

G&K SERVICES INC  
Form 10-Q  
January 29, 2010

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended December 26, 2009**

**Commission file number 0-4063**

**G&K SERVICES, INC.**

(Exact name of registrant as specified in its charter)

MINNESOTA

41-0449530

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

5995 OPUS PARKWAY

MINNETONKA, MINNESOTA 55343

(Address of principal executive offices and zip code)

Registrant's telephone number, including area code (952) 912-5500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(do not check if a smaller  
reporting company)

Smaller reporting  
company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

Common Stock, par value \$0.50 per share, outstanding  
January 25, 2010 was 18,568,968 shares

**G&K Services, Inc.**  
**Form 10-Q**  
**Table of Contents**

	<b>PAGE</b>
<b><u>PART I</u></b>	
<b><u>Item 1. Financial Statements</u></b>	
<u>Consolidated Condensed Balance Sheets as of December 26, 2009 and June 27, 2009</u>	3
<u>Consolidated Condensed Statements of Operations for the three and six months ended December 26, 2009 and December 27, 2008</u>	4
<u>Consolidated Condensed Statements of Cash Flows for the six months ended December 26, 2009 and December 27, 2008</u>	5
<u>Notes to Consolidated Condensed Financial Statements</u>	6
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	16
<u>Item 3. Quantitative and Qualitative Disclosure About Market Risk</u>	24
<u>Item 4. Controls and Procedures</u>	25
<b><u>PART II</u></b>	
<u>Item 1. Legal Proceedings</u>	26
<u>Item 1A. Risk Factors</u>	27
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	27
<u>Item 6. Exhibits</u>	28
<u>Signatures</u>	29
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>EX-32.2</u>	

**Table of Contents**

**PART I**  
**FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**  
**CONSOLIDATED CONDENSED BALANCE SHEETS**

*G&K Services, Inc. and Subsidiaries*

(In thousands)	December 26, 2009 (Unaudited)	June 27, 2009
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 12,791	\$ 13,136
Accounts receivable, less allowance for doubtful accounts of \$4,690 and \$3,848	84,586	85,209
Inventories, net	124,435	135,492
Other current assets	22,766	21,241
Total current assets	244,578	255,078
<b>Property, Plant and Equipment, net</b>	205,835	216,736
<b>Goodwill</b>	325,211	319,942
<b>Other Assets</b>	61,235	59,412
Total assets	\$ 836,859	\$ 851,168
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable	\$ 29,112	\$ 29,134
Accrued expenses	77,559	79,010
Deferred income taxes	3,586	3,414
Current maturities of long-term debt	7,548	7,744
Total current liabilities	117,805	119,302
<b>Long-Term Debt, net of Current Maturities</b>	190,348	224,781
<b>Deferred Income Taxes</b>	1,077	1,893
<b>Accrued Income Taxes - Long Term</b>	12,027	12,016
<b>Other Noncurrent Liabilities</b>	56,356	55,820
<b>Stockholders Equity</b>	459,246	437,356
Total liabilities and stockholders equity	\$ 836,859	\$ 851,168

The accompanying notes are an integral part of these consolidated condensed financial statements.

**Table of Contents****CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS***G&K Services, Inc. and Subsidiaries*

(Unaudited)

	For the Three Months		For the Six Months Ended	
	December 26, 2009	December 27, 2008	December 26, 2009	December 27, 2008
(In thousands, except per share data)				
<b>Revenues</b>				
Rental operations	\$ 191,313	\$ 221,206	\$ 386,979	\$ 450,339
Direct sales	15,047	20,547	27,512	36,650
Total revenues	206,360	241,753	414,491	486,989
<b>Operating Expenses</b>				
Cost of rental operations	134,438	152,039	272,868	313,871
Cost of direct sales	11,186	15,217	20,591	27,301
Selling and administrative	46,458	54,989	96,908	116,880
Total operating expenses	192,082	222,245	390,367	458,052
<b>Income from Operations</b>	14,278	19,508	24,124	28,937
Interest expense	3,689	3,821	7,400	7,418
<b>Income before Income Taxes</b>	10,589	15,687	16,724	21,519
Provision for income taxes	3,423	6,149	6,290	10,523
<b>Net Income</b>	\$ 7,166	\$ 9,538	\$ 10,434	\$ 10,996
Basic weighted average number of shares outstanding	18,326	18,490	18,292	18,557
<b>Basic Earnings per Common Share</b>	\$ 0.39	\$ 0.52	\$ 0.57	\$ 0.59
Diluted weighted average number of shares outstanding	18,341	18,490	18,322	18,622
<b>Diluted Earnings per Common Share</b>	\$ 0.39	\$ 0.52	\$ 0.57	\$ 0.59
<b>Dividends per share</b>	\$ 0.075	\$ 0.070	\$ 0.150	\$ 0.140

The accompanying notes are an integral part of these consolidated condensed financial statements.

**Table of Contents****CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS***G&K Services, Inc. and Subsidiaries*

(Unaudited)

	For the Six Months Ended	
	December 26, 2009	December 27, 2008
(In thousands)		
<b>Operating Activities:</b>		
Net income	\$ 10,434	\$ 10,996
Adjustments to reconcile net income to net cash provided by operating activities		
-		
Depreciation and amortization	20,356	22,653
Other adjustments	(1,398)	2,343
Changes in current operating items	6,774	(1,758)
Other assets and liabilities	1,181	3,281
Net cash provided by operating activities	37,347	37,515
<b>Investing Activities:</b>		
Property, plant and equipment additions, net	(6,728)	(13,766)
Divestitures of business assets, net	10,457	
Net cash provided/(used) by investing activities	3,729	(13,766)
<b>Financing Activities:</b>		
Payments of long-term debt	(7,336)	(7,345)
(Payments of)/Proceeds from revolving credit facilities, net	(31,067)	4,700
Cash dividends paid	(2,808)	(2,625)
Net issuance of common stock, primarily under stock option plans		209
Purchase of common stock	(373)	(16,769)
Net cash used by financing activities	(41,584)	(21,830)
<b>(Decrease)/Increase in Cash and Cash Equivalents</b>	<b>(508)</b>	<b>1,919</b>
<b>Effect of Exchange Rates on Cash</b>	<b>163</b>	<b>(1,215)</b>
<b>Cash and Cash Equivalents:</b>		
Beginning of period	13,136	12,651
End of period	\$ 12,791	\$ 13,355

The accompanying notes are an integral part of these consolidated condensed financial statements.

**Table of Contents**

G&K SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
(Amounts in millions, except per share data)  
(Unaudited)

**1. Basis of Presentation for Interim Financial Statements**

The consolidated condensed financial statements included herein, except for the June 27, 2009 balance sheet which was derived from the audited consolidated financial statements for the fiscal year ended June 27, 2009, have been prepared by us, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. In our opinion, the accompanying unaudited consolidated condensed financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly our financial position as of December 26, 2009, and the results of our operations for the three and six months ended and our cash flows for the six months ended December 26, 2009 and December 27, 2008. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although we believe that the disclosures herein are adequate to make the information presented not misleading. It is suggested that these consolidated condensed financial statements be read in conjunction with the consolidated financial statements and the notes thereto included in our latest report on Form 10-K.

The results of operations for the three and six month periods ended December 26, 2009 and December 27, 2008 are not necessarily indicative of the results to be expected for the full year. We have evaluated subsequent events through January 28, 2010 and have found none that warrant discussion.

The accounting policies we follow are set forth in Note 1 in our Annual Report on Form 10-K for the fiscal year ended June 27, 2009. Additional significant accounting policies are identified below.

**2. Contingent Liabilities**

**Environmental Matters**

We are currently involved in several environmental-related proceedings by certain governmental agencies which relate primarily to whether we operated certain facilities in compliance with required permits. In addition to these proceedings, in the normal course of our business, we are subject to, among other things, periodic inspections by regulatory agencies. We continue to dedicate substantial operational and financial resources to environmental compliance, and we remain fully committed to operating in compliance with all environmental laws and regulations. As of December 26, 2009 and June 27, 2009, we had reserves of approximately \$4.4 million and \$4.6 million, respectively, related to various pending environmental-related matters. During the six months ended December 27, 2008, a \$4.1 million charge was recorded related to environmental matters, which is included in the selling and administrative line of the consolidated condensed statements of operations. Total expense for these matters was \$3.9 million and \$0.2 million in the first quarter and second quarter of fiscal 2009, respectively.

While we cannot predict the ultimate outcome of any of these matters, currently none of them are expected to have a material adverse effect on our results of operations or financial position. While we believe the possibility is remote, there is the potential that we may incur additional losses in excess of established reserves, and these losses could be material.

**3. Adoption of New Accounting Pronouncements**

In December 2007, the Financial Accounting Standards Board (FASB) issued revised guidance regarding accounting for business combinations. The guidance retains the requirement that the acquisition method of accounting (previously called the purchase method) be used for all business combinations and for an acquirer to be

identified for each business combination. This guidance also establishes principles and requirements for how the acquirer: (a) recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree; (b) recognizes and measures the goodwill acquired in the business combination or a gain from



**Table of Contents**

a bargain purchase; and (c) determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. We adopted this revised guidance effective at the beginning of fiscal year 2010. Our adoption did not impact our consolidated financial position or results of operations.

