## FLEMING COMPANIES INC /OK/ Form 10-Q May 17, 2002

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-0

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED APRIL 20, 2002

COMMISSION FILE NUMBER: 1-8140

FLEMING COMPANIES, INC. (Exact name of registrant as specified in its charter)

OKLAHOMA (State of incorporation)

48-0222760 (I.R.S. Employer Identification No.)

1945 LAKEPOINTE DRIVE, BOX 299013
LEWISVILLE, TEXAS 75029
(Address of principal executive offices)

(972) 906-8000 (Telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

At the close of business on May 13, 2002, 44,605,000 shares of the registrant's common stock, par value \$2.50 per share, were outstanding.

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#### PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS - UNAUDITED FOR THE 16 WEEKS ENDED APRIL 20, 2002 AND APRIL 21, 2001 (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

|  | 2002                                      | 2001  |
|--|---|---|
| Net sales  | \$ 4,686,139                              | \$ 4,137,359  |
| Costs and expenses:    Cost of sales    Selling and administrative    Interest expense    Interest income and other    Impairment/restructuring credit | 4,346,460<br>255,012<br>50,413<br>(6,966) | 3,771,115<br>317,313<br>57,502<br>(8,921)<br>(26,859) |
| Total costs and expenses   | 4,644,919                                 | 4,110,150   |
| Income before taxes Taxes on income  | 41,220<br>16,611                          | 27,209<br>11,743                                      |

| Income before extraordinary charge   |            | 24,609           |    | 15,466  |
|--|------------|------------------|----|---------|
| Extraordinary charge from early retirement of debt, net of taxes   |            |                  |    | (3,469) |
| Net income   | \$<br>==== | 24,609           |    | 11,997  |
| Basic income per share:    Income before extraordinary charge    Extraordinary charge from early retirement    of debt, net of taxes | \$         | 0.56             | ·  | 0.39    |
| Net income   | \$<br>==== | 0.56             |    | 0.30    |
| Diluted income per share:  Income before extraordinary charge Extraordinary charge from early retirement of debt, net of taxes       | \$         | 0.52             | \$ | 0.37    |
| Net income   | \$ ====    | 0.52             |    | 0.29    |
| Dividends paid per share   | \$         | 0.02             | \$ | 0.02    |
| Weighted average shares outstanding:  Basic  Diluted   | ===:       | 44,175<br>50,601 |    | •       |

The accompanying notes are an integral part of these consolidated condensed financial statements.

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CONSOLIDATED CONDENSED BALANCE SHEETS - UNAUDITED (IN THOUSANDS)

| ASSETS                                | APRIL 20,<br>2002 | DECEMBER 29,<br>2001 |
|---------------------------------------|-------------------|----------------------|
| Current assets:                       |                   |                      |
| Cash and cash equivalents             | \$ 3,974          | \$ 17,325            |
| Cash held by Trustee for refinancing  | 263,125           |                      |
| Receivables, net                      | 588,321           | 588,269              |
| Inventories                           | 954,174           | 1,014,695            |
| Assets held for sale                  | 28,666            | 30,066               |
| Other current assets                  | 76,169            | 89,716               |
| Total current assets                  | 1,914,429         | 1,740,071            |
| Investments and notes receivable, net | 102,073           | 105,651              |
| Investment in direct financing leases | 76,941            | 83,118               |

| Property and equipment                         | 1,676,372               | 1,624,499              |
|--|-------------------------|------------------------|
| Less accumulated depreciation and amortization | (734,388)               | (704,844)              |
| Net property and equipment                     | 941,984                 | 919,655                |
| Deferred income taxes                          | 75,001                  | 105,453                |
| Other assets                                   | 158 <b>,</b> 692        | 146,555                |
| Goodwill, net                                  | 554 <b>,</b> 388        | 554 <b>,</b> 190       |
| Total assets                                   | \$ 3,823,508<br>======= | \$ 3,654,693<br>====== |
| LIABILITIES AND SHAREHOLDERS' EQUITY           |                         |                        |
| Current liabilities:                           |                         |                        |
| Accounts payable                               | \$ 835,205              | \$ 971,791             |
| Current maturities of long-term debt           | 39,747                  | 29,865                 |
| Current obligations under capital leases       | 21,751                  | 21,410                 |
| Debt to be refinanced                          | 263,125                 |                        |
| Other current liabilities                      | 183 <b>,</b> 711        | 242,061                |
| Total current liabilities                      | 1,343,539               | 1,265,127              |
| Long-term debt                                 | 1,527,016               | 1,427,929              |
| Long-term obligations under capital leases     | 328,295                 | 331 <b>,</b> 836       |
| Other liabilities                              | 106,749                 | 131,582                |
| Commitments and contingencies                  |                         |                        |
| Shareholders' equity:                          |                         |                        |
| Common stock, \$2.50 par value per share       |                         | 111,095                |
| Capital in excess of par value                 | 562,235                 | 567 <b>,</b> 720       |
| Reinvested earnings (deficit)                  | (96,551)                | (121,160)              |
| Accumulated other comprehensive income -       |                         |                        |
| additional minimum pension liability           | (59,436)                | (59,436)               |
| Total shareholders' equity                     |                         | 498,219                |
| Total liabilities and shareholders' equity     | \$ 3,823,508            | \$ 3,654,693           |
|  | ========                | ========               |

The accompanying notes are an integral part of these consolidated condensed financial statements.

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CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS - UNAUDITED FOR THE 16 WEEKS ENDED APRIL 20, 2002, AND APRIL 21, 2001 (IN THOUSANDS)

|                                       | 2  | 2002            |    | 2001            |
|---------------------------------------|----|-----------------|----|-----------------|
|                                       |    |                 |    |                 |
| Cash flows from operating activities: |    |                 |    |                 |
| Net income                            | \$ | 24 <b>,</b> 609 | \$ | 11 <b>,</b> 997 |

| Adjustments to reconcile net income to                          |                      |                        |
|---|----------------------|------------------------|
| net cash provided by operating activities:                      | 16 226               | FO 667                 |
| Depreciation and amortization                                   | 46,326               | 50,667                 |
| Amortization costs in interest expense                          | 2,499                | 2,180                  |
| Credit losses   | 371                  | 4,517                  |
| Deferred income taxes   | 42,038               | 10,996                 |
| Impairment/restructuring and related charges,                   |                      | (1 000)                |
| net of impairment credit (not in other lines)                   |                      | (1,899)                |
| Cash payments on impairment/restructuring                       | (0 E00)              | (22 004)               |
| and related charges   | (8 <b>,</b> 580)<br> | (22,904)<br>5,787      |
| Cost of early debt retirement Change in assets and liabilities: |                      | 3, 101                 |
| Receivables   | 1,757                | 12,556                 |
| Inventories   | 62,408               | (2,572)                |
| Accounts payable  | (136,586)            | (213,201)              |
| Other assets and liabilities                                    |                      | 24,826                 |
| Other adjustments, net  | 1,266                | 24 <b>,</b> 828<br>977 |
| other adjustments, net  | 1,200                |                        |
| Net cash used in operating activities                           | (43,093)             | (116,073)              |
| Cash flows from investing activities:                           |                      |                        |
| Collections on notes receivable                                 | 10,658               | 9,127                  |
| Notes receivable funded   |                      | (7,585)                |
| Purchases of property and equipment                             | (61,270)             | (48,173)               |
| Proceeds from sale of property and equipment                    | 9,863                | 15,968                 |
| Proceeds from sale of businesses                                |                      | 111,088                |
| Other investing activities                                      | 3 <b>,</b> 373       | 3,373                  |
| Net cash provided by (used in) investing activities             | (49,476)             | 83 <b>,</b> 798        |
| Cash flows from financing activities:                           |                      |                        |
| Change in revolver  | 110,000              | (170,000)              |
| Proceeds from long-term borrowings                              | 255,940              | 500,602                |
| Principal payments on long-term debt                            | (9 <b>,</b> 880)     | (325,575)              |
| Payments on capital issuance and retirement                     | (9,144)              | (21,050)               |
| Principal payments on capital lease obligations                 | (4,943)              | (5,416)                |
| Proceeds from sale of common stock                              | 1,252                | 51,392                 |
| Dividends paid  | (882)                | (785)                  |
| Net cash provided by financing activities                       | 342,343              | 29,168                 |
|   | 040 774              | (2.107)                |
| Net change in cash and cash equivalents                         | 249 <b>,</b> 774     | (3,107)                |
| Cash and cash equivalents, beginning of period                  | 17 <b>,</b> 325      | 30,380                 |
| Cash and cash equivalents, end of period                        | \$ 267,099           | \$ 27,273              |
| Supplemental information:                                       |                      |                        |
| Cash paid for interest  | \$ 57,264            | \$ 43,422              |
| Cash refunded for income taxes                                  | \$ (26,865)          | \$ (5,949)             |

