VINTAGE PETROLEUM INC

Form 425

November 02, 2005

Filed by Occidental Petroleum Corporation pursuant to rule 425 under the Securities Act of 1933 and deemed filed pursuant to Rule 14a-12 under the Securities and Exchange Act of 1934, as amended

Occidental Petroleum Corporation

November 2, 2005

STEVE CHAZEN

Senior Executive Vice President &

Chief Financial Officer

Merrill Lynch

2005 Global Energy Conference

Occidental Petroleum Corporation

Filed pursuant to Rule 425 and deemed filed pursuant to Rule 14a-12

Filing Person: Occidental Petroleum Corporation

Subject Company: Vintage Petroleum, Inc.

File Number: 1-10578

Additional Information and Where to Find It

Oxy will file a Form S-4, Vintage will file a proxy statement and both companies will file other relevant documents concerning

the proposed merger transaction with the Securities and Exchange Commission (SEC). INVESTORS ARE URGED TO

READ THE FORM S-4 AND PROXY STATEMENT WHEN THEY BECOME AVAILABLE AND ANY OTHER RELEVANT

DOCUMENTS FILED WITH THE SEC BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION. You will be able to

obtain the documents free of charge at the website maintained by the SEC at www.sec.gov. In addition, you may obtain

documents filed with the SEC by Oxy free of charge by contacting Christel Pauli, Counsel and Assistant Secretary, Occidental Petroleum Corporation, at 10889 Wilshire Blvd., Los Angeles, California 90024. The documents will also be

available online at www.oxy.com.

Participants in Solicitation

Oxy, Vintage and their respective directors and executive officers may be deemed to be participants in the solicitation of

proxies from Vintage shareholders in connection with the merger. Information about the directors and executive officers of

Oxy and their ownership of Oxy stock is set forth in the proxy statement for Oxy's 2005 Annual Meeting of Shareholders.

Information about the directors and executive officers of Vintage and their ownership of Vintage stock is set forth in the

proxy statement for Vintage's 2005 Annual Meeting of Shareholders. Investors may obtain additional information regarding

the interests of such participants by reading the Form S-4 and proxy statement for the merger when they become available.

Investors should read the Form S-4 and proxy statement carefully when they become available before making any voting or

investment decisions.

Occidental Petroleum Corporation

2004 Proven Reserves of 2.5 billion barrels oil equivalent

2004 Results: WTI = \$41.40 per bbl

Net Income \$2.6 billion

Cash From Operations \$3.9 billion

Return on Equity 27.8%

Return on Capital Employed 20.2%

Total Shareholder Return 41.1%

Nine Month 2005 Results

Equity Market Capitalization \$30 billion as of 10/26/05

4th largest U.S. oil & gas company

Net Income Reported/Core \$4.129/\$2.806 Billion

Earnings per Share Reported/Core \$10.26/\$6.97

Cash from Operations\$ 3.7 Billion

Stockholders Equity \$13.9 Billion

*ROCE (%) 36

*ROE (%) 45

Consolidated Results

*Annualized through first nine months of 2005.

WTI = \$55.40

See Appendix B for GAAP reconciliation.

Financial Performance Criteria

Return on Capital Employed

Measures Efficient Use of Capital

Return on Equity

Total Return to Stockholders

Stock Price Change Plus Dividend

20

Return On Capital Employed

Percent

15

15

11

15

12

11

9

2004

2002 - 2004

2000 - 2004

1995 - 2004

S&P 500

Oil & Gas Index

Oxy

Data Source: Bloomberg

See Appendix B for GAAP Reconciliation

Return On Common Equity

Percent 28 22 22 15 25 17 17 12 2004 2002 - 2004 2000 - 2004 1995 - 2004 S&P 500 Oil & Gas Index Oxy Data Source: Bloomberg

What s Been Oxy Strategy:

Focused Operations

Value Creation

Disciplined Financial Philosophy

Worldwide Operations Long Beach Permian Basin Horn Mountain Hugoton Elk Hills Colombia Ecuador Libya Russia Pakistan Oman U.A.E. Yemen Qatar

Argentina

| Thousand BOE/Day |
|------------------|
| 515 |
| 476 |
| 566 |
| 547 |
| 461 |
| 425 |
| 438 |
| 395 |
| |

Worldwide Production

Production & Reserve Additions Million BOE Production Additions See Appendix B for GAAP reconciliation.

