EMBARCADERO TECHNOLOGIES INC

Form SC 13D/A March 21, 2007

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

SCHEDULE 13D (Amendment No. 2)

Under the Securities Exchange Act of 1934

Embarcadero Technologies, Inc. (Name of Issuer)

Common Stock, \$.001 Par Value (Title of Class of Securities)

290787100 **(CUSIP Number)**

Robert L. Chapman, Jr. Chapman Capital L.L.C. 222 N. Sepulveda Blvd. El Segundo, CA 90245 (310) 662-1900

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

March 21, 2007 (Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(e), 13d-1(f) or 13d-1(g), check the following box ".

Note: Schedules filed in paper format shall include a signed original and five copies of the Schedule, including all exhibits. *See* Rule 13d-7(b) for other parties to whom copies are to be sent.

* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, *see* the *Notes*).

SCHEDULE 13D

CUSIP No. 290787100

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13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN	UNT IN ROW

(11)

5.9%

TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

 \mathbf{CO}

SCHEDULE 13D

14

SCHEDCEE 16D				
CUSIP No. 290787100				
1	NAME OF REPORTING PERSON I.R.S. IDENTIFICATION NO. OF ABOVE			
2	PERSON Chap-Cap Partners II Master Fund, Ltd 98-0486687 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS) (a) x (b) "			
3	SEC USE ONLY			
4	SOURCE OF FUNDS (SEE INSTRUCTIONS)			
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PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW

(11)

14

11

12

SCHEDULE 13D

3.3% TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

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2,422,856 Common Shares

2,422,856 Common Shares

AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH

9 SOLE DISPOSITIVE POWER

10 SHARED DISPOSITIVE POWER

REPORTING PERSON

OWNED BY

EACH

REPORTING PERSON WITH

2,422,856 Common Shares

CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

13	(11)	CENT OF CLASS REPRESENTED BY AMOUNT IN ROW	
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PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

9.3%
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

IN

INTRODUCTION

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This Schedule 13D Amendment ("13D Amendment #2") amends the original Schedule 13D filed March 7, 2007 (the "Original 13D") and all subsequent amendments thereto (collectively, the "13D Filings"), and is being filed on behalf of Chap-Cap Partners II Master Fund, Ltd., and Chap-Cap Activist Partners Master Fund, Ltd., Cayman Islands exempted companies (collectively, "the Funds"), Chapman Capital L.L.C., a Delaware limited liability company ("Chapman Capital"), and Robert L. Chapman, Jr., an individual ("Mr. Chapman" and, together with the Funds and Chapman Capital, the "Reporting Persons"). The 13D Filings relate to the common stock, \$.001 par value per share, of Embarcadero Technologies, Inc., a Delaware corporation (the "Issuer" or "Company"). Unless the context otherwise requires, references herein to the "Common Stock" are to such common stock of the Company. Chapman Capital is the investment manager and adviser to the Funds. The Funds directly own the Common Stock to which the 13D Filings relate and over which Chapman Capital may be deemed to have control by virtue of the authority granted by the Funds to vote and to dispose of securities held by the Funds, including the Common Stock. Except as set forth herein, the Original 13D filing is unmodified.

ITEM 1. Security and Issuer

This Schedule 13D filing relates to the Common Stock of the Company. The address of the principal executive offices of the Company is 100 California Street, Suite 1200, San Francisco, CA 94111.

ITEM 2. Identity and Background

- (a) This statement is being filed by the Reporting Persons.
- (b) The address of the principal business and principal office of the Funds, Chapman Capital and Mr. Chapman is Pacific Corporate Towers, 222 N. Sepulveda Blvd., El Segundo, California 90245.
- (c) The Fund's present principal business is investing in marketable securities. Chapman Capital's present principal business is serving as the Investment Manager of the Funds. Mr. Chapman's principal occupation is serving as Managing Member of Chapman Capital.
- (d) None of the Reporting Persons, nor, to the best of their knowledge, any of their directors, executive officers, general partners or members has, during the last five years, been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).
- (e) None of the Reporting Persons, nor, to the best of their knowledge, any of their directors, executive officers, general partners or members has, during the last five years, been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws.
- (f) Mr. Chapman is a citizen of the United States.

ITEM 3. Source and Amount of Funds or Other Consideration

The total amount of funds used by Chap-Cap Partners II Master Fund, Ltd., to purchase the 867,512 Common Shares reported hereunder was \$5,270,656 (including brokerage commissions). All of such funds were derived from working capital.

The total amount of funds used by Chap-Cap Activist Partners Master Fund, Ltd., to purchase the 1,555,344 Common Shares reported hereunder was \$9,691,348 (including brokerage commissions). All of such funds were derived from working capital.

ITEM 4. Purpose of Transaction

The purpose of the acquisition of the securities of the Issuer beneficially owned by The Funds was to acquire such securities in the ordinary course of their trade or business of purchasing, selling, trading and investing in securities.

The Reporting Persons may in the future consider a variety of different alternatives to achieving their goal of maximizing shareholder value, including negotiated transactions, tender offers, proxy contests, consent solicitations, or other actions. However, it should not be assumed that such members will take any of the foregoing actions. The members of the Reporting Persons reserve the right to participate, alone or with others, in plans, proposals or transactions of a similar or different nature with respect to the Issuer.

