

WASHINGTON TRUST BANCORP INC  
Form 10-Q  
May 06, 2010

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended MARCH 31, 2010 or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 001-32991

WASHINGTON TRUST BANCORP, INC.  
(Exact name of registrant as specified in its charter)

RHODE ISLAND  
(State or other jurisdiction of  
incorporation or organization)

05-0404671  
(I.R.S. Employer  
Identification No.)

23 BROAD STREET  
WESTERLY, RHODE ISLAND  
(Address of principal executive  
offices)

02891  
(Zip Code)

(401) 348-1200  
(Registrant's telephone number,  
including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Mark one)

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting  
company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
 Yes  No

The number of shares of common stock of the registrant outstanding as of May 3, 2010 was 16,112,923.

---

Table of Contents

FORM 10-Q  
WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES

For the Quarter Ended March 31, 2010

TABLE OF CONTENTS

	Page Number
<u>PART I. Financial Information</u>	
<u>Item 1. Financial Statements (Unaudited)</u>	
<u>Consolidated Balance Sheets</u> <u>March 31, 2010 and December 31, 2009</u>	<u>3</u>
<u>Consolidated Statements of Income</u> <u>Three Months Ended March 31, 2010 and 2009</u>	<u>4</u>
<u>Consolidated Statements of Cash Flows</u> <u>Three Months Ended March 31, 2010 and 2009</u>	<u>5</u>
<u>Condensed Notes to Unaudited Consolidated Financial Statements</u>	<u>6</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>28</u>
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	<u>52</u>
<u>Item 4. Controls and Procedures</u>	<u>52</u>
<u>PART II. Other Information</u>	
<u>Item 1. Legal Proceedings</u>	<u>52</u>
<u>Item 1A. Risk Factors</u>	<u>53</u>
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>53</u>
<u>Item 6. Exhibits</u>	<u>53</u>
<u>Signatures</u>	<u>54</u>
<u>Exhibit 10.2 Terms of Form of Deferred Stock Unit Award Agreement, dated January 20, 2010</u>	
<u>Exhibit 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>	

Exhibit 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

-2-

---

Table of Contents

## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

WASHINGTON TRUST BANCORP, INC. AND  
SUBSIDIARIES(Dollars in thousands,  
except par value)

## CONSOLIDATED BALANCE SHEETS (unaudited)

	March 31, 2010	December 31, 2009
<b>Assets:</b>		
Cash and noninterest-bearing balances due from banks	\$ 24,284	\$ 38,167
Interest-bearing balances due from banks	5,817	13,686
Other short-term investments	4,676	5,407
Mortgage loans held for sale	4,658	9,909
Securities available for sale, at fair value; amortized cost \$700,016 in 2010 and \$677,676 in 2009	716,964	691,484
Federal Home Loan Bank stock, at cost	42,008	42,008
<b>Loans:</b>		
Commercial and other	998,759	984,550
Residential real estate	609,058	605,575
Consumer	329,707	329,543
Total loans	1,937,524	1,919,668
Less allowance for loan losses	27,711	27,400
Net loans	1,909,813	1,892,268
Premises and equipment, net	27,365	27,524
Accrued interest receivable	9,628	9,137
Investment in bank-owned life insurance	45,396	44,957
Goodwill	58,114	58,114
Identifiable intangible assets, net	8,652	8,943
Property acquired through foreclosure or repossession, net	1,974	1,974
Other assets	37,076	40,895
Total assets	\$ 2,896,425	\$ 2,884,473
<b>Liabilities:</b>		
<b>Deposits:</b>		
Demand deposits	\$ 204,317	\$ 194,046
NOW accounts	196,905	202,367
Money market accounts	397,896	403,333
Savings accounts	202,236	191,580
Time deposits	959,834	931,684
Total deposits	1,961,188	1,923,010
Dividends payable	3,405	3,369
Federal Home Loan Bank advances	577,965	607,328
Junior subordinated debentures	32,991	32,991
Other borrowings	20,803	21,501
Accrued expenses and other liabilities	40,544	41,328
Total liabilities	2,636,896	2,629,527
<b>Shareholders' Equity:</b>		

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

Common stock of \$.0625 par value; authorized 30,000,000 shares; issued 16,079,116 shares in 2010 and 16,061,748 shares in 2009		1,005		1,004
Paid-in capital		82,798		82,592
Retained earnings		170,296		168,514
Accumulated other comprehensive income		5,430		3,337
Treasury stock, at cost; 19,185 in 2009		–		(501 )
Total shareholders' equity		259,529		254,946
Total liabilities and shareholders' equity	\$	2,896,425	\$	2,884,473

The accompanying notes are an integral part of these unaudited consolidated financial statements.

-3-

---

Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (unaudited)	(Dollars and shares in thousands, except per share amounts)	
Three months ended March 31,	2010	2009
<b>Interest income:</b>		
Interest and fees on loans	\$ 23,968	\$ 24,139
Interest on securities:		
Taxable	6,051	8,449
Nontaxable	769	780
Dividends on corporate stock and Federal Home Loan Bank stock	55	72
Other interest income	21	17
<b>Total interest income</b>	<b>30,864</b>	<b>33,457</b>
<b>Interest expense:</b>		
Deposits	5,769	9,547
Federal Home Loan Bank advances	6,219	7,227
Junior subordinated debentures	630	479
Other interest expense	242	245
<b>Total interest expense</b>	<b>12,860</b>	<b>17,498</b>
<b>Net interest income</b>	<b>18,004</b>	<b>15,959</b>
Provision for loan losses	1,500	1,700
<b>Net interest income after provision for loan losses</b>	<b>16,504</b>	<b>14,259</b>
<b>Noninterest income:</b>		
<b>Wealth management services:</b>		
Trust and investment advisory fees	5,017	4,122
Mutual fund fees	1,110	915
Financial planning, commissions and other service fees	179	376
Wealth management services	6,306	5,413
Service charges on deposit accounts	1,153	1,113
Merchant processing fees	1,606	1,349
Income from bank-owned life insurance	439	444
Net gains on loan sales and commissions on loans originated for others	560	1,044
Net realized gains on securities	-	57
Net gains on interest rate swap contracts	68	60
Other income	313	419
<b>Noninterest income, excluding other-than-temporary impairment losses</b>	<b>10,445</b>	<b>9,899</b>
Total other-than-temporary impairment losses on securities	(1,262 )	(4,244 )
Portion of loss recognized in other comprehensive income (before taxes)	1,199	2,253
<b>Net impairment losses recognized in earnings</b>	<b>(63 )</b>	<b>(1,991 )</b>
<b>Total noninterest income</b>	<b>10,382</b>	<b>7,908</b>
<b>Noninterest expense:</b>		
Salaries and employee benefits	11,501	10,475
Net occupancy	1,224	1,226
Equipment	997	975
Merchant processing costs	1,357	1,143
FDIC deposit insurance costs	794	651
Outsourced services	755	786
Legal, audit and professional fees	518	675
Advertising and promotion	364	301
Amortization of intangibles	291	308
Other expenses	1,791	1,850

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

Total noninterest expense		19,592	18,390
Income before income taxes		7,294	3,777
Income tax expense		2,122	1,107
Net income		\$ 5,172	\$ 2,670
Weighted average shares outstanding – basic		16,057.7	15,942.7
Weighted average shares outstanding – diluted		16,101.5	15,997.8
Per share information:			
	Basic earnings per common share	\$ 0.32	\$ 0.17
	Diluted earnings per common share	\$ 0.32	\$ 0.17
	Cash dividends declared per share	\$0.21	\$0.21

The accompanying notes are an integral part of these unaudited consolidated financial statements.

-4-

---



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(Dollars in thousands)

Three months ended March 31,	2010	2009
Cash flows from operating activities:		
Net income	\$ 5,172	\$ 2,670
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	1,500	1,700
Depreciation of premises and equipment	772	790
Net amortization of premium and discount	102	127
Net amortization of intangibles	291	308
Share-based compensation	177	215
Earnings from bank-owned life insurance	(439 )	(444 )
Net gains on loan sales and commissions on loans originated for others	(560 )	(1,044 )
Net realized gains on securities	–	(57 )
Net impairment losses recognized in earnings	63	1,991
Net gains on interest rate swap contracts	(68 )	(60 )
Proceeds from sales of loans	36,113	72,820
Loans originated for sale	(30,336 )	(76,436 )
(Increase) decrease in accrued interest receivable, excluding purchased interest	(492 )	579
Decrease in other assets	2,811	1,042
Decrease in accrued expenses and other liabilities	(708 )	(3,098 )
Other, net	(2 )	1
Net cash provided by operating activities	14,396	1,104
Cash flows from investing activities:		
Purchases of:		
Mortgage-backed securities available for sale	(44,479 )	–
Other investment securities available for sale	(15,000 )	(204 )
Proceeds from sale of:		
Other investment securities available for sale	711	590
Maturities and principal payments of:		
Mortgage-backed securities available for sale	36,184	35,633
Net increase in loans	(18,887 )	(25,220 )
Purchases of loans, including purchased interest	(75 )	(2,721 )
Proceeds from the sale of property acquired through foreclosure or repossession	–	222
Purchases of premises and equipment	(613 )	(448 )
Payment of deferred acquisition obligation	–	(2,509 )
Net cash (used in) provided by investing activities	(42,159 )	5,343
Cash flows from financing activities:		
Net increase in deposits	38,178	93,456
Net decrease in other borrowings, excluding deferred acquisition obligation	(698 )	(3,301 )
Proceeds from Federal Home Loan Bank advances	15,000	91,669
Repayment of Federal Home Loan Bank advances	(44,360 )	(198,148)
Issuance of treasury stock, including deferred compensation plan activity	35	19
Net proceeds from the issuance of common stock under dividend reinvestment plan	256	274
Net proceeds from the exercise of stock options and issuance of other compensation-related equity instruments	214	2
Tax benefit from stock option exercises and issuance of other compensation-related equity instruments	24	–
Cash dividends paid	(3,369 )	(3,351 )
Net cash provided by (used in) financing activities	5,280	(19,380 )
Net decrease in cash and cash equivalents	(22,483 )	(12,933 )

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

Cash and cash equivalents at beginning of period		57,260	58,190
Cash and cash equivalents at end of period		\$ 34,777	\$ 45,257
<b>Noncash Investing and Financing</b>			
<b>Activities:</b>			
	Loans charged off	\$ 1,275	\$ 1,026
	Reclassification of other-than-temporary impairment charge effective January 1, 2009	–	1,859
<b>Supplemental Disclosures:</b>	Interest payments	12,064	17,048
	Income tax payments	3	583

The accompanying notes are an integral part of these unaudited consolidated financial statements.

-5-

---

Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

General

Washington Trust Bancorp, Inc. (the “Bancorp”) is a publicly-owned and registered bank holding company that has elected financial holding company status. The Bancorp owns all of the outstanding common stock of The Washington Trust Company (the “Bank”), a Rhode Island chartered commercial bank founded in 1800. Through its subsidiaries, the Bancorp offers a complete product line of financial services including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management services through its offices in Rhode Island, Massachusetts and southeastern Connecticut, ATMs, and its Internet website ([www.washtrust.com](http://www.washtrust.com)).

(1) Basis of Presentation

The consolidated financial statements include the accounts of the Bancorp and its subsidiaries (collectively, the “Corporation” or “Washington Trust”). All significant intercompany transactions have been eliminated. Certain prior period amounts have been reclassified to conform to the current period’s classification. Such reclassifications have no effect on previously reported net income or shareholders’ equity.

The accounting and reporting policies of the Corporation conform to U.S. generally accepted accounting principles (“GAAP”) and to general practices of the banking industry. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to change are the determination of the allowance for loan losses and the review of goodwill, other intangible assets and investments for impairment. The current economic environment has increased the degree of uncertainty inherent in such estimates and assumptions.

In the opinion of management, the accompanying consolidated financial statements reflect all adjustments (consisting of normal recurring adjustments) and disclosures necessary to present fairly the Corporation’s financial position as of March 31, 2010 and December 31, 2009, respectively, and the results of operations and cash flows for the interim periods presented. Interim results are not necessarily reflective of the results of the entire year. The unaudited consolidated financial statements of the Corporation presented herein have been prepared pursuant to the rules of the Securities and Exchange Commission (“SEC”) for quarterly reports on Form 10-Q and do not include all of the information and note disclosures required by GAAP. The accompanying consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the year ended December 31, 2009. The Corporation has evaluated subsequent events through the filing date of this quarterly report.

(2) Recently Issued Accounting Pronouncements

Accounting Standards Codification (“ASC”) 860, “Transfers and Servicing,” incorporates former SFAS No. 166, “Accounting for Transfers of Financial Assets – an amendment of FASB Statement No. 140” which was issued in June 2009 and will be effective for interim and annual periods beginning after January 1, 2010. These pending provisions of ASC 860 will require more information about transfers of financial assets, including securitization transactions, and where entities have continuing exposure to the risks related to the transferred financial assets. Among other things, the concept of a “qualifying special-purpose entity” is eliminated under these pending provisions of ASC 860, which also changes the requirements for derecognizing financial assets and requires additional disclosures. The adoption of these provisions of ASC 260 did not have a material impact on its consolidated financial statements.

ASC 810, "Consolidations," incorporates former SFAS No. 167, "Amendments to FASB Interpretation No. 46(R)" which was issued in June 2009 and will be effective for interim and annual periods beginning after January 1, 2010. These provisions of ASC 810 revise former FASB Interpretation No. 46 (revised December 2003), "Consolidation of Variable Interest Entities," and change how a reporting entity determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) and therefore should be consolidated. Consolidation of variable interest entities would be based on the target entity's purpose and design as well as the reporting entity's ability to direct the target's activities, among other criteria. The adoption of these provisions of ASC 810 did not have an impact on its consolidated financial statements.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Accounting Standards Update No. 2010-06 “Improving Disclosures about Fair Value Measurements” (“ASU 2010-06”) was issued in January 2010 to update ASC 820 “Fair Value Measurements and Disclosures”. ASU 2010-06 requires new disclosures (1) for significant transfers in and out of Level 1 and Level 2 including a description of the reason for the transfers and (2) in the reconciliation of Level 3 presenting sales, issuances and settlements gross rather than one net number. ASU 2010-06 also requires clarification of existing disclosures requiring (1) measurement disclosures for each “class” of assets and liabilities (a class being a subset of assets and liabilities within one line item in the statement of financial position) using judgment in determining the appropriate classes and (2) disclosures about inputs and valuation techniques used to measure fair value for both recurring and nonrecurring fair value measurements for Level 2 and Level 3. The new disclosures and clarifications of existing disclosures were effective for interim and reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances and settlements in the roll forward of activity Level 3 which are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. See Note 10 for the Corporation’s Fair Value Measurements disclosure.

## (3) Federal Home Loan Bank Stock

The Bank is a member of the Federal Home Loan Bank of Boston (“FHLBB”). The FHLBB is a cooperative that provides services, including funding in the form of advances, to its member banking institutions. As a requirement of membership, the Bank must own a minimum amount of FHLBB stock, calculated periodically based primarily on its level of borrowings from the FHLBB. No market exists for shares of the FHLBB and therefore, they are carried at par value. FHLBB stock may be redeemed at par value five years following termination of FHLBB membership, subject to limitations which may be imposed by the FHLBB or its regulator, the Federal Housing Finance Agency, to maintain capital adequacy of the FHLBB. While the Corporation currently has no intentions to terminate its FHLBB membership, the ability to redeem its investment in FHLBB stock would be subject to the conditions imposed by the FHLBB. In 2008, the FHLBB announced to its members that it is focusing on preserving capital in response to ongoing market volatility including the extension of a moratorium on excess stock repurchases and in 2009 announced the suspension of its quarterly dividends. Based on the capital adequacy and the liquidity position of the FHLBB, management believes there is no impairment related to the carrying amount of the Corporation’s FHLBB stock as of March 31, 2010. Further deterioration of the FHLBB’s capital levels may require the Corporation to deem its restricted investment in FHLBB stock to be other-than-temporarily impaired. If evidence of impairment exists in the future, the FHLBB stock would reflect fair value using either observable or unobservable inputs. The Corporation will continue to monitor its investment in FHLBB stock.

## (4) Securities

The amortized cost, gross unrealized holding gains, gross unrealized holding losses, and fair value of securities by major security type and class of security at March 31, 2010 and December 31, 2009 were as follows:

(Dollars in thousands)

March 31, 2010	Amortized Cost (1)	Unrealized Gains	Unrealized Losses	Fair Value
<b>Securities Available for Sale:</b>				
Obligations of U.S. government-sponsored enterprises	\$ 56,575	\$ 3,586	\$ (66 )	\$ 60,095
Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises	511,242	22,078	(367 )	532,953
States and political subdivisions	79,469	2,120	(215 )	81,374
<b>Trust preferred securities:</b>				
Individual name issuers	30,572	–	(8,418 )	22,154

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

Collateralized debt obligations	4,876	–	(3,722 )	1,154
Corporate bonds	13,270	1,486	–	14,756
Common stocks	658	156	–	814
Perpetual preferred stocks	3,354	438	(128 )	3,664
Total securities available for sale	\$ 700,016	\$ 29,864	\$ (12,916 )	\$ 716,964

-7-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Continued)  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands)

December 31, 2009	Amortized Cost (1)	Unrealized Gains	Unrealized Losses	Fair Value
<b>Securities Available for Sale:</b>				
Obligations of U.S. government-sponsored enterprises	\$ 41,565	\$ 3,675	\$ –	\$ 45,240
Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises	503,115	20,808	(477 )	523,446
States and political subdivisions	80,183	2,093	(214 )	82,062
<b>Trust preferred securities:</b>				
Individual name issuers	30,563	–	(9,977 )	20,586
Collateralized debt obligations	4,966	–	(3,901 )	1,065
Corporate bonds	13,272	1,434	–	14,706
Common stocks	658	111	–	769
Perpetual preferred stocks	3,354	396	(140 )	3,610
<b>Total securities available for sale</b>	<b>\$ 677,676</b>	<b>\$ 28,517</b>	<b>\$ (14,709)</b>	<b>\$ 691,484</b>

(1) Net of other-than-temporary impairment losses recognized in earnings.

Securities available for sale with a fair value of \$543 million and \$558 million were pledged in compliance with state regulations concerning trust powers and to secure Treasury Tax and Loan deposits, borrowings and certain public deposits at March 31, 2010 and December 31, 2009, respectively. (See Note 7 to the Consolidated Financial Statements for additional discussion of FHLBB borrowings). In addition, securities available for sale with a fair value of \$21.5 million and \$22.2 million were pledged for potential use at the Federal Reserve Bank discount window at March 31, 2010 and December 31, 2009, respectively. There were no borrowings with the Federal Reserve Bank at either date. Securities available for sale with a fair value of \$6.8 million and \$7.2 million were designated in rabbi trusts for nonqualified retirement plans at March 31, 2010 and December 31, 2009, respectively. Securities available for sale with a fair value of \$2.6 million were pledged as collateral to secure certain interest rate swap agreements at both March 31, 2010 and December 31, 2009.