In June 2009, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 168, the FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FASB Statement No. 162. SFAS No. 168 was codified as Accounting Standards Codification Topic 105-10 and replaces SFAS No. 162, the Hierarchy of Generally Accepted Accounting Principles, to establish the FASB Accounting Standards Codification as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in preparation of financial statements in conformity with generally accepted accounting principles in the United States. We adopted Accounting Standards Codification Topic 105-10 effective as of September 26, 2009. The adoption did not impact our financial position or results of operations.

**4. Fair Value Measurements**

Generally accepted accounting principles (GAAP) defines fair value, establishes a framework for measuring fair value and establishes disclosure requirements about fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. We considered non-performance risk when determining fair value of our derivative financial instruments. The fair value hierarchy prescribed under GAAP contains three levels as follows:

*Level 1* Unadjusted quoted prices that are available in active markets for the identical assets or liabilities at the measurement date.

*Level 2* Other observable inputs available at the measurement date, other than quoted prices included in Level 1, either directly or indirectly, including:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets in non-active markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by other observable market data.

*Level 3* Unobservable inputs that cannot be corroborated by observable market data and reflect the use of significant management judgment. These values are generally determined using pricing models for which the assumptions utilize management's estimates of market participant assumptions.

The following table summarizes the balances of assets and liabilities measured at fair value on a recurring basis:

	As of December 26, 2009		
	Fair Value Measurements Using Inputs Considered as		
	Level 1	Level 2	Total
Other current assets:			
Derivative financial instruments	\$	\$ 0.2	\$ 0.2
Other assets:			

Edgar Filing: G&K SERVICES INC - Form 10-Q

Non-qualified, non-contributory retirement plan assets		9.5	9.5
Non-qualified deferred compensation plan assets	17.3		17.3
Total assets	\$ 17.3	\$ 9.7	\$ 27.0
Accrued expenses:			
Derivative financial instruments	\$	\$ 9.1	\$ 9.1
Total liabilities	\$	\$ 9.1	\$ 9.1

**Table of Contents**

The fair value of cash, trade receivables and borrowings under credit agreements approximates their current value.

**5. Derivative Financial Instruments**

All derivative financial instruments are recognized at fair value and are recorded in the other current assets or accrued expenses line items in the consolidated condensed balance sheets. The accounting for changes in the fair value of a derivative financial instrument depends on whether it has been designated and qualifies as a hedging relationship and on the type of the hedging relationship. For those derivative financial instruments that are designated and qualify as hedging instruments, we designate the hedging instrument (based on the exposure being hedged) as cash flow hedges. We do not have any derivative financial instruments that have been designated as either a fair value hedge or a hedge of a net investment in a foreign operation. Cash flows associated with derivative financial instruments are classified in the same category as the cash flows hedged in the consolidated condensed statements of cash flows.

In the ordinary course of business, we are exposed to market risks. We utilize derivative financial instruments to manage interest rate risk and commodity price risk and periodically foreign exchange risk. Interest rate swap contracts are entered into to manage interest rate risk associated with our fixed and variable rate debt. Futures contracts on energy commodities are entered into to manage the price risk associated with forecasted purchases of gasoline and diesel fuel used in our rental operations. Forward exchange contracts on foreign currencies are periodically entered into to manage the foreign currency exchange risk associated with firm commitments denominated in foreign currencies. We designate interest rate swap contracts as cash flow hedges of the interest expense related to variable rate debt and futures contracts on energy commodities as cash flow hedges of forecasted purchases of gasoline and diesel fuel. We have not designated our forward exchange contracts on foreign currencies as hedging instruments.

For derivative financial instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative financial instrument is reported as a component of accumulated other comprehensive income and reclassified into the consolidated condensed statements of operations in the same line item associated with the forecasted transaction and in the same period as the expenses from the cash flows of the hedged items are recognized. We perform an assessment at the inception of the hedge and on a quarterly basis thereafter, to determine whether our derivatives are highly effective in offsetting changes in the value of the hedged items. Any changes in the fair value resulting from hedge ineffectiveness, is immediately recognized as income or expense.

We use interest rate swap contracts to limit exposure to changes in interest rates and to balance the total debt that is subject to variable and fixed interest rates. The interest rate swap contracts we utilize effectively modify our exposure to interest rate risk by converting variable rate debt to a fixed rate without an exchange of the underlying principal amount. Approximately 87% of our outstanding variable rate debt had its interest payments modified using interest rate swap contracts as of December 26, 2009.

In addition, we purchase fuel commodity futures contracts to limit exposure to energy prices and effectively hedge a portion of our anticipated gasoline and diesel fuel purchases. The objective of these hedges is to reduce the variability of cash flows associated with the forecasted purchases of those commodities without an exchange of the underlying commodity. Approximately 35% of our anticipated gasoline and diesel fuel purchases for the next twelve months are hedged using futures contracts as of December 26, 2009.

We do not engage in speculative transactions or fair value hedging nor do we hold or issue financial instruments for trading purposes.

**Table of Contents**

The following tables summarize the classification and fair value of the interest rate swap contracts and fuel commodity futures contracts which have been designated as cash flow hedging instruments:

Relationship:	Balance Sheet Classification:	Asset Derivatives Fair Value	
		December 26, 2009	June 27, 2009
Fuel commodity futures contracts	Other current assets	\$ 0.2	\$ 0.3
Total derivatives designated as cash flow hedging instruments		\$ 0.2	\$ 0.3

Relationship:	Balance Sheet Classification:	Liability Derivatives Fair Value	
		December 26, 2009	June 27, 2009
Interest rate swap contracts	Accrued expenses	\$ 8.7	\$ 9.3
Fuel commodity futures contracts	Accrued expenses	0.1	0.2
Total derivatives designated as cash flow hedging instruments		\$ 8.8	\$ 9.5

The fair value of interest rate swap contracts not designated as hedging instruments totaled a \$0.3 million liability as of December 26, 2009. As of June 27, 2009, all derivative financial instruments were designated as hedging instruments.

For our interest rate swap contracts that qualify for cash flow hedge designation, the related gains or losses on the contracts are deferred as a component of accumulated other comprehensive income or loss (net of related income taxes) until the interest expense on the related debt is recognized. As the interest expense on the hedged debt is recognized, the other comprehensive income or loss is reclassified to interest expense. Of the \$4.5 million loss deferred in accumulated other comprehensive income as of December 26, 2009, a \$3.1 million loss is expected to be reclassified to interest expense in the next twelve months.

As of December 26, 2009, we had interest rate swap contracts to pay fixed rates of interest and to receive variable rates of interest based on three-month London Interbank Offered Rate ( LIBOR ) on \$185.0 million notional amount, of which, \$20.0 million are forward starting interest rate swap contracts. Of the \$185.0 million notional amount, \$70.0 million matures in 12 months, \$45.0 million matures in 13-24 months, \$45.0 million matures in 25-36 months and \$25.0 million matures later than 36 months. The average rate on the \$185.0 million of interest rate swap contracts was 4.1% as of December 26, 2009. These interest rate swap contracts have been designated as highly effective cash flow hedges and accordingly, gains or losses on any ineffectiveness was not material to any period.

As our fuel commodity futures contracts qualify for cash flow hedge designation, the related gains or losses on these contracts are deferred as a component of other comprehensive income or loss (net of related income taxes) until the expense is recognized on the hedged commodity. Upon purchase of the hedged commodity the other

comprehensive income or loss is reclassified to the cost of rental operations line item in the consolidated condensed statements of operations. All of the \$0.1 million gain deferred in accumulated other comprehensive income as of December 26, 2009 is expected to be reclassified to cost of rental operations in the next twelve months.

As of December 26, 2009, we had fuel commodity futures contracts to pay fixed prices of unleaded gasoline and diesel fuel and receive variable prices based on the Department of Energy (DOE) index on 1.6 million gallons, all of which will occur in the next twelve months. The weighted average fixed price on the 1.6 million gallons of fuel commodity futures contracts was \$2.87 per gallon as of December 26, 2009. These commodity contracts have been designated as highly effective cash flow hedges and accordingly, gains or losses on any ineffectiveness was not material to any period.

We may also enter into foreign currency exchange contracts to hedge firm commitments with our foreign subsidiary. These agreements are recorded at fair value and the gains and losses are included in earnings. There were no outstanding foreign currency exchange contracts as of December 26, 2009 and June 27, 2009.

**Table of Contents**

The following tables summarize the amount of gain or loss recognized in accumulated other comprehensive income or loss and the classification and amount of gains or losses reclassified from accumulated other comprehensive income or loss into the consolidated condensed statements of operations for the three and six months ended December 26, 2009 and December 27, 2008 related to derivative financial instruments used in cash flow hedging:

Relationship:	Amount of Gain or (Loss) Recognized in Accumulated Other Comprehensive Income (Loss)			
	Three Months Ended		Six Months Ended	
	December	December	December	December
	26, 2009	27, 2008	26, 2009	27, 2008
Interest rate swap contracts	\$ (0.4)	\$ (6.0)	\$ (1.2)	\$ (6.5)
Fuel commodity futures contracts	0.2	(1.5)	(0.1)	(2.1)
Total derivatives designated as cash flow hedging instruments	\$ (0.2)	\$ (7.5)	\$ (1.3)	\$ (8.6)

Relationship:	Statement of Operations Classification:	Amount of Gain or (Loss) Reclassified From Accumulated Other Comprehensive Income (Loss) to Consolidated Statements of Operations			
		Three Months Ended		Six Months Ended	
		December	December	December	December
		26, 2009	27, 2008	26, 2009	27, 2008
Interest rate swap contracts	Interest Expense	\$ (1.0)	\$ (0.1)	\$ (1.8)	\$ (0.4)
Fuel commodity futures contracts	Cost of Rental		(0.3)		
Total derivatives designated as cash flow hedging instruments	Operations	\$ (1.0)	\$ (0.4)	\$ (1.8)	\$ (0.4)

**6. Exit, Disposal and Related Activities**

We continuously monitor our operations and related cost structure to ensure that our resource levels are appropriate, and from time to time take various actions to ensure that these resources are utilized in an efficient manner. These actions may consist of facility closures, divestitures, expansions and increases or decreases in staffing levels. During the six months ended December 27, 2008 and December 26, 2009 we took a number of actions to adjust our business operations as a result of the changes in the economic environment. The most significant of these actions are discussed below.