The Reporting Persons intend to review their investment in the Issuer on a continuing basis and, depending on various factors, including the Issuer's business, affairs and financial position, other developments concerning the Issuer, the price level of the Common Stock, conditions in the securities markets and general economic and industry conditions, as well as other investment opportunities available to them, may in the future take such actions with respect to their investment in the Issuer as they deem appropriate in light of the circumstances existing from time to time. Such actions may include, without limitation, the purchase of additional shares of Common Stock in the open market and in block trades, in privately negotiated transactions or otherwise, the sale at any time of all or a portion of the Common Stock now owned or hereafter acquired by them to one or more purchasers, or the distribution in kind at any time of all or a portion of the Common Stock now owned or hereafter acquired by them. The reasons for the Reporting Persons' past or prospective acquisition or disposal of all or a portion of the Common Stock now or once owned, or hereinafter acquired, may include, without limitation, the implementation of risk management procedures that involve the purchase or sale of Common Stock into depreciating or appreciating market conditions, respectively. Parties that purchase or sell Common Stock following the filing of the 13D Filings may be purchasing or selling Common Stock that is being sold or acquired by the Reporting Persons, respectively.

The Reporting Persons are engaged in the investment business. In pursuing this business, Chapman Capital personnel analyze the operations, capital structure and markets of companies, including the Issuer, through analysis of documentation and discussions with knowledgeable industry and market observers and with representatives of such companies (often at the invitation of management). From time to time, Chapman Capital may hold discussions with third parties or with management of such companies in which the Reporting Person may suggest or take a position with respect to potential changes in the operations, management or capital structure of such companies as a means of enhancing shareholder value. Such suggestions or positions may relate to one or more of the transactions specified in clauses (a) through (j) of Item 4 of Schedule 13D under the Exchange Act, including, without limitation, such matters as disposing of or selling all or a portion of the Issuer or acquiring another Issuer or business, changing operating or marketing strategies, adopting or not adopting certain types of anti-takeover measures and restructuring the Issuer's capitalization or dividend policy.

In August 2006, Chapman Capital initiated research into the suitability of the Funds making an investment in the Common Stock of the Issuer. Following several weeks of due diligence using publicly available information, Chapman Capital determined that the Issuer was a prime candidate for a going private transaction given that operating expenses (i.e., R&D and SG&A) historically had consumed over 85% of the Issuer's gross profit, due in part to the Issuer's mere \$15 million/quarter revenue run-rate. Furthermore, Chapman Capital came to believe that the relative stability of the Issuer's estimated \$60 million in annual software license and maintenance revenue facilitated a leveraged capital structure such as that typically utilized by leading private equity investment partnerships. In advance of making its initial purchases of Common Stock, in mid-August 2006, Mr. Chapman made several telephone calls to senior management of the Issuer to convey and check such conclusions; however, Chapman Capital has no record of any return phone calls being received.

On September 7, 2006, the Issuer announced that it had entered into a definitive agreement to be acquired by an affiliate of Thoma Cressey Equity Partners ("Thoma Cressey") in a cash transaction valued at \$8.38 per share of Common Stock. On such date, the Issuer stated, "After a review of our strategic alternatives by our board, we concluded that entering into an agreement with Thoma Cressey Partners to take the company private represents the best alternative available to our stockholders at this time." As the market value of the Common Stock resultantly appreciated to a price in excess of \$8.00/share, Chapman Capital determined to terminate its interest in directing the Funds to acquire a significant ownership stake in the Issuer.

In response to the Issuer's November 10, 2006, submission to the Securities and Exchange Commission (SEC) of a Notification of Late Filing pursuant to Rule 12b-25 of the Securities Exchange Act of 1934, the Issuer's Common Stock plummeted as much as 13% to a daily low of \$7.21 per share. The Issuer had determined to delay its filing of its Quarterly Report on Form 10-Q for the third quarter ended September 30, 2006, to "enable the Audit Committee of the Company's Board of Directors to evaluate the Company's accounting for certain stock option grants made in 2000 and 2001." Following this development, Chapman Capital reinstituted its research and analysis of the Issuer's Common Stock. However, on November 30, 2006, Chapman Capital decided to delay any investment by the Funds in the Common Stock of the Issuer following a Form 8-K filing by Chordiant Software, Inc. ("Chordiant"; NASDAO: CHRDD) in which Chordiant disclosed that its Chairman and Chief Strategy Officer, Mr. Samuel Spadafora, who coincidentally serves as a zero Common Stock-owning director of the Issuer, had his positions severed from Chordiant amid an options backdating scandal at Chordiant itself. As part of a separation agreement signed by both Chordiant and Mr. Spadafora, a) Mr. Spadafora agreed to resign as a director and employee of the Chordiant effective immediately, b) Chordiant agreed to pay Mr. Spadafora a severance payment in the amount of \$125,000, c) Mr. Spadafora agreed to sign a release excluding certain indemnification rights, and d) Mr. Spadafora would be allowed to keep his computer, monitor and cell phone. Chapman Capital's decision to defer having the Funds make an investment in the Common Stock was buttressed by the fact that Mr. Spadafora was now associated with not one but two options backdating scandals, potentially increasing the legal liability associated with this second Spadafora-associated options scandal and consequently causing a prudent investment partnership to terminate an acquisition agreement signed before such risk was known.

