

UNITED BANCSHARES INC/OH
Form 10-Q
November 13, 2009

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
1934

For the quarterly period ended September 30, 2009

Commission file number 000-29283

UNITED BANCSHARES, INC.

(Exact name of Registrant as specified in its charter)

Ohio

(State or other jurisdiction of incorporation or organization)

100 S. High Street, Columbus Grove, Ohio

(Address of principal executive offices)

34-1516518

(I.R.S. Employer Identification Number)

45830

(Zip Code)

(419) 659-2141

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of October 31, 2009:
3,443,766

This document contains 28 pages. The Exhibit Index is on page 29 immediately preceding the filed exhibits.

UNITED BANCSHARES, INC.

Table of Contents

| | <u>Page</u> |
|--|-------------|
| Part I Financial Information | |
| Item 1 Financial Statements | 3 |
| Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations | 14 |
| Item 3 Quantitative and Qualitative Disclosures about Market Risk | 24 |
| Item 4T Controls and Procedures | 25 |
| Part II Other Information | |
| Item 1 Legal Proceedings | 26 |
| Item 1A Risk Factors | 26 |
| Item 2 Unregistered Sales of Equity Securities and Use of Proceeds | 26 |
| Item 3 Defaults upon Senior Securities | 26 |
| Item 4 Submission of Matters to a Vote of Security Holders | 27 |
| Item 5 Other Information | 27 |
| Item 6 Exhibits | 27 |

PART 1 - FINANCIAL INFORMATION**ITEM 1 - FINANCIAL STATEMENTS****United Bancshares, Inc. and Subsidiary**

Consolidated Balance Sheets (Unaudited)

| | September 30, 2009 | December 31, 2008 |
|--|-------------------------------|------------------------------|
| ASSETS | | |
| CASH AND CASH EQUIVALENTS | | |
| Cash and due from banks | \$ 7,098,577 | \$ 18,554,222 |
| Interest-bearing deposits in other banks | 14,796,377 | 6,932,446 |
| Federal funds sold | 83,157 | 135,625 |
| Total cash and cash equivalents | 21,978,111 | 25,622,293 |
| SECURITIES , available-for-sale | 132,245,386 | 136,498,302 |
| FEDERAL HOME LOAN BANK STOCK , at cost | 4,893,800 | 4,893,800 |
| LOANS HELD FOR SALE | - | 241,838 |
| LOANS | 414,768,959 | 418,143,370 |
| Less allowance for loan losses | (7,463,604) | (3,198,130) |
| Net loans | 407,305,355 | 414,945,240 |
| PREMISES AND EQUIPMENT , net | 9,203,450 | 9,296,614 |
| GOODWILL | 7,282,013 | 7,282,013 |
| CASH SURRENDER VALUE OF LIFE INSURANCE | 12,264,425 | 11,889,832 |
| OTHER ASSETS , including accrued interest receivable and other intangible assets | 6,859,740 | 5,394,051 |
| TOTAL ASSETS | \$ 602,032,280 | \$ 616,063,983 |

LIABILITIES AND SHAREHOLDERS' EQUITY**LIABILITIES**

Deposits

| | | |
|----------------------|---------------|---------------|
| Non-interest bearing | \$ 41,990,999 | \$ 41,710,057 |
| Interest bearing | 409,634,131 | 423,081,587 |

| | | |
|----------------|-------------|-------------|
| Total deposits | 451,625,130 | 464,791,644 |
|----------------|-------------|-------------|

| | | |
|------------------|------------|------------|
| Other borrowings | 81,094,684 | 86,252,383 |
|------------------|------------|------------|

| | | |
|--|------------|------------|
| Junior subordinated deferrable interest debentures | 10,300,000 | 10,300,000 |
|--|------------|------------|

| | | |
|--|-----------|-----------|
| Accrued expenses and other liabilities | 4,894,639 | 4,060,241 |
|--|-----------|-----------|

| | | |
|-------------------|-------------|-------------|
| Total liabilities | 547,914,453 | 565,404,268 |
|-------------------|-------------|-------------|

SHAREHOLDERS' EQUITY

| | | |
|--|--------------------|--------------------|
| Common stock, \$1 stated value, authorized 10,000,000 shares; issued 3,760,557 shares | 3,760,557 | 3,760,557 |
| Surplus | 14,659,661 | 14,659,661 |
| Retained earnings | 37,966,875 | 37,528,026 |
| Accumulated other comprehensive income (loss) | 2,574,802 | (412,304) |
| Treasury stock, 316,791 shares at September 30, 2009 and 318,894 shares at December 31, 2008, at cost | (4,844,068) | (4,876,225) |
| Total shareholders' equity | 54,117,827 | 50,659,715 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 602,032,280 | \$ 616,063,983 |

See notes to consolidated financial statements

United Bancshares, Inc. and Subsidiary
Condensed Consolidated Statements of Income (Unaudited)

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|----------------------------------|--------------|------------------------------------|---------------|
| | <u>2009</u> | <u>2008</u> | <u>2009</u> | <u>2008</u> |
| INTEREST INCOME | | | | |
| Loans, including fees | \$ 6,762,922 | \$ 7,275,208 | \$ 20,857,337 | \$ 21,659,918 |
| Securities: | | | | |
| Taxable | 1,022,292 | 1,020,531 | 3,263,033 | 3,092,723 |
| Tax-exempt | 505,984 | 482,803 | 1,494,032 | 1,419,280 |
| Other | 7,655 | 196,180 | 26,291 | 360,653 |
| Total interest income | 8,298,853 | 8,974,299 | 24,040,693 | 26,532,574 |
| INTEREST EXPENSE | | | | |
| Deposits | 2,153,327 | 2,726,061 | 8,921,465 | 8,448,852 |
| Other borrowings | 890,791 | 1,201,165 | 3,883,085 | 3,589,818 |
| Total interest expense | 3,044,118 | 3,927,186 | 12,804,550 | 12,038,670 |
| NET INTEREST INCOME | 5,254,735 | 5,047,113 | 11,236,143 | 14,493,904 |
| PROVISION FOR LOAN LOSSES | 3,950,000 | 600,000 | 6,725,000 | 1,245,000 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | 1,304,735 | 4,447,113 | 4,511,143 | 13,248,904 |
| NON-INTEREST INCOME | | | | |
| Gain on sales of loans | 241,300 | 62,238 | 3,812,840 | 307,934 |
| Gain on sales of securities | - | 6,418 | 3,491 | 50,765 |
| Change in fair value of mortgage servicing rights | (113,777) | | 55,289 | 51,841 |
| Other | 719,922 | (70,400) | 757,720 | 2,209,047 |
| Total non-interest income | 847,445 | (7,562) | 4,117,029 | 2,619,587 |
| NON-INTEREST EXPENSES | 3,638,268 | 3,808,917 | 10,086,401 | 10,991,658 |
| Income (loss) before income taxes | (1,486,088) | 1,394,754 | 4,531,771 | 4,876,833 |

| | | | | |
|--|--------------|--------------|-----------|--------------|
| PROVISION (CREDIT) FOR INCOME TAXES | (709,000) | 268,000 | 52,000 | 1,056,000 |
| NET INCOME (LOSS) | \$ (777,088) | \$ 1,126,750 | \$ 89,771 | \$ 3,820,833 |

NET INCOME (LOSS) PER SHARE

| | | | | |
|--|-----------|-----------|-----------|-----------|
| | | | \$ | |
| Basic | \$ (0.23) | \$ 0.33 | 0.58 | \$ 1.11 |
| Weighted average common shares outstanding | 3,443,391 | 3,441,300 | 3,442,867 | 3,449,508 |
| | | | \$ | |
| Diluted | \$ (0.23) | \$ 0.33 | 0.58 | \$ 1.11 |
| Weighted average common shares outstanding | 3,444,034 | 3,441,870 | 3,443,120 | 3,450,641 |