Million BOE

Sources of Worldwide Reserve Additions

1,170

244

263

368

268

969

See Appendix B for GAAP reconciliation.

Finding & Development Costs BP OXY **XOM** CVX **KMG** BR UCL APA APC COP DVN AHC 5.00 5.42 **5.71 6.77** 6.95 7.00 8.20 8.58 15.99 9.72 9.35 17.18

6.05

3-Year Average

2002-2004 (\$/BOE)

MRO

Data Source: Merrill Lynch Equity Research

2002-2004 Free Cash Flow*

\$/BOE

OXY: 2004 \$12.04/BOE

 \ast Combined (consolidated and other interests) exploration & production income after taxes and before interest,

plus DD&A and exploration expense, less capital (excluding acquisitions and ARO costs) divided by BOE sales.

See Appendix B for GAAP reconciliation

Focused Value Creation Strategy

Maintain Strong Balance Sheet

Disciplined Capital Expenditure Program

Selective Acquisitions

Moderate Predictable Reserve/Production Growth

Chemicals Provides Excess Cash Flow

Review Non-Core Investments

Review Dividend Policy Annually

| Balance Sheet |
|---------------------------|
| 6,354 |
| 4,890 |
| 2000 |
| 2001 |
| 2002 |
| 4,759 |
| 4,774 |
| 5,634 |
| 6,318 |
| Total Debt - \$ Millions |
| Total Equity - \$Millions |
| 2000 |
| 2001 |
| 2002 |
| 4,570 |
| 2003 |
| 2003 |
| 7,929 |
| 2004 |
| 3,905 |
| 2004 |
| 10,550 |
| 57 |
| 46 |
| 43 |

37

27

Debt/Cap - Percentage

3,017

3Q 2005

3Q 2005

13,906

18

2005 Capital Expenditures (\$MM)

Oil & Gas US \$ 850

Middle East / North Africa 560

Latin America

160

Other International 10

Exploration

280

Chemicals

170

2,030

Dolphin

360

\$ 2,390

Net Acquisition Capital \$2,100

Selective Acquisitions

Natural Consolidator

Permian Basin

California

Vulcan Chlor-Alkali Plants

Vintage Petroleum

Permian Basin Acquisitions

Spent \$1.4 Billion on Asset Acquisitions

(Net of Asset Sales)

Projected Production Impact

Estimated Year-End 2005 Exit Rate of 30,000 BOE/Day

First Nine Months 2005

Chemical Highlights

Generate Cash Flow In Excess of Capital Expenditures Through the Business Cycle

Primary Mission of Oxy s Chemicals Business

Generated Nearly \$3 Billion of Cash Flow After Capital During the Last 10 Years

Generated Approximately \$700 Million of Cash Flow After Capital Through Nine Months 2005

Vintage Transaction Summary

Consideration

0.42 Oxy shares per Vintage share (~28.7 Mm Oxy shares)

\$20.00 cash per Vintage share (~\$1,366 Mm)

Strategic Overlap

Financially Accretive

Annual Synergies - \$40-60 Mm cost savings and exploration capital savings of ~\$100 Mm

Growth Opportunities

Argentina and California are the primary drivers

Planned Repurchase of 9 Mm Oxy shares

Transaction Summary

Consideration <u>\$Mm</u>

0.42 x 68.3 Mm shares x \$74.98/share \$2,151

\$20/share x 68.3 Mm shares 1,366

Debt assumed 550

Estimated Cash at closing (225)

Total consideration \$3,842

Proved Reserves 437 Mmboe (12/31/04)

Probable and Possible Reserves 421 Mmboe (12/31/04)

2nd Qtr 2005 Production of ~76,000 Boepd

2005E Free Cash Flow

\$/BOE

Strategic Overlap

Argentina

Significantly enhances Latin America core area

22 concessions, mostly in the San Jorge Basin

As of 12/31/04, ~217 Mmboe of proved reserves, ~500 drilling locations (97% historical drilling success rate)

Strong current production and expected 10-15% production growth over the next few years driven by 3-D seismic

Effective export tax rate of \sim 27% at \$40.00 and \sim 31% at >\$50

Multiple consolidation opportunities

10 Year average F&D costs: \$2.87/Boe

Vintage Properties

Buenos Aires

Vintage Growth Opportunities

Argentina

Strategic Overlap

Argentina Historical and Forecast Production Growth

Strategic Overlap

California

Good strategic fit with existing Oxy operations

~70 Mmboe of proved reserves as of 12/31/04

Oxy sees significant opportunity to increase recovery on existing properties (~20% over the next few years)