The following table presents a roll-forward of the balance of credit-related impairment losses on debt securities held at March 31, 2010 and 2009 for which a portion of an other-than-temporary impairment was recognized in other comprehensive income:

(Dollars in thousands)

Three months ended March 31,	2010	2009
Balance at beginning of period	\$ 2,496	\$ –
Credit-related impairment loss on debt securities for which an other-than-temporary impairment was not previously recognized	–	1,350
Additional increases to the amount of credit-related impairment loss on debt securities for which an other-than-temporary impairment was previously recognized	63	–
<b>Balance at end of period</b>	<b>\$ 2,559</b>	<b>\$ 1,350</b>

During the three months ended March 31, 2010 and 2009, credit-related impairment losses of \$63 thousand and \$1.35 million, respectively, were recognized in earnings on pooled trust preferred debt securities not expected to be sold. The anticipated cash flows expected to be collected from these debt securities were discounted at the rate equal to the yield used to accrete the current and prospective beneficial interest for each security. Significant inputs included estimated cash flows and prospective deferrals, defaults and recoveries. Estimated cash flows are generated based on the underlying seniority status and subordination structure of the pooled trust preferred debt tranche at the time of measurement. Prospective deferral, default and recovery estimates affecting projected cash flows were based on analysis of the underlying financial condition of individual issuers, and took into account capital adequacy, credit quality, lending concentrations, and other factors. All cash flow estimates were based on the underlying security's tranche structure and contractual rate and maturity terms. The present value of the expected cash flows was compared to the current outstanding balance of the tranche to determine the ratio of the estimated present value of expected cash flows to the total current balance for the tranche. This ratio was then multiplied by the principal balance of



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Washington Trust's holding to determine the credit-related impairment loss. The estimates used in the determination of the present value of the expected cash flows are susceptible to changes in future periods, which could result in additional credit-related impairment losses.

The following table summarizes temporarily impaired securities as of March 31, 2010, segregated by length of time the securities have been in a continuous unrealized loss position.

(Dollars in thousands)	Less than 12 Months			12 Months or Longer			Total		
	#	Fair Value	Unrealized Losses	#	Fair Value	Unrealized Losses	#	Fair Value	Unrealized Losses
At March 31, 2010									
Obligations of U.S. government-sponsored enterprises	2	\$14,934	\$66	—	—	—	2	\$14,934	\$66
Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises	3	44,146	194	14	34,343	173	17	78,489	367
States and political subdivisions	1	1,018	8	4	3,095	207	5	4,113	215
Trust preferred securities:									
Individual name issuers	—	—	—	11	22,154	8,418	11	22,154	8,418
Collateralized debt obligations	—	—	—	2	1,154	3,722	2	1,154	3,722
Subtotal, debt securities	6	60,098	268	31	60,746	12,520	37	120,844	12,788
Perpetual preferred stocks	—	—	—	4	1,373	128	4	1,373	128
Total temporarily impaired securities	6	\$60,098	\$268	35	\$62,119	\$12,648	41	\$122,217	\$12,916

The following table summarizes temporarily impaired securities as of December 31, 2009, segregated by length of time the securities have been in a continuous unrealized loss position.

(Dollars in thousands)	Less than 12 Months			12 Months or Longer			Total		
	#	Fair Value	Unrealized Losses	#	Fair Value	Unrealized Losses	#	Fair Value	Unrealized Losses
At December 31, 2009									
Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored	3	\$2,218	\$5	25	\$38,023	\$472	28	\$40,241	\$477

enterprises									
States and political subdivisions	4	3,836	45	3	2,097	169	7	5,933	214
Trust preferred securities:									
Individual name issuers	–	–	–	11	20,586	9,977	11	20,586	9,977
Collateralized debt obligations	–	–	–	2	1,065	3,901	2	1,065	3,901
Subtotal, debt securities	7	6,054	50	41	61,771	14,519	48	67,825	14,569
Perpetual preferred stocks	1	427	73	3	933	67	4	1,360	140
Total temporarily impaired securities	8	\$6,481	\$123	44	\$62,704	\$14,586	52	\$69,185	\$14,709

Unrealized losses on debt securities generally occur as a result of increases in interest rates since the time of purchase, a structural change in an investment or from deterioration in credit quality of the issuer. Management evaluates impairments in value whether caused by adverse interest rates or credit movements to determine if they are other-than-temporary.

Further deterioration in credit quality of the companies backing the securities, further deterioration in the condition of the financial services industry, a continuation of the current imbalances in liquidity that exist in the marketplace, a continuation or worsening of the current economic recession, or additional declines in real estate values, among other things, may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods, and the Corporation may incur additional write-downs.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises:

The unrealized losses on mortgage-backed securities issued by U.S. government agencies or U.S. government-sponsored enterprises amounted to \$367 thousand at March 31, 2010 and were attributable to a combination of factors, including relative changes in interest rates since the time of purchase and decreased liquidity for investment securities in general. The contractual cash flows for these securities are guaranteed by U.S. government agencies and U.S. government-sponsored enterprises. Based on its assessment of these factors, management believes that the unrealized losses on these debt security holdings are a function of changes in investment spreads and interest rate movements and not changes in credit quality. Management expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at March 31, 2010.

Debt securities issued by states and political subdivisions:

The unrealized losses on debt securities issued by states and political subdivisions amounted to \$215 thousand at March 31, 2010. The unrealized losses on state and municipal holdings included in this analysis are attributable to a combination of factors, including a general decrease in liquidity and an increase in risk premiums for credit-sensitive securities since the time of purchase. Based on its assessment of these factors, management believes that unrealized losses on these debt security holdings are a function of changes in investment spreads and liquidity and not changes in credit quality. Management expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at March 31, 2010.

Trust preferred debt securities of individual name issuers:

Included in debt securities in an unrealized loss position at March 31, 2010 were 11 trust preferred security holdings issued by seven individual name companies (reflecting, where applicable, the impact of mergers and acquisitions of issuers subsequent to original purchase) in the financial services/banking industry. The aggregate unrealized losses on these debt securities amounted to \$8.4 million at March 31, 2010. Management believes the decline in fair value of these trust preferred securities primarily reflects investor concerns about recent and potential future losses in the financial services industry related to subprime lending and other credit related exposure. These concerns resulted in increased risk premiums for securities in this sector. Based on the information available through the filing date of this report, all individual name trust preferred debt securities held in our portfolio continue to accrue and make payments as expected with no payment deferrals or defaults on the part of the issuers. As of March 31, 2010, trust preferred debt securities with a carrying value of \$8.1 million and unrealized losses of \$3.7 million were rated below investment grade by Standard & Poors, Inc. ("S&P"). Management reviewed the collectibility of these securities taking into consideration such factors as the financial condition of the issuers, reported regulatory capital ratios of the issuers, credit ratings including ratings in effect as of the reporting period date as well as credit rating changes between the reporting period date and the filing date of this quarterly report and other information. We noted no additional downgrades to below investment grade between the reporting period date and the filing date of this report. Based on these analyses, management concluded that it expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at March 31, 2010.

Trust preferred debt securities in the form of collateralized debt obligations:

At March 31, 2010, Washington Trust had two pooled trust preferred holdings in the form of collateralized debt obligations with unrealized losses of \$3.7 million. These pooled trust preferred holdings consist of trust preferred obligations of banking industry companies and, to a lesser extent, insurance industry companies. For both these pooled trust preferred securities, Washington Trust's investment is senior to one or more subordinated tranches which have first loss exposure. Valuations of the pooled trust preferred holdings are dependent in part on cash flows from underlying issuers. Unexpected cash flow disruptions could have an adverse impact on the fair value and performance of pooled trust preferred securities. Management believes the unrealized losses on these pooled trust preferred securities primarily reflect investor concerns about recent and potential future losses in the financial services industry related to subprime lending and other credit related exposure, and the possibility of further incremental deferrals of or defaults on interest payments on trust preferred debentures by financial institutions participating in these pools. These

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

concerns have resulted in a substantial decrease in market liquidity and increased risk premiums for securities in this sector. Credit spreads for issuers in this sector have remained wide during recent months, causing prices for these securities holdings to remain at low levels.

In the first quarter of 2009, an adverse change occurred in the expected cash flows for one of the trust preferred collateralized debt obligation securities indicating that, based on cash flow forecasts with regard to timing of deferrals and potential future recovery of deferred payments, default rates, and other matters, the Corporation would not receive all contractual amounts due under the instrument and would not recover the entire cost basis of this security. In the first quarter of 2009, the Corporation recognized a \$1.4 million credit-related impairment loss in earnings for this trust preferred collateralized debt security, with a commensurate adjustment to reduce the amortized cost of this security. This security was downgraded to a below investment grade rating of "Caa3" by Moody's Investors Service Inc. ("Moody's") on March 27, 2009 and was placed on nonaccrual status as of March 31, 2009. On October 30, 2009, Moody's downgraded this security to a rating of "Ca." This credit rating status was considered by management in its assessment of the impairment status of this security. Through the filing date of this report, there have been no further rating changes on this security. The Corporation has continued to monitor the deferral and default status of the underlying issuer institutions and has noted that in April 2010, this investment security began deferring a portion of interest payments. The current analysis of the expected cash flows for this security did not result in further credit-related impairment loss.

During the fourth quarter of 2008, the Corporation's other trust preferred collateralized debt obligation security began deferring interest payments until future periods and the Corporation recognized an other-than-temporary impairment charge in the fourth quarter of 2008 on this security in the amount of \$1.9 million. This investment security was also placed on nonaccrual status as of December 31, 2008. In connection with the first quarter 2009 early adoption of the provisions of ASC 320, "Investments – Debt and Equity Securities" and based on Washington Trust's assessment of the facts associated with this instrument, the Corporation concluded that there was no credit loss portion of the other-than-temporary impairment charge as of December 31, 2008. Washington Trust reclassified the noncredit-related other-than-temporary impairment loss for this security previously recognized in earnings in the fourth quarter of 2008 as a cumulative effect adjustment as of January 1, 2009 in the amount of \$1.2 million after taxes (\$1.9 million before taxes) with an increase in retained earnings and a decrease in accumulated other comprehensive loss. In addition, the amortized cost basis of this security was increased by \$1.9 million, the amount of the cumulative effect adjustment before taxes. This security was downgraded to a below investment grade rating of "Ca" by Moody's on March 27, 2009. Through the filing date of this report, there have been no further rating changes on this security. This credit rating status was considered by management in its assessment of the impairment status of this security. During the third quarter of 2009, an adverse change occurred in the expected cash flows for this instrument indicating that, based on cash flow forecasts with regard to timing of deferrals and potential future recovery of deferred payments, default rates, and other matters, the Corporation would not receive all contractual amounts due under the instrument and would not recover the entire cost basis of the security. The Corporation concluded that these conditions warranted a conclusion of other-than-temporary impairment for this holding as of September 30, 2009 and recognized a \$467 thousand credit-related impairment loss in earnings, with a commensurate adjustment to reduce the amortized cost of this security in the third quarter of 2009. The analysis of the expected cash flows for this security as of December 31, 2009 resulted in an additional credit-related impairment loss of \$679 thousand being recognized in earnings in the fourth quarter of 2009. The analysis of the expected cash flows for this security as of March 31, 2010 resulted in an additional credit-related impairment loss of \$63 thousand being recognized in earnings in the first quarter of 2010.

Based on information available through the filing date of this report, there have been no further adverse changes in the deferral or default status of the underlying issuer institutions within either of these trust preferred collateralized debt obligations. Based on cash flow forecasts for these securities, management expects to recover the remaining amortized cost of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be at maturity. Therefore, management does not consider the unrealized losses on these investments to be other-than-temporary at March 31, 2010.

Perpetual preferred stocks:

In October 2008, the SEC's Office of the Chief Accountant, after consultation and concurrence with the FASB, concluded that the assessment of other-than-temporary impairment of perpetual preferred securities for filings made

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

after October 14, 2008 can be made using an impairment model (including an anticipated recovery period) similar to a debt security, provided there has been no evidence of a deterioration in credit of the issuer. Washington Trust has complied with this guidance in its evaluation of other-than-temporary impairment of perpetual preferred stocks.

As of March 31, 2010, the Corporation had four perpetual preferred stock holdings of financial and utility companies with a total fair value of \$1.4 million and unrealized losses of \$128 thousand, or 8% of their aggregate cost. Causes of conditions whereby the fair value of equity securities is less than cost include the timing of purchases and changes in valuation specific to individual industries or issuers. The relationship between the level of market interest rates and the dividend rates paid on individual equity securities may also be a contributing factor. Based on its assessment of these market conditions, management believes that the decline in fair value of its perpetual preferred equity securities was not a function of the financial condition and operating outlook of the issuers but, rather, reflects investor concerns about recent losses in the financial services industry related to subprime lending and other credit related exposure. These concerns resulted in greater volatility in market prices for perpetual preferred stocks in this market sector. Management evaluated the near-term prospects of the issuers in relation to the severity and duration of the impairment. Based on that analysis, management expects to recover the entire cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis. Therefore, management does not consider these perpetual preferred equity securities to be other-than-temporarily impaired at March 31, 2010.

## (5) Loans

The following is a summary of loans:

(Dollars in thousands)

	March 31, 2010		December 31, 2009	
	Amount	%	Amount	%
<b>Commercial:</b>				
Mortgages (1)	\$ 493,102	25 %	\$ 496,996	26 %
Construction and development (2)	77,787	4 %	72,293	4 %
Other (3)	427,870	23 %	415,261	21 %
Total commercial	998,759	52 %	984,550	51 %
<b>Residential real estate:</b>				
Mortgages (4)	597,481	30 %	593,981	31 %
Homeowner construction	11,577	1 %	11,594	1 %
Total residential real estate	609,058	31 %	605,575	32 %
<b>Consumer:</b>				
Home equity lines (5)	213,841	11 %	209,801	11 %
Home equity loans (5)	59,390	3 %	62,430	3 %
Other (6)	56,476	3 %	57,312	3 %
Total consumer	329,707	17 %	329,543	17 %
Total loans (7)	\$ 1,937,524	100 %	\$ 1,919,668	100 %

(1) Amortizing mortgages and lines of credit, primarily secured by income producing property. \$133 million of these loans at March 31, 2010 were pledged as collateral for FHLBB borrowings (see Note 7).

(2) Loans for construction of residential and commercial properties and for land development.

(3)

Loans to businesses and individuals, a substantial portion of which are fully or partially collateralized by real estate. At March 31, 2010, \$39 million of these loans were pledged as collateral for FHLBB borrowings and \$71 million of these loans were collateralized for the discount window at the Federal Reserve Bank (see Note 7).

(4) A substantial portion of these loans is used as qualified collateral for FHLBB borrowings (see Note 7 for additional discussion of FHLBB borrowings).

(5) A significant portion of these loans was pledged as collateral for FHLBB borrowings (see Note 7).

(6) Fixed rate consumer installment loans.

(7) Net of unamortized loan origination costs, net of fees, totaling \$211 thousand and \$103 thousand at March 31, 2010 and December 31, 2009, respectively. Also includes \$107 thousand and \$140 thousand of net discounts on purchased loans at March 31, 2009 and December 31, 2009, respectively.



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Impaired Loans

Impaired loans are loans for which it is probable that the Corporation will not be able to collect all amounts due according to the contractual terms of the loan agreements and loans restructured in a troubled debt restructuring. Impaired loans do not include large groups of smaller-balance homogenous loans that are collectively evaluated for impairment, which consist of most residential mortgage loans and consumer loans. The following is a summary of impaired loans:

(Dollars in thousands)	March 31, 2010	December 31, 2009
Nonaccrual commercial loans, excluding troubled debt restructured loans:		
Commercial mortgages	\$ 6,695	\$ 11,588
Other commercial	7,978	8,847
Total nonaccrual commercial loans, excluding troubled debt restructured loans	14,673	20,435
Nonaccrual troubled debt restructured loans:		
Commercial mortgages	2,238	—
Other commercial	247	228
Residential real estate mortgages	887	336
Consumer	44	45
Nonaccrual troubled debt restructured loans	3,416	609
Accruing troubled debt restructured loans:		
Commercial mortgages	5,813	5,566
Other commercial	1,217	540
Residential real estate mortgages	2,622	2,736
Consumer	1,398	858
Accruing troubled debt restructured loans	11,050	9,700
Total troubled debt restructured loans	14,466	10,309
Other:		
Nonaccrual residential real estate mortgages	1,168	772
Accruing consumer	76	38
Total other	1,244	810
Total recorded investment in impaired loans	\$ 30,383	\$ 31,554

(Dollars in thousands)	March 31, 2010	December 31, 2009
Impaired loans requiring an allowance	\$ 19,663	\$ 19,480
Impaired loans not requiring an allowance	10,720	12,074
Total recorded investment in impaired loans	\$ 30,383	\$ 31,554
	\$ 2,289	\$ 2,459

Loss allocation on impaired loans

(Dollars in thousands)

Three months ended March 31,	2010		2009	
Average recorded investment in impaired loans	\$	31,602	\$	10,097
Interest income recognized on impaired loans	\$	347	\$	54

-13-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## (6) Allowance for Loan Losses

The following is an analysis of the allowance for loan losses:

(Dollars in thousands)

Three months ended March 31,	2010	2009
Balance at beginning of period	\$ 27,400	\$ 23,725
Charge-offs:		
Commercial:		
Mortgages	(493 )	(461 )
Construction and development	–	–
Other	(535 )	(441 )
Residential:		
Mortgages	(171 )	(32 )
Homeowner construction	–	–
Consumer	(76 )	(92 )
Total charge-offs	(1,275 )	(1,026 )
Recoveries:		
Commercial:		
Mortgages	2	–
Construction and development	–	–
Other	27	92
Residential:		
Mortgages	50	–
Homeowner construction	–	–
Consumer	7	7
Total recoveries	86	99
Net charge-offs	(1,189 )	(927 )
Provision charged to expense	1,500	1,700
Balance at end of period	\$ 27,711	\$ 24,498

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## (7) Borrowings

## Federal Home Loan Bank Advances

Advances payable to the FHLBB amounted to \$578 million at March 31, 2010 and \$607 million at December 31, 2009.

In connection with the Corporation's ongoing interest rate risk management efforts, in January 2010, the Corporation modified the terms to extend the maturity dates of \$50 million of its FHLBB advances with original maturity dates in 2011 and 2012. In April 2010, the Corporation modified the terms to extend the maturity dates of an additional \$38.5 million of its FHLBB advances with original maturity dated in 2010 and 2011. The following table presents maturities and weighted average interest rates paid on FHLBB advances outstanding at March 31, 2010 on a pro forma basis reflecting the April 2010 modification:

(Dollars in thousands)

	Scheduled Maturity	Redeemed at Call Date (1)	Weighted Average Rate (2)	
April 1, 2010 through December 31, 2010	\$ 91,743	\$ 104,743	4.34	%
2011	95,039	87,039	3.71	%
2012	117,365	117,365	4.31	%
2013	123,534	118,534	4.10	%
2014	63,562	63,562	4.04	%
2015	22,810	22,810	4.32	%
2016 and after	63,912	63,912	5.07	%
Balance at March 31, 2010	\$ 577,965	\$ 577,965		

(1) Callable FHLBB advances are shown in the respective periods assuming that the callable debt is redeemed at the call date while all other advances are shown in the periods corresponding to their scheduled maturity date.

(2) Weighted average rate based on scheduled maturity dates.