The accompanying notes are an integral part of these consolidated condensed financial statements.

(UNAUDITED)

1. The accompanying consolidated condensed financial statements of Fleming Companies, Inc. have been prepared without audit. In our opinion, all adjustments necessary to present fairly our financial position at April 20, 2002, and the results of operations and cash flows for the periods presented have been made. All such adjustments are of a normal, recurring nature except as disclosed. Both basic and diluted income per share are computed based on net income (adjusted for the after-tax effect of interest expense relating to the 5 1/4% convertible senior subordinated notes, if applicable) divided by weighted average shares as appropriate for each calculation.

The preparation of the consolidated condensed financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain prior period amounts have been reclassified to conform to the current period classifications, including the reclassification of net sales and cost of goods due to the adoption of EITF 01-9 in the first quarter of 2002. The effect on the first quarter of 2002 and 2001 was less than \$25 million.

- 2. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted. These consolidated condensed financial statements should be read in conjunction with the consolidated financial statements and related notes included in our 2001 annual report on Form 10-K.
- 3. The LIFO method of inventory valuation is used for determining the cost of most grocery and certain perishable inventories. The excess of current cost of LIFO inventories over their stated value was \$45.9 million and \$46.4 million at April 20, 2002 and December 29, 2001, respectively.

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4. Sales and operating earnings for our distribution and retail segments are presented below.

|                          |           | 16 WEEKS | ENDED : |        |  |
|--------------------------|-----------|----------|---------|--------|--|
|                          | APRIL 20, |          |         | IL 21, |  |
| (\$ IN MILLIONS)         |           | 2002     |         | 2001   |  |
|                          |           |          |         |        |  |
| Sales:                   |           |          |         |        |  |
| Distribution             | \$        | 4,389    | \$      | 3,719  |  |
| Intersegment elimination |           | (372)    |         | (426)  |  |
| Net distribution         |           | 4,017    |         | 3,293  |  |
| Retail                   |           | 669      |         | 844    |  |
|                          |           |          |         |        |  |
| Total sales              | \$        | 4,686    | \$      | 4,137  |  |
|                          | ====      |          | ====    |        |  |

|                                 | ===== |      | ===== | ====== |
|---------------------------------|-------|------|-------|--------|
| Income before taxes             | \$    | 41   | \$    | 27     |
|                                 |       |      |       |        |
| Impairment/restructuring credit |       |      |       | 27     |
| Interest income and other       |       | 7    |       | 9      |
| Interest expense                |       | (51) |       | (58)   |
| Total operating earnings        |       | 85   |       | 49     |
|                                 |       |      |       |        |
| Support services                |       | (69) |       | (76)   |
| Retail                          |       | 16   |       | 16     |
| Distribution                    | \$    | 138  | \$    | 109    |
| Operating earnings:             |       |      |       |        |

General support services expenses are not allocated to distribution and retail segments. The transfer pricing between segments is at cost.

Kmart Corporation, our largest customer, represented 23% and 10% of our total net sales during the first quarter of 2002 and 2001, respectively.

- 5. Our comprehensive income for the 16 weeks ended April 20, 2002, and April 21, 2001, totaled \$24.6 million and \$12.0 million, respectively. The comprehensive income for these periods was comprised only of the reported net income.
- 6. In accordance with applicable accounting standards, we record a charge reflecting contingent liabilities (including those associated with litigation matters) when we determine that a material loss is "probable" and either "quantifiable" or "reasonably estimable." Additionally, we disclose material loss contingencies when the likelihood of a material loss is deemed to be greater than "remote" but less than "probable." Set forth below is information regarding certain material loss contingencies:

We are a party to or threatened with various litigation and contingent loss situations arising in the ordinary course of our business, including disputes with customers, vendors, owners or creditors of financially troubled or failed customers, suppliers, landlords and lessees, employees,

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insurance carriers, and tax assessors. In this regard, we are currently in binding arbitration with one of our convenience store customers, Clark Retail Enterprises, Inc., regarding the required mix of annual minimum purchases under a supply agreement and related product service charges. We seek to rescind the supply agreement and to recover our damages, and Clark seeks to terminate the supply agreement and recover its damages. The parties are currently involved in settlement discussions. An unfavorable or a favorable outcome could have an effect on our financial statements.

In addition, our facilities and operations are subject to various laws, regulations and judicial and administrative orders concerning protection of the environment and human health, including provisions regarding the transportation, storage, distribution, disposal or discharge of certain materials. In conformity with these provisions, we have a comprehensive program for testing, removal, replacement or repair of our underground fuel storage tanks and for site remediation where necessary. We have established reserves that we believe will be sufficient to satisfy the anticipated costs of all known remediation requirements.

We and others have been designated by the U.S. Environmental Protection Agency and by similar state agencies as potentially responsible parties under the Comprehensive Environmental Response, Compensation and Liability Act, or CERCLA, or similar state laws, as applicable, with respect to EPA-designated Superfund sites. While liability under CERCLA for remediation at these sites is generally joint and several with other responsible parties, we believe that, to the extent we are ultimately determined to be liable for the expense of remediation at any site, such liability will not result in a material adverse effect on our consolidated financial position or results of operations. We are committed to maintaining the environment and protecting natural resources and human health and to achieving full compliance with all applicable laws, regulations and orders.

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#### 7. Long-term debt consists of the following:

|   | APRIL 20,<br>2002 |   |  | EMBER 29,<br>2001                            |
|---|-------------------|---|--|--|
|   | (IN THOUSANDS)    |   |  | )  |
| 10 1/8% senior notes due 2008 10 1/2% senior subordinated notes due 2004 10 5/8% senior subordinated notes due 2007 5 1/4% convertible senior subordinated notes due 2009 9 7/8% senior subordinated notes due 2012 Revolving credit, average interest rates of 3.6% for 2002 and 5.8% for 2001, due 2003 Term loans, due 2002 to 2004, average interest rate of 4.3% for 2002 and 6.7% for 2001 Other debt (including discounts) | \$                | 348,225<br>250,000<br>400,000<br>150,000<br>260,260<br>310,000<br>108,757<br>(10,479) |  | 250,000<br>400,000<br>150,000<br><br>200,000 |
| Less 10 1/2% senior subordinated notes due 2004 being refinanced Less current maturities  Long-term debt  |                   | 1,816,763<br>(250,000)<br>(39,747)  |  | 1,457,794<br>(29,865)<br>                    |

Five-year maturities: Aggregate maturities of long-term debt for the next five years are approximately as follows: in the remainder of 2002, \$270 million (includes \$250 million currently held in trust to redeem the 10 1/2% senior subordinated notes due 2004); in 2003, \$350 million; in 2004, \$50 million; in 2005, \$0; and in 2006, \$0.

