |
| Conventional       | \$1,237,723        | \$-           | \$476,979       | \$1,714,702 | \$205,201,564 | \$206,916,266 | \$-   |
| Construction       | -                  | -             | -               | -           | 18,878,460    | 18,878,460    | -   |
| Commercial         | 577,110            | -             | 2,855,511       | 3,432,621   | 218,479,621   | 221,912,242   | -   |
| Consumer loans     | 202,316            | 14,287        | -               | 216,603     | 28,133,360    | 28,349,963    | -   |
| Commercial loans   | 135,168            | 10,346        | -               | 145,514     | 140,407,746   | 140,553,260   | -   |
| Total loans        | \$2,152,317        | \$24,633      | \$3,332,490     | \$5,509,440 | \$611,100,751 | \$616,610,191 | \$-   |

|                    | June 30, 2012 |               |                 |             |               |               | Total<br>Loans<br>> 90<br>Days<br>&<br>Accruing |
|--------------------|---------------|---------------|-----------------|-------------|---------------|---------------|---|
|                    | 30-59 Days    | 60-89<br>Days | Greater<br>Than | Total       |               | Total Loans   |   |
|                    | Past Due      | Past Due      | 90 Days         | Past Due    | Current       | Receivable    |   |
| Real Estate Loans: |               |               |                 |             |               |               |   |
| Conventional       | \$310,046     | \$66,586      | \$59,142        | \$435,774   | \$200,576,924 | \$201,012,698 | \$-   |
| Construction       | -             | -             | -               | -           | 22,811,575    | 22,811,575    | -   |
| Commercial         | 176,642       | 41,187        | 796,794         | 1,014,623   | 199,942,806   | 200,957,429   | -   |
| Consumer loans     | 78,762        | -             | -               | 78,762      | 28,907,143    | 28,985,905    | -   |
| Commercial loans   | 694,044       | -             | 80,000          | 774,044     | 136,230,178   | 137,004,222   | -   |
| Total loans        | \$1,259,494   | \$107,773     | \$935,936       | \$2,303,203 | \$588,468,626 | \$590,771,829 | \$-   |

The above amounts include purchased credit impaired loans. At September 30, 2012, these loans comprised \$487,000 credits 30-59 Days Past Due; \$0 credits 60-89 Days Past Due; \$0 credits Greater Than 90 Days Past Due; \$487,000 of Total Past Due credits; \$4.1 million of credits Current; and \$0 Loans > 90 Days & Accruing. At June 30, 2012, there were no purchased credit impaired loans that were past due.

A loan is considered impaired, in accordance with the impairment accounting guidance (ASC 310-10-35-16), when based on current information and events, it is probable the Company will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Impaired loans include nonperforming loans, as well as performing loans modified in troubled debt restructurings where concessions have been granted to borrowers experiencing financial difficulties. These concessions could include a reduction in the interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection.

The tables below present impaired loans (excluding loans in process and deferred loan fees) as of September 30 and June 30, 2012. These tables include purchased credit impaired loans. Purchased credit impaired loans are those for

which it was deemed probable, at acquisition, that the Company would be unable to collect all contractually required payments receivable. In an instance where, subsequent to the acquisition, the Company determines it is probable, for a specific loan, that cash flows received will exceed the amount previously expected, the Company will recalculate the amount of accretable yield in order to recognize the improved cash flow expectation as additional interest income over the remaining life of the loan. These loans, however, will continue to be reported as impaired loans. In an instance where, subsequent to the acquisition, the Company determines it is probable, for a specific loan, that cash flows received will be less than the amount previously expected, the Company will allocate a specific allowance under the terms of ASC 310-10-35.

|   |             | September 30, 2012 |           |
|---|-------------|--------------------|-----------|
|   | Recorded    | Unpaid             | Specific  |
|   | Balance     | Principal          | Allowance |
|   |             | Balance            |           |
| Loans without a specific valuation allowance: |             |                    |           |
| Conventional real estate                      | \$1,586,935 | \$2,122,666        | \$-       |
| Construction real estate                      | 99,200      | 99,200             | -         |
| Commercial real estate                        | 2,931,965   | 3,261,015          | -         |
| Consumer loans                                | -           | -                  | -         |
| Commercial loans                              | 754,139     | 770,277            | -         |
| Loans with a specific valuation allowance:    |             |                    |           |
| Conventional real estate                      | \$-         | \$-                | \$-       |
| Construction real estate                      | -           | -                  | -         |
| Commercial real estate                        | 1,029,330   | 1,085,684          | 358,764   |
| Consumer loans                                | -           | -                  | -         |
| Commercial loans                              | 896,773     | 1,466,650          | 509,987   |
| Total:  |             |                    |           |
| Conventional real estate                      | \$1,586,935 | \$2,122,666        | \$-       |
| Construction real estate                      | \$99,200    | \$99,200           | \$-       |
| Commercial real estate                        | \$3,961,295 | \$4,346,699        | \$358,764 |
| Consumer loans                                | \$-         | \$-                | \$-       |
| Commercial loans                              | \$1,650,912 | \$2,236,927        | \$509,987 |

|   |             | June 30, 2012 |           |
|---|-------------|---------------|-----------|
|   | Recorded    | Unpaid        | Specific  |
|   | Balance     | Principal     | Allowance |
|   |             | Balance       |           |
| Loans without a specific valuation allowance: |             |               |           |
| Conventional real estate                      | \$1,531,881 | \$2,160,350   | \$-       |
| Construction real estate                      | -           | -             | -         |
| Commercial real estate                        | 2,563,744   | 2,935,620     | -         |
| Consumer loans                                | -           | -             | -         |
| Commercial loans                              | 845,692     | 868,844       | -         |
| Loans with a specific valuation allowance:    |             |               |           |
| Conventional real estate                      | \$-         | \$-           | \$-       |
| Construction real estate                      | -           | -             | -         |
| Commercial real estate                        | 982,884     | 1,014,082     | 353,159   |
| Consumer loans                                | -           | -             | -         |
| Commercial loans                              | 930,123     | 1,500,000     | 376,137   |
| Total:  |             |               |           |
| Conventional real estate                      | \$1,531,881 | \$2,160,350   | \$-       |
| Construction real estate                      | \$-         | \$-           | \$-       |
| Commercial real estate                        | \$3,546,628 | \$3,949,702   | \$353,159 |
| Consumer loans                                | \$-         | \$-           | \$-       |
| Commercial loans                              | \$1,775,815 | \$2,368,844   | \$376,137 |

The above amounts include purchased credit impaired loans. At September 30, 2012, these loans comprised \$3.6 million of impaired loans without a specific valuation allowance; \$963,000 of loans with a specific valuation allowance; and \$4.6 million of total impaired loans. At June 30, 2012, these loans comprised \$3.6 million of impaired loans without a specific valuation allowance; \$935,000 of loans with a specific valuation allowance; and \$4.5 million of total impaired loans.



The following tables present information regarding interest income recognized on impaired loans:

|                          | For the three-month period ended<br>September 30, 2012 |                               |
|--------------------------|--|-------------------------------|
|                          | Average  |                               |
|                          | Investment in<br>Impaired Loans                        | Interest Income<br>Recognized |
| Conventional Real Estate | \$1,543  | \$128                         |
| Construction Real Estate | -  | -                             |
| Commercial Real Estate   | 2,656  | 50                            |
| Consumer Loans           | -  | -                             |
| Commercial Loans         | 1,333  | 25                            |
| Total Loans              | \$5,532  | \$203                         |

|                          | For the period three-months ended<br>September 30, 2011 |                               |
|--------------------------|---|-------------------------------|
|                          | Average   |                               |
|                          | Investment in<br>Impaired Loans                         | Interest Income<br>Recognized |
| Conventional Real Estate | \$1,556   | \$79                          |
| Construction Real Estate | -   | -                             |
| Commercial Real Estate   | 3,173   | 121                           |
| Consumer Loans           | -   | -                             |
| Commercial Loans         | 2,723   | 329                           |
| Total Loans              | \$7,451   | \$529                         |

Interest income on impaired loans recognized on a cash basis in the three-month periods ended September 30, 2012 and 2011, was immaterial.

For the three-month period ended September 30, 2012, the amount of interest income recorded for impaired loans that represented a change in the present value of cash flows attributable to the passage of time was approximately \$117,000, as compared to \$386,000 for the three-month period ended September 30, 2011.

The following table presents the Company's nonaccrual loans at September 30 and June 30, 2012. This table includes purchased impaired loans. Purchased credit impaired loans are placed on nonaccrual status in the event the Company cannot reasonably estimate cash flows expected to be collected. The table excludes performing troubled debt restructurings.

|                          | September 30,<br>2012 | June 30, 2012 |
|--------------------------|-----------------------|---------------|
| Conventional real estate | \$1,090,106           | \$395,374     |
| Construction real estate | 99,200                | -             |
| Commercial real estate   | 3,229,790             | 976,881       |
| Consumer loans           | 14,765                | 15,971        |
| Commercial loans         | 1,060,789             | 1,010,123     |
| Total loans              | \$5,494,650           | \$2,398,349   |

The above amounts include purchased credit impaired loans. At September 30, 2012, and June 30, 2012, these loans comprised \$900,000 and \$930,000 of nonaccrual loans, respectively.

Included in certain loan categories in the impaired loans are troubled debt restructurings (TDRs), where economic concessions have been granted to borrowers who have experienced financial difficulties. These concessions typically result from our loss mitigation activities, and could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance, or other actions. Certain TDRs are classified as nonperforming at the time of restructuring and typically are returned to performing status after considering the borrower's sustained repayment performance for a reasonable period of at least six months.

When loans and leases are modified into a TDR, the Company evaluates any possible impairment similar to other impaired loans based on the present value of expected future cash flows, discounted at the contractual interest rate of the original loan or lease agreement, and uses the current fair value of the collateral, less selling costs, for collateral dependent loans. If the Company determines that the value of the modified loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs, and unamortized premium or discount), impairment is recognized through an allowance estimate or a charge-off to the allowance. In periods subsequent to modification, the Company evaluates all TDRs, including those that have payment defaults, for possible impairment and recognizes impairment through the allowance.

During the three-month periods ended September 30, 2011 and 2012, certain loans were classified as TDRs. They are shown, segregated by class, in the table below:

|                          | For the three-month periods ended |                     |                         |                     |
|--------------------------|-----------------------------------|---------------------|-------------------------|---------------------|
|                          | September 30, 2012                |                     | September 30, 2011      |                     |
|                          | Number of modifications           | Recorded Investment | Number of modifications | Recorded Investment |
| Conventional real estate | -                                 | \$-                 | 1                       | \$97,783            |
| Construction real estate | 1                                 | 99,200              | -                       | -                   |
| Commercial real estate   | 2                                 | 600,000             | 5                       | 1,005,830           |
| Consumer loans           | -                                 | -                   | -                       | -                   |
| Commercial loans         | 4                                 | 304,016             | 3                       | 1,019,712           |
| Total                    | 7                                 | \$1,003,216         | 9                       | \$2,123,326         |

At September 30 and June 30, 2012, the Company had \$3.5 and \$3.1, respectively, of commercial real estate loans, \$1.6 and \$1.7, respectively, of commercial loans, and \$99,000 and \$0, respectively, of construction loans, and \$6,000 and \$40,000 respectively, of conventional real estate loans that were modified in TDRs and considered impaired. All loans classified as TDRs at September 30, 2012, and June 30, 2012, were so classified due to interest rate concessions.

Performing loans classified as troubled debt restructurings and outstanding at September 30 and June 30, 2012, segregated by class, are shown in the table below. Nonperforming TDRs are shown as nonaccrual loans.

|                          | September 30, 2012      |                     | June 30, 2012           |                     |
|--------------------------|-------------------------|---------------------|-------------------------|---------------------|
|                          | Number of modifications | Recorded Investment | Number of modifications | Recorded Investment |
| Conventional real estate | 1                       | \$5,691             | 2                       | \$39,835            |
| Construction real estate | -                       | -                   | -                       | -                   |
| Commercial real estate   | 11                      | 2,711,221           | 10                      | 2,290,986           |
| Consumer loans           | -                       | -                   | -                       | -                   |
| Commercial loans         | 7                       | 553,927             | 6                       | 807,386             |
| Total                    | 19                      | \$3,270,839         | 18                      | \$3,138,207         |

#### Note 5: Accounting for Certain Loans Acquired in a Transfer

The Company acquired loans in a transfer during the fiscal year ended June 30, 2011. At acquisition, certain transferred loans evidenced deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected.