~11,000+ Boepd of production

Key fields are high quality crude oil

Bakersfield

Elk Hills

Sacramento

San Francisco

Sacramento

Valley

Los Angeles

Oxy Producing Properties

Oxy Exploration Acreage

Vintage Properties

Vintage Other Properties

Bolivia Intriguing potential, needs long term market development

Yemen

Candidates for portfolio rationalization

East Texas, Gulf Coast, Mid-Continent

Unconventional North American gas

~71 Mmboe of proved reserves as of 12/31/04

~19,000 Boepd of production

Divestitures expected to reduce purchase price per Boe

Transaction Value

<u>198</u>

<u>166</u>

| Note: This slide is taken from VPI s analyst presentation at the UBS conference in Las Vegas in May 2005. |
|---|
| \$4,642 |
| \$3,849 |
| Total |
| \$64.10 |
| \$52.91 |
| Net Asset Value Per Share |
| 67.7 |
| 67.7 |
| Fully Diluted Shares |
| \$4,339 |
| \$3,582 |
| Net Asset Value |
| <u>(378)</u> |
| <u>(342)</u> |
| Other balance sheet items |
| 45 |
| 45 |
| Gathering/Marketing, Sulfur assets |
| 30 |
| 30 |
| Unevaluated O&G Properties |

| Possible 20% | | |
|--|--|--|
| 398 | | |
| 328 | | |
| Probable 50% | | |
| \$4,046 | | |
| \$3,355 | | |
| Proved 100% | | |
| Reserves Pre-tax PV10% | | |
| \$6.67 | | |
| \$5.83 | | |
| NYMEX Gas Price (6 to 1 ratio) | | |
| \$40 | | |
| \$35 | | |
| NYMEX Oil Price | | |
| As of 12/31/04 (\$Mm, except per share and hydrocarbon prices) | | |
| Note: The above is summarized for demonstration purposes | | |

Pro-Forma Reserves by Country Million BOE 1,982 348 **58** 63 49 47 24 US Qatar Yemen Russia **Pakistan Oman** Colombia 104 Ecuador Proved reserves as of 12/31/04 217 Argentina **Bolivia** 77 OXY

Vintage

Reserve Life of 12.7; Total proved reserves of 2,969 Mmboe

Dividends

2002-2004 Dividend Payments Totaled Nearly \$1.2 Billion

Annual Payout Rates Per Common Share

2002 = \$1.00

2003 = \$1.04

2004 = \$1.10

2005 = \$1.29

2006 = \$1.44

Dividend Policy Evaluated Annually

Cash Dividends

Paid Continuously Since 1975

What s ahead?

Success Riding on Two Factors

Add New Projects in Core Areas to Provide Growth

Maintain Strong Asset Base to Generate Cash to Support Growth

Stay Focused on the Fundamentals

Maintain Financial Discipline and Focus

Execute Our Strategy

Create Long-Term Value

Production Growth Projects

| Qatar: |
|--|
| ISND / ISSD |
| Dolphin |
| Oman: Mukhaizna Oil Field |
| Libya |
| Argentina |
| Permian Basin / California |
| Exploration |
| Current Plans to Drill 30-40 Wells in 2005 |

Awarded 9 Exploration Blocks in Libya in January

Dolphin Gas Project

Projected Start late 2006

Invest Gross Capital

of \$4 Billion (2004-2006)

Oxy s Share is 24.5%

Estimated Net Reserves:

300 Million BOE (assumes 2 BCF/Day Gas Production)

Oman - Mukhaizna Oil Field

Oxy Active in Oman Since 1979

Oxy s Nine Months 2005 Production 26,500 BOE/Day

Oxy Signs 30-Year PSC for Oman s Mukhaizna Oil Field

Increase Production from 10,000BPD to 150,000BPD (Gross)

CAPEX = \$2 Billion

Ultimate Recovery 1 Billion BBLS

Return to Libya

We Have Returned to our Historical Assets

3Q 2005 production 9,000 b/d

Production will contribute approximately 22,000 b/d to Oxy's year-end 2005 exit rate.

