ALLIED CAPITAL CORP Form N-2 May 08, 2002 As filed with the Securities and Exchange Commission on May 8, 2002

Registration No. 333-

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM N-2

REGISTRATION STATEMENT

UNDER THE SECURITIES ACT OF 1933

- o Pre-Effective Amendment No.
- o Post-Effective Amendment No.

ALLIED CAPITAL CORPORATION

(Exact Name of Registrant as Specified in Charter)

1919 Pennsylvania Avenue, N.W.

Washington, D.C. 20006-3434 (202) 331-1112

(Address and Telephone Number, including Area Code, of Principal Executive Offices)

William L. Walton, Chairman of the Board and Chief Executive Officer

Allied Capital Corporation 1919 Pennsylvania Avenue, N.W. Washington, D.C. 20006-3434

(Name and Address of Agent for Service)

Copies of information to:

Steven B. Boehm Cynthia M. Krus Sutherland Asbill & Brennan LLP 1275 Pennsylvania Avenue, N.W. Washington, D.C. 20004-2415

Approximate Date of Proposed Public Offering:

From time to time after the effective date of the Registration Statement.

If any securities being registered on this form will be offered on a delayed or continuous basis in reliance on Rule 415 under the Securities Act of 1933, other than securities offered in connection with a dividend reinvestment plan, check the following box. x

CALCULATION OF REGISTRATION FEE UNDER THE SECURITIES ACT OF 1933

Title of Securities Being Registered	Amount Being Registered	Proposed Maximum Aggregate Offering Price(1)	Amount of Registration Fee(2)
Common Stock, \$0.0001 par value per share; Preferred Stock; and Debt Securities	\$192,500,000	\$192,500,000	\$17,710

⁽¹⁾ In reliance upon Rule 429, this amount is in addition to the securities previously registered by the Registrant under Form N-2 Registration No. 333-67336. All securities unsold under such prior registration (a total of \$107,500,000) are carried forward into this Registration Statement.

The registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the registrant shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933, as amended, or until this registration statement shall become effective on such date as the Commission, acting pursuant to Section 8(a), may determine.

⁽²⁾ This amount does not include the registration fee (\$26,875) that was previously paid with registration number 333-67336 in connection with the securities that are being carried forward as provided in Rule 429.

PROSPECTUS (Subject to Completion)

Issued , 2002

\$300,000,000

Common Stock
Preferred Stock
Debt Securities

Please read this prospectus, and the accompanying prospectus supplement, if any, before investing, and keep it for future reference. It contains important information about the Company.

To learn more about the Company, you may want to look at the Statement of Additional Information dated 2002 (known as the SAI). For a free copy of the SAI, contact us at:

Allied Capital Corporation 1919 Pennsylvania Avenue, N.W. Washington, DC 20006 1-888-818-5298

The Company has filed the SAI with the U.S. Securities and Exchange Commission and has incorporated it by reference into this prospectus. The SAI s table of contents appears on page 82 of this prospectus.

The Commission maintains an Internet website (http://www.sec.gov) that contains the SAI, material incorporated by reference and other information about the Company.

Our common stock is traded on the New York Stock Exchange under the symbol ALD. As of 2002, the last reported sales price on the New York Stock Exchange for the common stock was \$

We may offer, from time to time, up to \$300,000,000 of our common stock, preferred stock, or debt securities in one or more offerings. All shares of common stock, preferred stock, and debt securities that are offered under this prospectus are collectively referred to herein as the Securities.

The Securities may be offered at prices and on terms to be described in one or more supplements to this prospectus. In the case of our common stock, the offering price per share less any underwriting commissions or discounts will not be less than the net asset value per share of our common stock at the time we make the offering.

We are an internally managed closed-end management investment company that has elected to be regulated as a business development company under the Investment Company Act of 1940, as amended.

Our investment objective is to achieve current income and capital gains. We seek to achieve our investment objective by investing primarily in private companies in a variety of industries throughout the United States. No assurances can be given that we will continue to achieve our objective.

You should review the information including the risk of leverage, set forth under Risk Factors on page 8 of this prospectus before investing in the Securities.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this prospectus. Any representations to the contrary is a criminal offense.
This prospectus may not be used to consummate sales of Securities unless accompanied by a prospectus supplement.
The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.
, 2002

We have not authorized any dealer, salesman or other person to give any information or to make any representation other than those contained or incorporated by reference in this prospectus or any accompanying supplement to this prospectus. You must not rely upon any information or representation not contained or incorporated by reference in this prospectus or the accompanying prospectus supplement as if we had authorized it. This prospectus and any prospectus supplement do not constitute an offer to sell or a solicitation of any offer to buy any security other than the registered securities to which they relate, nor do they constitute an offer to sell or a solicitation of an offer to buy any securities in any jurisdiction to any person to whom it is unlawful to make such an offer or solicitation in such jurisdiction. The information contained in this prospectus and any prospectus supplement is accurate as of the dates on their covers.

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PROSPECTUS SUMMARY

The following summary contains basic information about this offering. It may not contain all the information that is important to an investor. For a more complete understanding of this offering, we encourage you to read this entire document and the documents to which we have referred.

In this prospectus or any accompanying prospectus supplement, unless otherwise indicated, the Company, ACC, we, us or our refer to Allied Capital Corporation and its subsidiaries.

THE COMPANY (Page 13)

We are a business development company and provide long-term debt and equity investment capital to support the expansion of growing companies in a variety of industries in diverse geographic locations throughout the United States. We have been investing in growing businesses for over 40 years and have financed thousands of companies nationwide. Our investment and lending activity is focused in two areas:

private finance, and

commercial real estate finance, or the investment in non-investment grade commercial mortgage-backed securities (CMBS).

Our investment portfolio includes:

long-term unsecured loans with equity features,

equity investments in growing companies, which may or may not constitute a controlling equity interest,

non-investment grade commercial mortgage-backed securities, and

commercial mortgage loans.

We identify loans and investments through our numerous relationships with:

mezzanine and private equity investors,

investment banks, and

other intermediaries, including professional services firms.

In order to increase our sourcing and origination activities, we have two regional offices in New York and Chicago. We centralize our credit approval process and service our loans through an experienced staff of professionals at our headquarters in Washington, DC.

We have an advantageous tax structure, as compared to operating companies, that allows for the pass-through of income to our shareholders through dividends without the imposition of a corporate level of taxation. See Tax Status.

We are an internally managed diversified closed-end management investment company that has elected to be regulated as a business development company (BDC) under the Investment Company Act of 1940, as amended (1940 Act). Our investment objective is to achieve current income and capital gains. We seek to achieve our investment objective by investing in growing businesses in a variety of industries throughout the United States. As a BDC, we are required to meet regulatory tests, the most significant relating to our investments and borrowings. A BDC is required to invest at least 70% of its assets in private or thinly traded public, U.S.-based companies. A BDC must maintain a

coverage ratio of assets to senior securities of at least 200%. See Business Certain Government Regulations.

We are quoted on the New York Stock Exchange and trade under the symbol ALD.

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PLAN OF DISTRIBUTION (Page 79)

We may offer, from time to time, up to \$300,000,000 of our Securities, on terms to be determined at the time of offering.

Securities may be offered at prices and on terms described in one or more supplements to this prospectus. In the case of the offering of our common stock, the offering price per share less any underwriting commission or discount will not be less than the net asset value per share of our common stock at the time we make the offering.

Our Securities may be offered directly to one or more purchasers, through agents designated from time to time by us, or to or through underwriters or dealers. The supplement to this prospectus relating to the offering will identify any agents or underwriters involved in the sale of our Securities, and will set forth any applicable purchase price, fee and commission or discount arrangement between our agents and us or among our underwriters or the basis upon which such amount may be calculated.

We may not sell Securities without delivering a prospectus supplement describing the method and terms of the offering of our Securities.

USE OF PROCEEDS (Page 13)

Unless otherwise specified in the prospectus supplement accompanying this prospectus, we intend to use the net proceeds from selling Securities for general corporate purposes, which may include investments in growing companies or CMBS, repayment of indebtedness, acquisitions and other general corporate purposes.

DISTRIBUTIONS (Page 14)

We pay quarterly dividends to holders of our common stock. The amount of our quarterly dividends is determined by the Board of Directors. Other types of Securities will likely pay distributions in accordance with their terms.

DIVIDEND REINVESTMENT PLAN (Page 74)

We maintain a dividend reinvestment plan (DRIP plan) for our common shareholders. Effective May 1, 2002, we converted from an opt out to an opt in DRIP plan. As a result, our new shareholders will automatically receive cash dividends. New registered shareholders must notify our transfer agent in writing if they wish to enroll in the DRIP plan. Existing registered DRIP plan accounts will not be affected by this amendment.

PRINCIPAL RISK FACTORS (Page 8)

Investment in our Securities involves certain risks relating to our structure and our investment objective that you should consider before purchasing our Securities.

As a BDC, our consolidated portfolio includes securities primarily issued by privately held companies. These investments may involve a high degree of business and financial risk, they are generally illiquid, and they may not produce current returns or capital gains. A large number of entities and individuals compete for the same kind of investment opportunities as we do.

We borrow funds to make investments in private businesses. As a result, we are exposed to the risks of leverage, which may be considered a speculative investment technique. Borrowings, also known as leverage, magnify the potential for gain and loss on amounts invested and therefore increase the risks associated with investing in our

securities.

Also, we are subject to certain risks associated with investing in non-invest-

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ment grade CMBS, valuing our portfolio, changing interest rates, accessing additional capital, fluctuating financial results, and operating in a regulated environment. In addition, the loss of pass-through tax treatment could have a material adverse effect on our total return, if any.

CERTAIN ANTI-TAKEOVER

PROVISIONS (Page 76)

Our charter and bylaws, as well as certain statutory and regulatory requirements, contain certain provisions that may have the effect of discouraging a third party from making an acquisition proposal for the Company. These anti-takeover provisions may inhibit a change in control in circumstances that could give the holders of our common stock the opportunity to realize a premium over the market price for our common stock.

FEES AND EXPENSES

This table describes the various costs and expenses that an investor in our Securities will bear directly or indirectly.

Shareholder Transaction Expenses

Sales load (as a percentage of offering price)(1)
%
Dividend reinvestment plan fees(2)
None
Annual Expenses (as a percentage of consolidated net assets attributable to common stock)(3)

Operating expenses(4) 3.7% Interest payments on borrowed funds(5) 5.4%

Total annual expenses(6) 9.1%

- (1) In the event that the Securities to which this prospectus relates are sold to or through underwriters, a corresponding prospectus supplement will disclose the applicable sales load.
- (2) The expenses of the Company s DRIP plan are included in Operating expenses. The Company has no cash purchase plan. The participants in the DRIP plan will bear a pro rata share of brokerage commissions incurred with respect to open market purchases, if any. See Dividend Reinvestment Plan.
- (3) Consolidated net assets attributable to common stock equals net assets (*i.e.*, total assets less total liabilities and preferred stock) at March 31,
- (4) Operating expenses represent the estimated operating expenses of the Company for the year ending December 31, 2002 excluding interest on indebtedness. This percentage for the year ended December 31, 2001 was 3.8%.
- (5) The Interest payments on borrowed funds—represents estimated interest expenses of the Company for the year ending December 31, 2002. The Company had outstanding borrowings of \$933.1 million at March 31, 2002. This percentage for the year ended December 31, 2001 was 5.5%. See Risk Factors.
- (6) Total annual expenses as a percentage of consolidated net assets attributable to common stock are higher than the total annual expenses percentage would be for a company that is not leveraged. The Company borrows money to leverage its net assets and increase its total assets. The Securities and Exchange Commission requires that Total annual expenses percentage be calculated as a percentage of *net* assets, rather than the total assets, including assets that have been funded with borrowed monies. If the Total annual expenses percentage were calculated instead as a percentage of consolidated total assets, Total annual expenses for the Company would be 5.2% of consolidated total

assets.

Example

The following example, required by the Commission, demonstrates the projected dollar amount of total cumulative expenses that would be incurred over various periods with respect to a hypothetical investment in the Company. In calculating the following expense amounts, we assumed we would have no additional leverage and that our operating expenses would remain at the levels set forth in the table above. In the event that shares to which this prospectus relates are sold to or through underwriters, a corresponding prospectus supplement will restate this example to reflect the applicable sales load.

1 Year 3 Years 5 Years 10 Years

You would pay the following expenses on a \$1,000 investment, assuming a 5.0% annual return \$90 \$271 \$450 \$896

Although the example assumes (as required by the Commission) a 5.0% annual return, our performance will vary and may result in a return of greater or less than 5.0%. In addition, while the example assumes reinvestment of all dividends and distributions at net asset value, participants in the DRIP plan may receive shares of common stock that we issue at or above net asset value or are purchased by the administrator of the DRIP plan, at the market price in effect at the time, which may be higher than, at, or below net asset value. See Dividend Reinvestment Plan.

The example should not be considered a representation of future expenses, and the actual expenses

may be greater or less than those shown.

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SELECTED CONSOLIDATED FINANCIAL DATA

You should read the consolidated financial information below with the Consolidated Financial Statements and Notes thereto included in this prospectus. Financial information for the years ended December 31, 2001, 2000, 1999, 1998 and 1997 has been derived from our audited financial statements. Quarterly financial information is derived from unaudited financial data, but in the opinion of management, reflects all adjustments (consisting only of normal recurring adjustments) which are necessary to present fairly the results for such interim periods. Interim results at and for the three months ended March 31, 2002 are not necessarily indicative of the results that may be expected for the year ending December 31, 2002. See Management s Discussion and Analysis of Financial Condition and Results of Operations on page 15 for more information.

	Three Months Ended March 31,	Year Ended December 31,
(in thousands,	2002 2001 2	2001 2000 1999 1998 1997
except per share data)	(unaudited)	
Operating Data:		
Interest and related portfolio income:		
Interest and dividends \$64,973 \$54,875 \$240,464 \$182,307 \$121,112 \$80,281 \$86,882 Premiums from loan dispositions 1,613 821 2,504 16,138 14,284 5,949 7,277 Post-merger gain on securitization of commercial mortgage loans 14,812 Fees and other income 15,805 9,375 46,142 13,144 5,744 5,696 3,246		
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	_	
	_	
Total interest and related portfolio income 82,391 65,071 289,110 211,589 141,140 106,738 97,405	_	
	_	
	_	

when sect	
xpenses:	
terest 17,469 15,930 65,104 57,412 34,860 20,694 26,952	
mployee 3,035 6,446 29,656 26,025 22,889 18,878 10,258	
dministrative 3,018 2,967 15,299 15,435 12,350 11,921 8,970	
Jerger 5,159	
5,137	
otal operating expenses 28,522 25,343 110,059 98,872 70,099 51,493 51,339	
et investment income before net realized and unrealized gains 53,869 39,728 179,051 112,717 71,041 55,245 46,066	
et investment income before net realized and unrealized gains 53,869 39,728 179,051 112,717 71,041 55,245 46,066	

Net realized and unrealized gains:
Net realized gains 9,605 1,154 661 15,523 25,391 22,541 10,704
Net unrealized gains (losses) (7,513) 11,146 20,603 14,861 2,138 1,079 7,209
Total net realized and unrealized gains 2,092 12,300 21,264 30,384 27,529 23,620 17,913
Income before minority interests and income taxes 55,961 52,028 200,315 143,101 98,570 78,865 63,979 Minority interests 1,231
Income tax benefit (expense) 412 (787) (1,444)

Net increase in net assets resulting from operations \$55,961 \$52,028 \$200,727 \$143,101 \$98,570 \$78,078 \$61,304 Per Share: Diluted net investment income per common share(1) \$0.53 \$0.46 \$1.92 \$1.53 \$1.18 \$1.06 \$1.04 Diluted carnings per common share \$0.55 \$0.60 \$2.16 \$1.94 \$1.64 \$1.50 \$1.24	Edgar Filing: ALLIED CAPITA	AL CORP - Form N-2
Per Share: Diluted net investment income per common share(1) \$0.53 \$0.46 \$1.92 \$1.53 \$1.18 \$1.06 \$1.04 Diluted earnings per common share \$0.55 \$0.60 \$2.16 \$1.94 \$1.64 \$1.50 \$1.24		
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Diluted net investment income per common share(1) \$0.53 \$0.46 \$1.92 \$1.53 \$1.18 \$1.06 \$1.04 Diluted earnings per common share \$0.55 \$0.60 \$2.16 \$1.94 \$1.64 \$1.50 \$1.24		
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Diluted net investment income per common share(1) \$0.53 \$0.46 \$1.92 \$1.53 \$1.18 \$1.06 \$1.04 Diluted earnings per common share \$0.55 \$0.60 \$2.16 \$1.94 \$1.64 \$1.50 \$1.24		
Diluted net investment income per common share(1) \$0.53 \$0.46 \$1.92 \$1.53 \$1.18 \$1.06 \$1.04 Diluted earnings per common share \$0.55 \$0.60 \$2.16 \$1.94 \$1.64 \$1.50 \$1.24		
\$0.53 \$0.46 \$1.92 \$1.53 \$1.18 \$1.06 \$1.04 Diluted earnings per common share \$0.55 \$0.60 \$2.16 \$1.94 \$1.64 \$1.50 \$1.24	Per Share:	
\$0.53 \$0.49 \$2.01 \$1.82 \$1.60 \$1.43 \$1.71	\$0.53 \$0.46 \$1.92 \$1.53 \$1.18 \$1.06 \$1.04 Diluted earnings per common share \$0.55 \$0.60 \$2.16 \$1.94 \$1.64 \$1.50 \$1.24 Dividends per common share(2) \$0.53 \$0.49 \$2.01 \$1.82 \$1.60 \$1.43 \$1.71	
Weighted average common shares outstanding diluted(3) 102,364 87,059 93,003 73,472 60,044 51,974 49,251		
5	5	

	At March At December 31,				er 31,		
(in thousands, except per share data)	2002	2001	2000	1999	1998	1997	
one-per per share data)	(unaudited)						

Balance Sheet Data:

Portfolio at value \$2,254,060 \$2,329,590 \$1,788,001 \$1,228,497 \$807,119 \$703,331 Portfolio at cost 2,217,644 2,286,602 1,765,895 1,222,901 803,479 697,030 Total assets 2,398,857 2,460,713 1,853,817 1,290,038 856,079 807,775 Total debt outstanding(4) 933,056 1,020,806 786,648 592,850 334,350 347,663 Preferred stock issued to SBA(4) 7,000 7,000 7,000 7,000 7,000 7,000 Shareholders equity 1,381,341 1,352,123 1,029,692 667,513 491,358 420,060 Shareholders equity per common share (NAV) \$13.71 \$13.57 \$12.11 \$10.20 \$8.79 \$8.07 Common shares outstanding at period end(3) 100,765 99,607 85,057 65,414 55,919 52,047

Moi En	ree nths ded ch 31,	Y	ear End	led Dec	ember 3	1,
2002	2001	2001	2000	1999	1998	1997
(unau	dited)					-

Other Data:

Investments funded \$80,040 \$150,758 \$680,329 \$901,545 \$751,871 \$524,530 \$364,942 Repayments 31,013 30,281 74,461 111,031 139,561 138,081 233,005 Sales 125,099 35,187 129,980 280,244 198,368 81,013 53,912 Realized gains 12,925 1,900 10,107 28,604 31,536 25,757 15,804 Realized losses (3,320) (746) (9,446) (13,081) (6,145) (3,216) (5,100)

- (1) Diluted net investment income per common share for the year ended December 31, 1997 excludes merger-related expenses.
- (2) Distributions are based on taxable income, which differs from income for financial reporting purposes. Dividends for 1997 exclude certain merger-related dividends of \$0.51 per common share.
- (3) Excludes 234,977, 516,779 and 810,456 common shares held in the deferred compensation trust at or for the years ended December 31, 2000, 1999, and 1998, respectively.

(4) See Senior Securities on page 36 for more information regarding the Company s level of indebtedness.

(in thousands, except per share data)

Quarterly Data (unaudited):

Total interest and related portfolio income \$82,391 \$82,666 \$72,634 \$68,739 \$65,071 \$61,735 \$55,992 \$49,965 \$43,897
Net investment income before net realized and unrealized gains 53,869 53,016 44,189 42,118 39,728 34,725 30,719 24,700 22,573
Net increase in net assets resulting from operations 55,961 42,890 59,703 46,106 52,028 42,281 36,449 34,790 29,581
Diluted net investment income per share \$0.53 \$0.53 \$0.47 \$0.46 \$0.46 \$0.43 \$0.40 \$0.35 \$0.34
Diluted earnings per common share
0.55 0.43 0.63 0.51 0.60 0.52 0.48 0.50 0.45
Dividends declared per common share
0.53 0.51 0.51 0.50 0.49 0.46 0.46 0.45 0.45
Net asset value per common share(1)

13.71 13.57 13.42 12.79 12.26 12.11 11.56 10.96 10.44

⁽¹⁾ We determine net asset value per common share as of the last day of the quarter. The net asset values shown are based on outstanding shares at the end of each period, excluding common shares held in the Company s deferred compensation trust.

WHERE YOU CAN FIND

ADDITIONAL INFORMATION

We have filed with the Commission a registration statement on Form N-2 together with all amendments and related exhibits under the Securities Act of 1933, as amended (the Securities Act). The registration statement contains additional information about us and the registered securities being offered by this prospectus. You may inspect the registration statement and the exhibits without charge at the Securities and Exchange Commission at 450 Fifth Street, NW, Washington, DC 20549. You may obtain copies from the Commission at prescribed rates.

We file annual, quarterly and current reports, proxy statements and other information with the Commission. You can inspect, without charge, at the public reference facilities of the Commission at 450 Fifth Street, NW, Washington, DC 20549. The Commission also maintains a web site at http://www.sec.gov that contains reports, proxy statements and other information regarding public companies, including the Company. You can also obtain copies of these materials from the public reference section of the Commission at 450 Fifth Street, NW, Washington, DC 20549, at prescribed rates. Please call the Commission at 1-800-SEC-0330 for further information on the public reference room. Copies may also be obtained, after paying a duplicating fee, by electronic request to publicinfo@sec.gov or by written request to Public Reference Section, Washington, DC 20549-0102. You can also inspect reports and other information we file at the offices of the New York Stock Exchange, and you are able to inspect those at 20 Broad Street, New York, NY 10005.

RISK FACTORS

Investing in the Company involves a number of significant risks and other factors relating to the structure and investment objective of the Company. As a result, there can be no assurance that the Company will achieve its investment objective. In addition to the information contained in this prospectus, you should consider carefully the following information before making investments in the Securities.

Investing in Private Companies Involves a High Degree of Risk. Our portfolio consists primarily of long-term loans to and investments in private companies. Investments in private businesses involve a high degree of business and financial risk, which can result in substantial losses and accordingly should be considered speculative. There is generally no publicly available information about the companies in which we invest, and we rely significantly on the diligence of our employees and agents to obtain information in connection with our investment decisions. In addition, some smaller businesses have narrower product lines and market shares than their competition, and may be more vulnerable to customer preferences, market conditions or economic downturns, which may adversely affect the return on, or the recovery of, our investment in such businesses.

Our Portfolio of Investments is Illiquid. We acquire most of our investments directly from the issuer in privately negotiated transactions. The majority of the investments in our portfolio are subject to restrictions on resale or otherwise have no established trading market. The illiquidity of our investments may adversely affect our ability to dispose of loans and securities at times when it may be advantageous for us to liquidate such investments. In addition, if we were required to liquidate some or all of the investments in the portfolio, the proceeds of such liquidation would be significantly less than the current value of such investments.

Our Portfolio Investments Are Recorded at Fair Value As Determined in Good Faith by the Board of Directors in Absence of Readily Ascertainable Public Market Values. Pursuant to the requirements of the Investment Company Act of 1940 (1940 Act), the Company values its securities at fair value as determined in good faith by the Company s Board of Directors on a quarterly basis. Since there is typically no ready market for the investments in our portfolio, our Board of Directors estimates the fair value of these investments pursuant to a written valuation policy and a consistently applied valuation process. Unlike banks, we are not permitted to provide a general reserve for anticipated loan losses; we are instead required by the 1940 Act to specifically value each individual investment and record an unrealized loss for an asset that we believe has become impaired. Without a readily ascertainable market value, the estimated value of our portfolio of investments may differ significantly from the values that would be placed on the portfolio if there existed a ready market for the investments. We adjust quarterly the valuation of our portfolio to reflect the Board of Directors estimate of the current fair value of each investment in our portfolio. Any changes in estimated fair value are recorded in the Company's statement of operations as Net unrealized gains (losses).

Economic Recessions or Downturns Could Impair Our Portfolio Companies and Harm Our Operating Results. Although our investment strategy focuses on investment in companies in less cyclical industries, some of the companies in which we have made or will make investments may be susceptible to economic slowdowns or recessions. An economic slowdown may affect the ability of a company to engage in a liquidity event or repay our loans. These conditions could lead to financial losses in our portfolio and a decrease in our revenues, net income and assets.

Our business of making private equity investments and positioning them for liquidity events also may be affected by current and future market conditions. The absence of a robust senior lending environment may slow the amount of private equity investment activity generally. As a result, the pace of our investment activity may slow. In addition, significant changes in the capital markets could have an effect on the valuations of private companies and on the potential for liquidity events involving such companies. This could affect the amount and timing of gains realized on our investments.

Our Borrowers May Default on Their Payments. We make long-term unsecured, subordinated loans and invest in equity securities, which may involve a higher degree of repayment risk. We primarily invest in companies that may have limited financial resources and that may be unable to obtain financing from traditional sources. Numerous factors may affect a borrower s ability to repay its loan, including the failure to meet its business plan, a downturn in its industry or negative economic conditions. Deterioration in a borrower s financial condition and prospects may be accompanied by deterioration in any related collateral.

Our Private Finance Investments May Not Produce Current Returns or Capital Gains. Private finance investments are typically structured as debt securities with a relatively high fixed rate of interest and with equity features such as conversion rights, warrants or options. As a result, private finance investments are generally structured to generate interest income from the time they are made, and may also produce a realized gain from an accompanying equity feature. We cannot be sure that our portfolio will generate a current return or capital gains.

Our Financial Results Could Be Negatively Affected If BLX Fails to Perform As Expected. Business Loan Express, Inc. (BLX) is our largest portfolio investment. Our financial results could be negatively affected if BLX, as a portfolio company, fails to perform as expected or if regulations related to the SBA 7(a) Guaranteed Loan Program change. At March 31, 2002, the investment totaled \$229.7 million, or 10% of total assets. In addition, as controlling shareholder of BLX, we have provided an unconditional guaranty to BLX s credit facility lenders in an amount equal to 50% of BLX s total obligations on its \$124.0 million unsecured revolving credit facility. The amount we have guaranteed at March 31, 2002 was \$51.5 million. This guaranty can only be called in the event of a default by BLX.

Investments in Non-Investment Grade Commercial Mortgage-Backed Securities May Be Illiquid and May Have a Higher Risk of Default. The commercial mortgage-backed securities (CMBS) in which we invest are non-investment grade, which means that nationally recognized statistical rating organizations rate them below the top four investment-grade rating categories (i.e., AAA through BBB), and are sometimes referred to as junk bonds. The non-investment grade CMBS tend to be less liquid, may have a higher risk of default and may be more difficult to value. Non-investment grade securities usually provide a higher yield than do investment-grade bonds, but with the higher return comes greater risk. Non-investment grade securities are considered speculative, and their capacity to pay principal and interest in accordance with the terms of their issue is not ensured.

We May Not Borrow Money Unless We Maintain Asset Coverage for Indebtedness of At Least 200% Which May Affect Returns to Shareholders. We must maintain asset coverage for a class of senior security representing indebtedness of at least 200%. Our ability to achieve our investment objective may depend in part on our continued ability to

maintain a leveraged capital structure by borrowing from banks or other lenders on favorable terms. There can be no assurance that we will be able to maintain such leverage. If asset coverage declines to less than 200%, we may be required to sell a portion of our investments when it is disadvantageous to do so. As of March 31, 2002, our asset coverage for senior indebtedness was 264%.

We Borrow Money Which Magnifies the Potential for Gain or Loss on Amounts Invested and May Increase the Risk of Investing in Our Company. Although we maintain a conservatively leveraged capital structure, borrowings, also known as leverage, magnify the potential for gain or loss on amounts invested and, therefore, increase the risks associated with investing in our securities. We borrow from, and issue senior debt securities to, banks, insurance companies and other lenders. Lenders of these senior securities have fixed dollar claims on our consolidated assets that are superior to the claims of our common shareholders. If the value of our consolidated assets increases, then leveraging would cause the net asset value attributable to the Company s common stock to increase more sharply than it would have had we not leveraged. Conversely, if the value of our consolidated assets decreases, leveraging would cause net asset value to decline more sharply than it otherwise would have had we not leveraged. Similarly, any increase in our consolidated income in excess of consolidated interest payable on the borrowed funds would cause our net income to increase more than it would without the leverage, while any decrease in our consolidated income would cause net income to decline more sharply than it would have had we not borrowed. Such a decline could negatively affect our ability to make common stock dividend payments. Leverage is generally considered a speculative investment technique.

At March 31, 2002, the Company had \$933.1 million of outstanding indebtedness, bearing a weighted average annual interest cost of 7.4%. In order for us to cover these annual interest payments on indebtedness, we must achieve annual returns on our assets of at least 2.9%.

Illustration. The following table illustrates the effect of leverage on returns from an investment in our common stock assuming various annual returns, net of expenses. The calculations in the table below are hypothetical and actual returns may be higher or lower than those appearing below. The calculation assumes (i) \$2,398.9 million in total assets, (ii) an average cost of funds of 7.4%, (iii) \$933.1 million in debt outstanding and (iv) \$1,381.3 million of shareholders equity.

Assumed Return on the Company s Portfolio

(net of expenses)

	-20%	-10%	-5%	0%	5%	10%	20%
Corresponding return to shareholder	-39.8%	-22.4%	-13.7%	-5.0%	3.7%	12.4%	29.7%

Changes in Interest Rates May Affect Our Cost of Capital and Net Investment Income. Because we borrow money to make investments, our net investment income is dependent upon the difference between the rate at which we borrow funds and the rate at which we invest these funds. As a result, there can be no assurance that a significant change in market interest rates will not have a material adverse effect on our interest income. In periods of sharply rising interest rates, our cost of funds would increase, which would reduce our net investment income before net realized and unrealized gains. We use

a combination of long-term and short-term borrowings and equity capital to finance our investing activities. The Company utilizes its short-term credit facilities as a means to bridge to long-term financing. Our long-term fixed-rate investments are financed primarily with long-term fixed-rate debt and equity. We may use interest rate risk management techniques in an effort to limit our exposure to interest rate fluctuations. Such techniques may include various interest rate hedging activities to the extent permitted by the 1940 Act. The Company has analyzed the potential impact of changes in interest rates on interest income net of interest expense. Assuming that the balance sheet were to remain constant and no actions were taken to alter the existing interest rate sensitivity, a hypothetical immediate 1% change in interest rates would have affected the net increase in net assets resulting from operations, or NIA, by less than 1% over a six month horizon. Although management believes that this measure is indicative of the Company s sensitivity to interest rate changes, it does not adjust for potential changes in credit quality, size and composition of the assets on the balance sheet and other business developments that could affect NIA. Accordingly, no assurances can be given that actual results would not differ materially from the potential outcome simulated by this estimate.

Because We Must Distribute Income, We Will Continue to Need Additional Capital to Grow. We will continue to need capital to fund incremental growth in our investments. Historically, we have borrowed from financial institutions and have issued equity securities. A reduction in the availability of new capital could limit our ability to grow. We must distribute at least 90% of our taxable ordinary income, which excludes net realized long-term capital gains, to our shareholders to maintain our regulated investment company (RIC) status. As a result, such earnings will not be available to fund investment originations. We expect to continue to borrow from financial institutions and sell additional equity securities. If we fail to obtain funds from such sources or from other sources to fund our investments, it could limit our ability to grow, which could have a material adverse effect on the value of the Company's common stock. In addition, as a BDC, we are generally required to maintain a ratio of at least 200% of total assets to total borrowings, which may restrict our ability to borrow in certain circumstances.

Loss of Pass-Through Tax Treatment Would Substantially Reduce Net Assets and Income Available for Dividends. We have operated the Company so as to qualify to be taxed as a RIC under Subchapter M of the Internal Revenue Code of 1986, as amended (Code). If we meet source of income, diversification and distribution requirements, the Company qualifies for effective pass-through tax treatment. The Company would cease to qualify for such pass-through tax treatment if it were unable to comply with these requirements. We also could be subject to a 4% excise tax and/or corporate level income tax if we do not distribute or deem to distribute taxable income in excess of the required distributions as a RIC. If the Company ceased to qualify as a RIC, the Company would become subject to federal income tax, which would substantially reduce our net assets and the amount of income available for distribution to our shareholders.

We Operate in a Competitive Market for Investment Opportunities. We compete for investments with many other companies and individuals, some of whom have greater resources than we do. Increased competition would make it more difficult for us to purchase or originate investments at attractive prices. As a result of this competition, sometimes we may be precluded from making otherwise attractive investments.

Changes in the Law or Regulations That Govern the Company Could Have a Material Impact on the Company or Our Operations. We are regulated by the SEC and the SBA. In addition, changes in the laws or regulations that govern BDCs, RICs, real

estate investment trusts (REITs), and small business investment companies (SBICs) may significantly affect our business. Any change in the law or regulations that govern our business could have a material impact on the Company or its operations. Laws and regulations may be changed from time to time, and the interpretations of the relevant laws and regulations also are subject to change.

Results May Fluctuate and May Not Be Indicative of Future Performance. The Company s operating results will fluctuate and, therefore, you should not rely on current or historical period results to be indicative of the Company s performance in future reporting periods. Factors that could cause operating results to fluctuate include, among others, variations in the investment origination volume and fee income earned, variation in timing of prepayments, variations in and the timing of the recognition of realized and unrealized gains or losses, the degree to which we encounter competition in our markets and general economic conditions.

Disclosure Regarding Forward-Looking Statements

Information contained or incorporated by reference in this prospectus, and the accompanying prospectus supplement, if any, may contain forward-looking statements which can be identified by the use of forward-looking terminology such as may, will, expect, intend, anticipate, estimate or continue or the thereof or other variations or similar words or phrases. The matters described in Risk Factors and certain other factors noted throughout this prospectus, and the accompanying prospectus supplement, if any, and in any exhibits to the registration statement of which this prospectus, and the accompanying prospectus supplement, if any, is a part, constitute cautionary statements identifying important factors with respect to any such forward-looking statements, including certain risks and uncertainties, that could cause actual results to differ materially from those in such forward-looking statements.

THE COMPANY

Allied Capital is principally engaged in providing long-term debt and equity investment capital to support the expansion of growing companies. The Company is organized in the State of Maryland and is an internally managed closed-end management investment company that has elected to be regulated as a business development company (as defined above, a BDC) under the 1940 Act.

Our executive offices are located at 1919 Pennsylvania Avenue, NW, Washington, DC 20006 and our telephone number is (202) 331-1112. In addition, we have two regional offices in New York and Chicago. We also have an office in Frankfurt, Germany.

USE OF PROCEEDS

Unless otherwise specified in the prospectus supplement accompanying this prospectus, we intend to use the net proceeds from selling our Securities for general corporate purposes, which may include investment in growing businesses or commercial mortgage-backed securities, repayment of indebtedness, acquisitions and other general corporate purposes.

We raise equity from time to time using a shelf registration statement. We raise new equity when we have a clear use of proceeds for attractive investment opportunities. Historically, this process has enabled us to raise equity on an accretive basis for existing shareholders of our common stock.

We anticipate that substantially all of the net proceeds of any offering of our Securities will be used, as described above, within six months, but in no event longer than two years. Pending investment, we intend to invest the net proceeds of any offering of our Securities in time deposits, income-producing securities with maturities of three months or less that are issued or guaranteed by the federal government or an agency of the federal government, and high quality debt securities maturing in one year or less from the time of investment. Our ability to achieve our investment objective may be limited to the extent that the net proceeds of any offering, pending full investment, are held in time deposits and other short-term instruments.

PRICE RANGE OF COMMON STOCK AND DISTRIBUTIONS

Our common stock is traded on the New York Stock Exchange under the symbol ALD. The following table lists the high and low closing sales prices for the Company s common stock. On , 2002, the last reported closing sale price of the common stock was \$ per share.

> **Closing Sale** Price(1) High Low

Year ended December 31, 2000

First Quarter \$19.69 \$16.06 Second Quarter 18.69 16.56 Third Quarter 21.13 17.44 Fourth Quarter 21.38 18.50 Year ended December 31,

2001

First Quarter \$24.44 \$20.13 Second Quarter 25.40 19.57 Third Quarter 24.83 21.50 Fourth Quarter 26.00 21.57 Year ending December 31, 2002

First Quarter \$28.93 \$25.84 Second Quarter (through ,2002)

(1) Prior to June 6, 2001, the Company s common stock was traded on the Nasdaq National Market under the symbol ALLC. The closing sale prices listed are as reflected on the respective exchanges for the periods presented. Our common stock continues to trade in excess of net asset value. There can be no assurance, however, that we will maintain a premium to net asset value.

We pay quarterly dividends to shareholders of our common stock. The amount of our quarterly dividends is determined by the Board of Directors. The Company s Board has established a dividend policy to review the dividend rate quarterly and to adjust the quarterly dividend rate as the Company s earnings momentum builds. See Management s Discussion and Analysis of Financial Condition and Results of Operations
Equity Capital and Dividends and Tax Status. We cannot assure that we will achieve investment results or maintain a tax status that will permit any particular level of dividend payment.

Our credit facilities limit our ability to declare dividends if we default under certain provisions.

We maintain a dividend reinvestment plan (DRIP plan) for our common shareholders. Effective May 1, 2002, we converted from an opt out to an opt in DRIP plan. As a result, our new registered shareholders will automatically receive cash dividends, unless they specifically opt in to the DRIP plan to reinvest their dividends and receive additional shares of common stock. See Dividend Reinvestment Plan.

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MANAGEMENT S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information contained in this section should be read in conjunction with the Selected Consolidated Financial Data and the Company s Consolidated Financial Statements and Notes thereto.

OVERVIEW

The Company is a business development company (BDC) that provides long-term debt and equity investment capital to support the expansion of growing companies in a variety of industries and in diverse geographic locations. Our lending and investment activity is focused in private finance and commercial real estate finance, or the investment in non-investment grade commercial mortgage-backed securities (CMBS).

The Company s portfolio composition at March 31, 2002 and December 31, 2001, 2000 and 1999 was as follows:

At	D	ecember 3	1,
March 31, 2002	2001	2000	1999
71%	68%	72%	53%

Private Finance
Commercial Real Estate Finance
29% 32% 28% 42%
Small Business Finance
% % % 5%

The Company s earnings depend primarily on the level of interest and related portfolio income and net realized and unrealized gains earned on the Company s investment portfolio after deducting interest paid on borrowed capital and operating expenses. Interest income results from the stated interest rate earned on a loan and the amortization of loan origination points and discounts. The level of interest income is directly related to the balance of the interest-bearing investment portfolio multiplied by the weighted average yield. The Company s ability to generate interest income is dependent on economic, regulatory and competitive factors that influence new investment activity, and the Company s ability to secure debt and equity capital for its investment activities.

PORTFOLIO AND INVESTMENT ACTIVITY

Total portfolio investment activity and yields at and for the three months ended March 31, 2002 and 2001 and at and for the years ended December 31, 2001, 2000 and 1999 were as follows:

	Months	At and for the Three Months Ended March 31,		At and for the Years Ended December 31,			
(A :	2002	2001	2001	2000	1999		
(\$ in millions)	(unau	dited)					

Portfolio at value \$2,254.1 \$1,886.8 \$2,329.6 \$1,788.0 \$1,228.5 Investments funded \$80.0 \$150.8 \$680.3 \$901.5 \$751.9 Change in accrued or reinvested interest and dividends \$13.3 \$14.6 \$51.6 \$32.2 \$12.8 Repayments \$31.0 \$30.3 \$74.5 \$111.0 \$139.6 Sales \$125.1 \$35.2 \$130.0 \$280.2 \$198.4 Yield 14.3% 14.3% 14.3% 14.1% 13.0%

Private Finance

The private finance portfolio, investment activity and yields at and for the three months ended March 31, 2002 and 2001 and at and for the years ended December 31, 2001, 2000 and 1999 were as follows:

At and for the Three Months Ended March 31,		At and for the Years Ended December 31,		
2002	2001	2001	2000	1999
(unau	dited)			
	th The More En Marc	the Three Months Ended March 31,	the Three At a Months Yes Ended March 31, 2002 2001 2001	the Three Months Ended March 31, 2002 2001 2001 2000

Total port \$1,604.9	tfolio \$1,303.3	\$1,595.1	\$1,282.5	\$647.0	

Investments funded \$37.6 \$20.6 \$287.7 \$600.9 \$346.7 Change in accrued or reinvested interest and dividends \$12.1 \$12.2 \$48.9 \$31.8 \$10.1 Repayments \$28.8 \$17.0 \$43.8 \$75.7 \$83.2 Yield 14.3% 14.7% 14.8% 14.6% 14.2%

Private finance new investment activity across the industry slowed during 2001, largely due to a lack of available senior debt capital and the state of the economy in general. The level of merger and acquisition activity throughout the U.S. continued to be depressed as 2002 began, and the Company saw few opportunities for mezzanine or equity investment in the first quarter of 2002. The Company made investments within its own portfolio during the first quarter of 2002 by providing senior and subordinated capital to existing portfolio companies. In addition, the availability of senior debt capital from traditional sources, such as banks, continues to be scarce, and the Company had several opportunities to purchase senior or subordinated notes at a discount from lending institutions looking to liquidate or reduce middle market portfolios.