On December 18, 2006, the Issuer announced that it and Thoma Cressey had agreed mutually to terminate their pending merger agreement following the developing options backdating scandal. As a result of the approximate 15% resultant decline in the Common Stock to a valuation that appeared to favor upside reward over downside risk, Chapman Capital began to accumulate a significant ownership stake in the Issuer. Over the following several months, various members of Chapman Capital's research staff, along with Mr. Chapman, have contacted various individual and institutional past and present owners of the Issuer in order to survey their views of, and background with, the Issuer. By February 28, 2007, Chapman Capital's research led to the conclusion that there was virtually unanimous sentiment amongst the Issuer's ownership that the most suitable strategic course of action for the Issuer was to resume the auction process conducted by Morgan Stanley & Co., as compared to the arguably higher risk spend-for-growth strategy that has crippled numerous sub-\$100 million technology companies in the past. As a result, on February 28, 2007, the Funds purchased sufficient shares of Common Stock such that their combined ownership stake in the Issuer surpassed the 5% threshold.

Throughout March 2007, Chapman Capital continued to contact various individual and institutional past and present owners of the Issuer in order to survey their views of, and background with, the Issuer. Particularly in light of the Issuer's February 16, 2007, disclosure regarding the Issuer's ongoing NASDAQ delisting risk, declining license revenue, and option-scandal related inability to announce full earnings results for the fourth quarter ended December 31, 2006, the Issuer's ownership base conveyed a uniform desire for the Issuer's Common Stock value to be maximized through a change-of-control transaction. Certain owners of the Issuer conveyed heightened concern over a potentially unacceptable corporate governance that could result from having Mr. Spadafora serve as Interim co-CEO (via the Issuer's Management Oversight Committee) given the developments that led to his severance as Chairman and Chief Strategy Officer of Chordiant.

On March 6, 2007, Mr. Chapman initiated contact with the Board of Directors ("the Board") of the Issuer, including Mr. Gary E. Haroian (now a "career director" with board memberships at Aspen Technology, Inc., Lightbridge Inc., Network Engines, Inc., and Phase Forward Inc.), Mr. Samuel T. Spadafora (aforementioned severed Chairman of Chordiant), Mr. Frank M. Polestra (retired partner of Ascent Venture Partners and former director of Network Engines, Inc.), Mr. Michael J. Roberts (Executive Director, Harvard Business School) and Dr. Timothy C. K. Chou (formerly employed by Oracle Corporation; current employment unknown). In addition, Mr. Chapman made contact with Mr. Michael B. Shahbazian, the Issuer's Chief Financial Officer. In all communications with the Board and Mr. Shahbazian, Mr. Chapman strongly conveyed the views of Chapman Capital and also various individual and institutional past and present owners of the Issuer. Mr. Chapman communicated Chapman Capital's expectation that the Board's failure to consummate a merger transaction in the near future would result in the Board being replaced by the Issuer's owners, particularly in light of the Board's ownership of virtually zero shares of the Issuer.

On March 7, 2007, Mr. Chapman communicated to Thoma Cressey Chapman Capital's intention to file a Schedule 13D related to the Issuer with the SEC.

On March 7, 2007, Mr. Chapman communicated to Mr. Shahbazian that the Board's failure to announce a definitive merger agreement no later than March 30, 2007, would result in the filing by the Reporting Persons of an amended Schedule 13D, which should be expected to include as an exhibit a letter to the Board making public the results of Chapman Capital's recently accelerated investigation into the Board and management of the Issuer. Furthermore, in response to certain comments made by Mr. Shahbazian during a conversation later that day, Mr. Chapman conveyed to Mr. Shahbazian Chapman Capital's concern that, according to background checks directed by Chapman Capital, Mr. Shahbazian had been viewed negatively by various shareholders of Niku Corporation, ANDA Networks, Inc. and Walker Interactive, all of which in the past had employed Mr. Shahbazian in the capacity of Chief Financial Officer. Mr. Shahbazian reacted temperamentally to Mr. Chapman with the eloquent response, "Fuck you!" Mr. Chapman then forcefully informed Mr. Shahbazian that it was inappropriate and inadvisable for the Chief Financial Officer of a public company to utter such blasphemy to the advisor of a 9.3% ownership stakeholder in the Issuer.

From March 7-9, 2007, Chapman Capital communicated with various members of the Board, seeking feedback regarding the Original 13D and its assertion that a sale of the Issuer was its most suitable, risk-adjusted strategic plan. On March 8, 2007, specific comments made by Board member Michael J. Roberts, Lead "Independent" Director of the Issuer, were interpreted as "anti-shareholder" by Chapman Capital and led it to conclude that Mr. Roberts should be replaced as a Board member at the earliest possible opportunity.

On March 9, 2007, Mr. Chapman communicated to Mr. Raj P. Sabhlok, the Issuer's Senior Vice President of Operations, Chapman Capital's continued confidence in Mr. Sabhlok's ability to oversee the Issuer's operations in the absence of a replacement of Mr. Stephen R. Wong, former Chief Executive Officer, Founder, and approximate 20% owner of the Issuer. Mr. Chapman emphasized Chapman Capital's view that it would be entirely premature for the Board to retain the services of, and enter into attendant financial and other contractual obligations with, such a replacement CEO before the Board had exhausted its efforts to sign a definitive change-of-control transaction.

