TEXTRON INC
Form 10-Q
July 29, 2010

UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549

Form 10-Q
(Mark One)
[ x ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 3, 2010

OR

## [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission File Number 1-5480

Textron Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

05-0315468
(I.R.S. Employer Identification No.)

40 Westminster Street, Providence, RI 02903
(Address of principal executive offices)
(401) 421-2800
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\ddot{u}$ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ü No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer [ Accelerated filer [ Non-accelerated filer [ Smaller reporting ü ]
] ] company [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No ü As of July 17, 2010, there were 274,212,816 shares of common stock outstanding.

## TEXTRON INC.

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## PART I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

TEXTRON INC.<br>Consolidated Statements of Operations (Unaudited)<br>(In millions, except per share amounts)

|  | Three Months Ended |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { July } 3, \\ 2010 \end{array}$ | July 4, 2009 |  | $\begin{array}{r} \text { July } 3, \\ 2010 \end{array}$ |  | $\begin{array}{r} \text { July 4, } \\ 2009 \end{array}$ |  |
| Revenues |  |  |  |  |  |  |  |
| Manufacturing revenues | \$2,653 | \$2,526 |  | \$4,787 |  | \$4,930 |  |
| Finance revenues | 56 | 86 |  | 132 |  | 208 |  |
| Total revenues | 2,709 | 2,612 |  | 4,919 |  | 5,138 |  |
| Costs, expenses and other |  |  |  |  |  |  |  |
| Cost of sales | 2,188 | 2,099 |  | 3,963 |  | 4,097 |  |
| Selling and administrative expense | 299 | 340 |  | 585 |  | 686 |  |
| Provision for losses on finance receivables | 44 | 87 |  | 99 |  | 163 |  |
| Interest expense | 69 | 77 |  | 140 |  | 160 |  |
| Gain on sale of assets | - | - |  | - |  | (50 | ) |
| Special charges | 10 | 129 |  | 22 |  | 161 |  |
| Total costs, expenses and other | 2,610 | 2,732 |  | 4,809 |  | 5,217 |  |
| Income (loss) from continuing operations before income taxes | 99 | (120 | ) | 110 |  | (79 | ) |
| Income tax expense (benefit) | 18 | (58 | ) | 33 |  | (60 | ) |
| Income (loss) from continuing operations | 81 | (62 | ) | 77 |  | (19 | ) |
| Income (loss) from discontinued operations, net of income taxes | 1 | 4 |  | (3 | ) | 47 |  |
| Net income (loss) | \$82 | \$ 58 | ) | \$74 |  | \$28 |  |
| Basic earnings per share |  |  |  |  |  |  |  |
| Continuing operations | \$0.30 | \$(0.23 | ) | \$0.28 |  | \$(0.07 | ) |
| Discontinued operations | - | 0.01 |  | (0.01 | ) | 0.18 |  |
| Basic earnings per share | \$0.30 | \$(0.22 | ) | \$0.27 |  | \$0.11 |  |
| Diluted earnings per share |  |  |  |  |  |  |  |
| Continuing operations | \$0.27 | \$(0.23 | ) | \$0.26 |  | \$(0.07 | ) |
| Discontinued operations | - | 0.01 |  | (0.01 | ) | 0.18 |  |
| Diluted earnings per share | \$0.27 | \$(0.22 | ) | \$0.25 |  | \$0.11 |  |
| Dividends per share |  |  |  |  |  |  |  |
| Common stock | \$0.02 | \$0.02 |  | \$0.04 |  | \$0.04 |  |

See Notes to the consolidated financial statements.

## TEXTRON INC.

Consolidated Balance Sheets (Unaudited)
(Dollars in millions, except share data)
$\left.\begin{array}{lcc} & \text { July } 3, & \text { January 2, } \\ & & 2010\end{array}\right] 2010$

Common shares outstanding (in thousands)
274,091
272,272
See Notes to the consolidated financial statements.

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# TEXTRON INC. <br> Consolidated Statements of Cash Flows (Unaudited) For the Six Months Ended July 3, 2010 and July 4, 2009, respectively (In millions) 

|  | Consolidated 2010 |  |  | 2009 |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$74 |  | \$28 |  |
| Income (loss) from discontinued operations | (3) | ) | 47 |  |
| Income (loss) from continuing operations | 77 |  | (19 | ) |
| Adjustments to reconcile income (loss) from continuing operations to net cash |  |  |  |  |
| provided by (used in) operating activities: |  |  |  |  |
| Non-cash items: |  |  |  |  |
| Depreciation and amortization | 187 |  | 197 |  |
| Provision for losses on finance receivables held for investment | 99 |  | 163 |  |
| Portfolio losses on finance receivables | 50 |  | 60 |  |
| Deferred income taxes | 11 |  | (126 | ) |
| Other, net | 55 |  | 69 |  |
| Changes in assets and liabilities: |  |  |  |  |
| Accounts receivable, net | (94 | ) | 70 |  |
| Inventories | (217 | ) | 75 |  |
| Other assets | 127 |  | (12 | ) |
| Accounts payable | 152 |  | (382 | ) |
| Accrued and other liabilities | (356 | ) | (193 | ) |
| Captive finance receivables, net | 159 |  | 84 |  |
| Other operating activities, net | - |  | 22 |  |
| Net cash provided by (used in) operating activities of continuing operations | 250 |  | 8 |  |
| Net cash used in operating activities of discontinued operations | (3 | ) | (12 | ) |
| Net cash provided by (used in) operating activities | 247 |  | (4 | ) |
| Cash flows from investing activities: |  |  |  |  |
| Finance receivables originated or purchased | (270 | ) | (1,950 | ) |
| Finance receivables repaid | 990 |  | 2,505 |  |
| Proceeds on receivables sales, including securitizations | 343 |  | 184 |  |
| Capital expenditures | (83 | ) | (113 | ) |
| Net cash used in acquisitions | (43 | ) | - |  |
| Proceeds from sale of repossessed assets and properties | 66 |  | 127 |  |
| Other investing activities, net | 36 |  | 66 |  |
| Net cash provided by (used in) investing activities of continuing operations | 1,039 |  | 819 |  |
| Net cash provided by investing activities of discontinued operations | - |  | 261 |  |
| Net cash provided by (used in) investing activities | 1,039 |  | 1,080 |  |
| Cash flows from financing activities: |  |  |  |  |
| Payments on long-term lines of credit | (502 | ) | (28 | ) |
| Principal payments on long-term debt | (1,491 | ) | (1,435 | ) |
| Proceeds from issuance of long-term debt | 28 |  | 16 |  |
| Decrease in short-term debt | - |  | (1,628 | ) |
| Proceeds from long-term lines of credit | - |  | 2,970 |  |
| Payments on borrowings against officers |  |  |  |  |
| life insurance policies | - |  | (410 | ) |
| Proceeds from issuance of convertible notes, net of fees paid | - |  | 582 |  |
| Purchase of convertible note hedge | - |  | (140 | ) |


| Proceeds from issuance of common stock and warrants | - | 333 |
| :--- | :--- | :--- |
| Proceeds from option exercises | 2 | $(11$ |
| Dividends paid | $(1,974$ | $)$ |
| Net cash provided by (used in) financing activities of continuing operations | $(13$ | 250 |
| Effect of exchange rate changes on cash and equivalents | $(701$ | 12 |
| Net increase (decrease) in cash and equivalents | 1,892 | 547 |
| Cash and equivalents at beginning of period | $\$ 1,191$ | $\$ 1,885$ |
| Cash and equivalents at end of period |  |  |

[^0]

Cash flows from financing activities:

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| Payments on long-term lines of credit | (502 | ) |  | (28 | ) | - |  |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intergroup financing | (212 | ) |  | 133 |  | 232 |  |  | (112 |  |
| Principal payments on long-term debt | (11 | ) |  | (30 | ) | (1,480 | ) |  | (1,405 |  |
| Proceeds from issuance of long-term debt | - |  |  | - |  | 28 |  |  | 16 |  |
| Decrease in short-term debt | - |  |  | (869 | ) | - |  |  | (759 |  |
| Proceeds from long-term lines of credit | - |  |  | 1,230 |  | - |  |  | 1,740 |  |
| Payments on borrowings against officers life insurance policies | - |  |  | (410 | ) | - |  |  | - |  |
| Proceeds from issuance of convertible notes, net of fees paid | - |  |  | 582 |  | - |  |  | - |  |
| Purchase of convertible note hedge | - |  |  | (140 | ) | - |  |  | - |  |
| Proceeds from issuance of common stock and warrants | - |  |  | 333 |  | - |  |  | - |  |
| Proceeds from option exercises | 2 |  |  | - |  | - |  |  | - |  |
| Capital contributions paid to Finance group | - |  |  | - |  | 146 |  |  | 88 |  |
| Dividends paid | (11 | ) |  | (10 | ) | (215 | ) |  | (184 | ) |
| Net cash provided by (used in) financing activities of continuing operations | (734 | ) |  | 791 |  | (1,289 | ) |  | (616 | ) |
| Effect of exchange rate changes on cash and equivalents | (13 | ) |  | 6 |  | - |  |  | 6 |  |
| Net increase (decrease) in cash and equivalents | (727 | ) |  | 865 |  | 26 |  |  | 473 |  |
| Cash and equivalents at beginning of period | 1,748 |  |  | 531 |  | 144 |  |  | 16 |  |
| Cash and equivalents at end of period | \$ 1,021 |  | \$ | 1,396 |  | 170 |  | \$ | 489 |  |

See Notes to the consolidated financial statements.
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# TEXTRON INC. <br> Notes to the Consolidated Financial Statements (Unaudited) 

## Note 1: Basis of Presentation

Our consolidated financial statements include the accounts of Textron Inc. and its majority-owned subsidiaries. We have prepared these unaudited consolidated financial statements in accordance with accounting principles generally accepted in the U.S. for interim financial information. Accordingly, these interim financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the U.S. for complete financial statements. The consolidated interim financial statements included in this quarterly report should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended January 2, 2010. In the opinion of management, the interim financial statements reflect all adjustments (consisting only of normal recurring adjustments) that are necessary for the fair presentation of our consolidated financial position, results of operations and cash flows for the interim periods presented. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. We have reclassified certain prior period amounts to conform to the current period presentation.

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron Inc. consolidated with its majority-owned subsidiaries that operate in the Cessna, Bell, Textron Systems and Industrial segments. The Finance group, which is also the Finance segment, consists of Textron Financial Corporation, its subsidiaries and the securitization trusts consolidated into it, along with three other finance subsidiaries owned by Textron Inc. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group's activities, investors, rating agencies and analysts use different measures to evaluate each group's performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the consolidated financial statements. All significant intercompany transactions are eliminated from the consolidated financial statements, including retail and wholesale financing activities for inventory sold by our Manufacturing group and financed by our Finance group.