On April 15, 2002, we issued \$260 million of 9 7/8% senior subordinated notes that mature on May 1, 2012. The net proceeds from this private placement were placed into a trust and will be used to redeem all of the 10 1/2% senior subordinated notes due 2004 as well as accrued interest and the redemption premium. The total placed in trust was approximately \$263 million. The redemption of the 2004 notes will take place in the second quarter of this year. The new notes are unsecured senior subordinated obligations, ranking the same as all other existing and future senior subordinated indebtedness. The notes are

effectively subordinated to senior secured and senior unsecured indebtedness, including loans under our senior secured credit facility. The 9 7/8% notes are guaranteed by substantially all of our subsidiaries (see Subsidiary Guarantee of Senior Notes and Senior Subordinated Notes below).

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In April 2002, we entered into an interest rate swap agreement with a notional amount of \$50 million. The swap is tied to our 9 7/8% senior subordinated notes due 2012. The maturity, call dates, and call premiums mirror those of the notes. The swap is designed for us to receive a fixed rate of 9 7/8% and pay a floating rate based on a spread plus the 3-month LIBOR. The floating rate resets quarterly beginning May 1, 2002. We documented and designated this swap to qualify as a fair value hedge. At the end of the first quarter of 2002, in accordance with Statement of Financial Accounting Standards No. 133 (SFAS 133), the mark-to-market value of this swap was recorded as a \$260 thousand long-term asset offset by a change in fair value to the senior subordinated notes due 2012.

In 2001, we entered into interest rate swap agreements with a combined notional amount of \$210 million. The swaps are tied to our 10 1/8% senior notes due 2008. The maturity, call dates, and call premiums mirror those of the notes. The swaps are designed for us to receive a fixed rate of 10 1/8% and pay a floating rate based on a spread plus the 3-month LIBOR. The floating rates reset quarterly. We have documented and designated these swaps to qualify as fair value hedges. At the end of the first quarter of 2002, in accordance with Statement of Financial Accounting Standards No. 133 (SFAS 133), the mark-to-market value of these swaps was recorded as a \$6.8 million long-term liability offset by a change in fair value to the senior subordinated notes due 2008.

For all qualifying and highly effective fair value hedges, the changes in the fair value of a derivative and the loss or gain on the hedged asset or liability relating to the risk being hedged are recorded currently in earnings. These amounts are recorded to interest income and provide offset of one another. For the period ended April 20, 2002, there was no net earnings impact relating to our fair value hedges.

Subsidiary Guarantee of Senior Notes and Senior Subordinated Notes: The senior notes, convertible senior subordinated notes, and senior subordinated notes are guaranteed by substantially all of Fleming's wholly-owned direct and indirect subsidiaries. The guarantees are joint and several, full, complete and unconditional. There are currently no restrictions on the ability of the subsidiary guarantors to transfer funds to Fleming (the parent) in the form of cash dividends, loans or advances.

The following consolidating condensed financial information depicts, in separate columns, the parent company, those subsidiaries which are guarantors, those subsidiaries which are non-guarantors, elimination adjustments and the consolidated total. The financial information may not necessarily be indicative of the results of operations or financial position had the subsidiaries been operated as independent entities.

|  |                   | PARENT              |            |                  |          |  |
|--|-------------------|---------------------|------------|------------------|----------|--|
|  | PARENT<br>COMPANY |                     | GUARANTORS |                  |          | NON-<br>JARANTORS                                      |
|  |                   |                     |            |                  |          | THOUSANDS)   |
| ASSETS   |                   |                     |            |                  |          |  |
| Current assets:  | Ċ                 | 270 500             | ć          | (2 F10)          | ċ        | 2.2  |
| Cash and cash equivalents Receivables, net   | Ş                 | 270,586<br>476,372  | Ş          | 108,365          | \$       | 32<br>3,584  |
| Inventories  |                   | 742,540             |            | 211,634          |          | 3,364<br>  |
| Other current assets   |                   | 95,815              |            | 8,730            |          | 290  |
| Other Current assets   |                   |                     |            |                  |          | 290  |
| Total current assets   |                   | 1,585,313           |            | 325,210          |          | 3,906  |
| nvestment in subsidiaries  |                   | 93,241              |            | 5,356            |          | ,  |
| ntercompany receivables  |                   | 517 <b>,</b> 128    |            |                  |          |  |
| roperty and equipment, net   |                   | 614,853             |            | 318,211          |          | 8 <b>,</b> 920   |
| coodwill, net  |                   | 401,817             |            | 152,571          |          | ,  |
| ther assets  |                   | 376 <b>,</b> 320    |            | 36 <b>,</b> 387  |          |  |
|  |                   |                     |            |                  |          |  |
|  |                   | 3,588,672<br>====== |            | 837 <b>,</b> 735 |          | 12,826   |
| IABILITIES AND EQUITY (DEFICIT)  |                   |                     |            |                  |          |  |
| urrent liabilities:  | ^                 | 744 104             | <u> </u>   | 00 055           | <u> </u> | 6.6  |
| Accounts payable   | Ş                 | 744,184             |            | 90,955           |          | 66   |
| Intercompany payables  |                   |                     |            | 498,131          |          | 18,997   |
| Other current liabilities  |                   | 481 <b>,</b> 259    |            | 27 <b>,</b> 065  |          | 10   |
| Total current liabilities  |                   | 1,225,443           |            | 616,151          |          | 19,073   |
| bligations under capital leases  |                   | 215,012             |            | 113,283          |          |  |
| ong-term debt and other  |                   | 1 600 000           |            | 0.455            |          |  |
| liabilities  |                   | 1,630,308           |            | 3,457            |          |  |
| quity (deficit)  |                   | 517 <b>,</b> 909    |            | 104,844          |          | (6 <b>,</b> 247)                                       |
|  |                   | 3,588,672           | \$         | 837,735          |          | 12,826   |
|  |                   | PARENT<br>COMPANY   |            | ARANTORS         | GU       | MBER 29, 20<br><br>NON-<br>JARANTORS<br><br>THOUSANDS) |
| ASSETS   |                   |                     |            |                  |          |  |
| Cash and cash equivalents  | \$                | 10,175              | \$         | 6 <b>,</b> 876   | \$       | 274  |
| Receivables, net   | •                 | 483,007             | •          | 105,250          | •        | 12   |
| Inventories  |                   | 816 <b>,</b> 309    |            | 198,386          |          |  |
| Other current assets   |                   | 114,733             |            | 4,950            |          | 99   |
|  |                   | 1,424,224           |            | 215 462          |          | 385  |
| Total augment conte  |                   | 1 - 4 / 4 - / / 4   |            | 315 <b>,</b> 462 |          | 4 X 5  |
| Total current assets   |                   |                     |            |                  |          |  |
| nvestment in subsidiaries  |                   | 93,241              |            | 5,356            |          |  |
| Total current assets  nvestment in subsidiaries  ntercompany receivables  roperty and equipment, net |                   |                     |            |                  |          |  |
| Current assets:  |                   |                     |            |                  | (IN      | THOUSANI   |