On March 12, 2007, Chapman Capital issued a press release a) reiterating its demand that the Issuer be sold in a change-of-control transaction, and b) indicating Chapman Capital's intent to seek nominees to replace directors Timothy C.K. Chou, Frank M. Polestra, Michael J. Roberts and Samuel T. Spadafora should a sale of the Issuer not be announced by March 30, 2007. This press release is attached hereto as Exhibit B.

From March 14-16, 2007, Mr. Chapman communicated with Mr. Gary E. Haroian, Chairman of the Board, regarding Chapman Capital's desire to understand the Board's perspective as it related to matters asserted by Chapman Capital in the Original 13D. Mr. Chapman repeatedly made clear that he desired to discuss either a) material, public information or b) immaterial, non-public information that would assist Chapman Capital in crafting a thoughtful mosaic of public information and personal deduction. Mr. Chapman reminded Mr. Haroian that according to former SEC Commissioner Isaac Hunt, Regulation FD was intended "to help the good analysts," and not to allow directors to avoid or curtail discussion with public company owners. Electronic mail messages between Mr. Chapman and Mr. Haroian relating to these matters are attached hereto as Exhibits D - J.

On March 21, 2007, Chapman Capital issued a press release a) reiterating its demand that the Issuer be sold in a change-of-control transaction, and b) indicating Chapman Capital's demand that Mr. Haroian resign as a director of the Issuer. This press release is attached hereto as Exhibit C.

Except as set forth above, the Reporting Persons do not have any present plans or proposals that relate to or would result in any of the actions required to be described in Item 4 of Schedule 13D. Each of such members may, at any time, review or reconsider its position with respect to the Issuer and formulate plans or proposals with respect to any of such matters.

ITEM 5. Interests in Securities of the Company

- (a) Together, the Reporting Persons beneficially own a total of 2,422,856 shares of Common Stock constituting 9.3% of all of the outstanding shares of Common Stock.
- (b) The Reporting Persons have the shared power to vote or direct the vote of, and to dispose or direct the disposition of, the shares of Common Stock beneficially owned by them.
- (c) The following transactions were effected by the Reporting Persons during the past sixty (60) days:

Chap-Cap Partners II Master Fund, Ltd.

Date Security	Amount of Shares Bought/(Sold)	Approximate Price per Shares (inclusive of commissions)
01/22/07 Common Shares	1,300	\$ 6.22
03/01/07Common Shares	39,400	\$ 6.17
03/01/07Common Shares	600	\$ 6.13
03/01/07Common Shares	11,300	\$ 6.16
03/02/07 Common Shares	24,800	\$ 6.18
03/05/07 Common Shares	7,743	\$ 6.20
03/05/07 Common Shares	(500)	\$ 6.19
03/06/07 Common Shares	500	\$ 6.27
03/06/07 Common Shares	70,000	\$ 6.24
03/06/07 Common Shares	847	\$ 6.23

Chap-Cap Activist Partners Master Fund, Ltd.

1/26/2012

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Date	Security	Amount of Shares	Approximate Price per Shares	
		Bought/(Sold)	(inclusive of commissions)	
01/22/07	Common Shares	1,343	\$ 6.22	
01/23/07	Common Shares	14,088	\$ 6.23	
01/24/07	Common Shares	10,674	\$ 6.23	
01/25/07	Common Shares	43,322	\$ 6.23	
01/26/07	Common Shares	59,973	\$ 6.17	
01/29/07	Common Shares	32,800	\$ 6.29	
01/30/07	Common Shares	12,500	\$ 6.31	
01/31/07	Common Shares	9,474	\$ 6.27	
01/31/07	Common Shares	127,800	\$ 6.28	
02/01/07	Common Shares	22,524	\$ 6.29	
02/02/07	D style="margin-top:0px; border-right:1px solid #000000; border-bottom:1px solid #000000" valign=bottom width=121.2>			
	570	2.3	34	
1/26/20		Sell	2,700	2.31
1/26/20		Sell	545	2.31
1/26/20		Transfer*	4,755	2.31
1/26/20		Transfer*	3,000	2.31
1/26/20		Transfer*	5,000	2.31
1/26/20		Transfer*	4,100	2.31
1/26/20		Transfer*	5,045	2.31
1/26/20		Sell	610	2.33
1/26/20		Sell	265	2.33
1/26/20		Sell	265	2.33
1/26/20		Sell	1,230	2.33
1/26/20	12 KIA	Sell	65	2.33
1/26/20		Sell	750	2.34
1/26/20		Sell	220	2.34
1/26/20		Sell	135	2.34
1/26/20		Sell	3,671	2.30
1/26/20		Sell	659	2.30
1/26/20		Sell	300	2.30
1/26/20	12 KIA	Sell	5,060	2.30