Investments funded during the first quarter of 2002 consisted of a variety of types of private finance transactions, including \$2.1 million in new mezzanine investments, \$29.2 million to purchase senior and subordinated notes at a discount, \$1.2 million of growth, acquisition and other financings, and \$5.1 million to fund existing investment commitments. Investments funded during 2001, 2000 and 1999 consisted of \$117.3 million, \$480.0 million and \$334.6 million in new mezzanine investments, \$74.6 million, \$95.2 million and \$0 in control buyout transactions, \$88.9 million, \$15.6 million and \$10.3 million of growth, acquisition and other financings, and \$6.9 million, \$10.1 million and \$1.8 million to fund existing investment commitments, respectively. The Company funds new investments using cash, through the issuance of its common equity, the reinvestment of previously accrued interest and dividends in debt or equity securities, or the current reinvestment of interest and dividend income through the receipt of a debt or equity security. From time to time the Company may opt to reinvest accrued interest receivable in a new debt or equity security, in lieu of receiving such interest in cash and providing a subsequent growth investment.

Key investment characteristics for new mezzanine investments for the years ended December 31, 2001, 2000 and 1999 were as follows:

2001

2000

1999

27

Number of investments	13	34
Average investment size (millions)	13	34
\$9.0 \$14.0 \$12.4		
Weighted average yield		
15.8% 14.7% 13.6%		

\$87.0 \$153.5 \$86.9 Average portfolio company years in business 44 36 29

Average portfolio company revenue (millions)

The average investment and portfolio company characteristics above are computed using simple averages based upon underwriting data for investment activity for that year. As a result, any one investment may have had individual investment characteristics that may vary significantly from the stated simple average. In addition, average investment characteristics may vary from year to year.

The weighted average yield on new mezzanine investments will fluctuate over time depending on the equity kicker or warrants received with each debt financing. The yield on new mezzanine investments is computed as the (a) annual stated interest rate earned on new interest-bearing investments divided by (b) total new mezzanine investments. Private finance mezzanine investments are generally structured such that equity kickers may provide an additional future investment return of up to 10%.

In addition to private finance mezzanine investment activities, the Company may acquire more than 50% of the common stock of a company in a control buyout transaction. Control investments are generally structured such that the Company earns a current return through a combination of interest income on senior loans and subordinated debt, dividends on preferred and common stock, and management or transaction services fees to compensate the Company for the management assistance that is provided to the controlled portfolio company. The Company s most significant investments acquired through control buyout transactions at March 31, 2002 were The Hillman Companies, Inc., (formerly SunSource, Inc.), acquired in 2001, and Business Loan Express, Inc., acquired in 2000.

During 2001, the Company acquired 93.2% of the common equity of SunSource, Inc. for \$71.5 million in cash. Subsequently, SunSource completed the sale of its STS business

unit and distributed \$16.5 million in cash to the Company, reducing the Company s common stock cost basis to \$57.2 million at December 31, 2001. As part of the STS sale, the Company invested \$3.2 million in the new STS. During the third quarter of 2001, the Company received fees from SunSource of \$2.8 million related to transaction assistance for the SunSource sale and STS sale, and \$1.6 million for the syndication of SunSource s senior credit facilities. In addition, the Company realized a gain of \$2.5 million from the sale of warrants prior to the buyout transaction. During the first quarter of 2002, SunSource changed its name to The Hillman Companies, Inc. (Hillman). Hillman is a leading manufacturer of key making equipment and distributor of key blanks, fasteners, signage and other small hardware components to hardware retailers. Hillman s primary operations are located in Cincinnati, Ohio.

On December 31, 2000, the Company acquired 94.9% of BLC Financial Services, Inc. in a going private buyout transaction for \$95.2 million. The Company issued approximately 4.1 million shares, or \$86.1 million of new equity, and paid \$9.1 million in cash to acquire BLC, which thereafter changed its name to Business Loan Express, Inc. (BLX).

As part of the transaction, the Company recapitalized its Allied Capital Express operations as an independently managed private portfolio company and merged it into BLX. The Company contributed certain assets, including its online rules-based underwriting technology and fixed assets, and transferred 37 employees to the private portfolio company. Upon completion of the transaction, the Company s investment in BLX as of December 31, 2000 totaled \$204.1 million and consisted of \$74.5 million of subordinated debt, \$25.1 million of preferred stock, and \$104.5 million of common stock, including capitalized costs.

BLX has a 3-year \$124.0 million revolving credit facility (BLX Credit Facility). As the controlling shareholder of BLX, the Company has provided an unconditional guaranty to the BLX Credit Facility lenders in an amount of up to 50% of the total obligations (consisting of principal, accrued interest and other fees) of BLX on the line of credit. The amount guaranteed by the Company at March 31, 2002 was \$51.5 million. This guaranty can be called by the lenders only in the event of a default by BLX. BLX was in compliance with the terms of the BLX Credit Facility at March 31, 2002.

BLX is the nation s second largest government guaranteed lender utilizing the Small Business Administration s 7(a) Guaranteed Loan Program. BLX has offices in 34 cities and is headquartered in New York, NY.

In addition to Hillman and BLX, the Company owns a controlling interest in Wyoming Technical Institute (WyoTech). As announced on April 10, 2002, the Company has entered into a definitive agreement with Corinthian Colleges, Inc. to sell WyoTech for approximately \$85 million in cash, subject to customary closing conditions including certain regulatory and accrediting body approvals and subject to certain working capital and net equity adjustments. The transaction is expected to close on July 1, 2002. The Company acquired WyoTech in December of 1998 and owns 91% of the common equity of the company. The Company s investment had a cost basis of \$16.4 million, which represented all of the debt (\$12.6 million), preferred stock (\$3.7 million) and 91% of the common equity capital (\$0.1 million) of WyoTech, that was valued at \$70.4 million at March 31, 2002. The Company cannot yet determine the precise realized gain that will result from the sale of WyoTech due to various closing costs, transaction costs, and potential working capital and net equity adjustments that will be added to or deducted

from the sales price as of the effective date of the sale. However, the Company estimates that the value of its investment in WyoTech s common equity of \$54.1 million at March 31, 2002, reflects a discount of approximately 5% to 8% from what the Company s final value of the common stock may be upon culmination of the sale.

During the second quarter of 2000, the Company began an initiative to invest in and strategically partner with select private equity funds focused on venture capital investments. The strategy for these fund investments is to provide solid investment returns and build strategic relationships with the fund managers and their portfolio companies. The Company believes that it will have opportunities to co-invest with the funds as well as finance their portfolio companies as they mature.

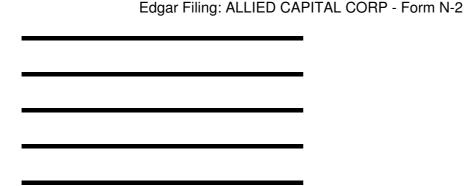
The Company believes that the fund investment strategy is an effective means of participating in private equity investing through a diverse pooled investment portfolio. The fund concept allows the Company to participate in a pooled investment return without exposure to the risk of any single investment. Since the beginning of 2000, the Company has committed a total of \$44.5 million to eight private equity funds. The Company funded \$0.8 million, \$4.4 million and \$7.0 million of these commitments for the three months ended March 31, 2002 and during the years ended December 31, 2001 and 2000, respectively.

Commercial Real Estate Finance

\$649.2 \$583.5 \$734.5 \$505.5 \$520.0

The commercial real estate finance portfolio, investment activity and yields at and for the three months ended March 31, 2002 and 2001 and at and for the years ended December 31, 2001, 2000 and 1999 were as follows:

	th Thi Moi End	At and for the Three Months Ended March 31,		At and for the Years Ended December 31,		
(A	2002	2001	2001	2000	1999	
(\$ in millions)	(unau	dited)				
Portfolio at value:						
CMBS \$503.7 \$406.6 \$582.6 \$311.3 \$277.7						
Loans and other 145.5 176.9 151.9 194.2 242.3						
- <u></u> -						
Total portfolio						



Investments funded \$42.4 \$130.2 \$392.6 \$149.0 \$288.7 Change in accrued or reinvested interest \$1.2 \$2.4 \$2.7 \$1.1 \$2.8 Repayments \$2.2 \$13.3 \$30.7 \$24.3 \$50.8 Sales \$125.1 \$35.2 \$130.0 \$151.7 \$86.1 Yield 14.3% 13.7% 13.5% 13.1% 12.3%

During 1998, the Company reduced its commercial mortgage loan origination activity for its own portfolio due to declining interest rates and began to sell its loans to other lenders. Then, beginning in the fourth quarter of 1998, the Company began to take advantage of a unique market opportunity to acquire non-investment grade CMBS at significant discounts from the face amount of the bonds. Turmoil in the capital markets at that time created a lack of liquidity for the traditional buyers of non-investment grade bonds. As a result, yields on these collateralized bonds increased, thus providing an attractive investment opportunity. The Company believes that CMBS is an attractive asset class because of the yields that can be earned on a security that is secured by commercial

mortgage loans, and ultimately commercial real estate properties. The Company plans to continue its CMBS investment activity, however, in order to maintain a balanced portfolio, the Company expects that CMBS will continue to represent approximately 20% to 25% of total assets. The Company s CMBS investment activity level will be dependent upon its ability to invest in CMBS at attractive yields.

The non-investment grade CMBS bonds in which the Company invests are junior in priority for payment of principal to the more senior tranches of the related CMBS bond issuance. Cash flow from the underlying mortgages generally is allocated first to the senior tranches, with the most senior tranches having a priority right to the cash flow. Then, any remaining cash flow is allocated, generally, among the other tranches in order of their relative seniority. To the extent there are defaults and unrecoverable losses on the underlying mortgages resulting in reduced cash flows, the Company s most subordinate tranch will bear this loss first. At March 31, 2002, the Company s CMBS bonds were subordinate to 93% to 97% of the tranches of bonds issued in various CMBS transactions.

Given that the non-investment grade CMBS bonds in which the Company invests are junior in priority for payment of principal, the Company invests in these CMBS bonds at an approximate discount of 50% from the face amount of the bonds. During the first quarter of 2002, the Company invested \$19.3 million in CMBS bonds with a face value of \$45.6 million. In addition, the Company invested \$23.1 million in non-investment grade securities related to a collateralized debt obligation (CDO) secured by CMBS bonds and investment grade REIT debt. The weighted average yield to maturity on first quarter 2002 investments is 16.9%. During 2001, the Company invested \$365.8 million in CMBS bonds with a face value of \$661.4 million and a weighted average yield to maturity of 14.0%. In 2001, the Company also purchased \$24.6 million in non-investment grade securities related to a CDO issuance secured by CMBS bonds and investment grade REIT debt. The Company acts as the collateral disposition consultant for both CDOs in which it has invested. During 2000 and 1999, the Company invested \$124.3 million and \$245.9 million in CMBS bonds, with a face amount of \$244.6 million and \$507.9 million, and a weighted average yield to maturity of 14.7% and 14.6%, respectively.

The underlying pools of mortgage loans that are collateral for the Company s new CMBS bond investments for the three months ended March 31, 2002 and for the years ended December 31, 2001, 2000 and 1999 had respective underwritten loan to value (LTV) and underwritten debt service coverage ratios (DSCR) as follows:

	200)2	2001	-	200	0	199	9
Loan to Value Ranges	AmouRt	ercenta	ng A moun P e	rcenta	gemoulite	rcenta	gemou ir te	rcentage
(\$ in millions)								
Less than 60%	\$139.9	19%	\$1,259.7	15%	\$577.1	14%	\$813.7	11%
60-65%								
37.5 5 941.6 11 402.8 10 439.6 6								
65-70%								
45.3 6 1,140.6 14 648.1 16 1,342.5 17								
70-75%								
207.9 29 2,400.4 29 1,450.9 36 2,396.0 31								
75-80%								
291.6 40 2,466.4 30 958.9 23 2,500.8 33								
Greater than 80%								
5.3 1 119.6 1 36.6 1 150.7 2								

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otal	
\$727.5 100% \$8,328.3 100% \$4,074.4 100% \$7,643.3 100%	
Veighted average LTV 71.1% 69.7% 70.2% 71.1%	
	20

	D. M. Santina Communication		200	1	2000 1		199	1999	
Debt Service Coverage Ratio(1) Ranges	Amolfr	nt cent	a g emou Rt	rcent	a g emou R t	rcenta	a g emou Rt	rcentag	
(\$ in millions) Greater than 2.00 1.76-2.00 4.7	\$4.0	1%	\$484.8	6%	\$197.0	5%	\$246.1	3%	
Total \$727.5 100% \$8,328.3 100% \$4,074.4 100% \$7,643.3 100%	_								
	_ _ _								
	_								
Weighted average DSCR 1.35 1.48 1.35 1.29	_								

(1) Defined as annual net cash flow before debt service divided by annual debt service payments.

As a part of the Company s strategy to maximize its return on equity capital, the Company sold CMBS bonds rated BB+, BB and BB- during the first quarter of 2002, and during 2001 and 2000 totaling \$123.3 million, \$124.5 million and \$98.7 million, respectively. These bonds had an effective yield of 11.2%, 10.3% and 11.5%, and were sold for \$128.8 million, \$126.8 million and \$102.5 million, respectively, resulting in realized gains on the sales. The sales of these lower-yielding bonds increased the Company s overall liquidity.

The effective yield on the Company s CMBS portfolio at March 31, 2002 and December 31, 2001, 2000 and 1999 was 15.9%, 14.8%, 15.4% and 14.6%, respectively. The yield on the CMBS portfolio at any point in time will vary depending on the concentration of lower yielding BB+, BB and BB- securities held in the portfolio. At March 31, 2002, December 31, 2001, 2000 and 1999, the unamortized discount related to the CMBS portfolio was \$582.9 million, \$611.9 million, \$364.9 million and \$291.5 million, respectively. At March 31, 2002, the CMBS bonds owned by the Company were secured by approximately 4,000 commercial mortgage loans with a total outstanding principal balance of \$21.2 billion.

The Company has been liquidating much of its whole commercial mortgage loan portfolio so that it can redeploy the proceeds into higher yielding assets. For the three months ended March 31, 2002 and for the years ended December 31, 2001, 2000 and 1999, the Company sold \$1.8 million, \$5.5 million, \$53.0 million and \$86.1 million, respectively, of commercial mortgage loans. At March 31, 2002, the Company s whole commercial real estate loan portfolio had been reduced to \$72.9 million from \$79.6 million at December 31, 2001.

The Company employs a standard grading system for the entire portfolio. Grade 1 is used for those investments from which a capital gain is expected. Grade 2 is used for investments performing in accordance with plan. Grade 3 is used for investments that require closer monitoring; however, no loss of interest or principal is expected. Grade 4 is used for investments for which some loss of current interest is expected, but no loss of principal is expected. Grade 5 is used for investments for which some loss of principal is expected and the investment is written down to net realizable value.

At March 31, 2002, and December 31, 2001 and 2000, the Company s portfolio was graded as follows:

	20	002	2	001	2000		
Grade	Portfolio at Value	Percentage of Total Portfolio	Portfolio at Value	Percentage of Total Portfolio	Portfolio at Value	Percentage of Total Portfolio	
(\$ in millions)							
1 \$578.3 25.7% \$603.3 25.9% \$208.3 11.7%							
2 1,505.5 66.8 1,553.8 66.7 1,461.7 81.7							
3 47.4 2.1 79.5 3.4 15.4 0.9							
4 82.0 3.6 44.5 1.9 76.0 4.2							
5 40.9 1.8 48.5 2.1 26.6 1.5							
	_						
	<u> </u>						
	_						
	<u>—</u>						
\$2,254.1 100.0% \$2,329.6 100.0% \$1,778.0 100.0%							
	_						
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Total Grades 4 and 5 assets as a percentage of the total portfolio at value at March 31, 2002 and December 31, 2001 and 2000 were 5.4%, 4.0% and 5.7%, respectively. The Company expects that a certain number of portfolio companies will be in the Grades 4 or 5 categories from time to time. Part of the business of private finance is working with troubled portfolio companies to improve their businesses and protect the Company s investment. The number of portfolio companies and related investment amount included in Grades 4 and 5 may fluctuate significantly from quarter to quarter as the Company helps these companies work through their problems. The Company continues to follow its historical practice of working with a troubled portfolio company in order to recover the maximum amount

of the Company s investment, but records unrealized depreciation for the expected full amount of the potential loss when such exposure is identified.

For the total investment portfolio, loans greater than 90 days delinquent were \$39.5 million at value at March 31, 2002, or 1.8% of the total portfolio. Included in this category are loans valued at \$11.9 million that are secured by real estate. Loans greater than 90 days delinquent were \$39.1 million at value at December 31, 2001, or 1.7% of the total portfolio. Included in this category are loans valued at \$14.1 million that were secured by commercial real estate. Loans greater than 90 days delinquent at December 31, 2000 were \$57.3 million at value, or 3.2% of the total portfolio, which included \$14.1 million that were secured by commercial real estate. Loans greater than 120 days delinquent generally do not accrue interest. As a provider of long-term privately negotiated investment capital, it is not atypical to defer payment of principal or interest from time to time. As a result, the amount of the portfolio that is greater than 90 days delinquent may vary from quarter to quarter. The terms of the private finance agreements frequently provide an opportunity for portfolio companies to restructure their debt and equity capital. During such restructuring, the Company may not receive or accrue interest or dividend payments. The investment portfolio is priced to provide current returns for shareholders assuming that a portion of the portfolio at any time may not be accruing interest currently. The Company also prices its investments for a total return including interest or dividends plus capital gains from the sale of equity securities. Therefore, the amount of loans greater than 90 days delinquent is not necessarily an indication of future principal loss or loss of anticipated investment return. The Company s portfolio grading system is used as a means to assess loss of current investment return (Grade 4 assets) or loss of investment principal (Grade 5 assets).

At March 31, 2002, December 31, 2001 and 2000, 0.56%, 0.42% and 0.38%, respectively, of the loans in the underlying collateral pool for the Company s CMBS portfolio were over 30 days delinquent. The Company closely monitors the performance of all of the loans in the underlying collateral pools securing its CMBS investments. The Company believes that the current performance of the underlying loans would not require an adjustment to its yield assumptions, but these assumptions will continue to be monitored and adjusted in the future, if necessary.

Other Assets and Other Liabilities

Because the Company invests in BB+, BB and BB- CMBS bonds, which are purchased at prices that are based on the 10-year Treasury rate, the Company has entered into transactions with a financial institution to hedge against movement in Treasury rates on certain of these CMBS bonds. These transactions involved the Company receiving the proceeds from the sale of borrowed Treasury securities, with the obligation to replenish the borrowed Treasury securities at a later date based on the then current market price. The Company recorded the proceeds of the sale of the borrowed Treasury securities of \$39.0 million as an other asset, and the related obligation to replenish the borrowed Treasury securities of \$38.0 million, which represents the fair value of the obligation, as an other liability at March 31, 2002. The Company recorded the difference between the sales proceeds and the related obligation of \$1.0 million as unrealized appreciation in the first quarter of 2002.

RESULTS OF OPERATIONS

Comparison of Three Months Ended March 31, 2002 and 2001

The following table summarizes the Company s operating results for the three months ended March 31, 2002 and 2001.

	For the Three Months Ended March 31,		
	2002 2001	Change	Percent Change
(\$ in thousands, except per share amounts)	(unaudited)		
Interest and Related Portfolio Income	,		
Interest and dividends \$64,973 \$54,875 \$10,098 18% Premiums from loan dispositions 1,613 821 792 96% Fees and other income 15,805 9,375 6,430 69%			
Total interest and related portfolio income			
82,391 65,071 17,320 27%			
Expenses			
Interest 17,469 15,930 1,539 10%			
Employee 8,035 6,446 1,589 25%			
8,035 6,446 1,389 25% Administrative 3,018 2,967 51 2%			

Total operating expenses
28,522 25,343 3,179 13%
Net investment income before net realized and
unrealized gains
53,869 39,728 14,141 36%
33,009 39,720 14,141 30%
Net Realized and Unrealized Gains
Net realized gains
9,605 1,154 8,451 732%
Net unrealized gains (losses)
(7,513) 11,146 (18,659) (167)%
Total net realized and unrealized gains
2,092 12,300 (10,208) (83)%
-
Net increase in net assets resulting from operations
\$55,961 \$52,028 \$3,933 8%

net inves \$0.46 \$0.		r share	
earnings \$0.60 \$(0			

Weighted average shares outstanding $\,$ diluted $\,$ 102,364 $\,$ 87,059 $\,$ 15,305 $\,$ 18% $\,$

Net increase in net assets resulting from operations (NIA) results from total interest and related portfolio income earned, less total expenses incurred in the operations of the Company, plus net realized and unrealized gains or losses.

Total interest and related portfolio income includes interest income, premiums from loan dispositions and fees and other income.

	For the Months Marc	Ended
	2002	2001
(\$ in millions, except per share amounts)		
Total Interest and Related Portfolio Income	\$82.4	\$65.1
Per share		
\$0.80 \$0.75		

The increase in interest income earned results primarily from continued growth of the Company's investment portfolio and the Company's focus on increasing its overall portfolio yield. The Company's investment portfolio, excluding non-interest bearing equity interests in portfolio companies, increased by 14% to \$1,755.0 million at March 31, 2002 from \$1,542.9 million at March 31, 2001. The weighted average yield on the interest bearing investments in the portfolio at March 31, 2002 and 2001 was as follows:

	Marc	h 31,
	2002	2001
Private Finance Commercial Real Estate Finance 14.3% 13.7% Total Portfolio 14.3% 14.3%	14.3%	14.7%

Included in net premiums from loan dispositions are prepayment premiums of \$1.6 million and \$0.8 million for the three months ended March 31, 2002 and 2001, respectively. While the scheduled maturities of private finance and commercial real estate loans range from five to ten years, it is not unusual for the Company s borrowers to refinance or pay off their debts to the Company ahead of schedule. Because the Company seeks to finance primarily seasoned, performing companies, such companies at times can secure lower cost financing as their balance sheets strengthen, or as more favorable interest rates become available. Therefore, the Company generally structures its loans to require a prepayment premium for the first three to five years of the loan.

Fees and other income primarily include fees related to financial structuring, diligence, management services to portfolio companies, guaranties and other advisory services. The Company generates fee income for the transaction services and management services that it provides. As a BDC, the Company is required to make significant managerial assistance available to the companies in its investment portfolio.

Fees and other income for the quarter ended March 31, 2002 primarily included fees of \$8.0 million related to structuring and diligence, fees of \$2.0 million related to transaction services provided to portfolio companies, and fees of \$5.7 million related to management services provided to portfolio companies, other advisory services and guaranty fees. Fees and other income are generally related to specific transactions or services, and therefore may vary substantially from period to period. Points or loan origination fees that represent yield enhancement on a loan are capitalized and amortized into interest income over the life of the loan.

Operating expenses include interest, employee and administrative expenses. The Company s single largest expense is interest on indebtedness. The fluctuations in interest expense during the three months ended March 31, 2002 and 2001 are attributable to

changes in the level of borrowings by the Company and its subsidiaries under various notes payable and debentures and its revolving credit facility. The Company s borrowing activity and weighted average interest cost, including fees and closing costs, were as follows:

At and for the **Three Months Ended** March 31, 2002 2001 (\$ in millions) **Total Outstanding Debt** \$933.1 \$883.8 Average Outstanding Debt \$938.3 \$790.1 Weighted Average Cost 7.4% 7.8% BDC Asset Coverage* 264% 232%

Employee expenses include salaries and employee benefits. The increase in salaries and employee benefits for the periods presented reflects wage increases and the experience level of employees hired. Total employees were 101 and 96 at March 31, 2002 and 2001, respectively.

Administrative expenses include the leases for the Company's headquarters in Washington, DC, and its regional offices, travel costs, stock record expenses, directors fees, legal and accounting fees, insurance premiums and various other expenses. For the three months ended March 31, 2002 and 2001, employee and administrative costs as a percentage of total interest and related portfolio income less interest expense plus net realized and unrealized gains was 16% and 15%, respectively.

Net realized gains resulted from the sale of equity securities associated with certain private finance investments and the realization of unamortized discount resulting from the sale and early repayment of private finance loans, commercial mortgage loans and CMBS bonds, offset by losses on investments. Net realized and unrealized gains and losses were as follows:

		For the Months Marc	Ended
		2002	2001
(\$ in : Realized Gains	millions)	\$12.9	\$1.9
Realized Losses (3.3) (0.7)		ψ 1 2 12	Ψ1.
Net Realized Gains \$9.6 \$1.2			

^{*} As a BDC, the Company is generally required to maintain a minimum ratio of 200% of total assets to total borrowings.

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Net Unrealized \$(7.5) \$11.1	Gains (Losses)				

Realized gains for the three months ended March 31, 2002 primarily resulted from a transaction involving one private finance portfolio company, Aurora Communications, LLC (\$4.9 million), and the sale of CMBS bonds (\$7.1 million). The Company reversed previously recorded unrealized appreciation totaling \$5.2 million and \$1.1 million when gains were realized for the three months ended March 31, 2002 and 2001, respectively.

Realized losses for the three months ended March 31, 2002 primarily resulted from a transaction involving one private finance portfolio company, The Loewen Group, Inc. (\$2.7 million). In January 2002, The Loewen Group, Inc. (Loewen) emerged from bankruptcy and as a result, the Company exchanged its old debt securities for new debt securities and publicly traded common stock in the reorganized company, which resulted in a realized loss. Loewen has changed its name to Alderwoods Group, Inc. Losses realized for the three months ended March 31, 2002 and 2001 had been recognized in NIA over time as unrealized depreciation when the Company determined that the respective portfolio security s value had become impaired. Thus, the Company reversed previously recorded unrealized depreciation totaling \$3.2 million and \$0.7 million when the related losses were realized for the three months ended March 31, 2002 and 2001, respectively.

The Company, as a BDC, invests primarily in illiquid securities including the debt and equity of private companies and non-investment grade CMBS. The Company s investments generally take many months to complete. The structure of each debt and equity security is specifically negotiated and includes many terms governing interest rate, repayment terms, prepayment penalties, financial covenants, operating covenants, ownership parameters, dilution parameters, liquidation preferences, voting rights, and put or call rights. The Company s investments are generally subject to restrictions on resale and generally have no established trading market. The Company values its securities at fair value as determined in good faith by the Company s Board of Directors in accordance with the Company s valuation policy. The Company determines fair value to be the amount for which an investment could be exchanged in an orderly disposition over a reasonable period of time between willing parties other than in a forced or liquidation sale.

The Company s valuation policy considers the fact that privately negotiated securities increase in value over a long period of time, that the Company does not intend to trade the securities, and that no ready market exists. The Company s valuation policy is intended to provide a consistent basis for establishing the fair value of the portfolio. Unlike banks, the Company is not permitted to provide a general reserve for anticipated loan losses. Instead, the Company must value each individual investment on a quarterly basis. The Company will record unrealized depreciation on investments when it believes that an asset has been impaired and full collection for the loan or realization of an equity security is doubtful. Conversely, the Company will record unrealized appreciation if it has a clear indication that the underlying portfolio company has appreciated in value and, therefore, the Company s security has also appreciated in value. Under its valuation policy, the Company does not consider temporary changes in the capital markets, such as interest rate movements or changes in the public equity markets, in order to determine whether an investment in a private company has been impaired or whether such an investment has increased in value. The value of investments in public securities is determined using quoted market prices, discounted for illiquidity or restrictions on resale.

During the first quarter of 2002, the Company increased the value of its equity investment in WyoTech Acquisition Corporation by \$10.0 million to reflect the anticipated sale of WyoTech on July 1, 2002 as discussed above. The Company also increased the value of its investment in Blue Rhino Corporation by \$3.8 million due to the increase in value of the company s publicly traded common stock. In addition to WyoTech and Blue Rhino, the Company increased the value of other portfolio companies by \$0.9 million in total. These companies increased in value because of continued positive performance, and valuation data that would indicate that a valuation increase was necessary.

During the first quarter of 2002, the Company decreased the value of its investment in Velocita, Inc. by \$10.9 million and Alderwoods Group, Inc. by \$2.0 million. In addition, the Company decreased the value of other portfolio companies by a total of \$5.2 million and also reversed previously recorded unrealized appreciation of \$2.1 million during the three months ended March 31, 2002.

All per share amounts included in the Management s Discussion and Analysis of Financial Condition and Results of Operations section have been computed using the weighted average shares used to compute diluted earnings per share, which were 102.4 million and 87.1 million for the three months ended March 31, 2002 and 2001, respectively.

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RESULTS OF OPERATIONS

Comparison of the Years Ended December 31, 2001, 2000 and 1999

The following table summarizes the Company s operating results for the years ended December 31, 2001, 2000 and 1999:

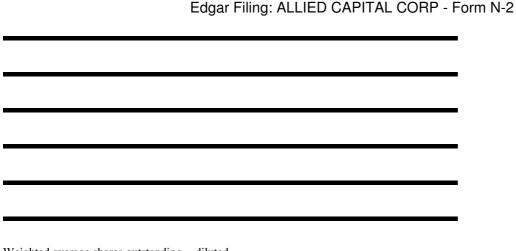
	Percent Percent 2001200Changbang2000199Changbangc
Interest and Related Portfolio Income Interest and dividends \$240,464 \$182,307 \$58,157 32% \$182,307 \$121,112 \$61,195 51% Premiums from loan dispositions 2,504 16,138 (13,634) (84%) 16,138 14,284 1,854 13% Fees and other income 46,142 13,144 32,998 251% 13,144 5,744 7,400 129%	(in thousands, except per share amounts)
Total interest and related portfolio income 289,110 211,589 77,521 37% 211,589 141,140 70,449 50%	

Expenses Interest 65,104 57,412 7,692 13% 57,412 34,860 22,552 65% Employee 29,656 26,025 3,631 14% 26,025 22,889 3,136 14% Administrative $15,299 \quad 15,435 \quad (136) \quad (1\%) \quad 15,435 \quad 12,350 \quad 3,085 \quad 25\%$ Total operating expenses 110,059 98,872 11,187 11% 98,872 70,099 28,773 41% Net investment income before net realized and unrealized gains 179,051 112,717 66,334 59% 112,717 71,041 41,676 59%

Net Realized and Unrealized Gains
Net realized gains 661 15,523 (14,862) (96%) 15,523 25,391 (9,868) (39%) Net unrealized gains 20,602 14,861 5,742 20% 14,861 2,128 12,723 505%
20,603 14,861 5,742 39% 14,861 2,138 12,723 595%
Total net realized and unrealized gains 21,264 30,384 (9,120) (30%) 30,384 27,529 2,855 10%
Income before income taxes 200,315 143,101 57,214 40% 143,101 98,570 44,531 45% Income tax benefit 412 412 %

Net increase in net assets resulting from operations \$200,727 \$143,101 \$57,626 40% \$143,101 \$98,570 \$44,531 45% Diluted net investment income per share \$1.92 \$1.53 \$0.39 25% \$1.53 \$1.18 \$0.35 30% Diluted earnings per share \$2.16 \$1.94 \$0.22 11% \$1.94 \$1.64 \$0.30 18%

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Weighted average shares outstanding diluted 93,003 73,472 19,531 27% 73,472 60,044 13,428 22%

Net increase in net assets resulting from operations (NIA) results from total interest and related portfolio income earned, less total expenses incurred in the operations of the Company, plus net realized and unrealized gains or losses.

Total interest and related portfolio income includes interest income, premiums from loan dispositions and fees and other income.

For the Years Ended December, 31,

2001	2000	1999
\$289.1	\$211.6	\$141.1

(\$ in millions, except per share amounts)

Total Interest and Related Portfolio Income Per share \$3.11 \$2.88 \$2.35

The increase in interest income earned results primarily from continued growth of the Company's investment portfolio and the Company's focus on increasing its overall portfolio yield. The Company's investment portfolio, excluding non-interest bearing equity interests in portfolio companies, increased by 25% to \$1,842.4 million at December 31, 2001 from \$1,471.8 million at December 31, 2000, and increased by 29% during 2000 from \$1,141.2 million at December 31, 1999. The weighted average yield on the interest bearing investments in the portfolio at December 31, 2001, 2000 and 1999 was as follows:

	December 31,				
2001	2000	1999			
14.8%	14.6%	14.2%			

Private Finance
Commercial Real Estate Finance
13.5% 13.1% 12.3%
Total Portfolio
14.3% 14.1% 13.0%

Included in net premiums from loan dispositions are premiums from loan sales and premiums received on the early repayment of loans. Premiums from loan sales were \$0.5 million, \$13.3 million and \$10.5 million for the years ended December 31, 2001, 2000 and 1999, respectively. This premium income for 2000 and 1999 was higher primarily due to the loan sale activities of Allied Capital Express prior to its merger with BLX.

Prepayment premiums were \$2.0 million, \$2.8 million and \$3.8 million for the years ended December 31, 2001, 2000 and 1999, respectively. While the scheduled maturities of private finance and commercial real estate loans range from five to ten years, it is not unusual for the Company s borrowers to refinance or pay off their debts to the Company ahead of schedule. Because the Company seeks to finance primarily seasoned, performing companies, such companies at times can secure lower cost financing as their balance sheets strengthen, or as more favorable interest rates become available. Therefore, the Company generally structures its loans to require a prepayment premium for the first three to five years of the loan.

Fees and other income primarily include fees related to financial structuring, diligence, management services to portfolio companies, guaranties and other advisory services. The Company generates fee income for the transaction services and management services that it provides. As a BDC, the Company is required to make significant managerial assistance available to the companies in its investment portfolio.

Fees and other income for the year ended December 31, 2001 primarily included fees of \$15.5 million related to structuring and diligence, fees of \$16.6 million related to transaction services provided to portfolio companies, and fees of \$13.1 million related to management services provided to portfolio companies, other advisory services and guaranty fees. Fees and other income for the years ended December 31, 2000 and 1999 primarily included structuring and diligence fees of \$6.0 million and \$0.3 million, respectively, and management services and advisory fees of \$3.1 million and \$3.2 million, respectively. Fees and other income are generally related to specific transactions or services, and therefore may vary substantially from period to period. Points or loan origination fees that represent yield enhancement on a loan are capitalized and amortized into interest income over the life of the loan.

Operating expenses include interest, employee and administrative expenses. The Company s single largest expense is interest on indebtedness. The fluctuations in interest expense during 2001, 2000 and 1999 are attributable to changes in the level of borrowings by the Company and the related interest rate charged thereon. The Company s borrowing

activity and weighted average interest cost, including related fees and expenses, were as follows:

	2001	2000	1999
(\$ in millions)			
Total outstanding debt	\$1,020.8	\$786.6	\$592.9
Average outstanding debt \$847.1 \$707.4 \$461.5			
Weighted average cost 7.0% 8.3% 7.9%			
BDC asset coverage* 245% 245% 228%			

^{*} As a BDC, the Company is generally required to maintain a ratio of 200% of total assets to total borrowings. Employee expenses include salaries and employee benefits. The increases in salaries and employee benefits for the periods presented reflect wage increases and the experience level of employees hired. Total employees were 97, 97 and 129 at December 31, 2001, 2000 and 1999, respectively. As part of the recapitalization of Allied Capital Express discussed above, 37 employees of the Company were transferred to BLX at the end of 2000. Expenses related to these employees are reflected in employee expense for the years ended December 31, 2000 and 1999.

Administrative expenses include the leases for the Company s headquarters in Washington, DC and its regional offices, travel costs, stock record expenses, directors fees, legal and accounting fees and various other expenses. Administrative expenses for the years ended December 31, 2000 and 1999 included expenses related to Allied Capital Express regional offices. The cost of these regional offices was transferred to BLX at the beginning of 2001. For the years ended December 31, 2001, 2000 and 1999, employee and administrative costs as a percentage of total interest and related portfolio income less interest expense plus net realized and unrealized gains was 18%, 19% and 21%, respectively.

Net realized gains resulted from the sale of equity securities associated with certain private finance investments and the realization of unamortized discount resulting from the sale and early repayment of private finance loans, commercial mortgage loans and CMBS, offset by losses on investments. Net realized and unrealized gains for the years ended December 31, 2001, 2000 and 1999 were as follows:

	(* 111° A	20	01	2000	1999
Realized gains Realized losses (9.4) (13.1) (6.1)	(in millions)	\$10).1	\$28.6	\$31.5
Net realized gains \$0.7 \$15.5 \$25.4					

\$20.6 \$14.9 \$2.1			

Realized gains during 2001 primarily resulted from transactions involving three private finance portfolio companies-FTI Consulting, Inc. (\$4.6 million), SunSource Inc. (\$2.5 million), and Southwest PCS, LLC (\$0.8 million), and the sale of CMBS (\$1.7 million). The Company reversed previously recorded unrealized appreciation of \$6.5 million when these gains were realized in 2001. Realized gains during 2000 and 1999 resulted primarily from transactions involving eight and six portfolio companies, respectively, and the Company reversed previously recorded unrealized appreciation of \$7.5 million and \$14.6 million, respectively, when these gains were realized.

Realized losses in 2001, 2000 and 1999 represented 0.4%, 0.7% and 0.5% of the Company s total assets, respectively. Realized losses during 2001 resulted primarily from three private finance portfolio investments-Pico Products, Inc. (\$2.9 million), Allied Office Products, Inc. (\$2.5 million), and Genesis Worldwide, Inc. (\$1.1 million), and the continued liquidation of the Company s whole loan commercial real estate portfolio. Losses realized in 2001 had been recognized in NIA over time as unrealized depreciation when the Company determined that the respective portfolio security s value had become impaired. Thus, the Company reversed previously recorded unrealized depreciation totaling \$8.9 million, \$12.0 million and \$5.4 million when the related losses were realized in 2001, 2000 and 1999, respectively.

As discussed in the private finance section above, investment activity for 2001 was at a slower pace than prior years. This lower level of activity is reflected in the lower amount of net realized gains in 2001 as compared to 2000 and 1999.

During 2001, the Company increased the value of its equity investment in BLX by \$15.5 million and recorded unrealized appreciation. The Company also increased the value of its investment in WyoTech Acquisition Corporation by \$37.0 million. In addition to BLX and WyoTech, the Company increased the value of other portfolio investments by a total of \$32.9 million for the year ended December 31, 2001. These companies increased in value because of their continued positive performance and valuation data that would indicate that a valuation increase was necessary.

During the year ended December 31, 2001, the Company decreased the value of and recorded unrealized depreciation on its investments in Startec Global Communications Corporation by \$14.9 million, Galaxy American Communications, LLC by \$10.4 million, Schwinn Holdings Corporation by \$8.8 million, Avborne, Inc. by \$8.4 million and NETtel Communications, Inc. by \$7.0 million. In addition, the Company recorded a net decrease in the value of other portfolio investments by a total of \$18.9 million for the year ended December 31, 2001.

All per share amounts included in management s discussion and analysis have been computed using the weighted average shares used to compute diluted earnings per share, which were 93.0 million, 73.5 million and 60.0 million for the years ended December 31, 2001, 2000 and 1999, respectively. The increases in the weighted average shares reflect the issuance of new shares.

The Company has elected to be taxed as a regulated investment company (RIC) under Subchapter M of the Internal Revenue Code of 1986, as amended (Code). As long as the Company qualifies as a RIC, the Company is not taxed on its investment company taxable income or realized capital gains, to the extent that such taxable income or gains are distributed, or deemed to be distributed, to shareholders on a timely basis. Annual tax distributions may differ from NIA for the fiscal year due to timing differences in the recognition of income and expenses, returns of capital and net unrealized appreciation or depreciation, which are not included in taxable income.

In order to maintain its RIC status, the Company must, in general, (1) continue to qualify as a BDC; (2) derive at least 90% of its gross income from dividends, interest, gains from the sale of securities and other specified types of income; (3) meet investment diversification requirements as defined in the Code; and (4) distribute annually to shareholders at least 90% of its investment company taxable income as defined in the Code. The Company intends to take all steps necessary to continue to meet the RIC

qualifications. However, there can be no assurance that the Company will continue to qualify for such treatment in future years.

FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

Cash and Cash Equivalents

At March 31, 2002, the Company had \$2.3 million in cash and cash equivalents. The Company invests otherwise uninvested cash in U.S. government- or agency-issued or guaranteed securities that are backed by the full faith and credit of the United States, or in high quality, short-term repurchase agreements fully collateralized by such securities. The Company s objective is to manage to a low cash balance and fund new originations with its revolving line of credit.

Debt

Revolving line of credit

The Company had outstanding debt at March 31, 2002, as follows:

	(\$ in millions)	Facility Amount		Annual Portfolio Return to Cover Interess Payments(2)
Notes payable and debentures:				
Unsecured long-term notes \$694.0 \$694.0 7.8% 2.3% SBA debentures 101.8 94.5 8.0% 0.3% Auction rate reset note 81.9 81.9 3.7% 0.1% OPIC loan 5.7 5.7 6.6% 0.0%				
Total notes payable and debentures \$883.4 \$876.1 7.4% 2.7%				

321.3	57.0 3.2	%(3) 0	2%	
otal deb \$1,410.9	st(4) \$933.1	7.4% 2	2.9%	

- (1) The annual interest cost includes the cost of commitment fees and other facility fees that are recognized into interest expense over the contractual life of the respective borrowings.
- (2) The annual portfolio return to cover interest payments is calculated as the March 31, 2002 annualized cost of debt per class of financing divided by total assets at March 31, 2002.
- (3) The current interest rate payable on the revolving line of credit is 3.2%, which excludes the annual cost of commitment fees and other facility fees of \$2.1 million.
- (4) The Company has provided guarantees to certain portfolio companies as noted in the Consolidated Statement of Investments.

Unsecured Long-Term Notes. The Company has issued long-term debt to institutional lenders, primarily insurance companies. The notes have five- or seven-year maturities, with maturity dates beginning in 2003. The notes require payment of interest only semi-annually, and all principal is due upon maturity.

SBA Debentures. The Company, through its SBIC subsidiary, has debentures payable to the SBA with terms of ten years. The notes require payment of interest only semi-annually, and all principal is due upon maturity. Under the SBIC program, the Company may borrow up to \$111.7 million from the SBA. At March 31, 2002, the Company had a commitment to borrow up to an additional \$7.3 million above the amount outstanding from the SBA. The commitment expires on September 30, 2005.

Auction Rate Reset Note. The Company has an Auction Rate Reset Senior Note Series A that matures on December 2, 2002 and bears interest at the three-month London Inter-Bank Offered Rate (LIBOR) plus 1.75%, which adjusts quarterly. Interest is due

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quarterly, and the Company, at its option, may pay or defer and capitalize such interest payments. The amount outstanding on the note will increase as interest due is deferred and capitalized. As a means to repay the note, the Company has entered into an agreement to issue \$81.9 million of debt, equity or other securities in one or more public or private transactions, or prepay the Auction Rate Reset Note, on or before August 31, 2002. If the note is prepaid, the Company will pay a fee equal to 0.5% of the aggregate amount of the note outstanding.