See notes to consolidated financial statements

United Bancshares, Inc. and Subsidiary
Consolidated Statements of Shareholders' Equity (Unaudited)
Nine months ended September 30, 2009 and 2008

| | Common Stock | Surplus | Retained Earnings | Accumulated Other Comprehensive Income (Loss) |
|--|-------------------------|----------------|------------------------------|--|
| BALANCE AT DECEMBER 31, 2008 | \$ 3,760,557 | 14,659,661 | 37,528,026 | (412,304) |
| Net income | | | 1,989,771 | |
| Change in unrealized gain (loss) on securities, net of tax | | | | 2,987,106 |
| Total comprehensive income | | | | |
| Dividends declared (\$0.45 per share) | | | (1,549,398) | |
| 2,103 shares issued from treasury in connection with the Corporation's Employee Stock Purchase Plan | | | (1,524) | |
| BALANCE AT SEPTEMBER 30, 2009 | \$ 3,760,557 | 14,659,661 | 37,966,875 | 2,574,802 |
| BALANCE AT DECEMBER 31, 2007 | \$ 3,760,557 | 14,659,661 | 35,187,304 | (576,065) |
| Net income | | | 3,820,833 | |
| Change in unrealized loss on available-for-sale securities, net of income taxes | | | | (576,494) |
| Total comprehensive income | | | | |
| Dividends declared (\$0.45 per share) | | | (1,548,437) | |
| 7,258 shares issued from treasury in connection with the Corporation's Employee Stock Purchase Plan | | | (13,189) | |
| Purchase of 55,000 common shares | | | | |
| BALANCE AT SEPTEMBER 30, 2008 | \$ 3,760,557 | 14,659,661 | 37,446,511 | (1,152,559) |
| See notes to consolidated financial statements | | | | |

United Bancshares, Inc. and Subsidiary
Condensed Consolidated Statement of Cash Flows (Unaudited)

| | Nine months ended September 30, | |
|---|---------------------------------|---------------|
| | 2009 | 2008 |
| | \$ 5,507,593 | |
| Cash flows from operating activities | | \$ 5,470,638 |
| Cash flows from investing activities: | | |
| Purchases of available-for-sale securities, net of proceeds | | |
| from calls or maturities | 8,957,839 | 9,933,675 |
| Net decrease (increase) in loans | 1,914,885 | (48,393,338) |
| Insurance proceeds from casualty loss | 145,000 | - |
| Expenditures for premises and equipment | (326,521) | (1,428,605) |
| Net cash from investing activities | 10,691,203 | (39,888,268) |
| Cash flows from financing activities: | | |
| Net change in deposits | (13,166,514) | 63,790,464 |
| Long-term borrowings, net of repayments | (5,157,699) | 6,866,419 |
| Purchase of treasury shares | - | (775,250) |
| Proceeds from issuance of common stock | 30,633 | 98,709 |
| Cash dividends paid | (1,549,398) | (1,548,437) |
| Net cash from financing activities | (19,842,978) | 68,431,905 |
| Net change in cash and cash equivalents | (3,644,182) | 34,014,275 |
| Cash and cash equivalents: | | |
| At beginning of period | 25,622,293 | 15,079,214 |
| | \$ | |
| At end of period | 21,978,111 | \$ 49,093,489 |
| Cash paid for: | | |
| | \$ | |
| Interest | 7,555,213 | \$ 11,342,194 |
| | \$ | |
| Income taxes | 1,065,000 | \$ 1,215,000 |
| Non-cash investing activities: | | \$ (873,476) |

| | |
|---|-----------|
| Change in net unrealized gain (loss) on | \$ |
| available-for-sale securities | 4,525,918 |

See notes to consolidated financial statements

United Bancshares, Inc. and Subsidiary

Notes to Consolidated Financial Statements (Unaudited)

September 30, 2009

Note 1 Consolidated Financial Statements

The consolidated financial statements of United Bancshares, Inc. and subsidiary (the Corporation) have been prepared without audit and in the opinion of management reflect all adjustments (which include normal recurring adjustments) necessary to present fairly such information for the periods and dates indicated. Since the unaudited financial statements have been prepared in accordance with the instructions to Form 10-Q, they do not contain all information and footnotes typically included in financial statements prepared in conformity with generally accepted accounting principles. Operating results for the nine months ended September 30, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009. Complete audited consolidated financial statements with footnotes thereto are included in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2008.

The consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiary, The Union Bank Company (Union). Union has formed a wholly-owned subsidiary, UBC Investments, Inc. (UBC) to hold and manage its securities portfolio. The operations of UBC are located in Wilmington, Delaware. Significant intercompany accounts and transactions have been eliminated in consolidation. The accounting and reporting policies of the Corporation conform to generally accepted practices within the banking industry. The Corporation considers all of its principal activities to be banking related.

Note 2 - New Accounting Pronouncements

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141 (Revised 2007), *Business Combinations* (SFAS 141 (R)), which is codified in ASC 805-20. SFAS 141(R) recognizes and measures the goodwill acquired in the business combination and defines a bargain purchase, and requires the acquirer to recognize that excess as a gain attributable to the acquirer. In contrast statement 141 requires the negative goodwill amount to be allocated as a pro rata reduction of the amounts assigned to assets acquired. SFAS 141(R) also requires the expensing of transaction costs that were previously capitalized as part of the cost of the transaction under SFAS 141.

SFAS 141(R) applies prospectively to business combinations for which the acquisition date is on or after December 15, 2008. The Corporation has not entered into any business combination transactions since the effective date of ASC 805-20 as it relates to SFAS No. 141(R).

Statement of Financial Accounting Standards No. 161, *Disclosures about Derivative Instruments and Hedging Activities* an amendment of FASB Statement No. 133 (SFAS 161), which is codified in ASC 815-10 requires qualitative disclosures about objectives and strategies for using derivative instruments, quantitative disclosures about fair value amounts of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative agreements. SFAS 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. Since the Corporation has not held any derivative instruments or conducted hedging activities, adoption of ASC 815-10 as it relates to SFAS 161 did not have any impact on the consolidated financial statements.

FASB Staff Position EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities* (FSP EITF 03-6-1), which is codified in ASC 260-10 requires companies to treat unvested share-based payment awards that have non-forfeitable rights to dividend or dividend equivalents as a separate class of securities in calculating earnings per share. FSP EITF 03-6-1 is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008, and requires retrospective adjustment of earning per share data. Since the Corporation has no unvested share-based payment awards, the adoption of the provision of ASC 260-10 as it relates to FSP EITF 03-6-1, effective January 1, 2009, did not have any impact on the Corporation's consolidated results of operations or earnings per share.

In April, 2009, the FASB issued Staff Positions (FSP) No. 115-2 and No. 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments*, which is codified in ASC 320-10-35 and amends existing guidance for determining whether an impairment is other-than-temporary for debt securities. The FSP requires an entity to assess whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost and fair value is recognized in earnings. For securities that do not meet the aforementioned criteria, the amount of impairment recognized in earnings is limited to the amount related to credit losses, while impairment related to other factors is recognized in other comprehensive income. Additionally, the FSP expands and increases the frequency of existing disclosures about other-than-temporary impairments for debt and equity securities. The FSP is effective for interim and annual reporting periods ending after June 15, 2009. The Corporation adopted ASC 320-10-35 as it relates to the FSP during the second quarter of 2009, but the adoption did not have any impact on the consolidated financial statements since the Corporation did not hold any other-than-temporarily impaired debt securities.

In April, 2009, the FASB issued Staff Position (FSP) No. 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* (FSP 157-4), which is codified in ASC 820-10-65. FSP 157-4 emphasizes that even if there has been a significant decrease in the volume and level of activity, the objective of a fair value measurement remains the same. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants. FSP 157-4 provides a number of factors to consider when evaluating whether there has been a significant decrease in the volume and level of activity for an asset or liability in relation to normal market activity. In addition, when transactions or quoted prices are not considered orderly, adjustments to those prices based on the weight of available information may be needed to determine the appropriate fair value. FSP 157-4 also requires increased disclosures. FSP 157-4 is effective for interim and annual reporting periods ending after June 15, 2009, and shall be applied prospectively. There was no impact on the consolidated financial statements of the Corporation as a result of the adoption of ASC 820-10-65 as it relates to FSP 157-4 during the second quarter of 2009.