In the first quarter of fiscal year 2009, we closed three processing plants, two branch locations, reduced selected headcount and outsourced our fleet maintenance function. As a result of these actions, we recorded approximately \$2.6 million of expense in the consolidated condensed statements of operations during fiscal year 2009. These charges principally impacted our United States operating segment. Of these amounts, approximately \$1.0 million

was recorded in the cost of rental operations line item and the remaining \$1.6 million was recorded in the selling and administrative line item. All severance associated with this action was paid by September 26, 2009.

During the first quarter of fiscal year 2010, we continued to align our operations and workforce to better match our cost structure with our revenue levels. As a result, we reduced selected headcount related to certain administrative, regional and corporate personnel and divested an unprofitable operation. As a result of these actions, we recorded approximately \$1.4 million in associated severance costs in the selling and administrative line in the first quarter of fiscal year 2010. Of the \$1.4 million in severance, \$0.6 million was paid by September 26, 2009, with the remaining \$0.8 million to be paid over the next twelve months. These actions primarily impacted our United States operating segment.

**Table of Contents**

In the second quarter of fiscal year 2010, we sold all of the customer lists and certain assets related to our U.S. Cleanroom operations. In addition, we disposed of a non core linen operation at one of our production facilities. As a result of these transactions, including the associated asset impairment charges, we recognized a net gain of \$1.2 million in the selling and administrative line in the consolidated condensed statements of operations.

**7. Income Taxes**

Our fiscal 2010 year to date effective tax rate decreased to 37.6% for the first six months of fiscal year 2010 from 48.9% in the same period of fiscal year 2009. The current year tax rate is lower due to the adjustment of deferred tax liabilities related to Canada and the enactment of a provincial tax rate reduction, offset by the reduction of a deferred tax asset associated with equity based compensation. The prior year tax rate was significantly higher than our statutory rate primarily due to the non-deductibility of certain environmental related charges and the write-off of deferred tax assets associated with certain expiring stock options.

**8. Per Share Data**

Basic earnings per common share was computed by dividing net income by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per common share was computed similarly to the computation of basic earnings per share, except that the denominator is increased for the assumed exercise of dilutive options and other dilutive securities, including non-vested restricted stock, using the treasury stock method.

	Three Months Ended		Six Months Ended	
	December	December	December	December
	26,	27,	26,	27,
	2009	2008	2009	2008
Weighted average number of common shares outstanding used in computation of basic earnings per share	18.3	18.5	18.3	18.6
Weighted average effect of non-vested restricted stock grants and assumed exercise of options				
Shares used in computation of diluted earnings per share	18.3	18.5	18.3	18.6

We excluded potential common shares related to our outstanding equity compensation grants of 1.9 million and 2.1 million for the three months ended December 26, 2009 and December 27, 2008, respectively, and 2.0 million and 1.6 million for the six months ended December 26, 2009 and December 27, 2008, respectively, from the computation of diluted earnings per share. Inclusion of these shares would have been anti-dilutive.

**9. Comprehensive Income**

For the three and six month periods ended December 26, 2009 and December 27, 2008, the components of comprehensive income were as follows:

	Three Months Ended		Six Months Ended	
	December	December	December	December
	26,	27,	26,	27,
	2009	2008	2009	2008
Net income	\$ 7.2	\$ 9.5	\$ 10.4	\$ 11.0
Other comprehensive income/(loss):				
Foreign currency translation adjustments, net of tax	4.9	(22.3)	11.8	(25.6)
	(0.2)	(7.5)	(1.3)	(8.6)



Edgar Filing: G&K SERVICES INC - Form 10-Q

Derivative financial instruments (loss) recognized, net of tax				
Derivative financial instruments gain reclassified, net of tax	1.0	0.4	1.8	0.4
Total comprehensive income/(loss)	\$ 12.9	\$ (19.9)	\$ 22.7	\$ (22.8)

11

---

**Table of Contents****10. Inventories**

The components of inventory as of December 26, 2009 and June 27, 2009 are as follows:

	December 26, 2009	June 27, 2009
Raw Materials	\$ 7.1	\$ 9.2
Work in Process	1.9	3.6
Finished Goods	52.5	55.1
New Goods	\$ 61.5	\$ 67.9
Merchandise in Service	\$ 62.9	\$ 67.6
Total Inventories	\$ 124.4	\$ 135.5

**11. Goodwill and Intangible Assets**

Goodwill by segment includes the following:

	United States	Canada	Total
Balance as of June 27, 2009	\$ 260.2	\$ 59.7	\$ 319.9
Acquisitions, net of purchase accounting adjustments	0.2		0.2
Divestitures	(0.5)		(0.5)
Foreign currency translation and other	0.1	5.5	5.6
Balance as of December 26, 2009	\$ 260.0	\$ 65.2	\$ 325.2

Our other intangible assets, which are included in other assets on the consolidated condensed balance sheet, are as follows:

	December 26, 2009	June 27, 2009
Other Intangible Assets:		
Customer Contracts	\$ 114.5	\$ 113.8
Accumulated Amortization	(89.0)	(85.0)
Net	\$ 25.5	\$ 28.8
Non-Competition Agreements	\$ 11.1	\$ 11.0
Accumulated Amortization	(10.6)	(10.3)
Net	\$ 0.5	\$ 0.7

## Edgar Filing: G&K SERVICES INC - Form 10-Q

The customer contracts include the combined value of the written service agreements and the related customer relationship. Other intangible assets are amortized over a weighted average life of approximately 11 years. Amortization expense was \$3.1 million and \$3.8 million for the six months ended December 26, 2009 and December 27, 2008, respectively. Estimated amortization expense for each of the next five fiscal years based on the intangible assets as of December 26, 2009 is as follows:

2010 remaining	\$ 2.6
2011	5.1
2012	4.0
2013	2.8
2014	1.9
2015	1.3

**Table of Contents****12. Long-Term Debt**

On July 1, 2009, we completed a new \$300.0 million, three-year unsecured revolving credit facility with a syndicate of banks, which expires on July 1, 2012. This facility replaces our \$325.0 million unsecured revolving credit facility, which was scheduled to mature in August 2010. Borrowings in U.S. dollars under the new credit facility will, at our election, bear interest at (a) the adjusted London Interbank Offered Rate ( LIBOR ) for specified interest periods plus a margin, which can range from 2.25% to 3.25%, determined with reference to our consolidated leverage ratio or (b) a floating rate equal to the greatest of (i) JPMorgan's prime rate, (ii) the federal funds rate plus 0.5% and (iii) the adjusted LIBOR for a one month interest period plus 1%, plus, in each case, a margin determined with reference to our consolidated leverage ratio. Swingline loans will, at our election, bear interest at (i) the rate described in clause (b) above or (ii) a rate to be agreed upon by us and JPMorgan. Borrowings in Canadian dollars under the credit facility will bear interest at the greater of (a) the Canadian Prime Rate and (b) the Adjusted LIBOR for a one month Interest Period on such day (or if such day is not a Business Day, the immediately preceding Business Day) plus 1%. Effective July 1, 2009, the interest rate spread on this new facility is 1.875% higher than the previous facility. We also pay a fee on the unused daily balance of the revolving credit facility based on a leverage ratio calculated on a quarterly basis.

As of December 26, 2009, borrowings outstanding under the revolving credit facility were \$105.0 million. The unused portion of the revolver may be used for general corporate purposes, acquisitions, share repurchases, working capital needs and to provide up to \$50.0 million in letters of credit. As of December 26, 2009, letters of credit outstanding against the revolver totaled \$20.7 million and primarily relate to our property and casualty insurance programs. No amounts have been drawn upon these letters of credit. Availability of credit under this new facility requires that we maintain compliance with certain customary covenants. In addition, there are certain restricted payment limitations on dividends or other distributions, including share repurchases. The covenants under this agreement are the most restrictive when compared to our other credit facilities. The following table illustrates compliance with regard to the material covenants required by the terms of this facility as of December 26, 2009:

	Required	Actual
Maximum Leverage Ratio (Debt/Adjusted EBITDA)	3.50	2.33
Minimum Interest Coverage Ratio (Adjusted EBITDA/Interest Expense)	3.00	6.72
Minimum Net Worth	\$ 314.5	\$ 459.2

Our maximum leverage ratio and minimum interest coverage ratio covenants are calculated after adding back non-cash charges, as defined in our debt agreement.