Sell

2.30

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Trade Date	Reporting Person	(Buy/Sell/Transfer)	Quantity (#)	<u>Price (\$)</u>
1/26/2012	KIA	Sell	2,031	2.30
1/26/2012	KIA	Sell	11,350	2.30
1/26/2012	KIA	Sell	615	2.30
1/26/2012	KIA	Sell	5,579	2.30
1/26/2012	KIA	Sell	909	2.30
1/26/2012	KIA	Sell	179	2.30
1/26/2012	KIA	Sell	7,593	2.30
1/26/2012	KIA	Sell	1,118	2.30
1/26/2012	KIA	Sell	137	2.30
1/26/2012	KIA	Sell	4,502	2.30
1/26/2012	KIA	Sell	659	2.30
1/26/2012	KIA	Sell	1,435	2.34
1/26/2012	KIA	Sell	2,000	2.34
1/26/2012	KIA	Sell	1,025	2.34
1/27/2012	KIA	Transfer*	425	2.38
1/27/2012	KIA	Transfer*	300	2.38
1/27/2012	KIA	Sell	2,699	2.27
1/27/2012	KIA	Sell	187	2.27
1/27/2012	KIA	Sell	3,900	2.27
1/27/2012	KIA	Sell	99	2.27
1/27/2012	KIA	Sell	9,331	2.27
1/27/2012	KIA	Sell	4,090	2.27
1/27/2012	KIA	Sell	235	2.27
1/27/2012	KIA	Sell	5,679	2.27
1/27/2012	KIA	Sell	248	2.27
1/27/2012	KIA	Sell	3,389	2.27
1/27/2012	KIA	Sell	143	2.27
1/30/2012	KIA	Sell	1,000	2.40
1/30/2012	KIA	Sell	1,165	2.40
1/30/2012	KIA	Sell	800	2.40
1/30/2012	KIA	Sell	200	2.40
1/30/2012	KIA	Sell	400	2.40
1/30/2012	KIA	Sell	1,055	2.40
1/30/2012	KIA	Sell	1,480	2.39
1/30/2012	KIA	Sell	500	2.39
1/30/2012	KIA	Sell	475	2.39
1/30/2012	KIA	Sell	185	2.40
1/30/2012	KIA	Sell	675	2.40
1/30/2012	KIA	Sell	65	2.40
1/30/2012	KIA	Sell	545	2.28
1/30/2012	KIA	Sell	375	2.40

Trade Date	Reporting Person	(Buy/Sell/Transfer)	Quantity (#)	<u>Price (\$)</u>
1/30/2012	KIA	Sell	60	2.40
1/30/2012	KIA	Sell	1,275	2.38
1/30/2012	KIA	Sell	1,150	2.40
1/30/2012	KIA	Sell	350	2.40
1/30/2012	KIA	Sell	780	2.40
1/30/2012	KIA	Sell	415	2.40
1/30/2012	KIA	Sell	962	2.32
1/30/2012	KIA	Sell	1,333	2.32
1/30/2012	KIA	Sell	278	2.32
1/30/2012	KIA	Sell	2,833	2.32
1/30/2012	KIA	Sell	1,441	2.32
1/30/2012	KIA	Sell	1,976	2.32
1/30/2012	KIA	Sell	1,177	2.32
1/30/2012	KIA	Sell	860	2.38
1/30/2012	KIA	Sell	1,330	2.38
1/30/2012	KIA	Sell	122	2.40
1/30/2012	KIA	Sell	400	2.40
1/30/2012	KIA	Sell	198	2.40
1/30/2012	KIA	Sell	100	2.40
1/30/2012	KIA	Sell	100	2.40
1/30/2012	KIA	Sell	100	2.40
1/30/2012	KIA	Sell	100	2.40
1/30/2012	KIA	Sell	1,200	2.40
1/30/2012	KIA	Sell	1,540	2.40
1/30/2012	KIA	Sell	120	2.39
1/30/2012	KIA	Sell	340	2.39
1/30/2012	KIA	Sell	600	2.39
1/30/2012	KIA	Sell	290	2.39
1/30/2012	KIA	Sell	1,095	2.39
1/30/2012	KIA	Sell	480	2.39
1/31/2012	KIA	Sell	1,500	2.62
1/31/2012	KIA	Sell	1,545	2.62
1/31/2012	KIA	Sell	5,025	2.64
1/31/2012	KIA	Sell	3,015	2.64
1/31/2012	KIA	Sell	535	2.63
1/31/2012	KIA	Sell	1,055	2.63
1/31/2012	KIA	Sell	2,750	2.65
1/31/2012	KIA	Sell	2,380	2.65
1/31/2012	KIA	Sell	1,500	2.63
1/31/2012	KIA	Sell	690	2.63
1/31/2012	KIA	Sell	160	2.65

Trade Date	Reporting Person	(Buy/Sell/Transfer)	Quantity (#)	<u>Price (\$)</u>
1/31/2012	KIA	Sell	560	2.65
1/31/2012	KIA	Sell	300	2.61
1/31/2012	KIA	Sell	560	2.61
1/31/2012	KIA	Sell	925	2.63
1/31/2012	KIA	Sell	3,505	2.63
1/31/2012	KIA	Sell	400	2.65
1/31/2012	KIA	Sell	400	2.65
1/31/2012	KIA	Sell	440	2.65
1/31/2012	KIA	Sell	65	2.63
1/31/2012	KIA	Sell	1,500	2.63
1/31/2012	KIA	Sell	500	2.63
1/31/2012	KIA	Sell	1,750	2.63
1/31/2012	KIA	Sell	1,315	2.63
1/31/2012	KIA	Sell	100	2.66
1/31/2012	KIA	Sell	100	2.66
1/31/2012	KIA	Sell	100	2.66
1/31/2012	KIA	Sell	100	2.66
1/31/2012	KIA	Sell	300	2.66
1/31/2012	KIA	Sell	300	2.66
1/31/2012	KIA	Sell	300	2.66
1/31/2012	KIA	Sell	200	2.66
1/31/2012	KIA	Sell	100	2.66
1/31/2012	KIA	Sell	300	2.66
1/31/2012	KIA	Sell	100	2.66
1/31/2012	KIA	Sell	100	2.66
1/31/2012	KIA	Sell	600	2.66
1/31/2012	KIA	Sell	200	2.66
1/31/2012	KIA	Sell	200	2.66
1/31/2012	KIA	Sell	100	2.66
1/31/2012	KIA	Sell	100	2.66
1/31/2012	KIA	Sell	75	2.66
1/31/2012	KIA	Sell	2,500	2.66
1/31/2012	KIA	Sell	1,670	2.66
1/31/2012	KIA	Sell	1,000	2.63
1/31/2012	KIA	Sell	620	2.63
1/31/2012	KIA	Sell	1,305	2.63
1/31/2012	KIA	Sell	1,610	2.63
1/31/2012	KIA	Sell	660	2.63
1/31/2012	KIA	Buy	3,500	2.66
1/31/2012	KIA	Sell	3,548	2.61
1/31/2012	KIA	Sell	4,915	2.61