Loans purchased with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit impaired. Evidence of credit quality deterioration as of the purchase date may include information such as past-due and nonaccrual status, borrower credit scores and recent loan to value percentages. Purchased credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (ASC 310-30) and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for credit losses related to these loans is not carried over and recorded at the acquisition date. Management estimated the cash flows expected to be collected at acquisition using our internal risk models, which incorporate the estimate of current key assumptions, such as default rates, severity and prepayment speeds.

The carrying amount of those loans is included in the balance sheet amounts of loans receivable at September 30 and June 30, 2012. The amounts of these loans at September 30 and June 30, 2012, are as follows:

|   | September 30,<br>2012 | June 30,<br>2012 |
|---|-----------------------|------------------|
| Real Estate Loans:  |                       |                  |
| Conventional  | \$2,122,666           | \$2,126,478      |
| Construction  | -                     | -                |
| Commercial  | 2,072,857             | 2,087,192        |
| Consumer loans  | -                     | -                |
| Commercial loans  | 1,897,301             | 1,947,738        |
| Outstanding balance   | \$6,092,824           | \$6,161,408      |
| Carrying amount, net of fair value adjustment of \$1,507,150 and<br>\$1,624,572 at September 30, 2012 and June 30, 2012, respectively | \$4,585,674           | \$4,536,836      |

Accretable yield, or income expected to be collected, is as follows:

|  | Three-months<br>period ending<br>September 30,<br>2012 | Three-month<br>period ending<br>September 30,<br>2011 |
|--|--|---|
| Balance at beginning of period                 | \$489,356  | \$792,942   |
| Additions                                      | -  | -   |
| Accretion                                      | (147,606   | ) (420,959  |
| Reclassification from nonaccretable difference | 496,299  | 570,893   |
| Disposals                                      | -  | -   |
| Balance at end of period                       | \$838,049  | \$942,876   |

During the three-month periods ended September 30, 2012 and 2011, the Company increased the allowance for loan losses by a charge to the income statement of \$141,777 and \$112,121, respectively, related to these purchased credit impaired loans. During the same periods, allowance for loan losses of \$2,000 and \$0, respectively, was reversed.

#### Note 6: Deposits

Deposits are summarized as follows:

|                               | September 30,<br>2012 | June 30,<br>2012 |
|-------------------------------|-----------------------|------------------|
| Non-interest bearing accounts | \$52,867,795          | \$54,812,645     |
| NOW accounts                  | 189,211,569           | 193,870,344      |
| Money market deposit accounts | 19,920,614            | 18,099,265       |
| Savings accounts              | 84,753,806            | 86,717,214       |
| Certificates                  | 225,130,554           | 231,314,155      |
| Total Deposit Accounts        | \$571,884,338         | \$584,813,623    |

#### Note 7: Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:

|   | Three months ended<br>September 30, |             |
|---|-------------------------------------|-------------|
|   | 2012                                | 2011        |
| Net income  | \$2,590,254                         | \$2,850,392 |
| Charge for early redemption of preferred stock issued at discount | -                                   | 94,365      |
| Dividend payable on preferred stock                               | 195,115                             | 136,033     |
| Net income available to common shareholders                       | \$2,395,139                         | \$2,619,994 |
| Average Common shares – outstanding basic                         | 3,248,369                           | 2,095,923   |
| Stock options under treasury stock method                         | 135,071                             | 70,999      |
| Average Common shares – outstanding diluted                       | 3,383,440                           | 2,166,922   |
| Basic earnings per common share                                   | \$0.74                              | \$1.25      |
| Diluted earnings per common share                                 | \$0.71                              | \$1.21      |

At September 30, 2012 and 2011, no options outstanding had an exercise price exceeding the market price.

#### Note 8: Income Taxes

The Company files income tax returns in the U.S. Federal jurisdiction and various states. The Company is no longer subject to federal and state examinations by tax authorities for fiscal years before 2009. The Company recognized no interest or penalties related to income taxes.

The Company's income tax provision is comprised of the following components:

|                            | For the three-month period ended |                       |
|----------------------------|----------------------------------|-----------------------|
|                            | September 30,<br>2012            | September 30,<br>2011 |
| Income taxes               |                                  |                       |
| Current                    | \$1,140,886                      | \$1,444,207           |
| Deferred                   | -                                | -                     |
| Total income tax provision | \$1,140,886                      | \$1,444,207           |

The components of net deferred tax assets (liabilities) are summarized as follows:

|   | September 30,<br>2012 | June 30, 2012 |
|---|-----------------------|---------------|
| Deferred tax assets:  |                       |               |
| Provision for losses on loans                                       | \$3,448,182           | \$3,247,995   |
| Accrued compensation and benefits                                   | 173,696               | 171,113       |
| Other-than-temporary impairment on<br>available for sale securities | 261,405               | 261,405       |
| NOL carry forwards acquired   | 159,613               | 159,613       |
| Unrealized loss on other real estate                                | 37,400                | 47,600        |
| Total deferred tax assets   | 4,080,296             | 3,887,726     |
| Deferred tax liabilities:   |                       |               |
| FHLB stock dividends  | 188,612               | 188,612       |
| Purchase accounting adjustments                                     | 893,549               | 893,549       |
| Depreciation  | 531,644               | 552,633       |
| Prepaid expenses  | 106,759               | 123,704       |
| Unrealized gain on available for sale<br>securities                 | 529,050               | 400,554       |
| Other   | 299,588               | 69,083        |
| Total deferred tax liabilities                                      | 2,549,201             | 2,228,135     |
| Net deferred tax asset  | \$1,531,095           | \$1,659,591   |

As of September 30, 2012, and June 30, 2012, the Company had approximately \$515,000 of federal and state net operating loss carryforwards, which were acquired in the July 2009 acquisition of Southern Bank of Commerce. The amount reported is net of the IRC Sec. 382 limitation, or state equivalent, related to utilization of net operating loss carryforwards of acquired corporations. Unless otherwise utilized, the net operating losses will begin to expire in 2027.

A reconciliation of income tax expense at the statutory rate to the Company's actual income tax is shown below:

|  | For the three-month period ended<br>September 30,<br>2012 | September 30,<br>2011 |
|--|---|-----------------------|
| Tax at statutory rate                                | \$1,268,588   | \$1,460,164           |
| Increase (reduction) in taxes resulting from:        |   |                       |
| Nontaxable municipal income                          | (124,268)   | (104,370)             |
| State tax, net of Federal benefit                    | 92,400  | 116,655               |
| Cash surrender value of<br>Bank-owned life insurance | (42,779)  | (24,328)              |
| Other, net   | (53,055)  | (3,914)               |
| Actual provision                                     | \$1,140,886   | \$1,444,207           |

Tax credit benefits in the amount of \$125,000 were recognized in the three-month period ended September 30, 2012, as compared to \$73,000 recognized in the three-month period ended September 30, 2011, under the flow-through method of accounting for investments in tax credits.

Note 9: 401(k) Retirement Plan

The Company established a tax-qualified ESOP in April 1994. During fiscal 2011, the plan was merged with the Company's 401(k) Retirement Plan (the Plan). The Plan covers substantially all employees who are at least 21 years of age and who have completed one year of service. In fiscal 2012, the Company converted the Plan to provide a safe harbor matching contribution of up to 4% of eligible compensation, and also made additional, discretionary profit-sharing contributions for fiscal 2012; for fiscal 2013, the Company has maintained the safe harbor matching contribution of 4%, and expects to continue to make additional, discretionary profit-sharing contributions. During the three-month period ended September 30, 2012, retirement plan expenses recognized were approximately \$112,000, as compared to \$100,000 for the three-month period ended September 30, 2011.



Note 10: Corporate Obligated Floating Rate Trust Preferred Securities

Southern Missouri Statutory Trust I issued \$7.0 million of Floating Rate Capital Securities (the "Trust Preferred Securities") in March, 2004, with a liquidation value of \$1,000 per share. The securities are due in 30 years, are now redeemable, and bear interest at a floating rate based on LIBOR. The securities represent undivided beneficial interests in the trust, which was established by the Company for the purpose of issuing the securities. The Trust Preferred Securities were sold in a private transaction exempt from registration under the Securities Act of 1933, as amended (the "Act") and have not been registered under the Act. The securities may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

Southern Missouri Statutory Trust I used the proceeds from the sale of the Trust Preferred Securities to purchase Junior Subordinated Debentures of the Company. The Company has used its net proceeds for working capital and investment in its subsidiary.

Note 11: Small Business Lending Fund

On July 21, 2011, as part of the Small Business Lending Fund (SBLF) of the United States Department of the Treasury (Treasury), the Company entered into a Small Business Lending Fund-Securities Purchase Agreement (Purchase Agreement) with the Secretary of the Treasury, pursuant to which the Company (i) sold 20,000 shares of the Company's Senior Non-Cumulative Perpetual Preferred Stock, Series A (SBLF Preferred Stock) to the Secretary of the Treasury for a purchase price of \$20,000,000. The SBLF Preferred Stock was issued pursuant to the SBLF program, a \$30 billion fund established under the Small Business Jobs Act of 2010 that was created to encourage lending to small business by providing capital to qualified community banks with assets of less than \$10 billion.

The SBLF Preferred Stock qualifies as Tier 1 capital. The SBLF Preferred Stock is entitled to receive non-cumulative dividends, payable quarterly, on each January 1, April 1, July 1 and October 1, beginning October 1, 2011. The dividend rate, as a percentage of the liquidation amount, can fluctuate on a quarterly basis during the first 10 quarters during which the SBLF Preferred Stock is outstanding, based upon changes in the Bank's level of Qualified Small Business Lending (QBSL), as defined in the Purchase Agreement. Based upon the increase in the Bank's level of QBSL over the baseline level calculated under the terms of the Purchase Agreement, the dividend rate for the initial dividend period was set at 2.8155%. For the second through ninth calendar quarters, the dividend rate may be adjusted to between one percent (1%) and five percent (5%) per annum, to reflect the amount of change in the Bank's level of QBSL. The dividend rate for the quarter ended March 31, 2012, was 1%. For the tenth calendar quarter through four and one half years after issuance, the dividend rate will be fixed at between one percent (1%) and seven percent (7%) based upon the increase in QBSL as compared to the baseline. After four and one half years from issuance, the dividend rate will increase to 9% (including a quarterly lending incentive fee of 0.5%).

The SBLF Preferred Stock is non-voting, except in limited circumstances. In the event that the Company misses five dividend payments, the holder of the SBLF Preferred Stock will have the right to appoint a representative as an observer on the Company's Board of Directors. In the event that the Company misses six dividend payments, then the holder of the SBLF Preferred Stock will have the right to designate two directors to the Board of Directors of the Company.

The SBLF Preferred Stock may be redeemed at any time at the Company's option, at a redemption price of 100% of the liquidation amount plus accrued but unpaid dividends to the date of redemption for the current period, subject to the approval of its federal banking regulator.

As required by the Purchase Agreement, \$9,635,000 of the proceeds from the sale of the SBLF Preferred Stock was used to redeem the 9,550 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A issued in 2008 to the Treasury in the Troubled Asset Relief Program (TARP), plus the accrued dividends owed on those preferred shares. As part of the 2008 TARP transaction, the Company issued a ten-year warrant to Treasury to purchase 114,326 shares of the Company's common stock at an exercise price of \$12.53 per share. The Company has not repurchased the warrant, which is still held by Treasury.