In addition to the outstanding advances, the Bank also has access to an unused line of credit with the FHLBB amounting to \$8.0 million at March 31, 2010. Under agreement with the FHLBB, the Bank is required to maintain qualified collateral, free and clear of liens, pledges, or encumbrances that, based on certain percentages of book and fair values, has a value equal to the aggregate amount of the line of credit and outstanding advances. The FHLBB maintains a security interest in various assets of the Corporation including, but not limited to, residential mortgage loans, commercial mortgages and other commercial loans, U.S. government agency securities, U.S. government-sponsored enterprise securities, and amounts maintained on deposit at the FHLBB. The Corporation maintained qualified collateral in excess of the amount required to collateralize the line of credit and outstanding advances at March 31, 2010. Included in the collateral were securities available for sale with a fair value of \$347 million and \$370 million that were specifically pledged to secure FHLBB borrowings at March 31, 2010 and December 31, 2009, respectively. Unless there is an event of default under the agreement, the Corporation may use, encumber or dispose any portion of the collateral in excess of the amount required to secure FHLBB borrowings, except for that collateral which has been specifically pledged.

## (8) Shareholders' Equity

2006 Stock Repurchase Plan

The Corporation's 2006 Stock Repurchase Plan authorizes the repurchase of up to 400,000 shares, or approximately 3%, of the Corporation's common stock in open market transactions. This authority may be exercised from time to time and in such amounts as market conditions warrant, and subject to regulatory considerations. There is no set expiration date for this repurchase plan. The Corporation plans to hold the repurchased shares as treasury stock to be used for general corporate purposes. As of March 31, 2010, a cumulative total of 185,400 shares have been repurchased. These shares of stock were repurchased in 2007 at a total cost of \$4.8 million.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Regulatory Capital Requirements:

The following table presents the Corporation's and the Bank's actual capital amounts and ratios at March 31, 2010 and December 31, 2009, as well as the corresponding minimum and well capitalized regulatory amounts and ratios:

(Dollars in thousands)	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of March 31, 2010:						
Total Capital (to Risk-Weighted Assets):						
Corporation	\$ 247,216	12.50%	\$ 158,226	8.00%	\$ 197,783	10.00%
Bank	\$ 245,201	12.41%	\$ 158,079	8.00%	\$ 197,599	10.00%
Tier 1 Capital (to Risk-Weighted Assets):						
Corporation	\$ 222,243	11.24%	\$ 79,113	4.00%	\$ 118,670	6.00%
Bank	\$ 220,251	11.15%	\$ 79,040	4.00%	\$ 118,559	6.00%
Tier 1 Capital (to Average Assets): (1)						
Corporation	\$ 222,243	7.89%	\$ 112,622	4.00%	\$ 140,778	5.00%
Bank	\$ 220,251	7.83%	\$ 112,515	4.00%	\$ 140,643	5.00%
As of December 31, 2009:						
Total Capital (to Risk-Weighted Assets):						
Corporation	\$ 244,382	12.40%	\$ 157,615	8.00%	\$ 197,019	10.00%
Bank	\$ 242,536	12.32%	\$ 157,470	8.00%	\$ 196,838	10.00%
Tier 1 Capital (to Risk-Weighted Assets):						
Corporation	\$ 219,552	11.14%	\$ 78,808	4.00%	\$ 118,212	6.00%
Bank	\$ 217,729	11.06%	\$ 78,735	4.00%	\$ 112,103	6.00%
Tier 1 Capital (to Average Assets): (1)						
Corporation	\$ 219,552	7.82%	\$ 112,269	4.00%	\$ 140,336	5.00%
Bank	\$ 217,729	7.76%	\$ 112,165	4.00%	\$ 140,206	5.00%

(1) Leverage ratio

## (9) Financial Instruments with Off-Balance Sheet Risk and Derivative Financial Instruments

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to manage the Corporation's exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit, standby letters of credit, an equity commitment to an affordable housing partnership, interest rate swap agreements and commitments to originate and commitments to sell fixed rate mortgage loans. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the Corporation's Consolidated Balance Sheets. The contract or notional amounts of these

instruments reflect the extent of involvement the Corporation has in particular classes of financial instruments. The Corporation's credit policies with respect to interest rate swap agreements with commercial borrowers, commitments to extend credit, and financial guarantees are similar to those used for loans. The interest rate swaps with other counterparties are generally subject to bilateral collateralization terms. The contractual and notional amounts of financial instruments with off-balance sheet risk are as follows:

-16-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Continued)  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands)	March 31, 2010	December 31, 2009
Financial instruments whose contract amounts represent credit risk:		
Commitments to extend credit:		
Commercial loans	\$ 153,147	\$ 186,943
Home equity lines	185,458	185,892
Other loans	22,670	25,691
Standby letters of credit	9,194	8,712
Equity commitment to an affordable housing partnership	690	690
Financial instruments whose notional amounts exceed the amount of credit risk:		
Forward loan commitments:		
Commitments to originate fixed rate mortgage loans to be sold	12,533	15,898
Commitments to sell fixed rate mortgage loans	17,188	25,791
Customer related derivative contracts:		
Interest rate swaps with customers	60,656	53,725
Mirror swaps with counterparties	60,656	53,725
Interest rate risk management contract:		
Interest rate swap	–	10,000

**Commitments to Extend Credit**

Commitments to extend credit are agreements to lend to a customer as long as there are no violations of any conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Each borrower's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained is based on management's credit evaluation of the borrower.

**Standby Letters of Credit**

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Under a standby letter of credit, the Corporation is required to make payments to the beneficiary of the letter of credit upon request by the beneficiary contingent upon the customer's failure to perform under the terms of the underlying contract with the beneficiary. Standby letters of credit extend up to five years. At March 31, 2010 and December 31, 2009, the maximum potential amount of undiscounted future payments, not reduced by amounts that may be recovered, totaled \$9.2 million and \$8.7 million, respectively. At March 31, 2010 and December 31, 2009, there was no liability to beneficiaries resulting from standby letters of credit. Fee income on standby letters of credit for the three months ended March 31, 2010 and 2009 was insignificant.

At March 31, 2010, a substantial portion of the standby letters of credit was supported by pledged collateral. The collateral obtained is determined based on management's credit evaluation of the customer. Should the Corporation be required to make payments to the beneficiary, repayment from the customer to the Corporation is required.

**Equity Commitment**

Equity commitment to an affordable housing partnership represents funding commitments by Washington Trust to a limited partnership. This partnership was created for the purpose of renovating and operating a low-income housing



project. The funding of these commitments is generally contingent upon substantial completion of the project.

#### Forward Loan Commitments

Interest rate lock commitments are extended to borrowers that relate to the origination of readily marketable mortgage loans held for sale. To mitigate the interest rate risk inherent in these rate locks, as well as closed mortgage loans held for sale, best efforts forward commitments are established to sell individual mortgage loans. Commitments to originate and commitments to sell fixed rate mortgage loans are derivative financial instruments and, therefore, changes in fair value of these commitments are recognized in earnings.

-17-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Interest Rate Risk Management Agreements

Interest rate swaps are used from time to time as part of the Corporation's interest rate risk management strategy. Swaps are agreements in which the Corporation and another party agree to exchange interest payments (e.g., fixed-rate for variable-rate payments) computed on a notional principal amount. The credit risk associated with swap transactions is the risk of default by the counterparty. To minimize this risk, the Corporation enters into interest rate agreements only with highly rated counterparties that management believes to be creditworthy. The notional amounts of these agreements do not represent amounts exchanged by the parties and, thus, are not a measure of the potential loss exposure.

As of December 31, 2009, the Bancorp had an interest rate swap contract to hedge the interest rate risk associated with \$10 million of the variable rate junior subordinated debentures. The interest rate swap contract had a notional amount of \$10 million and matured in 2013. In March 2010, the Corporation terminated this interest rate swap contract and expects to execute a new interest rate swap contract in the second quarter of 2010.

The Bank has entered into interest rate swap contracts to help commercial loan borrowers manage their interest rate risk. The interest rate swap contracts with commercial loan borrowers allow them to convert floating rate loan payments to fixed rate loan payments. When we enter into an interest rate swap contract with a commercial loan borrower, we simultaneously enter into a "mirror" swap contract with a third party. The third party exchanges the client's fixed rate loan payments for floating rate loan payments. We retain the risk that is associated with the potential failure of counterparties and inherent in making loans. At March 31, 2010 and December 31, 2009, Washington Trust had interest rate swap contracts with commercial loan borrowers with notional amounts of \$60.7 million and \$53.7 million, respectively, and equal amounts of "mirror" swap contracts with third-party financial institutions. These derivatives are not designated as hedges and therefore, changes in fair value are recognized in earnings.

The following table presents the fair values of derivative instruments in the Corporation's Consolidated Balance Sheets as of the dates indicated.

(Dollars in thousands)	Asset Derivatives			Liability Derivatives		
	Balance Sheet	Mar. 31, 2010 Fair Value	Dec. 31, 2009 Fair Value	Balance Sheet	Mar. 31, 2010 Fair Value	Dec. 31, 2009 Fair Value
Derivatives designated as cash flow hedging instruments:						
Interest rate risk management contract:						
Interest rate swap		\$ -	\$ -	Accrued expenses & other liabilities	\$ -	\$ 434

Derivatives not designated as hedging instruments under SFAS No. 133:

Forward loan commitments:

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

Commitments to originate fixed rate mortgage loans to be sold	Other assets	36	22	Accrued expenses & other liabilities	45	180
Commitments to sell fixed rate mortgage loans	Other assets	61	342	Accrued expenses & other liabilities	43	31
Customer related derivative contracts:						
Interest rate swaps with customers	Other assets	2,382	1,704		–	–
Mirror swaps with counterparties		–	–	Accrued expenses & other liabilities	2,394	1,691
Total		\$ 2,479	\$ 2,068		\$ 2,482	\$ 2,336

-18-

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following tables present the effect of derivative instruments in the Corporation's Consolidated Statements of Income and Changes in Shareholders' Equity for the periods indicated.

(Dollars in thousands)

	Gain (Loss)		Location of Gain	Gain (Loss)	
	Recognized in Other		Recognized in	Recognized	
	Comprehensive		Income on Derivative	in Income	
Three months ended March 31,	Income		(Ineffective Portion	on Derivative	
Derivatives in cash flow hedging relationships:	(Effective Portion)		and Amount	(Ineffective Portion)	
Interest rate risk management contract:	2010	2009	Excluded from	2010	2009
Interest rate swap	\$7	\$ -	Effectiveness Testing)	\$(78)	\$ -
Total	\$7	\$ -		\$(78)	\$ -

(Dollars in thousands)

Three months ended March 31,	Location of Gain	Amount of Gain (Loss)	
		Recognized in Income	
Derivatives not designated as hedging	(Loss) Recognized in	on Derivative	
instruments:	Income on Derivative	2010	2009
Forward loan commitments:			
Commitments to originate fixed rate	Net gains on loan sales & commissions		
mortgage loans to be sold	on loans originated for others	\$ 149	\$ (81 )
Commitments to sell fixed rate	Net gains on loan sales & commissions		
mortgage loans	on loans originated for others	(293 )	(2 )
Customer related derivative contracts:			
Interest rate swaps with customers	Net gains (losses) on interest rate swaps	1,107	127
Mirror swaps with counterparties	Net gains (losses) on interest rate swaps	(1,039)	(75 )
Interest rate risk management contract:			
Interest rate swap	Net gains (losses) on interest rate swaps	-	8
Total		\$ (76 )	\$ (23 )

## (10) Fair Value Measurements

The Corporation uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available for sale and derivatives are recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, collateral dependent impaired loans, property acquired through foreclosure or repossession and mortgage servicing rights. These nonrecurring fair value adjustments typically involve the application of lower-of-cost-or-market accounting or write-downs of individual assets.

Determination of Fair Value

Fair values are based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When available, the Corporation uses quoted market prices to determine fair value. If quoted prices are not available, fair value is based upon valuation techniques such as matrix pricing or other models that use, where possible, current market-based or independently sourced market parameters, such as interest rates. If observable market-based inputs are not available, the Corporation uses unobservable inputs to determine appropriate valuation adjustments using methodologies applied consistently over time.

The following is a description of valuation methodologies for assets and liabilities recorded at fair value, including the general classification of such assets and liabilities pursuant to the valuation hierarchy.

-19-

---

Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Items Measured at Fair Value on a Recurring Basis

Securities Available for Sale

Securities available for sale are recorded at fair value on a recurring basis. When available, the Corporation uses quoted market prices to determine the fair value of securities; such items are classified as Level 1. This category includes exchange-traded equity securities.

Level 2 securities include debt securities with quoted prices, which are traded less frequently than exchange-traded instruments, whose value is determined using matrix pricing with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes obligations of U.S. government-sponsored enterprises, mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises, municipal bonds, trust preferred securities, corporate bonds and certain preferred equity securities.

In certain cases where there is limited activity or less transparency around inputs to the valuation, securities may be classified as Level 3. As of March 31, 2010 and December 31, 2009, Level 3 securities were comprised of two pooled trust preferred debt securities, in the form of collateralized debt obligations, which were not actively traded. As of March 31, 2010, the Corporation concluded that there has been a significant decrease in the volume and level of activity for its Level 3 pooled trust preferred debt securities and, therefore, quoted market prices are not indicative of fair value. The Corporation obtained valuations including broker quotes and cash flow scenario analyses prepared by a third party valuation consultant. The fair values were assigned a weighting that was dependent upon the methods used to calculate the prices. The cash flow scenarios (Level 3) were given substantially more weight than the broker quotes (Level 2) as management believed that the broker quotes reflected highly limited sales evidenced by an inactive market. The cash flow scenarios were prepared using discounted cash flow methodologies based on detailed cash flow and credit analysis of the pooled securities. The weighting was then used to determine an overall fair value of the securities. Management believes that this approach is most representative of fair value for these particular securities in current market conditions.

Our internal review procedures have confirmed that the fair values provided by the aforementioned third party valuation sources utilized by the Corporation are consistent with GAAP. Our fair values assumed liquidation in an orderly market and not under distressed circumstances. Due to the continued market illiquidity and credit risk for securities in the financial sector, the fair value of these securities is highly sensitive to assumption changes and market volatility.

Derivatives

Substantially all of our derivatives are traded in over-the-counter markets where quoted market prices are not readily available. Fair value measurements are determined using independent pricing models that utilize primarily market observable inputs, such as swap rates of different maturities and LIBOR rates and, accordingly, are classified as Level 2. Examples include interest rate swap contracts. Our internal review procedures have confirmed that the fair values determined with independent pricing models and utilized by the Corporation are consistent with GAAP. Any derivative for which we measure fair value using significant assumptions that are unobservable are classified as Level 3. Level 3 derivatives include commitments to sell fixed rate residential mortgages and interest rate lock commitments written for our residential mortgage loans that we intend to sell. The valuation of these items is determined by management based on internal calculations using external market inputs.

For purposes of potential valuation adjustments to its interest rate swap contracts, the Corporation evaluates the credit risk of its counterparties as well as that of the Corporation. Accordingly, Washington Trust considers factors such as the likelihood of default by the Corporation and its counterparties, its net exposures and remaining contractual life, among other factors, in determining if any fair value adjustments related to credit risk are required. Counterparty exposure is evaluated by netting positions that are subject to master netting agreements, as well as considering the amount of collateral securing the position.

-20-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Items Measured at Fair Value on a Nonrecurring Basis

## Mortgage Loans Held for Sale

Mortgage loans held for sale are carried on an aggregate basis at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for loans with similar characteristics. As such, we classify loans subjected to nonrecurring fair value adjustments as Level 2.

## Collateral Dependent Impaired Loans

Collateral dependent loans that are deemed to be impaired are valued based upon the fair value of the underlying collateral. Such collateral primarily consists of real estate and, to a lesser extent, other business assets. For those collateral dependent loans for which the inputs used in the appraisals of the collateral are observable, such loans are categorized as Level 2. For other collateral dependent loans, management may adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of the property, or use internal valuations for other business assets utilizing significant assumptions that are unobservable, and such loans are categorized as Level 3.

## Loan Servicing Rights

Loan servicing rights do not trade in an active market with readily observable prices. Accordingly, we determine the fair value of loan servicing rights using a valuation model that calculates the present value of the estimated future net servicing income. The model incorporates assumptions used in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service and contractual servicing fee income. Loan servicing rights are subject to fair value measurements on a nonrecurring basis. Fair value measurements of our loan servicing rights use significant unobservable inputs and, accordingly, are classified as Level 3.

## Items Recorded at Fair Value on a Recurring Basis

The table below presents the balances of assets and liabilities reported at fair value on a recurring basis.

(Dollars in thousands)

March 31, 2010	Fair Value Measurements Using			Assets/ Liabilities at Fair Value
	Level 1	Level 2	Level 3	
Assets:				
Securities available for sale:				
Obligations of U.S. government-sponsored enterprises	\$ –	\$ 60,095	\$ –	\$ 60,095
Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises				
States and political subdivisions	–	532,953	–	532,953
Trust preferred securities:				
Individual name issuers	–	22,154	–	22,154
Collateralized debt obligations	–	–	1,154	1,154
Corporate bonds	–	14,756	–	14,756
Common stocks	814	–	–	814
Perpetual preferred stocks	3,249	415	–	3,664
Derivative assets (1)				



Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

Interest rate swap contracts with customers	–	2,382	–	2,382
Forward loan commitments	–	–	97	97
Total assets at fair value on a recurring basis	\$ 4,063	\$ 714,129	\$ 1,251	\$ 719,443
<b>Liabilities:</b>				
<b>Derivative liabilities (1)</b>				
Mirror swaps with counterparties	\$ –	\$ 2,394	\$ –	\$ 2,394
Forward loan commitments	–	–	88	88
Total liabilities at fair value on a recurring basis	\$ –	\$ 2,394	\$ 88	\$ 2,482

(1) Derivative assets are included in other assets and derivative liabilities are reported in accrued expenses and other liabilities in the Consolidated Balance Sheets.

-21-

---

Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES

(Continued)

## CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands)

December 31, 2009	Fair Value Measurements Using			Assets/ Liabilities at Fair Value
	Level 1	Level 2	Level 3	
<b>Assets:</b>				
Securities available for sale:				
Obligations of U.S. government-sponsored enterprises	\$ –	\$ 45,240	\$ –	\$ 45,240
Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises	–	523,446	–	523,446
States and political subdivisions	–	82,062	–	82,062
Trust preferred securities:				
Individual name issuers	–	20,586	–	20,586
Collateralized debt obligations	–	–	1,065	1,065
Corporate bonds	–	14,706	–	14,706
Common stocks	769	–	–	769
Perpetual preferred stocks	3,183	427	–	3,610
Derivative assets (1)				
Interest rate swap contracts with customers	–	1,704	–	1,704
Forward loan commitments	–	–	364	364
<b>Total assets at fair value on a recurring basis</b>	<b>\$ 3,952</b>	<b>\$ 688,171</b>	<b>\$ 1,429</b>	<b>\$ 693,552</b>
<b>Liabilities:</b>				
Derivative liabilities (1)				
Mirror swaps with counterparties	\$ –	\$ 1,691	\$ –	\$ 1,691
Interest rate risk management contract	–	434	–	434
Forward loan commitments	–	–	211	211
<b>Total liabilities at fair value on a recurring basis</b>	<b>\$ –</b>	<b>\$ 2,125</b>	<b>\$ 211</b>	<b>\$ 2,336</b>

(1) Derivatives assets are included in other assets and derivative liabilities are reported in accrued expenses and other liabilities in the Consolidated Balance Sheets.

It is the Corporation's policy to review and reflect transfers between Levels as of the financial statement reporting date. There were no transfers in and/or out of Level 1, Level 2 and Level 3 during the first quarters of 2010 and 2009.

The following table presents the changes in Level 3 assets and liabilities measured at fair value on a recurring basis during the periods indicated.