Trade Date	Reporting Person	(Buy/Sell/Transfer)	Quantity (#)	<u>Price (\$)</u>
1/31/2012	KIA	Sell	11,468	2.61
1/31/2012	KIA	Sell	5,315	2.61
1/31/2012	KIA	Sell	7,284	2.61
1/31/2012	KIA	Sell	4,342	2.61
1/31/2012	KIA	Sell	615	2.59
1/31/2012	KIA	Sell	785	2.65
1/31/2012	KIA	Sell	820	2.65
1/31/2012	KIA	Sell	830	2.52
1/31/2012	KIA	Sell	500	2.52
1/31/2012	KIA	Sell	1,460	2.52
2/2/2012	KIA	Sell	595	2.93
2/2/2012	KIA	Sell	520	2.93
2/2/2012	KIA	Sell	600	2.96
2/2/2012	KIA	Sell	500	2.96
2/2/2012	KIA	Sell	5	2.96
2/2/2012	KIA	Sell	55	2.93
2/2/2012	KIA	Sell	400	2.93
2/2/2012	KIA	Sell	140	2.93
2/2/2012	KIA	Sell	150	2.97
2/2/2012	KIA	Sell	110	2.97
2/2/2012	KIA	Sell	170	2.96
2/2/2012	KIA	Sell	700	2.96
2/2/2012	KIA	Sell	5	2.96
2/2/2012	KIA	Sell	150	2.97
2/2/2012	KIA	Sell	95	2.97
2/2/2012	KIA	Sell	160	2.79
2/2/2012	KIA	Sell	200	2.98
2/2/2012	KIA	Sell	320	2.98
2/2/2012	KIA	Sell	60	2.98
2/2/2012	KIA	Sell	110	2.86
2/2/2012	KIA	Sell	200	2.86
2/2/2012	KIA	Sell	80	2.86
2/2/2012	KIA	Sell	105	2.86
2/2/2012	KIA	Sell	150	2.98
2/2/2012	KIA	Sell	140	2.98
2/2/2012	KIA	Sell	295	2.98
2/2/2012	KIA	Sell	265	2.81
2/2/2012	KIA	Sell	35	2.98
2/2/2012	KIA	Sell	65	2.98
2/2/2012	KIA	Sell	40	2.90
2/2/2012	KIA	Sell	570	2.90

Trade Date	Reporting Person	(Buy/Sell/Transfer)	Quantity (#)	<u>Price (\$)</u>
2/2/2012	KIA	Sell	540	2.98
2/2/2012	KIA	Sell	2,000	2.98
2/2/2012	KIA	Sell	3,500	2.98
2/2/2012	KIA	Sell	2,250	2.98
2/2/2012	KIA	Sell	200	2.98
2/2/2012	KIA	Sell	520	2.97
2/2/2012	KIA	Sell	100	2.97
2/2/2012	KIA	Sell	1,770	2.97
2/2/2012	KIA	Sell	1,000	2.97
2/2/2012	KIA	Sell	1,745	2.97
2/2/2012	KIA	Sell	995	2.90
2/2/2012	KIA	Sell	500	2.90
2/2/2012	KIA	Sell	100	2.90
2/2/2012	KIA	Sell	400	2.90
2/2/2012	KIA	Sell	1,190	2.90
2/2/2012	KIA	Sell	445	2.99
2/3/2012	KIA	Sell	1,400	3.00
2/3/2012	KIA	Sell	730	3.00
2/3/2012	KIA	Sell	1,000	2.99
2/3/2012	KIA	Sell	1,300	2.99
2/3/2012	KIA	Sell	785	2.98
2/3/2012	KIA	Sell	140	2.98
2/3/2012	KIA	Sell	515	2.99
2/3/2012	KIA	Sell	500	2.99
2/3/2012	KIA	Sell	700	2.99
2/3/2012	KIA	Sell	100	2.99
2/3/2012	KIA	Sell	760	2.99
2/3/2012	KIA	Buy	340	3.00
2/3/2012	KIA	Buy	340	3.00
2/3/2012	KIA	Sell	760	2.99
2/3/2012	KIA	Sell	890	2.99
2/3/2012	KIA	Sell	1,145	2.97
2/3/2012	KIA	Sell	1,480	2.97
2/3/2012	KIA	Sell	395	2.99
2/3/2012	KIA	Sell	250	2.99
2/3/2012	KIA	Sell	135	2.99
2/3/2012	KIA	Sell	180	2.99
2/3/2012	KIA	Sell	5	2.99
2/3/2012	KIA	Sell	85	2.99
2/3/2012	KIA	Sell	160	2.99
2/3/2012	KIA	Sell	10	3.00