Oxy s net working interest in Libya covers approximately 130,000 square kilometers

Exploration

Work program proceeding on nine blocks awarded earlier this year

Significant Potential for Future Production Growth Through Investment in EOR Projects

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|-----------------|--|
| Return to Libya | |
| EPSA II | |
| NC143 | |
| EPSA II | |
| NC145 | |
| EPSA II | |
| NC144 | |
| EPSA 85 | |
| NC150 | |
| EPSA I | |
| NC74 | |
| EPSA I | |
| NC29 | |
| Concessions | |
| 102, 103 | |
| В | |
| C | |
| A | |
| В | |
| F | |
| 36 | |
| 53 | |
| 35 | |
| 52 | |
| 163 | |

| 59 |
|------------------------------|
| 124 |
| 106 |
| Concession Blocks |
| EPSA I (Zueitina) |
| EPSA II Exploration (Oxy) |
| EPSA 85 Exploration (Oxy) |
| EPSA IV #1 Exploration (Oxy) |
| Libya |
| Tunisia |
| Algeria |
| Niger |
| Chad |
| Egypt |
| Tripoli |
| Benghazi |

Conclusion

Strong, Flexible Balance Sheet

Continued Oil & Gas Production Growth

Long-Lived Domestic Oil & Gas Reserve Base

New, High Potential Exploration Opportunities

Solid Base for Future Growth And Profitability

Occidental Petroleum Corporation

The matters set forth in this presentation, including statements as to the expected benefits of the Vintage acquisition such as

efficiencies, cost savings, financial strength, and the competitive ability and position of the combined company, and other

statements identified by such words as "will," "estimates," "expects," "hopes," "projects," "plans," and similar expressions

are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform

Act of 1995. These forward-looking statements involve risks and uncertainties that could significantly affect expected results,

including a delay in or failure to obtain required approvals, the possibility that the anticipated benefits from the acquisition

cannot be fully realized, the possibility that costs or difficulties related to the integration will be greater than expected, the

ability to manage regulatory, tax and legal matters, including changes in tax rates, the impact of competition, and other risk

factors related to our industries as detailed in each of Oxy's and Vintage's reports filed with the SEC. You should not place

undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Unless legally

required, Oxy undertakes no obligation to update publicly any forward-looking statements, whether as a result of new

information, future events or otherwise. Actual results may differ from those set forth in or implied by the forward-looking statements.

The SEC limits the ability of oil and natural gas companies, in their filings with the SEC, to disclose reserves other than

proved reserves demonstrated by actual production or conclusive formation tests to be economically producible under

existing economic and operating conditions. We use certain terms in this presentation, such as probable, possible and

recoverable reserves, that the SEC's guidelines limit in filings with the SEC. Additionally, the SEC requires oil and natural gas

companies, in their filings, to disclose non-financial statistical information about their consolidated entities separately from

such information about their equity holdings and not to show combined totals. Certain information in this presentation is

shown on a combined basis; however, the information is disclosed separately in the Appendix.

Information contained in this presentation regarding Vintage's production, reserves, results, assets and other information has

been taken from Vintage's public filings with the SEC. Oxy makes no representation with respect to the accuracy of this information.

U.S. investors are urged to consider carefully the disclosure in our Form 10-K, available through the following toll-free

number, 1-88-OXYPETE (1-88-699-7383) or on the internet at http://www.oxy.com. You can also obtain a

copy from the SEC by calling 1-800-SEC-0330.

Appendix A Vintage Acquisition

Strategic Overlap

Margin

| Strategic Overlap |
|------------------------------|
| Argentina Strong Cash Margin |
| (16.99) |
| (13.74) |
| (9.51) |
| Export tax impact |
| (7.75) |
| (7.75) |
| (6.40) |
| Contract Differential |
| \$25.56 |
| (0.73) |
| (6.05) |
| 32.31 |
| 5.70 |
| 35.26 |
| \$60.00 |
| \$15.50 |
| (0.70) |
| (6.05) |
| 22.25 |
| <u>5.70</u> |
| 24.09 |
| \$40.00 |
| \$19.48 |

| (0.70) |
|--|
| G&A |
| (6.05) |
| LOE |
| 26.23 |
| Weighted Avg. Sales Price |
| <u>5.70</u> |
| Gas Sales |
| 28.51 |
| Oil Sales (net of export tax) |
| \$50.00 |
| NYMEX Assumption |
| Cash Margin Under Current Export Tax* |
| Per Boe |
| *Hypothetical margin above assumes a 35/65 export/domestic sales split, contract differential at recent VPI observed levels at or above \$50 per Bbl. NYMEX, domestic sales value at parity to export value net of the tax, and 2005 VPI target oil/gas production mix, gas price and cost levels. |