Note 12: Fair Value Measurements

ASC Topic 820, Fair Value Measurements, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Topic 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

|         |  |
|---------|--|
| Level 1 | Quoted prices in active markets for identical assets or liabilities  |
| Level 2 | Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities |
| Level 3 | Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities   |

Recurring Measurements. The following table presents the fair value measurements of assets recognized in the accompanying balance sheets measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at September 30 and June 30, 2012:

## Fair Value Measurements at September 30, 2012, Using:

|  | Fair Value    | Quoted Prices<br>in<br>Active<br>Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|--|---------------|--|---|--|
| U.S. government sponsored enterprises (GSEs) | \$ 14,086,831 | \$-  | \$ 14,086,831   | \$-  |
| State and political subdivisions             | 38,881,064    | -  | 38,881,064  | -  |
| Other securities                             | 1,452,057     | -  | 1,409,057   | 43,000   |
| FHLMC preferred stock                        | -             | -  | -   | -  |
| Mortgage-backed GSE residential              | 17,553,946    | -  | 17,553,946  | -  |

## Fair Value Measurements at June 30, 2012, Using:

|  | Fair Value    | Quoted Prices<br>in<br>Active<br>Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|--|---------------|--|---|--|
| U.S. government sponsored enterprises (GSEs) | \$ 18,099,618 | \$-  | \$ 18,099,618   | \$-  |
| State and political subdivisions             | 36,381,253    | -  | 36,381,253  | -  |
| Other securities                             | 1,393,257     | -  | 1,360,657   | 32,600   |
| FHLMC preferred stock                        | -             | -  | -   | -  |
| Mortgage-backed GSE residential              | 19,252,717    | -  | 19,252,717  | -  |

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying consolidated balance sheets, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the period ended September 30, 2012.

Available-for-sale Securities. When quoted market prices are available in an active market, securities are classified within Level 1. The Company does not have Level 1 securities. If quoted market prices are not available, then fair values are estimated using pricing models, or quoted prices of securities with similar characteristics. For these securities, our Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. Level 2 securities include U.S. Government-sponsored enterprises, state and political subdivisions, other securities and mortgage-backed GSE residential securities. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

The following table presents a reconciliation of activity for available for sale securities measured at fair value based on significant unobservable (Level 3) information for the three-month periods ended September 30, 2012 and 2011:

|   | Three months ended    |                       |
|---|-----------------------|-----------------------|
|   | September 30,<br>2012 | September 30,<br>2011 |
| Available-for-sale securities, beginning of year              | \$32,600              | \$71,004              |
| Total unrealized gain (loss) included in comprehensive income | 10,400                | (42,004)              |
| Transfer from Level 2 to Level 3                              | -                     | -                     |
| Available-for-sale securities, end of period                  | \$43,000              | \$29,000              |

Nonrecurring Measurements. The following tables present the fair value measurement of assets measured at fair value on a nonrecurring basis and the level within the ASC 820 fair value hierarchy in which the fair value measurements fell at September 30 and June 30, 2012:

Fair Value Measurements at September 30, 2012, Using:  
Quoted Prices

|   | Fair Value  | in  |   |  |
|---|-------------|---|---|--|
|   |             | Active Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Impaired loans (collateral dependent)           | \$1,071,000 | \$-   | \$-   | \$1,071,000  |
| Foreclosed and repossessed assets held for sale | 1,138,000   | -   | -   | 1,138,000  |

Fair Value Measurements at June 30, 2012, Using:  
Quoted Prices

|   | Fair Value  | in  |   |  |
|---|-------------|---|---|--|
|   |             | Active Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Impaired loans (collateral dependent)           | \$1,214,000 | \$-   | \$-   | \$1,214,000  |
| Foreclosed and repossessed assets held for sale | 1,435,000   | -   | -   | 1,435,000  |

The following table presents gains and (losses) recognized on assets measured on a non-recurring basis for the three-month periods ended September 30, 2012 and 2011:

For the three months ended

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|  | September 30,<br>2012 | September 30,<br>2011 |
|--|-----------------------|-----------------------|
| Impaired loans (collateral dependent)                            | \$(171,000            | ) \$146,000           |
| Foreclosed and repossessed assets held for sale                  | (13,000               | ) (102,000 )          |
| Total gains (losses) on assets measured on a non-recurring basis | \$(184,000            | ) \$44,000            |

The following is a description of valuation methodologies and inputs used for assets measured at fair value on a nonrecurring basis and recognized in the accompanying consolidated balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarch. For assets classified within Level 3 of fair value hierarchy, the process used to develop the reported fair value process is described below.

Impaired Loans (Collateral Dependent). A collateral dependent loan is considered to be impaired when it is probable that all of the principal and interest due may not be collected according to its contractual terms. Generally, when a collateral dependent loan is considered impaired, the amount of reserve required is measured based on the fair value of the underlying collateral. The Company makes such measurements on all material collateral dependent loans deemed impaired using the fair value of the collateral for collateral dependent loans. The fair value of collateral used by the Company is determined by obtaining an observable market price or by obtaining an appraised value from an independent, licensed or certified appraiser, using observable market data. This data includes information such as selling price of similar properties and capitalization rates of similar properties sold within the market, expected future cash flows or earnings of the subject property based on current market expectations, and other relevant factors. In addition, management applies selling and other discounts to the underlying collateral value to determine the fair value. If an appraised value is not available, the fair value of the collateral dependent impaired loan is determined by an adjusted appraised value including unobservable cash flows.

On a quarterly basis, loans classified as special mention, substandard, doubtful, or loss are evaluated including the loan officer's review of the collateral and its current condition, the Company's knowledge of the current economic environment in the market where the collateral is located, and the Company's recent experience with real estate in the area. The date of the appraisal is also considered in conjunction with the economic environment and any decline in the real estate market since the appraisal was obtained. For all loan types, updated appraisals are obtained if considered necessary. Of the Company's \$5.5 million (carrying value) in impaired loans (collateral-dependent and purchased credit-impaired) at September 30, 2012, the Company utilized a real estate appraisal performed in the past 12 months to serve as the primary basis of our valuation for approximately \$2.5 million. Older real estate appraisals were available for impaired loans with a carrying value of approximately \$2.1 million. The remaining \$933,000 was secured by collateral such as closely-held stock, an assignment of notes receivable, accounts receivable, or inventory. In instances where the economic environment has worsened and/or the real estate market declined since the last appraisal, a higher distressed sale discount would be applied to the appraised value.

The Company records collateral dependent impaired loans based on nonrecurring Level 3 inputs. If a collateral dependent loan's fair value, as estimated by the Company, is less than its carrying value, the Company either records a charge-off of the portion of the loan that exceeds the fair value or establishes a specific reserve as part of the allowance for loan losses.

**Foreclosed and Repossessed Assets Held for Sale.** Foreclosed and repossessed assets held for sale are valued at the time the loan is foreclosed upon or collateral is repossessed and the asset is transferred to foreclosed or repossessed assets held for sale. The value of the asset is based on third party or internal appraisals, less estimated costs to sell and appropriate discounts, if any. The appraisals are generally discounted based on current and expected market conditions that may impact the sale or value of the asset and management's knowledge and experience with similar assets. Such discounts typically may be significant and result in a Level 3 classification of the inputs for determining fair value of these assets. Foreclosed and repossessed assets held for sale are continually evaluated for additional impairment and are adjusted accordingly if impairment is identified.

**Unobservable (Level 3) Inputs.** The following table presents quantitative information about unobservable inputs used in recurring and nonrecurring Level 3 fair value measurements.

|   | Fair value at<br>September 30, 2012 | Valuation<br>technique | Unobservable<br>inputs   | Range of<br>Discounts<br>applied | Weighted-average<br>discount applied     |
|---|-------------------------------------|------------------------|--|----------------------------------|--|
| Available-for-sale securities (pooled trust preferred security) | \$ 43,000                           | Discounted cash flow   | Discount rate<br>Prepayment rate<br>Projected defaults and deferrals (% of pool balance)<br>Anticipated recoveries (% of pool balance) | n/a<br>n/a<br>n/a<br>n/a         | 7.6%<br>1% annually (1)<br>40.9%<br>4.5% |
| Impaired loans (collateral dependent)                           | 1,071,000                           | Internal or third-     | Discount to reflect  | 19.9% - 100%                     | 40.3%                                    |

|                                   | party appraisal | realizable value      |                        |                       |
|-----------------------------------|-----------------|-----------------------|------------------------|-----------------------|
| Foreclosed and repossessed assets | 1,138,000       | Third party appraisal | Marketability discount | 0.0% - 18.2%<br>35.7% |

(1) The Level 3 fair value measurement also assumes that issuers of asset size of \$15 billion and above will generally prepay during 2013, unless issued at a variable rate with a spread of less than 150 basis points over LIBOR; other issuers are expected to prepay at a rate of 1% annually, unless issued at a fixed rate of 8% or more by a bank reasonably expected to be able to prepay, based on financial strength.

Fair Value of Financial Instruments. The following table presents estimated fair values of the Company's financial instruments and the level within the fair value hierarchy in which the fair value measurements fell at September 30 and June 30, 2012.



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|  |          | September 30, 2012                              |                                    |                             |
|--|----------|---|------------------------------------|-----------------------------|
|  |          | Quoted Prices<br>in Active                      | Significant<br>Other<br>Observable | Significant<br>Unobservable |
|  |          | Markets for<br>Identical<br>Assets<br>(Level 1) | Inputs<br>(Level 2)                | Inputs<br>(Level 3)         |
|  |          | Carrying<br>Amount                              |                                    |                             |
| <b>Financial assets</b>  |          |   |                                    |                             |
| Cash and cash equivalents  | \$9,006  | \$9,006   | \$-                                | \$-                         |
| Interest-bearing time deposits   | 2,154    | -   | 2,154                              | -                           |
| Stock in FHLB  | 2,819    | -   | 2,819                              | -                           |
| Stock in Federal Reserve Bank of St. Louis                             | 1,001    | -   | 1,001                              | -                           |
| Loans receivable, net  | 608,689  | -   | -                                  | 612,921                     |
| Accrued interest receivable  | 4,432    | -   | 4,432                              | -                           |
| <b>Financial liabilities</b>   |          |   |                                    |                             |
| Deposits   | 571,884  | 346,308   | -                                  | 226,135                     |
| Securities sold under agreements to repurchase                         | 22,941   | -   | 22,941                             | -                           |
| Advances from FHLB   | 42,500   | -   | 28,094                             | -                           |
| Accrued interest payable   | 545      | -   | 545                                | -                           |
| Subordinated debt  | 7,217    | -   | -                                  | 5,404                       |
| <b>Unrecognized financial instruments<br/>(net of contract amount)</b> |          |   |                                    |                             |
| Commitments to originate loans   | -        | -   | -                                  | -                           |
| Letters of credit  | -        | -   | -                                  | -                           |
| Lines of credit  | -        | -   | -                                  | -                           |
|  |          | June 30, 2012                                   |                                    |                             |
|  |          | Quoted Prices<br>in Active                      | Significant<br>Other<br>Observable | Significant<br>Unobservable |
|  |          | Markets for<br>Identical<br>Assets<br>(Level 1) | Inputs<br>(Level 2)                | Inputs<br>(Level 3)         |
|  |          | Carrying<br>Amount                              |                                    |                             |
| <b>Financial assets</b>  |          |   |                                    |                             |
| Cash and cash equivalents  | \$33,421 | \$33,421  | \$-                                | \$-                         |
| Interest-bearing time deposits   | 1,273    | -   | 1,273                              | -                           |
| Stock in FHLB  | 2,018    | -   | 2,018                              | -                           |
| Stock in Federal Reserve Bank of St. Louis                             | 1,001    | -   | 1,001                              | -                           |
| Loans receivable, net  | 583,465  | -   | -                                  | 587,955                     |
| Accrued interest receivable  | 3,694    | -   | 3,694                              | -                           |
| <b>Financial liabilities</b>   |          |   |                                    |                             |
| Deposits   | 584,814  | 353,212   | -                                  | 232,583                     |
| Securities sold under agreements to repurchase                         | 25,642   | -   | 25,642                             | -                           |
| Advances from FHLB   | 24,500   | -   | 27,923                             | -                           |
| Accrued interest payable   | 627      | -   | 627                                | -                           |
| Subordinated debt  | 7,217    | -   | -                                  | 5,103                       |

Unrecognized financial instruments  
(net of contract amount)

|                                |   |   |   |   |
|--------------------------------|---|---|---|---|
| Commitments to originate loans | - | - | - | - |
| Letters of credit              | - | - | - | - |
| Lines of credit                | - | - | - | - |

The following methods and assumptions were used in estimating the fair values of financial instruments:

Cash and cash equivalents and interest-bearing time deposits are valued at their carrying amounts, which approximates book value. Stock in FHLB and the Federal Reserve Bank of St. Louis is valued at cost, which approximates fair value. Fair value of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Loans with similar characteristics are aggregated for purposes of the calculations. The carrying amounts of accrued interest approximate their fair values.