Three months ended:	March 31, 2010			March 31, 2009		
	Securities Available for Sale (1)	Derivative Assets / (Liabilities) (2)	Total	Securities Available for Sale (1)	Derivative Assets / (Liabilities) (2)	Total
(Dollars in thousands)						
Balance at beginning of period	\$ 1,065	\$ 153	\$ 1,218	\$ 1,940	\$ (37 )	\$ 1,903

Gains and losses (realized and unrealized):

Included in earnings (3)	(63 )	(144 )	(207 )	(1,350 )	(83 )	(1,433 )
Included in other comprehensive income	152	–	152	1,338	–	1,338
Purchases, issuances and settlements (net)	–	–	–	–	15	15
Transfers into Level 3	–	–	–	–	–	–
Transfers out of Level 3	–	–	–	–	–	–
Balance at end of period	\$ 1,154	\$ 9	\$ 1,163	\$ 1,928	\$ (105 )	\$ 1,823

- (1) During the periods indicated, Level 3 securities available for sale were comprised of two pooled trust preferred debt securities, in the form of collateralized debt obligations. These two securities were transferred into Level 3 as of June 30, 2008 due the lack of observable market data as a result of a decrease in market activity.
- (2) During the periods indicated, Level 3 derivative assets / liabilities consisted of interest rate lock commitments written for our residential mortgage loans that we intend to sell.
- (3) Losses included in earnings for Level 3 securities available for sale consisted for credit-related impairment losses on two Level 3 pooled trust preferred debt securities. Credit-related impairment loss of \$63 thousand and

-22-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

\$1.35 million were recognized during the three months ended March 31, 2010 and 2009, respectively. The losses included in earnings for Level 3 derivative assets and liabilities were included in net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

**Items Recorded at Fair Value on a Nonrecurring Basis**

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower of cost or market accounting or write-downs of individual assets. The valuation methodologies used to measure these fair value adjustments are described above.

The following table presents the carrying value of certain assets measured at fair value on a nonrecurring basis during the three months ended March 31, 2010.

(Dollars in thousands)	Carrying Value at March 31, 2010			
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Collateral dependent impaired loans	\$ –	\$ 1,548	\$ 1,146	\$ 2,694
<b>Total assets at fair value on a nonrecurring basis</b>	<b>\$ –</b>	<b>\$ 1,548</b>	<b>\$ 1,146</b>	<b>\$ 2,694</b>

During the three months ended March 31, 2010, certain collateral dependent impaired loans were written down to their fair value resulting in an increase in the valuation allowance of \$701 thousand.

The following table presents the carrying value of certain assets measured at fair value on a nonrecurring basis during the three months ended March 31, 2009.

(Dollars in thousands)	Carrying Value at March 31, 2009			
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Collateral dependent impaired loans	\$ –	\$ 541	\$ 2,958	\$ 3,499
Loan servicing rights	–	–	400	400
<b>Total assets at fair value on a nonrecurring basis</b>	<b>\$ –</b>	<b>\$ 541</b>	<b>\$ 3,358</b>	<b>\$ 3,899</b>

During the three months ended March 31, 2009, certain collateral dependent impaired loans were written down to their fair value resulting in an increase in the valuation allowance of \$1.5 million.

During the three months ended March 31, 2009, certain loan servicing rights were written down to their fair value resulting in a valuation allowance increase of \$17 thousand, which was recorded as a component of other income in the Corporation's Consolidated Statements of Income.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The methodologies for estimating the fair value of financial instruments that are measured at fair value on a recurring or nonrecurring basis are discussed above. The methodologies for other financial instruments are discussed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

The following table presents the fair values of financial instruments:

(Dollars in thousands)	March 31, 2010		December 31, 2009	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
<b>Financial Assets:</b>				
Cash and cash equivalents	\$ 34,777	\$ 34,777	\$ 57,260	\$ 57,260
Mortgage loans held for sale	4,658	4,718	9,909	10,107
Securities available for sale	716,964	716,964	691,484	691,484
FHLBB stock	42,008	42,008	42,008	42,008
Loans, net of allowance for loan losses	1,909,813	1,962,320	1,892,268	1,936,997
Accrued interest receivable	9,628	9,628	9,137	9,137
Bank-owned life insurance	45,396	45,396	44,957	44,957
Customer related interest rate swap contracts	2,382	2,382	1,704	1,704
Forward loan commitments (1)	97	97	364	364
<b>Financial Liabilities:</b>				
Noninterest-bearing demand deposits	\$ 204,317	\$ 204,317	\$ 194,046	\$ 194,046
NOW accounts	196,905	196,905	202,367	202,367
Money market accounts	397,896	397,896	403,333	403,333
Savings accounts	202,236	202,236	191,580	191,580
Time deposits	959,834	972,518	931,684	941,090
FHLBB advances	577,965	611,274	607,328	638,269
Junior subordinated debentures	32,991	27,227	32,991	20,126
Securities sold under repurchase agreements	19,500	20,873	19,500	21,041
Other borrowings	1,303	1,303	2,001	2,001
Accrued interest payable	5,023	5,023	5,818	5,818
Customer related interest rate swap contracts	2,394	2,394	1,691	1,691
Interest rate risk management contract	—	—	434	434
Forward loan commitments (1)	88	88	211	211

(1) Interest rate lock commitments written for our residential mortgage loans that we intend to sell.

## (11) Defined Benefit Pension Plans

For the three months ended March 31, 2010 and 2009, the composition of net periodic benefit cost was as follows:

(Dollars in thousands)	Qualified Pension Plan		Non-Qualified Retirement Plans	
	2010	2009	2010	2009
Three months ended March 31,				
Service cost	\$ 584	\$ 593	\$ 23	\$ 27
Interest cost	627	573	129	141

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

Expected return on plan assets	(630 )	(613 )	-	-
Amortization of transition asset	-	-	-	-
Amortization of prior service cost	(8 )	(8 )	2	7
Recognized net actuarial loss	80	75	5	6
Curtailment loss	-	-	-	97
Net periodic benefit cost	\$ 653	\$ 620	\$ 159	\$ 278

-24-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Employer Contributions:

The Corporation previously disclosed in its financial statements for the year ended December 31, 2009 that it expected to contribute \$2.0 million to its qualified pension plan and \$676 thousand in benefit payments to its non-qualified retirement plans in 2010. During the three months ended March 31, 2010, \$86 thousand in benefit payments have been made to the non-qualified retirement plans. The Corporation presently anticipates contributing \$2.5 million to its qualified pension plan and \$259 thousand in additional benefit payments to its non-qualified retirement plans throughout the remainder of 2010.

## (12) Business Segments

Washington Trust segregates financial information in assessing its results among two operating segments: Commercial Banking and Wealth Management Services. The amounts in the Corporate column include activity not related to the segments, such as the investment securities portfolio, wholesale funding activities and administrative units. The Corporate column is not considered to be an operating segment. The methodologies and organizational hierarchies that define the business segments are periodically reviewed and revised. Results may be restated, when necessary, to reflect changes in organizational structure or allocation methodology. The following tables present the statement of operations and total assets for Washington Trust's reportable segments.

(Dollars in thousands)

	Commercial Banking		Wealth Management Services		Corporate		Consolidated Total	
Three months ended March 31,	2010	2009	2010	2009	2010	2009	2010	2009
Net interest income (expense)	\$ 18,030	\$ 15,942	\$ (16 )	\$ (14 )	\$ (10 )	\$ 31	\$ 18,004	\$ 15,959
Noninterest income (expense)	3,671	3,838	6,306	5,413	405	(1,343)	10,382	7,908
Total income	21,701	19,780	6,290	5,399	395	(1,312)	28,386	23,867
Provision for loan losses	1,500	1,700	—	—	—	—	1,500	1,700
Depreciation and amortization expense	617	650	396	408	50	40	1,063	1,098
Other noninterest expenses	11,458	10,903	4,721	4,487	2,350	1,902	18,529	17,292
Total noninterest expenses	13,575	13,253	5,117	4,895	2,400	1,942	21,092	20,090
Income (loss) before income taxes	8,126	6,527	1,173	504	(2,005)	(3,254)	7,294	3,777
Income tax expense (benefit)	2,793	2,277	416	181	(1,087)	(1,351)	2,122	1,107

Net income (loss)	\$ 5,333	\$ 4,250	\$ 757	\$ 323	\$ (918 )	\$ (1,903 )	\$ 5,172	\$ 2,670
-------------------	----------	----------	--------	--------	-----------	-------------	----------	----------

Total assets at period end	2,012,428	1,938,229	51,663	51,964	832,334	956,917	2,896,425	2,947,110
Expenditures for long-lived assets	320	333	47	61	246	54	613	448

Management uses certain methodologies to allocate income and expenses to the business lines. A funds transfer pricing methodology is used to assign interest income and interest expense to each interest-earning asset and interest-bearing liability on a matched maturity funding basis. Certain indirect expenses are allocated to segments. These include support unit expenses such as technology and processing operations and other support functions. Taxes are allocated to each segment based on the effective rate for the period shown.

#### Commercial Banking

The Commercial Banking segment includes commercial, commercial real estate, residential and consumer lending activities; mortgage banking, secondary market and loan servicing activities; deposit generation; merchant credit card services; cash management activities; and direct banking activities, which include the operation of ATMs, telephone and internet banking services and customer support and sales.



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Wealth Management Services

Wealth Management Services includes asset management services provided for individuals and institutions; personal trust services, including services as executor, trustee, administrator, custodian and guardian; institutional trust services, including services as trustee for pension and profit sharing plans; and other financial planning and advisory services.

## Corporate

Corporate includes the Treasury Unit, which is responsible for managing the wholesale investment portfolio and wholesale funding needs. It also includes income from bank-owned life insurance as well as administrative and executive expenses not allocated to the business lines and the residual impact of methodology allocations such as funds transfer pricing offsets.

## (13) Comprehensive Income

(Dollars in thousands)

Three months ended March 31,	2010	2009
Net income	\$ 5,172	\$ 2,670
Unrealized holding gains on securities available for sale, net of income tax expense of \$1,083 in 2010 and \$2,201 in 2009	1,995	3,973
Noncredit-related losses on securities not expected to be sold, net of income tax benefit of \$426 in 2010 and \$803 in 2009	(773 )	(1,450)
Unrealized losses on cash flow hedge derivative instruments, net of income tax benefit of \$65 in 2010	(117 )	–
Less reclassification adjustments:		
Losses on securities, net of income tax benefit of \$449 in 2010 and \$689 in 2009	813	1,245
Gains (losses) on derivative instruments, net of income tax expense of \$69 in 2010 and income tax benefit of \$16 in 2009	124	(30 )
Net periodic pension cost, net of income tax expense of \$28 in 2010 and \$29 in 2009	51	52
Total comprehensive income	\$ 7,265	\$ 6,460

## (14) Earnings Per Common Share

Washington Trust utilizes the two-class method earnings allocation formula to determine earnings per share of each class of stock according to dividends and participation rights in undistributed earnings. Share based payments that entitle holders to receive nonforfeitable dividends before vesting are considered participating securities and included in earnings allocation for computing basic earnings per share under this method. Undistributed income is allocated to common shareholders and participating securities under the two-class method based upon the proportion of each to the total weighted average shares available.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The calculation of earnings per common share is presented below.

(Dollars and shares in thousands, except per share amounts)

Three months ended March 31,	2010	2009
Net income	\$ 5,172	\$ 2,670
Less: Dividends and undistributed earnings allocated to participating securities	(11 )	(11 )
Net income applicable to common shareholders	\$ 5,161	\$ 2,659
Weighted average basic common shares	16,057.7	15,942.7
Dilutive effect of:		
Options	6.2	6.2
Other	37.6	48.9
Weighted average diluted common shares	16,101.5	15,997.8
Earnings per common share:		
Basic	\$ 0.32	\$ 0.17
Diluted	\$ 0.32	\$ 0.17

Weighted average stock options outstanding, not included in common stock equivalents above because they were anti-dilutive, totaled 807 thousand and 888 thousand for the three months ended March 31, 2010 and 2009, respectively.

## (15) Litigation

The Corporation is involved in various claims and legal proceedings arising out of the ordinary course of business. Management is of the opinion, based on its review with counsel of the development of such matters to date, that the ultimate disposition of such matters will not materially affect the consolidated financial position or results of operations of the Corporation.

Table of Contents

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations  
Forward-Looking Statements

This report contains statements that are "forward-looking statements." We may also make written or oral forward-looking statements in other documents we file with the SEC, in our annual reports to shareholders, in press releases and other written materials, and in oral statements made by our officers, directors or employees. You can identify forward-looking statements by the use of the words "believe," "expect," "anticipate," "intend," "estimate," "assume," "outlook," "will," "should," and other expressions that predict or indicate future events and trends and which do not relate to historical matters. You should not rely on forward-looking statements, because they involve known and unknown risks, uncertainties and other factors, some of which are beyond the control of the Corporation. These risks, uncertainties and other factors may cause the actual results, performance or achievements of the Corporation to be materially different from the anticipated future results, performance or achievements expressed or implied by the forward-looking statements.

Some of the factors that might cause these differences include the following: changes in general national, regional or international economic conditions or conditions affecting the banking or financial services industries or financial capital markets, volatility and disruption in national and international financial markets, government intervention in the U.S. financial system, reductions in net interest income resulting from interest rate volatility as well as changes in the balance and mix of loans and deposits, reductions in the market value of wealth management assets under administration, changes in the value of securities and other assets, reductions in loan demand, changes in loan collectibility, default and charge-off rates, changes in the size and nature of the Corporation's competition, changes in legislation or regulation and accounting principles, policies and guidelines, and changes in the assumptions used in making such forward-looking statements. In addition, the factors described under "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2009, as filed with the SEC, may result in these differences. You should carefully review all of these factors, and you should be aware that there may be other factors that could cause these differences. These forward-looking statements were based on information, plans and estimates at the date of this quarterly report, and we assume no obligation to update any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes.

Critical Accounting Policies

Accounting policies involving significant judgments and assumptions by management, which have, or could have, a material impact on the carrying value of certain assets and impact income are considered critical accounting policies. The Corporation considers the following to be its critical accounting policies: allowance for loan losses, accounting for acquisitions and review of goodwill and intangible assets for impairment, and other-than-temporary impairment of investment securities. There have been no significant changes in the Corporation's critical accounting policies from those disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

Overview

Washington Trust offers a comprehensive product line of financial services to individuals and businesses including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management services through its offices in Rhode Island, eastern Massachusetts and southeastern Connecticut, ATMs, and its Internet website ([www.washtrust.com](http://www.washtrust.com)).

Our largest source of operating income is net interest income, the difference between interest earned on loans and securities and interest paid on deposits and other borrowings. In addition, we generate noninterest income from a number of sources including wealth management services, deposit services, merchant credit card processing, bank-owned life insurance, loan sales, commissions on loans originated for others and sales of investment securities. Our principal noninterest expenses include salaries and employee benefits, occupancy and facility-related costs, merchant processing costs, FDIC deposit insurance costs, technology and other administrative expenses.

Our financial results are affected by interest rate volatility, changes in economic and market conditions, competitive conditions within our market area and changes in legislation, regulation and/or accounting principles. Since the latter part of 2008, market and economic conditions have been severely impacted by deterioration in credit conditions as well as illiquidity with respect to various parts of the financial markets and elevated levels of volatility. Concerns about future economic growth, lower consumer confidence, contraction of credit availability and lower corporate earnings continue to challenge the economy. The rate of unemployment continued to increase, reaching its highest level in several years. Corporate and related counterparty credit spreads widened and heightened concerns about numerous

-28-

---

Table of Contents

financial services companies adversely impacted the financial markets. As a result of these unparalleled market conditions, federal government agencies initiated several intervening actions in the U.S. financial services industry.

Management believes that the weakened local and national economic conditions continue to negatively impact the credit quality of our loans. These conditions, including high unemployment levels, may continue for the next few quarters. Rhode Island's economy may also be adversely affected by recent weather-related flooding events.

Composition of Earnings

Net income for the first quarter of 2010 amounted to \$5.2 million, or 32 cents per diluted share; compared to \$2.7 million, or 17 cents per diluted share, reported for the first quarter a year earlier. The returns on average equity and average assets for the first quarter of 2010 were 8.00% and 0.71%, respectively, compared to 4.50% and 0.36%, respectively, for the same quarter in 2009. The \$2.5 million, or 94%, increase in net income in the first quarter of 2010 as compared to the first quarter in 2009 was attributable to several factors as described below.

Net interest income for the first quarter of 2010 increased by \$2.0 million, or 13%, from the same quarter in 2009, reflecting improvement in the net interest margin (fully taxable equivalent net interest income as a percentage of average interest-earnings assets.) The net interest margin increased by 39 basis points from the first quarter of 2009 due in large part to lower funding costs as indicated by a 66 basis point decline in the cost of interest-bearing liabilities from the first quarter of 2009.

The loan loss provision charged to earnings amounted to \$1.5 million for the three months ended March 31, 2010, compared to \$1.7 million for the same period in 2009. Net charge-offs in the first quarter 2010 totaled \$1.2 million, compared to \$927 thousand in the same period a year ago.

Revenue from wealth management services, our primary source of noninterest income, is largely dependent on the value of assets under administration and is closely tied to the performance of the financial markets. Wealth management revenues for the first quarter of 2010 increased by \$893 thousand, or 16%, from the same quarter in 2009. Wealth management assets under administration increased by 3% in the first quarter of 2010 and 32% from the March 31, 2009 balance.

Also included in noninterest income were net gains on loan sales and commissions on loans originated for others of \$560 thousand for the first quarter of 2010, compared to \$1.0 million in the first quarter a year earlier. The decline in this revenue source was due to lower levels of residential mortgage refinancing and sales activity, which is sensitive to interest rates and the condition of housing markets.

Included in first quarter 2009 earnings were credit-related impairment losses of \$2.0 million (\$1.3 million after tax; 8 cents per diluted share) on investment securities deemed to be other-than-temporarily impaired. That compares to impairment losses of only \$63 thousand recognized in the first quarter of 2010 on a pooled trust preferred debt security.

Noninterest expenses for the first three months of 2010 were up by \$1.2 million, or 7%, from the same period in 2009. Salaries and employee benefits costs, the largest component of noninterest expenses, increased by \$1.0 million, or 10%, compared to the first quarter of 2009, including the impact of higher staffing levels related to a new branch opened in the fourth quarter of 2009 as well as selected staffing additions in the commercial lending and wealth management areas.

Results of Operations  
Segment Reporting

Washington Trust manages its operations through two business segments, Commercial Banking and Wealth Management Services. The Commercial Banking segment includes commercial, commercial real estate, residential and consumer lending activities; mortgage banking, secondary market and loan servicing activities; deposit generation; merchant credit card services; cash management activities; and direct banking activities, which include the operation of ATMs, telephone and internet banking services and customer support and sales. Wealth Management Services includes asset management services provided for individuals and institutions; personal trust services, including services as executor, trustee, administrator, custodian and guardian; corporate trust services, including services as trustee for pension and profit sharing plans; and other financial planning and advisory services. All other activity, such as the investment securities portfolio, wholesale funding activities and administrative units, are not related to the segments and are considered Corporate. See Note 12 to the Consolidated Financial Statements for additional disclosure related to business segments.