APRIL 20, 2002

| Goodwill, net<br>Other assets                         | 401,180<br>379,503      | 153,010<br>47,861 | <br>13,413           |
|---|-------------------------|-------------------|----------------------|
|   | \$ 3,391,340<br>======= | \$ 809,515<br>    | \$ 22,980<br>======= |
| LIABILITIES AND EQUITY (DEFICIT) Current liabilities: |                         |                   |                      |
| Accounts payable                                      | \$ 861,445              | \$ 109,311        | \$ 1,035             |
| Intercompany payables                                 |                         | 443,066           | 27,479               |
| Other current liabilities                             | 264,743                 | 27,880            | 713                  |
| Total current liabilities                             | 1,126,188               |                   | 29 <b>,</b> 227      |
| Obligations under capital leases                      | 213,293                 | 118,543           |                      |
| Long-term debt and other                              |                         |                   |                      |
| liabilities   | 1,553,640               | 5,871             |                      |
| Equity (deficit)                                      | 498,219                 | 104,844           | (6,247)              |
|   | \$ 3,391,340            |                   | \$ 22,980            |
|   | =========               | ========          | =========            |

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## CONSOLIDATING CONDENSED OPERATING STATEMENT INFORMATION

|                               |                   |           |            | 16 WEE          | KS ENDEI    | APRIL 20, 2     |
|-------------------------------|-------------------|-----------|------------|-----------------|-------------|-----------------|
|                               | PARENT<br>COMPANY |           | GUARANTORS |                 |             | NON-<br>RANTORS |
|                               |                   |           |            |                 | (IN T       | HOUSANDS)       |
| Net sales Costs and expenses: | \$                | 3,921,818 | \$         | 1,147,315       | \$          | (385)           |
| Cost of sales                 |                   | 3,736,628 |            | 992,441         |             |                 |
| Selling and administrative    |                   | 106,358   |            | 148,517         |             | 137             |
| Other                         |                   | 44,258    |            | (1, 157)        |             | 346             |
| Equity loss from subsidiaries |                   | (3,908)   |            |                 |             |                 |
| Total costs and expenses      |                   | 3,883,336 |            | 1,139,801       |             | 483             |
| Income (loss) before taxes    |                   | 38,482    |            | 7,514           |             | (868)           |
| Taxes on income (loss)        |                   | 13,873    |            | 3,096           |             | (358)           |
| Net income (loss)             | <br>\$<br>==      | 24,609    | •          | 4,418<br>====== | \$<br>===== | (510)           |

|   | PARENT<br>COMPANY |                 | GUARANTORS |           | NON-<br>GUARANTORS |                 |  |
|---|-------------------|-----------------|------------|-----------|--------------------|-----------------|--|
|   |                   |                 |            |           | (IN                | THOUSANDS)      |  |
| Net sales Costs and expenses:                       | \$                | 3,441,334       | \$         | 1,035,055 | \$                 | 22,210          |  |
| Cost of sales                                       |                   | 3,256,433       |            | 859,049   |                    | 16,873          |  |
| Selling and administrative                          |                   | 150,323         |            | 161,907   |                    | 5,083           |  |
| Other   |                   | 16,457          |            | 28,605    |                    | 3 <b>,</b> 519  |  |
| <pre>Impairment/restructuring charge (credit)</pre> |                   | 6,255           |            | (33,114)  |                    |                 |  |
| Equity loss from subsidiaries                       |                   | (3,598)         |            |           |                    |                 |  |
| Total costs and expenses                            |                   | 3,425,870       |            | 1,016,447 |                    | 25 <b>,</b> 475 |  |
| Income (loss) before taxes                          |                   | 15,464          |            | 18,608    |                    | (3,265)         |  |
| Taxes on income (loss)                              |                   | (2)             |            | 13,117    |                    | (1,372)         |  |
| Income (loss) before extraordinary charge           |                   | 15 <b>,</b> 466 |            | 5,491     |                    | (1,893)         |  |

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## CONSOLIDATING CONDENSED CASH FLOWS INFORMATION

|  |                                | 16 WEEKS              | ENDED APRIL     |
|--|--------------------------------|-----------------------|-----------------|
|  | PARENT<br>COMPANY              | GUARANTORS            |                 |
|  |                                |                       | (IN THOUSAN     |
| Net cash provided by (used in) operating activities  | \$ (35,037)<br>                | \$ (15,558)<br>       | \$ 7 <b>,</b> 5 |
| Cash flows from investing activities: Purchases of property and equipment Other                              | (12,141)<br>6,473              | (44,657)<br>621       | (4,4<br>4,7     |
| Net cash provided by (used in) investing activities  | (5 <b>,</b> 668)               | (44,036)              | 2               |
| Cash flows from financing activities: Repayments on capital lease obligations Advance to (from) parent Other | (3,496)<br>(42,674)<br>347,286 | (1,447)<br>50,646<br> | (7,9            |

Net cash provided by (used in) financing activities 301,116 49,199

| 260,411                     | (10,395)   | (2                                  |
|-----------------------------|--|-------------------------------------|
| 10,175                      | 6 <b>,</b> 876   | 2                                   |
| \$ 270,586<br>=======       | \$ (3,519)   | \$<br>======                        |
|                             | 16 WEEKS F   | ENDED APRIL 2                       |
|                             |  | NON-<br>GUARANTOR                   |
|                             |  | (IN THOUSAN                         |
| \$ (117,559)<br>            | \$ 6,588   | \$ (5,1                             |
| (37,721)<br>28,573          | (9,704)<br>103,398   | (7                                  |
| (9,148)                     | 93,694   | (7                                  |
| (3,886)<br>97,159<br>34,584 | (1,530)<br>(103,554)<br>   | 6 <b>,</b> 3                        |
| 127 <b>,</b> 857            | (105,084)  | 6 <b>,</b> 3                        |
| 1,150                       | (4,802)  | 5                                   |
| 22,487                      | 6,753  | 1,1                                 |
| \$ 23,637                   | \$ 1,951   | \$ 1,6                              |
|                             | \$ 270,586 =======  PARENT COMPANY  (37,721) 28,573  (9,148)  (3,886) 97,159 34,584  127,857  1,150 22,487 | 10,175 6,876  \$ 270,586 \$ (3,519) |

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(7,9

<sup>13</sup> 

<sup>8.</sup> In December 1998, we announced the implementation of a strategic plan designed to improve the competitiveness of the retailers we serve and improve

our performance by building stronger operations that can better support long-term growth. The four major initiatives of the strategic plan were to consolidate distribution operations, grow distribution sales, improve retail performance, and reduce overhead and operating expenses, in part by centralizing the procurement and other functions in the Dallas, Texas area. Additionally, in 2000, we decided to reposition certain retail operations into our price impact format and sell or close the remaining conventional retail chains. By mid-2001, we had sold or closed all of our conventional retail stores.

The plan, including the decision to sell or close our conventional retail chains in 2000, took three years to implement and is finished. Any remaining charges represent exit costs that cannot be expensed until incurred and are expected to be minimal.

The charges related to workforce reductions are as follows:

|                             | (             | MOUNT<br>(\$ IN<br>OUSANDS) | HEADCOUNT |
|-----------------------------|---------------|-----------------------------|-----------|
| 2001 Ending Liability       | \$            | 18,091                      | 80        |
| 2002 Quarter 1 Terminations |               | (4,008)                     | (50)      |
| Ending Liability            | <br>\$<br>=== | 14,083                      | 30        |

The ending liability of approximately \$14 million is primarily comprised of estimated union pension withdrawal liabilities, but also includes accruals for payments over time to associates whose employment is already severed as well as accruals for associates whose employment is still to be severed. The 50 headcount reduction recorded for the first quarter of 2002 is all from the distribution segment.

Additionally, the strategic plan included charges related to lease obligations which were utilized as operating units or retail stores closed, but ultimately reduced over remaining lease terms. Remaining lease obligations as of year-end 2001 of approximately \$2.3 million were utilized during the first quarter of 2002.