Revolving Line of Credit. As of March 31, 2002, the Company has a \$527.5 million unsecured revolving line of credit that expires in August 2003, with the right to extend maturity for one additional year at the Company s sole option under substantially similar terms. This facility was increased by \$30.0 million during the first quarter of 2002 from \$497.5 million at December 31, 2001, and may be further expanded up to \$600 million. The credit facility bears interest at a rate equal to (i) the one-month LIBOR plus 1.25% or (ii) the higher of (a) the Bank of America, N.A. prime rate or (b) the Federal Funds rate plus 0.50%. The credit facility requires monthly payments of interest, and all principal is due upon maturity.

Equity Capital and Dividends

The Company raises debt and equity capital for continued investment in its portfolio. Because the Company is a RIC, it distributes its income and requires external capital for growth. Because the Company is a BDC, it is limited in the amount of debt capital it may use to fund its growth, since it is generally required to maintain a minimum ratio of 200% of total assets to total borrowings, or approximately a 1 to 1 debt to equity capital ratio.

To support its growth during the quarter ended March 31, 2002, the Company raised \$19.9 million in new equity capital through the sale of shares from its shelf registration statement. The Company issues equity from time to time when it has a clear use of proceeds for attractive investment opportunities. Historically, this process has enabled the Company to raise equity on an accretive basis for existing shareholders. In addition, the Company raised \$1.6 million in new equity capital through the issuance of shares through the dividend reinvestment plan. At March 31, 2002, total shareholders equity had increased to \$1,381.3 million.

The Company s Board of Directors reviews the dividend quarterly, and may adjust the quarterly dividend throughout the year as the Company s earnings momentum builds. For the first and second quarters of 2002, the Board declared a dividend of \$0.53 and \$0.55 per common share, respectively. Dividends are paid from the Company s taxable income.

As a result of growth in ordinary taxable income combined with the increased size and diversity of the Company s portfolio and its projected future capital gains, the Company s Board of Directors will continue to evaluate whether to retain or distribute capital gains on an annual basis. The Company s dividend policy allows the Company to continue to distribute some capital gains, but will also allow the Company to retain gains that exceed a normal capital gains distribution level, and therefore avoid any unusual spike in dividends in any one year. The dividend policy also enables the Board of Directors to selectively retain gains to support future growth.

The Company plans to maintain a strategy of financing its operations, dividend requirements and future investments with cash from operations, through borrowings under short- or long-term credit facilities or other debt securities, through asset sales, or through

the sale or issuance of new equity capital. The Company maintains a matched-funding philosophy that focuses on matching the estimated maturities of its loan and investment portfolio to the estimated maturities of its borrowings. The Company uses its short-term credit facilities as a means to bridge to long-term financing, which may or may not result in temporary differences in the matching of estimated maturities. The Company evaluates its interest rate exposure on an ongoing basis. To the extent deemed necessary, the Company may hedge variable and short-term interest rate exposure through interest rate swaps or other techniques. At March 31, 2002, the Company s debt to equity ratio was 0.68 to 1, it had \$470.5 million available under its revolving line of credit, and its weighted average cost of funds was 7.4%. There are no significant maturities of long-term debt until 2003. The Company believes that it has access to capital sufficient to fund its ongoing investment and operating activities, and from which to pay dividends.

SENIOR SECURITIES

Information about our senior securities is shown in the following tables as of the fiscal year ended December 31, unless otherwise noted. The indicates information which the Commission expressly does not require to be disclosed for certain types of senior securities.

Total Amount Outstanding

Exclusive of

Treasury

Securities(1)

	C	lass and Year
Unsecured L	ong-term	Notes Payable
1992		
\$0 \$0 \$	N/A	
1993		
0 0 N/.	A	
1994		
0 0 N/.	A	
1995		
$0 \ 0 \ N/$	A	
1996		
$0 \ 0 \ N/$	A	
1997		
0 0 N/.	A	
1998		
180,000,000	2,734	N/A
1999		
419,000,000	2,283	N/A
2000	2 4 4 5	27/4
544,000,000	2,445	N/A
2001	0.450	NT/A
694,000,000		N/A
2002 (as of M		
694,000,000	2,640	N/A SBA Debentures(5)
1992	A = = 00 A	
\$49,800,000	\$5,789 \$	N/A
1993	6.012	NT/A
49,800,000	0,013	N/A
1994	2 605	N/A
54,800,000 1995	3,093	N/A
61,300,000	2 868	N/A
1996	2,000	IVA
61,300,000	2,485	N/A
1997	2,403	14/11
54,300,000	2,215	N/A
1998	2,213	1771
47,650,000	2.734	N/A
1999	,. . .	
62,650,000	2,283	N/A
2000	, -	
78,350,000	2,445	N/A
2001	•	
94,500,000	2,453	N/A

2002 (as of March 31, unaudited)

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Average

Market Value

Per Unit(4)

Involuntary

Liquidating

Preference

Per Unit(3)

Asset

Coverage

Per Unit(2)

94,500,000	2,640	N/A Auction Rate Reset
Note		
1992		
\$0 \$0 \$	N/A	
1993		
0 0 N/	'A	
1994		
0 0 N/	'A	
1995		
0 0 N/	'A	
1996		
0 0 N/	'A	
1997		
0 0 N/	'A	
1998		
0 0 N/	'A	
1999		
0 0 N/	'A	
2000		
76,598,000	2,445	N/A
2001		
81,856,000	•	N/A
2002 (as of N	*	*
81,856,000	2,640	N/A

	Total Amount			
	Outstanding		Involuntary	
	Exclusive of	Asset	Liquidating	Average
	Treasury	Coverage	Preference	Market Value
Class and Year	Securities(1)	Per Unit(2)	Per Unit(3)	Per Unit(4)

Overseas Private Investment Corporation Loan 1992 \$0 \$0 \$ N/A 1993 0 0 N/A 1994 0 0 N/A 1995 0 0 N/A 1996 8,700,000 2,485 N/A 1997 8,700,000 2,215 N/A 1998 5,700,000 2,734 N/A 1999 5,700,000 2,283 N/A 5,700,000 2,445 N/A 2001 5,700,000 2,453 N/A 2002 (as of March 31, unaudited) 5,700,000 2,640 N/A Revolving Lines of Credit 1992 \$0 \$0 \$ N/A 1993 0 0 N/A 1994 32,226,000 3,695 N/A 1995 20,414,000 2,868 N/A 1996 45,099,000 2,485 N/A 1997 N/A 38,842,000 2,215 1998 N/A 95,000,000 2,734 1999 N/A 82,000,000 2,283 2000 82,000,000 2,445 N/A 144,750,000 2,453 N/A 2002 (as of March 31, unaudited) 57,000,000 2,640 N/A Master Repurchase Agreement and Master Loan and Security Agreement

N/A
N/A
unaudited)

Total Amount Outstanding

Exclusive of

Treasury

Securities(1)

Involuntary Liquidating Preference

Per Unit(3)

Average

Market Value

Per Unit(4)

Asset

Coverage

Per Unit(2)

Class and Year	
Senior Note Payable(6)	
1992	
\$20,000,000 \$5,789 \$ N/A	
1993	
20,000,000 6,013 N/A	
1994	
20,000,000 3,695 N/A 1995	
20,000,000 2,868 N/A	
1996	
20,000,000 2,485 N/A	
1997	
20,000,000 2,215 N/A	
1998	
0 0 N/A	
1999	
0 0 N/A	
2000	
0 0 N/A	
2001	
0 0 N/A	
2002 (as of March 31, unaudited)	
0 0 N/A Bonds Payable	
1992	
\$0 \$0 \$ N/A	
1993	
0 0 N/A	
1994 0 0 N/A	
0 0 N/A 1995	
98,625,000 2,868 N/A	
1996	
54,123,000 2,485 N/A	
1997	
0 0 N/A	
1998	
0 0 N/A	
1999	
0 0 N/A	
2000	
0 0 N/A	
2001	
0 0 N/A	
2002 (as of March 31, unaudited)	
0 0 N/A Redeemable Cumulative Preferre	d
Stock(5)	
1992	
\$1,000,000 \$526 \$100 N/A	
1993 1,000,000 546 100 N/A	
1,000,000 J40 100 IN/A	

1994

1,000,000	351	100	N/A
1995			
1,000,000	277	100	N/A
1996			
1,000,000	242	100	N/A
1997			
1,000,000	217	100	N/A
1998			
1,000,000	267	100	N/A
1999			
1,000,000	225	100	N/A
2000			
1,000,000	242	100	N/A
2001			
1,000,000	244	100	N/A
2002 (as of	March	ı 31, ι	inaudited)
1,000,000	262	100	N/A

	Total Amount			
	Outstanding		Involuntary	
	Exclusive of	Asset	Liquidating	Average
	Treasury	Coverage	Preference	Market Value
Class and Year	Securities(1)	Per Unit(2)	Per Unit(3)	Per Unit(4)

Non-Redeemable Cumulative Preferred Stock(5)

\$6,000,000 \$526 \$100 N/A 1993 6,000,000 546 100 N/A 1994 6,000,000 351 100 N/A 1995 6,000,000 277 100 N/A 6,000,000 242 100 N/A 1997 6,000,000 217 100 N/A 1998 6,000,000 267 100 N/A 1999 6,000,000 225 100 N/A 2000 6,000,000 242 100 N/A 6,000,000 244 100 N/A 2002 (as of March 31, unaudited) 6.000.000 262 100 N/A

- (1) Total amount of each class of senior securities outstanding at the end of the period presented.
- (2) The asset coverage ratio for a class of senior securities representing indebtedness is calculated as the Company s consolidated total assets, less all liabilities and indebtedness not represented by senior securities, divided by senior securities representing indebtedness. This asset coverage ratio is multiplied by \$1,000 to determine the Asset Coverage Per Unit. The asset coverage ratio for a class of senior securities that is preferred stock is calculated as the Company s consolidated total assets, less all liabilities and indebtedness not represented by senior securities, divided by senior securities representing indebtedness, plus the involuntary liquidation preference of the preferred stock (see footnote 3). The Asset Coverage Per Unit for preferred stock is expressed in terms of dollar amounts per share.
- (3) The amount to which such class of senior security would be entitled upon the involuntary liquidation of the issuer in preference to any security junior to it.
- (4) Not applicable, as senior securities are not registered for public trading.
- (5) Issued by the Company s SBIC subsidiary to the SBA. These categories of senior securities are not subject to the asset coverage requirements of the 1940 Act. See Certain Government Regulations SBA Regulations.
- (6) The Company was the obligor on \$15 million of the senior notes. The Company s SBIC subsidiary was the obligor on the remaining \$5 million, which is not subject to the asset coverage requirements of the 1940 Act.

BUSINESS

As a business development company, we provide long-term debt and equity investment capital to support the expansion of growing companies in a variety of industries and in diverse geographic locations. We have been investing in growing businesses for over 40 years and have financed thousands of private companies nationwide. Today, our investment and lending activity is focused in two areas:

Private finance and

Commercial real estate finance, or the investment in non-investment grade commercial mortgage-backed securities (CMBS).

Our investment portfolio consists primarily of long-term unsecured loans with equity features, equity investments in middle market companies, which may or may not constitute a controlling equity interest, commercial mortgage-backed securities, and commercial mortgage loans. At March 31, 2002, our investment portfolio totaled \$2.3 billion. Our investment objective is to achieve current income and capital gains.

Private Finance

We participate in the private capital markets nationwide by providing privately negotiated long-term debt and equity investment capital. Our private finance investment activity is generally focused on providing junior capital, in the form of subordinated debt with equity features, such as warrants or options. In certain situations, we may also take a controlling equity position in a company. At March 31, 2002, 69% of the private finance portfolio consisted of loans and debt securities, and 31% consisted of equity securities. Our nationwide private finance portfolio includes investments in a wide variety of industries, including non-durable consumer products, business services, financial services, light industrial products, retail, education, telecommunications and broadcasting and cable.

Capital providers for the finance of private companies can be generally categorized as shown in the diagram below:

Capital Provider

Banks Commercial Finance Companies Private Placement/ High Yield Private Mezzanine Funds Allied Capital Private Equity Funds

Primary Business

Focus Senior, short- term debt Asset-based lending Large credits (private > \$50 mm) (public > \$150 mm) Unsecured long- term debt with warrants

Preferred and common

equity Unsecured longterm debt with warrants

Preferred and common equity Equity

Typical Pricing
Spectrum* LIBOR+
[graphic of arrow
stretching between
LIBOR+ and 30%+]
30%+

Banks are primarily focused on providing senior secured and unsecured short-term debt. They typically do not provide meaningful long-term unsecured loans. Commercial finance companies are primarily focused on providing senior secured long-term debt. The private placement and high-yield debt markets are focused primarily on very large financing transactions, typically in excess of the financings we do. We generally do not

^{*} Based on market experience of our marketing and investment professionals.

compete with banks, commercial finance companies, or the private placement/high yield market. Instead, we compete directly with the private mezzanine sector of the private capital market. Private mezzanine funds are also focused on providing unsecured long-term debt to private companies for the types of transactions discussed above. We believe that we have key structural and operational advantages when compared to private mezzanine funds.

Our scale of operations, equity capital base, and successful track record as a private finance investor has enabled us to borrow long-term capital to leverage our returns on our common equity. Therefore, our access to debt capital reduces our total cost of capital. In many cases, a private mezzanine fund is unable to access the debt capital markets, and therefore must achieve an unleveraged equity return for their investors. Our lower cost of capital gives us a pricing advantage when competing for new investments. In addition, the perpetual nature of our corporate structure enables us to be a better long-term partner for our portfolio companies than a traditional mezzanine fund, which typically has a finite life.

When assessing a prospective investment, we look for companies with certain characteristics, which may or may not include market leadership in a niche, critical mass and longevity, and a sustainable cash flow. We also look for companies that, because of their industry and business plan, can demonstrate minimal vulnerability to changes in economic cycles. Since our investments are primarily unsecured in nature, when investing debt capital, we look for companies in industries that are less cyclical, cash flow intensive, and can demonstrate a high return on their invested capital. When our investments are equity-focused, we look for companies where the potential for high growth exists. We generally do not target companies in industries where businesses tend to be vulnerable to changes in economic cycles, are capital intensive, have low returns on their invested capital and have little growth potential. We generally target and do not target the following industries, though we will consider investments in any industry if the prospective company demonstrates unique characteristics that make it an attractive investment opportunity:

Industries Targeted

Less Cyclical/Cash Flow Intensive/ High Return on Capital

Consumer products
Business services
Financial services
Light industrial products
Broadcasting/Cable

Industries Not Targeted

Cyclical/Capital Intensive/ Low Return on Capital

Heavy equipment
Natural resources
Commodity retail
Low value-add distribution
Agriculture
Transportation

Over our 40-year history, we have developed and maintained relationships with dozens of intermediaries including investment banks, mortgage brokers, financial services companies and private mezzanine and equity sponsors through

which we source investment opportunities. Through these relationships, especially those with equity sponsors, we have been able to strengthen our position as a long-term investor. For the transactions in which we have provided debt capital, an equity sponsor provides a reliable source of additional equity capital if the portfolio company requires additional financing. Private equity sponsors also help us confirm our own due diligence findings when assessing a new investment opportunity, and they provide assistance and leadership to the portfolio company s management team throughout our investment period.

Our private financing is generally used to fund growth, buyouts, acquisitions, recapitalizations, note purchases, and bridge financings. We generally invest in private companies though, from time to time, we may invest in public companies that lack access to public capital or whose securities may not be marginable. We target two types of companies when seeking new investments. The first type of company we seek is a market leader in a stable industry that has demonstrated over many years of operations that it can successfully achieve its business plan and thereby achieve our investment objective. The second type of company we seek is an emerging company in a growing industry that is positioned for significant growth. We have spent over 40 years refining our highly selective investment discipline, which is founded on seeking investments in companies that have key characteristics and that operate in specific industries.

Our private finance mezzanine investing activities target a market niche between the senior debt financing provided by traditional lenders, such as banks, commercial finance companies and insurance companies, and the equity capital provided by private equity investors. Our private finance mezzanine investments are generally structured as an unsecured, subordinated loan that carries a relatively high contractual fixed interest rate generally ranging from 12% to 18%, to provide interest income. The loans generally have interest-only payments in the early years and payments of both principal and interest in the later years, with maturities of five to ten years. The debt instruments also have restrictive covenants that protect our interests in the transaction. Approximately 98% of the loans and debt securities in the private finance portfolio have fixed rates of interest. Our private finance mezzanine investments may include equity features, such as warrants or options to buy a minority interest in the portfolio company. The warrants we receive with our debt securities generally require only a minimal cost to exercise, and thus as the portfolio company appreciates in value, we achieve additional investment return from this equity interest. We seek to achieve additional investment returns of up to 10% from the appreciation and sale of our warrants. We target a total return of 18% to 25% for our private finance mezzanine investments. The typical private finance structure focuses, first, on the protection of our investment principal and then on investment return.

Generally, our warrants expire five years after the related debt is repaid. The warrants typically include registration rights, which allow us to sell the securities if the portfolio company completes a public offering. In most cases, the warrants also have a put option that requires that the borrower repurchase our equity position after a specified period of time at a formula price or at its fair market value. Most of the gains we realize from our warrant portfolio arise as a result of the sale of the portfolio company to another business, or through a recapitalization. Historically, we have not been dependent on the public equity markets for the sale of our warrant positions. We may also acquire preferred or common equity in a company as a part of our private finance investing activities, particularly when we see a unique opportunity to profit from the growth of an emerging company. Preferred equity investments may be structured with a dividend yield, which would provide us with a current return. With respect to preferred or common equity investments, we target an investment return of 25% to 40%.

In addition to our private finance mezzanine investment activities, we may acquire more than 50% of the common stock of a company in a control buyout transaction. In addition to our common equity investment, we may also provide additional capital to the controlled portfolio company in the form of senior loans, subordinated debt or preferred stock. The types of companies that we would acquire through a control buyout transaction are the same types of companies that we would invest in through our other private finance

investing activities. In particular, we may see opportunities to acquire illiquid public companies and take them private. We intend to be selective about the companies in which we would acquire a controlling interest to ensure that we maintain a diversified portfolio with respect to industry types and geographic locations.

We generally structure our control investments such that we receive a current return through a combination of interest income on our senior loans and subordinated debt, dividends on our preferred and common stock, and management or transaction fees to compensate us for the managerial assistance that we provide to a portfolio company. For these types of investments, we target an overall investment return on control investments of 25% to 40%.

We fund new investments using cash, through the issuance of common equity, the reinvestment of previously accrued interest and dividends in debt and equity securities, or the current reinvestment of interest and dividend income through the receipt of a debt or equity security. From time to time, we may also opt to reinvest accrued interest receivable in a new debt or equity security, in lieu of receiving such interest in cash and funding a subsequent growth investment. When we acquire a controlling interest in a company, we may have the opportunity to acquire the company s equity with Allied Capital s common stock. The issuance of our stock as consideration provides us with the benefit of raising equity without having to access the public markets in an underwritten offering, including the added benefit of the elimination of any underwriter commissions.

As a BDC, we are required to make significant managerial assistance available to the companies in our investment portfolio. In addition to the interest and dividends received from our private finance investments, we will often generate additional fee income for the structuring, diligence, transaction and management services and guarantees we provide to our portfolio companies.

In addition to our primary private finance investment activity described above, since the second quarter of 2000 we have made commitments to invest in and strategically partner with select private equity funds focused on venture capital investments. In addition to the return we expect to achieve from these investments, we believe we can achieve strategic benefits from these funds, including technology expertise for private finance portfolio companies, co-investment opportunities and increased deal flow. We may make additional commitments to other such funds, but expect our total investment in this area to remain a small percentage of our total portfolio.

We hold a portion of our private finance investments in a wholly owned subsidiary, Allied Investment Corporation. Allied Investment is a BDC and is licensed and regulated by the Small Business Administration to operate as a small business investment company (SBIC). See Certain Government Regulations below for further information about SBIC regulation.

Commercial Real Estate Finance

Our commercial real estate investment activity is focused on the investment in non-investment grade commercial mortgage-backed securities (CMBS). As an investor, we believe that CMBS has attractive risk/return characteristics. The CMBS in which we invest are non-investment grade, which means that nationally recognized statistical rating organizations rate them below the top four investment-grade rating categories (i.e., AAA through BBB), and are sometimes referred to as junk bonds. Unlike most junk

bonds, which are typically unsecured debt instruments, the non-investment grade CMBS in which we invest are secured by commercial mortgage loans, which are, in turn, secured by commercial real estate. Our CMBS are fully collateralized by senior mortgage loans on commercial real estate properties where the loans, on average, were underwritten to achieve a loan to value ratio of approximately 70%. We invest in CMBS on the initial issuance of the CMBS bond offering, and are able to underwrite and negotiate to acquire the securities at a significant discount from their face amount, generally resulting in an estimated yield to maturity ranging from 13% to 16%. We find the yields for CMBS attractive given their collateral protection.

We believe this risk/return dynamic exists in this market today because there are significant barriers to entry for a non-investment grade CMBS investor. First, non-investment grade CMBS are long-term investments and require long-term investment capital. Our capital structure, which is in excess of 50% equity capital, is well suited for this asset class. Second, when we purchase CMBS in an initial issuance, we re-underwrite every mortgage loan in the underlying collateral pool, and we meet with the issuer to discuss the nature and type of loans we will accept into the pool. We have significant commercial mortgage loan underwriting expertise, both in terms of the number of professionals we employ and the depth of their commercial real estate experience. Access to this type of expertise is another barrier to entry into this market.

As a non-investment grade CMBS investor, we recognize that non-investment grade bonds have a higher degree of risk than do investment-grade bonds. Non-investment grade securities are considered speculative, and their capacity to pay principal and interest in accordance with the terms of their issue is not ensured. They tend to be less liquid, may have a higher risk of default, and may be more difficult to value. We invest in non-investment grade CMBS represented by the BB to non-rated tranches of a CMBS issuance. The non-investment grade CMBS bonds in which the Company invests are junior in priority for payment of principal to the more senior tranches of the related CMBS bond issuance. Cash flow from the underlying mortgages generally is allocated first to the senior tranches, with the most senior tranches having a priority right to the cash flow. Then, any remaining cash flow is allocated generally, among the other tranches in order of their relative seniority. To the extent there are defaults and unrecoverable losses on the underlying mortgages resulting in reduced cash flows, the Company s most subordinate tranch will bear this loss first. At March 31, 2002, the Company s CMBS bonds were subordinate to 93% to 97% of the tranches of bonds issued in various CMBS transactions.

To mitigate the risks associated with a CMBS investment discussed above, we perform extensive due diligence prior to each investment in CMBS. The underwriting procedures and criteria used to underwrite each of the commercial mortgage loans in each collateral pool are described in detail below. We will only invest in CMBS when we believe, as a result of our underwriting procedures, that the underlying mortgage pool adequately secures our position. Our portfolio of CMBS is secured by approximately 4,000 commercial mortgage loans, secured by properties located in diverse geographic locations across the United States, and include a variety of property types such as retail, multi-family housing, office, and hospitality.

Our CMBS investing activity complements our private finance activity because it provides a steady stream of recurring interest income. In addition, given the depth of our commercial real estate experience and the extensive due diligence that we perform prior to an investment in CMBS, we may receive structuring and diligence fees upon the investment in CMBS bonds. These fees are separately negotiated for each transaction. In

order to maintain a balanced investment portfolio, we expect to limit our CMBS investment activity to approximately 20% to 25% of total assets.

Small Business Finance

On December 31, 2000, Allied Capital and BLC Financial Services, Inc. (BLC) completed a merger whereby Allied Capital acquired BLC. The effect of the merger was to create an independently managed, private portfolio company of Allied Capital to focus exclusively on small business lending, including the origination of SBA 7(a) loans. BLC changed its name to Business Loan Express, Inc. (BLX).

As part of this transaction, on December 28, 2000, we recapitalized our wholly owned small business lending subsidiary, Allied Capital SBLC Corporation, as an independently managed private portfolio company. Allied SBLC established a separate board of directors, and the employees and operations attributed to Allied Capital Express, including the online loan origination technology, were transferred to Allied SBLC. We restructured previous intercompany debt owed to us by Allied SBLC at the time of the recapitalization as \$74.5 million in subordinated debt now owed by the new portfolio company. Allied SBLC was subsequently merged into BLX and we received \$25.1 million in BLX preferred stock in exchange for our equity in Allied SBLC.

BLX is currently financed with a combination of senior and subordinated debt, and preferred and common equity. Allied Capital owns 94.9% of BLX. Allied Capital s investment in BLX is expected to generate interest income, dividends and fee income. In addition, we believe there is opportunity to add value to the new portfolio company and to position the investment for a future capital gain. The Company has entered into a management contract with BLX to provide management services. Our investment in BLX is included in our private finance portfolio.

BLX is a non-bank small business lender licensed as a participant in the SBA 7(a) Guaranteed Loan Program. BLX is headquartered in New York, NY and has offices in 34 cities nationwide. BLX is licensed by the SBA as a Small Business Lending Company (SBLC), and therefore, changes in the laws or regulations that govern SBLCs or the SBA 7(a) Guaranteed Loan Program could have a material impact on BLX or its operations.

Investment Advisory Services

We are a registered investment adviser, pursuant to the Investment Advisers Act of 1940, and have a wholly owned subsidiary that has an investment advisory agreement to manage a private investment fund. The revenue generated from this agreement is not material to the Company s operations.

Investment Sourcing

We have established a business development group within Allied Capital that actively sources new investment opportunities. We maintain a network of hundreds of relationships with investors, lenders and intermediaries including:

duing.		
private mezzanine and equity investors;		

investment banks:

business and mortgage brokers;

national retail financial services companies; and

banks, law firms and accountants.

We believe that our experience and reputation provide a competitive advantage in originating new investments. We have established an extensive network of investment referral relationships over our history.

Investment Approval and Underwriting Procedures

In assessing new investment opportunities, we maintain conservative credit standards based on our underwriting guidelines, a thorough due diligence process, and a centralized credit approval process requiring committee review, all of which are described below. The combination of conservative underwriting standards and our credit-oriented culture has resulted in a record of minimal realized losses.

Private Finance. We generally require that the companies in which we invest demonstrate strong market position, sales growth, positive cash flow, and profitability, as discussed above. We emphasize the quality of management, and seek experienced entrepreneurs with a management track record, relevant industry experience and a significant equity stake in the business. In a typical private financing, we thoroughly review, analyze and substantiate, through due diligence, the business plan and operations of the potential portfolio company. We perform financial due diligence, often with assistance of an accounting firm; perform operational due diligence, often with the assistance of an industry consultant; study the industry and competitive landscape; and conduct numerous reference checks with current and former employees, customers, suppliers and competitors. The typical private mezzanine finance transaction requires two to four months of diligence and structuring before funding occurs. The due diligence process is significantly longer for those transactions in which we take a control position or substantial equity stake in the company.

Private finance transactions are approved by an Investment Committee consisting of our most senior officers and chaired by our Chairman and Chief Executive Officer. The private finance approval process benefits from the experience of the Investment Committee members and from the experience of our other investment professionals who together with the committee members, on average, have significant professional experience. For every transaction of \$10 million or greater, we also require approval from the Executive Committee of the Board of Directors in addition to the Investment Committee approval. Even after all such approvals are received, due diligence must be successfully completed with final Investment Committee approval before funds are disbursed to a portfolio company.

CMBS. We receive extensive packages of information regarding the mortgage loans comprising a CMBS pool. We work with the issuer, the investment bank, and the rating agencies in performing our diligence on a CMBS investment. The typical CMBS investment takes between two to three months to complete because of the breadth and depth of our diligence procedures. We re-underwrite all of the underlying commercial mortgage loans securing the CMBS. We challenge the estimate of underwriteable cash flow and challenge necessary carve-outs, such as replacement reserves. We study the trends of the industry and geographic location of each property, and independently assess our own estimate of the anticipated cash flow over the period of the loan. Our loan officers

physically inspect the collateral properties, and assess appraised values based on our own opinion of comparable market values.

Based on the findings of our diligence procedures, we may reject certain mortgage loans from inclusion in the pool. We then formulate our negotiated price and discount to achieve an effective yield on our investment over a ten-year period to approximate 13% to 16%.

CMBS transactions are approved by an Investment Committee consisting of our most senior officers and chaired by our Chairman and Chief Executive Officer. Because of their size, every CMBS transaction is reviewed and approved by the Executive Committee of the Board of Directors.

Portfolio Management

Portfolio Diversity. We monitor the portfolio to maintain both industry and geographic diversity. We currently do not have a policy with respect to concentrating (i.e., investing 25% or more of our total assets) in any industry or group of industries and currently our portfolio is not concentrated. We may or may not concentrate in any industry or group of industries in the future.

Loan Servicing. Our loan servicing staff is responsible for routine loan servicing, which includes:

delinquency monitoring;

payment processing;

borrower inquiries;

escrow analysis and processing;

third-party reporting; and

insurance and tax administration.

In addition, our staff is responsible for special servicing activities including delinquency monitoring and collection, workout administration and management of foreclosed assets.

Portfolio Monitoring and Valuation

We use a grading system in order to help us monitor the credit quality of our portfolio and the potential for capital gains. The grading system assigns grades to investments from 1 to 5, and the portfolio was graded at March 31, 2002 as follows:

Grade	Description	Portfolio at Value	Percentage of Total Portfolio
		(in millions)	
1	Probable capital gain	\$ 578.3	25.7%
2	Performing security	1,505.5	66.8
3	Close monitoring no loss of principal or interest expected	47.4	2.1
4	Workout Some loss of interest expected	82.0	3.6

5	Workout	Some loss of principal expected		40.9	1.8
				\$2,254.1	100.0%
			47		

The 1940 Act requires that the value of each asset in the portfolio be determined on a quarterly basis. The Company, as a BDC, invests primarily in illiquid securities including the debt and equity of private companies and non-investment grade CMBS. The Company s investments generally take many months to complete. The structure of each debt and equity security is specifically negotiated and includes many terms governing interest rate, repayment terms, prepayment penalties, financial covenants, operating covenants, ownership parameters, dilution parameters, liquidation preferences, voting rights, and put or call rights. The Company s investments are generally subject to restrictions on resale and generally have no established trading market. The Company values its securities at fair value as determined in good faith by the Company s Board of Directors in accordance with the Company s valuation policy. The Company determines fair value to be the amount for which an investment could be exchanged in an orderly disposition over a reasonable period of time between willing parties other than in a forced or liquidation sale.

The Company s valuation policy considers the fact that privately negotiated securities increase in value over a long period of time, that the Company does not intend to trade the securities, and that no ready market exists. The Company s valuation policy is intended to provide a consistent basis for establishing the fair value of the portfolio. Unlike banks, the Company is not permitted to provide a general reserve for anticipated loan losses. Instead, the Company must value each individual investment on a quarterly basis. The Company will record unrealized depreciation on investments when it believes that an asset has been impaired and full collection for the loan or realization of an equity security is doubtful. Conversely, the Company will record unrealized appreciation if it has a clear indication that the underlying portfolio company has appreciated in value and, therefore, the Company s security has also appreciated in value. Under its valuation policy, the Company does not consider temporary changes in the capital markets, such as interest rate movements or changes in the public equity markets, in order to determine whether an investment in a private company has been impaired or whether such an investment has increased in value. The value of investments in public securities is determined using quoted market prices, discounted for illiquidity or restrictions on resale.

We have a written valuation policy that governs the valuation of our assets, and we follow a consistent valuation process quarterly. In valuing each individual investment, we consider the financial performance of each portfolio company, loan payment histories, indications of potential equity realization events, and current collateral values, and then determine whether the value of each asset should be increased through unrealized appreciation or decreased through unrealized depreciation. After each investment professional has made his or her determination of value, members of senior management review the valuations. These valuations are then presented to the Board of Directors for review and approval.

As a general rule, we do not value our loans above principal balance, but loans are subject to depreciation events when the asset is considered impaired. Also as a general rule, equity securities may be assigned appreciation if circumstances warrant. With respect to private equity securities, each investment is valued using industry valuation benchmarks, and then the value is assigned a discount reflecting the illiquid nature of the investments as well as our minority, non-control position. When an external event such as a purchase transaction, public offering, or subsequent equity sale occurs, the pricing indicated by the external event is used to corroborate our private equity valuation. Equity securities in public companies that carry certain restrictions on sale are generally valued at a discount from the public market value of the securities. Restricted and unrestricted publicly traded

stocks may also be valued at discounts due to the size of our investment, restrictions on trading or market liquidity concerns.

We monitor loan delinquencies in order to assess the appropriate course of action and overall portfolio quality. With respect to our private finance portfolio, investment professionals closely monitor the status and performance of each individual investment throughout each quarter. This portfolio company monitoring process includes discussions with the senior management team of the company s financial performance, the review of current financial statements and attendance at portfolio company board meetings. Through the process, investments that may require closer monitoring are generally detected early, and for each such investment, an appropriate course of action is determined. For the private finance portfolio, loan delinquencies or payment default is not necessarily an indication of credit quality or the need to pursue active workout of a portfolio investment. Because we are a provider of long-term privately negotiated investment capital, it is not atypical for us to defer payment of principal or interest from time to time. As a result, the amount of our private finance portfolio that is delinquent at any one time may vary. The terms of our private finance agreements frequently provide an opportunity for our portfolio companies to restructure their debt and equity capital. During such restructuring, we may not receive or accrue interest or dividend payments. Our senior investment professionals actively work with the portfolio company in these instances to negotiate an appropriate course of action.

We price our private finance investment portfolio to provide adequate current returns for our shareholders assuming that a portion of the portfolio at any time may not be accruing interest currently. We also price our investments for a total return including current interest or dividends plus capital gains from sale of equity securities. Therefore, the amount of loans that are delinquent is not necessarily an indication of future principal loss or loss of anticipated investment return. Our portfolio grading system is used as a means to assess loss of current investment return (Grade 4 assets) or loss of investment principal (Grade 5 assets). We expect that a certain number of portfolio companies will be in the Grade 4 or 5 categories from time to time. Part of the business of private finance is working with troubled portfolio companies to improve their businesses and protect our investment. The number of portfolio companies and related investment amount included in Grades 4 and 5 may fluctuate significantly from quarter to quarter as we help these companies work through their problems. We continue to follow our historical practice of working with a troubled portfolio company in order to recover the maximum amount of our investment, but record unrealized depreciation for the expected full amount of the potential loss when such exposure is identified.

With respect to our CMBS portfolio, we monitor the performance of the individual loans in the underlying collateral pool through market data and discussions with the pool master servicers and special servicers. The master servicers are responsible for the day-to-day loan servicing functions, including billing, payment processing, collections on loans less than 60 days past due, tax and insurance escrow processing, and annual property inspections. The special servicers are responsible for collections on loans greater than 60 days past due, including workout administration and management of foreclosed properties. We discuss the status of past due or underperforming loans with the master servicers on a monthly basis. When a loan moves to a special servicer, a workout plan is formulated by the special servicer and generally reviewed by us as the directing certificate holder. Once reviewed by us, the special servicer carries out the workout plan, updating us on the status at least monthly. We have the ability to replace the named special servicer at any time.

Since the market for CMBS bonds is relatively illiquid, we do not believe that the fair value of our CMBS bonds is greater than cost where we intend to hold the investment to maturity, but these CMBS bonds are subject to depreciation events if the fair value is determined to be less than its cost basis. The fair value of these investments considers the current and expected future performance of the underlying loan collateral pool, and the related underlying cash flows that would be generated by the pool as a result of that performance.

Investment Gains and Losses

Since the majority of our portfolio consists of debt securities, our investment decisions are primarily based on credit dynamics. Our underwriting focuses on the preservation of principal, and we will pursue our available means to recover our capital investment. As a result of this investment discipline and credit culture, we have a history of low levels of loan losses, and have a demonstrated track record of successfully resolving troubled credit situations with minimal losses. Our annual realized gains from the sale of our equity interests have historically exceeded our annual realized losses, as is reflected in the chart below.

> Three Months Ended

	Marc	h 31,		Year En	ded Dece	mber 31,
	2002	2001	2001	2000	1999	1998
(\$ in thousands)		-	. ———			
alized gains	\$12,925	\$1,900	\$10,107	\$28,604	\$31,536	\$25,757
alized losses						
3,320) \$(746) \$(9,446) \$(13,081) \$(6,145) \$(3,216) \$(5,100)						
t realized gains						
9,605 \$1,154 \$661 \$15,523 \$25,391 \$22,541 \$10,704						
tal assets						
2,398,857 \$1,973,498 \$2,460,713 \$1,853,817 \$1,290,038 \$856,079 \$807,775						

Employees

alized losses/Total assets

At March 31, 2002, we employed 101 individuals including investment and portfolio management professionals, operations professionals and administrative staff. The majority of these individuals are located in the Washington, DC office. We believe that our relations with our employees are excellent.

Legal Proceedings

.14% 0.04% 0.4% 0.7% 0.5% 0.4% 0.6%

We are a party to certain lawsuits in the normal course of our business. While the outcome of these legal proceedings cannot at this time be predicted with certainty, we do not expect that these proceedings will have a material effect upon our financial condition or results of operations.

\$25,757 \$15,80

1997

PORTFOLIO COMPANIES

The following is a listing of our portfolio companies in which we had an equity investment at March 31, 2002. We make available significant managerial assistance to our portfolio companies. We generally receive rights to observe the meetings of our portfolio companies board of directors, and may have one or more voting seats on their boards. For information relating to the amount and nature of our investments in portfolio companies, see the Consolidated Statement of Investments at March 31, 2002 at pages F-5 to F-12.

Name and Address of Portfolio Company	Nature of its Principal Business	Title of Securities Held by the Company	Percentage of Class Held(1)
Acme Paging, L.P.(2) 6080 SW 40th Street, Suite 3 Miami, FL 33155	Paging Services	Limited Partnership Interests	1.8%

Advantage Mayer,

Inc

Regional Food

Warrants 4.5%

3444 Memorial

Highway

Broker

Tampa, FL 33607

Allied Office

Products, Inc.

Office Products

Warrants to

Purchase 0.0%

75 Route 17 South

Common Stock

Hasbrouck Heights,

NJ 07604

Alderwoods Group,

Inc.(1)

Death Care

Services Common

Stock 0.9%

311 Elm Street, Suite

1000

Cincinnati, OH

45202

American

Barbecue & Grill,

Inc.

Restaurant Chain

Warrants to

Purchase 17.3%

7300 W. 110th

Street, Suite 570

Common Stock

Overland Park, KS 66210

American HomeCare

Supply, LLC

Home Medical

Warrants to 2.5%

One First Avenue

Equipment

Purchase Class A

Suite 100

Provider Common

Units

Conshohocken, PA

19428

American Healthcare

Services, Inc.

Physician Practice

Common

Stock 80.3%

(formerly Physicians

Specialty

Management

Services

Corporation)(2)

Provider

1150 Lake Hearn

Drive

Atlanta, GA 30342

Aspen Pet Products,

Inc.

Pet Product Series

B Preferred 40.8%

11701 East 53rd Ave.

Provider Stock

Denver, CO 80239

Series A Common

Stock 4.7% ASW Holding

Corporation

Steel Wool

Manufacturer

Warrants to

Purchase 5.0%

2825 W. 31st Street

Common Stock

Chicago, IL 60623

Autania AG

Machine and Tool

Common

Stock 6.2%

Industriestrasse 7

Manufacturer

65779 Kelkheim

Germany

Avborne, Inc.

Aviation Services

Warrants to

Purchase 3.5%

c/o Trivest, Inc.

Common Stock

2665 S. Bayshore

Dr., Suite 800

Miami, FL

33133-5462

Blue Rhino

Corporation

Propane Cylinder

Warrants to

Purchase 12.8%

104 Cambridge Plaza

Drive

Exchange

Common Stock

Winston-Salem, NC

27104

Border Foods, Inc.

Mexican Ingredient

& Series A

Convertible 9.4%

J Street

Food Product

Preferred Stock

Deming Industrial

Park

Manufacturer

Warrants to

Purchase 6.2%

Deming, NM 88030

Common Stock

Business Loan

Express, Inc.(2)

Small Business

Lender Preferred

Stock 100.0%

645 Madison Ave.

Common

Stock 94.9%

19th Floor

New York, NY

10022

(Name and Address of Portfolio Company	Nature of its Principal Business	Title of Securities Held by the Company	Percentage of Class Held(1)
Camden Partners Stra	ontegic Fund II, L.P. One South Street Suite 2150 Baltimore, MD 21202	Private Equity Fund	Limited Partnership Interest	4.2%
CampGroup, LLC	Baltimore, MD 21202			
Recreational Camp				
Warrants to Purchase 2.6% 4 New King Street				
Operator Common Stock White Plains, NY 10604				
Candlewood Hotel Company Extended Stay				
Series A Convertible 5.0% 9342 East Central				
Facilities Preferred Stock Wichita, KS 67206				
Celebrities, Inc. Radio Stations				
Warrants to Purchase 25.0% 408-412 W. Oakland Park				
Common Stock Boulevard				
Ft. Lauderdale, FL 33311-1712				
Colibri Holding Corporation Outdoor Living				
Products Preferred Stock 5.9% 2201 S. Walbash				
Street Common Stock 4.2% Denver, CO 80231				
Warrants to Purchase 2.4%				
Common Stock The Color Factory				

Inc.(2)

Cosmetic

Manufacturer

Preferred

Stock 100.0%

11312 Penrose Street

Common

Stock 99.3%

Sun Valley, CA 91352

Component Hardware

Group, Inc.

Designer &

Developer Class A

Preferred

Stock 9.1%

1890 Swarthmore

Ave.

of Hardware

Common

Stock 8.2%

P.O. Box 2020

Components

Lakewood, NJ 08701

Convenience

Corporation of

America

Convenience Store

Chain Series A

Preferred

Stock 10.0%

711 N. 108th Court

Warrants to

Purchase 4.0%

Omaha, NE 68154

Senior Preferred

Stock

Cooper Natural

Resources, Inc.