In April, 2009, the FASB issued Staff Position (FSP) No. 107-1 and APB 28-1, *Interim Disclosures about Fair Value of Financial Instruments*, which is codified in ASC 825-10-65 and amends FASB Statement No. 107, *Disclosures about Fair Value of Financial Instruments*, to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies that were previously only required in annual financial statements. The FSP is effective for interim reporting periods ending after June 15, 2009. The Corporation adopted ASC 825-10-65 as it relates to the FSP for the quarter ended June 30, 2009.

In September 2006, the FASB issued Statement No. 157, *Fair Value Measurements* (FAS 157), which is codified in FASB ASC 820-10 (ASC 820-10), which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. FAS 157 also establishes a fair value hierarchy which requires the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The Corporation adopted the provisions of FAS 157 for the quarter ended March 31, 2008 except for those non-financial assets and liabilities subject to deferral as a result of Staff Position 157-2. There was no impact on the consolidated financial statements of the Corporation as a result of the adoption of FAS 157.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying consolidated balances sheet, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Securities available for sale

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities would include highly liquid government bonds, mortgage products, and exchange traded equities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Level 2 securities include U.S. agency securities, mortgage-backed agency securities, obligations of states and political subdivisions and certain corporate, asset backed and other securities. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy. Currently, all of the Corporation's securities are considered to be Level 2 securities and fair values are provided by a third party pricing vendor.

Following is a description of the valuation methodologies used for instruments measured at fair value on a non-recurring basis and recognized in the accompanying consolidated balance sheet, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Impaired Loans

Loan impairment is reported when full payment under the loan terms is not expected. Impaired loans are carried at the present value of estimated future cash flows using the loan's existing rate, or the fair value of collateral if the loan is collateral dependent. A portion of the allowance for loan losses is allocated to impaired loans if the value of such loans is deemed to be less than the unpaid balance. This valuation is considered Level 3 when consisting of appraisals of underlying collateral. Substantially all impaired loans are valued considering appraisals of underlying collateral.

The estimated fair values of recognized financial instruments at September 30, 2009 and December 31, 2008 were as follows (dollars in thousands):

| | September 30, 2009 | | December 31, 2008 | |
|-------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| | Carrying <u>amount</u> | Estimated <u>value</u> | Carrying <u>amount</u> | Estimated <u>value</u> |
| FINANCIAL ASSETS | | | | |
| Cash and cash equivalents | \$ 21,978 | \$ 21,978 | \$ 25,622 | \$ 25,622 |
| Securities, including Federal | | | | |
| Home Loan Bank stock | 137,139 | 137,139 | 141,392 | 141,392 |
| Net loans, including loans | | | | |
| held for sale | 407,305 | 438,321 | 415,187 | 439,018 |
| Mortgage servicing rights | 1,098 | 1,098 | 703 | 703 |

Edgar Filing: UNITED BANCSHARES INC/OH - Form 10-Q

| | | | | |
|--------------------------------|------------|------------|------------|------------|
| | \$ 567,520 | \$ 598,536 | \$ 582,904 | \$ 606,735 |
| FINANCIAL LIABILITIES | | | | |
| Deposits | \$ 451,625 | \$ 439,661 | \$ 464,792 | \$ 471,588 |
| Other borrowings | 81,095 | 84,507 | 86,252 | 90,617 |
| Junior subordinated deferrable | | | | |
| interest debentures | 10,300 | 7,877 | 10,300 | 6,232 |
| Other liabilities | 4,894 | 4,987 | 4,060 | 4,160 |
| | \$ 547,915 | \$ 537,032 | \$ 565,404 | \$ 572,597 |

The above summary does not include accrued interest receivable and cash surrender value of life insurance which are also considered financial instruments. The estimated fair value of such items is considered to be their carrying amounts.

There are also unrecognized financial instruments at September 30, 2009 and December 31, 2008 which relate to commitments to extend credit and letters of credit. The contract amount of such financial instruments amounts to \$69,591,000 at September 30, 2009 and \$87,637,000 at December 31, 2008. Such amounts are also considered to be the estimated fair values.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments shown above:

Cash and cash equivalents:

Fair value is determined to be the carrying amount for these items (which include cash on hand, due from banks, and federal funds sold) because they represent cash or mature in 90 days or less and do not represent unanticipated credit concerns.

Securities:

The fair value of securities is determined based on quoted market prices of the individual securities; if not available, estimated fair value was obtained by comparison to other known securities with similar risk and maturity characteristics. Such value does not consider possible tax ramifications or estimated transaction costs.

Loans:

Fair value for loans was estimated for portfolios of loans with similar financial characteristics. For adjustable rate loans, which re-price at least annually and generally possess low risk characteristics, the carrying amount is believed to be a reasonable estimate of fair value. For fixed rate loans, the fair value is estimated based on a discounted cash flow analysis, considering weighted average rates and terms of the portfolio, adjusted for credit and interest rate risk inherent in the loans. Fair value for nonperforming loans is based on recent appraisals or estimated discounted cash flows.

Mortgage servicing rights:

The fair value for mortgage servicing rights is determined based on an analysis of the portfolio by an independent third party.

Deposit liabilities:

The fair value of core deposits, including demand deposits, savings accounts, and certain money market deposits, is the amount payable on demand. The fair value of fixed-maturity certificates of deposit is estimated using the rates offered at quarter end for deposits of similar remaining maturities. The estimated fair value does not include the benefit that results from the low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the marketplace.

Other borrowings and junior subordinated deferrable debentures:

The fair value of other borrowings (consisting of Federal Home Loan Bank borrowings, securities sold under agreements to repurchase, customer repurchase agreements, and junior subordinated deferrable debentures) are determined using the net present value of discounted cash flows based on current borrowing rates for similar types of borrowing arrangements, and are obtained from an independent third party.

Other financial instruments:

The fair value of commitments to extend credit and letters of credit is determined to be the contract amount, since these financial instruments generally represent commitments at existing rates. The fair value of other borrowings is determined based on a discounted cash flow analysis using current interest rates. The fair value of the junior subordinated deferrable interest debentures is determined based on quoted market prices of similar instruments. The fair value of other liabilities is generally considered to be carrying value except for the deferred compensation agreement. The fair value of the contract is determined based on a discounted cash flow analysis using a current interest rate for a similar instrument.

The fair value estimates of financial instruments are made at a specific point in time based on relevant market information. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings of a particular financial instrument over the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Since no ready market exists for a significant portion of the financial instruments, fair value estimates are largely based on judgments after considering such factors as future expected credit losses, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect these estimates.

In June, 2009, the FASB issued Statement No. 168. *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles – a replacement of FASB Statement No. 162*, which is codified in ASC 105-10. Under the Statement, The FASB Accounting Standards Codification (Codification) will become the source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. This Statement is effective for financial statements issued for interim and annual periods ending after September 15, 2009 and, on that date, the Codification will supersede all then-existing non-SEC accounting and reporting standards. In the FASB's view, the issuance of this Statement and Codification will not change GAAP. The Corporation does not expect that the adoption of this Statement will have a significant impact on the consolidated financial statements.