-29-

---

Table of Contents

The Commercial Banking segment reported net income of \$5.3 million in the first quarter of 2010, up by \$1.1 million, or 26%, compared to the same quarter in 2009. Net interest income for the first three months of 2010 increased by 13% over 2009 amounts, reflecting growth in average loan balances and lower deposit costs, offset in part by the impact of higher levels of nonaccrual loans in the first quarter of 2010 as compared to the same quarter in 2009. Noninterest income derived from the Commercial Banking segment in the first three months of 2010 decreased by 4% over 2009 reported amounts largely due to decreases in net gains on loan sales and commissions on loans originated for others. The loan loss provision for the first quarter of 2010 was \$200 thousand lower than first quarter 2009 and Commercial Banking other noninterest expenses were \$555 thousand, or 5%, higher compared to the first quarter a year earlier. The increase in other noninterest expenses reflected higher staffing levels related to a new branch opened in the fourth quarter of 2009 as well selected staffing additions in the commercial lending area and higher FDIC deposit insurance costs.

The Wealth Management Services segment reported net income of \$757 thousand in the first quarter of 2010, an increase of \$434 thousand, or 134%, from net income in the first quarter of 2009. Noninterest income derived from the Wealth Management Services segment was \$6.3 million in the first three months of 2010, up by \$893 thousand, or 16%, from the same period in 2009. This revenue is dependent to a large extent on the value of assets under administration and is closely tied to the performance of the financial markets. Noninterest expenses for the Wealth Management Services segment in the first quarter of 2010 increased by \$222 thousand, or 5%, as compared to the first quarter of 2009, reflecting staffing additions and increases in incentive-based compensation.

**Net Interest Income**

Net interest income is the difference between interest earned on loans and securities and interest paid on deposits and other borrowings, and continues to be the primary source of Washington Trust's operating income. Net interest income is affected by the level of interest rates, changes in interest rates and changes in the amount and composition of interest-earnings assets and interest-bearing liabilities. Included in interest income are loan prepayment fees and certain other fees, such as late charges.

Net interest income for the first quarter of 2010 totaled \$18.0 million, up by \$2.0 million, or 13%, from the same quarter a year earlier, reflecting improvement in the net interest margin. First quarter 2010 net interest income was also favorably impacted by loan prepayment penalty and other fee income of \$377 thousand (5 basis points of net interest margin) compared to \$65 thousand (1 basis point of net interest margin) in the first quarter of 2009.

The following discussion presents net interest income on a fully taxable equivalent ("FTE") basis by adjusting income and yields on tax-exempt loans and securities to be comparable to taxable loans and securities. For more information see the section entitled "Average Balances / Net Interest Margin - Fully Taxable Equivalent (FTE) Basis" below.

FTE net interest income for the first quarter of 2010 amounted to \$18.5 million, an increase of \$2.0 million, or 12%, from the same period in 2009. The net interest margin for the first quarter of 2010 amounted to 2.78%, compared to 2.39% for the same quarter a year earlier. The 39 basis point increase in the net interest margin was due in large part to lower funding costs, as indicated by a 66 basis point decline in the cost of interest-bearing liabilities from the first quarter of 2009.

Average interest-earning assets for the three months ended March 31, 2010 decreased by \$98 million, or 4%, from the same period a year earlier. A decline in the investment securities portfolio balance was partially offset by growth in the loan portfolio. Total average securities for the three months ended March 31, 2010 decreased by \$176 million from the same period last year primarily due to management's strategy to not reinvest the proceeds from maturities and pay-downs on mortgage-backed securities. The FTE rate of return on securities for the first quarter of 2010 decreased 26 basis points from the same quarter in 2009. The decrease in the total yield on securities reflects lower yields on

variable rate securities tied to short-term interest rates. Total average loans for the three months ended March 31, 2010 increased \$69 million from the same period in 2009 mainly due to growth in the commercial loan portfolio. The yield on total loans for the first quarter of 2010 decreased by 22 basis points from the comparable 2009 period, reflecting declines in short-term interest rates. The contribution of loan prepayment penalty and other fees to the yield on total loans was 8 basis points in the first quarter of 2010 and 1 basis point in the first quarter a year earlier.

For the three months ended March 31, 2010, average interest-bearing liabilities decreased by \$112 million or 4% from the amount reported for the same period in 2009 primarily due to declines in FHLBB advances and out-of-market brokered certificates of deposit, offset in part by growth in in-market deposits.

-30-

---



Table of Contents

The average balance of FHLBB advances for the three months ended March 31, 2010 decreased by \$177 million, while the average rate paid on FHLBB advances increased by 45 basis points from the same period a year earlier. See additional discussion on FHLBB advances under the caption “Borrowings” and in Note 7 to the Consolidated Financial Statements.

Average interest-bearing deposits for the first quarter of 2010 increased by \$67 million, while the average rate paid on interest-bearing deposits decreased by 96 basis points from the comparable quarter in 2009. Interest-bearing deposits include out-of-market brokered certificates of deposit, which are utilized by the Corporation as part of its overall funding program along with FHLBB advances and other sources. Average out-of-market brokered certificates of deposit for the first quarter of 2010 decreased by \$77 million from the comparable 2009 quarter, with an 8 basis point decline in the average rate paid. Excluding out-of-market brokered certificates of deposit, average in-market interest-bearing deposits for the first quarter of 2010 increased by \$144 million from same quarter in 2009 while the average rate paid on in-market interest-bearing deposits decreased by 91 basis points.

Table of Contents

## Average Balances / Net Interest Margin - Fully Taxable Equivalent (FTE) Basis

The following tables present average balance and interest rate information. Tax-exempt income is converted to a FTE basis using the statutory federal income tax rate adjusted for applicable state income taxes net of the related federal tax benefit. For dividends on corporate stocks, the 70% federal dividends received deduction is also used in the calculation of tax equivalency. Unrealized gains (losses) on available for sale securities are excluded from the average balance and yield calculations. Nonaccrual and renegotiated loans, as well as interest earned on these loans (to the extent recognized in the Consolidated Statements of Income) are included in amounts presented for loans.

Three months ended March 31, (Dollars in thousands)	2010			2009		
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
<b>Assets:</b>						
Commercial and other loans	\$ 985,807	\$ 12,904	5.31 %	\$ 897,458	\$ 12,111	5.47 %
Residential real estate loans	615,507	7,874	5.19 %	645,959	8,712	5.47 %
Consumer loans	329,312	3,239	3.99 %	318,234	3,367	4.29 %
Total loans	1,930,626	24,017	5.05 %	1,861,651	24,190	5.27 %
Cash, federal funds sold and other short-term investments	35,770	21	0.23 %	27,228	17	0.26 %
FHLBB stock	42,008	–	– %	42,008	–	– %
Taxable debt securities	598,049	6,051	4.10 %	771,240	8,449	4.45 %
Nontaxable debt securities	79,582	1,156	5.89 %	80,677	1,166	5.86 %
Corporate stocks and FHLB stock	5,135	75	6.05 %	6,512	105	6.15 %
Total securities	682,766	7,282	4.33 %	858,429	9,720	4.59 %
Total interest-earning assets	2,691,170	31,320	4.72 %	2,789,316	33,927	4.93 %
Non interest-earning assets	204,986			174,669		
Total assets	\$ 2,896,156			\$ 2,963,985		
<b>Liabilities and Shareholders' Equity:</b>						
NOW accounts	\$ 194,471	\$ 64	0.13 %	\$ 170,031	\$ 75	0.18 %
Money market accounts	409,214	617	0.61 %	365,070	1,398	1.55 %
Savings accounts	196,880	85	0.18 %	178,144	177	0.40 %
Time deposits	951,453	5,003	2.13 %	971,275	7,897	3.30 %
FHLB advances	591,974	6,219	4.26 %	769,179	7,227	3.81 %
Junior subordinated debentures	32,991	630	7.75 %	32,991	479	5.89 %
Other	20,986	242	4.66 %	23,517	245	4.22 %
Total interest-bearing liabilities	2,397,969	12,860	2.17 %	2,510,207	17,498	2.83 %
Demand deposits	200,203			172,420		
Other liabilities	39,506			43,836		
Shareholders' equity	258,478			237,522		
Total liabilities and shareholders' equity	\$ 2,896,156			\$ 2,963,985		
Net interest income (FTE)		\$ 18,460			\$ 16,429	
			2.55 %			2.10 %

## Interest rate spread

Net interest margin	2.78 %	2.39 %
---------------------	--------	--------

Interest income amounts presented in the preceding table include the following adjustments for taxable equivalency:

(Dollars in thousands)

Three months ended March 31,	2010	2009
Commercial and other loans	\$ 49	\$ 51
Nontaxable debt securities	387	386
Corporate stocks	20	33
Total	\$ 456	\$ 470

-32-

---

Table of Contents

## Volume/Rate Analysis – Interest Income and Expense (Fully Taxable Equivalent Basis)

The following table presents certain information on a FTE basis regarding changes in our interest income and interest expense for the period indicated. The net change attributable to both volume and rate has been allocated proportionately.

(Dollars in thousands)	Three months ended March 31, 2010 vs. 2009		
	Volume	Rate	Net Chg
<b>Interest on interest-earning assets:</b>			
Commercial and other loans	\$ 1,157	\$ (364 )	\$ 793
Residential real estate loans	(402 )	(436 )	(838 )
Consumer loans	114	(242 )	(128 )
Cash, federal funds sold and short-term investments	5	(1 )	4
FHLBB stock	–	–	–
Taxable debt securities	(1,781)	(617 )	(2,398)
Nontaxable debt securities	(16 )	6	(10 )
Corporate stocks	(20 )	(10 )	(30 )
<b>Total interest income</b>	<b>(943 )</b>	<b>(1,664)</b>	<b>(2,607)</b>
<b>Interest on interest-bearing liabilities:</b>			
NOW accounts	11	(22 )	(11 )
Money market accounts	152	(933 )	(781 )
Savings accounts	15	(107 )	(92 )
Time deposits	(157 )	(2,737)	(2,894)
FHLB advances	(1,795)	787	(1,008)
Junior subordinated debentures	–	151	151
Other	(28 )	25	(3 )
<b>Total interest expense</b>	<b>(1,802)</b>	<b>(2,836)</b>	<b>(4,638)</b>
<b>Net interest income</b>	<b>\$ 859</b>	<b>\$ 1,172</b>	<b>\$ 2,031</b>

## Provision for Loan Losses

The provision for loan losses is based on management's periodic assessment of the adequacy of the allowance for loan losses which in turn, is based on such interrelated factors as the composition of the loan portfolio and its inherent risk characteristics, the level of nonperforming loans and charge-offs, both current and historic, local economic and credit conditions, the direction of real estate values, and regulatory guidelines. The provision for loan losses is charged against earnings in order to maintain an allowance for loan losses that reflects management's best estimate of probable losses inherent in the loan portfolio at the balance sheet date.

The provision for loan losses charged to earnings amounted to \$1.5 million for the three months ended March 31, 2010, compared to \$1.7 million for the same period in 2009. The provision was based on management's assessment of various factors affecting the loan portfolio, including among others, our ongoing evaluation of credit quality, with particular emphasis on the commercial portfolio, general economic conditions and growth in the loan portfolio. Net charge-offs were \$1.2 million for the first quarter of 2010, compared to \$927 thousand for the same quarter in 2009. Commercial loan net charge-offs amounted to \$999 thousand, or 84% of total net charge-offs, for the three months ended March 31, 2010. This compares to commercial loan net charge-offs of \$810 thousand, or 87% of total

net charge-offs, for the same period in 2009.

The allowance for loan losses was \$27.7 million, or 1.43% of total loans, at March 31, 2010, compared to \$27.4 million, or 1.43% of total loans, at December 31, 2009.

The Corporation will continue to assess the adequacy of its allowance for loan losses in accordance with its established policies. See additional discussion under the caption "Asset Quality" for further information on the Allowance for Loan Losses.

#### Noninterest Income

Noninterest income is an important source of revenue for Washington Trust. The principal categories of noninterest income are shown in the following table.

-33-

---

Table of Contents

(Dollars in thousands)

Three months ended March 31	2010	2009	\$ Change	% Change
Noninterest income:				
Wealth management services:				
Trust and investment advisory fees	\$ 5,017	\$ 4,122	\$ 895	22 %
Mutual fund fees	1,110	915	195	21
Financial planning, commissions and other service fees	179	376	(197 )	(52 )
Wealth management services	6,306	5,413	893	16
Service charges on deposit accounts	1,153	1,113	40	4
Merchant processing fees	1,606	1,349	257	19
Income from bank-owned life insurance	439	444	(5 )	(1 )
Net gains on loan sales and commissions on loans originated for others	560	1,044	(484 )	(46 )
Net realized gains on securities	–	57	(57 )	(100 )
Net gains on interest rate swap contracts	68	60	8	13
Other income	313	419	(106 )	(25 )
Noninterest income, excluding other-than-temporary impairment losses	10,445	9,899	546	6
Total other-than-temporary impairment losses on securities	(1,262 )	(4,244 )	2,982	70
Portion of loss recognized in other comprehensive income (before taxes)	1,199	2,253	(1,054 )	(47 )
Net impairment losses recognized in earnings	(63 )	(1,991 )	1,928	97
<b>Total noninterest income</b>	<b>\$ 10,382</b>	<b>\$ 7,908</b>	<b>\$ 2,474</b>	<b>31 %</b>

Revenue from wealth management services is our largest source of noninterest income. It is largely dependent on the value of wealth management assets under administration and is closely tied to the performance of the financial markets. The following table presents the changes in wealth management assets under administration for the three months ended March 31, 2010 and 2009:

(Dollars in thousands)

Three months ended March 31,	2010	2009
Balance at the beginning of period	\$ 3,770,193	\$ 3,147,649
Net market value appreciation (depreciation) and income	95,855	(150,855 )
Net client cash flows	34,735	(38,876 )
<b>Balance at the end of period</b>	<b>\$ 3,900,783</b>	<b>\$ 2,957,918</b>

## Noninterest Income Analysis

Revenue from wealth management services for the first quarter of 2010 increased by \$893 thousand, or 16%, from the first quarter a year earlier. This included an increase of approximately \$1.1 million in revenues primarily derived from the fair value of assets under administration. Assets under administration totaled \$3.9 billion at March 31, 2010, up by \$131 million, or 3%, from December 31, 2009. The first quarter 2010 increase in assets under administration reflected net market value appreciation and income of \$96 million and net client cash flows of \$35 million. Wealth management related fees from sources that are not primarily derived from the value of assets under administration,

including financial planning fees, commissions and other services, declined by \$197 thousand, or 52%, from the first quarter of 2009 due largely to lower commissions earned on annuity and insurance contracts.

Merchant processing fees represents charges to merchants for credit card transactions processed. Merchant processing fees for the first quarter of 2010 increased by \$257 thousand, or 19%, from the same quarter in 2009 primarily due to increases in the volume of transactions processed for existing and new customers. See discussion on the corresponding increase in merchant processing costs under the caption "Noninterest Expense."

Net gains on loan sales and commissions on loans originated for others for the first quarter of 2010 totaled \$560 thousand, compared to \$1.0 million in the first quarter of 2009. The decline in this revenue source was due to lower levels of residential mortgage refinancing and sales activity, which is sensitive to interest rates and the condition of housing markets.

Table of Contents

Other income for the first quarter of 2010 decreased by \$106 thousand, or 25%, from the comparable quarter in 2009. This decline was due to lower levels of income associated with the Corporation's nonqualified deferred compensation plan assets.

Other-than-temporary impairment losses on investment securities amounted to \$63 thousand in the first quarter of 2010, \$679 thousand in the fourth quarter of 2009 and \$2.0 million in the first quarter of 2009. See additional discussion in the "Financial Condition" section under the caption "Securities."

## Noninterest Expense

The following table presents a noninterest expense comparison for the three months ended March 31, 2010 and 2009:

(Dollars in thousands)

Three months ended March 31	2010	2009	\$ Change	% Change
<b>Noninterest expense:</b>				
Salaries and employee benefits	\$ 11,501	\$ 10,475	\$ 1,026	10 %
Net occupancy	1,224	1,226	(2 )	–
Equipment	997	975	22	2
Merchant processing costs	1,357	1,143	214	19
FDIC deposit insurance costs	794	651	143	22
Outsourced services	755	786	(31 )	(4 )
Legal, audit and professional fees	518	675	(157 )	(23 )
Advertising and promotion	364	301	63	21
Amortization of intangibles	291	308	(17 )	(6 )
Other expenses	1,791	1,850	(59 )	(3 )
<b>Total noninterest expense</b>	<b>\$ 19,592</b>	<b>\$ 18,390</b>	<b>\$ 1,202</b>	<b>7 %</b>

## Noninterest Expense Analysis

Salaries and employee benefit expense, the largest component of noninterest expense, totaled \$11.5 million for the three months ended March 31, 2010, up by \$1.0 million, or 10%, from the same period a year earlier. This increase reflects the impact of higher staffing levels related to a new branch opened in the fourth quarter of 2009 as well as selected staffing additions in the commercial lending and wealth management areas.

Merchant processing costs represent third-party costs incurred that are directly attributable to handling merchant credit card transactions. Merchant processing costs for the first quarter of 2010 increased by \$214 thousand, or 19%, from the same quarter in 2009 primarily due to increases in the volume of transactions processed for existing and new customers. See discussion on the corresponding increase in merchant processing fees under the caption "Noninterest Income."

FDIC deposit insurance costs for the first quarter of 2010 were up by \$143 thousand, or 22%, from the first quarter of 2009 largely due to higher assessment rates and growth in deposits.

Legal, audit and professional fees for the three months ended March 31, 2010 decreased by \$157 thousand, or 23%, from the same period a year earlier. The decrease in legal, audit and professional fees was attributable to lower recruitment costs and legal costs associated with product development and maintenance and other matters.



#### Income Taxes

Income tax expense amounted to \$2.1 million for the three months ended March 31, 2010, as compared to \$1.1 million for the same period in 2009. The Corporation's effective tax rate for the first quarter of 2010 was 29.1%, as compared to 29.3% for the same period last year. The effective tax rates differed from the federal rate of 35% due largely to the benefits of tax-exempt income, the dividends received deduction and income from BOLI.

#### Financial Condition

##### Summary

Total assets amounted to \$2.9 billion at March 31, 2010 and December 31, 2009. Total loans increased by \$18 million, or 1%, during the first quarter of 2010, with a \$14 million increase in commercial loans. The investment securities portfolio increased by \$25 million during the first quarter of 2010, largely due to purchases of debt securities. Total liabilities were up by \$7 million in the three months ended March 31, 2010, with FHLB advances decreasing by \$29 million and total deposits increasing by \$38 million. Shareholders' equity totaled \$260 million at March 31, 2010,

-35-

---

Table of Contents

compared to \$255 million at December 31, 2009. As of March 31, 2010, the Corporation is categorized as “well-capitalized” under the regulatory framework for prompt corrective action. See additional discussion under the caption “Liquidity and Capital Resources.”

Nonaccrual loans totaled \$24.4 million at March 31, 2010, down by \$3.1 million in the first quarter of 2010, reflecting a net decrease of \$3.5 million in nonaccrual commercial loans and a net increase of \$357 thousand in nonaccrual residential mortgages. Loans classified as troubled debt restructurings increased from \$10.3 million December 31, 2009 to \$14.5 million at March 31, 2010 as a result of additional restructuring events involving commercial and residential borrowers. The March 31, 2010 balance of troubled debt restructured loans includes \$11.1 million in accruing status based on management’s assessment of the collectibility of the loan and the borrower’s ability to meet the restructured terms. Total delinquencies amounted to \$30.1 million, or 1.55%, of total loans, at March 31, 2010, down by \$1.5 million from December 31, 2009. Management believes that overall credit quality continues to be affected by weaknesses in national and regional economic conditions. These conditions, including high unemployment levels, may continue for the next few quarters. Rhode Island’s economy may also be adversely affected by recent weather-related flooding events.