Advances outstanding as of December 26, 2009 bear interest at a weighted average all-in rate of 3.04% (LIBOR plus 2.75%) for the Eurocurrency rate loans and an all-in rate of 3.25% (Lender Prime Rate) for overnight Swingline Base Rate loans. We also pay a fee on the unused daily balance of the revolving credit facility based on a leverage ratio calculated on a quarterly basis.

We have \$75.0 million of variable rate unsecured private placement notes. The notes bear interest at 0.60% over LIBOR and are scheduled to mature on June 30, 2015. The notes do not require principal payments until maturity. Interest payments are reset and paid on a quarterly basis. As of December 26, 2009, the outstanding balance of the notes was \$75.0 million at an all-in rate of 0.88% (LIBOR plus 0.60%).

We maintain a receivable securitization facility, whereby the lender will make loans to us on a revolving basis up to a maximum of \$50.0 million, the amount of funds available under the loan agreement as of December 26, 2009 was \$42.1 million, which was the amount of eligible receivables less a reserve requirement. We are required to pay interest on outstanding loan balances at an annual rate of one month LIBOR plus a margin or, if the lender is funding the loan through the issuance of commercial paper to third parties, at an annual rate equal to the commercial paper rate

**Table of Contents**

plus a margin. In connection with the loan agreement, we granted a first priority security interest in certain of our U.S. based receivables. As of December 26, 2009, there was \$10.0 million outstanding under this loan agreement at an all-in interest rate of 1.56% (commercial paper plus 1.10%). We are also required to pay a fee on the unused balance of the facility.

We have \$50.0 million, 8.4% unsecured fixed rate private placement notes with certain institutional investors. The 10-year notes have a nine-year average life with a final maturity on July 20, 2010. Beginning on July 20, 2004, and annually thereafter, we repaid \$7.1 million of the principal amount at par. As of December 26, 2009, there was \$7.1 million outstanding under the notes. Subsequent to the end of our second fiscal quarter, on January 20, 2010, we repaid these notes prior to their original maturity date and incurred additional costs associated with the prepayment of approximately \$0.3 million.

See Note 5 to the consolidated condensed financial statements for details of our interest rate swap and hedging activities related to our outstanding debt.

**13. Share-Based Compensation**

We grant share-based awards, including restricted stock and options to purchase our common stock. Stock option grants are for a fixed number of shares to employees and directors with an exercise price equal to the fair value of the shares at the date of grant. Share-based compensation is recognized in the consolidated condensed statements of operations on a straight-line basis over the requisite service period. The amortization of share-based compensation reflects estimated forfeitures adjusted for actual forfeiture experiences. We review our estimated forfeiture rates on an annual basis. As share-based compensation expense is recognized, a deferred tax asset is recorded that represents an estimate of the future tax deduction from the exercise of stock options or release of restrictions on the restricted stock. At the time share-based awards are exercised, cancelled, expire or restrictions lapse, we recognize adjustments to income tax expense. Total compensation expense related to share-based awards was \$0.9 million and \$1.7 million for the three months ended December 26, 2009 and December 27, 2008, respectively and \$2.3 million and \$3.3 million for the six months ended December 26, 2009 and December 27, 2008, respectively. The number of options exercised and restricted stock vested since June 27, 2009, was 0.1 million shares.

**14. Employee Benefit Plans**

On December 31, 2006, we froze our pension and supplemental executive retirement plans. The net periodic pension cost for these plans for the three and six months ended December 26, 2009 was \$0.6 million and \$1.2 million, respectively. The net periodic pension cost for these plans for the three and six months ended December 27, 2008 was \$0.1 million and \$0.3 million, respectively. In addition, the components of net periodic pension cost for these plans are immaterial for the three and six months ended December 26, 2009 and December 27, 2008.

**15. Segment Information**

We have two operating segments, United States (includes the Dominican Republic and Ireland Operations) and Canada, which have been identified as components of our organization that are reviewed by our Chief Executive Officer to determine resource allocation and evaluate performance. Each operating segment derives revenues from the branded identity apparel and facility services industry. During the three and six months ended December 26, 2009, and for the same periods of the prior fiscal year, no single customer accounted for more than 1.5% of our total revenues. Our customers are primarily located in the United States and Canada.

Income from operations includes the impact of an intercompany management fee charged to Canada which is self-eliminated in the total income from operations below. This intercompany management fee was approximately \$2.5 million and \$2.1 million for the three months ended December 26, 2009 and December 27, 2008, respectively and \$4.9 million and \$4.4 million for the six months ended December 26, 2009 and December 27, 2008, respectively.



**Table of Contents**

We evaluate performance based on income from operations. Financial information by segment for the three and six month periods ended December 26, 2009 and December 27, 2008 is as follows:

	United States	Canada	Elimination	Total
For the Three Months Ended 				
Second Quarter Fiscal Year 2010:				
Revenues	\$ 169.2	\$ 37.2	\$	\$ 206.4
Income from operations	10.2	4.1		14.3
Total assets	779.9	146.9	(89.9)	836.9
Depreciation and amortization expense	8.6	1.5		10.1
Second Quarter Fiscal Year 2009:				
Revenues	\$ 205.4	\$ 36.4	\$	\$ 241.8
Income from operations	15.4	4.1		19.5
Total assets	970.2	139.8	(99.2)	1,010.8
Depreciation and amortization expense	9.9	1.4		11.3

	United States	Canada	Elimination	Total
For the Six Months Ended 				
Fiscal Year 2010:				
Revenues	\$ 342.5	\$ 72.0	\$	\$ 414.5
Income from operations	18.4	5.7		24.1
Total assets	779.9	146.9	(89.9)	836.9
Depreciation and amortization expense	17.4	3.0		20.4
Fiscal Year 2009:				
Revenues	\$ 408.8	\$ 78.2	\$	\$ 487.0
Income from operations	21.0	7.9		28.9
Total assets	970.2	139.8	(99.2)	1,010.8
Depreciation and amortization expense	19.7	3.0		22.7

**16. Stock Repurchase**

In May 2008, we announced the authorization to expand our share repurchase program from \$100.0 million to \$175.0 million, which increased the share repurchase program previously approved by our Board of Directors in May 2007. For the three and six months ended December 26, 2009, there were no share repurchases. For the three months ended December 27, 2008, we repurchased 454,168 shares totaling \$10.0 million for which we expended the same amount of cash. For the six months ended December 27, 2008, we repurchased 650,387 shares totaling \$16.1 million for which we expended the same amount of cash. As of December 26, 2009, we had approximately \$57.8 million remaining under this authorization.

**17. Restricted Stock Unit Withholdings**

We issue restricted stock units as part of our equity incentive plans. Upon vesting, the participant may elect to have shares withheld to pay the minimum statutory tax withholding requirements. Although shares withheld are not issued, they are treated as common stock repurchases in our financial statements as they reduce the number of shares that would have been issued upon vesting.

**Table of Contents**

**ITEM 2.  
MANAGEMENT'S  
DISCUSSION  
AND ANALYSIS  
OF FINANCIAL  
CONDITION  
AND RESULTS  
OF  
OPERATIONS**

(Unaudited)

**Overview**

G&K Services, Inc., founded in 1902 and headquartered in Minnetonka, Minnesota, is a market leader in providing branded identity apparel and facility services programs that enhance image and safety in the workplace. We serve a wide variety of North American industrial and service companies providing them with rented uniforms and facility services products such as floor mats, dust mops, wiping towels, restroom supplies and selected linen items. We also sell uniforms and other apparel items to customers in our direct sale programs. We believe that the North American rental market is approximately \$7.0 billion, while the portion of the direct sale market targeted by us is approximately \$5.0 billion.

We have participated in the industry consolidation from family owned and small local providers to several large providers. Our acquisition strategy is focused on acquisitions in the rental and direct purchase businesses that expand our geographic presence and/or expand our local market share and further leverage our existing production facilities. The severe decline in customer employment levels continues to challenge our ability to generate revenue growth and continues to adversely impact our revenue levels. As a result, we have adjusted our operations to serve our customers in the most efficient and cost effective manner. As part of these adjustments, we have realigned our workforce, closed several production and branch facilities and divested certain operations. We are continuously assessing our business and making adjustments as necessary.

**Critical Accounting Policies**

The discussion of the financial condition and results of operations are based upon the consolidated condensed financial statements, which have been prepared in conformity with United States generally accepted accounting principles. As such, management is required to make certain estimates, judgments and assumptions that are believed to be reasonable based on the information available. These estimates and assumptions affect the reported amount of assets and liabilities, revenues and expenses, and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results may differ from these estimates under different assumptions or conditions. Critical accounting policies are defined as the most important and pervasive accounting policies used and areas most sensitive to material changes from external factors and those that are reflective of significant judgments and uncertainties. See Note 1 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended June 27, 2009 for additional discussion of the application of these and other accounting policies.