Contribution Analysis

| | <u>VPI</u> | <u>OXY</u> | | | | | |
|--------------------------|------------|------------|-----|-----|-----|-----|-----|
| % of Enterprise Value | 9% | 91 | % | | | | |
| % of Market Value | | 5% | 95% | | | | |
| LTM EBITDA | | 7% | 93% | | | | |
| LTM Cash from Operations | 6% | 94% | | | | | |
| Production (per Day) | | | | | | | |
| Oil | | | | | | 11% | 89% |
| Gas | | | | | 16% | 84% | |
| Boe | | | | 12% | 88% | | |
| Proved Reserves (Mmboe) | | 15% | 859 | % | | | |
| PDP Reserves (Mmboe) | | 139 | 6 | 87% | | | |

Note: VPI numbers have been adjusted to take out hedging effects; without share buyback VPI $\,$ s Enterprise and Market Value would be 11% and 7% respectively. Market and Enterprise values are at the deal value.

Occidental Pro-Forma Financials

2005

14.51

14.86

Cash Flow Per Share

\$9.76

\$9.79

Earnings per Share

Occidental

Stand-alone

Pro-Forma

Pro-forma: Consensus First Call Oxy 2005 estimate, including 9 Mm share buyback

Worldwide Production

Note: Occidental + Vintage - No effects of rationalization

Occidental

Pro-Forma

Appendix B GAAP Reconciliation

US

International

| | | dwide | | | US | | | | International | |
|--------------------|------------------------|----------------|-------|----------|-------|-------|-----|-----|---------------|-------|
| 2004 BOE | OIL | GA | S F | O BOE | OIL | GAS | ВОЕ | Ol | L | GAS |
| Consolida 1,993 | ated Subsidia 2,975 | aries 2,489 | 1,494 | 2,101 | 1,844 | 4 | .99 | 874 | 645 | |
| Other Inte | erests 43 | - | 43 | - | - | | - | 43 | - | 43 |
| Worldwid 2,036 | le 2,975 | 2,532 | | 1,494 | 2,101 | 1,844 | 4 | 542 | 874 | 688 |
| <u>2003</u> | | | | | | | | | | |
| Consolida 2,585 | ated Subsidia 2,421 | aries | 1,500 | 1,826 | 1,804 | 4 | 90 | 759 | 617 | 1,990 |
| Other Inte | erests 50 | 48 | 9 | - | 50 | | - | 48 | | |
| Worldwid 2,038 | le 2,594 | 2,471 | | 1,500 | 1,826 | 1,804 | 4 | 538 | 768 | 667 |
| 2002 | | | | | | | | | | |
| Consolida 1,928 | ated Subsidia 2,049 | aries 2,269 | 1,452 | 1,821 | 1,755 | 47 | 6 | 228 | 514 | |
| Other Inte | erests 42 | - | 42 | - | | - | - | 42 | | - 42 |
| Worldwid 556 | le 1,970 | 2,049 | 2,311 | 1,452 | 1,821 | 1,75 | 5 | 518 | 228 | |
| <u>2001</u> | | | | | | | | | | |
| Consolida 2,068 | ated Subsidia 2,197 | aries | 1,371 | 1,962 | 1,698 | 48 | 2 | 106 | 499 | 1,853 |
| Other Inte | erests 44 | | - 4 | - 14 | - | | - | 44 | - | |

Worldwide 1,371 1,962 1,698 526 106 543

1,897 2,068 2,241

Worldwide Proven Reserves

(Million BOE)

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| Consolidat | ed Subsidiaries | Other Interests | Worldwide | |
|--------------------|-----------------|-----------------|---------------------|---|
| OIL GAS BOE | OIL (| GAS BOE OIL | GAS BOE | |
| United States 1,49 | 94 2,101 1,84 | - | - 1,494 2,101 1,844 | 4 |
| Qatar 348 | 237 668 | 348 - | 237 668 | |
| Ecuador 104 | 104 - | 104 - | 104 - | |
| Oman 100 63 | 46 100 | 63 - | 46 | |
| Colombia 58 | 67 - | 67 (9) | - (9) 58 - | |
| Russia 49 49 | 49 | - 49 | - | |
| Yemen 3 42 | 39 - - 42 | 39 3 | - | |
| Pakistan 106 24 | 6 106 | 24 - | 6 | |
| 2,975 2,532 | 1,993 2,9 | 75 2,489 43 | - 43 2,036 | |