Note 3 - Securities

The amortized cost and fair value of available-for-sale securities as of September 30, 2009 and December 31, 2008 are as follows (dollars in thousands):

| | September 30, 2009 | | December 31, 2008 | |
|---------------------------|--------------------|--------------|-------------------|--------------|
| | Amortized | Fair | Amortized | Fair |
| | <u>cost</u> | <u>value</u> | <u>cost</u> | <u>value</u> |
| Obligations of states and | | | | |
| political subdivisions | \$ 47,697 | \$ 48,978 | \$ 47,296 | \$ 46,522 |
| Mortgage-backed | 80,145 | 82,756 | 89,325 | 89,476 |
| Other | 502 | 511 | 502 | 500 |
| Total | \$ 128,344 | \$ 132,245 | \$ 137,123 | \$ 136,498 |

Edgar Filing: UNITED BANCSHARES INC/OH - Form 10-Q

A summary of gross unrealized gains and losses on available-for-sale securities at September 30, 2009 and December 31, 2008 follows (dollars in thousands):

| | September 30, 2009 | | December 31, 2008 | |
|---------------------------|--------------------|---------------|-------------------|---------------|
| | Gross | Gross | Gross | Gross |
| | unrealized | unrealized | unrealized | unrealized |
| | <u>gains</u> | <u>losses</u> | <u>gains</u> | <u>losses</u> |
| Obligations of states and | | | | |
| political subdivisions | \$ 1,437 | \$ 156 | \$ 330 | \$ 1,104 |
| Mortgage-backed | 2,756 | 145 | 1,283 | 1,132 |
| Other | 9 | - | - | 2 |
| Total | \$ 4,202 | \$ 301 | \$ 1,613 | \$ 2,238 |

Note 4 - Other Comprehensive Income

The components of other comprehensive income and related tax effects are as follows for the nine month periods ended September 30, 2009 and 2008 (dollars in thousands):

| | <u>2009</u> | <u>2008</u> |
|---|-------------|-------------|
| Unrealized holding gains on | | |
| available-for-sale securities | \$ 4,656 | \$ (822) |
| Reclassification adjustments for securities | | |
| gains realized in income | (130) | (51) |
| Net unrealized gains | 4,526 | (873) |
| Tax effect | 1,539 | (297) |
| Net-of-tax amount | \$ 2,987 | \$ (576) |

Note 5 Junior Subordinated Deferrable Interest Debentures

The Corporation has formed and invested \$300,000 in a business trust, United (OH) Statutory Trust (United Trust) which is not consolidated by the Corporation. United Trust issued \$10,000,000 of trust preferred securities, which are guaranteed by the Corporation, and are subject to mandatory redemption upon payment of the debentures. United Trust used the proceeds from the issuance of the trust preferred securities, as well as the Corporation's capital investment, to purchase \$10,300,000 of junior subordinated deferrable interest debentures issued by the Corporation. The debentures have a stated maturity date of March 26, 2033. As of March 26, 2008, and quarterly thereafter, the debentures may be shortened at the Corporation's option. The interest rate of the debentures was fixed at 6.40% for a five-year period through March 26, 2008. Effective March 27, 2008, interest is at a floating rate adjustable quarterly and equal to 315 basis points over the 3-month LIBOR amounting to 3.75% at September 30, 2009. Interest is payable quarterly. The Corporation has the right, subject to events in default, to defer payments of interest on the debentures by extending the interest payment period for a period not exceeding 20 consecutive quarterly periods. Interest expense on the debentures amounted to \$323,000 and \$459,000 for the nine month periods ended September 30, 2009 and 2008, respectively and is included in interest expense-other borrowings in the accompanying consolidated statements of income.

Each issue of the trust preferred securities carries an interest rate identical to that of the related debenture. The securities have been structured to qualify as Tier I capital for regulatory purposes and the dividends paid on such are tax deductible. However, under Federal Reserve Board guidelines, the securities cannot be used to constitute more

than 25% of the Corporation's core Tier I capital inclusive of these securities.

Note 6 Subsequent Events

Management evaluated subsequent events through November 13, 2009, the date the financial statements were available to be issued. Events or transactions occurring after September 30, 2009 but prior to November 13, 2009 that provided additional evidence about conditions that existed at September 30, 2009 have been recognized in the financial statements for the period ended September 30, 2009. Events or transactions that provided evidence about conditions that did not exist at September 30, 2009 but arose before the financial statements were available to be issued have not been recognized in the financial statements for the period ended September 30, 2009.

ITEM 2**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL****CONDITION AND RESULTS OF OPERATIONS**

SELECTED FINANCIAL DATA

The following data should be read in conjunction with the unaudited consolidated financial statements and management's discussion and analysis that follow:

| | As of or for the Three | | As of or for the Nine | |
|--|------------------------|-------------|-----------------------|-------------|
| | Months Ended | | Months Ended | |
| | September 30, | | September 30, | |
| | <u>2009</u> | <u>2008</u> | <u>2009</u> | <u>2008</u> |
| SIGNIFICANT RATIOS (Unaudited) | | | | |
| Net income (loss) to: | | | | |
| Average assets (a) | -0.51% | 0.71% | 0.43% | 0.86% |
| Average shareholders' equity (a) | -5.88% | 9.07% | 5.05% | 10.27% |
| Net interest margin (a) | 3.86% | 3.62% | 3.77% | 3.65% |
| Efficiency ratio (b) | 57.18% | 62.93% | 56.50% | 61.60% |
| Average shareholders' equity to average assets | 8.73% | 7.79% | 8.57% | 8.33% |
| Loans to deposits (end of period) (c) | 91.84% | 89.09% | 91.84% | 89.09% |
| Allowance for loan losses to loans (end of period) (d) | 1.80% | 0.71% | 1.80% | 0.71% |
| Cash dividends to net income (loss) | -66.47% | 45.82% | 77.87% | 40.53% |
| Book value per share | \$ 15.72 | \$ 14.48 | \$ 15.72 | \$ 14.48 |

(a) Net income (loss) to average assets, net income (loss) to average shareholders' equity and net interest margin are presented on an annualized basis. Net interest margin is calculated using fully-tax equivalent net interest income as a percentage of average interest earning assets.

(b) Efficiency ratio is a ratio of non-interest expense as a percentage of fully tax equivalent net interest income plus non-interest income.

(c) Includes loans held for sale.

(d) Excludes loans held for sale.

Introduction

United Bancshares, Inc. (the Corporation), an Ohio corporation, is a bank holding company registered under the Bank Holding Company Act of 1956, as amended, and is subject to regulation by the Board of Governors of the Federal Reserve System (the Federal Reserve Board). The Corporation was incorporated and organized in 1985. The executive offices of the Corporation are located at 100 S. High Street, Columbus Grove, Ohio 45830. The Corporation is a one-bank holding company, as that term is defined by the Federal Reserve Board.

The Union Bank Company (Union), a wholly-owned subsidiary of the Corporation, is engaged in the business of commercial banking. Union is an Ohio state-chartered bank, which serves Allen, Putnam, Sandusky, Van Wert and Wood counties, with office locations in Bowling Green, Columbus Grove, Delphos, Gibsonburg, Kalida, Leipsic, Lima, Ottawa, and Pemberville.

Union offers a full range of commercial banking services, including checking accounts, savings and money market accounts, time certificates of deposit, automatic teller machines, commercial, consumer, agricultural, residential mortgage and home equity loans, credit card services, safe deposit box rentals, and other personalized banking services. Union has formed UBC Investments, Inc. (UBC) to hold and manage its securities portfolio. The operations of UBC are located in Wilmington, Delaware.

When or if used in the Corporation's Securities and Exchange Commission filings or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases: anticipate, would be, will allow, intends to, will likely result, are expected to, will continue, is estimated, is projected, or similar expressions are intended to identify forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Any such statements are subject to the risks and uncertainties that include but are not limited to: changes in economic conditions in the Corporation's market area, changes in policies by regulatory agencies, fluctuations in interest rates, demand for loans in the Corporation's market area, and competition. All or some of these factors could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

The Corporation cautions readers not to place undue reliance on any such forward looking statements, which speak only as of the date made, and advises readers that various factors, including regional and national economic conditions, substantial changes in the levels of market interest rates, credit and other risks associated with lending and investing activities, and competitive and regulatory factors could affect the Corporation's financial performance and could cause the Corporation's actual results for future periods to differ materially from those anticipated or projected. The Corporation does not undertake, and specifically disclaims any obligation, to update any forward looking

statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

The Corporation is registered as a Securities Exchange Act of 1934 reporting company.