## Note 2: Special Charges

In the fourth quarter of 2008, we initiated a restructuring program to reduce overhead costs and improve productivity across the company and announced the exit of portions of our commercial finance business. Our restructuring program primarily includes corporate and segment direct and indirect workforce reductions and the consolidation of certain operations. By the end of 2010, we expect to have eliminated approximately 11,200 positions worldwide representing approximately $26 \%$ of our global workforce since the inception of the program. As of July 3, 2010, we have terminated approximately 10,800 employees and have exited 27 leased and owned facilities and plants under this program.

Since the inception of the restructuring program in the fourth quarter of 2008, we have incurred the following costs through July 3, 2010:

| (In millions) |  | Severance Costs | Curtailment Charges, Net |  | Asset Impairments |  | Contract Terminations and Other |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cessna | \$ | 99 | \$ | 26 | \$ | 54 | \$ | 9 | \$ | 188 |
| Industrial |  | 22 |  | (4 |  | 9 |  | 3 |  | 30 |
| Bell |  | 10 |  | - |  | - |  | - |  | 10 |

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| Textron Systems | 7 | 2 | - | 1 | 10 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Finance | 31 | 1 | 11 | 3 | 46 |  |
| Corporate | 38 | - | - | 1 | 39 |  |
|  | $\$$ | 207 | $\$$ | 25 | $\$$ | 74 |

Restructuring costs by segment for the second quarter of 2010, compared with the second quarter of 2009, are as follows:

| (In millions) | Severance Costs | Curtailment Charges, Net | Asset <br> Impairments | Contract <br> Terminations | Total Restructuring |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended July 3, 2010 |  |  |  |  |  |
| Cessna | \$6 | \$- | \$ - | \$ - | \$ 6 |
| Textron Systems | 1 | - | - | - | 1 |
| Finance | 2 | - | - | 1 | 3 |
|  | \$9 | \$- | \$- | \$ 1 | \$ 10 |
| Three Months Ended July 4, 2009 |  |  |  |  |  |
| Cessna | \$38 | \$26 | \$ 52 | \$ 1 | \$ 117 |
| Industrial | 4 | (4) | - | 1 | 1 |
| Textron Systems | 1 | 2 | - | - | 3 |
| Finance | 4 | 1 | - | - | 5 |
| Corporate | 3 | - | - | - | 3 |
|  | \$50 | \$25 | \$ 52 | \$ 2 | \$ 129 |

Restructuring costs by segment for the first half of 2010, compared with the first half of 2009, are as follows:

| (In millions) |  |  | Curt C | tailment Charges, Net | Imp | Asset airments |  |  | Restr |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Months Ended July 3, 2010 |  |  |  |  |  |  |  |  |  |  |
| Cessna | \$ 14 |  | \$- |  | \$ |  |  | 2 | \$ 16 |  |
| Bell | 1 |  | - |  | - |  |  | - | 1 |  |
| Textron Systems | 1 |  | - |  | - |  |  | - | 1 |  |
| Finance | 5 |  | - |  | - |  |  | 1 | 6 |  |
| Corporate | (2 | ) | - |  | - |  |  | - | (2 | ) |
|  | \$ 19 |  | \$- |  | \$ |  |  | 3 | \$ 22 |  |
| Six Months Ended July 4, 2009 |  |  |  |  |  |  |  |  |  |  |
| Cessna | \$64 |  | \$26 |  | \$ 52 |  | \$ | 1 | \$ 143 |  |
| Industrial | 5 |  | (4 | ) | - |  |  | 1 | 2 |  |
| Textron Systems | 1 |  | 2 |  | - |  |  | - | 3 |  |
| Finance | 6 |  | 1 |  | - |  |  | 1 | 8 |  |
| Corporate | 5 |  | - |  | - |  |  | - | 5 |  |
|  | \$81 |  | \$25 |  | \$ 52 |  |  | 3 | \$ 161 |  |

An analysis of our restructuring reserve activity is summarized below:

|  | Severance <br> Costs | Contract <br> Terminations | Total |  |
| :--- | :---: | :---: | :---: | :---: |
| (In millions) | $\$ 48$ | $\$ 3$ | $\$ 51$ |  |
| Balance at January 2, 2010 | 21 | 3 | 24 |  |
| Provisions | $(2$ | $)$ | - | $(2$, |
| Reversals | $(28$ | $)$ | - | $(28$ |
| Cash paid | $\$ 39$ | $\$ 6$ | $\$ 45$ |  |
| Balance at July 3, 2010 |  |  |  |  |

We estimate that we will incur approximately $\$ 25$ million in additional restructuring costs during the second half of 2010, primarily for consolidation and relocation costs of Cessna's facilities and severance costs at the Cessna and Finance segments, most of which will result in future cash outlays. We expect that the program will be substantially completed in 2010; however, we expect to incur up to $\$ 7$ million in 2011 related to exit of the non-captive portion of our commercial finance business primarily attributable to severance. Additionally, in connection with the liquidation of a Canadian entity within the Finance segment, we expect to take a non-cash

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after-tax charge of about $\$ 78$ million to reclassify the entity's cumulative currency translation adjustment amount within other comprehensive income to the income statement. Accordingly, the reclassification of this amount will have no impact on shareholders' equity. The timing of this non-cash charge is expected to occur in the second half of 2010 once we have substantially liquidated the assets held by the entity.

## Note 3: Retirement Plans

We provide defined benefit pension plans and other postretirement benefits to eligible employees. The components of net periodic benefit cost for these plans are as follows:


## Note 4: Discontinued Operations

On April 3, 2009, we sold HR Textron, an operating unit previously reported within the Textron Systems segment, for $\$ 376$ million in net cash proceeds. The sale resulted in an after-tax gain of $\$ 8$ million after final settlement and net after-tax proceeds of approximately $\$ 280$ million. Also, in the first quarter of 2009 , we had a $\$ 34$ million tax benefit from the reduction in tax contingencies as a result of the HR Textron sale and a valuation allowance reversal on a previously established deferred tax asset.

Note 5: Comprehensive Income
Our comprehensive income, net of taxes, is provided below:

|  | Three Months Ended |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) | July 3, <br> 2010 |  | $\begin{array}{r} \text { July 4, } \\ 2009 \end{array}$ |  | $\begin{array}{r} \text { July 3, } \\ 2010 \end{array}$ |  | July 4, 2009 |
| Net income (loss) | \$82 | \$(58 | ) | \$74 |  | \$28 |  |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |
| Recognition of prior service cost and unrealized |  |  |  |  |  |  |  |
| losses on pension and postretirement benefits | 10 | 5 |  | 20 |  | 12 |  |
| Unrealized gain on pension, net of income taxes of \$48 | - | 82 |  | - |  | 82 |  |

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| Pension curtailment, net of income taxes of $\$ 10$ | - | 15 | - | 15 |
| :--- | :---: | :---: | :---: | :---: |
| Deferred gains (losses) on hedge contracts | - | 38 | 7 | 30 |
| Net deferred loss on retained interests | - | $(7$ | $)$ | - |
| Foreign currency translation and other | $(32$ | $)$ | 32 | $(41$ |
| Comprehensive income | $\$ 60$ | $\$ 107$ | $\$ 60$ | 34 |

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## Note 6: Income Tax Expense (Benefit)

For the three and six months ended July 3, 2010, income tax expense for continuing operations totaled $\$ 18$ million and $\$ 33$ million, respectively, and equated to an effective income tax rate (provision on income) of $18.2 \%$ and $30.0 \%$. In the second quarter of 2010, the rate was lower than the statutory rate primarily due to $\$ 10$ million in benefits related to changes in the functional currency of two Canadian subsidiaries due to the termination of qualified business status for one subsidiary and a Quebec legislative change for another subsidiary. For the first half of 2010, the effective tax rate included the write-off of an $\$ 11$ million deferred tax asset related to a change in the tax treatment of the Medicare Part D program related to U.S. health-care legislation enacted in the first quarter, partially offset by $\$ 10$ million in benefits related to changes in the functional currency of two Canadian subsidiaries noted above.

For the three and six months ended July 4, 2009, the income tax (benefit) for continuing operations totaled $\$(58)$ million and $\$(60)$ million, respectively, and equated to an effective income tax rate (benefit on loss) of $48.3 \%$ and $75.9 \%$. In the second quarter of 2009 , the rate was higher than the statutory rate primarily due to a $\$ 5$ million benefit on the reversal of a valuation allowance resulting from a change in management's assessment of the realizability of a deferred tax asset in one of our Canadian subsidiaries and $\$ 3$ million in research and development credits. For the first half of 2009, the effective tax rate included a $\$ 10$ million benefit from the adoption, for Canadian tax purposes, of the U.S. dollar as the functional currency for a Canadian subsidiary, a $\$ 14$ million reduction in unrecognized tax benefits due to the recognition of a capital gain in connection with the sale of CESCOM and a $\$ 7$ million reduction in a valuation allowance related to contingent payments on a prior year transaction.

## Note 7: Earnings Per Share

We calculate basic and diluted earnings per share based on net income, which approximates income available to common shareholders for each period. Basic earnings per share is calculated using the two-class method. This method includes the weighted-average number of common shares outstanding during the period and restricted stock units to be paid in stock, which are deemed participating securities as they provide nonforfeitable rights to dividends. Diluted earnings per share considers the dilutive effect of all potential future common stock, including convertible preferred shares, Convertible Notes, stock options and warrants and restricted stock units in the weighted-average number of common shares outstanding.

The weighted-average shares outstanding for basic and diluted earnings per share are as follows:

|  | Three Months Ended |  | Six Months Ended |  |
| :--- | :---: | ---: | :---: | ---: | ---: |
|  | July 3, | July 4, | July 3, | July 4, |
| (In thousands) | 2010 | 2009 | 2010 | 2009 |
| Basic weighted-average shares outstanding | 274,098 | 264,091 | 273,636 | 255,261 |
| Dilutive effect of Convertible Notes, stock options and |  |  |  |  |
| warrants and restricted stock units | 28,299 | - | 28,133 | - |
| Diluted weighted-average shares outstanding | 302,397 | 264,091 | 301,769 | 255,261 |

Stock options to purchase 6 million shares of common stock outstanding are excluded from our calculation of diluted weighted-average shares outstanding for the three and six months ended July 3, 2010, as the exercise prices were greater than the average market price of our common stock for the periods. These securities may dilute earnings per share in the future. Diluted weighted-average shares outstanding for the three and six months ended July 4, 2009 equal basic weighted-average shares outstanding, as we incurred losses from continuing operations in each of these periods.