The fair value of fixed-maturity time deposits is estimated using a discounted cash flow calculation that applies the rates currently offered for deposits of similar remaining maturities. Non-maturity deposits and securities sold under agreements are valued at their carrying value, which approximates fair value. Fair value of advances from the FHLB is estimated by discounting maturities using an estimate of the current market for similar instruments. The fair value of subordinated debt is estimated using rates currently available to the Company for debt with similar terms and maturities. The fair value of commitments to originate loans is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and committed rates. The fair value of letters of credit and lines of credit are based on fees currently charged for similar agreements or on the estimated cost to terminate or otherwise settle the obligations with the counterparties at the reporting date.

PART I: Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

SOUTHERN MISSOURI BANCORP, INC.

General

Southern Missouri Bancorp, Inc. (Southern Missouri or Company) is a Missouri corporation and owns all of the outstanding stock of Southern Bank (Bank). The Company's earnings are primarily dependent on the operations of the Bank. As a result, the following discussion relates primarily to the operations of the Bank. The Bank's deposit accounts are generally insured up to a maximum of \$250,000 by the Deposit Insurance Fund (DIF), which is administered by the Federal Deposit Insurance Corporation (FDIC). As of September 30, 2012, the Bank conducts its business through its home office located in Poplar Bluff, and 17 full service branch facilities in Poplar Bluff (3), Van Buren, Dexter, Kennett, Doniphan, Qulin, Sikeston, Matthews, and Springfield, Missouri, and Paragould, Jonesboro, Brookland, Leachville, Batesville, and Searcy, Arkansas.

The significant accounting policies followed by Southern Missouri Bancorp, Inc. and its wholly-owned subsidiary for interim financial reporting are consistent with the accounting policies followed for annual financial reporting. All adjustments, which are of a normal recurring nature and are in the opinion of management necessary for a fair statement of the results for the periods reported, have been included in the accompanying consolidated condensed financial statements.

The consolidated balance sheet of the Company as of June 30, 2012, has been derived from the audited consolidated balance sheet of the Company as of that date. Certain information and note disclosures normally included in the Company's annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Form 10-K annual report filed with the Securities and Exchange Commission.

Management's discussion and analysis of financial condition and results of operations is intended to assist in understanding the financial condition and results of operations of the Company. The information contained in this section should be read in conjunction with the unaudited consolidated financial statements and accompanying notes. The following discussion reviews the Company's condensed consolidated financial condition at September 30, 2012, and results of operations for the three-month periods ended September 30, 2012 and 2011.

Forward Looking Statements

This document contains statements about the Company and its subsidiaries which we believe are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may include, without limitation, statements with respect to anticipated future operating and financial performance, growth opportunities, interest rates, cost savings and funding advantages expected or anticipated to be realized by management. Words such as "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "in" and similar expressions are intended to identify these forward-looking statements. Forward-looking statements by the Company and its management are based on beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions of management and are not guarantees of future performance. The important factors we discuss below, as well as other factors discussed under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" and identified in this filing and in our other filings with the SEC and those presented elsewhere by our management from time to time, could cause actual results to differ materially from those indicated by the forward-looking statements made in this document:

- the strength of the United States economy in general and the strength of the local economies in which we conduct operations;
  - fluctuations in interest rates and in real estate values;
- monetary and fiscal policies of the Board of Governors of the Federal Reserve System (the “Federal Reserve Board”) and the U.S. Government and other governmental initiatives affecting the financial services industry;
- the risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses;
  - our ability to access cost-effective funding;
- the timely development of and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;

expected cost savings, synergies and other benefits from our merger and acquisition activities might not be realized within the anticipated time frames or at all, and costs or difficulties relating to integration matters, including but not limited to customer and employee retention, might be greater than expected;

- fluctuations in real estate values and both residential and commercial real estate market conditions;
  - demand for loans and deposits in our market area;
  - legislative or regulatory changes that adversely affect our business;
- results of examinations of us by our regulators, including the possibility that our regulators may, among other things, require us to increase our reserve for loan losses or to write-down assets;
  - the impact of technological changes; and
  - our success at managing the risks involved in the foregoing.

The Company disclaims any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information, or otherwise.

#### Non-GAAP Disclosures

The following financial measures contain information determined by methods other than in accordance with accounting principles generally accepted in the United States (commonly referred to as GAAP):

- net income available to common shareholders excluding the accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits;
- return on average assets excluding the accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits;
- return on average common equity excluding the accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits;
- net interest margin excluding the accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits;

These measures indicate what net income available to common shareholders, return on average assets, return on average common equity, and net interest margin would have been without the impact of the accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits resulting from the December 2010 acquisition of most of the assets and assumption of substantially all of the liabilities of the former First Southern Bank, Batesville, Arkansas (the Acquisition). Management believes that showing these measures excluding these items provides useful information by which to evaluate the Company's operating performance on an ongoing basis from period to period.

These non-GAAP financial measures are supplemental and are not a substitute for an analysis based on GAAP measures. Because not all companies use identical calculations, these non-GAAP financial measures might not be comparable to other similarly-titled measures as determined and disclosed by other companies. Reconciliations to GAAP of these non-GAAP financial measures presented are set forth below.

The following table presents reconciliation to GAAP of net income available to common stockholders excluding accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits:

| (dollars in thousands)                      | For the three months ended |                    |
|---|----------------------------|--------------------|
|   | September 30, 2012         | September 30, 2011 |
| Net income available to common stockholders | \$ 2,395                   | \$ 2,620           |
|   | 331                        | 736                |

Less: impact of excluding accretion of fair value discount on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax

Net income available to common shareholders - excluding excluding accretion of fair value discount on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax

|    |       |    |       |
|----|-------|----|-------|
| \$ | 2,064 | \$ | 1,884 |
|----|-------|----|-------|

The following table presents reconciliation to GAAP of return on average assets excluding accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits:

|   | For the three months ended |   |                       |   |
|---|----------------------------|---|-----------------------|---|
|   | September 30,<br>2012      |   | September 30,<br>2011 |   |
| Return on average assets  | 1.41                       | % | 1.62                  | % |
| Less: impact of excluding accretion of fair value discount on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax                      | 0.18                       | % | 0.42                  | % |
| Return on average assets - excluding excluding accretion of fair value discount on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax | 1.23                       | % | 1.20                  | % |

The following table presents reconciliation to GAAP of return on average common equity excluding accretion of fair value discount on acquired loans, amortization of fair value premium on assumed time deposits, and bargain purchase gain:

|  | For the three months ended |   |                       |   |
|--|----------------------------|---|-----------------------|---|
|  | September 30,<br>2012      |   | September 30,<br>2011 |   |
| Return on average common equity  | 12.64                      | % | 22.03                 | % |
| Less: impact of excluding accretion of fair value discount on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax                             | 1.74                       | % | 6.18                  | % |
| Return on average common equity - excluding excluding accretion of fair value discount on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax | 10.89                      | % | 15.84                 | % |

The following table presents reconciliation to GAAP of net interest margin excluding accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits:

|                     | For the three months ended |   |                       |   |
|---------------------|----------------------------|---|-----------------------|---|
|                     | September 30,<br>2012      |   | September 30,<br>2011 |   |
| Net interest margin | 4.30                       | % | 4.42                  | % |

|  |      |   |      |   |
|--|------|---|------|---|
| Less: impact of excluding accretion of fair value discount on acquired loans and amortization of fair value premium on acquired time deposits related to the Acquisition       | 0.31 | % | 0.70 | % |
| Net interest margin - excluding accretion of fair value discount on acquired loans and amortization of fair value premium on acquired time deposits related to the Acquisition | 4.00 | % | 3.72 | % |

#### Critical Accounting Policies

Accounting principles generally accepted in the United States of America are complex and require management to apply significant judgments to various accounting, reporting and disclosure matters. Management of the Company must use assumptions and estimates to apply these principles where actual measurement is not possible or practical. For a complete discussion of the Company's significant accounting policies, see "Notes to the Consolidated Financial Statements" in the Company's 2012 Annual Report. Certain policies are considered critical because they are highly dependent upon subjective or complex judgments, assumptions and estimates. Changes in such estimates may have a significant impact on the financial statements. Management has reviewed the application of these policies with the Audit Committee of the Company's Board of Directors. For a discussion of applying critical accounting policies, see "Critical Accounting Policies" beginning on page 58 in the Company's 2012 Annual Report.



## Executive Summary

Our results of operations depend primarily on our net interest margin, which is directly impacted by the interest rate environment. The net interest margin represents interest income earned on interest-earning assets (primarily mortgage loans, commercial loans and the investment portfolio), less interest expense paid on interest-bearing liabilities (primarily certificates of deposit, savings, interest-bearing demand deposit accounts, repurchase agreements, and borrowed funds), as a percentage of average interest-earning assets. Net interest margin is directly impacted by the spread between long-term interest rates and short-term interest rates, as our interest-earning assets, particularly those with initial terms to maturity or repricing greater than one year, generally price off longer term rates while our interest-bearing liabilities generally price off shorter term interest rates. This difference in longer term and shorter term interest rates is often referred to as the steepness of the yield curve. A steep yield curve – in which the difference in interest rates between short term and long term periods is relatively large – could be beneficial to our net interest income, as the interest rate spread between our interest-earning assets and interest-bearing liabilities would be larger. Conversely, a flat or flattening yield curve, in which the difference in rates between short term and long term periods is relatively small or shrinking, or an inverted yield curve, in which short term rates exceed long term rates, could have an adverse impact on our net interest income, as our interest rate spread could decrease.

Our results of operations may also be affected significantly by general and local economic and competitive conditions, particularly those with respect to changes in market interest rates, government policies and actions of regulatory authorities.

During the first three months of fiscal 2013, we grew our balance sheet by \$4.4 million. Asset growth reflected a \$25.2 million increase in net loans receivable, partially offset by a \$24.4 million decrease in cash and cash equivalents. Deposits decreased \$12.9 million, and securities sold under agreements to repurchase decreased \$2.7 million. Advances from the Federal Home Loan Bank (FHLB) increased \$18.0 million. The increase in loan balances was primarily the result of growth in commercial real estate, conventional real estate, and commercial operating loans, partially offset by a decline in construction loans. The decrease in deposits was primarily the result of declines in certificates of deposit, interest-bearing transaction accounts, savings accounts, and noninterest-bearing transaction accounts, partially offset by an increase in money market deposit accounts.

Net income for the first three months of fiscal 2013 decreased 9.1% to \$2.6 million, as compared to \$2.9 million earned during the same period of the prior year. After accounting for dividends on preferred stock of \$195,000, net earnings available to common shareholders were \$2.4 million in the three-month period ended September 30, 2012, a decrease of 8.6% as compared to the same period of the prior fiscal year. The decrease in net income compared to the year-ago period was attributable to higher noninterest expense, higher provisions for loan losses, lower net interest income, and lower noninterest income, partially offset by a lower provision for income taxes. Diluted net income available to common shareholders was \$0.71 per share for the first three months of fiscal 2013, as compared to \$1.21 per share for the same period of the prior year. The decrease was primarily due to the additional average shares outstanding as a result of the common offering completed in November 2011, as well as the lower net income available to common shareholders. For the first three months of fiscal 2013, noninterest expense increased \$355,000, or 9.4%; provision for loan losses increased \$94,000, or 18.2%; net interest income decreased \$58,000, or 0.8%; noninterest income decreased \$57,000, or 5.1%; and provision for income taxes decreased \$303,000, or 21.0%, as compared to the same period of the prior fiscal year. For more information see “Results of Operations.”