**Table of Contents****Results of Operations**

The percentage relationships to revenues of certain income and expense items for the three and six month periods ended December 26, 2009 and December 27, 2008, and the percentage changes in these income and expense items between periods are presented in the following table:

	Three Months Ended		Six Months Ended		Percentage Change	
	December 26, 2009	December 27, 2008	December 26, 2009	December 27, 2008	Three Months FY 2010 vs. FY 2009	Six Months FY 2010 vs. FY 2009
<b>Revenues:</b>						
Rental operations	92.7%	91.5%	93.4%	92.5%	(13.5)%	(14.1)%
Direct sales	7.3	8.5	6.6	7.5	(26.8)	(24.9)
Total revenues	100.0	100.0	100.0	100.0	(14.6)	(14.9)
<b>Expenses:</b>						
Cost of rental operations	70.3	68.7	70.5	69.7	(11.6)	(13.1)
Cost of direct sales	74.3	74.1	74.8	74.5	(26.5)	(24.6)
Total cost of sales	70.6	69.2	70.8	70.1	(12.9)	(14.0)
Selling and administrative	22.5	22.7	23.4	24.0	(15.5)	(17.1)
Income from operations	6.9	8.1	5.8	5.9	(26.8)	(16.6)
Interest expense	1.8	1.6	1.8	1.5	(3.5)	(0.2)
Income before income taxes	5.1	6.5	4.0	4.4	(32.5)	(22.3)
Provision for income taxes	1.7	2.5	1.5	2.2	(44.3)	(40.2)
Net income	3.5%	3.9%	2.5%	2.3%	(24.9)%	(5.1)%

**Three months ended December 26, 2009 compared to three months ended December 27, 2008**

*Revenues.* Total revenue in the second quarter of fiscal 2010 decreased 14.6% to \$206.4 million from \$241.8 million in the second quarter of fiscal 2009.

**Table of Contents**

Rental revenue decreased \$29.9 million, or 13.5% in the second quarter of fiscal 2010 compared to the same period of the prior fiscal year. Our rental organic growth rate was negative 14.0% compared to negative 2.0% in the same period of the prior fiscal year. Our rental organic growth rate reflects continued pressure from lower customer employment levels, increased customer financial difficulties, lower pricing and decreased new account sales. Our rental organic growth rate is calculated using rental revenue, adjusted to exclude the impact of foreign currency exchange rate changes, divestitures and acquisitions compared to prior-period results. We believe that the rental organic growth rate reflects changes in our existing rental business and is therefore useful in analyzing our financial condition and results of operations. In addition, rental revenue was positively impacted by approximately \$4.3 million or 1.9% compared to the prior year due to the favorable impact of foreign currency translation rates with Canada. This positive impact was offset by the divestiture of several operations that resulted in a decrease in rental revenue of approximately \$4.4 million or 2.0%.

Direct sale revenue decreased 26.8% to \$15.0 million in the second quarter of fiscal 2010 compared to \$20.5 million in the same period of fiscal 2009. The organic direct sale growth rate during the current period was approximately negative 27.5%. The decrease in direct sale revenue was due to the loss of a significant customer at our Lion Uniform Group at the end of fiscal 2009 and the start of a uniform program in the prior fiscal year that did not reoccur in the current year.

*Cost of Rental.* Cost of rental operations decreased 11.6% to \$134.4 million in the second quarter of fiscal 2010 from \$152.0 million in the same period of fiscal 2009. As a percentage of rental revenue, our gross margin from rental sales decreased to 29.7% in the second quarter of fiscal 2010 from 31.3% in the same period of fiscal 2009. The decrease in rental gross margin was primarily the result of fixed costs absorbed over a lower revenue base and a \$1.5 million charge related to the withdrawal from a multi-employer pension plan (MEPP). The withdrawal from the MEPP was triggered by employees of a location voting to decertify their local union. The charge we recorded for the MEPP withdrawal liability was estimated based upon information provided to us by the plan administrator. We do not expect future adjustments, if any, to be material. The decrease in the rental gross margin was partially offset by cost reduction efforts and lower energy costs, fringe benefit costs, and repairs and maintenance expenses.

*Cost of Direct Sales.* Cost of direct sales decreased to \$11.2 million in the second quarter of fiscal 2010 from \$15.2 million in the same period of fiscal 2009. Gross margin from direct sales was 25.7% in the second quarter of fiscal 2010, which was comparable to the 25.9% reported in the second quarter of fiscal 2009.

*Selling and Administrative.* Selling and administrative expenses decreased 15.5% to \$46.5 million in the second quarter of fiscal 2010 from \$55.0 million in the same period of fiscal 2009. As a percentage of total revenues, selling and administrative expenses decreased to 22.5% in the second quarter of fiscal 2010 from 22.7% in the second quarter of fiscal 2009. The decrease is primarily the result of the net gain associated with the sale, divestiture and impairment of certain business assets, which totaled approximately \$2.0 million. The decrease in administrative costs were offset by an increase in selling costs as a percent of revenue and the impact of fixed costs absorbed over a lower revenue base.

*Interest Expense.* Interest expense was \$3.7 million in the second quarter of fiscal 2010, down from \$3.8 million in the same period of fiscal 2009. The decrease in interest expense is primarily the result of lower average debt balances, offset by higher effective interest rates that resulted from the terms of our new revolving credit facility.

*Provision for Income Taxes.* Our effective tax rate decreased to 32.3% in the second quarter of fiscal 2010 from 39.2% in the same period of fiscal 2009. The current period tax rate is lower due to the enactment of a provincial tax rate reduction in Canada during the three months ended December 26, 2009, and the adjustment of certain Canadian deferred tax liabilities.

***Six months ended December 26, 2009 compared to six months ended December 27, 2008***

*Revenues.* Total revenue for the first six months of fiscal 2010 decreased 14.9% to \$414.5 million compared to \$487.0 million for the same period in the prior fiscal year.

Rental revenue decreased \$63.4 million, or 14.1% in the first six months of fiscal 2010 compared to the same period of the prior fiscal year. Our rental organic growth rate was approximately negative 14.0% compared to approximately negative 1.0% in the same period of the prior fiscal year. The current year rental organic growth rate was negatively impacted by significantly reduced customer employment levels and lower new account sales due to economic

conditions. In addition, rental revenue was positively impacted by approximately \$2.3 million or 0.5% compared to the prior year due to the favorable impact of foreign currency translation rates with Canada. This positive impact was offset by the divestiture of several operations that resulted in a decrease in rental revenue of approximately \$5.1 million or 1.1%.

**Table of Contents**

Direct sale revenue decreased 24.9% to \$27.5 million in the first six months of fiscal 2010 compared to \$36.7 million in the same period of fiscal 2009. The organic direct sale growth rate during the current period was a negative 24.75%. The decrease in direct sale revenue was due to the loss of a significant customer which impacted the current year and the beginning of a uniform program in the prior year which did not reoccur in the current year.

*Cost of Rental.* Cost of rental operations decreased 13.1% to \$272.9 million in the first six months of fiscal 2010 from \$313.9 million in the same period of fiscal 2009. As a percentage of rental revenue, our gross margin from rental sales decreased to 29.5% in the first six months of fiscal 2010 from 30.3% in the same period of fiscal 2009. The decrease in rental gross margin was a result of fixed costs absorbed over a lower revenue base and a \$1.5 million charge related to the withdrawal from a MEPP. The withdrawal from the MEPP was triggered by employees of a location voting to decertify their local union. The charge we recorded for the MEPP withdrawal liability was estimated based on information provided to us by the plan administrators. We do not expect future adjustments, if any, to material. The decrease in rental gross margin was partially offset by cost reduction efforts and lower energy costs, fringe benefit costs and repairs and maintenance expenses.

*Cost of Direct Sales.* Cost of direct sales decreased to \$20.6 million in the first six months of fiscal 2010 from \$27.3 million in the same period of fiscal 2009. Gross margin from direct sales was 25.2% in the first six months of fiscal 2010, which was comparable to the 25.5% reported in the same period of fiscal 2009.

*Selling and Administrative.* Selling and administrative expenses decreased 17.1% to \$96.9 million in the first six months of fiscal 2010 from \$116.9 million in the same period of fiscal 2009. As a percentage of total revenues, selling and administrative expenses decreased to 23.4% in the first six months of fiscal 2010 from 24.0% in the same period of fiscal 2009. The decrease is primarily the result of cost reduction activities, net gain associated with the sale, divestiture and impairment of certain business assets in fiscal year 2010, which totaled approximately \$2.0 million and environmental expenses in the prior year of \$4.5 million that did not reoccur in the current year.

*Interest Expense.* Interest expense was \$7.4 million in the first six months of fiscal 2010, consistent with \$7.4 million in the same period of fiscal 2009. Interest expense was consistent between periods. The decrease associated with the reduction in overall debt levels was offset by higher effective interest rates that resulted from the terms of our new revolving credit facility.

*Provision for Income Taxes.* Our effective tax rate decreased to 37.6% in the first six months of fiscal 2010 from 48.9% in the same period of fiscal 2009. The current year tax rate was favorably impacted by the adjustment of deferred tax liabilities related to Canada and the enactment of a provincial tax rate reduction, offset by the write-off of deferred tax assets associated with equity compensation. The prior year tax rate was significantly higher than our statutory rate primarily due to the non-deductibility of certain environmental related charges and the write-off of deferred tax assets associated with certain expiring stock options.

***Liquidity, Capital Resources and Financial Condition***

Our primary sources of cash are net cash flows from operations and borrowings under our debt arrangements. Primary uses of cash are interest payments on indebtedness, capital expenditures, acquisitions, share repurchases and general corporate purposes.

Working capital at December 26, 2009 was \$126.8 million, down approximately 6.6% from \$135.8 million at June 27, 2009.

*Operating Activities.* Net cash provided by operating activities was \$37.3 million in the first six months of fiscal 2010 and \$37.5 million in the same period of fiscal 2009. Cash generated from operating activities was flat when compared to the prior period.