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Note 8: Accounts Receivable and Finance Receivables Held for Investment
$\left.\begin{array}{lcc} & & \text { July 3, } \\ \text { (In millions) } & \text { January 2, } \\ \text { 2010 }\end{array}\right)$

The activity in the Finance group's allowances for loan losses is provided below:

|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) | July 3, 2010 |  | July 4, 2009 |  | $\begin{array}{r} \text { July 3, } \\ 2010 \end{array}$ |  | July 4, 2009 |  |
| Reserve at the beginning of period | \$365 |  | \$220 |  | \$341 |  | \$191 |  |
| Provision for losses | 44 |  | 87 |  | 99 |  | 163 |  |
| Net charge-offs | (57 | ) | (23 | ) | (88 | ) | (70 | ) |
| Reserve at the end of period | \$352 |  | \$284 |  | \$352 |  | \$284 |  |

We periodically evaluate finance receivables held for investment, excluding homogeneous loan portfolios and finance leases, for impairment. Finance receivables classified as held for sale are reflected at the lower of cost or fair value and are excluded from this assessment. A finance receivable is considered impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired finance receivables are classified as either nonaccrual or accrual loans. Nonaccrual finance receivables include accounts that are contractually delinquent by more than three months for which the accrual of interest income is suspended. We do not use the cash basis method to recognize interest income on these receivables. Impaired accrual finance receivables represent loans with original terms that have been or are expected to be significantly modified to reflect deferred principal payments, generally at market interest rates, for which collection of principal and interest is not doubtful.

Our impaired finance receivables are as follows:

|  |  | July 3, |
| :--- | :---: | :---: |
| (In millions) | January 2, |  |
| Impaired nonaccrual finance receivables | $\$ 817$ | $\$ 984$ |
| Impaired accrual finance receivables | 195 | 217 |
| Total impaired finance receivables | 1,012 | 1,201 |
| Less: Impaired finance receivables without identified reserve requirements | 293 | 362 |
| Impaired nonaccrual finance receivables with identified reserve requirements | $\$ 719$ | $\$ 839$ |
| Allowance for losses on impaired nonaccrual finance receivables | $\$ 181$ | $\$ 153$ |

The average recorded investment in impaired nonaccrual finance receivables was $\$ 922$ million and $\$ 417$ million in the first half of 2010 and 2009, respectively. The average recorded investment in impaired accrual finance receivables amounted to $\$ 118$ million and $\$ 62$ million in the first half of 2010 and 2009, respectively.

Nonaccrual finance receivables include impaired finance receivables, as well as accounts in homogeneous loan portfolios that are not considered to be impaired but are contractually delinquent by more than three months. At July 3, 2010 and January 2, 2010, nonaccrual finance receivables totaled $\$ 876$ million and $\$ 1.04$ billion, respectively. The reduction in nonaccrual finance receivables primarily reflects the resolution of several
significant accounts through repossession of collateral, restructure of finance receivables and cash collections, partially offset by new finance receivables identified as nonaccrual in 2010.

Note 9: Inventories

|  | July 3, <br> (In millions) |  |
| :--- | :---: | :---: |
| January 2, |  |  |
| Finished goods | $\$ 872$ | $\$ 735$ |
| Work in process | 2,145 | 1,861 |
| Raw materials | 541 | 613 |
|  | 3,558 | 3,209 |
| Progress/milestone payments | $(1,078$ | $(936$ |
|  | $\$ 2,480$ | $\$ 2,273$ |

Note 10: Debt
On May 5, 2009, we issued $\$ 600$ million of $4.5 \%$ Convertible Senior Notes with a maturity date of May 1, 2013 as discussed in Note 8 to the Consolidated Financial Statements in Textron's 2009 Annual Report on Form 10-K. For at least 20 trading days during the 30 consecutive trading days ended June 30 , 2010, our common stock price exceeded the conversion threshold price set forth for these Convertible Notes of $\$ 17.06$ per share. Accordingly, the notes are convertible at the holder's option through September 30, 2010. We may deliver shares of common stock, cash or a combination of cash and shares of common stock in satisfaction of our obligations upon conversion of the Convertible Notes. We intend to settle the face value of the Convertible Notes in cash. We have continued to classify these Convertible Notes as long-term based on our intent and ability to maintain the debt outstanding for at least one year through the use of various funding sources available to us.

Note 11: Guarantees and Indemnifications
As disclosed under the caption "Guarantees and Indemnifications" in Note 18 to the Consolidated Financial Statements in Textron's 2009 Annual Report on Form 10-K, we have issued or are party to certain guarantees. As of July 3, 2010, there has been no material change to these guarantees.

We provide limited warranty and product maintenance programs, including parts and labor, for certain products for periods ranging from one to five years. We estimate the costs that may be incurred under warranty programs and record a liability in the amount of such costs at the time product revenue is recognized. Factors that affect this liability include the number of products sold, historical and anticipated rates of warranty claims, and cost per claim. We assess the adequacy of our recorded warranty and product maintenance liabilities periodically and adjust the amounts as necessary. Additionally, we may establish warranty liabilities related to the issuance of aircraft service bulletins for aircraft no longer covered under the limited warranty programs.

Changes in our warranty and product maintenance liabilities are as follows:

|  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In millions) | $\begin{array}{r} \text { July } 3, \\ 2010 \end{array}$ |  | $\begin{array}{r} \text { July 4, } \\ 2009 \end{array}$ |  |
| Accrual at the beginning of period | \$263 |  | \$278 |  |
| Provision | 83 |  | 81 |  |
| Settlements | (113 | ) | (117 | ) |
| Adjustments to prior accrual estimates | - |  | 1 |  |

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Accrual at the end of period
\$233
\$243

Note 12: Commitments and Contingencies
We are subject to legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; compliance with applicable laws and regulations; production partners; product liability; employment; and environmental, safety and health matters. Some of these legal proceedings and claims seek damages, fines or penalties in substantial amounts or remediation of environmental contamination. As a government contractor, we are subject to audits, reviews and investigations to determine whether our operations are being conducted in accordance with applicable regulatory requirements. Under federal government procurement regulations, certain claims brought by the U.S. Government could result in our being suspended or debarred from U.S. Government contracting for a period of time. On the basis of information presently available, we do not believe that existing proceedings and claims will have a material effect on our financial position or results of operations.

On April 6, 2010, a jury in the Philadelphia Common Pleas Court returned verdicts against Avco Corporation, which includes the Lycoming Engines operating division, for $\$ 24.7$ million in compensatory damages and $\$ 64$ million in punitive damages in an aviation products liability case involving a 1999 accident. Judgment has not been entered pending post-trial motions. While the ultimate outcome of the litigation cannot be assured, we strongly disagree with the verdicts and intend to appeal the verdicts if our post-trial motions are unsuccessful. We believe that it is probable that the verdicts will be reversed through the appellate process.

## Note 13. Derivative Instruments and Fair Value Measurements

We measure fair value at the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We prioritize the assumptions that market participants would use in pricing the asset or liability (the "inputs") into a three-tier fair value hierarchy. This fair value hierarchy gives the highest priority (Level 1) to quoted prices in active markets for identical assets or liabilities and the lowest priority (Level 3) to unobservable inputs in which little or no market data exists, requiring companies to develop their own assumptions. Observable inputs that do not meet the criteria of Level 1, and include quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets and liabilities in markets that are not active, are categorized as Level 2. Level 3 inputs are those that reflect our estimates about the assumptions market participants would use in pricing the asset or liability, based on the best information available in the circumstances. Valuation techniques for assets and liabilities measured using Level 3 inputs may include methodologies such as the market approach, the income approach or the cost approach, and may use unobservable inputs such as projections, estimates and management's interpretation of current market data. These unobservable inputs are only utilized to the extent that observable inputs are not available or cost-effective to obtain.

Assets and Liabilities Recorded at Fair Value on a Recurring Basis
Our assets and liabilities that are recorded at fair value on a recurring basis consist of derivative financial instruments, which are categorized as Level 2 in the fair value hierarchy. The notional and fair value amounts of these instruments that are designated as hedging instruments are provided below:

|  | Borrowing Group | Notional Amount |  | Asset (Liability) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) |  | July 3, 2010 | January 2, $2010$ |  | July 3, 2010 | January 2, $2010$ |
| Assets |  |  |  |  |  |  |
| Interest rate exchange contracts* | Finance | \$655 | \$1,333 | \$41 |  | \$43 |
| Cross-currency interest rate exchange contracts | Finance | 140 | 161 | 29 |  | 18 |

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| Foreign currency exchange contracts <br> $\quad$ Total | Manufacturing | 542 | 696 | 44 | 54 |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Liabilities | $\$ 1,337$ | $\$ 2,190$ | $\$ 114$ | $\$ 115$ |  |
| Interest rate exchange contracts* | Finance | $\$ 366$ | $\$ 32$ | $\$(8$ | $)$ |
| Foreign currency exchange contracts | Manufacturing | 22 | 80 | $(2$ | $)$ |
| $\quad$Total | $\$ 388$ | $\$ 112$ | $\$(10$ | $)$ | $\$(8)$ |

*Represents a fair value hedge.

The fair values of derivative instruments for the Manufacturing group are included in either other current assets or accrued liabilities in our balance sheet. For the Finance group, these instruments are included in either other assets or other liabilities.

The Finance group's interest rate exchange contracts are not exchange-traded and are measured at fair value utilizing widely accepted, third-party developed valuation models. The actual terms of each individual contract are entered into a valuation model, along with interest rate and foreign exchange rate data, which is based on readily observable market data published by third-party leading financial news and data providers. Credit risk is factored into the fair value of these assets and liabilities based on the differential between both our credit default swap spread for liabilities and the counterparty's credit default swap spread for assets as compared to a standard AA-rated counterparty; however, this had no significant impact on the valuation as of July 3, 2010.

Foreign currency exchange contracts are measured at fair value using the market method valuation technique. The inputs to this technique utilize current foreign currency exchange forward market rates published by third-party leading financial news and data providers. This is observable data that represent the rates that the financial institution uses for contracts entered into at that date; however, they are not based on actual transactions so they are classified as Level 2.