2004 Proven Reserves by Country

(Million BOE)

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| (Million BC | E) | Consolidated Subs | Consolidated Subsidiaries Other Interests OIL GAS BOE | | | | | BOE | | |
|-------------------|-------------|-------------------|---|-------|---------|-----|-----|-----|--|--|
| OIL GAS | S BOE | | · | OIL V | GAS BOL | OIL | GAS | DOL | | |
| PRODUCT | PRODUCTION | | | | | | | | | |
| 2000 8 1 | 25 259 | 168 | 117 | 259 | 160 | 8 | - | | | |
| 2001 133 241 | 173 | | 124 | 241 | 164 | 9 | - | 9 | | |
| 2002 150 229 | 188 | | 142 | 229 | 180 | 8 | - | 8 | | |
| 2003 163 221 | 200 | | 153 | 221 | 190 | 10 | - | 10 | | |
| 2004 168 233 | 207 | | 159 | 233 | 198 | 9 | - | 9 | | |
| Proved Res | erve Additi | ons | | | | | | | | |
| 2000 1,041 777 | 1,170 | | 1,041 | 777 | 1,170 | | - | | | |
| 2001 8 | 227 100 | 244 | 219 | 100 | 236 | 8 | - | | | |
| 2002 227 216 | 263 | | 221 | 216 | 257 | 6 | - | 6 | | |
| 2003 23 775 | 368 | | 223 | 766 | 351 | 16 | 9 | 18 | | |
| 2004 166 615 | 268 | | 162 | 624 | 266 | 4 | (9) | 2 | | |

Worldwide Production and Proved Reserve Additions

| (Million BOE) Interests Won | rldwide | Conso | olidated Su | ıbsidiaries | | Other | | |
|---------------------------------------|------------|------------|---------------|-------------|-----|-------|-----|---|
| OIL GAS BOE | | OIL OIL | GAS GAS BO | BOE DE | | | | |
| <u>2004</u> | | | | | | | | |
| Revisions | 10 | 5 232 | 241 48 | 45 | | 5 | (9) | 3 |
| Improved Recovery 1 - | 1 | 88 89 | 185 185 | 120 121 | | | | |
| Extensions and Discoveries 32 191 63 | } | 30 | 191 | 61 | | 2 | - | 2 |
| Purchases 7 40 (4 | 1) | 39 | (4) | 35 | 7 | 36 | | |
| 4 (9) 2 | 166 | 615 | 268 | 162 | 624 | 266 | | |
| <u>2003</u> | | | | | | | | |
| Revisions 5 44 | 12 | (1) | 44 | 6 | | 6 | - | 6 |
| Improved Recovery 89 79 | 102 | 85 | 70 | 97 | | 4 | 9 | 6 |
| Extensions and Discoveries 6 47 597 1 | 47 | 41 | 597 | 141 | | 6 | - | |
| Purchases 98 | | 98 55 | 55 107 | 107 | | - | | |
| 16 9 18 | | 239 | 775 | 223 368 | 766 | 351 | | |
| <u>2002</u> | | | | | | | | |
| Revisions - (1) 12 (54) | | 13 3 | (54) | 4 | | (1) | | |
| Improved Recovery - 5 117 | 151 | 112 142 | 151 | 137 | | 5 | | |

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|-------|--|
|-------|--|

| Extensions - | and Disco | overies | S | 40 | 40 60 | 50 50 | - | | - | - |
|----------------|---------------|---------|-----|----|------------|-------------|---------------|-----|-------|---|
| Purchases 2 | 58 | 9 | 68 | | 56 | 59 | 66 | | 2 | - |
| 6 | - | 6 | | | 227 | 216 | 221 263 | 216 | 257 | |
| <u>2001</u> | | | | | | | | | | |
| Revisions 8 | | | 29 | | 21 (49) | (49) 21 | 13 | | 8 | - |
| Improved F | Recovery - | | 139 | | 139 23 | 23 143 | 143 | | - | |
| Extensions | and Disco | overies | 56 | | 56 122 | 122 76 | 76 | | - | |
| Purchases 4 | - | | - | | 3 | 4 | 3 | 4 | 4 | |
| 8 | - | 8 | 3 | | 227 | 100 | 219 244 | 100 | 236 | |
| <u>2000</u> | | | | | | | | | | |
| Revisions 1 | 63 | 223 | 100 | | 62 | 223 | 99 | | 1 | - |
| Improved F | | | 42 | | 42 25 | 25 46 | 46 | | - | |
| Extensions (1) | and Disco | | | 3 | | 112 2 55 | | | | |
| Purchases | - | - | | | 900 900 | 417 | 969 969 | | | |
| - | - | - | | | 1,041 | | ,041 1,170 | 777 | 1,170 | |