The following discussion and analysis of the consolidated financial statements of the Corporation is presented to provide insight into management's assessment of the financial results.

RESULTS OF OPERATIONS

Overview of the Income Statement

For the quarter ended September 30, 2009, the Corporation reported a net loss of \$777,000, or \$(0.23) basic earnings per share. This compares to third quarter 2008 net income of \$1,127,000, or \$0.33 basic earnings per share. Compared with the same period in 2008, third quarter 2009 net income decreased \$1,904,000. The decrease for the quarter, as compared to the quarter ended September 30, 2008, resulted from an increase in the provision for loan losses of \$3,350,000 offset by increases in net interest income of \$207,000, non-interest income of \$91,000, a decrease in non-interest expenses of \$171,000, and a \$977,000 change in the provision (credit) for income taxes.

Net income for the nine months ended September 30, 2009, totaled \$1,990,000, or \$0.58 basic earnings per share compared to \$3,821,000, or \$1.11 basic earnings per share for the same period in 2008. Compared with the same period in 2008, net income decreased \$1,831,000 or 47.9%. The decrease for the nine month period ended September 30, 2009, as compared to the nine month period ended September 30, 2008, was the result of an increase in the provision for loan losses of \$4,480,000, and an increase in non-interest expenses of \$94,000, offset by increases in net interest income of \$942,000, non-interest income of \$797,000, and a \$1,004,000 decrease in the provision for income taxes.

Net Interest Income

Net interest income is the amount by which interest income from interest-earning assets exceeds interest incurred on interest-bearing liabilities. Interest-earning assets consist principally of loans and investment securities while interest-bearing liabilities include interest-bearing deposit accounts and borrowed funds. Net interest income remains the primary source of revenue for the Corporation. Changes in market interest rates, as well as changes in the mix and volume of interest-bearing assets and interest-bearing liabilities impact net interest income. Net interest income was \$5,255,000 for the third quarter of 2009, compared to \$5,048,000 for the same period of 2008, an increase of \$207,000 (4.1%). Net interest income was \$15,436,000 for the first nine months of 2009 compared to \$14,494,000 for the same period of 2008, an increase of \$942,000 (6.5%).

Net interest margin is calculated by dividing net interest income (adjusted to reflect tax-exempt interest income on a taxable equivalent basis) by average interest-earning assets. The resulting percentage serves as a measurement for the Corporation in comparing its results with those of past periods as well as those of peer institutions. For the quarterly and nine month periods ended September 30, 2009, the net interest margin (on a taxable equivalent basis) was 3.86% and 3.77%, respectively, compared to 3.62% and 3.65% for the same periods in 2008.

Deposits comprised 82% of average interest-bearing liabilities for the nine month period ended September 30, 2009, compared to 80% for the same period in 2008. This change in the composition of interest-bearing liabilities, coupled with a lower overall interest rate environment, resulted in the Corporation's cost of funds being 2.49% for the first nine months of 2009 compared to 3.20% for the same period in 2008. This decrease in cost of funds more than offset the impact on the net interest margin of the decrease in the yield of interest-earning assets (5.99% for the first nine months of 2009 compared to 6.53% for the same period of 2008).

Provision for Loan Losses

The Corporation's provision for loan losses is determined based upon management's calculation of the allowance for loan losses and is reflective of management's assessment of the quality of the portfolio and overall management of the inherent credit risk of the loan portfolio. Changes in the provision for loan losses are dependent, among other things, on loan delinquencies, collateral position, portfolio risks and general economic conditions in the Corporation's lending markets. A \$3,950,000 provision for loan losses was made for the third quarter of 2009 compared to a \$600,000 provision for the same period in 2008. A \$5,725,000 provision for loan losses was made for the nine month period ended September 30, 2009, compared to a \$1,245,000 provision for loan losses for the nine month period ended September 30, 2008.

The increase in the provision for loan losses is primarily related to the deterioration of one large commercial credit. The credit was identified as a substandard credit during the second quarter of 2009 due to cash flow concerns and general business decline. Management has continued to closely monitor the credit since that time and requested weekly updated financial information from the commercial customer. Based on recent developments with respect to the customer's financial condition and operating results, management has determined that it is probable that the Corporation will be unable to collect all amounts due according to the contractual terms of the loan agreement. Consequently, management has concluded that the credit meets the definition of an impaired loan and management has performed a detailed collateral analysis resulting in an additional provision for loan losses of \$3.0 million relating to the credit. Management has also concluded that the circumstances surrounding their evaluation were present prior to the end of the third quarter. The increase in the provision for loan losses for the quarter and nine month periods ended September 30, 2009, as compared to September 30, 2008, is also attributable to Union's increased net loan charge-off experience, as well as an increase in the level of problem and potential problem loans. See Allowance for Loan Losses under Financial Condition and Overview of the Income Statement under Results of Operations for further discussion relating to the provision for loan losses.

Non-Interest Income

The Corporation's non-interest income is largely generated from activities related to the origination, servicing and gain on sales of fixed rate mortgage loans, customer deposit account fees, earnings on life insurance policies, income arising from sales of investment products to customers, and occasional security sale transactions. Income related to customer deposit accounts and Bank Owned Life Insurance provides a relatively steady flow of income while the other sources are more volume or transaction related and consequently can vary from quarter to quarter.

For the quarter ended September 30, 2009, non-interest income was \$847,000, compared to \$756,000 for the third quarter of 2008, a \$91,000 (12.0%) increase. For the nine month period ended September 30, 2009, non-interest income was \$3,417,000, compared to \$2,620,000 for the nine month period ended September 30, 2008, a \$797,000 (30.4%) increase. Gain on sales of loans amounted to \$241,000 for the quarter ended September 30, 2009, compared to \$62,000 for the third quarter of 2008, an increase of \$179,000. Quarterly gains on sale of loans included capitalized servicing rights of \$107,000 in 2009 and \$26,000 in 2008. Gain on sales of loans amounted to \$1,213,000 for the nine months ended September 30, 2009 compared to \$308,000 for the comparable period in 2008, an increase of \$905,000. Gain on sale of loans for the nine month period included capitalized servicing rights of \$550,000 in 2009 (on loan sales of \$58.3 million) and \$134,000 in 2008 (on loan sales of \$11.2 million). The significant increase in loan sales activity in 2009 as compared to 2008 is attributable to the significant decline in mortgage interest rates during the fourth quarter of 2008 and first part of 2009 which resulted in significant refinancing activity. Despite the significant loan sales activity experienced during the first three quarters of 2009, Union's serviced portfolio remained relatively unchanged increasing only \$2.4 million to \$190.0 million at September 30, 2009.

Gain on sales of securities amounted to \$130,000 for the nine months ended September 30, 2009 compared to \$51,000 for the same period of 2008, a \$79,000 (154.9%) increase. The increase resulted from short term municipals being sold and then replaced with longer term securities in order to lengthen the portfolio.

The fair value of mortgage servicing rights decreased \$114,000 for the quarter ended September 30, 2009, compared to a \$70,000 decrease for the quarter ended September 30, 2008. For the nine month period ended September 30, 2009, there was an increase in fair value of mortgage servicing rights of \$55,000, compared to an increase in fair value of mortgage servicing rights of \$52,000 for the nine months ended September 30, 2008. Amortization of mortgage servicing rights, which is reported as a reduction of servicing income (other non-interest income in the accompanying condensed consolidated statements of income), amounted to \$210,000 for the nine months ended September 30, 2009 compared to \$243,000 for the nine months ended September 30, 2008.