Sodium Sulfate

Producer Warrants to

Purchase 2.5%

P.O. Box 1477

Common Stock

Seagraves, TX 79360

Series A

Convertible 100%

Preferred Stock

Warrants to

Purchase 36.8%

Series A Convertible

Preferred Stock

CorrFlex Graphics,

LLC

Packaging

Manufacturer

Warrants to

Purchase 4.8% P.O. Box 1337

Common Stock

Monroe, NC 28110

Options to

Purchase 7.0%

Common Stock

Coverall North

America, Inc.

Commercial

Cleaning Warrants to

Purchase 15.0%

500 West Cypress

Creek Rd.

Service Common

Stock Ste. 580

Ft. Lauderdale, FL

33309

Csabai Canning

Factory Rt.

Food Processing

Hungarian

Quotas 9.2%

5600 Békéscasba

Békís: vt 52-54 Hungary

Cumulus Media, Inc.

Radio Stations

Common

Stock 1.1%

111 Kilbourne Avenue

Warrants to

Purchase 0.0%

Suite 2700

Common Stock

Milwaukee, WI 53202

CyberRep

Operator of Call

Service Warrants to

Purchase 31.7%

8300 Greensboro

Drive, 6th Floor

Centers Common

Stock

McLean, VA 22102

The Debt Exchange,

Inc.

Online Sales of

Series B

Convertible 40.0%

101 Arch Street, Suite

Distressed Assets

Preferred Stock

Boston, MA 02110

Directory Investment Corporation(2) Telephone Directories Common

Stock 50.0% 1919 Pennsylvania Avenue, N.W.

Washington, DC 20006

Name and Address of Portfolio Company	Nature of its Principal Business	Title of Securities Held by the Company	Percentage of Class Held(1)
Directory Lending Corporation(2) 1919 Pennsylvania Avenue, N.W. Washington, DC 20006	Telephone Directories	Common Stock	50.0%
Drilltec Patents & Technologies Company, Inc. Drill Pipe Packager			
Warrants to Purchase 15.0% 10875 Kempwood Drive, Suite 2			
Common Stock Houston, TX 77043			
eCentury Capital Partners, L.P. Private Equity Fund Limited Partnership 25.0% 1101 Connecticut Ave, NW Interest 7th Floor Washington, DC 20036 EDM Consulting, LLC Environmental			
Common Stock 25.0% 14 Macopin Avenue Consulting Montclair, NJ 07043			
Elexis Beta GmbH Distance Measurement Options to Purchase 9.8% Ulmenstrabe 22 Device Shares 60325 Frankfurt am Main Manufacturer Germany			

Elmhurst Consulting,

LLC(2)

Consulting Firm

Common

Stock 95.0% 360

W. Butterfield Road,

Suite 400

Elmhurst, IL 60126

E-Talk Corporation

Telecommunications

Warrants to

Purchase 5.5%

4425 Cambridge

Road

Software Provider

Common Stock

Fort Worth, TX

76155-2692

Executive Greetings,

Inc.

Personalized

Business Warrants to

Purchase 1.1%

120 Industrial Park

Access Road

Products Common

Stock

New Hartford, CT

06057

ExTerra Credit

Recovery, Inc.

Consumer Finance

Series A Preferred

Stock 0.9%

35 Lennon Lane,

Suite 200

Receivable

Collections Common

Stock 0.7%

Walnut Creek, CA

94598

Warrants to

Purchase 0.7%

Common Stock

Fairchild Industrial

Products Company

Industrial Controls

Warrants to

Purchase 20.0%

3920 Westpoint

Boulevard

Manufacturer

Common Stock

Winston-Salem, NC

27013

Foresite Towers, LLC(2)

Communications

Tower Common

Equity

Interest 70.0%

22 Iverness Center

Parkway

Leasing Series A

Preferred

Suite 50

Equity

Interest 100%

Birmingham, AL

35242

Series B

Preferred Equity

Interest 100%

Galaxy American

Communications,

LLC

Cable Television

Option to

Purchase 51.0%

1220 N. Main Street

Operator Common

LLC Interest

Sikeston, MO 63801

Garden Ridge

Corporation

Home Decor

Retailer Series A

Preferred

Stock 2.6%

650 Madison Avenue

Common

Stock 4.7%

New York, NY 10022

Gibson Guitar

Corporation

Guitar Manufacturer

Warrants to

Purchase 3.0%

1818 Elm Hill Pike

Common Stock

Nashville, TN 37210

Ginsey Industries,

Inc.

Bathroom

Accessories

Convertible

Debentures 7.0%

281 Benigno

Boulevard

Manufacturer

Warrants to

Purchase 16.0%

Bellmawr, NJ 08031

Common Stock

Global

Communications I,

LLC

Muzak Franchisee

Preferred

Equity 59.3%

201 East 69th Street

Interest

New York, NY 10021

Options for

Common 59.3%

Membership

Interest

Grant Broadcasting

Systems II

Television Stations

Warrants to

Purchase 25.0%

919 Middle River

Drive,

Common Stock

Suite 409

Warrants to

Purchase 25.0%

Ft. Lauderdale, FL

33304

Common Stock in

Affiliate Company

	nme and Address Fortfolio Company	Nature of its Principal Business	Title of Securities Held by the Company	Percentage of Class Held(1)
96 St	o Gntech Capital Group 90 Deereco Road uite 800 monium, MD 21093	Private Equity Fund	Limited Partnership Interest	3.1%
The Hartz Mountain Corporation Pet Supply Common Stock 2.0% 400 Plaza Drive Manufacturer Warrants to Purchase 3.5% Secaucus, NJ 07094 Common Stock HealthASPex, Inc.(2) Third Party Class A Convertible 69.9% 2812 Trinity Square Drive Administrator Preferred Stock Carrollton, TX 75006 Class B Convertible 67.3% Preferred Stock Common Stock 45.8% The Hillman Companies, Inc. (formerly SunSource Inc.)(2) Wholesale Machinery and Common				
Stock 93.2% One Logan Square Supplies Philadelphia, PA 19013				
HMT, Inc. Storage Tank Common Stock 26.0% 1422 FM 1960 W. Maintenance & Warrants to Purchase 10.0% Suite 350				

Repair Common Stock Houston, TX 77068

Hotelevision, Inc.

Hotel Cable-TV

Series 3 16.2%

599 Lexington Avenue

Network Preferred

Stock

Suite 2300

New York, NY 10022

Icon International, Inc.

Corporate Barter

Class A Common

Stock 0.8%

281 Tressor Boulevard

Services Class C

Common

Stock 0.2%

8th Floor

Stamford, CT 06901

Impact Innovations Group, LLC

Information

Technology Warrants to Purchase 4.0%

5825 Glenridge Drive

Services Provider

Common Stock

Building II, Suite 107

Atlanta, GA 30328

International Fiber Corporation

Cellulose and Fiber

Common

Stock 11.7%

50 Bridge Street

Producer Warrants

to Purchase 3.0%

North Tonawanda, NY

14120

Common Stock

iSolve Incorporated

Corporate Barter

Services Series

A 2.9%

281 Tresser Boulevard

Preferred Stock

Two Stamford Plaza

Common

Stock 1.1%

Stamford, CT 06901

JRI Industries, Inc.

Machinery

Manufacturer

Warrants to

Purchase 7.5%

2958 East Division

Common Stock

Springfield, MO

65803

Julius Koch USA,

Inc.

Mini-Blind Cord

Warrants to

Purchase 45.0%

387 Church Street

Manufacturer

Common Stock

New Bedford, MA

02745

Kirker Enterprises,

Inc.

Nail Enamel

Warrants to

Purchase 22.5%

55 East 6th Street

Manufacturer Series

B Common Stock

Paterson, NJ 07524

Equity Interest in

Affiliate

Company 22.5%

Kirkland s, Inc.

Home Furnishing

Series D Preferred

Stock 3.3%

P.O. Box 7222

Retailer Warrants to

Purchase 4.2%

Jackson, TN

38308-7222

Common Stock

Kyrus Corporation

Value-Added

Reseller, Warrants to

Purchase 8.0%

25 Westridge Market

Place

Computer Systems

Common Stock

Chandler, NC 28715

Liberty-Pittsburgh Systems, Inc. Business Forms Printing Common Stock 17.2% 265 Executive Drive

Plainview, NY 11803

54

	Name and Address Portfolio Company	Nature of its Principal Business	Title of Securities Held by the Company	Percentage of Class Held(1)
Litterer Beteiligungs-G	Uhlandstrasse 1 69493 Hirschberg	Scaffolding Company	Equity Interest	15.0%
Logic Bay Corporation	Germany			
Computer-Based				
Series C				
Redeemable 29.4% 7900 International Drive				
Training Developer				
Preferred Stock Suite 750				
Minneapolis, MN 55425				
Love Funding Corporation				
Mortgage Services				
Series D Preferred				
Stock 26.0%				
1220 19th Street, NW, Suite 801				
Washington, DC 20036	i.			
Magna Card, Inc.				
Magnet Packager				
Preferred Stock 6.3% 10315 South Dolifield				
Rd.				
and Distributor				
Common Stock 5.4%				
Owings Mills, MD				
21117				
Master Plan, Inc.				
Healthcare				
Outsourcing Common				
Stock 13.6%				
21540 Plummer Street				
Chatsworth, CA 91311				
Matrics, Inc.				
Radio Frequency				
Series B				
Convertible 5.5%				
8850 Stanford				

Boulevard

Identification

Technology Preferred

Stock

Suite 3000

Warrants 0.5%

Columbia, MD 21045

MedAssets.com, Inc.

Healthcare

Outsourcing Series B

Convertible 6.4%

21540 Plummer Street

Preferred Stock

Chatsworth, CA 91311

Warrants to

Purchase 0.9%

Common Stock

Mid-Atlantic Venture

Fund IV. L.P.

Private Equity Fund

Limited

Partnership 7.3%

128 Goodman Drive

Interest

Bethlehem, PA 18015

Midview Associates,

L.P.

Residential Land

Warrants to

purchase 35.0%

2 Eaton Street,

Suite 1101

Development

partnership interests

Hampton, VA 23669

Monitoring Solutions,

Inc.

Air Emissions

Common

Stock 25.0%

4303 South High

School Road

Monitoring Warrants

to Purchase 50.0%

Indianapolis, IN 46241

Common Stock

MortgageRamp.com,

Inc.

Internet Based Class

A Common 7.7%

116 Welsh Road

Loan Origination

Stock

Horsham, PA 19044

Service Platform

Morton Grove

Pharmaceuticals, Inc.

Generic Drug

Redeemable

Convertible 27.8%

6451 West Main Street

Manufacturer

Preferred Stock

Morton Grove, IL

60053

MVL Group, Inc.

Market Research

Warrants to

Purchase 8.0%

1061 E. Indiantown

Road

Services Common

Stock

Suite 300

Jupiter, FL 33477

NetCare, AG

Equipment

Maintenance Common

Stock 2.0%

Platenstrasse 46

Services

90441 Nuremberg

Germany

Nobel Learning

Communities, Inc.

Educational Services

Series D

Convertible 100.0%

1400 N. Providence

Road,

Preferred Stock

Suite 3055

Warrants to

Purchase 11.6%

Media, PA 19063

Common Stock

North American

Archery, LLC

Sporting Equipment

Debentures

Convertible 26.9%

1733 Gunn Highway

Manufacturer into

LLC Equity

Odessa, FL 33556

Interest

Novak Biddle Venture

Partners III, LP

Private Equity Fund Limited Partnership 2.9% 1750 Tysons Boulevard Interest Suite 1190

McLean, VA 22102

	Name and Address of Portfolio Company	Nature of its Principal Business	Title of Securities Held by the Company	Percentage of Class Held(1)
Nursefinders, Inc.	1200 Copeland Road, Suite 200 Arlington, TX 76011	Home Healthcare Providers	Warrants to Purchase Common Stock	3.4%
Onyx Television GmbH	Almigion, 12 70011			
Cable Television				
Preferred				
Units 12.0% Immedia Park 6b				
50670 Koln				
Germany				
Opinion Research Corporation				
Corporate				
Marketing Warrants to Purchase 7.6%	3			
P.O. Box 183 Research Firm				
Common Stock Princeton, NJ 08542				
Oriental Trading Company, Inc.				
Direct Marketer				
Redeemable				
Preferred 1.7% 108th Street, 4206 South				
of Toys Stock Omaha, NE 68137				
Class A Common Stock 1.7%				
Warrants to				
Purchase 1.4%				
Common Stock Outsource Partners,				
Inc.				
Outsourced				
Facility Warrants to Purchase 4.0%)			
200 Mansell Court East				
Services Provider				
Preferred Stock Suite 500				
Warrants to Purchase 4.0% Page 1. GA 20076				

Roswell, GA 30076

Stock 11.4% 4633 Downey Road Household and Warrants to Purchase 5.5% Los Angeles, CA 90058 Disinfectant Product Common Stock Packager Polaris Pool Systems, Inc. Pool Cleaner Warrants to Purchase 3.8% P.O. Box 1149 Manufacturer Common Stock San Marcos, CA 92079-1149 Professional Paint, Inc. Paint Manufacturer Series A-1 Senior 100.0% 3900 Joliet Street Exchangeable Preferred Denver, CO 80239 Stock Common Stock 13.8% Progressive International Corporation Retail Kitchenware Redeemable Preferred 12.5% 6111 S. 228th Street Stock P.O. Box 97045 Common Stock 0.02% Kent, WA 98064 Warrants to Purchase 6.2% Common Stock

Common Stock

Packaging Advantage Corporation Personal Care, Common

Prosperco Finanz Holding AG

Financial Services

Debt Convertible

into 8.5%

Schützengasse 25

Common Stock

CH-8001 Zürich

Common

Stock 2.6%

Switzerland

Warrants to

Purchase 5.0%

Common Stock

Raytheon Aerospace,

LLC

Aviation

Maintenance and

Class B LLC

Interest 6.7%

555 Industrial Drive

South

Logistics

Madison, MS 39110

Redox Brands, Inc.

Cleaning Products

Warrants to

Purchase 3.3%

9100 Centre Point

Drive

Common Stock

Suite 200

West Chester, OH

45069

Seasonal

Expressions, Inc.

Decorative Ribbon

Series A Preferred

Stock 50.0%

230 5th Avenue,

Suite 1007

Manufacturer

New York, NY

10001

Soff-Cut Holdings,

Inc.

Concrete Sawing

Series A Preferred

Stock 4.0%

1112 Olympic Drive

Equipment

Manufacturer

Common

Stock 2.7%

Corona, CA 91719

Warrants to

Purchase 6.7%

Common Stock

Spa Lending

Corporation(2)

Health Spas

Series A Preferred

Stock 100.0%

1919 Pennsylvania

Avenue, N.W.

Series B Preferred

Stock 68.4%

Washington, DC

20006

Series C Preferred

Stock 46.3%

Common

Stock 62.1%

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	Name and Address of Portfolio Company	Nature of its Principal Business	Title of Securities Held by the Company	Percentage of Class Held(1)
Staffing Partners I Company, Inc.	Holding	Temporary Employee	Redeemable Preferred	48.3%
1 3,	104 Church Lane #100	Services	Stock	
	Baltimore, MD 21208		Class A-1 Common Stock	50.0%
			Class A-2 Common	24.4%
			Stock	
			Class B Common	24.0%
			Stock	

Startec Global

Communications

Corporation

Integrated Common

Stock 1.3%

10411 Motor City

Drive

Communications

Warrants to 0.9%

Bethesda, MD 20852

Service Provider

Purchase Common

Stock

STS Operating, Inc.

Engineering Design

and Common

Stock 42.2%

2301 Windsor Court

Services

Addison, IL 60101

Sure-Tel, Inc.

Prepaid Telephone

Series A

Convertible 41.7%

5 North McCormick

Services Company

Redeemable

Preferred

Oklahoma City, OK

73127

Stock

Warrants to

Purchase 9.6%

Common Stock

Options to

Purchase 41.7%

Common Stock

Sydran Food

Services II, L.P.

Fast Food Franchise

Equity Interest 2.5% Bishop Ranch 8

3000 Executive Parkway

Ste. 515

San Ramon, CA 94583-4254

Total Foam, Inc. Packaging Systems Common

Stock 49.0%

P.O. Box 688

Ridgefield, CT 06877

Tubbs Snowshoe

Company, LLC

Snowshoe

Manufacturer

Warrants to

Purchase 7.7%

52 River Road

Common Units

Stowe, VT 05672

Equity Interests

in 10.9% Affiliate

Company

United Pet Group,

Inc.

Manufacturer of Pet

Warrants to

Purchase 2.0%

125 High Street

Products Common

Stock

Boston, MA 02110

Updata Venture

Partners II, L.P.

Private Equity Fund

Limited

Partnership 16.1%

11600 Sunrise Valley

Drive

Interest

Reston, VA 20191

Velocita, Inc.

Fiber Optic Network

Warrants to

Purchase 0.6%

677 Washington Blvd.

Common Stock

Stamford, CT 06912

Venturehouse Group, LLC

Private Equity Fund Common Equity Interest 2.3% 1780 Tysons Blvd., Suite 400

McLean, VA 22102

Walker Investment Fund II, LLLP Private Equity Fund Limited Partnership 5.1% 3060 Washington Road Interest Suite 200

Glenwood, MD 21738

Warn Industries, Inc.
Sport Utility
Accessories Warrants
to Purchase 4.3%
12900 S.E. Capps Rd.
Manufacturer
Common Stock
Clackamas, OR 97015

Williams Brothers Lumber

Company
Builders Supplies
Warrants to

Purchase 14.1% 3165 Pleasant Hill

Road

Common Stock Duluth, GA 30136

Wilmar Industries, Inc.

Repair and Maintenance

Warrants to Purchase 3.0%

303 Harper Drive

Product Distributor

Common Stock Moorestown, NJ 08057

	Name and Address of Portfolio Company	Nature of its Principal Business	Title of Securities Held by the Company	Percentage of Class Held(1)
Wilshire Restauran	Group, Inc. 1100 Town & Country Road Suite 1300 Orange, CA 92868-4654	Restaurant Chain	Warrants to Purchase Common Stock	3.0%
Woodstream	_			
Corporation				
Pest Control				
Equity Interest in 13.8%				
69 North Locust				
Street				
Manufacturer				
Affiliate				
Company				
Lititz, PA 17543				
Warrants to Purchase 7.2%				
Common Stock				
WyoTech				
Acquisition				
Corporation(2)(3)				
Vocational School				
Preferred				
Stock 100.0%				
4373 N. 3rd Street				
Common				
Stock 99.0%				
Laramie, WY				
82072				

- (1) Percentages shown for warrants and options held represent the percentage of class of security we may own, on a fully diluted basis, assuming we exercise our warrants or options.
- (2) We own a controlling interest, or control the Board of Directors, or are the controlling member.
- (3) WyoTech is expected to be sold on July 1, 2002. After the exercise of outstanding options for common stock, we will own 91.35% of the common stock of WyoTech upon the sale.

DETERMINATION OF NET ASSET VALUE

We determine the net asset value per share of our common stock quarterly. The net asset value per share is equal to the value of our total assets minus liabilities and preferred stock divided by the total number of common shares outstanding.

Portfolio assets are carried at fair value as determined by the board of directors under our valuation policy. As a general rule, we do not value the Company s loans or CMBS bonds above cost, but loans or CMBS bonds are subject to depreciation events when the asset is considered impaired. Also as a general rule, equity securities may be assigned appreciation if circumstances warrant. With respect to private equity securities, each investment is valued using industry valuation benchmarks, and then the value is assigned a discount reflecting the illiquid nature of the investment as well as our minority, non-control position. When an external event such as a purchase transaction, public offering, or subsequent equity sale occurs, the pricing indicated by the external event is used to corroborate our private equity valuation. Equity securities in public companies that carry certain restrictions on sale are generally valued at a discount from the public market value of the securities. Restricted and unrestricted publicly traded stocks may also be valued at discounts, due to the size of our investment or market liquidity concerns. See also Business Portfolio Monitoring and Valuation .

Determination of fair value involves subjective judgments that cannot be substantiated by auditing procedures. Accordingly, under current standards, the accountants opinion on the Company s financial statements in our annual report refers to the uncertainty with respect to the possible effect on the financial statements of such valuation.

MANAGEMENT

The Board of Directors supervises the management of the Company. The responsibilities of each director include, among other things, the oversight of the loan approval process, the quarterly valuation of our assets, and oversight of our financing arrangements. The Board of Directors maintains an Executive Committee, Audit Committee, Compensation Committee, and Nominating Committee, and may establish additional committees in the future. Some or all of the Company s directors also serve as directors of its subsidiaries.

Our investment decisions in each business area are made by investment committees composed of the Company s most senior investment professionals. No one person is primarily responsible for making recommendations to a committee.

The Company is internally managed and our investment professionals manage our portfolio and the portfolios of companies for which we serve as investment adviser. These investment professionals have extensive experience in managing investments in private growing businesses in a variety of industries and in diverse geographic locations, and are familiar with our approach of lending and investing. Because the Company is internally managed, we pay no investment advisory fees, but instead we pay the operating costs associated with employing investment management professionals.

Structure of Board of Directors

The Board of Directors is classified into three approximately equal classes with three-year terms, with only one of the three classes expiring each year. Directors serve until their successors are elected and qualified.

Directors

Information regarding the Board of Directors is as follows:

Name	Age	Position	Director Since(1)	Expiration of Term
William L. Walton(2)	52	Chairman, Chief Executive Officer and President	1986	2004
George C. Williams, Jr.(2)				
75 Chairman Emeritus 1964 2004 Brooks H. Browne				
52 Director 1990 2004				
John D. Firestone				
58 Director 1993 2005				
Anthony T. Garcia				
45 Director 1991 2005				
Lawrence I. Hebert				
55 Director 1989 2005				
John I. Leahy				
71 Director 1994 2003 Robert E. Long(2)				
71 Director 1972 2004 Warren K. Montouri				
72 Director 1986 2003 Guy T. Steuart II				

- 70 Director 1984 2003 T. Murray Toomey, Esq 78 Director 1959 2003 Laura W. van Roijen 50 Director 1992 2005
- (1) Includes service as a director of any of the predecessor companies.
- (2) Interested persons of the Company, as defined in the 1940 Act.

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Executive Officers

Information regarding the Company s executive officers is as follows:

Name	Age	Position
William L. Walton Joan M. Sweeney	52	Chairman, Chief Executive Officer and President
42 Chief Operating Officer		
Penni F. Roll		
36 Chief Financial Officer		
Scott S. Binder		
47 Managing Director		
Philip A. McNeill		
42 Managing Director		
Robert D. Long		
45 Managing Director		
John M. Scheurer		
49 Managing Director		
John D. Shulman		
39 Managing Director		
Paul R. Tanen		
35 Managing Director		
Thomas H. Westbrook		
39 Managing Director		
G. Cabell Williams, III		
47 Managing Director		
Scott A. Somer		
33 Director of Financial Operations		
Suzanne V. Sparrow		
36 Executive Vice President and Secretary		

Biographical Information

Directors

Messrs. Walton and Williams, Jr. are interested persons, as defined in the Investment Company Act of 1940, due to their positions as officers of the Company. Mr. Long is an interested person due to the fact that his son is an executive officer of the Company. No other director of the Company is an interested person within the meaning of the Investment Company Act of 1940.

William L. Walton has been the Chairman, Chief Executive Officer and President of the Company since 1997. He has served on Allied Capital s board of directors since 1986, and was named Chairman and CEO in February 1997. Mr. Walton previously served as Managing Director of New York-based Butler Capital Corporation, a mezzanine buyout firm, and was the personal venture capital advisor for William S. Paley, founder and Chairman of CBS. In addition, he was a Senior Vice President in Lehman Brother Kuhn Loeb s Investment Banking Group. Mr. Walton also founded and managed two start-up businesses, Success Lab, Inc. and Language Odyssey, in the emerging education industry (1992-1996). Mr. Walton is a director of Riggs National Corporation and the National Venture Capital Association.

George C. Williams, Jr. is Chairman Emeritus of the Company. Mr. Williams was an officer of the predecessor companies from the later of 1959 or the inception of the relevant entity and President or Chairman and Chief Executive Officer of the predecessor companies from the later of 1964 or each entity s inception until 1991. Mr. Williams is the father of G. Cabell Williams III, an executive officer of the Company.

Brooks H. Browne has been the President of Environmental Enterprises Assistance Fund since 1993. Mr. Browne is a director of SEAF, Corporation Financiera Ambiental (Panama), Empresas Ambientales de Centro America (Costa Rica) Renewable Energy and Energy Efficiency Fund, Terra Capital Investors Limited, the Solar Development Foundation, and Yayasan Bina Usaha Lingkungan (Indonesia) (environmental nonprofit or investment funds).

John D. Firestone has been a Partner of Secor Group (venture capital) since 1978. Mr. Firestone is a director of Security Storage Company of Washington, DC, Tudor Place Foundation, National Rehabilitation Hospital and the National Organization on Disability, and he serves as a Trustee of The Washington Ballet. He was a director of Bryn Mawr Bank Corporation from 1998 to 2001.

Anthony T. Garcia has been the Vice President of Finance of Formity Systems, Inc., a developer of software products for business management of data networks, since January 2002. Mr. Garcia was a private investor from 2000 to 2001, the General Manager of Breen Capital Group (investor in tax liens) from 1997 to 2000, and a Senior Vice President of Lehman Brothers Inc. from 1985 to 1996.

Lawrence I. Hebert has been a director and President and Chief Executive Officer of Riggs Bank N.A. (a subsidiary of Riggs National Corporation) since February 2001, and has served as a director of Riggs National Corporation since 1988. He also serves as director of Riggs Investment Management Corporation and Riggs Bank Europe Limited (both indirect subsidiaries of Riggs National Corporation). Mr. Hebert is the President and a director Perpetual Corporation (owner of Allbritton Communications Company and ALLNEWSCO, Inc.). Mr. Hebert is a director of ALLNEWSCO, Inc. (news programming service), the President of Westfield News Advertiser, Inc. (owner of a television station and newspapers), Trustee of The Allbritton Foundation and Vice Chairman of Allbritton Communications Company. Mr. Hebert previously served as Vice Chairman (1983 to 1998), President (1984 to 1998) and Chairman and Chief Executive Officer (1998 to 2001) of Allbritton Communications Company.

John I. Leahy has been the President of Management and Marketing Associates, a management consulting firm, since 1986. Mr. Leahy was the President and Group Executive Officer, Western Hemisphere of Black & Decker Corporation from 1982 to 1985. Mr. Leahy is a director of Kar Kraft Systems, Inc., and The Wills Group, and is Chairman of Gallagher Fluid Seals, Inc.

Robert E. Long has been the CEO and Director of Goodwyn, Long & Black Investment Management, Inc. since 1997, and has been the Chairman of Emerald City Radio Partners, LLC since 1997. Mr. Long was the President of Business News Network, Inc. from 1995 to 1998, the Chairman and Chief Executive Officer of Southern Starr Broadcasting Group, Inc. from 1991 to 1995, and a director and the President of Potomac Asset Management, Inc. from 1983 to 1991. Mr. Long is a director of AmBase Corporation, CSC Scientific, Inc., Advanced Solutions International, Inc. and Graphic Computer Solutions, Inc. Mr. Long is the father of Robert D. Long, an executive officer of the Company.

Warren K. Montouri has been a Partner of Montouri & Roberson (real estate investment firm) since 1980. Mr. Montouri was a director of C&S/Sovran Bank from 1970 to 1990, a director of Sovran Financial Corporation from 1989 to 1990, a director of NationsBank, N.A. from 1990 to 1996, a director of BB&T Bank (formerly Franklin National Bank) from 1996 to 2000, a Trustee of Suburban Hospital from 1991 to 1994, and a Trustee of The Audubon Naturalist Society from 1979 to 1985.

Guy T. Steuart II has been a director and President of Steuart Investment Company, which manages, operates, and leases real and personal property and holds stock in operating subsidiaries engaged in various businesses, since 1960. Mr. Steuart is Trustee Emeritus of Washington and Lee University.

T. Murray Toomey, Esq. has been an attorney at law since 1949. Mr. Toomey is a director of The National Capital Bank of Washington and Federal Center Plaza Corporation. He is also a Trustee Emeritus of The Catholic University of America.

Laura W. van Roijen has been a private real estate investor since 1992. Ms. van Roijen was the Chairman of CWV & Associates (RTC qualified contracting firm) from 1991 to 1994, a director and the Treasurer of Black Possum Inc. (retail concern) from 1994 to 1996, the President of Volta Place, Inc. (real estate advisory firm) from 1991 to 1994, and Vice President (from 1986 to 1991) and Market Director (from 1989 to 1991) of Citicorp Real Estate, Inc.

Executive Officers who are not Directors

Joan M. Sweeney, Chief Operating Officer, has been employed by the Company since 1993. Ms. Sweeney oversees the Company s daily operations. Prior to joining the Company, Ms. Sweeney was employed by Ernst & Young, Coopers & Lybrand and the SEC Division of Enforcement.

Penni F. Roll, Chief Financial Officer, has been employed by the Company since 1995. Ms. Roll is responsible for the Company s financial operations. Prior to joining the Company, Ms. Roll was an Audit Manager at KPMG.

Scott S. Binder, Managing Director, has worked with the Company s private finance investment group since 1991. Prior to joining the Company, Mr. Binder formed and was President of Overland Communications Group. He also has worked in the specialty finance and leasing industry.

Philip A. McNeill, Managing Director, has been employed by the Company in the private finance investment group since 1993. Prior to joining the Company, Mr. McNeill served as Vice President of M&T Capital Corporation. Before entering the private finance industry, he was Founding Director of City National Bank of Weatherford, Oklahoma.

Robert D. Long, Managing Director, joined the private finance investment group in 2002. Prior to joining the Company, Mr. Long was Managing Director and Head of Investment Banking at C.E. Unterberg from 2001 to 2002, and Managing Director at E*OFFERING/Wit SoundView from 2000 to 2001. He also held management positions at Bank of America (Montgomery Securities), from 1996 to 2000, and Nomura Securities International, from 1992 to 1996, and prior to that he served as a Managing Director at CS First Boston.

John M. Scheurer, Managing Director, has been employed by the Company in the commercial real estate investment group since 1991. Prior to joining the Company, Mr. Scheurer worked with Capital Recovery Advisors, Inc. and First American Bank. He also started his own company, The Scheurer Company, and co-founded Hunter Associates, a leasing and consulting real estate firm in the Washington, DC area.

John D. Shulman, Managing Director, has been employed by the Company in the private finance investment group since 2001. Prior to joining the Company, Mr. Shulman served as the President and CEO of Onyx International, LLC from 1995 to 2001. He currently serves as a Director of ChemLink Laboratories LLC and as a member of the investment committee of Taiwan Mezzanine Funds.

Paul R. Tanen, Managing Director, has been employed by the Company in the private finance investment group since 2000. Prior to joining the Company, Mr. Tanen served as a Managing Director at Ridgefield Partners and was a Founding Member of the private equity group at Charter Oak Partners.

Thomas H. Westbrook, Managing Director, has been employed by the Company in the private finance investment group since 1991. Prior to joining the Company, Mr. Westbrook worked with North Carolina Enterprise Fund and was a Lending Officer in NationsBank s corporate lending unit.

G. Cabell Williams, III, Managing Director, has been employed by the Company in the private finance investment group since 1981. Mr. Williams has served in many capacities during his tenure with the Company.

Scott A. Somer, Director of Financial Operations, has been employed by the Company since 1998. Mr. Somer is responsible for managing the accounting and loan servicing activities. Prior to joining the Company, Mr. Somer was an Audit Manager at KPMG.

Suzanne V. Sparrow, Executive Vice President and Corporate Secretary, has been employed with the Company since 1987. Ms. Sparrow manages the Company s investor relations activities.

Employment Agreements

The Company has entered into employment agreements with eight senior executives of the Company, including William L. Walton, the Company s Chairman and CEO, Joan M. Sweeney, Chief Operating Officer, and John M. Scheurer, Managing Director. Each of the agreements provides for a three-year term, with annual renewals thereafter, and specifies each executive s compensation during the term of the agreement, in accordance with the achievement of certain performance standards.

The annual base salary on the effective date of the employment agreements of Mr. Walton, Ms. Sweeney, and Mr. Scheurer was \$405,000, \$256,500, and \$256,500, respectively. The Board of Directors has the right to increase the base salary during the term of the employment agreement. In addition, each employment agreement states that the Board of Directors may provide, at their sole discretion, an annual cash bonus. This bonus is to be determined with reference to each executive s performance in accordance with performance criteria to be determined by the Board in its sole discretion. Under each agreement, each executive also is entitled to participate in the Company s Amended Stock Option Plan, and to receive all other awards and benefits previously granted to each executive including life insurance premiums.

In addition, each employment agreement provides for a long-term cash retention award for the performance period from 2001 through 2003. The long-term cash retention award will vest and be payable in six equal installments on June 30th and December 31st of each year from 2001 through 2003. Mr. Walton will be eligible for a long-term cash retention award of \$3,375,000, or \$1,125,000 per year, over the performance period; Ms. Sweeney will be eligible for \$2,550,000, or \$850,000 per year; and Mr. Scheurer will be eligible for \$2,115,000, or \$705,000 per year.

Employment will terminate if the term of the agreement expires without written agreement of both parties. The executive has the right to voluntarily terminate employment at any time with 30 days notice, and in such case, the employee will not receive any

severance pay. Among other things, the employment agreements prohibit the solicitation of employees from the Company in the event of an executive s departure for a period of two years.

If employment is terminated with cause, the employee will not receive any severance pay. If employment is terminated without cause during the term of the agreement, the executive shall be entitled to severance pay for a period not to exceed 36 months for Mr. Walton; 30 months for Ms. Sweeney; and 24 months for Mr. Scheurer. Severance pay shall include the continuation of the employee s base salary, and the greater of (a) the average of the annual bonuses paid during the preceding three years, or (b) the amount of the last annual bonus paid to the employee. In addition, the executive shall be entitled to receive any payments under the long-term cash retention award that would have vested and been payable during the severance period. However, stock options would cease to vest during the severance period.

If, within 12 months after a change of control (as defined in the employment agreements), termination of employment occurs either by the executive officer or the Company, the executive officer shall not be entitled to severance pay, but will instead be entitled to lump sum compensation as well as certain other benefits. For Mr. Walton, this lump sum is equal to three years of base salary and bonus (as calculated for severance pay), plus an amount equal to \$5,565,000. For Ms. Sweeney, this lump sum is equal to two and a half years of base salary and bonus, plus an amount equal to \$2,600,000. For Mr. Scheurer, this lump sum is equal to two years of base salary and bonus, plus an amount equal to \$2,350,000. Under the terms of the agreement, the Company would also provide compensation to offset any applicable excise tax penalties imposed on the executive under section 4999 of the Internal Revenue Code.

The other employment agreements carry terms substantially similar to those of Mr. Scheurer s agreement, as described herein.

Compensation Plans

Stock Option Plan

The Company s stock option plan (the Stock Option Plan) is intended to encourage stock ownership in the Company by officers and directors, thus giving them a proprietary interest in the Company s performance. The Stock Option Plan was approved by shareholders at the Special Meeting of Shareholders on November 26, 1997. On May 7, 2002, the Company s shareholders approved an amendment to increase the number of authorized shares issuable under the Stock Option Plan to 25,950,000.

The Committee s principal objective in awarding stock options to the eligible officers of the Company is to align each optionee s interests with the success of the Company and the financial interests of its shareholders by linking a portion of such optionee s compensation with the performance of the Company s stock and the value delivered to shareholders.

Stock options are granted under the Stock Option Plan at a price not less than the prevailing market value and will have value only if the Company s stock price increases. The Committee determines the amount and features of the stock options, if any, to be awarded to optionees. The Committee evaluates a number of criteria, including the past service of each such optionee to the Company, the present and potential contributions of such optionee to the success of the Company and such other factors as the Committee

shall deem relevant in connection with accomplishing the purposes of the Stock Option Plan, including the recipient s current stock holdings, years of service, position with the Company and other factors. The Committee does not apply a formula assigning specific weights to any of these factors when making its determination. The Committee awards stock options on a subjective basis and such awards depend in each case on the performance of the officer under consideration.

For the quarter ended March 31, 2002, a total of 100,000 options were granted, including grants made by the Company s Compensation Committee to certain officers. These options generally vest over a three-year period. See Control Persons and Principal Holders of Securities in the SAI for currently exercisable options granted to certain executive officers and non-officer directors.

On September 8, 1999, the Company received approval from the Commission to grant options under the Stock Option Plan to non-officer directors. On that date, each incumbent non-officer director received options to purchase 10,000 shares, and pursuant to the Commission order, each will receive options to purchase 5,000 shares each year thereafter on the date of the annual meeting of shareholders. New directors will receive options to purchase 10,000 shares upon election to the board, and options to purchase 5,000 shares each year thereafter on the date of the annual meeting.

The Stock Option Plan is designed to satisfy the conditions of Section 422 of the Code so that options granted under the Stock Option Plan may qualify as incentive stock options. To qualify as incentive stock options, options may not become exercisable for the first time in any year if the number of incentive options first exercisable in that year multiplied by the exercise price exceeds \$100,000.

401(k) Plan

The Company maintains a 401(k) plan (the 401(k) Plan). All employees who are at least 21 years of age have the opportunity to contribute pre-tax salary deferrals into the 401(k) Plan of up to \$11,000 annually for the 2002 plan year, and to direct the investment of these contributions. The 401(k) Plan allows eligible participants to invest in shares of the Company s common stock, among other investment options. In addition, the Company expects to contribute to each eligible participant (i.e., employees with one hour of service) up to 5% of each participant s cash compensation for the year, up to a maximum compensation of \$170,000, to each participant s plan account on the participant s behalf, which fully vests at the time of contribution. Employer contributions that exceed \$8,500 (5% of \$170,000 cash compensation) are directed to the participant s deferred compensation plan account. On March 31, 2002, the 401(k) Plan held less than 1% of the outstanding shares of the Company.

Deferred Compensation Plan

The Company maintains a deferred compensation plan. The deferred compensation plan is an unfunded plan as defined by the Internal Revenue Code of 1986, as amended, that provides for the deferral of compensation by employees and consultants of the Company. Employees and consultants of the Company are eligible to participate in the plan at such time and for such period as designated by the Board of Directors. The deferred compensation plan is administered through a trust, and the Company funds this plan through cash contributions.

TAX STATUS

The following discussion is a general summary of the material United States federal income tax considerations applicable to the Company and to an investment in the common stock. This summary does not purport to be a complete description of the income tax considerations applicable to such an investment. The discussion is based upon the Code, Treasury Regulations, and administrative and judicial interpretations, each as of the date of this prospectus and all of which are subject to change. You should consult your own tax advisor with respect to tax considerations that pertain to your purchase of the common stock.

This summary is intended to apply to investments in common stock and assumes that investors hold the common stock as capital assets. This summary does not discuss all aspects of federal income taxation relevant to holders of the common stock in light of particular circumstances, or to certain types of holders subject to special treatment under federal income tax laws, including dealers in securities, pension plans and trusts and financial institutions. This summary does not discuss any aspects of U.S. estate and gift tax or foreign, state or local tax. It does not discuss the special treatment under federal income tax laws that could result if the Company invested in tax-exempt securities or certain other investment assets.

This summary does not discuss the consequences of investments in preferred stock or debt securities of the Company. The tax consequences of an offering of preferred stock or debt securities of the Company will be discussed in a prospectus supplement relating to or for such offering.

Except as specifically indicated herein, this summary is intended to apply to U.S. Stockholders (as defined below) and does not purport to discuss all U.S. federal income tax consequences to persons who are not U.S. Stockholders (Non-U.S. Stockholders) from an investment in the common stock. (A U.S. Stockholder is a stockholder who is (i) a citizen or resident of the United States, (ii) a corporation, partnership or other entity created in or organized under the laws of the United States or any political subdivision thereof, (iii) an estate, the income of which is subject to United States federal income taxation regardless of its source, or (iv) a trust subject to the supervision of a court within the United States and the control of a United States person.) Non-U.S. Stockholders should consult their own tax advisors to discuss the consequences of an investment in the common stock.

Taxation as a RIC

The Company intends to be treated for tax purposes as a regulated investment company or RIC under Subchapter M of the Code. If the Company (i) qualifies as a RIC and (ii) distributes to stockholders in a timely manner at least 90% of its investment company taxable income, as defined in the Code (i.e., net investment income, including accrued original issue discount, and net short-term capital gain) (the 90% Distribution Requirement) each year, it will not be subject to federal income tax on the portion of its investment company taxable income and net capital gain (i.e., net long-term capital gain in excess of net short-term capital loss) it distributes (or treats as deemed distributed) to stockholders. In addition, if the Company distributes in a timely manner an amount at least equal to the sum of (i) 98% of its ordinary income for each calendar year, (ii) 98% of its capital gain net income for the one-year period ending December 31 in that calendar year, and (iii) any income not distributed in prior years, the Company will not be subject

to the 4% nondeductible federal excise tax on certain undistributed income of RICs (the Excise Tax Avoidance Requirements). The Company generally will endeavor to distribute (or treat as deemed distributed) to stockholders all of its investment company taxable income and its net capital gain, if any, for each taxable year so that it will not incur federal income or excise taxes on its earnings. The Company will be subject to federal income tax at the regular corporate rate for any amounts of investment company taxable income or net capital gain not distributed (or deemed distributed) to the stockholders.

In order to qualify as a RIC for federal income tax purposes, the Company must, among other things: (a) continue to qualify as a BDC under the 1940 Act, (b) derive in each taxable year at least 90% of its gross income from dividends, interest, payments with respect to securities loans, gains from the sale of stock or other securities, or other income derived with respect to its business of investing in such stock or securities (the 90% Income Test); and (c) diversify its holdings so that at the end of each quarter of the taxable year (i) at least 50% of the value of the Company s assets consists of cash, cash items, U.S. government securities, securities of other RICs, and other securities if such other securities of any one issuer do not represent more than 5% of the Company s assets or more than 10% of the outstanding voting securities of the issuer, and (ii) no more than 25% of the value of the Company s assets is invested in the securities (other than U.S. government securities or securities of other RICs) of any one issuer or of two or more issuers that are controlled (as determined under applicable Code rules) by the Company and are engaged in the same or similar or related trades or businesses (the Diversification Tests). The failure of one or more of the Company s subsidiaries to continue to qualify as RICs could adversely affect the Company s ability to satisfy the Diversification Tests.