## Fair Value Hedges

Our Finance group enters into interest rate exchange contracts to mitigate exposure to changes in the fair value of its fixed-rate receivables and debt due to fluctuations in interest rates. By using these contracts, we are able to convert our fixed-rate cash flows to floating-rate cash flows. The amount of ineffectiveness on our fair value hedges is insignificant. The effect of these contracts is recorded in the Consolidated Statements of Operations, and the gain (loss) for each respective period is provided in the following table:

|  | Gain (Loss) Location | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) |  |  |  |  |  |  | July 3, 2010 |  | July 4, 2009 |
| Interest rate exchange contracts | Interest expense | \$9 |  | \$(19 |  | \$19 |  | \$(15 | ) |
| Interest rate exchange contracts | Finance charges | ( |  | 8 |  | (11 | ) | 6 |  |

## Cash Flow Hedges

We manufacture and sell our products in a number of countries throughout the world, and, therefore, we are exposed to movements in foreign currency exchange rates. The primary purpose of our foreign currency hedging activities is to manage the volatility associated with foreign currency purchases of materials, foreign currency sales of products, and other assets and liabilities created in the normal course of business. We primarily utilize forward exchange contracts and purchased options with maturities of no more than 18 months that qualify as cash flow hedges. These are intended to offset the effect of exchange rate fluctuations on forecasted sales, inventory purchases and overhead expenses. At July 3, 2010, we had an accumulated net deferred gain of $\$ 27$ million in other comprehensive income (OCI) related to these cash flow hedges. As the underlying transactions occur, we expect to reclassify a $\$ 12$ million gain into earnings in the next 12 months and $\$ 15$ million of gains into earnings in the following 12 -month period.

We hedge our net investment position in major currencies and generate foreign currency interest payments that offset other transactional exposures in these currencies. To accomplish this, we borrow directly in foreign currency and designate a portion of foreign currency debt as a hedge of net investments. We also may utilize currency forwards as hedges of our related foreign net investments. We record changes in the fair value of these contracts in OCI to the extent they are effective as cash flow hedges. If a contract does not qualify for hedge accounting or is designated as a fair value hedge, changes in the fair value of the contract are recorded in earnings. Currency effects on the effective portion of these hedges, which are reflected in the cumulative translation adjustment account within OCI, produced a
$\$ 45$ million after-tax gain in the first half of 2010, resulting in an accumulated net deferred gain of $\$ 33$ million at July 3,2010 . There was no ineffectiveness related to these hedges in 2010.

For our cash flow hedges, the amount of gain (loss) recognized in OCI and the amount reclassified from accumulated other comprehensive loss into income for the Manufacturing group for the respective periods is provided in the following table:

| (In millions) | Amount of Gain(Loss) Recognized in OCI (Effective Portion) |  |  |  | Effective Portion of Derivative Reclassified from Accumulated Other Comprehensive Loss into |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 3, 2010 |  | July 4, 2009 |  | Gain(Loss) Location |  | $\begin{array}{r} \text { July 3, } \\ 2010 \end{array}$ |  | Income July 4, 2009 |  |
| Three Months Ended |  |  |  |  |  |  |  |  |  |  |
| Foreign currency exchange contracts | \$(1 |  | \$38 |  |  | ost of sales | \$4 |  | \$(4 | ) |
| Forward contracts for Textron stock | - |  | - |  |  | elling and <br> dministrative expense | (1 |  | (2 | ) |
| Six Months Ended |  |  |  |  |  |  |  |  |  |  |
| Foreign currency exchange contracts | \$5 |  | \$31 |  |  | ost of sales | \$7 |  | \$(9 | ) |
| Forward contracts for Textron stock | - |  | (4 |  |  | elling and <br> dministrative expense | (1 |  | (4 | ) |

Derivatives Not Designated as Hedges
The Manufacturing group enters into certain foreign currency exchange contracts that do not meet hedge accounting criteria and primarily are intended to protect against exposure related to intercompany financing transactions. For these instruments, the Manufacturing group reported in selling and administrative expense a gain of $\$ 6$ million and $\$ 14$ million for the three and six months ended July 3, 2010, respectively, and $\$ 8$ million and $\$ 25$ million for the three and six months ended July 4, 2009, respectively. These gains were offset by the revaluation of the intercompany financing transactions.

The Finance group also utilizes foreign currency exchange contracts that do not meet hedge accounting criteria and are intended to convert certain foreign currency denominated assets and liabilities into the functional currency of the respective legal entity. Gains and losses related to these derivative instruments are naturally offset by the translation of the related foreign currency denominated assets and liabilities. For these instruments, the Finance group reported in selling and administrative expense a gain (loss) of $\$ 4$ million and $\$(3)$ million for the three and six months ended July 3 , 2010, respectively, and a $\$ 52$ million loss for the three and six months ended July 4, 2009. These gains (losses) were largely offset by gains (losses) resulting from the translation of foreign currency denominated assets and liabilities.

The notional and fair value amounts of the derivative instruments that are not designated as hedging instruments and are categorized as Level 2 in the fair value hierarchy are provided below:

|  |  | Notional Amount |  |  | Asset (Liability) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) | Borrowing Group | $\begin{array}{r} \text { July 3, } \\ 2010 \end{array}$ |  |  | July 3, 2010 |  |  |
| Foreign currency exchange contracts | Finance | \$251 | \$531 | \$1 |  | \$(13 |  |
| Foreign currency exchange contracts | Manufacturing | 45 | 224 | 1 |  | 3 |  |
| Total |  | \$296 | \$755 | \$2 |  | \$(10 |  |

Counterparty Credit Risk

Our exposure to loss from nonperformance by the counterparties to our derivative agreements at July 3, 2010 is minimal. We do not anticipate nonperformance by counterparties in the periodic settlements of amounts due. We historically have minimized this potential for risk by entering into contracts exclusively with major, financially sound counterparties having no less than a long-term bond rating of A. The credit risk generally is limited to the amount by which the counterparties' contractual obligations exceed our obligations to the counterparty. We continuously monitor our exposures to ensure that we limit our risks.

## Assets Recorded at Fair Value on a Nonrecurring Basis

The table below presents those assets that are measured at fair value on a nonrecurring basis that had fair value measurement adjustments during the first half of 2010 and 2009. These assets were measured using significant unobservable inputs (Level 3) and include the following:


Finance Receivables Held for Sale - Finance receivables held for sale are recorded at the lower of cost or fair value. Finance receivables held for sale are recorded at fair value on a nonrecurring basis during periods in which the fair value is lower than the cost value. At July 3, 2010, finance receivables held for sale totaled $\$ 535$ million and included portions of golf mortgage, distribution finance and asset-based lending portfolios, along with $\$ 119$ million of captive finance recievables in the golf equipment portfolio. The majority of the finance receivables held for sale were identified at the individual loan level. Golf course mortgages classified as held for sale were identified as a portion of a larger portfolio with common characteristics based on the intention to balance the sale of certain loans with the collection of others to maximize economic value. During the first quarter of 2010, we sold $\$ 208$ million of finance receivables classified as held for sale in the distribution finance product line and recorded a $\$ 13$ million gain related to this sale. Total gains related to receivable sales were $\$ 17$ million for the first half of 2010.

In the first quarter of 2010, we increased the captive golf equipment finance receivables held for sale by $\$ 144$ million to a total of $\$ 225$ million, as a result of inquiries we received to purchase finance receivables in this portfolio. During the second quarter, we came to a preliminary agreement to sell approximately $\$ 120$ million of these finance receivables; the sale is expected to close in the third quarter of 2010. As a result, we reclassified the remaining $\$ 105$ million of captive finance receivables to held for investment. We believe this activity is consistent with our goal of maximizing the economic value of our portfolio.

There are no active, quoted market prices for our finance receivables. The estimate of fair value was determined based on the use of discounted cash flow models to estimate the exit price we expect to receive in the principal market for each type of loan in an orderly transaction, which includes both the sale of pools of similar assets and the sale of individual loans. The models we used incorporate estimates of the rate of return, financing cost, capital structure and/or discount rate expectations of current market participants combined with estimated loan cash flows based on credit losses, payment rates and credit line utilization rates. Where available, the assumptions related to the expectations of current market participants are compared with observable market inputs, including bids from prospective purchasers of similar loans and certain bond market indices for loans of similar perceived credit quality. Although we utilize and prioritize these market observable inputs in our discounted cash flow models, these inputs rarely are derived from markets with directly comparable loan structures, industries and collateral types. Therefore, all valuations of finance receivables held for sale involve significant management judgment, which can result in differences between our fair value estimates and those of other market participants.

Impaired Finance Receivables - Finance receivable impairment is measured by comparing the expected future cash flows discounted at the finance receivable's effective interest rate, or the fair value of the collateral if the receivable is collateral dependent, to its carrying amount. If the carrying amount is higher, we establish a reserve based on this
difference. This evaluation is inherently subjective as it requires estimates, including the amount and timing of future cash flows expected to be received on impaired finance receivables and the underlying collateral, which may differ from actual results. Impaired nonaccrual finance receivables represent assets recorded at fair value on a nonrecurring basis since the measurement of required reserves on these receivables is significantly
dependent on the fair value of the underlying collateral. Fair values of collateral are determined based on the use of appraisals, industry pricing guides, input from market participants, our recent experience selling similar assets or internally developed discounted cash flow models. Fair value measurements recorded on impaired finance receivables are recorded within provision for losses on finance receivables.

Other assets - Other assets in the Finance group include repossessed assets and properties, operating assets received in satisfaction of troubled finance receivables and other investments, which are accounted for under the equity method of accounting and have no active, quoted market prices. The fair value of these assets is determined based on the use of appraisals, industry pricing guides, input from market participants, our recent experience selling similar assets or internally developed discounted cash flow models. For our other investments, the discounted cash flow models incorporate assumptions specific to the nature of the investments' business and underlying assets and include industry valuation benchmarks such as discount rates, capitalization rates and cash flow multiples. For repossessed assets and properties, which are considered assets held for sale, if the carrying amount of the asset is higher than the estimated fair value, we record a corresponding charge to earnings for the difference. For operating assets received in satisfaction of troubled finance receivables and other investments, if the sum of the undiscounted cash flows is estimated to be less than the carrying value, we record a charge to earnings for any shortfall between estimated fair value and the carrying amount.

For the Manufacturing group, in the second quarter of 2009, we recorded a $\$ 43$ million impairment charge to write off capitalized costs that were no longer considered recoverable upon the cancellation of a development program at Cessna.

## Financial Instruments Not Recorded at Fair Value

The carrying value and estimated fair values of our financial instruments that are not reflected in the financial statements at fair value are as follows:

\left.|  | July 3, 2010 |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Estimated |  |  |\(\right\left.) ~ \begin{array}{c}January 2, 2010 <br>

Estimated\end{array}\right)\)

Fair value for the Manufacturing group debt is determined using market observable data for similar transactions. We utilize the same valuation methodologies to determine the fair value estimates for finance receivables held for investment as used for finance receivables held for sale.