Interest rates during the first three months of fiscal 2013 remained near historical lows. Across the yield curve, rates declined in medium-term securities and increased in longer-term securities from June 30, 2012 through September 30, 2012. Our average yield on earning assets increased, primarily due to a lower percentage of earning assets held as cash and cash equivalents (see “Results of Operations: Comparison of the three-month periods ended September 30, 2012 and 2011 – Net Interest Income”). Relative to recent historical norms, the curve remained relatively steep, and a

steep curve is generally beneficial to the Company. In December 2008, the Federal Reserve cut the targeted Federal Funds rate to a range of 0.00% to 0.25%, and in March 2009, it detailed its plan to purchase long-term mortgage-backed securities, agency debt, and long-term Treasuries. A second securities purchase program focused on US Treasuries. More recently, the Federal Reserve has continued its quantitative easing program, focused now on lowering real estate borrowing costs through purchases of mortgage-backed securities, and extending the average life of its securities portfolio. It has also indicated that it anticipates continuing its extraordinarily low short-term rate policy through at least mid-2015. In this rate environment, our net interest margin declined when comparing the first three months of fiscal 2013 to the same period of the prior year; however, the decline was attributable to fair value accounting for the Acquisition, whereby the Company acquired loans at a discount. Net interest income resulting from the accretion of that discount (and a smaller premium on acquired time deposits) declined in the first quarter of fiscal 2013 to \$529,000, as compared to \$1.2 million in the first quarter of fiscal 2012. The decrease of \$648,000 equates to 38 basis points impact on the net interest margin. Our core net interest margin, excluding this income, improved to 4.00% in the current quarter, as compared to 3.72% in the year-ago period, primarily as a result of a decline in lower-yielding cash and cash equivalent balances, along with an increase in relatively higher-yielding loan balances. The Company expects that as the acquired loan portfolio continues to pay down, the positive impact on net interest income will continue to be reduced.

The Company's net income is also affected by the level of its noninterest income and noninterest expenses. Non-interest income generally consists primarily of deposit account service charges, bank card network income, loan-related fees, increases in the cash value of bank-owned life insurance, gains on sales of loans, and other general operating income. Noninterest expenses consist primarily of compensation and employee benefits, occupancy-related expenses, deposit insurance assessments, professional fees, advertising, postage and office expenses, insurance, bank card network expenses, the amortization of intangible assets, and other general operating expenses. During the three-month period ended September 30, 2012, noninterest income decreased \$57,000, or 5.1%, as compared to the same period of the prior year, due primarily to the inclusion in the year-ago period's results of a one-time increase due to the settlement of a legal claim obtained through the Acquisition; also contributing to the decline was a decrease in gains on secondary market loan sales, partially offset by an increase in deposit account service charges, earnings on Bank-owned life insurance, and bank card transaction fees. Noninterest expense increased \$355,000, or 9.4%, during the first three months of fiscal 2013, compared to the same period of the prior year, due primarily to higher expenses for compensation and benefits, occupancy expenses, business development expenses, and a decline in gains on sales of foreclosed real estate, partially offset by declines in electronic banking, advertising, and postage and office supplies expenses.

We expect, over time, to continue to grow our assets modestly through the origination and occasional purchase of loans, and purchases of investment securities. The primary funding for this asset growth is expected to come from retail deposits, short- and long-term FHLB borrowings, and, as needed, brokered certificates of deposit. We have grown and intend to continue to grow deposits by offering desirable deposit products for our current customers and by attracting new depository relationships. We will also continue to explore strategic expansion opportunities in market areas that we believe will be attractive to our business model.

#### Comparison of Financial Condition at September 30 and June 30, 2012

The Company's total assets increased by \$4.4 million, or 0.6%, to \$743.6 million at September 30, 2012, as compared to \$739.2 million at June 30, 2012. Balance sheet growth consisted of an increase in net loans receivable, other assets (investment in a limited partnership to generate tax credits), and fixed assets, partially offset by a decline in cash and cash equivalents and available-for-sale securities. Balance sheet growth was funded by an increase in FHLB advances and stockholder equity, partially offset by a decline in deposits and securities sold under agreements to repurchase.

Loans, net of the allowance for loan losses, increased \$25.2 million, or 4.3%, to \$608.7 million at September 30, 2012, as compared to \$583.5 million at June 30, 2012. Growth consisted of increases in commercial real estate, conventional real estate, and commercial operating loan balances, partially offset by a decline in construction loan balances.

Available-for-sale investment balances decreased by \$3.2 million, or 4.2%, to \$72.0 million at September 30, 2012, as compared to \$75.1 million at June 30, 2012, as declines in the obligations of US government agencies and mortgage-backed securities were partially offset by an increase in obligations of state and political subdivision. Cash and cash equivalents decreased \$24.4 million, or 73.1%, to \$11.2 million at September 30, 2012, as compared to \$33.4 million at June 30, 2012.

Deposit balances declined \$12.9 million, or 2.2%, to \$571.9 million at September 30, 2012, as compared to \$584.8 million at June 30, 2012. The decrease in deposits was primarily the result of declines in certificates of deposit, interest-bearing transaction accounts, savings accounts, and noninterest-bearing transaction accounts, partially offset by an increase in money market deposit accounts.

Total stockholders' equity increased \$2.3 million, or 2.4%, to \$97.0 million at September 30, 2012, as compared to \$94.7 million at June 30, 2012. The increase was due primarily to the retention of net income, as well as an increase

accumulated other comprehensive income, partially offset by cash dividends paid on common and preferred stock.

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Average Balance Sheet, Interest, and Average Yields and Rates for the Three-Month Periods Ended September 30, 2012 and 2011

The tables below present certain information regarding our financial condition and net interest income for the three-month periods ended September 30, 2012 and 2011. The tables present the annualized average yield on interest-earning assets and the annualized average cost of interest-bearing liabilities. We derived the yields and costs by dividing annualized income or expense by the average balance of interest-earning assets and interest-bearing liabilities, respectively, for the periods shown. Yields on tax-exempt obligations were not computed on a tax equivalent basis.

|  | Three-month period ended<br>September 30, 2012 |                              |                       | Three-month period ended<br>September 30, 2011 |                           |                       |
|--|--|------------------------------|-----------------------|--|---------------------------|-----------------------|
|  | Average<br>Balance                             | Interest<br>and<br>Dividends | Yield/<br>Cost<br>(%) | Average<br>Balance                             | Interest and<br>Dividends | Yield/<br>Cost<br>(%) |
| <b>Interest earning assets:</b>                      |  |                              |                       |  |                           |                       |
| Mortgage loans (1)                                   | \$439,859,319                                  | \$6,502,347                  | 5.91                  | \$406,546,705                                  | \$6,931,593               | 6.82                  |
| Other loans (1)                                      | 163,135,408                                    | 2,351,587                    | 5.77                  | 159,419,777                                    | 2,623,531                 | 6.58                  |
| Total net loans                                      | 602,994,727                                    | 8,853,934                    | 5.87                  | 565,966,482                                    | 9,555,124                 | 6.75                  |
| Mortgage-backed securities                           | 18,442,670                                     | 125,763                      | 2.73                  | 22,518,812                                     | 276,567                   | 4.91                  |
| Investment securities (2)                            | 56,605,134                                     | 362,703                      | 2.56                  | 44,259,519                                     | 353,177                   | 3.19                  |
| Other interest earning assets                        | 11,908,352                                     | 19,249                       | 0.65                  | 44,280,701                                     | 29,034                    | 0.26                  |
| Total interest earning<br>assets (1)                 | 689,950,883                                    | 9,361,649                    | 5.43                  | 677,025,514                                    | 10,213,902                | 6.03                  |
| Other noninterest earning<br>assets (3)              | 44,957,394                                     | -                            |                       | 27,855,344                                     | -                         |                       |
| Total assets   | \$734,908,277                                  | \$9,361,649                  |                       | \$704,880,858                                  | \$10,213,902              |                       |
| <b>Interest bearing liabilities:</b>                 |  |                              |                       |  |                           |                       |
| Savings accounts                                     | 85,320,620                                     | 118,717                      | 0.56                  | 95,452,979                                     | 249,553                   | 1.05                  |
| NOW accounts   | 189,644,077                                    | 582,187                      | 1.23                  | 155,972,696                                    | 839,857                   | 2.15                  |
| Money market deposit<br>accounts                     | 18,418,271                                     | 25,609                       | 0.56                  | 15,505,109                                     | 46,334                    | 1.20                  |
| Certificates of deposit                              | 227,377,837                                    | 853,187                      | 1.50                  | 265,118,574                                    | 1,147,240                 | 1.73                  |
| Total interest bearing<br>deposits                   | 520,760,805                                    | 1,579,700                    | 1.21                  | 532,049,358                                    | 2,282,984                 | 1.72                  |
| <b>Borrowings:</b>                                   |  |                              |                       |  |                           |                       |
| Securities sold under<br>agreements<br>to repurchase | 24,567,244                                     | 48,303                       | 0.79                  | 25,789,630                                     | 59,701                    | 0.93                  |
| FHLB advances  | 34,128,913                                     | 254,712                      | 2.99                  | 33,500,000                                     | 339,391                   | 4.05                  |
| Subordinated debt                                    | 7,217,000                                      | 59,126                       | 3.28                  | 7,217,000                                      | 54,048                    | 3.00                  |
| Total interest bearing<br>liabilities                | 586,673,962                                    | 1,941,841                    | 1.32                  | 598,555,988                                    | 2,736,124                 | 1.83                  |
| Noninterest bearing demand<br>deposits               | 52,113,697                                     | -                            |                       | 36,967,657                                     | -                         |                       |
| Other noninterest bearing<br>liabilities             | 314,514  | -                            |                       | 4,415,680                                      | -                         |                       |
| Total liabilities                                    | 639,102,173                                    | 1,941,841                    |                       | 639,939,325                                    | 2,736,124                 |                       |

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|  |               |             |               |             |   |
|--|---------------|-------------|---------------|-------------|---|
| Stockholders' equity   | 95,806,104    | -           | 64,941,533    | -           |   |
| Total liabilities and stockholders' equity                                       | \$734,908,277 | \$1,941,841 | \$704,880,858 | \$2,736,124 |   |
| Net interest income  |               | \$7,419,808 |               | \$7,477,778 |   |
| Interest rate spread (4)   |               | 4.11        | %             | 4.20        | % |
| Net interest margin (5)  |               | 4.30        | %             | 4.42        | % |
| Ratio of average interest-earning assets to average interest-bearing liabilities | 117.60        | %           | 113.11        | %           |   |

(1) Calculated net of deferred loan fees, loan discounts and loans-in-process. Non-accrual loans are included in average loans.

(2) Includes FHLB stock and related cash dividends.

(3) Includes average balances for fixed assets and BOLI of \$12.7 million and \$16.0 million, respectively, for the three-month period ended September 30, 2012, as compared to \$8.3 million and \$8.1 million, respectively, for the same period of the prior fiscal year.

(4) Interest rate spread represents the difference between the average rate on interest-earning assets and the average cost of interest-bearing liabilities.

(5) Net interest margin represents net interest income divided by average interest-earning assets.