If the Company acquires or is deemed to have acquired debt obligations that were issued originally at a discount or that otherwise are treated under applicable tax rules as having original issue discount, it must include in income each year a portion of the original issue discount that accrues over the life of the obligation regardless of whether cash representing such income is received by it in the same taxable year. Any amount accrued as original issue discount will be included in the Company s investment company taxable income for the year of accrual and may have to be distributed to the stockholders in order to satisfy the 90% Distribution Requirement or the Excise Tax Avoidance Requirements even though the Company has not received any cash representing such income.

Although it does not currently intend to do so, if the Company were to invest in certain options, futures, or forward contracts, it may be required to report income from such investments on a mark-to-market basis, which could result in the Company recognizing unrealized gains and losses for federal income tax purposes even though it may not realize such gains and losses when it ultimately disposes of such investments. The Company could also be required to treat such gains and losses as 60% long-term capital gain or loss and 40% short-term capital gain or loss regardless of its holding period for the investments. In addition, if the Company were to engage in certain hedging transactions, including hedging transactions in options, future contracts, and straddles, or other similar transactions, it will be subject to special tax rules (including constructive sale, mark-to-market, straddle, wash sale, and short sale rules), the effect of which may be to accelerate income to the Company, defer losses to the Company, cause adjustments in the holding periods of the Company s securities, convert long-term capital gains into short-term capital gains or convert short-term capital losses into long-term capital losses. These rules could affect the Company s investment company taxable income or net capital gain for a taxable

year and thus affect the amounts that the Company would be required to distribute to its stockholders pursuant to the 90% Distribution Requirement and the Excise Tax Avoidance Requirements for such year.

Although it does not presently expect to do so, the Company is authorized to borrow funds and to sell assets in order to satisfy distribution requirements. However, under the 1940 Act, the Company is not permitted to make distributions to stockholders while the Company s debt obligations and other senior securities are outstanding unless certain asset coverage tests are met. Moreover, the Company s ability to dispose of assets to meet its distribution requirements may be limited by other requirements relating to its status as a RIC, including the Diversification Tests. If the Company disposes of assets in order to meet the 90% Distribution Requirement or the Excise Tax Avoidance Requirements, the Company may make such dispositions at times that, from an investment standpoint, are not advantageous.

If the Company fails to satisfy the 90% Distribution Requirement or otherwise fails to qualify as a RIC in any taxable year, it will be subject to tax in that year on all of its taxable income, regardless of whether it makes any distributions to its stockholders. In that case, all of the Company s distributions to its stockholders will be characterized as ordinary income (to the extent of the Company s current and accumulated earnings and profits). In contrast, as is explained below, if the Company qualifies as a RIC, a portion of its distributions or deemed distributions may be characterized as long-term capital gain in the hands of stockholders.

The remainder of this Summary assumes that the Company qualifies as a RIC and satisfies the 90% Distribution Requirement.

Taxation of Stockholders

Distributions of the Company generally are taxable to stockholders as ordinary income or capital gains. Distributions of the Company s investment company taxable income will be taxable as ordinary income to stockholders to the extent of the Company s current or accumulated earnings and profits, whether paid in cash or reinvested in additional common stock. Distributions of the Company s net capital gains properly designated by the Company as capital gain dividends will be taxable to a stockholder as long-term capital gains regardless of the stockholder s holding period for his or her common stock and regardless of whether paid in cash or reinvested in additional common stock (including any dividends reinvested through the company s DRIP plan). Distributions in excess of the Company s earnings and profits first will reduce a stockholder s adjusted tax basis in such stockholder s common stock and, after the adjusted basis is reduced to zero, will constitute capital gains to such stockholder.

At the Company s option, the Company may elect to retain some or all of its net capital gains for a tax year, but designate the retained amount as a deemed distribution. In that case, among other consequences, the Company will pay tax on the retained amount for the benefit of its stockholders, the stockholders will be required to report their share of the deemed distribution on their tax returns as if it had been distributed to them, and the stockholders will report a credit for the tax paid thereon by the Company. The amount of the deemed distribution net of such tax will be added to the stockholder s cost basis for his or her common stock. Since the Company expects to pay tax on any retained net capital gains at its regular corporate capital gain tax rate, and since that rate is in excess of the maximum rate currently payable by individuals on long-term capital gains, the amount of

tax that individual stockholders will be treated as having paid and for which they will receive a credit will exceed the amount of tax that such stockholders would be required to pay on the retained net capital gains. Such excess generally will be available to offset other tax liabilities of the stockholders. A stockholder that is not subject to U.S. federal income tax should be able to file a return on the appropriate form or a claim for refund that allows such stockholder to recover the taxes paid on his or her behalf. In the event the Company chooses this option, it must provide written notice to the stockholders prior to the expiration of 60 days after the close of the relevant tax year.

Any dividend declared by the Company in October, November, or December of any calendar year, payable to stockholders of record on a specified date in such a month and actually paid during January of the following year, will be treated as if it had been received by the stockholders on December 31 of the year in which the dividend was declared.

You should consider the tax implications of buying common stock just prior to a distribution. Even if the price of the common stock includes the amount of the forthcoming distribution, you may be taxed upon receipt of the distribution and will not be entitled to offset the distribution against the tax basis in your common stock.

You may recognize taxable gain or loss if you sell or exchange your common stock. The amount of the gain or loss will be measured by the difference between your adjusted tax basis in your common stock and the amount of the proceeds you receive in exchange for such stock. Any gain or loss arising from (or, in the case of distributions in excess of earnings and profits, treated as arising from) the sale or exchange of common stock generally will be a capital gain or loss. This capital gain or loss normally will be treated as a long-term capital gain or loss if you have held your common stock for more than one year; otherwise, it will be classified as short-term capital gain or loss. However, any capital loss arising from the sale or exchange of common stock held for six months or less generally will be treated as a long-term capital loss to the extent of the amount of capital gain dividends received (or treated as deemed distributed) with respect to such stock and, for this purpose, the special rules of Section 852(b)(4)(C) of the Code generally apply in determining the holding period of such stock. In addition, all or a portion of any loss realized upon a taxable disposition of common stock may be disallowed if other shares of the Company's common stock are purchased (under the Company's DRIP or otherwise) within 30 days before or after the disposition.

In general, non-corporate stockholders currently are subject to a maximum federal income tax rate on their net long-term capital gain (the excess of net long-term capital gain over net short-term capital loss) for a taxable year (including a long-term capital gain derived from an investment in the common stock of the company) that is lower than the maximum rate for other income. Corporate taxpayers currently are subject to federal income tax on net capital gains at a maximum rate equal to the maximum rate applied to ordinary income. Tax rates imposed by states and local jurisdictions on capital gain and ordinary income may differ. Non-corporate stockholders with net capital losses for a year (i.e., capital losses in excess of capital gains) generally may deduct up to \$3,000 of such losses against their ordinary income each year; any net capital losses of a non-corporate stockholder in excess of \$3,000 generally may be carried forward and used in subsequent years as provided in Section 1212(b) of the Code. Corporate stockholders generally may not deduct any net capital losses for a year, but may carryback such losses for three years or carry forward such losses for five years.

The Company will send to each of its stockholders, as promptly as possible after the end of each calendar year, a notice detailing, on a per share and per distribution basis, the amounts includible in such stockholder s taxable income for such year as ordinary income and as long-term capital gain. In addition, the federal tax status of each year s distributions generally will be reported to the IRS. Distributions may also be subject to additional state, local, and foreign taxes depending on a stockholder s particular situation. The Company s ordinary income dividends to corporate stockholders may, if certain conditions are met, qualify for the dividends received deduction to the extent that the Company has received qualifying dividend income during the taxable year; capital gain dividends distributed by the Company are not eligible for the dividends received deduction.

A Non-U.S. Stockholder may be subject to withholding of U.S. federal tax at a 30% rate (or lower applicable treaty rate) on distributions (including certain redemptions of common stock) from the Company. Accordingly, investment in the Company is likely to be appropriate for a Non-U.S. Stockholder only if such person can utilize a foreign tax credit or corresponding tax benefit in respect of such withholding tax. Non-U.S. Stockholders should consult their own tax advisors with respect to the U.S. federal income and withholding tax, and state, local, and foreign tax, consequences of an investment in the common stock.

The Company may be required to withhold U.S. federal income tax (backup withholding) from all taxable distributions payable to (i) any stockholder who fails to furnish the Company with its correct taxpayer identification number or a certificate that the stockholder is exempt from backup withholding, and (ii) any stockholder with respect to whom the IRS notifies the Company that the stockholder has failed to properly report certain interest and dividend income to the IRS and to respond to notices to that effect. The Company may be required to report annually to the IRS and to each Non-U.S. Stockholder the amount of dividends paid to such stockholder and the amount, if any, of tax withheld pursuant to the backup withholding rules with respect to such dividends. This information may also be made available to the tax authorities in the Non-U.S. Stockholder s country of residence. Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules from payments made to a stockholder may be refunded or credited against such stockholder s United States federal income tax liability, if any, provided that the required information is furnished to the IRS.

You should consult your own tax advisor with respect to the particular tax consequences to you of an investment in the Company, including the possible effect of any pending legislation or proposed regulation.

CERTAIN GOVERNMENT REGULATIONS

We operate in a highly regulated environment. The following discussion generally summarizes certain regulations.

Business Development Company (**BDC**). A business development company is defined and regulated by the Investment Company Act of 1940. It is a unique kind of investment company that primarily focuses on investing in or lending to small private companies and making managerial assistance available to them. A BDC may use capital provided by public shareholders and from other sources to invest in long-term, private investments in growing businesses. A BDC provides shareholders the ability to retain the liquidity of a publicly traded stock, while sharing in the possible benefits, if any, of investing in privately owned growth companies.

As a BDC, we may not acquire any asset other than Qualifying Assets unless, at the time we make the acquisition, our Qualifying Assets represent at least 70% of the value of our total assets (the 70% test). The principal categories of Qualifying Assets relevant to our business are:

- (1) Securities purchased in transactions not involving any public offering, the issuer of which is an eligible portfolio company. An eligible portfolio company is defined to include any issuer that (a) is organized and has its principal place of business in the United States, (b) is not an investment company other than an SBIC wholly owned by a BDC (our investment in Allied Investment and certain other subsidiaries generally are Qualifying Assets), and (c) does not have any class of publicly traded securities with respect to which a broker may extend margin credit;
- (2) Securities received in exchange for or distributed with respect to securities described in (1) above or pursuant to the exercise of options, warrants, or rights relating to such securities; and
- (3) Cash, cash items, government securities, or high quality debt securities (within the meaning of the 1940 Act), maturing in one year or less from the time of investment.

To include certain securities described above as Qualifying Assets for the purpose of the 70% test, a BDC must make available to the issuer of those securities significant managerial assistance such as providing significant guidance and counsel concerning the management, operations, or business objectives and policies of a portfolio company, or making loans to a portfolio company. We will provide managerial assistance on a continuing basis to any portfolio company that requests it, whether or not difficulties are perceived.

As a BDC, the Company is entitled to issue senior securities in the form of stock or senior securities representing indebtedness, including debt securities and preferred stock, as long as each class of senior security has an asset coverage of at least 200% immediately after each such issuance. This limitation is not applicable to borrowings by our SBIC subsidiary, and therefore any borrowings by these subsidiaries are not included in this asset coverage test. See Risk Factors.

We have adopted a Code of Ethics that establishes procedures for personal investments and restricts certain transactions by the Company s personnel. A copy of the Code of Ethics may be reviewed at or obtained from the Commission. See Where You Can Find More Information.

We may not change the nature of our business so as to cease to be, or withdraw our election as, a BDC unless authorized by vote of a majority of the outstanding voting securities, as defined in the 1940 Act, of our shares. Since we made our BDC election, we have not made any substantial change in the nature of our business.

Regulated Investment Company (**RIC**). Our status as a RIC enables us to avoid the cost of federal taxation and generally avoid the cost of state taxation, and as a result achieve pre-tax investment returns. We believe that this tax advantage enables us to achieve strong equity returns without having to aggressively leverage our balance sheet.

In order to qualify as a RIC, the Company must, among other things:

- (1) Continue to qualify as a BDC.
- (2) Derive at least 90% of its gross income from dividends, interest, payments with respect to securities loans, gains from the sale of stock or other securities or other

income derived with respect to its business of investing in such stock or securities.

- (3) Diversify its holdings so that
 - (a) at least 50% of the value of the Company s assets consists of cash, cash items, U.S. government securities, securities of other RICs and other securities if such other securities of any one issuer do not represent more than 5% of the Company s assets and 10% of the outstanding voting securities of the issuer, and
 - (b) no more than 25% of the value of the Company s assets are invested in securities (other than U.S. government securities) of any one issuer, or of two or more issuers that are controlled by the Company and which are engaged in same or similar or related trades or businesses.
- (4) Distribute at least 90% of its investment company taxable income each tax year to its shareholders. In addition, if the Company distributes in a timely manner (or treats as deemed distributed) an amount equal to the sum of 98% of its capital gain net income for each one year period ending on December 31, 98% of its ordinary income for each calendar year, and any income not distributed in prior years it will not be subject to the 4% nondeductible federal excise tax on certain undistributed income of RICs.

SBA Regulations. Allied Investment, a wholly owned subsidiary of the Company, is licensed by the SBA as an SBIC under Section 301(c) of the Small Business Investment Act of 1958, as amended (the 1958 Act), and has elected to be regulated as a BDC.

SBICs are authorized to stimulate the flow of private equity capital to eligible small businesses. Under present SBA regulations, eligible small businesses include businesses that have a net worth not exceeding \$18 million and have average annual fully taxed net income not exceeding \$6 million for the most recent two fiscal years. In addition, an SBIC must devote 20% of its investment activity to smaller concerns as defined by the SBA. A smaller concern is one that has a net worth not exceeding \$6 million and has average annual fully taxed net income not exceeding \$2 million for the most recent two fiscal years. SBA regulations also provide alternative size standard criteria to determine eligibility, which depend on the industry in which the business is engaged and are based on such factors as the number of employees and gross sales. According to SBA regulations, SBICs may make long-term loans to small businesses, invest in the equity securities of such businesses, and provide them with consulting and advisory services. Allied Investment provides long-term loans to qualifying small businesses; equity investments and consulting and advisory services are typically provided only in connection with such loans.

Allied Investment is periodically examined and audited by the SBA staff to determine its compliance with SBIC regulations.

Allied Investment has the opportunity to sell to the SBA subordinated debentures with a maturity of up to ten years, up to an aggregate principal amount of \$111.7 million. This limit generally applies to all financial assistance provided by the SBA to any licensee and its associates, as that term is defined in SBA regulations. Historically, an SBIC was also eligible to sell preferred stock to the SBA. Allied Investment had received \$94.5 million of subordinated debentures and \$7.0 million of preferred stock from the SBA at March 31, 2002; as a result of the \$111.7 million limit, the Company is limited on its ability to apply for additional financing from the SBA. Interest rates on the SBA debentures currently outstanding have a weighted average interest cost of 8.0%.

DIVIDEND REINVESTMENT PLAN

We currently maintain a dividend reinvestment plan (DRIP plan) that provides for reinvestment of Company distributions on behalf of registered shareholders by the Company s transfer agent. Effective May 1, 2002, the DRIP plan was converted from an opt out to an opt in plan. As a result, our new registered shareholders, will automatically receive cash dividends, rather than reinvesting dividends in additional shares of common stock. Existing registered accounts will not be affected by this amendment and no existing instructions, either to receive cash dividends or to reinvest dividends, will be changed.

To enroll in the DRIP plan, each registered shareholder must complete an enrollment status form and return it to the plan agent. The plan agent shall then automatically reinvest any dividend in additional shares of common stock. You may change your status in the DRIP plan at any time by contacting our transfer agent and plan administrator in writing.

A shareholder s ability to participate in a DRIP plan may be limited according to how the shares of common stock are registered. A nominee may preclude beneficial owners holding shares in street name from participating in the DRIP plan. Shareholders who wish to participate in a DRIP plan may need to register their shares of common stock in their own name. Shareholders will be informed of their right to opt into the DRIP plan in the Company s annual and quarterly reports to shareholders. Shareholders who hold shares in the name of a nominee should contact the nominee for details.

All distributions to investors who do not participate (or whose nominee elects not to participate) in the DRIP plan will be paid by check mailed directly, or through the nominee, to the record holder by or under the discretion of the plan agent. The plan agent is American Stock Transfer and Trust Company, 59 Maiden Lane, New York, New York 10038. Their telephone number is 800-937-5449.

Under the DRIP plan, we may issue new shares unless the market price of the outstanding shares of common stock is less than 110% of the last reported net asset value. Alternatively, the plan agent may buy shares of common stock in the market. We value newly issued shares of common stock for the DRIP plan at the average of the reported last sale prices of the outstanding shares of common stock on the last five trading days prior to the payment date of the distribution, but not less than 95% of the opening bid price on such date. The price in the case of shares bought in the market will be the average actual cost of such shares of common stock, including any brokerage commissions. There are no other fees charged to shareholders in connection with the DRIP plan. Any distributions reinvested under the plan will nevertheless remain taxable to the shareholders.

DESCRIPTION OF SECURITIES

The following summary of the Company's capital stock and other securities does not purport to be complete and is subject to, and qualified in its entirety by, the Company's Amended and Restated Articles of Incorporation, as amended (the Charter). Reference is made to the Charter for a detailed description of the provisions summarized below.

On September 18, 2000, the Board of Directors voted unanimously to amend the Company s Charter to increase its authorized capital stock (the Capital Stock) from 100,000,000 shares, \$0.0001 par value, to 200,000,000 shares, and authorized management to hold a special meeting of shareholders on November 15, 2000 to seek shareholder approval for such amendment. The Charter amendment was approved by shareholders and the Charter amendment was filed with the state of Maryland on November 17, 2000.

The Board of Directors may classify and reclassify any unissued shares of Capital Stock of the Company by setting or changing in one or more respects the preferences, conversion or other rights, voting powers, restrictions, limitations as to dividends, qualifications, terms or conditions or redemption or other rights of such shares of Capital Stock.

Common Stock

At , 2002, there were shares of common stock outstanding and shares of common stock reserved for issuance under the Amended Stock Option Plan. The following are the outstanding classes of securities of the Company as of , 2002:

				(4)
			(3)	Amount
			Amount Held	Outstanding
		(2)	by Company	Exclusive of
	(1)	Amount	or for its	Amounts Shown
	Title of Class	Authorized	Account	Under(3)
Allied Capital Corporation	Common Stock	200,000,000		

....

All shares of common stock have equal rights as to earnings, assets, dividends and voting privileges and all outstanding shares of common stock are fully paid and non-assessable. Distributions may be paid to the holders of common stock if and when declared by the Board of Directors out of funds legally available therefore. Our common stock has no preemptive, conversion, or redemption rights and is freely transferable. In the event of liquidation, each share of common stock is entitled to share ratably in all assets of the Company that are legally available for distributions after payment of all debts and liabilities and subject to any prior rights of holders of Preferred Stock, if any, then outstanding. Each share of common stock is entitled to one vote and does not have cumulative voting rights, which means that holders of a majority of the shares, if they so choose, could elect all of the directors, and holders of less than a majority of the shares would, in that case, be unable to elect any director. All shares of common stock offered hereby will be, when issued and paid for, fully paid and non-assessable.

Preferred Stock

In addition to shares of common stock, the articles of incorporation authorizes the issuance of preferred stock (Preferred Stock). The Board of Directors is authorized to provide for the issuance of Preferred Stock with such preferences, powers, rights and privileges as the Board deems appropriate; except that, such an issuance must adhere to the requirements for the 1940 Act. The 1940 Act requires, among other things, that (i) immediately after issuance and before any distribution is made with respect to common stock, the Preferred Stock, together with all other senior securities, must not exceed an amount equal to 50% of the Company s total assets and (ii) the holders of shares of Preferred Stock, if any are issued, must be entitled as a class to elect two directors at all times and to elect a majority of the directors if dividends on the Preferred Stock are in arrears by two years or more. The Company believes the availability of such stock will provide the Company with increased flexibility in structuring future financings and acquisitions. If we offer Preferred Stock under this prospectus, we will issue an appropriate prospectus supplement. You should read that prospectus supplement for a description of the Preferred Stock, including, but not limited to, whether there will be an arrearage in the payment of dividends or sinking fund installments, if any, restrictions with respect to the declaration of dividends, requirements in connection with the maintenance of any ratio or assets, or creation or maintenance of reserves, or provisions for permitting or restricting the issuance of additional securities.

Debt Securities

The Company may issue debt securities that may be senior or subordinated in priority of payment. The Company will provide a prospectus supplement that describes the ranking, whether senior or subordinated, the specific designation, the aggregate principal amount, the purchase price, the maturity, the redemption terms, the interest rate or manner of calculating the interest rate, the time of payment of interest, if any, the terms for any conversion or exchange, including the terms relating to the adjustment of any conversion or exchange mechanism, the listing, if any, on a securities exchange, the name and address of the trustee and any other specific terms of the debt securities.

Limitation on Liability of Directors

The Company has adopted provisions in its charter and bylaws limiting the liability of directors and officers of the Company for monetary damages. The effect of these provisions in the charter and bylaws is to eliminate the rights of the Company and its shareholders (through shareholders derivative suits on behalf of the Company) to recover monetary damages against a director or officer for breach of the fiduciary duty of care as a director or officer (including breaches resulting from negligent or grossly negligent behavior) except in certain limited situations. These provisions do not limit or eliminate the rights of the Company or any shareholder to seek non-monetary relief such as an injunction or rescission in the event of a breach of a director s or officer s duty of care. These provisions will not alter the liability of directors or officers under federal securities laws.

Certain Anti-Takeover Provisions

The charter and bylaws of the Company and certain statutory and regulatory requirements contain certain provisions that could make more difficult the acquisition of the Company by means of a tender offer, a proxy contest or otherwise. These provisions are expected to discourage certain types of coercive takeover practices and inadequate takeover bids and to encourage persons seeking to acquire control of the Company to negotiate first with the board of directors. We believe that the benefits of these provisions

outweigh the potential disadvantages of discouraging such proposals because, among other things, negotiation of such proposals might result in an improvement of their terms. The description set forth below is intended as a summary only and is qualified in its entirety by reference to the charter and the bylaws.

Classified Board of Directors

The charter provides for the Board of Directors to be divided into three classes of directors serving staggered three-year terms, with each class to consist as nearly as possible of one-third of the directors then elected to the board. A classified board may render more difficult a change in control of the Company or removal of incumbent management. We believe, however, that the longer time required to elect a majority of a classified board of directors helps to ensure continuity and stability of the Company s management and policies.

Issuance of Preferred Stock

The Board of Directors of the Company, without shareholder approval, has the authority to reclassify authorized but unissued common stock as preferred stock and to issue preferred stock. Such stock could be issued with voting, conversion or other rights designed to have an anti-takeover effect.

Maryland Corporate Law

The Company is subject to the Maryland Business Combination Statute and the Control Share Acquisition Statute, as defined below. The partial summary of the foregoing statutes contained in this prospectus is not intended to be complete and reference is made to the full text of such statutes for their entire terms.

Business Combination Statute. Certain provisions of the Maryland General Corporation Law establish special requirements with respect to business combinations between Maryland corporations and interested shareholders unless exemptions are applicable (the Business Combination Statute). Among other things, the Business Combination Statute prohibits for a period of five years a merger or other specified transactions between a company and an interested shareholder and requires a super majority vote for such transactions after the end of such five-year period.

Interested shareholders—are all persons owning beneficially, directly or indirectly, 10% or more of the outstanding voting stock of a Maryland corporation. Business combinations—include certain mergers or similar transactions subject to a statutory vote and additional transactions involving transfer of assets or securities in specified amounts to interested shareholders or their affiliates.

Unless an exemption is available, a business combination may not be consummated between a Maryland corporation and an interested shareholder or its affiliates for a period of five years after the date on which the shareholder first became an interested shareholder and thereafter may not be consummated unless recommended by the board of directors of the Maryland corporation and approved by the affirmative vote of at least 80% of the votes entitled to be cast by all holders of outstanding shares of voting stock and 66 2/3% of the votes entitled to be cast by all holders of outstanding shares of voting stock other than the interested shareholder or its affiliates or associates, unless, among other things, the corporation s shareholders receive a minimum price (as defined in the Business Combination Statute) for their shares and the consideration is received in cash or in the same form as previously paid by the interested shareholder for its shares.

A business combination with an interested shareholder which is approved by the board of directors of a Maryland corporation at any time before an interested shareholder first becomes an interested shareholder is not subject to the five-year moratorium or special voting requirements. An amendment to a Maryland corporation charter electing not to be subject to the foregoing requirements must be approved by the affirmative vote of at least 80% of the votes entitled to be cast by all holders of outstanding shares of voting stock and 66 2/3% of the votes entitled to be cast by holders of outstanding shares of voting stock who are not interested shareholders. Any such amendment is not effective until 18 months after the vote of shareholders and does not apply to any business combination of a corporation with a shareholder who became an interested shareholder on or prior to the date of such vote.

Control Share Acquisition Statute. The Maryland General Corporation Law imposes limitations on the voting rights of shares acquired in a control share acquisition. The control share statute defines a control share acquisition to mean the acquisition, directly or indirectly, of control shares subject to certain exceptions. Control shares of a Maryland corporation are defined to be voting shares of stock which, if aggregated with all other shares of stock previously acquired by the acquiror, would entitle the acquiror to exercise voting power in electing directors with one of the following ranges of voting power:

- (1) one-tenth or more but not less than one-third;
- (2) one-third or more but less than a majority; or
- (3) a majority of all voting power.

Control shares do not include shares which the acquiring person is entitled to vote as a result of having previously obtained shareholder approval. Control shares of a Maryland corporation acquired in a control share acquisition have no voting rights except to the extent approved by a vote of two-thirds of the votes entitled to be cast by shareholders in the election of directors, excluding shares of stock as to which the acquiring person, officers of the corporation and directors of the corporation who are employees of the corporation are entitled to exercise or direct the exercise of the voting power of the shares in the election of the directors.

The control share statute also requires Maryland corporations to hold a special meeting at the request of an actual or proposed control share acquiror generally within 50 days after a request is made with the submission of an acquiring person statement, but only if the acquiring person:

- (1) gives a written undertaking and, if required by the directors of the issuing corporation, posts a bond for the cost of the meeting; and
- (2) submits definitive financing agreements for the acquisition of the control shares to the extent that financing is not provided by the acquiring person.

In addition, unless the issuing corporation s charter or bylaws provide otherwise, the control share statute provides that the issuing corporation, within certain time limitations, shall have the right to redeem control shares (except those for which voting rights have previously been approved) for fair value as determined pursuant to the control share statue in the event:

- (1) there is a shareholder vote and the grant of voting rights is not approved; or
- (2) an acquiring person statement is not delivered to the target within 10 days following a control share acquisition.

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Moreover, unless the issuing corporation s charter or bylaws provide otherwise, the control share statute provides that if, before a control share acquisition occurs, voting rights are accorded to control shares which result in the acquiring person having majority voting power, then all shareholders other than the acquiring person have appraisal rights as provided under the Maryland General Corporation Law. An acquisition of shares may be exempted from the control share statute provided that a charter or bylaw provision is adopted for such purpose prior to the control share acquisition by any person with respect to the Company. The control share acquisition statute does not apply to shares acquired in a merger, consolidation or share exchange to which the corporation is a party.

Regulatory Restrictions

Allied Investment, a wholly owned subsidiary, is an SBIC. The SBA prohibits, without prior SBA approval, a change of control or transfers which would result in any person (or group of persons acting in concert) owning 10% or more of any class of capital stock of an SBIC. A change of control is any event which would result in a transfer of the power, direct or indirect, to direct the management and policies of an SBIC, whether through ownership, contractual arrangements or otherwise.

PLAN OF DISTRIBUTION

We may offer, from time to time, up to \$300,000,000 of our Securities. We may sell the Securities through underwriters or dealers, directly to one or more purchasers, through agents or through a combination of any such methods of sale. Any underwriter or agent involved in the offer and sale of the Securities will be named in the applicable prospectus supplement.

The distribution of the Securities may be effected from time to time in one or more transactions at a fixed price or prices, which may be changed, at prevailing market prices at the time of sale, at prices related to such prevailing market prices, or at negotiated prices, provided, however, that in the case of common stock, the offering price per share, less any underwriting commissions or discounts, must equal or exceed the net asset value (NAV) per share of our common stock at the time of the offering.

In connection with the sale of the Securities, underwriters or agents may receive compensation from the Company or from purchasers of the Securities, for whom they may act as agents, in the form of discounts, concessions or commissions. Underwriters may sell the Securities to or through dealers and such dealers may receive compensation in the form of discounts, concessions or commissions from the underwriters and/or commissions from the purchasers for whom they may act as agents. Underwriters, dealers and agents that participate in the distribution of the Securities may be deemed to be underwriters under the Securities Act, and any discounts and commissions they receive from the Company and any profit realized by them on the resale of the Securities may be deemed to be underwriting discounts and commissions under the Securities Act. Any such underwriter or agent will be identified and any such compensation received from the Company will be described in the applicable prospectus supplement.

Any common stock sold pursuant to a prospectus supplement will be quoted on the New York Stock Exchange, or another exchange on which the common stock is traded.

Under agreements into which the Company may enter, underwriters, dealers and agents who participate in the distribution of the Securities may be entitled to indemnification by the Company against certain liabilities, including liabilities under the Securities Act. Underwriters, dealers and agents may engage in transactions with, or perform services for, the Company in the ordinary course of business.

If so indicated in the applicable prospectus supplement, the Company will authorize underwriters or other persons acting as the Company s agents to solicit offers by certain institutions to purchase the Securities from the Company pursuant to contracts providing for payment and delivery on a future date. Institutions with which such contracts may be made include commercial and savings banks, insurance companies, pension funds, investment companies, educational and charitable institutions and others, but in all cases such institutions must be approved by the Company. The obligations of any purchaser under any such contract will be subject to the condition that the purchase of the Securities shall not at the time of delivery be prohibited under the laws of the jurisdiction to which such purchaser is subject. The underwriters and such other agents will not have any responsibility in respect of the validity or performance of such contracts. Such contracts will be subject only to those conditions set forth in the prospectus supplement, and the prospectus supplement will set forth the commission payable for solicitation of such contracts.

In order to comply with the securities laws of certain states, if applicable, the Securities offered hereby will be sold in such jurisdictions only through registered or licensed brokers or dealers. In addition, in certain states, the Securities may not be sold unless they have been registered or qualified for sale in the applicable state or an exemption from the registration or qualification requirement is available and is complied with.

LEGAL MATTERS

The legality of the Securities offered hereby will be passed upon for the Company by Sutherland Asbill & Brennan LLP, Washington, D.C. Certain legal matters will be passed upon for underwriters, if any, by the counsel named in the prospectus supplement.

SAFEKEEPING, TRANSFER AND DIVIDEND PAYING AGENT

AND REGISTRAR

The Company s and its subsidiaries investments are held in safekeeping by Riggs Bank, N.A. at 808 17th Street, N.W., Washington, D.C. 20006, as well as by LaSalle National Bank, located at 25 Northwest Point Boulevard, Suite 800, Elk Grove Village, Illinois 60007. American Stock Transfer and Trust Company, 59 Maiden Lane, New York, New York 10038 acts as the Company s transfer, dividend paying and reinvestment plan agent and registrar.

INDEPENDENT PUBLIC ACCOUNTANTS

The audited financial statements and schedules included in this prospectus and elsewhere in the registration statement to the extent and for the periods indicated in their reports have been audited by Arthur Andersen LLP, independent public accountants, and are included herein in reliance upon the authority of said firm as experts in giving said reports.

On March 29, 2002, we selected KPMG LLP to serve as our independent public accountants for the fiscal year ending December 31, 2002. We dismissed Arthur Andersen LLP as our independent accountants effective upon completion of the December 31, 2001 audit. The decision to change accountants was approved by our Audit Committee and Board of Directors and was ratified by our shareholders on May 7, 2002.

In connection with the audits for the two most recent fiscal years and through April 3, 2002, (1) there were no disagreements with Arthur Andersen on any matter of accounting

principle or practice, financial statement disclosure, auditing scope or procedure, whereby such disagreements, if not resolved to the satisfaction of Arthur Andersen, would have caused them to make reference thereto in their report on the financial statements for such years; and (2) there has been no reportable events (as defined in Item 304(a)(1)(v) of Regulation S-K).

The reports of Arthur Andersen on our financial statements for the past two years contained no adverse opinion or disclaimer of opinion and were not qualified or modified as to uncertainty, audit scope or accounting principle, except for the emphasis of matter related to the inherent uncertainty of determining the value of investments whose values have been estimated by the Board of Directors in good faith in the absence of readily ascertainable market values.

We have not consulted with KPMG during the last two years or the period from January 1, 2002 through April 3, 2002 on either the application of accounting principles to a specified transaction either completed or proposed or the type of audit opinion KPMG might issue on our financial statements.

We requested that Arthur Andersen furnish a letter addressed to the SEC stating whether or not Arthur Andersen agrees with the above statements. A copy of such letter to the SEC was included as Exhibit 16.1 to a Form 8-K we filed with the SEC on April 3, 2002.

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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS

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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEET

	March 31, 2002	December 31,	
		2001	2000
(in thousands, except share amounts) ASSETS	(Unaudited)		
Portfolio at value:			
Private finance (cost: 2002-\$1,568,704; 2001-\$1,553,966; 2000-\$1,262,529) \$1,604,891 \$1,595,072 \$1,282,467 Commercial real estate finance (cost: 2002-\$648,940; 2001-\$732,636; 2000-\$503,366) 649,169 734,518 505,534			
Total portfolio at value 2,254,060 2,329,590 1,788,001			
Other assets 142,500 130,234 63,367 Cash and cash equivalents 2,297 889 2,449			
Total assets \$2,398,857 \$2,460,713 \$1,853,817			

LIABILITIES AND SHAREHOLDERS EQUITY

Liabilities:

Notes payable and debentures \$876,056 \$876,056 \$704,648 Revolving credit facility 57,000 144,750 82,000 Accounts payable and other liabilities 77,460 80,784 30,477
Total liabilities 1,010,516 1,101,590 817,125
Commitments and Contingencies
Preferred stock 7,000 7,000 7,000 Shareholders equity:
Common stock, \$0.0001 par value, 200,000,000 shares authorized; 100,764,535, 99,607,396 and 85,291,696 shares issued and outstanding at March 31, 2002, December 31, 2001 and 2000, respectively 10 10 9
Additional paid-in capital 1,380,501 1,352,688 1,043,653 Notes receivable from sale of common stock (27,272) (26,028) (25,083)
Net unrealized appreciation on portfolio 32,468 39,981 19,378
Distributions in excess of earnings (4,366) (14,528) (8,265)
Total shareholders equity 1,381,341 1,352,123 1,029,692
Total liabilities and shareholders equity
\$2,398,857 \$2,460,713 \$1,853,817

The accompanying notes are an integral part of these consolidated financial statements.

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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF OPERATIONS

(in thousands, except per share amounts
Interest and related portfolio income:
Interest and dividends \$64,973 \$54,875 \$240,464 \$182,307 \$121,112 Premiums from loan dispositions 1,613 821 2,504 16,138 14,284
Fees and other income 15,805 9,375 46,142 13,144 5,744
Total interest and related portfolio income 82,391 65,071 289,110 211,589 141,140
Expenses:
Interest 17,469 15,930 65,104 57,412 34,860
Employee 8,035 6,446 29,656 26,025 22,889 Administrative
3,018 2,967 15,299 15,435 12,350

For the Three Months Ended March 31,		For the Years Ended December 31,			
2002	2001	2001	2000	1999	
(unau	dited)				

Total operating expenses 28,522 25,343 110,059 98,872 70,099
Net investment income before net realized and unrealized gains 53,869 39,728 179,051 112,717 71,041
Net realized and unrealized gains:
Net realized gains 9,605 1,154 661 15,523 25,391 Net unrealized gains (losses) (7,513) 11,146 20,603 14,861 2,138
(7,515) 11,140 20,005 14,001 2,150
Total net realized and unrealized gains 2,092 12,300 21,264 30,384 27,529
Net income before income taxes 55,961 52,028 200,315 143,101 98,570

Income tax benefit 412
Net increase in net assets resulting from operations \$55,961 \$52,028 \$200,727 \$143,101 \$98,570
Basic earnings per common share \$0.56 \$0.61 \$2.19 \$1.95 \$1.64
Diluted earnings per common share \$0.55 \$0.60 \$2.16 \$1.94 \$1.64

Weighted average common shares outstanding 99,977 85,504 91,564 73,165 59,877	basic			
Weighted average common shares outstanding 102,364 87,059 93,003 73,472 60,044	diluted			
The accompanying	notes are an integra	l part of these consolic	dated financial stateme	ents.
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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS

(in thousands, except per share amounts)
Operations:
Net investment income before net realized and unrealized gains \$53,869 \$39,728 \$179,051 \$112,717 \$71,041 Net realized gains
9,605 1,154 661 15,523 25,391
Net unrealized gains (losses) (7,513) 11,146 20,603 14,861 2,138
Income tax benefit
412
No.
Net increase in net assets resulting from operations 55,961 52,028 200,727 143,101 98,570
Shareholder distributions:
Common stock dividends
(53,259) (42,081) (186,157) (135,795) (97,941)
Preferred stock dividends (55) (55) (230) (230) (230)

Ended		For the Years Ended			
March 31,		December 31,			
2002	2001	2001	2000	1999	

Edgar Filing: ALLIED CAPITAL CORP - Form N-2 Net decrease in net assets resulting from shareholder distributions (53,314) (42,136) (186,387) (136,025) (98,171) Capital share transactions: Sale of common stock 19,950 9,950 286,888 250,912 164,269 Issuance of common stock for portfolio investments 5,157 86,076 Issuance of common stock upon the exercise of stock options 6,293 2,904 10,660 3,309 5,920 Issuance of common stock in lieu of cash distributions 1,572 1,785 6,331 4,773 4,610 Net (increase) decrease in notes receivable from sale of common stock (1,244) 22 (945) 4,378 (5,725) Net decrease in common stock held in deferred compensation trust 6,218 6,972 Other (563) (290) Net increase in net assets resulting from capital share transactions 26,571 14,661 308,091 355,103 175,756

Total increase in net assets

\$1,352,123 \$1,029,692 \$1,029,692 \$667,513 \$491,358 Wet assets at end of period
\$1,352,123 \$1,029,692 \$1,029,692 \$667,513 \$491,358 Wet assets at end of period
\$1,352,123 \$1,029,692 \$1,029,692 \$667,513 \$491,358 When the second seco
\$1,352,123 \$1,029,692 \$1,029,692 \$667,513 \$491,358 Wet assets at end of period
\$1,352,123 \$1,029,692 \$1,029,692 \$667,513 \$491,358 Wet assets at end of period
\$1,352,123 \$1,029,692 \$1,029,692 \$667,513 \$491,358 Wet assets at end of period
Net assets at end of period \$1,381,341 \$1,054,245 \$1,352,123 \$1,029,692 \$667,513
Net asset value per common share \$13.71 \$12.26 \$13.57 \$12.11 \$10.20
Common shares outstanding at end of period 100,765 85,956 99,607 85,057 65,414

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The accompanying notes are an integral part of these consolidated financial statements.
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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS

(in thousands)
Cash flows from operating activities:
Net increase in net assets resulting from operations \$55,961 \$52,028 \$200,727 \$143,101 \$98,570 Adjustments
Portfolio investments (80,040) (150,758) (675,172) (827,025) (751,871) Repayments of investment principal 31,013 30,281 74,461 111,031 139,561 Proceeds from investment sales 125,099 35,187 129,980 280,244 198,368 Change in accrued or reinvested interest and dividends (13,258) (14,577) (51,554) (32,245) (12,842) Changes in other assets and liabilities (10,033) (2,060) 1,290 3,472 2,376 Amortization of loan discounts and fees (3,883) (2,668) (13,929) (10,101) (10,674) Depreciation and amortization 266 257 994 925 788 Realized losses 3,320 746 9,446 13,081 6,145 Net unrealized (gains) losses 7,513 (11,146) (20,603) (14,861) (2,138)
Net cash provided by (used in) operating activities 115,958 (62,710) (344,360) (332,378) (331,717)

Mo	e Three nths ded	For th	o Voors	Endod	
March 31,		For the Years Ended December 31,			
2002	2001	2001	2000	1999	
(unau	dited)				

Cash flows from financing activities:
Sale of common stock
19,950 9,950 286,888 250,912 164,269
Collections of notes receivable from sale of common stock
217 1,501 5,090 6,363 195
Common dividends and distributions paid
(51,687) (40,296) (179,826) (131,022) (95,031) Preferred stock dividends paid
(55) (55) (230) (230) (230)
Net borrowings under notes payable and debentures
10,628 166,150 217,298 254,000
Net borrowings under (repayments on) revolving line of credit
(87,750) 86,500 62,750 (23,500) 4,500 Other financing activities
4,775 1,425 1,978 (3,149) (2,906)
1,775 1,125 1,576 (5,175) (2,500)
Net cash provided by (used in) financing activities
(114,550) 69,653 342,800 316,672 324,797
Not increase (degreese) in each and each equivalents
Net increase (decrease) in cash and cash equivalents \$1,408 \$6,943 \$(1,560) \$(15,706) \$(6,920)
Cook and each equivalents at hadinairfi1
Cash and cash equivalents at beginning of period \$889 \$2,449 \$2,449 \$18,155 \$25,075
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Cash and cash equivalents at end of period \$2,297 \$9,392 \$889 \$2,449 \$18,155	
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The accompanying notes are an integral part	of these consolidated financial statements.
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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF INVESTMENTS

Private Finance

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		<u> </u>	
Portfolio Company (in thousands, except number of shares)	Investment(2)	(una Cost	udited) Value
(in thousands, except number of shares)	mvestment(2)		- value
ACE Products, Inc.	Loans	\$ 17,164	\$ 17,164
Acme Paging, L.P.	Loan	750	750
	Debt Securities	6,993	6,993
	Limited Partnership Interest	3,640	2,184
Advantage Mayer, Inc.	Debt Securities	10,947	10,947
	Warrants		
Alderwoods Group, Inc.(1)	Debt Securities	6,129	6,129
	Common Stock (357,568 shares)	5,006	3,006
Allied Office Products, Inc.	Debt Securities	7,477	7,477
	Warrants	629	629
American Barbecue & Grill, Inc.	Warrants	125	
American Healthcare Services, Inc.	Debt Securities	40,780	40,780
	Common Stock (79,567,042 shares)	1,000	100
	Guaranty (\$915)		
American Home Care Supply, LLC	Debt Securities	6,920	6,920
	Warrants	579	1,579
Aspen Pet Products, Inc.	Loans	14,816	14,816
	Preferred Stock (2,021 shares)	1,981	1,981
	Common Stock (1,400 shares)	140	140
ASW Holding Corporation	Warrants	25	25
Autania AG(1)	Debt Securities	4,460	4,460
	Common Stock (250,000 shares)	2,193	2,193
Avborne, Inc.	Debt Securities	12,959	6,584
	Warrants	1,180	
Bakery Chef, Inc.	Loans	17,306	17,306
Blue Rhino Corporation(1)	Debt Securities	13,864	13,864
	Warrants	1,200	5,750
Border Foods, Inc.	Debt Securities	9,329	9,329
	Preferred Stock (50,919 shares)	2,000	2,000

	Warrants	665	665
Business Loan Express, Inc.	Loan	6,000	6,000
	Debt Securities	78,481	78,481
	Preferred Stock (25,111 shares)	25,111	25,111
	Common Stock (25,503,043 shares)	104,596	120,096
	Guaranty (\$51,460 See Note 3)		
Camden Partners Strategic Fund II, L.P.	Limited Partnership Interest	1,785	1,829
CampGroup, LLC	Debt Securities Warrants	2,711 220	2,711 220

⁽¹⁾ Public company.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance

naudited) Value
\$ 3,250
240 550
3,471 248 1,250 290
6,882 1,000 8,035
10,909 1,800 200
2,738
1,782 1,427 832
2,346 6,674 576
10,335 5,325
9,754
1,432
7,131 186
1,145 14,375 3,310
1,250

March 31, 2002

Directory Investment Corporation	Common Stock (470 shares)	112	32
Directory Lending Corporation	Series A Common Stock (34 shares) Series B Common Stock (6 shares) Series C Common Stock (10 shares)	8 22	
Drilltec Patents & Technologies Company, Inc.	Loan Debt Securities Warrants	10,918 1,500	9,262 1,500
eCentury Capital Partners, L.P.	Limited Partnership Interest	1,875	1,800

⁽¹⁾ Public company.