Securities

Washington Trust’s securities portfolio is managed to generate interest income, to implement interest rate risk management strategies, and to provide a readily available source of liquidity for balance sheet management.

As noted in Note 10 to the Consolidated Financial Statements, a majority of our fair value measurements utilize Level 2 inputs, which utilize quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, and model-derived valuations in which all significant input assumptions are observable in active markets. Our Level 2 financial instruments consist primarily of available for sale debt securities. These debt securities were initially valued at their transaction price and subsequently valued based on matrix pricing with market data inputs such as reportable trades, benchmark yields, broker/dealer quotes, bids, offers, issuers spreads, credit ratings and other industry and economic events. Such inputs are observable in the market or can be derived principally from or corroborated by observable market data. When necessary, we validate our valuation techniques by reviewing the underlying basis for the models used by pricing sources and obtaining market values from other pricing sources. Level 3 financial instruments utilize valuation techniques in which one or more significant input assumptions are unobservable in the markets and which reflect the Corporation’s market assumptions. As of March 31, 2010 and December 31, 2009, our Level 3 financial instruments consist primarily of two available for sale pooled trust preferred securities, which were not actively traded.

As of March 31, 2010, the Corporation concluded that there has been a significant decrease in the volume and level of activity for our Level 3 pooled trust preferred securities and quoted market prices were not indicative of fair value. The Corporation obtained valuations including broker quotes and cash flow scenario analyses prepared by a third party valuation consultant. The fair values were assigned a weighting that was dependent upon the methods used to calculate the prices. The cash flow scenarios (Level 3) were given substantially more weight than the broker quotes (Level 2) as management believed that the broker quotes reflected highly limited sales evidenced by an inactive market. The cash flow scenarios were prepared using discounted cash flow methodologies based on detailed cash flow and credit analysis of the pooled securities. The weighting was then used to determine an overall fair value of the securities. Management believes that this approach is most representative of fair value for these particular securities in current market conditions. Our internal review procedures have confirmed that the fair values provided by the referenced sources and utilized by the Corporation are consistent with GAAP. If Washington Trust was required to sell these securities in an unorderly fashion, actual proceeds received could potentially be significantly less than their fair values.

At March 31, 2010 the investment securities portfolio totaled \$717 million, up by \$25 million from the balance at December 31, 2009. During the first quarter of 2010, purchases of debt securities amounted to \$59 million, while maturities and pay-downs on mortgage-backed securities totaled \$36 million. Washington Trust's investment securities portfolio consists largely of mortgage-backed securities. All of the Corporation's mortgage-backed securities are issued by U.S. government agencies or U.S. government-sponsored enterprises.

At March 31, 2010, the investment securities portfolio included \$16.9 million of net pretax unrealized gains, compared to \$13.8 million at December 31, 2009. At March 31, 2010, the net unrealized gain position on the investment securities portfolio included gross unrealized losses of \$12.9 million. Approximately 94% of these gross unrealized losses were concentrated in variable rate trust preferred securities issued by financial services companies.

Table of Contents

The following tables present information concerning the named issuers and pooled trust preferred obligations, including credit ratings. The Corporation's Investment Policy contains rating standards that specifically reference ratings issued by Moody's and S&P.

## Individual Issuer Trust Preferred Securities

(Dollars in thousands)

Named Issuer (parent holding company)	March 31, 2010				Credit Ratings		Form 10-Q Filing Date	
	Amortized Cost (a)	Fair Value (b)	Unrealized Loss		Moody's	S&P	Moody's	S&P
JPMorgan Chase & Co.	2	\$9,717	\$7,645	\$(2,072)	A2		A2	BBB+
Bank of America Corporation	3	5,728	4,092	(1,636)	Baa3	BB (c)	Baa3	BB (c)
Wells Fargo & Company	2	5,102	3,473	(1,629)	Baa1/Baa2	A-	Baa1/Baa2	A-
SunTrust Banks, Inc.	1	4,164	2,924	(1,240)	Baa3	BB (c)	Baa3	BB (c)
Northern Trust Corporation	1	1,979	1,464	(515)	A3	A-	A3	A-
State Street Corporation	1	1,968	1,450	(518)	A3	BBB+	A3	BBB+
Huntington Bancshares Incorporated	1	1,914	1,106	(808)	Ba1	B (c)	Ba1 (c)	B (c)
Totals		\$30,572	\$22,154	\$(8,418)				

(a) Number of separate issuances, including issuances of acquired institutions.

(b) Net of other-than-temporary impairment losses recognized in earnings, other than such noncredit-related amounts reversed on January 1, 2009.

(c) Rating is below investment grade.

The Corporation's evaluation of the impairment status of individual name trust preferred securities includes various considerations in addition to the degree of impairment and the duration of impairment. We review the reported regulatory capital ratios of the issuer and, in all cases, the regulatory capital ratios were deemed to be in excess of the regulatory minimums. Credit ratings were also taken into consideration, including ratings in effect as of the reporting period date as well as credit rating changes between the reporting period date and the filing date of this report. We noted no downgrades to below investment grade between the reporting period date and the filing date of this report. Where available, credit ratings from multiple rating agencies are obtained and rating downgrades are specifically analyzed. Our review process for these credit-sensitive holdings also includes a periodic review of relevant financial information for each issuer, such as quarterly financial reports, press releases and analyst reports. This information is used to evaluate the current and prospective financial condition of the issuer in order to assess the issuer's ability to meet its debt obligations. Through the filing date of this report, each of the individual name issuer securities was current with respect to interest payments. Based on our evaluation of the facts and circumstances relating to each issuer, management concluded that all principal and interest payments for these individual issuer trust preferred securities would be collected according to their contractual terms and it expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be at maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at March 31, 2010.

Pooled Trust Preferred Obligations

(Dollars in thousands)

March 31, 2010

Deal Name	Amortized Cost	Fair Value	Unrealized Loss	No. of Cos. in Issuance	Deferrals and Defaults (a)	March 31, 2010		Credit Ratings	
						Moody's S&P		Form 10-Q Filing Date	
Tropic CDO 1, tranche A4L (d) Preferred Term Securities	\$3,593	\$1,069	\$(2,524)	38	37.8%	Ca(c)	(b)	Ca	(c) (b)
[PreTSL] XXV, tranche C1 (e)	1,283	85	(1,198)	73	31.0%	Ca(c)	(b)	Ca	(c) (b)
<b>Totals</b>	<b>\$4,876</b>	<b>\$1,154</b>	<b>\$(3,722)</b>						

(a) Percentage of pool collateral in deferral or default status.

(b) Not rated by S&P.

Table of Contents

- (c) Rating is below investment grade.
- (d) The instrument was downgraded to a below investment grade rating of “Caa3” by Moody’s on March 27, 2009 and was placed on nonaccrual status as of March 31, 2009. On October 30, 2009, Moody’s downgraded this security to a rating of “Ca.” This credit rating status was considered by management in its assessment of the impairment status of this security. During the quarter ended March 31, 2009, an adverse change occurred in the expected cash flows for this instrument indicating that, based on cash flow forecasts with regard to timing of deferrals and potential future recovery of deferred payments, default rates, and other matters, the Corporation would not receive all contractual amounts due under the instrument and would not recover the entire cost basis of the security. The Corporation had concluded that these conditions warranted a conclusion of other-than-temporary impairment for this holding as of March 31, 2009 and recognized an other-than-temporary impairment charge of \$3.6 million pursuant to the provisions of ASC 320. The credit loss portion of the impairment charge, representing the amount by which the present value of cash flows expected to be collected is less than the amortized cost basis of the debt security, was \$1.4 million. Based on information available as of the filing date of this report, 16 of the 38 pooled institutions have invoked their original contractual right to defer interest payments. A total of \$113.5 million of the underlying collateral pool was in deferral or default status, or 37.8% of the total original collateral balance of \$300 million. In April 2010, the tranche instrument held by the Corporation began deferring a portion of interest payments. The current analysis of the expected cash flows for this security did not result in further credit-related impairment loss.
- (e) In December 2008, this security began deferring interest payments until future periods and the Corporation placed this security on nonaccrual status and recognized an other-than-temporary impairment charge in the amount of \$1.9 million. Pursuant to the provisions of ASC 320 adopted effective January 1, 2009 and based on Washington Trust’s assessment of the facts associated with this instrument, the Corporation concluded that there was no credit loss portion of the other-than-temporary impairment charge as of December 31, 2008. Washington Trust reclassified this noncredit-related other-than-temporary impairment loss for this security previously recognized in earnings in the fourth quarter of 2008 as a cumulative effect adjustment as of January 1, 2009 in the amount of \$1.2 million after taxes (\$1.9 million before taxes) with an increase in retained earnings and a decrease in accumulated other comprehensive loss. In addition, the amortized cost basis of this security was increased by the amount of the cumulative effect adjustment before taxes. The instrument was downgraded to a below investment grade rating of “Ca” by Moody’s on March 27, 2009 and this credit rating status has been considered by management in its assessment of the impairment status of this security. During the quarter ended September 30, 2009, an adverse change occurred in the expected cash flows for this instrument indicating that, based on cash flow forecasts with regard to timing of deferrals and potential future recovery of deferred payments, default rates, and other matters, the Corporation would not receive all contractual amounts due under the instrument and would not recover the entire cost basis of the security. The Corporation had concluded that these conditions warranted a conclusion of other-than-temporary impairment for this holding as of September 30, 2009 and recognized an other-than-temporary impairment charge of \$2.3 million pursuant to the provisions of ASC 320. The credit loss portion of the impairment charge, representing the amount by which the present value of cash flows expected to be collected is less than the amortized cost basis of the debt security, was \$467 thousand. The analysis of the expected cash flows for this security as of December 31, 2009 resulted in an additional credit-related impairment loss of \$679 thousand being recognized in earnings in the fourth quarter of 2009. In the first quarter of 2010, an additional credit-related impairment loss of \$63 thousand was recognized in earnings based on the analysis of expected cash flows for this security as of March 31, 2010. Based on information available as of the filing date of this report, 20 of the 73 pooled institutions have invoked their original contractual right to defer interest payments. A total of \$271.6 million of the underlying collateral pool was in deferral or default status, or 31.0% of the total original collateral pool of \$877.4 million.



Table of Contents

The following is supplemental information concerning common and perpetual preferred stock investment securities:

(Dollars in thousands)	Amortized Cost (a)	At March 31, 2010		Fair Value
		Gains	Losses	
Common and perpetual preferred stocks				
Common stocks	\$ 658	\$ 156	\$ –	\$ 814
Perpetual preferred stocks:				
Financials	2,354	438	(28 )	2,764
Utilities	1,000	–	(100)	900
Total perpetual preferred stocks	3,354	438	(128)	3,664
Total common and perpetual preferred stocks	\$ 4,012	\$ 594	\$ (128)	\$ 4,478

(a) Net of other-than-temporary impairment losses recognized in earnings.

Further deterioration in credit quality of the companies backing the securities, further deterioration in the condition of the financial services industry, a continuation of the current imbalances in liquidity that exist in the marketplace, a continuation or worsening of the current economic recession, or additional declines in real estate values may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods and the Corporation may incur additional write-downs.

See Note 4 to the Consolidated Financial Statements for additional discussion on securities.

#### Federal Home Loan Bank Stock

As of March 31, 2010 and December 31, 2009, the Corporation's investment in Federal Home Loan Bank of Boston ("FHLBB") stock totaled \$42.0 million. The FHLBB is a cooperative that provides services, including funding in the form of advances, to its member banking institutions. The Corporation is required to maintain a level of investment in FHLBB stock based on the level of its FHLBB advances, which is viewed as a necessary long-term investment for the purpose of balance sheet liquidity and not for investment return. At March 31, 2010, the Corporation's investment in FHLBB stock exceeded its required investment by \$11.7 million. No market exists for shares of the FHLBB. FHLBB stock may be redeemed at par value five years following termination of FHLBB membership, subject to limitations which may be imposed by the FHLBB or its regulator, the Federal Housing Finance Agency, to maintain capital adequacy of the FHLBB. While the Corporation currently has no intentions to terminate its FHLBB membership, the ability to redeem its investment in FHLBB stock is subject to the conditions imposed by the FHLBB. In 2008, the FHLBB announced to its members that it is focusing on preserving capital in response to ongoing market volatility including the extension of a moratorium on excess stock repurchases and in 2009 announced the suspension of its quarterly dividends.

On April 23, 2010, the FHLBB announced its unaudited financial results for the quarter ended March 31, 2010. The FHLBB reported net income of \$22.9 million for the first quarter of 2010, compared to a net loss of \$83.4 million for the same period in 2009. Additionally, it reported total capital of \$2.9 billion at March 31, 2010, compared to \$2.8 billion at December 31, 2009. The increase in earnings and capital primarily reflected lower levels of credit losses on securities deemed to be other-than-temporarily impaired. The FHLBB continues to exceed the regulatory capital requirements promulgated by the Federal Home Loan Banks Act and the Federal Housing Finance Agency. The FHLBB's primary source of funding is debt issued by the FHLB system. The FHLB system continues to demonstrate the ability to continue to issue additional debt. As of the filing date of this report, debt obligations issued by the FHLB System continue to be rated Aaa by Moody's and AAA by Standard & Poor's. If needed, the FHLB system also has the ability to secure funding available to government-sponsored entities through the U.S. Treasury. Based on the capital adequacy and the liquidity position of the FHLBB, management believes there is no



impairment related to the carrying amount of the Corporation's FHLBB stock as of March 31, 2010. Further deterioration of the FHLBB's capital levels may require the Corporation to deem its restricted investment in FHLBB stock to be other-than-temporarily impaired. If evidence of impairment exists in the future, the FHLBB stock would reflect fair value using either observable or unobservable inputs.

#### Loans

Washington Trust's loan portfolio amounted to \$1.9 billion at March 31, 2010, up \$18 million, or 1%, in the first three months of 2010, with the largest increase in the commercial loan portfolio. Commercial loans rose by \$14 million from

-39-

---

Table of Contents

the balance at December 31, 2009. The residential mortgage portfolio grew by \$3 million in the first quarter of 2010, while consumer loan balances remained essentially flat.

**Commercial Loans**

Commercial loans fall into two major categories, commercial real estate and other commercial loans (commercial and industrial). Commercial real estate loans consist of commercial mortgages and construction and development loans. Commercial mortgages are loans secured by income producing property.

Commercial lending represents a significant portion of the Bank's loan portfolio. Beginning in 2007, the Bank experienced increased demand for commercial mortgage and other commercial loans in large part due to decreased lending activity by larger institutions in its lending area. As a result, the Bank sought to selectively expand its commercial lending relationships with new and existing customers while at the same time maintaining its traditional commercial lending underwriting standards. Total commercial loans increased from 40% of total loans at December 31, 2006 to 52% at March 31, 2010. During the first quarter of 2010, commercial loan growth was modest at \$14 million, or 1%.

Management believes that continued weakness in national and regional economic conditions may cause commercial loan demand and loan origination activity for commercial mortgages and other commercial loans to be lower than the levels experienced in recent periods.

Management expects to continue to evaluate underwriting standards in response to continuing changes in national and regional economic conditions.

**Commercial Real Estate Loans**

Commercial real estate loans at March 31, 2010 amounted to \$571 million, including \$78 million in commercial construction loans, up slightly from the balance at December 31, 2009. These loans are secured by a variety of property types, with approximately 81% of the total composed of retail, office, lodging, commercial mixed use, multi-family and industrial properties.

The following table presents a geographic summary of commercial real estate loans, including commercial construction, by property location.

(Dollars in thousands)	March 31, 2010			December 31, 2009		
	Amount	% of Total		Amount	% of Total	
Rhode Island, Connecticut, Massachusetts	\$ 516,603	91 %		\$ 512,748	90 %	
New York, New Jersey, Pennsylvania	40,603	7 %		40,485	7 %	
New Hampshire, Maine	11,971	2 %		14,342	3 %	
Other	1,712	— %		1,714	— %	
<b>Total</b>	<b>\$ 570,889</b>	<b>100 %</b>		<b>\$ 569,289</b>	<b>100 %</b>	

**Other Commercial Loans**

Other commercial loans amounted to \$428 million at March 31, 2010, up by \$13 million, or 3%, from the balance at the end of 2009. Other commercial loans are largely collateralized and in many cases the collateral consists of real estate occupied by the business as well as other business assets. This portfolio includes loans to a variety of business types. Approximately 70% of the balance at March 31, 2010 is composed of retail, health care/social assistance, owner occupied and other real estate, manufacturing, construction and recreation businesses. Growth in this category

in the first quarter of 2010 was primarily attributable to originations in our general market area of southern New England.

#### Residential Real Estate Loans

Residential real estate loans increased by \$3 million, or 1%, from the balance at December 31, 2009. This portfolio has declined by \$28 million from the balance at March 31, 2009, reflecting continued weakness in the economy and housing markets. Washington Trust originates residential mortgage loans within our general market area of southern New England for portfolio and for sale in the secondary market. The majority of loans sold are sold with servicing released. During the quarters ended March 31, 2010 and 2009, total residential mortgage loans originated for sale amounted to \$30 million and \$76 million, respectively. From time to time Washington Trust purchases one to four family residential mortgages originated in other states as well as southern New England from other financial institutions. All residential mortgage loans purchased from other financial institutions have been individually underwritten using standards similar

Table of Contents

to those employed for Washington Trust's self-originated loans. The total balance of purchased residential mortgages amounted to \$121 million and \$130 million at March 31, 2010 and December 31, 2009, respectively. There were no purchases of residential mortgages during the quarter ended March 31, 2010, compared to \$1.1 million in the first quarter of 2009.

Washington Trust has never offered a sub-prime mortgage program and has no option-adjusted ARMs.

The following is a geographic summary of residential mortgages by property location.

(Dollars in thousands)	March 31, 2010			December 31, 2009		
	Amount	% of Total		Amount	% of Total	
Rhode Island, Connecticut, Massachusetts	\$ 562,696	92 %		\$ 555,455	92 %	
New York, Virginia, New Jersey, Maryland, Pennsylvania, District of Columbia	17,825	3 %		18,908	3 %	
Ohio	12,059	2 %		13,700	2 %	
California, Washington, Oregon	8,125	1 %		8,140	1 %	
Colorado, Texas, New Mexico, Utah	4,042	1 %		5,038	1 %	
Georgia	2,513	1 %		2,519	1 %	
New Hampshire	1,316	– %		1,333	– %	
Other	482	– %		482	– %	
Total	\$ 609,058	100 %		\$ 605,575	100 %	

**Consumer Loans**

Consumer loan balances remained essentially flat in the first quarter of 2010. Our consumer portfolio is predominantly home equity lines and home equity loans, representing 83% of the total consumer portfolio of \$330 million at March 31, 2010. All home equity lines and home equity loans were originated by Washington Trust in its general market area. The Corporation estimates that approximately 55% of the combined home equity line and home equity loan balances are first lien positions or subordinate to other Washington Trust mortgages. Consumer loans also include personal installment loans and loans to individuals secured by general aviation aircraft and automobiles.