Sources of Worldwide Proved Reserve Additions

2004

Occidental Petroleum Consolidated Statement of Cash Flows

Cash flow from operating activities

\$ 3,878

Cash flow from investing activities

(2,288)

Cash flow from financing activities

(824)

Change in cash

\$ 766

2004

| | | | Consolidated | | |
|---|--------------|-----------|--------------|---------|--|
| Other | | | | | |
| | Subsidiaries | Interests | Worldwide | | |
| FAS 69 GAAP Oil & Gas results of operations \$ 2,831 | \$ 2,781 | \$ | 50 | | |
| Depreciation, depletion & amortization | 1,040 | | 12 | 1,052 | |
| Exploration expense 1 215 | | 214 | | | |
| Capital expenditures (excluding acquisitions) | (1,596) | (11) | | (1,607) | |
| Cash flow from operations \$ 2,491 | | \$ 2,439 | \$ | 52 | |
| Sales volumes (million BOE) | | | 206.83 | | |

Cash flow per BOE

\$ 12.04

Oil & Gas: Cash Flow

(\$ Millions, except \$/BOE)

Annual Average

2002 - 2004

Occidental Petroleum Consolidated Statement of Cash Flows

Cash flow from operating activities 3,017

\$

Cash flow from investing activities

(2,002)

Cash flow from financing activities

(599)

Sales volumes (million BOE)

Change in cash

\$ 416

| | Annual Av Consolidated | erage 2002 - 2004 Other | | |
|---|---------------------------|----------------------------|-----------|---------|
| | Subsidiaries | Interests | Worldwide | |
| FAS 69 GAAP Oil & Gas results of operations 2,121 | \$ 2,095 | \$ | 26 | \$ |
| Depreciation, depletion & amortization 947 | 933 | 3 | 14 | |
| Exploration expense 0 176 | | 176 | | |
| Capital expenditures (excluding acquisitions) | (1,272) | (9) | | (1,281) |
| Cash flow from operations \$ 1,963 | | \$ 1,932 | \$ | 31 |

200.15

Cash flow per BOE

\$ 9.81

Oil & Gas: Cash Flow

(\$ Millions, except \$/BOE)

| 20 2005 | | | | December 31 | | September |
|--------------------|-------------------------------|---------------|-----------|-------------|------------|-----------|
| 30 2005 | 2004 | | 2005 | Ann | Annualized | |
| GAAP measure | earnings applicable | \$ 2,568 | | \$ 4,129 | | |
| to common sha | areholders | | | | | |
| Interest expense | | | | 239 | 178 | |
| Tax effect of inte | erest expense | (84) | | (62) | | |
| Earnings before t | tax-effected interest expense | e \$ 2,723 | | 4,245 | | |
| | | | | | | |
| GAAP stockhold | lers equity | \$ 10,550 | | \$ 13,909 | | |
| | | | | | | |
| Debt | | | | | | |
| GAAP debt | | | | | | |
| Debt, includi | ng current maturities | \$ 3,804 | | \$ 3,017 | | |
| Non-GAAP deb | ot | | | | | |
| Capital lease | obligation | | 26 | | 26 | |
| Subsidiary pr | referred stock | | 75 | 75 | 5 | |
| Total debt | | | | \$ 3,905 | \$ 3,4 | 61 |
| | | | | | | |
| | | | . | | < 0.2 < | |
| Total capital emp | ployed | | \$ 14,455 | \$ 16 | 5,926 | |
| RETURN ON C | APITAL EMPLOYED (RO | OCE) (%) 20.2 | 2 | 27.1 | 3 | 6.1 |

Return on Capital Employed (ROCE)

(\$ Millions)