The accompanying notes are an integral part of these consolidated financial statements.

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⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance

Private Finance		March 31, 2002	
Portfolio Company (in thousands, except number of shares)	Investment(2)	(una	udited) Value
EDM Consulting, LLC	Debt Securities Common Stock (140 shares)	\$ 1,875 250	\$ 443
El Dorado Communications, Inc.	Loans	306	306
Elexis Beta GmbH	Options	426	526
Elmhurst Consulting, LLC	Loan Common Stock (74 shares) Guaranty (\$2,800)	9,767 5,165	9,767 5,165
Eparfin S.A.	Loan	29	29
E-Talk Corporation	Debt Securities Warrants	8,852 1,157	4,509
Ex Terra Credit Recovery, Inc.	Preferred Stock (500 shares) Common Stock (2,500 shares) Warrants	568	318
Executive Greetings, Inc.	Debt Securities Warrants	16,658 360	16,658 360
Fairchild Industrial Products Company	Debt Securities Warrants	5,889 280	5,889 2,378
Foresite Towers, LLC	Equity Interest	15,500	15,500
Galaxy American Communications, LLC	Debt Securities Options Guaranty (\$750)	48,863	39,211
Garden Ridge Corporation	Debt Securities Preferred Stock (1,130 shares) Common Stock (188,400 shares)	27,006 1,130 613	27,006 1,130 613
GC-Sun Holdings II, LP (Kar Products, LP)	Loans	8,167	8,167
Gibson Guitar Corporation	Debt Securities Warrants	17,369 525	17,369 2,325
Ginsey Industries, Inc.	Loans Convertible Debentures Warrants	5,000 500	5,000 500 504
Global Communications, LLC	Loan Debt Securities Equity Interest	1,996 15,068 11,067	1,996 15,068 11,067

	Options	1,639	1,639
Grant Broadcasting Systems II	Warrants	87	5,976
Grotech Partners, VI, L.P.	Limited Partnership Interest	1,463	1,029
The Hartz Mountain Corporation	Debt Securities Common Stock (200,000 shares) Warrants	27,474 2,000 2,613	27,474 2,000 2,613

⁽¹⁾ Public company.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance

Private Finance		March 31, 2002	
Portfolio Company	Investment(2)	(una	udited)
(in thousands, except number of shares)		Cost	Value
HealthASPex, Inc.	Preferred Stock (1,451,380 shares) Preferred Stock (1,000,000 shares) Common Stock (1,451,380 shares)	\$ 4,900 731 4	\$ 4,011 620
The Hillman Companies Inc.	Debt Securities	40,546	40,546
	Common Stock (6,890,937 shares)	57,156	57,156
HMT, Inc.	Debt Securities	9,015	9,015
	Common Stock (300,000 shares)	3,000	3,000
	Warrants	1,155	1,155
Hotelevision, Inc.	Preferred Stock (315,100 shares)	315	315
Icon International, Inc.	Common Stock (35,228 shares)	1,219	1,519
Impact Innovations Group, LLC	Debt Securities	6,661	6,661
	Warrants	1,674	1,674
Intellirisk Management Corporation	Loans	22,568	22,568
International Fiber Corporation	Debt Securities	22,423	22,423
	Common Stock (1,029,069 shares)	5,483	6,982
	Warrants	550	700
iSolve Incorporated	Preferred Stock (14,853 shares) Common Stock (13,306 shares)	874 14	
Jakel, Inc.	Loan	23,369	23,369
JRI Industries, Inc.	Debt Securities	1,977	1,977
	Warrants	74	74
Julius Koch USA, Inc.	Debt Securities	759	759
	Warrants	259	7,000
Kirker Enterprises, Inc.	Warrants	348	3,501
	Equity Interest	4	4
Kirkland s, Inc.	Debt Securities	7,200	7,200
	Preferred Stock (917 shares)	412	412
	Warrants	96	96
Kyrus Corporation	Debt Securities	7,595	7,595
	Warrants	348	348
Liberty-Pittsburgh Systems, Inc.	Debt Securities	3,491	3,491
	Common Stock (123,929 shares)	142	142

Litterer Beteiligungs-GmbH	Debt Securities Equity Interest	1,070 358	1,070 358
Logic Bay Corporation	Preferred Stock (1,131,222 shares)	5,000	5,000
Love Funding Corporation	Preferred Stock (26,000 shares)	359	213
Magna Card, Inc.	Debt Securities Preferred Stock (1,875 shares) Common Stock (4,687 shares)	153 94	153 94

⁽¹⁾ Public company.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance

Private Finance		March 31, 2002	
Portfolio Company (in thousands, except number of shares)	Investment(2)	(una Cost	udited) Value
Master Plan, Inc.	Loan Common Stock (156 shares)	\$ 1,204 42	\$ 1,204 42
Matrics, Inc.	Preferred Stock (511,876 shares) Warrants	500	500
MedAssets.com, Inc.	Debt Securities Preferred Stock (260,418 shares) Warrants	15,114 2,049 136	15,114 2,049 136
Mid-Atlantic Venture Fund IV, L.P.	Limited Partnership Interest	2,475	1,528
Midview Associates, L.P.	Warrants		
Monitoring Solutions, Inc.	Debt Securities Common Stock (33,333 shares) Warrants	1,823	153
MortgageRamp.com, Inc.	Common Stock (772,000 shares)	3,860	3,860
Morton Grove Pharmaceuticals, Inc.	Loan Preferred Stock (106,947 shares)	16,356 5,000	16,356 9,000
Most Confiserie GmbH & Co KG	Loan	943	943
MVL Group, Inc.	Loan Debt Securities Warrants	16,138 14,924 643	15,916 14,924 643
NetCare, AG	Loan Common Stock (262,784 shares)	760 230	760 230
NETtel Communications, Inc.	Debt Securities	11,334	4,334
Nobel Learning Communities, Inc.(1)	Debt Securities Preferred Stock (1,063,830 shares) Warrants	9,679 2,000 575	9,679 2,000 575
North American Archery, LLC	Loans Convertible Debentures Guaranty (\$645)	1,390 2,248	840 2,008
Northeast Broadcasting Group, L.P.	Debt Securities	295	295
Novak Biddle Venture Partners III, L.P.	Limited Partnership Interest	420	420
Nursefinders, Inc.	Debt Securities	11,373	11,373

	Warrants	900	1,500
Onyx Television GmbH	Preferred Units (120,000 shares)	201	201
Opinion Research Corporation(1)	Debt Securities Warrants	14,227 996	14,227 996

⁽¹⁾ Public company.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance

Private Finance		March	31, 2002
Portfolio Company (in thousands, except number of shares)	Investment(2)	(una Cost	udited) Value
Oriental Trading Company, Inc.	Loan Debt Securities Preferred Equity Interest Common Equity Interest Warrants	\$ 128 12,788 1,500	\$ 128 12,788 1,822 265
Outsource Partners, Inc.	Debt Securities Warrants	24,021 826	24,021 826
Packaging Advantage Corporation	Debt Securities Common Stock (200,000 shares) Warrants	11,610 2,000 963	11,610 2,000 963
Pico Products, Inc.	Loan	1,406	1,406
Polaris Pool Systems, Inc.	Debt Securities Warrants	10,658 1,050	10,658 1,050
Powell Plant Farms, Inc.	Loan	18,152	18,152
Proeducation GmbH	Loan	321	321
Professional Paint, Inc.	Debt Securities Preferred Stock (15,000 shares) Common Stock (110,000 shares)	22,086 18,309 69	22,086 18,309 3,069
Progressive International Corporation	Debt Securities Preferred Stock (500 shares) Common Stock (197 shares) Warrants	3,961 500 13	3,961 500 13
Prosperco Finanz Holding AG	Debt Securities Common Stock (1,528 shares) Warrants	5,276 1,059	5,276 1,059
Raytheon Aerospace, LLC	Debt Securities Equity Interest	5,090	5,090
Redox Brands, Inc.	Debt Securities Warrants	9,556 584	9,556 584
Schwinn Holdings Corporation	Debt Securities	10,195	1,835
Seasonal Expressions, Inc.	Preferred Stock (1,000 shares)	500	
Simula, Inc.(1)	Loan	20,223	20,223
Soff-Cut Holdings, Inc.	Debt Securities	8,587	8,587

	Preferred Stock (300 shares)	300	300
	Common Stock (2,000 shares)	200	200
	Warrants	446	446
Southwest PCS, LLC	Loan	8,401	8,401
Spa Lending Corporation	Preferred Stock (28,672 shares)	424	367
	Common Stock (6,208 shares)	76	18

⁽¹⁾ Public company.

The accompanying notes are an integral part of these consolidated financial statements.

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⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance

Private Finance		March	31, 2002
Portfolio Company (in thousands, except number of shares)	Investment(2)	(una	udited) Value
Staffing Partners Holding Company, Inc.	Debt Securities Preferred Stock (414,600 shares) Common Stock (50,200 shares) Warrants	\$ 4,992 2,073 50 10	\$ 4,992 2,073 50 10
Startec Global Communications Corporation(1)	Loan Debt Securities Common Stock (258,064 shares) Warrants	22,815 21,286 3,000	22,815 10,301
STS Operating, Inc.	Common Stock (3,000,000 shares)	3,177	3,177
SunStates Refrigerated Services, Inc.	Loans Debt Securities	6,062 2,445	4,573 877
Sure-Tel, Inc.	Loan Preferred Stock (1,116,902 shares) Warrants Options	1,207 4,642 662	1,207 4,642 662
Sydran Food Services II, L.P.	Debt Securities Equity Interest	12,973 3,909	12,973 3,909
Total Foam, Inc.	Debt Securities Common Stock (910 shares)	262 10	127
Tubbs Snowshoe Company, LLC	Debt Securities Equity Interests Warrants	3,917 500 54	3,917 500 54
United Pet Group, Inc.	Debt Securities Warrants	9,017 15	9,017 15
Updata Venture Partners, II, L.P.	Limited Partnership Interest	2	1,492
Velocita, Inc.(1)	Debt Securities Warrants	11,718 3,540	4,318
Venturehouse Group, LLC	Equity Interest	667	398
Walker Investment Fund II, LLLP	Limited Partnership Interest	1,200	943
Warn Industries, Inc.	Debt Securities Warrants	18,646 1,429	18,646 3,129
Williams Brothers Lumber Company	Warrants	24	322

Wilmar Industries, Inc.	Debt Securities	33,132	33,132
	Preferred Stock (199,313 shares)	1,849	1,849
	Common Stock (15,615 shares)	139	139
	Warrants	1,181	1,181
Wilshire Restaurant Group, Inc.	Debt Securities	15,368	15,368
	Warrants	735	735
Wilton Industries, Inc.	Loan	12,000	12,000

⁽¹⁾ Public company.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance

March 31, 2002

Portfolio Company		(unaudited)		
(in thousands, except number of shares)	Investment(2)	Cost	Value	
Woodstream Corporation	Loan	\$ 572	\$ 572	
•	Debt Securities	7,641	7,641	
	Equity Interests	1,700	4,547	
	Warrants	450	1,203	
WyoTech Acquisition	Debt Securities	12,597	12,597	
Corporation	Preferred Stock (100 shares)	3,700	3,700	
-	Common Stock (99 shares)	100	54,100	
Total private finance (133 investments)		\$1,568,704	\$1,604,891	

⁽¹⁾ Public company.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

March 31, 2002 (unaudited)

Stated Interest

Face

Cost Value

(in thousands, except number of loans)

Commercial Real Estate Finance

CMBS

CMBS Bonds

Mortgage Capital Funding, Series 1998-MC3

5.5% \$54,491 \$27,051 \$27,051

Morgan Stanley Capital I, Series 1999-RM1

6.4% 51,046 21,536 21,536

COMM 1999-1

5.6% 74,879 36,016 36,016

Morgan Stanley Capital I, Series 1999-FNV1

6.1% 37,762 16,780 16,780

DLJ Commercial Mortgage Trust 1999-CG2

6.1% 83,718 36,672 36,672

Commercial Mortgage Acceptance Corp., Series 1999-C1

6.8% 34,856 16,324 16,324

LB Commercial Mortgage Trust, Series 1999-C2

6.7% 29,005 11,463 11,463

Chase Commercial Mortgage Securities Corp.,

Series 1999-2

6.5% 37,430 16,566 16,566

FUNB CMT, Series 1999-C4

6.5% 43,372 18,243 18,243

Heller Financial, HFCMC Series 2000 PH-1

6.8% 45,456 18,544 18,544

SBMS VII, Inc., Series 2000-NL1

7.2% 20,804 10,747 10,747

DLJ Commercial Mortgage Trust, Series 2000-CF1

7.0% 38,685 18,274 18,274

Deutsche Bank Alex. Brown, Series Comm 2000-C1

6.9% 39,379 17,485 17,485

LB-UBS Commercial Mortgage Trust, Series 2000-C4

6.9% 34,967 12,651 12,651

Credit Suisse First Boston Mortgage Securities Corp.,

Series 2001-CK1

5.9% 43,288 18,041 18,041

JP Morgan-CIBC-Deutsche 2001

5.8% 46,326 19,705 19,705

Lehman Brothers-UBS Warburg 2001-C4

6.4% 49,582 21,891 21,891

SBMS VII, Inc., Series 2001-C1

6.1% 41,109 15,974 15,974

GE Capital Commercial Mortgage Securities Corp.,

Series 2001-2

6.1% 45,218 19,835 19,835

Credit Suisse First Boston Mortgage Securities Corp.,

Series 2001-CKN5

5.2% 59,602 28,062 28,062

JP Morgan Chase Commercial Mortgage Securities Corp.,

Series 2001-C1

5.6% 42,747 16,100 16,100

SBMS VII, Inc., Series 2001-C2 6.2% 47,353 21,960 21,960 FUNB CMT, Series 2002-C1 6.0% 38,238 16,491 16,491 Collateralized Debt Obligations

Crest 2001-1, Ltd. 24,153 24,153 24,153 Crest 2002-1, Ltd. 23,104 23,104 23,104

Total CMBS \$1,086,570 \$503,668 \$503,668

		Interest Rate Ranges	Number of Loans	Cost	Value
Commercial Mortgage Loans					
8 8		Up to 6.99%	10	\$ 8,096	\$ 9,518
		7.00%- 8.99%	24	27,096	28,903
		9.00%-10.99%	13	12,072	12,071
		11.00%-12.99%	13	10,054	10,053
		13.00%-14.99%	7	12,500	12,293
		15.00% and above	1	55	55
	Total commercial mortgage loans		68	\$69,873	\$72,893
Residual Interest Real Estate Owned 5,719 3,228				\$69,680	\$69,380
Total commercial real estate finance \$648,940 \$649,169					
Total portfolio \$2,217,644 \$2,254,060					

⁽¹⁾ Public company.

The accompanying notes are an integral part of these consolidated financial statements.

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⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF INVESTMENTS

Private Finance Portfolio Company		Decembe	er 31, 2001
(in thousands, except number of shares)	Investment(2)	Cost	Value
Ability One Corporation	Loans	\$ 10,657	\$ 10,657
ACE Products, Inc.	Loans	16,875	16,875
Acme Paging, L.P.	Debt Securities Limited Partnership Interest	6,992 3,640	6,992 2,184
Advantage Mayer, Inc.	Debt Securities Warrants	10,945	10,945
Allied Office Products, Inc.	Debt Securities Warrants	7,491 629	7,491 629
American Barbecue & Grill, Inc.	Warrants	125	
American Home Care Supply, LLC	Debt Securities Warrants	6,906 579	6,906 1,579
American Physicians Services, Inc. (formerly Physicians Speciality Corporation)	Debt Securities Common Stock (79,567,042 shares) Guaranty (\$195)	40,194 1,000	40,194 100
Aspen Pet Products, Inc.	Loans Preferred Stock (1,860 shares) Common Stock (1,400 shares)	14,576 1,981 140	14,576 1,981 140
ASW Holding Corporation	Warrants	25	25
Aurora Communications, LLC	Loans Equity Interest	15,809 2,461	15,809 6,050
Autania AG(1)	Debt Securities Common Stock (250,000 shares)	4,762 2,261	4,762 2,261
Avborne, Inc.	Debt Securities Warrants	12,750 1,180	6,375
Bakery Chef, Inc.	Loans	17,018	17,018
Blue Rhino Corporation(1)	Debt Securities Warrants	13,816 1,200	13,816 2,000
Border Foods, Inc.	Debt Securities Preferred Stock (50,919 shares) Warrants	9,313 2,000 665	9,313 2,000 665

Business Loan Express, Inc.	Loan Debt Securities Preferred Stock (25,111 shares) Common Stock (25,503,043 shares) Guaranty (\$51,350 See Note 3)	6,000 76,242 25,111 104,596	6,000 76,242 25,111 120,096
Camden Partners Strategic Fund II, L.P.	Limited Partnership Interest	1,295	1,295
CampGroup, LLC	Debt Securities Warrants	2,702 220	2,702 220

⁽¹⁾ Public company.

The accompanying notes are an integral part of these consolidated financial statements.

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⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance		Decembe	er 31, 2001
Portfolio Company (in thousands, except number of shares)	Investment(2)	Cost	Value
Candlewood Hotel Company(1)	Preferred Stock (3,250 shares)	\$ 3,250	\$ 3,250
Celebrities, Inc.	Loan Warrants	244 12	244 550
Classic Vacation Group, Inc.(1)	Loan	6,399	6,399
Colibri Holding Corporation	Loans Preferred Stock (237 shares) Common Stock (3,362 shares) Warrants	3,464 237 1,250 290	3,464 237 1,250 290
The Color Factory Inc.	Loan Preferred Stock (600 shares) Common Stock (980 shares) Guaranty (\$476)	5,346 788 6,535	5,346 788 8,035
Component Hardware Group, Inc.	Debt Securities Preferred Stock (18,000 shares) Common Stock (2,000 shares)	10,774 1,800 200	10,774 1,800 200
Convenience Corporation of America	Debt Securities Preferred Stock (31,521 shares) Warrants	8,355 334	2,738
Cooper Natural Resources, Inc.	Debt Securities Preferred Stock (6,316 shares) Warrants	1,750 1,427 832	1,750 1,427 832
CorrFlex Graphics, LLC	Debt Securities Warrants Options	2,312	2,312 6,674 576
Coverall North America, Inc.	Loan Debt Securities Warrants	10,309 5,324	10,309 5,324
CPM Acquisition Corporation	Loan	9,604	9,604
Csabai Canning Factory Rt	Hungarian Quotas (9.2%)	700	
CTT Holdings	Loan	1,388	1,388
CyberRep	Loan Debt Securities Warrants	1,109 14,209 660	1,109 14,209 3,310
The Debt Exchange Inc.	Preferred Stock (921,829 shares)	1,250	1,250
Directory Investment Corporation	Common Stock (470 shares)	112	32

Directory Lending Corporation	Series A Common Stock (34 shares) Series B Common Stock (6 shares) Series C Common Stock (10 shares)	8 22	
Drilltec Patents & Technologies Company, Inc.	Loan Debt Securities Warrants	10,918 1,500	9,262 1,500
eCentury Capital Partners, L.P.	Limited Partnership Interest	1,875	1,800

⁽¹⁾ Public company.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance		December 31, 2001	
Portfolio Company (in thousands, except number of shares)	Investment(2)	Cost	Value
EDM Consulting, LLC	Debt Securities Common Stock (100 shares)	\$ 1,875 250	\$ 443
El Dorado Communications, Inc.	Loans	306	306
Elexis Beta GmbH	Options	426	526
Elmhurst Consulting, LLC	Loan Common Stock (74 shares) Guaranty (\$2,800)	7,762 5,157	7,762 5,157
Eparfin S.A.	Loan	29	29
E-Talk Corporation	Debt Securities Warrants	8,852 1,157	6,509
Ex Terra Credit Recovery, Inc.	Preferred Stock (500 shares) Common Stock (2,500 shares) Warrants	568	318
Executive Greetings, Inc.	Debt Securities Warrants	15,938 360	15,938 360
Fairchild Industrial Products Company	Debt Securities Warrants	5,872 280	5,872 2,378
Foresite Towers, LLC	Equity Interest	15,500	15,500
FTI Consulting, Inc.(1)	Warrants		510
Galaxy American Communications, LLC	Debt Securities Options Guaranty (\$750)	48,869	39,217
Garden Ridge Corporation	Debt Securities Preferred Stock (1,130 shares) Common Stock (471 shares)	26,948 1,130 613	26,948 1,130 613
Gibson Guitar Corporation	Debt Securities Warrants	17,175 525	17,175 2,325
Ginsey Industries, Inc.	Loans Convertible Debentures Warrants	5,000 500	5,000 500 504
Global Communications, LLC	Loan Debt Securities Equity Interest Options	1,990 14,884 11,067 1,639	1,990 14,884 11,067 1,639

Grant Broadcasting Systems II	Warrants	87	5,976
Grant Television II LLC	Options	492	492
Grotech Partners, VI, L.P.	Limited Partnership Interest	1,463	1,060
The Hartz Mountain Corporation	Debt Securities Common Stock (200,000 shares) Warrants	27,408 2,000 2,613	27,408 2,000 2,613

⁽¹⁾ Public company.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance Portfolio Company		December 31, 2001			
(in thousands, except number of shares)	Investment(2)	Cost	Value		
HealthASPex, Inc.	Preferred Stock (1,036,700 shares) Preferred Stock (414,680 shares) Common Stock (1,451,380 shares)	\$ 4,752 760 4	\$ 3,890 622		
HMT, Inc.	Debt Securities Common Stock (300,000 shares) Warrants	8,995 3,000 1,155	8,995 3,000 1,155		
Hotelevision, Inc.	Preferred Stock (315,100 shares)	315	315		
Icon International, Inc.	Common Stock (37,821 shares)	1,219	1,519		
Impact Innovations Group, LLC	Debt Securities Warrants	6,598 1,674	6,598 1,674		
Intellirisk Management Corporation	Loans	22,334	22,334		
International Fiber Corporation	Debt Securities Common Stock (1,029,068 shares) Warrants	22,257 5,483 550	22,257 6,982 700		
iSolve Incorporated	Preferred Stock (14,853 shares) Common Stock (13,306 shares)	874 14			
Jakel, Inc.	Loan	22,291	22,291		
JRI Industries, Inc.	Debt Securities Warrants	1,972 74	1,972 74		
Julius Koch USA, Inc.	Debt Securities Warrants	1,066 259	1,066 7,000		
Kirker Enterprises, Inc.	Warrants Equity Interest	348 4	3,501 4		
Kirkland s, Inc.	Debt Securities Preferred Stock (917 shares) Warrants	7,676 412 96	7,676 412 96		
Kyrus Corporation	Debt Securities Warrants	7,810 348	7,810 348		
Liberty-Pittsburgh Systems, Inc.	Debt Securities Common Stock (64,535 shares)	3,487 142	3,487 142		
The Loewen Group, Inc.(1)	High-Yield Senior Secured Debt	15,150	12,440		
Logic Bay Corporation	Preferred Stock (1,131,222 shares)	5,000	5,000		

Love Funding Corporation	Preferred Stock (26,000 shares)	359	213
Magna Card, Inc.	Debt Securities Preferred Stock (1,875 shares) Common Stock (4,687 shares)	153 94	153 94
Master Plan, Inc.	Loan Common Stock (156 shares)	1,204 42	1,204 2,042
Matrics, Inc.	Preferred Stock (511,876 shares)	500	500

⁽¹⁾ Public company.

The accompanying notes are an integral part of these consolidated financial statements.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance		December 31, 2001			
Portfolio Company (in thousands, except number of shares)	Investment(2)	Cost	Value		
MedAssets.com, Inc.	Debt Securities Preferred Stock (260,417 shares) Warrants	\$14,949 2,049 136	\$14,949 2,049 136		
Mid-Atlantic Venture Fund IV, L.P.	Limited Partnership Interest	2,475	1,586		
Midview Associates, L.P.	Warrants				
Monitoring Solutions, Inc.	Debt Securities Common Stock (33,333 shares) Warrants	1,823	153		
MortgageRamp.com, Inc.	Common Stock (800,000 shares)	3,860	3,860		
Morton Grove Pharmaceuticals, Inc.	Loan Preferred Stock (106,947 shares)	16,150 5,000	16,150 9,000		
Most Confiserie GmbH & Co KG	Loan	933	933		
MVL Group, Inc.	Loan Debt Securities Warrants Guaranty (\$1,357)	1,856 14,806 643	1,856 14,806 643		
NetCare, AG	Loan	811	811		
NETtel Communications, Inc.	Debt Securities	11,334	4,334		
Nobel Learning Communities, Inc.(1)	Debt Securities Preferred Stock (265,957 shares) Warrants	9,656 2,000 575	9,656 2,000 575		
North American Archery, LLC	Loans Convertible Debentures Guaranty (\$270)	1,390 2,248	840 2,008		
Northeast Broadcasting Group, L.P.	Debt Securities	310	310		
Novak Biddle Venture Partners III, L.P.	Limited Partnership Interest	330	330		
Nursefinders, Inc.	Debt Securities Warrants	11,341 900	11,341 1,500		
Onyx Television GmbH	Preferred Units (600,000 shares)	201	201		
Opinion Research Corporation(1)	Debt Securities Warrants	14,186 996	14,186 996		
Oriental Trading Company, Inc.	Loan	128	128		

	Debt Securities Preferred Equity Interest Common Equity Interest	12,719 1,500	12,719 1,793
	Warrants	13	295
Outsource Partners, Inc.	Debt Securities Warrants	23,994 826	23,994 826

⁽¹⁾ Public company.

The accompanying notes are an integral part of these consolidated financial statements.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance		December 31, 2001			
Portfolio Company (in thousands, except number of shares)	Investment(2)	Cost	Value		
Packaging Advantage Corporation	Debt Securities Common Stock (200,000 shares) Warrants	\$11,586 2,000 963	\$11,586 2,000 963		
Pico Products, Inc.	Loan	1,406	1,406		
Polaris Pool Systems, Inc.	Debt Securities Warrants	6,581 1,050	6,581 1,050		
Powell Plant Farms, Inc.	Loan	16,993	16,993		
Proeducation GmbH	Loan	206	206		
Professional Paint, Inc.	Debt Securities Preferred Stock (15,000 shares) Common Stock (110,000 shares)	21,409 17,215 69	21,409 17,215 3,069		
Progressive International Corporation	Debt Securities Preferred Stock (500 shares) Common Stock (197 shares) Warrants	3,958 500 13	3,958 500 13		
Prosperco Finanz Holding AG	Debt Securities Common Stock (1,528 shares) Warrants	4,899 956	4,899 956		
Raytheon Aerospace, LLC	Debt Securities Equity Interest	5,051	5,051		
Redox Brands, Inc.	Debt Securities Warrants	9,462 584	9,462 584		
Schwinn Holdings Corporation	Debt Securities	10,195	1,835		
Seasonal Expressions, Inc.	Preferred Stock (1,000 shares)	500			
Simula, Inc.(1)	Loan	19,914	19,914		
Soff-Cut Holdings, Inc.	Debt Securities Preferred Stock (300 shares) Common Stock (2,000 shares) Warrants	8,569 300 200 446	8,569 300 200 446		
Southwest PCS, LLC	Loan	8,243	8,243		
Spa Lending Corporation	Preferred Stock (28,625 shares) Common Stock (6,208 shares)	485 25	375 18		
Staffing Partners Holding	Debt Securities	4,992	4,992		

Company, Inc.	Preferred Stock (414,600 shares) Common Stock (50,200 shares) Warrants	2,073 50 10	2,073 50 10
Startec Global Communications Corporation(1)	Loan Debt Securities Common Stock (258,064 shares) Warrants	22,815 21,286 3,000	22,815 10,301
STS Operating, Inc.	Common Stock (3,000,000 shares)	3,177	3,177

⁽¹⁾ Public company.

The accompanying notes are an integral part of these consolidated financial statements.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

Private Finance		December 31, 2001				
Portfolio Company (in thousands, except number of shares)	Investment(2)	Cost	Value			
SunSource Inc. (The Hillman Companies, Inc.)	Debt Securities Common Stock (6,890,937 shares)	\$ 40,071 57,156	\$ 40,071 57,156			
SunStates Refrigerated Services, Inc.	Loans Debt Securities	6,062 2,445	4,573 877			
Sure-Tel, Inc.	Loan Preferred Stock (1,116,902 shares) Warrants Options	1,207 4,642 662	1,207 4,642 662			
Sydran Food Services II, L.P.	Debt Securities Equity Interest	12,973 3,909	12,973 3,909			
Total Foam, Inc.	Debt Securities Common Stock (910 shares)	263 10	127			
Tubbs Snowshoe Company, LLC	Debt Securities Equity Interests Warrants	3,913 500 54	3,913 500 54			
United Pet Group, Inc.	Debt Securities Warrants	4,965 15	4,965 15			
Updata Venture Partners, II, L.P.	Limited Partnership Interest	2,300	3,865			
Velocita, Inc.(1)	Debt Securities Warrants	11,677 3,540	11,677 3,540			
Venturehouse Group, LLC	Equity Interest	667	398			
Walker Investment Fund II, LLLP	Limited Partnership Interest	1,000	743			
Warn Industries, Inc.	Debt Securities Warrants	18,624 1,429	18,624 3,129			
Williams Brothers Lumber Company	Warrants	24	322			
Wilmar Industries, Inc.	Debt Securities Warrants	32,839 3,169	32,839 3,169			
Wilshire Restaurant Group, Inc.	Debt Securities Warrants	15,106 735	15,106 735			
Wilton Industries, Inc.	Loan	12,000	12,000			
Woodstream Corporation	Loan Debt Securities	572 7,631	572 7,631			

	Equity Interests Warrants	1,700 450	4,547 1,203
WyoTech Acquisition Corporation	Debt Securities Preferred Stock (100 shares) Common Stock (99 shares)	12,588 3,700 100	12,588 3,700 44,100
Total private finance (135 investment	ts)	\$1,553,966	\$1,595,072

⁽¹⁾ Public company.

The accompanying notes are an integral part of these consolidated financial statements.

⁽²⁾ Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

		G	December 31, 2001		
(in thousands, except number of loans)		Stated Interest	Face	Cost	
Commercial Real Estate Finance					
CMBS					
Mortgage Capital Funding, Series 1998-MC3	5.5%	\$ 54,491	\$ 26,888	\$ 26,888	
Morgan Stanley Capital I, Series 1999-RM1	6.4%	51,046	21,462	21,462	
COMM 1999-1	5.6%	74,879	35,636	35,636	
Morgan Stanley Capital I, Series 1999-FNV1	6.1%	45,527	22,272	22,272	
DLJ Commercial Mortgage Trust 1999-CG2	6.1%	96,432	44,732	44,732	
Commercial Mortgage Acceptance Corp., Series 1999-C1	6.8%	34,856	16,304	16,304	
LB Commercial Mortgage Trust, Series 1999-C2	6.7%	29,005	11,326	11,326	
Chase Commercial Mortgage Securities Corp., Series 1999-2	6.5%	43,046	20,535	20,535	
FUNB CMT, Series 1999-C4	6.5%	49,287	22,253	22,253	
Heller Financial, HFCMC Series 2000 PH-1	6.8%	45,456	18,657	18,657	
SBMS VII, Inc., Series 2000-NL1	7.2%	24,230	13,309	13,309	
DLJ Commercial Mortgage Trust, Series 2000-CF1	7.0%	40,502	19,481	19,481	
Deutsche Bank Alex. Brown, Series Comm 2000-C1	6.9%	41,084	19,418	19,418	
LB-UBS Commercial Mortgage Trust, Series 2000-C4	6.9%	31,471	11,455	11,455	
Credit Suisse First Boston Mortgage Securities Corp.,					
Series 2001-CK1	5.9%	58,786	29,050	29,050	
JP Morgan-CIBC-Deutsche 2001	5.8%	60,889	29,584	29,584	
Lehman Brothers-UBS Warburg 2001-C4	6.4%	65,130	32,326	32,326	
SBMS VII, Inc., Series 2001-C1	6.1%	54,780	25,267	25,267	
GE Capital Commercial Mortgage Securities Corp.,					
Series 2001-2	6.1%	57,039	28,103	28,103	
Credit Suisse First Boston Mortgage Securities Corp.,					
Series 2001-CKN5	5.2%	84,482	46,176	46,176	
JP Morgan Chase Commercial Mortgage Securities Corp.,					
Series 2001-C1	5.6%	55,432	24,075	24,075	
SBMS VII, Inc., Series 2001-C2	6.2%	72,422	40,037	40,037	
Crest 2001-1, Ltd. (collateralized debt obligation)		24,207	24,207	24,207	
Total CMBS		\$1,194,479	\$582,553	\$582,553	

	Interest Rate Ranges	Number of Loans	Cost	Value
Commercial Mortgage Loans	_			
	Up to 6.99%	7	\$ 3,404	\$ 5,100
	7.00%- 8.99%	30	34,583	36,589
	9.00%-10.99%	16	13,617	13,618
	11.00%-12.99%	14	11,977	11,979
	13.00%-14.99%	7	12,455	12,251
	15.00% and above	2	84	60
Total commercial mortgage loans		76	\$ 76,120	\$ 79,597
Residual Interest			\$ 70,179	\$ 69,879
Real Estate Owned			3,784	2,489

Total commercial real estate finance	\$ 732,636	\$ 734,518
Total portfolio	\$2,286,602	\$2,329,590

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Information at and for the three months ended March 31, 2002 and 2001 is unaudited)

Note 1. Organization

Allied Capital Corporation, a Maryland corporation, is a closed-end management investment company that has elected to be regulated as a business development company (BDC) under the Investment Company Act of 1940 (1940 Act). Allied Capital Corporation (ACC) has a subsidiary that has also elected to be regulated as a BDC, Allied Investment Corporation (Allied Investment), which is licensed under the Small Business Investment Act of 1958 as a Small Business Investment Company (SBIC). In addition, ACC has a real estate investment trust subsidiary, Allied Capital REIT, Inc. (Allied REIT), and several subsidiaries which are single-member limited liability companies established primarily to hold real estate properties. In April 2001, ACC established a subsidiary, A.C. Corporation (AC Corp), which provides diligence and structuring services on private finance and commercial real estate transactions, as well as structuring, transaction, management and advisory services to the Company, its portfolio companies and other third parties.

ACC also owned Allied Capital SBLC Corporation (Allied SBLC), a BDC licensed by the Small Business Administration (SBA) as a Small Business Lending Company and a participant in the SBA Section 7(a) Guaranteed Loan Program. On December 31, 2000, ACC acquired BLC Financial Services, Inc. as a private portfolio company, which then changed its name to Business Loan Express, Inc. (BLX). As a part of the transaction, Allied SBLC was recapitalized as an independently managed, private portfolio company on December 28, 2000 and ceased to be a consolidated subsidiary of the Company at that time. Allied SBLC was then subsequently merged into BLX. The results of the operations of Allied SBLC are included in the consolidated financial results of ACC and its subsidiaries for 1999 and for 2000 through December 27, 2000.

Allied Capital Corporation and its subsidiaries, collectively, are hereinafter referred to as the Company.

In accordance with specific rules prescribed for investment companies, subsidiaries hold investments on behalf of the Company or provide substantial services to the Company. Portfolio investments are held for purposes of deriving investment income and future capital gains. The Company consolidates the results of its subsidiaries for financial reporting purposes. The financial results of the Company s portfolio investments are not consolidated in the Company s financial statements.

The investment objective of the Company is to achieve current income and capital gains. In order to achieve this objective, the Company invests in private and undervalued public companies and commercial mortgage-backed securities (CMBS) in a variety of industries and in diverse geographic locations.

Note 2. Summary of Significant Accounting Policies

Basis of Presentation

The consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation. Certain reclassifications have been made to the 2001, 2000 and 1999 balances to conform with the 2002 financial statement presentation.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 2. Summary of Significant Accounting Policies, continued

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information. Accordingly, they do not include all of the information and footnotes required by GAAP for complete consolidated financial statements. In the opinion of management, the unaudited consolidated financial results of the Company included herein contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of the Company as of March 31, 2002 and the results of operations, changes in net assets, and cash flows for the three months ended March 31, 2002 and 2001. The results of operations for the three months ended March 31, 2002 are not necessarily indicative of the operating results to be expected for the full year.

Valuation of Portfolio Investments

The Company, as a BDC, invests primarily in illiquid securities including the debt and equity of private companies and non-investment grade CMBS. The Company s investments are generally subject to restrictions on resale and generally have no established trading market. The Company values its securities at fair value as determined in good faith by the Company s Board of Directors in accordance with the Company s valuation policy. The Company determines fair value to be the amount for which an investment could be exchanged in an orderly disposition over a reasonable period of time between willing parties other than in a forced or liquidation sale. The Company s valuation policy considers the fact that privately negotiated securities increase in value over a long period of time, that the Company does not intend to trade the securities, and that no ready market exists. The Company s valuation policy is intended to provide a consistent basis for establishing the fair value of the portfolio. The Company will record unrealized depreciation on investments when it believes that an asset has been impaired and full collection for the loan or realization of an equity security is doubtful. Conversely, the Company will record unrealized appreciation if it has a clear indication that the underlying portfolio company has appreciated in value and, therefore, the Company s security has also appreciated in value. Under its valuation policy, the Company does not consider temporary changes in the capital markets, such as interest rate movements or changes in the public equity markets, in order to determine whether an investment in a private company has been impaired or whether a private investment has increased in value. The value of investments in public securities are determined using quoted market prices discounted for illiquidity and restrictions on resale.

Loans and Debt Securities

For loans and debt securities, value normally corresponds to cost unless the borrower s condition or external factors lead to a determination of value at a lower amount.

When the Company receives nominal cost warrants or free equity securities (nominal cost equity), the Company allocates its cost basis in its investment between its debt securities and its nominal cost equity at the time of origination. At that time, the original issue discount basis of the nominal cost equity is recorded by increasing the cost basis in the equity and decreasing the cost basis in the related debt securities.

Interest income is recorded on an accrual basis to the extent that such amounts are expected to be collected. Loan origination fees, original issue discount and market discount are capitalized and then amortized into interest income using the effective interest method. The weighted average yield

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 2. Summary of Significant Accounting Policies, continued

on loans and debt securities is computed as the (a) annual stated interest rate earned plus the annual amortization of loan origination fees, original issue discount and market discount earned on accruing loans and debt securities, divided by (b) total loans and debt securities at value. The weighted average yield is computed as of the balance sheet date. Prepayment premiums are recorded on loans when received.

Equity Securities

Equity interests in portfolio companies for which there is no liquid public market are valued based on various factors, including cash flow from operations and other pertinent factors such as recent offers to purchase a portfolio company s securities or other liquidation events. The determined values are generally discounted to account for liquidity issues and minority control positions.

The value of the Company s equity interests in public companies for which market prices are readily available is based upon the average of the closing public market price for the last three trading days up to and including the balance sheet date. Securities that carry certain restrictions on sale are typically valued at a discount from the public market value of the security. Dividend income is recorded on cumulative preferred equity securities on an accrual basis to the extent that such amounts are expected to be collected and on common equity securities on the record date for private companies or on the ex-dividend date for publicly traded companies.