Investments in other marketable securities represent notes receivable issued by securitization trusts that purchase timeshare notes receivable from timeshare developers. These notes are classified as held-to-maturity and are held at amortized cost. The estimate of fair value was based on observable market inputs for similar securitization interests in markets that are currently inactive.

At July 3, 2010 and January 2, 2010, approximately $39 \%$ and $54 \%$, respectively, of the fair value of term debt for the Finance group was determined based on observable market transactions. The remaining Finance group debt was determined based on discounted cash flow analyses using observable market inputs from debt with similar duration, subordination and credit default expectations.

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## Note 14: Segment Information

We operate in, and report financial information for, the following five business segments: Cessna, Bell, Textron Systems, Industrial and Finance. Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses and special charges. The measurement for the Finance segment includes interest income and expense and excludes special charges. Provisions for losses on finance receivables involving the sale or lease of our products are recorded by the selling manufacturing division when our Finance group has recourse to the Manufacturing group.

Our revenues by segment and a reconciliation of segment profit to income (loss) from continuing operations before income taxes are as follows:

| (In millions) | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 3, 2010 |  | July 4, 2009 |  | July 3, 2010 |  | July 4, 2009 |  |
| REVENUES |  |  |  |  |  |  |  |  |
| Manufacturing Group |  |  |  |  |  |  |  |  |
| Cessna | \$635 |  | \$871 |  | \$1,068 |  | \$ 1,640 |  |
| Bell | 823 |  | 670 |  | 1,441 |  | 1,412 |  |
| Textron Systems | 534 |  | 477 |  | 992 |  | 895 |  |
| Industrial | 661 |  | 508 |  | 1,286 |  | 983 |  |
|  | 2,653 |  | 2,526 |  | 4,787 |  | 4,930 |  |
| Finance Group | 56 |  | 86 |  | 132 |  | 208 |  |
| Total revenues | \$2,709 |  | \$2,612 |  | \$4,919 |  | \$5,138 |  |
| SEGMENT OPERATING PROFIT |  |  |  |  |  |  |  |  |
| Manufacturing Group |  |  |  |  |  |  |  |  |
| Cessna (a) | \$3 |  | \$48 |  | \$(21 |  | \$138 |  |
| Bell | 108 |  | 72 |  | 182 |  | 141 |  |
| Textron Systems | 70 |  | 55 |  | 125 |  | 107 |  |
| Industrial | 51 |  | 12 |  | 100 |  | 3 |  |
|  | 232 |  | 187 |  | 386 |  | 389 |  |
| Finance Group | (71 | ) | (99 | ) | (129 |  | (165 | ) |
| Segment profit | 161 |  | 88 |  | 257 |  | 224 |  |
| Special charges | (10 | ) | (129 | ) | (22 |  | (161 | ) |
| Corporate expenses and other, net | (17 |  | (45 |  | (54 |  | (80 | ) |
| Interest expense, net for Manufacturing group | (35 | ) | (34 | ) | (71 |  | (62 | ) |
| Income (loss) from continuing operations before income taxes | \$99 |  | \$(120 | ) | \$110 |  | \$(79 | ) |

(a) During the first quarter of 2009, we sold the assets of CESCOM, Cessna's aircraft maintenance tracking service line, resulting in a pre-tax gain of $\$ 50$ million.

# Item 2.MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

Consolidated Results of Operations

## Revenues

In the second quarter of 2010 , revenues increased $\$ 97$ million, or $4 \%$, to $\$ 2.7$ billion, compared with the corresponding period of 2009, primarily due to a $\$ 210$ million increase at Bell and Textron Systems, largely due to higher defense volume, and a $\$ 153$ million increase in the Industrial segment, mainly due to higher volume reflecting improvements in the automotive industry. Defense volume was up largely due to an increase in deliveries under the V-22 and H-1 programs and of Unmanned Aircraft Systems. These increases were partially offset by a $\$ 236$ million decrease at Cessna reflecting lower new aircraft deliveries and a $\$ 30$ million decrease in the Finance segment.

In the first half of 2010 , revenues decreased $\$ 219$ million, or $4 \%$, to $\$ 4.9$ billion, compared with the corresponding period of 2009, primarily due to a $\$ 572$ million decrease in revenues at Cessna, reflecting lower new aircraft deliveries, and $\$ 76$ million in lower revenues at the Finance segment largely due to lower average finance receivables resulting from the continued liquidation of the non-captive portfolio and non-recurring gains on debt extinguishment in 2009. These revenue decreases were partially offset by a $\$ 303$ million increase in revenues in the Industrial segment largely due to higher volume reflecting improvements in the automotive industry and a $\$ 97$ million increase in revenues at Textron Systems, primarily due to higher Unmanned Aircraft Systems volume.

## Cost of Sales

In the second quarter of 2010, cost of sales as a percentage of Manufacturing revenues was $82.5 \%$, compared with $83.1 \%$ in the corresponding period of 2009. In the first half of 2010, cost of sales as a percentage of Manufacturing revenues was $82.8 \%$, compared with $83.1 \%$ in the corresponding period of 2009. Cost of sales was favorably impacted by improved leverage on higher volume in the Industrial segment as a result of cost reduction initiatives, which was partially offset by higher cost of sales as a percentage of revenue at Cessna. In 2010, Cessna's sales mix reflected a higher proportion of lower margin new and used aircraft and its research and development costs represented a greater percentage of the lower revenues.

## Selling and Administrative Expense

Selling and administrative expense decreased $\$ 41$ million, or $12 \%$, to $\$ 299$ million in the second quarter of 2010, compared with the corresponding period of 2009 , primarily due to a $\$ 28$ million decrease in corporate expense and other, net (described below), a $\$ 10$ million reduction at Cessna, mainly due to lower sales commissions and professional fees, and a $\$ 9$ million reduction at the Finance segment. During 2010, the Finance segment was favorably impacted by lower compensation and related costs due to the continued liquidation of the non-captive portfolio.

Selling and administrative expense decreased $\$ 101$ million, or $15 \%$, to $\$ 585$ million in the first half of 2010, compared with the corresponding period of 2009 , primarily due to a $\$ 42$ million reduction at Cessna, largely due to lower sales commissions, professional fees and compensation and related costs, a $\$ 26$ million decrease in corporate expense and other, net (described below) and a $\$ 21$ million reduction at the Finance segment. During 2010, the Finance segment was favorably impacted by lower compensation and related costs due to the continued liquidation of the non-captive portfolio.

## Corporate Expense and Other, Net

Corporate expense and other, net represents the portion of selling and administrative expense that is not included in segment profit. Corporate expense and other, net decreased $\$ 28$ million, or $62 \%$, to $\$ 17$ million in the second quarter of 2010 , compared with the corresponding period of 2009 , primarily due to the $\$ 16$ million impact of lower stock
compensation expense related to a lower prevailing stock price and $\$ 7$ million in lower interest on borrowings against officers life insurance policies that were repaid in the second quarter of 2009.

Corporate expense and other, net decreased $\$ 26$ million, or $33 \%$, to $\$ 54$ million in the first half of 2010, compared with the corresponding period of 2009, primarily due to $\$ 13$ million in lower interest on borrowings against officers life insurance policies that were repaid in the second quarter of 2009 , $\$ 8$ million in lower compensation expense and $\$ 6$ million in lower stock compensation expense related to a lower prevailing stock price.

## Interest Expense

Interest expense decreased $\$ 8$ million, or $10 \%$, and $\$ 20$ million, or $13 \%$, for the three and six months ended July 3 , 2010 , respectively, compared with the corresponding periods of 2009, primarily due to lower debt in the Finance segment as it liquidates its non-captive portfolio. Interest expense includes interest for both the Finance group and the Manufacturing group.

Interest expense, net for the Manufacturing group increased $\$ 1$ million, or $3 \%$, in the second quarter of 2010, compared with the corresponding period of 2009, primarily reflecting an increase in interest expense due to higher weighted-average interest rate debt, largely offset by $\$ 10$ million of interest income received on intergroup borrowings from the Finance segment. In the first half of 2010, interest expense, net for the Manufacturing group increased $\$ 9$ million, primarily reflecting an increase in interest expense due to higher weighted-average interest rate debt, partially offset by $\$ 18$ million of interest income received on intergroup borrowings from the Finance segment.

## Special Charges

For the three and six months ended July 3, 2010, we incurred $\$ 10$ million and $\$ 22$ million in restructuring costs, primarily related to severance in the Cessna and Finance segments. For the three and six months ended July 4, 2009, we incurred $\$ 129$ million and $\$ 161$ million in restructuring costs, which primarily included severance costs, asset impairments and curtailment charges related to restructuring activities at Cessna, as described in more detail in Note 2 to the Consolidated Financial Statements.

We estimate that we will incur approximately $\$ 25$ million in additional restructuring costs during the second half of 2010, primarily for consolidation and relocation costs of Cessna's facilities and severance costs at the Cessna and Finance segments, most of which will result in future cash outlays. We expect that the program will be substantially completed in 2010; however, we expect to incur up to $\$ 7$ million in 2011 related to exit of the non-captive portion of our commercial finance business primarily attributable to severance. Additionally, in connection with the liquidation of a Canadian entity within the Finance segment, we expect to take a non-cash after-tax charge of about $\$ 78$ million to reclassify the entity's cumulative currency translation adjustment amount within other comprehensive income to the income statement. Accordingly, the reclassification of this amount will have no impact on shareholders' equity. The timing of this non-cash charge is expected to occur in the second half of 2010 once we have substantially liquidated the assets held by the entity.

By the end of 2010, we expect to have eliminated approximately 11,200 positions worldwide representing approximately $26 \%$ of our global workforce since the inception of the program. As of July 3, 2010, we have terminated approximately 10,800 employees and have exited 27 leased and owned facilities and plants under this program.

## Backlog

Our aircraft and defense business backlog totaled $\$ 12.4$ billion at July 3, 2010 and was primarily comprised of the following:

|  |  |  |
| :--- | :---: | :---: |
| (In millions) | July 3, | January 2, |
| Bell | 2010 | 2010 |
| Textron Systems | $\$ 7,075$ | $\$ 6,903$ |

The decrease in backlog at Cessna is mainly attributable to cancelled business jet orders due to continued weakness in the general aviation industry and due to deliveries in the quarter. The increase in backlog at Bell is

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primarily due to funding for the $\mathrm{H}-1$ program, partially offset by deliveries in excess of orders for the $\mathrm{V}-22$ program.