Trade Date	Reporting Person	(Buy/Sell/Transfer)	Quantity (#)	<u>Price (\$)</u>
2/3/2012	KIA	Sell	110	2.99
2/3/2012	KIA	Sell	135	2.99
2/3/2012	KIA	Sell	110	2.99
2/3/2012	KIA	Sell	170	2.99
2/3/2012	KIA	Sell	300	2.99
2/3/2012	KIA	Sell	140	2.99
2/3/2012	KIA	Sell	50	2.98
2/3/2012	KIA	Sell	915	2.98
2/3/2012	KIA	Sell	200	2.98
2/3/2012	KIA	Sell	260	2.98
2/3/2012	KIA	Sell	200	2.99
2/3/2012	KIA	Sell	305	2.99
2/3/2012	KIA	Sell	4,555	2.97
2/3/2012	KIA	Sell	2,610	2.97
2/6/2012	KIA	Sell	165	3.03
2/6/2012	KIA	Sell	2,000	2.99
2/6/2012	KIA	Sell	1,315	2.99
2/6/2012	KIA	Sell	140	3.00
2/6/2012	KIA	Sell	545	3.03
2/6/2012	KIA	Sell	801	3.03
2/6/2012	KIA	Sell	1,519	3.03
2/6/2012	KIA	Sell	1,281	3.03
2/6/2012	KIA	Sell	649	3.03
2/6/2012	KIA	Sell	325	3.03
2/6/2012	KIA	Sell	570	3.03
2/6/2012	KIA	Sell	655	2.97
2/6/2012	KIA	Sell	580	2.94
2/6/2012	KIA	Sell	295	3.03
2/6/2012	KIA	Sell	409	3.03
2/6/2012	KIA	Sell	216	3.03
2/6/2012	KIA	Sell	375	3.03
2/6/2012	KIA	Sell	500	3.03
2/6/2012	KIA	Sell	145	3.03
2/6/2012	KIA	Sell	565	2.97
2/6/2012	KIA	Sell	232	3.03
2/6/2012	KIA	Sell	143	3.03
2/6/2012	KIA	Sell	275	3.03
2/6/2012	KIA	Sell	1,005	3.03
2/6/2012	KIA	Sell	250	3.03
2/6/2012	KIA	Sell	2,085	3.03
2/6/2012	KIA	Sell	280	2.97

Trade Date	Reporting Person	(Buy/Sell/Transfer)	Quantity (#)	<u>Price (\$)</u>
2/6/2012	KIA	Sell	140	2.97
2/6/2012	KIA	Sell	555	3.03
2/6/2012	KIA	Sell	1,238	3.03
2/6/2012	KIA	Sell	2	3.03
2/6/2012	KIA	Sell	500	2.96
2/6/2012	KIA	Sell	355	2.96
2/6/2012	KIA	Sell	45	3.03
2/6/2012	KIA	Sell	725	3.03
2/6/2012	KIA	Sell	255	3.03
2/6/2012	KIA	Sell	476	3.03
2/6/2012	KIA	Sell	514	3.03
2/6/2012	KIA	Sell	555	3.03
2/6/2012	KIA	Sell	315	3.03
2/6/2012	KIA	Sell	1,160	3.00
2/6/2012	KIA	Sell	275	3.00
2/6/2012	KIA	Sell	85	2.93
2/6/2012	KIA	Sell	135	2.93
2/6/2012	KIA	Sell	2,535	2.99
2/6/2012	KIA	Sell	390	2.99
2/6/2012	KIA	Sell	335	3.03
2/6/2012	KIA	Sell	275	3.03
2/6/2012	KIA	Sell	1,055	2.97
2/6/2012	KIA	Sell	2,545	3.03
2/6/2012	KIA	Sell	1,395	3.03
2/6/2012	KIA	Sell	400	2.91
2/6/2012	KIA	Sell	193	3.03
2/6/2012	KIA	Sell	1,742	3.03
2/6/2012	KIA	Sell	787	3.03
2/6/2012	KIA	Sell	103	3.03
2/6/2012	KIA	Sell	300	3.03
2/6/2012	KIA	Sell	245	3.03
2/6/2012	KIA	Sell	910	3.03
2/6/2012	KIA	Sell	305	3.00
2/6/2012	KIA	Sell	265	3.00
2/6/2012	KIA	Sell	1,225	3.03
2/6/2012	KIA	Sell	105	3.03
2/6/2012	KIA	Sell	1,120	3.03
2/6/2012	KIA	Sell	215	2.97
2/6/2012	KIA	Sell	525	2.98
2/6/2012	KIA	Sell	290	2.98
2/6/2012	KIA	Sell	235	2.84