Other non-interest income decreased \$38,000 (5.0%) to \$720,000 for the quarter ended September 30, 2009 and decreased \$191,000 (8.6%) to \$2,018,000 for the nine month period ended September 30, 2009. The decreases were primarily due to decreases in NSF and overdraft charges of \$100,000 for the quarter ended September 30, 2009 and

\$227,000 for the nine months ended September 30, 2009.

Non-Interest Expenses

For the quarter ended September 30, 2009, non-interest expenses were \$3,638,000, compared to \$3,809,000 for the comparable period in 2008, a \$171,000 (4.5%) decrease. For the nine month period ended September 30, 2009, non-interest expenses totaled \$11,086,000, compared to \$10,992,000 for the comparable period of 2008, an increase of \$94,000 (0.9%).

Current economic conditions have increased bank failures and expectations for further failures, in which case the Federal Deposit Insurance Corporation (FDIC) insures payment of deposits up to insured limits from the Deposit Insurance Fund. Non-interest expenses for the quarter ended September 30, 2009 included a \$288,000 increase in the Corporation's FDIC insurance expense. This increase was due to an industry-wide increase in deposit premium rates. Conversely, the Corporation experienced a decrease in several non-interest expense categories during the third quarter of 2009 as compared to 2008, including salaries and benefits (\$88,000), ATM processing fees (\$109,000), and miscellaneous expenses (\$264,000). The decrease in miscellaneous expenses resulted primarily from a \$235,000 impairment in 2008 to the Lima Downtown building. Non-interest expenses for the nine months ended September 30, 2009 included an \$863,000 increase in FDIC insurance expense and an \$89,000 increase in foreclosure legal expense offset by decreases in advertising (\$57,000), seminars and training (\$64,000), dealer reserves (\$98,000), ATM processing fees (\$179,000), miscellaneous expense (\$356,000) and write-downs in OREO expense of \$79,000 (\$25,000 in 2009 compared to \$104,000 in 2008).

Maintaining acceptable levels of non-interest expenses and operating efficiency are key performance indicators for the Corporation in its strategic initiatives. The financial services industry uses the efficiency ratio (total non-interest expense as a percentage of the aggregate of fully-tax equivalent net interest income and non-interest income) as a key indicator of performance. For the quarter ended September 30, 2009, the Corporation's efficiency ratio was 57.18% compared to 62.93% for the same period of 2008. For the nine month period ended September 30, 2009, the Corporation's efficiency ratio was 56.50% compared to 61.60% for the same period of 2008.

Provision (Credit) for Income Taxes

The provision (credit) for income taxes for the quarter ended September 30, 2009 was \$(709,000) compared to \$268,000 for the comparable 2008 period. The provision for income taxes for the nine month period ended September 30, 2009 was \$52,000, or 2.5% of income before income taxes, compared to \$1,056,000, or 21.7%, for the comparable 2008 period. The decrease in the provision for income taxes as a percentage of income before income taxes is attributable to tax-exempt income comprising a larger portion of income before taxes.

Return on Assets

Return on average assets was (0.51%) for the third quarter of 2009, compared to 0.71% for the third quarter of 2008. The decrease in return on average assets was mostly impacted by the Corporation's operating performance for the third quarter of 2009 as compared to 2008, but was also impacted by a \$33,000,000 decrease in the Corporation's average assets. Return on average assets was 0.43% for the nine month period ended September 30, 2009, compared to 0.86% for the same period of 2008.

Return on Equity

Return on average shareholders' equity for the third quarter of 2009 was (5.88%), compared to 9.07% for the same period of 2008. This decrease was attributable to the decline in operating results for the quarter coupled with an increase in average shareholder's equity as more fully explained in the Shareholders' Equity section under Financial Condition. Return on average equity for the nine months ended September 30, 2009 was 5.05% compared to 10.27% for the same period in 2008. This decrease was attributable to the decline in operating results for the quarter coupled with the increase in average shareholders' equity.

The Corporation and Union met all regulatory capital requirements as of September 30, 2009, and Union is considered well capitalized under regulatory and industry standards of risk-based capital.

FINANCIAL CONDITION

Overview of Balance Sheet

Total assets amounted to \$602.0 million at September 30, 2009, compared to \$616.1 million at December 31, 2008, a decrease of \$14.0 million, or 2.3%. The decrease in total assets was the result of decreases in total cash and cash equivalents of \$3.6 million (14.2%), available-for-sale securities of \$4.3 million (3.1%), and a decrease of \$3.4 million in gross loans. Deposits during this same period decreased \$13.2 million (2.8%) and other borrowings (consisting of Federal Home Loan Bank borrowings, securities sold under agreements to repurchase, customer repurchase agreements, and junior subordinated deferrable debentures) decreased \$5.2 million (6.0%).

Shareholders' equity increased from \$50.7 million at December 31, 2008 to \$54.1 million at September 30, 2009. This increase was the result of net income (\$1,990,000), the issuance of 2,103 treasury shares under the Corporation's Employee Stock Purchase Plan (\$31,000), and a \$2,987,000 increase in unrealized securities gains, net of tax, offset by the payment of dividends (\$1,549,000). The increase in unrealized securities gains from January 1, 2009 to September 30, 2009, was the result of customary and expected changes in the bond market. Net unrealized gains on securities are reported as accumulated other comprehensive income in the consolidated balance sheet.

Cash and Cash Equivalents

Cash and cash equivalents totaled \$22.0 million at September 30, 2009, compared to \$25.6 million at December 31, 2008. Cash and cash equivalents at September 30, 2009 includes interest-bearing deposits in other banks of \$14.8 million compared to \$6.9 million at December 31, 2008. Management believes the current level of cash and cash equivalents is sufficient to meet the Corporation's present liquidity and performance needs. Total cash and cash equivalents fluctuate on a daily basis due to transactions in process and corresponding liquidity sources and uses. Management believes the Corporation's liquidity needs in the near term will be satisfied by the current level of cash and cash equivalents, readily available access to traditional and non-traditional funding sources, and the portions of the investment and loan portfolios that will mature within one year. These sources of funds should enable the Corporation to meet cash obligations and off-balance sheet commitments as they come due. In addition, the Corporation has access to various sources of additional borrowings by virtue of long-term assets that can be used as collateral for such borrowings.

Securities

At September 30, 2009, available-for-sale securities totaled \$132.2 million, a decrease of \$4,253,000 from December 31, 2008. Management believes classifying securities as available-for-sale provides the Corporation flexibility and facilitates greater interest rate risk management opportunities. At September 30, 2009, the amortized cost of the Corporation's securities totaled \$128.3 million, resulting in net unrealized gains of approximately \$3.9 million and a corresponding after tax increase in shareholders' equity of \$2,575,000. Management monitors the earnings performance and liquidity of the investment portfolio on a regular basis through its Asset/Liability Committee.

Loans

The Corporation's lending is primarily centered in Northwestern and West Central Ohio. Gross loans (including loans held for sale) totaled \$414.8 million at September 30, 2009, compared to \$418.4 million at December 31, 2008, a decrease of \$3.6 million (0.8%). The decrease in loan balances resulted primarily from a decrease in the number of loans being originated, along with pay downs or runoff on current loans.

Allowance for Loan Losses

The allowance for loan losses as a percentage of loans (excluding loans held for sale) was 1.80% at September 30, 2009 and 0.76% at December 31, 2008.

The following table presents changes in the allowance for loan losses for the nine months ended September 30, 2009 and 2008, respectively:

| | (dollars in thousands) | |
|------------------------------|------------------------|---------|
| | 2009 | 2008 |
| Balance, beginning of period | \$3,198 | \$2,233 |
| Provision for loan losses | 5,725 | 1,245 |
| Charge offs | (1,691) | (814) |
| Recoveries | 232 | 233 |
| Net charge offs | (1,459) | (581) |
| Balance, end of period | \$7,464 | \$2,897 |

As shown in the preceding table, Union experienced a significant increase in loan charge-offs for the nine month period ended September 30, 2009 as compared to September 30, 2008. Net charge-offs for the nine month period ended September 30, 2009 included \$726,000 of charge-offs related to one commercial real estate relationship.