## Rate/Volume Analysis

The following table sets forth the effects of changing rates and volumes on the Company's net interest income for the three-month period ended September 30, 2012. Information is provided with respect to (i) effects on interest income and expense attributable to changes in volume (changes in volume multiplied by the prior rate), (ii) effects on interest income and expense attributable to change in rate (changes in rate multiplied by prior volume), and (iii) changes in rate/volume (change in rate multiplied by change in volume).

| (dollars in thousands)                                      | Three-month period ended September 30, 2012<br>Compared to three-month period<br>ended September 30, 2011, Increase (Decrease) Due to |         |                 |           |
|---|---|---------|-----------------|-----------|
|   | Rate  | Volume  | Rate/<br>Volume | Net       |
| <b>Interest-earnings assets:</b>                            |   |         |                 |           |
| Loans receivable (1)  | \$(1,245)   | ) \$625 | \$ (81)         | ) \$(701) |
| Mortgage-backed securities                                  | (123)   | ) (50)  | ) 22            | ) (151)   |
| Investment securities (2)                                   | (79)  | ) 98    | (21)            | ) (2)     |
| Other interest-earning deposits                             | 87  | (21)    | ) (64)          | ) 2       |
| Total net change in income on interest-earning assets       | (1,360)   | ) 652   | (144)           | ) (852)   |
| <b>Interest-bearing liabilities:</b>                        |   |         |                 |           |
| Deposits  | (653)   | ) -     | (50)            | ) (703)   |
| Securities sold under agreements to repurchase              | (9)   | ) (3)   | ) -             | ) (12)    |
| Subordinated debt   | 5   | -       | -               | 5         |
| FHLB advances   | (89)  | ) 6     | (1)             | ) (84)    |
| Total net change in expense on interest-bearing liabilities | (746)   | ) 3     | (51)            | ) (794)   |
| Net change in net interest income                           | \$(614)   | ) \$649 | \$ (93)         | ) \$(58)  |

(1) Does not include interest on loans placed on nonaccrual status.

(2) Does not include dividends earned on equity securities.

## Results of Operations – Comparison of the three-month periods ended September 30, 2012 and 2011

General. Net income for the three-month period ended September 30, 2012, was \$2.6 million, a decrease of \$260,000, or 9.1%, as compared to the \$2.9 million in net income earned in the same period of the prior fiscal year. After preferred dividends of \$195,000 paid in the three-month period ended September 30, 2012, net income available to common shareholders was \$2.4 million, a decrease of \$225,000, or 8.6%, as compared to the \$2.6 million in net income available to common shareholders, after preferred dividends of \$136,000 and a charge for the early redemption of preferred stock of \$94,000 paid in the same period of the prior fiscal year. For the three-month period ended September, 2012, basic and fully-diluted net income per share available to common shareholders was \$0.74 and \$0.72, respectively, decreases of \$0.51, or 40.8%, and \$0.49, or 40.5%, respectively, as compared to the same period of the prior year. The decrease is primarily attributable to the additional average common shares outstanding

following the November 2011 common offering. Our annualized return on average assets for the three-month period ended September 30, 2012, was 1.41%, as compared to 1.62% for the same period of the prior fiscal year. For the three-month period ended September 30, 2012, return on average assets excluding accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits was 1.23%, as compared to 1.20% for the same period of the prior year. Our return on average common stockholders' equity for the three-month period ended September 30, 2012, was 12.6%, as compared to 22.0% in the same period of the prior fiscal year. For the three-month period ended September 30, 2012, return on average common stockholders' equity excluding accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits was 10.9%, as compared to 15.8% in the same period of the prior fiscal year.



**Net Interest Income.** Net interest income for the three-month period ended September 30, 2012, was \$7.4 million, a decrease of \$58,000, or 0.8%, as compared to the same period of the prior fiscal year. Net interest income attributable to the accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits was \$529,000 in the current period, as compared to \$1.2 million in the same period of the prior fiscal year.

Our net interest margin for the three-month period ended September 30, 2012, determined by dividing annualized net interest income by total average interest-earning assets, was 4.30%, as compared to 4.42% in the same period of the prior fiscal year. Our net interest margin excluding accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits was 4.00% for the three-month period ended September 30, 2012, as compared to 3.72% for the same period of the prior fiscal year.

Our average net interest rate spread for the three-month period ended September 30, 2012, was 4.11%, as compared to 4.20% for the same period of the prior fiscal year. For the three-month period ended September 30, 2012, the nine basis point decline in the net interest rate spread, compared to the same period a year ago, resulted from a 60 basis point decrease in the average yield on interest-earning assets, partially offset by a 51 basis point decrease in the average cost of interest-bearing liabilities. The decline in net interest spread was attributable to the reduction in net interest income attributable to accretion of fair value discount on acquired loans and amortization of fair value premium on acquired time deposits: this component of net interest income declined from \$1.2 million in the first quarter of fiscal 2012 to \$529,000 in the first quarter of fiscal 2013. On our average earning asset total of \$683.0 million, the decline accounted for a 38 basis point decline in the yield on average earning assets. Our growth initiatives resulted in an increase of \$12.9 million, or 1.9% in the average balance of interest-earning assets, when comparing the three-month period ended September 30, 2012, with the same period of the prior fiscal year; however, more importantly, average interest-bearing cash equivalents declined by \$32.3 million, while the average balance of other interest-bearing assets increased by \$45.3 million.

**Interest Income.** Total interest income for the three-month period ended September 30, 2012, was \$9.4 million, a decrease of \$852,000, or 8.3%, as compared to the amount earned in the same period of the prior fiscal year. The decrease was attributed to a 60 basis point decline in the average yield on interest-earning assets, as compared to the same period of the prior fiscal year, as yields on the Company's loan and investment securities portfolios declined with market rates, partially offset by a lower percentage of interest-earning assets held in relatively low-yielding cash equivalents. The decline in the average yield was partially offset by an increase of \$12.9 million, or 1.9%, in the average balance of interest-earning assets for current period, as compared to the same period of the prior fiscal year.

**Interest Expense.** Total interest expense for the three-month period ended September 30, 2012, was \$1.9 million, a decrease of \$794,000, or 29.0%, as compared to the same period of the prior fiscal year. The decrease was due to the 51 basis point decline in the average cost of interest-bearing liabilities, combined with a decrease of \$11.9 million, or 2.0%, in the average balance of those liabilities for the three-month period ended September 30, 2012, as compared to the same period of the prior fiscal year. For the three-month period ended September 30, 2012, the average interest rate on interest-bearing liabilities was 1.32%, as compared to 1.83% for the same period of the prior fiscal year. The decline was attributed to a reduced cost of funds resulting from lower market rates, as well the replacement of some higher-cost FHLB advances with overnight borrowings.

**Provisions for Loan Losses.** Provisions for loan losses for the three-month period ended September 30, 2012, were \$611,000, as compared to \$517,000, for the same period of the prior fiscal year. The increase in provisioning was attributed to strong loan growth, a slight increase in classified loans, and an increase in past-due and nonperforming credits. For the first quarter of fiscal 2013, provisioning represents an annualized charge of 0.41% of average loan balances, while net charge offs were 0.01%, as compared to provisioning of 0.37% and net charge offs of 0.14% for the same period of the prior fiscal year. By comparison, for fiscal years 2012 and 2011, provisions totaled 32 and 47 basis points, respectively, as a percentage of average gross loans outstanding, as compared to net charge offs of 13 and

nine basis points, respectively, in those fiscal years. Although we believe that we have established and maintained the allowance for loan losses at adequate levels, additions may be necessary as the loan portfolio grows, as economic conditions remain poor, and as other conditions differ from the current operating environment. Even though we use the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change. (See “Critical Accounting Policies”, “Allowance for Loan Loss Activity” and “Nonperforming Assets”).

**Noninterest Income.** Noninterest income for the three-month period ended September 30, 2012, was \$1.1 million, a decrease of \$57,000, or 5.1%, as compared to the same period of the prior fiscal year. The decrease was attributable primarily to the inclusion in the prior period’s results of the settlement of a legal claim obtained as a result of the Acquisition. Apart from that item, increased deposit account service charges and fees (resulting from transaction account growth and increased NSF activity), increases in the cash value of Bank-owned life insurance (resulting from an additional investment in such policies in March 2012), and higher bank card network interchange revenues (resulting from additional bank card transaction volume) were partially offset by lower gains on secondary market loan sales.

Noninterest Expense. Noninterest expense for the three-month period ended September 30, 2012, was \$4.1 million, an increase of \$355,000, or 9.4%, as compared to the same period of the prior fiscal year. The increase was primarily attributable to higher compensation and occupancy expenses, and reduced gains on the sale of foreclosed real estate, partially offset by a decline in the cost of providing internet and mobile banking services. For the three-month period ended September 30, 2012, our efficiency ratio, determined by dividing total noninterest expense by the sum of net interest income and noninterest income, was 48.8%, as compared to 44.0% for the same period of the prior fiscal year. The deterioration for the three-month period was the result of a 1.3% decrease in revenues, combined with a 9.4% increase in noninterest expense. As the Company continues to grow its balance sheet, non-interest expense will continue to increase due to compensation, expenses related to expansion, and inflation.

Income Taxes. Provisions for income taxes for the three-month period ended September 30, 2012, were \$1.1 million, a decrease of \$303,000, or 21.0%, as compared to the same period of the prior fiscal year. The effective tax rate for the three-month period was 30.6%, as compared to 33.6% during the same period of the prior fiscal year. The decline was attributed primarily to additional tax-advantaged investments by the Company.

#### Allowance for Loan Loss Activity

The Company regularly reviews its allowance for loan losses and makes adjustments to its balance based on management's analysis of the loan portfolio, the amount of non-performing and classified loans, as well as general economic conditions. Although the Company maintains its allowance for loan losses at a level that it considers sufficient to provide for losses, there can be no assurance that future losses will not exceed internal estimates. In addition, the amount of the allowance for loan losses is subject to review by regulatory agencies, which can order the establishment of additional loss provisions. The following table summarizes changes in the allowance for loan losses over the three-month periods ended September 30, 2012 and 2011:

|   | Three months ended<br>September 30, |             |
|---|-------------------------------------|-------------|
|   | 2012                                | 2011        |
| Balance, beginning of period                | \$7,492,054                         | \$6,438,451 |
| Loans charged off:                          |                                     |             |
| Residential real estate                     | (13,872)                            | (76,918)    |
| Construction                                | -                                   | -           |
| Commercial business                         | (3,244)                             | (11,156)    |
| Commercial real estate                      | (227)                               | (24,825)    |
| Consumer                                    | (8,589)                             | (96,604)    |
| Gross charged off loans                     | (25,932)                            | (209,503)   |
| Recoveries of loans previously charged off: |                                     |             |
| Residential real estate                     | 113                                 | 4,605       |
| Construction                                | -                                   | 233         |
| Commercial business                         | -                                   | -           |
| Commercial real estate                      | 1,630                               | -           |
| Consumer                                    | 2,284                               | 1,592       |
| Gross recoveries of charged off loans       | 4,027                               | 6,430       |
| Net charge offs                             | (21,905)                            | (203,073)   |
| Provision charged to expense                | 610,689                             | 516,683     |
| Balance, end of period                      | \$8,080,838                         | \$6,752,061 |

The allowance for loan losses has been calculated based upon an evaluation of pertinent factors underlying the various types and quality of the Company's loans. Management considers such factors as the repayment status of a loan, the estimated net fair value of the underlying collateral, the borrower's intent and ability to repay the loan, local economic conditions, and the Company's historical loss ratios. We maintain the allowance for loan losses through the provisions for loan losses that we charge to income. We charge losses on loans against the allowance for loan losses when we believe the collection of loan principal is unlikely. The allowance for loan losses increased \$589,000 to \$8.1 million at September 30, 2012, from \$7.5 million at June 30, 2012. The increase was necessary in order to bring the allowance for loan losses to a level that reflects management's estimate of the incurred loss in the Company's loan portfolio at September 30, 2012.

At September 30, 2012, the Company had \$18.3 million, or 2.96% of total loans, adversely classified (\$18.3 million classified "substandard"; \$0 classified "doubtful"; and \$0 classified "loss"), as compared to \$16.3 million, or 1.52% of total loans, adversely classified (\$16.3 million classified "substandard"; none classified "doubtful"; and none classified "loss") at June 30, 2012, and \$6.8 million, or 1.19% of total loans, adversely classified (\$6.8 million classified "substandard"; \$1,000 classified "doubtful"; and none classified "loss") at September 30, 2011. Classified loans were generally comprised of loans secured by commercial and agricultural real estate loans, while a smaller amount of commercial operating loans and residential real estate loans were also classified. All loans were classified due to concerns as to the borrowers' ability to continue to generate sufficient cash flows to service the debt. Of our classified loans, the Company had ceased recognition of interest on loans with a

carrying value of \$5.5 million at September 30, 2012. The Company's investment in the Trapeza 4 CDO (see "Executive Summary" and "Nonperforming Assets") was also treated as a non-accrual asset.