Assets held for sale included in current assets at the end of the first quarter of 2002 were approximately \$29 million, consisting of \$19 million of distribution operating units and \$10 million of retail stores.

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The net effect of the strategic plan in the first quarter of 2001 was pre-tax income of \$1 million. The after-tax effect was income of less than \$1 million, or \$.01 per share. The first quarter pre-tax charge consisted of the following components:

o Net impairment recovery of \$35 million. The components included recovering previously recorded goodwill impairment of \$14 million and long-lived asset impairment of \$24 million. Also included was impairment of \$3 million

related to other long-lived assets. These costs are included in the Impairment/restructuring line on our Consolidated Statement of Operations.

- o Restructuring charges of \$8 million. The restructuring charges consisted primarily of severance related expenses for the divested or closed operating units. The restructuring charges also included professional fees incurred related to the restructuring process. These costs are included in the Impairment/restructuring line on our Consolidated Statement of Operations.
- Other disposition and related costs of \$26 million. These costs are included on several lines of the Consolidated Statement of Operations as follows: \$2 million charge was included in net sales; \$18 million charge was included in cost of sales and was primarily related to inventory markdowns for clearance for closed operations; \$6 million charge was included in selling and administrative expense as disposition related costs recognized on a periodic basis.

The first quarter of 2001 charge relates to our business segments as follows: \$7 million charge relates to the distribution segment and \$12 million of income relates to the retail segment with the balance relating to support services expenses.

Assets held for sale included in other current assets at the end of the first quarter of 2001 were approximately \$59 million, consisting of \$24 million of distribution operating units and \$35 million of retail stores.

9. Effective January 1, 2002, we adopted SFAS No. 142 - Goodwill and Other Intangible Assets. This standard requires a non-amortization approach to account for purchased goodwill and other indefinite life intangibles. Under that approach, goodwill and intangible assets with indefinite lives are not amortized to earnings over a period of time. Instead, these amounts are reviewed for impairment and expensed against earnings only in the periods in which the recorded values are more than implied fair value.

SFAS 142 prescribes a two-phase process for impairment testing of goodwill. The first phase, required to be completed by June 30, 2002, screens for impairment; while the second phase (if necessary), required to be completed by December 31, 2002, measures the impairment. We have targeted the first phase of screening for impairment to be completed by June 30, 2002; the second phase, if necessary, will be measured by December 31, 2002. We have allocated all unamortized goodwill to our segments in the following amounts: \$416 million to distribution and \$138 million to retail.

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In accordance with SFAS 142, the effect of this accounting change is reflected prospectively. Supplemental comparative disclosure, as if the change had been retroactively applied to the first quarter of 2001, is as follows (in thousands, except per share amounts):

QUARTER ENDED

APRIL 20, APRIL 21,
2002 2001

| Net income:                       |           |                  |            |         |
|-----------------------------------|-----------|------------------|------------|---------|
| Reported net income               | \$        | 24,609           | \$         | 11,997  |
| Goodwill amortization, net of tax |           |                  |            | 5,625   |
| Comparative net income            | \$<br>=== | 24,609<br>====== | \$<br>==== | 17,622  |
| Basic net income per share:       |           |                  |            |         |
| Reported net income               | \$        | 0.56             | \$         | 0.30    |
| Goodwill amortization, net of tax |           |                  |            | 0.14    |
| Comparative net income            | \$        | 0.56             | \$         | 0.44    |
|                                   | ===       | =======          | ====       | ======  |
| Diluted net income per share:     |           |                  |            |         |
| Reported net income               | \$        | 0.52             | \$         | 0.29    |
| Goodwill amortization, net of tax |           |                  |            | 0.13    |
| Comparative net income            | \$        | 0.52             | \$         | 0.42    |
|                                   | ===       |                  | ====       | ======= |

For the quarter ended April 20, 2002, no goodwill or other intangibles were acquired, impaired or disposed. Other intangibles consisted of the following (in thousands):

|                                |                             | APRIL 20, 2002           |                        |                             | DECE       |
|--------------------------------|-----------------------------|--------------------------|------------------------|-----------------------------|------------|
|                                | GROSS<br>CARRYING<br>AMOUNT | ACCUMULATED AMORTIZATION | OTHER INTANGIBLES, NET | GROSS<br>CARRYING<br>AMOUNT | <br>A<br>A |
| Customer incentives            | 118,606                     | (39,244)                 | 79,362                 | 111,605                     |            |
| Tradenames Debt issuance costs | 5,800<br>59,139             | (3,658)<br>(21,754)      | 2,142<br>37,385        | 5,800<br>54,244             |            |
| Other                          | 7,696<br>                   | (3 <b>,</b> 955)         | 3,741                  | 6,390<br>                   | _          |
| Other intangibles              | 191,241                     | (68,611)                 | 122,630                | 178,039                     |            |

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Amortization expense for the 16 weeks ended April 20, 2002 was 9.7 million. Estimated amortization expense, excluding any future acquisitions, for each of the next five fiscal years is as follows (in thousands):

| FISCAL YEAR: | AMOUNT          |
|--------------|-----------------|
|              |                 |
|              |                 |
|              |                 |
| 2002         | 33 <b>,</b> 185 |
| 2003         | 27,938          |
| 2004         | 22,916          |

2005 19,950 2006 13,248

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

TO THE BOARD OF DIRECTORS AND SHAREHOLDERS FLEMING COMPANIES, INC.

We have reviewed the accompanying condensed consolidated balance sheet of Fleming Companies, Inc. and subsidiaries as of April 20, 2002, and the related condensed consolidated statements of operations and statements of cash flows for the 16 weeks ended April 20, 2002 and April 21, 2001. These financial statements are the responsibility of the company's management.

We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and of making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheet of Fleming Companies Inc. and subsidiaries as of December 29, 2001, and the related consolidated statements of operations, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 13, 2002, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 29, 2001 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

DELOITTE & TOUCHE LLP

Dallas, Texas May 7, 2002

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### GENERAL

In April 2002, we announced the pending acquisition of Core-Mark International, Inc. and the completed acquisition of Head Distributing Company for an aggregate of approximately \$430 million, which includes the payment of cash and the assumption of debt of these two companies.

Core-Mark, a leading piece-pick distributor to convenience stores and other retail customers in western United States and Canada, had 2001 sales of \$3.4 billion. It serves nearly 30,000 locations from its network of 19 distribution centers. This acquisition is expected to close in June 2002.

Head, a Georgia-based distributor, operates two piece-pick distribution centers and serves 3,000 retail locations in six southeastern states. Head's fiscal 2001 sales were approximately \$350 million. This acquisition closed April 23, 2002.

We have entered into an agreement with Albertson's to acquire its distribution center in Tulsa, Oklahoma and supply its stores in Oklahoma and Nebraska. This arrangement is expected to close in June 2002.

We anticipate issuing a combination of debt securities and common stock in public offerings in order to fund these acquisitions.

We recorded net income for the first quarter of 2002 of \$25 million and EBITDA of \$137 million. Excluding \$27 million generated in the first quarter of 2001 by our divested conventional retail stores, EBITDA increased 24.5% to \$137 million from \$110 million. EBITDA is earnings before extraordinary items, interest expense, income taxes, depreciation and amortization, equity investment results and LIFO adjustments. EBITDA should not be considered as an alternative measure of our net income, operating performance, cash flow or liquidity. It is provided as additional information related to our ability to service debt; however, conditions may require conservation of funds for other uses. Although we believe EBITDA enhances a reader's understanding of our financial condition, this measure, when viewed individually, is not necessarily a better indicator of any trend as compared to conventionally computed measures (e.g., net sales, net earnings, net cash flows, etc.). Finally, amounts presented may not be comparable to similar measures disclosed by other companies.