## Segment Analysis

Segment profit is an important measure used to evaluate performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses and special charges. The measurement for the Finance segment includes interest income and expense and excludes special charges.

Cessna


## Second Quarter of 2010

Cessna's revenues and segment profit decreased $\$ 236$ million and $\$ 45$ million, respectively, in the second quarter of 2010, compared with the corresponding period of 2009. Revenues decreased at Cessna primarily due to lower volume in most of its model lines. We delivered 43 jets in the second quarter of 2010, compared with 84 jets in the corresponding period of 2009. This decrease was partially offset by higher aftermarket volume of $\$ 22$ million and higher used aircraft volume of $\$ 12$ million.

Segment profit decreased primarily due to the lower volume, which lowered segment profit by $\$ 79$ million, partially offset by improved performance of $\$ 37$ million. The improved performance included lower inventory reserves and used aircraft write-downs of $\$ 39$ million and lower engineering, selling and administrative expenses of $\$ 14$ million, largely due to workforce reductions, partially offset by lower forfeiture income of $\$ 27$ million due to fewer order cancellations in 2010. We wrote down the value of our used aircraft inventory by $\$ 41$ million in the second quarter of 2009, compared to a write down of $\$ 10$ million in the second quarter of 2010. At July 3, 2010, net used inventory totaled $\$ 104$ million.

First Half of 2010
Cessna's revenues and segment profit decreased $\$ 572$ million and $\$ 159$ million, respectively, in the first half of 2010, compared with the corresponding period of 2009. Revenues decreased at Cessna primarily due to lower volume in most of its model lines. We delivered 74 jets in the first half of 2010 , compared with 153 jets in the corresponding period of 2009. This decrease was partially offset by higher aftermarket volume of $\$ 29$ million and higher used aircraft volume of $\$ 22$ million.

Segment profit decreased due to the lower volume, which lowered segment profit by $\$ 201$ million, a nonrecurring $\$ 50$ million gain on the 2009 sale of CESCOM assets and inflation, net of higher pricing of $\$ 13$ million, partially offset by improved cost performance of $\$ 105$ million. The improved performance included lower inventory reserves and used aircraft write-downs of $\$ 59$ million and lower engineering, selling and administrative expenses of $\$ 54$ million, largely due to workforce reductions, partially offset by lower forfeiture income of $\$ 25$ million due to fewer order cancellations in 2010.

Bell

|  | Three Months Ended |  | Six Months Ended |  |
| :--- | ---: | ---: | ---: | ---: |
| (In millions) | July 3, | July 4, | July 3, | July 4, |
|  | 2010 | 2009 | 2010 | 2009 |

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| Revenues | $\$ 823$ | $\$ 670$ | $\$ 1,441$ | $\$ 1,412$ |
| :--- | :---: | :---: | :---: | :---: |
| Segment profit | 108 | 72 | 182 | 141 |

## Second Quarter of 2010

Bell's revenues and segment profit increased $\$ 153$ million and $\$ 36$ million, respectively, in the second quarter of 2010, compared with the corresponding period of 2009. Bell's revenues increased primarily due to higher defense volume of $\$ 166$ million, reflecting more deliveries under the V-22 and H-1 programs, and higher spares and support volume, partially offset by lower commercial volume of $\$ 29$ million, reflecting lower demand for helicopters.

Segment profit increased primarily due to a $\$ 24$ million impact from higher defense volumes, a $\$ 21$ million contribution from the $\mathrm{H}-1$ and $\mathrm{V}-22$ programs upon the recognition of profit in the second quarter of 2010 related to the expected reimbursement of prior year costs and $\$ 11$ million in lower costs in connection with the termination of certain commercial models in 2009, partially offset by unfavorable mix of $\$ 12$ million.

First Half of 2010
Bell's revenues and segment profit increased $\$ 29$ million and $\$ 41$ million, respectively, in the first half of 2010, compared with the corresponding period of 2009. The revenue increase reflects higher V-22 and $\mathrm{H}-1$ volume of $\$ 119$ million, higher military spare parts, product support and maintenance volume of $\$ 34$ million and improved pricing of $\$ 27$ million. The increase was partially offset by lower commercial volume of $\$ 123$ million, reflecting lower customer demand for helicopters, spares and other support, and the impact from revenue recognized in 2009 on the cancelled ARH program of \$26 million.

Bell's segment profit increased due to a $\$ 21$ million contribution from the $\mathrm{H}-1$ and $\mathrm{V}-22$ programs upon the recognition of profit in the second quarter of 2010 related to the expected reimbursement of prior year costs, $\$ 12$ million in lower selling and administrative expense, an $\$ 11$ million impact from higher defense revenues and $\$ 11$ million in lower costs in connection with the termination of certain commercial models in 2009. These increases were partially offset by unfavorable mix and lower volume in the commercial business of $\$ 36$ million.

Textron Systems

|  | Three Months Ended |  | Six Months Ended |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | July 3, |  | July 4, | July 3, | July 4, |
| (In millions) | 2010 |  | 2009 | 2010 | 2009 |
| Revenues | $\$ 534$ | $\$ 477$ | $\$ 992$ | $\$ 895$ |  |
| Segment profit | 70 | 55 |  | 125 | 107 |

Second Quarter of 2010
Revenues and segment profit increased $\$ 57$ million and $\$ 15$ million, respectively, in the second quarter of 2010, compared with the corresponding period of 2009, largely due to higher defense volumes. Revenues increased primarily due to higher Unmanned Aircraft System volume of $\$ 45$ million and higher Sensor Fuzed Weapon volume of $\$ 8$ million.

## First Half of 2010

Revenues and segment profit increased $\$ 97$ million and $\$ 18$ million, respectively, in the first half of 2010, compared with the corresponding period of 2009, largely due to higher defense volumes. Revenues increased primarily due to higher Unmanned Aircraft System volume of $\$ 89$ million.

Industrial

|  | Three Months Ended |  | Six Months Ended |  |
| :--- | ---: | ---: | ---: | ---: |
| (In millions) | July 3, | July 4, | July 3, | July 4, |
|  | 2010 | 2009 | 2010 | 2009 |


| Revenues | $\$ 661$ | $\$ 508$ | $\$ 1,286$ | $\$ 983$ |
| :--- | :---: | :---: | :---: | :---: |
| Segment profit | 51 | 12 | 100 | 3 |

Second Quarter of 2010
Revenues and segment profit increased $\$ 153$ million and $\$ 39$ million, respectively, in the second quarter of 2010, compared with the corresponding period of 2009. Revenues increased primarily due to higher volume in all of
our industrial businesses of $\$ 169$ million, partially offset by an unfavorable foreign exchange impact of $\$ 15$ million, largely due to fluctuations with the Euro. The higher volume was primarily due to improvements in the automotive industry and included seasonal increases in certain businesses.

Segment profit increased primarily due to the $\$ 46$ million impact from higher volume and improved performance of $\$ 15$ million, partially offset by inflation in excess of higher pricing of $\$ 17$ million. Cost performance improved largely due to the significant efforts made in 2009 to reduce costs through workforce reductions and other initiatives.

## First Half of 2010

Revenues and segment profit increased $\$ 303$ million and $\$ 97$ million, respectively, in the first half of 2010, compared with the first half of 2009. Revenues increased primarily due to higher volume of $\$ 300$ million, largely a result of improvements in the automotive industry.

Segment profit increased primarily due to the $\$ 81$ million impact from higher volume and improved performance of $\$ 50$ million, partially offset by inflation in excess of higher pricing of $\$ 29$ million. Cost performance improved largely due to the significant efforts made in 2009 to reduce costs through workforce reductions and other initiatives.

Finance

| (In millions) | Three Months Ended |  |  | Six Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | July 4, 2009 |  |  |  |
| Revenues | \$56 | \$86 |  | \$ 132 |  |  |
| Segment loss | (71 | ) $(99$ | ) | (129 | ) |  |

Second Quarter of 2010
Revenues and segment loss decreased $\$ 30$ million and $\$ 28$ million, respectively, in the second quarter of 2010 , compared with the corresponding period of 2009 , primarily due to the following:

| (In millions) | Revenues | Segment |
| :--- | :---: | :---: |
| Lower average finance receivables of $\$ 1.7$ billion | $\$(25$ | Loss |
| Gains on debt extinguishment in 2009 | $(37$ | $)$ |
| Lower net portfolio losses | $(37$ | 29 |$)$

Net portfolio losses decreased primarily as a result of fewer discounts taken on the early sale or termination of finance receivable assets associated with the liquidation of distribution finance and golf mortgage finance receivables and lower impairment charges associated with repossessed aircraft.

The provision for loan losses decreased primarily due to fewer new accounts identified as nonaccrual during the period.

Operating and administrative expenses decreased largely due to lower compensation expense associated with a reduction in workforce as a result of our exit plan.

First Half of 2010
Revenues and segment loss decreased $\$ 76$ million and $\$ 36$ million, respectively, in the first half of 2010, compared with the first half of 2009, primarily due to the following:

| (In millions) | Revenues <br> Loss |  |
| :--- | :---: | :---: |
| Lower average finance receivables of $\$ 1.6$ billion | $\$(45$ | $)$ |
| Gains on debt extinguishment in 2009 | $(39$ | $)$ |
| Impact of variable-rate receivable interest rate floors | $(17$ | $(17)$ |
| Lower net portfolio losses | 27 | 27 |
| Decrease in provision for loan losses |  | 64 |
| Lower operating and administrative expenses |  | 21 |

Net portfolio losses decreased primarily as a result of fewer discounts taken on the early sale or termination of finance receivable assets associated with the liquidation of distribution finance and golf mortgage finance receivables, lower impairment charges associated with repossessed aircraft and a $\$ 13$ million gain on the sale of one portfolio in the first quarter of 2010.

The provision for loan losses decreased primarily due to fewer new accounts identified as nonaccrual during the period.

Operating and administrative expenses decreased largely due to a reduction in workforce as a result of our exit plan.
The following table reflects information about the Finance segment's credit performance related to finance receivables held for investment. Finance receivables held for sale are reflected at fair value on the Consolidated Balance Sheets. As a result, finance receivables held for sale are not included in the credit performance statistics below.

| (Dollars in millions) | July 3, 2010 |  | January 2, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Nonaccrual finance receivables | \$876 |  | \$ 1,040 |  |
| Allowance for losses | \$352 |  | \$341 |  |
| Ratio of nonaccrual finance receivables to finance receivables held for investment | 17.25 | \% | 16.75 | \% |
| Ratio of allowance for losses to nonaccrual finance receivables | 40.22 | \% | 32.79 | \% |
| Ratio of allowance for losses to finance receivables held for investment | 6.94 | \% | 5.49 | \% |
| 60+ days contractual delinquency as a percentage of finance receivables | 7.63 | \% | 9.23 | \% |
| Operating assets received in satisfaction of troubled loans and leases | \$130 |  | \$112 |  |
| Repossessed assets and properties | \$147 |  | \$119 |  |

Nonaccrual finance receivables decreased $\$ 164$ million in the first half of 2010, primarily due to the resolution of several significant accounts through the repossession of collateral, restructure of finance receivables and cash collections, partially offset by new finance receivables identified as nonaccrual in 2010, largely related to accounts secured by golf course property and marinas. The net reductions by collateral type included $\$ 111$ million for general aviation aircraft, $\$ 34$ million for golf course property, $\$ 22$ million for hotels and $\$ 22$ million for dealer inventory, partially offset by a $\$ 39$ million net increase in accounts secured by marinas.