In its quarterly evaluation of the adequacy of its allowance for loan losses, the Company employs historical data including past due percentages, charge offs, and recoveries for the previous five years for each loan category. During fiscal year 2011, the Company modified its allowance methodology to also consider the most recent twelve-month period's average net charge offs and to use this information as one of the primary factors for evaluation of allowance adequacy. Average net charge offs are calculated as net charge offs by portfolio type for the period as a percentage of the average balance of respective portfolio type over the same period. As the Company and the industry have seen increases in loan defaults in the past several years, the Company believes that it is prudent to emphasize more recent historical factors in the allowance evaluation. The impact of the modification was minimal.

The following table sets forth the Company's historical net charge offs as of September 30, 2012, and June 30, 2012:

| Portfolio segment  | September 30, | June 30, 2012     |
|--------------------|---------------|-------------------|
|                    | 2012          | Net charge offs – |
|                    | 12-month      | 12-month          |
|                    | historical    | historical        |
| Real estate loans: |               |                   |
| Conventional       | 0.01%         | 0.05%             |
| Construction       | 0.00%         | 0.00%             |
| Commercial         | 0.01%         | 0.03%             |
| Consumer loans     | 0.36%         | 0.59%             |
| Commercial loans   | 0.33%         | 0.41%             |

Additionally, in its quarterly evaluation of the adequacy of the allowance for loan losses, the Company evaluates changes in the financial condition of individual borrowers; changes in local, regional, and national economic conditions; the Company's historical loss experience; and changes in market conditions for property pledged to the Company as collateral. The Company has identified specific qualitative factors that address these issues and subjectively assigns a percentage to each factor. Qualitative factors are reviewed quarterly and may be adjusted as necessary to reflect improving or declining trends. At September 30, 2012, these qualitative factors included:

- Changes in lending policies
- National, regional, and local economic conditions
- Changes in mix and volume of portfolio
- Experience, ability, and depth of lending management and staff
- Entry to new markets
- Levels and trends of delinquent, nonaccrual, special mention and classified loans
- Concentrations of credit
- Changes in collateral values
- Agricultural economic conditions
- Regulatory risk

The qualitative factors are applied to the allowance for loan losses based upon the following percentages by loan type:

| Portfolio segment | Qualitative factor | Qualitative factor |
|-------------------|--------------------|--------------------|
|-------------------|--------------------|--------------------|

|                    | applied at interim<br>period<br>September 30,<br>2012 | applied at fiscal<br>year<br>ended June 30,<br>2012 |
|--------------------|---|---|
| Real estate loans: |   |   |
| Conventional       | 0.85%   | 0.83%   |
| Construction       | 1.10%   | 1.10%   |
| Commercial         | 1.33%   | 1.32%   |
| Consumer loans     | 1.70%   | 1.38%   |
| Commercial loans   | 1.08%   | 1.38%   |

At September 30, 2012, the amount of our allowance for loan losses attributable to these qualitative factors was approximately \$6.7 million, as compared to \$6.3 million at June 30, 2012. The lack of substantive change in our qualitative factors was attributed to a stable lending environment.

While management believes that our asset quality remains strong, it recognizes that, due to the continued growth in the loan portfolio and potential changes in market conditions, our level of nonperforming assets and resulting charge offs may fluctuate. Higher levels of net charge offs requiring additional provisions for loan losses could result. Although management uses the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change.

#### Nonperforming Assets

The ratio of nonperforming assets to total assets and nonperforming loans to net loans receivable is another measure of asset quality. Nonperforming assets of the Company include nonaccruing loans, accruing loans delinquent/past maturity 90 days or more, and assets which have been acquired as a result of foreclosure or deed-in-lieu of foreclosure. The table below summarizes changes in the Company's level of nonperforming assets over selected time periods:

|  | September 30,<br>2012 | June 30, 2012 | September 30,<br>2011 |
|--|-----------------------|---------------|-----------------------|
| Nonaccruing loans:                           |                       |               |                       |
| Residential real estate                      | \$1,090,106           | \$395,374     | \$107,100             |
| Construction                                 | 99,200                | -             | 0                     |
| Commercial real estate                       | 3,229,790             | 976,881       | 421,638               |
| Consumer                                     | 14,765                | 15,971        | 56,724                |
| Commercial business                          | 1,060,789             | 1,010,123     | 1                     |
| Total  | \$5,494,650           | \$2,398,349   | \$585,463             |
| Loans 90 days past due<br>accruing interest: |                       |               |                       |
| Residential real estate                      | \$-                   | \$-           | \$-                   |
| Commercial real estate                       | -                     | -             | -                     |
| Consumer                                     | -                     | -             | 9,028                 |
| Commercial business                          | -                     | -             | 9,891                 |
| Total  | \$-                   | \$-           | \$18,919              |
| Total nonperforming loans                    | \$5,494,650           | \$2,398,349   | \$604,382             |
| Nonperforming investments                    | 125,000               | 125,000       | 125,000               |
| Foreclosed assets held for sale:             |                       |               |                       |
| Real estate owned                            | 1,112,000             | 1,426,126     | 1,259,712             |
| Other nonperforming assets                   | 25,500                | 9,100         | 47,722                |
| Total nonperforming assets                   | \$6,757,150           | \$3,958,575   | \$2,036,816           |

At September 30, 2012, troubled debt restructurings (TDRs) totaled \$5.2 million, of which \$2.0 was considered nonperforming and was included in the nonaccrual loan total above. The remaining \$3.2 million in TDRs have complied with the modified terms for a reasonable period of time and are therefore considered by the Company to be accrual status loans. In general, these loans were subject to classification as TDRs at September 30, 2012, on the basis of guidance under ASU No. 2011-02, which indicates that the Company may not consider the borrower's effective borrowing rate on the old debt immediately before the restructuring in determining whether a concession has been granted. At June 30, 2012, troubled debt restructurings (TDRs) totaled \$4.9 million, of which \$1.7 was considered nonperforming and was included in the nonaccrual loan total above. The remaining \$3.1 million in TDRs have

complied with the modified terms for a reasonable period of time and are therefore considered by the Company to be accrual status loans.

At September 30, 2012, nonperforming assets totaled \$6.8 million, as compared to \$4.0 million at June 30, 2012, and \$2.0 million at September 30, 2011. The increase in nonperforming assets from fiscal year end was attributed primarily to a single relationship, previously classified, for which \$2.6 million was moved to nonaccrual status during the quarter ended September 30, 2012. The loans were secured by commercial real estate and a single family residence. Nonperforming investments consist of the Company's investment in Trapeza CDO IV, Ltd., class C2 (see Executive Summary).

#### Liquidity Resources

The term "liquidity" refers to our ability to generate adequate amounts of cash to fund loan originations, loans purchases, deposit withdrawals and operating expenses. Our primary sources of funds include deposit growth, securities sold under agreements to repurchase, FHLB advances, brokered deposits, amortization and prepayment of loan principal and interest, investment maturities and sales, and funds provided by our operations. While the scheduled loan repayments and maturing investments are relatively predictable, deposit flows, FHLB advance redemptions, and loan and security prepayment rates are significantly influenced by factors outside of the Bank's control, including interest rates, general and local economic conditions and competition in the marketplace. The Bank relies on FHLB advances and brokered deposits as additional sources for funding cash or liquidity needs.



The Company uses its liquid resources principally to satisfy its ongoing cash requirements, which include funding loan commitments, funding maturing certificates of deposit and deposit withdrawals, maintaining liquidity, funding maturing or called FHLB advances, purchasing investments, and meeting operating expenses.

At September 30, 2012, the Company had outstanding commitments and approvals to fund approximately \$78.0 million in mortgage and non-mortgage loans. These commitments and approvals are expected to be funded through existing cash balances, cash flow from normal operations and, if needed, advances from the FHLB or the Federal Reserve's discount window. At September 30, 2012, the Bank had pledged its residential real estate loan portfolio and a significant portion of its commercial real estate portfolio with the FHLB for available credit of approximately \$190 million, of which \$42.5 million had been advanced (additionally, letters of credit totaling \$4 million had been issued on the Bank's behalf in order to secure public unit funding). The Bank has the ability to pledge several of its other loan portfolios, including home equity and commercial business loans, which could provide additional collateral for additional borrowings; in total, FHLB borrowings are generally limited to 35% of Bank assets, or \$260.2 million, subject to available collateral. Also, at September 30, 2012, the Bank had pledged a total of \$97 million in loans secured by farmland and agricultural production loans to the Federal Reserve, providing access to \$65.0million in primary credit borrowings from the Federal Reserve's discount window. Management believes its liquid resources will be sufficient to meet the Company's liquidity needs.

#### Regulatory Capital

The Company and Bank are subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements can result in certain mandatory—and possibly additional discretionary – actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Bank must meet specific capital guidelines that involve quantitative measures of the Company and the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company and Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Furthermore, the Company and Bank's regulators could require adjustments to regulatory capital not reflected in the condensed consolidated financial statements.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total capital and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier 1 capital (as defined) to average total assets (as defined). Management believes, as of September 30, 2012, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

As of September 30, 2012, the most recent notification from the Federal Reserve categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Bank's category.

The tables below summarize the Company and Bank's actual and required regulatory capital:

| As of September 30, 2012 | Actual |       | For Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |       |
|--------------------------|--------|-------|-------------------------------|-------|--|-------|
|                          | Amount | Ratio | Amount                        | Ratio | Amount   | Ratio |
|                          |        |       |                               |       |  |       |

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|  |            |       |   |           |      |   |        |       |   |
|--|------------|-------|---|-----------|------|---|--------|-------|---|
| Total Capital (to Risk-Weighted Assets)  |            |       |   |           |      |   |        |       |   |
| Consolidated                             | \$ 109,336 | 18.59 | % | \$ 47,061 | 8.00 | % | n/a    | n/a   |   |
| Southern Bank                            | 86,398     | 14.88 | % | 46,464    | 8.00 | % | 58,080 | 10.00 | % |
| Tier I Capital (to Risk-Weighted Assets) |            |       |   |           |      |   |        |       |   |
| Consolidated                             | 101,969    | 17.33 | % | 23,531    | 4.00 | % | n/a    | n/a   |   |
| Southern Bank                            | 79,122     | 13.62 | % | 23,232    | 4.00 | % | 34,848 | 6.00  | % |
| Tier I Capital (to Average Assets)       |            |       |   |           |      |   |        |       |   |
| Consolidated                             | 101,969    | 13.90 | % | 29,344    | 4.00 | % | n/a    | n/a   |   |
| Southern Bank                            | 79,122     | 10.89 | % | 29,064    | 4.00 | % | 36,330 | 5.00  | % |

| As of June 30, 2012                      | Actual     |       | For Capital Adequacy Purposes |           |        |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |       |   |
|--|------------|-------|-------------------------------|-----------|--------|-------|--|-------|---|
|  | Amount     | Ratio | Amount                        | Ratio     | Amount | Ratio | Amount   | Ratio |   |
| Total Capital (to Risk-Weighted Assets)  |            |       |                               |           |        |       |  |       |   |
| Consolidated                             | \$ 106,796 | 19.08 | %                             | \$ 44,772 | 8.00   | %     | n/a  | n/a   |   |
| Southern Bank                            | 83,992     | 15.21 | %                             | 44,170    | 8.00   | %     | 55,213   | 10.00 | % |
| Tier I Capital (to Risk-Weighted Assets) |            |       |                               |           |        |       |  |       |   |
| Consolidated                             | 99,788     | 17.83 | %                             | 22,386    | 4.00   | %     | n/a  | n/a   |   |
| Southern Bank                            | 77,077     | 13.96 | %                             | 22,085    | 4.00   | %     | 33,128   | 6.00  | % |
| Tier I Capital (to Average Assets)       |            |       |                               |           |        |       |  |       |   |
| Consolidated                             | 99,788     | 13.47 | %                             | 29,635    | 4.00   | %     | n/a  | n/a   |   |
| Southern Bank                            | 77,077     | 10.52 | %                             | 29,296    | 4.00   | %     | 36,620   | 5.00  | % |

PART I: Item 3: Quantitative and Qualitative Disclosures About Market Risk  
SOUTHERN MISSOURI BANCORP, INC.