Trade Date	Reporting Person	(Buy/Sell/Transfer)	Quantity (#)	<u>Price (\$)</u>
2/6/2012	KIA	Sell	940	2.94
2/6/2012	KIA	Sell	500	2.98
2/6/2012	KIA	Sell	210	2.98
2/6/2012	KIA	Sell	365	3.03
2/6/2012	KIA	Sell	230	3.03
2/6/2012	KIA	Sell	1,270	2.98
2/6/2012	KIA	Sell	127	3.03
2/6/2012	KIA	Sell	400	3.03
2/6/2012	KIA	Sell	158	3.03
2/6/2012	KIA	Sell	520	3.03
2/6/2012	KIA	Sell	595	3.03
2/6/2012	KIA	Sell	120	2.97
2/6/2012	KIA	Sell	190	2.96
2/6/2012	KIA	Sell	100	2.98
2/6/2012	KIA	Sell	350	2.98
2/6/2012	KIA	Sell	160	2.98
2/6/2012	KIA	Sell	190	3.03
2/6/2012	KIA	Sell	1	3.03
2/6/2012	KIA	Sell	299	3.03
2/6/2012	KIA	Sell	375	3.03
2/7/2012	KIA	Sell	165	3.21
2/8/2012	KIA	Sell	750	3.25
2/8/2012	KIA	Sell	945	3.25
2/8/2012	KIA	Sell	2,330	3.18
2/8/2012	KIA	Sell	125	3.18
2/8/2012	KIA	Sell	905	3.11
2/8/2012	KIA	Sell	4,795	3.10
2/8/2012	KIA	Sell	650	3.16
2/8/2012	KIA	Sell	55	3.16
2/8/2012	KIA	Sell	370	3.16
2/8/2012	KIA	Sell	1,300	3.18
2/8/2012	KIA	Sell	210	2.99
2/8/2012	KIA	Sell	190	2.99
2/8/2012	KIA	Sell	65	3.07
2/8/2012	KIA	Sell	400	3.07
2/8/2012	KIA	Sell	400	3.18
2/8/2012	KIA	Sell	1,565	3.18
2/8/2012	KIA	Sell	1,825	3.17
2/8/2012	KIA	Sell	500	3.28
2/8/2012	KIA	Sell	307	3.10
2/8/2012	KIA	Sell	580	3.00

Trade Date	Reporting Person	(Buy/Sell/Transfer)	Quantity (#)	Price (\$)
2/8/2012	KIA	Sell	370	3.00
2/8/2012	KIA	Sell	855	3.10
2/8/2012	KIA	Sell	1,425	3.18
2/8/2012	KIA	Sell	560	3.18
2/8/2012	KIA	Sell	370	3.15
2/8/2012	KIA	Sell	275	3.16
2/8/2012	KIA	Sell	45	3.16
2/8/2012	KIA	Sell	20	3.16
2/8/2012	KIA	Sell	160	3.16
2/8/2012	KIA	Sell	210	3.16
2/8/2012	KIA	Sell	685	3.17
2/8/2012	KIA	Sell	520	3.23
2/8/2012	KIA	Sell	925	3.21
2/8/2012	KIA	Sell	15	3.21
2/8/2012	KIA	Sell	170	3.21
2/8/2012	KIA	Sell	1,440	3.16
2/8/2012	KIA	Sell	140	3.16
2/8/2012	KIA	Sell	535	3.17
2/8/2012	KIA	Sell	100	3.17
2/8/2012	KIA	Sell	100	3.17
2/8/2012	KIA	Sell	200	3.17
2/8/2012	KIA	Sell	300	3.17
2/8/2012	KIA	Sell	100	3.17
2/8/2012	KIA	Sell	65	3.17
2/8/2012	KIA	Sell	505	3.14
2/8/2012	KIA	Sell	575	3.13
2/8/2012	KIA	Sell	160	3.08
2/8/2012	KIA	Sell	345	3.08
2/8/2012	KIA	Sell	35	3.16
2/8/2012	KIA	Sell	600	3.16
2/8/2012	KIA	Sell	185	3.16
2/8/2012	KIA	Sell	2,530	3.18
2/8/2012	KIA	Sell	320	3.15
2/8/2012	KIA	Sell	400	3.21
2/8/2012	KIA	Sell	179	3.16
2/8/2012	KIA	Sell	100	3.16
2/8/2012	KIA	Sell	286	3.16
2/8/2012	KIA	Sell	135	3.16
2/8/2012	KIA	Sell	220	3.16
2/8/2012	KIA	Sell	2,712	3.10
2/8/2012	KIA	Sell	275	3.21

Trade Date	Reporting Person	(Buy/Sell/Transfer)	Quantity (#)	Price (\$)
2/8/2012	KIA	Sell	765	3.21
2/8/2012	KIA	Sell	1,435	3.17
2/8/2012	KIA	Sell	305	3.17
2/8/2012	KIA	Sell	85	3.18
2/8/2012	KIA	Sell	105	3.18
2/8/2012	KIA	Sell	175	3.16
2/8/2012	KIA	Sell	280	3.16
2/8/2012	KIA	Sell	146	3.03
2/8/2012	KIA	Sell	600	3.18
2/8/2012	KIA	Sell	1,300	3.18
2/8/2012	KIA	Sell	100	3.18
2/8/2012	KIA	Sell	450	3.18
2/9/2012	KIA	Buy	25,000	2.77
2/10/2012	KIA	Buy	2,150	2.62
2/10/2012	KIA	Buy	175	2.68
2/10/2012	KIA	Buy	100	2.68
2/10/2012	KIA	Buy	100	2.68

^{*} These shares were transferred out of discretionary client accounts managed by KIA; as a result, KIA no longer beneficially owns these shares.