Loans on non-accrual status amounted to \$13,798,000 and \$3,074,000 at September 30, 2009 and December 31, 2008, respectively. Non-accrual loans as a percentage of outstanding loans amounted to 3.33% at September 30, 2009, compared to 0.74% at December 31, 2008. Of the loans on non-accrual status at September 30, 2009, \$9.2 million are considered by Union to be impaired and have been individually evaluated for impairment with specific reserves provided for any expected losses. Many of the remaining loans on non-accrual at September 30, 2009 generally represent smaller balance homogenous loans which are collectively evaluated by management for impairment.

In addition to the increase in the level of loan charge-offs, Union has experienced a significant increase in the level of potential problem loans (defined as non-impaired loans which have been classified as special mention or substandard). Potential problem loans amounted to \$28.6 million at September 30, 2009, compared to \$15.7 million at December 31, 2008 and \$15.5 million at September 30, 2008. Union provides pooled reserves for these potential problem loans using loss rates calculated considering historic net loan-charge off experience for the past four years. Union also provides general reserves for the remaining portion of its loan portfolio not considered to be problem or potential problem loans. These general reserves are also calculated considering, among other things, the historic loss rate experience for the relative loan type. Consequently, the loss rates applied to these loans have increased as a result of the increase in Union's net loan charge-offs. Most of Union's loan charge-offs have come from the commercial and commercial real estate loan portfolios. Despite the significant loan charge-offs experienced during the nine month period ended September 30, 2009, Union's calculated allowance for loan losses represents 1.80% of total loans at September 30, 2009, compared to 0.71% of total loans at September 30, 2008.

Loans on non-accrual status amounted to \$13,798,000 and \$3,074,000 at September 30, 2009 and December 31, 2008, respectively. Non-accrual loans as a percentage of outstanding loans amounted to 3.33% at September 30, 2009, compared to 0.74% at December 31, 2008. Of the loans on non-accrual status at September 30, 2009, \$9.2 million are considered by Union to be impaired and have been individually evaluated for impairment with specific reserves provided for any expected losses. Many of the remaining loans on non-accrual at September 30, 2009

generally represent smaller balance homogenous loans which are collectively evaluated by management for impairment.

Management believes the allowance is adequate given the composition of and risk inherent in the loan portfolio of Union. Management will continue to monitor the risk of credit loss associated with the loan portfolio, and adjust the allowance accordingly.

Funding Sources

The Corporation considers a number of alternatives, including but not limited to, deposits, as well as short-term and long-term borrowings when evaluating funding sources. Deposits, including customer deposits, brokered certificates of deposit, and public funds deposits, continue to be the most significant source of funds for the Corporation, totaling \$451.6 million, or 83.2% of the Corporation's funding sources at September 30, 2009. Total deposits decreased \$13.2 million (2.8%) during the nine months ended September 30, 2009, primarily related to decreases in brokered deposits (\$15 million).

Non-interest bearing deposits remain a smaller portion of the funding source for the Corporation than for most of its peers. Non-interest bearing deposits comprised 9.3% of total deposits at September 30, 2009, compared to 8.4% at September 30, 2008.

In addition to traditional deposits, the Corporation maintains both short-term and long-term borrowing arrangements. These borrowings consisted of FHLB borrowings totaling \$71.2 million and \$75.7 million at September 30, 2009 and December 31, 2008, respectively; securities sold under agreement to repurchase and customer repurchase agreements totaling \$9.9 million and \$10.6 million at September 30, 2009 and December 31, 2008, respectively; and junior subordinated deferrable interest debentures of \$10.3 million at September 30, 2009 and December 31, 2008. Management plans to maintain access to various borrowing alternatives as an appropriate funding source.

Shareholders Equity

For the nine month period ended September 30, 2009, the Corporation had net income of \$1,990,000 and declared dividends of \$1,549,000, resulting in a dividend payout ratio of 77.87% of net income. Management believes the overall equity level supports this payout ratio. During the nine month periods ended September 30, 2009 and 2008, the Corporation issued 2,103 and 7,258 shares, respectively, of treasury stock to participants under the Corporation's

Employee Stock Purchase Plan. In addition, during the nine month period ended September 30, 2008, the Corporation purchased 55,000 of its shares through its share repurchase program (none in 2009).

The increase in net unrealized gains on available-for-sale securities, net of income taxes, was \$2,987,000 for the nine months ended September 30, 2009. Since all of the securities in the Corporation's portfolio are classified as available-for-sale, both the securities and equity sections of the consolidated balance sheet are sensitive to the changing market values of securities.

The Corporation has also complied with the standards of capital adequacy mandated by the banking industry. Bank regulators have established risk-based capital requirements designed to measure capital adequacy. Risk-based capital ratios reflect the relative risks of various assets banks hold in their portfolios. A weight category of 0% (lowest risk assets), 20%, 50%, or 100% (highest risk assets) is assigned to each asset on the balance sheet and to certain off-balance sheet commitments.

Liquidity and Interest Rate Sensitivity

The objective of the Corporation's asset/liability management function is to maintain consistent growth in net interest income through management of the Corporation's balance sheet liquidity and interest rate exposure based on changes in economic conditions, interest rate levels, and customer preferences.

The Corporation manages interest rate risk to minimize the impact of fluctuating interest rates on earnings. The Corporation uses simulation techniques that attempt to measure the volatility of changes in the level of interest rates, basic banking interest rate spreads, the shape of the yield curve, and the impact of changing product growth patterns. The primary method of measuring the sensitivity of earnings of changing market interest rates is to simulate expected cash flows using varying assumed interest rates while also adjusting the timing and magnitude of non-contractual deposit repricing to more accurately reflect anticipated pricing behavior. These simulations include adjustments for the lag in prime loan repricing and the spread and volume elasticity of interest-bearing deposit accounts, regular savings and money market deposit accounts.

The principal function of interest rate risk management is to maintain an appropriate relationship between those assets and liabilities that are sensitive to changing market interest rates. The Corporation closely monitors the sensitivity of its assets and liabilities on an ongoing basis and projects the effect of various interest rate changes on its net interest margin. Interest sensitive assets and liabilities are defined as those assets or liabilities that mature or reprice within a designated time frame.

Management believes the Corporation's current mix of assets and liabilities provides a reasonable level of risk related to significant fluctuations in net interest income and the resulting volatility of the Corporation's earning base. The Corporation's management reviews interest rate risk in relation to its effect on net interest income, net interest margin, and the volatility of the earnings base of the Corporation.

Effects of Inflation on Financial Statements

All of the Corporation's assets relate to commercial banking operations and are generally monetary in nature. Therefore, they are not impacted by inflation to the same degree as companies in capital-intensive industries in a replacement cost environment. During a period of rising prices, a net monetary asset position results in loss of purchasing power and conversely a net monetary liability position results in an increase in purchasing power. In the commercial banking industry, monetary assets typically exceed monetary liabilities. The Bank has not experienced a significant level of inflation or deflation during the nine month period ended September 30, 2009. However, because of the depressed national real estate market and sluggish local economy, the Bank has experienced declines in the

value of collateral securing commercial and non-commercial real estate loans. Management continues to closely monitor these trends in calculating the Bank's allowance for loan losses.

ITEM 3

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The only significant market risk to which the Corporation is exposed is interest rate risk. The business of the Corporation and the composition of its balance sheet consist of investments in interest-earning assets (primarily loans and securities), which are funded by interest bearing liabilities (deposits and borrowings). These financial instruments have varying levels of sensitivity to changes in the market rates of interest, resulting in market risk. None of the Corporation's financial instruments are held for trading purposes.

The Corporation manages interest rate risk regularly through its Asset Liability Committee. The Committee meets on a regular basis and reviews various asset and liability management information, including but not limited to, the bank's liquidity positions, projected sources and uses of funds, interest rate risk positions and economic conditions.