*Investing Activities.* Net cash provided by investing activities was \$3.7 million in the first six months of fiscal 2010 and net cash used by investing activities was \$13.8 million in the same period of fiscal 2009. In fiscal 2010, cash was provided by divestitures of business assets partially offset by capital expenditures, which were at a lower level when compared to the prior fiscal year. In fiscal 2009, cash was used primarily for purchases of property, plant and equipment.

*Financing Activities.* Cash used by financing activities was \$41.6 million in the first six months of fiscal 2010 and \$21.8 million in the same period of fiscal 2009. Cash used by financing activities in fiscal 2010 was primarily related to the repayment of debt and the payment of our current quarterly dividend of \$0.075 per share. Cash used by

financing activities in fiscal 2009 was primarily related to the repayment of debt under our term loan and our revolving credit facility and the

**Table of Contents**

payment of our quarterly dividend of \$0.07 per share. In addition, cash expenditures totaled \$16.0 million under our share repurchase authorization. During the first six months of fiscal 2010 and 2009, we paid dividends of \$2.8 million and \$2.6 million, respectively.

On July 1, 2009, we completed a new \$300.0 million, three-year unsecured revolving credit facility with a syndicate of banks, which expires on July 1, 2012. This facility replaces our \$325.0 million unsecured revolving credit facility, which was scheduled to mature in August 2010. Borrowings in U.S. dollars under the new credit facility will, at our election, bear interest at (a) the adjusted London Interbank Offered Rate ( LIBOR ) for specified interest periods plus a margin, which can range from 2.25% to 3.25%, determined with reference to our consolidated leverage ratio or (b) a floating rate equal to the greatest of (i) JPMorgan's prime rate, (ii) the federal funds rate plus 0.5% and (iii) the adjusted LIBOR for a one month interest period plus 1%, plus, in each case, a margin determined with reference to our consolidated leverage ratio. Swingline loans will, at our election, bear interest at (i) the rate described in clause (b) above or (ii) a rate to be agreed upon by us and JPMorgan. Borrowings in Canadian dollars under the credit facility will bear interest at the greater of (a) the Canadian Prime Rate and (b) the Adjusted LIBOR for a one month Interest Period on such day (or if such day is not a Business Day, the immediately preceding Business Day) plus 1%. Effective July 1, 2009, the interest rate spread on this new facility is 1.875% higher than the previous facility. We also pay a fee on the unused daily balance of the revolving credit facility based on a leverage ratio calculated on a quarterly basis. As of December 26, 2009, borrowings outstanding under the revolving credit facility were \$105.0 million. The unused portion of the revolver may be used for general corporate purposes, acquisitions, share repurchases, working capital needs and to provide up to \$50.0 million in letters of credit. As of December 26, 2009, letters of credit outstanding against the revolver totaled \$20.7 million and primarily relate to our property and casualty insurance programs. No amounts have been drawn upon these letters of credit. Availability of credit under this new facility requires that we maintain compliance with certain customary covenants. In addition, there are certain restricted payment limitations on dividends or other distributions, including share repurchases. The covenants under this agreement are the most restrictive when compared to our other credit facilities. The following table illustrates compliance with regard to the material covenants required by the terms of this facility as of December 26, 2009:

	Required	Actual
Maximum Leverage Ratio (Debt/Adjusted EBITDA)	3.50	2.33
Minimum Interest Coverage Ratio (Adjusted EBITDA/Interest Expense)	3.00	6.72
Minimum Net Worth	\$ 314.5	\$ 459.2

Our maximum leverage ratio and minimum interest coverage ratio covenants are calculated after adding back non-cash charges, as defined in our debt agreement.

Advances outstanding as of December 26, 2009 bear interest at a weighted average all-in rate of 3.04% (LIBOR plus 2.75%) for the Eurocurrency rate loans and an all-in rate of 3.25% (Lender Prime Rate) for overnight Swingline Base Rate loans. We also pay a fee on the unused daily balance of the revolving credit facility based on a leverage ratio calculated on a quarterly basis.

We have \$75.0 million of variable rate unsecured private placement notes. The notes bear interest at 0.60% over LIBOR and are scheduled to mature on June 30, 2015. The notes do not require principal payments until maturity. Interest payments are reset and paid on a quarterly basis. As of December 26, 2009, the outstanding balance of the notes was \$75.0 million at an all-in rate of 0.88% (LIBOR plus 0.60%).

We maintain a receivable securitization facility, whereby the lender will make loans to us on a revolving basis up to a maximum of \$50.0 million, the amount of funds available under the loan agreement as of December 26, 2009 was \$42.1 million, which was the amount of eligible receivables less a reserve requirement. We are required to pay interest on outstanding loan balances at an annual rate of one month LIBOR plus a margin or, if the lender is funding the loan through the issuance of commercial paper to third parties, at an annual rate equal to the commercial paper rate plus a margin. In connection with the loan agreement, we granted a first priority security interest in certain of our U.S. based receivables. As of December 26, 2009, there was \$10.0 million outstanding under this loan agreement at an all-in interest rate of 1.56% (commercial paper plus 1.10%). We are also required to pay a fee on the unused balance of the facility.



**Table of Contents**

We have \$50.0 million, 8.4% unsecured fixed rate private placement notes with certain institutional investors. The 10-year notes have a nine-year average life with a final maturity on July 20, 2010. Beginning on July 20, 2004, and annually thereafter, we repaid \$7.1 million of the principal amount at par. As of December 26, 2009, there was \$7.1 million outstanding under the notes. Subsequent to the end of our second fiscal quarter, on January 20, 2010, we repaid these notes prior to their original maturity date and incurred additional costs associated with the prepayment of approximately \$0.3 million.

See Note 5 to the consolidated condensed financial statements for details of our interest rate swap and hedging activities related to our outstanding debt.

*Cash Obligations.* Under various agreements, we are obligated to make future cash payments in fixed amounts. These include payments under the variable rate term loan and revolving credit facility, the fixed rate term loan, capital lease obligations and rent payments required under non-cancelable operating leases with initial or remaining terms in excess of one year.

At December 26, 2009, we had available cash on hand of \$12.8 million, approximately \$174.3 million of available capacity under our revolving credit facility and an additional \$32.1 million available under our asset securitization facility. We anticipate that we will generate sufficient cash flows from operations to satisfy our cash commitments and capital requirements for fiscal 2010 and to reduce the amounts outstanding under the revolving credit facility; however, we may utilize borrowings under the revolving credit facility to supplement our cash requirements from time to time. We estimate that capital expenditures in fiscal 2010 will be approximately \$20.0-\$30.0 million.

Cash generated from operations could be affected by a number of risks and uncertainties. In fiscal 2010 we may actively seek and consider acquisitions of business assets. The consummation of any acquisition could affect our liquidity profile and level of outstanding debt. We believe that our earnings and cash flows from operations, existing credit facilities and our ability to obtain additional debt or equity capital, if necessary, will be adequate to finance acquisition opportunities.

We rely upon access to the capital markets, including bank financing, to provide sources of liquidity for general corporate purposes, including share repurchases. Although we believe that we will be able to maintain sufficient access to the capital markets, changes in current market conditions, deterioration in our business performance, or adverse changes in the economy could limit our access to these markets. Although we cannot predict the availability of future funding, we do not believe that the overall credit concerns in the markets will impede our ability to access the capital markets because of our financial position.

***Off Balance Sheet Arrangements***

At December 26, 2009, we had \$20.7 million of stand-by letters of credit that were issued and outstanding, primarily in connection with our property and casualty insurance programs. No amounts have been drawn upon these letters of credit.

***Pension Obligations***

Pension expense is recognized on an accrual basis over an employee's approximate service periods. Pension expense is generally independent of funding decisions or requirements. The expense recognized for our defined benefit pension plan was \$0.4 million in the second quarter of fiscal 2010 and we recognized \$0.1 million of income in the same period of fiscal year 2009. At June 27, 2009, the fair value of our pension plan assets totaled \$36.9 million.

Our defined benefit pension plan and related supplemental executive retirement plan were frozen as of January 1, 2007 and, as a result, there will be no future growth in benefits after December 31, 2006.

The calculation of pension expense and the corresponding liability requires the use of a number of critical assumptions, including the expected long-term rate of return on plan assets and the assumed discount rate. Changes in these assumptions can result in different expense and liability amounts, and future actual experience may differ from these assumptions. Pension expense increases as the expected rate of return on pension plan assets decreases. At June 27, 2009, we estimated that the pension plan assets will generate a long-term rate of return of 8.0%. This rate was developed by evaluating input from our outside actuary as well as long-term inflation assumptions. The expected long-term rate of return on plan assets at June 27, 2009 is based on an allocation of equity and fixed income securities. Decreasing the expected long-term rate of return by 0.5% (from 8.0% to 7.5%) would increase our estimated 2010 pension expense by approximately \$0.2 million. Pension liability and future pension expense increase as the discount



rate is reduced. We discounted future pension obligations using a rate of 6.9% at June 27, 2009. The discount rate is determined in consultation with our actuary based upon reference to a yield curve based

**Table of Contents**

on high quality bonds. Decreasing the discount rate by 0.5% (from 6.9% to 6.4%) would increase our accumulated benefit obligation at June 27, 2009 by approximately \$4.3 million.