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The following table sets forth the calculation of EBITDA (in millions):

|                           |       | 16 WEEKS ENDED  |       |        |  |
|---------------------------|-------|-----------------|-------|--------|--|
|                           | APRI  | APRIL 20, APRIL |       |        |  |
|                           | 2     | 2002            |       | 2001   |  |
|                           |       |                 |       |        |  |
| Income before             |       |                 |       |        |  |
| extraordinary charge      | \$    | 25              | \$    | 15     |  |
| Add back:                 |       |                 |       |        |  |
| Taxes on income           |       | 17              |       | 12     |  |
| Depreciation/amortization |       | 46              |       | 51     |  |
| Interest expense          |       | 50              |       | 58     |  |
| LIFO adjustments          |       | (1)             |       | 1      |  |
| EBITDA                    | \$    | 137             | \$    | 137 (1 |  |
|                           | ===== |                 | ===== |        |  |

(1) Includes \$27 million generated in the first quarter of 2001 by our divested conventional retail stores.

In our opinion, EBITDA is the best starting point when evaluating our ability to service  $\mbox{debt}.$ 

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#### RESULTS OF OPERATIONS

Set forth in the following table is information regarding our net sales and certain components of earnings expressed as a percent of sales which are referred to in the accompanying discussion:

| FOR THE 16 WEEKS ENDED   | APRIL 20,<br>2002 | APRIL 21,<br>2001 |
|--|-------------------|-------------------|
|  |                   |                   |
| Net sales  | 100.00%           | 100.00%           |
| Gross margin Less:   | 7.25              | 8.85              |
| Selling and administrative                                       | 5.44              | 7.67              |
| Interest expense   | 1.08              | 1.39              |
| Interest income and other  | (0.15)            | (0.22)            |
| Impairment/restructuring credit                                  |                   | (0.65)            |
| Total expenses   | 6.37              | 8.19              |
| Income before taxes and extraordinary charge                     | 0.88              | 0.66              |
| Taxes on income  | 0.35              | 0.29              |
| Income before extraordinary charge                               | 0.53              | 0.37              |
| Extraordinary charge from early retirement of debt, net of taxes |                   | (0.08)            |
| Net income   | 0.53%             |                   |

Included in amounts reported under generally accepted accounting principles (GAAP) for 2001 are charges (credits) related to our strategic plan and certain other unusual items that affect the year-to-year comparisons of operating results. 2002 amounts are reported in accordance with GAAP. The comparisons below are shown on a GAAP vs. GAAP basis.

NET SALES.

Net sales for the first quarter (16 weeks) of 2002 increased by \$549 million, or

13.3%, to \$4.7 billion from the same period in 2001.

Net sales for the distribution segment increased by 22.0% for the first quarter of 2002. The net growth in 2002 was mainly a result of increased activity with Kmart, our largest customer. Kmart accounted for 23% and 10% of our total net sales during the first quarter of 2002 and 2001, respectively. Additionally, growth in distribution sales from a wide variety of new-channel and conventional customers attributed to the increased first quarter sales. New-channel customers, including convenience stores, supercenters, limited assortment stores, drug stores, and self-distributing chains, are an important part of our strategic growth plan and collectively represent approximately one-half of our distribution customer sales base.

Retail segment sales for the first quarter of 2002 decreased 20.7%. The decrease in sales was anticipated due to the disposition of 97 non-strategic conventional retail stores in the first two quarters of 2001 in order to increase focus on our price impact retail stores. First quarter sales in our continuing price impact retail operations increased 24.7% over 2001. Comparable store sales for the continuing operations were flat for the quarter.

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#### GROSS MARGIN.

Gross margin for the first quarter of 2002 decreased as a percentage of net sales to 7.25% from 8.85% for the same period in 2001. The decrease in gross margin rate was an expected result of the change in sales mix. The sales of the distribution segment represent a larger portion of total company sales than the retail segment and the distribution segment has lower margins as a percentage of sales versus the retail segment.

For the distribution segment, gross margin as a percentage of gross distribution sales declined by 42 basis points for the first quarter of 2002, compared to the same period in 2001. This reflects the increase in Kmart business, which is lower margin, offset by the benefits of centralizing procurement. For the retail segment, gross margin as a percentage of net retail sales decreased for the first quarter of 2002 by 96 basis points, compared to the same period in 2001. As expected, the decreasing margin reflects our transition out of non-strategic conventional retail and into price impact retail which has lower shelf prices and gross margins but also lower operating costs.

#### SELLING AND ADMINISTRATIVE EXPENSES.

Selling and administrative expenses for the first quarter of 2002 decreased as a percentage of net sales to 5.44% for 2002 from 7.67% in 2001. The sales of the distribution segment represent a larger portion of total company sales than the retail segment, and the distribution segment has lower operating expenses as a percentage of sales than the retail segment.

For the distribution segment, selling and administrative expenses as a percentage of gross sales improved for the first quarter of 2002 by 53 basis points, compared to the same period in 2001, due to leveraging the effect of sales growth and company-wide cost savings initiatives. For the retail segment, selling and administrative expenses as a percentage of retail sales also improved for the first quarter of 2002 by 100 basis points, compared to the same period in 2001, due to our shift in focus from conventional retail to price impact retail, a format that has lower operating expense levels than conventional retail.

OPERATING EARNINGS.

For distribution and retail segments, we measure operating earnings as sales less cost of sales less selling and administrative expenses. The change in operating earnings is a combination of the explanations included in net sales, gross margin and selling and administrative expenses described above.

Operating earnings as a percentage of net sales for the first quarter of 2002 were 1.81%, up from 1.18% for the same period in 2001. Operating earnings for the distribution segment as a percentage of net sales increased to 3.44% from 3.32% in 2001. Retail segment operating earnings as a percentage of net sales increased to 2.30% from 1.93% in 2001.

2.2.

#### INTEREST EXPENSE.

Interest expense for the first quarter of 2002 decreased approximately \$7 million to \$50 million compared to the same period in 2001. This was a result of lower average interest rates in the first quarter of 2002. The first quarters of 2002 and 2001 included \$0.5 million and \$3 million, respectively, related to the early retirement of debt.

#### INTEREST INCOME AND OTHER.

Interest income of approximately \$7 million for the first quarter of 2002 was \$2 million lower than the same period of 2001. The reductions were primarily due to lower interest rates. Interest income in the first quarter of 2002 and 2001 included \$0.1 million and \$1 million, respectively, related to the early retirement of debt.

#### IMPAIRMENT/RESTRUCTURING CHARGE.

The strategic plan was fully implemented by the end of 2001 and thus there was no charge in the first quarter of 2002. See Note 8 in the notes to the consolidated condensed financial statements and the Strategic plan charge and unusual items note below for further discussion regarding the strategic plan.

#### TAXES ON INCOME.

The effective tax rates for the 16 weeks of 2002 and 2001 were 40.3% and 43.2% (before extraordinary charge), respectively. These rates take into account operations activity as well as various permanent and timing differences.

### EXTRAORDINARY CHARGE.

We reflected an extraordinary after-tax charge of \$3\$ million (\$6\$ million pre-tax) in the first quarter of 2001 due to the early retirement of debt.

#### RECENT DEVELOPMENTS.

In the second quarter of 2002, we announced an expected charge of approximately \$25 million after-tax related to the closure of a full-line distribution center in Oklahoma City and a general merchandise distribution center in Dallas due to the Albertson's agreement, along with certain merger and integration costs associated with the acquisitions of Core-Mark and Head. Approximately one-half of the charge is expected to be non-cash related costs.