Commercial Mortgage-Backed Securities (CMBS)

CMBS are carried at fair value. Fair value is based upon a discounted cash flow model which utilizes prepayment and loss assumptions based upon historical experience, economic factors and the characteristics of the underlying cash flow. The Company s assumption with regard to discount rate is based upon the yield of comparable securities. The Company recognizes income from the amortization of original issue discount using the effective interest method, using the anticipated yield over the projected life of the investment. Yields are revised when there are changes in estimates of future credit losses, actual losses incurred, and actual and estimated prepayment speeds. Changes in estimated yield are recognized as an adjustment to the estimated yield over the remaining life of the CMBS from the date the estimated yield is changed. The Company recognizes unrealized depreciation on its CMBS whenever it determines that the value of its CMBS is less than the cost basis. The Company generally invests in CMBS bonds with the intention of holding the bonds to their maturity.

Residual Interest

The Company values its residual interest from a previous securitization and recognizes income using the same accounting policies used for the CMBS. The residual interest spread is carried at fair value based on discounted estimated future cash flows. The Company recognizes income from the residual interest spread using the effective interest method. At each reporting date, the effective yield is recalculated and used to recognize income until the next reporting date.

Net Realized and Unrealized Gains

Realized gains or losses are measured by the difference between the net proceeds from the sale and the cost basis of the investment without regard to unrealized gains or losses previously

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 2. Summary of Significant Accounting Policies, continued

recognized, and include investments charged off during the year, net of recoveries. Unrealized gains or losses reflect the change in portfolio investment values during the reporting period.

Fee Income

Fee income includes fees for diligence, structuring, transaction services, management services and investment advisory services rendered by the Company to portfolio companies and other third parties. Diligence, structuring and transaction services fees are generally recognized as income when services are rendered or when the related transactions are completed. Management and investment advisory services fees are generally recognized as income as the services are rendered.

Deferred Financing Costs

Financing costs are based on actual costs incurred in obtaining financing and are deferred and amortized as part of interest expense over the term of the related debt instrument.

Derivative Financial Instruments

The Company may or may not use derivative financial instruments to reduce interest rate risk. The Company has established policies and procedures for risk assessment and the approval, reporting and monitoring of derivative financial instrument activities. The Company does not hold or issue derivative financial instruments for trading purposes. All derivative financial instruments are recorded at fair value with changes in value reflected in net unrealized gains or losses during the reporting period.

Cash and Cash Equivalents

Cash and cash equivalents include cash in banks and all highly liquid investments with original maturities of three months or less.

Dividends to Shareholders

Dividends to shareholders are recorded on the record date.

Federal and State Income Taxes

The Company intends to comply with the requirements of the Internal Revenue Code (Code) that are applicable to regulated investment companies (RIC) and real estate investment trusts (REIT). The Company and its subsidiaries that qualify as a RIC or a REIT intend to annually distribute or retain through a deemed distribution all of their taxable income to shareholders; therefore, the Company has made no provision for income taxes for these entities. AC Corp is a corporation subject to federal and state income taxes and records a provision for income taxes as appropriate.

Per Share Information

Basic earnings per share is calculated using the weighted average number of shares outstanding for the period presented. Diluted earnings per share reflects the potential dilution that could occur if

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 2. Summary of Significant Accounting Policies, continued

options to issue common stock were exercised into common stock. Earnings per share is computed after subtracting dividends on preferred shares.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

Note 3. Portfolio

Private Finance

At March 31, 2002 and December 31, 2001 and 2000, the private finance portfolio consisted of the following:

	2002		2001				
	Cost	Value	Yield	Cost	Value	Yield	Cost
ities	\$1,174,491	\$1,105,798	14.3%	\$1,169,673	\$1,107,890	14.8%	\$983,887
384,293 487,182 278,642 316,210							
	_						
	-						
	_						
	_						
	-						
	_						
891 \$1,553,966 \$1,595,072 \$1,262,529 \$1,282,467							



Private finance investments are generally structured as loans and debt securities that carry a relatively high fixed rate of interest, which may be combined with equity features, such as conversion privileges, or warrants or options to purchase a portion of the portfolio company s equity at a pre-determined strike price, which is generally a nominal price for warrants or options in a private company.

Debt securities typically have a maturity of five to ten years, with interest-only payments in the early years and payments of both principal and interest in the later years, although debt maturities and principal amortization schedules vary.

Equity interests consist primarily of securities issued by privately owned companies and may be subject to restrictions on their resale or may be otherwise illiquid. Equity securities generally do not produce a current return, but are held in anticipation for investment appreciation and ultimate gain on sale.

At March 31, 2002 and December 31, 2001 and 2000, the Company had an investment totaling \$229,688,000, \$227,449,000 and \$204,080,000, respectively, in Business Loan Express, Inc. (BLX), a small business lender that participates in the SBA Section 7(a) Guaranteed Loan Program. The Company owns 94.9% of BLX s common stock. As the controlling shareholder of BLX, the Company has provided an unconditional guaranty to the BLX credit facility lenders in an amount up to 50% of the total obligations (consisting of principal, accrued interest and other fees) on BLX s 3-year unsecured revolving credit facility for \$124,000,000. The amount guaranteed by the Company at March 31, 2002 was \$51,460,000. This guaranty can be called by the lenders only in the event of a default by BLX. BLX was in compliance with the terms of its credit facility at March 31, 2002. In

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

consideration for providing this guaranty, BLX will pay the Company an annual guaranty fee of \$3,100,000 in 2002. BLX is headquartered in New York, NY.

At March 31, 2002, the Company had an investment in The Hillman Companies, Inc. (formerly SunSource, Inc.) totaling \$97,702,000. The Company owns 93.2% of Hillman s common stock. Hillman is a leading manufacturer of key making equipment and distributor of key blanks, fasteners, signage and other small hardware components to hardware retailers, and its primary operations are located in Cincinnati, Ohio.

At March 31, 2002 and December 31, 2001 and 2000, approximately 98% of the Company s private finance loan portfolio was composed of fixed interest rate loans. At March 31, 2002 and December 31, 2001 and 2000, loans and debt securities with a value of \$111,291,000, \$93,744,000 and \$72,966,000, respectively, were not accruing interest. Loans greater than 120 days delinquent generally do not accrue interest.

The geographic and industry compositions of the private finance portfolio at value at March 31, 2002 and December 31, 2001 and 2000 were as follows:

2001 2002 2000 **Geographic Region** Mid-Atlantic 41% 43% 43% West 20 19 17 Midwest 18 17 18 Southeast 14 14 12 Northeast 6 5 8 International 1 2 2 Total 100% 100% 100%

Industry Consumer products 28% 28% 26% Business services 23 22 24 Financial services 15 15 16 Industrial products 11 10 9 Retail 5 5 5 Education 5 5 3 Telecommunications 4 4 6 Broadcasting & cable 3 4 5 Other 6 7 6

Total

100% 100% 100%

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

Commercial Real Estate Finance

At March 31, 2002 and December 31, 2001 and 2000, the commercial real estate finance portfolio consisted of the following:

		2002			2001			2000
1-0	Cost	Value	Yield	Cost	Value	Yield	Cost	Valu
nds)	\$503,668	\$503,668	15.9%	\$582,553	\$582,553	14.8%	\$310,887	\$311,3
1,893 8.3% 76,120 79,597 7.7% 102,957 106,413 9.1% erest								
,380 9.4% 70,179 69,879 9.4% 82,020 81,720 9.5% wheel								
28 3,784 2,489 7,502 6,081								
\$649,169 \$732,636 \$734,518 \$503,366 \$505,534								

CMBS

At March 31, 2002 and December 31, 2001 and 2000, the CMBS portfolio consisted of the following:

	20	002	20	001	20	000
	Cost	Value	Cost	Value	Cost	Value
(in thousands) CMBS bonds Collateralized debt obligations 47,257 47,257 24,207 24,207	\$456,411	\$456,411	\$558,346	\$558,346	\$310,887	\$311,320
	-					
	-					
Total \$503,668 \$503,668 \$582,553 \$582,553 \$310,887 \$311,320						
	•					
	•					

CMBS Bonds. At March 31, 2002 and December 31, 2001 and 2000, the CMBS bonds, which were purchased from the original issuer, consisted of the following:

	2002	2001	2000
(\$ in thousands) Face Original issue discount (582,902) (611,926) (364,877)	\$1,039,313	\$1,170,272	\$675,764

Cost	Φ 5 50 3 46	#210.00
\$456,411	\$558,346	\$310,887
Value		
	\$558,346	\$311.320
,		,

Yield

15.7% 14.7% 15.4%

The non-investment grade and unrated tranches of the CMBS bonds in which the Company invests are junior in priority for payment of principal to the more senior tranches of the related CMBS bond issuance. Cash flow from the underlying mortgages generally is allocated first to the senior tranches, with the most senior tranches having a priority right to the cash flow. Then, any remaining cash flow is allocated, generally, among the other tranches in order of their relative seniority. To the extent there are defaults and unrecoverable losses on the underlying mortgages resulting in reduced cash flows, the Company s most subordinate tranch will bear this loss first. At March 31, 2002, the Company s CMBS bonds were subordinate to 93% to 97% of the tranches of various CMBS bond issuances. At March 31, 2002, 0.56% of the underlying collateral loans were over 30 days delinquent.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

The underlying rating classes of the CMBS at March 31, 2002 and December 31, 2001 and 2000 were as follows:

	2	002	20	001	20	000
	Value	Percentage of Total	Value	Percentage of Total		ercentage of Total
(\$ In Thousands) BB+ BB 16,373 3.6 69,404 12.4 8,472 2.7 BB- 21,372 4.7 67,460 12.1 37,061 11.9 B+ 108,699 23.8 103,560 18.6 59,827 19.3 B 137,574 30.1 131,362 23.5 89,999 28.9 B- 76,161 16.7 73,572 13.2 56,665 18.2 CCC 9,073 2.0 8,893 1.6 7,857 2.5 Unrated 82,666 18.1 79,310 14.2 51,439 16.5	\$4,493	1.0%	\$24,785	4.4%	\$	96
Total \$456,411 100.0% \$558,346 100.0% \$311,320 100.0%						

At March 31, 2002 and December 31, 2001 and 2000, the CMBS bonds were secured by approximately 4,000, 3,800 and 2,600 commercial mortgage loans with a total outstanding principal balance of \$21.2 billion, \$20.5 billion and \$12.7 billion, respectively. The geographic composition and the property types of the underlying mortgage loans securing the CMBS calculated using the outstanding principal balance at March 31, 2002 and December 31, 2001 and using the underwritten principal balance at December 31, 2000 were as follows:

2002 2001 2000

Geographic Region

West
32% 32% 31%
Mid-Atlantic
24 24 23
Midwest
21 21 22
Southeast
17 17 19
Northeast
6 6 5

Total 100% 100% 100%

Property Type

Retail
31% 31% 32%
Housing
27 27 30
Office
21 22 21
Hospitality
7 7 8
Other
14 13 9

Total 100%	100%	100%	

The Company s yield on its CMBS bonds is based upon a number of assumptions that are subject to certain business and economic uncertainties and contingencies. Examples include the timing and magnitude of credit losses on the mortgage loans underlying the CMBS that are a result of the general condition of the real estate market (including competition for tenants and their related credit quality) and changes in market rental rates. The initial yield on each CMBS bond has been computed assuming an approximate 1% loss rate on its entire underlying collateral mortgage pool, with the estimated losses being assumed to occur in three equal installments in years three, six and nine. As each CMBS bond ages, the amount of losses and the expected timing of recognition of such

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

losses will be updated, and the respective yield will be adjusted as necessary. As these uncertainties and contingencies are difficult to predict and are subject to future events which may alter these assumptions, no assurance can be given that the anticipated yields to maturity will be achieved.

Collateralized Debt Obligations. At March 31, 2002, the Company owned preferred shares in two collateralized debt obligations (CDOs) secured by investment grade unsecured debt issued by various real estate investment trusts (REITs) and non-investment grade CMBS bonds. The investment grade REIT debt collateral consists of \$631,855,000 issued by 36 REITs. The non-investment grade CMBS collateral consists of BB+, BB and BB- CMBS bonds with a face amount of \$368,145,000 that were issued in 28 separate CMBS transactions (CMBS Collateral). Included in the CMBS Collateral for the CDO, \$323,183,000 of these CMBS bonds are senior in priority of repayment to certain lower rated CMBS bonds held by the Company, which were issued in 22 separate CMBS transactions. The preferred shares are junior in priority for payment of principal to the more senior tranches of debt issued by the CDOs. To the extent there are defaults and unrecoverable losses on the underlying collateral resulting in reduced cash flows, the preferred shares will bear this loss first. At March 31, 2002, the Company s preferred shares in the CDOs were subordinate to approximately 92% of the more senior tranches of debt issued by the CDOs. The yield on the CDOs at March 31, 2002 was 17.3%.

The Company acts as the disposition consultant with respect to the CDOs, which allows the Company to approve disposition plans for individual collateral securities. For these services, the Company collects annual fees based on the outstanding collateral pool balance, and for the quarter ended March 31, 2002, this fee totaled \$37,000.

Loans

The commercial mortgage loan portfolio contains loans that were originated by the Company or were purchased from third-party sellers.

At March 31, 2002 and December 31, 2001 and 2000, approximately 75% and 25%, 76% and 24%, and 69% and 31% of the Company's commercial mortgage loan portfolio was composed of fixed and adjustable interest rate loans, respectively. As of March 31, 2002 and December 31, 2001 and 2000, loans with a value of \$10,556,000, \$15,241,000 and \$14,433,000, respectively, were not accruing interest. Loans greater than 120 days delinquent generally do not accrue interest.

In December 2000, the Company purchased commercial mortgage loans with a face amount of \$6,538,000 for \$5,427,000 from Business Mortgage Investors, Inc., a company managed by ACC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

The geographic composition and the property types securing the commercial mortgage loan portfolio at value at March 31, 2002 and December 31, 2001 and 2000 were as follows:

Geographic Region
Southeast
36% 36% 39%
Mid-Atlantic
24 23 22
West
19 20 20
Midwest
16 16 14
Northeast
5 5 5

Total
100% 100% 100%

Property Type

Office
37% 34% 30%

Hospitality
25 25 28

Retail
20 21 19

Recreation
4 4 9

Other
14 16 14

Edgar Filing: ALLIED CAPITAL CORP - Form N-2 Total 100% 100% 100%

Residual Interest

At March 31, 2002 and December 31, 2001 and 2000, the residual interest consisted of the following:

	20	002	20	001	20	000
	Cost	Value	Cost	Value	Cost	Value
(in thousands) Residual interest Residual interest spread 827 527 1,326 1,026 3,297 2,997	\$68,853	\$68,853	\$68,853	\$68,853	\$78,723	\$78,723
Fotal \$69,680 \$69,380 \$70,179 \$69,879 \$82,020 \$81,720						
	<u> </u>					

The residual interest primarily consists of a retained interest totaling \$68,853,000 from a 1998 asset securitization whereby bonds were sold in three classes rated AAA, AA and A. The residual interest represents a right to cash flows from the underlying collateral pool of loans after these senior bond obligations are satisfied.

The Company sold \$295 million of loans, and received cash proceeds, net of costs, of approximately \$223 million. The Company retained a trust certificate for its residual interest in the loan pool sold, and will receive interest income from this residual interest as well as the residual interest spread (Residual) from the interest earned on the loans sold less the interest paid on the bonds over the life of the bonds. As of March 31, 2002 and December 31, 2001 and 2000, the mortgage loan pool had an approximate weighted average stated interest rate of 9.3%. The three bond classes sold had an aggregate weighted average interest rate of 6.7%, 6.6% and 6.5% as of March 31, 2002 and December 31, 2001 and 2000, respectively.

The Company uses a discounted cash flow methodology for determining the value of its retained Residual. In determining the cash flow of the Residual, the Company assumes a prepayment speed of 15% after the applicable prepayment lockout period and credit losses of 1% or approximately

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

\$1.1 million of the total principal balance of the underlying collateral throughout the life of the collateral. These assumptions result in an expected weighted average life of the bonds of 0.5 years. The value of the resulting Residual cash flows is then determined by applying a discount rate of 9% which, in the Company s view, is commensurate with the market s perception of risk of comparable assets.

Small Business Finance

The Company, through its former subsidiary, Allied SBLC, participated in the SBA s Section 7(a) Guaranteed Loan Program. As discussed in Note 1, Allied SBLC was no longer a subsidiary of the Company at December 31, 2000. As a result, the Company s small business portfolio had no balance at December 31, 2000.

Note 4. Debt

The Company records debt at cost. At March 31, 2002 and December 31, 2001 and 2000, the Company had the following debt:

	2002	2001	2000
			nFacilitAmoun nAmounDrawr
(in thousands)			
Notes payable and debentures:			
Unsecured long-term notes payable \$694,000 \$694,000 \$694,000 \$694,000 \$544,000 \$544,000 \$SBA debentures 101,800 94,500 101,800 94,500 87,350 78,350 Auction rate reset note 81,856 81,856 81,856 81,856 76,598 76,598 OPIC loan 5,700 5,700 5,700 5,700 5,700 5,700			

Total notes payable and debentures

883,356 876,056 883,356 876,056 713,648 704,648
Revolving line of credit 527,500 57,000 497,500 144,750 417,500 82,000
Total
\$1,410,856 \$933,056 \$1,380,856 \$1,020,806 \$1,131,148 \$786,648

Notes Payable and Debentures

Unsecured Long-Term Notes Payable. The Company issued unsecured long-term notes to private institutional investors. The notes require semi-annual interest payments until maturity and have original terms of five or seven years. At March 31, 2002, the notes had remaining maturities of one to four years. The weighted average fixed interest rate on the notes was 7.6%, 7.6% and 7.8% at March 31, 2002 and December 31, 2001 and 2000, respectively. The notes may be prepaid in whole or in part, together with an interest premium, as stipulated in the note agreement.

SBA Debentures. At March 31, 2002 and December 31, 2001 and 2000, the Company had debentures payable to the SBA with terms of ten years and at fixed interest rates ranging from 5.9% to 8.2%, 2.4% to 8.2% and 6.6% to 9.6%, respectively. At March 31, 2002, the debentures had remaining maturities of three to ten years. The weighted

average interest rate was 7.0%, 6.7% and 7.6% at March 31, 2002 and December 31, 2001 and 2000, respectively. The debentures require semi-annual interest-only payments with all principal due upon maturity. The SBA debentures are subject to prepayment penalties if paid prior to maturity.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 4. Debt, continued

Auction Rate Reset Note. The Company has an Auction Rate Reset Senior Note Series A that matures on December 2, 2002, and bears interest at the three-month London Interbank Offered Rate (LIBOR) plus 1.75%, which adjusts quarterly. Interest is due quarterly and the Company, at its option, may pay or defer and capitalize such interest payments. The amount outstanding on the note will increase as interest due is deferred and capitalized.

As a means to repay the note, the Company has entered into an agreement to issue debt, equity or other securities in one or more public or private transactions in an amount at least equal to the outstanding principal balance, or prepay the note, on or before August 31, 2002. If the note is prepaid, the Company will pay a fee equal to 0.5% of the aggregate amount of the note outstanding.

Scheduled future maturities of notes payable and debentures at March 31, 2002, are as follows:

\$81,856

Revolving Line of Credit

The Company has an unsecured revolving line of credit for \$527,500,000. The facility may be expanded up to \$600,000,000 at the Company s option. The facility bears interest at a rate equal to (i) the one-month LIBOR plus 1.25% or (ii) the higher of (a) the Bank of America, N.A. prime rate or (b) the Federal Funds rate plus 0.50%. The interest rate adjusts at the beginning of each new interest period, usually every thirty days. The interest rates were 3.2%, 3.2% and 7.9% at March 31, 2002 and December 31, 2001 and 2000, respectively, and the facility requires an annual commitment fee equal to 0.25% of the committed amount. The line expires in August 2003, and may be extended under substantially similar terms for one additional year at the Company s sole option. The line of credit requires monthly interest payments and all principal is due upon its expiration.

The average debt outstanding on the revolving line of credit was \$62,292,000, \$106,338,000 and \$154,853,000 for the three months ended March 31, 2002 and for the years ended December 31, 2001 and 2000, respectively. The maximum amount borrowed under this facility and the weighted average interest rate for the three months ended March 31, 2002 and for the years ended December 31, 2001 and 2000, were \$145,250,000, \$213,500,000 and \$257,000,000, and 3.2%, 5.4% and 7.6%, respectively.

The Company has various financial and operating covenants required by the revolving line of credit and the notes payable and debentures. These covenants require the Company to maintain certain financial ratios, including debt to equity and interest coverage, and a minimum net worth. As of March 31, 2002, the Company was in compliance with these covenants.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 5. Preferred Stock

Allied Investment has outstanding a total of 60,000 shares of \$100 par value, 3% cumulative preferred stock and 10,000 shares of \$100 par value, 4% redeemable cumulative preferred stock issued to the SBA pursuant to Section 303(c) of the Small Business Investment Act of 1958, as amended. The 3% cumulative preferred stock does not have a required redemption date. Allied Investment has the option to redeem in whole or in part the preferred stock by paying the SBA the par value of such securities and any dividends accumulated and unpaid to the date of redemption. The 4% redeemable cumulative preferred stock has a required redemption date in June 2005.

Note 6. Shareholders Equity

Sales of common stock for the three months ended March 31, 2002, and the years ended December 31, 2001, 2000 and 1999 were as follows:

	2002	2001	2000	1999
(\$ in thousands)				
Number of common shares	785	13,286	14,812	8,659
Gross proceeds				
\$20,600 \$301,539 \$263,460 \$172,539 Less costs including underwriting fees				
(650) (14,651) (12,548) (8,270)				
(000) (11,001) (12,010) (0,270)				
Net proceeds				
\$19,950 \$286,888 \$250,912 \$164,269				

In addition, the Company issued 204,855 shares of common stock with a value of \$5,157,000 to acquire one portfolio investment in a stock-for-stock exchange during 2001. The Company also issued 4,123,407 shares of common stock with a value of \$86,076,000 to acquire BLC Financial Services, Inc. in a stock-for-stock exchange on December 31, 2000.

The Company has a dividend reinvestment plan, whereby the Company may buy shares of its common stock in the open market or issue new shares in order to satisfy dividend reinvestment requests. If the Company issues new shares, the issue price is equal to the average of the closing sale prices reported for the Company s common stock for the five consecutive days immediately prior to the dividend payment date.

Dividend reinvestment plan activity for the three months ended March 31, 2002 and for the years ended December 31, 2001, 2000 and 1999 was as follows:

	2002	2001	2000	1999
(in thousands, except per share amounts)				
Shares issued	57	271	254	233
Average price per share				
\$27.64 \$23.32 \$18.79 \$19.43				

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 7. Earnings Per Common Share

Earnings per common share for the three months ended March 31, 2002 and 2001 and for the years ended December 31, 2001, 2000 and 1999 were as follows:

	Mo	ne Three onths March 31,			
	2002	2001	2001	2000	1999
(in thousands, except per share amounts) Net increase in net assets resulting from operations Less preferred stock dividends (55) (55) (230) (230) (230)	\$55,961	\$52,028	\$200,727	\$143,101	\$98,570
	<u> </u>				
Income available to common shareholders \$55,906 \$51,973 \$200,497 \$142,871 \$98,340	_				
	_				
	_				
Basic shares outstanding 99,977 85,504 91,564 73,165 59,877 Dilutive options outstanding to officers 2,387 1,555 1,439 307 167					

Dilı 10	ited sha 2,364	res outs 87,059	standing 93,003	g 3 73,472	60,044		
Bas \$0.	ic earni: 56 \$0.6	ngs per 51 \$2.1	commo 9 \$1.95	on share 5 \$1.64			
Dilı \$0.	ited ear 55 \$0.6	nings p 50 \$2.1	er comr 6 \$1.94	non share 4 \$1.64	;		

Note 8. Employee Stock Ownership Plan, 401(k) Plan and Deferred Compensation Plan

The Company had an employee stock ownership plan (ESOP) through 1999. Pursuant to the ESOP, the Company was obligated to contribute 5% of each eligible participant s total cash compensation for the year to a plan account on the participant s behalf, which vested over a two-year period. ESOP contributions were used to purchase shares of the Company s common stock.

As of December 31, 1999, the ESOP held 303,210 shares of the Company s common stock, all of which had been allocated to participants accounts. The plan was funded annually and the total ESOP contribution expense for the year ended December 31, 1999, was \$641,000 net of forfeitures of \$4,100. In 1999, the Company established a 401(k) plan

(see below) and elected to terminate the ESOP Plan in 2000. During 2000, the ESOP assets were transferred into the 401(k) plan.

The Company s 401(k) retirement investment plan is open to all of its full-time employees. The employees may elect voluntary wage deferrals ranging from 0% to 20% of eligible compensation for the year. In 2000, the Company began making contributions to the 401(k) plan equal to 5% of each eligible participant s total cash compensation for the year. Total 401(k) contribution expense for the years ended December 31, 2001 and 2000, was \$560,000 and \$590,000, respectively.

The Company also has a deferred compensation plan. Eligible participants in the deferred compensation plan may elect to defer some of their compensation and have such compensation credited to a participant account. All amounts credited to a participant s account shall be credited solely for purposes of accounting and computation and remain assets of the Company and subject to the claims of the Company s general creditors. Amounts credited to participants under the deferred compensation plan are at all times 100% vested and non-forfeitable. A participant s account shall become distributable upon his or her separation from service, retirement, disability, death or at a future determined date. All deferred compensation plan accounts will be distributed in the event of a change of control of the Company or in the event of the Company s insolvency. Amounts deferred by participants under the deferred compensation plan are funded to a trust, which is administered by a Company-appointed trustee.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 9. Stock Option Plan

The Option Plan

The purpose of the stock option plan (Option Plan) is to provide officers and non-officer directors of the Company with additional incentives. At March 31, 2002, the number of shares that may be granted under the Option Plan was 12,350,000. On May 7, 2002, the Company s shareholders amended the Option Plan to increase the authorized shares under the plan to 25,950,000.

Options are exercisable at a price equal to the fair market value of the shares on the day the option is granted. Each option states the period or periods of time within which the option may be exercised by the optionee, which may not exceed ten years from the date the option is granted.

All rights to exercise options terminate 60 days after an optionee ceases to be (i) a non-officer director, (ii) both an officer and a director, if such optionee serves in both capacities, or (iii) an officer (if such officer is not also a director) of the Company for any cause other than death or total and permanent disability. In the event of a change of control of the Company, all outstanding options will become fully vested and exercisable as of the change of control.

Information with respect to options granted, exercised and forfeited under the Option Plan for the three months ended March 31, 2002 and for the years ended December 31, 2001, 2000 and 1999 is as follows:

	Shares	Weighted Average Option Price Per Share
(in thousands, except per share amounts)		
Options outstanding at January 1, 1999	5,114	\$20.14
Granted		
1,288 19.75 Exercised		
(318) 19.07		
Forfeited		
(195) 20.00		
Options outstanding at December 31, 1999		
5,889 \$20.12 Granted		
4,162 17.02		
Exercised (195) 17.68		
Forfeited		
(950) 19.81		

Options outstanding at December 31, 2000 8,906 \$18.76	
Granted	
2,800 21.82	
Exercised	
(553) 19.09	
Forfeited	
(673) 17.66	
Options outstanding at December 31, 2001	
10,480 \$19.63	
Granted	
100 27.38	
Exercised	
(316) 19.92	
Forfeited	
(340) 19.57	
` '	
Ontions outstanding at March 21, 2002	
Options outstanding at March 31, 2002	
9,924 \$19.70	

Notes Receivable from the Sale of Common Stock

The Company provides loans to officers for the exercise of options. The loans are full recourse, have varying terms not exceeding ten years, bear interest at the applicable federal interest rate in effect at the date of issue and have been recorded as a reduction to shareholders equity. At March 31, 2002, December 31, 2001, 2000 and 1999, the Company had outstanding loans to officers of \$27,272,000, \$26,028,000, \$25,083,000 and \$29,461,000, respectively. Officers with outstanding

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 9. Stock Option Plan, continued

loans repaid principal of \$217,000, \$5,090,000, \$6,363,000 and \$195,000 for the three months ended March 31, 2002 and for the years ended December 31, 2001, 2000 and 1999, respectively. The Company recognized interest income from these loans of \$381,000, \$1,524,000, \$1,712,000 and \$1,539,000, respectively, during these same periods.

Weighted

The following table summarizes information about stock options outstanding at March 31, 2002:

Range of Exercise Prices	Total Number Outstanding	Average Remaining Contractual Life (years)	Weighted Average Exercise Price	Total Number Exercisable	Weighted Average Exercise Price
(in thousands, except per share amounts and years)	_				
\$16.81 3,069 8.16 \$16.81 1,008 \$16.81 \$17.50-\$19.94					
1,503 7.42 \$18.35 672 \$18.24 \$21.38					
2,338 5.78 \$21.38 1,961 \$21.38 \$21.59					
2,225 9.48 \$21.59 \$21.88-\$27.38					
789 8.81 \$23.22 232 \$22.80	_				
	_				
	_				
	_				
	_				
\$16.81-\$27.38 9,924 7.83 \$19.70 3,873 \$19.73					
	-				
	_				
1	-				
	_				

The Company accounts for its stock options as required by the Accounting Principles Board Opinion No. 25
Accounting for Stock Issued to Employees, and accordingly no compensation cost has been recognized as the exercise price equals the market price on the date of grant. Had compensation cost for the plan been determined consistent with SFAS No. 123 Accounting for Stock Based Compensation, which records options at fair value on the date of issuance and amortizes that amount over the vesting period of the option, the Company s net increase in net assets resulting from operations and basic and diluted earnings per common share would have been reduced to the following pro forma amounts:

(in thousands, except per share amounts)

2001 2000 1999

Net increase in net assets resulting from operations:

As reported \$200,727 \$143,101 \$98,570 Pro forma \$193,520 \$137,716 \$94,510 Basic earnings per common share:

As reported \$2.19 \$1.95 \$1.64 Pro forma \$2.11 \$1.88 \$1.58 Diluted earnings per common share:

As reported \$2.16 \$1.94 \$1.64 Pro forma \$2.08 \$1.87 \$1.57

Pro forma expenses are based on the underlying value of the options granted by the Company. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model, with the following weighted average assumptions for grants: risk-free interest rate of 4.0%, 6.5% and 5.9% for 2001, 2000 and 1999, respectively; expected life of approximately five years for all options granted; expected volatility of 33%, 34% and 37% for 2001, 2000 and 1999, respectively; and dividend yield of 8.0%, 8.7% and 9.0% for 2001, 2000 and 1999, respectively. The weighted average fair value of options granted for the years ended December 31, 2001, 2000, and 1999, were \$3.24, \$3.02, and \$3.39, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 10. Formula Award

In 1997, the Company established a Formula Award to compensate employees from the point when their unvested options would cease to appreciate in value (the merger announcement date), up until the time at which they would be able to receive option awards in ACC post-merger. The amount of the Formula Award as computed at December 30. 1997, was \$18,994,000. This amount was contributed to the Company s deferred compensation trust under the deferred compensation plan (see Note 8) and was used to purchase shares of the Company s stock (included in common stock held in deferred compensation trust). The Formula Award vested equally in three installments on December 31, 1998, 1999 and 2000, and was expensed as a component of employee expense in each year in which it vested. For the years ended December 31, 2000 and 1999, \$5,648,000 and \$6,221,000, respectively, was expensed as a result of the Formula Award. Vested Formula Awards have been distributed to recipients by the Company, however, sale of the Company s stock by the recipients is restricted.

Note 11. Dividends and Distributions

The Company s Board of Directors declared and the Company paid a \$0.53 per common share dividend or \$53,259,000 for the three months ended March 31, 2002. The Company s Board of Directors also declared a dividend of \$0.55 per common share for the second quarter of 2002.

For the years ended December 31, 2001, 2000 and 1999, the Company declared the following distributions:

	2001		2000		1999	
	Total Amount	Total Per Share	Total Amount	Total Per Share	Total Amount	Total Per Share
(in thousands, except per share amounts)						
First quarter \$42,080 \$0.49 \$30,715 \$0.45 \$23,286 \$0.40 Second quarter 45,755 0.50 33,150 0.45 23,746 0.40 Third quarter 47,866 0.51 34,751 0.46 24,768 0.40 Fourth quarter 50,456 0.51 37,179 0.46 26,141 0.40	-					
	-					
	-					

Total distributions to common shareholders \$186,157 \$2.01 \$135,795 \$1.82 \$97,941 \$1.60						
	-					
	•					
	•					
	•					
	•					
For income tax purposes, distributions for 2001, 2000 ar	nd 1999 wer	e compo	sed of the f	ollowing	; :	
	20	001	20	00	19	999
	Total Amount	Total Per Share	Total Amount	Total Per Share	Total Amount	Total Per Share
(in thousands, except per share amounts)						
Ordinary income \$183,957 \$1.99 \$116,321 \$1.56 \$76,948 \$1.26 Long-term capital gains 2,200 0.02 19,474 0.26 20,993 0.34	_					
	_					
	_					
	- -					
	_					
Total distributions to common shareholders \$186,157 \$2.01 \$135,795 \$1.82 \$97,941 \$1.60	-					
	•					
	•					
	•					

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 11. Dividends and Distributions, continued

The following table summarizes the differences between financial statement net income and taxable income for the years ended December 31, 2001, 2000 and 1999:

2001

2000

1999

in thousands)			
Financial statement net income			
\$200,727 \$143,101 \$98,570			
Adjustments:			
Net unrealized gains			
(20,603) (14,861) (2,138)			
Interest income from securitized commercial			
mortgage loans			
3,327 3,149 4,640			
Gains from disposition of portfolio assets			
5,202 (4,547)			
Formula award			
(4,383) 1,374 2,158			
Other expenses not deductible for tax			
3,230 1,197 1,053			
Amortization of loan discount			
635 233 129			
Other			
5,040 (1,012) (1,492)			
Income tax benefit			
(412)			
Taxable income			
\$187,561 \$138,383 \$98,373			
Ψ107,501 Ψ130,303 Ψ70,573			

The Company must distribute at least 90% of its RIC ordinary taxable income to qualify for pass through tax treatment and maintain its RIC status. At December 31, 2001, the Company had recorded a tax benefit of \$412,000 for which it expects to realize the benefit in future years through AC Corp being in a net taxable income position.

Note 12. Cash and Cash Equivalents

The Company places its cash with financial institutions and, at times, cash held in checking accounts in financial institutions may be in excess of the Federal Deposit Insurance Corporation insured limit.

At March 31, 2002 and December 31, 2001 and 2000, cash and cash equivalents consisted of the following:

		Decen	ıber
	March 31, 2002	2001	
(in thousands)			_
Cash and cash equivalents			
\$5,236 \$5,337 \$11,337			
Less escrows held			
(2,939) (4,448) (8,888)			
Total cash and cash equivalents			
\$2,297 \$889 \$2,449			
Ψ2,271 Ψ007 Ψ2,447			

Note 13. Supplemental Disclosure of Cash Flow Information

For the three months ended March 31, 2002 and for the years ended December 31, 2001, 2000 and 1999, the Company paid \$5,860,000, \$63,237,000, \$54,112,000 and \$21,092,000, respectively, for interest. For the three months ended March 31, 2002 and for the years ended December 31, 2001, 2000 and 1999, the Company s non-cash financing activities totaled \$3,029,000, \$17,523,000, \$92,835,000 and \$10,241,000, respectively, and includes the issuance of common stock related to the acquisition of portfolio investments, stock option exercises and dividend reinvestment. The non-cash

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 13. Supplemental Disclosure of Cash Flow Information

financing activities for the years ended December 31, 2001 and 2000 includes the issuance of \$5,157,000 and \$86,076,000 of the Company s common stock to acquire portfolio investments.

Note 14. Hedging Activities

The Company invests in BB+, BB and BB- CMBS bonds, which are purchased at prices that are based on the 10-year Treasury rate. The Company has entered into transactions with a financial institution to hedge against movement in Treasury rates on certain of these CMBS bonds. These transactions involved the Company receiving the proceeds from the sale of borrowed Treasury securities, with the obligation to replenish the borrowed Treasury securities at a later date based on the then current market price. The Company recorded the proceeds of the sale of the borrowed Treasury securities of \$39,010,000 as an other asset, and the related obligation to replenish the borrowed Treasury securities of \$38,012,000, which represents the fair value of the obligation, as an other liability at March 31, 2002. The difference between the sales proceeds and the related obligation of \$998,000 was recorded as an unrealized gain in the first quarter of 2002.

Note 15. Financial Highlights

At and for the Three Months Ended March 31, 2002 At and for the Year Ended December 31, 2001

Per Common Share Data

Net asset value, beginning of period \$13.57 \$12.11

Net investment income before net realized and unrealized gains* 0.53 1.92 Net realized and unrealized

gains*
0.02 0.23
Income tax benefit*

0.00 0.01

Net increase in net assets resulting from operations

 $0.55 \quad 2.16$

Net decrease in net assets from shareholder distributions (0.53) (2.01) Net increase in net assets from capital share transactions 0.12 1.31

Net asset value, end of period \$13.71 \$13.57

Market value, end of period \$27.50 \$26.00 Total return 7.85% 35.43%

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^{*} Based on diluted weighted average number of shares outstanding for the period.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 15. Financial Highlights, continued

At and for the Three Months Ended March 31, 2002 At and for the Year Ended December 31, 2001

Ratios and Supplemental Data

Ending net assets \$1,381,341 \$1,352,123 Common shares outstanding at end of period 100,765 99,607 Diluted weighted average shares outstanding 102,364 93,003 Employee and administrative expenses/ average net assets 0.81% 3.80% Total expenses/average net assets 2.09% 9.31% Net investment income/ average net assets 3.94% 15.15% Portfolio turnover rate 3.49% 10.04% Average debt outstanding \$938,347 \$847,121 Average debt per share \$9.17 \$9.11

Note 16. Selected Quarterly Data (Unaudited)

(in thousands, except per share amounts)

Total interest and related portfolio income
Net investment income before net realized and unrealized gains
\$39,728 \$42,118 \$44,189 \$53,016
Net increase in net assets resulting from operations
\$52,028 \$46,106 \$59,703 \$42,890
Basic earnings per common share
\$0.61 \$0.52 \$0.64 \$0.44
Diluted earnings per common share
\$0.60 \$0.51 \$0.63 \$0.43

Qtr 1	Qtr 2	Qtr 3	Qtr 4
\$65,071	\$68.739	\$72.634	\$82,666

2001

Total interest and related portfolio income Net investment income before net realized and unrealized gains

Qtr 1	Qtr 2	Qtr 3	Qtr 4
\$43,897	\$49,965	\$55,992	\$61,735

2000

\$22,573 \$24,700 \$30,719 \$34,725 Net increase in net assets resulting from operations \$29,581 \$34,790 \$36,449 \$42,281 Basic earnings per common share \$0.45 \$0.50 \$0.48 \$0.52 Diluted earnings per common share \$0.45 \$0.50 \$0.48 \$0.52

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CONSOLIDATING BALANCE SHEET

	December 31, 2001		
	Allied nvestmerØtheÆlimi	Consolidated inations Total	
(in thousands) ASSETS Portfolio at value:			
Private finance \$1,414,411 \$165,161 \$15,500 \$ \$1,595,072 Commercial real estate finance 649,283 3,764 81,471 734,518 Investments in subsidiaries 152,659 (152,659)			
Total portfolio at value 2,216,353 168,925 96,971 (152,659) 2,329,590 Intercompany notes and receivables 57,176 3,195 8,916 (69,287) Other assets 104,344 8,244 17,646 130,234 Cash and cash equivalents 690 173 26 889			
Total assets \$2,378,563 \$180,537 \$123,559 \$(221,946) \$2,460,713			

LIABILITIES AND SHAREHOLDERS EQUITY Liabilities: Notes payable and debentures \$781,556 \$94,500 \$ \$ \$876,056 Revolving credit facilities 144,750 144,750 Accounts payable and other liabilities 66,692 2,219 11,873 80,784 Intercompany notes and payables 31,058 415 37,818 (69,291) Total liabilities 1,024,056 97,134 49,691 (69,291) 1,101,590 Commitments and contingencies Preferred stock 7,000 7,000 Shareholders equity: Common stock 1 (1) 10 Additional paid-in capital 1,352,688 49,673 77,494 (127,167) 1,352,688 Notes receivable from sale of common stock (23,645)(2,383)(26,028)

Net unrealized appreciation (depreciation) on portfolio

39,982 10,027 (1,801) (8,227) 39,981 Undistributed (distributions in excess of) earnings (14,528) 16,703 557 (17,260) (14,528)

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	_
	_
	_
	<u> </u>
Total shareholders equity 1,354,507 76,403 73,868 (152,655) 1,352,123	
	-
	_
	_
Total liabilities and shareholders equity \$2,378,563 \$180,537 \$123,559 \$(221,946) \$2,460,713	
Ψ2,370,303 \$100,337 \$123,337 \$(221,740) \$2,400,713	-
	_
	-
The accompanying notes are an integral pa	art of these consolidated financial statements.
F	<i>S</i> -42

CONSOLIDATING STATEMENT OF OPERATIONS

Allied	Allied	Consolidated
Capitalı	nvestmen€	therEliminations Total

December 31, 2001

(in thousands) Interest and Related Portfolio Income Interest and dividends \$217,392 \$16,059 \$7,013 \$ \$240,464 Intercompany interest 588 (588)Premiums from loan dispositions 2,504 Income from investments in wholly owned subsidiaries (11,416)Investment advisory fees and other income 25,920 389 19,833 46,142 Total interest and related portfolio income 257,820 16,448 26,846 (12,004) 289,110 Expenses Interest 58,066 7,038 65,104 Intercompany interest 41 547 (588) Employee 14,851 14,805 29,656

Administrative 8,811 146 6,342

15,299

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	_
	_
	_
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	_
Total operating expenses 81,728 7,225 21,694 (588) 110,059	
	-
	-
	_
	_
	_
Net investment income before net realized and unrealized gains 176,092 9,223 5,152 (11,416) 179,051	
	_
	_
	_
	_
	_
	_
Net Realized and Unrealized Gains	
Net realized gains (losses) 4,032 (2,762) (609) 661	
Net unrealized gains (losses)	
20,603 2,794 (80) (2,714) 20,603	_
	_
	_
	_
	_
Total net realized and unrealized gains (losses)	
24,635 32 (689) (2,714) 21,264	_

Edgar Filing: ALLIED CAPITAL CORP - Form N-2 Net income before income taxes 200,727 9,255 4,463 (14,130) 200,315 Income tax benefit 412 412 Net increase in net assets resulting from operations \$200,727 \$9,255 \$4,875 \$(14,130) \$200,727 The accompanying notes are an integral part of these consolidating financial statements. F-43

CONSOLIDATING STATEMENT OF CASH FLOWS

December 31, 2001				
Allied Capita l 1	Allied nvestment	Other E liminat		olidated 'otal
		Allied Allied	Allied Allied	

Cash Flows from Financing Activities	
Sale of common stock	
286,888 286,888	
Collections of notes receivable from sale of common st	ock
5,090 5,090	
Common dividends and distributions paid	
(179,826) (179,826) Preferred stock dividends paid	
(220) (10) (230)	
Net borrowings under notes payable and debentures	
150,000 16,150 166,150	
Net borrowings under revolving lines of credit	
62,750 62,750	
Other financing activities	
1,978 1,978	
Net cash provided by (used in) financing activities 326,880 15,930 (10) 342,800	
Net increase (decrease) in cash and cash equivalents	
\$649 \$(629) \$(1,580) \$ \$(1,560)	
Cash and cash equivalents at beginning of year	
\$41 \$802 \$1,606 \$ \$2,449	

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ash and cash equivalents at end of year 6690 \$173 \$26 \$ \$889
The accompanying notes are an integral part of these consolidating financial statements.
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REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Shareholders and Board of Directors

of Allied Capital Corporation and Subsidiaries:

We have audited the accompanying consolidated balance sheets of Allied Capital Corporation and subsidiaries as of December 31, 2001 and 2000, including the consolidated statement of investments as of December 31, 2001, and the related consolidated statements of operations, changes in net assets and cash flows for each of the three years in the period then ended, and the financial highlights (included in Note 15) for the year ended December 31, 2001. These consolidated financial statements, financial highlights and the supplementary consolidating financial information referred to below are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements, financial highlights and the supplementary consolidating financial information referred to below based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and financial highlights are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. Our procedures included physical counts of investments. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 2, the consolidated financial statements include investments valued at \$2,329,590,000 as of December 31, 2001 and \$1,788,001,000 as of December 31, 2000 (172 percent and 174 percent, respectively, of net assets) whose values have been estimated by the board of directors in the absence of readily ascertainable market values. However, because of the inherent uncertainty of valuation, the board of directors estimated values may differ significantly from the values that would have been used had a ready market existed for the investments, and the differences could be material.