Future changes in plan asset returns, assumed discount rates and various other factors related to the participants in our pension plan will impact our future pension expense and liabilities. We cannot predict with certainty what these factors will be in the future. As part of our assessment of the expected return on plan assets, we considered the recent volatility in the global markets and concluded that an 8% long term rate was still appropriate.

***Union Pension Plans***

We participate in a number of union sponsored, collectively bargained multi-employer pension plans ( Union Plans ). We are responsible for our proportional share of any unfunded vested benefits related to the Union Plans. Under the pertinent accounting rules, we are not required to record a liability for our portion of the withdrawal liability until the plan is exited.

During fiscal year 2009, we exited a union sponsored pension plan as part of a facility closure and recorded \$1.0 million in associated exit costs. In the second quarter of fiscal year 2010, local union members at a certain facility voted to leave their union triggering a pension liability of approximately \$1.5 million. If a future decision to exit a plan is made, we will record our proportional share of the unfunded vested benefits, which could have a material adverse impact on our future results of operations. Based upon the most recent information available from the trustees managing the Union Plans, our share of the unfunded vested benefits for these plans is estimated to be approximately \$18.0 to \$24.0 million.

***Exit, Disposal and Related Activities***

We continuously monitor our operations and related cost structure to ensure that our resource levels are appropriate, and from time to time take various actions to ensure that these resources are utilized in an efficient manner. These actions may consist of facility closures, divestitures, expansions and increases or decreases in staffing levels. During the six months ended December 27, 2008 and December 26, 2009 we took a number of actions to adjust our business operations as a result of the changes in the economic environment. The most significant of these actions are discussed below.

In the first quarter of fiscal year 2009, we closed three processing plants, two branch locations, reduced selected headcount and outsourced our fleet maintenance function. As a result of these actions, we recorded approximately \$2.6 million of expense in the consolidated condensed statements of operations during fiscal year 2009. These charges principally impacted our United States operating segment. Of these amounts, approximately \$1.0 million was recorded in the cost of rental operations line item and the remaining \$1.6 million was recorded in the selling and administrative line item. All severance associated with this action was paid by September 26, 2009.

During the first quarter of fiscal year 2010, we continued to align our operations and workforce to better match our cost structure with our revenue levels. As a result, we reduced selected headcount related to certain administrative, regional and corporate personnel and divested an unprofitable operation. As a result of these actions, we recorded approximately \$1.4 million in associated severance costs in the selling and administrative line in the first quarter of fiscal year 2010. Of the \$1.4 million in severance, \$0.6 million was paid by September 26, 2009, with the remaining \$0.8 million to be paid over the next twelve months. These actions primarily impacted our United States operating segment.

In addition, in the second quarter of fiscal year 2010, we sold all of the customers and certain assets related to our U.S. Cleanroom operations. In addition, we disposed of a non core linen operation at one of our production facilities. As a result of these transactions, including the associated asset impairment charges, we recognized a net gain of \$1.2 million in the selling and administrative line in the consolidated condensed statements of operations.

***Litigation***

We are involved in a variety of legal actions relating to personal injury, employment, environmental and other legal matters that arise in the normal course of business. We are party to certain additional legal matters described in Part II Item 1. Legal Proceedings of this report.

**Table of Contents*****Environmental Matters***

We are currently involved in several environmental-related proceedings by certain governmental agencies which relate primarily to whether we operated certain facilities in compliance with required permits. In addition to these proceedings, in the normal course of our business, we are subject to, among other things, periodic inspections by regulatory agencies. We continue to dedicate substantial operational and financial resources to environmental compliance, and we remain fully committed to operating in compliance with all environmental laws and regulations. As of December 26, 2009 and June 27, 2009, we had reserves of approximately \$4.4 million and \$4.6 million, respectively, related to various pending environmental-related matters. During the six months ended December 27, 2008, a \$4.1 million charge was recorded related to environmental matters, which is included in the selling and administrative line of the consolidated condensed statements of operations. Total expense for these matters was \$3.9 million and \$0.2 million in the first quarter and second quarter of fiscal 2009, respectively.

While we cannot predict the ultimate outcome of any of these matters, currently, none of them are expected to have a material adverse effect on our results of operations or financial position. While we believe the possibility is remote, there is the potential that we may incur additional losses in excess of established reserves, and these losses could be material.

***Share-Based Compensation***

We grant share-based awards, including restricted stock and options to purchase our common stock. Stock option grants are for a fixed number of shares to employees and directors with an exercise price equal to the fair value of the shares at the date of grant. Share-based compensation is recognized in the consolidated condensed statements of operations on a straight-line basis over the requisite service period. The amortization of share-based compensation reflects estimated forfeitures adjusted for actual forfeiture experiences. We review our estimated forfeiture rates on an annual basis. As share-based compensation expense is recognized, a deferred tax asset is recorded that represents an estimate of the future tax deduction from the exercise of stock options or release of restrictions on the restricted stock. At the time share-based awards are exercised, cancelled, expire or restrictions lapse, we recognize adjustments to income tax expense. Total compensation expense related to share-based awards was \$0.9 million and \$1.7 million for the three months ended December 26, 2009 and December 27, 2008, respectively and \$2.3 million and \$3.3 million for the six months ended December 26, 2009 and December 27, 2008, respectively. The number of options exercised and restricted stock vested since June 27, 2009, was 0.1 million shares.

***Adoption of New Accounting Pronouncements***

In December 2007, the Financial Accounting Standards Board (FASB) issued revised guidance regarding accounting for business combinations. The guidance retains the requirement that the acquisition method of accounting (previously called the purchase method) be used for all business combinations and for an acquirer to be identified for each business combination. This guidance also establishes principles and requirements for how the acquirer: (a) recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree; (b) recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and (c) determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. We adopted this revised guidance effective at the beginning of fiscal year 2010. Our adoption did not impact our consolidated financial position or results of operations.

In June 2009, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 168, the FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FASB Statement No. 162. SFAS No. 168 was codified as Accounting Standards Codification Topic 105-10 and replaces SFAS No.162, the Hierarchy of Generally Accepted Accounting Principles, to establish the FASB Accounting Standards Codification as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in preparation of financial statements in conformity with generally accepted accounting principles in the United States. We adopted Accounting Standards Codification Topic 105-10 effective as of September 26, 2009. The adoption did not impact our financial position or results of operations.

***Cautionary Statements Regarding Forward-Looking Statements***

The Private Securities Litigation Reform Act of 1995 provides a safe harbor from civil litigation for forward-looking statements. Forward-looking statements may be identified by words such as estimates, anticipates, projects, plans, expects, intends, believes, seeks, could, should, may and will or the negative versions thereof and similar

**Table of Contents**

expressions and by the context in which they are used. Such statements are based upon our current expectations and speak only as of the date made. These statements are subject to various risks, uncertainties and other factors that could cause actual results to differ from those set forth in or implied by this Quarterly Report on Form 10-Q. Factors that might cause such a difference include, but are not limited to, the possibility of greater than anticipated operating costs, lower sales volumes, the performance and costs of integration of acquisitions or assumption of unknown liabilities in connection with acquisitions, fluctuations in costs of materials and labor, costs and possible effects of union organizing activities, loss of key management, uncertainties regarding any existing or newly-discovered expenses and liabilities related to environmental compliance and remediation, failure to achieve and maintain effective internal controls for financial reporting required by the Sarbanes-Oxley Act of 2002, the initiation or outcome of litigation or government investigations, higher than assumed sourcing or distribution costs of products, the disruption of operations from catastrophic events, disruptions in capital markets, the liquidity of counterparties in financial transactions, changes in federal and state tax laws, economic uncertainties and the reactions of competitors in terms of price and service. We undertake no obligation to update any forward-looking statements to reflect events or circumstances arising after the date on which they are made except as required by law. Additional information concerning potential factors that could effect future financial results is included in the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 2009.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

**Interest Rate Risk**

We are subject to market risk exposure related to changes in interest rates. We use financial instruments, such as interest rate swap agreements to manage interest rate risk on our fixed and variable rate debt. Under these arrangements, we agree to exchange, at specified intervals, the difference between fixed and floating interest amounts, calculated by reference to an agreed upon notional principal amount. Interest rate swap agreements are entered into for periods consistent with related underlying exposures and do not constitute positions independent of those exposures. This estimated exposure considers the mitigating effects of interest rate swap agreements outstanding at December 26, 2009 on the change in the cost of variable rate debt. The current fair market value of all outstanding contracts at December 26, 2009 was an unrealized loss of \$9.0 million.

A sensitivity analysis was performed to measure our interest rate risk over a one-year period to changes in market interest rates for forecasted debt levels and interest rate swaps. The base rates used for the sensitivity analysis for variable rate debt and interest rate swaps is the three month LIBOR market interest rates at December 26, 2009. The credit spread is included in the base rates used in the analysis. The two scenarios include measuring the sensitivity to interest expense with an immediate 50 basis point change in market interest rates and the impact of a 50 basis point change distributed evenly throughout the year. Based on the forecasted average debt level, outstanding interest rate swaps and current market interest rates, the forecasted interest expense is \$13.9 million. The scenario with an immediate 50 basis point change would increase or decrease forecasted interest by \$0.2 million or 1.2%. The scenario that distributes the 50 basis point change evenly would increase or decrease forecasted interest expense by \$0.1 million or 0.8%.