The repossessed collateral that had not been sold by the end of the second quarter is reflected in higher operating assets received in satisfaction of troubled loans and leases and repossessed assets and properties in the above table. The impact of the restructuring and repossession activities is the primary driver of the improvement in several of the credit performance statistics above.

The allowance for losses increased $\$ 11$ million from year end as the provision for losses taken in the first half of 2010 of $\$ 99$ million was partially offset by net charge-offs of $\$ 88$ million, which includes $\$ 37$ million charge-offs in golf mortgage accounts and $\$ 30$ million in aviation accounts.

## Liquidity and Capital Resources

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron Inc. consolidated with its majority-owned subsidiaries that operate in the Cessna, Bell, Textron Systems and Industrial segments. The Finance group, which is also the Finance segment, consists of Textron Financial Corporation (TFC), its subsidiaries and the securitization trusts consolidated into it, along with three other finance subsidiaries owned by Textron Inc. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group's activities, investors, rating agencies and analysts use different measures to evaluate each group's performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements.

Key information that is utilized in assessing our liquidity is summarized below:
$\left.\begin{array}{lcr} & \begin{array}{rl}\text { July 3, } \\ \text { (In millions) } & \text { January 2, } \\ \text { Manufacturing group }\end{array} & \\ \hline \text { 2010 }\end{array}\right]$

We believe that with our existing cash balances, coupled with the continued successful execution of the exit plan for the non-captive portion of the commercial finance business, and cash we expect to generate from our manufacturing operations, we will have sufficient cash to meet our future needs.

During the first half of 2010, we liquidated $\$ 1.4$ billion of the Finance group's finance receivables. These finance receivable reductions occurred in both the non-captive and captive finance portfolios, but were primarily driven by the non-captive portfolio in connection with our exit plan, including $\$ 582$ million in the distribution finance product line and $\$ 220$ million in the timeshare product line. These reductions resulted from the combination of scheduled finance receivable collections, sales, discounted payoffs, repossession of collateral, charge-offs and impairment charges recorded as portfolio losses, net of gains in our Consolidated Statements of Operations. In addition, the reduction in finance receivables included $\$ 355$ million in the captive finance portfolio, primarily as a result of collections and lower loan and lease originations.

We measure the success of the exit plan based on the percentage of total finance receivable and other finance asset reductions converted to cash. In the first half of 2010 , we had a cash conversion ratio of $91 \%$, compared with $94 \%$ in the full year of 2009. We expect the cash conversion ratio to continue to decline over the duration of the exit plan due to the change in mix from shorter term assets in distribution finance and asset-based lending product lines to longer term assets in the timeshare, golf mortgage and structured finance product lines and the existence of a higher concentration of nonaccrual finance receivables. In 2010, we now expect a finance receivable reduction for the full year of $\$ 2.0$ billion, net of originations, which includes non-captive finance receivables as well as captive finance receivables. At July 3, 2010, the exit plan applied to the remaining $\$ 3.0$ billion of the Finance group's non-captive
finance receivable portfolio.
On July 3, 2010, the Finance group had $\$ 821$ million in debt and $\$ 362$ million in other liabilities, primarily accounts payable and accrued expenses, that are payable within the next 12 months.

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On May 5, 2009, we issued $\$ 600$ million of $4.5 \%$ Convertible Senior Notes with a maturity date of May 1, 2013 as discussed in Note 8 to the Consolidated Financial Statements in Textron's 2009 Annual Report on Form 10-K. For at least 20 trading days during the 30 consecutive trading days ended June 30, 2010, our common stock price exceeded the conversion threshold price set forth for these Convertible Notes of $\$ 17.06$ per share. Accordingly, the notes are convertible at the holder's option through September 30, 2010. We may deliver shares of common stock, cash or a combination of cash and shares of common stock in satisfaction of our obligations upon conversion of the Convertible Notes. We intend to settle the face value of the Convertible Notes in cash. We have continued to classify these Convertible Notes as long-term based on our intent and ability to maintain the debt outstanding for a least one year through the use of various funding sources available to us.

Manufacturing Group Cash Flows
Free cash flow is a measure generally used by investors, analysts and management to gauge a company's ability to generate cash from operations in excess of that necessary to be reinvested to sustain and grow the business. Our definition of Manufacturing free cash flow uses net cash from operating activities of continuing operations and subtracts dividends received from the Finance group and capital expenditures, then adds back capital contributions provided under a Support Agreement with TFC, as discussed below, plus proceeds from the sale of plant, property and equipment. We believe that our Manufacturing free cash flow calculation provides a relevant measure of liquidity and a useful basis for assessing our ability to fund operations. This measure is not a financial measure under generally accepted accounting principles (GAAP) and should be used in conjunction with GAAP cash measures provided in our Consolidated Statement of Cash Flows. Our Manufacturing free cash flow measure may not be comparable with similarly titled measures reported by other companies as there is no definitive accounting standard on how the measure should be calculated.

A reconciliation of net cash from operating activities of continuing operations as presented in our Consolidated Statement of Cash Flows to Manufacturing free cash flow is provided below.

|  | Six Months Ended |  |
| :--- | :---: | ---: |
| July 3, | July 4, |  |
| (In millions) | 2010 | 2009 |
| Net cash provided by (used in) operating activities of continuing operations - GAAP | $\$ 166$ | $\$(52$ |
| Less: Dividends received from the Finance group | $(215$ | $)$ |
| Plus: Capital contributions paid to Finance group | $(184$ |  |
| Less: Capital expenditures | 146 | 88 |
| Plus: Proceeds on sale of property, plant and equipment | $(83$ | $)$ |
| Manufacturing free cash flow - Non-GAAP | $\$ 113$ | $(17)$ |

Cash used for restructuring activities totaled $\$ 28$ million in the first half of 2010, compared with $\$ 66$ million in the corresponding period in 2009.

Cash flows from continuing operations for the Manufacturing group as presented in our Consolidated Statement of Cash Flows are summarized below:

|  | Six Months Ended |  |  |
| :--- | :---: | ---: | ---: |
|  | July 3, | July 4, |  |
| (In millions) | 2010 | 2009 |  |
| Operating activities | $\$ 166$ | $\$(52$ | $)$ |
| Investing activities | $(143$ | $)$ | $(129)$ |
| Financing activities | $(734$ | $)$ | 791 |

Operating activities generated more cash in the first half of 2010 compared with the corresponding period of 2009, largely due to a $\$ 217$ million decline in the use of working capital and higher earnings. We used $\$ 314$ million in working capital in the first half of 2010, compared with $\$ 531$ million in the corresponding period of 2009.

Investing activities include $\$ 43$ million in cash used to acquire two companies in the Textron Systems and Bell segments in the first half of 2010. This use of cash was partially offset by $\$ 30$ million in lower capital expenditures.

In the first half of 2010, financing activities primarily consisted of the repayment of $\$ 502$ million on our bank credit lines and a $\$ 212$ million use of cash for intergroup financing of the Finance group. Financing activities provided less cash in the first half of 2010, compared with the first half of 2009, primarily due to the 2009 draw on our bank credit lines and the receipt of proceeds from the issuance of the Convertible Notes, common stock and warrants. In the first quarter of 2009, the Manufacturing group drew $\$ 1.2$ billion on our bank lines of credit, which was used to repay outstanding commercial paper borrowings and for operations. In the second quarter of 2009, we received proceeds of $\$ 442$ million (net of fees and a hedge) from the issuance of Convertible Notes and $\$ 333$ million in proceeds from the issuance of $23,805,000$ shares of our common stock and the sale of common stock warrants. Also in the first half of 2009, we paid off $\$ 410$ million of advances against our company-owned officers life insurance policies.

Capital Contributions Paid To and Dividends Received From the Finance Group
Under a Support Agreement between Textron Inc. and TFC, Textron Inc. is required to maintain a controlling interest in TFC and consolidated shareholder's equity of no less than $\$ 200$ million. The agreement also requires Textron Inc. to pay TFC a cash payment sufficient to provide that the sum of TFC's pre-tax earnings before extraordinary items plus fixed charges will not be less than $125 \%$ of TFC's fixed charges. Cash contributions paid to TFC and dividends paid by TFC to Textron Inc. are detailed below.

|  | Six Months Ended |  |  |
| :--- | :---: | ---: | ---: | ---: |
|  | July 3, |  | July 4, |
| (In millions) | 2010 | 2009 |  |
| Dividends paid by TFC to Textron Inc. | $\$ 215$ | $\$ 184$ |  |
| Capital contributions paid to TFC under Support Agreement | $(146$ | $(88)$ |  |

An additional cash contribution of $\$ 82$ million was made to TFC on July 12,2010 , which was reflected as a capital contribution, to maintain compliance with the fixed charge coverage ratio required by the Support Agreement. Due to the nature of these contributions, we classify these contributions within cash flows used by operating activities for the Manufacturing group in the Consolidated Statement of Cash Flows. Capital contributions to support Finance group growth in the ongoing captive finance business are classified as cash flows from financing activities. The Finance group's net income (loss) is excluded from the Manufacturing group's cash flows, while dividends from the Finance group are included within cash flows from operating activities for the Manufacturing group as they represent a return on investment.

## Finance Group Cash Flows

The cash flows from continuing operations for the Finance group are summarized below:

|  | Six Months Ended |  |  |
| :--- | :---: | :---: | :---: |
|  | July 3, |  | July 4, |
| (In millions) | 2010 | 2009 |  |
| Operating activities | $\$(11$ | $\$ 72$ |  |
| Investing activities | 1,326 | 1,011 |  |
| Financing activities | $(1,289$ | $(616)$ |  |

The Finance group used more cash for operating activities primarily due to a $\$ 51$ million payment to the Manufacturing group in the first quarter of 2010 under the tax sharing agreement, compared with $\$ 6$ million in the corresponding period of 2009 .