**Asset Quality**

The Board of Directors of the Bank monitors credit risk management through two committees, the Finance Committee and the Audit Committee. The Finance Committee has primary oversight responsibility for the credit granting function including approval authority for credit granting policies, review of management's credit granting activities and approval of large exposure credit requests. The Audit Committee oversees management's system and procedures to monitor the credit quality of the loan portfolio, conduct a loan review program, maintain the integrity of the loan rating system and determine the adequacy of the allowance for loan losses. These committees report the results of their respective oversight functions to the Bank's Board of Directors. In addition, the Board receives information concerning asset quality measurements and trends on a monthly basis. The Bank's practice is to identify problem credits early and take charge-offs as promptly as practicable. Management also continuously reassesses its underwriting standards in response to changes in credit risk posed by changes in economic conditions.

**Nonperforming Assets**

Nonperforming assets include nonaccrual loans, nonaccrual investment securities and property acquired through foreclosure or repossession.



Table of Contents

The following table presents nonperforming assets and additional asset quality data for the dates indicated:

(Dollars in thousands)	March 31, 2010	December 31, 2009
Nonaccrual loans:		
Commercial mortgages	\$ 8,933	\$ 11,588
Commercial construction and development	–	–
Other commercial	8,225	9,075
Residential real estate mortgages	6,395	6,038
Consumer	827	769
Total nonaccrual loans	24,380	27,470
Nonaccrual investment securities	1,154	1,065
Property acquired through foreclosure or repossession, net	1,974	1,974
Total nonperforming assets	\$ 27,508	\$ 30,509
Nonperforming assets to total assets	0.95	1.06
Nonperforming loans to total loans	1.26	1.43
Total past due loans to total loans	1.55	1.64
Accruing loans 90 days or more past due	\$ –	\$ –

Total nonaccrual loans decreased from \$27.5 million at December 31, 2009 to \$24.4 million at March 31, 2010. This decrease reflects a net decrease of \$3.5 million in nonaccrual commercial loans and a net increase of \$357 thousand in nonaccrual residential mortgages. The decline in nonaccrual commercial mortgages during the first quarter is partly due to the resolution of a commercial real estate relationship with a carrying value of \$2.2 million at December 31, 2009.

Nonaccrual investment securities at March 31, 2010 were comprised of two pooled trust preferred securities. See additional information herein under the caption “Securities.” Property acquired through foreclosure or repossession amounted to \$2.0 million at March 31, 2010, unchanged from December 31, 2009. This balance consists of two residential properties and one commercial property.

There were no accruing loans 90 days or more past due at March 31, 2010 or December 31, 2009.

#### Nonaccrual Loans

The Corporation has made no changes in its practices or policies during the first quarter of 2010 concerning the placement of loans or investment securities into nonaccrual status.

There were no significant commitments to lend additional funds to borrowers whose loans were on nonaccrual status at March 31, 2010.

Table of Contents

The following table presents additional detail on nonaccrual loans as of the dates indicated:

(Dollars in thousands)	March 31, 2010			December 31, 2009		
	Days Past Due		Total	Days Past Due		Total
	Over 90	Under 90		Over 90	Under 90	
Commercial mortgages	\$ 8,374	\$ 559	\$ 8,933	\$ 11,227	\$ 361	\$ 11,588
Commercial construction and development	–	–	–	–	–	–
Other commercial	3,142	5,083	8,225	4,829	4,246	9,075
Residential real estate mortgages	5,559	836	6,395	4,028	2,010	6,038
Consumer	635	192	827	164	605	769
Total nonaccrual loans	\$ 17,710	\$ 6,670	\$ 24,380	\$ 20,248	\$ 7,222	\$ 27,470

Nonaccrual commercial real estate and other commercial loans totaling \$17.2 million and \$20.7 million as of March 31, 2010 and December 31, 2009, respectively, were classified as impaired loans. At March 31, 2010, approximately \$8.8 million, or 51%, of nonaccrual commercial impaired loans were considered to be collateral dependent. The balance of collateral dependent nonaccrual commercial impaired loans was net of partial charge-offs of \$1.9 million. See Note 5 to the Consolidated Financial Statements for additional disclosure on impaired loans.

Nonaccrual commercial mortgages decreased by \$2.7 million in the first quarter of 2010 and amounted to \$8.9 million at March 31, 2010. The decline in nonaccrual commercial loans during the first quarter is partly due to the resolution of a commercial real estate relationship with a carrying value of \$2.2 million at December 31, 2009. During the first quarter of 2010, this credit was settled with a payment of \$2.0 million and a charge-off of the remaining balance. Nonaccrual commercial mortgages at March 31, 2010 included two commercial real estate relationships with a total carrying value of \$7.9 million, which was net of \$321 thousand in charge-offs recognized in the fourth quarter of 2009. As of March 31, 2010 these loans carry a loss allocation of \$491 thousand. The loans to these two borrowers are secured by (i) a retail center and office complex, and (ii) affordable housing condominium units. The Bank has additional accruing commercial real estate and residential mortgage loans totaling \$4.8 million to one of these borrowers. These additional loans have performed in accordance with terms of the loans, were not past due as of March 31, 2010 and management has concluded that these loans have properly been classified as accruing.

Nonaccrual other commercial loans were down by \$850 thousand in the first quarter of 2010 to \$8.2 million. The largest nonaccrual relationship in this category totaled \$2.4 million as of March 31, 2010. This relationship is secured by an auto dealership and was not delinquent as of March 31, 2010. Based on management's assessment of the operating condition of the borrower, no loss allocation on this relationship was deemed necessary as of March 31, 2010. The second largest nonaccrual relationship in this category amounted to \$722 thousand and was included in the under 90 days past due category as of March 31, 2010. This relationship is collateral dependent and is secured by a retail building. Based on the fair value of the underlying collateral, no loss allocation on this relationship was deemed necessary as of March 31, 2010. The Bank has additional accruing loans of \$311 thousand to one of these borrowers. These additional loans have performed in accordance with terms of the loans, were not past due as of March 31, 2010 and management has concluded that these loans have properly been classified as accruing.

Nonaccrual residential mortgages increased by \$357 thousand in the first quarter of 2010. There are a total of 21 loans included in \$6.4 million of nonaccrual residential mortgages as of March 31, 2010. The loss allocation on total nonaccrual residential mortgages was \$944 thousand at March 31, 2010. \$4.3 million of the nonaccrual residential mortgages were located in Rhode Island, Massachusetts and Connecticut. Included in total nonaccrual residential mortgages were 13 loans purchased for portfolio and serviced by others amounting to \$4.5 million. Loans purchased from other financial institutions were individually assessed at the time of purchase using standards similar to those employed by the Bank for its self-originated loans. Management monitors the collection efforts of its third party servicers as part of its assessment of the collectibility of nonperforming loans.

-43-

---



Table of Contents

## Past Due Loans

The following tables present past due loans by category as of the dates indicated:

(Dollars in thousands)

	March 31, 2010		December 31, 2009	
	Amount	% (1)	Amount	% (1)
<b>Loans 30 – 59 days past due:</b>				
Commercial real estate	\$ 2,302		\$ 1,909	
Other commercial loans	2,362		1,831	
Residential real estate mortgages	1,549		2,409	
Consumer loans	2,019		1,258	
Loans 30 – 59 days past due	\$ 8,232		\$ 7,407	
<b>Loans 60 – 89 days past due:</b>				
Commercial real estate	\$ 2,390		\$ 1,648	
Other commercial loans	519		292	
Residential real estate mortgages	1,035		1,383	
Consumer loans	202		591	
Loans 60 – 89 days past due	\$ 4,146		\$ 3,914	
<b>Loans 90 days or more past due:</b>				
Commercial real estate	\$ 8,374		\$ 11,227	
Other commercial loans	3,142		4,829	
Residential real estate mortgages	5,559		4,028	
Consumer loans	635		164	
Loans 90 days or more past due	\$ 17,710		\$ 20,248	
<b>Total past due loans:</b>				
Commercial real estate	\$ 13,066	2.29 %	\$ 14,784	2.60 %
Other commercial loans	6,023	1.41 %	6,952	1.67 %
Residential real estate mortgages	8,143	1.34 %	7,820	1.29 %
Consumer loans	2,856	0.87 %	2,013	0.61 %
<b>Total past due loans</b>	<b>\$ 30,088</b>	<b>1.55 %</b>	<b>\$ 31,569</b>	<b>1.64 %</b>

(1) Percentage of past due loans to the total loans outstanding within the respective category.

At March 31, 2010, total delinquencies amounted to \$30.1 million, or 1.55% of total loans, down \$1.5 million from December 31, 2009. All loans 90 days or more past due at March 31, 2010 and December 31, 2009 were classified as nonaccrual.

The decrease in commercial real estate loans 90 days or more past due was partly due to the resolution of a commercial real estate relationship with a carrying value of \$2.2 million at December 31, 2009. The resolution of this credit was disclosed under the caption “Nonaccrual Loans.”

#### Troubled Debt Restructurings

Loans are considered restructured when the Corporation has granted concessions to a borrower due to the borrower’s financial condition that it otherwise would not have considered. These concessions include modifications of the terms of the debt such as reduction of the stated interest rate other than normal market rate adjustments, extension of maturity dates, or reduction of principal balance or accrued interest. The decision to restructure a loan, versus aggressively enforcing the collection of the loan, may benefit the Corporation by increasing the ultimate probability of collection.

Restructured loans are classified as accruing or non-accruing based on management's assessment of the collectibility of the loan. Loans which are already on nonaccrual status at the time of the restructuring generally remain on nonaccrual status for approximately six months before management considers such loans for return to accruing status. Accruing restructured loans are generally placed into nonaccrual status if and when the borrower fails to comply with the restructured terms.

Troubled debt restructured loans of \$14.5 million and \$10.3 million as of March 31, 2010 and December 31, 2009 respectively, were classified as impaired loans. At March 31, 2010, approximately 11% of troubled debt restructured

Table of Contents

loans were considered to be collateral dependent. See Note 5 to the Consolidated Financial Statements for additional disclosure on impaired loans.

At March 31, 2010, there were no significant commitments to lend additional funds to borrowers whose loans had been restructured.

The following table sets forth information on troubled debt restructured loans as of the dates indicated:

(Dollars in thousands)	March 31, 2010	December 31, 2009
Accruing troubled debt restructured loans:		
Commercial mortgages	\$ 5,813	\$ 5,566
Other commercial	1,217	540
Residential real estate mortgages	2,622	2,736
Consumer	1,398	858
Accruing troubled debt restructured loans	11,050	9,700
Nonaccrual troubled debt restructured loans:		
Commercial mortgages	2,238	–
Other commercial	247	228
Residential real estate mortgages	887	336
Consumer	44	45
Nonaccrual troubled debt restructured loans	3,416	609
Total troubled debt restructured loans	\$ 14,466	\$ 10,309

As a result of weakened economic conditions, the Corporation continues to experience an increase in troubled debt restructuring events involving commercial and residential borrowers. The increase in troubled debt restructured loans in the first quarter of 2010 included a \$2.2 million commercial mortgage loan secured by affordable housing condominium units. The loan restructuring included a modification in the amount and timing of loan payments and a reduction in the stated interest rate. This loan was classified as nonaccrual in the fourth quarter of 2009 and remains in nonaccrual status as of March 31, 2010.

#### Allowance for Loan Losses

Establishing an appropriate level of allowance for loan losses necessarily involves a high degree of judgment. The Corporation uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the loan portfolio for purposes of establishing a sufficient allowance for loan losses. For a more detailed discussion on the allowance for loan losses, see additional information in Item 7 under the caption “Application of Critical Accounting Policies and Estimates” of Washington Trust’s Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

The allowance for loan losses is management’s best estimate of the probable loan losses inherent in the loan portfolio as of the balance sheet date. The allowance is increased by provisions charged to earnings and by recoveries of amounts previously charged off, and is reduced by charge-offs on loans.

The Bank’s general practice is to identify problem credits early and recognize full or partial charge-offs as promptly as practicable when it is determined that the collection of loan principal is unlikely. The Bank recognizes full or partial charge-offs on collateral dependent impaired loans when the collateral is deemed to be insufficient to support the

carrying value of the loan. The Bank does not recognize a recovery when an updated appraisal indicates a subsequent increase in value.

At March 31, 2010, the allowance for loan losses was \$27.7 million, or 1.43% of total loans, compared to an allowance of \$27.4 million, or 1.43% of total loans at December 31, 2009. The status of nonaccrual loans, delinquent loans and performing loans were all taken into consideration in the assessment of the adequacy of the allowance for loans losses. Management believes that the allowance for loan losses is adequate and consistent with asset quality and delinquency indicators.

Various loan loss allowance coverage ratios are affected by the timing and extent of charge-offs, particularly with respect to impaired collateral dependent loans. For such loans the Bank generally recognizes a partial charge-off equal

-45-

---

Table of Contents

to the identified loss exposure, therefore the remaining allocation of loss is minimal. The ratio of the allowance for loan losses to nonaccrual loans was 113.66% at March 31, 2010. The \$24.4 million balance of total nonaccrual loans at that date was net of charge-offs amounting to \$5.5 million.

The estimation of loan loss exposure inherent in the loan portfolio includes, among other procedures, (1) identification of loss allocations for individual loans deemed to be impaired in accordance with GAAP, (2) loss allocation factors for non-impaired loans based on credit grade, loss experience, delinquency factors and other similar economic indicators, and (3) general loss allocations for other environmental factors, which is classified as “unallocated”. We periodically reassess and revise the loss allocation factors used in the assignment of loss exposure to appropriately reflect our analysis of migrational loss experience. We analyze historical loss experience in the various portfolios over periods deemed to be relevant for each portfolio. Revisions to loss allocation factors are not retroactively applied.

The methodology to measure the amount of estimated loan loss exposure includes an analysis of individual loans deemed to be impaired. Impaired loans are loans for which it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreements and loans restructured in a troubled debt restructuring. Impaired loans do not include large groups of smaller-balance homogenous loans that are collectively evaluated for impairment, which consist of most residential mortgage loans and consumer loans. Impairment is measured on a discounted cash flow method based upon the loan’s contractual effective interest rate, or at the loan’s observable market price, or at the fair value of the collateral if the loan is collateral dependent. Impairment is measured based on the fair value of the collateral less costs to sell if it is determined that foreclosure is probable. For collateral dependent loans, management may adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of circumstances associated with the property.

Other individual commercial loans and commercial mortgage loans not deemed to be impaired are evaluated using an internal rating system and the application of loss allocation factors. The loan rating system and the related loss allocation factors take into consideration parameters including the borrower’s financial condition, the borrower’s performance with respect to loan terms, and the adequacy of collateral. During the first quarter of 2010 we have continued to periodically reassess and revise the loss allocation factors used in the assignment of loss exposure to appropriately reflect our analysis of migrational loss experience. We have continued to adjust loss allocations for various factors including declining trends in real estate values, continued weakness in general economic conditions and our assessment of credit risk associated with an ongoing trend toward larger credit relationships. The loss allocation factor associated with this latter item was classified in the unallocated portion of the allowance for loan losses maintained for general loss allocations for environmental factors in financial reporting periods prior to the quarter ended March 31, 2010. We believe that the periodic reassessment and revision of the loss allocation factors during the first quarter of 2010 have not resulted in a material impact on the allocation of total loan loss exposure.

Appraisals are generally obtained with values determined on an “as is” basis from independent appraisal firms for real estate collateral dependent commercial loans in the process of collection or when warranted by other deterioration in the borrower’s credit status. Updates to appraisals are obtained when management believes it is warranted. The Corporation has continued to maintain appropriate professional standards regarding the professional qualifications of appraisers and has an internal review process to monitor the quality of appraisals.

Portfolios of more homogenous populations of loans including residential mortgages and consumer loans are analyzed as groups taking into account delinquency ratios and other indicators and our historical loss experience for each type of credit product. During the first quarter of 2010, the Corporation has continued to update these analyses and has continued to adjust its loss allocations for various factors that it believes are not adequately presented in historical loss experience including declining trends in real estate values, changes in unemployment levels and increases in

delinquency levels. These factors are also evaluated taking into account the geographic location of the underlying loans. We believe that the updated analyses and related adjustments to loss factors during the first quarter of 2010 have not resulted in a material impact on the allocation of loan loss exposure.

For residential mortgages and real estate collateral dependent consumer loans that are in the process of collection, valuations are obtained from independent appraisal firms with values determined on an "as is" basis or, in some cases, broker price opinions.

For the three months ended March 31, 2010 and 2009, the loan loss provision totaled \$1.5 million and \$1.7 million, respectively. The provision for loan losses was based on management's assessment of economic and credit conditions,

Table of Contents

with particular emphasis on commercial and commercial real estate categories, as well as growth in the loan portfolio. For the first quarter 2010 and 2009, net charge-offs totaled \$1.2 million and \$927 thousand, respectively. Commercial and commercial real estate loan net charge-offs amounted to 84% of total net charge-offs in the first quarter 2010 and 87% in the first quarter 2009.

Management believes that overall credit quality continues to be affected by weaknesses in national and regional economic conditions. These conditions, including high unemployment levels, may continue through 2010 and possibly into 2011. Rhode Island's economy may also be adversely affected by recent weather-related flooding events. While management believes that the level of allowance for loan losses at March 31, 2010 is appropriate, management will continue to assess the adequacy of the allowance for loan losses in accordance with its established policies.

The following table presents the allocation of the allowance for loan losses as of the periods indicated:

(Dollars in thousands)

	Mar. 31 2010	Dec. 31 2009
<b>Commercial:</b>		
Mortgages	\$ 8,022	\$ 7,360
% of these loans to all loans	25.5 %	25.9 %
Construction and development	1,066	874
% of these loans to all loans	4.0 %	3.8 %
Other	6,366	6,423
% of these loans to all loans	22.1 %	21.6 %
<b>Residential:</b>		
Mortgages	3,388	3,638
% of these loans to all loans	30.8 %	30.9 %
Homeowner construction	43	43
% of these loans to all loans	0.6 %	0.6 %
Consumer	1,698	1,346
% of these loans to all loans	17.0 %	17.2 %
Unallocated	7,128	7,716
Balance at end of year	\$ 27,711	\$ 27,400
	100.0 %	100.0 %

## Sources of Funds

Our sources of funds include deposits, brokered certificates of deposit, FHLBB borrowings, other borrowings and proceeds from the sales, maturities and payments of loans and investment securities. Washington Trust uses funds to originate and purchase loans, purchase investment securities, conduct operations, expand the branch network and pay dividends to shareholders.

## Deposits

Washington Trust offers a wide variety of deposit products to consumer and business customers. Deposits provide an important source of funding for the Bank as well as an ongoing stream of fee revenue.

Deposits totaled \$2.0 billion at March 31, 2010, up by \$38 million, or 2%, from the balance at December 31, 2009. Excluding out-of-market brokered certificates of deposit, in-market deposits grew by \$43 million, or 2%, from the balance at the end of 2009.

Demand deposits amounted to \$204 million at March 31, 2010, up by \$10 million, or 5%, from December 31, 2009.

NOW account balances decreased by \$5 million, or 3%, in the first three months of 2010 and totaled \$197 million at March 31, 2010.

Money market account balances amounted to \$398 million at March 31, 2010, down by \$5 million, or 1%, from the balance at December 31, 2009.



## Table of Contents

During the first three months of 2010, savings deposits increased by \$11 million, or 6%, and totaled \$202 million at March 31, 2010.