**Energy Cost Risk**

We are subject to market risk exposure related to changes in energy costs. To manage this risk, we have established target levels of forecasted purchases in which the price will not be subject to market price changes. We use derivative financial instruments to manage the risk that changes in gasoline costs will have on our future financial results. We purchase fuel commodity futures contracts to effectively hedge a portion of anticipated actual energy purchases. Under these contracts, we agree to exchange, at specified intervals, the difference between fixed and floating commodity prices calculated by reference to an agreed-upon notional principal amount.

A sensitivity analysis was performed to measure our energy cost risk over a one-year period for forecasted levels of unleaded and diesel fuel purchases. The sensitivity analysis that was performed assumed gasoline and diesel prices at December 26, 2009, hedged gallons of 1.6 million (including unleaded and diesel), and forecasted gasoline and diesel purchases over a one-year period. For each one percentage point increase or decrease in gasoline and diesel prices

under these forecasted levels and prices, our forecasted energy cost would change by approximately \$0.1 million. Production costs at our plants are also subject to fluctuations in natural gas costs. To reduce our exposure to changes in natural gas prices, we utilize natural gas supply contracts in the normal course of business. These contracts meet the definition of "normal purchases" and therefore, are not considered derivative instruments for accounting purposes.

**Table of Contents**

**Foreign Currency Exchange Risk**

Our material foreign subsidiaries are located in Canada. The assets and liabilities of these subsidiaries are denominated in the Canadian dollar, and as such, are translated into U.S. dollars at the exchange rate in effect at the balance sheet date. Results of operations are translated using the average exchange rates throughout the period. The effect of exchange rate fluctuations on translation of assets and liabilities are recorded as a component of stockholders equity. Gains and losses from foreign currency transactions are included in results of operations.

**ITEM 4. CONTROLS AND PROCEDURES**

Under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) or Rule 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended, as of the end of the period covered by this Form 10-Q. Based on their evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures are effective.

There have been no changes in our internal controls over financial reporting that occurred during the period covered by this Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents**

**PART II  
OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

On April 9, 2008, pursuant to a complaint filed in Superior Court, Judicial District of Hartford in the State of Connecticut on April 8, 2008 by the Commissioner of Environmental Protection of the State of Connecticut against us (the Complaint), the Commissioner of Environmental Protection of the State of Connecticut secured a temporary injunction in Superior Court in the State of Connecticut against us, prohibiting us from laundering shop or printer towels at our Waterbury, Connecticut facility, requiring us to cease use of certain related equipment, and requiring us to comply with certain throughput limits prescribed in permits previously issued to us by the State of Connecticut relative to this facility. The Commissioner alleged that our operations at this facility violated certain previously issued permits and/or that we were operating this facility in the absence of certain required permits. In addition, on August 4, 2008, the Commissioner filed a request for leave to file an amended complaint in this matter ( Proposed Amended Complaint ). In the Proposed Amended Complaint, the Commissioner alleged two additional counts with respect to our Waterbury, Connecticut facility and one additional count regarding our East Hartford, Connecticut facility. All three counts allege that our operations in the two facilities violated certain hazardous waste rules. The Commissioner is seeking in its Complaint certain penalties and other remedies. Any violation of the temporary injunction by us would subject us to monetary penalties. We are and will continue to conduct our Waterbury, Connecticut facility in strict accordance with the terms of the temporary injunction, and we will continue to work in good faith with the Connecticut Department of Environmental Protection to resolve this matter, including with respect to any amounts which may be payable. We filed our Answer and Special Defenses to the Proposed Amended Complaint. Together with us, the Connecticut Attorney General's Office and the Connecticut Department of Environmental Protection have jointly agreed to try to resolve this matter through mediation overseen by a Connecticut State Court judge. Together with representatives of the Connecticut Attorney General's Office of the Connecticut Department of Environmental Protection, we have participated in several mediation sessions and are in the process of negotiating a comprehensive settlement agreement.

In August 2008, we became aware that our Des Moines, Iowa facility allegedly violated the facility's wastewater treatment permit. In addition, we became aware that this facility allegedly did not properly report its wastewater sampling results to the City of Des Moines. We promptly brought this matter to the attention of the City of Des Moines Attorney's office and the water reclamation authority. We also immediately launched our own investigation. As part of our investigation, we learned, among other things, that the City of Des Moines' water reclamation authority was aware of the situation and had referred this matter to the U.S. Environmental Protection Agency ( U.S. EPA ). The U.S. EPA has also referred this matter to the U.S. Attorney's office in Des Moines, Iowa. The U.S. Attorney served a subpoena requesting various documents, correspondence, e-mails and electronic documents related to the wastewater treatment system at the Des Moines facility. In response to the subpoena, we have submitted certain information to the U.S. Attorney. Further, we reached settlement with the Des Moines Metropolitan Wastewater Reclamation Authority and resolved this matter with the city.

On July 24, 2008, the U.S. EPA inspected our facility in South Chicago, Illinois. As part of its inspections, the U.S. EPA identified certain alleged deficiencies with respect to the operations at this facility, including potential recordkeeping violations and opportunities to improve the overall environmental compliance and permitting of the facility. The U.S. EPA provided written record of its inspection findings to us and identified alleged noncompliance with certain provisions of the Resource Conservation and Recovery Act. We have responded to the U.S. EPA and will continue to work cooperatively with the U.S. EPA to resolve this matter.

In the summer and fall of 2008, the U.S. EPA inspected our facility in Manchester, New Hampshire. As part of its inspection, the U.S. EPA identified certain alleged deficiencies with respect to the operations at this facility, including potential recordkeeping violations and opportunities to improve the facility's overall environmental compliance and permitting. Since the U.S. EPA's inspection, we have had a third party independent environmental consulting firm audit this facility. This firm identified certain environmental issues at the facility, and we are currently undertaking corrective actions. The U.S. EPA requested additional information regarding our Manchester and Portsmouth, New Hampshire facilities to evaluate compliance with the Clean Air Act and applicable state and federal regulations, and



the U.S. EPA issued a testing order at the Manchester facility. We have completed the requested testing and, we submitted a test report to the U.S. EPA and the New Hampshire Department of Environmental Services ( NHDES ). Subsequently, in September 2009, the U.S. EPA issued a Notice of Violation alleging noncompliance with state and federal laws concerning air emissions and permitting. We met with the U.S. EPA in October 2009 to discuss the allegations in the Notice of Violation, and in December 2009, we provided them with additional information.

**Table of Contents**

On January 19, 2009, we received notice that the State of Wisconsin Department of Natural Resources has referred this matter to the Wisconsin Department of Justice for alleged violations of Wisconsin air management statutes and related rules. The referral relates to the alleged violation resulting from our installation and operation of an 85 pound washer in our Green Bay facility without a construction or operation permit. We are investigating this matter, and intend to fully cooperate with the Wisconsin Department of Justice to bring it to prompt resolution.

While we cannot predict the outcome of these matters with certainty, we currently do not expect any of these matters to have a material adverse effect on our results of operations or financial position. However, while we believe the possibility is remote, there is the potential that we may incur additional losses in excess of established reserves that may be material to the results of our operations and financial condition.

**ITEM 1A. RISK FACTORS**

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended June 27, 2009, which could materially affect our business, financial condition or future results. There have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the year ended June 27, 2009. The risks described in our Annual Report on Form 10-K are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently believe are immaterial could have a material adverse affect on our business, financial condition and/or operating results.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

- a. The Company held its Annual Meeting of Shareholders on November 12, 2009.
- b. The following four persons were elected as directors: Paul Baszucki, Douglas A. Milroy, Alice M. Richter and Jeffrey L. Wright. The following six persons comprise the other directors whose terms of office continued after the Annual Meeting of Shareholders: John S. Bronson, Lynn Crump-Caine, J. Patrick Doyle, Wayne M. Fortun, Ernest J. Mrozek and M. Lenny Pippin.
- c. 1. Each director nominee received the following votes:

	<b>Shares</b>		<b>Broker Non-Votes</b>
	<b>In Favor</b>	<b>Withhold Authority</b>	
Mr. Baszucki	16,883,690	574,459	0
Mr. Milroy	16,898,517	559,632	0
Ms. Richter	17,202,882	255,267	0
Mr. Wright	16,641,711	816,438	0

2. Shareholders ratified the appointment of Ernst & Young LLP, Independent Registered Public Accounting Firm, as the Company's independent auditors for fiscal 2010: 17,325,100 shares in favor, 124,000 shares voting against and 9,049 shares abstaining. There were no broker non-votes.

**Table of Contents**

**ITEM 6. EXHIBITS**

a. Exhibits

- 10.1 First Amendment, dated September 30, 2009, to the Amended and Restated Loan Agreement dated as of October 1, 2008 among G&K Receivables Corp., G&K Services, Inc., Three Pillars Funding LLC and Suntrust Robinson Humphrey, Inc. (incorporated herein by reference to Registrant's exhibit 10.1 Form 8-K filed October 1, 2009).
  
- 31.1 Certification of Chief Executive Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  
- 31.2 Certification of Chief Financial Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
  
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**Table of Contents**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

G&K SERVICES, INC.  
(Registrant)

Date: January 29, 2010

By: /s/ Jeffrey L. Wright  
Jeffrey L. Wright  
Executive Vice President, Chief  
Financial  
Officer and Director  
(Principal Financial Officer)

By: /s/ Thomas J. Dietz  
Thomas J. Dietz  
Vice President and Controller  
(Principal Accounting Officer)