In our opinion, the consolidated financial statements and financial highlights referred to above present fairly, in all material respects, the financial position of Allied Capital Corporation and subsidiaries as of December 31, 2001 and 2000, and the consolidated results of their operations, changes in net assets and cash flows for each of the three years in the period then ended, and the financial highlights for the year ended December 31, 2001 in conformity with accounting principles generally accepted in the United States.

Our audit was made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplementary consolidating balance sheet and related consolidating statements of operations and cash flows are presented for purposes of additional analysis of the consolidated financial statements rather than to present balance sheet, statement of operations and cash flows of the individual companies and are not a required part of the consolidated financial statements. This information has been subjected to the auditing procedures applied in our audit of the consolidated financial statements and in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

Vienna, Virginia

February 20, 2002

The information in this Statement of Additional Information is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This Statement of Additional Information is not an offer to sell these securities and is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

Subject to Completion (Issued , 2002)

Allied Capital Corporation

Statement of Additional Information

, 2002

This Statement of Additional Information (SAI) is not a prospectus, and should be read in conjunction with the prospectus dated , 2002 relating to this offering and the accompanying prospectus supplement, if any. You can obtain a copy of the prospectus by calling Allied Capital Corporation at 1-888-818-5298 and asking for Investor Relations. Terms not defined herein have the same meaning as given to them in the prospectus.

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and Registrar

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Brokerage Allocation and	
Other Practices	
B-8 N/A	
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GENERAL INFORMATION AND HISTORY

This SAI contains information with respect to Allied Capital Corporation (the Company). The Company changed its name from Allied Capital Lending Corporation to Allied Capital Corporation, effective upon the merger, which was consummated on December 31, 1997. The Company is a registered investment adviser. The Company was initially organized as a corporation in the District of Columbia in 1976 and was reincorporated in the state of Maryland in 1990.

INVESTMENT OBJECTIVE AND POLICIES

The investment objective of the Company is to achieve current income and capital gains. The Company seeks to achieve its investment objective by providing long-term debt and equity investment capital to support the expansion of growing businesses in a variety of industries and in diverse geographic locations. We focus on investments in two areas: private finance and commercial real estate finance, or the investment in commercial mortgage-backed securities (CMBS). Our investment portfolio consists primarily of long-term unsecured loans with equity features, commercial mortgage-backed securities, and commercial mortgage loans. At March 31, 2002, our investment portfolio totaled \$2.3 billion. A discussion of the selected financial data, supplementary financial information and management s discussion and analysis of financial condition and results of operations is included in the prospectus. In addition to our primary investing business, we also provide advisory services to a private investment fund.

MANAGEMENT

Compensation of Executive Officers and Directors

Under Commission rules applicable to BDCs, we are required to set forth certain information regarding the compensation of certain executive officers and directors. The following table sets forth compensation paid by the Company in all capacities during the year ended December 31, 2001 to all the directors and the three highest paid executive officers of the Company, collectively, the Compensated Persons .

Compensation Table

			Pension or Retirement Benefits		
	Aggregate	Securities	Accrued as	Directors	
	Compensation	Underlying	Part of	Fees Paid by	
Name and Position	from the Company(1, 2)	Options/ SARs(5)	Company Expenses(2)	the Company(6)	
William L. Walton, Chairman and CEO(4)	\$2,441,642	254,274		\$0	

William L. Walton, *Chairman and CEO*(4) Joan M. Sweeney, Chief Operating Officer 1,621,162 151,722 0 John M. Scheurer, Managing Director

1,459,569 110,517 Brooks H. Browne, Director

23,000 5,000 23,000

John D. Firestone, Director 17,000 5,000 17,000

Anthony T. Garcia, Director

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17,000 5,000 17,000 Lawrence I. Hebert, *Director* 26,000 5,000 26,000 John I. Leahy, *Director* 33,000 5,000 33,000 Robert E. Long, *Director*(4) 35,000 5,000 35,000 Warren K. Montouri, *Director* 23,000 5,000 23,000

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			Pension or Retirement Benefits	
	Aggregate	Securities	Accrued as	Directors
Name and Position	Compensation from the Company(1, 2)	Underlying Options/ SARs(5)	Part of Company Expenses(2)	Fees Paid by the Company(6)
Guy T. Steuart II, <i>Director</i>	\$29,000	5,000		\$29,000

T. Murray Toomey, Director

14,000 5,000 14,000

Laura W. van Roijen, Director

15,000 5,000 15,000

George C. Williams, Jr., Director and Chairman Emeritus (3, 4)

160,000 20,000 28,000

- (1) There were no perquisites paid by the Company in excess of the lesser of \$50,000 or 10% of the Compensated Person s total salary and bonus for the year.
- (2) The following table provides detail as to aggregate compensation paid during 2001 as to the three highest paid executive officers of the Company:

	Salary	Bonus and Awards	Other Benefits
Mr. Walton Ms. Sweeney	\$446,538	\$1,937,500	\$57,604

296,654 1,289,525 34,983 Mr. Scheurer 273,577 1,152,998 32,994

Included for each executive officer in Bonus and Awards is an annual bonus, Retention Awards, and Cut-Off Award paid, if any, Included for each executive officer in Other Benefits is an employer contribution to the 401(k) Plan, life insurance premiums, and a contribution to the Deferred Compensation Plan. See also Employment Agreements .

- (3) In addition to director s fees, Mr. Williams received \$132,000 in consulting fees.
- (4) Denotes individuals who are interested persons as defined by the Investment Company Act of 1940.
- (5) See Stock Option Awards for terms of options granted in 2001. The Company does not maintain a restricted stock plan or a long-term incentive plan.
- (6) Consists only of directors fees paid by the Company during 2001. Such fees are also included in the column titled Aggregate Compensation from the Company.

Compensation of Directors

During 2001, each director received a \$10,000 annual retainer in lieu of per meeting fees; directors who serve on the Executive Committee received a \$25,000 annual retainer in lieu of per meeting fees. Members of each committee other than the Executive Committee received \$1,000 for each committee meeting attended during the year. In addition, the chairmen of the Audit and Compensation Committees each received a \$3,000 annual retainer for their additional services in these capacities. The Chairman and CEO of the Company does not receive directors fees.

Non-officer directors are eligible for stock option awards under the Company s Stock Option Plan pursuant to an exemptive order from the Commission. The terms of the order, which was granted in September 1999, provided for a one-time grant of 10,000 options to each non-officer director on the date that the order was issued, or on the date that any new director is elected to the Board. Thereafter, each non-officer director will receive 5,000 options each year on

the date of the annual meeting of shareholders at the fair market value on the date of grant. See Stock Option Plan.

Stock Option Awards

The following table sets forth the details relating to option grants in 2001 to Compensated Persons under the Company s Stock Option Plan, and the potential

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realizable value of each grant, as prescribed to be calculated by the Commission. See Stock Option Plan in the Prospectus.

Options Grants During 2001

	Number of Securities	Percent of			Value at Annua	Realizable Assumed Il Rates ppreciation
	Underlying Options		Price	Expiration		ear Term(3)
Name	Granted(1)	In 2000(2)	Per Share	Date	5%	10%
William L. Walton(4) Joan M. Sweeney 151,722 5.42% 21.59 9/20/11 2,060,056 5,220,587 John M. Scheurer 110,517 3.95% 21.59 9/20/11 1,500,582 3,802,768 Brooks H. Browne 5,000 0.18% 22.78 5/8/11 71,631 181,527 John D. Firestone 5,000 0.18% 22.78 5/8/11 71,631 181,527 Anthony T. Garcia 5,000 0.18% 22.78 5/8/11 71,631 181,527 Lawrence I. Hebert 5,000 0.18% 22.78 5/8/11 71,631 181,527 John I. Leahy 5,000 0.18% 22.78 5/8/11 71,631 181,527 Robert E. Long(4) 5,000 0.18% 22.78 5/8/11 71,631 181,527 Warren K. Montouri 5,000 0.18% 22.78 5/8/11 71,631 181,527 Guy T. Steuart II 5,000 0.18% 22.78 5/8/11 71,631 181,527 T. Murray Toomey 5,000 0.18% 22.78 5/8/11 71,631 181,527 Laura W. van Roijen 5,000 0.18% 22.78 5/8/11 71,631 181,527	254,274	9.08%	\$21.59	9/20/11	\$3,452,490	\$8,749,289

- (1) Options granted to officers in 2001 generally vest in three equal installments beginning on the first anniversary date of the grant, with full vesting occurring on the third anniversary of the grant date or change of control of the Company. Options granted to non-officer directors vest immediately.
- (2) In 2001, the Company granted options to purchase a total of 2,800,323 shares.
- (3) Potential realizable value is calculated on 2001 options granted, and is net of the option exercise price but before any tax liabilities that may be incurred. These amounts represent certain assumed rates of appreciation, as mandated by the Commission. Actual gains, if any, or stock option exercises are dependent on the future performance of the shares, overall market conditions, and the continued employment by the Company of the option holder. The potential realizable value will not necessarily be realized.

(4) Denotes individual who is an interested person as defined by the Investment Company Act of 1940.

5,000 30,400 15,000

Guy T. Steuart II 0 0 20,000 55,470

97,970

The following table sets forth the details of option exercises by Compensated Persons during 2001 and the values of those unexercised options at December 31, 2001.

Option Exercises and Year-End Option Values

	Shares Acquired		Unex	erlying sercised s of 12/31/01	Money Options as of 12/31/01(2)	
Name	on Exercise	Value Realized(1)	Exercisable	Unexercisable	Exercisable	Unexercisable
William L. Walton(3)						
0 \$0 792,109 1,052,574 \$5,176,606 \$7,374,067 Joan M. Sweeney						
0 0 384,175 502,333 2,484,071 3,349,806						
John M. Scheurer						
9,368 50,447 309,125 344,963 1,820,297 2,113,379						
Brooks H. Browne						
0 0 20,000 97,970						
John D. Firestone						
0 0 20,000 97,970						
Anthony D. Garcia 0 0 20,000 97,970						
Lawrence I. Hebert						
0 0 20,000 97,970						
John I. Leahy						
0 0 20,000 97,970						
Robert E. Long(3)						
0 0 20,000 97,970						
Warren K. Montouri						

Value of Unexercised

In-the-

Number of Securities

	Shares Acquired on Exercise		Number of Securities Underlying Unexercised Options as of 12/31/01		Value of Unexercised In-the- Money Options as of 12/31/01(2)	
Name		Value Realized(1)	Exercisable	Unexercisable	Exercisable	Unexercisable

T. Murray Toomey
5,000 34,950 15,000 55,470

Laura W. van Roijen
0 0 20,000 97,970

George C. Williams, Jr.(3)
0 0 148,063 23,332 708,129 115,272

- (1) Value realized is calculated as the closing market price on the date of exercise, net of option exercise price, but before any tax liabilities or transaction costs. This is the deemed market value, which may actually be realized only if the shares are sold at that price.
- (2) Value of unexercised options is calculated as the closing market price on December 31, 2001 (\$26.00), net of the option exercise price, but before any tax liabilities or transaction costs. In-the-Money Options are options with an exercise price that is less than the market price as of December 31, 2001.
- (3) Denotes individuals who are interested persons as defined by the Investment Company Act of 1940.

Committees of the Board of Directors

The Board of Directors of the Company has established an Executive Committee, an Audit Committee, a Compensation Committee and a Nominating Committee.

The Executive Committee has and may exercise those rights, powers and authority that the Board of Directors from time to time grants to it, except where action by the full Board is required by statute, an order of the Securities and Exchange Commission (the Commission) or the Company s charter or bylaws. The Executive Committee also reviews and approves all investments of \$10 million or more. The Executive Committee met 23 times during 2001. The Executive Committee currently consists of Messrs. Walton, Browne, Hebert, Leahy, Long, Steuart, and Williams.

The Audit Committee operates pursuant to a charter approved by the Board of Directors, a copy of which is incorporated by reference to this registration statement. The charter sets forth the responsibilities of the Audit Committee. Generally, the Audit Committee recommends the selection of independent public accountants for the Company, reviews with such independent public accountants the planning, scope and results of their audit of the Company s financial statements and the fees for services performed, reviews with the independent public accountants the adequacy of internal control systems, reviews the Company s annual financial statements and receives the Company s audit reports and financial statements. The Audit Committee met five times during 2001. The Audit Committee currently consists of Messrs. Browne, Leahy and Garcia and Ms. van Roijen, all of whom are considered independent under the rules promulgated by the New York Stock Exchange.

The Compensation Committee determines the compensation for the Company s executive officers and the amount of salary and bonus to be included in the compensation package for each of the Company s officers and employees. In addition, the Compensation Committee approves stock option grants for the Company s officers under the Company s Stock Option Plan. The Compensation Committee met four times during 2001. The Compensation Committee currently consists of Messrs. Firestone, Browne, and Garcia.

The Nominating Committee recommends candidates for election as directors to the Board of Directors. The Nominating Committee met once during 2001. The Nominating Committee currently consists of Messrs. Walton, Firestone, Hebert and Williams.

CONTROL PERSONS AND PRINCIPAL HOLDERS OF SECURITIES

As of May 2, 2002, there were no persons that owned 25% or more of the Company s outstanding voting securities, and no person would be deemed to control the Company, as such term is defined in the 1940 Act.

The following table sets forth, as of May 2, 2002, each current director, the Chief Executive Officer, the Company s executive officers, and the executive officers and directors as a group. The address for each director and executive officer is 1919 Pennsylvania Avenue, NW, Washington, DC 20006. Unless otherwise indicated, the Company believes that each beneficial owner set forth in the table has sole voting and investment power. The Company is not aware of any shareholder that beneficially owns more than 5% of the Company s outstanding shares of common stock.

		Equity Securities
Number of		Beneficially
Shares Owned	Percentage	Owned by
Beneficially(10)	of Class(1)	Directors(11)
	Shares Owned	Shares Owned Percentage

Directors:

William L. Walton(9) 1,782,148(2,4,8) 1.73% over \$100,000 Brooks H. Browne 63,652(3) * over \$100,000 John D. Firestone 49,713(3,8) * over \$100,000 Anthony T. Garcia 78,112(3) * over \$100,000 Lawrence I. Hebert 36,800(3) * over \$100,000 John I. Leahy 36,818(3) * over \$100,000 Robert E. Long(9) 30,796(3) * over \$100,000 Warren K. Montouri 246,182(3) * over \$100,000 Guy T. Steuart II 338,180(3,5) * over \$100,000 T. Murray Toomey, Esq. 52,666(3,6) * over \$100,000 Laura W. van Roijen 53,776(3,8) * over \$100,000 George C. Williams, Jr.(9) 433,115(2) * over \$100,000 **Executive Officers:**

Scott S. Binder 414,704(2,8) * Philip A. McNeill 521,453(2) * Penni F. Roll 183,775(2) * John M. Scheurer 708,151(2) * Robert D. Long 3,000(12) * John D. Shulman

Dollar Range of

102,000(2) *
Scott A. Somer
6,320(2) *
Suzanne V. Sparrow
139,705(2) *
Joan M. Sweeney
815,345(2) *
Paul R. Tanen
68,000(2) *
Thomas H. Westbrook
436,992(2,8) *

G. Cabell Williams III

950,046(2,4) *

All directors and executive officers as a group (24 in number)

7,258,679(7) 6.86%

(1) Based on a total of 101,930,554 shares of the Company s common stock issued and outstanding on May 2, 2002 and shares of the Company s common stock issuable upon the exercise of immediately exercisable stock options held by each individual executive officer and non-officer director.

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^{*} Less than 1%

(2) Share ownership for the following directors and executive officers includes:

	Owned Directly	Exercisable Within 60 Days of May 2, 2002	Allocated to 401(k) Plan Account
William L. Walton	430,931	1,134,506	1,570
Scott S. Binder			

Options

68,815 344,440 1,449 Philip A. McNeill 191,706 318,783 10,964 Penni F. Roll 75,178 103,456 5,141 John M. Scheurer 277,936 403,229 26,986 Robert D. Long 3,000 0 0 John D. Shulman 4,571 97,429 0 Scott A. Somer 0 6,026 294 Suzanne V. Sparrow 78,100 42,213 19,392 Joan M. Sweeney 292,644 510,868 11,833 Paul R. Tanen 5,161 62,839 0 Thomas H. Westbrook 190,041 246,951 0 George C. Williams, Jr. 285,052 148,063 0 G. Cabell Williams III 438,284 295,051 85,646

- (3) Beneficial ownership includes exercisable options to purchase 20,000 shares, except Messrs. Montouri and Toomey who each have 15,000 shares.
- (4) Includes 216,711 shares held by the 401(k) Plan, of which Messrs. Walton and Williams III are co-trustees. Messrs. Walton and Williams III disclaim beneficial ownership of such shares.
- (5) Includes 276,691 shares held by a corporation for which Mr. Steuart II serves as an executive officer.
- (6) Shares are held by a trust for the benefit of Mr. Toomey and his wife.
- (7) Includes a total of 3,903,854 shares underlying stock options exercisable within 60 days of May 2, 2002, which are assumed to be outstanding for the purpose of calculating the group s percentage ownership, and 216,711 shares held by the 401(k) Plan.
- (8) Includes certain shares held in IRA or Keogh accounts: Walton 10,618 shares; Firestone 2,252 shares; van Roijen 4,474 shares; Binder 273 shares; Westbrook 15,865 shares.
- (9) Denotes individuals who are interested persons as defined in the Investment Company Act of 1940, as amended.
- (10) Beneficial ownership has been determined in accordance with Rule 13d-3 of the Securities Exchange Act of 1934.
- (11) Beneficial ownership has been determined in accordance with Rule 16-1(a)(2) of the Securities Exchange Act of 1934.

(12) Includes 1,000 shares held by a trust for the benefit of Mr. Long s children, and 2,000 shares held in an IRA account.

INVESTMENT ADVISORY SERVICES

The Company is internally managed and therefore has not entered into any advisory agreement with, nor pays advisory fees to, an outside investment adviser. The Company is a registered investment adviser under the Advisers Act and through a wholly owned subsidiary provides advisory services to one other entity. The Company s officers provide investment and portfolio management services for the Company, as well as the investments of the other managed entities. See Management in the prospectus for additional information about the Company s executive officers. Our investment decisions in each business area are made by investment committees, composed of the Company s most senior investment professionals. In addition, in certain instances where risk/return characteristics warrant and for every transaction larger than \$10 million, the Executive

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Committee of the Board of Directors must also approve the transaction. See Management in the prospectus.

SAFEKEEPING, TRANSFER AND DIVIDEND PAYING AGENT AND REGISTRAR

The investments of the Company and its subsidiaries are held in safekeeping by Riggs Bank N.A. (Riggs) at 808 17th Street, N.W., Washington, D.C. 20006, as well as by LaSalle National Bank, located at 25 Northwest Point Boulevard, Suite 800, Elk Grove Village, Illinois 60007. American Stock Transfer & Trust Company, 59 Maiden Lane, New York, New York 10038 acts as the Company s transfer, dividend paying and reinvestment plan agent and registrar.

BROKERAGE ALLOCATION AND OTHER PRACTICES

Since the Company generally acquires and disposes of its investments in privately negotiated transactions, it infrequently uses brokers in the normal course of business.

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PART C

OTHER INFORMATION

Item 24. Financial Statements and Exhibits

1. Financial Statements.

The following financial statements of Allied Capital Corporation (the Company or the Registrant) are included in this registration statement in Part A: Information Required in a Prospectus :

	Page
Consolidated Balance Sheet March 31, 2002 (unaudited) and December 31, 2001 and 2000 Consolidated Statement of Operations For the Three Months Ended March 31, 2002 (unaudited) and for the Years Ended December 31, 2001, 2000 and 1999 F-2	F-1
Consolidated Statement of Changes in Net Assets For the Three Months Ended March 31, 2002 (unaudited) and for the Years Ended December 31, 2001, 2000 and 1999	
F-3 Consolidated Statement of Cash Flows For the Three Months Ended March 31, 2002 (unaudited) and for the Years Ended December 31, 2001, 2000 and 1999 F-4	
Consolidated Statement of Investments March 31, 2002 (unaudited) and December 31, 2001 F-5	
Notes to Consolidated Financial Statements F-13 Report of Independent Public Accountants	
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2. Exhibits

Exhibit Number	Description
a.1(20)	Restatement of the Articles of Incorporation.
b.(20)	Amended and Restated Bylaws.
c.	Not applicable.
d.(5)	Specimen certificate of the Company s Common Stock, par value \$0.0001 per share, the rights of holders of which are defined in Exhibits a.1 and b.
e.*	Dividend Reinvestment Plan, as amended.
f.1(3)	Form of debenture between certain subsidiaries of the Company and the U.S. Small Business Administration.
f.2.g(18)	Second Amended and Restated Credit Agreement, dated August 3, 2001.
f.3(6)	Note Agreement, dated as of April 30, 1998.
f.4(4)	Loan Agreement between Allied I and Overseas Private Investment Corporation, dated April 10, 1995. Letter, dated December 11, 1997, evidencing assignment of Loan Agreement from Allied I to the Company.
f.5(9)	Note Agreement, dated as of May 1, 1999.
f.6(16)	Amendment and Consent Agreement, dated December 11, 2000 to the Amended and Restated Credit Agreement, dated May 17, 2000.

Exhibit Number	Description
f.7.a(5)	Sale and Servicing Agreement, dated as of January 1, 1998, among Allied Capital CMT, Inc., Allied Capital Commercial Mortgage Trust 1998-1 and Allied Capital Corporation and LaSalle National Bank and ABN AMRO Bank N.V.
f.7.b(5)	Indenture, dated as of January 1, 1998, between the Allied Capital Commercial Mortgage Trust 1998-1 and LaSalle National Bank.
f.7.c(5)	Amended and Restated Trust Agreement, dated January 1, 1998 between Allied Capital CMT, LaSalle National Bank Inc. and Wilmington Trust Company.
f.7.d(5)	Guaranty, dated as of January 1, 1998 by the Company.
f.8(11)	Note Agreement, dated as of November 15, 1999.
f.9(12)	Note Agreement, dated as of October 15, 2000.
f.10(19)	Note Agreement, dated as of October 15, 2001.
f.12(14)	Auction Rate Reset Note Agreement, dated as of August 31, 2000 between the Company and Intrepid Funding Master Trust, a Delaware business trust administered by Banc of America Securities LLC; Forward Issuance Agreement, dated as of August 31, 2000, between the Company and Banc of America Securities LLC; Remarketing and Contingency Purchase Agreement, dated as of August 31, 2000, between the Company and Banc of America Securities LLC.
f.14(17)	Control Investor Guaranty Agreement, dated as of March 28, 2001, between the Company and Fleet National Bank, in its capacity as Administrative Agent for the Lenders and Business Loan Express, Inc.
g.	Not applicable.
h.1*	Form of Underwriting Agreement, if applicable.
i.2(8)	Amended and Restated Deferred Compensation Plan, dated December 30, 1998.
i.2.a(15)	Amendment to Deferred Compensation Plan, dated October 18, 2000.
i.2.b(19)	Amended and Restated Deferred Compensation Plan, dated May 15, 2001.
i.3(7)	Amended Stock Option Plan.
i.4	Description of Formula Award and Cut-Off Award Arrangements.
i.5(10)	Allied Capital 401(k) Plan, dated September 1, 1999.
i.5.a(15)	Amendment to 401(k) Plan, dated December 31, 2000.
i.6(13)	Employment Agreement, dated June 15, 2000, between the Company and William L. Walton.
i.7(13)	Employment Agreement, dated June 15, 2000, between the Company and Joan M. Sweeney.
i.8(16)	Employment Agreement, dated June 15, 2000, between the Company and John M. Scheurer.
j.1(5)	Form of Custody Agreement with Riggs Bank N.A. with respect to safekeeping.
j.2(5)	Form of Custody Agreement with LaSalle National Bank.
j.3(18)	Custodian agreement with LaSalle Bank National Association dated July 9, 2001.
k.1(18)	Agreement and Plan of Merger, dated as of June 18, 2001, by and among the Company, Allied Capital Lock
1.*	Acquisition Corporation, and Sunsource, Inc. Opinion of counsel and consent to its use.
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Exhibit Number	Description
m.	Not applicable.
n.1*	Consent of Arthur Andersen LLP, independent public accountants.
n.2*	Consent of Sutherland Asbill & Brennan LLP. (Contained in Exhibit 1)
n.3*	Opinion of Arthur Andersen LLP, independent public accountants.
0.	Not applicable.
p.	Not applicable.
q.	Not applicable.
r.(16)	Code of Ethics.

- * Filed herewith.
- (1) Incorporated by reference from Appendix B to the Company s registration statement on Form N-14 filed on September 26, 1997 (File No. 333-36459).
- (2) Incorporated by reference to the exhibit of the same name filed with the Company s Annual Report on Form 10-K for the year ended December 31, 1997.
- (3) Incorporated by reference to the exhibit of the same name filed with Allied I s Annual Report on Form 10-K for the year ended December 31, 1996.
- (4) Incorporated by reference to the exhibit f.7 filed with Allied I s Pre-Effective Amendment No. 2 to the registration statement on Form N-2 on January 24, 1996 (File No. 33-64629). Assignment to the Company is incorporated by reference to Exhibit 10.3 of the Company s Annual Report on Form 10-K for the year ended December 31, 1997.
- (5) Incorporated by reference to the exhibit of the same name to the Company s registration statement on Form N-2 filed on the Company s behalf with the Commission on May 5, 1998 (File No. 333-51899).
- (6) Incorporated by reference to the exhibit of same name filed with the Company s Quarterly Report on Form 10-Q for the period ended June 30, 1998.
- (7) Incorporated by reference to Exhibit A of the Company s definitive proxy materials for the Company s 2001 Annual Meeting of Stockholders filed with the Commission on April 3, 2001.
- (8) Incorporated by reference to the exhibit of the same name filed with the Company s Annual Report on Form 10-K for the year ended December 31, 1998.
- (9) Incorporated by reference to the exhibit of the same name filed with the Company s Quarterly Report on Form 10-Q for the period ended June 30, 1999.
- (10) Incorporated by reference to Exhibit 4.4 of the Allied Capital 401(k) Plan registration statement on Form S-8, filed on behalf of such Plan on October 8, 1999 (File No. 333-88681).
- (11) Incorporated by reference to the exhibit of the same name filed with the Company s Annual Report on Form 10-K for the year ended December 31, 1999.
- (12) Incorporated by reference to the exhibit of the same name to the Company s Quarterly Report on Form 10-Q for the period ended September 30, 2000.
- (13) Incorporated by reference to the exhibit of the same name filed with the Company s registration statement on Form N-2 filed on August 11, 2000 (File No. 333-43534)
- (14) Incorporated by reference to the exhibit of the same name filed with the Company s Pre-Effective Amendment No. 1 to the registration statement on Form N-2 filed on September 12, 2000 (File No. 333-43534).
- (15) Incorporated by reference to the exhibit of the same name filed with the Company s Post-Effective Amendment No. 1 to the registration statement on Form N-2 filed on January 19, 2001 (File No. 333-43534).
- (16) Incorporated by reference to the exhibit of the same name filed with the Company s Post-Effective Amendment No. 2 to the registration statement on Form N-2 filed on March 21, 2001 (File No. 333-43534).
- (17) Incorporated by reference to the exhibit of the same name filed with the Company s Post-Effective Amendment No. 3 to the registration statement on Form N-2 filed on May 15, 2001 (File No. 333-43534).
- (18) Incorporated by reference to the exhibit of the same name filed with the Company s registration statement on Form N-2 filed on August 10, 2001 (File No. 333-67336).
- (19) Incorporated by reference to the exhibit of the same name filed with the Company s Post-Effective Amendment No. 1 to the registration statement on Form N-2 filed on November 14, 2001 (File No. 333-67336).
- (20) Incorporated by reference to exhibit of the same name filed with the Company s Post-Effective Amendment No. 2 to registration statement on Form N-2 filed on March 22, 2002 (File No. 333-67336).

Item 25. Marketing Arrangements

The information contained under the heading Plan of Distribution on page 79 of the prospectus is incorporated herein by reference, and any information concerning any underwriters will be contained in the accompanying prospectus supplement, if any.

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Item 26. Other Expenses of Issuance and Distribution*

Commission registration fee \$17,710 NASD filing fee 19,250 New York Stock **Exchange Additional** Listing Fee 43,750 Accounting fees and expenses 100,000 Legal fees and expenses 350,000 Printing and engraving 350,000 Miscellaneous fees and expenses 19,290 Total \$900,000

All of the expenses set forth above shall be borne by the Company.

Item 27. Persons Controlled by or Under Common Control

Direct Subsidiaries

The following list sets forth each of the Company s subsidiaries, the state or country under whose laws the subsidiary is organized, and the percentage of voting securities or membership interests owned by the Company in such subsidiary:

Allied Investment Corporation (Maryland) 100%
Allied Capital REIT, Inc. (Allied REIT) (Maryland) 100%
A.C. Corporation (Delaware) 100%
Allied Capital Holdings, LLC (Delaware) 100%
Allied Capital Beteiligungsberatung GmbH (Germany) 100%

^{*} Estimated for filing purposes and excludes fees previously paid.

Each of the Company s subsidiaries are consolidated with the Company for financial reporting purposes, except as noted below.

Indirect Subsidiaries

The Company indirectly controls the entities set forth below through Allied REIT. Allied REIT owns either all of the membership interests (in the case of a limited liability company, LLC) or all of the outstanding voting stock (in the case of a corporation) of each entity. The following list sets forth each of Allied REIT s subsidiaries, the state under whose laws the subsidiary is organized, and the percentage of voting securities or membership interests owned by Allied REIT of such subsidiary:

Allied Capital Property LLC (Delaware)
100%
Allied Capital Equity LLC (Delaware)
100%
9586 I-25 East Frontage Road, Longmont, CO 80504 LLC (Delaware)
100%
Allied Capital CMT, Inc. (Delaware)
100%

Allied REIT also indirectly owns Allied Capital Commercial Mortgage Trust 1998-1, a Delaware business trust that is wholly owned by Allied Capital CMT, Inc. (CMT). Each subsidiary of Allied REIT and CMT is not required to maintain financial and other reports required under the Securities Act because each does not have a class of securities registered under the Securities Act.

The Company indirectly controls Allied Investment Holdings LLC (Delaware) through Allied Investment Corporation, which owns 100% of the membership interests.

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Other Entities Deemed to be Controlled by the Company

The Company provides investment advisory services or loan servicing services to the certain entities and therefore may be deemed to control such entities and their respective subsidiaries. The following list sets forth each such entity and its respective subsidiaries and the state under whose laws the entity or subsidiary is organized:

Allied Capital Germany Fund LLC (Delaware)(1, 2)

The Company has also established certain limited purpose entities in order to facilitate certain portfolio transactions. In addition, the Company may be deemed to control certain portfolio companies. See Portfolio Companies in the prospectus.

- (1) By so including these entities herein, the Registrant does not concede that it controls such entities.
- (2) Subsidiary does not consolidate for financial reporting purposes.

Item 28. Number of Holders of Securities

The following table sets forth the approximate number of record holders of the Company s common stock at May 2, 2002.

Title of Class	Number of Record Holders
Common stock, \$0.0001 par value	5,500

The Company has privately issued long-term debt securities to 23 institutional lenders, primarily insurance companies.

Item 29. Indemnification

The Annotated Code of Maryland, Corporations and Associations (the Maryland Law), Section 2-418 provides that a Maryland corporation may indemnify any director of the corporation and any person who, while a director of the corporation, is or was serving at the request of the corporation as a director, officer, partner, trustee, employee, or agent of another foreign or domestic corporation, partnership, joint venture, trust, other enterprise or employee benefit plan, made a party to any proceeding by reason of service in that capacity unless it is established that the act or omission of the director was material to the matter giving rise to the proceeding and was committed in bad faith or was the result of active and deliberate dishonesty; or the director actually received an improper personal benefit in money, property or services; or, in the case of any criminal proceeding, the director had reasonable cause to believe that the act or omission was unlawful. Indemnification may be made against judgments, penalties, fines, settlements, and reasonable expenses actually incurred by the director in connection with the proceeding, but if the proceeding was one by or in the right of the corporation, indemnification may not be made in respect of any proceeding in which the director shall have been adjudged to be liable to the corporation. Such indemnification may not be made unless authorized for a specific proceeding after a determination has been made, in the manner prescribed by the law, that indemnification is permissible in the circumstances because the director has met the applicable standard of conduct. On the other hand, the director must be indemnified for expenses if he or she has been successful in the defense of the proceeding or as otherwise ordered by a court. The law also prescribes the circumstances under which the corporation may advance expenses to, or obtain insurance or similar cover for, directors.

The law also provides for comparable indemnification for corporate officers and agents.

The Articles of Incorporation of the Company provide that its directors and officers shall, and its agents in the discretion of the board of directors may, be indemnified to the fullest extent permitted from time to time by the laws of Maryland (with such power to indemnify officers and directors limited to the scope provided for in Section 2-418 as currently in force), provided, however, that such indemnification is limited by the Investment Company Act of 1940 or by any valid rule, regulation or order of the Securities and Exchange Commission thereunder. The Company s Bylaws, however, provide that the Company may not indemnify any director or officer against liability to the Company or its security holders to which he or she might otherwise be subject by reason of such person s willful misfeasance, bad faith, gross negligence or reckless disregard of the duties involved in the conduct of his or her office unless a determination is made by final decision of a court, by vote of a majority of a quorum of directors who are disinterested, non-party directors or by independent legal counsel that the liability for which indemnification is sought did not arise out of such disabling conduct.

Insofar as indemnification for liabilities arising under the Securities Act of 1933 may be permitted to directors, officers and controlling persons of the Company pursuant to the provisions described above, or otherwise, the Company has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Company of expenses incurred or paid by a director, officer or controlling person in the successful defense of an action, suit or proceeding) is asserted by a director, officer or controlling person in connection with the securities being registered, the Company will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Act and will be governed by the final adjudication of the court of the issue.

The Company carries liability insurance for the benefit of its directors and officers on a claims-made basis of up to \$50,000,000, subject to a \$500,000 retention and the other terms thereof.

The Agreement and Plan of Merger (the Merger Agreement) by and among Allied Capital Advisers, Allied Capital Corporation, Allied Capital Corporation II, Allied Capital Lending Corporation and Allied Capital Commercial Corporation provides that, from and after consummation of the Merger the Company shall indemnify any person who at the date of the Merger Agreement, or had been at any time prior to such date or who becomes prior to the effective time of the merger, an officer or director of the companies noted above other than Allied Capital Lending Corporation, or any of their respective subsidiaries, from any and all liabilities resulting from their acts and omissions prior to the effective time of the merger to the full extent permitted by Maryland Law and the 1940 Act, including but not limited to acts and omissions arising out of or pertaining to the merger, and shall maintain in effect for at least 72 months directors and officers liability insurance policies with respect to matters occurring prior to the effective time of the merger.

Item 3	30. I	Business	and	Other	Connections	of	Investment	: Adviser
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Not	app	lica	bl	e.
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Item 31. Location of Accounts and Records

The Company maintains at its principal office physical possession of each account, book or other document required to be maintained by Section 31(a) of the 1940 Act and the rules thereunder.

Item 32. Management Services

Not applicable.

Item 33. Undertakings

The Registrant hereby undertakes:

- (1) to suspend the offering of shares until the prospectus is amended if subsequent to the effective date of this Registration Statement, its net asset value declines more than ten percent from its net asset value as of the effective date of this Registration Statement;
- (2) to file, during any period in which offers or sales are being made, a post-effective amendment to this registration statement:
 - (i) to include any prospectus required by Section 10(a)(3) of the Securities Act of 1933;
 - (ii) to reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the Commission pursuant to Rule 424(b) under the Securities Act of 1933 if, in the aggregate, the changes in volume and price represent no more than a 20% change in the maximum aggregate offering price set forth in the Calculation of Registration Fee table in the effective registration statement; and
 - (iii) to include any material information with respect to the plan of distribution not previously disclosed in the registration statement or any material change to such information in the registration statement.
- (3) that, for the purpose of determining any liability under the Securities Act of 1933, the information omitted from the form of prospectus filed as part of this Registration Statement in reliance upon Rule 430A and contained in a form of prospectus filed by the Registrant under Rule 497(h) under the Securities Act of 1933 shall be deemed to be part of this Registration Statement as of the time it was declared effective;
- (4) to remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering;
- (5) that, for the purpose of determining any liability under the Securities Act of 1933, each post effective amendment that contains a form of prospectus shall be deemed to be a new registration statement relating to the securities offered therein,

and the offering of the securities at that time shall be deemed to be the initial bona fide offering thereof; and

(6) to send by first class mail or other means designed to ensure equally prompt delivery, within two business days of receipt of a written or oral request, any Statement of Additional Information.

Subject to the terms and conditions of Section 15(d) of the Securities Exchange Act of 1934, the registrant hereby undertakes to file with the Securities and Exchange Commission such supplementary and periodic information, documents and reports as may be prescribed by any rule or regulation of the Commission heretofore or hereafter duly adopted pursuant to authority conferred in that section.

Insofar as indemnification for liability arising under the Securities Act may be permitted to directors, officers and controlling persons of the registrant pursuant to the provisions of its charter and bylaws permitting indemnification, or otherwise, the registrant has been advised that in the opinion of the Commission such indemnification is against public policy as expressed in the Securities Act and is, therefore unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the registrant of expenses incurred or paid by a director, officer or controlling person of the registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

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SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, the Registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Washington, in the District of Columbia, on the 7th day of May, 2002.

ALLIED CAPITAL CORPORATION

By: /s/ WILLIAM L. WALTON

William L. Walton, Chairman of the Board, Chief Executive Officer and President

KNOW ALL MEN BY THESE PRESENT, each person whose signature appears below hereby constitutes and appoints William L. Walton and Joan M. Sweeney and each of them, his or her true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for him or her and in his or her name, place, and stead, in any and all capacities, to sign any and all amendments to this Registration Statement, and to file the same, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or their substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, this Registration Statement has been signed by the following persons in the capacities indicated on May 7, 2002.

Signature	Title
/s/ WILLIAM L. WALTON	Chairman of the Board, Chief Executive Officer, and President
William L. Walton	
/s/ BROOKS H. BROWNE	Director
Brooks H. Browne	
/s/ JOHN D. FIRESTONE	Director
John D. Firestone	
/s/ ANTHONY T. GARCIA	Director
Anthony T. Garcia	
/s/ LAWRENCE I. HEBERT	Director
Lawrence I. Hebert	
/s/ JOHN I. LEAHY	Director
John I. Leahy	

Signature	Title
/s/ ROBERT E. LONG	Director
Robert E. Long	
/s/ WARREN K. MONTOURI	Director
Warren K. Montouri	
/s/ GUY T. STEUART II	Director
Guy T. Steuart II	
/s/ T. MURRAY TOOMEY	Director
T. Murray Toomey	
/s/ LAURA W. VAN ROIJEN	Director
Laura W. van Roijen	
/s/ GEORGE C. WILLIAMS, JR.	Director
George C. Williams, Jr.	
/s/ PENNI F. ROLL	Chief Financial Officer (Principal Financial and Accounting Officer)
Penni F. Roll	(Timespai Financial and Accounting Officer)

INDEX TO EXHIBITS

Exhibit Number	Description
Ex - 99.e	Dividend Reinvestment Plan, as amended
Ex - 99.2h.1	Form of Underwriting Agreement
Ex - 99.1	Opinion of counsel and consent to its use
Ex - 99.2n.1	Consent of Arthur Andersen LLP, independent public accountants
Ex - 99.2n.3	Opinion of Arthur Andersen LLP, independent public accountants