Asset and Liability Management and Market Risk

The goal of the Company's asset/liability management strategy is to manage the interest rate sensitivity of both interest-earning assets and interest-bearing liabilities in order to maximize net interest income without exposing the Bank to an excessive level of interest rate risk. The Company employs various strategies intended to manage the potential effect that changing interest rates may have on future operating results. The primary asset/liability management strategy has been to focus on matching the anticipated re-pricing intervals of interest-earning assets and interest-bearing liabilities. At times, however, depending on the level of general interest rates, the relationship between long- and short-term interest rates, market conditions and competitive factors, the Company may determine to increase its interest rate risk position somewhat in order to maintain its net interest margin.

In an effort to manage the interest rate risk resulting from fixed rate lending, the Bank has utilized longer term FHLB advances (with maturities up to ten years), subject to early redemptions and fixed terms. Other elements of the Company's current asset/liability strategy include (i) increasing originations of commercial business, commercial real estate, agricultural operating lines, and agricultural real estate loans, which typically provide higher yields and shorter repricing periods, but inherently increase credit risk; (ii) actively soliciting less rate-sensitive deposits, including aggressive use of the Company's "rewards checking" product, and (iii) offering competitively-priced money market accounts and CDs with maturities of up to five years. The degree to which each segment of the strategy is achieved will affect profitability and exposure to interest rate risk.

The Company continues to originate long-term, fixed-rate residential loans. During the first three months of fiscal year 2012, fixed rate 1- to 4-family residential loan production totaled \$3.3 million, as compared to \$4.9 million during the same period of the prior fiscal year. At September 30, 2012, the fixed rate residential loan portfolio was \$100.5 million with a weighted average maturity of 183 months, as compared to \$114.3 million at September 30, 2011, with a weighted average maturity of 174 months. The Company originated \$9.8 million in adjustable-rate 1- to 4-family residential loans during the three-month period ended September 30, 2012, as compared to \$3.1 million during the same period of the prior fiscal year. At September 30, 2012, fixed rate loans with remaining maturities in excess of 10 years totaled \$65.1 million, or 10.7% of net loans receivable, as compared to \$82.2 million, or 14.6% of net loans receivable at September 30, 2011. The Company originated \$20.0 million of fixed rate commercial and commercial real estate loans during the three-month period ended September 30, 2012, as compared to \$11.5 million during the same period of the prior fiscal year. At September 30, 2012, the fixed rate commercial and commercial real estate loan portfolio was \$238.7 million with a weighted average maturity of 35 months, compared to \$219.7 million at September 30, 2011, with a weighted average maturity of 33.2 months. The Company originated \$14.1 million in adjustable rate commercial and commercial real estate loans during the three-month period ended September 30, 2012, as compared to \$12.3 million during the same period of the prior fiscal year. At September 30, 2012, adjustable-rate home equity lines of credit totaled \$15.7 million, as compared to \$14.7 million at September 30, 2011. At September 30, 2012, the Company's investment portfolio had an expected weighted-average life of 4.4 years, compared to 2.8 at September 30, 2011. Management continues to focus on customer retention, customer satisfaction, and offering new products to customers in order to increase the Company's amount of less rate-sensitive deposit accounts.

Interest Rate Sensitivity Analysis

The following table sets forth as of September 30, 2012, management's estimates of the projected changes in net portfolio value ("NPV") in the event of 100, 200, and 300 basis point ("bp") instantaneous and permanent increases, and 100, 200, and 300 basis point instantaneous and permanent decreases in market interest rates. Dollar amounts are expressed in thousands.

| BP Change | Estimated Net Portfolio Value |             |          | NPV as % of PV of Assets |         |  |  |
|-----------|-------------------------------|-------------|----------|--------------------------|---------|--|--|
|           | \$ Amount                     | \$ Change   | % Change | NPV Ratio                | Change  |  |  |
| in Rates  |                               |             |          |                          |         |  |  |
| +300      | \$ 91,295                     | \$ (8,470 ) | -8 %     | 12.16 %                  | -1.01 % |  |  |
| +200      | 93,851                        | (5,914 )    | -6 %     | 12.48 %                  | -0.69 % |  |  |
| +100      | 96,437                        | (3,328 )    | -3 %     | 12.78 %                  | -0.38 % |  |  |
| NC        | 99,765                        | -           | -        | 13.17 %                  | -       |  |  |
| -100      | 102,719                       | (2,954 )    | 3 %      | 13.51 %                  | 0.34 %  |  |  |
| -200      | 106,313                       | 6,547       | 7 %      | 13.93 %                  | 0.76 %  |  |  |
| -300      | 109,794                       | 10,029      | 10 %     | 14.34 %                  | 1.17 %  |  |  |

Computations of prospective effects of hypothetical interest rate changes are based on an internally generated model using actual maturity and repricing schedules for the Bank's loans and deposits, and are based on numerous assumptions, including relative levels of market interest rates, loan repayments and deposit run-offs, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any actions the Bank may undertake in response to changes in interest rates.

Management cannot predict future interest rates or their effect on the Bank's NPV in the future. Certain shortcomings are inherent in the method of analysis presented in the computation of NPV. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in differing degrees to changes in market interest rates. Additionally, certain assets, such as adjustable-rate loans, have an initial fixed rate period typically from one to seven years and over the remaining life of the asset changes in the interest rate are restricted. In addition, the proportion of adjustable-rate loans in the Bank's portfolio could decrease in future periods due to refinancing activity if market interest rates remain steady in the future. Further, in the event of a change in interest rates, prepayment and early withdrawal levels could deviate significantly from those assumed in the table. Finally, the ability of many borrowers to service their adjustable-rate debt may decrease in the event of an interest rate increase.

The Bank's Board of Directors (the "Board") is responsible for reviewing the Bank's asset and liability policies. The Board's Asset/Liability Committee meets monthly to review interest rate risk and trends, as well as liquidity and capital ratios and requirements. The Bank's management is responsible for administering the policies and determinations of the Board with respect to the Bank's asset and liability goals and strategies.

PART I: Item 4: Controls and Procedures  
SOUTHERN MISSOURI BANCORP, INC.

An evaluation of Southern Missouri Bancorp's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, as amended, (the "Act")) as of September 30, 2012, was carried out under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, and several other members of our senior management. The Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2012, the Company's disclosure controls and procedures were effective in ensuring that the information required to be disclosed by the Company in the reports it files or submits under the Act is (i) accumulated and communicated to management (including the Chief Executive and Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Act) that occurred during the quarter ended September 30, 2012, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

The Company does not expect that its disclosures and procedures will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

PART II: Other Information  
SOUTHERN MISSOURI BANCORP, INC.

## Item 1: Legal Proceedings

In the opinion of management, the Company is not a party to any pending claims or lawsuits that are expected to have a material effect on the Company's financial condition or operations. Periodically, there have been various claims and lawsuits involving the Company mainly as a defendant, such as claims to enforce liens, condemnation proceedings on properties in which the Company holds security interests, claims involving the making and servicing of real property loans and other issues incident to the Bank's business. Aside from such pending claims and lawsuits, which are incident to the conduct of the Company's ordinary business, the Company is not a party to any material pending legal proceedings that would have a material effect on the financial condition or operations of the Company.

## Item 1a: Risk Factors

There have been no material changes to the risk factors set forth in Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended June 30, 2012.

## Item 2: Unregistered Sales of Equity Securities and Use of Proceeds

| Period                        | Total Number of Shares (or Units) Purchased | Average Price Paid per Share (or Unit) | Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet be Purchased Under the Plans or Program |
|-------------------------------|---|--|---|--|
| 7/1/2012<br>thru<br>7/31/2012 | -   | -                                      | -   | -  |
| 8/1/2012<br>thru<br>8/31/2012 | -   | -                                      | -   | -  |
| 9/1/2012<br>thru<br>9/30/2012 | -   | -                                      | -   | -  |
| Total                         | -   | -                                      | -   | -  |

## Item 3: Defaults upon Senior Securities

Not applicable

## Item 4: Mine Safety Disclosures

Not applicable

## Item 5: Other Information

None



Item 6: Exhibits

(a) Exhibits

- |       |   |
|-------|---|
| 3 (a) | Articles of Incorporation of the Registrant+  |
| 3 (b) | Certificate of Designation for the Registrant's Senior Non-Cumulative Perpetual Preferred Stock, Series A++ |
| 3 (c) | Bylaws of the Registrant+++   |
| 4     | Form of Stock Certificate of Southern Missouri Bancorp++++  |
| 10    | Material Contracts  |
| (a)   | Registrant's 2008 Equity Incentive Plan+++++  |
| (b)   | Registrant's 2003 Stock Option and Incentive Plan++++++   |
| (c)   | Registrant's 1994 Stock Option and Incentive Plan++++++   |
| (d)   | Southern Missouri Savings Bank, FSB Management Recognition and Development Plan++++++                       |

- (e) Employment Agreements
  - (i) Greg A. Steffens\*
- (f) Director's Retirement Agreements
  - (i) Samuel H. Smith\*\*
  - (ii) Sammy A. Schalk\*\*\*
  - (iii) Ronnie D. Black\*\*\*
  - (iv) L. Douglas Bagby\*\*\*
  - (v) Rebecca McLane Brooks\*\*\*\*
  - (vi) Charles R. Love\*\*\*\*
  - (vii) Charles R. Moffitt\*\*\*\*
  - (viii) Dennis Robison\*\*\*\*\*
  - (ix) David Tooley\*\*\*\*\*
- (g) Tax Sharing Agreement\*\*\*

31 Rule 13a-14(a) Certification

32 Section 1350 Certification

101 Attached as Exhibit 101 are the following financial statements from the Southern Missouri Bancorp, Inc. Quarterly Report on Form 10-Q for the quarter ended December 31, 2011, formatted in Extensive Business Reporting Language (XBRL): (i) consolidated balance sheets, (ii) consolidated statements of income, (iii) consolidated statements of cash flows and (iv) the notes to consolidated financial statements.

+ Filed as an exhibit to the Registrant's Annual Report on Form 10-KSB for the year ended June 30, 1999.

++ Filed as an exhibit to the Registrant's Current Report on Form 8-K filed on July 26, 2011.

+++ Filed as an exhibit to the Registrant's Current Report on Form 8-K filed on December 6, 2007.

++++ Filed as an exhibit to the Registrant's Registration Statement on Form S-1 (File No. 333-2320) as filed with the SEC on January 3, 1994.

+++++ Filed as an attachment to the Registrant's definitive proxy statement filed on September 19, 2008.

++++++ Filed as an attachment to the Registrant's definitive proxy statement filed on September 17, 2003.

+++++++ Filed as an attachment to the Registrant's 1994 Annual Meeting Proxy Statement dated October 21, 1994.

\* Filed as an exhibit to the Registrant's Annual Report on Form 10-KSB for the year ended June 30, 1999.

\*\* Filed as an exhibit to the Registrant's Annual Report on Form 10-KSB for the year ended June 30, 1995.

\*\*\* Filed as an exhibit to the Registrant's Quarterly Report on Form 10-QSB for the quarter ended December 31, 2000.

\*\*\*\* Filed as an exhibit to the Registrant's Quarterly Report on Form 10-QSB for the quarter ended December 31, 2004.

\*\*\*\*\* Filed as an exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended December 31, 2008.

\*\*\*\*\* Filed as an exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended December 31, 2011.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTHERN MISSOURI BANCORP, INC.

Registrant

Date: November 14, 2012

/s/ Greg A. Steffens  
Greg A. Steffens  
President & Chief Executive Officer (Principal Executive  
Officer)

Date: November 14, 2012

/s/ Matthew T. Funke  
Matthew T. Funke  
Chief Financial Officer (Principal Financial and Accounting  
Officer)