The Corporation monitors its interest rate risk through a sensitivity analysis, whereby it measures potential changes in its future earnings and the fair values of its financial instruments that may result from one or more hypothetical changes in interest rates. This analysis is performed by estimating the expected cash flows of the Corporation's financial instruments using interest rates in effect at year-end. For the fair value estimates, the cash flows are then discounted to year-end to arrive at an estimated present value of the Corporation's financial instruments. Hypothetical changes in interest rates are then applied to the financial instruments, and the cash flows and fair values are again estimated using these hypothetical rates. For the net interest income estimates, the hypothetical rates are applied to the financial instruments based on the assumed cash flows. The Corporation typically applies interest rate shocks to its financial instruments up and down under various scenarios up to as much as 300 basis points depending on the overall level of interest rates at any point in time.

There have been no material changes in the quantitative and qualitative information about market risk from the information provided in the December 31, 2008 Form 10-K.

ITEM 4T

CONTROLS AND PROCEDURES

Evaluation of Controls and Procedures.

With the participation of our management, including our chief executive officer and chief financial officer, we have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")); as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, our chief executive officer and chief financial officer have concluded that:

(a)

information required to be disclosed by the Corporation in this Quarterly Report on Form 10-Q would be accumulated and communicated to the Corporation's management, including its chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure;

(b)

information required to be disclosed by the Corporation in this Quarterly Report on Form 10-Q would be recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms; and

(c)

the Corporation's disclosure controls and procedures are effective as of the end of the period covered by this Quarterly Report on Form 10-Q to ensure that material information relating to the Corporation and its consolidated subsidiary is made known to them, particularly during the period for which our periodic reports, including this Quarterly Report on Form 10-Q, are being prepared.

Changes in Internal Control over Financial Reporting.

There were no significant changes during the period covered by this Quarterly Report on Form 10-Q in our internal control over financial reporting (as defined in Rules 13a-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II Other Information

Item 1: Legal Proceedings.

There are no pending legal proceedings to which the Corporation or its subsidiary are a party or to which any of their property is subject except routine legal proceedings to which the Corporation or its subsidiary are a party incident to the banking business. None of such proceedings are considered by the Corporation to be material.

Item 1A: Risk Factors

There have been no material changes in the discussion pertaining to risk factors that was provided in the December 31, 2008 Form 10-K.

Item 2: Unregistered Sales of Equity Securities and Use of Proceeds.

The Corporation has not sold any of its securities which were not registered under the Securities Act during the period covered by this report. The table below includes certain information regarding the Corporation's purchase of United Bancshares, Inc. common stock during the quarterly period ended September 30, 2009:

| <u>Period</u> | <u>Total number of shares purchased</u> | <u>Average price paid per share</u> | <u>Total number of shares purchased as part of a publicly announced plan or program</u> | <u>Maximum number of shares that may yet be purchased under the plan or program (a)</u> |
|---------------|---|-------------------------------------|---|---|
|---------------|---|-------------------------------------|---|---|

07/01/09 -

07/31/09

None

None

302,058

97,942

08/01/09 -

08/31/09

None

None

302,058

97,942

09/01/09 -

09/30/09

None

None

302,058

97,942

(a) A stock repurchase program (Plan) was announced on July 29, 2005 (100,000 shares authorized) and expanded by 100,000 shares on December 23, 2005 and 200,000 shares on March 20, 2007. The Plan authorizes the Corporation to repurchase up to 400,000 of the Corporation s common shares from time to time in a program of market purchases or in privately negotiated transactions as the securities laws and market conditions permit.

Item 3: Defaults upon Senior Securities.

None

Item 4: Submission of Matters to a Vote of Security Holders.

None

Item 5: Other Information.

None

Item 6: Exhibits

(a) Exhibits

Exhibit 3(i) Amended and Restated Articles of Incorporation

Exhibit 3(ii) Amended and Restated Code of Regulations

Exhibit 10 Material Contracts

Exhibit 10.1 Employment Agreement Daniel W. Schutt

Exhibit 10.11 Salary Continuation Agreement Daniel W. Schutt

Exhibit 10.2 Agreement Brian D. Young

Exhibit 10.3 Salary Continuation Agreement Brian D. Young

Exhibit 10.4 Salary Continuation Agreement Heather M. Oatman

Exhibit 10.5 Salary Continuation Agreement, Second Amendment Daniel W. Schutt

Exhibit 10.6 Preferred Trust Securities, Placement and Debenture agreements

Exhibit 10.8 Salary Continuation Agreement, First Amendment Daniel W. Schutt

Exhibit 10.9 Salary Continuation Agreement, First Amendment Brian D. Young

Exhibit 31.1 Rule 13a-14(a)/15d-14(a) Certification of CEO

Exhibit 31.2 Rule 13a-14(a)/15d-14(a) Certification of CFO

Exhibit 32.1 Section 1350 CEO s Certification

Exhibit 32.2 Section 1350 CFO s Certification

Exhibit 99 Safe Harbor under The Private Securities Litigation Reform Act of 1995

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNITED BANCSHARES, INC.

Date: November 13, 2009

By:/s/ Brian D. Young
Brian D. Young
Chief Financial Officer

EXHIBIT INDEX

UNITED BANCSHARES, INC. QUARTERLY REPORT ON FORM 10-Q

FOR PERIOD ENDED SEPTEMBER 30, 2009

Exhibit

| Number | Description | Exhibit Location |
|---------------|---|---|
| 3(i) | Amended and Restated Articles of Incorporation | Incorporated herein by reference to the Corporation's Definitive Proxy Statement pursuant to Section 14(a) filed March 8, 2002. |
| 3(ii) | Amended and Restated Code of Regulations | Incorporated herein by reference to the Corporation's Form 10-Q for the quarter ended June 30, 2007. |
| 10.1 | Employment Agreement Daniel W. Schutt | Incorporated herein by reference to the Corporation's 2004 Form 10K/A filed August 5, 2005. |
| 10.11 | Salary Continuation Agreement Daniel W. Schutt | Incorporated by reference to Corporation's Form 10-K filed March 23, 2007. |
| 10.2 | Agreement - Brian D. Young | Incorporated by reference to Corporation's Form 8-K filed July 20, 2006. |
| 10.3 | Salary Continuation Agreement - Brian D. Young | Incorporated herein by reference to the Corporation's 2004 Form 10K/A filed August 5, 2005. |
| 10.4 | Salary Continuation Agreement Heather M. Oatman | Incorporated herein by reference to the Corporation's 2008 Form 10K filed March 20, 2009. |
| 10.5 | Salary Continuation Agreement Second Amendment Daniel W. Schutt | Incorporated herein by reference to the Corporation's 2007 Form 10Q filed April 27, 2007. |
| 10.6 | Preferred Trust Securities, Placement and Debenture agreements | Incorporated herein by reference to the Corporation's 2004 Form 10K/A filed August 5, 2005. |
| 10.8 | Salary Continuation Agreement, First Amendment Daniel W. Schutt | Incorporated herein by reference to the Corporation's 2007 Form 10Q filed April 27, 2007. |
| 10.9 | Salary Continuation Agreement, First Amendment Brian D. Young | Incorporated herein by reference to the Corporation's 2007 Form 10Q filed April 27, 2007. |

Edgar Filing: UNITED BANCSHARES INC/OH - Form 10-Q

| | | |
|------|--|----------------|
| 31.1 | Rule 13a-14(a)/15d-14(a) Certification of CEO | Filed herewith |
| 31.2 | Rule 13a-14(a)/15d-14(a) Certification of CFO | Filed herewith |
| 32.1 | Section 1350 CEO s Certification | Filed herewith |
| 32.2 | Section 1350 CFO s Certification | Filed herewith |
| 99 | Safe Harbor under the Private Securities Litigation Reform Act of 1995 | Filed herewith |