The Finance group generated more cash from investing activities as new finance receivable originations declined to $\$ 471$ million in the first half of 2010, compared with $\$ 2.2$ billion in the first half of 2009 as we continued to effect our exit plan for the non-captive business. Finance receivables repaid and proceeds from sales and securitizations decreased to $\$ 1.7$ billion in the first half of 2010, compared with $\$ 3.1$ billion in the first half of
2009.

The Finance group used more cash for financing activities in the first half of 2010, compared with the corresponding period of 2009, since there were no proceeds from third-party borrowings in the first half of 2010 to offset debt repayments, compared with $\$ 1.7$ billion in proceeds from the first quarter 2009 drawdown on our bank lines of credit. Principal payments on short- and long-term debt totaled $\$ 1.5$ billion in the first half of 2010, compared with $\$ 2.2$ billion in the corresponding period of 2009.

In the first half of 2010, the Finance group borrowed an additional $\$ 232$ million from the Manufacturing group, while in the first half of 2009 the Finance group repaid $\$ 112$ million to the Manufacturing group. As of July 3, 2010, the outstanding balance due to the Manufacturing group under this intergroup borrowing arrangement was $\$ 625$ million.

## Consolidated Cash Flows

The Finance group finances retail purchases and leases for new and used aircraft and equipment manufactured by our Manufacturing group, otherwise known as captive financing. In the Consolidated Statements of Cash Flows, cash received from customers or from securitizations is reflected as operating activities when received from third parties. However, in the cash flow information provided for the separate borrowing groups, cash flows related to captive financing activities are reflected based on the operations of each group. For example, when product is sold by our Manufacturing group to a customer and is financed by the Finance group, the origination of the finance receivable is recorded within investing activities as a cash outflow in the Finance group's statement of cash flows. Meanwhile, in the Manufacturing group's statement of cash flows, the cash received from the Finance group on the customer's behalf is recorded within operating cash flows as a cash inflow. Although cash is transferred between the two borrowing groups, there is no cash transaction reported in the consolidated cash flows at the time of the original financing. These captive financing activities, along with all significant intercompany transactions, are reclassified or eliminated from the Consolidated Statements of Cash Flows.

Reclassification and elimination adjustments included in the Consolidated Statement of Cash Flows are summarized below:

|  | $\begin{array}{c}\text { Six Months Ended } \\ \text { July 3, } \\ \text { July 4, } \\ \text { (In millions) }\end{array}$ |  |
| :--- | :---: | :---: |
| 2010 |  |  |$)$

The consolidated cash flows from continuing operations, after elimination of activity noted above, are summarized below:

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| (In millions) | 2010 |  |  |
| :--- | :---: | :---: | :---: |
| Operating activities | $\$ 250$ | $\$ 8$ | 2009 |
| Investing activities | 1,039 | 819 |  |
| Financing activities | $(1,974$ | $)$ | 250 |

On a consolidated basis, operating activities generated more cash in the first half of 2010 compared with the corresponding period of 2009 , largely due to higher earnings and improvements in working capital. We used $\$ 229$ million in working capital in the first half of 2010, compared with $\$ 358$ million in the corresponding period of 2009.

We generated more cash from investing activities as new finance receivable originations declined to $\$ 270$ million in the first half of 2010 , compared with $\$ 2.0$ billion in the corresponding period of 2009 as we continued effecting our exit plan for the non-captive finance business. Finance receivables repaid and proceeds from sales and securitizations decreased to $\$ 1.3$ billion in the first half of 2010, compared with $\$ 2.7$ billion in the first half of 2009. Investing activities also include $\$ 43$ million in cash used to acquire two companies in the Textron Systems and Bell segments in the first half of 2010, which was partially offset by $\$ 30$ million in lower capital expenditures.

In the first half of 2010, financing activities primarily consisted of $\$ 2.0$ billion in principal payments on long-term debt and lines of credit, including $\$ 502$ million in discretionary payments to reduce the principal balance outstanding on our long-term lines of credit. Financing activities provided less cash in the first half of 2010, compared with the first half of 2009 , primarily due to the 2009 draw on our bank credit lines and the receipt of proceeds from the issuance of the Convertible Notes, common stock and warrants. In the first quarter of 2009, we drew $\$ 3.0$ billion on our bank lines of credit, which was used to repay outstanding commercial paper borrowings and for operations. In the second quarter of 2009 , we received proceeds of $\$ 442$ million (net of fees and a hedge) from the issuance of Convertible Notes and $\$ 333$ million in proceeds from the issuance of $23,805,000$ shares of our common stock and the sale of common stock warrants. Also in the first half of 2009 , we paid off $\$ 410$ million of advances against our company-owned officers life insurance policies.

## Consolidated Discontinued Operations Cash Flows

The cash flows from discontinued operations are summarized below:

|  | Six Months Ended |  |
| :--- | :---: | :---: |
|  | July 3, | July 4, |
| (In millions) | 2010 | 2009 |
| Operating activities | $\$(3$ | $\$(12$ |$)$

In the first half of 2009, cash flow from investing activities for discontinued operations is primarily related to proceeds from the sale of HR Textron.

## Forward Looking Information

Certain statements in this Quarterly Report on Form 10-Q and other oral and written statements made by us from time to time are forward-looking statements, including those that discuss strategies, goals, outlook or other non-historical matters, or project revenues, income, returns or other financial measures. These forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update or revise any forward-looking statements. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those contained in the statements, such as the Risk Factors contained in our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q and including the following: (a) changes in worldwide economic and political conditions that impact demand for our products, interest rates and foreign exchange rates; (b) the interruption of production at our facilities or our customers or suppliers; (c) performance issues with key suppliers, subcontractors and business partners; (d) our ability to perform as anticipated and to control costs under contracts with the U.S. Government; (e) the U.S. Government's ability to unilaterally modify or terminate its contracts with us for the U.S. Government's convenience or for our failure to perform, to change applicable procurement and accounting
policies, and, under certain circumstances, to suspend or debar us as a contractor eligible to receive future contract awards; (f) changing priorities or reductions in the U.S. Government defense budget, including those related to Operation Iraqi Freedom, Operation Enduring Freedom and the Overseas Contingency Operations; (g) changes in national or international funding priorities,

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U.S. and foreign military budget constraints and determinations, and government policies on the export and import of military and commercial products; (h) legislative or regulatory actions impacting our operations or demand for our products; (i) the ability to control costs and successful implementation of various cost-reduction programs; (j) the timing of new product launches and certifications of new aircraft products; (k) the occurrence of slowdowns or downturns in customer markets in which our products are sold or supplied or in which our Finance segment holds receivables; (l) changes in aircraft delivery schedules or cancellation or deferrals of orders; ( m ) the impact of changes in tax legislation; ( n ) the extent to which we are able to pass raw material price increases through to customers or offset such price increases by reducing other costs; (o) our ability to offset, through cost reductions, pricing pressure brought by original equipment manufacturer customers; (p) our ability to realize full value of receivables; (q) the availability and cost of insurance; (r) increases in pension expenses and other postretirement employee costs; (s) our Finance segment's ability to maintain portfolio credit quality; (t) Textron Financial Corporation's ("TFC") ability to maintain certain minimum levels of financial performance required under its committed bank lines of credit and under Textron's support agreement with TFC; (u) our Finance segment's access to financing, including securitizations, at competitive rates; (v) our ability to successfully exit from TFC's commercial finance business, other than the captive finance business; (w) uncertainty in estimating market value of TFC's receivables held for sale and reserves for TFC's receivables to be retained; ( x ) uncertainty in estimating contingent liabilities and unrecognized tax benefits and establishing reserves to address such items; (y) risks and uncertainties related to acquisitions and dispositions, including difficulties or unanticipated expenses in connection with the consummation of acquisitions or dispositions, the disruption of current plans and operations, or the failure to achieve anticipated synergies and opportunities; (z) the efficacy of research and development investments to develop new products; (aa) the launching of significant new products or programs which could result in unanticipated expenses; (bb) bankruptcy or other financial problems at major suppliers or customers that could cause disruptions in our supply chain or difficulty in collecting amounts owed by such customers; (cc) difficult conditions in the financial markets which may adversely impact our customers' ability to fund or finance purchases of our products; and (dd) continued volatility in the economy resulting in a prolonged downturn in the markets in which we do business.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
There has been no significant change in our exposure to market risk during the first half of 2010. For discussion of our exposure to market risk, refer to Item 7A. Quantitative and Qualitative Disclosures about Market Risk contained in Textron's 2009 Annual Report on Form 10-K.

Item 4.

## CONTROLS AND PROCEDURES

We have carried out an evaluation, under the supervision and with the participation of our management, including our President and Chief Executive Officer (CEO) and our Executive Vice President and Chief Financial Officer (CFO), of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Act)) as of the end of the fiscal quarter covered by this report. Based upon that evaluation, our CEO and CFO concluded that our disclosure controls and procedures are effective in providing reasonable assurance that (a) the information required to be disclosed by us in the reports that we file or submit under the Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (b) such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in our internal control over financial reporting during the fiscal quarter ended July 3, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II. OTHER INFORMATION

## ItemOTHER INFORMATION

 5.Because this Quarterly Report on Form 10-Q is being filed within four business days from the date of the reportable event, we have elected to make the following disclosure in this Quarterly Report on Form 10-Q instead of in a Current Report on Form 8-K under Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers:

On July 29, 2010, the Board of Directors of Textron Inc. (the "Company") appointed Scott C. Donnelly, the Company's current President and Chief Executive Officer, to succeed Lewis B. Campbell as Chairman of the Company, such appointment and Mr. Campbell's retirement from the Board to be effective on September 1, 2010.

## Item 6. EXHIBITS

10.1 Textron Inc. 1999 Long-Term Incentive Plan for Textron Employees (Amended and Restated Effective April 28, 2010)
12.1 Computation of ratio of income to fixed charges of Textron Inc. Manufacturing Group
12.2 Computation of ratio of income to fixed charges of Textron Inc. including all majority-owned subsidiaries
31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101 The following materials from Textron Inc.'s Quarterly Report on Form 10-Q for the quarterly period ended July 3, 2010, formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Statements of Operations, (ii) the Consolidated Balance Sheets, (iii) the Consolidated Statements of Cash Flows and (iv) Notes to the Consolidated Financial Statements, tagged as blocks of text.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## TEXTRON INC.

Date: July 29, 2010
/s/Richard L. Yates

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Richard L. Yates
Senior Vice President and Corporate Controller (principal accounting officer)

## LIST OF EXHIBITS

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[^0]:    See Notes to the consolidated financial statements