Time deposits (including brokered certificates of deposit) amounted to \$960 million at March 31, 2010, up by \$28 million from the balance at December 31, 2009. Washington Trust is a member of the Certificate of Deposit Account Registry Service (“CDARS”) network. Washington Trust uses CDARS to place customer funds into certificates of deposit issued by other banks that are members of the CDARS network. This occurs in increments less than FDIC insurance limits to ensure that customers are eligible for full FDIC insurance. We receive a reciprocal amount of deposits from other network members who do the same with their customer deposits. CDARS deposits are considered to be brokered deposits for banking regulatory purposes. We consider these reciprocal CDARS deposit balances to be in-market deposits as distinguished from traditional out-of-market brokered deposits. Excluding out of market brokered certificates of deposit, in-market time deposits grew by \$33 million, or 4%, in the first three months of 2010. Included in in-market time deposits at March 31, 2010 are CDARS reciprocal time deposits of \$225 million, which were up by \$49 million from December 31, 2009. In addition, the Corporation utilizes out-of-market brokered time deposits as part of its overall funding program along with other sources. Out of market brokered time deposits amounted to \$89 million at March 31, 2010, down by \$5 million, or 5%, from December 31, 2009.

### Borrowings

#### FHLB Advances

The Corporation utilizes advances from the FHLB as well as other borrowings as part of its overall funding strategy. FHLB advances are used to meet short-term liquidity needs, to purchase securities and to purchase loans from other institutions. FHLB advances decreased by \$29 million during the three months ended March 31, 2010.

In connection with the Corporation’s ongoing interest rate risk management efforts, in January and April 2010, the Corporation modified the terms to extend the maturity dates of certain FHLBB advances totaling \$88.5 million with original maturity dates in 2010, 2011 and 2012. As a result, the Corporation expects total interest expense savings of approximately \$364 thousand in the year 2010.

See Note 7 to the Consolidated Financial Statements for additional information on borrowings.

### Liquidity and Capital Resources

Liquidity is the ability of a financial institution to meet maturing liability obligations and customer loan demand. Washington Trust’s primary source of liquidity is deposits, which funded approximately 67% of total average assets in the first three months of 2010. While the generally preferred funding strategy is to attract and retain low cost deposits, the ability to do so is affected by competitive interest rates and terms in the marketplace. Other sources of funding include discretionary use of purchased liabilities (e.g., FHLB term advances and other borrowings), cash flows from the Corporation’s securities portfolios and loan repayments. Securities designated as available for sale may also be sold in response to short-term or long-term liquidity needs although management has no intention to do so at this time. For a more detailed discussion on Washington Trust’s detailed liquidity funding policy and contingency funding plan, see additional information in Item 7 under the caption “Liquidity and Capital Resources” of Washington Trust’s Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

The Corporation’s Asset/Liability Committee (“ALCO”) establishes and monitors internal liquidity measures to manage liquidity exposure. Liquidity remained well within target ranges established by the ALCO during the first quarter of 2010. Based on its assessment of the liquidity considerations described above, management believes the Corporation’s sources of funding will meet anticipated funding needs.

For the three months ended March 31, 2010, net cash provided by financing activities amounted to \$5 million. A \$38 million net increase in deposits in the quarter was partially offset by a \$29 million net decrease in FHLBB advances and \$3 million of cash dividends paid. Net cash used in investing activities totaled \$42 million for the three months ended March 31, 2010 and was used to purchase debt securities and fund loan growth. Net cash provided by operating activities amounted to \$14 million for the three months ended March 31, 2010, most of which was generated by proceeds on sales of residential mortgage loans and net income. See the Corporation's Consolidated Statements of Cash Flows for further information about sources and uses of cash.

Total shareholders' equity amounted to \$260 million at March 31, 2010, compared to \$255 million at December 31, 2009.

Table of Contents

The Corporation's 2006 Stock Repurchase Plan authorizes the repurchase of up to 400,000 shares. No shares were repurchased in the first quarter of 2010. As of March 31, 2010, a cumulative total of 185,400 shares have been repurchased under this plan at a total cost of \$4.8 million.

The ratio of total equity to total assets amounted to 8.96% at March 31, 2010. This compares to a ratio of 8.84% at December 31, 2009. Book value per share as of March 31, 2010 and December 31, 2009 amounted to \$16.14 and \$15.89, respectively.

The Bancorp and the Bank are subject to various regulatory capital requirements. As of March 31, 2010, the Bancorp and the Bank is categorized as "well-capitalized" under the regulatory framework for prompt corrective action. See Note 8 to the Consolidated Financial Statements for additional discussion of capital requirements.

## Contractual Obligations and Commitments

The Corporation has entered into numerous contractual obligations and commitments. The following table summarizes our contractual cash obligations and other commitments at March 31, 2010.

(Dollars in thousands)

	Total	Payments Due by Period			
		Less Than 1 Year (1)	1-3 Years	4-5 Years	After 5 Years
<b>Contractual Obligations:</b>					
FHLB advances (2)	\$ 577,965	\$ 124,924	\$ 207,249	\$ 174,528	\$ 71,264
Junior subordinated debentures	32,991	–	–	–	32,991
Operating lease obligations	6,080	1,385	1,785	1,132	1,778
Software licensing arrangements	1,261	1,179	82	–	–
Treasury, tax and loan demand note	878	878	–	–	–
Other borrowed funds	19,925	140	19,575	88	122
<b>Total contractual obligations</b>	<b>\$ 639,100</b>	<b>\$ 128,506</b>	<b>\$ 228,691</b>	<b>\$ 175,748</b>	<b>\$ 106,155</b>

- (1) Maturities or contractual obligations are considered by management in the administration of liquidity and are routinely refinanced in the ordinary course of business.
- (2) All FHLB advances are shown in the period corresponding to their scheduled maturity. Some FHLB advances are callable at earlier dates.

(Dollars in thousands)

	Total	Amount of Commitment Expiration – Per Period			
		Less Than 1 Year	1-3 Years	4-5 Years	After 5 Years
<b>Other Commitments:</b>					
Commercial loans	\$ 153,147	\$ 102,706	\$ 26,794	\$ 3,398	\$ 20,249
Home equity lines	185,458	670	95	–	184,693
Other loans	22,670	19,048	50	3,572	–
Standby letters of credit	9,194	2,555	6,639	–	–
<b>Forward loan commitments to:</b>					
Originate loans	12,533	12,533	–	–	–
Sell loans	17,188	17,188	–	–	–
<b>Customer related derivative contracts:</b>					

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

Interest rate swaps with customers	60,656	–	6,687	44,113	9,856
Mirror swaps with counterparties	60,656	–	6,687	44,113	9,856
Equity commitment to affordable housing limited partnership (1)	690	690	–	–	–
Total commitments	\$ 522,192	\$ 155,390	\$ 46,952	\$ 95,196	\$ 224,654

(1) The funding of this commitment is generally contingent upon substantial completion of the project. See Note 9 to the Consolidated Financial Statements for additional information.

## Table of Contents

### Off-Balance Sheet Arrangements

For information on financial instruments with off-balance sheet risk and derivative financial instruments see Note 9 to the Consolidated Financial Statements.

### Recently Issued Accounting Pronouncements

See Note 2 to the Consolidated Financial Statements for details of recently issued accounting pronouncements and their expected impact on the Corporation's financial statements.

### Asset/Liability Management and Interest Rate Risk

Interest rate risk is the primary market risk category associated with the Corporation's operations. The ALCO is responsible for establishing policy guidelines on liquidity and acceptable exposure to interest rate risk. Interest rate risk is the risk of loss to future earnings due to changes in interest rates. The objective of the ALCO is to manage assets and funding sources to produce results that are consistent with Washington Trust's liquidity, capital adequacy, growth, risk and profitability goals.

The ALCO manages the Corporation's interest rate risk using income simulation to measure interest rate risk inherent in the Corporation's on-balance sheet and off-balance sheet financial instruments at a given point in time by showing the effect of interest rate shifts on net interest income over a 12-month horizon, the month 13 to month 24 horizon and a 60-month horizon. The simulations assume that the size and general composition of the Corporation's balance sheet remain static over the simulation horizons, with the exception of certain deposit mix shifts from low-cost core savings to higher-cost time deposits in selected interest rate scenarios. Additionally, the simulations take into account the specific repricing, maturity, call options, and prepayment characteristics of differing financial instruments that may vary under different interest rate scenarios. The characteristics of financial instrument classes are reviewed periodically by the ALCO to ensure their accuracy and consistency.

The ALCO reviews simulation results to determine whether the Corporation's exposure to a decline in net interest income remains within established tolerance levels over the simulation horizons and to develop appropriate strategies to manage this exposure. As of March 31, 2010 and December 31, 2009, net interest income simulations indicated that exposure to changing interest rates over the simulation horizons remained within tolerance levels established by the Corporation. The Corporation defines maximum unfavorable net interest income exposure to be a change of no more than 5% in net interest income over the first 12 months, no more than 10% over the second 12 months, and no more than 10% over the full 60-month simulation horizon. All changes are measured in comparison to the projected net interest income that would result from an "unchanged" rate scenario where both interest rates and the composition of the Corporation's balance sheet remain stable for a 60-month period. In addition to measuring the change in net interest income as compared to an unchanged interest rate scenario, the ALCO also measures the trend of both net interest income and net interest margin over a 60-month horizon to ensure the stability and adequacy of this source of earnings in different interest rate scenarios.

The ALCO regularly reviews a wide variety of interest rate shift scenario results to evaluate interest risk exposure, including scenarios showing the effect of steepening or flattening changes in the yield curve of up to 500 basis points as well as parallel changes in interest rates of up to 400 basis points. Because income simulations assume that the Corporation's balance sheet will remain static over the simulation horizon, the results do not reflect adjustments in strategy that the ALCO could implement in response to rate shifts.

The following table sets forth the estimated change in net interest income from an unchanged interest rate scenario over the periods indicated for parallel changes in market interest rates using the Corporation's on- and off-balance sheet financial instruments as of March 31, 2010 and December 31, 2009. Interest rates are assumed to shift by a parallel 100, 200 or 300 basis points upward or 100 basis points downward over a 12-month period, except for core

savings deposits, which are assumed to shift by lesser amounts due to their relative historical insensitivity to market interest rate movements. Further, deposits are assumed to have certain minimum rate levels below which they will not fall. It should be noted that the rate scenarios shown do not necessarily reflect the ALCO's view of the "most likely" change in interest rates over the periods indicated.

-50-

---

Table of Contents

	March 31, 2010		December 31, 2009	
	Months 1 - 12	Months 13 - 24	Months 1 - 12	Months 13 - 24
100 basis point rate decrease	-3.12%	-9.56%	-2.09%	-7.08%
100 basis point rate increase	3.22%	4.60%	1.85%	2.89%
200 basis point rate increase	6.62%	8.82%	4.11%	6.45%
300 basis point rate increase	11.20%	12.45%	9.14%	11.12%

The ALCO estimates that the negative exposure of net interest income to falling rates as compared to an unchanged rate scenario results from a more rapid decline in earning asset yields compared to rates paid in deposits. If market interest rates were to fall from their already low levels and remain lower for a sustained period, certain core savings and time deposit rates could decline more slowly and by a lesser amount than other market rates. Asset yields would likely decline more rapidly than deposit costs as current asset holdings mature or reprice, since cash flow from mortgage-related prepayments and redemption of callable securities would increase as market rates fall.

The positive exposure of net interest income to rising rates as compared to an unchanged rate scenario results from a more rapid projected relative rate of increase in asset yields than funding costs over the near term. For simulation purposes, deposit rate changes are anticipated to lag other market rates in both timing and magnitude. The ALCO's estimate of interest rate risk exposure to rising rate environments, including those involving changes to the shape of the yield curve, incorporates certain assumptions regarding the shift in deposit balances from low-cost core savings categories to higher-cost deposit categories, which has characterized a shift in funding mix during the past rising interest rate cycles.

While the ALCO reviews simulation assumptions and periodically back-tests the simulation results to ensure that they are reasonable and current, income simulation may not always prove to be an accurate indicator of interest rate risk or future net interest margin. Over time, the repricing, maturity and prepayment characteristics of financial instruments and the composition of the Corporation's balance sheet may change to a different degree than estimated. Simulation modeling assumes a static balance sheet, with the exception of certain modeled deposit mix shifts from low-cost core savings deposits to higher-cost money market and time deposits in rising rate scenarios as noted above. Due to the low current level of market interest rates, the banking industry has experienced relatively strong growth in low-cost FDIC-insured core savings deposits over the past several quarters. The ALCO recognizes that a portion of these increased levels of low-cost balances could shift into higher yielding alternatives in the future, particularly if interest rates rise and as confidence in financial markets strengthens, and has modeled increased amounts of deposit shifts out of these low-cost categories into higher-cost alternatives in the rising rate simulation scenarios presented above. It should be noted that the static balance sheet assumption does not necessarily reflect the Corporation's expectation for future balance sheet growth, which is a function of the business environment and customer behavior. Another significant simulation assumption is the sensitivity of core savings deposits to fluctuations in interest rates. Income simulation results assume that changes in both core savings deposit rates and balances are related to changes in short-term interest rates. The assumed relationship between short-term interest rate changes and core deposit rate and balance changes used in income simulation may differ from the ALCO's estimates. Lastly, mortgage-backed securities and mortgage loans involve a level of risk that unforeseen changes in prepayment speeds may cause related cash flows to vary significantly in differing rate environments. Such changes could affect the level of reinvestment risk associated with cash flow from these instruments, as well as their market value. Changes in prepayment speeds could also increase or decrease the amortization of premium or accretion of discounts related to such instruments, thereby affecting interest income.





Table of Contents

The Corporation also monitors the potential change in market value of its available for sale debt securities in changing interest rate environments. The purpose is to determine market value exposure that may not be captured by income simulation, but which might result in changes to the Corporation's capital position. Results are calculated using industry-standard analytical techniques and securities data. Available for sale equity securities are excluded from this analysis because the market value of such securities cannot be directly correlated with changes in interest rates. The following table summarizes the potential change in market value of the Corporation's available for sale debt securities as of March 31, 2010 and December 31, 2009 resulting from immediate parallel rate shifts:

(Dollars in thousands)	Down 100 Basis Points	Up 200 Basis Points
Security Type		
U.S. government-sponsored enterprise securities (noncallable)	\$ 1,298	\$ (2,432 )
U.S. government-sponsored enterprise securities (callable)	128	(629 )
States and political subdivision	3,668	(9,554 )
Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises	5,819	(21,005 )
Trust preferred debt and other corporate debt securities	391	931
Total change in market value as of March 31, 2010	\$ 11,304	\$ (32,689 )
Total change in market value as of December 31, 2009	\$ 12,251	\$ (33,802 )

See additional discussion in Note 9 to the Corporation's Consolidated Financial Statements for more information regarding the nature and business purpose of financial instruments with off-balance sheet risk and derivative financial instruments.

**ITEM 3. Quantitative and Qualitative Disclosures About Market Risk**

Information regarding quantitative and qualitative disclosures about market risk appears under Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," under the caption "Asset/Liability Management and Interest Rate Risk."

**ITEM 4. Controls and Procedures****Disclosure Controls and Procedures**

As required by Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Corporation carried out an evaluation under the supervision and with the participation of the Corporation's management, including the Corporation's principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures as of the end of the quarter ended March 31, 2010. Based upon that evaluation, the principal executive officer and principal financial officer concluded that the Corporation's disclosure controls and procedures are effective and designed to ensure that information required to be disclosed by the Corporation in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. The Corporation will continue to review and document its disclosure controls and procedures and consider such changes in future evaluations of the effectiveness of such controls and procedures, as it deems appropriate.

**Internal Control Over Financial Reporting**

There has been no change in our internal control over financial reporting during the period ended March 31, 2010 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II

Other Information

Item 1. Legal Proceedings

The Corporation is involved in various claims and legal proceedings arising out of the ordinary course of business. Management is of the opinion, based on its review with counsel of the development of such matters to date, that the ultimate disposition of such matters will not materially affect the consolidated financial position or results of operations of the Corporation.

-52-

---

Table of Contents

## Item 1A. Risk Factors

There have been no material changes in the risk factors described in Item 1A of Washington Trust's Annual Report on Form 10-K for the year ended December 31, 2009.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information as of and for the quarter ended March 31, 2010 regarding shares of common stock of the Corporation that were repurchased under the 2006 Stock Repurchase Plan, the Bancorp's 1997 Equity Incentive Plan, as amended, and the Bancorp's 2003 Stock Incentive Plan, as amended.

	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plan(s)	Maximum number of shares that may yet be purchased under the plan(s)
<b>2006 Stock Repurchase Plan (1)</b>				
Balance at beginning of period				214,600
1/1/2010 to 1/31/2010	–	–	–	214,600
2/1/2010 to 2/28/2010	–	–	–	214,600
3/1/2010 to 3/31/2010	–	–	–	214,600
Total 2006 Stock Repurchase Plan	–	–	–	214,600
<b>Other (2)</b>				
Balance at beginning of period				N/A
1/1/2010 to 1/31/2010	–	–	–	N/A
2/1/2010 to 2/28/2010	32,716	\$ 17.01	32,716	N/A
3/1/2010 to 3/31/2010	4,296	18.69	4,296	N/A
Total Other	37,012	17.21	37,012	N/A
Total Purchases of Equity Securities	37,012	\$ 17.21	37,012	

(1)The 2006 Stock Repurchase Plan was established in December 2006. A maximum of 400,000 shares were authorized under the plan. The Bancorp plans to hold the repurchased shares as treasury stock for general corporate purposes.

(2)Pursuant to the Corporation's share-based compensation plans, employees may deliver back shares of stock previously issued in payment of the exercise price of stock options. While required to be reported in this table, such transactions are not reported as share repurchases in the Corporation's Consolidated Financial Statements. The Corporation's share-based compensation plans (the 1997 Plan and the 2003 Plan) have expiration dates of April 29, 2017 and February 19, 2029, respectively.

## Item 6. Exhibits

(a) Exhibits. The following exhibits are included as part of this Form 10-Q:

## Exhibit

## Number

- 10.1 Amendment to Wealth Management Business Building Incentive Plan – Filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K dated January 20, 2010. (1)
- 10.2 Terms of Form of Deferred Stock Unit Award Agreement, dated January 20, 2010 – Filed herewith. (1)

31.1

Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. – Filed herewith. (2)

31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. – Filed herewith. (2)

32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350,  
as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 – Filed herewith. (2)

(1) Management contract or compensatory plan or arrangement.

(2) These certifications are not “filed” for purposes of Section 18 of the Exchange Act or incorporated by reference into any filing under the Securities Act or the Exchange Act.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WASHINGTON TRUST BANCORP, INC.  
(Registrant)

Date: May 6, 2010      By: /s/ Joseph J. MarcAurele  
Joseph J. MarcAurele  
Chairman, President and Chief Executive Officer  
(principal executive officer)

Date: May 6, 2010      By: /s/ David V. Devault  
David V. Devault  
Executive Vice President, Chief Financial Officer and  
Secretary  
(principal financial and accounting officer)

Table of Contents

Exhibit Index

Exhibit  
Number

- 10.1 Amendment to Wealth Management Business Building Incentive Plan – Filed as Exhibit 10.1 to the Registrant’s Current Report on Form 8-K dated January 20, 2010. (1)
  - 10.2 Terms of Form of Deferred Stock Unit Award Agreement, dated January 20, 2010 – Filed herewith. (1)
  - 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. – Filed herewith. (2)
  - 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. – Filed herewith. (2)
  - 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 – Filed herewith. (2)
- (1) Management contract or compensatory plan or arrangement.  
(2) These certifications are not “filed” for purposes of Section 18 of the Exchange Act or incorporated by reference into any filing under the Securities Act or the Exchange Act.