PRIOR YEAR STRATEGIC PLAN CHARGES AND UNUSUAL ITEMS.

The following table shows which income statement captions were affected by our strategic plan charges and unusual items and reconcile our reported GAAP amounts to adjusted amounts as discussed in our 10-Q for the first quarter of 2001. The adjusted amounts are not presentations made in accordance with GAAP and are not a better indicator of our operating performance.

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| (IN THOUSANDS) |                   |   | ADJUSTMENTS  |   |  |  |  |
|----------------|-------------------|---|--|---|--|--|--|
|                | GAAP              | S   | TRATEGIC<br>PLAN   |   |  |  | ADJ  |
| \$             | 4,137,359         | \$  | 1,661  | \$  |  | \$   | 4,   |
|                |                   |   |  |   |  |  |  |
|                | 3,771,115         |   | (17 <b>,</b> 856)  |   |  |  | 3,   |
|                | 317,313           |   | (6,028)  |   | (2,028)  |  |  |
|                | 57 <b>,</b> 502   |   |  |   | (2,833)  |  |  |
|                | (8,921)           |   |  |   | 1,102  |  |  |
|                | (26 <b>,</b> 859) |   | 26 <b>,</b> 859  |   |  |  |  |
|                | 4,110,150         |   | 2 <b>,</b> 975   |   | (3,759)  |  | 4,   |
| \$             | 27,209            | \$  | • • •  |   | 3,759  | \$   |  |
|                | <br><br>\$        | \$ 4,137,359<br>3,771,115<br>317,313<br>57,502<br>(8,921)<br>(26,859)<br> | GAAP  \$ 4,137,359 \$  3,771,115 317,313 57,502 (8,921) (26,859)  4,110,150 \$ 27,209 \$ | STRATEGIC PLAN  \$ 4,137,359 \$ 1,661  3,771,115 (17,856) 317,313 (6,028) 57,502 (8,921) (26,859) 26,859  4,110,150 2,975  \$ 27,209 \$ (1,314) | STRATEGIC UI  GAAP PLAN I  \$ 4,137,359 \$ 1,661 \$  3,771,115 (17,856) 317,313 (6,028) 57,502 (8,921) (26,859) 26,859  4,110,150 2,975  \$ 27,209 \$ (1,314) \$ | STRATEGIC UNUSUAL ITEMS (1)  \$ 4,137,359 \$ 1,661 \$  3,771,115 (17,856)  317,313 (6,028) (2,028)  57,502 (2,833)  (8,921) 1,102  (26,859) 26,859  4,110,150 2,975 (3,759)  \$ 27,209 \$ (1,314) \$ 3,759 | STRATEGIC UNUSUAL  GAAP PLAN ITEMS(1)  \$ 4,137,359 \$ 1,661 \$ \$  3,771,115 (17,856) (2,028) 57,502 (2,833) (8,921) 1,102 (26,859) 26,859  4,110,150 2,975 (3,759)  \$ 27,209 \$ (1,314) \$ 3,759 \$ |

(1) Includes net additional interest expense of \$1.7 million due to early retirement of debt (\$2.8 million in interest expense and \$1.1 million in interest income and other) and \$2.0 million in charges from litigation settlements (in selling and administrative).

#### CERTAIN ACCOUNTING MATTERS.

The FASB issued SFAS No. 143 - Accounting for Asset Retirement Obligations. We are studying the impact that SFAS 143 has on our financial statements and planning to implement it in fiscal year 2003, as required. The FASB issued SFAS No. 144 - Accounting for the Impairment or Disposal of Long-Lived Assets. We implemented SFAS 144 as of the beginning of fiscal year 2002, as required. It had no significant impact on our financial statements. In April 2002, the FASB issued SFAS No. 145 - Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections. We anticipate additional refinancing transactions in 2002 that will result in extraordinary charges. In 2003 these amounts will be reclassed to selling and administrative expense in accordance with SFAS 145. In December 2001, the AICPA's Accounting Standards Executive Committee issued Statement of Position (SOP) 01-6, Accounting by Certain Entities (Including Entities With Trade Receivables) That Lend to or Finance the Activities of Others. We implemented SOP 01-6 as of the beginning of fiscal year 2002, as required. This SOP provides guidance on the accounting for and disclosure of amounts due to us from customers included in our accounts and notes receivable. We do not expect the adoption of these new standards to have a significant effect on our results of operations or financial position.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES.

The preparation of our consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts. The estimates and assumptions are evaluated on an on-going basis and are based on historical experience and on various other factors that are believed

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to be reasonable. Estimates and assumptions include, but are not limited to, customer receivables, inventories, assets held for sale, fixed asset lives, intangible assets, income taxes, self-insurance reserves, retirement benefits, and contingencies and litigation. There have been no significant changes to these estimates and assumptions since the issuance of our 2001 10-K.

#### LIQUIDITY AND CAPITAL RESOURCES

For the first quarter ended April 20, 2002, our principal source of liquidity was borrowings under our credit facility. Our principal source of capital, excluding shareholders' equity, was the issuance of long-term debt in the capital markets.

NET CASH USED IN OPERATING ACTIVITIES.

Net cash used in operating activities was \$43 million for the first quarter ended April 20, 2002 compared to a \$116 million use of cash for the same period in 2001. The primary use of cash was for working capital.

NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES.

Total investment-related activity resulted in a \$49 million use of cash for the first quarter ended April 20, 2002 compared to a \$84 million source of cash in the same period of 2001. Cash expended for the purchase of property and equipment totaled \$61 million in the first quarter of 2002 compared to \$48 million in the same period of 2001. We intend to spend a total of approximately \$200 million on capital programs in 2002, with \$150 million for distribution and \$50 million for retail. There were no cash proceeds from the sale of businesses compared to \$111 million in the same period of 2001. The cash expenditures were partially offset by proceeds from asset sales.

NET CASH PROVIDED BY FINANCING ACTIVITIES.

Net cash generated by financing activities was \$342 million for the first quarter of 2002 compared to \$29 million for the same period last year.

On April 15, 2002, we sold \$260 million of new 9 7/8% senior notes due 2012. The net proceeds were placed into a trust to be used to redeem all of the 10 1/2% senior subordinated notes due 2004, including an amount to cover accrued interest and the redemption premium. The total placed in trust was approximately \$263 million. The redemption of the 2004 notes will take place in the second quarter of this year. At the end of the first quarter of 2002, outstanding borrowings under the credit facility totaled \$109 million of term loans, \$310 million of revolver loans, and \$53 million of letters of credit.

Our principal sources of liquidity and capital are expected to be cash flows from operating activities, our ability to borrow under our credit facility and the issuance of new debt and equity securities. In addition, lease financing may be employed for our distribution facilities, new retail stores and certain

equipment. We believe these sources will be adequate to meet working capital

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needs, capital expenditures and other capital needs in the normal course of business for the next 12 months. As part of our growth strategy, we will need to raise additional funds through public or private debt or equity financings in order to complete pending acquisitions, acquire additional retail stores or third party businesses or to expand our services more rapidly.

#### CONTINGENCIES

In accordance with applicable accounting standards, we record a charge reflecting contingent liabilities when we determine that a material loss is "probable" and either "quantifiable" or "reasonably estimable." Additionally, we disclose material loss contingencies when the likelihood of a material loss is deemed to be greater than "remote" but less than "probable."

In the ordinary course of our business, various legal actions, governmental proceedings and other claims are pending or threatened or may be instituted or asserted in the future against us and our subsidiaries. Litigation is subject to many uncertainties, the outcome of individual litigated matters is unpredictable, and it is reasonably possible that some of the matters could be decided unfavorably to us or the subsidiary involved. Although the amount of such liability cannot be ascertained, we believe that any resulting liability should not materially affect the consolidated financial position or results of operations for us and our subsidiaries. See Note 6 in the notes to the consolidated financial statements for further discussion.

#### FORWARD-LOOKING INFORMATION

This report includes forward-looking statements regarding future events and the future financial performance of Fleming. These forward-looking statements and our business are subject to a number of factors that could cause actual results to differ materially from those stated in this report, including without limitation: the ability to obtain financing or obtain it on acceptable terms; unanticipated problems with product procurement; adverse effects of the changing industry and increased competition; sales declines and loss of customers; exposure to litigation and other contingent losses; failure to consummate the Albertson's or Core-Mark transactions; the ability of Kmart to continue as a going concern, to operate pursuant to the terms of its debtor-in-possession financing, or to complete its reorganization according to its plan; the inability to integrate acquired companies and to achieve operating improvements at those companies; increases in labor costs and disruptions in labor relations with union bargaining units representing our associates; and negative effects of our substantial indebtedness and the limitations imposed by restrictive covenants contained in our debt instruments. These and other risk factors are described in our Securities and Exchange Commission reports, including but not limited to the 10-K Report for the 2001 fiscal year. We undertake no obligation to update forward-looking statements to reflect developments or information obtained after the date hereof.

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In order to help maintain liquidity and finance business operations, we obtain long-term credit commitments from banks and other financial institution lenders under which term loans and revolving loans are made. Such loans carry variable interest rates based on the London interbank offered interest rate ("LIBOR") plus a borrowing margin for different interest periods, such as one week, one month, and other periods up to one year. To assist in managing our debt maturities and diversify our sources of debt capital, we also use long-term debt which carries fixed interest rates. Additionally, we use interest rate swap agreements to manage our ratio of fixed-to-floating rate debt in a cost-effective manner.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

We are a party to or threatened with various litigation and contingent loss situations arising in the ordinary course of our business, including disputes with customers, vendors, owners or creditors of financially troubled or failed customers, suppliers, landlords and lessees, employees, insurance carriers, and tax assessors. See Note 6 in the notes to the consolidated financial statements for further discussion.

In addition, our facilities and operations are subject to various laws, regulations and judicial and administrative orders concerning protection of the environment and human health, including provisions regarding the transportation, storage, distribution, disposal or discharge of certain materials. In conformity with these provisions, we have a comprehensive program for testing, removal, replacement or repair of our underground fuel storage tanks and for site remediation where necessary. We have established reserves that we believe will be sufficient to satisfy the anticipated costs of all known remediation requirements.

We and others have been designated by the U.S. Environmental Protection Agency and by similar state agencies as potentially responsible parties under the Comprehensive Environmental Response, Compensation and Liability Act, or CERCLA, or similar state laws, as applicable, with respect to EPA-designated Superfund sites. While liability under CERCLA for remediation at these sites is generally joint and several with other responsible parties, we believe that, to the extent we are ultimately determined to be liable for the expense of remediation at any site, such liability will not result in a material adverse effect on our consolidated financial position or results of operations. We are committed to maintaining the environment and protecting natural resources and human health and to achieving full compliance with all applicable laws, regulations and orders.

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#### ITEM 2. CHANGES IN SECURITIES

In connection with several exercises of a common stock warrant, Merrill Lynch purchased in private transactions a total of 45,000 shares of common stock from us. The exercise dates are as follows: January 31, 2002, February 28, 2002 and March 29, 2002. Merrill Lynch paid us a total of approximately \$427,000 to purchase these shares. These shares of common stock were sold pursuant to Section 4(2) of the Securities Act of 1933, as amended.

## ITEM 4. RESULTS OF VOTES OF SECURITY HOLDERS

The company held its annual meeting of shareholders on May 14, 2002. Matters

voted on were as follows:

Election of Directors - Herbert M. Baum, Kenneth M. Duberstein, Archie R. Dykes, Carol B. Hallett, Robert S. Hamada, Mark S. Hansen and Alice M. Peterson were each elected to the Board for a term of one year.

Ratification of Independent Auditors - Shareholders ratified the appointment of Deloitte & Touche LLP as independent auditors for 2002.

2002 Stock Incentive Plan - Shareholders approved the proposed 2002 Stock Incentive Plan.

2002 Associate Stock Purchase Plan - Shareholders approved the proposed 2002 Associate Stock Purchase Plan.

2002 Aim High Incentive Plan - Shareholders approved the proposed 2002 Aim High Incentive Plan.

2002 Aim High Plus Incentive Plan - Shareholders approved the proposed 2002 Aim High Plus Incentive Plan.

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The number of votes cast were as follows (votes in thousands):

|                                      | FOR     | WITHHELD |
|--------------------------------------|---------|----------|
| Election of Directors                |         |          |
| Herbert M. Baum                      | 38,462  | 377      |
| Kenneth M. Duberstein                | 38,462  | 376      |
| Archie R. Dykes                      | 38,471  | 367      |
| Carol B. Hallett                     | 38,470  | 368      |
| Robert S. Hamada                     | 38,470  | 368      |
| Mark S. Hansen                       | 38,468  | 370      |
| Alice M. Peterson                    | 38,473  | 365      |
|                                      | FOR<br> | AGAINST  |
| Ratification of Independent Auditors | 37,863  | 902      |
| 2002 Stock Incentive Plan            | 21,174  | 10,573   |
| 2002 Associate Stock Purchase Plan   | 28,780  | 3,004    |
| 2002 Aim High Incentive Plan         | 29,359  | 2,381    |
| 2002 Aim High Plus Incentive Plan    | 29,041  | 2,697    |

#### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

#### (a) Exhibits:

#### EXHIBIT NUMBER

- 2.1 Agreement and Plan of Merger, dated as of April 23, 2002, among Fleming, Platform Corporation, Core-Mark International, Inc., and the stockholders of Core-Mark International, Inc., incorporated by reference to Exhibit 2.1 to Form 8-K filed April 24, 2002
- 3.1 Certificate of Incorporation, incorporated by reference to Exhibit 3.1 to Form 10-Q for quarter ended April 17, 1999
- 3.2 By-Laws, incorporated by reference to Exhibit 3.2 to Form 10-Q for quarter ended April 17, 1999
- 4.20 Indenture, dated as of April 15, 2002, among Fleming, the Subsidiary Guarantors named therein and Manufacturers and Traders Trust Company, as Trustee, regarding the 9 7/8% Senior Subordinated Notes Due 2012
- 4.21 Registration Rights Agreement, dated as of April 15, 2002, among Fleming, the Subsidiary Guarantors named therein and Initial Purchasers named therein
- 15 Letter from Independent Accountants as to Unaudited Interim Financial Information

#### (b) Reports on Form 8-K:

On April 2, 2002, we filed a Form 8-K which announced the intention to offer for sale in a private placement \$260 million of senior subordinated notes due 2012, the net proceeds of which were to be used to redeem \$250 million of outstanding senior subordinated notes due 2004.

On April 16, 2002, we filed a Form 8-K which announced the issuance of \$260 million of senior subordinated notes due May 1, 2012 in a private placement, the net proceeds of which are currently in escrow pending the redemption of the \$250 million of outstanding senior subordinated notes due 2004.

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#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FLEMING COMPANIES, INC.

May 17, 2002 /s/ MARK D. SHAPIRO

\_\_\_\_\_

Mark D. Shapiro Senior Vice President Finance and Operations Control (Duly Authorized Officer of Registrant and Chief Accounting Officer)

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## INDEX TO EXHIBITS

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